

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, NOVEMBER 9, 1906.

NO. 45.



Raised on it

Why let the Druggist make money
on a line you should sell?

ROBINSON'S PATENT BARLEY

is a **food**. If you once know this you will
write us for sample and prices—We have a
plan to assist your sales.—Ask us what the plan
is.—A post card will bring prompt reply—

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

Comparisons in Table Syrups are always made with

“CROWN”  BRAND

PUT UP IN TINS	
2-lb. tins—cases 2 doz.	Also in Brls., $\frac{1}{2}$ -Brls Kegs and Pails.
5 " " " 1 " "	
10 " " " $\frac{1}{2}$ " "	
20 " " " $\frac{1}{4}$ " "	

Freight paid on 5 cases and over to all railway
stations east of North Bay.

WHY?

Simply because “Crown” brand Syrup
is **perfect**—You cannot think of buy-
ing anything **better** and certainly
nothing as good—

Try it—Every jobber sells it—
Ask for “Crown” brand

EDWARDSBURG STARCH CO., Limited

Front St. East,
TORONTO, Ont.

ESTABLISHED 1858
Works,
CARDINAL, Ont.

104 St. James Street,
MONTREAL, P. Q.

Is 60 Per Cent. Profit Worth Getting ?

If 60 % is worth getting in your store, then all you have to do is order a case of

IVORINE
Cold Water
STARCH

at \$2.50 and sell the 40 packages.

Try a while retailing profitable articles. "Ivorine" is the grocer's good-pay friend.

The jobber—order from him.

ST. LAWRENCE STARCH CO.
LIMITED
PORT CREDIT, ONT.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE
CANADA SUGAR REFINING CO.
LIMITED
Montreal



National Licorice Co.
Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. MoINDOE, Agent.

Montreal Depot, 17 St. Theresa St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,
LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO. TORONTO
JOHN W. BICKLE & GREENING, HAMILTON
GEO. H. GILLESPIE, LONDON
JOSEPH CARMAN, WINNIPEG

FOUR FAMOUS BRANDS THAT ARE "ON THE SQUARE"

Codou's Macaroni

Made only from Russian Wheat from Taganrog. Light, white, tender, delicate Macaroni put up in handsome packages. Macaroni that never varies in its high quality. Macaroni that is always "on the square."

Cox's Powdered Gelatine

Your customers want this. Once used always used because **instantly prepared**. The purest, strongest, best Powdered Gelatine made. Each package will make two quarts of rich Gelatine.

Receipt book mailed FREE to your customers on receiving their address.

Griffin & Skelley's Seeded Raisins

No other special patented process for Seeded Raisins compares with that owned by Griffin & Skelley. It is almost human in its workings. Grown, picked, cured and packed in the largest vineyards on the Pacific Coast. Always highest quality and always "on the square."

"Thistle" Canned Fish

Canned Haddies, Kippered Herring, and Herring and Tomato Sauce. Clean, delicate, rich in flavor. The "Thistle" Brand stands at the head of all others because it belongs there.

Beware of imitations.

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal
20½ Front St. E., Toronto.



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOS, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; J. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQuesne, Paspébiac.

MacLAREN IMPERIAL CHEESE CO.
Limited
AGENCY DEPARTMENT.
Agents for Grocers' Specialties and Wholesale Grocery Brokers
TORONTO, Ont. DETROIT, Mich.

STUART WATSON & CO.
Wholesale Commission Brokers and Manufacturers' Agents
WINNIPEG, - MAN.
Domestic and Foreign Agencies Solicited.

HALIFAX, N.S.

J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

W. G. Patrick & Co.
Manufacturers' Agents
and
Importers
29 Melinda St., Toronto

W. A. TAYLOR
BROKER and WAREHOUSEMAN
243 Main Street
WINNIPEG, MAN.
HIGHEST REFERENCES

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 733.
Office and track warehouse. City spur track.
Cor. 3rd Ave. and Fairbaird St., - MOOSE JAW

McGAW & RUSSELL
Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2647

ESTABLISHED 1887.
JOSEPH CARMAN
Wholesale Grocery Broker and Manufacturing Agent.
Union Bank Block, Rooms, 722 and 723
Winnipeg, Man.
Correspondence Solicited. Highest References.

MONTREAL.

A. J. HUGHES
Wholesale Grocers' Broker, Manufacturers' Agent and Jobber.
1483 Notre Dame Street, MONTREAL
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

C. E. KYLE S. HOOPER
KYLE & HOOPER
Wholesale Grocery Brokers and Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

G. B. THOMPSON
Wholesale Broker and Commission Merchant
159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen
27 St. Sacrament Street, Montreal
TEL. MAIN 778. BOND 28.

BEANS
White Beans -- All Grades
W. H. MILLMAN & SONS
Brokers
TORONTO

H. W. MITCHELL
WINNIPEG, MAN.
Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.
Highest references and financial responsibility.

TORONTO.

W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

WINNIPEG.
DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

R. B. WISEMAN & CO.
WINNIPEG, MAN.
Wholesale Brokers and Storage Warehousemen.
CENTRALLY LOCATED.
Can handle a few additional lines.

G. C. WARREN
REGINA
Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

(Continued on page 4.)

IRELA

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DATE

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IRELAND FOREVER—

Foremost amongst the manufacturers of Great Britain is the enviable reputation of

“ MILLER'S ” IRISH JAMS AND MARMALADE

We have just passed into stock a carload of these delicious preserves, Raspberry, Strawberry, Greengage and Gooseberry Jams, in 1-lb. pots, Fancy Marmalade, 1-lb. and 2-lb. pots. Can be retailed at 15c. and 25c. per pot.

You will be well pleased with the quality

SMELTS are appetising—and will sell well at **5c.** per tin. Is a money maker

Spiced Smelts, 1/4s, cases 5 dozen

Smelts in Mustard, 1/2s, cases 4 dozen

MOLASSES TIME—is coming on

And now's your chance to put in your winter's stock, and at right prices

We have just passed into stock a carload of exceptionally fine

Genuine West Indian Molasses, barrels and half-barrels

Extra Fancy Genuine Barbadoes Molasses, half-barrels only

RAW SUGARS

We have some very desirable lines in both barrels and sacks

Fancy Jamaica Crystals—Fancy Barbadoes Crystals

Last but not least—just what you are wanting

DATES

—FARD—

DATES

—HALLOWEE—

DATES

—SAIRS—

Send us your orders for any or all of the above. We make a specialty of prompt shipping.
Our prices are right.

The **EBY, BLAIN CO.,** Limited WHOLESALE GROCERS
TORONTO



SON & CO.

sion Brokers and
rs' Agents

- MAN.

Agencies Solicited.

AYLOR

AREHOUSEMAN

1 Street

G, MAN.

REFERENCES

ISHED 1887.

CARMAN

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rooms, 722 and 723

G, Man.

Highest References.

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"CAPSTAN."

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Manufacturers' Agents—Continued.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

SCOTT, BATHGATE CO. BROKERS AND COM. MISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firm wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

RED-BROWN WRAPPING

All Weights FOR FURNITURE PACKING All Sizes.

Strong, Tough and Stiff. A Sure Protection to Destination

SAMPLES AND PRICES WITH PLEASURE.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence invited.**

—OFFICES IN CANADA—

CALGARY, ALTA.
HALIFAX, N.S.
OTTAWA, ONT.

HAMILTON, ONT.
QUÉBEC, QUE.
VANCOUVER, B.C.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

Correspondents Wanted

The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.

QUEBEC PROGRESS

If you want reliable and aggressive representation to the jobbing and leading retail trade of Quebec is to your interest to write

J. P. THOMAS,

Everything in Groceries handled. Quebec



You need a good starch for your customers. Write us for samples and prices of

CHINESE STARCH

Better and more profitable than others.

OCEAN MILLS, - MONTREAL

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**

King's Cross
London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY

154 Pearl St., Toronto
30 Hospital St., Montreal

Good Advice

Don't delay ordering your **full season's** requirements of **Fruits and Vegetables.**

Better Advice

Do it now.

Best Advice

Stick to the **best** brands, viz : "Canada First," "Little Chief," "Log Cabin," "Horseshoe," "Kent," "Auto," "Lynnvalley," "Maple Leaf," "Lion," "Thistle," "Grand River," "White Rose," etc.

Yours respectfully,

CANADIAN CANNERS, LIMITED

PROGRESS

aggressive representation
retail trade of Quebec

THOMAS,
andled. Quebec



starch for your
us for samples and

STARCH
fitable than others.
- MONTREAL

ng advertisers will
ng seen their adver-
adian Grocer.

NOW.

*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**

King's Cross
London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY LTD.

154 Pearl St., Toronto
30 Hospital St., Montreal

Prejudiced in Favor

of Old Homestead Canned Goods is every housewife who has displayed before her the handsome, richly lithographed package of Old Homestead Canned Goods.

She doesn't know for a fact that because the label is a beauty that therefore the contents are delicious. But she rightly infers that a firm so careful with the label they use, will likewise be particular with every other detail in the canning business, and the result—perfection.

That is the reason we advise all retailers to bring

OLD HOMESTEAD BRAND CANNED GOODS

to the front. They will bear inspection. Inspection means a trial order, and a trial order means a permanent user of Old Homestead brand. It means greater consumption of canned goods, more sales and greater profits for you.

Old Homestead Brand Canned Goods will better repay pushing on your part than any other brand, because they are thoroughly reliable, always delicious, will please your customers, will sell more readily and more largely than any other brand.

**Insist on Having Old Homestead, the
Brand of Quality.**

The Old Homestead Canning Co.
PICTON, ONT.

**YOU
SHOW**

That "dealer"

**Well -- not other
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YOU WILL HAVE TO SHOW ME



That "SALADA" Green Teas are superior to Japans, said a critical dealer the other day, otherwise I must confess that I've little faith. Well -- there's some hope for a man who is willing to be shown, but not otherwise. We gave him the most conclusive evidence in a "cup draw," he was astonished and convinced, and said that hereafter Japans would have to take a back seat in his store, as he was not going to load up with any stock that could not hold it's own in competition with the best.

May we prove their worth to you
Or, may we send you a sample to satisfy yourself ?



A Postal enquiry will bring a packet by return mail.
Address "SALADA," Toronto or Montreal.

1906
1852

54 years ago the manufacture of "GILLETT'S GOODS" was begun. From small beginnings our goods are now known from ocean to ocean.

Magic Baking Powder.
Gillett's Cream Tartar.
Gillett's Perfumed Lye.
Royal Yeast Cakes.

Do you sell them ?



Merchants should recommend food-products that are produced in clean factories.

**KEEP
MINCE
MEAT**
IN THE
FRONT

All this month you'll find it's good business to keep Mince Meat constantly before your customers.

Just as few people bake their own bread to-day, so few make their own Mince Meat.

Offering so good a Mince Meat as Lytle's you'll win fresh customers right along.

Ask your jobber or buy direct

The T. A. LYTLE CO.

TORONTO, CANADA **Limited**

F. NICHOLSON

CABLE ADDRESS: D H BAIN
NICHOLSON, WINNIPEG.



BANNATYNE ST. EAST.
TRANSFER TRACK.

CALGARY BRANCH NICHOLSON & BAIN

CODES,
A.B.C. 4TH EDITION
WESTERN UNION
ARMSBYS 1901.



Winnipeg, November 9, 1906.

Open Letter to Manufacturers and Shippers

Dear Sirs,—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

Wheat.....	4,495,000	acres	yield	87,203,000	bushels
Oats.....	1,838,000	"	"	75,725,600	"
Barley.....	546,000	"	"	16,980,600	"
Flax.....	55,660	"	"	690,184	"
Grand Total.....				180,599,384	"

Population of the three provinces in 1906:

Manitoba.....	360,000
Alberta.....	185,000
Saskatchewan.....	260,000
Grand Total.....	805,000

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

ROLLED OATS and MILL FEED: We quote Buffalo Brand delivered to any point in the world. Write or wire us for prices and samples.

NICHOLSON & BAIN,
Wholesale Commission Merchants and Brokers
WINNIPEG and CALGARY

Established 1882.

Do Your Customers a Good Turn, Direct Their Attention To "Riverdale" Brand

They will then get delicious eating. When customers are satisfied with their Canned Corn, Tomatoes and Peas, they become sure patrons for the grocer who sells them the satisfying Corn, Tomatoes and Peas.

Isn't that a royal reason why you should stake your faith on

**"RIVERDALE" BRAND CANNED
GOODS**

The Lakeside Canning Company, Limited

Wellington, - Ontario

VALENCIA RAISINS

ASK your Jobber for

RIERA'S "Maple Leaf" brand

D. RATTRAY & SONS

AGENTS

QUEBEC

Montreal

OTTAWA

THE CANADIAN GROCER

DATES

PRICES RIGHT

THE DAVIDSON & HAY, LIMITED
WHOLESALE GROCERS, TORONTO

**BANISH
"BLUE MONDAY"**

SELL

SUNNY MONDAY

to customers and make them **YOUR** customers.

Your stock is not complete
without our new LAUNDRY SOAP

SUNNY MONDAY

SUNNY MONDAY is made almost entirely from vegetable oils, with enough ammonia incorporated to make it cleanse quickly and thoroughly, with less rubbing than ordinary laundry soaps.

YOUR CUSTOMERS should try it and avoid the aching backs which cause "Blue Monday."

SUNNY MONDAY

SAVES LABOR, TIME, CLOTHES
FUEL, TEMPER, MONEY

THERE IS PROFIT IN IT FOR YOU

"SUNNY MONDAY BUBBLES WILL WASH AWAY YOUR TROUBLES."

THE N. K. FAIRBANK COMPANY - - Montreal



FOR 57 YEARS

WHITE, COTTELL'S VINEGAR

has held a place in the front line of English-made vinegars.

Its Delicate Malt Flavor, its pleasant pungency, its perfect quality, are always maintained, and it gives satisfaction in all cases.

See that it is in **your** stock.

OUR ADDRESS:

Warner Rd., Camberwell, S.E., London, Eng.

EVERY GROCER WANTS

GOODS THAT SELL

“MELAGAMA”

MOTHER'S FAVORITE TEA

Will not stay on your shelves. Our prices are right, too—see back of this issue. **WE ALSO HAVE IN STOCK** eighty-five lines of bulk teas. Drop us a line and we will send you samples and quotations.

F. J. WHITE, Manager

MINTO BROS.

Toronto

You can do with

JAPAN TEAS

what you cannot do with any others, you can give your customers the most perfect and purest teas grown—They stand **absolutely alone** in respect to being **inimitable**.

SHINE?

Your sure of a good one if you handle

JAMES' DOME BLACK LEAD

Gives a lasting brilliant polish.

W. G. A. LAMBE & CO., Canadian Agents.

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Western Orders

for the new run of

Crystal Sugar

will be promptly filled from **stock at either Winnipeg or Brandon.** We want to hold your trade and feel sure the goods we are now sending out will please you better than ever For full particulars and prices, write

MASON & HICKEY, WINNIPEG

The Wallaceburg Sugar Co., Ltd.
WALLACEBURG, ONTARIO

VALENCIA RAISINS That Please

When placing your next order
ask for these Reliable Brands.

"M.D. & Co." Special Fancy
Quality.

"W. Abel" Standard Quality.
4 Cr. Layers.
Selected.
Fine off-Stalk.

They Sell at Sight

Rose & Laflamme

Montreal - Toronto



PATERSON'S WORCESTERSHIRE SAUCE

sells quickly because of its great merit. It affords the dealer a good profit---what more do you want? Have you enough in stock?

ROSE & LAFLAMME,
Agents, - - - Montreal

**ARE YOU
LOOKING
FOR**

PROFITS?



**DID IT EVER
OCCUR TO YOU**

RETURNED

Rec'd 11/16

to Quinn

Cut Book No. 58

Page No. 58

Q.A.W.

to think how much money you could make in the course of the year just by pushing the sale of some of the smaller items of your stock.

Take JELLY POWDERS and FLAVORING EXTRACTS for example, goods that never aggregate much money in your stock, but which pay handsome profit in the selling. Try it and see how many packages and bottles you can sell in a

day just by suggesting it to the customers in your store. The result will be, ever so much larger profits than can be obtained from the same effort used in selling heavy goods, on which your margin is so light. Particularly so, if you push high-grade lines like "Greig's White Swan Jellies and Flavors." Their quality is such that your patrons want more. Your profit on these is especially attractive. Try a sample lot at our risk and see how they go.

The ROBERT GREIG CO., Limited

TORONTO

GREIG'S White Swan BRAND

FROM GROWER TO TRADE DIRECT



THE **Farmers'**

**FARMERS' BRAND
Peas, Corn,
Tomatoes**

**CANNING CO.
BLOOMFIELD,
ONT.**

grown in our own fields, packed in our own factory, and sold under our own guarantee.

A trial order will convince you that Farmers' Brand Canned Fruits and Vegetables are the finest on the Canadian market.

We can supply you with anything in canned fruits or vegetables you may require.

The FARMERS' CANNING COMPANY, Limited
BLOOMFIELD, ONT.

Diamond E. Blend Coffee

**DON'T STAY IN THE RUT
IMPROVE YOUR COFFEE TRADE**

is producing splendid results; you would be surprised at the number of most conservative merchants who were extremely sceptical about trying another Coffee Blend, but who placed an order for "Diamond E." on our guarantee, and have fully justified our enthusiasm for the genuine merit of this coffee, by their repeat orders—You cannot make a mistake in ordering a tin on a trial basis—If the coffee does not prove a convincing argument—We stand the expense—"Diamond E." will put new life into your Coffee trade—Try it—Backed by a reputation of over half a century.

S. H. EWING & SONS, MONTREAL

Recommend
all your best customers to try

'CAMP'

COFFEE

When they discover how good it really is, how quickly and easily made, and how economical in use, repeat orders will follow, and of course, mean profit to you. Depend upon it, there's no other liquid coffee to approach "Camp" for fragrance, flavour and purity.

R. PATERSON & SONS,
COFFEE SPECIALISTS, GLASGOW.

Agents: ROSE & LAFLAMME
MONTREAL.

It Pays
Dealers to Keep
Royal Crown
Witch-Hazel
Toilet Soap

It is more than a Soap. It is a Skin Tonic and Beautifier.



And it is well advertised. People are looking for the trade-mark.

A good article—well advertised! There's nothing for the dealer to do but stock it.

The ROYAL CROWN Limited,
Winnipeg, Man.

W. H. Millman & Sons, 27 Front St. E., Toronto
Ontario Agents

Wm. H. Dunn, 294-296 St. Paul St., Montreal
Agents for Quebec and Lower Provinces.

SELECTED RAISINS

We have the Prices

Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

Tartan
BRAND
 SIGN OF PURITY

HEADQUARTERS

for all Mediterranean Fruits

Valencia Raisins, Malaga Raisins of all kinds, Sultanas,
 Table Figs, Cooking Figs

Also report new Dates, new Santa Clara Prunes, new Valencia Shelled Almonds,
 new Jordan Shelled Almonds

All of the above of finest quality, bought at lowest prices. It will pay you to see our travellers.
 Write or wire before placing your order.

Our Telephone is Free to Buyers, 596

BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON

RICE RICE RICE

RANGOON

PATNA

JAVA

Just Arrived

JAPAN

CAROLINA

Write for Samples and Quotations

WARREN BROS. & CO.

Wholesale Grocers

Limited

35 and 37 Front St. E., Toronto

W. H. MERRIMAN
 WHOLESALE GROCER
 ST. CATHARINES, ONT.

SPECIAL NOTICE TO THE TRADE:

I wish to announce that from this date on I will be the wholesale distributor of the celebrated *International Stock Food Co.'s lines* in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

W. H. MERRIMAN.

WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

\$ Are you in business to make money? \$

Write to **W. H. MERRIMAN, ST. CATHARINES**, for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Creseus, 2.02½, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

INTERNATIONAL STOCK FOOD CO.
 TORONTO, CANADA

Currants Currants Currants

GREECE'S FINEST PRODUCTIONS :

**HAYCASTLE, OLYMPIC, PARADISE,
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about $\frac{1}{4}$ c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

W. H. GILLARD & CO.
HAMILTON

Wholesale Grocers

Importers of Fine Fruits

We Have

our "Kiji" Japan Tea
in store, also Aylmer
"Celery Relish" and
Whole Rose-bud
"Beets."

LUCAS, STEELE & BRISTOL

Wholesale Grocers,

HAMILTON, - ONT.



The Finest
Family Polish
on the Market.

BLACK JACK

AT YOUR JOBBERS'

"ANTITIS PEPPER"

The New Pepper Packed in 2, 4, and 8 oz.,
1 lb. and 7 lb. Tins.
KING OF ALL PEPPERS

Guaranteed absolutely a pure blend
of Finest Peppers
Specially Selected
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

ANTITIS PEPPER CO., 40 Botolph Lane
LONDON, England

TRIAL ORDERS SOLICITED



**CAPSTAN BRAND
PURE MINCE MEAT**

Package Mince Meat
Put up in $\frac{1}{4}$ Cross Cases

2-lb. Pails, 2 doz. in Crate

$\frac{1}{4}$ " $\frac{1}{2}$ " "

25-lb. Pails. 75-lb Tubs

$\frac{1}{2}$ -Barrels and Barrels.

Ask Your Wholesale Grocer for It

The CAPSTAN MFG. CO., Toronto, Ont., Can.



"The Rolling Stone

gathers no moss," and the
"rolling" grocer gathers no
business. Stick to

**NICHOLSON'S
MINCE MEAT**

We Recommend: N. & B. Jelly
Powder, N. & B. Icing Powder,
N. & B. Pudding, N. & B.
Veriquick Tapioca,
Brock's Bird
Seed:

NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.

Shall we Declare "Diamond Brand" the Premier Maple Syrup, "Twin Block" the Premier Maple Sugar within Ear Distance of You?

Or, Would You Rather have Your Competitor Do it After He has Stolen a March on You?

"DIAMOND BRAND"

is a syrup with a flavor conscience. It combines rich, appetizing qualities with purity and strength. It is known from the coast on the Atlantic to the coast on the Pacific.

It has enjoyed three years of unalloyed prosperity.

It is winning new converts every day.

It is the people's syrup.

"TWIN BLOCK"

is a pure maple sugar put up in attractive form for grocery trade.

It takes the lead wherever it goes.

It is the sworn friend of purity.

It is a stickler for repeat orders.

It has no enemies.

It knows no competition.

It is ready to send trade your way.

WATCH
NEXT WEEK'S AD.
FOR NEW
HOLIDAY GOODS

RETAIL
"DIAMOND BRAND"

RETAIL
"TWIN BLOCK"

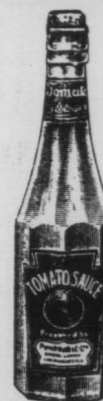
SUGARS, LIMITED

HEADQUARTERS
MONTREAL

BRANCHES
EVERYWHERE



Margin is Not Everything.
PURNELL, WEBB & CO'S. (Bristol, Eng.)
Pickles, Sauces, Malt Vinegar
 are reliable as well as profit-yielding.



AGENTS:

J. W. GORHAM & Co., Jerusalem Warehouse, HALIFAX, N.S.
 R. JARDINE, ST. JOHN, N.B.
 H. HANZARD, CHARLOTTETOWN, P.E.I.
 R. MITCHELL & Co., 26 St Peter St., MONTREAL

C. S. HARDING, Room 46, Canada Life Building, MONTREAL.
 KYLE & HOOPER, 27 Front Street East, TORONTO.
 BICKLE & GREENING, HAMILTON, ONT.
 J. CARMAN, 722 Union Bank, WINNIPEG, MAN.
 C. E. JARVIS & Co., VANCOUVER, B.C.

MATCHES MAKE MONEY

If you wish to be convinced of this place an order with your jobber for

Our Matches

We use the best material, employ the highest skilled specialists and what appeals to every merchant,

we show you a better profit than you can make on any other brand.

Write us for prices, etc.

The Improved Match Co., Limited

Head Office:
**BOARD OF TRADE,
 MONTREAL.**

Factory:
**DRUMMONDVILLE,
 P. Q.**

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating



No. 65

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest

Height, 29 in.
 Length, 33 in.
 Width, 23 in.
 Weight, 275 lbs.

GRINDING CAPACITY.
 Granulating 2 lbs. per minute.
 Pulverizing 1/2 lb. per minute.
 Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
 Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
 Gorman Eckert & Co., London, Ont.

CROWN BRAND CATSUP

In Pints and Quarts

GUARANTEED FINEST IN CANADA

Write for quotations before purchasing elsewhere

CROWN MANUFACTURING COMPANY, LIMITED

9 and 11 Francis Street, TORONTO, ONT.

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Our
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**y Driven
offee Mills.**

**Double Grinder
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ers Wear Longest

eight, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.
granulating 2 lbs. per
minute.
pulverizing 1/2 lb. per
minute.
Capacity of Iron Hop-
pers, 5 lbs. of Coffee.

We make 25 other styles
and sizes of Grocers'
Counter Mills, Floor
Mills and Electric Mills.
For Prices, Terms and
Discounts, address
RING CO.
A, PENN., U.S.A.

Montreal.
kert & Co., London, Ont.

JP

IMITED

The new
Package
is now ready.



This 3-pound tin is handsomely gotten up in colors and gold, and will assist largely in selling the tea. Cases contain 27 tins.

The quality of the tea is the same as ever, the quality that all of the 50c. package Teas have aimed to equal.

JAMES TURNER & CO. LIMITED
HAMILTON

"EDINBURGH'S PRIDE"



EVERY BOTTLE OF
**Symington's
"Edinburgh"
Coffee Essence**

does credit to the makers and the city of production. Every bottle gives satisfaction and helps to create further demand.

Our **ESSENCE OF COFFEE AND CHICORY** gives wonderful value. One bottle makes 40 cups of delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer outings. It always pleases.

Thos. Symington & Co.
EDINBURGH
Agents—**W. B. BAYLEY & CO.**
Cor. Church and Colborne Sts., Toronto.

**Why I Order
Southwell's
Jams and Marmalades**

By **HENRY BOLTON**

HINT No. 1

It was just this way: I was tied up to one line of goods, and saw that I was a loser.

As the number of old country folks settling in my town increased my losses increased.

These people insisted on getting English Jams and Marmalades, giving as their reason they had been reared on them.

I brought up arguments in favor of my line, but only once in a while did I win a convert.

(To be continued)

FRANK MAGOR & CO.
MONTREAL

Are Canadian Agents for
SOUTHWELL'S JAMS AND MARMALADES

BUILDING A RETAIL BUSINESS

Attentiveness to customers should be instant, in season and out of season, from the moment the customer crosses the threshold of the store until he is out on the street again, writes Harlow N. Higinbotham, in the Saturday Evening Post. There is nothing which customers more invariably resent than indifference on the part of the storekeeper or his clerk. To go into a store and be forced to stand about without being recognized is a kind of treatment which goes against the grain of human nature, and will not be tolerated by the average American. Of course, there are times in almost every store when there is much business to be done in a small time, and it is absolutely necessary to keep several customers waiting. This does not mean, however, that there is any necessity for the proprietor or his assistant to fail to give a pleasant word of greeting to those who are obliged to wait their turn.

It is an easy matter for the storekeeper or the clerk to give a nod of welcome and a word of excuse to those who cannot be immediately served. The customer who has been pleasantly greeted and told that he will receive attention in a few minutes will wait cheerfully, whereas he would leave the store in ill-humor if his presence were entirely ignored. The ability to keep waiting customers in good humor and make them feel that they are not neglected is one of the most valuable qualities a storekeeper or a clerk can possibly possess. Just ordinary courtesy and attentiveness demand very little time, and they are far more valuable than flattery or argument in the sale of goods.

In this connection it should be said that flattery is a very poor crutch for the salesman to lean upon. The average American citizen is generally shrewd enough to detect flattery and invariably resents it. Instant and unflinching attentiveness are worth volumes of flattery in the up-building of a good trade, and the salesman who is always promptly attentive to the customer's needs and who does not "slop over" is a trade-getter and trade-keeper of the highest order.

Tell the Truth.

Perhaps it will be thought that a word of caution with regard to the over-representation of goods is entirely superfluous and ungracious. I wish this were the case, but I fear that the observation is not at all out of order. Very often the zeal and ambition of the clerk carries him further in this direction than his employer would wish him to go. Again, there are those in the merchandizing business, as in every other business, who allow their desire for gain to impart an elastic quality to their consciences, and who lose sight of the fact that nothing can be more fatal to their

final success than misrepresentation, no matter how mild.

As a sheer matter of policy, it is far better for the merchant to understate than to overstate the merits of his goods. When a merchant gains a reputation in his community for never misrepresenting his goods he is on the high road to success. He will command the trade of his neighbors and he will hold it against obstacles.

In selecting his clerks every merchant should give careful consideration to securing those who have tact, pleasing manners, and all that is included in the term "a good personal address." At the same time, it will be well for him to remember that a clerk may have all of these qualities and still be a comparative failure. Many a merchant employing quite a force of clerks has been perplexed by the problems presented by this matter of the personal equation. Here is a clerk, for example, who out-classes all his fellow-workers in personal popularity with customers. His graces of manner attract the patrons of the store to him to a degree which marks him as an exceptional favorite. In spite of this, the totals of his sales from week to week fall below several of his co-laborers at the counter. He puts in as many hours as they do and works as diligently as they. Here, on the face of things, is a clear contradiction which is decidedly puzzling to the merchant. What is the difficulty?

In nearly all cases of this kind, and they are so numerous as to be almost general, I believe the cause of the trouble lies in the fact that the popular clerk, who has decidedly the lead over all his fellows, lacks in decision. Not long ago I saw an interview on this very subject in which the superintendent of one of the big State Street retail stores, in Chicago, hit the nail squarely on the head as far as this point is concerned. He related how he had been puzzled to reconcile the fact that the most popular clerk in the fancy dress-goods department took about third rank, so far as the volume of his sales was concerned. The young man had a decided charm of manner which naturally attracted customers to him, and it was apparent to the management that this clerk had practically first call on a large percentage of the customers who came to the department to buy.

At last the superintendent decided to give his personal attention to the solution of this very interesting and practical riddle. To this end he stationed himself near the fancy dress-goods counter and began to watch the young man at his work. A young matron came down the aisle, passed a clerk who was at liberty to wait on her, and went direct to the young man in question. It so

happened that the superintendent was acquainted with the woman, and knew from having waited on her himself before promoted to an executive position, that she was not especially difficult to please.

The Fatal Fault.

She handed the clerk a sample of goods of which she was having a skirt made, and told him she wished to get the material for a waist which would be appropriate to wear with the skirt. He looked at the sample, turned around to the shelves and started to take out a bolt of goods, hesitated, went to another, and then to still another. Then he drew out two or three bolts, looked at them and finally shoved them back into place. After making several false motions of this kind, he at length returned to the first bolt of goods which his hand had touched, drew it out and displayed it on the counter.

To the keen eyes of the watchful superintendent it was apparent that the indecision of the clerk had communicated itself to his customer, and, after examining the goods in a somewhat indifferent way, she asked if he had not something else more attractive. Then he took down the bolts which he had glanced at in his hesitating pilgrimage along the shelves, showed them to his customer and discussed with her their relative merits. Still, she was apparently unsatisfied, and he once more ranged the shelves and brought down other patterns. There was more conversation and further comparison of goods, and for the third time he turned about and began to forage in a somewhat hopeless and hesitating way along the shelves.

More than once the customer seemed to be on the very point of decision, but finally she offered an apology, and, saying that she would come again, she left the counter without buying.

In the meantime, the clerk whom she had passed by had waited upon three customers and sold to every one of them. His manner of work was this: He gave very careful attention to the description of the goods wanted by his customer, and in each case asked one or two questions to bring out more clearly the desires of his patron. But in each instance after he had learned this he turned round and his hand went unhesitatingly to just the right goods. There was decision in his manner, and he placed the bolt of cloth upon the counter with the remark: "I think this is just what you wish." The watchful eye of the superintendent had taken in his movements as well as those of the popular clerk, and he was convinced of two things: first, that the taste or judgment of the clerk who made the three sales was no better than that of the popular clerk who failed to make his sales; second, that the decision with which the less popular clerk acted was the secret of his success.

The conclusions of this superintendent were, to my mind, entirely correct. He found out why the man who attracted the fewer customers was able to make the greater number of sales. Incidentally it may be added that the popular clerk remained at the fancy dress-goods counter while the other was promoted to the head of the department.

Closing a Bargain.

Time and again, in my own experience, I have seen this incident parallel-

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British g their trade.

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HERE AND THERE WITH THE TRADE

Happenings Among Foodstuff Dealers From the Atlantic to the Pacific—News of Your Brother Grocer in all the Provinces.

ed. The gift of closing a bargain is by no means a common one, and it is left out of the composition of many clerks who are otherwise well equipped. And right here it should be added that without this gift all others are of no avail. No matter how skillfully the negotiations may be conducted up to the "sticking point," unless they go beyond that point they are useless. Though indecision on the part of the salesman is the besetting sin which generally causes his failure, there are other elements which contribute to this undesirable end.

One of these is the inability to shut out other matters from the conversation of the moment. Only the unskillful salesman will allow his customer to drag him into general conversation when he is actively engaged in displaying goods and attempting to get his patron's decision. This does not mean that it is not wise to chat pleasantly with customers about social and personal matters, but it does mean that this should not be done when once the business of selling is really in hand. Anything that distracts the mind of the customer from the vital point at issue is always to be avoided. Let all the "visiting" be done before the display of goods has begun.

Before leaving the subject of what the storekeeper should consider in the selection of his help, let me say that, as a general thing, the employment of relatives is to be avoided. It is not an over-statement of the case, I think, to say that traveling salesmen are well agreed upon the fact that when they find a storekeeper whose force is made up of his sons, daughters, nieces and nephews, he is considered as struggling under a distinct handicap, and his progress is watched with especial care. This is, perhaps, only another way of saying that the man who selects his assistants because they are relatives is not at liberty to make the selection on the broader line of their real qualifications for the work in hand.

CANNED MEATS TURN.

British grocers moving to recover their trade.

Grocers in Great Britain are now bent upon getting back their trade in canned meats, at a meeting last month in Manchester of the Northern Council of the Grocer's Association one speaker said: "that at Bolton, acting on instructions from the Local Government Board, an inspector had visited 324 grocers' shops in the district, and had taken 63 tins of goods which he considered a little doubtful. Samples of them had been analysed, and the result was that there was not a single trace of preservative or ptomaine in any of them. Considering that such allegations had been made regarding the canned goods trade, he thought such a result was highly creditable, and proved that if the public wanted pure food the safest things to eat were canned goods. If grocers would press upon the authorities to take samples, and then publish the result of the analyses in the local press, it would reassure the public, and prove that the food was pure and wholesome."

F. P. Campbell & Co., Halifax, have assigned.

R. J. Goring, Sarnia, has sold to Stanley Williams.

Calder & Co., Minnedosa, are retiring from business.

R. L. Young, Winnipeg, has assigned to C. H. Newton.

R. L. Gibson, Hirsch, Sask., is succeeded by B. Lapp.

R. Ferguson, of Redvers, Sask., has sold to C. Sargent.

A. B. Lapierre, Montreal, has sold out and compromised.

E. S. Carr, general merchant, Jacksonville, N.B., is dead.

Napoleon Boldue, St. Damien, Que. is offering to compromise.

Eddy's matches have been advanced from 20c. to 40c. a case.

A. Little, general storekeeper, Tyndall Man., was burnt out recently.

Robert B. Brown, of Joseph Brown & Sons, who has been ill, is recovering.

Clerks in grocery stores in New Zealand earn from \$16 to \$17.50 per week.

Narcisse Boucher, general merchant, Guiges, Que., is offering to compromise.

Katlarsky & Kaufman, general store, Winnipeg, are succeeded by M. Kaufman.

W. Brothers has purchased the Long grocery and dry goods store at Lebanon, Ont.

C. M. Hendrick & Son has built a store at Stockdale, and are putting in a general stock.

Mathieu Freres, wholesale wine dealers, Montreal, have been succeeded by L. P. Pelletier.

Eastern capitalists are considering the establishment of a soap factory at New Westminster.

The new store of J. Janzen, Rosthern, Sask., is completed, and Mr. Janzen is now moving in.

Mr. Riley, of the Riley-Ramsay Co., wholesale grocers, Port Arthur, was in Montreal last week.

Col. A. E. Labelle, sales department of the Ogilvie Flour Mills Company, is holidaying at present.

A. Durocher, manufacturers' agent, Montreal, has just returned from a business trip to New York.

E. J. Boucher, Stratton, has disposed of his general store in that town to F. E. Bryan & Company.

The American Store Co., proprietors of the general store at Lac du Bonnet, Man., have sold to H. Adilman.

Fred Imhoff, of Dana and Leofeld, Sask., has disposed of his branch in the latter town, to Joseph Hanasch.

Lakefield has organized a Board of Trade, with E. A. Tanner as president;

G. B. Hilliard, vice-president; and F. J. Lillierap, secretary.

William Arnott's general store at North Bend, B.C., is reported to have been sold to Eaton Richardson.

Mrs. I. Taylor has registered her general merchandise business in Montreal under the name of the Barelay Supply Agency.

E. Moynes has built a store and bake-shop at Frankford, and intends running an up-to-date bakery and general grocery.

The stock, etc., of Walker & Hurlbert's general store, Thornbury, was advertised for sale by auction on November 7th.

The stock of Wellington Daly's general store at Blytheswood, Ont., was advertised to be sold by public auction on November 2nd.

Joseph Gillis and Alf. Burehell are erecting a building at Dominion No. 6 colliery, Cape Breton, and will open a large general store.

The E. B. Eddy Co. is considering the establishment of a branch factory in Edmonton. The scarcity of female help is the main drawback.

Feeley & Creighton, of Kempville, have moved from their old location across the bridge to the Fraser Block, next door to the Public Library.

By a typographical error, the American Thanksgiving is mentioned on page 52 of this issue as November 24th. The correct date is November 29th.

James R. Hendry, for the past three years with Hucheson Bros., Bracebridge, is now manager of the grocery department of Homer & Co., Gravenhurst.

Will J. Norfolk, Stratford, was a caller at the Toronto office of the Canadian Grocer Wednesday. Mr. Norfolk said business was fine with him, and he looked it.

White & Co., Toronto, are as usual in it on the lemon business. Their arrivals to-day totalled nine hundred boxes of their celebrated "Home Guard" brand Messinas.

The Countess of Warwick recently addressed a meeting of grocers' assistants at Leeds, Eng. She urged upon them the need for organization and advocated socialism.

Fred Ramsay, manager of F. E. Ramsay & Co., wholesale coffee dealers, Toronto, had two fingers so badly crushed in an electric coffee grinder last week that amputation was necessary.

A. Smith, Campbellcroft, is offering his general store business for sale. Mr. Smith has made a fortune in about twenty-two years, and wishes to retire. His store is situated across the road from Garden Hill Station.

(Additional Notes on page 42.)

THE CANADIAN GROCER

Established 1886

The
MACLEAN PUBLISHING CO.
Limited.

JOHN BAYNE MACLEAN - - - - - *President*

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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TORONTO - - - - - 10 Front Street East
Telephone Main 2701
WINNIPEG - - - - - 511 Union Bank Bldg
Telephone 3726
F. R. Munro
VANCOUVER - - - - - Geo. S. B. Perry
ST. JOHN, N.B. - - - - - 7 Market Wharf
J. Hunter White

GREAT BRITAIN—

LONDON - - - - - 88 Fleet Street, E.C.
Telephone Central 12960
J. Meredith McKim
MANCHESTER - - - - - 92 Market Street
H. S. Ashburner

FRANCE—

PARIS - - - - - Agence Havas, 8 Place de la Bourse

SWITZERLAND—

ZURICH - - - - - Louis Wolf
Orell Fussli & Co.

Subscription, Canada and United States, \$2.00
Great Britain, 8s. 6d. Elsewhere - - - 12s.

Published every Friday.

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NEW ADVERTISERS.

Belleville Fruit & Vinegar Co., Belleville, Ont.
Leonard Bros., Montreal.
Verret, Stewart & Co., Montreal.
Wee MacGregor, The, Co., Toronto.

TARIFFS AND COMMISSIONS.

The United States government is sending a commission of experts to Germany to arrange terms by which the States will enjoy the minimum German tariff. Next to Great Britain, Germany is the United States largest customer. Trade between the two countries last year totalled nearly \$370,000,000 of which the States sold nearly \$235,000,000.

Less than a year ago Germany enacted a tariff law which provides for two rates of duty, one a general rate and the other a conventional rate, which is enjoyed by those countries with which Germany enters into commercial agreements. Upon representations made by the American government the time for the higher rates of duty to become operative against American importations was postponed until July 1, 1907, and in turn the President extended to German importers, the provisions of section three of the Dingley law.

Large American exporters to Germany have been stirring themselves to hasten government action which would prevent the operation of the maximum tariff against American goods next July.

THE CANADIAN GROCER

Germany's complaint against the United States tariff is in regard to rules and regulations rather than the weight of duty and no doubt is entertained that the commission will be successful.

Canada's trade relations with Germany are on a different basis. Since the absorption of Great Britain several years ago of the favored nation treaty according to Germany equal rights with the Mother Country in colonial markets, the Fatherland has been distinctly unfriendly. Of course the new maximum tariff is imposed against us. Before the unpleasantness arose the trade was increasing gaily, eight millions in 1901, thirteen millions in 1902, fourteen millions in 1903. Last year it was down to seven millions.

Germany has got the most of it. In 1903 our imports from Germany were over twelve millions and our exports thither just above two millions. Last year our imports were over six and a half millions and our exports eleven hundred thousand German trade lost nearly six millions; Canadian less than a million. There have been indications that trade interests would like to recover the lost ground. Germany's total importations are over a billion five hundred millions. Canada wants a share of it and is not likely to stand in its own light. We must, however, maintain our right to give whole British preference we please without consulting our foreign customers.

Parliament sits on Nov. 22 to give us a new tariff. Mr. Fielding has promised it will be of the latest fashion, with minimum, maximum and general schedules. Doubtless the maximum will be imposed against American goods in view of the high American tariff against us. When Uncle Sam gets busy to save his trade with us, in 1905, a hundred and fifty-five millions, we may witness the interesting development of a tariff commission coming our way.

CANADA'S TRADE WITH FRANCE.

Canada's trade with France is not what it ought to be and might be made. The Dominion government pays a considerable subsidy for a direct line of steamships between Canada and France. The Department of Trade and Commerce maintains a Canadian Commercial Agent at Paris. The British Chamber of Commerce in Paris has established a Canadian branch. The economic journal France-Canada of Montreal has recently opened an office in Paris.

All these things indicate an awakening of interest in Franco-Canadian trade but Canada does not appear to be reaping any of the fruits as yet. The volume of trade is increasing but according to the latest returns issued Cana-

da's share grows smaller and France's larger.

The total trade with France in 1901 was \$7,084,000; Canada buying \$5,503,000 and selling \$1,581,000. Last year the total trade was \$8,712,000; Canada buying \$7,201,000 and selling \$1,511,000. That means an increase in Canada's purchases of \$1,700,000 and a decrease in her sales of \$70,000.

France's total importations for consumption in 1904 were about \$750,000,000. Her purchases in Canada were a little over a million and a half. One article, canned lobster, composed considerably more than half the total. In the evidences of awakening interest and the wide room for expansion there is hope for a great development in the Franco-Canadian trade especially from this end.

BY-LAW QUASHED.

By the action of the courts in Montreal, the by-law regarding early closing of the stores, which was adopted by the city in 1905, becomes null and void. Under the recent by-law all stores, with the exception of fruit, tobacco, liquor and such stores, were forced to close their doors on Wednesdays and Thursdays each week at seven o'clock.

At the time it became law, most of the retail merchants in the city were in favor of it, but some, did not appear to be of the same way of thinking, for they remained open the nights on which the law said they should be closed and action was taken against them. One of the protesting firms took action against the city, declaring that the by-law was unconstitutional. It was showed by them, through their attorneys, that the by-law was null and void, because the enabling act, 57 Viet. ch. 50 was ultra vires of the powers of the Provincial Legislature, as an infringement of the duties of the Federal power to regulate trade and commerce of the Dominion. Further, the by-law exceeded the power conferred by the said enabling act.

The contention of the city was to the effect that the by-law was enacted for the benefit of public order and morality. The right rests with the provinces to regulate taverns, and to adopt regulations which will preserve public order and decency and prevent drunkenness. The court held, however, that there was no such question in the present case. It was not an instance where there would be any justification for interference on the part of the Legislature, and besides this, the by-law adopted by the city was in excess of the powers conferred. Consequently, as the case stands now, it is not against the law for the retail trade to keep open after seven o'clock on the evenings mentioned.

The Canadian G

ANILI

Aniline dyes in stuffs have been and unusual interest visit to America Perkin, the discoverer of them—mauve. The chemists of the industry celebrate the jubilee of the discovery of mauve. Sir William King Edward the first of his series of the industry.

Since the day of the eighteen-year-old color shade corresponding to residue scores of beautiful colors original discovered by chemical firms through made an exclusive product, and estimated that \$1,000,000 of Sir William's dyes.

Sir William the paperman of his in the laboratory Hofmann when was then eight months to find a way about to throw away when I tried resting. The substance strangely beautiful rest."

The controversy States' new aniline dyes in eminent chemists take sides in the probable that of the uses of in fact, I know this is certainly dye necessary minute that is strychnine were harmless."

DI

As there no season as this the trade find itself to the now be said since, no matter any markets, possible for now and del time for Christ

The first prices was about no prices steady the opening still fresh wondered at bought hesitated

The first it would be average, which

ANILINE JUBILEE.

Aniline dyes in their relation to food stuffs have been much discussed of late and unusual interest attaches to the visit to America of Sir William Henry Perkin, the discoverer of the first of them—mauve. He came as the guest of the chemists of the United States to celebrate the jubilee of the discovery of mauve. Sir William was knighted by King Edward this Summer in recognition of his services to science and industry.

Since the day fifty years ago when the eighteen-year-old youth saw a wondrous color shade come out of a dense black residue scores of perfumes and countless beautiful colors have evolved from the original discovery. Nearly twenty chemical firms throughout the world have made an exclusive business of coal-tar products, and in America alone it is estimated that \$100,000,000 is invested in Sir William's discoveries.

Sir William telling a New York newspaperman of his discovery said: "I was in the laboratory of the German chemist Hofmann when I discovered mauve. I was then eighteen. While in an experiment to find quinine I failed, and was about to throw a certain black residue away when I thought it might be interesting. The solution of it resulted in a strangely beautiful color. You know the rest."

The controversy because of the United States' new pure food law regarding aniline dyes in food was explained to the eminent chemist. "I would not like to take sides in that matter," he said. "It is probable that there have been abuses of the uses of aniline dyes in food stuffs; in fact, I know there have been. But this is certain. The amount of aniline dye necessary to color a food is so minute that if the same quantity of strychnine were used it would be equally harmless."

DRIED FRUITS.

As there never was such a dried fruit season as this it is not remarkable if the trade finds it hard to accommodate itself to the situation. But it might now be said that the facts were all in, since, no matter what happened in primary markets, it would be practically impossible for a wholesaler to order fruit now and deliver it to the retailer in time for Christmas.

The first price made Valencia raisins was about normal. Last year the opening was on about the same basis, and prices steadily declined to two-thirds the opening price. With that experience still fresh in memory it is not to be wondered at if the trade as a whole bought hesitatingly.

The first estimate of the crop was that it would be about two-thirds of an average, which for ten years has been

about 2,400,000 boxes. Each succeeding estimate was lower until it got down to one-fifth an average.

Currants have been much more difficult to gauge. Efforts of the Greek Legislature other years to maintain currants at a facetitious price have failed. Similar results were looked for this year. The watchers have been disappointed. With occasional rests by the way the price has plodded upward until it is a third to a half higher than the opening. Recently the market has been further disturbed by the failure of a large Greek house with heavy commitments in Canada and the States, and jobbers depending upon the firm had to scurry for goods to cover their own contracts.

Of course the abnormal situation in dried fruit's generally helped currants. An aggressive advertising in Great Britain has had results, and a report recently received states that consumption in the Old Country is 50 per cent. greater than last year.

Sultana raisins are a poor crop, too, and the prices have soared, but it is claimed for this fruit that the price is partially the result of manipulation and some look for a decline, but the report given in another column is not encouraging. Some packers are trying now to evade their contracts and some wholesalers are likely to find themselves the victims of a speculative attempt to skin the market. The market is 150 per cent higher than offerings when the trees were in blossom.

The Malaga table raisin crop recently suffered seriously by storm, half the crop while on the vines having been destroyed, it is said.

In California the dried fruit trade is the victim of a combination of untoward circumstances. The Oregon crop, which about evenly shares with Santa Clara the Canadian trade, is turning out considerably smaller than expected, and is grading small. There won't be any 20-30 or 30-40 at all, and the supply of 40-50 will be limited. The result is a considerable advance in the large sizes of both Oregon and Californian fruit.

But the rebuilding of San Francisco has taken most of the available labor and lumber in California, and the lack of help and scarcity of box wood and other materials has been keenly felt in the fruit trade. To crown the difficulties has come the car shortage and a freight blockade, making anything like prompt delivery almost impossible. However, the heavy consumption of prunes does not start till January.

FIGHT FOR SUGAR PROFITS.

It will interest the grocery trade in Canada, wholesale and retail, to watch the contest about to be begun in the

States between National Wholesale Grocer's Association and the sugar refineries. The wholesalers are taking the initiative and the plan is simply to make the refineries declare themselves in favor of doing either a wholesale or retail business and the method to be adopted by the wholesalers is simply to throw all their business to retailers who will deal exclusively with wholesalers. The line, however, is not to be drawn fine and the retailers are to be allowed to supply large retail houses now buying direct, but a minimum order for direct retail buying is to be fixed and 100 barrels is said to have been agreed upon.

As far as sugar prices go the whole country is "wide open" and the competition among refiners is very keen. At present prices they are refining and handling for ½c. a pound.

A New England retailer recently advertised that on and after a certain date he would sell sugar "at less than cost." The lowest he could buy it for was \$4.80 and his advertisement offered 25-lb. sacks of granulated at \$1.20 and 100-lb. sacks at \$4.80, in other words the New York wholesale spot price, adding nothing for freight charges. While he would deliver only when ordered with other goods he invited buyers to come to the store and "cart it away as fast as you like."

In Canada the present sugar arrangement assures the wholesaler 4 per cent. and cutting by retailers is discouraged. Not long since in a small Ontario town one man started cutting sugar as an advertisement. Other merchants complained to the wholesaler from whom "cutter" was buying and his account was promptly closed. The chief advantage of the sugar arrangement is stability. The retailer knows his neighbor is paying the same price he is. The grocery traveler now wastes no time selling sugar and that is an important consideration.

The wholesaler's 4 per cent. does not pay for handling the goods, but when he looks back a few years he knows he might be worse off. One of them speaking of the situation recalled an anecdote with which Sir John A. Macdonald illustrated the political situation toward the close of the MacKenzie administration. The people had voted out the Conservatives and were tired of those they had voted in. He said:

"It reminds me of one time I was going through a cemetery and I saw this inscription 'I was well, I would be better, now I'm here.'"

The Governor of Jamaica's report for the fiscal year of 1905 shows that in 1903 the United States took 150 times as much sugar as Canada. Now Canada takes 34 times as much as the United States. This is one result of Canada's preferential tariff.

EFFECTIVE ADVERTISING

Samples of Retail Publicity with Hints and Suggestions—Interesting Illustration of Combining Window Display and Newspaper Advertising.

The advertisement of C. E. Choat & Co., Halifax, here produced from a local paper is something new. In the first place it is an interesting example of the combination of the newspaper and show window forces in advertising.

Mr. Choat has received a big shipment of high-class English goods and he has taken this effective way of emphasizing the fact. "A Glimpse of London," is a catchy heading and expresses the idea to a tee. Certainly two such shipments in their original packages as a window dressing would be unique and worth the while of citizens of Halifax stepping out of their way to see. That top line though is a little too crowded, but the advertisement is a plain talk in plain type and is the kind of thing people will read.

"Quick Delivery," "Use the Telephone," are both strong, trade-getting, suggestive lines.

This ad. and the methods it indicates are worthy the consideration of grocers everywhere.

A GLIMPSE OF LONDON

We have just received a large shipment of High Class Groceries from CROSSE & BLACKWELL and HUNTLEY & PALMERS, and have displayed them in our large window in their original shipping condition. Over 2,000 bottles of JAM, PICKLES, etc., yet not one of them broken. A look at our window certainly makes one think they are on the other side.

SOMETHING UNIQUE. COME AND SEE.
Quick Delivery Use the Telephone

CHOAT The Grocer
Gottingen Street.

AN AD. CHAT.

People want to know what you have to sell, and how good it is, and what you charge for it.

Generally speaking, every ad should quote a price, or a few prices. But a price means little unless the goods are described.

Don't try to embellish your ads with big words or flowery sentences. The great majority of your customers are plain, ordinary people, who can best understand plain, simple, concise language.

There has been a great deal of controversy over the question of long or short ads.

Some say an ad should be short, or people won't take the time to read it.

Others say it should be long, in order to make a big impression.

It's about as senseless as the "marriage is a failure" question.

Some marriages are bad failures.

Some are decidedly otherwise.

Some ads should be short.

Some should be long.

It depends on what you have to say.

Most advertisers make a mistake by trying to fill a large space when they have but little to say.

Many will make their ads too brief. They will spoil a powerful argument in order to get the matter into a dollar's worth of space.

There are so many more ways to do a thing wrong than right that the careless man usually does it wrong.

It is best to make most ads comparatively short, but it is never wise to weaken a good argument for the sake of brevity.

It would be better to have a dozen people read a long ad and be convinced of something, than to have a thousand people read a short ad that tells nothing.

People will read long ads if they are worth reading; that is, the people who are interested.

The best advertiser is the man who has the best common sense, and makes use of it.

He relies upon his judgment and not upon advertising rules set forth by some successful man whose circumstances were greatly different.

You should never say anything in an ad that you would not say personally to a customer.

If a woman were to enter your store, you wouldn't say to her, "This gigantic emporium abounds with an unmatchable and resplendent array of startling and stupendous bargains, at slaughter prices."

And yet a great deal of valuable space, in newspapers, is filled with that kind of twaddle.

Just recall what you said to the last half dozen customers you waited upon, and you will almost invariably recall good material for an ad.

Don't tell what your competitors can't do.

Tell what you can do.—Trade.

A WIDE-AWAKE GROCER.

N. E. Coppin, Mitchell, Ont., is a grocer who believes in advertising and in learning all there is to know about that branch of the retail business.

Mr. Coppin wrote to the editor of this department for a criticism on some of his ads., and one of these ads. embodying the editor's suggestions is reproduced on this page.

Mr. Coppin also runs locals after the style of the following:

"Fresh haddies and oysters at Coppin's grocery."

"Leave your order for choice table butter at Coppin's grocery."

"Gasoline, any quantity, 30c. imperial gallon at Coppin's grocery."

This is first-class retail advertising. It is systematic; it is forceful; it is continuous.

Give your local paper a little study like Mr. Coppin did.

A GOOD WRITING IDEA.

At several of the fall fairs various business colleges have had booths, at which an expert penman was stationed to write cards free for all who applied. The ads of the colleges were printed in neat type in one or two lines at the top and bottom of a card, about 2½ by 4 inches in size, and in the blank space the penman would write the name with all the graceful flourishes at his command. There was a big demand for the cards, people standing in line for many minutes awaiting their turn.

This idea could be employed by grocers on some special occasion and be the means of securing a good mailing list. People could be requested to write their names and addresses on cards. After the penman was through with the cards they could be preserved as an accurate mailing list to address future circulars, etc., to.

A. A. B.

EDMONTON TRADE NOTES.

**Business Brisk and Still Expanding,
New Buildings and New Firms.**

There is talk here of a rush to the Peace River gold district, and if there is, Edmonton will be the base of supplies.

The Government has selected a site

**Quality is Seldom Seen in
The Company of Low Prices**

Oysters are now seasonable. As in former years I am now handling.

"MEDIUM SELECTS"

FINE — FRESH — POPULAR

On account of heavy express and custom charges, I have to ask 50c. per quart for these oysters, but you can bank on it—you are getting **Oysters not Water.** I strongly recommend you to consider your health by considering quality.

N. E. CHOPPIN,

Phone 24. Opposite Hicks House

for the new legislative buildings, 25 acres of the historic grounds once occupied by the old Hudson Bay Fort. The buildings which will now be rushed to completion will have architectural pretensions. They are to be 290 feet by 200 feet, with a tower 140 feet high.

The King Edward hotel is being hurried to a finish with a view of having it open for business at an early date.

Revillon Bros., are erecting a new hardware store and expect to occupy it towards the end of the year.

The Edmonton Fruit and Produce Company have been appointed agents for Armond Company.

Nicholson & Bain, the enterprising commission house of Winnipeg, and Calgary, are extending their fighting line to Edmonton. They have a large connection with the jobbing trade throughout the Dominion, and their presence here will add appreciably to the

commercial in capital.

The Imperial excellent business other branch. This northern miles from E past few years great business months the I in Edmonton. tures in the

Kenneth M niipeg, whose tending their tent that the move to mor and their fo taken by the duce Compan

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A visitor last week wa of the man J. Heinz Co impressed visit will no

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TRADE AT THE PACIFIC COAST

Flour Mill Operated by Electricity—Trade Envoy from New Zealand to Increase Business Between the Colonies—G. T. P. Terminus—Market Notes.

(Special Correspondence of The Canadian Grocer)

Vancouver, Oct. 31, 1906.

The pioneer flour mill of the coast, operated at Eburne by the Easterbrook Milling Company, is run by electric motive power, perhaps the first in Canada to be electrically equipped. The present capacity of the mill is 50 barrels per day, and some additions to the present machinery are contemplated, which will bring it up to 100 barrels daily. The wheat ground is principally Alberta Red, though a small quantity of locally grown wheat (soft varieties) has been made into flour. This latter is said to be specially adapted for pastry flour, but the quantity grown is so limited and likely to continue so, that it will not be an important factor in the product of this or any other mill on the coast. The Eburne mill is but six miles from Vancouver on an electric road, and freight is transhipped by electric train at low cost, so that the plant is practically on the same basis as if operated in the city. The "Imperial" is the brand given to the flour produced by this mill.

New Zealand.

An interesting collection of exhibits is at present to be seen at the Badminton Hotel, where the official trade representative of the New Zealand Government, Mr. J. Graham Gow is now staying. Mr. Gow is on an extensive tour undertaken to promote trade between his colony and the Dominion, the desirability of increased trade being the greater now that the Alley line of steamers makes a direct connection between the two members of the Empire. For the next fortnight, Mr. Gow will be in the city, and his collection of New Zealand products and manufactures will be on exhibition during that time. It is his intention to seek interviews with the wholesale trade of the province, and possibly also interview the Board of Trade in the interests of his campaign of trade promotion. After leaving here, Mr. Gow will proceed to Winnipeg, thence to Ottawa, where he will present his credentials from his Government to Premier Laurier and the Cabinet, in the interests of trade expansion. It is his hope also that Canadian merchants and manufacturers will take up actively the question of promoting export of Canadian products suitable for use in New Zealand. He expresses the hope that ultimately, the direct line of steamers will have full cargoes each way, to the mutual benefit of his colony and Canada.

Activity in northern coast waters is increasing, and with it indications that the G. T. P. is taking more than a paternal interest in the industrial possibilities of the northern coast, with especial reference to their proposed terminus. As well known, a saw mill has been established at Kaien Island for some time, and as announced a week or so ago, the

first big commercial venture will be floated very shortly with prominent people in close touch with the G. T. P. at its head. In addition, there is now made the statement that the fisheries of northern waters are to be exploited on a large scale by a company with large capital behind it, which has secured the cannery on Prince of Wales Island. This cannery was idle for some seasons, but was purchased recently by F. T. Churchill, who was interested in the formation of the Pacific-American Fisheries company, a few years ago. The cannery is but four hours run from Kaien Island, where the city of Prince Rupert is said to be located, and well situated to reach not only salmon waters but the halibut banks of Queen Charlotte Sound. The rock cod of northern waters will also be exploited, so that a large fish-curing industry in connection with canning operations, will be carried on.

Shipments of potatoes to New Zealand as well as Australia continue, owing to the high prices at present prevailing in the antipodean colonies. From New Westminster, Ladner, and other Fraser river points consignments of the tubers are being got ready for the next sailing of the steamer for New Zealand. The price current in that country at present is up to \$40 per ton, while \$15 is a good figure for the local lower mainland product at present, with a large crop to draw on for all demands.

This week, in the produce markets, higher prices of eggs are noted. The supply of local fresh eggs is diminishing, and demand is very keen. At New Westminster the wholesale buyers, could not get any this week or last week, retail demand at 50c. per doz. being so keen. The price is always high in the winter months, but seldom commences to run up so keenly until nearer Christmas holidays.

Local fresh butter is still in demand, and all offerings are taken up readily. Local dairy supplies are limited, but creamery make it fairly plentiful. Price runs at 30c. wholesale for creamery, and from 27 to 30c. for dairy. Eastern and N. W. T. dairy is very scarce, while creamery brings about 27c. per lb.

Apples are in keen demand for shipment to Alberta and other prairie points. Last year third and second grade apples sold locally at 50c. per box, while this year, 75c. is the ruling price. Okanagan apples are now quoted wholesale at \$1.25 to \$1.75. Winter pears are scarce and bringing \$1.25 and \$1.50 per box. Grapes are \$1.85 to \$2.00 per crate. Late Valencia oranges, \$5.00 per case. Lemons, \$8.50 per case. Pineapples recently received ex Australian steamer Moana, are quoted at \$4.50 per case of half-a-dozen.

commercial importance of the Alberta capital.

The Imperial Bank, which do an excellent business here, are opening another branch at Athabasca Landing. This northern post, lying about 100 miles from Edmonton, has, within the past few years, become the scene of great business activity. In a few months the Imperial Bank will occupy in Edmonton, one of the finest structures in the West.

Kenneth McKenzie, Limited, of Winnipeg, whose branch here has been extending their business to such an extent that they have been compelled to move to more commodious store rooms, and their former premises have been taken by the Edmonton Fruit & Produce Company.

The grocery market is steady with an inclination to rise further. The trade records for the past week are excellent.

There is one thing about Edmonton which cannot be said of many towns in the Dominion, and it is this; we don't appear to harbor among us that most tantalising of business "bacillus" extended credit. The only reason of this happy state is the comfortable circumstances of the citizens.

BUSINESS PERSONALS.

R. A. Vaughan, of the Miller Bros. Brewing Company, Milwaukee, was in Montreal this week.

J. C. Black, general Canadian representative of H. J. Heinz Co., Pittsburg, was in Toronto for a few days last week.

The wife of H. N. Baird, the prominent grain merchant of Toronto, died on Oct. 27th, after a long and painful illness. Interment took place at Paris, Ont.

L. Cox, senior traveller for Red Rose Tea, has been ill for several weeks. Mr. Harrison, of the head office staff, has taken his place in the Maritime Provinces.

A visitor for the first time to Toronto last week was John Koehr, superintendent of the manufacturing department of H. J. Heinz Co., Pittsburg. Mr. Koehr was impressed with Toronto, and his first visit will not be his last.

C. H. Collins, of Toronto branch of National Cash Register Co., Dayton, Ohio, is wearing a more than usually pleasant smile. Notification was received last week from head office that for the sixth time he had won the salesman's district medal. This entitles him to the valuable gold watch offered by the company to the holder of six medals.

THIRD PRIZE ESSAYIST.

T. H. Stewart, winner of the third prize in the travelers' essay competition on the subject "How a Retail Grocer can Improve his Fall Business and Enlarge his Profits" is a traveler for Geo. Robertson & Son, Kingston and himself resides in the Limestone City.

ING IDEA.

fall fairs various had booths, a man was stationed for all who applied es were printed in vo lines at the top rd, about 2½ by in the blank space ite the name with shes at his coming demand for the g in line for many r turn

employed by gro occasion and be the good making dist ted to write their n cards. After gh with the card ed is an accurate is future circulars.

A. A. B.

IDE NOTES.

Still Expanding, and New Firms.

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of Low Prices

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ELECTS"

— POPULAR

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OPPIN,

Opposite Hicks House

tive buildings, 25 grounds once oc-Hudson Bay Fort. will now be rushed have architectural e to be 290 feet by 140 feet high. hotel is being hur-a view of having it an early date. e erecting a new expect to occupy it e year.

ruit and Produce appointed agents y.

, the enterprising of Winnipeg, and ng their fighting They have a large he jobbing trade nion, and their pre-appreciably to the

Markets and Market Notes

QUEBEC MARKETS.

POINTERS—

- Maple sugar—Advanced.
- Fish—Revised.
- Beans—Declined 5c.
- Foreign dried fruits—Currants and raisins interesting.

Montreal, Nov. 8, 1906.

A good average Fall trade is being done in groceries. There is more or less buying being done in all lines, but existing conditions are not conducive to special interest in one particular line. Sugar is rather quiet under the recent decline, although in some quarters there is talk of an advance before another decline occurs. The late deliveries of canned goods are now being made. Jobbers will soon have their full stock of canned fruits and vegetables. There has been an advance in Ceylon green teas, but otherwise the market is practically unchanged since last report. The feature of interest in dried fruits is the fact that the second direct steamer is now due in Montreal. Sultana raisins are very high in price. Valencias are easier. Californian seeded have again advanced. Currants are also higher. There is nothing new to report in coffees and spices, while peels are still firm. Maple sugar has been advanced. Evaporated apples are firm, and higher prices would not surprise the trade. Lower figures are expected in beans.

CANNED GOODS—The last deliveries are now being made by the canners, jobbers receiving their remaining stocks, orders for which were placed long ago. Although the wound is nearly closed, there is still heard complaint around the trade regarding the action of the canners in asking high prices for the goods this season. "There is no excuse for the canners," said one jobber to The Grocer, "in making the prices so high. We all know the tomato situation; we know the conditions in peas. Examples of the apparently unwarranted high prices are not lacking. Take pumpkins, which are costing 90c. and 92 1-2c. Why should the price have been made so high? There was plenty of profit for everybody at the old figure, 80c. If the canners desired high prices they might have worked up to them gradually, but I do not think they were warranted in asking the opening figures right from the beginning."

	Group No. 1.	Group No. 2.
Cherries —		
2s, red, pitted.....	2 25	2 22½
2s, red, not pitted.....	1 75	1 72½
2s, black, pitted.....	2 25	2 22½
2s, black, not pitted.....	1 75	1 72½
2s, white, pitted.....	2 40	2 37½
2s, white, not pitted.....	1 90	1 87½

Currants —		
Red, heavy syrup.....	1 80	1 77½
Red, preserved.....		
Black, heavy syrup.....	1 90	1 87½
Black, preserved.....		
Gooseberries —		
Heavy syrup.....	1 90	1 87½
Gallons, standard.....	6 50	6 50
Lawtonberries —		
Heavy syrup.....	6 50	6 50
Gallons, standard.....	5 50	5 50
Apples —		
3s.....	1 02½	1 00
Preserved.....	1 22½	1 25
Gallons.....	2 67½	2 65
Preserved.....	3 52½	3 52

Peaches —		
Yellow, flats, 1½.....	1 70	1 67½
" " 2.....	1 90	1 87½
" " 2½.....	2 60	2 57½
" " 3.....	2 85	2 82½
Whole 2.....	2 35	2 35
White.....	1 75	1 72½
" " 2.....	2 50	2 47½
" " 2½.....	2 70	2 67½
" " 3.....	1 27½	1 25
Pie, not peeled, gal.....	3 57½	3 55
Pie, peeled.....	4 52½	4 50
Pears —		
Flemish beauty 2.....	1 65	1 62½
" " 2½.....	1 97½	1 95
" " 3.....	2 12½	2 10
Bartlett.....	1 80	1 77½
" " 2.....	2 17½	2 15
" " 2½.....	2 32½	2 30
" " 3.....	1 27½	1 25
Pie, not peeled.....	3 80	3 77½
Pie, not peeled, gal.....	3 27½	3 25
gal.....	2 50	2 50

Pineapples —		
2s, sliced.....	2 25	2 25
2s " grated.....	2 35	2 35
3s " whole.....	2 50	2 50
Plums —		
2s, Damson, light syrup.....	1 17½	1 15
2s " " heavy syrup.....	1 67½	1 65
2s " " heavy syrup.....	1 32½	1 30
2s " " heavy syrup.....	1 62½	1 60
3s " " heavy syrup.....	1 92½	1 90
Gals. " standard.....	3 22½	3 20
2s " Lombard, light syrup.....	1 22½	1 20
2s " " heavy syrup.....	1 72½	1 70
2s " " heavy syrup.....	1 37½	1 35
2s " " heavy syrup.....	1 67½	1 65
2s " " heavy syrup.....	1 92½	1 90
Gals. " standard.....	3 42½	3 40
2s " Green Gage, light syrup.....	1 27½	1 25
2s " " heavy syrup.....	1 47½	1 45
2s " " heavy syrup.....	1 67½	1 65
2s " " heavy syrup.....	1 97½	1 95
Gals. " standard.....	3 72½	3 70
2s " Egg, heavy syrup.....	1 70	1 67½
2s " " heavy syrup.....	1 97½	1 95
3s " " heavy syrup.....	2 27½	2 25

Raspberries —		
Red, light syrup.....	1 50	1 50
Red, heavy syrup.....	1 75	1 72½
Red, preserved.....	5 50	5 50
Black, heavy syrup.....	1 75	1 72½
Black, preserved.....	1 90	1 87½
Black, gallons, standard.....	5 25	5 25
Black, gallons, standard.....	8 25	8 25
Strawberries —		
2s, heavy syrup.....	2 00	1 97½
2s, preserved.....	2 15	2 12½
Gallons, standard.....	6 25	6 25

VEGETABLES

Asparagus —		
2s, tips.....	52½	2 50
Beets, sugar	0 85	0 85
Beans —		
2s, wax.....	80 85	80 82½
2s, refugee.....	0 85	0 82½
Corn —		
2-lb. tins, per doz.....	0 92½	0 90
Gallon, per doz.....	5 00	5 00
Peas —		
2s, standard (No. 4).....	0 85	0 82½
2s, early June (No. 3).....	0 95	0 92½
2s, sweet wrinkled (No. 2).....	1 00	0 97½
2s, extra fine sifted (No. 1).....	1 25	1 22½
Pumpkins —		
3-lb. tins.....		0 80
Rhubarb —		
2s, preserved.....	1 17½	1 15
3s, preserved.....	1 92	1 90
Gallons, standard.....	2 65	2 62
Spinach —		
2s, table.....	1 42½	1 40
3s, table.....	1 82½	1 80
Gallons, table.....	5 02	5 00
Squash —		
3-lb.....		1 00
Tomatoes —		
3-lb. tins, per doz.....	1 17½	1 15
Gallon tins, per doz.....	3 52½	3 52½

FISH

Lobster, tails	3 50
" 1-lb. flats.....	3 85
" ½-lb. flats.....	3 20
Mackerel	1 00

Salmon, Horse Shoe, Maple Leaf, Clover Leaf.		
1-lb. Tails, per doz.....	1 80	1 80
1-lb. Flat, ".....	1 90	1 90
1-lb. ".....	1 20	1 20
Arrow brand, sock eyes, per doz.....	1 75	1 75
1-lb. ".....	1 15	1 15
Pink salmon, various brands, per doz.....	1 05	1 05
Cohoos.....	1 10	1 10
" Thistle " haddies, 4 doz. 1-lb. flats, per doz.....	1 20	1 20
Canadian kippered herring, 4 doz. ovals, per doz.....	1 00	1 00
fresh herring in tomato sauce, 4 doz. ovals, per doz.....	1 00	1 00
Canadian plain herring, per doz.....	1 00	1 00
Scotch kippered herring, per doz.....	1 35	1 35
herring in tomato sauce, per doz.....	1 30	1 30

SUGAR—The market is rather quiet at present, but a fairly good trade is being done. In some quarters there is a belief that the market will advance before it declines, but this remains to be seen. At the moment it is without a feature.

Granulated, bbls.	\$4 30
1-bbls.....	4 45
bags.....	4 25
Paris lump, barrels	4 95
" " half-barrels.....	4 95
boxes, 100 lbs.....	4 85
boxes, 50 lbs.....	4 95
Extra ground, bbls.	4 70
" " 50-lb. boxes.....	4 80
" " 25-lb. boxes.....	4 90
Powdered, bbls.	4 50
" " 50-lb. boxes.....	4 70
Phoenix	4 30
Bright coffee,	4 10
yellow.....	4 15
No. 3 yellow.....	4 15
No. 2 ".....	4 00
No. 1 " bbls.....	3 90
No. 1 " bags.....	3 85

SYRUPS AND MOLASSES—Quiet still prevails in this market. There is practically no business being transacted.

Bardados, in puncheons	0 50	0 50
" in barrels.....	0 33½	0 33½
" in half-barrels.....	0 22	0 22
New Orleans	0 35	0 35
Antigua	0 30	0 30
Porto Rico	0 40	0 40
Corn syrups, bbls.	0 02½	0 02½
" 1-bbls.....	0 03	0 03
" 2-bbls.....	0 02½	0 02½
" 3-lb. pails.....	1 40	1 40
" 2-lb. pails.....	1 00	1 00
Cases, 2-lb. tins, 2 doz. per case	2 40	2 40
" 5-lb. " 1 doz. ".....	2 45	2 45
" 10-lb. " ½ doz. ".....	2 85	2 85
" 20-lb. " ¼ doz. ".....	2 25	2 25

TEA—The feature of this week's market is the advance in Ceylon greens, which are up 1-2c. to 1c. Teas generally are firm. Some inquiry is reported for low grade China greens, while there has also been some inquiry for medium and low grade Japans, and siftings obtainable now under 17c., except, of course, the very low grades which formerly sold for 10c., and which now bring in the neighborhood of 13 1-2c.

Japans—Fine	0 26	0 30
Medium.....	0 20	0 23
Good common.....	0 18	0 18
Common.....	0 13	0 15
Ceylon—Broken Orange Pekoe	0 20	0 38
Pekoes.....	0 17	0 20
Pekoe Souchongs.....	0 15	0 20
Indian—Pekoe Souchongs.....	0 12½	0 18
Ceylon greens—Young Hysons.....	0 17	0 20
Hysons.....	0 16	0 17
Gunpowders.....	0 13½	0 14
China greens—Pinguey gunpowder, low grade	0 11	0 15
pea leaf.....	0 19	0 22
pinhead.....	0 30	0 35

COFFEE—The coffee situation is practically unchanged since last report. Business is fairly good at prices which rule steady.

Jamaica	0 10½	0 11
Java	0 18	0 20
Mocha.....	0 19½	0 22
Rio, No. 7.....	0 09½	0 10
Santos.....	0 10½	0 11
Maracaibo.....	0 11	0 12½

FOREIGN DRIED FRUITS—The second direct steamer from Patras and

Malaga, the "Montreal daily ever, that the affect condition some stocks wically the wh and nuts is s very high, be There is a litt eias to arrive, is well knowi stiffer than tl prices are firm raisins and p Both seeded kinds are ob large quantit hindered by raisins are ag being 3c. at Locally the about half a Other lines of

Valencia Raisins—	
Fine off-stalk, per lb	
Selected, per lb.....	
Layers, ".....	
Dates—	
Dates, Hollowees, pe	
Californian Evapora	
Apricots, per lb.....	
Peaches, ".....	
Pears, ".....	
Malaga Raisins—	
London layers.....	
" Connoisseur Clust	
Royal Buckingham	
Excelsior Window	

Californian Raisins	
Loose muscatesl, fa	
" " " 2 cr	
" " " 3 cr	
" " " 4 cr	

Prunes—	
30-40s.....	
40-50s.....	
50-60s.....	
60-70s.....	
70-80s.....	
80-90s.....	
90-100s.....	
Oregon " prunes (Ital	
Oregon prunes (Fre	

Currants—	
Filiatras, uncleaned	
Fine Filiatras, per	
" " "	
" " "	
Finest Vostizzas "	
Amalias.....	
Sultana Raisins—	
Sultana raisins, pe	
" 1-l	

Eleme Table Figs—	
Six crown, extra fa	
Four crown, fancy,	
Three crown.....	
Glove boxes, fine q	
Fancy washed figs,	
" pulled figs,	
" stuffed figs,	
12-oz. boxes.....	

SPICES—business is lines. The of any kind

Peppers, black	
" white.....	
Ginger, whole.....	
Ginger, Cochins.....	
Cloves, whole.....	
Cream of tartar.....	
Allspice.....	
Nutmegs.....	

PEELS—scarce, but
Citron peel, per lb
Lemon peel, per lb
Orange peel, per lb
MAPLE I advancing now obtain as 10c. is

vances do not appear to be general as yet. A quotation was obtained on Filia-tras currants at 61-2c., but the usual price is 7c. to 71-2c. California seeded raisins are much firmer, but quotations as given are still being made. Valencias are being shaded to 81-2c. A new ship-ment of Malaga raisins has arrived, and quotations are \$2.75 to \$5.50 a box. The second direct ship from Mediterranean ports, the "Jacona," is due, and has a very light cargo indeed, the smallest ever brought, showing that Canadian purchases of currants and raisins have not been very heavy. Second shipment dates are in, and lower.

Prunes Santa Clara—		Per lb.	
90-100s, 50-lb boxes	0 05½	60-70s, 50-lb boxes	0 07
50-90s	0 05½	50-60s	0 07½
70-80s	0 06½	40-50s 25-lb	0 08½
		30-40s	0 09½

Note—25 lb. boxes ¼c. higher than 50 lb.

Candied and Drained Peels—		Citron	
Lemon	0 10	0 11½	0 21
Orange	0 1½	0 12	
Figs—			
Klemes, per lb.	0 18	0 15	
Tapetes	0 03½	0 04	
Currants—			
Fine Filiatras	0 07	0 7½	0 08½
Patras	0 07½	0 08	0 09½
Uncleaned, ¼c less.			
Raisins—			
Sultana	0 10	0 12	
" Fancy	0 13	0 14	
" Extra fancy	0 15	0 18	
Valencias, selected	0 04	0 10	
Seeded, 1-lb packets, fancy	0 09	0 10	
" 16 oz packets, choice	0 09	0 09½	
" 12 oz "	0 08	0 08	
Dates—			
Hallowee	0 05	Fards choicest	0 08
Sais	0 04½	" choice	0 08
Domestic evaporated apples	0 7½		

NUTS—Almonds are very firm, and some higher prices are being quoted on these also. Brazil nuts are very high on about half a crop. New crop nuts are not yet arrived.

Almonds, Barragona, per lb.	0 14	0 15
" Formigetta	0 13½	0 14
" shelled Valencias	0 3	0 32
Walnuts, Grenoble	0 14½	0 15
" Bordeaux	0 10½	0 11
" shelled	0 27	0 28
Filberts, per lb.	0 9½	0 11½
Pecans, per lb.	0 14	0 17
Brazils, per lb.	0 17	0 18
(The following quotations on pecan nuts are for sack lots, green. For roasted add 2c.)		
Selected Spanish	0 08½	
A 1 s, banners and suns	0 08	
Japanese Jumbo's	0 08½	
Virginia	0 10	

SPICES—The market is steady with unchanged prices.

Peppers, blk.	0 16	0 23
" white	0 25	0 30
Ginger	0 18	0 35
Cassia	0 45	0 75
Nutmeg	0 20	0 39
Cloves, whole	0 25	0 35
Cream of tartar	0 22	0 28
Allspice	0 17	0 20
" whole	0 85	
Mace	0 15	0 20
Mixed pickling spices, whole	0 17	0 20
Cinnamon, whole	0 17	0 20
" ground	0 20	0 22

RICE AND TAPIOCA—The market is about steady. The reported easy tendency in tapioca is reflected in a reported quotation by one house here of 63-4c.

	Per lb.	
Rice, stand B.	0 03½	0 03½
Rangoon	0 03½	0 03½
Patna	0 05	0 05½
Japan	0 06	0 07½
Java	0 06	0 07
Sago	0 07½	0 10
Carolina rice	0 07	0 10
Tapioca, medium pearl	0 07	0 10
" double goat	0 07½	0 10

BEANS—Quotations are unchanged.

Beans, hand picked, per bush	1 55
" prime, No. 1	1 60
" 11-c. per lb	0 06½

SEEDS—Quotations are unchanged. Business is very quiet.

Alsike—

Fa cy lots, per bush	6 51	6 75
No. 1	6 01	6 25
No. 2	5 75	6 00
No. 3	4 35	5 10

Red Clover—

Fa cy	7 35	7 50
No. 1	7 00	7 25
No. 2	6 35	6 75

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

Timothy—

Machineth shed	1 65	1 85
Flath shed, light tubule	2 00	2 35

Let's containing seeds bring from 11-2c. to 21-2c. a lb.

HIDES, WOOL AND FURS—Prices for hides have declined 1-2c.

Hides, inspected, steers, No. 1	0 11½
" " " No. 2	0 10½
" " " cows, No. 1	0 11½
" " " No. 2	0 10½
Country hides, flat, per lb., cured	0 10½
Calf skins, No. 1, country	0 12
" " No. 1, city	0 11
Lamb skins	0 05
Horse hides, No. 1	3 15
Rendered tallow, per lb.	0 06
Pulled wools, super, per lb.	0 25
" extra	0 27
Wool, unwashed fleece	0 15
" washed fleece	0 25

FURS.

	No. 1,	Prime
Raccoon	1 40	1 40
Mink, dark	4 50	5 00
" pale	2 50	3 00
Fox, red	3 00	3 00
" cross	3 00	3 00
Lynx	5 50	5 50
Bear, black	12 00	12 00
" cubs and yearlings	5 00	5 00
Wolf, tim'er	2 75	2 75
" prairie	1 25	1 25
Weasel, white	0 60	0 60
Badger	1 00	1 00
Fisher, dark	5 00	6 00
Skunk, black	1 25	1 25
" short striped	0 90	0 90
" long striped	0 50	0 50
Marten	3 50	20 00
Muskkrat, fall	0 19	0 19
" winter	0 20	0 20
" spring	0 23	0 23
" western	0 12	0 15

N. B. MARKETS.

St. John, N.B., Nov. 5, 1906.

Everything is blocked. Cars are late arriving. Tracks and yards being blocked. When they arrive, it is impossible to get them unloaded. Freight sheds are blocked. When in the sheds very difficult to get merchants to take delivery. They are blocked owing to the large arrivals of seasonable goods and the effort to make prompt shipment of goods sold to arrive. Business is good, has been good, and a successful Fall trade is assured. During the Summer the lumber shipments have been very large. This is the backbone of our province. In markets they are largely in sellers' favor. Dried fruit, in particular, show a sharp advance since orders were placed. Currants showing an advance of fifty per cent. Rice is held firm. Cream of tartar rather higher. All spices are firm.

OIL—Dealers are very busy at this season shipping burning oil. Values unchanged. In lubricating and paint oils demand is now rather quiet. Prices are firmly held. Gasoline, while not so freely sold, is scarce and high. Cod oil continues to be received. Just a steady demand at even prices.

SALT—Liverpool coarse salt is quite a full stock here at present, and there are quite regular receipts. The Winter port boats are not expected to bring large quantities. Freight rates are high.

There is just a fair sale. In fine, price unchanged. This is the quiet season.

CANNED GOODS—Supplies continue to come forward very freely. In corn peas and tomatoes full prices rule, with tomatoes a short pack. It is getting usual to get but part delivery, dealers now order with that in view. Lobsters keep very high, some packers report receiving \$13.50 per case. Salmon are held firm at full prices. Strawberries scarce. Gallon apples firm. New oysters quoted, prices are quite high. In domestic canned fish, market rather quiet.

GREEN FRUIT—A fair business in apples. The quantity coming from Nova Scotia is not as large as usual, and very few number ones. There were more and better New Brunswick apples than usual. Quite a quantity of Western apples bought, chiefly spies, and for outside points. Oranges rather easier. Jamaica offered freely. Lemons, while high, rather lower. Light sale for Californias here. Early Malagas were poor, but are coming better. Canadian grapes cheap; rather heavy supply. Pears about done. Malagas and Tokay grapes offered. Cranberries higher. Cape cods about out of sight.

DRIED FRUIT—These are exciting times. New California prunes and seeded raisins here. In seeded raisins prices are again higher. Malaga table raisins in stock. These goods could not be replaced. Quantity of Valencias small. Prices high. Prunes in cartons are offered this year. Currants have gone to extreme figures. Trade fairly supplied. Package goods have all the sale. Apricots and peaches very high. Peels are high. Figs firmly held. California not sold. Dates firm. Old pecan nuts difficult to get. Shelled almonds much higher than usual. Evaporated apples are higher, and market very firm. Onions are a full stock, price unchanged.

SUGAR—Prices are rather lower. Dealers were somewhat disappointed, values did not go as high as expected.

MOLASSES—Values are firmly held. Fancy Barbadoes continues to have a good demand. Fair stocks here.

FISH—In fresh fish business is light. Prices for export for both dry cod fish and pollock firmer. Cod fish continue high. There is but little sale locally for pollock. Pickled herring are in full supply, prices rather lower. Smoked herring somewhat uncertain. Fair values rule. In haddies prices rather firmer. Large quantities have gone West.

FLOUR, FEED AND MEAL—Ontario flours, as expected, are rather higher. Manitobas unchanged. Oatmeal is held at full prices. Package goods selling largely. Cornmeal is now being sold in packages. Oats and feed are high, particularly the latter. Beans unchanged. Demand in white beans is for hand picked. Yellow eyes rather higher.

Over 11,000,000 salmon were required to fill the 50,000,000 cans which represent British Columbia's output in this line for 1905. This equals 200 cans for every man, woman, and child in the province.

MANITOC

(Market quotations 1906)

With the trade in Christmas sale houses at The volume of considerable in the only comp trade have to of collections. of wheat the hurry to mar consequence, "tight."

Prices are the tendency advance. Cal are now on t ing prices are be here early is advancing still possible at the old pri it. The trad, impossible to honey, althou flower variet

CANNED practically u vanced. We

Apples—gallons, per do	3-lb.
Cherries—red pitted, per red unpitted, blk pitted, white pitted,	
Currants—new, red, 2 doz black	
Gooseberries—new	
Pears—2s, F.B., per 2 3s,	
Peaches—2s	
Plums—Damsion, 1's Lombard, 1's Greengage, 1's	
Pumpkins—3s	
Pineapples—2s, sliced, 2 d 2s, whole, 2s, wh-le, 2s, grated,	
Raspberries—red (new) black (new)	
Strawberries—gallon, per do Blueberries, 2s, 1 gallons,	

Strawberries, per Red raspberries, Red cherries, Red currants Black currants Lawtonberries	
--	--

Beans—golden wax, refugec. " crystal w	
Corn—2s	
Peas—(No. 4) 2s (No. 3) 2s (No. 2) 2s 3s (No. 1) 2s 3s	

Succotash—2s	
Beets—whole, sliced whole, 3-lb., sliced,	

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Nov. 8, 1906.)

With the beginning of November the trade in Christmas supplies has commenced in earnest, and Winnipeg wholesale houses are busy making shipments. The volume of business is reported to be considerable in excess of last year, and the only complaint which the wholesale trade have to make is as to the slowness of collections. Owing to the low price of wheat the farmers have been in no hurry to market their grain and, as a consequence, money is still reported "tight."

Prices are steady in most lines, with the tendency in most items towards an advance. California raisins (new crop) are now on the local market, and opening prices are very high. New dates will be here early next week. Woodenware is advancing about 10 per cent, but it is still possible for retailers to get supplies at the old prices if they are quick about it. The trade complain that it is almost impossible to get supplies of clover honey, although the buckwheat and wild flower varieties are fairly plentiful.

CANNED GOODS—Cohoe salmon is practically unobtainable. Prices are advanced. We quote:

FRUITS.

Table with columns for fruit name, quantity, and price. Includes Apples, Cherries, Currants, Gooseberries, Pears, Peaches, Plums, Pumpkins, Pineapples, Raspberries, and Strawberries.

Goodwillie's Goods.

Table listing various goods like Strawberries, Red raspberries, Red cherries, Red currants, Black currants, and Lawtonberries with their respective prices.

VEGETABLES.

Table listing various vegetables and beans like Beans, Corn, Peas, Succotash, and Beets with their respective prices.

THE MARKETS

Table listing market prices for Spinach, Asparagus, Tomatoes, Beans golden wax, and Beans refugee.

FISH.

Table listing market prices for Salmon, Fraser River sockeye, Skeena River, Rivers Inlet, Red Spring, humpback, and Cohoes.

(Prices are for delivery in October-November.)

Table listing market prices for Lobsters (new) in 1-lb. flats, per case, and 1-lb. tins, per case.

MEATS.

Table listing market prices for Pork and beans, Clark's 1 lb. plain, tomato sauce, Chili, and Soups.

Table listing market prices for Canned chicken (Man. Can. Co.), turkey, duck, and Corned beef.

Table listing market prices for Roast beef (Man. Can. Co.), (Clark's), and Potted meats.

Table listing market prices for Veal loaf, Ham loaf, Chicken loaf, Lunctonue 1's, and Sliced smoked beef.

Table listing market prices for Chipped, Sliced bacon, and Corned beef 1-lb. tins, per doz.

SUGAR—Prices are steady since the 10c. decline last week. We quote:

Table listing market prices for Montreal granulated, Wallaceburg, Berlin, Icing sugar, Powdered sugar, Lump, hard, and Raw sugar.

SYRUPS AND MOLASSES—Prices are quoted as follows:

Table listing market prices for Syrup and various molasses like Barbadoes, New Orleans, Porto Rico, and Blackstrap.

COFFEE—Green Rios have declined sharply, and are now quoted at 10 3/4 to 11c. per lb. Quotations now are as follows:

Table listing market prices for Whole green Rio, Ground roasted Rio, Standard Java, Old Government Java, Imperial Java, Pure mocha, Maracalbo, Choice Rio, and Pure coffee.

Table listing market prices for Seal Brand (C & S) in 2-lb tins, per lb., Local Blends, and Mocha and Java in 2-lb. tins, per lb.

MATCHES—There has been another sharp advance in matches, and prices are now quoted as follows:

Table listing market prices for various match brands like Telegraph, Telephone, Ki g Edward, Head Lt. ht., Rising Star, Eagle, Victoria, Silent, 500's, Comet, and Capital.

WOODENWARE — Manufacturers have advanced all lines of woodenware about 10 per cent., but not all of the jobbers have as yet put the advance into effect in their prices to the retail trade; consequently it is still possible to get small supplies at the old price if orders are booked early.

MINCE MEAT—

Table listing market prices for Mince meat in 7 lb. pkgs., 28, and 12 oz pkgs.

FOREIGN DRIED FRUITS—New California raisins are on the local market, and are opening at very high prices. The new dates will be here next week, and they will open at prices quoted below. New currants are arriving. We quote:

Large table listing market prices for various dried fruits like Sultana raisins, Table raisins, Valencia raisins, California raisins, Prunes, Currants, Figs, and Apricots.

CANDIED PEELS—

Table listing market prices for Lemon, Orange, Citron, and Mixed candied peels.

COCOA AND CHOCOLATE—Baker's cocoa has been advanced to 45c. per lb., and the chocolate to 38c.

OATMEAL AND CORNMEAL—Oatmeal has been sharply reduced. New quotations will be found below.

Rolled oats, 80 lb. sacks, per sack	1 85
" 40 " " "	0 85
" 20 " " "	0 39
" 8 " " "	0 22½
Granulated oatmeal, per sack	2 50
Standard, per sack	2 35
Cornmeal	1 60

NUTS—Prices are as follows:

Almonds, per lb.	0 15
" (shelled), per lb.	0 33
Filberts	0 10
Peanuts	0 10½
Jumbos	0 12½
Walnuts, new, Grenobles, per lb.	0 15½
" Marbots	0 13½
" shelled, "	0 32
Pecans, per lb.	0 15
Brazils, per lb.	0 15

SPICES—

GROUND SPICES.	
Pepper, black, in 10 lb. boxes, per lb.	0 18
white, " 5 "	0 25
Cayenne pepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " "	0 12
Allspice, " "	5 11½
Ginger, in 10-lb. boxes, per lb.	0 13
Mixed spice, in 5-lb. boxes, per lb.	0 20
Mace, in 5-lb. boxes, per lb.	0 70
WHOLE SPICES.	
Black pepper, per lb.	0 13
White pepper, per lb.	0 25
Cinnamon (ordinary), per lb.	0 13
Cinnamon (extra choice), per lb.	0 24
Nutmgs, per lb.	0 25
Cloves according to quality)	0 14½
Ginger, per lb.	0 10
Allspice, per lb.	0 08½
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
4-oz. packets, per doz.	0 75

EVAPORATED APPLES—Evaporated apples are quoted now at 81-4c. per lb. in 50 lb. boxes, and 81-2c. in 25 lb. boxes.

BUCKWHEAT—Quoted as before at \$1.70 per half sack.

RICE, TAPIOCA AND SAGO—Prices are quoted as follows:

Japan rice, per lb., cwt. lots	0 05½
" 50-lb. lots	0 05½
Rangoon rice, per lb.	0 04
Patna " "	0 04½
Tapioca, per cwt.	7 50
Sago, per lb.	0 04½

POT AND PEARL BARLEY—An advance will be noted in prices below:

Pot barley, per sack	2 50
Pearl barley, per half sack (49 lbs.)	1 75
" sack	3 50

BEANS—White beans, hand picked, are quoted at \$2.05 per bush., the 3-lb. picked at \$1.80, and the 5-lb. picked at \$1.75.

HONEY—Clover honey is very scarce, and agents and wholesale houses are finding great difficulty in securing supplies. Buckwheat and wild flower honey is in better supply. We quote:

Pure clover honey, 5s, per case	9 00
" 10s "	8 75
Honey (buckwheat and wild flower), 50s per lb.	0 13½

NOVA SCOTIA MARKETS

Halifax, N.S., Nov. 6, 1906.

The grocery trade is good in the Maritime Provinces, business being reported as satisfactory in all quarters. Prices are pretty steady, the only notable change since last report being a drop of ten cents per hundred pounds in the price of sugar. This reduction is in sympathy with the recent decrease in all grades on the New York market. The quotations in Halifax follow:

Granulated, \$4.40; cut loaf (50 pound boxes), \$5.05; Austrian granulated, \$4.30; bright yellow, \$4.20; and No. 1 yellow, \$3.90. The reduction had been looked for here for some time.

The Thompson liner, "Jacona," with a big cargo of fruit, arrived here last week from Mediterranean ports, and discharged the following here: 8,505 packages of raisins, 280 packages of currants, 232 crates of onions, 10 boxes of almonds, 15 quarter casks, 5 hogsheds, and one butt of wine. The steamer, after loading 300 barrels of herring here, proceeded to Montreal.

FISH—The fish markets are now quite improved both abroad and at home, and there is a good demand for first-class stock. The fishermen on the western shore of Halifax county have been reaping a harvest the past week. Mackerel have struck in in good quantities, and the fishermen have so far met with good success. Three men secured 51,000 fish off Bear Cove which netted them a handsome return, the large fish being disposed of for 12 cents each, and the smaller run at 8 cents. Besides these, thousands of fish have been taken in smaller quantities. Most of these fish are iced and shipped from Halifax to the Boston market, where the large fish sell for 25 cents, medium 17 cents, and small 9 cents. Salt mackerel sold in Boston last week at \$35 per barrel for large, and \$22 for small. Large shore cod are quoted in Boston at \$7.50 to \$8, including \$4.25 to \$4.50, and dry bank (large) at \$6.50 to \$7.50, medium \$5 to \$5.50. Nova Scotia large pickled herring are quoted \$5.50 per barrel, and medium at \$4.50. There is a good demand for Nova Scotia prime large cod in Trinidad, where the price quoted is \$29 to \$30 for drums. Newfoundland cod is quoted at \$22 to \$23 on the same market. On the Barbadoes market cod is quoted \$21 to \$24 per cask, with the probability of the price increasing.

FRUIT—The fruit markets are very active, and with the mildness of the weather there is quite a lot of stuff moving. Apple picking and the gathering of all kinds of vegetables throughout the Annapolis and Cornwallis valleys is about completed, and everything has turned out pretty well with the exception of potatoes. Heavy shipments of apples are being made to the London market, and also to South Africa, the Elder-Dempster liner "Melville," which sailed from here last week, taking several thousand. Good gravensteins are now becoming scarce, and those now on the market are quoted at \$3.50 for No. 1's; kings and blenheims range from \$3 to \$3.50, and No. 1 Bishop Pippins \$2.50.

VEGETABLES—There is a good demand for potatoes, and large shipments are being made to the foreign markets, principally Havana. The schooner "Rescue" loaded 4,100 barrels at Canning and has proceeded to Havana. There is a light crop of potatoes in most sections of the country this year. Some attribute this to the fact that almost all

the varieties of potatoes in the Annapolis and Cornwallis valleys have run out. The farmers are now introducing new varieties, principally imported from Scotland. They are said to be of superior quality and great yielders, especially one of the varieties known as Puritan. Nova Scotia potatoes are quoted here at 60c. per bushel, and Prince Edward Island 50c.

BUTTER AND EGGS—There is a good demand for both, choice dairy butter being scarce. There is very little butter coming on the market just at present. The prices remain steady.

TRAVELERS' BENEFIT

Quarterly Meeting at Montreal—Officers Elected—Paid \$200,000.

Saturday afternoon last, the Dominion Commercial Travelers' Benefit Society held a quarterly meeting in the rooms of the association, Montreal. The election of officers resulted as follows: President, J. S. N. Dougall; vice-president, Ald. James Robinson; Treasurer, Chas. Gurd. Trustees nominated were: R. E. Matthews, J. H. Ferns, J. W. Rousseau, J. E. Wright and A. Birks. Since the nominations were made unanimously, it was unnecessary to hold an election. Richard Booth, the retiring vice-president was tendered a vote of thanks. In a short address, the president, J. S. N. Dougall remarked that the society this year celebrated its 21st. birthday, and during the twenty-one years of its existence it paid out in death benefits over \$200,000. Membership showed an increase, and the present surplus was \$14,000. Others who spoke were: David Watson, Ald. Robinson, Max. Murdoch, Richard Booth and M. A. Murphy.

NEWS ITEMS.

D. M. Whelan, Ottawa, has assigned to F. X. Loderoute.

Cannon & Pollon, general merchants, Minitonas, have dissolved.

W. H. Smith, grocer, of Maple Creek, is moving to Vernon, B.C.

A. Hudgin has opened a grocery store on Dundas St., Toronto.

Mr. Lowery is a cheese man and an ex-reeve of Glanmorgan township.

C. B. Julius, general storekeeper, Winnipeg, has assigned to C. H. Newton.

A. C. Priest, of Priest & Sprague, grocery and crockery merchants, Owen Sound, is dead.

J. F. East, Klineburg, recently came into possession of a very fine horse and a nice new buggy.

David Laporte, general merchant and liquor dealer, Warren, Ont., has assigned to Clary & Buchanan.

Frank Hunt & Co., Bracebridge, have sold out to J. H. Leader and Mr. Hunt will go west in the spring.

McAlpine & Elliott, recently opened a grocery and meat store at Thebes, and report business first rate.

Stanislas Bachand, Coaticook, has registered his general store in that town under the name of S. Bachand & Co.

C. W. Vahey, of Bridgeburg, is moving

CONDENSED ADVERTISEMENTS

Advertisements in this column are charged at 1c. a word. Contracts for \$1,000 are allowed. Cash remittance advertisements are not acknowledged. Where replies are desired, names must be added.

YEARLY

100 words, each	"
" " "	"
50 " "	"
25 " "	"

REPRESENTATIVE

AGENCY—W. Eastern, W. England, with special requirements of the stating territory. Box 101, THE C. E. C., London, E.

AGENTS

GOOD Canadian man with Eastern and district. R. Publishing Co.,

GENTLEMAN—Wants agency open to representatives; address Toronto or Montreal.

SITUATIONS

FRUIT, etc.—Very experienced highest references. Toronto.

WING to ill Ont., is off business for

Persons kindly mention advertisement in

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CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " " 1 year.....	10 00

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (17f.)

AGENCIES WANTED

GOOD Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

GENTLEMAN with established trade in Maritime Provinces, Magdalen Islands and Newfoundland, wants agency for wholesale grocery firm; also open to represent reliable feed, mill and grain exporters; address box 126 CANADIAN GROCER, Toronto or Montreal. (45)

SITUATIONS VACANT.

FRUIT, etc.—Wholesale or Retail—Wanted by smart experienced man, willing to take any berth; highest references. C. W., 130 Shuter St., Toronto. (46)

FOR SALE.

OWING to ill health Mr. Pritchard of Newbridge, Ont., is offering his general store, stock and business for sale, A first-class country stand. (46)

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

ing into a fine new store. It has a plate glass front and is thoroughly modern.

Chas. Callander, grocer, 120 Arthur St., Toronto, has sold to Mr. Dean, formerly manager for Schepp Co., Toronto.

Alfred Bilodeau, general merchant, Roberval, has assigned, and V. E. Paradis has been appointed provisional guardian.

Peter Stewart, Columbus, has accepted a good position in British Columbia, and has sold his general store business to A. Murison.

John McLean, Teeswater, has purchased A. River's stock of groceries and is running them off along with some dry goods bought from Houston.

J. A. Walkinshaw has taken over the grocery business formerly owned by W. B. Hampton, Fort Erie. Mr. Walkinshaw was a traveler for Lipton.

Alex. Anderson, manager of the wines and liquors department of Michie & Co., Toronto, is off on a duck-hunting expedition to the Parry Sound district.

An auto, the property of a railway magnate ran into and demolished the delivery wagon of J. H. Johnston, Davenport Rd., Toronto the other day. The magnate paid for the wagon.

A. Atcheson has sold his business at Deer Lake, and is going to Fenelon Falls, where he will build a block of stores and go into business himself. Eight years ago he was burned out in Burnt River, but he has done well in Deer Lake.

G. H. Hasenflug, Teeswater, has returned from Montreal, where he went to make extensive purchases of dry goods. He is now engaged adding an addition to his store to increase the size of his grocery department, which is one of the best in the north country.

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

PERCY P. DAVENPORT

622 McIntyre Block, - - WINNIPEG, MAN.

Square your accounts



Give an impetus to your coffee trade by stocking **Gold Standard Java and Mocha** "THE CHAFFLESS COFFEE"

Adelightfully rich, fragrant and aromatic blend of the choicest coffees.

By removing the "chaff" (the little, bitter-tasting inner skin of the coffee berry) we remove all trace of bitterness. Result: the smoothest drinking and most richly flavored coffee sold.

Write for samples and prices to

The Codville-Georgeson Co. Limited
WINNIPEG, MAN.

Before buying

SALT

Write us for quotations and we can save you money

Mason & Hickey

108 Princess Street, WINNIPEG, Man.

—BUY—

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For Sale by All Wholesale Dealers.
SEE THAT YOU GET THEM.

FRESH PORK SAUSAGE

JUST THE LINE FOR
COLD WEATHER
TO INCREASE YOUR SALES

Our Sausage are noted for
Quality and Flavor.
Put up in 25 and 50-lb. Bas-
kets. Expressed to all points.
Let us add your address to our
Standing Order List.

THE PARK BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

Long, Clear BACON

Choice new cured stock, both light
and heavy weights. Demand just
now is good and for fall shipment
orders should be in promptly. We
can ship quick.

F. W. FEARMAN CO.,
HAMILTON LIMITED



Corona FLAT SHOULDER BACON

BONELESS

Can be easily sliced for frying,
broiling, or boiling.

**Mild New Sugar-Cure
Wrapped in Parchment**

and the price is right—12 cents
per pound.

Try a sample order.

We have no retail stores.

The Montreal Packing Co.,
MONTREAL, P.Q. Limited



SAUSAGE

trade is now on the hum. Are you preparing
for success?

If you will merely get in touch with us
we can put you wise on the sausage question.

No extra charge for our knowledge or
experience. Enquire to-day.

THE WM. RYAN CO., Limited
70-72 Front St. East, TORONTO, ONT.

N.B.—Let us know what you need in Eggs, Lard,
Butter, Hams, Bacon, Cheese, Bologna, etc.

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Dairy Produce and Provisions

CHEESE AND BUTTER BULLETIN.

Since our last issue there has been a very marked change in the situation of the cheese market. Whatever the cause may have been, it is not due to a sudden increased demand from across the Atlantic, but the recent country markets all showed substantial advances in prices and, naturally, holders of cheese in Montreal advanced their ideas of values accordingly.

Conservative estimates of available supplies and a probable consumption during the Winter months leave us a shortage of about 200,000 boxes of cheese, and this shortage can only be overcome by advancing prices to such a point, where the consumption will be lessened, if Australian and other meats, bacon, etc., can attract sufficient consumption from cheese by being cheaper, our supplies may hold out until the new season's make appears on the market next year, but only high prices for cheese will bring this about, as hog products are also dear this year.

Last week's country markets practically disposed of the entire October make. Many factories are now closed for the season, and those still running have mostly turned to making butter. Last year large quantities of cheese were stored at country points. This year the country is practically bare, and stocks in Montreal are also considerably less than a year ago.

The production of milk has been very much lighter this season than last year on account of weather conditions. Considering receipts in Montreal, it would seem as though there had been a larger make of cheese and a much decreased make of butter, but it seems now that where cheese were held back at country points last year, they were sent forward this year so closely, that the make, even of cheese, may prove to be considerably less than a year ago.

Receipts in Montreal were last week 69,248 boxes of cheese and 8,049 packages of butter, against 62,666 boxes of cheese and 12,622 packages of butter for the same week of last year, or a total since May 1 of 2,170,468 boxes of cheese and 560,660 packages of butter, as compared with 2,124,149 boxes of cheese and 714,463 packages of butter for the corresponding period of last year.

Our exports were last week 71,058 boxes of cheese and 1,686 packages of butter, against 84,748 boxes of cheese and 10,323 packages of butter for the same week of last year, or a total since May 1 of 2,050,579 boxes of cheese and 359,930 packages of butter, as compared with 1,957,793 boxes of cheese and 549,597 packages of butter, for the corresponding period of last year.

These figures show clearly a very large falling off in the production of milk this year. When we consider that

our receipts of cheese show an increase of only 46,319 boxes, while our receipts of butter decreased 153,803 packages, and, considering further as before mentioned, that cheese has been shipped into Montreal more closely than last year, the decline in the production of milk is much greater than even the above figures would indicate.

Butter is still in a state of doubt as far as future prices are concerned. Late country markets were slightly higher than the week previous. Fine butter is undoubtedly wanted for the home consumption, but, as there is no export outlet now, the question is whether our local consumption will be sufficient to absorb present supplies and what may be produced in the near future.

The cold weather now prevailing is still further curtailing the flow of milk. Cows can only be kept up by extra feeding, and feed is very dear this year, so that farmers feel rather disposed to let their stock run dry and give them a rest at the same time, and we would venture the opinion that, while prices may be slightly higher later on, and we may have no decline, there will not be much change either way for some time to come. Meanwhile we depend entirely on the home consumption, which is, of course, limited, and future prices depend largely on supply and demand.

OUR OLD COUNTRY LETTER.

88 Fleet Street, London, E.C.
October 27, 1906.

The condition of the London provision markets during the past week has been quiet, and for butter, cheese and bacon transactions have been on a somewhat limited scale.

Sellers are still finding it difficult to induce customers to come in and buy. In fact, a very cautious policy has been pursued throughout the whole week. Butter does not move easily, and prices are showing a drooping tendency. Large supplies of Siberian are on hand, and these are changing hands well, for the quality is excellent. Choicest parcels make as much as 106s., the lowest grade making 92s. Some new Australian butter has come to hand, but is not going very rapidly into consumption. For this the top price is 114s., which, by the way, is 2s. below what is being asked for choicest Canadian. Canadian dairies do not move well, although the lowest price stands at 90s.

The cheese market remains dull. Fortunately there appears an inclination to judge from cable advices, in Canada to reduce the price. This seems a wise move, for buyers here are not particularly eager, and stocks in depot are getting uncomfortably high. Something like 246,500 boxes are now held in store.

Buyers, knowing this, are evidently expecting lower prices to rule before long, and are therefore holding off for a while.

It is unfortunate that one should have to report that a bitter feeling exists along Tooley St. because of the unsatisfactory quality of Canadian butter. Such, however, is the case. As was mentioned before in this letter, not only have holders the greatest difficulty in disposing of their stocks of Canadian butter, but they are doing so, in many cases, at a dead loss. Last year, when quality was fair, they made no complaint, beyond the usual growl, at high prices and a very small margin of profit; but now, with mouldy butter coming in in large quantities and prices away up beyond what the produce is worth, they are something more than dissatisfied.

Canada's reputation in London for uniformity of quality is not what it should be, and it is not improbable that next season Canadian factories will find this a very cautious market indeed. At present sellers in London (at any rate, a number of them) are losing anything in the neighborhood of 14s. on every ton that passes through their hands.

It may well be believed that, were there a better feeling in favor of defensive combination and a little less jealousy amongst the importing houses on this side, Canada would have to pay dearly for the shortcomings of some of its factories. As it is, next season will find many firms over here, having been bitten this year, considerably less eager with their dealings with the Dominion.

The truth seems to be that Canadian sellers are paying too little attention to the future. Because they find themselves just now in a strong position, they think to have their own way. No doubt they will do so, at any rate at home. But, in their dealings with this market, where other sources of supply can be drawn upon, such a policy is a shortsighted one.

PROVISION SITUATION.

A month or more ago the present course of the market was outlined in the Grocer. It is pretty safe to say now that things will continue well as they are until January nears a close. Of course, products may go lower, but the main features fairly free deliveries of hogs and very moderate demand for products will continue.

Packers are paying for hogs, this week, f.o.b. country points, \$5.40 to \$5.50, and deliveries are rather light. Last week the deliveries were fair, but the packers have an idea the lower prices have induced the farmer to hold on a little. Just what the supply of hogs in the country is, cannot be definitely stated. Some sections report many, others few. The impression prevails that present receipts will about continue. Davies & Co. are not running their factory full capacity by any means.

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n Eggs, Lard,
Bologna, etc.

BUTTER, CHEESE, EGGS
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.
B. H. POWER
 218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.
 C. R. COOPER
TORONTO SALT WORKS
 TORONTO, ONT.
 AGENT FOR THE DOMINION SALT AGENCY

DUNN PORK FACTORY FOR SALE

Sealed tenders marked "Tender for Dunn Pork Factory," will be received by the undersigned up to noon on Monday, 19th November, for the factory buildings, plant and premises and goodwill of the F. B. Dunn Packing Company, Limited, situated on the line of C.P.R. at Fairville, about a mile from the city of Saint John, N.B. The works are new and up-to-date. The goodwill of the business and all tools and delivery wagons included with the property; also a supply of ice now in store, sufficient for the ensuing season's operations. Ice is obtained from a pond on the premises in quantities sufficient for the business. The highest or any tender not necessarily accepted. For further particulars apply to the undersigned.

Barnhill, Ewing & Sandford

Solicitors.

Dated at St. John, N.B., 5th September, 1906.

BUTTER and EGGS
 —WE ARE—
BUYERS and SELLERS
 Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
TORONTO.

BROOMS
RUSHES
ASKETS
WOODEN **W**ILLOW
ARE **A**RE
Paper Bags
Wrapping Paper | **T**wines
Grocer's Sundries
WALTER WOODS & CO.
 Hamilton and Winnipeg

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Other packers stated deliveries last week were all the trade wanted to take care of.

The Old Country market has been going down at the rate of two shillings a week for two weeks, and the latest report is "steady at the decline." No one, however, will give a very decided opinion as to the future, except that

probably after the holiday season, trade will pick up a bit.

Stocks of domestics are still small, but demand is very fair. Poultry and other lines have now the lead, and until the public palate is sated, a marked demand for pork products is not expected.

PROVISION AND DAIRY MARKETS.

MONTREAL MARKETS.

PROVISIONS—Rather more attention is now being given to export trade, although prices are not conducive to good business, figures both here and on the other side being too high. Lard is unchanged since last week. Demand is fairly good.

Lard, pure tierces	0 12 1/2
" " 56-lb. tubs	0 12 1/2
" " 20-lb. pails, wood (10 1/2)	0 12 1/2
" " cases, 10-lb. tins, 50 lbs. incase	0 12 1/2
" " 3-lb.	0 12 1/2
Lard, Boar's Head brand, tierces, per lb.	0 09 1/2
" " 1-bbl., per lb.	0 09 1/2
" " tubs	0 09 1/2
Cases, 20 3-lb. tins, per lb.	0 10 1/2
" " 12 5-lb. tins	0 10 1/2
" " 6 10-lb. tins	0 10 1/2
20-lb. wood pails, each	2 00
20-lb. tin pails, each	1 90
Wood net, tin packages, gross weight	
Canadian short cut mess pork	\$22 50 \$23 00
American short cut clear	22 00 22 50
American fat back	23 00 23 50
Breakfast bacon, per lb.	0 15
Hams	0 14 1/2 0 15
Extra plate beef, per bbl.	12 50 13 00

BUTTER—The butter market is very firm at present. Shipments are being made by many houses to Ontario points. There is an active demand for both dairy and creamery. The high prices have the effect of keeping export business very low.

Choicest creamery, salt, 56 lb. boxes	0 25
" " pound prints	0 24 1/2
Medium creamery	0 23 0 23 1/2
Western dairy	0 20 0 20 1/2

CHEESE—Locally the butter market is very firm, and indications point to further strength. Few of the smaller dealers have any stocks worth considering, while the holdings of the larger houses are none too great. The export market also shows strength. Last week there was an easier feeling, the market having declined to 12 3/4c., but later it advanced to 12 1/2c. and 12 3/4c. at the boards both in Ontario and Quebec with a consequent recovery.

Ontario, September make	0 13 1/2 0 14
" " October make	0 13 0 13 1/2
Townships, September make	0 13 0 13 1/2
" " October make	0 13 0 13 1/2
Quebec, September make	0 13 0 13 1/2
" " October make	0 13 0 13 1/2

PROVISION AND DAIRY MARKETS.

EGGS—Prices hold firm at present. Large quantities of storage eggs are being used now, preference being given to these over the limed goods, owing to the fact that there is generally obtainable a per centage of boiling eggs from a lot of storage, while none are found in limed or pickled eggs. Buyers are coming forward better, and some good sales have been made during the past few days.

Fresh selects, doz	0 26 9 27
Storage " "	0 23
Fresh No. 1 " "	0 22
Storage, No. 1, doz	0 20 0 21

HONEY—Some little business is being done in honey, but, owing to the scarcity, this must necessarily be limited. Prices rule unchanged.

White clover comb honey	0 15 0 16
White clover, extracted tins	0 11 0 10 1/2
Buckwheat	0 09

TORONTO MARKETS.

PROVISIONS—The expected drop in pork products due to heavier receipts and lower prices for live hogs, has arrived. Lard, however, remains very firm at last week's quotations, and here and there there is a tendency to ask a little more. Practically the entire list of smoked and cured meats has receded, and fresh meat also is lower.

Long clear bacon, per lb.	0 11 1/2 0 12
Smoked breakfast bacon, per lb.	0 15 0 16
Roll bacon, per lb.	0 11 0 12
Small hams, per lb.	0 15
Medium hams, per lb.	0 15
Large hams, per lb.	0 13 0 14
Shoulder hams, per lb.	0 11 1/2 0 12 1/2
Backs, plain, per lb.	0 16 1/2 0 17 1/2
" " pea meal	0 16 1/2 0 17 1/2
Heavy mess pork, per bbl.	21 50 22 00
Short cut, per bbl.	22 50 23 00
Lard, tierces, per lb.	0 11 1/2 0 12 1/2
" " tubs	0 12
" " pails	0 12 1/2 0 13 1/2
" " compounds, per lb.	0 09
Plate beef, per 200-lb. bbl.	11 00 12 00
Beef, hind quarters	6 50 7 00
" " front quarters	3 50 5 00
" " choice carcasses	6 50
" " common	4 00 5 00
Mutton	0 07 0 08
Lamb	0 10 1/2 0 11 1/2
Hogs, street lots	8 00 8 50
Veal	0 07 0 10

The name
"Clark" on Canned Meats
 is a guarantee of
 Quality and reliable methods of Man-
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Every Tin Guaranteed

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Meats
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Ask Your Wholesaler to
 Tell You About

Wagstaffe's

Jams, Marmalades, Sealed Fruit in Glass
 and Mince Meat

Made for 17 years in Manchester, Eng.
 Now made in Canada.

Always guaranteed to be right.
 Absolutely free from adulteration.
 All pails gold lined.

WRITE FOR PRICE LIST AND QUANTITIES

Wagstaffe, Limited
 HAMILTON, ONT.

THE

Manitoba Canning Co. Ltd.

GUARANTEES

ALL ITS TINNED MEATS

Corned Beef, Roast Beef,
 Chicken, Tongue, Potted
 Meats, etc.

YOU RUN NO RISK

SELLING AGENTS

Nicholson & Bain, Galloway & Parnell
 WINNIPEG and CALGARY VANCOUVER

REINDEER
 COFFEE
 MILK and
 SUGAR



A GOOD SELLER

READY TO USE

The coffee
 need not be removed
 from the tin when opened, but
 used a little at a time if necessary.

TRURO CONDENSED MILK CO., Limited,
 TRURO, N.S.

HAM

put up in our Oval Wood Dishes makes
 a safer and neater parcel than if merely
 wrapped in paper, because :

- 1st. Our Oval Wood Dishes being clean
 and strong preserve the ham from
 "handling."
- 2nd. Our Oval Wood Dishes, being
 unbreakable, the parcel of ham can
 be laid beside other parcels with-
 out soiling them.

We manufacture these Oval Wood Dishes
 in five sizes and now have an assortment
 of 18,000 ready for shipment.

Just the article you need for parcelling up
 Lard, Butter, Mince Meat, Sausage,
 Sliced Meat, Comb Honey, Beefsteak,
 Pickles, etc.

Write or wire for prices.

GRAHAM BROS., Kinmount, Ont.

Agent - Maritime Provinces

W. S. CLAWSON & CO., 11-12 South Wharf St., St. John, N.B.
 Quebec, W. J. EYRE, 60 Queen St., Ottawa,
 Ontario, McEACHERN & McPHERSON, 23 Scott St., Toronto.
 Winnipeg, A. E. ROY, 159 Portage Ave. East, Winnipeg.

BUTTER—Butter remains practically at last week's quotations, and the situation is little changed. Dairy continues scarce, especially choice quality. There seems to be a little uncertainty to the market.

		Per lb.	
Creamery prints.....	0 25	0 27	
solids, fresh.....	0 23½	0 24½	
Dairy prints, choice.....	0 22	0 23	
tubs, choice.....	0 21	0 22	
Baker's butter.....	0 16	0 17	

EGGS—Prices are unchanged, with some uncertainty as to the course of the market. Very few are coming in, and the storage situation has not yet declared itself.

Eggs (strictly new laid).....	0 35	0 26
fresh.....	0 22	0 23
pickled.....	0 21	0 21
splitted.....	0 17	0 18

CHEESE—Quotations here are about as last week.

		Per lb.	
Cheese, large.....	0 13½	0 13½	
twins.....	0 14	0 14	

FOWL—At the end of last week there was a glut on this market, and large quantities were sold for what they would bring. As a consequence, it is expected receipts this week will be lighter. A great deal of scalded stock is arriving, and the loss to shippers when the market is crowded is considerable. Complaint is made, too, that many of the chickens and turkeys arriving are poorly finished, thin. There is still a good deal of low grade stock in dealers' hands. These quotations are for the better grades.

		Live Weight		Dressed weight	
Old fowl.....	0 05	0 06	0 05	0 07	
Ducks.....	0 07	0 08	0 05	0 07	
Young chickens.....	0 07	0 08	0 05	0 07	
Old fowl.....	0 05	0 07	0 05	0 07	
Ducks.....	0 09	0 10	0 05	0 07	
Young chickens.....	0 09	0 10	0 05	0 07	
Geese.....	0 08	0 09	0 05	0 07	
Turkeys, young.....	0 14	0 14	0 05	0 07	
old.....	0 12	0 12	0 05	0 07	

HONEY—Prices are unchanged, except that 10 lb. tins have advanced a cent. The market is very firm. Honey has been coming into Canada from the States and paying 3c. a pound duty.

Honey, strained, 63 lb tins.....	0 10½	0 11
10 lb tins.....	0 12	0 12
5 lb tins.....	0 12	0 12
in the comb, per doz.....	2 00	2 50
Buckwheat honey, per lb.....	0 08	0 08
in comb, per doz.....	1 50	1 50

WINNIPEG MARKETS.

BUTTER—Quoted as follows:

Fancy fresh creamery, in 1 lb. bricks.....	0 27
Choice.....	0 25
Fancy creamery, solids, 5's, 2's, 14's.....	0 25

CHEESE—The price is advancing.

We quote:		
Manitoba, large.....	small.....	0 14
Ontario.....		0 15

LARD—

Tierce basis, per lb.....	0 12½
Small packages take the following advance:	
50-lb. tin cans, per lb.....	0 00½
20 lb tin pails, in 89-lb. cases, per lb.....	0 00½
10 lb. " in 60-lb. ".....	0 00½
5-lb. " " ".....	0 00½
3-lb. " " ".....	0 01
20-lb. net white wood pails, per lb.....	0 00½

CURED MEATS—

Hams, selected stock, special mild cure.....	0 17½
Bacon, " " ".....	0 20½
Bacon, " " ".....	0 18½
Hams, light, 10 to 12 average.....	0 16½
medium 11 to 16 average.....	0 16½
heavy 20 to 30 for slicing.....	0 17
heavy skinned 2 to 30 for slicing.....	0 17
Picnic hams light, choice, 5 to 8.....	0 13½

Shoulders light, choice.....	0 11
B east fast bacon, clear, bellies, light 8 to 10.....	17½
clear bellies 12 to 14.....	17
Clear backs, b bacon light.....	16
b bacon 12 to 14.....	16½
Spiced rolls, long if in stock.....	0 17
short.....	0 14
Dried beef ham sets.....	0 12
Smoked hams boned and rolled, 2c. per lb. additional.	

DRY SALT MEATS.

Bacon, dry salt long clear.....	0 13½
smoked.....	0 14½
boneless backs.....	0 13½
Shoulders.....	0 13

BARREL PORK.

Heavy mess pork, boneless, per bbl.....	24 00
" " " per ½ bbl.....	12 00
Standard mess pork, per bbl.....	24 50

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	15 lbs.
Pig's feet.....	4 50	2 30	1 20
Pig's tongues.....	14 50	7 50	3 00
Boneless hocks.....	8 50	4 50	2 00
Sweet pickled spare ribs, not cooked, per lb. hocks.....	0 04	0 05	0 05

EGGS—Produce houses are paying 18c. per dozen f.o.b. country points.

ST. JOHN MARKETS.

PROVISIONS—Barrel pork is again rather higher, just fair steady business. Plate beef continues in light supply. Full prices. Pure lard, while higher, is offered somewhat off from the extreme prices quoted by some American packers. Canadian packers, being below American, have sold quite freely. Smoked meat high. Refined compound lard extremely scarce. Fresh beef is easy, though bringing quite full figures for this season. Lamb holds at quite full price. Mutton and veal little seem. Pork still high.

Mess pork, per bbl.....	\$23 00	\$23 50
Clear pork, ".....	20 00	22 00
Plate beef, ".....	13 50	14 50
Domestic beef, per lb.....	0 05	0 06½
Western beef, ".....	0 07½	0 08½
Mutton, ".....	0 05	0 06½
Veal, ".....	0 07	0 08
Lamb, ".....	0 09	0 10
Pork, ".....	0 08½	0 09
Hams, ".....	0 14	0 16
Rolls, ".....	0 12½	0 14
Lard, pure, tubs.....	0 12½	0 13
pails.....	0 13	0 13½
Refined lard, tubs.....	0 06½	0 10½
pails.....	0 10½	0 10½

BUTTER—Stocks are very light. Full prices are asked, particularly for best grades.

Creamery butter.....	0 25	0 28
Best dairy butter.....	0 22	0 25
Good dairy tubs.....	0 21	0 22

EGGS—Prices are rather higher. There is a good demand, particularly for fresh eggs.

Eggs, strictly fresh.....	0 25	0 30
fresh.....	0 20	0 22

CHEESE—Full prices asked. Stock light. Twins required.

Cheese, per lb.....	0 14½	0 15
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MORE HOGS IN QUEBEC.

The hog-rearing industry has made rapid strides in the Province of Quebec during the past year. The campaign in the interests of the bacon hog that has been carried on through farmers' institutes and other meetings conducted by the Department of Agriculture, together with the distribution at auction sales of improved swine of the bacon breeds, the high price of hogs that has prevailed during the season, and the bonus paid by the packers for animals of superior bacon type, have all tended to stir up the farmers to the possibilities of the industry.

STOCKS OF LARD.

Stocks of lard in Europe and afloat for Europe on November 1 were 137,000 tierces, against 170,300 tierces on October 1 and 154,000 tierces on November 1, 1905. The N. K. Fairbank Co., in their monthly report, say: "Stocks in America were even more depleted comparatively. On November 1 the total was 49,000 tierces, against 88,000 tierces a month before."

NOTES.

The St. Thomas Pork Packing Co. are erecting a new factory and abattoir.

W. F. Pope and Edgar Varney, Bromptonville, Que., have registered as the Bromptonville Packing Co.

The Manitoba Government has appointed a commission to investigate the alleged beef trust in Western Canada.

A company is being formed in Coaticook, with a capital of \$12,000, to manufacture butter and cheese on the co-operative plan.

The two upper storeys of the west wing of the Wm. Davies Co's establishment at Front and Beachall streets, Toronto, were gutted by fire on October 21, and about \$7,000 damage resulted.

The town of Aylmer has asked the Ontario Railway and Municipal Board for permission to annex property in Malahide Township, which includes a pork factory.

The Jones, Rutherford, Marshall Co. Limited, Montreal, has gone into voluntary liquidation. This does not in any way affect the Toronto firm of Rutherford, Marshall & Co., which will be continued as heretofore by Mr. Marshall.

What is said to be one of the best equipped abattoirs in America has just been opened at the Union Stockyards, Toronto Junction. Besides making provision for the business of the Levaek Dressed Beef Co., Limited, one department of the plant has been arranged as a public abattoir, giving accommodation for all local butchers needing abattoir facilities and cold storage. The floor space is 87,000 square feet, and the cold storage chambers have a capacity of 5,000 cattle, 4,000 sheep, and 3,000 hogs per week.

FISH EXHIBITS IN HALIFAX.

Three excellent exhibits of fish ready for the markets of the world were shown at the recent exposition in Halifax, and attracted considerable attention. These were the displays of the Atlantic Fish Company, the Halifax Cold Storage Company, and M. Neville. All of these companies had their goods on display in the large fish building, which in itself was the cause of much comment, so varied were the exhibits contained therein.

SCOTCH HERRING HIGHER.

Scotch herring are now 4c. to 6c. higher than they were this time last year. The short catch is held responsible for this state of affairs. The quality of the fish is much superior this year to that of last.

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Profitable business bringing,
trade holding lines.

Lines that will in themselves
by their neat appearance, their
self-evident quality command
attention and entice enquiry
from your customers.

These are the lines that are profitable to handle, as they carry the minimum of expenses in selling and so develop the maximum of profit. We have not been satisfied until we could say as we do to-day, that Ozo goods are as good as the best anyhow, anywhere, anytime. Each department is in charge of an expert, the best man we could find and we have been to England, France and the United States for men of experience and reputation in their line.

Our packages and labels are as wholesome, neat and attractive as it is possible to get them.

If you are not as yet handling a line of our products include an order for our goods next time you are buying from your wholesaler. Our guarantee protects you from losing and you will gain increased trade and better profits.

The OZO CO., Limited
MONTREAL

HARD WHEAT FLOUR TOO DEAR.

C. M. Kittson, Canadian commercial agent at Cape Town, says:

"For various reasons the importation of hard wheat flour into South Africa is declining, the chief cause of this is the fact that it has been quoted up to as much as \$1.20 per 100 lbs., above the price of Australian soft flour, and also because of the increase of the duty on flour without a corresponding advance in the price of bread, which has caused bakers to employ a cheaper article in their dough-making—bakers who used to use two parts hard to one of soft are now reversing the proportion and using two parts soft to one of hard, and in some cases nothing but soft Australian flour, which is quoted at 8s. per 100 lbs. c.i.f. South African ports."

AMERICAN APPLE CROP.

Owing to the fact that the prices of Canadian apples, both fresh and dried, are influenced strongly by the size of the American crop, it is of interest to know that according to the "American Agriculturalist's" final report of the apple crop of the United States, published in its issue of November 3, the total is 36,120,000 barrels, against 24,000,000 barrels in 1905 and rather more than 40,000,000 barrels in each of the three preceding years. The figures arrived at are the crystallization of returns from correspondents in every apple producing section east of the Rocky Mountains. While the crop is thus by no means a bumper one, it is very much larger than that of 1905, and a good many apples are available for winter storage.

This is true particularly west of New England, including the important apple States of the Middle and Central West and New York. The five great apple counties of New York show splendid crops, and Michigan has a great many more apples than last year. This is also true of the South-west, which fell off to small proportions in 1905.

The New England crop is uneven, proving no better than that of last year, and estimated at a little more than 2,000,000 barrels. The crop of New York is placed at 4,900,000 barrels, compared with 2,800,000 in 1905 and 7,200,000 barrels in 1904.

ON THE DEER RUNS.

A few of the grocers and general merchants now chasing the nimble deer in the north country, are Mr. J. Shields, Phelpston; H. P. Merrick, Mitchell Square; Percy Spence, jr., of Spruce & Son, Lakefield; Fred Peirce, of Peirce & Sons, Norwood; F. W. Read, Bobcaygeon; Harry Hopkins, of Hopkins Bros., Kinmount; W. J. Cameron, Southampton; J. C. McMurtry, Midland.

Brooms, all kinds have been advanced ten cents.

J. A. McLANDRESS, West Lorne, Ont.
WM. McLANDRESS, Dutton, Ont.
 Successors to D. McKillop & Son. Dealers in all kinds of Grain, Wool, Live Stock, Wood and Coal, Screened and Graded Pea Beans in car lots a specialty.

The **GRAY, YOUNG & SPARLING CO., Limited**
SALT MANUFACTURERS
 Granted the highest awards in competition with other makes.
WINGHAM ESTABLISHED 1871

NAP. G. KIROUAC & CO., QUEBEC
 Receivers and Shippers of Oats.
 Western Dealers will find it to their benefit to make us offers.

LIFE CHIPS
 are scientifically made on "the Battle Creek Idea" from the choicest White Winter Wheat and the best quality of Malt.
 They retail at ten cents a package.
 A good seller.
 Send your orders to
The Battle Creek Health Food Company, Limited
 Canadian Factory and Office, LONDON, ONT.

WANTED
 Choice boiling Peas in two-bushel bags; also, good malting Barley. Send samples with prices delivered Montreal.
STEVENS & MILLER,
 126 Board of Trade, Montreal.
 Mill Feed always wanted.

Are You Content ?
 with the flour you are handling ?
 If not, get a shipment of
Anchor Brand Flours
 and see how pleased your trade will be
 For prices and information write to
LEITCH BROS. FLOUR MILLS
 Oak Lake, Man., Canada

QUANCE BROS
 MILLERS OF CHOICE
WINTER WHEAT and MANITOBA FLOUR
BUCKWHEAT and RYE FLOUR
 WRITE FOR QUOTATIONS. **DELHI, ONT.**

A M A N is only a grocer when he orders intelligently
 ORDER OUR
Pot-BARLEY-Pearl
JOHN MACKAY, LIMITED - - BOWMANVILLE, ONT.

SPLIT PEAS. POT BARLEY.
 49-LB. AND 98-LB. SACKS
 Write for quotations
THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

SALT { Don't delay ordering—getting late and cars already scarce. } **SALT**
 FULL STOCKS
Verret, Stewart & Co., Ltd., Montreal

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THE TALK OF THE HOME

PREMIUM 776 in "BEAVER" OATS

"Beaver" Oats is the big package of flaked oats
—pure, wholesome, delicious.

Premium 776 is cups, saucers and plates (genuine china)—a piece in each package of Beaver Oats—strong, attractive, serviceable china.

Over half a million pieces of china ordered by us and packed by automatic machines.
Never touched by human hands.

MENTION PREMIUM 776 WHEN ORDERING

P. McINTOSH & SON
Toronto

Can you tell us, Mr. Grocer, of
A single fault in Canada Flakes ?
No food possesses higher quality or better flavor
And it is an established fact that
Discriminating customers everywhere
Are found to choose Canada Flakes.
For its selling qualities
Let us direct your attention to
A feature of the Household Package, 25c.
Kindly note that there is an
Elegant piece of china in every one.
So now you will try a case ? Thank you.

THE PETERBOROUGH CEREAL CO.
LIMITED

WHEN YOU WANT A SUPREME TEST

of high-grade Patent Flour, ask yourself these questions—Is it superior for Bakers' and Household use? Is it dependable in the Baking?

Judged by these tests

PURITY FLOUR

which is produced by the latest improved methods in modern milling from the choicest Manitoba Hard Wheat, stands unequalled for Bakers' Trade and general Household use.

Western Canada Flour Mills Co., LIMITED



Mills at
WINNIPEG, GODERICH and BRANDON

Toronto Office:

Long Distance Phone Main 6060

Phone in your Orders at our expense

MONEY IN IT FOR YOU

There is money for you, Mr. Grocer, in handling the very best brands of Flour that you can buy. You can't afford to handle poor Flour—it gives your store a bad reputation and spoils the sales of your other lines:

You can absolutely rely upon the uniform quality of

"Premier Hungarian"
"White Rose" and
"Royal Patent" Brands

Ground in an up-to-date mill from the best Manitoba hard wheat grown near the "Wheat City."

Put up in 24½-lb. and 49-lb. Sacks specially for the Grocery Trade.

Order direct or from our agents

THE ALEXANDER MILLING CO.
BRANDON, MAN. LIMITED

Agent Quebec and Maritime Provinces
O. N. FRECHETTE, 45 Bonsecours Street, MONTREAL
Agent Province of Ontario
ALEX. BUTLER, Board of Trade Building, TORONTO
Agent Alberta and British Columbia
WILL HILL, 1645 9th Avenue West, VANCOUVER, B.C.

CEREALS AND CONFECTIONERY

Quiet Grain Markets still Prevail—Wheat is lower—All producing Countries Contributing to the World's Needs—Situation in the Argentine

All grain markets have been quiet for another week. Wheat is lower. All exporting countries seem to be doing pretty well. The opinion that Russia's wheat production would be so far crippled by the disorders within the Empire, as to preclude the possibility of exports this year and the wheat plains of the Slav are contributing not as much as usual, but liberally to the world's consumptive demand. The Argentine is within about a month of the new crop. The wheat bulls in America when they plan a bulge issue reports to the effect that in the Argentine they are raising locusts instead of wheat, but the contradiction always comes to the effect that the prospects for a good crop are excellent, and that the locusts are still in Chicago. Immigrants to the Argentine during the first half of this year, totalled 90,000 and it is expected the total in the year will be over 200,000.

In Ontario cars are not as scarce at lake ports as they were. The railways seem to be making a big effort to prevent a blockade, and so far they have succeeded.

Australian wheat exports for week, 160,000; last week, 60,000, and none last year; since Jan. 1st, 21½ million; last year, 20½ million, and two years ago 29½ million. Weeks exports of wheat from New York, 910,000; 159,000 corn, 54,000 oats, 22,000 barley, 37,750 flaxseed, 4,400 buckwheat and 18,300 flour.

More than half the receipts of wheat at Minneapolis and Duluth in October were durum. In some sections a very important consideration is that the durum plant will not only exist but actually thrive with a degree of moisture so scant as to prove destructive to the milling variety. The plant is of Russian origin and is growing in favor in both the Canadian and American Northwest. The durum yield this year is variously estimated at 35 to 45 millions.

Official records show the quantity of wheat delivered by farmers on the Canadian Pacific and Northern Pacific and C.P.R. up to date is approximately 30,000,000 bushels, compared with 22,600,000 for the same period last year, and therefore an increase of 7 million over last year. Quantity of grain moved forward to the head of the lake up to this time last 12 million, against about 9½ million this year; therefore, while they have received 7 million more from farmers there have been shipped out 2½ million less, this disparity is undoubtedly due largely to shortage of cars.

MONTREAL MARKETS.

GRAIN—There is an easier feeling in corn this week, the price asked being 56c., one cent lower than last week. Oats holds firm at prices which rule.

No. 1 barley, store	0 52½
Feed barley, store	0 51½
No. 2 white oats	0 41
No. 3 white oats	0 43
No. 4 white oats	0 39
No. 3 yellow corn	0 6
No. 2 peas, basis 78 per cent. points	0 7½

FLOUR—Flour continues in good demand at prices which remain steady. Locally the trade passing is fairly large in volume. Millers are selling more or less to foreign countries, but this part of the trade is not receiving as much of their attention as the home business.

Winter wheat patents	4 40	4 70
Straight rollers	4 00	4 50
Extra	4 10	4 40
Straight rollers, bags, 90 per cent.	1 75	2 00
K. yal Household	4 6	
Glenora	4 10	
Manitoba spring wheat patents	4 50	
strong bakers	4 10	
Buckwheat flour	2 00	2 10
Five Roses	4 60	

ROLLED OATS—There has been no change in the situation since last week. Prices asked continue at the old quotations, and business is brisk. If anything, deliveries of oats to the mills are better this week.

Fine oatmeal, bags	2 30	2 40
standard oatmeal, bags	2 30	2 40
Granulated	2 30	2 40
Gold dust oatmeal 98 lb bags	1 32	
Rolled oats, 50-lb. bags	2 32	
80-lb. bags	2 07½	
bbis.	4 90	
Choice boiling peas	1 60	1 10

FEED—Feed is firm and scarce this week. Any lots held are eagerly sought by dealers who are in short supply. More cars are obtainable, and this has made a slight improvement in the situation.

Ontario bran	19 00	21 40
Ontario shorts	22 00	22 50
Manitoba shorts	21 50	22 00
Manitoba bran	19 40	19 50
Mouillie, milled	24 00	
straight grained	25 00	28 00
Feed flour	1 25	1 30

HAY—Quite an active export trade is passing in hay at the present time. There is considerable demand from the Old Country, and holders are letting go considerable of their stocks.

According to latest advices, the situation in England is a little easier, although prices hold about unchanged, Liverpool quotations averaging 72s. c.i.f. There is a great deal of hay being received in all the hay centres of England.

No. 1	12 00	12 50
No. 2	11 00	11 50
Clover mixed	10 50	11 00

TORONTO.

GRAIN.—Manitoba wheat is 1-2c. to a cent lower than a week ago. No. 1, Northern, is at 80c. The demand is very light. Ontario wheat is unchanged. Barley is firmer. At one place in Ontario where there was a little competition among the buyers, the farmers, this week, were getting 52c. for No. 3.

(F.o.b. Georgian Bay points.)

No. 1 hard	0 81½
Manitoba wheat, Northern No. 1	0 80
" " " " No. 2	0 77
" " " " No. 3, nominal	0 76
Red, " per bushel, 78 per cent. points	0 70 0 71
White, " " " " " " " "	0 71 0 71½
Mixed, " " " " " " " "	0 70 0 71
Spring, nominal " " " " " "	0 70
Goose, " " " " " " " "	0 65
Barley, No. 1, " " " " " "	0 51 0 52
" No. 2, " " " " " "	0 48
" No. 3x, " " " " " "	0 45
" No. 3, " " " " " "	0 35½ 0 36
Oats, white " " " " " "	0 34½ 0 35
mixed " " " " " "	

FLOUR.—Trade continues quiet and more flour is offering for export at \$2.70. Domestic prices are unchanged.

Pure Manitoba wheat, per bbl in sacks	4 0	4 5½
85 per cent patents	3 70	3 80
Straight roller	3 40	3 70
blended	3 80	3 90

CEREALS.—Millers report an active demand at unchanged prices.

rolled wheat in boxes, 50 lbs.	2 25
50 lbs.	1 25
Rolled oats, carlots, per bbl, in bags	4 25
" " " " " " " "	4 50
" " " " for broken lots in wood	4 75
" " " " broken lots in bags	4 50
Oatmeal, standard and graduated, carlots, on track, per bbl.	4 80
" " " " in bags	4 55

MILLING AMALGAMATION.

A business deal of great importance to the town of Carberry, Man., was put through last week when the James Innes Milling Co. of Hartney, Man., acquired the roller mills in Carberry. For some months the Carberry mills have been idle, but under the new management the will be run at their full capacity.

The amalgamation makes the James Innes Milling Co. one of the strong milling companies in the West, as the combined output will now amount to 500 barrels per day. The firm have always done a large export trade, and Mr. Innes is planning a trip to England in December to extend his connection in that country.

R. L. D. Taylor, of Toronto, and D. W. Black, W. D. Muirhead, Edith C. Black and Wilhelmina Muirhead, of Fort William, have been incorporated by the Ontario Government under the name of Superior Barley Mills, to deal in grain and grain products. The capital is \$40,000, and the head office of the company will be in Fort William.

The new Calgary biscuit factory was scheduled to begin operations on November 1.

The Vancouver Milling and Grain Company, Limited, is endeavoring to acquire the Hall Elevator and Grain Company, of Vancouver.

WARNING TO CREDITORS.

Here is the substance of a notice placed so that every one can see it in a certain New York grocery store:

"Disasters that occurred to three of our delinquent customers:

"One said: 'I'll call to-morrow if I live.' He's dead.

"Another said: 'I'll see you soon.' He's blind!

"Yet another said: 'I'll pay you Saturday or go to hell.' He's gone!

"It makes a man inclined almost to forego credit altogether."

M. R. Davidson, fruit and confectionery dealer, Vancouver, has been succeeded by D. E. Hyndman.

.....	0 81 1/2
.....	0 80
.....	0 77
.....	0 76
.....	0 71
.....	0 71 1/2
.....	0 70
.....	0 71
.....	0 65
.....	0 51
.....	0 48
.....	0 45
.....	0 35 1/2
.....	0 34 1/2

tinues quiet and for export at are unchanged.

.....	4 0	4 5 1/2
.....	3 70	3 80
.....	3 40	3 70
.....	3 80	3 90

report an active prices.

.....	2 55
.....	1 25
.....	4 25
.....	4 50
.....	4 75
.....	4 50
.....	4 80
.....	4 55

GAMATION.
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CREDITORS.
ance of a notice one can see it in a ocery store: curred to three of ners: all to-morrow if I 'll see you soon.' 'I'll pay you Sat- He's gone! inclined almost to er."

uit and confection- has been succeed- in.

MR. GROCER :

Do you know that

SHREDDED WHEAT

is the only wheat food made in this country that is thoroughly cooked, that contains the whole wheat and nothing but the wheat, that is not "treated" or "flavored" with anything, and that it is therefore the world's staple cereal food, good for any meal in any climate in any season?

We are spending nearly a half million dollars a year to create a larger market for this product and larger profits for YOU.

SHREDDED WHEAT is a Canadian product, made in Canada of Canadian wheat.

The Canadian Shredded Wheat Co., Ltd.

NIAGARA FALLS, ONT.

Toronto Office - 32 Church St.



"It's All in the Shreds"

CANADA: No better Country



MOTT'S: No better Chocolate

Chocolate

"made in Canada," and if it's

MOTT'S Chocolate

has no superior the world over. We have made, through quality, **Mott's "Diamond" and "Elite"** brands Canada's Standards.

Order them—every jobber

John P. Mott & Co.
HALIFAX, N.S.

J. A. TAYLOR
MONTREAL

SELLING AGENTS:
R. S. McINDOE
Toronto

JOS. E. HUXLEY
WINNIPEG

We beg to advise the Grocers of the Dominion that we are making the finest

Milk Chocolate

produced in the world, and are using pure Canadian Milk.

Cowan's Cocoa (Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., Limited
TORONTO

When You Sell

Suchard's Cocoa you sell the product of the largest establishment making high-grade cocoa in the world. At Serrieres, in Switzerland, over 1,200 workers are employed in eighty different buildings, equipped with the most efficient modern machinery, in making

SUCHARD'S COCOA

and chocolate products. Over three-quarters of a century's experience is behind them, and only the highest grade materials go into them. Over 25 tons are sold daily. That's a guarantee for you that Suchard's Cocoa is the very best, every time. You'll make no mistake in selling it, for your customers are sure to recognize its superior quality.

Write for quotations.

Canadian Depot :

FRANK L. BENEDICT & CO., Montreal
MITCHELL & SAUNDERSON, Winnipeg, Man.

HERE AND THERE WITH THE TRADE.

(Continued from page 21.)

Geo. R. Stinson, Vancouver, is giving up business.

Charlotte Keyes, Lariviere, Man., has assigned to C. H. Newton.

K. Michael has sold his general store at Mortlach to Docton Bros.

Frederick L. Hatfield, fish dealer, Yarmouth, N.S., has assigned.

Somerville & Co., grocers and liquor dealers, London are selling out.

The assets of Joseph Rousseau, tea merchant, Levis, have been sold.

Steeves & Steeves, general merchants, Hillsborough, N.B., have dissolved.

Anshel, Moses and Joseph Liberman have registered in Montreal as grocers, etc.

M. D. McPherson, Calgary, has sold out, and Stirrett & Hoad have dissolved.

J. B. Plourde, general merchant, Mount Carmel, Que., is offering to compromise.

D. Campbell, general merchant, Ymir, is succeeded by the DesBrisay Jobbing Company.

P. E. Methers, general merchant, Weyburn, has sold his men's furnishings stock.

V. W. Johnston is succeeded in the general store business at Seeburn, Man., by W. R. Power.

P. D. Ross has registered his general store at Lorette under the name of Henry Ross & Son.

Dubois, Cadieux & Co., general merchants, St. Cyrille de Wendover, are removing to Oka.

The Ontario Fruit Growers' Association held its annual convention in the City Hall, Toronto, on November 7 and 8.

J. H. Rooney general merchant, Douglstown, Que., has assigned, and V. E. Paradis has been appointed provisional guardian.

N. Rattenbury, Limited, has been incorporated at Charlottetown, with a capital of \$100,000, to trade in general merchandise. The company will also engage in pork packing.

C. N. Fortin and Isidore Trudeau, Montreal, have registered as wholesale and retail fruit dealers under the name of Fortin & Trudeau.

E. L. Smith and Charles W. Webster have registered as partners in the general store business at Kaslo, under the name of E. L. Smith & Co.

F. B. Saunders has retired from the firm of D. Sproule & Co., Canso, but the general store and fish business will be carried on under the old name.

Ambrosine Brownell and Herbert McCluskey, have registered as Brownell & Co., to carry on a general store and lumber business at Northport, N.S.

As a result of the recent uprising in the island, Cuban exports of sugar to the United States in September dropped to 93,000,000 pounds, against 230,000,000 pounds in August and 172,000,000 pounds in September, 1905.

A dividend of 10 per cent. has been declared in the estate of Reid & Co., general merchants, Hawkestone, who assigned a short time ago. The assets amounted to \$693, and \$656 of this was expended in straightening out the affairs.

Farmers who grow beets for the Berlin Sugar factory, have complained that the company is not making proper provision of cars for the hauling of the beets to the factory. Hon. Mr. Monteith has been asked to arbitrate the dispute.

M. Ste. Marie, A. Derrick, and J. A. Seguin, Eastern Canada travelling representatives of the "Salada" Tea Co., were in Montreal on the 27th ult., and report business as exceptionally good, particularly in repeat orders.

Because the price of milk in Brantford was recently advanced from five to

six cents per quart, labor men of that city will form a co-operative dairy company, with a capital of \$10,000, and sell milk at 41-2 cents per quart.

Mrs. Ubald Lamothe, Three Rivers, has registered under the name of H. Rivard & Co.

**45 HIGHEST AWARDS
In Europe and America**

Walter Baker & Co., Ltd.

The Oldest and
Largest Manufacturers of

**PURE, HIGH GRADE
COCOAS**

AND

CHOCOLATES



Registered,
U. S. Pat. Off.

No Chemicals are used in their manufacture. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Buyers should ask for and make sure that they get the genuine goods. The above trade mark is on every package.

Walter Baker & Co., Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 80 St. Peter St., Montreal, Can.

Cultivate your Biscuit trade by ordering

**McLAUCHLAN'S
Cream Soda Biscuits**

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada

BONELESS COD

The Standard Brands for 25 Years

LEONARD'S "FAVORITE" 20-lb. boxes. 1 and 2-lb. bricks, assorted.

LEONARD'S "GEM OF THE SEA" 20-lb. boxes, 2-lb. bricks.

LEONARD'S "SATISFACTION" 25-lb. boxes "Loose"

From all Wholesale Grocers, Halifax to Vancouver

UP
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Or
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When you buy

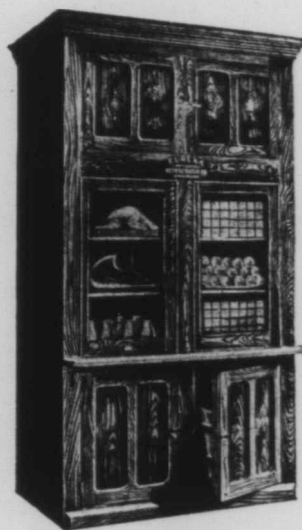
UPTON'S

**Jams
Jellies and
Orange
Marmalade**

You buy something that is
easy to sell again.

The consumer appreciates
the quality of

UPTON'S GOODS



REFRIGERATORS
FOR BUTCHERS AND GROCERS.

EUREKA REFRIGERATOR CO., Ltd., TORONTO, CAN.



An Auto? No!

Peanut and Popcorn Seller.
Catalog show'em \$8.50 to
\$850.00. On easy terms.

KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

SPRAGUE

CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.

YOUR CUSTOMER



May not know
that

**COX'S
GELATINE**

has been on
the market for
sixty years.
If you tell
her this, and
add that

STRENGTH and PURITY

have always been its leading qualities, she will
applaud your recommendation of a good article.

Canadian Agents:

C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "

J. & G. COX,
Ltd.
Gorgie Mills,
EDINBURGH

**Come To
The Conclusion**

that it doesn't pay to
be a Doubting Thomas.

There are good bis-
cuits on the market
just as good as in the
olden days.



are made
conscientiously

**AND
THEY
SHOW
IT.**

A Case is a good trial order.

1 Case

**THE Mooney
Biscuit & Candy
Company,**
LIMITED.
Stratford, - Canada.



**A BUSINESS
SUGGESTION**

Place on your Shelves

**Shirriff's Flavored
Essences**

MANUFACTURED BY

IMPERIAL EXTRACT CO.
TORONTO

RETURNED

not 27/06
to [signature]

Cut Book No. 57

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers
27 COMMO NST., MONTREAL

THE CANADIAN GROCER

A NEW MONTREAL FIRM.

Wm. C. Christmas, a young Montreal business man has entered the commercial field on his own account, having opened up offices at 22 St. Francis Xavier Street. Mr. Christmas intends to push the agency business. Already he has an excellent peanut agency, representing Gwatney Bunkley, the Virginian house. He will do a general business in foreign dried fruits and nuts.

THREE GOOD EXCUSES FOR WORKING.

Here is a boy whose father sends him each week a copy of the Canadian Grocer.

The proud sire of this trio is a traveller, W. T. Chapman, a Nova Scotian, who is making good in Western Ontario, selling Red Rose tea. The family continue to reside at Salisbury, N.S. The picture was taken several years ago, and the baby, Anah, is now at school.



She and her brother George are each at the head of their respective classes, and the older girl, Eugenia, is second from the head. That's a pretty good record for one small family. The photograph, from which the picture was produced, was taken from Mr. Chapman's grip, and he was not easily persuaded to forgo the custody of it for a day or two.

INVENTIONS RELATING TO FOOD.

The October Labor Gazette is authority for the statement that of 419 patents issued in Canada during April last, were 24 relating to food and tobacco. Relating to the preparation of food were two filters, a corkscrew, a flour sifter, a dishwasher, bottle washer, bottle sealing device and three cooking apparatus.

TRADE ENQUIRIES.

Correspondents desiring to get in touch with any of the firms referred to should quote the reference number when requesting addresses. For information write to Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

1294. Hay.—A Sheffield produce firm desire to get in communication with shippers of Canadian timothy and clover hay.

1295. Eggs and butter.—A Sheffield produce firm desire to import eggs and butter direct, and invite correspondence with quotations c.i.f. Sheffield or Liverpool.

1296. Hay and fodder.—A South African produce firm desire to get into touch with reliable Canadian exporters of hay and fodder.

1297. Potatoes. — A South African produce firm are desirous of getting into touch with Canadian exporters of potatoes.

1298. Food products. — A Brussels correspondent desires to be appointed an agent to handle Canadian food products.

1302. Grain, provisions, &c.—A Bristolian would be glad of Canadian agencies for grain, provisions, fruits and food stuffs generally.

1307. Oats and hay. — A Yorkshire provision firm desires to get quotations on Canadian oats and hay, and invites correspondence.

1315. Compressed dry yeast.—A Cape Town, South African, manufacturers' agent desires to get into communication with a Canadian exporter of compressed dry yeast.

1316. Eggs.—A Lancashire firm desires the addresses of the principal Canadian shippers of eggs.

1318. Beef juice.—A London firm manufacturing a patent beef juice, is prepared to appoint a resident buying agent for Canada.

1327. Dried apples.—A French importer is desirous of obtaining the representation of a good Canadian house for the sale of dried apples.

1328. Lobsters. — A London firm would be pleased to get into correspondence with high-class Canadian lobster shippers.

1336. Apples. — A Sheffield produce firm desires to import Canadian apples, direct, and invites correspondence with reliable firms, e.i.f. Liverpool or Sheffield.

1337. 'Middles,' eggs, &c.—A Sheffield firm of produce merchants desires to get in touch with packing houses and shippers in Canada who can supply them with 'Middles' to be smoked by inquirants; also eggs, and would be pleased to take an agency for a good Canadian egg shipper.

MEETING FOR CLERKS.

A hearty invitation is extended to every grocery clerk in Toronto to be present at the next regular meeting of Grocery Clerks Benefit Association, on Tuesday evening, November 13, in the Temple Building. Business of importance demands attention.

Frank Blodale's apple evaporator at Delaware, Ont., has been burnt.

The Genuine
HOLBROOK'S
WORCESTERSHIRE
SAUCE

Acknowledged
Sauce of

the Premier
the world



Holbrooks Limited

Canadian Branch:

28 FRONT ST. E., TORONTO

Canadian Manager, - H. GILBERT NOBBS

Seasonable Table Delicacies

TALBOT FRERES

BORDEAUX

France

Vegetables in Glass, Cases 2 doz.

Whole Asparagus,		\$4.80	per doz.
Asparagus Tips,		5.00	"
String Beans,	Extra Fins	3.50	"
String Beans,	Fins	3.00	"
Macedoines,	Extra	3.20	"
Mushrooms,	Extra	4.50	"
Mushrooms,	1st Choice	3.85	"
Green Peas,	Extra Fins	3.30	"
Green Peas,	Fins	2.90	"

Canned Vegetables

Whole Asparagus,	1½-lb. tins, cases 4 1/6 doz.,	\$2.90	per doz.
	2-lb. tins, cases 4 1/6 doz.,	3.40	"
	3½-lb. tins, cases 2 1/12 doz.,	5.00	"
Asparagus Tips,	cases 100 tins	20.00	per case
Lima Beans,	cases 100 tins	14.00	"
String Beans,	cases 100 tins		
	Extra Fins	16.00	"
	Fins	14.00	"
	Moyens	13.00	"
Brussel's Sprouts,	cases 100 tins	15.00	"
Macedoines, 1st Choice,	cases 100 tins	11.50	"
Mushrooms, cases 100 tins			
	Extra	21.00	"
	1st Choice	19.00	"
	Choice	17.00	"
	Hotel	15.00	"
Green Peas, cases 100 tins			
	Sur Extra Fins	17.00	"
	Extra Fins	15.00	"
	Fins	13.00	"
	Mi Fins	11.00	"
Spinach, cases 100 tins		11.00	"

Terms: F.O.B. Montreal, net within 30 days, no discount

HUDON, HEBERT & CO., Limited

The Most Liberally Managed Firm in Canada

MONTREAL

...M'S
...STERSHIRE
SAUCE



the Premier
the world

s Limited

Branch:

E., TORONTO

H. GILBERT NOBBS

FRUITS, VEGETABLES AND FISH

Trial Shipment of Dominion Fruit Arrives in Toronto—Domestic Vegetables Replaced by Imported—Scarcity of Fish Reported.

Montreal reports state that arrivals of bananas are much lighter than last week. The Toronto market, on the other hand, is well supplied, some heavy shipments having come in during the week. The Mexican oranges expected in Toronto have begun to arrive. Despatches state that shipping of naval oranges from Northern California started on November 1st. Southern navals will not be in condition to move much before December 1st. Nova Scotia cranberries are quoted on the Montreal market. Cape Cods are still on the rise.

The trial shipment of Dominican oranges, sweet limes and grape fruit, which reached Toronto this week gives promise of great things. The orange is close-grained, and remarkably sweet and juicy, with very thin skin, and is of good size and color. A sweet lime seems an anomaly, but samples prove that the name is appropriate. In shape the sweet lime is similar to the bitter orange, being flattened at the top and bottom; it is also similar in size. The Dominican fruit is not yet listed, but it is thought that considerable importations will soon begin.

Canadian importers have received news of damage to the grape crop in Spain caused by recent heavy rains there, but the weather is now favorable and even better shipments than have so far arrived are expected shortly.

Fred. Barker gives the following figures regarding the apple export trade for the week ending November 3rd.: Shipments from Canadian ports, 58,948 barrels; from United States ports, 91,557; total, 150,505 barrels. The total for the same week of 1905 amounted to 123,297 barrels. This year's exports to date amount to 748,667 barrels, compared with 975,247 barrels for the same period last year. Among the shipments from Halifax last week were 1,200 barrels to Capetown, South Africa.

In the vegetable market most of the domestic lines are being replaced by imported goods. The scarcity of peppers is somewhat curious.

Scarcity of fish is generally apparent. Oysters especially show marked advances as a result.

MONTREAL.

GREEN FRUITS. — Dealers report fair to good trade in general lines. Valencia oranges have been advanced \$1, the trade now being asked, \$4.50. New dates, second arrival, are quoted at 5c. Bananas are not so plentiful this week, but prices are reasonable. Anything from \$1.00 to \$1.75, according to quality, is asked. The first Nova Scotia cranberries of the season are now quoted, the price asked being \$2.75 per 32 quart box. Lemons have been advanced 25c. New grapes are now becoming plentiful, and are quoted from \$5 to \$7 per keg.

Late Valencia oranges, per box	4 50
New dates, per lb.	0 05 0 06
Bananas, fine stalk	1 00 1 25
" jumbos	1 25 1 75
Cocoanuts, per bag of 100	4 25
Pineapples	4 00 6 00

Egg plant, doz.	2 50	3 00
Apples, bbl.	2 75	5 00
New lemons	4 75	
Pears, per box	3 25	
Pears, bbl	5 50	9 00
Jamaica oranges, per bbl.	5 00	
Jamaica oranges, per box	2 75	
New figs, per lb	0 09	0 14
Cranberries, Cape Cod, per bbl	9 00	10 50
" Canadian, bbl	8 00	
First Nova Scotia's, per box	2 75	
Florida grape fruit, box	4 00	4 50
Jamaica grape fruit, box	3 75	4 10
Almeira grapes, per bbl.	4 50	5 50
Grapes, per keg	5 00	7 00

VEGETABLES.—In vegetables there is not a great deal of activity at the moment. Trade transacted is more of a local nature than anything else, and merchants are buying only in quantities required for immediate use. The fact that all the staple lines are now finished means that the bulk of the trade is over. Imported vegetables are now almost completely taking the place of the domestic goods, and there is a consequent advancing tendency in prices. Green peppers are now costing \$3 a basket, against \$1.25 a week ago. Cucumbers are lower, good stock being obtainable at \$1.25 per dozen, but even this price is high. Fair trade is being transacted in lettuce and tomatoes. California tomatoes are quoted at \$3.25 a crate.

Parsley, per doz. bunches	0 25	0 25
Sage, per doz.	0 60	0 60
Savory, per doz.	0 60	0 60
Green peppers, per half-bbl. basket	3 00	
Montreal cabbage, per doz	0 50	0 75
" tomatoes, basket	0 75	3 25
California " crate	3 25	
Turnips, bag	0 75	0 75
Water cress, large bun hes, per doz	0 75	0 75
Lettuce, per doz	0 40	0 50
Boston lettuce, per doz	1 00	1 00
Spinach, per bbl.	2 00	2 00
Spinach, box	0 30	0 30
Cucumbers, per doz	1 25	1 25
Celery, per doz	0 75	0 90
Potatoes, per 1 ag.	1 70	1 70
Jersey sweet potatoes basket	3 75	3 75
" barrel	2 50	2 75
Georgia sweet potatoes, bbl	2 50	2 75
Spanish onions, crate	0 95	0 95
" 5 lb cases	3 50	3 50
Red onions, bbl.	0 75	0 75
B ets bag	0 90	1 00
Carrots, bag	0 90	1 00
Wax beans, per basket	8 00	8 00
Green beans	6 10	6 10

FISH.—There is an advancing tendency in the market this week, prices on several lines being higher. Stormy weather has had the effect of limiting arrivals of haddies, and stocks held are not large as a consequence. Shipments of bloaters and kippers are coming in freely, however. This will probably be the last week for fresh lake fish, as even now arrivals of dore and pike are falling off. Steak cod at 6c. is scarce on the market, but haddock and market cod are in very good supply. Stocks of Labrador heyring are good, and there is excellent demand for these at prices quoted. Green cod is moving quite freely. Higher prices rule for shell oysters this week. \$7 to \$9 a barrel being asked. Standards are arriving more freely, but Selects are rather scarce.

Fresh haddock, ex-pr. cod, per 10	0 04
" halibut	0 10
" "	0 08
Lake trout	0 12
Sea trout	0 12
Flounders	0 12
Grass pike	0 07 1/2
Dressed bullheads	0 09
Dore, per lb.	0 10
Steak cod	0 06
Market cod	0 03 1/2
Mackerel large	0 12
" "	0 10
B. C salmon	0 16
Gaspé salmon, chilled, per lb.	0 16

Trade has been better than expected, the following lines going out well:

Almeria Grapes
Florida Oranges
Messina Lemons
California Lemons

This is owing to fruits being extra quality. Let us have your order. Also for Nuts, Figs, Dates, Spanish Onions, etc.



DRIED APPLES

BRIGHT, DRY STOCK
WANTED

O. E. ROBINSON & CO.
INGERSOLL
ESTABLISHED 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE ...

Oakville Basket Co.
Oakville, Ont.

Smoked fish—
New Ripper
Yarmouth
St. John b
New haddi
Smoked he

Oysters—
Standards
Selects, bu
Shell oyst
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Prepared fish
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New turbot, l

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Sweet potat

Extra fancy.
Onions, Spa
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Cabbage, ne
Beets, now
Carrots, Cai
Lettuce, per
Cucumbers.
Radish, per
Mushrooms,
Beans, whit

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Tomatoes, C
Watercress,
Peppers, per
Parsley, per
Turnips, pe
Mint, per d
Cauliflower,
Celery,
Squash, per
Vegetable
Leeks, per l
Pumpkins, l
Citrons, per

FISH

Smoked fish—	
New Rippered herring, per box.....	1 00
Yarmouth bloaters, per box.....	1 25
St. John bloaters.....	1 10
New haddies, in 15-lb boxes, per lb.....	0 07 1/2
Smoked herring, in bundles, per box.....	0 12
Oysters—	
Standards, bulk, per imp. gal.....	1 40
Selects, bulk, per gal.....	1 60
Shell oysters (Malpeques), barrels.....	7 00
Oyster pails, pints, per 100.....	1 00
quarts, ".....	1 25
Prepared fish—	
Boneless cod, 1 and 2-lb. bricks.....	0 05
fish, 2-lb. bricks, per lb.....	0 06
fish, 25-lb. boxes, per lb.....	0 04 1/2
Skinless cod, per case of 100 lbs.....	5 50
Salt and pickled fish—	
Labrador herring, per bbl.....	5 50
" " No. 1 N.S. herring, bbls.....	5 00
" " per half bbl.....	3 00
" salmon—	
" in bbls.....	12 50
" in 1/2 bbls.....	6 75
Mackerel, per pail.....	1 75
No. 1 green cod, in bb's, of 200 lbs.....	7 00
Small.....	5 00
Large dry cod, 112 lb bundles.....	6 50
No. 1 salt eels, per lb.....	0 07
New turbot, bbls 200 lbs.....	10 00

TORONTO.

FRUIT.—Heavy arrivals of bananas during the past week are reported, and prices are slightly lower. The first Mexican oranges are now listed, and new arrivals of Florida pineapples are also quoted. The apple market is reported strong. Cranberries are still advancing, while oranges, lemons and limes are considerably lower.

Oranges, Jamaicas, per barrel.....	5 00	5 50
" Florida, 12s-21s box.....	2 65	3 00
" Mexican 12s 21s.....	3 50	
Grape fruit, 54 s, 64 s 8s, 9s.....	2 75	
Lemons, Californias, boxes.....	4 25	5 00
Messinas, 30s-360s.....	6 50	7 00
Limes, per crate.....	4 25	5 00
Pineapples, Florida, 30s and 24s.....	1 00	1 25
Apples, snows.....	5 10	
" Spies.....	2 75	3 00
" Baldwin.....	1 75	2 00
" Greenings.....	2 25	2 50
" Alexandria's.....	1 75	2 25
Bananas, per bunch.....	1 50	2 00
Red bananas per bunch.....	2 20	2 50
Plums, Idaho, 4 basket crates.....	1 25	
Pears, per basket.....	0 40	0 75
Grapes, small baskets.....	0 25	0 30
Almeria, per barrel.....	5 50	7 00
Chestnuts, per cask, \$1 6. to \$1.75, per bush.....	6 50	7 00
Crabbs, per basket.....	0 30	0 40
Cranberries, per barrel.....	1 00	1 10
" crate.....	3 50	3 75

VEGETABLES. — Hot house cucumbers are added to this week's list, and command a fancy price. All varieties of onions show an advance, as also cauliflower. Delaware potatoes are from 5 to 10 cents higher, owing to scarcity of cars for shipment; Ontarios remain at 75c. per bag, though very few are offered. In earload lots the two varieties are quoted at 75 cents and 65-70 cents respectively. Egg plant is no longer obtainable, and Canadian tomatoes are nearly exhausted. Peppers are also none too plentiful.

Potatoes, De awarcas, per bag.....	0 85	0 90
" Ontario.....	0 75	
Sweet potatoes, per barrel, 10 pks.....	2 25	2 50
per basket.....	0 60	
Extra fancy, double heads, per bbl.....	3 50	4 00
Onions, Spanish, per large case.....	2 75	
" small case.....	1 10	1 25
" Yellow Danvers bags.....	1 10	1 25
Canadian, per bag.....	1 10	1 25
Cabbage, new Canadian, per bbl.....	1 10	1 25
Beets, new, per bushel.....	0 30	0 40
Carrots, Canadian, per bushel.....	0 40	0 50
Lettuce, per doz. bunches.....	0 30	0 30
Cucumbers, hot house, per doz.....	1 75	
Radish, per doz.....	0 20	0 25
Mushrooms, imported, 1-lb. boxes, per lb.....	1 00	
Beans, white, prime, bush.....	1 60	
" hand-picked, bush.....	1 75	
" Lima, per lb.....	0 06 1/2	
Tomatoes, Canadian, per basket.....	0 41	
Watercress, per doz. bunches.....	0 25	
Peppers, per basket.....	0 30	0 50
Parsley, per doz.....	0 20	0 25
Turnips, per bushel.....	0 30	
Mint, per doz.....	0 15	0 30
Cauliflower, per doz.....	1 00	1 50
Celery.....	0 40	0 50
Squash, per doz.....	1 00	1 25
Vegetable marrow, per doz.....	0 35	0 50
Leeks, per doz.....	0 35	0 25
Pumpkins, per doz.....	0 75	1 00
Citrons, per doz.....	0 75	1 25

MEXICAN ORANGES

1st car arrived this week. Fine and sweet

Florida Oranges and Grape Fruit

A fine stock of Ripe Bananas

Jumbo Bunches for this week

Ripe New Lemons—Home Guard Brand

White & Co., Limited

Toronto and Hamilton

BLOE meaning Best Lemons On Earth

"ST. NICHOLAS" "HOME GUARD," "KICKING" AND "PUOK"
10 500 BOXES

is the total of our sales to date to Ontario Wholesalers for October and November shipment, 1906. Ask your dealer for them.

W. B. STRINGER & CO., Sole Agents - Toronto

*Florida Oranges, New Messina Lemons, New Dates,
New Figs,*

THE DAWSON COMMISSION CO., Limited, TORONTO

Cor. West Market and Colborne Sts.

YOUR CONSIGNMENTS OF POULTRY, BUTTER, EGGS, APPLES (GREEN OR DRIED) SOLICITED

CALIFORNIA LATE VALENCIAS

FOR FANCY TRADE

The only Sweet Orange on the market at present.

Our last car **EXTRA FANCY "GOLDEN ORANGE."**

Brand **VALENCIAS** due now, very desirable sizes and prices reasonable.

Let us have your orders

HUGH WALKER & SON GUELPH ONT.

DRIED FRUIT,

I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, VALENCIA RAISINS, SULTANAS, FIGS, and DATES

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—
Halifax, N.S., E. D. Adams
St. John, N.S., J. Punter White
Montreal, N.D., Rattray & Sons

Toronto, P. L. Mason & Co.
Winnipeg, Jas. Carmon
Victoria, B.C., H. Donkin
Vancouver, C. E. Jarvis & Co.

TH. J. PSIMENOS,

4 Colburn St., E.C., LONDON, ENG

BANANAS

exclusively the year round.
Best fruit Properly crated Lowest prices

JOSEPH BROWN & SONS
29 and 31 Youville Square
Montreal

FINKLE & ACKERMAN

BELLEVILLE and BOWMANVILLE
ONT. ONT.

DRIED APPLES
Highest Prices paid.

W. S. LOGGIE CO., LIMITED
CHATHAM, N.B.

We are now booking orders for Frozen Smelts, Mackerel, Atlantic Salmon, Flounders, Herring, and can make shipment as soon as weather is suitable.

SHIP TO US

We pay highest market prices for

DRIED APPLES

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

THE W. A. GIBB CO.
 Packers and Exporters
 7 and 9 Market Street,
 HAMILTON

Spinach, per bushel	0 40
Parsnips per bush.....	0 50
Sage, savor, thyme, etc, per doz bunches.....	0 10
Oyster plant, per doz bunches	0 40

FISH.—In fish all varieties are reported this week to be somewhat scarce. Labrador herring in barrel is the only line which has declined, while oysters,

Cable Address: "SMIQUOD"
 Codes used: A.B.C., 5th Edition: Private

T. F. SMITH & CO.
LOBSTER PACKERS
 HALIFAX, N.S.

Shippers of
Live, Boiled and Canned Lobsters and Dry and Pickled Fish
CANNERS' SUPPLIES

Lobsters Packed in Hermetically Sealed Glass Jars a Specialty.

Choice Creamery Butter in Tins, all sizes, 1/2-lb., 1-lb., 2-lb., 5-lb., 10-lb. and 25-lb., and Kegs for Export.

CORRESPONDENCE SOLICITED

W. H. WILSON CO., Limited
 HIGH GRADE VINEGARS
 CIDER AND EVAPORATED APPLES

TILLSONBURG, CANADA

herring, fresh cod and haddock, and all frozen fish show a considerable advance.

Fresh halibut	0 10	0 15
Haddock, fresh caught, per lb.....	0 08	0 08
Fresh cod, per lb.....	0 10	0 10
Fresh lobsters, boiled, per lb.....	0 20	0 25
Shrimps per gal.....	1 00	1 25
Whitefish, per lb.....	0 10	0 12
Salmon trout, per lb.....	0 09	0 10
Ciscoes, per basket.....	1 25	1 25
Perch, per lb.....	0 05	0 06
Herring, large, per lb.....	0 10	0 10
" medium, per lb.....	0 06	0 06
Pike, per lb.....	0 05	0 06
Blue fish, per lb.....	0 10	0 10
Fresh mackerel.....	0 20	0 25
Eastern salmon, per lb.....	0 20	0 20
Finnan haddie, per lb.....	0 08	0 08
Oysters, per gal.....	1 90	1 90
Labrador herring, per half bbl.....	3 00	3 00
" Frozen.....	5 50	5 50
Halibut, per lb.....	0 12	0 12
Pink Salmon, per lb.....	0 10	0 10
Red.....	0 12	0 12
Fancy Manitoba white fish, per b.....	0 12	0 12

WINNIPEG MARKETS.
 GREEN FRUITS—Wholesale fruit houses are advising their customers that the weather is now too cold for safe shipment of fruit in box cars. Quotations are:

Winter Apples.	
Famous apples, per bbl.....	5 50
Snow apples, per bbl.....	5 00
Fancy green and other green var., per bbl.....	3 50
" Baldwin and red varieties, per bbl.....	3 55
" northern species, per bbl.....	4 50
" J. nathan (American) apples, per box.....	2 00
Oranges and Lemons.	
California Oranges (Valencias), 20's 250's, per case.....	6 25
" Lemons, 300's-36's, per case.....	10 00
Cranberries (Lake Cod), per bbl.....	11 00
Bananas, per bbl.....	3 00
Melons, per keg.....	6 50
Tokay grapes, per case.....	3 00
Ontario grapes, red Rogers, per basket.....	0 40
" Niagara, per basket.....	0 30
Vegetables.	
Manitoba celery, per doz.....	0 40
Native onions, per lb.....	0 02 1/2
Valencia onion (large cases), per case.....	4 00
Sweet potatoes, per bbl.....	6 00

J.V DE YBARRONDO & CO
 Successors to James Violett & Co
 IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS
 ROSE CHOICE
 SUPERIOR EXTRA
 EXCELSIOR
 EXCELSIOR FLOR

WALNUTS IN SHELL & SHELLED
 GREEN PEAS OLIVE OIL
 MUSHROOMS SARDINES &

BORDEAUX FRANCE

Shippers Also of

All Canned Vegetables, Pure White Wine Vinegar, Clarets, Brandy and Champagnes.

MALAGA PRICES.


Some idea of the havoc wrought in the Malaga raisin district of Spain by the great storm of September 26 may be gathered from a statement in a letter to Rose & Laflamme, Montreal, from Jose Segalerva: "The damage is so heavy that of 1,000,000 boxes we first anticipated—this being a regular crop—there will be left only from 350,000 to 400,000. This district is where almost all the fine blue fruit is produced." Prior to this storm Malaga fruit prices were about on a par with last year. Since then they have been bounding upward.

White & Co., Toronto, received their first car of Mexican oranges this week. The fruit was particularly sweet and of good color for the first shipment.

I give my attention to turning out Jams and Jellies that will "eat" well because that they will sell well follows as a natural effect.

I have men around me in sympathy with my policy so my ideas are well executed.

When the government analyst makes a test, he never finds my goods wanting. Preaching Purity is one thing—it's this ad., practising Purity is another thing—it's "E.D.S." BRAND.



Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.

PURE APPLE CIDER
PURE CIDER VINEGAR

And when we say PURE we mean PURE in every sense of the word.

Barrels, Half Barrels and Kegs

Order To-Day

The Belleville Fruit and Vinegar Co., Ltd.
 Belleville, Ont.

haddock, and all
derable advance.

.....	0 15
.....	0 08
.....	0 10
.....	0 20
.....	1 00
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MARKETS.

Wholesale fruit
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.....	5 50
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**LE CIDER
VINEGAR**

say PURE
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o-Day

l Vinegar Co., Ltd.
, Ont.

THE LARGEST SALE ON RECORD
“HALIFAX” CODFISH

Put up under the following packages :

- HALIFAX SHREDDED CODFISH, 2 doz. to case.
- HALIFAX FISH CAKE, 24/1s to case.
- HALIFAX 1 lb. WOODEN BOXES, 2 doz. to crate.
- HALIFAX 3 lb. WOODEN BOXES, 1 doz. to crate.

BONELESS

Order now. Prices and further particulars on application

THE ATLANTIC FISH COMPANIES, Limited

Head Office: LUNENBURG, N.S., Can.

Works at
LaHave, N.S.
Lunenburg, N.S.
Canso, N.S.
Bay of Islands, Nfld.

A. H. BRITTAIN & CO., Agents, MONTREAL
H. G. CONNOR, Agent, WINNIPEG
CHAS. MILNE, Agent, VANCOUVER

Branch Offices
Halifax, Can.
Montreal, Can.
Winnipeg, Can.

Chebucto Boneless Codfish

Packed in 20 lb. and 40 lb. boxes in 1 and 2 lb. bricks

Skinless

Cod, in 100 lb. and 50 lb. boxes
Pollock, in 100 lb. and 50 lb. boxes

PACKED BY

HALIFAX FISH CO.

LIMITED

HALIFAX, - - N.S.

HEADQUARTERS FOR FISH AND OYSTERS
The F. T. JAMES CO., Limited

Catchers and Wholesale Distributors of

FISH AND OYSTERS

If any firm understands the ins and outs of the fish business, we do; and every condition warrants the biggest kind of trade in such lines as we control.

We're able to show ample margin of profit for the retail dealer without skimping qualities in any way, and there's no need to magnify our facilities for doing things right.

The F. T. JAMES CO.
76 Colborne Street Toronto

6 Reasons for Buying and Selling
King Oscar Sardines

- 1 KING OSCAR SARDINES are packed from the choicest fish.
- 2 KING OSCAR SARDINES are packed in the purest virgin Olive Oil.
- 3 KING OSCAR SARDINES are packed in patented whole-pressed tins and are practically solderless.
- 4 KING OSCAR SARDINES are boneless and scaleless
- 5 KING OSCAR SARDINES are supplied in the most clean and attractive tin in the market.
- 6 H. M. KING OSCAR has granted us permission to use H. M. name and picture on the King Oscar Sardines which is a guarantee for superior quality.

For Sale by all Wholesale Grocers
John W. Bickle & Greening
(J. A. HENDERSON)
Canadian Agents, HAMILTON

DELICIOUS KIPPERED HERRING

We have the Best Pack that was ever placed on the Canadian market.

Ask your Wholesale Grocer for the

"BRUNSWICK BRAND"

KIPPERED HERRING

ALSO

FINNAN HADDIES

PACKED BY

Connors Bros., Limited

Black's Harbour, N. B.

NEED

Owing to trade in Canada Holbrooks Ltd. more commod moved to 25

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Sigmund S at the Intern Chemistry at distinguishes sugar, but in and the sam whatever som be manufactu guish differen

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NEEDED MORE ROOM.

Owing to their rapidly increasing trade in Canada, the Toronto branch of Holbrooks Limited, has had to seek more commodious quarters, and have removed to 25 Front Street, East.

SUGAR IS SUGAR.

Sigmund Stein, English sugar expert at the International Congress of Applied Chemistry at Rome, said: "One often distinguishes between different kinds of sugar, but in fact, the product is one and the same. Sugar is sugar, from whatever source or raw material it may be manufactured, but the public distinguish different kinds and varieties, and

are led to this belief by announcements, which I am sorry to say are circulated for trade purposes, and which advertise the superiority of one type over the other. Canada, following the wise lead of the United States, is doing everything she can to encourage a home beet sugar industry."

Mr. Stein did not mean that sugar was not of varying quality. His object was, evidently, to correct the wrong impression that sugar from beet was essentially different from sugar, the product of cane.

A. Laniel, president of the Montreal Retail Grocers' Association, has returned from a short trip to New York.

NAPTHO SOAP CAMPAIGN.

The Welcome Soap Co., of St. John, N.B., have made a hit with their Naptho soap. The Maritime Provinces have been exploited with great success, both the trade and the public having taken to the new soap with great readiness. Repeat orders are coming most encouragingly. The company are now starting their campaign in Ontario, where their agent is David Grierson, 672 Yonge St., Toronto, and there is no reason why they should not be as successful west as east. Experts who have tested it say Naptho for all household purposes is one of the finest soaps in the world. The manufacturers say it is impossible to produce a better article at the price.

"With 'Baited' Breath the Skipper Calls"

"Baited" With What?

SKIPPER SARDINES

of course. They catch every palate. Don't confuse **SKIPPER** Sardines with the numerous other brands of Norwegian Fish on the market. **SKIPPER is in a class by itself.** Millions of householders throughout the world keep asking "gently but firmly" for "**SKIPPER**" Sardines. They are **Sardine satisfaction.** \$2,500 guarantee of purity on every can.



FOR SALE BY

Eby, Blain Co., Ltd., Toronto
 H. P. Eckardt & Co., "
 F. W. Humphrey, "
 T. Kinnear & Co. "
 Jas. Lumbers, "
 Jno. Sloan & Co., "
 Warren Bros. Co., "

Balfour, Smye & Co., Hamilton
 Lumsden Bros., "
 Jas. Turner & Co., "
 Edward Adams & Co., London
 W. H. Merriman, St. Catharines
 Jno. Sloan & Co., Belleville
 T. Kinnear & Co., Peterboro
 Provost & Allard, Ottawa

If Skipper Sardines have not been brought under your notice we shall be glad to send a sample can free of charge so that the Skipper claim may be investigated. They'll suit you to a "T."

Address **The WEE MacGREGOR CO.**

Sole Canadian Agents

TORONTO, ONT.

HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of **Fresh Frozen Smoked Salt Fish Etc.**

Our Ocean Brand HADDIES, BLOATERS, KIPPERED HERRING, MILD-CURED SMOKED SALMON and KIPPERED MACKEREL **Cannot be Equalled**

Correspondence Solicited.

HALIFAX, Nova Scotia

None of my Cigars ever come in for the Tight-Rolling that makes the draw hard, nor the Loose-Rolling that makes them burn badly

My "Pebble" and "Pharaoh"—in fact, all my cigars—get the perfect roll, right amount of filler, properly protected by the binder, properly finished with the wrapper.

You may not be acquainted with these facts, but smokers certainly are; and, of course, you know Mr. Smoker is the doctor.

"Pebble" and "Pharaoh" suit the final party, therefore, they should be sold by the middle party—you.

"500" offer—don't forget it still stands good.

J. BRUCE PAYNE, Limited, GRANBY, QUEBEC

CANADA



AN

you be content to see smokers going into other grocers' stores—profits going into other grocers' pockets.

If you can, you'll have no interest in a merit tobacco like **T. & B.** If you cannot, you'll get more particulars right away.

The Geo. E. Tuckett & Son Co., Limited
HAMILTON, CANADA

One's

The young more or less full, sea of n other question settled, the n ing. While so matters on a take up every each entitled t family incom family expen Hugh S. Fulle suggestions. I

Trust your ner in busines hold affairs. I to confide in i is one of the matrimonial e

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This man w \$90 a week, one an ano this sum she household exp day and say the taxes and be carried as ter task si after a year am decided ssary, and c to \$90 a w opening visibi out.

Instead of c arranging the with the ne edned to hide keep up her tempt to li paying his lu bills with \$5 a few weeks, demands caus ess of his cheap restau lunches. His change in h his wife.

Believing week spendin his constant time a wor picious. She he did with ary expense

One's Wife as His Partner

The young man starting out on the more or less troublous, even if delightful, sea of married life, finds, among other questions to be taken up early and settled, the matter of family financing. While some young couples arrange matters on a basis of allowances, others take up everything as equal partners, each entitled to know all the sources of family income and all the objects of family expenditures. In this matter Hugh S. Fullerton offers some pertinent suggestions. He says:

Trust your wife; make her your partner in business as well as in the household affairs. Lack of confidence, failure to confide in and consult with the wife is one of the most prolific sources of matrimonial clashes in the U.S.

The American, while acknowledging his wife as his equal, and declaring before the world that she is the most emancipated woman on the face of the earth, under pretext or under firm belief that he is sparing her worry, shuts her out from his business and strives to run the financial department of the household without consulting her. Many times this plan, which may be meant as the greatest kindness, is productive of grave troubles.

Know one man who promised to love, honor and cherish a woman who destroyed perhaps forever his own happiness and the happiness of his wife and child by a mistaken effort to spare her worry and anxiety.

This man was working on a salary of \$60 a week, and of this he made his wife an allowance of \$15 a week. On this sum she was supposed to pay all household expenses, dress, travel and the baby and save enough each year to pay the taxes and the fire insurance which he carried as a safeguard to his family. Her task she found an easy one. But after a year of this arrangement the man decided a cut in expenses was necessary, and cut the salary of this man to \$50 a week. There was no better opening visible and the man accepted the cut.

Instead of confiding in his wife and rearranging the family finances to conform with the new salary, the man determined to hide the facts from his wife, keep up her allowance of \$15 and attempt to live on \$5 a week himself, paying his lunch and car fare and cigar bills with \$5. Things ran smoothly for a few weeks, but occasionally business demands caused the man to spend in excess of his \$5 allowance. He ate at cheap restaurants or went without his lunches. His companions noted his change in habits—and so, in time, did his wife.

Believing that the man had \$15 a week spending money, she wondered at his constant lack of money, and—in time a woman will—she became suspicious. She did not understand what he did with \$15 a week, when his ordinary expenses would not run over half

that amount. When she spoke to him about the matter he, realizing the sacrifices he had made supposedly for her sake, felt her implied censure keenly. The faith she had in him was shaken and the difficulty resulted in open rupture, which led to the divorce court.

His story of self-denial in court gave her the first intimation of the real status of the case, and she moved toward reconciliation, but he, with pride hurt, refused.

The man had nothing to blame but his failure to admit his wife to the partnership which the marriage now contemplates. He meant well, undoubtedly, but he is one of those men who secure large paving contracts in the neater regions.

He sought to spare his wife worry regarding the decrease in his salary, and made her twice as much worry and infinitely more trouble.

The chances are that the woman who simply must have a \$200 dinner gown for some function, or an \$80 hat for Easter, would not ask for it if she thought she was forcing her husband to deny himself to give to her. The husband "hates to tell her he cannot afford it"—and through her ignorance she often bankrupts the family and then stands charged with the "extravagance," when her worst fault is ignorance, and that because of her husband's failure to trust her and to tell her exactly their condition of finances.

The proper method—and one which the ceremony of marriage means—is an equal partnership and an equal exchange of confidences in money matters as well as in other affairs.

If both know the exact condition of affairs and then ruin comes, neither can blame the other for the catastrophe, and they remain as close together in ruin as in prosperity.

Henry Lafreniere, a large manufacturer of cigars in Ashland, Wis., intends to start a branch factory in Fort William.

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all the Wholesale trade

CLAY PIPES

None Equal. Insist upon McDougall's
There IS a difference.

D. McDOUGALL & CO., Glasgow, Scotland

JOS. COTE,

186-188 St. Paul Street
119 St. Andrew Street
Branch—170 St. Joseph Street

QUEBEC

The largest wholesale tobacco store in Canada.

Leaf Tobacco a Specialty.

PHONE 1272

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

WINDOW AND INTERIOR DISPLAY

Suggestion for a Moving Christmas Window Attraction—An Interior in Edmonton—Working the Show Window for all there is in it.

Michie & Co., Toronto, pay close attention to their window dressing, and change the trims once or twice a week. Monday of this week they took out a trim, the feature of which was figs, and put in another, the feature of which was still figs, but the whole was sufficiently different from that which preceded it to prevent it creating the impression of staleness in the mind of the passing public.

The back of the present window is a wall of honey in the comb, topped with

boxes of "crackers" are added on the centre line of the window for color.

Michie's never crowd their window. The main portion of the window facing the street is separated by mirrors from the pane facing, anglewise, the doorway. In this small angular space on glass shelves is ranged a display of fine bottle goods and delicatessen.

* * *
It is not every good tea and coffee dealer, says the Tea and Coffee Trade Journal, that can put together an at-

customers from whom you can get your income, and the larger demand makes larger purchases possible.

Therefore, so valuable a feature as your show window must be worked for all there is in it, and if you do not know the trick of squeezing out all there is in it, get some one who does, and—don't be niggardly—it will pay you to share liberally the extra income such extraneous talent may bring you.

There are legions of professional "window dressers" in these days of razor-keen competition, and they are looking for just such an opportunity of increasing your trade through your show window. They are doing that same trick so successfully for many thousands of other stores that the profession of rigging out a show-front that will bring cash returns is supporting a young army of



AT AN OUTPOST OF COMMERCE.

Revillon Bros., are leaders in the tremendous commercial development of the Middle West. They are large operators in the fur trade. They have a

wholesale department and a retail departmental store at Edmonton. The accompanying illustration shows their retail grocery department. It would do

credit to a store in any part of Canada, and located at the doorway of the great northern plains, bespeaks the energy of western commercial methods.

small jars of strained. In front, to about half the height, are arranged various sized boxes of figs, square, oblong, large, small. Nuts have been added to this display. They are set among the fig boxes in circular papier mache dishes 15 inches in diameter. In the centre of the window are Brazil, pecans, wallnuts, in a line one before the other. At either side of the pecans are filberts and almonds, making in all five kinds of nuts. The foreground is occupied with a few fancy boxes of figs and dates, some opened, and a couple of

tractive window display. One may have a capital fund of useful knowledge in the purchase or even the sale of goods over the counter; a brainy, go-ahead dealer may go further than this and be an artist in fitting and arranging his store interior, and yet his talents may not reach out in the line of money-fetching window dressing.

But practically every dealer has a show window and every show window is an agency for advertising and the extension of sales, and, obviously, the extending of sales means in two directions increase in profits. First, you have more

artists who are window-sharps. If you don't know one, don't let that deter you; just put an ad in the papers and see them troop to your door.

DRY GOODS WINDOW DISPLAY COMPETITION.

Many readers of the Grocer are general merchants, and will be interested to know that the Dry Goods Review & Men's Furnisher is offering the following prizes, first prize \$15, second prize \$12, third prize \$8, for the best win-

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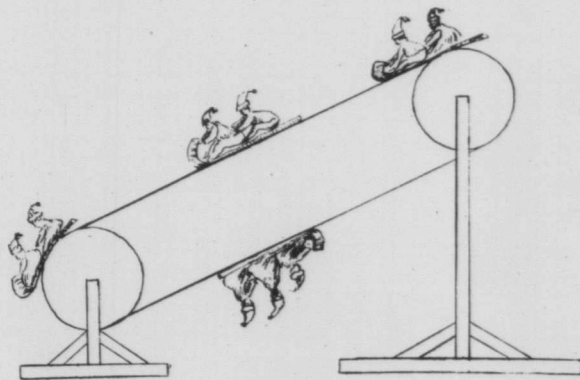
dow displays of Xmas goods in its respective lines, and further will pay \$5 for every photo of a window display used sent in by competitors who did not earn a prize. The competition will close on February 1, 1907. All photographs, together with full description of window, must be addressed to,—Editor, "Dry Goods Review," Toronto.

without any apparent desire for excellence. Their crudity makes them an exhibit which attracts attention—and fails to attract custom. To the first class of card-writers we would say: Learn show-card writing, and to the second class we would say: Learn show-card writing.

By this is meant not necessarily the highest form of card-writing, which at the present day has come to be even a

peared in type, roughly speaking, between the years 1850 and 1890, and which even yet, in some localities, the unfortunate country editor is compelled to employ.

Taking it all round, country newspapers although a good thing to support, is a bad place in which to look for good type faces, but the large city dailies and the magazines which at some time or other reach the most out-of-the-way part of the country, contain models which every dealer having to do with window-cards would do well to study, choose from and copy. Of course in most cases a type printed letter must be modified to a certain extent when used for show-card work. It always pays to do the work well, but it doesn't pay and isn't necessary to spend the time on a temporary price-card that it would take to letter a permanent sign. Show-card writing and sign-writing are two different trades—or professions, for you can be an artist in either of them—and the very best cards are written by some of the fastest workmen.



The Slide.

MOVING DEVICE FOR CHRISTMAS WINDOW.

Good old Santa and his reindeer are familiar as the central objects in Christmas windows, and it is doubtful if any better one can be devised, or one that can begin to equal him in interest. But the decorator who has been steadily using Santa for this purpose, year after year, may be glad of a suggestion by way of a change. Perhaps not many grocers go in for mechanical contrivances to add to the attractiveness of their holiday windows, but here, is a simple one which some ingenious good shift man might like to try. Call it a toboggan slide.

The diagram shows how simple it is. Two wheels, one higher than the other, connected by a belt to which are attached the brownies on their toboggans. It could be operated by a small motor.

The second illustration shows the staging. The housed background is merely suggestive. A piece of painted canvass with some trees, or simple winter scenery would answer. The mechanical contrivance would be placed behind the hill and adjusted to make it appear that the little fellows were coasting. The hill could be made out of batting, talsomine and diamond dust. The belt which carries the tobaggoners might be covered with cotton to prevent it showing.

CARD WRITING.

It is not such a difficult matter to write show cards, but many grocers have never made the attempt which might show them that they were capable of producing a really respectable card by means of the pen or brush. Some merchants hardly use cards at all, others rely upon the rubber-stamp outfit. Clerks who might eventually develop great ability in the show-card line are hampered by the instruction of employers who cling to old ideas and fail to see the possibilities of new ones. Then there are the men who attempt the work

profession in itself, but the proper way to make a card, no matter how plain or simple it is. It is impossible in one lesson to teach show-card writing, but a few primary suggestions may be helpful.

One of the first causes of poor work is a failure to appreciate the value of simplicity. In almost every case the plain card is the best, and it is the first which should be studied. But so-called "fancy" lettering, and scrolls and furbelows have a fascination for some people, and as produced by them they are an abomination to others. They cannot be read at a

PRICES ON PACKAGE GOODS.

Detroit Retail Grocers' Association, a strong organization including many of the most important retail concerns in the city, may commence a fight on the practice employed by several manufacturers of placing the retail price in their packages of goods. This practice is considered to be against the retailers' interests, hence the opposition to a continuation of it. A large number of widely advertised proprietary food products have the retail price printed prominently on the label. The retailers maintain that the profit which they are



The Staging.

glance, sometimes, indeed they are next to indecipherable. Legibility is a prime requisite in a show-card; anything hindering it should be most carefully avoided. In the same class with "fancy" schemes may be placed old-fashioned styles of lettering,—not the genuine "old styles," which are among the best letters in use to-day, but the freak fashions which ap-

allowed to make is sometimes so slender as to amount to almost nothing.

J. Ernst & Son, general merchants, Mahone Bay, have purchased the property of Elias Langille at Blockhouse, N.S., which they will open as a branch. A. L. Ernst will have charge.

"WELL, I GUESS"—

Means loss and failure in these days of swift business, good service and close profits.

You ought to *know*, not guess. Improving all the time? Some day you'll get an

"ENTERPRISE"

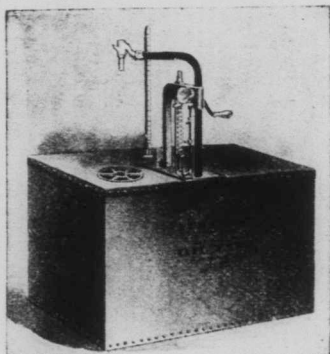
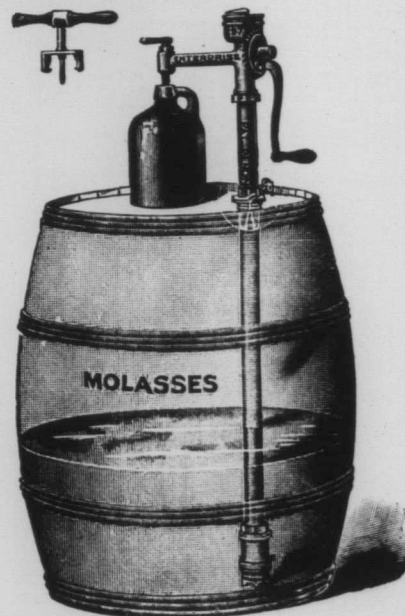
Self-Priming and Measuring Pump

WITH NEW TOTAL REGISTERING DEVICE

Why not order it to-day? Pumps cost \$6.00; auger costs 75 cents. Measures accurately and shows when the supply is running low.

Another *Indispensable*, to largely increase sales of dried beef, the **"ENTERPRISE" SMOKED BEEF SHAVES**, Rotary or Pendulum. Write for prices and our catalogue of Enterprise Hardware Specialties.

The Enterprise Mfg. Co. of Pa., Phila., U.S.A.



Cut 19B. One of 50 Styles.

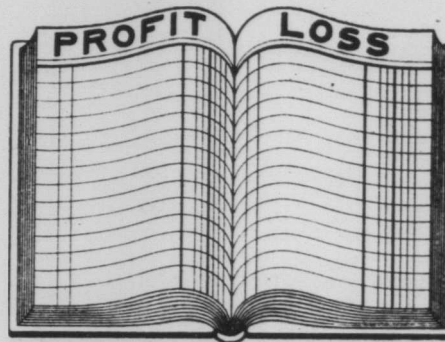
We want every Grocer to send for
CATALOG 8

On Which Side of the Ledger

Does your oil business represent a profit or a loss to you?

Are you tired of selling oil simply as an accommodation to your customers and pocketing the loss? :: :: :: :: ::

Then you want a BOWSER PERFECT SELF-MEASURING OIL TANK. With it, there's no loss of oil, time or labor, no dirt, no smell,



S. F. Bowser & Co.

Incorporated

Mfrs. of Kerosene and Gasolene Tanks
530 Front St. W., TORONTO, Ont.

Genuine Pratts Astral Lamp Oil

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

EXPERIENCED ADVERTISEMENT WRITERS

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

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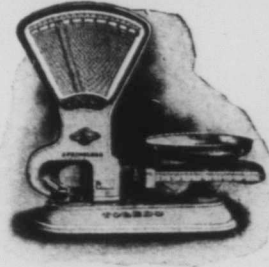
MANITOBA :

WE

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send
THE G

TOLEDO COMPUTING SCALES

Automatic but Springless.
 The "Toledo" is a money saver because it positively stops the giving of overweight.
 A time saver because it is Automatic.
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
 It is honest both to the merchant and customer.
 The Toledo system costs you nothing because it is paid for with the money you are now losing.
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

Oakey's 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters
JOHN OAKEY & SONS, Limited
 Manufacturers of
 Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
 Wellington Mills, London, England
 Agent:
JOHN FORMAN, - 644 Craig Street MONTREAL.

Prosperous Grocers

are always up-to-date grocers,
 Up-to-date grocers are users of our
SPECIAL DUPLICATING

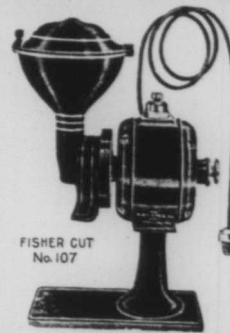
Counter Check Book

A sample awaits you

The Carter-Crume Company, LIMITED
TORONTO and MONTREAL



ELECTRIC POWER COFFEE MILLS



This small cut illustrates another of the designs we make.

Fitted with ¼-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

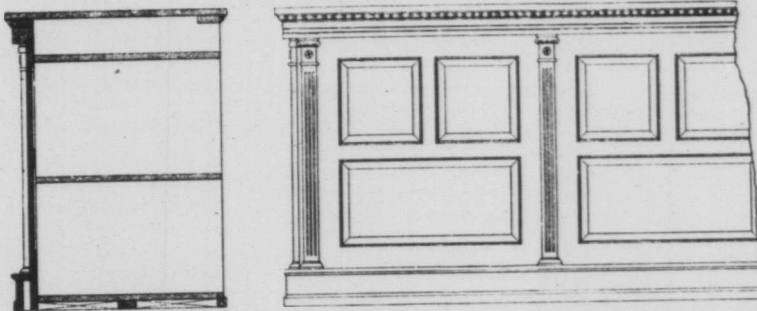
Granulates 2 pounds and pulverizes ½ pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

A SOLID OAK COUNTER



ATTRACTIVE—SUBSTANTIAL—SERVICEABLE

If desired the rear of this counter may be

Equipped with "WALKER BINS"

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO

Representatives:
 MANITOBA: Stuart Watson, Winnipeg. SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask.

Cultivating Weeds

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style passbook—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time wasting devices. Look here—



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO.,

Manufacturers
 Indianapolis, Indiana.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

WE WANT YOUR WINDOW

If you have a well-dressed window, one you are proud of send us a photo for our window dressing department.
THE CANADIAN GROCER, 10 FRONT ST. E., TORONTO

Blessed is the Grocer who Sells MacLaren's Imperial Peanut Butter

Blessed by the hostess who has to improvise a supper at short notice, for nothing makes a more delicious sandwich. Blessed by the epicure on the lookout for the latest delicacy, for nothing appeals more strongly to the cultivated palate. Blessed by the mothers who are seeking an appetising, wholesome, nourishing food for the youngsters—there is nothing they enjoy better and how they thrive on it. Blessed by all classes of customers.

Twice blessed by descrinating customers.

Thrice blessed is the grocer who sells it, inasmuch as MacLaren's Imperial Peanut Butter shows the right kind of profit---the sure kind---all risk eliminated.



The ideal way of handling cheese—the profitable way, is to sell these.



If unable to get our lines from your jobber, write direct.

MACLAREN IMPERIAL CHEESE CO., Limited

Head Office: **TORONTO:**

New York, N.Y.

Boston, Mass.

Chicago, Ill.

London, Eng.

Philadelphia, Pa.

San Francisco, Cal.

Woodstock, Ont.

United States Office and Warehouse:

DETROIT, MICH.

Quotati
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responsib
Grocer, at o

Bak

Cook's Friend—
Size 1, in 2 and 4
" 10, in 4 doz. 1
" 2, in 6
" 12, in 6
" 3, in 4
Pound tins, 2 doz.
12-oz. tins, 1
5-lb. " 1

W. H.

Diamond—
1-lb. tins, 2 doz. 1
1-lb. tins, 3
1-lb. tins, 4

IMPERIA

Cases.
4-doz.
3-doz.
1-doz.
3-doz.
1-doz.

Ocean Baking P
" "
Borax, 1/2 l
Cornstarc
Freight p



ROYAL

Sizes.
Royal—Dime ..
" 1/2 lb.
" 6 oz.
" 1 lb.
" 12 oz.
" 1 lb.
" 3 lb.
" 5 lb.

arrels—When
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OLEVELA

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Cleveland's—D
" 1
" 2
" 3
" 4
" 5

Barrels—When
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T. 1

Crown Brand—
1 lb. tins, 2 doz
1 lb. " 2
1 lb. " 4

Keen's Oxford,
In 10-box 1/2
Rockit's Squa
Rockit's Squa
Gillett's Mann
Nixey's "Cery

"

" according



Interesting But Not New

We mean the oft repeated tale of increased sales of RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins. This season history repeats itself and shows our sales of both styles of our goods very largely in advance of our sales for corresponding period last year. This interests you almost as much as it interests us because it proves for you our claims to superiority. Push RISING SUN and SUN PASTE: It pays to do it.

MORSE BROS., Props. - Canton, Mass., U.S.A.

Batger's

Purity in manufacture; nothing but the finest Kent County (England) strawberries being used. The fruit is whole and tastes as good as it looks. Put up in attractive, new style, square glass jars.

It will be easy to sell the first package. After that your customers will ask for Batger's. Shows you a nice profit and, what is more, gives satisfaction to your trade. Order from your jobber or

ROSE & LAFLAMME
MONTREAL

Strawberry Jam

ABOUT HALF THE MAPLE SYRUP SOLD

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?



$\frac{1}{2}$

ROSE & LAFLAMME, Agents, Montreal

OTHER GROCERS ARE MAKING MONEY SELLING

BORDEN'S BRANDS



"Eagle" brand
Condensed Milk

and



(UNSWEETENED)

"Peerless" brand
Evaporated Cream

WHY NOT YOU? There is nothing in this line equal to Borden's Brands. Every jobber sells them, if not, write

WILLIAM H. DUNN, Montreal and Toronto

Scott, Bathgate & Co., Winnipeg, Man.

Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.

W

WM

Coupon Bo

For sale in Canada Limited, Toronto
File, Montreal.
\$1, \$2, \$3, \$5, \$10

In lots of less than books, 1 kind and
100 to 500 books ...
100 to 1,000 books ...

Allison's Co

\$1 00 to \$3 00 books
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "

BRUNSWICK'S
EASYBRI
WINDMILL
CLEAN
GLASS EVERYWHERE

The Davidson &

Wilson
50 10c.
three bc

WM. BRAID & CO., Importers of **TEAS, COFFEES and SPICES**

BRAID'S BEST COFFEE

is not an experiment, but the result of careful, scientific blending, and selection of the bean, combined with the use of the best, and most modern machinery, which places **BRAID'S BEST** in the premier position it holds to-day.

Packed in 1, 2, 5, 10, 25, 50-lb. air-tight tins and barrels.

WM. BRAID & CO., Vancouver, B.C. BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

Not New

peated tale of
SUN Stove
PASTE Stove
on history re
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U.S.A.



Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

In lots of less than 100 books, 1 kind assorted.	Un- num bered.	Covers and num bered.	Coupons numbered
100 to 500 books	4c.	4c.	3c.
100 to 1,000 books	3c.	4c.	3c.

Allison's Coupon Pass Book.

\$1 00 to \$3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
30 00 "	9 "
50 00 "	12 "



Cleaner.

Per doz.	Wholesale Agent
4-oz. cans \$ 0 90	
6-oz. " 1 35	
10-oz. " 1 85	
Quart " 3 75	
Gallon " 10 00	

The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	1 25
" "	1-lb. tins	1 25
" "	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.	
Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	1 90
	2 75

T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	per lb. 0 07 1/2
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 07
7 and 14-lb. wood pails	per lb. 0 07
30-lb. wood pails	" 0 06 1/2
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07 1/2
7 and 14-lb. wood pails, 8 pails in crate	per lb. 0 07
30-lb. wood pails	per lb. 0 06 1/2
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	per doz. \$1 60
5, 7, 14 and 30-lb. pails, per lb.	0 09
	0 12

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces	\$0 09 1/2
1-bbls.	0 29 1/2
Tubs, 60 lbs	0 09 1/2
Cases, 3-lb. tins	0 10
" 5-lb. "	0 10 1/2
" 10-lb. "	0 10 1/2
20-lb. wooden pails	2 00
20-lb. tin pails	1 90
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 4c
" " 100 sticks	0 75
Dulce large cent sticks, 100 in box

Lye (Concentrated).

GILLET'S PERFUMED. Per case	
1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$ 1 40
" 1-lb. tins	" 2 50
" 1-lb. tins	" 5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	" 1 45

E. D. MARCHEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$ 0 35
1-lb. tins	" 0 35
1-lb. tins	" 0 35 1/2
4-lb. jars	per jar 1 30
1-lb. jars	0 35

Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 25
1-lb. tins	" 0 25
1-lb. tins	" 0 25 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case	per doz. \$ 1 00
Home-made, in 1-lb. glass jars	" 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case, per doz.	1 75

Sauces.

Worcestershire, Holbrook's, small, per doz.	\$3 15
Worcestershire, Holbrook's, large, per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra	

Soda.

COW BRAND.



Case of 1-lb. containing 60 packages per box, \$3 00.
Case of 1-lb. (containing 120 pkgs. per box, \$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 96 pkgs. per box, \$3 00.

MAGIC BRAND

Per case.	
No. 1, cases, 60 1-lb. packages	\$ 2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

Soap and Washing Powders

GUELPH SOAP CO.

1 case. 5 case.	
Welcome Soap (cake)	\$4 00 \$3 75
Royal City Soap (bar)	2 40 2 25
Peerless Soap (bar)	2 25 2 15
Standard Soap (cake)	2 25 2 15
Crystal Soap Chips, per lb. 4c.	

A. F. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 30
" black	15 30
Orisole soap	" 18 30
Gloriola soap	" 18 30
Straw hat polish	" 18 30

Montreal

brand Cream

write

over and Victoria, B.C.

Don't Change

"Change just for change is just like these big hotels—
When they shift the plates and let you live on smells."

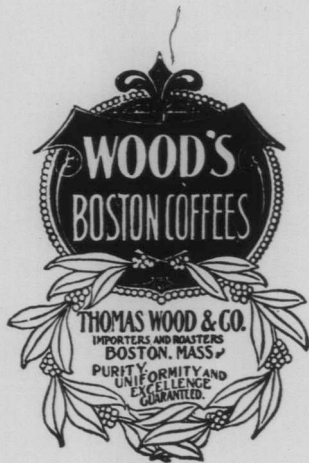
WOOD'S COFFEES

smell to a purpose. They give that fragrance that the coffee drinker likes, and after found will always hunt for.

In other words, after smelling, he doesn't want any change in his coffee.

Grocers who have made these Coffees their leader, do not desire a change, for their patrons will not permit it.

CANADIAN FACTORY and SALESROOM:
No. 428 St. Paul Street - - MONTREAL,



Starch.
EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb

No. 1 White or blue, 4-lb. carton. \$ 0 60
No. 1 " " 3-lb. " 0 60
Canada laundry " " " 0 55
Silver gloss, 6-lb. draw-lid boxes. 0 75
Silver gloss, 6-lb. tin canisters. 0 75
Edward's silver gloss, 1-lb. pkg. 0 75
Kegs silver gloss, large crystal. 0 75
Benson's satin, 1-lb. cartons. 0 75
No. 1 white, bbls. and kegs. 0 65
Canada White Gloss, 1-lb. pkgs. 0 65
Benson's enamel. per box 1 25 to 2 50

Culinary Starch—

Benson & Co.'s Prepared Corn. 0 07
Canada Pure Corn. 0 05

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car. 0 10
AMERICAN PURE FOOD COMPANY.
Japanese Starch.

Case
1 case, 5 doz. \$5 00
5 " " 4 85
Lot 5 cases, freight paid.

CORN STARCH "ROYALTY."

12-oz. case, 4 doz. 0 50
Lot 10 cases, freight paid.

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40-lb. \$0 55
Acme Gloss Starch—
1-lb. cartons, boxes of 40 lb. 0 65
Finest Quality White Laundry—
3-lb. Canisters, cases of 48 lb. 0 65
Barrels, 300 lb. 0 65
Kegs, 100 lb. 0 65

Lily White Gloss—

1-lb. fancy cartons, cases 50 lb. 0 75
6-lb. toy trunks, 8 in case. 0 75
6-lb. enameled tin canisters, 8 in case. 0 75
Kegs, ex. crystals, 100 lb. 0 65

Brantford Gloss—

1-lb. fancy boxes, cases 36 lb. \$0 75

Canadian Electric Starch—

Boxes of 40 fancy pkgs., per case 2 50

Celluloid Starch—

Boxes of 46 cartons, per case. 3 50

Culinary Starches—

Challenge Prepared Corn—
1-lb. packages, boxes 40 lb. 0 65

No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lb. 0 07

Crystal Maize Corn Starch—
1-lb. packages, boxes 40 lb. 0 07

SAN TOY STARCH.

pkgs., cases 5 doz., per case. 4 75

ST. LAWRENCE STARCH CO., LIMITED.
Ontario and Quebec.

Culinary Starches—

St. Lawrence corn starch, 40 lb. 0 07
Durham corn starch, 40 lb. 0 05

Laundry Starches—

No. 1 White, 4-lb. cartons, 48 lb. 0 65
" " 3-lb. cartons, 36 lb. 0 65
" " 200-lb. bbl. 0 05
" " 100-lb. kegs. 0 05

Canada Laundry, 40 to 46 lb. 0 05
Ivory Gloss, 36 family pkgs., 48 lb 0 07
1-lb. fancy, 30 lb. 0 07
large lumps, 100-lb. kegs 0 06
Patent starch, 1-lb. fancy, 38 lb. 0 07
Akron Gloss, 1-lb. packages, 40-lb. 0 05



OCEAN MILLS.
Chinese starch, per case of 4 doz., \$4, less 5 per cent.

J. & J. COLMAN'S, LIMITED.

Rice Starch—

Packed in cases of 56 lbs. each (cases free)

No. 1, London— Per lb.

In papers of 4 to 5 lbs. 6 1/2c.
Blue, white or assorted.

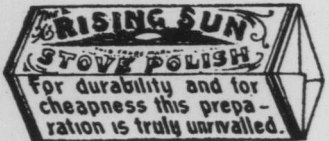
In Pictorial Cardboard Boxes—

4 lbs. net weight. 8 1/2c.
1 lb. gross weight. 8 1/2c.
1 lb. gross weight. 9c.
1 lb. gross weight. 10c.

Buff Starch, for Curtains, Lace, etc., in Cardboard Boxes.

1 lb. gross weight. 9 1/2c.

Stove Polish.



Per gross.

Rising Sun, 6-oz. cakes, 1-gross boxes \$8 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1-gross boxes. 10 00
Sun Paste, 5c. size, 1-gross boxes. 5 00

Syrup.
"CROWN" BRAND PERFECTION SYRUP.

Per case.

Plain tins, with label—
2 lb. tins, 2 doz. in case. 1 65
5 " " " " " 2 40
10 " " " " " 2 35
20 " " " " " 2 25
(10 and 20 lb. tins have wire handles.)

SMALL'S BRAND—Standard.

5 gal. tins, per can. 4 40
1 " " per case. 4 90
" " " " " 5 45
" " " " " 5 70



Teas.
SALADA CEYLON.

Wholesale. Retail

Brown Label, 1's. \$0 20 \$0 25
" " 1's and 1/2's. 0 21 0 26
Green Label, 1's and 1/2's. 0 22 0 30
Blue Label, 1's, 1/2's and 1/4's. 0 30 0 40
Red Label, 1's and 1/2's. 0 35 0 50
Gold Label, 1's. 0 44 0 60



LUDELLA CEYLON, 1's AND 1/2'S PKGS.

Blue Label, 1's. \$0 18 \$0 25
Blue Label, 1/2's. 0 19 0 25
Orange Label, 1's and 1/2's. 0 21 0 30
Brown Label, 1's and 1/2's. 0 28 0 40
Brown Label, 1's and 1/2's. 0 30 0 40
Green Label, 1's and 1/2's. 0 35 0 50
Red Label, 1's. 0 40 0 60



MOTHER'S FAVORITE MELAGAMA TEA.

put up in 30, 60 and 100 lb. boxes.

Wholesale. Retail.

Black, green, mixed, 1 lb. 0 18 0 25
" " 1 lb. 0 19 0 25
" " 1 lb. & 1/2. 0 20 0 30
" " 1 lb., 1/2 & 1/4. 0 28 0 40
" " 1 lb. & 1/2. 0 35 0 50
" " 1 lb. & 1/4. 0 40 0 60

3 p.c. off 30 days or 3 months.



KOLONA PURE CEYLON TEA BLACK.
Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c. \$0 19
1-lb. 0 20
Blue Label, retail at 30c. 0 20
Green Label. 40c. 0 28
Red Label. 50c. 0 35
Orange Label, 60c. 0 42
Gold Label, 80c. 0 55



RED ROSE TEA.
Head Office, St. John, N.B.
Toronto Office, 3 Wellington E.

Wholesale. Retail.

Brown Label, 1's and 1/2's. 0 20 0 25
Crimson " 1's and 1/2's. 0 22 0 30
Green " 1's and 1/2's. 0 25 0 35
Blue " 1's, 1/2's, 1/4's 0 30 0 40
Bronze " 1's, 1/2's, 1/4's. 0 36 0 50
Gold " 1's, 1/2's, 1/4's. 0 44 0 60

All grades, either black, green or mixed.



BLUE RIBBON TEA CO., TORONTO

Wholesale. Retail.

Yellow Label, 1's and 1/2's. 0 20 0 25
Green Label, 1's and 1/2's. 0 22 0 30
Blue Label, 1's and 1/2's. 0 25 0 35
Red Label, 1's, 1/2's and 1/4's. 0 30 0 40
White Label, 1's, 1/2's and 1/4's. 0 35 0 50
Gold Label 1's and 1/2's. 0 42 0 60
Purple Label, 1's and 1/2's. 0 55 0 80
Embossed, 1's and 1/2's. 0 70 1 00



Case, each 60 1-lb. \$0 35

" " " " " 60 1-lb. } 0 35
" " " " " 30 1-lb. } 0 35
" " " " " 150 1-lb. } 0 35

"CROWN" BRAND

Wholesale. Retail

Red Label, 1-lb. and 1/2's. \$0 35 \$0 50
Blue Label, 1-lb. and 1/2's. 0 28 0 40
Green Label, 1-lb. 0 19 0 25
Green Label, 1/2 0 20 0 25
Japan, 1s 0 19 0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" I 40-lb. boxes. \$..
" " II 40-lb. boxes. " ..
" " III 80-lb. boxes. " ..
EMD AAA Japan, 40 lb " at. " ..
" " AA " 40 " " " " ..
Blue Jay, basket fired Japan, 70 lbs., " " ..
"Condor" IV 80-lb. " " " " ..
" " V 80-lb. " " " " ..
" " XXXX 80-lb. boxes. " " ..
" " XXX 80-lb. " " " " ..
" " XX 80-lb. " " " " ..
" " X 80-lb. " " " " ..
" " LX 60-lb. per case, lead 0 27 1/2 packets (25 1's and 70 1/2's)

"Condor" Ceylon black tea in lead packets

Green Label, 1/2, 1/2 and 1/2, 80-lb. cases. retail 0 27 1/2 at 0
Grey Label, 1/2, 1/2 and 1/2, 60-lb. cases. retail 0 30 at 0 23
Yellow Label, 1/2 and 1/2, 60-lb. cases. retail 0 35 at 0 28
Blue Label, 1/2, 1/2 and 1/2, 50-lb. cases. retail 0 40 at 0 30
Red Label, 1/2, 1/2 and 1/2, 50-lb. cases. retail 0 50 at 0 34
White Label, 1/2, 1/2 and 1/2, 50-lb. cases. retail at 0 40

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.

No. 1. 0 35
No. 2. 0 30
No. 3. 0 25
No. 4. 0 20
No. 5. 0 17 1/2

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 4s, 6s and 12s. \$0 46

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" Rosebud, 7s. 0 51
Chewing—Currency, 12s. and 6s. 0 46

" Old Fox, 12s. 0 48
" Snowshoe, 6s. 0 51
" Fay Roll, 7s. 0 56
" Stag, 10 oz. 0 45
" Bob's, 8s. and 12s. 0 45
" " 10 oz. bars, 6s. 0 45
" Fair Play, 8s. and 12s. 0 53
" Club, 6s. and 12s. 0 46
" Universal, 12s. 0 47
" Dixie, 7s. 0 56

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Cigars, per thousand.

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V.H.C., 1-20. 25 00
St. Louis (Union), 1-20. 33 00
Champlain, 1-20. 35 00
El Sergeant Premium, 1-20—1-40. 55 00
J. C. Cl, Havana P. Finos, 1-20. 75 00

Cut tobaccos.

Petit Havana, 1-3, 1-13—1-6. 0 48
Quesnel, 1-4, 1-2. 0 65
" 1-9. 0 60
Cote's Choice Mixture, 1-lb. tins. 0 75
" " 1-lb. 0 75
" " 1-lb. 0 60

Vinegars.
E. D. MARCEAU, Montreal. Per gal

EMD, pure distilled, highest quality. \$0 23
Condor, pure distilled. 0 27
Old Crow. 0 25
Special prices to buyers of large quantities.

Yeast.

Royal yeast, 3 doz. 5c. pkgs. \$1 10
Gillett's cream yeast, 3 doz in case. 1 10

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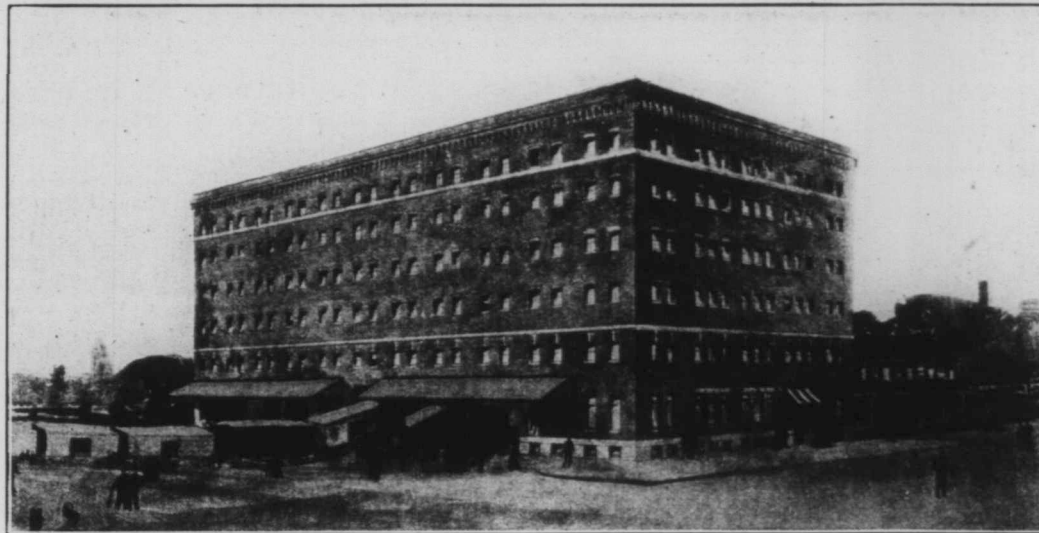
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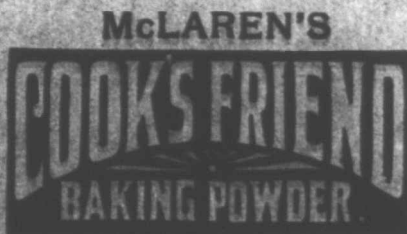
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