

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

Colman's Mustard

In Competition with the World
we have received the

**Highest Awards
Made . . .**

IS THE BEST IN THE WORLD

Peek, Frean & Co.'s

CELEBRATED



**VENICE WAFERS
FLORENCE WAFERS
CHERRY WAFERS**

Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

VENICE WAFERS (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

CHERRY WAFERS are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

Chas. Gyde, Canadian Agent, Montreal.

Corn Brooms

- Superior
- Standard
- Economy
- Utility
- Heavy
- Extra Heavy
- Special

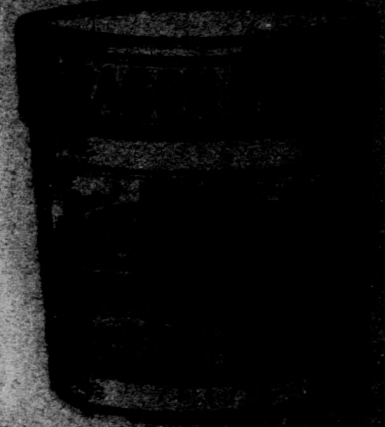
Wash, Dry, Polish, Press
and Store Properly
Longer Life, Better Use

STANDARD

WHISKEY

W-H-I-S-K-Y

The J. A. Jones &
Son Co., Ltd.
100 N. 1st St.,
Buffalo, N. Y.
Wholesale and Retail
Carriers of Liquor



W-H-I-S-K-Y



From Scotland.

The tall, oval and flat-shaped tins of Moir, Wilson & Co's Herrings and Tomato Sauce, Herrings and Mustard Sauce, Kippered Herrings and Preserved Bloaters represent standards of the highest quality in their various lines. The delicious, delicate flavor is due entirely to the unremitting care in the selection of the fish, and exquisite cleanliness of the

Moir, Wilson & Co's

works. The contents of every tin has the guarantee of the packers, whose Deeside Preserved Provision Works, Esplanade and Old Ford Road, Aberdeen, Scotland, have an international reputation for "quality."

**Herrings and Tomato Sauce,
Herrings and Mustard Sauce,
Kippered Herrings,
Preserved Bloaters.**

Bottled in England.

Macurquahart's Worcester Sauce is bottled where it is brewed — in England. It matures for many months in the vats before it is ready for the bottlers.

The fact that it is not brewed in a hurry to sell in a hurry, and that unremitting care is exercised at every stage of the brewing, gives it a richness, a full "body" and strength that makes it the most economical Sauce your customers can buy.

Macurquahart's Worcester Sauce.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

25 Scott Street, Toronto.

Yes, Indeed

The people are pleased with

Ceylon ^{and} Indian

TEAS

Now that you can get either Black or Green in these famous teas you can satisfy every customer you have in this line.

They are pure, clean and wholesome. No wonder they are in such demand.

“Into the Light.”

Here and there is a grocer who is groping in darkness and about ready to give up the Cigar department in his store. If that particular grocer would get into correspondence with me I could convince him that the probable cause of his discouragement was, first, because the profits he had been making were not large enough, and, second, because the quality of the Cigars he had been selling was not what it ought to be.

I would like the opportunity to lead him “into the light.” If he can't write he can at least send in for a trial order of a thousand or more of my Cigars at my expense.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.



MERIT WINS.

“Sterling” Brand Pickles

are the favorite pickles with the best grocers in all parts of the Dominion. More and more it becomes a necessity on the part of the trade to see that their assortment of these pickles does not run low.

- Made in Canada of best grown
- Canadian vegetables, in Canada's
- largest and best-equipped pickle
- factory.

T. A. LYTLE & CO.

124-128 Richmond St. West,

TORONTO.

“To-morrow” Never Comes.

Put off for to-morrow what you can do to-day if you want to—that's your privilege of, course. Put it off until next week, next month, or next year, but remember one thing, the wisdom of the words, “Never put off for to-morrow what you can do to-day” has been proven by countless thousands who have disappeared in the slough of despair.

There was never a better time than now to put that ideal, warm-weather breakfast cereal to the test.

TILLSON'S MOLINA ROLLED WHEAT.

If you have been meaning to take your pen in hand and write us, let your good intentions develop into **actions** to-day. Take a postal, take your pen or pencil and rise above the sublime indifference of the man who never takes advantage of his opportunities. Again, we say, remember that “to-morrow never comes.”

The Tillson Company, Limited,
Tilsonburg, Ont.

While There are Others---

none can give you the values we are offering in **INDIANS** at 17c. and upwards, and **CEYLONS** at the same price.

If too busy to write for samples, bear us in mind when our travellers call. Don't miss a good thing like this.

W. H. GILLARD & CO., Wholesale Grocers
Tea Importers **Hamilton, Ont.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
 " **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
 " **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

AYE READY!
JATERSONS'
"CAMP" COFFEE
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE
AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CANADIAN GROCER
AND
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CIRCULATES
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VOL. XIV.

TORONTO AND MONTREAL, SEPTEMBER 7, 1900

NO. 36

THE CULTIVATING OF CUSTOMERS.

INDPENDENCE in business is a particularly bad thing when ostentatiously shown, remarks a writer in Fame. No merchant can afford to ignore a customer, even if his store be crowded the whole day long. He cannot treat even the smallest buyer with contempt. Each customer is one of the "mighty atoms" that go to make up his big receipts. He must be carefully polite to the most lowly of his patrons, for it is the individual purchasers that contribute to his general success.

We all know well that it is the study of, and attention to little things, that build up big businesses. Perhaps

THE SMALLEST THING

to think of in a great and busy store is the individual buyer who spends but little, yet looks for much attention and gives a lot of trouble. He or she may be a bore, but it is not good policy to offend them. They need cultivating, more reasoning with, perhaps, but be careful not to insult them.

These people are cranks, and are often hard to tolerate, but their money is as good as anybody's, and, moreover, they might talk outside about you if you offended them, and not their trade alone, but that of many others, would be lost. I know a very

WELL-MANAGED STORE

where a good plan is adopted in the treatment of what we can properly term "objectionable customers," because they really are such in their personalities, although their dollar contains as many cents as that of their neighbor.

This plan is to send to the "crank" the most patient and good-humored salesman that is at liberty. Some salespeople—not too many, I am afraid—are gifted with an extraordinary amount of patience, and for

that very reason they exercise a great influence over persons who are the opposite to themselves in temperament. By wisely assigning the cheerful salesman to the irritable or fault-finding customer,

MUCH FRICTION

can be prevented and many patrons saved.

Every storekeeper who is looking for a permanent business must work intelligently to that end. A trade is built up by units, by odd customers coming in now and again and remaining customers. This is the secret of every business success, keeping the customers when you have got them. This can only be done by watching them carefully and seeing that they get proper attention, each according to his kind. While we are all careful of our general health, we do not neglect the little toe or an odd finger. Every member of the body, however insignificant in apparent importance, seems to have our special care, and this is just the kind of care that every customer needs.

GET AS MANY NEW CUSTOMERS

as you can, but don't lose any old ones if you can help it, and you can help it if you so desire.

I think it pays every storekeeper to know as many of his customers personally as he can get acquainted with, and an observant man can soon know many by sight, if he cannot remember the names. A kindly smile or nod of recognition is often enough, a passing word or two if time allows. All these count in the long run, and make your buyers personal friends.

I have frequently noticed that some stores, which do not make special pretence to carry bargain counters, are yet the mecca for large numbers of customers, and on inquiry

I have found that the reason for this is that the proprietors have

CAREFULLY "CULTIVATED"

these loyal customers in the past, and they would not think of taking their trade elsewhere now. And, as a contrary instance, I know a few big stores where good goods are sold regularly at fair prices, and they have been unable to keep their customers, for the reason that the management did not know how to handle them.

Which goes to show that it is a mighty strong point to know just how to take care of the average shopper to-day.

A FISH STORY.

"It's nothing after you get used to it" is an expression very commonly used and one which carries with it much truth. Not long ago we read of a wonderful species of fish which are found in the Northern waters. A writer in an exchange in describing these fish said:

"I caught one of them and put it into a barrel of water, determined to see whether it would, as said, live out of water. I took from this barrel of water a gallon every day for some time, then I took out a quart each day, then a pint, then a cupful, and eventually a large spoonful every day until the water was completely exhausted. The fish, to my great surprise, showed no signs of dissolution; on the contrary, in fact, it became more lively each day as the water was taken from it. I finally found the barrel empty and dry as a wooden leg, but my fish was still alive and apparently happy. I placed it in a cage and hung it up over my writing desk, where it seemed to prosper and would have been alive to day, no doubt, had not one of the children accidentally knocked the cage over, and with the fish, it fell into a bucket of water and the fish was drowned. It's all in getting used to a thing." This is not official, but important.

RISING SUN
IN
CAKES
WELL-KNOWN AND RELIABLE.

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DORABLE
3000 TONS SOLD

**DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.**



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

DEMONSTRATIONS OF FOOD PRODUCTS.

THE "demonstration" of the merits of food products in grocery stores and exhibitions of various kinds is rapidly rising to the dignity of a profession, and it may not be a great while before every grocer of any pretensions will feel himself obliged to keep a "demonstrator" on the premises for the sake of his own brands, remarks The Indianapolis Trade Journal. When this comes to pass the popularizing of such articles as tea and coffee will be an easier task than it is to-day.

There is hardly anything edible sold in grocery stores that does not have to run great risks owing to the blunders of cooks. There can be no dispute of the fact that the packing of food products has outrun the art of domestic cookery, and in consequence not only articles of mediocre quality, but those of the highest class, possessing delicacy of flavor, often fail to please customers because they are seldom prepared twice in the same way.

The labor-saving class of groceries go far towards removing the difficulties with which food products in general have to contend in the kitchens of the public, but even the canned soups, which only need to be warmed on the stove, can be made unpalatable by a slovenly and ignorant cook, and therefore a constant course of "demonstrations" is, if not a necessity, a wise step for even packers of the labor-saving foods to take.

One often hears at food shows a remark to the effect that some article being demonstrated has been prepared by the speaker at home without success, which certainly appears to be a good argument for the continuance of the "demonstrations" in the various grocery stores with the most careful attention to details and the necessary explanations, so that spectators may learn how to produce the same effects.

Perhaps too little attention has hitherto

been given to this side of "demonstrating." In the endeavor to make a sale, and thus achieve tangible results, the "demonstrator" is apt to overlook the importance of showing how the article "demonstrated" should be prepared. His principal object is to get people to sample the goods with a view to an immediate sale, and even the cooking lectures of the regular food exhibitions are less fruitful of good results than they might otherwise be, because the lecturer looks more to the production of an effect upon the spectator, that of surprise or admiration, than to their instruction.

When it is shown, day in and day out, at the nearest grocery store that certain brands of tea, coffee, etc., can always be prepared of the same uniform excellence, the grocers will hear fewer complaints of the quality of their wares, and lose less dissatisfied trade to department houses and other competitors who take the necessary pains to show how the article ought to be prepared. That is the proper province of the grocery's "demonstrator," and which should make his services more highly valued by grocers than they now appear to be.

WANT A BOUNTY ON BEET SUGAR.

A deputation from the Ontario Beet Sugar Association, consisting of President John Parry, D. Price, R. C. Steele, Mayor Smith, of Chatham, H. E. Kennedy, W. D. Forest and C. A. Wilson waited on Premier Ross and Ministers Stratton and Dryden at the Ontario Parliament buildings on Thursday. They asked for a bounty of about 1/2c. per lb. on beet sugar. This bounty might be placed at 75c. per 100 lb. for the first year, 50c. for the second year, and 25c. for the third year, making an average of 50c.

It was suggested that the Government lay aside \$100,000 to be distributed in proportion to their output among the beet sugar factories of the Province. Though the Government did not commit itself the deputation were given reason to believe that their request would be considered carefully.

INQUIRIES FOR CANADIAN PRODUCTS.

THE following were among the recent inquiries relating to Canadian trade received at the office of the High Commissioner in London during the week ending August 23:

1. A London paper agent, who is about to visit Canada shortly, desires to hear of new paper and pulp mills not represented here, especially those able to produce large quantities of "news."
2. A firm of importers of canned meats and fruits desire to be placed in communication with Canadian exporters of such products.
3. The South-African agent of a large firm of London general merchants, now in this country, is open to represent one or two first-class Canadian manufacturers willing to compete in South Africa. Preference given to such firms who would keep stocks in South Africa and who have London connections.
4. An English engineering firm whose speciality is pulsometers desire to hear from a responsible firm in Canada willing to act as agent.

[The names of the firms making the above inquiries will be supplied on application to the editor of THE CANADIAN GROCER. When inquiring kindly give date of issue and number of paragraph.]

ROOT BEER AND THE HOT WEATHER.

The sales consequent upon the hot weather are taxing the shipping powers of the Canadian agents of Hires' root beer. Mr. W. P. Downey, Montreal, is just putting up 450 gross to complete orders received, and the sales so far have far exceeded those of any previous season.

C. Shook, miller, Springfield, Ont., has installed an up-to-date grain crusher in his mill, replacing his stone process plant.

The newly-formed Canada Biscuit Co., Limited, of Toronto, last week took out a permit for a \$25,000 four-storey main and three-storey rear brick factory at the south-east corner of King and Bathurst streets.

"What are the Wild Waves Saying?"

- New Labrador Herrings, bbls. and halves.
- " Split " halves only.
- " Labrador Salmon, halves and pails.
- " Mackerel - halves and pails.

LUCAS, STEELE & BRISTOL, - - Hamilton, Ont.

PHONES 447, 488, 1258.

FISH! FISH! FISH!

Fresh Stock now in at very Low Prices.

- Barrels No. 1 Labrador Herrings.
- $\frac{1}{2}$ " " " "
- Pails each 20 lbs. " "
- $\frac{1}{2}$ Barrels No. 1 Split Herrings.
- $\frac{1}{2}$ " Labrador Salmon.
- Pails each 20 lbs, Labrador Salmon.
- Pails each 20 lbs. Fat Mackerel.
- Cases each 100 lbs. Choicest Boned and Skinned Cod.
- Quintals, Hard, Dry Codfish.

James Turner & Co., - Hamilton, Ontario.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients,

WM. ROSS, Manager.



A LARGE SHIPMENT JUST TO HAND OF**Rowat's famous 40-oz. Bottles Pickles,
Mixed, Chow Chow and White Onions.**

They sell at sight. Also good Canadian Pickles, can be sold at 10c. retail. Ask our travellers to show you samples.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

THE PEANUT INDUSTRY.

THE peanut crop of 1900 is nearly 1,000,000 bushels heavier than the crop of the preceding year. The total crop will, it is thought, reach nearly 4,000,000 bushels of 22 lb. each. The bulk of the crop is produced in Tennessee, Virginia, and North Carolina. It is not generally known that the American yield constitutes but a small portion of the peanut crop of the world; the exportation from Africa and India to Europe is nearly 400,000,000 lb. annually, half of which goes to Marseilles to be made into oil. The running variety is a typical American peanut, says The Evening Post, from which we derive our information. Its vines are large, with spreading branches growing flat on the ground. The pods are large and white. There are many more varieties grown, some of them being upright bushes instead of vines. The so-called Spanish nuts are used principally by confectioners. They have small, round kernels, and are very fine. The crop averages annually 150,000 bags of 110 lb. each. It is only within the last few years that peanuts have been shelled by machinery. With the increase of their production, machines have been taking the place of the old slow-going methods.

To grow peanuts successfully requires a

calcareous soil without too much lime, and under such conditions, the yield runs from 30 to 40 bushels per acre. There are about 20 peanut factories in America and the capital required for starting a mill is small. One factory handles five tons of peanuts daily, producing 235 gal. of refined oil, 175 gal. of crude oil, 3,680 lb. of flour and meal, and 3,300 lb. of stock food. An extensive grower does not take the trouble to separate peanuts from the vines and dirt when he has dug his crop, but sends everything to the factory. They are put into the mill, vines, dirt and all, and are then placed into a hopper and fed into a revolving cylinder which cleans them by friction, the dirt, leaves and vines being taken out by a suction pipe. The nuts remain in the cylinder and they are fed out upon a revolving slat-table, the slats resting upon canvas from which negro women pick out those of the first grade which are known as "fancy." The selected nuts are fed from the table into chutes and then into bags. The remainder are run over a second slat table, fed into chutes and packed into bags labeled "extras."

Four grades are sorted, the first three being sold to dealers and the fourth to confectioners for making burnt almonds and cheap candies. America does a heavy

export business to Europe in peanuts. Foreigners do not eat them as Americans do, but grind them into meal. They also make oil of them which is resold to Americans as olive oil. The nuts are very rich in oil, 40 per cent. of the shelled nut being oil. After the oil is extracted the cake which remains is sold for \$30 per ton in Germany and fed to cattle and sheep. Peanut butter is one of the latest uses of the peanut. It is made by grinding the nuts very fine and reducing the mass to a pasty substance, a portion at least of the oil being removed. Salt is added as flavoring.—Scientific American.

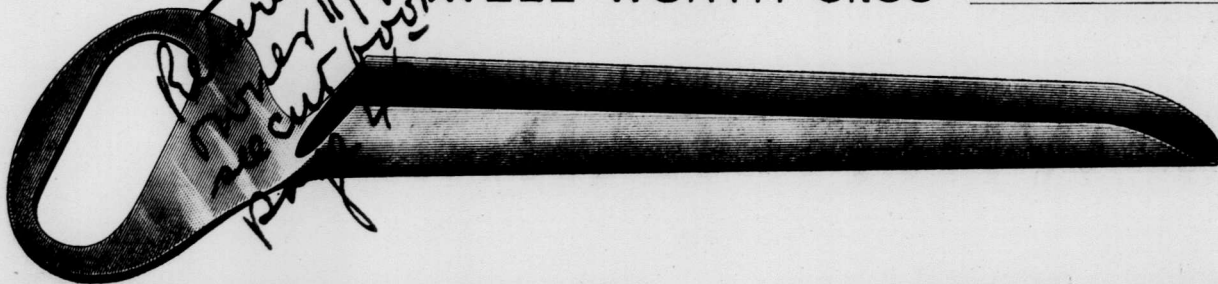
ACROSS THE CONTINENT.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, is now visiting Halifax, St. John, etc., in the Lower Provinces, soliciting orders for the various firms he represents. Thence he goes west to London, Ont. Since June Mr. Major will have called upon all his customers from the Atlantic to the Pacific; having visited all the cities of Canada. He represents business as most satisfactory, and looks for a brisk fall trade.

Pierre Pomerleau, general merchant, Halifax South, Que., has disposed of his Woodside branch to James Pidgeon.

1,000 CHEESE TRIERS

WELL WORTH \$1.00

25c. Each.

Send us 25c. in Stamps and we will send you one. If you are not satisfied with the Trier when you examine it, return same at our expense.

**A. F. MacLAREN IMPERIAL CHEESE CO.
LIMITED.**

We cordially invite our many friends and customers to make their down town headquarters with us when visiting the Fair.

Our Staff, Offices and Telephones are at your service.

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

HALIFAX BOARD OF TRADE.

THE quarterly meeting of the Halifax Board of Trade was held on Wednesday afternoon last week. President Black occupied the chair. There were present: W. A. Black, C. C. Blackadar, G. W. C. Bonner, C. J. Troop, E. G. Smith, J. T. Wood, W. J. Clayton, J. A. Chipman, W. L. Kane, W. A. Major, N. B. Smith, E. J. H. Pauley, C. W. Hayward, James Hall, Hon. W. Ross, G. S. Campbell, J. E. DeWolfe, C. Lundy, Hon. L. G. Power, T. Forhan, F. G. J. Comeau, F. Simson, A. B. Crosby, E. D. Adams, T. Mowbray, G. C. Cook, E. G. Kenny, F. Ronane, G. Mitchell, M.P.P., H. St.G. Tucker.

In his review of the board's work for the quarter, President Black stated that at the council meetings the electric tram and the telephone had been among the matters discussed. As to the former, the board had received an assurance that the Oxford extension would be made, but, that first they wanted a settlement of the city electric lighting contract, because the work for both could be more economically done concurrently. As to the telephone, a new switchboard would be put in at the earliest possible hour. Railway matters, tariff rates, etc., had received much attention. The

question of a fire boat for the water front had been considered, but only small progress had been made. Respecting West Indian trade, the Government had been urged to open up negotiation with Trinidad for reciprocal trade between that Island and Canada. Work on the dredging of a rock in one of the deep water docks would likely be started as soon as money for this purpose had been voted.

Arthur Pyke, T. C. Dougherty, J. P. Fairbanks, Hector McInnes and Michael Dwyer were elected members of the board.

Senator Power, one of the Halifax delegates to the annual meeting of the Maritime Board of Trade at Kentville, N.S., gave the report of that meeting. He considered the speech of the out-going president, M. G. De Wolfe, an excellent and appropriate one, and expressed the opinion that the Maritime Board was to be congratulated on its new president and secretary, Messrs. Loggie and D. H. Smith, of Chatham.

There is talk of a butter factory being started in the vicinity of Vernon, Man.

James P. Clow has been appointed wharfinger of the Government wharf at Murray Harbor North, P.E.I. Hypolite Bourgeois has been appointed to a similar position at Cocagne, N.B.

DOMINION MILLERS MEET.

At the annual meeting of the Dominion Millers' Association on Thursday afternoon last week a strong deputation was appointed to wait upon the railways and urge them to allow the privilege of milling in transit of Ontario wheat for export, the same as is now allowed on Manitoba wheat by the C.P.R. While such an arrangement might prove detrimental to the interests of small millers, it would, it is believed, be of benefit to the Province, as it would keep within its boundaries an increased amount of grain offal, which is of undoubted value for raising stock.

The following officers were elected by the association:

President—W. H. Meldrum, Paris, Ont.
1st Vice-President—I. C. Vanstone, Bowmanville, Ont.
2nd Vice-President—W. G. Bailey, Hamilton.
Treasurer—Wm. Galbraith, Toronto.
Secretary—Charles B. Watts, Toronto.
Executive Committee—J. D. Flavelle, Lindsay; George Goldie, Ayr; J. I. A. Hunt, London; M. McLaughlin, Toronto; H. L. Rice, St. Marys; H. Shaw, Toronto.

AN UP-TO-DATE GROCERY.

Mr. W. A. Carson, Picton, Ont., formerly of The Belleville Canning Co., has thoroughly refitted his now splendid grocery store. It is fitted up with all the latest appliances pertaining to the grocer business. The splendid display of groceries may be seen on the ground floor, whilst the first floor is occupied by crockery, and the second floor by light goods, such as baskets, etc. Mr. Carson is a go-ahead business man.



Have You Tried

Upton's Jams, Jellies and Marmalade?

These goods are made from Pure Fruit, and will bring and keep you custom.

A. F. MacLaren Imperial Cheese Co., Limited

CO-OPERATIVE TEA GARDEN'S CO'Y

CEYLON

Shippers of the following brands of Teas,
in Lead Packets:

BEE	QUEEN BEE	DIAMOND JUBILEE
VOONIA	RAJAH	TUSKER
UGALLA	PYRAMID	RICKSHAW

This Company were awarded the Gold Medal at the Paris
Exposition—this being the highest award made for Teas.

GILLESPIES & CO'Y, Montreal

Agents for Canada.

“Condor” Tea,
Japan.

Mad. Huot's Coffee.

“Nectar” Tea,
Black.

A NICE SHIPMENT

Ex ss. Goodwin from Foochow, 557 packages of China Black Teas, comprising Lapsang Souchong, Pecco, Packling, Pan Yong and Packlum Congous, also a rich liquoring Saryune. The finest assortment to choose from, all grades, all prices.

TERMS 3 PER CENT. OFF 30 DAYS.

Ex ss. Empress of India from Yokohama, 898 half-chests of Japan Teas.

The Ideal Teas “Condor V,” “Condor XXXX.”

They say there is nothing new under the sun, and nobody doubts it, but what is **NEW** in Canada now, is 100 half-chests, 60 1-lb. lead packets each, of a beautiful early May picking Japan Tea at **30c.** to retail at **40c.**, and if you have any doubts about the advantages of this innovation, ask for a sample case.

E. D. MARCEAU

Wholesale Teas, Coffees and Spices.

296 St. Paul Street, MONTREAL.

IMPERIAL VINEGARS

THE PUREST—Made from the finest ingredients, by experts, and every gallon double filtered.

THE CHEAPEST—Sold at the standard price for each grade, and **GUARANTEED UP TO FULL GOVERNMENT STRENGTH.** Buyers of inferior Vinegars are without this assurance.

THE BEST—Else the majority of the trade and the public would not be selling and using them to-day, without any broadcast advertising.

Buy **IMPERIAL** Vinegars and you will get what you pay for.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS.

TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

L. CHAPUT, FILS & CIE. report two shipments of new goods to hand, one of 1,000 cases of red sockeye salmon and another of a car of Williams Bros. & Charbonneau's pickles.

A. Booth & Co. are now in receipt of western blue fish, salmon and halibut.

"Phoenix" sliced pineapple, in 1½-lb. flat, and 1¾-lb. tall tins, is offered by The Eby, Blain Co., Limited.

T. B. Escott & Co. have a couple of cars of fruit jars, all sizes, which they offer to the trade at reasonable prices.

Exceptional values in Ceylons and Indians, Young Hyson points, and Japans, from invoices recently received, are offered by The Eby, Blain Co., Limited, who will forward samples on application.

E. D. Marceau has received 100 half-chests of early May picking Japan tea, put up in 1-lb. lead packages, to be retailed at 40c. This is something new that ought to take well with the retailer.

"Anchor," "Sterling" and "Empress" cleaned and stemless currants, finest in the

trade, in 1-lb. and 3-lb. cartons, are quoted at especially close figures for this class of goods by The Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, are booking orders for new season's cut mixed peels, in 1-lb. drums, for early delivery.

T. B. Escott & Co. write: "The large fruit crop in the Niagara Peninsula will likely cause all the fruit jars available to be used up, and we would recommend those whose stock is becoming low to place orders at once."

HE WAS NOT ALONE.

Among the visitors to Toronto this week was Mr. A. P. Parsons, Hastings. He was not, as has hitherto been the case, alone. He was accompanied by his bride, and was, of course, the subject of many warm congratulations. THE CANADIAN GROCER takes the opportunity of tendering its congratulations now.

EARLY CLOSING IN MONTREAL.

The grocery clerks of Montreal are asking the City Council to pass an early closing by-law. They claim that there is not enough business done after 6 o'clock in the evening in many localities to pay for the gas used, and that the employes are only kept in the store for advertising purposes.

A CHANGE IN TRAVELERS.

Mr. T. S. Corregan, who has for some time been on the traveling staff of the Toronto Biscuit and Confectionery Co., Limited, has joined the staff of the Pure Gold Manufacturing Co., Limited. His territory will be Northwestern Ontario, formerly covered by Mr. Dave Munroe, who has been appointed to take charge of the Detroit and Michigan branch of the Pure Gold Co. of the United States.

COL. DAVIDSON HOME AGAIN.

Lieut.-Col. John I. Davidson, of The Davidson & Hay, Limited, Toronto, returned on August 30, from a seven weeks' visit to Great Britain. He was accompanied by his family, and had a most pleasant trip. There is probably no wholesale grocer in Canada who pays closer attention to business or who has fewer holidays than Mr. Davidson, and it is gratifying to learn that the seven weeks' relaxation from the affairs of everyday life have resulted so pleasantly.

INQUIRIES AND ANSWERS.

BUSINESS OPENING WANTED.

A subscriber writes: "Do you know of a good business opening for a general store, convenient to a school?"

[Remarks: We do not, but possibly some of our readers may.—THE EDITOR.]

Did it ever occur to you that no one ever complained of the Quality of

LEA & PERRIN'S SAUCE?

It is a marvel of skill, and stands out pre-eminently as the most perfect article of its kind.

J. M. Douglas & Co., Montreal, Canadian Agents.

She Trusts You.

Ninety-nine people of one hundred will trust their grocer and act on his suggestions—if your customers trust *you*, why shouldn't you try to help *them*?

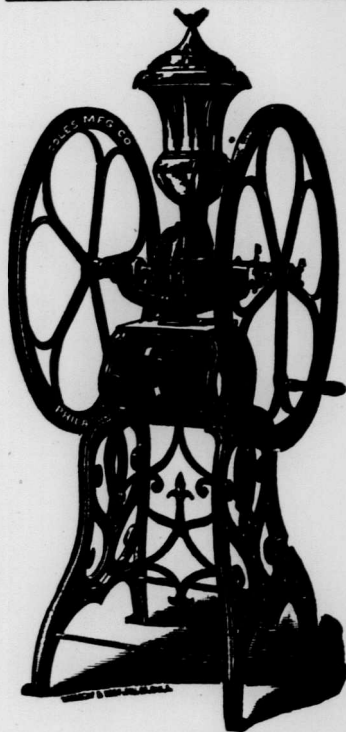
Perhaps a woman has had to dig and scrape to get her salt out of the package or box—perhaps she thinks that all salt cakes like this. Now comes your chance to please her with

Windsor Salt

the clean, white, dry, crystalline salt that does not cake. Perhaps a woman won't thank you for making the suggestion—we know she will. She trusts *you*—now help *her*.

The Windsor Salt Co., Limited,
Windsor, Ontario.

Leading Wholesalers Sell It.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

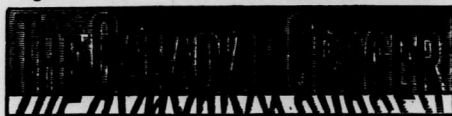
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DEARBORN & CO., St. John, N.B.
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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

SMALL IMPORTS OF JAPANS.

MAIL advices are again to hand from Japan this week. They tend only to strengthen the market. A Kobe report, dated August 15, says: "The general aspect of the market is steady. Although buyers are anxious to purchase, they are yet hesitating to do so freely, on account of the deterioration in the quality of teas, coupled with an upward tendency in the high prices. Sellers, on the other hand, anticipating short crops this year and active markets in America, are tenaciously keeping their stocks, and are not likely to dispose of them at less than 1 or 2 yen above the prices offered. Most of the transactions have been in good mediums and down grades, in which quotations have shown an advance of 1 yen per picul, and now tea of such grades can be obtained up to the United States standard at less than 16c. per lb. It is now also generally believed that the third crop teas will invariably come under the average figures of ordinary years, thus causing an additional firmness."

This would certainly convince one that

the Japan tea market is fixed for the year at high prices—in medium grades about 2 to 3c. higher than last year, and in lower and higher grades at 3 to 4c. higher.

Since the opening of the season, in May, the market in Japan has continued brisk in one direct line, without a break. Buyers have more or less suffered in not procuring the goods at the first opportunity. In all probability, there will not be much change in the Japan market during the rest of the season, unless a great change occurs in the United States markets. As the people across the border entered the season with a bare market, they can likely absorb all their purchases, and thus there will be no sagging.

The most remarkable feature of the reports is the statistical account of the exports to Canada this year.

Jardine, Matheson & Co's report gives our imports to date as 1,906,967 lb. as compared with 3,383,039 during the same period last year. The Japan Tea Exporting Co., Limited, give them as 1,825,515 lb. as compared with 4,640,428 lb., same period last year.

The United States has taken more than it did in the same period last year. That these figures indicate the true condition of affairs is evident on the Montreal market where stocks of new teas are extremely light. One large importing house has 100 half-chests on hand; last year at this time it had about 15,000.

What the outcome of the situation will be is difficult to determine. At present the Canadian houses refuse to pay the high prices except for small quantities and these are all about cleaned up. They must soon come upon the market for supplies and it is to be hoped that tea will be no higher than it is now and that supplies will be obtainable.

GIVE FULL VALUE ALL THE TIME.

Merchants who give full value to their customers are thereby enhancing their own value to their customers. And naturally the higher the value the customer sets upon him the tighter is the hold the merchant has upon his trade.

It is safe to be honest all the time, but it is unsafe to be dishonest even a part of the time.

CALIFORNIAN FRUIT IN CANADA.

LAST year about 125 cars of Californian fruit came to the Montreal market. To date this year 120 cars have been received and it is expected that shipments will continue to arrive to the amount of five or six cars a week till the middle of October.

At least 150 cars will come to Montreal this year in comparison with 125 last year. This shows that Californian fruit is not only holding its own, but is gaining in favor with the patrons of the Montreal market.

Prices also have been maintained well up to the 1899 standard, which shows that the market has not been overloaded. On the average, peaches brought \$1.75 to \$2 per box; apricots, \$1.75 to \$2.50; plums, \$1.50 to \$2.50 and pears, \$2 to \$2.50. If there was a difference in prices at all, those of this year were higher than those of last.

Most of the Californian fruit that comes to Canada passes through Montreal as the distributing centre. In that city there is perhaps more consumed than in any other place in Canada, on account of the fact that it is not surrounded by fruit districts as is Toronto and other Canadian centres. But outside of the city the Montreal agencies are establishing quite a trade in Quebec, Eastern Ontario and the Maritime Provinces.

Californian fruit is fast growing in favor and by its success illustrates to us what careful packing might do in the selling of our own much more tasty fruit.

PIE PEACHES.

For some years pie peaches have been packed extensively across the border but as yet they have not been of much account on this side of the line. The bountiful crop promised us this year gives the canners scope to try the experiment of popularizing the article with the Canadian peach-loving community, and one canning firm at least is seizing the opportunity.

Pie peaches are done up in water, not in syrup, just as apples are, and may be used for pies or for ordinary fruit on the table. Hitherto, they have been quoted at high prices, about \$1.50 for 3 lb., but, as the canners are making a specialty of the article this year, they are able to quote much lower figures. We hear that some contracts have been made at \$1.15 for 3-lb. and \$3.50 for gallons. Several orders given some weeks ago have been supplemented lately.

THE OUTLOOK FOR NEW BROOMS.

IN another three or four weeks corn brooms made from the new season's crop will probably be put upon the market by the manufacturers in Canada. With the near approach of that time some interest is naturally being excited as to the possibilities of prices on this particular line.

Broom corn, like a good many other commodities, is subject to unexpected influences. Consequently, forecasts in regard thereto may not always be fully realized.

At present, however, there are certain conditions in regard to the broom corn market which are well worth pointing out.

The crop of corn this year appears to be a fairly good one as far as quantity is concerned. But while there is quantity there is not the same assurance in regard to quality. The trouble is caused by a more than usually large supply of red-tipped corn.

Then the season has been a little backward, while rains have retarded the drying process. Private letters to hand this week from the broom corn districts in Illinois clearly prove that.

Now, as to prices. It is probable that the range will be lower than last year. But it is by no means certain. Last year most of the broom corn supply on this continent was controlled by a trust. Although so far this season the trust has largely confined its efforts to making offers here and there, it has been sufficiently active to cause the farmers to hold their crop at figures which the manufacturers consider to be unduly high. Just how far the trust will go remains, of course, to be seen.

Another influence which promises to have a steadying tendency on the price of brooms of Canadian manufacture is the fact that the stock of brooms in dealers' hands in this country is more than usually low. Naturally, under such circumstances, when the new brooms come upon the market a good demand may be expected, and when manufacturers are kept busy filling orders they do not usually reduce prices. Stocks of brooms are also light in the United States.

Furthermore, brooms are at present cheaper than the cost of raw materials warrants, being based on lower figures than stock can be bought at to-day.

Taking everything into consideration, THE CANADIAN GROCER would not advise dealers in brooms to allow their stocks to become depleted. Neither would it advise anticipation of wants. But, it would urge them to keep supplied for immediate requirements, particularly as the best grades of brooms are not likely to experience much reduction in price. And then it is poor policy to allow stocks of any kind to run so low that customers cannot be supplied.

The past year, it appears, was not as profitable for the broom manufacturers as one might have thought. This was due in the first place to the fact that the crop of 1899 ran to long brush, and, in the second place, the profit on high-priced brooms is no more per dozen than when corn is cheap.

A STEADIER CHEESE MARKET.

THE cheese market has about recovered from the severe shock it sustained two weeks ago, when, after some days of bullish fervor, a reaction set in and prices declined $\frac{3}{8}$ c. to $\frac{1}{2}$ c. per lb. Prices seem now to have reached their proper level again and business is on a firm basis.

One thing seems to be settled and that is, the cheesemaker is not going to get as much for his fall make as he got last year. All season prices have ranged above those of last year, and the Canadian farmer has been making cheese to the sacrifice of butter, and the Canadian exporters have been flooding the English market with cheese as if John Bull's appetite was insatiable.

To date there have been shipped from the Montreal and Portland ports 1,288,533 boxes of cheese, as compared with 1,115,643 boxes for the corresponding period of 1899, showing an increase of 172,890 boxes. The exports from New York also show an increase. As a consequence of these large shipments, the English market is not well cleaned up, and is not able to answer to an advance in price on this side of the water. True, it did advance to some extent, but the reaction came there as it did here. Cable transactions are now being made on the basis of 11 to 11 $\frac{1}{4}$ c. Stocks of Canadian and United States cheese in London, Liverpool, Bristol, etc., on the first of the

month showed considerably over 100,000 boxes in excess of stocks at the same time last year.

Another circumstance must be taken into the reckoning. It was well known that the sharp advance made in the cheese market last year about this time was due to the dry weather prevailing in England which curtailed the make of cheese there. No summer so dry had been experienced in 30 years. At present there is good cheese-making weather prevailing in England, and there will be more home-made coming forward. This matter must be considered when comparing last season with this.

It must be a matter for self-congratulation to Canadians to know that their cheese is gaining in popularity on the English market, and that it brings such high prices. At the same time the maker must not demand too high a figure and spoil the market. There has been some dissatisfaction expressed lately on the part of the makers at the treatment they have received from the buyers at the cheese boards, but it seems unreasonable to say that they have not received the full market value for their products. In most cases this year's buyers, after purchasing, have had to wait for a rise in price before they could resell at a profit. In some cases losses have been suffered.

A CANADIAN RAILWAY ANNEXED.

THE NEW YORK SUN has for many years been an advocate of the annexation of Canada to the United States, but we were not aware until now that it had already begun the work of annexing by taking possession of the Canadian Pacific Railway.

When that railway was built it was certainly in Canada, but, according to a paragraph printed in The Sun the other day, it is now one of the ten great railways of the United States, standing third in order.

The New York Central comes first with 10,430 miles, Pennsylvania second with 10,392 miles, and the Canadian Pacific third with 10,018 miles.

Of course, three or four hundred miles of the Canadian Pacific run through the United States territory, but a fractional part is by no means the whole except in the eye of The Sun.

THE SALMON PACK OF 1900.

DOUBT in regard to the smallness of the pack of salmon in British Columbia need now no longer exist.

Nineteen hundred will go down to history as one of the decidedly lean years in the salmon canning industry of British Columbia.

The leanness is altogether due to the short pack on the Fraser river, which, according to the British Columbian papers to hand, is only stated by the canners themselves to be but 130,000 cases. Last year the quantity was 510,383 cases.

The canners on the northern inlets and rivers have, as a rule, done better than they did in 1899.

On Rivers Inlet the pack is about 72,000 cases, or about 1,000 cases ahead of last year, when the quantity was 71,079 cases. On the Naas river the pack is 19,000 cases, which is over 400 cases less than last year.

The Alert Bay, Namu and West Coast canneries are estimated to have put up 36,000 cases.

The steamer Princess Louise, which arrived at Victoria on August 30 with 7,500 cases of canned salmon from the northern canneries, brought the following information, according to The Colonist, as to the pack on the Skeena, Rivers Inlet, Lowe Inlet and Alert Bay :

On the Skeena, the two canneries of The Anglo-British Columbia Packing Co., The British-American and The North Pacific had 38,500 cases, as against 37,370 last season. Windsor cannery had 14,000 cases, as against 14,908 last year; Carlisle had put up 12,220 cases, comparing with 10,102 last year; Inverness had 15,000 cases, which showed an increase over last season, when 13,364 cases were put up; Standard had 12,000 cases, as against 10,026 last year; Cunningham's had 15,500 cases, to compare with 14,186 last year, and Claxton had 12,000 cases, as well as much frozen fish. Peter Herman's, another new cannery, not operated last year, had 8,000 cases.

On Rivers Inlet: A. B. C. Co., Good Hope, 15,000 cases, compared with 7,457 last year; B. C. Canning Co., two canneries, R. I. Cannery and Victoria (reported) 15,000, which is 3,000 below that of last year, when two canneries put up 18,275; Brunswick, 10,000 cases, as against 10,740 last year; Vancouver Packing Co., 8,500 cases, comparing with 9,400 last season; Wannock, 12,000 cases, an increase over last year, when 10,784 were put up; Wadhams, 14,000 cases, about equalling the pack of last year, when 14,423 were taken.

Lowe Inlet: Lowe Inlet Packing Co., 10,000 cases, about equalling the 10,142 cases put up last year; the two Naas canneries, with about 19,000, also equal last year's pack there; Drainey's cannery, at Namu, did better than last year, The

pack there was 8,000 cases, and last year's totalled 7,200.

At Alert Bay, S. A. Spencer's cannery doubled the pack of last year. The pack there was 8,000 this year, as against 3,470 last year.

Taking the pack on the Fraser and that on the Northern rivers and inlets as given above, the pack would be as follows :

	Cases.
Fraser River.....	130,000
Skeena River.....	127,000
Rivers Inlet.....	74,500
Lowe Inlet.....	37,000
Alert Bay.....	8,000
Total.....	376,500

Of course, these figures are subject to revision. It might be stated that a private letter received in Toronto placed the total pack on the Skeena at 170,000 cases.

The total pack of salmon in British Columbia last year was 765,519 cases, made up as follows :

	Cases.
Fraser River.....	527,396
Northern rivers and inlets.....	238,123
Total.....	765,519

These figures also include 32,000 cases of cohoes.

It will be noticed that the pack on the Fraser alone last year was nearly 160,000 cases larger than the total pack of this year in the whole of British Columbia, according to the figures so far obtainable.

The pack in British Columbia in 1898 was 484,161 cases and in 1897 1,015,477 cases.

ALUM IN BAKING POWDER.

THE Inland Revenue Department has decided to defer for a year the enforcement of the proposed regulations prohibiting the use of alum in the manufacture of baking powder, the various manufacturers in Canada having been notified to that effect by telegraph.

It will be remembered that in April last the Inland Revenue Department issued a bulletin on baking powder, in which it was shown that over 70 per cent. of the baking powders analyzed by the Department were found to contain alum. In that report the chief analyst, Mr. Thomas McFarlane, pointed out that he had previously recommended that legal proceedings should be taken in five of the cases, in order to obtain authoritative decisions as to the lawfulness of using alum in baking powders. "This," he continues, "was not deemed advisable, although I have no doubt that the practice would be condemned by the courts.

"There has not been any difficulty in obtaining judgment against parties using alum in bread, but, it was not so easy in the case of baking powder, which was not regarded as an article of food. In 1888 an amendment to the Adulteration Act declared that the expression 'food' 'includes every article used for food or drink by man or cattle and every ingredient intended for mixing with the food or drink of man or cattle for any purpose whatsoever.' Under this clause," declared Mr. MacFarlane, "it would appear to be quite possible to obtain a judgment in Canada against the use of alum in baking powders."

The Department of Inland Revenue evidently thought so too, for a few weeks ago, it will be remembered, it issued a notice to the effect that after the end of the present year the use of alum in baking powder would be prohibited. But a few days ago, as the result of representations made to the Department, another notice was issued stating, as already pointed out in this article, that action would be deferred for a year.

Although the use of alum in any way as an ingredient in the manufacture of baking powder is prohibited in Great Britain and in some of the States across the border, there is a by no means unanimous opinion among analysts as to the deleterious effects of the chemical in question.

In view of this the Inland Revenue Department has acted wisely in deferring action. And it is to be hoped that in the meantime it will make a thorough investigation and shape its further course in regard according to the light it may receive.

THE OYSTER SEASON.

The oyster season now upon us opens satisfactorily. The fishermen have not been hindered in their work by any storms, such as characterized part of last season, and, in consequence, it is expected that supplies will be liberal. Freight facilities have been improved so that deliveries can be made with more regularity than was possible last year.

While it is yet early to make any definite statement as to the probable run of values, it is generally considered that there will be little difference from last year. The opening prices are: Southern, \$1.25 per gal.; Baltimores, \$1.50 per gal.; New York mediums, 90c. per 100; New York selects, \$1.25 per 100.

"Hard-Headed Business Men"

don't fight competition with commonplace values. They all use

"SALADA" CEYLON TEA BLACK OR GREEN

as the ammunition to be successful against those trying to steal their tea custom—and it never fails.

Toronto Montreal Boston Buffalo Philadelphia Detroit Toledo Cleveland Pittsburgh.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

The "**BOSS**"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS"
do so now.

Walter Woods & Co.
HAMILTON.

.. 1900 ..

SANDBACH, PARKER & CO.

Demerara, British Guiana.

General Commission Merchants
Importers and Exporters.

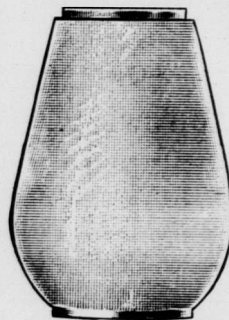
All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenheart, Wallaba Shingles, Charcoal, Cocoanuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A. B. C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

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Give them a Trial.

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TRADE MARK REGISTERED

HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading
brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers
throughout the Dominion.

One Merchant Writes as follows:

"Please send case 'Grand Mogul' Tea, I can't wait for your traveller. Since it was introduced to my customers they won't take any other package. What is the reason?"

GRAND MOGUL is selected from the best teas grown on highlands in Ceylon.
Can any grocer afford to be without it?

T. B. ESCOTT & CO., London, Ont.

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, September 6, 1900.

GROCERIES.

CANNED salmon and foreign dried fruits are the leading features in the wholesale grocery trade this week. In both these lines the tendency of prices is still upward. There is no doubt in regard to the smallness of the pack of canned salmon on the Fraser River, and there are not only firmer prices on the Coast, but local wholesalers are advancing their figures on spot goods. Currants have advanced about 3s. per cwt. in the primary market during the past week, and local wholesalers have again fractionally advanced their quotations. Valencia raisins is another line which is advancing, cables on Tuesday quoting a further advance of 1s. per cwt. Sultana raisins, on the other hand, are a trifle easier in the primary market. The association which controls the prune output of California issued its list of prices early this week. They are lower than last week. The tea market continues strong, as far as Japans are concerned, and somewhat easy in Indians and Ceylons. There has been no change in the market in regard to canned vegetables, and, although tomatoes and corn are being packed, and present prospects are for a good output, there is no easing off in prices. Although there are not many transactions, one of the Montreal refineries advanced its prices 5c. per 100 lb. toward the close of last week, but the other refineries have so far made no change. Wholesale quotations are as before. This being the second week of the Exhibition, a large number of customers from the country have visited the different wholesale houses, and a fairly good business appears to have been done. Taking it all around, the wholesale grocery trade is in a satisfactory condition, although the payments are not as prompt as the trade would desire.

CANNED GOODS.

Canned salmon is still the leading feature in the canned goods trade. The shortness of the pack on the Fraser River is now

beyond question, and some of the packers of standard brands will only be able to fill a very small part of the orders they have booked. This is naturally causing quite a little disappointment, and wholesalers who did not place their orders early, but held off in anticipation of lower prices, are in anything but a congratulatory frame of mind. According to the latest quotations, the prices asked by the canneries f.o.b. the Coast, are: Humpbacks, \$3.75; cohoes, \$4.50; spring salmon, \$5.10; Rivers Inlet, \$5.25; Fraser River, \$6 to \$6.25. To lay these down here would cost about 60c. per case more. One advice from the Coast states that there has been an inquiry from England for cohoes at equal to \$4.25. It seems that better prices, as a rule, can be obtained for canned salmon in England than in this country. In consequence of the strong condition of the market on the Coast, prices are advancing here, and Fraser River sockeye is now, as a rule, held at \$1.60, and Northern fish at \$1.45 to \$1.50. Cohoes

See pages 27 and 28 for Toronto, Montreal, and St. John prices current.

are 10c. dearer at \$1.25 per dozen. The demand for salmon from the retail trade is active, having improved quite a little during the past week, as a result of the strong market on the Coast.

The market for canned tomatoes and corn continues steady as to price. There have been some large buyers on the market during the past week, who have been trying to get concessions on association prices, but they have failed in their purpose, for, although corn and tomatoes are now being packed in large quantities, the general opinion is that there is not going to be any material decrease in prices. This idea is born of the fact that both these lines will come upon a bare market while the consumption, particularly in the Northwest, is increasing. Some of the packers have this week samples of new packed tomatoes on the market. Prices for all kinds of canned vegetables on spot rule as before, viz. 85 to 90c. for tomatoes, \$1.10 to \$1.15 for corn, and 75c. up for peas.

COFFEES.

There has been a little better movement on the local market during the past week,

although the lots are small. Prices remain as before.

SUGAR.

The improvement noted in the demand last week has been maintained, and a large trade is now being done. The outside markets, as a rule, have been firm during the past week. Receipts in the United States of raw sugar increased by 40,000 tons last week, while the meltings were reduced by 1,000 tons, owing to the closing of one of the refineries. Unless sugars come forward more freely it is anticipated that the meltings will have to be reduced still further. The heavy receipts in the United States last week were due to the arrival of 18,000 tons of European beet root sugar. On Friday last The St. Lawrence Refining Co., of Montreal, advanced its prices 5c. per 100 lb. a'l around, but the other refineries in Canada have not so far followed suit. Wholesalers' quotations are also as before, the price in Toronto being \$5.38 for Montreal refined sugar, and \$5.33 for Acadia.

RICE AND TAPIOCA.

There is a fair and steady demand for both rice and tapioca on the local market. Liverpool rices are still advancing in the primary market, and Japan rices are firm.

TEAS.

Advices from Japan are still of a bullish character. Mail advices received this week state that there are no teas there which could be laid down here under 19c. These same teas could be laid down last year at 15 to 15½c. A cable received early this week states that the market is dearer. While there are a few transactions in odd spot lots of Japan tea, wholesalers are still holding off, and state that they will not buy until they are forced to do so. The key to the future of the Japan tea market is the United States, for as long as the demand from that country is maintained there is little or no likelihood of there being any lower range of values. In Indian and Ceylon teas there are very few transactions between shippers and wholesalers, and the primary market is still a trifle easy in both these teas. The tea trade on retail account is fairly good.

FOREIGN DRIED FRUITS.

CURRANTS — The strength of the currant market continues to increase rather than to decrease. On Wednesday morning a cable brought the news of an advance of 2s. per cwt. in Patras, making the total appreciation within the week 3s. per cwt. The cable also stated that the position of the

market warranted a further advance. The price of currants in Greece is now up to 39s. per cwt. The local wholesale trade have made a further advance in their prices and there is nothing now obtainable on the market under 9c. Filiatras are quoted at 9 to 9½c., and Patras at 9½ to 10c., and Vostizzas, 10½ to 12c. The first direct steamer for Canada was due to leave Patras on August 31, calling at Mediterranean ports. The second direct steamer is due to leave September 10.

VALENCIA RAISINS—This market is still developing strength, for, on Tuesday night, another advance of 1s. per cwt. was cabled to this country. The local wholesalers have this year placed their orders for Valencia raisins much earlier than usual, and it is the opinion that some of them have already ordered nearly enough for their requirements.

SULTANA RAISINS—This appears to be the only line in foreign dried fruits which is experiencing a little easier tendency, prices having declined about 3d. per cwt.

MALAGA RAISINS—The high price and scarcity of nearly all lines of foreign dried fruits is having its effect on Malaga fruit, and it is expected to rule higher than usual.

DATES—The local houses, as a rule, do not appear to be quoting dates for future delivery, but some of them, at least, are prepared to quote Halloweens at 5c.

PRUNES—The association which controls the prune market in California named its prices early in the week. They are somewhat lower than those of last year. With the large crop in California, and the moderate prices which are likely to rule, the Californian prunes are likely to have a firmer hold upon the Canadian market than they ever have had before.

GREEN FRUITS.

A brisk business is being done at the Scott street fruit market and on the wharves where the Niagara peninsula boats land their cargoes. While receipts are even larger than last week, the demand, especially from outside points, is considerably greater, and a firmer feeling is manifested throughout. As was anticipated in these columns last week, plums are slightly higher in price and are not likely to again come down to last week's figures. We now quote 50 to 65c. per basket. Crawford peaches are coming in more freely but the best time to buy will be in a week or two, when they will be in much greater supply. In pears, the conditions are much the same as last week, Bartletts are firm at 30 to 35c. for good stock, and Flemish Beauties, at 25 to 40c. Apples are arriving fairly well, but, as the range of size, condition and kind is great, no fair range of values can be given. Californian fruit is firm at \$2.50 per

crate for pears; \$1.40 to \$1.50 for peaches, and \$1.50 for plums. Large red peppers are easier, the price now being 35 to 45c. The small peppers are firm at 50 to 60c. Grapes are starting to arrive in larger quantity, but as the demand has increased prices are well maintained. We still quote Champions at 15 to 20c., and Moore's Early, 30 to 40c. Watermelons are easier, large specimens offering freely at 25c. The demand is light, however. Sugar melons are in better demand, and are firm at from 30 to 50c. per doz. Jamaica oranges are on the market in fair color and sound condition at \$7 to \$7.50 per bbl. Some good lemons are offered. Messinas and Palermos are worth \$5 to \$5.50, and Maioris, \$5.50 to \$6.50. Baaanas are steady at \$1.25 to \$2.25 per bunch.

COUNTRY PRODUCE.

EGGS—Receipts continue large, but, as the loss from shrinkage is heavy, there is practically a shortage of strictly fresh eggs, which are worth 13½ to 14½c. per dozen. Canded stock is steady at 12 to 13c. and No. 2 and splits are easy at 8 to 10c.

BEANS—There is practically nothing doing. Prices are nominally \$1.70 to \$1.75 for hand-picked, and \$1.50 to \$1.60 for mixed.

DRIED AND EVAPORATED APPLES—The market keeps weak, though there is little doing. The opening price is likely to be about 3 to 4c. for dried and 4 to 5c. for evaporated.

HONEY—The feeling keeps strong. Dealers are still offering to pay from 3 to 4c. for buckwheat strained, 7½ to 8½c. for clover strained, and \$1.50 to \$1.60 for clover comb. The movement as yet is light. Holders are asking ¼ to 1c. per lb. more than the figures quoted for strained and 15 to 25c. per doz. more for the comb.

BUTTER AND CHEESE.

BUTTER—The supply of dairy has increased somewhat, and prices have steadied at last week's quotations. Creamery is in good demand locally, and prices have been forced above the export basis. This condition is not expected to hold good for very long. We quote: Dairy prints, 19 to 21c.; tubs, 17 to 18c.; creamery prints, 23 to 24c.; boxes, 21 to 22c.

CHEESE—The market is steady. While in some quarters the opinion is expressed that prices must come down, there is no tendency to shade quotations here at present. We still quote 11 to 11½c. to the retail trade.

PROVISIONS.

Another advance of ¼c. is noted in lard. This brings the price of tierces, 8¾ to 9c., tubs at 9 to 9½c., pails at 9¼ to 9½c. At these figures a firm feeling is manifested. Breakfast bacon and rolls have also risen ½c. in price, the bacons now being quoted

at 12½ to 13c., and the rolls at 10½ to 11c. The demand for all lines is excellent.

FISH AND OYSTERS

The oyster season has opened with Southern oysters at \$1.25, and Baltimores at \$1.50 per gal. New York mediums are quoted at 90c., and selects at \$1.25 per 100. Blue fish is quoted this week at 10 to 12c. Fresh sea salmon has declined 1c., the price now being 17c. We quote as follows: Trout, 8 to 9c.; whitefish, 7 to 8c.; perch, 3c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; blue fish, 10 to 12c.; herrings, 3c.; steak cod, 6c.; haddock, 5c.; white halibut, 13c.; frozen salmon, 12c.; fresh sea salmon, 17c.; redsnappers, 11c.; fresh mackerel, 15c. each; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1 to \$1.25; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is slightly easier, but no change in outside prices is noted. Manitoba No. 1 hard is quoted 84 to 85c., Toronto freights, and 86 to 87c. grinding in transit. There is a fair delivery of wheat and oats on the local street market. Much of the wheat is smutty, and is sold at about 60c. For sound grain, we quote the local market as follows: Wheat, white and red, 68 to 69c. Toronto; goose, 66c. Toronto; peas, 60 to 61c.; oats, new, 29 to 31c.; old, 32 to 34c.; barley, 43 to 45c.; rye, 53 to 54c.

FLOUR—There is a moderate movement. We quote: Manitoba patents, \$4.50; Manitoba strong bakers', \$4.25; Ontario patents, \$3.40 to \$3.60; straight roller, \$3.25, Toronto freights.

BREAKFAST FOODS—A good demand is noted. Prices are steady. We quote as follows: Standard oatmeal and rolled oats, \$3.40 in bags, and \$3.50 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.00.

HIDES, SKINS AND WOOL.

HIDES—Prices keep steady. A moderate business is doing. We quote: Cow-hides, No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c. Steer hides are worth ½c. more. Cured hides are quoted at 8c.

SKINS—There is a moderate delivery. Prices are steady. We quote: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring lambskins, 40 to 55c. each.

WOOL—Prices are unchanged. We quote for combing fleece, 15 to 16c., and for unwashed, 9½ to 10c.

SEEDS.

There is some movement in alsike and clover seed for which buyers are paying \$7.50 aboard at outside points for good to choice qualities.

MARKET NOTES.

Canned salmon has again advanced.

Sultana raisins are a trifle easier in the primary market.

Valencia raisins, according to a cable from Denia, have advanced another 1s. per cwt.

Currants are 3s. dearer in the primary market than they were a week ago. Local quotations are also a fraction easier.

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QUEBEC MARKETS.

MONTREAL, September 6, 1900.

GROCERIES.

SEPTEMBER opens with an improve-
ment in trade. Travelers are out
upon the road again and, as most
other people have returned from their holi-
days, business is resumed in earnest. More
over, as September is a preserving and
pickling month, a good trade is doing in
sugar, gem jars, spices and all requisites for
this particular art of the cook. Firmness is
prevailing in the sugar market. The St.
Lawrence Sugar Refinery has advanced
prices 5c. per 100 lb., but the other refinery
has not followed suit at time of writing. It
is well known, however, that the possibility
is by no means remote, although there are
some who do not predict such a step. The
London market in raw sugar has been a few
points weaker during the last few days, but
stocks on this side of the water are extremely
short. The catch of salmon is unpre-
cedentedly short and dealers have again
advanced prices on retail account. Fraser
River red sockeye is worth \$1.60. Currants
continue to advance. Sultana raisins are
quoted higher again this week. Valencia
raisins have advanced 1s. 6d. on the week's
cables. In fact, all dried fruits are firm
and advancing. Californian prunes and
evaporated peaches, pears and apricots will
be sold at about the same prices as last year.
Nuts are very high. Teas continue firm.

SUGAR.

The sugar market has taken a decidedly
firm turn, and, although prices remain at
\$5.20 for granulated and \$4.50 to \$5.10 for
yellows, there is a possibility that they may
advance. One refinery has already advanced
5c. per cwt., and it only remains for the
other to follow to make the wholesalers do
so. The cause of the rise is the exceptionally
strong statistical position of the raw article
on this side of the water. The London
market for beet shows an advance of 1s. on
the quotations of last month, but during the
last few days it has been slightly weaker.
In the United States, however, the raw
article is so scarce that one refinery has been
compelled to close down. Stocks of both
beet and cane sugars are smaller this year
than they have been for many years past.
The stocks of cane sugar are almost entirely
exhausted, and the offerings of beet sugar
for prompt shipment are decidedly limited.
A loss of 8,000 tons at sea, which means
50,000 barrels of refined sugar, is another
circumstance that lends its stiffening influ-
ence. Moreover, the demand for the refined
article is strengthening as the preserving
season draws on. During the last week
orders have come in much more frequently
than for some weeks.

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GOLDEN CROWN LOBSTER, flats and tails.
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W. S. Loggie Company,

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VEGETABLE
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SYRUPS.

The trade in syrups is slow, and prices show no change at 2½c. for barrels, 3c. for half-barrels and 3½c. for kegs.

MOLASSES.

Business in molasses has not commenced in earnest as yet, but it is expected that goods will soon be moving. Stocks are exceptionally light as evidenced by the jobbing between houses in the city, and advances in prices are expected. Sales are being made at 41c. for single puncheons, and 40c. for carlots.

CANNED GOODS.

A fair business has been done in most lines of canned goods this week. The short pack of salmon that is now certain is having its effect upon the spot market here. Some houses are now quoting spring salmon at \$1.40, others at \$1.35. Fraser River red sockeye, talls, is worth \$1.60 a dozen, and flats, \$1.75. A large number of inquiries for salmon have been received this week and many are lamenting their not making bargains when opening prices were set. Spot tomatoes are selling at \$1 per dozen, and to arrive, at 85 to 90c. Corn is still quoted at 80c. Peas are worth 77½c. to \$1.05, and beans, 82½c. In fruits, strawberries are quoted at \$1.70 to \$1.85, cherries at \$1.95 to \$2.15, and raspberries at \$1.45 to \$1.65 per dozen.

DRIED FRUITS.

VALENCIA RAISINS—Since our last report, cable advices from Denia on Valencia raisins report the market strong and note an advance of 1s. 6d. on all grades, fine off stock now being quoted at 24s. 6d., selected at 28s. 6d. and layers at 30s. 6d. Spot prices are: Fine, off-stalk, 6¾c.; selected, 7c.; and layers, 7½c. A very active trade so far as light stocks warranted has been done this week. The crop promises to be fairly large, but, coming as it does upon a bare market, and being affected as it is by high prices of other fruits, opening prices are much higher than those of last year.

CURRENTS—Sale advices from Greece say that the currant crop is showing extremely poor quality, being small in size and inferior in color. The market continues to advance. Spot goods are selling at 9 to 11c. per lb. and dealers are not eager to sell. New fruit is quoted at 10¼c. for barrels, 10¾c. for cases, and 10¼c. for half-cases of fine Filiatras. It is expected that salesmen at these high prices will soon clear out the stocks coming forward. It is calculated that orders are only of one-third the size of those of ordinary years.

SULTANA RAISINS—Are being subjected to an advance also, the first cost being 10½

to 11c. On the spot they are worth 8 to 10c.

NUTS—Advices to the trade state that the crop of Tarragona almonds now about to be gathered promises the lightest outturn on record. On spot they are worth 14 to 15c. The new crop of filberts is reported to be from 10 to 20 per cent. larger than the previous one, but prices are high. New nuts for the first half of October shipment are not being offered below 10¼c. On spot they are worth 10½ to 11c. Early shipments of walnuts from Havre are offered at 11c. On spot, walnuts have advanced, being now quoted at 8 to 9c. for Crown and 10 to 11c. for Mayelles.

CALIFORNIAN DRIED FRUITS—Prices to the retail trade are not published yet, but it is expected that values of prunes, peaches, pears and apricots will be about the same as last year.

RICE.

The demand for rice continues fair and the market is moderately active with no change in prices to note. Standard B is quoted at \$3 to \$3.10 in bags of 250 lb. Patnas are worth \$4.25 to \$4.50. Tapioca is selling at 4¾c. and upwards.

SPICES.

Business in spices is improving and values are steady. We quote as follows: Nutmegs, 25 to 50c. per lb., as to size; mace, 45 to 60c. per lb., as to quality; pimento, 10c.; cloves, 12 to 14c.; pepper, black, 15c.; white, 23c.

COFFEES.

Trade in coffees is slow and prices are steady.

TEAS.

From retailers the demand for teas has been active, but the jobbing trade is particularly slack. Advices from Japan state that the market there is steady and shows no sign of a decline. It is conceded now that high prices must prevail. Values in mediums are about 2 to 3c. higher than last year, while inferior and superior grades show an advance of 3 to 4c. per lb. The third crop of Japan teas promises to be short, like the first two gatherings. Imports of Japan tea to Canada this year amount to 1,825,515 lb. as against 4,640,428 last year.

In China teas, congous are subjected to a steady demand in Foochow, and an advance of fully half a tael can be quoted on teas equal to the United States standard. A Foochow report says that saryunes have received some attention, presumably for Canada, and the market for these is a little stronger. The market for scented teas has received increased attention, and prices have advanced 1 or 2 taels per picul.

GREEN FRUITS.

There has been no change of any note in

the market this week. Grapes are coming forward in large quantities. A little better business has been done on account of increased receipts in nearly all lines. Canadian plums and pears are coming in freely and low prices are expected next week. We quote as follows: Oranges, \$2.75 per ½-box; new Verdilli lemons, \$5.50 to \$6 per box; bananas, \$1 to \$1.50 as to quality; pineapples, 25 and 30c. each, as to size and quality; golden dates, 4½c. per lb.; Californian peaches, \$1.50 per box; Californian plums, \$1.25 to \$1.50 per box; watermelons, 20c. each; tomatoes, 18 to 20c. per basket; limes, \$1.50 to \$1.75 per box; apples, \$1 to \$1.25 per bbl., 20 to 30c. per basket; blackberries, 9c. per box; Californian pears, \$2.50 to \$3 per box; cantelopes melons, 25 to 45c. per crate; blueberries, \$1.25 to \$1.50 per box; egg plant, 25 to 35c. per basket; Canadian pears, 20 to 40c. per basket; Canadian peaches, 20 to 35c. per basket; Canadian plums, 25 to 35c. per basket; grapes 25 to 30c. per basket.

COUNTRY PRODUCE.

EGGS—There has been no change to note in the market, prices for all grades being well maintained. The demand from local buyers for small lots has been good. First grade of eggs sell at 17½ to 18c.; No. 2, at 13 to 14c., and culls at 10 to 11c. per doz.

MAPLE PRODUCT—Business in maple product has been very quiet and prices are nominal. Syrup sells at 70 to 75c. per tin of 14 lb., 50 to 60c. per tin of 10 lb., and 6½ to 7½c. per lb., in wood. Sugar is worth 8 to 9c.

HONEY—There is nothing new to note in honey. White clover honey is quoted at 14 to 15c.; white extracted, in large tins, 9 to 9½c., and in small tins, 10 to 10½c., and buckwheat extracted, 7½ to 8½c.

POTATOES—Farmers are selling bags of 75 to 80 lb. at 25c. each. Local dealers are paying 35c. on track for bags of 90 lb. Stock is reselling at 45c. per bag of 90 lb.

BEANS—Only a small jobbing trade is passing in beans, and the trade rules quiet. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

ASHES—The receipts are small, and the market is quiet. Quotations are: \$5.00 for first pots, \$4.50 for second, and first pearls, \$5.25.

PROVISIONS.

The demand for smoked meats and lard is particularly active. All prices are firm. We quote: Heavy Canadian short cut mess pork, \$19.00; short cut back pork, \$18.00; selected heavy short cut mess pork, boneless special quality, \$20.00; Hams, 12 to 14c., and bacon, 11 to 14c. per lb. Refined lard compound (Fairbank's) 7¾c. per lb. in tierces and 8¼c. per lb in pails;

Snow White and Globe compound, 7½c. per lb. in tierces and 7¼c. in pails; cottolene, 8¾c. per lb. in tierces and 8¼c. in pails; pure Canadian lard, 9 to 9½c.

FLOUR AND GRAIN.

FLOUR—There has been no new feature to note. Prices are steady. We quote: Manitoba spring wheat patents, \$4.50; winter wheat patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.60 to \$1.65, and Manitoba strong bakers', \$4.00 to \$4.20.

GRAIN—All grain is very steady. We quote: Wheat, No. 1 hard, 75c.; oats, old, 30½c.; new, 30c.; corn, 43 to 44c.; peas, old, 71c.; new, 68½ to 69c.; rye, 57½c.; barley, 47½., and buckwheat, 57c.

FEED—The tone of the feed market is firm under a good demand. We quote: Manitoba bran, in bags, \$16; shorts, \$16; mouille, \$18 to \$22; Ontario bran in bulk, \$15, and shorts, \$16.50 to \$17 per ton.

OATMEAL—The market is featureless. Rolled oats range from \$3.30 to \$3.45 in the wood, and \$1.60 to \$1.67½ per bag.

HAY—There is a good demand for baled hay, and the market is active at firm prices. We quote: No. 1, \$9; No. 2, \$8.00 to \$8.25, and clover, \$7 to \$7.50 per ton, in carload lots.

CHEESE AND BUTTER.

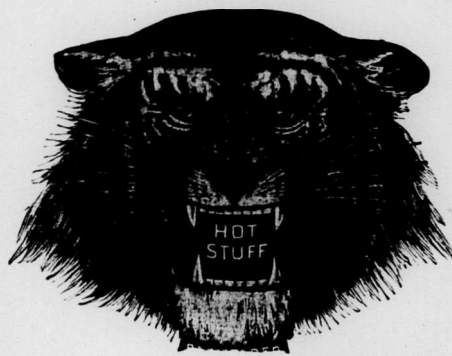
CHEESE—Cheese is a little firmer than it was last week. Although the high prices of three weeks ago have not been restored, yet the market has about recovered from the severe shock it has sustained and business is again on a solid basis. Finest Western makes are worth 10⅝ to 10⅞c.; finest Eastern makes, 10½ to 10¾c.; finest Quebec makes, 10⅜ to 10⅝c. Shipments from Montreal port continue to show an increase over those of last year. To date the total number of boxes shipped from Montreal and Portland total 1,288,533, as compared with 1,115,643 boxes during the corresponding period last year. The combined exports from Montreal, Portland and New York for the season amount to 1,600,672, against 1,299,418 boxes for the corresponding period last year, showing an increase of 301,254 boxes. It may be that this fact prevents the Canadian cheesemaker from obtaining the high price of 12c. per lb. which he secured last season at the boards, and which, a few weeks ago, he had again hoped to be the market valuation. To the fact that we have shipped more goods is to be added the consideration that the drought in England last year lowered the English production. Stocks of Canadian and American cheese show an increase of 100,000 boxes over those held at the same time last year.

BUTTER—In butter there is a difference between buyers and sellers that does not admit of any activity and consequently

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really good articles which become popular on their merits

Clark's Sliced Smoked Beef has a ready sale.



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GEO. A. BAYLE,FOR SALE BY Wholesale and Retail Grocers
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hotter than I am!**BAYLE'S TOBASCO****PEPPER SAUCE.****ST. LOUIS, U.S.A.**

HOUSE CLEANING GOODS

should be kept well to the front during the next
six or eight weeks, especially such lines as . . .

BOECKH'S BRUSHES AND BROOMS

as people are generally cleaning up at this time of
the year, in preparation for the winter, and of
course require such articles as scrub brushes,
whisks, brooms, feather dusters, etc. A reliable
article at a reasonable price is the rule of . . .**Boeckh Bros. & Company,**

80 York Street, TORONTO.

S. H. EWING & SONS

— 96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.

Consult us now, as we have some splendid values in these brands. Wholesale only.

—SAMPLES AND PRICES ON APPLICATION—

business is quiet. Buyers will pay only 21 to 21 1/4 c. for finest creamery while sellers ask 22c. Seconds are worth 20 to 21 1/2 c. and dairy butter 17 1/2 to 17 3/4 c. Exporters have been advised by their English houses to stop buying as the advances in prices have checked the demand there. It seems to be only the scarcity of finest butter that keeps up the price here. To date, 169 553 packages of butter have been shipped from the port of Montreal, as compared with 222 354 packages for the same period in 1899, showing a decrease of 52,801 packages. On the London market Canadian butter is worth 104s. to 110s.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., September 5, 1900.

THE week has been somewhat broken by the holiday which resulted in making Tuesday particularly busy. The day was quietly spent, people largely going out of town. There is fair business. Raisins have attention as regards futures. Buyers, owing to high prices, have, so far, not bought largely. Cheese has surprised buyers, who find it hard to replace at prices at which they sold. The wide difference in the price of Manitoba and Ontario flours quite puzzles the trade. The Exhibition, which opens on September 10, gives promise of being a success. Space was largely taken much earlier than usual. Following the somewhat doubtful lead of other cities, more attention will, this year, be given to amusements. If this tendency continues to increase the term "industrial exhibition" will have to be dropped.

OIL — While the Canadian product is held by many to be equal to the American, the latter holds by far the larger part of the demand, even at the higher figures. The fact that it can be brought by water and therefore cost less for freight may be one reason, though this is no advantage to the consumer, it being the higher-priced goods. Sales, particularly for later delivery, are

large. It is said that at some outside points prices are shaded below city figures. In lubricating oils, values show no change, but a fair business is doing. Cod oil is quite freely received. This is a primary market for this product. Prices hold at even figures. Paint oils hold firm, and, being rather out of season, have light sale.

SALT—Quite a large quantity of Liverpool coarse salt arrived during the week and went into consumption, it being both to the interests of buyers and sellers to sell ex ship rather than out of stock. Prices are firm, the present high freights being an important factor. Further arrivals are expected shortly. Spot stocks are quite large. Demand is good. English factory-filled is dull. Canadian has a steady sale. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—There is a steady sale. Strawberries seem a short line. They are good sellers here. The pack was not large. American peaches are offered below Ontario prices. The stock is better than usual. The fruit is large and nice. Vegetables show no change in price, though corn and tomatoes are rather easier. Prices will show little change till new goods arrive. Meats have a good sale. In prices our dealers did not get the full advantage of the advance in packers' prices. Salmon is held at advanced figures. The introduction of the lower-priced goods has somewhat unsettled the market. Local fish products are firmly held. Sardines are freely sold.

GREEN FRUITS—Ontario grapes are here, and occupy much attention; dealers say, much more than profits warrant. First arrivals sell at good figures. In apples, United States fruit still has the market for

best goods. Local stock, as yet, is quite poor, and the price low. There is an improved sale. Oranges are dull. Jamaicas are shortly expected. Lemons keep quite high. There is but a fair sale. Bananas are ample stock. The sale is somewhat affected by other fruits. A few melons are still to be seen. In pears, barrel goods are more freely used, as Californian fruit is somewhat higher. Particularly fine quality is offered. Peaches have been somewhat scarce. A few Delawares are offered. In plums, the few Ontarios which have been received found very little sale. Californian plums are still in fair demand.

DRIED FRUITS—Malaga raisins have been quoted and at quite reasonable figures. Dealers are anxiously waiting for the figures on Californian fruit. These are likely to be named at any time; in fact, before this report reaches the trade. Owing to the high price of Valencias, buyers have not bought largely. Spot goods are scarce, and even in United States markets it is difficult to buy. In currants, dealers with stock hold prices firm at the advance. And while new have not been quoted, it is not thought prices will be any lower. In figs, there is little information. The plague will largely, it is expected, affect importations. Our trade do not take kindly to Californian stock. It is thought Californian prunes will open quite low, and a large sale is expected. Dates and peels have been freely bought. Evaporated peaches and apricots continue to advance. This is a small market unless at low figures. In evaporated apples, low figures have been quoted on new goods. In onions, the American have the market. Prices in the best grades of peanuts have slightly advanced.

DAIRY PRODUCTS—Eggs are rather slow and there are but fair receipts. Prices are unchanged. Butter is scarce and higher. There is a good demand, and right stock brings full figures. While little creamery is offered, it brings a good price. In cheese, even the high prices are not making a large output. It has been impossible to get the

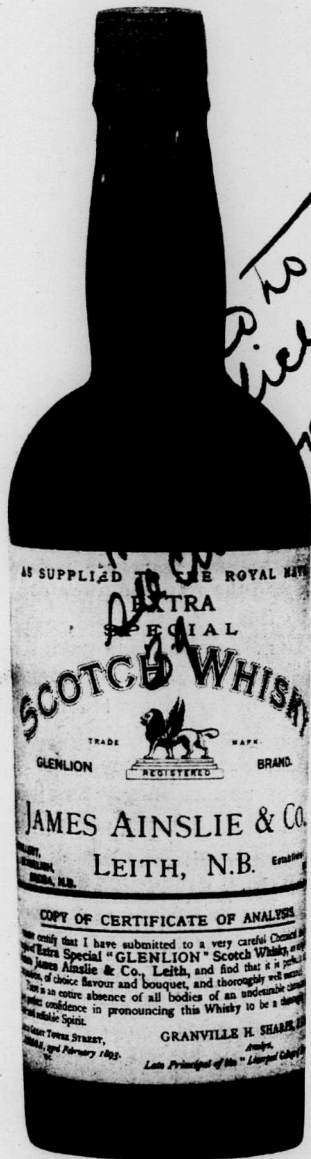
THE BEST YET IMPORTED

We have just been appointed sole agents in Canada for

James Ainslie & Co.

OF LEITH (SCOTLAND)

distillers of the celebrated "Glenlion" brand of Scotch whisky as supplied to the Royal Navy.



This firm was established in 1819, and is one of the oldest and most reliable in existence.

Their whiskies are all matured in wood, they are perfectly pure and possess a very fine mellow flavor. Send us your order for a sample case.

We can supply it in casks or in bottles.

L. Chaput, Fils & Cie.

Wholesale Grocers and Tea Importers

MONTREAL.

Small sample bottle sent free on application.

milk. In local market stock is light. Values are really below factory figures. Prices have lead to competition among exporters, and the wholesale grocery trade have not been so freely asked to buy.

SUGAR—There is a fair sale at firm figures. The feature for some time has been the absence of outside sugars offering.

MOLASSES—There is little doing. Prices are firmly held. Stocks are not large. In barrel goods, there is a wide range in goods offered, and not all American stock is New Orleans, quite a quantity being mixed goods. Even in New Orleans, there is a wide range in quality.

FISH—Business is rather quiet. Prices show little change. Pickled fish have an improved sale. There is some Shelburne and Eastern stock offered, so the market is better supplied than for some time. There is little doing in fresh fish, though some fine shad are still being offered. Fine pickled shad are offered at the usual figures. Smoked herring are in light supply, and quite firm figures are named. Boneless fish have an improved sale. We quote as follows: Large and medium dry cod, \$3.00 to \$3.25; small, \$1.75 to \$2.00; pickled shad, \$4.50 to \$5.00; haddies, 4½ to 5c.; smoked herring, 8½ to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.65 to \$1.70 per 100; pickled herring, \$1.75 to per \$2.25 half bbl.; halibut, 8 to 10c.; shad, 10 to 11c. each.

PROVISIONS—The sale of barrel goods shows little life. Prices are quite firm. Very little is doing in smoked meat. Lard shows quite an advance. Stock held is not large.

FLOUR, FEED AND MEAL—Even with the high figures for Manitoba, as compared with Ontario grade, the former has a large sale. In the latter flours, a rather firmer tendency is expected. Oats and eatmeal have but a fair sale. Prices are at least no higher. Feed is still scarce. Cornmeal is firm, and has a large sale. In barley there is no change, and little business. Blue peas are quite scarce. Beans show little sales. Buyers are waiting prices on new goods. Hay is low. We quote as follows: Manitoba flour, \$4.80 to \$5.00; best Ontario, \$4.00 to \$4.10; medium, \$3.65 to \$3.85; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$2.1 to \$2.2; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$3.80 to \$4.00; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50.

ST. JOHN NOTES.

Mr. Cloyes, representing The Boston Molasses Co., was in the city during the

week, and with Hunter White, the local man, called upon the trade.

Geo. E. Barbour has some fine Shelburne pickled herrings in half barrels.

Shad is perhaps our finest pickled fish. James Peterson is offering some extra stock.

The large space in THE GROCER given to the meeting of the Maritime Board of Trade was much appreciated by Eastern grocers.

The death of W. F. Harrison removes one of the oldest of our wholesale grocers. In past years, with his brother in the old firm of J. & W. F. Harrison, they were among the largest dealers in heavy groceries in the city. The stores of the wholesale grocers were closed during the time of the funeral.

MANITOBA MARKETS.

Winnipeg, September 3, 1900.

TRADE is quiet, and the extremely unfavorable harvest weather of the past week has rendered the outlook somewhat gloomy. Up to Saturday, August 25, the weather had been very favorable, and all reports showed that the yield of wheat was turning out decidedly heavier than had been anticipated. With Sunday, August 26, came a series of thunderstorms with tremendous downpours of rain and most destructive winds. The Northwest Territories were even visited with a heavy fall of snow, and on Saturday the rain descended in torrents and no man can say what the result will be, so like the wise lieutenant in Kipling's story of the Lost Legion, who said: "There seemed nothing to do but sit tight and say nothing so I did that." Collections, as might be anticipated, are slow and difficult to make.

FLOUR—Business is nominal, and there has been no change in price for the week. Ogilvie's Hungarian Patent is quoted at \$2.20; Glenora, \$2.05; Manitoba, \$1.60; Lake of the Woods Milling Co. five roses, \$2.20; Patent, \$2.05; Medora, \$1.60.

CEREALS—No change has occurred in price during the week. Rolled oats, \$1.75 to \$1.80; standard oatmeal, \$2.35; granulated ditto; split peas, \$2.50; pot barley, \$2.30 to \$2.40; pearl barley, \$3.75 to \$4; beans, \$2.15, cornmeal, \$1.45.

RICE—Market very firm but no change in price reported. We quote: B rice, 4¼ to 4½c.; Patna, 5¼ to 5½c.; Japan, 5¼ to 5½c.; sago, 4c.; tapioca, 5 to 5½c.

EVAPORATED AND DRIED FRUITS—The current situation still continues to attract attention, and prices here have advanced ½c. during the week. Quotations are: Filiatra, barrels, 10c., cases, 10¼c.; cleaned currants, 11c., and still further advances expected. Raisins continue high and firm, although new goods are not quoted upon as yet. New prunes are expected within the

month. Apricots are very firm and advancing 12 to 13c. Peaches are also higher, unpeeled, 11c. Pears, 12½ to 13c.

CANNED GOODS—Canned fruits are all firm. Cherries are now quoted at \$4.50 and practically no more can be obtained by jobbers here. Raspberries, \$3.25 in syrup and \$3.50 in sugar; strawberries, \$3.70 in syrup and \$4 in sugar. New plums and peaches are not quoted on but are stated to be much in advance of last year. Tomatoes (new pack) \$2.25 to \$2.30.

CANNED FISH—Salmon is much higher, and latest prices from the Coast indicate that cohoes here will be \$6 and \$7 for sockeye. In many instances quotations have been withdrawn. It is now known, without doubt, the pack is very short.

CANNED MEATS—Are firm, though no fresh advances are quoted this week. American meats are much higher than Canadian.

SUGAR—A further advance of 5c. per hundred is reported. This makes the price here \$6 for granulated and \$5.35 for bright yellow. The market is very firm.

MOLASSES—New Orleans, per gal., 37 to 40c.; Porto Rico, 45 to 46c.; Barbadoes, 50 to 55c. Syrup, bright, 3c.; medium, 2¾c.

TEA—New Japan teas are arriving this week and the better grades are considered good value.

GREEN FRUITS—As usual, Ontario fruit is arriving in poor condition and has to be sold by auction. Practically 2½ cars were sold in this way during the week and prices realized were very low. It is the old story of bad packing. Smaller shipments coming in by express are in very fair condition. Californian fruits of all kinds are in full supply and of excellent quality. Crawford peaches, \$1.45; other varieties, \$1.15 per case; plums, \$1.50 to \$1.60, according to variety; Ontario plums, \$1.15 per basket; Ontario peaches, \$1.15; Ontario pears, \$1; tomatoes, 60c.; oranges are out of market at the moment, but price is nominally \$5 to \$5.50; lemons continue at \$7 and 360 are now the largest size obtainable; bananas, \$2.50 to \$2.75; Duchess apples, \$3.50; crabapples, \$5 per barrel; watermelons are off the market. Tokay grapes are arriving in very fine condition and selling at \$3.25 per crate of 25 lb.

BUTTER—Creamery butter continues firm at 19c., factories, notwithstanding the

1000

FREE

CATCH PHRASES & IDEAS.

A little book worth its weight in gold. To All who Write Ads, Show Cards, Circulars or other Business Literature. The price is 50c., but you can get it by simply filling out one of our blanks, which will be sent you promptly on request. Address
The Advertising World, Columbus, Ohio.

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

A popular name — **“ROBERTS”**

especially when connected with

KHAKI BUTTER SCOTCH, a first-class, old-fashioned toffee in new form and package. Sells well with fair profit.

CANADIAN BUTTER NUTS are made specially for the Canadian market. Are pure and wholesome. Made from best materials. Attractive package.

Your customers who want **PURE, RELIABLE** confectionery will appreciate these goods.

EBENEZER ROBERTS, LIMITED, LONDON, ENG.

Canadian Agents: **C. E. COLSON & SON, MONTREAL.**

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day **THE FINEST PICKLE IN THE WORLD.** 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE — Cases of 2 Dozen.

5-Case Lots and over - - - \$3.20 Per Dozen.
Less Quantity, - - - 3.30 "

GILLARD'S SAUCE is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over - - - \$1.40 Per Dozen.
Less Quantity - - - 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

B

“BEE”

STARCH

B

THE SEASON'S SUCCESS.

LIVE GROCERS ARE MAKING MONEY SELLING IT.

BEE STARCH CO., MFRS., - 10 Lemoine St., Montreal.

Montreal drop. The demand is still very fair.

DAIRY BUTTER—Supply is very large and the quality is again improving with the cooler weather. Price continues to range from 12 to 14c.

CHEESE—Market is firm at 9½ to 10c. There is a good deal of shading between these points as the cheese is very variable in quality this year.

EGGS—Eggs are a drug on the market just now, the supply being large and the warm, damp weather making the keeping of them a problem. The price has dropped to 11c., Winnipeg.

CURED MEATS—Market is firm and prices have remained unchanged throughout the week.

MARKET NOTES.

Mr. Codville, of Codville & Co., has returned from the East.

Mr. J. Y. Griffin, of J. Y. Griffin & Co., is on a business trip to the East.

E. B. Nixon, buyer of groceries for the H. B. Co., is on his usual fall trip to Eastern and Southern cities.

Fairley's Emporium, of Carberry, which is one of the most up-to-date departmental stores, has just installed a six-multiple drawer cash register system. They recently added a large confectionery branch to their other departments.

Mr. J. C. Crome, with other commercial men, is celebrating the opening of the chicken season at Reaburn. There was quite an exodus from the city on Friday evening, but the downpour on Saturday has not been favorable to heavy bags.

Winnipeg has been haunted of late by a firebug, and many have cause to mourn his visit. J. McLeod Holliday, who had an old-established business in the jobbing of smallwares, lost his entire stock on Tuesday, but, being one of our most energetic men, he has already secured premises at 171 McDermott Street east, and will immediately reopen with a new stock.

1,000 CHEESE TRIERS.

The grocery trade in Canada have seldom, if ever, been able to purchase a first-class trier for cheese and butter, and they have had to send to New York or France for the same. It will not now be necessary for them to do so, as The A. F. MacLaren Imperial Cheese Co., Limited, have specially manufactured 1,000 cheese triers, which, if purchased in the regular way in the retail hardware stores, would cost considerably more than that firm is prepared to put the cheese triers in at. In another part of this paper will be found the firm's advertisement, which deals with the matter.

AMONG TORONTO RETAILERS.

Keeping His Good Name.

I had occasion the other day to call on a young grocer who is doing a steadily-increasing trade in high-class groceries. I found him in the "back shop" with an assistant, sorting out several baskets of tomatoes. He was going through them so carefully that he was practically throwing away one basket out of four. I asked him: "Can you get more for your tomatoes by sorting them carefully?" "Yes and no," he answered; "I could get more money to-day for the four baskets if I put the good ones on top and hid the poor ones, but in the end it would not pay. I have as much interest in to-morrow's business as in to-day's, so I am not going to lose the confidence of a customer, and thus hurt to-morrow's trade by sending out poor tomatoes, for the sake of a few cents. Besides, if I were to leave all these tomatoes at my store door, and each person examined them, the fact of the poor ones being there would limit their sale, and I might have one or two baskets left over, in which case the loss would be greater, directly as well as indirectly."

Here is practical business logic. The man who would have his business extend must keep to-morrow's trade ever in view and be ready to make any small sacrifice that may be necessary in order to maintain a "good name," a reputation for honesty and cleanliness, two prominent characteristics of a first-class grocer.

A Tea Window.

C. H. Cooper, who several months ago bought out Caldwell & Hodgins, Queen street west, Toronto, is endeavoring to retain the excellent trade in teas and coffees that the late firm enjoyed. To this end he has spent some time and thought to good advantage in dressing one of his windows to advertise teas. The back of the window, which is an ordinary one, is filled in with tea chests. In this is a card "Choicest new season's Indian, Ceylon and China teas; reduced rates for quantities." The floor of the window is covered with the leaves and matting material in which the tea chests are packed. In the foreground urns of various sizes are arranged, showing to excellent advantage the fine range of teas carried. Cards in each urn show the range of prices to be 25, 40, 50, 60 and 80c. In the front of them all is a small glass case, holding a few pounds of gold tips and silver tips, which the initiated recognize at once as tea to be found only in stores which are thoroughly acquainted with the tea trade. To dress a window once in a while in this way and to have customers see the high

qualities handled is one of the best means by which to win a reputation as a specialist in high-class goods.

THE RAMBLER.

HE CAME AND SAW AND BOUGHT.

Among the largest orders that The Pure Gold Manufacturing Co., Limited, of Toronto, sent out last week was one to a firm in Trinidad, British West Indies. The company has for some years been shipping flavoring extracts to the firm in question. Recently, the head of the firm was in New York, and while there he decided to come on as far as Toronto. While there, he was so impressed with what he saw in the warehouse and factory of The Pure Gold Manufacturing Company, Limited, that he left an order for goods covering nearly every line which it makes.

The incident is not without a moral.

ONE OF LIFE'S INCONGRUITIES.

People leave the country and live in the city for 50 weeks to get money and in the summer they go back to the country for two weeks to get health.

And yet people persist in telling us that health is the greatest of all wealths.

A GOLD MEDAL FOR "IMPERIAL."

At the World's Fair in Chicago in 1893 MacLaren's "Imperial" potted cheese succeeded in scoring the highest possible points. Word now comes from the Paris Exposition that the same brand of cheese has been awarded the gold medal in the competition class. The manufacturers, The A. F. MacLaren Imperial Cheese Co., Limited, are certainly to be congratulated. "Imperial" cheese is now shipped to nearly every quarter of the globe.

PERSONAL MENTION.

Mr. Underhill, buyer for the firm of McClarty Bros., Owen Sound, is in Toronto this week.

Mr. E. B. Nixon, of the Hudson's Bay Co., Winnipeg, is in Toronto on one of his periodical buying trips.

Mr. H. Tindale, Arthur, Ont., was in Toronto last week. He was the first man to pay his subscription to THE CANADIAN GROCER at its new building, No. 10 Front Street east.

TENDERS WANTED.

Tenders wanted for purchase of stock, book debts and real estate belonging to the estate of Savage Bros., Revelstoke, B.C. Full particulars on application to

J. B. SMITH.

(36)

Revelstoke, B.C.

CURRENT MARKET QUOTATIONS

September 6, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for quantities, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices see page 24.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, per lb	.....	.....	.....	.....	19	21
" " pound blocks.....	.....	.....	.....	.....	18	20
" " tubs, best.....	.....	.....	.....	.....	17	19
" " tubs, second grade.....	.....	.....	.....	.....	14	16
Creamery, tubs and boxes.....	21	21½	22	23	20	22
prints and squares.....	22	22½	23	24	21	22
Cheese, new, per lb.....	11	12	11½	11½	10½	11
Eggs, new laid, per doz.....	17	18	12½	13½	12	13

CANNED GOODS

	Montreal.		Toronto.		St. John, Halifax.	
Apples, 3's.....	80	90	0 85	0 90	1 00	1 10
gallons.....	2 20	2 25	.....	2 25	2 25	2 40
Asparagus.....	2 20	2 25	2 00	2 40	.....	.....
Beets.....	1 00	1 00	1 40	1 70	1 50	1 60
Blueberries, 2's.....	.....	.....	75	85	85	90
Beans, 2's.....	85	95	85	95	90	95
Corn, 2's.....	80	1 20	1 10	1 15	1 25	1 30
Cherries, red, pitted, 2's.....	2 00	2 15	2 00	2 25	2 30	2 40
" white.....	2 00	2 15	2 00	2 25	.....	.....
Peas, 2's.....	85	90	75	90	90	95
sifted.....	1 10	1 10	90	1 00	1 10	1 15
extra sifted.....	1 20	1 20	1 00	1 25	1 25	1 25
Pears, Bartlett, 2's.....	1 60	1 60	1 50	1 50	1 50	1 50
" 3's.....	2 10	2 10	2 00	2 40	2 25	2 50
Pineapple, 2's.....	2 15	2 40	2 25	2 50	2 15	2 25
" 3's.....	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's.....	1 50	1 90	1 75	1 90	.....	1 85
" 3's.....	2 25	2 90	2 50	2 60	2 70	2 85
Plums, green gages, 2's.....	1 25	1 35	1 10	1 25	1 30	1 60
Lombard.....	1 20	1 25	1 00	1 10	1 30	1 60
Danson, blue.....	.....	.....	.....	1 00	1 10	1 30
Pumpkins, 3's.....	85	.....	85	.....	1 00	1 25
gallon.....	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's.....	1 60	.....	1 60	1 80	1 70	1 80
Strawberries, 2's.....	1 70	1 85	1 60	1 80	1 75	1 80
Succotash, 2's.....	1 25	1 25	.....	.....	1 10	1 15
Tomatoes, 3's.....	90	1 00	85	90	1 05	1 10
Lobster, talls.....	3 15	3 20	3 15	3 25	2 50	2 75
" 1-lb. flats.....	3 65	3 75	3 35	3 40	.....	2 75
" ½-lb. flats.....	1 75	1 85	1 75	1 80	.....	1 65
Mackerel.....	1 25	.....	1 30	1 35	1 25	1 35
Salmon, sockeye, talls.....	1 50	1 60	1 52½	1 55	1 35	1 50
" " flats.....	1 45	1 60	.....	.....	1 30	1 35
" " Horseshoe.....	1 45	1 60	.....	1 60	.....	1 60
" " Clover Leaf, talls.....	4 " 9 "	4 " 10 "	.....	1 57½	.....	.....
" " Clover Leaf, flats.....	10 " 25 "	10 " 25 "	.....	1 55	.....	.....
" " Cohoos.....	5 " 9 "	5 " 10 "	.....	1 75	.....	.....
" " Cohoos.....	10 " 25 "	10 " 25 "	.....	1 70	.....	.....
Sardines, Albert, ¼'s.....	11½	12½	12½	13	14	15
Sportsman, ¼'s.....	20	21	20	21	20	21
" " Sportsman, ½'s.....	11½	12	.....	12½	.....	12
" " key opener, ¼'s.....	9	11	10½	11	16	18
" " " " ½'s.....	18	18	18½	23	10	11
" " P. & C., ¼'s.....	20	22½	23	25	23	25
" " " " ½'s.....	27½	30	33	36	33	36
" " Domestic, ¼'s.....	3¾	4¾	4	4½	3¾	4
" " Mustard, ¾ size, cases.....	7	8	9	11	.....	.....
" " 50 tins, per 100.....	7 50	11 00	8 50	9 00	10 00	11 00
Haddies.....	.....	90	1 00	1 15	90	1 00
Kipperd Herrings.....	1 40	1 50	1 00	1 60	90	1 00
Herring in Tomato Sauce.....	1 30	1 50	1 55	1 60	.....	2 00

CANDIED PEELS

Lemon, per lb.....	11	11½	11	12	.....	13
Orange, ".....	11½	12	12	13	.....	14
Citron, ".....	14½	15	15½	17	.....	16

GREEN FRUITS

Cocoanuts, per sack.....	.....	.....	3 75	3 75	3 50	3 75
Pineapples, each.....	10	20	15	20	13	15
Tomatoes, per basket.....	12	18	12½	15	20	22
Californian pears, per box.....	1 90	2 35	2 00	2 50	2 75	3 00
Black currants, per basket.....	.....	60	.....	.....	.....	.....
Lemons, per case.....	7 00	7 50	5 00	6 50	5 00	6 00
Harvest apples, per basket.....	20	30	10	25	.....	.....
Watermelons, each.....	20	30	20	30	30	35
Bananas, per bunch.....	1 00	1 25	1 25	2 25	1 25	2 30
Lawton berries, per quart.....	.....	5	.....	8	.....	.....
Canadian peaches, per basket.....	20	30	25	65	8)	1 00

SUGAR

Granulated St. Law'ce and Red.....	5 20	.....	5 33	5 25	5 30	.....
Granulated, Acadia.....	5 15	.....	5 33	.....	.....	.....
Paris lump, bbls. and 100-lb. bx.....	5 80	.....	5 88	5¾	6	.....
in 50-lb. boxes.....	5 90	.....	5 98	.....	.....	.....
Extra Ground Icing, bbls.....	5 70	.....	5 55	6 35	.....	.....
Powdered, bbls.....	5 45	.....	5 30	6 10	5¾	6
Phoenix.....	5 10	.....	5 18	.....	.....	.....
Cream.....	5 10	.....	5 18	.....	.....	.....
Extra bright coffee.....	5 05	.....	5 13	4¾	5	.....
Bright coffee.....	4 95	.....	5 08	4¾	4¾	.....
Bright yellow.....	4 80	.....	4 98	.....	.....	.....
No. 3 yellow.....	4 65	.....	4 83	4	4¾	.....
No. 2 yellow.....	4 60	.....	4 88	.....	.....	.....
No. 1 yellow.....	4 50	.....	4 68	.....	.....	.....

HARDWARE, PAINTS AND OILS

	Montreal.	Toronto.	St. John Halifax.
Wire nails, base.....	3 10	3 10	3 20
Cut nails, base.....	2 60	2 60	2 85
Barbed wire, per 100-lb.....	3 20	3 30	3 50
Smooth Steel Wire (oiled and annealed, etc.), base.....	3 00	3 00	.....
White lead, Pure.....	6 75	6 87½	6 80
Linseed oil, 1 to 4 bbls., raw.....	80	78	80
" " boiled.....	83	81	83
Turpentine, single bbls.....	60	60	70

SYRUPS AND MOLASSES

Syrups.....	.....	.....	.....
Dark.....	2	30	32
Medium.....	2¼	35	37
Bright.....	2¾	37	34
Corn Syrup, barrel, per lb.....	2½	2½	36
" " ½ bbls. ".....	3	3	.....
" " kegs.....	3½	3½	.....
" " 3 gal. pails, each.....	1 50	1 50	.....
" " 2 gal. ".....	1 20	1 20	.....
Honey.....	90	1 00	.....
25-lb. pails.....	1 20	1 40	.....
35-lb. pails.....	.....	.....	.....
Molasses.....	.....	.....	.....
New Orleans.....	25	35	23
Barbadoes, new.....	40	41	37
Porto Rico.....	.....	38	42
Antigua.....	35	36	34
St. Croix.....	.....	.....	36

CANNED MEATS

Comp. corn beef, 1-lb. cans.....	1 65	1 75	1 60	1 65	1 60	1 70
" " 2-lb. cans.....	2 80	3 10	2 85	3 00	2 60	2 75
" " 6-lb. cans.....	.....	8 25	.....	8 25	8 75	9 25
" " 14-lb. cans.....	21 00	22 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can.....	.....	2 75	.....	2 60	2 50	2 80
Lunch tongue, 1-lb. can.....	3 00	4 15	.....	3 00	3 00	3 25
" " 2-lb. can.....	6 00	8 00	.....	7 00	5 80	6 00
English brown, 1-lb. can.....	.....	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can.....	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can.....	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can.....	.....	1 50	.....	1 50	1 40	1 50
" " 2-lb. can.....	.....	2 45	.....	2 20	2 25	2 30
Soups and Boull, 2-lb. can.....	.....	2 50	.....	1 80	1 75	1 80
" " 6-lb. can.....	.....	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s.....	1 70	1 70	1 65	1 70	.....	2 00
" " 1's.....	3 10	2 80	2 80	2 95	.....	3 25

FRUITS

Foreign.....	.....	.....	.....	.....	.....	.....
Currants, Provincials, bbl.....	8¾	9¾	.....	.....	.....	.....
" " ½-bbls.....	8¾	9¾	.....	.....	.....	.....
" " Fillatras, bbls.....	10	10	.....	.....	6½	7
" " " " ½-bbls.....	9½	10½	.....	.....	.....	.....
" " " " cases.....	9½	10	.....	9	9½	.....
" " " " ½-cases.....	11	11	.....	9	9½	.....
" " Patras, bbls.....	.....	10	.....	9½	10	.....
" " " " ½-bbls.....	.....	10	.....	9½	10	.....
" " " " cases.....	.....	10	.....	9½	10	.....
" " " " ½-cases.....	.....	10	.....	9½	10	.....
Vostizzas, cases.....	10	11	10½	12	.....	.....
Dates, boxes.....	.....	5	4½	6	5½	6½
Figs, 10-lb. boxes, per lb.....	75	1 10	12½	14	10	14
" " 20 & 25-lb. boxes, per lb.....	.....	14	18	.....	.....	.....
" " Mats, per lb.....	.....	.....	18	.....	.....	.....
" " Naturals, per lb.....	.....	.....	13	.....	.....	.....
" " 1-lb. glove boxes.....	.....	.....	13	.....	.....	.....
Prunes, California, 30's.....	.....	11	10	10½	10	12
" " 40's.....	8½	10	8	8½	8	9
" " 50's.....	8	9	7½	8	8	8½
" " 60's.....	7½	8½	7	7½	7½	8
" " 70's.....	7	7½	6½	7	7	7
" " 80's.....	6½	7	6¾	6¾	6¾	7
" " 90's.....	.....	.....	6¾	6	6	6¾
" " U's.....	.....	.....	7½	8	.....	.....
" " Bosnia, A's.....	.....	.....	7½	8	.....	.....
" " " " B's.....	.....	.....	6¾	7	.....	.....
" " " " U's.....	.....	5¼	.....	.....	6	7
" " " " Selected.....	.....	8	.....	9	6¾	

ENGLAND'S MEAT SUPPLY.

"So far as the wholesale meat markets in London are concerned, each succeeding year shows a huge increase in the quantity imported from America and the colonies and a gradual diminution in the bona-fide English supply," says the London Telegraph "Every annual report repeats the same story and proves that dealers are relying more and more on breeders abroad. Of the meat sold last year at Smithfield, only 27.3 per cent. was country killed, the percentage in 1898 being 27.8; and 15.5 per cent., as against 19.7 per cent., town killed. Thus but 42 per cent. of the entire consumption was forthcoming from the provinces. Foreign countries supplied 14.2 per cent., America 23 per cent. and Australia and New Zealand 20 per cent. Probably the confiding consumers will never know how much of the last mentioned items they paid for at the rate of best English fed and ate in the belief that it was the roast beef of old England."

The Elder-Dempster Co. have bought a fleet of 35 steamers from The British and African Steam Navigation Co.

Abram Bigsby has been appointed harbor-master at Guysboro', N.S., to succeed Thomas O'Connor.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

A SURE WINNER

of trade. It eats well, sells well, pays well.

Cracker Jack

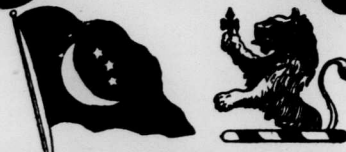
The new confection.

WARREN BROS. & CO.

TORONTO.

Sole Wholesale Agents for Canada.

THE SIRDAR'S REGISTERED



MOCHA

Makes the most delicious cup of coffee obtainable.

Any person selling or putting up imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 88 Grey Nun St., Montreal

	Montreal,		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	24	23	28	25	30	
Old Government Java	27	22	30	25	30	
Rio	10	9 1/2	12 1/2	12	13	
Santos	29	26	30	29	31	
Plantation Ceylon	25	22	25	24	28	
Porto Rico	22	22	25	24	26	
Guatemala	18	15	20	18	22	
Jamaica	13	13	18	13	15	
Maracaibo						
NUTS						
Brazil			15	16	8 1/2	9
Valencia shelled almonds	27	28	25	30	22	25
Tarragona almonds	13	14	14	13	15	15
Formegetta almonds	25	33	35	40		
Jordan almonds	6 1/2	8	9	10	9	10
Peanuts (roasted)	5 1/2	7	7	9		
" (green)	3	3	3	5	4	00
Cocoanuts, per sack			60	60	70	
per doz.	12	13	14	9	12	
Grenoble walnuts	9	10	10 1/2	11	9	10
Marbot walnuts	8	9	9	9	10	
Bordeaux walnuts	9 1/2	10 1/2	10	9	10	
Sicily filberts	12	15	10	11	10	11
Naples filberts	19	20	23	25	12	14
Pecans						
Shelled Walnuts						
SODA						
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 85	2 00
Sai soda, per bbl.	70	75	80	90	85	90
Sai Soda, per keg	95	1 00	1 00	1 00	95	1 00
Granulated Sai Soda, per lb.				1		
SPICES						
Pepper, black, ground, in kegs, pails, boxes	16	18	18	14	15	
" in 5-lb. cans	14	17	19	15	16	
" whole	15	17	19	12	13	
Pepper, white, ground, in kegs, pails, boxes	26	27	26	24	23	
" 5-lb. cans	25	26	26	20	22	
" whole	23	25	23	20	22	
Ginger, Jamaica	19	23	22	20	25	
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	16	20	
Cream tartar, French	25	24	25	20	22	
" best	25	25	30	25	30	
Allspice	10	15	13	16	18	
WOODENWARE						
Pails, No. 1, 2-hoop	1 90		1 90		1 90	
" 4-hoop	2 05		2 05		2 05	
" half, grained	1 75		1 75		1 75	
" quarter, jam and covers	1 45		1 45		1 45	
" candy, and covers	2 70		2 70		3 20	
Tubs, No. 0	11 00		11 00		11 00	
" 1	9 00		9 00		9 00	
" 2	8 00		8 00		8 00	
" 3	7 00		7 00		7 00	
PETROLEUM						
Canadian water white	17 1/2	18		17 1/2	18 1/2	19 1/2
Sarnia water white	18			17 1/2	19 1/2	20 1/2
Sarnia prime white				18 1/2		
American water white	20			18 1/2	20	21
Pratt's Astral (barrels extra)	21			18		
Black— TEAS						
Congou—Half-chests Kalsow						
Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17 1/2	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary first	22	28	22	28		
Young Hyson—Cases, sifted extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary first	22	28	22	28		
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	13	14		
Pingsueys—						
Young Hyson, 1/2-chests, firsts	28	32	38	32	30	40
" " seconds	16	19	16	19		
" Half-boxes, firsts	28	32	28	32		
" " seconds	16	19	16	19		
Japans—						
1/2-chests, finest May pickings	38	40	38	40		
Choice	32	36	33	37		
Finest	28	30	30	32		
Fine	25	27	27	30		
Good medium	22	24	25	28		
Medium	19	20	21	23		
Good common	16	18	18	20		
Common	13	15	15	17		
Nagasaki, 1/2-chests, Pekoe	16	22				
" Oolong	14	15				
" Gunpowder	16	19				
" Siftings	7 1/2	11				
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 20	3 30		3 1/2	3 25	3 40
Patna, per lb	4 25	4 50		4 1/2	5	6
Japan	4 10	4 50		5 1/2	5	6
Imperial Seeta	4 30	4 50		4 1/2	5	6
Extra Burmah				4 1/2	4	5
Java, extra		5 1/2		6	6	7
Macaroni, dom'ic, per lb., bulk	5	6		6 1/2		
" imp'd, 1-lb. pkg., French	8	12		9	10	
" Italian	8	10		11	12 1/2	
Sago	3 1/2	4		4	4 1/2	5
Tapioca	4 1/2	4 1/2		4 1/2	4 1/2	5

“Connoisseurs”

It goes without saying that when the most particular people in Canada, “connoisseurs,” stamp Jonas’ Flavoring Extracts with their seal of approval that a grocer is safe in advising his *less* particular customers to buy them. The connoisseur knows what is what and stops at nothing short of the best.

The woman who has made a study of results, as applied to the use of Flavoring Extracts, knows that

Jonas’ Flavoring Extracts

are what you might safely call “an economical luxury”—they go so far and accomplish such pleasing results every time. Investigate—prove for yourself if needs be the truth of our words. There is no theory in our statements—we have thirty years of experience to show what practical results have been accomplished by the peer of any Extracts made, Jonas’ Flavoring Extracts. Send for interesting facts and price list.

HENRI JONAS & CO., Mfrs.,
Montreal.

THE SPECIAL
AUTUMN NUMBER

OF



The
Canadian
Grocer

this year will
cover the trade thoroughly throughout
Canada, and all the importers of
food stuffs in the United Kingdom,
the West India Islands, Australasia,
and South Africa.

ENGLISH

BICARBONATE OF SODA
CONCENTRATED SAL SODA
AND
SODA CRYSTALS

Crescent



Brand

BRUNNER, MOND & COMPANY, LIMITED

QUALITY ALWAYS THE SAME

BEST and CHEAPEST.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

T M. JONES has been appointed assignee of E. W. Miller & Son, general merchants, etc., Hartland, N.B.

Thomas Gratton, grocer, Hull, Que., is offering to compromise.

Albert Bussiere, general merchant, Stanfold, Ont., has assigned.

Wm. Cooke, confectioner, Port Arthur, Ont., has assigned to Herbert A. McKibbin.

Peter Welch, general merchant, Rawdon township, Ont., has assigned to T. J. Thompson.

M. S. Bradt & Co., grocers, etc., Hamilton, Ont., have assigned to C. S. Scott, and a meeting of creditors has been held.

PARTNERSHIPS FORMED AND DISSOLVED.

J. McGowan & Co., general merchants, Delhi, Ont., have admitted J. D. Abraham into partnership.

Datton & Partridge, general merchants, Sintaluta, Man., have dissolved. D. J. Dutton continues.

Partnership has been registered by Hermanas Granda & Co., as cigar and tobacco manufacturers, Montreal.

SALES MADE AND PENDING.

H. Delorme, grocer, Montreal, is advertising his business for sale.

J. G. Finch, general merchant, Mandamin, Ont., is about selling out.

The business of W. Embury, baker, confectioner, etc., Napanee, Ont., is advertised for sale.

The stock of the "Bargain Apolis Store," London, Ont., is advertised to be sold by auction on Monday, September 10, at the

auction rooms of J. W. Jones, Dundas street, London. The stock includes \$8,432 dry goods, \$2,852 millinery, \$1,257 teas, crockery, etc., and \$1,350 shop furniture and fixtures.

The real estate of E. Wodon, general merchant, St. Ambroise de Kildare, Que., has been sold.

Morphy & Co., general merchants, Forest, Ont., have sold out at 75c. on the dollar to J. Maylor & Son.

The stock of J. W. Danbrook, general merchant, New Bridge, Ont., is advertised for sale by auction.

CHANGES.

J. A. Humphrey, grocer, Stratford, Ont., is closing up.

M. A. McInnes is opening a grocery store in Sydney, N.S.

J. F. Viger, baker, etc., Amherstburg, Ont., has sold out to James Harris.

R. Scott, general merchant, Tory Hill, Ont., has sold out to J. W. Wallace.

George Kernahan, general merchant, Thedford, Ont., has sold out to R. McKenzie.

Mrs. Leon Phenis has registered as proprietress of Maison du Bon Marche, grocer, St. Remi, Que.

C. W. Anderson, general merchant, Campbellville, Ont., is removing to St. Catharines, Ont.

Mrs. E. Simard has registered as proprietress of Ernest Simard & Cie., general merchants, Iberville, Que.

FIRES.

James Bricklin, cigar manufacturer, Winnipeg, has been partially burned out; fully insured.

DEATHS.

B. B. Brunelle, grocer, Three Rivers, Que., is dead.

D. McDougall, general merchant, etc., Main A'Dieu, N.S., is dead.

Robert Evans, of Robert Evans & Co., dealers in seeds, etc., Hamilton, is dead.

Robt. Randolph, of Rinciman, Randolph & Co., general merchants, etc., Bridgetown, N.S., is dead.

AN ODE TO SY. STEM.

When trouble overtakes you in your business cares and strife,

And things get kinder whopper-jawed in everything in life;

Just stop and ask the reason, and you'll find it never fails,

That the cause—if you're a grocer—is somewhere in your scales.

Opening store up bright and early aint the only thing that wins

When a fellow's out for profit, for your trouble just begins

When you start the wheels of business—weighing out the things you sell,

If you try to use old methods and hope to get on well.

There's a system they've invented that they call the Money-weight,

That seems to set things right and sort a regulate

This trouble that has kept men poor and robbed them all day long,

And it's just a simple method that prevents you weighing wrong.

This king of all the systems grabs a dollar by the hand,

Of course, that's metaphoric, but you seem to understand,

And it swoops down on a penny just like a bird of prey,

And it don't seem like its restful 'till that penny's stored away.

Now the moral that this teaches isn't hard to demonstrate,

If you want a paying business you must use the Money-weight.

It's a simple little system, handling everything that's sold,

Just as if the goods were money, and every cent was gold.

IT WILL PAY YOU TO HANDLE

REGISTERED
Bow Park
BRAND
HAMS

Finest in Quality.
Prices Right.
Drop us a Card for Price List.

REGISTERED
Bow Park
BRAND
BACON

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

SHORT ROLLS AND SHOULDERS

choice sugar-cured meats
and just the line for slicing,
at reasonable prices.

Write us for quotations
on these and also *Hams,*
Bacon, Lard, Cheese.

F. W. FEARMAN CO.,
LIMITED

PORK PACKERS AND LARD REFINERS.

HAMILTON.

VINEGAR

is an article upon
which the grocer has a fair
margin. Then why risk
your customers' pickles, and
your own trade, by selling
goods other than the best?
Every dealer acknowledges
that **The Wilson, Lytle,
Badgerow Co., Limited,**
of Toronto, turn out the
very best and purest vinegar
made in Canada. So handle
only their goods.

YARDLEY'S PURE BUTTERMILK



SOAP

—
"For a Skin
like velvet."
—

A PURE
WHITE
SOAP

which always gives
satisfaction alike to
the retailer and user.

ATTRACTIVELY BOXED IN DOZENS.

YARDLEY & CO., Limited, London and Paris.
AGENTS IN CANADA, **GREIG MFG., CO.,** Montreal.

The Auer Gasoline

LAMP 100 Candle
Power.

SATISFACTION GUARANTEED
OR MONEY REFUNDED.

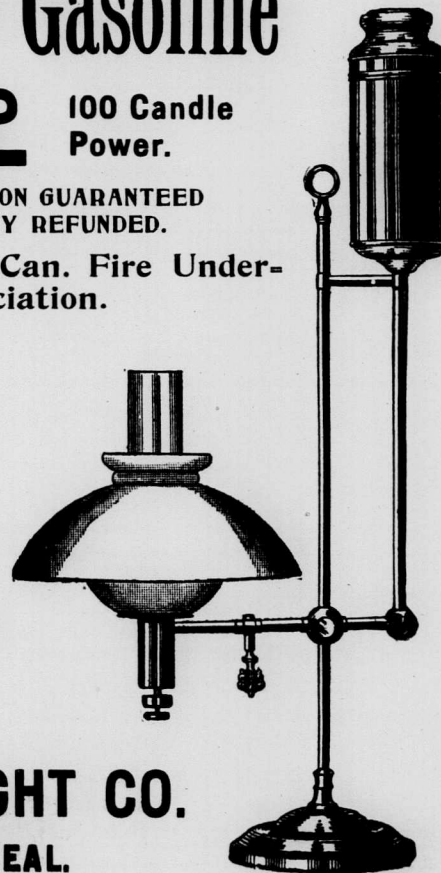
Approved by Can. Fire Under-
writers' Association.

SEND
FOR
CATALOGUE.

No. 1 \$7.50

5 STYLES

AUER LIGHT CO.
MONTREAL.



SUMMER HINTS FOR THE RETAILER

WITH the summer and holiday months almost every trader naturally expects a drop in the receipts. The public are anticipating, says The Grocers' Journal, their usual outing in a practical manner by exercising extra pressure upon their saving propensities in order that the holiday fund may be increased. Consequently expenses are kept down as much as possible with the masses, and the phrase, "We can't afford it," becomes, more than ever, an oft-repeated saying. It is, therefore, much more difficult for the average retailer to decide on special offers with remunerative results, and it behooves him to see that whatever announcements are made such should be worded in a style that will appeal in the right manner to be productive at this time of the year. Special lines should be advertised in seasonable, bright and chatty phraseology, attractive, and sufficiently argumentative to break down the public determination to curtail expenses in view of the summer vacation. The retailer, when preparing his show cards would do well to take as his text, "Can't afford it," and show as forcibly as possible how the reader "Can afford it," or "Can't afford not to buy." This, of course, means the cutting down of prices in many instances.

It is always well to anticipate the public wants in advertising, and especially so is this the case with summer announcements. Advertise articles just prior to the actual demand for same, and then you will stand a fair chance of securing the orders when they are being given out. In most lines of business it is found that certain articles have a special "run," and are more in demand than others during certain periods of every season. It is, therefore, safe to assume that those traders having the right knowledge of their business could, with every possibility of reaping good results, so arrange their special lines at special prices that they were offered just as the "run" was about to commence. This might, perhaps, mean the changing of "special lines" often, but such a course would not be a disadvantage; in fact, just the reverse, because the oftener the change the better the chance of retaining interest in the series of "Summer Special Offers."

The question of window displays is one that should be given much consideration. During the hot weather, it would be policy to so arrange the displays that they have a cool and refreshing appearance. Ferns and flowers can be utilized with advantage to this end. If the suggestion made previously, respecting "special lines," is adopted, the window should be devoted

entirely to the display of the goods in question during the time the offer in connection with same was in force. Blinds are in constant use during the summer time, but it is not always possible to protect by this means the entire window from the rays of the scorching sun, and frequently there is just one or more narrow strip of the window space which is exposed at some time or another during the day. These spaces should be noted, and care taken that no articles of a perishable nature, or likely to be damaged by the sun, are placed there.

Forthcoming local events can often be turned to good account by a trader happily possessed of a fertile brain, so it would be as well to keep an eye on the same.

A GOOD BUSINESS PLATFORM.

THE value of a good business platform or, in other words, a sound, up-to-date policy of conducting one's business, is excellently illustrated in the success that has followed the advent of Douglas & Ratcliff into the paper supply trade in Toronto.

This firm, composed of two partners, who, though young men, had between them 30 years' experience in the manufacturing and wholesale paper business in Toronto, started in business only 18 months ago. But they have kept two objects before them from the beginning: To get their customers what they wanted, and to study the needs of their customers in order to secure for them the papers, etc., best suited to their business. "It is our boast," said Fred. L. Ratcliff, the junior member of the firm, when spoken to regarding their business

policy the other day, "that no customer has ever asked us twice for any article in our line that is to be had, and that we are constantly offering newer and improved goods before we are asked for them."

The result of close adhesion to these principles has been a steady development of their business, especially during the summer—a growth exceeding considerably even the anticipations of the firm. They now handle all kinds of wrapping paper, twines, bags, etc., making a specialty of fancy wrapping paper for high-class trade in all lines. Among their customers are included many of the most enterprising and up-to-date wholesale and retail houses of the city. While in the past their attention has been principally directed to the trade in Toronto, they have already built up a large outside business, and are now prepared to supply the wants of the trade at any distance.

PRIZE FOR COTTON - SEED PRODUCTS.

The Oil, Paint and Drug Reporter of August 27, under its "Trade Items," says: "The American Cotton Oil Company has received notification from its representative in Paris that the management of the Paris Exposition have awarded to it the Grande Prix d'Honneur for its exhibit, which comprises a whole series of cotton-seed products, beginning with the seed and running through several grades of refined oils, both white and yellow cotton-seed oil, stearines, soap, soap powders, and including laundry soap, toilet and bath and other soaps made by The N. K. Fairbank Company."

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE**SMOKING TOBACCO**

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.**EMPIRE** is well advertised.**EMPIRE** is selling well in almost every store from Halifax to Dawson City.**EMPIRE** is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.

LIMITED

MONTREAL, QUE.



BISCUITS! BISCUITS!

Carr & Co.'s CELEBRATED CAFE NOIR

(THE ORIGINAL)

Delicate flavor. Just what the ladies want for 5 o'clock tea.

Southwell's New Season's JAMS



being regularly received.

N. B. — Southwell's Whole Fruit Strawberry Jam cannot be equalled. Try a case and see for yourself.

Frank Magor & Co.,

16 St. John Street.

Montreal

CANADIAN AGENTS.

Current Market Quotations for Proprietary Articles

September 6, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
1 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 3 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 3 doz. in case	per doz 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
JERSEY CREAM BAKING POWDER	
1/2 size, 5 doz. in case	40
1/4 size, 4 doz. in case	75
" 3 "	1 25
" 1 "	2 25
OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2 lb. Cans, round only 3 doz. in case	1 30
14-oz. Cans, round only 3 doz. in case	1 80
16-oz. Cans, round only 3 doz. in case	3 00
2-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00



BLACKING

P. G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 50
" 10, 1 " "	8 25
" 10, Jet Enamel.	8 25

CARR & SONS.

per gross	
No. 2—1/4 gross boxes	2 70
No. 4—1/2 gross boxes	5 75
No. 5—3/4 gross boxes	8 00

SHOE POLISH.

HENRI JONAS & Co. Per gross	
Jonas'	\$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10 box lots or case.	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

COORN BROOMS

BOEKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings	
" " B, 4 strings	
" " C, 3 strings	
" " D, 3 strings	
" " E, 3 strings	
" " G, 3 strings	
" " I, 3 strings	

BISCUITS.

PEEK, FREN & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHR	
HENRI JONAS & Co.	
Mushrooms, Rionel	\$14 75
" 1st choice Dutheil	17 50
" 1st choice Lenoir	18 50
" extra Lenoir	20 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S.

HENRI JONAS & Co.	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins.	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & Co.	
1/2 Trefavennes	\$9 00
1/2 Rolland	9 50
1/2 Delory	10 50
1/2 Club Alps	11 50

CHOCOLATES & COCOAS.

Epps' cocoa, case of 14 lbs.	per lb. 0 35
Smaller quantities.	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins.	0 42
Nibs, 11-lb. tins.	0 35 1/2
TODD HUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4's—5 and 12 lbs.	0 30
Caracocas, 1/4's—5 and 12 lbs.	0 35
Premium, 1/4's—5 and 12 lbs	0 30
Sante, 1/4's—5 and 12 lbs.	0 26
Diamond, 1/4's—5 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	1 40

Chocolate—	
FRY'S.	
per lb.	
Caracocas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
" Gold Medal " Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's " Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's " Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—	
per doz	
Concentrated, 1/4's, 1 doz. in box	2 40
" 1/2's	4 50
" 1 lb.	8 25
Homeopathic, 1/4's, 14 lb. boxes	
" 1/2's, 12 lb. boxes	

JOHN P. MOTT & CO.'S.	
R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracocas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Liquors	0 21
Mott's Sweet Chocolate	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 30
Diamond Chocolate, 12 lb. boxes	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35

CHEESE.	
Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Paragon—Large size, per doz.	3 25
" Medium size	4 50
" Small size	2 40
" Individual size	1 00

COFFEE.	
JAMES TURNER & CO.	
per lb.	
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

STARCH. 3 Winners.

**BENSON'S PREPARED CORN
BENSON'S ENAMEL STARCH
EDWARDSBURG SILVER GLOSS**

THE EDWARDSBURG STARCH CO.,

Works, CARDINAL, ONT.

Limited.

53 Front street East,
TORONTO.

164 St. James street,
MONTREAL.

ESTABLISHED 1858

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

TODHUNTER MITCHELL & CO.'S

Excelsior Blend.....	0 32
Jersey ".....	0 29
Rajah ".....	0 20
Old Government Java.....	0 28
Maracaibo.....	0 18
West India.....	0 16
Rio, choice.....	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case.....	0 75
4 doz. packages (12 to a case).....	0 90
6 doz. choice.....	1 20

EXTRACTS. per doz

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.....	\$6 00
4 oz. ".....	4 00
8 oz. Plain bottles.....	5 00
4 oz. ".....	3 00
2 1/2 oz. Cabinet bottles.....	2 00
2 oz. Bottles.....	1 80
1 oz. ".....	1 20
Per gallon.....	7 00
Per pound.....	1 00

HENRI JONAS & Co. Per gross.

1 oz. London Extracts.....	\$6 00
1 oz. " (no corkcrews).....	5 50
2 oz. ".....	9 00
1 oz. Spruce essence.....	6 00
2 oz. ".....	9 00
2 oz. Anchor extracts.....	12 00
4 oz. ".....	21 00
8 oz. ".....	36 00
1 lb. ".....	70 00
1 oz. Flat.....	9 00



2 oz. Flat, Anchor extracts.....	18 00
4 oz. Square.....	21 00
4 oz. " (corked).....	36 00
8 oz. ".....	72 00
Per doz.	
4 oz. " glass stop extracts.....	3 50
8 oz. ".....	7 00
2 1/2 oz. Round quintessence extracts.....	2 00
4 oz. Jockey decanters.....	3 50

FOOD. per doz.

Robinson's Patent Barley, 1/2 lb. tins..	1 25
" " " 1 lb. tins..	2 25
" " Groats, 1/2 lb. tins..	1 25
" " " 1 lb. tins..	2 25

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry ".....	2 00
Apricot ".....	1 75
Black Currant ".....	1 85
Other Jams, W. F. ".....	1 55
Red Currant Jelly.....	2 75

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.



T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz.....	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.....	0 06 1/2
7-lb. wood pails, 6 ".....	0 06 1/2
14-lb. wood pails, per lb.....	0 06 1/2
30-lb. ".....	0 06 1/2

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Aome" Pellets, 5 lb. cans, per can..	2 00
per box.....	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 5 lb. cans.....	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 75
Dulce, large cent sticks, 100 in box...	0 75

MUSTARD.

COOLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.....	\$1 40
" " 1 lb. tins, ".....	2 50
" " 1 lb. tins, ".....	5 00
Durham, 4 lb. jars, per jar.....	0 75
" " 1 lb. ".....	0 25
F. D., 1/2 lb. tins, per doz.....	0 85
" " 1 lb. tins.....	1 45

BAYLE'S PREPARED MUSTARDS.

1/2-lb. jars 1-lb. jars.....	\$1 75
Horseradish..... per doz.,	\$1 20
English Sandwich.....	1 20
Mustard (with fine herbs).....	1 20
Packed in our self-sealing half and one-pound jars, two dozen in a case.	

English Sandwich Mustard, Mustard (with fine herbs)

Bbls.	Half	10-gal.	5-gal.	1-gal.
	Keggs.	Keggs.	Keggs.	Jugs.
50c.	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.

HENRI JONAS & Co. Per gross

Pony size.....	\$7 50
Imperial, medium.....	9 00
Imperial, large.....	12 00
Tumbler.....	12 00
Mugs.....	13 90
Pint jars.....	18 00
Quart jars.....	24 00

MINCE MEAT.

Wetley's Condensed, per gross, net \$11 40 per case of 3 doz., net.... 2 85

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.....	\$1 00
7-lb. pails 6 pails in crate, per lb.....	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. n case, per doz.....	1 30

PICKLES--STEPHENS'

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.....	2 30
Corked (pints), ".....	5 90

SODA--COW BRAND

DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.) per box.....	\$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box.....	\$3.00
Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box.....	\$3.00
Case of 5c. pkgs (containing 96 pkgs), per box.....	\$3.00



Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO
GUELPH, ONT.

The Best Selling Lines

—OF—

WASHBOARDS

are manufactured by

The Wm. Cane & Sons Mfg. Co'y,
Newmarket, Ont. Limited.

—WRITE FOR PRICES TO—

Boeckh Bros. & Company
TORONTO, ONT.

Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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If any of your customers bake their own bread or cakes, don't fail to sell them a package of

DWIGHT'S COW BRAND SODA

Its strength, its purity, and its cleanliness recommend it to all who try it.

John Dwight & Co., Toronto and Montreal.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.
St. John's, Nfld.

OUR SPECIALTIES!

◆ ◆ ◆
AT RIGHT PRICES.

FANCY BANANAS.

" LEMONS and ORANGES.

" PINEAPPLES.

HUGH WALKER & SON

Wholesale Fruits,

GUELPH, ONT.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor

CORNWALL, ONT.

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A. S. HOOPER & CO.

WATER ST., LIVERPOOL.

Commission Agents.

SEED, GRAIN and

General Produce.

We make a specialty of

BEANS, PEAS, SEEDS, FEED,
OIL-CAKE and PEANUTS.

Consignments and Correspondence Invited.

The assets of E. S. Larne, general merchant, St. Joseph (Beauce), Que., were sold by auction on September 5.

Wellington, Ont., and Aurora and Newmarket, Ont., have been appointed outposts of Customs and warehousing ports. Wellington is under the survey of Picton, Ont., and Aurora and Newmarket under the survey of Toronto.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets,

TORONTO



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY _____

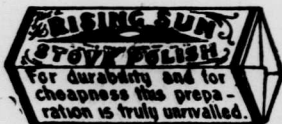
THE F. F. DALLEY CO., Limited, - Hamilton.

SOAP



Gloriga Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs 4 50
Sun Paste, 10c. size, 1/4 gross boxes... 10 00
Sun Paste, 5c. size, 1/4 gross boxes... 5 00



No. 4-3 dozen in case, per gross .. 4 80
6-3 dozen in case .. 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.
Laundry Starches— per lb
No. 1 White or Blue, 4-lb. cartons 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada Laundry " 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards' Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 08
Benson's Satin, 1-lb. cartons... 0 07 1/2
No. 1 White, blis. and kegs... 0 04 1/2
Benson's Enamel, per box... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn... 0 06
Canada Pure Corn... 0 04 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb. boxes, 1-lb. pkgs. 0 08
GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2

PURE—40-lb. boxes 1-lb. pack..... 0 07
" " " 16 3-lb. boxes.. 0 07
For puddings, custards, etc.
OSWEGO } 40-lb. boxes, 1-lb. } 0 07 1/2
COEN STARCH } packages..... }
ONTARIO } 38-lb. to 45-lb. boxes, } 0 06
STARCH } 6 bundles }
STARCH IN } Silver Gloss..... 0 07 1/2
BARRELS } Pure 0 06 1/2

BEE STARCH.

Cases, 64 pkgs. 48's \$5.00
1/2 Cases, 32 pkgs. 24's 2.50
Packages 10c. each.



Cases, each 60 1-lb. 0 35
" " " 60 1/2-lb. 0 35
" " " 30 1-lb. 0 35
" " " 120 1/2-lb. 0 36

TEAS.



SALADA CEYLON.
Wholesale. Retail

Brown Label, 1's..... 0 20 0 25
" " 1/2's..... 0 21 0 26
Green Label, 1's and 1/2's... 0 22 0 30
Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 30 0 40
Red Label, 1's and 1/2's... 0 36 0 50
Gold Label, 1/2's..... 0 44 0 60



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's..... 0 18 1/2 0 25
Blue Label, 1/2's..... 0 19 0 25
Orange Label, 1's and 1/2's... 0 21 0 30
Brown Label, 1's and 1/2's... 0 28 0 40
Brown Label, 1/2's..... 0 30 0 40
Green Label, 1's and 1/2's... 0 35 0 50
Red Label, 1/2's..... 0 40 0 60



KOLONA
PURE CEYLON TEA
BLACK
Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c..... 0 19
" " 1/2-lb. " " " " 0 20
Blue Label, retail at 30c..... 0 22
Green Label " 40c..... 0 28
Red Label " 50c..... 0 35
Orange Label, retail at 60c. 0 42
Gold Label, " 80c. 0 55

CROWN BRAND

Wholesale Retail
Red Label, 1-lb. and 1/2's.... 0 35 0 50
Blue Label, 1-lb. and 1/2's... 0 28 0 40
Green Label, 1-lb. 0 19 0 25
Green Label, 1/2's..... 0 20 0 25
Japan, 1's..... 0 19 0 25



"SNELLINGS PATENT."
English Breakfast Hopped Tea, 29c.; retail, 40c.
A. Waddell & Co., agents, Toronto.
Samples on application.

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

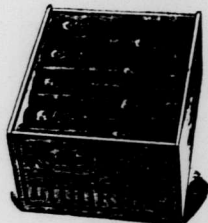
Smoking—Empire, 3s, 4 1/2s and 9s.... 0 36
Royal Oak, 2 x 3, Solace, 8s 0 52
Something Good, 7s..... 0 53
Chewing—Currency, 13% oz. bars, spaced 9s..... 0 39
Currency, 6s and 10s 0 33
Old Fox, Narrow 10s..... 0 44
Snowshoe, 10% oz. bars, spaced 8s 0 44
Snowshoe, pound bars, spaced 6s. 0 44
Snowshoe, 2 1/2, 6s 0 44

WOODENWARE.

BOECKH BROS. & COMPANY.

Washboards Leader Globe 1 65
" Improved Globe..... 1 70
" Standard Globe 1 80
" Solid Back Globe 1 90
" Jubilee (perforated).... 2 45
" Crown..... 1 50
F.o.b. Toronto.
Matches, Kodak, per case (10 gross in case)..... 3 50

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PFA-ABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

ANY
COUNTRY

OF THE

WIGLES

HILL BRANDS

WIGLES

**GRATEFUL,
COMFORTING.**

COCOA

"CITY"

... in wet weather, better
... the most living cases, and the

COCAINE, Limited
NEW YORK, N.Y.

... to be made in the best way
... the most living cases, and the



... make
... keeping it
... stock.

Lamps and Lamp Goods

We have a better line than ever of good goods at a fair price.

You get value for every dollar's worth you buy from us.

Write for Prices, Illustrations, etc.

Gowans, Kent & Co.

TORONTO and WINNIPEG...



WETHEY'S CONDENSED MINCE MEAT

combines
the purest and best
Meat
Fruit
— and —
Spices.

Nothing second-rate used.

You won't find a better article in the world. It is the finest quality put up in the most attractive package.

J. H. WETHEY,

Sole Manufacturer

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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The original and only Genuine Preparation for Cleaning Cutlery 8d. and 1s. Canisters.

'WELLINGTON'
KNIFE POLISH

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