# 3 INETARY•TMMES <br> <br> -INSURANCE CHRONICLE. 

 <br> <br> -INSURANCE CHRONICLE.}

Vol. XXXV.-No. 44.
TORONTO, ONT., FRIDAY, MAY 2, 1902.


## The Profit

Is For You
When You have an Engine That is High in Economy.

There are Many Wheelock Engines that have been running over ten years and have never cost a dollar for repairs.

The Goldie \& McCulloch Co., Limited, GALT, Ontario

We Make Wheelock Engines, Ideal High Speed Engines, Gas and Gasoline Engines, Boilers, Pumps, Water Wheels, Flour Mill Machinery, MatChoppers, Wood Working Machinery, Shingle Machinery, Heading and Stave Machinery, Wood Rim Split Pulleys, Iron Pulleys, Shafting, Hangers,
Friction Clutch Couplings, Iriction Clutch Pulleys, Friction Vlutch Couplings, Frict.

WRITE FOR PARTICULARS.

## Fensom's Elevators


$50,52,54$ and 56 Duke St., Toronto, Ont.

## This Summer Shoe <br> 

## FOR MEN

is one with which we are immensely pleased.
What is more indicative of its being all right is the reception it has had from dealers.
J. \& T, BELL, ${ }^{180}$ Inspootor Stroot ${ }^{\text {In }}$ MONTREAL

## The

$\square$anadian Colored
otton Mills Co.

Cottonades, Tickings Denims, Awnings, Shirtings, Flannelettes, Ginghams, Zephyrs, Slcirtings, Dress Goods, Lawns, Cotton Blankets, Angolas, Yarns, \&co.
Wholesale Trade Supplied Only.
D. MORRICE, SONS \& CO., agents
MONTREAL \& TORONTO

One thing we insist upon in the manufacturing end of our business is absolute cleanliness.

All our skill in selecting raw materials and working them over into the finished product would count for little if the greatest care were not exercised to keep the goods pure.

And Cowan's Cocoas and Chocolates are in popular demand because of their purity.


## RICE LEWIS\&SON <br> LIMITED.

Arthur B. Lee, President. A. Burdetr Lke,

Wholesale \& Retail

## Shelf and Heavy

HARDWARE
. . BAR . .
Iron and Steel,

## Wrought Iron PIPE and FITTINGS,

TORONTO, Ontario.

## BANK OF MONTREAL

 ncorporated by Act of Parliament Capital all Paid-up, $\$ 12,000,00000$ $\begin{array}{ll}\text { Reserved Fund ... } & 7,000,000 \\ \text { Undivided Profits.. } & 876,53164\end{array}$ Head Office MONTREAL
## Board of Directors :

Rt. Hon. Lord Strathcona and Mount Royal, G.C.M.G., President.
 E. S. CLOUSTON, General Manager. hes. A. MaCNDER, Chief Insp
BRANOHES IN OANADA. $\qquad$ Manager

Ontario<br>Almonte<br>Belleville Brantford<br>Brockville Chatham Cornwall Deseronto Deseronto Fort William Goderich Goderich Guelph Hamilton Kingston Lindsay<br>London Ottawa Perth Peterboro Peterboro Picton Sarnia Stratford Stratford St. Mary's Toronto Wallaceburg<br>Newfoundland-St. John's, Nfid.-Bank Great Brttatn-London-Bank of Montr Chants National Bankirst J. Moors \& Co. Buffalo-The Marine Bank San Francisco-The Fional Bank. The Anglo-Califorian Bank<br>\section*{CANADIAN BANK OF COMMERCE}


Ln the United States-New York - F. Y, Hebden and J. M. Greata, agents, 59 Wall St. Bankers in Great Britain-London-The Bank of England. The Union Bank of London. The London and Westminster Bank. The National Provincial Bank of
ankerf in the United States-New York-The National City Bank. The Bank of New York, N.B,A. National Bank of Commerce in New York, Boston-The Mer-

Head Office,
TORONTO

Paid-up Capital. $88,000,000$
Rest. . 2,000,000
Hon. Geo, A. Cox, President. WIRECTORS:-
Pest............
 B. E. WALMEER, Keneral Manager L. Melvin Jones J, H. PLUMMER, Feric Nsicholls, General Manager A. H. Ireland, Chief Inspector and superintendent of Branches.

Quebec,


## THE MOLSONS BANK

Incorporated by Act of Parliament, 1855.
HEAD OFFICE, MONTREAL.
Paid-up Capital,
$\$ 2,500,000.00$
Reserve Fund,
2,150,000.00
BOARD OF DIRECTCRS:







 $\begin{array}{llll}\text { Exeter, Ont. } & \quad \text { SSt. Branch. } & \text { Ridgetown, Ont. } & \text { Victoriaville, Que } \\ \text { Fraserville, Que. } & \text { Mar. \& Harbor Br. } & \text { Simcoe, Ont. } & \text { Waterloo, Ont. } \\ \text { Hamilton, Ont. } & \text { Jacques Cartier Sq. Smith's Falls, Ont. } & \text { Winnipeg, Man }\end{array}$ $\begin{array}{lll}\text { Hamilton, Ont. } & \text { Jacques Cartier Sq. Smith's Falls, Ont. . Winnipeg, Man } \\ \text { Hensall, Ont. } & \text { Morrisburg, Ont. } & \text { Sorel, P.O. }\end{array}$ Agents in Europe-London-Parr's Bank, Ltd., Messrs. Chaplin, Milne, Grenfell \&
Co., Ltd. Liverpool-The Bank of Liverpool, Ltd. Ireland-Munster \& Leinster Bank, Co., Ltd. Liverpool-The Bank of Liverpool, Ltd. Ireland-Munster \& Leinster Bank,
Ltd. France, Societe Generale, Credit Lyonnais. Germany,-Deutsche Bank. Belgium, Antwerp-La, Banque d'Anvers. China and Japan-Hong Kong and Shanghai Banking Corporation.
Agens IN United States-New York-Mechanics' Nat. Bank, Nat. City Bank,
Hanover Nat, Bank, The Morton body \& Company. Portland, Maine - Casco Nat. Bank, Chicago-First Nat. Bank. Cleve-and-Commercial Nat. Bank. Philadelphia-Fourth, St. National Bank, Phil. National Bank. Detroit-State Savings Bank. Buffalo-Third National Bank. Milwaukee National Bank. Butte, Montana-First Nat. Bank. San Francisco-Canadian Bank of
Commerce. Portland, Ore.-Can, Bk, of Commerce. Seattle, Wash.-Boston Nat. Bank.

Collections made in all parts of the Dominion, and returns promptly remitted at Circular Letters issued, available in all parts of the world, also "Bank Money Orders" Circular Letters issued, available in all parts
payable at'all banking points in the Dominion

## BANK OF BRITISH NORTH AMERICA

## Paid-up Capital <br> Reserve Fund

.......................

Established in 1836 .
Incorporated by Royal Incorporated by Royal Char-
ter in $\mathbf{1 8 4 0}$. -

## London Office,

Gracechurch Street,

## \&1,000,000 Sterling

\$1,776,333
COURT OF DIRECTORS:


Drafts on South Africa may be obtained at the Bank's Branches AGENCIES IN THE UNITED STATES, Etc.
New York- 52 Wall Street-W. Lawson \& J. C. Welsh, Agents,
San Francisco- 120 Sansome Street-H. M. J. McMichael and
London Bankers-The Bank of England, Messrs. Glyn \& Co,
Foreign Agents-Liverpool-Sank of Liverpool. Scotland-National Bank Sotlo Limited, and branches. Treland-Provincial Bank of Treland, Limited, and branches, New Zealand-Union Bank of Australia, Australia-Union Bank of Australia, Limited. Bank of India, Limited. West Indies-Colonial Bank. Paris-Messrs. Marcuard, Kraus \& Cie. Lyons-Credit Lyonnais.


## The Bank of Toronto

## Dívidend No, 92

Notice is hereby given that a Bividend of FIVE per cent., and a Bonus of ONE per cent., for the current half-year, upon the paid-up Capital of the Bank, has this day been declared, and that the same will be payable at the Bank and its branches on and after

## Monday, the 2nd day of June next.

The Transfer Books will be closed from the seventeenth to the thirtyfirst day of May, both days inclusive.

The Annual General Meeting of Shareholders will be held at the Banking House of the Institution on Wednesday, the 18 th day of June next. The chair to be taken at noon. By order of the Board.
The Bank of Toronto,
D. COULSON,

Toronto, 24th April, 1902.
General Manager.

## ImperiaL Bank of Canada dividend no. 54.

Notice is hereby given that a dividend of five per cent, for the half year ending 31st of May, 1902, upon the Capital Stock of this Institution, has this day been declared, and that the same will be payable at this Bank and its Branches on and after MONDAY, the 2nd DAY of JUNE NEXT. The Transfer Books will be closed from the 17th to 31 st May, both days inclusive.

The Annual General Meeting of the Shareholders will be held at the Head Office of the Bank on Wednesday, the 18th June, 1902, the chair to be taken at noon.

By order of the Board,
D. R. WILKIE, General Manager.

Toronto, 22 nd of April, 1902.

## THE ONTARIO BANK

Notice is hereby given that a dividend of 3 per cent. for the current half year, has been declared upon the Capital Stock of this Institution, and that the same will be paid at the Bank and its Branches on and after MONDAY, the SECOND DAY of JUNE next. The transfer books will be closed from the 17th to the 31st May, both days inclusive.

The Annual General Meeting of the Shareholders will be held at the Banking House, in this City, on Tuesday, the 17th day of June next. The chair will be taken at $120^{\prime}$ clock noon.

By order of the Board,
G. McGILL, General Manager.

Toronto, April 17th, 1902.


## Union Bank of Canada

## Dividend No, 71.

Notice is hereby given that a dividend at the rate o seven per cent. per annum for the current half-year, upon the paid-up Capital Stock of this Institution has been declared, and that the same will be payable at the Bank and its Branches on and after MONDAY, the SECOND DAY of JUNE next. The Transfer Books will be closed from the 17 to the 3 rst of May next, both days inclusive.

The Annual General Meeting of the Shareholders will be held at the Banking House, in this city, on Saturday, the fourteenth of June. The chair to be taken at noon.

By order of the Board,
E. E. WEBB, General Manager.

Quebec, April 22nd, 1902.

## THE ROYAL BANK OF CANADA.

Capital Paid-up, $\$ 2,000,000$
Reserve Fund, $\quad 1,700,000$ Reserve Fund, $1,700,000$
Head Omioe, Halifax, N.S. Board of Dtrectors :
Thos. E. Kenny, Esq. President
Thos. Ritchie, Esq. Vice-Pres't Thos. Ritchie, Esq. Vice-Pres't
Wiley Smith, Esq. H, G. Bauld, Esq. Hon. D

## Chief Executive Offce, Montreai, Que.



Antigonish, N.S.
Bathurst, N.B. Bridgewater N, S Caraquet, N.B. Charlottetown, P. Dalhousic, N.B. Dorchester, N.B.
Fredericton, N.B. Fredericton, N.B.
 Agencies in Havana, Cuba; Now York, N.Y. ; and Republic, Washington.
Great Britain, Bank of Scotland. France, Credit Lyonnais. Germany, Deutsche
Bank. Spain. Credit Lyonnais, China and Japa Hong Kong \& Bank, Spain, Credit Lyonnais, China and Japan, Hong Kong \& Shangha Shawmut Bank. Chicago, Ittinois Trust and Savings Bank. San Francisco,
Nevada National Bank. Portland, Ore., First National Bank. Seatte, Washington Nevada National Bank. Portland, Ore, First National Bank, Seattle, Washington
National Bank. Spokane, Exchange Nat'l Bank. Buffalo, Marine Bank of Buffalo

## The Traders Bank of Canada atviderno no. з3

Notice is hereby given that a dividend at the rate of six per cent. per annum upon the paid-up Capital Stock of the Bank has this day been declared for the current balf year, and that the same will be payable at the Head Office and its Branches on and after MONDAY, the 2nd OF JUNE NEXT. The transfer books will be closed from the 17th to the 31st of May, both days inclusive.

The annual general meeting of shareholders will be held in the Banking House in Toronto, on Tuesday, the 17th of June, the Chair to be taken at iwelve o'clock, noon. By order of the Board,
H. S. STRATHY, General Manager.

Toronto, 15th April, 1902.

## BANK OF HAMILTON

Notice is hereby given that a dividend of five per cent, on the capital stock of the bank for the half year ending 31st May next, has been declared, the same to be payable at the bank and its branches on 2nd June next.

The Transfer Books will be closed from 17th to 31st May, both nclusive.

The Annual General Meeting of Shareholders will be held at the Bank's Head Office, Hamilton, on Monday, 16th June, at noon.

By order of the Board,
J. TURNBULL, General Manager.

Hamilton, 23rd April, 1902.
The NATIONAL BANK OF SCOTLAND

Incorporated by Royal Charter and Act of Parliament, Established 18 as.

LIMITED

## Hrad Oppick

Edinburgh




Geores B. Habt, Secretary

nbard Street, E.C.
Jame Robertaon, Manager Nicholas Lane, Lomomas Ners Aspistant Manse
The Agency of Colonial and Foreign Banks is undertaken and the Acceptancen Customers residing in the Colonies, domiciled in London, retired on terms whirb will be furnished on application.
acted.

THE Profits of Speculation are large, but the risk is generally great. But when you invest your money in our debentures, you combine good pro fits with the safety of a gilt edged investment.

You can invest as little as \$ ioo.oo or as much as you like, with an absolute guarantee against loss-with an assurance of five per cent. per annum, payable half-yearly.

Write for our Booklet "An Investment of Safety and Profit."

## THE STANDARD LOAN CO

24 Adelaide Street East, TORONTO
w. S. DINNICK,

MANAGER

## Seeking an Investment?

If you have money you wish to invest safely, we should like you to consider our

## Four per Cent. Bonds

They are much in demand by prudent investors, - who - prefer - unquestionable securities for their capital.
= We shall be pleased to send Specimen Bond

## ${ }^{\text {mex }}$ CANADA PERMANENT ${ }^{40}$ WESTERN CANADA <br> MORTGAGE TORONTO STREE TORONTO.

## EASTERN TOWNSHIPS BANK

Established ....... 1859. Authorized Capital... $\$ 2,000,000$ Capital paid up........ $1,742,535$
Reserve Fund ....... 1,050,000

Board of Directors R. W. Henkerer, - President.
Hon. M. H. Cochrane, Hon. M. H. Cochrane,

## The WESTERN BANK OF CANADA

Head Office, Oshawa, Ont. Capital Authorized .. $\$ 1,000,00000$
Capital Subscribed .. 500,00000 $\begin{array}{lll}\text { Oapital Subscribed ... } & 500,000 \\ \text { Oapital Paid-up..... } & 420,000 \\ & 150,000 & 00\end{array}$ Board of Directors 00 Board of Directors
JoHN CowAN, Ese, President
ReUben S. HAMLIN, EsQ.,
Vice-President W. F. Cowan, Esq. W. F. Allen, Esq. J. A. Gibson, Esa. Vice-President Robert McIntosh M.D. Tilsonburg, New Hamburg, Whitby, Pickering, Paisley, Pene-
Branches tanguishene, Port Perry, Sunderland, Tavistock, Ont.
Drafts on New York and Sterling Exchange bought and sold. Deposits received and interest allowed Correspondents in New York and in Canada-The Merchants Bank of Canada. Lonion, Eng -The Royal Bank of Scotland.

## THE HALIFAX BANKING CO.

Israel Wood, J. N. Galer, N. W. Thomas, G. Jteven, C. H. Kathan, H. B. Brown, K.O.,
J. S. Mitchell. Head Office, Sherbrooke, Que. WM. Farwelt, Gen'l Manager Branches-Province of Quebec : Montreal, Waterloo, Cowansville, Rock Island, Coaticook, Richmond, Granby, Huntingdon, Bedford, Magog, St. Hyacinthe, Orms town, Windsor Mills. Province of B. C. : Grand Forks, Phoenix.
Agents in Canada-Bank of Montreal and Branches. Agents in London, Eng.National Bank of Scotland. Agents in Boston-National Exchange Bank. Agents in
New York-National Park Bank. Collections made at all accessible points and remitted.

## PEOPLE'S BANK OF HALIFAX

Paid-up Capital.... \$700,000 Board of Directors: J. J. Stewart....... President W.H. Webb, Hon. G. J. Troop, John Murphy,
D. R. Clarke, Cashier. Head Office, HALIFAX, N.S.

Agencies-North End Branch-Halitax, Edmundston, N.B., Wolfville, N.S., Wondstock, N.B.̈. Levis, P.O. Lake Megantic, P.O., Cookshire, P.O., Quebec Que., Canso, N.S., Levis, P.Q., Lake Megantic, P.Q., Cookshire, P.Q., Quebec,
P.Q., Hartland, N.B., Danville, P.Q., Grand Falls, N.B., Mahone Bay, N.S., Mabou, C.B., St. Raymond, P.Q., Grand Mere, P.Q. New York; New England National B nnk, Boston; Bank of Toronto, Montreal.
 MacNab W. J. G. Thomson W. Wickwire A. AILAN
N. WALLACE Branches - In Nova Scotia: Amherst, Antigonish, Barrington, N.S. Canning, Lockeport, Lunenburg, Middleton, New Glasgow, Parrsboro, Shelburne, Springhill, Truro, Windsor. New Brunswick: Sackville, St. John.
Correspondents-Dominion of Canada: Molsons Bank and branches. New York Fimited National Bank. Boston: Suffolk National Bank. London, England: Parr's Ban Limited.

## BANK OF YARMOUTH <br> nova scotia

そ. w. Jonss,
Directors:
John Lovitt, Pres. S. A. Crowell, Vice-Pres. J. Leslie Lovitt Halitax-The Royal Bank ot Canada.
St. John-The Bank of Montreal.
Montreal-The Bank of Montreal and Molsons Bank. New York-The National Citizens Bank.
Bosten-The Eliot National Bank.
Philadelphia-Consolidation National Bank.
London, G. B.-The Union Bank of London.
Prompt attention to Collections.

## LA BANQUE NATIONALE.

NOTICE.-On and after Thursday, the first of May next, this Bank will pay to its Shareholders a Dividend of Three per Cent. upon its capital for the six months ending on the 30th April next. The transfer books will be closed from the 16 th to the 30th April next, both days inclusive.

The Annual Meeting of the Shareholders will take place at the Banking House, Lower Town, on Wednesday, the 14th May next, at three o'clock, p.m. The power of attorney to vote must, to be valid, be deposited at the Bank five full days before that of the meeting., i.e., before three o'clock p.m. on Wednesday, the 7 th May next. By order of the Board of Directors. P. LAFRANCE, Manager.

## incorporated

1836

## I ONDON \& CANADIAN <br> LOAN \& AGENCY CO. Limited. <br> Geo. R. R. Cockburn, President. Thomas Long, Vice-President. Subscribed Capital <br> $\qquad$ $\$ 1,000,000$ <br> MONEY TO LEND <br> on Bonds, Stocks, Life Insurance <br> Policies and Mortgages. <br> Rates on applic <br> $$
\text { V. B. WADSWORTH, } \underset{\text { Manager }}{\text { 位 }}
$$ <br> ${ }_{103}$ Bay Street, Toronto. <br> Manager,

UNION BANK OF HALIFAX Incorporated 1856. Capital Anthorized, Capital Subscribe
Capital Paid-up,
Reserve Fund,

DIRECTORS $\qquad$
Wm. Robertson. - President.
John H. Symons, P C. C. Blackadar, HEAD OFFICE, - - HALIFAX, N.S. TRICKland, - Inspector. Branches-Halifax, Annapolis, Barrington Passage, Bridgetown, Clark's Harbor, Dartmouth. Digby, Gran ville Ferry, Kentville, Lawrencetown, Yarmouth, Now Glasgow, Sherbrooke, Woltville, Yarmouth, Nova
Scotia; Broad Cove Mines, Glace Bay, Mabou, North Sydney, St. Peter's, Sydney, Sy
Breton and Port of Spain, Trinidad.
$\$ 1,500,000$ 55,000
ST. STEPHEN'S BANK

## THE HAMILTON PROVIDENT AND LOAN SOCIETY

President
HON. A. T. WOOD,
Vice-President ALEXAN DERITURNER, Esq.
Capital Subscribed....... $\$ 1,500,00000$ Reserve \& Surplus Funds $\mathbf{3 6 5 , 7 7 1} \mathbf{2 8}$ DEBENTURES ISSUED FOR 1, 2 OR 3 YEARS
Interest payable halt-yearly at the highest current rates. Executors and Trustees are authorized by law to invest in Debentures of this Society. St, Hamilton
Head Office-King St

The RELIANCE
Loan and Savings Company Of Ontario. 84 KING ST. E., TORONTO

President Hon. John Dryden Vice-President Jmes Gunn, Es Manager J. Blacklock


## Huron and Erie

Loan and Savings
London, Ont.
Company

## Capital Subscribed

Capital Paid-up
Reserve Fund
Money adva
vorable terms
Debentures issued in Currency or Sterling
Executors and Trustees are authorized by Act of Pariament to invest in the Debentures of this Company.
J. W. LITTLLE,

LE,
G. A. SOMERVILLLE,

## The Home Savings and Loan Company,

 Limited.Office No. 78 Church St. Toronto
Authof zed Capital.. $\qquad$ ...................... \$2,500,000 Subscribed Capital. $\qquad$ ..................... 2,000,000 Deposits received and interest at current rates allowed. Money loaned on Mortgage on Real Estate, on reasonable and convenient terms. Bank and other Stocks.

JAMES MASON, Manager. <br> \section*{- <br> \section*{- <br> Toronto Mortgage Company}

Office, No. 13 Toronto St.

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gapttal authorized
gapItal PatD-UP
RESERVE FUND
\begin{tabular}{l}
\(\$ 1,445,860\) \\
724,540 \\
00 \\
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\end{tabular}
724,54000
250,000
00
\(2,530,19417\)
```

ANDR J. President,

WM. MORTIMER CLARERE, K.C., w.S
Debentures Issued in currency or sterling.
Savings Bank Deposits received, and interest allowed. Money Loaned on Real Estate on favorable terms. walter gillespie, Manager

## The Ontario Loan ano Savings Company

## Oshawa, Ontario

Money loaned at low rates of interest on the security of
Real Estate and Municipal Debentures.
W. F. Cowan, President.
T. H. McMILLAN, Sec-Treas.

## The Canada Landed and National

Investment Company, Limited
head Office, 23 Toronto St., Toronto.
Capital Subscribed
Capital Paid-up ...
Rest
$\$ 2,008,000$
1004,000
350,000
4, 133,794
DIRECTORS :
John Lang Blaikie, Esg., President.
John Hoskin, Esq., K.C., LL.D., Vice-President
Hon. Senator Gowan, LL.D., C.M.G., J. K. Osborne, J, S. Playfair, N. Silverthorn, John Stuart, D. E. Thomson, K.C., Frank Turner, C.E. Hon, James Young.

Money lent on Real Estat Debentures Issued for 1 year and upwards.

EDWA SAUNDERS, Manager

## Imperial Loan \& Investment Co.

 Established 1869. OF CANADA.DANIEL LAMB, Esq., President.
E. H. Kertland, Eso., - Managing Director. Highest Rate of Interest Allowed on Deposits, Currency and Sterling Bonds, Payable Half - Yearly.
Money Advanced on Stocks, Bonds \& Debentures Loans on Lands in Ontario and Mani-
toba, by Mortgage, at Lowest Rates.
OFFIOES - IMPERIAL CHAMBERS ${ }^{\text {© }}$ 32 and 34 Adelaide St. East, Toronto ROLPH \& BROWN,

## Mercantile Summary.

The Ham \& Nott Company are ab $\partial u t$ to enlarge their factory at Brantford.

The value of building permits issued for the month of April in Vancouver was over $\$ 150,000$.

Plans are being prepared for a new family hotel on Guy street, Montreal, which is to cost about $\$ 50,000$, and be conducted on temperance principles.
The shipments of Canadian hay to Great Britain last week, chiefly by way of United States ports, amounted to over 50,000 bales. The market is reported fairly brisk.
The New Hamburg ratepayers have voted in favor of granting a bonus of $\$ 5,000$ and a loan of $\$ 5,000$ to the New Hamburg Manufacturing Company, to be repaid in ten years, beginning in 1907.
Despatches from Dawson City tell of great dissatisfaction in the Yukon over the failure to obtain a complete abrogation of the Treadgold Company's exclusive right to create power in that district. It is stated that it will cause an almost complete cessation of development and prospecting work.

Lumbermen, both in Ontario and Quebec provinces, are worried over the comparatively dry spring, which, coming after the very sudden thaw, prevented them from getting their timber out of the swamps and down the smaller streams. It is feared that unless there is heavy rain within a short time, some of the smaller saw-mills will have to close.

The Nanaimo Board of Trade has sent a deputation to wait upon the Dominion Government and request a subsidy to the Cape Scott Railway, which, as proposed, will be an extension of the E. \& N. Railway. It is pointed out that the line is necessary for the opening up of the northern part of Vane Island. It is proposed to connect Alberni with Nanaimo at the upper end of the Alberni canal and to continue the road to Comox

Mr. J. H. Doyle and some Chicago capitalists, representing the Canada National Railway and Transport Company, want to secure a large tract of land at Ashbridge's Bay, Toronto. The company says it will put thirty or more vessels on the lake route to the sea, and will carry $50,000,000$ bushels of grain down to the coast each year, bringing back return cargoes of coal from Cape Breton.

An old-time trader is P. Ferland, at St. Jean Chrysostome de Levis, Que., who has been in general store business there for over twenty years. He has always been in quite a modest way, and latterly symptoms of dry rot have been evident about his premises and methods. He has now assigned, and shows liabilities of about $\$ \mathrm{r}, 500$.-The assignment is noted of Joseph Bussiere, retail grocer, Quebec city. He owes about $\$ 5.500$, and shows a deficit of $\$ 800$. In 1898 , he failed, owing about $\$ 10,000$, and then compromised at 50 cents on the dollar.

## BONDS

## For Government

Deposit . . . .
Choice selections always
on hand. Send for particulars.
The

# Central ${ }^{\text {Lann }}$ Canada ${ }^{\text {Sxvings }}$ Company 

Corner King and Victoria Streets, Toronto hon. geo. A. COX, President.

The ONTARIO LOAN \& DEBENTURE CO. Of London, Oanada.


Debentures lsaued for 3 or 5 years. Derentures and interost can be
without charge

WILLIAM E, BULLEN,
London, Ontario, 1902

## 5\% Debentures

For a limited time we will issue debentures bearing 5\% interest payable half-yearly.

## The Dominion Permanent Loan Company

## 12 King Street West

HON. J. R. STRATTON, President.
F. M. HOLLAND, General Manager.

## The TRUST \& LOAN CO. OF CANADA

ERTABLIBIED 1851


87,300,000
Subscribed Capit
1,581,666
Paid-up Capital
804,613
Head Office: 7 Great Winchester St., London, Eng Offioes in Canada: $\left\{\begin{array}{l}\text { Toronto Street, TORONTO } \\ \text { St, James Street MONTRE }\end{array}\right.$ Offices in Canada: $\left\{\begin{array}{l}\text { St. James Street, MONTRE } \\ \text { Portage Ave., WINNIPEG }\end{array}\right.$
Money advanced at lowest current rates on the security of mproved farms and productive city property.
R. D. MAODONNELL $\}$ Commiseione

## The Ganadian Homestead Loan and Savings Association

## HEad OFFICE, 66 Victoria St, TORONTO

 Home Life Building.Capital Subscribe
8400,000
138,000 Coney Maid-up

138,000
Money loaned on
erms of repayment.
JOHN HILLOCK,
JOHN HILLOCK.
JOHN FIRSTBROOK
a. J. Pattison. Manager
R. Wilson-Smith, Meldrum \& Go.


Standard Chambers; 151 St. James Street, Montreal
Members of Montreal Stock Exchange
Orders for the purchase and sale of stocks and bonds listed on the Montreal, London, New York and Toronto Stock Exchanges promptly executed

## JOHN STARK \& co.

STOCK BROKERS AND FINANCIAL AGENTS
Orders promptly executed on the Stock Exchanges of Toronto, Montreal, New York and London.
margin.
Phone, Main 880. 26 Toronto St., TORONTO

## FERGUSSON \& BLAIKIE,

## TTomons sack Bramenel

Stocks, Bonds,
Correpondene Investments
23 Toronto St., TORONTO

## OSLER \& HAMMOND <br> Stock Brokers and Financial Agents. 18 King st. West, TORONTO

Dealers in Government, Munloipal, Rallway Car Trust and misceilaneous Debentures. Stocks on Lon don, Eng., New York, Montreal and Toronto Exchanges bought and sold on commission.

## A. E, AMES \& CO.

 bankers and brokers,18 King Street East, . . . TORONTO Execute Orders on Commission on all Principal Stock Exchanges.
Receive deposits, allow interest on deposits and eredit balances. Draw bills of exchange. Transact a general financial business.


## WILTON C. EDDIS, F.C.A.

 Chartered accountantOnloo, 23 Toronto streat Toroonro. Office Telephone ${ }^{299}$ House Tsplephone 4628.
Special attention paid to Manufacturers' Accounts and Audits.

## JAMES C. MACKINTOSH Banker and Broker.

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Ste. Cunegonde (Montreal) council has awarded the contract for lighting the town to the Lachine Company for ten years at $\$ 90$ per light per annum.
Markham ratepayers have declared in favor of loaning the Speight Wagon Company $\$ 5,000$ for twenty years, repayable in annual instalments of $\$ 250$ after fen years, and the company will begin at once erecting a large addition to their factory.
The Lardeau and Trout Lake branch of the Canadian Pacific railway, it is expected, will be complete in a short time. It is looked upon in British Columbia as a very important link in the system, and will tap the heart of a valuable mining district.
The Canadian Pacific Railway Company has awarded the contract for a new steel elevator at Fort William to Mr. F. J. Weber, of Buffalo. The capacity will be two million bushels. For another and larger elevator, the tenders are yet under consideration. Work must be finished by June, Ist. 1903.
What we are told is the largest factory of its kind in Canada is being built this summer at Peterborough, by J. J. Turner \& Co., manufacturers of sails, tents, awnings, campers' supplies, etc. The building will be 132 by 45 feet in extent, and have three stories and a basement. The new structure is to be completed by September ist, 1902.
We lately reported A. Riel, shoes, Hull, in trouble. He has been unable to obtain a settlement on liabilities of about $\$ 1,500$, and the estate will be wound up. -Joseph Bergeron, general dealer, at Maddington Falls, Qeu., recently insolvent, is offering 50 cents.-A demand of assignment has been made upon A. J. Blanchet, hotelkeeper, at Drum-mondville.-F. G. Dunning, of Brysonville, Que., lately offering creditors 20 per cent. on liabilities of $\$ 2,500$, has assigned, and assets are ordered to be sold.

## FINANCIAL STATEMENTS.

Editor, Monetary Times,-
Sir,-Credit is due "Fiat Lux" for his energetic exposure of some of the evils which affect business morality, and I am glad to see he has succeeded in eliciting from Mr. Edwards a confession, even though tardy, unreservedly supporting the truth and justice of his statements, and which would have carried greater weight had it been of spontaneous origin. I think if Mr . E. will adopt the "deadly parallel" method in a comparison of his three propositions with the muchdiscussed paragraph of "Fiat Lux," he will discover that his conclusions are not fairly tenable, and as for inferences, these depend on one's mental vision.
Mr. Edwards' purpose is so palpable that one must be indeed dull not to perceive it. By all means let us have more institutes, for competition now more than ever is the order of the day.

Lincoln Hunter.
Toronto, 29th April, 1902.

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B. W, MURRAY, $\begin{gathered}\text { Accountant's Office, } \\ \text { Toronto Ont. }\end{gathered}$ toronto, Ont.

[^0]
## Mercantile Summary.

The sale of 80,000 acres of Manitoba Government land is reported to Nebraska settlers.. It is situated in the neighborhood of Lake Manitoba.
THE Peterborough street railway has been purchased by a Detroit syndicate, and will be put into first-class shape this summer, with branch lines to neighboring summer resorts.

Mr. James Smith is making preparations to erect a shingle mill on Burrard Inlet, B.C. Wages in the logging districts are said to be higher now than for many years, owing to the scarcity of experienced help.

It has been decided by the Government of New Brunswick to make a grant of $\$ 5,000$ to the St. John Exhibition Association to enable it to hold an exhibition this year. The city of St. John has promised a grant of $\$ 3,000$, and it is therefore likely that an exhibition will be held there this fall.

On Tuesday, 22nd April, a meeting of business men of Bedford, Que., was held to organize a board of trade. But few attended, the notice having been too short, and so the main business was deferred until a future meeting, to be held on 28 th April, when by-laws were to be adopted and officers elected.
Frank, Alberta, is now the possessor of a board of trade, such body having been formally organized last week with the following provisional officers: President, A. Chambers; vice-president, D. J. McIntyre; secretary-treasurer, G. A. Gordon; directors, A. Leitch, I. Bribbs, D. M. Ross, J. Aurin, and A. Cameron.

On the 23 rd inst., E. W. Stickney's agricultural machinery works and Mr. Burgoyne's grist mill at Newburgh were destroyed by fire at a loss of over $\$ 5,000$, partly insured. Another destructive fire on the same date broke out in North Augusta, in which several buildings were burned. Loss about $\$ 40,000$; insurance, \$12,000.
The Pictou Board of Trade held a meeting on the isth inst., at which officers, whose names follow, were elected for the current year: President, R. P. Fraser; vice-president, H. H. Hamilton; secretary, John U. Ross; council, John Munro, J. S. Grant, A. J. Craig. Neil Fraser, A. C. Macdonald, Mr. Sutherland, D. C. Henderson, and C. W. Ives. We have received information that the Liverpool firm of Andrews, Bell \& Co., composed of Charles Robert Bryden McGilchrist and John Burbie Bell, was on the 18th April dissolved by mutual consent. The further notification is made that the firm of Gillespie \& Co., Liverpool, consisting of Charles Matthews Pim, William Henry Hickson, and Chas. R. B. McGilchrist, commission merchants, has been dissolved by mutual consent, as from 31st December, 1901. Messrs. McGilchrist and Hickson form a new partnership, under the style of Andrews, Gillespie, \& Co., 5 Chapel street, Liverpool, and it is their intention to open an office in Montreal.

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## Back Numbers of the Monetary Times Wanted.

[^1]The Boot and Shoe Dealers' Section of the Retail Merchants' Association, of Toronto, held a very successful banquet on Tuesday evening last, at which there was a large and representative attendance.

Mr. B. F. Hoffman, M.E., of Buffalo, and a party of United States capitalists, have been inspecting some mining properties near Flenton and Kaladar township, and report favorably upon indications seen there.

The Walker Mining Company, sapital $\$ 1,250,000$, has been incorporated in New Jersey. Among those interested are several Canadians, including Hon. R.. W Scott, Hon. S. Clemow, and M r. W. H. Walker, of Ottawa, and Mr. C. F. Dawson, of Montreal.
In New Jersey this week a charter of incorporation was granted to an important railroad undertaking to open up a large tract of Canadian territory. It is the Great Northern of Canada Consolidated Company, with a capital stock of $\$ 100,000,000$, said to be backed by James J. Hill, the Northern Pacific \& the Canadian Pacific Railroads, and has for its purpose the construction of a line from Duluth to Dawson City, bringing the products of a great area in the NorthWest, hitherto untapped, to Duluth for shipment to eastern points and Europe.
The assets of the insolvent clothing firm of M. Saxe \& Sons, Montreal, were put up at auction on Monday. The wholesale stock was knocked down at $681 / 4 \mathrm{c}$. on the dollar, and the retail stock at $491 / 4 \mathrm{c}$. On the same day the two members of the firm and their brother-in-law, David Levi, who earned an unfavorable record when in the dry goods business at St. Johns, Que., and who managed the wholesale department, were arrested, at the instance of several leading creditors, who allege that large bills of goods were fraudulently obtained immediately before the failure, and were pawned and otherwise irregularly disposed of. The case is exciting much interest in business circles, as the failure has given rise to a great deal of unfavorable criticism.
Late Montreal failures are reported as follows: E. Collette \& Co., who started retailing hats and furs two years ago, buying out an insolvent stock, with the assistance of a Toronto house, have assigned. The liabilities amount to $\$ 4,000$, mostly due in Toronto.-Gauthier \& Dufresne, lime burners, have made a compromise arrangement. - D. H. Welsh, a confectioner and caterer in quite an extensive way, running four stores in different parts of the city, and who has thus become involved, is seeking an extension, proposing to make five payments of 20 per cent. each, spread over twenty months. - Corisent to assign has been filed by G. C. Smith, painter, who owes about $\$ 4,700$.-L. G. Derome and L. J. A. Richard, doing a general stationery business under the style of "La Libraire Ville Marie," have made a bad failure, for they are said to owe $\$ 7,000$, while apparent assets figure at only $\$ 1,600$.

## The St. Lawrence Hall <br> Montreal, is the best known hote in

 Canada. Some of the most celebrated people in the world count amongst its patrons. Its excellent coisine, central location and general comfort are reasons for its popularity.
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## Sale of Debentures.

Newcastle Waterworks Debentures
\$60,000,00 Newcastle Electric Light Debentures 16,000.00
INTEREST, four per cent., payable on presentation of yearly co
The issue of these Debentures is duly authorized by an Act of the New Brunswick Legislature passed in the year 1900, intituled "An Act relating to the Town of Newcastle," and an Act in amendment thereof passed in the present year.
Newcastle Water
first day of June, rgoz, and are composed be dated the 40 year bonds of one thousand dollars each, and thirty 40 year bonds of five hundred Dollars each.
Newcastle Electric Light Debentures will be dated the first day of June 19oz, and are composed of sixteen 40
year bonds of one thousand dollars each. year bonds of one thousand dollars each.
Sealed tenders endorsed, "Tender for Waterworks
Debentures," or "Tender for Electric Light Deben Debentures, or
tures," as the case may be, will be received by the Town Clerk until six o clock in the afternoon of Thursday the fifteenth day of May next.
Bids to state the amount of Bonds wanted, and the amount of premium offered.
The money to be paid in Newcastle free of charge to The Town
bind itself to accept the highest or any tender.
Dated at Newcastle this 24 th day of April, A.D. $1 g o z$. R. T. D. AITKEN, Town Clerk,

Newcastle, N. B.
When writing advertisers please mention he Monetary Times.

## Mercantile Summary.

A REQUEST FOR LIGHT.
Editor Monetary Times:
Sir.-Like most business men I read The Monetary Times, and have been interested in the controversy between "Fiat Lux" and Mr. Edwards, not without instruction, for I know little of accounts, and often get confused on the subjects of rest, reserve, surplus, deficiency, impairment, etc.
Now, I have been looking at the statement of a company of good standing which includes a "dividend payable" in its "surplus," while in other statements I see it among "liabilities." Would "Fiat Lux" give his opinion on this subject? Stocks.

## 30th April, 1902.

## ACCOUNTANCY, ETC.

## Editor, Monetary Times,-

Sir,-It was not my intention to have further troubled you, but Mr. Edwards' subsequent remarks in to-day's issue call for a few words in reply. I was pleased to note his change of tone, and, particularly, that he now admits "everyone will endorse my first four paragraphs." which embody the real essence of the points I desired specially to emphasize, an admission, too, which might not unreasoningly be taken as affirmative of the whole. But next he proceeds, metaphorically, to set up a wooden man in order to demolish him, in the hope apparently of creating a diversion from the main issues, owing to an incidental reflection on the incompetency of "some of the accountants of Toronto," and my hope of favorable results from the new association in course of formation; and the three propositions, which he has maladroitly reduced to syllogistic form, suggest but slight acquaintance with Whateley, as they are defectively stated, and the deductions necessarily erroneous.
The whole matter can be summed up in a nutshell: If there were more practical, experimental men, and fewer quibbling theorists, the publication of fallacious statements, such as I have pointed out, would be less likely to occur.
In conclusion, Mr. Editor, let me thank you for courtesies extended, and indulge the hope that our correspondence will not prove altogether barren of good results. I now join issue with Mr. Edwards, being equally cortent to leave the whole matter to the intelligence and judgment of the business public chiefly concerned, while not unmindful of the disadvantage I may at present labor under in closing over the pseudonym of Fiat lux.
April 25th, 1902.
The Union Boston Shoe Factory Company has bought the house and grounds of Hon. J. R. Thibaudeau, and will upon this site build a large factory for the manufacture of shoe-making machinery in Montreal.

## Machine Tools

We have received the following New Tools and Engines One No. 1 Jewel Auto Ensine, Cylinder


 One 31 -inch $x 31$-inch $\times 8$ foot Iron Planer
One 20 -inch Triple Gearod Iron Shaper One 20 -inch Triple Gearod Iron Shaper
One 16 -inch Crank Iron shaper One Plain Milling, Machine
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One 100 -inch Radial Drill
One 100-minh Radial Drill
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\section*{TORONTO}

\section*{Mercantile Summary.}

Negotiations are going on for the sale of the plant of the North Sydney Electric Light Co. to the Cape Breton Electric Light Company.
\(\mathrm{Mr}_{\mathrm{R}}\). S. M. Brookfield has been awarded a contract for building two military school buildings in Halifax at a cost of \(\$ 35,000\). One will be in Glacis barracks, and the other near the new military gymnasium.

According to the Furniture and Upholsterers' Journal a movement is nn foot to amalgamate the casket manufactures of Canada, closing up one or two of the concerns, and establishing other plants and agencies at convenient spots.

Messrs. C. T. Bowring \& Co., of Liverpool and London, have placed an order with Messrs C. S. Swan and Hunter, Newcastle-on-Tyne, for the construction of a large steamer for carrying cattle between Nova Scotia and Boston.

A FEW days ago the Hudson Bay Company shipped from Winnipeg 500 barrels of sugar to Moose Factory, on James' Bay. These places are only 600 miles apart, yet it had to be shipped to London, England, and from there returned to Canada by steamer through Hudson Bay. No stronger proof is needed in favor of the necessity for the projected railway.

Ir is pleasing to note that Americans are not the only people coming from the United States to take up Canadian vacant land. Considerable-sized parties of French-Canadians are leaving the Newr England States for the North-West, for the purpose of farming. They are mostly mill hands and have in many cases saved enough money to obtain a good start.

We see by the British Columbia papers that the Hinton Electric and Canadian General Electric companies are combining their interests to some extent in that province. The Hinton Company are removing their retail and repair departments from Vancouver to Victoria, and become general agents for the Canadian General in Vancouver Island, but they will open a large office in the former city, and will undertake the construction of large electrical machinery, uniting with this a general engineering and construction business.
Last week we stated that D. McNaughton, general storekeeper at Stobie Mines, had called a meeting of his creditors. At that meeting he made them an offer of half the amount of their claims. This probably will be accepted. -The assignment of James Hamilton, hardware dealer at Woodstock, to E: W. Nesbitt, has already been noted. At a meeting of creditors since held some dissatisfaction was expressed, and Mr . D. G. Cuthbertson, of Ingersoll, was appointed assignee in his stead.-An assignment has been made by Fred Boyd, tailor, Portage la Prairie, who has been in difficulty for a couple of months.

\section*{Debentures.}

Munioipal Debentures bought and sold, also Government and Railway Bonds. Seourities suitable for Investment by Trustees and Insurance Companies and tor Deposit with the Government, always on hand.

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俍 51-53 Wellington Street West, Toronto.

\section*{Mercantile Summay.}

The death is recorded of Robert A. Noble, a prominent lumberman of Fredericton. He was 58 years of age.

The Esquimalt Marine Railroad Company have received a contract to build the hull of a large new steamer for the north British Columbia trade.

The United States Steel Corporation proposes to retire \(\$ 200,000,000\) worth of 7 per cent. preferred stock and issue \(\$ 250,000,000\) worth of \(5 \%\) bonds, by this means increasing the bonded debt to \(\$ 550,000,000\).
At the annual meeting of the Montreal Grain Elevating Company, the following directors were elected: Messrs. Alex. T. Paterson, Alex. Macdougall, Robert Reford, Thomas A. Crane, and Bartlett McLennan. At a subsequent meeting, Mr . Alex. T. Paterson was elected president.
As an illustration of what the winter port business has done for St. John, it is stated that during the months between November, 24th, 190I, and April 24th, 1902, over 100 transatlantic steamers were discharged and loaded. These steamers nearly all brought large inward cargoes, and took out cargoes valued at something like \(\$ \mathrm{ro}, 000,000\). Disbursements for labor and supplies were about \(\$ 250,000\), besides the cost of hauling freight by rail and handling it out of the cars. And now again it is found that the wharf facilities are unequal to increasing demands being made upon them.
THE following is a list of patents granted within the past few days to Canadian inventors in Canada and the United States: Canadian Patents.-J. Montgomery, grain car doors; J. Ferguson, horse-power mills; J. W. Smith, car couplers; W. J. Barber, door bolt catches; W. Thompson, solderless side seams for sheet metal vessels; W. Thompson, solderless end seams for tin cans; W. Thompson, solderless side seams for tin cans;W. Thompson, solderless end seams for tin cans; A. Vandervoort lawn sprinklers; J. B. Martin, combination derricks; C. C. Longard, heaters; B. Murphy, collar buttons; M. Vallee, lock catches; A. E. Laycock. radiators; F. E. Morse, mower knife grinders; F. Lacey, harness operating mechanism for looms. United StatesD. Elliott, folding box; H. L. Piper, train order signal; C. W. Vernon, phonographs, and R. C. Wilkins, safety watch pockets.

\section*{DEBENTURES FOR SALE,}

Tenders are requested for the purchase of Debentures of the Town of Kincardine, Debentures of the Town of Kincardine, of \(\$ 500.00\) each. Principal payable at the end of twenty years. Interest at 4 per cent. payable on the first days of January and July in each year.
J. H. SCOUGALL,

Town Clerk.
Kincardine, April 29, 1902.

On Monday next the assets of W. G. Dunn \& Co., spice manufacturers in Hamilton, will be sold by auction. Today the assets of the National Cigar Cı., limited, in Toronto, will also be sold by auction.
The Ontario Government has appointed Prof. W. G. Miller, of Kingston, to the position of Geologist and Inspector of Mines. This is a new office, created with the object of giving skilled advice to parties engaged in the exploitation of mineral deposits.
A contract has been signed between the Dominion Government and the Ross Rifle Company, which is about to establish a factory in Quebec, whereby the Ross rifle is adopted as the standard weapon of the Canadian army. A preliminary order for 12,000 has slready been given.
THE Canadian General Electric Company have ourchased part of the Upper Canada College property, in Toronto, and will, upon the eastern end of the site, erect a fine showroom building. The company is going to issue new stock it 150 on a basis of one in four to existing shareholders.
The Brockville town council will on June 4th submit three by-laws to the ratepayers. One for a bonus of \(\$ 20,000\) to the union factory of St. John's, Que., to remove to Brockville; another for \(\$ 11,000\) to repair Victoria Hall, and a third of \(\$ \mathrm{ro,000}\) for the erection of buildings for the Unionville Fair, which it is proposed to remove from Forthton to Brockville. A well-known man in financial circles of Toronto passed away in the death. this week, of Mr. Benjamin Morton, manager of the Real Estate Loan Company. In his earlier days in Canada, Mr. Morton was in the employ of the Bank of Upper Canada. More than forty years ago he came to reside in Toronto and was an extensive real estate deater and proprietor in the East End and beyond.
WE congratulate La Compagnie de Publications Commerciales, Montreal, upon the appearance and general excellence of the spring number of La Prix Courant, published on the 25 th ult. As is usual, Le Prix Courant is brim-full of all matters of interest to the general community, but, as an explanation of the reasons for giving special prominence to the iron industry, the following extract from a short "Address to our Readers," may prove of interest: "Our country is so rich in minerals of all sorts that a brilliant future opens before it for the different industries attached to the exploitation and treatment of such. To take only one instance, iron is found in inexhaustible quantities in Canadian soil, ready immense furnaces capable of proand already immense furnaces capable of producing great quantities of iron and steel have either been constructed or are in view of being constructed. . All these considerations have induced us to devote a larger number of pages in each number to a special review of the iron

\section*{Wholesale Hardware.}

Wanted a gentleman thoroughly conversant with the Hardware business, as General Manager for a Wholesale Jobbing House about to be incorporated. Must have long experience, and be absolutely capable. Party with few thousand dollars to invest would be preferred, but this is not the essential point.

Address with full particulars and salary required.

\section*{(in confidence)}

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From the following list our readers can ascertain the names and addresses o : bankers who will undertake to transact a general agency and collection business in their respective localities :
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\section*{Mercantile Summary.}

FRATERNAL SOCIETY RATES.
The Canadian Fraternal Association met in annual session in the Confederation Life Building, Toronto, on 25 th April, with about sixty delegates in attendance. The retiring officers were: President, J. M. Cotton, M.D., A.O.U.W., vice-president, John S. Dench, Order Canadian Home Circles; secretary-treasurer, Wm. F. Montague, Canadian Order Chosen Friends; counsellor, Lyman Lee, Royal Arcanum: medical officer, C. Day Clark, Independent Order of Foresters. The following societies were represented: Ancient Order of United Workmen, Catholic Order of Foresters, Canadian Order of Chosen Friends, Catholic Mutual Benevolent Association, Canadian Order of Oddfellows, Independent Order of Foresters, Knights of the Maccabees, Canadian Order of Home Circles, Oddfellows' Relief Association, Royal Arcanum, Royal Templars and Sons of England.
The address of the president, Dr. Cotton, was delivered at the morning session. It stated that very little work had come before the association during the year. In regard to the future, the president said he was an advocate of a uniform system of minimum rates of assessment, on a basis sufficiently high to meet necessities. We have quoted elsewhere a part of his address. The remainder dealt with the questions of medical examinations, of the expense of annual meetings, of the annual Government report, of the proposed assessment of fraternal societies' incomes, and of the necessity for a fraternal association.
Appended to the secretary-treasurer's report were tables showing the growth of the organizations comprising the Fraternal Associations. In the eleven societies from which returns for last year had been obtained, the total membership was 786,745 , a gain of 81,227 over :he previous year; 131,545 new members were enrolled, but there were 44,221 lapses and 6,044 deaths. The total insurance carried by the eleven societies on December 3 1st, 1901, amounted to \(\$ 1,828,697\). 450 , showing a gain of \(\$ 85,770,000\) over the previous year. So far the societies have paid in benefits \(\$ 900,139,330\). A healthy state of affairs in the realm of fraternal insurance is reported. The report of the counsellor, Mr. Lyman Lee. of Hamilton, was also read.

In the afternoon, Dr. J. Howard Hunter, provincial registrar of Friendly Societies, delivered an address telling of various ways for increasing the popularity and stability of the organizations. The question of rates was considered at great length, in view of the remarks of the president, and a committee was appointed to look closely into the subject. Mortality tables were also discussed, and a committee was appointed to collect data as to the experience of Canadian societies with regard to mortality. The purpose is to compile a mortality table, but nothing will be done until at least three-fourths of the societies interested have furnished returns. Reports of several committees were received and adopted.
The election and installation of officers constituted the chief business at the evening and concluding session. Mr. John S. Dench, of the Order of Canadian Home Circles is the new president. A pleasant feature was the presentation of an illuminated address to Dr. Mallory, one of the past presidents of the asso ciation.

Mr. G. A. Grier is about to erect a large stone block of retail business buildings on St. Catherine street, Montreal.
In 1896 Mrs. M. Brooking opened a fancy goods and millinery store in Aylmer, Ont. Two years later she moved to Paris where she was burnt , out in the big fire of Sept., 1900, which was supposed to have left her with but litthe if any surplus. Afterward she opened a millinery store in Berlin but without success. Now her assignment has become necessary. - In the early part of last year, George H. Harshaw, opened a general store in Camilla, and a year later he asserted that he had a stock of about \(\$ 1,000\) on which he owed \(\$ 600\), and real estate worth \(\$ 3,500\), mortgaged for \(\$ 2,400\). He also said that he had a salary of \(\$ 200\) a township clerk, and estimated his net worth, \(\$ 1,500\). "I never failed," said he, "but lost \(\$ 7,000\) dealing in pressed hay. Now I am working my way up again." Instead of doing so, however, to any independent point, he has made an assignment.- J. T. Whatmough, a young man who left this sity about five years ago, opened a jewellery store in Fort William. But he has not met with success. Now an assignment has been made.

IUKUNTO STOCK TRANSACTIONS
basmess has been quite active again this week on the local Exchange. The public seem to be becoming more and more imbued with the merits of C.P.R., of which stock over 20,000 shares changed hands at between 126 and \(1293 / 4\). Toronto Rail, too, is attracting more attention. The favorable report of Sao Paulo caused a raise of several points on Wednesday. Dominion Coal and Steel are still strong, but without the feverishness which reigned a few wceks ago. Transactions of the week were: Ontario Bank, 374 at \(134-\mathrm{I} 35\); Toronto, 43 at 243-247; Merchants', 17 at 149-151; Commerce, 654 at \(1583 / 4\) - 160 Imperial, 25 at 240-240 \(1 / 2\); Dominion, 672 at \(245-24615\); Hamilton, 164 at \(2327 / 8-233^{1 / 2}\); Traders', 50 at 120; Ottawa, 10 at 214; Western Assurance, 230 at lor-for \(1 / 2\); Confederation Life Association, 20 at 285; Can. N. W. Land, common, 75 at 54 ; preferred, 90 at 100; C.P.R., 20,414 at 126 1293/4; Toronto Electric Light, 535 at 150-155; London Electric, 5 at 106; General Electric, 1,357 at \(224-227 \frac{1}{2}\); Commercial Cable, 145 at \(157^{1 / 2}-158 \frac{1}{2}\); Rich. \& Ont. Navigation, 462 at \(1123 / 4-113\); Toronto Railway, 1,795 at 120-122 \(5 / 2\); Niagara Navigation, 485 at 1451/4-1471/2; Northern Navigation, 215 at 164-169; Twin City Rail. 3,258 at 121-123 \(1 / 4\); Brit. Can. Invest., il9 at 65; Dom. Steel, common, 2,335 at \(671 / 8-71\); Can. Landed \& Nat, 12 at 102 -102 \(1 / 4\); Can. Per. Loan \& W. Can., 984 at \(121^{1 / 4}-122^{1 / 2} ;\) Dom. Stee1, preferred, 540 at \(963 / 4-98 ; 4\); War Eagle, 7,600 at 16-24; Ham. Prov., II at 120-121; Carter-Crume, 41 at 106-106 \(1 / 4\); Imperial Loan \& Invest., 64 at 75; W. A. Rogers, preferred, 10 at 106; Toronto Mortgage, 41 at 93; London \& Can. L. \& A., 5 at 93; Man. \& N. W. Invest., 20 at 71; Sao Paulo, 4,611 at 95-1087/3; Dom. Coal, 3,860 at 138 -142 \(1 / 2\); Nova Scotia Steel, 3,750 at \(104^{1 / 2}\)-114; Centre Star, 500 at 4 I ; and Nova Scotia Steel preferred, io at 130.

The Athens ratepayers have passed a by-law to erect a new town hall it a co-st of \(\$ 6,000\).
-An English sailor was watching a Chinaman who was placing a dish of rice by a grave. "When do you expect your friend to come out and eat that?" the sailor asked. "Same time as your frien' come out to smellee flowers you fellow put," retorted Li.-Singapore Free Press.

\section*{Manitoba \& North West Lands \\ A Better Speculation Than \\ DOMINION STEEL.}

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\author{
The Northern Farm Lands Company, - Bank of OHtawa Building, - Winnipeg, Manitoba.
}

\section*{RECENT FIRES}

Last week, practically the whole village of Cooperville was wiped out by fire, which was materially aided by a high wind which prevailed at the time. The loss is estimated at \(\$ 40,000\), with only a small insurance. Other recent fires were one at Almonte, where the Anchor Knitting Co.'s storehouse was destroyed; loss, \(\$ 25,000\); insured for \(\$ 18,500\). Amos Tipling's flax mill, at Wingham; loss. \(\$ 3,000\). W. E. Wright's jewellery store, at Chatham, Ont.; loss, \$20,000; partially insured. James York's sash and door factory, at Chesterville, with a large quantity of lumber; loss estimated at \(\$ 75,000\); no insurance. Greenshields, Son \& Co.'s silk waist factory at Montreal, damaged to the extent of about \(\$ 10,000\). John Brown's flouring mills, at Dunnville, totally destroyed. Loss, about \(\$ 30,000\); insurance, \(\$ 17,500\). Pilgrim Bros'. Mineral Water factory in Hamilton, almost completely destroyed; loss, \(\$ 20,000\). F. L. Hill \& Co.'s elevator at Markdale; loss between \(\$ 2,000\) and \(\$ 3,000\); partially insured.

BRITISH EMPIRE MUTUAL LIFE ASSURANCE COMPANY.

The fifty-fifth annual report of this company was submitted at a meeting held in London on 16th April, Sir John Gorst, M.P., in the chair. A very satisfactory report and statement of accounts was submitted. We cannot make room for the whole report, but note below some of its salient features.

The valuation has been made on the basis of the new British Offices \(\mathrm{Om}(5)\) Table with interest at 3 per cent. for all assurance contracts, according to the net premium method, and the Government Annuitants' Table (1883), with interest at 3 per cent. for annuities.
As a result of the valuation upon this stringent basis, the directors have allotted reversionary bonuses at the rate of \(\$ 12.50\) per annum per \(\$ 1,000\) assured by all Home and Indian policies entitled to participate, in the General Section, and \$13.75 upon such policies in the Temperance Section. In both cases these bonuses are upon the same scale as at the two last valuations. During the current quinquennium, the directors will also allot to all policies entitled to full participation in the profits, which may become claims in the period, an interim bonus at the rate of \(\$\) I per cent. for each complete year of duration counting from the ist January, 1902.

In regard to the Canadian Section, the continued fall in the rate of interest, not only experienced by the company, but remarked upon by the Insurance Commissioner of the Dominion, as a general feature, has led the directors to decide that the rate of \(3^{1 / 2}\) per cent., previously employed in the valuation of the Canadian contracts, can no longer be maintained. After strengthening the reserves so as to place them on a 3 per cent. basis, the directors regret that there is no surplus in the Canadian Fund for division as
bonus. But it must be pointed out that a lower scale of premiums was adopted in Canada on the assumption of a higher earning power of capital than obtains under present conditions, and that Canadian policy-holders enjoy an advantage as compared with the other members of the company in respect of such lower rates. Moreover, increasing the reserves will have the effect in Canada, as in England, of safeguarding the policyholders' interests and improving the bonus prospects.
The directors have, however, resolved to offer to the Canadian participating policy-holders the option of increasing their premiums to the level of the rates now in force in England and receiving at future divisions of profits the same bonus as may be declared upon Home policies, as an alternatve to remaining in the Canadian Section, with participation in the profits of that section.

It is nearly eight years since Gibson, Miller \& Co., tailors and dealers in dry goods, began business in Georgetown with limited capital. Formerly they had been employed by a large local firm as book-keeper and cutter respectively, and for some time they prospered. A year ago their statement showed a surplins of \(\$ 4,300\) over liabilities of \(\$ 7,000\), entirely too heavy a load for their slender resources. Now they assign with liabilities of \(\$ 6,000\), and nominal assets of \(\$ \mathrm{r} .500\) more.
-English jams are noted for their purity, but their price is a trifle higher than the American article; reasoning from this latter standpoint alone an American Consul in the Midlands recently notified his Government that American jam makers can capture a great share of the trade of jam in the United Kingdom. The Fruit Trade News, however, points out that a professor of chemistry in America lately exhibited to a Senate Committee several pieces of muslin that had been dyed red by coal tar dyes extracted from American jams. He asserted that all their jams and fruit preserves were adulterated. Also that in jams, fruit jellies, and fruit preserves he had found little to indicate the presence of fruit at all.-Exchange.
-Sir Wilfred Lawson, the well known teetotaller, says he never received a knock-out blow till, espying a labourer walking along with the old familiar black bottle protruding from his pocket, he entered into conversation with him, and pointed out the misery that had resulted from the bottle, and earnestly exhorted the man to flee from its contents. The man was so overcome that he emptied the bottle in the road, and Sir Wilfrid, beaming with pleasure, handed him sixpence, saying: "Take that; it will buy you something better." The man took it and straightway entered a public-house and spent it in beer. His bottle had contained cold tea.


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TORONTO, FRIDAY, MAY 2, 1902.

\section*{THE SITUATION.}

The prospect of peace in South Africa looks bright. All Botha's men vote for peace, on the terms offered by the British, and De Larey's commandoes will come to a decision this week. It is probable that the last Canadian Contingent now going out will return without having any actual fighting to do.

When the bill to incorporate the Niagara Power Company was before the committee of the House of Commons, an amendment was offered, the object of which was to prevent discrimination against individuals or municipalities; but it was not accepted without an alteration which deprives it of all value by making the bill permissive instead of mandatory, on this point. There is only one Niagara in the world, and the water which it supplies is a gift of nature, requiring to be directed in use by man; and it is about the last thing in Canada which ought to be made the subject of monopoly. If there is to be any preference, it should be given to some authority, such as the Dominion or the Ontario Government, in trust for the public, so as to make impossible any abuse in the form of prefering some and denying others. The House may correct the evil done, or a general law may be, and probably ought to be passed, covering the ground brought into contention. To discriminate against municipalities which represent the whole inhabitants within their limits is an abuse which it is not easy to conceive as remaining uncorrected.

Mr. Coady, treasurer of Toronto, dealing with the city water-works from a financial point of view, figures out a deficit for the last two years of over \(\$ 80,000\) one \(y \in a r\) and over \(\$ 88,000\) the other. The water rate is payment for a service and is not in the nature of a tax at all; but when a deficiency occurs, the difference has to be paid in the form of taxes; that is, the watertakers throw this part of their private expenses on the
rate-payers. The water-works should never have been allowed to be otherwise than self-sustaining. But they should be something more. There are two kinds of municipal services, one of which can be made self-sustaining, and the other cannot. It was Mr. Chamberlain's policy, when Mayor of Birmingham, to draw a revenue from the former to make up for the deficiency in the latter, such as the care of the public health; a policy which proved to be not only financially successful, but resulted in increasing the average term of life in the city over twenty-five per cent. In municipalizing essential public utilities, there ought to be a separate sinking fund formed, in each case, so as to make water service, lighting, etc., carry its own burthen. For suitable examples to follow, we must go to England and Scotland. About the possibility of city municipalities deriving a revenue from water-works, their experience leaves no doubt, and municipal gas plants tell the same tale. It is true some glaring examples to the contrary can be found in the United States, but they are due, not to an honest endeavor to serve the citizens, but to gross corruption which, in the municipal region, is so rife in that country. Birmingham stands to get out of the roads the whole cost of its street trams in twenty-one years.

The North-West Territories are asking to be crganized as provinces, and the Minister of the Interior gives his reason for delay, the extent of which he does not define, but he mentions one, two and three years as terms to which he does not want to be bound. The Territories are of great extent, and require various expenditures for which the money cannot at present be found. There will probably meanwhile be an increase in the Dominion grant. Some are of opinion that, at the next census, their population will reach half a million, and if this should be realized, the delay in giving them a provincial status should not be long. Whether one or more provinces should be created is a point on which those immediately interested are not agreed. Some of the complaints found there are not well founded. For instance, the country was purchased from the Hudson Bay Co. by the Government of Canada, and the population of the Territories have no good ground for the complaint that they do not themselves own the lands within the bounds of the Territorial Government. They also complain that a part of the lands were given to railway companies; but these railways are of essential service to the settlers; indeed, without them agricultural settlements would be impossible.

Mr. Mulock has a bill to make compulsory the settlement of labor disputes by arbitration on all railways chartered by the Dominion, and on provincial ruads with the consent of the authorities of the province. This is what labor has long been calling for, and employers refusing, though the bill does not aim at favoring one party to the dispute to the detriment of the other. If the railway companies dismiss employees, over questions of wages, or if laborers strike, the one or the other will be subject to a fine. The object is of course to prevent labor troubles paralyzing the railways. Every labor dispute is to be referred to a provincial board of arbitration. A lock-out and a
strike would not have the same effect on the road. The former would only be resorted to in case the company was provided with other men to take the place of those locked out, and the effect could not be to paralyze the road; a strike would have for its object to cripple the road, whether it succeeded in doing so or not. If conciliation should not succeed, the board will have power to decide on the dispute, whether one or other of the contestants like it or not. The bill will give rise to much discussion, and it is not in the nature of things that either side should be entirely satisfied with it. We may expect that many attempts to amend the bill, from one side and the other, will be made.

When the item relating to the Intercolonial Railway was reached, in the discussion of the estimates, the Minister of Railways pointed out that the deficit which the year before last was \(\$ 120,000\), had risen last year to \(\$ 488\),ooo. He expressed the opinion that the road ought to be double tracked both to Halifax and to St: John, and continued west from Montreal. What the estimated cost would be he did not say. "When the proper time comes," he said, "the road should be carried farther and still farther westward." This is indefinite extension, which, in its fullest realization, would give us a Government road across the continent. If the Morgan people be gobbling up the C.P.R., as is hinted, the time for the extension of the Government road may be hastened.

\section*{THE MORGAN SHIPPING COMBINE.}

Mr. Morgan's shipping merger, as the conglomerate combine is called, is producing an uncommon amount of fervid comment, bordering on the hysterical, thanks to the rawness of the British half-penny press. There is a lack of common sense running through the whole heated discussion, though there may be more or less national danger in the move. The main question, from a national point of view, is whether the vessels sold to the Morgan combine, which belong to the auxiliary navy of England, can, by the mere fact of the transfer, throw off their obligations to the British Government, whose pay they have been taking. That Government will look into the whole matter, not of course forgetting this. Germany and France are more or less interested in Mr. Morgan's movements, but they have not got supernaturally excited, as the cheap press of England has. The fact is, as the Bismarck biography proves beyond a doubt, the German press is largely under the thumb of the Government; but that may be a strong reason for its not making a ninny of itself. One of Mr. Morgan's partners is credited with boasting that the coup was going to have the effect of making the Americans supreme on the ocean, and then per contra, it is sometimes necessary for the combine to try to allay alarm by saying there is no national significance in the move. Is the United States going to gobble up England, France and Germany? From a national point of view, it will be strange if these countries do not know how to take care of themselves. Meanwhile, when the new facts are much obscured, we would say soyez tranquille; don't sleep at your post, but don't allow yourself to get overmastered by a childlike fear. The Americans will get nothing but
what they pay a big price for; and when they get the ships, they cannot fly the American flag on them without leave of Congress. The purchase money would, if need were, purchase other vessels in the place of those sold, and probably leave a good margin behind. When Morgan gets the ships, the next thing will be to make them earn a sufficient return on the great cost price.

\section*{THE HARDWARE MARKET.}

Seldom have the wholesale hardware merchants experienced a busier April than was the case during the month just closed. The unexpectedly early opening of navigation caused a veritable rush on the part of retailers throughout the country to obtain goods required by their customers, and on the part of wholesalers to ship goods out. The same thing, however, or rather the abnormally early requirement of many tools needed in early spring farming operations, caught some people unawares, and in some lines there has been scarcity, causing inconvenience. However, manufacturers have "hustled" to the best of their ability, and complaints on the score of non-delivery or lateness are beoming fewer.

The enhanced cost of most kinds of raw materials, and in many cases of labor, is having its effect, and prices of nearly all kinds of hardware are very fir \(n\), with a tendency upward. Cut nails have in fact already advanced ioc. Sisal hemp has also gone up \(1 / 2\) cent in sympathy with the scarcity of manila and high grade hemp, owing to the still unsettled state of affairs in the Philippine Islands. As before noted, also, there has been a very considerable increase in the prices of harvesting tools, the makers having lowered their discount from 70 to 60 per cent. The latest advance of importance is one in builders' hardware. Manufacturers in the United States a few days ago put their quotations up 20 per cent., but so far this advance has only been followed in this country to the extent of Io per cent. Another recent advance was in ranges and wood stoves, which are 5 per cent. higher. It is not at all likely that the strikes and rumors of strikes of which there are so many current in the building and allied trades at this moment, will have any effect on prices, the materials required in building having been bought some time ago, when prices were considerably lower than they are now. Customers who then purchased such articles as window screens, screen doors, wirecloth, etc., may be congratulated, for renewed orders in these lines are, as a general rule, met by values a good deal enhanced. As we remarked above, the tendency is still upward, and, besides that, even granted a check, the factories are already as fully employed for
weeks to come as they well can be. weeks to come as they well can be.

In a general way, it may be said that the pusition of the heavy metals trade is about the same as that in small hardware. Factories are all very busy, but in spite of that, are sometimes finding it difficult to meet orders. Several orders have gone to Great Britain, owing to the difficulty of making good time on this side. Some steel factories across the line refuse to book orders for delivery at less than three months' notice. For all sorts of iron the market is very strong. Tin
also is on the firm side, and both in England and the

United States has lately made several minor advances \({ }_{4}\)
Summing up, all classes of those interested in both branches of the hardware trade appear quite satisfied with the prevailing, conditions. The demand is both strong and broad, and, while the present state of prosperity throughout the whole country keeps up, there would seem to be no cause for anxiety lest steady prices with, if anything, an upward tendency, will not prevail for some time to come.

\section*{WHAT ACCOUNTANTS SHOULD KNOW.}

Some weeks ago, we had an article on reinsurance liability, pointing out what it was and urging that fire insurance companies should make provision for it, a thing that some newly formed companies had not done. Following upon this article, two correspondents expressed themselves as approving our recommendation, and deprecated the furnishing of statements to the public, as to the condition of companies, which did not take into account all the features of their position. A chartered accountant of Ontario took exception to a criticism by one of these letters, of Canadian accountants as being less thoroughly equipped for their business than English. And half a dozen letters have been written about the matter, pro and con. It may be well, in warning our correspondents that enough letters have passed, to endeavor to sum the matter upt editorially.
"Fiat Lux" came down heavily upon weak, inexperienced or incompetent auditors, and criticized unfavorably various accountants whose work he had seen here. To such a statement, made anonymously, as that Toronto accountants were superficial, Mr. Edwards took exception, and resented the notion that an accountants' association, such as is sought to be incorporated at Ottawa, could furnish the benefits its advocates sought. Now it would be absurd to deny that there are weak-kneed and incapable auditors in Toronto, as there are elsewhere, persons bearing the name of auditors and engaged as such without possessing either the moral or intellectual fibre to qualify them for so responsible a post. What is it an auditor has to do? He has to examine and criticize the doings of a company manager and directors; to see if these men are properly qualified; to ascertain if they have broken the common law or violated any condition of the charter; to see that they make adequate provision for liabilities; and if the company be an underwriting one to see that policy-holders' rights are protected. All this, in addition to the mere scrutiny of the company's Looks and money box to find out if the cash account balances or the balance sheet is, correct by the rules of arithmetic. Now there are in Canada plenty of men employed as auditors who are incompetent to do all this, although they may be able to keep books and to check statements of figures.

The argument has been used that we in Canada are not worse off in this respect than the United States or even Great Britain. And it may be further contended that just as a doctor's or a lawyer's degree vouches for a certain measure of medical or legal knowledge in the holder, but does not profess to endow him with moral fibre, knowledge of the world, or good manners; so the possession of an accountants' certificate is no
guarantee that the holder is either a statesman or a gentleman. Not all doctors are good doctors. Not all lawyers are able lawyers. Not all accountants are fit for the higher responsibilities of their profession.

The Ontario Institute of Chartered Accountants has been in existence for a number of years and has made creditable progress in raising the status of accountancy in the province, having been established at a time when some elevating agency of the kind was needed. It has a membership of seventy or more, among them many persons of acknowledged high professional skill and excellent character. There are affiliated with this institute four or five institutions which undertake educational work of a class suitable for students, and there also exists, we are told, a Chartered Accountants Students' Association, numbering about eighty members. The examinations each year are attended by nearly forty candidates, and we have heard that the standards of these examinations are so well maintained that the average number of successful candidates has never exceeded forty per cent. As to the esprit de corps of the Institute, it has always been marked, and we are quite sure that the council is desirous of maintaining a high moral and technical standard. There may have been instances of members of the Institute failing to protect the public interest, but in its whole history we have heard of but one instance of a chartered accountant of Ontario having deliberately defaulted in any respect, and this member was summarily expelled. From these facts it may be concluded that to be a fellow of such a body means something worth while, and that Fiat Lux, in his facile criticism of individual members for their "mechanical methods and superficial knowledge," did less than justice to a worthy institution.

\section*{ENLARGED VIEWS IN FRATERNAL ASSURANCE.}

A very welcome and sensible utterance is that of Dr. Mallory, president of the Canadian Fraternal Association, which met last week in Toronto. It is welcome as showing that some of those who govern fraternal bodies in Canada are being aroused to the fact that their rates of assessment are too low to do what they propose or promise in the way of sick benefit and life assurance. It is sensible in that it exhibits a disposition to amend former faults and to frame a new scale of charges that will remove from many fraternal bodies a reproach that has too long attached to them.

Dr. Mallory declares himself an advocate of a uniform system of minimum rates of assessment, to be adopted by all fraternal societies on a table sufficiently high to meet the necessities. This, he points out, can be attained in two ways: "Ist. By a voluntary agreement among ourselves. 2nd. By compulsory legislation on the part of the Government." He continues:
"We admit practically that the tables of rates under which the majority of us are doing business are insufficient, and that our plans are wrong, that we are misleading our membership when we tell them by inference, if not in words, that they are to receive whole life protection. We do not want any more societies started on a wrong system, but we want to go on and get in new members on our old tables, which we admit are faulty. It is a difficult matter to change plans
and systems which have been working for thirty years, but honesty should compel us to have that which is wrong made right. We can then appeal to the public with clean hands. Are we not placing ourselves in a very ridiculous light when many of us, with rates far below necessity, with an accumulation of impaired risks on our hands, which will necessarily have to be accounted for during the next twenty years, continue doing wrong, and say that we cannot now do otherwise?"

This is very plain speaking, and does not come any too soon. Hot-headed persons of narrow vision have long enough dominated the societies, whose more sensible members perceived that something was radically wrong with the basis of assessment. And the president hits such busy-bodies very hard when he dcclares that they have made themselves ridiculous and are clearly doing wrong by continuing an inadequate scale of rates with an accumulation of impaired risks on their hands which must be accounted for during the next twenty years.

The conference of last week showed a very general feeling among those present in favor of an increase of rates and a uniform scale. And a decision was reached that statements of their experience be requested from all the fraternal societies in Canada, with a view to having a mortality table framed upon them. A significant step in a like direction was taken by the Royal Templars of Temperance a few days before the conference we have described. The Dominion Council of that body sent out to its members a circular stating that the monthly fees in its total disability department have been greatly increased, particularly to the members advanced in years. It is acknowledged by the authorities of the Order that, as this circular states: "Our rates are too low. . . Members old and young must pay the commercial cost of the benefit they purchase. It is with the keenest regret that we present these increased rates. Nothing but the conviction of a stern necessity could have led the Dominion Council to make these changes." Regret is natural, under the circumstances, for the rise in rates will cause trouble, and will be resented by many thoughtless people, who will not see the need for it. But the step is right and ncedful. We honor the sensible men in the fraternal bodies, who have worked hard to bring about these salutary changes. And we congratulate all interested in the subject on the prospect of a happier day, now that the chief reproach that could be brought against fraternal insurance is sought to be removed.

\section*{THE FARMER STOREKEEPER.}

For a week or two our Mercantile Summary has not contained the usual sprinkling of items concerning what we call farmer store-keepers, that is to say, men who abandon the occupation of farming, which they know something about, to go into shop-keeping, about which they know nothing. As a rule these people fail as merchants, losing the money they have unwisely put into stocking a general store, and losing also money of their creditors-for there are always twice too many creditors, since not one country shopkeeper in twenty in Quebec buys for cash or indeed sells for cash exclusively. This week there comes from the south side of the St. Lawrence, near Montreal, another instance of the brief career of the farmer storekeeper: Joseph Savarie, of Starnesboro, Que., is a farmer's son, who inherited fom his late father a small property. In the autumn of igor he bought an old butter factory building, which he fitted up as a store, and started the selling of goods as a highway to wealth. But it
was only a by-way, and did not lead anywhere. Joseph was entirely without experience, and the result usual in such cases has come about in his case even more quickly than usual, the assignee being already in possession of his assets.

\section*{A BRITISH VIEW OF COLD STORAGE.}

The London journal, entitled "Cold Storage," under date April 15th, had an article on "Cold Storage as an Investment," in which a very appreciative notice is given of the enormous expansion of late years in Canadian dairy products and exports. Too much emphasis, it remarks, cannot be laid upon the necessity for owners of creameries to provide cold storage accommodation in which to protect butter from the day it is made. The Dominion Government's offer of a bonus of \(\$ 50\) for every creamery at which the owner will provide and keep in use a refrigerator room according to plans and regulations approved by the Department of Agriculture has been taken advantage of by about 500 creameries. The cold storage warehouse system started by the Dominion Government, taking into account the various interests of producers, collecting buyers, transportation companies, distributing merchants and consumers, has done much, by preventing deterioration in quality, to expand Canadian trade in food products.

Speaking of the new plan of the Canadian Minister of Agriculture to keep cheese at a reduced temperature during the curing process, "Cold Storage" answers the question. "Will this innovation pay?" unhesitatingly in the affirmative, thus:
"The average price of summer-made cheese from the best dairies in England and Scotland during the past two years has been from 2 cents to 4 cents per lb . higher than the average price paid for summer cheese from the good factories in Canada. By making Canadian cheese of a softer body, and by curing it at a lower temperature, it can be manufactured in quality equal in every respect, it is claimed, to the British product. The inevitable and, what is more important, the immediate indirect benefit from the establishment of these central curing-rooms is that they will impart to English importers, who have been complaining, and losing both money and customers by heated cheese, an expectation of improvement in the quality, as they will fully restore confidence in the permanency of the Canadian trade with the old homeland."

Of the number of "Cold Storage" from which we have taken the above references, quite a large portion is devoted to Canada and Canadian subjects. We will quote the editor's own words in explanation of this fact:
"It has been represented to us that an occasional Canadian supplement would be widely welcomed, especially when, as now, containing new information of importance. The loyalty which the Canadians feel for the Mother Country has been shown in striking fashion since the unhappy war in South Africa began, but the bond is not less binding in peaceful pursuits, and we are given to understand that the Canadians would welcome copies of a British journal such as ours even more than those of the ably-conducted organs of the trade in the United States. However that may be, our present supplement is issued with the, best wishes of Lord Strathcona for its success, and in the hope that, reaching as it will large numbers throughout our possessions in North America, it may promote imperial cold storage, for the industry has been well described as an irresistible political factor. A川l of which we cordially endorse."

\section*{TRADE OPPORTUNITIES.}

The growing length of such lists as we have long been publishing under this heading compels us to condense the circular letters received weekly from London. If any subscriber desires to know the name and address of some firm or individual mentioned in this column, and will give the date of the London list in which it appears, it will be sent him by mail from this office on receipt of a 2-cent postage stamp.

Canadian Government Offices, London, Eng., IIth April:

London agent will correspond with Canadian makers of plumbers' and engineers' supplies, marble, cheap furniture, caskets, coffins. Exporters of molybdenite and tungsten wanted by a Londoner. A firm of London import agents would write to Canadian shippers of dairy produce. Liverpool concern wants names of Canadian exporters of general produce; also clog soles and India rubber cuttings. A manufacturer of Oriental embroideries in Constantinople would correspond with Canadian importers of these goods, also of rugs and ca:pets. A Canadian firm making butchers' and other skewers would correspond with English buyers of the same.

Canadian Section, Imperial Institute, London, inth April, 1902: A Lancashire house asks addresses of the leading Canadian manufacturers of bedroom suites, and other furniture. An Irish house desires names of Canadian producers of bacon, etc. A maker of writing inks seeks a Canadian resident agent. A Liverpool firm asks about Canadian makers of wooden clog soles. A company, which makes chemists' specialties, essences, etc., are prepared to appoint responsible Canadian agent.

Canadian Government Office, London, 18th April: London organ makers ask names of Canadian shippers of white wood. French firm making ladies Parisian rich clothing wish to get into touch with Canadian importers of such goods. Leith firm asks about sulphite pulp. Lancashire firm would sell in Canada steel wire, such as used in gold stamp mills. English firm of manufacturers offers table glassware. Scotch tweed firm wish to export to Canada. A commission merchant at Mannheim, Germany, would sell wood pulp; also bran and feeding stuffs. Agent for Dutch cigarmakers asks about the prospect of exporting these goods to Canada. A Cinadian milling concern asks names of flour dealers in London, Liverpool, Bristol. Makers in Canada of a compound for exterminating rats and mice wish English correspondents. Man wants names of makers of tinfoil and. vegetable parchment paper. Quebec furniture maker wishes to communicate with English makers of steel wire.

Canadian Section, Imperial Institute, 18th April: London house wishes to sell in Canada macaroni, vermicelli, candied peel, essential oils. Maker of cycle rubber goods wants Canadian customers. A North Country maker of grocers' and druggists' specialties would appoint Canadian resident agent.

\section*{BRITISH EMPIRE MUTUAL LIFE.}

We had already seen in various English financial and insurance journals brief reviews of the showing made by this company for 1901, and yesterday we received a copy of the full report. It shows that the company issued last year over 1,000 new policies for nearly \(\$ 2,900,000\). The revenue from premiums brought in net \(\$ 1,364,000\), and interest on investments yielded \(\$ 563,000\). Death claims and matured endowments were paid amounting to upwards of \(\$ 1,000,000\). But still the assets increased during the year by \(\$ 506,920\), and now excced fifteen millions. The company's position is unquestionably strong, and its management careful. And the British Empire is the first company to employ the new British Offices mortality table to measure its mortality liabilities. Valuing their policies upon a 3 per cent. basis the managers are able to declare bonuses in both the General and Temperance Sections of the company's business.

An exception is to be noted, however, in the case of holders of Canadian policies, who have been paying lower rates of premium and in former years getting equal bonuses with their English brethren, the company's investments in Canada yielding a higher rate of interest. Some of the Canadian policy-holders will be disappointed, no doubt, that they get no bonus for the two years just past. This is not because there are no profits, but because the company is husbanding these profits for three more years, reserving at 3 per cent. instead of \(3^{1 / 2}\), so as to be on a safer earning basis, allowing for the fall of interest rates. and hereafter to pay bonuses with regularity. Other life companies have had to go through the same experience. It is better to bear with
present disappointment for the sake of greater and surer future carning power. We notice that an alternative is offered to Canadian insurants in Canada who have had their insurance in the British Empire Mutual at lower rates than English folk. It is that if they like to pay the English rate of premiums, they may have the English rate of bonus. The company has an excellent business, it has two millions of assets invested in Canada, its expense ratio is as low as, if not lower than, any company here, and in variety of forms of policy and lowness of premium rate it will compare with any of the life underwriting companies at home or abroad.

\section*{UNION ASSURANCE SOCIETY.}

Commenting upon the fire underwriting experience of the Union Assurance Society for a period of five years, the London Economist Jraws attention to the disappointing character of a great volume of fire risks, and adds, "It is much easier nowadays to increase a fire account than to make it pay." The Union took \(£ 454,000\) premiums in 1897; lost 56 per cent. by fires, and spent 33.4 per cent. on expenses, leaving a profit of \(£ 48,000\). Next year it did a little more business, spent more for losses and expenses, but still made a trifling profit. In 1899 , its premiums rose enormously, the losses and expenses reaching 97.8 per cent. of the premiums. But in 1900 and 1901 there was a distinct trading loss, for with an expense average of 33 per cent, the loss ratio was 73.9 in one year, and 80.8 in the other. Thus the loss sustained was \(£ 46,602\) in 1900, and \(£ 94,609\) in 1901. The directors have resolved to prune the fire business, especially on the Continent of Europe, and set aside \(£ 160,000\) to meet exceptional liabilities and possible losses under reinsurance contracts. They will pay dividend next July but do not promise any for January next, intending apparently to rebuild the large fire reserves the company has always carried. The United States business of the Union cost (losses and expenses), 104 per cent. of premiums in 1898; cost 152 per cent. in 1899, and 106 per cent. in 1900, and the company thinks it is time for a change in this respect.

\section*{NEWFOUNDLAND AFFAIRS.}

A Newfoundland correspondent, writing from St. Jofin's on the 2oth April, notes that the " Lontag," a paddlewheel steamer formerly used on the Fall River route between New York and Boston, but recently purchased by the Clergue Company, of Sault Ste. Marie, called at St. John's this week to be registered. Canadian shipping is heavily protected against foreign countries, but British bottoms arefree to ply in Canadian waters, and the "Montag," by calling at the Newfoundland port, where the registration fee is only nominal, goes into the St. Lawrence as a British vessel. All the laws in the world will not benefit Canadian vessel-owners if loopholes of this sort are left in them. It looks as though peat manufacturing were to be started in earnest here shortly, no less than three companies having applied to the Government for peat areas, to date. The first is a local company, the second has British capital behind it and the third is known as the London and Canadian Development Company, with headquarters at Brantiord, Ont.
-An important piece of legislation was put through the Newfoundland House this week in the reduction of the import duty on Portuguese wine from \(\$ \mathrm{I} .80\) to 90 c . a gallon, Portugal having agreed in return to admit Newfoundtand fish on the same terms that are granted to Norway. The discrimination, hitherto, has been about 20 cents per quintal, and the placing of exporters on an equal footing with the Norwegian dealers must prove of great advantage to the trade of the island.

The municipal bill, reincorporating the city of St. John's, Nfld., and restoring to it the right to govern itself, has passed the Lower House, and at present writing is in committee in the Upper House.
-The Newfoundland customs returns for the year ending 3oth June, 190I, have only just been issued. The total exports for the year amounted to \(\$ 8,359,978\), and the imports
to \(\$ 7,476,503\).15. The three best customers are Brazil, the United Kingdom and Portugal, whilst we purchase mostly from Canada, the United Kingdom and the United States. The fact that Canada already leads in imports is worthy of consideration by those who doubt the merits of Confederation.

\section*{WEST ONTARIO TOWNS.}

\section*{CHATHAM.}

Among the most thriving places in south-western Ontario is Chatham. Her manufacturing industries especially are growing, and increasing their facilities. I have visited these with much interest. Among them are the Chatham Flour Mills Co., lately combined with the Kent Flour Mills Co Having made many additions and improvements to their buildings, the establishment has now a capacity of some 850 barrels of flour and 300 barrels of cornmeal per day. A fine elevator has been erected, constructed of long square logs brought all the way from British Columbia forests. This conveys some 120,000 bushels of grain to the different floors of the building. Mr. N. H. Stevens, the manager and president of the company, is known, by the trade especially, all over the Dominion, and has had experience in every department of the business. The offices lately added, with their various compartments, are really handsome and a credit to the city and to Westerners. Then there is the Chatham Manufacturing Co., who are now working overtime, employing 95 hands, making wagons and other vehicles. It is an up-to-date place. Mr. Landon, the manager, has just contracted for another new building of two stories; 160 by 45 ft . are its dimensions. W. Gray \& Sons, Limited, carriage manufacturers, have a very fine building, employing 225 hands on all kinds of carriages, buggies, etc.; in fact they have doubled their capacity within a short period. The T. H. Taylor Co, who have been established since 1854, manufacture various kinds of woolen goods, etc. They also make flour, having extensive flouring mills. Two large buildings are already erected and another is to be built adjoining the C.P.R. station. The premises will have a large capacity when finished. Another large and old establishment is the Manson-Campbell Fanning Mill Co. They make the well-known Chatham fanning mill, and have been in business since 1868. The present joint stock company was formed in 1897. McKeough \& Trotter make engines an ' boilers, and are doing active business in that line. The Hadley Lumber Co. make show cases, mantels, and store fittings. John Piggott \& Sons make office furniture of various kinds. The Binder Twine Co., have two large buildings, and the Hoop and Heading Co. do a good trade in that line, and various other establishments scattered over the city are, I was told, nearly all in a prosperous condition.

\section*{DRESDEN.}

About twenty miles from Chatham is the town of Dresden, which during the past few years has made much progress, and the several new industries it possesses, with others in contemplation, will doubtless add to its activity. A grant of some \(\$ 60,000\) by the council for the Beet Sugar Company, who are about to erect extensive premises, will add considerably to the prosperity of the place. The Strathroy Canning Co. are erecting a new building here, which is expected to be in active operation by June next. Such an enterprise is well placed here. Laird Bros., whose foundry and machine building were burned down during the winter, are rebuilding on an enlarged scale, and in fact, I think Dresden was never so prosperous as it is at the present time.

\section*{ANSWERS TO ENQUIRIES.}

Enquirer writes: "Would you kindly answer the following: Can tanners and curriers organize a union under the head of Leather Workers, or are leather workers purely leather cutters and makers of shoes, harness, and any business connected with the working up of leather; and leather makers come under the head of tanners and curriers?"

We should think that "Leather Workers" does not
accurately describe the makers of leather, but rather those who work in it after it is made, such as harness makers and boot-makers. Therefore, the term leather workers better suits the latter class than tanners and curriers.-Ed. M. T.]
"Manitoba" writes asking particulars about the Transit Insurance Company, 20 St. Alexis St., Montreal, which is offering to take marine risks on Lake Winnipeg. No such company appearing in the pages of the Insurance Blue Book, we have enquired in Montreal and find that the concern was promoted by Octave Meunier and E. Bernier, who did not succeed in organizing, and so the charter passed into the hands of A. Millette, insurance agent, who is now its secre-tary-treasurer. He describes the subscribed capital as \(\$ 100,000\), and the paid capital \(\$ 25,000\), of which \(\$ 5,000\) is deposited with the Quebec Government. But to do business in other provinces they require a Dominion license, and would have to make a deposit at Ottawa. The members of the board, as at 15th February last, were R. Prefontaine, president; J. D. Conture, fancy goods merchant; A. Millette, Alderman T. Millette. They propose to do accident and plate glass business, to indemnify for theft or loss of baggage while travelling. It is also proposed to do a fire business, if they can get amendments to the charter increasing the capital to a million.
S. T., Hamilton.-Your letter is to the point but too long. True, the habit of spitting in public places is not only disgnsting but a menace to health. Still, the difficulty is to get three people out of four to see that it is nasty, and to know that it is often dangerous. Prohibitions in railways, tramways and steamers, are doing something towards decreasing the practice; but we need municipal regulation and other methods of forming a decent public opinion about it.

\section*{INSURANCE MATTERS.}

The amount of life assurance which the Canada Life Company had in force in the State of Michigan at the close of ryor was \(\$ 3,856,533\), yielding a premium income of \(\$ 158\),o16. The Sun Life Assurance Co., of Canada, had \(\$ 2,570,620\) in force, yielding \(\$ 92,039\) in premiums. Both show a gain ovér the year 1900.
it may be true, as 1 have read somewhere, that "Fortune brings in some boats that are not steered;" but, if so, it is the exception. It is certainly not the rule in life insurance. Hit-or-miss work brings hit-or-miss results-precarious earnings for one's family; but well-thought-out plans, religiously adhered to, and faithfully worked out day by day, and week by week, bring their natural sequence-business, and plenty of it.-Gage E. Tarbell.

The announcement is made that Mr. John W. Kerr, who has been for years cashier in the Toronto office of the Standard Life Assurance Company, has been appointed to the chief agency of British Columbia for that company. He is the son of the late Mr. Thomas Kerr, who for many years popularized the Standard as inspector for the lower provinces, and has a good record. Mr. and Mrs. Kerr have left Toronto for Vancouver, followed by many good wishes. The former bears with him a diamond scarf pin presented this week by the office staff.

The electric lighting risk is very much varied, as is the current itself, by the transformer, one of the most dangerous implements in existence in connection with electric lighting A short article in the Insurance Monitor, of New York, again refers to this, and points out that it is only high-pressure currents which can be sent long distances with any chance of profit. But high-pressure currents are absolutely unsuitable for the lighting of ordinary buildings. Consequently a transformer is used which reduces the high tension to a low one making up in volume what it lacks in pressure. These dangerous accessories should, properly, be placed in a fireproof chamber, but insurance companies know too well that,
as a rule, they are placed where they breed the as a rule, they are placed where they breed the maximum, amount of danger. Transformers are the enemies of fire
offices, and should be watched and examined with scrupul care as continuously as possible.-London Review.

We hear from Montreal that Mr. S. H. Ewing has been chosen vice-president of the Sun Life Assurance Company, of Canada, in succession to the late Hon. A. W. Ogilvie. For many years Mr. Ewing has been a director of the company. He is very well and very favorably known among the business community of Montreal.

A remarkable compliment was paid to the management of the Mutual Life of New York in the will of the late Mr. Frederick D. Tappen, president of the Gallatin National Bank, long looked up to as one of the wisest of business men in the United States. In the last clause of his will he instructs his directors to invest his estate only in such securities as are "included in the list of investments made by the Mutual Life Insurance Company of New York, not limiting my said executors and trustees to such investments only ds trustees are by law authorized to make."

The new rates proposed by the Dominion Council of the Royal Templars of Temperance are at age 25, for \(\$ 1,000,55\) cents per month; age 35 , 95 cents per month; age \(45, \$\). 80 per month; age 55 , \(\$ 4\) per month; age \(60, \$ 7.50\) per month; age \(65, \$ 16.65\) per month; age 69 and upwards, \(\$ 8\) r.25. The rates to come into force on rst May next. Not many, we fancy, will be found to remain in the fold over the age of 65 . for their contributions at that age and over will amount to \(\$ 200\) to \(\$ 975\) per annum. It is especially hard on these elderly men, who may have been twenty years in the the order. How are they to be compensated? Their certificates, the circular says, "shall have a surrender value proportioned to the member's interest in the funds on hand, after all liabilities are paid." This sum cannot possibly be a large one, the circular adds, but it will be as large as the circumstances will permit.
"Let no one say that this is an effort to freeze out old members."

The eleventh annual meeting of the Canadian Fraternal Association was held on Thursday and Friday, 24th and 25th April, in Toronto. We have referred editorially to the important business done thereat. On Friday evening the following officers were elected: President, J. S. Dench; vicepresident, W. J. McCamon; secretary-treasurer, W. F. Montague; counselor, Lyman Lee; medical officer, Dr. S. B. Pollard. The special committee on Legislation consists of representatives from each society in the association. They are: For the Ancient Order of United Workmen, A. G. F. Lawrence;; for the Canadian Order of Chosen Friends, J. W. Frost; for the Catholic Mutual Benefit Association, Hon. M. F. Hackett; for the Canadian Order of Foresters, Robert Flemng; for the Independent Order of Foresters, John A. MeSillivray; for the Knights of Maccabees, J. A. Paterson; for the Canadian Order Home Circles, W. A. Dowler; for the Oddfellows' Relief Association, W. H. Godwin; for the Royal Arcanum, William Ray; for the Sons of England, J. W. Carter. No one was appointed for the Royal Templars of Temperance.

A prospectus of the Nova Scotia Fire Insurance Company reaches us, provisional directors well known and influential men of Halifax, capital \(\$ 500,000\). The first sensation of the reader is one of surprise that a community which only a few years ago launched the Eastern Assurance Co., and had to wind it up as unsuccessful, should so soon go into another fire underwriting venture. But this prospectus shows that the proposed company is to be confined to the province of Nova Scotia, where, as the circular tells us "the moral hazard is declared to be very much less, which may be true, "and the danger of large conflagrations not so great as in the larger cities of Upper Canada," which is surely a mistaken notion, for Nova Scotia is very largely wood-built. Mr. Macleod, the secretary to the provisional directors, instances the success of two local fire companies which have done business exclusively in that province, and cites the action of various boards of trade of Nova Scotia pledging support to local organizations of this and other kinds. Nova Scotians have always possessed a strong amour propre, and if they wish to make all the money there is to be made out of future fire underwriting in that province, we can scarcely think that the other provinces will be jealous. Fire insurance, as exemplified in Canada of late years, is a mighty uncertain business.

\section*{FOR GROCERS AND PROVISION DEALERS.}

The Laing Packing and Provision Company, Montreal, have now completed their new abattoir in Point St. Charles, and it is said to be one of the best on the continent.

In Germany, according to a regulation recently made, it will be illegal to offer butter for sale which contains in Iod parts by weight less than 80 parts of fat or more than 18 parts of water if unsalted, or more than 16 parts of water if salted.

The Butchers' Association, an influential body in London Eng., are petitioning Parliament to remove the restrictions existing on the importation of cattle from Canada and Argentina, in order to prevent the meat famine which looks so imminent for the Coronation season.

Reports from London, dated April 18th, spoke of a good consumptive demand for cheese, and prices were quoted both for white and colored at-a shilling advance, compared with the previous week. Stocks were only about equal to those of the year before last, but prices were 4 s . per ewt. below that period.

One frog farm in Ontario, it is said, produced last year 5,000 pounds of dressed frogs' legs and, what is even more remarkable, 7,000 live frogs for scientific purposes and for stocking depleted waters. The business is said to be so profitable, especially supplying the United States market, that the Ontario Government is constantly in receipt of applications for leases of lands suitable for frog raising.

The Toronto Association of Produce Men have organized under the following officers: President, J. T. Madden; vicepresident, Andrew Gunn; secretary-treasurer, A. J. King: board of directors, W. J. Marshall, Robert Thompson, J. A. McLean, J. J. Fee, and the three executive officers. Committees have been formed to attend to the following natters Transportation, finance, and trade, complaints and arbitration, and collections and credits.

Experiments recently made by Mr. F. T. Shutt of the Central Experimental Farm, Ottawa, show the superiority of Canadian flour for bread-making purposes. The percentages of albuminoids or protein, the most important part from a nutritive standpoint, were Canadian, best patents, 12.59 per cent; Hungarian, best grade, 11.27 per cent. The determination of gluten, both wet and dry, was also in favor of Canadian flour, namely, Canadian, best patents, wet gluten, \(34 \cdot 22\); dry gluten, 12.33; Hungarian, best grade, wet gluten, 26.17 ; dry gluten, 9.79

The fruit cargo of the Thompson steamship "Fremona" met with a ready sale in Montreal on Friday last. Mr. Waiter Kearns, the auctioneer, disposed of the entire cargo, consisting of 62,000 boxes of lemons and 834 boxes and 559 half boxes of oranges, in four hours, at satisfactory prices. The bidding was lively all through the sale, and while the prices realized for the lemons were to to \(15 \%\) lower than last year the qualty of the fruit was very good. The heaviest buyers of lemons were from the United States, those from Toronto probably coming next, and the range of prices was from about \(\$ 1\) rio to \(\$ 2.65\) a box. The offering of oranges was small and prices were high, ranging fully \(\$ 1\) a box higher than those of last season. Prices ranged from \(\$ 2.40\) to \(\$ 2.80\) for boxes and \(\$ \mathrm{r} .30\) to \(\$ 2.10\) for half boxes.

\section*{FOR DRY GOODS DEALERS.}
-The bonus of \(\$ 100,000\) towards a shipbuilding plant in Halifax harbor was voted upon last Wednesday, and carried by a sweeping majority.

Again come reports to hand from London of advancing prices for furs, the Hudson Bay Company's sales of last month showing a higher range of values even than was the case in January and March.

The sealing steamer "Walrus" has returned to St. John's, Nfld., from the icefields with 17,000 seals on board. This is one of the heaviest cargoes brought in this season. Four other sealing steamers still remain out, but they should return very soon. The total catch of seals this year, it is believed, will reach 270,000 .

Subscription Books will close at 4 p.m. on Wednesday, the 7th day of May, 1902

\title{
ATLANTIC PULP AND PAPER Co, Limited
}

\section*{HEAD OFFICE, TORONTO, CANADA}

\section*{Authorized Capital, \$3,000,000}

In Shares of \(\$ 100\) each, divided into 15,0007 per cent. Cumulative Preference Shares, \(\$ 1,500,000 ; 15,000\) Common shares, \(\$ 1,500,000\)

\section*{\(\$ 850,000\) of 7 per cent. Cumulative Preference Stock is now offered to the Public for sale at par}

PAYABLE: io per cent. on application, 20 per cent. on allotment, 20 per cent. two months after allotment, 25 per cent. four months after allotment, and 25 per cent. six months after allotment.

\section*{DIRECTORS}

PRESIDENT-W. C. EDWARDS, M.P., of W. C. Edwards \& Co., Limited, Lumber Manufacturers, Ottawa. VICE-PRESIDENT-R. Y. ELLIS, Director of P. W. Ellis \& Co., Limited, Manufacturing Jewelers, Toronto.
CHAS. H. WATEROUS, President of Waterous Engine Works Co., J. W. WARDROPE, Director The New Richmond Lumber Co.,
R. H. THOMSON, Wholesale Paper \#Merchant, Buffalo.
A. J. H. ECKARDT, Manufacturer, Toronto.

CHARLES LYMAN, President The Lyman-Knox Co., Limited, Montreal.

Limited, Montreal.
WM. M. McINTYRE, Paper Manufacturer (late Mechanical Super. intendent Laurentide Pulp Co.)
W. R. P. PARKER, Barrister-at-Law, Toronto.

BANKERS-THE CANADIAN BANK OF COMMERCE. SOLICITORS-PARKER \& BICKFORD, Toronto, Canada. BROKERS-SUTHERLAND \& CAMERON, Ottawa, Canada.

\section*{REGISTRARS OF STOCK AND TRANSFER AGENTS:}

NATIONAL TRUST COMPANY, Limited, Toronto, Montreal \& Winnipeg
N.B.-Since the Prospectus of the Company was issued (about \({ }^{2}\) the First of April), the Company has received two offers for the purchase of its entire output of paper. These offers are entirely unsolicited, and are from parties whose standing is such as to guarantee the performance of any contract they may undertake. One of these offers covers the first year of production, and the other covers the first three years. Either offer, if accepted, would be sufficiently profitable to assure the fayment of the full dividend on the Preferred Stock, provide the amount required by the Charter for Reserve Fund, and leave a balance sufficient to pay a large dividend on the Common Stock, if no unforeseen contingencies should arise. This does :not include profits estimated from the sale of sulphite pulp or from the saw mill, which, it seems reasonable to suppose, would be sufficient to cover all unexpected contingencies.

\section*{PROSPECTUS}

\section*{OBJECTS OF THE COMPANY}

The Atlantic Pulp and Paper Company, Limited, has been organ ized in order to take advantage of the unrivalled facilities for the manufacture of pulp and paper at New Richmond, on the Baie des Chaleurs, and by its charter, has powers of the fullest description. It is confidently believed that pulp and paper can be more economically manufactured there than any other place in America.

The essentials to the success of such a concern are
r. Cheap and unlimited pulp wood;
2. Adequate water power cheaply developed
3. Pure water for the manufacturer
4. Cheap labor
5. Low transportation charges
6. Efficient management

It will be seen that the facilities possessed by this Company assure a point of cheapness in the production of paper never attained before. while the situation of the mills on the Atlantic seaboard makes it possible to ship to all foreign ports by water without trans-shipment. As the Company proposes to confine itself almost exclusively to the export trade, it will readily be seen that this gives it further advantage over all other companies.
1. WOOD SUPPLY.-No paper mill in Canada has greater advantages in point of situation. Many companies do not own their own limits, being entirely dependent on outside purchases, and subject to fluctuations of supply and price. Other companies owning limits have to transport their wood from great distances by water or rail. Thus we find mills at Merritton and Niagara Falls are bringing their pulpwood from Central Quebec. Some prosperous paper companies even buy their pulp in the manufactured state. The mills of the Atlantic Pulp and Paper Company, Limited, will be built about two miles from the limits, where there will also be a very large millpond capable of holding several million logs. The little Cascapedia River flows from end to end through the centre of the limits, and the large number of tributary streams does away with the greater part of the hauling usually entailed in getting out pulp wood, thereby greatly decreasing the cost
2. WATER POWER.-Mr. George F. Hardy of New York, the foremost American authority on this subject, has made a thorough examination of the water power that can be developed on the Little Cascapedia River at a point immediately adjoining the proposed mill site, and his report shows that sufficient power can be developed to run mills of even greater capacity

This report can be seen at the office of the undersigned, or at any office of the National Trust Company, Limited.
3. WATER SUPPLY--Pure and clean water is one of the most important factors in connection with pulp and paper-making. The bed of the Little Cascapedia River is rocky, and owing to its crystal-like clearness and purity the water in the river is suitable for making the finest grades of paper without the expense of "filtering, which is almost invariably required at other mills.
4. COST OF LABOR.- The labor employed in the mills and woods cost less than probably any other American mill, as far as known, as competent men in this section of the country, on account of the cheapness of living, ask very low wages.
5. TRANSPORTATION CHARGES.-The shipping facilities of this Company are certainly unequalled by any similar enterprise in Canada, the situation of the mills on the Baie des Chaleurs giving every possible advantage for export trade, which is probably the most profitable field. Arrangernents can be made with Atlantic steamship ines to run steamers from New Richmond for eight months in the year, as required. During the winter months favorable winter rates have been arranged with the Railway Companies to St. John and Halifax, New Richmond being on the line of the Atlantic and Lake Superior Railway, which will be connected with the mills by a siding.
6. MANAGEMENT. - The Company has been fortunate in securing the services of Mr. Wm. M. McIntyre, formerly Mechanical Superintendent with the Laurentide Pulp Company, Limited, who will act as Manager of the construction and operation of the mills. Mr McIntyre has had over 20 years' experience in pulp and paper-making, and is regarded as an authority on the manufacture of pulp and paper.

\section*{PROPERTIES \({ }^{*}\)}

The properties and limits acquired by the Company contain about three hundred and two square miles, or one hundred and ninety-three thousand two hundred acres, more or less. The wood is principally spruce, and there is also a large quantity of cedar, pine, birch, balsam, balm of Gilead, and poplar. The Company has reports on this property made by five different expert Rangers, acting independently. Copies of these may be seen at any office of the National Trust Company, Limited, or at the office of the undersigned.

The following is an extract from one of the reports
I I have been working in the lumber woods for twenty years or more, and have travelled and examined limits in the State of Maine, New Brunswick, and Quebec, and worked in Wisconsin and Minnesota, and I am sure that this is the best pulp limit I have ever seen or travelled over.

On the basis of any one of these reports a conservative estimate shows that there is sufficient pulpwood now on the limits to supply the proposed mills for more than 65 years. As spruce wood will replace itself in from twenty-four to thirty years, it will be seen that there is sufficient wood on the limits to afford a perpetual supply to a mill double the capacity of that now contemplated

The freehold property consists of twenty acres, where the saw mill. dwellings, and office are situated, and \(3561 / 2\) acres on the bank of the Little Cascapedia River, where it is proposed to build the Pulp and Paper Mills.

\section*{THE PULP AND PAPER MILLS}

\section*{It is proposed}

\section*{A Paper Mill with a daily capacity of 54 tons.}

A Ground Wood Pulp Mill with a daily capacity of 50 tons and A Sulphite Pulp Mill with a daily capacity of 40 tons.
Mr. George F. Hardy has estimated the cost of erecting the Palp and Paper Mills and of developing the water power at \(\$ 950,000\). The balance from the sale of the Preferred Stock will be sufficient to com plete the payments for the limits, water power, saw mill, etc., provide working capital, and leave a substantial balance for contingencies.

\section*{THE SAW MILL}

There is on the property a saw mill, equipped with the latest improved machinery, capable of turning out from 35,000 to 40,000 superficial feet of sawn lumber in ten hours, and is equipped with all necessary power, gearing, shafting, etc., for the installation of another saw, which would double the capacity.

\section*{MARKETS}

The markets will be chiefly toreign, including the Eastern States and Great Britain. In view of the expected advances in the price of paper in the Eastern States it is probable that the greater part of the output will be marketed there. Situated as the mills will be on the seaboard, paper can be laid down in Liverpool and Now York, duty paid, at such a price as to defy competition.

Freight quotations can be seen at the offices of the National Trust Company, or the undersigned.

\section*{ESTIMATE OF BUSINESS AND PROFITS}

Estimating the cost of pulp wood at \(\$ 2.25\) a cord, careful estimates made for the Company show that the ground wood pulp should not cost over \(\$ 5.89\) a ton, and sulphite pulp not over \$16.00 a ton. The actual cost of newspaper from pulp. estimated at these prices, should not be over \(\$ 16.94\) a ton. This is after making all necessary allowance for depreciation and renewal of plant, and all charges of management and selling.

The following estimate of the annual output of the mills has been prepared by Mr. Wm. M. McIntyre, a practical pulp and paper manufacturer, and is believed to be conservative and well within the mark, and includes allowances for salaries and contingencies

16,902 tons of newspaper at \(\$ 37.00\) a ton
f.o.b. at mills
\(\$ 625,374.00\)
\(8,294 \frac{1}{2}\) tons of sulphite pulp at \(\$ 30.00\) a
ton f.o.b, at mills
248,885.00
\(8874,209.00\)
Cost of producing same
Cost of producing same :
16,902 tons of newspaper, at \(\$ 16.94\) a ton
\(8,294 \frac{1}{2}\) tons of sulphite pulp at \(\$ 16\) a ton
\(132,712.00\)
\(419,031.88\)
Showing a profit of
\$455,177.12
7 per cent. on \(\$ 1,500,000\) Preference Stock.......... 105,00000
Available for Reserve Fund and further Dividends .. \$350,177.12
The ground wood pulp and the balance of sulphite pulp will be consumed in the paper mill of the Company

The estimated profits from the operation of the saw mill are not included in these figures, but owing to the enormous quantities of cedar on the limits, substantial profits should be made from the manufacture of railway ties, shingles, etc. The Laurentide Pulp Company, Limited, in its annual report, June 30th, 1900, stated that the Company's saw mill added to the year's profits an amount equal to its entire cost, although it was operated for only three months of the year, and estimated that the future profits from this source would cover the estimated that the future profits from this sou
interest on the entire bond issue of the Company
STOCK:
STOCK:
For the acquiring of the said property, equipment of the pulp and paper mills, the development of the watertpower, building the railway siding to the mills, and the furnishing of sufficient working capital, the present issue of Preference Stock is made. The whole of the Seven Per Cent. Cumulative Preference Stock has been authorized to be issued on the following terms

For every two shares of Seven per cent. Cumulative Preference Stock suloscribed and paid for, there will be allotted by way of bonus one share of fully paid Common Stock.
dividends Seven Per Cent. Preferred Stock is Cumulative, carries yearly divicends, and bas priority over the Common Stock as to both After the paym one per cent. must be applied to a reserve fund, under the charter. This fund will be for the further assuring of the dividends on the Preferred Stock.

Application will be made in due course for the listing of the shares of the Company on the Toronto and Montreal Stock Exchanges.
Applications for Preferred Shares should be forwarded to the National Trust Company, Limited,
Toronto, Montreal, or Winnipeg; or to Sutherland \& Cameron, Brokers, Ottawa, Canada.
Checks, dratts, etc., are to be made payable to the National Trust Company, Limited.
If the whole amount applied for be not alloted, the surplus paid on deposit will be appropriated towards the sum due on allotment. Where
no allotment be made, the deposit will be returned in full.
Further information and Forms of Application can be obtained at the offices of Sutherland \& Cameron, 48 Sparks Street, Ottawa,
Canada, or the National Trust Company, Limited, Toronto, Montreal, and Winnipeg.
We offer the Preferred Stock for sale on the above terms.

A proposition is on foot among southern cotton yarn spinners to form a combination. At a meeting recently to consider the matter, representatives of 800,000 spindles were present.

A report from Glasgow says there is a slightly improved tone in the Ayrshire lace curtain trade, and manufacturers are meeting with more encouragement. The demand for curtain nets is good for both home and continental consumption. A few Canadian buyers are on the spot, and business with the Dominion continues healthy.

There has been little change in the Belfast linen market. A fair business is passing, but there is no great activity in any department, and, as this is usually a rather quiet time of year, it is not expected there will be much improvement for a little. Prices are fairly steady. Yarns are in quiet request, manufacturers being content to purchase only what is required at the moment. Stocks of the coarser numbers of tows are still extremely low. Line yarns are rather dull. Former rates are still current, but there has been no business to test them.

The New York Dry Goods Economist's correspondent says: The raw silk market in Lyons is not active, but conditions continue favorable. Attention is now being directed to the prospects for the new crop. The weather in France has been favorable to vegetation, and hatching has commenced in France, while in northern Italy everything is getting ready. The syndicate of rich landowners of Italy, which was formed to keep up prices of cocoons of the coming crop, is helping to obtain this end by keeping up prices of raw silk with timely purchases. Prices are unchanged and firm.

The annual meeting of the Colonial Bleaching and Printing Company was held in Montreal last Monday. The repert showed an increase in the business over the previous year. Additions to the plant have been lately completed, which will enable increased work. The president said that a proposition would be shortly placed before the shareholders, regarding the question of a cotton mill in connection with the present converting plant. The former board of directors was re-elected, viz.: Messrs. H. S. Holt, C. R. Hosmer, Frank Paul, A. Racine, George F. Hartt, E. N. Heney and W. T. Whitehead. Mr. Holt is president and Mr. Racine vicepresident.
-The recent dividend of the Union Bank of Canada has been declared at seven per cent. instead of six.
-Having purchased a lot in Toronto, corner Queen street and Spadina avenue, the Bank of Hamilton intends to erect thereon, this summer, a building for a branch of the bank.
\(\rightarrow\) The large new buildings of the Cramp Ontario Steel Co., Collingwood, are to be roofed with corrugated sheets. The Metal Shingle and Siding Co.. Preston, has secured the contract. This is only one of the large orders that have been closed by this company recently.
-Montreal Habor Commissioners will to-morrow hold a special meeting to consider the Grand Trunk Railway's proposition regarding elevator and freight warehouse sites. The project is said to meet with the approval of Mr. Tarte as well as of the Harbor Commissioners. It is essentially the Conner's plan renewed, but with a railway company behind the proposition instead of a Buffalo syndicate.
--Further news from the Miramichi lumbering district of New Brunswick states that conditions there are not so discouraging as was at first believed. True, progress is very slow, and hundreds of men are idle owing to the want of water in the streams, but there is still considerable depth of snow which, with the first heavy fall of rain or with a little strong sunshine, will melt and put enough water in the streams to float the logs, which are all said to be in good position to move at the earliest opportunity. Mr. Gibson's drives on the Nashwaak and elsewhere are reported moving satisfactorily. His cut is estimated at \(37,000,000\) feet.
-At a meeting in Montreal yesterday the Dominion Iron \& Steel Co. shareholders carried a resolution that the capital of 150,000 shares common stock and 50,000 shares preferred be increased by an addition of 50,000 shares of common. This will make the total capital \(\$ 25,000,000\). Mr. Ross declares his opinion that the concern will be producing steel at a satisfactory profit before the close of this year.
-No fewer than five labor organizations in Toronto have called for strikes beginning on the ist instant, owing to inability to come to satisfactory arrangements with the employers regarding wages. The trades affected are the wood, wire and metal lathers, the carriage and wagon workers, the wood-working machinists, the bricklayers, and the carpenters and joiners. However, in the case of some firms, satisfactory arrangements have been made and the men are at work as usual. The World of yesterday gives a list of 234 participants in strikes in progress in six trades; and of 1,080 affected by the strike begun yesterday in the lines mentioned above. Will anyone explain why a bricklayer should get 45 cents an hour-which is what they are asking-and a carpenter only 25 or 30 cents ?
-Referring to our recent article on the legal control of trusts, a New York correspondent says: "Your extracts from Mr. Dill's address at Harvard University, and your comments thereupon are interesting. Considering Mr . Dill's wide reputation as an authority on corporation law some notice was due to his views on the subject upon which he spoke. In this country the subject is having a great deal of consideration and is causing much discussion. Uniformity of laws relating to corporations is very desirable, and if it can be obtained by a conference or desire on the part of the different states of the union to make their individual laws more nearly alike, it would seem as if national legislation in
corporate matters was inevitable," corporate matters was inevitable."
-A deputation representing the Ontario School of Artists, Canadian Institute, Public School Art League, Canadian Club, Engineers' Club, Architectural Eighteen Club, Ontario Association of Architects and Board of Trade and other Toronto organizations waited upon the Toronto Board of Control, to urge the necessity for inaugurating a properly conceived plan for improving and beautifying the city. They suggested the appropriation of \(\$ 1,000\) to gain the services of an expert with this end in view. There is no doubt that Toronto has wonderful possibilities in the way of forming a beautiful and imposing city; and it is equally certain that these potentialities have been sadly neglected in the past, the chief trouble being that every year's delay means probably inferior results, and certainly extra expense when a course of action is at last decided upon. The proper time to begin the important work of beautifying the city, according to a prearranged plan, was years ago; but the immediate present is a much better opportunity for doing it than any time in the future can possibly be. We hope, therofore, to see something tangible come of these efforts.

\section*{CLEARING HOUSE FIGURES.}

The following are the figures for Canadian clearing houses for the week ended with Thursday, May 1, 1902, compared with those of the previous week.


\section*{WAR AND INSURANCE.}

There are none to whom life assurance is more useful than to the families of those who risk their lives in war; such lives are, on the whole, keenly appreciative of the benefits which modern insurance companies hold out to them. It was not so in the olden days; the companies fought shy of naval and military risks, and one of the greatest benefits of civilization was not for the man who imperilled his life in the service of his country. But in this, as in most other affairs, remarks a London paper, the compan-ies have taken a wider view of their public duties, and naval and military lives now have a choice of three useful plans of insurance, two of which are, by reason of their cost, available to all classes of the profession. Yet the choice exercised is not often wise; the insurer is too much concerned wth the immediate cost, and leaves the future to take care ol itself. The consequence is that when a war does break out he is forced to pay a large extra premium of £5 5 s . to £7 7 s . per cent., or, as an alternative, remain uninsured altogether, which happens in very many cases. In times of peace, and with no prospect of war, insurance companies will readily insure soldiers and sailors at ordinary rates, on the express understanding that in event of going on active service they must pay an extra rate which it is necessary to impose. They are given the option at issue of paying a small permanent extra rate of 10 s . to 15 s . per cent.; but we believe that the chance of insuring at ordinary rates finds more favor than the immediate payment of an extra premium-even so small an amount as \(£_{5}\) per \(£_{1,000}\) policy-when the risk of war and extras seems to be in the far distant future. This is a very shortsighted policy, however, and when war does break out, and the expenses of outfit and other things fall thick and fast, there is a great outcry against the rapacity of the insurance offices which charge only the proper rate for the extra risk imposed. A man who is insured for \(£_{1,000}\) at the ordinary rate of \(£_{30}\) per annum would (if he be ordered on active service) have to pay an extra of \(£_{50}\) or \(£ 7\), thus making the total premium £8o to £IOO; and, however large this may seem, it is not, as a fact, excessive. The attitude of the companies is not to make a profit out of an event so national, but to charge an extra equal only to the cost of the actual experience. Some of the offices make it a condition that if the extra is more than the office finds to be the actual cost at the termination of the war, the difference will be refunded; but it is questionable, in the present war, at least, whether there will be anything to refund. The experience of some of the battles at the commencement was that more than 5 or 7 per cent. of officers were killed outright, besides the deaths that must have resulted afterwards among the sick and wounded.
-Many United States Journalists are expressing the opinion that Cecil Rhodes
was crazy. The yellow journals, the venal journals would naturally think this way, for they cannot understand the man-cannot rise to the height of Rhodes' broad and great conceptions of both duty and opportunity.
-The need of a little judicious advertising of the province was illustrated the other day, says the Nelson Miner, in a letter received by a mining broker from a leading Norwegian banking company which was addressed to Nelson, British Columbia, U.S. A. The address was both on the envelope and in the letter.
-Chief Justice Falconbridge, sitting in Toronto, has decided that the dictation of a libellous letter, to a stenographer, its being typewritten, copied in the letter book and posted, constitutes publication of a libel. With this warning before him the merchant will be better able to appreciate the difficulties of a newspaper editor in telling the truth and the whole truth, about some of those who figure in the public eye.-Montreal Gazette.

\section*{THE \\ Ontapio Acciident and Lloyds Plate Glass}

\section*{INSURANCE COMPANIES}

Issue Specially Attractive Pollicies covering Accident Accldent and Sickness Combined, Employers', Elevator, General and Public Llablity. Plate Glass.
EASTMURE \& LIGhTBOURN, Gen'l Agents
3 Toronto Street, TORONTO.
Union
Assurance Society or London
Instituted n tae Reign of Gueen Anne,
A. D. 1714.

\section*{Capital and Accumulated Funds Exceed \$16,000,000}

One of the 0ldest and Strongest of
Fire Oftices Fire Oftices
Canada Branch: Corner St. James and McGil Sts., Montreal.
T. L. MORRISEY, Manager.
W. \& E. A. BADENACH, Toronto Agents

\section*{The Continental Life Insurance Co. Head Office, TORONTO}

AUTHORIZED CAPITAL, \(\$ 1,000,000\)
The policies of the Continental are as liberal and free as absolute satety allows, and the premiums are as low
as the security of policyholders permits. For districts and agencies apply to Head Office.

HON. OHNN DRYDEN, President.
CHAS. H. FULLER, Secretary.

\section*{ANGLO-AMERICAN FIRE INSURANCE CO.}

Head Ormer:
McKinnon Bldg., Toronto
AUTHORIZED CAPITAL, \(\$ 1,000,000\)
Fall Government Deposit. Insurance ac-
cepted at equitable rates, ospted at equitable rates.
A. DEAN, Manager.

City Agent-H. G. CHARLESWORTH.
Telephone 2490.
Applleations for Agencles Solfelted.

\section*{The London Mutual}

\section*{Fire Insurance Co. of Canada}

Head omice-London, ont.
Losses Pald - \(\quad \$ 3,000,000\)
Business in foroe, over \(-\$ 60,000,000\)
Assets - \(\quad-\$ 502,80053\)

Hon. John Dryden,
Geo. Grlenes,
Gro. Grlelres,
Vice-President
H. Waddington, Sec'y and Man. Director.

\section*{The Dominion of Canada Guarantee \& Accident Ins. Co., Toronto, Ont.}

BONDS for the fidelity of employees.
COMPENSATION tor accidental injuries.
INSURANOE against sickness.
GEO, GOODERHAM,
President.
J. E. ROBERTS

Gen. Manager

\section*{TORONTO PRICES CURRENT.}

hard to get, there being a continued scarcity of coarse yarns.
Groceries.-Considerably more activity is shown in this line, as country roads become more settled, and large shipments are being made by up-river boats, which make their first trips this week, the canals opening to-morrow. The sugar market is weaker in New York, and this together with some reported fair importations of Austrian and German refined, resulted in a decline of to cents a cental by the local refineries, granulated being now \(\$ 3.80\) at the factory, with yellow ranging from \(\$ 3.05\) to \(\$ 3.70\). Some further business is reported in New Barbadoes molasses, and in all about ten cargoes are now reported for this port. The market at the island is apparently a little easier, first cost being about \(7^{1 / 2}\) c. The local representatives of a Japan tea house in Yokohama have a cable announcing the opening of the market for new teas at to per cent. advance over last year, but this is not confirmed from other sources. The London market for Indians and Ceylons is reported rather dull at the nument, as the reaction from some speculative movement due to the anticipated possib lity of some increase in duties for war revenue. Currants are reported easier in Patras, but Valencias are somewhat firmer at primary points.

Hides.-The week has not developed any further changes, but the advances in both hides and calfskıns are both firmly maintained. We quote deals as buying No. I beef hides at \(9 c\).; No. I calfskins, I2c.; lambskins, roc. each, and sheepskins, 65 c.
Leather.-Local trade is quiet, and is likely to continue so during May, as not much cutting of leather will be done in the boot and shoe factories during the month. Fall samples of footwear tre out, and already some good orders are reported from Pacific coast points, though travellers have not as yet done much in the older provinces. Leather prices all continue steady, and continued good demand is being experienced from Britain for sole.
Metals and Hardware.-General activity is still reported, and there is no apparent relaxation in the demand. The only noteworthy changes since last report are an advance of roc. a keg in cut nails, and the discount on wrought spikes has been reduced from 25 per cent. to \(22^{1 / 2}\) per cent. Owing to the strong market in Britain, and local scarcity, some dealers have advanced quotations for Canada plates to \(\$ 2.75\) for 52 sheets; galvanized Canadas are quoted at \(\$ 4.20\) and \(\$ 4.45\). Tin-plates, Ternes, galvanized sheets, etc., are unchanged. Boiler plate remains at \(\$ 2.10\), though some profess to look for some advance in England, where these goods have been mostly bought of late. Ingot tin is firm at 31 to \(3 \mathbb{I}^{1 / 2}\) c. ; lead, easy at \(\$ 3.10\); copper, \(13^{1 / 4}\) to \(13^{1 / 2}\) c.; antimony, \(81 / 2\) c.

Oils, Paints and Glass.-Wholesalers in these lines all report contiuued active business, which is apparently likely to continue for some weeks yet. Values all

\section*{Confederation Life \\ ASSOCIATION, HEAD OFFICE, TORONTO. POLICIES ISSUED ON ALL APPROVED PLANS. Interesting Pamphlets Sent on Application. \\ W. H. BEatty, Esg., President. \\ W. D. MATTHEWS, Esg., VRER-PREIDENTs. \\ W. C. Macdonald, Actuary. J. K. Macdonald, Managing Director.}

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R. H, MATSON, Managing Director, F, SPARLING, Secretary.

The Guaranteed Reserve and Option Policies of "The National Life" are the best contracts
of life insurance obtainable, and guarantee Free Residence and Occupation Automatic Non-forfeiture of life insurance obtainable, and guarantee Free Residence and Occupation, Automatic Non-forfeiture, Cash, Loan, and Paid-up Values, One Month's Grace for Payment of Premiums. Thirteen Months for Revival of Policies. tar For explanatory pamphlets apply to Head OFrice, Temple Butbing,
Toronto. Active and reliable agents wanted.

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\section*{Since Organization to 1869 \\ THE MUTUAL LIFE OF CANADA. \\ has paid to Policy-holders in cash :- \\ For Death Olaims ................................. \(2,188,306\) \\ For Endowments and Annuities................. \(2,643,467\) \\ For Dividends to Policy-holders \\ 1,099218 \\ \(\begin{array}{lll}\text { For Cash surrender values to policy-holders } & \mathbf{1 , 0 9 9 , 2 1 8} \\ \mathbf{8 1 8 , 0 2 5}\end{array}\) making \$4,749,016, and it holds in Surplus and Reserve for the security of its policy-holders on 4 and \(3 \frac{1}{2}\) per cent. basis, \(\$ 5,681,071\), being a grand total paid to policy-holders and held for their security of \$10.430.087 This sum largely exceeds the total premiums paid to the Company-the result of 33 years' operations
and " results count " in life insurance. \\ Robt. Melvin, \\ Geo. Wegenast, \\ w. H. Riddell, \\ Manager. \\ Secretary. \\ The Metropolitan Life "waner mix}

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THE METROPOLITAN is one of the oldest Life Insurance Companies in the United States. Has been doing business for over thirty years.
THE METROPOLITAN has Assets of over 74 Millions of Dollars. Liabilities of 64 M illions, and a Surplus of over 9 Millions.
THE METROPOLITAN pays Death Claims, averaging one for every two minutes of each business day of eight hours, and has Six
Million Two Hundred Thousand Policy Million Two Hundred Thousand, Policy-holders.
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Henry Briggs, Supt. \({ }^{533}\) Board of Trade Building, \(4^{2}\) St Sacrament Street-
Henry Briggs, Supt
Ottawa, Canada-Metropolitan Life Building. Metcalfe and Queen Streets-
Geo, E. C. Thornton, Supt.
Quebec, Canada-Room r2, People's Building ias St Peter Stren
deKappelle, Supt.
Toronto, Can.-Confederation Life Bldg., Yonge St.-Wm. O. Washburn, Supt. Pierce Keefe \& Co.

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Dominion Government tor Canadian Poliay-holders, \$900,000.
G. E. Mobrrly
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Robt, W. Tyre, Manager for Canada.

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Manager for Ontario, Nova Scotia and New Brunswick. Temple Building, Toronto

STOCK AND BOND REPORT.

\begin{tabular}{|c|c|c|}
\hline RAILWAYS. & \[
\begin{gathered}
\text { Par } \\
\text { value } \\
\text { צi }
\end{gathered}
\] & London April is \\
\hline Canada Pacific Shares, \(3 \%\) & \$roo & 1231 124 \\
\hline C. P. R. rst Mortgage Bonds, & & 112 1184 \\
\hline Grand Trunk Con. stock.......? & 100 & \({ }_{\text {ras }}\) \\
\hline \(5 \%\) perpetual debenture stock & & \\
\hline do. Eq. bonds, and charge 6 & & \\
\hline do. First preference.... \({ }_{\text {do }}^{\text {do. }}\) & 10 & 8, \({ }^{\frac{1}{1}}\) \\
\hline do. Third preterence stock. & & \(34 \frac{1}{2}\) \\
\hline Great Western per \(5 \%\) debenture stock. & 100
roo & \(127 \times 304\) \\
\hline Toronto, Grey \& Bruce \(4 \%\) stg. bonds, & & \\
\hline rst mortgage. & roo & 6 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline SECURITIES. & London April 8 \\
\hline Dominion \(5 \%\) stock, 1903, of R & ror ray \\
\hline do.
do.
4\% & 109 105 \\
\hline do. \({ }^{4 / \%}\) do. Ins. stock & 102
107 \\
\hline Montreal Sterling \(5 \%\) 1908 & 102 \\
\hline  & \\
\hline City of Toronto Water Works Dub., 1906, \(6 \%\) & 100 \\
\hline do. do. gen. con. deb. 1920, & 118
108 \\
\hline  & \(\begin{array}{ll}102 \\ 100 & 104 \\ 100\end{array}\) \\
\hline do. do. Bonds \(19293 \%\). & 96 99 \\
\hline City of Ottawa, Stg.
do.
do. & \(\begin{array}{ll}\text { 101 } \\ \text { 103 } & \text { 104 } \\ \text { ros }\end{array}\) \\
\hline City of Quebec, con.: \(\quad 42 \%\) 1905, \(6 \%\) & \\
\hline do. do. sterling deb. 1923,4\% & 102 \\
\hline City of Vancouver,
do
do. & 101
103
103 \\
\hline City of Winnipeg, deb 19014. &  \\
\hline
\end{tabular}

\title{

}

Fire Ins. Co. of Berlin, Ont. Cash and Mutual Systems. Total Net Assets mount of Risk...... \(\begin{array}{r}15,307,77412 \\ 36,300 \\ \hline\end{array}\) GBO. LANG, Vice-President Manager

\title{
FOUNDED 1825 \\  \\ Fire risks accepted on almost every description of insurable property. \\ Canadian Head Office: \\ 67 BEAVER HALL, MONTREAL J. E. E. DICKSON, Mgr. \\ dOUGLAS K. RIDOUT, Toronto Agent. Agents wanted throughout Canada. \\ \\ Established 1824 \\ \\ Established 1824 \\ \\ The MANGHESTER FIRE \\ \\ The MANGHESTER FIRE Assurance Co,
} Assurance Co,
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Head Office-MANCHESTER, Eng.
H. S. MALLETT, Manager and Secretary

Assets over \(\$ 13,000,000\)
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T. D. RICHARDSON, Assistant Manager.

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Fire Ins. Exchange

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continue steady, and we do not hear of a change in the list since last report. We quote: Single barrels, 1 aw, and boiled linseed oil, respectively, 80 and 83 c. per gallon, for one to four barrel lots; 5 to 9 barrels, 79 and 82 c ., net 30 days, or 3 per cent. for four months' terms. Turpentine, one barrel, 70 c .; two to four barrels, 69 c .; net, 30 days. Olive oil, machinery, 90c.; Cod oil, 35 to \(40 c\). per gallon; steam refined seal, 49 to \(50 c\). per gallon; straw, ditto, 45 to 47 c .; Castor oil, 9 c .; in quantity; tins, \(91 / 4\) to \(91 / 2 \mathrm{C}\).; machinery castor oil, \(81 / 2\) to 9 c .; Leads, (chemically pure and first-class brands only), \(\$ 5.87^{1 / 2}\); No. 1, \(\$ 5.37^{1 / 2}\); No. 2, \(\$ 5.121 / 2\); No. 3, \(\$ 4.871 / 2\); No. \(4, \$ 4.371 / 2\); dry white lead, \(51 / 2\) to 6 c .; pure; No. 1, do., 5 c .; genuine red, ditto, 5 c .; No. 1 , red lead, \(41 / 2\) to \(43 / 4 \mathrm{c}\).; Putty, in bulk, bbls., \(\$ 2 ;\) bladder putty, in bbls., \(\$ 2.35\); ditto, in kegs, or boxes, \(\$ 2.50\); \(25-1 \mathrm{~b}\). tins, \(\$ 2.45\); \(121 / 2-\mathrm{lb}\), tins, \(\$ 2.75\). London washed whiting, 45 to 50 c .; Paris white, 75 .o Soc.; Venetian red, \(\$ 1.50\) to \(\$ 1.75\); yellow ochre, \(\$ 1.25\) to \(\$ 1.50\); spruce ochre, \(\$ 1.75\) to \(\$ 2\); トaris green, in kegs, \(141 / 2\) to 15 c .; in lb. packages, 16 c .; Window giass, \(\$ 2.10\) per 50 feet for first break; \(\$ 2.20\) for second break.

\section*{TORONTO MARKETS.}

\section*{Toronto, May 1st, 1902.}

Chemicals, Drugs, Etc.-Spirits of turpentine have regained a firm tone. Opium continues unsteady, and in quinine there is not much improvement. Otherwise there is nothing of moment to report in the local market. The New York market, generally speaking, is quiet, as is frequently the case at the end of the month.
Dry Goods.-Since last week no special changes have taken place in the dry goods situation. Trade continues active and prices for the most part very firm.
Flour and Grain.-The flour market is firmer and 90 per cent. patent has sold for \(\$ 2.82^{1 / 2}\) in buyer's covers, middle freights. Oatmeal and millfeed are steady. Wheat is 1 to 2 c . higher, and strong at the advance. Barley is dull and unchanged. Oats are firm at 1 c . advance. Peas remain unchanged. Rye has gone up 1 to \(2 c\)., and is in good demand. Corn and buckwheat are nominally the same. Farmers are carrying on seeding operations, and there are practically no receipts.
Fruits and Vegetables.-Strawberries


The Mutual Life Insurance Company

\section*{OF NEW YORK}

RICHARD A. McCURDY, Pres'dent.

Statement for the Year Ending December 31, 1901.
According to the Standard of the Insurance
Department of the State of New York.

INCOME
Received for Premiums
From all other Sources.
DISBURSEMENTS
To Policy-holders for claims by Death...
To Policy-holders for Endowments,
For all other Accounts.................................................. For all other Accounts

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United States bonds \& other securities., First Lien Loans on bond and mortgage Loans on Bonds and other Securities Real Estate : Company's Office Buildings In London, Paris, Aerlin, New York, Boston, Philadelphia, San Francisco, Seattle, Sydney and Mexico, and other Real Estate. Cash in Banks and Trust Companies. Accrued Interest, Net Deferred Pre-
miums, etc.



\section*{LIABILITIES}
\begin{tabular}{lll} 
Liability for Policy Reserves, etc........... & \(8289,652,388\) & 84 \\
Liability for Contingent Guarantee & \(80,706,582\) & 83 \\
\hline
\end{tabular} Llability for Authorized Dividends........

8352,838,971 67
Insurance and Annuities in force

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FOUNDED 1799

\section*{INSURANCE COMPANY OF NORTH AMERICA}

\author{
OF PHILADELPHIA
}

Onpltal, ss,000,000 Assets, 89,995,037 Losses Pald since Organization, 883,400,354.00.

ROBERT HAMPSON A SON
General Apents for Canada 18 Corn Exchange Bulding, Montrkit, Que.

\section*{WATERLOO MUTUAL FIRE INS. CO.}

\section*{Established in 1863.}

HEAD OFFICE. - WATERLOO, ONT,

\begin{tabular}{|c|}
\hline Business Written \\
\hline \multirow[t]{2}{*}{\(\begin{array}{lllllr}\text { In } 1901 & . . & . . & . . & . . & 83,224,595 \\ \text { In } 1900 & . . & . . & . . & . . & 3,098,800 \\ 00\end{array}\)} \\
\hline \\
\hline Increase .. .. .. \$ 125,795 00 \\
\hline Insuramee \\
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In force Dec, 31, '01 .. \(\$ 13,41559900\) \\
In force Dec. 31, '00 .. \(11,845,56900\)
\end{tabular}} \\
\hline \\
\hline Increase .. .. .. \$ 1,570,030 00 \\
\hline Premium Income \\
\hline \multirow[t]{2}{*}{\[
\begin{array}{|lllllr}
\text { In 1901.. } & . . & . . & . . & . . & \$ 21,965 \\
\text { In } 1900 & . . & . . & . . & . . & 362,118 \\
\hline 24
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\]} \\
\hline \\
\hline Increase .. .. .. \$59,846 92 \\
\hline Interest Eammings \\
\hline \multirow[t]{2}{*}{\begin{tabular}{llll} 
For year 1901 & .. & .. & .. \\
For year 1904,644 & 88 \\
\hline
\end{tabular}} \\
\hline \\
\hline ncrease .. .. .. .. \$14,646 42 \\
\hline
\end{tabular}

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In Great Britain The Monetary Times is represented by Mr. W. H. Boffey, 44 Fleet Street, London, E.C.
are coming forward more plentifully, as are tomatoes. Oranges, and more especially lemons, are here in force, owing to the heavy recent receipts from Sicily. Prices are quoted as follows: California Wash. navels, \(\$ 4.25\) to \(\$ 4.50\) per box; Mediterranean sweets, \(\$ 4.25\); Valencias, \(\$ 5.50\) to \(\$ 6.50\) per case; Bahamas, \$2.50; Mexican, \$2.50; Messina, lemons, \(\$ 2.50\) to \(\$ 3\) per box; bananas. fancy, \(\$ 1.20\) to \(\$ 2\); Canadian white beans, \(\$ 1.40\) per bush.; cocoanuts, \(\$ 3.75\) per sack; tomatoes, \(\$ 4\) per crate; pineapples, \$4.50; Egyptian onions, \(\$ 3\) per sack; strawberries, 14c. to 15 c . per box; cucumbers, \(\$ 1.75\) to \(\$ 2\) per dozen.

Groceries.-Prices remain practically the same as last week. Business has shown some improvement during the week. The canned goods situation continues strong.
Hides and Skins.-Hides are scarce and though the demand is not abnormally large, have advanced in sympathy with the conditions in the United States. Few sheepskins are coming forward, but the demand is by no means brisk. Tallow has gone up owing to its scarcity in the market.
Live Stock-Prices at the cattle market this week still showed an upward tendency, and indeed there seems to be little probability of the present high range of values being broken for some time to come. It means little profit for anyone concerned, except the farmers, for consumers object to pay enough to allow any margin to wholesalers. Export cattle were in light supply and advanced a fraction. Butchers' cattle were steady at prevailing figures. Calves were in improved demand.

Provisions.- \(\bar{D}\) utter is coming in more freely; large rolls are selling at 17 to \(171 / 2 \mathrm{C}\). Very little packed butter is coming in. Cheese is firm. New, jobbing at \(11^{1 / 4} \mathrm{C}\). The prices of hog products have advanced. Hams are quoted at 13 c .; rolls, iIc.; long clear, io to \(101 / 2 \mathrm{c}\). Lard is unchanged. Eggs are firmer at \(12^{1 / 2}\) c.

Seeds-Little is being done in the local seed trade now, and only small orders are being received. With respect to trade in Great Britain, merchants report a steady seasonable sale for those kinds of farm seeds required for immediate sowing. Fine English red cloverseed, having become scarce, holds well its own; low qualities, however, meet with but little favor. There is no quotable change in either Alsike or Trefoil, but white, which now shows a considerable drop from top values, still tends downwards. As regards both Timothy and Lucerne, stocks have dwindled to quite narrow limits, and substantially higher prices are consequently demanded. Meantime last week's rates are quoted for Sanfoin and Cocksfoot. Rape seed exhibits no movement in value, as has been the case for now many monthis. Low quotations prevail for mustard seed. With respect to Haricot beans there is a better business doing; but blue peas continue dull.

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kate e. Griswold, Bostom, Mass.
}

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Not only the added security, but the material results assured by the Company's great strength, render those policy-holders most fortunate whose risks

\section*{Are Held by The Canada Life.}

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THE GOOD WILL
of its Policy-holders has made the Sun Life of Canada
"Prosperous and Progressive."
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r. MACAULAY,
T. B. MACAULAY, F.I.A.,
secretary and actuary.

\section*{Federal Life **} Assurance Co.

\section*{HEAD OFFICE, - - HAMILTON, CANADA.}

> Oapital and Assets 2,319,925 58 Parplas to Policy-holders 1901 \(\begin{aligned} & 1,029,075 \\ & 182,925 \\ & 67\end{aligned}\)
> Most Desirable Policy Contracts.

DAVID DEXTER, - - President and Managing Director.
J. K. mcOUTOHEON Sup't of Agencies.

\author{
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Assurance Co'y
Head office, TORONTO. + FIRE AND MARINE
\[
\text { Capital - . . . } \$ 1,000,000.00
\]

Total Assets - - . \(\$ 1,776,606.45\)
Losses Paid (since organization) \(\$ 19,946,51 / .73\)
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Hon. GeO. A. 00X, President. J. J. KENNY, Viee-President.
Hon. S. C. Wood. \(\begin{gathered}\text { Robert Jafray. }\end{gathered}\) E W, Cox, Thos. Long, \(\begin{gathered}\text { Augustus Myers. }\end{gathered} \begin{gathered}\text { John Hoskin, K.C., LL.D } \\ \text { H. M. Pellatt. }\end{gathered}\) P. H. SIM

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Established 1825.
Heid office for Canada 2
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\(\qquad\) 88,400,000
Invested Funds................
 14,930,000 Low rates. Absolute security. Unconditional policeles.
Claims settled immediately on proof of death and
No delay. No delay.
\(\begin{array}{ll}\text { HUTTON BALFOUR, } & \text { D. M. MoGOUN, } \\ \text { Secretary } & \text { Manager }\end{array}\) CHAS. HUNTER, Chlet Agent Ontario.

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\section*{INSURANCE COMPANY}

Available Assets...................................... \$61,18\%,218 Avallable Assets.................................. \(\mathbf{8 1 , 1 8 7 , 2 1 5}\)
Investments in Canada................. \(\mathbf{3 , 3 0 0 , 0 0 0}\)
Insurances accepted at lowest) Current Rates

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TO RONTO, ONT.

> LONDON \& LANCASHIRE FIRE INSURANGE COMPANY
ESTABLISHED A.D. 1720


Head Office, Canada Branch, Montreal. E. A. LILLY, Manager. of Ireland

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Manager

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1901 WAS THE BANNER YEAR.


The Ratio of Expenses to Premium Income shows a decrease over last year of \(15 \%\). The Interest Income has more than paid all Death Claims since the Company commenced business.

Our Policies are up-to-date. Rates reasonable. Pres our Agents or address,
JOHN MILNE, Managing Director LONDON, Ontario.

\section*{North American Life} assurance co.

\author{
HEAD OFFICE - TORONTO, Ont.
}

The following figures taken from the last financial statement show the unexcelled financial position to which the Company has attained. It has
Assets - - \$4,420,773.38
Gash Income - \(\quad 1,099,396.58\)
Net Surplus - \(507,441.37\)
Insurance in Force \(28,243.502 .00\)
L. Goldman, Wm. McCabe,

Secretary.
Managing Director

\section*{Royal-Victoria}

Life Insurance Company of canada.
CAPITAL, . . . . . \(\$ 1,000,000,00\)
Progress in 1901 Over
Previous YearPrevious Year-
Increase in Applications ............ \(31 \%\) Increase in Insurance Issued .... 36\% Increase in Insurance in Force .. \(\mathbf{2 7} \%\) Increase in Reserves ................ 39\%

Progress to March 31st, 1902 Inerease in Applications ............ 53\% Inerease in Insurance Issued .... 52\%

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