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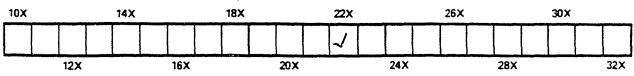
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A nice variety of stamps in an album for sale in lots as follows: Every stamp different, and they are bargains at the prices asked.

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CARTIER STAMP CO.,

TORONTO, ONT.

COPOLA		WM R ADAMS
SPELIA		SWM: READAMS TORONTO, ONT
UNUSED UNLESS STATED OTHERWIS Catalogue Ma	E E Drica	CANADA 1688, SHEET 100 HALF-CENT
By dark blue Nova Scotia unused		BLACK, KARE IN SKEETS \$15.00
In light blue	2 75	12c Navy
8c blue registered Canada	1 50	Newfoundland 1p 175 75 1 on 3c, type I 60 25
Canada 1868, 1c red brown	40 1 25	Natal 5sh rare, perf 15x151 5 00 1 90
" le yellow " 2e groen	1 20 40	Nova Scotia 81c
British Columbia, 3p used	50	Transvaal Jubilee large 1p 06
" 2ty used	2 00	" VRI on 1p red 07
" 5c used	2 00	on ap brown 10
Newfoundland, 4p lake	60	び11 4第1)・・・・・・・・・・・・・・・・・・ 1生
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и Бр	75 45	" " on 6p
" 6 ¹ ₂ p	1 10	12 pence Canada "spec" rare
8p	1 40	
" Ish	. 75	3p, strip 3, perforated 7 00
" 3p triangular	1 00	Sc envelope, entire
op useu	2 00	Justice Dept used, 1c 70c; 2c, \$1.25; 6c, 45c; 10c, \$1.40; 12c, \$1.15; 30 new 90c.
Nova Scotia, 6p dark green used	2 00	US 1869 15c medium
Netherlands 64 5c	1 10	Nova Scotia in red-brówn
" <u>10c250</u>	1 25	New Brunswick 3p red 1 75
Canada 5c beaver 40	18	- " 5c used 67
" 2c orange Register.	-06	
" 28.verm "-	15	170 usec 40
US '62 5c chocolate	7 00	Newfoundland, 3c envelope, new 05 On cover Canada 3p perf 1 25
US '69 3c	80 75	" Sp rilbed
US 20 Jackson	20	U.S. 10c 1855
Gt Britain '41 1p brick red 1 00	85	Newfoundland 1 2 8 5c 15
Canada '68 60 brown	95	" used 06
Brazil 2000 runpaid used 75	40	0 UD1168 19C 12
"700 r carmine unpaid used.75	40	
"1900 r dk violet "70 Mauritius 88c Jubilee	40 25	······································
US 1847 5c used	40	New.Hebrides, 1 and 2p (set) 10
US 1817 10c very fine used., 8 50	2 50	Gt Britain 1 pound, fine
Gt Britain 3p blue 1856 7 50	2 50	New farthing Malta
Turks Island 4p '81 used 4 50	1 90	
US '62 24c 4 00	1 90	Congo picture, 40
US '69 2c	40	25c Labuan
US '89 Sc no grill used	2.00	Holland 96 50c.
Uruguay '06 20c on 6c ross. 75	50	1900 Guatamala, 1 2 6
Uruguay '06 20c on 6c ross. 75 vermil'a8 00	8 00	Japan Wedding
(Only sold together)		Empire Hinges 10c 1000, 5000 for 25
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Che Canadian Philatelic Magazine THE COLLECTOR'S MONTALY

Vol. VII.

TORONTO, SEPT. 1901.

No. 1

The Beginner.

The beginneras a factor in the development, is not sufficiently considered; his needs-and they are not few-are disregarded, and his wants are scoffed at by the majority of those more advanced in our hobby. It is, indeed, true that many magazines are printed especially him, and him alone; but the beginner who is really a beginner does not ever see a stamp paper of any description; he has scarcely heard that such a thing as a dealer is in existence, and he cannot distinguish between a surcharge and a millimeter. It is this class of bona-fide beginners that I desire to discuss-our relations with, and dues to them.

There are dealers—happily few yet sufficient to be a disgrace to philately who count it a very brilliant and intellectual accomplishment to be able to sell stamps to beginners at twice or three times catalogue, and buy from them at perhaps one twentieth of the list price.

I remember that when I was first essaying to collect the "Wee bits" there was a dealer, a youth of fourteen summers, of this description in the town where I lived.

He happened to be looking through my collection, when his eagle eye beheld a stamp, which was, as I found later, catalogued at the time at about two dollars.

Well, this dealer inadvertently forgot himself and offered a dollar in exchange

for the stamp. My aweat the contemplation of this munificent amount was aboun-My hearts action was twice the ded. normal. Tears of joy welled in my eves, and with trembling hand I tried to commence choosing my dollars worth from his sheets. By this time however, the young man had perceived his fatal error and hastened to remark in a commiserating tone. "Ch, I was only fooling you about the dollar. Just the same I'll let you have forty cents worth of stamps for it." Althou, h somewhat dissappointed, still I considered forty cents in an enormous sum, but while I continued to hesitate he said: "Look here young fellow! you're trying to cheat me This stamp is printed on pink paper, and I can't give you more than a nickel for it.', Of course, it was the pink paper that made it valuable, but I blissfully ignorant of the fact, marched of the proud possessor of a fivecent Seebeck, almost thankful that I had not been compelled to pay my dealer friend (?) for the privilege of carrying my stamp away.

Such scenes are daily repeated, and will be until the Milleniem arrives. It is vain to try to prevent dishonest people from being dishonest. The only effective remedy lies in educating the philatelically ignorant till they know too much to be gullied. How to do do this is a question that demands serious and immediate consideration. It ery evidently can not be brought about through our magazines, for even the simplest and elementary of them purpose at least a speaking acquaintance with philatelic nomenclature.

(Please don't be offended at these long words gentle reader. They express my meaning best of all so I use them). But there is a solution to this problem which will solve it; one, indeed necessitating much personal inconvenience and expense but the only one sufficient to the needs of the beginner The plan is this: let the phlatelist feel that a direct responsibility rests upon him for the welfare of the beginners whom he knows. He can make life long friends by spending a few evenings explaing dark points, identifying and mounting his stamps finally presenting a few to the beginner, This attitude would be a delightful change from that usually occupied, which is one of censuring and blaming the poor novice because he does not have an instructive knowledge of every part of philately. No one collector knows it all, and everthing that is learned is learned is the result of sad experience and hard labor. It is not uncongenial task to point out the rocks and shoals to a beginner and to add to his knowledge of stamps. It is rather one of the most enjoyable to be imagined and so take up the gond work yourselves and invite others to it, with regard to criticisms. Whenever an article appears designed to aid beginners there is a general chorus of deristve howls from the cultured audience of philately. A position like that is unmitigatedly and unjustfiably selfish. Beginners are the hope

of philately's future. Therefore all ye who read this remember that if philately declines in the coming yeass it will be because knowing your duty, you have failed to perform. Never allow so shameful an accussation to be supported by your deeds, and if you have failed in the past, improve your future opportunities.

A Philatelle Menagerie.

Every civilized human being has seen a postage stamp, but there are thousands of intelectual men who have very little idea of the vast fund of information that may be conveyed by such small pieces of paper. The Average idea is that the label bears a portrait of Washington while others with foreign connections will modify the description by saying that the stamp bears the portrait of the ruler of country. Collectors know that these descriptions fall short of the truth. They know that these labels are adorned with beautiful series of portraits of emment men from all parts of the world. Some countries like Spain and England show entire families. Others by retaining the same device with simply a change of name show the large extent of their colonies. Others inform the world of their exact location by printing a map of the country on their stamps. Others point with pride to the natural beauty of their scenery by depicting mountains, Lakes, Waterfalls, etc. Others direct attention to their natural products and rsources; in fact, all have seized on these popular and convient labels to teach the world

something. The intelligent collector can arrange his work along any of the above lines, or if his inclination tends toward natural history he can turn his album into a veritable zoological garden. The first country to depict an animalon its postage stamp was our neighbor on the north, who in 1851 placed a picture of a beaver on its most popular stamp. It has delighted thousands of stamp collectors the world over. Newfoundland started with a seal in 1866 and ended with a codfish. After awhile the young critic noticed that the seal had paws like a tiger, and perhaps this is the reason that the old brown seal stamp became so rare. However it was it was not until 1880 that the ruling powers saw how ridiculous the picture was, and had the stamp re-engraved with flippers as became such an intelligent animal. The head of the dog that has made the country,s name so familiar to thousands is found on the half cent stamp; it was first printed in red and afterwards in black. We pass the figure of a stag, for it has been murdered, and charity compels us to cover the crucl deed with the blanket of oblivion. Our own country has occassionally given somenatlonal history subjects on its commemorative issues. In 1869 we had a pony' and the Omaha set illustrated a bull and a buffalo; the latter is being hunted but by a savage Indian, a deed well within his character. The U.S. do not allow the making of pictures of its stamps, so we cannot show the beautiful types. China one of the last countries to issue postage stamps, has placed a fish on some of its

stamps, and a gull on others, to say nothing of the mythical dragon, which has so long been the emblem of that curious country. The picture habit appears to be growing among new countries, for there is the Congo Free State, but lately admitted to the family of nations, adorning one of its stamps with the likeness of an elephant with the inevitable savage in the distance trying to kill it. Cuba the latest aspirant to an independent existence places the gentle ox on its stamp of highest value, and he is shown in his legitimate capacity, drawing a plow for the benefit of his keeper and the world at large.

The Soudan, another newly represented State in our albums, uses for its sole device that ancient ship of the desert, the camel, an animal without which, large portions of Africa and Asia would be useless to man. He is well worthy of the place of honor on the stamps of the Soudan. Another African community, the French Congo, has chosen the treachertiger for the low values of its postal issues.

Tropical Guatemala has thoughtfully selected, the quezalas its national emblem and consequently used this beautiful bird of freedom to adorn its stamps. It is stated that this bird will not live in captivity and with more truth than Patrick Henry could say, "Give me liberty orgive me death." The dove of basel, Switzerland is represented, with a letter half as large as itself in its beak. We are afraid that there is a very small chance of that epistle ever being delivered unless it is given to some stronger carrier. Labuan, a small island to the west of Borneo, illustrates the head of a beautiful stag, a native of the country. It is a pity that this graceful animal cannot be shown in its entirety. Liberia, the home of so many of our colored population, goes in for large things and places pictures of the elephant on its four cents stamp and the hippopotamus on its one dollar value.

They are both very beautiful stamps, printéd it two colors, andhave done much to make a postage stamp natural history collection popular among both old and young. New South Wales, one of the most progressive colonies peopled with men of our own blood and language, celebrated the fifty years jubilee of the settlement of the country by issuing a set of stamps. Among these we have three representing an animal and two birds found in no other part of the world

They are the kangaroo, emu, and lyie bird, a very interesting addition to our menagerie. The sister colony of New Zealand adds the celebrated sacred huiabird to the feathered department, the feathers of which were worn in the hair of the Maori chiefs only. Borneo is another state which adds considerable interest to collecting, for here we find a crocodile, monkey, and peacock, all beautiful engraved and colored, the last item going a long way in determining the popularity of a stamp or series. Peru brings us back to the useful and provides us with a picture of the miniaturd camel of the new world, the patient hard workllama, an animal of vast service to man in a mountainous country. The little island of Seyshelles, who but a stamp

collector ever heard of it, gives another strange device for a postage stamp, the slow and clumsy turtle, the very antithesis of the dove on a letter. However in hot countries they have different ideas of speed to us of northern stock. With two more illustrations we must bring our picture gallery to a close. The first is the wonderful ornithorhynchus, or duck bill of Tasmania, part bird and part animal, a survival of the remote past; and the celebrated black swan of Western Australia. We have not exhausted our subject, simply skinned the surface, leaving plenty of wild beasts to hunt from their covers of old envelopes, and beautiful surprises to be secured from dealer's stock.

Some Advice to Young Collectors.

Advice from one collector to another as to what to collect and what not to, is sometimes regarded as entirely uncalled for. I recognize this fact and have my self often advocated each collector gathering just what most pleases himself.

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Still a collector of twenty years standing in looking back over philatelic history may have something to say to beginners that will benefit them in maintaining their interest in the hobby and securing the most enjoyment from it.

There are three things I would advise a young collector to do: The first is to collect regular government issues. In this I think most older collectors wil

THE CANADIAN PHILATELIC MAGAZINE

agree with me. I mean, stick to the regular postal issues and leave alone varieties, errors, shades and oddities. It may seem strange that I who have written so much about the side lines of collecting should advocate this, but I am not inconsistent for the other articles were written for advanced collectors or at least those who for Jack of new material were liable to loose their interest temporarily in philately. The printed International albums are one of the best guides for a beginner, although even into these creep some not strictly authoritative outputs.

Until after you have 2500 varieties in your colection leave alone shades, errors perforations and all the numerous varieties that specialists go into. Do not long for inverted Buffalo stamps or the peculiarly spelled surcharges of countries denominated by a philatelic printer. Of course if such come your way at no expense you may either save them or better still trade them for some more desirable standard issues.

~1>:

Collect Old Issues,

This advice in these latter days will be contested by some collectors, of what I may call the new school. The advocate collecting the bright new issues as they come out, keeping up to date and affirming that they increase in value more rapidly than the old issues. This is only partly true; up to a certain extent they do, but not in the long run. They even go so far some of this new school as to collect only stamps issued since 1890 or 1900. But stick to the old issues. They are growing scarcer every day, especially the common ones which are not guarded so carefully as the rare ones. If you do not secure them while they are common, some day you will wake to the fact that the despised has become scarce and have to pay well for what once you threw away.

Don't let the bright and gaudy new issues deceive you. Their colors will not last like some of the stamps now fifty years old and no better engraving is done to-day than on the earliest issues. Do our Buffalo stamps equal the 1869 issue either in beauty of design or excelence of engraving? Not by a long ways. And the ordinary current set with its aniline colors will be very insignificant when compared with our first issues, twenty years from now.

The first English coin was dated 1547. The practice of dating coins did not come into use until the sixteenth century.

Gold coins, though hardened with alloy, wear so radidly in abrasion by handling that simply moving aud counting a million dollars in the treasury vaults at Washington, reduced the weight of the mass py some twenty-five pounds of gold —equal to \$6,000.

The English mint coins about 150,000 000 coins each year.

Whale' teeth form the coinage of Fiji Islands. They are painted white and red, the red teeth being worth about twenty times as much as the white.

Interesting to Womankind

Do you want something to chase away the blues? Well then send IOC at once for sample packet of silk for cushions or quilts. We can send you a nicer variety of pieces than you could get in any regular way for 25c. If you do not want to buy any of these goods for your own use, will you kindly hand this paper to some one who would.

By sending the name and address of five people who might become purchasers of our goods, we will send an extra number of pieces, or some other article that we will choose for you, as a present.

These silks are all of the best Taffeta, and the colors most beautiful—Blue, Mauve, Pink, White, Cream, Purple, Rose, Black: in fact, every color made.

To each person sending for a 25c package; We will send as a premium—A gent's neck tie..

We have a very large quantity of black silk, which we sell in 25c packages. You never could buy anything that will give you better satisfaction. This silk is in good sized pieces and would do for collars, or binding dresses, or facing seams, or for patch work, and many other purposss.

We have also a special pockage of strips for log cabin only. These packages are 25c each and the best value ever offered for the money.



Our Special Offer

Of a nice waist to each one sending us an order for silk to the amount of five dollars. This is a picture of waist given free. Send size of neck and bust measure. It will be your own fault if the waist does not fit you well. We will send your waist the same week we receive your order.

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100,000 really Grand Assortment of Maple and Figure 1, 2and 3c, the best values being most abundant. 45 cents a 1000, \$4 for 10M.

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2e Imperial Maps, \$3.80 a 1000, all shades.

Green Law Revenue Stamps. Many dealers are buying these, and during the past few weeks I have sold over 40,000. Price \$4 a 1000. Not many more left.

7000 Bill Stamps, 1st, 2nd and 3rd issues, magnificent assortment and a fine stock for any dealer for approval trade. Price for the entire lot \$42.

Adams' 1901 Canada Revenue Catalogue, just issued, 50c a dozen, better than ever, 3rd edition. Retails at 10c.

Every dealer should handle my Stamp Mounts, in metallic covers, imported from France, retails at 10c a case. 2 doz in a box, \$1.75 gross postfree, big profit.

ic Jubilee, \$1.60 per I2. 6c '' \$3 per 12. Large \$5 Supreme Court, 1st issue, \$6 per 12. 25c and 50c Electric Light, \$4 per 50. Gas Inspection, fine asst, \$2 per 50.

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How to Remit-Bills, M.O. or in unused Canada or US stamps.

WM. R. ADAMS FORONTO, ONT.

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Co Stamp Collectors

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