

THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$2.00 PER YEAR

VOL. V.

TORONTO, MAY, 8 1891.

No. 19

Fac-Simile of Package.



Registered.

BENSON'S
 CANADA **PREPARED CORN**

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
 IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS
 MANUFACTURERS

AND
 Wholesale Dealers

-IN-
BROOMS
 AND
WHISKS,

Brushes, Woodenware,
 Baskets, Cordage,
 Grocers' Sundries.

MONTREAL, TORONTO.



MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
 Largest Sale in Canada.

Taylor, Scott & Co.
 TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E. HJO (7 SIZES).

EL PADRE AND CABLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

WHY Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere

R. CARRIE,

27 Front St. E., Toronto.

STORAGE

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED

LION



BRAND

Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,
Commission Agent.

AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
MONTREAL, P.Q.

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING COY'
OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO.

**SPANISH
BLACKING
THE
KING OF
BLACKINGS.**



THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
 \$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
 and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
 PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
 MONTREAL.

6 WELLINGTON STREET WEST,
 TORONTO.

Vol. V.

TORONTO, MAY 8, 1891.

No. 19

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

NOTICE TO OUR SUBSCRIBERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have to send part of the paper to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion this week.

It is commonly reported that Messrs. Davidson & Hay have bought, for six months ahead, the output of the St. Lawrence Sugar Refinery. Has this purchase any relation to the resolution passed at the last meeting of the Toronto Retail Grocers' Association, whereby that body bound itself to give the preference always to the granulated sugar turned out by the above-named refinery? The Brantford Association wants to know. Its secretary has written, asking the question of the Toronto secretary. The Brantford Association appears to have some mistrust that its sister association of Toronto is playing into the hands of the wholesale house aforesaid. The invitation to co-operate, which the resolution holds out to all associations, is therefore not accepted as promptly as if there were a clear understanding of the matter. The acceptance of the Brantford body will remain in statu quo, as it

were, until its question is satisfactorily answered. We think, however, that the association can easily be acquitted of the charge of collusion. Davidson & Hay's purchase was not likely either a cause or a consequence of the resolution in favor of the refinery named in it. That firm every year buys in round lots at this season, and did what it probably would have done if no resolution had been passed.

* * * *

Among the commodities we would buy of Jamaica if close trade relations and facilities for traffic were perfected between Canada and that island, is raw sugar. There is a counter temptation, however, to our inducements, and one that appeals strongly to a party in the island. It is that offered by the reciprocity clause in the McKinley Act, which grants free admission of raw sugar to the United States market on condition that the country from which it comes shall give equal concessions to the trade in agricultural and other products of the United States. The facts that the United States market is closer, that communication is more easily kept up with it, and that free entry of an important staple is offered to the island, would be of more weight if the desire of closer relations with Canada were not as strong as it is.

* * * *

The steps we have taken towards establishing a trade with Jamaica ought to be followed by as liberal an inducement to the sugar trade of that island as the United States has given. The subsidized steamship service we have now running, the interest we have awakened in our products at the Jamaica Exhibition, the opening up of a demand there for our goods are well enough, but they do not suffice in the face of better opportunities of trade offered by a rival nation. We ought to take the duty off the

raw sugar coming from Jamaica. If we do not there is danger that the Jamaicans will look more favorably upon the reciprocity clause of the McKinley Bill than they have done heretofore. If the Government cannot see its way clear to the removal of the duty off all raw sugar, let it discriminate in favor of Jamaican sugar. Otherwise it may be outbid for Jamaica trade.

* * * *

What the Government will do upon the sugar question is not yet manifest. Where to find a substitute for the loss of nearly \$3,000,000 to the revenue, which the freeing of sugar would entail, is a difficult problem to solve. It would be hard to distribute that amount as lightly over the same consuming area by adding to the duty on any other single article of consumption. Perhaps there is no commodity on which the duty is less felt than upon sugar. To obtain the equivalent of the revenue now yielded by sugar would involve the increase of the duty on at least two or three commodities, to make the change as little disturbing and as nearly imperceptible as possible. To put it all on tea and coffee would increase the cost of these goods about ten cents a pound, and that would be unpopular.

* * * *

Believers in the possibility of successfully and economically raising the sugar-beet in this country are opposed to the freeing of foreign raw sugar. They say that if we have a chance we can raise our own raw sugar, and that the removal of the duty on imported raw would be a wrong step, considered both from the point of view of revenue and protection. We may be able to produce our own raw sugar in due time, though we have left unimproved an excellent opportunity to do so under the ample protection we have enjoyed for years. It is to be hoped that we may make a success of sugar-beet culture, but the possibility that we may is not a sufficiently immediate argument against the removal of the duty now. It is said that when the Minister of Finance brings down his proposals upon the sugar question, Mr. Desjardins will advocate protection to a beet-sugar industry.

MEN OF THE TIMES.

MR. ROSS W. HAYTER.

"If you would know the value of money,
Go and try to borrow some."

The life of Mr. Ross W. Hayter (of the firm Steel, Hayter & Co., importers of Indian and Ceylon teas in this city) takes the interest of the reader out of the usual groove of commercial biography. He was one of the pathfinders of a new industry and a new merchandise that are both of world wide importance to-day, and played no inconsiderable part in developing the material wealth of a wild and remote region of the British empire. His life coincides pretty closely and is intimately identified with the history of tea growing in Assam. He is one of the early tea planters of that province. Almost since the existence of an Indian tea of commerce, he has had to do with Indian tea. He has cultivated it, he has cured it, he has opened markets for it. He has seen its trade grow from infancy to early but vigorous maturity. The rude, tentative processes of its original production and the scientific methods of these days are alike familiar to him, as he has watched in all its stages the evolution of the latter out of the former.

Mr. Hayter is a son of John Hayter, a celebrated painter of the court of Queen Victoria 30 years ago. He painted the portraits of the leading beauties of the court in those days. His brother, Sir George Hayter, was portrait-painter-in-ordinary to the Queen. The well known Coronation picture and the Christening of the Prince of Wales are from the brush of the latter. The families of both artists have been always more or less connected with the court. Mr. Hayter, the subject of this sketch, was born in London. He was educated and destined for the army, and would have joined it but for a bereavement that caused his parents to withhold their consent. Two older brothers had gone into the service, and one of them was killed in the Indian Mutiny, at the outbreak of Benares. This caused an entire change in the parental plan of Mr. R. W. Hayter's future. He was then entered as a student-at-law, but after a few years, wearying of the irksomeness of a solicitor's office, he threw up his legal studies and

accepted an appointment in the Royal Mail Steam Packet Co., trading with the West Indies. He went a few voyages, but an opportunity offering to go to India, which was more in line with his ambition, he severed his connection with the steamship company. He went to India as an assistant in the Central Cachar Tea Company (agents Messrs. Moran & Co.)

He took to the work of his new position. His success shows that it was agreeable to him. In a year he became manager of one of the divisions, a promotion which was considered a long step for a young man under 24 years of age. He remained with the

They have made the political connection with Britain stronger by the development of industrial and commercial sinews.

Mr. Hayter returned to England after eight years of absence and married a daughter of Col. Finnis, H. E. I. C. S., a brother of the Lord Mayor of London in 1857, and the first victim of the Mutiny, which broke out in that year. Mr. Hayter returned to India, and shortly afterwards joined Messrs. Buchanan & Co., to open out new estates in the then little-known district of South Sylhet, which has become one of the most important tea-producing districts in India. He was one of the first men to go down there. His first work was to open out and plant the Hingagea Tea Co., a magnificent estate reclaimed from the jungle. He also superintended the opening out of two other estates—the Sagunna and the Holicherra gardens. During these years he was experimenting with new machinery, methods, etc. After five years with Buchanan & Co. he returned home.

He next made an engagement with Octavius Steel & Co., and took the management of one of their largest estates—the Shumshernugger—, at the same time superintending the opening out of Sathgao tea garden. He spent several years in the service of this company as planter and grower. Becoming desirous of leaving Assam on account of the growing up of his young family, it was agreed that he should come out to Canada. A syndicate was therefore formed for the sale of Indian tea in this country. Its style is Steel, Hayter & Co., its chief composition is Mr. Hayter and Octavius Steel & Co.,—one of the largest

agencies for tea estates in Calcutta—and its resident representative is Mr. R. W. Hayter. He came to Canada and opened out in Toronto three years ago. He is undoubtedly the best authority in Canada, and one of the best anywhere, upon Indian tea.

The result of his coming here has so far been satisfactory. When he opened out, Indian tea received little attention, and indeed was little known in this country. He saw that the only way to get the public to know and appreciate it was through the means of reliable packet tea. This was a divergence from his original intention, but the outcome of it was the Monsoon brand, now so well known all over the country. His



Cachar Co. eight years. In those days tea-growing was different from what it is now. The present immense extension of the Assam tea-trade is an effect, as well as a cause, of immense improvement in tea-culture. Every man in Mr. Hayter's position was a contributor towards that improvement, and the results of the work of such men have been of vast economic benefit to Assam. The tea-planters of Assam are doing a work in it almost as influential in shaping its history, as the work done in Bengal by the East India Company was in determining the future of that province. They are doing it in a much more beneficent manner. The pioneer tea-planters have been and are making his

trade has grown until it has included Chicago and Milwaukee, and has gone even as far west as St. Helena, Montana. He has planted a demand for Indian tea that promises to make this country an important element in the support of the trade in that tea.

Mr. Hayter was in Cachar while the whole tea industry was upset by the Lushai raids seventeen or eighteen years ago, when so many gardens were cut up and lives were taken by these marauding tribes. The coolies fled in all directions, and many weeks passed before work was resumed. The Lushais are very much like the tribes that are giving so much trouble now in Manipur, which is close to Cachar. There has been great excitement in the tea districts on account of this rising, as a new raid of the Lushais and Kukies was feared by the natives. Those fears are now pretty well allayed. The prompt measures taken for the punishment of the Kuki mercenaries and Manipuris have averted a descent upon the estates.

When Mr. Hayter first went to Cachar he had to make the passage in a country boat. He was three weeks on the road after leaving the nearest railway station. The difficulty of shipping tea was very great in those times. Now there is a fine service of packet steamers two or three times a week, and the trip is made in three days. The tea has improved and the trade has grown immensely, Octavius Steel & Co's agency gardens exporting 10,000,000 lbs. annually.

INFERIOR CANNED TOMATOES.

There were some very bad canned tomatoes in stock this year. Vegetables that were not ripe were put up and sold under labels that have hitherto been accepted as guarantees of first-class goods. The folly of such work as this will be demonstrated when the parties who are guilty of it come to place stock this fall. They have done injury to the trade in general and to their own business in particular. The public will mistrust the best brands after once finding that they cover gross deceptions. A packer must be very short-sighted to abuse a brand that has the confidence of consumers, for there is less hope for a brand that has lapsed from a high reputation than there is for one that never pretended to anything uncommon. The greed of packers of tomatoes last year overleaped itself in some surprising instances. The scarcity of tomatoes in a comparatively early part of the season led to an expectation that the shortage would be very great, and big prices for stock were anticipated. The desire to get stock was so strong with some packers that they put up green tomatoes. This raw material made wretched stock. If the supply were not short there would be a lot of stock thrown out as refuse.

The producers of these low-grade goods did not put a stock brand upon them to forewarn buyers, and send the goods into con-

sumption on their merits. Instead of acting thus candidly they sold them under false pretences. Three prominent packing concerns are among the sinners, and three formerly reputable and respected brands have been degraded. Great damage has been done. A general prejudice has been created, over a more or less extensive body of consumption, against all canned goods, and canned tomatoes will be bought with more or less suspicion for some time. A prominent Toronto jobbing firm, after discovering the character of goods it received early in the trade season, required the packers to furnish a guarantee with subsequent shipments to protect it from loss that might be caused by the rejection of the goods by customers. Some of the tomatoes have been characterized as unfit for hogs to eat. The packers of such goods will be apt to find difficulties when they come on the market with next season's goods.

HONOR BRIGHT.

The Paper Trade Journal, published by Howard Lockwood & Co., New York, was appreciative enough to copy our sketch of Mr. E. B. Eddy's commercial career, but was not honest enough to label its reprint with the name of this paper. In the absence of honesty, the suggestions of ordinary discretion or self respect ought to keep a journal out of such courses. Journalistic theft is not only dishonest, it is also stupid and shameful. A struggling journal should avoid it as a self-hurtful folly, a journal with an assured position should shun it as a crime. Contemporaries have rights. Those fights do not rest on so slight a foundation as mere courtesy, but are grounded in honor, and in the well established usage of the press. We protest against the appropriation of our matter, not because we wish to be vindictive towards any contemporary, but because we wish to assert our rights. The Paper Trade Journal has taken what is ours and is therefore not entitled to very gentle or over-considerate handling. The fact that the region of its circulation is both locally and commercially different from ours only aggravates the case, as that makes the offence all the less pardonable, because the less liable to detection.

The appropriation of the biographical sketch referred to is not the only objectionable feature in the Paper Trade Journal's conduct. It heads the matter American Enterprise in Canada. The audacity of that heading must strike Canadian readers as extraordinary. Mr. Eddy is a Canadian in all essential respects. He is a citizen of this country, and his prosperity has not a basis in capital brought from the United States. His works are in no sense the result of "American" enterprise, any more than the article in the Paper Trade Journal is the result of "American" enterprise.

IT WILL NOW BE EVERY CREDITOR FOR HIMSELF.

Chief Justice Sir Thomas Galt gave a judgment on Wednesday last which practically knocks the bottom out of the Ontario Act respecting assignments and preferences by insolvent persons. He decided that clause 9 of that Act, which provides that assignments shall take precedence of judgments and executions, was ultra vires. As the British North America Act says that the Dominion Government only shall have the power to deal with bankruptcy and insolvency, the Provincial Governments must not make laws taking away the priority of an execution creditor, as such would be legislation relating to bankruptcy and insolvency. In the case in which His Lordship gave decision one Neville, an Ottawa merchant, was in business difficulties. The Union Bank got an execution against him and seized his stock. Shortly afterwards he made an assignment to John Moran. Under the authority of this assignment Moran demanded possession of the stock. Under the Ontario Act he was entitled to it, but Mr. Meredith, who represented the Union Bank, took the case into court. In Chambers decision was given against him. He then took it before the Chief Justice, who decided as above. Mr. H. T. Beck, who represented the trustee Moran, as well as the Attorney-General of Ontario, will carry the case to the Court of appeal. In the meantime Sir Thomas Galt's decision stands. If a creditor now gets his execution in he retains the right to realize on the goods seized entirely for his own benefit. It will be a race between creditors as to which shall get in the first execution.

BUYING FROM STOCK.

Every trader ought to visit from time to time the wholesale house or houses with which he deals. It will pay him better than to maintain the distance which intercourse through traveling salesmen alone will always keep him at. He wants other goods as well as those he can buy from the travelers' samples. The samples to be seen on the road contain what is newest in the forthcoming season's trade, but they are no guide to the retailer in sorting up. On the other hand, because of the impossibility of despatching through the country samples of stock that is kept constantly on hand, the wholesale trade have no means of bringing that stock before the eyes of retailers, unless retailers themselves come in and look through it. The wholesale trade get pretty well through with all new goods, as they import them according to and on the strength of advance orders from the trade. They are not obliged to carry any, therefore, if there are no failures in the meantime or no orders cancelled. But it is different with other goods which are kept in stock, and in which there may often be a bargain for the retailer

if he could but see them. He ought to go to the city now and then to see if there is not in stock something that he could handle to advantage. The stock will suggest wants and satisfy them.

Retailers who buy from travelers' samples solely are likely to have a very stereotyped assortment of stock. The best way to avoid the sameness that is apt to exist between one's stock and the stock of neighboring competitors is to buy occasionally at the warehouse of one's wholesalers. Everybody will have the same new things unless this is done now and then. The way to get the best assortment for any given season is to buy part of it from stock. And it does the retailer good every time he visits the jobbing houses of the city.

SHOPKEEPERS AND SALESMEN.

The saw, "Cleanliness is next to godliness," seems to be most apposite in its shopkeeping application in the hot part of the year. The burden of a depressing temperature is enough to bear without the added distress of sensations that a musty, stuffy shop can oppress one with. You keep store because you want to sell goods, but selling goods is not keeping store. It is a result of keeping store, and the storekeeping, as the cause, is a thing to keep you working every hour in order that the effect may be as full as possible. The keeping of a store in summer is not therefore the attending to trade when it comes or the waiting for trade; it is the keeping the store in such a state of efficiency as will best further business. A store, after all, is like a delicate implement whose efficiency can be impaired by very trivial things, and mere passiveness is one of the things to be most dreaded. The stockkeeper who has worked to keep his store at its highest point of effectiveness, knows what is lost by merely aiming to keep it in a state of average respectability.

The shopkeeper ought to be a very Nemesis in the track of dust, flies, cobwebs and soiling agencies. When he is not selling he ought to be dusting. He can enhance wonderfully the appearance of his stock by so doing. He can enhance wonderfully the general effect of his store by letting fresh air into it and by having the floor well sprinkled with water at due intervals. In summer a nice flowering-plant or two will please the eye with its foliage or bloom, and please the sense of smell with its perfume. Freshness, cleanliness, taste, are powerful adjuncts of salesmanship.

But there has to be work done in any shop that is going to be a pleasant place to drop into in summer. Shop-assistants ought to be taught that their first duty is to keep the store in a faultless condition, and that a duty incidental to this one was the selling of goods. They will thus be taught to

recognize that their hours of most active service are those when there is no business doing. Their much handling of the stock to keep it clean and attractive will ultimately make them adepts in shop keeping. Their training ought to be with a view to such an end. They will be made workers thereby, and will acquire a pride in a tidy shop. Their personal appearance will be looked after too, because no young fellow will care to be in contrast with a shop he takes any pride in. They will become good salesmen because they are good shopkeepers, and that statement will not be taken exception to as much as this one, that they will become good shopkeepers because they are good salesmen. The last statement is not probably very generally true. Make the learner a shopkeeper first. He will become a salesmen all the earlier. The considerate politeness of manner will develop along with personal neatness, and the character of the salesman will round itself up, if the shopkeeping art be first taught.

FANCY GOODS.

This year so far has been a somewhat troublesome one in the fancy goods trade both for wholesalers and retailers. There is no doubt but that the first to suffer in slack times are those who are dealing in luxuries—the "unnecessaries" of life. Those whose trade is confined to the "necessaries"—clothing, provisions, etc., no doubt feel a stringency in money, but only to a limited extent in proportion to their friends in such trades as fancy goods, jewelry, etc. The first step in economy is to stop giving presents, and in presentation lies the stronghold of the fancy goods and notions trade. The first three months of the year were very quiet ones in the trade. April was a little more active, and made up somewhat for the ground lost in the previous months, but it will take a good harvest and an exceedingly good summer and fall trade to place a good many of the dealers on their feet again. From the present crop reports received from one end of the Dominion to the other, those in the trade anticipate a big boom in the business before the present year goes out. The chief cause of the recent dull spell was undoubtedly the Dominion elections, accompanied as they were with intense excitement throughout the country, from ocean to ocean, and by no means lessened by the fact that had the present Government been defeated the trade policy of the country was in great danger of being subverted, which meant a depreciation in value of many thousands of stock upon which duty had been paid. It is impossible to calculate the loss sustained by a country during such disturbances, and if the figures could be shown with any degree of accuracy it would probably be better for trade generally if the life of each parliament was extended.

TRADE LOOKING UP.

The outlook for the trade of the country is favorable. It is apparent in every branch in some more than in others. And those which show the most favorable indications are among the leading trades. The unsettled feeling which prevailed during the late election campaign has vanished and the wheels of commerce are again merrily revolving.

Money is becoming easier, and for legitimate business purposes there is an abundance. Remittances are being made with more promptness. The position of the banks, as revealed by the last monthly statements, is more satisfactory than is usual at this time of the year. In fact the general outlook is healthier.

The condition of the Canadian farmer is not by any means on the verge of ruin. True, his cereal crop last year was barely an average one. But the enhanced value of his produce has more than made up for the discrepancy in this respect. During the past three or four months the price he has been receiving for his live stock, breadstuffs, fruits, butter and eggs has averaged several cents higher than for the corresponding period of 1890. And the cost of his farm implements and necessities of life has not increased either. The winter crops appear to have wintered well, and from the present outlook in Europe fairly good prices are anticipated for them.

The winter was favorable to storekeepers. Being seasonable it created an active demand for all staple lines, and wholesale and retail merchants were enabled to work off the goods left over from the previous season besides their new stocks. This was particularly so with regard to heavy woollens, furs, etc. As a result, stocks are lighter than usual and liabilities less. Under these conditions it is not surprising that the merchants are more than usually hopeful in their views and have been pleading urgency when ordering for the summer trade.

The mercantile outlook in the United States on the other hand is not so bright. Their own weekly trade reports reveal this, and it is further demonstrated by the fact that some of the wholesale houses in the large commercial centres have curtailed their corps of travellers.

Canadians have nothing to fear. The trade and commerce of the country is laid upon a solid foundation and all we need to increase the superstructure is confidence in ourselves. We shall gain nothing by looking towards Uncle Sam for assistance. The lower in the scale our commerce the better he is pleased.—The World.

OTTAWA NOTES.

OTTAWA, May 7.

Mr. Mulock has given notice in the House of Commons that he will move that it is expedient that sugar be placed on the free list.

The Board of Customs made the following decisions during the month of April:—Cocoa butter, unsweetened, 4c. per lb.; cocoa butter, sweetened, 5c. per lb.

On Monday next, Mr. Marshall will make enquiry of the Ministry, whether any steps were taken by the Government last session or since, to prevent American cheese being shipped through or from Canadian ports and branded as Canadian.



COFFEE ROASTERS.

PAISLEY Ont., 18th April, 1891.

DEAR SIR,—Can you let me know through the GROCER, where a small coffee roaster can be got, and the price, capacity about 5 lbs.

Yours truly,
D. SHANKS.

[The majority of wholesale hardware dealers handle coffee roasters. Outside of them would refer you to Messrs Geo. Sparrow & Co., Colborne Street Toronto.—ED.]

A TESTIMONY.

CALEDON EAST, APRIL 28th, 1891.

TO THE EDITOR OF THE GROCER,

SIR,—I have noticed several letters through the press recently, referring to Mr. James Lumbers, wholesale grocer, Toronto. Now, I would like to say a good word for Mr. Lumbers. I have been purchasing groceries from him, more or less, for nearly twenty years; and I believe I am one of his oldest customers, if not the very oldest, he has on his books at the present time. I have purchased goods from all the wholesale grocers in Hamilton, and also from quite a number in Toronto, and have not the least fault to find with those gentlemen, as I have always, and under all circumstances, been treated in a gentlemanly manner by them.

When I started business some twenty years ago, I did not commence for fun, but went in to make money, when I could do so legitimately. I am Scotch by birth and have got some of the characteristics of the Scotch people. I keep the Sabbath day and everything else I can legitimately get hold of; and, by following up these principles, I took up the cheapest market that I can purchase goods in, and find that I can do better by purchasing a great many lines of groceries from Mr. Lumbers than I can from any one else in the trade. Consequently, I purchase from him. I have always found Mr. Lumbers a thorough gentleman. His principles are right, his prices are right, his goods are right, and his terms are right. I have always saved money by dealing with him, but notably so since the Guild was formed. His prices are very much lower in some lines than Guild prices, and his discounts very much better; which enables me to add something to my little pile every month, and that makes me smile and feel happy.

Mr. Lumbers has been my friend in many ways, both by his good advice and also by selling me goods cheap. What more could I (or any other merchant) want or expect? I believe in buying in the cheapest market, and will continue to do so; there is no friendship in trade with me; it is all a matter of business. Gratitude may have some influence in purchasing goods, but friendship nothing.

Now, Mr. Editor, the above is the first letter I ever wrote for publication, and I would not have troubled you this time, but I could not sit quietly by and see Mr. Lumbers' character and business principles aspersed by anyone, without adding my testi-

mony to what I know to be strictly true regarding Mr. Lumbers' business principles, and also his truthfulness and integrity.

THOS. CRANSTON, Caledon East.

[The question as to whether Mr. Lumbers is or is not a friend of the trade might remain an open one with a great many people, even after another score of correspondents should have written pro and con upon it. It is useless therefore to continue the discussion, and we shall publish no more letters upon it.—EDITOR.]

"CONSISTENCY THOU ART A JEWEL."

MR. EDITOR,—Permit me a few lines in reply to friend Thackray's explanation of the action, of the Toronto Retail Grocers' Association anent Mr. Britton's reduction of the price of bread in contravention to the distinct agreement of the Association to adhere to the Master Bakers' prices, etc.

The Secretary's apology, if it deserves the name, is, to say the least, a lame one, and rather gives the snap away, so to speak, and confirms the belief of the average grocer that "there is a ring within a ring" in this Association. It is no excuse worthy of acceptance to say that "the mild effusion penned on authority of President Barron was not a matter intended for the Association at all 'as they felt' the dangerous ground upon which they stood." Exactly, Mr. Editor, that's what I thought, there evidently "is an African in the woodpile" somewhere. Bro. Thackray rather tells us more than your discreet scribe did, as I was not aware that an advance of 2c. per large loaf had been charged by Mr. Britton to his credit customers. Keep right on, and we will get a few more pointers "not intended for the Association."

Mr. Editor, an implied agreement between members of one association and those of another without record on the minutes, is as much a combination as if attested to under attorney's seal and signature, and what I intended to show your readers in my former letter was the fact that the Toronto Retail Grocers' Association had no reason to protest against the iniquitous Wholesale Grocers' Guild, inasmuch as the proceedings show them to be purely and simply a combination for better prices, terms of payment, etc., and the Dominion Wholesale Grocers' Guild is itself nothing more than such an association. It is a fact that anyone agreeing to abide by the rules of the Wholesale Grocers' Guild can buy goods and sell them on the same terms as that body without signing any cast-iron bond. Then why protest? I fear "ye protest too much."

Mr. Editor, I will not presume further on your valuable space, though before closing I might remark that Brother Thackray very charitably draws the mantle of silence over the other and really more important combine matters acted upon by his association, namely, the boycotting of certain sugar refineries, starch factory, tiger tea, syrup, and sugar packages, etc. No doubt discretion is the better part of valor, and the motto of the valiant secretary is

"He that fights and runs away
May live to fight another day."

Again thanking you for space granted me, I beg to close with best wishes for the success of the Toronto Retail Grocers' Association, and an assurance of my deep interest, in their meetings, which I always read with pleasure and interest, though I will not promise not to criticise such actions of theirs as seem inconsistent.

Yours truly,
NOT GUILD-V.
Toronto, May 2nd, 1891.

CIRCULATION OF TRADE PAPERS.

The question of the circulation of a trade paper is one of the most delicate subjects that can be brought up for discussion. It is hedged about with difficulties, however it may be considered. The general public become accustomed to large figures by reason of what is put forth from time to time by the daily papers. Unscrupulous advertising solicitors having faith in big stories have no hesitation in naming improbable figures of circulation, sometimes impossible figures. The public, knowing that a certain daily paper has achieved a high degree of financial success by circulating 100,000 copies, reasons, however fallacious the reasoning may be, that a successful trade paper must have the same, or at least nearly the same, circulation.

A case in point, happily illustrating the idea, occurred some years since. A certain trade paper, the circulation of which is in a very well defined field, which field it thoroughly covers, and outside of which field it is relatively unknown, occupies a very high position. Its proprietors are in excellent financial circumstances, and the establishment generally ranks among the best. A well-informed business man, discussing the question of circulation of trade journals, said, referring to this paper, which, for the lack of a better name for the moment, we will call the "X" paper:

"Well, I suppose the 'X' has a circulation of at least 75,000 copies. I know it is a prosperous paper, and it is taken by everybody in the trade. I suppose that perhaps they publish more than 75,000 copies."

Nothing could be more ridiculous than this assumption. The number of firms engaged in the lines of business to which this paper appealed was only a little more than one-tenth of the estimated circulation that this gentleman gave. What more can be asked of a trade paper than that it shall thoroughly cover its field? If everybody in the trade takes it, then enough take it, and an extra circulation would be a disadvantage.

It is a well-known fact that many, if not most, of the trade papers cost more for paper, printing and distribution than the subscription price will pay for. On a circulation of 5,000, 10,000 or 20,000 copies, whatever it may be, there is a dead loss of so much money. All that can be expected under the circumstances, then, is that the publishers shall supply the paper to actual subscribers in the trade. Any other circulation is very far removed from their ideas of prosperity. Notwithstanding these facts, we occasionally find a trade paper that puts forth circulation figures that are altogether out of reason. We encountered something of this kind only a short time since. A trade paper claimed a circulation that was several times in excess of the number of business men in the line to which it was devoted. This indicated either ignorance or rascality. If there are only 10,000 men in a certain line of business, it is ridiculous for a trade paper devoted to that line exclusively to claim a circulation of 25,000 copies. It would be more reasonable to suppose that the circulation is 7,500 copies or less, for never yet did every man in a given line of business take the same paper.—Office.

A CONFERENCE BETWEEN WHOLESALE AND RETAILERS.

There are reasons for hoping that the causes of the friction which has for some time disturbed the relations between the Retail Grocers' Association and the Wholesale Grocers' Guild of this city may be removed or smoothed down. On Monday there was a meeting of the latter body, at which it is understood the resolution of the retail association concerning the starch of a new manufactory was considered. An outcome of the meeting was a proposal from the Guild for a conference with the retail association. Doubtless other questions, such as the adoption of a sliding scale basis for discounts, will be discussed at the conference. There seems to be a strong disposition among the wholesalers to meet all reasonable demands of the retailers. The result of the conference will not be known in time for this issue, as it takes place on Thursday evening.

THE PRICE OF BISCUITS.

A change in our quotations for biscuits has been necessitated by the issue of a new list of prices by the manufacturers. The alterations are made in this week's Prices Current of THE GROCER. New York fruit biscuits $\frac{1}{2}$ c. higher, or 15c.; People's Mixed are $\frac{1}{2}$ c. higher, or 11c.; Pilot Family are $\frac{1}{2}$ c. lower, or 6c.; Snowflake are $\frac{1}{2}$ c. dearer, or 11 $\frac{1}{2}$ c.; Soda are $\frac{1}{2}$ c. dearer, or 6 $\frac{1}{2}$ c.; in 3 lb. packages soda are 1c. dearer, or 21c.; Sultanas are 1 cent cheaper, or 11 1-2c.; oyster crackers are 7c., the lower quotation, 6c., being abolished; milk biscuits, are $\frac{1}{2}$ c. cheaper, or 9 $\frac{1}{2}$ c.; butter-crackers are 6 $\frac{1}{2}$ c.; wine biscuits are 9c., or $\frac{1}{2}$ c. cheaper. These are all the changes in our list.

SAID TO BE CLOSED.

The National Cash Register Co. write:—"We notice your enquiry in your issue of May 1st, in reference to the whereabouts of the Canada Cash Register Co. We don't wish our name to appear in conjunction with this company, as we have no connection with any other Cash Register Co. in existence. We understand that the company closed up their offices in this city some time ago, and that their agent, one Hirschberg, is now somewhere in Montreal. We are constantly in receipt of enquiries from merchants, and are continually presented with drafts in connection with this company, under the supposition that we are the firm above referred to. It is astonishing how easily some merchants are gulled into purchasing an inferior article for the sake of saving a few dollars. We have had quite a few enquiries from merchants for this very much desired paper to carry on the operations of a very insufficient Cash Register. Our advice to merchants in the future would be to buy from responsible parties, and thus save themselves all future trouble and annoyance."

A WELL-KNOWN TORONTO GROCER DEAD.

On Monday afternoon Forbes Michie, of the firm of Fulton, Michie & Co., grocers and liquor dealers, King street, Toronto, died at the family residence, 177 John street. Up till Thursday night Mr. Michie had enjoyed the best of health and spirits. On Thursday evening he had complained of feeling unwell, and was stricken with paralysis the following morning. For two days before his death he had been unconscious, during which time the medical men in attendance held out no hopes of recovery. His funeral on Wednesday afternoon will be a military affair, deceased having been captain of G company in the Royal Grenadiers at the time of his death.

Capt. Michie was born in Aberdeen, Scotland, 35 years ago, and came out to Canada and settled at Fergus when about 20 years of age. On the death of his uncle, James Michie, seven years ago, he came to Toronto and with his brother went into the business in which he was engaged at the time of his death. He was a member of the Board of Trade, the St. Andrew's Society, National Club and the Argonaut Rowing Club. He was a popular officer in the Royal Grenadiers, and served in that battalion through the Northwest rebellion. The vicissitudes of that campaign impaired Mr. Michie's constitution, and it is believed his death has been hastened many years as a result.

Deceased was a very popular man amongst his employees. The general public knew him as a wholesaled gentleman, who never let a deserving case of charity leave him empty handed. In conjunction with his brother, George S. Michie, he endowed Victoria University to the amount of \$500.

TRAVELLERS AND TREATING.

A mass meeting was held in Victoria Hall, London on Saturday evening, under the joint auspices of the London Temperance Union and the Commercial Travellers' Circle, to inaugurate a movement against the custom of "treating" with intoxicating liquors. Mayor Taylor presided, and the speakers were: John Cameron, William Armstrong, H. Bellamy, Montreal; George A. McGillivray and William Hamilton. The following resolution was unanimously adopted, and it is expected it will be indorsed by temperance workers throughout the dominion:

Resolved, that the custom of "treating" with intoxicating liquors is a source of evil in many ways, that it is not alone useless and expensive, but distinctly harmful, bringing in all cases temptation in its train, that the habit is unbusiness like, its supposed advantages from a business standpoint being illusory. Therefore resolved: That this meeting calls upon leaders of opinion to discountenance among young and old the treating custom above referred to, and urges merchants, commercial travellers and business men generally, to unite in discouraging such "treating" in connection with business

as something unnecessary, expensive and leading into temptation; and further resolved, that we earnestly invite concerted action on these lines throughout the Dominion by business men and others, and that copies of this resolution be sent to the various presidents of boards of trade throughout Canada, to presidents of commercial travellers' associations, to the various conferences, assemblies and synods shortly to meet, and to the press.

COFFEE AND SPICE MILLS CHANGE HANDS.

Messrs. Sinclair, Hood & Co. have purchased the business, as per advertisement in this issue, of W. A. Bradshaw & Co., and will continue to manufacture the same qualities of goods which have an established reputation throughout the country for their superiority. Mr. Sinclair is well known in the trade, and will give the business most careful attention. Mr. Hood has had considerable business experience and will devote himself to the inside work. They will be represented by one of the most popular men on the road, Mr. John Hodge, who has had an experience of eighteen years. W. A. Bradshaw & Co. will continue to manufacture the electric ammonia soap as usual, which is giving universal satisfaction. The new firm is entitled to and has our wishes for the best success. They have the resources that usually win success, viz., energy, acquaintance with their business and with the trade.

DAMAGED GOODS.

The importance of the dealer pointing out any defect that may exist in goods they are selling is often not sufficiently appreciated. If the dealer sells damaged goods without calling the attention of the purchaser to the fact that the article is not perfect, he runs a great risk of losing trade, for a purchaser once deceived will not be likely to come for a second imposition. The dealer cannot afford to argue inadvertence, for he cannot be excused for carelessness; and inadvertence is, plainly put, carelessness. The safest plan is to keep all damaged goods in a separate place, and in addition, to call the attention of the customer to whatever flaw may exist, making such reduction in the price as the defect warrants. This rule should be applied to even the smallest article, and the dealer will find that it pays to follow out that policy. There are many articles that may show a slight defect or flaw that will not affect the usefulness of the article and might never be detected by other than an experienced eye. Whenever the dealer, who is presumed to possess that sort of an eye, discovers the defect, he should not trust to his memory, but at once place the piece of goods where he will be able to call attention to the flaw when making a sale. If the damage is such as to impair the article he should not sell it at all, and his honest efforts to protect his customers will repay him for any losses he may sustain in that way.—Ex.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Have you tried them? If not we want you to do so. Samples and quotations sent at any time. A trial order solicited.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

MUNN'S
Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Empire Tobacco Co.

MONTREAL.

LIABILITY. OF MERCANTILE AGENCIES.

A recent decision regarding mercantile agencies by the Supreme Court at Ottawa is of interest to the business community. Mr. Cossette, of Valleyfield, Que., sued Dun, Wiman & Co., for damages for furnishing to a subscriber information concerning his financial standing and business which was entirely incorrect and which had the effect of completely ruining his credit and financial reputation. The defendants contended that the information contained in their report had been by them obtained and communicated to their subscriber in good faith and in the usual course of their business; that mercantile agencies such as theirs are lawful and useful, and that they are now considered as a necessity by the mercantile world; that the report in question was communicated by them confidentially to one of their subscribers at his request, and in consequence the communication was a privileged one for which no action would come against the agency, though the plaintiff suffered damage thereby. The Supreme Court held against the agency on all these points, and decided that mercantile agencies which make it a business to supply for a reward information concerning merchants and their business, must suffer the consequence resulting from the false and incorrect reports communicated to them by their subscribers.

PREJUDICE AND THE FIRST COPYING-PRESS.

The copying press is one of the most valuable aids to business men ever invented, but nevertheless when it was first introduced it met with most determined opposition. The inventor was James Watt, the famous discoverer of the application of steam, and in a recent inaugural address before the University of Glasgow, Prof. Archibald Barr said: We need not be surprised to find that Watt's copying process, though brought out practically in its present state of perfection, found little favor at first with many business men; but it is curious now, after the invention has for more than 100 years been almost indispensable to the class of men who then resented its introduction, to read of the bitterness of the opposition which he met with. The fear that "it would lead to the increase of forgery" ran so high that on one occasion when Smeaton and Boulton (Watt's partner) were sitting in a London coffee house, they heard a gentleman exclaiming against the copying machine, and "wishing the inventor was hanged and the machines all burnt." No one could attempt to estimate the value to the world of this single invention, and still comparatively few people now know to whose labors and knowledge they owe the boon.

Work can always be found in a store without double-million microscope.

A CASE WHERE ADVERTISING PAID.

There is one printer in this city—I shall call him Doffs, but Doffs is not his name—who practices what he preaches, and who has found that his gospel is the right sort and full of saving grace. His theme, first, last, and all the time, is:

"ADVERTISE."

Like the good evangelist, he sets the proper pattern and, as a result, believers are added to "the faith" every day. He has a great and growing business, and there is no better known printer in these parts. His five job presses are never idle. But things were not always so prosperous with Doffs.

Eight years ago the job printing establishment (?) of Doffs contained only a packing case—used as a table—a very ancient chair, and a lithograph of Mary Anderson. No type, no press, no paper, no ink! Yet Doffs' sign was out and he awaited the arrival of his first customer. Fifteen days flitted away and no man had darkened his door. Was not his sign out? Well, yes, it was out; but it didn't slap a fellow on the shoulder and say, "Here is Doffs, the printer." No, no! The sign was a very dumb thing, and Doffs knew it. He wanted cards to circulate, he wanted his sign in the newspapers; but card stock cost money, and the newspapers did not print advertisements for nothing. Alas, poor Doffs was dead broke! In fact, bread was getting mighty scarce at Doffs'.

"Advertising pays," meditated Doffs, "and, if I could only 'work' the newspaper, I think I'd get along." An idea struck him—it was bold, it was rash, it was fraudulent; but there was bread to win, and affairs were desperate with my friend. He sat down and penned four copies of the following, and mailed them to the four leading newspapers:

PAINFUL ACCIDENT.—Little Johnnie Card-board, a press-feeder in the office of Doffs, the printer, No. — street, caught his hand in a Gordon press yesterday and was badly mashed. Perhaps it will have to be amputated.

The item appeared in each of the papers in the morning. Before noon a benevolent looking lady entered Doffs' office and ordered some nice cards for a church festival.

"How's the boy?" said she.

"Boy? What boy?" responded Doffs, unguardedly.

"Why, the boy that got his hand in a press."

"Oh, excuse me, madam. I am 'most crazy over the affair. He's getting along nicely, thank you. The doctor thinks he can save the hand."

"Good," said the woman, "here is a dollar for the little fellow," and the good woman departed. Let us hope that if this kind lady ever reads this she will be charitably disposed towards my friend, as that dollar went to buy bread and meat for a family that needed just such sustenance.

From that day Doffs began to thrive. He soon had types and presses of his own, and through cards and newspaper advertising is one of the best known job printers in Western New York.—Joseph Henderson, in the Press and Printer.

**New Eastern Townships
MAPLE SYRUP AND SUGAR.**

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the Old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

M. LEFEBVRE & CO.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



THE CHISHOLM
PLANT BOX.

- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

OAKVILLE, ONT.

**MUNN'S PURE
BONELESS
CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



**STUART,
HARVEY & Co.**

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FEARMAN'S STAR BRAND
HAMS AND BACON.
Hamilton, Ont.



**HUCKINS
SOUPS**

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

- Tomato, Mock Turtle,
- Ox Tail, Green Turtle,
- Pea, Julienne,
- Beef, Vermicelli,
- Chicken, Terrapin,
- Macaroni, Consomme,
- Okra or Gumbo,
- Soup and Bouilli,
- Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**



**Ram Lal's
PURE
INDIAN TEA**

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

**JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.**



The grocers of Petrolia, close at 7 o'clock, from the first of May till the end of summer.

The St. Thomas Plate Glass Association had to pay out only \$1,250 for replacing broken windows last year.

It is said that James Lumbers is now getting his sugar from a manufacturing confectioner who signed the sugar agreement.

James Johnson, general merchant, Cochrane, Alberta, N.W.T., has changed his style to Johnson & Co., owing to his having taken in with him two other partners.

Messrs. Berkman & Bannet, general merchants, Regina, Ass., have purchased the lot and building on South Railway street, formerly the Glasgow House, and will refit it and move their business into it soon. The price paid was, we are informed, about \$2,500.

Mr. J. W. McDonald, of Huntsville, has disposed of his stock to R. Y. Fishe, of Waterloo and Huntsville, who purposes amalgamating the two stocks. Mr. Fishe will move from his old stand into that occupied by Mr. McDonald. All will be under the able management of Mr. E. O. Mums, who on account of his business ability and sterling qualities has become very popular.

Mr. James Merriman, of Merriman Bros., grocers, St. Catharines, met with a serious accident on Monday morning. A horse attached to a buggy which he was driving became unmanageable, and in endeavoring to escape injury he leaped from the buggy, and in doing so his foot caught in a wheel, throwing him heavily on the road and breaking his leg below the knee.

A lively time is anticipated in the confectioners cocoa trade. W. Baker & Co., Boston, are pushing business in Canada and are offering goods here at 1c. per lb. below the Boston prices, besides paying a 5c. per lb. duty and the freight, which will amount to about ¼c. per lb. In other words they have reduced their prices 6¼c. per lb. No doubt the Canadian manufacturers will meet the cut.

Mr. J. R. Sherwin, general merchant, Gore's Landing, Ont., having concluded to remove to Harwood, offers his place of business in the former place for sale or to rent. A dwelling is attached. The building stands on half an acre of land which has also a stable upon it. There is a good opening for a shoemaker in connection. He can give suitable reasons for leaving, and immediate possession.

Mr. E. S. Judge, Baltimore, secretary of the National Canned Goods Association, writes:—"I am just in receipt of official no-

tice from Chicago that the railroads have granted the application for one-and-one-third fares round trip, on the certificate plan, to the National Association meeting in Chicago. Please advise all as early as possible, so they may secure their certificates when they buy their tickets." Packers in Canada who wish to attend the National Association should not neglect to secure certificates.

Among the buyers present at the first sale of green fruit in the Montreal market this season, which was held on Monday, were Messrs. W. H. Thacker, H. Peacock, Chicago; A. Morris, P. J. Thorne, E. Williamson, New York; D. W. Mead, Sprague, Warren & Co., Chicago; T. Thomas, Utica; J. Liverone, Cincinnati; H. Currier, G. M. Emory, W. Westfall, Boston; Geo. McWilliams, J. Cleghorn, J. Gower, Toronto; J. Livernois, W. Dixon, Hamilton; J. Shuttleworth, A. Mountjoy, London; H. Ward, Sarnia; H. Walker, Guelph; H. Brouse, W. Moreland, Ottawa; H. Boivon, E. Chovenal, Quebec.

Quite an extensive and daring robbery was perpetrated on Sunday morning in J. E. Mullins' grocery establishment, at the corner of College and William streets, Montreal. Some time after midnight unknown parties effected an entrance at the rear of the shop, drilled a hole in the safe and blew it open with gunpowder. The robbers were quite successful, as they secured \$500 in bank bills and 23 watches, which will bring the loss sustained up to about \$1,000. Mr. Mullins is a wealthy man, and his name was quite prominent as a candidate in Montreal Centre at the last election. No arrests have yet been made.

The Peterboro' Association which suffered last year from the actions of their secretary, is now again to the fore. They have re-organized and have applied for affiliation with Toronto. Their first act after organization was one of justice. They commenced aright, by forwarding to Toronto the amount which was due to Mr. Thackray for his expenses last June. We predict for the members much advantage from this course, since they at once secure the good will of the Toronto Secretary, who is able and is always willing to assist in strengthening the hands which should unite these local associations with the central body.

Some six months ago the business of Macdonald Bros., Sherbrooke, P. Q., was taken over by Messrs. Ballentyne, Johnston & Co., both young, energetic men with lots of push and go in them, late of Tees, Wilson & Co., Montreal. Mr. Ballentyne will be remembered by many of our subscribers as the jolly traveller who at one time called on them for that firm, and Mr. Johnston, by those who chanced to visit their late firm's office, in Montreal, where he held a position for thirteen years. Our reporter was struck with the neatness and choice selection of groceries and sundries that this firm carry. It is

one of the finest in the Townships. They report trade very good, and have every prospect for a successful business life, which THE GROCER wishes them.

Walter Baker & Co., Dorchester, Mass., have issued a very handsome manual entitled The Chocolate Plant. It is finely bound in chocolate colored leather, on which the title and a handsome design are impressed in gilt. The book gives an interesting botanical account of the plant, its culture, the manufacture of its products, the physiological effects of these, and several suggestions and recipes concerning preparations in which cocoa and chocolate are involved. The printing is beautiful and the illustrations are numerous and clear. It is seldom that the ends of trade are served by an exponent so scientific and literary in its matter and so artistic in its form.

SOME HALIFAX CHANGES.

There have been several business changes among the wholesale grocers and jobbers of Halifax. Messrs. Baird & Peters have removed to larger and better quarters on Ward street, and the buildings lately occupied by them on South Wharf have been leased by Messrs. McAfee & Loomis, who hope to do a good trade as wholesale jobbers, etc. Mr. Andrew Malcolm has also moved to a larger building on South Wharf, and next door to him Messrs. McCavour & Barlow have opened and are doing a large jobbing trade. They are both young men of good address. Having had considerable experience they will no doubt make their mark. Mr. James Dillon (late of Collins & Dillon) has taken a store at the end of the Wharf and hopes to get his share of the trade. Messrs. McPherson Brothers have just got into their new store on Union street, and with better accommodation, expect to do a much larger business than before. They have a large and choice stock of groceries, and are classed with the best retailers in the city.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by
**ELLIS & KEIGHLEY,
TORONTO.**

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

W. A. McCLEAN

& CO.,

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO.

ST. LOUIS.

NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS

BACON

LARD

PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

"Mallawalla" Pure Indian Tea.

A rich and delicious blend. Put up in 1-2 and 1
pound tinfoil packages, with attractive labels. Packed
in 50 lb. Cases, separate or assorted, half and half. Re-
tails at 50c. per pound, allowing the jobber a handsome
profit, nothing equal to it in the market for the money.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.



TORONTO MARKETS.

TORONTO, May 7, 1891.
GROCERIES.

The grocery trade is still lacking in spirit. The week's sales have been about on a par in volume with those of last week. May does not generally open very bright, as farmers are then engrossed with seeding operations, but the opening of May this year is duller than it commonly is. The sugar trade is yet in its spring languor. The tea trade is rather quiet as the season for new stock draws on. Canned goods go out freely, if the output be compared with the supply. Dried fruit is in steady and light request. There is no very strong demand in any line. Yet the conditions of trade are improving so far as betterment of the markets for home products goes. The farmer now gets good prices for nearly everything he raises. The expectation is therefore strong and rather general that there are good times not far ahead of the grocery trade. Money is freer, and remittances on account are fairly satisfactory.

CANNED GOODS.

There are very few changes in the position of canned goods, and such as there are have been preceded by symptoms duly noticed in former reports. There is a fairly large output of stock, though if there were an abundance of goods the present rate of sale would probably be considered slow. Peas are joining tomatoes in the class of very scarce commodities, and very little can be done below \$1.30, the lowest figure (\$1.25) in our quotations being virtually cancelled, as little or no stock is any longer available at that price. Corn is also firmer, most of the jobbers holding for \$1.15 as the inside figure. It is getting into rather small compass. Tomatoes are immovable at anything under \$1.50. The stock here has shrunk into limitations very unusual thus early in the season. Salmon is getting into a good position for holders, and it is predicted that the market will be bare before six weeks have passed. Already houses on the street are buying from each other to fill out orders. The demand for lobsters is not strong, but the stock is small, and prices are consequently firm. If prices in all lines were easier trade would be freer, there is little doubt, but the present movement of trade will suffice to carry off the remainder of the pack in most lines. There is no business of any moment doing in future contracts. Packers are loath to undertake any orders, and jobbers do not seem eager to get quotations. There is no doubt better stock is to be had if jobbers withhold their orders until the prospects begin to be outlined at least. It is reported that the frost of a few nights ago destroyed the prospects of the peach and cherry crop in the Niagara district, the trees being in bloom at the time.

COFFEE.

There is not so good a demand for coffee after the close of the winter, as consumption is greatest throughout the country in cold weather. The trade now is rather quiet.

Stocks are fairly full, and local prices stationary, though outside firmness is developing in most grades and growths.

DRIED FRUIT.

Currants have relaxed from the point to which they were flushed by the rise in the primary market and leading centres of distribution. There has been no ebb in outside quotations, but the advance made here was not warranted by the state of this market, in which there is a better supply of stock than there was believed to be. Provincials in barrels are 6¼c., in half-barrels 6¾c., in cases 6½c., and Filiatras and Patras are lowered a quarter of a cent all round. Valencia raisins off stalk are to be had as low as 5¾c., and layers are down to 7¾c. Prunes in cases are 8½ to 10c., and are scarce. There is no stock in casks.

NUTS.

Nuts are not very seasonable goods; the demand wanes to a very weak movement in everything but coconuts, in which there is a quiet trade doing at \$6.

RICE AND SPICES.

The demand for rice has now to wait on the supply. Nearly every wholesale house here is out of stock. One house is expecting a car load. The mills, however, are sold out. They have been buying back from wholesalers rice that they sold them a short time ahead of delivery. The vessel with the first rough rice of the season is due on the 18th inst., but by the time the raw material gets through the mills the month will be pretty well over. Spices are unchanged, and in demand at the usual rate.

SUGAR.

The trade in sugar is no better than ever. The demand is slow and moving off but small quantities at a time. The general state of the sugar trade is unsatisfactory. Buying is probably kept in check by the same causes as make trade in most lines dull just now. The unsettled condition into which the removal of the United States duty on raw threw this market, is probably now mostly recovered from, the belief that sudden legislation will not be applied being now more general apparently than it was. The question is being considered by the Government, and some proposal may be made shortly to the House. A notice of motion has already been given by a member of the Opposition for the abolishing of the duty on raw, and an intention to introduce a counter motion has been signified by another member, who aims at the protection of the beet sugar industry. Granulated sugar is unchanged, being 6¼c. in lots not less than 15 barrels in quantity, and 7c. in smaller quantities. Yellow is selling at 5.15 to 5¼c. The cutting noted last week in yellows has been stopped, and prices now pretty well agree upon the basis quoted above.

SYRUPS AND MOLASSES.

The sales in syrups and molasses have been but moderately large. The demand has been rather better for syrups of the grades now upon the market. Low grades are yet scarce. Molasses is quiet.

TEAS.

A fairly good movement of stock has been going on. Low grade Hysons continue scarce, none being purchasable below 19 to 20c., and only very common tea is to be had at that. Ping Suey gunpowder has gone up in price as it has gone down in supply. In a short time it has grown two or three cents dearer, and the bottom quotation for it now is 25c. Low grade Congous are quoted from 14c. as the base of prices. There is no change in other grades of Congous. In

Japans the only really low grade teas worth considering are the nibs, obtainable now at 15 to 16c. They are by far the best value now offered in Japan, being of fine drawing quality, notwithstanding their coarse make. The first new Japans are expected here in about three weeks. They are of the higher grades, being all garden teas, and the quantity brought upon this market will, as usual, be small. The market for Japan has opened out firm, and present indications do not point to low prices.

PETROLEUM.

Prices are steady and business moderate. Canadian refined is unchanged at 16c.

In its weekly oil report the Petrolia Advertiser says: Petrolia crude is \$1.38½ per bbl. Oil Springs crude \$1.40½ per bbl. The market is very firm at these quotations, and refiners have commenced to stock up for the fall trade, when they expect a larger business than ever before. There is no doubt about it, the country is prospering and increasing, as is evident from the increasing consumption of coal oil, which is as good an indication of the prosperity of the country as can be obtained from any source. All the drilling tools in the oil region are going full blast, and we do not hear of any dry holes being obtained. Refined is 12½ to 13 cents; gas oil and petroleum tar have advanced in price, and are now quoted at a dollar a barrel, f.o.b. here.

DRUGS AND CHEMICALS.

Brimstone is quoted ¼c. higher in small quantities, the price running now from 2½ to 3¼c. Iodine is up to \$5.50 and \$6, or 50c. higher than it was a week ago. There are no other changes. Business is but fair.

BUTTER AND CHEESE.

The market is being more liberally stocked. The demand keeps pace with it as well. Prices have therefore kept pretty stationary. The quality of the butter received has been on the average rather good. The spring has opened with improvement in this respect, more good butter being now marketed than is usually the case in early May. Most of the receipts are in large or pound rolls. Pound rolls are appreciating, quoting just now at 20 to 25c. The demand is partial to pound rolls as the majority of consumers find a pound at a time suffices, unless their distance from the dealers' is considerable. Large rolls are wanted too, but not so much as pound rolls. The quotations for tubs are

E. LAZENBY & SON, 18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

ADAMS & SONS'
TUTTI-FRUTTI
CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Wright & Copp,

Importers and
Manufacturers Agents,
Grocers' Sundries,

40 Wellington St. E., Toronto

REPRESENTING

THE NEW YORK BISCUIT CO'Y :

Van Der Veer & Holmes'
Celebrated A Crackers.

E. C. HAZARD & CO'Y, NEW YORK

Shrewsbury Tomatoketchup, Chutney,
Mayonnaise Dressing, etc.
Petaluma California Fruits.

T. D. MILLAR'S ROYAL PARAGON
CHEESE.

Surprise Soap.

TELEPHONE 2662.

We are open to accept one or two more first-class agencies either for Toronto or Canada having a good connection and splendid storage facilities.



THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for **ABSOLUTE PURITY** for over a **QUARTER OF A CENTURY.**

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

ALL GROCERS SHOULD SELL
THE

Royal
Dandelion
Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

General Storekeepers

who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY
GOODS REVIEW CO., 6 Wellington St. West,
Toronto.

Beauty Restored and Health.



From kidney and liver troubles we suffered down for 30 years. My wife got as yellow as a snaw. We got ST. LEON WATER. It is the rare stuff; done us all the good we could desire. She has regained the fresh color and bloom of long ago. Others I know, praise St. Leon Water above any other remedy.—John Burr, Winnipeg.

June 15 the Palace Hotel will be opened to visitors at Springs.

St. Leon Mineral Water Co., Ltd.,
Toronto.

TO GROCERS.

SIMCOE CANNING CO'Y'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

EVERY MAN who has

any ambition to rise in the Grocery Trade should buy a copy of

"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front quicker than anything else.

R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

TORONTO.

Condensed



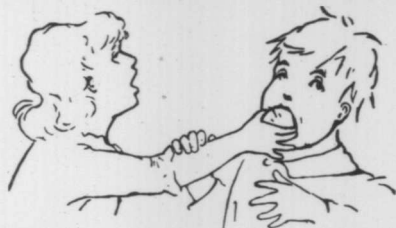
Coffee.

REINDEER BRAND."

Here are a few of its good points :

It contains MILK, SUGAR and COFFEE. By adding one spoonful to each cup of boiling water anyone can prepare one cup or ten cups—as required—of really excellent Coffee in less time than it requires to say so. Condensed Coffee will keep perfectly for months in any climate. For early or late lunches, for Picnics, Excursions, etc., etc. nothing equals "Reindeer Brand" Condensed Coffee. Prices and samples of the Reindeer Brand Goods. **CONDENSED MILK, CONDENSED COCOA**—both standard preparations—and Condensed Coffee promptly furnished.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia



All we want and ask of you
is to give

"Surprise" Soap

a trial.

You want

To please your customers.
To make a good profit.

SURPRISE will do it. We guarantee
satisfaction.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MONTREAL 17 St. Nicholas St.
TORONTO Wright & Copp, Agents,
40 Wellington St. East.

MARKETS—Continued.

17 to 21c. for choice, and 14 to 16c. for medium. Large rolls are 17 to 21c. Low grade and store packed go from 5 to 10c.

Cheese quotes a little lower for Septembers, late fall makes bringing 11½ to 12c., summer 10 to 11c. and skims 8 to 9c. These prices are firm.

COUNTRY PRODUCE.

APPLES—go at \$4 to \$6 per barrel. The market contains little but good stock, as apples of inferior grade at the outset have not had the endurance in them to remain marketable thus late. The stock now to be had is limited, and goes slowly because of the stiff prices.

BEANS—are not in special demand but they are in very low supply. They quote still at \$1.30 to \$1.60 the latter price being for choice hand-picked stock.

DRIED APPLES—Remain pretty much in the position they had got to last week. They bring from 8¼ to 9½c., and are selling very well.

EVAPORATED APPLES—Are likewise unchanged. Good stock brings 13½ to 14c., and the supply is just about sufficient to keep prices where they are.

EGGS—Are improving. They are worth 12 to 12½c. There is a steady supply, but not so liberal one as was last week.

HAY—Timothy is worth \$9.50 to \$10, and mixed hay is \$8 to \$9. Receipts are fairly good.

HIDES—Are quiet at 5 to 5 1-2c. for No. 1 green. Buyers are not anxious to trade yet, as grubby stock has been offering for some time. This spring hides were quite grubby.

HONEY—Is quiet at 7 to 10c., according to quality, for clear, and 14 to 16c. for sections.

HOPS—Are moving ordinarily at 35 to 38c.

OATS—Are easier at 51c.

ONIONS—Are very scarce, holders being in a position almost to dictate prices. The quotations range from \$4.50 to \$5 per bbl.

POTATOES—Cars are unchanged at \$1 to \$1.05. Out of store lots are steady at \$1.15 to \$1.20.

SEEDS—Alsike is \$7 to \$8.50, red clover \$4.50 to \$5, timothy \$1.20 to \$1.65.

SKINS—Sheepskins are \$1 to \$1.50, calf skins are 6 to 8c.

STRAW—Is in little request. The prices are yet \$5 to \$7.

TALLOW—No change, 5½ to 6c. for refined, 2c. for rough.

Wool—Is 18 to 19c. and is as dull as ever.

FISH.

The fish market has not assumed its activity yet. Pickerel is out of stock because out of season. There are few pike, and the price is 5c. White fish is beginning to come in from Ontario waters; The Manitoba supply always stops after the frozen stock is got off the market. The price for white is 7 to 8c. Salmon trout is scarce yet and sells at 7c. Lake herring is \$2.50 per hundred (by count). Halibut is plentiful at 15c. There is no haddock. Cod are not wanted. The trade in fresh fish is beginning to have better encouragement from the demand. Cured fish of all kinds is dull at quotations.

GREEN FRUIT.

Cold weather has given a setback to the trade in green fruit, and has checked the advance that seemed to be inevitable in the price of lemons. Oranges are steady at prices the same as those of a week ago. Valencias are \$6; Riverside seedlings are \$4.50; Floridas are \$4.50; Messinas are \$3.50 to \$4. Messina lemons are \$4.50 to \$5.50; Palermo lemons are \$4 to \$4.50. Sweet potatoes are \$5 and about done. Pineapples are 10 to 20c. Bananas are getting scarce and dear. They are \$1.75 to \$2.50. Strawberries are selling at 25 to 30c. per box. Tomatoes are \$4.50 per crate of 4 baskets.

PROVISIONS.

Trade goes on at a fairly good rate of movement. The receipts of dressed hogs have fallen off until there are no more come in by rail. Street receipts are also limited. Products quote very much the same as they did a week ago, the only advance being in mess pork.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 8½ to 9c.

DRESSED HOGS—On the street are \$6.75 to \$7.

HAMS—Are firm at 11 to 11½c.

LARD—Is steady at 9¼ to 9¾c.

MESS PORK—Is \$16 for Canadian heavy and \$17.50 for short cut.

SALT.

The usual season's activity has been reached. A very fair demand for all kinds is at work. Prices are steady and unchanged from the quotations given a week ago. The Toronto Salt Works sold on Tuesday: Two cars sacks, 70c.; 2 cars barrels, \$1.40; 1 car dairy, \$1.25.

DRY GOODS.

The cool weather has been unpropitious. The trade in goods that are calculated for fine weather use is under a cloud when the weather is dull or cold. There is usually a pause in buying now at any rate, as orders for the spring trade have been filled, the demand from retailers has not got well started, and the winter trade is not yet being thought of seriously. There is not much stocking up in a sorting way during seeding. The weather has to become quite pronounced in its fineness before business is brisk with country dealers.

RAW FURS.

Raw furs are quiet at following quotations—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL

MONTREAL MARKETS.

MONTREAL, May 7, 1891.

There has been little change to the general position of affairs since our last, but business has continued to improve in a steady way, and with the opening of the canal and the dispatch of the first boats this week, more movement is looked for, and will no doubt take place. No particular feature is to note this week, except the spring fruit sales which are referred to elsewhere.

SUGAR, SYRUPS AND MOLASSES.

The sugar market shows little change, and dealers are still holding off. Business, therefore, rules dull and the position remains uninteresting. Prices remain unchanged, 5 to 5½c. for yellows and 6½c. for granulated.

Syrups are very quiet, and prices are the same, 3½ to 3¾c. being still the range.

There is a fair jobbing trade to note in molasses, and stocks are becoming very small. Advices from primary markets con-

WE ARE BUYING

**Dried
Apples.**

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1860.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

**Evaporated
Apples**

SEND SAMPLES
AND QUOTATIONS.

**JAMES E. BAILLIE,
PORK PACKER,
TORONTO.**

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.
THOMPSON & KING,
Consignees, Brokers, General Commission and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

**WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.**

—DEALER IN—
Labrador Herring, barrels and halves. Lake Superior Whitefish and Salmon Trout. Lake Herring. New Cured Hams and Bacon. Pure Canadian Lard. Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

**J. CLECHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.**

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

**J.F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.**

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns. We Furnish Egg Cases. Try Us.

**R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.**

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

**Wm. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.**

Choicest Smoked Hams and Breakfast Bacon. Bbl. Pork, Long Clear, and Pure Lard.
CORRESPONDENCE INVITED.

**Hams, Breakfast and Roll Bacon,
New curing, now ready.**

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

**CANNED
FINNAN HADDIES**

QUALITY GUARANTEED.

Write us for Prices.

**H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.**

**KING, GRAINGER & CO.
81 Front St. E.
Produce and Commission Merchants.
BUTTER, EGGS,
and Country Produce.**

Correspondence Solicited. Prompt Returns Made.
TELEPHONE 2237.

**JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.**

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

**LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, TORONTO.**

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

**JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.**

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

**Reesor & Rogers,
Produce and Commission Merchants**

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

**W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.**

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers Make a Point of Keeping it always in Stock.

MARKETS—Continued.

tinue strong, and it is not expected that any reduction of movement will come in the near future. Trinidad was in a jobbing way at 31 to 32c., and Barbadoes is firm at 35c.

RICE.

There is nothing doing locally, buyers awaiting the fresh supplies. Advices from first markets are firm and do not indicate the probability of any great change in values. We quote: Japans, \$4.50 to \$5; choice, \$4.25 to \$4.50; standard, \$3.90; and off grades, \$3.50 in car lots.

TEA.

This market has continued to show a fairly active feeling and a fair movement is to be noted especially in Japans. Low grade are now practically cleared up there being few to be had under 16c., white stock worth from 23 to 26c. is scarce and wanted, all early grades being well picked up.

DRIED FRUIT.

There has been no business of great importance in this line since our last report, but jobbers have been turning over some nice little lots in a quiet way. No change has occurred and prices are exactly as they were. Currants remain a firm feature and we hear of sales at 6c. in barrels, while half barrels have brought 6½ and cases 6¼ to 6½c. according to quality. There is nothing doing in raisins, but with the opening of the canal and the dispatch of the first freight boats this week some improvement is expected in them as they should benefit with other lines. Common stock rules the same and business has done at 5¼ to 5½, but prime are held at 5½ to 5¾. Other descriptions of dried fruit present no noteworthy features.

GREEN FRUIT.

With the first of the big auction sales of oranges and lemons this week, and another to follow on Monday next, there has been little to note aside from them. At the Charrington sale on Monday, the lemons sold fairly, and we think that a quotation of \$4 to \$4.50 is a fair range for them. Most of the fruit at Monday's sale was bought on American account, and will go through, so that it will have little effect on our market, while a considerable bulk of the incoming cargoes are already placed under order. Oranges also brought good figures, better than expected, and prices may be quoted at \$3 to \$3.50 per box, and \$5 to \$5.50 per case.

CANNED GOODS.

The local trade in this line remains quiet, aside from the speculative buying we noted some time ago, but the firm feeling is fully maintained. Tomatoes, peas and corn are in very light supply, and firm white salmon are stiff.

FISH.

There is nothing doing in this market and business is a mere bagatelle, while prices show no alteration at all in the absence of business.

PROVISIONS.

The provision market shows no change and business is of a quiet kind. We quote: Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

Since our last there has been some new developments in the egg market of an interesting nature. They were the purchases of

**Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once**

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of **FARM AND ORCHARD PRODUCE** as well as **DAIRY.**

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

some large quantities for export at 11c., and several firms intend to go into the exporting of eggs largely this season, as advices from London and elsewhere in Great Britain are of a favorable nature. Present stocks here are small and prices are held at 11½ to 12c.

BUTTER.

There is a steady, regular movement in new made butter at good figures, while new creamery has made its first appearance on this market and is selling at good prices, 25 to 26c. for what lots are offering. Townships dairy runs at 24c., and old dairy is slow of sale at a wide range in price according to the quality. New made creamery 26c.; fine Townships, 23 to 24c.; fine Morrisburg and Brockville, 22 to 23c.; fine Western rolls, 18 to 20c.; old butter, 6 to 12c.

CHEESE.

The market has furnished few features as far as the spot market is concerned, but there has been sufficient trading in the country to indicate the future position of the market with a certain degree of certainty. Sales have been made at Brockville, Belleville, and west of Toronto of April cheese at figures which mean 10½c. and a fraction more here, and the quantity is considerable enough to allow the figures mentioned to be quoted as a basis for business here. The cable remains unchanged at 59s.

GRAIN.

The grain market remains about as before but there has been a little more business doing especially in peas and the demand for freights is more active with very little space offering for the present month. The stocks in store compared with those of a week ago show an increase of 124,099 bushels of wheat, 1,326 bushels of corn, 14,493 bushels of peas, 28,679 bushels of barley, 2,869 bushels of rye, and a decrease of 19,672 bushels of oats. Compared with a year ago there is an in-

crease of 520,654 bushels of wheat, 135,067 bushels of oats, 7,147 bushels of barley, and a decrease of 162,882 bushels of corn, 173,536 bushels of peas, and 25,962 bushels of rye. We quote: No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.18 to \$1.20; No. 3 do., \$1.08 to \$1.10; No. 2 Northern, \$1.11 to \$1.13; feed do., 67c. to 70c.; peas, 95c. per 66 pounds in store; 98c. afloat May; Manitoba oats, 56c.; Upper Canada do., 58c. to 59c. per 34 pounds; corn, 80c. duty paid; feed barley, 62 to 65c; good malting do., 70c. to 75c; rye, 80c. to 81c.

FLOUR AND MEAL.

The flour market remains firm and there is a good business passing both on local account and for down below, while prices are generally held. The stock in store shows an increase of 4,431 barrels compared with a week ago, and 9,377 barrels compared with the corresponding date last year.

Meal continues quiet and prices more or less nominal. The stock in store shows a decrease of 85 barrels with a week ago, and 122 barrels more than a year ago. Patent spring, \$6.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.35 to \$5.50; extra, \$5.15 to \$5.20; superfine, \$4.90 to \$5; city strong bakers', \$5.75 to \$6.00; strong bakers', \$5.50 to \$5.75; Oatmeal, standard, per bag, \$3.10 to \$3.15; granulated, \$3.20 to \$3.25; rolled, \$3.20 to \$3.25.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., May 5, 1891.

GROCERIES.

Trade has been quiet the past week, though no more so than usual about the 1st of May, when everyone seems to be moving. There is no great change in the prices. Beans have advanced a little. Flour holds steady. Late advices point to a sharp rise in wheat. The demand for flour and meal is still limited to present wants, as buyers seem to think there ought to be a reaction.

FISH—Are coming in very slowly, and are hardly enough for local demands. The price is also high, large cod selling at \$4.85 to \$5, and medium at \$4.50 to \$4.75; pollock at \$2.40 to \$2.60. Pickled fish are in good demand, with only a limited quantity for sale, and the price is about the same as last quoted. Fresh halibut are selling at 8½ to 9c; gaspereaux, 55 to 60c. per hundred.

POTATOES—There has been a steady demand for potatoes, and prices remain unchanged. They have been selling ex vessel at \$1.80@2 per bbl., and from store \$2.10 to \$2.25. Expect to see them higher shortly.

APPLES—The demand has not been as great as usual, and prices are somewhat depressed, though No. 1 Nonpareils are in good demand at \$4.25 to \$4.50. Dried apples are scarce, and are selling at 9½ to 10c., evaporated at 15 to 15½c.

EGGS—Are in good demand and sell readily at 10½ to 11c. The supply seems limited.

BUTTER—Is without change. There is a demand for choice, but what is offering seems of inferior quality. The price is from 16 to 18 1-2c.

BEANS—Seem to be scarce, especially hand picked, and have advanced. Choice are selling at \$1.85 to \$1.90; mediums at \$1.70 to \$1.75.

FLOUR—There has been a fair demand for flour, and the market remains steady. Though higher prices are looked for, it can be bought in small lots cheaper than it can be landed here for. High grades are selling at \$6.10 to \$6.20, medium patents at \$5.60 to \$5.75.

ST. JOHN'S MARKETS—Continued.

CORNMEAL—Is without life, and is being sold in small lots at \$3.80 to \$3.90.

OATMEAL—Standard \$6.40 to \$6.50, roller \$6.50 to \$6.65.

MOLASSES—There has been very little new crop arrived here. The price is higher, and from what can be learned there is only a very few cargoes on the way. New Barbadoes is 34 to 36c.

HALIFAX MARKET QUOTATIONS.
(Wholesale Selling Rates.)

HALIFAX, May 6, 1891.

Since writing to you last week there is not much new to report in this market.

BREADSTUFFS—These seem to be a little bit easier. The feeling is that perhaps the top of the market has been reached. Several cars of barley have arrived here lately, and have realised at from \$3.80 to \$4 in car load lots. Beans are quoted at \$1.85 delivered here on cars.

MOLASSES—The feeling is a little firmer, and an advance is looked for. There has only been one arrival since we wrote, of Antigua, and it was held at 33c. The Woodside Refinery, which has been started lately, under fresh management, has recently had a large cargo of St. Nevis molasses, which it is working up into sugar. The N. S. Refinery is closed down, at present, awaiting the budget. Buyers are very chary about placing orders.

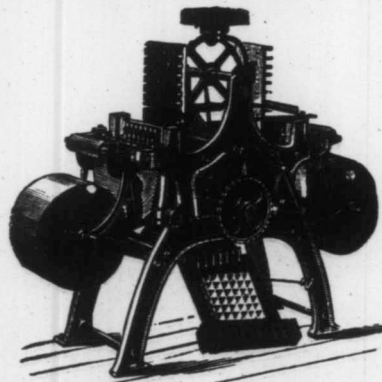
FISH—There is nothing to report. There have been no arrivals of any kind. Canned lobsters are coming in in small lots, and are fetching high prices. \$6.75 was paid a few days ago for a lot of inferior 1 lb. talls unlabelled, and an active demand exists, so that the probabilities are for higher prices in consequence of the inquiries from England and the Continent.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Northumberland Paper and Egg Case Co
Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cans a Specialty. It will pay you to give trial order.

HALIFAX AGENT. J. P. COX.

Brantford New Mills.

We can supply you with Flour, Meal, Grain and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade. Orders filled promptly. Wire for prices. Yours, etc.,

J. & R. ROBSON,

Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

Dominion Mills,
LONDON, ONT

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,

308 to 311 Talbot St.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Middlings, Chop Feed, Pot Barley, Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

PATRONAGE THAT RUINS.

A paragraph in our Business Changes this week gives the final sequel to a departure from the ordinary courses of business, a departure that had a downward tendency from the outset. The paragraph refers to the sale of Fitzpatrick & Co.'s general stock in Wallaceburg. Fitzpatrick & Co. is the style of a retailer who traded in the village named. He made the serious mistake of accepting the proposal of the Patrons of Industry to supply their members with goods at the prices or rates prescribed by that body. When a trader once submits to the dictation of a league of consumers he is already on the way of the lost. His failure or his impoverishment is a foregone conclusion. The sort of compact to which he becomes a party with the Patrons is just the kind to efface him as a business man if he holds to it long enough. It is an undertaking in which nobody is bound but the trader. His obligations are clearly set forth, his privileges are clearly a matter of grace with the customers whose bondman he has become. A man who engages to sell goods on the terms required by the Patrons will soon have no customers but Patrons. Other consumers will not deal with a man who discriminates against them. If the Patrons are thriving, he may do some business with them, but his profit is too narrow for their trade of itself to suffice for his prosperity. If any bankrupt stock is being run off near him or any exceptional bargains from any other stock, there is nothing to prevent the Patrons from going in and getting the advantage. If the Patrons have money they deal with him, because they can get special bargains. If they have no money and no produce they can probably do as well somewhere else, or they take advantage of their knowledge of invoice prices to bring him down in his credit terms. When a man fails through trucking to their luckless patronage, they let him fail. Nor are wholesalers likely to be very merciful to a man who has been so imprudent a trader as to surrender his independence to an association of consumers. Such a man, in their eyes, lacks one of the requisites of a trader that ought to be trusted, and if he fails there are not many of his creditors will vote him another chance.

FEE ON BONDED GOODS.

A subscriber writes: "Let me know per GROCER if an entrance fee can be collected on bonded goods coming in from the States and oblige."

No entrance fee can be collected on bonded goods. That answer, if we understand the question rightly, disposes of the matter. If the bonded goods are going through this country to some point in the United States from another point in that country they will be manifested right through, and no entrance or other charge will be col-

lected in this country. If the goods are sent bonded to a Canadian destination, they may be manifested to the nearest port of entry, and there the duty will have to be paid. It may be that the point of traffic to which the goods are sent is not a port of entry, and then the duty will have to be paid at some other point near it that is a port of entry. Sometimes goods bonded to a Canadian destination are manifested simply to the frontier, where the duty then has to be paid.

TELL THE TRUTH IN ADVERTISEMENTS

"20 LBS. BRIGHT SUGAR \$1, TO EVERY PURCHASER OF 5 LBS. OF THE BEST TEA THAT HAS EVER BEEN OFFERED TO THE PUBLIC IN THIS TOWN.—In consequence of the United States Government having taken the duties off all sugars it becomes compulsory for the Canadian Government to do likewise; but in order to recoup the treasury for the loss of revenue thereby sustained, a duty of at least 10 per cent, will be imposed on all Teas imported into Canada after the delivery of the budget speech in the House in May."

The above appears in the advertisement of Kenny & Cockrill, Gananoque. It is not compulsory on the Canadian Government to remove the duty on sugars. Even if a change be made in the duty it is not by any means likely to come into effect at once. The States gave six months notice before they removed the duty. THE GROCER does not believe that a duty will at once be put on tea. The assertion that the loss of revenue would be made up by putting a 10 per cent. duty on tea is as absurd as to say that a drop of water would fill a ten quart pail. It would take a specific duty of at least 15c. per lb. on tea, to make up for the loss in revenue and not an ad valorem duty of ten per cent. It is such statements as these that often cause consumers to regard anything appearing in an advertisement with doubt. Business men should tell the truth in their advertisements or else not advertise at all.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

A feather duster disperses but does not remove the dust from the store.

Rivalry, open, fair, good natured and enterprising, is the life of business.

A customer secured is a promise of greater salary in time.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.**DISCOUNTS--**

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SA'L SODA

JAPAN RICE, RAISINS,

CURRANTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Aylmer Chicken Soup

Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

- PRUNES -

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

-OF-

China, Japan, Indian and Ceylon

TEAS.

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats,

These goods usually advance
at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS re-
maining, also CHOICEST and FINE FIGS
in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN

FIRE KINDLER.

NON-EXPLOSIVE, ECONOMICAL, SAFE.

One Cake will light eight heavy wood
fires.

BOXES 1 GROSS CAKES.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.

THE OLD-FASHIONED MERCHANT.

He is an old-fashioned merchant, and carries a general stock, doing business in the village of W. The town is twelve miles from a railroad, but the country is rich in farms and farm buildings, and the people are contented and happy. The merchant is well educated, even refined; yet it is the old-fashioned refinement—"fossilized," the city people call it. He represents a class now quite rare. He is more than sixty years old, and has carried on business in that village, as his father's successor, more than thirty years. The first log store there was built and occupied by his father, and he entered it at the age of twelve, remaining in the mercantile business ever since, with the exception of three years at school after he became of age. He wears no very modern style of clothes, and when he goes into the city he attracts attention, not merely because he is old-fashioned but because so many people know and respect him. The "dudish" young men along the street watch him a moment and as he passes by vote him an old "fossil". His walk is not hurried yet he steps firmly in those heavy boots, with head erect and the bearing of one of nature's noblemen. He is a peculiar man, but his word is accepted as if it were in writing. Every one has a word and smile for Uncle John. He does not talk business at once with his customer, as if he were in haste to take what money he has and bow him out. He says there is always time in this world to be courteous first, and to do business afterward. You would never know that he thought of eating or sleeping as long as there is a customer to oblige, or any service to render a fellow-being. He is just old-fashioned enough to believe there is something worth living for besides money and self. When a woman drives up to his store alone, or with a child, he is so peculiar that he invariably goes out to greet her, assist her from the vehicle, and tells her to "run right in with the child," while he hitches the horse and brings in her baskets of butter and eggs. Then he gently takes the little tot in his arms, removes her wraps and holds the little fat hands to the stove to warm them, asking her about papa, the dog and the kittens, and lastly carries her to the open box of raisins, and tells her to take a handful and give mamma a few. While he waits upon his customer the delighted child has the freedom of the store. Uncle John is sufficiently old-fashioned to tell the truth without hesitation when asked a question regarding his goods. If he thinks a piece of goods will fade, either from sun-light or washing, he is candid enough to say so, and when asked what he thinks most becoming, gives his opinion so honestly as to provoke a smile or remark. "I recommend this piece of goods," he sometimes quietly says, and that remark is usually sufficient to determine the choice, such

is their confidence in the merchant. A customer is seldom disappointed, for the old-fashioned merchant is honest from principle—not from policy. No substitutes for real goods are ever found in his store, except by accident. If you ask for straight N. O. molasses, Mocha coffee or pure ground mustard, you will get them, or he will inform you that he has none. He has no corn syrup or glucose sugars at any price, but if low grade sugars are wanted he has them, and you will only pay the price for just the article you get. You can depend upon what he tells you, and it is quite safe to be guided by his judgment. Uncle John says that whatever it is necessary to do he considers honorable, and he has no false pride in business. If you desire any goods delivered in the village, he replies, "Certainly, some time to-day," and at some hour before you sleep the old-fashioned merchant will come trudging in with them. There is no false modesty about him, and no act which is considered legitimate is considered too insignificant for him to perform.

I wish all my readers could have the pleasure of an acquaintance with the old-fashioned merchant.—Vindex, in Michigan Tradesman.

Did you ever notice the peculiarity in the figure 9? When an error has arisen from any transposition of figures the difference between such transposed numbers is universally a multiple of the numeral 9. For instance suppose an error occurs in bringing out a trial balance or cash settlement, and that the sum short can be divided by 9 without any remainder. If it has occurred in this way there is a strong probability that the mistake has been made by transposing figures; at any rate, if such mistake takes place by reason of transposition, the sum in question will always divide by 9 without remainder. To illustrate this: If 97 has been put down as 79 the error will be 18, or twice 9, exactly; if 322 be set down as 223 the error will be 99, or 11x9, and so on between any transposed numbers. Try it and prove it.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,
(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of
Coffees,
Spices,
Mustards,
CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS
OF
Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32 pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,
Manufacturers Paints and Varnishes,
TORONTO.

CORROTO ENGRAVING CO.
53 KING STREET W. ENTRANCE ON BAY ST.
BEST CLASS WORK @ MODERATE PRICES.
GUTS FOR ALL ILLUSTRATIVE PURPOSES.
OUR PROCESSES:
WOOD ENGRAVING
PHOTO ENGRAVING
ZINC ENGRAVING
HALF TONE
WAX ENGRAVING
DESIGNING
F. BRIDGEN MGR



Quick, Strong, Reliable !!
are the characteristics of "Barm Yeast."

GUELPH, 29th December, 1890.

TO THE BARM YEAST CO., Toronto :

SIRS.—Having heard of your "Barm" Yeast I resolved to try for myself and I am very much pleased with the result. I have been baking bread for over 27 years and use a hundred pounds of flour in three weeks and I can truly say that I have not found any of the other Yeasts give as good satisfaction. The Barm Yeast has not that PECULIAR OBJECTIONABLE FLAVOUR found in most of the others.

Yours respectfully,

MRS. M. E. SWEETMAN,
24 Charles St., Guelph.

The BARM YEAST MANUF'G CO.,

TELEPHONE 1920.

35 Wellington Street East, TORONTO.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.
Cable Address: "Seymour." TORONTO.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

GROCERS SHOULD SELL

**Cowan's
Hygienic Cocoa.**

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

DO YOU SELL "Peerless" Washing Compound.
There is nothing equal to it. It will pay you a handsome profit. Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

McBRIDE, HARRIS & Co., Montreal, P.Q.

ARE OFFERING THIS WEEK

Messina, Valencia and Florida Oranges. Fine Bitter Oranges and Fancy Lemons. Fresh Cocoanuts. New Prunes, Fancy Figs and Fancy Apples. Canned, Evaporated, Dried and Green Apples. New Maple Sugar and Syrup. Quality guaranteed.

Bargains in Nuts. Let us hear from you.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,
(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETS.

Best value in the Market.



SALES MADE OR PENDING.

G. E. Husband, grocer, Kingsville, Ont., has sold out to J. W. Loucks.

R. Scates, general merchant, Highgate, Ont., has sold out to E. Beattie.

The general stock of Fitzpatrick & Co., Wallaceburg, Ont., has been sold.

J. H. Richards, general merchant, Carlow, Ont., has sold out to Thos. Gledhill.

T. B. Scott, baker and grocer, Essex Centre, Ont., has sold out to D. McDougall.

Alex. C. Foster, boot and shoe dealer and grocer, Alliston, has sold out to Wm. Foster.

The general stock of Lindsay & Co., general merchants, Griswold, Man., has been sold.

The estate of G. A. Hyndman, grocer, etc., Exeter, Ont., is advertised to be sold by auction on the 8th., inst.

W. A. Bradshaw & Co., manufacturers of coffee, spices, etc., Toronto, have sold out to Sinclair, Hood & Co. The former continue to manufacture soap.

PARTNERSHIPS FORMED AND DISSOLVED.
Walker & Hanson, general merchants, Truro, N. S., have dissolved.

Fogarty & Murphy, fish and fruit commission dealers, Montreal, have dissolved.

Reach & Barker, fruit dealers, etc., Fort McLeod, N. W. T., have dissolved, being succeeded by Barker & Miller.

J. B. Rutherford, general merchant, Stone-wall, Man., has admitted Geo. Musgrove as partner, under the style of Geo. Musgrove & Co.

B. & M. Rattenbury, wholesale provision dealers, Charlottetown, P. E. I., have admitted Nelson Rattenbury, under style N. B. & M. Rattenbury.

FIRES.

The McLaren Mfg. Company, wooden-ware makers, Montreal, are burnt out. Insured.

Tighe & Stringer, dealers in beans, seeds, hogs and produce, Chatham, Ont., lost their warehouse by fire.

REMOVALS AND DEATHS.

Michael Skelly, general merchant, Rawdon, Ont., is dead.

T. R. Paige, grocer, Coaticooke, Que., has retired from business.

Jas. McDougall, grocer, Dutton, Ont., has removed to Essex Centre.

J. C. Marchand, of J. C. Marchand & Co., wholesale grocers, Montreal, is dead.

Thos. Johnston, grocer, Montreal, has been succeeded by his son, James Johnston.

Featherston & Co., general merchants, Essex Centre, Ont., have removed to Cottam.

James McKean, general merchant, La Have Ferry, N.S., has obtained consent for his wife, Margaret McKean, to carry on the business.

DIFFICULTIES, ASSIGNMENTS, AND COMPROMISES.

Thos. E. Babin, grocer, Moncton, N.B., has assigned.

J. B. Boudreau, grocer, Montreal, has compromised.

John Casey, general merchant, Eganville, Ont., has assigned.

The Lake Manitoba Trading Co., Lundyville, Man., has assigned.

John B. Morris, general merchant, Bridgewater, N.S., has assigned.

Stanislas Collier, general merchant, St. Telesphore, Que., has assigned.

J. A. Pritchard & Co., general merchants, Wapella, Man., have assigned.

G. T. Huber, grocer, Stratford, Ont., has assigned to John Brown, Stratford.

The creditors of Wm. Hunter, grocer, Montreal, will meet on the 11th inst.

Jas. H. Dunlap, wholesale grocer, Moncton, N.B., is offering to compromise.

James Turville, grocer, Amherstburg, Ont., has assigned to J. C. Iler, Sandwich.

B. Learn, general merchant, Arkona, Ont., has assigned to Alf. Robinson, London.

John Cowan, general merchant, South River, Ont., has assigned to Henry Barber & Co., Toronto.

CULLINGS.

The experience of others adds to our knowledge, but not to our wisdom: that is dearer bought.—Hosea Ballou.

The livery of truth is often stolen for doubtful advertising.—John Wanamaker.

No man is so foolish but he may give another good counsel sometimes; and no man is so wise but he may easily err, if he will take no other's counsel but his own.—Ben. Johnson.

Is there any one so wise as to learn by the experience of others?—Voltaire.

When you pay more for the rent of your business house than for advertising your business you are pursuing a false policy. If you can do business let it be known.—Benjamin Franklin.

You can gain a reputation for wisdom by not speaking a single word. Sit still and look wise—mankind is prone to reverence the solemn ass.—Tom Benton.

Take time to deliberate; but when the time for action arrives, stop thinking and go in.—Andrew Jackson.

TRADE SALES.

W. M. Moore sold the following bankrupt stocks by auction at London:—General stock of T. Fitzpatrick, Wallaceburg, valued at \$5,102, sold for 57½ cents on the dollar to Mr. Grasse, of Ridgetown; W. L. Gorman & Co., tailoring stock, Petrolia, \$1,257, sold for 39 cents on the dollar to Burgess & Co.; P. Levy's clothing stock, London, valued at \$8,377.36, sold to Mara & Co., Galt, for 62½ cents on the dollar. Levy's stock was sold with a 48-hour option.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

CARLOAD OF POTATOES WANTED. STATE price per bag on track. Also of oats and peas. Apply to W. Holditch, Sudbury. 18

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

A. HAAZ.

C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

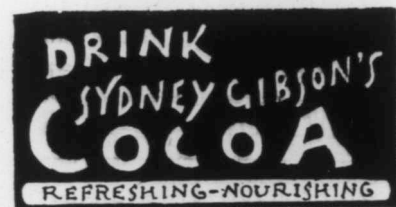
74 Bagot Street, Kingston, Ont

THE
Snow-Drift
Baking Powder
COMPANY.

Congratulates the trade on a beautiful spring and the prospects of large crops and high prices the coming summer and fall. Our travellers will give you a call and with pleasure show you our lines of manufactures.

The Snow-Drift Baking Powder Co.,

BRANTFORD.



ORDER
IVORY BAR
SOAP



Develop your Muscles
by Exercise.

Supply your system with MUSCLE-FORM-
ING ELEMENTS by taking

Johnston's Fluid Beef
The GREAT MUSCLE-FORMER.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of
SCOURING SOAP Which has no equal for all clean-
ing purposes except the laundry. It will clean
paint, make oil cloths bright and give the floors,
tables and shelves a new appearance. It will take
the grease off the dishes, and off the pots and pans.
It scours the knives, the wash basin, bath tub,
even the greasy kitchen sink. It brightens all
metals except silver or gold. If you have not sold
it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Women Who Know a Good Thing



When they see it all say that
the "TARBOX" SELF-WRING-
ING MOP is indispensable to
every well-regulated household,
LIGHT, HANDY, DURABLE
Wrung at arm's length without
wetting the hands, thus avoid-
ing **CHAPPED, or Sore hands.**
No stooping or straining of the
back. Sold everywhere. Ask

your dealer for
it and take no
other. The name
of "TARBOX"
cast on every
mop.

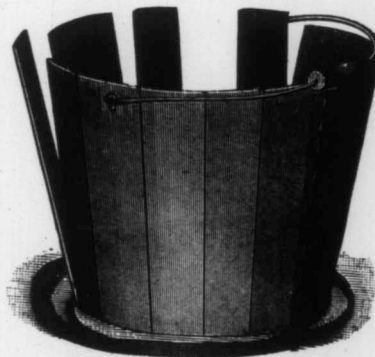
Dealers will
consult their in-
terests by ad-
dressing us if
they are not
carrying a stock
of the above
mop.

TARBOX BROS.,

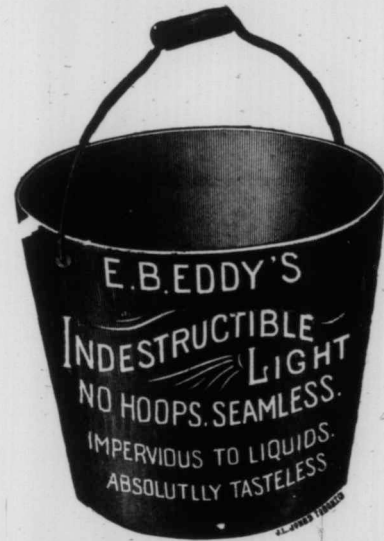
73 Adelaide Street West, Toronto

Sole Manufacturers.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The
Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No
joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids.
Proof against hot and cold water, kerosene oil, benzine or naphtha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole
owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA

JAMS
AND
JELLIES
SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

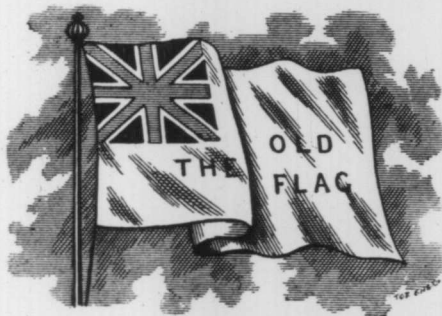
✻ ADMITTED BY ALL ✻

That our Jams and Jellies are superior in quality. We have a
full line in all size packages. Can ship in a moment's notice.
Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 7, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins		75
Cook's Gem, in 1 lb pkgs		\$1 75
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb.		12
Empire, 5 dozen 4 oz c s	Per doz	\$0 75
" " 4 " 8 "		1 15
" " 2 " 16 "		2 00
" " 5 lb cans		9 00
" " bulk, per lb.		15

COOK'S FRIEND.

(in Paper Packages.)	Per doz	
Size 1, in 2 and 4 doz boxes		\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 oz in case		3 00
12 oz tins, 3 oz in case		2 40
5 oz tins, 4 "		1 10
5 lb tins, 1/2 "		14 00
Ocean Wave, 1/2 lb, 4 doz cases.		75
" " 1/2 lb, 4 "		1 30
" " No. 1, 2 "		1 90
" " 1 lb, 2 "		2 20
" " 5 lb, 1/2 "		9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts		11 1/2
New York Fruit		15
People's Mixed		11
Pilot Family		6
Snowflake		11 1/2
Niagara		15
Soda		21
Sultana		11 1/2
Oyster crackers		7
Milk biscuit		9 1/2
Butter crackers		6 1/2
Tea		11 1/2
Wine		9
Wine, sweet		9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

Carpet... 4 strings	Per doz	2 90
X Parlor, 2 "		2 65
Louise 3 "		2 65
1 Gem 4 "		3 25
" 3 " 3 "		2 65
" 4 " 2 "		2 90
" 3 " 2 "		1 95
O Hurl... 4 "		2 65
" " 3 "		2 35
" " 2 "		2 05
" " 3 "		1 70
OK " 2 "		1 35
Hvy Mill 4 "		3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz		
X Carpet, 4 strings, net	\$3 20	
" " 2 " 4 " "	2 90	
" " 3 " 3 " "	2 65	
XXX Hurl 4 " "	2 60	
1X " 4 " "	2 40	
2X Parlor 4 " "	2 25	
" " 3 " 3 " "	1 95	
" " 4 " 3 " "	1 70	
" " 5 " 3 " "	1 50	
" " 6 " 3 " "	1 30	
" " 7 " 3 " "	1 50	
Girls " 2 " "	1 50	
Railway 4 " "	3 00	
Ship 4 " "	4 00	
2 Cable 2 wire bands, net	3 00	
" " 3 " 3 " "	4 00	
1 Hearth 2 strings, net	1 75	
" " 2 " 2 " "	1 50	
" " 3 " 2 " "	1 20	
" " 4 " 1 " "	1 30	

CANNED GOODS.

Apples, 3's	\$1 15	\$1 20
" " gallons	3 10	3 25
Blackberries, 2	2 00	2 10
Blueberries, 2	1 25	1 40
Beans, 2	0 95	1 10
Corn, 2's	1 10	1 25
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 25	1 35
" " sifted select	1 35	
Pears, Bartlett, 2's	2 00	2 25
" " Sugar, 2's	1 50	
" " 3's	2 00	
Pineapple, Baltimore	2 40	2 50
" Bahama	2 50	3 00
Peaches, 2's	2 75	2 85
" " 3's	3 75	3 85
" " Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	2 00	2 10
" " Lombard	2 00	2 10
" " Blue	1 90	2 00
Pumpkins, 3's	1 00	1 10
" " gallons	3 00	3 25
Raspberries, 2's	2 45	2 50
Strawberries, choice 2's	2 40	2 50
Succotash, 2's	1 50	1 65
Tomatoes, 2's	1 50	1 65
Finnan haddies	1 50	
Lobster, Clover Leaf	2 75	
" " Crown	2 50	
Mackerel	1 15	1 25
Salmon, 1's	1 40	1 55
" " white	1 10	1 25
Sardines Albert, 1/2's tins	10 1/2	11 1/4
" " 3/4's " "	15, 18	
" " Martiny, 1/2's " "	10 10 1/4	
" " 3/4's " "	18, 19	
" " Other brands, 9 1/2, 11, 16, 19		
" " P & C, 1/2's tins	23, 25	
" " 3/4's " "	33, 36	
" " Amer, 1/2's " "	6 1/2, 8	
" " 3/4's " "	9, 11	

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blacklock Bros., Montreal, Agents.)	
Marmalade. Price, f.o.b. Montreal. dz.	
" Home Made," glass 1 lb.	\$2 35
" " White 1 lb.	2 25
" " 2 "	4 15
" " Stone 7 "	13 20
Scotch..... White 1 "	2 10



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.	
Comp. Corn Beef 1 lb cans	\$ 1 60
" " 2 " "	2 65
" " 4 " "	5 00
" " 7 1/2 " "	7 75
" " 14 " "	18 00
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 2 "	3 15
" " 4 "	5 85
" " 6 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
Lunch Tongue	3 00
" " 2 "	5 25
English Brawn	2 50
Camb. Sausage	2 50
" " 2 "	4 00
Soups, assorted	1 35
" " 2 "	2 25
Soups & Bouilli	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
1/4 lb cans	18, 19
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars, \$9 50	
Ditto, 25 and 40 lb pails, per lb. 12 1/2 c	
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 15
Magic Trick, 115 "	0 85
Black Jack, 115 "	0 85
Red Rose, 115 "	0 85
Sweet Fern, 230 "	0 85
Adams' N.Y. Gum, 200 "	0 50
Caramel Tolu, 72 "	0 40
New Fruit Asst., 115 " new	0 75
Puzzle Gum 115 "	0 75
Colah " 115 "	0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S.

Chocolate—		Per lb.
French, 1/4's	6 and 12 lbs.	0 30
Caracas, 1/4's	6 and 12 lbs.	0 35
Premium, 1/4's	6 and 12 lbs.	0 30
Sante, 1/4's	6 and 12 lbs.	0 26
Diamond, 1/4's	6 and 12 lbs.	0 24
Sticks, gross boxes, each		1 00
Cocoa, Homopate, 1/4's, 8 & 14 lbs		30
" Pearl		" 25
" London Pearl	12 & 18 "	" 22
" Rock	" "	" 30
" Bulk, in bxs.		18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homopate Cocoa (1/4's)		32
Mott's Breakfast Cocoa		40
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	22 & 24	
Mott's Pure Confec. Chocolate	22c-38	
Mott's Sweet Confec. Choc.	21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic, 1 1/2 lb. boxes	70, 75	
Iceland Moss 1/2 lb in 12 lb boxes	35	
Soluble (bulk) 15 & 30 lb bxs.	18, 20	
Soluble (tins) 6 lb and 12 lb.	20	
Cocoa Nibs, any quantity	30, 35	
Cocoa Shells, any quantity	05	
Cocoa Essence	per doz 1 40	

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 8 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1. bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	28
Cracked, in bxs, 12 lbs., each, 1 lb. papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	43

Broma—

In boxes, 12 lbs., each, 1 lb. tins	37
-------------------------------------	----



GIBSON & GIBSON'S
Sydney per lb
Gibson's
Cocoa, 1/4's 0 30
Soluble Cocoa
bulk in boxes 0 18

Prepared do	"	0 22
Sydney Gibson's Chocolate, 1/4's and 1/2's		0 30
Gibson's Lock do 1/4's and 1/2's		0 30
Dr. Clarke's do 1/4's		0 40
Confectioners' Pure Chocolate		0 30
10 lb. blocks		1 00
Vanilla choc. sticks, per gross		1 00
	per doz	
Gibson's Icina, 1/4, 4 doz. in case		1 35
Gibson's Icina, 1 lb 2 "		2 40

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 23 1/2
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	43
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Manitoba Patent	6 25 6 40
" Ontario patents	5 25 5 75
" Straight Roller	4 80 4 85
" Extra	4 50 4 60
" Low grades	3 00 4 50
" Strong bakers'	5 00 6 10
Oatmeal, standard, bbls	6 00
" granulated, "	6 00
" rolled	6 00
Rolled Oats	6 00
Bran, per ton	17 00
Shorts	20 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6 1/2, 6 1/4
" " " " 1/2 bbls	6 1/2, 6 1/4
" " " " cases	6 1/2, 6 1/4
" Filiatras, bbls	6 1/2, 6 1/4
" " " " 1/2 bbls	6 1/2, 6 1/4
" " " " cases	6 1/2, 6 1/4
" Patras, bbls	6 1/2, 7
" " " " 1/2 bbls	7, 7 1/2
" " " " cases	7 1/2, 7 3/4
" Vostizzas, cases	7 1/2, 8 1/4
" " " " 1/2 cases	7 1/2, 8
" 5-crown Excelsior (cases)	9 1/2, 9 3/4
" " " " 1/2 case	9 1/2, 9 3/4

Dates, Persian, boxes	5 1/2, 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 1/2, 13
" 20-lb "	15 16
" Seven-Crown	18
Prunes, Bosnia, hds	7 1/2, 8
" " " " cases, new	8 1/2, 10
Raisins, Valencia, offstalk	5 1/2, 6 1/4
Selected	7 1/2, 8
Layers	7 1/2, 8 1/4
Raisins, Sultanas	16, 18
" " " " Eleme	7 1/2, 8

London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " " " qrs. flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " " " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " " " qrs	1 30 1 35
Blue	4 75 5 00
" " " " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " " " qrs	2 00 2 25
Lemons, Malaga	4 00 4 50
" Palamos	4 00 4 50
" Messina	5 00 5 50

Oranges, Floridas	4 00 5 00
" Messinas	3 50 4 00
" Valencias	6 00
" River seedlings	4 50

DOMESTIC.

Apples, Dried, per lb	0 08 1 00 1 04
do Evaporated	0 13 1 04

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " " " A	35
" " " " B	45

GRAIN.

Wheat, Fall, No. 2	1 12 1 13
" Red Winter, No. 2	1 12 1 13
" Spring, No. 2	1 05 1 07
" Man. Hard, No. 1	
" " " " No. 2	1 20
Oats, No. 2, per 34 lbs.	51 52 1/2
Barley, No. 2, per 48 lbs.	56 59
" " " " No. 3, extra	55 56
" " " " No. 3	53 54
Rye	85 76
Peas	80 81
Corn	82 83

HAY & STRAW.

Hay, Pressed, "on track	8 50 10 00
Straw Pressed, "	5 00 7 00

LARD.

" FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs	0 08 1 13
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	ots
Durham, Fine, in 1/2 and 1 lb tins	25
" " " " per lb	22
" " " " Fine, in 1 lb jars	25
" " " " Fine, in 4 lb jars	70
" " " " Ex. Sup. in bulk, per lb	30
" " " " Superior, in bulk, per lb	20
" " " " Fine,	15
COLMAN'S AND KEEN'S	
In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" " " " in 1/2 lb tins	42
" " " " in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " " 1/4 "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	6 11
Almonds, Shelled Valencias	35, 37
" " " " Jordon	45, 55
Brazil	10 10 1/2
Cocoanuts	6 00 6 50
Filberts, Sicily	11
Filberts, Oblong	14 15
Peanuts, roasted	12, 13
" " " " green	9 10
Walnuts, Grenoble	17 18
" " " " Bordeaux	12, 13
" " " " Naples, cases	134
" " " " Marbots	134
" " " " Chilis	12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with Red Label, and take no other.

Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

PICKLES & SAUCES.
BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" pt. bottles, per doz.	
" 1/2 pt. bottles, per doz	
(acccording to quantity) 90c	1 00
Devonshire Relish, kegs p. gal	1 75
" pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange,	30
Citron	30
Cross & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S. per doz.	
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" pints	6 25 6 50

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub.	
" dairy, tubs, choice	0 17 0 21
" " medium	0 14 0 16
" low grades to com.	0 05 0 10
Butter, pound rolls	0 20 0 25
" large rolls	0 17 0 21
" store crocks	0 15 0 18
Cheese	0 11 1/2 0 12
COUNTRY.	
Eggs, fresh, per doz.	0 12 0 12 1/2
" limed	
Beans	1 35 1 60
Onions, per bbl	4 50 5 00
Potatoes, per bag on trk	1 00 1 05
Hops, 1889 crop	0 15 0 18
" 1890	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 08	0 08 1/2
Pork, mess, p. bbl.	15 50	17 00
Hams, smoked, per lb.	0 11	0 11 1/2
" pickled		

Bellies	0 10 1/2	0 11
Rolls	0 08 1/2	0 09
Backs	0 10 1/2	0 11
Lard, Canadian, per lb.	0 09 1/2	0 09 1/2
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05 1/2	0 06
" rough,		0 02

RICE, ETC.

Rice, Aracan	Per lb	3 1/2 4c
" Patna		6, 6 1/2
" Japan		5, 5 1/2
" extra Burmah		3 1/2 4
Grand Duke		6 1/2 7 1/2
Sago		5, 6
Tapioca,		5 1/2, 6 1/2

SPICES.

GROUND.		
Pepper, black, pure	Per lb.	\$0 20 \$0 23
" fine to superior		12 18
" white, pure		32 35
" fine to choice		25 30
Ginger, Jamaica, pure		25 27
" African,		18
Cassia, fine to pure		18 25
Cloves,		25 40
Allspice, choice to pure		12 15
Cayenne,		30 35
Nutmegs,		75 1 20
Mace,		1 00 1 25
Mixed Spice, choice to pure		30 35
Cream of Tartar, fine to pure		25 37

STARCH.

EDWARD & BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons	c. per lb.	5 1/2c
Canada Laundry		4 1/2
Silver Gloss, crates		6 1/2
Lily White, crates		6 1/2
Silver Gloss, 1 lb chromos		6 1/2
Lily White, 1 lb chromos		6 1/2
Satin, Starch 1 lb chromos		7 1/2
Brantford Gloss, 1 lb chromos		7 1/2
No 1 Laundry, barrels & halves		7 1/2
No 1 Prepared Corn		7 1/2
Canada Corn		6 1/2
Challenge Corn		6 1/2
Rice Starch, 1 lb.		9
Cube, 1 lb.		7 1/2

KINGSFORD'S OSWEGO STARCH.
Pure Starch—
40-lb boxes, 1, 2, and 4 lb. pack'gs 8
36-lb boxes, 3 lb. packages 8

12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1 lb package	9 1/2
40-lb " 1/2 lb package	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,
Custards, etc.—
40 lb boxes, 1 lb packages. 8 1/2
20 " " " 8 1/2

SUGAR.

Granulated, 15 bbls or over	c. per lb	6 1/2
" less than 15 bbls		7
Paris Lump, bbls		7 1/2
" " less than a bbl		8 1/2
" " less than a bbl		8 1/2
Powdered, bbls		7
" less than a bbl		7 1/2
Extra bright refined		6 6 1/2
Bright Yellow		5 1/2 6
Medium		5 1/2 5 1/2
Brown		5 15 5 25
Raw Jamaica, in bags		

SYRUPS AND MOLASSES.

SYRUPS.		
Redpath's "D"	Per lb.	1 50 1 60
" "M" pails.		3 1/2 3 1/2
Redpath's "B"		3 1/2 3 1/2
" "VB"		3 1/2 3 1/2
" Extra V.B.		3 1/2 3 1/2
" Ex. Sup.		4 1/2 4 1/2
" XXX Sup.		4 1/2 4 1/2
Corn Syrup		4 1/2 4 1/2

MOLASSES.

Trinidad, in puncheons	Per gal.	38, 40c
" bbls		40, 42
" 1/2 bbls		42, 44
New Orleans, in bbls		48, 65
Porto Rico, hdds.		38, 45
" barrels		42, 47
" 1/2 barrels		44, 49

TEAS.

GREENS.		
Gunpowder—	Per lb	
Cases, extra firsts		42, 50c
Half chests, ordinary firsts		22, 38
Cases, sifted, extra firsts		42, 50
Cases, small leaf, firsts		35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
FINE SUEYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choice	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Peking and new makes	18, 50

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
---------------------------	--------

OOLONG.

Half chests Formosa	34, 50
Caddies	36, 55

ASSAMS.

Chests and half-chests Pekoe	27, 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 8's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

KINGSFORD'S
OSWEGO
STARCH

PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY | FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA
T. KINGSFORD & SON.
OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

APRIL AND MAY SORTING TRIP.

PARASOLS—See our Range. Some beautiful novelties.
 FLOUNCINGS—Swiss and Cambric, from 24c. up.
 PRINTS—Special new lot of the latest grounds and prettiest designs, just received.
 SEND for SAMPLES of OMISH Prints.
 HOUSE FURNISHINGS—Carpets, Curtains, etc. Big variety.
 LETTER ORDERS—Best lines selected in filling.

STOCK CLEAN. TERMS LIBERAL. PRICES CLOSE.

Prices current, continued—

GLOBE TOBACCO COMPANY.	
CUT SMOKING TOBACCO.	
The Old Flag, 1/2 lb. in 5 lb. boxes.	66c
" " 1 lb. Fancy Tins	36c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1-0, 5 "	65c
" " 1-0, 5 "	75c
" " 1 fancy tins	65c
" " 1 " "	36c
" " 1 " glass jars	72c
Hand Made, 1-5, 6 lb boxes	60c
" " 1-0, 5 "	63c
" " 1 fancy tins	63c
" " 1 " "	35c
" " 1 glass jars	70c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes.	40c
" " 1-10, 6 lb "	40c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes	36c
" " 1-5, 6 lb "	36c
" " 1-10, 6 lb "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails	90c
Globe, " "	85c
Victoria, " "	70c
High Court, " "	65c
Jersey Lilly, " "	60c
Golden Thread, 1-16 " Foil in 1/2 gro. boxes, per gross	9 00
Solace " 1-16 " Foil in 1/2 gro. boxes, per gross	6 00
CIGARS—S. DAVIS & SONS, Montreal.	
SIZES.	
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panctelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES. Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOS. per lb.	
Puritan, 1/2 lb pkg, 5 lb boxes	65
Old Cham, 1/2 lb pkg 5 lb box	65
Old Virgin, 1-10 lbpkg, 10 lbxbs	65
Gold Block, 1/2 lb pkg, 5 lb boxes	57
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb.	1 10
SOAP.	
Ivory Bar, 1 lb bars	54
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 lb bars, wax W	44
" " 1 "	44
John A. cake, wax W. per doz	42
Mayflower, cake,	42

Gem, 3lb bars per lb.	3 1/2
" " 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box	2 75
Sapolio, 1/2 gross boxes	3 25
" " per gross, net cash	12 00
TOILET SOAP.	
TAYLOR, SCOTT & CO.	
per doz.	
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, 1/2 " "	1 25
Sea Foam, 1/2 " "	75
London Bouquet, 1/2 " "	60
Oatmeal, 1/2 " "	85
" " " "	80
Paris Assorted, 1/2 " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" " White Castile bar, 2 doz. boxes	0 75
Fatherland, 1/2 doz boxes	5 00

WOODENWARE.	
per doz.	
Pails, 2 hoop, clear No. 1	\$1 70
" " 3 " " "	1 60
Pails, 2 hoops, clear No. 2	\$1 60
" " 3 " " "	1 60
" " 3 " painted	1 80
Tubs, No. 0	9 50
" " 1	8 00
" " 2	7 00
" " 3	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X	1 80
" " X X	1 80
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
per case.	
Matches, 5 case lots. Single cases	
Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60

CLOTHES PINS.	
per doz.	
5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20
CHAS. BECKH & SONS.	
per box.	
5 gross, single and ten box lots	0 75 0 80
Star, 4 doz. in package	0 85
" " 6 " "	1 25
" " 4 " cotton bags	0 90

INDURATED FIBRE WARE.	
per box.	
1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 25
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS	
WM. CANE & SONS, MANUFACTURING CO. NEWMARKET.	
Per doz.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.	
Barm yeast in boxes of 1 1/2 doz.	
10c. and 3 doz. 5c. packages.	
per box	2 00
"OUR NATIONAL FOODS."	
pkg. doz.	
Desiccated Wheat	4 lb. \$2 35
" " Rolled Oats	4 " 2 35
Snow Flake Barley	4 " 2 35
Desiccated Rolled Wheat	3 " 2 35
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour	2 1/2 " 2 00
Baravana Milk Food	1 " 3 53
Patent Prepared Barley	1 " 1 50
Patent Prepared Groats	1 " 1 50
Gluten Flour	4 lb. 3 00
Farina, very choice	1 1/2 lb. 1 40

HARDWARE, PAINTS AND OILS.	
CUT NAILS, from Toronto:	
10 dy. to 80 dy.	2 40 2 45
8 dy. and 9 dy.	2 70 2 75
4 dy. to 7 dy.	2 95 3 00
3 dy.	C. P. 4 00 4 05
" "	A. P. 3 50 3 55
HORSE NAILS:	
" " " " 50 and 10 per cent. to 60 from list.	
HORSE SHOES:	
From Toronto, per keg	3 60 3 75
SCREWS: Wood—	
Flat head iron 7 1/2 p.c. dis.	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manila	0 14 0 14 1/2
Sisal	0 10 1/2 0 11
BINDER TWINE:	
Crown Braid (from factory)	11
Red Cap	12
Blue Ribbon	14
Silver Composite	9
AXES: Per box, \$6 to \$12.	
SHOT: Canadian, dis. 7 1/2 per cent.	
HINGES: Heavy T and strap .04 1/2 05	
" " Screw, hook & strap. 03 1/2 04 1/2	
WHITE LEAD: Pure Ass'n guard ground in oil.	
25 lb. irons.	per lb 5 1/2
No. 1	" 5 1/4
No. 2	" 4 1/2
No. 3	" 4 1/4
TURPENTINE: Selected packages, per gal.	
" "	0 64 0 65
LINS-ED OIL: per gal, raw 0 64 0 65	
Boiled per gal.	0 67 0 68
CASTOR OIL: Best per lb.	0 11 0 11 1/2
GREASE: Common, per lb	0 10 0 11

PETROLEUM.	
F. O. B. Toronto.	
Canadian	Imp. gal \$0 16
Caroon Safety	0 17 1/2 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" " Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.	
lb \$0 02 \$0 03	
Alum	0 06 0 07
Blue Vitriol	0 02 1/2 0 05 1/2
Brimstone	0 13 0 14
Borax	0 75 0 80
Camphor	0 40 0 45
Carbolic Acid	0 13 0 14
Castor Oil	0 30 0 31
Cream Tartar	0 01 1/2 0 02
Epsom Salts	0 18 0 22 1/2
Paris Green	0 13 0 14
Extract Logwood, bulk	0 15 0 17
" " boxes	0 10 0 13
Gentian	0 18 0 20
Glycerine, per lb	0 16 0 17
Hellebore	5 50 6 00
Iodine	0 38 0 45
Insect Powder	0 08 1/2 0 09
Salpêtre	2 56 2 75
Soda Bicarb, per keg	1 00 1 25
Sal Soda	0 12 1/2
Madder	

VINEGAR.	
A. HAAZ & CO.	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO.	
French Bordeau	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 50 to 0 60
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.	
EDWARD CATCHPOLE & CO.	
Blue black, 2 oz., per gross	4 00
Jet Black, 2 oz.	3 75
All colors, 2 oz.	4 50
Blue black, quarts, per doz.	5 00
" " pints,	3 25
FISH.	
Picklerel	per lb
Pike	do
White fish	0 07 0 08
Salmon Trout	0 07
Lake herring	2 50
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per 1/2 bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies	per lb 0 07 1/2 0 08
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb
Cod	"
Spring salmon	" 0 17 0 18
Halibut	" 0 15

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
 MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

HOW TO SELL GOODS

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLY, Manager.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLY, Proprietors.

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. B. HAYMOND, Proprietor.

THE WINDSOR,
Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM
BANFF, N.W.T.
Favorite Western Summer Resort. The best of accommodation for travellers.
B. G. BRETT. H. RANSFORD, Mgr.
Medical Director.

Grand Pacific Hotel
KAMLOOPS, B.C.
The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.
ORREDEN & SMITH, Props

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
Jas. O'CONNOR, Prop. FRED SPRAGO, Mgr

LELAND HOUSE,
Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

The Algoma House,
PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,
OWEN SOUND, ONT.
One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men.
A DUNDAS, Prop

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c, postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto

FAC SIMILE OF THE LABEL OF

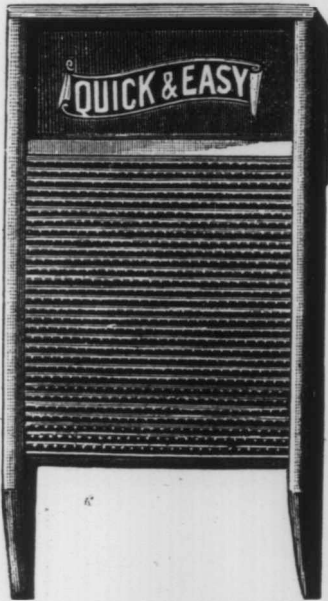


The Best Scouring and Cleaning Soap in the World.
For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent
TORONTO, CANADA

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

THE "QUICK AND EASY" WASHBOARD
 (Patented.) Made by the
 Brandon Manufacturing Co.,
 of Toronto, (Limited.)
 STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture. All first-class grocers keep it.

BROOMS

For choice family trade. Made of selected corn, and handles striped and varnished.

- 35 "Peerless" 35
- 30 "Ideal" 30
- 25 "Royal" 25
- 20 "Anchor" 20
- 15 "Crown" 15

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

Manufactured by
CHAS. BOECKH & SONS,
 Toronto.
 SAMPLE ORDERS SOLICITED.

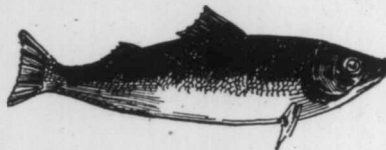
CORTICELLI

SPOOL SILKS & TWISTS,
 EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
 From your Wholesale Grocer.
 Sells itself after one Trial. Prices Current



Fraser River Salmon
"ROYAL"
 - AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
 Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,
 COMMISSION MERCHANTS.

AGENTS FOR
Princess,
Diamond
 and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
 Vancouver, B.C.

T. G. Williamson & Co.,
 COMMISSION MERCHANTS.
 TEAS, COFFEES, FRUITS, SUGARS, ETC
 42 Front Street East,
 TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More Economical
 THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakemen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



Ross's Royal Soda Water.
 " " Seltzer Water.
 FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
 Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO