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"CANADA'S ONLY STAMP PAPER"

# Canadian Philatelic Magazine.

VOL. II.

NO. 9

November



1895

## OUR GREAT OFFER!

**S**COTT'S 56th catalogue is now in preparation and will be issued about the 15th of December. As a valuator of stamps it will be unsurpassed. Experts and all the latest catalogues of European firms being used in placing the values. We will send a copy of the 56th catalogue (post-paid) and this paper for one year to any address for 65 cents. American subscribers will receive catalogue direct from New York. Canadian subscribers cannot buy cheaper, the catalogue alone would cost more if ordered from any other source. We guarantee that it will be delivered as early as if secured direct from publishers.

ORDER AT ONCE.

Address all orders to

**Wm. R. Adams, 7 Ann St., Toronto, Ontario.**

Printed at the ALERT PRINTING OFFICE, 270 Queen St. E., Toronto,  
SIMPSON & SON, Proprietors.

ENTERED AT TORONTO POSTOFFICE AS SECOND-CLASS MAIL MATTER

# WALTER McMAHON

DEALER IN

Postage Stamps for Collections.  
6 YONGE ST. ARCADE,  
TORONTO.

Here is a few things you want before the price goes up. send at once, as stock is limited.

## CANADA.

3d laid	\$ 75	3d wove	\$ 25
1-2d pink	3 00	3d rib	1 00
3d perf.	2 25	1c. pink	06
15c. violet	25	2c. pink	75
12 1-2c. green	35	17c. blue	1 00
1-2c. black	10	1c. brown	15
2c. green	12	3c. red	03
5c. brown	10	12 1-2c. blue	25
15c. violet	10	3c. wvk	1 00
3c. laid	2 50	1c. yellow	30
5c. olive	50	13c. slate	10
20c. red	17	50c. blue	35
8c. register	2 00	Official Seal	2 00

The 189 issue I can supply in pairs, strips and blocks. Write for prices.

The 1888 issue 1c., 2c., 3c., 5c., 6c. and 10c., on ribbed paper, fine, distinct copies: price \$2.50 per set.

WALTER McMAHON,

6 Yonge Street Arcade,

Toronto, Canada.

## Are YOU a MEMBER?

The Philatelic Sons of America

The largest society in the world. 15,000 active members. Fees 16c. Dues 10c. Send for application blank to

C. W. KISSINGER or W. H. BARNUM, Secy.  
1030 Penn. St., 16 Houghton St.,  
Reading, Pa. Cleveland, O.

## "MULTUM IN PARVO."

The Stamp Collectors' Hand Book, you want it and must have it. Contains the information you seek.

Price, paper, 25c.; Cloth, 50c.

Address

Clifford W. Kissenger,

1030 Penn St., Reading, Pa.

For a Philatelist to say he does not read the

# PIPESTONE PHILATELIST

is to admit that he is "Behind the Times."

SAMPLE COPY GRATIS.

Address:

Chas. C. Hart, Pipestone, Minn.

When writing to advertisers, kindly mention this paper.

# U. S. AND B. N. A. STAMPS

are my speciality. I carry a fine line and send choice selections on approval against each deposit. My new price list of United States stamps is now ready and will be sent free to all who apply for a copy. I am always ready to purchase anything good and cheap; no trash wanted.

ALWAYS ADDRESS

## N. E. CARTER.

DELVAN.

WIS., U.S.A.

### \$7.50 per 1000.

My packet No 12 contains 1000 var. of U.S. and Foreign from all parts of the globe, can't be beat for the money. Price post paid \$7.50. 15 var. unused foreign at 11-cents. Best hinges at 10 cents per 1000.

J. KINN,  
Sta. X, Chicago,  
Ills., U.S.A.

## Why Don't You

tell buyers what you have for sale? You can reach a good class of buyers by advertising in this paper. Study your own interests.

CASH OR EXCHANGE—Canada 8c. a 50 Registered 2 1/2, wanted. I will give good exchange for the above from sheets of stamps to suit collectors. To Dealers—Stocks put up to suit purchasers from \$1.00 to \$100.00. To Collectors—Send for a selection at 50 per cent. References required—write for information. Four sets sent copies.

CARL HERRING,

London, Can. Sta.

## AGENTS WANTED

For All Approved Sheets

At 50% Discount.

An Improved Canadian Adhesive to every fifth applicant with a return.

W. H. S. LANE

D. P. A. 7.

N. Sta. St. C. B.

When writing to advertisers, kindly mention this paper.

# CANADIAN PHILATELIC MAGAZINE.

Vol. II,

NOVEMBER, 1895.

No. 9.

## Counterfeits of Canada.

### NEWFOUNDLAND.

The triangular 3p green of 1857 issue was forged years ago, and one quite often meets with copies of the forgery in collections made in the "sixties." The genuine stamps are unperforated and engraved in *taille-douce*; the forgery is lithographed. The ground work of the central triangle, behind the large trefoil, is engine-turned all over. There are, however, three horizontal lines where the engine-turning allows more of the dark background to be seen. In the forgery, the imitation of the engine-turning is in four strips, so that the dark background shows without any lines upon it between the strips. The dark background is more prominent in the three lower strips. In the genuine this dark background also shows faintly, however, the engine-turning is all one piece. In the genuine stamp the word NEWFOUNDLAND is spelt as one word; in forgery the name is separated and spelt as two separate words, thus: NEW-FOUND LAND. In the genuine stamp the apostrophe in JOHN'S is correctly shaped, as is also the comma after POSTAGE. In the forgery the apostrophe in JOHN'S is very badly shaped, while the comma after POSTAGE is a badly shaped period. In the genuine stamp there are three leaves on the left of the thistle, while in the forgery there are but two. The rose and shamrock do not touch any part of the border in the genuine, but the stem of the

thistle just touches the border at the bottom. In the forgery the leaf on the left of the rose touches the inner border of the trefoil, and the top leaf of the shamrock almost touches the border also. The stem of the thistle does not touch the border, in fact the stem does not project below the leaves at all. The letting on the forgery is very rugged and too thin-faced. The color of the genuine stamp is a rich, dark-yellow green; the color of the forgery is a blueish green of a decidedly chalky appearance. In the forgery there is also a flaw in the top of the H in JOHN'S on the left-hand stroke, and the imitation engine turning projects a little too far, just under the first D in NEWFOUND LAND, forming a white spot. The forgeries were printed in sheets of 30 and cancelled with an imitation of the Br. Guiana cancellation stamp without figures. These points are the principal differences between the genuine and forgery of this stamp.

J. B. SIMPSON.

A correspondent writes: "Jep is wrong in saying that one shilling and three pence was 27c. It was 23c.; the old Canadian shilling under the old computation was 20c while the British shilling was fifteen pence or one and three pence. The silver 5c pence was 3 pence the 10c one was six pence and and two of them of course represented a shilling. This was to avoid confusion at a time when the British shilling coin was largely in circulation.

## Philatelic Advertising.

The amount of advertising done in all fields to-day is simply enormous, and the fortunes that have been made by the judicious use of printers' ink cannot be computed.

That advertising is essential to the success of any business is becoming more evident every day. There was a time when it was unnecessary, but that time was when personality was the magnet that drew trade to a store, but in these days of close competition, when heads of great firms are busy all day in the office planning greater efforts, there is no time for them to welcome their many customers. To the advertisement is this task delegated, and in printed words people are welcomed to visit the store whether buyers or not.

Of what value is advertising to a stamp dealer? The same as to any merchant—publicity. People continually reading the papers see a firm's name day after day and in time it is memorized, and at some time trade done with that firm. The aim of a true advertisement is to cause comment, and the more it does this the greater are the results.

In looking through the stamp journals one is struck with the sameness of all the advertisements, and furthermore by the fact that in most every paper is found the same advertisers.

There is not a city or town of any importance throughout Canada or the United States that does not boast of a dealer. Locally they are known, but the general philatelic public know nothing about them. Were these dealers to advertise in the stamp journals philatelic publishers would become like other mortals in the universe and be able to boast of a bank account and social position.

The reason given by non-users of printers' ink is that it does not pay! This is a mistake—a big mistake—and the fault lies either in the medium chosen, the way the advertisement was written, or the class of

goods offered, but whatever the reason don't blame the advertisement.

We now become personal. If you have an advertisement and it is not paying you analyze some of the above reasons, and among them you will find one that will fit your taste.

Of course, stamp dealers all have the same class of goods—some common, medium, others first-class—so have other merchants.

The way a stamp dealer should advertise is as broad as the Atlantic itself. He has but one aim, as we have before said, and that is to cause comment, and through that business. Bargains always will catch buyers, but too many advertise these and when read one is puzzled to find where the bargain lies (!) for it cannot be found in the advertisement—maybe the "comp." left it out in the setting. Now it has appeared to the writer that some of the methods pursued by the departmental stores could be used to advantage by dealers. Here for instance:

### BUSINESS

Moves in this establishment at a rate surprising to many. It is all conducted by mail and is the result of years of trade. When we receive a customer we make him our friend by close attention to his wants. We charge a fair price and give good value. Promptness is our method in all dealings. If you are not satisfied with your present dealer, or cannot find what you seek, send us your want.

Below we give a list of a few desirable stamps at tempting prices:

Canada 12p.....	\$100.00
6p New Brunswick.....	5.00
1s Newfoundland.....	10.00
U.S. State dept. (full set) ..	20.00
U.S. Justice Dept. " ..	20.00

Sell the stamps like

### The Samson-Kirk Stamp Company

Walaw Ave., Chicago, Ill.

Now the above is only for an idea, any sharp-witted dealer could construct an advertisement that would make the above

blush and hide his head. Borders two colors, fanciful management, and other ways to invite attention, but nothing succeeds so well as an ordinary, easily understood adv., that preaches direct to the reader.

Another important point is the fact that "on and off" advertising, seldom, and in most cases, never pays. "Keep everlastingly at it," brings success is the truth as regards advertising. Have something to say. Speak briefly, but "everlastingly" keep at it month after month and then look backwards and figure the result. A continuous small add in the right paper for one year steadily will do more good than one much indiscriminately printed in numbers of papers. In fact an adv. is like a man in a new shop it takes time to get used to things, and it takes time to impress an adv. upon people's minds. To sum up: Advertise so that you will be heard, do it continuously.

ADAM WILLIAMS.

## Secretary's Report.

### NEW MEMBERS.

- 82—H. D. Ruchman, Sharon, Wis.  
 83—Chas. Roloff, Port Elgin, Ont.  
 84—G. I. La Mont, Sag Harbor, Long Is-  
 85—C. P. Rollins, Newburyport, Mass.  
 86—Chas de Cordova, Box 44, Kingstou,  
 Jamaica.  
 87—G. S. Barnard, N.W. R'y, Multan,  
 India.  
 88—R. F. Maddigan, Charlottetown, P. F. I  
 89—Adroaldo Franco, Port Alegre, Rio  
 Grande de Sul, Brazil.  
 90—Marcus Tansig, 33 116th St. New  
 York.

### APPLICATIONS.

- J. Dickinson, 138 Baltic St., Brooklyn,  
 N. Y.  
 J. S. Ross, Box 22, Sackville, N. B.  
 B. Baker, Ye Olde Curiosity Shoppe,  
 Montreal.

The above applicants will be admitted on Nov. 1st. providing no one files an objection before that date.

I find it necessary for me to resign as Secretary-Treasurer of the D. P. A. this month on account of other business, which occupies most of my time. I hope the members will appoint a successor at once, and I trust the D. P. A. will continue to advance and boom philately in Canada.

Your for the welfare of the D. P. A.

W. S. WEATHERSTON.

## CORBELL'S PRIVATE POSTAL SERVICE.

In 1889 the Dominion Government issued an Order-in-Council raising the rate of postage on city letters from one to two cents. This order was received with a great deal of dissatisfaction, especially among merchants in the larger cities. It was this that led to the issue of the Corbell Local, of Montreal. The following is a copy of the circular sent out to the leading merchants by the proprietor of the post:

BELL TELEPHONE.

No. 2463

### PRIVATE POSTAL SERVICE.

SIR,—In order to reduce the extra charges by the Postal authorities for the CRY DELIVERY, we have concluded to open an Office for delivery of letters at ONE CENT EACH, for which we will issue our private stamp so as to facilitate settlements. Every one will have to sign forms of receipts as proofs of good and efficient delivery.

Hoping to be favored we will call on you in a few days for your signature.

Truly Yours,

J. A. CORBELL,

Manager of the Private Postal Service.

### OFFICE:

At the Montreal Indian Store,  
 1658 Notre Dame street.

The stamp consisted of the signature of the initials of the proprietor, "J. A. C.," written across the centre of the stamp in black ink. The stamp was about  $\frac{1}{2}$  of an inch square, and consisted of thick blue wove paper, perforated. As the initials of each stamp were written separately no two stamps are exactly the same. This post had but a short existence, as the Postmaster at Montreal made complaint to Ottawa, and the authorities stopped its operation.

....Canadian....  
 Philatelic Magazine

Wm. R. ADAMS, - Editor  
 7 ANN STREET, TORONTO

Now in 2nd volume, Canada's only Stamp  
 Journal. Entered at Toronto Postoffice  
 as second-class matter.

ANNUAL SUBSCRIPTION IN ADVANCE.

To Canada and United States.....25 cents  
 To all other countries.....50 "  
 Toronto subscribers (postage 12)....37 "  
 Sworn Circulation 2,000 Copies.

ADVERTISING RATES.

One Inch, per month..... 65 cents  
 Two Inches " .....\$1.10 "  
 Half Column " ..... 2.50  
 Column " ..... 4.30  
 Page " ..... 7.50

10% on yearly contracts allowed.

All advertisements payable strictly in  
 advance. Positively no deviation from  
 this rule.

A mark opposite this paragraph signifies  
 that your subscription has expired. A  
 prompt renewal is requested. Published  
 5th of month.

SPECIAL.

Pursuant to the usual custom of issuing  
 an extra edition for holiday trade, it has  
 been decided to circulate from 5,000 to 7,000  
 copies of this paper next month. In order  
 that dealers may derive most benefit before  
 Christmas, the paper will be mailed about  
 Dec. 7th. All copy should be in by Dec.  
 1st. This offers an excellent opportunity  
 of reaching buyers. To send a circular to  
 each would alone cost \$50.00 to \$70.00, to  
 say nothing of printing and envelopes, and  
 besides, A PAPER IS READ WHEN A LIST IS  
 THROWN ASIDE. Only contracts of six or  
 more months can get the advantage at regu-

lar rates. If you only want one insertion,  
 here are terms:

1 inch .....\$1 00 Column.....\$ 5 00  
 2 " ..... 1 75 Page..... 10 00  
 ½ col..... 3 00

If you take a contract for six months or  
 one year, same is payable quarterly in ad-  
 vance, or monthly in large contracts. Send  
 in "copy" as early as you can, as it will  
 give printers a better chance to display the  
 advertisement.

A few months ago, when the present pub-  
 lisher secured this paper from its original  
 owners, an offer appeared in our columns  
 offering free a packet of Canadian revenues,  
 worth at least 75c., to all new subscribers.  
 Subscriptions are steadily coming in for this  
 offer still, and whenever the return postage  
 is enclosed we send a packet. A few more  
 are now on hand, and all new subscribers  
 sending a year's subscription can have one  
 if they send a self-addressed, stamped en-  
 velope for return postage.

The philatelic press of America without  
 exception unite in condemning Gibbon's  
 Catalogue—not for its marketing value as  
 stamps, but general make-up and annoyance  
 it gives a philatelist studying its pages. It  
 is a deeper disappointment being so anxious-  
 ly awaited.

While nothing is heard of the Canadian  
 Philatelic Association these days, the Do-  
 minion Philatelic Association is steadily  
 forging ahead. Every philatelist can well  
 afford to join this society. The dues are  
 low—10c. from now till 1st January.

Our readers will read with regret of the  
 retirement of Mr. W. S. Weatherston from  
 the secretaryship of the D. P. A. Under

THE DOMINION PHILATELIC ASSOCIATION.

President, E. J. Phillips, Toronto.  
 Vice-Pres. (Canada) C. C. Morency, Quebec.  
 Vice-Pres. (U. S.) C. W. Kissinger, Reading, Pa.  
 Sec'y-Treas., W. S. Weatherston, Toronto.  
 Counterfeit Detector, J. S. Hambl, Port Hope.  
 Librarian, A. M. Muirhead, Halifax.  
 Exchange Superintendent.

Official Collector, A. F. Wicks, London-Advt. and Sub. Agent—J. Edwards-Montreal.

TRUSTEES—

L. S. Graham, }  
 H. P. Hewson, } St. Catharines.  
 W. A. Beatty, }

Official Organ—THE CANADIAN PHILATELIC MAGAZINE.

his leadership the society was fast assuming a leading position. Our hope is that a worthy successor will be appointed at an early date.

London, Ont., has organized a local society, and judging from information to hand, it bids fair to be a successful move. We wish it every success.

Scott's advance sheets for U. S. have a number of advances, some fully 100 per cent. over last year. Dealers in this city are more interested in Canada, and ere long hope to have the pleasure of scanning the new quotations. Judging from current remarks, some advances are expected that will fully equal many advances of U.S.

Our Exchanges.

We acknowledge with thanks receipt of the following journals :

Rocky Mountain Stamp ; Pipestone Philatelist ; Evergreen State Philatelist ; Philatelic Journal of Great Britain ; Eastern Philatelist ; Springfield Philatelist ; Bay State Philatelist ; Washington Philatelist ; Seneca Philatelist.

Where is the Southern ? We have not seen a copy for months.

The Philatelic Era, in its new dress, is indeed a weekly bright and newsy. From numbers to hand it bids fair to rival its competitor in the west. "Keep pushing" Mr. Jewett. Success will yet crown your efforts.

Canada's Registration Stamps.

In the year of 1875 the Government of Canada issued special stamps for Registered matter only. At that time the Registration fee over and above the ordinary rate to all Foreign Countries except the United States was 5c, to the United States 5c and Canada 2c. There were three values, all similar in design, engraved by the American Bank Note Co., and printed on white wove paper. The Eight Cent stamp was first issued the Nov. 15, 1875 and from that date until June 30, 1876 the end of the fiscal year 100,000 were issued, and during the following year 25,000 making 125,000 the total number issued. In 1878 this stamp was withdrawn from circulation and the remainder (75,000) were destroyed by order of the Postmaster General. In a few years this will be one of Canada's rarest stamps. During the year 1889 the 2c stamp was withdrawn from circulation, owing to an increase in the Reg. fee from 2c to 5c in Canada, and making a uniform Reg. fee.



## THE TIME OF PARTING.

Preliminaries to the Formalty of Saying  
Good Night.

"Laura!"

There was an undertone of sadness in the young man's voice. Outside all was calm. The full October moon shone—pronounce it shon, please—peacefully on a community that was beginning to wrap itself in dreams. Whatever of misery or squalor—sound the a long—had disfigured the landscape in the garish light of day was hid from view beneath the friendly shadows of night, and there was nothing in sight to vex the eye of the man in the moon or bring the flush of indignation to his rounded cheek.

The quick ear of Miss Kajones caught the melancholy inflection of young Ferguson's voice.

"What is it, George?" she whispered.

Even in the semi-darkness of the Kajones parlor the face of the maiden might have been observed to take on a paler shade, and for a moment the youth did not reply. The cat on the rug awoke from a troubled dream, yawned, stretched itself, turned the other side to the fire, and went to sleep again, and the flowers in the vase—"Pindi" call this vahz—on the piano diffused their mild, grateful perfume through the apartment.

At last the young man spoke.

"Dearest!" he murmured.

"What is it?"

"It is growing late."

He looked at his watch.

"It is growing late," he repeated, tremulously. "The last car will pass along in three-quarters of an hour. I must leave you in exactly 40 minutes"—and he clutched her hand—"in 40 minutes exactly! Dearest I—"

"Oh, George!"

"I must begin to say good night!"—Chicago Tribune.

## A Professional Advantage.

"Don't you want to hire my par?" said a little colored urchin.

"What for?"

"To put up de stovepipe."

"Does he put up stovepipes well?"

"Deed he do. An' de bes' ob it am dat he's deaf an' dumb, my par is, so de women folks doan' hab ter leave de house while he's wuhkin'."—Washington Star.

## Fourth Monthly Auction Sale.

Bids received by mail up to November 30th, 1895. Successful bidders will be notified by card, when amount, together with postage and registration must be sent.

Address

AUCTION DEPARTMENT,  
CANADIAN PHILATELIC MAGAZINE,  
7 ANN STREET, TORONTO, CAN.

## Canada.

No. of Lot.		No. in Lot.
1	Registered 5c, all fine....	200
2	" 2c, " ....	100
3	1st issue post cards.....	100
4	Bill stamps, 3rd issue....	300
5	Gas inspection, asst.....	25
6	\$5 Supreme Court, fine... 1	
7	Another lot 5c registered..	100
8	Quebec green, reg. 5c, 15c, 30c. ....	3
9	Sup. Court, 10c, 25c, 50c, \$1	4
10	Law, C. F., 5c to \$2 com.	12
11	" I. C.....	
12	½p unperf. wove, fine. . . .	1
13	½p pair, cut close one side, nine copies. . . . .	2
14	½p strip of four, end one damaged, rest beauties.	4
15	6p wove, damaged.....	1
16	3p pair, picture, fine.....	2
17	3p wove, strip three, good	3
18	10c, 1859, black violet, strip of three, all fine...	3
19	1c, pink, 1859, pair, with imprint, fine.....	2
20	3p, laid, good copy.....	1
21	3c, wove envelope, entire, fine.....	1
22	1c brown red, laid paper, slight cut at top, otherwise fine copy.....	1
23	50c blue, good.....	3
24	2c verm., good.....	5
25	Post card, error, entire... 1	
26	3p, unperf., with imprint, orig. cov., fine.....	1
27	Bill stamps, 1st.....	
28	" 2nd issue complete.....	
29	Bill stamps, 3rd issue complete.....	1
	Nova Scotia 3p, fine.....	
	" 1, 2, 5, 10, 12½, all fine.....	5
30	Post cards, 1st issue, entire	100

## United States.

31	Columbian, 1c to 50c, good	11
32	" 3c, entire sheet	100



## WICK'S

New 32 Page Price List Now Ready.

CHEAPEST EVER PUBLISHED.

SENT FREE.

### Canadian Revenues.

Finest stock in America at 10 p. c. Save money by collecting these beautiful and scarce stamps before next catalogue is issued. A sure investment that pays. Try this packet on spec.

No. 1 contains 25 varieties of 1st, 2nd and 3rd issue of Bill and Law stamps, including a dollar value. Cat. value \$1.50. Price only 25c.

**TAKE IT**  
**The Michigan Philatelist**  
 Goldwater, Mich.,  
 BRIGHT, CLEAN, SPICY, NEWSY.  
**25 CENTS A YEAR.**

**THE ROCKY MOUNTAIN STAMP.**  
 3301 WYNKOOP ST.  
**DENVER, - - - COLO.**  
 SAMPLE COPY FREE.

Vol. II. commences with January, 1896.  
 25 cents a year.

**THE EVERGREEN STATE PHILATELIST.**  
 Representing Philately for the Pacific Northwest. Now in its fourth volume and will be sent on trial three months for FIVE CENTS. Subscription 25c per annum. Advertisements 5c per inch. Exchange and Trade Columns Free.

SAMPLE COPY GRATIS.

R. W. FRENCH, Publisher.  
 Hartland, Wash.

For every 25 cents received as a subscription to

**FILATELIC FACTS AND FALLACIES**

We will send without extra charge a copy of

"OUR CATALOGUE"

Until further notice, providing attention is specially called to this advertisement.

**W. SELLSCHOPP & CO.,**  
 108 STOCKTON STREET,  
 SAN FRANCISCO, CAL.

## CANADIAN REVENUES.

I will sell you the next 20 days these LAW STAMPS at following reduced prices:

	Cat. Price	My Price
Set Canada, F F Law stamp 10, 20, 30, 40, 50, 60	\$1 08	\$ .50
Set Canada, C F Law Stamp \$2 00	1 50	.60
Set Canada, C F Law Stamp \$3 00	2 50	1 00
Set Ontario Law, 10, 20, 30, 40, 50, 60, 90, \$1, \$2.	1 65	.65

Approval Sheets, single, per 100, 20c.

**T. A. WILSON,**

414 Huron St.,

**TORONTO, - - - ONT.**

**WANTED**—I wish to buy a good collection or lot of stamps. I especially want U.S. and B.N.A. stamps. Also any stamps in Bl cks. &c. and those on original envelopes.

SPOT CASH FOR ALL.

Frederick T. Hoyt,

909 W. Polk St.

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