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I am glad I went to the Western Fair and tasted Grand Mogul Tea. I will use it all the time now.

Grand Mogul Tea

Is demanded by the best families. It is imperatively necessary for all dealers to carry Grand Mogul Tea in stock or lose some trade. It shews a good profit to the dealer and pleases every cultivated taste. Send us order by mail if traveler does not call on you at once.

T. B. Escott & Co. sole Agents London



RATE FINEST SELECTED FISH PRESERVED BY US.

AGENTS: Jas. Turner & Co. Hamilton

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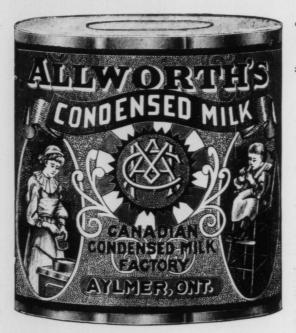
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AGENTS :

HALIFAX, N.S.-H. F. Burton. ST. JOHN, N.B.-E. T. Sturdee. WINNIPEG.-Buchanan & Gordon. VANCOUVER.-G. J. Wonder & Co.

THERE'S NO RISK

IN TRYING IT

To dealers who have not as yet tried our goods we would say that there is no risk whatever incurred in making a trial. Our **Condensed Milk** and **Evaporated Cream** have been tested and proved in every possible way, and cannot fail to satisfy the most exacting consumer. Every can guaranteed.

G. C. Allworth & Co. AYLMER, ONT.



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Teas! Teas!

China and Japan are at war, but that does not affect the increase of sales of the celebrated "Fan" brand of

Japan, China, India, and Ceylon Teas

EDWARD ADAMS & GO., London

ESTABLISHED 1844.

Get samples and prices from

our travellers .

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WHOLESALE GROCERS

CHAS. SOUTHWELL & CO.'S We are making a specialty of High-class Jams, Jellies, and Marmalades



We are making a specialty of

Orange Marmalade

In I lb. Glass Jars, Price, \$1.50 per doz., net.

Write for Price List of other styles.

Handsomely put up, Orders can be booked now.

FRANK MAGOR & CO., 16 St. John Street

N.B.-Messrs. Southwell's goods are equal to any imported and superior to most.

MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings Herrings in Tomato Sauce Herrings in Shrimp Sauce Herrings in Anchovy Sauce Herrings a-la-Sardine Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

6	THE CANADIAN GROCE	R	
Just Arrived CELEBRATED Sphinx Prue "U" H New Peels C. & B. ORA C. & B. CIT W. H. Gillard	PRAND. The largest The largest The largest C C ANGE. MORE. Imported and we	FINE OFF-STALK VALENCIAS. shipment of high grade UITIANTS into Canada this season is for bought at the lowest point of the Write us.	
BISCUITS		CANDY	
WM. F	PATERSON	& SON	
PICKLES	BRANTFORD ONT.	JAMS	

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.



Vol. VIII. (Published Weekly)

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TORONTO AND MONTREAL, SEPTEMBER 28, 1894

(\$2.00 per Year) No. 39

J. B. McLEAN, President. THE J. B. MCLEAN PUBLISHING COMPANY, FINE MAGAZINE PRINTERS

TRADE JOURNAL PUBLISHERS. HEAD OFFICE: - 10 Front St. E. MONTREAL OFFICE: - 148 St. James St. E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building, Roy V. Somerville, Manager.

Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

VALENCIA RAISINS BADLY DAMAGED.

D ISAPPOINTING has heen the Valencia raisin crop this season. When the crop was sufficiently advanced for an opinion to be formed of its extent with a reasonable degree of certainty, the promise was for a good crop of good quality. And up to within a few weeks ago there appeared to be every probability of these predictions being realized. Then came rumors, duly chronicled in THE GROCER, of damage to the crop by rain.

This week THE GROCER is in possession of data from a reliable source giving more definite information in the premises.

It shows the injury to be of a serious character. The crop itself is placed at 600,000 quintals or hundred weights, but of this quantity one-half is held to be damaged.

As far as quantity is concerned the present crop is about the same as that of 1892, but it is 300,000 boxes less than the crop of 1891, and over 1,000,000 boxes less than in 1890. Last year's yield, it will be remembered, was a small one and insufficient for the demand.

With half of the present year's crop damaged and the market bare of 1893 fruit, it is obvious what kind of a market may be expected for the season 1894-5.

Already the market is strong, and greater strength is expected to develop in the near future.

It is evident that the trade will require to be watchful if it is to avoid having damaged fruit palmed off upon it.

THE APPLE SITUATION.

A N uncertain quantity has been the apple situation all the season. All crops whose weal or woe depend upon the whims of the weather always are to a greater or less extent, but this year the situation regarding the apple crop seems to have been more than usually susceptible to change.

Leaving aside the early conditions, a few weeks ago the crop in Canada was being retarded in its growth by the drouth, resulting in the pomise of smaller quantity of exportable fruit than was anticipated. Then the rain came, and with it an improvement in the quality of the fruit. But within the last few days a hurricane sweeps over the country, and again an uncertainty is created. Returns at the time of writing are not to hand regarding the area of Sunday's wind storm, or wh t damage it may have done to the apple crop. But in districts just west of Toronto heard from large quantities of apples were blown from the branches. In some places it is estimated that the trees were deprived of one-third their load. The apples, however, that were thrown to the ground were largely wormeaten and deformed fruit. If this proves to be characteristic of all places where the storm touched, the quantity of exportable apples will probably not be materially reduced. At any rate there is no possible danger of a shortage of common fruit. But even if the quantity of fruit suitable for the export trade should be largely reduced, it

will probably result in an appreciation of values.

If all accounts are true an advance in prices would be particularly welcomed by some people. While the drouth was obtaining, some buyers, it seems, sent their agents through the country purchasing all the fruit they could lay their hands upon. Then, when it became evident that the crop was turning out better than was expected some of them became alarmed and have been looking around for somebody to assume their contracts.

As the season advances, the situation in Europe does not change for the benefit of the Canadian exporter. True, mail advices received this week state that Canadian apples that have been sold in England have realized good prices, but cables bring the intelligence that the prices obtained on the London market on Friday last would not allow shippers a profit. Furthermore, private advices state that while the apple crop both in England and on the Continent is short, it is turning out better than was anticipated. Then it must be remembered that the United States will this season have a larger quantity of apples for export than ever before.

One authority in London (Eng.) estimates that the United States, from two ports alone, will send nearly 2,000,000 barrels of apples to the English market. But this is probably a wide guess.

Last year England all told took but 110,-038 barrels of apples from the United States and Canada together, while her total imports from all countries were but 1,175,000 barrels. Granted that the apple crop in Great Britain is the shortest in 20 years, it is obvious that even the attempt to place the quantity of apples on that market, as it is said the United States proposes to do, would send prices down to a point that would stop further shipments.

The United States will ship large quantities of apples to Great Britain. No one doubts that, but a large quantity does not mean nearly 2,000,000 barrels. In the meantime, however, the situation does not appear to be very promising for the Canadian exporter.

A MISTAKEN IDEA.

A N impression appears to obtain in some quarters that the paramount object of the convention held in Toronto last week was to deepen the canals on the St. Lawrence system in order to bring the entreport of the country some hundreds of miles further west—to Toronto, for instance.

This is a mistaken idea. Anyone who followed the discussion scarcely needs not be told this, while the co-operation in the deliberations of delegates from Chicago, Duluth, Minneapolis and St. Paul gives the assertion a further denial.

The convention was to discuss ways and means of enlarging and deepening the waterways from the head of inland navigation to the sea, and thus creating the desideratum of lower freights for the products of the "Golden West."

There are men who dream of seeing ocean vessels of mammoth proportions loading and unloading freight at Toronto, Hamilton, Chicago, Duluth and other inland cities. And he would be a rash man who would say that such things cannot be. But it is another thing to ascribe as the object of the convention's existence the furtherance of this scheme.

What the convention was concerned about, and what the association which emanated from it has set i self to accomplish is the getting of the big grain-carrying vessels that ply the upper lakes down to the entreports without breaking bulk and not the entreports into the upper lakes. And this will redound to the advantage of the entreports as well as to the farmers, the vessel-owners, and the trade of the country in general.

DISHONEST DEBTORS.

T is a serious thing when the tide turns against a man in business. But it is a still more serious thing when the merchant thus placed resorts to dishonest pract ces in order that out of the wreck he may save unto himself the lion's share, leaving the remnants for his creditors to gather up.

One of the methods commonly pra tised for accomplishing this end is the transference by the insolvent—yes, and by the solvent, too—of real estate to his wife.

Sometimes the court defeats these little games. We had an evidence of this in Toronto last week.

Joseph Dilworth carried on for a number of years a, seemingly at least, successful retail drug business in King street. Not satisfied with his drug business alone, he started a so-called wholesale grocery warehouse in Front street, still retaining his drug business. The "wholesale grocery warehouse" is alleged to have been nothing short of a supply house for the Patrons.

At any rate, as a wholesale grocer, Mr. Dilworth's career was comparatively brief. In a word, he failed; and dragged down with him his drug business, but the building in which the drug business was carried on he tried to save by conveying it to his wife. Against this the creditors demarred And last week the courts sustained them, declaring the transfer fraudulent and void. It is, however, but fair to state that Mrs. Dilworth had a claim for \$4,300 against her husband's estate, which the court allowed.

The man who conveys any part of his assets to his wife or anybody else is a thief, and the law should treat him as such; but the trouble is he is looked upon more as an acute financier than what he really is, an appropriator of other men's goods.

The law should do with the man who attempts to defraud his creditors out of 4,000 the same as it would with the man who steals 4: Put him in jail.

WORKING GROCERIES AND MEATS TOGETHER.

WERY few of the New Brunswick grocers handle liquors, nor have they for many years. It is a separate trade with them. On the other hand they differ from the western trade in that they go extensively into fish and meat. Nearly all the best stores have butcher shops attached. These are the cleanest and sweetest shops THE GROCER has ever seen. They usually have separate entrances, but are connected with the grocery store by a wire screen door

These, however, do not give much trouble to business men who take pains to keep down the nuisan e. In fact, the presence of numerous flies or their deposits is frequently a sign of a careless dealer. One who is too lazy to exterminate flies is generally too indolent to look after his business.

which permits a free passage of air but ex-

cludes the flies.

It is natural that groceries, vegetables and meats should run together. The one would draw trade to the other. It is an easy trade to handle and there is no dead stock, unless it be a few decayed vegetables. In cities and towns, as well as in all large villages, the retail butchers are supplied by wholesale dealers, who buy the live stock and slaughter them. They will cut meat in any style and supply any quantity to suit retail buyers. The retailer usually receives his supply every morning, but he can often have his order increased later in the day, if necessary. With a good refrigerator he can carry an overstock from day to day. Many of them prefer doing this, to improve the meat. Very fresh meat is always tough. A day or two in the cooler makes it tender, and much more delicious. This does not mean that it should be frozen; that spoils it.

There is not much experience required to handle meat purchased from wholesale dealers in small quantities. We know of one grocer who spent an hour every day at his wholesale butcher's slaughter-house in cutting up carcasses and learning the details. Another man sent his clerk there. This is advisable but not necessary.

WE HAIL THEE!

THE American Grocer is always a welcome guest at the table of the CAN-ADIAN GROCER, but the current number is seven times welcome. In fact, we cannot enthuse too much over it. No grocery paper ever came out of the United States like unto it; and it will take a mighty clever publisher to ever get out a better one. The American Grocer has just

been celebrating its twenty-fifth birthday, and in order to fittingly commemorate the occasion, it appears with 94 pages. But it is not the size that is the unique feature of the journal. It is its appearance and subject matter that first draw forth one's admiration. The cover is a beaut ful exemplification of the lithographer's art, and the articles, which show patient research into many matters appertaining to the grocery trade, are ably written and profusely illustrated. The 1894 special number of the American Grocer will be kept in the archives of THE CANADIAN GROCER for inspiration and reference.

OCEAN TO OCEAN.

Mr. J. Cameron, representing several trade journals published in Toronto by The Mac-Lean Publishing Co., was in town on Friday last. The journals are THE HARDWARE MERCHANT, THE CANADIAN GROCER, BOOKS AND NOTIONS, THE DRY GOODS REVIEW and PRINTER AND PUBLISHER. He got a large list of new subscribers in town, and many renewals. The journals are all very helpful to the respective businesses, and should receive large circulations. Mr. Cameron will go as far as Victoriu— Elkhorn (Man.) Advocate.

Mr. J. Cameron, representing the Mac² Lean Publishing Co., Toronto, Trade Journal Publishers, was in town last week. He is going through to the coast, and states that so far he has met with nothing but praise of the several journals published by his company. As regards PRINTER AND PUBLISHER, we may say we are more than satisfied with it, and consider no printer should be without it.—Virden (Man.) Advance. T'S c That DIAN on that d its, hand special fo week it v you get i digest " i ments ; buying a

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T'S coming. October 5th will see it. That is, the Fall Number of THE CANA-DIAN GROCER will make its appearance on that date. We have told you all about its, handsome and unique cover and the special features it would contain. In another week it will be in your hands. And when you get it "read, mark, learn and inwardly digest" its contents. Peruse the advertisements; they will give you information for buying and pointers on how to write your own "ads." The special articles will of course interest you, and the markets always receive your careful attention.

A BAD FAILURE.

THE failure of the British American Starch Company, Brantford, is a bad one. The general creditors will get nothing.

At the adjourned meeting held 19th inst. at the office of Assignee Reid the statement presented showed liabilities of \$113,190.45, of which \$65,580.68 was secured. The mortgage and interest indebtedness is \$16,718.73. The assets are \$50,700.98, leaving a deficit of \$13,628.21.

The estate is to be wound up, and negotiations are said to be in progress with a view to induce one of the existing starch companies to take over the plant and stock. The trouble with the concern from the first was that it never had sufficient capital to carry on the business. The principal men who composed the company had plenty and to spare of this world's goods, but they refused to put enough into the starch factory to make it successful. It is said that in the first place they took over the business because they were compelled to, and in the second place rumor has it that they were never altogether satisfied with the management. Those who had business with the firm were not, of late years at any rate, obligations being frequently ignored.

FIRMNESS IN CANNED GOODS.

⁶⁶ THERE is," said a leading Montreal broker to THE GROCER, "considerable uncertainty at present regarding the future of values on several staple lines of canned goods. At present the best instances of this uncertainty are tomatoes and corn in the vegetable department, and salmon in the fish. In the latter connection occurrences of the present week tend to make matters still more confused. The stock of old salmon which has been carried over from last year is a fair-sized one, and in view of this, and the fact that there have been receipts of new pack salmon this week, holders of old stock have in some cases manifested an anxiety to realize, and are at present offering goods 10c. lower, at \$1.15 to \$1.20. If advices from the Coast are reliable, however, I fail to see the reason why prices on salmon should decline, or, in fact, why new pack red salmon should have changed hands in Montreal, as it has done this week, at \$1.25. According to advices received on Monday, packers in British Columbia are now asking on the coast the equivalent of \$1.40 to \$1.45 laid down here, while I know for a fact that two carload lots of

THE LAST DAY for copy for Special Fall Number will be TUESDAY, OCT. 2 Special Inducements Offered

pink fish were sold since the opening of the week at \$1.27 actual cost laid down here. Now everyone knows the relative standing of red and pink salmon, and the above offers on the first named are therefore hard to reconcile with these latter facts.

"In regard to corn and tomatoes, packers predict all sorts of fancy prices on the former. They are now asking 85 cents for it and say that they expect to get 95 cents before Christmas. They are equally strong in their views on tomatoes, and in justice it may be stated that even the sceptical traders now admit that the pack of this vegetable is much shorter than usual this year. I consider, therefore, that these three lines of canned goods present many interesting possibilities."

STREET PEDLARS.

N Thursday evening last the Montreal Retail Grocers' Association held a well-attended meeting, when the question of a tax on s reet fruit pedlars was discussed and steps were taken to endeavor to make the City Council impose such on this class of people, who are really seriously injuring legitimate traders. Strong speeches were made by Messrs. John Scanlan, S. Demers, B. Connaughton, W. Levesque and Ald. Turner, ex-Ald. Gauthier and ex-Mayor McShane, the discussion eventuating in the following :

Resolved, that the sum of \$100, as imposed, be paid in advance for licence fixed for pedlars' waggons and hand-carts, and that the Chief of Police and Mayor have not the right to issue permits or break rates, and that each waggon have a special number.

The petition is as follows :

To His Honor the Mayor and to the Aldermen of the City of Montreal,

The petition of the undersigned respectfully submits :

That they are an incorporated body according to law, known under the name of the "Montreal Grocers' Association":

That your petitioners are contributing a large amount in the revenues of the city of Montrea', as they are paying large sums of money for water and property taxes ;

That, moreover, to have the privilege of doing business they are obliged to pay another very high tax;

That the high rentage and the expenses for the numerous staff required for the direction of their business also bears considerably upon your petitioners;

That the said association has, on many occasions, complained of the dreadful competition brought by the pedlars against the grocers of Montreal;

That these pedlars of all kinds, not paying either business or water taxes, the most of them not paying any licence whatever, bring against your petitioners an unjust and disloyal competition;

That the same pedlars are generally offering for sale merely inferior goods, thus injuring public health, and, besides, they are an annoyance to the whole population of the city.

That under these circumstances, it would be advisab'e to put an end to that unfair trade and give protection to the whole community and all taxpayers who are doing an honest and regular business;

Wherefore your petitioners respectfully request you to pass a by-law to the effect of putting an end to that state of things, either by imposing a high tax upon any pedlar of provisions of any kind, or by absolutely prohibiting that unfair trade carried on by pedlars, so that the general public and grocers of the city of Montreal suffer no longer from the same.

This has been signed by almost every retail grocer in Montreal, and will be presented at the next meeting of Council.

OUR BACKBONE DID IT.

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A Nova Scotia subscriber speaking of the relations between Canada and the States said to THE GROCER that the abrogation of the Washington Treaty was, at first, thought to be a pretty severe blow to Nova Scotia fisheries--" which " he said " are our most important industries. We did suffer a good deal during the time Canada allowed Americans to fish on our coasts. Since the armed cruisers were put on and have kept them off, our own fishermen have had the ground to themselves. They are now perfectly happy. They are better off than under the Treaty. Less fish are caught and the offerings in the United States markets being smaller we can get better prices. Even after paying the duty we make more. Of course, under heavy runs such as we had this spring, prices go down. The reduction in duty will be a help.

There is nothing like keeping a stiff upper lip and letting the Americans see that we do not care what dut es they impose. They have seen that they could not impose on us, and as they need our products at lower prices they have reduced duties on nearly all of them."

DRY GOODS.

TORONTO MARKET.

D RY GOODS remain quite active, and the colder weather this week has induced a more cheerful feeling. Travellers are all out and are sending in very fair orders, showing that retailers have commenced to break their fall and winter stock. This is still further evidenced by the increasing number of letter orders received. The demand is very general.

Dress goods are in good demand, with serges leading. Bright-finished, small-effect goods are also fairly active. Sedans are good property for those who cater to the cape and mantle trades.

Heavy woollens in socks, mitts, underwear, blankets, etc., are moving freely and at steady prices.

Caldecott, Burton & Spence show a great drive in 39-inch henriettas. These goods have been falling in value for some time, but the market has taken a turn upward, hence it will be safe to venture. A new shipment of trimmings is just to hand, including jets, braids, swansdown, and some fluted effects which are now in taste in the French market.

Holiday goods are already moving with Samson, Kennedy & Co. Dolls, albums, note books, perfumes, scrap albums, fancy baskets, brushes, and brush sets, and Christmas tree ornamentations are in profuse display. Art plushes for fancy cushion covers, etc., are shown in new and delicate patterns at a low price. A new and taking line of Swiss embroidered pillow shams, d'oylies, tray covers, and smaller goods is shown. Some are in cream, but most are in white. This open style of fancy linen seems to be catching on. Another line in which they excel just now is their display of dress trimmings. Narrow silk, tinsel and jet gimps are selling for early fall dresses. Beaver and astrachan edgings are taking for the later trade. Wave braids are still in favor in spite of predictions to the contrary. Large buttons are forging to the front again.

WHAT BRAVE YOUNG CLERKS DO.

T is a common remark among a certain class of young men that "the world owes them a living," remarks an exchange. It is hardly the most industrial class that put in this claim, nor those who seem to do the most for their fellows. But for some mysterious reason they seem to think the world is greatly in their debt, though it appears so slow to recognize their claims.

Does it not rather seem as if the truth was just the other way? So many years at the beginning of life, and towards its close, if prolonged to old age, must be spent in helplessness and entire dependence upon others. Would not an honorable nature desire to make some return to the world for so much kindness and care? Such an army of workers are constantly busy in the four corners of the earth to supply us with the most simple necessaries and luxuries of life that common gratitude would seem to call on us also for some contribution to the world's working force.

How the old pioneers toiled in this new land to fight back the wild beasts, hew down the forests, build up the highways and towns and cities for our comfort to-day ! The wor'd owed them a living. And so it does to the hardy sailors who cross the perilous seas to bring to our doors the products of other lands, or the men who build their ships, and those who toil hard with brain and hand to invent and make the machinery which works over the earth's productions with endless forms for our convenience. It is a great debtor to those who handle the products in the marts of trade, and so make them accessible to millions of homes. Those who contribute to the moral growth of the world are no less its benefactors, and the world acknowledges all their claims. It is a general principle everywhere that "the laborer is worthy of his hire." The whole sentiment of the community is against one who would defraud his workman-

But the principle works both ways. The world also despises and laughs at the man who expects wages without work. It feels he has neither justice nor common sense on his side. A good roof and food and clothing are excellent things, but the world does not step up and present them to those who sit idly in the shade and demand them as a right. It is an idle complaint that some millionaire has his portion and ought to be compelled to give it back. He never had a portion to lose.

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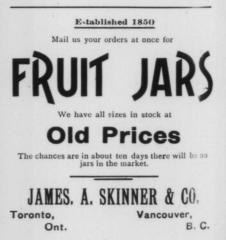
But the brave boys working hard and hopefully to-day in humble positions are laying up a score which the world will be glad to settle by-and-by, and they will have the high and keen satisfaction of knowing that the "living" was honestly won. They did not take it as a tramp does his crust. The finer and better the work and the more brains worked in with it the higher the reward.

HOW TO WIN TRADE.

You've got to push yourself out at times to win trade, says an exchange. What's the use of saying that if you've the goods they'll sell themselves? I know better. Give me my pick of the clerks along the street, and with ordinary prices I'll agree to put a new store in shoes, clothing and groceries on its feet in any city in a year's time. The clerks I would select are people who have learned how to forget their own likes and dislikes and cater to the whims of the people who buy, and make those whims valuable for their employers. A disagreeable salesman, who feels it his duty to consult his own preference and put forward his own personality at all times, is a bad man in a store. He will not only lose saleshe will drive trade out of the store, never to return. The clerk who succeeds needn't bow down to a customer and sacrifice his own respect, but he can't lord it over customers and insist on doing their buying for them, and he can't pick and choose customers and deal pleasantly with this one and be sharp and crabbed with one he doesn't like.

Davidson & Hay received their first shipment of new Patras currants in half barrels on Wednesday last. This is the earliest arrival of this fruit on the market.

The biscuit manufacturers have reduced prices on sodas and some of the sweet biscuits, and 2c. each on 3-lb. packages. This is the first change made in two or three years.





THE VALUE OF SALT.

C ODIUM chloride, or common salt, is a necessity of animal life, remarks an exchange. Wild animals of the herbivorous class make regular excursions of many miles to "salt licks," or other places where it abounds. The human body contains salt in large proportion. The blood tastes of it, and in greater or less quantities it is found in all the many fluids and juices manufactured by the various glands of the body. That its presence is not accidental but designed is shown by the study of some of the essential lactors of the organism when deprived of it. Recent experiments have proved that the white corpuscle of the blood swells and bursts quickly in distilled water. Protoplasm is inactive, and the cilia, or fringe-like edges of certain cells, stop their motion when deprived of sodium chloride, while in a salt solution they remain active and intact. It is stated that by the passage of salt through the body the absorption of food is stimulated and the activity of tissue changes and growth is increased. It is a matter of common observation that the swallowing of salt produces thirst, which is but saying that certain organs are stimulated to activity thereby, and consequently demand more fluid in order to continue their normal activity. Many children doubtless suffer from an insufficient supply of common salt, especially when artificial foods are

used. Such children are often weak and poorly nourished. Their digestion proceeds slowly, absorption of digested products is delayed, and they become emaciated. The doctor is called, and with the order to add "a pinch" of salt to the milk or other prepared food, the appetite improves, the digestion is stimulated, and the proper condition of nourishment returns. It is more than probable that the chlorine element of the hydrochloric acid of the gastric juice is supplied by this salt. In this fact persons who live largely on a vegetable diet may find a reason for a weak digestion and insufficient activity, for the mineral matter found in vegetables consists for the most part of potash salts, which do not satisfy the demands of the animal organism. The water of mineral springs is chiefly efficacious in that it supplies both salt and water to the blood in increased quantity. The salt tends to increase tissue changes, and the greater supply of water hastens the excretion of the waste products which are thereby generated.

GROWTH OF BEEF PACKING.

THE growth of beef packing operations in the United States has been largely increased in late years, chiefly incident to the business of pork packing, says Cincinnati Prices Current. Exact statistics have not been made available with reference to this industry. The introduction of refrigerator cars for the safe transportation of fresh product has effected great changes in the beef trade of the larger towns and cities throughout the country, the local killing of animals giving way in a great measure to the more economical methods reflected by the dressed meat operations of large concerns.

Cattle killing for commercial supplies of beef is chiefly prosecuted at Chicago, Kansas City, St. Louis and Omaha, with considerable in the aggregate at other places. The total number of cattle killed in these four centres in 188c was about 750,000; in 1885 it had advanced to 1,450,000 ; subsequent years showed an important increase, reaching a total of 3,375,000 in 1890; the following year no gain was shown, but there was a fair increase in 1892 and 1893, reaching a total in excess of 4,100,000 in the latter year. These figures, while they embrace animals slaughtered for local requirements, are instructive as illustrating the important extension of beef production for commercial distribution in these centres.

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The exportation of beef has greatly enlarged in late years, although the total for 1893 was decidedly reduced in comparison with several years previously. In 1890 the total reached 398,000,000 pounds, the maximum recorded; for ten years ending with 1892 the annual average was 261,000,000pounds; in 1893 it was 290,000,000 punds, having a value of nearly \$25,000,000; the annual average exports for ten years ending with 1892 was \$21,000,000.

BEST TO BUY, BECAUSE BEST TO USE.

The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over Five Million Dollars' worth of SUNLIGHT SOAP was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. Quality tells.

"CROWN" and "HONEY"Syrups

QUALITY AND PRICE RIGHT.

In two and three gallon tins. (Full weight guaranteed.)

Davidson & Hay "

Wholesale Grocers and Importers

CONCERNING RETAILERS.

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A new grocery firm has commenced business in Belleville. Elliott & Petty is the name.

Shield & Son, Broadview avenue, Toronto, have just completed alterations in their store whereby increased capacity is obtained and a number of improvements are made.

The bright and attractive grocery store of J. H. Greenshield, King and Berkeley streets, Toronto, is being enhanced by the aid of the painter and decorator's art.

E. Burt, formerly buyer for the Muskoka Mill and Lumber Company, with his partner Mr. Thompson, of Penetanguishine, w ll open a first class grocery, crockery and provision store in the town of Bracebridge, Muskoka district, under the style of E. B. Burt & Co. The handsome store this firm will occupy is owned by Samuel Armstrong, ex-mayor of Bracebridge. Mr. Burt decided to open in Bracebridge on account of the many advantages it afforded, and with his long knowledge of the grocery business gathered at home and abroad he will no doubt do well. A stock of clean, fresh groceries will be kept constantly on hand.

BRITISH COLUMBIA SALMON.

B. C. Commercial Journal, September 18: There is no change worthy of note in the situation since our last review. The markets continue firm. Another salmon vessel has arrived, the Corryvrechan, 1,299 tons, which will load on account of Robt. Ward & Co., Ltd., when her cargo of coal is discharged. The Corryvrechan and Rimac are the only salmon vessels that will load for London. The remaining four, City of Glasgow, Clan Robertson, Northernhay, and Senta will load for Liverpool.

Early this season the Liverpool buyers made free purchases when new brands were offered at low prices, and later they bought heavily of established brands at considerably higher figures. Consequently the bulk of the pack for the United Kingdom will go Liverpool. Last season six vessels carrying 253,-833 cases went to Liverpool and four vessels carrying 148,332 cases to London.

Toronto.

The Canadian Co-operative Commonwealth held its regular meeting in the rooms on Carrall street, on Tuesday night, their being a large attendance of members. Arrangements were made for the disposition of 2,000 barrels of fish a month, and the Society has concluded in view of the large number of applicants for admittance to the colony, to take the curing and barrelling of fish. The Committee of Management have already made the purchase of from 800 to 1,000 fish barrels, and have engaged coopers to proceed to the colony in order to con-tinue the construction of the latter. By the next boat going North, a large cargo of provisions will be despatched, together with a number of fishing nets and boats. Several applications have been received from good practical agriculturists and fishermen, to join the Northern Colony, and the Commonwealth would seem to have a prosperous future before it .- News, Vancouver.



AFTER THE FAIR Our new "Eagle" Brand Japan TEAS "Eagle" Brand Ceylon TEAS NEW VALENCIAS Are second to none in the market

NEW VALENCIAS Arguimbau's and Morand's

Now in stock.

M. Masuret & Co. - - London, Ont.

LEMONS IN NEW YORK.

THE supply of lemons in this port, says

the N. Y. Journal of Commerce, is placed at 42,000 boxes, against a quantity of 66,500 boxes corresponding period last year, and 50,000 boxes same time the year previous. The stock in transit consists of only 10,000 boxes, the Gleadowe, the next vessel to arrival, having 7,000 boxes, and the Gladiolus following, 3,000 boxes, both of which shipments are of Sicily fruit. Of the present available stock a very small portion consists of really prime grades, and as a similar condition of affairs is noticed relative to the goods in the hands of the trade generally, there is naturally a strong feeling where sound and attractive fruit is possessed. The importation at this port for the crop year beginning September 1, 1893, to date have been 1,956,617 boxes, and to all ports 2,651,717 boxes, against a total quantity last year to 1st inst, of 2,646,000 boxes, thus showing a very slight difference in favor of the present season. In view of the present favorable statistical position the opinion is entertained that market values will be held up without important variation to the close of the season. The new crop Malaga is now in course of preparation for market, though it is doubtful if any considerable quantity of the fruit will arrive here much before the 15th prox. Some few shipments via Liverpool may possibly be made, though present values ruling here and the character of the demand are not likely to influence the importation of any large parcels by this indirect cause. New Malaga, however, are usually given a good reception, as the appearance of the fruit is desirable, and they possess excellent keeping quality, though the merits of the fruit fall considerably below Sicily and other grades. As an evidence of this and for the purpose of realizing more remunerative prices some in the trade take advantage of the ignorance of many buyers by repacking the fruit in Sicily boxes, adopting style, etc. So common has this practice become, and so many advantages gained by the deception, that it has suggested to some Sicily shippers the wisdom of preparing the fruit at primary sources

with the view of making the goods more attractive when presented through the auction rooms. To carry out this scheme we learn that several of the leading packers in Sicily are at present in Malaga, and have already made large purchases of the fruit there with the intention of packing same in regular sizes, and adorned with fancy papers, etc., for the purpose of giving the goods a Sicilian appearance, thus aiding materially their sale, and. the realization of better prices upon their arrival in this market. The season for the sale of Malaga, however, promises to be much shorter than usual the present year, as new crop Sicily will enter the market at an unusually early period. From information received we learned that shipments will be made from primary sources during the first half the coming month, and the ar rivals here may be expected about the 25th prox. The quality of the crop this year, it is said, will be superior to that of last, a fact that will be appreciated when the fruit of the past season and the heavy losses incurred by the melting process is considered, The period of the year has now arrived when the demond has settled down to the legitimate, and few opportunities are pre-sented for speculation. The supply at present is sufficient to piece out the requirements of the trade for some time to come, and during the coming month the additions of new fruit will give to the trade renewed assoriments, and check any tendency toward As an item of interest it may a scarcity. be said that the coming crop of Florida will considerably exceed that of last year, some authorities placing the total yield at 125,000 to 150,000 boxes.

GROCER HAMILTON GUILTY.

The charge preferred against Robert Hamilton by Eby, Blain & Co., of having obtained goods under false pretences, was proven at the Assize Court Tuesday and a charge of guilty was returned by the jury. Sentence was deferred.

The case occupied three days. Evidence showed that the accused in February last made a statement of his affairs to Mr. Blain, of Eby, Blain & Co., in which he represented that he owned a house valued at 4,000, upon which there was no encumbrance. He valued his book debts at 1,900, and estimated his stock at \$1,100. Outside of Eby, Blain & Co., to whom he at that time owed \$1,100, he claimed that his liabilities were \$250 only. He failed in August last with assets amounting to but \$700 and liabilities exceeding \$3,000, of which \$1,100 was due to Eby, Blain & Co. It then transpired that the property, which he claimed to own, was, and hid always been, in his wife's name. The judge, in summing up the evidence, charged heavily against the accused, and the jury returned a verdict as already stated.

PERSONAL MENTION.

William Ince, Jr., was elected chairman of the Gratuity Fund Committee of the Toronto Board of Trade on Monday.

J. W. Larkin, Nobleton, Ont., called on THE GROCER when in Toronto a few days ago. He reports business good in Nobleton.

Henry C. Boomer, of Warren Bros. & Boomer, returned Monday from a six weeks' trip to Great Britain. He had a pleasant time, and his increased avoirdupois and generally healthy appearance show it. He reports that excessive rains have done much damage in the agricultural districts in Great Britam.

P. C. Larkin has returned from London, where he was visiting the exhibit of "Salada' at the London Fair. He is well please i with London. He speaks of it as the most delightful city in every way that he has ever seen, and says if he ever made a change from Toronto, London would be the place of all others he would choose to live in.

Capt. Charles A. Smylie, of Young & Smyle, New York, the great American licorice manufacturers, was in Toronto this week on his regular rounds of the trade. Mr. Smylie is an officer in the 12th Regiment, New York, known as the best drilled and disciplined volunteer corps in the United States.

W. G. Walker, grocer, McCaul street, Toronto, is a happy man. Recently his father transferred his interest in the bus ness to him, and a week or so ago he became possessed of the best wife in the Dominion. The happy couple have just returned from their honeymoon trip. THE GROCER tenders congratulations.



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"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES. WOODENWARE. INDURATED-FIBREWARE. WASHBOARDS. WRAPPING, TOILET, AND OTHER PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

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The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL TORONTO

AGENCIES

QUEBEC HAMILTON **KINGSTON** -ST. JOHN HALIFAX WINNIPEG VICTORIA ST. JOHNS, Nfld. - E. A. Benjamin

F. H. Andrews & Son **Alfred Powis** J. A. Hendry A. P. Tippet & Co. J. Peters & Co. Tees & Persse **James Mitchell**





TORONTO MARKETS.

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TORONTO, Sept. 27, 1894. GROCERIES.

HE after Exhibition quietude still obtains. For sugar the demand has dropped off materially, but no change has taken place in prices. Teas are still active and firm. Green Rio coffees are still scarce. Canned goods are quiet, but firm, with some lines tending upward in price. Rice continues in fair demand. Syrups and molasses are quiet. The first regular shipment of new season's Valencia raisins arrived on the market this week, and they are going readily into consumption at firm prices. Currants are quiet, but higher in the primary markets. Choice butter is scarce and firm, and cheese is quiet and steady. There is a good business doing in cured meats at the advanced prices. Oranges are scarce, there only being a few Jamicas on the market. Dried and evaporated apples have been offering more freely during the week, but not many transactions have been reported. A further advance is reported in eggs.

CANNED GOODS.

The Packers' Association will advance the price of tomatoes and corn 21/2c. per dozen Oct. 1. During the past week nothing particularly new has developed. Business is still quiet and devoid of any specially striking features. Tomatoes and corn have been slow at 85 to 90c. Extra sifted peas have been in good demand at \$1.45 to \$1.50, but ordinary kinds are quiet at 80 to 85c. Receipts of new season's salmon are arriving more freely, while the demand on the other hand is scarcely as good as it was. Prices, however, continue firm at \$1.25 to \$1.35 for first-class red fish in tall tins, and \$1.55 to \$1.60 in flat tins. In lobsters there is a fair trade doing at \$1.85 to \$2 for talls, and \$2.30 to \$2.50 for flats. Canned fruits continue quiet at these quotations : Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's ; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40. Canned meats and sardines are quiet.

COFFEES.

Green Rio's are still scarce, and a fair business continues to be done in Maracaibo coffees in consequence. In New York the market for Brazil growths has been gaining gradually in tone all the week. At first the improvement seemed to be principally a reflection of the advancing tendency on options, but later developments disclose the fact that there has been a strong and persistent demand from roasters for desirable grades, No. 7 in particular being called for, a grade that is still exceedingly scarce and indifferently offered by those fortunate enough to hold it. Other qualities have been benefited to some extent, and the low grades are now spoken of with greater favor, and the d fference in value as compared with the standard is smaller than heretofore.

RICE.

There is still a good demand for fancy imported Japan rice. "B" rice is also moving fairly well, but medium grades are neglected. The market still rules strong. The present season is said to be the most satisfactory in regard to profits that the trade has experienced for a number of years. We quote : "B," $3\frac{1}{2}$ to $3\frac{1}{2}$ c.; extra Japan, $5\frac{1}{2}$ to $5\frac{1}{2}$ sc.; imported Japan, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; tapioca, $4\frac{1}{2}$ to $4\frac{1}{2}$ c.

SPICES.

European advices report higher prices in ginger, cloves and pepper. There is no change here, but business has been more active than for some time. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business continues quiet and featureless, and will, of course, remain so until the new season's goods arrive. We quote : Brazil nuts, 11 to 11½ c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10½ c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The feature of the market this week is the scarcity of yellow sugars, the representatives of some of the refiners not having shown samples of these kinds for several days. Some of the wholesale houses are completely cleaned out in consequence. The scarcity, however, is only temporary, it being anticipated that by the end of the week fresh supplies will be on the spot. The demand for sugar shows a further easing off, but prices remain much as before. We quote granulated at $4\frac{3}{8}$ to $4\frac{1}{2}$ c., and yellows at \$3.45 up.

N. Y. Journal of Commerce, September 25: For raw sugars the position continues somewhat unsettled, and probably will be in that condition until all the free goods have been sold out and good fair test is made over stock subject to duty. The present light melting wants admit of slow demand for material, and unless the outlet for refined s'ock expands pretty soon it looks as though production would have to be curtailed. It was a quiet day for refined goods. The decline of Saturday did not seem to have any effect to break up the indifferent attitude of buyers, and orders came forward in the old s'ow, unsatisfactory manner, and business was exceedingly dull for all grades. SYRUPS AND MOLASSES.

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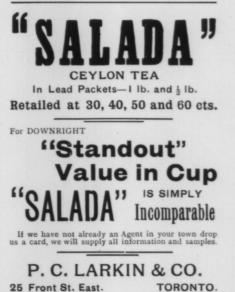
Both syrups and molasses are quiet at unchanged prices. We quote : Molasses—New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c. Syrups—Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

TEAS.

The market continues brisk at firm prices, although nothing particularly new has developed. Young Hyson teas are this week receiving a large share of attention from retailers at about 16 to 18c. for low grade, 24 to 27c. for medium, and 33 to 38c. for high grades. Low grade China Congous at about 16 to 18c. are also receiving a good deal of attention. Retailers are pretty well stocked up with Japan teas, and there is a temporary falling off in the demand in consequence, although there is still a good business going, particularly in the medium kinds, at about 16 to 20c. Indian and Ceylon teas are quiet but strong in price.

DRIED FRUITS.

The first direct shipment of Valencia raisins, new season's crop, arrived in Toronto this week, and they came upon a bare



MARKETS_Continued

18

market, the few hundred boxes received via Liverpool a couple of weeks ago having been cleaned out. The idea as to price is 51/2 to 6c. for off stalk and 61/2 to 7c. for fine offstalk. Demand is good. A cable received by P. L. Mason & Co. from Arguimbau states that one-half the crop of Valencia raisins has been damaged by rain, and that prices are firmer. The situation in Valencia raisins is referred to more fully in the editorial columns.

There is not anything worthy of special note in regard to the local currant market. Business is light and less than it was a week ago on account of the arrival of new season's Valencia raisins. A cable to J. L. Watt & Scott from Patras quotes currants Is. per cwt. dearer. Quotations here are unchanged: Provincials, 31/2 to 4c. in brls., half brls., 35% to 41/8c.; Filiatras, 4 to 43/4c. in brls., and 41/2 to 5c. in half barrels ; Patras, 5 to 5½ c. in barrels, 5¼ to 5¾ c. in half brls., 5 to 61/2 c. in cases ; Vostizzas, 61/2 to 71/2 c. in cases, 634 to 734 c. in half cases. In prunes business is still confined largely to a few odd cases of "B" brand. For the lower brands there is no enquiry. We quote: "A," 9c ; "B," 7 to 7 1/2 c.; "U," 51/4 to 51/2 c.; bags, 334 c.; casks, 41/2 to 5c.

BUTTER AND CHEESE.

Market continues firm for good butter, but offerings are light, with the desired kind scarce. Low grade butter, however, continues to accumulate, jobbers being willing to take almost any price that they can get. There is a good demand for creamery butter in the absence of a supply of choice dairy tubs. No transactions are heard of on export account. We quote jobbing prices as follows : Dairy-Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 19c.; bakers' butter, 12 to 13c.; pound rolls, 20 to 21c. Creamery-Tubs, 21 to 22c.; pound prints, 24 to 25c.

There has been no change in cheese, demand still being light and prices II to II 1/2 c. There is neither pressure to sell nor to buy. PROVISIONS AND DRESSED HOGS.

Active and firm continues to be the provision market, but no new features have developed. We hear of a transaction in two carloads of long clear bacon at 81/2c. Receipts of dressed hogs have been fairly liberal during the week, and prices are easier. As high as \$7 was paid in a few

instances for something choice, but \$6.50 to \$6.75 is the ordinary range.

BACON-Long clear, 81/2c. for car lots and 8¾ to 9c. for small lots ; breakfast bacon, 121/2 to 13c. ; rolls, 9 to 91/2c.

HAMS-Large, 22 lbs. and over, IIC.; medium, 15 to 20 lbs., 12 1/2 c. ; small hams, 13c.; pickled, 11 to 111/2c.

LARD-Pure Canadian, tierces, 94c.; tubs, 9¾ c. ; pails, 10c.

BARREL PORK-Canadian heavy mess \$19; Canadian short-cut, \$19 to \$20; shoulder mess, \$14.50 to \$15; clear mess, \$15 to \$15.50.

GREEN FRUIT.

Rodi oranges are not to be had, but there are a few Jamaica oranges arriving, and for them there is not much demand. The demand for lemons is moderate only. In peaches there is a demand for good stock, but other kinds are not wanted and sell at almost any price. Receipts are beginning to fall off. There is a good demand, and for the latter receipts better prices have been realized. Grapes are in liberal supply and demand is good, but prices are low. The quantity of tomatoes coming forward is not large, but demand is fair for those of good quality. Good varieties of pears are in active request. We quote : Oranges, Jamaicas, \$1 per basket and \$6 per brl. Lemons, \$3.50 to \$4.50. Bananas, \$1 to \$1.50. Muskmelons, \$1 to \$1.50 per brl., and 30 to 40c. per basket. Cucumbers, 20 to 25c. per basket. Tomatoes, 20 to 35c. per basket. Peaches, 30 to 75c. per basket. Pears, 40 to 90c. per basket. Apples, \$1.50 to \$2 per brl. Grapes, 1 1/2 to 3c. per lb. Sweet potatoes, \$3.50 per brl.; Jerseys, \$4 per bil. Crab apples, 25 to 40c. per basket.

COUNTRY PRODUCE.

BEANS-Quiet at \$1.35 to \$1.40 for handpicked.

EVAPORATED APPLES - Offerings are gradually getting more liberal, and at the same time more varied, although 8c. appears to be the ruling idea with the factories. Jobbers quote 81/2 c.

DRIED APPLES-As far as offerings are concerned, the conditions are similar to those relating to evaporated apples. As to price, we hear of transactions in barrel lots at 6c., but there is yet no well-defined price basis.

EGGS-Demand is brisk, and fresh stock is higher at 14 to 15c. The desired kind are scarce, but eggs of inferior quality are plentiful.

POTATOES-The market has assumed, unexpectedly, an easier attitude on account

of liberal receipts and good quality thereof. Those who have carloads on hand bought a week or so ago stand to lose money. As to price, 55c. is now the idea for carload lots on track, and 65c. for small lots out of store.

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ONIONS-New season's Spanish and Valencia onions arrived on the market this week. We quote: Spanish, 90c. to \$1, inside figure being for 10 case lots ; Valencias, 53 to \$3.25 per case.

POULTRY-There is a fair supply and prices are steady. Chickens are quoted at 50 to 55c. ; ducks at 50 to 60c., and turkeys at 10 to 11c. per lb.

FISH AND OYSTERS.

The fish trade continues unsatisfactory on account of the large proportion of big fish Ciscoes are scarce and higher. coming in. Demand is beginning to open up for Labrador herring, and the cold weather is expected to create a better demand for finnin haddie. Digby herrings, new stock, are on the market. Oysters are in fair demand We quote : Salmon trout, and lower. to 61/2c.; skinned and boned codfish, 61/2 c.; boneless fish, 31/2 to 4c.; boneless cod, 5 to 8c; Labrador herring, \$2 to per half keg; ditto, split, \$3; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; white fish, 7c.; ditto, 6 to 7c. per lb.; white fish, 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 8c. Digby herring, medium, 14 to 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, \$1 35. Oysters, \$1.35 to \$1.40 per gallon.

SEEDS.

The United States markets for timothy seed have shown a marked decline the past few days, in which the markets here must sympathise. Alsike has experienced practi ally no change since our last quotations, but with more varied receipts there is a wide range in quotations, prices paid ranging from \$5 to \$6.30 per bushel, the latter being for really fancy quality, while inferior grades are bought at proportionate values. We quote timothy at \$1.80 to \$2 20 per bushel, f.o.b. points of shipment.

SALT.

Trade is brisk with a good many car lots moving. We quote : Barrels, 90 to 95c.; coarse sacks,58c.; fine sacks, 6oc.; dairy, \$1.50; rock, \$10.

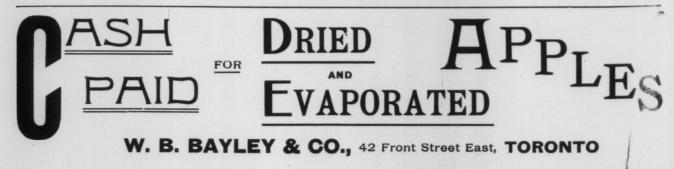
HIDES, SKINS, WOOL AND TALLOW.

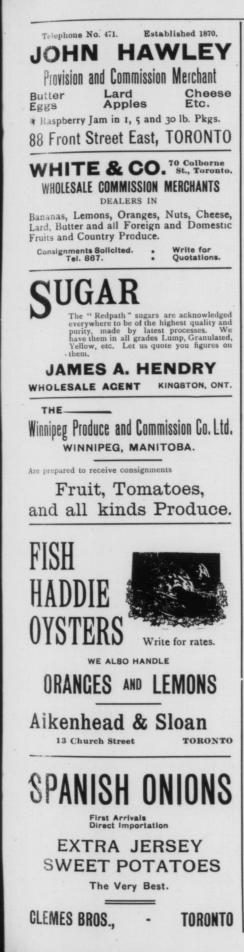
HIDES-There is a good demand for all the best select buff hides offered, and the market is firm at the advance. Local dealers are paying 3¹/₂c. for green. Cars of prime buff are held at 4¹/₂c. The Chicago market was reported a trifle easier to-day.

LAMBSKINS-Are in good demand and steady at 45c.; pelts, 45c.

CALFSKINS-Are quiet. Dealers quote 6c. for No. 1 and 4c. tor No. 2.

TALLOW-Is steady. Local dealers are paying 51/2 c. and 53/4 c. and selling at 6c. and





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THE CANADIAN GROCER

MARKETS. - Continued

FLEECE—There is a firmer feeling in the market, the recent shipments having created a better inquiry, and prices are firmer. Combing is quoted at $17\frac{1}{2}$ to 18c. and clothing at 19 to 20c.

PULLED WOOLS—Are quiet. The demand from the home mills is moderate. Prices are rather firmer at 21 to 23C. for supers and 19 to 20C. for extras. Foreign wools are firmer.

PETROLEUM.

Car lots are now moving brisk. Prices are much the same as last week. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto : Canadian, 12c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

The Petrolia Advertiser quotes : Petrolia crude, 98c. per brl. ; Oil Spring crude, 99c. per brl. ; refined, 6½ to 9¼ c. in bulk, or 8½ to 9c. in brls. in car lots, f.o.b., here.

MARKET NOTES.

Dawson & Co. have a shipment of Valencia oranges in stock.

W. Paterson & Son report a big demand for their "soda biscuits."

Bright syrups in 2 to 3 gallon tins are being offered by Davidson & Hay.

Smith & Keighley have just received a consignment of cranberries, new crop.

Clemes Bros. received their first carload this week of new season's Spanish onions.

H. P. Eckardt & Co. are in receipt of several invoices of Congou and green teas.

Another shipment of Orient tea in packages arrived this week for Eby, Blain & Co.

The McAlpine Tobacco Co., Toronto, has just issued a neat price list with calendar on back.

Aikenhead & Sloan are handling Freeman & Shaw's "Horseshoe" brand of oysters.

A shipment of British Columbia salt water sa'mon, in barrels, is to hand with Smith & Keighley.

Davidson & Hay have a shipment of new season's Congou tea, full assortment, arriving this week

Sloan & Crowther are just in receipt of their shipments of new season's Congous and Young Hysons.

W. Paterson & Sons' new season's stock pickles are now on the market. Quality is understood to be fine.

A small consignment of Sphinx "U" brand prunes has been received by W. H. Gillard & Co. and are going out rapidly.

Toronto salt works report the sales of three cars barrels, five cars course, three cars fine, one car dairy, and one car American Rock.

C. & B. new candied peels are to hand with Lucas, Steele & Bristol. This firm will have their York factory peels also here in a few days.

More orders, by a third, were booked for Salada during the past week than ever before in a single week. "This," says P. C.



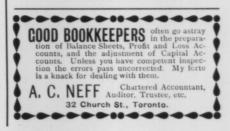
19

TORONTO.

EGGS have advanced in price considerably the last week and will go still higher. Shipments now should do well as the market is practically bare.

BUTTER in good demand and stocks cleared up daily. The tendency if any is a little easier. Beans, Apples and Onions in good demand.

ALL LINES OF PRODUCE HANDLED. EGG CASES SUPPLIED.



Larkin & Co., "leads us to the belief that in a few years nothing but packet teas will be sold."

Grand Mogul tea exhibit at the Western Fair, London, received the highest award that was given, a silver medal.

H. P. Eckardt & Co. have in store shipments of these brands of new season's canned salmon : Maple Leaf, Bon-Accord, Horseshoe, Imperial and Lynx.

T. B. Escott & Co. have received new Valencia raisins. New currants, in half barrel, are arriving in a few days.

Aikenhead & Sloan have to hand a carload of small Digby herring in boxes, which they are selling at 15c. They have a shipment of split herring on the way.

W. H. Gillard & Co. are in receipt of new peels, orange, lemon and citron, Crosse & Blackwell's goods. They report the quality fully up to that of former seasons.

A gentleman who has just returned from Montreal says there are 25,000 packages of spring make Ontario butter, purchased in June last, in cold storage in that city.

The Toronto Biscuit and Confectionery Company call attention to their advertisement of B. F. P. cough drops, which they claim to be the best on the market.

Lucas, Steele & Bristol, in addition to their big spice list, have following herbs for sale in 10c. tins : Poultry dressing, sweet marjoram, summer savory, thyme and sage.

J. Butcher, the well-known grocer of Queen street west, Toronto, has one of his windows filled with "Salada" tea and an interesting collection of photographs of tea planting in Ceylon.

Horseshoe salmon is being delivered this week to the trade in Toronto. Only 80 per cent. of the orders are being filled owing to the shortness of the pack. Jobbers who sold to arrive at \$1.10 to \$1.15 are now quoting \$1.25.

Grand Mogul tea exhibits have been held during the pa-t week as follows: D. & H. Becker, New Hamburg; Adam Palk, Shakespeare ; F. Krug, Tavistock ; W. E. & C. Stanley, Lucan ; H. W. Housberger, Ethel; J. F. Brownscombe, Uxbridge.

The Reception c ke made by the Toronto Biscuit & Confectionery Co. is said to be the choicest thing of the kind ever made in Canada. The firm reports that it can hardly fill its orders for them. Merchants who have not seen them should write for samples.

Following new currants are now offering to arrive with Lucas, Steele & Br stol : Cases and half cases Panarete, cases extra choice Vostizza, cases choice Vostizza, cases choice Cassolina, cases and half cases fine Filiatra, barrels and half barrels fine Filiatra, half barrels fine Provincial.

E. B. Eddy Co. are putting a special match on the Maratime Province market, which may be left out all night in the rain or exposed to the waves on the sea shore, but

which will light as readily as if it had not 271/2 c. in car lots 29c., and single purchasers been damped at all. Many of the buyers in the east ask for such a match.

P. C. Larkin & Co. report having opened during the past week fourteen agencies in London for the sale of Salada Ceylon tea, among the number being all the leiding grocers of the city.

MONTREAL MARKETS.

MONTREAL, September 27, 1894. GROCERIES.

"HERE is a satisfactory volume of business passing at present in all staple lines of groceries. The chief notable features at the time of writing are a firmer feeling on yellow sugars, continued activity and strength in tea, firmer values and an active demand for both raisins and currants to arrive, and strength in both canned vegetables and salmon. With this condition of affairs ruling on leading lines, it is not at all surprising that jobbers should be experiencing a good enquiry from their customers. In fact, the general tenor of value at the moment is steady on all lines of goods.

SUGAR.

The sugar market on spot fully retains its firm tone despite the easier feeling in New York, and prices here are well maintained at both the refineries. This is notably so in the case of yellows, for which jobbers are experiencing an active demand, and with light stocks generally, this means a good demand from first hand as well. In fact, it is doubtful now if orders could be accep ed at 31/4 c., and we quote 33/8 to 37/8 c., as to quality, the outside figures for bright yellows, in which a good volume of trade is passing. Granulated furnishes no special feature, trade being fair and prices steady at 41/4 to 43/8c. at the refineries and recent advices from New York note further business in refined goods, and, of course, this is having its effect on the raw sugar market at that centre as it places holders of the latter stock at a great disadvantage. It is in this connection that influence may be exerted on Canadian values, for any radical decline in the price of raw supplies would be apt to have sympathetic influence on our markets.

SYRUPS.

The firm feeling in syrups on the market ts well maintained. Reference was made some weeks ago to the fact of light stock in refiners' hands here. Well ! they have not had material replenishment since, and with this fact in mind, coupled with the fairly active demand now experienced, prices are firmly maintained. We quote 2 to 21/2c. for bright grades, and 11/4 to 11/2c. for dark.

MOLASSES.

The molasses market shows no improvement, ruling quiet with prices barely steady. Barbadoes in round lots are still quoted a

30c. Porto Rico is unchanged at 24 to 25c. TEA.

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The tea market continues active and strong all round. Importers are experiencing as great a demand as ever from jobbers, and the latter are busy as nailers supplying orders from their own customers. Large transactions have transpired in all descriptions during the week from China blacks to Japans, the former at prices ranging from 10 to 21 1/2 c., and the latter all the way from 16c. for medium up to 23c. for fine. In fact the outlook all round appears to be a healthy one. A scarcity of April and May pickings of Japans is one of the features of the market, and it is doubtful if any large quantity could be had here. We quote Japans as follows : Low grades, 11 to 13c. ; medium, 14 to 17c. ; fine 181/2 to 23c., and choice 24 to 31C.

COFFEES.

There is nothing new in the coffee market. The advance in Mocha coffee recently noted is maintained, and fair-sized lots of both Mocha and Maracaibo have changed hands. We quote : Maracaibo, 1834 to 21c. ; Rio, 19 to 21c.; Java, 24 to 30c., and Mocha, 231/2 to 200.

SPICES.

The spice market is steady under a fair demand. We quote mill prices as follows : Penang black pepper, 6 to 71/2c.; white pepper, 10 to 121/2c.; cloves, 71/2 to 9c.; cassia, 9 to Ioc. ; nutmegs, 60 to 90c. ; Jamaica ginger, 15 to 22c.

DRIED FRUITS.

The market rules strong, and if anything values are higher. The chief business transpiring at present is in stock to arrive, for the available supplies on spot are very limited. The Drocona, the first direct steamer, sailed from Denia on the 22nd of September, and she should therefore be here by the middle of October. No definite information is at hand as to the extent of her cargo. Advices from primary centres are firm, both on currants from Patras and raisins from Denia. An active business is passing in raising 10 arrive by this steamer at the following range : Ordinary off-stalk, 41/2c.; fine offstalk, 434c; selected, 51/2c.; layers, 534 10 6. Advices received on Monday stated that currants had advanced 1s. 9d. Provincials are selling freely to arrive at 31/4 c. in barrels, 33%c. in half-barrels, and 334 to 434 c. in cases, according to quality. There are no further advices on prunes or dates, and-There are no great activity can be anticipated on these for a month.

RICE.

A good demand is experienced for nice which has led to a satisfactory volume of business during the past week. We quote: business during the past week. Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25 and Patras, \$4.25 to \$4.75.

NUTS.

The nut market is very quiet. Stocks of Grenoble and Terragona are practically exhausted, and prices on them are purely



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THE CANADIAN GROCER

MONTREAL MARKETS-Continued

nominal. Sicily Filberts have been moving at 7½ c. while Pecans are quoted at 8c. Brazil nuts are steady at 9 to 10c., and Cocoanuts \$4 per bag.

CANNED GOODS.

The canned goods market does not furnish anything very new this week except that advices confirm what has already been published regarding scarcity and firmness of corn for which packers are now asking 85c., and hold that buyers will not be able to re-peat at this price very long. The firmness which we noted over a fortnight ago in Toronto is fully maintained for, as we noted last week the pack is turning out to be smaller than usual. Advices on new pack salmon continue very firm. New pack red salmon have sold here at \$1.25, which is a low price considering the fact that at the asking price on the Coast they cannot be laid down for much less than \$1.44. One car load of pack salmon has also been placed to arrive at \$1.27, which makes the above price for red fish look all the cheaper. We quote : Lobsters, \$6 to \$6.50 per case; sardines, \$8.5c to \$9.5c; salmon, \$1.15 to \$1.30 per doz; tomatoes, 95c. per doz; peaches, \$2 to \$2.10 per doz; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats : Boiled mutton, \$1 86 to \$1.90 per doz. I-lb. tins, and \$3.10 to \$3.15 per doz., 2-lb. tins; roast mutton, \$2.05 to \$2.10 per doz., 1-lb. tins, and \$3.35 to \$3.40 per doz., 2-lb. tins; corned mutton, \$2.05 to \$2.10 per doz., 1-lb. tins, and \$3.35 to \$3.40 per doz, 2 lb. tins.

FISH.

The fish market during the past week has been more active, there being a better de-mand for small lots of all lines. Prices generally, except on green cod, are steady. Recent sales of these, however, have been made at \$5 to \$5.50 for No. 1 Cape Breton. No. I shore herring are moving freely at \$5.25 to \$6. There is a good demand for B.C. salmcn, sales of No. 1 transpiring at \$10.50. No. I Labrador is quoted at \$12 per brl. New fresh haddies are commencing to arrive, and meet a ready sale at 4 to 4 1/2 c. Fresh cod, 4c. There have been fair receipts of finnan haddies, which meet a good demand, and supplies are fairly well cleared up at 7 to $7\frac{1}{2}$ c. per lb. Boneless cod are steady at 6 to $6\frac{1}{2}$ c. per lb, and fish $3\frac{1}{2}$ c. Shell oysters have been in active demand, and sales to arrive have been booked freely at \$3 to \$3.50 for Malpreques.

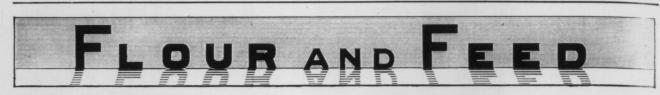
GREEN FRUIT.

APPLES—The chief feature in the apple trade is, of course, the deal on export account. In this connection nothing very new is to report, except that exporters' ideas and holders' views in the country are rather more at variance than they were. For instance, a shipper wired a round order to a buyer in the West, stipulating that he would pay \$1.25 for the fruit picked, and the answer came back that the holders were firm at \$1.50, which is considered altogether too high for this market. For the fall varieties which are selling here, \$1.75 to \$2.50 is the range.

ORANGES—These are very scarce here. The bulk of supply consists of Jamaica fruit, which is selling at firm prices. Lots of 100 brls. have sold at \$5 per brl., and we quote the jobbing range \$5 50 to \$6 per brl. A few Rodi are offering at \$4 50 to \$5 per box. LEMONS—The lemon market is firm under moderate stock and a fairly good demand. Values are steady at \$1 to \$3. (Continued on page 24.)







THERE is a litt'e demand for flour, but business is still quiet, and prices easier.

22

There is also a slightly better demand for cereals. Very little hay and straw are sell ing, and good straw has been hard to obtain. The price of wheat on the local market remains much as before owing to the farmers preferring to feed their wheat than sell at the ruling prices. Feed dealers complain of bad collections, which show no sign of improvement. Cooler weather is coming on and the demand for flour for family use should soon increase. With flour at the exceedingly low price that it at present is, and bread having r.sen IC. per loaf, the retail dealer should do more than the average trade during the coming winter.

THE MARKETS.

TORONTO.

FLOUR—Trade is firm, and a slight local reduction in price in all lines is reported. We quote as follows: Manitoba wheat patents, \$3.45 to \$3.55; strong bakers', \$3.20 to \$3.25; Ontario, \$3 to \$3 15; straight roller, \$2.80 to \$2.90.

SHORTS—The demand remains good. City mills that have any to offer are selling at \$16 to \$16.50.

BRAN-It is still scarce. Good bran is selling at \$14 per ton.

SCREENINGS-A fair demand is reported. City mills are selling at \$12 per ton.

OATS-Steady but quiet. Sales are reported at 27c. for winter. Mixed were also offered west at 27c.

BARLEY-Trade quiet. Sales were reported at 43c. per bushel.

WHEAT—There is not so much fall wheat coming in this week. Prices are unchanged at 53c. for red, and 54c. for white.

STRAW — Trade remains quiet. No changes in prices are reported and that which is offering is mostly of inferior quality. In car lots it is selling at from \$7.50 to \$8 per ton.

HAV—There has not been much loose hay selling. Prices are reported at \$8 to \$10 per ton.

BREAKFAST FOODS—In oatmeal trade is fair and prices unchanged. We quote: Standard and rolled oats, \$4 to \$4.10 per bag; granulated, \$4.05 to \$4.15; granulated wheat, \$4 per barrel; cornmeal, higher at \$3.75 per barrel.

MONTREAL.

There was a good demand for flour, and the market ruled active and steady with very large volume of business doing, in fact,

millers state that the turnover was the largest for some time past. We quote as follows: Winter wheat, \$3.25 to \$3.40; spring wheat, patents, \$3.25 to \$3.40; Manitoba patents, best brands, \$3.45 to \$3.55; straight roller, \$2.80 to \$2.90; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.20 to \$3.30; Manitoba strong bakers', best brands, \$3.30 to \$3.35.

The demand for feed continues good, and sales were made freely at firm prices. Bran, \$16; shorts, \$18; mouliffe, \$22 to \$24. There was no change in the situation of the oatmeal market. The demand was fair and prices steady. Standard, brls., \$4; granulated, brls., \$4 05 to \$4.10; rolled oats, brls, \$4.05 to \$4 to; pot barley, per brl., \$3.90, split peas, per brl. \$3.40.

ST. JOHN, N.B.

The flour market has nothing of interest. Siles are slow and values not firm. Feed flour is, however, in demand, and cannot be got. Middlings are in rather better supply.



Oatmeal is 5c. below price of last week," Cornmeal is firm, with light demand. Millers are not working full time ; in fact, supply of corn is small, and millers, on account of demand and high figures, are not inclined to buy largely. P.E.I. oats are quoted higher than either New Brunswick or Ontario. Beans are firm. Maritoba flour, \$4.20 to \$4.25; best Ontario, \$3.40 to \$3.55; medium, \$3.25 to \$3.35; oatmeal, \$4.20 to \$4.30; cornmeal, \$3 10 to \$3.15; middlings on track, \$22 to \$23; bran, \$18 to \$19; oats, N.B., on track, 37 to 38c.; P.E.I., 41 to 42c.; Ont., 38 to 40c.; small lots, 40 to 45c.; hand-picked beans, \$1.60 to \$1.65; prime, \$1.50 to \$1.55; pot barley, \$3.85 to \$4; hay, \$8 to \$9 on woodboat; by rail in usual way it to \$9 on woodboat ; is higher, at \$10 to \$10.50 on track.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

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... WE OFFER OUR ...

Queen Brand of Flour

O THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. QUEEN FLOUR-Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. MCLAUGHLIN & CO.

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Royal Dominion Mills, TORONTO.

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Oatmeal

A CHOICE QUALITY OF

Rolled. Standard and Granulated

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IN BARRELS, HALF BARRELS OR BAGS.

Mills

EMBRO, ONT

Something New

A flour combining the best properties for family use. This is not a bakers' flour, but a quality every family once trying will wish to use. Put up in

cotton bags 98, 49, 24 lbs.



pecial Notice to you who Sell Oysters in Bulk

This season we are giving away to every purchaser of 1.000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," priated in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is is the oyster business. We are offering the

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company 36 and 38 Adelaide St. W., TORONTO.



ONT.

Books for Retailers

Published for the good of the trade.

As its name implies it is full of ideas for the retail hardware merchant. PRICE, 50 CENTS (Half Price) Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants. PRICE, 25 CENTS.

This is another batch of Prize Essays

full of valuable information. PRICE, 10 CENTS

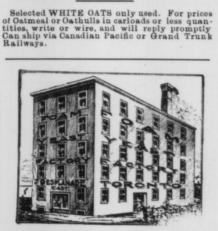
Sent, postpaid, on receipt of price.

THE CANADIAN GROCER

TORONTO.

Ideas for Hardware Merchants

Pitfalls of the Dry Goods Trade



23

OAM A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood. 36 packages to a box, price \$1.00. A sample box sent to any address. Acknowledged by all who have tried it, **THE BEST.** FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.

MARKETS-Continued

GRAPES—The first lot of Almeria grapes was offered this week consisting of 40 to 50 kegs. They are firmly held at \$5 per keg. Blue Concords sell at 1% to 2% c., and Niagaras, \$2.50 upward.

PEACHES, PEARS, ETC.—The receipts of these have not been heavy and prices are steady in the whole. Peaches sell at \$1.50, and pears and plums are normal at the time of writing.

FIGS—Nothing is to note in connection with these as yet, and no further advices from primary centres are cited. The first shipment of new fruit is expected at New York the end of the week and there will possibly be some offers made on account.

SPANISH ONIONS—The first lots of new Spanish onions have been received this week, and are selling freely at 90 to 95c.

COUNTRY PRODUCE.

EGGS—The firm feeling in the egg market is strongly maintained, for various reasons. In the first place, advices from Great Britain continue favorable regarding consignments which have recently arrived, while the fact that receipts during the week from the West have been exceedingly light is taken to mean that purchasing on American account is sweeping supplies pretty clean in Ontario. The spot market here is active, and a large volume of business is passing at 11 to 12c. for round lots and 12½c. to 13c. for single cases.

HONEY—The honey market is quiet and steady. Choice strawed stock is moving at 8 to 9c.

ONIONS—A fair business is doing in onions, there being a good demand for small lots at \$2 per brl. for red and white.

BEANS-Demand is slow at \$1.20 to \$1.45 per bushel for choice stock.

PROVISIONS.

Demand for general supplies of provisions is good and the market rules fairly active and firm. We quote: Canadian short cu', heavy, \$21 to \$22; do., light, \$19 to \$20; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, $9\frac{1}{2}$ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb, $7\frac{1}{2}$ to $7\frac{1}{2}$ c.

BUTTER.

The butter market is much the same. The volume of business passing is not large, in fact the only business to note is a small one on local account. No further news is to report from the country, and previous quotations can be repeated, as follows: Finest late made creamery, 19 to 1914 c.; finest July creamery, 18 to 1812 c. Finest Townships, 16 to 1612 c.; fine Western, 1514 to 1512 c.

CHEESE

The tone of the cheese market is rather easier in view of lower prices paid last Saturday in the country, and the fact that the ruling figure at the warf on Monday was from an $\frac{1}{2}$ c. lower. It is doubtful, however, if a buyer could fill a large order for finest Western goods for less than our quotations. At the same time it is admitted that busness on London account was put through recently on a basis which it would be difficult to repeat to-day, viz, IIC. or thereabouts. In the absence of anything definite the range appended, 10% c. to 10% c. is a fair one for such Western goods as are on spot. For Eastern makes, however, the case is somewhat different, owing to the dealing at the wharf already mentioned. The offerings amounted to 4,300 boxes, which sold at a range of 9% to 9% with possibly a fraction more for one lot. This, as stated, is a decline on last Monday's basis, and of course has its influence. The public cable remains unchanged at 515 6d, while private advices indicated an indifferent feelng. There is information from Ontario to the effect that country purchases of an important nature had transpired some time ago, which involve the transfer of a large line of August and balance, possibly 25,000 boxes from first hands. It is understood also that negotiations were going on regarding another large line of stock, probably 10,000 or 12,000 boxes, which may be closed by this time. We quote: Finest Western colored, 10 $\frac{3}{4}$ c. to 10 $\frac{3}{6}$ c.; finest Western white, 10 $\frac{3}{4}$ c.; finest Townships, 10 $\frac{3}{6}$ c.; finest Eastern white, 10 $\frac{3}{4}$ c.; cable, 515. 6d.

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ASHES.

There is no change in the ashe; market, which rules quiet but firm. We quote: Firsts, \$4.20; seconds, \$3.80 to \$3.85; and pearls \$7.50 per 100 lbs.

MONTREAL TRADE NOTES.

Hart & Tuckwell were the first house to receive Almeria grapes this fall. They received this week a lot of 50 kegs.

Stewart, Munn & Co. have several shipments of Newfoundland and Nova Scotia shore herrings arriving.

The Canada Sugar Refinery reports that stocks of syrup in Montreal are very light and likely to remain so for some time.

Munn's boneless codfish, this season's ca'ch, put up in two pound bricks, is said to be the finest ever seen on the market.

Vipond, McBride & Co. received on Wednesday 1,150 packages California peaches, grapes and pears, which they offer at public sale.

There is an active demand for bright description of yellow sugar, according to L. Chaput, Son & Co., who are having lots of orders.

Latest advices to Stewart, Munn & Co. state that some herrings are being caught in Labrador, and the firm expect a shipment in a week or so.

Laporte, Martin & Co. are now receiving every week consignments of new crop Valencia raisins of all leading brands, and also all kinds of canned goods.

Coverhill, Hughes & Co. expect a large consignment of all leading brands of Valencia raisins on the direct steamer which is due on the 10th of October.

It is claimed that there are only one or two lots of low-priced Japan teas available in Montreal, and it is just possible that ere " this is published they also have left first hands.

Tetley & Co., of London, Eng., received many congratulations for their exhibits in London and Ottawa. Orders have increased considerably within the last few days in those districts.

Now that the season for fresh fish is about closing, Marshall's fine selected Scotch sait herring are in good demand. They are

Tobacco Co._____ Manufacturers, Toronto, Can.

MeALPIN

Send in your order for a sample package (20 lbs.) "HARP" Chewing Plug. Only 47c. per pound. It is a pure white Burley tobacco-filler and wrapper, perfectly clean and sweet and costs little more than ordinary black chewing. Harp is put up in 5c. and 10c. plugs, weighing 12 and 7 to the pound, respectively. Try it!

We desire to caution our customers against a bogus imitation of our **BEAVER Plug**, which is now being offered to the trade. The genuine Beaver tobacco is stamped with yellow and black tag and the word BEAVER printed plainly on each tag.

MCALPIN TOBACCO CO.

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CATSUP

No trouble to sell, because it is advertised to the consumer. Show them the bottle and they will know it at once. It has a finer flavor and a more natural color than any other catsup on the market.

DELHI, ONT.

A TRIAL ORDER IS ALL WE ASK.

Delhi Ganning Co.

shipped in kegs, firk ns, quarter, half-barrels and barrels. Their shipments of kippered and fresh herrings and herrings in tomato sauce continue to steadily increase.

Frank Magor & Co., Montreal, report improved demand for Southwell's orange marmalades. Their stock has required replenishing and orders have been cabled for further supplies.

The SS. Avlona, which will follow the SS. Dracona now on the way to this port with a cargo of dried fruit, is expected to sail from Denia with her complete cargo in a week or so, and be here about the 25th October.

The general outlook for fancy groceries is decidely better, and during the past fortnight enquiries for Christmas and New Year's importations are already being made. Frank Magor & Co, Montreal, have found this apply particularly to Carbuarys, chocolates and cocoas which they represent.

Frank Magor & Co., Montreal, have just received per London steamer, a large assort-ment of Maconochie Bros.' canned herrings, kippered herrings, bloater paste, etc., These goods are of very superior etc. quality, and are becoming popular throughout the Dominion.

"Marshall's Character Telling Fishes" are gain very much in evidence. They are an again very much in evidence. especially good novelty, and well advertise the Scotch fish products of Marshall & Co., Aberdeen. The agents for Canada, Walter R. Wonham & Sons, Montreal, will be glad to supply the novelty upon application.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Sept. 27, 1894. RADE during the past week has been

good. The fall business is beginning to set in in earnest. The call for lumbermen's supplies, which is an important factor in the grocery trade here, has now commenced. The river boats, coming as they do from the agricultural centres of the province, have full cargoes of apples and large quantities of plums, one schooner having as many as five hundred boxes. Considering supply, demand for plums is good, and prices continue firm. Apples are, however, a drug.

CANNED GOODS-The Forrest Canning Factory, of Nova Scotia, 15 not offering vegetables this season, but will be in the market with canned apples. This firm's condensed milk is increasing in favor. D. W. Hoegg, the New Brunswick packer, 15 offering canned peas somewhat below the association prices. Of corn he will have a large pack, but of peas he will have but a fair output while tomatoes are not a feature with him. Apples and blueberries will have a large output. The association is now offering freely all lines, but buying is not as active as usual. The experience of late years has not been favorable to holding stocks. In salmon, however, appearances are now in favor of higher prices, and holders are not anxious to sell. Several buyers have been disappointed in getting their orders filled, packers being short. Buyers held off expecting a

decline as in former years, and got caught. Beef is firm at high prices. We quote: Corn, peas and tomatos, 95c.; gallon apples, \$2.40; oysters, 1's, \$1 35 to \$1.40; 2's, \$2 0 to \$2 25; corned beef, 1's, \$1.75; 2's, \$2 20 to \$2.80; salmon, new, \$4 80 to \$4.90 p.r case; haddies, \$5 50.

SPICE-Values in cassia and allspice are higher, while holders are daily looking for pepper and cloves to advance. The feeling is firm. Quotations here are unchanged.

DRIED FRUIT-New evaporated apples are now to hand, and new dried are being offered. Valencia raisins are firm at ad-vance of last week. The new ones are ex-pected to arrive daily. The prospects are that cleaned currants, which were sold here for the first time in any quantity last year, will be much more freely in use this season. Canadian yellow onions are now here, and While Egyptians are out of the market. old loose muscatels are rather easier, the new will come in higher. We quote : Sultana raisins, 7 to 7½c.; London layers, \$2 to \$2.10; loose muscatels, 6½ to 6¾c.; prunes, 51/2 to 6c.; currants, brls., 3 to 31/2c.; cases, 4 to 41/2c.; evaporated apples, new, 10 to 101/2 c.; dates, 5 to 6c.; figs, 10 to 12c. ; onions, \$2.75 to \$3.

GREEN FRUIT-Just at this time business in these lines is on the rush, sales have to be made quick, and this season prices are low. Apples are very slow. Daily active sales continue to keep the price down, but better things are expected when once the soft fruit is sold. Plums find good demand. American peaches in baskets have not been arriving in good condition, and importers are not bringing forward as many as usual. Prices are rather below last quotations, as is the figure for bananas. Grapes are in good demand and low, quantities of Nova Scotia pears are now coming forward. Peaches, \$1.75 to \$2 per basket for American ; Canadian, \$1 to \$1.25 ; Bartlett pears, \$3.25 per bushel; J maica oranges, \$6.50 per brl., \$4per box; Messina oranges, \$5.50; lemons, \$4.50 to \$5.50; bananas, \$1.50 to \$2; apples, \$1 to \$2.75; New Brunswickers, \$1 to \$1.25; Nova Scotia fall fruit, \$1.25 to \$2 ; Gravensteins, \$2.50 to \$2.75.

DAIRY PRODUCE-Cheese appears in be:ter demand, though buyers will not talk prices at all as they are now in Ontario, there being still June's and July's in the market to supply the trade. Buyers are unwilling to pay the price asked for late makes. Holders are however confident with apparent good reason. Butter is very firm and prospects are good, buyers through the country eagerly picking up what little lots offer. Eggs are rather slow, buyers being afraid of case goods. Cheese 101/2 to IIC.; creamery butter 23 to 24c.; dairy 19 to 20c.; eggs 11 to 12c.

FISH-Dry fish continues firm. A large variety of pickled fish are now on hand to choose from. Values as last week. Fresh fish are to hand in fair quantities and curing houses are being well supplied. Shad are rather more plentiful than they have been. We quote : Large cod fish, \$4.25 to \$4.35; medium, \$4 to \$4.10; small, \$3 15 to \$3 25; pollock and haddock, \$1.70 to \$1.75; bay herring, 1.35 to 1.45, half brls.; kiffling, 1.75; wolves, 2 to 2.10; canso, 5.25; shad, 5.50 to 6; medium smoked herring, 9 to 10c. ; lengthwise, 8 to 9c.

MOLASSES - The Barbadoes is feeling firmer on account of rather light stock, the same being true of other markets. We quote : Barbadoes, 27 to 28c. ; Porto Rico, fancy, 42 to 43c. ; choice, 35 to 36 .; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 35c.

SUGAR-Though firm at advance of last week shows no change in price. We quote : Granulated, 4¼c.; white Ex. C., 3½ to 4c.; bright yellows, 3¼ to 3½c.; yellows, 3½ to 3½c.; dark, 3½ to 3½c.; Barbadoes, 31/2 10 33/4 C.

PROVISIONS-Demand for lumbermen's # supply is tending to make more active business. American clear is still with them the favorite. Stacks here are not large and prices are firm with prime mess rather higher. Cottoline is also higher. We quote : higher. Cotoline is also higher. We quote : Clear pork, \$21 to \$21.50 ; mess, \$17.25 to \$17.75 ; prime, \$13.50 to \$14.50 ; plate beef, \$13.50 to \$14 ; extra plate, \$13.75 to \$14.25; pure lard, 10 to 11c.; compound, 8½ to 9.2c.; cottolene, 10¼ to 10¾ c.

ST. JOHN TRADE NOTES.

W. H. Geary, representing Ewing, Herron & Co., of Montreal, has been in the city during the week. He reports good sales.

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D. W. Hoegg, of Fredericton, whose brands of canned goods are so favorably known, visited the trade here during the past week.

G. F. Stone, of Digby, has been in the city buying stock for a new and larger store into which he intends moving.

W. Blewett, representing Arch. Campbell, of Toronto Junction, manufacturer of Monarch brand of flour, called upon THE GRO-CER during the week. H. B. White is the representative here.

Paterson's Worcester Sauce Clover Leaf Brand Salmon, Flats. Phœnix Brand Salmon, Talls. **Maconochie Brothers' Pickles**

> C. & E. MACMICHAEL, 40 Dock St., ST. JOHN, N.B.

Cocoanuts Imported direct, saving \$5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White No. 3 North Market Wharf,

ST. JOHN, N. B. Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES-Cheese, Butter, Eggs and Fruit. Consignments Solicited.

Fish Fish Fish Retailers can with confidence

handle my packing of

BONELESS FISH, DRY GODFISH, SMOKED HERRING. Etc., Etc., Etc.

As with exception of Bloaters and Finnan Haddie 1 will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealey's Guaranteed Fish.

JOHN SEALEY 25 and 26 South Wharf, ST. JOHN, N.B.



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The Quality of Surprise Soap is beyond a question.

So many people use it and have for years.

A Good Profit on a Good Soap

THE PROFIT ON RETAILING SURPRISE SOAP Is not so well known. There is a clear 30 per cent.

BRANCHES— MONTREAL: 17 St. Nicholas St. TORONTO: Wright & Copp, 51 Colborne St. WINNIPEG : E. W. Ashley.

28

The St. Croix Soap Mfg. Co., St. Stephen, N.B.

TRADE CHAT.

O Tuesday night of last week some person entered T. J. Widden's grocery store, Port Perry, by a cellar window, and were rewarded for their trouble by the large sum of four certs, which was in the till.

Hop picking commenced in the Chilliwack district, B.C., on the 17th inst.

St. Lawrence river fishermen say the fishing has never been so bad as this season.

W. C. Caverhill, general merchant, of North Bay, was drowned in Lake Tallon Thursday night, 19th inst.

H. T. Johnston, of the Star Grocery, Ridgetown, has a tomato on exhibition weighing one pound seven ounces.

A cable from London says : There were 82,935 cattle, 3,590 sheep and 157 swine imported from Canada in the year 1893.

Deposits in the Post-office Savings Banks of the Dominion during August amounted to \$582,264 and the withdrawals to \$508,-967.

Mayor Stevens, of Napanee, has gone out of the manufacture of potash, and has converted the large building into a barrel factory.

An effort is being made to get a fruit cannery established at Okanagan Mission. At a meeting held there to discuss the scheme it was said that the statement made by Mr. Hutcherson, of Ladner's Landing, that Bartlett pears did not do well in the Okanagan Valley was incorrect as they have done very well on the Abeideen ranches.—News, Vancouver.

The Ames-Holden Co., boot and shoe manufacturers, Montreal, have been granted authority to increase their capital stock from \$40,000 to \$200,000.

Some of the Quebec leather factories which have been going slow of late are reported to be again looking up, as orders are beginning to come in pretty lively.

The New England Homestead estimates the Maine corn pack for 1894 at only 9,000, 000 cans, against 14,616,000 in 1893 The details are given on the first page of this this issue.

The grocery store of Booth Bros., 591 St. Urbain street, Montreal, was burglarized Friday night. The thieves entered the building from the rear, and succeeded in getting away with \$65 worth of goods.

C. J. Gregoire, grocer, Montreal, has taken an action for \$5,000 against the authorities of that city for false arrest. He alleges that he was arrested on a charge of incendiarism at the instance of P. O. Cerat, secretary of the Fire Commissioners, and discharged.

The Gravenhurst merchants have formed a local organization for their protection against dead beats. Each member of the combine pledges himself under penalty of \$20 that he will refuse to give credit to anyone who is owing another merchant and refuses to pay his indebtedness.

Tuesday of this week the canning company at Delhi packed the largest number of cans ever put up since they have been in the business. At night when they finished work their indicator stood at 39,976 cans. If these cans were laid end to end, they would reach very close to three miles.

The trade returns for August are not of a very encouraging character. The exports for the month are valued at \$11,107,892, as against \$13,572,817 for August of last year. The imports show a slight increase; but for the two months there is a falling off of half a million dollars. The duty collected during July and August amounted to \$3,009,887, as compared with \$3,745,834 in the corresponding months last year.

The complaint of the Montreal grocers against the unlicensed peddlers is having a good effect. Special Constables McNully and Hogg are looking after street vendors, and already a number of those without a licence have been brought before the Recorder. The way the thing is worked is this. One man takes out a licence to peddle and receives it along with a badge. He keeps either one and hands the other over to a confederate. When arrested the claim invariably is that the missing part of the licence was left at home, but when taken there to get it of course it cannot be found. The

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UNSATISFACTORY RETURNS.

THE Board of Trade returns for the past month again appear unsatisfactory, as both imports and exports show a considerable decrease. Allowance, however, must be made for the facts that the American tariff was scarcely settled and that the war in the far East stopped some trade to China and Japan during the past month. The imports are valued at £31,-638,521, which is less than in August, 1893, by £3,364,251, equal to 9.6 per cent. ; the exports of British and Irish produce amount to £18,581,240, a decrease of £948,938, or 4.8 per cent.

With the exception of animals, tobacco, oils, and articles received by parcel post, all classes of imported goods are less in value than last year, especially articles of food and drink and raw materials. Wheat, barley and oats are each more in quantity, but less in value. Wheat flour, peas, beans and Indian corn are less, both in quantity and value. The receipts of wheat and wheat flour in the harvest year expired with August were equal to 22,432,751 qrs., compared with 22,566,654 qrs., and 23,147,518 qrs. respectively in 1893 and 1892. Of barley 8,877,000 qrs. were landed, but in 1893 5,021,139 qrs., and of oats 5,226,508 qrs., as against 5,222,147 qrs. During the past month Russia and the Argentine Republic each sent more wheat, but from the United States less was received.

The increase in refined sugar is 387,375 cwt. derived almost entirely from Germany; but of raw sugar there was a heavy fall of 569,000 cwts., caused mainly by the lessened shipments from Java, the British East Indies and Philippine Islands. Of tea China sent only 6,764,000 pounds, compared with 11,744,000 pounds in August, 1893. Considerable decreases are also found in the landings of india rubber, nitrate of soda and hewn timber.

As to the exports of British and Irish produce, articles of food and drink, raw materials, machinery and mill work, and articles by parcel post are each higher in value ; all other classes are lower, especially yarns and

textile fabrics and metals. The decrease of cotton yarn and piece goods is more marked in value than in quantity. As to woollens, the expected revival of demand from the United States, which his at last been experienced, had not taken place in August. Of linens, however, that country took 8,038,-000 yards, compared with 7,240,000 yards. Of metals only copper and zinc show any increase. Of the others the export of iron in the aggregate is less by 40,000 tons and £207,000 in value.-London Times.

STORE LEAKAGES.

ERCHANTS who do not keep a close watch over their business, says an exchange, are sometimes unable to account for their small incomes They imagine they ought to be making a fair profit all the time ; but the end of the year shows little or no improvement. There are several ways in which little leaks may go on for a long time, entirely unobserved



Biscuits for Fall Trade

VERY POPULAR WITH DOMESTIC TRADE.

Arrowroot Jumbles Cocoanut Jumbles Cocoa Sally Cakes Graham Wafers Imperial Mixed Cakes Jam Jams Jelly Bar Jelly Wafers

Lemon Sugars Scotch Oat Cake **Royal Lunch** School School Fruit Seed Sugar Social Tea Vanilla Jumbles

Chocolate Jumbles ONE OF OUR LATEST LINES

ARCHER, Carpenter and Store Fitter

VALUATOR, STORE, OFFICE AND SHOW ROOM FITTER All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free Post cards promptly attended to. 114 SPADINA AVENUE, Cor. of Adelaide St., TOTONTO.

MUNN'S

This year's catch-just arriving.

If you EAT-you want Munn's Codfish.

STEWART MUNN & GO.

Finest ever put up. . .

In 100 lb. cases.

....TORONTO

Pure Boneless Codfish

Pure Skinless Codfish

VALUATOR,

IS SELLING FAST.

It is handsome and unique in appearance, being formed of many alternate white and chocolate stripes.

G. J. HAMILTON & SONS

Pictou, N. S.

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1894 CATSUP READY

We would advise our Manitoba, North-West and British Columbia customers to send in their orders as early as possible, so as to insure delivery before frost. Our travellers are now showing samples.

PURE GOLD MFG. CO.

TORONTO.



by the proprietor. The following incident was reported the other day by a Winnipeg paper, showing one of the leakages which may exist about a store busine s :

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A prominent retail grocer was somewhat surprised on Thursday on being visited by an ecclesiastical father, who planked down \$75 in cold cash on the counter of the store, and remarked that he (the grocer) should keep the amount as his own. Not being fully decided as to what the meaning of this unusual action could be, the dumbfounded grocer interrogated the rev. father, and learned that the amount was the pilferings of one of his clerks, who is a parishioner of the rev. father, and who confessed the theft of the money. It is hardly necessary to comment on the surprise of the grocer. The amount came like so much found money, and swelled the receipts of that day to a goodly sum.

Under the system in which most stores are conducted in this country, there is abundant room for continuous pilfering with little fear of detection, and undoubtedly many retailers lose heavily in this way, even to the extent of ultimately causing failures in some cases. In the grocery trade, for instance, the margin of profits is small, and it would not require a very great leakage of this nature to change a small profit into a loss. If the leak is not discovered and stopped, it may continue month after month and year after year, and finally failure is brought about. Many a reckless clerk could easily squander enough money without being observed, to bring a small business to ruin. Probably very few of the leakages of this nature are ever discovered, and undoubtedly the annual loss to the trade from pilferings is much greater than most merchants believe possible. Sometimes it is the clerk in whom is reposed the fullest confidence, who is the chief cause of the loss. The greater the confidence, the more easily will the dishonest clerk be enabled to carry on his thieving.

All clerks are not dishonest. There are, we hope, a large majority who would not think of appropriating funds of their employers. At the same time, business men should be on their guard for these leakages. They do not need to be continuously keeping a suspicious watch upon their clerks, but should rather try to carry on business in such a way as to make thieving either impossible or very difficult. In the larger stores, where a number of clerks are kept, it is comparatively easy to prevent the appropriation of cash by the employees, by a system which excludes the clerks from handling the cash. In the small stores, where perhaps only one or two clerks are kept, and where the proprietor cannot, of course, always be present, there is greater danger of the existence of these leakages, as the clerks must be allowed to receive payment for goods sold, make change, etc. Hence

the great need of care in selecting clerks for such stores.

Another way in which a leakage may occur is in sending out goods through an accomplice, which have not been paid for. This is more likely to occur in the larger city stores. In wrapping up a parcel, it is a compara ively easy matter for a clerk to put in some articles which have not been paid for. To avoid any probability of this practice, some of the stores have all goods sent to the parcel room for wrapping up, while the invoice, together with the cash, goes to the cashier.

FOR THE EDDY CO.'S PRIZE.

The E. B. Eddy Co.'s married men's prize was shot for on Saturday by all the married officers and men of the 43rd The competition was keen as the prize was a complete set of indurated fibre-ware, etc., etc., etc. The winner was Lieut. J. E. Hu:cheson, superintendent of the Ottawa Electric Railway. He made the handsome score of eight consecutive bull's eyes at 500 yards, which beats the record for the Eddy Co.'s prize, which was shot for by many regiments and battalions from one end of Canada to the other.—Journal, Ottawa.

Geo. M. Elliott, grocer, Goderich, in remitting subscription to GROCER, writes: "I am very fond of THE GROCER, and gather many valuable hints therefrom. I am waiting very patiently to see the Fall Number."

BUSINESS CHANGES.

32

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THOS. SHARPE, provisions, Queen street west, Toronto, has assigned to Geo. H. May. The liabilities are small.

A. Sweet & Co., general store, Winchester, have suspended.

S. L. Teskey, shoes, Ottawa, is offering to compromise at 50 cents.

W. R. Griffith & Co., butchers, Chapleau, have assigned to H. A. West.

D. Donaldson, liquors, Sarnia, is offering his creditors 50c. on the dollar.

J. O. Lafreniere & Co., wholesale flour and feed, Montreal, have assigned.

James Hamilton, general store, Thessalon, has assigned to J. M. Hopkins, Collingwood.

A demand of assignment has been made upon J. L. Barre & Co., wine manufacturers, Montreal.

Jean B. Berrier, grocer, Sherbrooke, Que., has assigned, and a meeting of creditors will be held 27th inst.

Napoleon Galarneau, grocer, Montreal, has assigned on the demand of Hudon & Orsalı. Liabilities, about \$1,500.

Franklin J. Durkee, grocer, 356 St. Lawrence street, Montreal, has assigned on demand of John Clarke. Liabilities about \$1,500. A meeting of creditors will be held 27th inst.

Racine & Dion, boot and shoe manufacturers, Quebec, have assigned on demand of G. Roy. Assets, \$30,000; liabilities, \$37,-698. G. Darveau has been appointed provisional guardian.

Bilodeau, Lamontagne & Cie., tanners, Quebec, have assigned on demand of A. A. Cantin. The latter was appointed provisional guardian. The assets of the insolvents are \$28,672; liabilities, \$32,000.

Jos. Lafortune, grocer, 312 Panet street, Montreal, has assigned on demand of Hudon & Orsah. Liabilities, about \$2,500. Principal creditors, Hudon & Orsah, \$580; Dame Albina Pelletier (marriage contract), \$1,000; E. Desjardins, advocate, \$100.

SALES MADE AND PENDING.

A. Smith, general merchant, Edmondville, 18 advertising business for sale.

The stock of B. R. Welkins, tobacconist, Galt, is advertised by assignee for sale.

The stock of Bunyan & Flannery, general merchants, North Bay, has been sold.

Thomas Mulcahy, general merchant, Orillia, is advertising business for sale.

The boot and shoe stock of W. Wyatt & Son, London, has been sold at 60 cents.

The assets of Adams & Sons, boot and shoe manufacturers, Montreal, are to be sold.

The stock of T. J. L. Orme, groceries, dry goods, etc. Port Stinley, was sold at J. W. Jones' auction rooms, London, on Friday,



We Have Moved

Owing to increased business, we have been obliged to remove to larger and better premises, at No. 1 Jarvis Street. Our improved machinery and increased accommodation now enables us to fill all orders—large or small—on the shortest notice, and we will always supply the purest and best goods at closest price. We continue to manufacture **Barton's Baking Powder**.

G. F. Marter & Son

SUCCESSORS TO BARTON, SON & CO.

Phœnix Coffee and Spice Mills Cor. Jarvis and Esplanade

... TORONTO

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No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

DODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in them-selves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing halfpints, pints and quarts.

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GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

TORONTO AND

GEO. ROSSITER.

Brush Manufacturer.

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

WINNIPEG.

You Drop a Dollar GROCERY BROKERS in a Rat Hole

And tear up the floor to get it out.

Did You Ever Think how many dollars drop into your compe-

titor's store because he sells the PITTSBURCH LAMP and you don't ?

We are now ready to quote prices on this season's lines of Lamp goods.

Gowans, Kent & (o.

COX'S GELATINE Trustworthy. ESTABLISHED 1725. AGENTS FOR CANADA :-

C. E. COLSON, Montreal. D. MASSON & CO., Montreal. ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England **REPRESENTATIVE IN CANADA:** JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the

year. Handled by retailer as shelf or counter goods. No waste. Gives general satis-

faction.

Sells at all Seasons.

Will not ferment in warm weather



at 61 cents on the dollar. The purchaser was E. Cowley, of the same place.

William Kimball, general stock at Wilkesport, has been sold to Wellington Kimball.

The general stock of James R. Moore, Worthington, is to be sold by auction on the 26th inst.

The stock of John Waddell & Co., general merchants, Mount Forest, has been sold to R. Scott & Co.

The assets of the Fruit, Spice and Botanic Extract Company, Plantagenet, are advertised for sale.

The stock of U. Mallette, tobacconist, Montreal, has been sold, the stock in Notre Dame street store realizing 55c. on the dollar, and the Windsor street store 6oc. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Robert & Williams, grocers, Montreal, have dissolved.

Randolph Routh has been registered proprietor of the firm of Routh & Co., warehouse men, Montreal.

Marie Louise Gaudet, wife of E. T. Favreau, has been registered proprietress of the firm of M. L. Gaudet & Co., grocers, Montreal.

Albert and Samuel Brown have registered a partnership in Montreal to carry on busi-ness as cigar manufacturers, under the style of Brown Bros.

Lightbound, Ralston & Co., wholesale grocers, Montreal, have dissolved. George Lightbound continues the grocery business under the same style, and Silas Huxley the tea business under style of the Tamilkande Tea Co.

CHANGES.

R. R. Ashbaugh, hotelkeeper, Burlington, has sold out.

T. H. Latham, hotelkeeper, Brigden, has sold out to C. W. Helmer.

L. A. Gillies, liquors, Toronto Junction, has been succeeded by E. Blundelle,

A. Diorme, general merchant, Durham South, Que., has sold out to Levesque & Co:e.

J. K. Schmidt & Co., general store, Carthage, have sold out to Schaefer Bros., of Milverton.

FIRES.

Stewart Bros.' saw mills at Stewart, Ont., have been burned.

Joseph Schaffer, general merchant, Paris, has been burned out.

The premises of the Petrolia Oil Co., Petroles, have been damaged by fire.

McCormack Bros.' planing m ll at Winnipeg has been burned ; insurance, \$1,000.

DEATHS.

James Mann, general store, Embro, is dead.

W. C. Caverhill, grocer, North Bay, is dead.

John Rochester, lumber merchant, Ottawa, is dead.

Alfred Henripain, tobacconist, Montreal, is dead.

Wm. Glanville, general store, Mount Forest, is dead.

A. Dassylva, wholesale shoes and rubbers, Quebec, is dead.



Will be donated to a Chari-\$1000 table Institution if the fol-lowing statement can be refuted.

JOHNSTON'S BEEF FLUID

Contains a floculent material. I oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

The best and Cheapest Mince Meat on Earth.

MELT

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Peach Cake Jelly Wafers Reception

Three of our leading Biscuits. They are not equalled anywhere.

Imitators are plentiful, but we still are leading.

Watch this space for new Biscuits, * The Reception is the finest Biscuit ever produced.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

FLUID BEEF.

Prices current continued-

JOHNSTON'S, MONTREAL

HENRY C. FORTIER. CHARLES J. PETER.

Fluid Beef-No. 1, 2 oz tins \$3 00 No. 2, 4 oz tins.... 5 00 No. 3, 8 oz tins.... 8 75 No. 4, 1 lb tins.... 14 25 No. 5, 2 lb tins.... 27 00 Staminal-2 oz bottles........ 3 00 3 00 6 00 9 00 12 75 4 oz 8 oz ...

FRIITS

FOREIGN c per lb Currants, Provincials, bbls... Si 4 "" bbls 38 44 "" bbls 38 44 "" bbls 38 44 "" bbls 4 44 "" bbls..... 5 55 "" " bbls..... 5 55 "" " bbls..... 5 55 "" " bbls..... 5 65 " Vostizzas, cases... 5 65 " Vostizzas, cases... 5 67 " " bcases 63 73 " " cases 8 84

 5-crown Excelsior

 (cases)
 8

 Dates, Persian, b xes
 8
 84

 Dates, Persian, b xes
 55

 Figs, Elemes, 10 lb boxes
 60
 00

 ? Crown
 00
 00

 Natural Figs, 28 lb bxs
 00
 00

 Prunes, Bosnia, casks
 4
 44

 cases
 53
 44

 cases
 54
 7

 **
 Anchor C, **
 0
 6

 E, **
 0
 54

 **
 E, **
 0
 55

 Raisins, Valencia, off-stalk
 55
 55

 Fine off-stalk
 54
 7

 Selected
 **
 7

 Layers
 **
 64
 7

 Selected
 9
 gether. Thus in a 7x9

 Layers
 ength and breakth corn
 inches; which shows it to

 Raisins, Sultanas
 44
 55

 '' Cal. Loose Muscatele
 inches; which shows it to

 501b. boxes
 7

 '' Malaga:
 per box

 London layers
 925

 Jumperial cabinets
 225

 Black baskets
 500

 Black baskets
 500

 Blue ''
 360's

 '' 380's, Palmero
 350

 Oranges, Sorrento, 200's, por
 500

 box
 500

 Lemons, Sorrento, 200's, por
 500

 Hays: Heavy T and stra

DOMESTIC

Apples, Dried, per lb..... 61 do Evaporated...... ...

FISH.

Pike per 1b.	0	00	0	05
White fish	0	07	0	07
Salmon Trout				07
Lake Erie herring, per 100	.1	75	2	00
smoked Fish :				
Finnan Haddies.perlt	0	061		
Bloatersper box				50
Digby herring	0	:4	0	15

Sea Fish: Express Haddock per 1b.... 0 065 Cod '' 0 05 B.C. salmon '' 0 15 INDURATED FIBRE WARE,

 i pail, 6 qt
 \$4 00

 Star Standard, 12 qt
 4 50

 Milk, 14 qt
 5 50

 Bound bottomed fire pail, 14 qt.
 5 50

 Tubs, No. 1
 15 50

 "3
 18 25

 "3
 11 00

 Fibre Butter Tubs (30 lbs)
 3 40

 Keelers No. 1
 10 00

 "9
 900

 FOOD per brl Pearl barley, XXX......\$2.25 ROBINSON'S BARLEY AND GROATS. ..
 Milk pans
 7 00

 Wash Basins, flat bottoms
 3 25

 "" round ""
 3 50

 Handy dish
 8 50

 Water Closet Tanks
 18 00

OILS.

	CUT NAILS, from Toronto					
í.	50 to 60 dy basis	1	85	1	90	
	40 dy	1	90	1	95	
	30 dy	1	95	2	00	
	20, 16 and 12 dy	2	00	8	05	
	10 dv	2	05	2	10	
	8 and 9 dy	2	10	2	15	
	6 and 7 dy	2	25	2	30	
	5 dy	2	45	2	50	
	4 dy A P	2	45	2	50	
	8 dy A P	2	85	2	90	
	4 dy C P	2	35	2	40	
	_ 8 dy C P		05		10	
	HOBSE NAILS:					
	Canadian, dis. 60 to 60 a cent.	n	1 2	1	ber	
	HORSE SHOES :					
	From Toronto, per keg			3	80	
	SCREWS: Wood-					
	Flat head iron 80 p.c. dis					
	Round " " 75 p.c. dis					
	Flat head brass 77 p.c. di	8				
	Round head brass 725 pc					
	WINDOW GLASS : [To tind		12. 1	w h	a t	

SHOT : Canadian, dis. 121 per cent.

HINGES: Heavy T and strap 33-5 042 "Screw, hook & strap. 023 033

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons.....per lb ... 43

7 TUBPENTINE Selected packages, per 7 gal 0 40 0 41

LINSEED OIL per gal, raw 0 53 Boiled, per gal..... 0 56 0 14 0 15 GLUE Common, per lb.... 0 073 0 08

DELHI CANNING CO Marmalade-orange 0 12 SOUTH WELL'S GOODS per doz.

JAMS AND JELLIES.

	Clear jelly marmalades	824
	Whole fruit jams	24
	Other "	21
	Black currant jelly	3 2
	Red "	3 2
1	Allthe above in 11b. clear glas	spo
1		

Imitation Calabria, 5 lb bxs p lb..... 0 20

COLMAN'S

 Square tins—
 per lb.

 D.S.F, 1 lb. tins.
 \$\$^6 40

 '' '' ''
 0 43

 '' '' ''
 0 43

Round tins-F.D. 11b. tins..... KEEN'S. Square tinsperib Round tins-F.D. 1 lb. tins..... " 41b. tins, decorated, pr. tin 0 80 NUTS.

RICE, ETC. Per lb

Rice, Aracan 31 32	
" Patna 42	
" Japan 5	
" Imperial Secta	
" extra Burmah	
" Java extra 61 61	
" Genuine Carolina 91 10	
arand Duke 61 61	
lago	
apioca 41 51	
toathead (finest imported) 6	
SPICES.	

All the above in 11 b. clear glass pots LICORICE. YOUNG & SMYLIE'S LIST. 5 lb boxes, wood or paper, per 1b 04 Fancy bars. (36 or 50 sticks), per '' Acme'' Pellets, 5 lb cans, per Can ellets, 5 lb cans, per '' Acme'' Pellets, Fancy bayes '' Acme'' Pellets, Fancy paper '' Acme'' Pellets, Sancy paper '' Acme''



40-lb bxs., 1-lb pkgs., 6-lb. bxs., slidingcovers

Liverp SYR edinr right ery B

Prices co

PURE OSW

CORN 8

Fo ONTAI STARC

STARC BARRI

Culina St. La Durh

Laund

No. 1,

Cana

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Ivory pace Pater 1b.

EDW. Laund

No. 1 Cana Silve Edwa ch Silve

Bease No. 1

Culina W. T.

Cana

Rice St

Edwa Edwa

Granul Paris L Extra 6 wder Extra Bright Mediur Dark y Raw...

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ST. LAWRENCE Corn Stareh **Increases in Sales DAILY** WORTHILY

Prices current, continued-

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still

5. 7 cuit

0.

0 271

0 25

per 1b

in 0 80

121 14

1 12

Per lb

Per Ib

Б 39

-JH.

rs., s%

ers)... 9

CURE F 39-10. DXS., 12 3-10. DXS., 725 OSWEGO 1401b. DXS. 1-1b CORN STARCH | pkgs......8 For puddings, custards, etc. ONTARIO 1 38-1b. to 45-1b. DXS., STARCH J 6 bundles......6% STARCH IN Silver Gloss.....8 BARRELS (Pure7

ST. LAWBENCE STARCH CO.'S

EDWARDSBURG STARCH CO., LTD.

Laundry Starches-

Culinary Starch-W. T. Benson & Co.'s Prepared Corn Canada Pure Corn Rice Starch-Edwardsburg No. 1 White, 1-lb. cartoons.... Edwardsburg No. 1 White or Blue, 4-lb. lumps..... SUGAR. c. per

.......... SALT.

Bbi salt, car lots		0	90	
Coarse, car lots, F.O.B		0	60	
	0 75	0	80	
iry, car lots, F O.B		1	25	
small lots		1	50	
" quarter-sacks	0 38		40	
Common, fine car lots			70	
" small lots	0 85		90	
Rock salt, per ton				
Liverpool coarse	0 75	0	80	
OPDTDA LTT TAAT				

SYRUPS AND MOLASSES.

SYRUPS. Per gallon

		L L U	£0.	TOT	Ram	uп	
				bbls.	1 bb	ls	
Dark					25	80	
medium					30	35	
bright					35	40	
very Brigh	L				50	00	
Redpath's]	Hone	T				40	
	- 62	8	gal.	pails	1	25	
**	84	3		68	ī	50	

Per gal

6 51 8

SOAP.

MOLASSES.

100 bars \$5 25 60 bars 3 25



7	Eclipse, 3 lbs	8	30
7	P	er l	bo
61	Everyday, 12 oz	24	56
744	Morse's Best, 12 oz	-	50
47	Queen City, 14 oz		60
	Detroit, 12 oz		40
			40
	Empire, 12 oz		10
71	Ruby, 10 oz		5
6	Monster, 8 oz		51
		r d	
	Sweet Briar		8
	Extra Perfume		5
	Old Brown Windsor Squares	0	3
	White Castile Bars		71
3	White Oatmeal		7
	Persian Boquet, paper		51
lb	Carnation	0	6(
	Bose Boquet		60
415	Oriental. per gross	5	0
28	Ocean Bouquet	0	48
65	Barber's Bar, per 1b	0	2!
5	Pure Bath	1	0
43331	Ostmesl	0	8
37	Unscented Glycerine	0	9
38	Grey Oatmeal. Plain Honey, Glycr., Windsor.	õ	6
31	Plain Honey, Glyer, Windsor,	ō	7
	Morse's Toilet Balls	õ	90
	Turkish Bath	õ	6
	Turkish Bath Infants' Delight	1	8
	Home Comfort	õ	8
90	33% Glycerine		8
60	Floral Bouquet		5
80	Stanley	1	0
25	Heliotrope, wrapped, } doz		5
50	in gross lots	15	
40 70	In gross lots	10	01
90			





SUNLIGHT SOAP.

	1
-	Mungo, Nine
Caster	Cable, Conchas
GUARANTEED	Queens
CINLIGET PURE AND TO	
SOAP CONTAIN NO	
JUAT	Mauricio 15 00
Carlo Carlos Car	DOMINION CUT TOBACCO WORKS, MON
	TREAL.
SUNLIGHT SOAP.	CIGARETTES. Per M
	Athlete
1 Case	Furitan 695
5 Case lots	
TOBACCO AND CIGARS	B. C. No. 1
	Sweet Sixteen
British Consols, 4's; Twin Gold Bar, 8's	
Ingots, rough and ready, 8's 57	
Laurel, 3's 49	Puritan, tenths, 51b. boxes 75
Brier, 7's	Old Chum, ninths, 51b box 70
	Puritan, tenths, 51b boxes
Napoleon, 8's 50	Gold Block. ninths, 51b boxes. 73
	CIGABETTE TOBACCO. 63 B. C. N.1, 1-10, 5 lb boxes
Brunette, 12's 44 Prince of Wales, in caddies 48	B. C. N. 1, 1-10, 5 1b boxes 83 Puritan, 1-10, 5 1b boxes
	Athlete, per lb 1 15
	PLUG. TOBACCO'S.
	Old Chum plug 4s Solace 16 lbs co
Lily, 7's	" " " 88. " 16 68 " " " 88. R. & R. 12% 68
Myrtle Cut Smoking, 1 lb tine 70	" " chew 7s. R. & R. 14% 58
1 10 pg, 5 10 DOXes (0	" " 78. Solace 14% 58
oz pg, 51b boxes 70	" " 8s. R. & R. 16 58
WCALPIN TOBACCO CO. White Burley Chewing-	OV plug to Traist 10 58
White Burley Chewing- Duty paid per li Beaver, 12 oz., smooth, 3x12, 5c	0. V plug 8s. Twist 16 58 b 0. V "3s. Solace 17% 58
Beaver, 12 oz., smooth, 3x12, 5c	O. V " 78. " 17 55%
and 10c cuts, 121b butts 61c	. Derby, - "128, " 17% 51
Do, 8 oz., R & R 2x12, 5 and 10c	Derby, - '18. 17 51 Athlete - '' 58 Twist 0 71
Do 16 oz R& R. 10c ents 2x12.	Athlete, - " 58. Twist 9 74
Duty paid per I Beaver, 12 oz., smooth, 3x12, 5c and 1/0 cuts, 12 lb butts6l Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts6l cuts, 12 lb butts	WOODENWARE. per doz
Jubilee, 7% to lb, chocalate, 15 lb	Pails, 2 hoop, clear No. 1 \$1 50
butts	Pails, 2hoops, clear No. 2 1 40 3
Prince George, 8s 21 lb caddies 47 Tecumseh, 9 to lb (fancy chew'g) 65 Extra Black Chewing—	" 3 " " 1 KO
Extra Black Chewing-	" 3 " painted " 1 60
	Tubs, No. 0 8 50
Gold Shield, 16 02., 7 to 10, 2016 butts	" 1
Standard, 3rds, 4ths, 7s and 12s,	" 2
20 lb. pkgs 45 Plug Smoking-	On sales amounting in value as per
Woodcock, 181b caddeis, 7s 50	above fist to iess than azu there shall
3rds	be anadvance of 10c. perdoz on pails and lard tubs, and of 50c. perdozen on
Sunny South, 6s and 7s, 18 lb	
caddles	Wash tubs. Washboards, Globe\$1 90 2 00 Water Witch 1 40 Northern Queen 2 35
Special 7 to lb 18 lb caddion	Northern Queen 9 05
Cut Tobaccos, Smoking-	
Silver Ash, 1-3ths, 5 lb boxes 62 Puck, mixture, 1-9ths, 5 lb boxes 70 Out Cavendish, 1-9ths, 5 lb boxes 65	Waverly 1 60
Puck, mixture, 1-9ths, 51b boxes 70	" X X 1 50
Fine Cut Chewing-	" Single Crescent 1 85
Fine Cut Chewing- Standard Kentucky, bright, 51b	" Double " 9 75
pails	" Jubilee
pails	" Onick and Easy 1 80
CIGABS-8. DAVIS & SONS MONTRA	1. " World 1 75
Bizes Per 1 Madre E'Hijo, Lord Landsdow \$60 0	M
Madre E' Hijo, Lord Landsdow \$60 0	Matches Sessilate singlacese
" Panetelas 60.0	Parlor 1 70 \$1 75
1) Perfectos	o Telephone 3 30 3 50
" Longfellow 85 0	0 Telegraph 3 50 3 70
" Longfellow 85 0 " Reina Victoria 80 0 " Pins 55 0	0 Battors 170 \$175 0 Telephone 330 350 0 Telegraph 350 370 0 Safety 400 420 0 French 300 \$10
El Padre, Beina Victoria	Steamship (10 gro. in case)
El Padre, Reina Victoria 55 0 "Reina Vict., Especial 50 0 "Conchas de Regalia 50 0	Steamship (10 gro. in case) Single case and under 5 cs. \$ 10
" Conchas de Regalia 50 0	
" Bouquet 55 0	0 perdor
" Pins	Butter tubs \$1 60 \$3 60
" Perfectos 80 0	0 Butter Bowls, crates ast'd \$ 60

