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THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL, TORONTO, WINNIPEG, DECEMBER 8, 1905.

NO. 49.

Ask Your Wholesaler for

Colman's No. 1 White Rice Starch

Manufactured by the

Makers of **Colman's Mustard**

You cannot get better Starch than **COLMAN'S STARCH**, or Better Mustard than **COLMAN'S D.S.F. MUSTARD**.

Liberal sampling among your customers on receipt of list addressed to Frank Magor & Co., 403 St. Paul St., Montreal, Agents for the Dominion.

Buy It

You can buy...

"Crown"  Brand

TABLE SYRUP

At any and every wholesale grocer's.

There's lots of SYRUP used now—why not sell the Best?

"Crown" Brand is Canada's Premier Syrup.

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

Montreal, Can.

54 St. James Street, Montreal, P.C.

PUT UP IN TINS—

2-lb. tins—cases	2 doz.	Also in Brils., 1/2 Brils.
5 " " "	1 "	Kegs and Pails.
10 " " "	1/2 "	
20 " " "	1/4 "	

Freight paid on 5 cases and over to all railway stations East of North Bay.

"JELLIES"

THAT

PERFECT JELLIES
DAINTY JELLIES

"JELL"

IN FACT

"K KOVAH" JELLIES

Flavored with Real Fruit Juices Only.

SUTCLIFFE & BINGHAM, Limited
17 St. John Street,
MONTREAL.

Mail

Your Order

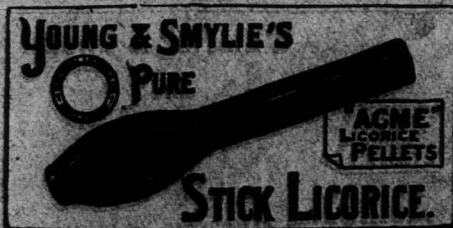
to-night for a good supply of Mathieu's Syrup of Tar and Cod Liver Oil. Doctors often prescribe Tar and Cod Liver Oil, and Mathieu's Syrup is a scientific combination of these invaluable remedies—a reason why the people of Canada rely upon it in all causes of Coughs, Colds, Bronchitis, etc. It has a very rapid sale—bears a good profit and makes satisfied customers.

Mathieu's Syrup of Tar and Cod Liver Oil

Mathieu's Nervine Powders have never any quiet season. They sell well the year round. Keep your stock up.

J. L. Mathieu Co., Proprietors
SHERBROOKE P. Q.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of PURE STICK LICORICE, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request

Molasses

You will shortly be thinking of laying in your Winter Supply.

Before doing so, write us. Our prices will interest you.

Dominion Molasses Co., LIMITED

Halifax, - Nova Scotia

Agents

Geo. Musson & Co.,	TORONTO
John W. Bickle & Greening,	HAMILTON
Geo. H. Gillespie,	LONDON
Joseph Corman,	WINNIPEG

No Dust Or Cobwebs Here!

Did you find dirty, dusty articles of trade up on the top shelf when you took account of stock a few weeks ago? Have you tried to sell them for less than cost as a "job lot"? It's ten to one that none of them were **standard goods**. You'll find no dust or cobwebs on "standard goods"—are you stocked with the three following well-known lines? **They are Standards!**

"Thistle" Brand

**Canned Haddies
Kippered Herring
Herring and Tomato**

Selected with the greatest care and cleaned, cured and packed under the personal direction of Captain Austin, whose whole life

has been devoted to this one particular business. There are no secrets in the factory of the "Thistle" Canning Co., at Little River, N.S.—everything is "above board" and visitors are always welcome to inspect the works, which are the most perfectly equipped and the **CLEANEST OF THE KIND** on the Atlantic Coast.

Since, "seeing is believing," if every grocer who sells Canned Fish could compare by personal observation the manner of selection, the cleaning, the curing and the packing of the "Thistle" Brand with **any other** brand he would realize fully what it means to sell "standard goods" that are above competition. The invitation is cheerfully extended to every grocer to visit and inspect the Thistle Canning Co.'s Factory and to **judge for himself**.

Arthur P. Tippet & Co., Agents,

Montreal.

Toronto.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
Brandon, Man.

CHARLOTTETOWN, P.E.I.

HORACE HASZARD

IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.

EXPORTER of Cheese, Butter and Canned Goods.

AGENT in Canada and the United States for the famous BRAHMIN TEA.

Charlottetown, Prince Edward Island.

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J. W. GORHAM & CO.

JERUSALEM WAREHOUSE

HALIFAX, N.S.

Manufacturers' Agents and Commission Brokers.

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Highest references.

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THOMAS B. CLIFT

Broker, Commission Agent, Auctioneer and Notary Public
Commercial Chambers, Water St.

ST. JOHN'S, N.F.

A warm welcome extended to all Heads of Departments and Commercial Travellers from foreign countries.

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Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,

1483 Notre Dame Street
MONTREAL.

Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

H. J. STEVENS

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Beans, Boiling Peas, Flour, Oats

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and Warehousemen

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Tel. Main 778.

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arehouseman, Shipper and Steamship Agent

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TORONTO.

Grocery Brokers and Agents.

Established 1855

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WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT

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Manufacturers' Agents

and

Importers.

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A. F. MacLAREN IMPERIAL CHEESE CO.

Limited

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Agents for Grocers' Specialties and Wholesale
Grocery Brokers.

Correspondence solicited. Address all communications to our head office.

26 Front St. East, Toronto

SHAMROCK SALMON

is the finest

FRASER RIVER SOCKEYE SALMON

Packed on the Coast

We are Sole Agents for Ontario.

W. H. MILLMAN & SONS

GROCERY BROKERS

TORONTO

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.



Good Spices are the secret of Good Mince Meat.

Nicholson's Mince Meat

is made with the best spices. Of course you keep it.

Remember to get:

N. & B. JELLY POWDER

N. & B. ICING POWDER

N. & B. PUDDING

N. & B. VERIQUICK TAPIOCA

BROCK'S BIRD SEED

NICHOLSON & BROCK

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WINNIPEG.

CALGARY STORAGE

In a new brick block centrally located.

Dingle & Stewart

Winnipeg, Man. Calgary, Alb.

COMMISSION BROKERS.

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Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

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Open for good
Canned Goods Agency

Correspondence
Solicited

Stuart Watson

Manufacturers' Agent and Wholesale
Commission Broker.

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Highest References.

Correspondence Solicited.

DO YOU wish to extend your business to this
GREAT WEST COUNTRY
WE CAN handle your account to our
MUTUAL ADVANTAGE.

Correspondence solicited. Established over 12 years

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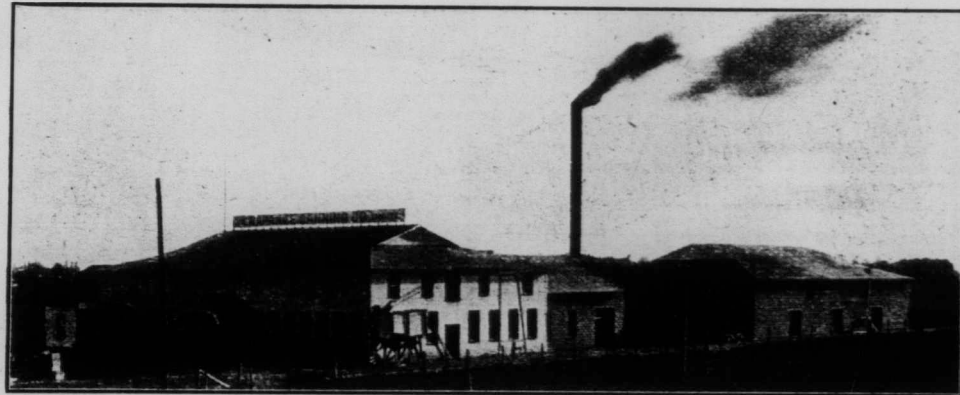
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58 KING ST. E.

HAMILTON, ONT.

THEY CHALLENGE COMPARISON

Canada's Pride
Brand

Corn and
Tomatoes



have the exquisite flavor that is only obtained when the vegetables are grown on suitable soil, fully ripened on the vines, and put up by processors who are masters of their art.

In addition to all this, Canada's Pride Brand are encased in the handsomest of labels. In all they are just the kind of goods that please the customer and build up trade.

ASK YOUR JOBBER FOR CANADA'S PRIDE BRAND.
IF HE CANNOT SUPPLY YOU WRITE

The Napanee Canning Co., Limited, - Napanee, Ont.

W. A. CARSON, MANAGER.

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FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. **R. C. HALL & CO.** MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHEM & SONS, LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiters; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL, ABERDEEN, - SCOTLAND. Consignments invited of all kinds of Dominion new season's produce. Apples, Canned Goods, Provisions, Flour, Bran, &c. Personal attention and prompt returns guaranteed. Cables, "Halcyon." Codes, A. B. C. 5th ed., Scattergoods.

A. C. DOUGHTY & CO. Head Office, 20 Eastcheap, LONDON. PROVISION IMPORTERS. Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions, A1, Western Union. Highest References.

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England
We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER.
We sell cost, freight and insurance. Western Union Code.
LONDON, LIVERPOOL, GLASGOW.

This space \$ 0 per year.

DAVID SCOTT & CO. Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS. T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL, Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US. 139 REDCLIFFE ST., BRISTOL, ENG.

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HERMAN RAPP & CO. Provision Merchants. 19 MATHEW STREET, LIVERPOOL. Liberal advances on consignments.

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ALEXANDER CRICHTON, 15 Stanley St., LIVERPOOL, England. CANNED GOODS AND DRIED FRUIT BROKER. And at St. Magnus House, London, E.C. T. A., "Acriton, Liverpool." Code, A. B. C., 4th Ed.

HAMBURG. Kaiser Wilhelmstrasse 74-78. **Neubeck & Schipmann,** Commission Agents and Merchants.

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226-7 Central Market, E.C.,
IMPORTERS OF CANADIAN
CHEESE, BUTTER, EGGS AND POULTRY.
Reference, London City and Midland Bank, West Smithfield We buy outright

HAMILTON WICKES & CO., Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made in Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

GEO. R. MEEKER & CO. 11 and 12 Bedford Hotel Chambers, Covent Garden, LONDON, W. C. - ENGLAND. European representatives and distributors, Earl Fruit Co., California, U. S. A. SPECIALTIES, FRESH, DRIED and CANNED FRUITS T. A., Emulate. Codes, A. B. C. and Lieber's.

THOS. BOYD & CO., 28 KING ST., - LIVERPOOL, are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

J. H. GAITSKELL & CO: PROVISION MERCHANTS, LIVERPOOL, invite consignments of Spare Ribs, Hocks, Tongues, etc. Splendid outlet for all kinds of pickled meats. Best prices—prompt returns. Write us. Established 1883.



Only a word to the wise is sufficient.

JAPAN TEAS

because their intrinsic qualities have proved themselves to be superior to the teas of any other country. They are the purest and healthiest teas for your customers and profitable for you to sell.

Buy and sell **JAPAN TEAS**



"The Line of Least Resistance."

In physics we are taught that water flows along the line of least resistance. The dealer should "sell along the line of least resistance"—i.e., the most satisfactory goods.

Paterson's Camp Coffee Essence

invariably pleases your customer.



THEY

Sell Well

Show a Nice Profit.

Give Satisfaction.

WHY?

Because they are

CANADA'S BEST

ROSE & LAFLAMME MONTREAL

ROSE & LAFLAMME, Agents,

MONTREAL

Quaker Canned Goods

We have finished packing Corn and Tomatoes for this year. Taking the season altogether it has been the most favorable for quality we have ever experienced, the weather being about perfect all through the season for maturing vegetables in splendid condition. This applies to all lines, commencing with Peas and running right along into Beans, Corn and Tomatoes. With the fine quality of canned goods this season and the moderate prices there should be an enormous increase in the sales over previous years. While the pack has been large it does not exceed in our estimation the pack of two years ago in any line. Of course, we cannot speak for the whole country, but we know this applies to our pack. Judging from this we believe every case of Corn, Tomatoes, Peas and Beans packed will go into consumption before new goods come on the market next year. The fine quality of the goods alone this year over previous years should make an enormous increase in consumption, to say nothing of the much lower price the consumer can buy goods compared to the last two years. We packed thirteen thousand cases of Sugar and Cream Corn. This is a new line for us and is as fine in quality as the name denotes. We expect with this 13,000 cases sprinkled between the two oceans to lay the foundation for a trade in this line that will take the entire capacity of one of our factories next year to cater to.

THE PACKERS OF QUAKER CANNED GOODS

Have you ordered your season's supply of
CANNED FRUITS?

If you haven't, don't you think you should ?

You know that all fruits are scarce this season.

The bumper crops in the West, together with the immense railway and other building operations, mean prosperity.

Consumers this season will not be content to eat dried fruit. They will want the best, i.e., Canned Fruit, packed by

THE
CANADIAN CANNERS, LIMITED

It is just a question if the supply will equal the demand, therefore,

BUY NOW

Remember. The Canadian Canners' heavy syrup fruits are preserved with pure cane granulated sugar, in extra heavy syrup.

No imperfect or inferior fruit is allowed to be used.

The Canadian Canners' fruits are equal to the best home-made fruits.

INSIST upon getting the following brands:

"Canada First" (Aylmer)	"Horseshoe" (Bowlby)
"Lynn Valley" (Simcoe)	"Maple Leaf" (Delhi)
"Auto" (Canadian Cannery)	"Little Chief" (Picton)
"Log Cabin" (Trenton)	"Kent" (Chatham)
"Lion" (Boulter)	"Thistle" (Brighton)
"Grand River" (Lalor)	Etc.

Every can guaranteed.

YOUR BEST CUSTOMERS

who use **Baby's Own Soap** will readily buy the "**Albert's**" **Oatmeal Skin Soap, Rose-bath, Burton's All-Healing Tar Soap** or any other "**Albert**" Soap.

They give a good, liberal profit.

"Albert" Soaps cover every household and toilet use. Be sure you have a complete range of these fine goods.

ALBERT SOAPS, LIMITED

Manufacturers

MONTREAL

Mince Meat

THE GROCER'S HOLIDAY SELLER

Here's a line that grows in demand every year.

Who thinks of making their own Mince Meat now any more than their own bread?

The satisfactory quality of our Mince Meat—this year better than ever—has had a large part in bringing about the general demand for Mince Meat at the grocer's counter.

—In small and large packages.

The T. A. LYTLE CO., Limited

124-128 RICHMOND ST. WEST

TORONTO, Can.

APPLES ARE SCARCE!

We will only have a limited quantity of "gallons" to offer and canners generally will hardly fill their orders this year.

This means a large demand for **Pumpkin** "threes," in which we can offer the trade a sample of the **pure thing** that is bound to give satisfaction to the consumer.

Order Now—Do not leave till too late.

Yours truly,

THE ESSEX CANNING AND PRESERVING CO'Y, LIMITED

Factories at Essex, Ont.

8 WELLINGTON ST. EAST, TORONTO - CANADA

Autumn Leaf Brand Canned Goods

WE have at present unsold a few thousand cases of canned CORN, PEAS, TOMATOES, BALDWIN APPLES, RED RASPBERRIES, etc., and owing to the lack of storage we wish to move some of the stock. We have everything up to date for the manufacture of canned goods. No expense has been spared to produce the best goods possible. Now, at the low prices no one can help making money on canned goods. It is easy to guess who will make the money. It is a long time before next pack. Now, Mr. Grocer, specify AUTUMN LEAF BRAND CORN and TOMATOES, and if your jobber does not carry them write us or order direct. We guarantee to suit you as to QUALITY and Price. We are out to sell now. Do not let this lot of AUTUMN LEAF CANNED GOODS GO BY—IT MEANS SOMETHING TO YOU. We are out for the Trade and have got some and are going to have more.

THE FRANKFORD CANNING AND PACKING CO.,

Independent Packers

FRANKFORD, ONT.

LIMITED
A. H. ALLEN,
Manager



Do You Know?

that with every 100-bar case of

CHASER SOAP

You receive a coupon worth 25 cents.

The Duncan Company of Montreal

P.O. Box 292. 1974 Notre Dame St.

Oakey's The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

'WELLINGTON' KNIFE POLISH

JOHN Oakey & Sons, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England

Agent:
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are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

YOUR CUSTOMER



COX'S GELATINE
REFINED SPARKLING GELATINE.
GUARANTEED ABSOLUTELY PURE and of the highest quality. It is the only one of its kind. It is the only one of its kind. It is the only one of its kind.

May not know that

COX'S GELATINE has been on the market for sixty years.

If you tell her this, and add that

STRENGTH and PURITY

have always been its leading qualities, she will applaud your recommendation of a good article.

Canadian Agents: **J. & G. COX, Ltd.**

C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "

Gorgie Mills, EDINBURGH

What Makes the Difference

Are you aware that the way fruit and vegetables are grown is as important as the way they are canned? The soil and climate of the Bay of Quinte District have proven conducive to perfect development, which has consequently made that territory the Mecca of the canning industry.

QUEEN BRAND

canned goods are perfect fruits and vegetables. That is why **Queen Brand** flavor is distinctive, and why **Queen Brand** trade is sure trade.

Have you **Queen Brand Corn, Sweet Wrinkle Peas, Sifted June Peas, Tomato Catsup, Raspberry Pulp,** etc., in stock? - If not send in an order to-day.

Belleville Canning Co., Belleville, Ont.

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Business Short Cuts

The largest, the best, the most practical book of experts' short cuts ever published.

Contains much valuable information on:

Labor Saving Methods, Advertising, Loose-Leaf Ledger Devices, Checking Systems, Mathematical Short Cuts, Correspondence Helps, Card Systems, etc.

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By H. L. O. Hall

This book is a new departure in the way of a book on "cost accounting." In it you will find treated the principles of the science instead of a description of what some one else has done. Other people's systems do not interest you unless you can apply them to your own uses, hence only those which can be applied to your own needs are touched upon.

The Buyer, The Manager, The Superintendent, The Book-keeper, The Secretary, The Sales Agent and all those interested in knowing "what it costs" should secure a copy. Send for circular

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By W. W. Thorne

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The Index

of this book contains over nine hundred references and is so arranged that any subject can be referred to instantly.

Some Subjects Treated

Accounts Receivable Adjustments Averaging Accounts Balance Sheet Bank Accounting Capital Stock Cash Books Checking Systems Cross Entry Depreciation Expense Interest Ledgers	Accounts Payable Assets Bad Debts Bond Accounts Capital Card Ledgers Cash Discounts Cost Accounts Distribution of Accounts Double Entry Installments Journals Merchandise Accounts Etc., Etc.
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If you are a book-keeper you cannot do without it.

If you are a business man it will be worth money to you.

Price, \$3.00 Post Paid, Bound in Half Leather

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Toronto Montreal Winnipeg

*Your stability depends
upon your reputation.
Your reputation depends
upon the quality you sell.*

CEYLON Tea Talks

No. 2

Some Ceylon Tea facts it is your interest to know.

A quarter-century ago Tea was practically unknown in Ceylon and its cultivation probably not thought of. Yet at the commencement of the present century a very considerable proportion of the world's supply was produced in Ceylon, and the total area now under cultivation probably exceeds 400,000 acres.

The advantage claimed for Ceylon Tea above others is, that whilst it contains all the Strength and Body manifest in Indian Teas, it also combines with it all the Purity and Delicacy of Flavor of the China, thus securing for itself the Premier place as a "Self Tea," giving a beverage at once refreshing and invigorating in the highest degree.

Ceylon Green Tea stands absolutely Top when in comparison with other "greens."

It has a higher percentage of Theine.

It gives a greater Extract lb. for lb.

It has the minimum of Tannin.

(To be continued)

CEYLON TEA (Both Green and Black) **the World's Premier Tea**

HOTEL DIRECTORY.

WINDSOR HOTEL, HAMILTON, BERMUDA

This House is pleasantly and conveniently located on the East Side of Queen Street. The rooms are bright and cheerful. Every attention paid to guests. Billiards and pool. Hot and cold water baths. A. McNICOL, Prop.

TOWER HOTEL, GEORGETOWN, DEMERARA, BRITISH GUIANA.

This first-class hotel is most conveniently situated in the coolest and healthiest part of the city. Five minutes from railway station and steamer stalling, and near to all principal public buildings. Cool and lofty bedrooms. Spacious Dining and Ladies Rooms. Billiard Room. Electric light throughout.

VICTORIA LODGE

Mrs. J. F. SMITH, Proprietor. HAMILTON, BERMUDA
Opposite Victoria Park and Cedar Ave. Private board \$12 to \$14 per week.

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Mrs. FRASER Cedar Avenue, HAMILTON, BERMUDA
Terms moderate. Also furnished cottages.

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A. PASCHAL (Prop.) HAMILTON, BERMUDA
Centrally located. Open all the year round.

WOODSIDE BOARDING HOUSE

(CORNER OF MAIN AND LAMARCA STREETS, GEORGETOWN, DEMERARA.)
Cool and airy Bedrooms, Excellent Cuisine, Attendance Qualified. Terms Moderate. Electric Car Loop at gate of premises. Patronage Solicited. Managers, E. COTTAM.

WINTER RESORT—QUEEN'S PARK HOTEL.

PORT OF SPAIN, TRINIDAD, B.W.I.
JOHN McEWEN, Manager. For Rates, etc., apply Trinidad Shipping & Trading Co 29 Broadway, New York.

THE GRAND UNION

The most popular hotel in
OTTAWA, ONTARIO. JAMES K. PAISLEY, Prop.



THE TELEPHONE

Is a companion, friend and servant combined.
Invaluable for convenience in the household.

LONG DISTANCE TELEPHONE SERVICE

Has no equal for the facility it affords in business life.
Full particulars as to rates and service at the nearest office of

THE BELL TELEPHONE COMPANY OF CANADA

WE HAVE EVERY FACILITY TO TRANSACT
YOUR BANKING BUSINESS
AND INVITE YOUR ACCOUNT

THE METROPOLITAN BANK.

CAPITAL PAID UP. - - \$1,000,000.
RESERVE FUND, - - 1,000,000.

SAVINGS DEPARTMENT at all branches.

Interest allowed on deposits of
one dollar and upwards

WESTERN ASSURANCE COMPANY. Incorporated 1851

FIRE AND MARINE

Head Office Capital - \$1,500,000.00
Toronto, Assets, over - 3,300,000.00
Ont. Annual Income - 3,890,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.



Money



CAN BE SAVED BY MEANS
OF AN ENDOWMENT POLICY.

**YOU CAN ONLY SECURE
SUCH A POLICY WHILE YOU
ARE IN GOOD HEALTH.**

Pamphlets and Full Particulars regarding the
New Accumulation Endowment Policy
sent on application.

Confederation Life ASSOCIATION

W. H. BEATTY, President.

W. O. MACDONALD,
ACTUARY.

J. K. MACDONALD,
MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$850,000.00.

TOTAL ASSETS, \$2,043,678.59.

LOSSES PAID SINCE ORGANIZATION, \$25,868,544.80.

HEAD OFFICE, - BRITISH AMERICA BUILDING.

Cor. Front and Scott Sts., Toronto.

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President

P. H. SIMS, Secretary.

and Managing Director

<p>This list is for the purpose of placing retailers, manufacturers' jobbers and other readers in touch with reliable and competent accountants and auditors whose services are so frequently required for such purposes as opening books,</p>	<h3>Leading Canadian Accountants and Auditors</h3>	<p>adjusting and auditing accounts, arranging partnerships or organizing joint stock companies, devising special office systems, making collections and investigations, handling estates, making valuations, etc.</p>
<p>This space \$30.00 per year.</p>	<p>This space \$15.00 per year.</p>	<p>JENKINS & HARDY, Assignees, Chartered Accountants, Estate and Fire Insurance Agents. 15 1/2 Toronto Street, Toronto. 52 Canada Life Building, Montreal. 100 William Street, New York.</p>

<p>This list is for the purpose of placing manufacturers, wholesale and retail merchants and other readers throughout Canada, and firms abroad doing business in Canada, in touch with the legal profession throughout the Dominion, for the collection of accounts, legal representation,</p>	<h3>LEGAL CARDS.</h3>	<p>organization of companies, the arrangement or dissolution of partnerships, or assignments, as well as all other matters of a legal nature. For advertising rates apply to MacLean Publishing Co., Limited, Montreal or Toronto.</p>
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ALCOHOLISM The best treatment for all persons affected with the disease of drunkenness, is known only to **DR. MacKAY, Address City Hall, Montreal, Que.** Absolutely private treatment.

The Belleville Business College, Limited
 Business firms get the best results by applying to us 10 days before vacancies occur in their employ.
 See Catalogue pages 21, 27, 33, 41.
J. A. Tousaw } **BELLEVILLE, ONTARIO** } **J. Frith Jeffers, M.A.**
 Secretary. } President.

THE UNDERWOOD

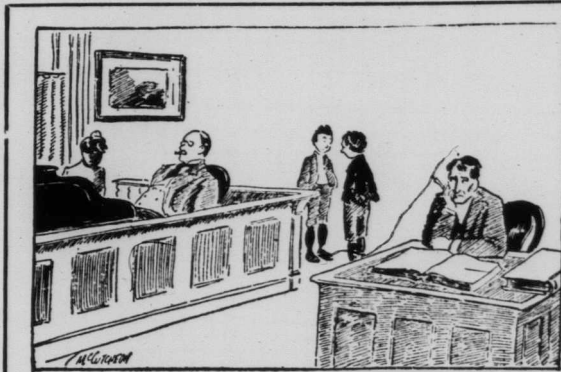
The Writing-In-Sight Typewriter

Will do your work 25% to 50% faster than any other writing machine. Highest award "Grand Prize," St. Louis Exposition, 1904.

UNITED TYPEWRITER CO., LIMITED

7 ADELAIDE STREET EAST, TRONOTO and at 99 ST. FRANCIS XAVIER STREET, MONTREAL

HAMILTON LONDON OTTAWA QUEBEC ST. JOHN, N.B.



The NEW and the OLD WAY

DON'T WAIT 15 DAYS TO GET YOUR BILLS OUT

Have a stated time to render your bills, say the first of each month, and be prepared to do it. It cannot be done in the old way, but by the use of the

LOOSE LEAF SYSTEMS

it can be done. There is no worry in it either, for with it your accounts are always ready for rendering. Write us to-day.

The Rolla L. Crain Co., Limited
OTTAWA, CANADA

TORONTO—18 Toronto Street

MONTREAL—74 Alliance Building

Successful Advertising—How to Accomplish It

By J. ANGUS MACDONALD

A volume of 400 pages packed full of good stuff for advertisers. Price \$2.00.

Sent post paid upon receipt of price.

TECHNICAL BOOK DEPARTMENT

MACLEAN PUBLISHING CO. LIMITED, TORONTO.



Good Printing Cheap

THE KIND THAT BRINGS RESULTS

Just for instance:—1000 Statements, \$1.50; 1000 Bill-heads, \$1.50; 1000 Letterheads, \$2.50; 1000 Envelopes, \$1.25; The lot for \$6.00.

G. A. WEESE & SON, Toronto, Ont.

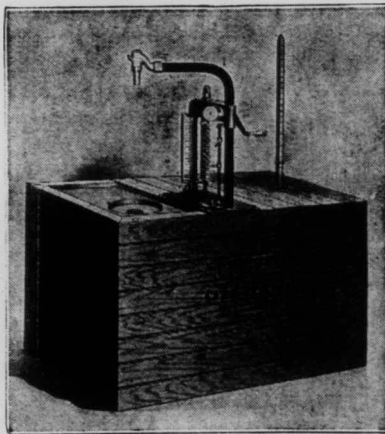
SIGNS AND SHOW CARDS

advertise you so well that it does not pay you to be without them. It will pay every Merchant in Canada to have our catalogue before him for reference. It gives styles and prices for almost every sign made. Free to all Merchants.

THE MARTEL-STEWART CO., LTD.

681-683-685 Craig St.,

MONTREAL



FIRST FLOOR OUTFIT

OIL ECONOMY
VERSUS
OIL WASTE

Your old method of storing and handling your oil is costing you money every day by the waste from dirty, sloppy measures and funnels, by evaporation, by over measure, by loss of time and labor—It's all dead loss.

THE BOWSER SELF MEASURING OIL TANK

prevents this waste and so really costs you nothing as it will in less than a year repay its cost through its saving. It keeps on saving too, year after year. THERE'S WHERE THE ECONOMY COMES IN.

FULL PARTICULARS FREE—ASK FOR OUR NEW CATALOG "B."

S. F. BOWSER & CO.
530 WEST FRONT ST., TORONTO, ONT.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80).

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

Do You Want to Make Some Extra Money?

If you do, just work as hard for a month selling good tea, as you do trying to sell brands that you know are a little shady, but on the quiet, or perhaps openly, give an extra 5 per cent., or (if very shady) perhaps 10 per cent., discount. Do not make any mistake. "The nigger is in the wood-pile" all right! You get the discount and your customers get——! what?——well, they get tea that they won't always come back for, and you won't know it until it is too late to bring them back.

You never find a big discount being used to sell high-class goods, **quality is enough.**

Will you make the test for a month? Push **RED ROSE TEA** just as hard as you have been pushing the other brands. Then figure up your profits and take an account, too, of the new customers you have made through selling **RED ROSE TEA.** The result may surprise you.

Will you write now for particulars and samples? Perhaps I can give you some suggestions that may be worth something.

T. H. ESTABROOKS, St. John, N.B.

BRANCHES:

TORONTO

WINNIPEG

"ENTERPRISE"

PAYS

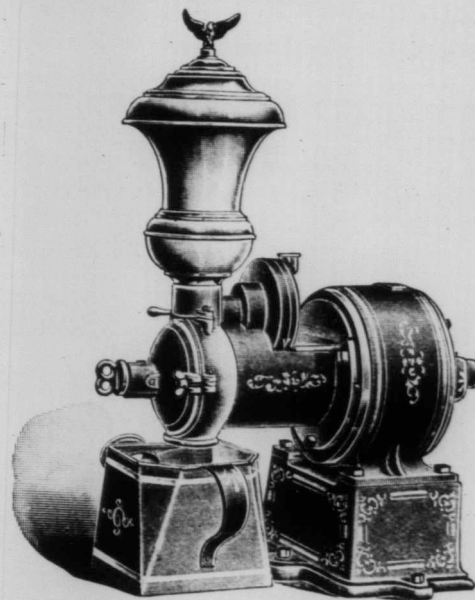
The buzz of customers—the ring of the cash register—the clink of coin increase in a grocery store that is Enterprising in methods and equipment. An "Enterprise" Electrically Driven Coffee Mill decreases expense, increases business. A novelty a few years ago, now a necessity in every grocery. :: :: :: :: ::

The illustration shows our mill No. 83 fitted with $\frac{1}{4}$ H.P. motor, furnished for either direct or alternating current. It is 30 inches high, 22 inches long, 14 inches wide and weighs 115 pounds.

The nickel-plated hopper has a capacity of 4 pounds of coffee. It will granulate 1 pound of coffee a minute or pulverize $\frac{1}{4}$ pound a minute. Each machine is equipped with pulverizing grinders and can be regulated for fine or coarse grinding while running.

We will be pleased to send prices and practical suggestions; also our catalogue showing complete line of Mills, Food Choppers and other "Enterprise" grocers' specialties.

THE ENTERPRISE MFG. CO. OF PA.,
PHILADELPHIA.



One of the Differences Is the Flavor

Many differences are found when a comparison is made between

Southwell's Jams and Marmalades

and "other makes."

One of the differences is that **SOUTHWELL'S JAMS and MARMALADES** have a flavor—that good old English flavor—quite difficult to find in "other makes."

A Grocer is justified in ordering **SOUTHWELL'S JAMS and MARMALADES** on that flavor triumph alone.

FRANK MAGOR & CO.
Canadian Agents
MONTREAL

STARCH SAFETY

Safety lies in knowledge, not in fear, in the starch-selling business. You know good starch; you know people want good starch; you order the best. The results warrant your intrepidity. If you have kept close watch on starch history you must have noticed that the trend is towards cold-water starches on account of the many drawbacks attached to "boiling." You must be aware that, as a result, sales hover around

IVORINE STARCH

Knowing these facts your safety lies in holding fast to "Ivorine." Its profits are not to be passed over with a yes, yes, enthusiasm.

Profits call for orders.

ST. LAWRENCE STARCH CO.
LIMITED

PORT CREDIT, Ontario

W. P. KAUFMANN
19 Caer Howell Street, TORONTO
Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.



If you have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in driblets, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

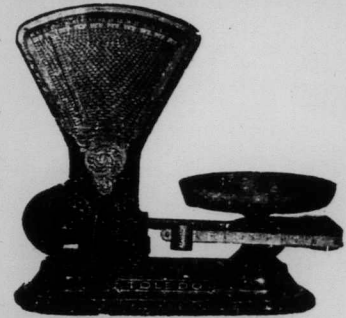
For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

TOLEDO COMPUTING SCALES

Automatic but Springless.
The "Toledo" is a money saver because it positively stops the giving of overweight.
A time saver because it is Automatic.
A labor saver because there are no weights to lift, no poises to slide, or prices to set.
A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
It is honest both to the merchant and customer.
The Toledo system costs you nothing because it is paid for with the money you are now losing.
For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence Invited.

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THE AUER LAMP
GASOLENE

200 CANDLE POWER OF CLEAR, STEADY LIGHT

The best and cheapest light for STORES, CHURCHES and HOMES.

Gives more light than a dozen oil lamps for half the cost. Makes its own gas without smell, smoke, wicks or grease.

Satisfaction Guaranteed. Send for Catalog.

AUER LIGHT CO. — MONTREAL

ELECTRIC POWER COFFEE MILLS

This cut shows one of the designs we are making.

Fitted with ¼ H.P. Motor, furnished for direct or Alternating Current.

Granulates 1-lb. of Coffee a minute.

Pulverizes ½-lb. of Coffee a minute.

Write us for Prices.

THE A. D. FISHER CO., LIMITED, - TORONTO

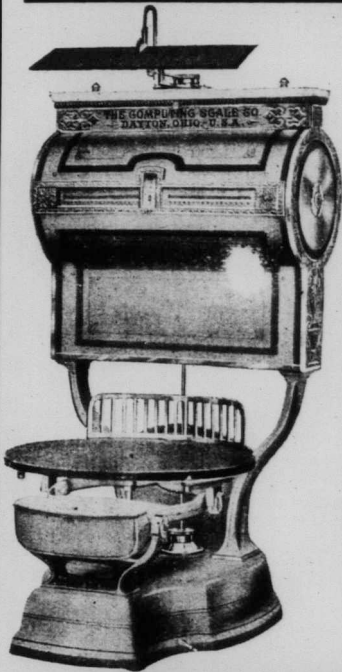
"WALKER BINS"

The Ideal Grocery Store Fixture

The Walker Pivoted Bin and Store Fixture Co.

BERLIN, Ontario

Automatic Grocer



MERCHANTS have been for years in quest of an Automatic Computing Scale for their grocery departments, and have been experimenting with all kinds of new ideas, but without success.

OUR AUTOMATIC BUTCHER COMPUTING SCALE was an **OVERWHELMING TRIUMPH**, and we have adopted the same principle of construction in a Computing Scale for grocers' use which is bound to give the same degree of satisfaction to the grocer.

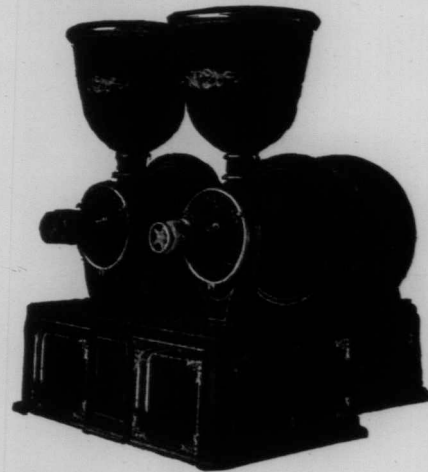
A **SWIVEL BASE** allows the scale to be turned to any desired position, so as to be as easily used from one side of the counter as from the other.

THE COMPUTING SCALE CO.
OF CANADA, LIMITED
164 King Street West, TORONTO

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinders
Pulverizing and Granulating



Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest

No. 65

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.
GRINDING CAPACITY.

Granulating 2 pounds per minute. Capacity of Iron Hoppers, 5 lbs. of Coffee. Pulverizing ½ pound per minute.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,
Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS: Todhunter, Mitchell & Co., Toronto. Dearborn & Co., St. John, N.B. Forbes Bros., Montreal. Gorman, Eckert & Co., London, Ont.

This Receipt
Valuable to
Cash Buyers

A 0.25

Claim our 5 per cent. discount on above amount in cash, or apply it on future purchases at any time at our store

Main and First
Streets

Above wording is permissible under new trading stamp law.

The new law

which went into effect November 1 does not prevent the use of our *discount checks*. Our method of increasing *cash sales* has coupled with it an accurate system for handling transactions between customers and clerks.

Let us tell you how you can use our *discount checks*. Drop us a line and our representative will call and explain our system.



National Cash Register Company

129 King St., West
Toronto Ontario

PARADISE AND HAYCASTLE CURRANTS

Greece's finest productions. Grown in a specially favored district. Imitations and the "just as good" kind are legion.

You don't need an imitation when you can get the genuine. Your customers are pleased, your trade and profits increased, by handling Paradise and Haycastle Currants.

SOLE AND ONLY AGENTS FOR CANADA

W. H. GILLARD & CO., HAMILTON,

Wholesale Grocers, Tea and Coffee Importers.

"WATCH OUT"

The importance of a thorough knowledge of the tastes and wants of individual customers cannot be overestimated.

Eternal vigilance is the price of success.

Our system tells us of the particular requirements of the thousands of Grocers whose names grace our books, new ones being constantly added.

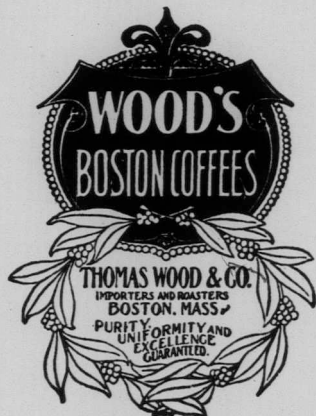
Now, from our extensive line it is easy to select the very brand of

WOOD'S COFFEES

that will suit every man and woman who trades with you.

CANADIAN FACTORY AND SALESROOM

No. 428 ST. PAUL ST., - - MONTREAL.



A QUARTETTE OF MERIT

Reindeer Condensed Milk
Reindeer Condensed Cocoa
Reindeer Condensed Coffee
Jersey Sterilized Cream

These goods are ideal in composition, preparation and finish.

They represent the best product of 20th century skill and method, purity and quality.

A cup of excellent Coffee or Cocoa is prepared by simply adding boiling water.

TRURO CONDENSED MILK CO., Limited, - TRURO, N.S.

HOLD!!

It will pay you to see our prices on New Fruits, Peels, Nuts, etc., before placing your order for Christmas Trade.

SPECIAL VALUES IN:

Valencia, California, and Malaga Raisins	Grenoble, Marbot and Bordeaux Walnuts
Choice Currants,	Tarragona Almonds
Lemon, Orange and Citron Peels	Sicily Filberts
Natural Pulled and Elem Layer Figs	Brazil Nuts
	Pecans
	Shelled Almonds and Walnuts

Warren Bros. & Co.

Wholesale Grocers
Toronto

CANADIAN EXPORT TRADE IN JAPAN

THE Grocer is in receipt of the following very interesting letter from Mr. Andrew R. Tufts, of Yokohama, Japan. Mr. Tufts will be remembered as an occasional contributor to the columns of The Grocer on Japanese trade matters, on which he is thoroughly conversant. Mr. Tufts is well known in Ontario, where he was formerly in the retail grocery business. He was later in the same business in British Columbia, before going to Japan, where he is now in business as a manufacturers' agent for Canadian producers:

"That Canada has no considerable over-production in any line for which Japan would afford a ready market was quite evident to me when I again got among my mercantile friends in Yokohama and Tokio.

"Two years ago at the Osaka Exhibition we sought to inform the Japanese that Canada was a country of vast possibilities and great promise of future trade. It is true we gave the promises, we still have the vast possibilities, but the United States and Australia enjoy the trade, with most of the European countries getting their share, too.

"The strongest feature of the Canadian exhibit was a demonstration of bread-baking from Manitoba flour, and we received the medal for having the finest foreign exhibit.

"In comparison with the soft wheat flours of the Pacific Coast States our hard wheat flour seemed very high priced to a people who were making other foodstuffs than bread, namely, macaroni, vermicelli and doughy cakes. They were willing to buy our low grades, but since Manitoba hard produces only about 10 per cent. low grades, we did not secure much of a market for what we had the most of.

"To-day more bread is being used by the Japanese, and more and better grades of flour will be in demand, but it will be a flour light in color, possessing a good percentage and quality of gluten that will supply the masses, and at a price on a par with 80 per cent. of the flour produced by the soft wheats of the Pacific Coast States.

"More western grown wheat, more western mills, adequate preparation for a continuous supply of the product, and a wise cultivation of the oriental market will give Canada her proper share of the Far East flour trade.

"Thanks to the good management of our Government dairies, and the patience of two or three large grocery firms here, our butter trade is growing, but deliveries are protracted.

"Two enterprising soap manufacturers in British Columbia, who believe that an increased output lessens their cost of production, are making headway against the world's largest manufacturers, though hampered by the general tariff being against them. The market is worth winning, and their domestic business will be helped also.

"In comparison with the Puget Sound lumber trade ours does not look good to me.

"This is probably a question of lack of small cargo carriers. Certainly it is a transportation difficulty and not lack of production nor interest on the part of British Columbia millmen.

"The other lines which we could most readily find a large market for in Japan had we any large quantity to regularly supply, are wood pulp, fish fertilizers, phosphate rock possessing less than 3 per cent. of iron oxide and alumina, coarse grains, apples, dry salt dog salmon, salt herrings, tallow, beef, leather, resin, tar, turpentine, aniline dyes and canned milk. A large export trade from Canada to Japan is chiefly a question of ample supply in the above-enumerated products.

"There is no use attempting a fitful trade. It does harm, causing disappointment when further supplies are not available.

"Have we the courage to produce more than we have a home market for?

"The Government is doing its share in helping to prepare the market here to receive our products. Under Trade Commissioner McLean's supervision a great deal of information is being disseminated. He is not here to sell goods, but to answer questions from either sellers or buyers, and I am sure many Canadian brokers must wonder why they cannot reach Japan with their lines, when the Yukon buys so readily from them.

"The home market is always the best market; they are quite unlikely to find here as good prices.

"Though it is not officially known here, I read in the local press that Japan has given consent to Canada's coming under the conventional tariff, thereby having the same privileges as enjoyed by the United States and Europe.

"This will help the soap men, the canned milk, leather and many other items, when we are producing them in large enough quantities for export.

"I do not suppose we could well spare any of our cereal food plants in Canada, but I believe there is a splendid opening in Japan for one if our western friends can be induced to raise more grain than is needed for home consumption.

"The constant dietary of rice is said to be the cause of that scourge of the east, beri-beri, and physicians at once put the patient on a diet of barley, oatmeal and other grains.

"Imported breakfast foods bear such a burden of advertising, transportation and duty that they are here expensive to an European family, besides being readily affected by age and dampness. A locally prepared cereal food should be a winner here if ably advertised.

"Cereal coffee also I consider an acceptable item. Genuine coffee is expensive in Japan, usually a bit stale, and there are no coffee roasters here. The Japanese as an evidence of western fashion rather like coffee in the breakfast menu of toast and eggs.

"An enterprising Japanese firm combines the coffee and sugar by putting a little ground coffee of poor quality in a mould and casting a lump of sugar. The hot water is poured over the sugar in

the cup, the sugar dissolves and your coffee is ready. When you drink it you wish you hadn't.

"Some time ago when visiting Japan I was asked to assist as interpreter two American stockmen seeking a concession of land in Hokaido Island for stock-raising purposes. The governor of that prefecture was quite willing to grant all their requirements, providing that Japanese might hold some interest therein. Owing to personal differences quite apart from this enterprise the Americans quarreled and the matter dropped, but I feel sure a similar undertaking on the part of Canadian stockmen would meet with the hearty co-operation of the governor and local Japanese capitalists, and should prove successful.

"Germany seems to be supplying most of the wood pulp. Canada, I understand, has none to spare, or if any the rail freight westward kills it. There are immense tracts of suitable spruce on Vancouver Island and several projected companies, but 'nothing doing.'

"Wood alcohol made from sawdust at a cost much less than the corn-made article should be an export article of value, not to speak of the charcoal brickettes which Japanese firms would contract for quite readily.

"I am told there is more alcohol imported than flour, and there are, I believe, several processes of making alcohol from sawmill refuse which are well beyond the experimental stage.

"Fish fertilizers possessing about 10 per cent. of ammonia, and made rather coarse in style, are eagerly contracted for at about \$3 per unit of ammonia per ton. I know parties ready to make contracts for 5,000 to 10,000 tons for purchase of a suitable article, and I can't find even 500 tons available on the Pacific coast. Perhaps our Atlantic seaboard can spare some.

"The dry salt dog salmon industry is a growing one, but if shippers wish to keep their trade and avoid consignments, it would be well to have a provincial inspector appointed at Vancouver."

TO LICENSE CHEESE FACTORIES.

There is a movement on foot among cheesemen to have cheese factories licensed. The inspectors can only advise cheesemakers and patrons, but have no power to enforce their suggestions. Hence a good deal of their work is of no effect through inattention on the part of those they advise. If factories were licensed the inspectors would have power to make patrons comply with reasonable suggestions for the improvement of cheese.

Many factories are not what they should be. There are poor curing rooms, bad sanitation, impure water, etc. The patrons are not all scrupulously clean and careful in handling their milk. Some milk stands are built beside pig pens or barns yards where the foul odors are absorbed by the milk and cause bad flavors in cheese.

RISING SUN AND SUN PASTE
STOVE POLISH IN CAKES **STOVE POLISH IN TINS**
WELL-KNOWN AND RELIABLE **GUARANTEED TO THE TRADE**



DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

ASKS \$15,000 DAMAGES.

The daily newspapers report a suit for \$15,000 damages just entered against a storekeeper in Waltham, Mass., by the husband of a woman who was burned to death by an explosive stove polish put up by some unscrupulous or inexperienced manufacturer, and sold to her by this storekeeper. This is only one of many such horrible and frequently fatal accidents. No storekeeper can afford to take chances selling inferior stove polish. Remember RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH are now and always have been absolutely safe in the hands of the user. **MORSE BROS., PROPS., CANTON, MASS., U.S.A.**

BOARD OF TRADE MEETINGS

QUEBEC BOARD OF TRADE.

A COUNCIL meeting of the Quebec Board of Trade was held recently in the association rooms and was attended by the following members: Messrs. Wm. Power, M.P., presiding, Geo. E. Amyot, E. E. B. Rattray, M. Joseph, Dr. Ed. Morin, V. Lemieux and N. T. Levasseur, secretary.

A letter was read from the Montreal Board of Trade proposing the holding of a conference of the Boards of Trade of the Dominion at Montreal in the Spring of 1906. The last occasion upon which the Boards of Trade of the Dominion met was in Toronto in June, 1902, and the Montreal Board deems it advisable and valuable that the various Boards should confer together periodically on commercial matters of interest to the Dominion and the Empire. The Council of the local Board decided to co-operate in the movement for such a conference.

Resolutions passed by the Toronto Board of Trade respecting taxation of commercial travelers were discussed.

The secretary of the Board was instructed to write to the chairman of the Tariff Commission requesting information as to the date upon which the Commission proposed to hold sessions in Quebec and offering the use of the

Board rooms for their sessions. The Board would like to know the date of the Commission's meeting in Quebec in order that due preparations may be made. Upon notification of the date of the Commission's visit to the city the secretary was instructed to notify, and especially the local branch of the Manufacturers' Association, of the date by advertisement, so that they may, if desired, be heard by the Commission.

The complaints of Anger & Son, Leclerc & Letellier, Mr. J. C. Kaine, M. P.P., and others in regard to discrimination in freight rates by the Quebec & Lake St. John Railway were referred to the Provincial Railway Commission for investigation and regulation.

KENTVILLE BOARD OF TRADE.

KENTVILLE Board of Trade met on Tuesday evening with a good attendance. The membership, which stood at 94, was raised to the century mark by the addition of six new names. The persons proposed for membership were Messrs. R. C. Dickie, F. B. Newcombe, R. H. Ryan, W. H. Seaman, E. J. Bishop and W. A. Creelman.

Mr. W. P. Shaffner reported for the school committee. He thought the public should know more about the school

and he thought it might be best to have one day each month for the parents and others to visit the schools.

President Porter reported on a visit to the schools, and told of the work in the academy, and in the domestic science and manual training departments. A discussion followed bearing upon the work in the school, publication of marks, etc., in which G. E. Calkin, H. G. Harris, W. P. Shaffner and M. G. DeWolfe joined.

Secretary Rand read a communication from the commercial agent of the Dominion in Great Britain asking for views, photos, etc., showing the natural scenery and products of our country and particularly of our fruit sections. The matter was referred to Dr. Moore to deal with.

THE MOOSE JAW BOARD OF TRADE.

A SPECIAL meeting of the Board of Trade, Moose Jaw, was held at which Mr. Hugh McKellar was re-engaged as commissioner for another year, dating from March 10.

The season's work was commenced by the commissioner in the following report:

The objects which the board of trade had in appointing a commissioner were to advertise Moose Jaw and the Moose-Jaw district, and to benefit all business enterprises in the city.

The appointment of a commissioner was a good advertisement to our

Don't Give Reason

for complaint to your Customer

JAMES' DOME BLACK LEAD

is your safeguard in the Stove Polish Line.

Put on the market in 1840 (65 years ago),
 and has yet to meet an equal.

W. G. A. LAMBE & CO., Canadian Agents.

"BETTER HALF AN EGG THAN EMPTY SHELLS"!

BETTER STILL TRY OUR

Burnett's Coffee Clearer

(It takes the place of Eggs)

JUST TO HAND Canton Ginger, also C.&B. Tirhoot, Indian Mangoe and Bengal Club Chutnies, and Shelled Pecan Nuts.

LUCAS, STEELE & BRISTOL, - Hamilton

TEAS

Looking forward to taking stock at the end of the month, we have given our travellers a free hand and instructed them to clean out

SHORT LINES OF TEAS

This covers all lines. They all show good value. There is a range sufficient to interest all buyers and they are bargains.

See our travellers' samples or write us.

James Turner & Co., Hamilton

OLIVE OIL

SUAUT & CO.

You cannot be too careful in the selection of your *Oil*

First Consider **PURITY**

Second Decide for **PURITY**

Third Order **SUAUT & Co.'s** and you will get **PURE OLIVE OIL**

Suaut & Co. grow their own Olives at **Barri, Lucoa** and **Nice**. Agencies in 150 of the largest cities in the world.

Write for prices to **J. RUSSELL MURRAY**, 6 St. Sacramento St., Montreal, exclusive agent for Cana'a.

NEW WALNUTS

“GRENOBLES”

“BORDEAUX”

THOMAS KINNEAR & CO.

Wholesale Grocers = = TORONTO and PETERBORO



PEANUT BUTTER

PACKED

SMALL, 2 doz. to case, - - \$1.20 per doz.
MEDIUM, 2 doz. to case, - 1.90 "

ONE OF THE MOST
HEALTHFUL FOOD PRO-
DUCTS AND THE BEST
SELLING NUT BUTTER
ON THE MARKET.

Order Now

A. F. MacLaren Imperial Cheese Co.
TORONTO Limited

city. Since that date, Moose Jaw and the district have been well advertised.

This advertisement has brought business of all kinds to the city. The evidences of our prosperity do not require to be enumerated; increased volume of business is known to all.

The branch line of railway to the north is practically an accomplished fact, for there is no doubt but that construction will go on the coming year towards the Elbow of the Saskatchewan.

The spur track, for warehouse purposes, although delayed from time to time, has at last been put into definite shape for construction.

The grain pyramid exhibited at the C.P.R. station has been a noted means of advertising our agricultural district. Farm lands have so increased in value, largely through advertising, that the asset to the city is almost incalculable.

Porins for natural gas and the Stock Sales Market have not yet materialized; yet everything that could be done regarding these projects has been done by the board.

The present is the growing time for the new Province of Saskatchewan. Moose Jaw, as a city, and the Moose Jaw district, require to be kept continually before the public, so that we may reap the benefits to which we are entitled during this period of expansion."

BUSINESS CHANGES.

COOK & HALPENNY, grocers, Smith's Falls, Ont., have assigned to G. F. McKimm. Meeting of creditors was to have been on the 8th inst.

H. R. Shields, grocer, Coboconk, Ont., has sold out.

Alphonse Olivier, grocer, Montreal, Que., assets sold.

The Northern Bank is opening a branch in Alameda, Assa.

E. M. Maley, confectioner, Shoal Lake, Man., has sold out.

O. T. Fernet, grocer, Montreal, Que., stock damaged by fire.

Nap. Vachon, manufacturer cheese, St. Frederic, Que., is dead.

The Molsons Bank have opened a branch in Drumbo, Ont.

Peter McGlade, grocer, London, Ont., has sold out to G. S. Brock.



UPTON'S

Jams,

Jellies

and

Orange
Marmalade

are
the best.

XMAS FRUITS

Our Stock is Complete

We give Special Attention to Mail Orders.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

A. J. McKinnon, baker, Windsor, Ont., has assigned to John C. Iler.

Brosseau & Co., grocers, Montreal, Que., N. St. Amour, curator.

A. W. Carscadden, baker and confectioner, Barrie, Ont., is dead.

Tessier & Tessier, general merchants, St. Casimir, have dissolved.

The Molsons Bank have opened a branch in Williamsburg, Ont.

A. Cunico & Co., fruits, etc., St. Stephen, N.B., bailiff in charge.

William Shaw, baker, Nanton, Alta., has been succeeded by A. Mark.

M. Lonergan & Co., bakers, Montreal, Que., have dissolved partnership.

Greig Bros., bakers, Carievale, Assa., have business advertised for sale.

J. Smith (estate of), general merchant, Star City, Sask., stock sold.

M. L. Meloche & Co., general merchants, Thurso, Que., have assigned.

The F. Dowler Co., general merchants, Guelph, Ont., are giving up business.

E. Rabinovitz, general merchant, Belwood, Ont., has sustained loss by fire.

A. J. Campbell (estate of), general merchant, Star City, Sask., stock sold.

John Courchene, general merchant, St. Germain de Grantham, Que., assets sold.

T. S. Smith, general merchant, Charter, Man., has assigned to C. H. Newton.

Geo. H. Hall, baker and confectioner, Blenheim, Ont., has sold to J. B. Decew.

H. L. Laroy, general merchant, Melrose, Ont., has advertised business for sale.

Herbert, Girard & Girard have registered as produce dealers, Isle Aux Noix, Que.

Jas. E. Carpenter, general merchant, Yorkton, Assa., has sold out to Thomas Stait.

W. R. Madill & Co., general merchants, Altamont, Man., burnt out; insured.

F. W. Anderson, general merchant, Abernethy, Assa., has sold out to S. E. Riggs.

Thompson Bros., grocers, Winnipeg, Man., have been succeeded by R. F. MacIntosh.

The Whitelaw Co., Limited, grocers, Edmonton, Alta., warehouse destroyed by fire.

Chas. Choquette, general store, Village Richelieu, Que., has obtained extension.

Albion Tea Co., teas, etc., Ottawa, Ont., has been succeeded by Wilson & McPhee.

Melvin Gayman, fruit grower, Clinton Township, Ont., has assigned to Samuel M. Culp.

J. M. Cox, general merchant, Rimbey, Alta., has been succeeded by J. M. Putland & Co.

Thomas Ward, grocer and butcher, Amherstburg, Ont., has sold out to John Gott.

Porter & Co., wholesale and retail

grocery dealers, Winnipeg, Man., have been burnt out.

Jos. Poisson & Co., general merchants, Gentilly, Que., have assigned to Kent & Turcotte.

Alberta Milling Co., Limited, Edmonton, Alta., sustained loss by fire on stock warehoused.

W. A. Ross, general merchant, St. Godfroi Que., Lefavre & Taschereau appointed curators.

The Canadian Bank of Commerce is opening branches in Ottawa, Ont., and Parry Sound, Ont.

Arthur E. Mallette, of A. E. Mallette & Co., importers of wines, etc., Montreal, Que., is dead.

Simpson & Co. (estate), general merchants, Ridgetown, Ont., stock sold to Snively & Sauvey.

E. C. Inglis & Co., manufacturers of butter tubs, etc., Foster, Que., have dissolved partnership.

Samson & Lefebvre, grocers, Montreal, Que., meeting of creditors was to have been on the 14th inst.

E. D. Paquette, flour and grain merchant, Montreal, Que., has received demand of assignment.

J. W. Meloche, general merchant, St. Denis (St. Hyacinthe), Que., has assigned to Alex. Desmarteau.

J. C. & C. E. Reid, general merchants, Hoodoo, Sask., have been succeeded by Frie & Weber.

P. J. Sullivan, grocer, fruits, etc., Pembroke, Ont., has admitted partner, style Sullivan & Montgomery.

Tartan
BRAND

To tone up your trade for the holidays, order some **Tartan Brand** canned goods and groceries. It will make your store attractive and bring you lots of trade.

Also order a pail of Wagstaff's Old English Mince Meat.

BALFOUR & CO., Wholesale Grocers, HAMILTON, Ont.

Berlin Beet Sugar Industry and the Tariff Commission

The Commission at Berlin.

THE native sugar industry put forth a strong plea to the Tariff Commission for encouragement and protection. Berlin is the home of the beet sugar industry, one of the two large establishments now being successfully operated in Ontario.

The case for the manufacturers was presented by Mr. Hugh Blain, of Toronto, president of the Ontario Sugar Company, who, in a carefully prepared memorandum, presented a new aspect of the case, namely, that as the major part of the sugar now imported into Canada enters under the British preference, there is left only a protection of 17 8-10 per cent. for the home manufacturer. Showing in some detail the possibilities and advantages of beet sugar manufacture, he argued that the protection should be increased. His contentions were reinforced in an almost sensational manner by a delegation of one hundred farmers who grow beets for this factory, hailing from eighteen different counties, each wearing a badge indicating the name of his county, and who testified to the success of sugar beet culture as a farm crop.

The evidence heard by the Commission was not all on one side. Mr. G. T. Wolfe, on behalf of the T. Eaton Co., Toronto, complained of the sugar combine, and asked for its destruction or the removal of the duty, while Mr. Allan Huber accused the Government of going back on the low tariff principles of the party platform of 1893.

The sugarmakers' case was heard in the afternoon. Mr. D. A. Gordon, M.P., president of the Wallaceburg Sugar Company, was present, while Messrs. Robert Jaffray and W. J. Gage, who had been attending a board meeting of the Berlin company, also listened to the proceedings. Earlier in the day the Commissioners had been shown through the factory, now producing 600 barrels of sugar daily.

Mr. Hugh Blain on the Sugar Beet Industry.

The memorandum submitted by Mr. Blain was as follows:

"The production of sugar from home-grown beets may be said to be Canada's latest native industry. It is far reaching in its effects, and is almost entirely a development of our own natural resources. The article is staple, the demand is constant and practically unlimited, and the consumption is by all classes of the community. The duty paid on the imported article during the time required for the establishment of the industry will be fairly borne by all in proportion to the quantity each individual consumes, and is a fair and legitimate source of revenue.

"Like nearly all new industries there are a great many difficulties to overcome in its introduction, and it will require a few years to educate all parties up to the knowledge necessary to put it on a proper business basis. The farmers

have to learn the scientific methods of cultivation. The manufacturers have to learn the most economical system of management, and have to find or create a market for the by-products of the factory. The transportation companies are slow to realize the value of the enterprise, and have to learn how to furnish the facilities required by a business of such immense proportions.

An Industry That Must Succeed.

"The foundation upon which the industry rests is, however, sure, and if given an opportunity it must succeed. We have about as good conditions as can be found anywhere in the world, except, perhaps, where the beets are grown by irrigation. Our climate is in the best part of the beet sugar zone. Our soil is rich and easily cultivated. Our transportation by rail and wagon is good, and our water is abundant, and of the right quality, and our people are healthy, vigorous and industrious. I know of no industry where there is a greater or wider distribution of benefits. Our company paid \$80,000 for beets delivered in October, and we will have to pay a larger amount for beets delivered in the present month and a still larger amount later on. We also pay large sums for purely Canadian labor on such articles as lime rock, cooperage, sacks and other supplies.

Tariff Affords no Encouragement.

"When this industry was organized the minimum tariff was 40 cents per 100 lbs. for a 75 degree sugar under 16 Dutch standard, and 1½ cents per 100 lbs. additional for each degree of sugar above 75 degrees. The minimum tariff now, under the British preference is 26 2-3 cents per 100 lbs. for a 75 degree sugar under 16 Dutch standard, and 1 cent per 100 lbs. additional for each degree of sugar above 75 degrees. I need not tell you that refiners are taking advantage of this reduction and buying almost exclusively from the countries entitled to this preference. Instead, therefore, of getting encouragement from the Dominion Government, the duty after we started was practically reduced one-third. The last published trade and navigation returns, ending June 30, 1904, give the total consumption of sugar as 390,544,660 lbs., valued at \$7,562,168.00, and the duty paid as \$2,182,493.43, an average of .5588 cents per lb. duty, equivalent to an ad valorem duty of 28 8-10 per cent. Of this total consumption, 23,734,365 lbs. were above 16 Dutch standard, valued at \$574,060.00 and paid duty of \$264,263.75, being 1.1134 cents per lb. duty, equivalent to an ad valorem duty of 46 per cent., and 366,810,295 lbs. under 16 Dutch standard, valued at \$6,988,108.00, and paid duty of \$1,918,229.68, being a duty of .5229 of a cent per lb., equivalent to an ad valorem duty of 27½ per cent.

Effect on the Preference.

"The returns ending June 30, 1905, of which I have an advance sheet, show a

total consumption of 346,752,598 lbs., valued at \$8,561,176.00, on which duty was paid of \$1,846,986.81, being an average duty of .5326 of a cent per lb., equivalent to an ad valorem duty of 21½ per cent. Of this total consumption, 19,517,812 lbs. were above 16 Dutch standard, and valued at \$572,757.00, and paid a duty of \$175,880.94, being .9007 cents per lb. duty, equivalent to an ad valorem duty of 30 7-16 per cent., and 327,234,786 lbs. under 16 Dutch standard valued at \$7,988,419.00, and paid a duty of \$1,671,177.87, being .5170 cents per lb. duty, equivalent to an ad valorem duty of 20 9-10 per cent. Of this sugar under 16 Dutch standard there came in under the preferential tariff, 261,516.733 lbs., valued at \$6,779,889.00, on which duty was paid of \$1,214,542.60, being .4644 of a cent per lb., equivalent to an ad valorem duty of 17 8-10 per cent. The duty for the imports of this year is not given, but as far as we can see it will be still lower. The latest authentic figures, therefore, give us a duty of 9-10 cent per pound specific, or 30 7-10 per cent. ad valorem on refined sugar and .5170 cents per pound specific, or 20 9-10 per cent. ad valorem, as an average duty on raw sugars and .4644 cents per pound specific, or 17 8-10 per cent. ad valorem on raw sugars under the preferential tariff. This does not make any allowance for waste in refinery, against which, however, must be placed the value of the by-products. Now this is the actual protection the farmers have against the foreign growers because this is what was actually paid by our competitors for their raw material.

An Industry of Vast Importance.

"I have gone thus fully and carefully into these figures and calculations to prove that since we undertook the establishment of this industry we have been put in a very trying position by having one-third of the protection we depended upon taken away from us, and we now think that we can fairly ask you for relief at the approaching tariff revision. I trust you will pardon the length of time I have taken in placing the case before you, but in my opinion it is a matter of the utmost importance. If second to any it is second only to the iron and steel industry, and if a reasonable encouragement is given I see an immense future for the beet sugar industry in this country.

"In conclusion, let me again emphasize the fact that the great bulk of the sugar now being consumed is from imported raw sugar under fourteen Dutch standard brought in under the preferential clause in the tariff, on which the duty actually paid is .4644 of a cent per pound as a specific duty and is a duty of 17 8-10 per cent. ad valorem."

Farmers Praise Beet Growing.

The farmers' side of the sugar beet case was presented first by Mr. A. J. Reynolds, of Scarborough, who said the farmers' lot had been pictured as a hard one by many delegates before the Com-

TEAS

Direct Importation

We have the following lines of very choice New Season's China Teas arriving this next week.

200 pkgs. Choicest New Season's Gunpowders
 250 pkgs. Choice " "
 250 pkgs. Finest " "
 150 pkgs. Choicest New Season's Sifted Young Hysons
 250 pkgs. Choicest Young Hysons
 250 pkgs. Choice "
 250 pkgs. Finest "

Write us for Samples and Prices: TEA DEPARTMENT.

THE EBY, BLAIN Co., LIMITED TORONTO

mission. There were present at that meeting representative beet growers from eighteen counties, delegates from the 2,000 growers shipping to the Berlin factory. They did not find farming unprofitable; beet-growing was profitable in this and other countries. They were enjoying the home markets. There was no strife between those who produced the food and the artisans who consumed it. They must prosper together for the good of Canada. "There lie dormant in Canadian soil and Canadian sunshine," said Mr. Reynolds, "the elements out of which, by the application of Canadian industry, of the farmer and the artisan toiling together, may be produced her entire supply of sugar. At the present time we produce only one-twentieth of the sugar consumed in Canada. Where there are 400,000,000 pounds used, we only produce about 20,000,000 pounds."

It had been said to be a mistake to bonus that industry. Personally he was not in favor of bonuses, but he believed that in this case until the industry was established a bonus was warranted. The profits on growing sugar beets exceeded those from any other crop on the farm.

Mr. Reynolds and a number of other delegates selected from the one hundred present related their experiences in growing beets, showing net profits ranging from \$15 to \$50 per acre. They also spoke of it as the most profitable crop they grew.

Mr. Paterson asked the company for expressions to the contrary, if any, and several said the estimates were not favorable enough.

"If it is such a profitable business why do you need more protection?" asked Mr. Allan Huber from the audience.

"Are you a beet-grower?" asked Mr. Fielding.

"No, but I use sugar," was the reply.

Free Sugar Asked For.

Further complaint of the operations of the grocery combine as regards sugar was heard from Mr. G. T. Wolfe, manager of the grocery department of the T. Eaton Co., Toronto. The company, he said, buys 50 to 60 carloads a year, but cannot get cane sugar from the refiners, as their selling list was, by the admission of their own representative, controlled by the Grocers' Guild.

"As this is a free country and a free people, we would ask you to take the duty off sugar at the present time and let us have a chance to compete with the people that are selling sugar in Canada the same as other goods that are controlled by combines," said Mr. Wolfe. "We have the same money and ought to be able to buy the same quantities on the same terms as other people."

As it was, he continued, they had to buy from the wholesalers, who did not handle the sugar, but gave them an order on the refiners. They could get beet sugar, but they required cane sugar. The two wholesalers in Toronto who are not in the guild had to subscribe to the latter's terms and could not sell below a certain price. They had been refused sugar by the St. Lawrence and the Red-path refineries. They had applied to get on the selling list, but were refused because it was claimed they were not wholesalers, though they claimed they were.

Mr. Paterson saw danger to the revenue if the duty was removed, but Mr. Wolfe said he would be satisfied if the

combine was broken up, to which Mr. Paterson replied he understood proceedings were being taken in the courts.

A good deal of amusement was occasioned by the remarks of Mr. Allan Huber, a Berlin commercial traveler, who as a Liberal free trader accused the Government of departing from the party platform of 1893. He specially condemned the sugar and whisky combines, which, he said, kept up the price of those commodities unduly. He quoted Sir Wilfrid Laurier's utterances in opposition, that he would not remove the tariff at one swoop, but would do it gradually. "He has not done anything so far, so it's time for him to start to swoop," said Mr. Huber, amid laughter. He quoted Mr. Paterson as saying when in opposition, "Farmers, you have been robbed by protection," but Mr. Paterson laughingly said he had not said it that way, and that the platform of 1893 was a good platform. Mr. Huber asked that the excise and import duties on whisky be equalized, so as to make it cheaper to the consumer.

The argument of the Farmers' Association that protection did not benefit the farmer was combatted by Mr. H. L. Janzen, who said he spoke on behalf of farmers and market gardeners of Waterloo county. He quoted from a local paper to show that butter, eggs and poultry bring higher prices in Berlin than in Toronto. He remembered how difficult it had been years ago to secure a market for those products in Berlin. To admit American agricultural products free would do great injury to the Canadian farmers. Increased protection would be a benefit to all people who have to work for a living.

MINCE MEAT

Now is the time for selling it.

We are putting up something very fine in this Line.

Prepared with Finest Fruits, Spices and Choicest Meat.

A trial order will convince you of its superiority over other Brands.

Packages : 65-lb. Tubs
25-lb. Pails
12½-lb. Pails

THE PARK, BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

TELEPHONE M 3960

BEANS

are going to be higher in price.

The foreign demand has already stiffened up prices and holders are asking more money for them. We

have purchased a good supply and shall be glad to take care of your orders for either hand picked or prime.

Next week we expect a consignment of genuine Lima Beans from California. Sample received shows very fine stock and we will sell them at a price that will show you a good margin of profit.

F. W. FEARMAN CO.,
HAMILTON LIMITED

**ROYAL
YEAST
CAKES**
MOST PERFECT MADE.

SOLD AND USED
EVERYWHERE.
E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904

ALWAYS PREPARED

to furnish prices on car lots or less in

BUTTER--Creamery and Dairy
CHEESE--Cheddars and Flats (twins)
EGGS--Fresh and Pickled

OUR MOTTO :

Prompt shipment and one quality, namely, the best

The J. A. McLean Produce Co., Limited
EXPORTERS and WHOLESALE DEALERS

73-75-77 Colborne Street

Toronto.

PRODUCE AND PROVISIONS

CHEESE AND BUTTER BULLETIN

December 8, 1905.

THE country cheese boards have all adjourned for the season, navigation is closed and just as we were settling down to a dull and quiet time, which was generally expected, some good sized orders were received here which created rather more activity on the market than what was anticipated. Thus it is that "it is the unexpected that happens."

We have right along pointed out the strength of the situation in these articles and if the orders from across the Atlantic keep coming in, our prices must advance much earlier than was anticipated. Stocks of cheese are much lighter than last year and any ordinary consumptive demand in Great Britain would easily absorb these supplies before the new season can open with new goods.

It becomes now a question to what extent may the consumptive demand decrease when prices are advanced to a famine point. In this respect we must watch other food supplies on the British markets, notably Australian mutton, rabbits, etc. If cheese gets beyond a price for the British retailer to make a fair profit, other articles of food are taken up in its place and any ill-timed advance in prices may thus be checked.

Cheese is good food; there is no waste and it requires no cooking, but in Winter time even the humblest of homes must have some fires that may be used for cooking meats, etc., and then if cheese is too dear there will be much less of it consumed. Warm meals with some meat are after all more popular with most classes of the population than a piece of bread and cheese.

Meanwhile, however, the situation has not lost, but gained in strength, and as far as the present outlook for future prices is concerned, there seems to be nothing in sight to prevent prices from still further advancing. The retailers in Great Britain are still getting a fair profit on their goods, and so far, at least, the consumption of cheese has not fallen off to any noticeable extent. As long as this condition exists there is only one course for prices, which is a gradual working towards a higher level.

This has been a wonderfully successful season for the farmers of this country. Both cheese and butter have been unusually high in price during the entire season and there seems yet to be plenty of room for a further extension in the production of dairy products. If farmers will increase the number of their cows they will undoubtedly gain by it, even should an occasional poor season of low prices come in. On the whole there is a large demand for both cheese and butter, and as the home population increases the consumption of milk increases also in proportion. The trouble among the farming classes here seems to be that they are generally doing so well that they are perfectly satisfied to let well enough alone, instead of progress-

ing by adding a little more to what they already have.

Canadian cheese and butter may now be considered standard articles in the United Kingdom. There is a steady demand for both at good prices. Any over-production might lower the prices at times, but there is a certain quantity needed yearly for consumption, and as long as we give our friends across the Atlantic a suitable quality, they will continue to buy our goods at fair market value.

There seems to be a particularly good chance to increase our production of butter, and wide-awake farmers, principally in the Province of Quebec, where the best butter is made, are going more and more into the making of butter instead of cheese. If this is carried too far, it may result finally in a shortage in the cheese supply and an over-production of butter. However, we can meanwhile find a ready market for considerably more butter than what is at present produced.

The butter market shows no change since our last report. We have no goods to spare for export and our home consumption is meanwhile getting sufficient quantities of fresh made butter to keep the market steady. When the supplies of this Winter made butter fall off, prices will probably advance considerably.

LONDON PRODUCE LETTER.

By Our Own Correspondent.

November 25, 1905.

THERE is not much doing in Canadian butter on this market at the time of writing, nor is it likely that we shall see any further activity in this department again this season. We learn that there has been some advance in values in Montreal, and this fact coupled with the shortage in Canada will bring the season to a close without much delay. In view of the fact that we are not expecting to see much more Canadian butter on this side for some little while, attention is now turned more than ever to Australasian butter.

Canadians may well indulge in some little self-congratulation at the success which has attended their efforts on this market during the past few months, for they have done better than ever, in the whole annals of their butter trade with Britain, they have done before. They have established a new record in the matter of shipments; they have realized prices between eight and ten shillings per cwt. higher than last year, and they have made great improvements in their quality.

The year 1903 was Canada's record year, the receipts of butter then being 13,238 tons for the twelve months ending June 30; there was a considerable decrease for the same period, 1904, but for the twelve months ending June 30, 1905, the total went up to 12,847 tons.

From July 1 of this year to the present time the total receipts of Canadian butter amount to 13,795 tons.

Circumstances have been all in the favor of Canadian produce, for the drought on the European continent has interfered with our continental supplies. Denmark has been busy supplying the German demand and making up for the European deficiency, while supplies from Russia have been very uncertain. Irish supplies have been short. The trade here, as might be well imagined, has felt the effects of high prices, and there have been but small profits, not to mention occasional losses, to both importers and retailers.

CHEESE. There is not very much to report as regards Canadian cheese. Business is on a moderate scale, and inquiries continue to come in. There is not, however, sufficient demand to warrant any further advance in price, so that quotations remain without any alteration. Figures, which though not exact are approximate, show that on November 23 total stocks of Canadian cheese in London (i.e., in general warehouse and in importers' and salesmen's local warehouses), stand at about 175,000 boxes.

The quality of Canadian cheese continues to be very fine, but prices are high, and it must be remembered that as the year advances the attention of the public is turned from cheese to poultry and frozen meats, the latter being very cheap just now. Owing to home conditions, Canadian exporters seem inclined to raise rather than lower prices, and as long as inquiries continue to come in from this side no doubt this disposition will remain. On this side the position for Canadian cheese is somewhat similar to that of Canadian butter lately—involving good profits for Canadians but resulting in but small profits to dealers and retailers over here.

As reported some two weeks back, the large dealers, on the principle that they must make some money somewhere, have advanced the price of cheese from sixpence to sevenpence. It must not be presumed, however, that the smaller dealers will therefore be compelled to go up to eightpence. This is a false impression which seems to obtain with some Canadians.

BACON. The market remains with very little change to report. The arrivals of Canadian have been on a rather more liberal scale and prices for boxed meats are, if anything, a trifle easier. There is one factor in the market which does not tend to improve the reputation of Canadian bacon on this market, and that is the fact that many of the Canadian packers are buying, curing and shipping to this market bacon made from American hogs. However careful packers may be, the tendency on this side of the water is to sell this meat as the outcome of the packers' factory, the qualifying term "American" being occasionally omitted from the description. The result is not always to the advantage of the reputation of Canadian bacon.

Butchers, Merchants and Hide Buyers

Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

SALT SALT

Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.

C. R. COOPER
TORONTO SALT WORKS
TORONTO, ONT.
AGENTS FOR THE DOMINION SALT AGENCY

DRESSED BEEF

Our Fergus plant is now in operation.
We will be pleased to quote dressed beef in car lots.

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto.

BUTTER and EGGS

— WE ARE —
BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
TORONTO.

White Spruce
BUTTER TUBS

10-20-30-50 lb.

EGG CASES AND FILLERS

Order now, for delivery later,
it will **Pay You**

WALTER WOODS & CO.
Hamilton and Winnipeg.

PROVISION AND DAIRY MARKETS.

TORONTO.

DURING the week under review trade is generally reported to have been slow and somewhat uninteresting. It is thought, however, that all points considered, the situation is about normal for the particular time of year.

Arrivals of hogs are by no means excessive, although showing a slight improvement on that of earlier dates. Harvest having now practically ended, the farmers are no doubt turning more attention to the marketing of their cattle. One prominent buyer, however, has expressed the situation as by no means satisfactory inasmuch as the growth of hogs has been gradually degenerating and although buyers are compelled to buy whatever comes to hand on account of the greatly depleted stocks, still in this particular dealer's judgment the time has come when buyers should show greater discrimination in their selection of stock and in place of giving an average price should show a determination to pay a distinctly higher rate for quality. By this means the farmer would see the advantage which would accrue to him by regulating the feeding of his hogs, so as to produce the particular growth which is adapted for packing. As things are at present, it is found very difficult to make prime selections to satisfy the export trade. If a quantity of inferior grades continue to be sent to the foreign markets it must have a very serious and depressing effect upon Canadian produce. The Agricultural Department at Ottawa, it is reported, is on the eve of making an exhaustive investigation into this feature.

As regards the butter situation there is nothing of particular interest at the present moment; the turn of the season has not yet really transpired. The factories are still holding off somewhat in the making of bulk butter, probably on account of the present high range of prices which can be obtained for cheese. A quantity of creamery prints are finding their way to the market and are maintaining a good firm price of from 24c. to 25c., but good solid butter is still slow to arrive.

There have been very few reports from the cheese boards since our last issue, practically only of the character of re-offerings. The cheese which is now being made at the factories is, of course, fodder fed, and by expert buyers is not considered to warrant the high values which are being insisted on; therefore, the more recent board quotations do not reflect the true condition of the market. A prominent buyer was heard to say that he would not upon any account use them for export trade unless it were where the special demand for a low grade product was required for, as it was easy to detect a large degree of foreign flavor.

Meats.

We quote:
Long clear bacon, per lb. 0 10½
Smoked breakfast bacon, per lb. 0 14½

Roll bacon, per lb.	0 10½
Small hams, per lb.	0 13
Medium hams, per lb.	0 13
Large hams, per lb.	0 12
Shoulder hams, per lb.	0 10½
Bacon, per lb.	0 14½
Heavy mess pork, per bbl.	18 00
Short cut, per bbl.	21 00
Shoulder mess pork, per bbl.	14 50
Lard, tierces, per lb.	0 10½
" tubs	0 10½
" pails	0 10½
" compounds, per lb.	0 07½
Plate beef, per 200-lb. bbl.	12 50
Beef, hind quarters	6 00
" front quarters	4 50
" choice carcasses	5 50
" common	3 50
Mutton	0 08
Spring lamb	0 09
Veal	0 07
Hogs, street lots	7 75
" dressed, car lots	7 60

Butter.

We quote:

Creamery prints	Per lb.	0 24	0 25
" solids, fresh		0 23½	0 24
Dairy prints		0 21	0 22
" in tubs		0 18	0 21
" large rolls		0 20	0 21

Cheese.

We quote:

Cheese, large	Per lb.	0 12½
" twins		0 13

Eggs.

We quote:

New laid eggs, per doz.	0 35
Fresh	0 24
Pickled	0 21

MONTREAL.

The provision market continues to rule steady. There is a continued reported scarcity of hogs and prices are high. The feature of the scarcity in hogs is the agitation that is on foot relative to securing the attention of the Government to an improvement in the supply and the calling attention of the farmers to the value of this branch of trade. The price for live hogs is quoted at 6 3-4c. for selects, with mixed at 6 1-2c. and common 6 1-4c. Dressed hogs are strong and prices steady. Fresh abattoir killed, \$8.50 to \$8.75, country dressed, \$8.00 to \$8.50. No change in smoked meat, bacon and ham, both being in fair demand.

Prices of butter are high and firm, supplies of good stock are limited. It is reported that a shortage in outside points has caused a demand to be made on Montreal stocks. This naturally has had the effect of strengthening the market. Prices for creamery, 22 1-2c. to 23c. for good to fine, and 23 1-4c. for best. Finest Ontario tub dairy is quoted at 20c. to 20 1-2c. and rolls, 21c.

There is no change in the price of eggs, the market being steady and prices ranging from 21c. for limed to 25c. for select. The local demand is extremely good and holders expect prices to still further advance.

The cheese market is keeping up a decidedly strong tone and prices are quoted high. Holders are firm in their ideas, which makes trading and turnover small. The demand is good and as export inquiries are also very good and prices in the U. K. high, it has the effect of still further stiffening up this market. Ontarios are quoted, 12 5-8c. to 12 3-4c.; Quebecs, 12 1-8c. to 12 1-4c.; and Townships, 12 1-4c. November

cheese is claimed practically out of the market.

Provisions.

We quote:

Lard, pure tierces	0 10 1/2
" " 56-lb. tubs	0 11
" " 20-lb. pails, wood (10 1/2)	0 11 1/2
" " cases, 10-lb. tins, 60 lbs. in case	0 11 1/2
" " 5-lb. " "	0 11 1/2
" " 3-lb. " "	0 11 1/2
Lard, Boar's Head brand, tierces, per lb.	0 06 1/2
" " 1-tierces, per lb.	0 07 1/2
" " 60-lb. fancy tubs	0 07 1/2
Cases, 20 3-lb. tins, per lb.	0 07 1/2
" " 12 5-lb. tins " "	0 07 1/2
" " 6 10-lb. tins " "	0 07 1/2
20-lb. wood pails, each	1 47 1/2
20-lb. tin pails, each	1 37 1/2
Wood net, tin gross weight	
Canadian short cut mess pork	\$19 00 \$20 00
American short cut clear	19 00 20 00
American fat back	19 00 21 00
Breakfast bacon, per lb.	0 14
Hams	0 12 1/2 0 13 1/2
Extra plate beef, per bbl.	11 50 12 00

Butter.

We quote.

Fancy Townships	0 23 1/2
Finest creamery	0 22 1/2 0 23 1/2
Fine	0 21 0 21 1/2
Medium	0 20 0 21 1/2
Fresh dairy tubs	0 20 0 20 1/2
Fresh rolls	0 21

WINNIPEG.

Creamery Butter—Prices are steady and they are quoted as follows to the retail trade:

Finest fresh creamery, in 56-lb. boxes	0 25
" " in 28-lb. boxes	0 25
" " in 14-lb. boxes	0 25
" " in 1-lb. bricks	0 26

Dairy Butter—Produce houses are still paying about 20c. per pound for No. 1 dairy delivered in Winnipeg.

Lard—Prices are quoted as follows:

Tierce basis, per lb.	0 10
Small packages take the following advance:	
50-lb. tin cans, per lb.	0 00 1/2

20-lb. tin pails, in 80-lb. cases, per lb.	0 00 1/2
10-lb. " " in 60-lb.	0 00 1/2
5-lb. " " " "	0 00 1/2
3-lb. " " " "	0 01
20-lb. net white wood pails, per lb.	0 00 1/2

Cheese—We quote:

Finest Ontario, large	0 13
" " Manitoba, large	0 13
" " " " twins	0 13 1/2
" " " " small	0 13 1/2

Cured Meats—Prices are quoted as follows:

SMOKED MEATS.

Hams, selected stock, special mild cure	0 15
Bacon, " " " "	0 19
Backs, " " " "	0 14
Picnic, " " " "	0 09
Hams, sugar cured, assorted sizes	0 14
" " heavy, 20 to 30	0 13 1/2
" " assorted sizes	0 08
Shoulders, " " " "	0 08
Bacon, " " breakfast bellies	0 14
" " " " breakfast backs	0 13 1/2
" " " " Wiltshire sides	0 15 1/2
" " " " spiced rolls, long	0 11 1/2
Manitoba butts " " " "	0 09 1/2
" " " " skinned	0 10
" " " " boneless and rolled	0 11
" " " " rolls, boneless	0 11

DRY SALT MEATS.

Bacon, dry salt long clear	0 10
" " " " smoked	0 11
" " " " boneless backs	0 11
Shoulders " " " "	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl.	16 50
" " " " per 1/2 bbl.	9 25
Standard mess pork, per bbl.	16 00
" " " " per 1/2 bbl.	9 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet	5 50	3 00	1 60	1 25
Pig's tongues	14 50	7 50	4 00	3 00
Boneless hooks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.				0 04
hooks, " " " "				0 04

Eggs—Country supplies are not very liberal and produce houses are now paying as high as 24c. per dozen for new laid eggs delivered in Winnipeg.

Sawyer's 50 Years
the People's
Choice.

CRYSTAL

See that Top **Blue.**

**SAWYERS
CRYSTAL
BLUE
SAFETY
BOX**

For the
Laundry.

**DOUBLE
STRENGTH.**

Sold in
Sifting Top
Boxes.

Sawyer's Cryst-
al Blue gives a
beautiful tint and
restores the color
to linen, laces and
goods that are
worn and faded.

*It goes twice
as far as other
Blues.*

Sawyer Crystal Blue Co.
67 Broad Street,
BOSTON - - MASS.

M. F. EGAR & SON, Mfrs.
Agents
HALIFAX, Nova Scotia

JERSEY CREAM YEAST CAKES

JERSEY CREAM YEAST CAKES

Friends one and all, our thanks are due
This year especially to you,
We thank you for your courteous way
Of doing business day by day
We thank you, in a world of ills,
For ready payment of our bills,
We thank you for the large increase
Of orders. May they never cease:
In all the universe around,
No other "Yeast Cake" can be found
To equal "**JERSEY CREAM**," staunch and true.
Thank *us* for making them for you.

JERSEY CREAM YEAST CAKES

JERSEY CREAM YEAST CAKES

GET US BY PHONE

If you want some Christmas goods in a hurry and can't wait for our salesman, just call us by phone and ask the operator to reverse the charges so that we pay for the conversation. We have a big stock left yet of Christmas goods and so are very anxious to have your orders.

TORONTO JOHN SLOAN & CO. BELLEVILLE

BANQUET OF RETAIL MERCHANTS' ASSOCIATION OF MONTREAL.

A BANQUET tendered by the Retail Merchants' Association of Montreal to Mr. Honore Gervais, M.P. for St. James' division, on Nov. 29, at Place Viger Hotel, was a most pronounced success. Representatives of the different retail associations, retail and wholesale merchants, aldermen, members of the Bar, and Provincial and Federal Houses, to the number of nearly three hundred, were present.

Mr. J. O. Gareau, president of Retail Dry Goods' Association, of Montreal, presided, and with him at the guests' table were the following gentlemen, who were also the speakers of the evening: Jacques Bureau, M.P.; Trois-Rivieres et Saint-Maurice; Godfroy Langlois, M.P.P., Saint-Louis; Hon. J.I. Tarte, J. E. Leonard, M.P., Laval; J.-G. Watson, D. Lorne McGibbon, Montreal; E.-M. Trowern, general secretary Retail Merchants' Association of Ontario; Hon. M. Gouin, Ald. L.-A. Lavallee, Hon. Senator Mitchell, M. Catelli, A.-S. Lavallee, Dr. Gaston Maillet.

Among the other guests present were: Messrs. F.-X. Saint-Charles, Arthur Paquette, Paul L. Turgeon, Hector Champagne, M.P.P., Adelstan de Martigny, H. Godin, Lawrence A. Wilson, H. A. Robert, Ald. E. Lemay, Albert Laberge, J. N. Chevrier, M. J. D. Couture, echevin, M. Noe Leclair, echevin,

M. J. Z. Resther, M. J. E. Deslauriers, M. Jules Lemaitre, of Hodgson & Sumner; M. L. G. de Tonnancour, Mayor Guay of Saint-Henri, M. Donovan, M. Passingham, T. J. Marchand, Er. Paquet, E. Beaudet, Ab. Dupere, A. Marcotte, L. Reinhardt, E. Masse, F. Martineau, J. Demers, Alcide Geoffrion, Alcide Beauvais, Arthur Prevost, J.-D. Leduc, Z. H. Pinsonnault, Jean Malo, J.-C. Noel, W. Bessette, N. Lapointe, Joseph Contant, Placide Daoust, Narcisse Dupuis, B. Mercier, A. Bazin, G. Marsolais, J. B. Lapointe, A. Depocas, J. E. Peltier, Achille St-Mars, Ferdinand Drouin, Raoul Brousseau, J. B. M. Barthe, Arthur Cherrier, Francois Pelletier, Charles Landou, Emile Marquette, V. Lamarche, Art. Lamarche Morisson, R. Latulippe, Tref. Vadeboncoeur, J. E. W. Lecours, Alf. Hodge, representing Chase & Sanborn; Arthur Christin, A. C. Gour, Alb. Hudson, Ars. Lamy, O. Lemire, J. A. Beaudry, Ludger Gravel, Alp. Racine N. Lapointe, le colonel F. S. Mackay, L. J. Ethier, of Laporte, Martin & Cie; G. Marsolais, Joseph Contant, L. E. Geoffrion, of L. Chaput, Fils & Cie.; P. Daoust, J. Lamoureux, Labelle, Joseph Clement, A. B. Caswell and W. H. Seyler, representing MacLean Publishing Co.; H. P. Nightingale, H. O. Wootten, Joseph Ethier, Vital Raby, Henry Schwartz, L. Bedard, Edouard Charlier, Henri Julien, Montarville B. de la Bruere, Eugene Desjardins, Armand

Giroux, O. S. Perrault, J. E. W. Lecours, E. P. Olivier.

After the health of "The King" had been drunk, Mr. J. O. Gareau in a happy speech proposed the health of their distinguished guest, Mr. Honore Gervais, member for St. James' division, Montreal, expressing the thanks of the retail merchants generally for the very able and effective services he had rendered in the passing of the Act relating to trading stamps.

Mr. Gervais, in reply, made an eloquent speech, detailing the various phases of the work up to the time the matter was placed into his hands, and closely explaining the progress of the bill through the two Houses.

Among the other speakers were Hon. Senator Mitchell, Hon. J. I. Tarte, Jacques Bureau, M.P.; Godfroy Langlois, M.P.P.; Hon. Lomer Gouin, Premier of Quebec; Mr. J. G. Watson, president Retail Boot and Shoe Association; Mr. E. M. Trowern, secretary Ontario Retail Merchants' Association; Mr. J. A. Beaudry, secretary Montreal association, etc.

The banquet was a most pronounced success, and the result in strengthening the work of the retail associations throughout the province can only be good. The committee having the affair in hand deserve great credit for the labor put into the work to make it an epoch in the history of the Retail Merchants' Association of Montreal. Special credit, however, is due the energetic secretary, Mr. J. A. Beaudry, who was most indefatigable in the inception, planning and final arrangement of the banquet.

Art Signs.
Martel-Stewart Co., Montreal.

Baking Powder.
Gillett, E. W. Co., Toronto.
McLaren's, W. D., Montreal.

Biscuits, Confectionery, Etc.
Canadian Shredded Wheat Co., Niagara Falls, Ont.
Cowen Co., Toronto.
Lamont, Corliss & Co., Montreal.
McLaughlan, Sons & Co., Owen Sound.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Rose & Lafamme, Montreal.
Stewart Co., Toronto.

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Woods, Walter, & Co., Hamilton.

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Essex Canning and Packing Co., Toronto.
Frankford Canning and Packing Co., Frankford, Ont.
Napanee Canning Co., Napanee, Ont.
Turner, James & Co., Hamilton, Ont.

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National Cash Register Co., Dayton, O.

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Walker Pivoted Bin and Store Fixture Co., Toronto.

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Empire Tobacco Co., Montreal.
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Tuckett, Geo. E., & Son Co., Hamilton.

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Hamilton, Cotton Co., Hamilton.

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Baker, Walter & Co., Dorchester, Mass.
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Epps, James, & Co., London, Eng.
Lamont, Corliss, & Co., Montreal.
Lowney, Walter Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
VanHouten's—J. L. Watt & Scott, Toronto.

Computing Scales.
Computing Scale Co., Toronto.
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Gillett, E. W. Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal.
St. Charles Condensing Co., Ingersoll.
Truro Condensed Milk and Canning Co., Truro, N.S.

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Kaufmann, W. P., Toronto.

Counter Check Books, Etc.
Allison Coupon Co., Indianapolis, Ind.

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Campbell's, R., Sons, Hamilton, Ont.
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Dawson Commission Co., Toronto.
MacLaren, A. F., Imperial Cheese Co., Toronto.
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Rutherford, Marshall & Co., Toronto.
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Bickle, John W., & Greening, Hamilton.
Black Bros. & Co., Halifax.
Guest, W. F., Fish Co., Winnipeg, Man.
McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
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Winnipeg Fish Co., Winnipeg, Man.

Flavoring Extracts.
Capstan Mfg. Co., Toronto.

Foreign Importers.
Biermann, E., & Co., Cardiff, Wales.
Boyd, Thos., & Co., Liverpool, Eng.
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Doughty, A. C., & Co., London, Eng.
Gaitakell, J. H., Liverpool, Eng.
Griffin & Culverwell, Bristol, Eng.
Hall, R. C., & Co., London, Eng.
Lethem, John, & Sons, Leith, Scotland.
Little, Geo., Manchester, Eng.
Marshall, James, Aberdeen, Scotland.
Meeker, George R., & Co., London, W.C.
Neubeck & Schipmann, Hamburg, Ger.
Rapp, Herman, & Co., Liverpool, Eng.
Salter & Stokes, London, Eng.
Scott, David, & Co., Liverpool, Eng.
Sowerbutts, E. & Co., London, Eng.
Whiteley, Muir & Co., Liverpool, Eng.
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Distributors Co., Toronto.
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Gillard, W. H., & Co., Hamilton, Ont.
James, F. T., Co., Toronto.
McWilliam & Everist, Toronto.
Ratray, D., & Son, Montreal.
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Smith, E. D., Winona, Ont.
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Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
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Walker, Hugh, & Son, Guelph.
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Cox, J. & G., Edinburgh, Scotland.

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Frontenac Cereal Co., Kingston.
Greig, Robert, Co., Toronto.
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McLeod Milling Co., Stratford, Ont.
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Nicholson & Brock, Toronto.
Ogilvie Milling Co., Montreal.
Sutcliffe-Muir Milling Co., Moosomin.
Symington, W., & Co., Market Harboro' Eng.

Grocers—Wholesale.
Balfour & Co., Hamilton.
Davidson & Hay, Toronto.

Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Sloan, John, & Co., Toronto.
Turner, James, & Co., Hamilton.
Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.
Fisher, A. D., Co., Toronto.

Hides, Skins, Etc.
Page, C. S., Hyde Park, Vt.

Infants' Foods.
Keen, Robinson & Co., London, Eng.

Interior Store Fixings.
Walker Pivoted Bin & Store Fixture Co., Toronto.

Jams, Jellies, Etc.
Batger's—Rose & Lafamme, Montreal.
Goodwillie's—Rose & Lafamme, Montreal.
Imperial Extract Co., Toronto.
Kkovah Jellies—Sutcliffe & Bingham, Toronto.
Lipton's—Creed, J. S., Halifax, N.S.
Smith, E. D., Winona, Ont.
Upton, Thos., & Co., Hamilton.
Southwell's—Frank Magor & Co., Montreal.
Windsor, J. W., Montreal.

Ledgers—Loose Leaf.
Crain, Rolla L. Co., Ottawa.

Manufacturers' Agents, Brokers and Commission Merchants.
Adam, Geo., & Co., Winnipeg, Man.
Adamson, J. T., Montreal.
Cameron, J. McA., Vancouver, B.C.
Carman, Joseph, Winnipeg, Man.
Clift, Thos. B., St. John's, N.F.
Dawson Commission Co., Toronto.
Dingle & Stewart, Winnipeg.
Dunn, Wm. H., Montreal and Toronto.
Gorham, J. W., & Co., Halifax N.S.
Haszard, Horace, Charlottetown, P.E.I.
Hughes, A. J., Montreal.
Kyle, C. E., Toronto.
Lambe, W. G. A., & Co., Toronto.
Lawson, Reginald, Winnipeg.
McLaughlan, Joseph K., Owen Sound.
McBie, Norman D., Hamilton, Ont.
MacLaren, A. F., Imperial Cheese Co., Toronto.
Millman, W. H., & Sons, Toronto.
Nicholson & Bain, Winnipeg.
Nicholson, Bain & Johnston, Calgary.
Radiger & Janion, Victoria and Vancouver, B.C.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., Co., Toronto.
Stevens, H. J., Montreal.
Thompson, G. B., Winnipeg, Man.
Thompson & Mathieson, Glasgow, Scot.
Tippet, A. P., & Co., Montreal.
Watson, Boyd & Co., Trinidad, B.W.I.
Watson, Stuart, Winnipeg, Man.
Watt, J. L., & Scott, Toronto.
Wilson Commission Co., Brandon, Man.

Mince Meat.
Capstan Mfg. Co., Toronto.
Clark, Wm., Montreal.
Lytle, T. A., Co., Toronto.
Wethey J. H., St. Catharines.

Oils.
Queen City Oil Co., Toronto.

Oil Tanks.
Bowser, S. F., & Co., Toronto.

Pass Books, Etc.
Allison Coupon Co., Indianapolis, Ind.

Patent Medicines.
Mathieu, J. L., Co., Sherbrooke, Que.

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Capstan Mfg. Co., Toronto.
Holbrook & Co., London, Eng.
Lytle, T. A., Co., Toronto.
Ozo Mfg. Co., Montreal.
Sutton, G. F., Sons & Co., London, Eng.

Polishes—Metal.
Oakley, John, & Sons, London, Eng.

Polishes—Shoe.
James' Dome, W. G. A. Lambe & Co., Toronto.
Morse Bros., Canton, Mass.

Potatoes.
Hannah, R. W., Toronto.

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Myers' Royal Spice Co., Niagara Falls, Ont.

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Wilson, W. H., Co., Tillsonburg, Ont.

Refrigerators.
Eureka Refrigerator Co., Toronto.

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Canada Sugar Refining Co., Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
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Ontario Sugar Co., Berlin, Ont.
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Blue Ribbon Tea Co., Toronto.
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Ceylon Tea Traders' Ass'n.
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Ewing, S. H. & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Japan Tea Traders' Ass'n.
Salada Tea Co., Montreal and Toronto.
Sloan, John & Co., Toronto.
Turner, James, & Co., Hamilton.
Wood, Thos., & Co., Montreal.

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Wilson, W. H., Co., Tillsonburg.

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Fairbank, N. K. Co., Montreal.
Gillett, E. W. Co., Toronto.
Reckitt's Blue—Gilmour Bros., Montreal.
Sawyer Crystal Blue Co., Boston, Mass.
Winn & Holland, Montreal.

Woodenware.
Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Etc.
Canada Paper Co., Toronto.

Yeast.
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TEA STANDARDS FOR CANADA.

OUR attention has again been drawn to the question of establishing tea standards for Canada. In June last we drew the attention of the tea importing and jobbing trade to the vital necessity of establishing a set of standards by the Federal Government, and all interests, working together for the proper safeguarding of the tea trade were called upon to assist in laying the matter before the authorities.

A petition was at the time circulated in Montreal and UNANIMOUSLY signed by EVERY wholesale grocer and tea merchant in Montreal, asking that a set of tea standards be adopted by the Canadian Government and suggesting that same be on a par with the United States standards. The reason for this petition was that enormous quantities of teas rejected by the United States inspectors were allowed to enter Canada, much to the detriment of the Canadian trade generally, but more particularly in the Province of Quebec, where China green teas are principally used.

A reply was received from Ottawa that this petition would receive consideration, but hearing nothing further, and the trade discovering that a good many teas were being rejected by our inspector in Ottawa, was naturally anxious to

know what the Government modus operandi was and on what basis they were rejecting teas, again asked in November for this information. The reply received from the Department was that "the Montreal petition had been under consideration but in the absence of similar petitions from other trade centres no change in the regulations had been authorized as yet."

The general feeling and opinion of the Government's action in this matter is decidedly unsatisfactory as the Canadian trade is absolutely in the dark as to on what basis imports can be made.

As an instance, in June last a small invoice of Moyune Imperials was sold on the London market and purchased by a Montreal tea house, but on arrival of the teas at Customs stores the buyers were astonished to learn from the Customs authorities that they had been rejected. These teas were examined by several independent tea experts and pronounced to be perfectly sweet and sound, although a shade lower in cup quality than the United States standard, but as there was nothing foreign or detrimental to the teas the general opinion prevailed that they should have been allowed to come in. The owner of the teas asked for a second test and was again informed that the teas were bad and must be exported within 30 days, and they were promptly shipped back to London.

Notwithstanding these facts it is understood that some time last month (November) two blocks of Pingsueys, aggregating some thirteen hundred packages, were admitted into Canada, the whole of these being infinitely inferior to the Moyunes referred to, being woody, darker liquoring and scummy, the last objectionable feature being one which the Government inspector has hitherto guarded against.

Inspection of these teas by The Grocer and the general opinion of tea experts in no way interested directly in this particular lot, is that these teas should never have been allowed to enter this country.

Inquiries on the part of The Grocer among the trade elicited the information that the absolute uncertainty of tea importers as to what they may safely import, is a cause of great dissatisfaction and it is felt that tea importers and jobbers are not properly dealt with by the Government. If the Government is desirous of doing justice by the trade, despite the fact that "similar petitions have not been received from other trade centres," it would seem only right that the Montreal trade should be furnished with a set of standards upon which the inspector bases his decisions, for, as stated before, it is in the Province of Quebec that China green teas are principally used.

Outside of the fact that the matter is a most vital one for the tea importers of Canada, the establishment of a set of tea standards by the United States Government protects the people of that country against the sale of cheap, trashy and unhealthful teas, and it would seem only right that the Canadian tea drinker be protected against the teas that are not fit for citizens of the Republic to drink and which find their way into this country.

What is unfit for the citizens of the United States to drink should certainly not be allowed to pass into consumption in Canada. To be absolutely safe and fair to tea importer and consumer alike, standards should be decided upon without delay and placed in the hands of the trade. With these standards in hand no importer will think of purchasing teas he knows would not pass inspection. Will the Government relieve the uncertainty and put the importer on a right basis?

THE GROCERY SITUATION.

THERE is little doubt but that the inquiry of the Tariff Commission is creating wide and serious interest among the industrial communities.

The following extract from a communication received at the office of The Canadian Grocer is indicative of the light in which many of our readers view the present grocery situation:

"I have been reading closely the reports of combine exposures and evidence before the Tariff Commission published in your columns. I hope you will continue to give us very complete reports of all developments. Years ago I was not over-friendly to the methods of the Wholesale Grocers' Guild, but while no doubt they are looking out for their own best interests, yet their interests are ours to a great extent. I have heard some stories of their proceedings which, if true, are iniquitous. On the other hand, the evils which the departmental store can work on the legitimate retail trade, particularly the retail grocer, are such that every effort should be made to protect the interests of the grocery trade by educating manufacturers up to the importance of not placing one large retailer in an advantageous position and thus enable him to make the retail business unprofitable to hundreds of others throughout the country. Even now the large departmental stores get too many lines direct from manufacturers, particularly in the grocery business, and this enables them to cut and slash and use staple lines as drawing cards, and then they soak the buyers and gold brick them on something they know nothing about.

"A great many retailers have it in

their heads that they ought to buy direct from manufacturers. In having this idea I fancy they have not thought the conditions over very carefully; otherwise they would see that if manufacturers sold to large retailers at the same price as they would to wholesalers, ultimately the usefulness of the retail man would be entirely done away with, excepting large departmental stores, who would not only control the selling medium to the consumers, but being in that position would be enabled to dictate their own terms eventually to manufacturers.

"OLD-TIME READER."

TRADE AND COMMERCE—WEEKLY REPORT.

PROBABLY there is no instance on record of so rapid and substantial a growth in the industrial situation of any country as that of Canada. That it has not been attained without hard and persistent work goes without saying, especially when it is remembered that comparatively few years ago Canada's possibilities were unknown, and little credence was placed in any suggested commercial possibilities. All has changed, however, and foreign countries are vying with each other for Canadian trade.

A review of the records of trade inquiries received at the Commercial Agencies' Branch of the Department of Trade and Commerce, Ottawa, is most instructive reading in this connection, and reveals the development of a very satisfactory system. Within the past few years this department has done good work. Eight years ago a few inquiries were annually received from foreign houses, but in the absence of any particular system proved uninteresting and unremunerative. In the early part of 1904, however, the system which had in the interval been formulated was brought to perfection by the decision to issue a Weekly Report and Mr. F. C. T. O'Hara took the matter in hand with such a degree of zeal that by the end of that year the number of inquiries had jumped from a modest 19 in the year 1898 to some 566 in 1904, whilst for the 11 months ending November 30, 1905, a total of 759 inquiries had been received with another month yet to come to complete the year. This, however, satisfactory as it is, is only one side of the question at issue; the other side and certainly the most important is as to the number of answers which the publicity of those inquiries called forth, as it is upon this feature that the success really hangs.

A reference to the records reveals the fact that whilst in the year 1898 there were no addresses whatever furnished to the inquirers, and later in 1903 only the insignificant number of 157, during the

first year of the publication of the Weekly Report the Department was enabled to place the addresses of nearly 1,200 firms in the hands of inquirers, and better still, during the 11 months ending November 30, 1905, upwards of 2,500 addresses have been already supplied to these inquirers. The Department is to be warmly congratulated upon so favorable a result, which goes to show how much can be accomplished by the introduction of systematic methods and publicity.

The Weekly Report is always full of instructive and interesting information, and the reader feels he is getting the latest and thoroughly reliable news. Any of our readers who are not getting it would do well to apply for a copy, and be kept by it in touch with the world news of the British Empire.

A CONTROVERSY OVER TEA.

ALITTLE over a week ago the New York Herald published what was alleged to be a cable despatch from London, stating that a prominent physician had declared that Indian and Ceylon teas were injurious and that the preference should be given to China teas.

This naturally displeased dealers making a specialty of Indian and Ceylon teas and induced some of them to take up the pen in behalf of their favorite. Among that number was Mr. P. C. Larkin, of Toronto. He told the Herald frankly that he doubted if any physician of prominence had made such a statement. The Herald replied in a column editorial in which it confessed that the alleged cable was nothing more than a clipping from the Daily Mail of London.

The incident has not yet been closed, or it had not up to the time of writing, as the Herald had almost daily several columns of pros and cons in regard to the matter.

Tea was probably never before the subject of so much newspaper discussion.

MOLASSES

CONDITIONS have not changed recently in the molasses market although the distributing trade, with the approach of cold weather, has been somewhat better. Stocks in jobbers' hands are light, but there has been some pressure to sell on the part of holders, and quotations for pure Barbadoes are nominal, ranging around 30c, whereas off grades of other islands have been offering at considerably less. We learn of a sale of Trinidad recently around 24½c.

The most recent reports from Barbadoes indicate that they have had showery weather, which is much needed at this season of the year, and although the area under cultivation is about 10

per cent. less than it was some years ago, still the prospects are if crop appearances keep up that this year's crop of sugar will amount to about 50,000 tons as compared to about 40,000 last year. This would mean an increase in molasses also under ordinary conditions. Last season owing to the relatively higher price of molasses and declining sugar markets as much molasses as possible was made, therefore whereas there may be a fair increase in quantity of sugar, we will not likely see the same proportionate increase in molasses unless prices on sugar rule very low. There is also an indication that there will be a larger proportion of syrup made in future than there has been in the past.

TWO STRONG CARDS.

MANY a retailer's stock needs more well kept want books and the more frequent use of the mail order.

Most merchants will confess that their stores have not want books enough and what they have are poorly kept. The stock runs short on some particular articles and the clerk or merchant fails to enter those items on the want list.

The day comes when calls for those articles are made and the stock contains them not. Then it is that the merchant is tempted to buy more than he should of those lines to make sure that the stock will not get short on them again.

In every scientifically handled store the want book and the mail order are coming to the front. Thus instead of buying it all in one lump to make sure the stock will not run short, the scientific merchant orders carefully and sorts up frequently. The want book is an important part of his system. The mail order is another.

These two features of good storekeeping save many a dollar from year to year when properly applied. Carrying expense is a big item and the want book and mail order help chip off a large piece of that expense. They assist the retailer to do business with less of his money tied up in merchandise. They teach him to leave as much of the stock as possible in the hands of the wholesaler and manufacturer until he needs it.

ADVERTISING SUCCESS.

Spokane, Wash., Nov. 27, 1905.
THE MACLEAN PUBLISHING CO.,
Winnipeg, Man.

Gentlemen.—Enclosed please find 10c. currency for which I would ask you to kindly forward me a copy of THE CANADIAN GROCER of Oct. 27th. If I have any change coming, send me another one of recent date.

Have recently received several replies to my advertisement in your paper which you forwarded to me. I am pleased to state that my advertising in THE CANADIAN GROCER has proven very successful.

Yours very truly,
W. A. S. COULTER.
Address care Kelley Clarke Co.
Spokane, Wash.

WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

Address all communications for this department to THE CANADIAN GROCER,
511 Union Bank Building, Winnipeg, Man.

ON Saturday, Dec. 2nd, Secretary W. A. Coulson arrived in Winnipeg from the west, having completed a highly successful organization trip in Saskatchewan and Alberta. The bulk of his work was done in Alberta and much yet remains to be done in Saskatchewan. Letters from various parts of that province awaiting him on his return to Winnipeg, indicate that the merchants there are thinking of other things besides elections, and that they are anxious to fall in line with the movement.

* * *

A long list of new members has been secured and a number of new sections have been organized.

The Edmonton section comprises the towns of Edmonton, Strathcona, St. Albert and Fort Saskatchewan. Cecil Sutherland is secretary and J. H. Morris is chairman of this important section. However, these gentlemen are holding office pro tem, as elections are to be held on December 12th.

The Leduc section comprises the towns of Leduc and Millet. J. Douglas, of Leduc, is secretary.

The Macleod section includes the towns of Macleod, Leavings and Claresholm. Wm. Baker, of Baker & Skelding, Macleod, is secretary of the section.

The High River section includes the towns of High River, Okotoks, Cayley and Nanton. J. Brazier, of the High River Trading Co., is secretary.

The Olds section includes Adrea, Crossfield, Carstairs, Didsbury, Bolton, and Olds. The secretary is Jas. Logan, of Olds.

The Red Deer section includes Penhold, Blackfalds, and Red Deer. Mr. Home, of Hill & Home, Red Deer, is secretary.

The Ponoka section consists of the towns of Ponoka and Morningside. F. E. Alger, of Ponoka, is secretary.

The Innisfail, Wetaskiwin and Lacombe sections are not yet completed.

A glance at the sections newly organized shows that encouraging progress has been made, but the list of new members secured during the last five or six weeks affords still more tangible evidence of steady and encouraging growth. New members have been secured as follows:

Blackfalds, Alta.—O. Baker, John Mackay, W. R. McDowell.

Penhold, Alta.—Wilson Bros., A. D. Mackenzie, O. D. Fleming.

Olds, Alta.—Moore & Hall, W. M. Craig & Co., James Logan.

Boden, Alta.—R. McCue, Boden Mercantile Co., Samuel Butler.

Didsbury, Alta.—F. M. Studer, Cooper Bros.

Carstairs, Alta.—J. T. Musgrove, J. W. Briggs.

Crossfield, Alta.—Ontkers & Armstrong, J.—W. Young, Wm. Urquhart.

Morningside, Alta.—Dodds & Bonness, Mathias & McBrien.

Leduc, Alta.—T. R. Glanville & Co., A. M. Anderson, C. P. Ruddy & Co., F. R. Douglas & Co.

Millet, Alta.—Millet Mercantile Co., W. A. Robertson, I. J. Grant.

Medicine Hat, Alta.—A. D. Leblanc, L. B. Cockerin, W. J. Brougham, Medicine Hat Trading Co.

Swift Current, Sask.—Argue & Cooper, Chas. Reid.

Caron, Sask.—Thompson & Hodson.

Pense, Sask.—Stewart & Burt, J. M. Clossan.

Wellwyn, Sask.—A. M. & W. Sinclair. Boeaville, Sask.—Barrett & Scott, A. Cameron.

Tantallon, Sask.—Pater Bros.

Lamberg, Sask.—A. B. Ferrier, W. G. Turner, Jas. Home.

Esterhazy, Sask.—Sa. Kredba, Wrightson & Flook, Minhinick & Renuart Co., Sullivan & Moyer.

Stockholm, Sask.—W. A. Lamart, Alex. Sternberg.

Dubue, Sask.—Burn & Drysdale, McAsh & Waldon.

Gravson, Sask.—M. Krolike, H. Smith. Killaley, Sask.—Ferrier & Bachman.

Strasberg, Sask.—M. P. Lemon, Wallace & Sproule, A. E. Fitzgerald.

Qu'Appelle, Sask.—A. E. Fitzgerald. Chickney, Sask.—W. G. Turner.

Cupar, Sask.—Hastings & McLaughlin, Baird & Brown.

Lipton, Sask.—Laird & Gibson. Balcarres, Sask.—E. S. Meeres, Ludlow & Son, F. G. Casey, D. Irwin.

Kenlis, Sask.—Brooks & Brown. Abernethy, Sask.—Brooks & Brown, S. Chinnerfield, T. W. Anderson.

Nanton, Alta.—S. T. Armstrong, Sibbett & Hallett, Nanton Supply Co.

Antler, Sask.—McAllister & Hunter. Finlay, Man.—H. T. DeVeber.

Reaburn, Man.—Geo. Main. Marquette, Man.—H. O. Smith.

Stavelly, Alta.—R. B. Allin & Co. Maple Creek, Sask.—Dickson Bros., Covil Bros., Williamson & Fleming, Chevalier & Pollock, W. R. Abbott.

Moose Jaw, Sask.—W. Hoosman, McMickson & Truax, Doctor Bros., Mackenzie Bros., Kent, Brown & Co., Limited, T. J. McCammon, R. Bogue.

Macleod, Alta.—Baker & Skelding, Barker & Co., Hudson Bay Co., J. A. & W. Struthers.

High River, Alta.—High River Trading Co., A. W. H. Thompson.

Okotoks, Alta.—Paterson & Sons, Todd & Fisher, Chester & Sons.

Cayley, Alta.—G. W. Wickens. Leavings, Alta.—Ferguson & Blair, D. Allison.

Edmonton, Alta.—J. J. Tull, Williamson Bros., McManus & Hopkins, J. H. Morris & Co., A. Cristall, Wm. G. Jarrett, H. Gordon, A. P. Aikens, F. Schnater, Gilbert Berg, Whitelaw Co., Limited, W. J. Hodgins, A. A. Morrow, A. Archibald, W. H. Martin, E. M. Carpenter, J. E. Clarke, Great West Saddlery Co., J. Looby, E. Raymer, A. B. Powley, S. Mankin, J. J. Mills, S. F. Meyer, Miller & Poole, W. J. Walker, Hudson's Bay Co., McDougall & Secord, J. C. Chenier, La Rue & Picard, Edmonton Clothing Co., Edmonton Glove Co., Hart & Wager, A. C. Dempsey, Hallier & Aldridge, Aug. Fibriger, C. E. Morris, J. T. Blowey, McIntosh & Campbell, Jos. Bilodeau, Jos. Hehsdoerfer, H. N. Dodge, Potter & McDougall, Paul Rudyk, H. Carreau, Garipey & Lessard, Jno. Sommerville & Sons, K. W. McKenzie, the Douglas Co., Limited, the Edmonton News Co., Revillon Bros.

Stratheona, Alta.—J. C. Ranton, Great West Saddlery Co., Douglas Bros., A. H. Richards & Co., Groat & Elliot, T. P. Malone, C. Sugarman, A. E. Latimer, Jno. H. Tranter, W. E. Ross, McLean & Co., Hugh Duncan, J. H. Hutton, A. G. Baalim.

Red Deer, Alta.—Hill & Horne, Pidgeon & Wallace, Phillips Bros., Postill & Paterson, Ouimette, Wright & Co., Brumpton & Gaetz.

Innisfail, Alta.—N. W. Stiles.

Claresholm, Alta.—Jas. Clark, J. M. Soby, W. D. Annable, Haig, Amundsen & McKinney.

Airdrie, Alta.—A. Bowers, Chisholm & Son.

Ponoka, Alta.—F. W. Lee, F. E. Alger, A. Reid, Edwards Bros.

* * *

So much space has necessarily been devoted to the publication of this long and encouraging list of new members that much interesting matter is necessarily held over until next week. This list is sufficient evidence of the enthusiastic way in which the dealers in the new provinces have supported a worthy movement. The secretary has letters from merchants in many towns in Saskatchewan asking him to visit them and help them to organize. He will do so as soon as possible, but any dealers who are impatient must remember that there are limits to what one man can do, and it is a great undertaking to organize the whole of the west. It is, in fact, becoming increasingly evident that the secretary must have an assistant; but of that this paper will have more to say later.

* * *

Readers will notice the large membership in Edmonton. On the night of November 20th a very largely attended meeting was held in Edmonton, at which the Edmonton section was organized. This was probably the largest meeting of any section; more than one hundred dealers were present.

A Seasonable Stock

It is essential that you have the goods your customers demand—this is why you should not be without a good supply of

"SALADA" CEYLON TEA

Annual Sale Exceeds 14,000,000 Packets.

Is not this sufficient proof of Quality and Popularity?
All orders shipped inside of twenty-four hours.

"SALADA" Toronto or Montreal.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal

BRANTFORD PREPARED CORN STARCH

is no commonplace staple. Unique methods of manufacture and a fine discrimination in selecting the right kind of corn, have produced a better grade of corn starch than the trade has ever known before.

Based on merit and backed by heavy advertising, the inevitable result has been a DEMAND, and progressive dealers should be prepared to supply it.

The dainty food prepared from Brantford Starch brings the customer back again many times. The common sense recipes on the packages delight the cook.

BRANTFORD STARCH WORKS, LIMITED
BRANTFORD, CANADA

MARKETS AND MARKET NOTES

Ontario Markets.

GROCERIES.

Toronto, Dec. 7, 1905.

LOCAL trade has continued to be in a large measure uninteresting during the week in review. There is still a good deal of activity in hurrying forward orders which have been placed at an earlier date, before the setting in of severe weather. Apart from this, however, the condition of trade might be accurately described as dull. On the street this has been particularly so, brokers reporting trade as slow of interest and only in the nature of immediate requirements.

In canned goods there is nothing of particular interest to note. Reports appear to denote that there is a probability of some stocks falling short in supply, but at the present moment there is nothing in evidence to make this of serious consequence.

The sugar market has settled down to the ordinary routine of supply and demand. The situation is still one of uncertainty as will be seen by our detailed report.

In syrups and molasses trade has been uninteresting.

In coffee interest continues to be maintained and dealers are very sanguine as to the prospects of this cereal.

The domestic tea trade has been somewhat more interesting. Especially has this been the case in greens. Any samples showing quality have at once aroused the interest of buyers.

In foreign dried fruits the situation is one of great interest. Although trade has been somewhat slow, the market generally has developed great strength, especially so in prunes.

Rice and tapioca continue good but no new feature to note.

Spices have been uninteresting. Honey has been in active demand, with prices firm and steady.

The bean situation continues one of strength, but there is virtually no change in the situation.

Fish has been in active demand and some dealers have expressed difficulty in obtaining sufficient supplies of dried fish to satisfy their customers.

The hide market has made a further downward tendency, with supplies coming in in greater volume.

Canned Goods—There is no new feature of particular interest in the canned goods situation. There are indications of some lines falling short in spot stocks, but whether this is so with canners' stocks is not yet evident, so that the market is unaffected at the present moment.

We quote:

Group No. 1 comprises—
"Canada First," "Little Chief," "Log Cabin," "Horse-shoe" and "Auto" brands, also all private brands.

Group No. 2 comprises—
"Lynnvalley," "Maple Leaf," "Kent" "Lion," "Thistle," and "Grand River" brands.

Group No. 3 comprises—
"Globe," "Jubilee," "White Rose," and "Deer" brands.

	Group No. 1	Groups 2 and 3
Apples, standard, 3s	1 00	1 00
" preserved, 3s	1 25	1 25
" standard, gal	2 50	2 50
" preserved, gal	3 50	3 50
Blueberries—		
2s, standard	0 92½	0 90
2s, preserved	1 42½	1 40
Gals, standard	4 52½	4 50
Cherries—		
2s, red, pitted	2 02½	2 00
2s, " not pitted	1 57½	1 55
2s, black, pitted	2 02½	2 00
2s, " not pitted	1 57½	1 55
2s, white, pitted	2 22½	2 20
2s, " not pitted	1 82½	1 80
Gallons, standard, not pitted	7 02½	7 00
" pitted	8 52½	8 50
Currants—		
2s, red, H.S.	1 60	1 57½
2s, red, preserved	1 80	1 77½
Gals, red, standard	4 77½	4 75
" solid pack	7 02½	7 00
2s, black, H.S.	1 77½	1 75
2s, " preserved	2 07½	2 05
Gals, black, standard	5 02½	5 00
" solid pack	8 02½	8 00
Gooseberries—		
2s, H.S.	1 90	1 87½
2s, preserved	2 12½	2 10
Gals, standard	6 02½	6 00
" solid pack	8 02½	8 00
Lawtonberries—		
2s, H.S.	1 77½	1 75
2s, preserved	1 95	1 92½
Gals, standard	5 52½	5 50
Red Raspberries—		
2s, L. S. (Shafferberries)	1 42½	1 40
2s, H.S.	1 67½	1 65
2s, preserved	1 87½	1 85
Gals, standard	5 27½	5 25
" solid pack	8 27½	8 25
Black Raspberries—		
2s, black, H.S.	1 62½	1 60
2s, preserved	1 77½	1 75
Gals, standard	5 02½	5 00
" solid pack	8 72½	8 25
Peas—		
Extra fine sifted, 2s	1 22½	1 20
Sweet wrinkle	0 82½	0 80
Early June	0 70	0 67½
2s, standard	0 62½	0 60
Spinach—		
2s	1 42½	1 40
3s	1 82½	1 80
Gals	5 02½	5 00
Asparagus—		
2s, tips	2 52½	2 50
Rhubarb—		
2s, preserved	1 17½	1 15
3s	1 92½	1 90
Gal, standard	2 65	2 62½
Grapes—		
2s, white Niagara	1 42½	1 40
2½s, white Niagara	1 77½	1 75
3s, white Niagara	1 97½	1 95
Gal, white Niagara	3 52½	3 50
Peaches—		
1½s, yellow (flats)	1 70	1 67½
2s, yellow	1 90	1 87½
2½s, yellow	2 80	2 77½
3s, yellow	2 85	2 82½
3s, yellow (whole)	2 37½	2 35
2s, white	1 75	1 72½
2½s, white	2 50	2 47½
3s, white	2 70	2 67½
3s, pie	1 27½	1 25
Gal, pie, peeled	4 52½	4 50
Gal, pie, not peeled	3 57½	3 55
Pears—		
2s, Flemish Beauty	1 65	1 62½
2½s, Flemish Beauty	1 97½	1 95
3s, Flemish Beauty	2 12½	2 10
2s, Bartlett	1 80	1 77½
2½s, Bartlett	2 17½	2 15
3s, Bartlett	2 32½	2 30
3s, pie	1 27½	1 25
Gal, pie, peeled	3 80	3 77½
Gal, pie, not peeled	3 27½	3 25
Pineapple—		
2s, sliced	2 32½	2 30
2s, grated	2 57½	2 55
3s, whole	2 72½	2 70
Plums, Damson—		
2s, light syrup	0 92½	0 90
2s, heavy syrup	1 17½	1 15
2½s, heavy syrup	1 47½	1 45
3s, heavy syrup	1 77½	1 75
Gal, standard	2 97½	2 95
Plums, Lombard—		
2s, light syrup	0 97½	0 95
2s, heavy syrup	1 22½	1 20
2½s, heavy syrup	1 52½	1 50
3s, heavy syrup	1 77½	1 75
Gal, standard	3 17½	3 15
Plums, greengage—		
2s, light syrup	1 02½	1 00
2s, heavy syrup	1 27½	1 25
2½s, heavy syrup	1 52½	1 50
3s, heavy syrup	1 82½	1 80
Gal, standard	3 47½	3 45

Plums, egg—		
2s, heavy syrup	1 55	1 52½
2½s, heavy syrup	1 82½	1 80
3s, heavy syrup	2 12½	2 10
Beets—		
2s, sliced, sugar and blood red	0 87½	0 85
2s, whole, " "	0 87½	0 85
3s, sliced, " "	0 97½	0 95
3s, whole, " "	0 97½	0 95
Beans—		
2s, golden wax	0 82½	0 80
2s, refugee	0 85	0 82½
3s	1 27½	1 25
Gals	3 77½	3 75
2s, crystal wax	0 95	0 92½
2s, red kidney	1 02½	1 00
2s, Lima	1 12½	1 10
Gals, standard	4 52½	4 50
Corn—		
2s	0 85	0 82½
Gal, on cob	4 52½	4 50
Carrots—		
2s	0 92½	0 90
3s	1 02½	1 00
Cabbage—		
3s	0 87½	0 85
Cauliflower—		
2s	1 42½	1 40
3s	1 52½	1 50
Parsnips—		
2s	0 92½	0 90
3s	0 92½	0 90
Pumpkin—		
3s	0 80	0 77½
Gal	2 52½	2 50
Squash—		
3s	1 02½	1 00
Tomatoes—		
2s	0 95	0 92½
Gal	3 02½	3 00
Turnips—		
3s	1 02½	1 00
Succotash—		
2s	1 17½	1 15
" " 2s	0 78	0 75
" " 3s	1 00	0 97½
Chili sauce same as tomato sauce	0 55	0 50
Catsups, tins, 2s	4 50	4 50
" jugs	7 70	12 00

FISH.

Lobster, tails	3 50
" 1-lb. flats	3 85
" ½-lb. flats	2 00
Mackerel	1 00 1 25
Salmon, Horse Shoe, Maple Leaf, Clover Leaf	1 55
1-lb. Tails, 5 cases and over, per doz	1 57½
1-lb. " less than 5 cases, " "	1 67½
1-lb. Flat, 5 cases and over, " "	1 70
1-lb. " less than 5 cases, " "	1 00
1-lb. " 5 cases and over, " "	1 02½
Low Inlet	95
1-lb. Flat, 5 cases and over, " "	97½
1-lb. " less than 5 cases, " "	0 14
Sardines, French ½s	0 23
" Portuguese ½s	0 08 0 10
" P. & C. ½s	0 25 0 27
" P. & C. ¼s	0 35 0 38
" Domestic, ¼s	0 03 0 04
" Mustard, ¼ size, cases 50 tins, per 100	3 75 4 50
Haddies, per doz	1 05 1 15
Haddies, per case	4 00 4 50
Kipper herrings, domestic	1 00
" imported	1 45 1 50
Herrings in tomato sauce, domestic	1 00
" imported	1 40 1 40

MEATS.

Corned beef, 1s, per doz	1 40
" 2s, " "	2 50
" 6s, " "	7 80
" 14s, " "	17 50
Lunch tongues, per doz	2 75
Potted meats, ½s, " "	0 47 0 50
" ¾s, " "	0 85 1 00

Sugar—The domestic trade at present moment is tending rather toward the dull side. The market, however, does not treat this slowness with any degree of seriousness. The total season's business has been eminently satisfactory. It is considered that the bulk trade has been almost of the nature of a record. Prices remain unchanged and steady. Many dealers consider a further drop not unlikely, but the universal opinion is that bottom is near by. Foreign reports rather indicate a stronger

Corn syrups, bbls.	0 02 1/2
" " 1-bbls.	0 02 1/2
" " 2-bbls.	0 03
" " 35-lb. pails.	1 30
" " 35-lb. pails.	0 90
Cases, 2-lb. tins, 2 doz. per case.	1 90
" " 5-lb. " 1 doz. "	2 35
" " 10-lb. " 1 doz. "	2 25
" " 20-lb. " 1 doz. "	2 10

Coffee—Business in coffee during the week has shown some improvement. The reports of the likely advance in coffee, owing to the very strong statistical position of the market, has led to freer buying. The opinion among those directly concerned with the trade is that higher prices in all coffees must shortly prevail. We quote:

Jamaica	0 10 1/2	0 11
Java	0 18	0 22
Mocha	0 16	0 19
Rio, No. 7	0 09	0 10 1/2
Santos	0 10 1/2	0 11 1/2
Maracaibo	0 11	0 13 1/2

Tea—The tea market shows no change this week. Business is reported fair. Most dealers say there are plenty of inquiries from outside points, but owing to the strong market, and higher prices of the past few weeks, business has been somewhat restricted. Ceylon greens and blacks are firm and held strong by London operators. There has been a fair amount of business in Japans. Ping Sueys are in small supply with a fair amount of inquiry. China blacks are quiet with little business turning. We quote:

Japans—Fine	0 26	0 30
Medium	0 20	0 23
Good common	0 18	0 19
Common	0 13	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14 1/2	0 15
Gunpowders	0 13 1/2	0 14
China greens—Pinganey gunpowders	0 11	0 13
Congous—Katsows	0 10 1/2	0 11 1/2
Packing boxes	0 12	0 14

Foreign Dried Fruits—Business still remains very active in all lines of foreign dried fruits and distribution to the country trade is proceeding rapidly. Prices on most lines retain their firmness and we have no changes of importance to report in the primary market of Europe. In California, however, an advance in prunes, if not actually in effect as yet, is looked upon as a certainty in the near future, as we hear packers have been refusing orders at prices current last week. On the other hand California raisins are weak and while prices are not notably lower, some packers we think will be open for reasonable bids. Dates are stronger and in some instances higher prices are reported. We quote:

Valencia Raisins—	
Fine off-stalk, per lb.	0 04 0 04 1/2
Selected, per lb.	0 04 1/2 0 05 1/2
Layers,	0 05 0 05 1/2
Dates—	
Hallowees, per lb.	0 04 0 04 1/2
Californian Evaporated Fruits—	
Apricots, per lb.	0 13 1/2
Peaches,	0 10 1/2
Pears,	0 13
Malaga Raisins—	
London layers,	2 00
"Connoisseur Clusters"	2 50
" " 1-boxes,	0 80
"Royal Buckingham Clusters," 1-boxes,	1 10
" " 2-boxes,	3 50
"Excelsior Window Clusters," 1-boxes,	4 50
" " 1-boxes,	1 35
Californian Raisins—	
Loose muscatels, per lb.	0 07 1/2 0 08
" " seeded, in 1-lb. packages,	0 08 0 09
" " 2 crown,	0 06
" " 3 crown,	0 06 1/2
" " 4 crown,	0 08

Prunes—	Per lb.
30-40s	0 08 1/2
40-50s	0 08
50-60s	0 07
60-70s	0 06
70-80s	0 06
80-90s	0 05
90-100s	0 05
Oregon prunes (Italian style), 40-50s	0 08
" " 50-60s	0 07
Oregon prunes (French style), 60-70s	0 06
" " 90-100s	0 04
" " 100-120s	0 04
Currants—	
Filiatras, uncleaned	0 04 1/2
Fine Filiatras, per lb., in cases	0 04 1/2 0 05
" " cleaned	0 05 1/2 0 06
" " in 1-lb. cartons	0 05 1/2 0 06
Finest Vostizzas	0 06 1/2 0 07 1/2
Amalias	0 06
Sultana Raisins—	
Sultana raisins, per lb.	0 06 1/2 0 08
" " 1-lb. carton	0 09
Eleme Table Figs—	
Six crown, extra fancy, 40-lb. boxes	0 13
Four crown, fancy, 10-lb. boxes	0 09
Three crown	0 07 0 07 1/2
Glove boxes, fine quality, per box	0 11
Fancy washed figs, in baskets, per basket	0 20
" " pulled figs, in boxes, per box	0 22
" " stuffed figs,	0 28
12-oz. boxes	0 06 1/2 0 07

Rice and Tapioca—There is no change in the rice situation to report. The demand is as usual at this season of the year. Tapioca is one of the most interesting lines among the wholesale jobbers to-day. The price of this article has advanced fully one cent a pound within the last few months and to-day it is practically impossible to import any under 4 1-4c. to 4 1-2c. in jobbing lots. Local stocks are light and holders

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Dec. 7, 12.30 p.m.

BUTTER—Market firm. Local demand good. No change in prices. Receipts light.

CHEESE—Strong market. Slight advance in sympathy with advance of one shilling in English market. Steady business, even at high prices.

EGGS—No change. Firm tone. Dealers look for advance. Demand good.

PROVISIONS—Very strong market. Prices up 25c. per 100 lbs. Live hog receipts light. Smoked meats unchanged. Higher prices looked for.

of any are firm and indisposed to sell. There is every indication of much higher prices, as the latest reports from Singapore are to the effect that planters have found it unsatisfactory, from a financial point of view, to prepare the goods for market. The trade generally may look for high prices for many months to come. Jobbing trade are asking from 5c. to 5 1-2c., according to quantity. We quote:

B rice, in 10 bag lots	2 95
B rice, less than 10 bags	3 05
O rice, in 10 bag lots	2 85
O rice, in less than 10 bag lots	2 95
Tapioca, medium pearl	0 05 0 05 1/2

Spices—Firmness seems to be the leading characteristic in spices, particularly on peppers, Singapore blacks being particularly strong and firm. Other spices are unchanged, with nutmegs still figuring very low. Spice dealers report business satisfactory. We quote:

Peppers, black	0 16	0 22
" " white	0 25	0 30
Ginger	0 12	0 30
Cloves, whole	0 17	0 32
Cream of tartar	0 25	0 30
Allspice	0 12	0 15
Nutmegs	0 25	0 50

Beans—The market is very firm and prices are firm at our last week's quotations. Several car lots sold this week

at \$1.70 per bushel. The high price is partly due to reported shortage in crop, as well as a strong export demand on account of the Russian market, and several large shipments have been made via New York for Russia. We quote:

Choice prime beans	1 75	1 80
Lower grades	1 65	1 75

Evaporated Apples—High prices still prevail in evaporated apples and the latest reports shown The Grocer this week were to the effect that still higher prices may be expected by the trade. Evaporators advise having made sales for account of New York houses at 9c. to 9 1-8c. f.o.b. factory. There is no doubt that the high prices ruling will reduce the consumption locally very materially. Ruling prices among the trade are given at 9 1-4c. to 9 1-2c.

Maple Products—The demand for maple products is light and expected to be on the quiet side until the turn of the year. The attention that has been paid by the Inland Revenue Department to the distribution and sale of pure products has had the effect of making buyers more careful in their selection of maple syrup and maple sugar. Prices will naturally be enhanced if the act is strictly enforced as genuine pure maple sugar should command a higher price than is at present asked for the so-called pure article. We quote:

Maple syrup, in wood, per lb.	0 06	0 06 1/2
" " in large tins	0 06 1/2	0 07
Pure Townships sugar, per lb.	0 07	0 07
Pure Beauce County, per lb.	0 08 1/2	0 09 1/2

Honey—Honey is in somewhat better demand. This is no doubt due to the cold, unsettled weather that now prevails. Prices are unchanged and are as under:

White clover, extracted tins	0 08
" " kegs	0 07 1/2 0 08
" " comb, new	0 12 0 14
Buckwheat	0 06 0 06 1/2

Fish—Advent having opened this week, and coupled with the very favorable and seasonable cold weather, has stimulated the demand for fish to a very considerable length, in fact dealers can hardly keep up with their orders and the fish business may be said to be booming. Owing to warm weather last week some dealers were short of supplies of fresh haddock and cod, while others have had ample supplies to fill all requirements. Frozen sea herring are meeting with good sale. In smoked fish there is an active demand for haddies and kippers and these are both in good supply, but bloaters are scarce, especially the larger sizes, which are known as Yarmouth bloaters. Bulk oysters—December is always one of the best months in the year and the demand this season is even more active than last. Large quantities of bulk oysters will be used during this month, and until after the holiday season, banquets and other festivals being always occasions for a large consumption of oysters, but unless a freeze up occurs in the Southern States, where the oysters are produced, prices will not be materially affected by the heavy demand. In salt fish there is the usual demand for all kinds, particularly so for green cod. Prepared fish are in

fair demand only, there being so many other lines on the market. We quote:

Fresh fish—		
Fresh haddock, per lb.	0 04	0 05
market cod, per lb.	0 04	0 04½
steak cod, per lb.		0 05
Frozen fish—		
B.C. salmon, per lb.	0 09	
Halibut, per lb.	0 09	
Caspe salmon, per lb.	0 15	
Dore, per lb.	0 07	
Whitefish, per lb.	0 08	
Dressed pike, per lb.	0 06	
Sea trout, per lb.	0 08	0 08½
Striped bass, per lb.	0 15	
Large herring, per 100 fish	1 90	2 00
Smelts, No. 1, per lb.	0 10	
Smoked fish—		
Haddies, 15 and 30-lb. boxes, per lb.	0 06½	
Kippered herring, per box	0 90	
Bloaters, 100 in box, per box	1 25	
New herring, in small boxes, per box	0 11	
Oysters and Lobsters—		
Hand-picked Malpeque oysters, per bbl	8 00	
Standards, per imp. gal.	1 40	
Selects, per imp. gal.	1 60	
Oyster pails, pints, per 100	1 00	
quarts, "	1 25	
Prepared fish—		
Boneless fish, 1 and 2-lb. bricks, per lb.	0 05½	
cod, "	0 06	
fish, 25-lb. boxes, per lb.	0 04½	
Skinless cod, 100-lb. cases, per case	6 00	
Dry codfish, 100-lb. bundles, per bundle	6 00	
Salt and pickled fish—		
No. 1 Labrador herring, per bbl.	5 50	
" " " per half bbl.	3 00	
" " " per pail.	0 80	
" " salmon, tierce.	18 00	
" " " in bbls.	13 00	
" " " in ½ bbls.	7 50	
" B.C. salmon, bbls.	12 50	
" " half bbl.	7 00	
" Labrador sea trout, bbls.	9 50	
" lake trout, per keg.	4 50	
" mackerel, per pail.	2 00	
" large green cod, per lb.	0 04	
" medium, "	0 03½	
" small, "	0 03¼	

N. B. Markets.

St. John, N.B., Dec. 5, 1905.

BUSINESS is still quite active in grocery lines, but the big Fall and holiday trade has been done. The present activity is in seasonable goods chiefly, dried fruits, nuts, etc., sorting up orders.

There was some uneasiness over a strike on the part of the laborers, with the opening of the Winter port business. The men, however, behaved well and have, after a little delay, accepted the terms of the steamer people. There is a general feeling that the steamer people were too arbitrary, particularly in not allowing even a slight advance in the wage for night work. There can be no doubt it would have well paid them, as the men, better satisfied, and not having a wholly beaten feeling as now, would have done better and more work.

In markets there is little of particular interest. The quantity of American lard here is a feature. It is indeed strange that with a protection of two cents a pound we cannot furnish our own lard. In fact, the lower provinces never furnish their own lard and not even their own oats. It shows the great opportunity for growth and possible expansion, if our people would but go to work. There is too much of the "get rich quick" disease, which yearly costs thousands of dollars in actual loss beside the immense loss in lack of honest effort. The market is a firm one.

Oil—In burning oil the price is still held firm at the slight advance of a few weeks ago, which is still a low one. There is active business. Lubricating oils are quiet. In paint oils, prices are some-

what unsettled, though little changed. Linseeds are still low, and turpentine high. Cod oil is firm. There has been a fair supply this year.

Salt—In Liverpool coarse salt the Winter port steamers have so far brought out very little. There is but a limited demand at this season. Prices are quite firmly held. In fine salt, sale is also light.

Canned Goods—Stocks of vegetables continue to be received. Shipments are not made as early as before the combine. The combine being unable to supply further tomatoes, several of the wholesale grocers in the canners' agreement have bought outside goods. Corn and peas seem a full supply. Fruits have but a steady sale. Salmon move somewhat slowly. Meats are dull. Gallon apples held quite firmly owing to the extreme price of evaporated. Blueberries are dull. There is a steady sale for imported sardines, but it is not yet at all a large business. Domestic sardines in fair supply. Haddies and kippered just a fair stock.

Molasses—Prices are low, particularly for Porto Rico, of which there is a fairly large stock. For fancy quality, good figures obtained. Barbadoes is somewhat firmer. The stock is not large.

Fish—In dry cod there have been fair receipts, but stock not large. The market seems hardly as strong, though prices are unchanged; in fact, the situation is still a firm one. Pickled herring are high. Sales rather less active. Stocks are light. The firmer tendency in smoked herring is a very satisfactory feature of the market. Finnan haddies have a steady sale, chiefly west.

Flour, Feed and Meal—In flour, prices are unchanged. The rather unusually large difference in price between Manitobas and Ontarios is still a feature of the market. Oatmeal is high. A fair sale. Oats are high. In cornmeal, local ground has the sale here, prices unchanged. Beans have had a good sale, owing to the low price of yellow eyes. They have been quite largely bought. The price is firm.

Dried Fruits—There is good steady business. There is now a fair supply of California seeded raisins, though the stock bought this year is the smallest in years. Prices are high. Some New York seeded offered are but fair. A few Malaga seeded seen, cost quite low. In loose raisins, a few Californias here, but chiefly Malagas seen. Valencias freely offered and price is low. Currants are firm. New York continues to supply large quantities and the direct importer feels the last of fair protection. Figs have sold quite largely, being cheap. Dates are firmer, but the later and cheaper shipments are not yet here. Prunes are firm; stock not large. There is a fair supply of apricots and peaches. Evaporated apples are high; this is causing some sale for dried. Onions are firm. Some Valencias are now here.

Nuts sell very freely at steady prices.

Sugar—Stocks are light. Dealers have little confidence in the market. English sugar has been offered at low figures this week. There is a good steady sale.

Provisions—While prices are unchanged in barrel pork and beef, the market is perhaps hardly as strong. The fact that the season of best sale is past, of course, has its effect. In both lines American goods largely supply the market.

American pure lard is still in large supply, prices high. Refined lard still low.

Smoked meats high.

In fresh meats, beef is still a dull line. Lamb holds a fair value, but is somewhat lower. Mutton dull. Veal in light supply. Pork is still bringing full figures. Poultry high. We quote:

Mess pork, per bbl	\$19 00	\$21 00
Clear pork, "	18 00	21 00
Plate beef, "	13 00	15 00
Domestic beef, per lb.	0 05	0 07
Western " "	0 08	0 09
Mutton " "	0 05	0 06
Veal " "	0 07	0 08
Lamb " "	0 08	0 09
Pork, per lb.	0 07½	0 08½
Hams, "	0 13	0 14½
Rolls, "	0 10	0 13
Lard, pure, tubs, per lb.	0 11½	0 11½
" " pails, "	0 11½	0 12
Refined lard, tubs.	0 08	0 08½
" " pails	0 08½	0 09

Butter—Full prices are being obtained while there is no cheap butter, good butter commands as usual a premium. We quote:

Creamery butter	0 25	0 26
Best dairy butter	0 20	0 23
Good dairy tubs	0 18	0 20
Fair	0 16	0 18

Eggs—Prices are held at full figures. Strictly fresh stock high. In general, quality needs to be watched. We quote:

Eggs, hennery	0 24	0 26
case stock	0 20	0 21

Cheese—Prices are firmer. There is, but fair business. Stocks light. We quote:

Cheese, per lb.	0 12½	0 13½
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N. S. Markets.

Halifax, N.S., Dec. 5, 1905.

HALIFAX grocery markets are in a very healthy state at the present time. A good business is being done in all lines and orders from outside points are coming in very freely. Everything gives promise of a large Christmas trade. Money is circulating somewhat freely and collections are fully up to the average. There is a very heavy demand for dried fruits, raisins and currants particularly. Prices are generally well maintained, though some dealers are inclined to cut prices on certain lines to catch trade. One dealer in particular is resorting to this practice. He is selling such articles as Lea and Perrins' sauce for 28 cents per bottle, and Bendorff's cocoa for 20 cents per small tin, at retail. Some dealers say that these goods cannot be purchased at wholesale for these prices.

Butter and Eggs—The butter market in Halifax does not seem to improve. On all sides is heard the complaint about the shortage and the excessively high price. The consumer of this article very

greatly feels the effect of the stiff market. At retail the best creamery prints are quoted at 28 cents, and small tubs of dairy butter are selling at 26 cents. Some of the butter, even at these prices, is not first-class. Up to the present time very little Winter butter has been marketed here and the dealers have no estimate of the farmers' holdings, if any. All the conditions have been favorable for the farmers to come in, but they are still holding off. Importations of butter from the upper provinces continue large. Eggs also continue scarce. Fresh table eggs are quoted at 40 cents per dozen. Case eggs (not warranted) are quoted at 22 cents. Most of the eggs on the market at the present time are P. E. Island stock.

Cheese is a trifle easier in sympathy with the upper province markets.

Apples—The price of apples continues very firm. Heavy shipments of fruit are being made from this port to the British market. Gravensteins are about over, and the Winter varieties are now in demand here. Bishop Pippins are very scarce and the quality marketed here is poor. Blenheim, Ribstons, Kings, Greenings and Russets are the varieties mostly in demand and they are fetching from \$3.50 to \$4.00 per single barrel.

Fish—The fish landed by the Lunenburg fleet has nearly all been sold, the price obtained for it being the highest in the history of the business. Both vessel owners and crews have had a profitable season. The Halifax dealers purchased most of the Bank fish and paid \$6.25 per quintal for it. Heavy receipts of fish from Newfoundland continue to come here, and the warehouses are rapidly filling up.

HINTS TO BUYERS.

New Fard dates are in store with the Eby, Blain Co., Limited.

White & Co., Limited, received two cases of holly this week, one at Toronto and one at Hamilton.

L. Chaput, Fils & Cie., Montreal, report arrival of 50 bags of paper shell almonds, which they are offering at very low quotations.

White & Co., Limited, report the banana market much improved this week. Arrivals are lighter and demand much better than for the past month.

A shipment of Barbadoes grocery sugar arrived this week for H. P. Eckardt & Co.

The Eby, Blain Co., Limited, have just passed into stock a shipment of Peek, Fren & Co.'s biscuits, which includes some seasonable novelties.

A large variety and quantity of new nuts are in store with Messrs. L. Chaput, Fils & Cie., including Tarragona almonds, Sicily filberts, Grenobles, Marbots, Brazil, Pecans, etc.

The A. F. MacLaren Imperial Cheese Co., Limited, have been appointed agents for the Foreign Packing & Trading Company, New York, importers and packers of sardines, canned vegetables, olive oil, etc. In view of the shortage in both the French and Portuguese packs, sardines which they are now offering are remarkable value.

BUSINESS PERSONALS.

Mr. H. B. Marshall, of the office staff of J. Y. Griffin & Co., Limited, Winnipeg, is enjoying holidays this week.

James T. Madden, president Wm. Ryan Company, left this week on a two months' pleasure trip to Bermuda.

Mr. C. F. Fisher, of Montreal, has returned this week from a business trip to St. John, Halifax and Cape Breton. He reports business as being very good, although the scarceness of all kinds of fish in parts of Nova Scotia has had a bad effect.

Mr. S. Wigle, mayor of Kingsville, Ont., was a visitor to Montreal last week. Mr. Wigle, who is very largely interested in the Canadian tobacco industry, reports trade has been exceedingly good in Montreal for Western Ontario domestic leaf tobacco.

Mr. Walter H. Crabbe, representing Canada Maple Exchange, Montreal, is making his last trip this season through Ontario. Mr. Crabbe will be in Toronto next week, and no doubt Small's maple products will be well looked after.

Mr. A. N. Reay, the Canadian representative of the Force Food Co., was in Montreal this week. In addition to developing business for the firm, he was busily engaged introducing to the trade J. H. E. Davis, who will take charge of the Quebec territory for the company.

Mr. T. C. Savage, representing L. Chaput, Fils & Cie., Montreal, in the Maritime Provinces and Prince Edward Island, was met by The Grocer in his firm's offices this week. Mr. Savage makes an annual trip to headquarters for a thorough posting on all lines. Trade in the Maritime Provinces is reported as very satisfactory by Mr. Savage. Mr. Savage's headquarters in the east are at Charlottetown, P.E.I.

DOMINION C. T.'S ANNUAL BANQUET.

The annual banquet of the Dominion Commercial Travelers' Association will be held in the Windsor Hotel, Montreal, on Thursday, December 21. The committee report that from all indications this banquet will be the best in the history of the association. The lists of invited guests and speakers are in the first rank of commercial, legal, literary and Parliamentary life, and a good treat is in store for the guests.

Manitoba Markets

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Dec. 7th, 1905.)

CONDITIONS in the Winnipeg wholesale grocery trade continue very satisfactory. Colder weather has given a marked impetus to trade in many lines, and there is a heavy movement of Christmas goods. Collections show a marked improvement in most parts of the west, the only complaints being in regard to districts where, because of car shortages, there has been delay in marketing the crop. The west was never in sounder condition than at present and the wholesale trade are not

anxious about any temporary troubles which can easily be explained.

The last week has seen a sharp advance in oatmeal, but the recent advance in cornmeal is not likely to be maintained. In all probability the next fortnight will see a decline in cornmeal.

Sugar is steady and for the time seems to have struck the bottom price. There is little confidence displayed in the market by the trade and buying is strictly for immediate requirements.

Canned Goods—New season canned pumpkins are on the market and are quoted at 5c. higher than was at first announced. There is a steady demand for canned goods, but there are no other new features of note. We quote:

Succotash, 2's, group 1, per 2-doz. case	2 53
" " " " 2 and 3, per 2-doz. case	2 58
Beets, 3's, group 1, per 2-doz. case	2 39
" " " " 2 and 3, per 2-doz. case	2 34
Pumpkins, 3's, group 1, per 2-doz. case	2 00
" " " " 2 and 3, per 2-doz. case	2 04
Plums, Damsion, 1's, group 1, per 2-doz. case	2 13
" " " " 2 and 3, per 2-doz. case	2 08
" Lombard, 1's, group 1, per 2-doz. case	2 23
" " " " 2 and 3, per 2-doz. case	2 18
" greengage, 1's, group 1, per 2-doz. case	2 33
" " " " 2 and 3, per 2-doz. case	2 18
Peaches, 2's, group 1, per 2-doz. case	4 18
" " " " 2 and 3, per 2-doz. case	4 03
" " " " 3's, group 1, per 2-doz. case	6 14
" " " " 2 and 3, per 2-doz. case	6 09
Pears, 2's, F.B., group 1, per 2-doz. case	3 58
" " " " groups 2 and 3, per 2-doz. case	3 53
" " " " 3's, F.B., group 1, per 2-doz. case	5 09
" " " " groups 2 and 3, per 2-doz. case	5 04
Apples, gallons, group 1, per doz.	2 60
" " " " 2 and 3, per doz.	2 55
" " " " 1-lb. " " 2 and 3	2 13
Cherries, red pitted, group 1, per 2-doz. case	4 33
" " " " 2 and 3, " " "	4 28
Currants, new, red, 2 doz. cases, group 1, per case	3 48
" " " " 2 & 3 " " "	3 43
" " black, " " " 1 " " "	3 83
" " " " " 2 & 3 " " "	3 78
Gooseberries, new, " " " 1 " " "	4 08
" " " " " 2 & 3 " " "	4 03
Lawtonberries, " " " 1 " " "	3 83
" " " " " 2 & 3 " " "	3 78
Raspberries, red (new), 2-doz. cases, group 1, per case	3 63
" " " " 2 & 3 " " "	3 58
" " black, new " " " 1 " " "	3 53
" " " " " 2 & 3 " " "	3 48
Strawberries, " " " 1 " " "	3 33
" " " " " 2 & 3 " " "	3 28
Pineapples, 2's, sliced, 2 doz. cases, per case	4 25
" " " " 2's, whole, " " " "	3 75
" " " " 2's, whole, " " " "	4 50
" " " " 2's, graded, " " " "	4 50
Tomatoes, 3's, per 2 doz. cases, group 1, per case	2 34
" " " " 2 & 3, " " "	2 29
Corn, 2's, " " " 1, " " "	1 98
" " " " 2 & 3, " " "	1 93
Peas (No. 4), 2's, " " " 1, " " "	1 53
" " " " 2 & 3, " " "	1 48
Peas (No. 3), 2's, " " " 1, " " "	1 68
" " " " 2 & 3, " " "	1 63
Beans, golden wax " " " 1, " " "	1 83
" " " " 2 & 3, " " "	1 78
Beans, refugee, " " " 1, " " "	1 98
" " " " 2 & 3, " " "	1 93
Salmon, Fraser River sockeye, per case	6 25
" Skeena River, " " " "	6 00
" Rivers Inlet, " " " "	5 90
" Red Spring, " " " "	5 75
" humpback, " " " "	3 75
" cuboes, " " " "	4 55
" Clover Leaf, Fall delivery, 1 to 4 cases, 5 to 9 cases	6 30
" " " " " " " "	6 25
Pork and beans (V.C.P. Co.), 1's, per doz.	1 25
" " " " 2's, " " "	1 90
" " " " 3's, " " "	2 60
Soups (Van Camp's), per doz.	1 25
Boneless chicken, lb. tins, per doz.	2 75
" turkey " " "	3 25
" ducks " " "	3 25
Canned chicken (Man. Can. Co.) per doz.	3 25
" turkey " " "	3 25
Corned beef " " 2's " "	2 75
" " " " 1's " "	1 55
Roast beef (Man. Can. Co.), 2's, per doz.	2 65
" (Clark's), 1's, per doz.	1 50
" " " " 2's, " " "	2 65
Potted meats, 1's, per doz.	0 55
Veal loaf (Libbey's), 1/2 lb., per doz.	1 25
" " " " 1 lb. " " "	2 50
Ham loaf " " 1/2 lb. " " "	1 25
" " " " 1 lb. " " "	2 50
Chicken loaf " " 1/2 lb. " " "	1 85
" " " " 1 lb. " " "	3 05
Luncheon (Clark's), 1's, " " " "	3 00
" (Aylmer), 1's, " " " "	2 90
Sliced smoked beef (Libbey's), 1/2 lb. tins, per doz.	1 80
" " " " 1-lb. tins, " " "	3 10
" " " " 1-lb. glass, " " "	3 35
Chipped " " 1/2 lb. tins, " " "	1 45
" " " " 1-lb. tins, " " "	2 50
" " " " 1-lb. glass, " " "	3 05
Sliced bacon, " " 1-lb. tins, " " "	3 10
" " " " 1-lb. glass, " " "	3 25
Corned beef (Clark's), 1-lb. tins, per doz.	1 50
" " " " 2-lb. " " "	2 65
Lobsters (new), 1/2 lb. flats, per 8-doz. case	16 00
" " " " 1/2 lb. tails, per 4-doz. case	10 25
" " " " 1-lb. tails, " " "	14 50

Sugar—There is absolutely nothing new in the local situation, as there have been no changes since the series of declines a month ago. The trade have little confidence in the future of the sugar market and buying is strictly limited to the requirements of the immediate present. We quote:

Montreal granulated, in bbls.	4 95
" " in sacks	4 90
" " yellow, in bbls.	4 45
" " in sacks	4 40
Wallacburg, in bbls.	4 85
" " in sacks	4 80
Berlin, granulated in bbls.	4 85
" " in sacks	4 80
Icing sugar in bbls.	5 55
" " in boxes	5 75
" " in small quantities	6 15
Powdered sugar, in bbls.	5 35
" " in boxes	5 55
" " in small quantities	5 80
Lump, hard, in bbls.	5 65
" " in 1/2-bbls.	5 80
" " in 100-lb cases	5 65
Raw sugar	4 25

Syrups and Molasses—There has been a sharp advance in "Crown" brand syrups during the week and the new quotations will be found below. Corn syrups are in good demand, but other lines are very quiet. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 15
" " 5-lb tins, per 1 " "	2 60
" " 10-lb tins, per 1/2 " "	2 50
" " 20-lb tins, per 1/4 " "	2 40
" " 1/2 barrel, per lb.	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2
" Kairomel" syrup, 2-lb. tins, per 2 doz. case	2 20
" " 5-lb. " " " "	2 65
" " 10-lb. " " " "	2 40
" " 20-lb. " " " "	2 45
Barbadoes molasses in 1/2-bbls, per lb.	0 04
New Orleans molasses in 1/2-bbls, per lb.	0 02 1/2
" " in barrels	0 02 1/2
Porto Rico molasses in 1/2-bbls., per bbl.	0 04 1/2
Blackstrap, in bbls., per gal.	0 31
" " 5 gal. bsts., each	0 33
" " 25 gal. bsts., each	2 25

Coffee—There are no new features to the local coffee market. Prices are quoted as before:

Whole green Rio, per lb.	0 10 1/2
roasted, per lb.	0 15
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" Mocha " " "	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha " " "	0 25
" Maracaibo " " "	0 19
Choice Rio " " "	0 17
Pure " " "	0 16 1/2
Seal Brand (C & S) in 2-lb tins, per lb.	0 32
" " 1-lb " " "	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.	0 23
" " 1-lb. " " "	0 24

Cocoa—Prices are steady and there is a brisk demand at present. We quote:

Epps' 1/2 lb package, per lb.	0 33
Fry's 1/2 lb " Homoeopathic, per lb.	0 30
" " 1/2 lb tins concentrated, per doz.	2 40
Mott's Soluble, in bulk, 12 1/2 lb tins, per lb.	0 19
Cowan " in 10-lb tins, per lb.	0 15
Mott's Homoeopathic, 1/2's	0 25
Van Houten's, 1/2's, per doz.	2 85
Baker's, in 1/2-lb tins, 1/2-lb tins, per lb.	0 42

Chocolate—We quote:

Baker's unsweetened, per	0 36
Menier, 1/2's, per lb.	0 35
" " 1/2's, " " "	0 34
Mott's Diamond, 1/2 and 1/4, per lb	0 22
Fry's " " "	0 22 1/2

Marmalade—We quote:

Marmalade (C. & B.), 1-lb. glass, per doz.	1 80
" " " tins,	1 50
" " " 7-lb. tins, per lb.	0 09
" " " 4-lb. tins,	0 10 1/2
" (Upton's), 7-lb. pails, per pail	0 50
" " 1-lb. glass,	1 20

Jam—Prices continue as follows:

C. & B. jams in 1-lb tins, assorted, per doz.	1 65
" " " strawberry, " "	1 85
" " " raspberry, " "	2 00
" " " glass, assorted, " "	2 05
" " " strawberry, " "	2 40
" " " 7-lb. tins, assorted, per lb.	0 12
" " " raspberry, " "	0 13 1/2
Upton's jam (in Winnipeg), per pail	0 50
" (in Brandon), " "	0 52
" (in Calgary), " "	0 57
" (in Lethbridge), " "	0 57
" (in Edmonton), " "	0 60

Teas—Quoted as follows:

Congous, M. 12, half chests, per lb.	0 12
" " cads, per lb.	0 13
" " S.C.P. and M. 14, half chests, per lb.	0 15
" " cads, per lb.	0 16
" " A.A.N., in cads, per lb.	0 19
" " J.A.P., No. 1, " "	0 25
Ceylon, bulk, per lb.	0 18
Pekoe P.H.T., in 1/2 chests, per lb.	0 18
broken Pekoe, No. 414 and 418, " "	0 20
" " No. 412, in chests, " "	0 22
" " No. 57, " "	0 25
Gunpowder, in quarter chests, per lb.	0 26
Young Hyson, in 1/2 chests, per lb.	0 26
Scented Orange Pekoe, in cads, per lb.	0 26

Fish and Oysters—We quote as follows:

Lake Superior trout	0 09
Gold eyes	0 03
Blue fish	0 18
Mackerel	0 15
Red snapper	0 15
B.C. salmon	0 10
Halibut	0 11
White fish (L. Winnipeg), per lb.	0 06 1/2
Pickarel	0 05 1/2
Jackfish	0 04
Finnan Haddie	0 08
" Halifax " brand salt cod, fish cakes 24-1's	0 11
" " " " " 20-1's	0 09
" " " " " 4-lb.	0 07
" " " " " 2-lb. boxes	0 09
" " " " " 4-lb.	0 09
" " " " " shredded, 24 cartons, per bx.	2 00
" " " " " bulk, in 15-lb. boxes	0 08
Large Labrador and Nfld. salt herrings per 100 lb.	5 00
Salt mackerel, in 20 or 30-lb. pails	1 20
Smoked halibut strips	0 11

Kipperd gold eyes, per doz	0 45
Yarmouth bloaters, 60 in box, per box	1 50
Lobsters, fresh boiled, per lb.	0 25
Caviare, extra, small jars, per jar	0 40
Frog legs, 6 doz. in box, per doz.	0 40
Oysters, selects, per gallon	2 25

Nuts—New unshelled almonds are now on the market and are quoted at 12 1-2c. per pound. There is a brisk demand for all kinds of nuts for Christmas trade. Prices are steady and we again quote as follows:

Almonds, per lb.	0 12 1/2
" (shelled), per lb.	0 30
Filberts	0 10
Peanuts	0 11 1/2
Jumbos	0 14
Walnuts, new, Grenoble, per lb.	0 14
" " Marbots	0 13
Pecans, per lb.	0 15
Brazils, per lb.	0 16

Foreign Dried Fruits—There is a strong undertone to the foreign dried fruit market, almost every item showing a tendency to advance. About the only exception to this rule is Valencia raisins which are now quoted at a decline. California raisins are firmly held at the very high prices quoted and there is consequently very little demand for them. Commission men continue to predict an advance in prunes. We quote:

Sultana raisins, bulk, per lb.	0 6 1/2
" cleaned, " "	0 08
" 1 lb pkgs " " "	0 09 1/2
Table raisins, Connoisseur clusters, per case	2 80
" extra dessert, " "	3 40
" Royal Buckingham, " "	4 00
" Imperial Russian " "	5 25
" Connoisseur clusters, 1 lb pkgs, per case (20 pkgs)	3 25
" Connoisseur clusters, boxes (3 1/2 lbs)	0 80
Valencia raisins, f. o. s.	1 35
" selected, per lb.	1 60
" layers, per lb.	1 70
California raisins, muscatels, 2 crown, per lb.	0 09
" " " 3 " "	0 09 1/2
" " " 4 " "	0 10
" " choice seeded in 1/2-lb. packages per package	0 09 1/2
" " fancy seeded in 1/2-lb. packages per package	0 09 1/2
" " choice seeded in 1-lb. packages per package	0 11 1/2
" " fancy seeded, 1-lb. packages, per package	0 12
Prunes, 90-100 per lb.	0 06 1/2
" 80-90 " "	0 06 1/2
" 70-80 " "	0 07 1/2
" 60-70 " "	0 07 1/2
" 50-60 " "	0 07
" 40-50 " "	0 07 1/2
" choice silver, per lb.	0 10 1/2
" silver, per lb.	0 08 1/2
Currants, uncleaned, loose pack, per lb.	0 05 1/2
" dry cleaned, Filatras, per lb.	0 06
" wet cleaned, per lb.	0 06 1/2
" Filatras in 1-lb pkg. dry cleaned, per lb.	0 07
" Vostizzas, uncleaned	0 06 1/2
Hallowee dates, new per lb.	0 05
Figs, cooking in taps and sacks	0 04 1/2
" " box es	0 04 1/2



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COMBINE

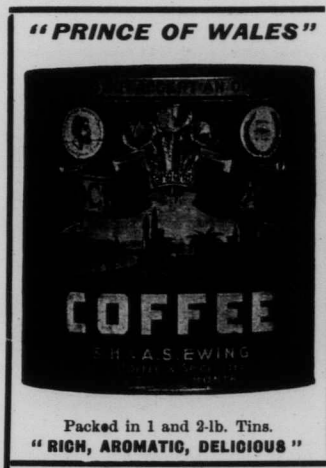
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 Buyers should ask for and make sure that they get the genuine goods. The above **trade mark** is on every package.

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 No. 3 size, "Coronation" Brand, retails 25c.

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 All Dealers and 381 Queen St. W.
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 O Y S T E R S

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NICHOLSON & BAIN, WINNIPEG, MAN.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Apricots, choice, in 25-lb. boxes, per lb.	0 12
Apricots, standard in 25-lb. boxes, per lb.	0 11 1/2
Peaches, choice, per lb.	0 13
standard	0 12 1/2
Pears, choice (halves), per lb.	0 16
standard	0 15
Plums, choice (dark pitted) per lb.	0 11
Nectarines, choice.	0 12

Candied Peels—Prices are quoted as follows:

Lemon, per lb.	0 11
Orange "	0 11 1/2
Citron "	0 18
Mixed, in 1-lb. drums per doz.	2 30

Spices—A number of changes will be noted in the prices quoted below. There have been one or two slight declines and advances. We quote:

GROUND SPICES.	
Pepper, black, in 10 lb. boxes, per lb.	0 18
white, " 5	0 25
Cayenne pepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " "	0 12
Allspice, " "	0 12 1/2
Ginger, in 10 lb. " "	0 13
Mixed spice, in 5 lb. boxes, per lb.	0 20
Mace, in 5 lb. boxes, per lb.	0 70

WHOLE SPICES.	
Black pepper, per lb.	0 18
White	0 25
Cinnamon (ordinary), per lb.	0 18
(extra choice), per lb.	0 24
Nutmegs, per lb.	0 25
Cloves (according to quality)	0 14 1/2
Ginger, per lb.	0 10
Allspice, per lb.	0 8 1/2
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
4-oz. packets, per doz.	0 75

Rice, Tapioca and Sago—The tapioca market continues to show strength and no immediate decline is expected in generally well informed quarters. We quote:

Rangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Tapioca, per cwt.	5 25	5 25
Sago, per lb.	0 03 1/2	0 03 1/2

Pot and Pearl Barley—The market is quiet and featureless. We quote.

Pot barley, per sack	2 20
Pearl barley, per half sack (49 lbs.)	1 65
sack	3 30

Evaporated Apples—The market is steady at the high figures previously quoted. Standard stock in 50 lb. boxes is selling at 9 3-4c. per lb. and dried apples are commanding as high as 8c. per pound.

Beans—The price of the new stock is \$1.75 per bushel.

Woodenware—We quote as follows:

Butter tubs, wooden hoops, 2 in nest, per nest.	0 42	0 45
" wire hoops, 2 " " "	0 70	0 73
" " " " " "	1 00	0 63
Pails, 2 hoops, per doz.	1 95	1 05
fibre	3 25	3 25
Wash tubs, common and wire hoop, per nest of 3	2 00	2 00
" " " " " "	11 00	11 00
" " " " " "	8 75	8 75
" " " " " "	7 50	7 50
" " " " " "	6 40	6 40
" " " " " "	1 90	1 90
Butter boxes, per nest of 3, to hold 14, 28 and 56 lbs.	0 56	0 56
Butter boxes, per nest of 2, to hold 14 and 28 lbs.	0 29	0 29
Butter tubs, fibre and cover, per doz.	4 00	4 00
Butter moulds, for 1-lb. bricks, per doz.	1 85	1 85

Glass Fruit Jars—Prices for the season of 1905-06 are quoted as follows:

Glass fruit jars, pints, per gross	7 75
quarts, per gross	8 75
" half-gallons	11 75

Salad Dressing—There is some demand still at following prices:

Durkee's, per 2-doz. case	7 00
Royal, small, per doz.	2 85
large	4 75
Vinegar (C. & B.), bottles, pints, per doz.	1 30
quarts,	2 10

Sauces—Quoted as follows:

Worcestershire, Lea & Perrins' 1/2 pints, per doz.	\$3 65
" " " "	6 00
" White's 1/2 pints " "	9 30
" Paterson's 1/2 pints " "	9 30
" " " " " "	1 75
Essence of anchovies (C. & B.), per doz.	3 00
Yorkshire relish (Goodall & Backhouse), per doz.	1 90

Buckwheat—Quoted as before at \$1.70 per half sack.

Gold Standard Tea

NO OTHER TEA

is sold on the same "generous" plan—Entire satisfaction or money refunded—but then, no other tea is so "generously" rich in fragrance and aroma as

GOLD STANDARD TEA
 "GUARANTEED THE BEST"

We ship in any quantity, everywhere

Packed and "Guaranteed the Best" by

CODVILLE & CO.

Winnipeg and Brandon, Man.

and

CODVILLE, SMITH & CO., - Calgary, Alta

POULTRY, FISH

WINNIPEG FISH CO.
 PHONE 1480.

GAME AND OYSTERS.

259 PORTAGE AVE.

Any quantity of fish shipped.

ADDRESS—Mail P. O. Box 791
 WINNIPEG.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " 1 year.....	10 00

SITUATIONS VACANT.

WANTED—A bright active salesman, familiar with the grocery trade, with a knowledge of French preferred, but not imperative, to canvass wholesalers and retailers for a well known specialty from coast to coast; a permanent position with splendid opportunity for advancement; salary to start \$75.00 a month and expenses; a successful salesman will find a most desirable position and which can shortly be made much more remunerative. Apply Box M, THE CANADIAN GROCER.

CLERK for grocery and fruit business; city experience; good salesman; references. 302 Yonge Street, Toronto. [f]

SECOND Miller for cornmeal and feed mill. Apply, by letter, to P.O. Box 872, Montreal. [f]

FOR SALE.

GROCERY and Confectionery business for sale; doing business of \$11,000 yearly; stock and fixtures about \$2,000; place in first-class repair, with every convenience; will sell or rent property cheap; reason for selling, poor health. Apply 418 Piccadilly St., London, Ont. [f]

POTATOES

Let me quote a price on a car of my celebrated **Selected Delaware Potatoes** delivered at your station.

R. W. HANNAH
308 Board of Trade Building, - TORONTO

To Manufacturers' Agents

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, **BUSINESS MANAGER,**
CANADIAN GROCER,
Montreal and Toronto.

CLARK'S MINCE MEAT

The kind your customers are looking for. Made from fresh beef, new fruits, spices and peels; a really fine article. Good thick substantial stock, not loaded with water.

Try a Sample Order. You'll not Regret It.

Profitable Goods

Are the goods that are a little better than the others: goods that will make sales where the others won't. Crest Brand Pickles are good pickles, and show their quality. We have special facilities for turning out the best pickles, and we have made the most of them. For instance, we provide the seed from which the vegetables are grown and so get the best from the start; the cucumbers go straight from the vine to the factory, so that none of the fresh crispness is lost. We make our own vinegar and it cannot be beaten for pickling purposes. It will certainly pay you to specify that you want our goods when ordering pickles.

THE OZO CO., LIMITED
MONTREAL

Stop and Think!

Mr. Grocer, do you know that the sales of

Orange Meat

are increasing, and yet you are missing the opportunity to sell it regularly? Isn't that a mistake on your part?

Orange Meat is made "differently" to other breakfast foods, that is why it is better.

Only the finest grade of wheat is used, and the manufacturing is done in a cereal plant, the acme of cleanliness.

Orange Meat is put up in Mercerized Bags (inside the packages) which keep the food fresh.

The coupons in the 15c. packages and the price of the Jumbo package bring trade.

Order **Orange Meat** regularly and thereby get your share of the business.

Agents in Montreal: R. B. Hall & Sons.
Agents in Winnipeg: Scott, Bathgate & Co.

The Frontenac Cereal Co.

Limited
KINGSTON, ONT.

FLOUR AND CEREAL FOODS

TORONTO.

Dec. 8, 1905.

FLOUR dealers continue to express dissatisfaction at the lack of attention given their orders by the railway companies. Great difficulty is still experienced in getting deliveries; trade in consequence is suffering. The domestic trade is reported as very good, millers have been free buyers, and Manitoba wheats have strengthened $\frac{1}{2}$ to 1c. Inquiries from the Maritime Provinces are showing decline, probably owing to the fact that they have stocked up fairly well lately, and are in consequence filled up.

The export trade has also shown a measure of dullness; prices have been difficult to maintain on European markets, and the uncertainty of receiving consignments to any given date is an important feature which is very depressing to sales.

Oats are in fair demand, but prices, ranging as they do several cents above U.S. prices, precludes the material increase in export sales.

Peas are in active demand, and are commanding firmer quotations. Other grains are in steady demand, but without distinctive feature.

Quotations generally are well maintained; a degree of fluctuation has been apparent throughout the week under review, but this has been attributed to some local feature rather than to any distinct market importance.

The feeling among dealers rather leans to the belief that indications are pointing toward a decline in values, as the market settles to Winter conditions.

PROGRESS OF GRAIN INSPECTION.

NO less than 32,052,250 bushels of the 1905 crop have been inspected at Winnipeg up to November 30, according to figures compiled from the returns of Chief Grain Inspector David Horn.

A comparison of these figures with those of the corresponding period in previous years shows the marked superiority of this year's crop. During September, October and November, the first three months of the present crop year, a total of 30,525 cars of wheat has been inspected, of which 551 cars were inspected at Calgary and the balance at Winnipeg.

Last year during the same period there were 20,120 cars, and 21,126,000 bushels inspected, and in 1903, 18,494,000 bushels passed inspection.

With the exception of the crop of 1902, the quality of which was better, but the quantity far short of that of this year, the present year's crop is the best in the history of the west.

A PERSONAL NOTE.

The staff of the Ogilvie Flour Mills Company, in anticipation of the removal from Winnipeg of L. H. Bennett, presented him with a handsome mahogany

music cabinet and de luxe volume of "Golden Treasury of Song," accompanied by an address containing the names of the various members of the staff. In the address expression was given to the fraternal feeling existing between him and other members of the staff and regret at his prospective departure from the city.

The gift was an especially appropriate one, Mr. and Mrs. Bennett having been active members of the city's musical circle during their five or six years' sojourn in Winnipeg. Mr. Bennett is severing his connection with the Ogilvie Company and leaves during the present week to enter on an engagement in the office of the Leitch Bros., millers, of Oak Lake.

TO BE USED AT LAST.

The grain elevator at Halifax, N.S., which has been idle since its building six years ago, is being got ready for operation during the Winter season. Arrangements have been made for regular shipping of grain at this port and a consignment of two hundred thousand bushels will arrive early this month for export to Liverpool and Havre on Allan line steamers. The grain will be carried over the Intercolonial and it is expected that most of the mail steamers will receive full cargoes at Halifax, where shipping facilities have been greatly improved during the past Summer.

TORONTO MARKETS.

Flour.

Manitoba wheat patents, per bbl. in bags.....	4 45	4 85
Strong bakers " "	4 25	4 65
Ontario wheat patents " "	3 75	4 00
Straight roller " "	3 50	3 75

Grain.

We quote:

All on track Toronto.	
Manitoba wheat, Northern No. 1	0 88 $\frac{1}{2}$ 0 89
" " " hard, No. 1	" " " "
" " " No. 2	0 85 $\frac{1}{2}$ 0 87
Red and white, per bushel,	0 83 $\frac{1}{2}$ 0 84
Barley " "	0 45 0 53
Oats, new, " "	0 37 $\frac{1}{2}$ 0 38
Peas " "	0 82
Buckwheat " dull	0 57 0 58
Rye, per bushel, " dull	0 74

Breakfast Cereals.

We quote:

Oatmeal, standard and granulated, carlots, on track, per bbl.	5 55
Rolled wheat in boxes, 100 lbs.	2 50
" " " 50 lbs.	1 40
Rolled oats, standard, carlots, per bbl. in bags ..	5 00
" " " " in wood ..	5 25
" " " " for broken lots ..	5 40
Rolled wheat, per 100-lb. bbl.	2 60
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 00
" " in wood	4 25

MONTREAL MARKETS.

Flour.

The flour market is unchanged this week. There was a decline of 20c. per bbl. in the price of Manitoba instituted by the larger Manitoba millers. There is, however, no general tendency to do any cutting, as there is a good demand for Ontario and Manitoba flour from both city and country trade. Heavy

exports were made last week, when the steamer Wyandotte carried nearly 40,000 bags for South Africa. We quote:

Winter wheat patents.....	4 60	4 80
Straight rollers.....	4 20	4 40
Extra.....	4 30	4 70
Straight rollers, bags, 90 per cent.....	2 20	2 40
Royal Household.....	4 90	
Glenora.....	4 40	
Manitoba spring wheat patents.....	4 90	
" strong bakers.....	4 40	
Buckwheat flour.....	2 10	

Rolled Oats.

There is no change to report in the situation of rolled oats. Firmness is the leading characteristic, despite the fact that stocks are heavy at present. We quote:

Fine oatmeal, bags.....	2 55	2 60
Standard oatmeal, bags.....	2 60	2 70
Granulated ".....	2 60	
Rolled oats, ".....	2 65	
" 90-lb. bags.....	2 80	
" 80-lb. bags.....	2 65	

Feed.

Feed of all descriptions is in good demand, particularly Manitoba bran, which is selling at \$17 per ton in bags. Ontario bran is very scarce and the market almost depleted of stock. Manitoba shorts at \$19 per ton having good sale, while Ontario at \$20 to \$20.50 is also selling well. Mouillie is unchanged. We quote:

Ontario shorts.....	20 00	25 50
Manitoba shorts.....	19 00	19 50
" bran.....	17 00	17 25
Mouillie, milled.....	21 00	24 00
" straight grained.....	25 00	28 00

Hay.

There is a good local demand for hay at somewhat easier prices. Supplies are increasing rapidly even in the better grades. Several lots of No. 2 ordinary are also on the market, having missed the last outgoing steamer, and this has had a tendency to weaken prices, as they will have to be sold on this market. We quote:

No. 1.....	8 50	9 00
" 2.....	7 50	8 00
Clover mixed.....	6 00	6 50
Clover, pink.....	5 50	6 00

WINNIPEG.

Oatmeal has been sharply advanced and the new prices will be found below. Cornmeal, however, is not likely to maintain the advance noted last week, and a decline is expected within another week. We quote as follows:

Rolled Oats, 80-lb. sacks, per cwt.....	2 05
40-lb. " ".....	2 10
20-lb. " ".....	2 15
8-lb. " ".....	2 45
Cornmeal, in sacks.....	1 85
in 1/2 sacks.....	1 90

Ralston Health Food

The most widely advertised and best known Breakfast Food in the United States.

Is now made in Canada by us from Canadian Wheat under Canadian conditions, but the manner of making is the RALSTON way.

Have you read the full page talks by THE MILLER, in

The Ladies' Home Journal
The Youth's Companion
The Saturday Evening Post
The Delineator (fashions)
MacCall's (fashions)

?

WE MAKE RALSTON

Somebody is sure to ask

DO YOU SELL RALSTON?

Let your customers know you sell Ralston Health Food in

1 pound packages at 10c.

2 pound packages at 15c.

(One pound makes seven pounds ready to eat.)

A good profit in it for you—a better for your customers.

THE TILLSON COMPANY
Limited
TILLSONBURG, - ONTARIO

The McLEOD MILLING CO., Limited
Stratford, - Ontario.

Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

NAP. G. KIROUAC & CO., QUEBEC
Receivers and Shippers
FLOUR, GRAIN, MILL FEED, SALT
and FRESH FISH

Willing to act as Agents for Canned Goods Manufacturers or Grocers' Supplies.

A. A. McFALL

Miller and Grain Merchant

Bolton, Ontario, Canada,

Write for Samples and Prices

A Word in Your Ear.

You can't afford to handle a poor grade of flour; it gives your store a bad name.

"Gold Crown" Flour

is made from the best hard wheat grown in the best wheat country on earth. And it's scientifically made.

Sutcliffe-Muir Milling Co., Limited
Moosomin, Sask.



**CAPSTAN BRAND
PURE MINCE MEAT**

Package Mince Meat
Put up in 1/4 gross cases.

2-lb. Pails, 2 doz. in Crate

1/4 " 1/2 " "

25-lb. Pails. 75-lb. Tubs.

1/2-Barrels and Barrels.

Ask Your Wholesale Grocer for It.

The CAPSTAN MFG. CO., Toronto, Ont., Can.

BROKERS

We are open to appoint Brokers in the following cities for sales in car lots only, of

**Buffalo Brand
Manitoba Rolled Oats**

Applications considered from Brokers in

- | | |
|---------------------------------|-----------------------|
| London, Ont. | Montreal, Que. |
| Hamilton, Ont. | Quebec, Que. |
| Toronto, Ont. | St. John, N.B. |
| Ottawa, Ont. | Halifax, N.S. |
| Vancouver, B.C. | Charlottetown, P.E.I. |
| Hamilton, Bermuda. | Victoria, B.C. |
| Port of Spain, Trinidad, B.W.I. | Trinidad, B.W.I. |
| Demerara, British Guiana. | London, Eng. |
| Bristol, Eng. | Liverpool, Eng. |
| Glasgow, Scot. | Manchester, Eng. |
| | Leith, Scot. |

NICHOLSON & BAIN
Winnipeg, Manitoba, Canada

Bran Waste is One Great Difference Between Good and Poor Flours

The food part of flour is "protein."

Protein makes brain muscle and brain. There is no protein in bran.

Bran is the outside part, the husk or "bark" of the wheat.

Bran is the part of the wheat which is absolutely without food value to the human system.

Bran represents part of the difference between "**Royal Household**" Flour and whole wheat flour or cheap, inferior flours that are poorly milled and not thoroughly purified.

No other flour in this country is so thoroughly and completely separated from the waste as is "**Royal Household**," because no other mills are so well equipped or exclusively devoted to the production of scientifically pure flour as "**Royal Household**" Mills.

OGILVIE'S ROYAL HOUSEHOLD FLOUR

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

ENCOURAGE YOUR CLERK

to take a more lively interest in his work, to become a better informed grocer, to develop ideas for advertising and window dressing, and progressive retailing.

You can best do this by having a copy of THE CANADIAN GROCER sent to his home address, where he can read it at leisure and think out how he can apply its suggestions.

It will cost you only \$2 from now to Dec. 31st, 1906. Send in your order now. Your clerk will appreciate the courtesy, and you will both reap the benefit.

THE CANADIAN GROCER

MONTREAL

TORONTO

WINNIPEG

A Delicious Cup of Coffee

Our 1-lb. tin **"CLUB"** brand **COFFEE** at **33** cents per lb. is without question the best value on the market. We know it, **YOU** can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted or ground.

Cultivate your coffee trade, it will pay you, by buying the best—**"CLUB" BRAND**. Try us,—that is all we ask to convince you of the superior value of **"CLUB" COFFEE**.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 65.
" Merchants 532.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.

Telephone orders receive prompt attention.



GREIG'S WHITE SWAN Jelly Powders and Cake Icings

ALL TRUE FRUIT FLAVORS.

Goods that the most exacting housewife can always depend on—goods, too, that give the dealer a nice profit.

The Robert Greig Co., Limited
White Swan Mills
TORONTO

We are too busy to say much about

CHINESE STARCH

—Orders are plentiful and increasing in size all the time. **CHINESE STARCH** pays the retailer better than any other kind, and gives you better profits.

ALL JOBBERS SELL IT NOW—WRITE FOR PARTICULARS

OCEAN MILLS, MONTREAL



Why

We can offer you the following lines at right prices for your Christmas Trade.

We have direct shipments, as under, bought at the very lowest cash price.

- 4 Cars California Navels.
- 3 Cars Florida Oranges.
- 5 Cars Sonora Mexican Oranges.
- 1 Car Valencia Oranges.
- 3 Cars Lemons.

Also lots of

Grapes, Figs, Nuts, Dates, Bananas, Pine Apples, Holly, Florida Grape Fruit.

In fact, all we ask is your order and will guarantee to please.



TORONTO, ONT.

DRIED APPLES

We pay the highest market prices for bright dry quarters and make prompt remittance.

THE W. A. GIBB CO.

Packers and Exporters
5-7 Market St., HAMILTON

QUALITY HOLDS THE TRADE

SHIRRIFF'S FLAVORING ESSENCES

are sold on merit. If they were not first-class essences the trade would not stand by them.

For twenty years Shirriff's have been first.

Hadn't you better order?

Imperial Extract Co.
TORONTO

GREEN FRUITS AND VEGETABLES

APPLES FOR GERMANY AND FRANCE.

MR. P. W. DUNCAN, commission merchant, New York, is spending a few weeks in the Colborne section buying apples for export to Germany. He purchased Mr. J. E. McDonald's entire pack amounting to eight thousand barrels and Mr. A. Loomis, of Brighton, sold him his pack amounting to six thousand barrels.

The Colborne apple market is exceedingly brisk at this season. Apples are coming to Colborne along all the roads these days, many arriving by train also. The quantity to be placed in store is estimated at over 100,000 barrels, while shipments are heavy every week. Although having just completed a large new storehouse, R. and J. Coyle are compelled to send over 5,000 barrels to Trenton for storage. A woman from France was at Colborne this week and contracted with Jas. Coyle for a large number of barrels of apples. It is stated also that there are a number of orchards in vicinity still unpicked, as apple buyers have experienced difficulty in getting sufficient help to pack and store the big crop.

ORANGE PICKING STARTED AT REDLANDS.

C. M. Brown, manager of the Redlands Golden Orange Association, writes from Redlands, Cal., under recent date, regarding the orange situation, as follows:

"Weather conditions have continued very favorable and oranges are coloring much more rapidly than was anticipated a week ago. We shall start picking on Monday, the 20th, having several cars for immediate shipment that will be the best colored oranges in the State, and the quality and texture is as fine as silk. While the oranges here are coloring much more rapidly than was anticipated, at the same time this condition is confined almost entirely to the Redlands district. Redlands is much earlier than any other section in Southern California if not in the State.

"Shipments will necessarily be light for the first few days, after which time the supplies will be more liberal. However, there is nothing to indicate at present that there will be any heavy shipments for the holiday trade this season, especially as the sizes will run small. In the first car of navels sold in New York at auction there were only eleven boxes of 126s and larger. However, the sizes of Redlands oranges will be considerable improvement over this."

FRUIT GROWERS' CONVENTION.

Dr. Woods, of St. John's, Que., president of the Fruit Growers' Association of the Province of Quebec, was in Richmond last week arranging for the annual convention of the association, which will take place on the 13th and 14th December, at which delegates from all parts of the province will be present. There will

be afternoon and evening sessions, which will be open to the general public. The evening meetings will be diversified by musical and vocal selections by Richmond and Melbourne amateurs. Hon. Sydney Fisher, Minister of Agriculture, Prof. Saunders, Prof. Robertson and others are expected to be present.

BEAN CROPS AND MARKET.

AT the present time, when the condition of the bean market has been somewhat uncertain, the following report from J. B. Stringer & Co., Chatham, Ontario, will be instructive reading:

"We beg to report an active demand has prevailed for the new crop since it came on the market, and with large shipments forwarded, and more following to meet the foreign demand from the U. K. and France, it is estimated to-day that 50 per cent. of the crop is already out of producers' hands. We are glad to say the quality of the crop runs excellent, but yield has proved comparatively short. Threshing returns show an average of about 12 to 15 bushels per acre, while ordinarily the yield is 20 to 25 bushels. This inclines dealers to view the future of the market as likely to be higher.

"We quote present values \$1.50 per bush. for standard primes (3 lb. pickers per bush.) and \$1.60 per bush. for hand-picked, subject 1 lb. picking or waste per bush. The hand-picking is done by women and girls, and it is found the work of the most careful when tested will show on an average about 1 lb. of imperfect beans, etc., to the bush. However, this is not enough to materially hurt their looks.

"The bean producing district lies principally within the confines of the county of Kent, and in a good season the production runs up to 500,000 bush., or a little more.

"A firm market is anticipated for balance of the crop."

CALIFORNIA OLIVES.

Up to this time but a small quantity of the California olives has found its way into the markets east of Chicago, the call for them in the west having been more than equal to the supply. Minneapolis, Omaha, New Orleans, San Francisco and the City of Mexico have all been good points for the sale of the olives from this coast this year. There is a feeling among horticulturists all over California that the eastern people being wedded to the peculiar flavor of the green olives of the Old World there, and having a conservatism that is unknown in the west, hard work and patient effort will be required to cultivate a general consumption there of olives from California. The wonderful success, however, of the last seven years in introducing California prunes and raisins in the most conservative eastern markets gives the olive growers good reason for believing their product will in time be as popular there.

ONTARIO MARKETS.

Green Fruits.

LOCAL trade has been dull and uninteresting. Dealers are stocking heavily in view of Christmas trade for which prospects are considered excellent.

Arrivals of foreign fruits are coming in in good quality and quantity. Six cars of Florida oranges were dispatched for Toronto on the 23rd, 24th and 25th November. Since these cars were shipped there has been continuous rain, which has delayed picking and packing and will have a detrimental effect on the next pickings, making them puffy and poor keeping qualities.

The second car of holly is expected to arrive this week.

Cranberries are still fetching high prices, the scarcity having the effect of strengthening prices very materially.

Our prices have been completely revised and rearranged to meet the holiday quotations.

Table listing prices for various fruits: Oranges, Lemons, Grapes, Cranberries, Apples, Bananas, Pineapples, Grape fruit, Tangerines.

Vegetables.

The market reports great dullness for the week under review with no feature of interest to report. There have been some arrivals of imported vegetables in view of the coming holiday season, and the quality is in every way satisfactory, quite equal to previous seasons. These have been added to our list, which is revised to date. We quote.

Vegetables.

Table listing prices for various vegetables: Potatoes, Onions, Spanish onions, Cabbage, Cauliflowers, Beets, Carrots, Lettuce, Water Cress, Parsley, Mint, Green peppers, Celery, Vegetable marrows, Parsnips, Squash, Artichokes, Salsify, Lima beans, White beans.

MONTREAL MARKETS.

Green Fruits.

The market generally is on the quiet side and business moving slowly. It is expected, however, that within the next week or so trade will improve, as the holiday season approaches. Jamaica oranges, which are in good favor on account of their superior quality, are in excellent demand. The fruit has never

SHIPMENTS OF XMAS GOODS

are going forward now. Think what this means to you—fully 10 days longer to sell your goods, which means

10 DAYS ADDITIONAL PROFIT MAKING

“Bronco” and “Golden Flower” Fancy Redlands Navels, Holly, Lemons, Mexican and Valencia Oranges, Nuts, Raisins, Figs, Cranberries, Oysters.

Send Us Your Orders and Get the Best

WHITE & CO., LIMITED

HAMILTON

TORONTO

Phone 1115

Phone Main 4106

Small Box Holly Free with Each Christmas Order

W. B. STRINGER

NOTICE TWICE

J. J. McCABE

TORONTO and MONTREAL

ONCE—That we have moved our Toronto office to 32 Church Street, Phone Main 5672.

NEXT—That we have opened a Branch in Montreal at 209 Commissioners Street, Phone Main 3384.

W. B. STRINGER & CO., Wholesale Fruit Brokers, 32 Church St., Toronto, and 209 Commissioners St., Montreal.

If you are not sure just what you should buy for Xmas, CALL UP MAIN 5048, (our fruit warehouse number). Perhaps we can help you to decide, and in comparing our prices with those of others, DON'T OVERLOOK QUALITY. We handle only one grade of goods, viz. the best.

If you want to be sure of securing this class of goods, mail, wire, or phone your orders to 33 Church St., or 76 Colborne St.

FIVE PHONES

Main 5048, 5426, 1064 and Park 1986, 5215

The F. T. JAMES COMPANY, TORONTO

We are giving the best value in Canada in

MALAGA GRAPES

Let us have your Xmas Order. We can also give you best value in Navel, Mexican and Florida Oranges and Figs.

THE DAWSON COMMISSION COMPANY, LIMITED, TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

WALNUTS

ALMONDS

FILBERTS

BRAZILS

PEANUTS

all best grades

Send for sample order of our Oranges selected for Christmas Trade.

Fancy Floridas, all sizes.

“Navels, “

“Mexicans, “

What E.D.S. Stands For

In my fruit-preserving factory at Winona, I aim to make **Jams, Jellies and Sealed Fruits in Glass** that will equal the finest imported fruits, but be much more reasonable in price.

No fruit ever goes out of my factory below that standard. That is why the **E.D.S. Brand** has become a byword for Purity.



IF YOU HAVE NEVER ORDERED DO SO NOW

The Eby, Blain Co., Limited, are Toronto agents for these Jams, Jellies, etc.; Wm. H. Dunn, agent for Montreal and Province of Quebec; Mason & Hickey, 108 Princess St., Winnipeg, agents for Winnipeg and the Northwest; Lucas, Steele & Bristol, agents for Hamilton.

E. D. Smith's Fruit Farms, Winona, Ont.

OUR FIRST CAR OF NORTHERN CALIFORNIA WASHINGTON

NAVELS

has arrived. **QUALITY VERY FINE**

LET US HAVE YOUR ORDERS

HUGH WALKER & SON DIRECT IMPORTERS Guelph, Ont.

VICTORY DINNER RELISH



is the sauce for every dinner—hot or cold, and the sauce for every Grocer, large or small.

Awarded 16 Medals.

SPECIFY IT IN YOUR NEXT ORDER.

G. F. SUTTON, SONS & CO.
King's Cross
LONDON, ENGLAND

Telegrams: "SEGURO," GLASGOW.

APPLES A SPECIALTY

THOMSON & MATHIESON

Green and Dried Fruit Salesmen, GLASGOW, SCOTLAND.

REFERENCES: The Bank of British North America, Montreal. The Canadian Government Agency, 52 St. Enoch Square, Glasgow. Traders' Bank, Burlington, Ont. A B C Code. 4th Edition used.

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.
INGERSOLL

Established - - 1886

shown up better than this year. First California navels arrived last week, but were rather too tart for family consumption. Another car arrived this week in better condition. Prices, \$3.50 to \$3.75. This last car is much better suited for table use. Lemons are selling at \$2.75 with every indication that prices will be higher next week. Dates are selling freely although prices are advanced a quarter of a cent. Cranberries quoted at \$11.00 to \$13.00 a barrel and dealers expect prices to advance fully \$2.00 a barrel next week on account of the light stocks and small receipts. We quote:

Navels	3 50	3 75
Dates, per lb.	0 30	0 30
Bananas	1 85	2 25
Cocoanuts, per bag of 100	3 75	4 00
Pineapples	4 50	5 00

Jamaica grape fruit, per box	4 00	4 25
Apples	2 25	4 25
Sweet potatoes, per bbl.	2 60	3 75
Lemons, per box	2 75	
Jamaica oranges, per bbl.	4 00	
Grapes, Almeria, extra fancy Longkeepers	7 00	
" Fancy	6 50	
" Choice	6 00	
Cranberries, N.S.	11 00	
" Cape Cod	13 00	
Spanish onions, cases	2 75	

Vegetables.

Vegetables of all kinds are firmer and prices tending higher. There is a splendid demand for cabbages and onions. Cauliflower is scarce and prices high. Celery is under fair demand and coming in in good shape. We quote:

Mint, per doz. bunches	0 15
Parsley, "	0 25
Sage, per doz.	1 00
Savory, per doz.	1 00
Beets, new, per doz.	0 12
Egg plant, per dozen	2 00
Green onions, per bbl.	2 00
Cauliflowers, home grown, per doz.	1 50
Green peppers, per basket	0 70
Cranberries, per bbl.	8 50
Home-grown cabbage, per doz.	0 40
Tomatoes, box	10 20
Home grown cabbage, per doz.	0 40
Spanish Onions, cases	2 50
" crates	0 90
Red onions, bbl.	2 50
Turnips, bag	0 75
Sweet potatoes	2 50

MANITOBA.

Green Fruits.

There is an active demand for oranges and lemons for the Christmas trade. Both are weaker in the California markets. We quote:

Oranges and Lemons.

New California navels, 128's, per case	5 50
" 250's to 350's, per case	6 00
Late Valencia oranges, 200's, 216's, 250's	6 00
" 288's, 324's	5 50
California lemons, per case	7 00

Ontario Winter Apples.

Spies, XX, per bbl.	4 25
Fancy, XXX, per bbl.	5 00
Baldwins and other varieties, per bbl.	4 25
Bananas (per express)	3 00
Almeria grapes, per keg	6 50
Ontario basket pears, per basket	0 75
Winter pears (B.C.) per case	3 50
Cranberries (Cape Cod), per bbl.	11 00
Cranberries (Jersey), per bbl.	12 00

Vegetables.

We quote:

Spanish onions, per case	1 25
Sweet potatoes, per bbl.	5 50
Tomatoes, per basket	0 50
Cape Cod cranberries, per bbl.	10 00
Parsley	0 40
Mint	0 45
Native onions, per lb.	0 04
Carrots, per bush	0 40
Beets	0 80
Turnips	0 40
Potatoes	0 65
Celery, per doz.	0 40
Lettuce, per doz.	0 50
Radishes	0 50
Cucumbers	0 60
Green onions	0 40
Egyptian onions, per lb.	0 03
New California cabbage, per lb.	0 02
Australian onions, per lb.	0 05
Bermuda onions, per case	2 00
New Potatoes, per lb.	0 02

ST. JOHN, N.B.

Green Fruit.

Apples keep quite low. There is just a fair demand. There are lots of poor apples offered. There is some demand for Ontario apples even at the high prices.

Good Jamaica oranges now offered. Some Floridas are seen. It is rather early for Californias.

Lemons are unchanged.

There is a fair sale for Malaga grapes. In bananas, but few now imported. Cape Cod cranberries are very high.

Yield Not To

the temptation to try another tea just for "change sake." In

**Blue Ribbon
Ceylon Tea**

you have the best tea—the best grown, the best picked, the best made, the best selling.

Continue to sell Blue Ribbon Ceylon Tea and thus continue to give satisfaction and get profit.

Red Label Line is now a household word. It stands for the 40c. Leader. Red Label is the Grocer's friend. Hold to it!

Valencia Raisins

Tarragona Almonds

Sicily Filberts

Cleaned Currants

Consignments on spot and to arrive. Lowest Prices.

D. RATTRAY & SONS

IMPORT AND EXPORT AGENTS

QUEBEC

Montreal

OTTAWA

**LARGEST SALE
IN THE WORLD**



KING OSCAR SARDINES

**The Most Delicate
Flavor
and Purest Olive Oil**

ASK YOUR WHOLESALE HOUSE

**JOHN W. BICKLE & GREENING, Hamilton, Ont.
Canadian Selling Agents**

BRAIN STARVATION

can be prevented by feeding the body and brain with food which nourishes and builds up the system

"HALIFAX" BRAND BONELESS CODFISH

has these qualities and contains the nutritive properties and the valuable phosphates necessary to the system and is

EASILY DIGESTED.

Sold by leading grocers in clean wooden boxes, 3 lbs. each—and SHREDDED Form. Just try it for a few weeks.



THIS AD., ALONG WITH OTHERS IN THE MOST WIDELY CIRCULATED PAPERS IN CANADA, HAS BEEN HELPING CANADIAN GROCERS TO SELL

HALIFAX PREPARED CODFISH

ARE YOU IN A POSITION TO BENEFIT?

**A. H. Brittain & Co., Board of Trade Building, Montreal.
Reginald Lawson, Winnipeg; Chas. Milne, Vancouver, B.C.**

FRESH AND CURED FISH

TORONTO.

THE fish trade in Toronto is probably one which is equal in importance, proportionately, to any other food trade, and it has made rapid strides. This Winter season has opened up eminently satisfactorily, demand being good for all lines.

The prominent dealers in oysters made, well in advance, special arrangements to cope with that trade, with the result that never before have such a fine lot of oysters been placed so continuously before the public, who on their part have been quick to appreciate it.

Some arrivals of deep sea fish have been on market from the Atlantic Coast, but not in great quantities. It is, however, expected that this line will make considerable more headway. White fish and trout are at the present time greatly in favor and have the advantage of being moderate in price. Except in Labrador herring, which is decidedly firmer, no change in quotations is noticeable.

THEIR FIRST DEMONSTRATION.

MR. J. J. COWIE, the Scotch fish expert, with the Misses Campbell, Wood and Gault, Caller herriessies, sent by the Dominion Government to give the Nanaimo fishermen instructions in the best methods of curing fish, gave their first demonstration on November 16, which was witnessed by a large crowd of spectators and which proved that Mr. Cowie and the lassies were certainly experts in their line.

Most of the day was taken up in re-packing a consignment of last year's fish which the demonstration clearly proved had not been properly packed.

Asked as to what he thought of the herring caught in last night's run, Mr. Cowie pronounced them as excellent, and with the one exception, namely, that they were a trifle smaller, fully up to the high standard of those caught on the Atlantic coast.

He thought there would be no difficulty in putting up the fish, of which there are now unlimited quantities, to keep as long as desired.

A series of demonstrations will commence at the curing establishments of the Nanaimo Fishing Co. and the Gulf of Georgia Co., Protection Island. The former company is adopting Mr. Cowie's method of curing fish and his system will be strictly adhered to. For the present two brands known as the "Thistle," which is Scotch cured, and the "Viking" brand, Norway cured, will be manufactured and ready for the export trade at once.

The harbor presented an animated appearance. Dozens of fishing boats and small tugs were busily engaged in hauling in their nets laden with tons upon tons of fish, and re-setting them.

The herring industry, which is still in its infancy, means much to Nanaimo as

it furnishes employment to upwards of a hundred men with the resultant monthly pay roll of several thousand dollars.

Mr. Cowie and his associates expect to remain six or eight weeks.

One of the peculiar features of the herring run this season was the large number of whales that were seen in deep water. Fishermen on the outside report that they never saw the equal; one fisherman who saw them said there must have been hundreds and their continuous spouting made a most extraordinary sight, somewhat resembling hundreds of small geysers on the water.

HALIBUT AND COD LOCATION.

A TABLE of the fishing banks in the North Pacific Ocean reprinted from the Pilot Chart for the month of December of the present year has been issued, giving complete data relating particularly to the halibut and cod fisheries.

By this chart it is shown that codfish and small halibut are abundant where the bottom is either black sand and gravel or grey sand, gravel and broken shells, the latter predominating on the principal cod banks. The depth of water on these banks ranges from as low as eleven fathoms to as high as ninety fathoms, no apparent difference being recorded on account of the depth of water.

The principal banks for cod fishing recorded in the chart are in the northern waters. Slime Bank in Berin, Sea, named from an intermediate zone of jellyfish which cover fishing lines and bait with slime; Baird Bank at Bristol Bay, and Portlock Bank, northeast of Kadiak Island, are the largest banks where codfish and small halibut are numerous and red rock fish fairly abundant.

Extensive Banks.

Slime Bank covers an area of 1,445 square miles, and the depth of water is from twenty to fifty fathoms. The bottom is black sand and gravel. Baird Bank is the largest given in the chart. It covers 9,200 square miles, and the depth of the water is recorded as from eleven to fifty-three fathoms. The bottom is grey sand, black sand and gravel. Portlock Bank has 6,800 square miles, with a depth of water ranging from thirty-seven to sixty-seven fathoms, and a bottom of grey sand, gravel and broken shells. Another one of the larger banks and where the greatest depth of water is given is Albatross Bank, southeast of Kadiak Island. While this bank has not been as fully investigated as the others, cod, small halibut and red rock fish are said to be fairly plentiful. The bank extends for 3,700 square miles, and the depth of water ranges from twenty-seven to ninety fathoms.

North of Vancouver Island is another large bank where cod, halibut and red rock fish are taken in large numbers. This is one of the easiest banks to fish. The water is charted at forty-four fathoms and the season is from March to

September. The area of this bank is given as 2,000 to 3,000 square miles, with a bottom of sand and gravel.

Off Cape Flattery.

Flattery Bank, off Cape Flattery is an excellent ground for halibut, but the other fish are not found in such numbers as on the other banks charted. The bank covers an area of 1,100 square miles, but the best fishing is about eleven miles northwest from Cape Flattery light-house and covering an area of about thirty-five square miles.

The chart gives only two mackerel banks, and these have not been thoroughly tested. One is near Attu Island and the other around Atka Island. The depth of water or size of the banks is not given, and the statement is simply that mackerel are known to inhabit these two sections in fairly large quantities.

The chart also records the discovery of oysters along the west coast of Mexico of an excellent quality and closely resembling the species of the Atlantic coast of the United States. It is suggested that these oysters should be introduced in the California beds.

CANNING ON VANCOUVER ISLAND

AT Victoria, B.C., while cannerymen are not likely to make any move in the way of making practical preparations for the ensuing year until March, they have for some time been discussing plans. The operations on Vancouver Island in the past year have established one fact beyond all doubt, namely, that the practice pursued by nearly all the trap men of shipping salmon to the Fraser involves a serious loss both in quality of the fish and in the running expenses of the industry. The question now confronts all of how this trouble can be overcome. It is conceded by all that to can the fish on Vancouver Island is the only way in which the difficulty can be obviated. Cannerymen, even though they be the most enthusiastic mainlanders, have also to acknowledge the fact that once the salmon enter fresh water they deteriorate and continue to do so until they reach the headwaters of the stream, this deterioration amounting, it is said, to twenty-five per cent. of their nutritive quality in three days after they leave the salt water. Reasoning from this, therefore, it will be seen that any salmon caught off Vancouver Island should demand a higher price in the markets of the world than any other canned on the Pacific coast, for the situation here is unique in that this is the only place on the Pacific where the fish are trapped as they come out of the ocean currents.

QUEBEC FISHERY CONGRESS.

Hon. Jean Prevost has requested the Department of Fisheries to send a representative to the Congress of Fish and Game to be held at Montreal on December 13 and 14. Mr. S. T. Bastedo, Deputy Minister, will represent the province by request of Hon. Dr. Reaume.

Don't forget that your customers are bound to talk about you more or less. See to it that they have something good to say rather than otherwise.



Everybody Eats MARMALADE

Everybody would eat more if they bought

LIPTON'S

Wouldn't it pay you to try LIPTON'S? The reputation of the largest purveyor in the world is behind this Marmalade.

SOLD BY ALL JOBBERS

J. S. CREED, CANADIAN SALES AGENT
53 Upper Water Street Board of Trade Building
HALIFAX, N.S. MONTREAL

Some of the dainties that Stewart makes.

Alakuma
Turkish Delight
Maple Cream
Butter Scotch
Marshmallows

and

Stewart's
Delicious
Chocolates

The STEWART COMPANY LIMITED
TORONTO

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

More Chocolate

is used now than was thought of or hoped for by the trade. The increase in consumption in Canada is largely due to

MOTT'S
CHOCOLATE

whose "DIAMOND" and "ELITE" brands have been Canada's BEST brands. They are to-day your best trade winners.

John P. Mott & Co.
HALIFAX, N.S.

J. A. TAYLOR
MONTREAL

SELLING AGENTS:
R. S. MOINDOE
TORONTO

JOS. E. HUXLEY
WINNIPEG

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

Cowan's Chocolate,
Cake Icings,
Cream Bars, and
Cowan's famous Milk
Chocolate

are absolutely pure goods

THE COWAN CO., LIMITED
TORONTO

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BISCUITS AND CONFECTIONERY

GET IN ADVANCE.

DO not leave all your preparations for the holiday season until the last minute. This is the time when you should do your planning, not only in regard to the goods you will sell, but the methods you will adopt to sell them.

You remember that last year you said a few days before Christmas that if you only had the time you would do certain things. The time is yours now, unless you let it slip through your fingers; make time just now to sit down and first of all ask yourself what you are going to make the special confectionery features of your holiday trade. Then plan your store attractions and decorations; if they require any elaborations you will have plenty of time to put in the extra touches. It will be by doing something that has been carefully thought out that you will win success in this as in any other project.

These eleventh hour plans as a rule are failures, besides entailing an amount of worry and hustle out of proportion to the results. A good motto at this particular time with regard to matters of this kind is "Do it now."

GOOD PROSPECTS AHEAD.

IF one is to judge from the present activity of the large confectionery establishments, there will be a large Fall and holiday trade.

Orders have come in very freely of late not only for goods for present consumption, but for holiday requirements, which this year are being anticipated somewhat further in advance.

With the keen competition for business there has been a development of enterprise and skill in the production of specialties that has brought the product to a high state of perfection. In high class goods Canada is to-day turning out as handsome and as well made lines as can be found anywhere. The people seem willing to pay prices that were not possible a few years ago. The importation of high priced lines has perhaps helped to accomplish this much.

In spite of this development there are some concerns who think the object in manufacturing is to market goods as cheaply as possible. There are lines being made by some concerns that are not only below the requirements of the times, but take the place of better and more profitable goods. Prices are fairly well maintained, but occasionally one hears of a cut.

TWO SIMPLE RECEIPTS.

Pecan Nut Loaf.

Make a maple cream as follows: Dissolve ten pounds of maple sugar, four pounds of common sugar with sufficient water, set on good fire, add a small teaspoonful acetic acid and cook to two hundred and forty-two degrees; pour out on a clean wet marble, and as soon as it stops bubbling on the marble, sprinkle over about half a pint of cold

water and let partly cool. Turn into cream with a spatula and when it runs together into a lump, immediately cover with a damp cloth, and let lie for half an hour, then knead it into a smooth paste, reheat it a little, add about four or five pounds of pecan nuts, and pour out into a square loaf in a neat wooden frame. When cold remove the frame and cut as sold into thin strips.

Unwrapped Caramels.

Take ten pounds of sugar, six pounds of glucose, four quarts condensed milk and six ounces of cocoa butter. Place the sugar and glucose in a small copper pan, then next add about half the milk, set on the fire and stir and cook for about five minutes; then add another quart of milk, cook a few minutes longer then add the last quart of the milk and also the cocoa butter and cook to a good hard ball; pour out on greased marble between iron bars, let cool and then cut into small squares. Flavor with vanilla, strawberry or chocolate, adding nuts to suit your trade.

DAIRYMEN'S ASSOCIATION OF WESTERN CANADA.

THE first of a series of meetings of cheesemakers and patrons of the various districts under the Dairymen's Association of Western Ontario was held at Listowel, November 21.

Mr. I. W. Steinzoff, of Stratford, director of the association, occupied the chair and said the system of instruction followed by the association, as he knew from his experience as a cheese buyer, resulted in a marked improvement in the general quality of the cheese of Western Ontario.

Chief Instructor Barr said the factories had been grouped into seven districts, each in charge of an instructor, and instruction had been given in 217 factories. The result had been a much more uniform and better quality of product. The Listowel district was still at the head, due to the peculiarity favorable to natural conditions of air and climate, but other places were coming up fast.

A full and interesting discussion followed on the difficulties met with and how best to overcome them. The question of a Government license for factories was discussed, only such factories as were kept clean and sanitary to be allowed to operate.

From reports gathered by Mr. Barr it was shown that out of 162 makers, 82 only wore aprons, that 97 makers wore clean clothes and 65 did not, floors were clean in 110 factories, gutters in 132 and utensils in 114, in only 12 factories were the whey tanks cleaned as often as once a week. Discussing the bitter flavor with which some factories are troubled, Instructor Barr said: "Bitter flavor bacteria is just common dirt."

Improve each opportunity to do good, and slight every one that points to evil.

"The Biscuits Are Coming!"

Some grocers wait until their stock of



is sold out before they order anew. Consequently they have to tell some of their customers that "the biscuits are coming." Better it would be to send in the order regularly so that the supply would never completely run down. "The-biscuits-are-coming" may mean lost customers.

No grocer should be afraid of expanding a bit on his biscuit supply if he is a salesman for

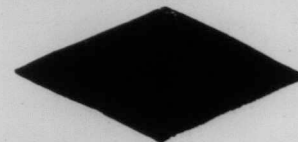
PERFECTION CREAM SODAS

PERFECTIONS are "Merit Biscuits" and their trade sure trade.

Order your cases NOW

THE Mooney
Biscuit & Candy
Company,
LIMITED.
Stratford, Canada.

THAT WORD DIAMOND



on Maple Syrup means Purity and Excellency of flavor equal to fresh sap syrup direct from the bush.

ALL JOBBERS

Sugars Limited, Montreal

To delight Housewives and Children

VLEENA FIGS

in
Fancy Baskets

"MADE IN CANADA"

*The Best Cereal Food to Eat, and
the Best Cereal Food to Sell is*

Shredded Whole Wheat

It is made in two forms, Shredded Wheat **BISCUIT** and **TRISCUIT**.

TRISCUIT is a **CRACKER**, not a "break-fast food." It is used as toast in place of ordinary bread toast, and for all purposes for which the common white cracker of commerce is used.

Shredded Wheat **BISCUIT** is the standard wheat food of the world, delicious for breakfast, or for every meal for every day in the year. It contains all the nutriment in the whole wheat in digestible form. A good seller all the year round.

The Canadian Shredded Wheat Co.,
NIAGARA FALLS CENTRE, ONT. Limited

Irish Biscuits

Our biscuits are growing in popularity all over Canada—that is in towns where they have been introduced.

But there are still places where we want to be better known, and with that object in view we have appointed agents as below.

You'll find many points of superiority over ordinary biscuits in ours, as you get acquainted with them.

Our agents will be pleased to send you samples, quotations, etc.

Ask for "KEIL FINGER"
Ask for "WINDSOR WAFER"

They'll make a good impression

W. & R. JACOB & CO.,
Limited

Canadian Agents:
Kenneth H. Munro,
324 Coristine Bld. Montreal
C. & J. Jones,
Box 623 Winnipeg
Wilson Bros.
Wharf St. Victoria, B. C.

**DUBLIN,
IRELAND**

Maple Syrup Weather

You sell Maple Syrup—your customers use it. They would use more of it if they could be assured of getting it pure. You are always absolutely safe in selling

Grimm's Pure Maple Syrup

The only genuine, unadulterated Canadian Maple Syrup direct from the best producers.

SEND FOR SAMPLE LOT

THE GRIMM MFG. CO., *Manufacturers of Champion
Maple Sugar Evaporator and
Maple Sugar Makers' Supplies* **Montreal**

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To Enjoy to the Full These Beautiful Fall Days

EVERY GROCER SHOULD DRINK

VAN HOUTEN'S COCOA

and recommend it to his customers. It will soothe the nerves of them and him, and their relations will be so much pleasanter.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE, MONTREAL

ADULTERATION AT WINNIPEG.

AS a result of the recent visit of the Inspector of Foods for the Department of Inland Revenue to Winnipeg and the west, sixteen wholesale and retail merchants have, within the past few weeks, been fined by the Department for selling to the public adulterated goods. Most of those fined were Winnipeg dealers, though there were a few who had been infringing the law in some of the Manitoba towns.

The fines were all light, in the neighborhood of ten or twelve dollars, and were intended more as a warning than anything else. The inspector on his Winnipeg visit took samples of food and then sent them east to be analyzed, and as a result of the analysis these fines for the infraction of the pure food laws have been imposed. The maximum fine is \$50.

Adulterated Pepper.

For the infringement of the law there were more fines for adulterated cream of tartar and black pepper than anything else. Pepper seems to be a favorite article to adulterate. One firm the Department got after for selling adulterated marmalade and another for impure maple syrup. Jams and jellies were found in several instances to have foreign substances mixed with them. Most of those fined are quietly paying up and taking the lesson to heart, the officials hope. A few are making protest, claiming that the wrong parties have been fined. One dealer in particular says that he bought the food in good faith, believing it was pure, and he thinks it is utterly unfair to fine him, and the manufacturer is the one who should have the law after him.

Manufacturer at Fault.

J. T. Gosnell, Winnipeg collector of the Department of Inland Revenue, said there was undoubtedly much in the dealer's contention. He had no doubt that in many cases, possibly the majority of the instances, it was the manufacturer who was at fault. He claimed that the trouble was that it was exceedingly difficult, if not impossible, to reach the producer, especially, as was often the case, if he lived in a foreign country. The only way to protect the public was to hold the man who sells the goods responsible. If the dealer insisted only on pure foods, he would soon bring the manufacturer to time.

Not Necessarily Injurious.

Mr. Gosnell pointed out that many of the goods which are adulterated do not

EPPS'S GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS.

14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS

COCOA

Cultivate your Biscuit trade by ordering

McLAUGHLAN'S

Cream Soda Biscuits

McLAUGHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada



This design a guarantee of quality.

FIBRE WRAPPING PAPER

STRONG, TOUGH AND STIFF
Will Carry All Kinds of Packages Safely to Destination

WRITE US FOR SAMPLES AND PRICES.

CANADA PAPER CO.

TORONTO LIMITED MONTREAL

necessarily contain injurious ingredients. Many of the mixtures to cheapen the goods are not in any way deleterious. "The difficulty is," said Mr. Gosnell, "they are not what they are represented to be. For instance I have been told that sometimes in making apple jelly turnips are mixed with the apples. Enough apples are put in to make the color and give the flavor. Now there is no special harm in turnips, but they do not make apple jelly."

KEYSTONE SUGAR CO. CONSTRUCTION.

The Keystone Sugar Company have let the contract for the erection of the sugar factory to a Michigan construction company. The contract price for the buildings is not less than \$150,000. The structural steel in the Warton factory and the machinery of that plant will be removed to Whitby. The contract calls for the completion of the buildings by

August 15, 1906. The work of dismantling the Warton factory and assembling the material at Whitby will commence forthwith. It will require at least one hundred and fifty cars to transport the material.

The site of the factory at Whitby is on the waterfront, the harbor having been purchased by the sugar company. The main building runs from the steamboat wharf easterly to the power house of the town waterworks and electric light plant. Two of the beet sheds will be along the wharf for handling beets by water. The other three sheds are for wagon and railway supplies. The storage capacity of the five sheds will be 12,000 tons. Portland cement construction will be used largely in the erection of these buildings.

"Eggs may go to 30 cents, the paper says," remarked the traveler's wife at the breakfast table.

"Humph! These look like it already" replied her worthy hubby.

CIGAR PERFECTION

And How it is exemplified in the PEBBLE and PHARAOH

As a **5-center**, no grocer could wish to handle a better cigar than the **Pebble**.

As a **10-center**, no grocer could wish to handle a better cigar than the **Pharaoh**.

The care and skill of experts is embodied in the **Pebble** and **Pharaoh** Cigars, besides the strictest tobacco selection.

The **Pebble** and **Pharaoh** Cigars are known as the "cigars that satisfy."

Let me send you **1,000 assorted** on "fair" terms.

J. BRUCE PAYNE, LIMITED, Mnfrs., - Granby, Que.

FIRST PRINCIPLE—KNOW SECOND PRINCIPLE—SELL

You must first know the tobacco that is suitable for the Grocery business. After you "know" the "suitable" tobacco, you should sell it. The name

T. & B.

of course, is not new to you. Many times you have heard of it. Many times you have perhaps thought of stocking up, but "put off." Yet, despite this, you rather incline to the belief that **T. & B.** is *the* tobacco. No grocer can help believing that.

In most things you "act" after you have "considered." Why the exception when it is tobacco you are dealing with?

You know and believe in **T. & B.** By all means, **sell it!**

The Geo. E. Tuckett & Son Co., Limited
Hamilton, Ontario

TOBACCOS, CIGARS AND ACCESSORIES

THE KRINTON PIPE.

THE Krinton pipe, put on the market some little time ago, has acquired a very firm hold on the market and on the public. The patent feature of the pipe lies in the mouthpiece, the lip of which is so constructed that the tongue of the smoker fits under it, so that the smoke cannot burn the tongue, while the fan-like shape of the bore at the lip ensures the even distribution of the smoke. Cool and pleasant to smoke, it is made in a range of shapes and sizes, and is well worth the attention of those tobaccoists who have not yet stocked it.

SMOKING RACES.

"Smoking races" are the latest development of student life in Germany. They are usually held at drinking clubs and form a novel feature of these occasions. Huge pipes are made specially for this purpose, having a capacity of from one to three ounces of tobacco. All pipes must be identical in shape and construction and are filled with the same quantity of tobacco to a grain.

At a given signal the contestants apply lighted tapers to the bowls and begin to puff vigorously at the stem, while through clouds of smoke the other students urge their favorites on to greater endeavor.

The winner is he who first reduces the contents of the bowl to a white ash. Leaving in the bottom of the bowl a small unconsumed portion disqualifies entrant. There is no attempt made to enjoy the smoke, the sole effort being to consume the quantity in the shortest possible time, and long before the goal is reached the pipes are so hot that the smoke almost blisters the lips of the contestants.—New York Herald.

WHAT A GOOD "SMOKE" DID.

Mark Twain is an inveterate smoker, and whenever a long journey is before him a plentiful supply of tobacco is provided. Once when he was about to sail for Honolulu he located a wholesale dealer in cheroots and bought 3,000 of them, together with fifteen pounds of pipe tobacco. In the afternoon he went back to the store and bought 3,000 cheroots more. That evening, shortly after beginning his lecture, he surprised his manager, who was in the audience, by beckoning him to come up on the stage. The summons was obeyed with alacrity, much to the curiosity of the audience. The manager mounted the platform and when at the lecturer's side Mark Twain stopped in his talk and, turning to him, said: "I fear that cigar place may close before I

get through here. Go there now and get 1,500 cheroots." He then continued his lecture as though nothing had happened. Next day he sailed with 7,500 cheroots and 15 pounds of tobacco, perfectly happy and with his mind at rest.

TWO NOVEL TOBACCO ADS.

A cigar store in Wisconsin put a premium on home-run hits during the baseball series in which the town was entered. A \$5.00 case pipe was offered to the player on any team who first succeeded in hitting the ball for a circuit of the bases. No conditions whatever were attached to the prize, the first home run securing the pipe. The offer was announced to both teams on the first day, and the enthusiastic slugging that resulted was a good advertisement to the cigarist, who had of course made much of the prize in the local papers, and even had it written up in the sporting column.

A rather clever idea in advertising, designed to awaken public curiosity and keep people guessing, was originated by one wideawake man in a small town. On a number of billboards scattered throughout the outlying country districts, in a space in the local papers, and even on the sidewalk near his store appeared announcements reading simply: "Where is the man?" "Who is the man?" This was mystifying, and everybody began to query where and who was the man anyway. Before the interest in

the matter had time to flag, the announcements were altered to read: "Where is the man that cannot find a cigar to suit him at Blank's?" "Who is the man who carries the best and finest line of cigars and tobaccos you ever saw? Tom Blank—he is the man."

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

CLAY PIPES

A perfect article. Sell it.
Insist upon having McDougall's.

D. McDOUGALL & CO., Glasgow, Scot.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

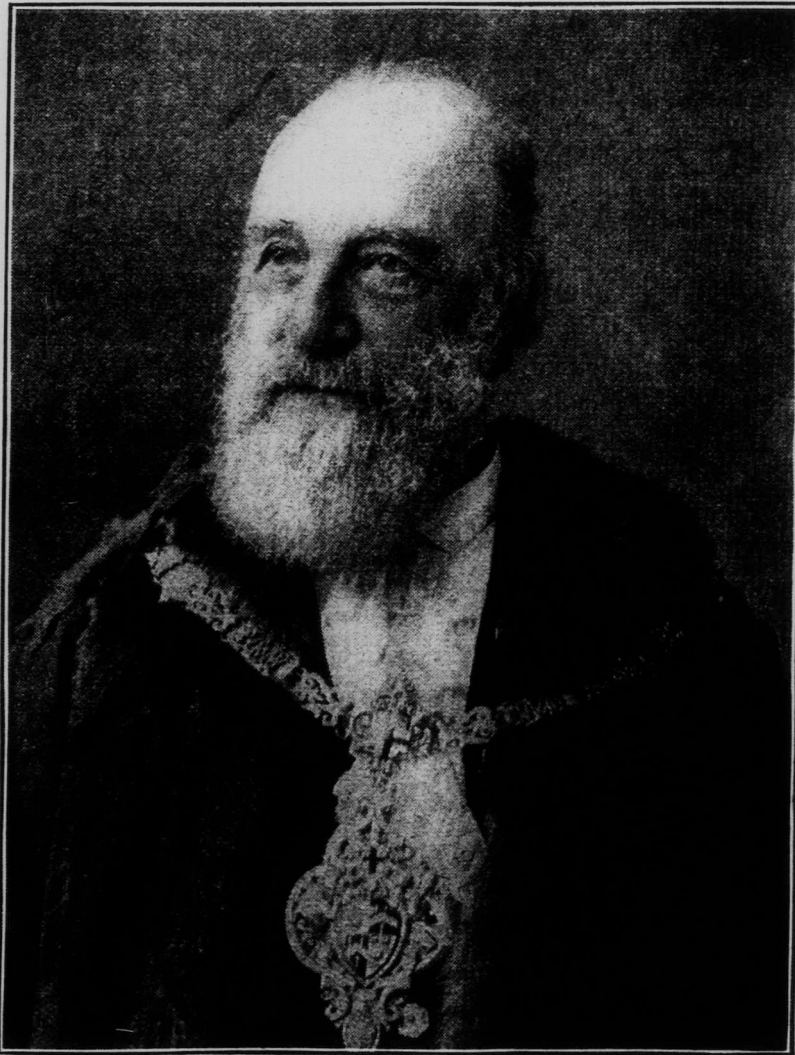
A TRADE NEWSPAPER PUBLISHER.

LONDON'S new Lord Mayor is a trade newspaper publisher. Coming of a family of bankers, he began to follow in the footsteps of his ancestors, but was one of the first to see the tendency of modern time was to specialization.

He saw that there were many classes and communities which needed a more complete news service than the daily and weekly newspapers could afford to collect or publish. With his brothers he established the Grocer. This was followed by the Ironmonger and Chem-

millionaire, yet they work extremely hard.

Under their fathers the papers were the greatest of their class in the world, but the young men are making them better still. It is said the editorial expenses of the Ironmonger alone amount to over \$1,500 a week. In this they have a monopoly. Some years ago Mr. Ingram, of the London Illustrated News, and C. Arthur Pearson, who was then associated with him, had been looking with jealous eyes at the Morgan Brothers great property, and started a



The New Lord Mayor of London.

Walter Vaughan Morgan, one of the founders of our English contemporaries—The Grocer and The Ironmonger.

ist and Druggist. The first passed into the hands of his brother-in-law many years ago. Later the brothers established a similar series of papers in Australia.

The two surviving brothers, the Lord Mayor and Mr. Septimus Morgan, do not now devote much time to their publishing business. They visit their offices for an hour every Friday when they are in London. The real work is now being done by their sons and nephews. The boys are very wealthy in their own right—one of them being a multi-

paper to compete. They lost about \$275,000 before they abandoned it, and the Ironmonger was stronger than ever.

The Lord Mayor as well as his brother have large investments in Canada. The former is a director of the Hudson Bay Co. The latter had more faith in Canada than Canadians themselves, for he bought heavily of Canadian Pacific around 40 and sold at about 150.

The position of Lord Mayor is no sinecure. He receives a large salary, but the expenses of the position will re-

quire him to spend from fifty to one hundred thousand dollars during the year out of his own pocket. His duties are quite onerous. Here are his engagements for an average day: 9.45 a.m., small committee at Mansion House; 10.45, magisterial work for about an hour and a half; 12.15 to 1.15, signing papers; 1.30, luncheon of about twenty; 3 p.m., public meeting re education in South Africa at Mansion House; 7 p.m., chief guest at dinner given by the Plumbers Company, one of the ancient guilds of the city.

N. W. C. T. NOMINATE OFFICERS.

ON Saturday night, November 25 the Northwest Commercial Travelers' Association held their annual general meeting for nomination of officers in the Board Room of the Winnipeg Exchange. President John Horne presided. The following nominations were made:

President—D. J. Dyson (elected by acclamation.)

Vice-President—A. H. McEwen (McClary Mfg. Co.), W. W. Bole (Bole Drug Co.), J. E. McRobie (Secretary Retail Hardware Association), J. H. J. Murphy (Royal Crown Co.)

Treasurer—L. C. MacIntyre (Paulin Chambers Co.), elected by acclamation.

Directors—Geo. Wilson, W. H. Johnston, F. W. Drewry, F. H. Nesbitt, S. R. Roe, F. W. Adams, A. S. Lock, F. M. Morgan, Thos. Montgomery, D. J. McTaggart, Geo. Barrett, N. Musgrave, E. Dagg, J. M. Scott, R. Neve, Jno. Brockish, Thos. Davidson, W. C. McLean, D. Dingle, A. E. Whyte.

Nominations for B. C.

Vice-Presidents for Vancouver—E. F. Gerster, T. J. Stephens, Thos. Parkinson.

Vice-President for Victoria—W. W. Duncan.

Directors for Vancouver—R. Potter, C. P. Egan, F. A. Richardson, C. A. Ross,

Director for Victoria—J. C. Devlin.
Director for New Westminster—Fred Lynch.

Director for Kootenay—Geo. Munn.
There was a long discussion of a project to rent club rooms for the members in Winnipeg, and a committee was appointed consisting of Messrs. A. L. Johnson, McGowan and Wilson to make inquiries as to suitable rooms and report at the annual meeting on December 16.

As some changes in the charter of the association were deemed advisable a committee composed of D. J. Dyson, G. F. Bryan, A. L. Johnson and F. J. C. Cox was appointed to make recommendations and report.

POWDERED MILK.

Canada has developed a fine trade in condensed milk, but New Zealand has gone into the production of dried milk, which is finding a good market in Europe. The powder, when mixed with eight or nine times its bulk in water, gives a mixture about like fresh milk. The new preparation is found by English chemists to be uniform in composition and free from germs, while the fat is more digestible than that of ordinary cream. Will Canada take this cue?

POINTERS FOR THE INDUSTRIOUS

GENIUS WASTED IN IDLENESS.

THIS is a story of a young man who had real ability and never exerted himself to put it to good use. There can be no doubt, writes Norman Morris, that Adair was a genius. He could write. He began as a reporter on a country newspaper. He wanted to get to a city. The fact that Adair did make a decided impression, and that within a year after his advent as a metropolitan newspaper man, proves that he was a real genius. He was no flash in the pan, a man who could do one or two good stories and then lie down. He "had it in him" to do good work and to do it right along. He had a whole lot of good work in him, and with men of this kind it is only a question of getting it out, and then success written in big letters and interspersed at frequent intervals with the desirable dollar sign is theirs to have and to hold. Adair had it in him. If he had only got it out there is no telling where he might be at this day. But as he never did get it out, he is still working for a reporter's wages on a small paper down south.

When Adair made his first hit the world opened up brightly for him. It was only a common newspaper "story" that first attracted attention, but it was the kind of a story that would have attracted attention if it had been printed on yellow wrapping paper and put around a bar of soap. Other men had taken the same subject, for it was an old one, and worked at it hard without doing anything startling with it. But under the sway of the young genius it became a thing for men to sit up and gasp at when they read it. The fashion in which Adair wrote made it an epic. It had everything in it that the well written story should have in it, and besides it had that which men may sit down and try to define, the touch of genius. It was a sensation in the profession for a full day after it was printed, and this is a novelty in a profession where yesterday's paper is as a thing of ancient history. It got Adair offers from two papers and it got him also an advance of salary.

A year later Adair began to attract attention with his feature stories. He was then just 24. He wrote stories that men who had grown gray at the trade would have given a hand to have written. He had a style about his work that made it popular without cheapening it in quality, and his prospects grew brighter day by day. He sold one or two stories to the magazines, and a female magazine reviewer swelled his head almost shamefully by comparing his work with the early efforts of Kipling.

His friends discussed him, and waited and hoped for the day when "Old Adair" should come before the public with a book. "He'll show 'em what real writing is when he gets started," they said. After awhile they began to say: "Don't you think Old Adair loafs a little too much?" A year later they were telling each other what a fool Adair was for wasting his chances. He had everything before him, he had the

goods, all that was necessary was for him to put them on the market. And his friends waited and waited, and the goods came not.

The fact of the matter was that Adair had never adopted the habit of being industrious. He didn't want to work any more than he had to. In the early days, when he was only a reporter, he never tried to do any work outside of the mere routine of his assignments. When he had any spare time he got away some place with the rest of the fellows and devoted the time to talk and drink. The rest of the fellows, not having any particular ability, were not to be particularly blamed for wasting their time, but with Adair it was different. He had not merely ability, but genius, and a genius shouldn't throw himself away.

After awhile his friends began to talk to him. They told him that they were surprised to see no new work under his name. They advised him to buckle down and turn out something. Adair, being young, took this in the light of patronage and grew angry. When he wanted any fatherly advice he knew where to go for it, and he wasn't in need of any just now, thank you. His friends, also becoming angry, told him to go where the ice man cometh not, for all they cared, and left the young genius strictly to himself. A few editors wrote to him at intermittent periods asking for some of his stuff and Adair drifted along, doing work of a poor quality, and doing only enough of that to make a living. When he did decide to buck up and work hard, he found that he had the habit of not working so well rooted in his system that getting down to a desk for a protracted session of work was torture. As he did not love to be tortured by his own hand he didn't work much.

People who didn't know the inside facts of the case wondered why the brilliant Adair wasn't breaking into print more often than he did, but his friends knew, and called him a fool for throwing away his chances. So he drifted from one paper to another, never holding a position for any length of time, never turning out anything but mediocre work. He is still doing this. Even now he could do work that would soon make him well known, if he would apply himself to the task, but the "manana spirit" developed in his younger days has him in its grasp and he ambles along carelessly, filling positions that men with but half of his capacity laugh at, and no nearer success than he was in the beginning. Other men come and make a hit and go on upward. Adair stands still. He can do the work, but he doesn't. Other men do it. And that is the difference between the successful man and the failure.

EARLY SUCCESSES OF GREAT MEN

NO one will deny to Samuel Johnson the title of great, if only because he was so consummately human. That most of his reputation, high as it is, rests upon his biographer, Boswell, cannot be gainsaid, but the por-

trait would have amounted to little had it not been for the fine qualities to be discovered by it.

Johnson's maturity was slow, and his earliest successes came late in life, compared with those of other men of equal force. He was born in Lichfield on September 18, 1709, the son of a man of note locally, but one destined to lose his property through too great a love for books. This taste, indeed, was all he left his son when he died in 1732. Samuel was to labor without ceasing for full thirty years in order to provide himself with a bare living.

Johnson tried to earn his daily bread in various ways, with little success. He married a woman with children older than himself, and cherished her tenderly until she died. After she had departed he set out for London, being 27 years old, and as obscure a person as ever entered the city's gates.

He worked from hand to mouth, a bookseller's hack, says an exchange, and yet he found time to write his "London," an imitation of Juvenal, as Pope's successful satires and epistles, just then agitating the metropolis, were imitations of Horace. Johnson's work appeared in May, 1738, without his name. He was not yet 29, and yet it was to be years before he came into anything resembling secure fame after his first success with "London."

For the "Dictionary of the English Language," Johnson's greatest work, did not come out until 1755, seventeen years later, "The Rambler," "The Idler," "Rasselas," these preceding it by a little, but the "Journal to the Hebrides" was printed in 1775, while his "Lives of the Poets" did not complete itself until 1781, the author being then 72 years old.

Samuel Johnson died December 13, 1784. He occupied a remarkable place in the literary history of his century, rather through his personality, it must be admitted, than through his performances, though these have a place among the little read classics of our language.

Why this should be true every reader of Boswell can tell. Samuel Johnson was a man, every inch of him—not an ideal man, but a good one, in spite of everything.

John W. Montgomery and P. J. Sullivan have entered into partnership to conduct a first class grocery and restaurant business on the east side. Pembroke, and have purchased the old Queen's Hotel. It is their intention to remodel the front of the building and extend the premises formerly occupied by Mr. Sullivan. Messrs. Sullivan and Montgomery have had a large experience in their respective branches, and the East Enders are to be congratulated on their establishing themselves in their midst.

The time to collect your outstanding debts is now. Never let it escape your mind that your wholesale house will be after you in a day or two.

The Only Spice of Life for Horses, Cattle and Poultry

is Myers'

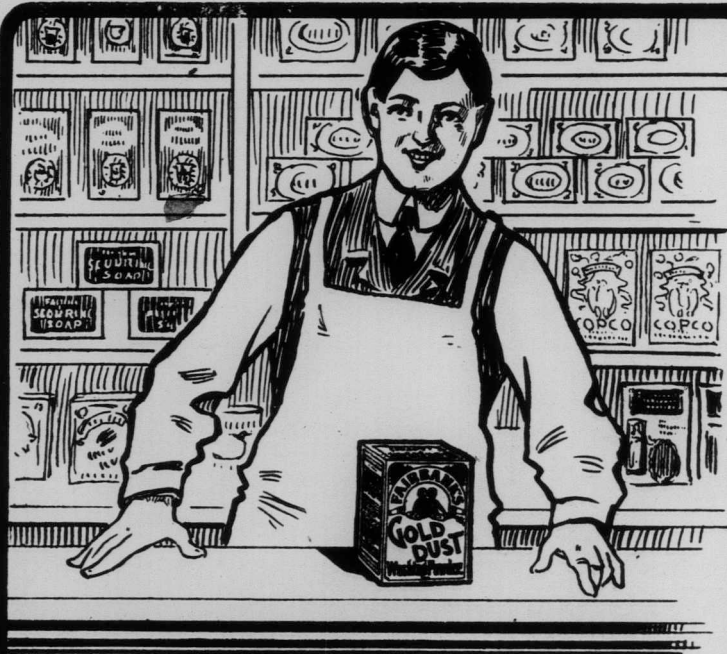


It is not a Stock Food, but a condiment to be used with food, and contains no corn, middlings, etc. Why pay ten cents per pound for what costs only one cent? If you desire bulk for your money take 100 pounds of middlings, or such like, and mix with 100 pounds Myers' Spice, you will then get a much superior article than most advertised Stock Foods, and it will cost you only \$5.00 per 100 pounds. A saving of \$4.50 on 100 pounds is an item not to be lost sight of. Is not this true economy?

The trade is respectfully invited to write the

Myers Royal Spice Co., - Niagara Falls, Ont.

for quotations, as we do only with the trade and do not supply the consumer.



The Man Behind the Counter

is the one we recognize. We want the co-operation of the retail clerks throughout the country in extending and increasing the sale of the great Fairbank specialties:

- Gold Dust Washing Powder**
- Fairy Soap, Copco Soap**
- Fairbank's Glycerine-Tar Soap**
- Fairbank's Scouring Soap**
- Fairbank's Sanitary Soap**

We are willing and anxious to acknowledge the service they can render us by rewarding them in direct proportion to the interest they display in pushing these goods. Our method of rewarding is "The Fairbank Plan," which is a system of couponing our specialties in such a manner that the coupons can be easily removed when the goods are sold, and giving for these coupons useful articles, the best that money can buy. Our whole aim is to give the clerks the best value we can secure.

The products embraced in "The Fairbank Plan" are easily sold because they are the best value and give the greatest satisfaction to the consumer. They increase the trade of the store and "The Fairbank Plan" rewards the dealer or his clerks for selling them.

Send for a copy of "The Fairbank Plan" illustrated premium list. It will pay you.

THE N. K. FAIRBANK COMPANY
MONTREAL, CANADA



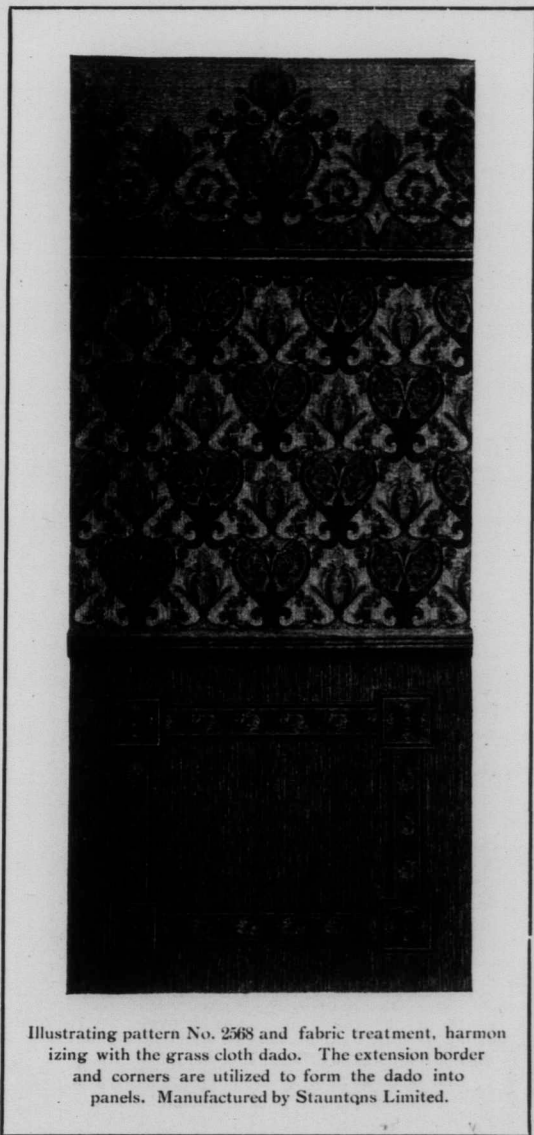
WALL PAPER

PROSPECTS BRIGHT FOR WALL PAPER.

ALL paper mills are working to their full capacity to get out their orders for Spring delivery. The season has proved better than was expected even by the most optimistic manufacturer. Orders have been uniformly heavy, and as the samples show there should be an attractive season ahead for the retail merchant.

A noticeable feature of the orders which are now coming in is the large number of general stores who are seeing the advantage of handling this profitable line. It has become recognized as an integral part of the house-furnishing stock, and a progressive merchant cannot afford to neglect it.

Development and expansion are the watchwords of



Illustrating pattern No. 2568 and fabric treatment, harmonizing with the grass cloth dado. The extension border and corners are utilized to form the dado into panels. Manufactured by Stauntons Limited.

the present time. From the biggest departmental store in the great cities to the small store in the country village, the one idea running through all is to carry as many lines as can be handled economically.

WALL PAPERS

Every man is in business to make money, and it is easier to make money when you have goods that will thoroughly please your customers. We make Wall Papers that will bring you profits and give you and your customers absolute satisfaction. An examination of our samples will convince.

See Our Salesmen or Write Us for Sample Books.

STAUNTONS LIMITED
4639 TORONTO

The Comfort

Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons
Hamilton Pottery HAMILTON, ONT.

All Unite To Praise

THE BUSINESS MAGAZINE

***Our Splendid Home Publication
For The Busy Man and His Family***

Read this Unsolicited Testimonial

“Viator,” writing in the Free Press, St. John’s, N.F., says : “The MacLean Publishing Co of Toronto have recently issued a new magazine, or rather re-issued an old one in a new form. The Business Magazine, as it is called, is one of the most interesting of compilations. It is more than interesting, it is useful and instructive. The Review of Reviews has done much for the literary world, as has Littell’s Living Age, World Wide, the Rapid Review, and kindred publications. What these papers are to the literary student, or to the man in the street. The Business Magazine promises to be to the business man, a compendium of all that from the business standpoint is best, brightest, most readable and most instructive in the magazines of the world. The

publishers may well refer to it as ‘The Home Magazine of the Busy Man and His Family.’ If the first number is a sample of what is to follow, I should advise every business man who wants a good thing and knows how to appreciate one when it is to be had, to send a year’s subscription of two dollars to the publishers at Toronto. This may look like an advertisement. It is at least wholly gratuitous and unsolicited, being the result of one of the most pleasant and instructive evenings spent by my fireside, with The Business Magazine of October, 1905, as my companion. To keep up to the level of the October edition in succeeding numbers will be difficult, but the magazine is in good hands.”

***If you have not yet subscribed do so
at once, while our special offer lasts.***

The MacLEAN PUBLISHING CO., Limited

Montreal

Toronto

Winnipeg

depar

Quot
etc a
agents
accura

Am
Bee

Cook's
Size 1,
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" 12,
" 12,
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3-doz.
1-doz.
3-doz.
1-doz.
1-doz.

Size,
" "

Ocean
"

BRAID'S BEST COFFEE



Roasted or Ground, Packed in 1-2-5-10-25 and 50 lb. Tins, also in Air-tight Fancy Drums and Barrels

BRAID'S BEST is a rich blend of highest test Coffees, has that rich, smooth flavor found only in the highest grade Coffees, and entirely free from any sharp, bitter flavor.

We want your **COFFEE BUSINESS, ALL OF IT**, and are making the lowest possible prices for the high grade of goods handled. We are direct importers, and know all the sources of supply.

Our specialty is **HIGH-GRADE DRINKING COFFEES**, which are roasted fresh every day, insuring full strength, and fine flavor.

Every grocer should carry a stock of **BRAID'S BEST COFFEE**.

Write Us for Samples

WM. BRAID & CO., - Vancouver, B.C.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

Dec. 7, 1905.

Quotations for proprietary articles, brands, etc. are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—		
Bee" brand, 48 5c. pkgs., per case	...	\$1 75
" " 27 10c. pkgs., " "	...	2 00
" " 10 25c. pkgs., " "	...	1 75
Cook's Friend—	Per doz.	
Size 1, in 2 and 4 doz. boxes	.....	\$2 40
" 10, in 4 doz. boxes	.....	2 10
" 2, in 6 " "	.....	0 80
" 12, in 6 " "	.....	0 70
" 3, in 4 " "	.....	0 45
Found tins, 2 doz. in case	.....	3 00
12-oz. tins, " "	.....	2 40
5-lb. " "	.....	14 00
W. H. GILLARD & CO.		
Diamond—		
1-lb. tins, 2 doz. in case	.....	\$2 00
1-lb. tins, 3 " "	.....	1 25
1-lb. tins, 4 " "	.....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.	10c.	\$0 85
3-doz.	5-oz.	1 75
1-doz.	12-oz.	3 50
3-doz.	12-oz.	3 40
1-doz.	2 1/2 lb.	10 50
1-doz.	5 lb.	19 75

JERSEY OREAM BAKING POWDER.

Size, 5 doz. in case	.....	\$0 40
" " " " " "	.....	0 75
" " " " " "	.....	1 25
" " " " " "	.....	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	.....	\$0 45
" " " " 1 lb., 5 doz.	.....	0 90
" " " " 1 lb., 3 doz.	.....	1 25
Borax, 1/2 lb. packages, 4 doz.	.....	0 40
Cornstarch, 40 pks. in a case	.....	0 75

Freight paid 5 p.c. 10 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " " " "	4-oz.	0 80
4 " " " "	6 " "	0 75
4 " " " "	8 " "	0 95
4 " " " "	12 " "	1 40
4 " " " "	12 " "	1 45
4 " " " "	16 " "	1 65
3 " " " "	16 " "	1 70
1 " " " "	2 1/2 lb.	4 10
1 " " " "	5 " "	7 30
1 " " " "	5 oz.	Per case
1 " " " "	12 " "	\$4 55
1 " " " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	.....
1 lb.	\$1 00
6 oz.	1 60
3 lb.	2 25
1 lb.	2 90
12 oz.	4 50
1 lb.	5 75
3 lb.	15 50
5 lb.	25 50

Sizes.	Per Doz.
Cleveland's—Dime	.....
1 lb.	\$1 00
6 oz.	1 50
3 lb.	2 30
12 oz.	4 25
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box	.....	\$2 25
1-lb. tins, 4 doz. in box	.....	1 25
1-lb. tins, 4 doz. in box	.....	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 5 oz. tins	.....	\$3 50
" " " " 36 10 " "	.....	4 00
" " " " 24 16 " "	.....	4 50
"Beaver" brand, 24 16 pks.	.....	4 80



EAGLE BAKING POWDER

Cases.	Sizes.	Per doz.
Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	.....	\$0 17
In 10-box lots or case	.....	0 16
Reckitt's Square Blue, 12-lb. box	.....	0 17
Reckitt's Square Blue, 5 box lots	.....	0 16
Gillett's Mammoth, 1/2 gross box	.....	2 00
Nixey's "Cervus," in squares, per lb.	.....	0 18
" " in bags, per gross	.....	1 25
" " in pepper boxes,	.....
according to size	.....	0 02 0 10



J. M. DOUGLAS & CO.—Laundry Blues.

"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	.....	per lb. 16 1/2c
"Sapphire" 14-lb. boxes, 1/2 lb. pkgs.	.....	per lb. 12 1/2c
"Union"—14-lb. boxes, assorted 1 & 1/2-lb. pkgs., per lb.	.....	10c

Black Lead.

Reckitt's, per box	.....	\$1 15
Box contains either 1 gross, 1 oz. size; 1 gross, 2 oz., or 1 gross, 4 oz.	.....
Reckitt's Zebr paste, 1-gro. boxes, per gross.	.....	\$10 20

JAMES' DOME BLACK LEAD.

Per gross		
5a size	\$4 40
2a size	1 50

BORAX.

"Bee" brand, 5 oz., cases, 60 pkgs.	.....	2 25
" " 10 oz., cases, 48 " "	.....	2 25
" " 16 oz., cases, 48 " "	.....	4 25

EAGLE BORAX.

Per doz.		
Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c.	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg	.....	8 00
" " 7-lb. cotton bags, per bag.	.....

Chocolates and Cocoas.

THE OOWAN CO., LIMITED.

Cocoas—		
Hygienic, 1-lb. tins	.....	per doz. \$6 75
" 1-lb. tins	.....	3 50
" 1-lb. tins	.....	2 00
" fancy tins	.....	0 85
" 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	.....	0 50
Perfection, 1-lb. tins, per doz.	.....	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	.....	2 55
Chocolates—		
Queen's Dessert, 1/2's and 1/4's	.....	\$0 40
" " " " " "	.....	0 25
Mexican Vanilla, 1/2's and 1/4's	.....	3 25
Royal Navy Rock, " " "	.....	0 20
Diamond, " " "	.....	0 25
" " " " " "	.....	0 25

Toings for cake—		
Chocolate, pink, lemon color, lbs.	\$1
Orange, white and almond, 1-lb.	

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Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and num Coupons numbered
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$	cents each
1 00 to \$3 00 books	3
5 00 books	4
10 00 "	5
15 00 "	6
20 00 "	7
25 00 "	8
50 00 "	12



Cleaner.

	Per doz.
4-oz. cans	\$ 0.90
6-oz. "	1.35
10-oz. "	1.85
Quart "	3.75
Gallon "	10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of fifty 10-cent packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley 1-lb. tins	... \$1 25
" " " 1-lb. tins	... 2 25
" " " groats 1-lb. tins	... 1 25
" " " 1-lb. tins	... 2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.

Orange marmalade	... \$1 50
Clear jelly marmalade	... 1 80
Strawberry W. F. jam	... 2 00
Raspberry " "	... 2 00
Apricot " "	... 1 75
Black currant " "	... 1 75
Other jams	... \$1 55
Red currant jelly	... 2 75

T. UPTON & CO.

Compound Fruit Jams—

12-oz. glass jars, 2 doz. in case	per doz. \$1 00
2-lb. tins, 2 doz. in case	per lb. 0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 06½
7 and 14-lb. wood pails	per lb. 0 06½
30-lb. wood pails	per lb. 0 06½

Compound Fruit Jellies—

12-oz. glass jars, 2 doz. in case	per doz. 1 00
2-lb. tins, 2 doz. in case	per lb. 0 07
7 and 14-lb. wood pails, 6 pails in crate	per lb. 0 06½
30-lb. wood pails	per lb. 0 06½

Home Made Jams—absolutely pure—

1-lb. glass jars (16-oz. gem) 2 doz. in case	per doz. \$1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	per lb. 0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar Licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
" Purity " Licorice 10 sticks	1 45
" " 100 sticks	0 75
Dulce large cent sticks, 100 in box	...



Orange Meat.

Cases, 36 15c. packages	... \$4.50
5 case lots	... 4.40
(Freight paid.)	
Cases, 20 25c. packages	... 4.10
5 case lots	... 4.10
(Freight paid.)	

Lye (Concentrated).

GILLETT'S PERFUMED. Per case.

1 case of 4 doz.	... \$3 60
3 cases of 4 doz.	... \$3 50
5 cases or more	... 3 40

Mince Meat.

Wetthey's condensed, per gross net	... \$12 00
per case of doz. net	... 3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" " 1-lb. tins	... 2 50
" " 1-lb. tins	... 5 00
Durham 4-lb. jar	per jar. 0 75
" " 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" " 1-lb. tins	1 45

E. D. MARCHEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
" " 1-lb. tins	0 35
" " 1-lb. tins	0 32½
4-lb. jars	per jar 1 20
1-lb. jars	0 35

Old Crow," 12-lb. boxes—

1-lb. tins	per lb. 0 25
" " 1-lb. tins	0 25
" " 1-lb. tins	0 22½
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass	... \$1 50
" " quart gem jars	... 2 40

T. UPTON & CO.

12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06½
Golden shred marmalade, 2 doz. case,	per doz. 1 75

Pickles.

STEPHENS'.

A. P. Tippet & Co., Agents

Cement stoppers (pints)	per doz. \$1 20
Corked "	1 90

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	... \$1 45
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Soda.

DWIGHT'S BAKING SODA

Case of 1-lb. containing 60 pkgs., per box, \$3 00.

Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.

Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.

Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND.

	Per case.
No. 1, cases, 60 1-lb. packages	... \$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " { 30 1-lb. " }	2 75
No. 3, " { 60 1-lb. " }	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 25
5 cases	2 75

"BEE" BRAND

"Bee" brand, 8oz., cases, 120 pkgs.	... \$3 00
" " 10 oz., cases, 96 pkgs.	...
" " 16 oz., cases, 60 pkgs.	... case



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CRYSTAL ETCHED ASST. costs you \$8.95. A six-dozen lot made up of 3 dozen asstd. 10c. articles, 2 dozen twenty-five centers and 1 dozen to retail for 35c. each.

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