

# THE CANADIAN GROCER

OL. XII.

TORONTO AND MONTREAL, NOVEMBER 25, 1898.

NO. 47

  
QUALITY..

When a salesman talks price to you

**Ask him about QUALITY**

When he talks quantity

**Ask him about QUALITY**

When he talks merit to you

**Ask him about QUALITY**

That's the \_\_\_\_\_

**STRONG POINT**

in

**Colman's Mustard**

**Quality Does  
Count!**

One grocer says—"Admitting that Tillson's Pan-Dried Rolled Oats are highest quality, I can sell inferior brands for the same price and make more money." We keep close watch of all those grocers we sell to—**without exception they lead the trade in their own town.** Each year brings us larger orders from them—they prosper—they build up more business, constantly. We believe this is an effective, silent, forceful argument, proving beyond a question that "Quality does count" in those clean, free from hulls, rich, nutty-flavored

**Tillson's Pan-Dried Rolled Oats.**

FROM MANUFACTURER TO  
RETAILER DIRECT.

The Tillson Co'y, Limited, Tilsonburg, Ont.

THE CANADIAN GROCER

WASHBOARDS  
 CLOTHES PINS  
 CLOTHES LINES  
 TUBS  
 PAILS  
 CHURNS  
 BUTTER PLATES  
 BUTTER TUBS  
 BUTTER PRINTS  
 BASKETS  
 SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . .

Sovereign  
 Matches

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



Pickles.

Heinz's pickles and food products please the eye---the palate better.

Others of our Popular Specialties are;

Tomato Chutney    Evaporated Horse Radish  
 Tomato Ketchup    Tomato Soup  
 Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
 Hudson, Hebert & Co., Montreal.

MEDALS--  
 PARIS  
 CHICAGO  
 ANTWERP  
 ATLANTA, Etc.

THE GENUINE  
 HEINZ PICKLES



What Am I in Business for?

WILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

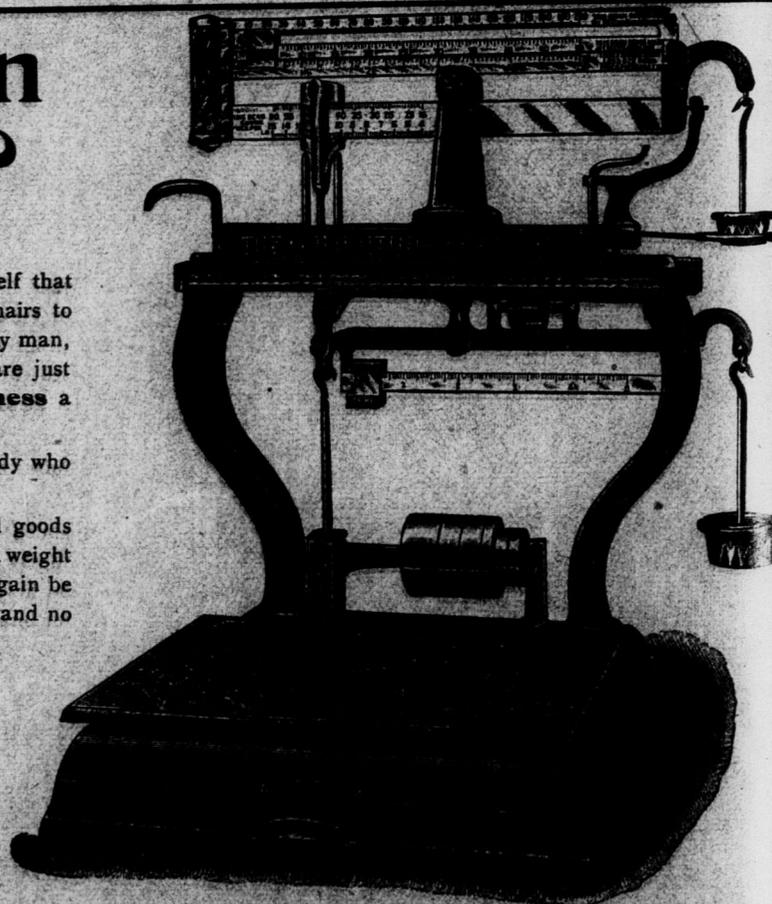
Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales.

The Computing Scale Co.

MAKERS

DAYTON, OHIO, U.S.A.

MILLS & HASTINGS, General Selling Agents,  
 700-701 Garden City Block, CHICAGO, ILL.  
 L. A. DAVIDSON, Sole Agent for Canada,  
 Canada Life Building, TORONTO.



IMPROVED STANDARD MARKET.  
 Height, 25 1/2 inches. Capacity, 100 lb.

# And Now For Christmas!

Choose quality carefully **now**—look more to quality than to price. Think of the Holiday feasting that is just ahead, and do not forget that widely advertised articles sell without “pushing” at such a time as that.

And, too, remember what a **name** is worth on the articles you carry in stock. Goods from reliable makers are half sold the moment they enter your store. “Choose quality carefully now—look more to quality than to price.”

## Fry's Cocoa and Chocolates

Rich, pure, delicate of flavor and concentrated Cocoa—THAT is Fry's, the medal Cocoa.

And Fry's Diamond Sweet Chocolate stands at the head of its class. Pure, Rich Chocolate without a single fault.

## Lazenby's Soup Squares

Each “Square” makes a pint and a half of Rich, Strong, Nutritious Soup. The quality is fine and NEVER varies.

They save a woman lots of time but they are used by the most particular cooks in the world.

## Lazenby's Jelly Tablets

Made from absolutely pure materials—the quick jelly a woman gets by using them saves much time and hard work.

At Christmastide a woman buys them eagerly!

## “Thistle” Brand Finnan Haddies

REAL Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.

Sold by leading wholesalers everywhere.

### AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

There are some things which your best customers cannot be argued, persuaded or driven from.

One of these is

# JAPAN TEA



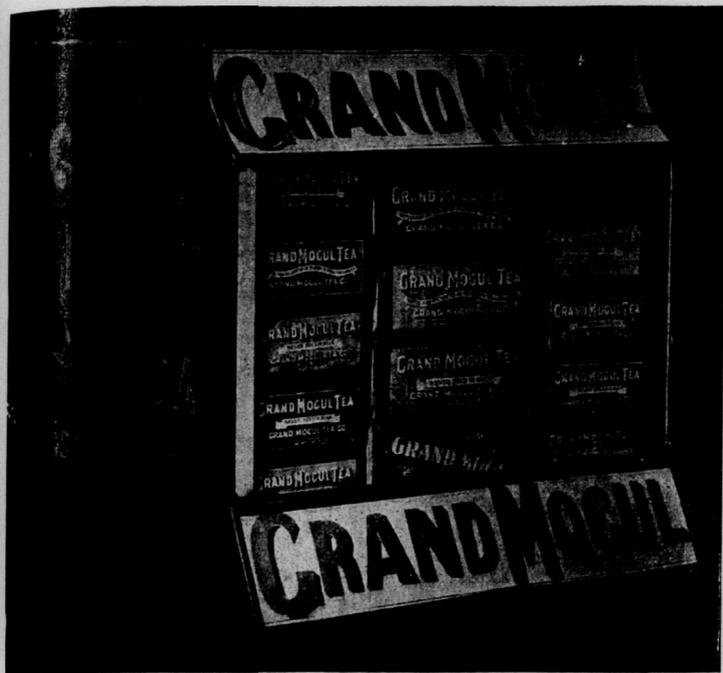
A Celebrated Japan Tea Garden.

There is no more trouble to persuade a customer

to try this delightful beverage, than to sample any other good thing. After that your trouble is over.

They have the rich, smooth flavor, and all that delicate, indescribable tea quality which delights and holds. One trial means another, and that means conviction and a customer.

The best advertisement Japan Tea has is the consumer, for it never fails to give satisfaction.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**

## GREIG'S Crown Extract of Vanilla

is made only from the finest selected Mexican Vanilla Beans—the best money can buy—no matter what they cost. No adulterant is used—nothing that will, in any way, cheapen the goods or diminish the rich, delicate flavor of the true Mexican Vanilla.

Housekeepers throughout the country are finding out how greatly superior the **CROWN VANILLA** is to any other brand—that's why we are kept so busy. It's time to order your winter stock. Write us about it.

**THE GREIG MANUFACTURING CO.  
MONTREAL.**

# CADBURY'S

NO  
CHEMICALS  
USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

# COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc., apply **FRANK MAGOR & CO., 16 St. John St., MONTREAL**



**WINN & HOLLAND  
MONTREAL**

SOLE AGENTS  
FOR CANADA

**BRUNNER, MOND & Co.'S**

**Bicarbonate of Soda**

**Soda Crystals**

**Concentrated Sal Soda**

**Caustic Soda**

**Bleaching Powder**

**Pure Alkali**

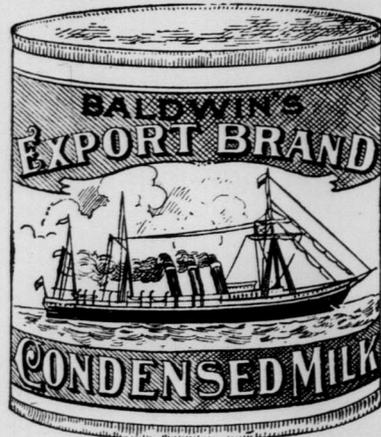
**BEST IN  
THE MARKET**

**PUREST THAT  
CAN BE MADE**



# EXTRACTS

NATURALLY COME PROMINENTLY BEFORE YOUR NOTICE THIS TIME OF THE YEAR. WE ARE SHOWING 20 DIFFERENT BOTTLES, FROM 1-oz. TO 1-lb., AND YOUR CHOICE OF 30 FLAVORS. THESE GOODS ARE EQUAL TO ANY ON THE MARKET AND EXCELLED BY NONE.



## The Highest Testing Condensed Milk

So says the Dominion Analyst.

ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

The ALPHA CHEMICAL CO., - Berlin, Canada.

Machine-Made

CEYLON AND INDIAN

TEAS

have a peculiarly delicious, old-fashioned, fruity freshness of flavor, known to these teas only. Even the cheapest grades show this surpassing quality, hence their wonderful sale and consumption.

Grocers will do well to keep fully stocked with them, as tea-drinkers are now so infatuated with them that they refuse all others.

Machine-Made



# The Finest Fruits

ARE NONE TOO GOOD FOR CHRISTMAS TRADE.

The highest grades  
of currants are :

**Haycastle and Paradise**

*TRENOR'S BLUE EAGLE SELECTED VALENCIAS  
REIN'S MALAGA RAISINS  
SOLAR'S ELEME FIGS*

*PURE MAYETTE GRENOBLE WALNUTS  
GENUINE TARRAGONA ALMONDS  
SICILY FILBERTS OF THE FINEST QUALITY*

Our goods are the best---Our prices right.

## Rio Coffee.

We have a carload arriving of very choice goods. The market is advancing. This is a good time to place orders. It will pay you to investigate.

## W. H. GILLARD & CO.

WHOLESALE GROCERS,

### ...HAMILTON

WILL TICKLE THE SAUCIEST PALATE.

# PATERSON'S WOR'STER SAUCE

ossesses a  
eculiar  
iquancy and zest  
leasing the Consumer, and  
roviding a satisfactory  
rofit to the Grocer.

repared by R. PATERSON & SONS,  
roprietors and Manufacturers of  
ATERSON'S "Camp" Coffee Essence.  
ATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



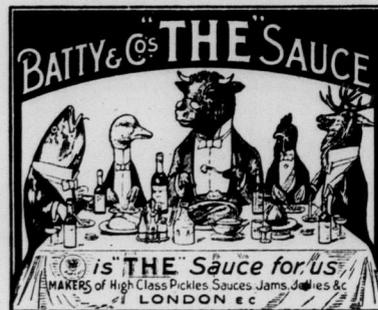
## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

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## THANKSGIVIN' 'POSSUM.

BY RILEY M. FLETCHER.



hahd to co'ch, excusin' wen yo 'bliged to tek daylight; then yo boun' foh to hab trouble. But git yo tukky, yo chick'n, yo ham, yo anythin' handy, en ef ye don' hab no 'possum—give ma wud, sah, y' ain' gwine enjoy yosef so good. Oh, my Lawd! seem lak I could smell 'm roasin' this ve'y minute.

"'Possum sho am th' quares' animil I mos' evah see: so quiet en easy en pleasan'. Jes' seem lak he don' nevah wanter fight, en ef he do he ain' gwine stahd hit. He jes' ez shameful ez a right small little babe, hidin' en grinnin' fum hin' 'is han'.

"Hit come Septembah mos'ly foh ye hunt 'im; too sneky mo aw less enduhn th' summah, but thet jes natch'lly wen yo gwine fin' yo watah-mel'ns done been tampahd wid. Ole 'possum go ram'lin roun' thoo th' patch, sawt o' laffin t' issef, lak hit waz t'day—en t'morrer wen ye strolls out wid yo knife en a tase in yo mouf y' ain' nevah gwine know tell ye cut um, thet th' mel'n done ben scoop clean holler wid Mistah 'Possum' hin' laig.

"'Possum mos' gen'lly sleeps thoo th' day, excusin' mebbe an owah aw two foh daww wen they mought tek a notion ter go fishin'. But y' ain' gwine fin' em moonshiny nights less hit mought be some rale young 'possums don' know no bettah. Some folk say 'possum fraid owls cotch em in th' moonshine, en some folks says they does n't nevah ram'le then kaze they fraid hecy own shadder.

"But mo aw less, foh propah right 'possum huntin', th' mos' bes' kin ov a night is a rale black un. Ye stahd out right aftah suppah wid yo dawgs en some long little lighterd tawches en eithah some kin' ov a sack eithah not—don' mek no diffunce, jes so ye got a rale good pole wid a split end on't. Yo dawgs, they kites'head of ye, en tain' no time tell ye hyuh 'm bahkin' en ye fin' a 'possum up th' tree same wi'ch th' dawgs is bayin'.

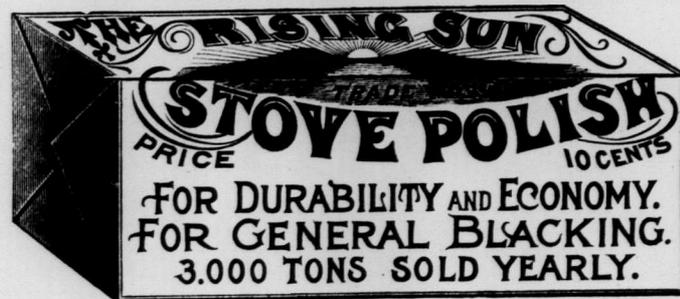
"Dawgs is jes natch'lly mo aw less got th' 'possum smell, but ef they don', some folks tecks 'possem gall en rubs hit to they dawg's nose, en some folks they swings 'possum feet en gives hit to 'm. Ef they don' hun' 'possum wen ye done thet, hit's jes natch'lly kaze they ain' no 'possum roun'—I tell'n ye Gawd's truth. But 'possum dawg don' love t' eat 'possum. No sah, mo aw less he won' tech em nohow 'thout ye hole im en force hit down 'is thoot. En wen they bays a 'possum y' ain' gwine have no trouble wid th' dawg. He jes cotch ole 'possum back th' neck en shek 'im in 'is teef tell ye grab 'im yosef en eithah pop 'm in a sack or cotches his tail in th' stick I done tole ye 'bout. Ole 'possum he tek en wrop 'is tail roun' en roun' so tight mo aw less tell 't do seem lak y' ain' nevah gwine hit loose.

"Some folks traps 'possums, but eithah way, always, mos' gen'lly they's hahd ter kill. Hit 's the' mos' propah way ter lay'm 'crost a rail en brek 'is neck. Now, lak hit wuz t'day en Thanksgiving' wuz t'morrer, ye take yo 'possum en brek 'is neck; ye gashes 'im lak a chick'n en hangs 'im up tell to'morrer. T'morrer ye swings 'im ovah th' fiah. Some folks stchews 'possum, but I don' lak em that-a-way. Hit makes em tase kin o' flashy; ain' got no flavah. No sah, hit' propah right lak mos' folks does mo aw less, to roas' 'im wid sweet-tatahs. Fust ye done got t' pahboil 'm—

OO! Hoo! Seem lak th' smell in ma nose right now—yessah, pahboils 'im wid vingah en watah. Wen 'e's right smaht tendah ye tak 'im out 'n throws 'im in th' oven en bastes 'im wid vingah en black peppah. Umph! Humph! Shet th' do wen that's about! No sah, th' ain' nothin' got such a pow'ful good stenk, en—en yessah, ef ye don' min' hit'll git 'crost a ten akah piece. Hit's th' insult ov 'sperience at 'ts mo aw less bes' wid 'possum en sweet-tatahs to have em kin' o' special-lak ter yo ownselfes. They ain' so pow'ful lawge that ye kin ax ev'y niggah in th' kentry will 'e have some. Well, sah, that 'possum's a layin' in th' roasin' pan wid a sweet-tatah in 'is mouf en othas soht o' continyen on roun' in th' gravy—Sutny, sah, ye done peel em all-ways, mos' natch'lly, foh ye cook em wid 'possum. Ye bastes 'm tell he brown, but I give ye ma wud foh 't, y' ain' gwine keep yosef fum tasin' 'im wen 'e's roas'in' to save yo soul. Ye would'en git no good satisfacshun leas ye could stick yo fawk inteh jes th' leas little piece o' cracklin' hyuh, and dip up wid a mite o' gravy nex' time—no sah, tain' natch'l.

"Of cose, wen ye got hit roas' propah ye tek 't out 'n set hit on top ov th' stove to keep wahm. Tain' bes' to wait too long foh yo dish yo 'possum kaze ye boun to keep a tasin it. Well, sah, ye put yo tukky, aw yo chickin pie aw yo ham en cawnbraid, en all th' res' ov yo cose food on th' table mo aw less. Ye got yo knick-knacks all ready; yo cake en yo jelly en yo sweet-tata custahd en ten yo 'possum git toted in. My Lawd! Ye hep yosef to roas' ham aw jes a propah mite o' chick'n pie, en ye 'low yo gwine enjoy hit splendid. Ye mought en agin moughtn't. Hit don' mos'ly mek no diffunce; anythin' boun to tase flashy side o' 'possum. Umph! Humph! Sweet-tatahs is jes natch'lly malicious mo aw less by theysevs, but wen ye got sweet-tatahs en 'possum yo jes natch'lly boun' to eat tell ye huht yosef inside. Tell ye Gawd's truth, sah, wen ye got 'possum en sweet-tatahs ye so happy tain' lak nothin' else excusin' wen ye done got 'ligion fust time.'—What to Eat.

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

### PORK-PACKING IN BROCKVILLE.

A PORK-PACKING establishment in Brockville would be as beneficial to the farmers of Leeds and Grenville as it would be to the merchants of the town of Brockville, for it would create a home market for all the hogs they could raise and would enable them to use to the best advantage the waste products of the cheese and butter factories. There is no section of Canada where hogs can be raised more profitably than in the united counties, for it is acknowledged that the best pork is that which comes from hogs fed on peas and the refuse from cheese and butter factories. The section which can manufacture cheese that commands the highest price in the British market is sure to make a success of manufacturing bacon. We have the right kind of farm-

ers in the country tributary to Brockville. All that is required is capital to establish a pork-factory and the right man to run it—a pushing man who thoroughly understands his business.—Times, Brockville.

### SALMON FISHING ON THE FRASER.

The accompanying illustration, which appeared in The Canadian Shoe and Leather

Journal, shows a salmon fishing scene at the mouth of the Fraser river, British Columbia. As a rule enormous sums of money are paid out at the close of the fishing season to the Indians and others engaged in the fishing, but this year, in spite of the high price paid for the fish, the sum total paid out for this purpose was much smaller than usual, on account of the failure of this season's salmon run.



Salmon Fishing at the Mouth of the Fraser.

### STORY ABOUT JAY GOULD.

A farmer had a herd of cattle, and Jay Gould went to look at it. In the midst of the bantering, a woman appeared, who had a little talk with the farmer. Gould caught a word now and then: "Now don't, husband, I beg of you not to; if you have any regard for me, don't. I shall die if

you do." "What's the matter with that woman?" said Gould. "Oh, nothing—my wife has a favorite cow; she is called 'Old Pailful,' and the woman is afraid I'm going to sell her." The woman hung round, and, of course, Gould demanded that "Old Pailful" should be brought out. She was a picture, and the young trader said that the cow must go with the lot if he made the purchase. The cows were driven home,

and the father sent Jay out to see what kind of a milker "Old Pailful" was. He had scarcely seated himself, before the cow threw him, pail and stool, sky-high; she tore around the pasture, leaped the fence, and started for home. Ever after, Gould never bought anything that a woman wanted to keep for herself.—Stamford (N. Y.) Mirror.

# THE PROOF IS IN TESTING

"Yes," writes a retailer, "I thought it absurd to pay the price for SEELY'S EXTRACTS, but on trying a few dozen I find a class of customers quite willing to pay our EXTRA price for our EXTRA article. Send me half a gross more."

AGENTS FOR SEELY'S EXTRACTS.

*Lucas, Steele & Bristol,* WHOLESALE GROCERS, *Hamilton.*

## "SIRDAR"

A pure, mild drinking Coffee to retail at 25c.

The best for the money on the market and profitable to the retailer.

# James Turner & Co.

— HAMILTON

Made to sell

**"REINDEER" Brand  
Condensed Goods.**

Milk, Coffee, Cocoa, Evaporated Cream.

Keep your stock assorted.

**FRUITS.****FRUITS.****FRUITS.****Best Brands . . . .****California Prunes****FIGS . . . .**

Selected Valencia Raisins  
 Fine Off-stalk Raisins  
 Off-stalk Raisins

Santa Clara Valley  
 Santa Cruz  
 90/100, 60/70, 50/60, 50 and 25-lb. cases

Comadra Tapnets  
 Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

**THOS. KINNEAR & CO.,**

WHOLESALE GROCERS

49 FRONT ST. EAST

**TORONTO****HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**N**OW in stock at George Foster & Sons, Tarragona s.s. almonds. Shelled almonds in finest Jordon and three-crown. "Cock" and "Swan" brands of Valencias, all new goods. New Grenoble walnuts due in a few days.

H. P. Eckardt & Co. are offering gallon and 3-lb. apples.

New Tarragona and shelled almonds are in stock with Balfour & Co., Hamilton.

New Corsican citron peel is now in stock at H. P. Eckardt & Co.'s.

The "East India" pickles sold by Lucas, Steele & Bristol can be retailed at 25c.

H. P. Eckardt & Co. have received a shipment of new Tarragona almonds.

Noble's XXX lobsters, ½'s flat, are in store with The Eby, Blain Co., Limited.

H. P. Eckardt & Co., are offering special prices on evaporated peaches in 70 lb. bags.

Laporte, Martin & Cie. are quoting very low figures for currants. Their stock is unusually large.

The Greig Manufacturing Co. are offering inducements to buyers of Bryant & May's vestas.

H. P. Eckardt & Co. have received a shipment of Malaga raisins, boxes and ¼-boxes.

Malaga raisins of the very best quality are offered by Laporte, Martin & Cie., Montreal.

Balfour & Co. report the arrival of second shipments of blue fruit. They have a very complete assortment of these goods.

Hubbard's celebrated Scotch rusks are in stock with the Canadian agents, Greig Manufacturing Co., Montreal.

Valencia raisins, of 1897 crop, are very scarce. Laporte, Martin & Cie. are offering a nice lot at an easy price.

A large stock of white beans and mat figs is being offered by Lucas, Steele & Bristol. Their prices are very low.

"Victoria" brand Valencia raisins are the choicest quality we have seen for a long time," say Laporte, Martin & Cie.

Rutherford, Marshall & Co., made large shipments of butter to Victoria, B.C., and to Glasgow and London, the other day.

Forbes Bros. are landing a large shipment of Moir, Wilson & Co.'s pickled herring in kegs, as well as herring in tomato sauce.

The Greig Manufacturing Co. report this season's sale of "Crown" flavoring extracts as the largest they have ever had.

Several new lots of Indian and Ceylon teas, in chests and halves, from 17 to 19c., are being offered by Lucas, Steele & Bristol.

Lucas, Steele & Bristol's celebrated XXX sugar is again in evidence this season; the

firm also offer "Pure Gold" icings in ½-lb. packets, lemon, orange, chocolate, pink, etc.

Griffin & Skelly's 3-crown and 4-crown California loose muscatels have been recently received by The Eby, Blain Co., Limited.

A cheap grade, although said to be of fine quality, Valencia raisins, "Rosendo" brand, can be obtained from Laporte, Martin & Cie.

C. E. Colson & Son report another twenty-case lot of "Slade's" butter-scotch in stock. They have another lot of fifty cases which will be here later.

George Foster & Sons report that they have a consignment of new dates, first shipment due in about ten days, on which they will quote close prices.

An excellent combination can-opener and cork-drawer, combining strength with simplicity, is meeting with ready sale with The Eby, Blain Co., Limited.

"Haycastle" and "Paradise" currants, which are packed exclusively for W. H. Gillard & Co., are meeting with a large sale, and many repeat orders are coming in.

The Eby, Blain Co., Limited, are in receipt of an importation of "Shell," "La Vierge," "Grapes" and mottled castile soaps, direct from Marseilles.

Recent importations of teas by The Eby, Blain Co., Limited, include three lines of new season's Moyune Young Hysons, three of Ceylon pekoe, and one each of Indian pekoe and new season's Moyune gun-

Are now ripe and in good condition for Christmas Trade. . .

# ROYAL SOVEREIGN ENGLISH STILTON CHEESE

A. F. MacLaren &amp; Co.

Toronto, Canada

**MALAGA FRUIT**

Best Packed Fruit in the market. Lowest Quotations.

**SHELLED ALMONDS**

REIN &amp; Co's and BEVAN &amp; Co's.

**TARRAGONA S.S. ALMONDS****THE DAVIDSON & HAY, Limited**

Wholesale Grocers

36 Yonge Street, Toronto

powder, which, the firm state, are exceptionally fine values.

A carload of California prunes arrived last week for The Davidson & Hay, Limited.

The Dawson Commission Co., Limited, received two cars of Messina lemons last week, and another this week. They offer them at \$3 to \$3.50 per box.

A shipment of new Brazil nuts will be to hand in a few days for The Davidson & Hay, Limited.

George Foster & Sons have just landed a direct importation of Ceylon tea, which they can offer at 17c. Fine cup and flavor; extra value at this price. Samples on application.

The Davidson & Hay, Limited, received, this week, Malaga fruit, Tarragona almonds, etc., ex s.s. Bellona.

A quantity of G. & S. raisins arrived last week for various buyers. A. P. Tippet & Co. say they have never had so many nor shipped so many G. & S. raisins as during the current season.

Griffin & Skelly's muscatels and seeded raisins, in 1-lb. cartons, are in stock with The Davidson & Hay, Limited.

W. H. Gillard & Co. are offering for sale No. 1 trout and whitefish from lake ports, and No. 1 Nova Scotia split and Labrador herrings from store. They state the fish are exceptionally fine this season.

Herd & Co., Montreal, announce that their stock of Menier's chocolate pastiles and croquets are getting low, and, as they will have no more until spring, anyone requiring these goods for holiday trade will need to order early. Their croquets are now wrapped in tinfoil which adds greatly to their keeping qualities.

**"GUNN'S" BRAND EGGS.**

All eggs henceforth exported to Great Britain by D. Gunn, Bros. & Co., Toronto, will travel in cases upon which a unique registered trade mark is printed. A St. Andrew's cross is formed of two guns. This, with the words "Gunn's Brand Eggs," form a trade mark likely to be well remembered. Besides this trade mark, all goods are, of course, stamped as "Produce of Canada." When fresh eggs are exported, the trade mark, etc., is printed in black; when pickled stock is sent, the printing is in red.

**FIRMS COMMENCING BUSINESS.**

B. Resh & Co. have started business as bakers in Montreal.

J. H. Lacey is starting up as grocer in Hillsbury, Ont.

Jas. T. Price is commencing business as grocer in Simcoe, Ont.

Johns & Co. are opening out as general merchants in Carberry, Man.

Henri Fuland is commencing business as grist miller in St. Croix, Que.

Henry Binder is starting business as general merchant, Fork River, Man.

Geo. W. Smith has opened out as flour dealer at Barrington Passage, N.S.

Wm. Brodie is starting up as general merchant in Dalhousie Station, Que.

Campbell & O'Connor have commenced business as grocers in Ridgetown, Ont.

H. T. Scholey has commenced business as general merchant in Centreville, N.S.

Chas. W. Thompson has commenced business as confectioner, etc., at Niagara Falls, Ont.

Yeates & Thomas, of Brantford, have opened out as confectioners in Guelph. Their store will be known as "The Candy Kitchen."

**GEMS OF FINE ART.**

Tutti Frutti Gum and gems of fine art seem to be a happy combination. The Adams & Sons Co. have received an importation of gems from the French masterpieces, which they are giving out as premiums to the retailer who handles their chewing gums. These fine little pictures are handsomely framed, and promise to be in big demand.

**GROCERY SAVINGS.**

While a great number of our grocers take a great deal of trouble to have their stores look neat and attractive, on their counters will be an old-fashioned scale, or, more strictly speaking, a guessing machine, which

is a detriment to any business. At a trifling expense a Wilson money-weight scale could be purchased, and, instead of the clerk counting or trying to count the amount of the purchase, the scale would do it and also tell the weight at the same time.

**TWO OF A KIND.**

Mr. J. D. Brack, representing Todhunter, Mitchell & Co., Toronto, and Mr. E. R. Lewis, representing Telfer Bros., Collingwood, were in Toronto last week, having just returned from a trip to Manitoba and the Pacific coast.

It is usual when these two "Knights of the Grip" make a trip over their territory, that carloads of merchandise follow in their wake, and THE CANADIAN GROCER learned that their recent trip was a successful one.

Speaking about the prosperity of the metropolis of the west, they stated that building operations in Winnipeg have been brisk, a number of handsome and substantial buildings, including the McIntyre block, having been erected this season.

**"READY LUNCH BEEF."**

The "Ready Lunch Beef" which W. Clark, Montreal, recently put upon the market, is taking well, and every wholesaler now has it in stock. The label on the tin is a handsome one. Indeed, it is one of the handsomest on the market. In addition to the quality of the contents, the handsome label, there is the further attraction of a beautiful hanger which accompanies each case of the "Ready Lunch Beef."

H. P. Eckardt & Co. say that the sale of "Ludella" Ceylon tea is still increasing.

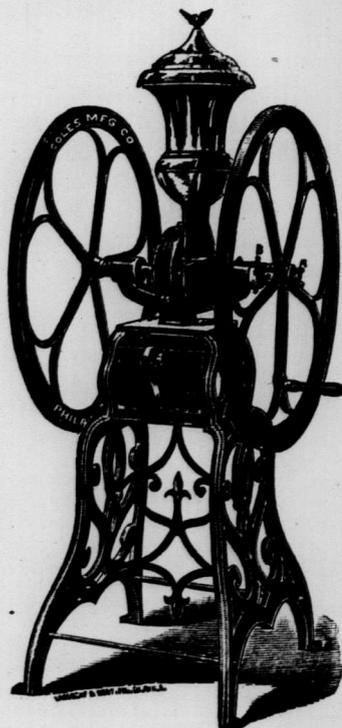
Teacher (to new girl)—"Now, Dolly, I'll give you a sum: Supposing that your father owed the butcher £15 11s. 2½d., £7 3s. to the bootmaker, £14 0s. 9d. to the milkman and £31 19s. 3½d. to the coal merchant—" Dolly (confidently)—"We should move."—Pick Me Up.

# New Halloween Dates.

We have a car of New Halloween Dates now in, and can give prompt shipment. Send us your orders.

**H. P. Eckardt & Co., Toronto**

Get our reduced prices on Blue Fruit and Valencia Raisins.



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18,  
Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

# Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.



President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

**THE MacLEAN PUBLISHING CO.**  
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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

### DISPROPORTIONATE SALE OF CANADIAN CATSUP.

ONE of the striking things to be noticed at the tables of hotels and restaurants in Canada is the marked preponderance of United States made catsups and the dearth of the Canadian-made product. This ought not to be.

The tomatoes produced in Canada are of excellent quality. There are probably none better. And some excellent catsups are made in the country.

Why, then, is it that the foreign article is present in such force? It cannot be because of the duty, for every bottle brought into the country labors under a disability of 35 per cent.

The home-made article thus has first-class raw material to work upon; the finished product is, in many instances, of excellent quality, and there is an ample protection of 35 per cent. And still the foreign manufacturer has the lion's share of the Canadian trade.

There is only one explanation for this condition of affairs, and that is that the

Canadian catsup manufacturers do not push their goods as they ought.

The catsup manufacturers in the United States neither slumber nor sleep. Day in and day out, year in and year out, they keep their catsups before the public. In the trade papers, in the daily papers, in the street cars, or almost wherever the public eye is likely to rest, is to be found something to remind one of this or that brand of catsup.

In Canada—well, we are sometimes reminded that there is a home-made catsup on the market.

As we have already said, Canada has good catsup. But the public need to be told so, and not only told so, but made believe so.

It takes gravitation to move the world and advertising to move catsup.

### INCREASE THE SALE OF CHEESE.

AS NOTED in last week's issue of this paper, a Picton, Ont., man is out with a proposition for the Dominion Government to allow a bonus of 5c. a pound for every 150 pounds of cheese consumed by one family during the year.

Canada is a great cheese producing country, but it is not a great cheese consuming country. On the contrary, Canadians eat but comparatively little cheese, and any scheme to induce them to amend their ways in this respect is worthy of consideration.

But the bonusing system does not appeal to us as being practicable. How is a record to be kept of the half pounds and the pounds of cheese bought and consumed by the various families throughout Canada? It is impossible.

Whether, however, the scheme would be practical or not, it would have but little utility until the grocers and general merchants throughout the country became interested in the matter.

The only way to increase the sale and consumption of cheese is for the grocers and all merchants handling it to more vigorously push its sale.

Let merchants make window displays of cheese more frequently; keep cheese always in evidence in their stores, and draw the attention of their customers to the commodity. Each merchant would soon find his sales of cheese increasing, which, of

course, would in turn mean the increase in the aggregate consumption of the country.

There is a good profit in cheese, and it would pay merchants to become more aggressive in pushing its sale.

### BRIGHT STORES MAKE BRIGHT TOWNS.

Every merchant ought to devote some of his energies to the upbuilding of his town, as well as to the making of his business.

Just as the store is the reflection of the merchant, so the town is the reflection of the merchants who are in it.

If they are lethargic, their town will be; if they have no ambition, neither will their town; if they are behind the times, so will their town be.

Merchants should make their stores bright, should carry good stocks, should advertise, not only that customers may be brought to their stores, but in order that the town may have attractions for people in the surrounding country.

Bright stores make bright towns, and bright towns tend to keep people from going to the departmental stores in the big cities.

Keep your stores bright; advertise.

Even the turkey has cause for thanksgiving this year. There is lots of provender for him as well as the axe.

### AN ENTERPRISING TOWN.

The population of Springfield, Ont., is only about 600. The business men of that town, however, make up for what the town lacks in numbers by energy and enterprise.

Both sides of Main street are built up continuously, for a whole block, by business houses, including a bakery, hardware and tinware shops, general stores, groceries, drug stores, a printing office, furniture stores, butcher shops, jewelery shops, a private bank, crockery stores, harness shops. These, with the post office and the telegraph and telephone offices, make quite a businesslike street.

An interesting fact in connection with Springfield's business is that, though there are almost twice as many business houses in the town now as a year ago, not only is the volume of business done by each increased, but trade is almost entirely conducted on a cash basis.

## IS THE UNITED STATES INCONSISTENT?

THE decision of the United States to apply their navigation laws to Porto Rico and Hawaii is naturally not being received with complacency by the Canadian and British people.

Before President McKinley saw fit to apply these laws to the newly acquired territory, a Canadian, a British, or a vessel of any other nationality, could carry merchandise from Porto Rico, Hawaii, or any other foreign country, to any port in the United States, or vice versa.

Now, this carrying trade is reserved only to vessels carrying the United States flag.

Canada's interests are practically confined to the shipping laws as far as they apply to Porto Rico. The extent to which Canadian vessels have shared in the shipping trade between Porto Rico and other Spanish West India ports and the United States we have no means at the moment of ascertaining. But we are told that the Canadian Commissioners at Washington feel that a blow has been struck at a Canadian industry.

Of course, the United States has a perfect right to apply their navigation laws to their newly acquired possessions. No one would be foolish enough to deny that. But it scarcely seems the proper thing for them to do nevertheless.

When Great Britain declared for the open-door policy in China, Uncle Sam approvingly patted Britannia on the back and confessed that she had his sympathy.

And, then, when John Bull rolled up his sleeves and told the European powers to stand off and allow Uncle Sam and the Spanish Don to fight it out, the people of the United States threw up their hats, sang "God Save the Queen," and intertwined the Stars and Stripes and the Union Jack.

But this did not cost dollars. To allow British vessels to carry merchandise from ports in the United States to ports in the latter's colonial possessions would.

The shipping industry of the United States is not a thriving one. It has been spoon-fed and pampered, but still it is a poor, delicate infant. And now it is to be fed with a little more of the same kind of food that has been its regular diet for some years.

As far as the Customs tariff which has

been formulated for Porto Rico is concerned, it will probably be found to be more favorable to Canadian and British products than was the tariff under the regime of Spain. At least, that seems to be the opinion.

Then, as the tariff favors United States products instead of, as before, Spanish products, it is also probable that some advantage may accrue to Canada, seeing that the products of the Dominion and of the United States are analogous in many respects.

At present, the United States does not enjoy a large share of the trade of the newly-conquered territories.

The total foreign trade of the Philippines is \$30,806,250, but only 16.7 per cent. is with the United States; the total foreign trade of Cuba is \$160,562,200, out of which the United States shares 29.6 per cent., while, of Porto Rico's \$30,784,550, only 10.8 per cent. falls to the United States.

It is but natural the United States should desire to secure a larger share of the trade of these places, particularly now that they are under the Stars and Stripes, and they probably think that, by applying the exclusive navigation laws, they will secure the desideratum, but it would be a little more consistent if they would practise in regard to their own colonies what they held to be sound doctrine in regard to China. They would thus, at least, be saved from being charged with inconsistency, to say nothing of ingratitude, and from having their colonial policy likened unto that of France and Russia. Sauce for the goose should be sauce for the gander.

Of course, Cuba and the Philippine Islands are not yet a part of the United States, and the tariff and navigation laws which are to apply to them have yet to be announced.

### MOLASSES 2c. HIGHER.

Another rise of 2c. per gallon was established on Monday of the present week in Barbadoes molasses, when 600 puncheons, the first large sale in weeks, changed hands at 30 to 31c., and it is understood that no supplies can now be had for less money than the outside figure. The jobbing range was still quoted at 32c. in single puncheons,

but it is expected, as a result of this increased cost from first hand, that jobbers will shortly ask more money, and 35c. molasses is predicted as a possibility of the very near future.

### SUGAR ACTIVE AND STRONG.

THERE has been no further change in the price of refined sugar in Montreal, but one fact has been demonstrated beyond a doubt, and that is that recent low prices quoted on imported stock were absolutely absurd, for, with best refining raw sugar selling at 4c., and 96 test centrifugal at 4½c., it seems difficult to believe that refined in any quantity could be laid down in Montreal at the price quoted. As a matter of fact, only a few small lots were placed at the figures named, and they have exerted no influence whatever on the price of the domestic article. Within the past few days, also, the Montreal refiners have been heavy purchasers of raw stock, one commission man closing out a round lot of \$60,000 worth since Monday last.

In London, beet, owing to the heavy demand from Europe and Africa, has ruled firm at 1s. 3d., an advance of over 5d. on a week ago, and cane, in the same time, has advanced 3d. in London, and rules firm at the rise.

In fact, the stock of new sugar is generally admitted to be low, and it is confidently predicted that still higher prices may be looked for on refined sugar, very possibly before the present week closes.

The only Turkey that cannot give thanks this season is Turkey-in-Asia. The powers have robbed it of one of its chicks.

### INDIAN TEAS ADVANCING.

The market for Indian teas is in excellent condition. According to advices received by C. H. Anderson from Calcutta, prices in the primary market are advancing for all grades. The quality of the leaf is, however, slightly deteriorating, while the cup quality is improving, as is usually the case at this season.

The Indian Tea Association has published a revised estimate of the crop for this season. The result arrived at is that the production will be about 4,000,000 lb. short of the original estimate.

## IRRITATING TEA REGULATIONS.

TEA importers in British Columbia have a grievance. A sample of all tea invoiced at 10c. per pound or under, according to a communication read before the Vancouver Board of Trade at a recent meeting, has to be sent to Ottawa for inspection.

This necessitates a wait of, at least, two weeks before the tea can be released by the Customs authority.

It is certainly a ridiculous state of affairs, but it is only a degree worse than the experience of tea importers in every city in Canada. In Toronto, importers have to wait a week or ten days before their teas can be inspected and released.

When, in June last, representative tea men, at his own solicitation, met Hon. W. Paterson, Minister of Customs, it was suggested that, as a temporary arrangement until the new inspection law came into operation, that Japan teas 12c. and over, China blacks 9c. and over, China greens 10c. and over, and Indian and Ceylon teas 10c. and over should be allowed to pass entry, and that those under the stipulated prices should be submitted to Ottawa for inspection.

It was not, however, intended that teas should come all the way from the Coast, nearly three thousand miles away. Indeed, THE CANADIAN GROCER is assured, by those who were parties to the suggestion, that it was specifically pointed out to the Minister that it would be manifestly unfair to compel importers in British Columbia to send samples to Ottawa, and that some provision should be made whereby this would be obviated. But no provision appears to have been made.

According to the discussion which took place before the Vancouver Board of Trade, importers in that city have confidence in the ability of the local appraiser, "though he might," as the communication said, "have to call some of the trade to his aid for a short time."

Another particular in which the Customs Department has run counter to the intention and wish of the tea experts who were called on to advise the Minister, is in regard to what should constitute the price of the tea for inspection.

They declare that when they stipulated a

Japan tea at 12c., a China black at 9c., and so on, that they meant the laid-down cost in Canada, not the cost in the market of production. The Department, on the other hand, chooses to take the cost price in the market of production, in spite of the protests, in spite of the representations, of the importers.

A letter received in Toronto this week from the Customs Department states that the standards which are to go into operation in January next are now being prepared, and that the tea importers at the chief ports of entry will be asked to send representatives to Ottawa, on November 29, to confer with the Department before they are finally adopted. It is to be hoped, then, that the rough places will be made smooth.

Hon. Mr. Paterson has repeatedly stated his desire to comply with the wishes of the importers in regard to the tea inspection regulations, and THE CANADIAN GROCER has yet to be convinced that such is not his desire, but, either through a misunderstanding or something else, the regulations are to-day anything but compatible with the wishes of the tea importers in Vancouver or anywhere else in Canada, as far as we can learn.

## STRONG CHEESE MARKET.

The position of the cheese market is a healthy one, and, with the tendency of prices upward for really first-class September and October cheese, jobbers in Toronto are, this week, getting as high as 9½c., and are paying 9 to 9¼c. We know of 200 boxes which changed hands at 9¼c.

One well-known cheese jobber states that he has not made a sale of best quality cheese at less than 9¼c. for about ten days. There are summer makes of cheese on the market which are selling as low as 8¼c. in a jobbing way. There has been quite a lot of summer cheese held in cold storage, but the September and October makes have been picked up quickly, and it is now hard to get them. The British market, of course, does not want summer cheese.

A notable feature of the cheese market is the exceptionally good quality, this season, of cheese made the latter part of September and the first half of October. The cause of this is attributed to the fact that, while the

weather was cool, there was no frost, and, consequently, the grass was in a condition unusually favorable for the feeding of cattle.

## YOUNG HYSONS DEARER.

STRENGTH continues to be the feature of the market for Young Hyson teas. An advice received in Toronto this week, by C. H. Anderson, states that the market in China for country teas has been very firm during the week, owing to the demand on New York account. Prices for good medium to fine chops have advanced 1 to 1½ taels during the past fortnight, and some holders are unwilling sellers even at current rates.

The deficiency in the supply of Young Hyson tea is now estimated at 30,000 half-chests, and, in Pingsuey teas, at 55,000 half-chests, making a total deficiency of 85,000 half-chests, or about 5,000,000 lb. This condition of affairs ought to have a marked influence upon the Canadian and United States markets, and especially upon the latter.

The exports to the United States of Young Hyson teas this season do not promise to exceed 12,000,000 to 12,500,000 lb., against 15,300,000 lb. last season. There is every indication that prices on the Canadian market will be stiff for Young Hyson teas, with short supplies in the near future.

## NEW PERSIAN DATES.

The steamer Afghanistan, direct from Bussorah with a cargo of new Persian dates, arrived in New York on November 21. There are a few cars billed to Canadian points, and the fruit will arrive on this market this week, about the same time that the earliest shipments could be made from London, should the Persian steamers arrive also in London on due dates; but, as London houses usually sell with the option of shipping ex any steamer that sails from Bussorah with the first tide (there are only two tides in the month at Bussorah when steamers can cross the bar), it is quite likely that London shipments will not be made until the end of November, and will, therefore, probably not arrive on this market until the end of December.

The extremely high price of figs this year, and their almost entire absence from the market, coupled with the lateness of the London shipments of dates, gives a special interest in the arrival of the earliest shipments, ex Afghanistan, particularly as the price, this year, for such early shipment will admit of the goods going to the counter at 10c. per lb. The price amongst the trade is 6½ to 7½c., and orders are coming in freely.

As this advertisement stands out above all others, so does

# "SALADA"

CEYLON TEA

Stand out pre-eminent in flavour, quality, and general goods, and in the satisfaction it gives the grocer. Sold by grocers only—never by pedlars.

Branches in Toronto, Montreal, Buffalo, Pittsburg, Detroit, Boston, etc.

## Ivory Bar

IS PUT UP IN

1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use. Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are in the market.

## THEN TRY

# STERLING

BRAND

## ... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers,

TORONTO

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

# J. H. TODD & SON

Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, and guaranteed good Red fish.

AGENTS.  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " Quebec.  
J. Hunter White, Esq., St. John, N.B.  
Agent for Eastern Provinces.  
Teas & Persse, Winnipeg, for Manitoba and N.W.T.



Size, including frame, 10 1/4 x 9 inches.

## ADAMS' Hand Finished Gems of Fine Art.

If you want a handsome little gem of genuine art get one of these pictures. There are six different scenes, all French masterpieces, set in gold filigree frames. The first importation of these is not going to last long. One goes to each customer with the following assortment:

2 boxes Tutti Frutti, -	\$3.60
1 box Pepsin Tutti Frutti, -	1.15
1 box Globe Fruit, -	1.80
	\$6.55
Gem of Fine Art -	4.00
	\$10.55

Price complete, \$5.00.

Adams & Sons Co. (Toronto Factory),  
11 and 13 Jarvis St., Toronto, Ont.

*Red.  
Kerry  
50*

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Nov. 23, 1898.

### GROCERIES.

THE wholesale grocery trade is not, perhaps, as active as a week ago, but there is a fair business being done, nevertheless. Although the packers are making no change, the wholesalers are this week quoting tomatoes a little lower, at 80 to 85c. In other kinds of canned goods there is no change whatever. Coffees are firm, but there is not a great deal doing. Syrups and molasses are in fair demand. Sugars are decidedly strong, but the demand is not as good as it was. In nuts, the feature is the strength of Valencia shelled almonds, which are cabled 1½c. per lb. dearer. Teas are meeting with a fair demand. All foreign dried fruits are going out in fair quantities.

### CANNED GOODS.

Wholesalers are quoting lower prices this week on tomatoes. The ruling price is now 80 to 85c., which is 5c. below the figures of a week ago. Wholesalers' figures, however, are not altered, and the cause of the drop in the wholesale price is a desire to lighten stocks at a quiet season. It is worthy of note in this particular that a packer, who has oversold, has this week been a buyer from a wholesale house. Canned corn is firm at 90c. to \$1, and peas are steady at 75 to 85c. Further inquiries have been received this week for tomatoes, peas, corn and beans on Manitoba account. Beans are in fairly good request at 75c. Canned salmon is firm and quiet. A few hundred cases of canned salmon, held by speculators, are offering at \$1.50, with \$1.45 bid. Gallon apples are meeting with a fair request at \$2.

### COFFEES.

A few transactions for import have taken place during the past week, and the market rules firm. Prices have advanced over ¼c. per lb. in the primary market during the past ten days or two weeks.

### SYRUPS AND MOLASSES.

There are no dark syrups on the market. There is a fairly good demand. Quite a nice business is being done in syrups, both for importation and on retail account.

### SUGARS.

The market is decidedly firm. There has been no further change in Canada, but, in New York, refined sugars advanced 1-16c. per lb. on Monday. The United

States refiners are reported to be heavy buyers of beet-root sugar in Europe, which has served to extenuate what was previously considered a strong position, resulting in frequent advances. Beet sugar, at the time of writing, is quoted at 10s. 3d. f.o.b. Hamburg, which is an advance of 6d. per cwt. on the figures ruling 10 days ago. Stocks in the United States are abnormally light for this time of the year, and meltings are constantly in excess of receipts, last week showing a difference of 13,000 tons. There is every indication that the markets in Canada will further advance. Standard granulated is quoted at \$4.68 Toronto.

### NUTS.

A cable advice from Malaga quotes an advance equivalent to 1½c. per lb. in the price of Valencia shelled almonds. Prices are now about 2½c. per lb. above the figures ruling at the opening of the market. Another cable notes an advance of 1s in both mar-

See pages 31 and 32 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

bot and Bordeaux walnuts. Valencia shelled almonds are now quoted at from 29 to 30c. per lb. by local wholesale houses.

### SPICES.

The pepper market rules stronger, and cable advices quote nutmegs a shade stronger at 21c. for 110's.

### TEAS.

Ceylon tea continues to sell well on spot, but desirable kinds are scarce. One or two agents report a little better business for importation, but this does not appear to be the rule. A London, Eng., letter under date of November 1, stated that a strong demand prevailed for Pekoe Souchongs and Pekoes with ordinary fair liquor, both for home trade and for export, prices being occasionally forced up ¼d. per lb. Pekoe Souchongs at 13 to 14c. are scarce on spot. So are Pekoes at 15½ to 17c. Orange Pekoes and broken orange Pekoes, at 22 to 28c., are exceedingly scarce. The only spot teas of which there appears to be any stock are Pekoes.

The market for Indian teas is also in good condition, advices from Calcutta reporting prices advancing, with low grades being held very firm, and, in some cases, at higher prices. China green teas are still

strong, on account of the demand on New York account.

### FOREIGN DRIED FRUITS.

CURRENTS—There is no particular change to note in the currant market. There have been a few transactions during the week on import account, at steady prices. Locally, a good many currants are still being shipped out to the retail trade. Local quotations are without change.

VALENCIA RAISINS—There has been no business for import during the week, as far as can be ascertained, but there is a little more disposition on the part of wholesalers to buy spot goods. Trade with the retailers is still fairly brisk, with quotations ruling as before.

MALAGA RAISINS—The wholesale houses have now their supply of Malaga raisins in stock. Importations this season appear to be smaller than usual, and the opinion is general that by the end of the season there will be a shortage. We quote: London layers, \$2 to \$2.20; black baskets, \$2.20 to \$2.30; connoisseur clusters, \$2.30 to \$2.40; blue baskets, \$2.50; choice clusters, \$3.25; Dehesa clusters, \$3.50; Royal Buckingham, \$3.60 to \$3.75; Royal clusters, \$4.25 to \$4.50; finest elite, non plus ultra, \$6 to \$6.25.

CALIFORNIA DRIED FRUITS—The price of both apricots and peaches is higher in the primary market. A few orders are being placed for importation by the wholesale fruit dealers, but the wholesale grocers are practically neglecting these goods this year.

PRUNES—A little business is being done in Bosnia prunes for importation. Prices are a trifle lower than they were, but they are now fairly steady. In French prunes and plums prices are higher. Some business is being done in California prunes for importation. Wholesalers report trade good in prunes.

FIGS—There is not much doing. We quote: 1-crown, 17 to 18c.; 7-crown, 25 to 28c.; tapnets, 4 to 4½c.; naturals, in bags, 8 to 8½c.; do, in boxes, 12c. per lb.

CANDIED PEELS—Business is just moderate. We quote: Lemon, 10½ to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

DATES—Wholesalers are booking orders for Halloween dates to arrive at 6½c.

### GREEN FRUITS.

The receipt of new Messinas, and the reduction of \$3 to \$4 per chest in the price of Malagas, has largely stimulated the demand for this fruit. The movement of oranges also shows considerable improvement. Jamaicas are offered abundantly at

**At 5 cents---** This is the price at which  
**SURPRISE SOAP** retails.  
 Your customers get a pure  
 hard Soap---**You** get a good  
 profit.

## BRANCHES—

MONTREAL: Board of Trade Building  
 TORONTO: Henry Wright & Co, 51 Colborne St.  
 WINNIPEG: E. W. Ashley.  
 VANCOUVER: 430 Cordova St.  
 ST. JOHN'S, NEWFOUNDLAND.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

\$1 less than a week ago. Cranberries are 50c. to \$1 cheaper and are in active demand. Sweet potatoes are about done, and are moving quietly at unchanged figures. There is a good city jobbing demand for apples, which are held firmly at unchanged prices. Late pears continue to move actively, the local demand being especially brisk. Stocks at present, in the city, are larger than are usually held at this time of the year. The price is steady at \$2.50 to \$4. The large range noted is due to a wide difference in qualities. Malaga grapes are moving quietly at unaltered figures.

## COUNTRY PRODUCE.

**EGGS**—The demand throughout is excellent. Receipts of fresh-gathered barely satisfy wants, and 20c. is commonly paid. Strictly new-laid bring frequently as high as 22 and 23c. Held fresh and cold stored move quietly at 14 to 15½c. Lined move actively at the same figure. Cases bring from 14½ to 16c. at outside points.

**POTATOES**—Situation unchanged. From 50 to 55c. is paid for car lots, and 60 to 65c. for small lots on the market.

**POULTRY**—Owing to large receipts of geese and turkeys, a large proportion of which are undesirable stock, the feeling is weak, and prices for all but the choicest birds have declined 1c. Receipts of ducks and chickens are fairly large, sufficient for the demand. Wild ducks continue to arrive freely, and are unchanged in price. They range in value from 20 to 25c. for teals and

widgeons, to 60 to 75c. for black ducks and mallards.

**DRIED AND EVAPORATED APPLES**—Though the demand for dried apples noted this week is not as brisk as it was last week, it is sufficient to keep prices steady at 4½ to 5c. per lb. for No. 1 stock and 3½ to 4c. for ordinary stock. The jobbing price is steady at 5½ to 6c. Evaporated apples are also in good demand, and a firm feeling is manifested at 7½ to 7¾c. f.o.b. at country points for car lots. The jobbing price is steady at 8 to 8½c.

**BEANS**—There is a good demand for hand-picked at \$1 to \$1.10. Common stock is weak, with a decline of 10c. noted. The figures now quoted are 70 to 80c.

**VEGETABLES**—A good, all-round demand is noted. Cabbage has advanced 10c. No other changes are noted. We quote as follows: Cauliflower, 75 to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 60c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1 to \$1.10 per bag; butter squash, \$2 to \$2.50; pumpkins, 65c. to 75c.; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

## PROVISIONS.

Receipts of dressed hogs have been so large that the feeling is slightly easier,

though prices have not declined. There is a large local and provincial demand for all smoked meats, which continue firm in value. Long clear is ¼c. cheaper. Stocks of lard are well cleaned up, causing a decidedly firm feeling.

## BUTTER AND CHEESE.

**BUTTER**—Receipts of dairy continue large, forcing a decline of 1c. Creamery is easy at unchanged figures. We quote at outside points: Dairy tubs, 11½c.; prints, 11½ to 12½c.; large rolls, 11½c.; creamery prints, 17 to 17½c.; tubs and boxes, 16¾ to 17½c.

**CHEESE**—The market is firm. Late makes are about ¼c. dearer. We quote: 8 to 8¾c. for early makes, and 9 to 9¾c. for late makes.

## GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The wheat market is steady at 70c. on cars outside for both red and white. There is little activity on the street market on account of bad roads. Practically no rye or oats are offering. We quote: Wheat, white, 74½ to 75c.; red, 74 to 75c.; goose, 71c.; peas, 69c.; oats, 32c; barley, 50 to 51c.; rye, 49c. No. 1 hard Manitoba is steady at 81 to 82c., Toronto freights.

**FLOUR**—Prices are steady and unchanged. We quote: Manitoba patents, \$4.20; Manitoba strong bakers', \$3.90; Ontario patents, \$4 to \$4.10; straight roller, \$3.25 to \$3.35, Toronto freights.

**BREAKFAST FOODS**—No change is noted this week, but an advance is anticipated in

BE SURE AND GET

**BRIGHTON** Canning Co.  
 New Process  
**THISTLE BRAND TOMATOES** — **GARDEN GROWN**

# How's the Stock To-day?

We want your trade in

## CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

**J. McLaughlan & Sons,**  
OWEN SOUND.

### CANADIAN

Manufacturers and Shippers who are not represented in

### WINNIPEG

Will do well to correspond with me.

### E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**  
Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants and Brokers.**

Established 1882.

16 years' experience.

### EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."

Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.

Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

## SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

**HAMS**

**BACON**

**LARD**

**SHORT CUT PORK**

**MESS PORK**

The **Wm. Ryan Co. Limited**

TORONTO

split peas and pot barley. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

#### FISH.

Ciscoes and haddies have again declined. Quite a large proportion of the former arriving on the market are mixed with "blue backs," and some are selling as low as 60c. per 100. Haddies have declined 1c. Labrador herring have advanced 50c. per bbl. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 7c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

#### HIDES, SKINS AND WOOL.

**HIDES**—No change in price. Market weak. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins continue firm at 75 to 80c.

**WOOL**—There is little or nothing doing. Fleece is steady at 15c., unwashed at 10c.

Direct shipment of (Choice Pea Beans.) **CURRENTS** from **PATRAS** just received. Orders solicited. Apply, **JAS. E. SHIELDS**, Board of Trade, **TORONTO**.

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.

Also **SALTPETRE**, car lots or less.

Our extensive

### City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

**Poultry, Butter**  
**Eggs, Dressed Hogs**

**CONSIGNMENTS SOLICITED**

**QUICK RETURNS.**

### D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

76-78-80 Front St. E. - - **TORONTO.**

#### CONSIGNMENTS SOLICITED

Our specialties

**POULTRY, BUTTER,**  
**EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**RUTHERFORD, MARSHALL & CO.**

68 Front Street East, - **Toronto.**

**New**  
**Messina**  
**Lemons**  
300's—360's

**NEW** ALMONDS  
FILBERTS  
SHELLED ALMONDS

**Clemes Bros.**

**BUY NOW AND SAVE**  
**MONEY**

**Sweet**  
**Jamaica**  
**Oranges**  
BARRELS AND  
BOXES

**SEEDS.**

The conditions affecting the price of alsike just now are unique. As a rule, farmers commence in November to market their alsike. Owing to favorable conditions this year, however, it is estimated that fully 75 per cent. of the total production has been marketed. The result is, that the large amounts being exported have tended to weaken the market on the other side of the water, and now sellers are often compelled to reduce prices to make sales. Jobbing-houses here are writing to their shipping-agents throughout the country advising them to restrain shipments as much as possible till New Year's. Only a small proportion of the red clover offering is suitable for export. Much of it is last year's crop, and is lustreless, and, in many cases, mixed with other seed. The demand is such that none but the extra choice to fancy is wanted just now. Medium and low grades are expected to be worth more in a couple of months than at present. Alsike is steady at \$2.50 to \$4.50. Red clover is quoted at \$3 to \$3.75 for last year's and \$3.50 to \$4.50 for this year's crop. The last-mentioned figure is only paid for the finest samples.

**SALT.**

Trade is brisk. Prices are unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

**MARKET NOTES.**

Dairy butter has declined 1c.

Long clear bacon has declined ¼c.

Late make cheese has advanced ¼c.

Cranberries have declined 50c. to \$1.

Marbot and Bordeaux walnuts are cabled 1s. dearer.

Canned tomatoes are quoted 5c. lower, at 80 to 85c. per doz.

A decline of 1c. per lb. is noted for poor grades of geese and turkeys.

An advance equivalent to 1½c. per lb. is cabled in Valencia shelled almonds.

Perkins, Ince & Co. are in receipt of a large shipment of Young Hyson teas.

Jamaica oranges are \$1 cheaper. Messina lemons have declined 50c. per box; Malagas \$3 to \$4 per chest.

The employes of A. F. MacLaren & Co. are working till 11 o'clock every night on "Imperial" cheese, and then are unable to keep up with orders. The firm report that there is a demand better than for a number of years for such imported cheese as English Stiltons and Roquefort and Gorgonzola.

**QUEBEC MARKETS.**

MONTREAL, Nov. 23, 1898.

**GROCERIES.**

THE grocery market has exhibited a fair degree of activity during the week and not a few interesting features. Prominent in this respect has been the pronounced strength in the two great staples, sugar and Barbadoes molasses, both of which point higher, round lots of the latter having sold at an advance of 2c., and before the week is out a rise in the former is confidently predicted. Dried fruits rule fairly steady, despite offers of low-grade off-stalk Valencia raisins, and the same can be said of all other lines, the general demand being quite active. Canned corn is held firmer this week, and there is a fair inquiry for other canned goods.

**SUGAR.**

The advance in the sugar market noted last week has led to a largely increased demand here, owing to an impression that prices may go still higher in the near future, so that buyers have been trying to secure as liberal supplies as possible before this takes place. In fact, another rise before the present week is out will not surprise anyone. Raw has steadily advanced abroad, beet being cabled over 5d. higher in London than it was a week ago at 10s. 3d., while cane is firm and 3d. higher, at 12s. 6d. for Java and 11s. for fair refining. In New York, raw is strong, and holders demand higher prices, fair refining being quoted at 4c., and centrifugal, 96 test, 4½c. Naturally, with such prices as these ruling, recent low offers of New York and other sugars on this market have become absurd.

**SYRUPS.**

Trade in syrups has not been heavy, but prices are steadily held under very light supplies.

**MOLASSES.**

It is needless to repeat that the market for Barbadoes molasses is in an exceptionally strong position. Buyers show more and more anxiety about placing orders as time passes, but they find holders in no mood to consider any idea of concessions. In fact, the latter are disposed to ask more money as the season advances, and did so on Tuesday, demanding a rise of 2c. per gallon before they would consent to talk business, and sales of round lots have changed hands at 31c., against 29c. ten days ago.

**DRIED FRUIT.**

Some culling in Valencia raisins is reported for forward delivery, but the fact has not affected spot prices for really prime fruit, and it is doubtful if they will, for, so far, the low-priced offers have not led to

any great volume of business. It is understood that offers of as low as 3¼c. have been made on common off-stalk fruit, but the majority contend that 4c. is the extreme inside figure at which anything worth buying can be had. Selected raisins are very scarce and so are layers.

California raisins continue firm with no further change to note. A few carloads are expected this week and are offering to arrive at 7½ to 8½c. in a jobbing way for 3 and 4-crown fruit.

Some choice lots of Malaga raisins have been received this week, which certainly show remarkable quality and are meeting a brisk demand.

The currant market continues quiet but firm, late advices from Patras confirming previous reports of strength at that market.

There has been no alteration in prunes, dates, or figs, which remain as last reported, values, generally, ruling firm.

**NUTS.**

Demand for nuts has been of a quiet kind up to the present, but more inquiry is reported this week by jobbers. Values all round are steady.

**CANNED GOODS.**

The possibility of higher prices for corn imparted more activity to the demand for the staple, but, while some are asking more money, orders have been filled this week at 90c., but it is doubtful if they would be repeated, and we now quote at 95c. to \$1. Other canned vegetables have not shown any change, and demand has been fairly active, both for tomatoes and also for canned salmon.

**TEA.**

Tea has ruled fairly active in a jobbing sense, but with no new features. Demand has been mostly for Japan goods that job for 17 to 19c., while some third crop Japans have been moved at 13c. There has been little doing in Ceylons, and the same can be said of green tea.

**COFFEE.**

The coffee market continues steady, the chief movement of the week in bag coffee in the bean being in Maracaibo at 10c., several 25 and 50-bag lots changing hands. Rio and Santos have been offered at 8c., but we have not heard of any business at the price, and as high as 10 to 10½c. is asked for better grades.

**GREEN FRUIT.**

There has been little change in the green fruit market, business being fairly active. Lemons ruled quiet at unchanged prices, while oranges are arriving in first-class quality and meeting a ready sale, especially Jamaica fruit. Pears have been almost motionless, but prices are steady. Malaga grapes are in active request, and values are firm at \$6 to \$7.50 per keg. Cranberries

*Received ex S.S. "BELLONA."*

## Currants

Packed and shipped by Dem Schisas, of Patras.

400	Barrels	Filiatra	-	-	-	4 1/4 c.
400	Half Barrels	Filiatra	-	-	-	4 3/8 c.
1,000	Half Cases	Filiatra	-	-	-	4 1/2 c.
300	Half Cases	Casalina	Finest	Patras	-	5 c.
300	Half Cases,	"Jupiter,"	Fine	Vostizzas	-	5 1/2 c.
100	Half Cases,	"Ambrosia,"	Extra	Choice	Vostizzas	6 c.
25	Half Cases,	"Black Pearls,"	Vostizzas	-	-	Sold

## Malaga Raisins

**W. C. BEVAN & CO.**

300	Boxes	Imperial	London	Layers	-	-	\$1 50
700	Boxes	Connoisseur	Clusters	-	-	-	1.85
800	1/4	Boxes	Connoisseur	Clusters	-	-	.60
250	Boxes	Royal	Buckingham	Clusters	-	-	3.00
150	1/4	Boxes	Royal	Buckingham	Clusters	-	.90
100	Boxes	Imperial	Russian	Clusters	-	-	3.70
50	Boxes	Excelsior	Windsor	Clusters	-	-	Sold

## Hudon, Hebert & Cie.

**MONTREAL**

Our purchases, up to date, of the 1898 pack, of Canadian Canned

## VEGETABLES AND FRUITS

AMOUNT TO

# 43,850 CASES

### Tomatoes

9,000 cases Simcoe  
5,000 cases Log Cabin  
2,000 cases Thistle  
1,000 cases Ice Castle  
1,000 cases Lion L.  
1,000 cases Boulter  
1,000 cases Little Chief

### Corn . . .

3,000 cases Simcoe  
1,000 cases Little Chief  
1,000 cases West Lorne

### Peas . . .

1,750 cases English Garden, Simcoe  
750 cases Early June, Simcoe  
250 cases Early June, Log Cabin  
200 cases Fine French, Simcoe

### Apples—Gallons

1,000 cases Simcoe  
1,000 cases Bowlby  
3,000 cases Empress Queen

### Peaches

50 cases Bowlby, 2-lb.  
25 cases Bowlby, 3-lb.

3,000 cases Simcoe

1,000 cases Little Chief

1,000 cases West Lorne

1,000 cases Delhi

900 cases Aylmer

500 cases Hoegg

## Beans . . .

300 cases Refugee, Simcoe

100 cases Golden Wax, Simcoe

100 cases Crystal Wax, Simcoe

400 cases Baked Beans, Simcoe

125 cases Baked Beans, Log Cabin

500 cases Baked Beans, Red Cross

## Peaches

50 cases Bowlby, 2-lb.

25 cases Bowlby, 3-lb.

## Sundry Fruits <sup>and</sup> Vegetables

125 cases Simcoe Pears

75 cases Bowlby Pears

50 cases Simcoe Sliced Pineapples

300 cases Simcoe Strawberries

50 cases Bowlby Strawberries

525 cases Simcoe Plums

100 cases Simcoe Golden Pumpkins

750 cases Eagle Brand Blueberries

25 cases Log Cabin Succotash

200 cases Simcoe Gallon Tomatoes

**Our sales, up to date, over . . .**

# 30,000 CASES

## HUDON, HEBERT & CIE. - MONTREAL

# Abandoned at Sea, Sinking

Such was the fate of the Steamship "WESTMEATH" and the destiny of 1,095 cases **Anchor Brand Bosnia Prunes**, which we had on board.

Acting promptly, as we always do, within forty-eight hours of the news of the disaster, we had secured, and have now on the way, via New York,

## 1,500

cases, 55 lb. each, **Bosnia Prunes**, again of the renowned **Anchor Brand**.

This is the **Largest Single Shipment** of Bosnia Prunes ever made to Canada, and we offer it for delivery end of December, the expected time of arrival, at the unprecedented figure of

## FOUR CENTS

Those whose orders were booked with us for delivery from our "Westmeath" lot, which was all sold to arrive, have the option of either cancelling their orders or leaving them in our hands for execution, at 4 cents, on arrival of our new shipment. We request them to advise us promptly of their decision.

---

### Hudon, Hebert & Cie., Montreal.

# New Fruits

Full Assortment of Rein's and Bevan's Malaga Raisins—  
Boxes, quarter flats and cartoons—At Lowest Prices.

California Four-Crown and Three-Crown  
Loose Muscatels.

Finest Valencia and Jordan Shelled Almonds.

Close Prices and Prompt Shipment.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

...TORONTO

are in good demand, and the same can be said of Spanish onions.

#### APPLES.

There has been a good demand for apples, No. 1 moving in large lots at \$2.75 to \$3.25, while under grades sell down to \$1.90 to \$2.25. Of course, small lots necessitate an advance on these quotations.

#### FISH.

Cold weather has led to a good inquiry for all descriptions of fish and values generally are steady. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per ½-bbl.

Prepared and smoked fish are steadily held. We quote: Pure boneless codfish, 5½ to 6c. per lb.; dressed or skinless codfish, 4¼c.; soft cured, 3¾c.; dried, \$4 per 112 lb.; boneless fish, 3 to 3½c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bladders, 90c. to \$1.

Fresh fish have met a good demand. We quote: Haddock, 3½c.; Mani-

toba dore and whitefish, 6½c.; pike, 5½c., and B.C. salmon, 13½c. per lb.

#### COUNTRY PRODUCE.

EGGS—There was a fair demand for eggs, and the market is firm. Receipts of strictly new laid were small, and prices for such have an upward tendency.

BEANS—The demand for beans was principally in small lots, and the market, on the whole, was quiet and steady. We quote: Choice hand-picked, 95c. to \$1 a bushel; primes, 85 to 90c.

POTATOES—A fair trade was done in potatoes, and the market was steady at 50c. per bag for choice stock, and at 40 to 45c. for common to fair in car lots.

DRIED APPLES—Continue firm and unchanged.

#### PROVISIONS.

Trade in provisions was chiefly of a small jobbing character, and the market was quiet, without any change in prices to note.

#### FLOUR, GRAIN, ETC.

There was no new feature in the local grain market. The demand for export account is about over, and, in consequence, the tone of the market is easy, and prices have a downward tendency. A few car lots of oats on spot changed hands at 31c. store. Peas were quoted at 68c.; rye, at 56c., and buckwheat, at 50 to 50½c. store. In Mani-

toba wheat, some business was done, and sales of 15,000 bushels of No. 1 hard were made at 71½c. spot, and, for delivery during the balance of the month, it was offered at 71c. afloat Fort William. Ontario red wheat, west, was selling to millers at 70c. per bushel.

The flour market was fairly active and steady. The demand from local and country buyers is still good, and the volume of business is large for the season. We quote: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

There continues to be a scarcity of bran and shorts, and prices are firmly held. We quote: Manitoba bran, \$14; shorts, \$16, and moullie, \$17 per ton, including bags.

The demand for rolled oats in small lots is fair, and the market is moderately active and steady at \$3.60 per bbl., and at \$1.75 per bag.

#### CHEESE AND BUTTER.

Cheese remains steady with demand quiet. Holders here consider that fall cheese is fully worth the money that they are asking for it, and they are not urging sales, firmly believing that British buyers will have to advance their bids. We quote: Finest Ontario fall cheese, 9¼ to

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

# COFFEES ✦ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

9 $\frac{3}{8}$ c.; finest eastern fall cheese, 8 $\frac{7}{8}$  to 9c.; finest French fall cheese, 8 $\frac{7}{8}$ c.; Liverpool cable, 43s. 6d. to 44s. 6d.

Butter was rather steadier this week, a new feature being demand from Vancouver and British Columbia, several inquiries for car lots being noted from that centre since Friday last, for which they are bidding 18c. and 18 $\frac{1}{8}$ c. was refused. We quote: Extra finest creamery, boxes, 18 to 18 $\frac{1}{4}$ c.; extra finest creamery, tubs, 17 $\frac{3}{4}$  to 17 $\frac{7}{8}$ c.; ordinary finest creamery, boxes, 17 $\frac{1}{4}$ c.; ordinary finest creamery, tubs, 17c.; western dairy, tubs, 14 $\frac{1}{4}$  to 14 $\frac{1}{2}$ c.

### MONTREAL NOTES.

Round lots of Barbadoes molasses have sold at 2c. advance.

Sugars are held firm, with the possibility of an advance before the week is out.

Demand for both creamery and dairy butter from the Pacific Coast has been a feature of the week.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Nov. 22, 1898.

**W**HOLESALE grocers continue very busy. The coming of the holiday season and the close of navigation being near, continue to make things active. There is much complaint on the part of

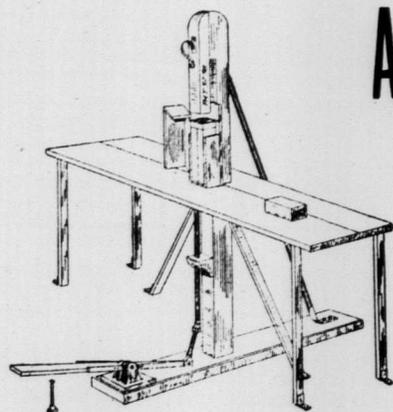
merchants because of the delay in getting freight from the west, and the winter port business is largely blamed, though it was bad before there was much movement in this way. The west side is a very busy place. The first steamers have arrived, and are larger boats than have been here in former seasons. Coal has arrived during the past week very freely, particularly by schooner, and that is a busy line. Hard coal is selling from \$4.50 to \$5.25. Tea is being received by our dealers in large shipments both via Suez and via C.P.R. Cheap China is largely giving way to Ceylons and Indians, particularly blends. The larger quantities of the latter are blended here and add much to the labor connected with this business.

**SALT**—A schooner load of Liverpool coarse salt landed this week from Boston. The demand is light. There are ample stocks held of both coarse and factory filled, and regular shipments will begin the last of the month, coming by the weekly steamer from Liverpool. There is a fair sale for Canadian grades. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per

bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—While prices are high, values are still low, as compared with the figures these goods could be replaced for, but fair supplies are held, and the desire to sell is greater than that for profit. In salmon, particularly, is this true. In vegetables, packers have little to offer, and, in corn and tomatoes, practically nothing. Canned meats have fair sale at even prices, but the season is late. Mincemeat has a larger demand each year. The small cartoon is particularly a favorite, and the concentrated, in small pails, is rapidly coming into favor. These grades are preferred to the wet. Oysters have a better demand, and grated pineapple is a seller.

**DRIED FRUIT**—There is a good sale, the seeded raisins, in packages, are popular, and all raisins are moving freely. Both Valencias and Californias are still being received, and Malagas are shortly expected. Further shipments of figs are to hand. Prices are rather higher, but are well below present import prices. Currants are active at even figures. In evaporated apples there has been considerable interest, owing to the advance west,



## Armada Tea Packer and Simplex Mixer

Said Mr. Mathewson, of J. A. Mathewson & Co., Wholesale Grocers, Montreal:

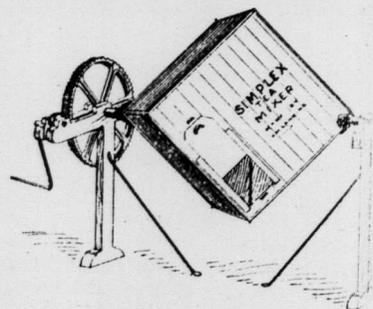
"The only way to pack tea is in lead foil, and the Armada Tea Packer is the only machine that can do the work right and proper."

For prices, write

### A. H. Canning & Co.

57 Front Street East

TORONTO.



and the fact that at any price they seem scarce. Dealers are, however, not inclined to buy at present figures, hoping for lower values later. Dried are quiet; there are but few here; it is yet early for new ones. Onions are getting quite well cleaned up, particularly in grocers' hands, and prices are higher.

**SUGARS**—Canadian prices are firmer, but foreign sugars seem hardly as firm. Trade is quite active, and the latter grade is working into consumption, though, as yet, imports have not been very large or general among the merchants.

**MOLASSES**—There is no excitement, though values are very firm, and rather higher prices are expected. Barbadoes is in very light supply, and in all grades market will be well cleaned up before new arrives. A small direct cargo of Porto Rico, the last of the season, is due. Some good values have been received via Boston. In syrups there is a fair sale at rather higher figures.

**PRODUCE**—Eggs continue to be scarce and price is again marked up. Hennerly eggs are in particular demand at big figures, retailing as high as 30 to 35c. Held eggs are not largely used here. Butter, while showing good sale for best stock, is still handicapped by the quantity of poor offered. Cheese in local market, while firmer, is still low.

**FISH**—This has been an active line, the difficulty being to get stocks of dry cod. Pollock are higher, and pickled herring are still behind in supply. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.35 to \$3.40; pollock, \$1.45 to \$1.50; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.

**FLOUR, FEED AND MEAL.**—If flour shows any change, it tends easier, though local market shows no change. Fair sales reported. Feed is very difficult to get. The large sale of cornmeal continues at low figures. Oatmeal rather firmer, as are oats. In beans, there is some interest, but for some time sales have been light. Beans are being sold here below western prices. Barley is higher than for years, and firmly held. Split and blue peas both tend higher. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$18 to \$19; bran, \$16 to \$17; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas,

“THE GROCER'S MANUAL.”—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

**FRESH FROZEN FISH, ETC.**

Smelts, Salmon, Bass, Mackerel, Tomcods, Trout, Canned Lobsters and Blueberries, packed by

W. S. LOGGIE & CO., Limited, Chatham, N.B. (52)

**FANCY MOUNT ROYAL MILLS**

INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACE  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACE

D. W. ROSS CO. **RICES**  
Agents

**COWAN'S**

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

THE MOST NUTRITIOUS COCOA.

**EPPS'S  
GRATEFUL—COMFORTING  
COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

BORAX  
SALTPETRE  
SAL SODA  
BI-CARB. SODA

Wholesale Quantities Only.

**E. FIELDING,**

34 Yonge St., TORONTO

..OUR..

**Matches**

GIVE A CLEAR BRIGHT FLAME

Every one lights and no heads to fly off.  
Give no disagreeable odours.  
They are sure fire and full count in every box.



The interests of your "Customers" must be looked after, and you can find none better to give perfect satisfaction than . . . . .

The Diamond Jubilee Matches  
Kept by all Leading Grocers.

**Boeckh Bros. & Company**  
Brushes, Brooms and Woodenware  
80 York Street, TORONTO, ONT.



\$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

S. H. Jones, P.E. Island, has, this fall, shipped 10,191 lambs and sheep and 4,200 geese.

The new sardine factory at Letang, N.B., established by J. Sutton Clark, is now running.

The pack of sardines, both in eastern Maine and Charlotte county, N.B., has been very large this season.

Plaster is now being shipped from Albert county, N.B., to New York by steamer, in place of sailer, as for many years past.

I. C. Bowman, the local agent for Rice's salt, reports the sale of a car. This is the first to come here. With this sample lot to hand, a good future trade is expected.

Quite large shipments of herring have been forwarded by Parker, Eakins & Co., Yarmouth, via St. John, for the west as far as Chicago, the C.P.R. quoting low rates. Some 14 cars have so far been shipped.

Quite large shipments of "Fossil" flour are going forward from Castlereagh Lake, N.S. They have an output of about 10 tons per day. It is used in the manufacture of rubber, dynamite, asbestos, and the better grades in the arts and sciences.

T. J. Dillon, of Charlottetown, P.E.I., has shipped 18,181 boxes of Island cheese to England this season, and 9,864 from New Brunswick and Nova Scotia, valued at over \$160,000, and has still some 8,000 boxes on hand.

FINE SAMPLES OF RAISINS.

Some remarkably handsome sample packages of Malaga table raisins were shown this week by S. H. Ewing & Co., Montreal. The fruit was not only attractively packed, but delicious both to the eye and palate, the clusters being remarkably large and the raisins luscious. In fact, taken altogether, the sample constituted an unusually fine lot of fruit goods that reflected credit on their packer, F. de PaLuque, the brands being "Extra Imperial" clusters, "Extra Royal" clusters and "Extra Dessert" clusters.

Laporte, Martin & Cie. are advertising a list of fine specialties for the holidays.

The new creamery at Carleton Place has been completed, and butter-making has commenced.

Laporte, Martin & Cie., who have secured the agency for Canada of the natural tonic wine "St. Lehon," report considerable demand for this new tonic.

DOMESTIC CIGARS AS GROCERS' SPECIALTIES.

KIPLING'S retort, "That woman is only a woman, but a cigar is a smoke," whilst not very complimentary to the fair sex, contains more than a grain of truth. There are cigars, and cigars, imported cigars, domestic cigars, and half-breed cigars, but it is only of domestic cigars this article will treat. We can dispense with the imported article in a few words. In fact, they are fast becoming a luxury. And why should they not? Why can't a man make as good a cigar in Montreal or London as in New York or Boston? The leaf is the same. The only difference is the place of making; and smokers are more and more realizing this, and, as they realize it, they are giving home-made goods the preference.

But domestic cigars, like domestic servants, need proving before praising. Recommendations are, alike, useless in both cases. Nevertheless, a good domestic, in both senses, is a jewel in any household.

The domestic cigar trade is now firmly established as one of our staple industries. There are in the Dominion about 170 cigar factories, scattered from Halifax to Vancouver. Montreal is the largest centre, but London, Ont., is a good second, and nearly every town of importance has its local factory, which, in many instances, enjoys national reputation. The total quantity of leaf used was 2,000,000 pounds, on which the duty paid was \$416,000. The quantity of cigars manufactured last year was 108,000,000, of which 61,000,000 were sold, producing an increase of \$30,000 in duty.

Why has the cigar trade been monopolized by saloons, barber shops, and cigar stores? That it is so must be admitted, and at the same time it is to be regretted that the grocery trade has lost this profitable specialty. There is a good profit for the retailer, and a well dressed case of cigars is an attraction in any store. Besides, why should a man buy his plug at the grocer's and run across the street to his barber's for a good cigar? If the grocer can sell good tobacco, why not cigars? If it pays to sell tobaccos, why not cigars?

From the manufacturer's point of view, the grocery trade is one for which it is well worth catering. Grocers, as a rule, buy on short time and pay promptly. They do not buy in as large quantities as some dealers, but generally buy every month and pay within 30 days. Is it not better to sell a small bill often and get paid for it, than do as some firms do, force their goods on un-

willing or indifferent customers and get paid as they see fit, and, in many cases, not at all. Long credits and poor advertising have had a great deal to do with bringing the cigar trade to its present position.

Why should not cigars be advertised the same as any other goods? What connection is there between a cigar and a painted beauty in tights displaying a neat ankle? There is a connection, or someone is doing a lot of blundering. The almost universal "ad." for a cigar at the present time suggests the above. Whatever the cause, it is time there was a change. Good, clean, business advertising should be applied to the cigar trade, as in all other businesses, and the manufacturer who first recognizes this, and follows it up persistently, will find it greatly to his profit. And why not advertise it in connection with groceries? Let him show the grocer that it is to his interests to keep a good line of cigars, and he will keep them. But the manufacturer has to cultivate this trade. It will grow with cultivation; without, it will die.

Many manufacturers will line the inside of a barber shop or cigar store with mirrors, with a glass or brass sign for the front. Then a show-case is added. All this to get him to handle a certain brand of cigars, and, in many cases, said shop does not exist more than six or twelve months.

Why not do the same for good live grocer? Fix him up with a nice show-case or two, and do a little advertising specially for his benefit. Then he will sell your goods and pay you, and it will not cost you as much as plate mirrors, etc., and your returns will be prompt and sure.

Many grocers do not pay as much attention to specialties as they should. Their time is too much taken up with necessities, whilst frivolous luxuries are left for the departmental store or bookstore, all to the grocer's loss.

Grocers, as a rule, do more work in proportion to their profits than any other class of business men, and most of it is their own fault. More attention to the profit on different lines of goods would soon convince them that it is not always the bulkiest that is the most profitable article.

"Our 'Richard' brand has been a favorite, and the demand increases constantly," say Laporte, Martin & Cie.

"Couvert" is the brand of champagne Laporte, Martin & Cie. are agents for. It has been awarded a diploma of honor at this year's Exhibition in Toronto.

SITUATION WANTED.

AS BOOKKEEPER, ADVERTISING WRITER and designer, by printer—can look after printing and advertising schemes of large firm. Address, "Printer," care THE GROCER, Toronto. (47)

The Following Brands  
Manufactured by  
**The American Tobacco Co.**  
OF CANADA, Limited.  
Are sold by all the Leading Wholesale Houses

**CUT TOBACCOS**  
OLD CHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.

**CIGARETTES**  
RICHMOND STRAIGHT CUT.  
SWEET CAPORAL.  
ATHLETE. DERBY

**COTTAM BIRD SEED** and Bird Bread,  
manufactured under six patents. Reliable  
standard goods; nothing to approach them for  
popularity and value. All wholesalers.

The  
**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,  
Cor. Market and Colborne Sts.,  
TORONTO.

We make a specialty of handling

## Domestic Fruit

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

### FRUIT AUCTION SALES

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

### McWILLIAM & EVERIST

Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

## THE Select Back

is one of the choicest cuts of Bacon  
that we are offering. Sugar Cured,  
almost boneless, and very cheap in  
price. This is one of the most econom-  
ical lines of Cured Meats that you  
can handle, and it will please the most  
exacting customer.

### F. W. FEARMAN

Pork Packer HAMILTON

Fancy Jersey Sweet Potatoes  
Canadian Chestnuts  
New Eleme and Tap Figs  
WRITE for PRICES.

You might as well participate in the steady  
ready sale of

## TARTAN TEA

What pleases your customers will please you.

**Balfour & Co.** Wholesale Agents **Hamilton**

WE  
WILL  
BUY  
YOUR  
DRIED  
APPLES.

## Ready Lunch Beef

A SELLER ALL THE YEAR ROUND.

Handsome Packages.

Hanger in each case.

## LEONARD BROS.

Wholesale

St. John, N.B. and Montreal

..Fish  
Merchants



## Dewar's Famous Scotch

Can be had from . . . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

The Great Hit of the fruit season is the

## "MAPLE LEAF" BRAND

Ask your wholesale house  
for them.

SEEDED RAISINS.

WE ARE OPEN FOR A CARLOAD OF

## First-Class Dairy Butter

also for a few cars Pickled Eggs and Finest  
Dressed Poultry.

### F. R. Stewart & Co.

Wholesale Provision Merchants,

VANCOUVER, B. C.

### HUGH WALKER & SON

Direct Importers and  
Commission Merchants

GUELPH, ONT.

### SCOTCH FINNAN HADDIES.

...AGENTS FOR...

Booth's Baltimore Oysters

YOUR ORDERS SOLICITED.

# Blue Label Tomato ..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.



Prepared by . . .

**Curtice Brothers Co.**

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

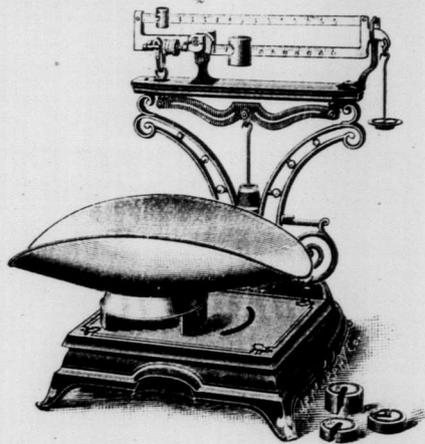
# BUY AND KEEP THE BEST. TIGER STOVE POLISH



The largest box and the best Stove Polish in Canada for the money.

Sold by all dealers.

**The F. F. DALLEY Co., Limited**  
Hamilton, Canada.



JUST A FEW OF THE REASONS WHY  
YOU SHOULD USE

# Fairbanks Standard Scales

Because they are the most accurate.  
Because you can secure a style just suited to your use.  
Because they are less liable to get out of order.  
Because they are the most durable.  
Don't be misled into paying an exorbitant price for a scale to do the work which your brains were made for doing. We have scales that will save you money. Send for Catalogue.

**THE FAIRBANKS CO.**

749 CRAIG STREET, MONTREAL

## Defiance

### Canned Lobster

BEST IN THE MARKET  
1-lb. talls.  
Cable brand, talls and flats.

**J. & R. McLEA**  
General Commission Merchants  
MONTREAL.

**J.Y. GRIFFIN & CO.**  
Wholesale Produce  
...and...  
Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.  
Prompt returns.

131 Water St. P. O. Box 28  
VANCOUVER.

ASK FOR

# MOTT'S

# CURRENT MARKET QUOTATIONS

November 23, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Dairy, choice, large rolls, per lb	15	13 13½	12	14
" " pound prints	14	14½	17	18
" " tubs, best	13	14	16	18
" " tubs, second grade	10	11	12	15
Creamery, tubs	20 20½	18 18½	18	20
" prints	21 22	19 20	20	22
Cheese	9 9½	9 9½	8½	9

## CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Apples, 3's	\$ 90 \$1 00	\$0 85 \$0 90	\$1 00 \$1 10	\$1 15 \$1 25
" gallons	2 40 2 75	2 00 2 20	2 25 2 50	3 00 3 25
Blackberries, 2's	1 40 1 70	1 40 1 70	1 50 1 80	1 80 2 00
Blueberries, 2's	80 90	75 85	85 95	90 95
Beans, 2's	70 95	70 95	90 95	90 90
Corn, 2's	95 1 00	90 1 00	85 90	90 80
Cherries, red, pitted, 2's	2 00 2 35	1 85 2 25	2 30 2 40	1 75 1 90
Peas, 2's	70 80	70 80	80 90	90 90
" sifted	80 90	80 90	1 10 1 15	1 00 1 00
" extra sifted	1 00 1 00	1 25 1 20	1 25 1 25	1 15 1 15
Pears, Bartlett, 2's	1 50 1 75	1 50 1 75	1 70 1 80	1 80 1 80
" " 3's	2 25 2 40	2 00 2 40	2 50 2 60	2 40 2 50
Pineapple, 2's	2 10 2 40	2 40 2 50	2 15 2 25	4 50 5 00
" 3's	2 50 2 60	2 50 2 60	2 50 2 60	5 00 5 00
Peaches, 2's	1 75 1 90	1 50 1 60	1 65 1 70	1 60 1 60
" 3's	2 50 2 75	2 40 2 60	2 50 2 75	2 25 2 60
Plums, green gages, 2's	1 50 1 55	1 30 1 55	1 30 1 60	1 40 1 40
" Lombard	1 30 1 50	1 20 1 50	1 30 1 50	1 40 1 40
" Damson, blue	1 10 1 30	1 00 1 40	1 10 1 30	1 00 1 00
Pumpkins, gallon	75 85	70 80	90 1 00	1 00 1 00
Raspberries, 2's	2 10 2 25	2 10 2 25	2 10 2 25	1 40 1 60
Strawberries, 2's	1 50 2 00	1 50 1 70	1 65 1 75	1 40 1 60
Succotash, 2's	1 10 1 15	1 15 1 15	1 10 1 15	1 10 1 10
Tomatoes, 3's	90 95	85 90	95 1 00	1 10 1 10
Lobster, talls	2 50 2 95	2 50 2 50	2 60 2 60	2 00 2 00
" 1-lb. flats	2 75 3 00	3 00 3 00	1 25 1 30	1 30 1 30
" ½-lb. flats	1 30 1 35	1 30 1 35	1 25 1 35	1 30 1 30
Mackerel	1 15 1 25	1 40 1 60	1 40 1 50	1 20 1 30
Salmon, sockeye, talls	1 30 1 45	1 50 1 60	1 30 1 35	1 30 1 30
" " flats	1 20 1 25	1 50 1 60	1 25 1 25	1 25 1 25
" " Horseshoe	1 20 1 25	1 50 1 60	1 25 1 25	1 25 1 25
" " Clover } talls	1 20 1 55	1 60 1 60	1 15 1 25	1 10 1 10
" " Leaf } flats	1 45 1 45	1 60 1 60	1 15 1 25	1 10 1 10
" Cohoes	95 1 00	1 15 1 20	95 1 00	95 1 12
Sardines, Albert, ¼'s	10¼ 11	13 14	15 15	15 15
" " ½'s	20 21	20 21	20 21	20 21
" " Sportsmen, ¼'s	11½ 12	12½ 12	12 12	12 12
" " ½'s	19 20	21 20	21 21	21 21
" " key opener, ¼'s	10 11	10½ 11	16 16	16 16
" " ½'s	16 18	18½ 23	10 11	11 11
" " other brands	23 35	16 17	16 17	17 17
" " P. & C., ¼'s	23 25	23 25	23 25	25 25
" " ½'s	33 36	33 36	33 36	36 36
" " American, ¼'s	4 5	5 5	4 5	5 5
" " ½'s	9 11	11 11	10 11	11 11
" Mustard, ¼ size, cases	9 00 11 00	10 00 11 00	10 00 11 00	10 00 11 00
" 50 tins, per 100	9 00 11 00	10 00 11 00	10 00 11 00	10 00 11 00
Fruit in glass jars	1 40 1 50	1 15 1 60	1 10 1 10	1 15 1 15
Haddies	1 45 1 45	1 20 1 60	1 10 1 10	1 85 2 00
Kipperd Herrings	1 45 1 45	1 20 1 60	1 10 1 10	1 85 2 00
Herring in Tomato Sauce	1 45 1 45	1 20 1 60	1 10 1 10	1 85 2 00

## GREEN FRUITS

Oranges, Late Valencias	6 00	7 00	6 25	7 00	3 00	4 00
Jamaica, per bbl	5 00	6 00			6 00	6 50
Lemons, Verdilla, per box	8 00	9 00			6 00	9 50
" Malaga, per chest			3 00	3 50		
" Messina, new, p. box	2 00	2 25	1 40	1 70	1 50	2 25
Bananas, per bunch	3 00	4 00	2 00	3 00	1 00	2 00
Apples, per bbl	7 00	8 00	7 00	8 00	6 50	7 50
Chamberries, per bbl			25	50		
Canadian Pears			25	35		
" Grapes			25	35		
Red Peppers	2 50	3 00	2 00	2 25	3 00	3 50
Sweet Potatoes, bbl	6 00	7 50	6 00	7 50	5 00	7 00
Malaga Grapes, per keg	1 25	1 50				
Cal. Peaches (20-lb.)	1 50	2 00				
Plums (4-basket)	30	50			40	50
Tomatoes, Can., per basket	4 00	8 00	2 50	4 00		
Pears, late varieties, per bbl			1 10	1 15		
Spanish onions, per crate			1 10	1 15		

## SUGAR

Granulated (St. Lawrence, Redpath)	\$4 40		\$4 68	4½	4½	5½	5¼
Granulated, Acadia	4 40		4 68		4½		
Pans lump, bbls. and 100-lb. bxs	5 52½		5 68	5¾	6		
" in 50-lb. boxes	5 65		5 78				
Extra Ground Cing, bbls.	5 15		5 50			7	
Powered, bbls	4 90		5 10	5¾	6	6¾	
Powerix	4 15		4 43				
Cream	4 08½		4 43				
Extra bright	4 06¼		4 33	3¾	4	4½	4¾
Bright coffee			4 23	3	3½		
N. 3 yellow	3 71¼		4 03	3½	3¾		
N. 2 yellow	3 58¼		3 83				
Demerara			3 60				
Imported yellow			3 85				

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Syrups				
Dark		\$0 00 \$0 00		
Medium		30 32		3 3½
Bright		35 37	34 35	3¼ 3½
Honey		40		
" 25-lb. pails	90	1 00		
" 38-lb. pails	1 20	1 40		

Molasses				
New Orleans	31	24 45	26 28	35 45
Barbadoes	32		28 30	48 50
Porto Rico	23 25	38 42	32 34	40 40
Antigua	22 23		25 28	
St. Croix			27 28	

## CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40	\$1 50	\$1 50	\$1 65	\$1 75
" " 2-lb. cans	2 65	2 50	2 60	2 50	2 65	3 00
" " 4-lb. cans	5 10					
" " 6-lb. cans	8 60		8 00	8 75	9 25	
" " 14-lb. cans	18 55	18 00	20 00	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 00	3 25	3 00
" " 2-lb. can	6 70	6 75	7 00	5 80	6 00	6 50
English brawn, 2-lb. can	2 80	2 60	2 80	2 75	2 80	2 75
Camp sausage, 1-lb. can			2 50	2 50		
" " 2-lb. can			4 90	4 00		
Soups, assorted, 1-lb. can	2 00		1 50	1 50	1 50	
Ducks, per lb.	3 00		2 20	2 25	2 30	
Soups and Boull., 2-lb. can	2 00		1 80	1 75	1 80	
" " 6-lb. can			4 50	4 25	4 50	
Sliced smoked beef, ½'s	1 70	1 65	1 70	2 00		
" " 1's	2 25	2 40	2 95	3 25		

## COUNTRY PRODUCE

Eggs, fresh gathered	23 24	19 20	15 16	15
" held	15 16½	14½ 15	13 14	14
Poultry—chickens, dressed	*5 8	25 40	25 60	25 60
Geese, per lb.	*8½ 9	30 5½	50 70	40 60
Turkeys, per lb.		5 8	10 14	
Game—Hares, per pair			25 30	
Honey, comb, per doz	1 50 1 75	80 1 50	1 50 1 75	
" light color, 60-lb. tins	7 7½	6 6½	7 8	
" " 5 and 10-lb. tins	7 8	7 8	8 10	
" buckwheat	*5 6½	2 3	5 6	

## FRUITS

Foreign—				
Currants, Provincials, bbls	4¾	4¾	4¾	5½
" " ½-bbls	4¾	4¾	4¾	5½
" " Filiatras, bbls	4¾	4¾	4¾	5½
" " ½-bbls	4¾	4¾	4¾	5½
" " cases	4¾	4¾	4¾	5½
" " ½-cases	4¾	4¾	4¾	5½
" Patras, bbls				6 7
" " ½-bbls				6 7
" " cases				6 7
" " ½-cases				6 7
Vostizzas, cases	5½	6½	6	7
Dates, boxes	5 6	6 6	6 6	6 6
Figs, 10-lb. boxes, per lb.	15 20	17 28	18 20	20 20
" Tapanets, per lb.		4 4½		
" Naturals, per lb.		8 8½		
" Naturals, boxes		12		
Prunes, California, 40's	11 10	11 10	12 12	
" " 50's	9¼ 8½	9¼ 8	9 9	
" " 60's	8 8	8½ 7	8 8	
" " 70's	7½ 7½	7½ 7	7 8	
" " 80's	7 7	6¾ 7	7 7	
" " 90's	6½ 6	6½ 6	6½ 6	
Raisins, Valencia, off stalk	4 4½	4½ 5	5 5½	6½
" Fine oil stalk	4½ 4½	4½ 5	5½ 5½	6½
" Selected	5½ 5½	5½ 6	6 7	7
" Layers	5½ 5½	6½ 6	6½ 8	8½
" Sultanias	11 13	11 15	10 12	10 12
" California, 2-crown				
" " 3-crown	7½ 7½	7½ 7	7 7	7 7
" " 4-crown	8½ 8½	8½ 8	8½ 8	8 8
" Malaga, London layers	1 50	2 00	2 10	
" " Black baskets		2 20	2 30	
" " Blue baskets		2 30	2 50	
" " Con. Clusters		2 30	2 40	
" " Choice		2 50	2 60	
" " Ex. Dessert		3 25		
" " Royal Buck'm		3 60	3 70	
" " Clusters		4 25	4 50	
" " Finest Elite		6 00	6 25	

## PROVISIONS

Dry Salted Meats—				
Long clear bacon	7½	8	7¾	8¼
Smoked Meats—				
Breakfast bacon	12	11	12	
Rolls	9	8½	8¾	9½
Hams	10½	13	10½	11½
Shoulder hams	10	8	8½	8
Backs				



# MORE PROFIT FOR YOU.

When you can buy goods at anything below the regular price, it is so much extra profit for you. Now's your chance—we have too much stock--good salable stock--but we want to reduce it before stocktaking. Here is a partial list of goods that we have made a big cut off the regular prices :

Odd Dinner Sets (printed and gilt).	100 Pairs Sample Ewers and Basins, Doulton's Richest Patterns and Decorations.	22 Crates Printed Tea Sets, Blue, Pink and Brown.
Odd Chamber Sets.	China Moustache Cups and Saucers.	100 Crates Printed Dinner Sets, 97 Pieces (assorted colors).
Printed Cups and Saucers (assorted colors).	China, Ladies' Fancy Cups and Saucers.	20 Crates Chamber Sets, 10 pieces.
Printed Plates (assorted colors).	China Breakfast Cups and Saucers	20 Crates Chamber Sets, 6 pieces.
Printed Meat Dishes.	China After-Dinner Cups and Saucers.	60 Cases Glassware.
Printed Covered Vegetable Dishes.	China Chocolate Cups and Saucers.	30 Well Assorted Cases of Fancy Lemonade Sets.
Cream Jugs (from 48c. doz.).	China Mugs (gold band).	20 Cases Assorted China.
Water Pitchers (from \$1.20 doz.).	China Plates (tea size).	Odd China Tea Sets.
Printed Basins.	China Plates (Breakfast size).	Odd China Breakfast Sets.
Printed Ewers.	China Plates, bread and butter.	Odd China Dessert Sets.
Printed Chambers.	China Berry Sets.	Cheap China Tea Sets, from \$2.50 up.
Printed Pails.	China Ice Cream Sets.	
Printed Soaps.	China Cream Jugs.	
Printed Sponge Trays.	Job lots of staple and fancy lines to retail at 5, 8, 10, 15, 25c.	
800 Doz. White China Plates (all sizes).		
50 Doz. White China Plaques, for painting.		

## THE JOHN L. CASSIDY CO.

LIMITED

339-341 St. Paul St.

MONTREAL

A Little Drink Now and Then,  
Is Relished by the Best of Men.

WHEN THIS WAS WRITTEN IT WAS MEANT FOR SUCH GOODS AS WE PUT BEFORE YOU TO-DAY.

## Big Ben Scotch Whisky

A special blend of the finest Highland Malt, 10 years old, as supplied to the House of Commons, in England. We now import this fine old whisky direct, and we can supply you at the lowest possible price.

## Duke of Cambridge

Very rare, selected old Scotch whisky; extra special liqueur. No house which caters to the best trade should be without "The Duke."

## Gonzalez Old Brandies

1 STAR  
V.O.

V.S.O.

3 STARS  
V.S.O.P.

Fine old liquor, as delicious to the palate as it is wholesome to the system.

## P. Hoppe . . . Night Cap Pure Holland Gin

Put up in both styles, black and white bottles. We call your attention to our sample size, 48 in a case—It is a seller. This brand is known the world over, and is considered one of the best.

We are agents in Canada for the Gonzalez Brandy and Hoppe Night Cap Gin—**Special prices will be given to importers.**

With such goods in stock, you could say, without fear of contradiction, that you have the very finest the trade can offer.

We carry all other standard brands of liquors, and our assortment of Wines and Fancy Groceries is complete.

We will be pleased to send you samples and give you prices on application.

# L. CHAPUT, FILS & CIE.

**Montreal.**

IT IS ABOUT TIME TO THINK ABOUT PREPARING  
YOUR STOCK FOR

# "Christmas and New Year's Trade."

We have on hand a full and well assorted supply of **WINES, LIQUORS, etc.,** for the holidays.

We will recommend very specially the following lines, viz.:

"BRANDY,"	"Fine Champagne,"	P. RICHARD brand, in bottles.
"BRANDY,"	"Fleur de Cognac,"	P. RICHARD brand, in bottles.
"BRANDY,"	"V. S. O. P."	P. RICHARD brand, in bottles, $\frac{1}{2}$ and $\frac{1}{4}$ bottles.
"BRANDY,"	"V. S. O."	P. RICHARD brand, in bottles.
"BRANDY,"	"V. O."	P. RICHARD brand, in bottles, $\frac{1}{2}$ and $\frac{1}{4}$ bottles.
"BRANDY,"	"V. O."	P. RICHARD, flasks and $\frac{1}{2}$ flasks.
"BRANDY,"	"V. O."	P. RICHARD, in fancy decanters, large and small.

The above brand, also, in Hhds., casks, octaves and  $\frac{1}{2}$  octaves.

All those Brandies are guaranteed to be pure by analysis, and to be equal, if not superior, to the best known brands.

We have cheaper lines of goods, which we claim to be unequalled in quality for the price—they are:

"COUTURIER"	brand, in bottles, $\frac{1}{2}$ bottles and $\frac{1}{4}$ bottles.
"COUTURIER"	brand, in flasks and $\frac{1}{2}$ flasks.
"MARION"	brand, in bottles, $\frac{1}{2}$ bottles and $\frac{1}{4}$ bottles.
"MARION"	brand, in flasks and $\frac{1}{2}$ flasks.

Also in draught, quarter casks, octaves and  $\frac{1}{2}$  octaves.

We are the Sole Agents in CANADA for the

## "ST. LEHON TONIC WINE."

Recommended by medical authorities as the purest, most reliable tonic wine.  
We will publish, later on, certificates of analysis, by our leading analysts.

### "CHAMPAGNE."

We are the agents for the

## "COUVERT" Brand.

The brand has been awarded the Diploma of Honor at this year's Toronto Exhibition; we need not say anything more about it. "THIS SPEAKS FOR ITSELF."

We have also in stock a full assortment of all other well-known brands of Liquors and Wines, but we recommend specially above lines, which will give you, we guarantee, every satisfaction.

WRITE FOR PRICES AND SAMPLES. (We Deliver Goods Promptly.)

# LAPORTE, MARTIN & CIE.

WHOLESALE GROCERS, MONTREAL

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**A**NDRE FAUVEL, grocer, Hawkesbury, Ont., has compromised at 25c. on the dollar, cash.

P. Sirois, general merchant, Riviere St. Jean, Que., has assigned.

M. Searles, general merchant, Frankford, Ont., has obtained an extension.

E. C. Bush, general merchant, Swan Lake, Man., is "reported away."

C. L. Shannon, grocer, seeds, etc., Napanee, Ont., has assigned to Alfred Wright.

C. A. Leger, general merchant, Lake Megantic, Que., is offering offering to compromise.

C. E. Sasseville & Frere, general merchants, Ste. Anne des Monts, Que., have assigned.

F. C. Paddell, fruit dealer and confectioner, Winnipeg, has assigned to L. Verhooven.

Laplante & Frere, grocers etc., Lachine, Que., have compromised at 15c. on the dollar, cash.

A meeting of the creditors of C. A. Leger, general merchant, Lake Megantic, Que., has been called.

Narcisse Brault, general merchant, North Stanbridge, Que., has compromised at 25c. on the dollar, cash.

A chattel mortgage on the estate of Geo. A. Strowger, crockery dealer, Brantford, Ont., has been foreclosed.

Donald McEachren, general merchant, Clifford, Ont., has assigned to James Brophy, Toronto, and a meeting of his creditors will be held on November 25.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Robert & Frere, grocers, Longue Point, Que., have dissolved.

Smith & Ford, grocers, Vancouver, have dissolved, J. S. Smith continuing.

The Alexander Co., general merchants and fish dealers, Point St. Peter, Que., have dissolved.

D. D. Munro & Co., grocers, Montreal, have dissolved, David D. Munro, continuing; style unchanged.

Ham & Crawford, grocers and butchers, New Denver, B.C., have dissolved, Geo. W. Crawford continuing.

Delina Savard and Delina Verret have registered partnership as grocers, under the style of C. Martel & Co., Quebec.

**SALES MADE AND PENDING.**

J. K. Campbell, grocer, Vancouver, has sold out.

The stock of E. Angers & Co., grocers, Quebec, has been sold at 55c. on the dollar.

Grimes & Oliver, grocers and liquor dealers, Ottawa, Ont., have sold out their grocery stock.

The assets of Pierre Maltais, general merchant, Murray Bay, Que., are advertised for sale on November 30.

The executors' sale of the stock of Pigot & Bryan, wholesale and retail crockery merchants, London, Ont., is advertised.

**CHANGES.**

The stock belonging to the late James Hart, grocer, Picton, Ont., has been sold to George Hart.

John Stibbs, baker and confectioner, Bradford, Ont., has sold his bakery business to John Cottrell.

George Hirschfield, pork dealer, Halifax, N.S., has registered consent for his wife, Sophia Hirschfield, to do business in her own name.

M. Caroline Lelievre, wife of L. J. Prosper Massicotte, has registered as proprietress of P. Massicotte & Co., grocers, Montreal.

**FIRES.**

John Gibb, grocer and flour and feed dealer, Elora, Ont., has been burned out.

**DEATHS.**

George Trench, East Toronto, is dead.

Edwin Morrish, grocer, Galt, Ont., is dead.

Ferdinand Morrisette, general merchant, St. George, Que., is dead.

**NEW PORK-PACKING FACTORY.**

Operations have been commenced in the new pork-packing factory, erected this summer for the Park-Blackwell Co., of Toronto, Limited.

These new works, which are situated at the foot of Bathurst street, Toronto, are thoroughly modern in all respects. The main building contains three storeys and a basement, and is 100 feet long by 50 feet wide. The annex, or slaughter-house, is 80 feet long by 50 feet wide. The power-house is 35 feet square.

In the basement are three cellars, the largest of which is 100 x 32 feet, and the wash and soap-rooms, where the meats are prepared for smoking.

On the ground floor are the offices, the shipping-rooms for local and export trade, the packing, storage and chill-rooms, and the smoke-houses. By an ingenious arrangement, invented by Messrs. Davidson and Blackwell, the meat can be placed in these smoke-houses without the men entering, as is generally necessary.

Part of the second floor is used for preparing sausage and cooked meats, and for cooling and storing lard. The balance is used for storage purposes.

The top flat is used for cutting the hogs into the various cuts for home and foreign trade. Here are all the most modern appliances of the pork-packer. Large chill

and drying-rooms are also fitted up on this flat.

The slaughter house is connected with the main building by a bridge from this flat.

The hogs are lifted from the ground by a specially fitted elevator, from which they go on a gallery on the outside of the building leading to the sticking pen, where they are hoisted to the bar by an automatic hoist. After they are stuck they are passed on to the scraping machine. They come out of this machine clean shaven, and are passed on to the singer. It is here the test is made. Hogs too fat or too lean for export are not singed—they are passed along to be cut up. The hogs suitable for export are singed before being passed on for cutting.

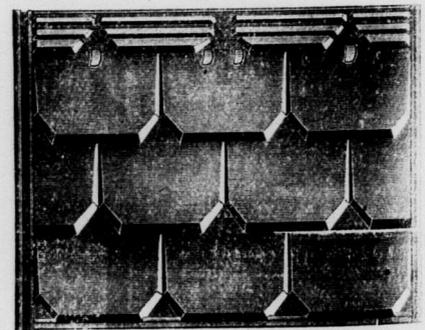
In the centre of this floor of the slaughter house are two cylindrical machines used for washing fats and other hog products before conversion into lard. On the floor below is the plant for the rendering and filtering of lard. On the ground floor of the annex are the beef slaughter-house appliances, press-room for tankage and preparation of fertilizers.

The stock yards, which are 300 feet by 60 feet, are constructed with a view to the comfort of the animals. A switch of the C.P.R. capable of holding a whole train enters it.

The cost of these works has been in the neighborhood of \$70,000. When fully taxed their capacity will be in the neighborhood of 5,000 hogs and 400 cattle per week.

**YOU CAN LAY****Eastlake Shingles***Quicker than any others.*

Their patent side lock and water gutter gives them the superiority that has made them popular.



They are Fire, Rust, Leak and Lightning proof, and will give the most durable, economical protection you can find.

Write us about them.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO.

# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



**EMPIRE  
TOBACCO  
CO.**

... Granby, Que.

See Prices Current

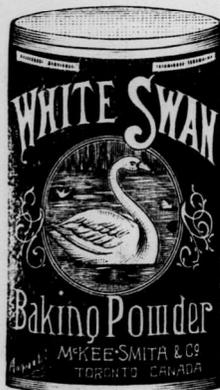


## Guess what it is

It is the coffee that never fails to give absolute satisfaction.

The seal which it bears is a guarantee that its purity and strength have not been tampered with, and that it surely is

Chase & Sanborn's  
Seal Brand Coffee



## WHITE SWAN

is the standard

## Baking Powder

for Strength, Purity and Wholesomeness.  
Sold by all wholesale dealers.

**SMITH & SCOTT**  
Mfrs.

6 & 8 Bay St., Toronto.

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

**THE HOME CAKE CO.**  
GUELPH, ONT.

THE ...  
UNRIVALLED

## Brilliant St. Antoine



**METAL  
POLISH.**

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

**THE VICTORIA CHEMICAL WORKS CO.**  
MONTREAL



## REFRIGERATORS

Style No. 13

Size, width 46 in.  
depth, 28 in.  
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights.

A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

**EUREKA REFRIGERATOR CO.**  
54-56 Noble Street. TORONTO



**EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
WALTER WOODS & CO.,  
HAMILTON.**

## CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

# Enameline

THE MODERN  
STOVE POLISH  
PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

### TRADE CHAT.

**M**R. HENRY CARGILL has let the contract for the building of a large elevator at Cargill Village, Ont., and when it is up and finished, Mr. Keeling intends to begin purchasing grain. Mr. Keeling expects that everything will be ready for business in the course of a month. —Walkerton Telescope.

The Port Lambton, Ont., evaporator has closed.

The Hillsburg, Ont., creamery will likely be kept in operation all winter.

The building improvements in Tilbury, Ont., this year have amounted to \$25,000.

The new elevator at Goderich, Ont., is completed, and grain is being received into it.

W. H. Tighe, Chatham, Ont., intends building another brick factory at his evaporating works.

The rice crop in Japan this year is estimated to show an increase of 25 per cent. over an ordinary yield; the increase in the money value is estimated at 100,000,000 yen.

Another record has been broken in Gueph, Ont. Geo. Calton, of that place, recently ate 1½ lb. of biscuits in 1½ minutes. As this record is authenticated by timers, etc., it must stand.

The freight space on the various lines running between British Columbia and Japanese ports has been booked ahead to next June. This looks as if trade between Canada and Japan is growing healthy.

A shipment of 900 tons of salted salmon from the Fraser river was recently sent to Japan. Another 600 tons is to follow. This

is the first shipment of the kind sent to Japan, and, if results are satisfactory, the trade will likely grow.

The mackerel catch off Canso, N.S., has been a failure so far this year owing to the lateness of the season. Grave fears are entertained that the mackerel have passed Canso altogether this year.

E. J. Kuntz, buttermaker, Formosa, Ont., has closed down his factory for the season. He made 75,200 lb. during the season, and intends to make extensions sufficient to double his capacity next year.

The Pleasant View Creamery, near Owen Sound, has shut down for the year. The returns for the season's operations are about the same as last year's. Toronto provided the best market for the output.

The merchants of Hartland, N.B., have all agreed upon closing at 8 o'clock every night except Saturday. This will continue in force until spring, with the exception of two weeks previous to Christmas.

Skimming stations have been started at Simonds and Richmond Corner, N.B., to supply the Woodstock creamery. These, with another station which may be commenced at Debec, N.B., will materially increase the output of butter from Woodstock.

Huron County, Ont., claims the record for large potatoes and carrots. The Walter's Falls correspondent of The Markdale Standard states that one potato grown by a gardener in that place weighed 3 lb. 10 oz., six weighed 14 lb. 10 oz., and 36 weighed 62 lb., or 2 lb. more than a bushel. Another gardener produced a carrot which measured 6 feet from top of foliage to the tip of its root.

### THE SIZE OF A HOGSHEAD.

**A**CORRESPONDENT of The St. John, N.B., Telegraph writes that paper as follows:

"During the first session of the present administration of our Federal Government, the ratepayers and fishermen of Grand Manan and adjoining islands sent to Ottawa a largely signed petition praying that Parliament do hereby pass an amendment defining the capacity of a hogshead of fresh fish, but as yet no action has been taken on this matter.

"Now sir, under existing conditions, a great deal of dissatisfaction prevails among them. The following are the meanings of hogshead taken from the dictionary, viz:

"1. Hogshead—A measure of capacity containing 63 wine gallons or about 52½ imperial gallons. The old ale hogshead contained 54 ale gallons or nearly 55 imperial gallons. 'McCulloch.'

"2. In America this name is often given to a butt, a cask containing from 110 to 120 wine gallons, as a hogshead of spirits or molasses.

"3. A large cask of indefinite contents.

"As it is now, sir, fresh fish are sold by the hogshead, but nobody can vouch for a standard quantity. As I have already explained, there is a wine gallon and an ale gallon. Why not have a fish gallon, and the number of these it will take to comprise a hogshead?

"It is suggested by many parties concerned in the sale and catching of fish that 100 imperial gallons would suffice as a standard for this want.

"Large numbers of the electors of the county of Charlotte, N.B., are now anxiously waiting for the Government to move in this matter."

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

SHE IS SATISFIED.



"I am more than satisfied."

No Dissatisfaction when Hudson's Soap

is used. It quickly drives the dirt away but won't wear out the clothes.

# ARE YOU

Satisfied you are selling the best Soap Powder on the market?

IF NOT, TRY

## Hudson's Dry Powder

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell.

We give:

15c. Half dozen handy packets 15c.

We give you good advice:

TRY HUDSON'S.

### R. S. Hudson

34 Chaboillez Square

... MONTREAL.

## IN STORE

Malaga Blue Fruits  
 Californian Muscatels  
 Valencia Shelled Almonds  
 Jordan do. do.  
 Tarragona Soft Shell Almonds  
 Sicily Filberts

"Best goods, lowest prices."

### Warren Bros. & Co.

35 and 37 Front St. East  
 TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kippered Herring and Kippered Chickens; Haddies—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my brands. Every tin guaranteed.

### John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

## Keep up

with the wide-awake grocer by selling

THE FRAGRANT...

### "MAGNOLIA"

### CEYLON TEA

It's sure to please your customers. Strong and delicious. Pounds and halves. Black and mixed. In lead packets only.

### GEORGE FOSTER & SONS

BRANTFORD, ONT.

## TEAS

"Sailor Boy"

### Japan and Ceylon

Bulk and Lead Packages.

### PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

Cocoa  
 Chocolate

Coffee  
 Spices

Baking  
 Powder

TODHUNTER,  
 MITCHELL & CO.

Importers, Manufacturers

TORONTO

**FOR \$267.50** I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

## THE TRADE BUILDERS OF B.C.

ARE

**OKELL & MORRIS' GOLD MEDAL BRANDS**

OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels

We guarantee the purity of our manufactures.

Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK

**:: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

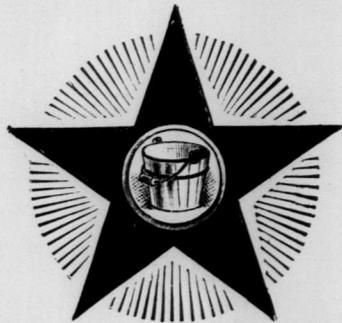
All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

**HERDT & CO.** 13 St. John St. Montreal  
General Agents for the Dominion

## The "Star Brand"

of Pails, Tubs, and General Woodenware is always reliable. . . .



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM. CANE & SONS, Limited**  
Manufacturers. NEWMARKET.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

**JOHN DWIGHT & CO.**

Manufacturers

MONTREAL

TORONTO

WINNIPEG

## HIRES' ROOTBEER

The only genuine extract of Rootbeer manufactured. Sold by all wholesale grocers and druggists throughout Canada. A PROFIT MAKER FOR ALL.

## ESSENTIAL OILS

W. J. Bush & Co's Pure Essential Oils and Extracts are the best that money can buy. Two generations experience in manufacturing. Made expressly for Confectioners, Soap and Aerated Water manufacturers.

The Only Goods for High-Class Work

**W. P. DOWNEY,** Sole Agent,

20 and 20½ St. Peter Street.

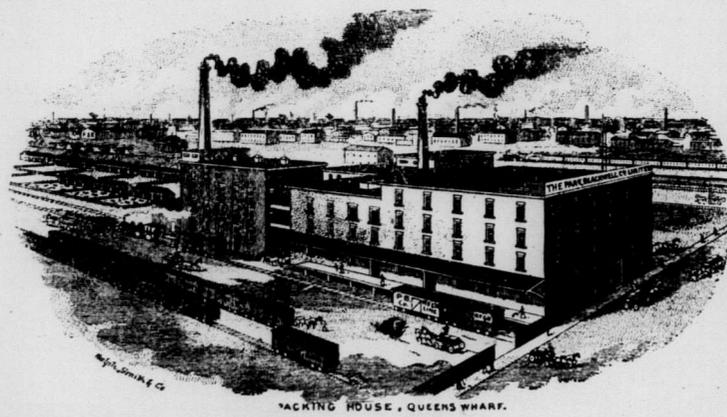
MONTREAL.

## Inducements to Grocers

are never lacking to interest them in pushing the sale of an article among their trade. The inducement which goes with **Monsoon** <sup>Indo</sup> <sup>Ceylon</sup> Tea is a Quality really worth four cents more per pound, in bulk, in Ceylon, than contained in any other package tea sold in Canada. Your customers appreciate that.



MONSOON <sup>Indo</sup> <sup>Ceylon</sup> TEA Has the quality to please your best trade.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

**TORONTO**



1742 UNBROKEN RECORD 1898

# KEEN'S D.S.F. Mustard

ONE HUNDRED AND FIFTY-SIXTH ANNUAL DELIVERY TO THE TRADE OF THE WORLD.

No Complaints . . .  
No Loss of Business  
BUT A Gain all Round.



## Current Market Quotations for Proprietary Articles

Nov. 24, 1898.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

<b>PURE GOLD.</b>	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
<b>Diamond—</b>	
W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case	per doz. 1 20
1 lb. tins, 3 "	90
1 lb. tins, 4 "	60
<b>THE F. F. DALLEY CO.</b>	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

<b>JERSEY CREAM BAKING POWDER.</b>	
7/8 size 5 doz. in case	40
1 1/2 " 4 " "	75
1 1/2 " 3 " "	1 25
1 " 2 " "	2 25

<b>SNOW DRIFT BAKING POWDER.</b>	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	1 20
3 " 2 " "	2 00
1 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

<b>WHITE SWAN BAKING POWDER.</b>	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
1 " 1 " "	9 00

<b>CANADA MFG. CO.</b>	
Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

<b>BLACKING.</b>	
<b>P. G. FRENCH BLACKING</b>	
per gross	
No. 4, 1/4 grs. Lxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel.	8 25

<b>THE F. F. DALLEY CO.</b>	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Yvon Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

### THE ALPHA CHEMICAL CO.

<b>Stove Polish—</b>	
Quickshine Polish	per gross 9 00
Electric Crown Paste	3 00
Electric Crown Lead Bar	7 80
<b>Patent Stove Polish—</b>	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00

<b>QUICKSHINE POLISH</b>	
Quickshine Pipe Varnish	12 00
1/4 gross cases	
pressed top tins	
Alpha Metal Polish No. 2	9 00

<b>Shoe Dressing—</b>	
in 1/4 gross cases	
French Oil in 3 doz. cases	2 20
Reliable Shoe Dressing	9 00
Eclipic Combination tan	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00

<b>Alpha Chemical Co.</b>	
French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

<b>Shoe Blacking—</b>	
in 1/4 gross cases	
Reliable French Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

### BIRD SEEDS

<b>THE F. F. DALLEY CO.</b>	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
<b>NICHOLSON &amp; BROCK.</b>	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 48 " "	03

<b>BLUE.</b>	
<b>KEEN'S OXFORD.</b>	
per lb.	
In 10 box lots or case	\$0 17
Reckitt's Square Blue, 12 lb. box	0 16
Reckitt's Square Blue, 5 box lots	0 17
Reckitt's Square Blue, 5 box lots	0 16

<b>BLACK LEAD.</b>	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

<b>SILVERINE STOVE POLISH</b>	
per gross	
No. 4—5c. size	\$1 85
No. 6—8c. size	0 30
No. 8—10c. size	0 30

<b>STOVE POLISH.</b>	
<b>RISING SUN STOVE POLISH</b>	
For durability and for cheapness this preparation is truly unrivalled.	
per gross	
Rising Sun, 6-oz. cakes, 1/2 gross bxs.	\$ 8 50
Rising Sun, 3-oz. cakes, gross bxs.	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

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TO  
THE  
TRADE

# Our New Match Machines

are now in operation, and  
we are prepared to supply, in any quantity, the  
following brands of **SULPHUR MATCHES.**

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*"Telephone"*

*"Tiger"*

See that you are fully stocked.

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ACTION



THE CANADIAN GROCER

USE THE BEST!  
**Canada Manufacturing Co.**  
 Manufactured of

"S AN SELF-RAISING FLOUR"  
 An old favorite  
**EXMAN SELF-RAISING FLOUR**  
**"C JEEN BAKING POWDER"**  
 Greatly used in Great Britain, etc., and put up in  
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Proprietors: **AULD MUDLAGH CO.**  
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Manufactures the Old Reliable Premium Macaroni  
 in Bottles and in Bulk. Premium Lithograms and  
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**6 1/2 GOLD Medals VINEGAR**  
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 See our prices in Grocers.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.  
**SILVERINE CO., MONTREAL**

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The Safety Light and Heat Co. have in successful  
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Simplicity and safety are the leading features.  
 Being deeply water sealed it cannot leak. It makes  
 the gas cool, washes it twice, and thus makes only pure  
 gas. Never clogs the burners.

**THE SAFETY LIGHT & HEAT CO.**

Sole proprietors and manufacturers  
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**CLIFF-WARDLAW GENERATORS.** Send for Booklet.

**McLAREN'S**



Is Honest Goods and just  
 the Thing on Which to  
 Make or Extend a Busi-  
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The Best Grocers make  
 a point of Keeping it  
 always in Stock.

## NOT A LOTTERY PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

## WITHOUT AN EQUAL PITTSBURGH LAMPS

# GOWANS, KENT & CO.

Agents for Canada

TORONTO.



## New Package Larger Size

WETHEY'S CONDENSED MINCE MEAT from now on will be done up in a new and attractive package, of a larger size than originally. Although the package is changed you'll find the contents remain the same.

### J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS  
KIPPERED HERRINGS <sup>in</sup> Tomato or Shrimp Sauce.

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