

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, JULY 10, 1896.

No. 28

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

THE ONLY TEN CENT CIGAR

Fresh Herrings

The recognized leading Brand in all the markets of the world.



Kipperd Herrings

- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSIY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

**Armour
Packing
Co. . .**

Kansas City,
U.S.A.

SPECIAL IN DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - \$4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—
5 per cent. discount.

Assorted packages in White Granite
Seconds a specialty.

The **CANADA CROCKERY IMPORTING CO., Ltd.**

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896	REGULAR.		"LITTLE."	
	One Box	- 45 Cents	One Box	- 18 Cents
One Case	- \$4.00	One Case	- \$2.10	
Five Cases	- 3.75			
	10 Boxes in a Case.		15 Boxes in a Case.	

LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.

KINGSTON, ONT.
Geo. Robertson & Son.

LONDON, ONT.
Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

BRANTFORD, ONT.—G. Foster & Sons

TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE.—Geo. Childs & Co.

N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.

TRURO, N.S.—Black & Co.
ST. JOHN, N.B.—Dearborn & Co.

HOLDERS

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.



Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

WE MANUFACTURE

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Currants

Washed and dried by steam power machinery and packed in cases and half cases under the following brands:

Hercules, Apollo, Epicure.

Teas

Indians, Ceylons

Bought at the lowest point.
We offer splendid values.

Special brands, (in Metal Chests): Ceylo-China, Royal English Breakfast, Grand Sultan, Aberdeen. We also offer a good strong flavoring Black Tea for 18 cents a pound.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

... It **Lays**
for **QUALITY.**



all others over

ORDER FROM

JAMES TURNER & CO.
Hamilton

D. H. RENNOLDSON
Montreal

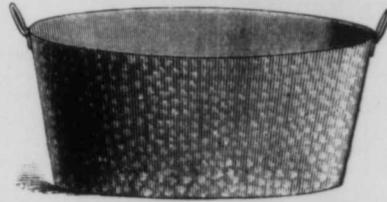
ROSE & LAFLAMME

Agents

Montreal

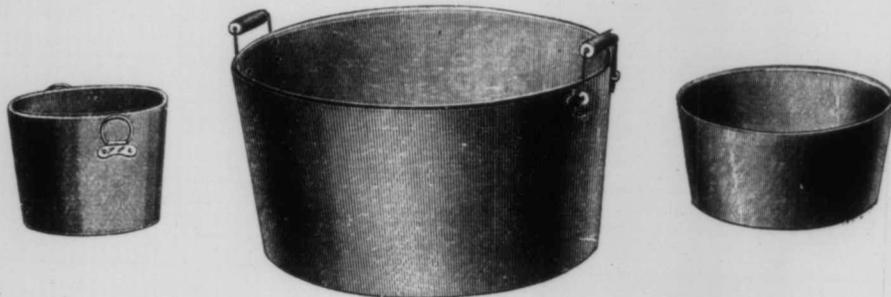
Pints, cases 4-doz. each.

Quarts, cases 2-doz. each.



E. B. Eddy's Indurated Fibreware

Will not shrink or swell.
 Will not taint milk or any liquid.
 Will not leak, water-soak, or rust.
 Has no hoops to rust or drop off.
 Being seamless, bottom cannot drop out.
 Is lighter than the wooden article.
 Imparts no taste to its contents.
 Handsome in appearance.
 Is proof against kerosene, vinegar and ordinary acids.



The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
 38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry,
 Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse,
 Winnipeg; James Mitchell, Victoria; John Cowan, St. John's, Nfld.



No Old Stock

IS CARRIED BY US

ROSE BRAND meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

The GEO. MATTHEWS CO. Ltd.,

OTTAWA AND
PETERBOROUGH

No Sulphur Match on Earth

... CAN BEAT OUR ...

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

There is quality and quality

But in

“REINDEER” BRAND

CONDENSED MILK

there is

Highest Quality

Store in a cool place and keep it perfect.

BUY IN SMALL LOTS AND OFTEN



A Point of Vantage

OVER COMPETITORS

Easily attained by grocers who push

OUR

Standard Black TEAS

FIVE EFFECTIVE TRADE
GETTERS

The 400 Select, Dalu Kola
The Globe
Imperial Russian

ONE MOMENT—And we'll tell you why their success has been so pronounced.

Each individual line entering into the composition of these blends is carefully selected and tested, particular attention being paid to liquoring qualities.

Only offered to consumers after a wide knowledge of the requirements of Canada's Tea Drinking Public, thus obtaining a ready and steady sale amongst all classes.

THE RESULT---Rich, Creamy, Heavy-bodied Teas, whose healthful and stimulating qualities are unsurpassed.

Put up in patented metal-lined cases, thus retaining the aroma and natural properties of the teas until the last pound is sold.

YOUR OWN INTERESTS are to be considered. You work up a trade distinctly your own, and reap the full benefit of your energy and push. **Your best customers cannot secure the teas under a known brand from any grocer ---they must come to you.**



W. H. GILLARD & CO.

JOHN MOUAT, North-west Representative,
Winnipeg.

Wholesalers Only

HAMILTON

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, JULY 10, 1896

(\$2.00 per Year) No. 28

DROPS FROM THE EDITOR'S PEN.

Industry is a never-failing life-support.

Knuckle down to business if you would win.

Just employes are the product of just employers.

Trade, like a gun, can be forced to the bursting point.

Early to business tends to produce early advancement in business.

The ideal drummer is he who can sell goods to "beat the band."

Good character is more essential to good credit than even a long purse.

Cutting prices is something that two can play at. Hence its absurdity.

Man is the greatest of all works, and yet every man is his own architect.

Braggadocio is a drag upon the opportunities for success of every braggart.

Aim to be something. It is better to be a monkey on a hand organ than nothing.

A customer is sometimes tied to the store by the way in which the parcels are tied.

No merchant can do without sleep, but it is a fatal error to allow his business to sleep.

A business that cannot stand a little extra push must be in a tottering condition indeed.

Have confidence in your powers, but remember, do not mistake conceit for confidence.

If the forefathers of some men had been transported convicts, they would be less in-

clined than they now are to boast of their ancestry, and perhaps more inclined to exercise their own energies for the securing of a livelihood.

Clerks should keep their eyes on the door for Customers and not on the clock for Time.

Religion in business is a good thing; but religion in business for business is a bad thing.

Men who give away the private affairs of their employers give away the secret of their own littleness.

In the battle of the standards now going on in the United States right must win. And gold is the right.

"B" stands for business, a very good thing, but which, through bad methods, does often take wing.

The merchant who shows an attachment for truth will soon get people to show an attachment for his store.

If we had not competition in business we would soon have decomposition in business, which is ten times worse.

Some people make a mistake in their advertisements; but more people make mistakes by not advertising.

When a man gets above his avocation he should get out of it. If he does not he is likely to go down with it.

Every advertisement should have a point with which to prod people to make purchases at your place of business.

It is not every man that can build up a fortune, but it is within the power of every one to build up a good reputation.

One is sometimes led to believe that while nature designs every man for a certain avo-

cation, she does not always furnish him with the eyesight necessary to see the niche which he was made to fill.

Most of the evils that prevent success in business are from within and not from without the particular business affected.

Keep your character, even if you have to let your business go. It is easier to recover a lost business than a lost character.

Judging from the recent election campaign, parliamentary as well as business aspirants sometimes lose their deposits.

Merit in the merchant and merit in the goods he sells are more to be sought after than gold: They, indeed, bring the gold.

Many a man who starts out well in life's race is, through lack of proper training, distanced by those who were slower to get away.

"To the pure all things are pure." But it will not do to presume that impure goods can therefore with safety be palmed off as pure goods.

If you persist in putting off for to-morrow what you should do to-day you will learn that the to-morrow does not always bring the opportunity.

When a business man opens his mouth practical words usually proceed from it; when a politician opens his mouth it is wind that usually proceeds therefrom.

Manitoba promises to have a good fruit crop, a good cereal crop, and a good cattle and dairy output. It now wants a good crop of immigrants to complete the cycle.

Business methods, as well as the sciences, progress; retrogressive, therefore, is he who persists in following, in all their ramifications, the business methods of his predecessors.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TEA AND COFFEE CULTIVATION
IN INDIA.

FROM official statistics published by the Department of Revenue and Agriculture of the Indian Government it appears that the area under tea in India at the end of 1894 extended over 422,551 acres; a little less than two-thirds of this area (nearly 64 per cent.) being in the Valleys of the Brahmaputra and Surma, which contain as much as 268,796 acres—154,284 acres in Assam (the Brahmaputra Valley), and 114,512 acres in Cachar and Sylhet (the Surma Valley). In extent of cultivation, Bengal comes next, though the acreage is much smaller than in either of the divisions of Assam, the area under tea being 121,121 acres, or about 29 per cent. of the whole. In the north-western provinces the area under tea in 1894 was 7,692 acres; in the Punjab, 8,291 acres; in Madras, 6,102 acres, and in Travancore and Cochin, 9,079 acres. There is, besides, a smaller area of 880 acres in Burma. The area under tea has expanded without a pause from year to year during the last ten years. In 1885 the area was 283,925 acres; in 1894 it had increased to 422,551 acres, the increase being in the ratio of 48.8 per cent. The average of the acreage added in the last five years was very much larger (17,700 acres) than the average increase (12,444 acres) in the four preceding years. The largest increase of all, it may be observed in passing, was in the two years 1893 and 1894, the former of these being the year in which the mints were closed, an event which was regarded by some as the herald of disaster to the tea-planting industry. The quantity of tea produced has increased in ten years in much greater ratio than the area under cultivation, for while the area has increased by less than 49 per cent., the increase in production has been over 88 per cent. In 1892 the production in Assam and Cachar declined, the decline in Cachar and Sylhet especially being so considerable as to affect the general results, though there was a large increase in Bengal and elsewhere. In 1894 there was

again a decline, but a smaller one, in Cachar and Sylhet, and in Bengal there was but a small increase. The number of persons employed in the tea industry in 1894 is returned at 383,505 permanently, and 156,120 temporarily, or altogether a little over half a million people (539,625 persons), which would work out to about 128 persons to the acre. The accuracy of the figures is, however, open to question. The tea produced in India is exported mainly to the United Kingdom, to the extent of about 96 per cent. on the average production.

The subjoined figures give approximately the quantity of tea consumed in India, the figures representing the average of the five years ending 1894-5. Indian tea: Produced, 124,971,905 lbs.; exported, 120,439,000 lbs.; left in India, 4,532,810 lbs. Foreign tea: Imported, 6,789,337 lbs.; re-exported, 4,341,044 lbs.; left in India, 2,448,293 lbs. Thus the average consumption of all tea in India appears to be about 7,000,000 lbs., of which four and a half million are Indian and two and a half million are foreign. It may be added that Ceylon provides India with nearly a million pounds of the foreign tea imported. This consumption comes to only 0.024 lbs per head of the population according to the census of 1891, or say one-fortieth of a pound, a quantity which contrasts strongly with a consumption in the United Kingdom of from $5\frac{1}{4}$ to $5\frac{1}{2}$ lbs. per head. Broadly, it may be said that the India consumption of tea per head is exceeded by the United Kingdom more than 200 times. Indeed, such as it is, the consumption of tea in India is to a substantial extent due to the European population, for more than one million pounds are taken by the commissariat for the British army, and at least an equal quantity must be consumed by the European civil population. However, the consumption is increasing amongst the population of the larger towns, especially the Mohammedans, and there is room for great expansion in this direction. The prices of tea have fluctuated greatly since 1873. Taking the price in March,

1873, to be represented by 100, it appears that until 1884 the level was well above that point, varying from 100 to 148. Coincidentally with the great fall in exchange and in general prices in 1885, the level fell to 90, and though in 1886 it rose to 96, a low level was maintained in the following years until 1894. In 1895 the level rose to 97. These figures all represent the course of prices of fine Pekoe in January of each year as given by the Bengal Chamber of Commerce. In the Statistical Bureau the average prices of the various descriptions of tea sold at the public sales held in Calcutta during the tea season have been computed for some years past, and the results are regularly published in the review of the trade of India. Turning to the coffee industry, the same statistics show that there were at the end of 1894 289,080 acres of land under coffee in India, all of it, with the exception of 10,746 acres in Burma, being in Southern India. The cultivation of coffee is, in fact, restricted for the most part to a limited zone in Mysore, Coorg, and the Madras districts of Malabar and the Nilgiris. In Mysore there are 136,052 acres, in Coorg, 71,181 acres, and in the Nilgiris and Malabar, 45,652. If to these are added 6,587 acres in Travancore and Cochin, it is seen that about 90 per cent. of the coffee-bearing area of India is concentrated in the hilly region above the south-western coast, where the rainfall is heavy and the climate generally approximates to that of the coffee-bearing area of Ceylon. In the Madras Presidency coffee is not grown to any extent except in the two districts already mentioned and in Salem and Madura. The only other province in which coffee is grown is Burma, mostly in Toungoo, and the industry there is of recent origin. In the last 10 years the area in the Madras districts has fluctuated, remaining in 1894 at but little above the level of 1885. In Coorg there was a sudden and large increase in 1894; in Mysore there has been a steady and considerable increase, while in Travancore and Cochin there has been no advance. In

SOVEREIGN LIME JUICE

The largest quantity and best value for the money now before the public. Cases contain one dozen quart bottles. If you have never handled it, have a case sent with your next order.

JAMES TURNER & CO. - HAMILTON, Ont.

NEW ENGLISH SIFTED TEAS NOW IN STOCK . . .
BEST PACKS

. . . NEW STRAWBERRIES . . .

Also New Japan Teas. To retail at 25c. and 50c.

April Pickings—splendid values.

ORDERS SOLICITED. PROMPT SHIPMENT.

BALFOUR & CO. HAMILTON.

ears that lent- d in 90, level until these es of ar as Com- the otions ld in been he re- iew of coffe there res of ith the being coffe t to a d the ilgris. Coorg, Mala- 6,587 is seen bearing e hilly where gener- e-bear- Presi- extent men- The grown the in- the last icts has at little ere was 894; in id con- ore and ce. In

Travancore, indeed, many coffee growers have abandoned that industry for the less precarious cultivation of tea. The yield has fluctuated greatly: in 1894 it was about 35¼ million pounds, which was but little larger than in 1885, notwithstanding the increased acreage.

According to the returns, there were in 1894 37,903 persons permanently and 118,014 temporarily employed, making a total of 155,917 persons, which is equal to about one person—1.07—to two acres, while in tea estates the average is over 2½ persons to two acres. The difference is explained by the much greater labor required in the repeated plucking of tea, and in the subsequent processes of preparing the leaf for the market. The following figures show the average of the production and exports for the five years ending 1894-5. Indian coffee: Production, 34,444,087 lbs.; exports, 31,595,514 lbs.; left in India, 2,848,573 lbs. Foreign coffee: Imports, 1,820,426 lbs.; re-exports, 585,245 lbs.; left in India, 1,235,181 lbs. It appears, therefore, that nearly 92 per cent. of the production is exported, and that of the coffee consumed in India foreign coffee represents less than half the quantity of Indian coffee. The rate of consumption is little more than half that of tea, amounting to only 0.014 lbs. per head of the population. It is said to be rather freely drunk by the native population in southern India, but it is certainly not so in northern India. There is no trustworthy or complete record of the prices in India of Indian coffee, and it appears that there are no materials for the preparation of a record of prices, and that the prices in fact depend upon and follow the fluctuations of prices in London and Ceylon plantation coffee, the price of Indian coffee being about 5s. per cwt. less than the price of Ceylon coffee. Ten years, from 1879 to 1888, of depressed prices, combined with the havoc wrought by the borer and the leaf disease, greatly discouraged coffee planting in India and Ceylon, and the prospects of the industry seemed so forlorn that both in Ceylon and India much coffee land was placed under tea. In

1889, however, there was a sharp rise in prices, and the level has ranged high since that year under the operation of speculative corners, political troubles in Brazil—whence the main supplies of the world are derived—and other circumstances. The maintenance of prices at their present comparatively high level has given to the Indian coffee planter a stimulus and an encouragement which were greatly needed.—The Grocers' Journal.

LONDON GROCERS' EXCURSION.

The members of the London Retail Grocers' Association have completed their arrangements for their excursion to Sarnia and Stag Island on Wednesday next, the 15th inst. The excursionists will leave London via the G.T.R. at 8 a.m., arriving in Sarnia at 10 o'clock. At Sarnia boats will be taken for Stag Island. One of the features will be a trip down the river to Oakland, St. Clair and back, returning to Stag Island at noon. Practically all the grocery stores in London will be closed on that day, and the merchants generally will co-operate to make the excursion a success.

The committee in charge of the excursion are: W. H. McCutcheon, president; A. McCormick, vice president; E. Sutton, secretary; F. Harley, J. C. Trebilcock.

The tickets are fixed at the low price of \$1 for adults and 50c. for children, and they are good for two days.

INVITED BY THE GROCERS.

The Montreal Retail Grocers' Association at their regular monthly meeting on Wednesday last wound up some further business in connection with their picnic.

The secretary was instructed to send out invitations to the following: Hon. Wilfrid Laurier and all the members of the Federal and Provincial Legislatures for the city of Montreal and the counties of Hochelaga and Maisonneuve, the Mayor of Montreal, the representatives of THE CANADIAN GROCER, Gazette, Herald, Star, Witness, La Presse, Le Monde, Le Soir, La Patrie, Le Prix Cour-

ant, La Minerve, the president and officers of the Toronto, Hamilton and London associations, the president of the "Commis Epiciers," the president of the Grocery Travelers' Association and Mr. S. Beaudin, attorney of the association. The following gentlemen were appointed judges of the games: E. Hart, Chas. Langlois, A. Childs, J. McB. Taylor, J. E. Quintal, F. J. Hart, J. A. Vaillancourt, J. Ethier, R. Barry, Fred. Hughes, L. E. Geoffrion, Ald. Kinsella, L. N. St. Arnaud, A. Hebert and P. Grace.

ALL PURE GOLD.

Messrs. Lucas, Steele & Bristol, the enterprising wholesale grocers, have made arrangements with the celebrated Pure Gold Manufacturing Co., for the exclusive sale in Hamilton of all the goods which bear the brand of Pure Gold. The firm is now prepared to supply all these goods at the lowest list prices. The Pure Gold goods have received the highest awards wherever exhibited, as they are the very highest standard. Among the Pure Gold specialties are all sorts of extracts, including four and eight-ounce bottles with glass stoppers, put up in attractive form, for family and boarding house use; icings of chocolate, lemon, pink, canary, white and kerneline in attractive packages; tomato catsup, preserved ginger, liquid rennet, curry powder, mustards, powdered herbs, and a great variety of other specialties which will at once occur to the minds of all housekeepers.

During this week Lucas, Steele & Bristol are giving an exhibition at their sample rooms of these goods, and will be pleased to see all dealers and others interested. In the past, many citizens have had to send abroad for these articles, but now they can get them at home, through their own grocers.—Hamilton Times, July 7th.

The flour mills belonging to J. O. & H. Mooney, of Alexandria, Ont., were totally destroyed by fire at an early hour on Friday. The loss is between \$25,000 and \$30,000, partly covered by insurance. Origin of fire unknown.

New Season's Japans

.. In Store ..

SEE OUR TRAVELLERS' SAMPLES

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

The Kind That Sells

Rolled Wheat may be ever so carefully cleaned, ground, steamed, rolled and dried and even then lack the vital qualities that sell it readily—its wholesomeness, its healthfulness. Molina Rolled Wheat sells quickly. It possesses the health-giving qualities that are lost in the ordinary process of milling.

FROM MANUFACTURER TO
RETAILER DIRECT.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

HAMILTON BOARD OF TRADE.

THE annual meeting of the Hamilton Board of Trade was held on Monday.

President John Hoodless was in the chair, and there were present: Senator Sanford, W. Hendrie, W. A. Robinson, W. H. Glassco, J. Turnbull, Fred. W. Watkins, Angus Morrison, H. F. Gardiner, F. H. Lamb, F. C. Fearman, R. T. Lancefield, Dr. Burns, Capt. Fairgrieve, John N. Lake, John M. Burns, H. N. Kittson, Ald. Brown, C. S. Murray, W. F. Walker, Q.C., John Kneeshaw, W. Bailey, John Bell, W. F. Findlay, W. R. Davis, A. Murray, W. Hendrie, jr., A. Powis.

The voting for members of the Council, Board of Arbitration and for secretary took place by ballot between 2.30 and 3.30, and when the Board met at 4.30 the ballots had been counted, and Scrutineer Kneeshaw was ready to announce the results of the election.

W. A. Robinson had been elected president by acclamation, and W. F. Findlay vice-president, also by acclamation. C. R. Smith was elected secretary by a large majority over John Bell.

The other elections were as follows: St. Clair Balfour, W. H. Glassco, John A. Bruce, Matthew Leggat, F. C. Fearman, H. N. Kittson, John Hoodless, members of the Council for three years; J. Turnbull, T.

W. Lester, Seneca Jones, S. O. Greening, members of the Board of Arbitration for three years.

Robert Hobson and Andrew Melbourne were elected members, being proposed by President Hoodless and A. Morrison respectively.

President Hoodless' annual report was a lengthy document, and it included references to the crop prospects, which are not as good as desirable, the visit of the Grand Trunk president to the city, the successful operation of the smelting works, the T., H. & B. and the H. G. & B., and the prospective opening of the Hamilton Radial Electric Railway. The members were urged to try to increase the membership of the Board, and reference was made to the fact that four of the Council had brought 45 members during the year.

Sec.-Treas. Smith's annual report showed that the membership roll had been increased by 78, there being 221 members of the Board in good standing. There was a balance of \$22.20 left from the year's receipts, \$1,455.98. The members' subscriptions had amounted to \$1,065. The estimates for the year 1896-7 amounted to \$1,612.20.

The Board had to borrow a small sum, about \$375, in which to finish out the year, but this deficit was about made up and everything was going along swimmingly.

The communication received from the

Ottawa Board of Trade last May regarding the formation of a Dominion Board of Trade was formally received, and a resolution in favor of the move was passed, on motion of Vice-President Findlay and Senator Sanford. It is likely the Council of the Board will shortly consider the question.

When the business of the meeting was concluded, Mr. Hoodless retired from the presidential chair in favor of his successor, President Robinson. The new president addressed the members, thanking them for the honor they had conferred on him in electing him by acclamation in his absence. He hoped for a successful year for the Board. He furthermore said he would like to establish a retail section of the Board, so that the interests of the retailers might be specially attended to.

NEW CROP VALENCIA RAISINS.

Mail advices from Valencia to the 17th ult. state that the raisin crop promises well. Shipments will not commence until about August 17th, the crop being a little later than last year. One writer says: "About quantity it is impossible to say anything certain, but if all goes well it will be about 650,000 quintals. This year a tremendous quantity of grapes will be sent to England, to judge by the preparations in making barrels, and this also helps to reduce the quantity of raisins."



The Best Business

Is only to be had by keeping the best goods.

Carr & Co.'s Biscuits

Have taken prizes and medals over all competitors wherever shown.

The Cafe Noir is a great favorite. Do you keep it?

Sole Agents for Canada

ROBERT GREIG & Co.
MONTREAL.

The Size of Your Stock

Is not so much a factor in making a successful business as the quality of the goods that you handle. There is but one "best" quality—only one quality that you can always recommend—we honestly believe these four are the best of their class. Other grocers find it so—why not you?

Crown Brand Flavoring Extracts

Made in forty different flavors from the pure fruit and spices—pure—rich—strong. We know—we make them. A good extract holds old customers and wins new ones—wouldn't hurt your business any to have a few more customers, would it?

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Have the largest sale of any matches in the world—always give universal satisfaction. Light instantly—burn brightly—have no fumes. "Tiger" matches for the household. Wax Vestas for the smoker. Do you keep them?

Kolacafe . . .

Better than pure coffee. Made by John MacKay & Co., Edinburgh, from coffee, chicory and all the most nourishing and sustaining qualities of the Kola nut. For use—camping—fishing—and in the home. Easy to prepare. Try selling it. Your customers will try using it.

Mack's Double Starch

A great trade bringer. Always used when once tried. No other preparation necessary. Cleanses—stiffens—and gives that pure white gloss which imparts such a dainty appearance to linen. Order some for your stock—you'll find it goes quick.

ROBERT GREIG & CO.

Sole Agents
for Canada

 MONTREAL

Extracts

You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

WHOLESALE
GROCERS

Winnipeg

Snow Drift Baking Powder

It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently **PURE.**

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of

WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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TARIFF REVISION.

WHILE it is certain that in this year of grace there will be no revision of the tariff, it is just as certain that the beginning of the next year will see the work undertaken.

The views of people as to how deep or how wide the work of the revisers should go are no doubt in the main governed by political sympathies. But whether we take the result of the recent election contest as an indication or no, there is a general opinion among those who are not strongly partisan on either side that the tariff as it now stands is a fit subject for a little overhauling. Some want the tariff lowered here; others want it raised there. In fact, had there been no change in the Government, we would in all likelihood have seen changes more or less important made before a great while. Indeed, not a session passes but changes of more or less importance are made. Conditions change, and so must tariffs.

The last revision of the tariff was such a bungling job that most business men realized that it would have to be done over again before long.

There are unquestionably anomalies in the tariff as it exists to-day. And when we speak of the tariff we also have reference to the regulations which govern the same. Many of these anomalies can no doubt be removed. Others probably cannot. Wherever there is a law somebody feels that he has a grievance under it. And wherever there is an instrument, the work of human hands, we must expect imperfections.

A perfect tariff law we cannot get. What we want and the best we can get is one that will not unnecessarily impose burdens on anyone; one, in a word, that will be for the greatest good of the greatest number. If

we are to get a tariff of this character we must not look to the professional politician for the desideratum.

We do not advocate the removal of the tariff from politics. You cannot take the tariff out of politics. Take it from Parliament and hand it over to a band of purely business men, you do not take it, strictly speaking, out of politics, for at that board you will find men of divergent views as to the fiscal trade policy of the country just as you will in Parliament. The only difference, though it is an important one, will be that the aggregation of business men will have a more practical knowledge of their subject, and consequently will deal more intelligently with it than would the aggregation of parliamentarians.

What we want is a business-like tariff—a tariff for the manufacturer, for the merchant, for the farmer, for the consumer.

The trouble with the tariffs of the past is that they have been framed by the politician for the politician. Ostensibly they have been framed for the industrial interests of the country, but in reality they have been shaped more with regard to the exigencies of the politicians than the interests of business men.

The tariff this country needs will not be turned out from the mold created by the free trade theorist; not by the mold formed by the protection theorist: That which has been created on a business basis is the ideal and that alone will suffice.

In order to the creation of such a mold as that it is necessary first of all that the needs of the country should be ascertained. And the only way to ascertain these is by the appointment of a commission; not a commission of politicians, but one representing the different interests affected by such an instrument as a tariff on imports, and composed of men outside Parliament.

The result of the recent contest cannot be taken as a groundwork upon which to remodel the tariff, granted even that it was a triumph of one class of tariff doctrinaires over that of another class.

A commission such as that suggested would collect that material so desirable in tariff modelling, and yet which one thousand general elections could not collate. By the time the House is ready to consider the tariff the commission could have the report printed and ready for the guidance of the Government and Parliament. And the tariff could thus be better as well as more expeditiously revised.

Such a report would be a most valuable document to business men, newspaper men, etc., but its value to Parliament as a basis on which to frame a tariff law would be incalculable. Let us have it.

MANY BAD EGGS COMING IN.

TIME and again has THE CANADIAN GROCER urged country merchants to ship their eggs promptly. And although a number are acting upon this suggestion, there are a great many who are not. A tour of the commission houses and a peep into their candling room will convince one of this fact.

The shipments of eggs are large, and so is the proportion of bad quality ones. On every hand one hears complaints from the commission men.

We know of one shipment of twenty cases in which were no less than 140 dozen of bad eggs. As there are 30 dozen in a case, it means that out of every 100 eggs in the shipment $23\frac{1}{3}$ were of no commercial value. The loss on this shipment would be between eleven and twelve dollars.

This may be an unusual case; but the fact that a great number of bad eggs are coming upon the market, and that a great deal of money is being lost on account thereof, is beyond peradventure.

It is utter folly for country merchants to persist in holding their eggs as long as they do, particularly when the freight rate is no more on five-case lots than it is on fifteen. The sooner eggs are shipped the fewer are the risks of loss being incurred.

Merchants, during the hot weather particularly, should keep their eggs well cleaned up. Ship every week, even if it be but in five case lots. There is no question about its paying in the long run.

THE OUTLOOK FOR APPLES.

Judging from present indications, 1896 will witness a large apple crop on the North American continent.

In Ontario the crop promises to be an abundant one. Those who have been through the apple-growing districts on prospecting tours declare there is no question about it.

In New York State and in the New England States similar conditions appear to prevail. Northern Michigan has a fairly good crop, but in the Western States the yield is likely to be light.

Exporters' views regarding prices, in consequence of the anticipated big crop, are low. They assert that the ruling figure in Ontario will be somewhere around \$1.25 f.o.b. cars. This, allowing 25c. for the barrel, 15c. for packing, and 10c. for incidental expenses, means 75c. per barrel in the orchard.

These, of course, are the exporters' views, but with the prospect of a big apple crop on this side of the Atlantic, the outlook certainly does not favor big prices.

BUYING CANNED GOODS.

CAUTIOUS buying by jobbers is the rule and not the exception in all lines of groceries this season. Canned goods of all sorts are a striking example of this. Reference has already been made to salmon in this connection previously, and the same is the case with vegetables and fruit.

Last year sales agents in Montreal and Toronto had placed several extensive contracts for tomatoes. This summer, in Montreal at least, they have hardly placed a case, so to speak. It is interesting to note also that prices on all staple lines have opened much cheaper than last year. Take tomatoes for instance: Offers were made to leading wholesale houses laid down at Montreal at 70c. This is $7\frac{1}{2}$ c. cheaper than the figure for the corresponding period last year, when the same brands could not be had at this date under $77\frac{1}{2}$ c. The low price has tempted few buyers, the agent who made the offer only being able to place a few cases here and there.

Strawberries are another instance of the lower prices. Offers on good brands were made this week at \$1.40, as against \$1.60 last year, or a difference of 20c. This is an entirely new departure in the canned goods market, and will tend to a healthier condition of affairs.

It has generally been the custom to have prices open up high, and after jobbers had loaded up, packers' prices sagged off at the fag end of the season. As a result the tail ends of their packs were offered at prices which put them in actual and illegitimate competition with goods which they had sold to jobbers earlier in the season. This was an unnatural condition of affairs, and if the present low opening prices mean that there is to be no repetition of it this year it will be eminently satisfactory to all concerned.

THE LAURIER CABINET.

THE CANADIAN GROCER is in a position to announce that Mr. Paterson will be Controller of Customs in Mr. Laurier's Cabinet. Mr. Fielding will be Minister of Finance; Sir Richard Cartwright, Minister of Trade and Commerce, and Dr. Borden will be Minister of Militia.

It is understood that Sir Richard Cartwright wanted the Finance Ministership and that Mr. Laurier was inclined to fall in with his wish for one session at least, but Sir Oliver Mowat, backed up by a deputation of business men, who persisted that Sir Richards's extreme free trade views were inimical to their interests, succeeded in persuading Mr. Laurier otherwise. Strong influence, however, had been brought to bear on Mr. Laurier with a view to persuad-

ing him to give Sir Richard the Finance Ministership.

Nearly all the other portfolios have been decided upon, but they are not of special interest to our readers.

Toronto will be represented by Mr. Wm. Mulock, one of the few lawyers THE CANADIAN GROCER has favored. It may also be remembered that nearly two years ago a hope was expressed that Hon. Mr. Fielding would enter Dominion politics.

SUGAR IN TORONTO.

Sugar is in anything but a satisfactory condition on the Toronto market just now. The trouble is with regard to the prices at which the commodity is selling. As far as the volume of business is concerned there is not much cause for complaint, the movement being fairly brisk.

The trouble with the prices is that they are being cut. The cutting began with nervous wholesalers who, with a view to reducing the stocks they had on hand, quoted figures lower than those ordinarily obtaining. Others naturally fell into line, with the result that our quotations are to-day over 16 per cent. lower than they were a week ago. Some of the wholesalers are to-day selling granulated at \$4.50 for which they originally paid \$4.75.

Refiners' prices are weaker also, 1-16c. less being asked than at the time of last review. In New York there was a decline of $\frac{1}{8}$ c. per lb. in refined sugar.

TRYING TO GET DRIED FRUIT.

The unusually good demand noted for dried fruit last week at Montreal has continued. This has exhausted the stock in jobbers' hands much earlier than usual, and they have been scouring the American markets to procure supplies.

As already noted, they could not procure any on the Coast, and they have been trying New York and Boston. The former market appears to need all it has, but at the latter they were successful in procuring some small lots of 2-crown fruit. These will come forward shortly, but as there is only a carload or so, the jobbers who are bringing them forward will very likely want them for their own trade. For forward delivery $4\frac{3}{4}$ c. is being asked for 2-crown fruit.

A LARGE MOLASSES CARGO.

The largest cargo of Barbadoes molasses so far received at Montreal was landed this week. It consists of 1,400 puncheons and is owned by L. Chaput, Sons & Co. They are sellers at 29c. in round lots ex wharf, while for ordinary jobbing quantities the regular Guild prices hold good.

BUTTER AND EGGS IN MINNESOTA.

A letter received by a firm of provision dealers in Toronto from a correspondent in Minnesota contains information which may not prove uninteresting reading to Canadians.

Eggs in that state, according to the correspondent, are only netting the farmer six cents per dozen. This is something like two cents per dozen less than the storekeepers in Canada are paying the farmer. Finest creamery butter only nets the maker $13\frac{1}{2}$ c., or 1 to $1\frac{1}{2}$ c. per pound less than the factory man in Canada obtains for his.

The first creamery, according to this authority, was started in Minnesota in 1880. In 1894 there were 250 creameries; in 1895, 340, and in 1896 475 creameries. Most of the creameries are situated in the southern portion of the state.

CANADIAN AND AMERICAN SUGAR PRICES.

A leading broker, speaking of the difference between the wholesale price of refined sugar in New York and in Montreal, says that it is not actually $\frac{1}{2}$ c. per lb., although nominally it is so.

"The duty that the American refiners have to pay on their raw sugar," he said, "is greater than the charge to Canadian refiners in this connection. The latter has a specific duty of $\frac{1}{2}$ c. per lb. on his raw material, whereas the American refiner has an ad valorem duty of 40 per cent.

"This means a difference of about $\frac{1}{2}$ c. a pound in favor of the Canadian.

"On the other hand, the New York importer gets more favorable freight rates. Then, again, sugar is sold nett at the refineries in Montreal, and in New York certain rebates are allowed. Allowing for the different conditions prevailing, therefore, the actual difference between New York and Montreal prices is $\frac{1}{4}$ c. per lb. in favor of the latter."

THE PRICE OF BACON AND LARD.

Complaints are heard from provision dealers in Toronto regarding the price in both long clear bacon and lard.

There are, it appears, really two causes for this condition of affairs. One is overproduction. The other, as far as long clear bacon is concerned, is that this particular hog product is not wanted in England as much as it formerly was. Consequently, a market cannot be found for it there except at very low prices. As that is the chief market for long clear, the price naturally is affected on this side of the Atlantic.

HALIFAX TRADE GOSSIP.

It is pleasing to have to report even a moderate improvement in business. Last week a firmer tone set in, and merchants are looking to the future with confidence. Large shipments of fish, iced, dried and pickled, have been made to the West Indies and United States, and a market appears to be opening in the latter country for our small fruits, of which the Annapolis Valley has an abundance. A dispatch from a grower in the valley to a dealer in this city says: "We can get 8c. a box here for shipment to the States. Sent to Halifax, we would not net 5c."

There are several refrigerator cars in the valley loading for the States.

The Government are experimenting in the shipment of live lobsters to British Columbia, but this is not for mercantile purposes as far as we are concerned, but with the hope that when placed in the waters of the Pacific they will increase and multiply, and give the people out there their fill of this truly excellent shell fish. True, the lobster is found on the shores of British Columbia, but it cannot compare with the crustacean of our coasts. A second shipment has gone forward.

As already noted in this department, a "union" store was established in New Glasgow by E. Collishaw. It caught fire one night last week and the stock was badly damaged. The insurance on the stock amounted to \$8,000. An investigation is being held.

The New Glasgow Enterprise has this to say about a new venture in that town, which has already been noticed at length in these letters: The New Glasgow Milling Co. are doing an increasing business all the time. They have this week booked a 1,000 barrel order from the Magdalen Islands. Already their product has become so favorably known in P. E. I. that arrangements are now being made to send island schooners direct to the mill. The new industry is an assured success.

The death occurred on Sunday morning last of one of the oldest and most prominent bakers and confectioners in the Maritime Province. William C. Moir, head of the big Halifax firm of Moir, Son & Co., passed away at the age of 74. He held the contracts to supply the army with bread almost continuously for the last 50 years, feeding at times as many as three regiments. During the last 20 years he paid out in wages \$40,000 a year. The present pay roll is \$800 a week. The business will be continued under the same firm name by his four sons.

There is a better feeling in the flour market. During the latter part of last week sales were very good, and this week opens with a decidedly improved tone, although quotations remain nominally at: Hungarian patent Manitoba, \$4.40 to \$4.50; Manitoba strong bakers', \$4.20 to \$4.30; Canadian pastry, \$4.10 to \$4.20; 75 p.c. roller patents, \$3.90 to \$4; 80 p.c. do., do., \$3.80 to \$3.90; 90 p.c. do., do., \$3.70 to

\$3.75; straight do., \$3.65 to \$3.70; extra, \$3.40 to \$3.50.

Produce is in little demand and prices rule low. P. E. Island potatoes are quoted at 22 to 25c. per bushel, and Nova Scotia at 26 to 28c. Oats are worth 35 to 37c. for P.E.I., and Nova Scotia 2c. less; Canadian are worth 32 to 34c.

There is no change to note in fishstuffs, except salmon, which are very low in price, jobbing at 7 and 8c. Ruling quotations today are: Dry cod, shore, tol quol, prime, \$2.50 to \$3.50; small bank, do, \$1.75 to \$2.25; large do., \$3; Bay do, \$1.75 to \$2.25; Labrador, \$2; haddock, \$1.50 to \$2; hake, \$1.25 to \$1.50; pollock, \$1.50; Bay of Islands herring, \$1.60; No. 1 large, f.o.b. shore, \$3 to \$3.50; alewives, \$2.75; mackerel, No. 3, large, \$8.50. Salmon, No. 1, \$20; No. 2, \$18; No. 3, \$14.

The refinery reports the demand for sugars as very light, considering that the preserving season is on. Dealers seem to have an idea that there will be a change in the tariff and are holding back, expecting cheaper sugar. This cannot hold out, as stocks throughout the provinces must be pretty well used up, and dealers will be compelled to buy. Prominent members of the Acadia Refinery Company, in conversation with THE CANADIAN GROCER, expressed the opinion that the sugar duty would not be disturbed. The Canadian market is limited and even the importation of a few thousand tons of refined would prove disastrous to the industry. As it is, there is considerable cutting among the refineries in Canada to-day. Stocks are accumulating at all the refineries, and a desire to sell is natural.

In green fruits, strawberries seem to absorb all attention. The Ontario fruit arrived fully two weeks before native stocks were on the market, and this caused the latter to bring lower prices when they first came in. The Ontario fruit arrived in good condition, showing extra care in selecting for the long carriage. They cost landed here 11c. per box, and sold at 12 to 14c. All last week native berries were very plentiful on the market, and were jobbing at 5 to 7c. per box, but the arrivals on Saturday were only 204 boxes, and, consequently, prices went up, jobbers paying 7c. About 100 cases were shipped direct to Boston. The price at the opening of this week in the city market was 7 and 8c. per box.

On account of the demand for salmon and berries, there is very little doing in provisions. Beef is only in fair demand and is quoted at \$8 for good stock, while clean brings from \$7 to \$7.25. Lamb is in demand and readily commands 10c. Mutton is slow at 6c., and veal at 4 to 5c. No Canadian beef is offering.

There is no demand for poultry. Turkeys sell at 14c. per lb., and fowls at 50c. per pair. Chickens are asked for, but none are offering.

Eastern Townships butter is coming in fairly freely and brings 18c. Our farmers have taken to jobbing on their own account and consequently the market is dull. Creamery is jobbing at 19c., and prints at 20c. Dairy is worth from 16c. to 18c. Native stocks are coming in freely.

The cheese market is dull and promises to remain so for some time. Stocks are ar-

riving freely, but there is very little demand. The jobbing price is 8½c.

Eggs are in good demand at 10c. with prospects of a stiffer market.

ANOTHER DECLINE IN SUGAR.

The demoralized position of the sugar market, despite the improvement in the demand, had another illustration Wednesday. Refiners at Montreal made another cut in prices of an eighth, offering round lots of granulated at 4¼c. The jobbing range at this writing is still unaltered.

DAVIDSON & HAY'S SAMPLE ROOM.

The sample room of Davidson & Hay, wholesale grocers, Toronto, has gone through quite a transformation during the past few weeks, until it presents not a shadow of its former self. And it is all for the better. The carpenters and decorators have been at work thereon; and the sample room has left their hands, or rather they have left the sample room, in a most gratifying condition. The old partitions and shelving have been removed, and the room much enlarged, being now 50 feet long by about 25 broad. The private offices of the firm are a continuation of the sample room. A handsome metallic ceiling has been put in, while the shelving is of mahogany and cherry. The floor is covered with a tasty marbled linoleum. The business offices of the firm run parallel with the sample room, and are separated therefrom by a partition of glass and iron fretwork. The sample room is decidedly up to date as well as handsome.

LACK OF PURE COFFEE IN ENGLAND.

A writer in The Lancet laments that good, wholesome, pure coffee, free from chicory, is not brought to the notice of the public by advertisers as much as tea, cocoa, or chocolate is. As he observes, those who have traveled on the Continent know that a cup of excellent coffee can be obtained at an almost trifling cost and know what an excellent stimulant it is. Why (it is asked) should this be? And why, on the other hand, should coffee, even in the homes of the rich in this country, be too often wholly undrinkable? That there is no difficulty about the making of good coffee is held to be proved by the fact that the best is made in the simplest apparatus—a plain earthenware jug. This, with boiling water and a reasonable amount of berries freshly ground, is all that is required. "Both the demand and supply of coffee in this country," adds the writer, "are diminishing, but a more extended knowledge of its value as a stimulant and as an article of diet would insure its increased use and in due time its reduced price."

Wholesome and Delicious



Wethey's Condensed Mince Meat

is prepared from good sound fruits and meats,
with just the right quantity of pure spices.

Mfd. only by

J. H. WETHEY, - - St. Catharines.

For sale by all wholesalers.

THE TRUTH IS MIGHTY

. . . so is . . .

Boulter's Peerless PINEAPPLE

Just finished packing this luscious fruit at our
Toronto works. Little room for doubt about the
HIGH and ENVIABLE reputation it has.

WHY

- 1st—We use only the famous **Red Bahama Pines** preserved in Redpath's best granulated, 75%.
- 2nd—The cans are **BRIM** full. Remember the three grades—

GRATED, EXTRA STANDARD AND STANDARD

N.B.—Place your order with your wholesaler even if only a case, and we are confident they will give you perfect satisfaction. "It's the finest fruit packed"—so say all who have eaten our pineapple.

BOULTERS' GOODS
ARE PURE GOODS

Wise Buying is as Profitable as Large Selling

We are having a busy wholesale clearing sale—good clear reductions on many lines—the price and quantity have rapidly lowered—the quality remains the same. We haven't room to store them longer—they were not moving very fast at the old prices—just write for terms and find out the reason for the big clearances now.

Clearing Sale of

Canned Goods

Large quantities, best qualities,
very low prices.

**TOMATOES, PEAS, CORN,
BEANS, APPLES.**

Jobbing of

Raisins and Dried Fruits

Special values and a very large as-
sortment. Raisins of all kinds—
dried fruits in great variety.

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street, Montreal.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TORONTO, July 9, 1896.

SUGAR is still going out briskly in small quantities, and quite a few carload lots are changing hands, but the price is weak, and to make matters worse the wholesalers are cutting prices. Canned goods are still in demand. Although further shipments of canned lobster are on the market, stocks are light and prices firm. Not much attention is being paid to teas. In foreign dried fruits the conditions are much about the same as they were a week ago, both as regards business and prices. Coffees, spices, molasses and syrups are all quiet. Rice is still in fair request. In green fruits, both foreign and domestic, an active trade is reported. Butter and eggs remain in much the same condition as a week ago.

CANNED GOODS.

No special features have developed during the week. A good demand is still reported for canned salmon at firm and unchanged prices. Canned vegetables are meeting with a fair sale, but there does not appear to be anything doing in fruits. The supply of lobsters is still scarce, although more has arrived on this market during the past week. Present quotations on lobsters are firm, and it is the general opinion among the trade that higher prices will rule before long. New season's pack of peas are expected to be in the hands of some of the wholesalers before the end of the week, and they are being quoted at 80 to 85c. to arrive. For old peas \$1 is still being asked. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, \$1 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$2 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.50; "Maple Leaf," \$1.40; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.50 to \$2.65; half tins, \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

The coffee market remains quiet. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Trade is quiet and uninteresting. We quote: Dark 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is scarcely anything doing. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

While there is a good demand for sugar the condition of the market is anything but satisfactory. The outside markets continue to fluctuate, with the tendency downward. Refiners' prices in Canada are 1-16c. lower than they were at the time of last review, while the local wholesalers are cutting prices most persistently. Ordinary quotations are now 4.50 to 4.55c. for granulated, and there have been sales nett at even slightly below the inside figure. The market is really today without a basis. Yellows are quoted at from 3½c. up.

SPICES.

Trade is opening up in pickling spices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Rice, tapioca, and sago are still going out well. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

There is nothing doing. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Ceylon Pekoes are a little easier in London. The market for China teas is practically closed for the season, and prices are unchanged. Japan teas are coming forward freely, and they are showing splendid value. There has been considerable business doing in Japan teas, chiefly in mediums. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Advices from C. Whittall & Co., Smyrna, are much more favorable to the growing crop of Sultana raisins than those previously received. As the crop progresses, they say, it is becoming more apparent that the damage by frost was over-estimated except in the Vourla district. Sultana raisins on the local market are quiet and unchanged at 5½ to 7½c.

Currants continue in good demand with the market devoid of special interest. We quote: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in fair demand for the season. We quote: Off-stalk, 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c. and layers, 6½ to 6¾c. California raisins, 4-crown, 6¼ to 7c.; seedless, 4½ to 5c.

California evaporated fruits are quiet and unchanged. We quote: Apricots, 8 to 14c.; peaches, 5¼ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes are quiet and unchanged. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-

You Are Invited . .

TO SEND US BACK EVERY
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"SALADA"

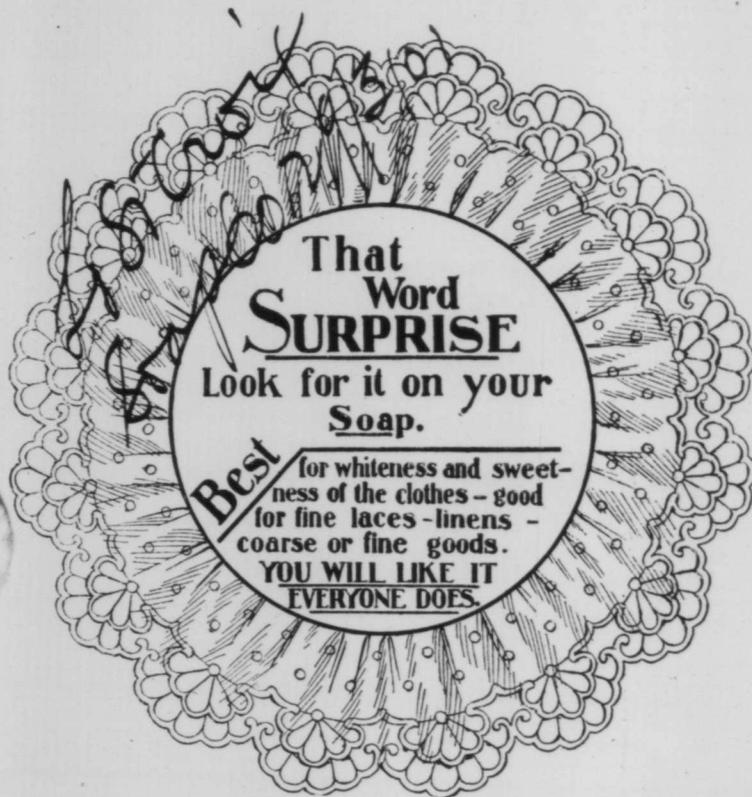
CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

We challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East,
and
818 St. Paul St., MONTREAL



The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

SURPRISE SOAP has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

There is a liberal supply of lemons on the market, but the demand keeps prices steady at quotations, although there is some "wasty" fruit on the market, which can, of course, be obtained at lower figures. Sorrentos are the only kind of orange there is on the market, and stocks of them are light. The holiday demand for bananas having been satisfied, supplies are more liberal and prices lower. Strawberries and pineapples are out of the market. Watermelons are arriving in better condition and the demand is improving. Apples from Kentucky and Tennessee are on the market this week, the former are in barrels and sell at \$3.75 to \$4.75, and the latter in boxes. We quote: Lemons—Messina, \$2.75 to \$3.50 for 360's and 300's per box. Oranges—Sorrentos, \$5 to \$6 per box. Bananas, \$1.40 to \$2.75; cocoanuts, \$4.25 to \$4.50 a sack and 70c. per dozen; Bermuda onions, \$1.25 to \$1.50 per small crate; Egyptian onions, \$2 per bag; cherries, 90c. to \$1.35 per basket; cucumbers, 40 to 50c. per dozen; tomatoes, \$1 to \$1.15; water melons, 25 to 30c. each; raspberries, 8 to 9c.; gooseberries, 40 to 75c.; currants, 50 to 75c. for red, and \$1.25 for black.

BUTTER AND CHERSE.

BUTTER—The condition of the butter market may not be worse than it was a week ago, but it is no better. There is no feature to note beyond the dullness of trade. Prices are much as they were before. We quote:

Dairy butter—Tubs, 11 to 12c. for good to choice; low grade to medium, 7 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—The demand is fair, but prices have eased off at the boards, being ¼ to ½c. below the highest point. We quote 7 to 7½c. locally.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at 5½ to 6c.

DRIED APPLES—Dull at 3c. per lb.

EGGS—The supply is large and the demand light. A great deal of the stock coming forward is bad. We quote as before, 9 to 9½c.

POTATOES—Home grown potatoes are arriving on this market and they are selling at 60 to 65c. per bushel box. Southern potatoes are unchanged at \$1.50 to \$1.75 per barrel.

HONEY—Quiet and unchanged. We quote old: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

PROVISIONS.

Smoked meats continue active at firm prices. Lard is in good demand, but prices are being shaded.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¼ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and

over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¼ to 8c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13 to \$13.50; clear shoulder mess, \$10.50 to \$11.

FISH.

The supply is still more liberal than the demand, although prices are unchanged. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, \$1.25 per 100; pike, 4½ to 15c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7 to 8c.; Lake Winnipeg white fish, 6½ to 7c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

Trade is fairly good at unchanged prices. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Quotations are much as before. We quote: White wheat, 70c.; red, 69 to 70c.; goose, 52c.; barley, 30 to 31c.; oats, 21½ to 24c.; peas, 48 to 48½c.

BALED HAY—Dull at \$13 to \$13.50 for No. 1, on track.

FLOUR—Dull and easy. Straight rollers,

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . . 140 Princess St. Market Square **WINNIPEG**

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

THE WESTERN STORAGE & COMMISSION CO.

COMMISSION MERCHANTS, WAREHOUSEMEN, MANUFACTURERS' AGENTS.

Solicit consignments of Butter, Eggs and produce of all kinds.

Correspondence invited.

420-422 Ridout St., London, Ont.

YOU DESIRE TO INCREASE YOUR TRADE . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET **TORONTO**

WATERMELONS . . .

MISSISSIPPI TOMATOES

NEW COCOANUTS . . .

Strawberries and other small fruits.

CLEMES BROS.

51 Front St. East, **TORONTO**

in bags, are quoted at \$3.15, north and west freights, and patents at \$3.25 to \$3.30.

BREAKFAST FOODS—Trade continues quiet. We quote: Standard oatmeal and rolled oats, \$2.75 to \$2.85; rolled wheat, \$2.25 in 100-lb. barrels; cornmeal, \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged, with sales of cured at 6c. Dealers pay 5½c. for No. 1, 4½c. for No. 2, 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1, and 4c. for No. 2. Lambskins are firm at 35c. and pelts 15 to 20c.

WOOL—Receipts are fair, and prices a little firmer. Fleece brings 18 to 19c., rejections, 15c., and unwashed, 11c. Pulled supers are 19½ to 20c., and extras, 21c.

TALLOW—Unchanged at 3¼ to 4c. for rendered, and 1¼c. for rough.

PETROLEUM.

Trade is quiet and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Sugars are 1-16c. lower.

Ceylon Pekoes are a little easier in London.

There are more fish on the Toronto market than are wanted.

Domestic potatoes in boxes are on the Toronto market this week.

The available supply of Fraser River and Alaska salmon on the London, England, market is short of probable requirements.

QUEBEC MARKETS.

MONTREAL, July 9, 1896.

GROCERIES.

THE demand for staple groceries during the week, while it has shown more activity, is still a long way off being extensive in its character. The general run of buyers continue as cautious as ever, and will not operate ahead. Sugar has shown more life, but the desire of refiners to reduce large stocks on hand has checked any tendency that there might be to an advance in values. Syrups and molasses continue the same as last noted. Teas are quiet, buyers holding off until the heavier receipts of medium and low grades now on the way arrive. Dried fruits are wanted, and there is none to be had, so that any dealers who have any can name their own figures. This applies especially to California and Valencia raisins. Offers of

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. **TORONTO.**

LONDON BUSINESS EXCHANGE

LONDON, CANADA.

If you wish to buy or sell a business, write us. We may assist you.

A. T. CLEGHORN, Manager

97 Dundas Street.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, **Toronto**



FOR HOME OFFICE USE CAMPING

Also to clarify Syrups and other substances.

DURABLE—RELIABLE—PRICES RIGHT.

HART BROS. & LAZIER

Belleville, Ont.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - **TORONTO.**

Egg Cases supplied on application.

Correspondence Solicited.

THE MOUNT LOYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah "Royal" Patna "Crystal" Japan "Imperial" Seeta Patna

Also the following New Grades, well worth the especial attention of consumers:

"J" Seed Java "Polished" Patna

D. W. ROSS CO.

514 Board of Trade Bldg.

MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

SOMETHING NEW : GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

new pack canned tomatoes and strawberries have been made at very low prices, but have not tempted buying aside from the purchase of a few small lots. Produce of all kinds except eggs rules on the easy side, and the same can be said of tinned meats and provisions.

SUGAR.

The refined sugar market has exhibited more activity during the past week, orders coming in more freely at the refineries both from the east and west. Jobbers also report more demand from their customers, and it is certainly time for it. The aggregate volume of business, however, is moderate, as the orders are chiefly for small lots. The feeling is steady on the whole, but as refiners are still anxious to reduce the large stocks they have on hand, there has been no advance in prices. At the refineries granulated is still selling at 4 $\frac{3}{8}$ c., and in a jobbing way we quote 4 $\frac{1}{2}$ c., with yellows 3 $\frac{3}{8}$ to 3 $\frac{3}{4}$ c.

SYRUPS.

There has been no change in this market. Demand continues slow and the business very quiet. With light stocks, however, both in first and second hands, prices are steady at 1 $\frac{1}{4}$ to 2 $\frac{3}{4}$ c.

MOLASSES.

The close of last week witnessed a temporary scarcity of Barbadoes molasses on spot, and it has not been entirely relieved yet. However, several cargoes are expected, one of 1,400 puncheons, and one or two smaller ones, so that there is plenty of stock in sight. Prices have not been affected in any way, continuing unchanged throughout. Ex wharf Barbadoes is offering to arrive at 28 $\frac{1}{2}$ to 29c. nett cash in round lots. In a jobbing way the Guild price is unchanged, car lots 30c., and single puncheons 31c. Porto Rico is held for the same figure as Barbadoes, ex store.

RICE.

There has been a good demand for rice both from the mills and at second hands during the week. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

There has been no important change in the spice market. With the warm weather the consumptive demand is slow, and

values are as last quoted: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The volume of business in coffee is extremely light and confined to small lots to fill actual wants. Business has been confined chiefly to Maracaibo and Rio coffees, which have cost jobbers from 17 to 18 $\frac{1}{2}$ c. We quote: Rio, 17 to 18c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

There has been no business of importance transacted in tea in a wholesale way since last report, the majority of jobbers holding off until the later and heavier receipts of medium and low grade Japans have arrived. In a distributive way, demand is fair, but not of an extensive kind. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11 $\frac{1}{2}$ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

A fair demand with a positive scarcity has been the feature of the week in California raisins. Jobbers here brought on some small lots from Boston, but they will not carry them on very long. These are chiefly 2-crown fruit, as there are no others to be had and the very cheapest price on them is 4 $\frac{3}{4}$ c. What little Valencia raisins there are here are held steady at 4 $\frac{1}{2}$ to 5c. for ordinary; 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c., for fine; and 6 to 6 $\frac{1}{2}$ c. for selected and layers.

Currants continue quiet. Stocks are diminishing steadily and prices are firm at 4 $\frac{1}{2}$ to 5 $\frac{1}{2}$ c. as to grade.

There is no change in Sultanas, a few being held firm at 6 to 6 $\frac{1}{2}$ c.

Prunes are firm but quiet. We quote: French, 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c., and Austrian, 6 to 6 $\frac{1}{2}$ c., with no Californian offering.

Figs range from 8 $\frac{1}{2}$ to 10c. for ordinary and 12 to 17c. for fancy grades.

Dates dull, but steady, at 5 to 5 $\frac{1}{4}$ c.

NUTS.

There is little or nothing doing in nuts. We quote: Grenoble walnuts, 10 to 11 $\frac{1}{2}$ c.;

filberts, 7 $\frac{1}{2}$ to 8c.; Tarragona almonds, 10 to 10 $\frac{1}{2}$ c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

Offers of new pack salmon continue to be made with little success, and the first offers of new pack tomatoes and strawberries were made this week at 70c. and \$1.40 respectively, without much encouragement beyond the purchase of a few small lots by one or two of the jobbing houses. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.35; 2's, \$2.15 to \$2.25; 6's, \$7.25 to \$8; 14's, \$15 to \$16.50.

GREEN FRUIT.

There have been few changes of importance in green fruit, business being of a steady character. We quote: Apples, \$5 to \$6; dried do., 3 to 3 $\frac{1}{2}$ c.; evaporated, 5 $\frac{1}{2}$ to 6c.; bananas, 75c. to \$1; pineapples, 10 to 15c., and strawberries, 5 to 8c.; lemons, \$2 to \$3.50; oranges, \$1.50 to \$3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market is without material change, demand being fair. We quote: Firsts, 9 $\frac{1}{2}$ to 10c., and seconds, 8 to 8 $\frac{1}{2}$ c.

BEANS—Continue dull and unchanged at 70 to 75c. in car lots, and 80 to 90c. in a jobbing way.

POTATOES—There are no old potatoes offering here except a few small lots, and prices are nominal. New stock are not yet quotable in a regular way.

TALLOW—Featureless at 4 to 5 $\frac{1}{2}$ c.

HOPS—Quiet at 6 to 6 $\frac{1}{2}$ c.

HONEY—Slow and unchanged. Bright comb, 12 to 14c.; dark, 10 to 12c. and extracted, 7 to 8c.

Ask for
"STRATHROY"
NEW
PROCESS
PEAS
EQUAL
TO
STANDARD
FRENCH
BRANDS



Our Sales

IN 1895

of "GLOBE and BEAVER" brand

Crushed Java ^{AND} Mocha

(XTR)

Were more than double those of any preceding year.

'96 sales, from present indications, '95 will double those of

THIS GREAT VALUE STILL REMAINS UNEQUALLED IN CANADA

Tins 25 and 50 lbs. Price, 22cts. Ground, price, 22½cts.

Every Package

of "KOLONA" Ceylon Tea is guaranteed to please your customers.



We will mail your customers samples in handsomely decorated tins. This is the most effective ad. for the retailer. Retails 30, 40, 50, 60 and 80cts.—1-lb. and ½-lb. lead packages; (Black or Mixed).

We only ask you to give us a small assorted order. **Repeat orders are assured.**

Our 25c. Package Tea is a Winner.

"Gold Medal" Ceylon—1-lb. packages only—extra drawing quality. Handsome package, cases 50 lbs. and 100 lbs.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

M. Syler, T. 9. D.

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HAY.

There has been a fair trade done in hay at steady prices. No. 1, \$13.50, and No. 2, \$10.50 per ton.

PROVISIONS.

These continue much as they were a week ago. We quote as follows: Canadian short cut, clear, \$12 to \$12.50; Canadian short cut, mess, \$12.50 to \$13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

This week has witnessed a good demand for Manitoba flours, which has kept prices steady. We quote: Winter wheat, \$3.80 to \$4; spring wheat, patents, \$3.75 to \$3.85; straight roller, \$3.60 to \$3.70; straight roller, bags, \$1.70 to \$1.75; extra bags, \$1.40 to \$1.50; Manitoba strong bakers', \$3.30 to \$3.50.

There was no change in the oatmeal market. The demand was slow and prices easy. We quote: Standard, bbls, \$2.90 to \$3; granulated, bbls, \$3 to \$3.10; rolled oats, bbls, \$2.70 to \$2.75; rolled wheat, per 100 lbs, \$2.40 to \$2.50.

The situation of the feed market at present is somewhat unsettled. Millers in some cases have advanced prices for both bran and shorts 50c. per ton to \$12 and \$13, but others still continue to sell at \$11 and \$12, including sacks, which means \$10 for bran and \$10 for shorts without sacks. We quote: Bran, \$10 to \$12; shorts, \$11 to \$13; mouillie, \$15 to \$17.

CHEESE AND BUTTER.

Cheese, in line with the buying in the country Saturday last, exhibited more firmness this week. This sudden change is somewhat difficult to account for in the face of no change in sentiment in Great Britain. It is possibly due to more short sales of June cheese and the fear of being caught by a rise in the market. At the wharf Monday 5,000 boxes French cheese sold at 6¾c, an advance of ¼c. over last week. This is more than the Englishmen are bidding over the cable, as they offered the equivalent of 6¼c. for Quebec and 6¾c. for Ontario on Saturday.

Butter was dull. Some factorymen are freer sellers now than they were a week ago, and a buyer, if he wanted to do business, could gather in quite a lot of creamery at 16½c. to-day. This was not possible a week ago.

ASHES.

The ashes market is quiet and unchanged. We quote: Pots, firsts, \$3.60; seconds, \$3.30, and pearls, \$4.75 per 100 lbs.

MONTREAL NOTES.

The large stock of sugar in first hands prevents any tendency to advance prices.

Three large cargoes of molasses have arrived recently, and two more are expected shortly.

The only prunes on this market at present are French and Austrian. Californian are all exhausted.

Stocks of syrup in first hands continue light, as the refiners have not been boiling any quantity this summer.

First offers of new pack tomatoes and

strawberries on this market are, as noted elsewhere, at very low prices.

Local jobbers succeeded in obtaining some 2-crown California raisins at Boston, but only to the extent of a carload or so.

NEW BRUNSWICK MARKETS

ST. JOHN, N.B., July 9, 1896.

TRADE is, if anything, rather quieter than usual for the month of July. Every effort is being made to push business, but owing largely to dull markets dealers buy slowly. Molasses continues a matter of interest here and sellers are active, but do not find the response they would like. Local cheese manufacturers begin to visit the trade, but find sales quiet. Green fruit is active.

OIL—There is nothing to report. Demand in all lines is dull. Prices show no change. Some merchants are anxious to have our Board of Trade take up the matter of oil duties, and urge the new Government to have them lowered. We quote: American burning oil, 21 to 22½c.; best Canadian, 19 to 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—There is a fair demand. Salt for packing, such as Turk's Island salt, is scarce, but the quantity needed is small. Our fishermen do not care for the English packing salt, though it is largely used in other parts of the province. Stocks of other grades are lighter. Further supplies for the season will come via Boston. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to \$1; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz; salt, bulk, \$2.65 to \$2.70 per bbl.

CANNED GOODS—A number of our merchants have bought their salmon for fall shipment at same price as last season. Market is, however, rather firmer than at that time. A number of lines are getting short. Peas are hard to get and price is high. Tomatoes are advancing owing to short stock. Gallon apples are well cleaned up, though price shows no change. Lobsters are also scarce and higher price. Peaches are also scarce and tend upward. Dealers are not buying large stocks. Profits on these lines for the past few years have been too small. Packers' prices are easy. Corn on spot is being sold at and below cost. Demand for pine apples is light, and then largely for best grades, grated being the favorite. We quote: Corn, 75 to 85c.; peas, \$1 to \$1.10; tomatoes, 90 to 95c.; gallon apples, \$2.20 to \$2.25; corned beef, 2-lb tins, Canadian, \$2.20 to \$2.25; American, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.35 to \$1.50; peaches, 3's Canadian, \$2.85 to \$3.00; 2's, \$1.90 to \$2; pineapple, \$2.35 to \$2.50; salmon, \$1.35 to \$1.40; lobsters, \$2; haddies, \$1.25 to 1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz; scallops, \$5.50 for 4 doz; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—Business continues active. Stocks of oranges are light and prices tend-

Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

BUTTER and EGGS

Consignments of the above and all produce solicited. Highest prices obtained. Prompt returns. Correspondence invited. References—Bradstreet's Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

**BADGEROW
SCOTT & CO.**

79 and 81
JARVIS ST.
TORONTO.

LONG EXPERIENCE

Has taught us that it is the **BEST** ARTICLE that takes with the trade. We have tried to make . . .

**"GOLDEN" FINNAN
HADDIES**

The **BEST** brand on the market, and we know we have succeeded.

A great trade bringer.

Order from your wholesaler.

NORTHROP & CO.

Packers' Agents.

St. John, N.B.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 309 Masonic Temple, Chicago, Ill. }
J. W. BEARDSLEY'S SONS, New York, U.S.A.

BIRD BREAD
PAT. 1891-96. REG. 1895.
It Makes Birds Sing...
That's why it was patented, and why so many useless compositions under similar names imitate it. Sufficient for one bird, together with Holder and Beak Sharpener, is in each 1-lb. packet of
Cottams BIRD SEED
One reason for the extensive demand for this brand. ALL WHOLESALERS.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**
32 WEST MARKET STREET
TORONTO.
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS..

Mild Sugar Cured
THE **BEST VALUE**
Got Prices
F. W. Fearman
HAMILTON

ing upward. Lemons show little change with good demand. Pine apples are in larger supply and rather lower. Melons are arriving freely, but are rather higher this week with lower prices expected. Apricots and plums (California), arrive in good condition, but so far peaches have been unsatisfactory. Cucumbers are much lower. Strawberries fell off very quickly; quality arriving is now good and prices are about at bottom. Our own province berries are preferred to any arriving here. American squash sell freely. Tomatoes arriving are hardly up to the mark. The sale of bananas is large. We quote as follows: Lemons, \$2 to \$4; Valencia oranges, \$9 to \$10; pineapples, 12 to 15c.; bananas, \$1 to \$2.50; strawberries, 7 to 9c. per box; rhubarb, 1 to 1 1/4c. per lb.; cucumbers, 50 to 60c. per doz.; California apricots, \$1.50 to \$2.75 per crate; do. plums, \$2 to \$2.50; tomatoes, \$1.50 to \$2 per crate; peaches, \$1.50 to \$1.75; melons 50 to 60c.; squash, \$2.50 bbl.

DRIED FRUIT—Movement is always at this season light. Cal. loose muscatels are higher, with stock very light. The same is true of the New York market. A few sales of Valencias for fall shipment are reported. Figs, for fall shipment, are also offered. Peels so far for fall shipment have not been largely bought. While dried apples are still dull, evaporated tend toward firmer prices and stocks are lighter. Prunes of all kinds are light stock, but at this season demand is small. Bermuda onions are about out of the market; quality is not even satisfactory. We quote as follows: Valencias, 4 1/2 to 5c.; layers, 5 1/2 to 6c.; California L.M. 3-crown, 6 1/2 to 7c.; London layers, \$1.50 to \$1.75; currants, bbls., 3 3/4 to 4c.; cases, 4 1/4 to 5c.; cartoons, cleaned, 6 3/4 to 7 1/2c.; bulk, cleaned, 6 1/2c.; prunes, boxes, 6 to 7c.; dates, 4 1/2c.; dried apples, 4 3/4 to 5c.; evaporated apples, 6 3/4 to 7c.; Egyptian onions, per lb., 2 to 2 1/4c.; cocoanuts, \$4 to \$4.50 per 100 lbs; figs, 9 to 10c.; Sultana raisins, 6 1/2 to 7c.

DAIRY PRODUCE—Markets are dull. A few Canadian cheese continue to arrive, chiefly small sizes in crates. Local makers are now in the market to sell, but find buyers backward. Quite a few of our factories are not running this season, and present outlook is for smaller output than last season. The West India market is so dull that some merchants have stopped shipping there. While some of the factories in this section are making butter in place of cheese, the market for it is even worse than for cheese. It is worse in New Brunswick than in Nova Scotia. Prices are very low. Dairy butter is almost impossible to sell. Eggs are in fair demand, and so far quality is satisfactory. Market is kept much better than

Brock's Bird Seed
It is the seed others are selling.
It is admitted to be the best bird seed in the market.
The demand for it is increasing. Ask your wholesaler for it, and see that you get it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

MAIL YOUR ORDER
It will be filled as satisfactorily as if you personally selected the goods.
The demand for our "Maple Leaf" Brand of Hams, Breakfast Bacon, Rolls, etc., is still increasing.

GET INTO LINE.
D. GUNN, BROS. & CO.
TORONTO

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
PRICES RIGHT
Arriving Weekly
HUGH WALKER & SON, Guelph, Ont.

where dealers hold for high prices and stock turns out poor. Prices are low. We quote: Dairy butter, 14 to 15c.; new creamery, prints, 18c.; cheese, 8½ to 9c.; creamery, tubs, 17 to 18c. Eggs, 9 to 10c.

SUGAR—Although in other parts some signs point to firmer prices, markets here continue about ¼c. lower, as reported last week. Although this is the season for large demand, the movement is only fairly satisfactory, and holders are much disappointed. Stocks are light. We quote: Granulated, 4¾ to 4¾c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The steamer from the West Indies is again to hand with full cargo, largely Barbadoes, bought at the low price. Some low quotations here are heard. For quality, Porto Rico is, however, preferred, and although stock is large, prices are well maintained. Holders are pushing sales, but there is only a light movement, and it is likely to be so for some time, as outside points are well supplied. At this season there is but little demand for New Orleans. Syrup is also dull. We quote: Barbadoes, 27 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 36c.; syrup, 36 to 38c.; Antigua, 25 to 26c.; Nevis, 25 to 26c.; Trinidad, 30 to 31c.

FISH—Dry fish are now in light demand. Prices are easy. In large fish stocks are not heavy. Pickled bay herring continue to arrive in small quantities and find fair sale. In Canso no whole barrels are now here, and Shelburne are also very small stock. Quoddy herring in half bbls. are the nicest pickled fish now in the market. Smoked herring show no improvement. They were never lower. Shad and Gaspereaux fresh are now out of season. A few lobsters and mackerel are being received; prices tend higher. In salmon the catch is still large and exceeds the demand. Large quantities are shipped west, but the market there is low and dull. The price here for what can be sold is better, but sale is limited. We quote as follows: Large cod, \$3 to \$3.25; medium, \$2.75 to \$3; pollock, \$1.20 to \$1.25; bay herring, \$1.20 to \$1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, \$5; Shelburne, \$2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 10 to 12c. per lb.; lobsters, 6c.; mackerel, 12c. each; smoked salmon, 20c.

PROVISIONS—There continues to be but light demand, except for a little plate, price of which is rather easier. Arrivals are light. Lard is dull, with large stock still held. In hams, prices are quoted firmer. Rolls are hard to sell. We quote: Clear pork, \$13.75 to \$14.25; mess, \$13 to \$13.50; beef, \$12.25 to \$13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 8½ to 9c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—The market is dull. Low prices rule. The feeling is easy and demand dull. Flour, which still inclines lower, is light sale. Oatmeal shows quite a range in price, and fair stocks are held. In hay, Westmoreland County is quoted more freely and lower than Carleton County, owing largely to the latter being easy of access to American buyers, who this season bought freely at good prices. Reports for new crop are but fair. In beans, while a few cars have been bought very low, they are not easy now to get at lowest figure. Native yellow eye beans con-

tinue to have fair demand. Mill feed, which is dull, is quoted rather lower. We quote: Manitoba flour, \$4.45 to \$4.60; best Ontario, \$4.15 to \$4.30; medium, \$4 to \$4.10; oatmeal, \$3 to \$3.15; cornmeal, \$1.90 to \$2; middlings, car lots, in bulk, \$15.50 to \$16; bran, do do, \$14.50 to \$15; handpicked beans, \$1; prime, 90c.; oats, 31 to 32c. for Ontario white; hay, \$11 to \$12; barley, \$3.50; round peas, \$1.10 to \$1.20; split peas, \$3.40 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

C. & E. Macmichael have received a shipment of Hoyt's new spring clothes pin.

At this season lime juice finds large demands. During the past two years Stower's has very much increased its sale in our market.

St. Stephen had a bad fire last week, the St. Croix Soap Co. losing about 60 hogsheads of grease. The factory was with difficulty saved.

Canned lobsters being scarce, an extra demand is noticed for finnan haddies. Northrup & Co. continue to make large shipments west of their "Golden" brand.

Steamer Taymouth Castle is now here. She brought a full cargo of molasses, largely Barbadoes, for this port. This was bought at lowest price, but finds even then but a dull market.

Large shipments of salmon went to the American market during the past week, six cars from the North Shore and two from here going forward in one day. The catch of two days on the Miramichi amounted to over 140 cases, containing upward of 2,500 salmon.

By the quantities of empty packages that have been shipped into the inland counties of our province, a very large export of berries must be expected. Of late years a large revenue is brought in in this way, and very largely to a class who need it. The berries, which are chiefly wild raspberries and blueberries, go to Boston.

Another shipment of Lytle's pickles and jams are to hand. They were received via the international steamer. It is surprising the quantity of Ontario goods that come that way, rates being quoted lower than all rail. Lytle's jams are much liked by our dealers. In season large quantities of this class of goods are sold here, and, although it is now late, demand keeps up.

The year's trade returns just published are quite satisfactory, showing in many cases an increase over last year. Total revenue collected, \$797,805.67; that for year ending June 30, '95, was \$753,226.67, showing an increase of \$44,579. Number of manifests received, 6,424, an increase over the previous year of 1,124. Savings bank deposits for year ending June 30 were \$675,985.35; withdrawals, \$605,341.67;

balance on deposit July 1, \$4,035,571.52. Number of vessels entered from foreign parts during the year, 1,683; coastwise, 2,881.

There is no doubt New Brunswick is behind Nova Scotia in the matter of local banks and pushing for bank business. While we have but three, one at St. John, one at Fredericton, and another at St. Stephen, they are each local banks with no branches. Nova Scotia has at least as many local to Halifax, besides a number of local banks in the other large towns. In St. John two Halifax banks are represented, each doing a large business, while through the small towns of our province almost all the business is done by Nova Scotia banks. The Bank of Nova Scotia are building a handsome new office at Campbellton, N.B.

HINTS TO BUYERS.

PC. LARKIN & CO. report that during the six months ending July 1, the sales of "Salada" Ceylon tea have increased 138 per cent. over the same period last year. This answers the question: does advertising pay? "Salada" Ceylon tea is advertised in over two hundred newspapers in Canada and is now on sale from Halifax to Victoria.

Warren Bros. & Co. will have new pack peas in stock in a few days.

Noble's XXX lobsters, now in stock with W. H. Gillard & Co., better than ever.

A. E. Richards & Co. have just received a large shipment of Blair's liquid rennet.

Clemes Bros. have in stock this week Kentucky apples in barrels and Tennessee apples in boxes.

The Ireland National Food Co.'s new package Farinosa is offered by the Eby, Blain Co., Ltd.

The invoice of Robinson's pat. barley, also groats, is just to hand with Lucas, Steele & Bristol.

T. A. Lytle & Co. are doing an extensive business in pickles and vinegar between the Atlantic and the Pacific.

A lively clearing sale of canned goods is reported by Laporte, Martin & Cie. during the past week. An unusually large stock is

SITUATION WANTED.

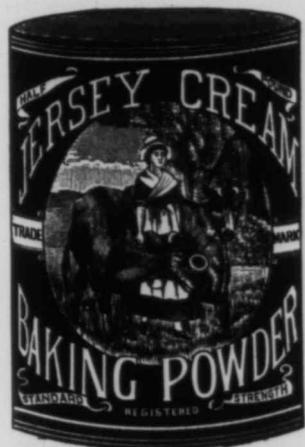
WANTED—BY A YOUNG MAN WITH A first class connection in Montreal and district, any line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

NEW HOME-GROWN

Cabbage, Strawberries, Cherries and Gooseberries

WRITE FOR OUR PRICES.

Titterington & Co. St. Catharines, Ont.
Growers and Wholesale Dealers.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

DO YOU EVER STOP TO THINK

That the sale of one quart of inferior vinegar may drive away a good customer? We guarantee our

MALT, CIDER and WHITE WINE VINEGARS

To be perfectly pure. Write us for prices.

T. A. LYTTLE & CO. Vinegar Manufacturers
TORONTO

1896 PACK

Noble's Lobsters

1-lb. Tall. 1 lb. Flat. 1/2-lb. Flat.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

SECOND SHIPMENTS
NEW CROP

Japan Teas

MAY PICKINGS

Now in store. Great value.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

TEA TEA TEA

Medium and Low-Priced.

Japan, Hyson and Congou

Best value in Canada. Write for samples and prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

BEST FOR BREAKFAST

BEST FOR DINNER

ALWAYS BEST

OUR NEW BOURBON COFFEE

FINEST FRENCH CREAM COFFEE

EXQUISITE AROMA, DELICIOUS SMOOOTH.

STRICTLY PURE

COFFEE

Cultivated French Plantation Coffee.

The Famous French Cream Coffee is chosen by many to be the Cream of the Coffee Crop. It is certainly a great favorite and should be tried because of its high reputation as a Working Coffee.

Bourbon for Breakfast, for Banquet, the Best.

TOBHUNTER, MITCHELL & CO.

Coffee Importers and Dealers, Toronto.

Noted for the best and most uniformly roasted Coffee on the market. Being packed in air-tight cans, they retain their original flavor and aroma for any reasonable time.

A GOOD SELLER To know is to appreciate.

W. CLARK - MONTREAL

NEW RIO COFFEE

A shipment of Choice Grades arriving in a few days.

PERKINS, INCE & Co.

TORONTO.

*Laurentian
Spring Water*

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

— MONTREAL

IS . . . FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

WINS
HANDS DOWN

The race was not easy, competitors were worthy of the name, the pace was fast and furious for a while, but never in doubt, for with hands down on the home stretch

JAMIESON'S BISCUITS

sailed victoriously into public favor, and their superior merits will certainly keep them there.

Manufactured by

R. E. JAMIESON - OTTAWA

being rapidly reduced by reason of the special low prices which they are offering.

The Eby, Blain Co. have a cheap line of gallon apples which they are offering at \$1.20 per doz.

"The sales of New York ginger ale and summer beverages are increasing daily," say W. H. Gillard & Co.

"Yes, we are still offering our extra values in Ceylons and Indians at 17 to 18c.," say Lucas, Steele & Bristol.

Dawson & Co. expect this week a carload of fresh California fruit, consisting of peaches, pears and plums.

Graham, McLean & Co. have in stock a nice line of dairy butter in crocks, which they are offering to the trade.

W. H. Gillard & Co. are offering some fine lines of California peaches at low prices. It will pay buyers to hear from them.

D. Gunn, Bros. & Co. are offering a line of "twin" cheese. It is a mild, soft-cutting cheese, and was made especially for the local trade.

The Pure Gold Mfg. Co. shipped 150 cases of their sweet tomato catsup to London, Eng., and Leith, Scotland, this week.

Caverhill, Hughes & Co. are receiving ex. ss. Ormiston a consignment of Batger's new peels, which are of fine quality this season. They have also a full assortment

of "Nonpareil" jellies on the same steamer.

Do not forget Lucas, Steele & Bristol have an assortment of "Reindeer" milk, cream, cocoa, coffee, etc., put up in 1 lb. cans.

Laporte, Martin & Cie. have a fresh shipment just to hand of Batger's "Nonpareil" jellies which now makes their stock complete in all flavors.

Ceylon cinnamon, neatly packed, 2 and 4 doz. bundles in a box, to retail at 5 and 10c., is offering by Lucas, Steele & Bristol. Quality is of the best.

A line of early May picked Japans has been received by W. H. Gillard & Co., and is being offered at prices that enables the retailer to make a good margin.

The four and eight ounce glass-stoppered extracts, "Pure Gold" brand, offering by Lucas, Steele & Bristol, are most attractive goods for private family use.

Large sales of various grades of raisins were made last week by Laporte, Martin & Cie., who are giving special job values in them as well as in all dried fruits.

L. Chaput, Sons & Co. were successful in procuring a half-carload or so of California 2-crown raisins in Boston. They are offering them at 4 3/4c. spot Montreal.

The Eby, Blain Co. report that their Seville orange marmalade is going out in

large quantities. The demand has been much larger than last year for this article.

One of the largest cargoes of Barbadoes molasses is due this week, consisting of 1,400 puncheons, for L. Chaput, Sons & Co. They offer it ex wharf at 28 1/2 to 29c. nett.

The Eby, Blain Co., Ltd., have received another shipment of fine Filiatra currants in barrels, half-barrels, cases and half-cases; also another shipment of Patterson's Worcester sauce, small size.

WHY HE DOES NOT SUCCEED.

"No wonder he does not succeed in business," said a live business man to a Portland reporter as he mentioned the name of a well-known merchant. "He is honest," he continued, "amiable, and means well, but no man can get on in these times unless he attends strictly to his knitting. He can't go fishing every few days, come to his store at 9 o'clock, go to his dinner at high noon, and stay away until 2.30 or 3 o'clock. He is bound to fall behind in the procession. He reminds me of the man about whom I was reading recently, because he is so very greatly in juxtaposition. He never failed to attend to his business. At least one might fairly think so from the label that was pinned to his shop door one day last week: 'Gone to be married; back in half an hour.'"



**100,000
CAREFUL CANADIAN WOMEN**

Endorse it practically by using it daily. You want their trade.

PURE GOLD BAKING POWDER

"BEST IN THE WORLD"

Is the best Cream of Tartar Powder made.

Do your customers ever complain of the Flavoring Extracts you sell them? Try them with "PURE GOLD."

PURE GOLD M'F'G. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

HOW TEA IS DRUNK IN JAPAN.

THE tea drunk in respectable Japanese households generally costs about 25 cents per pound, while from 50 cents to \$1 will be paid for a better quality, fit to set before an honored guest. The most expensive Uji tea costs \$6 per pound. At the opposite end of the scale stands the so-called bancha, the tea of the lower classes, which sells at 5 cents per pound, and is composed of chopped leaves, stalks and bits of wood taken from the trimmings of the tea plant; for this beverage is tea after all, little as its flavor has in common with that of Bohea or of Uji. Other tea-like infusions sometimes to be met with are Kosen, made by pouring hot water on a mixture of various fragrant substances, such as orange peel, the seeds of the xanthoxylon, etc.; Sakura-yu, an infusion of salted cherry blossoms; Mugi-yu, an infusion of parched barley; Mame-cha, a similar preparation of beans. Fuku-ja, or "luck tea," is made of salted plums, sea-weed and xanthoxylon seeds, and is partaken of in every Japanese household on the last night of the year. Japanese tea, unlike Chinese, must not be made with boiling water, or it will give an intolerably bitter decoction; and the finer the quality of the tea the less hot must be the water employed. The Japanese tea

equipage actually includes a small open jug called the "water-cooler" (yu-zamashi), to which the hot water is, if necessary, transferred before being poured on the tea leaves. Even so, the first brew is often thrown away as too bitter to drink. The consequence of this is that Japanese servants, when they first come to an English house, always have to be taught how to treat our Chinese or Indian tea, and generally begin by giving practical proof of their incredulity on the subject of the indispensable virtue of boiling water.—B. H. Chamberlain.

THE WAY IT'S TOLD.

Your business may be fairly bristling with enticing things to talk about, but unless these good things are refined and worked into short, readable sentences, the reader won't be apt to see them as you see them, says a writer in Trade Magazine.

What you have to say about your goods may have been said a million times before; the way you say it, if you say it your way, is a new way, and will convince your readers in your favor—if it's true.

Don't merely assert that you have the cheapest or the best store in town, but pick out some seasonable article and talk about it—describe it. A bit of description, if it's

vivid and true, will fetch people every time. Because your competitor's advertisements tinkle with meaningless boasting is just why you should take a tack and turn another way. Break away from old cut-and-dried methods and give your readers a refreshing surprise.

THE T. B. & C. CO. ASSIGN.

The assignment yesterday of the Toronto Biscuit and Confectionery Co., composed of Mr. Harry C. Fortier and Mr. Chas J. Peter, was a surprise to the trade.

The business has been well managed, they have been doing a very large trade and making money, but owing to the complications which have arisen over the winding up of the A. M. Smith estate, the only way of settlement was through assignment.

The business is an old one, and was purchased from the A. M. Smith estate in March, 1891, by the present partners; and to the senior partner and manager, Mr. Fortier, the retail trade of Canada are indebted for many new lines that brought trade.

The Smith estate and the Ontario Bank are practically the only creditors. The estate is expected to pay one hundred cents on the dollar.

In the meantime the business is going on as usual.

THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.



Write for Samples and
. . . Price Lists.

Special attention given to
. . . Mail Orders.

TRADE CHAT.

A VARIETY of black caterpillars, not common to the locality before, has stripped many orchards in South Wellington of their leaves.

James Noble, partner in the firm of J. & C. Noble, general store and fish dealers, Killarney, Ont., died on Thursday last.

Mr. Justice Robertson has set aside the award of \$8,000 made by the arbitrators in favor of Foulds & Shaw against J. F. McLaughlin & Co., in a flour deal.

The Toronto bread by-law question has been shelved for the present, pending an enquiry by Dr. Sheard, Medical Health Officer, who has obtained information from a number of cities in Canada and the United States. Basing his report upon the knowledge thus gained, he will, it is understood, recommend that either the 1½ or 2-pound loaves be stamped plainly so that the public can easily see that it is getting what it pays

for. In this connection, when the deputation of bakers were before the Property Committee recently upon this matter, it was developed during the discussion that much of the so-called "fancy" bread, for which the baker claims exemption from the provisions of the by-law regarding weighing and stamping, and charges an extra price per loaf, is made from the same batch of sponge, being merely treated differently in the baking.

Prof. Prince, Commissioner of Fisheries, has gone to Halifax to make arrangements for the shipment of 1,000 live lobsters, a large quantity of oysters and some black bass, to be planted in the waters of British Columbia. Live tommy sod will be planted in one of the saline lakes of Manitoba or the Territories.

A tramp entered the office of Robert Griffith, wholesale tobacconist, Hamilton, on Monday afternoon and asked a female clerk for enough money to pay for a night's

lodging. The clerk was busy counting money which she intended depositing in the bank, and paid little attention to his request. Suddenly the alms-seeker snatched two \$10 bills and escaped before the young woman recovered sufficient to call assistance or give an alarm.

NOVELTIES IN GROCERIES.

"Prove all things; hold fast to that which is good," is a Scriptural injunction that grocers should act upon in the matter of novelties in food products, says Merchants' Review. Novelties are useful if good. But a considerable percentage may not be worthy of a place on the first-class grocer's shelves. What must he do? Turn his back on all novelties, for his competitors to reap the advantage? By no means; he must examine them and discover their qualities for himself. Trouble? Why, certainly; but one can't succeed in the grocery business without hard work.

Exaggeration . . .



Is a poor factor to use in selling goods. Plain facts are best. When showing our goods, just tell your customers what we have been telling you about their purity and cleanliness, and induce them to make a personal test. One sale will always lead to others.

DELHI CANNING CO., DELHI.

MacLaren's Imperial Cheese

is by far the most alluring and seductive that has ever tickled one's palate. Appeals instantaneously to the taste. Always the same.

ALL REPUTABLE JOBBERS SELL IT



East India Pickles

Good Sellers
Good Profit

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

Eggs are Cheap Now



And there is no better time to pack than the present, although September eggs are the best to lay down for **Winter Trade**. You need not fear being overstocked. Eggs will not spoil on your hands if you use

KNOX'S EGG PRESERVER

Eggs "preserved" now will sell well in the fall. Try a small lot and prove what we say.

Booklet Free on Application.

A. E. Richards & Co.

Canadian Agents Hamilton

No Self-Respect is Lost

When you recommend your customers to buy Tetley's (Indian and Ceylon) Packet Teas. We know, you know and your customer will know, when he has tried it, that this tea is good, honest, well-grown and well-blended tea.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO.,
WINNIPEG.

HONEY AS A FOOD.

PROBABLY most people consider honey as the equal in value for food of any sweet sauce—no better, no worse. All should know that it possesses one great superiority—ease of digestion. The nectar of flowers is almost wholly cane sugar. The secretions added by the bees change this to grape sugar, and so prepare it that it is almost ready for assimilation without any effort on the part of the stomach; in fact, Prof A. J. Cook once styled honey "digested nectar." It will be readily seen that honey is a very desirable food for those with weakened digestive powers. If a person is very tired, "too exhausted to eat," it is astonishing how a few tastes of honey will act almost like magic. Almost no effort is required to make it ready for assimilation. Persons suffering from some forms of kidney trouble will find that honey is a much more beneficial food for them than is cane sugar.

In eating comb honey, many strive to eject every particle of wax, fearing that, as wax is indigestible, nightmare and other troublesome consequences will follow an indulgence in warm biscuit and honey. It is true that bread is more easily digested than warm biscuit, as the latter is inclined to "pack" in chewing; but it may surprise

some to know that comb honey is really an aid to the digestion of hot bread or biscuit. The philosophy of the matter is that the flakes of wax prevent the "packing," while the honey readily dissolves out, leaving passages for the gastric juice to enter the mass of food. The flakes of wax are indigestible, that is true, but when warmed are perfectly smooth and soft and will not injure the most delicate membrane; in fact, they act as a gentle stimulant, and are beneficial in some forms of alimentary difficulties. The unpleasant symptoms from which some suffer after eating honey may often be removed by drinking a little milk.

HE WILL TAKE A REST.

When a grocer's customers begin to leave town for several months of country life, thus reducing the number of calls upon his personal attention, says Merchants' Review, the sagacious dealer will take the hint and proceed to get as much recreation and rest out of life during the hot weather period as the necessities of his business will admit of. He cannot copy the example of his customers who dwell in the country the entire summer, but it will be strange indeed if he cannot spare the time for an occasional outing at seaside or among the mountains, and thus lay in a fresh stock of health and vigor which will be needed in the winter, when the most active demand is usually experienced.

CHARACTER.

Character gravitates upward, as with a celestial gravitation, while mere genius, without character, gravitates downward. How often we see in school or college, young men, who are apparently dull and even stupid, rise gradually and surely above others who are without character, merely because the former have an upward tendency in their lives, a reaching-up principle, which gradually but surely unfolds, and elevates them to positions of honor and trust. There is something which everybody admires in an aspiring soul, one whose tendency is upward and onward, in spite of hindrances and in defiance of obstacles.

We may try to stifle the voice of the mysterious angel within, but it always says "yes" to right actions and "no" to wrong ones. No matter whether we heed it or not, no power can change its decision one iota. Through health, through disease, through prosperity and adversity, this faithful servant stands behind us in the shadow of ourselves, never intruding, but weighing every act we perform, every word we utter, pronouncing the verdict "right" or "wrong."

A hundred years hence what difference will it make whether you were rich or poor, a peer or a peasant? But what difference may it not make whether you did what was right or what was wrong?—Architects of Fate.



FOR THE
Whitest
Lightest
and
Sweetest
Cakes



Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of pure tapioca. Some of them are your customers; there's a treat for them and a pleasure for you to sell them **Instantaneous**. It's pure.

HOWE, McINTYRE CO.
Agents, Montreal.



50 Casks
Best
Imported
Chicory

EWING, HERRON & CO.
Coffee and Spices
... MONTREAL



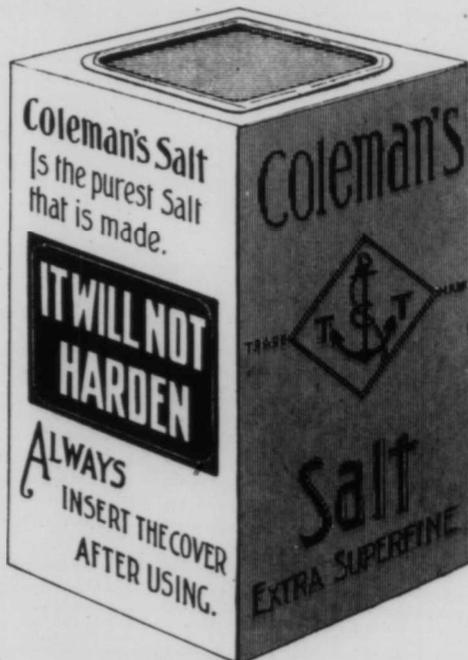
MALLAWALLA

continues
to hold its own;
the .
strongest proof of excellence.



COLEMAN'S SALT

UNEXCELLED FOR



FAC SIMILE OF 5-LB. BOX.

Table or
Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

Write for prices.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

A Capital T

With which to begin
a new era in your
tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—whole-some, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

*Spring Picked!!!
Skilfully Blended!!
Attractively Packed!*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Do You Keep Silver Dust Washing Powder?

In justice to yourself, and in justice to your customers, you ought to. It is a quick and harmless washing compound that may be used for all purposes where soap is commonly used. Try a sample from your wholesaler.

Silver Dust Mfg. Co.
Hamilton.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

OVER
1,000,000

Packets sold
weekly in
Great Britain
alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.



Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
—CEYLON

THE . . .

Tea Plant Thrives Best

In a warm, damp climate---one with a high temperature---and requires an

ABUNDANT RAIN FALL.

That is the reason why Ceylon Teas are the best and healthiest in the world---Ceylon is blessed with an abundance of rain, and the climate of the "tight little island" is known as humid.

Perfection in tea planting, raising, cultivating, preparing, handling and shipping is reached by the British growers of Ceylon.

If you do not know Ceylon teas, and have not handled them, you have a lot to learn. Once used, always used.

Try a small sample order.

..HAVE YOU..

TRIED THE
Finest Whisky
 IN THE WORLD?

VIZ. —————

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

A COMPARISON OF DRUMMERS.

THE commercial traveler in England is little different from his American brother, pursuing the same line of policy in "getting there" so far as securing trade is concerned. His invariable rule, however, is that his first price given to a local merchant is his last and only one. There is no going in the morning with an offer and then in the afternoon with an extra inducement to make the trade. This being the invariable rule, it saves much labor and apprehension in the mind of the buyer that he has not done so well as he could have done with more diplomacy.

Everything is done for the comfort of the traveler, and at the hotels a special apartment called the commercial room is set apart for his exclusive use. In this room smoking is prohibited until 9 p.m., a place being devoted to that purpose at other times. The traveler takes his meals in the commercial room, the dinner being a set affair in which all travelers in the house generally

participate. The oldest man is at the head of the table and is called the president, while at the foot is the youngest man, and he is termed vice-president. Selections of food are often made by vote, and two or three will club together for special dishes or wines, the president generally putting the question.

A dinner costs in this way from 50 to 75 cents and other meals in proportion, very good food and service being had throughout Great Britain and Ireland at these prices. At these dinners and in the general conversation no introduction of one to the other, if strangers, is necessary, and all join in the general conversation and story-telling, a trait common to the whole brotherhood of commercial travelers, be they found in London, New York or Kamchatka.—Hardware.

NOT SO SLOW.

A small shopkeeper at a seaside resort in Maine hit, according to a contemporary,

upon a very clever way to advertise his wares. Noticing the number of people who daily wandered along the beach to pick up shells, a new idea struck him. He got a lot of nice clean flat ones, and on the white inner side he had painted in red ink his name and address, and what he had to sell. Every morning he sent a boy up and down the sand with a basketful of these shell cards with orders to drop them along the beach. People were sure to pick them up, and he soon found that he did the best business of any of the little shops thereabout.

A WINDOW GAZER.

The "window gazer" is a new feature adopted by some dealers, according to an exchange. He is paid a regular salary to stand and gaze in the window for five minutes and seem deeply interested, and a crowd is sure to gather. Just as soon as he gets a crowd at a window he starts a discussion about the merit of the show and everybody wants to take a hand in it.

The

Scientific Varnish Mfg Co

Make the Best Selling
Stove Enamel

on the market.

Try a Lot and See.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:

Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

The GRAND TRUNK RAILWAY

System is the Great International Route

Between the **EAST** and the **WEST**

Is the **ONLY LINE** running **THREE** Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

Boeckh's Brushes

A REFRESHING AND TONIC BEVERAGE

Lemon... Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

INDIAN & CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING
MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHAN N. SAVARD, general merchant, Grand Baie, Que., has compromised at 50c. on the dollar.

M. O. Wier & Co., grocers, Halifax, have assigned.

Gorman Bros., general merchants, Renfrew, have gone into liquidation.

A. Limoges, general merchant, Ste. Therese, Que., is in financial difficulties.

George Ward, grocer, College street, Toronto, has assigned to G. M. Gardner.

Henry Head, general merchant, Cloyne, has assigned to A. E. Smith, Kingston.

L. A. Sauve, general merchant, Coteau du Lac, Que., is in financial difficulties.

A. Duclos, boots and shoes, Montreal, is offering to compromise at 40c. on the dollar.

H. Perrin, boots and shoes, Montreal, is offering to compromise at 50c. on the dollar.

Nelson Courtemanche, general merchant, Penetanguishene, has assigned to E. R. C. Clarkson. The assets are \$20,000, with liabilities not over \$4,000.

H. Levins & Co., general merchants, Cookshire, are offering to compromise at 20c. on the dollar, and a demand of assignment has been made upon the firm.

CHANGES.

John Shoff, grocer, Birr, Ont., has sold out.

A. T. Lefebvre is starting a grocery store in Montreal.

Joseph Valle is starting a general store at Montmagny, Que.

J. T. Cummings, grocer, Toronto, has sold out to White Bros.

A. T. Lefebvre, grocer, St. Chrysostome, Que., is closing up business.

G. F. Matthews & Co., grocers, Montreal, have gone out of business.

J. G. Telmosse has been registered proprietor of the grocery firm of L. W. Telmosse & Co., Montreal.

The estate of Napoleon St. Pierre, general merchant, Winding Ledges, N.B., has been conveyed to him by the assignee.

PARTNERSHIPS FORMED AND DISSOLVED.

Joseph Pelletier, sr., and Joseph Pelletier, jr., have registered a partnership in Quebec to carry on business as grocers under the style of Pelletier & Cie.

A co-partnership has been registered by M. D. McLeod and J. J. Brewer, to carry on business in North Sydney, N.S., under the style of McLeod & Brewer.

SALES MADE AND PENDING.

The stock of the estate of J. W. Aikins, general merchant, Blantyre, has been sold.

G. W. Newcombe, general merchant, Hopewell Hill, N.B., is advertising business for sale.

FIRES.

G. G. Beck, fruits, etc., Ingersoll, has been burned out.

The factory of the Laing Packing and Provision Co., Montreal, has been slightly damaged by fire; insured.

DEATHS.

Peter McRae, wholesale flour, Ottawa, is dead.

CEYLON TEAS IN AUSTRALASIA.

The increasing use of Indian and Ceylon tea in Australasia is seriously interfering with the consumption of China tea; more than 50 per cent. of the imports into these colonies now consist of British grown tea. It seems most likely, remarks a London tea circular, that our countrymen in Australia will follow the example of Great Britain and gradually supersede China tea by that grown in British dependencies. The following figures, taken mainly from Messrs. Alfred Harvey & Co.'s report, are interesting:

Exports of Indian, Ceylon and China tea direct to Australia from 1st May to end of April.				
	1895-6	1894-5	1893-4	1892-3
Indian	6,570,000	4,450,000	6,514,360	3,845,328
Ceylon	10,000,000	7,386,000	7,650,000	5,694,729
China	11,262,560	10,633,000	13,000,000	14,650,000
Total lbs.	27,832,560	22,469,000	27,164,360	24,190,057

THE DELAWARE PEACH CROP.

A Wilmington despatch says that N. Mills, the special agent of the Delaware Railroad, to take care of the peach crop for the Peninsula, estimates that the now approaching season will be about the largest since 1875. The June drop has been very light, and thousands of young trees in the southern part of the Peninsula are bearing fruit this year for the first time. The prospect for good prices is not very encouraging, and in the lower part of the State, where the fruit is the best, the growers are to-day offering their entire orchards for 25 cents a basket. The fruit packers will handle very little of the crop on account of the low price of canned goods. Mr. Mills has made the following estimate of the baskets that are likely to be sent over the Delaware Railroad and its branches: Main line, 2,250,000 baskets; Queen Anne & Kent Railroad, 950,000; Cambridge & Seaford Railroad, 300,000; Delaware & Chesapeake Railroad, 1,000,000; Baltimore & Delaware Bay Railroad, 600,000; Delaware, Maryland & Virginia Railroad, 1,000,000; New York, Philadelphia & Norfolk Railroad, 500,000; total, 6,600,000. This estimate does not include the large number that will be shipped by water, which may bring the grand total up to something like 8,000,000 and more if the number of baskets shipped by boat from the eastern shore of Maryland is included.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK & BROTHERS, - Montreal

A Special Session

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL
Business College

Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting.

An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.

Address

W. H. SHAW, Principal,

Cor. Gerrard and Yonge Sts.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, - \$5,000,000
Subscribed Capital, - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of \$100,000.00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, \$100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of \$10 per share of \$65 before being retired.

For further particulars and forms of application address
The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

WINDOW DRESSING
57 ENGRAVINGS ORIGINAL
FOR GROCERS
BY HARRY HARMAN PUBLISHER
JOURNAL OF WINDOW DRESSING
125 S. CLARK ST. CHICAGO
POST PAID \$1.00

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS Co., Limited.
BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Cooking is Troublesome Work

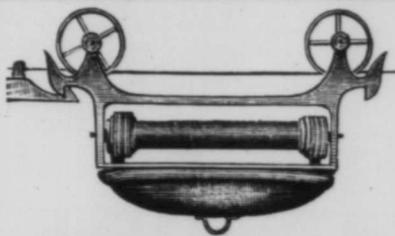
At any time. It's more than troublesome during the hot summer days. Those who have tried our cooked meats have found out that it is altogether unnecessary. There is ample variety for a pleasant bill of fare all through the season. Write for our list.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co. OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

LIVE GROCERS . . .

BUY and sell

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND keep them

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



ASK FOR

MOTT'S

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, smooth finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9 1/2	11	0 16	0 17
" P. & C., 1/4's tins	....	0 23	0 25
" " " " "	....	0 33	0 34
Sardines, Amer., 1/2's	....	0 04 1/2	0 09
" " " " "	....	0 09	0 11
" Mustard, 1/2 size, cases	....	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND			
Cornd Beef, 1 lb.	1 40	1 50	
" " 2 lb.	2 60	2 75	
" " 4 lb.	5 50	5 80	
" " 6 lb.	8 50	8 80	
" " 14 lb.	17 50	18 00	
Roast Beef, 1 lb.	1 40	1 50	
" " 2 lb.	2 60	2 75	
Luncheon Beef, 1 lb.	1 60	1 70	
" " 2 lb.	2 75	2 85	
Brawn 1 lb.	1 30	1 40	
" " 2 lb.	2 35	2 50	
" " 6 lb.	6 60	6 80	
" " 14 lb.	14 50	15 00	
Ox Tongue, 1 1/2 lb.	7 00	7 20	
" " 2 lb.	8 50	8 80	
" " 2 1/2 lb.	10 75	11 00	
Lunch Tongue, 1 lb.	3 35	3 50	
" " 2 lb.	6 50	6 80	
Chipped Beef, 1/2 lb.	1 60	1 70	
" " 1 lb.	2 65	2 80	
Pigs' Feet, 1 lb.	1 65	1 75	
" " 2 lb.	2 45	2 60	
Potted Meats, Tongue or Ham	70	75	
" " 1/2 lb.	1 20	1 25	
Potted Deviled Ham or Tongue, 1/2 lb.	70	75	
Potted Deviled Ham or Tongue, 1/2 lb.	1 20	1 25	
WHITE LABEL.			
Soups Assorted, 1 qt.	3 00	3 15	
" " 1 pt.	2 00	2 10	
Gelatin of Boar's Head, 2 lb.	3 00	3 20	
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10	
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	....



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardsley's Boneless Herring. per doz. 1 1/2



(CANADIAN.)			
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50	1 50
" " 2 "	2 40	2 55	2 55
Comp Corn Beef 4-lb. cans	7 75	8 25	8 25
" " 6 "	16 00	18 00	18 00
Minceed Callops 2 "	2 60	2 60	2 60
" " 2 "	2 60	2 65	2 65
Lunch Tongue 1 "	3 40	3 50	3 50
" " 2 "	6 00	6 00	6 00
English Brawn 2 "	2 75	2 80	2 80
Camb Sausage 1 "	4 00	4 00	4 00
" " 2 "	1 50	1 50	1 50
Soups, assorted 1 "	1 80	1 80	1 80
" " 2 "	1 80	1 80	1 80
Soups and Boull. 6 "	4 50	4 50	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & HONS CO.			
Tutti Frutti, 35 5c bars	....	\$1 20	....
Pepsin Tutti Frutti, 23 5c packages	....	0	....
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	....	0 80	....
Horehound Tutti Frutti, glass tops, 35 5c packages	....	1 20	....
Cash Register, 390 5c bars and 1 pkgs	....	15 00	....
Tutti Frutti Show Case, 180 5c bars and packages	....	5 50	....
Glass Jar with Pepsin Tutti Frutti, 115 c packages	....	....	....

Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 35 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.			
Cocoa essence, 3 oz. packages	per doz.	\$1 65	....
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40	....
Rock Chocolate, loose	....	0 37 1/2	....
" " 1-lb. tins	....	0 40	....
Cocoa Nibs, 11-lb. tins	....	0 40	....
TODHUNTER, MITCHELL & CO'S.			
Chocolate—	per lb.	....	....
French, 1/4's—6 and 12 lbs.	....	0 30	....
Caracas, 1/4's—6 and 12 lbs.	....	0 35	....
Premium, 1/2's—6 and 12 lbs.	....	0 30	....
Sante, 1/4's—6 and 12 lbs.	....	0 26	....
Diamond, 1/4's—6 and 12 lbs.	....	0 22	....
Sticks, gross boxes, each	....	1 00	....
Cocoa—			
Homeopathic, 1/4's, 8 and 14 lbs.	....	0 30	....
Pearl, " " "	....	0 25	....
London Pearl, 12 and 18 " "	....	0 22	....
Rock " " "	....	0 30	....
Bulk, in boxes	....	0 15	....
Royal Cocoa Essence, packages	per doz.	1 40	....
E.P.S.'S.			
Cocoa—	per lb.	....	....
Case of 11 lbs. each	....	0 35	....
Smaller quantities	....	0 37 1/2	....

FRY'S.

(A. P. Tippet & Co., Agents.)			
Chocolate—	per lb.	....	....
Caracas, 1/4's, 6-lb. boxes	....	0 42	....
Vanilla, 1/4's	....	0 42	....
" Gold Medal " Sweet, 6 lb. bxs.	....	0 29	....
Pure, unsweetened, 1/4's, 6 lb. bxs.	....	0 42	....
Fry's " Diamond, 1/4's, 6 lb. bxs.	....	0 24	....
Fry's " Monogram, 1/4's, 6 lb. bxs.	....	0 24	....
Cocoa—			
Concentrated, 1/4's, 1 doz. in box	per doz.	2 40	....
" " " "
" " " "
Homeopathic, 1/4's, 14 lb. boxes	....	0 33	....
" " " " "	....	0 33	....

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	....	0 28
Mott's Homeopathic Cocoa (1/4's)	....	0 32
Mott's Breakfast Cocoa (in tins)	....	0 45
Mott's No. 1 Chocolate	....	0 30
Mott's Breakfast Chocolate	....	0 28
Mott's Caracas Chocolate	....	0 40
Mott's Diamond Chocolate	....	0 22
Mott's French-Can Chocolate	....	0 18
Mott's Navy or Cooking Chocolate	....	0 27
Mott's Cocoa Nibs	....	0 35
Mott's Cocoa Shells	....	0 05
Vanilla Sticks, per gross	....	0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO'S	
Chocolate—	....
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	....
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	....
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	....
In bxs, nd 12 lbs. each, 1/2 lb., tins.	0 49

COFFEE.

Green.			
Mocha	per lb.	0 27 1/2	0 30
Old Government Java	....	0 30	0 33
Rio	....	0 17	0 20
Plantation Ceylon	....	0 29	0 31
Porto Rico	....	0 24	0 28
Guatemala	....	0 24	0 28
Jamaica	....	0 21	0 25
Maracaibo	....	0 21	0 25
TODHUNTER, MITCHELL & CO'S			
Excelsior Blend	....	0 34	....
Our Own " "	....	0 32	....
Jersey " "	....	0 30	....
Laguaya " "	....	0 28	....
Mocha and Java	....	0 35	....
Old Government Java	0 30	0 32	0 36
Arabian Mocha	....	0 35	....
Maracaibo	....	0 28	0 30
Santos	....	0 25	0 27

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE
TRADE ONLY

You Can Buy **plug tobaccos duty paid.**
Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151
St. Maurice Street

Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Tutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	0 02	0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " 2 doz. to case	6 00	
" " 3 " " "	8 40	
" " 4 " " "	10 00	
" " ½ pint	12 00	
Olive Oil, ½ pts., 2 doz. to case,		1 25
" " pints, 2 doz. to case,		2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	

EXTRACTS.

Malley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00
Crown Brand (Robert Greig & Co.)—	
2 oz. Bottle, per doz.	1 50
3½ " " "	2 00
4 " " "	3 00
8 " " "	6 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bot-	
ties	12 00
Ketchup, Screw Top,	
S. & L. "High Grade"	21 00
per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz.	6 00
8 oz.	9 00
16 oz.	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 90
Milk Granules with Cereals, in cases,	
4 doz	5 00

FRUITS.

FOREIGN.		per lb.
Currants—Provincials, bbls.	0 04½	0 04½
" " " " ½ bbls.	0 04½	0 04½
" " " " ¼ bbls.	0 04½	0 04½
" " " " 1/8 bbls.	0 04½	0 04½
" " " " 1/4 bbls.	0 04½	0 04½
" " " " 1/2 bbls.	0 04½	0 04½
" " " " cases	0 04½	0 05
" " " " cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz.	0 08	0 09
" " " " 10 lb.	0 07½	0 09
" " " " 18 lb.	0 09	0 10
" " " " 28 lb.	0 10	0 12
" " " " taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" " " " Bordeaux	0 04½	0 06½
" " " " Valencia, off stalk.	0 04½	0 05
" " " " Fine, off stalk	0 05	0 05½
" " " " Selected	0 06½	0 06½
" " " " Layers	0 06½	0 06½
" " " " Sultanias	0 05½	0 08
" " " " Cal. Loese Musca-		
" " " " tels 50 lb. boxes	0 05½	0 06½
" " " " Malaga—		
" " " " Dehesa Clusters	4 25	4 50
" " " " Lemons—Messina, boxes	2 75	3 50
" " " " Oranges	5 00	6 00

DOMESTIC.

Apples, dried, per lb.	0 03	0 03½
evaporated	0 75	0 07

FOOD.

Split Peas	3 25	per brl.
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00	
ROBINSON'S BARLEY AND GROATS.		
Patent Barley, ½ lb. tins	1 25	per doz.
" " 1 lb. tins	2 25	
" " Groats, ½ lb. tins	1 25	
" " 1 lb. tins	2 25	

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½
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HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35

HORSE NAILS—

Canadian, dia. 50 per cent.	
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HORSE SHOES—

From Toronto, per keg	3 60
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SCREWS—Wood—

Flat-head iron, 80 p. c. dia.	
Round-head iron, 75 p. c. dia.	
Flat-head brass, 75 p. c. dia.	
Round-head brass, 75 p. c. dia.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80

ROPE—

Manilla	0 09	0 09½
Sisal	0 06½	0 07½

AXES—

Per box	6 00	12 00
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SHOT—

Canadian, dia. 17½ per cent.	
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HINGES—

Heavy T and strap	0 04½	0 05
Screw, hook and strap	0 03½	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

25 lb. irons	0 04½	0 05
No. 1	0 04½	0 04½
No. 2	0 04½	0 04½
No. 3	0 04	0 04

TURPENTINE—

Selected packages, per gal.	0 38	0 39
3c. extra outside points.		

LINSEED OIL—

Raw, per gal	0 50	0 51
Boiled.	0 53	0 55
3c. extra outside points.		

GLUE—

Common per lb	0 07½	0 08
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INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85
Keelers No. 4.	7 00
" " 5.	6 00
" " 6.	5 00
" " 7.	2 65
Milk Pans.	2 65
Wash Basins, flat bottoms	2 50
" " round bottoms	2 50

Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
Orange Marmalade	per doz.
Clear Jelly Marmalade	1 60
Strawberry W. F. Jam	2 30
Raspberry " "	2 30
Apricot " "	2 00
Black Currant " "	1 85
Other Jams " "	1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.)	

GELATINES.

KNOX'S	
Sparkling calves foot	1 20
Crystallized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85
" " " Red,	90

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Mince Meat, per gross, net	\$12 00
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MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz.	0 30
Ginger Ale, per doz.	0 45
Cream Soda, per doz.	0 35
Kola, per doz.	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.	
Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " ½ lb. tins	0 42
" " ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
" " 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25
" " 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	\$7 50
Small Med.	7 50
Medium " "	10 80
Large " "	12 00
Spoon " "	18 00
Beer Mug " "	16 20
Tumbler " "	11 50
Cream Jug " "	21 00
Sugar Bowl " "	22 00
Caddy " "	24 00

RICE, ETC.

Rice—		per lb.	per lb.
Standard " B "	0 03½	0 03½	
Patna " "	0 04	0 04	
Japan " "	0 05		
Imperial Seeta " "	0 05½		
Extra Burmah " "	0 03½	0 04	
Java Extra " "	0 06½	0 06½	
Genuine Carolina " "	0 09½	0 10	
Grand Duke " "	0 06½	0 06½	

Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05½
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 06½
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	0 07
48 lb. "	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½
KINGSFORD'S OSWEGO STARCH.	



ILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., 0 08		
{ 6-lb. boxes, sliding covers		
{ (12-lb. boxes each crate.	0 06½	
PURE—16-lb. boxes	0 07	
OSWEGO { 40-lb. boxes, 1-lb.		
CORN STARCH { packages	0 07½	
For puddings, custards, etc.		
ONTARIO { 38-lb. to 45-lb. boxes,		
STARCH { 6 bundles	0 06	
STARCH IN { Silver Gloss	0 07½	
BARRELS { Pure	0 06½	
SUGAR.		
Granulated	4 50	c. per lb.
Paris Lump bbls. and 100-lb. boxes	0 05½	0 35
" " in 50 lb. boxes	0 05½	0 05 80
Extra Ground, bbls. icing		

"Brantford"
and
"Challenge"

Corn Starch

Put up in handsome packages, and the quality is perfect.
Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey		0 40
2 gal. pails	1 10	1 15
3 gal. pails	1 40	1 50

MOLASSES.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	83 5
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1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 1/20 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42

Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 55
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

Green label, retailed at	30c.	0 22
Blue label, retailed at	40c.	0 30
Red label, retailed at	50c.	0 36
Gold label, retailed at 60c.		0 44

Terms, 30 days net.

"KOLONA"		
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.		
Blue Label	0 22	
Green Label	0 28	
Red Label	0 35	

Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold Bar, 8s	0 59
Ingots, rough and ready, 8s.	0 57
Laurel, 7s	0 49
Brier, 7s	0 47
Index, 7s	0 44
Honeyuckle, 8s	0 56
Napoleon, 8s	0 50
Victoria, 12s	0 47
Brunette, 12s	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesset Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	\$10 00
Royal Turkish Egyptian	10 00
Crème de la Crème	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	43
Spun roll chewing, boxes	55

Plug smoking (with or without tags)—	per lb.
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08

CIGARS—	
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Crème de la Crème Reina Victoria Extra, 1-20	55 00
Crème de la Crème Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Faut, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50

CIGARS—S. DAVIS & SONS, MONTREAL.

SIZES		Per M
Madre E Hijo, Lord Lansdowne	60 00	\$80 00
" " Panetelas	60 00	
Madre E Hijo, Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	85 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Victoria Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Pins	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
" " Queens	29 00	
Cigarettes—All Tobacco—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

WASHING POWDER.

"SILVER DUST"		
Case, 72 1-lb. cartons	5 00	
Half case, 36 1-lb. "	2 50	
Case, 24 3-lb. "	4 25	
Half case, 12 3-lb. "	2 12	
Case, 100 5-cent packages	3 50	
Half case, 50 5-cent packages	1 80	

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz	\$ 1 45
" " " " " " " "		1 60
" " " " " " " "		1 40
" " " " " " " "		1 55
" " " " " " " "		1 40
Tubs, No. 0		8 00
" " 1		6 50
" " 2		5 50
" " 3		4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " XX	1 40
" " X	1 25
" " Special Globe	1 50
Matches—	
5-Case Lots, Single Case	
Telegraph	\$3 30
Telephone	3 10
Parlor	1 70
Red Parlor	1 70
Safety	4 00
Flamers	2 25

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	8 20 00
" " 10	1 10
" " 2 Tiger	5 00
" " 4	2 00

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Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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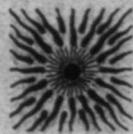


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