

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, DECEMBER 6, 1895.

No. 49

Manufacturers: *To Her Majesty* by Special Warrant *THE QUEEN*



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
 Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8c




THE COURT OF HOLLAND AND THE KING OF THE NETHERLANDS TO THE COURT OF THE NETHERLANDS

BY APPOINTMENT TO HER MAJESTY THE QUEEN, ETC.

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: **HUNTLEY & PALMERS, READING;** and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, **MR. EDWARD VALPY, 49 Hudson St., NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DFRBY PLUG STOKING TOBACCO'S.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

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THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.



The Best

The World Produces

All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia:

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

FOR
PURITY

FOR
STRENGTH

Bi-Carbonate of Soda



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

LAZENBY'S

Pickles, Sauces, Tablet Jellies, Flavored Vinegars, Salad Oil, Soup Squares, etc., etc., are all of the highest grade.

FRY'S . . .

100 Prize Medal Cocoas and Chocolates are the ones it pays to sell.

FAULDER'S

Silver Pan Jams and Marmalades you can recommend to your customers as pure.

MACURQUARHT'S

Worcestershire Sauce increases the appetite and aids digestion, and does not have to be recommended every time you sell a bottle.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents

MONTREAL

TORONTO

Established 1851

We are manufacturers of and dealers in

	<i>DAILY OUTPUT</i>
MATCHES, - -	28,800,000
INDURATED FIBREWARE, 800 Articles	
WOODENWARE, - -	3,000 Pails and Tubs
WASHBOARDS, -	600
PAPER, - - -	40 Tons
PAPER BAGS, - -	500,000
SULPHITE FIBRE, -	40 Tons

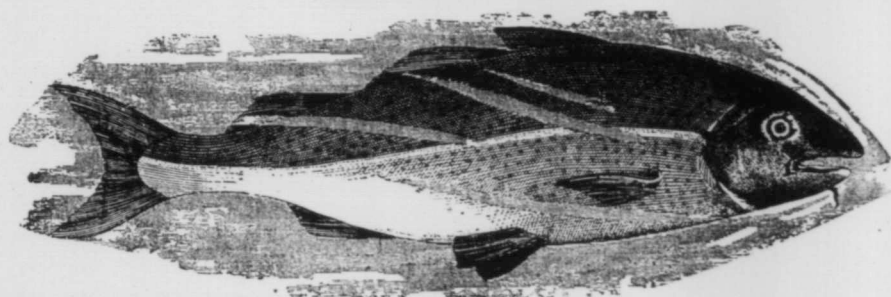
The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

WHAT ABOUT YOUR STOCK OF FISH FOR ADVENTS?

SEE OUR LIST.



Green Cod, "Draft," in hogsheads.

Green Cod, "Large," in 200-lb. barrels.

Green Cod, "No. 1," in 200-lb. barrels.

Green Cod, "No. 2," in 200-lb. barrels.

Herrings, "Labrador," in barrels and half-barrels.

Herrings, "Cap Breton," in barrels and half-barrels.

Herrings, "Canso," in barrels and half-barrels.

Salmon Trout, in barrels.

Lake Trout, in 100-lb. barrels.

EELS, prepared and whole.

Salmon, "Labrador," in barrels and half-barrels.

Salmon, "British Columbia," in barrels.

CANNED SALMON

"Horse Shoe" brand.

"British America" brand.

"Owe-kay-no" brand.

"Clover Leaf" brand.

"WHITE SALMON," "Dominion" brand, choicest quality guaranteed. Also
The "Red Salmon," "Chancellor" brand, good quality at an exceedingly low price.

CANNED GOODS OF EVERY DESCRIPTION AND OF THE BEST KNOWN BRANDS

See our prices before you order elsewhere

Laporte, Martin & Cie.

Montreal

Wholesale Grocers, 72-78 St. Peter Street.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

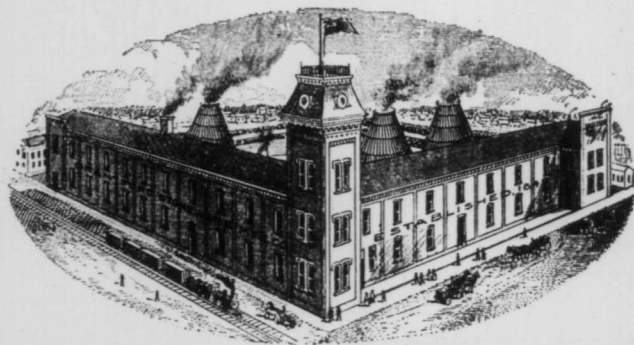
THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS,

315 and 318 Board of
Trade Building,

MONTREAL

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



**NEVER
FAILS
TO
PLEASE**

BUY IN SMALL LOTS AND OFTEN

KEEP IN COOL PLACE

We Have Them

THEY ARE AS SCARCE AS HENS' TEETH.

Extra Choice
Moyune Young Hysons

New arrivals, beautiful liquoring goods, ranging in price from 18 to 55 cents. An extra fine one to retail at 50 cents.



YOUR TIME IS SHORT

To buy Fruits for Christmas Trade. We have a fine range at tempting prices.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

THREE DON'TS for the Retailer.

DON'T let cheapness in price mislead you into buying poor **Candy**. It is worth just what you pay for it—no more.

DON'T imagine you can buy Candy at the price of sugar and get **Pure Goods**, for you can't.

DON'T forget that we **do not** and **will not** make adulterated goods; and that for making fine goods at the lowest price, quality considered,

WE HOLD THE KEY

WM. PATERSON & SON - - **Brantford, Ont.**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 6, 1895

(\$2.00 per Year) No. 49

DROPS FROM THE EDITOR'S PEN.

An open winter usually means a blockaded trade.

The quickest way to get rich is to work hard.

Clerks should be readers, but they should read what will prove profitable.

He who can sell goods fast is the only kind of fast merchant that should be emulated.

People who keep stirring the political pot sometimes quench the national fire with partisan soup.

When a merchant hires help he should help that help to help itself, in order to get the best results.

Wisdom does not grow with the rapidity of a mushroom, but its cultivation is sure to yield a profitable crop.

We often talk about the good old times of long ago, but we would not have them back again for all the world.

The trouble with a great many people is that they have schemes in their head which they never take out and put into practice.

It is quite proper that a merchant should watch his competitors, but it is quite improper for him not to watch his own interests.

A merchant with a smiling countenance is worth more as a drawing card than all the fake advertisements in the community.

The merchant who is always guided in his actions by what his competitor does cannot be said, like the washtub, to stand on his own bottom.

A first-class salesman may not be able to paint a picture, but he can usually paint in

glowing colors the qualities of the thing he sells.

Five years ago the United States had a surplus it did not know what to do with; now it has a deficit it does not know what to do with.

Those who have lately been found guilty of arson are now doubtless being consumed with the burning wish that they had never put their thoughts into flame.

Young men are mistaken when they imagine they can lift themselves into affluence by dishonest methods; lifting one's self by the bootstraps is not more difficult.

Merit may be accidentally or designedly hid for a while, but it is just as sure to be revealed as the sun is to peep out from behind the clouds which have veiled its face.

C.P.R. earnings the third week in November were \$502,000, against \$460,000 last year and \$499,000 in 1893. These figures are stronger than a column of adjectives.

The reason some merchants do not keep their store windows clean is, probably, because they are ashamed of the contents of their windows and desire to keep a veil over them.

We do not hear any bleating among the sheep in Canada because they cannot get upon the British market alive. They will get in somehow, even if it is by death's door.

When a Government promises to give the prayer of petitioners "careful consideration" it frequently means that it will carefully consider how it can best avoid answering it.

Beggars, beats and burglars are about the only kind of people that merchants should

essay to keep out of their stores, but while a lowering countenance will not keep out people, it will those whose presence it is desirable to court.

The retail grocers of Pipestone, Minn., have formed a cash association, and hereafter they will sell for cash only. There must be some men good at pipe-laying among the grocers of Pipestone.

A dull "ad." is no more read because it is in big type than is a dull article in small type. The writer of advertisements, like the writer of ordinary articles, should study to make them bright and forcible.

Liquified air is to be made an article of commerce for refrigerating purposes. A German is the inventor, and he proposes to erect machinery to carry on the industry. Political gas will not be used, having no utility.

Merchants need have no fear that in sweeping out their stores customers will be swept out in the process. Dirt will keep out more customers than a score of brooms in the hands of even a score of females.

A Toronto boy fell into a tank of hot water the other day, and the daily papers far and near chronicled the matter. But there are some business men who are everlastingly getting into hot water and not a word is said about it.

Of course a trade paper is not an absolute necessity to a man of business; neither is a window in a shop. By carefully groping about, the merchant can manage to get along without either. He will doubtless lose a few dollars now and then in the one instance and some skin from his shins and nose in the other, but these are only trifling matters.

MANUFACTURE OF LAUNDRY BLUE

PREMISING that the process of making laundry blue is more simple than is generally supposed, a foreign journal gives some information concerning the profits of the industry and the methods employed. The plant, it says, consists of a pair of edge stones for grinding the material and presses to form it into blocks, cubes, or circulars, as may be required. A press to work by hand and to make four squares at a time costs about \$20, and will turn out about 3 cwt. per day. The best form of press is hydraulic, making sixty-three squares and costing about £80. A blue which matches the leading makes is as follows: 40 lbs. ultramarine at about £30 per ton, 20 lbs. ultramarine at about £20 per ton, 40 lbs. bicarbonate of soda at £7 per ton, 12 lbs. glucose at £12 per ton. It will be seen that the mixture costs in raw material not more than 15s. per cwt. To this add 5s. 6d. per cwt. for cost of labor in grinding and pressing, packing, paper and boxes, which makes total cost 20s. 6d. per cwt. This is sold at from 65s. to 80s. per cwt.

Certain makers offer a blue at from 18s. to 20s. per cwt., which is made as follows: 20 lbs. ultramarine at £22 per ton, 20 lbs. kiln-dried blue earth, 15 lbs. terra alba, 45 lbs. bicarbonate of soda, 12 lbs. glucose.

The kiln-dried blue earth is reduced to a thick consistency with boiling water, just enough water being added to soften it. The glucose, when bought, is generally 44 deg. Tw. This is mixed with hot water to reduce it to 25 deg. Tw., and is added in this form. The weights given refer to this sp. g., and not to the original density. The dry materials are put under the stones and well ground, so as to thoroughly amalgamate the bicarbonate into the color, and the syrup is then added. The whole is ground until a sample taken from the stones does not show any black specks (syrup) when worked with a palette knife or rubbed between the fingers. When taken from the stones it is passed through a riddle (seven-wire gauge) by hand, and is then ready for the press. Unless pressed by hydraulic at $1\frac{1}{4}$ tons pressure it should be put in drying stove, which will considerably harden it. It is then dusted on the six sides of the square with a superior ultramarine by means of a small brush, and passed to the packers to be wrapped and parceled.

Circular and bag blues are pressed in dies with circular holes in place of square ones, and are pressed very light, so as to get a maximum size with a minimum weight, and are stoved until quite hard. A proportion of gum arabic, gelatine or dextrine added to the glucose will keep the circular hard. If made of glucose alone they have a tendency to go soft when kept in stock. Circular blue is generally made of pure ultramarine, with 22 pounds of syrup to the cwt. There are circular and bag blues on the

market which show such ingredients as Fuller's earth, china clay and terra alba. Bag blue is packed by means of a wooden block having a hole in it just the depth of the circular piece to be produced, and slightly larger in diameter. The piece of linen is laid across the hole and the circular pushed down. This brings the linen up neat and tight around the blue, and leaves the neck standing out to be tied with linen.

HOW TO MAKE THE BUSINESS PAPER PAY THE ADVERTISER.

IN this paper I propose to give some practical advice and suggestions on how to make it pay any way, and how to make it pay better than it ever has paid.

Advertising to-day must be made to pay.

The good of all good is in so handling the good that the good of it does good.

Poor advertising pays poorly—good advertising pays well.

Good goods and poor advertising may be as profitless as bad goods and good advertising.

Unless the quality of the goods and the quality of the advertising harmonize there is no profit in publicity, except that transient profit that no decent man cares about.

The conventional advertisement has a value, although it has looked backward over a quarter of a century.

The selling value of anything is partly in the appearance of it.

Intrinsic value, covered with a bushel basket, is no more salable, and perhaps not so salable, as less value well presented.

A ham sandwich, with a wide, thick table cloth and napkin as big as a towel, with a waiter of immaculate blackness, and a well-set table, is more appetizing than terrapin and game served in a horse trough.

The diamond is not more brilliant than coal before it is polished.

Make the goods look as well as they are, provided they are as well as they look.

Make the advertisement look as well as the goods.

The advertisement which reads:

JOHN SMITH & Co.,

Wholesale Grocery Importers,

may bring Mr. Smith some business, but it will not bring him the business that is sure to come from an advertisement which advertises what Mr. Smith sells more prominently than Mr. Smith himself.

Mr. Smith is not for sale—that which he makes is for sale.

The buyer cares nothing about Mr. Smith beyond Mr. Smith's reliability and character.

He cares everything about the quality of what Mr. Smith makes.

I do not depreciate the value of keeping Mr. Smith's name before the public, but I

do not believe in advertising Mr. Smith to the prejudice of what Mr. Smith makes.

Three-quarters of the advertisement and the largest type should be used in announcing the articles manufactured. Too big type cannot be used—the bigger the better.

Better hit the pocket-book of one man than the feet of a dozen.

One word inside of a man is worth one hundred outside of him.

If you manufacture a dozen articles, don't conspicuously speak of more than one of them at a time, unless you have separate advertisements for each.

No matter what you sell, advertise it, with your name and address as a matter of necessity, but don't place your name at the top of the advertisement in the largest type, followed by a conglomeration of what you make, so mixed up and so insignificant, that one can't separate the wheat from the chaff.

There is no objection to advertising some one article prominently, and, in small type following, speak of the other lines carried.

Let the advertisement have the advantage of always profitable oneness.

Let it appeal to the buyer on some one particular thing, that thing to be changed to another in the next issue of the paper, if you make other things.

If you manufacture a dozen articles, advertise one prominently, with the others very much less prominently; then the next time advertise another prominently, and the others less prominently, and so on.

Don't say much in your advertisement.

It is not the business of the advertisement to sell goods. It is to assist your salesmen and your catalogue in selling.

It is the business of the advertisement to create correspondence, to interest buyers in your travelers and the goods they carry, so that they will wait to see their samples before giving orders elsewhere, to separate the probable from the possible customers, to bring into your office letters which indicate that certain people desire certain goods, and it is there your business, and the business of your employes, to sell them.

Trade paper advertising would be worth double what it is to the advertiser if the advertiser made his advertisements specify something in particular, not everything in general.

Make one point at a time, and only one.

Advertise prominently the thing for sale, not the seller of it.

—By Nath'l C. Fowler, Jr., Doctor of Publicity.

Only the purest ingredients used in a cough drop that will stop the most irritating and painful cough—B. F. P.—made by the Toronto Biscuit and Confectionery Co., Toronto.

**LIGHTNING
RAISIN
SEEDER**

Seeds a pound a minute

A child can operate it

It cannot get out of order

IT IS A PREVENTATIVE OF APPENDICITIS

Leading city Grocers say they would not be without it. **GET ONE AT ONCE**
Price only \$3.00, from

Lucas, Steele & Bristol, HILLWATTEE TEA AGENTS HAMILTON

Lima Beans

Lima Beans

Lima Beans

A large lot just coming into store at close prices. Get figures from travellers or write us.

JAMES TURNER & CO.

HAMILTON

WE HAVE MOVED INTO OUR

NEW WAREHOUSE

72 McNab St. North

BETTER SHIPPING FACILITIES.

QUICKER DESPATCH.

COME AND SEE US

BALFOUR & CO. Wholesale Grocers HAMILTON

Sample Room Telephone, 439.
Office do. 1269.

CALIFORNIA FRUITS

HUNGARIAN and FRENCH PRUNES

EVAPORATED PEACHES and PEARS in 50-lb. Boxes

Also a line of CHOICE APRICOTS IN BAGS

Samples and prices on application.

H. P. ECKARDT & CO., Wholesale Grocers

TORONTO

THAT BIG MOLASSES SHIPMENT.

AN impression has prevailed for several years past that Portland was rapidly losing its prominence in connection with the West India business, says The Express of that town, and that the molasses trade had been reduced to small proportions, but a careful student of transactions on our water front recently could not fail to notice that the general public are hardly aware of the volume of business done by molasses importers. Special mention should be made of one importing house whose enterprise has done much to make the port of Portland again one of importance in the line in question, and to renew, in a large degree, the business in grocery molasses, which seemed to be gradually drifting away. Some four years ago N. W. Taussig & Co., of New York, noting the possibilities and the needs of a revival of the trade in Portland, as well as the advantageous location offered, established an office on Commercial street, under the charge of Mr. J. E. Stringer, who, by the facilities rendered by his house, and by his indomitable will and able management, has built up a prosperous business.

The Messrs. Taussig, soon after locating there, began to import desirable grades of Porto Rico and Barbadoes molasses to that

port, until, by carefully catering to the wants of the jobbers, they are known as the leading house in the importation of and the trade in molasses. But, not content with this, and with a spirit only possessed by energetic and pushing men, they conceived the idea of opening a trade with Canada by transportation from Portland, via the Grand Trunk Railway. This molasses is brought from the West India Islands by sailing vessels, and landed in the Grand Trunk warehouses in bond. If any part of it is required by our wholesale grocers, the duties are paid on that part, and then it is delivered. The balance is either shipped to Canada in bond, or duties are paid, and it goes on to other points in our own country on orders, of which the Messrs. Taussig receive a large number from the south and west. An idea of the extent of their trade from this point may be gained from the fact that during the present season they have had landed here, in bond, outside of their other prosperous local business, some 3,000 hogsheads of Porto Rico molasses, from which they have recently made one shipment to Montreal of 500 hogsheads and 80 tierces, in one special train, composed of 25 cars, said to have been the only special train loaded exclusively with Porto Rico molasses that ever went over the Grand Trunk road. This being so, it was thought proper to advertise it, and large signs, elegantly painted,

were put upon several of the cars, bearing the following inscription:

This Train is loaded with Porto Rico Molasses, in Bond, for Montreal, shipped by N. W. Taussig & Co., importers.

The members of this firm and their families have become warmly attached to Portland and its surroundings, and for several years have enjoyed life at the beautiful islands in Casco Bay, thus materially adding to their other large expenditures of money, which, in the total, is an important factor in the increasing prosperity of Portland that should continue to be recognized by all our people.

The building up of this branch of commerce in our city should, and doubtless will, receive the encouragement to which it is entitled, and we hope the final result will be the complete restoration of the old time activity in the West India business on our water front. N. W. Taussig & Co.'s home office is in New York, but they now have branch houses established in Boston and in New Orleans, besides brokers' offices in many of the principal cities in the United States and Canada. The Portland office is under the management of Mr. W. G. Soule, an expert molasses man, Mr. Stringer having been promoted to a responsible position in the New York office.

N. W. Taussig & Co. intend to continue and increase the molasses business through here to Canada. They now have about 1,000 hogsheads left here in bond ready for shipment.

Can you see in the dark?

If so, you won't require to use our **SOVEREIGN MATCHES** ---we guarantee them sure fire in any climate. We allow freight charges on 5 case lots.

Sole Wholesale Agents

H. A. NELSON & SONS, Toronto

California Loose Muscatels

"KURMA"
THE TEA OF TEAS
In lead pkgs only.

Get our quotations before placing your orders for this fruit.

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.



*It's hard to decide
which place to buy*

Every miller tells you that he can sell you the best cereals for the least money. The only thing to do is to use your own judgment. We can sell you more varieties than any other—and give you freshly made goods. That's something, isn't it?

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

*It has a name . . .
quality made it.*

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

HINTS TO BUYERS.

See page 3 for an interesting advertisement.

Hannah & Co. are still open to buy baled hay and straw.

James Turner & Co. have a nice lot of pound carton layer dates.

Davidson & Hay are offering special values in fine Eleme figs.

The demand in the city for Windsor table salt is said to be unusually brisk.

Laporte, Martin & Cie. are sellers of raisins to arrive at inside figures.

Robert Greig & Co. report an increasing demand for their "Crown Brand" extracts.

Robert Greig & Co.'s double page ad. in last week's issue brought in a big rush of orders.

Rutherford, Marshall & Co. say that the receipts of poultry last week were the heaviest of the season.

Jas. McLaughlan & Sons report an increasing demand for their cough drops put up in 5c. packages.

Sealy's guaranteed fish is having a large sale. In boneless particularly is there a large demand at present.

Seedless raisins, very fine quality, in kegs, are in stock with the Eby, Blain Co., Ltd.; also Jordan shelled almonds.

The season is now on for Marshall's fine pickled herrings, which W. R. Wonham & Sons are offering to the trade.

D. Gunn, Flavelle & Co. report the demand for Maple Leaf lard unprecedented, but they are filling orders promptly.

W. H. Gillard & Co. have a line of Imperial plums in 25-lb. boxes, which they are offering to the trade at a low figure.

J. M. Douglas & Co. note some good orders for Dewar's Scotch whiskies, both on local and western account, this week.

October and November have been banner months for James Turner & Co., particularly the former. They never had a larger month.

The Eby, Blain Co., Ltd., are offering mince meat in 14 and 25-lb. pails and 50-lb. tubs, which, they claim, is of superior quality.

C. & E. Macmichael have received a shipment of the celebrated shredded whole wheat biscuit. These are becoming very popular.

The Hudson Bay Co., Winnipeg, agents for Winnipeg and Northwest Territories,

are receiving regular monthly shipments of MacLaren's Imperial cheese, packed in attractive white opal pots, which they claim is having a large increased sale. All orders promptly filled from stock.

W. H. Gillard & Co. are making heavy shipments of Mediterranean fruits, the prices at which they are selling securing for them a large share of the business.

Rutherford, Marshall & Co. say they find a good demand from the country for extracted honey. Enquiries are chiefly from Western and Northern Ontario.

Wm. Paterson & Son are having a large sale for the "Quaker" drops introduced by them a short time ago. They are the only firm making this beautiful confection.

D. Gunn, Flavelle & Co. report the consignments of poultry and butter to hand very much larger than for many previous years. Both are meeting with a fairly heavy sale.

J. F. Ramsay & Co. have now on the way from London, Eng., the third shipment in three months of their "Ram Say" package tea. The consignment consists of 700 cases. The firm report the tea selling rapidly, with many repeat orders coming in.

'Tis nice to have such a stock of fine Christmas goods that you can fill any kind of an order that comes in for staples, fine goods even to the finest Christmas fruits that come to Canada. James Turner & Co. report they can fill such an order.

PERSONAL MENTION.

J. Douglas Brack, Todhunter, Mitchell & Co.'s Northwest representative, has returned from the Coast. He had a successful trip, and says that prospects in British Columbia have improved materially.

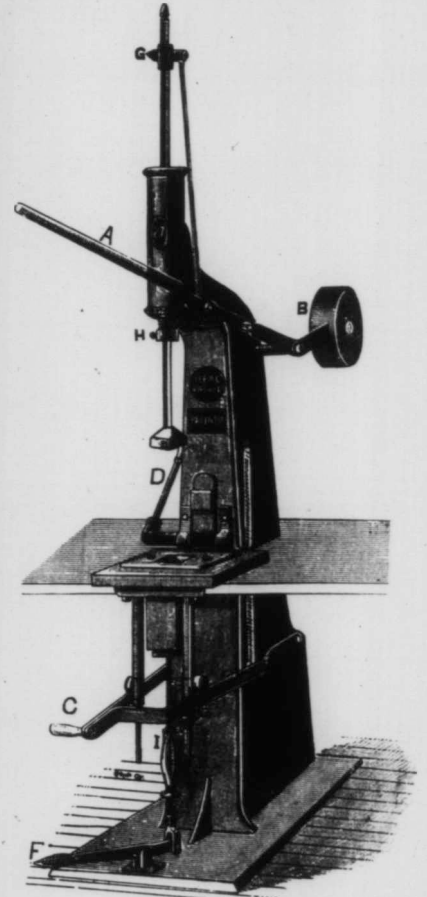
W. J. Sykes, grocer, 346 College street, Toronto, recently went on a deer hunting expedition north. There were four or five in the company, but all the deer that were shot fell beneath Mr. Sykes' aim. His friends are now ready to concede that he is as good a shot as he is a grocer, which is saying a great deal.

TEA AND COFFEE PACKER.

The cut here shown of the Ideal Tea or Coffee Packer is the invention of Mr. P. C. Larkin, and is certainly the quickest, and mechanically the most perfect machine yet

made for packing tea in lead or paper packets.

The packets are turned out very firmly and exact in shape, and will stand more



IDEAL TEA AND COFFEE PACKER.

handling than those made by any other machine.

We would advise anyone interested in packet teas to write to P. C. Larkin & Co., Toronto, for an illustrated pamphlet about the "Ideal Packer." The letters shown us of Messrs. Davidson & Hay, Messrs. The Eby Blain Co., Ltd., Messrs. Steel, Hayter & Co. and James Lumbers, all of whom have the Ideal in use, are certainly very eulogistic.

IF YOU WANT A GOOD THING

Have your Jobber leave you a box of

KNOX'S SPARKLING CALVES FOOT GELATINE

- No. 1. Knox's Sparkling Gelatine makes 2 quarts.
- No. 2. Knox's Crystalized Fruit Gelatine makes 1 quart.
- No. 3. Knox's Acidulated Gelatine makes 2 quarts.

- ◆ Received the **only** Medal and Diploma at the World's Fair for Purity, Strength and Good Flavor.

◆ Sole Agents for Canada

A. E. RICHARDS & CO.

CALEDONIA, ONT.

For the VERY BEST RESULTS use only the

CROWN



BRAND

Flavoring Extracts

GUARANTEED the PUREST and STRONGEST MADE

Just Received Ex ss. "Labrador" a full shipment of Fine French Goods

- Bigarreaux au Maresquin
- Olives, Capers
- Anchovies, Anchovy Butter
- Truffles, Crete de Cog, Rognon de Cog
- Pure Salad Oil, in bottles and gallon tins

A FULL STOCK OF

- Rowntree's Chocolate and Confectionery
- Craven's Confectionery, in Glass Jars
- Carr's Biscuits
- Robinson & Wordsworth's Liquorice
- Mackay's Kola-Cafe
- Etc.

SEND FOR LIST

ROBERT GREIG & CO.

MANUFACTURERS AND IMPORTERS

— MONTREAL

FULL RANGE

Fancy Christmas Groceries

**TABLE
RAISINS**

London Layers	Imperial Clusters
Fancy Clusters	London Layers <small>2 1/2 " Cartoons.</small>
Dehesa Clusters	Loose Muscatels

All varieties California Evaporated Fruits
 Franco American Plum Pudding, pound tins
 Glace Lemon, Orange and Citron Peels
 Batger's Nonpareil and Compote Jellies
 New Nuts, Tarragona S. S. Almonds
 Valencia Shelled Almonds, Barcelona and
 Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



A LITTLE LEAVEN

Leaveneth the whole. Sell our goods and earn a reputation that can be only secured by having the full confidence of all of your customers. Those who sell the **Snow Drift Baking Powder** have the best article and command the best trade.

SEE PRICE LIST
IN THIS
JOURNAL.

The SNOW DRIFT CO.

Brantford, Ont.

WE ALWAYS CARRY

A full line, beautifully packed in

WHITE OPAL POTS

No retailer should be without it.



Hudson's Bay Company - Winnipeg

Sole agents for Manitoba and Northwest Territories.



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TRADE BALANCES AND CANADA.

POLITICAL economists differ as to the relative importance of the balance of trade. One school contends that excess of imports over exports indicates a healthy condition. The other argues that vice versa is the ideal.

Both are right to a certain extent, but the doctrine of neither will apply to all countries alike. The United Kingdom, for instance, great as it is as an exporter, is still greater as an importer, for the simple reason that it has to import the bulk of its raw materials. The United States, on the other hand, is an exporting country. She exports raw materials as well as manufactured products. Consequently when the imports exceed the exports, as they have during the past ten months, one can fairly say that the balance of trade against her is unfavorable, while the same application would only apply to Great Britain if her exports exceeded her imports.

Canada's position is somewhat unique in this respect. She is like neither Great Britain nor the United States. Canada imports both raw material and the finer class of manufactured goods, hence, when her imports exceed her exports it cannot be accounted unfavorable to her. If it did count against us we would have been bankrupt long ago, for since Confederation there have only been three years during which the exports exceeded the imports for home consumption.

Raw material is imported for the purpose of being turned into finished products. In this process profit, of course, accrues to the manufacturers.

Of Canada's total imports for 1894 over 21½ per cent. consisted of raw materials. Our exports of manufactured goods during the same year aggregated 23.16 per cent. of the total exports of all kinds, while according to the census of 1891 Canada turns annually about \$256,000,000 worth of raw ma-

terial into manufactured products valued at \$476,000,000, an appreciation of value of over 46 per cent., distributed among the manufacturers, artisans, public carriers, etc.

It is evident that an excess of imports over exports does not indicate an unhealthy condition as far as Canada is concerned. But it does with the United States. It indicates, first, that the products which she sends abroad are not going out in their accustomed volume, and that, consequently, gold must be exported to meet her liabilities. Then, there is a demand upon her gold reserve to pay for the securities which British and European capitalists are anxious—over-anxious it may be—to get off their hands.

The result of this two-fold demand upon its gold supply is seen in the fact that its excess of gold exports over the imports is over \$44,000,000 for the ten months ending October 31st last.

The British capitalist is beginning to learn that Canada affords an excellent field for investment. As a result, much of the British capital that once went to the United States is coming this way; and this flow is destined to grow in volume as the knowledge of the richness of our resources becomes more diffused.

It is no exaggeration to say that no country in the world to-day affords, to put it mildly, better investment to capitalists than does Canada. But the trouble is that we in this country are not aggressive enough in advertising the fact.

In the Kootenay and Cariboo country we have the richest and best paying gold mining properties in the world, not excepting those of the much vaunted South Africa. On both the Atlantic and the Pacific we have the best fisheries by far in the world. In the forests we have unlimited wealth. Along the shores of Nova Scotia, in the heart of the country, and in British Columbia there are illimitable fields of coal. And in Manitoba and the Territories we have a stretch of country whose adaptability for cereal raising and ranching purposes is beyond peradventure.

ADVANCE IN WOODENWARE.

The woodenware manufacturers of Canada have been meeting in Toronto during the past week, and as a result some important changes have been made in prices and discounts.

Complete information cannot be furnished as the revision of the lists is not yet finished. THE CANADIAN GROCER is, however, in a position to state that the advance in pails and tubs is about ten cents per dozen. Butter tubs and covers have been removed from the net list and placed on the regular list, and new prices have been compiled. Trade discounts are about 5 per cent. lower.

During the recent depression in the United States, it will be remembered,

the Canadian woodenware manufacturers were compelled to lower their prices very materially to meet the slaughter figures at which makers were sending their goods into this country. Since the return of activity, the price of the raw material, such as hoops, wire, etc., used by the woodenware manufacturers, has advanced considerably; as much as 30 to 32 per cent. in some instances. It is this fact that is more responsible than any other for the advances just ordered in the finished products by the makers of woodenware in Canada.

Those present at the meetings were: W. H. Rowley, of the E. B. Eddy Co., Hull, Que.; H. S. Cane, of the Wm. Cane & Sons Mfg. Co., of Newmarket, and Charles Thompson, of the Longford Co., of Orillia.

FRENCH SHIPPERS ANNOYED.

SHIPPERS in France as well as importers in Canada are beginning to chafe under the regulations and exactions which the Canadian Customs authorities are imposing on goods entering the country under the French Treaty.

This is evident from correspondence which J. L. Watt & Scott, of Toronto, have just received from Marseilles.

The French Treaty, it will be remembered, went into operation some six weeks ago. But, ever since, the Customs Department, by a system of petty rulings, have made it about as impossible as they well could for importers to take advantage of the treaty.

One of the obstacles placed in the way was in regard to the evidence adduced as to the article imported being of French origin. Whether in all cases THE CANADIAN GROCER cannot say, but in a good many instances the consular certificate was not accepted as sufficient evidence. This has led to a great deal of annoyance, and is the direct cause of the letter from the Marseilles shippers in question.

"The traders on this and on your own side are respectable and reliable enough to certify to the truth," they write.

The method of issuing the certificate showing the origin of the goods is, in brief, something like this: First, the mayor of the municipality in which the shippers do business takes an oath to the effect that the goods being exported to Canada are the product of France. This certificate is then forwarded to the British Consul resident there, who makes an affidavit to the effect that the signature is that of the mayor. For this little duty and affixing his signature the Consul receives a fee of six francs and a half.

Watt & Scott's correspondents suggest that if this method is not sufficient to satisfy the Customs Department of Canada that the British Consul either make his certificate out upon the documentary evidence to be

found in the office of the shippers or upon the affidavit of the shippers.

In carrying out the law the Customs Department undoubtedly needs to exercise much care; but care does not mean petty rulings and unfair exactions, notwithstanding that the Department has acted in dealing with the French Treaty as if it did.

The trouble is that consignor and consignee alike are account rogues—first, last, and all the time. At any rate, that is what is to be gathered from the attitude of the Government toward them.

As THE CANADIAN GROCER has said before, the system has been borrowed from our Yankee cousins. It is sharp, but it is not business-like, neither is it just. And the sooner the Canadian Customs Department discards it, and gives the importer some credit for being honest until he is proved otherwise, the better for all concerned, the Government included.

OFFICE OF THE TRADE PAPER.

THE CANADIAN GROCER is not issued every day; it is issued once a week. Yet this journal had made public to its readers the cigarette situation in Canada two or three weeks before the daily papers of the country revealed anything to their constituents.

We do not refer to this with a view to speaking disparagingly of the daily papers. Canada has reason to be proud of her daily newspapers. The reason we bring the matter up is that on it we may "hang a moral and adorn a tale."

The moral is that merchants who want to keep posted on matters appertaining to their respective lines must read the trade papers devoted to their particular business.

The papers devoted to groceries, hardware, dry goods, etc., are specialists. And not only must they of necessity be better qualified than daily papers to deal with trade matters, but they have better opportunities of giving information concerning matters in their particular sphere.

He who is in touch with the Government knows more of its doings than he who taries with the Opposition. And it is the same in regard to the trade and the daily papers: The one pays particular attention to trade matters; the other to political and general news.

Take, by all means, the daily paper for political and general news, but do not fall into the erroneous idea that it will keep you informed on trade matters as well.

PRICE OF POTATOES.

THE CANADIAN GROCER'S article last week voicing the opinion of some people that old potatoes, despite their present plentifulness, may, before the advent of new potatoes next spring, be quoted at an unusually

high figure, is causing a good deal of discussion.

We understand that some bets have been made over the question, and that considerable money hangs on the issue. One of Canada's biggest dealers is backing the prediction chronicled in these columns.

GRENOBLE WALNUTS SCARCE.

THE situation in Grenoble walnuts is more than usually interesting at the moment, both at home and abroad.

At home there is already a scarcity, and the bulk of the demand for the holiday trade has not yet been satisfied. Some houses in Toronto appear to be completely cleaned out. At any rate those that have Grenobles in stock are being importuned by other wholesalers who desire to purchase. Toronto merchants have also received enquiries from Hamilton houses.

A few shipments have been received during the week, but they do not appear to have given much relief. Further shipments are not expected till after Christmas.

Advices just received from the primary markets announce an advance of about one cent and a half per pound in the price of Grenoble walnuts. Consequently later shipments will cost considerably more than those brought on earlier in the season.

A SUBJECT OF CONCERN.

OUR cousins to the south are again concerned about their gold reserve, which, on account of the demands that have recently been made upon it on export account, has again dropped some twenty millions below the legal level.

Coming at a time when gold ought to be flowing back into the country in payment for cereals exported, it is not surprising that financial men in the United States should scratch their heads in search of a reason, and that the president of the country should urge Congress to come to the rescue of the depleted reserve.

Some have opined that the decreased export of breadstuffs is the primary cause, but although up to a week or two ago the value of the wheat and flour sent out of the country was some three and a-half millions less than for the same time last season, yet the decrease in this respect was more than compensated for by the increase of 14,000,000 bushels is the quantity of corn exported. During September alone corn to the value of \$2,388,216 was sent out of the country, against only \$263,583 worth the same time in 1894.

Others turn to the cotton exports for an explanation; and here, in part at any rate, is to be found the explanation. According to the returns for September the exports for that month of raw cotton were valued at \$4,925,015, against \$8,172,421 the same time last year. But from figures collated by the

N. Y. Journal of Commerce, dealing with the exports from September 1 to November 22, bales to the number of 1,258,023, and to the value of \$50,336,000, based upon the average market price, were exported. According to these figures there was obviously a large increase in the cotton exports during October and November. But in spite of this the exports up to November 22 were 324,897 bales below those of the last five years and 786,288 below those of the highest year. In value the exports were \$8,731,000 below those of 1894 and nearly \$15,000,000 less than those of the last four years.

But the fact of the matter is, the merchandise exports from the United States have fallen off materially during the present year, while their imports have increased enormously. For instance, during the ten months ending October 31 last the exports aggregated \$644,944,706, in 1894 they were \$660,271,397. Turning to the imports we find that they exceeded the exports by over thirty-one million dollars, while during the corresponding ten months of 1894 the exports exceeded the imports by over ninety-six and a half million dollars.

TURKEYS AND APPLES FOR ENGLAND.

Certain quantities of Canadian fruit and poultry have recently been shipped from points in Ontario to catch the Christmas trade in the British markets.

Last week Dawson & Co. consigned seven cars of apples to the Old Country from Toronto, Stouffville, Brampton, and Cobourg.

The same firm shipped to Liverpool a car containing 170 barrels of turkeys and some geese.

It is interesting to note that Dawson & Co. were the pioneers in shipping Canadian apples and poultry to England. Twenty-eight years ago the father of the brothers now composing the firm sent the first apples over the sea, and this is the twenty-second consecutive year that the firm have placed turkeys on the home markets.

FREIGHT CLASSIFICATION OF GROCERIES.

At the invitation of the Classification Committee of the Railway Companies, H. C. Beckett, of W. H. Gillard & Co., Hamilton, had a conference Monday last with that body with a view of simplifying the classification of groceries so that they could be grouped under two or three classes instead of five as at present.

The committee appeared to be pleased with the suggestions made by Mr. Beckett, seeing advantages in the way of billing that might justify them in making the change. They have promised to take the matter into consideration, and if such a classification can be arranged, it will no doubt be a great advantage to both wholesale and retail grocers.

NEW AGREEMENT ON CIGARETTES.

THE agreement on which the American Tobacco Co. is to supply the jobbing trade in Canada with their various brands of cigarettes, to which reference was made in THE CANADIAN GROCER some weeks ago, is being signed by the trade this week.

Under it the American Tobacco Co. will consign cigarettes for sale on commission, and the jobbing trade must sell to retail trade only, and at the price fixed by the company: 2 per cent. discount is allowed for cash in ten days; the jobber pays the freight, and must guarantee the company against loss by fire or other cause; if the jobber does not discriminate against the American Tobacco Co.'s cigarettes in favor of those of any other manufacturer he will be allowed a commission of 2 per cent. on the amount realized by the sale of cigarettes consigned to him, and if he handles the company's cigarettes only he will receive an additional commission of 6 per cent. Briefly, jobbers who handle the American Tobacco Co.'s cigarettes only will get a rebate of 8 per cent., and if they pay cash they will receive an extra 2 per cent., or 10 per cent. in all.

As far as can be learned, none of the jobbers have refused to sign. While the agreement binds them down to its terms, they are assured of a profit which few of them have been making recently. It looks as if all the other makers would be shut out of the Canadian market entirely.

To protect one jobber from the other in cutting, the company will assign a number to each jobber. Every package sent to him will bear that number. When the representatives of that company find a package of cigarettes that has been sold at a cut price, they can, by referring to the number, ascertain what jobbing house sold it, and they will then cancel his rebate.

BEET SUGAR REFINERY FOR LEAMINGTON.

A proposition is on foot to start a refinery at Leamington, Ont., for the manufacture of sugar from beetroot. A meeting of citizens was held on Saturday night, when a committee was appointed to form a provisional board of directors.

Guarantees will be secured from farmers to supply 100,000 tons of beet next season. The average growth in South Essex is 25 tons per acre, and this will require 4,000 acres. The capacity of the factory will be 1,000 tons of beets per day, and 400 persons will be employed. A charter has been applied for.

Negotiations are being carried on by Mr. R. Lawder, the well-known authority on beet sugar cultivation, who is understood to be working in the interest of Mr. Lefebvre.

LATE S. DAVIS.

ON Saturday afternoon last Mr. S. Davis, of S. Davis & Sons, Montreal, who has been ailing for some time, passed away peacefully.

The late Mr. Davis was born on July 4, 1834, and came to Canada in 1891, after having been for a short time engaged in business in Brooklyn, N.Y. On reaching Canada he made Montreal his home, commencing as a cigar manufacturer. Beginning in a small way, the manufactory gradually extended, an immense business was built up, and the name of the house became known all over the North American continent. Seven years ago the estate of D. Ritchie & Co. was acquired by purchase, and was added to the business. The venture proved most successful, and, some few months ago, that portion of the manufactory was sold to the American Tobacco Co. of Canada. As each of his sons came of age, Mr. Davis took them into partnership, and



the business of the firm, from which Mr. Davis retired three months ago, is now carried on by two of his sons, M. E. and M. H.

Acquiring wealth in abundance, Mr. Davis did not keep it wholly to himself, but was ever ready to contribute to charitable objects and worthy institutions, his generosity being limited to neither creed nor race, Hebrew and Gentile alike being recipients of his liberality. And the practical sympathy which he so freely displayed, he gave without the slightest ostentation; indeed, he let not his right hand know what his left hand did, never mentioning, even to any of the members of his family, any act of generosity that he had performed. To his timely aid very many families are indebted for their start in life; in fact, on one occasion he gave to no fewer than seventy-five families the means to earn their own livelihood, and that so quietly that only himself and the immediate recipients of his bounty were aware of his benevolence. He subscribed to all of the city charities, and in many of the benevolent institutions he interested himself deeply and held prominent offices.

He was a life governor of hospitals, and

was one of those who took an active part in the founding of the Protestant Hospital for the Insane at Verdun. In the Baron de Hirsch Institute he took a lively interest, and he was among those who worked hardest in the obtaining of a grant for the founding of that colony in the Northwest, to which so many of the Jews, who have since landed on our shores, have been forwarded. For seventeen years he was president of the Spanish and Portuguese congregation, and at the time of his death had occupied a like position in the Temple Emanu-El for upwards of nine years. He was, on several occasions, offered public positions, but with that natural modesty which ever characterized him, he always declined the honor.

Forty years ago he married Miss Falk, of Brooklyn, N.Y., who, together with five sons and two daughters, survive him. The sons are Eugene, who is interested in the largest tobacco house in the States; M. E. and M. H., who carry on the business of S. Davis & Sons, in Montreal; M. B., president of the Canadian branch of the American Tobacco Co., and D. T. a law student at Columbia College, N.Y., who was gold-medalist in arts at McGill some two or three years ago. Both daughters are married, one to Dr. Lustgarten, the well-known specialist in dermatology, New York, and the other to Mr. J. B. Cole, a large New York contractor.

Deceased carried a life insurance of \$150,000.

AMONG THE RETAILERS.

Edgar Allen, confectionery, etc., Wallaceburg, is retiring from business.

J. D. Burk, Amherstburg, reports trade quite brisk this season.

Burk Bros., Buxton, dissolved partnership 1st December, 1895, and B. G. Burk continues.

D. B. Armstrong, Fletcher, will have his brother, of Beaver Falls, Wis., to assist him in his store. He is doing a good trade, and will find the addition of his brother a great benefit to his increasing business.

The new extension of the Michigan Central Railway into the business centre of Amherstburg will be appreciated by both shippers and other business men of that place. It is expected to be in running order by December 15.

B. G. Burk, Buxton, Ont., has made various alterations in his store, fitting it up in more convenient shape. He reports business a little quiet, but had a good month in October, being considerably ahead of same time last year. He expects a good Christmas trade to commence very shortly.

R. J. Graham met the patrons of his cheese factory at Ridgetown, November 29, to make arrangements for next season's supply. Mr. Hart, cheesemaker for the factory, was appointed to see the farmers about the future supply, and if they cannot get at least 300 cows' milk they will not continue the factory.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A COMPLAINT is heard here and there regarding trade; but this is not general. Sugars are dull, and lower than they were a week ago. But there is a large business being done in foreign dried fruits for the holiday trade, and in general groceries outside sugars there is a fair business doing for the season. There is a little easier feeling in low grade Indian teas and in Young Hysons. Dark syrups are wanted, but there is a scarcity of all kinds of syrups on this market. Grenoble walnuts are scarce on spot and dearer in the primary markets. Stocks of Malaga raisins are also getting well reduced. The first bulk shipment of Turkish prunes for the Canadian market arrived in New York a few days ago. The first shipments of new season's dates are due on spot any day now. Further shipments of Rio coffees are to hand, and there is a good demand. A good demand is being experienced for candied peels. Notwithstanding the poor demand there was for sugar, the volume of business last month was good, expressions to that effect being heard on all sides. Some of the houses have been compelled to work overtime in order to get their orders out. One firm, and not the largest in Toronto, shipped 108 bills of goods on Saturday alone. Payments are fair, and they are naturally expected to get better if the present seasonable weather is maintained.

CANNED GOODS.

There has been some talk of low offers of tomatoes, but THE CANADIAN GROCER has been unable to trace the rumor to any authentic source. There was one packer on the street who asked 75c. for tomatoes and corn together, but 77½c. was the lowest figure he would entertain for tomatoes alone. Not many canned salmon are moving. A few cohoes have arrived on the market this week, but not many are likely to be on the market this season. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c.; for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

Rio coffee is in good demand. Fresh shipments have been received on the market during the past few days, and some of them are showing particularly good sample. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South Ameri-

can, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

Since last week the refiners have decided to shade prices 1-16c. per lb. on granulated for large lots, but have kept firm on quantities under 250 barrels. Yellows are nominally unchanged, but there is an easier feeling on account of the absence of a demand. During the last few days the raw market both in New York and London has recovered about 6l. from the lowest point recently touched. Although the sugar trade is still dull, refiners are experiencing a little better demand than they were the early part of the preceding month. We quote: Granulated, No. 1, 4.30 to 4½c.; do., No. 2, 4½c.; yellows, 3½c. up.

SYRUPS.

There is a demand for dark syrups, but the refineries have none, or very little of any kind to offer. Some transactions are reported in brights at from 2¼ to 2½c. per lb., and we hear of an odd shipment or so of dark American syrups coming forward, but the duty of course precludes much being done in this line. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

East Indian molasses is being offered at equal to about 31c. per gallon laid down here, but we have so far heard of no transactions. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

RICE.

There is no special feature, the usual quietness obtaining. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

Demand is good for black ground pepper, ginger, cinnamon, and allspice, and a fair seasonable trade generally is being done. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

The local market is now well supplied for the holiday trade except in Grenoble walnuts, which are scarce on spot and about 1½c. per lb. dearer in France. The demand is good. We quote: Brazil nuts, 12 to 13c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 13c. Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Neglect has been the general feature of the tea market, buyers being occupied with Christmas specialties. Where extra value

has been offered sellers have been able to interest buyers. A few transactions are reported in medium China blacks in caddies and half chests. Young Hysons are going forward in better supply, and prices have eased off a little. There is a little inquiry for low grade Indian and Ceylon teas. In low grade Ceylons the primary markets are a little easier. There is a fair business passing in Japan teas, prices of which continue firm. China Congous are quiet on spot. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are in active demand, and prices rule firm. We quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¼ to 5¼c.; selected, 6c.; layers, 6½c.

Currants continue in active demand, with prices strong. We quote: Fine Filtrats, in half-barrels, 4 to 4½c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5½c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Stocks of Malaga raisins are getting well reduced on the local market, while trade is good, particularly in the finer grades. We quote: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

Bosnia prunes are in good demand, but there are not yet many being held here. The

IF YOU HAVE ANY "SALADA"

CEYLON TEA

in your store that in your opinion is not giving satisfaction we will gladly return you your money for it if you ship it back to us. Many teas, loose and packets, are highly lauded. Is there as much said in favor of any one of them as is said in the above few lines.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL

180 81-c
29/3/01

BEST FOR WASH DAY.

SURPRISE

SOAP.

BEST FOR EVERY DAY.

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MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

first bulk shipment of Bosnia prunes for the Canadian market has arrived in New York, and may be expected here any day now: California prunes are firm at the recent advance. We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7½c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

California dried fruits have been moving out freely, people evidently appreciating the fine quality and value offering. Four-crown loose muscatels are practically cleaned out on the coast, and representatives here cannot get enough to fill orders. Two-crown are being offered on this market, but some doubt is expressed as to how they will take.

California evaporated fruits are meeting with fair demand, and apricots are firm in the primary market. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.

Sultana raisins are advised to be well sustained in the primary markets. There is nothing special to note regarding them on the local market.

The first shipment of dates for this market from London reached Boston some days ago, and Toronto's quota is expected to arrive every day.

Figs are in good demand at unchanged prices. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb., 16 to 18c.

GREEN FRUIT.

The feature of the market this week is the advance in the price of oranges. No Flori-

das, Messinas or Californias being yet to hand, Jamaicas hold the fort, and at the approach of the holiday season these stiffen. Lemons are a shade easier than they were, as are also apples. Butternuts and chestnuts are about out of the market. We quote: Lemons — Messina, \$3.50 to \$5 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$3.75 to \$4. Oranges—Jamaicas, in boxes, \$5 to \$5.50; in bbls., \$10; Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$2 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$5 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; hickory nuts, \$1.80 to \$2 per bushel.

EGGS—Incline to be dearer. Fresh eggs bring 16 to 17½c.; new laid, 20c.; first-class pickled, 14 to 14½c.; No. 2 stock-pickled, 13½c.

POULTRY—The glut expected for Thanksgiving did not transpire until a week after that date, but when it did come it sent prices down from 1 to 2c. all around. The large receipts have, however, now been checked, and cold weather may be expected to stiffen prices. The quotations given below, therefore, as ruling at this writing, will likely be improved before this comes before the reader's eyes. We quote glut prices: Geese, 4 to 4½c. per lb; turkeys, 5 to 6c. per lb.; chickens, 20 to 30c. per pair; ducks, 40 to 60c. per pair.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—Good quantities are arriving, and finding a fairly ready sale on a market tending to be easy. We quote; Old

summer dairy and store packed, 8 to 12c.; fresh prints, 15 to 16c.; fresh tubs, 15 to 17c. Fresh creamery — Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—For September Canadian makes, 8¾c. is paid by local buyers, 9½c. being the figure for the balance of the season.

COUNTRY PRODUCE.

BEANS—Jobbers are still paying \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Advanced ½c., and firm at 7 to 7½c. per lb.

POTATOES—No change in situation. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz. There is a good enquiry for extracted honey from western and northern Ontario, where it is scarce.

PROVISIONS AND DRESSED HOGS.

Dressed hogs are coming in very freely and prices have fallen still further. Hogs now bring \$4.50 to \$4.60. Products are markedly lower also, as following quotations show:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¼ to 7c. for small lots; backs, 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7 to 7½c.; all meats out of pickle, 1c. less than above.

LOOK AHEAD

Store your goods in our warehouse for safe keeping and awaiting winter prices.

W. H. LECKIE, Manager.

THE TORONTO GOLD STORAGE CO., TORONTO, ONT.

IT SELLS WELL

"Royal City"

3-lb. bar, clean, fine Household Soap

The GUELPH SOAP CO.,
GUELPH, ONT.

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JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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Send orders to

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for the following new goods, whose prices are always right:

New Dates. New Nuts of all kinds.
Malaga Grapes.
Messina and Malaga Lemons.
Jamaica Oranges.
Cranberries. Bananas.

P.S.—Consignments of poultry, butter and eggs SOLICITED.

Choice Sea Food

"GEM OF THE SEA."

Extra Boneless Fish, in 1 and 2 lb. blocks. Ask your wholesaler for it.

PACKED BY

LEONARD BROS.

ST. JOHN, N.B.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

LARD—Pure Canadian, tierces, 7½c.; tubs, 8 to 8¼c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, \$14; Canadian short-cut, \$15; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

The close season for salmon trout and whitefish is over, and dealers expect a decided improvement in business right away. Not many lines of winter fish are to hand yet. Oysters are this week quoted at \$1.25 for standards and \$1.65 for selects. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitted cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 71c.; red, 68c.; goose, 56c. per bushel.

OATS—Quoted at 27½ to 28½c. per bushel.

BARLEY—Quoted at 35 to 44½c. per bushel.

FLOUR—Inclines downwards. We quote: Ontario straight roller, \$3.10 to \$3.15; Manitoba, \$3.50 to \$3.60; patents, \$3.75 to \$3.85.

HAY—In large quantities is bought at from \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

SALT.

Trade is good. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—The further drop of ½c. predicted in this column last week has occurred. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6½c., trade being slow.

CALFSKINS—Are now quoted at 6½c. per lb.

SHEEPSKINS—Lambskins and shearlings are still quoted at 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Petroleum still tends upwards. Crude is advancing, and prices in Toronto have stiffened up by another ½c. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto:

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.

We handle a special line of kettle-rendered Lard.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

CLEMES BROS.

TORONTO

The first **NEW DATES** Best Marks

....ALSO....

Cranberries Messina Lemons
Malaga Grapes Jamaica Oranges

Large Lots a Specialty

Canadian, 16½ to 17c.; carbon safety, 18½ to 19c.; Canadian water white, 18½ to 19c.; American water white, 21½ to 22c.; photogene, 22 to 23c.

The Petrolia Advertiser says: "The crude market was never firmer than it is to-day, so much so that it is difficult to induce the producer to part with his product at anything like a reasonable price."

MARKET NOTES.

For "Hints to Buyers" see page 12.

Young Hyson teas are easier in the primary markets.

T. Kinnear & Co. are in receipt of a carload of low-grade syrup.

H. P. Eckardt & Co. report arrival of their new Marbot walnuts.

Davidson & Hay are receiving a fresh shipment of "Almondine."

The Laing Packing Co., of Montreal, talk of canning meats and poultry.

J. W. Lang & Co. received their shipment of Grenoble walnuts this week.

H. P. Eckardt & Co. report arrival of their second shipment of dates.

A carload of dark American syrup is in store with Warren Bros. & Boomer.

Beardsley's shredded codfish and Star herring is in stock with Davidson & Hay.

P. L. Mason & Co. have been advised that Grenoble walnuts are six francs dearer in France.

First shipments of dates from London for the Canadian market reached Boston several days ago.

H. Walker & Son, of Guelph, have just received a carload of Messina lemons; also oranges.

Davidson & Hay has a shipment of California loose muscatels and prunes arriving this week.

The Eby, Blain Co., Ltd., have received another shipment of Batger's peel, candied and drained.

Warren Bros & Boomer are in receipt of a shipment of Rio coffee. The samples are exceptionally fine.

Carloads of apples and poultry are leaving Toronto to catch the Christmas trade on the British markets.

James Turner & Co. have a dead shot in Lima beans; these goods have advanced 10 per cent. since their buying.

Wm. Paterson & Son, of Brantford, are placing a new line called "Pepsin Tonic Tablets" on the market. Travelers have samples.

American capitalists have made an offer for a property at Trenton, Ont., on which to erect a canning plant for putting up fruits and vegetables.

W. H. Gillard & Co. are in receipt of a large shipment of Moyune Young Hysons.

The range is a large one comprising lines all the way from 18 to 55c.

H. P. Eckardt & Co. have a fresh shipment of skinned and table codfish in 100-lb. cases; also pure cod in 1 and 2-lb. bricks; boneless fish in 5, 25 and 40-lb. boxes, and pork and beans in tomato sauce.

Gillard & Co.; Lucas, Steele & Bristol; Balfour & Co.; Turner & Co., and Lumsden Bros., Hamilton, have all a new stock of Beardsley's "shredded" cod fish, Acme beef and Star herring.

Articles of incorporation have been granted the Tillson Co., Ltd., of Tilsonburg. At a meeting of the directors the following were appointed officers for the ensuing year: E. D. Tillson, president; G. W. Tillson, vice-president; E. V. Tillson, managing director and treasurer; S. H. Betts, secretary. The company will carry on the milling business heretofore owned by Mr. E. D. Tillson.

QUEBEC MARKETS

MONTREAL, Dec. 5, 1895.

GROCERIES.

THE grocery market has been a quiet one, in so far as large transactions are concerned, but there has been a good jobbing demand for many staple lines. Notable in this connection has been the active jobbing enquiry for all kinds of dried fruit at firm prices. New dates and nuts have arrived, and have met a good enquiry also, and resulted in little change in prices, except in a higher direction. Sugar refiners have been shading prices, but the fact has had little influence in inducing any improvement in the demand, which continues dull. The same can be said of teas and spices, but in coffee a shading of ½c. induced rather more enquiry.

SUGAR.

There has been a fair business in sugar, but the volume of trade is not extensive despite the fact that refiners have shaded prices for round lots 1-16 of a cent all round. At the refineries 200 bbl. lots have been moved at 4 3-16c. and smaller quantities at 4 ¼c., while yellows have changed hands at 3 ½ to 3 ¾c. The news on raw sugars furnishes no new feature, and we quote the jobbing range on refined here steady at 4 ¼c. for granulated, and 3 ¼ to 3 ¾c. for yellows.

SYRUPS.

The demand for syrups is slow and the market quiet and steady. At the factory there have been sales at 1 ¾ to 2 ¾c., and in a jobbing way ½c. advance on this basis is asked.

MOLASSES.

There has been little activity to note in the molasses market since our last report.

No round lots have been moving at all except a lot of Porto Rico at 31c., and a small lot of Barbadoes at 35c. In a jobbing way we quote single puncheons Barbadoes 37c., and Porto Rico, 35 to 36c.

RICE.

There has been a good enquiry for rice, which rules fairly active and steady. Millers' prices are: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

SPICES.

This market furnishes no new feature, a fair trade being in progress at steady prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

The market is quiet, the only large sale being a lot of Maracaibo at 19c. An easier feeling is noticeable, however, and at a reduction of ¼c. per lb. the past few days has witnessed a rather better enquiry. We quote green bean: Maracaibo, 19½ to 21½c.; Rio, 18½ to 19c.; Java, 23½ to 28c.; Jamaica, 17½ to 20c., and Mocha, 27 to 31c.

TEAS.

There has been a fair distributing trade in the tea market, but between houses absolutely nothing is doing. Some Japans have been moved at 14c. for low grades, and blacks continue easy and low. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

There has been no great activity to note in Valencia raisins during the week between houses, but the jobbing trade has been a very active one and prices all round are very firmly held. We quote: Ordinary off-stalk, 4 to 4 ¼c.; fine off stalk, 4 ½ to 4 ¾c.; selected, 5 ½ to 5 ¾c., and layers, 6 ¼ to 6 ½c.

There is a good, brisk trade doing in California raisins, at firm figures. Arrivals of further lots of 3-crown fruit here occurred during the week and they have met a good call from the retail trade at firm prices. We quote: 4-crown, 7c., and 3-crown, 5 ½c.

The supply of Sultana raisins is light and a moderate jobbing trade is doing at last week's figures: 6 to 6 ½c.

Malaga table fruits remain steady under a quiet jobbing call. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

Currants are in good demand, and with light stocks. Prices are firm. We quote:

WE ARE
PAYING
CASH
FOR

DRIED-APPLES-

W. B. BAYLEY & CO.
 EXPORT BROKERS
 42 FRONT ST. E. **Toronto**





YOU'RE
NOT
BUYING
SUGAR
WHEN
YOU
BUY

Drained Peel

We have another large shipment of **Batger's Drained** Lemon, Orange, and Citron **Peel** in kegs about 120 lbs.

EVERY FIRST-CLASS GROCER RECOGNIZES THE MERIT OF THESE GOODS.



Christmas

Special barrel prices
for mixtures

Candies

BROWN, 4 $\frac{3}{4}$ c. Net
IMPERIAL, 5 $\frac{3}{4}$ c. Net

BOSTON, 5 $\frac{1}{4}$ c. Net
PAILS, $\frac{3}{4}$ c. more

Send in Orders Promptly—Time is Short.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

There have been further receipts of new prunes during the week, and prices are rather easier than they were on French stock, which can now be had in the ordinary grades at 4½ to 5½c.; choice remain steady at 7½ to 13c. Further receipts of new Bosnia prunes have come to hand this week and have met a good jobbing demand at steady prices—viz., 6 to 6½c.

There is no change in figs, which rule steady at 9 to 12c. for ordinary and 13 to 17c. for fancy fruit.

Dates continue strong in tone, as noted last week. Arrivals of new came to hand this week and are selling at 5½c.

NUTS.

New Grenoble walnuts came to hand this week and have been selling between 12 and 13c. Other nuts are firm in tone also, and the inside price on Tarragona almonds is 11½c. Brazil nuts are practically off the market. We quote: Shelled almonds, 20 to 25c.; Tarragona, 11½ to 12c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 8½ to 9c.; and pecans, 8 to 10c.

CANNED GOODS.

This market has been without striking feature. Lobsters are scarce and firmly held, and there is little or no activity to note in any line of vegetables or fruit. We quote: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Quite a good trade has been passing in spirits, notably in Dewar's and Watson's blends of Scotch whiskies both for local and lower province accounts. Wines have been rather duller than before.

GREEN FRUIT.

The green fruit market is quiet on the whole, and few changes of importance have transpired.

APPLES—The apple market is firm, but quiet, at \$2.50 to \$3, as to grade.

GRAPES—There is no change in grapes, which sell at \$5 to \$6.50 per keg.

CRANBERRIES—Quiet and steady at \$9 to \$10 per barrel.

ORANGES—The only oranges offering here are Jamaicas, which are held firm at \$7 per barrel.

LEMONS—Quiet and firm at \$3 to \$3.50 per box.

SPANISH ONIONS—Unchanged at 40 to 45c. per crate.

FISH.

The colder weather has imparted a firmer tone to the fish market, with the exception of pickled herrings, which are in over supply. They are moving slowly, and only choice stock is saleable. No. 1, \$4.25 to \$4.50 for N.S., and No. 1 Labrador \$5.25 to \$5.50. No. 1 green cod sells in lots at \$4.15, No. 2 B.C. salmon \$11, No. 2 Labrador \$13, No. 2 mackerel \$17.50, and No. 1 lake trout \$4.25 to \$4.50.

In prepared fish, dried and boneless cod continue in good supply, and move in a small way, boneless at 6c. and dried at 4¼ to 4½c. Smoked fish sell fairly well, haddies

selling at 6½ to 7c. and kippered herrings \$1.50 to \$1.65 per box, Yarmouth bloaters 90c. to \$1 per box, and smoked herrings 8 to 10c. per lb.

The demand for fresh fish is good, and, with light supplies, some difficulty is experienced in filling all orders. Haddock are held firm at 4 to 4¼c., and cod 3c., while salmon are offered to arrive at 10c. per lb. Fresh herrings are selling at \$1.50 per hundred and smelts at 6c. per lb.

COUNTRY PRODUCE.

EGGS—The egg market continues steady and values show no material change. The demand to-day was fair and a moderately active business done. We quote choice candled at 14 to 15c., and ordinary stock at 11½ to 12c. per dozen.

POTATOES—Potatoes are quiet, the demand being slow at 35 to 40c. per bag for choice Early Rose in car lots.

BEANS—Beans rule quiet and unchanged, at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and at \$1.20 to \$1.30 for small quantities.

POULTRY—Owing to the large receipts of poultry, the continued mild weather, and the limited demand, the market was weaker, and holders accepted a decline of ½ to 1c. per lb. all round, and even then they found it impossible to make a clearance. Turkeys sold at 7½ to 8½c.; chickens at 6 to 7c.; ducks at 7 to 7½c., and geese at 5½ to 6c. per lb.

DRESSED HOGS—Receipts of dressed hogs are liberal, for which the demand is only fair, and lower prices are looked for in the near future. Sales of car lots were made to-day at \$4.85 to \$5.15 per 100 lbs., and in a jobbing way \$5.25 to \$5.50 was paid.

PROVISIONS.

The demand for provisions continues of a limited character at recent decline in prices. Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

Manitoba flours have declined 25c., but Ontario grades are steady. We quote: Winter wheat, \$3.85 to \$4.15; spring wheat, patents, \$3.85 to \$3.95; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.70 to \$1.85; extra bags, \$1.60 to \$1.65; Manitoba strong bakers', \$3.65 to \$3.75.

Business in oatmeal was quiet, the demand being only for small lots, and prices are easy. We quote: Standard, bbls., \$3 to \$3.10; granulated, bbls., \$3 to \$3.15; rolled oats, bbls., \$3 to \$3.15.

The demand for feed is fair, and values rule steady. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

BUTTER AND CHEESE.

There was little change in the cheese market. Business continued quiet, and beyond a disposition manifested by buyers to purchase summer makes at 8¼c., which sellers will not accept, there is a little temper to the market either way. Late makes are held purely nominal at 9½c.

Business in butter continues dull and unimportant. A few small jobbing sales of creamery were noted at 20½c., and some lots of township at 18 to 19c., as to grade.

HAY.

The hay market is strong, active and higher at \$13 for No. 1 and \$12 for No. 2 on

spot. Toronto buyers have been active on the basis of \$14.50 to \$15 delivered in Toronto.

ASHES.

Since navigation has closed the demand for ashes has been slow, and, as the receipts have been fair, the tone of the market has ruled weaker, and prices have declined 5 to 10c. We quote: Firsts, \$3.70; seconds, \$3.50, and pearls, \$4.65 per 100 lbs.

MONTREAL NOTES.

Mr. Taussig, of N. W. Taussig & Co., was in town this week and called on the trade with Mr. Rose, of Rose & Laflamme.

A. P. Tippet & Co. note the arrival and distribution of a shipment of Griffin & Skelly's California raisins.

First arrival of fresh herrings came to hand this week, and have met a good demand on Lenten account.

Hart & Tuckwell received some Grenoble walnuts via Boston this week. They are among the first of the season.

Hudon, Hebert & Cie. note a good demand for Valencia raisins, and state that values are likely to rule firm on them all winter.

A shipment of fine French goods has just been landed ex Labrador for Robert Greig & Co.

The St. Ronans landed a large shipment of Rowntree's chocolate at Boston this week for account of Robert Greig & Co.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 5, 1895.

WITH the close of November the heaviest of the wholesale business for the year is over. The fall has been very mild, the closing days of November being more like October days. Since our last report we have had very heavy rains, but they were too late to do the good most desired. They were, however, welcome to many. The wool business is one which has fallen off very much in St. John, owing for one reason to sheep and lambs being shipped alive to the American market on account of the duty, where before they were killed and skin taken off here. Then the lowering of duties in the States has tended to bring very many countries into competition with Canada in many cases

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crocker, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

**TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK**

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE
and COMMISSION MERCHANTS**

**32 WEST MARKET STREET
TORONTO.**
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5,
12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and
Spices, carefully and neatly put
up, and at low prices.

F. W. FEARMAN
HAMILTON

**HELP YOUR
CUSTOMERS**

to help themselves. Give
them the best Yeast on earth

THE
BEST IS **FOAM YEAST**

The Foam Yeast Co., Ltd.
TORONTO.

from countries where labor is very low. One firm, however, doing business here has shipped over 100,000 pounds during the past season. River business is over as far as the steamers are concerned.

SALT—There is no change in prices. Stocks at the moment are light. Some 8,000 bags of course and fine arriving by steamer will, however, prevent shortage the more so as at this season sales are light. Salt coming from Liverpool via Boston is required to be shipped at Boston at once, otherwise extra duty is charged as if it were American salt. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

OIL—There has been no further advance during the week. Though the market is very firm, there is now 2c. between American and Canadian oil, the latter not having advanced the cent, while the former did. The Canadian concerns are now offering their petroleum jelly in small, handsomely-finished tins; it finds a steady demand. They also do a large business in candles. We quote: Best American, 23¼c.; best Canadian, 21¼c.; prime, 18c. No charge for barrels.

CANNED GOODS—The market is not active, demand being but fair. Prices are held firm. In condensed coffee and milk there seems a tendency to smaller sales from year to year. There is some demand for American peaches, but not for best trade. American pears are offered very low. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c. tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.35 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10; American peaches, \$2.40.

DRIED FRUIT—There is still much movement, but Christmas orders are becoming well filled and shipments from now will be lighter. A demand for better quality raisins is noted this season. The proportion of Valencia layers to off-stalk has been much larger than ever before. The off-stalk were the large end of the business. This season it was the other way. The high price of Valencia fruit, together with the quality and low price of the California fruit, has caused large importations of the latter, some ten cars being imported, largely 3-crown loose muscatels, some 4-crown, with a few 2-crown and seedless; also a good quantity of London layers and clusters. The importations of Malaga fruit has also been large. In currants our dealers are all handling large quantities of cleaned, both bulk and 1-lb. cartoons. They clean them themselves. New prunes are soon expected, while dates are hardly looked for much before Christmas. Dried and evaporated apples continue low. No large quantities of Nova Scotia dried are seen, holders being rather above the market, but there is little, if any,

BELL'S SPICED SEASONING

For over 25 years the favorite American

POULTRY DRESSING

Agent for Canada:

WM. H. DUNN, Montreal

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches,
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

W. M. RYAN

**PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT**

70 and 72 Front St. East, Toronto

Liberal Advances
made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Coconuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

**76 COLBORNE ST.,
TORONTO, ONT.**

Telephone 1084

**1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED**

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

prospect of higher prices. Nuts tend upward. We quote: New Valencias, 5 to 6c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, 5½ to 6c.; new keg prunes, 4c.; boxes, 4¼ to 6c.; new Cal. L. L. raisins, \$1.50 to \$1.75; new currants, bbls., 4c.; half-cases, 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4 to 4½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 5 to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$4 to \$4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; new cleaned currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanas, 10c.; half-boxes, layers, 6¼ to 7c.; quarter-boxes, layers, 7¼ to 7½c.; Valencia layers, 6½ to 6¾c.

GREEN FRUIT—Owing to cold weather and but few kinds of good offering, volume of business is higher. In oranges West India are higher and looking upward. The fact that they have to be repacked adds much to the cost. Valencias are expected this week. Sweet potatoes are about out of the market, as are Cranberries, Cape Cod berries being very high and not paying to import. New lemons are arriving in large quantities, and tend rather lower. In apples, stocks held are not large, and demand is good, with prices tending upward, best winter fruit being held very firm. We quote: Lemons, \$4.50 to \$5; bananas, \$1 to \$2.50; West India oranges, \$6 to \$7 per bbl.; Malaga grapes, \$5 to \$6; Valencia oranges, \$5 to \$5.50; apples, fall grades, \$1 to \$2; Pippins and winter fruit, \$1.50 to \$2.50.

DAIRY PRODUCE—That in which there is most life is eggs. One merchant sold 50 cases in small lots the other day, which shows active demand. Prices are rather higher. Cheese remains at old prices, with the late made held firm. There are fair stocks. Butter continues slow, with rather better demand for fresh creamery. We quote: Cheese, 8½ to 9c.; new butter, 17 to 18c.; eggs, 16 to 17c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There are fair quantities moving, and prices are firm, but show no change. A better demand is noted in New Orleans in barrels, of which a good quality is being received here. There are also fair quantities of bright syrup moving. It is popular at this season, and quality appears better than usual. We quote: Barbadoes, 32 to 34c.; St. Croix, 31 to 32c.; Porto Rico, 34 to 36c.; syrup, 33 to 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—A good movement has been noted during the week, but it is a kind of last effort; with the closing of the river and packet trade there is a falling off. Stocks, particularly granulated, held here are quite large, and during the past week prices have been rather easy, but the larger number look for firmer feeling. We quote: Granulated, 4¼ to 4¾c.; yellow, 3¾ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is a large quantity of dry fish moving, while in fresh the demand exceeds the supply and dealers have large orders on hand which they cannot fill, at least at present, and outlook is not very satisfactory. In pickled stocks Bay and Grand Manan are getting higher and there is rather better feeling. Shelburne continue easy with Quoddy river, thought by many to be the best pickled fish in the market. Not only is the quantity good, but they are very carefully put up. Shad are

but fair stock, with Economy Mess scarce and high. Smoked herring continue dull, with not many arriving, shippers holding back on account of low prices. A fairly good business is being done in bloaters, and some business in kippered, though for these weather continues rather mild. In finnan haddies Digby is shipping very largely to outside points at rather lower figures than our smokers care to sell at. We quote: Medium cod, \$3.35 to \$3.50; large, \$3.60 to \$3.75; small, \$2.40 to \$2.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30 to \$1.40; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.75 to \$3; smoked, 6 to 7c.; shad, half-bbl., pickled, \$5.75; Canso, \$5; halves, \$2.75; Shelburne, \$2.75 to \$3 per bbl.

PROVISIONS—Pork continues very low with rather easier feeling. Domestic mess is being freely offered and finds good demand. In smoked meats prices are off, and particularly in rolls, they being offered as low or lower than ever known. In lard those packers who held prices up are gradually coming down to lowest figures. We quote: Domestic mess pork, \$14.25 to \$14.50; clear pork, \$15 to \$15.25; mess, \$14 to \$14.50; plate beef, \$13.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, 9¼ to 9¾c.; rolls, 8 to 9c.; beef, half bbls., \$7; hams, 11 to 12c.

FLOUR, FEED AND MEAL—There has been a good quantity changing hands during the week. Markets are rather off, particularly Manitoba; the feeling is easy. In oatmeal there is good sale with upward movement in feeling as regards price. Oats, both Ontario and P.E.I., have advanced slightly during the week. Cornmeal shows good demand, but no change in price. The feeling is easy. Beans are rather firmer, but show no change. Hay is light business, with markets rather upward. We quote: Manitoba, \$4.60 to \$4.70; best Ontario, \$4 to \$4.10; medium, \$3.90 to \$4; oatmeal, \$3.50 to \$3.60; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.20 to \$1.25; prime, \$1.10 to \$1.15; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10.50 to \$11; oats, 34 to 36c.; middlings, \$19 to \$20 on track; bran, \$18; buckwheat meal, domestic, \$1.40 to \$1.50; western, \$1.75 to \$2.

ST. JOHN NOTES.

Lemuel A. Colwell has assigned to A. P. Barnhill.

J. E. Ganong, of the Cedars, St John River, is to run a flour mill.

THE GROCER regrets to report the sudden death of James F. Raymond, grocer, here.

No finer pickled herring are received here than Quoddy River fish. James Patterson has a large stock.

New Brunswick sardines are gaining a name in the west. This week one packer forwarded 500 cases to Toronto.

At Sussex, on the 26th ult., the store of Huestis & White was badly damaged by fire, though the statement of the loss as first made, \$20,000, is thought to be much too high.

J. Hunter White, representing Messrs. N. W. Taussig & Co., New York, reports a growing demand for New Orleans molasses in barrels, that arriving showing particularly good quality.

Large quantities of cornmeal are used here, but in the past the demand has proved hardly enough to support two mills. We, however, had two, and for years the owners tried every way to make the business suc-

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

ONLY THE BEST

Fish are packed in the cans of the

Golden
Brand Haddies

They will give satisfaction both
to the dealer and consumer.
Every can warranted.

NORTHROP & CO.

Packers
Agents St. JOHN, N.B.

FISH *
WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

G. E. COLSON - MONTREAL

MOTT'S
DIAMOND
CHOCOLATE
IS THE BEST.
ASK FOR
MOTT'S

This Firm has Confidence in the Goods They Manufacture.

**DALLEY'S
ROYAL
HYGIENIC
SELF-RISING**

*Tea-Biscuit Flour
Buckwheat Flour
Pancake Flour
Graham Flour*

These Flours will assist digestion, and contain all the nutriments for making bone and muscle. They will make a nice, light white cake or biscuit. They have no superior in the world. Read the guarantee to all users :

Buy a package of the Flour, and if you do not find it just as we say, after following the directions on the package, you may return the empty package to your Grocer with your name and address plainly written on it, with the objections, and if valid, the Grocer will refund the money and charge it to us. Give it a trial. Put up in 3 dozen cases. Can be had through any Wholesale Grocer in Canada, or from the manufacturers.

THE F. F. DALLEY CO., Ltd., Hamilton, Canada.

Only the best fruit, thoroughly cleaned and picked, is used in making



An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

T. A. LYTLE & CO.

TORONTO

Don't Brag

Sell the best Canned Goods, and your reputation is secure.

THE **"KENT"**

CANNING AND PICKLING CO.

Chatham, Ont.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

cessful. This year they entered into partnership and closed one mill down, and now a new mill is being started by E. W. Riley & Co., in opposition.

Henry Schlee, representing Peck Bros. & Winch, Ltd., is in the city. He is their Foochow buyer. His brother Charles Schlee, their buyer at Shanghai, is well-known in this country. W. R. Wyles is their representative here. In their lines of tea, they do a very large business in these lower provinces.

In the face of the very large shipments of potatoes being made from the Maritime Provinces to Havana the following may be of interest: The firm shipping 165 barrels received \$192 16 net in return. The potatoes sold at \$3.50 per barrel. One barrel was used for repacking. Duties amounted to \$2.01. Other charges, \$161. Loss in exchange, about \$20.

HALIFAX TRADE GOSSIP.

WE have now arrived at that season of the year when we can tell how business has been during the year, and give a good idea of how it will be during the next six months. The grocery trade in Nova Scotia depends upon three things, mining, fishing and farming. Our mines have done fairly well, but our fisheries have been next to a failure, but that fish have not been plentiful, but rather because the price is miserably low, so low in fact, that they hardly pay the expense of catching. Mackerel are high in price, but we have none of them. It was expected that our shore fishermen would get a few barrels each this fall, in order to help them through the winter, but in this there is disappointment, as the season has closed and no mackerel have been taken. In addition to this, the fishermen suffered greatly by the loss of nets. The farmer is also without money, as his produce is not in demand. The profits made by our merchants will be about equal to the losses. It is patent they have made no money, and the outlook for the winter is not of a very encouraging nature. The mild weather promises to make a dull Christmas and New Year's trade. Country merchants are tardy about sending in orders.

Large quantities of pickled and dried fish have been received here this week. Four thousand quintals of cod were received from Newfoundland in one lot, and 4,500 from St. Pierre, Miquelon, besides large consignments from coastwise ports.

The goods in the Halifax Produce and Fruit Co.'s store, on Barrington street, were seized on Saturday by the sheriff, under a writ of attachment issued by M. L. Foster, tea merchant, for \$250. The owner of the business is Mrs. Wm. Wheatley, doing business under the married woman's act, her husband acting as "attorney." When the seizure was made the Wheatleys were en route to Boston, but a telegram says they are coming back. C. H. Harvey is interested to the extent of \$500, and John Tobin & Co. to the same amount. The latter has attached the furniture of Mrs. Wheatley. An order has been granted to sell the perishable goods at once.

Joseph Muirhead has opened an office as manufacturers' agent and broker at 60 Bedford row.

Moir, Son & Co. have secured the contract to supply the military with bread. J. J. Screven had the contract last year. J. A. Leaman & Co. have the contract to supply

Don't give up trying to stop that cough. Try our pure and powerful B. F. B. cough drops. Put up in fine 5-lb. cans for the trade.

SITUATION VACANT.

WANTED—AT ONCE FOR NORTHWEST, AN experienced retail grocery man—competent manager and first-class salesman, about forty years of age. Permanent situation. Reply, enclosing letters from last employer and others, and stating salary to G., "GROCER."

FOR SALE The stock of a General Store, at Uphill, Ont. Tenders offering price on the dollar will be received up to 1st Feb., 1896, upon which date a sale must positively be effected. Apply on the premises, to J. C. KYLE, Uphill, Ont.

Bird Seed

Ask your wholesaler for "Brock's Bird Seed" for in each 1-lb. packet there is a 5c. cake of **PATENT BIRD BREAD.**



NICHOLSON & BROCK - TORONTO

PRINCESS THEATRE

Tel. 3191.

Toronto

NEXT WEEK,

Thursday, Friday
and Saturday

THE TORONTO

HUNT CLUB

ENTERTAINMENT

A Grocer Writes:

One of our customers in asking for some of your tea (**TETLEY'S**) told me she had tried many packet teas, but always came back to Tetley's, as she found it always uniformly good.

DO YOU KEEP IT ——— ?

London, Eng., 5, 6 and 7 Fenchurch St.

Montreal, 14 Lemoine St.

Headquarters for Canada.

Toronto, 128 Richmond St. West.

Manitoba, Northwest Territories and British Columbia,

The Hudson's Bay Co.

THE ROCHESTER LAMP CO.

Manufacturers of The New Rochester Lamp

The Standard

and the best lamp in the world.
Great variety in designs.

THE NEW

Rochester Parlor Heater

Burns oil without odor.
Will heat a room 15 x 15 comfortably in cold weather.



THE ROCHESTER LAMP CO.

60 Bay Street, Toronto.

THE KING OF SELLERS

\$3.00 per Dozen



PURE GOLD M'FG'G.CO. 31 & 33 FRONT ST. EAST. TORONTO.

the military with fresh beef. They import mostly from Ontario, as the army require larger beef than Nova Scotia produces. They have held the contract for several years.

George E. Corbitt, the leading grocer of Annapolis, has erected a new place of business, which he has had fitted up with all modern improvements.

One hundred and ninety boxes of fox-berries were received here this week from New Harbor.

A Charlottetown firm, writing to a dealer here, offers eggs, No. 1 stock, at 15c. f.o.b., and carcass pork at 4 3/4c. That gives an idea of the market in these lines.

The local supply of breadstuffs is exceedingly small, and, strange to say, the demand is limited for this season of the year.

Sales of flour here during the last week were as small, or smaller, than they have been for the closing week of November for many years. The steamer from Boston only landed 450 barrels on Monday, and the supplies at the railway station are small. Owing, however, to a decline of some ten cents west, it is difficult to realize a profit even on the limited holdings, as everybody seems to be buying from hand to mouth. From present appearances the stock of flour on hand at the close of this year will be the lowest held in Halifax for many years. Patents, however, are worth from \$3.70 to \$3.85 by the carload on the spot, while those to arrive ten days hence are quoted 10c. lower.

Oatmeals are steady at low price, which has been ruling of late, though oats are costing a little more.

GROCCERS' COLLECTING BUREAU.

EDITOR GROCER.—In reading the article in your last issue on creating "A Grocers' Collecting Bureau," I confess I am a little perplexed in trying to understand the argument in favor of such, to cost \$1,500 a year. Of the wisdom of such a scheme I am in doubt. I'll admit it looks very feasible for the secretary, and it would no doubt be a good thing for him; but for the grocers, what advantages will we gain more than at present? We were told one time that the present system would work admirably, but has it? Let the secretary give us the reasons why it has not been a success, and also give the reasons for wanting to make the change, and if they be sound and his scheme workable, I have no doubt but that there are enough grocers in the city to be found who are able to support such a bureau if it can be shown that the advantages to be gained are on the side of the grocers in supporting such a scheme.—Yours, etc.,

A GROCER.

WHOLESALE FIRM CHANGES HANDS.

J. E. Walmsley & Co., wholesale grocers, Belleville, have purchased the business of D. Pitcealthy & Co., thus amalgamating in one the two wholesale grocery firms of Belleville. They have renovated and removed

to the warehouse of the latter firm, and are fully prepared to supply the wants of the trade in Central Ontario.

HOW HE FOOLED THE CUSTOMS.

John P. Wells, 82 years of age, who ran an "immaginary bank" at St. John, N.B., was sent to jail last week for four months for indecent conduct. Wells was quite a character in his day. Some years ago, while doing business at Canning, N.S., he took a cargo of produce to Demerara, and brought back a cargo of molasses. The molasses he took to St. John, landed it on what is known as the market slip, the most public wharf in that city, and sold it at auction without ever entering it at the Customs. The story leaked out and some weeks later the collector of Customs met him on the street and accused him of defrauding the Customs. "What, said Wells, "you say I landed a cargo of molasses without entering it and paying the duty, and sold it under your nose! Where were you? If you say any more about it I will report you to the Minister of Customs. A Deputy Collector of Customs you are to be sure." The Editor let the matter drop. How Wells managed to fool the Customs officials is a mystery to this day.

Every cough drop in our 5 lb. cans is immediate relief from the most persistent cough. Try a sample of B. F. P. cough drops.

Sense and cents are who is possessed of the first will spend the latter in purchasing cough drops. Have on hand B. F. P. cough drops if you want them to come back to you.

Handwritten notes:
 ... of ...
 ... you ...
 ... the ...
 ... will ...
 ... you ...

Grocers

Who study to please
their customers keep
our

TABLE SALT

A pure, nutty flavored
Salt. Gives a taste to
everything.

The Canada
Salt Association
CLINTON, ONT.

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it,
or send for explanatory circular
to Head Office.

MANUFACTURERS'
LIFE INSURANCE COMPANY

63 Yonge Street, (cor. Colborne)
Toronto, Canada.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



Champion Fire and
Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address
upon receipt of . . . 10 Cents

THE DRY GOODS REVIEW, Toronto.

Batty's

Nabob Pickles AND Nabob Sauce

Are unquestionably the finest and most enjoyable
in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., = = Montreal

MADE TO GIVE LIGHT



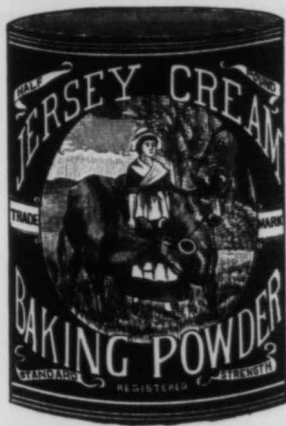
Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



All the world
loves a

WINNER

We offer you a chance of pleasing every one of your customers.

Sell them our celebrated and perfect

**Jersey Cream
Baking Powder**

LUMSDEN BROS. - Hamilton, Can.

EWING, HERRON & CO.

**Have Tons
OF CARRAWAYS**

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

Don't delay

ordering your winter stock
of . . .

SALT

Verret, Stewart & Co.
MONTREAL.

**EXTRA FAULTLESS Corn
GOLDEN WAX and REFUGEE Beans
LITTLE CHIEF Brand**

These fine goods, being beauti-
fully labelled, make a most attract-
ive display and sell especially well
during Xmas trade.

JOHN SLOAN & CO.
TORONTO.

NOW IN STORE

Rio Coffee

Ex ss. Catania

Our usual choice selection.
Also great values in Raisins,
Currants, Peels, Nuts, etc.,
for Xmas trade.

Warren Bros. & Boomer

WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front
Street East Toronto.

40% Profit

Supreme Soap gives 40% profit.
Wonderful gives 40% profit.
Our Own Electric gives 35% profit.
Sunflower gives 35% profit.

Manufactured by

P. M. LAWRASON
London, Ont.

California

**DRIED AND
EVAPORATED Fruits**

CHOICE NATURAL FIGS in boxes.

A shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

NEW . . .

Grenoble Walnuts

Tarragona Almonds
Filberts
Dates, etc., etc.

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

C H R I S T M A S

The trade during the Holiday Season is more than usually Exacting, and demands the Best in all Standard lines.

You will require a line of the

Famous "Star Brand"

HAMS
BACON
LARD



to be in keeping with the rest of your bright and attractive stock. I will make every effort to supply you with goods specially prepared to meet this demand.

You can assist me by placing your order early.

F. W. Fearman = HAMILTON
ONT.

Get in the Procession



The very best Grocers in all Canada sell **Boulter's Peerless "Lion" Brand Canned Goods.** Would you like to make your business hum?

See that you order them right **now.** If you delay perhaps you will be too late. The knowing ones have ordered their goods from us already.

The DEMAND NOVELTY for your Customers at Christmas time will give you the busiest day in all the year.

W. BOULTER & SONS

Picton, Demorestville and Toronto.

DON'T



be without these



MANUFACTURERS

THE . . .
T. A. Snider Preserving Company

Eastern agents:

ROSE & LAFLAMME
MONTREAL



PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

CEYLON INDIA CHINA

The development of CEYLON as a tea-producing country has been something sensational.

It was not until a leaf disease broke out amongst the coffee plants that any attention was given to the cultivation of tea in Ceylon. It was found that the plants grew larger and produced more even than those in Indian gardens. As a natural consequence tea growing was taken up on every hand, and to-day **Ceylon** is recognised by tea merchants the world over as producing the **purest, finest, cleanest,** most invigorating and **healthiest** teas IN THE WORLD.

Grocers of Canada

If you have the interest of your customers, as well as your own, at heart buy

❖ ❖ CEYLON TEAS ❖ ❖

"SOFT PORK."

Said The Chatham Banner in a recent issue:

"The pork business of this section has received a serious blow from the fact that Grant Bros., the extensive packers, of Ingersoll, among others, have refused to purchase a pound of Essex or Kent pork, alleging that it is too soft. This excuse has already done service too long, especially as it has been frequently demonstrated that there are no grounds for the charge—at least so far as Tilbury pork is concerned. There has never been any soft pork marketed here, but it appears that Tilbury must suffer with other places in the two counties.

"A representative of Griffin, the St. Thomas packer, was in town the other day, and states that although his firm has purchased large quantities of pork here, no complaint has been made as to the quality—and furthermore he does not believe that there is any soft pork in the vicinity of Tilbury.

"While this should amply demonstrate the baselessness of the charge, there is no doubt but that prices will be affected as a consequence, at least until packers are made to see matters in their true light.

"A local buyer last week offered dressed pork to Griffin, of St. Thomas, for \$4 85, but the latter replied on Saturday that the best he could offer was \$4.50, and that he understood pork was being freely bought at that price in Essex town, Amherstburg and other points in the country."

PROFITS IN INSURANCE.

The Mannheim Insurance Company has again had a prosperous year, being able to distribute a dividend of 15 per cent., as against 14 per cent. in the previous year. The profit realised for the year ending 30th June is £21,430, after an amount of £78,566 has been put in reserve for winding up pending claims and current risks. Beyond this the company has a cash reserve fund of £100,000, equal to the paid-up capital (25 per cent. of the nominal capital of £400,000). The Mannheim Reinsurance Company, which is an offshoot of the older and more important concern, realised a profit of £4,737, and is distributing a dividend of 10 per cent., the same as last year. An amount of £19,771 has been put in reserve for claims and premiums. The Mannheim Insurance Company has agencies in London, Liverpool, Manchester, Bradford, Glasgow, Dundee, Belfast, and at other places in the United Kingdom. It is one of the few German Marine Companies with a branch in the United States, where it has made deposits of \$250,000. It is also represented in Canada by James J. Riley & Sons, Montreal—Fairplay, Oct. 11.

The coughing of your customers worries us. Why don't you sell them B. F. P. cough drops?

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

**Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars**

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: **G. A. McCANN, 208 Dundas St.**
Tees & Persse, Winnipeg, Martin & Robertson, Vancouver and Victoria,
Agents for Manitoba and Northwest Territories. Agents for British Columbia

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

**GOLD & PRIZE
30
MEDALS.**



**GOLD & PRIZE
30
MEDALS.**



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

**John Dewar & Sons,
DISTILLERS, Limited.**

PERTH, SCOTLAND.

London Offices,
4 & 5 Lime St., & C.

J. M. Douglas & Co., Agents, Montreal.

ONE YEAR'S ANALYSES.

A report on the inspection of foods, drugs and fertilizers during the past fiscal year has been presented to the Controller of Inland Revenue by Commissioner Miall, and will shortly be issued to the public. From this it appears that the most noticeable adulterations of the year were in respect of butter, tea and coffee. Of 113 samples of butter analysed 24 were adulterated, but not so much with a view to fraud as on account of carelessness. The adulteration consisted either of an excess of water or salt. Tea and coffee contained a large percentage of foreign substances. Of tea 87 samples were examined, and 30 were found to be defective. Many were condemned because the leaves were very much broken, and in some cases there was evidence that the tea had gone through a process of facing. One sample obtained in Quebec was adulterated with 4 per cent. of sand. The same substance was found in a sample obtained at Three Rivers. Out of 89 samples of coffee examined 34 were adulterated. Among the foreign materials found in coffee were roast peas and beans, chicory, roasted wheat and starch. Only two samples of adulterated coffee were discovered in Toronto, and these were sold as compound, not coffee. Following are the results of the examinations made by all the public analysts in the Dominion :

Article,	Adulterated,	Pure.
Infants' food.....	0	32
Condensed milk.....	1	30
Extract of beef.....	1	37
White lead.....	38	56
Paris green.....	17	58
Butter.....	24	81
Tea.....	30	57
Flour.....	2	147
Coffee.....	34	51
Lard.....	13	54
Commercial fertilizers.....	1	77
Totals.....	161	680

THE SUGAR SITUATION.

Willett & Gray upon the sugar situation as follows : " The statistical position is considered so favorable to an improvement in prices that the present weakness and declining tendency are considered quite unwarranted, and must soon come to an end. Receipts from foreign countries have been 15,687 tons, against 7,007 tons last week, and total stocks are reduced 4,313 tons, being now 142,214 tons, against 181,101 tons last year. The total stocks of Cuba and the United States together, 281,214 tons, against 287,527 tons last week and 195,601 tons last year. Word comes from Cuba that an attempt to start sugar making on two estates owned by Americans in the Cienfuegos district was immediately followed by the burning of their cane fields, thus carrying out the programme of the insurgents to permit no sugar making. Advices from Havana are that the remaining stocks of old sugars are being firmly held, and will continue to be held. Owners of other estates have cabled that they will not attempt to make any sugar while the present conditions exist."

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS...

BROOMS

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

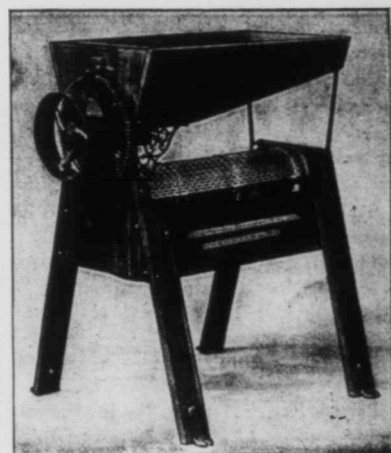
CONFIDENCE

in the merits of the goods you sell is an important element of success.

**JOHNSTON'S
FLUID BEEF**

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.



LIVE WESTERN GROCERS

are up to date ; they use all the latest appliances to increase their trade. This is the class of grocers who use **The Grocers' Fruit Improver.** Below is a partial list of grocers in the west who have purchased this famous machine.

- | | |
|------------------------|-------------------------------------|
| W. H. Stone, Winnipeg. | John Fairly, Carberry, Man. |
| J. A. Mc Kercher " | Hudson Bay Co., Portage la Prairie. |
| Geo. Hague " | T. A. Garland, " |
| John Dyke " | R. J. Gilliland, " |
| A. Gibson " | The Davidson Co., Neepawa. |
| A. McDonald " | Standing & Co., Belmont. |
| W. J. Boyd " | J. F. Fumerston, Glenboro. |
| A. E. Christie " | A. Cameron & Co., Oak Lake. |
| Coltart & Hendry " | Jos. Symington, Brandon. |
| J. G. Hargrave & Co. " | Smith & Burton, " |

And there are others. May I add your name to the list ? Remember you lose more than I do by not using this machine.

W. P. Ryan, 309 King St. W., Toronto, Ont.

Agents
CHAS. BOECKH & SONS - TORONTO.
JOHN MOUAT - WINNIPEG.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

W H. BARNUM, confectioner, Hamilton, Ont., has assigned to C. S. Scott, Hamilton.

Thos. Morey, trader, Windsor Mills, Que., has assigned.

Thos. McLeod, grocer, Port Mulgrave, Ont., has assigned.

P. A. Nason, general store, Fredericton Junction, N. B., has assigned.

J. W. Donohue, crockery and teas, Montreal, has assigned.

Duncan Stewart, grocer, Montreal, offers to compromise at 20c.

C. C. Wight's Montreal grocery stock has been seized for rent.

Alfred Laferte, general store, St. Bonaventure, Que., has assigned.

The creditors of Daniel M. McLean, general store, Capelton, Que., will meet Dec. 9.

The creditors of Louis Paquette, general store, Windsor Mills, Que., will meet Dec. 9.

Jos. Paquet, general store, St. Lambert, Levis County, Que., has compromised at 70c.

Louis Paquette, general store, Windsor Mills, Que., has assigned to Kent & Turcotte.

A contestation of demand of assignment has been filed by James W. Donahue, teas, Montreal.

J. L. M. Marchand, general store, Pont De Maskinonge, Que., has assigned. Creditors meet Dec. 13.

The creditors of the International Manufacturing Co., confectioners, Hamilton, Ont., have been called together.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Sinclair & Co., grocers, St. John, N.B., are dissolved. James Collins continues.

Clark & Clark, cheese manufacturers, Odessa, Ont., have dissolved. S. D. Clark continues.

Joseph Edouard Caron and Jean Baptiste Richer compose the St. Henri Provision Co., of St. Henri de Montreal, Que.

Fred. Talbot and Jas. F. McAllister, manufacturers' agents, Montreal, have gone into partnership as Fred. Talbot & Co.

Thos. Simard and Joseph Giroux have gone into partnership in the poultry business at Montreal as Simard & Giroux.

Eugene Caron and Ernest Tetrault are proprietors of the grocery business of Caron & Frere, St. Henri de Montreal, Que.

R. H. Cunningham & Sons, general store, Guysboro', N.S., have dissolved. The business is continued by John McG. Cunningham and Willard H. Cunningham as Cunningham Bros.

SALES MADE AND PENDING.

J. A. Beauchamp's grocery stock has been sold at Montreal.

J. B. Hunt, grocer, Guelph, Ont., has sold out to C. C. Collins.

H. Stadthagen, grocer, Victoria, B.C., advertises business for sale.

Geo. E. Pineault's grocery stock has been sold at Montreal for 50c.

Paul Lepper, grocer, Aurora, Ont., has sold out to O. T. Hopkins.

R. Eby's stock of lime at Galt, Ont., is to be sold by auction on Dec. 19.

G. Jessup's drug stock, at Nanaimo, B.C., has been sold to C. B. Reeves.

Hazell Bros., grocers, Hamilton, Ont., have sold out to Jos. Kendall.

McLean & Carlyle, millers, Otterville, Ont., have sold out to Jos. Palmer.

A. Bradford, confectioner, London, Ont., has sold out to Bradford & Hodgins.

John Whyte & Son, pork and provisions, London, Ont., have sold out to John Paré.

The stock of James Boules, general store, Windsor Mills, Que., has been sold at 64c.

The stock of A. L. Vanasse, grocer, Cowansville, Que., is to be sold on Dec. 12.

The stock of James Mills, general store, Woodham, Ont., was sold out to A. T. McMahan.

CHANGES.

Mrs. M. A. Breden has opened a grocery store at Odessa, Ont.

The Citizens' Dairy Co., of Montreal, has gone out of business.

L. A. Murphy, cigars, Wellington, B.C., is giving up business.

J. E. O'Neil is starting a cigar and tobacco business at Montreal.

John Hillier, grocer, Goderich, Ont., has been succeeded by R. H. Cult.

H. E. Snell, grocer, Goderich, Ont., has been succeeded by T. G. Tipling.

E. Shakespeare, baker, Northfield, B.C., has been succeeded by Wm. Evans.

Wm. Louch, general store, Wellburn, Ont., has been succeeded by Wm. Wait.

A. J. Abernethy, general store, Almonte, Ont., has opened a branch at Pakenham.

S. Little, groceries and crockery, St. Mary's, Ont., has been succeeded by W. C. Box.

Mrs. Arthur Chabot is proprietress of the grocery business of A. Chabot & Cie, at Montreal.

Henrietta S. Lindsay's husband has consented that she carry on a general store and lumber business in her own name at Belmont, N.S.

Claire Gagnon, widow of Joseph Lesieur Desaulniers, is registered as carrying on a provision business at Montreal under the style of J. L. Desaulniers.

FIRES.

A. Legault, grocer, Montreal, has been burned out. Insured.

The Bridgeport Co-operative Store, at Bridgeport, N.S., has been burned out. Insured.

DEATHS.

Jas. MacLean, jobber of teas, Montreal, is dead.

Patrick Regan, liquors, St. John, N.B., is dead.

John Quarrier, produce, Hamilton, Ont., is dead.

Colin Fraser, general store, West River Station, N.S., is dead.

If you want to get solid in your town and prevent your customers dying off, sell them B. F. P. cough drops.

A REDUCTION IN FREIGHTS

and in cost of handling can be effected on small importations by employing us as shipping agents.

HOW ? Write us for particulars.

BLAIKLOCK BROS., MONTREAL

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

CHARLES H. RICHES

Solicitor
of

PATENTS

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

**The Gulf of Georgia
CANNERY****MALCOLM & WINDSOR, Ltd.**

SOLE PROPRIETORS
AND AGENTS FOR

"ICE CASTLE BRAND"

Canned Salmon

The only Cannery on the Fraser River handling the Salmon direct from the boats. No scows used.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



Christmas Pies..

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

In the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

LONDON ONTARIO CANADA

Do you know Instantaneous Tapioca? Lo! 'tis ready in 15 minutes—needs no soaking. Do you know you have been buying STARCH for Tapioca for years? Stop it now, and buy Tapioca. "Instantaneous" is PURE Tapioca. Sold only in packages.

We want an Agent in London.

HOWE, McINTYRE CO.,

Agents, **MONTREAL**

TESTED and TRIED

.. for the ..

5th of a Century

EXCELSIOR COFFEE

Is it wise risking your Coffee trade experimenting with the new short-lived brands when you may still have this old reliable Coffee which has stood the test? No other like it.

TODHUNTER, MITCHELL & CO.

High-Grade
Coffee Importers

TORONTO

MIXED

Sometimes, when ordering Table Salt, you may not find it convenient to order a barrel of 5c. bags and a barrel of 10c. bags. For just such cases we supply all the Wholesale Grocers in Toronto with a barrel containing 50 3-lb bags (5c. size) and 21 7-lb bags (10c. size). The price is \$2.75 per barrel at Toronto. The only Salt packed this way is the "WINDSOR"—purest and best.



Toronto Salt Works

128 Adelaide St. East

TORONTO, ONT.

City Agents for **WINDSOR SALT WORKS**

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer., 1/4's	0 04 1/2	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

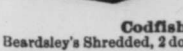
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " 2 "	2 40	2 55
" " " 4 "	7 75	8 25
" " " 14 "	16 00	18 00
Minc'd Callops	2 60	2 65
" " " 2 "	3 40	3 50
Lunch Tongue	2 75	2 80
English Brawn	2 50	2 50
Camb Sausage	4 00	4 00
Soups, assorted	1 50	1 50
Soups and Boull.	1 80	1 80
" " " 6 "	4 50	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz. per doz. \$2.50.



Beardley's Boneless Herring. doz 2 doz. \$1 4



Codfish. per doz. Beardley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 25 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	5 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	0 65	
Flirtation Gum, 150 1c pieces	1 30	
Monte Cristo, 180 1c pieces	1 20	
Mexican Fruit, 36 5c bars	0 90	
Sappota, 150 1c pieces	0 75	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODD HUNTER, MITCHELL & CO.'S.		
Chocolate—		
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/2's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl,	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	
Cocoa—		
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.		per lb.
(A. P. Tippet & Co., Agents.)		
Chocolate—		
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unweetened, 1/4's, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4's, 6 lb. bxs.	0 24	
Fry's "Monogram", 1/4's, 6 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/2's, 1 doz. in box	2 40	
" " " 1/2's, 12 lb. boxes	0 33	
Homeopathic, 1/4's, 14 lb. boxes	0 33	
" " " 1/2's, 12 lb. boxes	0 33	

JOHN P. MOTT & CO.'S.		per lb.
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticka, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.		per doz.
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,	0 22 1/2	
1/4 lb. cake, per lb.	0 30	
Royal Navy Chocolate, 12 lb. boxes,	0 30	
1/4 lb. cake, per lb.	0 35	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S.		per lb.
Chocolate—		
Premium No. 1, boxes, 12 lbs. each.	0 42	
Baker's Vanilla in boxes, 12 lbs. each.	0 50	
Caracas Sweet, in boxes, 6 lbs. each.	0 37	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20	
German Sweet Chocolate	0 25	
Grocers' Style in boxes, 12 lbs. each.	0 25	
Grocers' Style, in boxes, 6 lbs. each.	0 25	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 50	
Breakfast Cocoa	0 49	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 49	

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 25
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODD HUNTER, MITCHELL & CO.'S.		
Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Jersey	0 03	0 03 1/2
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " " 2 " " " "	6 00	
" " " 3 " " " "	8 40	
" " " 4 " " " "	10 00	
Olive Oil, 1/2 pint, 2 doz. to case,	12 00	
" " " 1/2 pint, 2 doz. to case,	1 25	
" " " pints, 2 doz. to case,	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk,	0 13	0 14
" " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

S. k.

AL

per doz.
\$0 95
2 25
2 90
2 90
2 75
2 60
2 40
0 95
0 35
0 25
0 95
1 10
1 45
1 75
2 40
2 40
2 50
3 00
2 00
1 75
1 75
0 90
0 25
0 20
0 240
1 15
0 95
2 25
2 60
1 20
1 40
1 75
1 20
0 13
0 21

0 12 1/2
0 10 1/2
0 11 1/2
10 1/2
15 1/2
16 1/2
23
0 6

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Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

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BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

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In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

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Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



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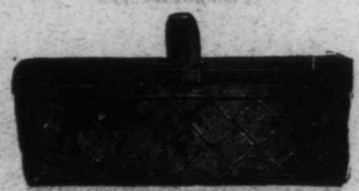
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MANUFACTURERS OF



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- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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THE DRY GOODS REVIEW

TORONTO MONTREAL



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EVERY CAN WARRANTED.

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PURE, HIGH GRADE
Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS
In Europe and America.

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DORCHESTER, MASS.

0 68
0 68
0 68
0 58
0 58
0 58
0 58
0 58
0 58
0 58
0 51
0 51
0 74

per doz.
\$ 1 60
1 55
1 40
1 65
1 75
9 60
7 50
6 50
5 50
2 00
1 40
1 85
2 75
2 25
2 90
1 80
1 75
1 30

1 60
1 50
1 40
1 25
1 25

1 25
3 60
3 60

3 10
3 10

single Case
\$1 75
1 75
3 30
3 50
4 20
4 10
3 35
2 40

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S
N.Y.

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Are a good mark for the man who sells cough drops—particularly for the man who sells **B.F.P. Cough Drops**. A slight irritation of the throat—that unpleasant tickling sensation—will prevent the free and full use of the vocal organs. Persons thus troubled will quickly overcome this if they

USE

B.F.P. COUGH DROPS

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PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LEA AND PERRINS'

Observe
that the
SIGNATURE

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in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
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