

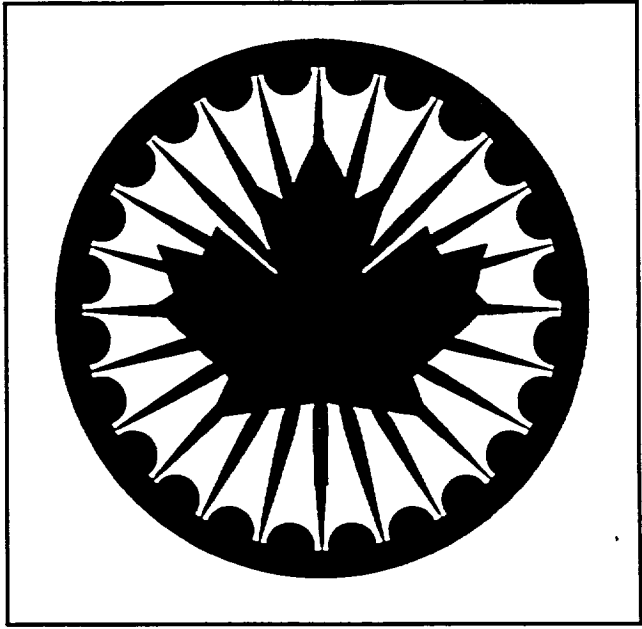
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# FOCUS INDIA

## INDIA'S PULP AND PAPER SECTOR

### Business Opportunities for Canadians



Prepared on behalf of

Department of Foreign Affairs and International Trade

By:

**SYMBIOTICS**

Environmental Research and Consulting  
Ottawa, Ontario

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**INDIA'S PULP AND PAPER SECTOR  
BUSINESS OPPORTUNITIES FOR CANADIANS**

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# PULP AND PAPER IN INDIA - MARKET PROSPECTS

## EXECUTIVE SUMMARY

Situated in Asia, among the fastest growing markets in the world, India is the worlds largest untapped market. The Indian economy grew by 5.3% in the 1994-95 fiscal year. Projections for 1996 confidently predict continued growth between the range of 4.6% and 5.7%. Since 1991 India has undergone significant economic reforms in the areas of trade and investment. This reform and liberalization process is expected to deepen and widen its coverage. The reforms and the privatization of state entities have created opportunities for Canadian business.

In October 1995 the Federal Government launched a series of initiatives known as "Team Canada". The Team Canada approach was among many things, designed to assist Canadian businesses capture emerging market opportunities around the globe. A part of this approach is the Focus India initiative. It was designed to develop a Canadian economic and trade development strategy for India that integrates the efforts of federal and provincial governments, and incorporate the ideas and interests of the Canadian private sector. The attention on India by government and the private sector has been well placed. Sectoral opportunities in energy, power, telecommunications as well as environmental products and services have been pursued with success. In trade terms, India and Canada are no longer unknown to each other. An important but under-utilized sectoral opportunity is *Pulp and Paper*.

India is a country with a growing industrial and consumer society with a corresponding rise in demand for paper and paper products. India is also a country with a severe shortage of raw materials for paper and paper products. The Indian government actively encourages paper mills to use agricultural waste, such as wheat straws, rice husk, etc., for paper production. Competition for wood substitutes is, however, fierce. With scarce resources and competing uses, India has little choice but to import pulp and paper and upgrade its technology. Canada has more than just raw materials to offer India, it has a knowledge industry and technology along with a proven capacity for exports on a global scale.

India is a market waiting for Canada. Whether businesses are interested in exporting raw materials, machinery, processes, or knowledge, they cannot afford to ignore this market. The market has opened recently and it continues to widen. What follows is a summary of the data, information, analysis and intelligence needed to explore the market and maximize its potential.

## ECONOMIC CONTEXT

### Economic History

Since the late 1970's there has been a gradual re-thinking of India's model of development. Although India managed to achieve rapid industrialization and make advances in reducing poverty, it has not made the economic advances that its fellow Asian neighbours (e.g. China) have. The inefficiencies associated with government intervention, protectionist trade policies, the collapse of the Soviet Union, and an economic crisis in 1991 forced the government to change its policies. The result has been a series of economic reforms aimed at increasing the role of the private sector and liberalizing trade. Specific features of this process have included: opening up more sectors to private investment; encouraging foreign direct investment; delicensing of industries; decontrol of location and technology transfer aspects; devaluation of the rupee; conversion of certain import quotas into tariffs and phased reductions in import tariff rates; and liberalisation of capital markets.

### Current Economy

India has a population of 931 million, which makes it second only to China as the world's most populous nation. While poverty is widespread, India also has a middle class of at least 250 million<sup>1</sup>. In terms of numbers, the middle class constitutes a large market and generates an increasing demand for consumer products that either use paper indirectly (packaging, etc.) or directly (cultural paper products such as newspapers, fax paper, etc.). In terms of industrial output and technological achievement it is dissimilar to most "developing countries". India has one of the largest highly trained technical labour forces, an indigenous expertise in fields ranging from nuclear energy to deep-sea oil drilling and a solid industrial infrastructure. Economic activity is widely spread throughout India although it is heavier in some areas than in others. It is particularly concentrated in the western states of Maharashtra (includes Mumbai, i.e. Bombay) and Gujarat, as well as Haryana, Punjab, Goa, and to a lesser extent Karnataka (includes Bangalore). Poverty and underdevelopment tend to be clustered in some north-eastern regions such as Bihar, Orissa and the eastern part of Uttar Pradesh.

The 5.3% growth in the Indian economy (1994/95 fiscal year) was fuelled by an 8% growth in the industrial sector, and complimented by a 5.7% growth in the service sector. The overall growth in the economy was up from 4.3% the previous two years.<sup>2</sup> For the 1995/96 fiscal year, the Economic Intelligence Unit is forecasting growth 4.6% while the Wharton Econometrics Forecasting Associates are forecasting an impressive 6.3% growth. The reasons for the divergent projections are different interpretations of the fundamentals of the economy. It is important to note that even given divergent views, all projections indicate a healthy growth in the Indian economy.

**Table I: Main Economic Indicators (Fiscal year ending March 1995)**

INDICATOR	1994/95
GDP growth	5.3
Wholesale price inflation (%)	5.0
Current account balance (% of GDP)	-1.2
Total external debt (beginning of period; \$Bn)	86.0
Exchange rate (Rs:\$)	31.4
Population (beginning of period; M)	895

Given the economic reforms in India there has been a decentralization of economic decision making. With healthy corporate profits, continued trade liberalization, and an increasing number of business opportunities, the Indian economy is set for rapid expansion.

### **On-Going Economic Reforms**

The reform process has brought India to position where Canadian businesses and governments are taking notice. The remainder of the 1990's will see future reforms (albeit slow) in areas of:

- 1) Continuing privatization (many state-owned enterprises await privatization).
- 2) The Government is selling off and closing loss-making enterprises.
- 3) Reducing tariff levels, allowing consumer goods imports and phasing out many import and export controls.
- 4) Forcing the banks to be more competitive, through the liberalization of interest rates, limited admission of private banks, and the possibility of allowing the private sector into insurance.
- 5) Further reductions in budgetary deficits through the elimination of subsidies in food, fertilizers, and public-sector administration.
- 6) Tackling inefficient price controls and restrictions, trade, interstate traffic, processing, and land ownership issues in the agricultural sector.

### **THE PULP AND PAPER SECTOR OVERVIEW:**

The Indian Pulp and Paper Industry accounts for a small fraction of world production. There are over 350 mills in the country producing 2.4 million tonnes of paper and paper products of different varieties. The demand for pulp and paper has been increasing considerably during the past two decades with diversified use for printing papers, writing papers, packaging, cigarette papers, strawboard, millboard and a number of other uses. As a result there has been considerable pressure on the paper industry to augment and modernize their production.



**Table II: Growth in Indian Mills Over A Forty Year Period:**

Year	Unit/Mills	Capacity (1,000 tons)
1950-51	17	116
1960-61	25	345
1970-71	57	759
1980-81	135	1,145
1990-91	340	2,065

Source: Pulp and Paper International

The first newsprint mill NEPA Newsprint Mill was commissioned in 1956, followed by others like Mysore Paper, Hindustan Paper, and Tamil Nadu Paper. Since the introduction of economic reforms and trade liberalization measures the industry has changed. That change is destined to continue as the Indian Government presses on with its policies of economic reforms and trade liberalization. The industry is becoming increasingly competitive and is rationalizing itself.

India is a country with a severe shortage of traditional raw materials for paper making, ie. wood. Therefore, paper is made from a variety of alternative raw materials. Raw materials used to make paper in India include:

- bagasse\*;
- bamboo\*;
- cotton liners;
- eucalyptus trees\* (other trees are normally not allowed to be cut for producing paper);
- jute sticks;
- kenaf;
- newsprint;
- sabai grass;
- waste paper\*; and
- agricultural waste (e.g. wheat straws, rice)

\* = Main Sources

Two-thirds of mills are small producing 50 ton/day, mainly from wastepaper, and with an average capacity of 4,500 tons. Just over a quarter produce 50-100 ton/day, mainly from agricultural crop fibre, and 29 mills produce more than 100 ton/day.

There is an optimistic mood in the pulp and paper sector as demand for paper and paperboard, including cultural varieties continues to grow. As in other countries there is a trend towards higher consumption of packaging paper with annual growth of 20%. With increasing literacy rates, rising population and a growing demand for higher quality consumer paper, the cultural sector will eventually catch up. The total capacity required by the end of this decade is

estimated at six million tonnes.<sup>3</sup>

**Table III: Estimated Consumption By 2000**  
(Units x 1000 tonnes)

Item	Average Estimated Consumption
Printing and writing paper	2726
Newsprint	1014.5
Industrial paper	1023.5
Paper Board	859.5

Source: Pulp and Paper International

### Newsprint

India has always been a net importer of newsprint. Newsprint was formerly canalised through the State Trading Corporation (STC), the sole canalising agency. Canada had a long history of selling newsprint to STC from traditional suppliers such as Abitibi-Price, Canadian Pacific Forest Products Ltd., Daishowa Forest Products Ltd., Export Sales Co. Ltd., Quebec & Ontario Paper Co. Ltd., and Stone-Consolidated Inc.

In 1991, India began decanalising the imports of newsprint, allowing individual newspapers to import newsprint themselves. Further eliminations in prohibitive trade practices and reductions on import duties have opened the Indian market. Until recently Indian mills have not had to concern themselves with efficiency, holding down costs, or improving quality. With decanalisation this has changed.

**Table IV: Indian Newsprint Capacity**

Capacity (in tonnes)	1993	1994	1995
Annual Capacity	320,000	360,000	5,00,000
Production	300,000	350,000	4,20,000
Domestic Deliveries	300,000	350,000	4,20,000
Total Imports	310,000	290,000	2,40,000
Total Exports	-	-	-
Apparent Consumption (3 + 4)	610,000	640,000	6,60,000

Source: Department of Foreign Affairs and International Trade.

**Table V: Announced Newspaper Capacity Expansion (global)  
1997**

Country	Tons
South Korea	280,000
<i>India</i>	<i>225,000</i>
China	150,000
TL	655,000

Source: Moody's Investors Service (March, 1996)

**Table VI: Announced Newspaper Capacity Expansion (global)  
1998**

Country	Tons
Malaysia	200,00
<i>India</i>	<i>125,000</i>
TL	325,000

Source: Moody's Investor Service (March 1996)

Table IV reflects India's drive to become more self reliant and less dependent on imports for newsprint. The increase in domestic production is impressive, but India's pulp and paper industry is in a bullish mood. Tables V and VI illustrate this. India is among the only three countries to announce expansion for 1997 and among only two to announce expansion for 1998. In the case of 1997, India's announced capacity expansion exceeds that of China. India does not have the domestic resources to keep expanding. Imports are the only way (in the short term) to meet their expansion goals. Table IV indicates that long term opportunities may lie in Joint Ventures to assist India in augmenting its production, while short to medium prospects lie in continued imports.

The newspaper industry has led the domestic charge to decanalise newsprint imports and all other related raw materials and products. Several years ago when public sector mills raised their prices four or five times (in less than six months) the industry threatened a general strike. This along with domestic political pressure and the earlier mentioned economic pressures forced the Indian Government to place newsprint under the Open General Licence.

## RESOURCES

Any discussion on pulp and paper in India cannot go far before the issue of a shortage of raw materials comes up. It is not a perceived problem, it is a very real problem. India's forest resources consist of tropical moist and dry deciduous forests. About half have a crown density of over 40%. Although relatively rich in flora and fauna, India's forest resources

have been in a state of rapid decline due to pressures from local populations, cattle, and theft. Forests are the main source of fuelwood in India. They are also the main source of fodder and non-wood forest products such as oils, medicinal plants, silk, resins, dyes, fibres, and leaves. This situation has been a source of concern for the government, society and pulp and paper manufacturers.

The Forest Conservation Act of 1980, controls diversion of forest land for non-forest purposes. During the 1980's country wide wasteland reforestation and social forestry programs were launched covering about 1.5 million ha/year (40-50% farm forestry). The National Forest Policy was revised in 1988 to improve environmental stability and the maintenance of ecological balance. The policy advocates increasing the forest or tree cover (to 33% of land area) and allows use of forestry areas to meet requirements of rural and tribal populations for fuelwood and fodder while industries as far as possible are to arrange for raw materials from farm forestry. The policy focused heavily on social issues and in the eyes of some western observers did not realistically integrate commercial and economic considerations. The first Five Year Plan (1992-1997) emphasized investments for rehabilitation of degraded forests (10 million ha) including farm forestry. It also supports forest and wildlife management, research, extension and training.

Today there are roughly 53 million ha of forests and woodland in India, 16% of the geographical area. About half of this area is reserved for the production of timber and other forestry products. Timber, firewood and charcoal are the chief products; minor products include lac (resin) for export. Depletion of forest resources is still a concern. The government actively encourages the use of wood substitutes for a variety of items such as railway ties. In the area of paper, the government encourages the use of alternative materials for paper production. As a result a large number of paper mills have come into existence during this decade using cellulosic raw-materials like paddy, straw, waste paper, gunny waste, bagasse etc. The large mills are continuing to use bamboo and hard wood as raw materials. The use of these and other unconventional/alternative raw materials helped the industry in meeting the demand. Almost half of the industry's output comes from these mills.

### **MARKET POTENTIAL**

All of the previous analyses indicates that India is a market with potential. Simply put, demand exceeds (and always has exceeded) domestic supply. India's ability to meet increasing demand and, therefore, Canada's ability to assist them depends on the following factors.

#### **Exports (Canada)**

Canada is the largest single producer of newsprint and accounts for over 60% of North American output.

**Table VII: Canada Newsprint Exports by Region  
(1995)**

Region / Country	Percentage
USA	65%
Asia	13%
Latin America	10%
Europe	7%

Source: Moody's Investors Services, March 1996

While the USA is the largest market for newsprint, other major net importers include the United Kingdom, Germany, Japan, Italy and Taiwan. While newsprint prices are more volatile than other publication paper grades (in selling price terms) it is less volatile than pulp. Demand is remaining constant in developed regions of the world while it is growing fastest in developing countries, most of them in Asia. India offers potential to assist in diversifying our markets. India has 370 daily newspapers in about 20 languages.

**Table VIII: Wood and Wood Exports to India  
Value in CS'000**

Item	1991	1992	1993	1994	1995*
Wood Pulp	26,095	41,653	24, 431	49,922	76,499
Wood Products & Charcoal	94	69	1,176	1,081	1,783
Paper & Paper Board	19,604	40,023	59,673	62,571	66,371

Source: Pulp and Paper International and Statistics Canada

\* 1995 Figures reflect available Statistics Canada data: January to September / 95

### **Imports (India)**

Table IX demonstrates a slight downward trend in newsprint imports and reflects India's attempts to reduce imports. However, India will continue to import pulp and paper from a variety of sources. As demand increases for end products so does demand for raw material. The increasing demand in the whole Asian region points to an increasing strain on fibre resources in regional terms. While plantations are being established in New Zealand and other Asian countries, such as China, domestic consumption in these countries will use most of these new sources. Added to this, is the fact that plantations will take time to establish themselves before they can be of any use. With an increasing regional deficit there will be an increasing dependency on imports from outside the country and the region.

**Table IX: India -Newsprint Imports by Country  
1995**

Country	1994	1995
Canada	100,000	90,000
Russia + CIF	90,000	80,000
Scandinavia	46,000	35,000
Germany/Europe (including Czech, Poland, Romania, Austria)	26,000	20,000
USA	18,000	-
Africa	10,000	9,000
New Zealand	-	6,000
-	-	-
TL	290,000	240,000

Source: Foreign Affairs and International Trade

### **India Pulp and Paper Priorities**

Production capacity is being developed at a faster rate than resources can be attained. In order for supply to keep up with demand, over two million tonnes of capacity will have to be brought on line in the coming years. While exports to India continue to be promising, they are being well served by a number of companies. *India's priorities* are on raising its domestic production. The best prospects for raw material come from bagasse, jute sticks, newsprint; waste paper, and agricultural waste, such as wheat straws, rice, etc. For several reasons (outlined below) Indian mills are looking for **Joint Venture (JV)** partners from outside the country to bring knowledge, technology and investment. A Joint Venture approach is probably the best way to safely establish your company in the Indian market and learn all of its subtle ins and outs. Once established, a company will be positioned to take advantage of the growing market and the regional proximity of India to other growing markets.

### **BEST PROSPECTS**

The underlying philosophy of "benefit marketing" is also the correct philosophy to use in entering the Indian pulp and paper market. Once properly analyzed and framed, problems can be turned into profits. The following are problems/issues where JV partners may have the best prospects.

#### **Dormant Mills**

Since India's economic reforms, many of its mills have found themselves to be unprofitable and have closed due to the rising costs of inputs, old equipment and pollution regulations.

Bringing the appropriate solution to the appropriate mill in either *investment, knowledge or/and technology* represents a growing opportunity.

### **Expansion**

Many in India believe that the only way for mills to ensure survival is to expand their capacity, streamline production and lower costs. This requires an infusion of new technology, investment and know-how. Labour costs in India are not high and there is an abundance of workers, therefore, automation *is not* a selling feature.

### **Pollution**

The Indian Government has passed a series of more stringent pollution laws. Added to this are state and regional conservation pollution regulations and the courts are beginning to actively enforce these regulations. In many cases, the mills must go from having virtually no pollution control equipment to having to invest large sums of money in it. Despite the initial costs, the majority of the industry feel that it is worth the investment and could lower costs in the long run. There is an entire knowledge and reporting structure required to function within a regulatory framework. This knowledge and know how can be exported to India.

### **Wastepaper**

Wastepaper was seen as a promising alternative in India at one time. Several factors have emerged to complicate matters. India does not have a large source of wastepaper to draw from. The largest supplier of wastepaper is the USA. More and more wastepaper is being recycled within the USA thus less is available for export. The quality of wastepaper (contamination) is also a problem as it adds increased costs for processing. Wastepaper prices have been increasing as demand has increased. In 1995 (11 months) Canada exported C\$536,000 of wastepaper to India.<sup>4</sup> Canada could emerge as a reliable source for wastepaper, processing technology and other technological aspects (such as de-inking technology) that are in demand.

### **Agricultural waste**

The small agro-based mills need to find ways to cut production costs and upgrade their technology. The problems of supply and demand must be ironed out particularly by the smaller mills if they wish to remain viable. Storage and transportation are two key areas that need development. This is another area where Canada has knowledge and technology. Our skills when combined with local knowledge of the middlemen who pass on the waste is a good blend.

### **Sugar mills**

One method of eliminating some of the transportation costs and storage problems associated with agricultural waste is to combine the mills with agricultural activities. Sugar mills are a profitable venture in India, much of the waste produced by the mills is used to power their boilers. Combining sugar production with paper mills has been suggested. It is a favourable option from a forestry and environment perspective

### **Plantations**

Many in the industry believe that the long term solution is for India to develop its own commercial plantations. Others believe that it would also be the first step to turning the industry towards an export orientation. This may present opportunities for Canadian Forestry companies.

### **Power**

Pulp and paper require significant amounts power. India's power grid is notoriously unreliable and has a low capacity. Many in the industry believe that developing their own sources of power are the only way to overcome these problems in the short run.

## **FINANCIAL SUPPORT - CANADA**

Sources of financial support available in Canada include:

### **Export Development Corporation (EDC)**

The EDC offers financial and insurance support for sales of Canadian equipment and services in addition to investment insurance. EDC offers a full range of financing activity including: buyer credit; supplier credit; guarantees; leveraged leases; and commercial/structural financing. The corporation has experience in dealing with India.

### **CIDA INC**

The Canadian International Development Agency's Industrial Cooperation Program has been providing support for joint venture operations in India. The Professional Services Program provides matching (and conditionally reimbursable) funding to Canadian firms for pre-feasibility and feasibility studies of potential projects in developing countries. The Investment Program helps pay for supplementary training and technical assistance that Canadian suppliers perform while implementing projects.

### **Program for Export Development (PEMD)**

PEMD is the Federal Government's primary international business development program. The program provides conditionally repayable assistance towards costs incurred by an exporting company in the implementation of its international marketing plan.

### **The Top Ten Export Programs**

The Federal Government has a range of services from Commercial Councillors to details on other export programs aimed at assisting Canadian companies in marketing their goods and services around the world. To obtain more information on the above contact your nearest International Trade Centre, local Federal Office or call 1-800-267-8376 or (613) 944-4000 (Ottawa-Hull area)

### **Scotia Bank**

This was the first Canadian bank to establish itself in India. It has accumulated a significant amount of experience in dealing with India and may also prove to be a valuable source of



information.

**TD Bank**

The TD bank has opened an office in India.

**CIBC**

The CIBC has an investment fund for industrial projects.

**The Royal Bank**

The Royal has an Indian agent

Canada has two levels of representation at most **Multilateral Banks**:

an Executive Director, responsible for setting policy; and a Liaison Office, usually based at the Embassy, to assist Canadian firms in their marketing efforts on projects financed by the banks. Companies should first approach the OLIFIs at the:

World Bank(OLIFI office is in the Canadian Embassy in Washington, D.C.)

Asian Development Bank (OLIFI office is in the Canadian Embassy in Manila, Philippines)

For contacts and addresses see Appendix A

Financing may be available at a number of **foreign banks** in India such as: Hongkong Bank, Citibank, American Express Bank and Barclays.

**Project Financing** may also be available from Lazard's, Morgan Grenfell, Rothchild, Kleinwort Benson.

**Indian Banks** may also provide project financing. For names and addresses please see appendix D

### RELEVANT REGULATIONS

The process is well underway and promises to continue. Under the current import control policy of the Indian Government:

- Import of wood - rough logs (with or without bark) and sawn is allowed under the Open General Licence. In order to protect the domestic saw-milling industry, the government has put a duty barrier for importing sawn lumber. The present rates are 15% and 50% ad valorem respectively.
- Paper and paper products are allowed to be imported against an import licence.
- Some varieties of uncoated paper falling under the HS classification 48.01, 48.02, 48.04 and 48.05, exempting security /currency paper, are permitted to be imported without any licensing requirements. Although, in order to protect the domestic industry from outside competition, the government has put a higher rate of import duty of 68% ad valorem.

- Import of newsprint (48.01) is duty free. Under the existing policy the newspaper industry and other major consumers must lift two tonnes of Indian newsprint for every tonne of imported material. The newspaper industry has made no secret of its desire to see this restriction removed.

## CONCLUSION

India is a market with good potential. India is attempting to reduce its reliance on imports for paper and paper products and augment its domestic production. India is also in process of growth and expansion. India does not have the domestic resources to meet the increasing demand for paper and paper products. Imports are the only way (in the short term) to meet demand. There are many in industry who see increased reliance on imports as the long term trend. Mixed with this, will be a continuous upgrading of domestic paper making technology. Whether Canadian companies are interested in exporting raw material, technology or knowledge related to paper making they should look to India for a variety of opportunities.

India and Canada share a number things including a democratic style of government, and a legal system based on English common law (to name just a few). English is commonly used and some of its magazines ( e.g. India Today) bare a striking resemblance to those found in Canada. Despite these and other "familiar" features it has many subtle aspects that need to be carefully considered and understood. There are a number of excellent primary sources that should be consulted if you are *thinking* of doing business in India. These are:

Table IV indicates that long term opportunities may lie in Joint Ventures to assist India in augmenting its production, while short to medium prospects lie in continued imports.

### Key Publications:

FOCUS INDIA, 1996.

Department of Foreign Affairs and International Trade. A publication that among other things, provides a list of steps to follow for Canadian companies considering initial entry into the Indian market as well as an analysis of the Canada-India business environment influencing Canada's business development strategy. It contains a summary of vital information and contacts as well as a summary of other sectoral studies. It is concise and laid out in an easy to use format.

CHECK LIST OF FREQUENTLY ASKED QUESTIONS FOR FIRST TIME BUSINESS TRAVELLERS TO INDIA, 1996

Department of Foreign Affairs and International Trade. A document that responds to frequently asked questions from Canadian businesses seeking advice and counselling on how to enter the Indian Market. It covers the basics and makes a handy reference guide that should be consulted before you make your first phone call. It is concise and a quick read. **Get this one before visit the library or start asking people to look anything up. It is full of general tips on sources of information and contact points.**

## AN OVERVIEW OF THE CLIMATE FOR DOING BUSINESS IN INDIA.

Department of Foreign Affairs and International Trade. A document that covers the basics of the Indian economy. It is short, concise and will bring you up to speed on the nature and workings of the current economy.

### Industry Journals

#### Pulp and Paper International

Carries regular information on developments in the pulp and paper sector in India.

### Other Sources

More than 12,000 newspapers and periodicals are published in India, many of which find their way to Canada. Check your local public or university library for the following newspapers:

- The Economic Times;
- The Times of India;
- The Statesman;
- The Indian Express;
- The Hindu; and
- The Hindustan Times.

Also check for these other publications:

- The Illustrated Weekly of India;
- India Today;
- Business India; and
- Business World

### Federal Government Contacts

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#### **Private Sector Associations**

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Fax: (011-91-11) 687-54-5387/687-6579

Mr. Ram Gupta  
Commercial Officer (Agriculture and food products,  
biotechnologies - agriculture, fish and sea products)

**MUMBIA (BOMBAY)****Consulate of Canada**

Street Address:  
41/42 Maker Chambers VI,  
Jamnalal Bajaj Marg, Nariman Point,  
Bombay 400 021  
Republic of India

Mailing Address: (same as above)

Tel: (011-91-22) 287-5479/287-6027  
Fax: (011-92-22) 287-5514  
E-mail: consulate.canada@coc.sprintrpg.sprint.com

Mr. David C. Dix  
Cocul and Trade Commissioner

**HONORARY CONSULS**

India, Bangalore  
(India, New Delhi)  
Narayana Murthy, Nagavara Rama Rao  
Consulate of Canada  
c/o Infosys Technologies Ltd  
Plot 44 and 97A  
3rd cross, Konnappana Agrahara  
Electronics City, Bangalore 562 158  
Karnataka, India  
Tel: (011-91-80) 8520363/8520399  
Fax: (011-91-80) 8520361

India, Madras  
(India, New Delhi)  
Srinivsan, Venkataram  
Consulate of Canada  
c/o W.S. Industries (India) Limited  
Corporate Office  
2nd floor, Karumuttu Centre  
498 Anna Salai  
Nandanam, Madras 600 035  
Tel: (011-91) 4349295  
Fax: (011-91) 4340847

## INDIA - COUNTRY PROFILE:

- REPUBLIC OF INDIA - Parliamentary form of government (Bi-cameral legislature). Executive authority responsible to the elected representatives in the parliament. Sovereignty rests with the people.
- India is a union of 25 states and seven centrally administered union territories.
- NATIONAL CAPITAL - New Delhi.
- PRESIDENT - Dr. Shanker Dayal Sharma.
- PRIME MINISTER - Mr. P.V. Narasimha Rao.
- NATIONAL LAW - Constitution of India.
- OFFICIAL LANGUAGE - Hindi. (English is commonly used and understood).
- CURRENCY - 1 Rupee = 100 Paise (U.S. \$ 1 = Rs. 35/=) Approx. (CS 1 = Rs. 25/=) Approx.
- MEASURES - Metric system. Numbers are frequently written in *lakhs* (100,000) and *cores* (10 million).
- LOCATION - In Asia between latitudes 8 4' and 37 6' north, longitudes 68 7' and 97 25' east, surrounded by the Bay of Bengal in the east, the Arabian Sea in the west, the Indian Ocean to the south and the Himalayas in the north. The entire country is in the northern hemisphere.
- GEOGRAPHY - The peninsula separated from mainland Asia by the Himalayan mountain range extending 2500 kms across northern India. Flanking the peninsula on either side are the Andaman and Nicobar Islands in the Bay of Bengal and the Lakshadweep Islands in the Arabian Sea. Total land area: 3,287,263 sq km including 52% agriculture and 21% forests.
- CLIMATE - Three major seasons: Summer (April-June), Winter (November-March), and Monsoons (June/July -October). Climate is varied: humid subtropical in Gangetic basin; semi-arid in the north-west; tropical humid in the north-east and most of peninsula; tundra in Himalayas. All areas receive annual monsoon rainfall, with the south-west monsoon dominating.

POPULATION	-	931 Million.																																
STATES (Population, 1991 census)	-	<table> <tr><td>Andhra Pradesh</td><td>67 million</td></tr> <tr><td>Assam</td><td>22 million</td></tr> <tr><td>Bihar</td><td>86 million</td></tr> <tr><td>Gujarat</td><td>41 million</td></tr> <tr><td>Haryana</td><td>16 million</td></tr> <tr><td>Karnataka</td><td>43 million</td></tr> <tr><td>Kerala</td><td>29 million</td></tr> <tr><td>Madhya Pradesh</td><td>66 million</td></tr> <tr><td>Maharashtra</td><td>79 million</td></tr> <tr><td>Orissa</td><td>32 million</td></tr> <tr><td>Punjab</td><td>20 million</td></tr> <tr><td>Rajasthan</td><td>44 million</td></tr> <tr><td>Tamil Nadu</td><td>56 million</td></tr> <tr><td>Uttar Pradesh</td><td>139 million</td></tr> <tr><td>West Bengal</td><td>68 million</td></tr> <tr><td>Others</td><td>35 million</td></tr> </table>	Andhra Pradesh	67 million	Assam	22 million	Bihar	86 million	Gujarat	41 million	Haryana	16 million	Karnataka	43 million	Kerala	29 million	Madhya Pradesh	66 million	Maharashtra	79 million	Orissa	32 million	Punjab	20 million	Rajasthan	44 million	Tamil Nadu	56 million	Uttar Pradesh	139 million	West Bengal	68 million	Others	35 million
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MAIN URBAN CENTRES (population, 1991 census)	-	<table> <tr><td>Bombay</td><td>-</td><td>12.6 million</td></tr> <tr><td>Calcutta</td><td>-</td><td>11.0 million</td></tr> <tr><td>Delhi</td><td>-</td><td>8.4 million</td></tr> <tr><td>Madras</td><td>-</td><td>5.4 million</td></tr> <tr><td>Hyderabad</td><td>-</td><td>4.3 million</td></tr> <tr><td>Bangalore</td><td>-</td><td>4.1 million</td></tr> <tr><td>Ahmedabad</td><td>-</td><td>3.3 million</td></tr> </table>	Bombay	-	12.6 million	Calcutta	-	11.0 million	Delhi	-	8.4 million	Madras	-	5.4 million	Hyderabad	-	4.3 million	Bangalore	-	4.1 million	Ahmedabad	-	3.3 million											
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RELIGION (1991 census)	-	India is a secular country. Main religions are: Hinduism (82%); Islam (12.1%); Christianity (2.3%); Sikhism (1.9%); Buddhism (0.8%); Jainism (0.4%); Zoroastrainism.																																
NATIONAL DAYS	-	<p>Independence Day: August 15.</p> <p>Republic Day: January 26</p> <p>Major Hindu, Muslim, Christian and other religious days observed respectively.</p>																																
TIME	-	Indian Standard Time (GMT + five and a half hours).																																

Sources: Government of India, World Bank and Economic Intelligence Unit.



### Endnotes

1. Economic Intelligence Unit, 1996.
2. Department of Foreign Affairs and International Trade, An Overview of Doing Business in India (New Delhi: 1995), p. 1.
3. The Hindu Survey of Indian Industry 1995.
4. Department of Foreign Affairs and International Trade, Consulate of Canada, Mumbai (Bombay) 1996.

## Appendix A

### Pulp and Paper Mills in India

**Agarwal Paper Mills**

PO Mukhigli Bhopal Rd.,  
Muzaffarnagar, Uttar Pradesh  
Tel: 131 406779, 406825, 406965  
Fax: 131 401716

**Machines:** Paper/Board: MG deckle  
50"; Pulp: Digesters, boilers, etc.

**Output:** Paper/Board: 10 tonnes per  
day

**Future Investment:** Period: 1995-97;  
Type: Expansion and modernisation  
Products: Filter paper

**Sales office:**

INDIA: 27-B/9 New Rohtak Rd., New  
Delhi

Tel: 5723262, 5714645

**Agarwal Pulp & Paper Mills Ltd.**

16-A New Mandi, Muzaffarnagar, Uttar  
Pradesh

Tel: 131 406779, 406825  
Fax: 131 401716

**Director:** Vinod Agarwal

**Machines:** Paper/Board: MG deckle  
70"

**Output:** Paper/Board: 25 tonnes per  
day

**Future Investment:** Period: 1995-97;  
Type: Modernisation

**Products:** Writings

**Sales Office:**

INDIA: 27-B/9 New Rohtak Rd., New  
Delhi

Tel: 5723262, 5714645

**Agershakti Paper Mills Ltd.**

167, Gidc Industrial Estate, PO No. 38,  
Vapi, Gujarat 396195

**Machines:** Paper/Board: 2 - trim -  
1.90& 2.10 cm

**Output:** Paper/Board: 7,000 tonnes per  
annum

**Products:** Kraft sack paper

**Sales Office:**

INDIA: 302 Mona Apartments, Opp.  
Green View Hotel, Gidc, Vapi, Gujrat  
396195

**Aggarwal Duplex Board Ltd.**

Bhopa Rd., Muzaffarnagar

Tel: 131 407916, 404913

Fax: 131 401716

**Machines:** Paper/Board: 2 Duplex -  
deckle width 78"; Pulp: Digesters,  
boilers, etc.

**Output:** Paper/Board: 50-70 tonnes  
per day

**Raw Material Base:** Wastepaper:

100%

**Future Investment:** Period: 1995-97;

Type: Modernisation

**Products:** Duplex machine board

**Sales Office:**

INDIA: 27-B/9 New Rohtak Rd., New  
Delhi

Tel: 5723262

Fax: 5714646

**Aggarwal Paper Mills P. Ltd.**

GIDC Plot No. 168, Industrial Area,  
Vapi, Valsad, Gujarat 396195

Tel: 02630 26749 Telex: 183 275

Fax: 02630 23836

**Chief Executive:** V. Prabhakaran; N.R.  
Aggarwal

**Machines:** Paper/Board: Three  
machines Deckle, 1.70, 1.90, 2.05 mts

**Output:** Paper/Board: 10,000 tonnes  
per annum

**Future Investment:** Period: 1995-96

Type: Expansion

**Value:** Output of 15,000 tonnes per  
annum

**Sales Office:**

INDIA: 401 Ruby Place, 74 Ceaser  
Rd., Andheri (W)

Tel: 22 6201600, 6246889

Fax: 22 6246315, 6233272

302 Mona Apartment, Opp. Green  
View Hotel, GIDC Vapi, Valstad,  
Gujarat 396195

**Agro Boards Ltd.**

Village Fatehpur, Sialba, Ropar, Punjab

Tel: 1888 70050, 70052

**Managing Director:** Hardeep Singh  
Rana

**Director:** Jitender Singh Rana

**Machines:** Paper/Board: Fourdrinier:  
80-84"

**Output:** Paper/Board: 40 tonnes per  
day

**Sales Office:**

INDIA: SCO 6, Sector 17E, Chadigarh

Tel: 172 706848, 706185

Fax: 172 709226

**Ajanta Paper & General Products Ltd.**

Kedia Chambers, 91 Bullsroyce

Colony, Off Ch. Shivaji Maharaj Rd.,  
Vakol Bridge, Satacruz (East), Bombay  
400 055

Tel: 22 6130101, 6130636

Telex: 011-76961 KDIA IN

Fax: 22 6101530

**Employees:** Mill: 101-200 Group:  
201-300

**Chairman:** S.N. Kedia, **Director:** Arun  
Kedia

**Machines:** Paper/Board: Two - deckle  
1.2 cm and 1.68 cm; Pulp: Digesters,  
beaters, potchers, pulpers, refiners

**Output:** Paper/Board: 12,000 tonnes

**Raw Material Base:** Wastepaper:

100%

**Products:** Newsprint, poster paper,  
writings

**Ajit Paper Mills**

194 Arund Chambers, 2nd Floor,  
Western Express Highway, Andheri  
(East), Bombay 400069

Tel: 22 8371431/32/33

Fax: 22 8388650

**Future Investment:** Type: Purchasing  
second machine for paper

**Products:** Duploex machine board;  
Kraft board

**Alok Paper Industries**

F/7 Industrial Estate, Polo Ground,  
Indore, Madhya Pradesh 452 001

Tel: 421084, 421448, 420976

**Executive Director:** Shobha Garg,

**Director:** Ashish Garg

**Machines:** Paper/Board: M.G. Yankee

**Output:** Paper/Board: 1000 tonnes per  
annum

**Raw Material Base:** Wastepaper:

100%

**Future Investment:** Period: 3 months

Type: M.G. wrapping paper

**Value:** 5 million

**Products:** Wrappings

**Amarnavathi Sri Venkatesa Paper Mills Ltd.**

Palani Rd., Madathukulam, Tamil Nadu  
642 113

Tel: 4206, 4207, 4208

**Employees:** Mill: 301-400 Group:  
501-1000

**Managing Director:** V. Genguswamy,

**Director:** G. Raveendran, **Executive**

**Officer:** V. Varadaraj

**Machines:** Paper/Board: M.F. I: 1.83

metres, M.F. II: 1.83 metres, Yankee:  
2.34 metres

**Output:** Paper/Board: 18,000 tonnes  
per annum

**Products:** Ledger paper, manifold

paper, map papers

**Sales Office:**

**INDIA:** Venkata Nilayam, Benkatesa Mills Post, Udampalpet  
Tel: 642128

**Amrit Paper Mills Ltd.**

Saila Khurd, Hoshiarpur, Punjab  
144529

Tel: 1884 30241, 30245

**Managing Director:** Mr. Bajaj, **Deputy**

**Managing Director:** D. Khaitan,

**General Manager:** P.K. Garg

**Machines:** Paper/Board: Fourdrinier

333 cm & two 188 cm, Pulp:

Digesters, boilers, etc.

**Output:** Paper/Board: 25,000 tonnes per annum

**Raw Material Base:** Pulp: 100%

**Products:** Copier paper, newsprint, writings

**Sales Offices:**

**INDIA:** Amrit Banspati Co. Ltd., East & West bldg, 55 Bombay Samachar Marg, Bombay 400 023

Tel: 22 2660831

Amrit International Ltd., G-97, 9th

Floor, Himalaya House, 23 Katurba

Ganddhi Marg, New Delhi 110001

Tel: 113719677 Fax: 11 3711963

SCO-55, Madhya Marg, Chandigarh 160 019

Tel: 172 41911, 42849, 42964, 43631

Telex: 0395-7316 ABC IN

Fax: 172 44371

**Anand Tissues Ltd.**

49 Bhriugu Ashram, Street No. 4,

Mansarovar, Meerut 251001

**General Manager, Works:** S.K.

Sharma, **Director:** Uday Sharma

**Machines:** Paper/Board: 1: width 2.82 cm

**Output:** Paper/Board: 30 tonnes per day

**Raw Material Base:** Wastepaper: 100%

**Products:** Kraft sack paper

**Andhra Pradesh Rayons Ltd.**

31A Sarojidevi Rd., Hyderabad,

Andhra Pradesh 500 003

Tel: 805231, 801 913

Telex: 0425-6539

Fax: 804671

**Managing Director:** Gautam Thaper,

**Vice-President:** A.K. Kelappan,

**General Manager:** Jacob Samuel

**Output:** Paper/Board: 48,000 tonnes per annum

**Future Investment:** Period: 1995-97

**Type:** Expansion and modernisation

**Value:** 2000 million

**Products:** Pulp boards

**Ashoka Pulp & Paper**

Jawahar Nagar, Loni Sahadra, Delhi 110094

Tel: 11 2283660, 2293660

Fax: 11 2296670

**Director:** Bhushan Aggarwal, **Director:**

Raju Gupta

**Machines:** Paper/Board: 3

Fourdriniers: 2.34 cm, 2.60 cm, 3.05 cm

**Output:** Paper/Board: Unit 1: 20 tonnes per day, unit 2: 22 tonnes per day, unit 3: 20 tonnes per day

**Raw Material Base:** Wastepaper:

100%

**Products:** Kraft sack paper

**Associated Pulp & Paper Mills Ltd.**

B-Jadav Chambers, 2nd Floor, Ashram

Rd., Ahmedabad, Gujarat 380 009

Tel: 449928, 449879, 449232

Telex: 121 6050 HADA IN

Fax: 449459

**Employees:** Mill: 301-400

**Chairman:** D.K. Hada, **Director:** A.K.

Hada, **Chief Accountant:** S.K. Oja

**Machines:** Paper/Board: Fourdrinier:

244-249 cm, Pulp: Straw pulping

**Output:** Paper/Board: 10,000 tonnes per annum, Pulp: 6,000 tonnes per annum

**Raw Material Base:** Pulp: Straw - 60%, Wastepaper: 40%

**Sales Office:**

**INDIA:** Sunshine Building, JB Nagar,

Opp. Hotel Airport Kohinoor, Andheri

(E), Bombay 59

**Asociated Pulp & Paper Mills Ltd.**

PO Bavla, Ahmedabad, Gujarat 382

220

Tel: 2804, 2806

Telex: 121 6050 HADA IN

Fax: 272 449459

**Employees:** Mill: 201-300 Group:

301-400

**Director:** A.K. Hada

**Raw Material Base:** Pulp: 60%,

Wastepaper: 40%

**Future Investment:** Period: 1995-19??

**Type:** Modernisation and expansion

**Products:** Kraft sack paper

**Sales Offices:**

**INDIA:** Sunshine Building, JB Nagar,

Opp. Hotel Airport Kohinoor, Andheri

(E), Bombay 4

Tel: 8320976

4 Govt. Place North, Calcutta 700

Tel: 33 2481679, 2484763

Fax: 33 289423

**Atlas Paper Mills Private Ltd.**

213, Udyog Mandir, 2nd Floor, 7/O,

Pitamber Land, Mahim, Bombay

Tel: 22 4449039, 449806

Telex: 011 71486

Fax: 22 44497

**Employees:** Mill: 0-50

**Chairman:** K.K. Patel, **Managing:**

R.R. Patel

**Machines:** Paper/Board: One

Fourdrinier: 198-208 cm, Pulp:

Digesters, etc.

**Output:** Paper/Board: 3,000 tonnes per month

**Raw Material Base:** Wastepaper:

**Aurangabad Paper Mills Ltd.**

171/B Mittal Tower, Nariman Point,

Bombay 400 021

Tel: 22 2871929

Telex: 11-5836

Fax: 22 2856834

**Employees:** Mill: 301-400, Group:

401-500

**General Manager, Technical:**

**General Manager, Works:**

**Resident Director:**

**Output:** Paper/Board: 13,800 tonnes per annum, Newsprint: 19,000 tonnes per annum

**Raw Material Base:** Pulp: 75%,

Wastepaper: 25%

**Future Investment:** Period: ???, type:

new M.F. machine for writing ???

**Value:** INR 850,000,000

**Products:** Newsprint

**B.K. Paper P. Ltd.**

1301-318, Dalamal Tower, Nariman

Point, Bombay 400 021

Tel: 22 2872853, 2872854

Telex: 11-84295-BKP IN

Fax: 22 2834995

**Marketing Manager:** Vinod Saraf, J.K.

Saraf

**Machines:** Paper/Board: One MF 142

cm

**Output:** Paper/Board: 4,200 tonnes per annum

**Products:** Duplication papers

**Babri Paper Mills Ltd.**

118-D, New Mandi, Muzaffarnagar

**Products:** Kraft sack paper

**Sales Office:**

**INDIA:** 37 Gyan Kunj, Laxmi

**Balkrishna Industries Ltd.**

418, Creative Industrial Estate

Tel: 22 3091322, 3094679

**Telex:** 011-76592 BPML IN  
**Fax:** 22 3080830  
**Output:** Paper/Board: 25,000 tonnes per annum  
**Raw Material Base:** Wastepaper: 100%  
**On Site Converting Facilities:** On line sheeting  
**Products:** Folding boxboard, Match board  
**Sales Office:**  
**INDIA:** Chetan Papers (P) Ltd., A-6 Everest, 2nd Floor Tardeo, Bombay 400 034  
**Tel:** 22 4943680  
**Fax:** 22 4952546  
**H.C. Shah & Co.,** C11 Everest, 4th Floor, Tardeo, Bombay 400 034  
**Tel:** 22 4949690  
**Fax:** 22 4945446

**Ballarpur Industries Ltd.**  
 PO Ballarpur Paper Mills, Chandrapur, Maharashtra 442 901  
**Tel:** 200 270  
**Chief General Manager:** Yogesh Verma  
**Machines:** Paper/Board: Fourdrinier: 229 cm, 345 cm, two 305 cm, MG: Two 355 cm; Coating on: Size press 280 cm; Pulp: Digesters, brownstock washers, bleach plant  
**Output:** Paper/Board: 100,000 tonnes per annum  
**Raw Material Base:** Pulp: 82%, Wastepaper: 18%  
**Future Investment:** Period: 1995-96  
**Type:** on machine coater being added to produce 32,000 tonnes per annum  
**Products:** Airmail paper, Bonds; Writings  
**Sales Office:**  
**INDIA:** Thapar House, 124 Janpath, New Delhi 110001  
**Tel:** 11 3328332, 3328811  
**Fax:** 11 3327729

**Ballarpur Industries Ltd.**  
 Unit Choudwar, PO Daultabad, Cuttack, Orissa 754026  
**Tel:** 671 792435, 792436, 792437  
**Telex:** 676 232 RUSH IN  
**Fax:** 671 25631  
**General Manager:** P.C. Tugnait,  
**President & Managing Director:** L.M. Thapar  
**Machines:** Paper/Board: 2 machines - deckle 2.6 cm & 2.2 cm, Pulp: Digesters, brown stock washers, bleach plant  
**Output:** Paper/Board: 19,000 tonnes per annum

**Raw Material Base:** Pulp: Bamboo: 50%, Wastepaper: Hardwood: 50%  
**Future Investment:** Period: 1996  
**Type:** 50,400 tonnes per year pulp line being installed. Multi-layer board project  
**Value:** with capacity of 160,000 tonnes per year being set  
**Products:** Absorbent paper, Duplicating papers; Ledger paper  
**Sales Office:**  
**INDIA:** Thapar House, 124 Janpath, New Delhi

**Ballarpur Industries Ltd.**  
 Unit Sewa, PO Jeypore, Koraput, Orissa 764002  
**Tel:** 6854 2781, 2613  
**Fax:** 6854 2613  
**President & Managing Director:** L.M. Thapar, **General Manager:** Arun Bhambri  
**Machines:** Paper/Board: Deckle- 3.6-3.7 cm, Pulp: digesters, brown stock washers, bleach plant  
**Output:** Paper/Board: 22,000 tonnes per day  
**Raw Material Base:** Pulp: 50% - bamboo  
**Wastepaper:** 50% - hardwood  
**Future Investment:** Period: 1996  
**Type:** Machine being upgraded from 90 to 140 tonnes per day  
**Products:** Writings

**Ballarpur Industries Ltd.**  
 Thapar House, 124 Janpath, New Delhi 110 001  
**Tel:** 11 3328332, 3328811  
**Telex:** 31 62645, 65112 BILT IN  
**Fax:** 11 3327729  
**Employees:** Mill: 1501+  
**President & Managing Director:** L.M. Thapar, **Deputy Managing Director:** V.M. Thapar, **Executive Vice President:** Surendr Lall, **Vice President, Projects & Development Div.:** S.K. Nangia  
**Output:** Paper/Board: 250,000 tonnes per annum  
**Future Investment:** Period: 1995-96  
**Type:** New machines in all plants  
**Value:** INR 12,500-130,000,000  
**Products:** Printing paper, uncoated; Writings  
**Sales Office:**  
**INDIA:** Air India Building, 12th Floor, Nariman Point, Bombay 400 021  
 6B Pretoria St., Calcutta 700071  
 2B Wellington Estate, 24 Commander in Chief Rd., Madras 600 015

**Ballarpur Industries Ltd.**  
 Shree Gopal, Yamunanagar, Haryana  
**Tel:** 1732 24938, 20543, 20544  
**Telex:** 398-215 BILT IN  
**Fax:** 1732 26552  
**Employees:** Mill: 1501+  
**Chief General Manager:** A.N. Pathak, **Deputy General Manager, Technical:** S.C. Paruthi, **Deputy General Manager, R&D:** M.B. Jauhari  
**Machines:** Paper/Board: Fourdriniers: 200 cm, 260 cm, 310 cm, two 220 & two 310 cm, Coating off: Air Knite 145 cm, 160 cm, Pulp: Digesters, brown stock washers, bleach plant, beaters  
**Output:** Paper/Board: 75,000 tonnes per annum  
**Future Investment:** Period: 1995-96  
**Type:** New 54,000 tonnes pulp line being installed, paper machine modernisation  
**Products:** Coated paper, Speciality papers, consumer; Writings  
**Sales Office:**  
**INDIA:** Thapar House, 124 Janpath, New Delhi  
**Tel:** 11 3328332, 3328811  
**Telex:** 31 62645, 65112 BILT IN  
**Fax:** 11 3327729

**The Bengal Paper Mill Co Ltd.**  
 Ballavpur PO, Dist Burdwan, Raniganj, West Bengal 713 323  
**Tel:** 341 445167, 445176, 444378  
**Fax:** 341 444404  
**Employees:** Mill: 1501+  
**Executive Director:** A. Kar, **Chief Executive:** Bikash Mukherjee, **General Manager:** A.R. Kundu  
**Machines:** Paper/Board: Fourdrinier: 2.8 cm, 3.04 cm Cylinder mould: 1.7 cm, Pulp: Kamy continuous digester. Batch digester. Four-stage bleaching plant  
**Output:** Paper/Board: 90 tonnes per day  
**Future Investment:** Period: Two years  
**Type:** Revamping of machine, MSBP Kamy digester, installation of drum chipper  
**Value:** INR 240,000,000  
**Products:** Duplex machine board; Laid & wove paper; Printing paper, uncoated  
**Sales Office:**  
**INDIA:** GC Sukh Sagar, 2.5 Sarat Bose Rd., Calcutta 20  
**Tel:** 33 748241, 748075  
**Fax:** 33 746322

**Bindlas Duplex (P) Ltd.**  
47 South Bhopa Rd., Muzaffarnagar,  
Uttar Pradesh  
Tel: 131 402519, 401419, 402328  
Fax: 131401619

director: Padam Bansal, Director:  
Shravan Kumar  
Machines: Paper/Board: Fourdrinier:  
deckle 2.6 cm  
Output: Paper/Board: 25 tonnes per  
day  
Products: Kraft sack paper  
Sales Office:  
INDIA: 10.6 km Bhopa Rd., Village  
Jatmuniyhida, Muzaffarnagar, Uttar  
Pradesh

**Capital Paper Mills (P) Ltd.**  
Plot No. 10, Industrial Area, South of  
G.T. Rd., Ghaziabad, Uttar Pradesh  
Tel: 129 711797, 722302  
Mill Manager: Mukesh Yadav  
Machines: Paper/Board: One trim  
1.20 cm  
Output: Paper/Board: 2,000 tonnes per  
annum  
Raw Material Base: Wastepaper:  
100%  
Products: Kraft sack paper, Poster  
paper

**Capitans India Ltd.**  
Block D Shiv Sagar Estate, Dr. Annie  
Besant Rd., Worli, Bombay 400 018  
Tel: 22 4921900  
Telex: 11 73769  
Fax: 22 4941024  
Managing Director: Mafatraj P. Munot,  
Joint Managing director: S.A. Gandhi,  
Director: A.N. Poddar  
Output: Paper/Board: Paper: 4,000  
tonnes per annum  
Raw Material Base: Wastepaper:  
100%  
Products: Printing paper, uncoated;  
Writings  
Sales Office:  
INDIA: 7/7 Deshbandhu Gupta Marg,  
Pahar Ganj, New Delhi  
Tel: 11 520622, 520752  
Fax: 11 7533395

**Convery Paper Ltd.**  
168-A, Raj Mahal Vilas, Extension,  
Bangalore, Karnataka  
Tel: 80 3342825, 3348964  
Telex: 0845-2023 CPL IN  
Fax: 80 3342555  
Employees: Mill: 101-200  
Senior Administration Manger: N.  
Vasanth Kumar, Sales Manager: N.S.  
Nagesha, Production Superintendent:

K.K. Balachandra  
Machines: Paper/Board: Improted  
M.G. Yankee machine 3.94 m, Pulp:  
Digester, B.S. Washer, Hydra Pulper &  
Breaker Beater  
Output: Paper/Board: 12,000 tonnes  
per annum  
Raw Material Base: Pulp: 50%,  
Wastepaper: 50%  
Products: kraft, glazed, bleached &  
semibleached; Kraft glazed,  
unbleached; Kraft sack paper  
Sales Office:  
INDIA: Sridevi Agencies, 168A, 8th B  
Main Rd., Rajmahal Vilas Extension,  
Bangalore

**Central Pulp Mills Ltd.**  
Ivaji Nagar, Fergusson College Rd.,  
Poona 5, Fort Songadh, Dist. Surat,  
Gujart 394660  
Tel: 2624-2028, 2114, 2139  
Fax: 2624-2138  
chairman: H.S. Singhania, Director:  
H.P. Singhania, President: O.P. Goyal  
Machines: Paper/Board: Fourdrinier,  
247 cm and 315 cm  
Output: Paper/Board: 125 tonnes per  
day  
Raw Material Base: Wastepaper:  
100%  
Future Investment: Type: Rebuild  
existing machine  
Value: Indian Rupee 350 million  
Sales Offices:  
INDIA: Janmangal, 45/47 Bombay  
Samachar Marg, Bombay 400 023  
Tel: 22 2660198, 2663135  
Fax: 22 2662933  
Nehru House, 4 Badahur Shah Safar  
Marg, NewDelhi 110 002  
Tel: 11 3311112, 3318239  
Fax: 11 3712680

**Century Pulp & Paper**  
Ghanshyam Yham, Lalkua Dist.  
Nainital, Uttar Pradesh 262 402  
Tel: 5946 21226  
Telex: 0576260 CPP  
Fax: 5946 23199  
Vice President Commercial: A.s. Gilra,  
Vice President P&A: M.P. Singh, Vice  
President Engineering: L.C. Garg  
Machines: Paper/Board: 3 Nos.  
Fourdrinier paper machines, one  
sheeting machine, two paper machines  
2.69 m, one 5.8 m, Pulp: One  
continuous digester (sunds) for bagasse  
pulping, Three stationery digesters for  
writing paper, Five digesters for rayon  
grade pulp  
Output: Paper/Board: Writing printing

paper (bagasse) 64,800 tonnes per  
annum, Writing printing 36,000 tonnes  
per annum, Pulp: Rayon grade pulp  
31,200 tonnes per annum  
On site Converting Facilities:  
Complete for above facilities  
Products: Printing paper, uncoated;  
Writings; Dissolving pulp  
Sales Offices:  
INDIA: Industry House, 11 Camac  
Street, Calcutta  
Harrison House, AB/8 Safdarjang  
Enclave, New Delhi  
Tel: 11 687 4479

**Chadha Papers (P) Ltd.**  
Compound Chadha Palace, Morabad-  
Up  
Selling Agents:  
INDIA: Sridevi Agencies, 168A, 8th B  
Main Rd., Rajmahal Vilas Extension,  
Bangalore, Karnataka 560 080  
Tel: 80 3349694, 3342825, 3348965  
Telex: 2023 CPL IN  
Fax: 80 3342555

**Chaminar Paper Ltd.**  
MuthaniVillage, Sangareddy Talug,  
Medak, Andhra Pradesh  
Tel: 8453 2623  
General Manager: K.V. Srinivasa Rao,  
Managing Director: T.V. Rao  
Output: Paper/Board: 3,000 tonnes  
per annum  
Raw Material Base: Wastepaper:  
100%  
Products: Kraft sack paper  
Sales Office:  
INDIA: 6E Ananda Nagar, Hyderabad  
500004  
Tel: 8 4237814

**Cheema Paper Mills Pvt. Ltd.**  
Ramraj Rd., Dist Nainital, Bazpur,  
Uttar Pradesh 262 401  
Tel: 5949 88304, 88306  
Telex: 0572 206 CPB IN T/A: 5847  
75272  
Raw Material Base: Pulp: 83% -  
bagasse/wheat straw, Wastepaper: 12%  
- old gunny, Other: 12% - old gunny  
Future Investment: Period: 1996  
Type: New 25 tonnes per day Yankee  
machine  
Products: Dplex machine board  
Sales Office:  
INDIA: 2 KM Bazpur Kashi Rd.,  
Kahipur, Nainital

**Chemo Pulp Tissues Ltd.**  
A-4 Sector XXII, Meerut Rd.  
Ghaziabad, Uttar Pradesh

Tel: 11 712057, 712062, 718931  
 Fax: 11 5738278  
 Production Manager: J.S.H.Bisht,  
 Managing Director: S.K. Jain  
 Machines: Paper/Board: Yankee: 1.52

**Cincar Paper Mills Ltd**  
 2/454, Laxmi Puram, Nellore, Andhra  
 Pradesh 534 002  
 Tel: 861 26901, 26902  
 Telex: 484 202 CIPA IN  
 Fax: 861 31987

General Manager: A. Radha Moman  
 Production Manager: B. Surya  
 Narayana

Accounts Officer: K. Madhusudana  
 Executive Director: D Subba Reddy  
 Machines: Paper/Board: Fourdrinier -  
 2.5m width Yankee - trim width 2.3m,  
 Pulp: 2 straw cutters, 5 rotary digesters,  
 2 brown stock, 2 screening systems, 1  
 bleaching

Output: Paper/Board 10,548 tonnes per  
 annum

Raw Material Base: Pulp: 90%  
 Wastepaper: 10%

On Site Converting Facilities: 1  
 Rewinder, 1 Sheeter

Products: Kraft Sack paper, Manilla  
 paper, Writings

Sales Offices:

INDIA: 8-2-696 Road No. 12, Banjara  
 Hills, Hyderabad 500 034  
 Temple Towers, 476 Mount Rd,  
 Madras 600 018

**Coastal Paper Ltd**

11-10-7 River Dale, P.B. No 112,  
 Rajahmundry, Andhra Pradesh 533 104  
 Tel: 883 61351

Telex: 474208 CPL IN

Fax: 883 76349

Employees: Mill: 401-500

Joint Mapping Director: D. Subba Rao,  
 Managing Director: C.V. Rao

General Manager: P. Narayana Rao  
 Machines: Paper/Board: MF Fourdrinier  
 130cm: MG Fourdrinier 240cm, Pulp:  
 Batch Digesters, Screens,  
 Centricleaners, Disc Refiners, brown  
 stock washers

Output: Paper/Board: 20,000 tonnes per  
 annum

Raw Material Base: Pulp: 1%

Output: Paper/Board: 10 tonnes per day

**Coral Newsprint Ltd**

Village Tigaria, Khadar Gajraula, Uttar  
 Pradesh 244235

Tel: 11 2208034, 2423480

Fax: 11 2224530

Machines: Paper/Board: 25 tonnes per

day

Raw Material Base: Wastepaper: 100%

Future Investment: Period: 1996

Type: Increase capacity to 40 tonnes  
 per day

Products: Writings

Sales Office:

INDIA: C-190 Madhuban, Old Palpar  
 Gang Rd, Delhi

A-138 Vikas Marg, Shakar Pur, Delhi  
 Tel: 11 2429586

**DSM Papers**

506-507 Kusal Bazar, 32-33 Nehru  
 Place, New Delhi

Wastepaper: 8%; 29% jute waste

Other: 8%; 29% jute waste

Onsite Converting Facilities:

Rewinders, simplex sheet cutter, duplex  
 sheet cutter

Future Investment: Period: 1995-97

Type: Co-generation (in progress) and  
 expansion to 40,000 tonnes per annum

Value: INR 600,000,000

Products: Kraft, glazed, unbleached;  
 Kraft sack paper, Writings

Sales Office:

INDIA: Coastal Paper, 6-3-252/A/13 &  
 14

Gandha Kutti, Flat No 3 Erramanjil,  
 Hyderabad

Tel: 397043

**Daman Ganga Paper Mills (P) Ltd**

256 Gidc Vidi Gujrat 396195

Tel: 2688 32522, 32523, 22522, 22523

Fax: 2688 30522, 20522

Chairman: Tushar Shah, Chairman:

Ashok Shah

Machines: Paper/Board: Fourdrinier:

1,880cm trim 1,700cm trim cylinder

Output: Paper/Board: Paper: 6,000  
 tonnes per annum Board: 8,400 tonnes  
 per annum

Future Investment: Period: 1996-97

Type: Integrated bagasse pulp mill plus  
 33,000 tonnes per annum paper  
 machine

Value: INR 600,000,000 (approx.)

Sales Office:

INDIA: 1st Floor, C-Wing, Rizvi Nagar  
 SV Rd, Santa Cruz (W), Bombay  
 400054

**Delta Paper Mills Ltd**

West Godavari Dist. Vendra, Andhra  
 Pradesh 534231

Tel: 8808, 8938, 8944, 8947

Managing Director: B.H. Vijay Kumar

Raju, Chief Executive: B Sankara Rao

Machines: Paper/Board: Two M.F.  
 machines - trim deckle 300cm

Products: Printing Paper, uncoated,  
 Writings

Sales Office:

Tel: 11 64661869, 6411354, 6422464

Fax: 11 6213995

Managing Director: Ashok Kumar  
 Goel,

Resident Director: Om Narayan

Machines: Paper/Board: M.F.: 2.30 cm,

Pulp: For bleached pulp

Output: Paper/Board: 25 tonnes per day

Raw Material Base: Pulp: 85% - wheat  
 straw, rice straw

Wastepaper: 15%

Future Investment: Type: Expanding to  
 60 tonnes per day

Products: Printing Paper, uncoated;  
 Writings

**Dev Paper Mills (P) Ltd**

24 Gusimauu Village, Kumbalgodu  
 Post, Bangalore 74

Tel: 80 3328391, 8437288

Fax: 80 3328391

Director: R.H. Sreenivas Setty

Machines: Paper/Boards: Yankee 1.6m

Output: Paper/Board 10 tonnes per day

Raw Material Base: Wastepaper: 100%

**Dev Priya (P) & Dev Pulp (P) Ltd**

Village Saini, 8th Km Mawana Rd,  
 Meerut, Uttar Pradesh

Tel: 121 645784

Fax: 121 643043

Director: Manish Kumar, Director:

Rajiv Kumar

Machines: Paper/Board: 2 Fourdriniers:  
 deckle 2.8cm & 2.5cm, Pulp: Digester,  
 boiler

Output: Paper/Board: 35 tonnes per day

Future Investment: Period: 1996

Type: New Unit being set up - Dev  
 Fibres Ltd - 30 tonnes per day plant

Products: Kraft sack paper

**Dhanalakshmi Paper Mills P. Ltd**

102, Krishna Swami, Naidu Lay-out,  
 Coimbatore 641 011

Tel: 45436 720

Telex: 44 236

INDIA: Juvvalapalem Rd, West  
 Godavari Dist, Bhimavaram, Andhra  
 Pradesh  
 534 202

Tel: 3713, 2705, 2984

Telex: 4703202 DPM IN

Fax: 8816 297

**Ellora Paper Mills Ltd**

77 Bajaj Bhavan, Nariman Point,  
 Bombay

400021

Tel: 22 20224826  
 Fax: 22 202 6825  
 Director: Sunil Goenka,  
 Director: Sudhir Goenka  
 Director: Sandeep Goenka  
 Machines: Paper/Board: 30 tonnes per day  
 Raw Material Base: Wastepaper: 100%  
 Products: Writings

**Emsam Paper Mills Ltd**  
 Village Balgopalpar, PO Wasalpur, Dist Balasore, Balasore, Orissa 756 020  
 Tel: 2526, 2469  
 President: P.S. Patwari  
 Senior Vice President: M.B.S. Nair  
 Vice President Commercial: P. Nagar  
 Machines: Paper/Board; Fourdrinier 235 cm, Pulp: Rotary Digesters 28M  
 Capacity - 4 Bleach washers sequence - CEHH  
 Output: Paper/Board: 7,500 tonnes per annum, Pulp: 2,500-4,000 tonnes  
 Raw Material Base: Pulp: Rice straw - 50%, Sabai Grass - 10%  
 Wastepaper: 40%  
 Other: 40%  
 On Site Converting Facilities: Rewinder, simplex and duplex cutters, guillotine cutter  
 Value: INR 330, 000,000  
 Products: Printing Paper, uncoated, Stationary papers; Writings  
 Sales Office:  
 INDIA: Taher Mansion, 10th Floor, 8 Bentick St. Calcutta 700 001  
 Tel: 28 4076, 6029, 6035

**G.V.G. Paper Mills (P) Ltd**  
 Fax: 422 40077  
 Administration Officer: D. Muthuswamy  
 Works Manager: V. Peter  
 Managing Director: R. Dhamodharan  
 Machines: Paper/Board: Fourdrinier: Two 1.8 mts, 2.35 mts  
 Output: Paper/Board: 8,000 tonnes per annum  
 Products: Newsprint; Printing and writing paper, 1005 recycled  
 Sales Office:  
 INDIA: 10-2 Bharti Park, VII Cross, Saibaba Colony, Coimbatore 641011  
 Tel: 441284, 448030  
 Telex: 855 428 SRVL IN  
 Fax: 0422 430077

**Gambhir Paper & Board Mills (P) Ltd**  
 PO Kailashpur, Saharanpur, Uttar Pradesh  
 247001  
 Tel: 132 727078, 725915

Managing Director: N.K. Jhunjhunwal  
 Director: Pradeep Sethia  
 Machines: Paper/Board: 2 Fourdriniers: deckle 1.88cm & 1.5cm  
 Output: Paper/Board: 20 tonnes per day  
 Raw Material Base: Wastepaper: 100%  
 Products: Writings

**Gateway Speciality Papers Ltd**  
 Narela Rd, Kundli, Sonpath, Harayana  
 Tel: 1264 8170812, 8170711  
 Director: Narsh Goyal, Director: Harish Goyal, Production Manager: R.K. Verma  
 Machines: Paper/Board: Fourdrinier: deckle 2.96cm, Coating on: Airknife coating, glazing, cast coating  
 Output: Paper/Board: 600 tonnes per month - paper; 300 tonnes per month - airknife coating; 140 tonnes per month - cast coating  
 Future Investment: Period: 1996  
 Type: New machine  
 Products: Speciality papers, consumer, Writings  
 Sales offices:  
 INDIA: C-55, Wazipur Industrial Area, New Delhi  
 4855-56/24 Ansari Rd, Darya Ganj, New Delhi 2  
 Tel: 11 3281939, 3281959

**Ganvra Paper Mills**  
 33-B, MIDC Industrial Area, Nagpur, Maharashtra 440 028  
 Tel: 7531, 7272  
 Telex: 715251 RSI  
 Managing Director: Suendra K. Aggarwala  
 Machines: Paper/Board: One deckle 2.81cm  
 Output: Paper/Board: 9,200 tonnes per annum  
 Products: Offset printing paper, Speciality papers, consumer

**Gayatri Paper Mills P. Ltd**  
 A/32 MIDC, Patalganga Industrial Area, Dist Raigad, Khalapur 410220  
 Managing Director: P.A. Choudhary  
 Machines: Paper/Board: Trim 1.72cm  
 Output: Paper/Board: 3,000 tonnes per annum  
 Products: Draft sack paper  
 Sales office:  
 INDIA: Gayatri Paper Mills P. Ltd, 3F PBS  
 Building No. 4, Campa Cola Compound, Worli Naka, Bombay

**Grasim Industries**  
 Mavoor, Kozhikode, Kerala 673 661  
 Tel: 49428 3251/2/3/4  
 Telex: 804242 PULP IN  
 Fax: 49428 3116  
 Employees: Mill: 1501 +  
 Senior Executive President: R.N. Saboo, Joint Executive President: C. Kochukrishnan, Joint Executive President: B.K. Dalmia  
 Machines: Paper/Board: One Fourdrinier 220cm, Pulp: Sheeting machine  
 Output: Pulp: 72,000 per annum, Rayon grade pulp  
 Sales offices:  
 INDIA: 4th Floor, UCO Bank Building, Parliament St, New Delhi  
 Grasim Industries Ltd, Industry House, 159 Churchate, Bombay

**Grasim Industries Ltd**  
 United Commercial Bank Building, 4th Floor, Parliament St., New Delhi 110 001  
 Tel: 11 3710548, 3714851/57  
 Telex: 31 626604, 62669  
 Fax: 11 3718370  
 Output: Pulp: 116,212 tonnes per annum  
 Future Investment: Period: 1995  
 Type: Launched tree planting programme to augment wood resources  
 Sales office:  
 INDIA: Industry House, 159 Churchate, Bombay

**Gujarat Paper Mills Ltd**  
 Baarejadi, PO Nandaj, Dist Ahmadabad, Ahmadabad, Gujarat 382 435  
 Tel: 79 380914, 386420  
 Fax: 79 406378  
 Directors: S.P. Patel; P.J. Patel; A.M. Hawa  
 Machines: Paper/Board: Fourdriniers: 183cm, Pulp: Digesters, Hydropulpers, screen, beaters  
 Output: Paper/Board: Paper: 12 tonnes per day. Paperboard: 15 tonnes per day  
 Raw Material Base: Wastepaper: 100%  
 Future Investment: Period: 1995-96  
 Type: New coating machine  
 Products: Coloured paper, uncoated; Printing paper, uncoated; Wrappings  
 Sales offices:  
 INDIA: 653 Sakar Bazar, Patel Market, Railway Pura, Ahemdabad 380 002

Tel: 380914 386420  
35 Paligaathan, Off 16th Rd, Samuel House, Bandra (W), Bombay 50  
Tel: 22 6407528, 6452239 Fax: 22 6438829  
C-45 South Extension 11, New Delhi  
Tel: 11 6447301, 7512605

**Gujarat Paper Mills Ltd**  
Sales Depot Bombay, 30 Mohamed Ali Rd, Bombay 400 003  
Tel: 22 3866792, 359173

**HPC Ltd**  
(Nowgong Unit-Assam), 75,C, Park St, Calcutta  
*Chairman & Managing Director:* Sarju Singh, *General Manager Technical Services:* S.K. Sengupta, *Company Secretary:* A.K. Bajpay  
*Machines: PaperBoard:* Two integrated pulp-paper mills, Fourdrinier one with size press and another without web width of reel - 5.87 mts, *Pulp:* Sulphate pulping process, digester, pressurized screening and chlorine dioxide bleaching  
*Output: PaperBoard:* 2,000,000 tonnes per annum  
*Raw Material Base: Wastepaper:* 100%  
*Future Investment: Period:* 1996-2000  
*Type:* upgrading of instrumentation system, adopting DCS system  
*Value:* Indian Rupees 3,000 million  
*Products:* Writings  
Bombay  
Tel: 22 4070630, 4070403  
95 Nehru Place, Vishal Bhavan, New Delhi 110019  
Tel: 11 6422891, 6432893

**Haria Paper Industries**  
8 Subhash Rd, Haria Centre, Behind Bahar Cinema, Ville Parie (E), Bombay  
Tel: 22 8388886/9  
Fax: 22 8367053/55  
*Machines: PaperBoard:* Ruby Macons 2.85cm deckle  
*Output: PaperBoard:* 15,000 tonnes per annum  
*Raw Material Base: Wastepaper:* 100%  
*Products:* Duplex machine board

**Haria Om Paper Mills (P) Ltd**  
At Post, Dist Skurat, Gangadhara, Gujarat 394 310  
*Managing Director:* N.J. Patel,  
*Director:* J.T. Patel  
*Machines: PaperBoard:* Deckle

1.72cm  
*Output: PaperBoard:* 4,500 tonnes per annum  
*Products:* Draft sack paper

**Hindusthan Newsprint Ltd**  
Newsprint Nagar, Kottayam, Kerala  
*General Manager, Marketing:* S.C. Gupta, *General Manager, Commercial:* K.S. Jayaram  
*Machines: PaperBoard:* One - deckle 680cm  
*Output: PaperBoard:* 98,600 tonnes per annum 70,000 tonnes per annum  
*Raw Material Base: Pulp:* 8%  
*Future Investment: Type:* Capacity being expanded to produce 1,010,000 tonnes per annum  
*Products:* Newsprint  
*Sales offices:*  
**INDIA:** 75C Park St, Calcutta 700016  
95 Nehru Place, Vishal Bhavan, New Delhi 110019

**ITC Bhadrachalam Paperboards Ltd**  
106 Sardar Patel Rd, Secunderabad, Andhra Pradesh 500 003  
Tel: 246566, 73  
Telex: 4256573-2030 BPL  
*Employees: Mill:* 1001-1500  
*Managing Director:* M.P. Malliwai,  
*Resident Director:* Pradeep Dhobale,  
*Finance Director:* P.K. Talwar  
*Machines: PaperBoard:* Board: 4 suction formers & 1 Fourdrinier 3.8cm  
Paper: Fourdrinier & Yankee 3.1cm,  
*Coating off:* Air-knife coater - 1.5cm  
deckle, *Pulp:* 58,000 tonnes per annum pulp mill with C/D EOP-H-D bleaching sequence  
*Output: PaperBoard:* 91,308 tonnes per annum, *Pulp:* 54,745 tonnes per annum  
*Future Investment: Period:* 18 months  
*Type:* One line coated board machine with 3 Fourdriniers & new power block of 20 MW  
*Value:* INR 4,000,000,000 & 520,000,000  
*Products:* Absorbent paper, Copier paper, Folding boxboard  
*Sales offices:*  
**INDIA:** Bhadrachalam Paperboards Ltd,  
817 Tulsiani Chambers, Nariman Point, Bombay 400 021  
Tel: 22 2820571, 2844661, 2045448, 2041887 Telex: 11 83971 BPBY IN  
Fax: 22 2041663  
Bhadrachalam Paperboards Ltd, 6E Century Plaza, 560, Anna Salai, Madras 600 018

Tel: 44 4340237, 4345571, 4345471  
Telex: 41 23286 PAP IN  
Fax: 44 4340237  
18B Erabourne Rd, Calcutta  
Tel: 33 251490  
Telex: 21 5684 BPIC IN  
Tel: 11 3723234, 3313330  
Telex: 31 65111 BPBL IN Fax: 11 3722476  
*Selling agents:*  
**INDIA:** Shree Krishna Commercial Corporation, 75/79 Old Hanuman Lane, 4th Floor, Bombay 400 002  
Tel: 22 2016997, 2433860, 2433541, 2433056 Fax: 33 2433109

**ITC Ltd**  
Tribeni Tissues Division  
712 504 Chandrahati, Tribeni, Dist. Hooghly, West Bengal  
Tel: 33 846420, 846422  
Fax: 33 846031  
*General Manager:* Deua Rao,  
*Chairman:* R.P. Aggarwal  
*Machines: PaperBoard:* 30,000 tonnes per annum  
*Products:* Airmail paper, Carbonising base papers; Cigarette paper  
*Sales offices:*  
**INDIA:** New Kamani Chambers, 32 Nicol Rd, Ballard Estate, Bombay 400 038  
Tel: 22 2611622  
Fax: 22 2611622 1004/6, 10th Floor, Mercantile Building, 15 Dasturba Gandhi Marg, New Delhi 110001  
Tel: 11 3313330  
Telex: 31 65113 TRIB  
Fax: 11 3722476

**India Paper Pulp Co Ltd**  
PO Hazinagar-743135, 24 Parganas, West Bengal  
Tel: 222  
*Chief Executive:* D.K. Jain, *Production Superintendent:* K.S. Bhargava  
*Machines: PaperBoard:* 23,000 tonnes per annum capacity  
*Products:* Bonds; Printing paper, uncoated; Writings  
*Sales office:*  
**INDIA:** Yule House, 6 Clive Rd., Calcutta 70001  
Tel: 33 224311, 224313

**Indian Card Board Industries**  
34/1B Bonbehari Bose Rd, Howrah, West Bengal  
Tel: 602988  
Punit Jatia  
*Machines: PaperBoard:* 7,000 tonnes per annum



**Products:** Greyboard  
**Sales office:**  
**INDIA:** 18 Netaji Subhas Rd, Calcutta  
 700 001  
**Tel:** 33 204644  
**Telex:** 217 422

**Indo-Afrique Paper Mills Ltd**  
 Pande-Post-Sarole, Pune-Satara Rd, Teh  
 Bhar, Distt. Pune, Maharashtra  
**Tel:** 212 645283, 645364, 640979  
**Telex:** 81 0145 7664 INDO IN  
**Fax:** 212 647403  
**Employees: Mill:** 201-300  
**S. Pal; C.K. Poovaiyah; A.K. Patni**  
**Machines: Paper/Board:** Two  
 Fourdrinier 2.6mm & 1.0mm width,  
**Pulp:** Waste paper recycling  
**Output: Paper/Board:** 45 tonnes per  
 day  
**Raw Material Base: Pulp:** 10%  
**Wastepaper:** 90%  
**Future Investment: Period:** Two years  
**Type:** Third paper machine - combined  
 Fourdrinier  
**Products:** Newsprint; Poster paper  
 Tulsani Chambers 400 021  
**Tel:** 22 225810

**Indo-Afrique Paper Mills Ltd**  
 Commerce Centre, 4th Floor, Pune 411  
 011  
**Tel:** 645283, 645264  
**Telex:** 0145 7664 INDO IN  
**Fax:** 647403  
**Oriental Paper Distributors, 18-9, 5th**  
**Main Rd, Gamdjomagar, Bangalore,**  
**Karnataka 560 009**  
**Tel:** 812 268448  
**Selling agents:**  
**INDIA:** Hanstex Corporation, 505  
 Embassy Centre, Nairman Point,  
 Bombay 400 021  
**Tel:** 22 334552, 341766 **Telex:** 011  
 76938 MODI IN

**JK CORP**  
 Nehru House, 4 Bahadur Shah Zafar  
 Marg, New Delhi 110 002  
**Tel:** 11 3311112, 3318239  
**Telex:** 031-65760 JKSP IN  
**Fax:** 11 3712680  
**Employees: Mill:** 1501 +  
**Chairman:** Hari Shankar Singhania,  
**Managing Director:** Bharat Hari  
 Singhania, **Director:** Pratap Singh  
 Navlakha, **Director:** Harsh Pati  
 Singhania  
**Machines: Paper/Board:** Fourdrinier,  
 (MF) 332cm, 360cm & two 245cm  
 Yankee (MC): 190cm, **Coating off:**  
 Air Knife: 155mm, **Pulp:** Chippers,  
 Six Digesters, Brown stock washing

and screening (2 streets) Bleaching (2  
 Streets) CEPHED  
**Output: Paper/Board:** 75,000 tonnes  
 per annum, **Pulp:** 51,000 tonnes per  
 annum (own use)  
**On Site Converting Facilities:**  
 computerised guillotine machine  
**Future Investment: Period:** 1994/1996  
**Type:** Expansion & Modernisation  
**Value:** Rs 2000 million  
**Products:** E Bonds; Coated paper;  
 Coloured paper, coated; Copier paper  
**Selling agents:**  
**AUSTRALIA:** Daici Papers (Aust) Pty  
 Ltd, PO Box 108, North Mulgrave,  
 VIC 3170  
**Tel:** 5605111 **Fax:** 5605533  
**SINGAPORE:** Hiap Moh Corporation  
 Ltd, Block 162, 08-3545 Bukit Merah  
 Central, Singapore  
**Tel:** 2735333 **Telex:** RS 23984 HIAP  
 MOH **Fax:** 2789707  
**SRI LANKA:** Jupiter Trading Co Ltd,  
 32a L. Cyril C, Perera, Mawatha,  
 Colombo 13  
**Tel:** 23670 **Telex:** 22078  
**MAWELLIC Fax:** 433943

**Jayakwadi Pulp & Paper Mills Ltd**  
 Sibhora, Kanhan S.E. Rly, Dist Nagpur,  
 Teh Ramtek, Maharashtra 441402  
**Tel:** 688375  
**Fax:** 668336  
**Chairman:** R.G. Aggarwal  
**Machines: Paper/Board:** Fourdrinier  
 M.F. trim 1.90cm  
**Output: Paper/Board:** 2,500 Tonnes  
 per annum  
**Products:** Corrugating medium;  
 Manifold paper  
**Sales office:**  
**INDIA:** Bank of Maharashtra Building  
 2F, Sitabuldi, Dist Nagpur, Maharashtra  
 440012  
**Tel:** 22038  
**Fax:** 715368  
**Machines: Paper/Board:** Three M.G.:  
 Trim 1.20cm, 1.57cm, 2.54cm  
**Output: Paper/Board:** 18,000 tonnes  
 per annum  
**Raw Material Base: Wastepaper:**  
 100%  
**Products:** Duplex machine board;  
 Greyboard; Newsprint  
**Sales office:**  
**INDIA:** 205 Kakad Chambers, 132 Dr  
 Annie Besant Rd, Worli, Bombay  
 40018  
**Tel:** 22 4933841, 4935870

**Kalika Board & Paper Mills P. Ltd**  
 103, New Mandi, Mazaffarnagar, Uttar

Pradesh  
**Managing Director:** Manoj Gupta;  
 Sandeep Gupta; Rajeev Gupta  
**Output: Paper/Board:** 60 tonnes per  
 day (from three units)  
**Raw Material Base: Wastepaper:**  
 100%  
**Products:** Newsprint

**Kamalshi Papers (P) Ltd**  
 Industrial Estate, Delhi Rd, Gajraula-  
 Moradabad, Uttar Pradesh  
**Tel:** 5927 52435, 52035  
**Director:** K.K. Aggarwal, **Director:**  
 A.K. Aggarwal, **General Manager,**  
**Works:** S.K. Awasthi  
**Output: Paper/Board:** 8,000 tonnes per  
 annum  
**Products:** Newsprint  
**Sales office:**  
**INDIA:** Sector 6, E-93, Noida, Uttar  
 Pradesh  
**Tel:** 11 8552522, 8529729

**Kan Kariya Paper Mills**  
 Kalol Village, Tal Kolol 389330  
**Managing Director:** Vimal Kankariya  
**Machines: Paper/Board:** One trimmed  
 width 3.40cm  
**Output: Paper/Board:** 10,000 tonnes  
 per annum  
**Products:** Printing paper, uncoated;  
 Writings  
**Sales offices:**  
**INDIA:** 3rd Floor, BN Chambers, R.C.  
 Dutt Rd, Baroda 390005  
 118 Gidc Estate, Kalol, Dist  
 Panchmahals, Gujrat 389330

**Kaygaon Paper Mills Ltd**  
 Manisha, Near Bajaj Hospital, Adalat  
 Rd, Aurangabad  
**Selling agents:**  
**INDIA:** Krishna Enterprises, Genesha  
 Combines, Ayodhya, 331 P.N. Rd,  
 Tirupur 641602  
**Tel:** 703661, 703662, 703663  
**Telex:** 858 8267 TGK IN  
**Fax:** 0421 703762

**Kaygaon Paper Mills Ltd**  
 Manisha, Nr Bajaj Hospital, Adalat Rd,  
 Aurangabad, Maharashtra 431005  
**Tel:** 240 334696, 334731  
**Fax:** 240 331602  
**Joint Managing Director:** J.A. Dhoot,  
**General Manager:** R.K. Maheshwari,  
**Commercial Manager:** Hermant Kunte  
**Machines: Paper/Board:** MG.  
 Fourdrinier + cylinder mould - width  
 2450cm  
**Output: Paper/Board:** 9,000 tonnes per

annum

Raw Material Base: *Wastepaper*: 100%

Future Investment: *Period*: 1996

*Type*: MF Fourdrinier machine

*Products*: Kraft sack paper

**Khatema Fibres Ltd**

206 Madhuwan, Shakarpur, Delhi 110092

*Selling agents*:

**INDIA**: Sridivi Agencies, 168A, 8th B Main Rd, Rajmahal Vilas Extension, Bangalore, Karnataka 560 080

*Tel*: 80 3349694, 3342825, 3348965

*Telex*: 2023 CPL IN

*Fax*: 80 3342555

81 Bhopa Rd, New Mandi,

Muzaffarnagar, Uttar Pradesh 251 001

*Tel*: 131 403806, 405637, 405682

*Fax*: 131 403806

*Chairman*: J.S. Khurana, *Director*:

U.S. Khurana

*Machines*: *PaperBoard*: Mould m/c deckle 2.0cm, *Coating on*: Fourdrinier m/c - 2.3cm

*Output*: *PaperBoard*: 10,000 tonnes per annum

Raw Material Base: *Wastepaper*: 100

*Products*: Duplex machine board

**Konark Paper & Inds Ltd**

PO Jharia, Dist Mayurbhand, Orissa 757 016

*Tel*: 205920

*Telex*: 21 7324 KPI

*Managing Director*: V.S. Kothari,

*Vice-President*: Sanjiv Kothari

*Machines*: *PaperBoard*: 1 M.F. - 1.82cm trim

*Output*: *PaperBoard*: 7,900 tonnes per annum, *Pulp*: 3,500 tonnes per annum

Future Investment: *Period*: 1995-96

*Type*: To install multi-stage bleaching & increase capacity of pulp & paper m/c

*Products*: Manifold paper, Recycled fibres paper, Writings

*Sales offices*:

**INDIA**: 107A, Stephan House, 4E BBD BAG (6th Floor), Calcutta 700 01 2 Sahid Nagar, Bhubneshwar, Orissa

**Kopargaoon Shahakar Sakhar Karkhana Ltd, The**

Gautam Nagar, Post Kolpewadi, Tal

Kopargaoon, Dist - Ahmednagar,

Kolpewadi, Maharashtra 423602

*Tel*: 24232 60190-60199

*Telex*: 07501-202 KPMD IN

*Fax*: 24232 2386

*Employees*: *Mill*: 301-400

*Chairman*: Shri S.D. Kale, *Managing*

*Director*: Shri G.G. Kakade, *Manager*:

Shri D.L. Jadhav

*Machines*: *PaperBoard*: Fourdrinier

M.G. Machine trim 2.35 mts, *Pulp*:

Dry depither, digester, wash, single

disc refiner, double disc refiner

vibrating screens, etc.

*Output*: *PaperBoard*: 12,000 tonnes

per annum, *Pulp*: Own use bagasse,

purchased bagasse from outside sugar

mills, imported waste paper, indigenous

gunny, hosiery

Raw Material Base: *Pulp*: 75%

bagasse *Wastepaper*: 20%

*Other*: 20%

Future Investment: *Period*: Two years

*Type*: Fourdrinier M.G. machine,

moisture depither

*Value*: 1.5 Crores

*Products*: Draft, glazed, unbleached

*Selling agents*:

**INDIA**: Krishna Enterprises, Ganesh

Combines, Ayodhya, 331 P.N. Rd,

Tirupur 641602

*Tel*: 703661, 703662, 703663

*Telex*: 858 8267 TGK IN

*Fax*: 0421 703672

**Kulik Paper Ind P. Ltd**

Netaji Subhas Rd, Raiganj, West

Dinajpur, West Bengal

*Director*: T.R. Aggarwala

*Machines*: *PaperBoard*: 2 trim;

1.62cm & 2.20cm

*Output*: *PaperBoard*: 6,000 tonnes per annum

*Products*: Kraft sack paper

*Sales office*:

**INDIA**: 1/F, 29 R.N. Mukherjee Rd,

Calcutta 700 001

*Tel*: 33 284063

**MPC Ltd**

Vishal Bhavan, Nehru Place, New

Delhi

*Selling agents*:

**INDIA**: Desai, R & Co, 11 Dr. V.B.

Gandhi

Marg Fort, Bombay 400 023

*Tel*: 22 24517, 243768, 241247

**Madhya Bharat Papers Ltd**

Nicco House (5th Floor), 2 Hare St,

Calcutta 700001

*Tel*: 33 2484582, 2484584

*Telex*: 21-7275 DURO IN

*Fax*: 33 2845408

*Employees*: *Mill*: 401-500

*Managing Director*: B.K. Moorthy,

*Company Secretary*: K. Satyamurti,

*Senior Superintendent Paper Machine*:

S.K. Rohgi

*Machines*: *PaperBoard*: MF Bertrams:

280m, *Pulp*: Pulpees, digestees etc.

*Output*: *PaperBoard*: 18,200 tonnes

per annum installed capacity, *Pulp*:

Own use

*Products*: Ledger paper, Parchment

paper, Printing paper, uncoated

**Mansarovar Paper Industries Ltd**

Nagina Rd, Najibabad Dist, Bijnor,

Uttar Pradesh

*Tel*: 1341 20398, 20628, 20886

*Fax*: 1341 20629

*President*: N.K. Sangal, *Chairman*:

S.C. Aggarwal, *Assistant Vice-*

*President*: V. Ganesan

*Machines*: *PaperBoard*: Combined

Fourdrinier and Mould: deckle 2.8cm

*Output*: *PaperBoard*: 55 tonnes per

day

Raw Material Base: *Wastepaper*:

100%

Future Investments; *Period*: 1996-97

*Type*: New machine with capacity for

60 tonner per day

*Value*: INR 300,000,000

*Products*: Duplex machine board;

Triplex, machine, board

*Sales office*:

**INDIA**: Docter Lane, Gole Market,

New Delhi

*Tel*: 3733286, 3747055, 3733240

*Fax*: 33733283

**Marigold Papers (P) Ltd**

6th KM Stone Rd, Jasath Rd,

Muzaffarnagar

*Tel*: 131 407363

*Fax*: 131 409474

*Joint Managing Director*: Ved Prakash,

*Joint Managing Director*: Mahesh

Kumar

*Machines*: *PaperBoard*: Fourdrinier:

deckle 78-82"

*Output*: *PaperBoard*: 40 tonnes per

day

**Marud Paper Mill (P) Ltd**

Village Sikka, PO Shamli,

Muzaffarnagar

*Tel*: 1318 50740

*Director*: Rajinder Prasad, *Manager*:

Mr. Malik

*Machines*: *PaperBoard*: Fourdriniera;

deckle 2.6cm, *Pulp*: Pulpers, digesters,

beaters etc.

*Output*: *PaperBoard*: 25 tonnes per

day

*Products*: Kraft sack paper

**Meenu Paper Mills (P) Ltd**  
9.5 Km Bhopa Rd, Muzaffarnagar  
251002  
Tel: 131 402848  
Director: J.K. Kapur  
Machines: Paper/Board: One - deckle  
2.47cm  
Output: Paper/Board: 20 tonnes per  
day  
Raw Material Base: Wastepaper:  
100%  
Products: Kraft sack paper

**Modinagar Paper Mills Ltd**  
Major Asha Ram Rd, Sikri Kalan,  
Modinagar, Uttar Pradesh 201 204  
Tel: 1232 52573  
Fax: 1232 52586  
Managing Director: Onkar N. Gupta,  
Executive Director: Bhupendra K.  
Aggarwal, Director: Vikas Gupta  
Machines: Paper/Board: Fourdrinier  
trim 2083mm  
Raw Material Base: Wastepaper: 50%  
agro based  
Other: 50% agro based  
On Site Converting Facilities: Reel  
rewinder  
Future Investment: Period: One year  
Type: New Fourdrinier for MG kraft  
paper  
Value: INR 40,000,000  
Products: Kraft sack paper

**Mohit Paper Mills Ltd**  
Nagina Rd, 7Km, Bijnor, Uttar Pradesh  
246701  
Tel: 1342 62088, 62412  
Fax: 1342 62737  
Managing Director: S.K. Jain,  
Directors: Sandeep Jain, General  
Manager: A.B. Chatterjee  
Machines: Paper/Board: Fourdrinier:  
deckle 3.05cm  
Output: Paper/Board: 40 tonnes per  
day  
Products: Writings  
Sales office:  
INDIA: R-160, Grater Kailash I, New  
Delhi  
Tel: 11 6471631

**Mukerian Papers Ltd**  
Village Chek, Allabaksh, GT Rd,  
Mukerian, Punjab  
Tel: 91 198832 4106, 4107, 4279  
Fax: 91 198832 4279  
Managing Director: N.K. Oswal; R.K.  
Verma; S. Gupta  
Machines: Paper/Board: Two  
Fourdrinier 2.10 width each, Coating  
on: One yankee 3.45 mts

Output: Paper/Board: 30,000 tonnes  
per annum  
Future Investment: Period: 1995-97  
Type: Expansion and modernization  
Products: Writings  
Sales offices:  
INDIA: 1156 Sector 36-C, Chandigarh  
Tel: 172 603935  
GT Rd, Dhandari Kalan, Ludhiana  
Tel: 670198, 672672  
Fax: 672435

**Mysore Paper Mills Ltd**  
PO Paper Town, Bhadravati, Karnataka  
577 302  
Tel: 8182 66201/8  
Telex: 831-219-MPMF-IN  
Fax: 8182 66937  
Employees: Mill: 1501 + Group:  
1501 +  
Finance Director: G.N. Venkataraman,  
Director, Operations: Dr. A.R.K. Rao,  
Assistant General Manager, Marketing:  
S.M. Fathaula  
Machines: Paper/Board: Newsprint  
machine: 755cm Writing & printing:  
260 & 340cm, Pulp: One kraft Mill  
with 4 batch digesters and CIHH  
bleaching. Cold soda refiner  
mechanical pulping plant for newsprint.  
Wet bulk storage, modified Pandia type  
continuous digester for bagasse  
chemical pulping.  
Output: Paper/Board: Newsprint:  
88,564 tonnes per annum Writing &  
printing: 24,080 tonnes per annum,  
Pulp: 415 tonnes per day  
Raw Material Base: Pulp: Hardwood,  
bamboo, bagasse pulp: 85%, imported  
pulp: 15%  
On Site Converting Facilities: 200  
tonnes per day capacity pulper for  
slushing  
Future Investment: Period: 1996-1999  
Type: New pulp mill, new paper  
machine, augmentation of utilities  
Value: INR 7,500,000,000  
Products: Laid & Wove papers;  
Newsprint, Writings  
Sales offices:  
INDIA: 16/4 Ali Aksar Rd, Bangalore  
560 052  
Tel: 80 2262334,  
Fax: 22 2047369  
205-206 Bhanot House, 17 Community  
Centre, Gulmohar Enclave, New Delhi  
110 049  
Tel: 11 653640  
Fax: 11 667985

**NEPC Paper & Board**  
Vehalna Meerut Rd, Muzaffarnagar,

Uttar Pradesh  
Tel: 131 409416  
Fax: 131 404843, 409575  
Director: Hari Mohan, General  
Manager: Mr. Rastogi  
Machines: Paper/Board: Fourdrinier:  
deckle 2.28cm  
Output: Paper/Board: 5,000 tonnes per  
annum  
Raw Material Base: Wastepaper:  
100%  
Future Investment: Period: 1996  
Type: 3 new machines for kraft,  
duplex, writing & printing  
Value: INR 670,000,000

**N.S.P. Straw & Paper Products  
(Private) Ltd**  
PO Digendranagar, W. Rly Via  
Billmora, Gujarat 396 570  
Tel: 2634, 2938, 3109, 2196  
Employees: Mill: 201-300  
Managing Director: P.J. Patel,  
Technical Director: A.V. Patel,  
Director: U.V. Patel  
Machines: Paper/Board: Fourdrinier  
MG 203cm 4-Cylinder Mould: 183cm  
(trim width), Pulp: Digestees, boilers  
etc.  
Output: Paper/Board: Paper 7,200  
tonnes per annum capacity  
Raw Material Base: Pulp: 20%  
Wastepaper: 50%  
Other: 50%  
Products: Kraft, glazed, unbleached,  
Millboard; Strawboard

**Nath Pulp & Paper Mills Ltd**  
Nath House, Nath Rd, Aurangabad,  
Maharashtra 431 005  
Tel: 240 333313/4/5/6  
Fax: 240 331188  
Employees: Mill: 501-1000  
Managing Director: N.L. Kagliwal,  
General Manager, Marketing: J.L.  
Saboo,  
Commercial Director: Gautam  
Nandavat  
Machines: Paper/Board: Fourdrinier  
185cm, Twin-wire 185cm, Coating off:  
Air knife 180cm, Pulp: Depither,  
Bagasse & Jute Digesters  
Output: Paper/Board: 33,000 tonnes  
per annum, Pulp: 24,000 tonnes per  
annum  
Raw Material Base: Pulp: 50%  
Wastepaper, 50%  
Future Investment: Period: 1995-96  
Sales office:  
INDIA: 78 Shah Industrial Estate, Off  
Veera Desah Rd, Andheri (W), Bombay  
400058

Tel: 22 6294211, 6294251, 6294271

Fax: 22 6294234

Selling agents:

INDIA: Krishna Enterprises, Ganesha Combines, Ayodhya, 331 P.N. Rd, Tirupur 641602

Tel: 703661, 703662, 703663

Telex: 858 8267, TGK IN

Fax: 0421 703672

Shree Krishna Commercial Corporation, 75/79 Old Hanuman Lane, 4th Floor, Bombay 400 002

Tel: 22 2016997, 2062732, 2064469

Fax: 22 2069256

National Paper Mills Pvt Ltd

A-2/20, GIDC, Vapi 396 192

Tel: 2638 22521, 22818

Telex: 183261 RUBY IN

Fax: 2638 23837

Employees: Mill: 51-100

Director: A.H. Nathani,

Director: M.H. Nathani,

Director: R.M. Nathani

Machines: Paper/Board: Yankee

Fourdrinier: 137cm (trim)

Output: Paper/Board: 5,000 tonnes per annum

Raw Material Base: Wastepaper: 100%

Future Investment: Period: 1995-96

Type: Expansion to increase capacity to 50 tonnes per day

Products: Kraft sack paper

Sales office:

INDIA: E-302 Kailash Apartments, 29 Bellasis Rd, Bombay 400 008

Tel: 3081832, 3082934

National Newsprint & Paper Mills Ltd, PO Nepanagar 450221, Madhya Pradesh

Telex: 31 74085 NNPM IN

Chairman & Managing Director: A.L. Chaudhry

Machines: Paper/Board: Fourdriniers:

2 574cm, Pulp: Four grinders Nine

digesters, Capacity bleached sulphate

pulp: 27,500 tonnes p.a. unbleached

mechanical pulp: 27,500 tonnes p.a.

Bleached cold soda pulp: 27,500

tonnes p.a. (own use)

Output: Paper/Board: 65,860 tonnes

per annum

Raw Material Base: Pulp: 60%

Wastepaper: 10%

Other: 10%

Products: Newsprint

Sales offices:

INDIA: Corinthan Building, E-1 4th Floor, Arthur Bunder Rd, Colaba, Bombay 400 005

Tel: 22 2833454

D 165 Defence Colony, New Delhi

110024

Tel: 11 4615073

National Paper Mills, M/S

76/B GIDC Vapi, (Dist Bulsar), Gujrai

Tel: 20396

Managing Director: M.D. Parekh

Machines: Paper/Board: M.G. deckle

48" to 52"

Output: Paper/Board: 2,853 tonnes

Future Investment: Period: 1996

Type: Expansion to increase capacity to 7,500 tonnes

Products: Absorbent paper

Nav Bharat Paper Mills (P) Ltd

Muradnagar, Ghaziabad, Uttar Pradesh

Tel: 5775 51330, 51060

Managing Director: Suresh Gupta,

Technical Director: Mr. Saini

Machines: Paper/Board: Fourdrinier:

deckle 2.36cm

LaNiketa Papers (P)td

C-1- Industrial Estate, Kairana Rd,

Shamli, Muzaffarnagar, Uttar Pradesh

Tel: 1318 50189, 51189

Fax: 1318 51355

Director: A.K. Bansal,

Director: Sudhir Bansal

Machines: Paper/Board: Fourdrinier:

deckle 2.6cm

Output: Paper/Board: 25 tonnes per

day

Raw Material Base: Wastepaper:

100%

Future Investment: Period: 1996-97

Type: Plan to purchase digesters etc.

for making pulp for own use

Products: Kraft sack paper

Orient Paper & Industries Ltd

Birla Building (13th Floor), 9/1 R.N.

Mukherjee Rd, Calcutta 700 001

Telex: 21 7107 OPM IN

Senior President: H.P. Singhi,

President: K.P. Singhi, Marketing

Manager: O.P. Chharia

Machines: Paper/Board: Paper: MG

Fourdrinier: 157cm, 330cm;

Fourdrinier: 560cm Paperboard: MG

mould 157cm, 173cm, Pulp: Digesters,

pulpers, boilers etc.

Output: Paper/Board: 161,000 tonnes

per annum

Raw Material Base: Pulp: Imported

wood pulp

Wastepaper: Bamboo 70%, Wood 30%

Other: Bamboo 70%, Wood 30%

Products: Duplex machine board;

Kraft, glazed, unbleached; Woodfree, groundwood free, paper

Sales office:

INDIA: UCO Bank Building,

Parliament St, New Delhi 110001

Orient Paper Mills

Unit 11, PO Amlai Paper Mills, Dist

Shahdol, Amlai, Madhya Pradesh

484117

Tel: 7652 4245, 4238

Fax: 7652 6820

Vice-President: D.P. Saboo, Works

Manager: N.R. Aggarwal, Vice-

President, Commercial: M.L. Mantri

Machines: Paper/Board: Fourdrinier:

560cm & 125cm

Output: Paper/Board: 85,000 tonnes

per annum

Products: Woodfree, groundwood free,

paper, Writings

Sales office:

INDIA: Birla Building, 13th Floor, 9/1

RN Mukherjee Rd, Calcutta 700001

Orient Paper Mills

No 1 Unit, PO Brajranjanagar,

Jharsaguda, Orissa 768216

Tel: 6645 42378, 42376 Fax: 6645

42338

President: K.P. Singhi, Senior

President: H.P. Singhi, Vice-President:

D.P. Saboo

Machines: Paper/Board: 167cm,

315cm, 325cm, two 152cm, two

330cm, Pulp: Digesters etc.

Output: Paper/Board: 76,000 tonnes

per annum

Products: Crepe paper, Duplex

machine board; Kraft, glazed,

unbleached

Sales office:

INDIA: Birla Building, 13th Floor, 9/1

R.N. Mukherjee Rd, Calcutta

PAMWI Tissues Ltd

SC 055, Sector 26-D, Chandigarh,

Punjab 400 021

Tel: 172 770304, 770283, 770739

Fax: 172 770861

Vice-Chairman: Anil Khaitan,

Director: V.K. Bhutani, Vice-President:

S.K. Khaitan

Raw Material Base: Pulp: 20% -

wood pulp

Wastepaper: 80% - agro base

Future Investment: Period: 1995-96

Type: M.G. Tissue

Value: INR 200,000,000

Sales offices:

INDIA: 2nd Floor, Mrudul Towers,

Opp. H K House, Ashram Rd,

Ahmedabad 380 009  
 Tel: 401547, 469048, Fax: 6425668  
 1105 Rahejas Towers, 11th Floor, West Wing, 26-27 M.G. Rd, Bangalore 560 001  
 Tel: 5583325, 5589446, Fax: 5589336  
 8 Shah Industrial Estate, Off Veera Desai Rd, Andheri (West), Bombay 400 058  
 Tel: 6333480, 6333481, Fax: 6333483  
 25 Ganesh Chandra Avenue, Calcutta 700 013  
 Tel: 268201  
 Fax: 263880  
 14A Asawa Bhawan, Sneh Nagar, Main Rd, Indore 452 001  
 Tel: 461684  
 Hindustan Chamber of commerce Building, 1st Floor, 8 Kondichetty St, Madras 600 001  
 Tel: 561596, 587213,  
 Fax: 581347  
 909 Ansal Bahawan, 16 Kasturba Gandhi Marg, New Delhi 110 001  
 Tel: 3355552, 3314156  
 Fax: 3712769  
 218 Chenoy Trade Centre, 116 Parklane, Secunderabad 500 003  
 Tel: 847001, 846779  
 Fax: 846779

**PSB Paper Mills (P) Ltd**  
 87, 38 Sector 25, Faridabad, Haryana  
 Tel: 8 232759, 6428696  
*Managing Director:* Ranaji Gangully  
*Machines:* Paper/Board: Fourdrinier deckle 1.94cm  
*Output:* Paper/Board: 6,000 tonnes per annum  
*Products:* Kraft sack paper  
*Sales office:*  
 INDIA: S-5 Plot No. 303 Greater Kilash 1, New Delhi 48  
 Tel: 6428696, 662083, 6964791

**Panchsheel Paper Mills Ltd.**  
 Kedia Chambers, Off CHH Shivaji Rd, Vakola, Santacruz (E), Bombay 400 055  
 Tel: 22 6122829, 6122454, 6122544  
 Telex: 11 76961 KDIA IN  
 Fax: 22 7101530  
*Employees:* Mill: 101-200 Group: 501-1000  
*Chairman:* S.R. Kedia,  
*Directors:* Ashok Kedia; Paban Kedia  
*Machines:* Paper/Board: Yankee machine: 64" Mould machine: 64" Cylinder Formers with M.G. 1.5 mtrs, Coating on: Machine for duplex board

*Output:* Paper/Board 18,000 tonnes per day  
*Raw Material Base:* Pulp: 20% Wastepaper: 80%  
*Future Investment:* Period: One year  
*Type:* Off machine coating  
*Value:* INR 160,000,000  
*Products:* Newsprint; Tissue wrapping papers; Writings

**Paper Packaging Pvt Ltd**  
 93A Koramagala Industrial Area, Bangalore, Karnataka 560 095  
 Tel: 80 5533406  
 Fax: 80 5533406  
*Managing Director:* Noor Jaffer, Chief  
*Marketing Executive:* N. Kumar,  
*Director:* A.K. Goel  
*Machines:* Paper/Board: MF Fourdrinier 210cm

**Parekh Paper Mills**  
 15 Bhojiraiura Rd, Gondal (Saurashtra)  
 Tel: 2825 20055  
*Mill Manager:* R.M. Paredh  
*Machines:* Paper/Board: MG paper machine - deckle 40"  
*Output:* Paper/Board: 3-4 tonnes per day  
*Raw Material Base:* Wastepaper: 100%  
*Future Investment:* Type: Replacement and modernisation  
*Products:* Kraft board; Machine glazed board; Machine glazed paper

**Parjat Paper Mills**  
 16 Civil Lines, South Meerut Rd, Muzaffarnagar, Uttar Pradesh  
 Tel: 131 403885, 408935  
*Director:* Ashwani Sharma, Director:  
 P.K. Gupta  
*Machines:* Paper/Board: Fourdrinier: deckle 2.9cm  
*Output:* Paper/Board: 25-30 tonnes per day  
*Raw Material Base:* Wastepaper: 100%

**Pondicherry Papers Ltd, The**  
 Pilliarkuppam, Bahour Commune, Pondicherry 607 402  
 Tel: 51  
 Telex: 0459201  
*Managing Director:* S. Maheshwaran,  
*Vice-President, Operations:* G.S. Rao  
*Machines:* Paper/Board: Fourdrinier: 289cm  
*Output:* Paper/Board: 9,092.9 tonnes per annum  
*Products:* Book text paper, Coloured paper, uncoated; Litho paper

**Pragati Paper Mills (P) Ltd**  
 A-21/2 Site 4, Link Rd, Industrial Area, Sahibabad, Ghaziabad, Uttar Pradesh  
 Tel: 771316, 772013  
 Fax: 713335  
*Director:* R.K. Aggarwal,  
*Director:* Ajay Aggarwal,  
*Director:* Arvind Aggarwal  
*Output:* Paper/Board: 12,000 tonnes per annum  
*Raw Material Base:* Wastepaper: 100%  
*Future Investment:* Period: 1996  
*Type:* Setting up new plant  
*Value:* INR 200,000,000  
*Products:* Duplex machine board, Writings

**Pravara Pulp & Paper Mills**  
 PO Parvaranagar Tal, Shrirampur Dist Ahmednagar, Maharashtra 413712  
 Tel: 22 52301, 52304, 52268, 52269  
 Fax: 22 52295  
*Managing Director:* M.M. Pulate,  
*General Manager:* S.S. Ray, Chief  
*Marketing Executive:* L.B. Kharde  
*Machines:* Paper/Board: MG machine width 1.90 mts  
*Output:* Paper/Board: 8831.38 mt

**Pudumjee Agro Industries Ltd**  
 Thergaon, Chinchwad, Poona, Maharashtra 411 033  
 Tel: 212 86295 Telex: 146 215  
 GPGL Fax: 212 86294  
*Managing Director:* S.M. Jatia

**Pudumjee Pulp & Paper Mills Ltd**  
 Thergaon, Chinchwad, Poona, Maharashtra 411 033  
 Tel: 212 777374  
 Telex: 0146-215 GPGL IN  
 Fax: 212 86294  
*Employees:* Mill 501-1000  
*Works Director:* K.D. Pudumjee, Joint  
*Managing Director:* M.P. Jatia,  
*Financial Director:* J.P. Shaw, Joint  
*Managing Director:* V.K. Jatia  
*Machines:* Paper/Board: Fourdrinier: 350cm trim, Pulp: Mechano-chemical batch pulpers for bagasse 3-stage bleaching \*CEH  
*Output:* Paper/Board: 30,000 tonnes per annum, Pulp: Bagasse/straw rag pulp: 12,000 tonnes per annum (own use)  
*Products:* Packaging papers; Security papers; Writings  
*Sales offices:*  
 INDIA: Pudumjee Agro Industries Ltd, Lords R No. 302, 3rd Floor, 711 Lord Sinha, Calcutta 700 071

Tel: 33 2428570  
 Pudumjee Agro Industries Ltd, L-15,  
 Lower Ground Floor, South Extension  
 Part 2, New Delhi  
 Tel: 11 6472262  
 Jatia Chambers, 60, Dr. V.B. Gandhi  
 Marg, Bombay 400 023  
 Tel: 22 2674485  
 Telex: 11-85362 PPM IN  
 Fax: 22 2658316

**Pyloff Packaging Pvt Ltd**  
 Plot E-6/1, M.I.D.C. Industrial Area,  
 Tarapur, Maharashtra 401506  
 Tel: 252 572438  
 Employees: Mill: 0-50 Group: 0-50  
 Managing Director: Satyendra Patel  
 Machines: Coating off: Kiss roll  
 coater - 46" Gravure coater - 26"  
 Extrusion coater/lamination plant - 26"  
 Output: Paper/Board: 1,000 tonnes per  
 annum of converted paper and boards  
 On Site Converting Facilities: 62" Reel  
 to sheet cutting machine, 48" & 30"  
 slitting rewinding machine 42"  
 Guillotine, 48" wide 2 colour flexo  
 press  
 Products: Laminated board, paper,  
 Release base paper  
 Sales office:  
 INDIA: 6 Land Mark, Ground Floor,  
 St Anthony's St, Vakola, Santacruz  
 (East), Bombay 400 055

**R.K. Mill Board Pvt Ltd**  
 Kukra Torn, Bhopa Rd, Muzaffarnagar,  
 Uttar Pradesh  
 Tel: 131 403567, 404033, 404977  
 Director: Mukesh Bansal  
 Machines: Paper/Board: Fourdrinier  
 deckle 2.3m  
 Output: Paper/Board: 15-20 tonnes  
 per day  
 Raw Material Base: Wastepaper:  
 100%  
 Future Investment: Period: 1996  
 Type: New Fourdrinier machine  
 Products: Kraft board

**Rajalakshmi Paper Mills Ltd**  
 Swaminathapuram, Maduthukulam,  
 Tamil Nadu 642 113  
 Tel: 4252 24206, 24207, 5324  
 Fax: 4252 24208  
 Employees: Mill: 101-200  
 Managing Director: G. Raveendran,  
 Office Manager: P. Rathnasabapathi,  
 Mill Manager: R. Ragupathy  
 Machines: Paper/Board: M.F.: 1.85m  
 Yankee: 2.35m  
 Output: Paper/Board: 32,000 tonnes  
 per annum

**Raw Material Base: Wastepaper:**  
 100%  
**Future Investment: Period: 1996**  
**Type: Modernisation and expansion of**  
**M.F. machines**  
**Value: INR 150,000,000**  
**Products: Draft, glazed, unbleached;**  
**Poster paper; Printing paper, uncoated**  
**Sales office:**  
**INDIA: Madathukulam-642113,**  
**Udumalpet, Coimbatore, Tamil Nadu**  
**642 113**  
**Tel: 4206 4208**

**Rajesh Paper Mills Ltd**  
 Bera Pech, Shikohabad 205 135, Uttar  
 Pradesh 205 135  
 Tel: 350 343  
 Employees: Mill: 101-200 Group:  
 101-200  
 Director: S.K. Tikmani; K.K. Tikmani;  
 Rajesh Tikmani  
 Machines: Paper/Board: Fourdrinier x  
 2 1.7m & 2.25m, Pulp: Digesters,  
 Beaters  
 Output: Paper/board: 6,00 tonnes per  
 annum, Pulp: 7,500 tonnes per annum  
**Raw Material Base: Pulp: 80%**  
**Wastepaper: 20%**  
**Products: Packaging papers**

**Rajhans Paper Mill**  
 Sangamner Bhag Shakari Karhana,  
 Amrut Nagar, Post Tal-Sangamner, Dist  
 Ahmednagar, Sangamner, Maharashtra  
 422608  
 Tel: 24252, 5370, 5457  
 Fax: 24252, 5425  
 Machines: Paper/Board: One trim  
 2.34cm  
 Output: Paper/Board: 9,000 tonnes per  
 annum  
**Products: Kraft sack paper, Laid &**  
**weave papers**

**Ram Paper Mills Ltd**  
 Najibabad Rd, Kiratpur, Bijnor, Uttar  
 Pradesh 246731  
 Tel: 1342 62188  
 Fax: 1342 62188  
 Director: R. Chandra,  
 Director: Bali Ram,  
 Director: Vipin Kumar  
 Machines: Paper/Board: Deckle -  
 2.6cm  
 Output: Paper/Board: 9,574 tonnes per  
 annum  
**Raw Material Base: Pulp: 44% -**  
**waste & woodpulp**  
**Wastepaper: 56% - indigenous**  
**wastepaper**  
**Products: Duplex machine board;**

**Newsprint; Writings**  
**Sales office:**  
**INDIA: 12/22 East Patel Nagar, New**  
**Delhi**  
**Tel: 11 5738344**  
**Fax: 11 5752039**

**Rama Pulp & Paper Ltd**  
 293-294 GIDC Industrial Estate, Vapi  
 Distt, Valsad, Gujarat  
**Machines: Paper/Board: Fourdrinier**  
**M.G. 245-255cm**  
**Output: Paper/Board: 45 tonnes per**  
**day**  
**Raw Material Base: Pulp: 50%**  
**Wastepaper: 50%**  
**Products: Kraft sack paper, Poster**  
**paper**  
**Sales office:**  
**INDIA: 7Bshah Industrial Estate, Off**  
**Veera Desai Rd, Andheri (W), Bombay**  
**Tel: 22 6294211**  
**Fax: 22 6294234**

**Raman Boards Ltd**  
 Thandavapura, Mysore District 571 325  
 Tel: 22 1 26701, 26702, 27301  
 Telex: 08401-201 RAMB IN  
 Fax: 22 1 26034  
 Employees: Mill: 51-100  
 General Manager: T.A. Subba Rao,  
 Managing Director: V. Raman, Senior  
 Sales Manager: Ravi Shankar Raiu  
 Machines: Paper/Board: Intermittent  
 Board Machine 3.25 mts  
 Output: Paper/board: Board: 6,000  
 tonnes per annum  
**Raw Material Base: Pulp: Only pulp -**  
**kraft and cotton**  
**Products: Transformer board**

**Raval Papers Ltd**  
 PO Box 16, Rae Bareli, Uttar Pradesh  
 229001  
 Tel: 2668, 2165  
 Sales Manger: B.R. Ram  
**Products: Packings, Wrappings;**  
**Writings**  
**Sales office:**  
**INDIA: A-6-7 Industrial Area, Site 11,**  
**Amawan Rd, Rae Bareli, Uttar Pradesh**  
**229001**  
**Tel: 2347, 2653**

**Rohit Pulp & Paper Mills Ltd**  
 Rohit Chambers, Janmabhoomi Rd,  
 Bombay 400 001  
 Tel: 22 2871422  
 Telex: 11 86732 RPPPM IN  
 Fax: 22 2873495  
 Employees: Mill: 501-1000  
 Managing Director: Rohit Patel,

**Executive Marketing:** Ramesh V. Thakur

**Machines:** Paper/Board: Fourdrinier machine 183cm Yankee machine 229cm Board: Cylinder mould 163cm, Coating on: Varibar: 163cm, Coating off: Air knife coater 125cm  
**Output:** Paper/Board: Paper:

24,418.36 tonnes per annum, Pulp: Bleached hard wood, soft wood and bamboo pulp (market): 8,000 tonnes per annum

**Products:** Art paper, Flexible packaging boards: Litho paper  
**Sales offices:**

INDIA: P.K. House, 3rd Floor, Kavi Nanalal Rd, Ellis Bridge, Ahmedabad, Gujarat 380 006

**Tel:** 272 467312

**Telex:** 121 6015

705 Eros Apartments, 56 Nehru Place, New Delhi 110 019

**Tel:** 11 6413788

**Telex:** 31 71114 RPPM IN

#### **Rollstainers Ltd**

(Sidharth Paper Division)

Plot No. 61 & 62, Industrial Area Phase 111, Dharvhera, Haryana 122 106

**Tel:** 1283 2171, 2219

**Fax:** 2291

**President:** Ambrish Bhargava, Vice President: P.P. Dimri, Sales Manager: N.R. Ramani

**Machines:** Paper/Board: Cylinder 2 Nos mould 46" and 40", Pulp: Digestees, pulpees

**Output:** Paper/Board: 15,000 tonnes per day

**Raw Material Base:** Pulp: 100%

**Products:** Cheque paper, Security papers

**Sales office:**

INDIA: 407, 408 Deepali, 92 Nehru Place, New Delhi 110019

**Tel:** 6433225, 6476223

#### **Rollstainers Ltd**

(Paper Board Division)

Narela Rd, Village Kundli, Dist Sonapat, Haryana

**Tel:** 8170283, 8170728, 8170729

**Vice President:** P.O. Oimri,

**President:** Ambrish Bhargava, **Sales Manager:** N.R. Ramani

**Machines:** Paper/board: One MG Deckle 1.7 mts, Pulp: Digestees, pulpees, bailees

**Output:** Paper/Board: 40 tonnes per day

**Raw Material Base:** Pulp: 50%

**Wastepaper:** 50%

**Products:** Coated boards; Duplex machine board

**Sales office:**

INDIA: 406, 408 Deepali, 92 Nehru Place, New Delhi 110019

**Tel:** 643325, 6476223

#### **Ruby Paper Mills Pvt Ltd**

792-793, GIDC, 40 Shet Area, Vapi, Gujrat 396195

**Tel:** 2638 21116, 21117

**Telex:** 0183 261 RUBY IN

**Fax:** 2638 24942

**Employees:** Mill: 101-200

**Managing Director:** Mohamed Nathani,

**Director:** Yusuf A. Nathani, Works

**Manager:** A.K. Kalra

**Machines:** Paper/Board: M.G. 72-73"

deckle, Pulp: Waste paper - two streets

**Output:** Paper/Board: 15 tonnes per day

**Raw Material Base:** Wastepaper: 100%

**Products:** Kraft, glazed, unbleached; Poster paper

**Sales office:**

INDIA: E-302 Kailash Apartments, 3rd Floor, Bellais Rd, Bombay 400 008

#### **Ruchira Papers Ltd**

Tirlokpur Rd, Kala-Amb 173030 Dist Sirmour, Himachal Pradesh

**Tel:** 8536, 8537, 8954, 74116, 74141

**Fax:** 30403

**General Manager:** J.N. Singh,

**Marketing Manager:** A.K. Jain,

**Finance Manager:** R.K. Aggarwal

**Machines:** Paper/Board: MG combined 76" & 92", Pulp: Digester Washer Refiner

**Output:** Paper/Board: 70 tonnes per day

**Raw Material Base:** Pulp: 80%

**Wastepaper:** 20%

**Future Investment:** Period: One year

**Type:** Pulp and paper machinery

**Value:** 4.5 Crores

**Products:** Kraft sack paper

**Sales offices:**

INDIA: 11/1 1st Cross, Pemme Gowda 100 024

**Tel:** 11 6838937

**Selling agents:**

INDIA: Sridevi Agencies, 168A, 8th B

Main Rd, Rajmahal Vilas Extension,

Bangalore, Karnataka 560 080

**Tel:** 80 3349694, 3342825, 3348965

**Telex:** 2023 GPL IN

**Fax:** 80 3342555

#### **SIV Industries Ltd**

Sirumugai Post, Coimbatore District, Tamil Nadu 641 302

**Tel:** 2061

**Telex:** 0855 210 SIV IN

**Employees:** Mill: 401-500 Group: 1501 +

**Senior Vice President:** A. Muthuswamy,

**Vice President:** A. Basu, Production **Manager:** K. Thangavelu

**Machines:** Paper/Board: Fourdrinier

240cm, Pulp: Fourdrinier Dryer:

240cm with Air Borne Dryer

**Output:** Pulp: Rayon dissolving:

50,000 tonnes per annum (own use & market)

**Raw Material Base:** Pulp: 100%

**On Site Converting Facilities:** Viscose filament yarn, staple fibre

manufacturing facility available

**Products:** Dissolving pulp

**Sales office:**

INDIA: New India Centre, 10th Floor, 17 Cooperage Rd, Bombay 400 039

**Tel:** 22 2870951

**Telex:** 011 84975 SIV IN

**Fax:** 22 2870949

#### **SRI Rishab Industries**

Panah Dist, Ropar, Punjab

**Tel:** 1881 89632, 89635

**Fax:** 161 670315

**Managing Director:** D.K. Oswal,

**Manager:** C.G. Gupta

**Machines:** Paper/Board: 12,000 tonnes per annum

**Raw Material Base:** Pulp: 20%

**Wastepaper:** 80%

**Products:** Printing paper, uncoated; Writings

**Sales office:**

INDIA: UE Gopala Towers, 25

Rajandra Place, New Delhi 8

**Tel:** 11 5721042

#### **Sabamati Paper Udyog (P) Ltd**

A/1, Naudeep Apartments, Opp

Navjivan Press, Behind CU Shah

College, Ahmedabad, Gujarat 380 014

**Tel:** 272 402858, 463544, 6426138

**Telex:** 121 6739 SPU IN

**Fax:** 272 6426137

**Employees:** Mill: 101-200

**Managing Director:** Mahendra G.

Patel, General Technical Manager: Mr. Hedge

**Machines:** Paper/Board: 8,500 tonnes per annum

**Raw Material Base:** Pulp: 30%

**Wastepaper:** 70%

**Future Investment:** Period: 1995-96

**Type:** modernisation to achieve 12,000

tonnes per annum  
 Value: INR 20,000,000  
 Products: Duplex machine board  
 Sales office:  
 INDIA: D/39, Patel Park, 144 Nehru  
 Rd, Santacruz (E), Bombay 400 029  
 Tel: 22 6128966

**Sandeep Paper Mills (P) Ltd**  
 A-20 Sector V1 Noida, Ghazibad, Uttar  
 Pradesh  
 Tel: 11 8551016, 8523480, 8523515  
 Machines: Paper/Board: Fourdrinier  
 deckle 2.09cm  
 Output: Paper/Board: 12 tonnes per  
 day

**Sangal Paper Ltd**  
 Apsara Cinema Building, Meerut 250  
 002  
 Tel: 121 517475, 522334  
 Fax: 121 515305  
 Machines: Paper/Board: 2  
 Fourdriniers 2.83  
 Output: Paper/Board: 25 tonnes per  
 day  
 Products: Kraft, unglazed, unbleached;  
 Printing paper, uncoated; Writings  
 Sales office:  
 INDIA: 22 East End Enclave,  
 Shakarpur, New Delhi 110092

**Sanjay Paper & Chemical Ind Ltd**  
 33-A Jawahar Lal Nehru Rd, Calcutta  
 700 001  
 Tel: 298718, 297866  
 Managing Director: N.K. Bathwal  
 Machines: Paper/Board: MF - deckle -  
 244cm  
 Output: Paper/Board: 6,617 tonnes per  
 annum  
 Future Investment: Period: 1996  
 Type: Increase capacity to 8,250  
 tonnes per annum  
 Products: Airmail paper, Writings

**Sarda Papers Ltd**  
 A/70 MIDC Malegoan, Taluka Sinnar,  
 Dist Nasik 422103  
 Selling agents:  
 INDIA: Rama Enterprises, 39 Yusuf  
 building, 4th Floor, 43 Mahatma  
 Gandhi Rd, Fort, Bombay 400 001  
 Tel: 22 2043853, 2853413

**Satia Paper Mills**  
 Satias Niwas Rly, Rd, PO No. C,  
 Mukstar, Punjab 152026  
 Tel: 2215  
 Machines: Paper/Board: 2  
 Fourdriniers deckle 2.5m, Pulp:  
 Digesters, pulpers, bleaching drums

Output: Paper/Board: 50 tonnes per  
 day  
 Products: Printing paper, uncoated,  
 Writings  
 Sales offices:  
 INDIA: SCO 90-91-92, 2nd Floor  
 Sector 8C, Madhya Marg, Chadigarh 18  
 Tel: 172 26911  
 304 Naujeevan Complex, 29 Station  
 Rd, Jaipur 302006  
 Tel: 141 6150

**Saurashtra Paper & Board Mills (Pvt)  
 Ltd**  
 204 Pattani Building, Mahatma Gandhi  
 Rd, Rajkot, Gujarat 360 001  
 Tel: 28275 2481  
 Telex: 169 365 SPBMIN  
 Fax: 28275 2131  
 Employees: Mill: 101-200 Group:  
 401-500  
 General Manager, Works: A.K.  
 Chakraborty,  
 Manager: S.S. Tiwari  
 Machines: Paper/Board: Fourdrinier  
 M.F.: 2050mm  
 Output: Paper/Board: Paper: 15,000  
 tonnes per annum  
 Raw Material Base: Wastepaper:  
 100% recycled  
 Future Investment: Period: Two years  
 Type: Extension of sack draft  
 papermaking and tissue grade  
 Value: INR 200,000,000  
 Products: Folding boxboard; Kraft,  
 glazed, unbleached, Kraft, unglazed,  
 unbleached  
 Sales office:  
 INDIA: Saurashtra Mkt Corp, 605  
 Church

**Seehasayee Paper & Boards Ltd**  
 Pallipalayam, Cauvery RSPO, Erode,  
 Tamil Nadu 638 007  
 Tel: 4289 40221-27  
 Telex: 856220 SPB IN  
 Fax: 4289 40229  
 Vice President - Operations: Kashi  
 Vishvanathan,  
 Managing Director: N. Gopalaratnam,  
 Marketing: K.E. Kalyanraman  
 Machines: Paper/Board: MF1 300-  
 305cms, MF2 305-308cms, Coating on:  
 One - width 150-160cms, Pulp:  
 Stationery digesters (4), Pandia  
 continuous digester, brown stock  
 washing, screening, cleaning and  
 bleaching plant  
 Output: Paper/Board: 60,000 tonnes  
 per annum Paperboard 18,000 tonnes  
 p.a., Pulp: Own use  
 Raw Material Base: Pulp: 50%

Wastepaper: 50%  
 Future Investment: Period: 30 months  
 Type: expansion cum modernization  
 programme to manufacture speciality  
 papers  
 Value: Indian Rupees 3,000 million  
 Products: Packaging papers; Printing &  
 writing paper, 100% recycled  
 Sales offices:  
 INDIA: 7/27 Grant Building, 3rd  
 Floor, Arthur Bunder Rd, Colaba,  
 Bombay 400005  
 Tel: 22 2831995, 2833657,  
 Telex: 84565  
 Preyasee, Flat No. 1C, 1st Floor, No. 2  
 Motilal Nehru Rd, Calcutta 700029  
 Tel: 33 743571, 766018  
 308 Ansal Bhavan, K G Marg, New  
 Delhi 110001  
 Tel: 11 3318313, 3313923, Telex:  
 66625  
 Fax: 11 3318273  
 Selling agents:  
 INDIA: Anupam Corporation, 206/207  
 Ruby Mahal, 2nd Floor, 30-D Cawasji  
 Patel Rd, Fort Bombay 400 001  
 Tel: 22 2025740  
 Fax: 22 2873085  
 Maharashtra Paper Trading Co, 71  
 Mirza St, Bombay 400 003  
 Tel: 22 3425777  
 Fax: 22 3414081  
 Modern Paper Mart, 344 Chawri Bazar,  
 Delhi 110 006  
 Tel: 11 3282244  
 Fax: 11 3274455

**Shakumbhari Pulp & Paper Mills (P) Ltd**  
 4 1/2 Km Bhopa Rd, Muzaffarnagar,  
 Uttar Pradesh 251001  
 Tel: 131 409480, 8822  
 Fax: 131 407680  
 Managing Director: Pradeep Kumar  
 Gupta,  
 Director: Praveen Kr Gupta,  
 Director: Hari Bhushan Gupta  
 Machines: Paper/Board: Yankee MG:  
 width 2300cm  
 Output: Paper/Board: Paper: 6,000  
 tonnes per annum

**Shanti Papers**  
 35 North Basti Harphool Singh, Sadar  
 Thana Rd, New Delhi 110 006  
 Tel: 11 7526152, 3543881, 3543882,  
 737984  
 Fax: 11 7771178  
 Employees: Mill: 101-200  
 Manager & Partner: Vinay Kanodia,  
 Partners: Ajay Kanodia; Rajendra  
 Kanodia  
 Machines: Paper/Board: Kraft Paper:



175cm, Double Mould: 175cm, M.G.  
 Machine: 175cm, Pulp: Digester,  
 Beaters, Pouchers, Refiners, Hydro  
 Pulper, Screens, Centi Cleaners  
 Output: Paper/Board: 2,000 tonnes per  
 annum  
 Raw Material Base: Wastepaper: 50%  
 Other: 50%  
 Future Investment: Period: 1996-97  
 Type: Setting up new unit for 50  
 tonnes per day  
 Value: INR 200,000,000  
 Products: Kraft linerboard; Kraft sack  
 paper  
 Sales office:  
 INDIA: Plot No. 947, Sector 15-A,  
 Faridabad, Haryana  
 Selling agents:  
 INDIA: Shanti Papers, Sector 15 A,  
 Plot No 947, Faridabad, Haryana  
 Tel: 11 7526152, 737983

**Shefall Papers Ltd**  
 55 Prem Vatika, Mission Compound,  
 Saharanpur  
 Tel: 132 26148  
 Managing Director: Gopal Singh  
 Machines: Paper/Board: Fourdrinier:  
 deckle 2.55cm  
 Output: Paper/Board: 25 tonnes per  
 day  
 Products: Writings

**Shirke Paper Mills Ltd**  
 72-76 Mundhwa, Poona, Maharashtra  
 411 036  
 Tel: 212 672197  
 Telex: 01457258  
 Fax: 212 671612  
 Employees: Mill: 201-300  
 Managing Director: Ajay B. Shirke,  
 General Manager: J. Chandy, General  
 Manager: H.H. Madhani  
 Machines: Paper/Board: 2 M.F.:  
 2280mm  
 Output: Paper/Board: 60 tonnes per  
 day, Pulp: 30 tonnes per day  
 Raw Material Base: Pulp: 25  
 Wastepaper: 75%  
 Products: Kraft sack paper, Writings

**Shiva Paper Mills Ltd**  
 807-811 Pragati Towers, 26 Rajendra  
 Place, New Delhi 110 008  
 Tel: 11 5712112, 5712378  
 Telex: 3165886  
 Fax: 115751700  
 Employees: Mill: 401-500  
 Executive Director: D. Kumar  
 Machines: Paper/Board: 50 tonnes per  
 day  
 Raw Material Base: Pulp: 10%

Wastepaper: 5% Other: 5%  
 On Site Converting Facilities: Slitting,  
 rewinding and sheet cutting  
 Value: INR 100,000,000  
 Products: Coloured paper, uncoated;  
 Duplicating papers; Lightweight  
 printings, uncoated  
 Sales office:  
 INDIA: 701 Arcadia Chambers,  
 Nairman Point, Bombay 400 021  
 Tel: 22 2830471  
 Fax: 22 2047535

**Shiva Paper Mills Ltd**  
 15 Kms Jain Nagar, Bareilly Rd,  
 Rampur 244 901  
 Tel: 24 Telex: 05701202  
 Machines: Paper/Board: 280cm  
 Output: Paper/Board: 12,000 tonnes  
 per annum

**Shivashakti Paper Mills Ltd**  
 Jatrapura, Vidisha, Madhya Pradesh  
 Tel: 7592 32605  
 Fax: 7592 32605  
 Marketing Director: R.K. Aggarwal  
 Machines: Paper/Board: Trim 2.15  
 Output: Paper/Board: 3,000 tonnes per  
 annum  
 Raw Material Base: Wastepaper:  
 100%  
 Products: Kraft sack paper  
 Sales office:  
 INDIA: Moonlight Shopping Centre,  
 C-Wing, Flat 209, Sir M.V. Rd, Opp  
 Scindia Colony, Andheri (East),  
 Bombay 400 069  
 Tel: 22 8360195, 8362119

**Shree Acids & Chemicals Ltd**  
 Delhi Cold Storage, Building 15, New  
 Subse Mandi, Asadpur, New Delhi  
 Tel: 11 7124121, 7121946, 7211262,  
 7138176  
 Telex: 31 79072  
 Fax: 11 72118906  
 Output: Paper/Board: Paper: 8,000  
 tonnes per annum  
 Raw Material Base: Wastepaper:  
 100%  
 Products: Poster Paper

**Shree Ambeahwar Paper Mills P. Ltd**  
 Plot No 140/3, GIDC Industrial Estate,  
 Dist Broach, Ankleshwar, Gujrat 21257  
 Tel: 2646 20467, 20726, 21257  
 Telex: 189 280 SAPMIN  
 Fax: 2646 21784  
 Employees: Mill: 201-300  
 General Manager: R.M. Shah,  
 Manager, Operations: S.P. Panchal  
 Machines: Paper/Board: PM-1:

Yankee, width 2150mm PM-11:  
 Yankee, width 2240mm  
 Output: Paper/Board: Paper: 10,000  
 tonnes per annum  
 Raw Material Base: Pulp: 55%  
 Wastepaper: 45%  
 Products: Kraft sack paper

**Shree Bhawanipaper Mills Ltd**  
 Industrial Area Line, Sultanpur Rd, Rae  
 Bareli, Uttar Pradesh 229 010  
 Tel: 535 8032/4, 802650  
 Fax: 535 803204  
 Employees: Mill: 401-500 Group:  
 401-500  
 Managing Director: Sudhir Tandon,  
 Chief Executive: Ajay Gupta  
 Machines: Paper/Board: Paper:  
 Fourdrinier MG: 185cm, MF 185cm  
 Output: Paper/Board: 14,214 tonnes  
 per annum  
 Raw Material Base: Pulp: Straw,  
 Bagasse, Hemp & Cotton linter  
 Products: Duplicating papers; Laid &  
 wove papers; Poster paper  
 Sales office:  
 INDIA: 33 Dayanand Marg,  
 Allahabad, Uttar Pradesh 211 002  
 Telex: 540285

**Shree Papers Ltd**  
 G. Ragampeta, 533 440, East Godavari,  
 Samalkot, Andhra Pradesh  
 Tel: 262324  
 Fax: 88852525  
 Managing Director: P. Kaleswara Rao  
 Machines: Paper/Board: Board:  
 Cylinder mould: 66" (167mm), Pulp:  
 Digesters, beaters, screens, thickeners,  
 pulpers, refiners  
 Output: Paper/Board: Board: 4,500  
 tonnes per annum  
 Raw Material Base: Pulp: 15%  
 Wastepaper: 50% Other: 50%  
 Future Investment: Type: Expansion  
 for production of 5000 tonnes of kraft  
 paper  
 Products: Duplex machine board;  
 Greyboard; Pulp boards  
 Sales offices:  
 INDIA: 6-3-252/A/13 & 14, Flat No.  
 102 (ground floor), Gandakuti  
 Apartments, Erramanjil Colony,  
 Hyderabad 500 482  
 Tel: 316192  
 Jayakrishnapuram, Rajamundry, Andhra  
 Pradesh  
 Tel: 762766

**Shree Vindhya Paper Mills Ltd**  
 Indian Mercantile Chambers, 3rd Floor,  
 14.R Kamani Marg, Ballard Estate,

Bombay, 400 038  
 Tel: 2619211 12 3, 2612557, 2612467  
 Telex: 84493 SVP M IN  
 Fax: 22 261 7288  
 Chairman/Managing Director: N.K. Somani,  
 Executive: Shekhar Somani,  
 General Manager: V. Sheshadri Rao  
 Machines: Paper/Board: Paper: one fourdrinier Deckle: 3.25m, Pulp: Digesters, brown stock washers and bleached plant with washers  
 Output: Paper/Board: 17,550 tonnes per annum, Pulp: Mill made bagasse pulp: 12,000 tonnes per annum  
 Raw Material Base: Pulp: 76% Bagasse pulp, 25% imported softwood pulp Wastepaper: Coated Broke  
 Other: Coated Broke  
 Future Investment: Period: January 1992-December 1994  
 Type: Bagasse pulp -22,000 tpa, Writing/printing 33,000 tpa, Soda recovery boiler  
 Value: INR 900 million rupees  
 Products: Bonds; Coloured paper, uncoated; Continuous stationery paper  
 Sales office:  
 INDIA: Jagdish Paper Mart, 2416, Chawri Bazar, New Delhi 110 006  
 Tel: 11 3261678, 3262113, 3273440  
 Fax: 11 3264074

Shree Vindhya Paper Mills Ltd  
 Somani Nagar, Via Bhusaval, Dist Jalgaon 425203  
 Sales office:  
 INDIA: Rama Enterprises, 39 Yusuf building, 4th Floor, 43 Mahatma Gandhi Rd, Fort, Bombay 400 001  
 Tel: 22 2043853, 2853413

Shree Wamma Sabakori Sakhar Karkhana Ltd  
 Waarananagar, Distt, Kolhapur, Maharashtra 416 113  
 Tel: 2314 24081, 24090  
 Telex: 0195 240 WSSK W  
 Managing Director: V.S. Chavan,  
 Chairman: Vilsrao V. Kore  
 Machines: Paper/Board: One MF - 183cm deckle  
 Output: Paper/Board: 6600 tonnes per annum  
 Raw Material Base: Pulp: 75% Wastepaper: 25%  
 Products: Duplicating papers; Writings  
 Sales office:  
 INDIA: Shree Narayan Traders, 30-4 Sagar Sadan, Kas Rd, Matunga, Bombay 400019  
 Tel: 22 4374278

Shri Bankey Behari Lal Board Mills  
 C 33/2, Industrial Area, Meerut Rd, Ghaziabad, Uttar Pradesh  
 Tel: 129 712032, 712230  
 Manager: Anand Gupta  
 Machines: Paper/Board: Fourdrinier: deckle 2.23cm  
 Output: Paper/Board: 10 tonnes per day  
 Raw Material Base: Wastepaper: 100%  
 Sales office:  
 INDIA: 45 Lakhram Rd, Darya Ganj, Delhi 11002  
 Tel: 11 3271858

Shri Datta Shesfordi Shakori Sakhar Karkhana Ltd  
 Datta Nagarm Tuluka Shirol, Dist Kolhapur, Maharashtra 416120  
 Tel: 5451-4 Telex: 193-209 DSSK IN  
 Managing Director: D.S. Gaurav  
 Machines: Paper/Board: One trim 1.85 mts  
 Output: Paper/Board: 7,500 tonnes per annum  
 Products: Writings

Shri Ganga Paper Mills (P) Ltd  
 Village Bhoogarhi, Hapur Rd, Dasna, Ghaziabad, Uttar Pradesh 201003  
 Tel: 129 2281462, 2283842  
 Managing Director: Subhash Mittal,  
 Director: Anil Mittal  
 Machines: Paper/Board: 2 - deckle 2.22cm each  
 Output: Paper/Board: 20 tonnes per day  
 Raw Material Base: Wastepaper: 100%  
 Products: Linings & lining paper  
 Sales office:  
 INDIA: 458-466-1 Gali No. 8, Friends Colony, Gt Rd, Shahdara, Delhi 110092

Shri Jagdambe Paper Mill (P) Ltd  
 Begu Peta, PB No. 58, Sirsa Haryana 125005  
 Tel: 20270, 21459  
 Managing Director: R.K. Goyal,  
 Director: S.K. Goyal, Director: A.K. Goyal  
 Machines: Paper/Board: 2  
 Fourdriniers: deckle 1.96cm & 2.55cm  
 Output: Paper/Board: 15,000 tonnes per annum  
 Raw Material Base: Pulp: 90% Wastepaper: 10%  
 Future Investment: Period: 1996  
 Type: New unit being set up for duplex liner, kraft paper

Value: INR 150,000,000  
 Products: Kraft, glazed, unbleached  
 Sales office:  
 INDIA: B-2/82 Phase 11, Ashok Vihar, Delhi  
 Tel: 7135303, 7135305

Sikka Paper (P) Ltd  
 Sikka, PO Shamili, Muzaffarnagar  
 Tel: 1318 50801  
 Fax: 1318 50800  
 Partner: V.K. Bansal, Partner: R.K. Bansal, Partner: V. Bansal  
 Machines: Paper/Board: 1 M.G.; 2 M.F. - 2.8m  
 Output: Paper/Board: 80 tonnes per day  
 Raw Material Base: Pulp: 50% Wastepaper: 50%  
 Future Investment: Period: 2 years  
 Type: Coated plant  
 Value: INR 150,000,000  
 Sales office:  
 INDIA: BK 88, Shaumar Bagh, Paschimi, New Delhi 52  
 Tel: 7 240713  
 Fax: 7 231251

Silvertone Papers Ltd  
 8 Km Stone, Bhopa Rd, Muzaffarnagar 251002  
 Tel: 131 401202, 401203  
 Director: Deepak Goyal,  
 Director: Kamal Goyal  
 Machines: Paper/Board: One: deckle 2.8cm  
 Output: Paper/Board: 30 tonnes per day  
 Products: Kraft sack paper  
 Sales office:  
 INDIA: C/P Kay Dee Engineers, Court Rd, Muzaffarnagar, Uttar Pradesh

Simplex Mills Co Ltd  
 Balaghat Rd, PB No 50, Gondia, Maharashtra 441 601  
 Tel: 7182 23001, 67037  
 Fax: 7182 23001  
 Employees: Mill: 301-400  
 Managing Director: N.S. Damani,  
 Chairman & Managing Director: S.R. Damani,  
 Executive Director: N.S. Damani  
 Machines: Paper/Board: M.F. Paper machines 2.78m  
 Output: Paper/Board: 11,683 tonnes per day  
 Sales office:  
 INDIA: 30 Keshavraj Khadye Marg, Sant Gage Maharaj Chowk, Bombay  
 Tel: 22 3082951  
 Telex: 011-75110 BELT

Fax: 22 3072773

**Sirpur Paper Mills Ltd, The**  
PO Sirpur, Adilabad Dist, Kaghaznagar,  
Andhra Pradesh 504 296  
Tel: 8738 2044, 2045, 2046  
Telex: 892 203 SPM IN  
Fax: 8738 2642

Employees: Mill: 1501 +  
Executive Director: Shri K.M. Banthia,  
Vice-President, Finance: A.N.  
Mukhasdar,

Vice-President, Finance: D.K. Birla  
Machines: Paper/Board: Paper:  
Fourdriniers: 325cm, two 183cm, two  
305cm Board: 269cm trim cylinder  
mould, Coating on: Four size presses,  
Pulp: Drum chippers, disc chippers, 14  
stationary digesters, brown stock  
washers, 3 stage two bleach plants each  
with four stage CEHH system, waste  
paper & rag plant, soda recovery plant,  
effluent plant

Output: Paper/Board: 57,598 tonnes  
per annum, Pulp: 130 tonnes per day  
(own use)

Raw Material Base: Pulp: 78.5%  
Wastepaper: 12.7% Other: 12.7%  
Future Investment: Period: 1995096  
Type: Modernisation

Sales offices:  
INDIA: Industry House, 159  
Churchgate Reclamation, Bombay 400  
202

Tel: 2022098

Fax: 2025376

Sirpur Paper Mills Ltd, Birla Buildings,  
13th Floor 9/1 R.N. Mukherjee Rd.  
Calcutta 700 001

Tel: 33 2201680

Fax: 33 2489110

13 Errabalu St. (Sales Depot), IInd  
Floor, Madras 600 001

Tel: 5229898

UCO Bank Building, III Floor, New  
Delhi 110 001

Tel: 3717329, 3722200, 3717013

SALES

**Solid Containers Ltd**

Tiecon House, Dr E Moses Rd,  
Bombay 400001

Tel: 22 4923158/59/88

Fax: 22 4961367

Executive Director: R.K. Khetan,  
General Manager, Works: S.K. Suri,  
Maintenance Manager: R.K. Barot

Output: Paper/Board: 7,500 tonnes per  
annum (board)

Future Investment: Period: 1996

Type: Expansion of cultural varieties  
of paper - 18,000 tonnes per annum

Products: Fibreboard: Kraft board:  
Match board

**Soma Papers & Industries Ltd**  
Indian Mercantile Chambers, 3rd Floor,  
14R Karmani Marg, Ballard Estate,  
Bombay 400 038

Tel: 2619211, 2626118

Fax: 22 2626262

Employees: Mill: 501-1000 Group:  
1001-1500

Managing Director: K.K. Somani,  
Director: Bharat Somani, General  
Manager: T.P. Bhagat

Machines: Paper/Board: Fourdrinier  
325cm, Coating off: 3 air knife coating  
machines: 1800mm, 1600mm,  
1250mm, Pulp: Digesters, washers &  
bleaching plant

Output: Paper/Board: Coated paper:  
12,000 tonnes per annum

Future Investment: Period: 1995-96

Type: Gravure coating machines

Value: INR 10,000,000

Products: Art boards; Art paper,  
Fluorescent papers

Sales offices:

INDIA: 60-B Chowringhee Rd,

Calcutta, West Bengal 700 020

Tel: 33 402128

Telex: 021 4938 JAIN IN

19 Manikeshwari Rd, Kilpauk, Madras  
600 010

Tel: 6412083

Telex: 041 25168 ARS IN

115 Han Bhavan, 1st Floor, Bahadur  
Shah Zafar Marg, New Delhi 110 002

Tel: 11 3310210

Telex: 031 66191 SVPM IN

**Soma Papers & Industries Ltd**  
Village Panchak G.D., Nashik Rd,  
Somani Marg

Tel: 253 62581/2/3/4/5

Fax: 253 65050

General Manager: T.P. Bhagwat,

General Manager: D.K. Vakil

Machines: Coating off: 135cm,  
220cm, 160cm

Output: Paper/Board: 10,000 tonnes  
per annum

Raw Material Base: Pulp: 75% base

**South India Paper Mills Ltd, The**  
Chikkayana Chatra, PO Nanjangud,  
Karnataka State 571 301

Tel: 6623, 6255

Telex: 846248

Managing Director: M.A. Patel,

Director: Manish M. Patel

Machines: Paper/Board: Fourdriniers:  
183cm, 234cm (trim) Paperboard:

Fourdrinier: 132cm (trim)

Output: Paper/Board: 14,811 tonnes  
per annum

Future Investment: Period: 1995-96  
Type: Installation and expansion from  
12 tonnes per day to 40 tonnes per day

Products: Duplicating papers;  
Newsprint; Writings

**Speciality Papers Ltd**

Morai, PO Vapi Dist Bulsar (GUJ)

Tel: 967, 815

Machines: Paper/Board: M.G.:  
230cm (trim)

Output: Paper/Board: 2,000 tonnes per  
annum

Raw Material Base: Wastepaper:  
100%

Products: Poster paper, Tissue  
wrapping papers; Writings

Sales offices:

INDIA: Famous Cine Building, 20 Dr  
E Moses Rd, Mahalakshmi, Bombay  
400 011

Tel: 22 4937336

Fax: 22 4944094

24 R.N. Mukherjee Rd, Calcutta

**Shri Vankatesa Paper & Board P. Ltd**  
Swaminathapuram, Udumalpet, Tamil  
Nadu 642113

Tel: 4252 24551

Fax: 4252 24690

Chief Executive: M.B.S. Nair, General  
Manager, Technical: G. Khader Babu

Machines: Paper/Board: 2 M.F.

Output: Paper/Board: 75 tonnes per  
day

Raw Material Base: Pulp: 5-10%  
Wastepaper: 90-95%

Future Investment: Period: 1996

Type: Modernisation and expansion of  
existing machines

Value: INR 250,000,000

Products: Printing paper, uncoated;  
Writings

**Stadfast Paper Mills Pvt Ltd**

PO Village Dunga, Via Vapi, Valsad,  
Gujarat 396 191

Tel: 2638 32433, 2639, 72226

Fax: 2638 30033

Employees: Group: 51-100

Managing Director: M.N. Patwari,

Executive Director: .N. Patwari,

Director, Technical: R.M. Patwari

Machines: Paper/Board: 4,500 tonnes  
per annum

Raw Material Base: Wastepaper:  
100%

Products: Greyboard; Kraft, imitation,  
browns; Kraft, unglazed, unbleached

**Sales office:**

INDIA: Meadows House, 3rd Floor,  
Nagindas Master Rd, Fort, Bombay 400  
023

Tel: 22 2656783, 2666153

Fax: 22 654145

**Star Paper Mills Ltd**

301-303 Emca House, 23-23B Ansari  
Rd, Darya Ganj, New Delhi 1100021

Tel: 11 3273203, 3273206, 3273307

Telex: 31 66278 STAR IN

Fax: 11 3273119

*Vice-President, Technical:* S.C. Garg,  
*Managing Director:* B.L. Bihani, *Vice-*

*President, Commercial:* A.K. Goel

**Machines:** Paper/Board:

MF/MG/Yankee machine (2.6cm to  
3.75cm), Pulp: Five vertical stationary  
batch digesters. Three stage bleaching  
plant (sequence C-E-H)

**Raw Material Base:** Pulp: 100%

**Future Investment:** Period: One year

**Type:** Rebuild of machines/installation  
of new recovery boiler

**Value:** \$30 million

**Products:** Kraft linerboard; Photocopy

base paper; Poster paper

**Sales office:**

INDIA: 27 Biplabi Trailokya, Maharaj

Sarani, Calcutta 700 001

Tel: 33 2427380

Fax: 33 2427383

**Soldma Paper Mills Ltd**

SCO 116-117, Sector 8-C, Madhya

Marg, Chandigarh

Tel: 0172 42923, 31634

Telex: 0396-7375 SPML IN

*Managing Directors:* Pritpal Singh;

Sudhir Aggarwal; R.K. Bhatia

**Machines:** Paper/Board: Fourdrinier

trim 2.10 mts

**Output:** Paper/Board: 10,000 tonnes  
per annum

**Sun Paper Mill Ltd**

Post Bag No. 2, Tirunelveli Dist,

Cheramnahadev 627414

Tel: 4634 74529, 74539

Telex: 433-266 SUNIN

*Managing Directors:* Sivanthi Adityan;

T.R. Balakrishnan; B.S. Vishvanathan

**Machines:** Paper/Board: 2 Nos. width

1.89 mtrs and 2.54 mtrs

**Output:** Paper/Board: 18,000 tonnes

per annum

**Sales office:**

INDIA: 46 Ekv Sampath Rd, Madras

600 007

Tel: 44 588203, 588204

Telex: 041-0845

**Sunshine Pulp & Paper (P) Ltd**

Village Kherpur Philkhua, Ghaziabad,  
Uttar Pradesh

Tel: 1223 22644, 22833

*Managing Director:* Mr. Verma,

*Director:* Mr. Bhardwaj, *Production*

*Manager:* Mr. Shasma

**Machines:** Paper/Board: Fourdrinier:

deckle 3.5cm, Pulp: Digesters etc.

**Output:** Paper/Board: 60 tonnes per  
day

**Raw Material Base:** Wastepaper:

100%

**Future Investment:** Period: 1996

**Type:** Planning two new machines -

60-70 tonnes per day capacity

**Products:** Writings

**Sales offices:**

INDIA: B-82 Mayapuri Phase 1, New

Delhi 110064

Tel: 11 5133752 Fax: 11 5140120

Plot No. 5, Kirti Nagar, New Delhi

Tel: 11 538589, 5467841

**Super Delux Paper Mills Ltd**

322/540 Shet Area, GIDC Area, Vapi

**Selling agents:**

INDIA: Krishna Enterprises, Ganesha

Combines, Ayodhya, 331 P.N. Rd,

Tirunapur 641602

Tel: 703661, 603662, 703663

Telex: 858 8267 TGK IN

Fax: 0421 703672

**Super Paper Mills P. Ltd**

Meerut Rd, Near Kukernala, Vill Nera,

Muzaffarnagar, Uttar Pradesh

Tel: 404334, 408293

*Managers:* Brij Bhushan; Priti Kumar

**Machines:** Paper/Board: One

Fourdrinier deckle 2.24 mts

**Output:** Paper/Board: 3,500 tonnes per

annum

**SuraJ Paper Mills**

SP-1/55 RIICO, Industrial Area,

Bhiwadi, Awar, Rajasthan 301019

Tel: 1493 2111

*Managing Director:* R.N. Jindal,

*Director:* A.N. Jindal,

*Director:* Sanjay Garg

**Machines:** Paper/Board: Fourdrinier:

deckle 2.4cm

**Output:** Paper/Board: 7,000 tonnes per

annum

**Raw Material Base:** Pulp: 90%

Wastepaper: 10%

**Future Investment:** Period: 1996-97

**Type:** Addition of new boiler and new

machine in 1977

**Products:** Kraft sack paper

**Sales office:**

INDIA: 5-C/9 New Rohtak Rd,

Opposite Liberty Cinema, Karol Bagh,  
New Delhi

Tel: 11 5745234, 4718192

**Surat Board & Paper Mills PVT Ltd**

37A Udhna State Highway Rd, (Dist

Surat), Udhna, Gujarat 394 210

Tel: 261 677117, 676187

Telex: 188 285 HAMA IN

Fax: 261 677786

**Employees:** Mill: 51-100

**Managing Director:** M. Khalid Maniar,

**Manager:** M. Yunis Maniar, **Director:**

Hamid A. Q. Jurawala

**Output:** Paper/Board: 3,000 tonnes per

annum

**Raw Material Base:** Wastepaper:

100%

**Future Investment:** Period: 3 years

**Type:** Addition of capacity 4,000

tonnes per annum

**Products:** Greyboard; Kraft board;

Millboard

**Sales office:**

INDIA: 7 Tank St, Surati Mohalla,

Bombay 400 008

Tel: 22 3071277, 3081711, Telex:

011 71839 TAPI IN

**TTK Phamma (Paper Division)**

6 Cathedral Rd, Madras 900 006

Tel: 44 828622 Fax: 44 8280618

**Works Manager:** S.V. Srinivasan,

**Finance Manager:** V. Rajeshwaran,

**Sales Manager:** K. Swaminathan

**Machines:** Paper/Board: 165cm width

**Output:** Paper/Board: 7,500 tonnes per

annum

**Raw Material Base:** Wastepaper:

100%

**Products:** Corrugating medium; Poster

paper

**Sales offices:**

INDIA: 1081 Sukrawarpet, Coimbatore

73 II St, Fempet, Nandanam, Madras

**Tamil Nadu Newsprint & Paper Ltd**

Kagithapuram, Tamil Nadu 639 136

Tel: 434 22441, 70480

Fax: 434 22512, 22421

**Employees:** Mill: 1001-1500

**Projects Director:** N.K. Thusa,

**Chairman:** C. Ramachandran, **General**

**Manager:** V. Pushparaj

**Machines:** Paper/Board: Bel Baie 2:

6.8m deckle, Pulp: Beloit Jones/Sunds

Diffibreator

**Future Investment:** Period: 1996

**Type:** Mill expansion, new machine,

public issue

**Value:** INR 2,250,000,000

**Products:** Copier paper, Newsprint; Printing & writing paper, 100% recycled

**Sales offices:**

INDIA: Flat No. 716-717, 7th Floor, Mittal Tower, MG Rd, Bangalore  
918 Makar Chamber 5,210 Nairman Point, Bombay 466 620

Tel: 2832974

Chitra Koot, 8th Floor Flat No. 6, AJC Bose Rd, Calcutta 700 020

Tel: 2473661

Chintels House, 502, 16 Station Rd, Lucknow

403 Ansal Chamber, 6 Bhikaji Cama Place, New Delhi 110 066

Tel: 6873828

**Tamil Nadu Newsprint & Paper Ltd**  
16 Whites Rd, Madras, Tamil Nadu 600 014

Tel: 44 8525292, 8524394, 8524825

Telex: 41 8402 TNPL

Fax: 44 8523142

**Chairman:** C. Ramachandran,

**Managing Director:** S.K. Das, General

**Manager, Marketing:** V. Pushparaj

**Machines:** Paper/Board: 2 Bel BAIE:

6.8m deckle, Pulp: Digesters

**Output:** Paper/Board: 90,000 tonnes per annum (50,000 newsprint & 40,000 printing & writing paper)

**Raw Material Base:** Wastepaper: 75% Other: 75%

**Future Investment:** Period: 1995-96

**Type:** New Voith machine doubling capacity

**Value:** INR 5,250,000,000

**Products:** Copier paper, Newsprint; Writings

**Sales offices:**

INDIA: Flat No. 716-717, 7th Floor, Mittal Tower, MG Rd, Bangalore  
918 Makar Chamber 5,210 Nairman Point, Bombay 466 620

Tel: 2832974

Chitra Koot, 8th Floor Flat No. 6, AJC Bose Rd, Calcutta 700 020

Tel: 2473661

Chintels House, 502, 16 Station Rd, Lucknow

403 Ansal Chamber, 6 Bhikaji Cama Place, New Delhi 110 066

Tel: 6873828

**Three Star Paper Mills P. Ltd**

913/17 Mela Market, Chawri Bazar, New Delhi 110 006

Tel: 11 3279559, 3263002

Fax: 11 3262083

**Managing Directors:** Jag Mohan

Chawla; Brij Chawla; Madan Mohan

Chawla

**Machines:** Paper/Board: 2 machines, MG 1.8 mts, FF 2.10 Mms, Pulp: Digesters, two boilers, vacuum washers etc

**Output:** Paper/Board: 7,000 tonnes per annum

**Raw Material Base:** 1995-97

**Type:** Increase pulp section

**Value:** Indian Rupees 40-50 million

**Products:** Poster paper; Writings

**Titaghar Paper Mills Co Ltd, The**  
95 Park St, PB No 151, Calcutta 700016

Tel: 33 298612, 291827

**Chief Executive:** P. Nath,

**Manager, Paper:** P.R. Roy,

**Consultant:** O.P. Sharma

**Machines:** Paper/Board: Fourdrinier: 2.74cm

**Products:** Writings

**Unitech Paper Mills P. Ltd, M/S**

53a Rafi Ahmed Kidwai Rd, Calcutta 700 016

Tel: 33 297162, 297812, 293530

**Employees:** Mill: 101-200 Group:

201-300

**Managing Director:** S.K. Majumdar,

**Joint Managing Director:** A.N.

Bhattacharjee,

**Executive Director:** C.P. Kanodia

**Machines:** Paper/Board: Pure Yankee

width 200cm, Pulp: Digesters

**Output:** Paper/Board: 2,900 tonnes per annum

**Raw Material Base:** Pulp: Paddy

straw - 55 %, Jute/Gunny - 20%

Wastepaper: 25%

**Products:** Kraft, glazed, bleached & semi-bleached

**United Pulp & Paper Mills Ltd**

Post Box No 13, Ropar 140 001

Tel: 172 33055

Telex: 395-362

Fax: 172 43972

**D.K. Khaitan; S.K. Kejriwal; BLS. Gil**

**Machines:** Paper/Board: One Trim

2.68, Pulp: Digesters, pulpers etc.

**Output:** Paper/Board: 6,500 tonnes per annum

**Products:** Writings

**Universal Paper Mills Ltd**

PO Jhargeam, Midnapore, West Bengal

Tel: 33 297431, 295925, 224501

**Vice-President:** B. R. Bannerjee

**Machines:** Paper/Board: 2 - trim

deckle - 1.83 & 1.78

**Output:** Paper/Board: 12,500 tonnes

per annum

**Future Investment:** Period: 1996

**Type:** Increase output to 18,000 tonnes per annum

**Products:** Duplex machine paper

**Uttar Pradesh Straw & Agro Products Ltd**

Dist Moradabad, Aghwanpur, Uttar

Pradesh 244 502

Tel: 591 312694

Fax: 591 312695

**Employees:** Mill: 401-500

**Managing Director:** Ashok Goel,

**Finance:** bhaskar Roy, Vice-President,

**Technical:** U.K. Deb

**Machines:** Paper/Board: Combined

Fourdrinier: 223cm (trim), Thyrester

drive, Pulp: Thermo mechanical

pulpers and rotary conventional digesters

**Output:** Paper/Board: 16,600 tonnes

expanding to 26,400 tonnes per annum,

Pulp: Own use

**Raw Material Base:** Wastepaper: 15%

Other: 15%

**Future Investment:** Period: Three

years. **Type:** Expanding capacity to

50,000 tonnes per annum

**Value:** INR 150-200,000,000

**Products:** Kraft, glazed, unbleached;

Machine glazed paper, Packaging

papers for use on automatic wrapping machines

**Sales office:**

INDIA: 506-507 Kusal Bazar, 32,33

Nehru

**Vamsadhara Paper Mills Ltd**

Post Box 50, Srikakulam, Andhra

Pradesh 532 001

Tel: 2242, 2002

**Managing Director:** S.R. Ravindran,

**Joint Managing Director:** R.

Rajendran,

**Director:** R. Vijay Shekar

**Machines:** Paper/Board: 7,000 tonnes

per annum

**Products:** Flutings

**Vapi Paper Mills Ltd**

213, Udyog Mandir, 2nd Floor 7/C,

Pitamber Lane, Mahim, Bombay 400

016

Tel: 22 4449039, 4449806

Telex: 11 71486 Fax: 22 4449752

**Employees:** Mill: 101-200 Group:

101-200

**Chairman & Managing Director:** Shri

J.R. Patel,

**Director:** Shri A. R. Patel

**Machines:** Paper/Board: Fourdrinier:

1.80m Mould: 1.6m, Pulp:  
Hydrapulper, Beater, Refiners  
Output: Paper/Board: 6,500 tonnes per  
annum  
Raw Material Base: Wastepaper:  
NCC, OCC, Kraft  
Products: Greyboard; Packaging papers

**Vaender Agro Chemicals Ltd**  
(Paper Division)  
85A Industrial Area A, Ludhiana,  
Punjab 141003  
Tel: 161 661616, 661618  
Fax: 161 663620  
Managing Director: R. Gupta, Works  
Manager: R.K. Sood, Production  
Manager: A.S. Sachdeu  
Machines: Paper/Board: Fourdrinier:  
deckle 2.75cm  
Output: Paper/Board: 11,000 tonnes  
per annum  
Products: Writings  
Sales offices:  
INDIA: Trident Centre, Sci 20-21  
Sector 9, Madhya Marg, Chandigarh  
Tel: 172 27840, 27436  
404-A Sarvapriya Vihar Apartments,  
New Delhi 110016  
Tel: 11 654291, 665703  
Telex: 31 73145  
Fax: 11 6865739

**Vidharba Paper Mills Ltd**  
Bank of Maharashtra Building, Sita  
Buldi, Nagpur, Maharashtra 440 012  
Tel: 523412  
Telex: 0715368  
Managing Director: R.G. Aggarwal;  
S.K. Verma; S.S. Khade  
Machines: Paper/Board: One  
Fourdrinier MF Machine - width  
125cms  
Output: Paper/Board: 2,200 tonnes per  
annum capacity  
Raw Material Base: Wastepaper:  
100%  
Products: Manifold paper  
Sales office:  
INDIA: Kanhan, Nagpur 441402

**Village Paper P. Ltd**  
2 Industrial Area, Mehta Pur 174315  
Managing Director: S. Manmohan  
Singh,  
Director: Surinder Pal Singh  
Machines: Paper/Board: One trim  
2.00 mtrs  
Output: Paper/Board: 3,000 tonnes per  
annum  
Raw Material Base: Wastepaper:  
100%  
Products: Laid & wove papers;

Writings  
Sales office:  
INDIA: 1F, B-3/7A Model Town,  
Delhi 110009  
Tel: 11 711330

**Vishnavardhan Paper Mills Pvt Ltd**  
Vankate, Nilayam, Vankatesa Mills,  
Udemalpet 642 128  
Tel: 4210  
Chairman: V. Genguswamy; G.  
Raveendran  
Machines: Paper/Board: One MF -  
Trim 1.80 mts  
Output: Paper/Board: 5,000 tonnes per  
annum  
Raw Material Base: Wastepaper:  
100%  
Products: Writings

**Vishvalakshma Paper & Boards Ltd**  
4.5 Km Ramnagar Rd, Kashipur, Uttar  
Pradesh  
Tel: 86756, 75085  
Director: Arvind Goel,  
Director: Sudhir Jain  
Machines: Paper/Board: Fourdrinier:  
deckle 2.35cm  
Output: Paper/Board: 25 tonnes per  
day  
Products: Kraft, glazed, unbleached

**West Coast Paper Mills Ltd, The**  
Regd Office & Works, Bangur Nagar,  
Dandeli, Karnataka 581 325  
Tel: 8383 89391/5  
Telex: 865 240 WCPM IN  
Fax: 8383 89225  
Employees: Mill: 1501 +  
Machines: Paper/Board: Paper:  
Fourdrinier M.F. 305cm Trim Width  
Papformer M.G. 320cm, Coating on:  
Bill Blade 305cm, Pulp: Eight  
stationary digesters of 80m' each &  
Multistage bleaching plant  
Output: Paper/Board: Paper & Board:  
70,966 tonnes per annum  
Future Investment: Period: 1994-1996  
Type: Modernisation to increase  
capacity to 84,000 tonnes per annum  
Value: £10m  
Products: Kraft, glazed, unbleached;  
MICR paper, Printing paper, uncoated  
Sales offices:  
INDIA: West Coast Paper Mills Ltd,  
Shreeniwass House, H-Somani Marg,  
Bombay 400 001  
Tel: 22 2040041  
Telex: 118 6421 WEST IN  
Fax: 22 2040042  
West Coast Paper Mills Ltd, Chandra  
Kunj, 3 Pretoria St, 2nd Floor, Calcutta

700 071  
Tel: 33 2423893  
Fax: 33 295665  
West Coast Paper Mills Ltd, Vishnu  
Bhavan, 1st Floor, 5 Ansari Rd,  
Daryaganj, New Delhi 110 002  
Tel: 11 3269806  
Fax: 3271984  
Selling agents:  
INDIA: Rama Enterprises, 39 Yusuf  
Building, 4th Floor, 43 Mahatma  
Gandhi Rd, Fort, Bombay 400 001  
Tel: 22 2043853, 2853413  
Shree Krishna Commercial Corporation,  
75/79 Old Hanuman Lane, 4th Floor,  
Bombay 400 002  
Tel: 2016997, 2062732, 2064469  
Fax: 22 2069256  
Shree Krishna Commercial Corporation,  
29 Strand Rd, Calcutta 700 001  
Tel: 33 2432627, 2433860, 2433541,  
2433056  
Fax: 33 2433109

**Yash Papers Ltd**  
Yash Nagar PO, Dist Faizabad,  
Darshanagar, Uttar Pradesh 224 135  
Tel: 5272 3589  
Fax: 5272 4284  
Employees: Mill: 101-200 Group:  
101-200  
Manager: R.N. Chakravarty,  
Manager: Arvind Gupta,  
Manager: K.K. Gupta  
Machines: Paper/Board: M.G. 220cm  
(Unit 1) M.G. 220cm (Unit 1)  
Output: Paper/Board: 10,000 tonnes  
per annum  
Sales office:  
INDIA: 4F 113 Moti Building, 521  
Collector Ganj, Kanpur 208 001

## Appendix B

### Pulp and Paper Agents in India

**AE International Pvt Ltd**  
 PO Box 3610, New Delhi 110 024  
 Tel: 11 6872347, 6440056  
 Fax: 11 6872347  
 Partner: H.S. Kumar;  
 Partner: N.H. Kumar,  
 Director: Rajinder Singh  
**Agent**

**Companies Represented: INDIA:**  
 Carter Holt Harvey Packaging,  
 Whakatani Mill, New Zealand

**AL Mufaddal Papers Pvt Ltd**  
 Military Rd, Marol, Bombay 400 059  
 Tel: 22 8325068, 8320547  
 Fax: 22 8368226  
 Director: Shabbir A. Ezzi,  
 Marketing Executives: F.K. Khambaty,  
 Ismar Y. Karachiwala  
**Importer**

**Products Handled:** Import coated paper/board, tissue paper, Duplex board, Export coloured (coated) paper/board; fluorescent/metallic coated paper/board, paper based covering material  
**Export Markets:** Europe, Middle East, North and East Africa, North America

**Anupam Corporation**  
 206/207 Ruby Mahal, 2nd Floor, 30-D  
 Cawasji Patel Rd, Fort Bombay 400 001  
 Tel: 22 2025740  
 Fax: 22 2873085  
**Companies Represented: INDIA:**  
 Seshasayee Paper & Board Ltd

**Batchalingiah & Sons**  
 6 General Bazar, Secunderabad, Andhra Pradesh 500 003  
 Tel: 40 812997, 813228, 812595  
 Fax: 40 813228  
**Agent**

**Bharucha Enterprises**  
 4 East St, Pune 411 001  
 Tel: 21266 2627  
 Fax: 21264 0340  
**Companies Represented: INDONESIA:**  
 Bibby J. Paper Ltd, Devon Valley Industries, United Kingdom

**Borkar Trading Co Pvt Ltd**  
 Alankar Building, Malbhat, PO No 18,  
 Margaoao, Goa 403 601

Tel: 34 722206, 7222804, 721075,  
 735538  
 Telex: 0196-229 PACK  
 Fax: 34 732104  
 Vinay Borker; Pramod Borker; Deepak Borker  
**Agent**

**Cam India**  
 12-14 K Dubash Marg, Oricon House,  
 4th Floor, Bombay 400 023  
 Tel: 22 2843474, 2872654  
 Fax: 22 2664592  
 President: K.S. Vaid  
**Importer**

**Ravechi Paper Mart**  
 63/71 Dadyseth Agiary Lane, Sunderji  
 Chatrabhuj Trust Estate, Bombay 400 002

Tel: 22-2082923, 2063021  
 Fax: 22-2063409  
 Partner: Ramesh Patel, Partner:  
 Manish Patel  
**Importers**  
**Products Handled:** Coated paper, art board, art card  
**Export Markets:** nil

**Senapaty-Whiteley (Pvt) Ltd**  
 43 Dickenson Rd, 2nd Floor, Bangalore 560 042  
 Tel: 80 5564307, 5564512  
 Telex: 0845-2301 YTYL IN  
 Fax: 80 5568490, 5543853  
**Agent**  
**Companies Represented: INDIA:**  
 Tullis Russell & Co Ltd, United Kingdom

**Shanti Papers**  
 Sector 15 A, Plot No. 947, Faridabad, Haryana  
 Tel: 11 7526152, 737983  
 Partner: Ajay Kanodia, Vinay Kanodia  
**Agent**  
**Companies Represented: INDIA:**  
 Shanti Papers

**Shivansada Marketing PVT Ltd**  
 3993A/5 Raghun Ganj, Chawri Bazar,  
 Delhi 110 005  
 Tel: 11-2913064, 2911808, 2923154  
 Telex: 3178218  
 Fax: 11-2911211  
 Director: Satya Pal Gupta,

Director: Ram Avtar Gupta,  
 Director: Sudhir Gupta  
**Importers**  
**Products Handled:** Pulp, toilet tissue, writing & ptg paper, board, art & chromo paper

**Shree Krishna Commercial Corporation**  
 75/79 Old Hanuman Lane, 4th Floor,  
 Bombay 400 002  
 Tel: 22 2016997, 2062732, 2064469  
 Fax: 22 2069256  
 Managing Director: K.K. Kothari  
**Agent**

**Companies Represented: INDIA:**  
 Andhra Pradesh Paper Mills Ltd; ITC Bhadrachalam Paperboards Ltd; Nath Pulp & Paper Mills Ltd; West Coast Paper Mills Ltd, The

**Shree Krishna Commercial Corporation**  
 29 Strand Rd, Calcutta 700 001  
 Tel: 33 2432627, 2433860, 2433541,  
 2433056  
 Fax: 33 2433109  
 Managing Director: K.K. Kothari;  
 Director: D.D. Kothari;  
 Director: B.D. Kothari  
**Agent**

**Companies Represented INDIA:**  
 Andhra Pradesh Paper Mills Ltd; ITC Bhadrachalam Paperboards Ltd; West Coast Paper Mills Ltd, The

**Shree Paper Co. PVT Ltd**  
 3980/2, Chawri Bazar, Delhi 110 006  
 Tel: 11-292 1260, 11-292 1660  
 Telex: 31782317 SREE IN  
 Fax: 11-2927766  
 Director: Mukesh Jain,  
 Director: Mahesh Jain  
**Importers**  
**Products Handled:** Coated paper & board, embossed card board

**Siddi Agencies**  
 168A, 8th B Main Rd, Rajmahal Vilas Extension, Bangalore, Karnataka 560 080  
 Tel: 80 3349694, 3342825, 3348965  
 Telex: 2023 CPL IN  
 Fax: 80 3342555  
 Director: Jamshed Bashna;  
 Director: Rajendra Singh;  
 Director: Paul Chacko  
**Agent**

**Companies Represented: INDIA:**  
Cauvery Paper Ltd; Chadha Papers (P)  
Ltd; Khatema Fibres Ltd; Ruchira  
Papers Ltd

**Transworld Links Inc**  
k-185/2, 3rd Floor Surya Plaza, New  
Friends Colony, New Delhi  
*Tel:* 11 6921998, 6922005  
*Fax:* 11 2916608  
*Partner:* Rajesh Jain,  
*Partner:* Subodh Jain,  
*Partner:* Sunit Jain  
**Importers**  
**Products Handled:** Finland art paper &  
paper board, paper products  
**Export Markets:** Middle East

**Trident Paper Corporation**  
103 Mittal Court, B. Wing, Nariman  
Point, Bombay 400 021  
*Tel:* 22 2041630, 2871341, 2870332  
*Telex:* 011-82627 MPCB IN  
*Fax:* 22 2850138  
*Director:* Bimal Shroff;  
*Director:* Arun Muraka  
**Agent**

**Vinash Investment & Trading Co Ltd**  
8 Candy House, Mandik Rd, Bombay  
400 039  
*Tel:* 22 2022106, 2022546  
*Telex:* 83771  
*Fax:* 22 2022111  
Inderjeet Dhawan  
**Agent**



## Appendix C

### Suppliers of Pulp and Paper Equipment and Machinery in India

**R.K. Aggarwal**

Aggarwal House, Dr Ambedkar Rd,  
PO, Khanna, Punjab 141 401  
Tel: 16 222 1382  
Fax: 16 222 1627

Companies Represented: INDIA:  
Kamyr AB, Sweden

**Agro Pulping Machinery Pvt Ltd**

23 Anu Apartment, 39-B South Boag  
Rd, T. Nagar, Madras 600 017  
Tel: 44 4340698, 4348211, 4344491  
Telex: 41 23095 CARL IN  
Fax: 44 435578

Managing Director: S. Raghavan,  
Director: N. Swaminathan,  
Vice-President (Projects): M.S.  
Krishnamurthy

Products: Fibre Preparation

Sales office:

INDIA: SCO 852, 1st Floor, Shivalik  
Enolave, Kalka Rd, Manimajra,  
Chandigarh 160 101

**Anika International Pte Ltd**

M-2 Hemkunt Tower, 98 Nehru Place,  
New Delhi 110 019  
Tel: 11 6411007, 6431067, 6414575,  
6449808

Telex: 31 62631

Fax: 11 6444642

K.L. Vig; Anil Vig

Products: Paper making machines

**Anil Starch Products Ltd**

Anil Rd, Ahmedabad, Gujarat 380025  
Tel: 373222

Telex: 121 6544 NILA IN

Fax: 79 2110731

Managing Director: N.H. Dhora,

General Manager: J.S. Shah, Bombay

Office: J. Tralshawala

Products: Sizing aids; Starch

Sales office:

INDIA: Contractor Building, Nicol Rd,  
Ballard Estate, Bombay 400 038

Tel: 22 2614075

Telex: 86466

**Arjun Chemicals Private Ltd**

Parkview, Second Floor, 85 G N Chetty  
Rd, T Nagar, Madras 600 017  
Tel: 44 828 4550, 825 8546

Telex: 041 7975 CPE IN

Fax: 44 827 0315

Director: P. Vasanthakumar, Chief

Executive: Dr Jivendra, Commercial &  
Business Development Manager. S.  
Madhumohan

Products: Rosin sizes

**Arvind Rubber Industries**

Jasoda Nagar, Char Rasta National  
Highway, Post Vatwa IE, Ahmedabad  
382445

Tel: 5892367

Telex: 0121-6788

Fax: 5830287

Partner: Subhash Patel.

Administration & Technology Manager:

Mr. Nair,

Sales & Service Manager: Mukesh

Kachhia

Products: Air shafts & chucks

**ASCI (India) Ltd**

147 Karapakkam Village, Madras 600  
096

Tel: 44 4925455, 4926281

Telex: 21026 DURA IN

Fax: 44 4926114, 4826124

Assistant General Manager, Production:

V. Nagarajan,

Assistant General Manager,

Engineering & QC: V. Sivakumar

Products: Pressure switches

Companies Represented: INDIA:

Automatic Switch Co, United States of

America

**Asea Brown Boveri Ltd**

Pulp & Paper Business Unit Plot No 5  
& 6, 11 Phase Peenya Industrial Area,  
PB No 5807, Bangalore

Tel: 80 8395181, 8395182

Fax: 80 8396121, 8396537

Executive Director: K.N. Shenoy, A.K.

Thiagarajan,

Secretary: S.R. Divathia

Products: Drives, board, paper making  
machines, Dryer systems

Sales office:

Guru Nanak Foundation Bldg, 15-16

Qutab Institutional Area, New Delhi  
110068

Companies Represented: INDIA:

ABB Process Automation Inc, United  
States of America

**BASF India Ltd**

Rhone Poulenc House, S.K. Ahire Marg,  
Worli 400 025

Tel: 22 4930703

Telex: 1171539 BASF IN

Fax: 22 4950993

Sales office:

INDIA: Karaka Building No 1,  
Ashram Rd, Nawrang Pura, Ahmedabad  
380009

Tel: 407074

Telex: 403485

13A Gout Place East, Calcutta 700069

Tel: 207970, 201357

Garuda Building, 46 Cathedral Rd,

Madras 600085

Tel: 473561

7 Basant Lok, Vasant Vihar, New Delhi  
110057

Tel: 577597

Selling agents:

GERMANY: BASF

Aktiengesellschaft, Carl-Bosch-Strasse

38 D-67063, Ludwigshafen

Tel: 62160 93443, 93479

Fax: 62160 93949, 21781

**BS & B Safety Systems (India) Ltd**

147 Karapakkam Village, Madras 600  
098

Tel: 44 4925455

Telex: 21028 DURA IN

Fax: 44 4926124

Senior Manager, Sales: R.S.R.

Ramprasad, Manager,

Sales: G. Dilipkumar, Assistant

General Manager, Production: S.

Varadan

Companies Represented: INDIA: B S

& B Safety Systems Inc, United States  
of America

**Balaram, Stephen Engineering Pvt Ltd**

Nr Gandhi High School, Next to  
Samruddi Apartments, Sa Shahibag,  
Ahmedabad, Gujarat 380 004

Tel: 79 7866341

Fax: 79 7868791

Sales Manager: Philip Balaram,

Managing Director: Stephen Balaram,

Finance Director: J.R. Trivedi

Products: Pumps, rotary; Sludge  
pumps

Companies Represented: INDIA:

Dollinger International, Irish Republic;

Ketema Inc, United States of America;

Netzsch-Mohnopumpen GmbH,

Germany

**Baroda Surface Protection Services**  
MIG 10-A, Nandanvan Society, Behind  
Hariomnagar, Baroda 390 007  
Tel: 326637  
Companies Represented: INDIA:  
Coromandel Prodorite Pvt Ltd

**Beloit Corporation (Indian Operations)**  
Akshaya W116-A, Annanagar West  
Extension, Madras 600 101  
Tel: 44 656091  
Telex: 41 23095 CARLIN  
Fax: 44 6257637  
Resident Director: S.C. Rangan  
Products: Board making machines

**Belur Automat Systems (Pvt) Ltd**  
Noble House, Ground Floor No 2, Dr  
Balliwala Rd, Parel, Bombay 400012  
Tel: 22 4126129  
Telex: 011 76945 TECH IN  
Fax: 22 4133844

**Blue Star Ltd**  
Leo House, 4th Floor, 88c Old  
Prabhadevi Rd, Bombay 400 025  
Tel: 22 4309113  
Telex: 011 73498  
Fax: 22 4226369  
Devi Prasad Chatterjee; Lindsay J.  
Coutinho  
Products: Concentrators  
Companies Represented: INDIA: K-  
Patents Oy Finland; Neles-Jamesbury,  
Finland

**CP Engineering (India) Pvt Ltd**  
Flat No 6, Second Floor, Parkview  
Apartments, 85 G. N. Chetty Rd, T.  
Nagar, Madras 600 017  
Tel: 44 8280926, 8284550  
Telex: 041 7975 CPEIN  
Fax: 44 8284105  
S. Regupathy; S. Sondarajan, M.  
Kailash  
Products: Bagasse depithing  
machinery; Fibre recovery plant;  
Project engineering services  
Companies Represented: INDIA:  
Algas Fluid Technology Systems AS,  
Norway; CP Engineering GmbH,  
Germany; Freiria Srl, Italy; Lang  
Regler, Germany (Steam and condenser  
conservation system)

**C.P. Enterprises**  
46 Prabhat Building, 76 Warden Road,  
Bombay 400 026  
Tel: 22 3633076  
Fax: 22 2026825  
Partner: Sandeep Goenka; Sunil  
Goenka; Sudmir Goenka

Products: De-inking chemicals

**CSA Associates Pvt Ltd**  
509 Kanchenjunga 18, Barakhamba Rd,  
New Delhi 110 001  
Tel: 11 3328838, 3718321  
Telex: 031 63194 CSA IN  
Fax: 11 3718321  
Regional Manger, Delhi: C. Ghosh,  
Regional Manager, Calcutta: P.  
Chakravarthy,  
Regional Manager, Bombay: N.J.  
Mehta  
Products: Dryer screens; Felts, dry;  
Felts, wet  
Sales offices:  
INDIA: S.I. Main Sripuram,  
Seshadripuram, Bangalore, Karnataka  
560 020  
Tel: 80 369317  
Telex: 0845-2696 PLO IN C/O ICTP-  
25  
Fax: 80 261468 C/O IC FAX 432  
A-7/202 Yogi Nagar, Eksar Rd, Borivli  
(West), Bombay 400 091  
Tel: 22 8012561  
Fax: 22 8932859  
46F Rasi Ahmed Kidwai Rd, Calcutta  
16  
Tel: 33 291492  
Companies Represented: INDIA: P &  
S Filtration Ltd, United Kingdom;  
Scapa Scandia AB, Sweden (Press  
felts); Scapa Scandia Ltd, United  
Kingdom; Unaform Ltd, United  
Kingdom

**Gegelec India Ltd**  
N 88 Panchshila Park, New Delhi 110  
017  
Tel: 11 6441121, 6449164, 6465915  
Fax: 11 6449164  
R.N. Basu  
Products: Control systems, complete;  
Instrumentation  
Sales offices:  
INDIA: A-3, 1st Floor, Mittal Towers,  
6 MG Rd, Bangalore 560 001  
407 J K Chambers, Sector 17, Vashi,  
Bombay 400 705  
BD 94, Sector 1, Salt Lake City,  
Calcutta 64  
Companies Represented: INDIA:  
Cegelac, France

**Chemtrols Engineering Pvt Ltd**  
Amar Hill, Saki Vihar Rd, Powai,  
Bombay 400 072  
Tel: 22 578 5089, 578 2341,  
Telex: 71969 CMPWIN  
Fax: 22 578 1913/287 3573  
Managing Director: K. Nandakumar,

President: G.K. Pillai, Assistant  
Manager, Marketing: C. Manikandan  
Products: Consistency transmitters;  
Valves, Basis weight control  
Sales offices:  
INDIA: Chemtrols Engineering (Pvt)  
Anna Arun, 2nd Floor, M Block 346  
NSK Salai Kodambakkam, Madras 600  
024  
Tel: 44 4837985  
Fax: 44 8256971  
Chemtrols Engineering (Pvt) Ltd, P-19  
Pandav Nagar, Mayoovihar Phase 1,  
Delhi 110 091  
Tel: 11 2255686  
Fax: 11 2256042  
Companies Represented: INDIA:  
Källe Inventing AB, Sweden

**Constellation-Dynamat Ics Pte**  
16 EF Laxmi Industrial Estate, Veera D  
Rd, Andheri (W), Bombay 400 058  
Tel: 22 6260541, 6317232  
Telex: 117 8180  
Fax: 22 6268499  
Managing Director: Dhruvo Dam;  
Ashok J. Vageriya; George Vergese  
Products: Air pollution control  
equipment; Filters  
Companies Represented: INDIA: Ca  
Chemical Co USA, United States of  
America; Relay Equipment Inc, United  
States of America

**Consys Electronics**  
45 Vikaspuri, PO Vengalrao Nagar,  
Hyderabad 500 890 A.P.  
Tel: 842 262045  
Fax: 842 831344  
Executive Director: G.A. Raji  
Companies Represented: INDIA:  
Panalarm Ltd, United Kingdom

**Com Products Co (India) Ltd**  
Shreee Newas House, Hazarimal Soma  
Marg, PO Box 944, Bombay 400 001  
Tel: 22 2042321  
Telex: 11 86787  
Fax: 22 2046180  
Chairman & Managing Director:  
Tapan Chakrabarthy,  
Vice-President, Finance: A. Ghate,  
Sales Manager: J.V. Raman  
Products: Adhesives; Starch

**Coromandel Prodorite Pvt Ltd**  
Post Bag No 7, 24 Thattankulam Rd,  
Madhavaram, Madras 600 060  
Tel: 575952-6  
Telex: 041 8937 CPL  
Fax: 44 5375374  
Sales Manager: S. Anand Narayan; V.

Anand Sundaravadhanam,  
*Marketing Manager:* S. Shankar, Chief  
*Operations Manager:* M. Annamalai  
 Products: Pipework, Resins, coating  
 Sales offices:

INDIA: Coromandel Prodorite (Pvt) Ltd, United India Building, III Floor, Sir Pherozshah, Mehta Rd, Bombay, Maharashtra 400 001

Tel: 22 2861018

Telex: 011 84947 CPLB IN

Mineral House, 1v Floor, 27-A Camac  
 Calcutta, West Bengal 700 016

Tel: 33 2477705

Telex: 21 5187 TAYE

Coromandel Prodorite (Pvt) Ltd, 1-33 F  
 No 203, Gangaram Hospital Marg,  
 Rajendra Nagar, New Delhi 110 060

Tel: 11 5726908

Telex: 031 65410 CPLD IN

Selling agents:

INDIA: Baroda Surface Protection  
 Services

Indian Agencies Corporation, Sir Sobha  
 Singh Building, GB Rd, Delhi 110 006

Tel: 11 7525433, 7773234

Fax: 11 7519967

Industrial Associates, 238-B A J C

Bose Rd, 4th Floor, Calcutta 700 020

Tel: 33 2479784, 2478264

Fax: 33 2477455

Neelam Surface Coatings (P) Ltd,  
 Nagindas Chambers, 2nd Floor, Dhebar  
 Rd, Rajkot 360 001

Tel: 281 26517, 35056

Fax: 281 23944

Shah, Anil & Associates (P) Ltd, 653 A  
 Girgaon Rd, Dhobi Talao, Bombay 400  
 002

Tel: 22 2067832, 2089436

Fax: 22 2089436

Uday Trading Company, River Place,  
 2nd Floor PB No 66, Opposite Ramji  
 Mandir, Nampura, Surat 395 001

Tel: 26443, 28443

Fax: 24450

Dewrance MacNeill

PO Box 565, Mackinnon MacKenzie  
 Building, Shoorji Vallabhdas Marg,  
 Bombay 400 038

Tel: 22 2626387, 2619513, 2617213

Fax: 22 2626206, 2618552

*Vice-President:* J. Saha Chaudry,

*Director:* D. Sarawgi, Works

*Manager:* S. Bhattacharya

Products: Regulators, feed water,  
 Valves, industrial

Companies Represented: INDIA:

Copes-Vulcan Ltd, United Kingdom

UNITED KINGDOM: Dresser UK Ltd

Industrial Valve Division

Dewrance MacNeill

PO Box 2416, 768 Mount Rd, Madras  
 600 002

Tel: 44 8523491, 8520156

Fax: 44 8273470

*Vice-President:* J. Saha Chaudry,

*Director:* D. Sarawgi, Works Manager:

S. Bhattacharya

Products: Regulators, feed water,  
 Valves, industrial

Companies Represented: INDIA:

Copes-Vulcan Ltd, United Kingdom;

Dresser UK Ltd Industrial Valve

Division, United Kingdom

Dewrance MacNeill

622 Ansal Chambers II, 6 Bhikaji  
 Cama Place, New Delhi 55 110 001

Tel: 11 6888605, 6882352

Fax: 11 6881344, 6885308

*Director:* D. Sarawgi,

*Vice-President:* J. Saha Chaudry,

*Works Manager:* S. Bhattacharya

Products: Regulators, feed water,  
 Valves, industrial

Companies Represented: INDIA:

Copes-Vulcan Ltd, United Kingdom;

Dresser UK Ltd Industrial Valve

Division, United Kingdom

Dewrance MacNeill

Engineering & Industrial Division  
 Budge Budge Trunk Rd, Rampur PO,  
 Govindapur, Via Mahesh Tala,  
 Parganas South, West Bengal 743 352  
 Tel: 33 4788346, 4780799, 4788042,  
 4788042

Fax: 33 4788345

*Managing Director:* D. Sarawgi, Vice-

*President:* J. Saha Chaudari, Works

*Manager:* S. Bhattacharya

Products: Regulators, feed water,  
 Valves, industrial

Companies Represented: INDIA:

Amri SA, France; Copes-Vulcan Ltd,

United Kingdom; Elram International

Actuators Ltd, United Kingdom;

Industrial Valve Operations Dresser UK

Ltd, United Kingdom

Drupa Agencies

12A Chakraberia Road (North),  
 Calcutta 700 020

Tel: 33 756280, 7560339, 7560359

Telex: 215682

*Managing Director:* Jayant Patel,

*Technical Director:* D.P. Roy

Products: Cross cutters, automatic;

Forming fabrics, Pulp screen

Companies Represented:

BANGLADESH: Wegner, Paul

Maschinenmesserfabrik, Germany

INDIA: Heimback, Thomas Josef  
 GmbH & Co, Germany; Heimback  
 GmbH & Co, Germany; Hooper S.W.  
 Corp, Canada; Wegner, Paul  
 Maschinenmesserfabrik, Germany  
 KENYA: Hooper, S.W. Corp, Canada  
 SRI LANKA: Wegner, Paul  
 Maschinenmesserfabrik, Germany

Dujodwala Resins & Terpenes Ltd

812/813 Tulsiani Chambers, 212

Nairman Point, Bombay 400 021

Tel: 22 2824089, 2854618

Telex: 11 86144 DRTL IN

Fax: 22 2841284

*Managing Director:* Kamal Dujodwala,

*Chairman:* R.M. Dujodwala,

*Works Manager:* S.G. Shaikh

Products: Chemicals; Size

Sales offices:

INDIA: S-2, 2nd Floor, Mangalam  
 Chambers, 25 K. H. Rd, Bangalore,  
 Karnataka 560 027

Tel: 80 235416, 234865

Telex: 08458760 DUCO IN

Sir R.N. Mukhirji House, 1st Floor,

Room No 4, 3 B. Lalbazar St, Calcutta  
 700 001

Tel: 33 287231, 287448, 285288

Telex: 03165402 DUCO IN

Dhansukh, 2nd Floor, 124 Nyniappa

Naicken St, Madras 600 003

Tel: 565853, 568219, 561289

Telex: 0416462 DUCO IN

Vijay Building, 12th Floor, 17

Barakhamba Rd, New Delhi 110 001

Tel: 11 3312774, 3312717

Telex: 03165402 DUCO IN

5-2-58 Third Floor, Kothari Chambers,

Jambagh, Hyderabad, Andhra Pradesh

500 195

Tel: 513455, 513457

Durametallic (India) Ltd

147 Karapakkam Village, Madras 600  
 098

Tel: 44 4925455, 4926281

Telex: 21026 DURA IN

Fax: 44 4926114

*General Manager, Sales:* V.

Kalyansunder,

*General Manager, Production:* P.R.

Nrasimhan,

*Manager, Projects:* K.R. Mohan

Products: Seals

Companies Represented: INDIA:

Durametallic Corporation, United States  
 of America

EMCO-KCP Ltd, The

Ramakrishna Building PB No 6815, 2

Dr P V Cherian Crescent, Madras 600

105

Tel: 44 8279447

Telex: 7310 EIMC IN

Fax: 44 8271636

Deputy General Manager: N.V.

Rajagopalan,

Manager, Services: S.V. Murugan,

Deputy Manager, Sales: G.

Vijayarhavan

Products: Pulp washing equipment;

Recausticising plant; Waste, water

treatment plant

**Eharit & Lehmer (India) Ltd**

43 Dr B V Gandhi Marg, Bombay 400

023

Tel: 22 2872245

Fax: 22 2041690

Chairman &amp; Managing Director: Atul

Bhagwati, Director: Prakash Bhagwate,

Vice-President: N.E. Mody

Products: Web guiding units

Selling agents:

INDIA: Jaykay Enterprise, 81-2 Palm

Avenue, Calcutta 700 019

Tel: 33 473169

Fax: 33 400548

**Esjay Engineering Co**

Mohana Mudaliar Complex, 1st Floor,

45 Spur Tank Rd, Chetput, Madras 600

031

Tel: 44 8261750

Companies Represented: INDIA:

Coromandel Prodorite Pvt Ltd

**Fernandez, Felix**

Post Box 16071, 9 circus Rd, 29A

Circus Row, Calcutta 700 017

Tel: 33 478686, 440095

Telex: 215 143

Fax: 33 943333, 954321

Proprietor: Felix Fernandez, Regional

Manager: Christopher Fernandez

Products: Process control systems,

papermill wide; Stock preparation

machines &amp; systems

Sales office:

INDIA: Fernandex, Felix, 35/4

Langford Rd Cross, Bangalore,

Karnataka 560 025

Tel: 80 232824

Companies Represented: INDIA:

Kirwin Ltd, (R &amp; E), United Kingdom;

Perplas-Lund UK, United Kingdom

**Foresight International**

B-157 Vaishali Nagar, Jaipur, rajasthan

302 012

Tel: 141 352059

Telex: 0366 2167 RAVI-IN

Fax: 141 352054

Partner: Ashish Mukherjee,

Partner: Naveen Shrivastava

Products: Dandy rolls; Doctor blades;

Forming fabrics

Companies Represented: INDIA:

Clouth, Joh, Germany; Johnson, C.H.

Ltd, United Kingdom

**Gimar Rubber Process**

2nd Parbat Mahal, 93 Amrit Nagar,

Chakala, Andheri Kuria Rd, Andheri

East, Bombay 400 093

Tel: 22 8321490, 8361668

Chief Executive: Ravinder N.

Hanmante

Products: Press rolls

**Global Environmental Engg Ltd**

1233/C KG Mansion, Opp. Hotel

Kohinoor Executive, Apte Rd, Pune

411004

Tel: 212 328380, 327876

Fax: 212 328441

Director: S.A. Patwardhan;

Director: D.D. Shimri;

Director: A.K. Kaul

Products: Effluent treatment plant

**Global Technocrats**

4-B Krishna Nagar, Kanpur Rd,

Lucknow 226005

Tel: 522 245455

Companies Represented: INDIA:

Wilbanks International Inc, United

States of America

**Globe Radio Co**

261 Cheranmahadevi Rd, Pettai,

Tirunelveli, Tamil Nadu 627 004

Tel: 462 342044, 342402

Fax: 462 342677

Partner: S. Ebrahim

Products: Paper making machines;

Slitting &amp; roll winding machines

**Graphic (India)**

E43/3 Okhla Industrial Area Phase II,

New Delhi 110 020

Tel: 11 6841865, 6841997

Fax: 11 6841873

Director: Tarun Sanon,

Director: I.P. Sanon,

Director: Ravi Sanon

Products: Packaging equipment;

Packaging instruments

Companies Represented: INDIA:

Thwing-Albert Instrument Co, United

States of America

**Hansson, Elof (India) Pvt Ltd**

VKP Illam, 72 Cathedral Rd, Madras

600 068

Tel: 44 8272141, 8267077

Telex: 41-8872

Fax: 44 8267078, 8278269

President: V. Rajagopalan,

President: M.V. Rajagopalan,

Vice-President, Technical: K.K.

Chawdhury,

Vice-President, Pulp &amp; Paper: Shyam

Sunder

Products: Paper Converting machines;

Pulping installations, complete

Sales offices:

INDIA: Court Chambers, 35 New

Marine Lines, Bombay 400 020

Tel: 22 2998891, 299780

Telex: 11 82814

Fax: 22 2062460

GC-102, Sector-111, Salt Lake City,

Calcutta 700 091

Tel: 33 371163

Telex: 021 4102, 3193

Fax: 33 371164

907 Vikram Towers, 16 Rajendra Place,

New Delhi 110 008

Tel: 11 5732794

Telex: 031 72199

Fax: 11 5732794

**Hansson, Elof (India) Pvt Ltd**

72 Cathedral Rd, Madras 600 086

Tel: 44 8272141

Fax: 44 8267078

Companies Represented: INDIA:

Pasaban SA, Spain, Tamfelt Corp,

Finland

**Hindustan Dorr-Oliver Ltd**

Dorr Oliver House, Chakala, Andheri

(East), Bombay 400 099

Tel: 22 8325541

Telex: 79021

Fax: 22 8365569

Senior Vice-President: C. Balaraman,

Manager, Pulp &amp; Paper: R.

Viswanathan,

Regional Manager: B.P. Misra,

Manager: R. Udaychandran

Products: Effluent treatment plant;

Paper mill automation systems;

Washers

Sales offices:

INDIA: Hindustan Dorr-Oliver, The

International, 16 New Marine Lines x

Rd No 1, Bombay 400 020

Tel: 22 293992, 293989, 254196

Telex: 011 84807

Fax: 22 259540

Hindustan Dorr-Oliver, 57d, Ballygunge

Circular Rd, Calcutta 700 019

Tel: 33 756431, 753865, 748485

Telex: 021 7701

Fax: 33 748486

Hindustan Dorr-Oliver, Dorr Oliver House, 121 Rukmini Lakshmiipathi Rd, Egmore, Madras 600 008  
 Tel: 868728, 868629, 863275, 862657, 863283  
 Telex: 041 8488  
 Fax: 044 863279  
 Hindustan Dorr-Oliver, Dohil Chambers, 46 Nehru Place, New Delhi 110 019  
 Tel: 11 6412039, 6444326  
 Telex: 031 63134  
 Fax: 11 64444996

**Companies Represented:** INDIA: Bellmer GmbH (Gebr), Germany; Iroon Drying Systems AB, Sweden

**Inkemex India Ltd**

Nirmal, 21st Floor, Nairman Point, Bombay 400 021  
 Tel: 22 2850391, 2876153, 2876154  
 Telex: 81 1184274 INK IN  
 Fax: 22 2040886 T/A: KEEMEXBOM BOMBAY  
 Managing Director: S.S. Kahlon, Vice-President: D. Mahernosh, Vice-President: Sandeep Chatterjee  
 Products: Chemicals  
 Sales offices:  
 INDIA: 3217-Sector D3, Vasant Kunj, New Delhi 110 070  
**Companies Represented:** INDIA: Petrolite Corp, United States of America

**Indfos Industries Ltd**

706-707 Surya Kiran, 19 Kasturba Gandhi Marg, New Delhi, 110 001  
 Tel: 11 3316196  
 Fax: 11 3325993  
 Managing Director: Avininder Singh; Rohit Kapur, G.C. Narang  
 Products: Pressure switches  
**Companies Represented:** INDIA: Dresser Industries Inc, United States of America

**Indian Agencies Corporation**

Sir Sobha Singh Building, GB Rd, Delhi 110 006  
 Tel: 11 7525433, 7773234  
 Fax: 11 7519697  
**Companies Represented:** INDIA: Coromandel Prodorite Pvt Ltd

**Industrial Associates**

238-B A J Bose Rd, 4th Floor, Calcutta 700 020  
 Tel: 33 2479784, 2478264  
 Fax: 33 2477455

**Companies Represented:** INDIA: Coromandel Prodorite Pvt Ltd

**Industrial Engineering Enterprises**

D-12 Industrial Estate, Delhi Rd, Saharanpur UP247001  
 Tel: 724574, 724670  
 Fax: 0132-723213  
 Partner: Sunil Suri; P.N. Suri, S.C. Ghai  
 Products: Board making machines; Paper making machines

**Information Technologies India Ltd**

B2/100 Mohan Co-operative Industrial Area, Badapur, New Delhi  
 Tel: 11 6949661-65  
 Fax: 11 8944382

Senior Vice-President: V.C. Rai, Deputy General Manager: S.S. Mathur, Deputy General Manager: D.S. Gandikota

Products: Instrumentation  
 Sales offices:  
 INDIA: 19 Brenton Rd, Bangalore 560 025  
 Tel: 80 5584714  
 107 Nav Rathan Building, Karmac Bunder, Bombay 400 009  
 Tel: 22 3428745  
 6 Waterloo St, Calcutta 700 069  
 Tel: 33 2420105

**Inmark Services**

306-307 usha Chambers, Commercial Complex, New Rajdhani Enclave, Vikas Marg, Delhi 110 092  
 Tel: 11 2460257, 2456776  
 Fax: 11 2456776, 2460257  
 Director: Rajesh Kumar;  
 Director: Sunil Sharma;  
 Director: Mohana Babu  
**Companies Represented:** INDIA: Meltog Ltd, United Kingdom

**Instruments & Equipments Consortium**

1/1 Lavanya, Chedda Nagar, Bombay 400 089  
 Tel: 555 7788, 552 8545  
 Products: Stirrers; Testing instruments  
 Sales agents:  
 INDIA: Technico, Noble House, Ground Floor No 2, Dr Batiwala Rd, Parel, Bombay 400 012  
 Tel: 22 4126129  
 Telex: 1176945  
 Fax: 22 4133844

**Intech Engineers Pvt Ltd**

16 Hindusthan Park, Calcutta 700 029  
 Tel: 33 615578  
 Director: Suman Chatterji;

Director: Sukumar Chowdhury  
 Products: Heat recovery systems; Pulping installations, complete; Stock preparation machines & systems

**Intergraphica Print & Packaging GmbH**

401 Bhikaji Cama Bhawan, 11 Bhikaji Cama Place, Ring Rd, New Delhi 110 066

Tel: 11 6885882, 6885304  
 Fax: 11 6872731  
 Sales Manager: R.P. Nargis,  
 General Manager: L.M. Sielecki,  
 Executive Secretary: I. Bhaduri  
 Products: Sheeters  
**Companies Represented:** INDIA: Strachan Henshaw Machinery Ltd, United Kingdom

**Ivax Paper Chemicals Pvt Ltd**

Plot No 107, H. No 8-3-1102/2/B, Srinagar Colony, Hyderabad, Andhra Pradesh 500 873  
 Tel: 40 221055  
 Fax: 40 393101  
 President: U.L. Saksena, Directors: Meera Nawalgaria; K.K. Nawalgaria  
 Products: Rosin sizes; Size; Synthetic sizes

**J & K Engineers Ltd**

8 Gautam, 290-A VM Rd, Opp Grindlays Bank, Ville Parle (W), Bombay 400 056  
 Tel: 22 8351933, 8351934  
 Fax: 8378412  
 Managing Director: Vijay Mehta; N.R. Mehta

**Jyloxy Enterprise**

81-2 Palm Avenue, Calcutta 700 019  
 Tel: 33 473169  
 Fax: 33 400 548  
 Manager: Sujoy Sengupta,  
 Partner: R. Chowdhury, Sales Engineer: Chandan Das  
 Products: Doctor blades; Stock preparation machines & systems  
**Companies Represented:** INDIA: Albany International GmbH, Germany; BemaTec SA, Switzerland; Bonetti Acciai SpA, Italy; Bonetti Engineering Srl, Italy; Erhardt & Leimer (Inda) Ltd; Finckh, Hermann Maschinenfabrik GmbH & Co, Germany; Rif SpA, Italy; Vecoplan GmbH, Germany; Wefapress Werkstoffe Beck & Co GmbH, Germany; H. Wiltler GmbH & Co KG, Germany

**Jost's Engineering Co Ltd**  
Great Social Building, 60 Sir  
Phirozeshah Tehta Rd, Bombay 400  
001  
Tel: 22 2661150, 266 1166  
Telex: 11 82722, 11 86180 JOST IN  
Fax: 22 2661951  
General Manager, Sales: D.S. Purohit,  
Manager, Commercial: J.B. Shah,  
Product Manager: D.K. Kolhi  
Products: Measuring instruments  
Sales offices:

INDIA: Krishna Vilas, 1/3 Palace Rd,  
PO Box 5439, Bangalore 560 001  
Tel: 33 2482257  
Fax: 80 2259871  
19 British India St, Post Box no 64,  
Calcutta 700 069  
Tel: 33 2482257  
Fax: 33 2480861  
37 DLF Industrial Area, Mathura Rd,  
Faradabad, Maryana 1210 003  
Tel: 2758826  
Fax: 275498  
Bhoseli Terrace, Plot no 567 13/13,  
Apte Rd, Shivaji Nagar, Pune  
Companies Represented: INDIA:  
Bruel & Kjaer Instruments Inc, United  
States of America

**Jost's Engineering Co Ltd**  
C/39 II Avenue, Anna Nagar, PO Box  
3477, Madras 600 040  
Tel: 44 6268536  
Fax: 44 6268536

**KMW Johnson Ltd**  
10 Princep St, Calcutta 700 072  
Tel: 33 2334422, 237512  
Telex: 021 2316  
General Manager: Vikas Kothari  
Products: Actuators; Process control  
systems, papermill wide

**Kaloo Bros**  
Taj Building, 210 DN Rd, Bombay 400  
001  
Companies Represented: INDIA: Pran  
Nath Kapur & Sons Pvt Ltd

**Khaitan Paper Machines Ltd**  
53A Rafi Ahmed Kidwai Rd, Calcutta  
700 016  
Tel: 33 297906, 297291  
Telex: 021 5311 KMP IN  
Fax: 33 297916  
P.K. Bhattamishra; S.K. Roy; S.C. Das  
Products: Paper making machines;  
Stock preparation machines & systems;  
Winders

**Kirloskar AAF Ltd**  
11 Nilton Compound, Palace Rd,  
Bangalore, Karnataka 560 052  
Tel: 80 2202757  
Fax: 80 2257344  
Deputy General Manager: K.K. Mehta,  
General Manager, Marketing: S.K. De,  
Senior Manager, Marketing: R.N.  
Mantri

Products: Effluent treatment plant;  
Filter systems for corrosion protection;  
Precipitator, electrostatic  
Sales offices:  
INDIA: Kirloskar A A F Ltd, P-393  
Puran Das Rd, Calcutta 110 029  
Kirloskar A A F Ltd, Mangalam House,  
28 Adichini, IInd Floor, Off Sri  
Aurobindo Marg, New Delhi 110 017  
Kirloskar A A F Ltd, 8/13 Sumitra  
Apartment, Erandwane, Pune 411 004  
Companies Represented: INDIA:  
Purafil UK Ltd, United Kingdom

**Larsen & Toubro Ltd**  
1B Park Plaza, 71 Park St, Calcutta 700  
016  
Tel: 33 293251  
Telex: 21 5306  
Fax: 33 295534  
G. Itiera; D.K. Dey; C.S. Panigrap  
Products: Paper machinery rebuilding  
making machines

**Link Engineers Private Ltd**  
503 Sahyog Building, 58 Nehru Place,  
New Delhi 110 109  
Tel: 11 6466965, 6448704  
Fax: 11 6445684, 6466965  
Chairman: S.K. Sikka, Managing  
Director: Satish Nischal  
Products: Paper making machines,  
pulp pulpers, slush pump  
Companies Represented: INDIA:  
Clawson International Ltd, United  
Kingdom; Huyck Australia Pty Ltd,  
Australia, Nash Engineering, United  
States of America; Siamatic  
Engineering, Finland

**Lochen, G. & Co (PVT) Ltd**  
PO Box 2590, 14 Netaji Subhas Rd,  
Calcutta 700 001  
Tel: 33 348336  
Fax: 33 372520  
Director: S.K. Ganguly,  
Director: Soumitra K. Ganguly  
Products: Calender, machine; fabrics,  
Press sections  
Companies Represented: INDIA:  
Eduard Maschinenfabrik GmbH &  
Germany

**Mansihal Associates (P) Ltd**  
E-11 Defence Colony, New Delhi  
Tel: 11 621648, 4625418  
Telex: 3174044  
Fax: 11 675718  
Brig L.S. Anand; K.S. Anand  
Companies Represented: INDIA:  
Panalarm Ltd, United Kingdom

**Masturial Chamilal & Co**  
Shreyas Building, 1st Floor, 180 Cama  
Rd, Nairman Point, Bombay 400 020  
Tel: 22 2021039, 2027021  
Telex: 1183785 MCCC  
Partner: Ashesh B. Masturial,  
Partner: B. Masturial  
Products: Ropes, carrier, Papermaking  
machines  
Companies Represented: INDIA:  
Filtzuchfabrik D. Deschmay GmbH,  
Germany, Wangner Finckh GmbH,  
Germany

**Masturial (PVT) Ltd**  
7th Mile Stone, Bannerghata Rd,  
Bangalore, Karnataka  
Tel: 812 41756  
Telex: 8452115 FKCI MASTURLAL  
Fax: 812 640738 MASTURAL  
BANGALORE  
Chairman of Board: Nandkishore  
Masturial,  
Managing Director: Shramik Masturial,  
Director: Harsh Masturial; Uday  
Masturial  
Products: Dust removal plant, boiler  
house; Filter fabrics; Ropes, carrier,  
papermaking machine

**Mechano Paper Machines Ltd**  
Commerce House, 2 Ganesh Chandra  
Avenue, Calcutta 700 013  
Tel: 33 279800, 2799801, 279807  
Telex: 021 4405 MIS IN  
Fax: 33 340990  
Chairman & Managing Director: C.K.  
Sadhu, Vice-Presidents: S.V. Mital;  
S.K. Neogi  
Products: Board making machines;  
Complete paper making installations;  
Stock preparation machines & systems  
Sales office:  
INDIA: A-401 Som Vihar Apartment,  
RK Puram (Opp. Sangam Cinema),  
New Delhi 110 022  
Tel: 11 8888151  
Companies Represented: INDIA:  
Jylhäräisio Oy, Finland; Sunds  
Defibrator Industries AB, Sweden;  
Thermo Fibertek UK Ltd, United  
Kingdom; Valmet Corporation, Finland

**Melmba Petroleum**

4D/3 Industrial Estate, Ambattur,  
Madras 600 058

Tel: 653917

Telex: 6937 PCOAIM

Fax: 451806

Director: B. Shivaraman

Companies Represented: INDIA:  
Hillard Corp, The, United States of  
America

**Mico India**

112 Jitender Mohan Avenue, Calcutta  
700 005

Tel: 33 5554588

Companies Represented: INDIA: Pran  
Nath Kapur & Sons Pvt Ltd

**Mitic Engineering PVT Ltd**

22 Bazulla Rd, T. Nagar, Madras 600  
017

Tel: 8282403, 8281187

Fax: 044 8284192

Companies Represented: INDIA:  
Pranect Enviroquips PVT Ltd

**Mitsui & Co Ltd**

Hotel Meridien (West Tower) 2/F, 8  
Windsor Place Janpath, New Delhi 110  
001

Tel: 11 3815451-55

Fax: 11 3710374, 3715369

Director: T. Ishibashi; Y.K. Dogra;

Director: E. Yamonota

Products: Calender rolls; Calenders,  
super

Sales offices:

INDIA: Mitsui & Co Ltd, Goa, 2nd  
Floor, Dr Malbarao Sardesai Building,  
Off Rua Ismael Gracias, Next to Nav  
Hind Times, Goa

Tel: 220492

Mitsui & Co Ltd, Bhubaneshwar, Plot  
no 53, Saheed Nagar, Bhubaneshwar  
751 007

Tel: 54274

Mitsui & Co Ltd, Bombay, 171-172  
Mittal Court, B Wing, 17th Floor, 224  
Nairman Pointk, Bombay 400 021

Tel: 22 2048192

Mitsui & Co Ltd, Calcutta, FMC  
Fortuna (2nd Floor), 234/3A, J.J.C.  
Bose Rd, Calcutta 700 020

Tel: 33 2472366

Mitsui & Co Ltd, Hyderabad, No 5-9-  
22/45, 2nd Floor, Adarsh Nagar,  
Hyderabad 500 463

Tel: 842 599550

**Moody Industries P. Ltd**

85-95 B Mittal Court, Nariman Point,  
Bombay 400 021

Tel: 22 244424, 244426, 2830276

Telex: 011 84541 MODY IN

Fax: 22 2851149

Managing Director: Dina Nath Mody;

Sati Mody; D.M. Vichare

Products: Diaphragm stuff pumps;  
Pumps, centrifugal, water; Rinerer bars

Companies Represented: INDIA:

Pupp, Warren Inc, United States of  
America; Vaughan Co Inc, United  
States of America

**Moorro (India) Ltd**

147 Karapakkam Village, Madras 600  
096

Tel: 44 4925455, 4926281

Telex: 041 21025 DURA IN

Fax: 44 4926114, 4926124

General Manager, Sales: K.R. Verma,

Assistant General Manager, Sales: S.

Chakrapani,

General Manager, Works: S. Lakshmi

Narayanan

Products: Valves, safety, relief

Companies Represented: INDIA:

Crosby Valve & Gage Co, United  
States of America

**NTB International Pvt Ltd**

Plot A-302, Road No 32, Wagle Estate,  
Thane, Maharashtra 400 604

Tel: 22 5322118, 5321582

Telex: 011 72120 NTBIN

Fax: 22 6110292

Chief Executive: N.D. Binsal; Vimal

K. Kacholia

Products: Belting; Centrifugal pulp

cleaner, Nozzles

Companies Represented: INDIA:

Siegling, Ernst GmbH & Co, Germany

**Nalco Chemicals India Ltd**

Suite 6, 2/F, 20A Park St, Calcutta 700  
016

Tel: 33 294883, 299494, 2491273

Telex: 214807 NICL IN

Fax: 33 293999

Managing Director: Sean P. Hayward,

Sales Manager: Dr. Sandeep Kumar

Roy,

Finance Manager: Mr. Nirmalkanna

Products: Chemicals

**Neelam Surface Coatings (P) Ltd**

Nagindas Chambers, 2nd Floor, Dhebar  
Rd, Rajkot 360 001

Tel: 281 26517, 35056

Fax: 281 23944

Companies Represented: INDIA:

Coromandel Prodorite Pvt Ltd

**Nishita Technocistes**

Plot No E-9/1, MIDC Tarapur, Dist  
Thane 401506

Tel: 22 8112658

Fax: 22 8114140

Proprietor: Dr. L.R. Raghani; D.C.

Thakkar

Products: Dyestuffs

Sales offices:

INDIA: C/O Sonkamal Enterprises, 9

Khimji Meghji House, 11/15 Issaji  
Street, Bombay 400 003

**Odin India Pvt Ltd**

17, 111 Main Rd, Kasturba Nagar,

Adyar, Madras 600 020

Tel: 44 412473, 4910714

Telex: 041-7259

Fax: 44 4834661, 4910714

Director: S. Ashok;

Director: Surat Pujari;

Director: Mrs. Saradha

Products: Regulators, pressure

Sales offices:

INDIA: 15/82C Rajshee, NG Acharya

Marg, Chembur, Bombay

60, IV Main Rd, Gandhi Nagar, Adyar,

Madras 600 020

H 312, 1st Floor, Nre Rajinder Nagar,

New Delhi 110 060

**PAS Engineering Industries Private Ltd**

803 Madhuban, 55 Nehru Pl, New

Delhi 110 019

Tel: 11 6417962

Telex: 317 1055 PAS IN

Fax: 11 6463981

Director: Anil Rekhi;

Director: Y.P. Oberoi;

Director: Mohinder Nath

Products: Evaporators

Companies Represented: INDIA:

Lamb AG, Switzerland

**Packwell Industries**

Sagar Estate (2nd Floor, Room 20), 2

Narendra Chandra Dutta Sarani,

Calcutta, West Bengal 700 001

Tel: 33 2209801, 2209802

Fax: 33 2209802

N.K. Mana

Products: Packaging machinery,

system; Paper converting machines

Companies Represented: INDIA:

Vorwald GmbH & Co KG, Germany

**Parason Machinery (India) Pvt Ltd**

28 Amukrupa, Venkatesh Nagar, Off

Jalna Rd, Aurangabad 431 001

Tel: 240 333828, 26546

Telex: 45297 DISKIN

Fax: 240 332944

**Chairman:** C.P. Desarada,  
**Director:** S.C. Dessarada,  
**Director:** John P. Vargese  
**Products:** Disc refiners  
**Sales offices:**  
INDIA: Plot No. 109, Mahavir Nagar,  
National Highway No. 8, Vapi, Gujarat  
396 195

**Pdillite Industries Ltd**  
Ramakrishna Mandir Rd, Kondivita  
Lane, Andheri Kurla Rd, Andheri  
(East), Bombay 400 049  
**Tel:** 22 8384350  
**Fax:** 22 8367459, 8364565  
**Chief Executive:** M.B. Parikh,  
**Joint Managing Director:** N.K. Parikh  
**Products:** Adhesives  
**Companies Represented:** INDIA:  
Avebe Sales, Marketing & Logistics,  
The Netherlands; Morton International  
Inc, United States of America; Quinn,  
K.K. & Co Inc United States of  
America; Rhone-Poulenc Chimie,  
France; Röhm & Hass Co, United  
States of America

**Points & Spencer (Asia) Ltd**  
113-114A Sector 24, Faridabad,  
Haryana  
**Tel:** 128 233721, 233772  
**Fax:** 129 232072  
**Managing Director:** K.C. Tapadar,  
**Chief Marketing Executive:** S.K.  
Goswami,  
**Export Manager:** R.S. Mangat  
**Products:** Felts, dry, Felts, wet; Filter  
fabrics

**Pran Nath Kapur & Sons Pvt Ltd**  
157 Okhla Industrial Estates, New  
Delhi 110 020  
**Tel:** 11 6912307, 6844213  
**Telex:** 031 66019 KD IN  
**Fax:** 11 6834507  
**Managing Director:** Vikas Malhotra,  
**Sales Manager:** S.K. Mokoo, Works  
**Manager:** Sher Singh  
**Products:** Cutters, paper & board;  
Multiple knife blocks; Slitting knives  
**Sales agents:**  
INDIA: Kaloo Bros, Taj Building, 210  
DN Rd, Bombay 400 001  
Mico India, 112 Jitender Mohan  
Avenue, Calcutta 700 005  
**Tel:** 33 5554588  
**RAM Shri Marketing (P) Ltd, 33 PV**  
Koil St, Mylapur, Madras 600 004  
**Tel:** 44 8521721  
**Ravi Agencies, 9/103 All Fowls Lane,**  
Annurpalayam, Coimbatore  
**Tel:** 531279

**Profishton Alloy Castings**  
28 Anukrupa, Venkatesh Nagar, Off  
Jalna Rd, Aurangabad 431 001  
**Tel:** 240 333828, 26546  
**Telex:** 745 297 DISK IN  
**Fax:** 240 332944  
**Chairman:** C.P. Desarada,  
**Director:** John P. Varghese  
**Products:** Refiner plates, discs  
**Sales office:**  
INDIA: Parason, Plot No. 109,  
Mahavir Nagar, National Highway No.  
8, Vapi Gujarat 396 195

**Premier Agencies**  
PO Box 146, R B Sabharwal Campus,  
68/1 Rajpur Rd, Dehra Dun, Uttar  
Pradesh 248 001  
**Tel:** 25022  
**Telex:** 585 226  
**Fax:** 13529827  
**Sales offices:**  
INDIA: Flat No 68, Sector - A, Pocket  
C, New Delhi 110 030  
M-2-9 Pragati Nagar, Narainpura,  
Ahmedabad, Gujarat 380 013  
**Tel:** 272 474983  
Vihar Darshan, Siddharth Nagar,  
Goregaon W., Bombay 400 062  
**Tel:** 22 6723393

**Premier Colorscan Instruments PVT**  
**Ltd**  
C1 & 2 Samata Nagar, Pokharan Rd  
No 1, Thane 400 606  
**Tel:** 22 5330429, 5349313  
**Fax:** 22 5344922  
**Director:** Daxesh Desai;  
**Director:** J.P. Gosar;  
**Director:** R. Geshmukh  
**Products:** Colour measuring control  
equipment  
**Sales offices:**  
INDIA: Colorscan (India) PVT Ltd,  
1st Floor Dhaval Estate, Amrai Vadi,  
Ahmedabad 380 026  
**Tel:** 79 491505  
**UNITED KINGDOM: Computronics**  
Ltd, 103 Barclay Rd, Walthamstowe,  
London E17 9JL  
**Tel:** 0181-521 6058  
**Companies Represented:** INDIA:  
Macbeth, United States of America

**Print & Paper Graphic Sales**  
4/7A Waterloo St, Calcutta 700 069  
**Tel:** 33 2485088, 2481617  
**Fax:** 33 2486604, 2481620

**Protos Engineering Co Pvt Ltd**  
Thakur Niwas, 173 Jamshedji Tata Rd,  
Churchgate, Bombay 400 020

**Tel:** 22 2028134, 2028191, 2028122  
**Telex:** 011-82506, 8276 PROT IN  
**Fax:** 22 2021716  
N.N. Kapadia; V.J. Mehta; H.M. Sethna  
**Products:** rush polishing machines;  
Calender bowls; Calender rolls  
**Sales offices:**  
INDIA: 4 Patullos Rd, Anna Salai,  
Mount Rd, PO Box 375, Madras 600  
002  
**Tel:** 44 868711, 868738  
**Telex:** 041 8454  
**Fax:** 44 869110  
20 Rajendra Nath, Mookherjee Rd, PO  
Box 2549, Calcutta 700 001  
**Tel:** 33 288936/7/8  
**Telex:** 21 7703  
6 Rad Rd, E-Bloc, Connaught Place,  
PO Box 431, New Delhi 110 001  
**Tel:** 11 3329372, 11 3321472  
**Telex:** 031 66637  
**Fax:** 11 3327957  
**Companies Represented:** INDIA: Hunt  
& Moscrop Ltd, United Kingdom

**RAM Shri Marketing (P) Ltd**  
33 PV Koil St, Mylapur, Madras 600  
004  
**Tel:** 44 8521721  
**Companies Represented:** INDIA: Pran  
Nath Kapur & Sons Pvt Ltd  
Rashesh Agencies/Arum & Co  
6 Kitab Mahal, 192 Dr. D.N. Rd,  
Bombay 400 001  
**Tel:** 22 2044026  
**Telex:** 85545  
**Fax:** 22 2047224  
**Director:** A.M. Doshi;  
**Director:** R. Doshi;  
**Director:** N. Balasubramanian  
**Sales offices:**  
INDIA: 95, 38th Cross Rd, 26th Main,  
9th Block Jayanagar, Bangalore 69 K  
1A 2nd Floor, K Block, Main Rd,  
Kalkaji, New Delhi  
**Companies Represented:** INDIA:  
Hydro-Thermal Corp, United States of  
America; Novo Nordisk AS, Denmark

**Ravi Agencies**  
9/103 All Fows Lane, Annurpalayam,  
Coimbatore  
**Tel:** 531279  
**Companies Represented:** INDIA: Pran  
Nath Kapur & Sons Pvt Ltd

**Rashabh Metals & Chemicals P. Ltd**  
4th Floor Eros Theatre Building, JT Rd,  
Churchgate, Bombay 400 020  
**Tel:** 22 2840360, 2822035  
**Telex:** 011-82238 RISH IN  
**Fax:** 22 2047101



**LC. Modi; Ashesh Jain**  
**Products:** Flocculants; Polyelectrolytes;  
 Water treatment chemicals  
**Sales offices:**

**INDIA: C/O M/s Colour**  
 Amalgamations, H-111/5, 18th Cross  
 Street, Besant Nagab 59 M C Ghosh  
 Lane, Howrah, Calcutta 700 001  
**Companies Represented:** INDIA:  
 Stockhausen Inc, United States of  
 America

**SCA Ltd**

**Mahlayxmi Chambers, 22 Bhilabhai**  
**Desai Rd, Bombay 400 026**  
**Tel: 22 4920280**  
**S.C. Anand; Anil Anand; Sudhir Anand**  
**Products:** Paper making machines  
**Sales offices:**  
**INDIA: 71 Ganesh Chandra Avenue,**  
**Calcutta 700 013**  
**Jindal House, 1/9B Asaf Ali Rd, Delhi**  
**Shivalya 7th Floor, 204 Commander in**  
**Chief Rd, Egmore, Madras 600 015**  
**Companies Represented:** INDIA:  
 NDC Systems, United Kingdom

**SK Paper Machines Pvt Ltd**

**Kedia Chambers, 91 Bullsroyce**  
**Colony, off Chh. Shivaji Maharaj Rd,**  
**Vakola, Santa Cruz (E), Bombay 400**  
**055**  
**Tel: 22 6122829**  
**Telex: 011 76961 KDIA IN**  
**Fax: 22 6101530**  
**Directors:** G.L. Kedia; S.R. Kedia; P.  
 Kedia  
**Products:** Centrifugal pulp cleaners;  
 Cleaners; Complete paper making  
 installations

**SPB Projects & Consultancy Ltd**

**Ervin House, Perungudi, Madras 600**  
**096**  
**Tel: 44 492 6056**  
**Telex: 41 21072 SPB IN**  
**Fax: 44 492 5525**  
**Managing Director:** Arun G. Bijur,  
**President:** U.G. Bhat, Senior Vice-  
**President:** P.R.S. Parthasarthy, Vice-  
**President:** A.R. Thiagarajan  
**Companies Represented:** INDIA: AF  
 Industrins-Industrins Processkonsult  
 AB, Sweden; Simons, H.A. Ltd,  
 Canada

**SSP Pvt Ltd**

**19 DLF Industrial Area-11, 13/4**  
**Mathura Rd, Faridabad, Haryana 121**  
**003**  
**Tel: 129 275441**  
**Telex: 343 286 SSP IN**

**Fax: 129 277441**  
**Companies Represented:** INDIA:  
 Swenson Process Equipment Inc,  
 United States of America

**Scan Impex (Private) Ltd**

**PO Box 2438, 14 Nejaji Subjas Rd,**  
**Calcutta 700 001**  
**Tel: 33 201807**  
**Fax: 33 372580**  
**Manager:** Sam Ganguly  
**Products:** Stock preparation machines  
 & systems

**Serval Engineering Works**

**10-Z Bharathi Park VII Cross, Saibaba**  
**Colony, Coimbatore 641 011**  
**Tel: 422 431284, 448030, 449132**  
**Telex: 81 855 428 SRVL IN**  
**Fax: 422 430077**  
**Senior Engineer, Application &**  
**Marketing:** C.R. Elangovan, Chief  
**Executive Marketing:** Harbans Sharma,  
**Deputy General Manager, Design:** G.  
 Regunath  
**Products:** Drying cylinder, Hot  
 dispersion systems; Paper machinery  
 rebuilds  
**Sales office:**  
**INDIA: 10-Z Bharathi Park VII Cross,**  
**Saibaba Colony, Coimbatore 641 011**  
**Tel: 422 41284, 48030**  
**Fax: 422 40077**  
**Companies Represented:** INDIA:  
 Cellwood Machinery AB, Sweden;  
 Holder, Simon Ltd, United Kingdom;  
 Jagenberg Papiertechnik GmbH,  
 Germany

**Servall Engineering Works Ltd**

**10-2 Bharathi Park, SVII Cross,**  
**Saibaba Colony, Coimbatore 641 011**  
**Tel: 422 441284**  
**Fax: 422 440077**  
**Companies Represented:** INDIA:  
 Simon-Holder Ltd, United Kingdom

**Shah, Anil & Associates (P) Ltd**

**653 Girgaon Rd, Dhobi Talao, Bombay**  
**400 002**  
**Tel: 22 2067832, 2089436**  
**Fax: 22 2089436**  
**Companies Represented:** INDIA:  
 Coromandel Prodorite Pvt Ltd

**Shalimar Industries Ltd**

**25 Ganesh Chandra Avenue, Calcutta**  
**700013**  
**Tel: 33 268201**  
**Telex: 021-5639 SGPLIN**  
**Fax: 33 263880**

**Director:** D.K. Nath;  
**Director:** S.K. Ghosh;  
**Director:** R.K. Ojha  
**Products:** Hydrofoils

**Shobha Enterprises**

**16B/28 Devnagar, New Delhi 110 005**  
**Tel: 11 5729113, 5742505**  
**Telex: 63150 CSCT IN**  
**Fax: 113327526**  
**Managing Director:** R.J. Jain,  
**Director:** Shobha Jain; P.C. Jain  
**Products:** Consultants

**Shreegopal Cellochem Pvt Ltd**

**174 Modi St 2/F, Fort, Bombay 400**  
**001**  
**Tel: 22 267 088**  
**Telex: 117 9345**  
**Director:** Paras Boob;  
**Director:** D.M. Prakash Boob;  
**Director:** Mahan Boob  
**Products:** Additives; Chemicals; Lime  
 sludge kilns

**Spraying Systems Co**

**Liaison Office, Corenet Towers, 1-9**  
**Srinivason St (on 7 St Mary's Rd),**  
**Mandaveli, Madras 600028**  
**Tel: 44 4936907**  
**Fax: 44 4936907**  
**Companies Represented:** INDIA:  
 Spraying Systems Co, United States of  
 America

**Sunmoon Sleeves Pvt Ltd**

**28 Anukrupa, Venkatesh Nagar, Off**  
**Jalna Rd, Aurangabad 431 001**  
**Tel: 240 33828, 26546**  
**Telex: 745 297 DISKIN**  
**Fax: 240 332944**  
**Chairman:** C.P. Desarada,  
**Director:** S.C. Dessarada,  
**Director:** John P. Vargese  
**Products:** Shafts, Sleeves  
**Sales office:**  
**INDIA: Parason, Plot No. 109,**  
**Mahavir Nagar, National Highway No.**  
**8, Vapi, Gujarat 396 195**

**Supak International**

**61CD Government Industrial Estate,**  
**Kandivll (West), Bombay 400 067**  
**Tel: 805 2101**  
**Fax: 808 2916**  
**Director:** Pakaj Shah  
**Companies Represented:** INDIA:  
 Michelman Inc, United States of  
 America

**Swil Ltd**  
 27A Camac St, Calcutta 700 016  
 Tel: 33 2473375, 243377, 242077  
 Telex: 0215152/021 2159  
 Fax: 33 2473378  
 General Manager: M.K. Goyal,  
 Regional Manager, North: R.K. Ganju,  
 Deputy General Manager: S.K.  
 Majumdar  
 Products: Dandy rolls; Forming  
 fabrics; Wire Cloth  
 Sales agents:  
 INDONESIA: Delphia Prima Jaya PT,  
 Jl Raya Jemursari 97, Surabaya 60237  
 Tel: 31 839567  
 Telex: 23261 DLPHIA IA  
 Fax: 31 6150341

JAPAN: Tatsuta Industrial Co Ltd,  
 The Craft Dome Tokyo Building, 2nd  
 Floor, 1-23 Kaigan, 2-Chome, Minato-  
 Ku, Tokyo  
 SINGAPORE: Chemco Pte Ltd, 320  
 Circuit Rd, Swee Hong Industrial  
 Building, Singapore 1337  
 Tel: 7485077 Telex: RS 36484  
 Fax: 7459521  
 TAIWAN: Famous Company Inc, PO  
 Box 59887, Taipei  
 Tel: 3616308, 3110367  
 Telex: 10376  
 Fax: 8811548  
 Companies Represented: INDIA:  
 Trans Enterprise, Bangladesh

**Technico**  
 Noble House, Ground Floor No 2, Dr  
 Batliwala Rd, Parel, Bombay 400 012  
 Tel: 22 4126129  
 Telex: 1176945  
 Fax: 223133844  
 Managing Director: B.S. Ramamurthy,  
 Manager: Mrs. Precilla Quadras  
 Products: Bleaching plant transmitter,  
 Physical testing equipment, pulp &  
 paper  
 Companies Represented: INDIA:  
 AGA Macchine Srl, Italy (Stock  
 preparation equipment, dispersing  
 systems for waste paper); Aqua  
 Measure Instrument Co, United States  
 of America (Portable moisture meters;  
 Fibro Systems AB, Sweden (Paper  
 surface testers); Holly Wood Film Co,  
 United States of America  
 (Densitometer); IGT/Reprotest BV, The  
 Netherlands (Printability testers and  
 accessors); Instruments & Equipments  
 Consortium (Indigenous laboratory  
 testing equipment, like muffle furnace  
 ovens, stirrers, etc); Kajaani Electronics  
 Ltd/Valmet, Finland (Bleach plant

chemical sensors, Kappa analyser, fibre  
 length analyser, paper machine  
 retention monitor, pulp drainage  
 analyser, automatic paper testing  
 laboratories etc); Messmer Büchel, The  
 Netherlands (Wide range of laboratory);  
 Norcross Corporation, United States of  
 America (Automatic on-line  
 viscometers/controls); Pulmac  
 Instruments International, United States  
 of America (Trouble shooter, shive  
 analyser, pulp quality system,  
 dewatering device); RDM Test  
 Equipment Co, United Kingdom  
 (Testing equipment for films, foils and  
 packing industries); Technidyne  
 Corporation, United States of America  
 (Brightness, opacity and colour testers,  
 gloss meters)

**Technomec - Kothari Sales Agencies**  
 Kiran 5th Floor, Santa Cruz (East),  
 Bombay 400 055  
 Tel: 22 6127433, 6117418  
 Fax: 22 6115237, 6103882  
 D.K. Kothari; Bharat Shah  
 Products: pH meters; Water treatment  
 plant  
 Sales office:  
 INDIA: Chatterjee International Center,  
 Flat No 7, 5th Floor, 33A Jawahar Lal  
 Nehru Rd, Calcutta 700 071  
 Tel: 2976226

**TMT (India) Ltd**  
 5-8-113, 2nd Floor, 21st Century  
 Complex, Nampally, Hyderabad, Andhra  
 Pradesh 500 001  
 Tel: 40 202700  
 Fax: 40 203100  
 Companies Represented: INDIA:  
 Warburton Holgate Ltd, United  
 Kingdom

**Toshniwal Brothers (Bombay) Pvt Ltd**  
 15 Mahal Industrial Estate, Mahakali  
 Caves Rd, Po Chakala, MIDC Andheri  
 (East), Bombay 400 093  
 Tel: 22 8329065, 8329069  
 Telex: 11 73312  
 Fax: 22 8364828  
 Managing Director: Vinay Toshniwal,  
 Vice-President, Marketing: Aspi  
 Minocha,  
 Divisional Manager: Nitin Tamhane  
 Products: Valves, basis weight control;  
 Valves, industrial  
 Sales offices:  
 INDIA: Chatterjee International  
 Center, Flat No A-1-2, 13th Floor, 33A  
 Jawahar Lal Nehru Rd, Calcutta 700  
 071

Tel: 31 297028, 297038  
 Fax: 31 295698  
 16-A Wellington Estates, 24  
 Commander in Chief Rd, Madras 600  
 105  
 Tel: 44 8263146  
 Fax: 44 8276338  
 602 ABCD Deepshikha, 8 Rajendra  
 Place, New Delhi 110 008  
 Tel: 11 5752464, 5738875  
 Fax: 11 5766222  
 Companies Represented: INDIA:  
 Samson AG, Germany

**Tungabhadra Machinery & Tools Ltd**  
 1001 Kushal Towers, Khairatabad,  
 Hyderabad, Andhra Pradesh 500 004  
 Tel: 842 240325  
 Fax: 842 240558  
 Managing Director: T.G.V. Prasad,  
 Technical Director: V. Panduranga  
 Rao,  
 General Manager, Design &  
 Engineering: P.N. Rao  
 Products: Complete paper making  
 installations; Rewinders; Stock  
 preparations machines & systems

**Vandan, G. Private Ltd**  
 1st Floor, 66 Mission Rd, Bangalore,  
 Karnataka 560 027  
 Tel: 812 225464  
 Telex: 8452483  
 Companies Represented: INDIA:  
 Reiss Engineering Co Ltd, The, United  
 Kingdom

**Wires & Fabrics Mercantile Ltd**  
 63 Industrial Area, Jhotwara, Jaipur,  
 Rajasthan 302 112  
 Tel: 141 842 301  
 Telex: 365 2331  
 Fax: 141 842 689  
 Director: M.K. Khaitan;  
 Director: C.M. Joglekar;  
 Director: A.K. Mukherjee  
 Products: Forming board covers;  
 Forming fabrics; Wire cloth  
 Sales agents:  
 BANGLADESH: Sakaimex Ltd,  
 Dhaka Chamber of Commerce  
 Building, 4th Floor, 65-66 Motijheel C  
 A, Dhaka  
 Tel: 2 244265, 244179, 257851  
 Telex: 671171 SKMX BJ  
 EGYPT: Engineering & Chemical  
 Affairs Office, 35-Geziret El Arub St,  
 Agouza, Cairo  
 Tel: 2 360098  
 Telex: 20082, 20682, 94364 GALA  
 UN

*Fax:* 2 3496787

INDONESIA: Mastrada Surya PT, 61  
Jalan Embong Kenongo, Surabaya  
60271

*Tel:* 31 42439, 42207

*Telex:* 34281

*Fax:* 31 81482

PAKISTAN: S & K Associates, 94  
Ferizepur Rd, Lahore 54600

*Tel:* 42 274940, 419777

*Telex:* 47012 SKGL PK

*Fax:* 42 415218

Companies Represented: INDIA:  
COFPA-Compagnie des Feutres pour  
Papeteries et des Tissue Industriels,  
France; Cerasiv GmbH, Gemany

**Appendix D**  
**SOME TIMBER IMPORTERS**

Allanasons Limited,  
Allana House,  
Allapa Road,  
Colaba  
BOMBAY - 400 039

Demo Timber (P) Ltd.,  
Main Rohtak Road,  
Village Mundka,  
DELHI

Andamans Timber Industries Ltd.,  
8, Acharya, J.C. Bose Road,  
"Circular Court",  
7th floor  
CALCUTTA - 700 017

B.F. Wadia & Sons,  
142, Reay Road,  
BOMBAY - 400 010

Berar Timber Industries Limited,  
9, Wallace Street,  
Fort,  
BOMBAY - 400 001

Patel Wood Syndicate,  
206-B Vertex Vikas,  
Sir M. VasANJI Road,  
Andhri (E),  
BOMBAY - 400 069

Britania Saw Mill  
Plot No. 79,  
Gala No. 1260131  
Mustafabazar,  
Victoria Road,  
BOMBAY - 400 010

September Company,  
Chandaramji Building,

23/3 Keshavji Naik Road,  
Bhat Bazar,  
BOMBAY - 400 009

Deluxe Flush Doors Corporation,  
J.P. House,  
38, Bombay Timber Market,  
Signal Hill Avenue,  
BOMBAY - 400 010

Dipak Timber Industries,  
3/2/C Gurudas Dutta Garden Lane,  
CALCUTTA - 700 067

Dandeli Timber Trading Co.,  
Victoria Road,  
Mustafa Bazar,  
BOMBAY - 400 010

Husur Plywood Works Pvt. Ltd.,  
Post Box No. 2  
Hunsur 571 105  
Karnataka (M)

Associate Lumbers (P) Ltd.,  
"Associate House",  
85-A Victoria Road,  
BOMBAY - 400 010

Teak Traders,  
1/34 W.H.S. Kirti Nagar,  
NEW DELHI - 110 015

Indian Plywood Mfg. Co. Ltd.,  
The, Commercial Union House,  
9, Wallace Street,  
Fort,  
BOMBAY - 400 001

Jacsons Veneers & Panels Pvt. Ltd.,  
Post Box No. 1040,  
M.G. Road,  
COCHIN - 682 011

Jawahar Saw Mills,  
47 Victoria Road,  
Mustafa Bazar,  
BOMBAY - 400 010

Kerala State Wood Industries Ltd.,  
Nilambur - 679 329  
Malapuram Distt (Kerala)

Kutty Flush Deors & Furniture Co. P. Ltd.,  
37, Punamallee High Road,  
MADRAS - 600 107

M.P. Veneer & Plywood Pvt. Ltd.,  
234 Hill Road,  
NAGPUR - 440 010

Orient Plywood & Veneering Industries Ltd.,  
34-B, Jolly Maker Chamber No. 2,  
Nariman Point,  
BOMBAY - 400 021

Patel Wood Works & Timber Mart,  
108 Reay Road,  
BOMBAY - 400 033

Sarda Plywood Industries Ltd.,  
North Block,  
4th floor,  
113 Park Street,  
CALCUTTA - 700 016

Southern Veneers & Wood Works Ltd.,  
Tellicherry - 670 101  
Kerala State.

Teak Traders,  
Hoshiarpur Road,  
JULLUNDHAR

Timber Products,  
P.O. Kot Mit Singh,  
Amritsar - 143 001

United Veneers Pvt. Ltd.,  
Post Bag No. 44,  
Thiruvalla P.O.  
KERALA - 689 101

Western India Plywood Ltd., THE,  
P.O. Baliapatam,  
Cannanore - 670 101  
Kerala

Wood-Ways India,  
St. Patricks' Shopping Arcade,  
Brigade Road,  
BANGALORE - 560 025

**Appendix E**  
**IMPORTERS OF ROUGHLY SQUARED LOGS**

Mr. R.T. Somalya  
Regency Wood Products, Famous Saw Mill, E.S. Patanwala Marg,  
Bombay 400 033.  
Tel: 022-372 7945  
Fax: 022-376 2266.

Mr. Jummy Wadia  
B.F. Wadia 7 Sons, 742 Reay Road, Bombay 400 010.  
Tel: 022-372  
Fax: 022-378 8873.

Mr. Srichand Hemnani  
Dandeli Timber Trading Co.  
Victoria Road, Mustafa Bazar, Bombay 400 010.  
Tel: 022-372 7075  
Fax: 0220378 1571

Mr. Harish Khaitan, Joint Managing Director  
Andamans Timber Industries Ltd.  
"Circular Court", 8 Acharya JC, Bose Road, Calcutta 700 017.  
Tel: 033-47 5704  
Fax: 033-40 0833

Mr. G. Arora, Director  
Arora Timber Pvt Ltd., 2/29 WHS, Kirti Nagar, New Delhi 110 015.  
Tel: 022-546 1528  
Fax: 543 0578



**Appendix F**  
**PULP AND PAPER INDUSTRY ASSOCIATIONS**

Mr. N. K. Naithani,  
Executive Secretary  
Indian Pulp & Paper Technical Association  
I.P.T. Campus, Post Box no. 47  
Saharanpur - 247 001

Mr. B. Ghosh  
Secretary  
Indian Paper Mills Association  
India Exchange, 8th Floor  
4 India Exchange Place  
Calcutta - 700 001

Mr. U.K. Joshi  
Secretary  
Indian Agro Paper Mills Association  
1006 Pragati Tower,  
26 Rajendra Place  
New Delhi - 110 008  
Tel: 011-573 9794  
Fax: 011-575 1700

Mr. N.B. Poddar  
Hony. Secretary General  
All India Small Paper Mills Association  
109 Shaikh Memon Street, 2nd Floor  
Bombay - 400 002

Mr. Rajiv Budhiraja  
Secretary  
Indian Paper Makers Association  
PHD House, 4th Fl,  
Opp. Asian Games Village, Hauz Khas,  
New Delhi - 110 016  
Tel: 110-66 8379

Mr. A.K. Das  
Industrial Adviser & Member Secretary  
Development Council Pulp, Paper and Allied Industries  
Directorate General of Technical Development (DGTD)

**Udyog Bhawan  
New Delhi - 110 011**

**Mr. Padam Kumar Jain  
President  
Paper Merchants Association (Regd) Delhi  
Kagaz Bhavan, 132 Gail Batashan, Chawari Bazar, Delhi 110  
006.  
Phone: 011-326 1345**

## Appendix G INTERNATIONAL FINANCIAL INSTITUTIONS

Canada has two levels of representation at most **Multilateral Banks**: an Executive Director, responsible for setting policy; and a Liaison Office, usually based at the Embassy, to assist Canadian firms in their marketing efforts on projects financed by the banks. Companies should first approach the OLIFIs.

### WORLD BANK

Len Good  
Executive Director  
1818 H Street, N.W.  
Washington, D.C.  
USA 20433  
Tel: (202) 458-0081  
Fax: (202) 477-4155

Greg Ebel  
Advisor  
Office of the Executive Director  
Tel: (202) 473-5682  
Fax: (202) 477-4155

### OLIFI

David Brown  
Commercial Counsellor  
Canadian Embassy  
501 Pennsylvania Avenue, N.W.  
Washington, D.C.  
USA 20001  
Tel: (202) 682-7719  
GENERAL: (202) 682-7788  
Fax: (202) 682-7789

John Kur  
Commercial Officer  
Tel: (202) 682-7784  
Fax: (202) 682-7789

Connie Connor  
Commercial Officer  
Tel: (202) 6820-1740 Ext: 7309

Fax: (202) 682-7789

**ASIAN DEVELOPMENT BANK**

Julian Payne  
Executive Director  
P.O. Box 789  
Manila, Philippines 1099

Tel: 011-632-711-3851  
Fax: 011-632-741-7961 or 011-632-632-6816

**OLIFI**

Arthur Fraser  
Commercial Counsellor and ADB Liaison  
Canadian Embassy  
P.O. Box 2168  
1261 Makati Post Office  
Metro Manila, Philippines  
Tel: 011-632-815-9536  
Fax: 011-632-810-5142

**EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT**

John Coleman  
Executive Director  
One Exchange Square  
London, U.K.  
EC2A 2EM  
Tel: 011-44-71-338-6000  
Fax: 011-44-71-338-6100

David Horley  
Alternate Director  
One Exchange Square  
London, U.K.  
EC2A 2EM  
Tel: 011-44-71-338-6508 (until June 1996)  
Fax: 011-44-71-338-6062

**Appendix H**  
**FINANCIAL INSTITUTIONS:**

Reserve Bank of India (the central banking authority) New Central Office Building,  
Shahid Bhagat Singh Road, Bombay - 400023.  
Phone: 2861602/2860604,  
Telex: 011-2318/2455

Export-Import Bank of India Maker Chamber IV, 8th Floor, 222, Nariman Point,  
Bombay - 400021.  
Phone: 223320

Industrial Credit and Investment Corporation of India Ltd. ICICI Building, 163,  
Backbay Reclamation, Churchgate, Bombay - 400020.  
Phone: 219111/219121, Telex: 011-2193, Fax: 211025.

Bank of Nova Scotia Mittal Tower, B Wing, Ground Floor, Nariman Point, Bombay -  
400021.  
Phone: 234824/234812/232822,  
Telex: 011-4824 BN IN

Hongkong Bank (Merchant Banking Division) 314, Dr. D.N. Road, Fort, Bombay -  
400001.  
Phone: 287133,  
Telex: 011-4647

Grindlays ANZ (Merchant Banking Division) 90 M.G. Road, P.O. Box 141, Bombay -  
400001.  
Phone: 270630,  
Telex: 011-2240

Citibank (Merchant Banking Division) 293 D Naoroji Road, Bombay-1  
Phone: 254898, 258853

State Bank of India Central Office, Madame Cama Road, Bombay - 400021.  
Phone: 2045158

**Appendix I**  
**CHAMBERS OF COMMERCE AND INDUSTRY**

**National Level**

**Bombay Chamber of Commerce and Industry, Mackinnon Mackenzie Building, Ballard Estate, Bombay - 400038.**

**Phone: 264681,**

**Telex: 011-73571**

**Indian Merchants' Chamber Indian Merchants' Chamber Marg, Churchgate, Bombay - 400020.**

**Phone: 2046633,**

**Telex: 011-5195**

**Federation of Indian Chambers of Commerce and Industry (FICCI) International Division, Federation House, Tansen Marg NEW DELHI 110 001**

**Tel: (9111) 3319251**

**Fax: (9111) 3320714**

**Telex: 3161768 ecci in**

**The Associated Chambers of Commerce & Industry of India Allahbad Bank Building 17, Sansad Marg NEW DELHI 110 001**

**Tel: (9111) 310704**

**Fax: (9111) 312193**

**Telex: 3161754 asso in**

**Tlg: ASSOCHAM**

**PHD Chamber of Commerce and Industry, International Affairs Department, PHD House Opp. Asian Games Village NEW DELHI 110 016**

**Tel: (9111) 6863801**

**Fax: (9111) 6863135**

**Telex: 3173058 phdc in**

**Tlg: CHAMBER**

**Indian Merchants' Chamber Library, IMC Marg, IMC LNM Building P.O. Box 11211 BOMBAY 400 020**

**Tel: (9122) 2046633**

**Fax: (9122) 2048508**

**Telex: 1185195 imc in**

**Tlg: INCHAMBU**

The All-India Exporters' Chamber, Janmabhoomi Chamber, Walchand Hirachand Marg  
 Fort  
 BOMBAY 400 001  
 Tel: (9122) 26111055  
 Telex: 1181051 aiec in  
 Tlg: SERVEX (GPO BOMBAY)

#### State Level

Maharashtra Chamber of Commerce 12 Rampart Row, Bombay - 400001.

Gujarat Chamber of Commerce and Industry Gujarat Chamber Building, Ranchodlal  
 Road, Ahmedabad - 380009.  
 Phone: 78311-14

Central Gujarat Chamber of Commerce Federation Building, Race Course Road,  
 Vadodara-1  
 Phone: 66496

Goa Chambers of Commerce and Industry P.O. Box No. 59, Panjim, Goa - 400001  
 Phone: 2315/3222, Ta: CHAMBERA

Bengal National Chamber of Commerce and Industry 23, R.N. Mukherjee Road  
 CALCUTTA 700 001  
 Tel: (9133) 282951  
 Fax: (9133) 212189 in  
 Tlg: CONJOINT

Calcutta Chamber of Commerce 18-H, Park Street CALCUTTA 700 071  
 Tel: (9133) 2480500

The Cochin Chamber of Commerce and Industry Bristow Road P.O. Box 503  
 Willington Island COCHIN 682003  
 Tel: (91484) 666348  
 Fax: (91484) 666348  
 Telex: 8856493 ccci in

The Madras Chamber of Commerce and Industry 498, Anna Salai MADRAS 600 035  
 Tel: (9144) 451452  
 Fax: (9144) 451264  
 Telex: 4123036 mcci in  
 Tlg: MASCHAM

Maharatta Chamber of Commerce & Industries (MCCI) Commercial Reference Library  
Div. Tilak Road P.O. BOX 525 PUNE 411 002  
Tel: (91212) 440371  
Fax: (91212) 444253  
Telex: 1457333, 1457505 mcci in  
Tlg: COMINDUS



**Appendix J**  
**TRADE PROMOTION ORGANIZATIONS AND BODIES**

Ministry of Commerce  
287-A, Udyog Bhawan  
NEW DELHI 110 011  
Tel: (9111) 3016334  
Fax: (9111) 3014418

Ministry of Commerce  
Directorate General of  
Commercial Intelligence & Statistics  
1, Council House Street  
CALCUTTA 700 001  
Tel: (9133) 283111  
Fax: (9133) 286528  
Telex: 217902 dgcs in  
Tlg: COMMINT CALCUTTA

India Trade Promotion  
Organization (ITPO)  
National Centre for Trade Info.  
Pragati Bhawan  
Pragati Maiden  
NEW DELHI 110 001  
Tel: (9111) 3328239  
Fax: (9111) 3318142  
Telex: 3161022, 3161311, 3165155 comxh in  
Tlg: COMEXH

Indian Institute of  
Foreign Trade (IIFT)  
B-21, Mehrauli Institutional Area  
NEW DELHI 110 016  
Tel: (9111) 655124  
Fax: (9111) 6853956  
Telex: 3173185 iift in  
Tlg: INDIFT

Foreign Trade Development  
Centre (FTDC)  
Trade Information Centre  
1014, Indra Prakash  
21, Barakhamba Road  
NEW DELHI 110 001  
Tel: (9111) 3310549  
Fax: (9111) 3319213

Indian Council for  
Business Development  
International Business Division  
21, National High School Road  
V.V. Puram  
BANGALORE 560 004  
Tel: (91812) 609568  
Fax: (91812) 6612403  
Telex: 8452115 fkci in

Coir Board  
Dept of Small Scale Industries &  
Agro & Rural Industries  
M.G. Road  
P.O. Box 1752  
COCHIN 682 016  
Tel: (91484) 351807  
Fax: (91484) 370034  
Telex: 8856363 coir in  
Tlg: COIR BOARD

All India Manufacturers Organisation, Jeevan Sahakar, Sir P.M.  
Road, Bombay - 40001.  
Phone: 2861016/1272,  
Telex: 011-75511 A/WR IN

Confederation of Engineering Industry 105, Kakad Chambers,  
132, Dr. Annie Besant Road, Worli, Bombay - 400018.  
Phone: 4931790/0565,  
Telex: 011-6179

The All India Association of Industries 98, Mittal Chambers,  
Nariman Point, Bombay - 400021.  
Tel: 2023390,  
Telex: 011-2795 NALIN-IN

**World Trade Centre Bombay**  
Centre 1, 31st floor  
Cutle Parade  
BOMBAY 400 005  
Tel: (9122) 2184434  
Fax: (9122) 2188175

**Federation of Indian Small and  
Medium Enterprises**  
27, Nehru Place  
NEW DELHI 110 019  
Tel: (9111) 6411417  
Fax: (9111) 6852170  
Tlx: 3173111 wasm in

**Confederation of Indian Industry (CII)**  
23, 26 Institutional Area  
Lodi Road  
NEW DELHI 110 003  
Tel: (9111) 4629994  
Fax: (9111) 4633168  
Tlx: 3166655, 3165401 alei in

**M.P. Importers & Exporters Association**  
Overseas Trade Promotion Dept  
20/1, New Palasia Indore  
207, Silver Arc Plaza, P.O. Box 591  
INDORE 452 001  
Tel: (91731) 432699  
Fax: (91731) 432799  
Tlx: 735400 pco in  
Tlg: OVERSEAS

**All India Importers' Association**  
23/34, Veer Nariman Road  
BOMBAY 400 023  
Tel: (9122) 202685

**Federation of Small &  
Medium Industries**  
23, R.N. Mukherjee Road  
CALCUTTA 700 001  
Tel: (9133) 285114  
Fax: (9133) 288234

**Institute of Small Enterprises and  
Development  
Vennala P.O.  
COCHIN 682 025  
Tel: (91484) 347884  
Fax: (91484) 345163  
Tlg: INSMALL**

**Appendix K**  
**CONSULTANCY FIRMS WITH A SPECIALIZATION IN PULP AND PAPER**

Bhagwati Associates Pvt. Ltd.  
Haroon House (4th Floor)  
294, Perin Nariman Street  
Bombay - 400 021  
*(Pulp & Paper)*

Dalal Consultants & Engineers Pvt. Ltd.  
44, R.G. Thadani Marg, Worli  
Bombay - 400 018  
*(Pulp & Paper)*

Development Consultants (P) Ltd.  
24B, Park Street Calcutta - 700 016  
*(Pulp)*

Engineers India Ltd.  
E.I. House  
11, Bhikjai Cama Place  
New Delhi  
*(Paper)*

Gilcon Project Service Ltd.  
Alankar Bldg., 2nd floor  
Lajpat Nagar-III  
New Delhi - 110 024  
*(Paper Mills)*

Gherzi Eastern Ltd.  
Neville House, Ballard Estate  
J.N. Heredia Marg  
Bombay - 400 038  
*(Pulp & Paper)*

HMT (International) Ltd.  
17, Ali Askar Road Bangalore - 560 052  
*(Printing Machinery)*

Hangal Paper Consultants (P) Ltd.  
A-7, New Friends Colony  
New Delhi - 110 065  
(*Paper Industry*)

Industrial Consulting Bureau (P) Ltd.  
168, C.S.T. Road  
Kalina  
Bombay - 400 020  
(*Pulp & Paper*)

Ibcon Pvt Limited  
Merchant Chambers  
41, New Marine Line  
Bombay - 400 001  
(*Pulp & Paper*)

Kumbhani Consultants  
P-35, India Exchange Place  
Calcutta - 700 001  
(*Paper Mills, Jute Mills*)

Multi Projects & Development Consultancy (P) Ltd.  
10, 11 & 12th Floor  
S.S.B. Mutt Trust Bldg.  
Tank Bund Road East  
Bangalore - 560 009  
(*Forestry*)

National Industry Development Corporation Ltd.  
Chanaka Bhawan  
Africa Avenue  
New Delhi - 110 021  
(*Pulp & Paper*)

## **Appendix L**

### **SOURCES OF STATISTICAL INFORMATION IN INDIA**

India has a large amount of statistical information available and it is of a reasonably high quality. Some of the main sources are:

- Economic Survey of the Ministry of Finance;
- Centre for monitoring the Indian Economy, monthly and annual reports;
- Census of India 1991 (ten-yearly data)
- Budget of the Central Government (annual, Ministry of Finance)
- Estimates of National Product Saving and Capital Formation (annual)
- Monthly Abstract of Statistics
- Annual National Account Statistics
- Report on Currency and Finance (annual; Reserve Bank, Bombay)
- Reserve Bank of India, Bulletin (monthly)
- Monthly and annual Trade Statistics of the DGCIS (Calcutta)
- hindu Survey of Indian Industry

## Appendix M

### OTHER HELPFUL PUBLICATIONS

Department of Foreign Affairs. (1995). *SO, YOU WANT TO EXPORT*. Canada: Trade Communications Division (BCT)

*Directory of the Canadian Trade Commissioner Service* - a DFAIT publication which lists Canadian missions abroad with foreign trade, investment and tourism promotion responsibilities.

*Trade Development Programs and Services* - a pocket-sized guide to the development programs and services offered to the Canadian exporting community by DFAIT.

*Export Sales Leads - Register your company today!* - Pamphlet describing the WIN Exports program.

*Pocket Facts: Canada - Economic Indicators* - Periodically updated, year-to-date and annual statistics on 30 economic indicators and on merchandise trade with Canada's top 100 trading partners.

*CanadExport* - A DFAIT twice-monthly newsletter that provides advice information for Canadian exporters.



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