

PUBLISHED EVERY  
FRIDAY

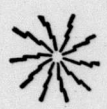
THE

CIRCULATES IN  
EVERY PROVINCE

# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

## COLMAN'S MUSTARD



**BEST ON EARTH**

## CARR & CO.'S BISCUITS



Do you want a fancy line of Biscuits, something different from the  
**Man across the way?**

We will bring you out an assorted case. State your requirements  
and we will give prices and terms.

**FRANK MAGOR & CO.,**

Agents for the Dominion.

16 St. John Street, MONTREAL

G. E. JARVIS & CO., Vancouver, Agents for B.C.

## A Two Cent Mistake

Don't amount to much in any business, but the sticking point is that a clerk is just as liable to make a mistake of \$2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.



### If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto.  
C. O. Beauchemin & Fils, Montreal.

**ALLISON COUPON CO.,** Manufacturers,  
Indianapolis, Indiana.

## Symington's

# "Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

**THOS. SYMINGTON & CO.,**  
EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

Rotary  
Smoked Beef Shaver  
with Patented  
Self-Sharpening Device



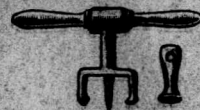
No. 125, 2 Blades, \$20.00  
No. 129, 1 Blade, 18.00

Self-Priming and  
Measuring Pump



No. 97, \$3.50

Auger for above Pump



No. 97, 60 cents

## "ENTERPRISE"

### Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H.P. Motor

The Machine is self-contained and is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

#### GRINDING CAPACITY

##### FAST SPEED

Granulating 3 pounds of Coffee per minute

##### SLOW SPEED

Granulating 2 pounds of Coffee per minute  
Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber



No. 8712

Height, 30 inches. Width, 18 inches.  
Length, 23 inches. Weight, 250 lbs.

Capacity of Iron Hopper  
4 lbs. of Coffee

PRICE ON APPLICATION

**The Enterprise Manufacturing Co. of Pa.**

Philadelphia, Pa., U. S. A.



*Good-Bye  
to 1901.*

*A Happy New Year  
To You  
For 1902.*

---

*Arthur P. Tippet & Co.,*

*Man'rs Ag'ts*

*Montreal.*

*Toronto.*



**The Australasian Grocer**

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

**Subscription \$2.50 per Ann.**

post free to any part of the world.  
A handsome Diary is presented free to annual subscribers.

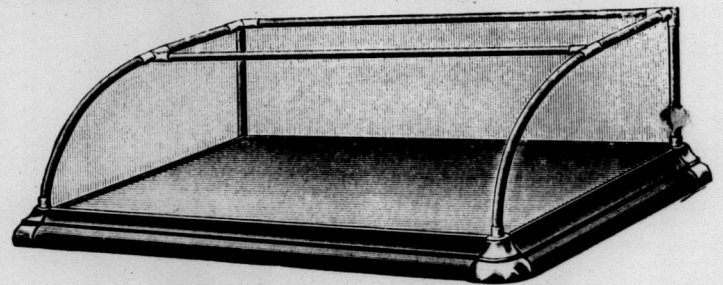
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*Specimen Copies Free on Application.*

# Special Holiday Offer.



Length, 3 ft. ; Height, 13 in. ; Depth, 2 ft.

An Oval Front Show Case, in Polished Oak or Cherry, three feet long, with solid nickel joints, sliding mirror doors and extra quality diamond glass throughout. This magnificent case, and an assortment of quick-selling Toilet Soaps for

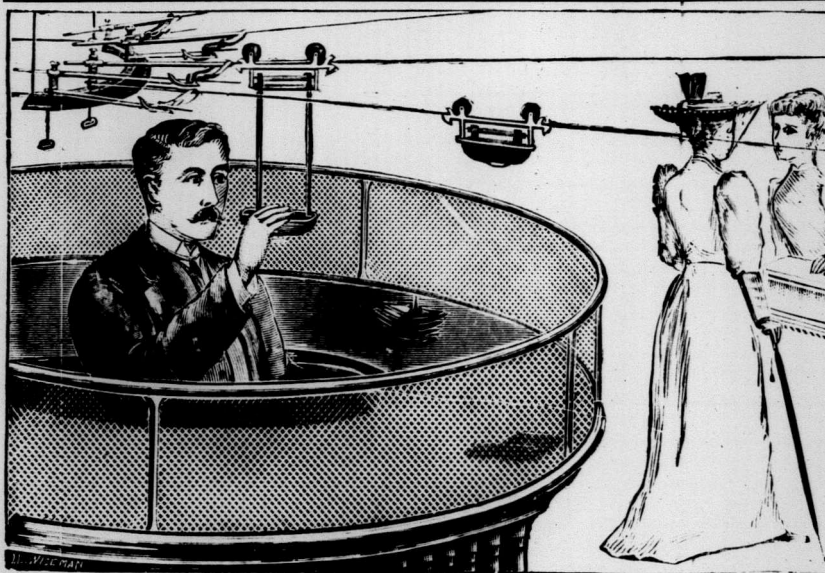
**\$25.00** This offer means 56 per cent. profit for you.

To further advertise our popular lines of Toilet Soaps, we have made arrangements with a large show case manufacturer, whereby we are in a position to make this astonishing offer.

Proceeds from selling Toilet Soaps	\$27.20
Value of Show Case	12.00
	\$39.20
Our Special Net Price for a Limited Time	25.00
Your Net Profit,	\$14.20

Write Us To-Day For Further Particulars.

**JOHN TAYLOR & CO.**  
77 Front Street East, TORONTO.



# Champion Cash Carriers

These Carriers have been in use for the last twelve years, and have given the best of satisfaction. Will save the cost in 6 months' time.

**S. S. KIMBALL,**

(Bell Telephone 1964 Main.) 577 Craig St., MONTREAL.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

**COX'S GELATINE** Always Trustworthy  
ESTABLISHED 1725.

Agents for Canada:  
C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.  
Toronto, St. John, N.B., and Montreal

W. A. CARSON

J. ERLE CALDWELL

# Belleville Pottery Co.

SUCCESSORS TO...



KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.

**By The  
Fireside  
With a Box of  
Payne's Cigars.  
Think of it!**



**Happy  
New Year.**

J. Bruce Payne, Mfr.,  
Granby, Que.

**"Sterling"  
Brand  
Pickles**

—THE  
—PEOPLE'S  
—FAVORITE.

And when the favorite  
pickle of the customer,  
then the favorite pickle of  
the dealer.

The year 1901 has shown  
a large increase in the  
business of "Sterling"  
Brand Pickles, and the  
trade, in sorting up stock  
for the new year and de-  
ciding on leaders in differ-  
ent lines, cannot afford to  
count out these celebrated  
Canadian-made Pickles.

—Ask your wholesaler  
—for quotations.

**T. A. LYTTLE & CO.,**  
124-128 Richmond St. West,  
**TORONTO**

1901  
was a great year.  
We want to  
make 1902  
greater.

**Tillson's  
Pan - Dried  
Oats.**

**To  
You All  
We  
Wish a Happy  
AND  
Prosperous New Year.**

**The Largest  
Sale in their  
History.**

**The Tillson Co'y, Limited,  
Tilsonburg.**

**Broke all  
Records in  
1901.**

# Our New Building.

Before moving we wish to sell out all lines other than food products. We offer our blacking machinery, recipes and all information cheaply, and it cost us thousands to acquire. A first-class chance for an energetic young fellow. Pure Gold Blacking was the best, ask any grocer if this is not so.

## Pure Gold Co., Toronto

QUALITY ALWAYS  
TENDING UPWARDS

QUALITY  
ALWAYS  
TENDING  
UPWARDS

is the chief reason for the continuous success of

Jonas'  
Flavoring Extracts,

QUALITY  
ALWAYS  
TENDING  
UPWARDS

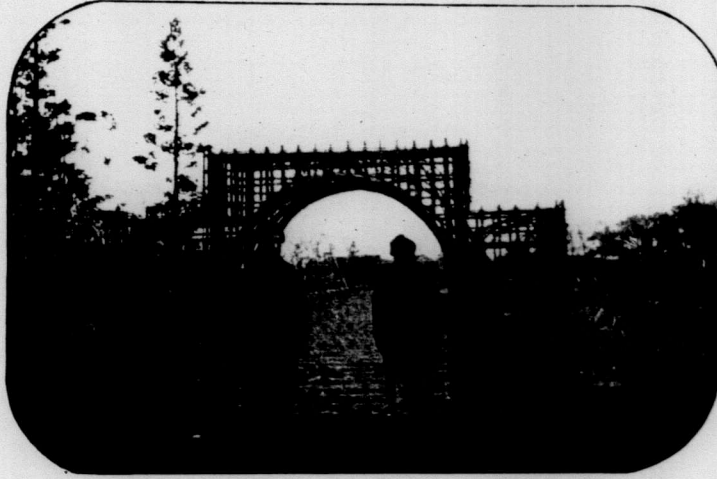


and a success easily comprehended when their quality is compared with the quality of other brands. The satisfaction they give to folks who use them comes from their unequalled purity, richness, strength. The careful, discriminating cook or housewife is always delighted with **Jonas' Extracts**. Their **Quality is always tending upwards**. Does your supply require replenishing? Mail orders always promptly attended to.

N.B.—There still remain in stock several dozen fancy fruit syrups. What could be better appreciated by your customers than a bottle or two of these delicious syrups? They are put up in handsome, tasty little decanters. Do not forget us when you require the choicest Olives on the market—**SPANISH QUEEN**.

**HENRI JONAS & CO.,**

**Montreal**



A JAPANESE TEA-HOUSE GARDEN.

## FIRST IMPRESSIONS COUNT.

The dealer who is striving as much for the sales of to-morrow as for the sales of to day is the dealer who stands the best chance for doing a successful, profitable business. The demand for pure, healthy, invigorating tea, like

# JAPAN TEA

is daily increasing. And why? Because tea-drinkers know they can rely on its quality. With **JAPAN TEA** quality does quality's work for the grocer—one sale is instrumental in producing another—its unapproachable quality is so apparent that a good impression of the seller is produced. That means continued patronage from the purchaser. You grocers who consider the importance of "first impressions" will appreciate the intrinsic merits of **JAPAN TEA**.

JAPAN CENTRAL TEA TRADERS'  
ASSOCIATION.

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.

## Gain the Good-Will of the Tea Drinker

Fortunate is the dealer who can gain the good-will of tea drinkers, for they can not only be made a direct but also an indirect medium for increasing his patronage. The question naturally arises, "How can I best appeal to the good-will of tea drinkers?" The difficulty is easily solved by handling the

### TEAS OF THE "OZO" CO., Limited

for their unquestionable high quality leaves a pleasant recollection of your store in the tea drinker's mind.

SAMPLES GLADLY SENT UPON REQUEST.

THE "OZO" CO., Limited - MONTREAL.

Has given satisfaction for Sixty Years. This means that it is all right. You can risk your reputation on

## JAMES' "DOME" LEAD.

### A Little Advertisement

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

THE...

MacLean Publishing Co.  
LIMITED  
MONTREAL AND TORONTO.

### GRIMBLE'S <sup>English Malt</sup> Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

### "Sarnia" OIL LAMP

Equal to best American Oil.

GROGERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.





## IMPERIAL BRAND MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

**Imperial Maple Syrup Co.,** Limited

88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

## IVORY GLOSS STARCH

THE STORE THAT PEOPLE STICK TO IS  
THE STORE THAT STICKS TO STANDARDS

**IVORY  
GLOSS  
STARCH  
IS  
A  
STANDARD**

ITS TRADE-DRAWING POWER IS IRRESISTIBLE.

Manufactured by

**The St. Lawrence Starch Co., Limited,**  
PORT CREDIT, ONT.

## IVORY GLOSS STARCH



## Pure Goods and True to Flavor

That is the secret of our growing extract trade. The same high-grade quality is constantly maintained. All our goods are carefully tested before being placed on the market. You will never have a complaint if you sell "Golden Quintessences" at 25 cts. and "R. F." at 10 cts. They are always satisfactory. Ask for our goods.

**THE ROBINSON MFG. CO.,** 59-61 Front St. E., TORONTO

IT'S SELLING  
NOW—

## Neilson's Home-Made Mince Meat

In 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65 lb. tubs.  
Housewives like to buy it, grocers make money in selling it.  
Have you tried it yet? Write us AT ONCE for prices.

Tel.—Park 294.

**WM. NEILSON, 60 Lynd Ave., Toronto**

We wish our many friends a  
 Bright and Prosperous New Year



W. H. GILLARD & CO.  
 Wholesale Grocers  
 HAMILTON.



THE DOMINION BREWERY CO., LIMITED  
 Brewers and Maltsters  
 TORONTO

Manufacturers of the Celebrated

**WHITE LABEL ALE**

ASK FOR IT AND SEE THAT OUR  
 BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



HIGH  
 LOW

QUALITY.  
 PRICE.

The unanimous verdict  
 of users of

**Paterson's  
 Sauce.**

Rose & Laflamme,  
 Agents,



MONTREAL.



**Batty & Co.**

ESTABLISHED 1854

LONDON.



OLIVES  
 AND  
 PURE  
 OLIVE  
 OILS.



INDIAN  
 CURRIES  
 AND  
 CHUTNIES.

Makers of High-class

PICKLES  
 OF  
 ALL KINDS.



SAUCES  
 OF  
 ALL KINDS.

## CHRISTMAS REMINISCENCES WITH A GROCERY FLAVOR.

By Thomas Martindale, in Grocery World.

A TYPICAL grocery window display of 15 years ago showed the window dressed with a full barrel of currants, trimmed off with gaudily-shaded ribbons, tied around the sphere of fruit. One side of the window would be banked up with nuts, the other with plum puddings, citron, lemon, and orange peel, and such other things as tempt the palate and warm the cockles of the heart at the Christmas season.

A few days before Christmas during these times an Englishman came to see me with

### A SAMPLE OF HAZEL NUTS.

which he had for sale. As their green hulls were still sticking to them, they made a very attractive appearance.

I asked the price, and was told 45c. per lb. They came in casks, the Englishman said, and he had seven, each containing 800 lb., or nearly three tons in all. He wanted me to buy the lot, but I naturally declined, as I had no use for more than an infinitesimal fraction of that quantity.

The next day found me in New York, and it occurred to me that I might be able to find some of the same nuts in the market, when it might pay to buy 10 or 15 lb. to scatter around the window to set it off.

I fetched up in a large wholesale grocery house, which had as manager of the fruit and nut department a nervous and rather impulsive foreigner. I asked him if he had ever seen the nuts in question, stating that I had been offered them the day before at 45c. per lb., and that they were a beautiful attraction. He said no, but he would keep his eyes open for them, and would let me know if successful.

Two hours after that I had occasion to go back to the same store. The foreigner came to me joyfully and said he had just succeeded in finding some of the nuts. As I afterward learned, the same Englishman who had seen me had seen him, and scenting a large demand from my inquiry, he had bought the whole seven casks! He offered them to me at 39c. per lb.

I shall never forget the poor fellow's look of utter dismay when I explained that I didn't want many—only a few to throw about the window—and then 10 lb. would be all I cared for. The man flew off the handle and went all to pieces. He talked French and Italian at the same time, and finally turned on his heel and left me in disgust.

I have always been known as a practical joker, so I decided to have some fun with this irascible foreigner. I went out and got a broker, told him the story and induced him to go in, look at the nuts and take a sample, and in half an hour go back and bid him 15c. for the lot. Another broker did the same thing, with the effect that before the day was over the poor foreigner was nearly crazy.

This house published a weekly price-list in the form of a trade paper. It was ex-

ceedingly amusing to note, during the next few issues, the progressive advertising of these nuts. The first issue after they were put in stock they were given quite a vivid description and large space, being quoted at 45c. per lb. The next issue they were quoted at 35c. Meanwhile Christmas had come and gone, and the need of such merchandise had become less strenuous, so the succeeding issue offered them at 20c., and the next at 15c.

The last act in the drama was where these unfortunate nuts were offered as "the greatest bargain the house had ever known" at 5c. per lb.! This much it said and nothing more.

In former holiday seasons every grocer sold barreled currants. That was before the currant industry had assumed its present condition, and when nobody thought of cleaning currants as now. The operation of opening and breaking up barrels of currants, as then conducted, was tedious, dirty and trying. So much as preface.

### THE WILLING CLERK.

One of our customers was anxious to have a youthful relative of his employed in the store, and in soliciting a chance for him he expatiated at great length on the young man's willingness to do anything, no matter what. I told him to send him along. As soon as he appeared I at once put him to work breaking barrels of currants, and with a three-pronged auger screwing and tearing them loose, so that they could be broken up in smooth, even masses for putting in boxes and barrels ready for tying into packages.

By the time this willing youth had disintegrated some five barrels of currants, he had become an object ludicrous to see. He had a peculiar habit when in a perplexed frame of mind of every now and then running his fingers through his hair. Then he seemed to have some affection of the skin, which made him do lots of scratching around his neck and face.

So that when the young man's relative appeared to make a friendly call on him, and see how he liked his work, and was shown to where the youth was employed, he was utterly unable to recognize him by any outward semblance. His clothes were covered with juice from the crushed currants, his hair was matted with juice and dirt, and his own mother could hardly have recognized him from a colored boy.

The relative sat down and began to commune with him. The youth said he wished his relative would get him some other job, as he was thinking currants, working currants, dreaming currants, and eating currants, and if he wasn't taken out before he had worked another five barrels there would be nothing left of him but currants.

At the end of the melancholy recital the youth broke down and wept copiously.

The two of them then came out to me. The relative asked that if I couldn't give

the boy some other work, to please release him. But the youth himself, said, "For God's sake, Mr. Martindale, let me go."

### A \$50 MISSTEP.

Another Christmas I had as extra clerk an exuberant young man from the Emerald Isle. He had landed in Philadelphia only about two or three weeks before. He had a luxuriant crop of curly hair, and was as green as the proverbial emigrant can be, but he was brimming over with native wit, and so I hired him, more for the pleasure of listening to his wit and noting the many awkward and funny things he did, than from any expectation of getting any profitable work out of him.

However, he did very well. He was ready and willing, learned easily, and, as a rule, remembered what he learned. There was one exception, which I will relate.

We had an elevator running from the basement to the third floor. On the store floor and the second floor, it had patent folding doors, which cost us a set. The third floor had no patent doors, but was open.

One Saturday night a customer came in for a 30-lb. box of candles. The gas had gone out in a nearby store, and a clerk had been sent out in a hurry to get candles.

I said to the young emigrant from the "ould sod":—

"Hugh, do you know where the candles are upstairs?"

"Shure, I do, sorr," he replied, "they're in the thurd-story front room."

"You're right," I said, "now take a candle and go up and bring down a box of 16s."

"Oh, yure honor," says Hugh, "shure I don't need a candle. I cud lay me hands on thim candles on the darkest noight that iver you seen!"

"Never mind what you could do," I said, "do as you're told; go up and take a candle."

He started up the steps, and I thought nothing more of the matter until I heard a terrific crash. Down came the Irishman, first through the patent elevator doors on the second floor, then through those on the store floor, landing in the cellar and doing just \$50 worth of damage in his rapid descent.

I ran down the cellar to help pick him up, expecting to find him dead or seriously injured. Instead of that he was standing up, carefully feeling all over himself for broken bones. Finally, he said, "Glory be to God, I'm not kilt!"

I said, "Hugh, how in thunder did you do it?"

"Shure," said he, "it's aisy enough to tell yure honor how I done it—I just put me fut in the wrong place."

But this putting his "fut" in the wrong place cost us \$50, just the same.

**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH

IN **CAKES** **IN TINS**  
WELL KNOWN AND RELIABLE DURABLE AND ECONOMICAL 3000 TONS SOLD YEARLY. DUSTLESS, LABOR SAVING, BEST IN THE WORLD. GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

### THE UNITED STATES TEA DUTY.

THE reasons set forth by those in the United States who are petitioning Congress to remove the duty on tea are as follows:

#### TEA TRADE SUFFERING.

1. The tea trade is the only large interest in our country which has suffered continually during the past four years of prosperity. There is the only article in the grocers' list of 1,000 which has been called upon to bear the burdens of the Spanish War. They have borne this burden for four years at the risk and with the impending danger of destruction, and now ask to be relieved of this burden as the war is practically over.

"We lay special stress on the fact that the tea tax was not imposed by the Dingley tariff law, but was created two years after that law, that it has absolutely no bearing upon the general tariff law and is, in fact, contrary to the underlying principle of the protective tariff system; that it was created solely as a war measure, and its repeal would in no wise raise the question of the tariff revision. Other leading articles, such as tobacco and beer, on which tax was levied for war purposes, have been partially relieved and the war tax on proprietary medicines was entirely removed.

#### TEA A UNIVERSAL NECESSITY.

2. It enters into every household of the land and is used by the entire adult population. It has been classed as an untaxable article for 50 years, excepting in times of war, because it is a necessity for so many, including a large proportion of the poorer class. For this reason the duty imposed during the Civil War was removed in 1872, or as soon as the revenue would warrant doing so. It seems needless, therefore, to collect any tax whatever in times of peace and surplus on an article required by a large majority of the people.

It is well understood by those who have studied the subject, that this duty of 80 per

cent. has so enhanced the cost that the retail dealer has been obliged either to use an inferior quality or advance the selling price. Consequently, the importation of the better grades which have been used in this country for many years has greatly decreased, and should present conditions continue, will become extinct, and while the poorer class could formerly buy a desirable tea at 25c. per lb. they are now obliged to pay 35c. per lb.

#### REDUCTION IN PROFITS.

3. While the consumer is suffering as above related, tens of thousands of wholesale and retail grocers are deprived of the living profit heretofore derived from this leading article. For example, if an importer should do a business in tea of \$1,000,000 per annum, he would be obliged to lend over \$700,000 for duty to his customers without interest, while his profits are being reduced more than one-half.

These large additional sums for duty have to be trusted out on long credit without remuneration and without benefit either to seller or buyer. The citizens injured by this oppressive burden number tens of thousands of wholesale grocers and hundreds of thousands of retail grocers.

4. The tea trade, heretofore one of the large interests of this country, is becoming seriously crippled and injured through this oppressive tax.

#### COMPARISONS WITH COFFEE.

While tea is made to bear 80 per cent. of duty, coffee, its great rival, has been allowed to come in free of any tax. Reliable statistics show that during the last four years, or since the duty was imposed, coffee has increased in importation about 100,000,000 of pounds per year, while tea has decreased over 13,000,000 pounds per year.

The article is threatened both in quality and quantity to such a serious extent by this burden that it has fallen to a secondary

position on the grocers' list. While consumers are deprived of a good quality the dealers are deprived of a reasonable profit and a leading article of commerce is threatened with extinction.

The only objections that have been heard to repeal from the committee on ways and means are two-fold:

1. That tea importers petitioned for a duty, and
2. That the repeal will open up the question of the tariff.

Both objections are fallacious, for the tea importers only petitioned for a duty before the enactment of the Tea Adulteration Act, and when no barrier existed against the importation of impure and unwholesome tea. It was considered that a duty might help to discourage the importation of inferior and adulterated tea.

#### NECESSITY FOR DUTY PAST.

When an effective barrier was raised by the Tea Adulteration Act against these objectionable grades of tea, trade ceased to petition for a tea duty, with the exception of two or three individual importers, who alone to-day of the entire community ask for its preservation.

The only reason assigned by these individuals for a continuation of the duty is that its oppressive burden might possibly crush out some of the smaller competitors. It is certain that 95 per cent. of all dealers advocate the repeal, and that not 5 per cent. are in hesitation.

As the tariff question was not opened for debate when the tea duty was passed in the war measure, neither should it be opened when it is repealed.

As it was imposed exclusively on account of the Spanish-American War, so logically it should be discontinued under the cessation of that war.

It has always been a war measure exclusively, and the former duty was repealed as soon as possible after the close of the Civil War.

Therefore, in times of peace and when a large surplus is in the treasury, it is a uselessly oppressive tax.

*To The Grocery Trade :*

Accept the assurance of  
our hearty good wishes.

LUCAS, STEELE & BRISTOL, Hamilton, Ontario.

*To the Merchants of Canada :*

DEAR SIRs,—We defy any manufacturer to say that we ever copied his label or tried to work on his reputation for goods. We have used **JERSEY CREAM** for our trade mark for years, and still intend to use it until the courts decide otherwise. We claim we have made no infringement on any man's trade mark. The Trade Mark Act is framed to protect the public from being defrauded; that is, a buyer must be willing to swear that he went into a store and purchased an article and was given one so imitated that he did not notice the difference. The man who would take **JERSEY CREAM YEAST CAKES** for the article that they claim we have copied would have to be stone blind, and a fool. As to damages, gentlemen—when this case is decided we think they will be very much the other way. Go on selling **JERSEY CREAM YEAST CAKES**. We will stand back of you and every package sold, and it will not only be sold over all Canada, but the United States as well, and we shall start a branch in Buffalo in 1902.

Wishing you each and all a Merry Christmas and prosperous New Year, we remain,

Yours very truly,

Toronto and Hamilton

**LUMSDEN BROS.,**

Goods that  
are scarce

We have them

At right prices



Whittings' Imperial Selects, in quarter-boxes  
Five-Crown Imperial Clusters  
Four-Crown Imperial Clusters  
Bevan's Connoisseur Clusters  
Rein's Black Baskets  
Bevan's "Bull" Brand Shelled Almonds  
Schisas' Vostizzas, beautifully cleaned  
Schisas' Casalina Patras, cleaned  
Messinese Fine Filiatra, cleaned

**ALL ORDERS PUSHED  
OUT DAY RECEIVED**

**JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.**

*We thank our many customers for their liberal patronage during the past, and wish one and all a happy and prosperous NEW YEAR.*

*Yours very truly,*

**THOS. KINNEAR & CO.,**

**Wholesale Grocers,**

**49 Front St. East, TORONTO.**

**BUSINESS CHANGES.**

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**C**HARLES PLUMB, a Toronto grocer, has assigned to Richard Tew, of Toronto.

Hilaire Foisy, grocer, St. Johns, Que., has assigned.

H. Desmaris, general merchant, Marieville, Que., is offering to compromise.

The business of H. F. Lee & Co., green grocers, Nelson, B.C., is being wound up.

Lamarre & Galaise are curators of Mrs. Zenaide Poulin, general merchant, Ste. Brigitte des Saults, Que.

Arsene Charlebois, general merchant, Point Claire, Que., has filed a contestation of demand of assignment.

Alexander Bros., general merchants, and lobster factory, Port Daniel, Que., have assigned to Chartrand & Turgeon.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Spicer & Co., bakers, Dauphin, Man., have admitted J. Banning, as a partner.

S. A. Lazier & Sons, flour and paper mills, Belleville, Ont., have dissolved partnership.

N. F. Bedard & Co., butter and cheese merchants, Montreal, have dissolved, and J. S. Clunie is now registered.

Campbell & Co., general merchants, Makinak, Man., have dissolved. D. Smith retires while Campbell Bros. continue.

**SALES MADE AND PENDING.**

D. J. McCulloch, grocer, Ottawa, has sold out.

Wilson & Clingan, general merchants, Elkhorn, Man., are giving up business.

R. B. Barnes, grocer, Ottawa, has sold his stock, and removed to Cumberland street.

The assets of J. B. Paquette, general merchant, Riveciere a Pierre, Que., were sold on December 21.

The estate of P. M. A. Labelle, creamery, Aylmer, Que., is to be sold by tender on December 28.

The assets of A. M. Bechard, general merchant, Beauce Junction, Que., were sold on December 26.

The assets of G. Guimond & Co., general merchants, Ste. Angele, Que., were to be sold on December 27.

The stock of Cyprien Dionne, general merchant, Fraserville, Que., has been sold at 53c. on the dollar.

**CHANGES.**

Condon & Cie. have registered as grocers, at Montreal.

Tetrault & Frere, bakers, Granby, Que., have registered.

Savage & Gilmour, grocers, Waterloo, Que., have registered.

A. J. Calhoun, grocer, Neepawa, Man., has sold out to S. D. Barr.

The Markham Ranch Co., Limited, Markham, Ont., has obtained a charter.

Thomas Watson has registered at Montreal, for The Grocers' Manufacturing Co., manufacturers of vinegar, etc.

J. Home & Co., general merchants, Weyburn, N.W.T., are adding agricultural implements.

The Boundary Bay Fishing Co., Limited, Port Guichon, B.C., have been incorporated.

Norman Brownlee, of Brownlee Bros., general merchants, Radford, Que., is now at Shawville, Que.

Robert H. Edwards has registered as sole proprietor of J. A. Leeman & Co., victuallers, Halifax, N.S.

The corporate name of The Tait-Bredin Co., of Toronto, Limited, has been changed to The Bredin Bread Co., of Toronto, Limited.

Woolf, Hammer & Co., general merchants, Cardston, N.W.T., have adopted the style of The Cardston Mercantile Company.

The stock of J. J. Maranda & Frere, general merchants, St. Raymond, Que., has been sold at 66c. on the dollar to N. Piche & Fils.

J. E. Hotherington, baker and confectioner, St. Catharines, Ont., has been closed out under chattel mortgage, and G. H. Wilkinson succeeds.

**FIRES.**

The premises of W. Hazell, jr., baker and confectioner, Hamilton, Ont., were damaged by fire.

W. R. Kidd, of Peterboro', Ont., has bought W. R. Hunter's former grocery business at Milbrook, Ont., and will carry a full stock of groceries.



A Happy and Prosperous New Year to all who sell

**MacLAREN'S IMPERIAL**

—AND—

**MacLAREN'S ROQUEFORT CHEESE.**

**A. F. MacLAREN IMPERIAL CHEESE CO.,**  
51 Colborne Street, Toronto. Limited



# RUSH ORDERS

Write, wire or 'phone at our expense if requiring any Xmas goods. **WE ARE QUICK SHIPPERS.**

## THE DAVIDSON & HAY, LIMITED

36 Yonge St.

Toronto.

### BETTER FACILITIES FOR ST. JOHN.

At St. John, N.B., the C.P.R. is making extensive enlargements and improvements whereby the shipping facilities are greatly improved. The stock yards are being extended so that the company will be able to take care of from 1,500 to 1,800 more cattle. A new freight shed, 40 x 420 feet has been contracted for with D. W. Clark & Son, and the number of conveyances from the elevators has been increased, thus enabling grain to be delivered to vessels in any of the five berths available for use. Tracks have also been laid to the different warehouses, increasing the accommodation of the yards so that they will be able to contain 1,500 more cars than last winter. Finally, there is a flour shed being built, which will enable large consignments of that article to be stored till ready for shipment by steamer.

### A NEW FISHING CONCERN.

H. J. Bray, of Victoria, B.C., who has been engaged in the fishery business for 30 years, both on the eastern and western coasts, has been appointed fishery manager of a new concern that is being formed at that place. This company will be capitalized at \$50,000 in \$100 shares, and will be known as "The Hardy Bay Fishing and Trading Co."

A freezing plant for salmon, herring, and cod will be established at Hardy Bay, on the northeast coast of Vancouver Island. They will also smoke and salt fish, if necessary, and will erect a wharf. Altogether about \$25,000 will be spent on their plant at this point.

The company will confine itself to no fishing limits nor to any particular kind

of fish; but on account of their abundance and the great demand from all quarters, both in Canada and the United States, a leading feature will be the catching of halibut. Herring and salmon will also be caught in large quantities.

### B. C. FRUIT FOR THE NORTHWEST.

During the past few years the growth of the fruit trade and the increasing productivity of British Columbia is very gratifying to those interested in that business. The ability of Manitoba and the Canadian Northwest to provide a market for the fruit products of that Province seems fully established. The following figures only record the shipments per The Dominion Express Company, but are representative of the growth of this trade during the past four years, which has increased over 500 per cent., the exports per year being as follows:

Year.	Fruit Exported Pounds.
1897.....	140,980
1899.....	430,250
1900.....	702,638
1901.....	757,446

In the shipments of this year were included 9,206 boxes of strawberries, the balance being made up of other small fruits.

The lateness of this crop accounts for the comparatively small increase of this year, as the products of Washington and Oregon were able to get on the Northwest market first, and thus reducing the prices, and the British-Columbian shippers found it more profitable to rely on the Vancouver and the Coast markets.

### AH, THERE'S THE RUB!

Tea growing in the United States is to be developed if possible. The American Tea-Growing Association of South Carolina has planted 700,000 tea plants on a portion of its tea farm near Charleston. As we have pointed out before, tea-planting in some of the Southern States, if protected and fostered by the United States Government, which knows how to encourage home industries, may one day play an important part in supplying the United States market with tea, but the time is not yet. Meantime, to grow tea which can compete with that of India and Ceylon in the matter of flavor and price is a task which will tax the ingenuity of all concerned in the cultivation of tea in America.—Home and Colonial Mail.

### HAY FOR SOUTH AFRICA.

In South Africa the Canadian hay is reported to be the best that goes there. The New Zealand hay is like straw, and is fed only to oxen and mules. The hay from Argentina is all from Alfalfa grass, a plant of the bean family, something like clover, which the horses will not eat. The same kind of hay comes from the United States, so the British Government will have to draw all their hay from the Dominion, as they will have to keep a large force in Africa for at least three years. It is, therefore, predicted that there will be a great export of Canadian hay.

The North-end grocers, of St. John, N.B., kept their stores open after 7 p.m., till the Christmas trade was over.



A Happy and Prosperous New Year to all who sell

## UPTON'S

### JAMS, JELLIES and MARMALADES

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents,

51 Colborne Street, TORONTO

## MANITOBA MARKETS.

Winnipeg, December 21, 1901.

**I**N local circles the week has shown the usual falling off in business incident to the Christmas trade, all orders having been rush orders for the Christmas luxuries.

In the retail trade, however, the amount of business has been greatly beyond expectations. Never in the history of Winnipeg has Christmas-buying begun so early—never such a demand for expensive goods—this being particularly noticeable in the matter of tropical fruits, fancy cheese, expensive lines of potted goods, crystallized fruits, and in fact all lines of expensive confectionery.

Retail merchants in Winnipeg have had all they could do during the past week, all stores having been kept open until 10 o'clock. In the country it is very much the same, as country merchants report trade exceptionally good. The commercial travellers are rounding back in Winnipeg for the holidays, and in all lines they report having placed heavy orders for spring delivery.

**FLOUR.**—The market in flour continues to show a very good demand. Ogilvies are holding their advance of 10c. per sack reported last week, but The Lake of the Woods Milling Co. have not come up to it. Prices for the week are, therefore, as follows: Ogilvie's Hungarian Patent, \$2.10; Glenora, \$1.95; Alberta, \$1.75; Manitoba, \$1.55; Imperial XXXX, \$1.35; Lake of the Woods Milling Co., Five Roses, \$2; Red Patent, \$1.85; Medora, \$1.45; XXXX, \$1.25.

**CEREALS.**—Rolled oats remain firm and they are worth: 80-lb. sack, \$2.40; 40 do., \$1.20; 20 do., 65c. Granulated standard oatmeal, \$2.95. Cornmeal is very firm and also shows a tendency to advance although the last advance in the United States has not taken effect yet, their present quotation being \$2. Split peas remain firm at the advance of last week and are selling at \$2.75 to \$2.80 per sack of 98 lb. White beans are in fair demand at \$1.90; pearl barley, \$3.75, and pot barley, \$2.30 per sack of 98 lb. There is little demand for either pearl or pot barley.

**CANNED GOODS.**—There has been a very heavy demand for all extra fine fancy lines during the week, staple lines having moved more slowly and prices have remained unchanged. **Fruits.**—Strawberries, heavy syrup, \$3.25; preserved, \$3.60; raspberries, preserved, \$3.25; syrup, \$2.95; blackberries, \$2.75; gooseberries, 2's, \$2.90; 2's, preserved, \$3.60; peaches, yellow, 2-lb. tins, \$4; 3-lb. tins, \$6; pears, 2-lb. tins, \$3.50; 3-lb. tins, \$4.50; apples, 3-lb. tins, canned, \$2.50; 3-lb. tins, preserved, \$3.65; gallon, canned, \$1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, \$4.25; Lombard, \$4.20; damson, \$4.20; egg, \$4.20; peaches, \$4.75; pears, \$4.95; apricots, \$4.75; cherries, white, \$5.50. Canned vegetables—Tomatoes, \$2.20 to \$2.25; corn, 2-lb. tins, \$1.90; peas, 2-lb. tins, \$1.95; beans, 2-lb. tins, \$1.85; pumpkin, in 3-lb. tins, \$2.10.

**DRIED FRUITS.**—Dealers were notified that there has been an advance on all Californian raisins of from 1 to 1½c. per lb. The trade here have advanced the price, but not to so great an extent. Three-crown muscatels are quoted at 8½c. and seeded, 10 to 11c., according to brand. Californian prunes have also advanced and the price now is 5 to 10c., according

to size. Californian figs are offering in 1-lb. packages at \$1.50 per box.

**SUGAR.**—The market has remained stationary and with limited demand. Granulated, \$1.95; bright yellows, \$4.30. There has been an unusual demand for powdered and lump sugars.

**SYRUPS.**—No change in price or situation.

**COFFEE.**—The market is very firm at 10 to 10½c. for No. 5 Rios. As is usual at Christmas there is an increased demand for Mochas and Javas.

**GREEN FRUITS.**—The country trade has been the heaviest on record and the houses are pretty well cleaned up. City prices on oranges have eased slightly for the moment but may advance before long. There is nothing new to quote in other lines. Holly and other lines of decorations have met with ready sale.

**CURED MEATS.**—The demand has not been quite so heavy this week owing to the large sale of poultry and fresh meat for the Christmas trade, but prices are ruling firm. Smoked hams, 13½c.; shoulders, 10½c.; picnic hams, 8½c.; breakfast bacon, bellies and backs, 14½c.; spiced rolls, 11½c.; dry salt long clear, 11c.; dry salt backs, 11½c.

**LARD.**—The demand is good and there is no change in price. 20-lb. pails, \$2.40; 3 and 5-lb. tins in 16-lb. crates, \$7.70; 50-lb. pails, \$6.70.

**BUTTER.**—The supply continues very short and the demand keen. Jobbing houses are getting 24 to 25c. for all the creamery bricks they can lay hands on. Dairy butter in small tubs and rolls, if fresh, brings 17 to 18c.

**CHEESE.**—The demand is very good and price firm at 11c. for Manitoba and 10½c. for Ontario.

**EGGS.**—The receipts have been extremely light and prices are very high. The few cases of fresh Manitoba eggs received this week have sold at 30c. Ontario fresh gathered are worth from 24 to 27c., according to their date. Guaranteed new-laid bring 35 to 40c. wholesale and retail at 45c.

**POULTRY.**—The demand has been larger than usual and some six or seven cars have already been received from the east, chiefly turkeys. Prices are firm. Chickens, 10c.; ducks and geese, 10c.; turkeys, 13 to 13½c.

**VEGETABLES.**—The market has been a very slow one all week, with few sales of any importance. Potatoes are still selling at 30 to 35c. per bushel. Cabbage is very scarce and worth \$30 per ton. Celery is also scarce and advancing in price. Spanish onions show considerable demand at 3½c. per lb.

**FISH.**—The scarcity of haddies continues and eastern shippers are declining further orders, as they find themselves unable to fill those now on hand. Labrador herring are also scarce at \$1 per barrel. Lake Winnipeg white fish is now offering on this market at 5c. per lb.

## NOVA SCOTIA MARKETS.

Halifax, December 21, 1901.

**O**UR winter weather has come at last. Snow is now falling, and off and on during the last three days the ground has been covered to the extent of six or more inches. The tram cars are running as usual, the sleigh-bells are jingling in all directions and the change

in the weather seems to make no difference in the number of people seen on the streets.

\* \* \*

The number of people seen on the streets, unless under peculiar circumstances, is quite an index to trade, and Christmas shopping must be done whether it rains or shines. Trade in the fine-grocery line—as, in fact, in fancy goods in all lines, has been brisk during the last week, especially in the retail line. This is quite evident from the rush of their delivery teams day and night to a late hour.

\* \* \*

Just at this season the wholesale trade is not so brisk, except for the hustling off of small orders for Christmas trade, when the retailer had a better trade than he expected. In another week stock-taking will commence, which will fill in the time until spring orders commence to make up.

\* \* \*

During the week there has been considerable trade in cheese, and the wholesale price is firm at 11 to 12c., which is somewhat higher than the Montreal quotations. Archibald's cheese, made in Antigonish, is the best of the home product, and some of the dealers are holding all they have at 12c. Considerable cheese has been shipped this season to the West Indies, but generally in small quantities.

\* \* \*

The steamer "Benedick" arrived this week from West Indies with 3,000 tons of sugar for the Acadia Sugar Refinery. The steamer "Nauphia," which sailed from Hamburg on December 7, arrived in port this morning, also bringing 3,000 tons of sugar for the Acadia Sugar Refinery. This concern is turning out a large quantity of the refined article this season.

\* \* \*

This is the season for turkeys. Everybody must have one for Christmas. Considerable quantities are coming in from the country districts, all of very fine stock, and the wholesale price has risen during the last few days from 11 to 12c.

\* \* \*

Potatoes are still plentiful, and the price remains steady at 42c. Considerable quantities are still coming in from P. E. Island, but this supply will soon be, if it is not already, cut off by the change in the weather, and the prospective close of the P. E. Island outports. One schooner arrived from the Island this week with 4,700 bush.

\* \* \*

The steamer Dahome sailed for Liverpool this week, a part of her cargo being 3,095 bbls. of apples and 150 carcasses of mutton, the latter of which is very dull in this market. Advices received this week from sales of the large cargo of apples taken across by the steamer Evangeline, show that the average price received had been close to £1.

\* \* \*

The steamer Oruro sailed a week ago for Barbados, Demerara, St. Lucia, Trinidad and other ports; the Beta sailed about the same time for Bermuda, Jamaica, Turk's Island and other ports. Both carried the largest cargoes of the season. R.C.H.



**TO OUR CUSTOMERS AND FRIENDS :**

*The first year of the new century is just expiring, and, while the confident expectations with which it was begun may not have all been realized, yet we trust the balance sheet for the year will show most satisfactory progress.*

*We hope you have enjoyed a Bright and Merry Xmas, and most cordially wish you all*

**A Very Happy and Prosperous 1902.**

**THE EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS, ETC.

**TORONTO.**

**TO INVESTIGATE COMPLAINTS.**

The Ottawa Government has appointed W. G. Parmalee, Deputy Minister of Trade and Commerce, as a commissioner to investigate certain matters of dispute regarding the weighing of cheese at Montreal. Grave complaints have been made by the farmers, who contended that under the present buying system, they were not credited with full weight on their scales by the buyers. This matter was taken up and discussed at meetings of cheese and butter associations, chiefly in Quebec and the eastern part of Ontario. In consequence of these disputes and representations made to him, the Hon. Sydney Fisher, after discussing the matter, has appointed Mr. Par-

malee to make a searching inquiry. He is empowered to summon witnesses under oath, and recommend such amendments to the existing law as he might find necessary.

**G.T.R. INJURING HALIFAX.**

The Grand Trunk has been greatly injuring the export trade of Halifax by refusing to send its cars laden with freight destined for the West Indies either by that port or St. John. In proof of this, Pickford & Black, managers of the steamship lines running from that port to the West Indies, have submitted a number of letters from shippers in various parts of Canada, all stating that the railway positively refuses to send their cars to Halifax and St. John,

and the only way left is to ship their freight via New York.

The board of trade is asked to interfere.

So great has been the influx of wheat at Moose Jaw, N.W.T., that the grain elevators there, which have a storage capacity of \$110,000 bushels, are completely blocked.

T. A. Lytle & Co., encouraged by the largely increased sale of "Sterling" brand pickles during the year now closing, are making preparations for a large output of "Sterling" goods for the new year.

L. Chaput, Fils & Cie. have just received a carload of Griffin & Skelley's seeded raisins that were delayed on the road one week. All the travellers are in for the holidays, but letter orders will receive prompt attention.

**IF RED ROSE TEA**

could speak for itself it would personally thank a great many merchants for the good words they have said about it the past year. For me, as the packer of this tea, it has been very pleasant to read some letters I have received (some were not so pleasant, but they are forgotten), and I thank the **merchants of Canada** for the very liberal share of their business I have received during 1901. May the New Year to them be a very happy and prosperous one.

**T. H. ESTABROOKS, ST. JOHN, N.B.**

**WHICH WAY PAYS YOU BEST ?**

an object for the merchant to push the goods by reason of additional profits. We believe in the merchant's profit, and that is one reason why we ask you to buy, sell and eat

**Superior  
Breakfast Cream  
(CEREAL)**

AND

**Superior  
Gluten Flour**

The other reason is because they are the best Cereal Goods on the market. **THROUGH YOUR WHOLESALE.**

Manufactured by . . .

**North-Western Cereal Co.,**

**London, Ont.**

*Business  
Will Pick Up!*

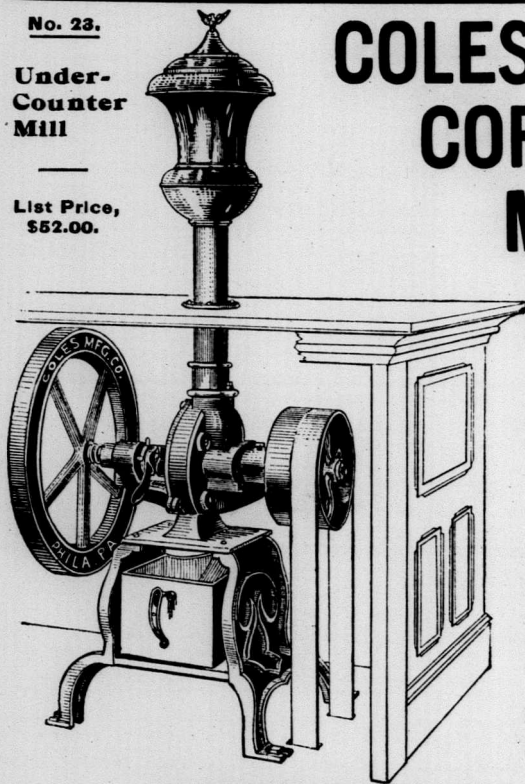
Windsor Salt won't accomplish miracles but it will certainly add to the character of your general stock. Even if you do not care to sell the highest quality of goods, "business will pick up" when customers find you selling "the best salt."

*Sell Windsor Salt*

and you sell the best Salt there is or can be. Try it if you never have—try it for your customer's sake, if not your own. Ask your wife to use it and trust to her opinion. She's not so different from other women—you'll certainly believe her if you won't believe us.

THE CANADIAN SALT CO., LIMITED,  
Windsor, Ont.

No. 23.  
Under-Counter Mill  
List Price, \$52.00.



**COLES  
COFFEE  
MILLS**

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

**A GREAT LABOR -SAVER.**

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
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**COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.**

**Twenty-Nine  
Days Voyage  
to the Tropics**

STARTING FROM HALIFAX AND PROCEEDING TO BERMUDA, ST. KITTS, ANTIGUA, DOMINICA, MONTSERRAT, ST. LUCIA, AND BARBADOS BY PICKFORD & BLACK STEAMERS—Return to St John in 29 days.

S.S. ORURO,	Dec. 16.	S.S. ORINOCO,	Jan. 27.
S.S. BENEDICK,	Dec. 30.	S.S. ORURO,	Feb. 10.
S.S. OCAMO,	Jan. 13.	S.S. BENEDICK,	Feb. 24.

Inquire of R. M. MELVILLE, Toronto.  
" " ROBERT REFORD & Co., Montreal.  
" " SCHOFIELD & Co., Limited, St. John.  
" " PICKFORD & BLACK, Halifax.



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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

AN AFTERMATH.

CHRISTMAS Day should be the retail and wholesale grocers' thanksgiving day, for the holiday trade is really their harvest. Like the yields of the field, the crops from the coffers are affected year by year by many influences, and as the merchant prepares for the season that he knows is sure to develop changes in markets and consumptive demand, he sows his seed just as the farmer does, doubtful as to the ultimate yield.

If Wednesday had been the thanksgiving day we suggest, the grocers of this country would have had thankful hearts, for the holiday trade of 1901 has been extremely profitable in almost every way. And it is all the more remarkable coming as it has upon the year following a trade most adverse and disheartening.

Business in holiday fruits is characteristically speculative. This year the market was pretty much in the interest of buyers. Valencia raisins and currants, the two big staples, varied quite considerably, but, unlike last year, dealers did not buy heavily at the top notch and then watch a falling market. Certainly, everybody did not get in at the

low point, but, by a series of small purchases, wherever it was considered opportune, our importers at least averaged themselves on the market. And, moreover, both Valencia raisins and currants are now a little above the starting point.

But if there was one boon to the market more than another this year, it was the fact that the bulk of the trading in fruits has been in high grades. First of all, wholesalers were sickened of poor stuff last year and learned the lesson well to buy only standard brands, and the best qualities of those brands. Consumers also learned to appreciate good fruits, and, as a result, there went up a cry for the best stuff obtainable. The slow selling currant on the market has been the Provincial. Fine off-stalk Valencias did not move freely until selected and layers were cleaned out of the market and people were driven to them.

During the past two weeks there has been an extreme scarcity of high-grade Malaga raisins. Some high-class natural figs were tested on this market for the first time and were absorbed like water on dry ground. Everywhere you look in the fruit market you will see evidences of a strong demand on the better grades.

This turning to more expensive goods is, in itself, enough to give thanks for. A wholesaler was giving THE CANADIAN GROCER an experience on this point the other day. "I once wanted to buy some lard in Chicago," he said, "and upon inquiry for a price for the best brand, I got back the reply that the second grade was good enough for this market and an offer at a pretty low price. I took pride in telegraphing back: 'Your best brand not good enough for Canada, but give us a price on it.' Out of sheer stubborn patriotism, I paid a high price for that lard, and, do you know, that very importation of lard brought me three regular customers I know of, by its high quality. I believe sincerely it pays everybody concerned to handle only the best goods."

The Grocery World, of Philadelphia, comes to hand with a cover striking and appropriate for the Christmas holidays, and with reading matter on the inside which must have been found most helpful to that paper's readers in making preparations for the holiday trade. The publishers of The Grocery World are to be congratulated on their good taste and judgment.

FALSE EXPORT ENTRIES.

THE instructions sent out by the Customs Department to the collectors at the different ports to prevent misrepresentation as to the country of destination of goods being exported have come none to soon.

If our official trade returns in regard to the exports are to be of the value they should be, it is obvious they should tell us the true destination of the goods which leave our shores. If goods intended for Great Britain or some other port on the other side of the Atlantic are entered for the United States at the Customs House, it is clear that the United States figures in the returns as a larger buyer of Canadian products than she really is.

We have on more than one occasion referred to this matter, and are, therefore, glad the Customs Department has at last taken steps to prevent the continuance of the practice.

We do not know the motive that actuates all in making these false export entries, but we know that some at least do so with the object of keeping their competitors in the dark as to the real destination of their goods. Some have without any hesitation acknowledged this to us.

Aside altogether from the falsifying of entries which such a practice necessarily entails, it is shortsighted from a business standpoint.

One of the drawbacks to Canadian trade in foreign countries is that the products of this country are not sufficiently advertised. It means, in other words, that we are not as enterprising in pushing business as we should be. Only the other day we came across an article in an English trade paper pointing out this in no unmeasured tones. Then we have not yet forgotten the criticism of Sir Christopher Furness along the same line.

Now, it is quite clear that the more Canadian goods are placed in a given foreign market the more will the attention of the people therein be drawn to them and the better will they become acquainted with them, which is the end all wideawake business men seek.

We have been informed by a high official in the Customs Department that vigorous measures will be adopted if necessary for the carrying out of the instructions regarding the falsifying of export entries. We may therefore expect the officials of the Department to be as watchful regarding these as they already are in regard to false import entries.

## BRITISH RESTRICTIONS ON CANADIAN CATTLE

A MEETING was held in Edinburgh early in December to consider the restrictions imposed on the importation of Canadian cattle into the United Kingdom. There were about 50 present, consisting of agriculturists and others interested in the subject. It was unanimously decided to continue the agitation for the removal of the restrictions and to enlist the sympathy of members of Parliament. The Canadian Government is also to be asked to cooperate.

Although, a few months since, the President of The Board of Agriculture, Mr. Hanbury, in decided tones, told a deputation that he would never consent to the removal of the disabilities against Canadian cattle, it is evident that the agriculturists of Scotland are determined to persevere.

The restrictions which, it will be remembered, went into force several years ago, compel the slaughter of Canadian cattle on arrival at the port of entry, thus cutting off the supply of "stockers" or animals which the farmers fattened for the home market. These restrictions were put into force because of a supposed case of pleuro-pneumonia found in an animal in a Canadian shipment. The evidence was of the flimsiest character. And, although no case prior to that or subsequent to it has been discovered in Canadian cattle at home or abroad, the unjust restrictions have been maintained in spite of the protests of the Canadian Government and the pleadings of the agriculturists and others in the United Kingdom who desired their removal.

There are a good many in Canada who have watched the matter closely who have come to the conclusion that the restrictions have developed into a species of protection, not against pleuro-pneumonia, but against the importation of live cattle at all, the power behind Mr. Hanbury being the English farmer. Be that as it may, there is no pleuro-pneumonia in Canada; and Mr. Hanbury himself has acknowledged that. It is, of course, not called "protection" in England, but it has a decided protectionist flavor just the same.

When the restrictions were imposed it was feared that the cattle trade of Canada was little short of ruined. They undoubt-

edly placed an obstacle in the way of its development. But an obstacle by no means always means ruin. The proof of this is the fact that the exportation of live cattle is larger to-day, both in the aggregate and on British account, than it was when the restrictions were first imposed. This will be gathered at once from a glance at the following table:

EXPORTS OF LIVE CATTLE.		
Year.	Total No.	No. to G.B.
1892.....	107,179	101,426
1893.....	107,224	99,994
1894.....	86,057	80,531
1895.....	93,802	85,863
1896.....	104,451	97,042
1897.....	161,361	120,063
1898.....	213,010	122,106
1899.....	211,847	115,476
1900.....	205,524	115,056
1901.....	169,337	119,050

The increase in the total exports of live cattle to all countries is in a great measure

### Notice to Advertisers

WEDNESDAY NEXT, Jan. 1, being NEW YEAR'S DAY and a PUBLIC HOLIDAY, it will be necessary for us to close this paper for press on Monday.

We ask advertisers who wish to change their advertisements to kindly let us have copy, etc., on Monday next, otherwise we cannot guarantee insertion of new matter.

THE PUBLISHERS.

due to the removal in 1897 of the United States quarantine against Canadian cattle as the result of a mutual arrangement between the Dominion and United States Governments. As a proof of this it is only necessary to mention that, whereas in 1896 Canada only exported 1,646 head of cattle to the United States, in 1897 the number was 35,998; in 1898, 87,905; in 1899, 92,834; in 1900, 86,989 and in 1901, 46,244 head. The falling off in the exports to all countries last year was, of course, due to the scarcity of cattle in this country.

One good effect of the restrictions imposed by the British Government on the importation of Canadian cattle was the stimulus it gave to the dressed beef industry, our exports of which during the last fiscal year were nearly 10,000,000 lb., whereas five years ago they did not reach 2,000,000 lb. This, it will be noticed by the following table, was due to the development of the British trade in this particular product:

### EXPORTS OF BEEF.

	Total exports.	Exports to G.B.
	lb.	lb.
1897.....	1,871,120	384,633
1898.....	1,086,985	485,625
1899.....	506,360	81,214
1900.....	3,037,780	2,549,453
1901.....	9,859,786	8,819,213

The aggregate value of our export trade to the United Kingdom in live cattle and dressed beef last year was \$8,960,368 against \$6,477,441 five years ago, an increase of 38 per cent. The total to all countries was \$9,889,217 in 1901, and \$7,240,015 in 1897, an increase of over 36 per cent. It is evident that, in spite of the British restrictions, there is a great deal in the live cattle and dressed beef trades to encourage us to put forth greater efforts in the future than we have in the past.

### FROM OCEAN TO OCEAN.

SEVERAL weeks ago, Mr. Henri Jonas, of Henri Jonas & Co., Montreal, announced through the columns of THE CANADIAN GROCER that he would be pleased to furnish any grocer with a recipe for plum pudding. Grocers in every section of Canada, from the Atlantic to the Pacific, availed themselves of Mr. Jonas' offer, and wrote in for the recipe, which was gladly sent them.

We cite this instance to show that the circulation of this journal is not confined to any one section of the country, but covers the grocery trade in every Province of Canada. We make no unreasonable claim when we state that all shrewd dealers anxious to keep up with the developments of their business subscribe to THE GROCER. A trade paper of this nature becomes a business necessity to the merchant interested in all matters appertaining to the grocery trade, whether his business be located in Nova Scotia or New Brunswick in the far east, British Columbia in the extreme west, or in the intervening Provinces.

### THINK FIRST AND THEN RESOLVE.

We are all near enough to the season of new resolutions to make the present opportunity to glance back over the experience of the past year in order that the causes of our failures may be located.

The better we know ourselves, the better are we able to resolve on ways and means for future guidance in our several vocations.

## THE BEET-SUGAR INDUSTRY.

## HOW LINDSAY FEELS

**A**T Lindsay, Ont., the advisability of granting such a bonus to the beet-sugar capitalists as is being demanded from Peterboro' is coming up for discussion. It is felt that it would be unwise for them to open up negotiations, as they could not grant the entire sum of \$50,000 without increasing their tax rate to a burdensome point. But if money can be made in the manufacture of sugar in Ontario, it is felt that the superior soil and the excellent railway facilities of Lindsay will tempt some of these capitalists to erect a plant without even the inducement of a bonus.

## ALL GOES WELL AT GALT.

The canvassers of The North-American Beet Sugar Co., Limited, Galt, Ont., are very much encouraged by the way farmers and others are subscribing for stock. Great confidence prevails amongst the farmers as to the capabilities of their land for beet-sugar raising, and the campaign for stocks has reached a stage that means a mammoth beet-sugar factory there in 1902. Already over \$15,000 has been subscribed by the farmers alone.

## ECHOES FROM WATERLOO

In Waterloo county the beet-sugar campaign goes merrily on, and in the township of Wilmott alone over 2,500 acres have already been subscribed, the average being about five acres to each contract. And in Cassell the G.T.R. promise to put in a siding for shipping beets, if enough acres were secured there. At the meetings which are held daily in the school-houses and halls, instruction is given as to the manner of raising and marketing the beets, and contracts are received.

## WIARTON NOT SO SLOW.

The supporters of the Wiarion beet-sugar bonus by-law are actively engaged canvassing and holding meetings, that its passage by the electors may be an accomplished fact. It is pointed out that sugar beets would never be lacking, as the Wiarion people could have the whole county of Wellington to draw their acreage from, as limestone of a suitable quality does not exist in the latter place. As over \$300,000 has been subscribed by local capitalists alone, great weight is added to those supporting the above. At a recent public meeting, where the mayor and a number of the most prominent citizens spoke in favor of the bonus, great enthusiasm was displayed and the citizens

organized themselves into committees to carry on the campaign.

## WHAT IS GOOD-WILL ?

**G**OOD-WILL is a term with which every business man is more or less familiar, but there are very few people who understand the meaning of the term in its business sense. This will hardly be wondered at when it is taken into consideration that even the most learned legal authorities differ materially as to the meaning and limitations of the word, one English jurist even going so far as to say that "good-will is a term that can hardly have any precise signification." Lord Eldon, in 1810, defined good-will as being nothing more than the "chance that the old customer will resort to the new place," while Lord Herschell condemns this definition as being entirely too narrow, and looks with favor upon the definition given by another judge, Lord Hatherleigh, who declares good-will to mean "every possible advantage that has been acquired by the old firm in the carrying on of its business, whether connected with the premises or with the name of the late firm, or with any other matter carrying with it the benefit of the business."

When we come to look into the questions that crop up when the transferring of good-will is considered, we find that the main question of "What is good-will?" does not permit an off-hand interpretation. Thus, for instance, there is one kind of good-will that must be kept on a distinct footing, viz.: professional good-will, as, for example, the good-will attached to the business of a lawyer or medical man. It would not at first blush appear that a doctor, whose reputation depends upon his own personal ability, could transfer that reputation to somebody else—perhaps not fully qualified—for a pecuniary consideration, and therefore one would be inclined to say that there could be no such thing as good-will in the business of a medical man. As it happens, however, one cannot take up a medical journal without finding several advertisements of doctors offering to sell the good-will of their practice. The good-will in these cases cannot stand for anything more specific than a promise on the part of the retiring physician to do his best to persuade his patients to patronize the new practitioner, and to "say a good word for him" wherever possible.

There is, however, another consideration which enters into professional good-will, and that is the promise not to compete with the successor, or to carry

on business within a certain radius. If the retiring physician were to open up a new office a few blocks away from the old it is exceedingly probable that, if he were at all popular with his old patients, the latter would be willing to go a few yards out of their way in order to continue their relations with him, and, therefore, an agreement as to the good-will of a medical man, in almost all cases, contains a stipulation that the retiring practitioner will absolutely withdraw from the locality.

It will be readily seen that this kind of good-will is entirely different in character from the good-will of a grocery, for instance, in the latter case the good-will being entirely local, and being attached to the place alone. Of course, it might happen that even a grocer's personal reputation would be the sole drawing feature about the place, and in that case he will have to exercise his persuasive powers in trying to qualify his successor for the carrying on of the work, in the same manner as does the professional man; but generally speaking the patrons of the corner grocery will continue their patronage, no matter whether it is conducted by Smith or Jones, and we can, therefore, come to the conclusion that still another side of good-will is the good-will of locality.

There is, however, a good-will which does not depend upon locality nor upon introduction, but which is identified with the name and nature of the business. Thus, it matters not to the general public, which is a large consumer of somebody's patent grade of soap, who happens to be in charge of the manufacture of that soap, and so long as the old name of the article is kept up and the quality not deteriorated, the good-will will not be affected to the slightest degree. It is this last kind of good-will which one encounters most frequently in the commercial world. While, of course, the personality of a business man may have something to do with the success of his business, it is generally safe to say that the good-will of the business will not materially suffer by an exchange of owners, and the largest class of good-will, therefore, depends upon the reputation of the name of the business and not of the personality of the business man.

Still a further illustration of this may be seen in the case of a newspaper or periodical which has changed hands. In this instance the circulation of the periodical, of course, constitutes the good-will and, generally speaking, the good-will will not suffer by the change of ownership.

When the question of valuation of good-will is deeply gone into and the legal aspect of the subject is considered in all its branches, it will be readily seen that the question of what really constitutes good-will is one requiring careful and weighty consideration before a solution can be arrived at.—Accountants.

## "In the matter of Ceylon Greens."

You are a grocer, and so long as you are catering to the wants of the people you will **have** to give them **the best the world affords for the price paid**; that is, of course, if you intend to stay in the race. Don't imagine that you can escape the conditions which are affecting all other dealers.

And the conditions are all right, too.

# "SALADA"

uncolored Ceylon **Greens are better Teas than Japans.** Therefore.

**DOWN MUST GO JAPANS.**

Nothing can save them. Can you afford to delay acquiescing to the inevitable?

**Samples on inquiry. "SALADA,"** Toronto and Montreal.

*We thank our many friends for their liberal patronage in 1901, and offer our best wishes for a Prosperous New Year to one and all.*

**The Brantford Starch Works, Limited**  
BRANTFORD, ONTARIO.

**NOW** look here! You are wideawake storekeepers and you know that sloppy goods take for a time, provided they are cheap and CHEAP goods generally are sloppy. We have Jams in our mind when we say the above. There is very little satisfaction selling cheap goods, anyhow. We know we are asking more than anyone else for JAMS, but we have to. Our Jams are the best in Canada. We make them BEST and they sell BEST. We are out for the best trade, because it lasts longer and is the easiest to hold when quality, not quantity, is the consideration.

**THE CANADA BISCUIT COMPANY, Limited**

Office Phone: Main 3624.  
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

Toronto, December 26, 1901.

### GROCERIES.

**B**USINESS during the past week has been of the usual holiday sorting-up nature. The orders have been numerous, but small. The holiday trade this year has been of a fairly-satisfactory character, especially as far as the volume of business is concerned. The only complaints we hear of are in regard to the margin of profits, which are small, as a rule. The most striking feature of trade this week is a further decline of 10c. in the price of refined sugar, in sympathy with the weakness in the United States. Little or nothing is being done in canned goods, and in foreign dried fruits there has been a good business, with prices decidedly strong and supplies in Valencia raisins light. The tea market continues strong. Coffees are in light demand, but prices are firm.

### CANNED GOODS.

The volume of business, as is usual at this time of the year, is light, and there is nothing of interest to note. The ruling price for tomatoes is still 82½ to 85c.; peas and corn, 80c. up. Only an occasional order is being received for canned fruits, which still rule at \$1.75 to \$1.90 for peaches, \$1.65 to \$1.70 for strawberries, and \$1.60 to \$1.80 for raspberries. There is still only a moderate demand for canned salmon. The ruling prices for canned salmon are: Fraser River sockeye, \$1 42½ for 5-case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15.

### COFFEES.

The coffee market continues to rule strong, and Tuesday's cables announced an advance of 5 points over the previous day's figures. The strength of the market is largely interfering with the import business as wholesalers are looking for lower prices before placing orders. A feature of the

local trade during the past week is some transactions that have taken place in Mexican and Santos coffees for export to New York and Chicago. The retail demand for coffee is light. Quotations rule as before. We quote: No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

### CANDIED PEELS.

There is still a good business of a sorting-up character being done. We quote as follows. Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

### NUTS.

There has been a fairly good demand during the past week for all kinds of nuts for the holiday trade. We quote: Grenobles, 10¼c. by the bale up to 12c. for smaller quantities. Marbots, 9½ to 10½c.; filberts, 9½ to 10½c.

### RICE AND TAPIOCA.

Business is quiet and prices unchanged in both these lines. We quote: B rice,

See pages 31 and 32 for Toronto, Montreal, and St. John prices current.

3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

### SUGAR.

The demoralization of the sugar market noted last week has become more pronounced. Since our last advices the Arbuckles have reduced their prices a further 5c. with an extra discount of 1 per cent., making their total reductions 19c. per 100 lb. below those of the Sugar Trust. On Monday the American Refining Company reduced its quotations on hard sugars 25c. per 100 lb., and on softs 15c. per 100 lb. The Arbuckles did not allow themselves to be outgeneraled by the Trust's move, but reduced their quotations a further 10c., still giving the extra 1 per cent. discount. This was promptly met by the Howell Refinery. The independent refineries are, therefore, 4c. per 100 lb. lower on granulated than the Sugar Trust, the quotations being \$4.37 and \$4.41 respectively on granulated sugars. The difference between granulated and centrifugal sugars is now 71 and 75c. respectively. Centrifugals for the week are

down 3-32c., the quotation now begin \$3.66 duty paid New York. During last week stocks at the four U.S. ports were increased by 6,000 tons. Owing to the near approach of stock-taking local dealers are quite indifferent, and the movement from second hands is extremely light and absolutely for present requirements. Prices locally are 10c. lower all around in sympathy with the outside markets, and the basis for granulated is now \$3.90 Montreal, and \$4.08 Toronto. The price of both refined and raw sugar has again made a new record. Beet sugar is now down to 6s. 9d.

### SYRUPS AND MOLASSES.

There is naturally only a small business being done and prices rule as before. The ruling price for molasses is 25 to 28c. for New Orleans, and bright sugar syrups, 35 to 37c. The ruling quotations on corn syrup are: 3½c. in bbls.; 3¾c. in ½ bbls.; 3¼c. in ¼ bbls.; \$1.60 in 38-lb., and \$1.20 in 25-lb. pails.

### TEAS.

The position of the tea market continues strong. Advices early this week say that there is a good demand from Russia for Indian teas, which has put the price of good pekoes up to a very high figure. The advices further state that the position of the market is very strong, and that higher prices may be looked for after the holiday season. The Indian tea season is over, and the shortage is confirmed at a high point. The situation locally continues to improve. As far as we can learn, there is nothing in Indian and Ceylon low-grade teas under 12c. that can be considered merchantable. The local market is still below the parity of the London market. It is said the teas arriving are not costing less than about 13½ to 14c. Mail advices from London, under date of December 13, state that with a good demand recent valuations on Indian teas were fully maintained, competition being very strong for all teas up to about 7d. per lb. Other grades occasionally showed some irregularity, but bidding appeared to be decidedly more general than of late. Good medium pekoes still continue very cheap and should attract greater attention. There was decidedly more life in the bidding for Ceylon up to 6d. per lb., which was a trifle dearer, while grades between that and 8d. were very firm. China green teas are still scarce and dear.

**FOREIGN DRIED FRUITS.**

**CURRENTS**—The demand continues good and price firm. Fine Filiatras, 6 to 6½c., and Campos are quoted at the same figure; Patras, 6½ to 7c.; Vostizzas, 7½ to 8c.

**VALENCIA RAISINS**—The position of the market continues strong. Locally, the demand is good and stocks light. We quote: Selected, 6½ to 6¾c., and fine off stalk, 5¾ to 6c.

**MALAGA RAISINS**—There has been a fair sorting-up demand. We quote as follows: Black baskets, \$2.25; "Empire Clusters," \$2.60; "Dehesa Clusters," \$3.10; "Excelsior Clusters," \$4.60; "Connoisseur Clusters," \$2.10; "Extra Dessert Clusters," \$3.35; "Royal Buckingham Clusters," \$5.

**PRUNES**—Trade keeps fair. We quote as follows: Californian prunes: 100 110's, 5c.; 90-100's, 5½ to 6¼c.; 80 90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60 70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40 50's, 8¾ to 10c. French, 100's, 3½ to 4c.

**FIGS**—Trade has been good during the past week. We quote mat figs 3¼c.; naturals, 3¼ to 4½c., according to quality; tapnets, 3¼c., and Eleme figs range all the way from 8½ to 18c.

**DATES**—Trade is fair at 4½ to 4¾c. for Hallowees, and 4¼ to 4½c. for Sairs.

**CALIFORNIAN EVAPORATED FRUITS**—Trade is fair for the time of year, and prices rule at 13 to 16c. for apricots in 25-lb. boxes, and at 11 to 13c. for peaches

**GREEN FRUITS.**

The Christmas green fruit trade has never been better than this year, especially for oranges. Floridas sold exceptionally well, and Mexicans and Valencias, which were in excellent condition and came in earlier this year, were in better demand than in former years. The Californian orange season has just fully opened, and the fine condition of the fruit made them favorites with many. Grapes were good sellers, while cranberries have been mostly all sold out. The prices of the latter have been very firm, owing to the big demand from all quarters. Apples are being offered sparingly, and extra fine stock is worth \$5 per bbl., but the bulk that are offered sell at from \$4 to \$4.50. The market for lemons is also good. Californian oranges are from 25 to 50c. per box easier. We quote: Apples, \$4 to \$5 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Jamaica oranges, \$4.75 to \$5 per bbl., or \$2.75 to \$3 per box; Florida oranges, \$3.75 per box; Mexican oranges, \$2.50 per box; Californian lemons, \$3.50 to \$4 per box; Messina lemons, \$2.75 to \$3.25 per box; Californian oranges, \$3.25 to \$3.50 per box; Valencia oranges, \$4 to \$5.50 per case;

Malaga grapes, \$6 to \$6.50; Almeria grapes, \$5.50 to \$6.50 per keg; cranberries, fancy Jerseys, \$10; pineapples, 23 to 25c. each by the case.

**VEGETABLES.**

The Christmas season does not seem to affect the vegetable market to any great extent. Cabbages and turnips are finding a slow sale. Carrots and parsnips are quiet. Cabbages are freely moving, and are 10c. higher. Potatoes are very firm, and are selling at from 5 to 10c. more per bag. We quote as follows: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; cauliflower, \$1.00 to \$1.50 per doz.; celery, 50 to 75c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c.; dry onions, \$1 per bush.; potatoes, 90c. to \$1 per bag.

**COUNTRY PRODUCE.**

**EGGS**—The movement from stock of cold-stored and limed has been brisk. Fresh-gathered are very scarce. The prices are very firm, but no change has yet been made. We quote: Fresh gathered, 19 to 21c.; cold-stored, 17 to 19c., and limed 16 to 17c. per doz.

**BEANS**—The movement is fair, the demand being moderate. We quote: Choice handpicked, \$1.70 to \$1.75; prime, \$1.50 to \$1.60 per bush.

**HONEY**—Demand has somewhat improved, the inquiries being more numerous. We quote: Clover, in 60-lb. tins, 9½c.; less quantities, 10c. per lb.; in combs, \$2 to \$3 per doz.

**DRIED APPLES**—There is a quiet trade in this line. Prices are unchanged. We quote: Evaporated apples 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

**POTATOES**—The price of potatoes has advanced from 5 to 7c. per bag since last week, and they are now bringing 74 to 76c. per bag on the track. There is a good demand at from 90c. to \$1 per bag retail.

**BUTTER AND CHEESE.**

**BUTTER**—There is a moderate demand, especially for choice dairy 1-lb. blocks, which are firmer, in some cases 1c. per lb. more being received. Creamery is firm, with good inquiries for export. We quote as follows: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

**CHEESE**—The advance in cheese has been maintained, and prices are very firm, with an upward tendency. We quote: 10 to 10¼c. per lb.

**POULTRY AND GAME.**

**DRESSED POULTRY**—Turkeys are very scarce, and high prices for them are prevalent, as high as 11c. being paid. Ducks are also very scarce, and are 5 to 10c. per pair higher. Geese are 1c. per lb. higher. We quote: Chickens, 30 to 50c. per pair; ducks, 50 to 80c. per pair; geese, 7 to 8c. per lb.; turkeys, 8½ to 11c.

**LIVE POULTRY**—There have been smaller arrivals of live poultry this week. The country seems to be relieved of its surplus stock, and trade in this line will probably be greater. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

**GAME**—Although the game season has been closed for some time, those who have licenses are exposing for sale some game which they had placed in cold storage. We quote: Canvas back, 75c.; red head, \$3; pin tail, 75c.; blue bill, 60c.; mallard, \$1 to \$1.25 and black duck, \$1 to \$1.25 per brace.

**FISH AND OYSTERS.**

Oysters are exceptionally good sellers, being now in season, with prices very firm. In fish the trade is good, especially in Digby herring. Ciscoes are ½c. lower. Frozen fish are now on sale instead of fresh. We quote as follows: Frozen fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 14c.; sea salmon, 13 to 15c.; haddock, 6c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscoes, \$1 to \$1.25; finnan haddie, 7 to 7½c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitch cod, \$5.50 to \$6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb. Oysters—Standards, \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

**GRAIN, FLOUR AND BREAKFAST FOODS.**

**GRAIN**—The prices of Manitoba hard wheat are unchanged at 86c. grinding in transit, or 85c. Toronto and west. There has been a good delivery of oats on the local market and prices are 1c. lower. Barley has not arrived in such large quantities recently, and the price has gone up 2c. per bush. The other lines are quiet. We



Toronto Commission Houses.

**McWilliam & Everist**

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Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645. Warehouse Phone Main 3394.

**POTATOES and OATS**

IN CAR LOTS.

If open to buy or sell, wire

**R. W. HANNAH**

Board of Trade, TORONTO

To **GROCERS** IN SMALL TOWNS.

If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens

from The Canadian Produce Co., TORONTO.

Butter Cheese Eggs Poultry

Consignments Solicited. Highest Prices. Prompt Returns.

**The Wm. Ryan Co., Limited.**

70 and 72 Front St. E., Toronto.

**HONEY**

We can give you this in any size tins and quantities. Write us for quotations, it will pay you.

**Rutherford, Marshall & Co.**

68 Front Street East, Toronto.

Consignments of Produce Solicited.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

quote: White and red Ontario wheat, 70 to 80c.; goose, 66 1/2 to 67c.; oats, new, 47 to 48c.; rye, 58c.; barley, 59 to 63c.; peas, 77 to 80c.; buckwheat, 54c.

FLOUR—As millers and flour merchants are now taking stock there is a small movement of flour this week. Things will continue quiet until the advent of the new year. The prices are unchanged. We quote: Ontario patents, in bags, \$3.70 to \$3.80; Hungarian patents, \$4.15; Manitoba bakers', \$3.90; straight roller, \$3.40 to \$3.50 per bbl. in Toronto.

BREAKFAST FOODS—The larger deliveries of oats have resulted in a decline of 20c. in oatmeal and 10c. in rolled oats. This will only be temporary, however, and millers expect an advance in a short time. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.55; standard rolled oats in carlots on track here, \$5.25; in bbls., 15c. more; broken lots are 15c. per bbl. extra; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$4.00; split peas, \$4.50; pot barley, \$4.50.

**HIDES, SKINS AND WOOL.**

Country wool handlers feel that the prices their wool brings is far below its value, and have been not very liberal in their offerings lately. Consequently, the receipts have not been quite up to the mark. But the market continues very weak and higher prices will not likely be obtained. Even as it is unwashed wool is being bought 1c. lower in some cases. Sheepskins are 5c. higher.

HIDES—We quote: No. 1, green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8 1/2c.; No. 2 green, steers, 7 1/2c.; cured, 8 1/4 to 8 3/4c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 75c.; deerskins, 12 1/2 to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

**SEEDS.**

No further change has occurred. Outside shippers have not met the advances recently made, and the seed market is rather unsettled. The movement is normal. We quote: Red clover, \$4.80 to \$5.25; alsike, \$6.50 to \$8.50, and timothy, \$2.25 to \$3 per bush.

**MARKET NOTES.**

Finnan haddie is being offered at 1/2c. per lb. less.

Californian navel oranges are from 25 to 50c. per case lower.

Potatoes are becoming scarcer, and the price on the track is 5 to 7c. per bag

The following Brands manufactured by

**The AMERICAN TOBACCO CO.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD OHUM. SEAL OF NORTH CAROLINA OLD GOLD

CIGARETTES

RIOHMOND STRAIGHT CUT. SWEET CAPORAL.

ATHLETE.

DERBY

**Ostrom, McBride & Stronach**

Wholesale Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME. FRUITS OF ALL KINDS IN SEASON. EARLY VEGETABLES.

POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

**FISH AND OYSTERS**

Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.

F. T. JAMES CO., Limited

Phones { Day—Main 1064. Night—Park 862. 76 Colborne St., TORONTO.

Winnipeg Brokers.

**M. B. STEELE**

Wholesale Commission Merchant and Broker.

Correspondence and Agencies Solicited.

Stovel Building - WINNIPEG, CANADA.

P.O. Box 731.

**JOSEPH CARMAN . . .**

WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange Correspondence and Agencies Solicited.

Storage, Track Facilities.

**Foreign Shippers**

If you want to offer your goods in WINNIPEG, CANADA, we will be pleased to answer your inquiries.

**E. NICHOLSON**

Wholesale Commission Merchant and Broker.

115 Bannatyne St. East, Winnipeg Canada.

Winnipeg Fruit Merchants.

**THE RUBLEE FRUIT CO.**

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St., WINNIPEG, MAN. BRANDON, MAN.

higher. The retail prices are 5 to 10c. more in range.

Oatmeal has taken a drop of 20c. and rolled oats 10c. per 100 lb.

Oats have declined 1c., while, on the other hand, barley has advanced 2c. per bush.

Turkeys and ducks are very scarce, the former being from 1 to 3c. per lb. higher, while the latter are 5c. per pair higher.

#### BOGUS UNITED STATES DOLLARS.

During the Christmas rush some person or persons have caused bogus United States dollars to be extensively circulated throughout Toronto. They are of good color and ring well, but are light in weight and will not stand the acid test.

#### A CORRECTION.

In last week's issue of THE GROCER we stated that Marie Leclerc was registered as the proprietress of the business of Leclerc & Letellier, Quebec; the name of the proprietress should have been Marie Letellier, the widow of Alp. Letellier.

#### ELEVATOR CASE SETTLED.

At the non jury sittings at Woodstock, before Justice Ferguson, the case of the Town of Goderich vs. The Goderich Elevator Co. was settled. The matter in dispute between the two parties was some \$7,000 interest which had accrued during the delay in getting a deep channel to the elevator. As neither party wanted to foot the bill, the case was brought into court, and, upon the advice of the judge, it was finally agreed that the company would assume \$2,500 thereof and the town the balance. So it was arranged that on February 1, 1902, the company will pay the town \$52,500, being the \$50,000 in stock temporarily taken in the elevator company, together with the company's share of the interest. The town will then guarantee the bonds of the company to the extent of \$50,000, besides giving them 10 years tax exemption, excepting school taxes, free water and fire protection.

#### MAY MEET IN WINNIPEG.

On the suggestion of F. W. Thompson, vice-president of the Canadian Manufacturers' Association, prominent Winnipeg business men are making efforts to have the next annual meeting of the association held in that city. W. Georgeson, president of the Winnipeg Board of Trade, E. L. Drewry, and Mayor Arbuthnot are all interested and will leave nothing undone to induce the association to fall in line with their suggestion.

#### QUEBEC MARKETS.

Montreal, December 26, 1901.

#### GROCERIES.

THE Christmas trade is over and it has been conceded to have been one of the most successful in the history of the grocery trade. Of Christmas supplies our importers bought very carefully this year and as a consequence stocks are now well cleaned up and several houses are in absolute need of supplies. As the French New Year's trade counts for nearly as much in this city as the English Christmas trade, we can expect that the Montreal wholesale grocers will carry over but light stocks into the new year. Supplies of all sorts of dried fruits are now being rushed forward to meet the moderate but regular demand of the next few months. Meanwhile currants, Valencia raisins, Malaga raisins, figs, Tarragona almonds and peels are all bringing full prices on account of their scarcity. The feature of the week has been the marked decline in the price of raw beet sugar, which came as a great surprise to the trade here. The latest cable is 6s. 9d., a decline of 3d. to 4d. on the week. Needless to say the regular market is easy. The lard market is rather firm and Fairbank's compound is marked up a fraction. Teas are quiet this week with prices firm and unchanged. Latest reports from the Barbados indicate better hopes for the coming crop of molasses. In spices the upward trend in peppers and gingers is maintained.

#### SUGAR.

The raw beet market has developed a further weakness this week and the latest cable to hand quotes December beet at 6s. 9d., a drop of more than 3s. on the week. The decline is a direct result of higher estimates of the season's crop and the doubt as to the world's ability to consume the heavy supplies at present prices. The New York market has declined another 5c. and while the local refiners have not followed suit, the market may be said to be weak. The local price to-day is \$1 for granulated and \$3.25 to \$3.95 for yellows.

#### TEAS.

At the beginning of the week there was a fair movement of large lots of teas, but the last day or so has seen no business done. The demand we speak of has been quite general covering fine Ceylons, Japans, greens and China blacks. All prices are held quite firmly. There has been a good deal of inquiry for 13½c. Japans, but offerings at this figure are decidedly scarce.

#### SYRUPS.

There is a fair demand for corn syrup and a good trade is being done in sugar syrup. We quote corn syrup: 3½c. in bbls.; 3¾c. in ½ bbls.; 3¾c. in ¼ bbls.; \$1.60 in 38½-lb. and \$1.20 in 25-lb. pails.

#### MOLASSES.

A circular from the Barbados, dated December 7, says: "Our reaping season will probably open about February next. During the fortnight we have had some good rains, very favorable for the young crop. The plant canes are doing well, and the ratoonings have also improved, although low for this time of the year."

Include with first order from wholesale grocer a trial lot of

# H AND H

TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised, and have letters daily from consumers.  
34 Yonge Street, Toronto.

## POULTRY.

I have the trade, and can command big prices. I want all your **Butter, Eggs, Potatoes, Apples, Cheese, etc.** Consignments receive personal attention. Correspondence solicited.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.  
Wholesale Produce and Commission Merchant.

## "Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO.,  
KINGVILLE.

## FISH! FISH!

In stock a full line of the following first-class goods:

British Columbia Frozen Salmon;  
Frozen Halibut; White Fish and Trout,  
in ½-bbls.; Mackerel, in kits; Fletched  
Cod, 100-lb. boxes; Labrador Herrings,  
Oysters, Finnan Haddies, etc.

SEND IN YOUR ORDERS.

WHITE & CO.  
TORONTO

Toronto Fruit Merchants.

## FANCY NAVEL ORANGES

We have the fancy "Camellia" Brand again and they are sound, juicy and sweet.

New Messina Lemons, Florida Oranges,  
Malaga Grapes, Dates, Figs, Nuts.

Mail orders a specialty.  
Send us your Xmas Order.

HUSBAND Bros. &  
Co.

82 Colborne St., TORONTO.

## ORANGES

EX. FANCY "LION" BRAND NAVELS  
FLORIDA ORANGES  
JAMAICA ORANGES  
MEXICAN ORANGES  
VALENCIA ORANGES

MESSINA AND CALIFORNIA } LEMONS

Get our prices before placing  
Holiday Order.

CLEMES BROS., TORONTO

The weather is now much cooler." The local demand for molasses is fair at 28 and 29c.

CANNED GOODS.

Trade in canned goods is pretty well confined to expensive grades. Staple articles are quiet at previous prices. Tomatoes are worth 82½ to 87½c.; corn, 80c. and peas, 80 to 95c. Salmon is wanted in fair quantities at \$1.00 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for Fraser River red sockeye, and \$1.42½ to \$1.45 for Clover Leaf talls.

SPICES.

The upward movement in gingers and peppers continues and dealers here will probably advance prices on the turn of the year. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

COFFEE.

There has been a good business doing in coffee this month. Roasted coffees are worth: Mocha, 27 to 32c.; Javas, 25 to 32½c.; Rios, 13 to 18c.; Santos, 15 to 22½c.; Maracaibos, 15 to 22c.

RICE AND TAPIOCA.

All reports confirm the scarcity of English milled Patna rice and values on the local market are very strong. We quote in combine district as follows: B rice in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½c. per lb., and tapioca, 3¼ to 3½c.

FOREIGN DRIED FRUITS.

CURRENTS.—The arrivals of additional stocks of currants have been disappointing and the supplies in local hands have been no more than enough for the holiday consumption. Consequently prices are well maintained. Fine Filiatras are worth 5½c. in ½ cases; 6c. cleaned; 1-lb. cartons, 8c. and finest Vostizzas, 7¼ to 8c.

VALENCIA RAISINS.—The demand for raisins has been quite brisk and the entire season's trade has been highly satisfactory as stocks have been well cleared out at remunerative prices. There has been quite a scarcity of the better grades and the stringency will be felt in the local market this coming week. Locally, finest off-stalk is worth 5½ to 5¾c.; selected, 6½ to 6¾c., and layers, 6¾ to 6¾c.

CANDIED PEELS.—One of the features of the market this week has been the great scarcity of peels. Some big houses say the demand has been so brisk and regular that they are virtually sold out of their entire importations. Consequently prices are very strong. Lemon peel is worth 10½c.; orange, 11½c., and citron, 16½c., a slight advance on last week's quotations.

PRUNES.—Prunes are active and strong. We quote as follows: Californians, 8½c. for 40-50's, 8c. for 50-60's, 7½c. for

60-70's, 7½c. for 70-80's, 6½c. for 80-90's, 6½c. for 90-100's.

MALAGA RAISINS.—Cheap grades are about the only Malaga raisins obtainable. Even the largest houses are sold out of the more desirable grades and are compelled to buy from hand-to-mouth. We quote: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—Hallowee dates are firm at 1¼ to 1½c.

FIGS.—Tapnet figs are firm and layer figs are selling well. Tapnets are worth 97½c. to \$1.

CALIFORNIAN RAISINS.—The market is strong at last week's advance with a special activity in seeded raisins which are selling at 9¼ to 9½c.

NUTS.

Tarragona almonds are very scarce. We quote as follows: Walnuts, 9¼ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 18½ to 19c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¼ to 9½c.; pecans, 15 to 16c.

GREEN FRUITS.

There has been a very brisk holiday trade done at current quotations. We quote: Jamaica oranges, \$4.50 to \$4.75; Florida oranges, \$3.75 to \$4; Californian sunflowers, \$3.75 to \$4.00; Valencia oranges, 420's, \$1; 520's, \$4.75; 714's, \$5.25; Messina lemons, \$2.75 to \$3.00 per box; Malaga lemons, ½ chests, \$5.25 to \$6; pineapples, 15 to 20c.; Canadian apples, \$3 to \$5 per bbl.; limes, \$1.50 per box; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Spanish onions, \$1; sweet potatoes, Vineland's, \$4 to \$4.25; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.50 to \$9.50; barrel onions, \$3; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; holly, \$4 per basket.

FISH.

FISH.—The coming of Advent has stimulated quite a trade in fish. We quote as follows: Haddies, 6½c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 12c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 6½c.; pike, 5c.; halibut, 9c.; salmon, 9c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.37½ per bbl. No. 1 herrings, Nova Scotia, \$2.90 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$6 per bbl.; No. 2, \$5; large, \$7; No. 1 green haddock, \$4.75 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$5 per case; dried codfish, \$5 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl. No. 1 Labrador salmon, \$6.25 per ½ bbl.; No. 1 B.C. salmon, \$5.50 per half bbl. and \$11.00 per bbl.; standard bulk oysters, \$1.30 per gallon; select bulk oysters, \$1.50 per gal.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered,

\$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	\$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G.O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	10 50 " " "
Doctor's Special	9 75 " " "
House of Lords	10 00 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra specia	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 00
Canadian Club, Walker & Sons	3 60
	Less than one bbl. per gallon.
65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.

	Per Case.
Comte de Castellane—	
Cuvee Reservee... { Quarts	\$42 00
Carte d'Or..... { Pints	13 50
	15 00
Champagne Ve Amiot—	
Carte d'Or.....	16 00
" Blanche.....	13 00
" d'Argent.....	10 50
Pommery—	
Sec and Extra Sec.....	Quarts \$28 00 Pints \$30 00
Mumms—	
Extra Sec.....	28 00 30 00
Moet & Chandon—	
White Seal.....	28 00 30 00
Brut Imperial.....	31 00 33 00
Perrier-Jouet—	
Brut.....	28 00 30 00
Reserve Dry.....	28 00 30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles.....	\$9 75
Green, " 12 ".....	4 75
Violette, " 12 ".....	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles.....	10 50
Green, " 12 ".....	5 25
Yellow, " 15 ".....	10 75
Blue, " 12 ".....	5 40
Poney " 12 ".....	2 50
Draught—	
Hogsheads.....	Per Gal. \$2 95
Quarter casks.....	3 00
Octaves.....	3 05
De Kuyper—	
Violet, 2 doz. cases.....	5 30
Green, " ".....	6 00
Red, " ".....	11 50
White, " ".....	4 00

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

# NOW IS THE TIME

to send to us for your

# TEAS and COFFEES

Our prices are low—our values high. Why not send for quotations?

(TEAS FOR THE WHOLESALE TRADE ONLY.)

## S. H. EWING & SONS, 96 King St., MONTREAL

Key Brand—	
Red cases .....	10 25
Green " .....	4 85
Poney " .....	2 60
Melcher's—	
Infantes (4 doz) .....	4 75
Picnic .....	7 75
Poney .....	2 60
Blue cases .....	4 75
Green " .....	5 50
Red " .....	10 25
Honeysuckle, small .....	7 90
" large .....	15 25

### FLOUR AND GRAIN.

**FLOUR.**—There is a quieter feeling in flour and it would seem that western millers find difficulty in securing the recent advance. In carlots we quote as follows: Spring wheat patents, \$4.10 to \$4.30; winter wheat patents, \$3.85 to \$4; straight rollers, \$3.65 to \$3.75; strong bakers', \$3.80 to \$4.

**GRAIN.**—We quote: Manitoba No. 1 hard, \$2 to \$3c. December; peas, \$7½c.; rye, 61 to 62c.; No. 2 barley, 57c.; oats, 48½ to 49c.; buckwheat, 54 to 54½c.; corn, 75 to 76c.

**OATMEAL.**—The market is quite firm, carload lots being worth \$5.50 to \$5.60 in bbls. and \$2.70 to \$2.75 in bags. Wholesalers ask \$6 and \$2.90 and \$2.95.

**FEED.**—The market continues firm with sales of Ontario bran in bulk at \$20 to \$21; shorts, \$22 to \$23; mouillie, \$28 to \$30 for the genuine stuff.

**BALED HAY.**—Deliveries have been better but prices are very high. Nearly as much is being paid in the country as in this market. We quote No. 1 timothy at \$10.50 to \$11; No. 2 timothy, \$9.50 to \$10; clover mixture, \$8.50 to \$9; clover, \$7.50 to \$8.

### COUNTRY PRODUCE.

**EGGS.**—A good local demand has been experienced during the past week and as stocks are declining prices are advancing. Pickled eggs are selling somewhat freely at 17½ to 18c. and round lots of fresh fall eggs have been bought at 22c. Fresh fall selected bring 28c. Strictly new laid are very scarce and will bring up to 50c. a dozen.

**HONEY.**—The scarcity of choice white clover honey in comb is still a feature of this market. Further sales of round lots have been made at 12 to 13c., as to quantity. Extracted white is worth 11c. in small quantities. Buckwheat honey is worth 9 to 11c. and 8 to 9c. strained.

**DRESSED POULTRY.**—Some heavy purchases of dressed poultry were made for the Christmas trade. The dry-picked turkeys were picked up at 9½ to 10c., and scalded sold slowly at 7 to 8½c. There was an urgent demand for spring chickens at 8½ to 9c., and the demand is not over yet. Ducks sold at 8 to 9c.

**ASHES.**—The few lots arriving meet with ready sale, the last business reported of first pots being at \$4.46 to \$4.45 per 100 lb. Seconds are quoted at \$4 to \$4.05, and pearls, \$6.75 to \$7.

### BUTTER AND CHEESE.

**BUTTER.**—There is a fair business doing for export at 20½ to 20¾c. for choice creamery. The local trade is also taking a few tub lots at 20½ to 20¾c. and in a few instances jobbers have paid 21c. for fancy. In dairy butter the market is dull.

**CHEESE.**—The cables report a much firmer market and it would seem that

values must go higher. Sales of finest western Septembers have been made at 10 to 10½c., the latter figure being the top figure paid on the spot.

### SUING THE RAILWAY COMPANY.

On the strength of a report from Ottawa, that the Dominion Government has decided that the freight and passenger rates had been illegally exacted, in so much as they had not met with approval of the Governor-General-in-Council, two Vancouver firms are commencing actions under section 290 of the Railway Act to recover damages. These are the J. Clerihue and the Upper Yukon Consolidated Co., and the amount fixed is \$20,000 each. The above being for excessive charges in freight and passenger rates.

Walker & Co., egg dealers, Chatham, Ont., desire to enlarge their warehouse by bringing out a two-storey addition to King street. As the walls of a brick building would, in case of fire, cave in and destroy all their eggs, J. S. Walker, a member of the firm, waited on the city council asking permission to construct this extension of wood, since the Chatham by-laws forbade the erection of a frame building at that point. After some discussion, the matter was referred to the property committee.

*There is no better trade-winner than  
a good article - Sell your customers  
Blue Ribbon Ceylon Tea  
address orders to 12 Front St. East - Toronto  
and they will receive prompt attention*

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., December 23, 1901.

**C**HRISTMAS business was good. There was not quite as much snow as we would have wished. This particularly affects buyers from outside and outside trade. The agitation for a standard time is continued, and it is the hope of all that a uniform time will be adopted. Atlantic standard seems the more popular. It is nearest to local time, and what appeals to very many, it would give longer evenings. Stores would open 24 minutes earlier and close 24 minutes sooner. This would be appreciated, particularly in the summer. In markets there is no great change. Sweet stuffs are rather easier, while fish, and particularly fresh fish, are rather higher. Dried fruits are firmly held.

**OILS.**—In burning oils prices are unchanged. Sales are very large. The low values continue. In lubricating oils the prices are unchanged. Sales for present shipment are very high. There is a good business being done for futures. Cod oil netted the producers, perhaps, the best prices ever paid. In seal oil values are very firm, full figures ruling this season. In paints and oils business is small except where orders are being placed for future delivery. Stock here is very light. Fancy candles have a splendid sale at this season.

**SALT.**—Three steamers arriving this week brought each a quantity of Liverpool coarse salt, but though this was a large quantity to arrive in one week it was largely sold ex-steamer. Prices are very firm and full prices will rule. There is a marked difference between prices ex-steamer and ex-store. In fine salt the movement is light. It is chiefly Canadian. We now quote: Liverpool coarse, 60c.; English factory-filled, 95c. to \$1.00; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS.**—Salmon continues to arrive, but there is only a limited business. Prices at present rule easy though no change has yet been reported. In vegetables fair sales are made at even figures. New oysters are quoted at prices rather lower. Fruits have a fair sale. In apples sales here are almost entirely confined to gallon lots. In domestic fish packers suffer from having no organized method of marketing their product, and though some lines, such as kippered herring and haddies, are short of demand, particularly kippered herring, prices keep low because there are so many packers who compete among themselves for the trade.

**GREEN FRUITS.**—Business is very active. Apples are not selling as freely. The best grades are too high and the cheaper apples are well cleaned up. Bishop pippins are large sellers. In oranges Jamaicas are still large sellers and the quality is extremely good. It is still early for good Valencias, though they sell freely. For the best trade Floridas are having a good demand. Some Californians are sold. In lemons, prices are still low, but there is an active business

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**BEE STARCH CO., Montreal.**

being done. Cranberries are rather higher. A larger quantity than usual of Nova-Scotian berries were sold this year. In grapes, Malagas have sold very freely and stocks are well cleaned up.

**DRIED FRUITS.**—Values are firmly held. Stocks of all kinds are light. Californian fruit shows quite an advance. Of late quite large quantities of seeded raisins have been bought in New York. These continue to grow in favor. While New York prices have advanced they can still be bought to cost lower than if imported from the Coast. Peels are very scarce, particularly citron. Dates have been advanced some three shillings and are very

firm, with higher prices expected. The sales this season have been large. In Malaga raisins, prices for import are rather higher. Evaporated apples are firm; sales at the high prices are light. Dried apples seem higher here than in the west. Onions are firm and tending higher. The sale of nuts this year has been very large. Peanuts are higher.

**DAIRY PRODUCE.**—Eggs are rather easier and lower prices are expected as the Christmas demand is over. While fancy stock has been high, good case eggs have kept at reasonable figures. Butter is rather easier. The quantity of average grade is still large. Extra stock

sells quickly at full figures. In the local market cheese is unchanged.

**SUGAR.**—Sales have been large. Prices are rather lower. All grades, except No. 2 granulated, are off 10c.; it is off 5c. But two grades of yellows are offered. The quality in all lines of sugar shows improvement.

**MOLASSES.**—There is a fair business and prices in Porto Rico show some range, but the market is unchanged. Consumers, or at least the retail trade, are getting molasses cheap. The outlook is for a good crop next season. Some little Barbados is still offered. Little American molasses is being handled.

**FISH.**—Fresh fish, which are an important factor, at this season, are somewhat scarce and prices have been advanced. Haddock being scarce has caused finnan haddies to go up. This is a large business. In the north shipments of smelt are not yet in full swing. In pickled herring prices are rather easier though no change is yet noted. Smoked herring are low. There are no bloaters. Some alewives are still held; the season has been rather dull. There are no shad. Dry cod are unchanged—just a fair business. Pollock are dull, and very few frozen herring are being received. We quote as follows: Large and medium dry cod, \$3.50 to \$3.65; small, \$2.50 to \$2.60; haddies, 6 to 6½c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2.00 to \$2.25 per ½ bbl.; Canso herring, \$5.50 per bbl.; Shelburne, \$2.50 per ½ bbl.

**FLOUR, FEED AND MEAL.**—Flours are rather higher, particularly Ontario grades, and prices are firmly held. Oatmeal is still high and the price is affecting the sale. Some nice profits are being made. Oats are high and little is doing. Cornmeal shows rather less demand owing to the continued high price. Beans are unchanged at reasonable figures. Barley is again advanced. Split peas are high. Blue peas are about out of the market. We quote as follows: Manitoba flour, \$4.80 to \$5.00; best Ontario, \$3.30 to \$4.20; medium, \$3.70 to \$3.90; oatmeal, \$5.75 to \$5.90; cornmeal, \$3.30 to \$3.35; middlings, \$22 to \$23; oats, 49 to 50c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.75 to \$4.95; barley, \$4.65 to \$4.75; hay, \$12 to \$14.

#### ST JOHN NOTES

The St. John correspondent extends a Merry Christmas to all.

Geo. E. Barbour has a large shipment of Fairbank's lard to hand, bought before the advance.

Hall & Fairweather have received a shipment of Valencia raisins, which will help to relieve the short market. They have some small boxes.

This Christmas has seen a larger demand for seeded raisins than ever before. To supply the shortage large quantities have been brought from New York.

Our two large cotton mills are again running. They are now called the Cornwall and York Mills. This is the best possible Christmas present to many of our people.

Mr. Miles, representing Theo. H. Estabrooks, is spending Christmas at his home in England. He will put himself in touch with the tea market there. The buyers of "Red Rose" will get the advantage of any particular values offering.

#### TRINIDAD SUGAR INDUSTRY.

**A**FTER the lowest crop in 1900 for 20 years the 1901 sugar crop of Trinidad was above the average, and the cost of production was proportionately lessened. The new English duties injuriously affected the price in two ways—first, the anticipation of the Budget caused large European stocks to be transferred to this country so as to escape the expected duty; and secondly, only one-third of the Trinidad crop was in time to escape the duty. Many estates probably lost money or only saved cost. The average cost of production of yellow sugars for the London market was £10 5s., the price obtained was £11, and the profit, therefore, was only 15s. The speculative character of the industry is illustrated by the following incident: The usine of St. Augustine, with its groups of estates, of about 4,500 acres, was closed last year. The machinery was valued at £30,000; there was no demand for it as a going concern, and the Government was able to acquire the whole property for £9,100. The rapid increase of the industry of cane-farming is, however, a good feature, and is likely to impart greater stability to the enterprise of sugar-making. In the present year the quantity of farmers' canes ground has been nearly 170,000 tons. The relief to the planter in cultivation expenses must, therefore, be very considerable.—Home and Colonial Mail.

#### NIAGARA FRUIT MEN MEET.

Last week The United Fruit Growers Association of the Niagara Peninsula held their annual meeting at St. Catharines, Ont. There was a good attendance of representatives from all over the district.

The election of officers resulted as follows:—President, William Hendershott, Thorold; 1st vice-president, D. J. McKinnon; 2nd vice-president, Mr. Honsberger; 3rd vice-president, F. G. Stewart; 4th vice-president, James Dunlop; secretary-treasurer, Carl E. Fischer; Executive Committee—Albert Pay, W. Armstrong, James Carnohan, R. Thompson, A. Haynes, W. H. Bunting, S. H. Rittenhouse, Thomas Berriman, C. W. Vandenberg, A. Railton, C. W. Vanduzer, F. A. Goring, M. Pettit, W. H. Gainer, W. A. Hutt, George X. Walker, W. C. McCalla, William Froel, G. A. Robertson, S. M. Culp.

The San Jose scale and the grading of fruit came up for discussion. It was found that as to the latter the majority of those present were in favor of the growers themselves grading, packing in boxes, and marking their apples.

W. H. Bunting, the fruit commissioner, for the Pan-American, gave an interesting address on the Dominion exhibits there.

The banners of the Niagara district exhibitors, who won gold and silver medals, were distributed at the meeting.

#### TO PROTEST AGAINST RATES.

At a meeting last week in Toronto of the Railway and Transportation Committee of The Canadian Manufacturers' Association, the schedule of rates proposed on the Yukon and White Pass Railway, a line only 95 miles in length, were considered. As the rates on 100 lb. of freight over that railway were \$2.70 for 95 miles, while from Toronto to

Montreal, a distance of 333 miles, the freight charges amounted to 12½c. per 100 lb., the secretary was instructed to write to the Railway Committee of the Privy Council. He was told to point out that while the difficulties in the cost and attending the building of such a road were recognized, the rates proposed were felt to be excessive, and so it was thought that they should insist on a considerable reduction. Archibald Campbell, who is chairman of the Railway and Transportation Committee, will appear before the Privy Council in support of the letter from the committee.

#### WHAT MAKES FLAVOR IN TEA.

The Indian papers mention that Mr. C. R. Newton has made the discovery of a ferment on the tea leaf which produces the flavor of tea, and that he has applied for a patent for its utilization in some form. The gentleman in question is civil and mechanical engineer at Kurseong. As regards the flavor of tea it is quite an open point whether the ferment has any effect on the flavor of teas. The investigations which Mr. Mann, the Indian expert, is conducting, will probably throw some light on this point.—Home and Colonial Mail.

#### SAILING DIRECT TO EUROPE.

Horace Hazard, of Charlottetown, and the board of trade of that place, have, for some time, been endeavoring to promote the sailing of a steamship from Prince Edward Island direct to the ports of Great Britain. So the steamer Daltonhall recently arrived in Charlottetown harbor and took on board over \$135,000-worth of the Island's produce, and sailed for Liverpool direct. This is affording great encouragement to the promoters of the scheme.

#### ASK INCREASED DUTY.

On December 19, the Minister of Finance, at Ottawa, was waited on by a deputation of market gardeners of Ontario and Quebec, who asked for a higher rate of duty on vegetables coming into Canada. The Ontario gardeners were headed by Archie Campbell, ex-M.P., and those from the lower Province, by F. D. Monk, M.P.

As large quantities of vegetables are being imported from the United States, our own people, over 4,000 of whom gain a livelihood by the growing of vegetables for consumption in large cities, were greatly handicapped in finding a market for their products. A slight increase in the duty was suggested as a remedy, and the deputation was promised that their plea would be considered.

At the request of the bakers of Montreal, the Finance Committee of the Montreal Council have decided to appoint a municipal inspector to inquire into the quality of bread, the places where it was baked, etc. The duties of the new officer will begin on May 1 next.

It has been reported to Ottawa that the board on western grain standards has been influenced by speculators to grade Alberta oats as inferior so that the speculators may make a haul. In the Edmonton district there are grown 4,000,000 or 5,000,000 bushels of oats, which are claimed to be equal to the best grown in Canada.

# Graham's Jams, Jellies and Marmalade

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**PRESERVE MANUFACTURERS AND WAR CONTRACTS.**

From Scottish Trader, Glasgow, Dec. 7.

**L**ORD WILLS and a special jury were last week engaged at the Liverpool Assizes for two days hearing the case of Walter Scott & Co., preserve manufacturers, Rock Ferry, against Thomas Donnelly, tin canister maker, Liverpool, for breach of contract. The plaintiff claimed £360 in respect of damages sustained through breach of agreement on account of defendant supplying defective tins. Defendant counter-claimed for £412 for tins supplied and soldering done by him. Mr. Horridge, K.C., and Mr. Rigby Swift were for the plaintiffs, and Mr. McCall, K.C., and Mr. F. E. Smith were for the defendant.

In opening the case for the plaintiffs Mr. Horridge stated that they had supplied the Government with several large contracts, and had no complaint whatever until their dealing with the defendant, Donnelly. The last order received by the plaintiffs from the War Office was for 200,000 tins of strawberry jam, and plaintiff entered into contract with the defendant for the supply of these tins, which were guaranteed to be of strong plate, well made and soldered, and free from leakage. After the plaintiff had delivered and the Government had accepted upwards of 160,000 tins, it was then found that the last consignment of 40,000 tins (to complete the contract of 200,000) arrived at Woolwich in a leaky condition, and were rejected. On receipt of the intimation of the rejection, Mr. Campbell, of the plaintiff's firm, requested the defendant to accompany him to

Woolwich for the purpose of inspecting the damaged condition of the tins. After the inspection the defendant instructed Mr. Campbell to have the goods sent home, and he would replace, free of expense, the rejected tins, and pay all railway and other expenses caused by the rejection. This was accordingly done, and the plaintiffs completed their contract with the War Office. The defendant thereupon sent invoices to the plaintiffs for the substituted tins, and repudiated payment of any expense caused by the rejection, and sought payment of an account of £412. The plaintiffs thereupon served Donnelly with a writ for £360, being the amount of their out-of-pocket costs caused by his defective work.

Mr. McCall, K.C., admitted that if the rejection was due to defective work by the defendant, then he was liable, but he should endeavor to show that the rejection was caused by rough usage or handling of the cases in which they were packed, either on the part of the plaintiffs' servants or the railway.

Mr. Campbell, who was under examination for nearly two hours, testified to the cases being properly handled at their works, and carefully loaded on to the railway lorries, and that on the return of the cases from Woolwich they bore no trace whatever of any rough usage or handling. Witness also stated that it was not his experience that tins, no matter what care was taken of them, would get dented. The plaintiffs presented a very strong case.

Mr. McCall, in opening for the defendant, admitted that his client had acted throughout the whole negotiations in a most unbusinesslike way, and had been far outclassed by Mr. Campbell, of the

plaintiffs firm, who, in his series of clever and business letters, saddled his client for the entire loss and all liability.

When the court resumed after lunch, Mr. McCall intimated that he had come to the conclusion that his case should not be kept up longer, and that he was prepared to allow plaintiffs judgment of £260, and that the defendant's counter claim must fall, the defendant undertaking to pay all the costs of the action.

His Lordship.—A very proper thing to do.

Mr. McCall.—The defendant desires me to say that he feels this to be a result due to a large extent to the unbusinesslike way in which he neglected to answer letters from the plaintiffs.

His Lordship.—Not answering letters, of course, goes a long way. I am very reluctant to believe that people can receive a series of letters of this kind without anything in the shape of a written protest, unless the case made out by the letters is substantially true.

Mr. McCall.—Letters stating one side, and unanswered and unprotected against, are evidence that it is very difficult to meet, and it had an overwhelming weight in my mind in giving my client the advice I did.

Mr. Horridge agreed to the terms, but did not accept Mr. McCall's statement as an explanation of the letters.

The case caused immense interest in Liverpool and district, many leading preserve manufacturers being present, as well as the leading tinplate and canister manufacturers. Several of the large sugar refiners, many of whom pack syrups in tins, were also present, and who were, therefore, all interested in watching the case.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
<b>COFFEE</b>				<b>PETROLEUM</b>			
Green—				Canadian water white.	14½	15½	16
Mocha	24	23	28	Sarnia water white.	16	17	16
Old Government Java	27	22	30	Sarnia prime white	18	18	15
Rio	10	7½	10½	American water white.	19	17½	17
Santos	29	26	30	Pratt's Astral (barrels extra)	18½	19	18
Plantation Ceylon	29	22	25				
Porto Rico	22	22	25	<b>Black— TEAS</b>			
Gautemala	18	15	20	Congou—Half-chests Kalsow,	13	60	12
Jamaica	18	15	20	Moning, Paking	17	40	18
Maracalbo	13	13	18	Caddies Paking, Kalsow	35	55	35
				Indian—Darjeelings	20	40	20
				Assam Pekoes	13	25	18
<b>NUTS</b>							
Brazil	22	15	16	Pekoe Souehong	35	42	35
Valencia shelled almonds	23	30	35	Ceylon—Broken Pekoes	20	30	20
Tarragona almonds	10	11½	12	Pekoes	17½	40	17
Formegetta almonds	30	40	45	Pekoe Souehong	42	50	42
Jordan shelled almonds	7½	8	10	China Greens—	22	28	22
Peanuts (roasted)	6½	7	9	Gunpowder—Cases, extra first	42	50	42
" (green)	3.00	3.75	4.00	Half-chests, ordinary firsts	22	28	22
Cocoanuts, per sack	10	10½	12	Young Hyson—Cases, sifted	42	50	42
" per doz.	10	9½	10½	extra firsts	35	40	35
Grenoble walnuts	10	9½	10½	Cases, small leaf, firsts	22	35	22
Marbot walnuts	9	8	9	Half-chests, ordinary firsts	17	19	17
Bordeaux walnuts	8	8½	9	Half-chests, seconds	15	17	15
Sicily filberts	8	9½	10½	" thirds	13	14	13
Naples filberts	13½	13	15	Pinganeys—	28	32	28
Pecans	16	18	23	Young Hyson, ½-chests, firsts	16	19	16
Shelled Walnuts	16	18	23	" " " seconds	28	32	28
				" Half-boxes, firsts	16	19	16
				" " seconds	38	40	38
<b>SODA</b>							
Bl-carb, standard, 112-lb. keg	1.65	1.80	2.00	" Choice	32	36	33
Sal soda, per bbl.	70	75	80	" Finest	28	30	28
Sal Soda, per keg	95	1.00	1.00	" Fine	25	27	27
Granulated Sal Soda, per lb.			1	" Good medium	22	24	25
				" Medium	19	20	21
				" Good common	16	18	18
				" Common	13	15	15
				" Nagasaki, ½-chests, Pekoe	16	22	16
				" " Oolong	14	15	14
				" " Gunpowder	16	19	16
				" " Siftings	7½	11	7½
<b>SPICES</b>				<b>RICE, MACARONI, SAGO, TAPIOCA.</b>			
Pepper, black, ground, in kegs	16	18	18	Rice—Standard B.	3.00	3.10	3.25
" palls, boxes	14	17	15	Patna, per lb.	4.25	4.50	4.5
" in 5-lb. cans	15	17	15	Japan	4.40	4.90	5.5
" whole	26	27	24	Imperial Seeta	4.60	4.90	5.5
Pepper, white, ground, in kegs	26	27	24	Extra Burmah			4.5
" palls, boxes	25	26	20	Java, extra		5½	6
" 5-lb. cans	23	25	20	Macaroni, dom'lc, per lb., bulk	5	6	7
" whole	19	25	20	" Imp'd, 1-lb. pkg., French	8	12	9
Ginger, Jamaica	12	14	18	" " Italian	8	10	11
Cloves, whole	25	30	25	Sago	1½	4	4½
Pure mixed spice	18	20	16	" Tapioca	3½	4	4½
Cassia	18	20	16				
Uream tartar, French	25	24	25				
" " best	28	25	30				
Allspice	10	15	18				
<b>WOODENWARE</b>							
Palls, No. 1, 2-hoop	1.75	1.72	1.90				
" 3-hoop	1.9	1.83	2.05				
" half, and covers	1.5	1.80	1.75				
" quarter, jam and covers	1.25	1.30	1.45				
" candy, and covers	2.50	3.0	3.20				
Tubs No. 0	10.00	10.25	11.00				
" 1	8.00	8.25	9.00				
" 2	7.00	7.25	8.00				
" 3	6.00	6.25	7.00				



## THE PROVISION TRADE.

The Markets—Miscellaneous Notes.

FROM Australia, New Zealand and the River Plate, for the nine months of this year, the following are the total meat imports into Great Britain, with the fluctuations, as compared with the receipts during the same period of last year: From Australia—738,206 mutton carcasses, increase 280,197; 365,341 lamb carcasses, increase 90,213; 67,497 beef quarters, decrease 122,761. From New Zealand—1,340,231 mutton carcasses, decrease 200,258; 1,300,683 lamb carcasses, increase 41,180; 108,409 beef quarters, decrease 32,614. From the River Plate—1,950,261 mutton carcasses, increase 65,546; 1,149 lamb carcasses, decrease 1,530; 322,972 beef quarters, increase 155,532.

Victoria, Australia's, export of frozen mutton during 1900 amounted to 210,592 centals, which compares very favorably with that of 1898, 125,611, though exceeded by the quantity in 1899, 236,577 centals. The value of mutton leaving the Government cool stores for shipment during the year was £47,983, and beef, £13,843, the total value of all produce passing through being £1,479,022. Frozen pork, to which trade greater attention is to be given, represented £3 030.

### ENGLISH MEAT EATERS.

Chambers' Journal gives the following symptom of market conditions in England and of the improved condition of the middle classes as meat eaters.

Meat has made no pretense of going down in price of late years. It has ruled high for a long time, notwithstanding enormous importations from abroad; and, paradoxical as it may appear, the fact is in itself to some extent a symptom of easier times. Though the quantity of meat in our markets has increased enormously, prices have not gone down, because there have been so many more people who could afford to eat it.

### THE TONE OF TRADE.

The domestic market is stronger than the foreign, because our home consumption has steadily increased with the financial improvement of the mass of our people.

The export brokers do not feel a brisk trade. Orders are plentiful, and inquiries prolific, but at European prices based on European conditions. Contract orders must, of course, be filled, and a trading basis be

maintained. Beyond these exigencies in the export market very little goes abroad unless the American trader is outbid.

Hides are strong enough but a bit off in quality as a general rule. The demand holds strong and sustained. The oil market has its vibrations due to the vacillation of the hog market, but the undertone is strong.

Lard has lost no real ground. There is a disposition to hammer this product for output reasons. The manufacturer has his own troubles in the high price of raw products, but the maker of those products has bought stock in a high market, and the by-products must help bear the burden.

Trading is generally good in the face of the large element of speculation in lard, pork products and other articles.—National Provisioner, New York.

### THE PROVISION MARKETS.

#### TORONTO.

The cold weather that has prevailed lately has increased the offerings in Northern and Western hogs, which are now 10c. easier. They now sell at \$7.90 per 100 lb. in carlots. On the local market, the receipts of dressed hogs have been moderate, the bulk being of the heavier variety. Light shop hogs are very scarce. The market this week is not quite so firm, but the prices remain unchanged. We quote: Dressed hogs, \$8.10 to \$8.25; beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6 to \$7 per 100 lb.; front quarters, \$4.50 to \$5 per 100 lb. Veal, 6 to 7½c. per lb.; lambs, 6 to 6½c. Live hogs: Selects, \$6.50, and lights \$6 per 100 lb.; choice export cattle bring \$4.75 to \$5 per 100 lb.; lights sell at \$4 to \$4.50.

The prices of all hog products are very firm, and Canadian short cut barrel pork is 50c. higher, owing to the better feeling therefor on the British market. Lard still continues very firm. We quote as follows: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$19.50 to \$20; short cut, \$21.50 to \$22; lard, in tiers, 11c. per lb.; tubs, 11¼c., and pails, 11½c.

#### MONTREAL.

The market is steady to firm. Boar's Head Compound is advanced ½c.

per pound. We now quote as follows: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 12 to 13c.; bacon, 15c.; lard, pure Canadian, \$2.25 per pail; refined lard compound (Fairbank's), \$2.02 for 1 to 24 pails; \$2.00 for 25 to 49 pails; \$1.99 for 50 pails and over; Snow White and Globe compound, \$1.72½ per pail; Cottolene, 10½c. for 20-lb. pails, and 10¼c. for 60-lb. tubs, for Quebec and Ontario.

#### ST. JOHN, N. B.

Pork is very firm. The stock of best grade barrelled pork is very small. There is but a fair demand. In beef, the market is dull, and, compared with pork, prices are low. A fairly large stock of pure lard is held. Prices are firm and high. For best compound there is a fair sale.

#### PROVISION NOTES.

John Green, butcher, Kingston, Ont., is dead.

Beausejour & Rainville, butchers, Montreal, have dissolved.

Geo. Boettger, butcher, Hanover, Ont., is advertising his business for sale.

W. R. Anderson, butcher, Red Deer, N.W.T., has sold out to C. J. S. Reid.

A bailiff is in possession of the premises of T. Fane & Co., butchers, Toronto.

Isaac Kilburn, meat merchant, Fredericton, N.B., is succeeded by Kilburn & Lanson.

John Hyde has been appointed curator of A. S. & W. H. Masterman, pork packers, Montreal.

Established 1873.

Pork Packers, Commission Merchants,  
Buyers and Exporters of

**Eggs, Butter,  
Cheese, Poultry.**

**D. GUNN, BROTHERS & CO.**

76-78-80 Front St. E. - TORONTO.

## CONSIGNMENTS

of EGGS, BUTTER, CHEESE, etc.  
will receive our careful attention.

Write us when you have Eggs and  
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
77 Colborne St., TORONTO.

The busy Christmas week will soon be here and you will want your stock complete.

Kindly let us have your orders for

**REGISTERED**  
*Bow Park*  
**HAMS**

and

**REGISTERED**  
*Bow Park*  
**BACON**

as early as possible, so there will be no delay in filling your orders.

**The Brantford Packing Co.**  
**BRANTFORD, ONT.** LIMITED

*We thank our many friends for their liberal patronage during the past year, and wish one and all a bright and prosperous New Year.*

*Yours very truly,*

**Shuttleworth & Harris,**  
**BRANTFORD, CAN.**

Toronto Agents:  
THE WM. RYAN CO., Limited, FRONT STREET EAST.

**For Christmas**

**ENGLISH BREAKFAST BACON**  
**SUGAR-CURED HAMS**  
**HOME-MADE MINCEMEAT**  
**FULL CREAM STILTONS.**

Here are four lines with which to tempt the appetite of the veriest epicure.

Try them on your customers. Try them now—always—and all the time.

**F. W. FEARMAN CO.,**  
Limited  
**Hamilton, Canada.**

**HOLIDAY MEATS**

Your trade will demand something Choice in Smoked Hams and Breakfast Bacon.

Our Curing will give your customers satisfaction and hold their trade. Order early to avoid disappointment.

**The Park, Blackwell Co.,**  
LIMITED.  
PORK PACKERS AND EXPORTERS, **TORONTO, CANADA.**

Liverpool Agents:  
Messrs. Miller Bros.  
16 Toolev St.

London Agents:  
Messrs. W. P. Sinclair & Co.  
12 North John St.

**CORNED BEEF FROM HEAD MEAT.**

The meat from cattle heads is very serviceable for putting into canned stock when it is more profitable to employ it here rather than in the sausage department. The stock employed is the meat trimmed from the heads, known as cheek meat. The latter when taken from the bullock's head should be stripped therefrom in as large pieces as possible and not in fragments and shreds as might be the case when employed in the making of sausages.

The meat after being taken from the head should be thrown into a large vat of clean, cold water, washed well, and then allowed to soak for 24 hours, for the purpose of eliminating the blood and also to lighten the color of the meat which naturally is very dark and very glutinous. It is quite necessary during the progress of the soaking, to stir the meat a few times to expose all the pieces to the action of the soak water and also to change the water at least once during the 24 hours.

In hot weather it is necessary to put ice in the soaking vats in order to keep the water cool—a necessary precaution, as cheek meat contains so much gelatinous matter. The meat is, after soaking, drained off and taken to the pickling-room or cellar and placed in 75 deg. pickle for 15 days. As this pickle is rather light, growing weaker as the time advances, it is advisable to put with it a mild preservative, such as borax or boracic acid. For each 1,000 lb. of meat, 2 lb. of boracic acid or 3 lb. of borax will be sufficient, although these quantities may be slightly increased on this class of meat without detriment.

A much improved article over the plain and only cheek meat product is obtained by using with it, one fourth of its weight of beef shank meat, cured in the same way. When ready for canning, the meat is shrunk or blanched for an hour in boiling water, care being taken to have the small shank meat and trimmings, when used, well distributed through the other meat to insure uniformity. For 2-lb. cans, stuff into each can 1 lb. 13 oz. meat. The cans are then wiped, capped, and the centre vents stopped in the usual manner. The cans are then processed in the open water bath at 212 degrees Fahr. for 2 hours and 15 minutes. The cans are then removed, the vents opened with an awl or similar instrument and then stopped up again as soon as possible. It is necessary to have the vent holes picked by awls so that the meat may be picked out of the holes, thereby allowing the cans to exhaust properly, and also to facilitate the work, as the vents cannot be stopped until the can is thoroughly and completely exhausted.

After this process has been properly carried out, the cans are returned to the water bath and boiled off for three hours, when they are removed and showered until cool.

For 1-lb. cans; they should be processed for 2 hours and then boiled off for two hours, both in the open vat, using the same precautions as to exhausting the cans, etc.—National Provisioner.

**Every Grocer**

who desires to have the finest goods for his customers, will see that he is never without a full stock of:

**COWAN'S**

Hygienic and Perfection **Cocoa**.  
Queen's Dessert, Royal Navy and Perfection **Chocolate**.

**Cake Icings**—Chocolate, Pink, Lemon Col. and White.

**Chocolate Cream Bars**, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

**THE COWAN CO., Limited, - TORONTO.**

Once used and your customers will ask for OUR

**LARD**

not twice or three times, but **ALL THE TIME**

**Our Process of Rendering**

Demands absolute cleanliness and purity.  
An Absolutely Pure Lard is the result.

**Every Grocer Should Have It**

FROM 3-LB. TINS UP.

**The Farmers' Co-Operative Packing Co.  
of BRANTFORD, Limited.**

All first-class Grocers and Provision dealers should handle the

**“L. & S.” and  
“Imperial”**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market.  
They are delicious and appetizing. Once used, always used.

**Fowler's Canadian Company, Limited,**

**Pork Packers and Exporters, HAMILTON, CANADA.**

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.  
New York Office: Produce Exchange Building, N.Y.  
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng., Fowler Bros., Limited, London, Eng.

**The L. & S. Rosemary Company, Limited,**

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.  
22 McNAB STREET SOUTH, HAMILTON, CAN.

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E. DESBARATS ADVERTISING AGENCY  
MONTREAL

**Oysters and Fish**  
**M. DOYLE FISH COMPANY**  
Limited  
TORONTO ONT.


We are the only house who offer you oysters in Canadian measure (Imperial), 4 gal. Imp. is equal to 5 gal. wine. Agents for Booth's "Oval" Brand. 53 years on the market. Extra Standard, \$3.00 per pail. All kinds of Fresh Fish always on hand. Carload Manitoba Whitefish just arrived.

**Book-keeping**  
FOR  
**Joint Stock Companies**

A text-book for the use of accountants, book-keepers, business men, and advanced accountancy students, by  
**DAVID HOSKINS, C.A.**  
Vice-President of the Institute of Chartered Accountants of Ontario.  
Price \$1.50, postpaid. Address:—  
**DAVID HOSKINS, C.A.,**  
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ESTABLISHED 1869  
**Geo. Stanway & Co.**  
Brokers and  
General Commission Merchants  
Teas, Sugars, Molasses, | 46 Front St. East,  
Canned Goods | **TORONTO**  
Correspondence Solicited.

**ROCK SALT FOR HORSES and CATTLE.**

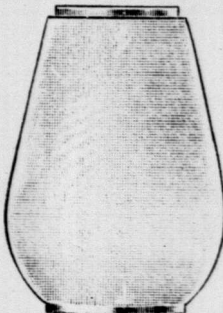


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**Warren Bros. & Co.**  
Wholesale Grocers  
Coffee Importers...  
Etc.....  
**35 AND 37 FRONT ST. EAST**  
TORONTO.

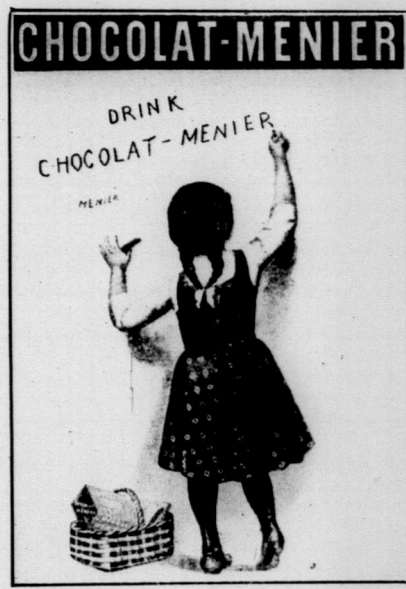
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**E. THOMPSON & CO.**  
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Warehouses—48-52 Thomas St.  
We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.  
REFERENCE—Canadian Bank of Commerce.  
American Agent—  
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107 Hudson St., NEW YORK.

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Cold Blast or Jubilee Globes  
Aetna or Quaker Flint Chimneys?  
Give them a Trial.  
**THE SYDENHAM GLASS CO.,**  
of WALLACEBURG, Limited

**Annual Sales**  
**Exceed**  
**33,000,000 lbs.**



**Grand Prix**  
**Highest Award,**  
**Paris 1900.**

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

**A GOOD MARGIN OF PROFIT FOR THE RETAILERS.**

## DEVELOPMENT OF CANADA'S BACON TRADE.

At the recent Winter Fair in Guelph, Ont., a most interesting address was given by Mr. J. W. Flavelle, of The Wm. Davies Packing Co., Limited, on the bacon industry of Canada. It was undoubtedly one of the best ever delivered in this country on the subject. The following excellent report of the address is from The Weekly Sun, Toronto:

I have heretofore hesitated about expressing a definite opinion on the matter of breed. But, in my opinion, the time has come when an unequivocal expression of opinion on this point should be given.

### EVERYBODY LISTENED THEN.

This was an intimation that a most important statement was coming, and in a moment, even in that densely packed hall, there was a silence that was broken only by the speaker's voice—a clear indication of the intensity of the interest felt in this most important matter.

Either as pure breeds, or for the purpose of cross-breeding, Mr. Flavelle continued, the breed that gives us the largest percentage of select bacon hogs is the Yorkshire. I have no interest in any breed. I speak simply as a bacon curer; from that standpoint, basing my judgment on the experience of years, there is no question that the greatest improvement is to be looked for from the free use of good York males. In the West, where the predominant type is of short and of undesirable form, this is especially true, and I would like to see a wide distribution of York males all over that section of the country.

### WHERE THE TAM LACKS.

The objection to the Tam in the west, where he is chiefly bred, is that he seems to lose his identity in crossing. Thousands of sides of bacon have been sold in the British market from Western Ontario that graded No. 2 simply because the hogs from which these sides were taken showed the heavy fat shoulder, that is characteristic of the western hogs—and a characteristic that Tams seem unable to remove.

That is where the York has the advantage. He has the peculiar quality of fixing his own impress on the offspring in crossing with other breeds.

Wiltshire sides are made from all breeds, but what we want for breeding purposes is a hog that will give the largest percentage, under average conditions, of No. 1 bacon, and that hog we find in the York.

### \$1,000,000 A MONTH.

Dealing with the magnitude and phenomenal development of the bacon industry (which we hope to see still further developed by means of improved breeding), Mr. Flavelle said: At present this industry is causing the distribution in this country of \$250,000 a week, or rather better than a million dollars per month. Ten years ago the amount distributed was \$10,000 per week, or \$40,000 per month. Ten years ago the factories of Canada had a capacity of 4,000 hogs per week; at the present time they have, easily, a capacity of 45,000 hogs per week.

What has brought about this stupendous development that has taken place in one short decade? The development is due, in the first place, to the efforts of

the packers in the earlier years to educate our farmers up to an appreciation of the possibilities in the trade; and I do not think I shall be accused of bad taste if I say in that early educational work, Wm. Davies, sr., occupied a first place. In the second place, credit is due to Prof. Robertson, who, in many lines, has rendered incalculable service to the people of this country, and also to the farmers' institutes and the Experimental Farm at Guelph. And, thirdly, credit must be awarded to the active and intelligent cooperation of the farmers of Canada, who are raising more hogs, of better quality, than ever before.

### EDUCATIONAL WORK COMMENDED.

I desire to emphasize the point that the educational work which is being carried on through the Ontario Department of Agriculture is invaluable. In that connection I believe that the extent of the influence which goes out from this Fair is hard to measure. The Farmers' Institute lecturers who assemble here acquire information that could not well be acquired in any other way—information which is afterwards disseminated all over the Province.

Then Mr. Flavelle undertook to show why, in his opinion, despite the phenomenal progress of the past, we cannot look for any great increase in the future. There is, he said, a general mistake, due to a misstatement of the facts, as to the extent of the British market for Canadian bacon. There is a general belief that the British market for such bacon is practically unlimited. This misapprehension has arisen from the statement as to the enormous clearances from United States packing houses, and the inference has been drawn that the market to which this American bacon goes is open to us. This is quite an error. American bacon goes to the North of England manufacturing districts, and for this peculiar market the Canadian hog is not the most suitable type. There is no fair chance for us to compete successfully for that particular class of trade.

### WHERE BRITAIN GETS HER BACON

There are four principal sources from which supplies are drawn for that part of the British market for which we are competing. These are England itself, Ireland, Denmark-Sweden, and Canada. For the supply of that market England herself is contributing 5,000 hogs per week; Ireland, 5,000 to 12,000 per week; Denmark-Sweden, 18,000 to 28,000 per week, while Canada (which in this case practically means Ontario), is furnishing 25,000 hogs per week. We have thus reached a point at which the Dominion is furnishing a larger proportion of the Wiltshire sides consumed by England than is any one of the rivals of this country.

### ONLY MODERATE INCREASE LOOKED FOR IN FUTURE.

This trade in which we are competing is a restricted trade. In that trade normal conditions have, I believe, now been reached. I am inclined to think the share of the supplies for this market that are drawn from Europe will remain about stationary, and that Canada will claim and secure the business of meeting the natural increase in the British demand.

But I do not believe we can hope for more than this natural increase. We

## OYSTERS.

FOR YOUR SUPPLY, SEND TO

### STANDARD OYSTER CO.,

89 and 91 Broadway, - BUFFALO, N.Y.

Oldest and most reliable firm in the business.  
Wholesalers and jobbers.

Established 1879. Branch, 63 Colborne St., TORONTO

## DOMINION BUSINESS COLLEGE

TORONTO,  
ONT.

The best equipped business and shorthand college in Canada.

International Gold Medal at New York for penmanship.

Situations secured for all worthy graduates. Seventy-five new typewriters for the use of students. Greatly reduced tuition rates. Call or write for information.

Confederation Life Building,  
Catalogue Free. TORONTO, ONT.

## Jelly That "Jells."

A lady in a grocery store was once heard to ask for some jelly powder "that would jell." She meant a powder that would make a good firm jelly, not the kind that falls to pieces, or in other words, that won't jell.

## N. & B. Jelly Powder.

Is warranted to "jell" and is delicious and wholesome into the bargain. You may depend on it, your customers will be more than satisfied.

Nicholson & Brock  
TORONTO.

(A Sample Free)

## BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,  
Satchel Lunch Baskets,  
Clothes Baskets,  
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .  
Oakville Basket Co.  
Oakville, Ont.



# CEYLON TEA

## BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

## GREEN

The **Green Teas** of Ceylon are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

shall have to struggle even for that. It is always easier to secure first place than to hold it. In order to do this we shall all have to be true to the best interests of the industry. The breeders will have to produce the best breeding stock. The feeders will have to feed in the best possible way, and the packer will have to adopt the best system of curing and marketing.

#### MUTUAL CONFIDENCE CALLED FOR.

There must, too, be a fair measure of confidence between all concerned. There has been altogether too much of the statement "If packers want the best hogs why do they not pay the price?" There is enough that is unfair in this to make it mischievous. The packer cannot make the price of the hog. All he can do is to pay an average price based on the average price he receives for his bacon. If there is collusion to fix prices it is your right to submit the packers to the most searching criticism; but where there is no collusion, where there is the freest and most open competition, nothing but mischief can come from the statements made. The delivery of hogs in Canada is 25,000 per week; the capacity of Canadian factories is 15,000 hogs per week; thus the factory capacity is 20,000 beyond supply, and therein is your assurance of free and full competition.

#### WELL TO BE BELOW DANISH IN PRICE

So far as price is concerned, I would like to see Canadian bacon sell high in England and to see Canadian hog producers get good prices for their hogs; but I do not think it would be well to see Canadian bacon up to or above the price of Danish. It is by getting below the price of Danish that we can prevent the increase of Denmark's share in supplying the English market and hold that increase ourselves.

#### LESS AVERAGE AND MORE IDEAL DEMANDED.

There has been too much of average quality in the hogs sent to market. The Government, as leader of the people, should endeavor to raise the average; there should be a striving after the ideal. We have culled out pretty severely as packers, but it is harder to do that now than when there were fewer of us. (Laughter.) But there should be mutual confidence between all parties in the trade. We should each try to do our part in improving the quality of our product, and look to the Government to see fair play between us all.

The Government, said John Oliver, of The Palmerston Packing Co., can do something on its own account by taking measures for the reduction of freight rates.

#### WHERE DENMARK HAS THE ADVANTAGE

Why should not our bacon sell as high as Danish in England? asked someone, after Mr. Flavelle had finished his address.

"Because," said Mr. Flavelle, "Danish bacon can be carried to the English market in 24 hours; no preservatives are needed in the curing of it, as are required in our case; and there is, further, still a prejudice against our product in England because some people in that country even yet class our bacon with that from the United States, not having fully realized that there are two countries in North America. To-day

Canadian bacon is selling in England at about 51 to 52s. per cwt., as against 57 to 58s. for Danish."

#### WHY PRICES FLUCTUATE.

"What is the cause of the extreme fluctuation in price of hogs—\$1.50 in a week or two?" Mr. Flavelle was next asked.

"The extreme fluctuations in England," was the answer. "The bacon trade affords a striking resemblance to the fruit trade. In Toronto you may send a lot of early strawberries home in the morning, bought at 20c. per box, and in the evening hear hawkers calling 'three boxes for a quarter.' A sudden rush may have caused the drop. Just so in bacon. A sudden rush of supplies may at any time cause a reduction. The marketing of a lot of hogs in November, that will reach England as bacon at Christmas time, when other foods are wanted, has the same effect.

"The largest percentage of overfats," said Mr. Flavelle, in answer to another question, "are received between now and March, because farmers, in trying to escape the November drop, hold their hogs until overdone. In all cases hogs should be marketed just as soon as they are ripe."

#### PERCENTAGE OF NO. 1 IN RECEIPTS.

In reply to someone else, Mr. Flavelle said that about 20 per cent. of the hogs now being received class as Nos. 2, 4 or 5 per cent. as soft, and 3 per cent. as bruised.

Manager Wilson, of the Ingersoll factory, put the percentage of bruised much higher—10 to 15 per cent.

A farmer in the hall said the drover was mainly responsible for these bruises.

"But the farmer is partly responsible," responded Mr. Flavelle, "and my mother once told me, when I was partly responsible for a wrong condition of things, to take all the blame to myself and try to effect a remedy." Mr. Flavelle further said part of the bruising is done to hogs when carried in farmers' wagons, by striking against the cross strips over

the top of the box in which they are carried.

In reply to another question, Mr. Flavelle said there was a difference between the ideal and No. 1. No. 1 is a commercial term, which includes all that can go into that commercial class; but even in No. 1 there are variations between those that are exactly as wanted and those just a little below this standard. Mr. Flavelle said that at present 70 per cent. of the sides received by The Davies Co. are classed as No. 1, and about half of these are ideal, or just what are wanted.

#### TRUSTS IN ANCIENT INDIA.

WE live in an age of trusts. By most people they have been thought a product of the rapacious trading spirit of our American cousins, but this, it seems, is not fair to our American cousins, their origin being really far more ancient than anything American. A letter recently sent by a Sanskrit scholar to The Frankfurter Zeitung, states that "Trusts" were known to the natives of ancient India, for the Yajnavalkya (II. 219), the code of law with which the Manu forms even at the present time the basis of the law administered to the natives in Indian courts, contains the following directions: "The highest money-fine is to be applied to people who unite and fix the prices of products to the detriment of artisans and artists, although they are well aware of the rising and falling of prices. The same fine is also to be applied to all merchants who exclude merchandise by a wrong price, or are selling the same at the latter." The Yajnavalkya law-book was introduced about 300 years A.C., and the part quoted above fully shows how advanced was the economic life of the ancient Indians even in those early times. Incidentally it also furnishes, in regard to the prohibition of trusts, an interesting sidelight on the school of thought at the age referred to. Verily, there is nothing new under the sun.—Commercial Intelligence, London.

**POPULARITY** is the proof of merit, and no brand has ever achieved popularity so quickly as

**"BOBS"**

**CHEWING TOBACCO**

In 5 and 10c. Plugs.

**BOBS costs you only 36 cents, and pays a good profit.**

**BOBS is well advertised.**

**BOBS is selling well in almost every store from the Atlantic to the Pacific.**

**BOBS is A BIG PLUG FOR LITTLE MONEY**

Made by

**THE EMPIRE TOBACCO CO., LIMITED**

**MONTREAL, QUE.**

**Mediterranean Fruits  
Granulated and Raw Sugars  
Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni  
White Castile Soap**

**C. A. CHOUILLOU & CIE.**  
14 Place Royale (Customs House Sq.) **MONTREAL.**

An old year reminder to use  
**"BURMESE" LINEN LEDGER**

in your new set of books for the new year. You will not be so well pleased with any paper that may be used. It is distinguished for its strength, durability, appearance and writing surface—an ideal paper for blank books.

**CANADA PAPER CO., Limited**  
TORONTO and MONTREAL

**CANE'S**  
**Wooden Packages**

Suitable for  
**PAINTS, SYRUPS,  
OYSTERS, LARD, ETC.**

**UNITED FACTORIES, Limited**  
Head Office, TORONTO.

**Direct  
Importations**

Grenoble Walnuts.  
Tarragona Almonds.  
Finest Eleme Figs.  
Extra Fancy Northern California Navels.  
Sweet Sonora and Valencia Raisins.  
Fancy Messina Lemons.  
Fancy Malaga Grapes.  
Best Baltimore Oysters.  
Scotch Finnan Haddies.

**Hugh Walker  
& Son**

Wholesale  
Fruit and Commission  
Merchants,

**Guelph, Ont.**

**GOODS WELL BOUGHT**

are half sold if they are the right kind of goods. We are making the right kind of goods, and you don't have to take any chances. Send us a trial order and we'll take the chances. We are selling our own goods at our own prices, and if you drop us a card we'll tell you more about it.

**THE VICTORIA BISCUIT CO., GUELPH.**



Capstan Brand

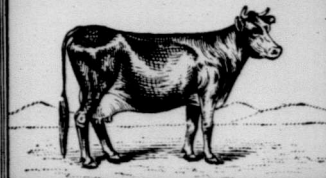
**BAKING POWDER**

¼-lb., ½-lb., 1-lb. and 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed.  
Write us for prices.

**The Capstan Mfg. Co., - Toronto.**

**DWIGHT'S**



**SODA**

**WORK — CASH.**

You save both by handling Dwight's "Cow Brand" Baking Soda, which is handsomely packed ready to hand to a customer. No measuring, bagging, weighing, or tying, and you make more profit on a package than on a pound of bulk soda.

**JOHN DWIGHT & CO.,**  
34 Yonge St., TORONTO.  
Agencies in all leading centres.



**LICORICE ..**

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 ½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

**BROOKLYN, N.Y.**

# SOUTHWELL

stands for all that is best in

Jams, Jellies and Marmalades.

You cannot get better than Southwell's, and most times you get poorer goods for the same money.

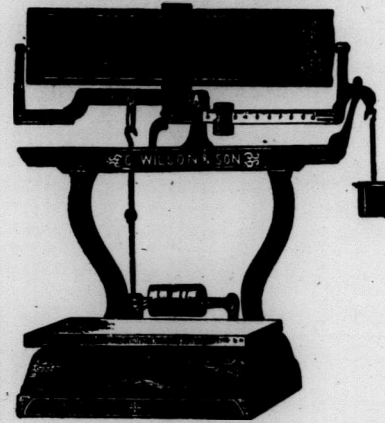
Write us for Price List.



FRANK MAGOR & CO.

16 St. John St., MONTREAL.

AGENTS FOR THE DOMINION.



## False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales save for them money. Allow us to show it to you. Send a post card and we will call—you will be under no obligation to buy.

# C. Wilson & Son

69 Esplanade Street East,

TORONTO, ONT.

## Current Market Quotations for Proprietary Articles

December 26, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2 in 6 ".....	80
" 12, in 6 ".....	70
" 8, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 ".....	2 40
5lb. tins, 1/2 ".....	14 00
<b>Diamond—</b>	
W. H. GILLARD & CO.	
1lb. tins, 2 doz. in case.....	per doz. 2 00
1/2 lb. tins, 3 ".....	1 25
1/4 lb. tins, 4 ".....	0 75

### IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
1 2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

### MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 50
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

### JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 " ".....	1 25
1 " 3 " ".....	2 25

### "SUPERIOR" GLUTEN FLOUR

	per case.
Toronto, Montreal and East.....	5 10
Winnipeg.....	5 40
Vancouver.....	6 50

### BLACKING. SHOE POLISH.

HENRI JONAS & CO.	Per gross
Jonas'.....	\$9 00
Fronments.....	7 50
Military dressing.....	24 00

### BLUE.

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

### BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

### COEN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " F, 3 strings.....	3 10
" " G, 3 strings.....	2 85

### BISCUITS.

CARR & CO. LIMITED.	Per gross
Frank Magor & Co., Agents.	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

### CANNED GOODS.

#### MUSHROOMS.

HENRI JONAS & CO.	Per gross
Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
extra Lenoir.....	22 00
Per case, 100 tins.	

#### FRENCH PEAS—DELORY'S

HENRI JONAS & CO.	Per gross
Moyen's No. 2.....	\$9 00
No. 1.....	10 50
1/4 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

### FRENCH SARDINES.

HENRI JONAS & CO.	Per gross
1/2 Trefavennes.....	\$9 50
1/2 Rolland.....	9 50
1/2 Delory.....	10 50
1/2 Club Alpines.....	12 50

### CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2

#### CADBURY'S.

Frank Magor & Co., Agents	per doz.
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

#### JOHN P. MOTT & CO.'S.

B. S. McIndoe, Agent, Toronto.	per lb.
Mott's Broma.....	0 30
Mott's Prepared Cocos.....	0 28
Mott's Homeopathic Cocos (1/4's).....	0 28
Mott's Breakfast Cocos (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracacas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 9 21	0 43
Mott's Sweet Chocolate Liquors 0 19	0 30

Chocolate—	FRY'S.	per lb.
Caracacas, 1/4's, 5-lb. boxes.....		0 42
Vanilla, 1/4's.....		0 42
"Gold Medal" Sweet, 1/4's, 5 lb. boxes		0 28
Pure, unsweetened, 1/4's, 5 lb. boxes		0 42
Fry's "Diamond," 1/4's, 14 lb. boxes		0 34
Fry's "Monogram," 1/4's, 14 lb. boxes		0 34

Cocoas—	per doz.
Concentrated, 1/4's 1 doz. in box..	2 40
" 1 lb. " " ".....	4 50
" 1 lb. " " ".....	8 25
Homeopathic, 1/4's 14 lb. boxes..	
1/2 lbs. 12 lb. boxes.....	

### THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins ".....	3 75
" 1/4-lb. tins ".....	3 25
" fancy tins ".....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25
Chocolate—	
Queen's Dessert, 1/4's and 1/2's.....	per lb. \$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock ".....	0 30
Diamond ".....	0 25
" 8's.....	0 28

#### WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.	per lb.
Vanilla chocolate 6-lb. boxes.....	\$ 38
German sweet, 6-lb. boxes.....	47
B'sfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. boxes	65
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

#### CHOCOLATE-MENIER.



Chocolat-Menier 1/4 and 1/2 lbs. per lb. 1/4 to per case. Croquettes and Patties 20c. or per case of 100 \$90. Menier Breakfast Cocoa 1/4 lb. tin 15c. 1/2 lb. " 50c. 1-lb. " 50c.

"THE EDWARDSBURG BRANDS"

Starch  
... and Syrup

Are well known all over the Dominion as a STANDARD OF QUALITY. ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,  
Established 1858.

164 St. James St.,  
MONTREAL.

Works:  
CARDINAL, ONT.

53 Front St. East  
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**CHEESE.**

Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	3 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

**COFFEE.**

**JAMES TURNER & CO.** per lb.

Mocha	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

**CLOTHES PINS.**

**BORCKE BROS. & CO.**

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

**COUPON BOOK—ALLISON'S.**

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. B. S. A. U. H. M. N. & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un-Covers and num. Coupons	4.	4%.
Covers numbered.	3 1/2.	4.
In lots of less than 100 books, 1 kind assorted.	4.	4%.
100 to 500 books	3 1/2.	4.
500 to 1,000 books	3.	3 1/2.

Allison's Coupon Pass Book.

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

**EXTRACTS.**

**HENRI JONAS & Co.** Per gross.

8 oz. London Extracts	\$8 00
2 oz. " " (no corkscrews)	5 50
2 oz. " " "	9 00
2 oz. Spruce essence	6 00
2 oz. " " "	9 00
4 oz. Ancho extracts	12 00
1 oz. " " "	21 00
1 lb. " " "	35 00
1 lb. " " "	70 00
1 oz. Flat, bottle extracts	18 00
2 oz. Flat, " " "	21 00
4 oz. " " (corked)	35 00
8 oz. " " "	72 00
8 oz. " " glass stop extracts	3 50
8 oz. " " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

**FOOD.**

**Robinson's Patent Barley** Per doz.

1/4 lb. tins	1 25
1 lb. tins	2 25
" " Groats, 1/4 lb. tins	1 25
" " " 1 lb. tins	2 25

**GILLETT'S POWDERED LYE.**

4 doz. in case	\$6 50
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**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.** per doz.

**Frank Magor & Co., Agents.**

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	1 90
Jams—T. UPTON & CO.	
1-lb. glass jars 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " "	0 07
14-lb. wood pails, per lb	0 07
30-lb. " " "	0 06 1/2

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (35 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 30 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 75
Dalce, large cent sticks, 100 in box	

**MINCE MEAT.**

Wetthey's Condensed, per gross, net	\$12 00
per case 0 doz. net	3 00

**MUSTARD.**

**COLMAN'S OR KEEN'S.**

D. S. F., 1/4 lb. tins, per doz.	\$1 40
" " 1/2 lb. tins, " "	2 50
" " 1 lb. tins, " "	5 00
Durham 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25
F. D., 1/4 lb. tins, per doz.	0 85
" " 1/2 lb. tins, " "	1 45

**JONAS' FRENCH MUSTARDS**

**HENRI JONAS & Co.** Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	13 00
Mugs	15 20
Pint jars	18 00
Quart jars	24 00

**MATCHES.**

Eddy's Telegraph, 5-case lots	\$4 00
Telephone, 5-case lots	4 20
" " single cases	3 30
Eagle Parlors, 200s, 5-case lots	4 10
" " single cases	1 70
" " 100s, 5-case lots	1 80
" " single cases	1 90
Victoria Parlors, 5-case lots	2 90
" " single cases	3 60

**ORANGE MARMALADE.**

**T. UPTON & CO.**

1-lb. glass 2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

**PICKLES.**

**STEPHENS' A. P. Tippet & Co., Agents.**

Patent stoppers (pints), per doz.	3 30
Corked (pints), " "	1 90

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Chocolates, Mentar 1/4 and 1/2 30c. per lb.  
Cognac and Peaches 50c. per case.  
Of 108 \$90.  
Mentor Peaches 1/2 lb. tins 15c.

**SODA.—COW BRAND.**



Case of 1 lbs. containing 60 pkgs., per box, \$5.00  
 Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00  
 Case of 1/4 lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00  
 Case of 5c. pkgs. (containing 96 pkgs.) per box \$3.00.

**EMPIRE BRAND SODA.**  
 Case 120 1/2-lb. pkts. (60 lb.) per case \$3.00  
 Case 96 1c-oz. pkts. (60 lb.) per case \$3.00

**SOAP**



A. P. TIPPET & CO., AGENTS  
 Maypole Soap, colors per grs., \$10.20, black per grs., \$11.30, Orange Soap, per gross \$10.20

Gloriola Soap, per gross..... 12 00  
 Straw Hat Polish, per gross..... 10 20

**STOVE POLISH.**



No 4-3 dozen in case, per gross .. 4 83  
 " 6-3 dozen in case " " " " 8 40

**RISEING SUN STOVE POLISH**



For durability and for cheapness this preparation is truly unrivalled.

Per gross  
 Rising Sun 6-oz. cakes, 1/2 gross boxes \$8 50  
 Rising Sun, 3-oz. cakes, gross boxes.. 4 50  
 Sun Paste 10c. size, 1/2 gross boxes... 10 00  
 Sun Paste, 5c. size, 1/2 gross boxes ... 5 09



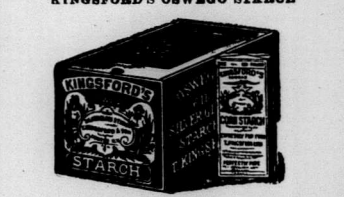
**STARCH.**  
 EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.  
 No. 1 White or Blue, 4-lb. cartons 0 06 1/2  
 No. 1 " " 3-lb. " " 0 06 1/2  
 Canada Laundry " " " " 0 05 1/2  
 Silver Gloss, 6-lb. draw-lid boxes 0 08  
 Silver Gloss, 6-lb. tin canisters.. 0 08  
 Edwards'g Silver Gloss, 1-lb. pkg. 0 08  
 Kegg Silver Gloss, large crystal 0 07  
 Benson's Satin, 1-lb. cartons.... 0 08 1/2  
 No. 1 White, bbls. and kegs .... 0 05 1/2  
 Benson's Enamel, per box..... 3 00

Culinary Starch—  
 Benson & Co.'s Prep. Corn..... 0 07  
 Canada Pure Corn..... 0 05 1/2

Rice Starch—  
 Edwardsburg No. 1 white, 1-lb. cart 0 10  
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 08 1/2

KINGSFORD'S OSWEGO STARCH



40-lb. boxes, 1-lb. pkgs. 0 08 1/2  
 SILVER (6-lb. boxes, sliding cover 0 08  
 GLOSS (12-lb. boxes each crates) 0 07  
 PURE—40-lb. boxes 1-lb. pack.... 0 07  
 " 48-lb. " 16 3-lb. boxes 0 07  
 For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages ..... 0 07 1/2  
 CORN STARCH.

ONTARIO 38-lb. to 45-lb. boxes, 6 bundles ..... 0 06  
 STARCH IN / Silver Gloss ..... 0 07 1/2  
 BARELS / Pure ..... 0 03 1/2

BEE STARCH.  
 Cases, 64 pkgs. 48's ..... \$5.00  
 1/2 Cases, 32 pkgs. 24's ..... 2.50  
 Packages 10c. each.

**BRANTFORD STARCH WORKS, LIMITED.**  
 Ontario and Quebec.

Laundry Starches—  
 Canada Laundry, boxes of 40 lbs. \$0 05 1/4  
 Acme Gloss Starch—  
 1-lb. cartons, boxes of 40 lbs.... 0 05 1/4  
 Finest Quality White Laundry—  
 3-lb. Canisters, cases of 48 lbs.... 0 06 1/4  
 4-lb. " " " " " " " " " " 0 06 1/4  
 Barrels, 175 lbs. .... 0 06 1/2  
 Kegs, 100 lbs. .... 0 05 1/2

Lily White Gloss—  
 1-lb. fancy cartons, cases 30 lbs. 0 08  
 6-lb. toy trunks, 8 in case 0 07 1/2  
 6-lb. enameled tin canisters, 8 in case ..... 0 08  
 Kegs, ex. large crystals, 100 lbs. 0 07

Brantford Gloss—  
 1-lb. fancy boxes, cases 36 lbs... 0 08 1/2

Canadian Electric Starch—  
 Boxes of 40 fancy pkgs, per case 3 25  
 Celluloid Starch—  
 Boxes of 45 cartons, per case... 3 75

Culinary Starches—  
 Challenge Prepared Corn—  
 1-lb. packages, boxes 49 lbs.... 0 05 1/2  
 No. 1 Brantford Prepared Corn—  
 1-lb. packages, boxes 40 lbs.... 0 07  
 Crystal Maize Corn—  
 1-lb. packages, boxes 40 lbs.... 0 07

**TEAS.**



**SALADA CEYLON.**  
 Wholesale. Reta

Brown Label, 1's ..... 0 20 0 25  
 " 1/2's ..... 0 21 0 26  
 Green Label, 1s and 1/2's ..... 0 22 0 30  
 Blue Label, 1s, 1/2's, 1/4's and 1/8's. 0 30 0 40  
 Red Label, 1s and 1/2's ..... 0 36 0 50  
 Gold Label 1/2's ..... 0 44 0 60

**KOLONA PURE CEYLON TEA**



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c.... 0 19  
 " 1/2-lb. " " " " " " " " 0 20  
 Blue Label, retail at 30c..... 0 22  
 Green Label " 40c..... 0 28  
 Red Label " 50c..... 0 35  
 Orange Label, retail at 60c..... 0 42  
 Gold Label, " 80c..... 0 55

**CROWN BRAND**  
 Wholesale Retail.  
 Red Label, 1-lb. and 1/2's..... 0 35 0 50  
 Blue Label, 1-lb. and 1/2's..... 0 38 0 40  
 Green Label, 1-lb..... 0 19 0 25  
 Green Label, 1/2's..... 0 20 0 25  
 Japan, 1's..... 0 19 0 25

**"SNELLINGS PATENT"**



English Breakfast Hopped Tea, 29c; retail, 40c.  
 A. Waddell & Co. Agents, Toronto. Samples on application.


**RAM LAL'S PURE INDIAN TEA**



GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS OF INDIA.

Cases each 60 1-lb. .... 0 80  
 " " 60 1/2-lb. .... 0 85  
 " " 30 1-lb. .... 0 85  
 " " 150 1/2-lb. .... 0 36

**LUDELLA CEYLON, 1 AND 1/2'S PKGS.**



Blue Label, 1 ..... 0 18 1/2 0 25  
 Blue Label, 1/2 ..... 0 19 0 25  
 Orange Label, 1's and 1/2's... 0 21 0 30  
 Brown Label, 1's and 1/2's... 0 28 0 40  
 Brown Label, 1/2's ..... 0 30 0 40  
 Green Label, 1's and 1/2's... 0 35 0 50  
 Red Label, 1/2's ..... 0 40 0 60

**TOBACCO.**  
 THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3 1/2's, 5s and 10s. . 0 39  
 Royal Oak, 2 x 3, Solace, 8s ..... 0 52  
 Something Good, 7s..... 0 48  
 Chewing—Bobs, 5s and 10s ..... 0 36  
 Currency, 13 1/2 oz. bars, spaced 9s. . 0 39  
 Currency, 6s and 10s ..... 0 39  
 Old Fox, Narrow 10s ..... 0 39  
 Snowshoe, pound bars, spaced 6s. . 0 43  
 Pay roll, 6s ..... 0 44

**WOODENWARE**  
 BOKKOH BROS. & COMPANY.

Washboards Leader Globe..... 1 40  
 " Improved Globe..... 1 60  
 " Standard Globe..... 1 70  
 " Solid Back Globe..... 1 80  
 " Jubilee (perforated)... 1 85  
 " Crown ..... 1 25

F.o.b. Toronto.

**YEAST.**

Royal yeast, 3 doz. 5c.-pkgs. in case.. 1 00  
 Jersey cream yeast cake, 3 doz. 5c... 1 00  
 Victoria " " 3 doz. 5c... 1 10  
 " " " 3 doz. 10c.. 1 80

**We are always glad**  
 to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB CO., Limited  
 Montreal. Toronto.

**WE STOCK**  
 NO. 197  
**SYRUP PUMP**  
 AND MEASURE.

Highly commended by those who **KNOW.** (Ask for circular).

**WALTER WOODS & CO.**  
 HAMILTON.

**Soap**

**"IMPERIAL" and "SNOW"**

Twin Cakes.  
 NOW IN STORE.  
 Perkins, Ince & Co., - Toronto.




**MOTT'S DIAMOND CHOCOLATE**  
 JOHN P. MOTT & CO. HALIFAX, N.S. 1874

**IS THE BEST.**

**ASK FOR MOTT'S**

**GOLD MEDAL, PARIS, 1900.**

**Walter Baker & Co.'s**  
 PURE, HIGH GRADE  
**Cocoas and Chocolates.**



**Breakfast Cocoa.**—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

**Premium No. 1 Chocolate.**  
 —The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

**German Sweet Chocolate.**  
 —Good to eat and good to drink; palatable, nutritious, and healthful.

**WALTER BAKER & CO. Ltd.**  
 ESTABLISHED 1780.  
**DORCHESTER, MASS.**  
 BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

**TRADE-MARK ON EVERY PACKAGE.**

PATENT."  
 English Breakfast Hopped Tea, 29c; retail, 40c.  
 A. Waddell & Co. Agents, Toronto. Samples on application.



... 0 30  
 ... 0 35  
 ... 0 36  
 ... 0 18 1/2 0 25  
 ... 0 19 0 25  
 ... 0 21 0 30  
 ... 0 28 0 40  
 ... 0 30 0 40  
 ... 0 35 0 50  
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CO.  
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Co. a. — Absolu-  
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Chocolate.  
 good to drink;  
 nutritious, and

CO. Ltd.  
 MASS.  
 St., MONTREAL.  
 PACKAGE.

# The Auer Gas Lamp

Money-Back Style.

No. 9

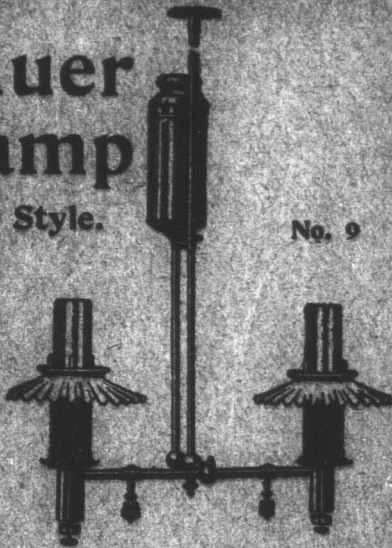
EVERY store-keeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.



IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

When you get right down to the fine point you'll find that



# "EMPIRE" SODA

BEST FOR BAKING

is the most profitable for you to handle, and the best, purest and surest Super Carb. Soda you can give your customers. Made and put up in handsome packets by

BRUNNER, MOND & CO., Limited,  
 Norwich, England.

WINN & HOLLAND, MONTREAL

SOLE AGENTS FOR CANADA

ADVERTISING in WESTERN CANADA will be Carefully, Efficiently, and Promptly attended to by  
**The Roberts Advertising Agency,**  
 WINNIPEG, CANADA

**THE "GLENER"**  
 KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to  
**THE GLENER CO.,**  
 Limited  
 "Gleaner" Office, KINGSTON, JA.

BUY  
**Star Brand**

**COTTON CLOTHES LINES**

— AND —

**COTTON TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

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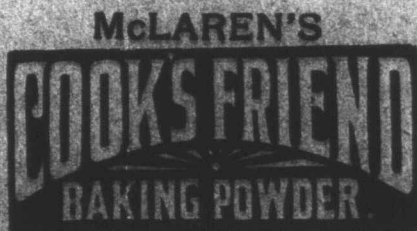
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