

THE CANADIAN GROCER

XII.

TORONTO AND MONTREAL, OCTOBER 28, 1898.

NO. 43

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

Colman's Mustard

In Competition with the World
we have received the

**Highest Awards
Made. . .**

IS THE BEST IN THE WORLD

ARMEDA CEYLON TEA

HAS THE FLAVOR

A. H. CANNING & CO.

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THE CANADIAN GROCER

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers.

Sovereign
 Matches

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



This MINCE MEAT is superior to all others in appearance, nutrition, delicacy of flavor and choice quality.

"BEST I EVER USED," is heard on all sides.

Each packet containing 1/4 lb. will make over 1/2 lb. when ready for use. Once tried, always used. Ask your Wholesaler for it.

NICHOLSON & BROCK, Toronto.



WINN & HOLLAND
 MONTREAL

SOLE AGENTS
 FOR CANADA

BRUNNER, MOND & Co.'s
 Bicarbonate of Soda
 Soda Crystals
 Concentrated Sal Soda
 Caustic Soda
 Bleaching Powder
 Pure Alkali

BEST IN
 THE MARKET

USE THE BEST!

Canada Manufacturing Co.

Manufacturers of

"STAR SELF-RAISING FLOUR"

An old favorite.

"FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER,"

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: AULD MUGILAGE CO.

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Macilage in Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

AULD MUGILAGE CO.

Telephone Main 2476. 17 Bleury St., Montreal



WHY are you not lighting your place of business or your home with Acetylene Gas? It is the best and cheapest light made.

The
 Cliff-Wardlaw
 Generator

is the only absolutely Automatic Gas Machine in the market, safe, cool, clean, easy to operate, never over-generates and never clogs your burners. Manufactured only by.....

THE SAFETY LIGHT & HEAT CO.

DUNDAS, ONT.

Write for their booklet, it will interest you

DYEING with Pleasure.

Ask any woman who dyes at home how much pleasure she gets out of the operation with the old-fashioned Powder Dyes. Her answer is plain and to the point, "it's all mess and worry and clutter."

Then it's **your** turn to speak, "here's something that washes and dyes at the same time. Easy to use—brilliant colors—they won't fade, streak or crock. Silk, satin, cotton or woolen, dye equally as well with them."

Will that woman try Maypole Soap Dyes, that make Dyeing a pleasure? You won't have to guess much what her answer will be.

Maypole Soap Dyes.

You remember that customer who complained that the quality of those Finnan Haddies he bought of you wasn't what it was cracked up to be! It wasn't the

"Thistle" Brand Finnan Haddies

he bought—the quality NEVER varies in THIS brand.

Clean, always, and with the true, rich, natural flavor of the freshly-caught fish.

How mad that woman was when the Bi-Carbonate of Soda she bought failed to do its work—it lacked STRENGTH.

There is 98 50 100 of pure Bi-Carbonate of Soda in the

Hand-in-Hand Brand Bi-Carb. Soda

It is VERY strong. It never varies in the evenness of its grade. It is clean and white. The most particular woman that lives can't find fault with it.

Now comes the "Household Cocoa," to help the family economize—Fry's Concentrated Cocoa in its great purity and strength.

A very little of it goes a great way at the table.

Fry's Cocoa and Chocolates

are rich, pure, and delicate of flavor.

Made in one of the largest factories in England—made on honor as Gold Medals testify.

Sold by leading wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

The Climate and Soil of Japan

are especially adapted for the growing and cultivation of teas. This, combined with the cleanest and most improved methods of preparing it for the market, produce the finest teas in the world.

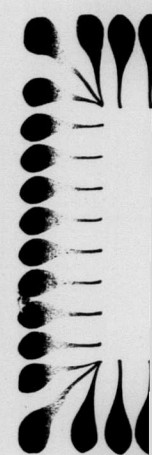


Every pound is most carefully examined and tested by Government Officials before being exported. This guarantees uniformity in quality. It is always the same. . . .

The very best that can be produced.

How to Make Japan Tea. (OFFICIAL RECIPE)

Use a small, dry, and thoroughly clean porcelain or porcelain-lined teapot. Put in one teaspoonful of tea-leaves for each cup desired. Pour on required quantity of freshly boiled water, and let stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture



Our **L**

Standard
Standard
Old Gove
Old Gov't
Imperial
4 Star J
Arabian I
Pure Mo
SEAL BR
in 2 lb.
SEAL BR
in 1-lb.

WE ARE not offering free trips abroad with our goods. All the value is put into the **QUALITY**. That is why the sale of our **CROWN EXTRACTS** is growing so much.

THE GREIG MANUFACTURING CO., MONTREAL.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

BROOKLYN, N.Y.

Established 1845.

Our **Leaders...**

- Standard Java
- Standard Java and Mocha
- Old Government Java
- Old Gov't Java and Mocha
- Imperial Java
- 4 Star Java
- Arabian Mocha
- Pure Mocha
- SEAL BRAND Java ^{and} Mocha
in 2 lb. Cans.
- SEAL BRAND Java ^{and} Mocha
in 1-lb. Cans.

THE ONLY KIND

Copy of Letter on file at our Office:

COLLINGWOOD, 1898.

DEAR SIRS,

"Thanks for picture just received. Chase & Sanborn's brands are **THE ONLY KIND** we have in our store."

Yours truly,

CHASE & SANBORN
MONTREAL.



GAME...

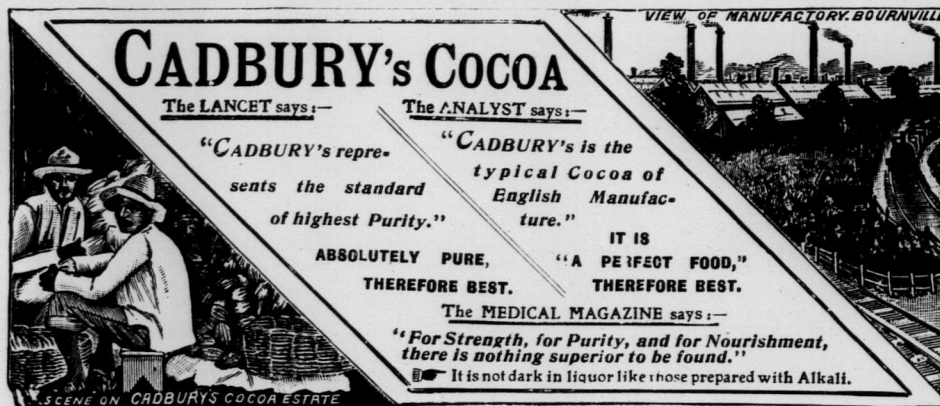
Sage, Savory, Thyme, Marjoram,
Mint, Parsley and Poultry Dressing.

ALL FRESH GROWN HERBS, RUBBED OR GROUND,
AND PUT UP IN TIN PKGS. OR BULK, TO SUIT YOU.

THE SNOW DRIFT CO. - BRANTFORD, ONT.

CADBURY'S
CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.



CADBURY'S
COCOA

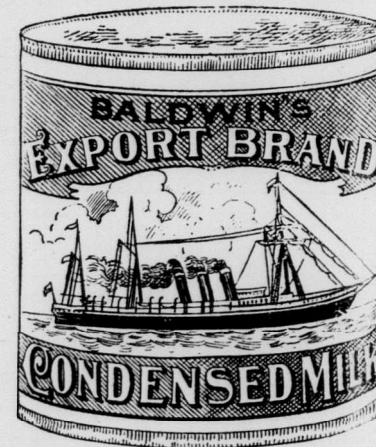
(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL

The Highest Testing Condensed Milk

So says the Dominion Analyst.



ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.



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Agents for HEINR
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Our Part

It is important that we meet your expectations—we must deliver you the highest quality in Rolled Oats in every particular, or, we fail of our purpose in advertising them. Advertising costs money. If we do not advertise facts, if we exaggerate, if we do not back it up with quality, we are throwing money away. We don't believe you think that is our purpose. No; we promise only what we can fulfil—clean, rich, nutty flavored, easy to digest (because Pan-Dried)—

From manufacturer to retailer direct.

Tillson's Pan-Dried Rolled Oats.

The Tillson Company, Limited,
Tilsonburg, Ont.

THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea
in lead packets
and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

"Get in the Game"

And address your packages with our address Stencils, it will please your customer, it will please you, to say nothing about ourselves. Send for our 100 Page Catalogue of Stamps, etc.

HAMILTON Stamp & Stencil Works,
HAMILTON, ONT.

If you are an APPLE PACKER, it will pay you to write us without delay.

EDWARD HARRIS & CO., PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents:

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



Dewar's Famous Scotch

Can be had from

Geo. J. Foy
Perkins, Ince & Co.

R. H. Howard & Co.
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

W. P. DOWNEY, Sole Agent,

20 and 20½ St. Peter Street.

MONTREAL.



HEADQUARTERS . . .

FOR EXTRA CHOICE

Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

THE HIGHEST QUALITY GROWN IN GREECE



Selected and packed by one of the best known growers in Greece—exclusively for our trade. The superior excellence of these currants has been proven by former shipments, and this season the quality is even better than heretofore. In

Mediterranean Fruits, Figs Nuts, Peels, etc.

our stock is most complete and shows exceptional values.

W. H. GILLARD & CO., HAMILTON, ONT.

JOHN MOUAT, Northwest Representative, Winnipeg.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

Possesses a peculiar vigour and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.

Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

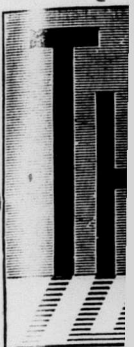
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VOL. XII.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, OCTOBER 28, 1898.

NO. 43

A TALK ON POLITICS

WHAT SHOULD BE TAKEN TO HEART BY READERS WHO ARE STRONG PARTIZANS.

“THE word ‘politics’ surprises by himself,” wrote Count Smorltork, and, whether he meant it or not, the remark was a most valuable and true one, for politics are nothing less than a constant series of surprise parties. The derivation of the word is popularly supposed to be polis, a state, and politics to mean matters pertaining to the state, but this is an entire error: The real derivation is “polloi,” “many” and “tics,” a parasite which affects sheep and other animals, many ticks, and the idea was suggested by the way in which those devoted to politics as a pursuit, get into the wool of the taxpayer and fleece him. Politics is the one blessed thing on this changing scene in which there is always money; it has various aspects, and appears under various forms; patriotism, public spirit, enterprise, etc., but you can always tell it by that characteristic. If there is no money in it, it’s not politics. As a late, lamented friend of mine, who was first a Conservative, then a Liberal, then Premier of the Province and a Nationalist, and finally became a patriot, once remarked, *je n’aime que la politique qui paie*. That is the only kind of politics which is real; any other is hollow sham. If you don’t believe me, ask the first contractor you come across.

It is necessary that this great principle should be first laid down in order to understand why opposing parties call each other such uncomplimentary names as rogue, thief, liar, etc., while insisting, at the same time, on their own purity and honesty, without eliciting the faintest sign of feeling from the person so attacked. When once you admit that true and good politics consists in the extraction of money for your own, and incidentally, your friends’ benefit, from the public purse, it is easy to perceive

how nothing will make those in power believe they are doing anything but what is right, and that their opponents are false to the very nature of the thing they profess to be; and how those opponents, feeling themselves as capable of the employing of the public purse for their own benefit, should conceive that they are deterred from doing so by illegal means. But they are “all honorable men,” and to bribe, or get fat contracts, or any other corrupt mode of proceeding, does not detract from their honor, for the more money a man makes out of politics the more thoroughly is he doing his duty to himself; that is, to his country, or that section of it which is represented by him.

There are two classes of politicians: Those who sit still and make all the money, and those who go about the country and make all the speeches. The former are called the supporters, and the latter are termed the leaders of the party. The supporters are so named because they maintain the other fellows, pay for the bouquets that are presented them; also for election expenses, such as surreptitious whiskey, valuable old horses, and rubber rings for interesting babies, etc. The leaders get their name from heading the pack, and running the game, i.e., the public purse, down, when the rest of the hounds (I don’t mean anything personal) come up and devour it. There is also a small subsection of the supporters, called the organizers. These act as the huntsmen; they mark out the country over which the run is to be made, whip the pack into line, and keep the leaders from devouring the quarry when it is run down. They get the antlers and haunches; the pack gets the body, and the leaders the leavings. “Only poor pick-

ings,” you will say. Perfectly correct; and that is why a Cabinet Minister, generally speaking, has very little to leave behind him when he dies. There remains one more element in “the party”; the little terriers and mongrels that run about fussily, and do all the yelping. These are called “the rank and file.” They are not much good, except for show, and get mighty few crumbs; a couple of dollars for a vote, when it is doubtful, is a fair market price.

All these together constitute “the party”; but it is only the men that make the money, the contractors, the promoters of railroads and canals and shipping lines, the combines, that are really the politicians. It is true that the others get a little; a very little; but that does not entitle them to be classed as politicians, any more than the employes can be looked upon as the members of a firm because they get paid their wages out of the profits. Now, it is from want of a proper appreciation of this fact that the outside public falls into a grievous error, and when it finds its pockets rapidly being depleted, or stumbles suddenly on some good fat job, blames the unfortunate Government for it. It is not the fault of the Government at all, but of the men who cry. “Simon says, ‘Wiggle-Waggle’” to it, and who proceed to turn it out, or attempt to do so, if it does not Wiggle-Waggle as per order. Ezekiel Snooks votes for the ministerial candidate; he is supporting the Government only incidentally; in reality he is voting for a railway company, a graving-dock contractor, a cotton or sugar combine; and when he casts his ballot for an opposition candidate, he is supporting men who either belong to one of these classes, or want to belong to them. It all comes to the same thing in the end, my son. “Here” said the showman describing his panorama of the Battle of Waterloo; “here you sees Bonyparty on his white horse cheering on

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg Co., London, Montreal, Winnipeg, Vancouver and Toronto.



the last charge; and there you sees the Dook of Vellinton, on his white horse, a shouting 'Up Guards, and at 'em.' 'Vich is Bonyparty, and vich is the Dook of Vellinton?' squeaked a small voice in the audience. "Vichever you likes, my little dear; you pays your money, and you takes your choice." That's what the elector does. The one material thing is the paying of the money; the choice is quite immaterial. It does not much matter, so far as the expenditure of the public money is concerned, whether the Government is Conservative or Liberal; the same class of men is behind it, and manipulates the purse strings. Does that seem a sweeping assertion? I recollect, and I dare say others are yet alive to recollect also, how a great railway corporation turned round on a Government and ejected it from power, because it was on the point of establishing another great railway company, whose rivalry was feared. There was a great deal of fuss about the "scandal," as it was then called, at the time, and it was made to do duty for years after; but the simple matter was that one set of "supporters" offered more pecuniary support to have a charter granted than the other set either would or could give to have it refused, and the latter turned over its support to the enemy. The public interest had nothing to do with the affair; in fact, the public got the worst of it, as it generally does in these disputes, for it wasted five precious years in the contemplation of a line to consist of alternate stretches of land and waterways; as if anybody in his senses could expect a line to pay that involved half a dozen transshipments, more or less, and a lot of steel rails dumped down to rust by the honest and capable Government that succeeded the corrupt one which was turned out. If you look upon those wasted years as you would a sum of money, according to the old adage, "Time is money," and calculate the interest on them up to the present date, how much do you think the advancement of the country was delayed? And whose fault was it?

WASTE IN SAMPLING.

IT looks as if more money were wasted in sampling than in any other kind of advertising, for sampling is one of the most costly ways of reaching the consumer, and none is more uncertain. In the food shows the exhibitors seem to get little good from their display unless they distribute samples pretty freely, but their success is perhaps due to the fact that many people go to the shows for the purpose of procuring samples and testing them. However that may be, there is no room for doubt as to the uselessness of house-to-house sampling, as carried on by many manufacturers in Greater New York. In the residence of the writer a sample or two can always be found, some being left almost every week, but although sampling has been in vogue for years in that neighborhood, not a single purchase by the writer's household could ever be traced to the practice.

When a brand is advertised in news and trade papers, the grocer as well as the public is posted, and very soon puts it in stock, but sampling is entirely outside of his ken, and he cannot know that consumers have been influenced in any way, because he has been kept in the dark himself. When they call and ask for an article of which they have received a sample, which they seldom do, as there are so many rival brands in the market, each being pressed upon the public by grocers as well as newspaper advertising, he truthfully says there is not sufficient demand to warrant him keeping it in stock.

Sometimes the samplers take pains to load up the nearby grocers beforehand, on the strength of the expected demand from the sampling practice, but rarely is a grocer satisfied to take more than a single case, or box, or dozen, and when he has got rid of the stuff by dint of his own personal energy, he thanks his stars he is quit of it and buys no more.

Perhaps an entirely new product would pay for sampling from house to house, because unless you can get it into the con-

sumer's hands he may never clearly understand what the new article really is, but in that case the sampling must be supplementary to more customary forms of advertising, in order to have the desired effects.

In fine, the cost of sampling is such that the advertiser is inclined to put more faith in it than it deserves, and to leave other means untried, in which case he might as well have thrown his money into the ocean. —Merchants' Review.

CAKE FOR THE GROCER'S WIFE.

The following, from The British and Foreign Confectioner and Baker, may interest some grocer's wife when, about Christmas time, she desires to make a rich plum cake: "Three pounds of fine-flavored Brittany butter, 3 pounds of pulverized sugar, $3\frac{3}{4}$ pounds of eggs, $4\frac{1}{2}$ pounds of fine-colored soft flour, 4 pounds of fine fruity currants thoroughly well washed and picked, 3 pounds of fine Sultanas, machined and washed and well picked, $1\frac{1}{2}$ pounds of good drained citron, $\frac{1}{2}$ ounce of that queen of all spices, ground cinnamon, a fair sprinkling of essence of lemon, a pinch of carbonate of soda, double cream of tartar, and a teacupful of new milk."

CLEAN PACKAGES.

Some grocers seem to think it does not matter whether they get their goods on the inside or outside of the paper, and frequently I have seen about as much lard or butter or other greasy substance on the outside of the package as there was on the inside. Not long ago the grocer's boy left a small pail of lard at our house. The weather was warm and in a short time my wife noticed a large puddle of melted lard on the table around the bottom of the can. After wiping up the puddle she carefully examined the can and found it did not leak. The grocer must have left considerable lard on the outside of his pail in order to make such a mess as there was on the kitchen table.—Portland Tradesman.

WHY IS IT . . .

Our sales of L. S. & B. and **EMPIRE** Coffees keep steadily increasing?
 Our **Customers** claim the superior quality is doing it.
 All Coffees not so branded and sold purporting to be ours are **fraudulent**.

Lucas, Steele & Bristol, **WHOLESALE GROCERS,** *Hamilton.*

James Turner & Co.

— HAMILTON

Controllers and Blenders of

Mecca Coffee, Cairo Coffee,
 Damascus Coffee, Old Dutch Rio.

Packers of

Golden Age Tea, 1's and ½'s,
 Mascot Tea, 1's,
 Rangnugger Tea (only in bulk).

Wholesale Agents for

Ram Lal's Pure Indian Package Teas,
 Bendsorp's Royal Dutch Cocoa,
 Ralston's Health Club Cocoa.

**We always supply fresh stock.
 But we rely upon you to buy in small quantities
 and often, thereby keeping your stock fresh.**

"REINDEER" brand Condensed Goods.



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TO
OUR
MANY
CUSTOMERS.

You will be pleased to know that our Goat Japan Tea has arrived, and we will be able to fill all orders. Your tea will be shipped in a few days. We believe there is no other Japan Tea gives the same satisfaction as the Goat.

Your truly,

**T. KINNEAR & CO.,
TORONTO.**

49 Front Street East,

TRADE CHAT.

JACKSON BROS., grocers, crockery dealers, etc., Whitby, Ont., have moved into larger premises, and have secured a new stock of chinaware and groceries. Acetylene gas is used for lighting the store.

Over fifty varieties of bananas are grown in the Philippine Islands.

M. H. McVeity has opened out as grocer in an attractive and well-fitted store at the corner of Bank and Gilmour streets, Ottawa.

Chas. Knight has opened out as dealer in fresh and salt fish, butter, eggs, home-made pickles, etc., at 148 Dundas street west, Toronto Junction.

A creamery is to be started in Carleton Place, Ont. The building has been leased, and will be ready for business within a week. J. H. Allan is the promoter.

J. O. Charlebois, of Dalhousie street, Ottawa, has commenced the erection of a mammoth ice house, with a capacity of 20,000 blocks, at the corner of St. Andrew and Friel streets.

The Canadian Commissioner of Customs has prepared a memo, for the assistance of Customs appraisers, giving the price list of the goods sold by the National Biscuit Com-

pany, with the market value and discounts as sold for home consumption in the United States.

Mr. Bert Day has purchased the bankrupt stock of Young & Son, grocers and boot and shoe dealers, Alvinston, Ont., from C. B. Armstrong, at 60 cents on the dollar. The stock amounted to \$4,020.

The C. P. R. department store at Donald has now been closed and the stock will be sent to Revelstoke. A. F. Dunn, who has been in charge of the store, will be transferred to Vancouver.—Golden, B.C., Era.

Wm. Sweet has established an auction and commission business on Front street, Sarnia, Ont., and will hold auction sales every Wednesday afternoon and Saturday evenings for the sale of all classes of goods.

The exports of potatoes from P.E.I. have fallen from over 1,000,000 bushels per year to less than 150,000 bushels, and The Charlottetown Chronicle predicts that the export will continue to decrease, as P.E.I. farmers are turning their attention towards dairying.

The Sarnia Salt Company, Limited, of which Mr. Lord Moor, of Chicago, is president, and W. J. Hume, of Sarnia, secretary, has applied for permission to increase its capital stock from \$20,000 to \$100,000.

The works of the company have been lying idle for some time, but is intended to resume operations on a large scale immediately.

"I dunno's as I kin git my money back," said Mr. Corntossel, as he ruefully rubbed his brow, "But I must say as how I ain't going to recommend any customers to that concern." "Have you been making investments?" "I sent a dollar to a man who advertised that he'd tell a sure way of making money fast." "Didn't you get any answer?" "Yes. He said put glue on it."

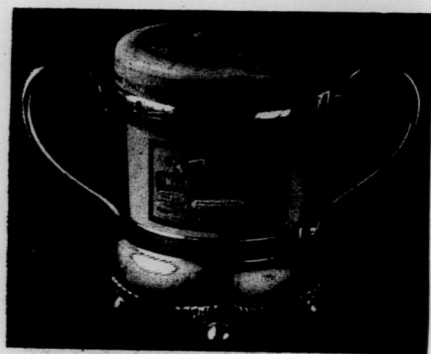
CALIFORNIAN CITRUS FRUIT CROP

From information gathered by the Los Angeles Fruit World it gives nearly completed figures as to the citrus fruit crop for 1898. According to reports at hand they place the October shipment at 42 to 48 carloads, the November lemon shipments at 100 to 125 carloads and the December shipments from 170 to 180 carloads, depending largely upon the condition of Eastern markets whether they will be shipped or stored and cured. In oranges, the reports show a general fear of shortage over last year, but if early rains prevail no such danger is expected, and there is a growing impression that there will be about as much fruit to ship from California as last year.

A. F. MacLAREN

Cable Address, "DAIRYMAID"

HENRY WRIGHT



Sole Selling Agents for
CURZON'S GUELPH ENGLISH STILTONS.

A. F. MacLAREN & CO.

Manufacturers of

MacLaren's Imperial Cheese

IMPORTERS AND EXPORTERS OF

FOREIGN and DOMESTIC CHEESE.

Toronto and Stratford, = Canada.

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They are :

“Triumph” **“Two Flags”**
“Two Suns” **“Walrus”**

JAPAN TEAS.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

AMONG TORONTO RETAILERS.

Good Time To Clean Up. This week, while in the store of a Yonge-street grocer, I noticed the fittings, display cards and premium pictures had a brighter, and more attractive look than they had during the summer. On inquiry for the reason of this, I learned that the clerks had spent their spare time during the day in washing off the fly specks which had accumulated on many of these articles during the summer months. I believe some grocers make a practice of applying the cleansing sponge to their fittings frequently during the summer. Other grocers, I am afraid, however, have not yet commenced their fall shop-cleaning. Now is surely a splendid time. In the average grocery store two sponges in the hands of a couple of energetic clerks would in a few hours brighten every piece of shop fixture which is visible to the customer. And, while this is being done, it might be advisable to get out of some of the shelves the dust which has been accumulating there since last stock-taking. It is unquestioned that the brightening up of a store's fixtures is always a good move, and it is even more true that any rearrangement of the goods in the shelves is attended by results most satisfactory. These suggestions, if carried out, would entail the expenditure of nothing but time, but a grocer who desires to be admitted in the first rank of those in the trade will find it a good move to spend some money on whitewashing and painting every fall.

How he Keeps his Customers.

I had an interesting conversation with a King street east merchant the other day. My peregrinations led me into his store for the first time in my experience. The first glance led me to think he was about ten years behind the times. His fixtures, though admittedly well planned, showed, in many ways, signs of having been better days, and, in many ways, there was a difference in this store and those of the many modern structures which did not

convey the impression that the merchant was up-to-date. Closer scrutiny showed me, however, that he carried a much better line of goods than are used in the neighborhood in which he carries on his business. This caused the inquiry whether the merchant depended on the district in which his store was situated, for his trade. With withering scorn he replied that he hoped not, else some of his finer pickles, olives, sauces, etc., might not be sold for some days to come. Reaching for his day-book he showed me orders from some families whom any merchant would like to count as customers. I asked him to what he attributed his success in keeping these customers. It was the reply to this question which interested me. It was much as follows: "Well, I don't think it's my store, though I'm satisfied with it, and I'm sure it's not myself. It's the fact that they know they can depend on what I send them. When they send for good butter or fresh eggs, I am not content to send the best I have in my store unless they are the very best. It is the same with all my goods. When they ask for an article, I don't send it unless I know (not I think) it is the best that can be had. I am in a good position to get fresh and good farm produce from farmers, and I know good from bad butter, fresh eggs from stale ones, chickens from old hens, young geese and turkeys from old birds. And I give my customers the benefit of this knowledge, without trying in any way to beat them. That's what pays." I will make no comment, except to repeat, "That's what pays."

THE RAMBLER.

B. C. SHIPPING ACTIVITY.

There has been considerable activity in British Columbia shipping circles of late. About 40 vessels, of an average tonnage of 1,300, are now loading in British Columbia ports. About 15 are at the lumber mills, five are loading at the collieries, three loading salmon, and the remainder general cargoes.

That Vancouver is rapidly forging to the front, as a port, may be judged from the fact that nine lumber vessels, one royal mail and six or seven steamers are loading here, and, during the past week, the Oriental royal mail steamer has left, outward bound. Four lumber vessels, with full cargoes, have sailed during the week for foreign ports.—Province, Vancouver, October 17.

COFFEE IN PORTO RICO.

A correspondent of The New York Evening Post states that Porto Rico now produces some 25,000 to 30,000 tons of coffee annually. Very little of this goes to the United States, and few of us have any idea of the excellence of the Porto Rican product. The finest grade is consumed on the European continent. Most of the inferior grades are sent to Cuba. European prices are about the same as the price on the Java article.

Lowland coffee yields more abundantly, but yields an inferior article. Upland, or hill-grown coffee, is less prolific, but its quality is superior. The Porto Rican coffee is all hill-grown. The principal coffee district is among the hills of the western third of the island. The conditions there are particularly favorable for its production. "Coffee-raising," says the correspondent, "is a profitable industry. At least, I have yet to see a coffee-planter who was not in comfortable circumstances, and many of them are rich. Of course, there are those of small possessions who raise a little coffee, men of an acre or two of ground in the coffee district; but they are not to be regarded as coffee-planters. Coffee-planting, as a business, means a plantation with several hundred acres under cultivation. Then it pays. There is room for some extension of the industry, though I am told by one whose information I regard as entirely competent that it is very doubtful if the entire crop which the island could be made to produce would much more than double the present output. Coffee and tobacco seem to me to be industries which offer ample promise for profitable investment. Sugar appears more doubtful. Some of the sugar lands might be converted into tobacco lands. But all of these are for the capitalist. I see little here for anyone else."

THE VINEGAR MANUFACTURERS UNITE.

DURING the past week the movement on the part of several of the large vinegar manufacturing firms, in Ontario, toward the amalgamation of their interests in one organization, has come to a head, and letters patent have been applied for for the incorporation of the new company.

The following firms are interested: T. A. Lytle & Co., William Wilson and The Badgerow, Scott Co., Limited, of Toronto; The Dominion Vinegar Works and The Hamilton Vinegar Works, of Hamilton; A. Haaz & Co. Kingston, and S. Allen, Norwich. The capital of the new company will be \$500,000. Wm. Wilson, Toronto, will be the president, but the directorate has not yet been announced.

At a meeting of several of the leading manufacturers interested, in the office of T. A. Lytle & Co. on Thursday morning, THE CANADIAN GROCER was informed that the prime object of the organization was to reduce the sale of acetic acid in Manitoba and the Northwest and in some parts of the Maritime Provinces.

Acetic acid is a wood acid, and is so dangerous for human consumption that its sale for that purpose is prohibited by the Dominion Government. In spite of this prohibition, however, it has so supplanted vinegar in Manitoba, that whereas from 15 to 20 cars of this article were sent annually to Winnipeg, three or four cars are all the demand now calls for.

A determined fight will be made by the new company to drive this acid out of the market for human consumption.

FINEST SPECIMEN OF ITS KIND.

Editor CANADIAN GROCER: The fall number of CANADIAN GROCER is just to hand. The writer considers it one of the finest specimens of its kind. A grocery trade journal, in this or any other country, is an educator, and up-to-date in every sense of the word.

J. H. DEVANEY,
With G. F. & J. Galt, 42 Scott st., Toronto.

STEAMSHIPS FOR HALIFAX.

The Furness Line people, at least, are looking to the interests of Halifax in shipping circles. The officials of the company here have just received personal advice from Sir Christopher Furness to hustle trade here, with a view to adding larger and more modern ships. If the trade can be brought to Halifax, the company promise to put on a line of up-to-date 6,000 ton steamers. Recently, they made many additions to

their already large fleet of vessels, and have opened up several new trade routes. Sir Christopher Furness, the president of the company, is devoting much time to making better connections with America and The Syren and Shipping of a recent date, speaks in the highest terms of his push and enterprise at West Hartlepool.—Herald, Halifax.

ADDRESSES OF PACKERS WANTED.

Editor GROCER,—In consequence of the frequency of inquiries for the names and addresses of Canadian packers of canned meats, fruit and vegetables, I am anxious that my lists should be quite up-to-date, and, as you are in close touch with the trade, take the liberty of suggesting that you should be kind enough to furnish me with such a list, specifying what each canner actually produces.

I am continually furnishing names to inquirers, and, from my own personal knowledge and information provided from official sources, already have a pretty extensive list.

However, Canada is constantly extending her productions, and it is possible that there might exist quite recent ventures of which I have not yet heard. There has been a growing inquiry for the names of canners of meats, one having reached me, a short time ago, from Germany, and it is in this direction, particularly, that I should like to revise my present list. Several canners of fruit and vegetables also can poultry and meats, and it is not always very easy to obtain definite details from general information furnished. The possession of an up-to-date and concise list would facilitate correspondence of those wishing to communicate with Canadian exporters.

Several of the Canadian canners are already represented on this side, but several cases have come to my knowledge where enquiries have resulted in business transactions with those who had no resident agents.

I am at all times happy to bring Canadian goods to the notice of the trade when desired, and to obtain preliminary information and reports, which enable the Canadian exporter to follow up such matters direct with possible buyers. A considerable number of such applications already reach us from Canada, but there is always room for more.

As a case in point, I might mention some rather large purchases of evaporated apples recently made by a German house, as a result of a list of names furnished by this office.

Any assistance which you can render in the direction above indicated will be appreciated. I am not writing this as correspondence to appear in [your] columns, but be-

cause I should like to profit by your intimate knowledge of the trade in the Dominion, if agreeable to you.

Yours faithfully,

HARRISON WATSON,
Curator, Imperial Institute.

London, Eng., Oct. 4, 1898.

[REMARKS: THE CANADIAN GROCER is forwarding a list to Mr. Watson, but would be pleased to receive names of firms, because there are some we may have overlooked.—Editor CANADIAN GROCER.]

BAKER'S EDUCATIONAL CABINET.

IN describing a handsome "educational cabinet," of cocoa and chocolate, which is on view in the Montreal offices of Walter Baker & Co., THE CANADIAN GROCER stated that one would be sent, without charge, to anyone writing for it. This was a mistake. Only a few of these cabinets have been made and they are being placed principally in school and other museums, for purely educational purposes. The statement was, of course, made in good faith, and THE GROCER regrets the error, as many retailers, who wrote asking for the cabinet, will be disappointed at not receiving it. Walter Baker & Co. are sorry to disappoint their friends, and the trade will realize that the fault is in no way theirs.

NEW MUSTARD BOX.

J. & J. Colman are putting mustard on the market packed in a new pattern box, which, by simply pulling a couple of staples and a few nails can be turned into a neat show case for the counter. An illustration will appear in a later issue of this paper.

It was stated, in a recent issue, that R. S. McIndoe, agent for Colman's mustard, had new cards for distribution among the trade. This was published through some misunderstanding, and it is to be regretted that Mr. McIndoe has been put to some annoyance by the large number of requests he has received for one of the cards. "It shows THE CANADIAN GROCER reaches the trade," he remarked.

APPLES WANTED IN NORWAY.

C. S. Sontum, the Canadian agent at Christiania, reports that the summer season has been very bad for the crops in Norway. The result is that cereals are being imported, and already several cargoes of wheat, flour and rolled oats have been imported. The apple crop has been almost ruined, and Mr. Sontum directs the attention of Canadian shippers to the possibilities of this trade. The Norwegians prefer Baldwins of first-class quality. Evaporated apples would find a ready sale, 50-lb. boxes being preferred to any other system of package.

W. Clark, of Montreal, is putting mince meat on the market in 4 and 6-lb. paper pails. The package is attractive, and its lightness will necessarily cause smaller freight cost.

Bevan's Malaga Raisins

To arrive about 10th November, per Steamer "Bellona."

London Layers	boxes	\$1.50
Connoisseur Clusters	boxes	1.85
Connoisseur Clusters	¼ boxes	.60
Royal Buckingham Clusters	boxes	3.00
Royal Buckingham Clusters	¼ boxes	.90
Imperial Russian Clusters	boxes	3.70
Excelsior Windsor Clusters	boxes	4.25

In Stock--FINE QUALITY Spanish Onions

in crates reputed 50 lbs., in remarkably good condition.
80 cents a crate.

Try a 3-doz. case of "OLD FASHION MOLASSES," 2-lb. tins, at \$1.00 per doz.

BYRRH

Appetising and Tonic Wine.

Cases of 12 litre bottles.
Cases of 24 half litre bottles.

HUDON, HEBERT & CIE.

MONTREAL

You Know

that an increase in sales means an increase in profits, you also know that the Safest and Surest way to hold trade is to handle staples with a reputation based on merits. The proof of this argument is

Ludella Ceylon Tea

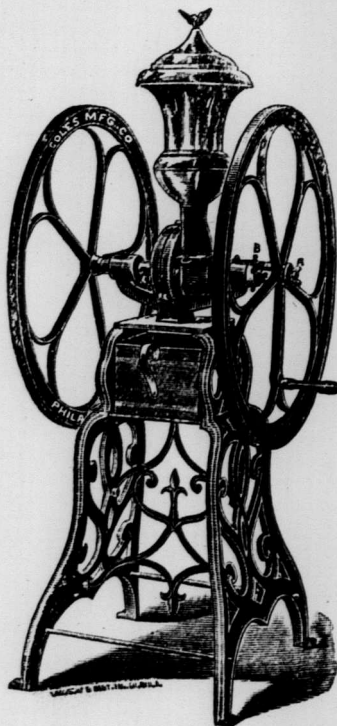
Recommend it. The result will be gratifying.

LEAD PACKAGES.

25, 40, 50, and 60cts.

H. P. ECKARDT & CO.

 **TORONTO**



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents: **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

T. B. Escott & Co. London, Ont.

THE CANADIAN

President,
JOHN BAYNE MacLEOD
Montreal.

THE MacLEOD

Publishers of **The Canadian Grocer** in the Provinces of Ontario, Quebec, Nova Scotia, New Brunswick and Newfoundland.

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Subscription, Canada

Per Annum

Cable Ad

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THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

ENCOURAGE BETTER SERVICE.

THE Quebec Board of Trade makes a very practical recommendation which should receive the support of other boards and of business men generally.

It says that any permanent arrangement for the Atlantic mail service should be based upon the speed of the fastest steamers carrying the mails to New York. In no other way can Canada benefit by its saving of 500 miles by the St. Lawrence route, as compared with New York. It may not be inopportune to point out that three steamers could maintain a weekly service between Quebec and Liverpool, whereas recent negotiations were for four. The saving in the cost, maintenance and operation of one such steamer should be a very important consideration for any company undertaking the weekly mail service.

This is the policy that any business man would pursue, but, strange to say, Governments cannot be made to see it.

It is a fact that when the Dominion line brought the Canada to Montreal they asked the Government for an increased subsidy on account of her increased speed. They were

refused, and not even treated with common courtesy. They were told that they would have to run her to Montreal whether they liked or not. They showed they were not compelled to do so, for she was at once put on the Boston route.

IS IT A FAKE ?

A man has been calling on the trade in Montreal, soliciting orders for a bottle of ink and a business directory. He explained that his firm, Bards & Co., were large manufacturers of ink. In order to introduce their ink among the leading business men, they were, he said, issuing a classified business directory, in which they would put the names, in large type, of those firms who would give them an order for a bottle of this ink, at \$1. Just what value the directory would be, he was not prepared to say. He produced a sample, showing that Toronto had been worked successfully. From the list of orders he carried, it looked as if Montreal was also likely to be a profitable field.

The editor thought, if the ink was really very good, he would prefer paying for it alone, instead of buying his name in large type in what might prove to be a useless directory as well, and asked for the exact address of these generous ink manufacturers. The sample directory put them down at Toronto and New York. The street addresses were given by the representative as Forum Hall, Toronto, and 146-148 Park Row, New York. Representatives of this paper called at both places, but at neither was such a firm known.

The loss of a dollar is not much, but business men might make further inquiries before placing an order.

BREAKFAST FOODS DEARER.

The condition of the grain market is having its effect upon the manufacturers of breakfast foods.

In consequence of the light deliveries by the farmers, difficulty is being experienced in getting sufficient to keep up the supply of the manufactured product.

The result of this state of affairs is higher prices, rolled oats being quoted 20c. and rolled wheat 10c. per 100-lb. barrel dearer. Rolled oats are now quoted at \$3.70 to \$3.80 per barrel, and rolled wheat at \$2.60 per barrel.

MANITOBA IS ALL RIGHT.

IT is gratifying to learn that the damage by rain to the wheat crop of Manitoba, which had been reaped but not gathered into barns or threshed, was greatly exaggerated.

Any damage to the wheat crop of Manitoba, which was serious, would be a bad thing for Canada, for the wheat crop is of more importance to the "Prairie Province" than the same crop is to any other Province in the Dominion.

Wholesale merchants and manufacturers in Eastern Canada, supplying largely as they do the merchandise consumed in Manitoba, are, of course, vitally interested in the crop conditions in that Province—a small crop meaning a small business.

But, with the crop as large as it is, the largest in the history of the Province, there will still be a great deal of first-class wheat, while, for the grain that is damaged, the improved prices are some compensation at any rate.

Even viewed from the standpoint of wheat alone, there is no need to be alarmed over the condition of affairs in Manitoba, but the generally increased facilities of the Province in dairying, stock-raising and mixed farming as a whole clearly make the trade conditions in that part of the country decidedly healthy.

SIR WILFRID AND GROCERIES.

And so Sir Wilfrid Laurier, the Canadian Premier, is a shareholder in a big English grocery concern. This does not, of course, make him a grocer, but it makes him one of a number of capitalists who are assisting in building up the grocery trade.

Sir Wilfrid is to be congratulated, not that he has become a shareholder in a particular concern, but that he has, by investing in shares in the same, obtained entree into the ranks of the grocers, and will now be entitled to hob-nob with them. And it is to be hoped that, in the hob-nobbing, he will learn a great deal regarding the grocery trade.

Sir Wilfrid is a great politician, but, like all politicians, great or small, he needs to learn more regarding business and business ways.

From this out the grocers of Canada may expect the hearty co-operation and sympathy of Sir Wilfrid Laurier, their fellow business man.

TRADE ASPIRATIONS THE MOTIVE FOR WAR.

SOUND business ethics apply to nations as well as to individuals. And neglect to obey these result in trouble for the one as well as for the other. An example of this is to be seen in the present condition of the commercial nations.

Imagining no other nation had a right to an existence, and that everything was fair in commercial war, as well as in that kind of warfare in which guns and swords play a part, scheme after scheme has been resorted to, with the result, in many instances, that the last condition has been worse than the first.

In several of the continental countries we see the bonus system gone mad, until not only do foreign competitors writhe under its punishment, but the very natives cry out to be relieved from the burdens which are more than they are able to bear.

In other countries it has been protection gone mad. Protection to industries up to a certain point is undoubtedly a good thing for a country, and especially a young country like Canada. But protection, like any other good thing, can be made to work evil as well as good. If, for example, politicians manipulate the tariff, not in the interests of the country, but in the interests of their respective parties, that moment does it cease to be good and begin to be bad.

All the years the seed-sowing of unsound and selfish business methods have been going on among the nations, the conditions have been getting worse. And not only that, but the chief motive which formerly actuated war is practically obsolete, and a new one is now doing duty.

The old one was territorial expansion; the new one is trade expansion.

The United States, in their recent war with Spain, said they were fighting the Don in the interests of humanity. Perhaps humanity had something to do with it, but it is significant that the commercial press in the United States is now emphasizing the necessity of the conquered territory being retained, not chiefly in order that the area of the country be extended, but that markets may be secured for the rapidly expanding trade of the country.

Great Britain's concern about China is not merely the acquirement there of new

territory by Russia, France and Germany, but that, in the acquirement of new territory, so much more of the world's surface and population shall be reserved as the special preserve of the nations which appropriate it.

It was this "open door" policy of Great Britain which, before the war with Spain, first began to soften the heart of Uncle Sam toward the Mother Land.

The United States has a growing trade with China. Last year, its total exports to China and Hong Kong combined aggregated \$17,984,472. This, while of course not equal to Great Britain's \$35,588,580, was large enough to give the two nations a community of interests. And a community of interests is a greater factor in creating international comity than even the influences of blood and language.

In Egypt, to-day, we see the same influence at work: England wants Egypt for its trade, not for its flag.

It is obvious, in view of the conditions now obtaining, that if the nations had not become so wedded to such unbusinesslike and selfish methods, that the peace of the world would not now be threatened as it is; at any rate from this cause.

But the lesson is not only to nations, but to individual business men who help to make up nations.

AN EXPLANATION.

THE CANADIAN GROCER is in receipt of a letter from the solicitors of Mr. George Lightbound, agent for J. Mayans Grustan & Co., Denia, Spain, requesting an apology for the following paragraph, which appeared in last week's issue of this paper, under the heading, "Are they Selected Raisins?":

It is charged that a good many Valencia raisins have been bought and shipped to Canada branded as finest selected which are said to be in reality only similar to fine offstock, as put up under the best brands.

This is not likely to be conducive to the best interests of the Canadian trade, for THE CANADIAN GROCER has been assured that some at least of the first-class shipping-houses in Spain have instructed their agents here to report as to how this fruit is received by buyers in Canada, as they (the shippers) claim it is useless for them to maintain, in the face of this competition, the high standard of selected raisins they have hitherto done, if a lower and inferior grade answers the purpose just as well.

Not only does the above paragraph not refer to any brand, but the editor, when he penned it, did not know to whose brand or brands it referred. Neither does he now.

It said "a good many raisins" of the character named had been shipped to Canada.

From what can be gathered from a further investigation, there are two or three brands on the Canadian market which are what are termed in the trade "off grades," or grades not equal to those which have become recognized as standards. But this is not the experience of this year alone. It is the experience of nearly every year.

During the week previous to the publication of the paragraph in question, complaints had come to THE CANADIAN GROCER from several quarters to the effect that there were raisins on the market of the character therein described. In fact, it was what might be termed the talk of the street. This paper then felt it to be in the interest of the trade to publish the matter.

We exceedingly regret that Mr. Lightbound feels that the item applies to him. Were the shipper he represents the only one sending Valencia raisins to this market, he might, with reason, take umbrage, but, when there are some half a dozen, all told, we cannot see why he should for one moment imagine the article complained of reflects upon his firm's brand of raisins.

However, as he did take umbrage, we felt it our duty to ascertain whether the remarks applied or not to the raisins of the shipper whom he represents. In pursuance of this, we secured boxes of selected raisins of the different brands on the market, including that of Grustan & Co.; also boxes of fine off-stalk of different brands.

As a result of the comparison thus made, THE CANADIAN GROCER has no hesitation in saying that to whosoever's brand of selected raisins the talk upon the street referred, it could not have referred to that of J. Mayans Grustan & Co. And a mere glance was sufficient to prove that.

ADVANCE IN FRENCH PLUMS.

French plums are showing a great deal of strength.

A cable received in Toronto, on Monday, noted an advance of 9d. per cwt. over the figures at which business was effected last week. This makes an advance of 1s. 3d. during the last three weeks.

The cause of the higher prices appears to be a falling off in the supply in the primary markets.

TH

IMPORTS in three months—of December—of these goods are interesting.

The imports are noteworthy because of the increase, namely, in the goods because in spite of the latter particular free goods coming down the following table:

IMPORTS

Flour.....
Rice.....
Fish, and products
Fruit and nuts,
" oranges and
" all other
Pickles, sauces
Provisions, like
fresh and salt
Butter and cheese
Soap.....
Spices.....
Spirits, all kinds
Wines, sparkling
" other than
Sugar.....
Molasses and
Tobacco and

Total....

It will be seen that there are only a few items shown, and the total is \$19,000. The most noticeable increase is in the temperance trade, in the better time years ago off in the

The increase in the price of free goods

Coffee.....
Fish, and products
Bananas, apples, etc.
Grease for salt
Tea.....
Total....

THREE MONTHS OF GROCERY IMPORTS.

IMPORTS into Canada during the first three months—July, August and September—of the fiscal year, of merchandise appertaining to the grocery trade are interesting.

The imports of dutiable goods enumerated are noteworthy because of their marked increase, namely, \$1,074,617, and the free goods because of their decrease of \$909,581. In spite of the decrease, however, in the latter particular, the net gain of dutiable and free goods combined is \$165,036. The following table gives the imports of dutiable goods:

IMPORTS OF DUTIABLE GOODS.		
	Three months, 1898.	Three months, 1897.
Flour.....	\$ 33,860	\$ 35,705
Rice.....	168,681	83,519
Fish, and products of.....	110,937	60,284
Fruit and nuts, dried.....	130,368	108,662
" oranges and lemons.....	118,427	97,889
" all other.....	157,676	115,484
Pickles, sauces, capers.....	46,868	32,585
Provisions, lard, meats, fresh and salted.....	314,822	296,603
Butter and cheese.....	10,317	11,470
Soap.....	94,990	64,040
Spices.....	44,445	32,505
Spirits, all kinds.....	245,454	196,496
Wines, sparkling.....	40,976	20,329
" other than sparkling.....	64,830	59,623
Sugar.....	1,285,789	614,307
Molasses and syrups.....	210,203	216,761
Tobacco and cigars.....	39,930	49,694
Total.....	\$3,178,573	\$2,103,956

It will be noticed that in the above table there are only four lines in which decreases are shown, and these only aggregate about \$19,000. The gain of \$671,482 in sugar is the most striking increase. Then, while the increase in the importation of wine may not be gratifying to those interested in the temperance cause, yet, it is interesting to the trade, in that it is one of the indications of better times—the depression of a couple of years ago having caused a marked falling off in the consumption of wines.

The increase in the imports of rice is due to the preferential tariff on British goods.

The following gives the importation of free goods:

IMPORTS OF FREE GOODS.		
	Three months, 1898.	Three months, 1897.
Coffee.....	\$ 95,325	\$792,250
Fish, and products of.....	163,524	268,469
Bananas, olives, pine-apples, etc.....	181,461	182,691
Grease for soap-making.....	35,575	36,655
Salt.....	93,301	87,209
Tea.....	868,431	980,114
Total.....	\$1,437,807	\$2,347,388

The falling off in the importation of coffee of nearly \$700,000 is remarkable, but the explanation is, no doubt, to be found in the fact that a year ago the remarkably low price induced grocers to stock heavily, while the low prices ruling then are practically without improvement now. For some time the importers have been most cautious buyers. When a low quotation is submitted to them they almost invariably bid a smaller figure, which is seldom entertained. Only a few days ago, a house in the United States bid 1/8c. per lb. more for 2,000 bags at Rio than any bid obtained in Canada, and yet it did not secure the goods.

It is somewhat difficult to explain the decline in the importation of tea. Indian and Ceylon teas are arriving in larger quantities, and advices from Japan report increased settlements on Canadian account. In view of this, one must conclude that China teas are the cause.

CALIFORNIA RAISINS.

MAIL advices to hand recently, state that The Grower's Association were asking 3 1/4 to 5 1/4c. for 2, 3 and 4-crown loose muscatels on the Coast, and \$1.10 for layers. These prices represent an advance over the prices fixed by the association some time ago, and would mean a cost laid down at distributing points in Canada, allowing for the duty and freight, of fully 5 1/2 to 7 1/2c. on 2, 3 and 4-crown layers, and, so far, since the offers were received last week, there has been little business for forward delivery, and no business of importance has been noted for shipment to eastern Canadian markets at the new figures.

With regard to the impression among eastern buyers that the combination will not be maintained, advices from the Coast to hand this week from unprejudiced parties are against this opinion.

One commission man, in Montreal, was informed that The Growers' Association had bought up practically all the outside stock there was offering on the Coast, and really were in a position to force buyers to meet their views, provided the latter desired to stock up with California raisins.

Whether this will turn out to be a fact or

not, buyers, in the absence of urgent consuming demand, are disposed to withhold their orders until stock is absolutely needed.

DROPS FROM THE EDITOR'S PEN.

He who spares his energy often loses his business.

Shirk your duty and you let slip your opportunities.

If you mean to get along in business do not be mean.

Keep track of your business if you would prevent its eluding you.

When merchants get at loggerheads they cannot get their heads together.

While you are piling up your debts you are digging your own grave.

Work hard if you do not want a hard time of it getting along in this world.

He who makes good use of his minutes is usually ready to grasp his opportunities.

He who has no interest in his employer's affairs is blindly wrecking his own prospects.

Poor pay or lack of appreciation are not sufficient reasons for any man not doing his best.

If you are not insured, your business as well as your stock may some day go up in smoke.

It is better to sacrifice 25 per cent. on a line of goods than that 100 per cent. should be lost.

Failure to succeed in life is more often due to lack of continuity than to last of ability.

An employe, even for his own sake, ought to be as willing to start work as he is to stop it.

Adversity takes from us our money, but it gives us more knowledge and widens our experience.

The "to be or not to be" in business depends chiefly upon yourself and not upon other people.

When a man becomes filled to overflowing with his own importance other people have no room for him in their esteem.

The Dominion Government's Last Requisition

for tea called for

"SALADA"

CEYLON TEA

or its equal, thus showing the standard value of Salada.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

Ivory Bar
IS PUT UP IN

1 lb. bars.	} 60 bars in box.
2 6-16-lb. bars.	
3-lb. bars.	

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

YOU WANT
the best selling Pickles there are in the market.

THEN TRY

STERLING BRAND

... PICKLES

Prepared by
T. A. LYTTLE & CO.
Vinegar Manufacturers, TORONTO



URE GOLD

GOODS

lease
articular
eople
BEING
URE
alatable
opular
rofitable

BROCK'S BIRD SEED



This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.



ONTA

NOTHING developed trade shipments of fruit have arrived from California prunes Acadia granules 5c. per 100 lb in the sugar much the same except it be obtained in regular firm in local wholesale trade. Coffee in the market, on the whole, fairly good.

The feature a rather easy consequent upon some of the they are asking salers do not would, however figure having yet, heard of The price to continues firm are steady upward.

Nothing new canned salmon offering at \$1.00 of no transaction A great new sold for export, having cases.

The local markets are appears to be price. The are still below

There is grades of syrups are finer are in price than at. The different grade syrups

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 27, 1898.

GROCERIES.

NOTHING particularly new has developed in the wholesale grocery trade during the week. Further shipments of new season's foreign dried fruit have arrived, among which are California prunes and layer and mat figs. Acadia granulated sugar has been advanced 5c. per 100 lb., but this is the only change in the sugar line. Canned goods are in much the same position as a week ago, except it be that a slightly easier feeling obtains in regard to tomatoes. Teas continue firm in the primary markets, and local wholesalers are experiencing a fair trade. Coffees are quiet and rather regular in the outside markets. Spices continue, on the whole, fairly steady. Taken on the whole, the wholesale grocery trade is fairly good.

CANNED GOODS.

The feature of the canned goods trade is a rather easier feeling in regard to tomatoes, consequent upon more liberal offerings by some of the packers. The ruling figure they are asking is 85c., but this the wholesalers do not appear inclined to pay. They would, however, pay 80c., bids at that figure having been made, but we have, as yet, heard of no transactions at that price. The price to retailers is still 85 to 90c. Corn continues firm at unchanged prices. Peas are steady and unchanged at from 70c. upward.

Nothing new has developed in regard to canned salmon. There are a few cohoes offering at \$4 f.o.b. the Coast, but we hear of no transactions.

A great many gallon apples have been sold for export, one packer alone, it is reported, having taken orders for over 20,000 cases.

COFFEES.

The local market is quiet. The outside markets are, as a rule, dull. Rio coffee appears to be less irregular than it was, in price. The views of importers in Canada are still below those of holders.

SYRUPS AND MOLASSES.

There is a scarcity of low and medium grades of syrup on the market. Bright syrups are the only kind the Canadian refineries are offering, and these are higher in price than similar grades can be imported at. The duty prevents dark and medium grade syrups being imported. Molasses is

quiet, locally. New Orleans molasses is firm in the primary market.

SUGARS.

The feature of the home market is an advance of 5c. per 100 lb. in the price of Acadia granulated sugar, the figure at Toronto now being \$4.58 per 100 lb. The demand for sugar is light.

The European markets are rather easier, but have declined about 2½d. per cwt. up to the middle of the week owing to increased crop estimates. In New York, prices are unchanged, while the demand there is a little better than it was.

RICE.

The rice market rules steady. New season's Carolina rice is offering this week in Toronto, and the price being asked is about ¾c. per lb. higher than a year ago.

NUTS.

There has been a further advance in Tarragona almonds, and at to day's figures

*See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

they would cost 11¾c. laid down in Toronto. Grenoble walnuts are quoted three francs higher. Marbot walnuts will be later this year than the Grenoble description, and are said to be more or less of doubtful quality.

TEAS.

Brokers report a demand for low-grade Japan teas, but there is not a great deal of business being done, as importers will not, as a rule, pay the prices asked. The little business that is being done is chiefly in medium descriptions at from 16 to 17c. The revival of the tea duty question is leading, it is said, to large shipments of Japan tea being made to this country.

Both Indian and Ceylon teas continue firm. A London, England, tea circular of date of October 14, said in regard to Indian tea: "The last two weeks' heavy actions have afforded a good test of the strength of the market, and supplies have been readily absorbed without reaction in prices, while competition has been general and well sustained." In regard to Ceylon teas the same circular said: "The auction comprised only 13,204 packages against 18,440 last week. Previous quotations were fully maintained with a decidedly firm tendency,

while the combined arrivals of teas of very desirable quality assisted in strengthening the confidence of buyers."

SPICES.

Pepper is slightly easier in New York, but the market is strong in England. In New York a reaction in favor of higher prices is looked for. Stocks of pepper in Singapore are practically exhausted. The ginger market shows a tendency to slightly higher prices.

FOREIGN DRIED FRUITS

CURRENTS—Wholesalers are doing a fair trade. The market in Greece is unchanged, there having been some business on import account at last week's prices. There is some cutting in prices among local wholesalers, but our quotations fairly well represent the figures for good fruit. There are some rain damaged currants on the market.

VALENCIA RAISINS—A fair trade is being done. Complaints in regard to the cutting of prices are still heard. The ruling figures are, however, 4¾ to 5c. for fine off-stalk, 5¾ to 5¾c. for selected, and 5¾ to 6½c. for layers.

PRUNES—French plums are cabled 9d. dearer, the supply beginning to run short. Shipments of Santa Clara Valley prunes reached the Toronto market this week. Wholesalers quote them as follows: 40's, 11c.; 50's, 9¾c.; 60's, 8c.; 70's, 7½c.; 80's, 7c.; 90's, 6½c. A fairly good business is being done by wholesalers in medium and small sizes of California prunes. California prunes, 40 to 60 sizes, are scarce and high in the primary market; smaller sizes are a little easier. Some business in French prunes, for importation, has been done during the past week.

FIGS—Shipments of Eleme and Comadra figs have been arriving this week, and a fair business, in view of the high prices, is being done. There is a brisk trade being done in tapnet figs at from 4 to 4½c. per lb. Smyrna naturals rule at 7 to 7½c. in bags, and choice naturals, in boxes, at 11½c. per lb. Seven-crown Elemes are quoted at 27c. per lb., and what are termed "the finest of the season" are held at 35c. per lb.

GREEN FRUITS.

Generally speaking, the demand for green fruits has been good during the past week. The sale of oranges and lemons is steadily increasing. Late Valencia oranges are done, but Jamaicas are offered in sufficient quantities to meet the demand, and the price continues unaltered. Malaga lemons

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SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VICTORIA: La Patourel & Co

are arriving in larger quantities, and are \$2 to \$3 per chest cheaper this week. Verdillas are unchanged in price. Bananas are in greater demand, and an advance of 5 to 40c. is noted this week. Some choice barrels of fall apples are offered at last week's figures. Winter apples will likely be offered freely in a week or so. They are expected to be worth from \$3.50 up. Peaches are almost done. Pears and grapes are offered in moderate quantities. As the demand for all these goods has decreased in proportion to the supply, prices are about the same. A few tomatoes are coming in. An advance of 5 to 10c. is noted. Sweet potatoes are moving nicely at an advance of 25c. A decline of 15c. is noted in Spanish onions. Cranberries are commencing to move at \$8 per bbl., and \$3 per crate. Malaga or Almeria grapes have arrived, and are offered for sale at \$6 to \$7.50.

COUNTRY PRODUCE.

EGGS—New laid are in good demand at 16½ to 18c. for choice lots. Held fresh and cold stored stock move slowly at 14 to 15c., while limed are active at the same figure. Buyers are paying 14 to 14½c. at outside points.

POTATOES — The feeling is somewhat stronger, an advance of 3 to 5c. being noted. Car lots are worth 55 to 60c., and small lots on the market, 60 to 65c.

POULTRY—There is a good demand for all stock. Turkeys are coming in more freely. They are worth from 9 to 9½c. for young and 10 to 10½c. for old birds. Geese

are worth ½c. more than last week. Ducks are 5 to 10c. cheaper. Wild ducks continue to come in at unchanged prices, which range from 20 to 25c. for teals and widgeons to 60 to 75c. for black ducks and mallards.

HONEY — The demand is improving. The feeling is steady, with prices unchanged at 6½ to 7½c. for clear extracted honey, according to color and the size of package. Clover comb is firm at \$1.25 to \$1.50.

DRIED AND EVAPORATED APPLES — There is a steady jobbing business being done at unchanged figures, but all transactions so far are of a comparatively small nature. Car lots are worth about 7c. f.o.b. at country points. There is very little movement in dried apples. The price is steady at 4 to 5c. in a jobbing way.

BEANS—The demand for hand-picked is good, and prices are firm at \$1 to \$1.10. Common stock is 10c. cheaper, the range now being 80 to 90c.

VEGETABLES—Cauliflower has advanced 25c. per doz.; cabbage has declined 10 to 15c., and butter squash 50c. We quote: Cauliflower, \$1 to \$1.50 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 40 to 60c.; parsley, 15 to 20c. doz. bunches; beets, 10c. per peck; carrots, 15c. per peck; onions, Danvers, 75c. to 90c. per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, \$1 to \$1.25; butter squash, \$1 to \$1.50; pumpkins, 65c.

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

to 75c.; Hubbard squash, \$1.50 to \$2; red cabbage, 40 to 60c.; egg plant, 75 to \$1 per basket.

PROVISIONS.

The market is well cleared up, and, as the demand continues brisk, prices throughout are firm, with an advance of 50c. in short cut barrel pork. The receipts of dressed hogs are larger than usual so early in the season. A big pack is anticipated.

BUTTER AND CHEESE.

BUTTER—Good dairy butter is wanted, but the demand for medium and poorer grades is decidedly limited. The feeling regarding creamery is easier, but unchanged. We quote at outside points: Dairy tubs, 14c.; prints, 14 to 15c.; large rolls, 14c.; creamery prints, 18½c.; tubs and boxes, 17 to 18c.

CHEESE—The market dull. There is a fair jobbing business being done, but no deals of any size are reported. At country boards, 8¾c. is the ruling figure. The jobbing price is 8½ to 9¾c. for early makes, and 9¼ to 9¾c. for September makes.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN — During the latter end of last week wheat advanced to about 74 to 75c. on cars outside, but a decline on Tuesday, this week, brought the price down to from 70 to 71c., where it now remains, showing a net advance of 4 to 5c. for the week. The street market has been brisk all week. Prices are firm, showing advances of 4 to 5c. for all wheats, 3 to 8c. for peas, 3 to 5c. for barley and 2c. for oats. A decline

BE SURE AND GET

BRIGHTON Canning Co.

New Process

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McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons,
OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.
Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

**HAMS
BACON
LARD
SHORT CUT PORK
MESS PORK**

The Wm. Ryan Co. Limited
TORONTO

of 2c. is noted for rye. Manitoba No. 1 hard wheat has again advanced 3c., now being quoted at 85c., Toronto freights.

FLOUR—Manitoba strong bakers' and Ontario grades have advanced 10c. We quote: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.10; Ontario patents, \$4.10 to \$4.20; straight roller, \$3.35 to \$3.45, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats, and rolled wheat have advanced 10c.; split peas and pot barley, 25c. We quote: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

FISH.

There is no change in prices, except a decline of 1/2c. for whitefish. We quote: Fresh salmon trout, 6 1/2c.; fresh whitefish, 7 1/2c.; steak trout, 7c. lb.; fresh perch, 3 1/2c. per lb.; fresh herring, 3 1/2c. per lb.; Labrador herring, \$5 per bbl. and \$2.75 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6 1/2c. per lb.; boneless fish, 3 3/4c. per lb.; quail-on-toast, 5 1/2c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

HIDES, SKINS AND WOOL.

HIDES—The feeling is easier, but no change is reported. We quote: No. 1, 8 1/2c.; No. 2, 7 1/2c.; No. 3, 6 1/2c.; cured, 9 1/4c.

CALFSKINS—We quote nominally: No. 1

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

J. Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

CONSIGNMENTS SOLICITED

Our specialties

**POULTRY, BUTTER,
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

RUTHERFORD, MARSHALL & CO.

68 Front Street East, Toronto.

Clemes Bros.

FRUITS of all kinds.

Portugal Tapnet Figs

4cts., will be higher.

Full car California Prunes

"Santa Cruz" Brand

50/60 25-lb. box, 70/80 25-lb., 90/100 25-lb.
50-lb., 50-lb.

PRICE RIGHT. QUALITY A 1.

veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Local competition is so keen that another advance of 5c. is noted for shearlings and lambskins. We now quote at 75 to 80c.

WOOL—There is little doing. Prices are steady at 15c. for fleece, and 10c. for unwashed.

SEEDS.

The quantity of alsike coming forward is smaller than in the past week or two. Prices are steady at \$2.75 to \$4.50 in a jobbing way in Toronto. Red clover is offering in larger quantities, and is advancing in value. From \$3.20 to \$4 is now being paid. There is nothing doing yet in timothy.

SALT.

Prices are unchanged. The demand has shown considerable improvement during the past week. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Red clover seed has advanced 25c.

Short cut barrel pork is 50c. dearer.

Potatoes are 3 to 5c. dearer than a week ago.

Bananas have advanced 5 to 40c. per bunch.

French plums are cabled 9d. per cwt. dearer.

Malaga lemons have declined \$2 to \$3 per chest.

Eggs are worth ½ to 1c. per dozen more than a week ago.

Acadia granulated sugar has been advanced 5c. per 100 lb.

Rolled oats are 20c., and rolled wheat 10c. per barrel of 100 lb. dearer.

Manitoba strong bakers' and Ontario flours have advanced 10c. this week.

Shearlings and lambskins have advanced 5c., and are now quoted at 75 to 80c.

Shipments of new season's Santa Clara prunes arrived on the Toronto market this week.

Malaga and Almeria grapes have just come in. They are quoted at \$6 to \$7.50 per keg.

Documents for early October shipments of filberts have been received, and it is expected the goods will arrive early next month.

The Toronto offices of the Acadia Sugar Refinery and of George Lightbound, will shortly be removed from 28 Front street west to 27 on the same street.

QUEBEC MARKETS.

MONTREAL, Oct. 27, 1898.

GROCERIES.

THERE have been no striking changes in the general grocery situation during the past week. Trade in seasonal lines, such as dried fruits, is moving slowly, prices, as a rule, being steady, while, in sugar, tea and such staples, the current of trade is light, though of a steady character. Canned goods rule firm here, both in salmon and canned vegetables, and the circumstance is said to be interfering somewhat with the movement in the latter, as buyers are afraid of being caught long with high-priced goods, as they have been before. They are operating very cautiously, therefore. The feeling in dairy produce is quite heavy, and there is nothing special to report in regard to other lines of this character.

SUGAR.

Sugar exhibits a more settled feeling this week, and there has been a fair demand, locally, for refined which rules as last quoted. The fact that matters appear to be more stable in New York has also had a good effect. In raw, however, while cane has ruled steady at London, beet has been weak owing to the increased crop estimate, though prices are not notably changed, October and November being quoted today, in London, at 9s. 8¼d. Cane was steady with offerings light, Java 12s., and fair refinery 10s. 9d. In New York, raw is firm, fair refinery, 3¼c.; centrifugal, 96 test, 4¼c., and molasses 3½c. Prices here are as last quoted.

SYRUPS.

There has been no change in this market, and values continue normal in the absence of offers from the refiners.

MOLASSES.

The strength on Barbadoes molasses is fully maintained, round lots being firmly held here, bids of 28 to 28½c. having been refused in this connection this week. Stocks here are light, and for this reason the situation is an exceptionally strong one, especially as the regular fall demand from consumers is setting in. On spot, jobbers are now asking 31c. for car lots and 32c. in single puncheons, and predict even higher prices.

DRIED FRUIT.

There has been no change in Valencia raisins during the week, and prices are steady as last quoted. Offers on common off-stalk Valencias have been made here at 4c., but few have changed hands at the price, and we quote 4 to 4¼c. Fine off-stalk have sold at current prices, and there has been trading in selected and layers at unchanged prices.

Mail advices from the Coast, of the date of Oct. 18, quote firm prices on California raisins, from 3¼ to 5¼c. being the range named. This is equivalent to 5½ to 7½c. laid down here, according to grade. It is asserted also that, having purchased up all, or practically all, of the outside fruit, the Growers' Association thoroughly control the supply, and are in a position to enforce the payment of their figures if a buyer wants the fruit.

There is nothing special to report in connection with Sultana or Malaga stock.

Currants rule quiet and unchanged, and there has been little or nothing done lately for importation.

Prunes continue firm for all sorts, and advices from primary markets, both for Austrian and French, are strong in their tenor. Californias are quite firmly held.

There has been a quiet trade in figs, which are steady at prices quoted elsewhere.

NUTS.

There is nothing new to report in nuts, and values on stocks to arrive are firmly held.

CANNED GOODS.

Canned vegetables and salmon continue firm. Reports from the Coast on the latter article are bullish, as already noted, and, with higher prices being asked on the Coast, spot prices rule very firm. The strong tone in tomatoes, corn and peas is fully maintained, and trading from first to second hands is somewhat restricted, owing to this circumstance, as buyers do not want to operate too far ahead at ruling prices, if there is any possibility at all of the market taking a turn downward.

RICE.

There is a fair amount of business doing in rice, while prices record no change.

TEA.

Trading in this staple has not fulfilled the expectation of last week, for there were no sales of importance from first to second hands. In fact, buyers steadily pursue a conservative course of fulfilling only immediate wants, which, though it results in a fair trade in the aggregate, leads to no special activity. Whether they will continue to hold off in this manner is another matter. The current movement has been chiefly in Japans, running from 16½ to 20c., only a few lots of blacks, Ceylons, and greens changing hands.

SPICES.

A firm feeling is maintained in pepper abroad, but there is little activity to report locally. No change in value is noted, either in it or in other lines.

GREEN FRUIT.

There has been a fair trade in green fruit of all descriptions. Jamaica oranges are

now on the market, but have \$6.50 per bbl. Malaga lemons \$8 to \$9 per chest. Almeria grapes per bbl. and basket. Canada at \$4.50 to \$7. Cape Cod cran per bbl.; sweet bbl., and Spain

There has been apples, and \$2.50 to \$3 for and \$1.50 to grade.

There has been portance to r Considerable acter has been and the market active for the are ample, and codfish, t i N.S. herrin are firmer.

follows: No to \$5 per bb \$4.50; N.B. mackerel, \$1 cod, \$4 to \$4

There is no for which t prices firm. codfish, 5½ less codfish, boneless fish

There is a which suppli ments. W Manitoba de 5½c., and E

There is a note. Dem: quote as fo kippered her smoked her bloaters, \$1.

The mark Supplies are continues li favorable we malpeques, Buctouche,

EGGS — done in all

now on the market in considerable quantities, but have been selling well at \$6 to \$6.50 per bbl and \$3.50 to \$4 per box. Malaga lemons have ruled fairly steady at \$8 to \$9 per chest and \$3.50 to \$4 per box. Almeria grapes are offering at \$5.50 to \$6.50 per bbl. and domestic at 20 to 30c. per basket. Canadian pears, in baskets, sell at \$4.50 to \$7, and in kegs at \$2.50 to \$3. Cape Cod cranberries range from \$6 to \$7. per bbl.; sweet potatoes, \$2 to \$2.50 per bbl., and Spanish onions, \$2.50 per crate.

APPLES.

There has been a steady, active trade in apples, and values rule fairly steady at \$2.50 to \$3 for winter, \$1.50 to \$2 for fall, and \$1.50 to \$3 for Fameuse, according to grade.

FISH.

There has been no new feature of importance to note in the fish line this week. Considerable business of a sorting-up character has been done on western account, and the market, on the whole, is fairly active for the season. Supplies of all lines are ample, with the exception of salmon and codfish, the former being scarce. No. 1 N.S. herrings are easier, and green cod are firmer. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4 75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$11.50 to \$12, and No. 1 green cod, \$4 to \$4.25.

There is no overstock of preserved fish, for which the demand is steady and prices firm. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; dried, \$4 per 100 lb.; boneless fish, 3½c.

There is a good demand for fresh fish, of which supplies are ample to fill all requirements. We quote: Haddock, 3½c.; Manitoba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13 to 13½c.

There is no change in smoked fish to note. Demand is good for all lines. We quote as follows: Haddies, 6½ to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth bloaters, \$1.25.

The market for shell oysters is unchanged. Supplies are ample, for which the demand continues limited, on account of the unfavorable weather. We quote: Hand-picked malpeques, \$4.50; fair to good, \$3.50; Buctouche, \$5.

COUNTRY PRODUCE.

Eggs — A fair amount of business was done in all grades of eggs to-day, but the

chief demand was for new laid, which were scarce and firmly held at an advance of ½c. per dozen. We quote: Strictly new laid, 19½ to 20c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P.E.I., 12 to 13c., and culls, 9c. per doz. Receipts, 2,097 cases.

BEANS—There was nothing new in beans, prices being steady, with a fair trade in small lots. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—In honey, business was dull and prices unchanged. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Maple product continues featureless and neglected. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

DRIED APPLES—No receipts have been noted lately, and prices are firm at 5c. for dried and 8c. for evaporated.

PROVISIONS.

There was no change in the provision market to note. Trade in all lines continues fair for the season. We quote: Canadian pork, in barrels, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

FLOUR, GRAIN, ETC.

The grain market was firm under an active demand, but the volume of business done was only fair. The feature of late has been the strong feeling in buckwheat, and sales were made at 45 to 46c. in store, but these figures would not be accepted now as holders' ideas are away up, in the country. In wheat, sales of Manitoba No. 1 hard were made at 77c. afloat Eort William, and No. 1 northern was quoted 1c. higher at 73c. for delivery all next month. Ontario red wheat, at shipping points west, sold at 72c. Peas were scarce and firmer at 68 to 69c. afloat, with some holders asking 70c. Oats were unchanged at 30½ to 31c. afloat, and rye sold at 54 to 55c.

Owing to the continued strong wheat markets all over the world, of late, and the steady rise in prices, the undertone to the flour market has steadily become stronger, and prices for Manitoba grades to-day were advanced 20c. per bbl. There was a brisk demand, and millers stated that it was impossible to supply the wants of the trade, owing to the scarcity. Enquiries were received from Glasgow, Copenhagen, Aus-

tralia, and Boston for large lines, one cable alone asking for 5,000 sacks and 5,000 barrels. The sales on local account were large, including 1,200 sacks. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.50 to \$4.70; strong bakers', best, \$4.20 to \$4.40.

There continues to be an active demand for feed, which is also scarce, and prices firmly held. We quote: Manitoba bran, \$12; shorts, \$14, and moullie, \$16 per ton, including bags.

The demand for rolled oats is steady, and prices show no change, at \$3.50 per barrel and at \$1.70 per bag.

In baled hay, trade is very active, there being a good demand for small lots at steady prices. We quote: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

The cheese market continues easy. Business was dull, and the boat cheese realized from ¼ to ¼c. lower than at the sale on Monday last. There were about 7,000 boxes offered, and the prices realized ran from 8¼ to 8½c. For fancy eastern colored the range is 8¼ to 8½c., but the outside is not generally attainable. Western cheese is dull, ranging from 8¼ to 9c., but as most of the good were purchased at considerably above 9c., in the country, holders will not part with their goods at the prices realizable. We quote: Finest western Septembers, 9c.; finest western Augusts, 8¾c.; finest eastern Septembers, 8½c.; finest eastern Augusts, 8¾c.; Liverpool cables, 42s. 6d.

Butter is a dull market at 18 to 19c. for fancy creamery, but the outside figure is merely an asking price, as it cannot be realized for export. However, for fancy lots for special purposes this much has been paid by the local trade. Dairy runs from 14 to 14½c. We quote: Extra finest creamery, boxes, 18¾ to 19c.; extra finest creamery, tubs, 18½ to 18¾c.; ordinary finest creamery, boxes, 18¼ to 18¾c.; ordinary finest creamery, tubs, 18½c.; western dairy, tubs, 15c.

MONTREAL NOTES.

Butter is dragging at present, and exporters here predict still lower prices for it this fall.

Buckwheat has been actively bought lately, at country points, on behalf of buyers here.

Flour advanced, on Tuesday, 20c. per bbl. for Manitoba grades, which are firmly held at the rise.

G. F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

COFFEES ❖ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

S. H. EWING & SONS,

COFFEE AND SPICE
IMPORTERS AND
MANUFACTURERS,

MONTREAL

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Oct. 27, 1898.

THIS has been quite a busy week. The stir in flour found our dealers with light stocks. They have bought quite freely. All grains seem higher. In winter port business, there is general regret expressed that the Beaver line is not coming this year. They were the first line to use a Canadian port, and the large and successful results that have followed are due largely to their efforts. Canadians, particularly our citizens, owe them much for the stand they took when other lines would not hear to the matter. Men are being sent into the woods in quite large numbers, but the cut will not be a large one, the past season being most unsatisfactory, not even showing strength towards its close. In hops, prices continue to advance, our market was quite largely stocked, and dealers have been largely supplied by local holders.

OIL—Burning oil is still the line having chief interest. There is a slight range of prices among local holders, particularly in American oil. Cod oil, as reported last week, is rather easier, the demand being light. The rather freer arrivals have affected prices. Paint oil is somewhat firmer.

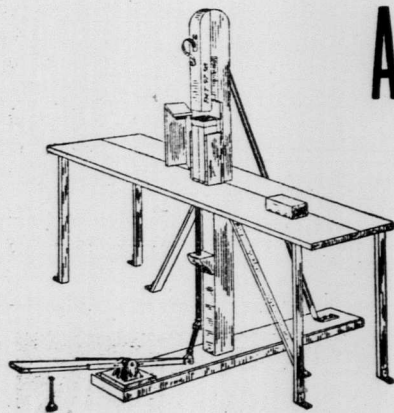
SALT—The market shows no change. Stocks are ample in Liverpool coarse. The sale has been affected by lack of usual sale to fishermen, but a large quantity has been moved, notwithstanding. No arrivals are expected for some time. In Liverpool factory-filled, the sale is light, at even figures. Canadian is moving freely at regular prices. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

CANNED GOODS—New goods continue to arrive. Packers complain of difficulty to get cars to forward shipments promptly. Corn continues to be the strongest feature, although all lines are firmly held. Outside of vegetables, salmon are a matter of chief interest. Dealers are beginning to realize that the higher prices are here to stay, and particularly in the local market higher figures must rule. Some dealers were fortunate in carrying over quite a few from last season and are making handsome profits. Buyers should be careful to get right

quality and not be governed too much by price. Canned fish have a large sale, as haddies, bloaters, clams, etc. A new line is offered this week, and is very attractively put up, fried cod. Peaches and gallon apples higher. Lobsters a light sale. Shrimp are proving quite a seller here.

GREEN FRUIT—In spite of the very fine quality of Gravensteins being received, market has been somewhat dull and prices rather easier. It is expected that this week will see a firmer feeling manifested. Little yet doing in winter fruits. Oranges are rather lower. A few California still here, but the West India fruit is chiefly handled; some arrived this week by direct steamer and some via American ports. The outlook for the canning season is toward easy figures. In lemons, high prices still rule. New fruit will soon be to hand. In Canadian grapes, a car was received this week; prices quite a little higher. In cranberries, the Cape Cod berry keeps low. Higher prices are expected later. The native berry, as reported, is a very light crop. A few Nova Scotia pears to hand; fair quality; prices easy. Bananas are light sellers.

DRIED FRUIT—Figs have been a matter of interest, while some dealers had quite large receipts. Total import is small. Large lots were sold to arrive at good profits, although below present price to import. A



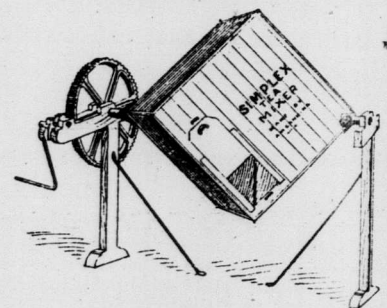
Armada Tea Packer and Simplex Mixer

Said Mr. Foster, of Geo. Foster & Sons,
Wholesale Grocers, Brantford, Ont.

"These machines are all that the inventor and owners claim for them. They are up-to-date in every way."

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Are sold by all
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Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

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RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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DERBY

COTTAM BIRD SEED and Bird Bread,
manufactured under six patents. Reliable
standard goods; nothing to approach them for
popularity and value. All wholesalers.

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**DAWSON Commission
Co., Limited**

FRUIT, PRODUCE AND
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

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Wholesale Commission Merchants,

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THE

Select Bacon

is one of the choicest cuts of Bacon
that we are offering. Sugar Cured,
almost boneless, and very cheap in
price. This is one of the most econom-
ical lines of Cured Meats that you
can handle, and it will please the most
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Pork Packer

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Fancy Jersey Sweet Potatoes

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New Eleme and Tap Figs

WRITE for PRICES.

The interests of your customers, which are your
interests, demand that you stock

**TARTAN
TEA**

WE ARE BUYERS OF

Dried Apples

Balfour & Co.

Wholesale Grocers

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UY CLARK'S PORK AND
BEANS WITH TOMATO SAUCE AND
BE SURE OF THE
BEST VALUE EVERY TIME.

LEONARD BROS.

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SLEE, SLEE & CO., Limited

Tower Bridge Works,

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Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

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49 King Street West,

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Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

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RED, BLUE and YELLOW LABELS.

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HUGH WALKER & SON

Direct Importers and
Commission Merchants

GUELPH, ONT.

SCOTCH FINNAN HADDIES.

...AGENTS FOR...

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

few California figs continue to be sold. Prices there are higher and crop reported largely sold. The California Raisin Growers' Association have offered a rebate to Canadian buyers about equal to the late advance. New fruit anxiously expected. New currants are finding a ready sale, and cleaners are very busy supplying the demand. Full figures are asked. Valencia raisins are a little easier, but no change in price. A few California prunes to hand; prices rather higher than last year. Trade is light till after the holidays. Both French plums, which are much preferred to the French prunes, and Bosnia prunes have had some demand. In evaporated apples, demand grows, but is still light; price shows no change. Onions are firmly held, but move freely.

SUGAR—This is one line in which there is not much excitement. Values show little change, but rule rather lower, the position in the American market affecting the position here. Sales are quite freely made. Some American granulated is on the market this week, which is a new departure.

MOLASSES—The position is largely unchanged, though stocks, particularly Barbadoes, are in quite small compass. The fact of earlier arrivals of new from year to year tends to prevent advances, which, under former conditions, would have taken place. Higher values are looked for, but depend largely on the demand. A splendid value in syrup is offered, and is finding improved demand. New Orleans molasses is small sale.

PRODUCE—Eggs are very dull, both arrivals and demand light. Good stock is hard to get, but only commands fair figures. Butter is slow. There is a fair sale for best stock, but prices keep low, and the market is full of poor quality. Cheese are also, in spite of higher values outside, quiet, and, except for late markets, there is little demand for local trade. Better things are expected.

FISH—Prices firm; arrivals all round are light. Pollock are the quiet line. Our market continues to take less of this grade of fish from year to year. If slack salted, there is, however, a good demand for American trade. Cod hold their price, and a good business is reported. Pickled herring are still the matter of chief interest. Supply not being equal to demand, prices are, of course, firmly held. A few Canso are to hand this week. They are high and have but limited sale. Pickled shad easy, Even economy mess, which are always 50c. above other grades, are down to the price of the regular fall-caught fish. Spring shad are particularly plenty, and are low. Smoked herring show no change. In finnan haddie there is a good business. The 15-lb. box is proving a ready seller. Boneless fish and boneless pure cod, the demand for which is from the west, show a good business. We quote as follows: Large cod \$3.40 to \$3.50; medium, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Grand Manan pickled

herring, \$1.60 to \$1.90 ½-bbl.; old smoked herring, 5 to 6c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; rippling herring, \$1.90 to \$2; wolves do., \$2.25 to \$2.50; new smoked herring, 6 to 7c.; spring shad, \$4 ½-bbl.; fall do., \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.

PROVISIONS—In barreled pork, local packers, as yet, have but a light output, and hold prices high, which has resulted in larger sales of the American goods. Prices at the moment are a little firmer. Beef is quite low, but is rather stiffer in tone; sale not large. Lard has been offered very low by some western packers. This week, there being 1c. difference between prices quoted, sales by those quoting lowest prices were quite freely made.

FLOUR, FEED AND MEAL—This is the line of interest this week. Ontario flours, particularly, have advanced quickly, and Manitobas are higher. Buyers have bought quite freely of both grades, stock being quite light. Our dealers are large buyers of certain brands. In oats and oatmeal, prices have also advanced quickly, and large sales, particularly of the latter, have been made. Beans are also moving up, but trade for some time has been dull. The higher figures are, however, beginning to stir up interest. Barley, which, in the local market, has been sold below western prices, is marked higher, and split and blue peas are very firm. We quote as follows: Manitoba flour, \$4.90 to \$5; best Ontario, \$3.90 to \$4.10; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.80; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 36 to 38c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.65; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8¾c.

ST. JOHN NOTES.

The Bank of Nova Scotia has reduced its rate of interest from 3½ to 3 per cent.

Some 20,000 barrels of Nova Scotia apples, for shipment to England, have been sent via Montreal.

THE GROCER enjoyed a call from John P. Hood, manager of The Prince Edward Island Guardian, Charlottetown, this week.

A. C. Smith & Co., of our city, have made large shipments of potatoes to Western Canada this season, with quite satisfactory results.

Halifax is pushing for winter export business. The people there expect something new in the way of facilities this winter, in the form of a floating elevator.

Pure cod, without a bone, is something to be appreciated. While the price is high, as only the best grade of fish can be used, John Sealy reposts an increasing demand.

Shippers to the West Indies do not find everything turns to money, and never will as long as they are required to consign their goods. THE GROCER saw an account of

sales of 1,200 boxes of smoked herring in which the shipper not only lost the fish, but was brought out \$12 in debt.

Imports, via Taymouth Castle, this week, from the West Indies, were 750 bags coconuts, 250 bbls. oranges, 50 bbls. lime juice, 70 bbls. limes, 65 bbls. whiskey, besides other small consignments.

St. John is to have a new cornmeal mill, one of 400 barrels daily capacity. W. F. Fowler is the builder. Mr. Fowler is well known to the trade of our Province, as for many years he has largely supplied the trade.

St. John extends congratulations to Mr. W. H. Olive on his recent appointment in connection with the Intercolonial as traveling freight agent. Mr. Olive is an old St. John man, and has many warm friends here.

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

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SALTPETRE
SAL SODA
BI-CARB. SODA**

Wholesale Quantities Only.

E. FIELDING,
34 Yonge St., TORONTO



YOUR customers will be asking you for a stove polish. Have you a good one? Are you satisfied with your profit on it? If not, try Silverine. 900 gross sold last month. Somebody is buying it. Why not you? See our quotations in GROCER.

Silverine Co., Montreal.

THE BEST VALUE

in the market to-day is our smoked

**SHOULDER HAMS
and BACKS**

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

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25 and 26

Seeded Raisins

This fruit is meeting with marked favor from the trade.
EVERY LIVE GROCER SHOULD CARRY A STOCK.

Seeded Valencia Raisins, Boxes 28-lbs.
Seeded Valencia Raisins, Cases 3 dozen 1-lb. cartoons.
Seeded California Raisins, } Cases 3 dozen
 Our { **GOLD RIBBON** } Brand } 1-lb. cartoons.

NEW CALIFORNIA PRUNES

Santa Clara Valley. Santa Cruz.
 90/100, boxes 25 and 50-lbs. 60/70, boxes 25 and 50-lbs. 40/50, boxes 25-lbs.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
 AND MANUFACTURING GROCERS

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FIGS, FIGS

ELEME, 1, 10, 12 and 20-lb. boxes.
 COMADRA, Tapnets.
IN STORE, lowest prices.

Warren Bros. & Co.
 35 and 37 Front St. East
 TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard,
 and Spiced; Clams and Clam
 Chowder; Scallops; Kippered
 Herring and Kippered Chickens;
 Haddies—Oval and Round.

I have the largest and best assortment of the above
 in Canada. Ask your Wholesale Grocer for my
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John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.



WE THANK YOU

grocers for the in-
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 MOSS COCOANUT. We
 have been obliged to
 enlarge our premises to meet the great
 demand for the "Best of All" Brands.

CANADIAN COCOANUT CO.
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"Sailor Boy"


Japan and Ceylon

Bulk and Lead Packages.

PERKINS, INCE & Co.

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NOTHING BUT
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Cocoa
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Importers, Manufacturers

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Blue Label

TOMATO Ketchup



is a delicacy rarely matched. A sauce that lends snap and relish to almost any food. Made of the best tomatoes, picked in season, and spiced with skill—that's why.



Proprietors of
 The largest Canned Goods Packing Establishment in the world.
 Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.
WRITE FOR QUOTATIONS.

PREPARED BY

Curtice Brothers Co.,

ROCHESTER, N.Y.

Dalley's Royal Hygienic Self-Rising Flours

TEA BISCUIT, WHITE WHEAT PANCAKE, GRAHAM, BREAD, BUCKWHEAT.

THEY WILL GIVE YOU

Bread that is white,
 Biscuits that are light,
 Pie Crust just right,
 Pancakes out of sight.

Manufactured by

The F. F. DALLEY CO., Limited, Hamilton, Canada.



Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR
 JAMS and CONDIMENTS

KIPPERED HERRINGS ⁱⁿ Tomato or Shrimp Sauce

C. E. COLSON & SON,

MONTREAL



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Goods in lar
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 " in 50-lb
 Extra Ground Ice
 Powdered, bbls ...
 Phoenix
 Cream
 Extra bright
 Bright coffee
 No. 3 yellow
 No. 2 yellow
 Demerara
 Imported yellow

Syrups
 Dark
 Medium
 Bright
 Honey
 " 25-lb. pa
 " 38-lb. pa

Molasses—
 New Orleans...
 Barbadoes
 Porto Rico
 Antigua
 St. Croix.....

Black—
 Congou—Half
 Moning, P
 Caddies Pak
 Indian—Darjeel
 Assam Pekoes
 Pekoe Soucho
 Ceylon—Broken
 Pekoes
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MANITOBA MARKETS.

WINNIPEG, Oct. 24, 1898.

YOUR correspondent, having been absent from the city for two weeks, now finds matters about as follows: In groceries, all lines are quiet, owing to extremely wet weather throughout the Province. With regard to wheat there is no disguising the fact that excessive rains have put it in a bad condition, and no doubt a large part of the crop will only be fit for food for stock. But with fair weather, of which there now seems a reasonable prospect, we will have sufficient good wheat for the milling companies interested in this country, and a good few million bushels for export. The bulk of the crop, when threshed, will be marketed in some shape or form, as drying stations are being established at different points in the Province. The C.P.R. elevator, at Port Arthur, is putting in a large drying plant, The Northern Elevator Co. are putting in one at Winnipeg, and The Dominion Elevator Co. one at Brandon, while some four or five others will be put in at different local points. By means of these dryers the wheat is subjected to a strong current of very hot air for 35 minutes, and then to a current of cold air for 15 minutes. Prices are still above an export basis. This is caused by local millers endeavouring to secure the hard dry wheat, and there is also considerable bidding from Ontario. An average price for all parts of the Province is 60c. per bushel to the farmer. Deliveries are extremely light, owing to delayed threshing and also to extremely bad roads.

FLOUR—Business in this line is good and prices fair. Patent, \$2.05; strong bakers', \$1.85; Algoma, \$1.45; XXXX, \$1.15. Bran is \$9 per ton and shorts \$11.

BUTTER—Creameries are beginning to close all over the country. All the Government creameries in the Northwest close next week. Price, 19½ to 20c. point of shipment. In view of Montreal prices, these figures are not likely to be exceeded, as an excellent quality of Ontario creamery can be laid down here at 20½c. Dairy butter is firm at 14½ to 15c. f.o.b. Winnipeg. A slightly improved demand in the Kootenay, and on the Coast, may help the situation here somewhat.

CHEESE—Most of the Manitoba cheese has been sold at 8½ to 9c. for large, and 9 to 9½c. for small.

EGGS—Strictly fresh eggs are arriving in such very small quantities they may be said to be off the market. Pickled eggs are quoted at 16 to 17c., though, so far, no sales have actually taken place.

CURED MEATS—The market in this product has practically remained stationery for two months. Almost all stuff handled here

during that time has been brought in from the American side. It is expected, however, the local hogs will begin to come on the market next week.

COFFEE—Some little business is being done in a lower grade of green Rios than is usually handled on this market. Prices run from 8 to 9½c., with a large demand for medium grades.

CURRENTS—New stocks have arrived. Filiatras, in cases and half-barrels, 5½c.; barrels, 5½c.; cleaned, 6½ to 7c. The quality of the new goods is excellent.

RAISINS—New California Muscatels are in, but, as the price has been fixed by the association, they are higher than Mediterranean fruit. The consumption will therefore be light. There is also some complaint as to the quality. Two-crown Muscatels, 5½ to 5¾c.; 3-crown, 7 to 7¼c. Denia goods are arriving. The early shipments were held at \$2 for a fine off-stalk, but those arriving later will run from \$1.40 to \$1.60. Layer Valencias in proportion. There will undoubtedly be a heavy trade in Mediterranean goods this year.

CANNED GOODS—Are moving somewhat freely, especially vegetables, in anticipation of higher prices. Tomatoes, \$2.05 to \$2.25; corn, \$2.10; peas, \$1.80 to \$1.90; beans, \$1.80 to \$1.90; pumpkin, \$1.90 to \$2.

CANNED FRUITS—Raspberries, \$2.75 to \$3; strawberries, \$3 to \$3.10; plums, \$2.75 to \$3; peaches, \$3 to \$3.50, according to grade; pears, 2's, \$3 to \$3.25; pears, 3's, \$4.50 to \$5.

FISH—There is a fair trade in this line, as many orders had been placed before shipments arrived. Labrador herrings, \$3.50 to \$3.75; mackerel, \$2.25 per pail; cod, pure, 6¼ to 7c per lb. Haddies to arrive.

CANNED MEATS—Are without change. salmon is still going higher. Northern, \$4.25 to \$4.50; Fraser river sockeye, \$5.50 to \$6. It looks as though many dealers would be disappointed in getting orders filled, as canners find it impossible to get the fish.

TEA—Shows a good steady market, and customers are gradually becoming reconciled to the advance of 3c. per lb. on low-grade Japans.

DRIED FRUITS—Market is very firm. New evaporated apples are now on the market at 8¼ to 9¼c. Some inferior lots have been received, which will, no doubt, be sold cheaper. Apricots are steady at 15 to 16c.; dried apples, 5½ to 6c.; evaporated peaches, unpeeled, 13c.; peeled, 17 to 18c. No new prunes have arrived. Price is unchanged for old stock.

SUGARS—Market very quiet. Granulated, 5 to 5½c.; German granulated, 4½ to 5c.; yellows, 4¾ to 4½c.

MOLASSES—Porto Rico stocks are practically off the market, and New Orleans is taking its place. A good trade is being done in Barbadoes at 45 to 50c. per gallon.

GREEN FRUIT—Trade is slow. Apples, late fall, \$2.40 to \$3; winter apples, \$3 to \$3.25; Washington box apples, \$1.25; Lemons, \$7.50; oranges, \$5.50 for late Valencias; pears, Winter Nellis, \$2.50 per crate; peaches, \$1.25; Tokay grapes, \$2.50; Concord, in baskets, 25c.; Niagaras, 30c.; Red Rogers, 35c.

CHESTNUTS—New, 12½c.

TORONTO GROCERS EAT OYSTERS.

ON Monday evening, members of the wholesale and retail grocery trade, of Toronto, gathered, at the invitation of the Toronto Retail Merchants' Association, to the number of about sixty, in St. George's Hall, Elm street.

The object of the gathering was entirely social, giving the retailers and wholesalers an opportunity to become better acquainted personally than they have been in the past.

The early part of the evening was spent playing cards and in social intercourse. About ten o'clock, the guests and members were invited by President Marmion to partake of an oyster supper. The spread was an exceptionally choice and bountiful one, and was done full justice to by all present.

The president, Mr. Marmion, was called away immediately after the repast was served, and the vice-president, F. W. Johnson assumed the chair. Mr. Johnson is acquainted with the art of saying the right thing, and, under his genial control, the speeches of the evening were well given and as well received.

The following representatives of wholesale and manufacturing houses were present: Messrs. W. H. Seyler, F. W. Humphrey, Frank Sloan, of John Sloan & Co., W. A. Strowger and T. H. Kelsey, of The Ireland National Food Co., Limited, Frank Britton, D. Casey and E. Hustwit, of The Eby, Blain Co., Limited, Frank Gallow, of the Pure Gold Mfg. Co., Limited, J. R. Hagart, of the E. W. Gillett Company, R. B. Rice and — McKenzie, of H. P. Eckardt & Co., R. McKay, of G. F. & J. Galt, Chas. Cootes, of the Morse Soap Works, W. Gales, Toronto Fruit Vinegar Co. H. C. Tomlin represented the bakers of the city.

Most of the representatives responded to Mr. Johnson's request for a speech, and the wish was freely expressed that this meeting of wholesalers and retailers should be followed up by many of a similar nature.

J. S. Bond replied on behalf of the association. In thanking the preceding speakers for their encouraging remarks, he stated that it was the desire of retailers, as a body, that they should be better acquainted with the wholesale dealers, and that any slight differences of opinion between the two bodies might readily be adjusted.

After the supper the card tables were again resorted to by those so inclined, and quite a jolly time was spent till midnight.

Manitoba and B.C.

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BALTIMORE OYSTER SEASON OPEN

About 10,000 men will be engaged in dredging for oysters in the Chesapeake this season. From 1,200 to 1,500 boats, with an average gross tonnage of 50 tons, will be engaged in the business. The dredgers claim that the oysters are not so prolific as in previous seasons, and express a desire for a shorter season than the present, which extends from October 15 to March 1, and a more rigid enforcement of the culling law.

The demand for Maryland, especially Baltimore, oysters, from the west is said to be increasing. In Baltimore there are a

large number of packing and steaming houses situated, that require from 8,000 to 12,000 bushels of oysters a day to keep them in operation. A greater portion of the oysters brought to that city are turned over to these packing-houses and are either shucked and canned or steamed and canned, and sent to all corners of the United States and Canada.

NO MEETING HELD.

Several canners were in Toronto this week, and the impression got abroad that a meeting of the Packers' Association was being held. It is, however, denied that there was any meeting.

BAD YEAR FOR APPLES.

The Orange Judd Farmer says: "The apple crop of the United States is smaller than it has been since reliable statistics have been collected. The total supply from the 1898 crop of the United States is 27,700,000 barrels, compared with something over 40,000,000 last year, and 70,000,000 in the record breaking crop of 1896. The failure is widespread, reaching from the Pacific coast to Maine, and in none of the States does the output of fruit approach an average. The Ontario crop is decidedly short. The crop of Europe is below the normal."

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"P. Richard's" Brandy.

"Victoria" Japan Tea.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

SORT UP YOUR STOCK

We have been sorting up our own stock, and have set aside all our odd lines, which we are going to clear out at **very low prices**. The assortment occupies nearly one whole floor of our large warehouse, and is composed of good, saleable lines. Look over your stock and see what you have room for.

ODD LINES OF

Printed Dinner Sets.
China Dinner Sets.
Chamber Sets.
Tea Sets.
Breakfast Sets.
Plates—bests and seconds.
Cups and Saucers.
Decorated China Plates.
Decorated China Cups and Saucers.

ASSORTED

White and Colored Meat Dishes.
White and Colored Covered Vegetable Dishes.
Covered Soup Casseroles.

FANCY

China Goods, Vases, etc.
A Large Job Lot of Fine Pressed Glassware.

A Large Line of Job Lamps.

The JOHN L. CASSIDY CO., Limited

339-341 St. Paul St., MONTREAL.

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A GROCER'S GOOD NAME

can only be maintained by fair and honest dealing with his customers. When a customer asks for

BOND'S SOAP

and you have not got it in stock don't offer a substitute, be candid and straightforward. Don't attempt to insult the intelligence of your customer by offering a substitute, because when a lady has once used Bond's Soap nothing but Bond's soap will satisfy her.

If you have not yet ordered your stock of Bond's Soap, and you want your customers to get thoroughly acquainted with the goods before you keep them in stock, if you will send us a list of your customers we will mail each of them a free sample. We invite every grocer and general merchant to write us for sample, which he would do well to use on his scales, showcases, windows, silver-plated articles, to remove ink stains from the counter and desk. Take it home to your wife or mother and get her opinion of it. She can use it on the silver and cutlery without fear of scratching. In fact, it can be used on the most delicate piece of jewelery, or the dirtiest, grimeiest kitchen or dairy utensil with equally good results. Every time you sell a bar of Bond's Soap we guarantee you to give complete satisfaction to your customer, both as regards weight and price.

H. B. MUIR & CO., Canadian Agents

1 St. Helen St., Montreal.

18 Victoria St., Toronto.

JOSEPH CARMEN, Winnipeg, Manitoba.

A. KITT-LEDGER, 603 Hastings St., Vancouver, B.C.

CHEERFULNESS AND LONGEVITY.

"It is not the cares of to-day," says George Macdonald, "but the cares of to-morrow that weigh a man down. For the needs of to-day we have corresponding strength given."

"How much have cost us the evils that never happened!" exclaims Jefferson.

"Do not anticipate trouble," says Franklin, "or worry about what may never happen. Keep in the sunlight."

Charles Lamb tells of a chronic grumbler who always complained at whist because he had so few trumps. By some artifice his companions managed to deal him the whole thirteen, hoping to extort some expression of satisfaction, but he only looked more wretched than ever as he examined his hand. "Well, Tom," said Lamb, "haven't you trumps enough this time?" "Yes," grunted Tom; "but I've no other cards."

The Puritans went through life tormented with the fear of sin and terror of the Judgment Day, and their melancholy taints their descendants. We are a nation of dyspeptics. We can earn our bread, but cannot digest it. We believe "there is not a string tuned to mirth but has its chord of melancholy," that evil always stands behind good, and that the devil always has the

whisk of his tail in everything. It seems impossible for some people to rid themselves of an inherent gloom which colors their whole life. They cannot enjoy a beautiful day. To them it is only one of those infernal "weather-breeders." Their lives are set to a minor key, and they hear only plaintive sounds. Our religious creeds, philosophy, and hymns are tinged with the spleen of jaundice of unfortunate authors who sometimes mistook bile for inspiration.

Many writers have honestly believed they were giving the world valuable religious doctrines when in reality they were writing an account of their own jaundice and dyspepsia.

Calvin, though unquestionably honest, was a dyspeptic, and could eat but once a day. Who can say that his writings were not tinged by his malady? How can men shut out from the pure air and sunlight in convents and studies, away from the great throbbing, pulsing heart of Nature and humanity, write healthy, vigorous, religious doctrines for a hardy, healthy, robust, and practical world?

We should fight against every influence which tends to depress the mind, as we would against a temptation to crime. A depressed mind prevents the free action of the diaphragm and the expansion of the chest. It stops the secretions of the body, interferes with the circulation of the blood

in the brain, and deranges the entire functions of the body. Scrofula and consumption often follow protracted depression of mind. That "fatal murmur" which is heard in the upper lobes of the lungs in the first stages of consumption, often follows depressed spirits after some great misfortune or sorrow. Victims of suicide are almost always in a depressed state from exhausted vitality, loss of nervous energy, dyspepsia, worry, anxiety, trouble, or grief.

Christ the Great Teacher did not shut Himself up with monks, away from temptation of the great world outside. He taught no long-faced, gloomy theology. He taught the gospel of gladness and good cheer. His doctrines are touched with the sunlight, and flavored with the flowers of the fields. The birds of the air, the beasts of field, and happy, romping children are in them. True piety is cheerful as the day.

Joy is the mainspring in the whole
Of endless Nature's calm rotation.
Joy moves the dazzling wheels that roll
In the great timepiece of Creation.—Schiller.
—Pushing to the Front.

Geo. Mann, the Montreal representative of the Salada Tea Co., has gone to Halifax and St. John in the interests of the company, and from there will proceed to Boston and other American agency points on a tour of inspection.

HUDSON'S SOAP

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.
Linen Lasts Longer when regularly washed with HUDSON'S.

SOAK YOUR CLOTHES

with HUDSON'S and the dirt will slip out—with about half the usual labour.

R. S. HUDSON, 34 Chaboillez Square, Montreal.

Still Increasing

As the public become better and better acquainted with

Ceylon and Indian Teas

the sales go on doubling and trebling.

Government Reports show that three times the quantity has already been imported into America this year as was in the whole of '97. This speaks for itself---they are surely and effectively displacing the poor, unclean and unsatisfactory teas of other countries.

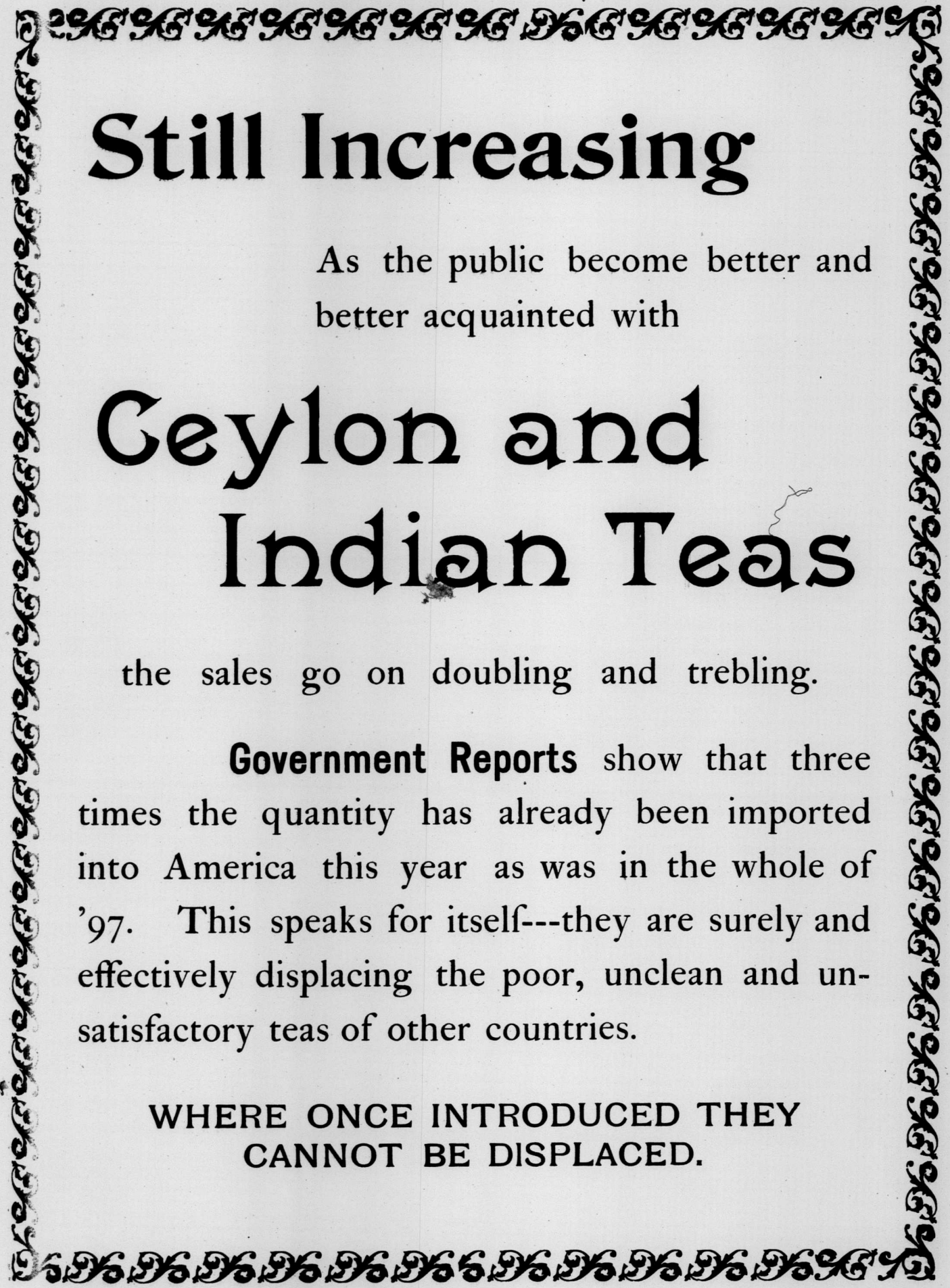
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BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

METIVIER & BOIVIN, general merchants and sawmillers, St. Damien, Que., have assigned.

The estate of Mrs. E. Casson, grocer, Toronto, is to be wound up.

Joseph H. Bousquet, grocer, Montreal, has assigned to Bilodeau & Renaud.

George Morrison, baker and confectioner, Rosebank, Man., is reported "away."

Luc Cormier, trader, fish dealer, etc., Esquimaux Point, Que., has assigned.

Laplante & Frere, grocers and butchers, Lachine, Que., have assigned to A. Desmarteau.

Shaw & Dickinson, wholesale and retail produce merchants, Victoria, have satisfied a judgment for \$240.

The stock of Mathias Leduc, grocer, Montreal, is under seizure for rent, and assignment has been demanded of him.

Paradis & Tobin, Quebec, have been appointed provisional guardians of Pierre Maltais, general merchant, Murray Bay, Que., who has assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

The British Tea Co., Montreal, have dissolved.

Dionne & Jacques, general merchants, Garthby, Que., have dissolved.

J. B. Richer & Co., provision dealers, Montreal, have registered partnership.

Galvin & Collins, grocers, Capelton, Que., have dissolved, E. Galvin continuing.

W. D. Cameron & Co., general merchants, Lander, Man., have admitted H. C. Hamelin as partner.

Ernest King & Co., wholesale commission merchants, etc., Nelson, B.C., have dissolved, Ernest King retiring.

George Hunter, grocer, Winnipeg, has admitted J. P. Weldon into partnership under the style of Hunter & Weldon.

New copartnership has been registered by John H. Blakley and James Ross, under the style of Blakley & Ross, grocers, Halifax.

SALES MADE AND PENDING.

Isaac Grossman, general merchant, Ailsa Craig, Ont., has sold out.

H. J. Ferguson, general merchant, Quyon, Que., has sold out to H. S. Dowd.

The stock of Gannon Bros., general merchants, North Sydney, N.S., is advertised for sale by sheriff.

The Stock of Young & Co., dry goods merchants and grocers, Alvinston, Ont., has been sold by sheriff.

John Lavallo, general merchant, St. Charles (Bellechasse), Que., has purchased the bankrupt stock of L. Couture, St. Francois, Que., at 65c. on the dollar.

CHANGES.

The Empire Tobacco Co., Granby, Que., has made application for incorporation.

V. Cliche, general merchant, St. Joseph (Beauce), Que., has retired from business.

Bradshaw & Co., general merchants, Goat River, B.C. have removed to Brooklyn.

Elzear Breton, general merchant, St. Raphael, Que., has retired from business.

Napoleon Roy has registered as proprietor of N. Roy & Fils, grocers, Three Rivers, Que.

Ed. Tremblay, general merchant, St. Paul's Bay, Que., has retired from business.

W. C. Cormack, general merchant, Greenway, Man., has sold out to P. F. Curtis.

W. O. Fowler, flour and feed dealer, Baldur, Man., has been succeeded by Alex. Mitchell.

James Brennan, grocer, etc., Merrickville, Ont., has been succeeded by Wm. Custick.

W. W. Sutherland, miller, Park Hill, Ont., is closing out and removing to Belle River, Ont.

I. B. Brook, general merchant, Fenella, Ont., has sold out his stock to Saml. Clark, Cobourg, Ont.

Carrier & Drolet, general merchants, St. Charles (Bellechase), Que., have been succeeded by Pierre Drolet.

R. A. Hutchison, baker and grocer, Wingham, Ont., has been succeeded by Hutchison & McGavin.

Brundage Bros., general merchants, Trout Creek, Ont., are giving up business, and intend leaving that place.

J. W. Wilcox, general merchant, Alameda and Carlyle, N.W.T., has sold his Alameda branch to Scott Bros.

E. Beaudet, general merchant; Jos. Martineau, grist miller, and Noel Tousignant, grocer, have retired from business in St. Jean des Chaillons, Que.

FIRES.

G. R. Ross, general merchant, Glenelg, N.S., has been burned out; insured for \$1,500.

James Robinson, general merchant and lumber dealer, Millerton, N.B., has been burned out.

The evaporating factory of W. H. Tighe, dealer in grain, beans, etc., Chatham, Ont., has been burned.

Cauchon & Frere, general merchants, Etchimin, Que., have been burned out; partially insured.

DEATHS.

Atkinson Conn, grocer, Tyrconnell, Ont., is dead.

Leonard Finch, general merchant, St. Mary's Ferry, N.B., is dead.

KINGSTON VINEGAR IN LONDON.

The Consular Journal has the following: "The first consignment of vinegar which has ever been shipped from Canada has just arrived in the Clyde. It consists of 600 gallons, and is pronounced by authorities to be as perfect in manufacture and condition as any produced by home firms. The arrival of this consignment marks a new development in trade between Canada and the Mother Country.

Messrs. Haaz & Co. shipped a sample in the spring (about 200 gallons) to Glasgow at the firm's own risk, and this proved so satisfactory that it resulted in the large order, which was shipped at the end of August.—Times, Kingston, Ont.

NEW FIRMS COMMENCING.

Jos. Valliere has started up as grocer in Quebec.

Thomas Blakley is starting up as grocer in Denbigh, Ont.

Wm. Taylor is commencing business as grocer in Montreal.

E. W. Wright has opened out in business as pork dealer at Halifax.

Damase Levasseur has commenced business as grocer at Matane, Que.

Richard Anderson & Son have commenced business as general merchants in Dixon's Corners, Que.

Christie, Bailey & Co., general merchants, Millwood, Man., opened a branch at Churchbridge, Man., on October 15.

THERE'S AN "APINESS"

About our

SHEET METAL FRONTS**METALLIC CORNICES,**

Etc.

They may be used equally appropriately for new buildings or improving old ones, and give a fine handsome appearance, and durable, fireproof protection that is highly appreciated.

These goods are very economical in price, and easily and quickly applied.

We make cornices in any pattern, shape, or size desired.

Write us—we'd like to tell you more about these reliable lines.

METALLIC ROOFING CO.

Limited

1180 King St. West, TORONTO.

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See Prices C

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

White Swan

is manufactured from the Best Ingredients—
acknowledged by leading medical experts to
make the most wholesome

Baking Powder

SMITH & SCOTT, Mfrs.

6 and 8 Bay St. TORONTO
Supplied through the trade.

THE FRAGRANT...

"MAGNOLIA"

CEYLON TEA

Right in quality—right in flavor—right in every way.

Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

FANCY

INDIA BRIGHT

JAVA

ROYAL

JAPAN GLACE

POLISHED

IMPERIAL SEETA

IMPERIAL GLACE

D. W. ROSS CO.
Agents

RICES

COWAN'S

Hygienic Cocoa

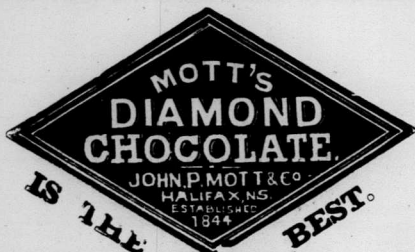
Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR

MOTT'S

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.

Royal Snaps

Please ask for
samples and
price of best
Ginger Snap in
Canada

THE HOME CAKE CO.
GUELPH, ONT.

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

TORONTO SPECIAL MACHINERY CO.

Manufacturers of

TEA, COFFEE,
SPICE and FLOUR MIXERS

154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

THE ...
UNRIVALLED



Brilliant St. Antoine

METAL
POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewelry, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL



EVERYBODY PLEASED
WHEN X RAY SEEDER IS USED
WALTER WOODS & CO.,
HAMILTON

AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

THE ALMERIAN GRAPE TRADE.

AS regards grapes, the best news in the annual report of Mr. Vice-Consul Lindsay is that the decrease in the yield has stopped. It is to be noted that from 1893 to 1896 the production had been diminishing at the rate of about 100,000 barrels per annum, and that from 800,000 to 900,000 barrels which the vines produced for the market in the years 1890-93, the quantity was reduced in 1896 to some 562,000 barrels. When the season of 1897 commenced it was feared that the decrease would continue, not only on account of the ravages of the "phylloxera vastatrix," but also because during the months of May and June a quantity of the fruit was lost through hailstorms. Fortunately, in spite of these calamities, the production has increased by 96,429 barrels over last year, and it now appears as if the 100,000 barrels lost yearly during the period of diminution will be gained by the increase of a like sum, as vines planted then are now beginning to bear fruit. In the grounds attacked by the phylloxera, the "riparia" in its several varieties is producing very good results, and a considerable number of American vines on which the native stock was grafted are yielding fruit. Large sums are yearly expended in acquiring and opening up ground for new plantations, thus providing work for

a large number of hands, and considerably enriching the "Sociedad de Explosivos."—Commerce, London.

OUR FRUIT AND HONEY IN FAVOR.

The shipment of maple syrup, maple sugar, and clover honey sent from Canada to Manchester, Eng., met with a cordial reception, for the mayor of that city has written to the Canadian Department of Agriculture as follows: "The samples of maple syrup, maple sugar, and clover honey have duly arrived. The honey and syrup I have submitted to some large buyers of such material here, who seem much pleased with the samples, and have promised to communicate with their Canadian agents. I shall indeed be pleased if it leads to business, as the more the Mother Country can reciprocate with her colonies, the better for all."

The fruit sent to Bristol, Eng., met with a similar reception, as the following letter from F. B. Girdlestone, general manager of Bristol docks will show: "The package of peaches and pears was delivered to my house recently. The contents came to hand in splendid condition, and all I can say is that if your country can deliver fruit of this quality, and in such condition, the market in this country is an unlimited one. I have sent specimens around to friends, who pronounce the condition excellent and wonderful."

NUTMEGS IN CEYLON.

The cultivation of the nutmeg tree in Ceylon, according to a Ceylon paper, is undertaken very tardily, the yearly exports from that island amounting only to some 4,000 to 7,000 lb. Yet there are few spices that pay better than nutmegs, if properly cultivated, and they can be grown with tea in moderate numbers without materially affecting the yield of the tea. Formerly from ten to fifteen years have been given as the term required before the teas came into bearing, but it is now reported that a crop has been gathered in the low country districts of Kurunegala and Kelana valley within five years. This will, no doubt, give an impetus to the industry in Ceylon. The late Dr. Trimen was a firm believer in nutmegs and cloves paying well, but the European markets are well supplied with the latter product from Zanzibar.

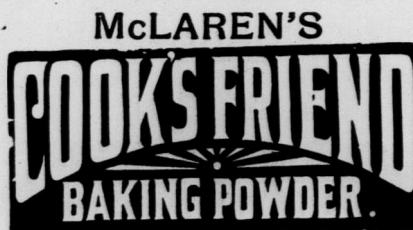
FEW FRENCH PRUNES.

Advices from France state that there are few prunes being received in the distributing markets. Shipments to the United States have been very small thus far. According to other reports the market in France is unsettled, buyers being satisfied that the stock is there and that prices will be reasonable. Therefore they are withholding orders until actually compelled to buy.—N.Y. Journal of Commerce.

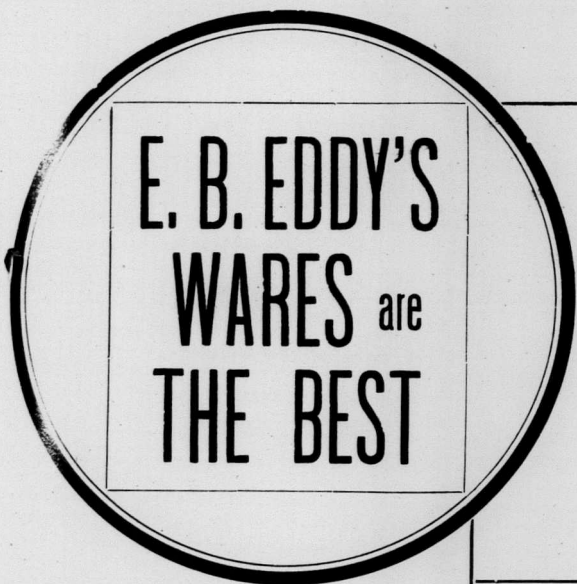
DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.



MATCHES

- Telegraph
- Telephone
- Tiger
- Victoria Parlor
- Red Parlor
- Capital Safety
- Wax Vestas
- Flamers

The superiority of our goods is recognized throughout the country, and all **Dealers** should keep fully stocked in all lines of our make.

INDURATED FIBREWARE

- Tubs
- Pails
- Washbasins
- Milk Pans
- Handy Dishes
- Etc.

In addition to the foregoing we manufacture, and are in a position to supply in any quantity,

Woodenware, Washboards, Antiseptic Ware

... and all kinds of ...

Paper, Paper Bags, and Paper Products.

The E. B. EDDY CO., Limited

HULL, MONTREAL, TORONTO

QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX, WINNIPEG,
VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



IN the Magazine known as "World Wide,"
Some very strange stories are printed:
But De Rougemont's beats all else beside,
In wonders it's simply unstinted.

With a Dutchman named Jensen he went
A fishing for pearls near New Guinea,
And forty Malays, on diving intent,
Went with them. Our friend was no ninny.

'Cos why? Well, you see, the Malays
Do not know that a pearl's of great price,
But bring up two at a time in constant relays
For some food—perhaps fowls and some rice.

Ere long, at this rate, they had found
Many pearls of the best, white and black,
When for stores they ran quite aground,
So to Guinea they had to put back.

Here the Papuans bartered at first,
But finally getting too free,
A free fight came off and they got the worst.
And Jensen & Co. sailed to sea.

Having made fifty thou., at the least,
They ought to have made straight for home;
But civilized man is so greedy a beast,
They needs must yet much further roam.

You must not suppose in this place
They had not met with many strange creatures—
A twenty feet fish with hair on his face
Stood upright—showing horrible features.

And one day, by way of a change,
An Octopus thought he'd look in,
Seized a Malay in his boat. It is strange,
But it's true, and caused much chagrin.

In their greed for more gold, simply for pelf,
And this is the point of the story:
With only a dog and his solitary self
Poor Frenchy was left in his glory.

They meant to return in some hours at the most,
And ne'er thought they were folly committing,
They reckoned without their fine weather host,
And should have said "weather permitting."

Weather or no, they didn't come back,
But a storm came along pretty quickly,
The Frenchman was wrecked, alas and alack,
With horrors that are simply too sickly.

For over two years on a small strip of sand
With dog Bruno he still kept alive,
Without seeing a soul—it must have been grand,
But hardly the place where to thrive.

Yet bad as it was it might have been worse,
For the ship was, as some say, hard by,
And day after day it had to disburse
All the stores they had managed to buy.

And now comes the strange part of the tale,
Which the Magazine does not relate,
What kept him alive and made him so hale,
Without clothes, in a nudity state?

Almost the first thing that he managed to bring
From the ship and its one or two boats,
Was the one thing required—the identical thing—
Some ROBINSON'S PATENT GROATS.

He thus "got his gruel" in the literal sense,
And by this means his strength was preserved,
For ROBINSON'S GROATS are worth any expense,
Their success is most fully deserved.

But this was not all, KEEN, ROBINSON'S lot
Contained much that was not out of place,
And fever he would have most certainly got,
But PATENT BARLEY he found in the case.

Thus his food and his drink were of the right kind,
Nutritious, flesh-forming and good,
While the (pelican) birds that he shot, you will find,
Were as tough as a hard bit of wood.

But these he could swallow as soon as he found,
And its sight must have greatly him flustered,
The old ship breaking up, and there on the ground,
Was a case of KEEN'S D.S.F. MUSTARD.

He took heart after that and worked with a will
At a house and the making of boats,
He could do it, for soon he'd a jolly good fill
Of KEEN, ROBINSON'S WAVERLEY OATS.

These pulled him together in spite of the weather,
And his roughly made house not looking new,
He invented a paint which was made altogether
Of water and KEEN'S OXFORD BLUE.

It's a marvellous thing when we see what he owes
To KEEN, ROBINSON'S fine preparations,
That he never once says that he even knows
This great firm or its ramifications.

Of course he's a Frenchman, that may explain
His silence for which they pay dear,
The moral however is perfectly plain,
And that we'll proceed to give here.

MORAL.

Whenever you put off to sea,
Be the journey long or short,
Just see the stores—twixt you and me—
Are of the proper sort.
KEEN, ROBINSON must be the brand
Without you wish to fail;
At Garlick Hill, in their office grand,
They will always effect a sail.

KEEN, ROBINSON & CO., Limited, LONDON.

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Quotations for
etc., are supplied
agents, who also
accuracy. The ed
If a change is ma
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request it or not.

BAKI



4 lb. cans, 1 doz.
5 lb. cans, 1 doz.
Cook's Friend—
Size 1, 2 and 4
" 10, 12, 4 doz. 1
" 2, 12, 6 "
" 12, 12, 6 "
" 3, 12, 4 "
Pound tins, 3 doz.
oz. tins, 3 "
oz. tins, 4 "
" 12, 12, 3 "
Diamond—
1 lb. tin, 2 doz.
1/2 lb. tin, 3 "
1/4 lb. tin, 4 "

THE 1
Silver Cream, 1/4
cases, 1 doz.
English Cream,
cases, 1 doz.
1 lb. tin, 2 to
Kitchen Queen,
cases, 1 doz.
1/2 lb. tin, 4 to

Highest Quality and Absolute Purity

is found in



It makes friends and helps business.

THE T. D. MILLAR CHEESE CO.
Ingersoll, Ont.



Pickles.

To do well, may suit some; but Heinz's pickles and food products must surpass everything.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



Current Market Quotations for Proprietary Articles.

Oct. 17, 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend--	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 2, in 4 doz. boxes	2 10
" 3, in 6 "	80
" 4, in 6 "	70
" 5, in 6 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond--	
1 lb. tin, 2 doz. in case	per doz. 1 20
1/2 lb. tin, 3 "	90
1/4 lb. tin, 4 "	60
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80

1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/4 " 3 " "	1 25
1/4 " 2 " "	2 25
SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 2 " "	1 20
3/4 " 1 " "	2 00
1 " 1 " "	6 50
1 1/2 " 1 " "	10 00
1 lb. boxes	per lb. 16
35 lb. pails	16
WHITE SWAN BAKING POWDER.	
1/4 lb. tin, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
1 1/2 " 1 " "	9 00

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/2 grs. Lxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 1/2 " "	7 25
" 10, 1/2 " "	8 25
" 10, Jet Enamel	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Vroman Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00
THE ALPHA CHEMICAL CO.	
Shoe Dressing-- in 1/4 gross cases	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Eclipse Combination tan	12 00

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/2 grs. Lxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 1/2 " "	7 25
" 10, 1/2 " "	8 25
" 10, Jet Enamel	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Vroman Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00
THE ALPHA CHEMICAL CO.	
Shoe Dressing-- in 1/4 gross cases	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Eclipse Combination tan	12 00

Moody's Ox Blood	per gross 12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking-- in 1/4 gross cases	
Reliable French Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
Alpha Metal Polish No. 2	per gross 9 00
Stove Polish--	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish--	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins.	

BIRD SEEDS	
BART. COTTAM & CO.	
Cottams, with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 48 "	03
BLUE.	
KEEN'S OXFORD.	
per lb.	per lb. \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
STOVE POLISH.	
RISE SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

STANDARD COCONUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroni	13	17
Dessicated	14	16
Shavings in packages	16	18
Cream shredded, 1/2 lbs.	22	28
1/2 lbs.	22	28

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	\$9 00
Medium size jars	4 50
Small size jars	2 40
End visual size jars	1 90
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

MILLER'S PARAGON
Large size, cases 1 doz. \$4 40
Medium size, cases 1 doz. 3 40
Small size, cases 2 doz. 2 40



CLOTHES PINS

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

COFFEE.

JAMES TURNER & CO.		per lb
Mocha	0 34	
Damascus	0 30	
Cairo	0 20	
TODD HUNTER, MITCHELL & CO.		
Excelsior Blend	0 33	
Barclay Blend	0 31	
Our Own	0 30	
Jersey	0 28	
Laguaya	0 25	
Rajah Blend	0 21	
Mocha and Java	0 32	
Old Government Java	0 30 0 32	0

EXTRACTS.

DALLEY'S PURE FRUIT EXTRACTS, 2 1/2 oz. bottles, all flavors		\$2 00
DALLEY'S TROPICAL EXTRACTS, 2 oz. bottles, all flavors		0 75
DALLEY'S FINE GOLD EXTRACTS, 2 oz. bottles, all flavors		1 25
Crown Brand (Greig Mfg. Co.)—		
1 oz. bottle, per doz.	0 90	
2 " " " "	1 50	
2 1/2 " " " "	2 40	
4 " " " "	3 00	
8 " " " "	6 00	
4 " " Glass Stopr	4 00	
8 " " " "	6 00	



ROBINSON'S BARLEY AND GROATS.		per doz.
Patent Barley, 1/2 lb. tins	1 25	
" " " " 1 lb. tins	2 25	
" " " " 1 lb. tins	1 25	
" " " " 1 lb. tins	2 25	
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.		per doz
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20	
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20	

Tea Biscuit Flour, 2 lb. packages, 3 doz. in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES

2 1/2 pail, 6 qt.	1 10
4 1/2 " " "	1 20
8 Quart size	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.		
Star Standard, 12 qt.	\$3 35	
Milk, 14 qt.	3 80	
Round-bottomed fire pail, 14 qt.	4 75	
Tubs, No. 1	13 30	
" " 2	11 40	
" " 3	9 50	
Fibre Butter Tube (30 lbs)	3 80	
Nests of 3	2 85	
Keelers No. 4	8 00	
" " 5	7 00	
" " 6	6 00	
" " 7	5 00	
Milk Pans	2 65	
Wash Basins, flat bottoms	2 65	
" " round bottoms	2 50	
Handy Dish	2 25	
Water Closet Tanks	17 00	
Dish Pan, No. 1	7 60	
" " 2	6 30	
Barrel Covers and Trays	4 75	
Railroad or Factory Pails	4 75	

JAMS AND JELLIES.

SOUTHWELL'S GOODS.		per doz.
Frank Magor & Co., Agents.		
Orange Marmalade	1 50	
Clear Jelly Marmalade	1 80	
Strawberry W. F. Jam	2 00	
Raspberry " "	2 00	
Black Currant " "	1 75	
Other Jams " "	1 55 1 90	
Red Currant Jelly	2 75	



(All the above in 1 lb. clear glass pots.)
P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pine apple, cherry, custard, foot and grape fruit, doz. cases 90c. per doz.

P. G. ICINGS.
Chocolate 2 doz. cases \$ 2 25 per doz.
Lemon, white, pink, canary and Kermeline, 2 doz. cases \$1.90, per doz.

LICORICE.

YOUNG & SMYLIE'S LINT.		
5-lb. boxes, wood or paper, per lb.	\$0 40	
Fancy boxes (36 or 50 sticks) per box	1 25	
"Ringed" 5 lb. boxes, per lb.	0 40	
"Acme" Pellets, 5 lb. cans, per can	2 00	
"Acme" Pellets, fancy boxes (40) per box	1 50	
Tar Licorice and Tolt Wafer, 5 lb. cans, per can	2 00	
Licorice Lozenges, 5 lb. glass jars	1 75	
" " 5 lb. cans	1 50	
"Purity" Licorice, 200 sticks	1 45	
" " 100 sticks	0 73	
Dulce, large cent sticks, 100 in box	0 75	

MINCE MEAT.

Wetley's Condensed, per gross, net	\$10 80
" " per case of 3 doz., net	2 70
Nicholson's, per gross case	18 80
" " per 1/2 gross case	2 70

PICKLES---STEPHENS'

A. F. TIPPET & CO., AGENTS.		per doz.
Patent stoppers (pints)	2 30	
Corked (pints)	1 90	

MUSTARD.

COLMAN'S OR KEEN'S.		per doz.
D. S. F., 1/4 lb. tins	\$1 40	
" " 1/2 lb. tins	2 50	
" " 1 lb. tins	5 00	
In Jars—		
Durham, 4 lb. jars, per jar	0 75	
" " 1 lb.	0 25	

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)		per gross
Pony size	\$ 7 50	Beer Mug 16 20
Small Med.	7 50	Tumbler 11 50
Medium	10 80	Cream Jug 21 00
Large	12 00	Sugar Bowl 22 00
Spoon	18 00	Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb.	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25

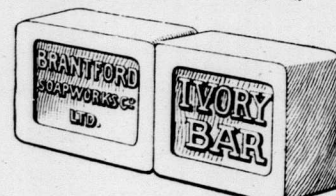
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

SODA—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00.
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00.
Case of 1/4 lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00.

SOAP.



BRANTFORD SOAPWORKS CO.
Ivory Bar is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 190 in box; Twin Cake, 1 1/2 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.



STARCH.

EDWARDSBURG STARCH CO., LTD.		
Laundry Starches		
No. 1 White or Blue, cartoons	0 05 1/2	
Canada Laundry	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2	
Silver Gloss, 6-lb. tin canisters	0 07 1/2	
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07 1/2	
Silver Gloss, large crystals	0 06 1/2	
Benson's Satins, 1-lb. cartoons	0 07 1/2	
No. 1 White, bbls. and kegs	0 04 1/2	
Benson's Enamel, per box	3 00	
Culinary Starch—		
W. T. Benson & Co's Prep. Corn	0 06 1/2	
Canada Pure Corn	0 05 1/2	
Rice Starch—		
Edwardsburg No. 1 white, 1-lb. cart.	0 05 1/2	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2	
KINGSFORD'S OSWEGO STARCH		



(40-lb. boxes, 1 lb. pkgs.)	0 08
SILVER GLOSS (6-lb. boxes, sliding covers)	0 08 1/2
GLOSS (12-lb. boxes each crate)	0 07 1/2
PURE—49-lb. boxes, 1-lb. pack	0 07
48-lb. " " 16 3-lb. boxes	
For puddings, custards, etc.	
OSWEGO (40-lb. boxes, 1-lb. packages)	0 07 1/2
CORN STARCH (38-lb. to 45-lb. boxes, 6 bundles)	0 06
STARCH IN Silver Gloss	0 07 1/2
BARRELS Pure	0 06 1/2

THE F. F. DALLEY CO.
Boston—Laundry, 40 pkgs. to box per package 0 08
Culinary—Toledo Corn Starch, 40 pkgs to box, per lb. 0 06 1/2

THE BRANTFORD STARCH CO., LTD.
Laundry Starches
Canada Laundry, boxes of 40 lbs. 0 04 1/2
Finest Quality White Laundry—3 lb. cartoons, cases 36 lbs. 0 05 1/2

Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Glose—	
Kegs, extra large crystals, 100 lbs.	0 04 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs.	0 07 1/2



BRANTFORD GLOSS—1 lb. fancy cases 36 lbs. 0 07 1/2
BRANTFORD COLD WATER RICE STARCH—1 lb. fancy cases 28 lbs. 0 08
CANADIAN ELECTRIC STARCH—40 packages 3 75
Celuloid Starch—per case 3 50
Culinary Starch—hal lunge Prep. Corn



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SALADA CEYLON
Brown Label 1s & 1/2 s. wholesale 20c., retail 25c.
Wholesale Retail
Green Label, 1s and 1/2 s. 0 22 0 30
Blue Label, 1s and 1/2 s. 0 30 0 40
Red Label, 1s and 1/2 s. 0 30 0 50
Gold Label, 1/2 s. 0 44 0 60
Terms, 30 days net.



RAM LAL'S (lead packages)
Cases, each 60 1-lb. 0 35
" " 60 1/2-lb. 0 35
" " 30 1-lb. 0 35
" " 120 1/2-lb. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.
Black Label, 1-lb., retail at 25c. 0 19
" 1/2-lb. 0 20
Blue Label, retail at 30c. 0 22
Green Label " 40c. 0 28
Red Label " 50c. 0 35
Orange Label, retail at 60c. 0 42
Gold Label, " 80c. 0 58
Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages) Retail
Wholesale 0 35
Red Label, 1-lb. and 1/2 s. 0 35 0 40
Blue Label, 1-lb. and 1/2 s. 0 35 0 40
Green Label, 1-lb. 0 18 0 25
Green Label, 1/2 s. 0 19 0 25
Japan, 1 s. 0 19 0 25

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EMPIRE TOBACCO CO.		
Foreign—		
Royal Oak, 2 x 3. Solace, 8s	0 32	
Something Good, rough and ready, 7s	0 33	
Louise, 2 x 3, 14s	0 34	
Domestic (Chewing)—		
Currency, 1 3/4 oz. bars, spaced 9s. (10 1/2 to the lb.)	0 39	
Patriot, 2 x 6, Navy 5s.	0 41	
Old Fox, Na row 12s.	0 41	
Free Trade, 8s.	0 41	
Snow-hoe, 10 1/2 oz. bars, spaced 8s. (12 to the lb.)	0 41	
Snow-hoe, pound bars, spaced 6s. Cut Smoking	0 41	
Leader, 9s, in 5 lb. boxes (10 1/2 s. in case)	0 41	

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" " XX		
" " Special Globe		
Matches—		
5-Case Silver		
Lot		
Telegraph	\$3 25	
Telephone	3 05	
Parlor	1 30	
Red Parlor	1 50	
Safety No. 1, wall box	1 40	
" " No. 2, slide box	2 80	
" " No. 3, capital	2 75	
Flamers, slide boxes	2 25	
wax stems	2 20	
Tiger	2 90	
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" " Standard Globe		
" " Solid Back Globe		
" " Jubilee (perforated)		

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