

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 3, 1895.

No. 18

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD


HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c.




HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, &c.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 28 Reade Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERRY STOKIN, OBACCOS.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N. Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

James Simpson & Son, Hamilton.

J. Winfield, Quebec.

J. Hunter White, St. John.

W. F. Henderson & Co., Winnipeg.

L. H. Dobbin, Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

18 TRINITY STREET, LONDON, ENGLAND.

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

**The Prince of
Wales.**



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. The variety they manufacture and put up is very large. No grocer should be without them.

Lazenby's Solidified Tablet Jellies

THE QUEEN OF TABLE JELLIES.

LAZENBY'S

Pickles

Soup Squares

Flavored Vinegars

Potted Meats and Fish

Sauces

Chutnies,

etc., etc.

Are all of the finest quality and more economical to use than others.

FOR SALE BY THE LEADING WHOLESALE GROCERS IN THE PRINCIPAL CITIES OF THE DOMINION.

A. P. TIPPET & CO. Agents for the Dominion, Toronto, Montreal, St. John.

WHEN IN DOUBT
ORDER

EXCELSIOR
BLEND
COFFEE

EXCELS ALL OTHERS.

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

MOST PERFECT
GRINDER MADE.

COLE'S PATENT
Coffee Mill

We are sole agents.
Write for Catalogue.

The Medical Crusade



Against the use of fresh cow's milk, is opening the eyes of many to the danger they have been, and still are, running in using the ordinary article.

The demand for a first-class condensed milk is increasing rapidly and the retailer now has everything in his favor to build up a good trade in that line.

Allworth's "Star Brand" Condensed Milk and Evaporated Cream are guaranteed strictly pure and of the best quality, and will amply satisfy the most exacting customer.

Order from any wholesaler, or

AGENTS:

HALIFAX, N.S.—E. ERB & Co.
ST. JOHN, N.B.—E. T. STURDIE.
WINNIPEG.—A. HARVEY.
VANCOUVER, B.C.—G. J. WUNDER & Co.

D. Marshall & Allworth

Aylmer, Ont.

You Won't
Need Spectacles



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

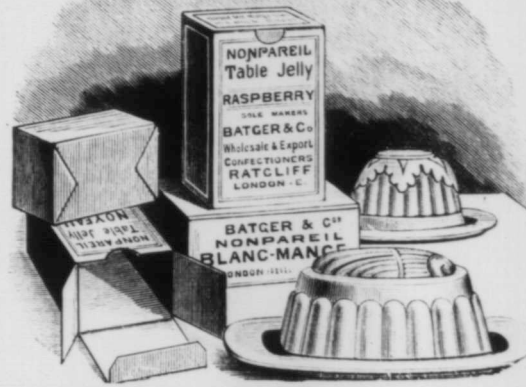
YOUNG & SMYLIE,

Brooklyn, N.Y.

PROFITABLE



GOODS TO HANDLE.



ROSE & LAFLAMME
Agents
MONTREAL.

BARBADOES MOLASSES - - - NEW CROP

We expect our first consignment of fine Barbadoes Molasses by the end of this month.
Write for quotations. Quality guaranteed. New crop.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
72 TO 78 ST. PETER ST.,



Kipper Herring

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100⁰⁰** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in ———
Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted for Show Windows and Fine Rooms. . . .

25 Double Sheets in a box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

NO CHANCE

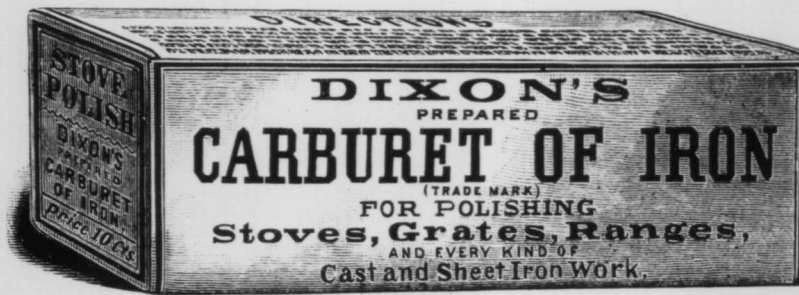


Of spoiling your cup of coffee by making it badly.

Simply use boiling water with

"REINDEER BRAND" CONDENSED

COFFEE and you can't spoil it.



THE

Polish King

In Brilliancy and Durability of Polish Surpassing all Others.

Sixty Years

Of unprecedented success have proved it beyond all doubt the best polish manufactured.

One package will do twice the work of the ordinary article—AND DO IT BETTER.

INTRODUCE IT to your customers and reap the reward—100%.

W. H. Gillard & Co. Agents Hamilton

WE MAKE

CHOCOLATES

DELICIOUSLY
FLAVORED

BON-BONS

THAT MELT IN YOUR MOUTH

CARAMELS

MADE RICH WITH CREAM

Altogether Over 500 Lines of Candy. Write for Catalogue.

Wm. Paterson & Son - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 3, 1895

(\$2.00 per Year) No. 18

DROPS FROM THE EDITOR'S PEN.

Advertising, to be profitable, must be truthful, prominent and permanent.

* * *

"Commercial travelers, how shall we treat them?" asks a contemporary. Why, with respect, of course.

* * *

A Toronto baker was arrested the other day for "raising" a disturbance. He was evidently too liberal with the yeast.

* * *

While it is advisable for the grocer to preach about his goods he should see to it that he does not preach to his customers.

* * *

Commercial travelers are great talkers, but they are great information bearers, too. Listen to them now and then. It will pay you.

* * *

"There is one thing I do not like," remarked the pessimistic merchant. "These returning good times will induce people to go into business."

* * *

Trout fishing is in order after May 1. Travelers' stories of wonderful catches and bounteous feasts of the speckled beauties will also be in order after that date.

* * *

While some business men are too slow, others are too energetic. They have time for nothing but shop; and their end is dyspepsia, pessimism, and crankiness.

* * *

New York has a store 3 x 4 feet. Pittsburg is said to have one still smaller. Small as these stores are, they are doubtless big enough for some of the people who enter them.

* * *

The Yankee is unique if he is anything. A New Yorker has started a schooner on a fishing and hunting trip to Florida, and the catch of both fish and fowl will be canned on board, all the necessary appurtenances having been provided. This is a new feature

in the canning industry, but whether it will become permanent is yet to be determined.

* * *

The "Quaker City" grocers have evidently not been waiting for the spirit to move them, but they have been moving the spirit. The hint to merchants in Canada is obvious.

* * *

Hon. Timothy Anglin has been appointed clerk of the Surrogate Court, Osgoode Hall. Someone will probably arise and remark that he has been angling for a Government appointment for some time.

* * *

The merchant when he advertises should, like the minister when he preaches, have something to say. He won't be heard if he has not. Neither must he say too much, for then people will not stop and listen to him.

* * *

Illinois proposes to tax bachelors. If the bill becomes law, many an old bachelor will be found burning the midnight oil, figuring whether it will be cheaper to avoid the tax by marrying, or pay the tax and remain single.

* * *

Maple syrup? Ah, that is the question—whether it is drawn from the succulent maple and boiled in the orthodox fashion, or through the bung-hole of the molasses barrel and treated with sundry ingredients to deceive the eye and the palate.

* * *

The Grocery World, in referring to an article which appeared in our columns recently urging business men to organize, says:

The Canadian Grocer should come to Philadelphia and look around a little. It would find that there is scarcely a more potent factor in pushing and shaping legislation to be found anywhere than the same business organizations which the journal mentions. Almost every Legislature now in session has at least one bill before it fathered by grocers' organizations, and most of them will undoubtedly pass.

* * *

It is wonderful the difference there is between the value of some merchants' busi-

nesses when one is negotiating with a view to purchase, and when the said merchants are bemoaning the dulness of trade. Dollars are demanded where cents would have, apparently, sufficed before.

* * *

At Boston last week one Customs official ruled that a cargo of Newfoundland frozen herring was not subject to duty, while another ruled that it was, and imposed a tax of half-cent per pound. An effort is evidently being made to freeze out frozen Newfoundland herring.

* * *

"How shall the grocer invest his surplus capital?" queries a writer in an exchange. How shall he? Ah, that's the question. But, by-the-by, have we not been given to understand that the grocer is so poor "that there is none to do him reverence." There is evidently a conflict of truth somewhere.

* * *

The advocates of municipal fire insurance may be termed foolish, but people are often impelled to foolishness by the lack of wisdom in others. If the Underwriters' Association had been wise in exercising the monopoly it enjoyed, advocates of municipal fire insurance would have been fewer than they are to-day.

* * *

Fire insurance is one of the innovations of civilization. But it would hardly be correct to speak of the merchant who does not insure as a barbarian any more than it would be to so term him who does not advertise. To be charitable one might merely classify him among the back numbers of the dispensation of civilization.

* * *

Chauncey Depew says that "every young man should be an optimist." He is right. Optimism is a lubricant; pessimism a brake. Anyone whose temperament is of the latter character should take Fuller's advice: "To divert at any time a troublesome fancy, run to thy books; they presently fix thee to them and drive the other out of thy thoughts. They always receive thee with the same kindness."

DEPARTMENTAL STORES.

THE chief topic of discussion at the second annual convention of the National Retail Grocers' Association, which was held in New York last week, was the departmental store question. President Callahan, in calling the convention, had issued this significant circular:

Because of the great issues to be settled and because our grocers here have succeeded in partially overcoming the department store evil, in so far that no jobber or manufacturer will concede that he sells goods to them, and because, on that account, goods are being supplied from great centres like Philadelphia, Boston, St. Louis, and Chicago, we know that you cannot afford to be absent from this convention, and should be represented in person or by proxy.

When the convention opened the discussion on the all important subject began, and many addresses were made. It was alleged that the department stores were outwitting the small grocers and the public by deceptive advertisements, and that if the public would only stop to think they would find out that goods could be purchased at regular stores just as cheap, if not cheaper. It was admitted that it would be unfair to ask jobbers and manufacturers to boycott the department stores, because the latter could pay as much, if not more, and spot cash, for goods, while the grocer had to take the full time allowed on his purchases.

C. F. Manielly, of Minneapolis, spoke at some length. After outlining the subject in general, he went on to tell what the retail grocers had done to meet the departmental stores. "I would like," he said, "to explain the manner in which we have operated for the past three years a system in our city which we call our association, and it has met with very great success in putting the trade in a better light before the public, giving the people better service and a much better quality of goods.

"We find our people want good goods at the lowest possible prices, which we have been enabled, through our association, to give them, and we find our people much more satisfied in these three years with the operation of our association.

"First of all, what the Minneapolis Association has done is a social feature among the retail business of our city. We have four hundred members; we find at this time these four hundred grocers, or nearly all of them, are acquainted with one another, and appear to be working for their common benefit. They are actuated by a higher principle than is involved in that which usually animates rival merchants in our city.

"We have a limited price upon three commodities of our business, which are flour, sugar and oil. We all know that sugar is used by a great many department houses as a leader, leading the public by deception. In their advertisements they place sugar in

a prominent place and other items afterward. They lose money on the sugar; the other items are sold by them at a profit of at least 50 per cent. They consist of such goods as can be adulterated and the customer is therefore deceived and also injured in regard to health and pays for something which he does not get.

"We also have the flour manufacturers with us, helping us at every point in this good and successful way of doing business. They will not sell their flour to a retail dealer who does not sell their flour at a certain profit, which is about 15 per cent. above the real cost of the article.

"Oil, which hitherto was used as an advertisement item, is now sold at a profit by all our dealers."

"Cash vs. Credit; the merits and demerits of each system, from the standpoint of the retail grocer," was the topic of George C. Small. Mr. Small said: "I do not propose to condemn the credit system. In skilled hands it is a useful tool of trade, and indeed it is difficult to imagine what would be the condition of business if all were suddenly forced into a cash basis. While fully realizing the advantages of credit, we cannot shut our eyes to the fact that it would be to the advantage of nine tenths of the country if the cash system could be made compulsory in all retail transactions. With cash sales the prices would be reduced and the poor made more provident and thrifty. What makes the credit system worse than it need be is the flagrant partiality of the State laws for the collection of debts. These laws have been framed more for the benefit of the debtor of the retail dealer than for the benefits of the dealer. The honest dealer reaps little or no advantage. The law simply places a premium upon the rascality of the dishonest debtor. There are 150,000 retail grocers in this country, and doing about \$1,250,000,000 business annually. It would seem a trade so large could easily get any reasonable legislation asked. Do they get it? No, not unless the greedy open hand behind the legislator is filled with a wad and the wad a fat one. If every retail dealer were skilled and experienced, the credit system would be comparatively harmless, but in the unskilled and inexperienced hand it is a dangerous weapon—a veritable boomerang. The loss of money and the extra labor and anxiety caused by bad debts among the fairly experienced and solvent retailers who manage to keep afloat, I regard as evils to be deplored, and I would apply the remedy if the proper one could be found."

At the second day of the convention the following resolution was adopted:

Whereas, Certain department stores use deceptive methods of advertising grocers' specialties and staples and

falsely offer to sell them at cost, but invariably refuse the buyer the right to take as much or as little of these goods as he may want;

Whereas, Such methods destroy the reputation of standard goods for retailers and manufacturers and create discord in the trade, and

Whereas, These methods, while selling no more goods for the manufacturer, simply tend to change the channels of distribution and frequently cause grocers to shut them out of their store, and

Whereas, If successful, these methods will depreciate the value of real estate by lessening the number of renters of business property and the ability to pay of those who do rent, and

Whereas, The consumer is not benefited, since he can purchase all groceries from his regular dealer at the same or smaller price, and

Whereas, In case of complete success in establishing department stores it will result in oppression to the public by suppressing competition and causing the consumer in the end to pay higher prices than now paid, and in the end will create a monopoly, and

Whereas, Their success would close to thousands of energetic young men who lack great capital the avenues of business which they should find open to them; therefore be it

Resolved, That we call upon all manufacturers and wholesalers to sustain the retail grocers, as distributors to the public, by refusing to sell goods to dealers who adopt questionable methods above described, and

Resolved, That we ask all grocers to favor those manufacturers and wholesalers with their business who sustain the position herein defined.

This resolution was also adopted:

That the National Retail Grocers' Association, in convention in the city of New York, April 24 and 25, urge that in such towns and cities where it is deemed necessary, the Retail Grocers' Association establish exchanges for purchase and distribution of goods, in order to meet unjust competition which now faces the retail trade.

This resolution regarding grocery packages was carried:

Whereas, a vast amount of deception is practised by the sale of short-weight packages; and

Whereas, There are no laws compelling manufacturers to brand their goods which are not strictly pure as commodities; and

Whereas, The grocer should be enabled to vouch for the quality of his goods according to the label thereon; therefore, be it

Resolved, That legal enactments be urged in the several States, specifying weight and quality in package.

The annual election of officers resulted as follows: President, George A. Scherer, Peoria, Ill.; first vice president, Herman Rohrs, New York; secretary, A. M. Crawford, Chicago; treasurer, F. W. Lorenz, Minneapolis, Minn.

It was decided that the next convention of the grocers would be held at Minneapolis April 24, 1897.

DON'T WAIT FOR OUR TRAVELERS

Write for quotations on
any lines of . . .

China, Crockery, Glassware,
Lamps, Cutlery, Etc.

This business is in LIQUIDATION, and the entire stock will be cleared out as speedily as possible.

JAMES A. SKINNER & CO.

(In Liquidation)

64 and 56 Wellington St., West, - TORONTO.

Teas Teas

Japans at 16 to 17 cents are scarce. We have anticipated this, and are prepared to supply you. In buying now you are making no mistake.

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

"PLEASED TO SEND SAMPLES."

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown,
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by _____

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta.

FOR _____

Cottage

Cruise

Home

Camp



A. F. MacLAREN & CO.,

- - -

TORONTO

TEAS . . . CEYLONS AND ASSAMS

We are offering special value in the above lines.
See our samples and get prices before buying.

H. P. ECKARDT & CO.

Wholesale Grocers

.....TORONTO

LARGE SALES OF MOLASSES.

ADVANCES received in Montreal by leading commission houses on Tuesday last indicated a more accommodating disposition among sellers of molasses at Barbadoes. The cables in question did not give quotably lower prices, but they inferred that holders at the Islands were more disposed to do business than formerly; that, in fact, there were more sellers at 21c. this week than there were bids.

This is a change from a week ago, and it is attributed to the fact that the early contracts having been provided for, supplies are coming out freer than they were. Some commission houses look for even a lower cost and freight basis than 21c.

Finally, the more accommodating disposition of sellers on Monday last was confirmed by the sale on Tuesday in Montreal of a round lot of 3,000 puncheons of A1 Barbadoes stock at 21c. cost and freight at the Islands.

This sale is a decline of $\frac{1}{2}$ c. from what sellers had been previously asking on guaranteed prime sto. k.

THE SMALL FRUIT CROP.

Mr. M. P. Clemes (the "M. P." as he is called to distinguish him from the four other brothers), of Clemes Bros., Toronto, returned a few weeks ago from a two weeks'

drive through the Niagara fruit district. "The small fruits look well," he remarked to THE CANADIAN GROCER. "Peaches will be only about half last year's production. You see, peaches overdid themselves last year. The sample, however, promises to be much better. Plums will also be only about half a crop. They, too, you will remember, gave a heavy yield last year."

IMPROVIDENT MEMBERS.

THE CANADIAN GROCER has a pointed editorial on the bad practice of sending needy men to Parliament, the inspiration for the article having come from the touching of the editor for the loan of a few dollars by a prominent M. P. "This M. P.," says THE GROCER, "will borrow small sums from friends and acquaintances, and occasionally returns the money. He is only one of a number of men in Parliament who are chronically hard up, and to whom the sessional indemnity is a godsend." It goes on to point out the danger of electing to Parliament men whose necessities forbid their freedom of action and make them subservient to influences which they should resist. There is sound sense in THE GROCER's observations. While there is no desire in this democratic country to limit the membership of Parliament to rich men, no man should think of offering himself as a

candidate unless he is in a position in which the sessional indemnity will not appeal to him as a good reason why he should be elected.—Montreal Herald.

THE DIRECT FRUIT CARGOES.

The auction sales of fresh Mediterranean oranges and lemons open in Montreal this week, and it is expected, will attract the usual number of buyers.

The s.s. Astrid, the first steamer, arrived in Montreal on Monday last, and her cargo of oranges and lemons will be sold on Friday in the Long room of the Board of Trade.

THE CANADIAN GROCER has already given the quantity of her cargo as well as that of the Fremona, which passed Quebec inward on Tuesday.

The exact date on which this latter cargo will be auctioned has not been fixed at this writing, but it is expected that it will be put up either on Wednesday or Thursday of next week.

It may be remarked in connection with the Astrid's cargo that the vessel has had a pleasant voyage and that the fruit, as far as a partial inspection shows, is landing in first class condition.

INCREASED DUTIES.

The total duties collected at the port of Toronto for April, 1895, amounted to \$326,231.45, an increase of \$32,700.25 over the returns for the same month last year.

The
"Rose"
Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

ONLY A FEW LEFT

GALLON APPLES "FIRSTS"

Order **NOW** and secure a "fast seller."

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

PUTTING YOUR WATCH IN A VAULT

Is a poor way to save time. Putting your money in cheap goods just because the price is low is a worse way of saving money. In our

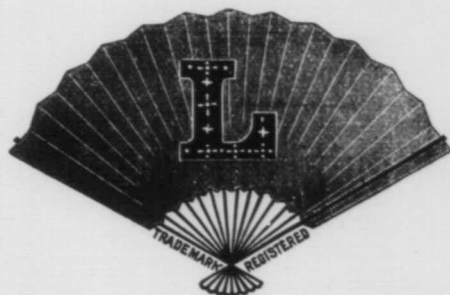
PAN-DRIED OATS

you have an article endorsed by thousands of daily users. Why risk your trade reputation?

E. D. TILLSON, - - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.



Our sales of Ram Lal Pure Indian Tea have doubled during the past few months.

WHY?

Owing to the heavy advance in all Indian Teas our competitors have been forced to choose between two alternatives. Advance price or reduce quality. The latter has been their choice.

Our choice has been to keep Ram Lal pre-eminently the King of Package Teas, exactly at the same high standard of unvarying excellence that it has always occupied, regardless of our profit. The increase in our sales is a satisfactory answer that our policy is correct.

Ram Lal towers above its competitors, not only a trade winner, but a trade keeper.

Western Wholesale Selling Agents

Turner, Mackeand & Co. - - Winnipeg.

B. F. P. Cough Drops

A Seasonable
and . . .
Saleable
Line of
Goods

MANUFACTURED ONLY BY

Toronto Biscuit and Confectionery Co.

TORONTO, ONT.

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

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17 Victoria St., London, S.W.
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REBATES ON CANNED GOODS.

THERE are usually two ways in which an act can be performed—the direct and the indirect. Every business man knows this, for both methods are utilised in mercantile life, particularly in cutting prices.

They may be designated as the open and the covert. The former commonly obtains among retailers and wholesalers when acting independently; the latter among individual members of trade associations, or by those who subscribe to certain agreements when they wish to do those things which the tenets of their respective organizations say they shall not do.

As all readers of THE CANADIAN GROCER are aware, there is an organization known as the Canadian Packers' Association. Nearly all the leading packers of the country are members. The goods are sold through what is termed a "Selling Committee," and the prices are fixed. To sell below the stipulated figure is to forfeit a substantial sum of money—in the event, of course, of being found out.

As we pointed out when the association was organized on its present basis, more than a year ago, the agreement was drawn up by a lawyer, and was thought to be a pretty intact and formidable document.

But just as the strength of a chain is no greater than its weakest link, so the soundness of the agreement in question is gauged by the holes that are in it.

And there are holes in the agreement of the Canadian Packers' Association. They have been wilfully made by the members themselves; and through them members are crawling and violating their pledge to sell only at a certain price.

True, they are not directly doing so, but they are indirectly; at least, some of them are. And the evidence proving this is not indirect, either.

The particular manner in which they are violating the agreement is by recourse to

rebates, etc., on the invoice price of the goods sold.

These rebates, credit notes and other schemes of the same nature for reducing the face value of a bill of goods are not—of late at any rate—occasional matters; they are frequent.

In some instances it may be an understanding at the time the order is given that the buyer shall be given a rebate or credit note. But we are assured that these evidences of the sellers' generosity sometimes come unsolicited and unexpected. And the substantial character of some of them THE CANADIAN GROCER saw indicates that they were not to buy "candies for the children"—unless said candies were to aggregate the value of a suit of clothes or a new dress.

Canned goods could be bought to-day at 85c., for which wholesalers paid, according to invoice, 87½c., and yet they would net the seller a small profit. The rebate is in evidence here clear enough.

Whether all customers of the packers are sharing in these rebates we cannot say. We know that some of them are, and that is in itself sufficient reason for this article.

THE CANADIAN GROCER, at the very birth of the association's present selling scheme, pointed out its inherent weakness. The packers questioned the correctness of our view, and although we have not changed it, we have withheld criticism in order that the scheme might be given a fair trial. But after a trial of nearly eighteen months it has been found wanting, and that, in the particular instances cited, when the association is supposed to have control of the market.

If, with practically everything in its own hands, the association cannot maintain prices, what may be expected with outside competition a stronger factor than it is to-day?

CANADA-MEXICO TRADE.

ACONTEMPORARY, The Modern Miller, of Kansas City, takes umbrage at what was recently said in this journal with regard to Canada's trade with Mexico.

Unfortunately for the strength of its own argument, it bases its criticism on an inference that was not advanced by THE CANADIAN GROCER. We never deigned to say that Canada was a more important factor in the Mexican trade than the United States. On the contrary, it was Canada's weakness in this respect that was the kernel of our subject.

But the unpardonable sin was in that we deigned to suggest that Canada should make an effort to secure more business with the Mexican republic.

The Trade and Navigation Returns show that our imports from Mexico for the fiscal year ending June 30, 1894, amounted to the insignificant aggregate of \$611, the duty

upon which was \$533, or over 87 per cent. of the value of the goods imported.

Our exports to Mexico in the year given were valued at \$57,000. While this is so much better than our imports from that country, yet they are but a drop in the bucket to what they might or should be. Kansas City alone has, according to The Modern Miller, supplied Mexico with \$10,000,000 worth of breadstuffs in one year.

Mexico is an importer of a good many staples of which Canada is an exporter. This being undisputed, what the Dominion needs to do is to push for more of the desired trade.

This we mean to do, and, what is more, we shall succeed, notwithstanding that our American cousins have at the moment the inside track of us. But at the same time, we must remember that if we are to sell more of our products to Mexico we must buy more of her products. One-sided trade cannot be permanent.

COLD STORAGE.

CONSERVATISM is a marked characteristic of the human family; and, with all our boasted enterprise, too many of us are slow in appropriating adjuncts to business that are even within our reach.

One of the evidences of this is to be seen in the half-hearted way in which cold storage is taken advantage of.

It is not because the advantages of cold storage are not recognized. Most grocers and provision dealers do recognize their efficiency, but they either hope they can get along without putting their produce into a properly equipped cold storage established or they improvise a cold storage system of their own, often in a damp and musty cellar.

By these methods thousands of dollars are lost annually, through depreciation in value and destruction of goods.

The trade will remember the unusually large number of musty eggs that there were on the market last year. All these eggs might have been sound and sweet, and large sums of money saved if a few dollars had been expended in the first instance in cold storage fees.

Commodities taken from cold storage are as good as if fresh, if, of course, used within a reasonable time after being removed therefrom, and consequently it is to the pecuniary advantage of the trade to utilize cold storage when the preservation of poultry, meats and dairy products is desired.

A writer in The Inter-State Grocer says that what grocers need is a man to "bring them out of the slough of despondency into which so many of them seem to have fallen." Alas, then the many will be lost. The slough of despondency is not the slough which Webster describes as a "place of deep mud or mire." Out of the latter a man may be pulled by a rope, but for getting out of the former a man must depend on his own energies.

OPENING PRICE OF SALMON.

THE market for new season's canned salmon seems to be surrounded with more than the usual quantity of uncertainty.

Information is said to have been received in Toronto this week to the effect that the lowest opening price for good sockeye fish would be \$4.75 f.o.b. This would make the laid-down price in Toronto about \$5.43 per case, or \$1.35 $\frac{3}{4}$ per dozen.

THE CANADIAN GROCER saw some of the agents of British Columbian canneries, but none of them had yet any figures as to what the opening price would be; and the figure \$4.75 they were inclined to question.

The opening price last year was, it will be remembered, \$4 f.o.b. on the Coast. But this did not long obtain, the bulk of the pack being sold at about \$3.65, and a good deal went at \$3.50, while towards the close \$3.25 was not refused. It is no wonder then that people are sceptical about \$4.75.

An English syndicate has acquired a number of canneries on the Coast, and it is asserted that some sort of an agreement has been arrived at among the different canners as to prices.

One agent, interrogated on this point, said: "If the run is large, the canners will limit the pack, and if the pack is short prices will be correspondingly increased. One thing is certain, prices will not be down to where they were last season."

As pointed out a week or so ago, the canners have sold some futures on English account, but so far there have been no offerings on the Toronto market. Last year futures were offered in March, and by this time some of the agents had disposed of their allotment.

The position of the English market is, at the moment, favorable, and good red fish is by no means too plentiful in Canada, so the new pack is likely to come upon a comparatively bare market.

The situation undoubtedly favors higher prices, but whether the market will open at the extraordinary figure quoted is another thing. One thing is certain, if it does there will be a curtailment of consumption.

A FAILURE AND ITS LESSON.

THE recent failure of W. S. Collins & Co., produce and commission merchants, Colborne street, Toronto, should serve as a warning to country shippers.

About five months ago W. S. Collins, who formerly kept a restaurant in this city, returned from the United States, where he had sojourned for a year or so, and started business with the firm style above set out.

He knew nothing about produce or commission work, but had associated with him his brother-in-law, one J. Bell, who, by the

way, about two years ago went into the produce and commission business in this city, and at the end of six months, it is alleged, left the country, much to the chagrin of certain outside dealers.

Collins set up business shortly after Bell's return to Toronto. He opened a wholesale establishment in Colborne street and three retail stores on Yonge, Church, and Queen streets. His next step was to advertise largely in the daily papers, drawing the attention of country dealers to the fact that as he was the proprietor of three retail establishments in different parts of the city, he was in a position to realize the quickest and highest returns to be had from country produce, inasmuch as he dealt directly with the consumer.

The advertisements worked well, and ere long the consignments began to pour in, and W. S. Collins & Co.'s wagons were daily seen scurrying about the city streets laden with the "milk and honey" of the land. Consignments were received at the Colborne street house, and thence transferred to the retail shops, where the produce was sold to the consumer.

It soon transpired, however, that the new house was quoting stock to the consumer and retailer at less than cost price, and the leading commission merchants on Front and Colborne streets began to be suspicious of the firm, and to throw out warnings to their friends in the country of the existing state of affairs.

Latterly, it is said, Collins, in making returns to shippers, in order to gain time, sent out unsigned cheques, pretending to have overlooked the small detail of subscribing his name to the papers. Than a few days ago the end came, and an assignment was made to Richard Tew. The creditors met on Tuesday last, but did not get much satisfaction, as it is understood there is practically no estate.

Shortly before the announcement of the failure, Collins disposed of two of his retail stores, (which by the way, contained nothing but fixtures) to G. P. Reid, of Toronto, the deal being engineered by one Banks.

The bailiff is now in charge of the Colborne street warehouse at the instance of a local loan company, who are looking for their rent. In this store is a quantity of maple syrup and other produce, which, however, cannot be touched, as it is the property of some outside consignor.

The real losers are the general store-keepers and other outside shippers who have for months past been sending Collins produce for sale on commission. Claims are coming in from all quarters, and many a country dealer is out of pocket. The sums involved in the various cases run from \$5 up to \$100, and even higher.

Collins did not turn up at the meeting of creditors, and it is said that he has left for other parts. The story is that, on raising

all the money he could, he started for the United States on a bicycle, but broke his wheel near Hamilton, Ont., where he boarded a train, which he traveled upon as far as Rochester, N.Y.

Some creditors seem to think Collins was dishonest, and one has even talked of having him arrested, but the general opinion seems to be that his failure was due to incapacity. He knew nothing of the produce business, and, launching out on the scale he did, he was bound to lose money.

But, whatever the cause of the smash, it should teach our produce shippers a lesson.

Country produce dealers should never send any firm a consignment until they have made enquiries, and established to their own satisfaction the moral reliability and financial standing of the house. Every few months some irresponsible man or set of men will launch out in the commission line in the same way without any show of success, and a few weeks later witnesses a big failure, with a lot of outside shippers involved in the catastrophe. It is an easy thing for the dealer to ascertain to whom it is safe to ship. Read, mark, learn and inwardly digest.

FRAUD WILL BE LESS EASY.

ONE of the Acts passed at the last session of the Ontario Legislature is of special interest to the creditor class. We have reference to the Act "to make further provision respecting assignments for the benefit of creditors."

One wise provision is that which enables a creditor to trace up and recover property which has been fraudulently assigned and subsequently sold.

Fraudulent transfers of property have been a fruitful source of litigation, particularly within the past year. With the law now more explicit and far reaching, friends of people in a shaky condition financially will be less willing to shoulder the responsibility of "purchasing" property when the creditors are known to be impatiently knocking at the door.

Another clause, and one of the most important in the Act, is that providing for the examination of an assignor.

This examination may be secured under oath before a Master without an order, merely upon resolution or written request of a majority of the creditors. And at this examination the insolvent can be examined as to the property and means he had when the earliest of the debts were incurred; as to the property and means he still has of discharging his debts; as to the disposal he has made of any property since contracting such debts; and as to any or what debts are owing to him.

The person liable to examination must produce books and papers demanded. Failure to comply or attend for examination is to run the risk of being committed to the

common jail for a term not exceeding twelve months.

The whole tendency of the Act is to make more difficult fraudulent practices by insolvents, and at the same time to make easier the pathway of creditors when on investigation bent.

DEVELOPING DAIRY INDUSTRY.

THE dairy industry has engaged a good deal of our legislators' attention, both provincial and federal, during the past week. At Ottawa the question of branding cheese with the date of its manufacture, etc., and the wisdom of the Government's offer of 20c. per lb. for creamery butter was discussed.

In the first connection a resolution was introduced and passed for the first time, providing that all cheese should be branded as to date and section. This is an important subject, for though the exporters in Montreal, as a body, are quite as much in favor of it as the factorymen, they have pointed out that the provisions of the proposed bill should be so drawn up that they can be practically enforced.

However, the Government has had many consultations with the trade, and it is the hope of THE CANADIAN GROCER, as it is of every honest member of the cheese trade, that this vexed question will be finally settled this summer, and the possibility of poor cheese being palmed off as finest Canadian done away with.

With regard to the purchase of winter creamery, the Hon. Dr. Montague explained that the Dairy Commissioner accepted 915 packages of fresh made creamery butter from eighteen creameries and from five of the Government experimental dairy stations, for shipment to Great Britain on Government account, to introduce and advertise the quality of fresh made creamery butter there, between 12th February and 6th April, 1895. The particulars of the latest shipment from Prince Edward Island have not yet been received. An advance of 20c. per pound was paid. Payments had been made to each as per sheet attached. Nine hundred and fifteen packages of butter of fine quality, in packages suitable for export, were shipped to Great Britain; 246 packages of fine quality, but in packages not suitable for export, were, or are, being sold in Montreal. What of it has been sold, and most of it has been sold, has realized more than the price advanced on it by the Government; 224 packages were received by the Dairy Commissioner in Montreal which were not strictly fine in quality or were made before January, 1895. These were taken charge of by the shippers or are being sold on their account in Montreal. Accounts of the sales in detail have not been received from Great Britain. The accounts of the freight charges from the creameries to Montreal have not

yet been received by the department. The amount to be paid by the Government for freight charges to Montreal and storage charges there will be less than ½c. per lb. From the statement laid on the table by the Secretary of State it would appear that advances had been made on account of 794 packages, weighing 39,791 pounds and valued at \$7,964.

THE CANADIAN GROCER some time ago had occasion to refer to some sales of Canadian winter creamery in Manchester at figures which certainly did not leave a profit on cost of 20c. per lb. in Montreal. Dr. Montague's statement does not agree with these sales, and though it is not our desire to cast any doubt upon the statement made in the House, more explicit information is required to convince us that sales have been made at a profit, considering the conditions that have ruled the English market ever since last fall.

The Quebec provincial authorities have also talked butter and cheese during the week, receiving an influential deputation in Montreal the other day.

Mr. Milton McDonald reminded the Ministers that this question was not a new one, and that the Hon. Minister of Agriculture and the other members of the Ministry had about decided to grant the bonus in question when, on account of opposition from certain members, the proposition had been allowed to drop. Since then, however, some 25 favorable resolutions had been adopted, even in the districts represented by those recalcitrant members, and the speaker believed the province was ripe to support such aid from the Government. Mr. McDonald said that in granting the bonus asked for, the Ministers would prevent a certain disaster to the dairy industry, and announced that the trade had a promise of \$20,000 from the Dominion Government to furnish refrigerators on board the cars.

Mr. A. Ayer said that what was good for the farmer was good for the trader. He was going on to speak of the machinery in use, when Hon. Mr. Hackett asked if it was not true that the machinery now used in the cheese factories can be changed for butter-making in an hour's time?

Mr. Ayer replied in the affirmative, and proceeded to detail the successful efforts that had been made in Denmark and Australia in the interest of the butter industry. Canada, he contended, could do even better.

The Ministers promised to take the suggestions of the deputation into consideration at an early day.

THE CANADIAN GROCER may remark that all these measures are quite right and proper, but they will be simply so much labor lost if the proper cold storage facilities are not provided for the butter in transport. The federal authorities have given a clear and unmistakable promise in this connection, and they should be held to it, even if there is not a general election before another year.

MONEY AND STOCKS.

BONDS to the value of \$6,000,000 were purchased in New York last week on London accounts.

Bank exchanges in the United States may be improving, compared with 1894, but they are still behind 1893. The daily average for April was 16.3 per cent less than the same month two years ago.

A better feeling and stronger tone has developed on the Toronto Stock Exchange in bank stocks. The shares that have led in the higher figures are those of the Imperial and Commerce banks. "It looks," said a broker, "as if investors are taking hold of these stocks at the advanced prices. Of course, in view of the higher rates of interest, the improved tone of business, and the consequent less idle money, the earnings will be greater than they have been, hence one of the reasons for the stronger market."

Reports of increased local fires, particularly in the Northwest Territories and the in the eastern provinces, is having a deleterious effect on fire insurance stocks. I have been given to understand that the losses are much heavier than a year ago at this time.

Commercial Cable, Bell Telephone and Toronto Street Railway stocks are all stronger, with an upward tendency. Cable is 2¼ per cent higher than a week ago, and it is ex-dividend. The advance in these stocks appears to have checked business.

C. P. R. is very much stronger. In New York the advance is in sympathy with the general tenor of the market, and in London it is due to the supposed covering by shorts, "for," said a broker, "it is after all only a supposition."

Call loans are advancing, and an advance to 5 per cent. all round is probable within a day or so. "There is more demand for legitimate use," remarked a financial man, "which, of course, means business."

The City Council of Toronto has passed by-laws authorizing the issue of \$60,081.81 of local improvement 4 per cent. debentures to pay for work authorized.

May 1 brings a large number of loan company debentures out. They are being fairly well renewed, but not quite so satisfactorily as for the corresponding time last year. The passing of the dividend by the C. P. R. has had a depressing effect on Canadian securities. The advance in the rate of sterling will cause a loss to the companies who have to place money to meet debentures that are not renewed. A year ago the sterling rate was 9½; to-day it is as high as 10½. ARGUROS.

INSOLVENCY BILL INTRODUCED.

The Insolvency Bill which was left over from last session was introduced in the Senate on Monday last by Sir Mackenzie Bowell.

In introducing the bill, the Premier said it was so fully discussed last session that it would not take up much time this. The bill was re-introduced this session in consequence of a distinct promise given by the late Premier in the House of Commons last session. There are very few changes in the bill as now introduced, and none affecting the principles of the measure. Conflicting clauses and clerical errors comprise the only changes from the bill as amended last session. The bill was read a first time.

It is to be hoped that the bill will be put through the various stages necessary to make it law. Nothing but factious opposition can now prevent the consummation of what the advocates of a Dominion insolvency law have been so long contending for, and it will be advisable for the boards of trade throughout the country to be on the alert to counteract any such opposition as may develop.

READS "THE GROCER" FIRST.

" * * * * * What you had in THE CANADIAN GROCER of 5th—'No Safety in Ordinary Milk,' and this week's, 'Diseases

in Ordinary Milk,' are doing excellent work, for we have heard several comments on them already. Anything published in THE CANADIAN GROCER will not escape my eyes, for I read THE CANADIAN GROCER first; my daily paper comes next." So writes a subscriber under date of April 22.

THE TRANSIENT TRADERS' ACT.

Editorial reference was made a few weeks ago to an amendment to the Ontario Transient Traders' Act, whereby municipalities were given more power to control dealers in bankrupt stocks and other itinerant merchants.

A supplement to the Ontario Gazette, issued on Saturday 1st, contains the full text of the amendment, and we hereby reproduce it for the benefit of our readers. The text is as follows:

21. Sub-section 9A of section 489 of said Act (45 Vic. c. 42) is amended by striking out the figures "\$100" in the eighth line thereof, and substituting therefor the figures "\$250," and by striking out the figures "\$50" in the said eighth line, and substituting therefor the figures \$100.

22. Section 489 of the said Act is amended by inserting therein the following, as sub-section 9B:

9B. The words "transient traders," whenever they occur in sub-sections 9 and 9A of this section, shall extend to and include any person commencing the business in the said sub-sections mentioned, in any municipality, who has not resided continuously in such municipality for a period of at least three months next preceding the time of the commencement of such business therein.

It now devolves upon the merchants in the different municipalities in Ontario to

exercise their influence with their respective councils with a view to getting the provisions of the Act embodied in their by-laws. The sooner they move in the matter the better.

"THE GROCER" FIRST AGAIN.

THE CANADIAN GROCER'S pair of Irish terriers, the Canadian Ambassador and Deramore Bidy, won five first prizes at the Toronto Dog Show last week, again proving that THE GROCER is first in everything it undertakes, whether in collecting news or winning prizes.

Bidy is the best dog of her class in America, if not in the world. She won first in Edinburgh, first in Dublin, and first in Armagh last year, and first in New York, in competition with 54 dogs, this spring. She was bought as a puppy by a member of this staff early last spring.

The Irish terrier is like its countrymen in many respects, for it is one of the brightest and most intelligent of all breeds. They can be trained to perform any kind of work, but it is as companions, watch dogs and ratters they are best known. A subscriber in the Parry Sound district, who has spent much of his leisure time with his gun, says he has also found them the best partridge dogs.

There were over four hundred dogs at the Toronto show.

The Approach of Warm Weather

Always stimulates the demand for Breakfast Foods, in small packages—the profitable kinds. If you keep your stock toned up with our specialties, like

Desiccated Rolled Wheat
Desiccated Rolled Oats
Snowflake Barley

(In 2-lb. packages. Beautiful goods.)

people will quickly find out that **yours is the store** where delicious, reliable Breakfast Cereal Foods can be had. You will thus make for yourself profitable customers. By the way, we might suggest right here that

**SAMPLES AND PARTICULARS
BY MAIL, PROMPTLY,
IF YOU WISH**

THE IRELAND NATIONAL FOOD CO., LTD.

Make the choicest line of Breakfast Cereal Foods made in this country.

Toronto, Ontario.



We expect another shipment in a few days of our **Famous**

“Orient”

BLEND OF

Pure Ceylon and Indian

Tea

PUT UP IN

1 lb. and ½ lb. lead packages and 5 lb. tins.

If you have not handled Package Teas, it will pay you to try **“Orient.”** Price, 35 cts. per lb.



PRICES:

No. 1, \$6.50 per case, each 2 doz.
No. 2, 5.50 “ “ 2 “
No. 3, 5.00 “ “ 2 “

For Summer Trade

CHASE & SANBORN'S

“Seal” Brand CONDENSED

COFFEE. The absolutely pure concentrated strength, flavor, and aroma of the finest Java Coffee blended with pure cream and granulated sugar. Convenient, delicious, and economical.

Write us if you want any.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

TRADE CHAT.

THE Kingston Canning Company has been sold under mortgage to Darius Wigle for \$7,512.40. The original cost was about \$20,000.

Japan is to have a world's fair at Kyoto.

P. E. Island lobster men are getting their traps out.

The Columbia River Fishermen's Protective Union has fixed the price of chinook salmon at 5c. per pound and steelheads at 2c.

A company is being formed in London for the purpose of converting into oil and guano the waste fish and offal from the canneries on the rivers of British Columbia.

Financial troubles caused the suicide of L. J. Allen, of Oneida, N.Y., at Stratford on Saturday. His brother, J. C. Allen, the Buffalo broker, had just failed for a quarter of a million.

The decision of Judge Drake, of Vancouver, B.C., restraining the canners from polluting the waters of the Fraser River with offal will cause the canners great expense in disposing of it by other means.

La Compagnie de Cigares de l'Epiphanie is a new company with a capital stock of \$10,000 and its chief place of business at l'Epiphanie, Quebec. The directors are: J. M. Fortier, J. Edouard Majeau, M. Roch, Pierre A. Trotier, J. M. Bourgoin, Medard Forest and Edmond Prudhomme.

The directors of the Eastern Assurance Co., Halifax, have decided to transfer the entire business of the company to the Union Fire Association of London, England. The head office will be at Montreal, with Thomas Morrissey, formerly of Halifax, as the manager.

Stratford Board of Trade has elected the following officers: President, John Welsh; vice-president, F. D. Hamilton; secretary, C. J. McGregor; council, George McLagan, A. F. McLaren, D. B. Burrill, W. Buckingham, C. W. Young, C. McIlbargy, W. J. Ferguson, E. T. Duffton, E. K. Barnsdale, A. Caven, J. H. Nasmyth, J. A. Duggan.

ENDORSED BY THE JOURNAL.

The Ottawa Journal endorses the stand taken by THE CANADIAN GROCER in favor of a Customs Court—a reform which, after persistent agitation in these columns, has at last been taken up by the Montreal Board of Trade and Chambre de Commerce, with good prospects of support from the other commercial bodies in Canada. The Journal says: "One reason against a Customs Court of Appeal is the expense. Another may be that frivolous appeals will be taken in great numbers, embarrassing Customs business. But this last would be an argument against having any courts at all. As to the other, expense could not be grave

enough to be a decisive reason against so important an aid to commercial justice."

These views are sound. THE CANADIAN GROCER does not propose to let the matter rest simply because the Boards of Trade are now, somewhat tardily, doing their duty. It will continue to urge the importance of this reform until Parliament takes action. If Government is slow to move, have we business men no representatives in the House of Commons who will take the initiative, frame a bill, introduce it, and allow Ministers to adopt or amend it as they see fit? Surely a little time can be spared from political sparring matches to do a real service to the whole commercial community.

A FOOD SUPPLY FOR THE FUTURE.

IN the way of furnishing a food supply for the future, and especially for the poor, the rabbit industry, we are told, offers remarkable advantages. To cheer up the readers of Malthus, who are apprehensive of starvation for the race in the dim and distant future, writers have described the wonderful possibilities in the way of a fish supply, and others more recently have suggested the manufacture of food by chemistry out of the elements round about us in the air, the water and the earth. Now comes another writer suggesting the cultivation of rabbits on a large scale, and explaining the advantages they present in point of economy. The article is found in Nordstjernen, Copenhagen, and, as translated for The Literary Digest, runs as follows:

"The rabbit supplies in many ways the requirements of 'the poor man's food.' The poor can easily raise them, for they are cheap to keep and their propagating power is most extraordinary. Pennant has calculated that one pair will in four years' time, if all the young ones are kept alive, have multiplied into 1,274,840. A female rabbit casts young ones eight times a year; if she casts seven at the average, she bears fifty-six all told in a year. Let us say she bears fifty per year, and estimate each at ten pounds; she produces 500 pounds of meat in a year. As many poor people could get the rabbit's food free of cost, they could practically get a few hundred pounds of meat for nothing. The rabbit skins are worth something, when prepared. Under various names twenty million rabbit skins are exported yearly from Australia to London. London alone uses every week half a million rabbits, most of which come from Belgium. Belgium earns yearly 50,000,000 to 60,000,000 francs (\$10,000,000 to \$12,000,000) on rabbits; France, 400,000,000 francs (\$80,000,000)."

The author next describes the various breeds suitable for food, and recommends the Norman rabbit, bred in the neighbor

hood of Cherbourg and Rouen, as the best. In South France and Spain they raise the Angora rabbit, whose hair they cut frequently and spin into a fabric they call cashmir. A cross between the Angora rabbit and the Russian rabbit produces a fine stock, and still better hair than that of the original Angora. Of the manner of raising the rabbits we are told:

"No success can be had in rabbit-raising on a large scale unless one scrupulously attends to the cleanliness of the animals, their feeding by strict and regular rules, the separation of the two sexes till they are fully developed. . . . The rabbits can be reared in isolated small pens or in large houses, built for the purpose. But under all circumstances the animals kept for breeding must be isolated, the males and females in special boxes of about one and one-half yards bottom surface, and of an inside height of about one yard. . . . The disagreeable smell so often observed around rabbits comes from lack of cleanliness. . . . Special nests must be prepared for the females; the males do not need them. . . . The natural food for rabbits is vegetable; almost all refuse from a vegetable store is suitable. In the spring when green fodder is scarce, the rabbits eat carrots and other roots. They must never get onions."

A TIMELY HINT.

One way to induce customers to carry home goods, remarks Trade Magazine, is to make a neat, tidy package, wrapped in white paper, and tied with colored twine. While this plan will cost a trifle more than the old way, it will pay you in the end, in that you will not have so many goods to deliver. Do not blame ladies for not wanting to carry home goods wrapped in coarse brown paper.

"NAUGHT" IS RIGHT, BUT "AUGHT" NOT.

Why do young ladies in the Montreal offices of the Bell Telephone Co. say "aught" for "naught"? If you call up a number containing a cipher—say 6042 for example—the operator will repeat "six-aught-four-two," with the accent on the aught. And as a rule you weakly say yes. But you shouldn't, because aught, according to Webster (the man who made the dictionary), means "anything," "any part." Plainly, then, six anything-four-two is not a number that would satisfy you. Now, "naught" (according to the same authority) means "a cipher, the arithmetical character" Naught is therefore correct.

First Boarder—What's the star boarder making all that hubbub about over that berry pie? Second Boarder—I guess he found the berry.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 2, 1895.
GROCERIES.

NOTHING strikingly new has developed during the week. Business continues fair, although the turn-over is not yet as large as the trade would desire. Sugar is firmer, while the demand, on the other hand, is probably not so brisk. Canned vegetables are attracting rather less attention than they were a week or two ago. There is a brisk movement, however, in canned salmon. Teas are rather quiet, with Ceylons the most active. Coffees are quiet, with prices rather firmer outside. Foreign dried fruits are without material change either in regard to volume of business or prices. There is a fair demand for the season for both syrups and molasses. Travelers report that the outlook continues to improve in the country. Wholesalers report that last month's trade was more satisfactory than for the same time a year ago.

CANNED GOODS.

The demand for tomatoes, peas and corn is not quite so active as a week ago, but there is still a fairly good trade being done at steady prices. Canned fruits are in light demand, and gallon apples are not commanding as much attention as a short time ago. Salmon is in brisk demand at \$1.35 to \$1.45 for tall and \$1.55 for "Clover Leaf" flats. Some demand is experienced for cohoes at \$1.05 to \$1.10. Another advance has taken place in the price of Canadian canned beef, 1's and 2's being 10c. per doz. higher, 6's 25c., and 14's 50c. per doz. higher. We quote: Tomatoes, 85 to 95c. for choice; corn, 85 to 95c.; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to

\$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Both business and prices on the local market are much as before. The outside markets are firmer on Brazilian growths, on account of the order prohibiting the sending of cables from Brazil in cypher, another revolution being thought to be impending. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RISE.

Trade remains much as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is moderate only. A further advance is announced in cream tartar, although no change has been made in the local price. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts,

\$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The demand is not so brisk as it was. Prices, however are firmer, in sympathy with the New York market, where centrifugals sold for May delivery at an advance of ½c., with granulated 1.16c. higher. The Toronto agents of the Canadian refiners have been this week asking and getting 1.16c. higher for granulated, and they are quoting yellows at 1.16c. to ¼c. advance. At the time of writing the wholesalers have made no quotable change, but the minimum figures do not obtain as much as formerly. We quote: Granulated—domestic, 3¾c. to 3½c.; do., No. 2, 3¼c.; yellows, 2¾ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¼c.; bright, 3½c.

SYRUPS.

There is not much doing in syrups, except in half barrels of the better grades, for which the demand is fairly active. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

A fair movement is reported in New Orleans molasses of the better quality at about 33c. in barrels and 38c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; halfbarrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Private advices announce that the Japan tea market has opened, and about a week later than last year. Prices are slightly higher than the opening figures of last year. A small shipment of 200 packages of early garden teas is on the way per s.s. City of Peking for the American market. It costs from \$44 to \$48 per picul. There has been

W. WILSON

Bay Street

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Is now manufacturing a

**PURE
MALT
VINEGAR**

ON THE
ENGLISH PRINCIPLE

Equal to any imported,
in bulk or bottles.

**Berlin Brush Co.'s
PATENT BROOMS**



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American Pattern

Sweeping robbed of half its tired-weariness by using the Patent Broom made by the

BERLIN BRUSH CO.
BERLIN, ONT.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.
25 Front St. East.
TORONTO
and
318 St. Paul St., MONTREAL.

MARKETS—Continued

no material change in teas on the Toronto market. Wholesalers' purchases are still principally of Ceylon teas, which are firm in price. Retailers, on the other hand, are principally buying Japans and China Congous, the former at 15 to 18c., and the latter at 14½ to 25c. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Currants remain much as before. Fine currants are showing the best value now on account of the higher prices of the lower grades. We quote: Filhatras, half-barrels, 4 to 4½c., barrels, 4¼c.; fine Filhatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins of the cheaper kinds are still in good demand, but there is a nice trade doing in selected layers. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Prunes continue in good demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

A few odd boxes of sultana raisins are still going out at 6 to 6½c. for bright goods.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fair for California dried fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

The butter market is still over-crowded, and there seems to be no outlet for poorer lines. Prices remain about the same as last week, fresh rolls being a point lower. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 14 to 15c. Summer creamery, 11 to 14c. Winter creamery—Tubs, 19 to 20c.; pound prints, 20 to 21c.

August and September makes of Canadian cheese bring 9 to 10½c., and new Canadian cheese is quoted at 10 to 10½c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Trade in general is fast picking up, and growing in volume. Pineapples are beginning to be plentiful and cheaper. Bananas are suffering from a temporary scarcity. Strawberries are becoming cheaper, and Southern string beans are now in the market for the first time. We quote: Lemons—Messinas, \$3 to \$4. Oranges—Valencias, small crates, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.50 to \$3; California seedlings, \$2.75 to \$3; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, 11 to 12c. peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 27 to 32c. a quart and 14 to 15 a pint; cocoanuts, \$4.50 a sack; pineapples, 12 to 23c.; green string beans, \$2.50 to \$3 per bushel crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 6 to 6½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—Are plentiful, but the demand seems to equal the supply, so that the former prices are maintained. We quote: 7 to 8c. per lb. for sugar; syrup, in 5-gallon lots, 70 to 75c. a gallon, and in gallon tins, 80 to 85c.

POTATOES—Are quoted at from 60 to 62c. on the track, and 70 to 75c. out of store.

POULTRY—Scarce and firm. Prices unaltered. We quote: Turkeys, 14c.; geese, 8 to 9c.; chickens, 50 to 75c.; ducks 75c. to \$1.

EGGS—Though the receipts are fairly large, eggs are firm at 10c., with a tendency towards 10½c.

FISH AND OYSTERS.

This is the transition season of the fish trade, when stocks are small and sales are few. Frozen stocks are all out, and fresh caught are not yet on the market. A few lake trout and white fish are, however, being received. We quote: skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 5½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; yellow ditto, 7c. per lb.; pike, 4½ to 5c. per lb.; flitched

cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 7½c.; white fish, 8c.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Dressed hogs remain very firm, and there are some advances in hog products. There is a good demand for dressed hogs at \$6.25 to \$6.40 per 100 lbs. We quote products:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 9½c to 10c.; medium, 15 to 20 lbs., 10½ to 11c.; small hams, 10¼ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Firm, with a tendency to rise, both on Toronto and Chicago markets. Local quotations are: White, 80c.; red, 80c.; goose, 75c.

OATS—Still bring 40c. a bushel.

BARLEY—Selling at 48c.

FLOUR—In sympathy with the rise of wheat in the local market and the firmness of the American market, flour is advancing in price steadily. We note this week another advance over last week. We quote: Ontario straight roller, \$3.50 to \$3.60; Manitoba, \$3.85 to \$3.95; patents, \$4.10 to \$4.15.

BREAKFAST FOODS—Owing to the advance in wheat, rolled wheat is firm, and an advance is said to be looked for within a few days. Oatmeals remain steady. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

A fairly good business is the order of the day. Prices are unaltered. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

SEEDS.

With seeding in the earlier sections of Ontario now pretty well advanced, the demand is not quite so urgent this week, but with stocks apparently none too great to provide for the demand, prices have remained very steady, and there is practically no change to report since our last quotations. Jobbing values are as follows: Red clover, \$6.50 to \$6.75; alsike, \$4.50 to \$6.50; timothy, \$3 to \$3.50 per bushel, all for re-cleaned stocks. Sellers would have to make some allowance on the foregoing prices.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—With a good demand prices are unchanged. We quote: Green hides, No.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

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WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

Ask Your Wholesaler



For Club Brand Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

Summer Lemons

Now is the time to buy.
How many can you use ?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

1, 6c.; No. 2, 5c.; No. 3, 4c. For cured 7c. is paid.

SHEEPSKINS—Quoted at 90c. to \$1, an advance of 5 to 10c.

CALFSKINS—These are firm, No. 1 selling at 7c., and No. 2 at 5c.

TALLOW—Jobbers quote 5 to 5½c., and sell at 6c.

WOOL—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Both crude and refined oil, Canadian and American, maintain their high prices, and there is no prospect, as far as can now be seen, for any lower quotations. We quote prices much the same as last week : In 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

TORONTO MARKET NOTES.

Cream tartar is higher.

Mississippi strawberries are on the market.

H. W. Dawson, of Dawson & Co., is in New York on business.

A fresh supply of Hires' Root Beer is now to hand with Lucas, Steele & Bristol.

Dawson & Co. have a fine line of early spring beans from the south.

J. P. Clemes, of Clemes Bros., is in Montreal attending the spring fruit sales.

S. K. Moyer expects large consignments of fresh salmon trout and whitefish daily.

John Sloan & Co. report an active demand for canned salmon in "Clover Leaf" flats.

Perkins, Ince & Co. have a shipment of French prunes to hand which they are offering at 4c.

Another advance of from 10 to 50c. per dozen, according to size, is announced in the price of Canadian canned beef.

The Toronto Salt Works this week sold Davidson & Hay a carload of table salt, and Sloan & Co. a carload of assorted brands.

Canned chicken, turkey, duck, pigs' feet, lurch tongue, etc., are in stock with Lucas, Steele & Bristol. Get their figures before buying.

Clemes Bros., S. K. Moyer, Dawson & Co., and McWilliam & Everist all report the receipt or expected arrival of large consignments of pine apples.

Day & Martin's English blacking is selling with Lucas, Steele & Bristol. D. & M.'s liquid blacking in jars is now a staple article with them.

The stock of chicory in London on April 1, 1895, was 18,764 pounds, against 7,628 at the corresponding date last year and 7,422 in 1893. English home consumption and exports are shown to have been remarkably

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carrier supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

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Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited. Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.



ASK FOR

MOTT'S

even during the first three months of 1895 and the preceding two years.

Shipments of bright syrups are to hand with Davidson & Hay.

A large direct shipment of Ceylon teas arrived this week for Davidson & Hay.

Wm. Paterson & Son are hardly able to keep up with the demand for their soda biscuits.

Davidson & Hay are drawing attention this week to special values in Japan teas, in 10-lb. mats and 30-lb. caddies.

The Pure Gold Manufacturing Co. are putting their sweet and "Pure Gold" tomato catsups on the market in a new dress.

James Keiller & Sons' (Dundee) marmalade, in 1-lb. pots and 7-lb. tins, is in stock with Davidson & Hay at low quotations.

The London Produce Markets' Review of April 20 notes more enquiry from some parts of Canada for Saryune & Padraes China teas.

"Trade is particularly bright with us in teas," say W. H. Gillard & Co. "Our sales to arrive have in some cases even exceeded our import orders."

The Eby, Blain Co., Ltd., have in stock another shipment of "Orient" tea. "Our sales of this tea are increasing," remarked a member of the firm.

"We are offering," said a member of the firm of Warren Bros. & Boomer, "Laver Valencia raisins at cut prices. They are Merle's brand, and fine fruit."

The Eby, Blain Co. report that they are making special prices on such house-cleaning requisites as brushes, brooms, whisks, whitewash brushes, etc.

Dixon's celebrated Carburet of Iron Stove Polish has come to stay, it would appear from the large sales reported by W. H. Gillard & Co., the Canadian agents.

W. H. Gillard & Co. report large sales of their "Seville" orange marmalade. They are also having a successful sale of their jams and jellies, which are offered at low figures.

Lucas, Steele & Bristol, Hamilton, report big sales of peas, corn and tomatoes. They are giving special quotations, having bought several thousand cases from different factories.

P. C. Larkin & Co., of Toronto, established a branch in Montreal at 318 St. Paul street seven weeks ago for "Salada" Ceylon tea, and up to the end of last week 118 retail stores were selling "Salada."

Toronto Biscuit and Confectionery Co.'s "Sodas" are now recognized as among the best in Canada. This company is very busy, and their travelers report large sales and prospects A1 for a big trade this year.

On account of the revolution in Cuba, it is estimated by Willett & Gray's Statistical

that the sugar cane crop of 1895-6 will be 100,000 to 200,000 tons less than that of 1894-5.

The Retail Grocers' Association, of London, will hold their annual picnic on July 24th.

D. S. Perrin & Co., of London, are putting in a new front and also adding two storeys to their factory. This will make their factory one of the finest in the "Forest City."

Auctioneer Jones, of London, sold two bankrupt stocks on Friday. That of D. W. McWillie, of London, went to J. W. Broderick for 65 cents, and Hiram Mosser's stock (Allen Park) sold for 77½ cents to W. Laidlaw, of Durham.

Prices for new pack Canadian lobster, in tall tins, are stiffer. Orders have been secured at \$1.75 for goods that were under contract at a fraction less earlier in the season. In other words, there is 2½c. per doz. advance.—N.Y. Journal of Commerce.

Wm. Paterson & Son have been in receipt of several communications of late enquiring if they put up any \$1 a doz. pickles. The firm wish to state through THE CANADIAN GROCER that they have not put up, and do not intend to put up, goods of an inferior quality. What they offer are all high class goods and at reasonable prices.

MONTREAL MARKETS.

MONTREAL May 2, 1895.

GROCERIES.

THE opening of inland navigation has brightened up trade to a certain extent this week, but it has not led to the increased volume of trade that some expected. The situation as to values is much as it was, but there is an impression that prices on leading staples—for instance, tea and sugar—cannot go much lower, and sellers, therefore, are not disposed to operate ahead for large quantities. Spices and coffees continue firm, while dried fruits are quiet. In canned goods no offers of new canned salmon can be verified, for though a price of \$3.50 f.o.b. on the Coast has again been mentioned, it is not believed to be on new pack fish. In green fruit the sale of the two first cargoes will take place soon, and a large attendance of buyers is anticipated from Ontario and the States.

SUGAR.

There is no change in the sugar market, the tone ruling steady. Demand has been fair on the whole, but it is not as extensive as it usually is at this season. The tone is steady and values show no change, though the trade would not be surprised if they advanced, considering the tone of the raw market and the tendency on refined sugar in New York. Sales of granulated on spot have taken place at 3¼ to 3 5-16c, and yellows at 2 7-16 to 3c., according to grade and quality. In a jobbing way values are

steady as follows: Granulated, 3¾c. for standard, 3¼c. for No. 2; yellows, 2½ to 3¼c., as to grade.

SYRUP.

The market has continued quiet and unchanged, and business is of a small jobbing character. The tone is steady, sales of round lots transpiring at 17-16 to 2c. per lb., and in a jobbing way the range of values is firm at 1½ to 2¼c. as to grade.

MOLASSES.

Nothing very striking has taken place in the molasses market since the large purchase we noted last week, and business in a jobbing way is of a moderate character. On goods from stock for prompt shipment we quote 31½c. in carloads and 32½c. in less than carload lots. For forward shipment the new prices are those exclusively given in THE CANADIAN GROCER last week, viz., 30½c. in carlots and 31½c. in less than carlots.

RICE.

The rice market continues firm and values are well maintained. Demand is slow and few important transactions are put through, business being restricted to a hand to mouth character. Mill quotations on lots are as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is no new feature in the spice market, but the tone is very steady all round. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There has been a fair business doing in coffees, both in a jobbing and wholesale way. No quotable change in prices of a radical kind, but the tone is firm with an upward tendency. In a regular way we quote green coffee in bags as follows: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

An improved jobbing enquiry has been experienced for tea since our last report, but the volume of business transacted continues small in the aggregate. Enquiry is still most largely for low grade Japans and Congous, and these teas are the staple lines in Montreal, say at prices ranging from 12 to 14c. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There has been no change in Valencia raisins, which rule quiet and steady under moderate stocks. We quote: Off stalk, 3½ to 4½ as to grade, and layers 5 to 5½c. California raisins have been placed with jobbers at steady prices since our list. We quote: 4 crown loose muscatels 6¼ to 7c., and 3-crown ditto 5½c.

The currant market is dull and featureless. We quote: Filiatras and Provincials, bbls. 3½c.; cases, 4 to 4½c.; Patras, 5 to 5½c. and Vostizzas, 7 to 7½c.

There has been no radical change in prunes, but the tone of the market is firm. A fair jobbing trade is, therefore, to report at steady prices. We quote: Bordeaux,

**TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK**

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING : J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS : W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and **COMMISSION MERCHANTS**
**32 WEST MARKET STREET
TORONTO.**

Consignments Solicited
GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.

MCWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Short Rolls
SMOKED SUGAR CURED **7 1/2**
IN PICKLE **7** NO CHARGE FOR BARREL
Shoulders
CURED SAME AS HAMS **7**
1/2c. less barrel lots
**F. W. FEARMAN
HAMILTON**

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

4 1/4 to 4 1/2 c.; Bosnia, 4 1/4 to 5c., and California, 8 to 9c.

Some small quantities of Eleme figs have come forward via New York this week, and are selling at 10 to 12c.

Dates are quiet and without feature at 3 1/2 to 4c.

There is no change either in dried apples or evaporated. Both are in small supply and firmly held. We quote the former 6 to 6 1/2c., and the latter 7 1/2 to 8c.

NUTS.

There is a moderate jobbing trade in nuts at steady prices. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 25 to 26c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS

There has been no important change in canned goods. Agents of Ontario packers were here during the week trying to place orders and close out some of their old lines of vegetables and fruit, but did not meet with much encouragement, except some moderate orders for corn and tomatoes. Canned meats, in consequence of the strength of the provision market, are firmer in tone but quiet. Further offers of B. C. canned salmon have been made here at \$3.50 f.o.b. on the Coast, but it is not explicitly stated whether they are new pack or not, while the offers do not comprise any of the standard brands. Agents have not made any propositions on new pack yet. Values are steady. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

In green fruit, of course, the chief feature of the week has been the arrival of the fruit steamers. The quantities offered by these have already been given. The first sale will take place on Thursday, and the second vessel's cargo next week.

APPLES—The apple market is quiet and unchanged. We quote \$3 to \$5.50 per bbl., as to quality.

ORANGES—The orange market is dull but steady. Valencia oranges are very firm and 25c. per case higher. We quote: Valencias, \$4.25 to \$4.50; Messinas, \$2 to \$3; ditto, bloods, \$3.50 to \$4.50; Californias, \$1.50 to \$3 per box.

LEMONS—These are quiet and unchanged at \$3 to \$3.50.

BANANAS—Fairly active and strong in tone. No. 1, \$2.50 to \$3; No. 2, \$1 to \$1.50.

PINEAPPLES—There have been some small receipts of pineapples, which sell at a range of 7 to 25c., as to quality.

COUNTRY PRODUCE

EGGS—Steadily increasing receipts of eggs have caused further declines in price. We quote: 10 to 10 1/2c.

The great **5c. cake**
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

**76 COLBORNE ST.,
TORONTO, ONT.**

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants **TORONTO**

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

MAPLE PRODUCTS—The market for maple sugar is quiet and steady at 6 to 7c. per lb., and syrups 50 to 60c. per gal. tin.

HOPS—Dull and unchanged at 5 to 8c., as to quality.

HONEY—Dull and unchanged at 7 to 9c. for extracted, and 10 to 13c. for comb honey.

ONIONS, DOMESTIC—quiet and rather heavy at \$1 to \$1.50 per bbl.

ONIONS, IMPORTED—Business quiet. Egyptian, 2c. per lb., and Bermuda, \$2 50 to \$3 per crate.

BEANS—Little doing at \$1.50 to \$1.60 for hand-picked, and \$1 25 for medium grades.

POTATOES—A small trade is doing on the basis of 75c. per bag.

PROVISIONS.

There was no important change in the provision market. The feeling is firm and values are well sustained, but the volume of business doing is small. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The feature of the flour market is the good enquiry from abroad, and, as cables are higher, the local demand for all grades continues fair, and the market is fairly active and firm. We quote: Winter wheat, \$3.90 to \$4; spring wheat, patents, \$4 to \$4.15; straight roller, \$3.75 to \$3.80; straight roller, bags, \$1.75 to \$1.80; extra, \$3 25 to \$3.75; extra, bags, \$1.55 to \$1.65; Manitoba strong bakers', \$3 85 to \$4.

There was no change in the feed market, prices being steady, with a fair demand. We quote: Bran, \$17 to \$17.25; shorts, \$19; mouillie, \$22 to \$23.

The market for oatmeal continues quiet and steady. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

CHEESE AND BUTTER.

The cheese market rules quiet and unchanged. New fodder cheese is offering at 8¼ to 8½c. on spot, and buyers are not urgent at this range. Cables continue depressing in tone, the market declining another 6d. Monday on both white and colored. The exports last week were 1,148 to London, 1,452 to Bristol, and 1,754 to Liverpool. This will about close out the shipments via the American seaboard.

Butter continues dull and heavy. Receipts of new made creamery and dairy are on the increase, and prices have an easier tendency. We quote: Fresh made creamery, 18c.; old creamery, 10 to 12c.; Townships dairy, 17c.; Morrisburg and Brockville, 16c.; western, 15c.; old dairy, 6 to 9c.

ASHES.

There is no change in the ashes market, which rules quiet and steady. We quote: First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

Laporte, Martin & Co. are receiving shortly some large lots of molasses. It is of prime quality.

Morrow & Ewing placed a round quantity of molasses on Tuesday, aggregating 3,000

puncheons, on the basis of 21c at the Islands, cost and freight.

The s.s. Fremona, which passed Quebec on Tuesday, had alone some 35,000 packages of lemons.

Advices from New York on Tuesday, quoted an advance of 1 16c on refined sugar. It had no effect here.

The first fruit steamer has arrived, the Astrid, and Hart & Tuckwell have the handling of most of the consignments.

There is practically no low grade Congou teas in this market. Buyers want them and are bidding higher figures for them.

Vipond, McBride & Co. among others, received some small consignments of Eleme figs, which have replenished the stock of this fruit.

Advices from the Islands this week are rather easier in tone and sellers show more disposition to meet buyers than they did last week.

Rose & Laflamme, of Montreal, report a decided improvement in the sale of the goods they are exhibiting at the Food Fair, namely: Ram Lal's tea, Paterson's sauce and Eureka pickles, McLaren's Imperial cheese, laundry rubber starch, and Fould's wheat-germ meal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 2, 1895.

BUSINESS during the past week has been active, but payments might be more satisfactory. The markets are, as a rule, firm, though fish, particularly smoked herring, are easy. A car of fresh beef has been received from Ontario during the week. This beef gives good satisfaction. In cream of tartar the foreign market has advanced 5s. to 7s. 6d., and prices are very firm, although so far there has been but little advance here as far as average sales go. In tea a fair trade is being done at easy prices. In the English market high priced teas are scarce. In coffee markets are firm. Our largest buyers are well stocked. In lumber the English market shows no improvement. The American demand is fair at low prices. There are large quantities to be sawn. In freight there is no improvement. There is no lack of vessels.

OIL—In burning oil, owing to the sharp advance the demand is falling off somewhat, buyers waiting to see what turn the market will take, there being some who look for a reaction. At present there is an easier feeling, there being no upward tendency for a few days. Lubricating oils are active, there being a good demand. We quote: Best American burning oil, 25c.; best Canadian, 22½c.; second, 18c., no charge for barrels.

SALT—The Trojan discharged some 5,000 bags of coarse salt during the past week, the prices from the vessel's side being 45 to 50c. Demand fair. The Dunvagen with 600 tons of coarse salt from Middlesborough is due. This is perhaps the only cargo of this salt which has ever been im-

ported. It differs from the Cheshire salt in its mode of manufacture, gas being used in the place of coal. The reason this salt does not come here oftener is because the principal offers of tonnage are from Liverpool. Ex store prices are: 50 to 55c.; fine factory filled, 95c. to \$1.10; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.80 to \$3 per bbl.; 20 lb. wood boxes, 20c. each; 10 lb. boxes, 12c. each; cartoons, \$2 per doz.

CANNED GOODS—There are no very large quantities moving. Prices in vegetables are rather easier, except, perhaps, tomatoes, though no further decline is looked for. In canned beef prices are very firm. At present these goods are selling at about cost in this market. During the past week some enquiry has been made from American buyers to contract for lobsters, but no sales are reported. Prices offered are low. We quote: Corn, 95c. to \$1; peas, 90 to \$1; tomatoes, 95c. to \$1; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.90 to \$2.95; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's \$2.20 to \$2.30; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz., \$5 50; chowder, 2 doz., \$3; scallops, 4 doz., \$5 50; Digby chickens, \$1.

DRIED FRUIT—There is but little doing and prices are easier. In Valencia raisins prices are off ¼c. Loose muscatels (California) are lower in New York, 3-crown being worth 3c. there. In dried apples, though light, stocks are easier, owing to there being no demand. In evaporated prices are also rather easier. It is understood that the N. S. dried shipped from here to New York for export, did not give satisfaction, owing to the manner in which they were packed. The causes of this and the way in which they can be overcome, have been pointed out in these columns a number of times. With these goods rightly packed a

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubleton

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

IT PAYS TO SELL THE BEST

Golden
Finnan
Haddies

EVERY CAN
IS
GUARANTEED

Are
The
Best

That is why our sales are increasing.
Order from your Wholesale Grocer.

NORTHROP & CO.

ST. JOHN, N. B.

Canners' Agents. Also
Canned Scallops, Clams and Sardines.

profitable business could be done. There is a good demand for cleaned currants. Prices in 1-lb. cartons, 7½c.; bulk, 6½c. Dried apples, 5¼ to 5¾c.; evaporated apples, 8¼ to 8½c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2.10 to \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate; Egyptian, 2½ to 3c.

GREEN FRUIT—The quantity of fruit moving increases from week to week. Pineapples are quoted, as is rhubarb. In oranges there are large quantities to hand, and buyers are taking advantage of prices; Lemons are firm. Apples are about out of the market. Good fruit will bring a good price. We quote: Pineapples, 15 to 20c.; rhubarb, 6c.; apples, hard fruit, \$2.50 to \$3; soft fruit, \$1 to \$2; California seedling oranges, \$1 to \$2.75; navels, \$4 to \$4.50; Messinas, \$2.75 to \$3; bloods, \$2.50 to \$2.75 per half box; Valencia, medium, \$4.50 to \$5; large, \$6 to \$6.50; lemons, \$4 to \$4.50; bananas, \$1.75 to \$2.25.

DAIRY PRODUCTS—Eggs, contrary to expectations, continue scarce. It is not expected prices will hold as high as at present. In butter the position shows no change. It is reported good. Dairy sold in Carleton County this week as low as 10c., being 6 to 8c. below the price offered for same butter last fall. New butter, where good, is finding a fair sale at good prices. Cheeses are rather lower, owing to a good many old being still in the market and new not far away. This week in a wholesale way some changed hands at 1c. below last fall's prices. Prices: Butter—New dairy, 20 to 21c.; dairy, 12 to 16c.; creamery, 17 to 18c.; fresh creamery prints, 23½ to 24c. Eggs, 14 to 15c. Cheese, 10c.

MOLASSES—A three-masted schooner is at the North Wharf with a cargo of about 400 casks of Barbadoes molasses for W. F. Harrison & Co. It is understood that offers at a good profit covering the whole cargo have been received. Stocks here are very light, and everything points to a firm market. Higher prices are expected. There are some new St. Croix and Porto Rico here. Syrup is dull. We quote: New Barbadoes, 28 to 30c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 34c.; syrup, 33 to 35c.; St. Croix, 27 to 28c.

SUGAR—Markets during the week have again been rather easier. A sale of 1,500 bbls. standard granulated at 3¾c. is reported. A railway man said during the week that it seemed an odd thing to him, but about the same quantity of sugar went west as came east. It at least shows business is being pushed. Demand is good. Prices: Granulated sugar, \$3.50 to \$3.65; yellow, 2½ to 2¾c.; Paris lump, 4¾ to 5c.; pulverized, 4¾ to 5c.

FISH—Demand is light and prices are easy. Large quantities of smoked have arrived during the week, and there are large quantities to come. They have been offered ex vessel as low as 4c. Gaspereaux are being caught in good quantities, large numbers being shipped away for bait. Lobsters and halibut are coming in more freely, and shad and salmon have been seen, though that is about all as yet. Prices: Halibut, 8 to 8½c.; gaspereau, 50 to 60c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$4; medium, \$3.85 to \$4; small, \$3 to \$3.25; pollock, \$1.75; bay herring, \$1.40 to \$1.50 half bbl.; Snelburne, No. 1,

J. F. Ramsay & Co.

DIRECT IMPORTERS

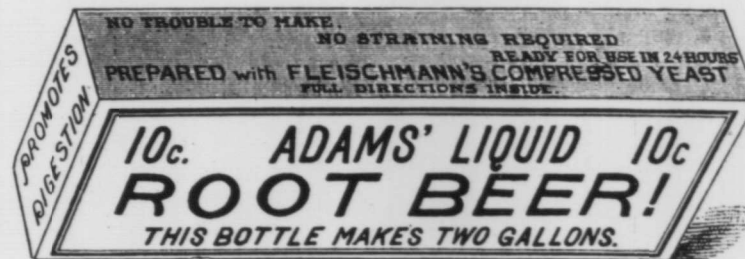
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Fine Teas...

14 AND 16 MINCING LANE

Toronto, Ont.

TWO
SIZES



10
AND
25
CENTS

Order your spring supply early.
Your wholesaler will fill your order.
It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ST. JOHN MARKETS—Continued.

\$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 7 to 8c; Digby chickens, 10 to 12c.

PROVISIONS—Higher prices are affecting the demand, though a fair trade is doing. We quote pork rather higher. Prices: Clear pork, \$19 to \$19.50; mess, \$16.50 to \$17; beef, \$14 to \$14.50; pure lard, 10 to 11c.; hams, 11 to 12c.; rolls, 9½c.; compound lard, 8½ to 9½c.

FLOUR, FEED AND SEED.

Flour is higher all round, Manitoba at last having taken a decided advance, though still low as compared with Ontario. It is being sold here below cost of importation, and all flours are sold very close to cost. The advance in Manitoba is 25c. Millers all recognize a firm market, with prospects of higher prices. Stocks here and to arrive are quite large. In oats prices are rather easier. It is expected some P.E.I. oats will be offered in the market this week. Feed shows no change, but is firm. Seeds are higher and firmer at an advance. Large quantities are moving. We quote: Manitoba, \$4.50 to \$4.70; best Ontario, \$4.10 to \$4.25; medium, \$3.90 to \$4; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.85; middlings, \$24 to \$25 on track; bran, \$21.50 to \$22.50; hand-picked beans, \$1.95 to \$2; prime, \$1.85 to \$1.90; oats, local, on track, 42 to 43c.; Ontario, 44 to 45c.; hay, \$8.75 to \$9; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.20 to \$3.30; Canadian, \$3 to \$3.50; red clover, 11½ to 12½c.; Alsike, 11½ to 13c.

ST. JOHN MARKET NOTES.

Northrup & Co. say they can quote lowest prices on canned scallops, clams or sardines.

Over one thousand head of cattle passed through Moncton for shipment to England during the week.

The bakers in Shaw Bros.' employ went on strike during the past week, but their bread was to be had as usual.

The lumbermen of the Miramichi met with a large loss during the week, the ice sending adrift some \$10,000 worth of logs.

"Golden finnan haddies are gaining new friends every day," was remarked by the agents of these celebrated fish, Northrup & Co.

The merchants of St. John are much pleased to hear of the election of W. W. Ogilvie as a director of the Bank of Montreal.

Stream driving is now the order of the day. Large quantities of logs are being got out. Five hundred drivers are on the Tobique River alone.

Two of the bakers leaving Shaw Bros.' employ have gone into business for themselves, and are seeking the support of the trade. The name of the firm is Whipple & McDade.

THE CANADIAN GROCER had the pleasure of a call from Walter J. Harty, representing E. Myers & Co., of New York, the largest handlers of dried and evaporated apples in the States. He said they could use quan-

ties of Nova Scotia dried at good prices if they were but properly put up. But in the shape in which they are now put upon the market, they could do nothing with them.

Dalton & Etter, of Amherst, have assigned to W. G. Colhoun. The preferred creditors are: Rupert Etter, \$528; Black Bros., \$20; Dunlap Bros., \$20; W. Colhoun, \$60.

C. & E. Macmichael have been appointed agents for Walker's candy and Paterson's biscuits. They keep these goods in stock, which is much appreciated by the trade.

Subscription lists have been opened in the different branches of the Bank of Nova Scotia in favor of the Children's Home, Aylesford, N. S., kept by Miss Sterling, and recently burned.

Large quantities of potatoes continue to go forward to the States, 5,647 bushels having been shipped from Wolfville by schooner to New York during the week. Markets there are weak.

There was some excitement in certain circles on account of a story that Chinamen were being shipped from St. John into the States in perforated coffins. But, as far as can be discovered, there was no foundation for the report.

Baldwin Bros., of Boston, the raiding of whose offices here was reported by THE CANADIAN GROCER, have failed. It is always so with that class of stock brokers when the markets advance. This in itself should be a warning to people.

The necessary repairs to the Exhibition buildings are being pushed forward, and everything points to a most successful exhibition. We would advise our Canadian friends to apply early for such space as they wish, as those first applying will get the best positions.

LATE BUSINESS CHANGES.

McGuire & Watson is the name of a new grocery firm at Chatham, Ont.—Robert Robertson, general store, Goring, Ont., has assigned to Henry Barber & Co., Toronto.—Angus McNaughton, general store, Huntingdon, Que., has compromised at 50c. on the dollar.—Mrs. Geo. Clarke, Montreal, is retiring from the grocery business, as are also J. A. Cloran & Co., grocers, of the same place.—Geo. H. and Geo. F. P. Matthews have been registered proprietors of the Montreal grocery house of Geo. H. Matthews & Son, grocers, Montreal.—D. McDonald is starting a grocery business at Montreal.—Antoine Brisette and Hector Drolet have been registered proprietors of Brisette & Drolet, cheese makers, St. Brigitte de Laval.—Ernest Clermont, general store, St. Narcisse, Que., has compromised at 50c. on the dollar.—The Virden Milling Co., Virden, Man., has rented its mills to Grant & Mainwright.—The fruit stock of C. J. Robson, New Westminster, B.C., is advertised for sale.

IN THE DOMAIN OF RETAILERS.

TEASDALE BROS. is the name of a new grocery firm at Teraulay and Walton streets. J. T. Cummings, who formerly occupied the store, has removed to 298 College street, where he has got a nice store. The store at Teraulay and Walton streets was occupied by the father of Teasdale Bros, who was also a grocer.

W. H. Sharp, grocer, George and Mutual streets, Toronto, has recently doubled the capacity of his store and otherwise improved it.

R. McMillan, general merchant, Listowell, has sold out to M. Schinbein.

Harry Heath, Huntsville, was in Toronto on Saturday last making purchases of groceries, boots and shoes, dry goods, etc., necessary for the equipment of a first-class general store, which is to be opened in Huntsville by himself and partner.

Preston & Playfair, have opened a large general store in the Burton block, Midland.

James Blain, of Gilford, and J. S. Boddy, of Boddy Bros., Bradford, were in Toronto a few days ago on a purchasing trip.

W. Gowdy has bought out the grocery business of Andrew Dancy, Guelph. Mr. Gowdy is a young man of varied experience, having "clerked" with the leading grocers of Guelph and Mr. Whitclaw, of Brandon, Man. He is well connected both in Guelph and the neighboring country, and he should do well.

Hutchinson & Hill and D. Rowntree, both Weston firms, have amalgamated, having formed a joint stock company under the style of the Weston Trading Company. The new firm has taken the store formerly occupied by Mr. Rowntree, which had been considerably enlarged for the purpose. A successful career is anticipated for the new firm.

J. S. Ireland, merchant, Mount Forest, entertained a number of his male friends one night last week. Friend J. Hayden, one of John Sloan & Co.'s travelers, was of course in the party.

PERSONAL MENTION.

Roberto Bevan, of W. G. Bevan & Co., Denia and Malaga, was in Toronto a few days. He was piloted around among the trade by J. L. Watt.

A. Forsyth, of the tea house of Delmege, Forsyth & Co., Colombo, Ceylon, was in Toronto on Friday and Saturday last.

A. H. Scott, of the firm of Scott & Watt, Toronto and Montreal, was a passenger on the Teutonic which arrived in New York on Wednesday.

Albert Irving, formerly in Sloan & Crowther's sample room, is now one of John Sloan & Co.'s city travelers. The other traveler is Charles Parsons.

AT THE TOP . . .

Got there by doing one thing well. We make no pretence of knowing 50 other things—only a good idea HOW canned goods should be PACKED. That is OUR business, and has been 13 years. TEST the goods for yourselves to clearly prove

Boulters' Famous Lion Brand Canned Goods

SHADE ALL OTHERS.

FACTORIES : - - Picton, Toronto and Demorestville.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

The Kent Canning
& Pickling Co.
CHATHAM, ONT.

NEW . . . Maple Syrup

From the Eastern Townships, the Maple Syrup Garden of Canada.

In Quart Bottles.
In ½, 1 and 5 Gallon Tins.
In 5, 10 and 20 Gallon Kegs.
Half Barrels and Barrels.

Write for close quotations to

T. A. LYTLE & CO.,
Wholesale Agents. TORONTO.

JAMS AND JELLIES

Raspberry, Strawberry, Peach, Plum, Gooseberry, Apricot, Red Currant, Black Currant.	Red Currant, Pineapple, Peach, Raspberry, Strawberry, Plum, Grape.
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For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Epicure Tomato Catsup

THE MOST
DELICIOUS
RELISH.

Sold by all Wholesalers.

Manufactured by

Delhi Canning Co.

DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, May 3.

WE are starting the month with a change for the better. The weather has been exceptionally dry during the past week, and travel is being resumed. Business has been fairly good, and we may look for a continuance with a greater improvement.

The announcement that the Government has decided not to make any changes in the tariff has caused some relief among importers, and a steady increase may now be looked for. Collections are reported as greatly improved. The retail trade is also reported good.

FLOUR—There is a good demand for flour of all grades, and sales are fairly large. The main feature this week is Ogilvie's rise of 25c. To-day's quotations are: Hungarian patent, Manitoban, \$4.50 to \$4.60; Manitoba strong bakers', \$4.35 to \$4.45; Canadian pastry, \$4 to \$4.10; 75 per cent. roller patents, \$3.90 to \$4; 80 ditto, \$3.80 to \$3.90; 90 ditto, \$3.70 to \$3.80; extra, \$3.25 to \$3.35.

FISHSTUFFS—The market remains depressed in fishstuffs. The demand is very unsatisfactory. A small vessel load of fresh cod was offered here this week at 1c. The small fish were given away. Shipments, however, are made. A small cargo cleared for Porto Rico on Monday. Quotations, tol quol, are: Cod, shore, prime, \$2 to \$3; bank, \$2.75; large bank, \$3.75; bay, \$2.25; Labrador, \$2.25 to \$2.50; haddock, Cape Breton, \$2 to \$2.25; western, \$2.25; hake, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; Labrador, No. 1, \$4; No. 2, none; shore, No. 1, large, split, fat, \$3.50 to \$4.40; do., No. 1 fall, split, \$1.50 to \$1.75; round shore, No. 1, \$1.75; alewives, No. 1, \$2.50; mackerel, No. 3, large, \$12; salmon, No. 1, none; No. 2, \$14; No. 3, \$12; pollock, \$1.75 to \$2.

GREEN FRUIT—A splendid trade is being done in green fruit. A large consignment of oranges has been received, which are selling at our last quotations. Lemons have stiffened somewhat, being quoted at \$3.50 to \$4. Pineapples are easier in price, owing to large quantities coming in. To day's quotations are \$2.80 per dozen for extra fruit. Cape Cod cranberries are being received, and are selling at \$3.50 per box of one bushel. Bananas are selling well at \$2 and \$2.50. The market is fairly well cleaned up of apples. There are some good Russets in stock, which are worth \$4. New American rhubarb is worth 5c.

ONIONS—There is a good demand for Egyptian onions at 2c. per lb.

PROVISIONS—Beef is stiffer, native being quoted at \$8.50 to \$9, and Canadian at \$7.50. Veal is coming in plentiful and is selling at 4 and 5c. Spring lambs are

worth \$4.50 to \$5. Mutton is quoted at 10c.

EGGS—Several consignments of P. E. Island eggs have been received, the first cost being 11½c. with ½c. for freight, and are selling to jobbers at 14c. Retailers are asking 16c.

PRODUCE—Oats have stiffened somewhat. P. E. I. are quoted at 46 and 48c; Nova Scotia, 44 and 45c, and Canadian, 44 and 46c. Barley is worth 75c; beans, per bushel, \$1.75; peas, round, \$3, do. split, \$3.90 to \$4. Hay is worth from \$10 to \$11. P. E. I. potatoes are worth 45c and Nova Scotia 50 to 52c.

BUTTER AND CHEESE—There is absolutely nothing doing in butter and cheese. The former can be bought at almost any price, according to quality, and there is a lot of inferior quality on the market. New factory cheese is quoted at 11 to 11½c.

SUGARS—The sugar market remains unchanged. Quotations are: Porto Rico, in hdds., 2¾c; refined, cut loaf, 5c; granulated, 3¾c; standard A, 3½c; white extra C, 3¼c; standard yellow C, 3c; extra C, 2¾c; yellow extra C, 2½ to 2¾c.

MOLASSES—The molasses market is stronger, with fair enquiries. To-day's quotations are: Porto Rico, 32 to 35c; Trinidad, 30c; Barbadoes, 34c; Demerara, M. R. brand, 39c; St. Kitts, 28c. There is no Cenfuegos, Antigua, or Demerara N brand in the market.

DRIED FRUIT AND NUTS—These lines remain steady, particularly the former, with no change in quotations.

HALIFAX MARKET NOTES.

The assignment of J. V. and J. H. Dexter, of Liverpool, N. S., affects several firms here.

The Provincial Government has sanctioned fifteen cheese factories and creameries. They secure a subsidy.

The ship Glooscap arrived on Monday from the Phillipine Islands with 2,000 tons of raw sugar for the Acadia refinery.

THE CANADIAN GROCER is taken as the leading authority on trade matters down here. Every week articles are reproduced from it in the leading local papers. The

Chronicle this week reproduced the articles, "Our Butter in England," and "Disease Germs in Milk."

The death occurred here on Monday of Mr. John O'Brien, grocer, corner of Duke and Grafton streets. He was only ill a few days.

Two of our leading wholesale fish exporters were elected to the City Council last week, viz., George Musgrave and W. J. Butler.

Sole leather has advanced 2 cents per pound. A dealer told me to-day that he was offered double what he paid for a recent purchase.

The steamer Numidian, the last mail boat to leave here this season, took 329 head of cattle to Liverpool, and the steamer Borderer took 600 head to London. The cattle came from Manitoba.

The Truro Condensed Milk Company is building an addition to its factory. The addition will be 100 by 45 feet, with two storeys. The factory has been using 2,000,000 lbs. of milk yearly.

The Cornwallis creamery has again commenced the manufacture of cheese. The company is considering the advisability of putting up butter in hermetically sealed tins, the size of an ordinary oyster can, principally for shipment to the West Indies.

THE COCOA MOVEMENT.

The remarkably full movement of cocoa this season all over the world has been a serious drawback to operators endeavoring to infuse strength into the market, remarks N. Y. Journal of Commerce. At London, in particular, have conditions been depressed, and the British Board of Trade returns for the first three months of the year again show a most plentiful supply, and, in spite of augmented deliveries, there was a surprising addition to the bonded stock. The following are the figures to April 1st:

	1895.	1894.	1893.
Imports.....cwt.	13,760,890	11,899,523	7,214,175
Home consumption....	7,106,079	6,054,686	6,830,631
Exports.....	2,280,809	2,316,531	1,800,605
Stocks in bond.....	24,653,663	15,827,546	9,596,245



THE EUREKA REFRIGERATOR

PATENT

This cut shows our Grocer Refrigerator, which we manufacture in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

New Crop New Orleans Molasses

Bbbs. and hf. bbls.
BEST quality, just arrived.

45 FRONT ST. EAST

JOHN SLOAN & CO. Wholesale Grocers
and Importers

TORONTO

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

CANNED Apples and Pears Cut Prices.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake
100 in box
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

and for sale by all leading wholesalers. The trade will
and it to their advantage to get our prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder
Best in Canada.

PURE Black Pepper

5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

KNOX'S GELATINE

Packages make two
quarts of Jelly.

Sole Agents for Toronto:

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

M^cALPIN TOBACCO COMPANY'S

Celebrated.

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some
excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

Are You Superstitious ?

Some folks who believe in signs will tell you that it is unlucky to fall overboard on Monday, or to take hold of a buzz-saw in motion on Tuesday, or to fall downstairs with the coal-scuttle on Wednesday, or to shoot yourself on Thursday, or to sit down to dinner with 12 others, and only food enough for 10, on Friday; but they all agree that it is unlucky and unwise to sit down to dinner, lunch, or tea any day without having a bottle of **PURE GOLD TOMATO CATSUP** on the table. This catsup is the real article, made from ripe garden tomatoes. Sold in bottles and gallon jugs.

PURE GOLD MFG. CO.
TORONTO

A BRIGHT BOY.

It was such a bright boy who applied to the grocer for a job that he thought he would give him a little talk, just for a guy.

"If I hire you," he said, "I suppose you will do what I tell you?"

"Yes, sir."

"If I told you to say the sugar was high grade when it was low, what would you say?"

The boy never turned a hair.

"I'd say it," he responded promptly.

"If I told you to say the coffee was pure, when you knew that it had beans in it, what would you say?"

"I'd say it."

"If I told you to say that the butter was fresh, when you knew it had been in the store for a month, what would you say?"

"I'd say it."

The merchant was nonplussed.

"How much will you work for?" he inquired very seriously.

"One hundred dollars a week," answered the boy, in a business-like tone.

The grocer came near falling off his stool.

"One hundred dollars a week?" he repeated in astonishment.

"With a percentage after the first two weeks," said the boy, coolly. "You see," he

went on, "first-class liars come high; and if you need them in your business, you've got to pay them the price. Otherwise I'll work for \$3 per," and the boy caught the grocer at his own game and got the job at \$3 per.—Detroit Free Press.

CHICORY CULTIVATION.

The cultivation of chicory root now occupies an important position in Flanders. The present large trade in the commodity owes its beginning to the native demand for a substitute for coffee. Not only is chicory cheaper for home consumption, but the doctors have recommended it as a healthy drink. It is said to be especially beneficial to persons suffering from disorders of the stomach. Belgians use it almost universally for a mixture with coffee, as they consider that the result is a greatly improved flavor. The chicory root grown in western Belgium is considered to be superior to the French or German product. The conditions of its growth and the facilities for its preparation are in that country favorable. A sandy soil and an abundance of water for properly washing the root are essential. Both these requirements exist in West Flanders. A secondary quality grows in the Walloon provinces. Its inferiority consists in the fact that much earth clings to the root, it being impossible to thoroughly wash it

owing to the lack of water supply. The yearly chicory crop of Belgium amounts to 280,000 to 350,000 tons. In the preparation by washing and drying this total is reduced 25 per cent.—that is, to 70,000 or 80,000 tons of root. Of this quantity the greater portion is exported, and the remainder, about 25,000 tons, consumed in Belgium.—London Grocer.

ADVANCE OF FIVE PER CENT.

The May issue of The Canadian Dry Goods Review announces an advance of from 5 to 6½ per cent. in bleached sheetings.

This advance applies to all widths in two qualities sold by D. Morrice & Sons, and to both plain and twills. These goods have been sold to retailers at prices ranging from 15½ to 25 cents, which were very low, lower, perhaps, than at any other time in the history of Canadian cottons.

Grey sheetings remain the same. The last change in price affected both greys and whites, and was a drop of about 10 per cent. This occurred at the beginning of the year.

Every indication points to the fact that cottons are going to stiffen, and retailers should carry a fair stock. Overloading would, however, be foolish.

One jobber, west of Toronto, was very lucky. The advance took place to-day (Monday), and on Saturday he mailed an order for a dozen cases of these goods.



Recommend

SURPRISE SOAP

As the best Soap for use in washing linen of all kinds. Its so. You can recommend and guarantee it.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

LOW SUGAR PRICES.

The subject of sugar values is an interesting one at the moment, especially as refiners' prices in Montreal have so far failed entirely in following the upward march of prices in other markets. On the contrary, while the latter have been tending upward refiners in Montreal shaded their prices $\frac{1}{8}$ c., and they are now as low as they have been at any time during the past four months. For instance, though refiners will not accept forward orders for any large quantities at the price, they are steadily doing business in car lots of granulated at $3\frac{1}{4}$ c. per lb.

This is $\frac{3}{4}$ c. below what granulated is selling in New York, and that market has been steadily tending higher of late, the most recent advance being on Tuesday last, when values advanced 1-16c.

Other advices are equally firm, and owing to all these conditions many buyers of sugar would not be indisposed to placing orders at the present level, but, as already stated, sellers will not book ahead to any extent, owing to the low level at which prices now are.

COLLECTED A BAD DEBT.

The biter is himself sometimes bitten, says a contributor to The Miller. I heard the case of a London miller who, having trusted an underseller with 10 sacks of flour,

was unable to get a penny back. But he did not despair, and gave his travelers particular instructions not to lose sight of the debtor. Presently it was reported that the latter had come to the end of his credit and was entirely without flour. Then our wily miller, calling a carman, bade him take 10 sacks to the defaulter's door. If payment were tendered for the 10 sacks supplied, the contents of the van might be left on credit. When the baker heard these conditions he first parleyed, and then, thinking of his empty loft, produced the price of the former delivery—about 12 or 15 months old—and greedily took in the sacks. But picture his face on discovering that each sack was full of 280 pounds of sweepings.

SULTANA RAISIN SITUATION.

The London Produce Markets' Review of April 20 has this to say of the Sultana raisin situation:

"As an abstract question, the fact of 600 or 700 tons of Sultanas being transferred from Smyrna to London alters to no appreciable extent the general position, unless the fruit is being brought here with the idea of unduly forcing the market, which is not thought likely to be the case. If the present position is compared with the same period of 1894 there is really nothing to fear. The stock at the end of April last year was 2,000 tons, and at the same period of 1893 was 3,000 tons. If the cargo in question turns out as large as is reported the stock at the end of the month will be

about 3,400 tons. It must be remembered, however, that last year a stock of something like 10,000 tons remained in Smyrna, and that very considerable quantities were at a later period brought to London. At the present time the stock is said to be between 1,000 and 2,000 tons, some of which is too low for the English trade; so that it is impossible that any further weight of importance can be sent to our market. Taking the present stock as 3,400 tons, with little or no chances of its being materially added to, and the probable deliveries for home trade and export for the remainder of the season as being from 2,000 to 2,500 tons, it will be seen that there should only be a moderate stock when the fruit of the new season is available, considerably less than was on hand on the eve of the current one.

EARLY VEGETABLES.

Imported new potatoes and early vegetables will soon be common on the Canadian markets. The first consignment of the kind was received by a Toronto firm the other day in the shape of a shipment of first-class green string beans.

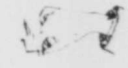
The crops throughout the south are this season late, owing to the prolonged cold weather of a few weeks ago. There is no indication, however, that the yield will be light. It will not be long before Missouri potatoes and vegetables will be in, and, according to the latest advices, in Toronto the prospects for a tremendous yield in all lines is assured.



ESTABLISHED 1851.



“Seeking the Bubble Reputation”



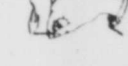
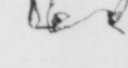
Shakespeare in writing these lines evidently did not mean an enviable reputation of nearly half a century, acquired by honest methods and giving full value for value received.



Ours is no “bubble” reputation.



For years past there has been no well-grounded complaint against E. B. Eddy's Matches. A user will sometimes, to satisfy himself, try different brands, but if he knows what's what—and he generally does—will surely return to the use of the “old reliable.”



The E. B. EDDY CO.



LIMITED



Montreal

Hull

Toronto



TOILET SOAPS.

IN the manufacture of soaps, and more particularly of toilet and medicinal soaps, we should always remember that it is impossible to prepare a superior article from inferior materials, says a writer in a contemporary. Both the lye and the fat—or stock, as it is called—should be of the best the market affords. In many, if not in all, cases it is necessary to purify the fat by melting it upon salt water, and washing with a small amount of strong, salty lye. The soap which is formed tends to carry down most of the impurities to the bottom of the layer of melted fat, and may be drawn off with the water.

The fats most used for toilet soaps are tallow, lard, olive, palm, coconut and castor oils. Cottonseed oil should not be used, owing to the fact that soaps made from it, even when it has been carefully refined, are liable to turn rancid and dark-colored.

Toilet soaps may be divided into several classes with regard to their manufacture:

1. Cold process.
2. Boiled soaps: (a) milled; (b) remelted.
3. Transparent soaps: (a) with alcohol and glycerin; (b) with glycerin; (c) without alcohol or glycerin.
4. Medicated soaps.

In general it may be said that the cold process soaps are the least desirable, as the finished soap contains whatever impurities were possessed by the original fat and lye; and again, in order to insure complete saponification, without which the soap would become rancid and ill-smelling, it is necessary to use an excess of very strong alkali, which, remaining in the soap, is injurious to the skin, even though it be disguised by the glycerin, all of which is retained by the soap. Coconut oil is the fat used in the preparation of these cold process soaps—because it can be readily saponified by strong lye at a low temperature, and because its soda soap becomes very hard even when it contains as much as 75 per cent. of water.

The better grades of these soaps are usually made from a mixture of fats; coconut oil is always the chief one, but a small proportion of lard or tallow, as well as the replacement of a few per cent. of the caustic soda lye by potash, has been found advantageous. A good cold-process soap should be almost transparent on the edges, and should not taste of alkali when a freshly cut piece is applied to the tongue.

The manufacture of a soap stock or of Castile is divided into four parts:

1. Saponification. Killing the stock and boiling smooth.
2. Breaking the soap, or salting out.
3. Boiling the soap upon strong lye, or graining the soap.
4. Pitching and drawing off the nigre.

Having prepared the various stock soaps,

the next step is to convert them into toilet soaps. The further manufacture may be divided into six parts:

1. Cutting or shaving the stock soaps.
2. Milling these shavings in order to thoroughly mix them with each other and the perfumes and coloring matter, if the latter be used.
3. Plodding or pressing the milled soap into bars of the desired form.
4. Cutting the bars into cakes.
5. Warming or drying the cakes.
6. Pressing these cakes between dies.

Transparent soaps containing glycerin owe their especial value, first, to the fact that they lather freely; second, to the beneficial action of their glycerin upon the skin, and third, to their neutrality.

The beauty of the soap depends, of course, upon its transparency; but this cannot be taken as a guarantee of value and purity. In order to make a first-class transparent soap, extreme care and the very best materials are necessary.

The materials used are tallow, coconut oil, castor oil, stearin, spirit (90 to 96 per cent. alcohol), glycerin, sugar, water and caustic soda.

In closing we may say a word about shaving soaps. Nearly all of these soaps contain coconut oil; and, besides this, one-third to one-half of the lye used in saponification is made from caustic potash, which renders the soap softer and more readily soluble than pure caustic-soda lye. These soaps are not salted out, but are made like cold-process or transparent soaps.

ADVERTISING COUNSEL.

Advertising is as sure as shooting—but results depend wholly upon the aim, writes Jed Scarborough. The hunter who aims at the clouds when the game is on the ground may make a lot of noise, but is sure to go home with a belt full of blanks and an empty bag.

The advertiser who spends ten dollars for advertising and expect one hundred in return is close kin to the fellow who cast his bread upon the waters and watched the waves next day for incoming cake.

An advertisement writer, like a doctor, can do his best and no more.

Nobody reads yesterday's paper when today's is handy. Few people will read a stale advertisement when there's a fresh one in the next column.

The man who makes his mark in the twentieth century will do it with printers' ink.

The advertiser who, through envy, stabs at his competitor invariably wounds himself.

The man who is on the highway to success, and drops his advertising because he

thinks everybody knows him and will remember him, is almost certain to tumble into the coal-hole of obscurity before he reaches the goal.

NEW GREEN PEAS.

GREEN peas usually commence to arrive from Florida about the first of March, followed by Charleston and Savannah early in April, and by this time North Carolinas are in market; but the season is so late this year that Charleston and Savannah peas have not been plenty until this week, and none have appeared from more northerly sections. A few Florida have been arriving for some time, and while of poor quality, have brought very fair prices in the absence of other stock; but now that Charleston and Savannah are quite plenty, the Florida offerings are neglected and hardly bringing expenses. Some few New Orleans peas have also arrived, but are no better than Florida and do not command enough to make shipments profitable. Peas are so perishable that they cannot stand shipment from a long distance, and even the Savannah and Charleston are not very desirable, and the first really good peas in this market are from North Carolina. After North Carolina peas appear the seasons follow so closely that the market is liberally supplied and prices rule low. The weather conditions have been so unusual this year—a severe freeze in Florida in February and a cold spring—that stock is much behind time, and from the more northern points may come in too close together, but under ordinary conditions the various seasons open about as follows: Florida, March 1st; Savannah and Charleston, April 10; North Carolina, April 25; Norfolk, May 15; Eastern Shore (Virginia and Maryland) and Maryland, May 20; Jersey, June 1; and Long Island, June 15. From this it will be seen how the seasons follow each other up, and they last only a short time, as just as soon as stock becomes plentiful from a nearer point the more southerly is neglected and shipments gradually stop. After Long Island peas are over a few come from Western New York, but do not sell very well, as season is too late. From all sections shippers have a standard package. A half-barrel crate or a half-barrel basket would sell to the best advantage in this market.—N.Y. Journal of Commerce.

THEY CLOSE AT FIVE O'CLOCK.

The clerks and office hands in Toronto wholesale grocery warehouses are wearing a more than usually benign smile. The reason, forsooth, is that the heads of the different houses have subscribed to an agreement promising to close their warehouses at 5 o'clock during May, June, July and August.

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GROCER OF SEVEN YEARS' EXPERIENCE wishes situation in wholesale house or first-class retail store; capable taking charge any and all branches of the trade. Box A, GROCER. (17)

PRATT'S BEST BURNING OIL
ASTRAL
 LIVE DEALERS SELL IT.
 NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & Co. TORONTO.

Grocers CAN HANDLE IT



without dust and bother.

CHURCH'S POTATO BUG FINISH

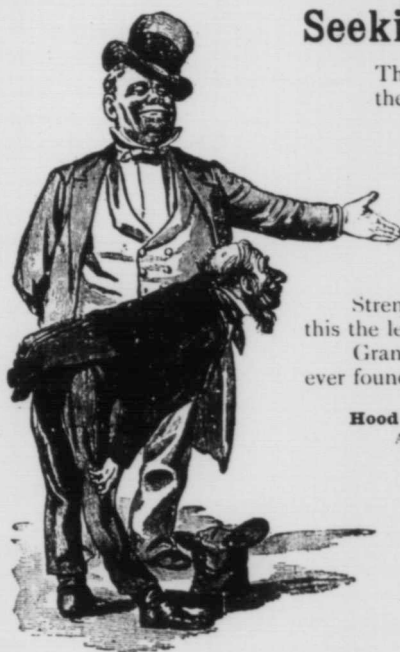
Is a fast selling article in spring, and pays a good profit. Have a shipment in time to use on fruit trees, currant and gooseberry bushes. We have it put up in bulk barrels, 300 lbs. net; 50 lb. duck sacks; 25 lb. bags, 12 per bbl.; 7 1/2 lb. bags, 40 per bbl.; sieve top tins, 6 doz. per case. Can supply you with any quantity.

Toronto Salt Works

128 Adelaide St. East, TORONTO

Seeking After Truth

The trade are looking after the best tea for their best customers.



Grand Mogul Tea

FILLS THE BILL.

Strength, Purity, Flavor, Price, combine to make this the leading tea of Canada, for the best trade. Grand Mogul Tea is not placed on sale, but wherever found has been purchased by the merchant.

Hood Bros & Co. Agents, Winnipeg, Man. **J. W. Tufts & Son** Agents, Vancouver, B.C.

T. B. ESCOTT & CO.

Sole agents for Canada and United States

LONDON, ONT.



Pure Paris Green

Government Standard

It is the finest made, both as regards color, fineness, and strength. Put up in cardboard packages, tins, and drums.

Samples and prices sent on application. Manufactured by

PEUCHEN & CO.
 10-12 Bay St. Toronto



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



There's Style about this fastener for the back of a Brace. It is Small Neat Durable. Can't Break Away. And unlike the multitude of big tin Clasps that are objectionable to the wearer who don't want his back covered with metal. It's a seller every time.

DOMINION SUSPENDER COMPANY,

United State NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45 Canada Life Build'g
 Montreal, Office - Philip De Gruchy, 28ST Sulpice St.

Grade D-111111

WINDOW DRESSING DEPARTMENT.

Does the smallware department get needed representation in the windows? says an exchange. It is surprising, with the great variety of articles and good reserve stocks that are kept in so many stores, that this department does not receive more attention from the window dresser. Perhaps the windows are too valuable to be taken for a notion display, the argument being used that notions sell themselves and a window display won't help them any. This may be so, but there is no harm in trying.

Many a merchant is skeptical as to the results of advertising until he makes the experiment.

There is no gainsaying the fact that the notion department when rightly managed is one of the most, if not the most, profitable in the store, and that includes a notion display at occasional intervals.

IT WILL ATTRACT.

The following from a contemporary, while primarily intended for a dry goods window, may be utilized for a grocery window with some modifications:

"Although bicycles and dry goods have little in common, an exhibit seen last week contained so many good points that it calls for more than passing mention, as the main idea can be used effectively in many other displays. The entire window, a small one, was lined with black velvet, and in the centre of the background was a large, massive gold picture frame enclosing a bicycle, also with a background of black velvet. The wheels were ornamented with multi-colored incandescent lights and were revolving with great rapidity; as this was the only light furnished, the polished framework of the wheel stood out in strong relief. That the display was an attractive one was best attested to by the crowd that thronged the walk. This exhibit was shown in a large department store in a neighboring city.

"The gold frame and black velvet background could be used with splendid effect

in displaying single articles that will stand showing in bold relief."

WELL LIGHTED WINDOWS.

A dark, gloomy window is a very unattractive thing, and a great many firms lose the great benefit which they might secure from windows, by neglecting to have their windows properly lighted, remarks The Dry Goods Economist. This is particularly so at night. If your store is situated on a prominent thoroughfare, where a great many persons are likely to pass after sundown, it is well to have your windows well lighted, so that the goods in them may be viewed, and so that the advertising value of your window may go on while your store is closed.

There is also another value in having the front of your store well lighted up, or in having the street in front of your store well lighted. It is natural for persons walking about at night to walk on the side of the street which is best lighted, and if the lights in your windows, or in front of your store are kept burning, they will naturally pass your store many times, when if your side of the street were dark they might go on the other side.

It is a good plan to get people in the habit of passing your store, whether it be night or by day. It is natural for persons to use one side of the street in preference to the other, where they have to pass along a thoroughfare frequently, and if you can get them in the habit of passing by your store at night, they are very likely to also pass it in the daytime.

We know of one instance in a moderate size city where the entire course of the travel of people was transferred from one street to another on account of the lighting which was indulged in by several firms. The street most convenient for the large throngs of people to go up and down was usually dark, and a neighboring street had three or four enterprising merchants on it

who kept their stores lit up every night, and thus made their street light and pleasant to walk along. Finally, people began to make a passway of the well-lighted street, and as they become accustomed to going up and down this street at night, they also did so in the daytime, and finally the dark street was left in its gloom, and the enterprising merchants had the pleasure of knowing that their heretofore neglected street had become the principal thoroughfare.

RAW SUGAR IMPORT.

In the House of Commons on Monday Hon. Clarke Wallace, in answer to Mr. Fraser, said the total quantity of raw sugar imported into Canada duty free under 14 Dutch standard for the nine months ended March, 1894, was 221,218 780 pounds. From that time until June, 1894, duty having been remitted to No. 16 Dutch standard, the importations under 16 were 82,571,029 pounds, a total for the year of 303,789,809 pounds. The total quantity under 16 Dutch standard imported in nine months of 1894-5 was 220,712,442 pounds. He could not say whether this sugar had been refined in Canada. As the tariff admitted such sugar free without a proviso as to how it should be subsequently dealt with, there was no supervision over it.

CANNING FACTORY AT KAMLOOPS.

A meeting was held last week in Kamloops to discuss the question of establishing a fruit canning factory in that place. Mr. J. H. Falconer, of Victoria, explained the proposal he had to make in regard to it, in which he pointed out the benefit such an enterprise would be to the farmers. Lists for subscriptions to the capital stock were opened and good responses were made, some subscribing their amounts in vegetables or fruit to be supplied to the factory when in operation. A committee was appointed to secure further subscriptions and arrange for the necessary supply of the raw material. It is anticipated that the enterprise will be carried out. Mr. Falconer has asked the City Council of Kamloops to assist him in securing him a site for the factory.—Statistic News-Advertiser.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Heating Appliances FOR SALE.

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO

Your Customer

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

Barton's Baking Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER & SON. TORONTO.

Merchants, Attention!

With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



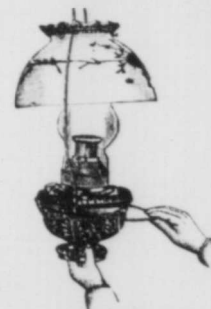
Batty & Co.

London, England

Batty's Nabob Pickles
Crown Pickles . . .
Batty's Nabob Sauce
Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

STEWART HEWAT & CO., general store, Orangeville, Ont., have assigned to Henry Barber & Co., Toronto.

Appel & Meier, grocers, New Hamburg, Ont., have dissolved.

Jean Rodrigue, trader, St. Francois, Beauce Co., Que., has assigned.

Villeneuve & Mercier are starting a grocery business at Montreal.

J. Atkinson, grocer, Toronto, has assigned to J. P. Langley. Liabilities, \$3,100.

Keerson Aubut, teas and crockery, Montreal, has assigned to C. A. McDonnell.

Welsh & Nightingale, grocers, Vancouver, B.C., have obtained an extension.

There is a demand of assignment in the case of Joseph Dupond, Grocer, Montreal.

P. Laberge, general store, Yamachiche, Que., has assigned to Lamarche & Ollivier.

Moore & Vandusen, general store, lumber, etc., Lion's Head, Ont., have dissolved.

John Duffee, trader, Martinville, Que., has assigned. Creditors will meet on May 13.

Gray Bros., confectioners and bakers, Orillia, Ont., have dissolved. W. Gray continues.

Reynolds Bros., general store, Lower Haynesville, N.B., have dissolved. Ed. M. Reynolds succeeds.

Cook & Webb, bakers and confectioners, Hamilton, Ont., have assigned to Albert J. Giles, Hamilton.

H. F. Price and James W. Snowdon, have been registered proprietors of Price & Snowdon, produce dealers, Montreal.

H. F. Sharp, grocer, St. John, N.B., has formed a co-partnership with Geo. B. Huggard under the style of Sharp & Huggard, dating from May 1, 1895.

S. E. Bancroft & Co. is the name of a new firm of general storekeepers at Pound Hill, N.S., composed of Jos. A. Bancroft, W. G. Healy, W. H. Winchester, Chas. Spurr, Samuel E. Bancroft, Jas. McDormand, J. McLaughlan, Herbert Crosby and Geo. Armstrong.

SALES MADE AND PENDING.

D. W. McWillie's grocery stock at London, Ont., has been sold.

Peter McConnell, general store, Port Hilford, N.S., has sold out.

P. F. McDonald, baker, Penetang, Ont., has sold out to J. C. Parker.

H. Stuckey, grocer, Grand Valley, Ont., has sold out to J. B. Skelton.

J. P. Johnston, baker, Walkerton, Ont., has sold out to J. F. Heughan.

The stock of Hiram Mosser, general store, Allan Park, Ont., has been sold.

T. & W. Murray, general stores, lumber, etc., Pembroke and North Bay, Ont., are

advertising their hotels at those places for sale or to let.

Groh Bros., general store, Shallow Lake, Ont., have sold out to J. A. Rorke.

Thos. E. Pugh, salt and coal, Claremont, Ont., has sold out to Tobias Caster.

The general store stock of J. L. Courtice & Son, Holmesville, Ont., has been sold.

Winsor McCamon, general store, Bin-scarth, Man., has sold out to G. Dunlop.

The assets of A. J. Gravel, general store, Louiseville, Que., are to be sold by auction.

Catherine Meagher, confectioner, etc., Ayton, Ont., advertises her business for sale.

The assets of W. J. Delaney, grocer, Montreal, Que., are advertised to be sold by auction.

The grocery stock of Rose Bros., Montreal, has been sold at 52½ cents on the dollar.

The stock, etc., of the estate of L. G. Sovereign, general store, etc., Simcoe, is advertised for sale by tender.

CHANGES.

J. A. Joly, grocer, Montreal, is moving to St. Rose, Que.

John Prescott, general store, Kent Bridge, Ont., has removed to Dawn Centre.

A. O. Skinner, general store, North Pelham, Ont., has been succeeded by Arch. A. McGlasham.

George Carton, grocer and pork packer, Peterboro', Ont., advertises that he is giving up business.

Henry Gildner, grocer, etc., Berlin, Ont., is giving up business there and moving to Grand Rapids, Mich.

Dame Amelina Charbonneau, wife of Alfred Renaud, has been registered proprietress of A. Renaud & Co., grocers, Montreal.

DEATHS.

Alex. Lindsay, grocer, St. Thomas, Ont., is dead.

Elisha Embree, flour dealer, Amherst, N.S., is dead.

John W. James, flour dealer, Lawrence-town, N.S., is dead.

FIRES.

Norman McAskill, general store, Framboise, N.S., has been burned out. Loss, \$6,000; no insurance.

A serious fire occurred on Sunday just north of Toronto Junction, Ont., in which the building and plant of the C. R. S. Din-nick Paving Brick Co. were totally destroyed. The damage amounts to between \$5,000 and \$6,000.

The man who deserves riches can be rich without them.

The man who can work and not worry, rest and not rust is not apt to be an object of interest to an undertaker.

“SILICO”**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

WESTERN Incorporated
1861.
ASSURANCE COMPANY

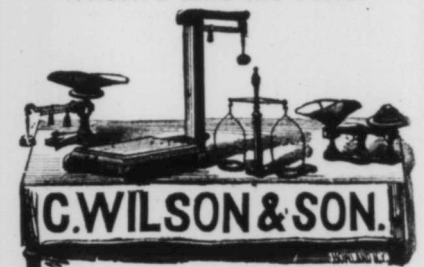
Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: **TORONTO, ONT.**

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto.
Special Terms this Month.

PORK PACKING IN THE WEST.

The Cincinnati Price Current last week contained its annual statement of winter pork packing in the west. In brief it shows the total winter packing to be 7,191,000, an increase of 2,307,000; average weight of hogs was 232.73 lbs., a decrease of 15.47 lbs.

This total has been equalled in but two previous seasons, 1890-91 and 1891-92, when prices were reduced much lower than they were the past winter.

The western manufacture of product during the winter shows a gain of 258,000,000 lbs of meats and 65,000,000 lbs of lard. The exports for the same period, four months, showed a gain of only 4,000,000 lbs. of meats, while there was an increase of 32,000,000 lbs. of lard, in comparison with such distribution in the preceding winter season.

The returns of stocks of hog product on hand in the west on March 1 show a large total, having been exceeded in but two instances, with reference to meats, in 1891 and 1892. The stock of lard shown is moderate, much below the usual quantity, although 57,000 tierces larger than last year, when the stock was especially low.

The manufacture of barreled pork was considerably increased in comparison with the preceding year, but was short of various former seasons. The accompanying exhibits show comparisons.

The average cost of hogs in the west for the winter shows a decline of 98 cents per 100 lbs. compared with 1893-94.

The total amount paid out by western packers for hogs during the four months was \$71,698,000, and for twelve months ending March 1 an aggregate of \$172,679,000—which figures are suggestive of the enormous proportions of this interest in this country. In addition to this, the statistics of slaughtering of hogs at the seaboard and other eastern localities for the past year indicates an amount reaching about \$60,000,000 paid out for hogs—so that the aggregate, west and east, covered by the statement herewith submitted represents \$232,000,000 paid out for hogs, or a daily average of three-quarters of a million dollars.

A MAZAWATTEE ATLAS.

The Mazawattee Tea Company has issued and copyrighted a neat little atlas, containing sixteen full-page colored maps, specially prepared and compiled from the latest authentic sources. The divisions and countries shown are as follows: The World, England and Wales, Scotland, Ireland, Europe, Asia, India, Africa, South Africa, North America, South America, United States, Canada, Australia, New Zealand and Ceylon, from which last island the Mazawattee tea comes. Running through the atlas are illustrations showing the people of different ages and climes who drink Mazawattee.



NEW GLASSWARE PACKAGES
With
Adams'
TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.
11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .
R
R
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M
S

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

A Total Eclipse

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and Invigorating Beverage.

They Stand at the Head

And give a handsome profit to the trade.

Robinson's Patent Barley AND Robinson's Patent Groats

THE BEST FOODS ON EARTH.

We will mail samples to your customers.

Frank Magor & Co.

16 St. John St., Montreal.

CURRENT MARKET QUOTATIONS

Toronto, May 2, 1895.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 5 doz. in case	0 90
6 " 2, 4 " "	0 35
4 " 4, 6 " "	80
3 " 4, 6 " "	80
Dunn's No. 1, in tins	2 00
" 2 " "	"
Cook's Friend	"
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00



12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARKER & SON.

Barton's Baking Powder	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal	per lb.
1/2 lb. paper package, 10 lb. in box	0 12
1/2 lb. " 2 " "	0 12
1 lb. " " "	0 12

W. B. GILLARD & CO., PROPRIETORS.

Diamond	per doz.
1/2 lb. tins, 4 doz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each.)	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embossed 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bid)	\$ 3 30
" B 9 " "	2 25
" C 15 " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2 " "	5 65
" 3 " "	7 85
Russet Cream.	per doz.
(1 gross cases)	\$ 0 80
No. 1. In bottles	1 60
" 2 " "	1 90
" 3 " "	1 90
" 4 " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$ 3 75
" 2 " "	5 65
" 3 " "	7 85
Polishing Cream.	per doz.
(1 gross cases)	\$ 0 80
No. 1. In bottles	1 35
" 2 " "	1 25
" 3 " "	2 25
In Metal Tubes	1 90
Ivoryine.	per doz.
Small. In patent stoppered bottles,	
sponge attached	\$ 0 80
No. 1 " "	1 35
" 2 " "	25 00
" 3 " "	25 00
P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$ 4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$ 2 00
No. 4, 1 or 2 doz. in box	1 25
BLACK LEAD.	
Reckitt's Black Lead, per box	\$ 1 15
Each box contains either 1 gross, 1 oz., 1/2 gro. 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove-Paste	per gross.
Dixon's Carburet of Iron Stove	\$ 9 00
Polish, 70c doz.	7 20
BLUE.	
KEEN'S OXFORD.	per lb.
1 lb. packets	\$ 0 17
1/2 lb. " "	0 17
Reckitt's Square Blue, 12 lb. box	0 17
Reckitt's Square Blue, 5 box lots.	0 16
CORN BROOMS.	per doz.
CHAS. BOECKH & SONS.	
Carpet Brooms	net.
" Imperial," extra fine, 8, 4 strings	\$ 3 65
" " " " 7, 4 strings	3 45
" " " " 6, 3 strings	3 25

"Victoria," fine, No. 8, 4 strings	3 30
" " " " 7, 4 strings	3 10
" " " " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " " " 7, 4 strings	2 75
" " " " 6, 3 strings	2 60
" " " " 5, 3 strings	2 40
CANNED GOODS.	
Apples, 3s	\$ 1 00
" gallons	\$ 1 10
Blackberries, 2s	2 65
Blueberries, 2s	2 80
Beans, 2s	1 75
Blackberries, 2s	1 00
Beans, 2s	1 10
Corn, 2s	0 85
Cherries, red pitted, 2s	0 85
Peas, 2s	2 00
" Sifted select	0 85
Pears, Bartlett, 2s	0 85
" Sugar, 2s	1 45
Pineapples, 2s	1 75
" 3s	2 40
Peaches, 2s	2 40
" 3s	2 50
Plums, Green Gages, 2s	1 75
" Lombard	2 75
" Damson Blue	1 60
Pumpkins, 3s	0 90
" gallons	2 10
Raspberries, 2s	2 10
Strawberries, choice, 2s	1 75
Succotash, 2s	2 00
Tomatoes, 3s	1 60
" Golden" Finnan Haddies	0 85
" Thistle" Finnan Haddies	1 30
Lobster, tails	1 30
" flats	1 75
" Imperial Crown flat	2 30
Mackerel	2 40
Salmon, Sockeye, tails	1 00
" flats	1 30
" Cohoes	1 55
Marinated Pilchards	1 10
Sardines, Albert, 1/2 s tins	2 25
" " " " 1/2 s tins	0 13
" " " " 1/2 s tins	2 40
" Sportsmen, 1/4 s tins	0 20
French high grade, key opener	0 12
Sardines, key opener, 1/2 s	0 10 1/2
" Exq. fine Frch, k.o.p. 1/4 s	0 11 1/2
" " " " 1/2 s	0 10 1/2
" " " " 1/4 s	0 18 1/2



The Old Flag
The Old Brands
The Old Packages

"BENSON'S"
Prepared Corn
"EDWARDSBURG"
Silver Gloss Starch

EDWARDSBURG
STARCH CO.

.....Cardinal, Ont.

"BENSON'S"

Sardines, other brands 9 3/4 11	0 16	0 17
" P. & C., 1/2 s tins	0 23	0 25
" " " " "	0 33	0 36
" Amer., 1/2 s " "	0 06 1/2	0 09
" " " " "	0 09	0 11
" Mustard, 1/2 size, cases		
50 tins, per 100	11 00	

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1 lb.	1 10	1 15
Kipper Herring, 1 lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardinie	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.
(CANADIAN.)

Comp Corn Beef, 1 lb. cans	\$1 50	\$1 60
" " " " "	2 60	2 65
" " " " "	4 " "	" "
" " " " "	8 00	8 25
" " " " "	14 " "	17 50
" " " " "	14 " "	18 50
Mixed Callops	2 " "	2 60
" " " " "	2 " "	2 60
" " " " "	2 " "	2 60
" " " " "	2 " "	3 40
" " " " "	2 " "	3 50
" " " " "	2 " "	6 00
English Brawn	1 " "	2 75
Corn Sausage	1 " "	2 50
" " " " "	2 " "	4 00
Soups, assorted	1 " "	1 50
" " " " "	2 " "	2 25
Soups and Bouill.	2 " "	1 80
" " " " "	6 " "	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz., \$3.00.



Codfish.
BEARDSLEY'S SHREDDED.
2 doz. pkgs., per doz., 90c.

CHEWING GUM.
ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per doz.	\$1 20
Pepsin Tutti Frutti, 25 5c packages		0 75
Pepsin Tutti Frutti, in glass-covered boxes, 25 5c packages		0 80
Horchound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 300 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages		3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages		6 00
Tutti Frutti Cash Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 1c pieces		1 00
Orange Blossom, 150 1c pieces		0 65
Flirtation Gum, 150 1c pieces		1 30
Monte Cristo, 180 1c pieces		1 30
Mexican Fruit, 36 5c bars		1 30
Sappoda, 150 1c pieces		0 90
Orange Sappoda, 160 1c pieces		0 75
Black Jack, 115 1c pieces		0 75
Red Rose, 115 1c pieces		0 75
Magic Trick, 115 1c pieces		0 75
Red Spruce Chico, 200 1c pieces		1 00

CHOCOLATES & COCOAS.
GADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 37 1/2
" " " " "		0 40
Cocoa Nibs, 11 lb. tins		0 40

TODHUNTER, MITCHELL & CO'S.

Chocolate	per lb.	
Caracas, 1/4 s, 6 and 12 lbs.		0 35
Premium, 1/2 s, 6 and 12 lbs.		0 30
Sante, 1/4 s, 6 and 12 lbs.		0 25
Diamond, 1/4 s, 6 and 12 lbs.		0 22
Sticks, gross boxes, each		

Cocoa

Homeopathic, 1/4 s, 8 and 14 lbs.		0 30
Pearl		0 25
London Pearl, 12 and 18 "		0 22
Rock		0 30
Bulk, in boxes		0 18

Royal Cocoa Essence, packages

	per doz.	1 40
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EPPS.

Cocoa	per lb.	
Case of 112 lbs. each		0 35
Smaller quantities		0 37 1/2

FRYS
(A. P. Tippet & Co., Agents)

Chocolate	per lb.	
Caracas, 1/4 s, 6-lb. boxes		0 42
Vanilla, 1/4 s		0 42
"Gold Medal" Sweet, 6 lb. bxs		0 29
Pure, unsweetened, 1/4 s, 6 lb. bxs		0 42
Fry's "Diamond", 1/4 s, 6 lb. bxs		0 24
Fry's "Monogram", 1/4 s, 6 lb. bxs		0 24

Cocoa

Concentrated, 1/4 s, 1 doz. in box	per doz.	2 65
" " " " "		3 00
" " " " "		9 65
Homeopathic, 1/4 s, 14 lb. boxes		0 33
" " " " "		0 33

JOHN P. MOTT & CO'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4 s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 65
Vanilla Sticks, per gross		0 30
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liqueurs	0 19	0 30

COFFEE.
Green.

Mocha	per lb.	0 28	0 30
Old Government Java		0 30	0 33
Rio		0 20	0 22
Plantation Ceylon		0 29	0 31
Porto Rico		0 24	0 28
Guatemala		0 24	0 26
Jamaica		0 21	0 22
Maracaibo		0 21	0 23
Caffarona, 1 & 2 lb. tins asstd.		0 21	0 33

TODHUNTER, MITCHELL & CO'S

Excelsior Blend		0 34	
Our Own		0 32	
Jersey		0 30	
Luzutaya		0 20	
Mocha and Java		0 35	
Old Government Java	0 30	0 32	0 36
Arabian Mocha		0 35	
Maracaibo		0 30	
Santos		0 27	0 28

DRUGS AND CHEMICALS.

Alum	80 02	80 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" " " " "	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 25	0 30
Salt-petre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	80 75
" " " " " 1, 1 1/2 oz.	1 25
" " " " " 2, 2 oz.	1 75
" " " " " 3, 3 oz.	2 00

FLUID BEEF.
JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	8 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00

CHAS. SOUTHWELL & CO.'S High-Class **Jams** **Jellies** and **Marmalades**

In less than two years we have placed

Southwell's Goods

In the hands of over 200 Grocers.
Are you one of them?

SOUTHWELL'S always give satisfaction.



Do You Sell Cocoa?

THEN SELL YOUR CUSTOMERS THE BEST.

CADBURY'S. CADBURY'S. CADBURY'S.

Southwell's and Cadbury's goods always in stock in Montreal.

FRANK MAGOR & CO.

16 St. John Street, MONTREAL.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black,
for stoves.

Universal Harness Composition,
in tins.

Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).

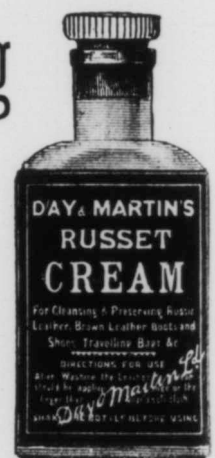
Patent Leather Polish (two sizes)

Polishing Cream (two sizes).

Brass Burnishing Paste (four
sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N B.,
for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

MACAROONS

We are making a very high-class macaroon just now.

Every first-class grocer ought to sell them.

It pays to keep the best.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co. 7 FRONT STREET EAST TORONTO.

Staminal 2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Flnd Beef Cordial 20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.	
Currants Provincials, bbls	0 03 1/2 0 04
" " 1/2 bbls	0 03 1/2 0 04 1/2
" Filintras, bbls	0 04 1/2 0 04 1/2
" " 1/2 bbls	0 04 1/2 0 04 1/2
" Patras, bbls	0 04 1/2 0 05
" " 1/2 bbls	0 04 1/2 0 05 1/2
" Vostizzas, cases	0 05 1/2 0 07 1/2
Panarrete, cases	0 08 1/2 0 08 1/2
Dates, Persian, boxes	0 04 1/2 0 05
Figs Eleme, 14 oz.	0 09 1/2 0 10
" " 10 lb.	0 09 1/2 0 11 1/2
" " 18 lb.	0 15
" " 28 lb.	0 17
" taps	0 04 0 05
Prunes Bosnia, cases	0 05 0 07
" " Anchor C, cases	" "
" " E,	" "
" " G & J cases	0 05 1/2
Raisins Valencia, off stalk	0 03 1/2 0 04
" " Fine, off stalk	0 04 1/2 0 05
" " Selected	0 05 1/2 0 06
" " Layers	0 05 1/2 0 05 1/2
" " Sultanas	0 05 1/2 0 08
" " Cal. Loose Muscals, 5 lb. boxes	0 05 1/2 0 07
" " Malaga	per box
" " London Layers	2 25
" " Imperial Cabinet	2 25
" " Blue	" "
" " Dehesas, boxes	0 75
Lemons, Messina	2 75 3 50
Oranges Valencia	4 25 4 50
" " Jumbo cases	5 25 5 50
" " Messina	2 75 3 00
" " Cal. Seedlings	3 00 3 75
" " Cal. Navels	3 50 4 00
DOMESTIC.	
Apples, dried, per lb.	0 05 1/2 0 06
" evaporated	0 06 1/2 0 07 1/2

FOOD.

Split Peas	83 75
Put Barley, per 49 lb. packet	3 75
Earl Barley, XXX	2 25
ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS From Toronto	
50 to 60 dy basis	2 50
40 dy	2 15
30 dy	2 50
20, 16 and 12 dy	2 25
10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45
HORSE NAILS	
Canadian, dis. 60 per cent.	" "
HORSE SHOES	
From Toronto, per keg	3 60
SHEWAS Wood	
Flat head iron, 80 p. c. dis.	" "

Round head iron, 75 p. c. dis.	" "
Flat head brass, 77 p. c. dis.	" "
Round head brass, 72 1/2 p. c. dis.	" "
WINDOW GLASS. [To find out which break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first break glass, i. e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 30
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50
ROPE	
Manilla	0 09 1/2 0 10
Sisal	0 06 1/2 0 07
AXES	
Per box	6 00 12 00
SHOET	
Canadian, dis. 12 1/2 per cent.	" "
HINGES	
Heavy T and strap	0 04 1/2 0 05
Screw, hook and strap	0 03 1/2 0 04
WHITE LEAD Pure Association guarantee, ground in oil.	
25 lb. irons	0 04 1/2
No. 1	0 04
No. 2	0 03 1/2
No. 3	0 03 1/2
TURPENTINE	
Selected packages, per gal.	0 48 0 49
LANSKED OIL	
Raw, per gal	0 53 0 54
Boiled,	0 56 0 57
GLUCE	
Common per lb.	0 10 0 11

INDURATED FIBRE WARE.

THE E. B. KIDDY CO.	
1/2 pail, 6 qt.	83 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round bottomed fry pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keckers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES

SOUTHWELL'S GOODS.	
Orange Marmalade	per doz. 1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot " "	2 50
Black Currant " "	1 90
Other Jams " "	1 55 1 80
Red Currant Jelly	3 00
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5 lb. boxes, wood or paper, per lb.	80 40
Fancy boxes (36 or 50 sticks) per box	1 25
" " Rings" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50

"Acme" Pellets, fancy paper boxes (4's) per box	1 25
Tar Licorice and Tohu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20
MINCE MEAT.	
Condensed, per gross, net	812 00
MUSTARD.	
KEEN'S	
Square Tins	per lb.
D. S. F., 1 lb. tins	80 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins	" "
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb.	0 25
" " 4 lb. tins, decorated, p.t.	0 80
COLMAN'S	
Square Tins	per lb.
D. S. F., 1 lb. tins	80 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins	" "
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb.	0 25

RICE, ETC.	
Rice	per lb. per lb.
Aracan	0 03 1/2 0 03 1/2
Patna	0 04 1/2
Japan	0 05
Imperial Seta	0 05 1/2
Extra Birmah	0 03 1/2 0 04
Java Extra	0 03 1/2 0 03 1/2
Genuine Carolina	0 09 1/2 0 10
Grand Duke	0 06 1/2 0 06 1/2
Sago	0 04 1/2 0 05 1/2
Tapioca	0 04 1/2 0 05 1/2
Gothead (finest imported)	0 06 1/2

ROOT BEEP.	
Hire's Root Beer, per doz.	82 00
Adams 16 size, per doz.	0 30
" " " per gross	10 00
" " 25 " per doz.	1 75
" " " per gross	20 00
STARCH.	
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches	" "
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry	" "
3 lb. cartons, cases 36 lbs.	0 03 1/2
Bbls, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss	" "
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw lid boxes, 8 in. crate	" "
48 lbs.	0 07
Brantford Gloss	" "
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch	" "
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch	" "
Challenge Prepared Corn	" "
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn	" "
1 lb. pkgs., boxes 40 lbs.	0 07 1/2
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches	" "
No. 1 White or Blue, cartons	0 03 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6 lb. draw lid boxes	0 07

Edwardsburg Silver Gloss, 1 lb. chrome package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1 lb. cartons	0 07 1/2
No. 1 White	0 04 1/2
Culinary Starch	" "
W. T. Benson & Co's Prepared	" "
Corn	0 07 1/2
Canada Pure Corn	0 06 1/2
Rice Starch	" "
Edwardsburg No. 1 White, 1 lb. cartons	" "
Edwardsburg No. 1 White or Blue, 4 lb. lumps	0 09
KINGSFORD'S OSWEGO STARCH	



SILVER	10 lb. boxes, 1 lb. pkgs., new wrappers	0 08 1/2
GLOSS	6 lb. boxes, sliding covers (12 lb. boxes each crate)	0 09
PURE	36 lb. boxes, 12 1/4 lb. boxes	0 07 1/2
OSWEGO	40 lb. boxes, 5 1/4 lb. packages	0 08
For puddings, custards, etc.		
ONTARIO	36 lb. to 4 lb. boxes	0 06 1/2
STARCH I	6 bundles	0 06 1/2
STARCH IN	Silver Gloss	0 08
BARRELS	Pure	0 07

SUGAR.

Granulated	per lb. 3 40 3 40
" No. 2	0 03 1/2
" German	0 03 1/2 0 03 1/2
Paris Lump bbls and 100 lb. boxes	0 04 1/2 0 05
Extra Ground bbls 100 lb.	0 04 1/2 0 05 1/2
Powdered, bbls	0 03 1/2 0 03 1/2
Extra bright refined	0 03 1/2 0 03 1/2
Bright Yellow	0 03 1/2 0 03 1/2
Medium Yellow	0 02 1/2 0 02 1/2
Dark Yellow	0 02 1/2 0 02 1/2
Raw Demerara	0 02 1/2 0 02 1/2

SYRUPS AND MOLASSES.

SYRUPS	
Dark	per gallon 1 lb. 1/2 1 lb.
Medium	0 25 0 25
Bright	0 35 0 40
Very Bright	0 50
Redpath's Honey	0 40
" " 2 gal pails	1 25
" " 3 gal pails	1 50

SOAP.



1 Box Lot	5 00
5 Box Lot	4 50
Freight prepaid on a box lots.	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
... Toronto

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS

Richards' Pure Soap, 100 bars	per box	85 00
Telephone, 100 bars		4 00
White Star, 20 bars, 3 lbs		3 30
Gold Dust, 20 bars, 3 lbs		2 70
Jubilee, 12 bars, 5 lbs		2 40
Family, 25 bars, 2 1/2 lbs		2 25
Russian Electric, 60 bars		2 00
1852 Electric, 60 bars		1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar	per box	
2 6 1/2 oz and 3 lb. bar, 60 lb		83 30
13 1/4 lb. and 1 lb. bar, 60 lb		3 60
12 oz cakes, 100 cakes in box		4 13
10 oz cakes, 100 cakes in box		3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	83 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3 lb. bar, per lb.	0 65
Pecresse, 2 1/2 lb. bar	0 04 1/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

Congou	per lb.	per lb.
Half Chests Kainow, Moning, Paking	0 12	0 60
Caddies, Paking, Kainow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.		
Gunpowder		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38
Young Hyson		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
thirds	0 15	0 17
common	0 13	0 14

PING SOUEYS.		
Young Hyson		
Half Chests, firsts	0 28	0 32
seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
seconds	0 16	0 19

JAPAN.		
Half Chests		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Sittings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold		
Bar, 8s	0 50	
Ingots, rough and ready, 8s	0 57	
Laurel, 3s	0 49	
Brier, 7s	0 47	
Index, 7s	0 44	
Honeysuckle, 8s	0 56	
Napoleon, 8s	0 50	
Victoria, 12s	0 47	
Brunette, 12s	0 44	
Prince of Wales, in caddies	0 48	
in 40 lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B.		
3s	0 60	
Lily, 7s	0 47	
Diamond Solace, 12s	0 50	
Myrtle Cut Smoking 1 lb. tins	0 70	
1/4 lb. plug, 6 lb. boxes	0 70	
oz. plug, 5 lb. boxes	0 70	

MEALPIN TOBACCO CO.

White Barley Chewing Duty paid	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb. butts	0 61
Beaver, 8 oz. R & R 2x12, 5c and 10c cuts, 12 lb. butts	0 61
Beaver, 16 oz., R & R, 10c cuts, 2x12, 18 lb. butts	0 61
Jubilee, 7 1/2 to lb., chocolate, 15 lb. butts	0 58

Prince George, 8s, 21 lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing	
Gold Shield, 16 oz., 7 to lb., 20 lb. butts	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. packages	0 45
Plug Smoking	
Woodcock, 18 lb. caddies, 7s	0 50
3rd	0 50
Sunny South, 6s and 7s, 18 lb. caddies	0 46
Solid Comfort, 6s, 18 lb. butts	0 44
Cut Cavendish, 1 3/4 lbs, 5 lb. boxes	0 42
Cut Tobaccos, Smoking	
Silver Ash, 1 3/4 lbs, 5 lb. boxes	0 62
Puck, mixture, 1 3/4 lbs, 5 lb. boxes	0 70
Cut Cavendish, 1 3/4 lbs, 5 lb. boxes	0 65
Fine Cut Chewing	
Standard Kentucky, bright, 5 lb. pails	0 80
Apricot, dark sweet, 5 lb. pails	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.		
Sizes.	Per M.	
Madre E. Hijo, Lord Lansdowne	80 00	
" " Panofelas	60 00	
" " Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	85 00	
" " Reina Victoria	80 00	
" " Pines	55 00	
El Padre, Reina Victoria	55 00	
" Reina Victoria Especial	50 00	
" Conchaste Regalia	50 00	
" Bouquet	55 00	
" Pines	50 00	
" Longfellow	80 00	
" Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
" Queens	25 00	
Cigarettes All Tobacco		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes	Per M.
Athlete	87 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cut Tobaccos	per lb.
Puritan, 10ths, 5 lb. boxes	0 70
Old Chum, 9ths, 5 lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10 lb. boxes	0 62
Gold Block, 9ths, 5 lb. boxes	0 73

Cigarette Tobacco		
B. C. N. 1, 1-10, 5 lb. boxes	0 83	
Puritan, 1-10 5 lb. boxes	0 83	
Athlete, per lb.	1 15	
Plug Tobaccos		
Old Chum, plug, 4s, Solace, 16 lbs.	0 65	
" " 8s, " 16	0 65	
" " 8s, R & R 13 1/2	0 65	
" " 7s, R & R 14 1/2	0 65	
" " 8s, Solace, 14 1/2	0 65	
" " 8s, R & R 16	0 65	
" " 8s, Solace, 15	0 65	
O. V. " plug 8s, Twist, 16	0 65	
O. V. " 3s, Solace, 17 1/2	0 65	
O. V. " 1s, " 17	0 65	
Derby " 12s, " 17 1/2	0 65	
Derby " 7s, " 17	0 65	
Athlete " 5s, Twist 9	0 74	

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.	8 1 50
" " 3		1 65
" " 2		1 40
" " 3		1 60
" " painted		1 65
Tubs, No. 0		8 50
" " 1		7 00
" " 2		6 00
" " 3		5 00
Washboards, Globe	1 90	
" Water Witch	1 40	
" Northern Queen	2 25	
" Single Crescent	1 80	
" Double	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60

Matches

Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
Per Case.	
5 Case Lots, Single Case	
Parlor	81 70
Red Parlor	1 70
Telephone	3 30
Telegraph	3 50
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE," sent free with first order.

D. RICHARDS



WOODSTOCK.

To The Wholesale Trade :

The Announcement
on the other side of
this page ought to
be of interest to you.

BY putting in a modern, up-to-date Cornmeal Plant, we are placed in position to ship MIXED CARS of everything in the way of CEREAL GOODS your trade requires an advantage we know you will fully appreciate.

Our List Now Embraces :

Gold-Dust Cornmeal,

Split Peas,

Fancy Patent Flours,

Flake Barley,

Pan-Dried Roller Oats,

Wheat Farina,

Buckwheat Flour,



Pot Barley,

Granulated Oatmeal,

Flake Peas,

Standard Oatmeal.

Graham Flour.

MOLINA ROLLED WHEAT.

YOU are particular in selling good Groceries. You should be just as careful in selling choice Cereal Foods. We place our goods before you, having full confidence in our power to please.

E. D. TILLSON,

TILSONBURG, ONT.

**Embro
Oatmeal
Mills**

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatbolls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

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Chas. Boeckh & Sons, Toronto,
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**Dunn's
Mustard**

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
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- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

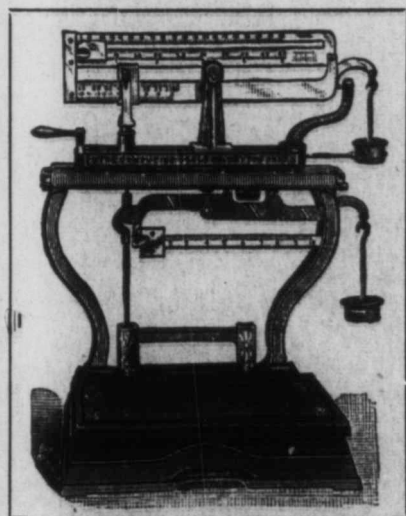
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ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

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No Dinner Table is perfect without one or two delicious jellies
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GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

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