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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, JULY 8, 1892.

No. 28

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THE CANADIAN GROCER

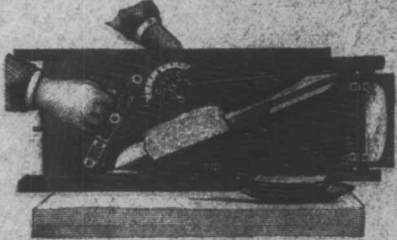
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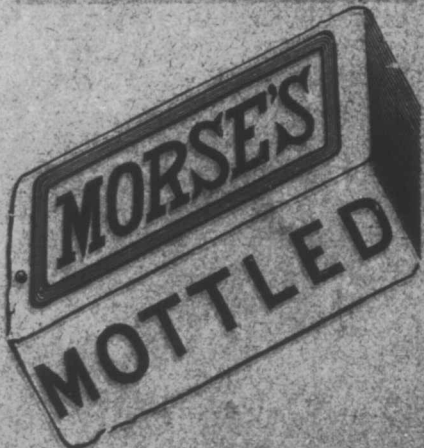
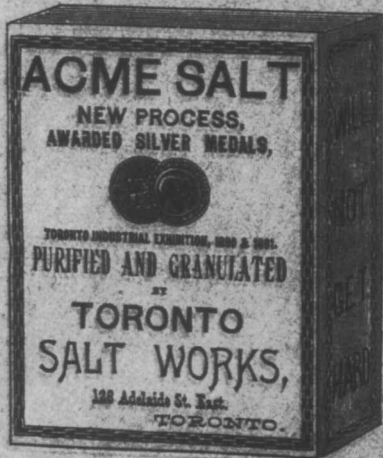
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
 and General Storekeepers.

Vol. VI.

TORONTO, JULY 8, 1892.

No. 28

J. B. McLEAN,
 President.

HUGH O. McLEAN,
 Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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THIS WEEK'S MOTTO :

Keep your place of business tidy. Customers have eyes and noses and they are easily disgusted.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Certain retail grocers of this city continue to wage relentless competition against their fellow merchants. Profits they are determined nobody shall have, but customers they pursue with an ardor that hardly seems rational. Their feverish eagerness to checkmate all rivals who aim to make business pay is difficult to understand because of its entire purposelessness. They care not who gets the people's money so long as they supply the people's goods. For that laudable ambition they are willing evidently to forfeit their commercial future. They appear to be transported, by the intensity of their opposition, from the sphere of trade to the arena of sport or war, where there is no glory except in the defeat of every rival, where no compromise is consistent with success. There is no room for indulgence, moderation, con-

sideration for others—all is self, and the steadfast purpose to overthrow everybody that is not on the same side. Such feelings as these appear to have the upper hand among the grocers who are cutting prices out of all reason in this city to-day. They have a conception of business that is entirely wrong. It is the conception of war that they misapply to business, and with it goes that loose morality of which the most expressive motto is "Everything is fair in war."

* * *

That sport, not business, dominates some men's course in trade appears to be demonstrated by the risks they frequently take, of which none are more daring than those they run in cutting prices. They take their solvency in their hand, and not only occasionally venture, but continually hover, on the very brink of disaster, like some foolhardy coachmen whose conceit in their own driving leads them to hazard their lives that they may show how close to destruction they may run along the edge of a precipice. There are some people who appear to court danger and are mercifully spared from falling a prey to it. They make bad rivals in business. If conservative traders had to encounter an opposition that was strong by reason of its economy which made cheapness possible, they could hope to train down to conditions to cope with their antagonist, much in the same way as navvies in certain parts of the United States have been able to compete with Chinese labor, on account of their descending to a lower scale of comfort. This would be undesirable, but it would be preferable to putting capital in such peril as it put in by the competition the boastfully aggressive traders carry on. These professors of aggressive tactics are the men who make bad debts or depreciated accounts for the wholesalers.

* * *

It is a hard matter to keep up the standard

of quality and at the same time arbitrarily force down the level of prices. Any attempt so to frustrate normal market tendencies may for awhile repress value that is determined by the cost of production, or that is the resultant of the comparative quantity of supply and demand, but it cannot long keep the market from righting itself by bringing about a change in quality. As between a given price and a given article, there may for a time be imperfect equivalence, but one or the other has to adjust itself in the end. If the cut price prevails, the quality has to come down to it. It is true that very often the descent to lower quality to accommodate the article to a certain cut price, is but a step towards securing both quality and economy, for the very persistence of low prices has sometimes so overruled ideas founded on value, that invention has been thereby stimulated to reduce the cost of production and so finally bring about the restoration of former quality for the favorite price. But too generally all there comes of it is loss. The quality of granulated sugar is now suffering in this country as the result of letting down the price unduly for the sake of business. In no country in the world was there a higher quality of granulated sugar produced than in Canada. Of course not all our refiners, nor a very large minority of them for that matter, had attained to this excellence in product, but we have refiners who made and still make the very finest granulated sugar. It would be a great pity that they should be deterred from steadily continuing to make that class of sugar. It is to the credit of those who refuse to make a poorer granulated sugar, that they resist a pressure which so many of their fellow-refiners are yielding to, the tendency of low prices to degrade quality. If we still have the best granulated sugar to be found anywhere, we probably also have the worst, and it is to the depressing competition among sellers to surpass each other in making low offers that

this latter boast is due. There is poorer granulated and much more of it than there ever was before now going into trade in this country. The poor stuff is having the sale for awhile, but it is likely to work itself out of favor before it has levelled down all production. The people used to pay high prices for superior sugar; it is unlikely that they will deny themselves that luxury when they can get it at the low prices that normal quotations offer to-day.

* * *

One excrescence that Canadian society should have sloughed off before this is the tea-pedlar. Our farmers must be people of lowly simplicity, or they would no longer be dividing up their substance with men who get at the selling price of tea by multiplying the cost by two. The artful Europeans who used to despoil our aborigines by giving them worthless trinkets for their good furs, took advantage of a native innocence that was hardly more touching than that of our agriculturists who buy tea from pedlars. The gentle tiller of the soil rarely knows good tea from bad. With him tea and lye commonly differ only in degree; the latter excoriates the mucous membrane a little too much to be a favorite beverage, but the kind of tea he likes has something of the same rich liquoring quality and fulness of body. The boys who call at his house to sell tea know what tickles his palate, and they don't need a worm to distil the refined juice that is to captivate his taste. They brew it. They need a fire strong enough to exhaust the tea of every soluble constituent, and a vessel large enough to still retain some of the water after the long process of boiling and evaporating is finished. The resultling liquid will scrape the epithelium off the farmer's tonsils, and tan the coat of his stomach till it is tough enough for the material of a drum-head. The pedlar will then lasso an order for from five to twenty pounds of the gentle aromatic. The farmer does not know that good tea is to be drawn just long enough to get the theine extracted and that the process must stop before the herb begins to yield any considerable part of its tannin. This same tannin would embrown the rugged hide of the ox, and is the active principle in whatever agent is used for the conversion of raw hide into the leather of commerce. The less of it that is extracted the better, but there are some teas that cannot be made anything of without being subjected to boiling. The essence thus obtained is 'strong,' and that

is what pleases and also what injures. The pedlars are doing a good business in various parts of the country. They presume upon the general inclination among the people to regard them as experts in judging, blending and preparing tea, and have usually a stock of lies that are very plausible and look like self-evident truths. The grocer cannot persuade the farmers to believe that they are paying twice what the tea is worth, though it is usually a matter of fact that they are. Still, every grocer who has a customer to whom he can sell no tea ought not to miss an opportunity to show the best value he can offer and to make a few remarks for his customer's benefit upon pedlars' tea.

* * *

That aggregation of trash, the seven cent store, has made a line of goods that was formerly a remunerative one to the grocer now almost worthless. This line includes certain classes of woodenware, tinware, combs, toilet soaps, small household articles, popular toys and other sundries. The competition of the seven cent store in its immediate results is a small matter compared with conditions which it has brought into existence. It has been a prolific cause of a low grade of production. Many of the keepers of these stores, and department storekeepers who have a seven cent counter, send their orders direct to the manufacturers, and in cases where there are standard brands, as in soaps, they endeavor to have these brands imitated as closely as possible in a much inferior article. In fact there are manufacturers not above making grades of their product very much lower in quality than certain standards of theirs and putting the well known brand upon them. The fact that seven cent goods and trashy goods to sell at other low prices are very popular has stimulated the production of trash, and now a grocer who asks a normal price for matches that one dare ignite without apologizing or raising a window, has often to point to the difference in quality to justify his quotation. Matches are working their own cure, but for toilet soaps and many other lines it is hard to get full prices from the people, and the seven cent stores have made it hard. Much of this class of stock the grocer finds no longer worth bothering with. The price of the inferior goods influences and generally rules the price of superior goods in this as in staple lines. It is always the case where the volume of low grade stuff is large.

COMMERCIAL BULLETIN NO 4.

"Trade With Great Britain" is the title of Commercial Bulletin No. 4, just issued by the Finance Department of the Dominion Government. The Canadian products of which the export trade with Great Britain is treated in this pamphlet are: Eggs, Poultry, Canned Goods and Dried and Evaporated Fruits. The little book contains a collection of statistics, facts and suggestions in relation to these that must be serviceable in putting upon the right lines the further development of an export trade in them with Great Britain. As a manual of market information the Bulletin is an important publication, and ought to be read carefully, not only by shippers, but also by all traders who have the handling in any stage of their movement of the commodities it deals with.

In tracing the rise of an English market for Canadian eggs the pamphlet shows that previous to October, 1890, we sent very few eggs across the Atlantic. The coming into effect of the McKinley Tariff Act at that date closed the United States market to us and diverted the attention of Canadian egg shippers to the open but distant market of Great Britain. The capacity of the British market is shown by a comparison of its imports with those of the United States for the years from and including 1885 to 1891. The figures submitted show that Great Britain imported during these years more than five times what the United States imported, which goes to demonstrate that there is a much more capable demand in Great Britain than in the United States. The particulars of the steps taken by the Canadian Government to furnish the trade with reliable information as to the feasibility of an egg-trade with Britain are recounted. So far as the issue of attempts made to carry on trade with Britain are concerned, the Bulletin's figures show that since the passing of the McKinley Act and up to the 30th of September, 1891, we have sold more eggs to the United States than to Great Britain. A comparison of the prices of Canadian eggs during the years 1889, 1890 and 1891 is in favor of the last year, though throughout that we had the extra tariff of the United States against us. A very interesting feature of the Bulletin and one calculated to enhance its usefulness to shippers is a collection of the answers that prominent English dealers returned to the set of questions in the following circular sent out last October by the High Commissioner for Canada:

"The High Commissioner for Canada will be glad if you can favour him with answers to the following questions:—

"1. Have you handled any Canadian eggs this season, and if so, how many?

"2. What reception have they met with on the London market, and what price have they brought compared with eggs imported from other countries?

"3. In what condition have the eggs arrived, and have you any suggestion to make as to any improvement in their packing?"

The replies are various, and all are clearly given from a business standpoint without any bias of political opinion. The Bulletin ought to be in the hands of all egg-dealers. What it has to say of poultry, canned goods, etc., will be touched on in another article.

THE SPIDER AND THE FLY.

(Contributed.)

SCENE I.

[Grocery Store. Proprietor standing behind counter. Enter city traveller.]

C. T.—Good morning, Mr. S., this is a lovely morning. Store Keeper—Yes, sir, it is.

C. T.—How do you like the idea of closing on Wednesday afternoons?

S. K.—Bully. Just the thing. Wouldn't wish for anything better.

C. T.—All right, sir. I am carrying an agreement in my pocket, signed by nearly all the grocers around here this side the river, and if you will be so kind as to add your signature you will confer a favor.

S. K.—Why certainly I will. Have J. & H. signed it? C. T.—Yes sir.

S. K.—All right. Give me the paper and I'll put my name to it. You know I didn't sign the sheet last year and kept open, and I was kicking myself all the time for not doing it, because I did not take in 25c. on a single Wednesday afternoon.

C. T.—I suppose not.

S. K.—No sir. [Signs the paper.]

C. T.—Thank you. Anything you are requiring to-day, Mr. S.?

S. K.—No, not a thing. To tell you the truth things are so infernally quiet that there is no encouragement to buy anything, and I have quite a lot of money out and it seems impossible to get it in.

C. T.—Well, sir, you are not the only one who is complaining. Nearly every one I call on has the same complaint, and most of them seem to think that both business and collections will remain in just the same state for at least two months yet. I cover the city once a week, and from east to west and north to south it is the same cry. Why, one of the oldest wholesale men we have in the grocery trade in this city said that for twenty years he had not experienced anything like it. So when a man like that makes such a statement you may depend upon it that things are in a critical state. I myself do not see what is going to make it any better. There is nothing going on in the way of work to alter the state of things. The only thing I can see for a man to do is to keep a stiff upper lip and go on hopefully. I often wonder what a man's life would be like if it were not for hope. Why, it's the sweetener of life. A man's life without hope would be like existence without light.

S. K.—Well, sir, you are right. If it was not for hope we would die of the blues many a time.

C. T.—Yes, if a man could die more than once. Well, you think there is nothing wanted, Mr. S.?

S. K.—No, sir, not a thing.

C. T.—Well, good day.

S. K.—Good day.

SCENE 2.

[Day of closing. All the stores are closed. Storekeeper makes his appearance at the door of his store all ready for a walk.]

S. K.—(To himself) I guess I'll call on the barber and get him to go out. [Walks into barber's] What are you keeping open for? They are all closed. Shut up and come on out.

Barber—All right where shall we go?

S. K.—Oh up into the city.

Barber—All right come on [Both go up into the city.]

[2 hours afterwards grocer returns, opens up and like the spider wants to catch the fly, but flies being scarce he takes a walk along the pavement and meets the cook of a customer of a neighbouring grocer, who had been knocking at the door of her grocer and could not get in.]

S. K.—Can't you get in?

Cook—No.

S. K.—Well, I'm open. If you want anything you can get it from me.

Cook Oh, no, thank you, I will wait until they come back.

[Spider returns to his web feeling rather mean at not catching the fly.]

C. T.—[Taking a walk with friend, sees all this.]

Here is a sample of how some supposed men of principle keep their promise. One man like that can spoil 50 good men. The only remedy for a man like that is to keep closed and spare no pains to make him feel his meanness.

DRIED FRUITS.

Complaints of damage to the growing crops of currants by the disease, which is reported to be the "Peronospera," continue to reach England, and have resulted in holders being able to establish an advance of about 1s. per cwt. That a certain amount of damage has been done there can be no reasonable doubt, but at the same time the experience of past seasons would go clearly to prove that reports despatched under the excitement of the moment are invariably greatly exaggerated. Even supposing that as much as 20,000 tons have been destroyed, it is not by any means impossible that it may result in benefit to all concerned. The crop of this season, which is estimated to amount to 165,000 tons, has proved to be unmanageably large, and it is likely that a new season will be started with a stock in England and Greece of from 20,000 to 25,000 tons. Had all gone well, the weight of the 1892 crop would probably have reached a total of at least 170,000 tons, and even if 30,000 or 40,000 tons were destroyed, there would remain an ample supply for the requirements of all the consuming countries, when the stock to be carried over is taken into account. The reports which have arrived vary considerably as to the damage which has up to this time been done; and after regarding them all

with due consideration, the conclusion arrived at is that the entire crop has not been lessened by as much as 10 per cent., and that this deficiency can well be spared, and will probably be to the ultimate advantage of all concerned. The damage has been felt most in the particular districts of Pirgos, Campos, and Zante, and it is only reasonable to make allowance for the undue excitement which would doubtless prevail in these places; but it must be remembered that in others no appreciable mischief is evident, and, indeed, reports from them are more or less favourable.—Produce Markets Review.

THE CORNER GROCERY.

"Well, Mr. Harkless," inquired the drummer after the crowd had thinned out, "are you needing anything in my line?"

"Why yes, I'm needin' some goods," answered Joel, "but I reckon I kaint buy 'em uv you, I perpose bein' fore handed, an' buyin' frum first han's, an' not payin' all you fellers to run aroun' the country puttin' on style an' havin' good times, an' et all comin' out uv us."

"Yas," interrupted the Granger, "ther' is over \$10,000,000 now paid out every year to these drummers, an' ef that was divided up et ud help us all mightily. I'll tell yer, ther's jst w'y ther farmers hes sich hard times, holdin' up all them classes et don't work, an' Joel's right to shut down on 'em an buy nothin' uv 'em.

"Gentlemen!" said the drummer, "please let me say a few words. You say there is \$10,000,000 paid travellin' men, and that divided up it would help you so. Divided up! Why that is just what it is, and these same travellin' men do it most thoroughly, distribute it in a thousand different channels of trade, and the farmers get the benefit too, in lower freights, better markets and cheaper goods, and through this medium of salesmen it brings the market to your own door.

"You say we put on lots of style and that you pay for it, and that it costs you so much. Now, cannot you see as regards cost that as we visit fifteen to twenty merchants a day, the expense to each must be very light; and that if a merchant went to market it would cost him more; or that if he buys direct, that he takes so many blind chances—that he avoids through the traveling man.

"Do you not know that this has been verified time and again by men who thought as you now do?"

"Cannot you recognize also that we middlemen that you think useless and a lot of parasites, are consumers and help make valuable your products?"

"Let me ask, what would your stuff be worth without anybody to buy it? Now, you advise Mr. Harkless not to buy from a drummer, you simply urge him to cut his own throat financially, and time will show it.

"Gentlemen, the old story of the clock has a lesson for you, in that it would teach you that each one has his place to fill, and that we need each other, and that if you take away one piece the whole machine will stop. Gentlemen, good day," and out he went, leaving the crowd somewhat confused, until Zeke Hayseed restored confidence by remarking: "Thet's the way with all them doggone agents, they's eddicated an' can argify honest fellers out uv countenance every time."

WHY TEA IS CHEAP.

"The real causes," says the London Statist, "that have brought about the fall in the price of tea, some qualities having since a year ago declined as much as 30 to 40 per cent., are firstly, the keen competition between British-grown tea and China; secondly, the Baring crisis, which stopped speculation all over the world, and restricted credit facilities; thirdly, the fall in silver, enabling exporters from the far East to sell far more cheaply; and, fourthly, speculation for the fall encouraged by the foregoing reasons. In the twelve months there has been a fall in silver of about 5d. per ounce, or over 11 per cent. But the exporter of tea evidently could sell in London for 11 per cent. less than twelve months ago, and yet get precisely the same price in rupees or in dollars in India or China, as the case may be. From this it will be seen that the fall in silver only partially accounts for the state of the tea market, for the fall in tea to the extent mentioned has occurred at the same time that there has been a fall in silver from 44½d. to 39½d. per ounce, which is little more than 11 per cent. On the other hand, tea a year ago was considerably higher than twelve months previously, and the last few days there has been a decided turn for the better in the tea market."

THE BANANA FOOD COMPANY.

The American Vice-Consul at Colon says that a company has been formed in New York with a capital of 75,000 dollars, under the name of the Banana Food Company, for the purpose of drying and otherwise preparing bananas and plantains for food. A charter or certificate of incorporation has been obtained from the State of West Virginia, and as soon as the necessary preliminaries can be arranged it is proposed to begin operations. Experiments have already been made going to show that the fruit can be successfully evaporated and prepared for market, either as dried fruit, as flour or meal, or canned in pulp. In one and all of these forms the claim is made that the product can be put up so cheaply and in such attractive shapes as a food supply that it will be certain to come into immediate and general use in the United States and Europe. An analysis has been made by Professor Wynter Blythe, from which it appears that the constituents of the banana and wheat-flour compare as follows:—Banana: 8.05 per cent. water, 1.46 per cent. soluble albumen dextrine, 82.57 per cent. starch, 2.58 per cent. albuminoids, 0.77 per cent. fat, and 1.88 per cent. ash. Wheat flour: 15.08 per cent. water, 81.6 per cent. starch, 2.11 per cent. albuminoids, and 0.35 per cent. ash. Careful observations have also been made as to the comparative loss of weight by evaporation, and it has been found that while apples yield only 12 per cent, ban-

anas with the skins removed will give within a small fraction of 25 per cent of thoroughly desiccated fruit. The supply of plantains and bananas in the region accessible to this port by land and sea is very large already, and might be made practically unlimited. The fruit grows to maturity all the year round, and may be obtained every day throughout the year, so that the manufacture of food therefrom can be continuous, in which there is an advantage over the prepared fruits of the temperate zones. It is therefore believed that, as the banana, so nutritious and wholesome, has come to be extensively used and highly valued in its raw or fresh state, there will certainly soon be a demand for the same in its prepared forms, and that banana food will become an important element in the future nourishment of the world's millions. In the collapsed industrial condition of the isthmus, due to the failure of the Panama Canal Company, the organization of the local enterprise under consideration is regarded with hopeful interest. Some even go so far as to predict that it may prove to be the beginning of great things.—Grocers' Review.

THE VICISSITUDES OF THE MOLASSES TRADE.

The columns of the Trade Bulletin for some weeks past have reflected the unsatisfactory condition of the molasses trade, showing the unprofitable nature of business in the new season's product; but if recent transactions have been put through at little or no profit, and in some instances at a loss, what may be said of the heavy losses sustained on stocks still held by those who purchased them about a year ago? There is at the present time a lot of about 1,500 puncheons of Trinidad molasses stored in this city and owned by a Toronto firm, which cost 35c. per gallon a year ago; but which to-day would not realize, it is said, over 20 or 21c. per gallon, showing an estimated loss of about \$20,000, including carrying charges, etc. At the time the above lot of Trinidad was purchased the market was strong and excited, round lots of Barbadoes selling at 40c. per gallon, although the price to-day is 29c. This year a number of firms who formerly purchased from importers here, have bought direct at the Islands, and even at the low cost laid down here they do not stand to make much if any money. A party in the trade said a few days ago, that at the very reasonable prices Barbadoes molasses cost to bring in this season, a good profit might have been made had not the ruinous competition between houses here turned profits into losses. It is also said that there are syrups held in this city which show a much heavier loss than is sustained upon the above lot of Barbadoes molasses. In both instances, however, the purchases were speculative, and may be carried a long while yet, to take advantage of any rise that may take place in values, although it is said the probabilities are that any advance that is likely to occur in prices, will be offset by the increased carrying charges.—Trade Bulletin.

POINTS FOR CLERKS.

An intelligent foreigner who had traveled over much of the world was once asked if he found any characteristics which seemed common to all the race in all countries.

After a little thought he said in broken English, "Me think all men love lazy."

He had found people everywhere willing to enjoy the good things of life, but unwilling to put forth the labor needed to acquire them. Work, as a rule, may be from compulsion of some sort. "You will never do any more than you are obliged to," was a saying of a professor to the young men about stepping out into professional life. It does not sound flattering to human nature, but I think our observation will corroborate it if not our experience. Idleness and unprofitable industry are what seem most enchanting to the young. The latter is often pursued with an ardor that would make a man rich and wise if turned into a useful channel. The rigors and self-denial and long hours of toil the boys give to a drill for a regatta would crush them if it was in the line of their regular work.

But where mere pastime is made the business of life there is no fair development of manly qualities. The mind is dwarfed and the activities frittered away on trifles of no earthly profit. It is of no consequence to the world that one horse can trot a mile in half a second less time than another. The Shah of Persia was quite sensible when he declined to attend the races in England on the ground that "it was known to him that one horse was faster than another."

It is the custom of the age to label everything at what it is worth; and we may with advantage learn to discriminate between true and false values in these matters.

Work which has something to show for it is the only kind worth doing. An impecunious Yankee was hired by a man, to whom he applied for work, to pound on a log by the hour. He gave it up after an hour, saying he "would not chop without seeing the chips fly." It is an encouragement to any industrious worker to see the chips fly.

However natural it may be to love laziness, there is a possibility of cultivating industry until it becomes second nature; and it is a fact about acquired tastes that they are by far the strongest we possess. Any man who uses tobacco can corroborate this. It is an easy thing to make one's self a worker. All you have to do is to throw all your might into your business, and the steady repetition will form the habit. The habit formed, and idleness will be more irksome than the hardest work. "Seest thou a man delight in his business, he shall stand before kings." But the gain in character to himself is the highest advantage. "The most sensible men I have ever known," said Hazlitt "were intelligent men of business, who argue from what they see and know, instead of spinning cobweb theories."—American Grocer.

The Popular Demand

For "Hillwattee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

**THE
"MONSOON"
BRAND**

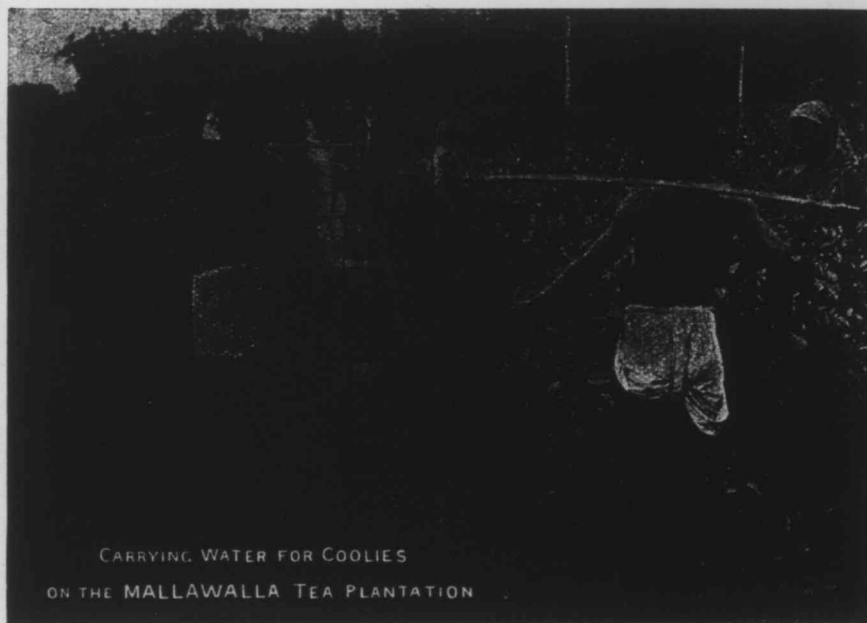
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the **STRENGTH** and **FLAVOR** of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.



"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,
Agents for Canada.

THE CHRONIC GRUMBLER.

Are you acquainted with the grumbler? He is not numerous let us hope. But he is still on top of the earth all the same. He ought to be ostracized from the company of the average business man.

Who is the chronic grumbler? Why, he is the man who is always grumbling. He grumbles at this, he grumbles at that; he grumbles because the weather is too hot, he grumbles because it is too cold. He grumbles when it rains and when it does not rain he is just the same old grumbler. He grumbles because trade is dull and he grumbles when there is so much that he has to "hump himself" a little.

He grumbles because the roads are bad and it would be almost the same if they were good. He is sorry he went into business in the one-horse town where he is. It would have been all the same if he had gone into a large city. He grumbles because his neighbor merchant across the street is getting all his trade. But that is quite natural. People have been listening to his grumbling so long that they have become sick and tired of it and they have as a result changed their place of doing business.

The habit has so fixed itself on the grumbler that he is not able to tell when trade is good. He is always ready to find fault with existing conditions, no matter how good they may be. He can't keep a clerk any length of time, and no wonder. Clerks are but human and it gives them an attack of "that tired feeling" when they hear so much fault finding going on all the time.

We do not like dark and gloomy weather as a steady diet; neither do we enjoy doing business with a man who is always dark and gloomy. Why is it that a man can become so disagreeable? That is a question which is hard to answer.

It is just like other habits, it can be broken easily if a beginning is made when one first has the inclination to grumble. On the other hand, if no check is placed on the reins, it will be just as hard to break up a habit of grumbling as any other bad habit.

Who ever heard of a grumbler attaining success among his fellows? The man who succeeds is not built that way. He is always cheerful and finds some good in all things.

There is no earthly use for the grumbler and the sooner he fades from sight and hearing the better the public will be pleased. He is not of the slightest good to himself or to anybody else. If a man has contracted the habit, the sooner he breaks it up the sooner will he attain success, happiness, and the esteem of his fellowman. He needs to be born again and commence over in the right way. It is certainly to be hoped that he is becoming scarcer as every day goes by.—Ex.

DRY GOODS.

Trade during the past week has been quiet but satisfactory. The houses are summing up the month's business and it shows a strong increase over last June's total. In fact the last three months have each shown an increase in total business done by most of the houses. The continuance of damp weather has prevented a very great run during the past week on summer fabrics and dress goods have consequently been slow. But odd pieces and broken parcels have found a sale with the shrewd bargain seekers who have been in the market during the past few days. These have mostly been well repaid for their visits as some good drives have been offered.

Several of the houses, anticipating the advance in cottons and other Canadian goods had ordered early, and the stocks are now nearly all received. Buyers who were shrewd enough to do this are now enabled to keep their slower competitors wondering as to the cause of some shading in prices. But while the advantage to the wholesaler will be great, very little of it will benefit the retailer, as the former is too wise to cut prices to any extent.

Many of the travellers were in the houses during the past week getting their fall and winter samples in order. Already they are beginning to disperse again with their new attractions, and their sounds will soon be heard throughout the land. Dealers are buying very warily, as just now the crop prospects are not so bright as two weeks ago. From Quebec very discouraging reports have been received. But a few weeks nice weather would make a huge difference.

Letter-orders have been quite numerous during the week, but not so bulky as in previous weeks. The falling off in demand for dress goods has been quite marked.

The dress goods for fall will run strong in tweed effects, but some other very attractive lines will be shown.

NOTES.

Gordon MacKay & Co. are showing extra value in some new shipments, the chief being three hundred pieces of navy all wool serge and five hundred pieces gray shaker flannel. Just now they are clearing sateens and prints at very low prices and also quoting extra drives in black and colored cashmeres. Among the new goods received by this firm are: wide Windsors in all colors; hemi-stitched linen and lawn handkerchiefs; a full range of plain honey-comb and fancy knitted shawls; a large stock of Canadian tweeds with special value in blue and in digo serges in three and six-quarter goods.

Caldecott, Burton and Spence have received about the last of their shipments in Canadian shirtings, linings, flannelettes, and other cotton staples thus giving them a very full and varied stock of the latest productions of the Canadian mills. These goods

were ordered early in order to avoid the later advances. Nine of their travellers have left with full samples of fall and winter goods.

John Macdonald & Co. have just received very heavy shipments of tapestries, Brussels and Wiltons, and especially varied is their stock in hems, which includes all qualities and widths. Their orders for fall delivery of carpets has been unusually large.

W. R. Brock & Co. have had such a continued strong demand for black worsted trouserings that they have already been forced to send in repeats for some of these lines. In this line they are showing much variety and good value. They have just received a large shipment of men's derby and four-in-hand ties in pretty and varied patterns.

John Macdonald & Co are selling the Hygiene corset. This corset being fitted up with shoulder straps and straps for holding up the skirt, is designed to relieve the waist of the load of garments and place this load on the shoulders. This is the proper way according to dress reformers and physicians, and this corset is meritoriously popular.

Wyld, Grasett & Darling are showing some beautiful ranges of linen goods. Their loom and bleached tablings are very clean made and serviceable goods, and their range is large. In towellings the variety they carry in all widths and makes is very large, and renders a selection easy. Very large ranges of flannelettes, shirtings, ticks and other Canadian goods are to be seen in the warehouse, and prime value in grey flannels. They make a great specialty of dress goods and a large variety of tweeds, henriettas and newest colorings in imported dress goods are represented in the samples, and will shortly be in the house.

John Macdonald & Co. are showing good value in a line of Merino half-hose, the Reliance, the special feature of which is a double foot and heel. They have also a large variety in light, flat neckwear for the summer trade. They have just added to their stock 15, 16, and 18-inch silk flusher for fancy work, and are showing these in all the newest art shades. A very pretty line of silk cord ruchings is also to be seen in this house.

Baking -- --

Powder -- --

Is used by measure not by weight.

Dr. Price's --

Owing to special processes and finest materials is the lightest and strongest and goes twenty per cent, further than any other.

H. P. ECKARDT & CO., WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS, 75 ST. PETER STREET, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

804, 306 St. Paul St., **MONTREAL, CANADA.**
143, 145 Commissioners St.

WE OFFER 2000 CASES

-TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



CAVERHILL, ROSE, HUGHES & CO., Montreal.

THE COMMERCIAL TRAVELLER.

The commercial traveller is the advance guard, skirmisher, minute man, scout and soldier in the mighty array of commercial pursuits. He stands between the wholesaler and retailer as the wire of the telegraph between two electrical instruments, and communication would be impossible without him. His brisk air and cheerful face encourage and brighten the very atmosphere of business. His ideas and suggestions awake from his lethargy the slumbering retailer, and open new avenues of trade. The commercial traveller is the whisk broom of business, and his duty is to brush the cobwebs from the corners, and enliven the conversation of both his customers and employers. What city could stand in the front rank of business activity and civilization if it forbid the entrance of commercial travellers? The commercial traveller finds his right to exist on a rock which cannot be removed without shaking to its foundation the whole structure of business. Let us then bow to the inevitable and patiently check up his expense book.—Sample Case.

SOME PHILOSOPHICAL REMARKS ABOUT TYPE.

Like a porter-house steak, advertising can be both overdone and underdone. There is in the art as in all other arts a golden mean, to strike which is at once success and popularity. A famous orator of the day, a champion in the religious controversial arena, in one of those epigrams in which he so much delights, embodied an idea with which most liberal-minded people will sympathize, when he said that he would rather be a beggar and spend his money like a king, than be a king and spend it like a beggar. How many kings are there in the business world who spend their money in kingly fashion in everything but—advertising? When it comes to the question of making an investment in printers' ink their liberality vanishes and in its place the calculating, pinch-penny spirit becomes at once manifest. This, of course, is suicidal folly, for no investment—not excepting silver mines or industrial stocks—pays a better return, or pays it for a longer period of time, than that for which the investor receives, in lieu of a certificate of stock, an advertising contract in a first-class journal with a guaranteed circulation among the lines of business wherein he desires to find customers.

The amount of interest upon his investment, the dividends in the form of profits, which come in not at stated intervals, sometimes with a space between or even greater duration than seemed the long wait between certain convivial hospitalities in the instance of two famous Southern governors—is decided by two factors: First—Did the advertiser select the proper medium; second—were the goods offered saleable and worth

the money asked for them? These questions answered satisfactorily, that is to say, honestly, in the affirmative, there is no telling whether the returns will be five or five hundred per cent. upon the investment. We believe the larger figures have been reached oftener than the smaller ones.

History repeats itself in the matter of advertising as well as in historical chronicles. Innumerable fortunes have been made by the judicious use of printers' ink. Nobody denies this. Fortunes have also been squandered in reckless advertising—equally true. But mark the chief cause of loss from this species of commercial enterprise. Almost every case of disaster caused by over-advertising can be traced to one cause which in itself proffers the very best indorsement of the value of publicity—a wild, unreasonable greed to still further realize the immense profits which have been proved to accrue to the patron of the preservative art. Throwing discretion to the winds the plungers in the advertising field have in many instances allowed their very eagerness to realize inordinate returns to run away with their judgment, and the result has been calamitous.

But overdoing are not the only faults which detract from the legitimate measure of success which is open to all who are willing to enter the lists and say their little say in printers' ink. There is much in their style—or to carry out the simile—in the tone of voice in which they tell their story. They may tell it in thunder tones and scare away the rats in the top attic and possible customers also; or they may drop into a whine which awakens pity and nothing more. Shakespeare in his oft-quoted "Advice to the Players" tells his hearers to

"Speak the speech, I pray you,
As I pronounce to you,
Trippingly on the tongue,"

adding the caution, born perhaps of misery endured when listening to "a periwig-pated fellow tearing a passion to tatters," that "If they mouthed it," he would "as lief the town crier spoke his lines." This was hard upon the histrionic abilities of the town-crier, who was the chief advertising medium also of Shakespeare's time, but it might be repeated to the noble army of advertisers to-day, changing only the form so as to apply to written instead of oral addresses. The advertising jumbler and bore is the worst kind of bore. True, one is not obliged to read what he tries so ineffectually to say, but see the good space wasted and the seed he is carelessly sowing for a future crop of tares in the form of anathemas against that beneficial aid of the truly wise, printers' ink, when in deed and in truth, the only stumbling-block is his own incapacity.—American Artisan.

The Whiting Cash and Parcel Carrier is being placed in the principal business houses throughout the Dominion, and is invariably giving satisfaction. See ad. in next issue of this journal.

WHERE THE JOKE COMES IN.

The boy's fishing pole was fastened under the root of a tree on the river bank yesterday, and he was sitting in the sun playing with a dog.

"Fishing?" inquired a man passing along the road.

"Yep," answered the boy, briefly.

"Nice dog you've got there. What's his name?"

"Fish."

"Fish? That's a queer name for a dog. What did you call him that for?"

"Cause he won't bite."

Then the man proceeded on his way.

Diner (to restaurant waiter): "What have you got for dinner?"

Waiter: "Roast beef, fried chicken, stewed lamb, baked potatoes, Indian pudding, milk tea and coffee."

Diner: "Give me the third, fourth, fifth, sixth, seventh, and two last syllables."

Wife: "John, I wish you'd go into Coffee & Co.'s when you're in town, and see why they haven't sent the groceries I ordered by post-card two days ago. It's shameful to neglect my order so. Just give them a good scolding, will you John?"

John: "I shall go there and see Mr. Coffee, himself about it."

John (an hour later): "Mr. Coffee, here's an order on this post-card that I've carried in my pocket two days. I wish you'd get the goods up to the house early this morning will you please?"

"Fine morning," said the baker to the butcher; "been taking a walk?" "Yes just came from your shop with half a dozen loaves of bread." "Where are they, then?" "Under my hat. Plenty of room for them there."

The baker did not forget this insult, and when the butcher met him on the street and asked him where he had been, he promptly answered:

"Been to your slaughterhouse; bought a calf's head." "Where is it, then?" "Under my hat," he retorted, and he walked away triumphant, as he thought.—[Exchange.

"Do you use night caps?" asked his sweetheart. "Yes, love," he replied, "with a little sugar," and she couldn't think what he meant.—Texas Siftings.

"Our accident insurance company, sir, will pay you \$100 for a broken leg——" "An' phwat, thin, would yez be payin' fer a whole wan?"—Indianapolis Journal.

Little Boy—"Mamma, may I go fishing?" Mamma—"No, my son, I'm afraid you'll get drowned; but you may go around to the grocery and buy me a mackerel."—Street & Smith's Good News.

"It was very annoying," said the fox hunter. "The dogs, as we got well along caught scent of Huntah's Point; and, weally, our whole party, before we knew it, had wun down a beastly soap factory. I had Lord Fitzboodle of England with us, and it was terribly mortifying."—Puck.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

— SODA CRYSTALS —

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, MONTREAL.
SOLE AGENTS FOR THE DOMINION OF CANADA.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each	4 3/4 c
Barrels, 175 lbs	4 3/8 c
Kegs, 100 lbs	4 3/8 c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6 1/4 c
Brantford Gloss, 1 lb. cartoons	6 3/4 c
Lily White Gloss, 1 lb. cartoons	6 1/4 c
Canada Laundry, boxes 40 lbs	3 3/4 c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7 c
Challenge Brand Corn, 1 lb. packages	6 1/4 c
Brantford Cold Water Rice, 1 lb. cartoons	8 1/2 c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17 1/2 per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

A. Russell, grocer, London, has sold his grocery stock and gone out of business.

The Windsor merchants will close their stores at 6.30 each evening, except Saturdays, during July and August.

A. Davidson, of Durham, has secured a situation with an India tea firm. He is to have the sole control of their teas in Canada.

Jas. L. Grant & Co., of Ingersoll, slaughtered 600 hogs on Thursday forenoon. This is their best record for one-half day of five hours.

Mr. Robert Pickard, of Richard Pickard & Son, general merchants, Exeter, was married last week to Miss Lizzie Verity. The wedding trip is to Duluth, via Savina.

L. C. Hughes, Tottenham, Ont, general merchant and publisher, left on the 4th inst., for a trip to San Francisco, Cal. Our best wishes for a safe and pleasant journey go with him.

Andrew Murphy, of London, has been committed for trial by the police magistrate on a charge of stealing \$10 and a lot of knives from Cowan's hardware store the other night.

Hon. Mr. Foster has given notice of a resolution to-night extending the period for granting a bounty on sugar made from Canadian-grown beets, which expires on July 1 next, until June 13, 1895.

Wm. H. Dunn, the Montreal representative of The Pure Gold Mfg. Co., of this city, favored us with a call the latter part of last week. He was in the city on a business trip to the firm, and has returned with a full line of fresh samples.

Mr. Cutter, representative of Stephen L. Bullett, Boston, Mass., importer of Bendsorp's Royal Dutch cocoa was in the city last week. He is making arrangements to exhibit the Cocoa at the Industrial Exhibition in Sept. next on a larger scale than last year.

John Henderson, foreman at the Canada Chemical Works, London, Ont., has been presented by Wm. Bowman, on behalf of the company, with a valuable gold watch in appreciation of 25 years' faithful service. Such acts are creditable alike to employer and employe.

Mr. W. M. Shoebottom, for many years a grocer at Ailsa Craig, has sold out his stock of groceries to Mr. E. Hutchinson, and his stock of boots and shoes to Mr. Chapman.

It is understood Mr. Shoebottom will remove to Lucknow, where he will establish a canning and fruit evaporating factory.

At the Sarnia Court of Revision the other day Edward Adams and A. M. Smith, wholesale grocers of London, have each a quantity of sugar in store in Sarnia, which was down in the assessment roll at \$1,000 for each lot. Sugar is cheap now, and the valuations were appealed against, and reduced to \$700 in each case.

A deputation consisting of Messrs. Miller, Hodgins, Pridham, Cochrane, Hutchins, and other members, waited upon members of the Government on Tuesday and urged that in the interests of Canadian farmers and fruit growers, the duties on pork, hops, and dried fruits be increased.

THE GROCER was favored with a call this week by T. W. Trotter and W. L. Trotter, of Sheguindah, Manitoulin Islands. A short time ago the latter bought out his brother's general store business, and they were in the city straightening up accounts and ordering more goods.

The wonted size of the Merchant Sentinel is generous enough, but that excellent journal looms up more than portly in its last number. Though "made up" properly to a shapely and bulky figure, there is not an ounce of padding about it. It is a handsome issue, and its matter is honest tissue. We are glad to see our contemporary thriving.

At the regular meeting of the Toronto Commercial Travellers' Circle, held on Saturday last, it was decided to hold the annual excursion on Saturday, July 16, to Victoria Park, Niagara Falls, by steamer Empress of India and Grand Trunk Railway. Special rates and arrangements are being made for meals, side trips on the steamer Maid of the Mist, the inclined railway under the falls, etc. The committee are determined to spare no pains to make the annual outing a complete success.

Newspapers of the maritime provinces are urging upon the Government the necessity of an improved Atlantic service, pointing out the great benefits that would accrue to Canada, especially to this part of the Dominion, if one equal or superior to the crack lines were established. A number of papers, irrespective of politics, favor negotiations with the C.P.R., which company, they assert, would give a service equal to requirements, and infuse into the east that same energy and enterprise which has been displayed in the west through its efforts, and re-enact there the marvellous development noticeable beyond lake Superior. Judging from their editorial utterances any fair and reasonable arrangement which would guarantee a service as efficient on the Atlantic as the C.P.R., possesses on the Pacific would meet with unbounded favor.

Mr. John Scandrett, the well-known grocer of London, died on the 23d, after a very short illness. A week ago last Monday, he was

attending to his business as usual, and, in fact up to the day before his death had no ill-health. At that time he experienced some pain, and a doctor was summoned and remained with him constantly until his demise. Heart disease and stomach trouble were the causes of death. Deceased was born in County Down, Ireland, in 1829, and when but three years old his parents emigrated to Canada. His mother died during the trip across the ocean, and thus without her guidance they were obliged to begin life in their new home, lot 4 of concession 4, London township. Mr. Scandrett was reared on a farm, and followed the calling of a farmer successfully until 1860, when, in partnership with Mr. F. A. Fitzgerald, he engaged in the grocery business in London. This relationship existed until 1876, when deceased embarked in the same business on his own account. It is needless to say that he has been successful.

A FEW WORDS ON COMPROMISES.

In a letter to the Winnipeg Commercial, a correspondent signing himself "The Writer" has the following to say on compromises:

"It may be presumed that business failures ensue from either of two causes, misfortune or mismanagement.

The former should be and are met with sympathetic consideration; all the more because of their rarity.

In the latter, justice to all parties concerned should be the basis of action, tempered with such measures as individual cases may show warrant for.

Who are the "all parties" concerned in a business failure? There is of course the bankrupt, who suffers from the effects of his own mismanagement, which may imply incompetence in means, knowledge or qualities adapted to the business engaged in, carelessness, over-expenditure, personal misconduct, &c.

Then there are his creditors, who suffer from the bankrupt's inability to pay his indebtedness, but who nevertheless are to some considerable extent "particeps criminis" in the affair, since they must have supplied goods more or less recklessly, seeing that



"CAIRN'S"

HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

means of information as to business standing are readily to be had, with sufficient minuteness to guide careful houses in doing a safe business.

Then there are the bankrupt's debtors, who suffer by being pushed for immediate payment of their accounts—generally at most inauspicious times—and the local competitors in business of the bankrupt, who are apt to suffer severely when compromises are made, by having to contend against stock secured by unsafe or unworthy men at 50, 60 or 70 per cent. of value.

There is also the local public, interested mainly in buying goods at low prices, and rather benefiting by bankruptcies.

Now who of all these deserve and should receive consideration, and who should have a "say" in the settlement of a bankrupt's concerns? Certainly the bankrupt and his creditors—but should not also his debtors and his local competitors? These latter are deeply and directly interested and become sufferers through a business failure, then why should they not have a voice in the disposal of a bankrupt's affairs?

Leaving out of view the few failures through misfortune, both a bankrupt and his creditors deserve to suffer according to the measure of their unbusinesslike methods and actions. In most cases, with the bankrupt, the largest creditors are the most culpable. There is a recent case in point, in which, it is stated, by far the largest creditor supplied a certain line of goods for a general store, and when stock was taken there was not sufficient of that class of goods to represent value for one-third of his claim! Is such a creditor deserving of the chief control (such generally get it, being the largest creditors) of a bankrupt's affairs, or is there any fair play in such a bankrupt receiving a bonus of 30, 40 or 50 per cent. of the stock he holds at the time of such a failure? Should the claims of such people receive the highest consideration as against parties who suffer from the failure through no special result of their own?

The present method of dealing with bank-

rupts and their estates provides premiums for incompetence, recklessness and dishonesty; each unwarranted compromise is a blow at business honesty, an insult to business honor.

Both a bankrupt's debtors and his local competitors should have representation at meetings of creditors, if justice and fair play are to be dealt out as they should be in bankruptcy cases, and, with worthy exceptions, the method of disposal of bankrupt stocks should be by sale "en bloc" of each class of goods to the highest bidder, without compromises and extensions to unworthy bankrupts.

By adopting a system of representations of debtors as well as of creditors, of local business competitors as well as of the bankrupt at bankruptcy meetings, and an understood cessation of compromises and extensions except in unusually deserving cases, fair play to all would be better assured and cases of bankruptcy would be very sensibly diminished."

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done

Goods conveniently located save time, money and temper in showing.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscombs, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO.,
204 St. James St., Montreal.

All Merchants should make a good

PROFIT

and at the same time

PLEASE

all those who are their

PATRONS.

You can do this by selling the

EMPIRE BAKING POWDER

—AND—

ROYAL DANDELION COFFEE

ELLIS & KEIGHLEY,

TORONTO.

"CANADIANS"

Appreciate a good cup of Coffee or Cocoa, such as is obtained by the use of

"HIGHLAND BRAND EVAPORATED CREAM"

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,

HIGHLAND, ILL., U. S. A.





A Desirable Investment.

Is buying Empire Tobacco.

Have you made that

Investment?

If so, all right. If not, delay not an hour but send us a card and we will fit you out with anything you want in the way of tobacco.

Empire Tobacco Co.,
MONTREAL.

TIPS AND TOLLS IN BUSINESS.

The cost of business is by no means limited to legitimate expenses. Incidentals are generally numerous, seldom modest and never deficient in absorption or appetite. Their nibbling propensity never wearies, and like a family of mice, they secure both board and lodging in the business commissariat. This particular breed of financial parasites is incapable of giving up the ghost, or hanging out its gall bag to dry. It is ubiquitous and prolific, and grades upwards from a boot black to a congressman. The cause or causes are not beyond the reach of a ten-foot pole, and are mostly located in the craze for cash, that is now known as smartness, push and "getting there." It is of course a sign of the times, and one of the few truth-telling shingles hung over the doorway of modern character. In business it is mostly desirable in such departments of service as can more or less inconvenience the merchant or trader. In the shipping or delivery of goods for instance, some ten years of personal experience in railroad service, unfolded an invoice of tips and toll that was as big as a government blanket, and as innocent of modesty as a veteran mule. Under the ermine mantle of gratitude for "favors received," contributions were in a plurality, and combined everything from a ham to a nickle plated stove. These gifts were never strictly solicited. This would have been an outrage and an extortion, especially where a generous salary was drawn by the recipient for doing his duty, but by a tacit understanding the necessary lubricant was in form where a creak in the hinge invited the oil bottle. There is of course nothing criminal in a man of business acknowledging a special service. It is certainly something more than a day's walk from being right when it left the man in the cold who had no tips to give. In some instances, and perhaps more of these than was allowed by the law, cars when scarce were distributed by the rule of greenbacks rather than of justice. With one man there never was any stopping in the clock when he wanted a favor, but with others who failed to reciprocate, delay and inconvenience was by no means rare enough to be either a change or a luxury. This levying of tolls was endorsed or encouraged when known by managers, but for all that the leech on the body of business succeeded in extracting its allowance of red fluid. It will, perhaps, in some millenium yet to come be recognized as an evil, but its extinction will never be so long as business men encourage it. It may be a delicate matter to handle, but it is, nevertheless, a pretty big stone in the business boot, and will have to be shaken out of the calf skin before the tip and toll system ceases to facilitate the business of one man or firm at the inconvenience or loss of another. As we have before stated, this evil is by no means limited to any one branch of public service, but it is a big wart on the nose of them all —Ex.

THIS NEEDS NO HEADLINE.

Twenty years ago the buyer went to the seller, now the seller goes to the buyer. This is not to be taken literally, of course, as if the seller was required to hawk his wares from door to door, but the whole tendency of modern business methods is that the man who has something to sell seeks out the buyer, a complete reversal of former conditions, when he who was in want of something sought out the seller. The tradesman, who now-a-days contents himself with a dignified seclusion petrifies into a statute. The live man advertises, circularizes, thrusts his personality in a hundred ways on the notice of the public, presents his wares so that they speak for him, considers the taste of buyers, creates wants and desires, and studies the convenience of customers.—Iron Trade Review.

WHO OWNS A MAILED LETTER.

A letter once mailed no longer belongs to the sender, but is the property of the person to whom it is addressed. Such is the postal law, but it is a law often violated by postmasters in small places, where correspondents are likely to be personally known to the post-office authorities, and sometimes leads to curious complications in large ones where this is not the case.

Important business interests have been affected by the same law. A firm which had long been really insolvent had succeeded in keeping the knowledge from the public, and continued to receive money from investors, which the partners employed dishonestly for their own advantage. It was their intention to raise one more large sum of money, part of which was to be contributed by a business friend of one of them, and then to leave the country with their spoil, and let their creditors shift for themselves.

But the wife of the business friend and the wife of the man who meant to victimize him frequently corresponded with each other, and the latter wrote a gay, gossiping letter to the former in which she mentioned that her husband had been in poor health lately on account of business troubles, but that she trusted their approaching trip to Canada would restore him.

Remembering, too late, that her husband had asked her to mention neither of these facts, and fearing to vex him, she went to the post-office to recall her letter. The postmaster refused to give it up. She could give no good reason for demanding it, and became petulant and irritated when he continued to refuse. He remained firm and the letter was sent.

The recipient showed it to her husband, whose suspicions it aroused. He made an investigation, and as a consequence the dishonest firm was broken up, and both the partners arrested and punished.

Intercepted letters have long been a popular theme of drama and romance. A letter which could not be intercepted, but had to go in spite of the sender's express desire and entreaty, might offer an interesting variety.—Youth's Companion.



Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY,
FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



BUY ONLY THE BEST



THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

FRY'S
Pure Concentrated
COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak." — Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.
Agents for J. S. Fry & Sons for Ontario and N. W.

IT IS ABSOLUTELY PURE!

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES
BROOMS
WOODEN
WARE

We manufacture every description for Household Purposes viz, Scrub, Store, Shoe, Whitewash, Dusters, etc.

Our lines are unsurpassed for finish and uniform quality. We pay special attention to the selecting of the Corn.

We make a specialty of the Durable Pails and Tubs with Corrugated Hoops, and these goods are Better and Cheaper than Fibre Ware, also Improved Globe Washboards, Package Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc.

Chas. Boeckh & Sons,

Manufacturers,

Toronto.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



TORONTO MARKETS.

TORONTO, July 7, 1892.
GROCERIES.

The first week of July and the last week in June are usually very much alike, and do not differ greatly this year. July opens under no particularly hopeful auspices. The volume of the trade done is considerable, but it is done unselfishly, profits being still the last thing any wholesaler apparently concerns himself about. The freight account on the sales for June probably is as large as it usually is for that month, but the profits are much smaller in the aggregate, that is, the amount of business done was up to the June average, but the profits were not. Stock taking is now going on in some of the houses, and the usual drudgery of that work is not made more cheering by the returns from the books. The trade has been for a long time very unsatisfactory, and a not unnatural sign of such a condition is the reported decision of a Hamilton house to go out of the business on account of the meagreness of profits. It is to be wondered at that the continuance so long of business with prices so close to cost has not produced more such symptoms of its effects before this. The present week's sales have been fairly large in sugar, canned goods and Valencia raisins, but teas have not found much call, and other dried fruits have been neglected to a considerable extent. As to collections there is nothing to be said but that they might easily be better without being extraordinary. Payments are of course regulated, in the matter

of amount, by previous business, which being from hand to mouth usually, determines remittances in small sums.

COFFEE.

The conditions ruling the buying of coffee by importers are of more interest than those ruling the sale of coffee to retailers, for it is the former that are supreme in the control of prices, as the supply here never to any appreciable extent overbalances the demand so as to produce a Canadian market different in any respect from the foreign market. Just now the outside influences are for steadiness, and prices are the same for Brazil coffees, both Rios and Santos, that is 17½ to 21c. Also, the grades in fullest stock are common coffees, choice being scarcely obtainable. Java coffees retain all their former strength, being now from 34c. upwards, with 2c. higher as the starting point for fine yellow stock. The demand for coffee is not above the usual moderate capacity that this market has to supply.

DRIED FRUITS.

There is no longer any controversy between sellers and buyers as to the value of Valencia raisins. They are admittedly good property at full prices. The demand has got into shape to take big stocks off now, July being one of the great consuming months and August another. Some retailers took time by the forelock and bought their summer supply just when the turn began, and before the wholesalers here had the courage to increase their prices by a little profit increment. Those who have the stock are satisfied. The lowest they could buy at now is 3¼c., and not every house would accommodate them at that figure. The New York market is virtually in a state of depletion, so far as ability to afford bargains is concerned. Layers are in better request as well at 7c. Currants need all the buoyancy that the demand can give them if they are to emerge from the despondent state in which they have lain for so long a time. No change is to be credited to this week that is beneficial to the price, which remains quotable from a basis of 4½c. Prunes have pretty well departed from current interest, with the assent both of the supply and the demand, both

(Continued on page 16)

CANNED GOODS.

TORONTO.

Previous conditions have not been superseded by anything new, and those that were uppermost last week are still in the ascendant. The distributive sieve is on the whole rather fine, scattering stock over the country in generally small parcels, though a few exceptions of large sales are to be credited to this week as well as to most of its forerunners. A few hundred cases of vegetables have been sold to Montreal, which has some significance in the face of reports of abundance of stock on that market. There the demand appears not to be sated with goods of choice quality, or this business would not have been done. The supply of tomatoes on spot is generally supposed to be ample for all the demands the waning crop year can muster, and no attempt is being made by jobbers to excite business by putting any leverage under prices, which remain at \$1.05 for assortments of staples. Corn of A 1 quality brings \$1.10 in quantities smaller than carloads. Peas are slightly less active, the supply and cheapness of fresh green peas tending to detract from the demand. Business does not go on briskly in contracts for the new pack, a general disinclination to load up being observable. Beans and pumpkins are unchanged in price but somewhat better in demand. Salmon diminishes rapidly

Water Melons, Tomatoes, Cherries

This week. Don't you want some?

CLEMES BROS.

Phone 1766. TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.

Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

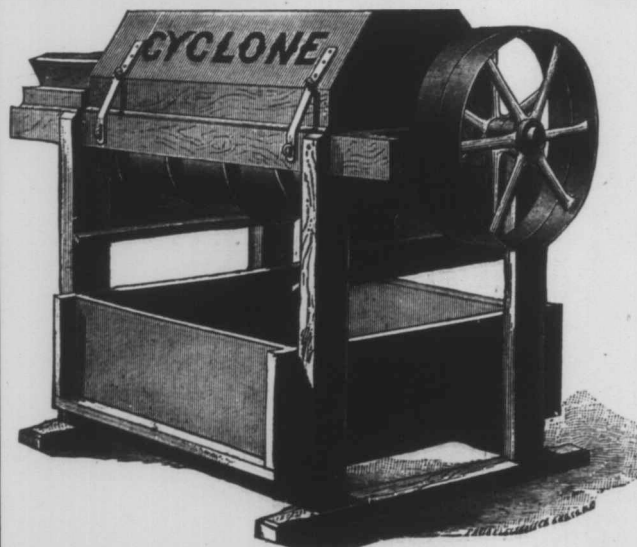
Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Canned Goods.

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO
THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and preserve the best goods possible. Sales for 1891-2 doubled those of preceding year.

We have our Factories thoroughly renovated and are in position to improve if possible the standard of our goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are guaranteed.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

as a spot commodity, nothing but remnants of stock, held by the few, remaining to meet the demand, which has now the greater part of its capacity fully open, owing to the trades of the country being pretty thoroughly sold out and the season of consumption being at its height. Horse shoe talls are all but exhausted and are worth \$1.60. Flats are firm at \$1.70. The Nimkish brand is \$1.55, and what is generally known as the Indian brand, which a short time ago was \$1.25, is now \$1.50. The position of the market is strong for future salmon at \$4.80 at the coast. The English market is in a receptive state at that price. Here, the stiffness of values led to some speculation by city retailers, who may find however that buying on a rising market at the fag-end of a year is not good policy, as the new pack goods may come in before the wide margin aimed at is realized on all the purchase. A shipment of new lobsters is to hand, but the stock of old is still considerable from \$1.90 up.

Continued from page 14.

failing that fruit at about the same time. New evaporated apricots are now quoted at 9½ to 10c. at the Pacific coast, and a shipment has already been received at New York. There is likely to be a good season's trade in California evaporated fruits, as last year's business was satisfactory to all who ventured on that line of goods. There is no decline in the firm position for some time held by lemon peel, which still goes at 16 to 17c. and is scarce. Nuts call for no especial notice in this week's report, the state of the demand for them being unchanged.

RICE AND SPICES.

Rice is now in demand but the trade in it is confined almost entirely to common rice at 3½c. The reason for this restriction is the scarcity of foreign milled Japan and the strong price of Java. Japan is 5½ to 6c., and Java is 6½c. Japan, imported ready milled, is now exceedingly scarce and is wanted.

Spices have no very prominent features in relief this week. Tapioca is advancing in the primary market and at centres of distribution. Small brown sago is out of stock, and seed tapioca is being very generally used as a substitute. New sago will not be in for two months. Prices are unchanged for all descriptions.

SUGAR.

The movement of sugar acquires momentum slowly. Cars go forward as they did last week, but the majority moved are called for by the joint orders of neighboring grocers. Occasionally retailers do go in singly for carloads, but not frequently. The trade is not yet of the volume that it was last year at the opening of the preserving season, though prices are so favorable to the buyer and stock can be had upon the briefest possible notice. One reason for this is that there was a considerable quantity of sugar sold in March for delivery now. Raspberries have not begun to tell with their full force

Retail

4 cakes for 25 cents.



The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N. B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

upon the demand, but they are expected to make business when their season is well under way. The prospect of raspberries is generally reported to promise a large yield. There is no abatement of the chronic unsatisfactory conditions. Prices are hard to quote, simply because the term "granulated" is no longer definite enough to place beside any particular figures. For the very finest, jobbers get not far from 4½c., but there are grades which by courtesy are comprehended under the same general name, that go as low as 4¼c. The wide diversity of quality embarrasses retailers, who seem slow to get into the way of specifying the name of the refinery in submitting orders. That nondescript sugar, Grocers' A, unpopular as it is, is a better sugar than some that are sold and branded as granulated. For this class of sugar wholesalers admit they would not pay within ¼c. of what they would give for a first class granulated, say Peach Blossoms or Creams. It is said that the very low grade, which is generally spoken of as off-granulated, will not keep preserves. If that is the case, of course there will be, sooner or later, a reaction from the low point in quality to which some refiners are running. Yellows are steadier than granulated, because they are not in the centre of interest as granulated is, and there is very little quoting below 3½c. and what there is rarely goes below 3.40c.

Willett & Gray, New York, in their weekly "statistical": Total stock in all the principal countries at the latest uneven dates, 1,238,016 tons against 1,229,015 tons.

Raws—Until within the last two days the market has been steady and firm, with frequent transactions at last week's quotations,

and at 3.3-16c for centrifugals c.i.f. for Boston. The market has developed weakness, however, and last sales are at 1-16 decline. There have been further purchases made in Cuba for August shipment, and a considerable portion of the Cardenas stock is now owned by American refiners. Many holders for speculative account in Cuba are, however, not sellers at present, following the lead of European speculators who expect better prices later on. European market has been somewhat unsettled, with a weakening tendency towards the close of the month caused possibly by the dropping out of some holders who have become tired of changing over from mouth to mouth while waiting for an advance. The beet quotations are now quite near the parity of Cuba centrifugals, and the question of competition for the American trade seems nearer at hand. The West India Muscovados find a ready prompt sale at 2.81c for 89° test, and will be wanted freely through the season. New crop Javas for August-September shipment have been engaged for America to a considerable extent, on importers, as well as refiners' account.

Refined—A change in methods of quotations to meet the wishes of the Grocers' Association is now being made, but does not change or affect the net values. Neither does it make any discrimination against any grocer who is not a member of an association. Any grocer in the United States can buy as cheaply of the American Sugar Refining Company, under the new arrangement, as any other grocer. Allowances and trade discounts equalize all transactions to the net basis of 4.22c for granulated. The Grocers' Associations make their prices and

Liverpool
Salt.

ESTABLISHED 1866.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

Liverpool
Salt.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
 " 2 at 33c., " " "
 " 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods, Sugars, etc.

185 NOTRE DAME ST., EAST

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,

Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645.

Toronto.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries -- fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS : 360's Pascatel.....\$4 00
 300's " " " " 4 50
 Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & COY,
 Sole Agents for Canada.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET. - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
 Head Office, 101 1/2 King St. W., Toronto
 BRANCH--Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

arrangements for a fair compensation in distributing the sugars. Independent grocers make prices independently as they please. There is no forcing, no compulsion, no discrimination, no conflict. Some grocers think it for their interest to join associations; others do not. That the local associations are spreading over the country is an indication of their advantages.

Meltings have further increased, and the active season is now in full progress. Prices are likely to vary but little, if any. A few Scotch yellows are arriving, but the quantity is limited, and the margin of profit small.

Beet crop—F. O. Licht's June report estimates acreage at about the same as last year. The size of the crop as compared with last year's now depends entirely on the weather, with the laws of probabilities against any smaller result. Remaining for export after June 1st in Germany and Austria-Hungary 300,000 tons against 301,345 tons same time last year, of which 235,855 tons were actually exported. The consumption of Europe for nine months to end of May shows 53,000 tons increase over preceding year.

SYRUPS AND MOLASSES.

Syrup has nothing for it but to wait its turn, come that when it may. Just now it looks as if giving away would be rather a forced process if freight had to be paid by the recipient. Prices are as low as ever, 1 3/4 c. being the minimum.

Molasses has no movement of any account. New Orleans is quiet at from 30c. upwards, and West Indian at from 35c. upwards, quoted in barrels.

TEAS.

The second shipment of new season's Japan teas is just to hand. The prices at which the bulk of it is held range from 25c. upwards. The samples, which were received some time ago, compare favorably with those of the corresponding picking last year, the make of the leaf and the quality of the liquor being finer. The choicest tippy Darjeelings of the new season are very scarce now, being exhausted at the centre of production. Nearly everything of this class was grabbed up as soon as offered. None is likely to reach this market. The tea trade has been very light during the past week.

A private advice from Hiogo, dated 9th of June, reports that buying up to that date was very general, and that stocks were then reduced to about 2,000 piculs. Cold weather was expected to cause a shortage in the first crop. Up to the time of writing, the shortage, as compared with the yield of 1891 up to the same date, was 17,593 piculs. Sellers as a consequence showed an unwillingness to accept any reduction in price. The lower grades of the crop, which offered this season at a little over last year's opening prices, had advanced \$1.50 to \$2 per picul. Settlements to date were 47,755 piculs against 65,340 piculs last year.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

R. S. McIndoe has been showing new pea, and strawberries, for the Delhi Canning Co. since Wednesday.

G. A. Lambe & Co. are now representing Carter, Macy & Co., Japan, young Hyson and black teas, New York.

A brand of lobster salad, put up in attractive flat tins by Hoegg & Co., Fredericton,

N. B., is now on this market for the first time, a shipment having been received on Monday by Sloan & Crowther.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Smith & Keighley are offering some special values in new season's Japan tea, at prices ranging from 25 to 35c. The second shipment is just now to hand and samples were received several days ago.

J. Cleghorn & Son, will be receiving during the next three weeks mixed carloads of Mississippi and Illinois tomatoes direct from the growers. They also handle large quantities of fancy packed California fruits put up especially for fancy trade.

In the Bordeaux market packers who were unable to fill their orders for new peas have paid more fortunate competitors the equivalent of \$1.50 to 2.00 per case advance on original selling prices, to fill a part of their contracts. Evidently French peas will be high throughout the season.—N. Y. Commercial Bulletin.

Sloan & Crowther have just received a shipment of lobster of the Royal Crown brand. This is the first arrival of stock of this season's pack, and was packed at Richibucto, N. B. The quality proves to be very fine, judged by samples examined. In the contract the canning firm engages that the quality shall be equal to the best. The price to prompt buyers is \$2 in talls and \$2.50 in flats.

Perkins, Ince & Co. have received samples of fine Moning Congous. The prices open a little lower and the samples show a little better than last year. There is strong likelihood, however, that prices may advance before long. A significant feature, pointing to this probability, is that while last year over 180,000 half chests were settled for at 40 taels and over, this year only 15,000 half chests were sold so high. According to last advice (28th May) to Perkins, Ince & Co., every single chop of first Moning was bought up at that date.

Henderson & Liddell, 3 Eastcheap, London, England, announce in this issue their readiness to receive consignments of canned goods, green fruit, etc. This reliable house commands a connection that is likely to prove valuable to Canadian producers who are looking round for a suitable export channel to carry off their surplus product. Packers of canned fruits will be apt to find it to their advantage to consign a trial shipment to the firm. They issue a periodical called Price Current and Market Report which furnishes full information for the guidance of both buyers and sellers.

PETROLEUM.

There is nothing to add to the invariable fact that the price of Canadian refined is 14c. to outside buyers and 1 1/2 to 1 1/4 c. distributed to the city trade.

The Petrolia Advertiser quotes \$1.27 1/2 per barrel for Petrolia crude, and \$1.28 1/2 for Oil (Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The week's flour sales have been inconsiderable for distant delivery and distribution for local needs has not been materially improved since a week ago, the only agency that could effect improvement being the exhaustion of supplies in the hands of dealers and that is a general thing. Prices are not over-firm, the influence of eastern offers and of eastern withholding of offers being weakening in tendency. Feed is not changed in any important respect. Hay is lower in consequence of a liberal crop being expected, and both bran and shorts are rather easy.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.95 to \$5.00; Manitoba strong bakers' \$4.45 to \$4.60; Ontario patents, \$4.00 to \$4.25; straight roller, \$3.50; extra, \$3.35 to \$3.40; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$13.50, mixed feed \$22, feeding corn 50 to 52, oats 31 1/2 to 32c.

HAY—Is fairly active at \$11.50 to \$12 for No. 1 timothy and \$10.50 to \$11 for mixed.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

Local trade is fairly active at prices within range of quotations. Export business is quiet. Prices abroad do not show sufficient margin to induce buyers. We quote:—Patent spring, \$4.85 to \$4.95; patent winter, \$4.80 to \$4.90; straight roller, \$4.20 to \$4.35; extra, \$3.80 to \$3.95; superfine, \$3.25 to \$3.50; fine, \$3.10 to \$3.35; strong bakers, \$4.45 to \$4.65.

Oatmeal, very little doing outside of demand for local wants. Prices are about steady. We quote:—Granulated, bbls., \$3.90 to \$4.00; Rolled, bbls., \$3.80 to \$3.90; Standard, bbls., \$3.75 to \$3.85; Granulated in bags, \$1.90 to \$2.00; Rolled in bags, \$1.90 to \$2.00; Standard, in bags, \$1.75 to \$1.80.

Bran and shorts meet with a fair steady local demand. Mouillie is quiet. Quotations are unchanged, as follows: Bran, \$14 to \$14.50; shorts, \$15 to \$17; mouillie, \$20 to \$23.

ST. JOHN, N.B.

FLOUR—The demand is fair, and the market is well supplied with a tendency to lower prices. Manitoba is quoted at \$5.50 to \$5.60. High grade family \$4.80 to \$4.90. Medium Patent \$4.60 to \$4.75.

OATMEAL—There is a steady demand for oatmeal. Prices are unchanged at \$4.15 to \$4.20 for both Standard and Roller.

CORNMEAL—The market is very dull. Quotations given are \$2.80 to \$2.90.

Canned Lobsters.

Finest brands, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address Leonard H. Dobbin, Montreal, S.P.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

LONDON BROOM FACTORY.
Brooms, Brushes, Whisks, &c.
Send us a sample order.
Satisfaction guaranteed.
ROBERT GURD, London, Ont.

Lion Spice Mills.
Manufacturers and Importers
Mustard, Extracts, Bird Seed,
Baking Powder.
Finest quality, lowest price.

The Lion Spice Man'fg. Co.,
LONDON, ONT.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

TUTTI-FRUTTI WINS! SEE?



For Elegant Hanger Signs for your Windows,
Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis
St., TORONTO, ONT.

EMBRO
OATMEAL
MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.

These standard preparations are kept by all
first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

COLLINGWOOD FISHERY.

Fresh Trout
and
Whitefish

Received daily and shipped by express in
barrels of 100 to 200 lbs., and in carts
of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.
Collingwood, Ont.

R. M. PINCOMBE. W. W. SUTHERLAND.
STRATFORD OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

For Choice Family Flour
Try the Beaver Brand
AS MANUFACTURED BY
THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.

WALTER THOMSON
MITCHELL, ONT.

GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers
-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

LEITCH * BROS. * MILLERS * OAK LAKE * GRINDERS OF WHEAT * MANITOBA WHEAT * EXCLUSIVELY *



MARKETS—Continued

Springs crude. It adds that there is no speculation, but that the feeling is one of confidence.

BUTTER AND CHEESE.

The receipts of butter, though fairly large, are well balanced by the demand, which is of a more organized character under the action of an export interest that is developing. Some shipments now in course of preparation are taking up the greater part of the stock that shows good value at prices ranging from 12½ to 14c. There is also a market for white butter at 10c. A Montreal buyer has been on this market the past few days and has taken a considerable quantity of low grade stuff, which is believed to be destined for New York. Buyers here will pay 13½ to 14c. for good dairy tub, and 12½ to 13c. for good store-packed butter. Large rolls are falling of every fast, and now are an insignificant element in the market, most of them going to the composition of tubs, and so shipped by country merchants. The market for all classes of butter is in a very fair condition. The position taken by the manufacturers of creamery butter betokens intrinsic strength. They are now storing butter in preference to accepting 19 to 19½c. In this they appear to be justified by large sales made a short time ago.

Cheese is worth 9½ to 10c. from dealers' hands, but this is fully one cent of advance upon prices asked for car lots. Septembers are not yet completely exhausted, and are held at 11½ to 12c.

COUNTRY PRODUCE.

BEANS—Firmness at prices quoted a week ago is a condition acquired this week. Four cars changed hands this week at something in the close neighborhood of \$1.05 at point of shipment. Inquiry all the way from St. Louis has been heard from on this market, but no business has resulted. Out of store lots are \$1.15 to \$1.25.

DRIED AND EVAPORATED APPLES—The dullness has not yet lifted. Evaporated sell at from 6 to 6½c. according to quantity, and sun-dried at from 3½c.

EGGS—The price for good stock is 11c., and for seconds 10c. The latter are quite plentiful, owing to collections and selections being made for the English market.

HONEY—Extracted is 5 to 7c. Sections are scarce at 12 to 14c.

HOPS—The range is 21 to 24c. for '91 hops, and 16 to 18c. for '90's. There is little business going on. Prospects are so far favorable to a good yield this year, but the critical stage in the growth has not been reached and the present rains are harmless.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Are unchanged. No. 1 green cows' are 4½c. Cured are 5c. The market circulation is well kept up, the outlet for cured being capable of carrying off all the raw that come to hand, but prices show no signs of mending.

SKINS—An advance of 5c. in pelts and lambskins was made on Saturday. The former are now 25c., the latter 40c.

TALLOW—Rendered is 5c., rough is 2c.

WOOL—Combing fleeces are 17c., clothing fleeces 20c., super 22c., extra super 25c.

VEGETABLES.

Potatoes have taken a sudden turn for the better, and on Monday rose to about twice their value of a week ago. The price is 40 to 45c. per bag in cars. Out of store lots are 50 to 60c. New are worth \$3 per barrel.—Cabbages are \$2 per crate.—Cucumbers

are \$1.75 to \$2 per crate.—Onions are \$2 per crate for Bermudas and \$2.75 per sack for Egyptians.—Melons are 30 to 40c.

PROVISIONS.

The demand is chiefly local. Little has been done in bulk lots, and little inquiry for such parcels is heard. Smoked meats have the main part of the demand. Prices are unchanged.

BACON—Long clear is 7¾ to 8c., smoked backs are 10½ to 11c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

DRESSED MEATS—Beef is 4 to 4½c. in fore and 7 to 7½c. in hindquarters, mutton is 7 to 7½c. Spring lamb is 11 to 13c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

GREEN FRUIT.

The holidays,—the celebration of the First and the excursions of the Fourth,—gave a good impulse to trade in most fruits now in stock. Oranges are steady at \$5 to \$5.50 for Mediterranean sweets, the only description yet in stock. Lodi oranges are coming in now, as well as Maoris. Lemons are firm at \$5 to \$5.50. Bananas are scarce and high, \$1.40 to \$1.75 being now the range. Pineapples are out of the market for the season. Strawberries are variable from day to day, but the limits of fluctuation through the week have been 3 to 7c. New California pears are in at \$4.50 per box. Apricots are \$2, peaches \$2.50, cherries \$2, red currants \$1.25 per basket.

FISH.

The stock distributed by pedlars is considerable, consumption being more general than it has been for some time previously. The prices remain as they were quoted last week, viz., 14c. for salmon, 6½c. for salmon trout and white fish and \$1.50 to \$1.75 for lake herring.

SALT.

Conditions are not subject to variation at this season. Prices are steady at quotations in Prices Current, and business is quiet.

MONTREAL MARKETS.

MONTREAL, July 7, 1892.

GROCERIES.

There have been few if any important changes in groceries during the week, and the aggregate movement is of limited dimensions. Values generally rule steady with the exception of molasses, which is still a field for competition in the way of cutting. In view of the low range of prices on groceries generally, wholesalers are hoping for a better demand shortly, as retail dealers cannot be supplied very liberally, in consequence of the hand to mouth character of their operations in the immediate past.

SUGAR.

The sugar market still remains quiet, both with the refiners and the wholesale trade. The refiners anticipated a boom in sugar some weeks ago, but it failed to come. The only business doing on spot is a small jobbing one. One of the refiners here states that things have never been so dull with them for some time, and puts the dullness down to the cutting in the early spring, when no doubt the retailers stocked up heavily.

We quote: Granulated 4½ to 4 9/16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

TEAS.

The local tea market is about the same as noted last week; the business that is being done is only small. Blacks are quiet but firm under light stocks both here and in London. Advices from Japan report the market there for Japans very much firmer. Several brokers here have received cables from their Japan headquarters to hold the present stock of teas for higher prices, as the home market is advancing every day. It is also reported the quotations for 2nd crop stock are a good deal higher in comparison than for 1st crop teas.

MOLASSES.

The tone of the molasses market is pretty much the same as it was last week. There has been some cutting in price, but it does not seem to have the desired effect on buyers as they are not taking hold freely as yet. The sale last week went off all right and the prices were pretty steady. The cutting seems to be confined to one or two houses in the east, which are always trying to cut each other's throats. The stock that was to have been auctioned off this week has not come to hand yet, but is expected every day. We quote: Barbadoes 29 to 31c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE SYRUP.

Maple products are the same as last week with no change in price. We quote maple syrup in tins 60 to 64c. per gallon, and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c., and fancy cakes at 8½c.

COFFEES.

The steady feeling of coffee is maintained, and a fair demand for small parcels is noted, which appears to satisfy holders as supplies here are not large. We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c., Santos, 17½ to 19c.

RICE.

Locally rice is about the same as we have noted from time to time. The business that is being done is a nice steady one at good prices. We have to note the sales of several car lots during the week. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

There is no special feature to report in fruits, which rule with other lines of groceries, the movement being of a small jobbing character. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

GREEN FRUIT.

There is a fair seasonable trade doing in green fruit with nothing special to note in any particular line. Oranges have a fair sale. We quote: Bloods in half boxes \$3; Massinas \$4 to \$4.75; lemons \$2.75 to \$3.50; pineapples 7 to 15c. each, strawberries 5 to 7c. per box, bananas \$1 to \$1.50 per bunch, apricots \$2 to \$2.50 per box. Cherries \$1.00 to \$1.25 per 8 lb. baskets, peaches \$2.50 to \$3, blue plums \$4.

APPLES.

It is not natural to expect any new development in apples now. Stocks are working gradually lower, and prices remain as before. We quote regular \$5.50 to \$6 per

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
TORONTO.

CANNED GOODS

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowly's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther
 WHOLESALE GROCERS,
 19 Front St. E., Toronto.

MacLaren's Imperial Cheese
 IN GLASS JARS.

Large - 1 Dozen in Case.
 Medium - 2 Dozen in Case.
 Small - 2 Dozen in Case.

DELICIOUS!
 APPETISING!
 TEMPTING!

For the Home, The Traveller, and Picnic Parties, this cheese is unrivalled.

Write us for Samples and Quotations.
WRIGHT & COPP,
 AGENTS,
 40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

Just Received
New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street,
 MONTREAL.

SALMON

Present stocks low and prices advancing. No new pack to arrive for two months. Choice brands will rule high. We offer for immediate delivery

Horseshoe and Empress
 AT REASONABLE PRICES.

WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
TORONTO, - ONT.

JUST ARRIVED

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,
 Ex. Empress of India.

EDWARD
ADAMS & CO.,
LONDON, ONT.

BALFOUR & CO.,
 IMPORTERS OF TEAS
 —AND—
 WHOLESALE GROCERS,
 HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

First Arrivals
 New Season's
JAPAN TEAS
 NOW IN STORE.

Write us for samples before purchasing elsewhere.

SMITH & KEIGHLEY
 Wholesale Grocers,
 9 Front St. E., Toronto

Thos. KINNEAR & Co
 Wholesale Grocers,
TORONTO.

-: JAPAN TEAS :-
 We are offering special values to retail at 25c., 35c., 40c.
 Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
 WHOLESALE GROCERS,
 JUST ARRIVED :
New Lobsters
 CELEBRATED STERLING BRAND,
 also full lines of Canned and Potted Meats, Soups, &c.
 59, 61, 63 FRONT STREET EAST,
 Cor. Church St.
TORONTO.

New Season's
Moning Congou
TO ARRIVE
PERKINS, INCE & Co.,
 41-43 Front St. East,
TORONTO.

J. F. EBY. HUGH BLAIN.
Prices of Sugars
 change so often that weekly quotations are apt to mislead. Send us your orders and same will be filled promptly and at LOWEST MARKET FIGURES.
EBY, BLAIN & CO.,
 WHOLESALE GROCERS,
TORONTO, ONT.

MONTREAL Markets continued

barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HONEY.

Honey has a fair jobbing movement at unchanged prices. Receipts are small. We quote strained 7 to 8½c. and comb 8½ to 10c. per lb.

FISH.

There is a fair sort of trade doing in fresh fish, but nothing exceptional. Cod and haddock move at 3½ to 4c., while whitefish and lake trout have a pretty fair movement at 6 to 7c. Small lots of Gaspé salmon are offering at 10 to 10½c. The following are quotations: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per bbl., \$4.50 to \$4.60; lake trout, per half bbl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl. \$4.25 to \$4.50; codfish, dried, per bbl. \$4.25 to \$4.50; salmon, B.C., per bbl. \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

The demand for pork and smoked meats continues very good for this season of the year and prices are unchanged. Canadian short cut, per bbl. \$16.50 to \$16.75; mess pork, western, per bbl. \$14.50 to \$15.00; short cut, western, per bbl. \$17.00 to \$17.50; hams, city cured, per lb. 10c. to 11c.; lard, Canadian, in pails 8¼ to 8½c.; bacon, per lb. 9½ to 10c.; lard, com refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

Butter was quiet and dull. There have been few actual spot deals in creamery sufficient to make a quotation, so that it is hard to give a price in this connection, but 19½c. gives a pretty good idea of what buyers are willing to pay. In dairy stock the business is small at our figures. Creamery 19c., Townships dairy 16 to 17c., Western dairy 14 to 15c.

Cheese was irregular in tone but fairly active to-day. At the wharf the 3,000 French country cheese that were offered varied considerably, but although fancy prices were paid for some of these offerings the market in a regular way could be quoted on no such basis. In fact 8½ to 9c. is a fair range to cover the deals to-day, and aside from the boat purchases the outside figure was exceptional. There was no public cable to-day, but the tenor of private advices continues easy.

	c.	c.
Finest Western colored.....	8¾	to 9
" Easter ".....	8¾	to 0
" Western white.....	8¾	to 0
" Eastern ".....	0	to 8¾
Under grades.....	0	to 8¾
Cable.....	44s.	6d.

EGGS.

The egg market holds steady despite the falling off in the demand. The receipts are moderate and prices unchanged at 9½ to 10c.

GRAIN.

Wheat was quiet and dull. The tendency continues downward. There were offers of No. 2 hard at 86½ to 87c, and No. 3 ditto at 76 to 78c.

In the courser grains there was little to note except the sale of a cargo lot of 15,000 bushels oats at within our quotations. We quote No. 2 hard Manitoba 87 to 90c.; No.

3 hard Manitoba 78 to 80c.; peas per 66 lbs. afloat 75 to 76c.; oats per 34 lbs. 34 to 34½c.; corn, duty paid 65c.; barley, feed 35 to 40c.

SIGNS AS ADVERTISEMENTS.

Shops and store signs have two intents—to keep old customers and win new ones. In both these objects they conform to one of the basic principles of advertising,

Signs are very ancient; so ancient that the beginning of authentic history records their existence without disclosing their origin, says an exchange. Nor is this strange, for buying and selling are almost as old as the human race, and one of the earliest classifications of society is that which divides mankind into vendors and purchasers.

Before printers' ink had made a knowledge of letters well nigh universal, the ability to read alphabetical characters was a rare and technical art. Hence till times quite recent, merchants' signs consisted in natural objects or in artificial productions of the carver, the moulder or the painter. The change to verbal delineation has been in the direction of utility, but art has lost much with the disappearance of the figured and colored emblems of trade. As for the signmaker's old-time ingenuity, it has been rather converted or diverted to the new methods than discontinued, and in its survival, under changed conditions, is the promise that the sign-painter and the artist have not parted company forever. Indeed the last ten years have been graced by many visible proofs of a revival of artistic feeling in the matter of commercial signs, and in this rebirth of art in unity it is not difficult to trace the reflex action upon signboards of high class illustrations now so common in newspaper advertisements. Thus and again one is tempted to exclaim that, as in the Augustan age, all roads led to Rome, so in these later days many pleasant and profitable paths along which men pursue their way converge upon this modern practice of scientific, because calculated advertising.

A satisfactory proof of the usefulness and therefore value of signs is the tender care with which the law protects them. Law is a growth, not a fabrication; and when one sees the law stretching its long and strong arms over anything, one knows that the thing so guarded has already made its place in the social economy. You must not appropriate or imitate your competitor's signs. To do so is legally stigmatized as unfair trading, for his signs are a part of the "good will" of the business, and the public is not to be compelled to go about with microscope or telescope to distinguish his place of business from your own.

If you are in trade you must have signs upon your commercial premises. To say that those signs should be the best that human ingenuity can devise for the purpose of your business is but to state a truism.

Here are a few fundamental rules that will be found to hold good however various their application to particular cases:

1. The heart or core of every business sign should consist of an inscription of words, no matter how elaborate the background or other accessories.
2. The verbal inscription should be as verbal and graphic as circumstances will admit, and the baldness of statement of a visiting card should be avoided.
3. Display lettering should be used for more important words or phrases.
4. Ornamentation should be used and applied as not to interfere with the rapid and sure reading of the words on the signs.
5. The sign, as an entity, should have a distinctive character—a personality of its own as exclusive as that of its proprietor—and this distinctive character should not be eccentric but one possessing the qualities of true impressiveness and responsible permanence.
6. The essentials of the sign should be determined with regard to continuity in its use, so that they may survive changes of proprietorship or of firm name in the business methods, or change of location.
7. The sign, as an entire thing, should be designed with due respect to its visible surroundings, whether present or probable in the not too far distant future; and this consideration should include the capability of the sign to be making business for its owners during the days and hours of temporary cessation from business.
8. The sign should be capable of economical repair of renewal, without material change in its character. If the goods made or sold on the sign-marked premises will permit it—as for instance, if farm toots or vehicles are the stock in trade, a neatly painted illustration of those lines should have an important place on the sign of that establishment.

The foregoing rules will not be regarded as too recondite or fanciful when the pressure of competition and its relief by judicious advertising be taken into account, or when it is remembered that the difference between unskillful or heedless advertising and no advertising at all makes but little substantial difference in the result.

It may not be amiss to note that when the owner of a sign is simply a tenant of the premises upon which the sign appears, the rights and benefits of signs belong wholly to himself, and cannot be appropriated or retained by the landlord or a new tenant upon vacation of the premises.—Farm Tools.

Salomon & Phillips, 33 Spruce street, New York, have been appointed sole agents for Canada and the United States, for the sale of the blacking and other articles made by E. Brown & Son, London, Eng. Mr. Salomon has just returned from a visit to England, and will call on the Canadian trade in the near future.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.
C. F. SEBASTIAN, East.
6 Wellington St. Toronto.

Sample 25c. postpaid.

FAMOUS
“STAR”
Sugar Cured Meats
Mild, Sweet, Delicious Flavor.

All live dealers have them.
Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

YOUR STOCK

Is not complete
without a full line of

Munn's
Boneless
Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B.

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



SALES MADE OR PENDING.

R. R. Ross, general merchant, Rossberne Man., has sold out to E. G. Lewis.

PARTNERSHIPS FORMED AND DISSOLVED.

Kaizer & Tillman, grocers, Halifax. N. S., have dissolved.

REMOVALS AND DEATHS.

Matthew Fleming, general merchant, St. John's, is dead.

W. W. Beardsley, general merchant, Berwick, N. S., is dead.

J. C. Johnston, general merchant, Lamash, Ont., is dead.

David H. Bogg of Bogg, Bros., feed merchants, Toronto, is dead.

FIRES.

C. I. Smallwood, grocer, Charlottetown, P. E. I., has been burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

William Rankin, grocer, St. John. N. B., has assigned.

Richard Lyness, grocer, Delhi, Ont., has assigned to F. H. Skeritt.

John Perry, grocer, Woodstock, Ont., has assigned to O. E. Robinson.

F. J. Brown, grocer, Barrie, Ont., has assigned to Campbell and May, Toronto.

Hague & Smith, grocers, Nanaimo, B. C., have assigned to A. R. Johnston and E. M. Yarwood.

Paul Shakespeare, grocer and dry goods merchant, Toronto, has assigned to J. W. Lawrence.

John E. Doyle, grocer, Halifax, N. S., has assigned to James W. Lannigan. Liabilities about \$800; assets half that amount.

W. J. Austin, general storekeeper, Haliburton, finds himself insolvent, and made an assignment to Richard Tew, of Toronto.

Wolff & Co., general merchants, Montreal, who have just gone under for \$16,928, confess to bad debts amounting to \$13,650.

The creditors of Bryant, Gibson & Co., pickle manufacturers, Toronto, have refused an offer of compromise of 40c. on the dollar.

TWO HARVEST EXCURSIONS

Via the Chicago, Milwaukee & St. Paul R'y, on Tuesday, August 30th, and September 27th, '92.

Where the grasses are kissed by the wand'ring breeze,

And the fields are rich with the golden grain;
Where the schooner ploughs through the prairie seas.

To its destined port on the western plain;
Where homes may never be sought in vain,
And hope is the thriftiest plant that grows;
Where man may ever his rights maintain,
And land is as free as the wind that blows.

For further particulars apply to the nearest Ticket agent, or address A. J. Taylor, Canadian Passenger Agent, 4 Palmor House Block, Toronto, Ont.

31

HE CANNOT DO WITHOUT IT.

ELGINBURG, Ont., July 4, 1892.

THE J. B. McLEAN Co. Ltd., Toronto.

DEAR SIRS,—Please send THE CANADIAN GROCER for balance of year and for 1893. I find I cannot do without THE GROCER.

Yours truly,

J. H. LAKE.

Mr. John Cameron, representing J. B. McLean Publishing Co., of Toronto was in town on Monday last.—Petrolia Advertiser.

Errors Located in Book-keeping to Page and Account,

Without re-checking or copying entries, by Goldman's advanced system, which saves from one day to one week every month.

P. CORRIDI,

Accountant, Auditor, Etc.

Authorized Representative for Toronto.
Partnership Accounts Adjusted. Books opened. Statement of affairs prepared.
Office, York Chambers,
9 Toronto Street.

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

CRYSTAL HALL, LONDON,

London and Belleville.

Special discounts on assorted package. Write for prices.

DON'T PAY \$40 For a "Metal Ball" Cash Register

When you can buy this one, guaranteed equal in every particular to the SUN or any similar machine for

Only \$25

We make 34 different kinds of Cash and Auto-graphic Registers at prices from \$12 up.



THE NATIONAL CASH REGISTER CO., Dayton, Ohio, U. S. A.

Canadian Salesrooms: } Toronto, Ontario, 63 King Street W
Halifax, N. S., 107 Hollis Street.

Montreal, P. Q., 174 St. James Street.
Winnipeg, Mar., Main and Queen Sts

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

GROCERS

When buying biscuits and confectionery write us for samples and quotations.

Yours respectfully,

JACKSON BROS.,
GALT.

SPLENDID OPENING

IN THE

JAM, PICKLE AND EVAPORATING APPLE
AND DRIED-FRUIT BUSINESS.

THE DONALD PRODUCE CO. (Ltd.) of NORWICH, ONT., offer for sale the whole of their valuable Plant and Machinery, now in operation and in first-class order, consisting of Steam Engines, Boiler, Copper Kettles, Tanks, etc., and all the necessary apparatus now in use in their JAM AND PICKLE FACTORY.

Also all the Engines, Machinery, Eureka Peeling Machines, Evaporators, Tanks, etc., in their completely furnished APPLE and DRIED-FRUIT EVAPORATING FACTORY. The Company are prepared to sell the Building as well as Machinery of the Evaporating Factory, on very advantageous terms.

And the Town Council of Norwich will give to the purchaser of the Plant and Machinery in the Jam and Pickle Factory a lease of the buildings (for a term of years and under conditions that may be agreed upon) FREE OF RENT AND TAXES. A comfortable Frame Dwelling, with large garden attached, and Foundry are also offered for sale.

This business is situated in one of the finest agricultural localities in the Province of Ontario, and the opportunity now afforded of acquiring such a business, having a well established trade in the above lines, is one seldom offered.

Terms easy. Full particulars and inventory on application to The Donald Produce Company, 124 St. James Street, Montreal; R. L. McCally, Norwich; or to Kerr, Bull & Duggan, 63 Wellington Street West, Toronto, Solicitors for the Company.

Dated 29th June, 1892.

KERR, BULL & DUGGAN,
Vendors' Solicitors.

15

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,

HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH: 29 Front St. West.

MONTREAL " 318 St. James St.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

STAR
FIRE LIGHTERS.

BIG REDUCTION.

60 5c. packages in a case. Price
\$1.75, profit \$1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or
kindling.

Send for free sample.

STAR MFG. CO., London.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast
Cocoa

Is Absolutely Pure
and it is Soluble.

Unlike the
Dutch Process

No alkalis or
other chemicals
or dyes are used
in its manufac-
ture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

DAWSON & CO.,
Wholesale Fruit and Commission Merchants,
32 WEST MARKET ST.,
TORONTO.

Consignments Solicited, Correspondence
Invited.

Also BRAMPTON, ONT.

TANGLEFOOT
Sticky Fly Paper

IS SOLD IN

CANADA

By the following Jobbers:

TORONTO.

Lyman Bros. & Co.
Kilgour Bros.

MONTREAL.

Evans & Sons, Lt'd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.

QUEBEC.

W. Brunet & Co.
Edmund, Giroux &
Bro.

KINGSTON.

Henry Skinner & Co.

LONDON.

Jas. A. Kennedy & Co.
C. McCallum & Co.

HALIFAX.

Brown & Webb.
Forsyth, Sutcliffe &
Co.

Simson Bros. & Co.

WINNIPEG.

Martin Rosser & Co.

VICTORIA.

Moore & Co.
Langley & Co.

VANCOUVER.

H. McDowell & Co.

NANAIMO.

E. Pimbury & Co.

NEW WESTMINSTER.

D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

SUNSHINE
Scouring Soap

The 10c. Line.

100 Cakes in Box, \$6.50---6 1-2c. Cake
50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster Soap Works, Brooklyn, N. Y., is unequalled for cleaning metals of all kinds, glass, painted and polished floors, woodwork, etc.

It produces a fine lather when used for the toilet, removing stains and grease from the hands, making them soft, clean and smooth.

Order a sample case from your wholesale, or from

Lucas, Steele & Bristol, Hamilton,
Eby, Blain & Co., Toronto,
or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,
33 Wellington St. E.,
TORONTO.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



T. LAWRY & SON,

HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

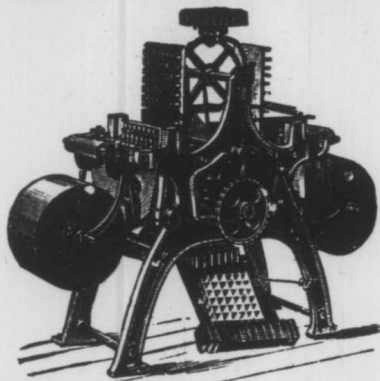
SUMMER CURING NOW READY.



We have removed
to our new premises,
No. 146 & 148 Car
ling St. Call and see
us when in our City.

GORMAN,
ECKERT
& CO.,
LONDON.

Egg Fillers--Egg Cases.
30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz Case for Farmers use?
Write for quotations--Toronto Warehouse, 60
Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.



A Perfect Gelatine Dessert, Easily and
Quickly Prepared.

Tuxedo

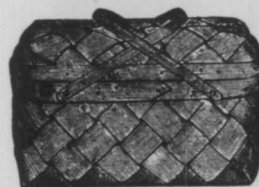
Write us for Samples and Quotations.

WRIGHT & COPP,

Canadian Agents,
TORONTO.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

MAKE A NOTE OF IT.

When preparing for Pic-nics, Summer Excursions
or Camping-out always procure some of



Johnston's Fluid Beef

It is compact, convenient, always ready for use. It makes delicious
Sandwiches, and strengthening Beef Tea.

W. G. A. LAMBE & CO.,
Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 7, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" 4 " "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" No. 1, 2 "	1 30
" 1 lb, 2 "	1 90
" 5 lb, 1/2 "	9 60



WHITE STAR, per doz	
4oz tins, 2 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " "	9 00
5oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb.	0 15



doz. in case	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
2 " " 1 to 4	4 25
16 " " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " 1/2	44 00

BISCUITS.

TORONTO BISCUIT AND CONFEC-
TIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Mac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 02 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" 5	8 00
" 10	9 00
Japanese, No. 3	4 50
" 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1	
oz.; 2 oz., or 1/2 gro., 4 oz.	
F. F. DALLEY & CO.	
Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each	
box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

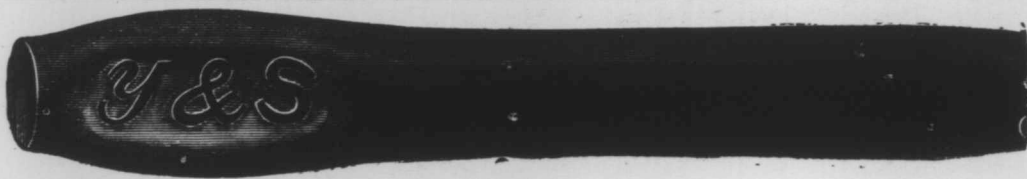
CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
3 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehoused " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's	\$0 85 \$1 00
" gallons	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 90 1 00
Corn, 2's	1 00 1 10
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 15 1 15
Pears, Bartlett, 2's	1 75
" Sugar 2's	1 50
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 00 2 25
" 3's	2 75 3 25
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	1 75 2 00
" Lombard	1 75 2 00
" Danison Blue	1 50 1 90
Pumpkins, 3's	0 90 1 00
gallons	3 00 3 25
Raspberries, 2's	2 00 2 40
Strawberries, choice 2's	2 00 2 40
Succotash, 2's	1 60 1 65
Tomatoes, 3's	1 05 1 11
"Thistle" Finnan haddies	1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Table listing various food items like Lobster, Mackerel, Salmon, Sardines, etc., with their respective prices per pound or per tin.

CANNED MEATS.

(CANADIAN)

Table listing canned meats such as Corn Beef, Roast Beef, Minced Collops, Ox Tongue, etc., with prices.

CHEWING GUM.

ADAMS & SONS.

Table listing chewing gum products like Tutti Frutti, Monte Cristo, Sappota, etc., with prices.

G. T. HEISEL.

Table listing various items from G. T. Heisel, including Red Jacket, Royal Fruit, Digestive, etc.

C. R. SOMERVILLE.

Table listing items from C. R. Somerville, including Mexican Fruit, Pepsin, Sweet Sugar Cane, etc.

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Table listing chocolates and cocoas like French, Caraccas, Sante, Diamond, etc.

BENSORDP'S ROYAL DUTCH COCOA.

Table listing Bensordp's Royal Dutch Cocoa products.

FRY'S

(A. P. Tippet & Co., Agents)

Table listing Fry's chocolate products like Carracas, Vanilla, Gold Medal, etc.

JOHN P. MOTT & CO.'S

Table listing John P. Mott & Co.'s chocolate products like Mott's Broma, Mott's Prepared Cocoa, etc.

Table listing Mott's Cocoa Shells, Mott's Vanilla Chocolate, Mott's Confec Chocolate, Mott's Sweet Choc.

COWAN COCOA AND CHOCOLATE CO.

Table listing Cowan Cocoa and Chocolate Co. products like Cocomo, Hygienic, Iceland Moss, etc.

WALTER, BAKER & CO'S

Table listing Walter, Baker & Co's chocolate products like Pre'um No. 1, Baker's Vanilla, etc.

GIBSON & GIBSON'S

Table listing Gibson & Gibson's chocolate products like Sydney Gibson's Cocoa, Dr. Clarke's Cocoa, etc.

Table listing various chocolate products like Gibson's Rock, Dr. Clarke's, Confectioners' Pure Chocolate, etc.

CLOTHES PINS.

Table listing clothes pins with prices.

CHAS. BECKER & SONS. per box

Table listing Chas. Becker & Sons products like Star, 4 doz. in package, etc.

COFFEE.

GREEN c. per lb

Table listing coffee products like Mocha, Old Government Java, Rio, etc.

ELLIS & KEIGHLEY'S

Table listing Ellis & Keighley's coffee products like Arabain Mocha, Santos, etc.

J. W. COWAN & CO.

Table listing J. W. Cowan & Co. coffee products like Standard Java, Standard Imperial, etc.

DRUGS AND CHEMICALS.

Table listing various drugs and chemicals like Alum, Blue Vitriol, Borax, etc.

ALWAYS ORDER

RECKITT'S BLUE.

Daisy Wafers INSTEAD OF Sponge Cakes FOR ICE CREAM.

Keep up with the times. They are great sellers. Made only by

The Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

GEO. W. BOOTH. HENRY C. FORTIER. CHAS. J. PETER.

Prices current, continued—

Table listing various goods and their prices, including Cream Tartar, Epsom Salts, Paris Green, etc.

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

Table listing pails and tubs with prices, including Steel hoops, Brass hoops, No 1 tubs, etc.

EXTRACTS.

Table listing extracts like Dalley's Fine Gold, No. 8, per doz. \$0 75

FIRE LIGHTER.

Table listing 'Star' Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Table listing cases of fluid beef with prices per doz.

FRUITS.

FOREIGN.

Large table listing various fruits and goods with prices, including Currants, Filigras, Patras, Dates, Figs, Prunes, Raisins, etc.

Table listing Blue and Fine Dehesas, Lemons, Oranges, Floridias, etc.

DOMESTIC.

Table listing Apples, Dried, per lb. and do Evaporated.

FISH.

Table listing various fish products like Oysters, Pickled and Salt Fish, Dried Fish, etc.

GRAIN.

Table listing Wheat, Oats, Barley, Rye, Peas, Corn, etc.

HAY & STRAW.

Table listing Hay Pressed and Straw Pressed.

HARDWARE, PAINTS AND

OILS.

Table listing Cut Nails, Hardware, Paints, and Oils.

HORSE NAILS:

"O" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg. 3 60 3 70

SCREWS: Wood—

Table listing different types of wood screws with prices.

WINDOW GLASS:

[To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

Table listing window glass breaks with dimensions and prices.

ROPE: Manila

Table listing Manila rope with prices.

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap

Table listing hinges with prices.

WHITE LEAD: Pure Ass'n guarantee

Table listing white lead with prices.

25 lb. irons.

Table listing 25 lb. irons with prices.

TURPENTINE Selected packages

Table listing turpentine with prices.

LINSEED OIL per gal, raw

Table listing linseed oil with prices.

GLUE: Common, per lb.

Table listing glue with prices.

LICORICE.

YOUNG & SMYLLIE'S LIST.

Table listing licorice products like 5 lb boxes, Acme Pellets, etc.

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Table listing mince meat with prices.

J. H. WETHEY'S—ST. CATHARINES

Table listing condensed mince meat with prices.

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Table listing various mustard products with prices.

CHERRY'S IRISH.

Table listing Cherry's Irish products with prices.

NUTS.

Table listing various nuts like Almonds, Brazil, Peanuts, etc.

OUR NATIONAL FOODS.

Table listing national food products like Desiccated Wheat, Snow Flake Barley, etc.

K.

0 28 0 30 0 30 doz 2 25 1 25 white kind

0 75 0 85 1 20 box 0 80 0 85 1 25 0 90

er lb 33, 37 34, 36 ... 35 ... 37 28, 28 16, 24 ... 26

's 33 31 29 33 30, 32 36 28

36 32 33 30 30

LS. 00 03 0 07 0 08 0 14 0 75 0 50 0 11

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp gal	
Canadian	0 14	\$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
Chow Pickle, in bulk	0 50
mixed and Chow Chow	1 90
pts	2 15
John Bull, mixed and Chow	3 40
Chow qts	3 40
John Bull, mixed and Chow	1 90
Chow, 16 gal	2 20
Horse Radish, bottles, per doz	1 90

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
pts	3 50
" "	2 00
Chili Sauce	4 50
pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Oy Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Prntanir, Julienne V. riccelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
1/2 pt bottles, per doz	1 00
1/4 pt bottles, per doz	1 75
(according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels. c. p. peal

Lemon, 7 lb. boxes
Orange, "
Citron, "
LEA & PERRIN'S, per doz.
Worcester Sauce, 1/2 pints	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.

Butter, creamery, tubs	\$0 17 \$0 20
" dairy, tubs, choice	0 14
" " medium	0 12
" low grades to com	0 10
Butter, pound rolls	0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09 0 11 1/2

COUNTRY.

Eggs, fresh, per doz	0 11
limes	1 00
Beans	1 25
Onions, per crate	1 75 2 25
Potatoes, per bag	0 25 0 45
Hops, 1890 crop	0 18 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p. lb.	0 07 1/2 0 08
Pork, mess, p. bbl.	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09 1/2 0 10
Bellies	0 11
Rolls	0 08 1/2
Backs	0 10
Lard, Canadian, per lb	0 10 1/2 0 10 1/2
Compound	0 08 0 09
Tallow, refined, per lb.	0 05 0 05 1/2 0 02
rough	0 02

RICE, ETC.

Rice, Aracan	Per lb 3 1/4
Patna	4 1/2 5 1/2
Japan	5 6
extra Burmah	3 1/4
Java extra	6 1/2 7
Genuine Old Carolina	9 1/2 10
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND.

Pepper, black, pure	\$0 12 \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African	18 18
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartons	4 1/2
Canada Laundry	3 1/2
Silver Gloss, crates, 6 lb. boxes	4 1/2
Silver Gloss, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	6 1/2
No 1 White, barrels & halves	4 1/2
Benson's Canada Prepared Corn	7
Canada Corn	6 1/2
Rice Starch, 1 lb	8 1/2

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb	6 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8

Silver Gloss Starch—

40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb.	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
5-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages	6 1/2
20-lb "	6 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	5 1/2
Powdered, bbls	4 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

	bbls.	1/2 bbls.
D	1 1/2	2
M	2	2 1/2
B	2 1/2	3 1/2

KINGSFORD'S

OSWEGO

STARCH



KINGSFORD'S OSWEGO SILVER GLOSS STARCH

PURE AND SILVER-GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.

OSWEGO, N.Y.

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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 Corner Hastings and Grayville Streets, one block
 from Railway Station and Steamship dock.
 Vancouver, B.C.
 INSBLEY & EDWARDS,
 Proprietors

THE SANITARIUM
 BANFF, N.W.T.
 Special apartments for invalids. Bath houses
 in connection and a staff of male and female at-
 tendants. The best of accommodation for Travel-
 ers. Rates, \$2.00 and \$2.50.
 H. G. BRETT, Medical Director. J. HASTIE, Prop.

- The Alberta Hotel -
 CALGARY, N.W.T.
 Strictly first-class. Headquarters for Commercial
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

- Queen's Hotel -
 MOOSOMIN, N.W.T.
 Newly built, newly furnished.
 Four large sample rooms.
 WM. CLEVERLY Prop.

The Hilliard House
 RAT PORTAGE, ONT.
 Strictly first-class. The favorite commercial
 house along the line of C. P. R.
 LOUIS HILLIARD, Prop.

The Clarendon Hotel,
 Winnipeg, Man.
 RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
 Portage La Prairie, Man.
 Best sample rooms west of Winnipeg. Strictly
 first-class.
 WM. NEVINS, Prop.

Queen's Hotel,
 WINNIPEG, MAN.
 First-class in every respect.
 JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel
 KAMLOOPS, B.C.
 The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 men.
 H. SMITH, Proprietor.

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 many a time, and we respectfully solicit your
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 It will pay you to push Hood's Delicious
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- (2) It is virtually pure Castor Oil, as it contains 99 PER CENT of the FINEST OIL PROCURABLE.
- (3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."
- (4) Contains no Chloroform, Glycerine, or any injurious ingredient.
- (5) Recognized and appreciated by the Medical profession wherever known.

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From Liverpool.	Steamships.	From Montreal.
Sat'y. April 16	Lake Huron...	Wed'y. May 4
" " 23	Lake Superior...	" " 11
" " 30	Lake Winnipeg...	" " 18
May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon...	" June 1
" " 21	Lake Huron...	" " 8

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 The Saloon Staterooms are Roomy and all
 outside, admitting of perfect ventilation.
 Each steamer carries a duly qualified surgeon
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 SALOON \$40 and \$50. According to Accom-
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 The \$40 and \$50 rates are per Lake Nepigon only.
 INTERMEDIATE, \$30. STEERAGE, \$20.
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The Wm. CANE & SONS MANUFACTURING Co
 OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
 Hoops, sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. BEST GOODS MADE.

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 liver and bowels, purify the blood, are pleas-
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 remedy for Biliousness, Blisters on the Face,
 Bright's Disease, Catarrh, Colic, Constipation,
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 betes, Disordered Stomach, Dizziness, Dysentery,
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 Rashes, Salt Rheum, Scald Head, Scrof-
 tiche, Skin Dis- eases, Sore Throat, Stomach
 Troubles, Liver, Ulcers, and every other
 or disease that results from impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efitted by taking one tablet after each meal. A
 continued use of the Ripans Tablets is the surest
 cure for obstinate constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross 42, 1-2 gross 42, 1-4 gross 42,
 1-8 gross 12 cents. Sent by mail postpaid.
 Address THE RIPANS CHEMICAL COMPANY,
 P. O. Box 672, New York.

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SOAP

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THE CANADIAN GROCER

PLUG AND CUT

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GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

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Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

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REFRESHING.
INVIGORATING.**

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
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If you want a **Good Lantern** see the
"Crank" Tubular

"You simply turn the Crank"

BEST BECAUSE :

- 1st. Foot and Oil Pot drawn from one piece of Tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted—Simply "Turn the Crank" and the Globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

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