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**DIRECTORY OF CANADIAN
CONTRACT FURNITURE EXPORTERS**

Secondary Industries Division (TAC)

External Affairs and
International Trade Canada



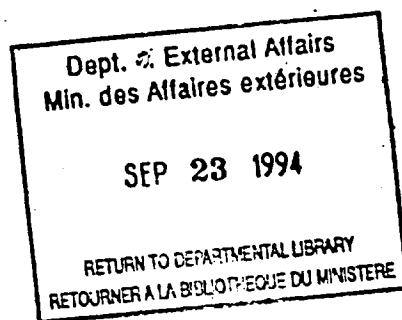
Canada

INTERNATIONAL TRADE DEVELOPMENT BRANCH

MISSION STATEMENT

To Enhance Canadian Export Performance
and International Competitiveness

43-266-496



External Affairs and International Trade Canada (EAITC) has taken the utmost care in preparing this Directory. However, as information in this Directory is gathered through mailed questionnaires, direct contact and other sources of public information, EAITC cannot and does not guarantee the accuracy of the information, not the absence of error or omissions. Therefore, EAITC assumes no liability for the contents of the Directory.

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DELTA FURNITURE INC.
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ELECTRON METAL FABRICATORS INC.
ENGINEERED PLASTICS INCORPORATED
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GROUP FOUR FURNITURE INC.
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LACASSE INC.
LAURYSSEN KITCHENS LIMITED
LEDA FURNITURE
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LES INDUSTRIES DE LA RIVE SUD LTÉE
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M.K.E. INDUSTRIES (1984) INC.
METALSMITH CO. LTD.
MEUBLES UTAMARO INC.
MIRROLINE DESIGNS LTD.
MOBILIER RUSTIQUE (BEAUCE) INC.
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NITTY GRITTY REPRODUCTIONS
NORLAB INC.
NORTH AMERICAN FURNITURE GROUP, INC.
OPTIMUM MANAGEMENT CORP.
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P.C. INDUSTRIES INC.
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PETER PUTTER LTD.
POWNING DESIGNS LTD.
PRECISION MFG INC
PRISMATIQUE DESIGNS LTD.
PRO-SARO
PRODUITS DELTA LTÉE
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SPJ FURNITURE TECHNOLOGY CORPORATION

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SCHMIDTKE MILLWORK LTD.
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SPACE MAKER LIMITED
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STORAGE-PLUS SYSTEMS LTD.
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TUFF EDGE INC.
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VOGUE DISPLAY
W.R. KEY LIMITED
WATERLOO FURNITURE COMPONENTS LTD.
WOODCRAFT
WYLIE SYSTEMS
ZOL-MARK INDUSTRIES**

ACCRO FURNITURE INDUSTRIES

211 Hutchings Street
Winnipeg, Manitoba R2X 2R4
Tel: (204) 633-8432
Fax: (204) 694-5586

Export Contact:

Mr. T. J. Clark President

Acme Chrome Furniture Ltd., founded in Winnipeg, Canada in 1946, began as a manufacturer of tubular steel kitchen suites satisfying post war consumer demand. In the mid 1950's, the company relocated and expanded several times and the product line grew to include furniture for restaurants and hospitality facilities. By 1966 the product line had further expanded to include furniture for educational facilities necessitating the construction of a new 6,000 square meter factory designed specifically for the manufacture of steel furniture.

Throughout the remainder of the 60's, all through the 70's, and the 80's, the company product line followed the baby boom generation as they progressed from home, to school, to university, and to the office. The office products manufactured include a complete line of Ergonomic and stationary seating, and library and computer tables. In addition, the company has also acquired the capability to produce furnishings for acute and extended health care facilities. In 1989, a new electrostatic powder coat finishing facility was opened to provide company products with the latest technology in environmentally favourable metal coating capability.

The type and design of the products, the materials utilized, and the scope of the company have changed dramatically since 1946. However, the important contribution of the people behind the product has remained constant throughout the company history. The long service contribution of many key employees has allowed the company to provide consistent quality to the market place.

Today more than 60 employees work together to manufacture products for the contract industry which are marketed under Accro Furniture Industries, while the residential furniture produced is marketed under Acme Chrome Dinettes. Every day thousands of people utilize furniture manufactured by Acme Chrome Furniture Ltd. in a wide variety of installations throughout Canada and many parts of the United States. Years of experience, combined with a reputation for fine quality and reliable service, are the reasons the company has become a recognized leader in the industry.

Products for Export

Tables, Office, metal, except Tracing
Office Furniture, metal
Hospital Furniture
Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture

ADDMORE OFFICE FURNITURE INC.

361 Ambassador Drive
Mississauga, Ontario
L5T 2J3

Tel: (416) 795-3400

Fax: (416) 795-3409

Export Contact:

Steve Weiss President

Addmore Office Furniture Inc. is Canada's largest retailer and wholesaler of new and used office furniture. From desks to partitions to refuse containers - Addmore has it all! The Company has everything that you require to efficiently furnish your office areas; from the mailroom the CEO's office.

Addmore is a full line dealer, call or visit our showrooms and we'll show you the most complete sets of new and used office furnishings. If you are setting up temporary offices, ADDMORE can even prepare a furniture rental program which nobody else can beat.

At Addmore, 15 years of experience and 9 strategically located warehouse facilities allow the firm to service customers' needs quickly. The firm's professional "sourcing" staff go out to locate and purchase quality used furniture and accessories while the courteous sales staff is full of suggestions which can save you \$\$\$\$. So for the most affordable prices on new and used office furniture there's only one place to go -- ADDMORE!

Addmore imports and exports all types of office furniture and is constantly searching for new exciting lines of office related items. Addmore, a truly full service office furniture warehouse supermarket.

Products for Export

Desks, Office, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Visible Record Equipment, metal
Draughting & Drawing Boards, metal
Stands, Computer/Typewriter, metal
Tables, Tracing, metal
Tables, Office metal, except Tracing

Office Furniture, metal
Safe and Vault parts
Safes and Vaults, Fire/Burglary-Resistant
Shelving, other than wooden
Lockers, other than wooden
Office Chairs

AFEYAN INDUSTRIES INC.

400 Stinson Street
Montreal, Québec
H4N 2E9

Tel: (514) 744-5045

Fax: (514) 744-2962

Export Contact:

Levon Afeyan Executive Vice President

Afeyan Industries produces a broad range of chairs and tables for commercial use. Products include chairs with wooden frames and metal frames, some stackable, priced in the middle range. The company recently introduced a new line of wooden and metal stackables as well as Scandinavian designed chairs, predominantly using laminated wood components. Having a sister company SEATPLY, which is the largest Curved plywood component manufacturer in Canada, the company can assure the highest quality with extremely competitive prices.

At the present time, 80% of production is marketed across Canada through a network of factory representatives and dealers. Exports to the U.S. are on a steady rise. Penetration has begun from New England. Growth is forecasted by increasing territorial coverage throughout the U.S. appealing to the Architect/design community. All new products being developed have Europe in mind. The company would like to find agents in Europe to handle our line or licence our models to factories interested in broadening their product line.

Products for Export

Desks, Office, wooden

Visible Record Equipment, wooden

Stands, Computer/Typewriter, wooden

Tables, Tracing, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Hospital Furniture

Furniture, Church

Furniture, School, except Blackboards

Furniture, Auditorium and Theatre, all kinds

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

ALASKA WOOD INDUSTRIES LTD.

8850 Overpass Road
Ashton, Ontario
K0A 1B0

Tel: (613) 257-3597
Fax: (613) 257-8876

Export Contact:

George Ignjatic Sales Manager

Alaska Wood Industries is a manufacturer of commercial store fixtures, institutional furniture and custom architectural millwork. The company has the capacity and facilities to produce large production runs of fixtures, while also producing one-of prototype models. The work is done to architectural specifications and is verified by the use of in house shop drawings. All units fabricated are to the highest European quality standards and are subject to customer approval and inspection.

The company also produces a standard line of industrial furniture that is used for workshop and storage applications. Solid maple construction is predominant in the fabrication of these units to ensure a lasting durability. A brief brochure on the standards is used as an introduction to the products.

The plant is located in Ashton, Ontario, 15 miles west of Ottawa on Highway #7. A modern 10,000 square foot facility is comprised of the woodworking mill shop and the custom shop. On site finishing facilities are available. The plant is tooled with up to date equipment that can produce quality products quickly and efficiently. Experienced craftsmen and millworkers form a well-rounded team in a non-union shop.

Products for Export

Desks, Office, wooden
Furniture, Church
Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Furniture, Auditorium and Theatre, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures
Shelving, wooden
Lockers, wooden

ALLSEATING CORPORATION

1275 Crestlawn Drive
Mississauga, Ontario
L4W 1A9

Tel: (416) 625-7723

Fax: (416) 625-6953

Export Contact:

Andrew Neil V.P. Marketing

Allseating Corporation manufactures contract full line seating, specializing in ergonomic office chairs that are designed to accommodate a variety of body sizes and spinal curvatures. The firm offers a wide range of reception, stacking traditional and soft seating to compliment user friendly ergonomic seating that includes passive and dedicated task style chairs.

All seating has a standard five year warranty and provides customer friendly service throughout Canada and the United States. The Company's main language is english but service can be provided in french, italian, spanish, portuguese and indian.

The firm manufactures to ISO 9002 standards and ergonomic seating is tested to CGSB and ANSI-BIFMA test methods. The firm is currently seeking new markets in Europe, Mexico and South America.

Products for Export

Hospital Furniture, Chairs
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Office Chairs

ALLTRADE ENTERPRISES LIMITED

1275 Morningside Avenue, Unit 20
Scarborough, Ontario M1B 3W1

Tel: (416) 724-1310

Fax: (416) 724-1312

Export Contact:

Manvel J. Ceballo

Alltrade Enterprises Limited is a trading house that specializes in exporting Canadian and American products to the Caribbean and Central and South America. The firm is devoted to providing efficient and economical services which include product sourcing, shipping and documentation for customers. The company's energetic sales team is responsible for introducing new products to potential customers while continuing to promote and provide new information on new updated products. Regular visits to countries of export ensure high customer satisfaction.

Alltrade exports component parts for the manufacture of office furniture, building materials, finished office, household and lawn furniture, food, beverages and vitamins. Alltrade acts as the exporting arm of major manufacturers who depend on the professionalism and expertise with which the firm handles customers abroad.

Alltrade is now in its 13th year of operation as a trading house and has won great respect in the exporting industry. A Canadian company, the firm communicates in English, Spanish and French through a multilingual staff. In this spirit, Alltrade looks forward to expanding their efforts into the U.K. and Europe.

Products for Export

Desks, Office, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Office Furniture, wooden
Draughting & Drawing Boards, metal
Stands, Computer/Typewriter, metal
Office Furniture, metal
Furniture, Hotel & Motel, all kinds
Show Cases, except refrigerated
Show Cases, Parts of, except Hardware
Shelving, wooden
Office Chairs

ARBELL INDUSTRIES

P.O. Box 215
Burlington, Ontario
L7R 3Y2
Tel: (416) 332-7755
Fax: (416) 332-0748
Export Contact:
A.W. Hart President

Arbell Industries is Canada's most prominent manufacturer of work benches and work bench systems for the light industrial, high technology, laboratory, and educational applications. The product, marketed under the brand name Arlink, is locally made from approximately 100% Canadian materials.

The unique Arlink Series 8000 System was initially developed to satisfy the demands of the manufacturing sector to enhance production techniques while using absolute minimum floor space. In addition, the system is fully modular, has flexibility of configuration, and the adjustability to meet today's ergonomic requirements.

Arbell Industries markets the Series 8000 System throughout North America, Europe, Middle East, Far East, and Australia through a network of dealers and distributors based in major centres. To assist sales on a global scale, present promotion material is printed in six languages, namely; English, French, German, Spanish, Italian, and Dutch. Others will be added as the need arises.

Products for Export

Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Special Purpose Furniture

ARCONAS CORPORATION

580 Orwell Street
Mississauga, Ontario
L5A 3V7

Tel: (416) 272-0727

Fax: (416) 897-7470

Export Contact:

John W. Neufeld President

Arconas Corporation is a manufacturer of seating for Corporate and Institutional use. All of the company's products are moulded in high resiliency, cold cure, CFC free urethane directly onto steel frames to provide an extremely durable, comfortable and fire retardant product.

Approximately 60% of the firm's Designs are by Canadian designers with the remainder European. The Product Designs are of a contemporary to transitional style. Because of manufacturing techniques and the ability to manufacture their own moulds, they are very versatile in providing custom requirements.

For corporate clients the firm manufactures mostly executive chairs, lounge and reception sofas and chairs. For the hospitality market, the company manufactures lounge chairs and sofas including special requirements for the cruise ship industry.

Arconas Corporation also has a Healthcare division which manufactures patient chairs, day room chairs, recliners and sleeper chairs for health care institutions seeking to provide a homelike, yet fully medically correct environment. All health care products are designed under the careful eye of a physiotherapist consultant.

The company currently markets throughout Canada and the U.S. and has some of the Canadian Designed products being made under license in Europe.

The firm would be most interested in furthering European markets, but most especially in the Asian/Pacific rim. The company is currently developing the Mexican market and intends to use this as the basis to expand into Central and South America.

Products for Export

Office Furniture, metal
Executive and Reception seating
Hospital Furniture
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds

ARTMET SYSTEMS INC.

8910 Yellowhead Trail
Edmonton, Alberta
T5B 1G2

Tel: (403) 474-5451
Fax: (403) 471-3165

Export Contact:

Stephen Tadman General Manager; Sales & Marketing

Artmet Systems Inc. is a western Canadian manufacturer of a full range of commercial Office and Institutional furniture. The product offering includes Systems Furniture, Laminated Modular Casegoods, Wood Executive Furniture, School Desks, Library Shelving, and Ergonomic Seating. The majority of modular furniture is manufactured utilizing KD construction, which minimizes freight cubic requirements.

Artmet Systems Inc. currently markets through sales offices in major Canadian cities. The Company is interested in expanding its distribution into the United States, with particular emphasis on the west coast.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Stands, Computer/Typewriter, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Furniture, School, except Blackboards
Furniture, Public Building, all kinds
Shelving, wooden
Shelving, other than wooden

ARTOPEX INC.

2121 Berlier Street
Laval, Québec
H7L 3M9
Tel: (514) 332-4420
Fax: (514) 688-5171

Export Contact:

Martin Blanchet Vice President, Sales & Marketing

Artopex Inc. manufactures and markets a large selection of office furniture such as ergonomic office chairs, chairs for waiting rooms or cafeterias, filing cabinets, wood furniture and office systems. All these products, manufactured in the province of Québec, Canada, are 100% Canadian and their quality and competitive prices are renowned throughout the country.

A crew of skilled designers, well-trained on the CAD system, is available to assist the customer on large project specifications. Furthermore, knowledgeable customer service personnel is always on hand to service its customers. All Artopex personnel can easily communicate with their clients either in French or in English.

The company has many showrooms in various North American cities as well as in Mexico and a distribution network, through agents and representatives, all across the continent. In addition to the USA, export markets include Venezuela, Saudi Arabia, Africa and Japan. Primary markets for Artopex are South and Central America and secondary markets include Europe, the Far East and Africa.

Products for Export

Desks, Office, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Visible Record Equipment, wooden
Office chairs
Systems furniture

ASSOCIATED DISPLAY SERVICES LTD.

2908 18 Street N.E.

Calgary, Alberta

T2E 7B1

Tel: (403) 250-3000

Fax: (403) 250-8801

Export Contact:

John Hamilton President

Associated Display Services Ltd., operates under A.D.S. Group trade styles; A.D.S. Millwork, A.D.S. Plastics, A.D.S. Store Fixtures.

The Millwork division produces Store Furniture; Tables, Counters, Showcases. The Plastic division fabricates Acrylic Components, Cases and Displays. The Thermoforming section of the Plastic Division does Vacuum Forming, Bins, Tables, Mannequin Forms as well as components for other manufacturing firms.

A.D.S. Store Fixtures distributes a wide range of Fixtures and Fittings for various Retailers. Much of the manufacturing done is developed for or to specific customer requirements.

Exports have been mostly to the U.S., consisting of Vacuum Formed Plastic, Bin Tables and Clothing Forms, however, the firm is expanding marketing efforts to include Bakery Cases and Back Wall Fixtures primarily to Supermarkets. Refrigeration may also be included.

Products for Export

Special Purpose Furniture

Show Cases, except refrigerated

Show Cases, Parts of, except Hardware

Hotel, Rest, Store & Office Fix, pts

Hotel, Rest, Store & Office Fixtures

ATLANTIC FURNITURE MANUFACTURING LTD.

3737 East 2nd Avenue
Burnaby, B.C.
V5C 3W6

Tel: (604) 293-1966

Fax: (604) 294-2702

Export Contact:

Dennis Ripoli Vice President

Atlantic Furniture Manufacturing produces several lines of upholstered furniture, Coventry, Briarwood, Architect and most recently Stylus. Located in Burnaby, British Columbia, the company produces and sells to retail stores, designers and contract sales.

Atlantic had its beginning in 1959, when, under the name of D.B. Lewis Fine Furniture Ltd., it started manufacturing living room furniture. At this point, it had 8 employees and produced 15 pieces of furniture per day, servicing B.C. and parts of Alberta.

Today Atlantic is currently producing 75 pieces of upholstery per day, employing 60 people. It is a family owned and run business with long time employees.

95% of all Atlantic sales are to Western Canada. The company has over 200 retail dealers, 150 designers and many contract accounts that it sells to. Regional agencies are located in British Columbia, Alberta, Saskatchewan and Manitoba.

Atlantic is planning to broaden their sales into Eastern Canada and more into the Pacific Northwest. The company is also concentrating on expanding the contract sales division. While Atlantic has created new lines of quality built upholstery, they are also keeping a 4 to 6 week delivery, a priority along with quality control.

Products for Export

Furniture, Hotel & Motel, all kinds

BADY INT'L INC.

4150 Monsabre
Montreal, Québec H1M 2P6

Tel: (514) 257-8500

Fax: (514) 257-8501

Export Contact:

Yvon Richard Vice President M/D

The firm was founded in June 1985 and is the manufacturing agent for several companies, such as Les Industries de la Rive Sud, JSP, Concordia, Lacasse et Frères, ALB and many others.

The company is also involved in a number of Canadian embassies worldwide, having sold products in Burundi, Djibouti, Ivory Coast, Guinea, Mali and Kuwait.

At present the firm is working with Bechtel, London, England on a contract for furniture and furnishings in West Africa.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Visible Record Equipment, metal
Draughting & Drawing Boards, metal
Stands, Computer/Typewriter, metal
Tables, Tracing, metal
Tables, Office, metal, except Tracing

Office Furniture, metal
Visible Record Equipment
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts.
Hotel, Rest, Store & Office Fixtures
Locks, Combination, for Safes and Vaults
Doors & Door Frames for Safes and Vaults
Safe and Vault parts
Safes & Vaults, Fire/Burglary-Resistant
Shelving, wooden
Lockers, wooden
Shelving, other than wooden
Lockers, other than wooden

BEAVER CHAIR MFG. LTD.

12 Densley Avenue
Toronto, Ontario
M6M 2R1
Tel: (416) 248-5646
Fax: (416) 248-5749

Export Contact:

Larry Daiter President

Beaver Chair Mfg. Ltd. produces a large variety of office, institutional and contract seating. Frames are of metal, chrome or painted finishes as well as a variety of wood frames and finishes. Goods can be made with customers' own coverings as well as a large range of decorator designs and colours, or leather.

The company publishes new literature every six to eight months or so, as product lines are expanded. At Beaver Chair we have great flexibility to adapt to your specific needs as well as the ability to cater to that smaller order which larger firms often dislike to accommodate. Although the firm produces a variety of office chairs in ergonomics, the major component parts are made in Canada. Restaurant seating is also a major part of the company's production, predominantly with steel frames.

The Canadian market has approximately 95% of the firm's sales, while the rest goes to the U.S. In the past, the majority of sales were to the U.S. as well as selling to Puerto Rico and Barbados. At the present time the firm is negotiating an exclusive contract for representation in the Middle East.

Beaver Chair Mfg. is interested in pursuing and developing sales worldwide, and welcomes requests or information regarding distributors or agents. The company is interested to discuss licensing arrangements either way to broaden their product line as well as yours.

Products for Export

Office Furniture, wooden
Office Furniture, metal
Office Chairs

BEKA CASTING LTD.

349 Bowes Road
Units 21 - 26
Concord, Ontario
L4K 1J3
Tel: (416) 669-4255
Fax: (416) 669-3627

Export Contact:
Maggie Bederian Vice President

Beka Casting Ltd. manufactures and markets cast aluminum indoor/outdoor casual furniture made and packaged in Canada.

The procedure used in the manufacturing is known as die casting. The result, a cleaner, smoother surface which enables the paint to adhere better. Also, screws are implanted directly into the product so that no screw heads are visible on front surfaces. No scrap metals are used in this method therefore this gives flexibility and less breakage and simplicity in assembly. Die casting is much faster than other methods, and the product can be produced in larger volume in less time to meet market demand. With this method Beka Casting achieves a superior product to other methods of casting.

At Beka Casting, all merchandise is unassembled in cartons for lower cost in shipping and warehouse storage. Products come with easy to read assembly guides in both french and english and all stainless steel hardware. Special outdoor paint is used and tested to the harshest weather conditions in which no fading or peeling occurred. In addition, Beka casting is able to provide a five-year manufacturer's guarantee against rusting or breaking on their aluminum products.

As well as the USA, Beka Casting Ltd. export markets now include the Caribbean islands. The main language in the company is english, but communication in arabic, armenian, turkish, and french is available. New markets are being sought throughout Europe, the Middle East, Africa, Australia, and South America.

Products for Export

Furniture, School, except Blackboards
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture

BELBOIS LTD.

7525 Henri Bourassa Est

Montreal, Québec

H1E 1N9

Tel: (514) 648-4551

Fax: (514) 648-6862

Export Contact:

Michael Selim Vice President Sales

Belbois Ltd. is a company that started its operation in 1974 and was manufacturing audio/video cabinets for large electronic audio/video manufacturers. In 1990, Belbois expanded its market to wholesalers and distributors of electronic audio/video equipment. In 1991, the firm began exporting to the U.S., a highly competitive market.

Presently, Belbois Ltd. sells \$12 Million annually and exports half of its products to the U.S. and Europe. Located in Montreal, the company has 70 employees, facilities of 52,000 square feet, many computerized production machines, and produces a wide variety of audio/video furniture. The firm recently introduced a new line of home/office furniture with a unique design and finishing especially created for the European market.

The firms' design staff uses modern computerized techniques to develop a new style of furniture and company paint specialists have created new techniques to develop unique finishing paints. This creative approach has enabled Belbois to double its sales during the last 2 years.

Believing in future growth, Belbois is planning an expansion of it's production facilities from 52,000 to 75,000 square feet. This expansion will allow more flexibility for new machinery to meet the challenge of a wide international market.

Products for Export

Desks, Office, wooden

Stands, Computer/Typewriter, wooden

Tables, Office, wooden, except Tracing

BELISLE ACOUSTIQUE INC.

250F boul. Ford
Châteauguay, Québec J6J 4Z2
Tel: (514) 691-2584
Fax: (514) 692-9980

Export Contact:

Luc Bélisle Vice-President

The company started in 1982 in the repairing of loudspeakers. The managers then began to take more of an interest in acoustical equipment for professional musicians. From loudspeakers, amplifiers and other acoustical components, the company branched out into designing and manufacturing professional acoustics. The ear trumpet, designed to control the dispersion of sound, was the subject of some interesting research that led to the obtaining of patents.

The managers of the company were creative and wished to be independent. They desired to use their talents in a business in which their manual abilities and musical training might be put to good use. The challenge was to improve the quality of sound in the Olympic Stadium. Bélisle Acoustique won the contract to design the system. The company later obtained a contract to make the sound systems.

The first large-scale experience was a contract for Audio Analyste in 1988. To give an idea of the speaker systems made by Bélisle, required four tractor-trailers 45 feet long to transport this system, designed for crowds of 70,000 or so.

In the past, Bélisle has obtained subcontracts with professional sound projection companies across Québec. Today, the firm has decided to expand its scope and promote the "Transparence" product among the public. This product features the following:

- . Compactness
- . A deep sound
- . A solid, high-power base
- . After-sale service.

The company has now begun producing compact, small-size, high-power cabinets designed for mobile discos business meetings and cultural events. The company has also begun to seriously consider manufacturing loudspeakers to give greater competitiveness, provide a wider range of products and shorter delivery times. In this way, customers will have a product with readily available replacement parts and consistent quality.

Products for Export

Special Purpose Furniture

BERTEC MEDICAL INC.

70, 5e Avenue
C.P. 128
L'isletville, Québec
G0R 2C0
Tel: (418) 247-3986
Fax: (418) 247-7925

Export Contact:

Mr. Andre Masse Director of Sales

Bertec Medical Inc., a private corporation owned and operated by Canadians, enjoys over seventy years experience in industrial manufacturing. The company is specialized in the manufacturing of electric and manual hospital and nursing home beds, overbed tables, cabinets, dressers, bassinets, emergency stretchers, geriatric chairs, and related accessories. All products manufactured by Bertec Medical meet or exceed the Canadian Standards Association (CSA) and the Quebec Standards Bureau (BNQ) requirements. Bertec Médical Inc. is presently undergoing ISO 9002 certification program. Research and Development of products adapted to modern Health Care needs is a key element of Bertec Medical's success. Significant revenue dollars are spent on product improvement and new product development and updating of production technology every year. Development programs are based on customer and patient input, backed by a beta site testing program.

Bertec Medical's plant and head office are located in L'isletville, one hundred kilometres East of Quebec city, occupying a 4,000 square meter facility and employing 85 people. The manufacturing facility is equipped with state of the art CAD/CAM systems, a new baked epoxy paint system and employs 85 production and administration personnel. There is room for growth without major investments, as the plant is running at approximately 60% of its production capacity, and skilled labour is available within the immediate area. In addition to the Canadian market, Bertec Médical's export markets now include Africa and the Caribbean.

Products for Export

Beds, Hospital
Hospital Furniture
Special Purpose Furniture

BIRCHWOOD FURNITURE

1338K - 36th Avenue N.E.

Calgary, Alberta

T2E 6T6

Tel: (403) 250-7953

Fax: (403) 250-5106

Export Contact:

Terry Anderson

Vice President

Birchwood Furniture designs, manufactures and markets upholstered furniture and case goods such as occasional tables, entertainment centres, wall systems and curios for the retail market and commercial purposes in the mid to high end category. With plants located in Calgary and Winnipeg, Birchwood has a solid base in Western Canada. Increased marketing emphasis has been successful in strengthening the firm's position in the Eastern region and is currently succeeding in launching the U.S. market.

In order to compete on a national and global level, Birchwood has integrated the ISO 9002 quality program as an internationally recognized standard. With the implementation of the company's quality program, the next emphasis is on customer service and response. Customer service representatives and order desks are provided for each product category. Although the main language of the company is English, they can effectively communicate in French and German. Birchwood has gained a reputation as "the Quality Company" in furniture, and is anxious to establish more "quality relationships" in new markets.

Products for Export

Desks, Office, wooden

Stands, Computer/Typewriter, wooden

Office Furniture, wooden

Furniture, Hotel & Motel, all kinds

BOGDON & GROSS FURN. CO. LTD.

P.O. Box 1240
75 Ridout Street
Walkerton, Ontario
N0G 2V0
Tel: (519) 881-0600
Fax: (519) 881-1068
Export Contact:
John Al President/Plant Manager

Bogdon & Gross roots trace back to 1927 when production began in Kitchener Ontario by the founders, Peter Bogdon and Kari Gross. In 1937 with the help of their sons George Bogdon, Stan and Joe Gross, the Company relocated in Walkerton, Ontario.

Their slogan "Styled and Priced for Everyday Living", reflected their knowledge of the Furniture Business and is very much an important factor to the Company today. This 107,000 square foot factory with 60 employees still thrives.

The Company's Country Colours Collection is available in blue, green or white paint with honey ash surfaces, while the Bruce County Town Collection is constructed of solid ash and ash veneers and is available in mellow, cinnamon or honey ash finishes.

The Firm's Eighteenth century Traditional Series is constructed of solids and veneers available in walnut or mahogany finishes, also the maple line is constructed of hardwoods and veneers available in cinnamon, salem, walnut, emberglo and mahogany finishes.

The upholstered line is constructed of hardwoods and is available in maple and ash finishes.

Delivery and service depends on the item required and will run one to six weeks. The Company's aim is to satisfy its valued customers.

Products for Export

Visible Record Equipment, wooden
Special Purpose Furniture

BONAVENTURE FURNITURE INDUSTRIES LTD.

894 Bloomfield Avenue

Montreal, Québec

H2V 3S6

Tel: (514) 270-7311

Fax: (514) 270-7978

Export Contact:

Michael Levitt Vice President

Bonaventure Furniture Industries Ltd. is a wholly owned Canadian company with its principle manufacturing facilities in Montréal, Québec, Canada. The company was initiated in 1969 and manufactures a high quality designed line of contract executive seating, waiting room furniture and tables.

Bonaventure prides itself in its unique quality control and as a totally vertical operation, constructs its own upholstery frames out of solid birch and maple, controls its wood working department with 25 standard finishes of wood (stains, polyester and matte finishes), and electroplates its own steel with a variety of 30 metal finishes.

Bonaventure products have won numerous design awards throughout the Canadian and U.S. marketplaces and the prestigious but well priced line has been specified for airport lounges, hotels, executive boardrooms and waiting room areas. Representatives and showrooms located throughout the U.S. and Canada allow Bonaventure to service clientele in every major area.

Products for Export

Desks, Office, wooden

Stands, Computer/Typewriter, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Desks, Office, metal

Stands, Computer/Typewriter, metal

Tables, Office, metal, except Tracing

Office Furniture, metal

Furniture, Public Building, all kinds

Office Chairs

BRUTE KITCHEN EQUIPMENT COMPANY /INC.

6035 - L, Côte de Liesse

Montréal, Québec

H4T 1C3

Tel: (514) 731-9474

Fax: (514) 342-7686

Export Contact:

Jason Balin

Vice President

Brute and H. & R. Kitchen Equipment, established in 1954, presently occupy a 40,000 square foot, modern factory. They specialize in the hospital, foodservice, penitentiary and airport catering fields.

They produce a standard line of metal furniture, out of stainless steel, aluminium and other special finishes in both ambient heated and refrigerated models, and fixed and mobile models.

In Canada, Brute is known for its quality, reliability and service and is considered one of the foremost companies in the field.

Products for Export

Hospital Furniture

Furniture, Laboratory, all kinds

Show Cases, except refrigerated

Hotel, Rest, Store & Office Fix, pts

Hotel, Rest, Store & Office Fixtures

Shelving, other than wooden

CP DISTRIBUTORS LTD.

2311 Faithful Avenue
Saskatoon, Saskatchewan
S7K 1T9

Tel: (306) 242-3315

Fax: (306) 933-4940

Export Contact:

Ken Suppes President

CP Distributors Ltd. has manufactured and designed Chalkboard, Whiteboard and Tackboard products for the past 30 years. All orders are custom manufactured to meet the exacting needs of customers.

Educational facilities are the major users of products. In recent years many other users are adding to the firm's customer base. They are: Hospitals, Factories, Institutions, Retailers and Civic, Provincial and Federal Governments.

Marketing is mainly done through the tendering process to contractors or directly to end users. In recent years the company has established a dealer program and is actively seeking dealers in Canada, USA and Europe. The company also markets safes, enclosures and components along with shelving and lockers. These products are tendered direct or as wholesale distributor.

CP Distributors Ltd. takes pride in its ability to provide a top quality product at a competitive price. Customer service is the firm's number one goal.

Products for Export

Blackboards, except Toy
Locks, Combination, for Safes and Vaults
Doors & Door Frames for Safes and Vaults
Safe and Vault parts
Safes & Vaults, Fire/Burglary-Resistant
Shelving, wooden
Shelving, other than wooden
Lockers, other than wooden

CANADIAN BUSINESS MACHINES LTD.

1832 Bonhill Road
Mississauga, Ontario
L5T 1C4

Tel: (416) 670-7471
Fax: (416) 670-3213

Export Contact:

Jim Williams Vice President

Canadian Business Machines Ltd. was founded in 1927 as a cash register distributor. In 1946, CBM began to manufacture steel cash drawers to complement their cash register distribution.

CBM has developed over the last 60 years into a full design and manufacturing metal fabrication company including welding, painting, finishing and distributing. The present product line includes cabinets, shelving, business furniture and security equipment for stores, offices, and banks. The company manufacturing security equipment is used in most of the major banks, credit unions, and trust companies.

CBM is a major manufacturer of Copier Cabinets which are private labelled and ship directly to many O.E.M. accounts. In addition, CBM also supplies many of these companies assorted cabinets and stands for their word processors, shredders, audio visual equipment, typewriters and facsimile units.

The audio visual furniture the firm manufactures is designed and reviewed constantly to meet current weight and dimension requirements. CBM also has the expertise and capability to provide custom products using the latest in computerized steel fabrication equipment.

Products for Export

Desks, Office, metal
Visible Record Equipment, metal
Stands, Computer/Typewriter, metal
Tables, Tracing, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Visible Record Equipment
Furniture, School, except Blackboards
Special Purpose Furniture
Locks, Combination, for Safes and Vaults
Doors & Door Frames for Safes and Vaults
Safe and Vault parts

CANAM MANUFACTURING LTD.

141 Skinner Street

Victoria, B.C.

V9A 6X4

Tel: (604) 386-4111

Fax: (604) 386-6546

Export Contact:

Sandra Henson Administrator

Canam Manufacturing Ltd. designs, manufactures and markets cabinets, for residential and commercial applications. The firm has a wide selection of products including various solid wood and wood veneers, and plastic laminates.

Residential: This area includes cabinets for kitchens, bathroom vanities, storage cabinets, bedroom and living room cabinetry and entertainment centres. Products are either sold direct to clients, through public tender, or through dealers.

Commercial: This area includes cabinetry for office, medical and educational applications.

The advantages of the company's products is attention to detail, quality workmanship, and the ability to design custom cabinets and the use of non-standard woods or laminates.

Canam Manufacturing Ltd. is currently exporting to Hawaii and would like to increase sales to that area and to develop a market in the Pacific Northwest and California. The firm is currently looking for dealers or distributors for its products in these areas.

Products for Export

Desks, Office, wooden

Office Furniture, wooden

Furniture, Laboratory, all kinds

Special Purpose Furniture

CANWOOD FURNITURE INC.

955 Timmins Street

Penticton, B.C.

V2A 5V3

Tel: (604) 493-5656

Fax: (604) 493-4405

Export Contact:

Mel Kemp Manager Director

The quality and natural appeal of Canwood furniture will add warmth and atmosphere to any room.

All Canwood furniture is manufactured in solid wood and comes Ready-To-Assemble, a factor which creates substantial economies in freight, delivery and warehousing costs. Manufacturing facilities at Canwood's 10,000 square meter factory feature a precision combination of human craftsmanship and computer controlled technology. From these facilities the firm has developed a worldwide clientele for its furniture which has been innovatively designed and carefully crafted to satisfy the most demanding quality standards.

The company's product choices are numerous. From complete youth or adult bedroom groupings to dining sets, wall systems and occasional furniture pieces, to products tailored to your specific requirements. All inquiries are welcome. Be sure to visit the firm's Showcase display as well as their exhibit in the Tokyo Furniture Fair.

Products for Export

Desks, Office, wooden

Shelving, wooden

CARMEL PRODUCTS INC.

10 Mount Vernon Avenue
Ville St. Pierre, Québec
H8R 1J7

Tel: (514) 489-7505

Export Contact:

A. Gelbart President

Carmel Products Inc. was established in 1957 selling wire products such as plant stands, magazine and wire racks, bathroom accessories (wall and towel racks) occasional tables, tables etc. in brass plated or painted finishes, across Canada, the U.S. and the Caribbean Countries.

Carmel is affiliated with Oriite Products Inc. which has a complete range of lighting products floor, table and swag lamps all of which are also available in "touch lamps". The firm also has a line of children's lamps and clocks. The company's lamps are sold across Canada, the U.S., Saudi Arabia, and the Caribbean Countries.

Products for Export

Shelving, other than wooden
Display Racks, metal



CASE PRODUCTS INTERNATIONAL

5380 Maingate Drive
Mississauga, Ontario
L4W 1R8

Tel: 1-800-461-5204

Fax: (519) 836-8784

Export Contact:

Robert Loucks President

Case manufactures and markets a full line of premium quality freestanding modular office furniture designed and engineered for corporate, institutional, and educational environments.

Case Products is extremely proud of its products and lists customers around the world who have recognized the value built into the furniture. These include Bell Canada, The Royal Bank, numerous boards of education and regional governments. Internationally, U.S. Government Agencies, including military installations around the world. Case Products is catalogued as a supplier to N.A.T.O. forces with a Cage Code of OEWD8.

The following list includes some unique features of Case Products quality products: "Complete wire/cable management systems which provide full access around the entire perimeter of the workstations."

"Guaranteed ability to interchange all system components including new or add-on components for up to 5 years, this provides the flexibility to modify workstation configurations as needs change."

"All products meet or exceed ANSI-BIFMA institutional furniture standards assuring product integrity and longer life cycles in demanding environments."

"Easy storage and/or moving of components between various offices or facilities thanks to unique reusable steel to steel connectors."

"Toll Free access throughout North America providing no cost, convenient ordering and customer service."

The firm knows that these features combined with an extremely competitive pricing policy will provide the best value for budget dollars. Additional product literature and information is as near as your phone.

Products for Export

Desks, Office, wooden

Stands, Computer/Typewriter, wooden

Office Furniture, wooden

Furniture, School, except Blackboards

Special Purpose Furniture

CHUBB SECURITY SAFES

42 Shaft Road
Toronto, Ontario
M9W 4M2
Tel: (416) 249-7241
Fax: (416) 249-2734

Export Contact:

D.J. Craig Vice President Sales & Marketing

Chubb Security Safes is the largest manufacturer of physical security equipment in Canada. From its plant in Barrie, Ontario the company supplies financial and commercial customers with a wide range of Security Vault Doors, Modular Vaults, Safe Deposit Boxes, Cash Lockers, Fire Resistant Vault Doors, Night Depositories, Burglar Resistant Safes, and Fire Resistant Safes and Files.

Chubb's engineering and manufacturing skills are exemplified by the distinctive Vault Doors supplied to many financial institutions at home and abroad.

Some of Chubb's other products are Timelocks, Bullet Resistant Doors and enclosures, Teller Counter Units, Package & Cash Receivers, Vault Reinforcing, Emergency Vault Ventilators and Specialized Locks and Locking Devices for Correctional Institutions.

Products for Export

Visible Record Equipment, metal
Office Furniture, metal
Locks, Combination, for Safes and Vaults
Doors & Door Frames for Safes and Vaults
Safe and Vault parts
Safes & Vaults, Fire/Burglary-Resistant

COJA LEATHERLINE OF CANADA INC.

2700 Steeles Avenue W.
Concord, Ontario
L4K 3C8

Tel: (416) 660-7600
Fax: (416) 660-7592

Export Contact:

Eric Vlessing Vice President

COJA originated in Holland and has been a family business for three generations. Coja Leatherline of Canada Inc., founded in 1986, is a Canadian based furniture manufacturer specializing in leather upholstery. Headquartered in Concord, Ontario, the company ships throughout the world.

COJA creates stunning designs a in wide selection of models consisting of sofa groupings (in contemporary, transitional and traditional styles), sectionals, sofa beds, swivel chairs and motion.

COJA uses only top grain aniline dyed leathers, which are the very best hides available. Vibrant colours are the firm's trademark, in fact, the vast colour selection comprises over 100 different hues. In addition the company makes sure the grades of leathers are always in stock. And best of all, the firm offers 4 to 6 weeks delivery on all of its products.

Products for Export

Furniture, Hotel & Motel, all kinds

COLE BUSINESS FURNITURE

1865 Birchmount Road
Scarborough, Ontario
M1P 2J5

Tel: (416) 293-8221

Fax: (416) 293-8617

Export Contact: •

J.B. (Jim) Hunt Vice President Sales & Marketing

Cole Business Furniture of Canada designs, manufactures and markets quality metal office furniture including lateral and vertical file cabinets, desks, shelving, bookcases, storage cabinets, coat racks, plan files, machine stands, tables, computer support furniture and seating.

Cole Business Furniture was established in 1959, has a 200,000 square foot plant, employs approximately 200 people and has showrooms in Halifax, Montreal, Toronto, Vancouver, and New York.

In addition to the USA, Cole export markets now include the Caribbean. Export customers are handled exclusively by Cole Business Furniture personnel. New markets for Cole Business Furniture are being sought on a global basis.

Products for Export

Desks, Office, metal

Visible Record Equipment, metal

Stands, Computer/Typewriter, metal

Tables, Office, metal, except Tracing

Office Furniture, metal

Visible Record Equipment

Shelving, other than wooden

CONFUR CONTRACT FURNITURE INC.

105 Wingold Avenue
Toronto, Ontario
M6B 4H3

Tel: (416) 781-9397
Fax: (416) 781-2791

Export Contact:

Karen Aikins Marketing Manager

Confur Contract Furniture Inc. is a Canadian manufacturer of School, Computer and Office furniture. The firm's products are constructed from steel and melamine. The majority of the company's lines are shipped knocked down which is ideal for exporting. Confur focuses on institutional government and commercial market areas.

Due to the unique design of the plant, Confur has the capability to manufacture custom products efficiently and quickly at reasonable costs. Generally, with some minimum quantity requirements, Confur is able to meet customers' individual needs easily. The firm's sales and production staff are happy to work with customers to facilitate the best products for their requirements.

Confur presently distributes throughout Canada and also exports to the United States. The firm is presently looking at other areas of the world to expand its export market. Staff are always willing to look at alternative markets and have flexibility regarding product design and manufacture.

Products for Export

Desks, Office, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Hospital Furniture
Furniture, Church
Furniture, School, except Blackboards
Furniture, Auditorium and Theatre, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture

COOPER BROS UPHOLSTERY

245 Bridgeland Avenue
Toronto, Ontario
M6A 1Y7

Tel: (416) 789-7671

Fax: (416) 789-1630

Export Contact:

David Douglas Director Sales/Marketing

Cooper Bros. Upholstery, a family owned Canadian company founded upon the principles of quality workmanship and tradition in the manufacture of custom upholstery.

Established in 1939 by Harold and Joseph Cooper, Cooper Bros. Upholstery still maintains the commitment made by those two enterprising and entrepreneurial men which was to manufacture only the best in quality products. Today this continuing tradition is spearheaded by Ernie Cooper who has expanded upon those principles first introduced by his late father and uncle.

Cooper Bros. Upholstery presently manufactures out of a modern 40,000 square foot factory located in Toronto. Employing 40 skilled craftsman who are truly dedicated to fine furniture making. The factory has it's own woodworking frame shop and finishing booth to accommodate any special or custom requirements requested by it's customers.

Offering a wide choice of traditional and transitional styling in a broad range of living room furniture, Cooper Bros. is regarded as the premium manufacturer of quality fine furniture in Canada. Cooper Bros'. association with fine furniture retailers for over 50 years, has allowed products to be proudly used in the homes of generations of Canadians from coast to coast.

By paying specific attention to it's "Hands on" workmanship, it's meticulous matching of fabrics, and it's quality and tradition story, Cooper Bros. can provide the ultimate in elegance and quality for the discriminating furniture buyer.

Products for Export

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

CRAFTWOOD

191 Finchdene Square
Scarborough, Ontario
M1X 1E3

Tel: (416) 297-1100

Fax: (416) 297-0427

Export Contact:

Wayne Hall Sales Manager

Craftwood is a manufacturer of extremely fine custom furniture and millwork and has been in business since 1962. The firm operates in a new 70,000 square foot premises in Scarborough, Ontario employing 135 people. The plant is state of the art for custom furniture with some of the most advanced production equipment available. The firm's strength is in its ability to interpret designers drawings and to produce fine custom furniture, not only in volume, but in single units.

In addition to custom capability, Craftwood also produces high quality production furniture under contract for some of North America's largest manufacturers.

The company's market areas include the United States, Britain, Europe and the Mid East with some activity in the Orient. Craftwood is actively looking for agents, with a proven record of calling on the upper end of the Architecture and Design community, in all areas.

Products for Export

Hospital Furniture

Furniture, Church

Furniture, School, except Blackboards

Furniture, Laboratory, all kinds

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

Show Cases, except refrigerated

Show Cases, Parts of, except Hardware

Shelving, wooden

Lockers, wooden

CRANE WOODCRAFT INDUSTRIES LTD.

10091 River Drive
Richmond, B.C.
V6X 1Z2
Tel: (604) 278-9681
Fax: (604) 278-6342

Export Contact:

Bruce McGillivray Manager

Crane Woodcraft Industries Ltd. is a manufacturer of Commercial, and Institutional furniture that is located in B.C. and has been in operation for 30 years. All the company's products are produced in their plant, and the raw material is purchased from local suppliers throughout B.C. and Washington State.

Crane manufactures a wide variety of office and computer furniture that is available through their catalogue. What makes Crane Woodcraft unique from other office furniture manufacturers is their ability to build one unit to your specification, or to build 100 units to your specification. With no restriction on colour or laminate, type of veneer, sizes, or edge details Crane can easily fill your furniture needs.

At Crane they believe in going directly to the customers. The firm's sales people go right to the end user. This ensures that the customer gets what he or she wants the first time, which is not always the case when dealing through various agents of other companies presently catering to the needs of Greater Vancouver, Lower Mainland, and Interior of B.C. Crane is fully capable and eager to service the needs of the Northwest United States.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, School, except Blackboards
Furniture, Public Building, all kinds
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts
Shelving, wooden

CREATIVE CUSTOM FURNISHINGS

350 Oakdale Road
Downsview, Ontario
M3N 1W5

Tel: (416) 742-7450

Fax: (416) 742-6718

Export Contact:

Denys R. Jones President

Creative Custom Furnishings was initially formed as a custom manufacturing company. It's mission was to provide the highest quality of European standard cabinet and upholstery work. Over the years the firm was delighted to announce that it has achieved this. The company currently manufactures sofas and chairs under license to some of the finest furniture houses in Canada and the United States.

Creative Custom Furnishings builds custom boardroom tables and traditional tables for embassies, residences and corporate clients. Recently the firm has had considerable success manufacturing high quality custom cabinet pieces for hotels in Canada and for export clients.

In addition to custom manufacturing, the company has developed a complete line of traditional furnishings and is happy to work with designers and architects in specifying projects requirements.

Products for Export

Desks, Office, wooden

Tables, Office, wooden, except Tracing

Furniture, Church

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

D.S.I. INDUSTRIES INC.

115 Cidermill Avenue
Concord, Ontario
L4K 4G5

Tel: (416) 669-1357

Fax: (416) 669-5564

Export Contact:

Mr. David Shamir President

D.S.I. Industries Inc., designs and manufactures a large variety of wooden office furniture finished in melamine and high pressure laminates with solid wood edging. Associated companies, L & D Computer Furniture and Comspect Tables, produce an extensive series of computer furniture as well as restaurant and banquet tables composed of metal and wood. Sales are directed to Dealers, Agents and Facilities Managers.

With thorough, consecutive design planning, D.S.I. has created a comprehensive assortment of furniture encompassing over 5000 pieces divided into nine integrated collections. Each component is constructed at two main facilities located in Concord, Ontario. Both plants are equipped with "state of the art" computerised manufacturing systems which ensure an exceptionally high level of production, uniformity and appearance. This results in very competitive pricing and tremendous output flexibility. There is also a broad selection of value added accessories such as keyboard racks, locks, and wire management systems. The recent inclusion of a complete line of "ready to assemble" conversion kits enhances the integral design nature of the furniture while securing the company's position as competitive on a world wide scale. The potential number of applications for this product base has become almost unlimited.

D.S.I. Industries Inc., has achieved an international reputation for superb quality control, devoted service and prompt, reliable delivery. Current export markets include the Central and North Eastern United States (through a dedicated distribution centre), Eastern Europe and Western Europe. Future plans call for greater penetration in the existing export markets with expansion into Mexico and Asia.

Products for Export

Desks, Office, wooden

Visible Record Equipment, wooden

Stands, Computer/Typewriter, wooden

Tables, Tracing, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Visible Record Equipment, metal

Stands, Computer/Typewriter, metal

Tables, Tracing, metal

Tables, Office, metal, except Tracing

Office Furniture, metal

Furniture, School, except Blackboards

Furniture, Laboratory, all kinds

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

Shelving, wooden

Shelving, other than wooden

DALCO CONCEPT INC.

1125 Tupper Street
Hawkesbury, Ontario
K6A 3E1

Tel: (613) 632-0973

Fax: (613) 632-1864

Export Contact:

Various

Dalco Concept Inc. designs, manufacturers and markets showcases and display cases for the retail industry. The firm's facility is 40,000 square feet in area. The company has complete production capabilities from cutting, drilling, polishing and special glass working to tempering as well as cabinet making and custom design. The firm has over 20 years of experience in Europe and has been well established in North America for over 10 years.

Dalco Concept Inc. has a wide range of standard showcases with many standard features and also offers many options to customers. All the firms showcases and displays are manufactured in a "frameless" design. The company will also design and manufacture custom units upon request. The prices are very competitive and the firm takes pride in the craftsmanship of all showcases and displays. From the simplest standard unit to full-store customized systems, the showcases are always attractive, versatile and above all, manufactured with the highest quality materials. Dalco Concept Inc. pledges to keep the satisfaction of clients in mind at all times.

The bulk of the firm's exports are presently to the United States. However, the company is expanding its market area to serve Mexico, Central and South America, the Middle East and Australia. Export customers can deal directly with Dalco Concept Inc. or through well established distributors, depending on their needs.

Products for Export

Desks, Office, wooden

Office Furniture, wooden

Special Purpose Furniture

Show Cases, except refrigerated

Show Cases, Parts of, except Hardware

Hotel, Rest, Store & Office Fixtures

Shelving, wooden

Shelving, other than wooden

DASCO DATA PRODUCTS COMPANY LTD.

346 Orenda Road
Brampton, Ontario L6T 1G1
Tel: (416) 792-7080
Fax: (416) 792-9166
Export Contact:
Jack Moulton President

Dasco Data Products started in 1964 as a small sales company selling office style computer furniture and accessories. With a rapidly expanding demand in the marketplace for items such as key-punch pedestals and tape library units, the Canadian market has a good growth in sales volume. In 1988, Dasco and Systematic Tool & Die Co., a major supplier, joined forces and expanded into a 90,000 square foot modern plant located in Brampton, Ontario.

Dasco sales offices are located all across Canada selling direct to customers. In addition, the firm has expanded into the United States with a sales office located in Lockport, N.Y. selling to dealers in the office and data furniture and accessories industry. Dasco's 84 page sales catalogue outlines the majority of their products. Strong points are service and versatility. With the ability to manufacture products from design, tooling, fabricating and making a finished product, the company produces items to suit each individual customer's needs. Dasco's products are quality assured and their involvement in ISO 9003 International Standards will ensure the firm's share of the market in the years to come.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Visible Record Equipment, metal
Stands, Computer/Typewriter, metal
Tables, Tracing, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Visible Record Equipment
Special Purpose Furniture
Show Cases, except refrigerated
Shelving, other than wooden
Lockers, other than wooden

DAVIDSON FURNITURE SPECIALTIES LTD.

40 Konrad Crescent
Markham, Ontario
L3R 8T4

Tel: (416) 475-8376
Fax: (416) 475-0792

Export Contact:

Andy Stephenson General Manager

Davidson Furniture Specialities Ltd is a manufacturer of high pressure laminated table tops located in Markham Ontario Canada, a suburb of Toronto, Ontario. The firm has a plant of 20,000 square feet and specializes in laminating plywood and particle board cores of various thickness. Edge finishes range from self edge and vinyl T-Mold edges to solid wood edges in different profiles. Much of the company's sales are of a custom nature and are built to architectural or design specifications.

The firm has a customer base, which has developed since it inception in 1937; this customer base is mainly from Southern Ontario but the company sells throughout Canada using commissioned sales people. Currently, a majority of table tops are sold to a local office desk manufacturer who in turn sells much of his product into the United States. It is the firm's plan to locate several large users of table or desk tops in the United States and export direct to these customers.

The company would be pleased to entertain inquiries from manufacturers sales agents or companies interested in import product direct. Please contact Andrew Stephenson 416-475-8376 Fax: 416-475-0792.

Products for Export

Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Tables, Tracing, metal
Tables, Office, metal, except Tracing
Hospital Furniture
Furniture, Auditorium and Theatre, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures
Lockers, other than wooden

DELTA FURNITURE INC.

9225 Pascal Gagnon
St. Leonard, Québec
H1P 1Z4

Tel: (514) 329-1889

Fax: (514) 329-3522

Export Contact:

Nathan Sefkind President

Over a period of nearly 30 years, Delta Furniture has earned an international reputation as manufacturer of fine quality furniture for the hotel and restaurant trade. As well Delta has developed and supplied seating that meets the very demanding quality standards of the passenger transportation industry. Its distinctive line of upholstered seating for executive offices, conference rooms, reception areas and general offices further enhances Delta's reputation for producing quality furniture.

Delta has the capability to manufacture any type of seating from raw material to finished product. The company is very versatile and can compete and manufacture effectively and efficiently any type of hotel custom seating that may be required. The firm usually quotes on designer's specifications.

Delta has the privilege to manufacture custom-made upholstered furniture for numerous major hotel chains across Canada and the United States.

Products for Export

Office Furniture, wooden

Office Furniture, metal

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

DOREL INDUSTRIES INC.

4750 Des Grandes Prairies
St. Leonard, Québec H1R 1A3
Tel: (514) 323-5701
Fax: (514) 323-9444

Export Contact:

Cynthia Bushell International Business

Dorel Industries Inc. is a publicly traded consumer products manufacturer based in Montreal. Dorel companies include: Cosco Inc., Ridgewood/Charleswood, and Infantino. Dorel has production facilities located in Cornwall, Ontario; Montréal, Québec; Cartersville, Georgia; Columbus, Indiana; Wright City, Missouri; and Chula Vista, California.

Dorel manufactures and distributes home furnishings and juvenile products. The home furnishing line includes metal folding tables and chairs, step stools, tubular metal furniture and wooden ready-to-assemble furniture for the kitchen, living room, bedroom, and home office. The juvenile line, produced in strict accordance within American, Canadian, British, and EC standards, includes car seats, high chairs, boosters, playpens, swings, guardrails, toilettes, walkers, strollers, cribs, mattresses, and decorative wallhangings the child's room.

In North America, Dorel products are marketed and distributed by independent retailers, mass merchants, discounters and catalogue retailers. In another twenty countries, Dorel in established with distributors and agents.

While Dorel in interested in pursuing and developing sales worldwide, Europe (Germany, Italy, and Spain), the Far East, India, and South America have been identified as priority markets. Advice regarding agents/distributors in these markets would be appreciated.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing

DYNASTY WOOD PRODUCTS INC.

4315 - 61 Avenue S.E.
Calgary, Alberta T2C 1Z6
Tel: (403) 236-3220
Fax: (403) 279-9516

Export Contact:

Brian Montes Director of Marketing and Sales

Dynasty Wood Products Inc. is a large manufacturer of promotional bedroom and occasional furniture. Styles range from contemporary to country and includes youth groupings as well as master bedroom, wall units and entertainment centres. Contemporary models are lo-pressure laminates with applications of many distinctive finishes. The company's solid pine line is very well accepted throughout the North American market due to it's styling, quality and value.

The firm's ultra modern plant is located in Calgary, Canada. This location is very well suited to ship truckloads and containers worldwide at a reasonable cost. Dynasty designs all it's own products. The major factor is that 90% of all materials utilized is made in-house. This allows the company to pass the savings along to it's customers. Only the newest state-of-the-art manufacturing processes are used. Lamination and wood profiles are also made in the premises, resulting in better quality and continuity of finished products.

At present the company is selling it's products throughout Canada and the U.S.A. as well as Saudi Arabia and other Middle Eastern countries. The firm is also shipping to all U.S. Territories, plus Alaska and Hawaii. Dynasty participates in all major furniture shows in North America, where many of foreign leads are met. The products are sold through corporate representatives, sales agents and distributors. The majority of goods are sold to large and medium sized furniture store chains as well as departmental stores. The company also concentrates on independent furniture stores capable of buying in truckload quantities.

The firm is very anxious to expand into Mexico as well as all Central and South American countries. This is where they feel the greatest potential lies for their product lines. The company would gladly welcome any enquiries world-wide and will work closely with buyers from any country. Product photos and other information is available to any serious potential buyer. The corporation is able to communicate effectively in english, french, spanish and hindi.

Products for Export

Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Hotel & Motel, all kinds
Hotel, Rest, Store & Office Fixtures
Shelving, wooden

E-Z-RECT MANUFACTURING LTD.

94 Riverside Drive
North Vancouver, B.C.
V7H 2M6

Tel: (604) 929-5461
Fax: (604) 929-5184

Export Contact:

Barry Epstein V.P. of Sales and Marketing

E-Z-RECT Manufacturing Ltd., manufactures a unique design of boltless steel shelving for a myriad of applications. These include general warehousing, archive or record storage, retail department or chain stores, office storage for records or stationery. The firm's simple interlocking assembly makes for a quick and economical installation.

E-Z-RECT is the "originator" of this patented design and continues to maintain and support their Research and Development Department. The company is flexible in manufacturing and custom designing to accommodate customer's specific requirements.

The firm's manufacturing plant and head office are located in North Vancouver, British Columbia. The company maintains a sizable warehouse in Mississauga, Ontario and also has a joint venture company E-Z-RECT Storage Systems Ltd. in Whitney, England. The firm markets through material Handling Distributors and Shelving & storage Design Consultants. The company is sincerely interested in pursuing and developing sales worldwide.

Products for Export

Hotel, Rest, Store & Office Fix, pts
Shelving, other than wooden

ELECTRON METAL FABRICATORS INC.

1215 Montée de Liesse
Montreal, Québec
H4S 1J7

Tel: (514) 333-8064

Fax: (514) 331-0793

Export Contact:

Claude Buron General Manager

Electron Metal Fabricators Inc. is an established sheet metal manufacturer specializing in products for the broadcast, telecommunications, data, security, and electronics industries. The firm has been supplying many of the major Canadian corporations in these fields with quality rack-mountable equipment cabinets, studio consoles, and accessories for years.

The company carries a full line of standard equipment cabinets for quick delivery, but they also work extensively on custom designs. The firm can manufacture special-application cabinetry or intricate studio consoles according to your specifications or ideas. Whether you require a thousand units or just one small enclosure, the company provides you with the flexibility that is so hard to find today.

In addition to the USA, Electron Metal Fabricators, Inc. export markets will include Europe, Scandinavia, the Middle East and Australia. Export customers are handled exclusively by Electron Metal Fabricators Inc. personnel. Regular visits to customers ensure that they have a very high level of satisfaction. Although the main language for the company is English, they can effectively communicate in French and Spanish. New and additional markets are being sought in the above noted areas as well as the Far East, Eastern Europe, Africa and South America.

Products for Export

Stands, Computer/Typewriter, metal
Office Furniture, metal

ENGINEERED PLASTICS INCORPORATED

710 Dorval Drive
Suite 518
Oakville, Ontario
L6K 3V7
Tel: (416) 842-8287
Fax: (416) 844-7628
Export Contact:
Ken Szekely Export Sales Manager

Engineered Plastics Incorporated designs, manufactures and markets security products for detention centres and mental health hospitals.

Your search for products to furnish any type of detention centre - maximum security to young offender rehabilitation has been solved with the use of Max-Secure Maintenance Free Institutional Furniture.

Max-Secure composite furnishings are massive, monolithic and maintenance free. While smooth, round-edged and impossible to pick up, they are brightly coloured and easy to keep clean. Max-Secure furnishings are used in the residents rooms as beds, desks, stools and shelves, as well as in day rooms/dining room areas for lounge chairs, side tables, benches, card tables and dining room tables and chairs.

Additional security products for use as ceiling bulkhead and secure courtyard wall caps in lieu of barbed wire or razor ribbon has been used effectively for many year throughout North America.

In addition to the U.S.A. Engineered Plastics export market now includes Europe, Scandinavia, the Middle East, Australia and the Far East. Export customers are handled exclusively by Engineered Plastics personnel from sales the office in Ontario, Canada, or New York, U.S.A.. Although the main language for the company is English, they can communicate effectively in French and German. New and additional markets are being sought in the above noted areas as well and Eastern Europe and South Africa.

Products for Export

Hospital Furniture
Special Purpose Furniture

ERNO MANUFACTURING CO. LTD.

19 Curity Avenue
Toronto, Ontario
M4B 1X4

Tel: 1-800-268-6568, (416) 752-9222

Fax: (416) 752-7248

Export Contact:

Valerie Vager Marketing

Erno Manufacturing Co. Ltd. manufactures three main product lines: metal office machine stands, office and desk accessories and custom metal products on a private label basis. Erno has two manufacturing facilities which are both equipped for full metal fabrication including steel shearing, punching, forming, welding, a paint shop and final assembly and packaging facilities. The firm's paint finishing systems are among the most advanced and versatile in the industry. Erno utilizes high solids paint which is considered to be on the "leading edge" as an environmentally safe industrial coating.

Erno's products are currently sold to major office machine and furniture dealers across Canada and in the Northeastern United States. The company's customers also include major multinational original equipment manufacturers (OEM's), large corporations and government agencies. Erno's product engineering department has the capability to design products based on customer required specifications. The firm is also able to manufacture furniture which incorporates laminates and other wood surfaces.

The company's manufacturing expertise lies in a flexible manufacturing system with an emphasis on quick through-put and maintaining high standards of product quality through a formalized quality control program. The firm's objective is customer satisfaction in both product quality and in business relationships.

Products for Export

Stands, Computer/Typewriter, metal
Office Furniture, metal

EXCELL STORE FIXTURES INC.

123 Eastside Drive
Unit #6
Toronto, Ontario
M8Z 5S5
Tel: (416) 234-1100
Fax: (416) 234-5673
Export Contact:
Marcus Pachul V.P. Sales & Marketing

Excell Store Fixtures Inc. is a volume manufacturer of quality custom metal and wood products. The firm utilizes the knock-down system whereby bookcases, cabinets and shelving units, for example, can be assembled or disassembled with little effort. The company's experienced staff includes a Design Engineering Department, an on-staff Installation and Customer Service team, as well as a Construction General Contracting Office.

The knock-down system is available in both metal and wood products. Products vary from metal wall and island shelving units to wood counters and showcases of superior quality.

In addition to Canada, Excell export markets include the U.S.A. Regular long distance visits to customers ensure that the firm maintains a high level of satisfaction.

Products for Export

Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures
Shelving, wooden
Shelving, other than wooden

FRASER CONTRACT FURNITURE INC.

8310 Devonshire Road
Montreal, Québec
H4P 2P7

Tel: (514) 737-6550

Fax: (514) 737-2423

Export Contact:

Carole Aubry Sales Manager

Fraser Contract, a manufacturer of management seating, has been servicing the contract market for the past thirty years ... and the firm's Montreal-based parent, Fraser Bros., has serviced the Canadian, U.S., and international residential markets since 1880. The company knows and understands the needs of today's management office environment, be it in the boardroom, the executive office or the reception area. Each Fraser Contract piece combines proven technology and traditional craftsmanship in a rich blend of classic design, superb construction and fine detailing. Fraser Contract sets the highest standards for furniture and backs each piece with quality service and a five-year warranty.

The firm has been exporting products to the United States since 1986 and produces chairs that are now the number one choice of many U.S. corporations. The company is currently expanding its representation in North America and considering new markets for exporting product lines.

Products for Export

Office Chairs

Special Purpose Furniture

GREMARK INDUSTRIES LTD.

27 York Place
Cambridge, Ontario
N1R 3P6
Tel: (519) 740-6204
Fax: (519) 740-6236
Export Contact:
Mark J. DiCesare

Vice President

At Greemark Industries Ltd.'s plant in Cambridge, Ontario, they manufacture a wide range of solid pine furniture and produce a quality product that is backed by a lifetime warranty.

The firm has withstood several recessions and after ten years in business is one of the few companies still manufacturing Waterbeds in Canada.

The company receives inquiries about Waterbeds from countries around the world and answers as many as possible. The demand for waterbeds is so great that the firm believes that with proper marketing techniques and good exposure Waterbeds could become a very viable export market.

Greemark Industries' product content is 100% Canadian and their goal is to have their Waterbeds sold and distributed globally. Greemark Industries is interested in developing sales world-wide and would welcome distributors and agents from different areas of the globe so that they may broaden their present export market.

Products for Export

Shelving, wooden
Lockers, wooden

GROUP FOUR FURNITURE INC.

25-5 Connell Court

Toronto, Ontario

M8Z 1E8

Tel: (416) 251-1128

Fax: (416) 251-6285

Export Contact:

Terry Mannell Secretary-Treasurer

Group Four Furniture Inc. manufactures a comprehensive range of tubular steel framed seating and tables for the contract marketplace.

The product offering ranges from side and arm chairs, some available with moulded birch plywood shells, others that stack, and all offered with foam and upholstery, to lounge and waiting area designs that can be used individually or in continuous groupings. Tables include models with a variety of base options that can be combined with tops using plastic laminate or veneer surfaces and a choice of edge details to suit virtually any function or setting.

The product offering has been developed with comfort, durability and ease of maintenance in mind - only heavy gauge tubing is used for the frames and they are finished in electro-statically applied, oven-baked powder finishes in a choice of eighteen standard colours or bright chrome. All foam is high-density, fire-retardant polyurethane, with most models using a 3.25# density moulded product. Upholstery is with zipper-closed slipcovers on most models for efficiency in production and easy field replacement. All outer seams on upholstery covers are finished with a reinforcing and decorative double "basketball" stitch.

The product has been well received in its primary market - institutional applications including universities and colleges, health-care facilities, transportation terminals, courthouses, etc. In addition to the comprehensive offering shown in our catalogue, Group Four is prepared to develop new designs for special requirements, whether based on modifications to existing product or completely new designs.

Group Four is in its tenth year of operation from well-equipped premises in Etobicoke, Ontario, conveniently located mid-way between Lester B. Pearson International Airport and downtown Toronto and accessible to all transportation facilities.

Products for Export

Tables, Office, metal, except Tracing

Hospital Furniture

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

GUILDHALL CABINET SHOPS LIMITED

11 Jutland Road
Toronto, Ontario
M8X 2G6
Tel: (416) 255-3425
Fax: (416) 255-8091

Export Contact:

Lorna H. Rennet President
Russell F. Rennet Secretary Treasurer

Guildhall Cabinet Shops Limited manufactures extremely high quality traditional reproduction furniture in Toronto. Over the past forty-five years Guildhall has developed a most extensive collection of furniture designs for both residential and corporate interiors. This collection includes furniture for dining rooms and boardrooms, occasional furniture, and all types of seating. The furniture is produced on a custom basis to suit the specific requirements of each client.

The woods and trimmings used are the finest available in the world and each piece is hand crafted with meticulous attention to detail. The furniture has a completely hand applied French polished finish. Special formulae developed by Guildhall give a durable and resistant finish, enhancing the woods and imparting the patina of fine antique furniture.

Guildhall furniture has been installed in some of the world's most prestigious corporate areas, the dining rooms of most Canadian Embassies, palaces in Saudi Arabia and has been included in many other top level projects throughout the world.

Generally, the company's furniture is specified by architects and interior designers and the service extended to them includes access to a full range of wood samples and photographs suitable for presentation purposes.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing

GUNNAR MANUFACTURING INC.

3601 72nd Ave. S.E.

Calgary, Alberta

T2C 0G6

Tel: (403) 236-1828

Fax: (403) 236-1831

Export Contact:

Ken Slater Vice President

Gunnar Manufacturing Inc. designs, manufactures and markets a wide range of wooden office furniture. Gunnar has been in business for 14 years and recently moved into a new, larger plant in order to handle expanding sales.

An important feature of the company's products is that they can be shipped knock-down and easily assembled by the customer, thereby dramatically lowering shipping costs. This feature has proved extremely popular with foreign buyers.

One of Gunnar's strengths is its ability to design and manufacture furniture specifically customized to meet the needs of the buyer. The firm utilizes a state-of-the-art CAD system.

Gunnar's customers include a wide range of corporations and institutions. The company has extensive experience in designing and manufacturing specialized furniture for institutional customers, such as universities and schools. Gunnar has proven its ability to design and manufacture quality wooden office furniture products at competitive prices and to provide customers with excellence in service and delivery.

Products for Export

Desks, Office, wooden

Visible Record Equipment, wooden

Stands, Computer/Typewriter, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Furniture, School, except Blackboards

Furniture, Auditorium and Theatre, all kinds

Furniture, Public Building, all kinds

Special Purpose Furniture

Shelving, wooden

H.H. HAWKINS LTD.

121 Bowser Avenue
North Vancouver, B.C.
V7P 3H1

Tel: (604) 984-0291

Fax: (604) 984-7028

Export Contact:

Peter Morris General Manager

The company specializes in the design, supply and installation of laboratory casework, sterilizers, fume hoods and Architectural stainless steel.

Products for Export

Furniture, Laboratory, all kinds

HEIDT PRODUCTS INC.

290 Marsland Drive
P.O. Box 8
Waterloo, Ontario
N2J 3Z6
Tel: (519) 884-4030
Fax: (519) 884-0481
Export Contact:
Raymond Heidt

Export Sales Manager

Heidt Products Inc. is a family owned business now in it's 30th year of operation. The firm's sales force incorporates the use of commissioned agents, soliciting both retail, institutional and contract sales as appropriate.

The firm's outdoor patio furniture is mid to high price range, made of extruded tubular aluminum. The frames are fully welded and then coated with a polyester powder paint in a choice of 10 colours. The company's cushions and umbrellas are available in over 50 fabrics. This furniture is sold to high-end speciality stores. Due to its high quality and durability, it is also ideally suited to contract applications such as hotels and country clubs. The high end customer insists on being able to custom order his own colour preferences.

The company also manufactures a wide line of classroom furniture. This includes student desks, chairs and tables. This is usually sold to the school board/district, often through a bid process. The furniture is also used in the school library, public libraries, church Sunday schools, church halls, ethnic halls and community centres. In addition, the stacking chairs and banquet tables are often sold to hotels and resorts for banquet applications.

Both the firm's product lines are sold on the basis that quality is worth paying for and that in the long run it is better value for the money. As a result, the agent must sell product on its quality, design and features, not strictly on price. The company prides itself on offering a quality product at a competitive price.

Products for Export

Furniture, School, except Blackboards
Furniture, Auditorium and Theatre, all kinds

INTERNA FURNITURE DESIGN LTD.

76 Signet Drive
Weston, Ontario
M9L 1T2
Tel: (416) 741-4211
Fax: (416) 749-2374

Export Contact:

Joe Kubecka Sales Manager/President

Interna specializes in designing and producing prime quality seating for residential and commercial applications. Its highly skilled employees work in a manufacturing facility encompassing 30,000 square feet. Interna uses only the finest leather hides and fabrics, and its single cutting process involves pattern matching for fabrics. It uses only top grain chrome tanned to aniline dyed genuine leather hides selected for first quality with a uniform calibration of 1mm. It uses the best leather cuttings in the industry for seats, backs, and arms. Frames are made from one inch thick kiln dried hardwood which is doweled, screwed, and corner blocked. Throughout the manufacturing process Interna's upholstery products are made with the best manufacturing techniques and materials.

Interna's strength, in addition to its quality design, material, and manufacturing methods, is its ability to produce top quality custom designed and custom manufactured items, one unit at a time or in volume. This enables Interna to manufacture specially designed products for high-end interior designers who are trying to achieve unique design effects.

Interna Furniture Design Ltd. is committed to exported top quality products as done for U.S.A. clients. New and additional markets are being sought in the above noted area as well as the Far East, South America, Western and Eastern Europe.

Products for Export

Furniture, Public Building, all kinds
Special Purpose Furniture

INTERNATIONAL WOODWORKING

588 Claude Street
P.O. Box 327
Warton, Ontario N0H 2T0
Tel: (519) 534-1692
Export Contact:
John Foris President

International Woodworking is a small, hand crafted furniture manufacturing company in the town of Warton, Ontario, the gateway to the Bruce Peninsula on the shores of Colpoys Bay, Georgian Bay. The firm manufactures White Cedar Furniture in Rustic and Contemporary Styles, from logs cut on the Bruce Peninsula.

The Company was established in the 1950's and the process for treating the logs to prepare for the manufacturing process, and the designs for Rustic furniture production were established then, and have remained constant to the present.

The Contemporary style is newer to the Company. It uses the same basic design as for making Rustic furniture, but the final look is plain, with no "log" look in evidence; a more "finished" product.

The furniture is finished with an acrylic lacquer made especially for the Company, and requires only a dusting with a dry or damp cloth. A complete line of furniture is manufactured for home or cottage, office or business.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Hotel & Motel, all kinds, wooden
Shelving, wooden

INVECO PRODUCT DESIGNS AND MARKETING LTD.

1230 Reid Street
Richmond Hill, Ontario L4B 1C4
Tel: (416) 764-2622
Fax: (416) 764-3173

Export Contact:

Greg Jones Owner/President

Inveco Product Designs & Marketing Ltd., specializes in the design and manufacturing of commercial, institutional and Home Office furniture, for use with computers and related equipment. Inveco has been designing and manufacturing computer furnishings for ten years. Over this time, Inveco has developed a reputation for quality products, backed up with exemplary service. A key element in Inveco's success is the ability to respond to individual market needs with quality, affordable, competitively priced products.

Inveco's focus for the export market is on mobiles, and free-standing, P.C. stands, within the product group called INVETEC SERIES. Invetec products include a variety of computer tables, printer stands, laser stands and speciality computer related products. The reasons for focusing on Invetec include the following:

1. Invetec Series is comprised of relatively few products that cover a very broad market opportunity.
2. All products are shipped (safely) knock-down.
3. The products are "commodity" in nature, requiring minimal sales experience, and customer support.
4. Inveco is able to produce these products competitively.
5. The combination of quality and design, help Inveco (and Inveco's Dealers) to differentiate, there by sustaining a competitive advantage through product offering, rather than price alone.

Participation in regional and national trade shows throughout Canada and the United States has resulted in the appointment of several sales agents. The company is aggressively seeking additional agent representatives in the U.S.. Inveco has distribution warehouse facilities in Canada and northern U.S.A.. As new territories open up, additional regional warehouse may be added to serve the respective markets, to provide prompt dependable service - and keep freight costs to a minimum. Inveco is ready, willing and able to explore export opportunities in any country that good representatives can be found.

Products for Export

Stands, Computer/Typewriter, wooden
Office Furniture, wooden
Desks, Office, metal
Stands, Computer/Typewriter, metal
Office Furniture, metal

JACMORR INTERNATIONAL INC.

199 Trillium Drive
Kitchener, Ontario N2E 1W9
Tel: (519) 748-0253
Fax: (519) 748-5948

Export Contact:

Fred Radler Export Sales Manager

Jacmorr Manufacturing Limited has been in operation for approximately twenty (20) years. It has grown to its present size by being price competitive and innovative in product design. Jacmorr has earned a reputation for advancing innovative product designs and for its commitment to the progressive technologies in manufacturing and the raw material sciences. It has consequently gained an enviable position in the marketplace, respect from key customers and competitors alike, and the attention of governments and the local business community.

Operating out of its modern facility on Trillium Drive, Kitchener, Jacmorr serves the institution, commercial and consumer furniture OEM markets. Its plastic injection moulding and metal stamping capabilities provide it with the means to address appliance and specialty furniture industry needs through primarily hardware outlet/distribution channels. Jacmorr sells its products in Canada, the United States of America, Ireland, and has other partners in Europe and Asia.

Jacmorr International, Inc. sells its diverse product line to the following types of customers:

- Retailers (consumer goods)
- Furniture Manufacturers
 - Kitchen Cabinet
 - Home
 - Office
 - Institutional
 - Laboratory
 - Medical
 - Governments
 - Distributors
 - Non-Furniture Mfg. (Custom EMAB)
 - Re-Furbishers (Used Furniture)

Products for Export

Stands, Computer/Typewriter, metal
Office Furniture, metal
Special Purpose Furniture

JOHN WOODS SURVEY EQUIPMENT LTD.

2370 Midland Avenue

Unit 16B

Scarborough, Ontario

M1S 5C6

Tel: 1-800-668-9017, (416) 291-8003

Fax: (416) 291-7881

Export Contact:

John Woods President

John Woods Survey Equipment presently manufactures a full range of metal and wooden tracing high tables, pedestal and four post drafting tables.

The firm produces custom designed tables to meet all customer requirements ranging in size from 23" to 31" to 48" to 96".

Products for Export

Draughting & Drawing Boards, wooden

Tables, Tracing, wooden

Draughting & Drawing Boards, metal

Tables, Tracing, metal

JOSEPH M. WILSON FURNITURE DESIGN

R.R. #3, Caribou River

Pictou, N.S.

B0K 1H0

Tel: (902) 485-4652

Export Contact:

Joseph Wilson President

Joseph M. Wilson Furniture Design designs and produces wood and wood/upholstered furniture. Its most notable strength is its flexibility to produce a broad range of custom designed furniture at prices competitive with high end production furniture.

Placing great importance on design quality and craftsmanship, its furniture retains its appeal and value. Customers speak directly to the designers and are consulted all the way through the design process.

J.M.W. Furniture Design has exhibited in galleries and museums in the U.S.A. and Canada. Although its principal export market has been to individuals and corporations in the U.S.A., new and additional markets are being sought. Its designs have been featured in several U.S.A. periodicals. English is the main language of the company with a capability to communicate effectively in Spanish.

Products for Export

Desks, Office, wooden

Visible Record Equipment, wooden

Draughting & Drawing Boards, wooden

Stands, Computer/Typewriter, wooden

Tables, Tracing, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Furniture, Church

Furniture, School, except Blackboards

Furniture, Laboratory, all kinds

Furniture, Public Building, all kinds

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

Show Cases, except refrigerated

Show Cases, Parts of, except Hardware

Shelving, wooden

Lockers, wooden

JULIEN ENTERPRISES INC.

935 Lachance Street
Quebec, Québec
G1P 2H3

Tel: (418) 687-3630

Fax: (418) 687-3993

Export Contact:

Jacques Beaulieu Vice President Marketing

For more than forty-five years now Julien Enterprises has been specializing in manufacturing stainless steel food service equipment for commercial and industrial use. Equipped with the latest state-of-the-art technology, Julien, with its team of more than 150 employees, can custom build all kinds of food service equipment. Julien is also an important distributor of commercial kitchen appliances such as Hobart dishwashers and mixers and Garland cooking equipment.

The equipment Julien manufactures is always custom-fabricated to the specifications of customers. The firm's line of products includes refrigerated display cases, carts, shelving, hot food warmers, back-bar refrigerators, hot tables, preparation tables, etc.

Having done some business in South America, as well as in the Middle East and Africa, Julien Enterprises is aware of the export regulations and can overcome all the obstacles that sometimes occur in the export process.

Products for Export

Special Purpose Furniture

Hotel, Rest, Store & Office Fix, pts

Hotel, Rest, Store & Office Fixtures

Shelving, other than wooden

LACASSE INC.

127 Ste. Cécile
St. Pie de Bagot, Québec
J0H 1W0

Tel: (514) 772-2495

Fax: (514) 772-2632

Export Contact:

Francois Giroux Executive V.P.

Founded in 1956, Lacasse Inc. is recognized as Canada's leader in melamine and laminated furniture. Lacasse Inc. markets over 30 furniture collections under the Lacasse, Avenue Portfolio Contract and Lartech brands.

Since 1980, exports, mainly to the USA, have generated more than half of the company's business. The firm has established some contacts in Europe and Asia, and wishes to penetrate these markets through sales and/or distributor contracts.

The products for export are available in collapsible or pliable versions in order to keep the price/transport ratio down. The product range includes the conventional desks and credenzas, modular and data processing versions and work and conference tables.

Products for Export

Desks, Office, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

LAURYSSEN KITCHENS LIMITED

Box 1235, 2415 Carp Road
Stittsville, Ontario K2S 1B3
Tel: (613) 836-5353
Fax: (613) 836-7511

Export Contact:

M.J. Whitemarsh Sales Manager

Laurysen Kitchens is a family owned and operated business started in 1970 by John and Adri Laurysen. The operations have changed significantly over the years. Now a 55,000 square foot state of the art manufacturing facility overseen by their son Bill, Vice President and General Manager; ships kitchens all over Ontario to dealers, large and small contractors and developers. Daughter, Caroline, Vice President and Administration; oversees all the administration of the company. Sales are conducted in a 9,000 square foot newly renovated office/showroom. Their son-in-law, Giuseppe, heads the highly successful commercial and architectural mill work division.

Over the years Laurysen Kitchens has built a solid reputation on good quality and friendly service. Opportunities for growth have been carefully monitored. Extensive component price analysis and research into computer design and cabinet planner for door lists and counter top layouts all have been integrated into the manufacturing process. Remaining informed of technology and availability of component products keep Laurysen Kitchens competitive. Laurysen Kitchens' is a progressive company always looking for opportunities for investment and growth.

Products for Export

Desks, Office, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Hospital Furniture
Furniture, Church
Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Furniture, Auditorium and Theatre, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Show Cases, except refrigerated
Hotel, Rest, Store & Office Fix, pts
Shelving, wooden
Lockers, wooden

LEDA FURNITURE

170 Hanlan Road
Woodbridge, Ontario L4L 3P6
Tel: (416) 851-2821
Fax: (416) 851-2450

Export Contact:

Marco L. Confalone General Manager

Leda Furniture has been manufacturing fine furniture for almost 25 years. The firm's distinctive line includes a full range of Dining Rooms, Bedrooms, and Wall Units, along with several occasional and coffee table sets and executive style home and office furniture.

The firm's entire line, manufactured in Woodbridge, Ontario is of solid cherrywood and selected cherry veneer. Leda furniture features a hand-rubbed lacquer finishing process which gives the furniture a deep rich finish, with table tops featuring a glossy top for added attraction. The furniture styles range from traditional to modern/contemporary, to 18th century, all of a transitional American styling with a European flair. And the company's furniture can be finished in either a dark, natural or light finish. Leda has representation throughout Canada as well representation spread out the U.S.A. Leda features permanent showroom galleries in the following locations:

Booth #106 & 108 International Centre, Mississauga, Ontario

L.A. Mart, Los Angeles, California

Space #508 San Francisco Mart, San Francisco, California

Booth D335 IHFC Building, High Point, North Carolina

Leda has set up sales representation in Mexico and Australia as well. Leda's marketing program also features a promotional campaign with "The Price is Right" game show. The firm's product is showcased on a regular basis and we are the only Canadian manufacturer to be featured on the CBS gameshow. Leda is also the proud recipient of an O.F.M.A Trillium Award for furniture design, including this year's Grand Trillium Award for overall design and marketing excellence for the #810 Office Collection.

Leda's pursuits continue to strengthen existing sales foundations in Canada and the U.S.A. as well as develop new market areas in both countries. Priority is also focused on strengthening the current Mexican and Australian sales forces. Leda has been meeting with several sales reps from Saudi Arabia, Japan and Europe to set up representation in these respective markets.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Stands, Computer/Typewriter, wooden
Office Furniture, wooden

LES BOISERIES PLESSIS LTÉE

2233 Des Érables
Plessisville, Québec
G6L 2E9

Tel: (819) 362-7316

Fax: (819) 362-8977

Export Contact:

Normand Trepanier Engineer

Les Boiseries Plessis Ltée manufactures architectural woodwork. The firm fabricates all kinds of millwork according to plans and specifications prepared by architects and designers for a specific project. The best way to represent the firm is to give a few samples of what is produced: nurses stations in hospitals, judges and lawyers desks in courts of justice, reception counters in hotels, bars and back bars in pub's, furniture in laboratories, church seats, furniture for student's residences and hotels, millwork and furniture in restaurants, desks and counters and conference tables in offices, showcases for museums, millwork in schools and universities ...

The company has done many jobs in U.S.A. in the last years. The general contractors gave the site measurements and were responsible for installation. Those experiences have been very good for both the customers and for the firm. In summary, the company can handle any custom woodwork.

Products for Export

Furniture, Church
Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Furniture, Auditorium and Theatre, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture

LES ENTREPRISES SOMMEX LTÉE

1190, Rue Thibeau, C.P. 39
Cap-de-la-Madeleine, Québec G8T 7W1
Tel: (819) 375-7787
Fax: (819) 375-2543

Export Contact:

Mr. Normand Ricard President

Sommex, one of Québec's largest mattress manufacturers, has revolutionized the market with its new Nuit Magique collection. This advanced collection features a revolutionary new type of mattress. Comfort continues to be a priority, but is no longer the only criterion. Appearance and design are now being emphasized as a reflection of consumer tastes. Nuit Magique has three different looks. Each one is available in three models, which represents nine different types of mattresses available in spring, foam or water versions. The most remarkable aspect of these mattresses are their totally original design. In addition, the pillow cases, comforters and box springs can be covered with the same material as the Sommex mattress. For the first time ever, consumers can select a mattress in terms of its appearance and create a mattress-box spring-bedding ensemble that harmonizes perfectly with the rest of the decor.

This is one area in which it is difficult to innovate. Nothing could be more uninteresting than a large, stuffed cushion covered up by sheets. At Sommex they see things differently. As Normand Ricard, President, and Michel Groulx, Vice-President of Sales and Marketing point out, people spend one-third of their lives on a mattress. This piece of equipment should be treated with the same regard for comfort and beauty as the other things in our lives. To reach the present stage required three years of research and development, and an investment of a half million dollars.

Sommex has been in existence for three years, but the small family business that provided the basis for remarkable success was founded in 1935 by Donat Ricard, the current President's grandfather. With a turnover of over \$20 million and production centres in all parts of Canada, the management intends to continue its course of innovation.

The Nuit Magique collection has been available since September 1990 in stores with Sommex products. It is proof that even the wildest dreams can come true. With three years of research and development and investments exceeding a half million dollars, Sommex has produced a revolutionary design in its Nuit Magique collection: the Sommex mattress is elegant and modern in addition to being comfortable. Sommex has four production centres employing a staff of over 120 in Toronto, New Glasgow, Winnipeg and Cap-de-la-Madeleine. The company's products are available in a number of stores across Canada. With five distribution centres, all the mattresses are delivered less than a week after purchase and have the industry's most complete after-sale guarantee. Sommex will never keep its customers from sleeping soundly, but it certainly will wake up the competition!

Products for Export

Furniture, Hotel & Motel, all kinds

LES INDUSTRIES DE LA RIVE SUD LTÉE

145, Rue Auger, C.P. 190

Ste-Croix, Québec

G0S 2H0

Tel: (418) 926-3291

Fax: (418) 926-2000

Export Contact:

Jean Laflamme Vice President Sales/Marketing

South Shore Industries Ltd. is a company specialized in the mass production of bedroom furniture. The firm's activities are managed from its Sainte-Croix de Lotbinière head office, which is also the site of the main plant. The company runs three plants in Québec and is operating another one in Virginia. Its products are sold in Canada, the U.S., Puerto Rico, Bermuda, South America, Persian Gulf and Europe. Its manufacturing facilities cover a combined surface area of over 410,000 square feet and the firm employs more than 450 workers.

South Shore Industries Ltd. is Canada's largest bedroom furniture manufacturer and one of the most important in North America in terms of the number of items produced. Its sales network is composed of a sales department at head office and 40 manufacturers representatives in Canada and the U.S. The company sells 40% of its products in Québec, 50% in the rest of Canada and 10% on international markets. South Shore Industries Ltd. sells to retailers and National Accounts. The company participates in all Canadian furniture shows and has a permanent showroom in High Point, U.S.A. In its three existing plants (Sainte-Croix, Laurierville and Coaticook), the firm manufactures more than 5,000 bedroom sets weekly. Its plants boast the most technologically sophisticated modern equipment available in the industry. Many of its manufacturing processes have been mechanized to increase on-line production.

The purchasing department works closely with production and suppliers to seek out new materials (related to finishes, packaging, construction) likely to enhance product quality even more. The firm uses the most modern management tools, including computers, word processors and microcomputers. The company's performance to date bears witness to the excellent quality of its products and the determination of its management. Needless to say, however, its success is also due in large part to the skill and performance of its employees. Management considers the company's human resources its prime asset, knowing full well that its success depends on the men and women working to allow South Industries Ltd. to remain at the forefront of the furniture industry.

Products for Export

Desks, Office, wooden

Visible Record Equipment, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Visible Record Equipment

LIBBY MFG. CO. LIMITED

11277 County Road # 42
Tecumseh, Ontario
N8N 2M1

Tel: (519) 735-9421

Fax: (519) 735-1480

Export Contact:

Joel Simpkins Executive Vice President

Libby Manufacturing Company Limited is a tube bending, tube cutting and fabricating operation. Libby manufacturing, manufactures restaurant seating (unfinished) for the fast food industry. The company also manufactures component parts for the automotive industry, bed frames, bunk beds, cots and rollaway beds. They provide both tube cutting to length, bar cutting and tube bending services.

Libby Manufacturing has been in business since 1939 and is a family run business just minutes outside of Windsor, Ontario. Libby Mfg. prides itself by offering exceptional customer service and high quality products. The firm has the capabilities to produce angular tubing, flat and round bar and angle iron.

Currently, Libby manufacturing is exporting to the U.S.A. but is looking forward to expanding its export capabilities. The company would be interested in any joint licensing arrangement if available.

Products for Export

Special Purpose Furniture

M.K.E. INDUSTRIES (1984) INC.

183 Montcalm Blvd. North
Candiac, Québec
J5R 3L6

Tel: (514) 659-6531
Fax: (514) 659-2248

Export Contact:

Christian Bouchard Sales Manager

M.K.E. Industries (1984) Inc. are manufacturers of cooking and refrigerated equipment for restaurants, hotel and public services markets.

The firm's customers are serviced by a professional distributor network. The company has quality brand products at a very competitive price and their equipment is CSA and DGA approved. In addition to having a Canadian distributor network from East to West they export to the U.S.A., Cuba, Africa, England, etc.

New and additional markets are being sought in different countries. Regular visits to the firm's customers ensure a continuous follow-up for individual market needs and a high level of satisfaction. The company's correspondence is bilingual, french and english. Catalogue and price lists are updated each year and are available in both languages.

Products for Export

Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts

METALSMITH CO. LTD.

61 Telson Road
Markham, Ontario
L3R 1E4
Tel: (416) 475-3380
Fax: (416) 475-9682

Export Contact:
James Thomson President

Metalsmith Co. Ltd. was founded in 1926 and has produced high end contract furniture including seating, all designed by Canadian architect Court Noxon, to designers and architects.

The company has won many international design awards and is known for its quality. The company added a custom division four years ago.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden

MEUBLES UTAMARO INC.

4651, blvd. Grandes Prairies
St-Leonard, Québec
H1R 1A5

Tel: (514) 955-9303

Fax: (514) 995-9304

Export Contact:

Gaston Trudel

The Laque Martin shop, which was founded 16 years ago, is now owned by Meubles Utamaro Inc.

The company manufactures top-line residential and commercial furniture using some of the world's most sophisticated techniques to finish products.

The firm has sales agents in the most densely-populated areas of the USA. Products are also present in America's best-known showrooms. Because of this, the products are found in Saudi Arabia and Hong Kong, and will shortly be available in Australia.

Products for Export

Desks, Office, wooden
Office Furniture, wooden

MIRROLINE DESIGNS LTD.

P.O. Box 66
Huttonville, Ontario
L0J 1B0

Tel: (416) 673-8754

Fax: (416) 455-5709

Export Contact:

Kose Kuijer Sales Manager

Standardized furniture is the norm today, so it is rare to find hand made pieces that reflect the skill of contemporary crafts people.

Contemporary design, attention to detail and good old fashioned craftsmanship sets Mirroline Designs Ltd. apart from others and makes every piece a unique treasure.

Mirroline Designs Ltd. furniture is made with pride here in Ontario, Canada, and as with all hand made items, slight variations of size and colour do occur. The company's furniture and accessories are crafted from Wrought Iron, Glass, Marble, Plaster just to mention a few of the mediums the firm works with.

Products for Export

Desks, Office, metal
Stands, Computer/Typewriter, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Furniture, Hotel & Motel, all kinds

MOBILIER RUSTIQUE (BEAUCE) INC.

50, 1^e Rue Sud Ouest
Saint-Martin, Beauce, Québec
G0M 1B0

Tel: (418) 382-5987

Fax: (418) 382-3289

Export Contact:

Camile Rancourt President

The company was established over 23 years ago. The firm is a manufacturer of furniture and decorative fencing.

The company's outdoor furniture includes teeter-totters, picnic tables, coffee tables, and various types of high- and low-back chairs. The firm also has indoor furniture including living room, kitchen and bedroom sets. This furniture is used mainly for cottages, ski centres and camps. Fences include log fences with round or square poles, and fences with boards of varying woods.

Mobilier Rustique (Beauce) Inc. has earned a solid reputation with the Americans, the French and even the Japanese. Over the past five years, export sales have more than doubled. The company has opened a warehouse in the USA to assist in the delivery of furniture. The firm's knowledgeable personnel have extensive exporting experience.

Products for Export

Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts.



MODULAR & CUSTOM CABINETS LTD.

10721 Keele Street North

Box 580

Maple, Ontario

L6A 1S5

Tel: (416) 832-8311

Fax: (416) 832-0732

Export Contact:

Dietrich Grammenz President

M.C.C. is an all Canadian Company serving the Dental Industry in Canada and the United States for the last 24 years.

The products consist of: Special Designed Cabinets, which come in various sizes. A complete Modular Concept with total flexibility in mind. Cabinets range from Operatory Cabinets, Mobile Cabinets, Upper Wall Hung Cabinets, Laboratory Cabinets, Sterilizing Centre and complete Operatory Cabinet Systems. All made from high pressure laminates with rolling hardware and concealed hinges, built to last for many years.

Products for Export

Hospital Furniture

Furniture, Laboratory, all kinds

Special Purpose Furniture

MONTEL INC.

225, 4^e Avenue, C.P. 130
Montmagny, Québec G5V 3S5
Tel: (418) 248-0235
Fax: (418) 248-7266

Export Contact:

Pierre Lauzon National Sales Manager

Montel Inc. proudly celebrated its 60th anniversary on March 1, 1984. The secret of the company's success is maturity and stability combined with a progressive attitude. From the outset, the firm has been known for the quality of its electrical control equipment, which includes electrical panels and switches. Among the more recent products, toasters and other electrical equipment for the home have added to the company's reputation. To increase stability, the firm diversified its production. In addition to primary activities in the field of electricity, the company began manufacturing iron and steel products such as bicycle stands, cigarette moulds, hinges, etc. Montel Inc. also began providing other manufacturers with parts for furniture and household appliances. "Electrical" also became interested in the possibilities afforded by the processing of metal into foil, and began manufacturing products that were very successful on the market. The new division manufactured metal shelves, cabinets and cupboards, herbariums and a well-known extinguisher.

Mr. Claude Rousseau became President of the company in 1940. Electrical Manufacturing Company Inc. took part in the war effort by manufacturing components for 25-lb guns. Among its achievements were technical innovations which to that point had been felt to be impossible to achieve. The company resumed regular operations when the war ended. Even then, the list of exports was considerable, extending to England, the USA, Africa and even India. In the mid-50s, when Québec began developing energy, the company branched out into manufacturing cells for low- and medium-voltage substations. On June 8, 1959, a second company was formed and called Montel Inc., an abbreviation of Montmagny Electricity. Montel Inc. became the distributor for the parent company. Although electrical production was dominant, the experience acquired in manufacturing metal shelving led the two companies in the early 1960s into a new concept in North America known as the mobile storage system. This concept required expertise in both areas.

In 1966, the Société Générale de Financement du Québec purchased 30% of the shares of Electrical and Montel. On November 11, 1973, the two companies, which had been Québec-owned from the outset, became Swiss-controlled, with the multinational Sprecher & Schuh acquiring a majority interest. On January 1, 1976, Electrical Manufacturing Company Ltd. and Montel Inc. merged to form Montel Inc. On March 28, 1983, a group of Canadians purchased all the company's shares. In December 1990, the company was sold to two new shareholders. Today Montel Inc. has customers throughout North America, and is proud to be the main supplier for many large projects. Its reputation rests primarily on the traditional quality of its products.

Products for Export

Furniture, School, except Blackboards
Special Purpose Furniture
Shelving, other than wooden

NATIONAL LIBRARY RESOURCES LTD.

1230A Reid Street
Richmond Hill, Ontario
L4B 1C4

Tel: (416) 886-3631

Fax: (416) 886-5133

Export Contact:

Anne Collins Purchasing Manager

National Library Resources Ltd. is an All-Canadian company, specializing in serving the needs of librarians. As a leader in the field, the company carries a complete line of standard library furnishings, ranging from display units to charging desks, as well as popular wood and metal shelving. These quality products are built to last, both versatile and durable in construction, they are manufactured for public use. Whether you require tables, chairs, computer stations, desks or children's furniture, all of your library's needs can be met.

National Library Resources Ltd. also carries a complete line of items for everyday use in libraries. Catalogue cards, book pockets, book jackets, book tape and labels are just a few of the items, along with the latest in computer related items such as label sets, overdue notices and loan forms. The firm's full range of products enable you to create a fast and efficient system for storage, display, labelling and cataloguing of all your Multi-Media items.

The company's strength lies in its people and their ability to serve your needs, quickly and efficiently. The firm's sales people will assist you in designing and planning your new library or resource centre. The company's expedient shipping department will ensure that you receive your quality products quickly, without damage, and finally, the friendly customer service department is only a phone call away.

Products for Export

Desks, Office, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Visible Record Equipment, metal
Draughting & Drawing Boards, metal

Stands, Computer/Typewriter, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Visible Record Equipment
Furniture, School, except Blackboards
Furniture, Public Building, all kinds
Special Purpose Furniture
Shelving, wooden
Shelving, other than wooden
Lockers, other than wooden

NIENKAMPER FURNITURE

257 Finchdens Square, Unit 6
Scarborough, Ontario M1X 1B9
Tel: (416) 298-5700
Fax: (416) 298-9535

Export Contact:

Alison Jessamine Marketing

For over 25 years, Nienkamper has worked with international designers to bring the best in furniture design and craftsmanship to the contract furniture market.

Nienkamper enjoys a reputation of providing high quality, design integral casegoods and upholstery to the Canadian and U.S. markets. Specification of our product in these markets, has found the furniture shipped to the Middle East, Asia and the U.K. More recently, Nienkamper has established sales representation in London, England and Osaka, Japan.

The collection is made up of three casegood lines (in veneer, "granite" or "lucent" finishes or leather wrapped), suitable for middle management to the executive office. Conferences and coffee tables in complimentary designs and finishes are also available.

Further still, Nienkamper manufactures a seating collection for reception, conference room and the private office. Seating can be upholstered in Nienkamper top quality leather or the customers own material.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Public Building, all kinds

NITTY GRITTY REPRODUCTIONS

163 Queen Street East
Toronto, Ontario M5A 1S1
Tel: (416) 364-1393
Fax: (416) 364-1170

Export Contact:

David G. Ross Vice President

Nitty Gritty Reproductions designs and markets country furniture replicas, manufactured by a related company; Our Painted Past Country Furniture. These replicas combine contemporary function with the simplicity of the 1860-1880 era, from the East coasts of Canada and the United States. Specific areas of expertise include office, library, living room, dining room, bedroom, washroom, and concept "free-standing" kitchen. All pieces illustrated in the collection are built from solid select Northern White Pine, and finished with either a hand rubbed and worn, authentic Old Fashioned Milk Paint, or stain, and then sealed in a maintainable hand rubbed Danish oil and paste wax finish. These finishes combine to accent the wood's grain and natural beauty, enriching both over time. Neither finish chips or peels. The result reflects a warm and lasting patina found on our ancestor's finest heirlooms. Sometimes the firm uses more exotic fruitwoods, such as cherry, for durability or accents (i.e. desktops). Alcohol and water resistant lacquers are applied in all areas requiring this protection.

The firm combines select materials and proper proportions with exacting details such as dovetailed drawers, solid chamfered drawer bottoms, mortised and tenoned joints pegged with hardwood dowels, beadwork, fluting, floating tops (for expansion), elegant turnings, raised floating panels, beautifully proportioned built up cornices, etc. Each creation is a superb finished product. At no time does the company employ mass production shortcuts (hot glue, staples, plywood, etc). New markets are currently being developed in the United States and Japan. Sizing or customization of case goods for different markets may be adjusted to meet local market needs.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Show Cases, except refrigerated
Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures
Shelving, wooden

NORLAB INC.

2180 Dunwin Drive
Unit 3
Mississauga, Ontario
L5L 1C7

Tel: (416) 569-8017

Fax: (416) 569-1570

Export Contact:

Bob VanSickle General Manager

Norlab Inc. is your single source of design, supply and installation services for laboratory furniture and fume hoods. The company's local planning consultants work with architects, engineers and end users to plan and integrate all phases of the laboratory building.

Norlab Inc. has a complete line of casework systems from the conventional fixed casework to the Ultralab system that allows for variable bench heights and renovations with minimal costs. Norlab offers casework in steel, wood and plastic laminate construction. The firm's hoods are designed with input from users and government agencies keeping the lab worker's safety as a number one priority.

Norlab has sales and engineering offices located throughout the U.S.A. The company has also exported products to the Middle East, Caribbean, Asia and Puerto Rico.

Products for Export

Furniture, Laboratory, all kinds

NORTH AMERICAN FURNITURE GROUP, INC.

656 Ninth Avenue
Hanover, Ontario
N4N 2N1

Tel: (519) 364-1640

Fax: (519) 364-1094

Export Contact:

Alan M. Ross Executive Vice President Marketing

North American Furniture Group Inc., has been producing quality medium priced case goods furniture for the Canadian residential and contract markets since 1910 under the brand name Peppler and Sklar-Peppler Furniture. Re-organized in 1992 with the additional brand names Strathroy and Deilcraft, North American Furniture Group Inc. supplies numerous brands at different price levels to the Canadian marketplace.

The core competencies of the firm's manufacturing capabilities are strong design and engineering capabilities coupled with excellent execution of fit, finish and detail in craftsmanship. All products are veneer over wood product panel and solid hardwood construction.

Products for Export

Desks, Office, wooden

Office Furniture, wooden

Furniture, Hotel & Motel, all kinds

OPTIMUM MANAGEMENT CORP.

685 Berry Street
Winnipeg, Manitoba R3H 0S4
Tel: (204) 783-3195
Fax: (204) 786-5477
Export Contact:
Bidhu S. Jha President

Optimum Management Corp., a national leader in the field of office ergonomics, has made a commitment to product excellence since its inception in 1978. The company's objective is to create a work environment which will maximize both comfort and efficiency. This objective is based on the philosophy that the application of ergonomic principles in office furniture design is beneficial to both the individual and the organization.

The firm's commitment is not limited to ergonomic value engineering. Optimum designed and manufactured furniture also reflect the distinction, creativity, and taste required by today's office environment. At Optimum, excellence is reflected from the design stage to delivery of the products. The company's comprehensive manufacturing facility allows the production of office furniture which not only enhances efficiency, but also incorporates the latest features needed to conform to occupational health and safety requirements. The technical requirements of modern offices, such as ventilating and proper positioning of the electronic equipment, cable management systems and etc., have been incorporated into all Optimum workstations as standard design features.

The firm's knowledge in this field has been used extensively by Optimum's clients such as Bell Northern Research, Bell Canada, Northern Telecom, Air Canada, Centre for Occupational Health and Safety, Universities, Schools, and Health Science centres. Optimum has the ability to meet any specialized customer requirements pertaining to design, layout, and manufacturing. Optimum Management Corp. is committed to continued research and development, designing and manufacturing of such products to fulfil the needs of applied ergonomics in the workplace.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Visible Record Equipment, metal
Draughting & Drawing Boards, metal
Stands, Computer/Typewriter, metal
Tables, Tracing, metal
Tables, Office, metal, except Tracing

Office Furniture, metal
Visible Record Equipment
Beds, Hospital
Hospital Furniture
Furniture, Church
Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Special Purpose Furniture
Shelving, wooden
Lockers, wooden

OTEMA STORE INTERIORS LTD.

101 Don Park Road
Markham, Ontario
L3R 1C2

Tel: (416) 475-1066

Fax: (416) 475-1548

Export Contact:

Mr. M. Otema President

Otema Store Interiors Ltd. is a Canadian manufacturing company located in the Toronto area. The firm produces high quality store fixtures and displays, contract furnishings, custom interiors, design and development, mall and museum work and architectural metal and wood. Some standard items that the company manufactures are showcases, pantracks, stools, tables, assorted store fixtures, garment security systems, market carts, kiosks and exhibit systems. The company is accustomed to working to drawings and specifications and is able to give qualified suggestions. Otema Store Interiors Ltd.'s original product design contributions to the industry are known.

The firm works in metal, wood, glass, marble and plexi and is largely independent of outside sub-trades for day to day operation.

Products for Export

Show Cases, except refrigerated

Show Cases, Parts of, except Hardware

Hotel, Rest, Store & Office Fix, pts

Hotel, Rest, Store & Office Fixtures

P.C. INDUSTRIES INC.

100 Industrial Crescent
Summerside Industrial Park
Summerside, P.E.I.
C1N 5N6

Tel: (902) 436-4274

Fax: (902) 888-8372

Export Contact:

Frank M. Costa Executive Director

P.C. Industries is a manufacturer of quality wood products, concentrating in the custom manufacturing of high end office furnishings such as conference/board tables and executive; and church furnishings. Solid wood material of various hardwood species are utilized according to customer preference. Custom furnishes/stains applied to furnishings. The firm's present market for these products is the Atlantic Region.

The company's second business unit is in the manufacturing of wood Canadian heirloom gift products, the most notable being "Smiley the Pony" rocking horse line of products. These products are manufactured for the wholesale gift market for subsequent resale by the retail market. This product line is made from eastern pine; natural wood fibres and other accessories are added. Other products include wooden household gift items. The firm's present market for these products is the national Canadian market.

P.C. Industries has and will consider custom products for distribution by other companies.

Products for Export

Desks, Office, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Church
Furniture, School, except Blackboards
Furniture, Public Building, all kinds

PALMIERI FURNITURE LIMITED

1230 Reld Street
Richmond Hill, Ontario
L4B 1C4

Tel: (416) 731-9300

Fax: (416) 731-9878

Export Contact:

B. Memya Controller

Palmieri Furniture Limited designs, manufactures and markets library, business, and institutional wooden furniture products. Palmieri Furniture Limited is one of the leading manufacturers of library and institutional furniture in Canada. Many of the firm's cabinetmakers are skilled European craftsmen producing cabinet work with European pride. Allied with other Canadian-European firms, Palmieri has the capacity to provide some of Canada's finest cabinet work, furniture and shelving.

Architects, designers and specifiers are invited to call on Palmieri's staff for assistance in the selection, specification or design of furniture products. For buyers who wish design assistance, design services are available through the firm.

Special Products - custom-made designs are frequently executed by the craftsmen of Palmieri and represent a goodly portion of the firm's output.

Palmieri Furniture Limited in addition to supplying the Canadian market, is well established in supplying to the U.S.A. Export customers are handled exclusively by Palmieri Furniture personnel. Regular visits to customers ensure that they have a very high level of satisfaction.

Products for Export

Desks, Office, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, School, except Blackboards
Furniture, Public Building, all kinds
Special Purpose Furniture :
Shelving, wooden

PETER PUTTER LTD.

102-1467 Crown Street
North Vancouver, B.C.
V7J 1G4

Tel: (604) 980-5756
Fax: (604) 980-9450

Export Contact:

Peter J. Newall President

Peter Putter Ltd. is a small cabinet shop presently manufacturing custom sized millwork. Although no premade stock is maintained, the firm can produce limited numbers in short periods of time.

Plastic laminates, melamine finished particle board and hardwood veneer plywoods are quite widely used in the local market.

The export market has, as yet, not been pursued due to the company's limited size but interest is taken in that area. Plans of shop expansion and the addition of more machinery are taking place and will enhance output capabilities. Pacific Rim countries are the closest and possibly the most desirable areas considering accessibility and transportation costs.

New challenges to produce or reproduce items such as custom designed cabinets for office or home, shelving, desks, sales counters and display cases are the firm's goals.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Stands, Computer/Typewriter, wooden
Furniture, Laboratory, all kinds
Furniture, Public Building, all kinds
Show Cases, except refrigerated
Shelving, wooden
Lockers, wooden

POWNING DESIGNS LTD.

R.R. #5

Sussex, New Brunswick

EOE 1PO

Tel: (506) 433-1188

Fax: (506) 433-3679

Export Contact:

Peter Powning President

Powning Designs Ltd. produces a range of one-of-a-kind and limited edition furniture and accent pieces for the home and office. The firm uses different combinations of cast and or slumped glass, cast bronze, wood, stone and fired clay components. All pieces are on a commissioned basis.

The firm is also interested in producing hand made clay tile, slumped glass tops and components and other unique parts for high-end limited editions for other manufacturers or designers. The company's facilities include a small bronze foundry, well-equipped pottery studio and a small glass slumping facility.

Peter Powning is an award winning designer/fabricator with work in numerous collections. His work has been shown internationally in Japan, Europe, Australia, New Zealand and across North America in over 50 galleries.

New markets are being sought in Europe and Japan. The firm is particularly interested in establishing a working relationship with a well-informed and purposeful representative in Europe.

Products for Export

Office Furniture, metal

Special Purpose Furniture

PRECISION MFG INC

2200 52nd Avenue
Lachine, Québec
H8T 2Y6
Tel: (514) 631-2120
Fax: (514) 631-2811

Export Contact:
Richard Carruthers Marketing Manager

Precision Mfg Inc manufactures and markets office furniture systems. The company offers three product lines.

"Imagine" is an architectural furniture system, winner of two prestigious design awards. The product is a stackable panel based system with cantilevered furniture components.

"Ergodata", also a design award winner, is an ergonomic, modular desk based system. Height adjustable worktables link together to provide continued access to power and communication cables.

"System 9" is a conventional panels system with cantilevered furniture components. The product is simple, flexible and easy to configure.

Precision's strength lies in the quality, design and innovation of its products and the personal attention given to the needs of every client.

In addition to serving the Canadian and American markets, Precision exports to Mexico, Singapore, Great Britain, Republic of Ireland and the Caribbean with licence agreements in Japan, Singapore and Mexico and joint ventures in Germany and Taiwan. Frequent communication and regular visits have resulted in knowledgeable and satisfied customers. The company staff is fluent in both English and French and can effectively communicate in German and Spanish.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Desks, Office, metal
Stands, Computer/Typewriter, metal
Tables, Office, metal, except Tracing
Office Furniture, metal

PRISMATIQUE DESIGNS LTD.

265 Davenport Road
Toronto, Ontario M5R 1J9
Tel: (416) 961-7333
Fax: (416) 925-3295

Export Contact:

Mr. Manfred Roth Director of Marketing

In twelve short years Prismatic Designs Ltd. has evolved from a two-man custom shop to an innovative contract table and casegoods manufacturer of international reputation.

Prismatic is classic product designs executed in a diverse range and combination of materials, dimensions and configurations. The firm offers the designer flexibility to address corporate interiors with a unique custom approach, visual conformity and, above all, exceptional quality.

In every Prismatic product is also the solid commitment of the company's partners, a commitment to quality, service, and practical solutions. In short, prismatic offers choices - not compromises. It is this approach to doing business with the most respected architectural and interior design firms that enables the firm to include among their corporate clients the following prestigious organizations:

American Airlines
Bell Telephone
Canadian Embassies
Canadian Pacific Hotels
CIBC
Delta Airlines
Dupont
Four Seasons Hotels

General Electric
Holiday Inns
IBM
Merrill Lynch
Northern Telecom
Price Waterhouse
Toronto Skydome
Xerox

Throughout the United States and Canada Prismatic representatives serve designers and architects with a comprehensive program of support materials including catalogues, cutsheets, specification guides, and finish and material samples. When special situations demand it, Prismatic custom capabilities are available to assist the designer in all aspects of design and production.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture

PRO-SARO

800 Vadnais
Granby, Québec
J2J 1A7
Tel: (514) 378-0189
Fax: (514) 378-9712

Founded in 1980, by the Pelletier brothers Pro-Meubles Granby, quickly carved its place in the office furniture manufacturing domain. In June 1991, the company decided to add metal filing cabinets to its range of products with the acquisition of Saro, a company with over 40 years experience in this field, situated in St. Romuald, Québec.

With this affiliation Pro-Meubles becomes the only manufacturer to offer a complete line of mid-range office furniture. From now on, all manufactured products: chairs, desks and metal filing cabinets will be distributed under the registered trade-mark Pro-Saro. A trade-mark which respects the ISO-9002 norms, a symbol of quality and excellence, recognized by the Canadian government.

Distributed on the American and European markets, the Pro-Saro products were conceived in response to client requirements; and to maximize the efficiency of the work space and their users.

Pro-Saro - Pro-Meubles "registered trade-mark". The "Pros" of office furniture manufacturing.

Products for Export

Desks, Office, wooden
Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Visible Record Equipment, metal
Office Furniture, metal

PRODUITS DELTA LTÉE

12, Rue Du-Bo
Victoriaville, Québec
G6P 6V3
Tel: (819) 752-5551
Fax: (819) 758-0303, 1-800-363-5551
Export Contact:
Pierre A. Alain President

Delta provides the highest quality and service for your purchasing dollar. A new catalogue featuring many new and improved products is produced annually.

As a manufacturer since 1936, Delta is the leader in Canada for the finest visual aids products. The firm is active in the commercial, architectural, and institutional market, and its products have been specified by architects and designers at all government levels. The company maintains strict quality control in accordance with government standard BNQ 6697-100.

Delta features a complete line of architectural porcelain products. Delta/Alliance enamel on steel (porcelain) is hygienic and possesses phenomenal characteristics of strength. It will resist wear, corrosion, chemical effect, weather, high and low temperatures, environmental influences, heat shock, and vandalism.

Unlimited colours are offered for your selection. The firm's exclusive porcelain/ceramic-on-steel graphic process is also available. Fused at extremely high temperatures, the unique combination of ceramic inks provides the same characteristics as the porcelain/ceramic-on-steel surface.

Well established in Canada, Delta Products Ltd. has agents in all Canadian centres, and now, throughout the world. Delta has already completed projects in the United States, the Middle East, Africa and Australia. Whether your project is modest or elaborate our highly trained staff will gladly assist you in all stages of your project planning.

Products for Export

Blackboards, except Toy
Furniture, Auditorium and Theatre, all kinds
Special Purpose Furniture
Show Cases, except refrigerated

RIDALCO INDUSTRIES INC.

1551 Michael Street
Ottawa, Ontario K1B 3T4
Tel: (613) 745-9161
Fax: (613) 745-6452

Export Contact:

Allan Schwartz President

Ridalco Industries Inc., is a manufacturer of stainless steel equipment for the food service industry such as restaurants, hotels, cafeterias and the like. This equipment consists of stainless steel sink units, counters, steam tables, refrigerated display cases and counters, beer refrigerators, refrigerated salad counters both fixed and mobile, dishwashing systems, exhaust hoods etc...

Ridalco industries has been in business since 1946 and is one of the largest manufacturers of this type of equipment in Eastern Canada. Presently, the firm markets and sells its equipment through several supply houses and is currently looking for dealers or agents in the U.S.A. Particularly in the North East U.S.A. and Upper New York State area.

Products for Export

Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures

ROVO CHAIR OF CANADA LTD.

P.O. Box 415
Pickering, Ontario
L1V 2R6
Tel: 1-800-668-7686
Fax: (416) 428-6651

Export Contact:
Robert Buckingham General Manager

The firm's focus is on the international requirements of seating, because ergonomical development and medical research have made the customer more demanding in the area of seating comfort. This enables the employer to increase productivity and provide harmony with styling in the individual workplace.

Today's customer demands perfection in material, aesthetics, function and engineering as well as operational ease. It is also imperative that the respective product families distinguish themselves with the maximum of quality and seating comfort. Last but not least, these features must be made available at competitive price levels.

The parent company is Lossburg and the North American branch develop, through dialogues with customers, agencies and distributors in more than 40 countries the solutions to various needs and concerns of clientele.

In order to have the ability to constantly present innovations and improvements in a timely fashion, the company performs a variety of tests which are discussed at length with professionals in the appropriate fields of science and technology which, are part of the firm's daily routine.

Products for Export

Office Furniture, wooden
Office Furniture, metal
Office Chairs

SPJ FURNITURE TECHNOLOGY CORPORATION

246 Advance Blvd.
Brampton, Ontario
L6T 4T3
Tel: (416) 454-2233
Fax: (416) 454-3063

Export Contact:

Jeff Plant President

Dynamic Custom Equipment Limited dba SPJ Furniture Technology was established in 1969 and is a manufacturer of office furniture, ranging from E.D.P. support tables and workstations, to the patented HEXO system line.

The Company boasts a flexible manufacturing facility with in house "mini-factories" producing metal, wood, acrylic, vacuum formed plastics, and custom designed products. The firm also has internal art, engineering, and computer programming departments.

The Company, through it's patented new HEXO system, has redefined office design. By using a floor grid based on equilateral triangles instead of squares and rectangles, HEXO provides space efficiency of 20% to 35% in most situations. The concept provides a workstation that surrounds the user like the cockpit in an airplane. This allows more efficient use of space and worksurfaces.

The Firm's products are presently sold throughout Canada and the United States. Through a Joint Venture Agreement, the company is commencing production of the HEXO system in Thailand in December of 1992. Dynamic Custom Equipment Limited is presently looking for new joint venture opportunities, exclusive distribution agreements, or partial manufacturing and distribution agreements in other parts of the world.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Office Furniture, wooden
Desks, Office, metal
Stands, Computer/Typewriter, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Special Purpose Furniture

SCALI DURANTE FURNITURE MANUFACTURERS LTD.

5371 Regent Street
Burnaby, B.C. V5C 4H4
Tel: (604) 291-7551
Fax: (604) 291-6530

Export Contact:

Brian F. Cook General Manager

Through the years, Scali/Durante has expanded from a small furniture producer into one of the largest contract furniture manufacturers in the West. The firm's 60,000 square foot factory and showroom complex, located in Burnaby, B.C., enables us to fully service the custom-design and contract furniture markets. The product line is tailored to the business person who wants to project his or her high profile in the business community.

The company's product line ranges from elegant traditional styles to modern designs, in office and hotel furniture. To ensure that the finest products are created, Scali/Durante employs a comprehensive staff experienced in all principal areas of manufacture. The firm provides specialized custom-made pieces for those who seek deliberate exclusivity that sets them apart from the crowd - one of the many reasons why the company's furniture is so desirable.

At Scali/Durante it is believed that there's only one correct way to manufacture contract furniture. It's based on sophisticated simplicity and concerned primarily with the use of well-chosen materials, a dedication to exacting craftsmanship and delivery of a product of uncompromising quality.

Over the years, the firm has learned a lot about satisfying customer's requirements. This experience is reflected in the extensive collection of contract furniture produced. Furniture that bears the Scali/Durante stamp of durability, strength, and refinement is as practical as it is strikingly beautiful and aesthetically satisfying.

The company invites architects and interior designers to visit the Burnaby office and factory to discuss contract furnishing needs with qualified consultants. Design professionals are encouraged to use the facilities to their own advantage. Scali/Durante can create precisely the office, lobby or boardroom you have in mind.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, Hotel & Motel, all kinds
Office Chairs

SCHMIDTKE MILLWORK LTD.

P.O. Box 2470
Steinbach, Manitoba
R0A 2A0
Tel: (204) 326-9837
Fax: (204) 326-5928

Export Contact:

Mr. Blair Cooke Marketing Manager

Schmidtke Millwork Ltd. is centrally located, in Steinbach, Manitoba, Canada. The company has been on a steady growth path since the beginning in 1966. Since that time, the firm has developed a wealth of experience and expertise in architectural millwork, casegoods, and cabinetry.

The company manufactures a wide range of products for projects such as educational facilities, hospitals, hotels office interiors, store fixtures, restaurants, laboratory casegoods, churches, and residential kitchen cabinetry. Projects are being contracted throughout North America.

The firm as been fortunate in attaining a "team" work ethic in the 75,000 square foot manufacturing facility. All of the employees, from craftspeople to managers, work together to create the quality of product customers deserve.

All projects are included in the master production schedule to assure timely product deliveries. Computer-assisted drafting (AutoCad) stations prepare the shop drawings which are then used in conjunction with a technically advanced software package, linking computer-driven manufacturing equipment. Field supervision ensures communications between the client and in-house co-ordinators to assure accuracy in manufacturing and installation according to work schedules.

Schmidtke Millwork Ltd. has combined the use of the latest in computerized equipment and a dedicated staff to provide a quality product at competitive prices with personalized service.

Products for Export

Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Hotel, Rest, Store & Office Fixtures

SECURIFORT INC.

655 Boul. Jean-Paul Vincent
Suite 28
Longueuil, Québec
J4G 1R3

Tel: (514) 848-7181

Fax: (514) 679-0564

Export Contact:

Jacques Gauthier National Director Sales - Marketing

Securifort Inc. is a fully Canadian owned and operated company with full representative offices across the Canada. For some 20 years, the firm has been manufacturing security equipment including Vaults, Vault Doors, Safes and Vault equipment to the specific requirements of Financial Institutions and Institutional Organizations across Canada and abroad. The company's factory is totally dedicated to the manufacture of security equipment only, and all major items are U.L.C. listed products.

While the Corporation has been changing, the market place has also been changing and Securifort Inc. feels it will continue to change at an increasing pace.

The firm is presently exporting to the United States and the Caribbean. The company currently seeks distributors and companies who would be interested in a transfer of technology or some kind of partnership.

Products for Export

Doors & Door Frames for Safes and Vaults
Safe and Vault parts
Safes & Vaults, Fire/Burglary-Resistant

SONAX ACOUSTICS LTD.

P.O. Box 1078
Osoyoos, B.C.
V0H 1V0
Tel: (604) 498-6201
Fax: (604) 498-4449

Export Contact:

Hugh A. Mackay V.P./General Manager

Sonax Furniture designs and manufactures a wide range of ready to assemble furniture products at its 60,000 square foot world class factory located in Oliver, B.C. within close proximity to the container ports of Vancouver and Seattle.

Sonax manufactures T.V. Carts, Audio Carts, Entertainment Centres, Desks, Computer Centres, Fax Carts, Bookcases, C.D. and Tape Storage Cabinets, Kitchen Accessory furniture and Shoe Storage Cabinets. Construction materials include laminated composite wood lacquered components. Sonax produces a high quality product to International Standards Organization 1003 levels.

Sonax is currently selling more than half of its products outside of Canada with export markets in the United States, Japan, Hong Kong, China, Italy, the Middle East and several Latin American countries. New and additional markets are being sought in traditional areas as well as Europe, Scandinavia, the Middle East, Asia and Central and South America. Ready to assemble furniture is an ideal product for export because it is easily shipped by container.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Office Furniture, wooden
Shelving, wooden

SPACEMAKER LIMITED

3069 Wolfedale Road
Mississauga, Ontario
L5C 1V9

Tel: (416) 279-2632

Fax: (416) 279-4871

Export Contact:

Mr. Patrick Minshall

President

Spacemaker Limited manufactures a variety of consumer goods including steel Garden Sheds, Greenhouses, and Shelving Units. The products are knocked down for shipment and are easy to assemble by the customer. All necessary Hardware and instructions are included.

The steel Garden Buildings and Greenhouses are primarily made from hot dipped galvanized steel. Buildings come in a wide range of colours and sizes as well as different roof styles. The Greenhouse is lightweight and affordable. The Lexan panels for the Greenhouse can be substituted with glass or other material due to the option of different kits (i.e. Frame Kit, Shelving Kit).

Spacemaker's Shelving Units are available in a variety of grades from light duty residential to industrial. They are all easy to assemble and adjustable. The new "Pro Rack" is a bottless Shelving Unit that does not require any type of Hardware or Tools and has a smooth look that will suite any office or home decor.

Spacemaker Limited has been exporting to Europe for about fifteen years, as well as to the United States, South America, and the Middle East. The main language of the company is English, however, the Instruction Manuals for the products are available in a variety of languages. New and additional markets are being sought in above noted areas as well as the Far East, Eastern Europe and Africa.

Products for Export

Shelving, other than wooden

STANDARD DESK BUSINESS FURNITURE

1000 St. Martin Blvd., West
Laval, Québec
H7S 1M7

Tel: (514) 663-3030

Fax: (514) 663-9022

Export Contact:

J.B. (Jim) Hunt V.P. Sales & Marketing

Standard Desk Business Furniture founded in 1936 in Montreal, designs, manufactures and markets a full range of quality wood office furniture, including desks, credenzas, workstations, conference tables, seating and furniture systems from its 180,000 square foot production facility in Laval, Québec.

Standard Desk has approximately 175 employees and has showrooms in Halifax, Montreal, Toronto, Vancouver and New York.

In addition to the USA, Standard Desk export markets now include the Caribbean. Export customers are handled exclusively by Standard Desk personnel. New markets are being sought on a global basis.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Shelving, wooden
Office Chairs

STAR QUALITY OFFICE FURNITURE MFG. LTD.

624 Millway Avenue
Concord, Ontario
L4K 3V3

Tel: (416) 669-2735

Fax: (416) 669-3518

Export Contact:

David Cohen Vice President

Star Quality Office Furniture Mfg. Ltd. was established 14 years ago and is currently located in a 40,000 square foot plant in Concord, Ontario, a suburb of Toronto.

The company produces the finest quality of office furniture and high pressured laminates. A variety of executive desks, credenzas, workstations, reception and secretarial desks are manufactured. Computer furniture, bookcases and boardroom tables are equally represented in the product line.

The firm has the knowledge, experience, and the most highly advanced equipment to accommodate all of one's needs in the wood and laminate office furniture industry. The company is a responsive organization and very flexible to market needs and demands, as well as custom designed products.

At present the company is selling its products coast to coast across Canada and in the north east region of the United States, and looking to expand its exports to other regions such as Europe and the far East.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Furniture, School, except Blackboards

STORAGE-PLUS SYSTEMS LTD.

3-370 Britannia Road East
Mississauga, Ontario
L4Z 1X9

Tel: (416) 507-0173
Fax: (416) 507-3449

Export Contact:

Raymond Smith President

Storage-Plus Systems Ltd. is engaged in the design, sale, installation and implementation of a variety of materials storage systems. Product lines include mobile storage systems; metal shelving and cabinetry, and complete filing systems.

Storage-Plus specializes in storage space conservation, using High Density Mobile Storage to increase a given area's storage capacity by 100%, or to reduce the floor space required to store the same amount of material by 50%.

The firm's expertise in the field of materials storage has helped over 300 different organizations:

- Dramatically reduce the costs associated with storage
- Increase productivity through improved access to required records or materials
- Improve worker safety
- Find a total solution to their storage and filing problems.

The competitive advantage of the firm lies in the ability to offer innovative solutions to client's problems. With a combined 45 years experience in the field, staff is able to understand and meet the unique requirements of each individual customer. Storage products have a variety of different applications, and the firm's clientele includes:

- | | |
|------------------------|---------------------------|
| - Governments | - Investment Firms |
| - Libraries | - Law Offices |
| - Medical Laboratories | - Colleges & Universities |
| - Insurance Offices | - Banks |
| - Hospitals | - Utility Companies |
| - Corporate Offices | - Museums & Art Galleries |

Storage-Plus is currently pursuing projects in the European market, although enquiries are welcome from all over the world. English is the primary language of the firm, but it can also communicate in French. The company can easily provide Bank and client references to potential customers to confirm the solidity and reputation of the organization.

Products for Export

Visible Record Equipment
Furniture, School, except Blackboards
Shelving, other than wooden
Lockers, other than wooden

Mobile Shelving/Storage Systems
Filing Supplies
Library Furniture

TABLE & BASE FACTORY

60 Alness Street
Downsview, Ontario
M3J 2G9
Tel: (416) 661-8003
Fax: (416) 661-4355

Export Contact:

Annette Golostein Sales Manager

Table and Base Factory designs and manufactures metal bases and a complete line of tables for the contract furniture industry. The firm's line is suitable for office, hotel, restaurant, government and public buildings. The Column Table is also lovely for residential for the kitchen.

The company's products are of excellent quality and design and are available in a variety of powder coat colours to suit the setting. Table and Base manufactures heavy tables for wear and tear. Prices are very competitive for high tech furniture. The firm has designed a head table that replaces the trumpet base, the head table is practical with nice smooth lines and uses a 3" tube. The column table is unique in design, base sizes are 15 3/4", 22 1/4" and 26", the columns are 8" and 10" in diameter and are of 14 ga. material. All complete bases come complete with top plate and levels.

Table and Base Factory does metal spinning as well, so if a client requires spun parts for a line the firm can also manufacture bases for other manufacturers throughout Canada and the United States.

Products for Export

Tables, Office, metal, except Tracing
Office Furniture, metal
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures

TABUFILE ATLANTIC LIMITED

P.O. Box 6201
Station A
Saint John, N.B.
E2L 4R6
Tel: (908) 634-8120, 1-800-561-9791
Fax: (908) 634-1308
Export Contact:
Glen Carpenter President

Tabufile's main mission is to custom design filing systems for businesses, hospitals and universities, using a colour-coded method. The Medi-Record division of Tabufile specializes in information systems for the health industry. Clients in Canada, the United States and Birmingham, England, are served by Tabufile's fleet of health system specialists. In 1990, Tabufile landed the federal contract to design the GST filing system - a system that uses two million file folders, equal to 5,000 four drawer filing cabinets.

At use in the GST system is one of Carpenter's most successful concepts, the Cube-It-File, a deceptively simple piece of plastic in the shape of an open cube. Each cube holds one cubic foot of file folders. The cubes, made of tough, durable plastic, can be stacked and arranged to suit the needs of the user. The space-saving units are attractive, simple to install, and inexpensive. Add to that a full range of accessories, such as steel supports, dividers and designer cabinets, and you have a product that appeals to almost any level of office user, because the number of office applications is virtually limitless.

Tabufile has grown from three to more than 50 employees to serve markets located mainly in the United States and Canada.

Products for Export

Visible Record Equipment
Shelving, other than wooden

TAYCO PANELINK LTD.

25 Newbridge Road
Etobicoke, Ontario
M8Z 2L6

Tel: (416) 231-4000
Fax: (416) 231-8537

Export Contact:

Phil Philips General Manager

Tayco Panelink and its Sister Corporation Tayco Office Screens have been in the office products industry for nearly 15 years. During this time Tayco has specialized in the manufacture of partition systems office furniture and free standing acoustical panels. Tayco's line of partition systems furniture is Panelink 6, which is sold throughout Canada and the United States.

Panelink 6 is a full-line partition office furniture system in the budget to mid pricing range. It is priced competitively to the panel systems manufactured by Hon, Bilrite Nightingale, Indal and Budget Panel's Designer and upgrade series. However Panelink 6 outclasses each of its competitors one or more of the following ways:

1. Tayco Panelink 6 has a commitment to service before and after each sale of systems furniture. This means product delivered on time and quick proactive solutions to mistakes, regardless whose fault. It also means one on one personalized service, phone calls or quotes returned quickly and assistance in every aspect of the sale, ordering, delivery and installation of the panel system.
2. Panelink 6 in its applications is a complete office systems furniture line. Various height panels and a complete selection of panel hung furniture components can be combined to make various custom workstations including reception units, enclosed managerial offices and pod cluster type workstations. Non-standard panels and work surfaces will be made to spec for a small additional cost.
3. Panelink 6 with its standard stained solid oak wood trim has the look of an expensive system at a mid-range price.

Products for Export

Office Furniture, wooden
Office Furniture, metal
Special Purpose Furniture

TELLA INC.

161 Stirling Avenue
LaSalle, Québec
H8R 3P3
Tel: (514) 364-0511
Fax: (514) 368-3552
Export Contact:
Karl Dancik

Tella Inc. manufactures a wide range of refined office furniture, casegoods and custom designed furniture for the corporate client. These products are usually sold through office furniture dealers and the architectural and design community.

Tella Inc. is currently expanding their product scope through development of additional product lines.

Tella facilities, located in Ontario and Québec, are well equipped to perform all operations in their plants efficiently. Raw materials and accessories are purchased through Canadian manufacturers which are the contributing factors to achieve an 80% Canadian content in its products.

About 40% of products manufactured are exported to the United States. The company's products are marketed through a network of twenty-two distributors/dealers in the U.S. and Canada. Regional sales offices are located in Virginia, Pennsylvania, Florida, Michigan, Ohio, Kansas, California, Atlanta, New Jersey, and New York. Four major U.S. dealers have signed on to carry Tella products in their showrooms.

While Tella is interested in pursuing and developing sales in Europe, it is the United States that has been identified as a priority market. Information regarding agents/distributors in certain open market areas would be much appreciated.

Tella Inc. would also consider licensing agreements with U.S. and European companies interested in enhancing their product offering.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Shelving, wooden

TUFF EDGE INC.

2715 14th Avenue
Markham, Ontario
L3R 0H9

Tel: (416) 475-9601

Fax: (416) 475-0860

Export Contact:

T.G. Maniscole President

Tuff Edge table tops are manufactured through a unique patented process in which each top/edge is actually poured in a liquid state around a high quality core, a plastic or wood veneer laminate top, and a balanced backing sheet. Established and incorporated in 1982, Tuff Edge Inc. entered the marketplace with a back-ground of more than 20 years of woodworking experience in the manufacturing of table tops. The basic concept behind the Tuff Edge manufacturing process was born from a desire to search for practical solutions to the problems associated with self-edged tops. Through extensive in-house research, and with the assistance of chemists, Tuff Edge developed the formula they now use. Today, Tuff Edge products are manufactured in a 40,000 square foot production facility which employs 35 personnel.

Tuff Edge table tops offer obvious solutions. All edges are totally sealed, without any seams. This provides for a moisture-proof construction which eliminates the possibility of the glue deterioration or delamination. These sealed edges have become an important feature for hospitals and other health care facilities, where bacteria-free conditions are critical. Tuff Edge tables are used primarily for health care, institutional, corporate, hospitality, educational, and other high usage applications. Across Canada, Tuff Edge tables are the choice of numerous hospitals, several major colleges and universities, a number of large corporate organizations, and a vast assortment of government buildings and facilities at the municipal, provincial, and federal levels. These users all report excellent results, many after having used Tuff Edge tables since they were first available ten years ago.

There is a choice of 13 edge styles that can be specified in 23 colours, and in thicknesses of 1" or 1 1/2". Tuff Edge tops come in a wide choice of laminates and veneers that complement the edge colours. Though they possess an expansive in-stock selection of colours, sizes, and shapes, Tuff Edge will custom craft any product to boundless and exacting specifications. In addition to their table tops, Tuff Edge also offers 20 different base designs which are available in an array of chrome and epoxy finishes. To further complement their product line, the company also manufactures a variety of folding tables and "barrier-free" adjustable tables. Ten years ago, the craftsmen at Tuff Edge set out to design and manufacture attractive tables which would meet the most demanding needs of institutions and other heavy use applications. Their goal fully realized, thousands of users are now enjoying the benefits of Tuff Edge tables in China, Japan, and throughout the United States and Canada. In a few short years, Tuff Edge has become...The Leading Edge in Quality Table Solutions.

Products for Export

Desks, Office, wooden

Tables, Office, wooden, except Tracing

Office Furniture, wooden

Hospital Furniture

Furniture, Hotel & Motel, all kinds

Special Purpose Furniture

Lockers, wooden

VEN-REZ PRODUCTS LTD.

P.O. Box 399
Shelburne, N.S.
B0T 1W0
Tel: (902) 875-3178
Fax: (902) 875-3371

Export Contact:

Norman Wallet V.P. Marketing

Ven-Rez Products Ltd., established in 1949 is a manufacturer of school, institutional and office furniture. The firm's plant is a modern facility that incorporates wood, upholstered and steel furniture manufacturing divisions. The welding robot, automatic powder coat booths, computer driven press brakes, and numerical control computer routers all help to make a quality product at competitive prices.

Standard products range from steel cantilevered library shelving, wood university residence furniture, school desks, chairs, tables, bookcases, to office desks etc. The company's manufacturing capabilities are flexible and Ven-Rez products can easily custom manufacture a finished product or component parts. Ven-Rez Products Ltd. is constantly looking for new markets. The firm has exported to the Caribbean, Seychelles, Lesotho, Malawi, Bermuda, Cameroon, Sudan, and Kuwait.

Products for Export

Desks, Office, wooden
Draughting & Drawing Boards, wooden
Stands, Computer/Typewriter, wooden
Tables, Tracing, wooden
Tables, Office, wooden, except Tracing
Office Furniture, wooden
Draughting & Drawing Boards, metal
Stands, Computer/Typewriter, metal
Tables, Tracing, metal
Tables, Office, metal, except Tracing
Office Furniture, metal
Blackboards, except Toy
Furniture, Church
Furniture, School, except Blackboards
Furniture, Laboratory, all kinds
Furniture, Auditorium and Theatre, all kinds
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Shelving, wooden
Shelving, other than wooden

VISUAL PLANNING CORPORATION

6805 Decarie Boulevard
Montreal, Québec H3W 3E4
Tel: (514) 739-3116
Fax: (514) 739-0085

Export Contact:

Russell Smith Marketing Manager

Visual Planning Corporation manufactures and distributes a broad range of scheduling systems, audiovisual equipment and supplies, graphic arts materials, and signage systems.

Scheduling boards are available in magnetic, perforated, T-card, Boardmaster, flexible planner, and computer software formats. Applications include production, shipping, advertising, maintenance, etc. In/Out boards are offered in many standard and custom styles. Magnetic and non-magnetic accessories complement each system. Card, pocket, rotary, plan, and key filing systems and message racks are also carried.

Conference room equipment includes easels and easel pads, lecterns, conference cabinets, projectors, screens, bulletin boards, and tables and chairs. Easel pads are available in paper, reusable plastic and static cling reusable plastic formats. Chalkboards, cork boards, velcro boards, and whiteboards are offered in many standard and custom sizes. Markers and cleaners and overhead transparency supplies to prepare any presentation are carried.

Graphic arts materials comprise house brands of vinyl and transfer lettering, mounting and illustration boards, drafting furniture, brushes, paints and inks, charting tapes, cutting tools, adhesives, plastic portfolios, and templates. More than 5000 items indispensable to any artist or designer are stocked. A complete line of office supplies is also available.

Plant and office layout materials such as magnetic and adhesive printed templates, tapes and grids and signage systems including surface, subsurface, engraved, stock, and custom signs are also offered for commercial, government and industrial customers.

Visual Planning has sales offices and plants in Canada and the United States and agents throughout North America and overseas. The company exports to Africa, Asia, Europe, and North and South America. Dealer inquiries are invited and free full colour catalogues are available.

Products for Export

Visible Record Equipment, wooden
Draughting & Drawing Boards, wooden
Tables, Tracing, wooden
Visible Record Equipment, metal
Tables, Tracing, metal
Visible Record Equipment
Blackboards, except Toy
Show Cases, except refrigerated
Show Cases, Parts of, except Hardware

VOGUE DISPLAY

23 Fima Crescent
Toronto, Ontario
M8W 3R1
Tel: (416) 259-4965
Fax: (416) 259-0604

Export Contact:

Tyrone Nagthall President

Vogue Display is one of the leading metal store fixtures and fibreglass display manufacturers in Toronto. Specializing in metal merchandising systems, Vogue Display offers a design sensitive approach to meet clients individual specifications. Systems can be modified to suit different requirements, as well as take on a variety of paint or plating finishes. The company is also a leading manufacturer of metal frames for industrial use tables and chairs.

In addition to metal products, Vogue Display produces a selective range of mens and ladies merchandising forms, in pinable polyurethane foam or of durable fibreglass. The extensive line of decorative display products includes fibreglass urns, wall sconces and ornaments, and torcheres.

For over twelve years, Vogue Display has remained committed to meeting the highest standards of uniqueness and flexibility of systems and display products expected by clients. All manufacturing is done in the Toronto factory, and all materials and components incorporated are of Canadian content.

5% of export sales are in the U.S.A. In efforts to increase this percentage, the company is actively searching for U.S. distributors. Presently, Vogue Display has comprehensive showrooms in Vancouver and in Toronto, the company's head office. Through industry trade shows and mailers, the firm keeps customers up-dated on the latest products. The company's extensive catalogue outlines its capabilities and is available on request. Vogue display is interested in pursuing and developing sales worldwide. Under a licensing agreement, Vogue Display will consider agents and distributors overseas who are seeking to expand their product lines.

Products for Export

Desks, Office, metal
Office Furniture, metal
Furniture, School, except Blackboards
Hotel, Rest, Store & Office Fix, pts
Shelving, other than wooden

W.R. KEY LIMITED

4770 Sheppard Avenue East
Agincourt, Ontario
M1S 3V6

Tel: (416) 291-6246

Fax: (416) 291-4882

Export Contact:

Tim Beatty Sales Manager

W.R. Key Limited is a Canadian manufacturer of custom metal enclosures, cabinets, chassis, card racks, brackets and various other metal products. (Aluminum, Stainless, Cold Rolled Steel, etc.) Since 1927 W.R. Key has provided quality products with friendly, helpful service to the industrial market.

W.R. Key's 44,000 square foot facility is a full service plant complete with CNC machinery, paint shop (baked enamel) and silkscreening. Improvements in manufacturing allow quotes at better prices than ever. Experienced employees will assist you in every step of the manufacturing process. As well the firm is always looking for ways to make products more cost efficient through the changing environment.

W.R. Key is a well established company which aims towards long term relationships with it's customers. Communicating and working together as a team allows for a successful working relationship which becomes beneficial to both companies. W.R. Key would much appreciate the opportunity to quote any of your metal requirements.

Products for Export

Visible Record Equipment, metal
Office Furniture, metal
Hospital Furniture
Hotel, Rest, Store & Office Fixtures

WATERLOO FURNITURE COMPONENTS LTD.

501 Manitou Drive
Kitchener, Ontario
N2C 1L2
Tel: (519) 748-5060
Fax: (519) 748-4095

Export Contact:

J. Owen Hennessey Product Manager

Waterloo Furniture Components Ltd. is a quality conscious Canadian manufacturer of precision ball bearing drawer slides and computer keyboard support products for the commercial furniture manufacturing industry. For the upholstered furniture market, Waterloo's folding sofa bed mechanisms set the standard for quality features throughout the industry.

Waterloo's line of precision ball bearing drawer slides are designed to enhance production abilities and compliment industry standards. Computer keyboard support products provide the flexibility within the office environment to meet the growing ergonomic needs in a global market.

A world wide network of sales representatives are ready to meet production challenges and work to satisfy market requirements for each account. For precision design, dependable supply and superior workmanship, consider the Waterloo team as Partners in Quality.

Products for Export

Stands, Computer/Typewriter, wooden
Stands, Computer/Typewriter, metal



WOODCRAFT

370 Dension Street
Markham, Ontario
L3R 1B9

Tel: (416) 475-2488
Fax: (416) 475-3721

Export Contact:

Jack Friedman Vice President

Woodcraft is a manufacturer of high quality, functional, solid wood furniture made out of solid pine or solid oak. Customized requirements can be accommodated. In general, products are designed to represent a Canadian look with a strong country influence.

In addition to the firm's line of furniture for residential use, a wide variety of furniture and fixtures for corporate clients, retail stores, hotels, restaurants and all types of offices is produced.

The company has established a reputation of a fine quality furniture manufacturer with the ability to change the designs and/or look of products to meet the needs of customers. The different finishes which are available can also be applied to create any look desired.

Products for Export

Desks, Office, wooden
Stands, Computer/Typewriter, wooden
Office Furniture, wooden

WYLIE SYSTEMS

1190 Fenster Drive
Mississauga, Ontario
L4W 1A1

Tel: (416) 238-1619

Fax: (416) 238-5623

Export Contact:

Mike Wylie President

Wylie Systems Ltd. designs, manufactures and markets an aluminum component system called Decorail. Decorail is used to produce custom stair railings, balcony railings, partitioning, queuing systems and decorative trim used in areas such as hotels, banks, hospitality, office, malls and residential areas.

The product offers a wide choice of standard components and is unique in that a custom look can be achieved when mixing and matching the standard stylized components. Decorail can be factory fabricated to a standard commodity item for stocking, such as bank queuing posts, or the product can be shipped in stock lengths for fabrication in the field or factory fabricated on a per job basis. Full installation drawings in CAD form are available along with shop drawings, where necessary.

Decorail has won international design awards and has received tremendous reaction from architects and designers, as it allows design freedom at an affordable price. The company believes it is the world leader for this product.

Sales are being handled by commissioned sales representative agencies, who are calling on architects, designers, large corporate and chain accounts, to get the product specified. In addition to the United States, Wylie Systems is pursuing export markets in Europe, the Middle East, Asia and South America.

Products for Export

Hotel, Rest, Store & Office Fixtures

ZOL-MARK INDUSTRIES

470 Logan Avenue
Winnipeg, Manitoba
R3A 0R8

Tel: (204) 943-7393

Fax: (204) 943-9803

Export Contact:

Aaron Goldman Sales Manager

Zol-Mark Industries manufactures and markets steel furniture products for the Hospitality Industry. Lounge chairs for Beverage Rooms, Cocktail lounges, and Restaurants. Stacking chairs for Banquet rooms, assembly halls, all public areas. Tables for above including folding leg tables. Also school furniture - chairs, tables and desks.

The firm's small plant is fully equipped to do tubular steel bending, welding, polishing, nickel and chrome plating, powder coating, woodworking, upholstering and assembling. The company is flexible enough to fabricate special designed products for clients.

The company is 45 years young and has a reputation in the industry for good quality products.

Products for Export

Tables, Office, metal, except Tracing
Office Furniture, metal
Furniture, School, except Blackboards
Furniture, Public Building, all kinds
Furniture, Hotel & Motel, all kinds
Special Purpose Furniture
Hotel, Rest, Store & Office Fix, pts
Hotel, Rest, Store & Office Fixtures

PRODUCT INDEX

Beds, Hospital

BERTEC MEDICAL INC.
OPTIMUM MANAGEMENT CORP.

Blackboards, except Toy

CP DISTRIBUTORS LTD.
PRODUITS DELTA LTEE
VEN-REZ PRODUCTS LTD.
VISUAL PLANNING CORPORATION

Desks, Office, metal

ADDMORE OFFICE FURNITURE INC.
ARTMET SYSTEMS INC.
BADY INT'L INC.
BONAVENTURE FURNITURE INDUSTRIES LTD.
CANADIAN BUSINESS MACHINES LTD.
COLE BUSINESS FURNITURE
DASCO DATA PRODUCTS COMPANY LTD.
INVECO PRODUCT DESIGNS AND MARKETING
MIRROLINE DESIGNS LTD.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
PRECISION MFG INC
SPJ FURNITURE TECHNOLOGY CORPORATION
VOGUE DISPLAY

Desks, Office, wooden

ADDMORE OFFICE FURNITURE INC.
AFEYAN INDUSTRIES INC.
ALASKA WOOD INDUSTRIES LTD.
ALLTRADE ENTERPRISES LIMITED
ARTMET SYSTEMS INC.
ARTOPEX INC.
BADY INT'L INC.
BELBOIS LTD.
BIRCHWOOD FURNITURE
BONAVENTURE FURNITURE INDUSTRIES LTD.
CANAM MANUFACTURING LTD.
CANWOOD FURNITURE INC.
CASE PRODUCTS
CONFUR CONTRACT FURNITURE INC.
CRANE WOODCRAFT INDUSTRIES LTD.
CREATIVE CUSTOM FURNISHINGS
D.S.I. INDUSTRIES INC.
DALCO CONCEPT INC.
DASCO DATA PRODUCTS COMPANY LTD.
DOREL INDUSTRIES INC.
GUILDHALL CABINET SHOPS LIMITED
GUNNAR MANUFACTURING INC.
INTERNATINAL WOODWORKING
JOSEPH M. WILSON FURNITURE DESIGN
LACASSE INC.

Desks, Office, wooden-continued

LAURYSSEN KITCHENS LIMITED
LEDA FURNITURE
LES INDUSTRIES DE LA RIVE SUD LTÉE
METALSMITH CO. LTD.
MEUBLES UTAMARO INC.
NATIONAL LIBRARY RESOURCES LTD.
NIENKAMPER FURNITURE
NITTY GRITTY REPRODUCTIONS
NORTH AMERICAN FURNITURE GROUP, INC.
OPTIMUM MANAGEMENT CORP.
P.C. INDUSTRIES INC.
PALMIERI FURNITURE LIMITED
PETER PUTTER LTD.
PRECISION MFG INC
PRISMATIQUE DESIGNS LTD.
PRO-SARO
SCALI DURANTE FURNITURE MANUFACTURERS
SONAX ACOUSTICS LTD.
SPJ FURNITURE TECHNOLOGY CORPORATION
STANDARD DESK BUSINESS FURNITURE
STAR QUALITY OFFICE FURNITURE MFG. LTD.
TELLA INC.
TUFF EDGE INC.
VEN-REZ PRODUCTS LTD.
WOODCRAFT

Display Racks, metal

CARMEL PRODUCTS INC.

Doors & Door Frames for Safes and Vaults

BADY INT'L INC.
CANADIAN BUSINESS MACHINES LTD.
CHUBB SECURITY SAFES
CP DISTRIBUTORS LTD.
SECURIFORT INC.

Draughting & Drawing Boards, metal

ADDMORE OFFICE FURNITURE
ALLTRADE ENTERPRISES LIMITED
BADY INT'L INC.
JOHN WOODS SURVEY EQUIPMENT LTD.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
VEN-REZ PRODUCTS LTD.

Draughting & Drawing Boards, wooden

ADDMORE OFFICE FURNITURE
ALLTRADE ENTERPRISES LIMITED
BADY INT'L INC.
CONFUR CONTRACT FURNITURE INC.
DASCO DATA PRODUCTS COMPANY LTD.
DOREL INDUSTRIES INC.
JOHN WOODS SURVEY EQUIPMENT LTD.
JOSEPH M. WILSON FURNITURE DESIGN

Draughting & Drawing Boards, wooden-continued

LAURYSSEN KITCHENS LIMITED
NATIONAL LIBRARY RESOURCES LTD.
NITTY GRITTY REPRODUCTIONS
OPTIMUM MANAGEMENT CORP.
PRO-SARO
VEN-REZ PRODUCTS LTD.
VISUAL PLANNING CORPORATION

Executive and Reception seating

ARCONAS CORPORATION

Filing Supplies

STORAGE-PLUS SYSTEMS LTD.

Furniture, Auditorium and Theatre, all kinds

AFEYAN INDUSTRIES INC.
ALASKA WOOD INDUSTRIES LTD.
CONFUR CONTRACT FURNITURE INC.
DAVIDSON FURNITURE SPECIALTIES LTD.
GUNNAR MANUFACTURING INC.
HEIDT PRODUCTS INC.
LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE
PRODUITS DELTA LTEE
VEN-REZ PRODUCTS LTD.

Furniture, Church

AFEYAN INDUSTRIES INC.
ALASKA WOOD INDUSTRIES LTD.
CONFUR CONTRACT FURNITURE INC.
CRAFTWOOD
CREATIVE CUSTOM FURNISHINGS
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE
OPTIMUM MANAGEMENT CORP.
P.C. INDUSTRIES INC.
VEN-REZ PRODUCTS LTD.

Furniture, Hotel & Motel, all kinds

ACCRO FURNITURE INDUSTRIES
AFEYAN INDUSTRIES INC.
ALASKA WOOD INDUSTRIES LTD.
ALLSEATING CORPORATION
ALLTRADE ENTERPRISES LIMITED
ARCONAS CORPORATION
ATLANTIC FURNITURE MANUFACTURING LTD.
BEKA CASTING LTD.
BIRCHWOOD FURNITURE
COJA LEATHERLINE OF CANADA INC.
CONFUR CONTRACT FURNITURE INC.
COOPER BROS. UPHOLSTERY
CRAFTWOOD
CREATIVE CUSTOM FURNISHINGS
D.S.I. INDUSTRIES INC.
DAVIDSON FURNITURE SPECIALTIES LTD.
DELTA FURNITURE INC.
DYNASTY WOOD PRODUCTS INC.
GROUP FOUR FURNITURE INC.
JOSEPH M. WILSON FURNITURE DESIGN

Furniture, Hotel & Motel, all kinds-continued

LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE
LES ENTREPRISES SOMMEX LTEE
M.K.E. INDUSTRIES (1984) INC.
MIRROLINE DESIGNS LTD.
NITTY GRITTY REPRODUCTIONS
NORTH AMERICAN FURNITURE GROUP INC.
PRISMATIQUE DESIGNS LTD.
SCALI DURANTE FURNITURE MANUFACTURERS
TABLE & BASE FACTORY
TUFF EDGE INC.
VEN-REZ PRODUCTS LTD.
ZOL-MARK INDUSTRIES

Furniture, Hotel & Motel, all kinds, wooden

INTERNATIONAL WOODWORKING

Furniture, Laboratory, all kinds

ACCRO FURNITURE INDUSTRIES
ALASKA WOOD INDUSTRIES LTD.
ARBELL INDUSTRIES
BRUTE KITCHEN EQUIPMENT COMPANY
CANAM MANUFACTURING LTD.
CRAFTWOOD
D.S.I. INDUSTRIES INC.
H.H. HAWKINS LTD.
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE
MODULAR & CUSTOM CABINETS LTD.
NORLAB INC.
OPTIMUM MANAGEMENT CORP.
PETER PUTTER LTD.
SCHMIDTKE MILLWORK LTD.
VEN-REZ PRODUCTS LTD.

Furniture, Public Building, all kinds

ACCRO FURNITURE INDUSTRIES
AFEYAN INDUSTRIES INC.
ALASKA WOOD INDUSTRIES LTD.
ALLSEATING CORPORATION
ARCONAS CORPORATION
ARTMET SYSTEMS INC.
BEKA CASTING LTD.
BONAVENTURE FURNITURE INDUSTRIES LTD.
CONFUR CONTRACT FURNITURE INC.
COOPER BROS. UPHOLSTERY
CRAFTWOOD
CRANE WOODCRAFT INDUSTRIES LTD.
CREATIVE CUSTOM FURNISHINGS
DAVIDSON FURNITURE SPECIALTIES LTD.
DELTA FURNITURE INC.
GROUP FOUR FURNITURE INC.
GUNNAR MANUFACTURING INC.
INTERNA FURNITURE DESIGN LTD.
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE

Furniture, Public Buildings, all kinds-continued

NATIONAL LIBRARY RESOURCES LTD.
NIENKAMPER FURNITURE
NITTY GRITTY REPRODUCTIONS
P.C. INDUSTRIES INC.
PALMIERI FURNITURE LIMITED
PETER PUTTER LTD.
PRISMATIQUE DESIGNS LTD.
TABLE & BASE FACTORY
VEN-REZ PRODUCTS LTD.
ZOL-MARK INDUSTRIES

Furniture, School, except Blackboards

ACCRO FURNITURE INDUSTRIES
AFEYAN INDUSTRIES INC.
ALASKA WOOD INDUSTRIES LTD.
ARBELL INDUSTRIES
ARTMET SYSTEMS INC.
BEKA CASTING LTD.
CANADIAN BUSINESS MACHINES LTD.
CASE PRODUCTS INTERNATIONAL
CONFUR CONTRACT FURNITURE INC.
CRAFTWOOD
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
GUNNAR MANUFACTURING INC.
HEIDT PRODUCTS INC.
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE
MONTEL INC.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
P.C. INDUSTRIES INC.
PALMIERI FURNITURE LIMITED
SCHMIDTKE MILLWORK LTD.
STAR QUALITY OFFICE FURNITURE MFG.
LTD.
STORAGE-PLUS SYSTEMS LTD.
VEN-REZ PRODUCTS LTD.
VOGUE DISPLAY
ZOL-MARK INDUSTRIES

Hospital Furniture

ACCRO FURNITURE INDUSTRIES
AFEYAN INDUSTRIES INC.
ARCONAS CORPORATION
BERTEC MEDICAL INC.
BRUTE KITCHEN EQUIPMENT COMPANY
CONFUR CONTRACT FURNITURE INC.
CRAFTWOOD
DAVIDSON FURNITURE SPECIALTIES LTD.
ENGINEERED PLASTICS INCORPORATED
GROUP FOUR FURNITURE INC.
LAURYSSEN KITCHENS LIMITED
MODULAR & CUSTOM CABINETS LTD.
OPTIMUM MANAGEMENT CORP.
TUFF EDGE INC.
W.R. KEY LIMITED

Hotel, Rest, Store & Office Fix, pts

ALASKA WOOD INDUSTRIES LTD.
ASSOCIATED DISPLAY SERVICES LTD.
BADDY INT'L INC.
BRUTE KITCHEN EQUIPMENT COMPANY LTD.
CRANE WOODCRAFT INDUSTRIES LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
E-Z-RECT MANUFACTURING LTD.
EXCELL STORE FIXTURES INC.
JULIEN ENTERPRISES INC.
LAURYSSEN KITCHENS LIMITED
M.K.E. INDUSTRIES (1984) INC.
MOBILIER RUSTIQUE (BEAUCE) INC.
NITTY GRITTY REPRODUCTIONS
OTEMA STORE INTERIORS LTD.
RIDALCO INDUSTRIES INC.
TABLE & BASE FACTORY
VOGUE DISPLAY
ZOL-MARK INDUSTRIES

Hotel, Rest, Store & Office Fixtures

ALASKA WOOD INDUSTRIES LTD.
ASSOCIATED DISPLAY SERVICES LTD.
BADDY INT'L INC.
BRUTE KITCHEN EQUIPMENT COMPANY
DALCO CONCEPT INC.
DAVIDSON FURNITURE SPECIALTIES LTD.
DYNASTY WOOD PRODUCTS INC.
EXCELL STORE FIXTURES INC.
JULIEN ENTERPRISES INC.
NITTY GRITTY REPRODUCTIONS
OTEMA STORE INTERIORS LTD.
RIDALCO INDUSTRIES INC.
SCHMIDTKE MILLWORK LTD.
TABLE & BASE FACTORY
W.R. KEY LIMITED
WYLIE SYSTEMS
ZOL-MARK INDUSTRIES

Library Furniture

STORAGE-PLUS SYSTEMS LTD.

Lockers, other than wooden

ADDMORE OFFICE FURNITURE INC.
BADDY INT'L INC.
CP DISTRIBUTORS LTD.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
NATIONAL LIBRARY RESOURCES LTD.
STORAGE PLUS SYSTEMS LTD.

Lockers, wooden

ALASKA WOOD INDUSTRIES LTD.
BADDY INT'L INC.
CRAFTWOOD
GREMARK INDUSTRIES INC.
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
OPTIMUM MANAGEMENT CORP.
PETER PUTTER LTD.
TUFF EDGE INC.

Locks, Combination, for Safes and Vaults

BADY INT'L INC.
CANADIAN BUSINESS MACHINES LTD.
CHUBB SECURITY SAFES
CP DISTRIBUTORS LTD.

Mobile Shelving/Storage Systems

STORAGE-PLUS SYSTEMS LTD.

Office Chairs

ADDMORE OFFICE FURNITURE INC.
ALLSEATING CORPORATION
ALLTRADE ENTERPRISES LIMITED
ARTOPEX INC.
BEAVER CHAIR MFG. LTD.
BONAVENTURE FURNITURE INDUSTRIES
LTD.
FRASER CONTRACT FURNITURE INC.
ROVO CHAIR OF CANADA LTD.
SCALI DURANTE FURNITURE
MANUFACTURERS
STANDARD DESK BUSINESS FURNITURE

Office Furniture, metal

ACCRO FURNITURE INDUSTRIES
ADDMORE OFFICE FURNITURE INC.
ALLTRADE ENTERPRISES LIMITED
ARCONAS CORPORATION
ARTMET SYSTEMS INC.
BADY INT'L INC.
BEAVER CHAIR MFG. LTD.
BONAVENTURE FURNITURE INDUSTRIES
LTD.
CANADIAN BUSINESS MACHINES LTD.
CHUBB SECURITY SAFES
COLE BUSINESS FURNITURE
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DELTA FURNITURE INC.
ELECTRON METAL FABRICATORS INC.
ERNO MANUFACTURING CO. LTD.
INVECO PRODUCT DESIGNS AND
MARKETING
JACMORR INTERNATIONAL INC.
MIRROLINE DESIGNS LTD.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
POWNING DESIGNS LTD.
PRECISION MFG INC
PRO-SARO
ROVO CHAIR OF CANADA LTD.
SPJ FURNITURE TECHNOLOGY
CORPORATION
TABLE & BASE FACTORY
TAYCO PANELINK LTD.
VEN-REZ PRODUCTS LTD.
VOGUE DISPLAY
W.R. KEY LIMITED
ZOL-MARK INDUSTRIES

Office Furniture, wooden

ADDMORE OFFICE FURNITURE INC.
AFEYAN INDUSTRIES INC.
ALLTRADE ENTERPRISES LIMITED
ARTMET SYSTEMS INC.
ARTOPEX INC.
BADY INT'L INC.
BEAVER CHAIR MFG. LTD.
BIRCHWOOD FURNITURE
BONAVENTURE FURNITURE INDUSTRIES LTD.
CANAM MANUFACTURING LTD.
CASE PRODUCTS INTERNATIONAL
CONFUR CONTRACT FURNITURE INC.
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
DALCO CONCEPT INC.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
DELTA FURNITURE INC.
DYNASTY WOOD PRODUCTS INC.
GUNNAR MANUFACTURING INC.
INTERNATIONAL WOODWORKING
INVECO PRODUCT DESIGNS AND MARKETING
JOSEPH M. WILSON FURNITURE DESIGN
LACASSE INC.
LAURYSSEN KITCHENS LIMITED
LEDA FURNITURE
LES INDUSTRIES DE LA RIVE SUD LTEE
METALSMITH CO. LTD.
MEUBLES UTAMARO INC.
NATIONAL LIBRARY RESOURCES LTD.
NIENKAMPER FURNITURE
NITTY GRITTY REPRODUCTIONS
NORTH AMERICAN FURNITURE GROUP INC.
OPTIMUM MANAGEMENT CORP.
P.C. INDUSTRIES INC.
PALMIERI FURNITURE LIMITED
PRECISION MFG INC
PRISMATIQUE DESIGNS LTD.
PRO-SARO
ROVO CHAIR OF CANADA LTD.
SCALI DURANTE FURNITURE MANUFACTURERS
SONAX ACOUSTICS LTD.
SPJ FURNITURE TECHNOLOGY CORPORATION
STANDARD DESK BUSINESS FURNITURE
STAR QUALITY OFFICE FURNITURE MFG. LTD.
TAYCO PANELINK LTD.
TELLA INC.
TUFF EDGE INC.
VEN-REZ PRODUCTS LTD.
WOODCRAFT

Safe and Vault parts

ADDMORE OFFICE FURNITURE INC.
BADY INT'L INC.
CANADIAN BUSINESS MACHINES LTD.
CHUBB SECURITY SAFES
CP DISTRIBUTORS LTD.
SECURIFORT INC.

Safes & Vaults, Fire/Burglary-Resistant

BADY INT'L INC.
CHUBB SECURITY SAFES
CP DISTRIBUTORS LTD.
SECURIFORT INC.

Safes and Vaults, Fire/Burglary-Resistant

ADDMORE OFFICE FURNITURE INC.

Shelving, other than wooden

ADDMORE OFFICE FURNITURE INC.
ARTMET SYSTEMS INC.
BADY INT'L INC.
BRUTE KITCHEN EQUIPMENT COMPANY LTD.
CARMEL PRODUCTS INC.
COLE BUSINESS FURNITURE
CP DISTRIBUTORS LTD.
D.S.I. INDUSTRIES INC.
DALCO CONCEPT INC.
DASCO DATA PRODUCTS COMPANY LTD.
E-Z-RECT MANUFACTURING LTD.
EXCELL STORE FIXTURES INC.
JULIEN ENTERPRISES INC.
MONTEL INC.
NATIONAL LIBRARY RESOURCES LTD.
SPACEMAKER LIMITED
STORAGE-PLUS SYSTEMS LTD
TABUFILE ATLANTIC LIMITED
VEN-REZ PRODUCTS LTD.
VOGUE DISPLAY

Shelving, wooden

ALASKA WOOD INDUSTRIES LTD.
ALLTRADE ENTERPRISES LIMITED
ARTMET SYSTEMS INC.
BADY INT'L INC.
CANWOOD FURNITURE INC.
CP DISTRIBUTORS LTD.
CRAFTWOOD
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
DALCO CONCEPT INC.
DYNASTY WOOD PRODUCTS INC.
EXCELL STORE FIXTURES INC.
GREMARK INDUSTRIES INC.
GUNNAR MANUFACTURING INC.
INTERNATIONAL WOODWORKING
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
NATIONAL LIBRARY RESOURCES LTD.
NITTY GRITTY REPRODUCTIONS
OPTIMUM MANAGEMENT CORP.

Shelving, wooden-continued

PALMIERI FURNITURE LIMITED
PETER PUTTER LTD.
SONAX ACOUSTICS LTD.
STANDARD DESK BUSINESS FURNITURE
TELLA INC.
VEN-REZ PRODUCTS

Show Cases, except refrigerated

ALLTRADE ENTERPRISES LIMITED
ASSOCIATED DISPLAY SERVICES LTD.
BRUTE KITCHEN EQUIPMENT COMPANY
CRAFTWOOD
DALCO CONCEPT INC.
DASCO DATA PRODUCTS COMPANY LTD.
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
NITTY GRITTY REPRODUCTIONS
OTEMA STORE INTERIORS LTD.
PETER PUTTER LTD.
PRODUITS DELTA LTEE
VISUAL PLANNING CORPORATION

Show Cases, Parts of, except Hardware

ALLTRADE ENTERPRISES LIMITED
ASSOCIATED DISPLAY SERVICES LTD.
CRAFTWOOD
DALCO CONCEPT INC.
JOSEPH M. WILSON FURNITURE DESIGN
OTEMA STORE INTERIORS LTD.
VISUAL PLANNING CORPORATION

Special Purpose Furniture

ACCRO FURNITURE INDUSTRIES
ALASKA WOOD INDUSTRIES LTD.
ALLSEATING CORPORATION
ARBELL INDUSTRIES
ASSOCIATED DISPLAY SERVICES LTD.
BADY INT'L INC.
BEKA CASTING LTD.
BELISLE ACOUSTIQUE INC.
BERTEC MEDICAL INC.
BOGDON & GROSS FURN. CO. LTD.
CANADIAN BUSINESS MACHINES LTD.
CANAM MANUFACTURING LTD.
CASE PRODUCTS INTERNATIONAL
CONFUR CONTRACT FURNITURE INC.
COOPER BROS UPHOLSTERY
CRAFTWOOD
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
DALCO CONCEPT INC.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
DELTA FURNITURE INC.
ENGINEERED PLASTICS INCORPORATED
FRASER CONTRACT FURNITURE INC.
GROUP FOUR FURNITURE INC.
GUNNAR MANUFACTURING INC.

Special Purpose Furniture-continued

INTERNA FURNITURE DESIGN LTD.
JACMORR INTERNATIONAL INC.
JOSEPH M. MILSON FURNITURE DESIGN
JULIEN ENTERPRISES INC.
LAURYSSEN KITCHENS LIMITED
LES BOISERIES PLESSIS LTEE
LIBBY MFG. CO. LIMITED
M.K.E. INDUSTRIES (1984) INC.
MOBILIER RUSTIQUE (BEAUCE) INC.
MODULAR & CUSTOM CABINETS LTD.
MONTEL INC.
NATIONAL LIBRARY RESOURCES LTD.
NITTY GRITTY REPRODUCTIONS
OPTIMUM MANAGEMENT CORP.
PALMIERI FURNITURE LIMITED
POWNING DESIGNS LTD.
PRISMATIQUE DESIGNS LTD.
PRODUITS DELTA LTEE
SPJ FURNITURE TECHNOLOGY CORP.
TABLE & BASE FACTORY
TAYCO PANELINK LTD.
TUFF EDGE INC.
VEN-REZ PRODUCTS LTD.
ZOL-MARK INDUSTRIES

Stands, Computer/Typewriter, metal

ADDMORE OFFICE FURNITURE INC.
ALLTRADE ENTERPRISES LIMITED
ARTMET SYSTEMS INC.
BADY INT'L INC.
BONAVENTURE FURNITURE INDUSTRIES LTD.
CANADIAN BUSINESS MACHINES LTD.
COLE BUSINESS FURNITURE
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
ELECTRON METAL FABRICATORS INC.
ERNO MANUFACTURING CO. LTD.
INVECO PRODUCT DESIGNS AND MARKETING
JACMORR INTERNATIONAL INC.
MIRROLINE DESIGNS LTD.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
PRECISION MFG INC
SPJ FURNITURE TECHNOLOGY CORPORATION
VEN-REZ PRODUCTS LTD.
WATERLOO FURNITURE COMPONENTS LTD.

Stands, Computer/Typewriter, wooden

ADDMORE OFFICE FURNITURE INC.
AFEYAN INDUSTRIES INC.
ALLTRADE ENTERPRISES LIMITED
ARTMET SYSTEMS INC.
BADY INT'L INC.
BELBOIS LTD.
BIRCHWOOD FURNITURE

Stands, Computer/Typewriter, wooden-continued

BONAVENTURE FURNITURE INDUSTRIES LTD.
CASE PRODUCTS INTERNATIONAL
CONFUR CONTRACT FURNITURE INC.
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DOREL INDUSTRIES INC.
DYNASTY WOOD PRODUCTS INC.
GUILDHALL CABINET SHOPS LIMITED
GUNNAR MANUFACTURING INC.
INTERNATIONAL WOODWORKING
INVECO PRODUCT DESIGNS AND MARKETING
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
LEDA FURNITURE
METALSMITH CO. LTD.
NATIONAL LIBRARY RESOURCES LTD.
NIENKAMPER FURNITURE
NITTY GRITTY REPRODUCTIONS
OPTIMUM MANAGEMENT CORP.
PETER PUTTER LTD.
PRECISION MFG INC
PRISMATIQUE DESIGNS LTD.
PRO-SARO
SCALI DURANTE FURNITURE MANUFACTURERS
SONAX ACOUSTICS LTD.
SPJ FURNITURE TECHNOLOGY CORPORATION
STANDARD DESK BUSINESS FURNITURE
STAR QUALITY OFFICE FURNITURE MFG. LTD.
TELLA INC.
VEN-REZ PRODUCTS LTD.
WATERLOO FURNITURE COMPONENTS LTD.
WOODCRAFT

Systems furniture

ARTOPEX INC.

Tables, Office, metal, except Tracing

ACCRO FURNITURE INDUSTRIES
ADDMORE OFFICE FURNITURE INC.
ARTMET SYSTEMS INC.
BADY INT'L INC.
BONAVENTURE FURNITURE INDUSTRIES LTD.
CANADIAN BUSINESS MACHINES LTD.
COLE BUSINESS FURNITURE
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
GROUP FOUR FURNITURE INC.
MIRROLINE DESIGNS LTD.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
PRECISION MFG INC
SPJ FURNITURE TECHNOLOGY CORPORATION
TABLE & BASE FACTORY
VEN-REZ PRODUCTS LTD.
ZOL-MARK INDUSTRIES

Tables, Office, wooden, except Tracing

ADDMORE OFFICE FURNITURE INC.
AFEYAN INDUSTRIES INC.
ARTMET SYSTEMS INC.
ARTOPEX INC.
BADY INT'L INC.
BELBOIS LTD.
BONAVENTURE FURNITURE INDUSTRIES LTD.
CONFUR CONTRACT FURNITURE INC.
CRANE WOODCRAFT INDUSTRIES LTD.
CREATIVE CUSTOM FURNISHINGS
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
DOREL INDUSTRIES INC.
DYNASTY WOOD PRODUCTS INC.
GUILDHALL CABINET SHOPS LIMITED
GUNNAR MANUFACTURING INC.
INTERNATIONAL WOODWORKING
JOSEPH M. WILSON FURNITURE DESIGN
LACASSE INC.
LAURYSSEN KITCHENS LIMITED
LES INDUSTRIES DE LA RIVE SUD LTEE
METALSMITH CO. LTD.
NATIONAL LIBRARY RESOURCES LTD.
NIENKAMPER FURNITURE
NITTY GRITTY REPRODUCTIONS
OPTIMUM MANAGEMENT CORP.
P.C. INDUSTRIES INC.
PALMIERI FURNITURE LIMITED
PRECISION MFG INC
PRISMATIQUE DESIGNS LTD.
PRO-SARO
SCALI DURANTE FURNITURE MANUFACTURERS
STANDARD DESK BUSINESS FURNITURE
STAR QUALITY OFFICE FURNITURE MFG. LTD.
TELLA INC.
TUFF EDGE INC.
VEN-REZ PRODUCTS LTD.

Tables, Tracing, metal

ADDMORE OFFICE FURNITURE INC.
BADY INT'L INC.
CANADIAN BUSINESS MACHINES LTD.
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
JOHN WOODS SURVEY EQUIPMENT LTD.
OPTIMUM MANAGEMENT CORP.
VEN-REZ PRODUCTS LTD.
VISUAL PLANNING CORPORATION

Tables, Tracing, wooden

ADDMORE OFFICE FURNITURE INC.
AFEYAN INDUSTRIES INC.
BADY INT'L INC.
CONFUR CONTRACT FURNITURE INC.
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DAVIDSON FURNITURE SPECIALTIES LTD.
JOHN WOODS SURVEY EQUIPMENT LTD.
JOSEPH M. WILSON FURNITURE DESIGN
LAURYSSEN KITCHENS LIMITED
NATIONAL LIBRARY RESOURCES LTD.
NITTY GRITTY REPRODUCTIONS
OPTIMUM MANAGEMENT CORP.
VEN-REZ PRODUCTS LTD.
VISUAL PLANNING CORPORATION

Visible Record Equipment

BADY INT'L INC.
CANADIAN BUSINESS MACHINES LTD.
COLE BUSINESS FURNITURE
DASCO DATA PRODUCTS COMPANY LTD.
LES INDUSTRIES DE LA RIVE SUD LTEE
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
STORAGE-PLUS SYSTEMS LTD.
TABUFILE ATLANTIC LIMITED
VISUAL PLANNING CORPORATION

Visible Record Equipment, metal

ADDMORE OFFICE FURNITURE INC.
BADY INT'L INC.
CANADIAN BUSINESS MACHINES LTD.
CHUBB SECURITY SAFES
COLE BUSINESS FURNITURE
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
NATIONAL LIBRARY RESOURCES LTD.
OPTIMUM MANAGEMENT CORP.
PRO-SARO
VISUAL PLANNING CORPORATION
W.R. KEY LIMITED

Visible Record Equipment, wooden

AFEYAN INDUSTRIES INC.
ARTOPEX INC.
BADY INT'L INC.
BOGDON & GROSS FURN. CO. LTD.
CRANE WOODCRAFT INDUSTRIES LTD.
D.S.I. INDUSTRIES INC.
DASCO DATA PRODUCTS COMPANY LTD.
DOREL INDUSTRIES INC.
GUNNAR MANUFACTURING INC.
INTERNATIONAL WOODWORKING
JOSEPH M. WILSON FURNITURE DESIGN
LEDA FURNITURE
LES INDUSTRIES DE LA RIVE SUD LTEE
METALSMITH CO. LTD.

Visible Record Equipment, wooden-continued

NIENKAMPER FURNITURE

NITTY GRITTY REPRODUCTIONS

OPTIMUM MANAGEMENT CORP.

PETER PUTTER LTD.

PRO-SARO

VISUAL PLANNING CORPORATION

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