

THE CANADIAN GROCER

VOL. VIII

TORONTO, NOVEMBER 23, 1894.

No. 47

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 28 Reade Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

AT THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

CO.,
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THE CANADIAN GROCER

SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK?

THE PRINCE OF CHEWING GUMS.

C. R. Somerville

-

London, Ont.

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

VERDIN COOKE'S



PURE ENGLISH SALT

ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances,
there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W. Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

Fry's

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Grand Mogul Tea Lion Digestive Coffee

"I don't care for any competition now. All who drink good Coffee and Tea must come to my store. I have the trade of the town. **Grand Mogul** and **Lion Digestive** is doing wonders for me. A year ago Pedlars had my Tea and Coffee trade. I have it all back now and more with it." We have above sentiments from Merchants frequently.

SEE MERCHANTS' LETTERS ANOTHER COLUMN.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

Kipperred Herrings

Fresh Herrings
Herrings in Tomato Sauce, e'tc.

Put up from the finest selected Fish. Quality A 1.

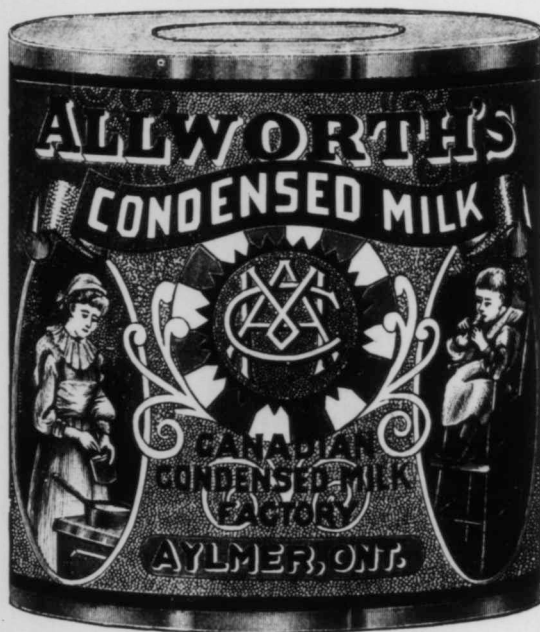
A. & M. SMITH

Fish Curers.

Leith, Scotland.



FREE MILK



Allworth's Condensed Milk is free from any adulteration, and guaranteed strictly pure. It is rich, unskimmed milk, obtained only from healthy cows, and is evaporated and preserved with sugar.

To be had of any Wholesaler
or from

AGENTS:

HALIFAX, N.S.—E. ERB & Co.
ST. JOHN, N.B.—E. T. STURDEE.
WINNIPEG.—A. HARVEY.
VANCOUVER.—G. J. WONDER & Co.

The Canadian Condensed Milk Factory

**D. MARSHALL &
ALLWORTH, Proprietors**

AYLMER, ONT.

Here's RICHNESS

For you

For sale by

Caverhill, Hughes & Co. } Montreal.
Geo. Childs & Co. }



ROSE & LAFLAMME

DOMINION AGENTS.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters,
- Salt Herrings in Kegs, etc.

"CROWN" BRAND. All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate," a new pound package, retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

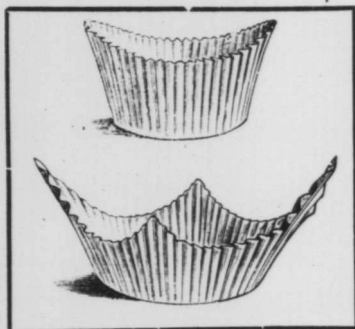
For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents **Toronto**

Soufflet Cases



SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

Pie Collars

Ice Cases

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from \$4.00 to \$6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA :

Dominion Paper Box Company 36-38 Adelaide Street West, **Toronto**

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Highest Award at Chicago.



SCALES and SAUSAGE MACHINERY
67 Esplanade St. E., Toronto

Special Notice to you
who Sell Oysters in
Bulk

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company
36 and 38 Adelaide St. W.,
TORONTO.



If you want

The best and most satisfactory selling

Native Grape Wines

Get our Fine Old Port, Five-and-a-half Sherry and Golden Diana. Goods right and prices in keeping with the times.

The Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S

'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL.

Did You Ever Think

of the amount of trade you lose every year by not handling

... VASE LAMPS

There are hundreds sold every month, mostly bought from our immense stock.

GOWANS, KENT & CO.
TORONTO

Slee, Slee & Co.
makers of



ESTD 1812.
Pure malt Vinegar.
London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

IF YOU TRY

Our Standard

Teas

You will find them Rich, Full flavored and Invigorating.

IF YOU SELL

Our Standard

Teas

You win many new customers.

REAP THE BENEFIT

Of years of careful study as to the requirements of Canadian Tea Drinkers, and buy the **Family Favorites** and **Trade Winners**;

THE 400 SELECT CONGOU
DALU KOLA CONGOU
IMPERIAL CONGOU
RUSSIAN CONGOU

In Metal-Lined Cases.

W. H. Gillard & Co., Wholesalers Only . . . Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

FACTS!!!

- 1 WE HAVE THE **BON BONS**
- 2 WE HAVE THE **CHOCOLATES**
- 3 WE HAVE THE **XMAS NOVELTIES**
- 4 WE WANT YOUR TRADE

WM. PATERSON & SON

Gross Goods
A Specialty

BRANTFORD

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 23, 1894

(\$2.00 per Year) No. 47

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - - 10 Front St. E.

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E. Desbarats, Manager.

EUROPEAN BRANCH :

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A NEW SUGAR ERA.

EVOLVING into conditions somewhat new appears to be the Canadian sugar market. And some of the factors bringing it about are old ones that are being resurrected.

The factors most potent in their influence are Demerara raw sugars and German granulated beet sugar.

The sugar whose influence promises to be the most permanent is the Demerara raw article.

Until the high tariff closed it out of the Canadian market, Demerara crystallized raw sugar was a staple article on the Canadian market, and its reappearance is welcomed as if it were an old friend.

The Demerara sugar is an excellent article, and some of that on the Toronto market at the moment is probably better than that seen during the "good old days." There are two kinds of bright Demerara sugars on the market, but they are both beautiful, light yellow sugars, testing about 96, which is but from two to three degrees below that of our own granulated, generally conceded to be the best sugar in the world.

But while a good deal of the Demerara

sugar will probably be used in time again in this country it is hardly destined to occupy the place it once did in the consuming public's favor.

What may be termed a granulated taste has developed amongst the Canadian people, thanks to the tutelage of the Canadian refineries. To take from them this taste will require something more than a Demerara sugar. Its place will not be on the table, or at least only to a limited extent; the kitchen will be its stronghold; and the fact that refined yellow sugars are so scarce will help it to get ensconced there.

Anyhow, compared with the refined yellow, the Demerara article is superior for cooking purposes. In price the two are much about the same, but when it comes to comparing sweetness, the advantage is with the raw sugar by from 8 to 10 per cent.

The presence of the Demerara sugar on the market will naturally induce the refineries to devise means to minimize its influence, but in spite of this, and while the fact of the appearance of this particular raw article on this market to the extent it is, is due in part to the heavy stocks in the United States, yet the fact that an entrance has been effected, and that at a time when prices are so low, means a good deal.

That Demerara crystallized raw sugars have come to stay is generally conceded by the trade, for in addition to the reasons already ascribed it must be remembered that the new tariff removed an important obstacle to their entrance when it allowed them to come in free. Then a generally diffused movement has materialized in the West Indies, having in view the centralization of the sugar mills and the introduction of new and improved machinery and methods. This means, of course, cheapening in the cost of production.

The permanency of the German granulated beet sugar as a factor on the Canadian market is less possible. It is, first of all, not as pleasing to the eye as the home-made article, having a bluer tinge, while, in addition to this, it is not of as high a test. If, however, it can be put down here at a price sufficiently below that of our own granulated to induce consumers to give it the preference, the difference in color and in test will be overlooked by a good many people. The difference in the price at the moment is about $\frac{1}{8}$ c. in favor of the German article.

One result of the presence of the German and Demerara sugars on the market is the depression of the price of granulated sugars to the lowest point ever known in this country. Last year at this time the wholesale price of granulated was $4\frac{3}{4}$ c.; in 1892, $4\frac{5}{8}$ c.; in 1891, $4\frac{7}{8}$ to 5c.; in 1890, $6\frac{7}{8}$ to 7c. In the last named year it is interesting to note that the price of Demerara raw sugar was 7c. per pound. That was about the same as granulated. Now Demerara is selling at $3\frac{1}{4}$ to $3\frac{3}{8}$ c., less than half the price ruling in 1890 and from $\frac{5}{8}$ to $\frac{3}{4}$ c. below to-day's figures for granulated.

The Canadian sugar market is indeed merging into a new era.

2 3-4c. COTTON.

A grey cotton at $2\frac{3}{4}$ c. a yard, five pounds to the yard, is probably the cheapest that has ever been offered on the Canadian market. To meet competition, William Parks & Son, St. John, N.B., who are not in the combination, have put a line at this price on the market. The sample shown THE GROCER by a dealer is the best sample we have ever seen. Parks & Son are inundated with orders and requests for samples, but it is said they will only supply a limited quantity.

THAT MOLASSES DUTY.

HON. CLARKE WALLACE, Controller of Customs, has finally decided the question re duty on molasses

The Customs Department, readers of THE GROCER will remember, ruled recently, that molasses, in order to come in under the duty of 1½c. per pound, must be imported direct from the market of production, a duty of 7c. per pound to be imposed when not so imported.

THE GROCER protested against this ruling, pointing out at the same time that it was foreign to the reading of clause No. 397, the governing clause.

The decision of the Controller of Customs now concedes all that THE GROCER and the trade demanded.

He rules that molasses that has not been removed from the package of the district where produced from the cane may be entered in accordance with clause No. 397, notwithstanding the place of shipment. For example: Molasses imported from Louisiana to New York or Boston and thence distributed throughout Canada would be entitled to admission under the provisions of said clause, if agreeing with the requirements relative to test, and provided that the molasses has not been removed from the original package in which it was placed in the Louisiana district, where produced from cane.

Thus endeth satisfactorily a matter that has been giving the trade a good deal of concern and trouble; and Hon. Mr. Wallace is to be congratulated upon being at last able to see eye to eye with the importers in this particular, and acting according to his light.

A SUSPICIOUS FAILURE.

SCARCELY has there a failure of late been attended with more suspicious circumstances than that of J. H. Strickland, the Cannington grocer, whose assignment to Henry Barber & Co. was announced a week or so ago.

If the intention was not to defraud the creditors, the appearance that such was the aim was so strong that the indignant creditors were not altogether without reason in insinuating that everything was not as straight as it might be, and threatening to invoke the law to settle the matter.

J. H. Strickland began business some five or six years ago, and under promising circumstances. He had had a good business training and was energetic and ambitious. He was also fortunate in having a father who was

able to give him financial backing. Soon he was doing a good business, and he was looked upon as being upon the high road to success. And so he was. But, like too many young fellows, success carried away his common sense, and he undertook to do more than he was capable, financially at least, of doing. A big load of wheat was one of the first things that pressed heavily on his shoulders, and weakened, at the same time, his credit with the wholesale trade. Since then matters have got worse, instead of better.

Another thing that did not tend to improve Strickland's credit was the starting of stores at Balsover and Argyle. It was the general opinion that he was the owner of them. When the store at Argyle was opened, THE GROCER, in a news note, announced the fact, stating at the same time that it was started by Strickland as a branch store. In a letter to this journal he denied that he was the owner, remarking at the same time, "why, the wholesalers must think I am a fool to do such a thing." He averred that the Argyle store was owned by his brother, and THE GROCER made a correction, as requested.

Subsequent circumstances have demonstrated that either THE GROCER was correct in the first instance, or that Mr. Strickland has a generous lot of brothers who are willing to sacrifice their businesses for his benefit.

When Strickland assigned, it was the Cannington stock only he assigned. The two other stocks he, of course, did not own. The statement showed liabilities of \$9,086 and assets of \$2,214. According to these figures there was a deficiency of \$6,872. But a little instrument held by Strickland's father made it still greater than this. The instrument was a chattel mortgage on the stock for \$2,000, and was given but a week or so before the assignment took place.

Provided the stock realized the figure at which it was valued, it will be seen that there was but \$214 with which to liquidate \$9,086.

The meeting of creditors held last week was naturally a stormy one. To use the words of a gentleman present, Strickland was "taken by the throat and hustled." The outcome of this squeezing was that the stores at Argyle and Balsover were surrendered for the benefit of the creditors. The value of the two stocks is estimated at \$1,500 and \$2,000 respectively, so that where there were practically no assets, there are now at least \$3,500 worth, while, if the

chattel mortgage is set aside, as the creditors propose trying to do, there will of course, be a couple of thousand dollars more. The estate has yet to be disposed of, notwithstanding that The Cannington Gleaner of last week announced that it "is pleased to know that J. H. Strickland will resume business next week."

A DISHONEST PRACTICE.

ALL the dishonest tricks of trade are not exhausted yet. Unfortunately we are from time to time having too many instances of that.

One of the latest to which the attention of THE GROCER has been drawn is in regard to herrings.

Between Labrador herring and No. 1 Newfoundland herring there is a difference of about \$1 per barrel in price. In quality the former has, of course, the call, but in spite of this there are a good many merchants, not really fish dealers, who are unable to detect the difference between the two kinds of fish, provided they are not in their proper packages.

This ignorance on the part of many in the trade is being grasped by some fish dealers as an opportunity for perpetrating a fraud on the unsophisticated.

Their modus operandi is this: They take the packages containing the Newfoundland herring and, with a stencil, mark the words "Labrador herrings" on them. Thus fixed they are sold to the trade as Labrador herring, but at a price lower than that obtaining for the pure article.

Whether the practice is confined to Toronto or not, THE GROCER is not in a position to state, but it behooves merchants, everywhere to be on their guard. When a man pays for Labrador herrings he wants to get Labrador herrings and not the Newfoundland article, even if the price he is charged is not above that obtaining for the last-named fish.

Established 1850

Are you going to GIVE AWAY something to your customers for

Christmas Presents

We would recommend you to inspect our Stock.

Doing an extensive business in this line we have a great variety of NOVELTIES and USEFUL ARTICLES suitable for this purpose in

China, Crockery, Glassware, Lamps, Silver Plated Ware, etc.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

A Meritorious Article . . .



Aunt Betsey's Hygienic Pancakes. One dozen in a case. The most attractive package on the market. A quick seller. A money maker. Get a case with your next order.

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS

No Stones, Stems or Dirt

3-Crown }
5-Crown } **Cleaned Currants.** 100-pound DRUMS.
7-Crown } A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & Co. HAMILTON.

JAMES TURNER & CO.

HAMILTON, ONT.

OFFER . . .



Finest New Layer Dates

All Grades Malaga Fruits

(Bevan's Packing)

Grenoble Walnuts

(Very close to hand)

All at . . .
Low Prices

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DENIA VS. CALIFORNIA RAISINS.

THE future of California raisins in the Canadian market has attracted some attention in Montreal this fall from the fact that for the first time they have become a regularly quotable article. Though this is the case, it seems doubtful under present conditions that they will ever become the staple in Canada that the Denia fruit is. Among a number of other factors that will be apt to operate against them, when it is a case of competition with Spanish rivals, is the question of cost. The very lowest grade of California fruit costs, laid down in Montreal, in the vicinity of 6c., duty paid, from seconds' hauds. This fruit, which is nothing like as dainty as the finer grades of Spanish raisins, has to be sold against the latter, which can be jobbed out at 5 to 6c. for the very best grades of selected or layers. Under ordinary circumstances therefore the latter should get the preference, and are likely to get it, not only because they are cheaper, but because the Canadian consumer is accustomed to the Spanish fruit, and habit as everyone knows is a great influence. Besides, the Spanish fruit possesses the advantage of having, at the most, only three or four stones, while its California rival has from six to eight. The former also boils well without swelling up and bursting its cover, a great advantage when cooking the fruit with rice and other farinaceous

subjects. In a word the only advantage that the California fruit possesses is its keeping qualities. This is due to its thick cover, which prevents the saccharine matter from exuding. In fact, they can be kept for an indefinite length of time, owing to this thick skin; but then again, it is found to be a disadvantage when the fruit have to be cooked in boiling water, as the skin swells up and bursts and the sugary matter gets out. Indeed, for cooking purposes they are not likely to become a serious rival of the Denia article, for these reasons, though the finer grades may fill a want as a table raisin.

WITH THE RETAILERS.

CHARLES WATSON, Guelph, of the firm of Watson Bros., has returned from a two weeks' hunting trip in Muskoka. Among his trophies are alleged to be a black bear and a chipmunk.

James A. Blain, of Gilford, has handled in the neighborhood of 2,000 barrels of apples this season.

W. E. Preston, one of Midland's merchants, has been ill for some days with a severe cold.

John Waddell, of Mount Forest, late of J. Waddell & Co., is now a clerk with R. Scott & Co., of same place.

Steele Bros., of Fergus, have received shipments of the finest selected Valencia

raisins; also a lot of velvet skinned Vostizza currants.

R. Scott has bought out the business of H. Stucky, Grand Valley. Mr. Stucky is at present fulfilling the duties of manager for Mr. Scott.

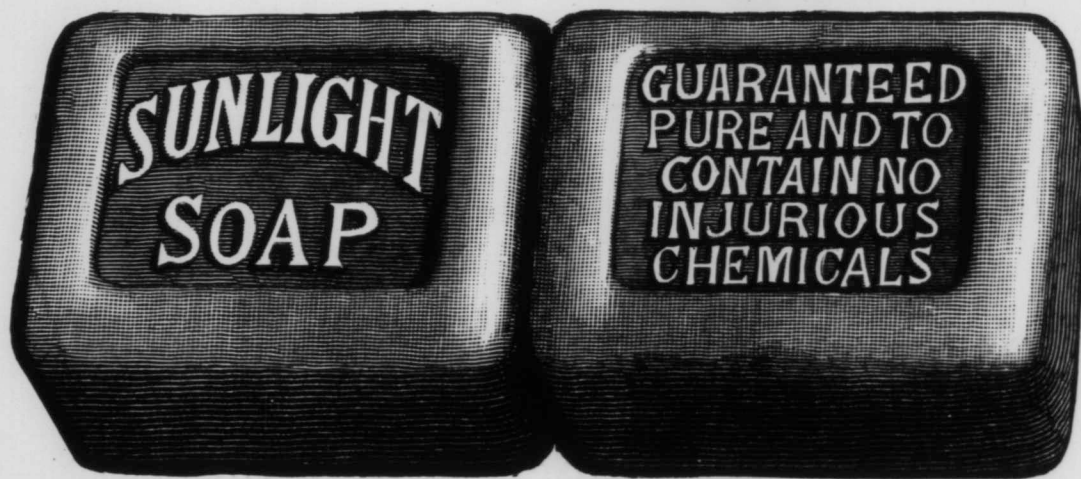
Arch. McKenzie, of Kirkfield, who has been to the eastern seaboard with a carload of farm and dairy produce for export, was in Toronto this week en route home.

John Waddell, of Harriston, against whom the corporation of that town had entered a suit for payment of taxes, obtained a verdict in his favor.

D. Lavrock, late general merchant at Port Elgin, is now in the grocery business in James street south, Hamilton. He is understood to be much pleased with the change. William Goble is selling out Mr. Lavrock's stock at Port Elgin.

A. Courtemanche, manager for James Stafford, Midland, has returned from a seven-day deer hunt. THE GROCER has seen none of the evidences, but it is understood Mr. Courtemanche bagged much game.

A process of condensing beer has lately been brought into use in Europe. The beverage is reduced to about a twelfth part of its original dimensions and can be kept for a long time under the most varying climatic conditions and temperature. Now if it could only be sold in chunks, says The Merchant's Sentinel, as it were, how handy it would be for "the boys!"



SUCCESS
CAME TO

SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

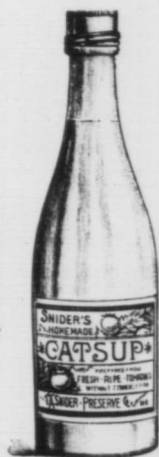
And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it.

It pays Customers to buy it.

Wonderful

Productions



WRIGHT & COPP, Agents

...Toronto

ST. LAWRENCE

Corn Starch

Increases in Sales DAILY

WORTHILY

Fine Chocolate Goods

Three Grades

Supreme
Extra Fine
Elite

SUPREME goods are coated with the very finest grade of Vanilla
Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla,
but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pietou, N.S.

TROUBLE IN THE CUSTOMS.

OTTAWA, Nov. 20.—The articles in THE GROCER on the troubles between importers in different parts of Canada and the Customs Department have naturally attracted a good deal of attention here. The officials with few exceptions agree with you. The real cause of all the troubles is Mr. Thomas Watters, the assistant and acting commissioner. He was at one time accountant of the department and filled that important position as far as I can learn satisfactorily. He was a favorite of Hon. Mr. Bowell, who promoted him to the assistant commissionership, but this was an unfortunate move. With an autocratic tendency, his promotion developed that characteristic, and he now acts as if he owed allegiance to no man. It is his duty to render decisions on disputed points between importers and the department. He has not the business experience to do this intelligently or a disposition pliable enough to listen and adapt himself to the views of those who have. He jumps at conclusions without due consideration, and issues the decisions which have worried the Controller as well as the trade. These decisions are not based on any fixed rules or principles, for he affirms a principle one day and decides differently the next. When complaints are made no attention is paid to them. Importers have written time and again without receiving an acknowledgment of any kind. For all this Mr. Wallace has been blamed, but when care was taken to get the correspondence before him personally it received immediate attention.

I have it on the best authority that Mr. Wallace and his deputy are not working harmoniously. Mr. Wallace recognizes Mr. Watters' unfitness for the position, for he positively refuses to promote him to the

vacant commissionership, though strong efforts have been made by other members of the Government to force him into it. Mr. Wallace stands by him very well, however, for it is only in the most important matters that he reverses the commissioner's decisions; but these have been quite numerous. This week, so far, two such decisions have been reversed, but only after weeks of correspondence and much discussion. At one time printed copies of such decisions were sent regularly to collectors in different parts of Canada, but recently, I am told, they have been afraid to make them public. The result is that each port gets a special ruling, and often an article comes in at one port at, say, 20 per cent., while at another 35 per cent. is asked.

B. M.

QUALITY NOT QUANTITY.

FAKE advertising methods have been exposed as often as there are days in a decade. But in spite of this the number of those who still allow themselves to be caught by its alluring bait is numerous.

Among the victims are often to be found men who in other things are accounted sharp and shrewd.

In ordinary business matters they are seldom, if ever, misled. They keep their finger ever on the pulse of trade, and are governed in their buying and selling according to the manner in which it beats. But when the projectors of fake advertising schemes open the flood-gates of their persuasive powers upon them they are carried away with little or no effort.

Among the latest evidences of this fact is seen in a case pending before the courts.

Some time since a firm whose business is to promote advertising schemes contracted with a well-known manufacturer to place a card, placard or some such device, in certain public places.

Now this manufacturer has representatives going through the country, and they were instructed to keep their eyes open for the

advertisements. They did as bid, and the result is the suit which the deluded advertiser is now bringing.

Advertising is like every other branch of a man's business—it must be looked after. If it is not it will not pay, even if the advertisement is placed in the best medium on earth.

If a business man complies with the solicitations of the promoter of this and that advertising scheme without satisfying himself as to its soundness, he is obviously not careful for this important business adjunct.

Every manufacturer or merchant who hopes to succeed must advertise in some way or other.

There may be an odd one here and there who will pooh-pooh this declaration. But let the most sceptical of disbelievers in the efficacy of advertising to bring trade fathom the methods he employs to sell his goods, and if he is an honest man he will acknowledge that he preaches what he does not practice.

Business men must advertise; and they all do advertise in some way. But the trouble is that a good many, like the manufacturer referred to, do not advertise wisely.

The best advertising mediums are the legitimate newspapers; and when we say newspapers we include the daily and weekly newspaper, the trade journal and the magazine.

But in selecting a medium it is not always best to select that which has the largest circulation. The wise plan is to choose that which goes mostly into the hands of those whose custom he desires to cultivate.

In a word, judicious advertising is more a question of quality than of quantity.

CANADIAN SALT PREFERRED.

Toronto Salt Works have closed a contract with one of the largest packing houses in Canada to supply their salt for this season's packing. They are to be congratulated that their efforts on behalf of Canadian salts are meeting with so much success. In the past the packing house in question has used imported salts only, being particular as to the quality of their product.

Big Drive in —
DEMERARA SUGAR

96½° Test

GRAIN OF COLOR NO. 1.

Write for Samples and Quotations.

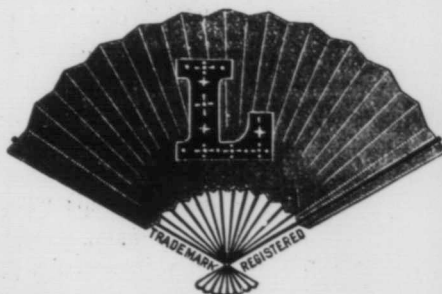
DAVIDSON & HAY

WHOLESALE GROCERS
AND IMPORTERS

— Toronto, Ont.

TEAS

FAN

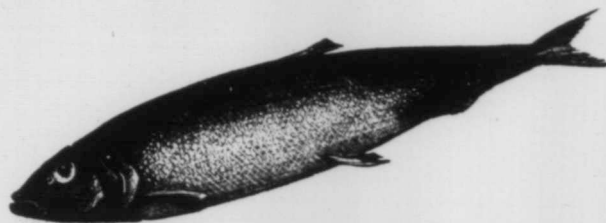


BRAND

EDWARD ADAMS & CO. - London, Ont.

If you want **Genuine LABRADOR HERRING**

**LARGE
FAT AND
BRIGHT**



MUNN, BAINE, JOHNSTONE JUST ARRIVED.
and RORKE BRANDS

SEND TO

STEWART MUNN & CO.

Ramsay & Aitken, Toronto Agents.

Board of Trade Building, MONTREAL.



SHADRACH'S THANKSGIVING



I jus' you want to see a chile
dat's hones' for to stay,
You take delib'rate look at him
dat speaks to you to-day;
I hardly t'ink you suah to fin' in all
de country o'er,

A chap dat walks a straighter crack along a slippery floor.
But often—wid repentin'-streaks it mus' be understood—
I sit an' think o' good ol' times I wasn't half so good.

'Twas twenty year ago to-night, so fur as I ken trace,
When Shadrach Brown, he come to me, wid business in his
face :

He says, "De T'ursday Holiday is hangin' out its sign ;
An' when it comes to thankfulness, dere ain't no color-line.
We ought to hab de sleekest roast ob either spring or fall " ;
Whereat I says, " Dat's well enough ; but whaih's de whaih-
withal ? "

De answer was, " Dere's lots o' folks a-livin' mighty near,
Wid turkey-gobblers on deir roosts, dey wouldn't use, dis year ;
If dey would lend 'em to de poor, 'twould only serve em right ;
You fin' de stingiest man in town, an' deal wid him to-night.
An' I will cook it on your stove, admit our famblies free,
An' have a big Thanksgivin' feast," says Shadrach Brown to me.

Now dat was not at all de way my early years was teached,
It won't agree wid any text dat ever yet was preached :
But Brown, he was a prosper man, an' owned his mule an' cow,
An' I was sort o' hypnertized, I s'pose dey'd call it now ;
An' so I own—repentin' deep—I hope it ain't too late—
I started out to toil fur Brown, and do his biddin' straight.

I set an' studied half an hour to make de fac' appear
Who was de stingiest man I knowed in all de country near ;
An' den I bor'd ob him dat night (I strongly 'sert an' vow,
I hope de Lawd forgives me dat—I wouldn't do it now) ;
An' Brown was standin' by my stove, at mornin's soonest ray,
An' helped undress de veteran, an' cooked him half a day.

An' den de famblies gathered roun', partakin' of de cheer,
An' grinnin' says, " Dere ain' no lack of gratitudin', here ! "
An' every one dat turkey praised, wid floppin fork and knife,
To see him endin' usefully a long and peaceful life ;
An' wid a wink an' wid a shrug, an' wid a smile of glee,
" We're dinin' wid de stingies' man ! " says Shadrach Brown
to me.

An' all de festival went right, an' wouldn't have had a hitch,
If little Paminondas Brown didn' turn us in de ditch :
He spoke up : " Poppie, when I wen' to feed de chicks. dis
morn,
De brindle rooster took de cake, a gobblin' of de corn ;
I had a look aroun' de roost—I peeped into the well—
De turkey gobbler'd up an' gone we's fattin' for to sell."

Den Brown he kind o' looked at me like one ob us must die ;
But I caressed de carvin' knife, an' gazed him in de eye ;
I says, " Now Shadrach, look-a-here ; you tol' me what to do ;
Of all de chaps in all dis town, de stingiest one is you."
An' den he sort o' wilted down, an' let de joke go free ;
" I've cooked my goose an' turkey, too," says Shadrach Brown
to me.

—WILL CARLETON.



The Merchant who has an eye to business
The Merchant who wishes to please his customers

The Merchant who knows a good article
A paying article, a pleasing article

AND
Will

Send at once for a
25 lb. tin of the NEW

Crushed Coffee

(MIXTURE)



Make No Mistake, this
is a good thing and will pay you
to handle.

Enormous Success in Europe and the United States.

The Coffee is of following grades:

Crushed Java & Mocha —costs you 22c. lb.

Crushed Java & Jamaica—costs you 20c. lb.

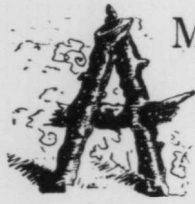
WE ARE SOLE AGENTS

For Ontario and North-West Territories and
British Columbia.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO



MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are pre-eminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE **E. B. EDDY CO., Hull, Canada**

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 22, 1894.

GROCERIES.

LITTLE is there in trade this week of an interesting character to note. Business is only moderate, and until the movement of goods for the holiday season sets in it cannot be expected to get above that state. Sugar is comparatively about the least enquired for commodity on the market. A circumstance that is attracting some attention is the scarcity of Valencia raisins on the spot. Generally speaking, there is not much stir in the market in foreign dried fruits yet. Rio coffees are in good demand and scarce. A good trade is still being done in spices. The tea market continues quiet, with prices firm. Stocks in the country are, as a rule, in a healthy condition, and a fairly good trade may be looked for in a week or so when the demand sets in on holiday account, especially if we are blessed with a little sleighing.

CANNED GOODS.

The situation remains much as before. The only line in which there is anything like activity is salmon, which remains firm with the prospect of prices further appreciating, in the spring at any rate. Lobster is quiet and steady. Tomatoes, corn and peas are in moderate demand only. The improvement noted last week in canned fruits has continued, with the preference still being shown for peaches, pears and plums. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspber-

ries, \$1.65 to \$1.80; strawberries, \$1.00 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 in flat tins.

COFFEES.

The local market is still bare of green Rio coffee. Some shipments are arriving, but nearly the whole of these have been sold to arrive. We quote: Green, in bags, Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c. In New York, while low grade Brazilian coffees have been easier, the better qualities show an improvement. Thoroughly standard is scarce. At the same time the most pronounced and solid gain was with the East India growths. Recent advices from Aden show a strong feeling in Mocha coffee.

RICE.

Demand is fair for the season, the kinds most called for being fancy imported at about 5½ to 6c. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Spices are in fairly active demand, pure spice being particularly so. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is a good demand for shelled almonds. Tarragona almonds are quiet, with prices a little firm. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 13 to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¼ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

An odd mixed car has moved here and there, but business in sugar is on the whole dull. The price for granulated is down to 4½c., the lowest figure ever touched; and it is weak at that. The German granulated beet sugar that is on the market has been one of the factors to bring this about. The German article is quoted at 4c. The price of yellows ranges from 3¼ to 3½c. Dark Demerara raw sugars are quoted at 3¼ to 3½c., and bright at 3¾c.; ordinary raws, 3¼c.

SYRUPS.

Demand is fairly good for the better grades, suitable for table use, at 2¾ to 3¾c. per pound. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business continues quiet and prices unchanged. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED



Yes!
See the point.

It will pay you to look into your brush trade and our offerings. Our straight end

BRUSHES

Are all right for ordinary use. If you require brushes with wings, here they are with the essential points, utility, good value, and but a trifle higher than our low priced straight ends.

The Windsor
Patent Brush Co., Ltd.

SANDWICH, ONT.

The Secret
of its Success
is its
Matchless Quality

"SALADA"

CEYLON TEA

Sold in lead packets only--All Grocers.

P. C. LARKIN & CO.

25 Front St. East.

TORONTO.

MARKETS—Continued

TEAS.

A good many low grade China blacks at about 14 to 16c. have been moving during the week, but otherwise there is not much doing, country dealers, being well supplied for the present, having bought rather freely in the early part of the season. Brokers report that the little enquiry there is from the wholesalers is for low grade Indian, Ceylon and Young Hysons. The London tea market continues to rule strong, particularly on Indian and Ceylon teas. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

In spite of the heavy weight of Indian tea brought forward on the London market, competition has been strong and prices well maintained. Bidding was good on Ceylon teas and prices firmer on certain kinds. A London tea circular, referring to the market for October, says: "The tea market during the past month has remained firm for all kinds, and in some instances an advance has been made, especially in the common and low medium grades of Indian and Ceylons, and to some extent in China Congous up to 6l. per lb. The statistical position is now a strong one, and we look for a very firm market during the remainder of the season. The imports of the month for London are 26,856,000 lbs., against 29,202,000 lbs. last year; the deliveries for London are 22,938,000 lbs., against 22,491,000 lbs. last year; the stock in London on 31st October was 80,870,000 lbs., against 83,239,000 lbs. last year."

DRIED FRUITS.

The Christmas demand has not begun, and the market in consequence does not yet exhibit much activity. The local market is at the moment bare of Valencia raisins, especially off-stalk and selected fruit. How necessary THE GROCER'S warning was, calling upon the members of the trade to exercise judgment in buying Valencia raisins, is being evidenced, some of the brands, and those of satisfactory quality last year, already candying. Valencia raisins are unchanged in price, quotations still being: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 6 to 7½c.

Malaga raisins are not moving to any extent yet, nor are they expected to show much activity for a couple of weeks. We quote new season's fruit as follows: London layers, \$2.25 to \$2.50; black baskets, \$3.25; blue baskets, \$3.25; extra dessert clusters, \$4 to \$4.50; connoisseur clusters, \$3.25 to \$3.50; quarter flat connoisseur clusters, \$1 to \$1.15; Royal Buckingham, \$5 to \$5.50.

Stocks of prunes are still confined to the French article, for which demand is moderate only at 4½ to 5c. New season's Turkish prunes are not expected for another two or three weeks yet.

Of all the foreign dried fruit on the market the most active demand at the moment is for currants, and particularly the better class of fruit, at reasonable prices. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4¼c.; fine Filiatras, half barrels, 4¾c., barrels 4¾c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panarte, 8 to 8½c.

Advices quote Sultana raisins a little firmer in primary markets. On the local market there is a moderate demand only at unchanged prices; namely, 5½c. up.

There are a few new season's dates arriving this week, but it will be a couple of weeks yet before the direct shipments reach this market. For those that are here 6 to 6½c. is being asked.

BUTTER AND CHEESE.

The condition of the market this week is not satisfactory. Choice dairy tub butter is still wanted, but, while it is scarce, medium and inferior is in abundance and overstocking the market. A good deal of the store-packed butter coming in is not fetching more than 11 to 12c. There is a good demand for large rolls, but a good deal of that coming in has the flavor of turnips about it. There is a good demand for dairy pound rolls, but there are not many of good quality coming forward. Creamery butter in tubs is plentiful, but a good deal is off flavor and not desirable. For the good article there is a fair demand. Creamery pound prints are not any too plentiful, and the price for them is firm. We quote jobbing prices: Dairy—Choice tubs, 17 to 18c.; medium, 14 to 15c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 18½ to 19c.; large rolls, 15 to 16c. Creamery—Tubs, August, 18 to 19c.; September and October, 19 to 20c.; pound prints, 22 to 23c.

In cheese trade is quiet, with prices steady at 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

Demand is still fairly good for provisions at old prices. Long clear is the chief article selling, and hams have been in fair request. A great deal of lard has also been going out. The market has been pretty well cleaned out of the dressed hogs that glutted it last week, and all now coming in are being taken care of at \$5 to \$5.15.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8¾c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess \$16; Canadian short-cut, \$16 to \$16.50; shoulder mess, \$13.50 to \$14; clear mess, \$14 to \$14.50.

GREEN FRUIT.

Oranges are beginning to move a little more freely, although the volume of business is yet light. Prices are a little easier. Lemons are a little scarcer than they were, while demand is good. New season's Messinas are arriving. Bananas are quiet and steady in price. Malaga grapes have advanced materially in New York, selling up to \$10 per barrel. Here they are firmly held at quotations. There are still a few Canadian grapes on the market, but they are nearly done. Cranberries are scarce and higher. There are a few Jersey cranberries of long-keeping quality on the market this week, but they are held at high figures. There is not much demand for apples, but prices for the better varieties are higher. Sweet potatoes are in good demand, but prices are easier on account of liberal shipments. We quote: Lemons—Floridas, \$4 to \$4.50 for fancy stock, with other kinds selling at \$3 to \$3.50; Malagas, \$3.50 to \$3.75; Verdelli, \$2.50 to \$3.35. Oranges—Floridas, \$2.75 to \$3 for 200's and 176's, \$2.25 to \$2.50 for 126's and 150's. Bananas, \$1.10 to \$1.50 for firsts, and 80c. to \$1 for seconds. Cucumbers, 20 to 25c. per basket. Apples, winter fruit, \$2.25 to \$2.75 per bbl.; snow apples, \$2.50 to \$3; fall fruit, \$2 to \$2.50. Grapes—Rogers, 35 to 40c. for 10 lb. baskets; Malagas, \$4.50 to \$6.50 per keg. Sweet potatoes, Jerseys, \$3 per bbl. Cranberries, Nova Scotia, \$10 to \$10.50 per bbl.

CASH
PAID FOR **DRIED** AND **EVAPORATED** **APPLES**

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.

70 Colborne St., TORONTO.

Quote as follows, subject to fluctuation:-

Choice Florida Oranges, all sizes, \$2.50 to \$2.75; Florida Lemons, \$4 to \$4.50; Messinas \$4 to \$5; Bananas, 75c. to \$1.00; New Eleme Figs, 10 lb. boxes, 11 1/2; Top Figs, 4 to 4 1/2c.; Sweet Potatoes, \$2.50 to \$2.75; Matoga Grapes, heavy-weights, \$5; Concord, 30c. in 10 lb. baskets; Niagaras, 35c; Chestnuts, \$3 to \$3.25 per bush; Almonds, 14c; Brazil, 12c; Hazel 9 to 10c; Peanuts, 7 to 7 1/2c.; Standard Oysters, \$1.25; N.B. Haddies, 6 1/2 to 7 1/2c.; Portland, 8 1/2c.; Digby Herrings, 75c. per package. Telephone 867.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

**FISH
HADDIE
OYSTERS**



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

**New Figs,
New Nuts,**

**FLORIDA LEMONS,
FLORIDA ORANGES.**

**FINNAN HADDIES and OYSTERS DAILY.
NEW SGALED HERRING.**

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

MARKETS.—Continued

and \$3.35 per crate; Canadian, \$2.75 to \$3 per crate; Cap: Cod, \$3.50 per crate and \$11.50 to \$12 per bbl.; Jerseys, fancy, \$13.

COUNTRY PRODUCE.

BEANS—Holders in the west have advanced prices 5c. per bushel, now quoting hand-picked at \$1.25 and prime medium at \$1.17 f. o. b. in carload lots. The market here is quiet at \$1.25 to \$1.35 for prime medium and at \$1.40 to \$1.50 for choice hand-picked.

DRIED APPLES—Transactions are reported at 4 1/2 to 4 3/4c. f. o. b., and all that can be got at these figures are being taken. Demand from retailers is light and jobbers are quoting 5 1/4c.

EVAPORATED APPLES—Are neglected. For round lots at outside points 6 to 6 1/4c. seems to be the idea, but no transactions are reported. Locally prices are nominally 7 to 7 1/4c. for small lots.

ONIONS—The supply is still liberal and demand light. We quote: Canadian, 75 to 90c. per bag; Spanish, 85 to 90c. per crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Market remains quiet and unchanged. We quote: Extracted, 8 to 8 1/2c. in small quantities and 7 1/2 to 8c. in large quantities; comb, 12 to 13c.

POTATOES—Market remains much as before. Carload lots have changed hands on the track at 43c., and bags are selling off the store at 50 to 55c.

EGGS—There are a good many cold storage eggs in sight, which has a tendency to hold the market down. Good fresh eggs are scarce. We quote: Fresh, 15 to 16c.; cold storage, 14 to 15c.; limed, 13 1/2 to 14c. strictly new laid would probably bring 17c.

POULTRY—On account of the warm weather and the liberal supplies, the bottom fell completely out of the market the end of last week. Turkeys offered freely at 6 to 7c., chickens at 15 to 30c., ducks at 40 to 50c., and geese at 3 1/2 to 4c. Several hundred-weight of turkeys were picked up at 5 1/2c. for shipment east and to the canneries. With the colder weather obtaining this week, there has been a recovery, and we now quote firm as follows: Turkeys, 7 to 8c.; chickens, 20 to 35c.; ducks, 45 to 60c.; geese, 5 to 6c.

FISH AND OYSTERS.

Trade is dull, attention being turned more to poultry on account of the low price for it. The price of fish remains much as before. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6 1/2c.; boneless fish, 3 1/2 to 4c.; "quail on toast," cod, 5 to 5 1/2c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$3; fresh herring, 1 1/2c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7 1/2c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise,

We are always open to sell

CARS OF POTATOES

f. o. b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,

Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473.

VICTORIA, B.C.

Central Business College

TORONTO and STRATFORD.

**CANADA'S GREATEST
COMMERCIAL SCHOOLS**

Write for new circulars.

SHAW & ELLIOTT, Principals.

MARKETS—Continued

14c.; large halibut, 10c.; ciscoes, \$1.35 to \$1.49. Oysters, \$1.20 to \$1.25 per gallon; select, \$1.60.

SALT.

There is a good active trade doing, the packing houses being liberal buyers at the moment. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

The market is steady for alsike at \$4 to \$5 f.o.b. points of shipment, with a trifle more being paid for extra choice fancy lots. An occasional sample of red clover is now being offered, for which \$5 to \$5.40 f.o.b. is being paid for good to fine samples. Sales of timothy are still somewhat light, with prices steady at \$1.50 to \$2.50 per bushel f.o.b. The outside figures in all the above quotations are for the best qualities.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is no accumulation, demand and supply being about equal. Prices are unchanged, dealers paying 3½c. for green, and selling cured at 4½c.

SKINS—Sheepskins are quiet and unchanged, dealers still paying 55c. Calfskins are dull and nominally worth 6c.

WOOL—There is no foreign demand, and trade is quiet in consequence. Dealers are paying 18c. for fleece and super, and 20c. for extra.

TALLOW—Much as before, dealers paying 5½ to 5¾c. for rendered, and selling at 6¼c.

PETROLEUM.

Trade is still good in burning oils, while lubricating oils are quiet. Prices are slightly lower, except in Carbon safety, which is higher. We quote, in 5 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude: \$1.12 per barrel. Oil Springs crude: \$1.13 per barrel. Refined, 7c. in bulk; 9¾c. in barrels in car lots f.o.b. here.

MARKET NOTES.

W. Paterson & Son report that the cough drop trade is booming.

Dawson & Co. received a carload of Malaga grapes on Monday last.

Perkins, Ince & Co. expect a shipment of new season's Grenoble walnuts shortly.

Dawson & Co. expect a shipment of new season's dates this week.

The attention of the trade is drawn to Wm. Paterson & Son's "facts" on page 6.

A slight mistake crept into the advertisement of the Toronto Salt Works last week. Windsor Dairy salt was quoted 15-20 lb. bags, \$2, instead of \$2.25. The number of

enquiries this produced evidences the fact that the advertisements in THE GROCER are well watched.

Clemes Bros. have new season's dates arriving this week.

Long-keeping Jersey cranberries are to hand this week with Clemes Bros.

J. W. Lang & Co. have a shipment of Malaga raisins in stock in layers and black baskets.

D. Gunn, Flavelle & Co. report the sale of two carloads of long clear bacon at 7¾c.

Sloan & Crowther report a good demand for "Lion" and "Seal" brands of canned salmon.

The managers of Tetley's teas report that orders are coming in freely from all over the country.

Warren Bros. & Boomer have in stock a shipment of Halifax crystal drip syrup in half barrels.

Clemes Bros. have a car of Messina lemons arriving this week direct from the ship's side at New York.

Sloan & Crowther have experienced such a brisk demand for shelled almonds that already over two-thirds of their shipment have been sold.

Green Rio coffee has been a scarce commodity on the Toronto market for some time, but a shipment is now arriving for Warren Bros. & Boomer.

White & Co., of 70 Colborne street, Toronto, report that they have choice winter apples which they are prepared to furnish to the trade in small quantities.

Shredded codfish from the United States is being offered on the Toronto market this week. The quality, it is claimed, is not equal to that of the domestic article.

The Ireland National Foods Co. reports sales of self-raising flour still increasing. The firm says that its output of breakfast foods in packages is larger than ever before.

Ramsay & Aitkens, agents for Stewart Munn & Co.'s fish goods, are doing a big trade. In herrings alone they last week sold over two carloads, besides large lots of boneless codfish.

"Bee" brand Ceylon tea, the agency for which was secured recently by Warren Bros. & Boomer, is reported by that firm to be taking well with the trade. It is put up in pound and half pound packages enclosed in 30-lb. cases.

Imports of canned salmon into the United Kingdom during the ten months ending October 31st amounted to 586,303 packages, against 531,321 in the corresponding period last year and 461,658 in 1892.

Smith & Keighley are complaining that they are getting loaded up with butter of poor quality. "We get an occasional good tub," said a representative, "but the greater

part is so bad that bakers prefer Cottolene to it."

Imports of Malaga grapes into New York this season are but 120,000 kegs, against 260,000 last year. As a consequence, prices there have reached as high as \$10 lately.

The consignment of Valencia layers, 7 lb. flat boxes, brought on a few weeks ago by Warren Bros. & Boomer as an experiment, has sold well, and the firm has been induced to bring on a shipment of selected raisins in flat boxes of the same weight.

The Eby, Blain Co. are offering French prunes in four sizes; also California apricots.

The Eby, Blain Co. have a lot of No. 1 fresh water herring in stock, which they are selling at \$3 per keg.

By a reference to the advertisement of the Eby, Blain Co. it will be noticed that that firm is placing on the market this week crushed coffee mixture—Java and Jamaica and Java and Mocha. This mixture is claimed to be virtually as good as the whole article. A percentage of chicory is added sufficient to give it color and sweetness. This coffee has been introduced extensively in the United States and in Europe, and is claimed to have taken well. The Eby, Blain Co. are sale agents for Ontario, the Northwest Territories and British Columbia.

The E. B. Eddy Co., Ltd, Hull, P.Q., are issuing circulars to the trade soliciting samples of paper sacks and bags now used by the different members, in order that they may have an opportunity of tendering for future requirements. One paragraph in the circular reads: "To our establishment, already the largest of its kind and the most unique under the British flag, we have added a complete modern paper bag making plant, and are now fully equipped to supply all demands of the trade in plain or corrugated manilla, and blue and white Duplex sacks and bags."

MONTREAL MARKETS.

MONTREAL, November 22, 1894.

GROCERIES.

THE week has witnessed a moderate degree of activity in the wholesale grocery market, and as a general rule prices of all staple lines are steady, with the exception of granulated sugar, which has ruled rather easier, though the demand has been good. In syrups, light stocks conduce to firmness, and there has been no change in molasses. Rice shows a fair degree of life, and prices are steady, and the same is to note in the case of tea, while the demand for coffee and spices has been improved with the colder weather that has prevailed. Dried fruits continue steady, and in canned goods there has been no special feature to report since our last. Green fruit and fish continue much the same as when last reported.

SUGAR.

The demand for both granulated and yellow sugars has been fairly good, especially

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **63 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET
 Consignments Solicited **TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL . . . **FRUIT**
 Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

SHOULDERS
 MILD SWEET
 SQUARE CUT
 SMOKED
 Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark  Burnt in the Skin of Each piece.

F. W. FEARMAN HAMILTON

EDWARD STILL
 Assignee, Accountant, Auditor, etc.
1 Toronto street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for **J. B. McLEAN Publishing Co., Toronto.**

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. **THE ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager, 468 King st. West. Telephone 1610.

MONTREAL MARKETS—Continued

for the latter, and it would be difficult at present to fill an order for a round lot of it. Prices on it are steady, but on granulated are lower by 1-16 to 1/8c than they were at the date of last writing. It is considered questionable, however, that prices will remain at their present level, with primary advances as firm as they are. We quote: Granulated at 4 1/2c., and yellows 3 3-16 to 3 3/4c., as to quality at the refinery.

SYRUPS.

Light stocks of Canadian syrups have maintained the strong feeling on that article, and business is of narrow compass owing to the difficulty experienced in having orders filled. Some lots of American have been brought in to offset the scarcity of domestic, and the former is selling at 21c. per gallon. We quote: Canadian, 2 to 2 1/2c. for bright grades and 1 1/2 to 1 3/4c. for dark grades at the factory.

MOLASSES.

Some round lots of Barbadoes molasses have been placed at rather lower values, viz., 26 1/2 to 27c., but for ordinary business in a regular way there is no change in price, and we quote car lots 29c. and single puncheons 30c.

RICE.

The rice market has shown more activity since our last, both on local and export account. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

SPICES.

A better demand has been experienced for spices since our last report, which may be attributed to the cold weather. Prices are unchanged. Penang black pepper, 6 to 7 1/2c.; white pepper, 10 to 12 1/2c.; cloves, 7 1/2 to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The coffee market has ruled moderately active, with prices steady, as last quoted. Business in Maracaibo has been done at 20c. and in Rio at 20 1/2c. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 25 to 29c.

TEA.

There has been a fair distributing trade in tea, but so far as large business from first to second hands was concerned there was little of it. The only business in this way was the transfer of one or two small sized lots of low grade Japans at 12 to 14c. We quote: Japans, low grades, 13 to 14c.; medium, 14 to 17c.; fine 18 1/2 to 32c., and choice, 24 to 31c.

DRIED FRUIT.

Business in raisins has been of moderate dimensions since our last, for the very good reason that supplies of good prime Valencia stock are limited. Values therefore rule firm,

(Continued on page 24.)

CHICAGO, ILL., Nov. 3rd, 1894.
 Mr. J. A. GOWANS, Toronto, Canada.

DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.

Yours truly,
 CHASE & SANBORN,
 10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN, PORK PACKER

—AND—
COMMISSION MERCHANT
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
 Fruit and Commission Merchant
76 COLBORNE ST., TORONTO, ONT.

DEALER IN
 Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
 Orders Solicited.

Write Us For Prices
 Breakfast Bacon
 Shoulders Backs
 Hams Pure Lard

D. GUNN, FLAVELLE & CO.
 Pork Packers 76, 78, 80 Front St. E., and Commission Merchants **TORONTO**

WRITE OR WIRE US
 for sample and quotations on

Evaporated Apples
 OR
CIDER

JAMES E. PATMORE
 Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

FLOUR has advanced considerably during the past two weeks, and there seems every possibility of it holding its own. It has for the past two years been dropping in price, and three weeks ago it was selling at a lower price than it was ever known to have been sold before. There has, however, been a reaction in wheat values all round, and in consequence the millers have been forced to advance their prices accordingly, as they have for some time past been selling at a ruinously small margin. One of the arguments advanced in favor of the continuation of better price is the amount of wheat which is being, and will be, fed to cattle. It is estimated that it will take 75,000,000 bushels, and about 40,000,000 of this has already been exhausted. It is calculated that if this 40,000,000 bushels had been exported the market would have advanced 10c., and therefore in the face of this we may still look forward to a further advance. English markets remain firm.

Many of the local grocers, flour and feed merchants and bakers, are reported to have been booking orders from city mills.

The colder weather has somewhat stimulated the demand for family flour, and in consequence the grocers and flour and feed stores are reaping the benefit, while the bakers will doubtless find a falling off in trade.

There is a tendency to sell family flour in the grocery store at a price that does not allow the retailer a reasonable profit. Flour is one of the best paying lines that the grocer now handles, if it is handled as it should be. Do not drive into other hands a line that is profitable and belongs to you.

Some of the city mills are now putting up their family flour in stones and half-stones. This practice will, no doubt, find much favor with grocers who are pressed for time. One of the advantages is the comparatively large display that can be made in the show window at a comparatively small outlay.

THE MARKETS.

TORONTO.

FLOUR—The market continues firm, and millers have advanced their prices 10c. all round on last week's prices. We quote:

Manitoba wheat, patents, \$3.70 to \$3.80; strong bakers', \$3.45 to \$3.55; Ontario, \$3.45; straight roller, \$3.05 to \$3.10.

BRAN—The demand is fair, and prices remain unchanged at from \$13 to \$13.50 per ton.

SHORTS—Trade is fairly good, and city mills are offering at \$15 per ton.

WHEAT—The market is firm, and prices, both in Ontario and Manitoba, have continued to advance during the week. Offerings on the Toronto market have been small, holders having been influenced by the advance in outside markets; 53c. per bushel was asked for red and white wheat, north and west. Manitoba is firmer, with sales of No. 1 hard at 69c. Montreal freights, and 66c. and 67c. Toronto freights.

HAY—While the demand has been good, there has been but little really good hay offering on the street this week. Prices are unchanged at from \$8 to \$10 per ton.

STRAW—Prices unchanged at from \$8 to \$9 for good straw. There is a better demand for the better kinds.

OATS—Prices are steady, but demand is dull. Prices range from 30½ to 32½c. per bushel.

BREAKFAST FOODS—Oatmeal and rolled wheat are likely to advance 10c. per barrel if the advanced price for oats and wheat are maintained. We quote: Standard and

granulated oatmeal, \$3.85; rolled wheat, \$2.10 in 1,000 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

MONTREAL.

The tone of the flour market is firm and the recent advance in prices is well maintained. The demand is good, and an active business, while the general impression is that there will be a further rise in values in the near future if the wheat markets continue to rule strong as they are at present. We quote: Winter wheat, \$3.35 to \$3.50; spring wheat, patents, \$3.35 to \$3.50; Manitoba patents, best brands, \$3.65 to \$4.00; straight roller, \$2.90 to \$3.00; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.50 to \$4.00; Manitoba strong bakers', best brands, \$3.50.

In feed business continues active, there being a brisk demand for bran and shorts, and millers state they are considerably oversold. Bran, \$17; shorts, \$18; Moullie, \$22.

There was no new feature of importance in the oatmeal market, business being quiet and of a jobbing character at about quotations. We quote: Standard, bbls., \$3.90 to \$3.95; granulated, bbls., \$3.95 to \$4; rolled oats, bbls., \$4 to \$4.05; pot barley, per bbl., \$3.75; split peas, per bbl., \$3.50 to \$3.60.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

The Ideal and Most Successful Breakfast Foods of the Nineteenth Century

ARE

THE IRELAND COMPANY'S

DESICCATED ROLLED OATS
DESICCATED ROLLED WHEAT
BUCKWHEAT FLOUR (Self-Rising)

In Handsome Packages of Convenient Size.

A little high in price
BUT higher still in quality.

We are pleased to mail Samples and full particulars. Let us hear from you.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

CHOICE CEREAL BREAKFAST FOODS.



SCIENTISTS CLAIM

That there are ten pounds of glue in the human body. That's the reason the people are so stuck on our Cereal Foods. Our Pan-Dried Rolled Oats, for instance, always have a ready sale.

E. D. Tilson, Tilsonburg
ONT.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Just received ex S.S. "Escalona" an important consignment of our

Celebrated Brandies

"P. Richard," "Chs. Couturier," "F. Marion & Cie," "V. O.," "V. S. O.," "V. S. O. P."

In Hogsheads, Quarter Casks, Octaves, Half Octaves, Bottles, Half Bottles, Quarter Bottles, etc.

Also a considerable assortment of

Tarragona Wines

Sicily Wines, Sherries, Clarets, Sauternes, etc.

Which we offer at exceptionally low prices for immediate delivery.

Samples and Price List sent on application.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MONTREAL MARKETS—Continued

though offers of cheap inferior goods are made at low prices. For jobbing trade we quote: Prime fruit, 4¼c. for ordinary brands; 5¼ to 5½c. for selected, and 5¾ to 6c. for layers. California raisins, 6 to 7½c. as to quality.

Currants continue dull and prices rule much the same. Filiatras and provincials have changed hands at 3 to 3¼c. in barrels, and 3½ to 4c. in cases. Patras are held rather steadier, 4¼ to 4½c., while Vostizzas are firm at 6¼ to 6½c. for extra quality, which is about the only kind offering of the latter description.

The first lots of new Bosnia prunes have been received since our last report. They are selling at 5c., while Bordeaux remain steady at 4 to 5c. according to grade.

There is nothing new to report in the case of figs, which rule steady at 15 to 16c. for fancy fruit, with ordinary stock 5½c.

NUTS.

There are only a few light lots of nuts yet offering here, no large quantities being received. We quote: Shelled almonds 23c., ditto walnuts 23 to 25c., Sicily filberts 7 to 7½c., and pecans 7½ to 8c.

CANNED GOODS.

There has been no great change in the canned goods market since our last report. The feeling generally continues steady and values show no change. Some canned apples have been moving at \$2.10 per dozen. We quote: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10; Australian canned meats, 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1 lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2-lb. can do., \$3.35 to \$3.40.

FISH.

A fair trade has been passing in fish, while the tendency of values has been lower as a rule. Newfoundland herrings have sold at \$3.75 for No. 1 and \$3.50 for No. 2, and green cod have changed hands at \$4 for No. 1 and \$2.75 for No. 2, and \$4.50 for No. 1 large. In a small way jobbers are realizing \$5.50 for No. 1 large and \$3.25 for No. 2. Stocks of salt herrings are large, and are being jobbed out at \$5.25 to \$5.50 for No. 1 Labrador, \$5 to \$5.25 for Cape Breton. Salmon rules firm in tone, B.C. selling at \$11.50 to \$12 and Labrador \$12.50 to \$13. New fresh mackerel have been received during the week, and are selling at 10 to 13c. each.

GREEN FRUIT.

ORANGES—The supply of oranges continues large and prices easy at \$1.50 to \$2 for Floridas, per box, and \$4 to \$4.50 per barrel for Jamaicas.

LEMONS—The lemon market rules much the same and they meet a fairly ready sale at \$3 to \$4.50 per box.

CRANBERRIES—The active demand for these has continued, Cape Cod having a free movement at \$9.50 to \$10 per barrel, and Canadian \$8.50 to \$9.50 per barrel.

GRAPES—There is a good brisk demand for Almeria grapes at \$5 to \$6 per keg.

SPANISH ONIONS—Spanish onions meet a ready sale at \$2.25 per case and 75c. per crate.

APPLES—The apple market on spot rules steady and it requires to be to keep exporters from losing heart altogether. Liverpool cables on Monday said that receipts of Canadian apples were 22,000 barrels, which had been offered in a very wet and damaged condition, selling at an average price of 9s. 3d. Boston fruit are usually 2s. below Canadian, but this week they have averaged 11s. 6d., or 2s. above, the position being exactly reversed. Spot prices on good sound apples still range from \$2 to \$3 per barrel.

COUNTRY PRODUCE.

EGGS—The egg market is without change at 13 to 14c. for limed, and 15 to 17c. for fresh boiling stock.

POULTRY—Offerings of poultry are fair and meet a good demand. Turkeys, 8 to 9c.; geese, 6c.; ducks, 8 to 9c., and chickens 6 to 7c.

GAME—A few small lots of partridges are offering and meet a fair sale at 45c. per brace for No. 1, and 25c. for No. 2. Demand for venison is slow at 9 to 10c. per lb.

DRESSED HOGS—Business in these rules rather quiet. Sales have been made recently at \$5.25 to \$5.75 per 100 lbs.

HONEY—There is little demand for honey and a few lots of extracted have been selling at 4½ to 5½c. per lb. New sells at 7 to 8c. per lb. in tins, and comb honey 10 to 13½c., according to grade.

BEANS—Rule quiet under a slow demand at \$1.30 to \$1.45 per bushel for handpicked, and \$1.10 to \$1.20 for lower grades.

HOPS—A few small parcels of hops change hands in an occasional way at 8c., and we quote 6 to 8c. as a range according to quality.

ONIONS—Canadian onions are in good demand at \$1.50 to \$1.70 per bbl.

PROVISIONS.

The demand for provisions continues slow, and the market rules quiet, with only a moderate amount of business doing at about steady prices. We quote: Canadian short cut, heavy, \$17 to \$18; Canadian short cut, light, \$14.50 to \$15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

There is a small jobbing demand for late made creamery and any fresh parcels of Townships dairy or fine western rolls that

arrive, and that is all. Otherwise the market is absolutely lifeless. We quote: Finest fall-made creamery, 20½ to 21c.; earlier makes, 18 to 19c.; finest Townships, 18 to 19c.; finest Western dairy, 15 to 17c.

CHEESE.

The cheese market remains steady, but fails to show an increase in activity of an appreciable kind. It is worthy of note, though, that fractionally better bids have been made in the country in several instances, which may be significant of something. Certainly if the little spirit that usually precedes the close of navigation is to come it will have to make its appearance soon. On spot business is largely confined to Eastern makes, and on Western values are more or less nominal, but it is doubtful if an order could be filled at less than 10½c. for anything that grades up pretty well. The public cable has advanced 6d. to 51s., but it will have to advance further yet before it will be on a parity with figures on this side. Finest Ontario fall-made, 10¾ to 10½c.; finest Townships, 10 to 10½c.; finest Eastern, 9¾ to 9½c.; under grades, 9 to 9¼c.; cable, 51s.

ASHES.

The market for ashes was quiet and without any change to note. We quote: Firsts, \$4.30; seconds, \$3.80, and pearls \$7 per 100 lbs.

MONTREAL TRADE NOTES.

Offerings of B. C. canned salmon are made at \$1.10 per dozen, but good red fish are held firm at \$1.40.

The first receipts of lake trout this fall came to hand last Thursday. They were turned over at \$4.25 to \$4.50 per keg.

The decline in granulated sugar at the refineries that is noted this week will, it is expected, only be very temporary.

Both refineries were completely cleaned out of their stocks of Canadian syrup at one time last week.

The combine price on Barbadoes molasses has been retained in Montreal, but round lots have changed hands at 26½c. ex store.

The enquiry for Chas. Southwell & Co.'s high class jams, jellies and marmalades has been so brisk during the last fortnight that the agents, Frank Magor & Co., Montreal, have had to order out a further assortment by steamer to Halifax. These goods should arrive in time for the Christmas trade.

Fine brands of Valencia raisins are not plentiful in Montreal, but Messrs Lapose, Martin & Co. offer several leading brands to their patrons.

The first lot of Bosnia prunes offered this fall were brought in by Messrs. Rose & Lafamme. They were received last Tuesday, which is fully one week earlier than the arrival of the first shipment in previous seasons.

Frank Magor & Co., 16 St. John street, Montreal, are offering special lines of spices,

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
 —AND—

The "LION BRAND"
 Canned Goods Leads !!

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTA-
 TION of our goods. Why? Because they
 are acknowledged as "STANDARDS."
 Grocers may now rely upon getting our
 goods; with our new factory added in To-
 ronto, we are confident of supplying the de-
 mand.

See that the word "BOULTER" is litho-
 graphed across the face of the label. None
 other genuine.

W. BOULTER & SONS
PIGTON, ONT.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples—the finest flavored fruit in Canada.
 Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

**OUR PACK OF . .
 Canned Fruits**

Are exceptionally fine, packed the
 day they were picked, and each can
 bears our label,

The Garden City brand

We also put up the choicest CATSUPS,
 JELLIES and JAMS.

BE SURE when ordering you get the "Garden City"
 brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.

St. Catharines, Ont.

LION "L" BRAND



REGISTERED
 TRADE
 MARK.

PURE GOODS.

JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.

**"The Best of
 Everything"**



Is the material we use in producing our goods.

The quality of the material and the careful
 manner of preparation have combined in earning
 and sustaining the high reputation the "Delhi"
 goods enjoy.

Delhi Canning Co. = Delhi

MONTREAL MARKETS.—Continued.

handsomely packed in 1-oz. tins, for the Christmas trade, comprising ground nutmeg, cinnamon, mace, cloves, cayenne and curry powder. These goods are packed by Keen, Robinson & Co., London, manufacturers of Keen's mustard, and are of the finest quality.

Prepared mince meat and plum pudding are good commodities for the grocer to handle at this season. Atmore's is a good line to get, this firm's plum pudding and mince meat being made from the best materials. Rose & Laflamme, of Montreal, are agents for the Dominion of Canada.

Frank Magor & Co., Montreal, are now receiving ex s.s. Labrador at Portland the usual fall supply of Cadbury's fancy chocolate for the Christmas trade, a portion of the consignment being for their own stock, with which to supply any grocers who run short during the holiday season.

POINTERS FOR RETAILERS.

ALARGE assortment of both syrups and molasses in barrels and halves is for sale by Lucas, Steele & Bristol.

Eagle brand teas always give satisfaction. This well-known brand is a trade winner.

Davidson & Hay report the arrival of a shipment of fine Cassalina Patras currants in half-cases.

Ireland's buckwheat flour in 2½ lb. packets is having good sale with Lucas, Steele & Bristol.

H. P. Eckardt & Co. have secured a special line of French prunes, which they are offering at a low figure.

W. H. Gillard & Co., of Hamilton, are in receipt of all their Malaga fruit, and report the quality fine in all lines.

Seven cars of grain and one of potatoes were shipped from Amaranth station by Wm. Hannah & Co. this week.

Shipments of Ceylon teas, California loose muscatels and J. T. Morton's fish are to hand this week with Davidson & Hay.

The Eby, Blain Co. have just received in stock some extra choice Ceylon teas. They are handsome in leaf, fine in cup, with rich colors.

"New dates for shipment this week," report H. P. Eckardt & Co. "Only a limited quantity; send in your orders early for same."

Naples walnuts, Tarragona almonds, Sicily filberts and shelled Jordan and Valencia almonds are now offering by Lucas, Steele & Bristol.

James A. Skinner & Co. report a big increase in the demand for white French china for painting. Their stock was never more complete than at present.

Lucas, Steele & Bristol think people prefer good herbs to poor ones, and therefore

are recommending savory, thyme, mint, sweet marjoram and poultry dressing they offer in 10 lb. tins. Their L. P. & Co., mixed spice in 5 lb. tins is a holiday seller.

Lucas, Steele & Bristol still have to offer a few cases of "Ontario" tomato catsup in glass and tins at old figures. It is made from ripe tomatoes and pure spices.

You cannot beat Hillsburg for potatoes. Wm. Hannah & Co. are located there and report trade brisk in car lots, though jobbing trade is somewhat dull.

On Saturday last one of Hendrie's teams took from the warehouse of W. H. Gillard & Co., of Hamilton, a load of groceries weighing 19,000 pounds. Not a bad load for one team.

M. Masuret & Co. report a continued growing demand for their Eagle brand of teas. These teas are put up in any size packages. The 6 lb. cannister is particularly attractive.

W. H. Gillard & Co. report that they are meeting with marked success in the sale of the "400" Select Congou. This is one of the special lines and the last put upon the market.

A large shipment of Demerara sugar arrived this week for Davidson & Hay. This sugar is 96½ degrees test, of good grain and color, and is being offered at an exceptionally low figure.

Rutherford & Harrison are issuing their third annual circular this week. Besides dealing with the firm's facilities for handling dairy and farm produce, the circular conveys information interesting to the trade.

"Our stock of Christmas fruits is now complete," write M. Masuret & Co. "We have new peels, figs, raisins, California peaches, nectarines and apricots, 4-crown muscatels, currants, prunes, etc."

"Having secured control of the 'Tip-Top' catsup," say H. P. Eckardt & Co., "we are prepared to offer to the trade a first-class article, equal to the higher grade goods, in pints, to sell at 25c. Try a case and be convinced."

W. H. Gillard & Co., of Hamilton, met with such success in the sale of their Panareta currants last season that this year they have to offer a large quantity of this choice fruit. They are the highest grade of currants grown in Greece.

Things are lively at Crombies station; grain and produce are coming in fast to the

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

**Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat,
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

Cocoanuts

Imported direct, saving \$5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce
Broker, Commission Merchant, etc.
SPECIALTIES—Cheese, Butter, Eggs and
Fruit. Consignments Solicited.

The Bell Cigar

Is the leading 5 cent, and

Spanish Double

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
... DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

We are selling another lot of
those very

**White ...
Medium Codfish**

And can confidently recommend
them to our customers as strictly
first-class.

NORTHRUP & CO.

Wholesale Grocers and Fish.
South Wharf, St. John, N.B.

READ THIS TWICE

What's the good of anything? Nothing—That is, unless it amounts to something. You will find that genuine Pure Ground Spices amount to a great deal. Pure Gold spices are genuine—no artificial coloring used. Think of that. Now read it over again.

PURE GOLD MFG. CO.

TORONTO

P.S.—How about Icings?

new warehouse built lately by Wm. Hannah & Co., of Toronto. This warehouse is the best of its size on the line, and farmers are patronizing it in preference to other near-by points, and are now agitating for a post office there.

Lucas, Steele & Bristol think teas will be higher and that buyers will find it out before long. "Our importations this year," reports the firm, "have been heavy, and we are enabled on this account, notwithstanding large sales, to offer now a complete assortment in China, Japan and Ceylon teas. We shall be pleased to send prices and samples to dealers at any time."

The American Packer is the name of a new venture in trade journalism. It is published in Baltimore, Md., and will be issued weekly. It is made up in modern trade paper style, is nicely printed, and the first number, which bears date of November 13th, is a credit to the publishers. The aim of The Packer, as set forth in its leading editorial, "is to extend to the packing interests of this broad country the really valuable aid which can be rendered by an honest, careful and judiciously conducted trade journal."

NEW BRUNSWICK LUMBER TRADE.

It is estimated that 28,000,000 feet of lumber will be cut on the Tobique (N.B.) river this year, against 20,000,000 last year. Much of the extra quantity will supply mills be-

longing to the American colony, formerly procuring it from the Aroostook Valley. The Chatham World says: "Private advices announce the failure of James Hallsall & Son, of Canada dock, Liverpool, one of the oldest firms of timber merchants in that port. Their creditors include nearly the whole of the trade in Liverpool, and the amounts range from \$10,000 to \$20,000 each. The correspondent adds: 'This catastrophe, following the failure of James Smith & Co., both of which are expected to show up very badly, naturally tends to further paralyze trade and shake confidence all around.'"

WE ARE ALWAYS RIGHT.

THE GROCER still adheres to its former announcement that the MacFarlane Shade Co., manufacturers of window shades, awnings, etc., would cease to exist after Dec. 1, 1894, notwithstanding the denials published in other papers in different parts of Canada. The stock-in-trade of the company will be taken over by their old competitors, George H. Hees & Co. and Menzie, Turner & Co., and the building will be leased by the latter concern for a term of years, during which the MacFarlane Co. agree not to go into business in Canada. Mr. MacFarlane himself will go to Detroit to manage a factory to be established there by himself and Hees & Co. The Canadian field will thus be divided between Menzie, Turner & Co. and G. H. Hees & Co.

TRADE CHAT.

THE Board of Trade returns for October show that during the month the imports increased £310,000, and the exports increased £970,000, as compared with those for the corresponding month of 1893.

The Kingsville evaporating works are running night and day.

Hiram Walker, of Walkerville, proposes to erect a large creamery and cheese factory near that town.

Warkworth cheese factory will continue to manufacture cheese during the whole month of November.

Robertson Bros., of Leamington, claim to have made 24¾ pounds of butter from the milk of four Jersey cows in four days.

Galt manufacturers are thinking of sending conjointly a miscellaneous carload of manufactured goods to the Australian market.

Owing to increased business it has been found necessary for the Windsor Salt Works to increase the steam power by adding two more engines.

The Government inspectors of live stock at Montreal estimate that over \$5,000,000 has been paid to Canadian farmers the past season for cattle exported to the old country.

It takes, it is said, twelve tea plants to produce one pound of tea.



From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and
26 Rue Bergere, Paris.

**BOOT PREPARATIONS
SOLD EVERYWHERE.**



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." *Lancet*

WORKS

CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

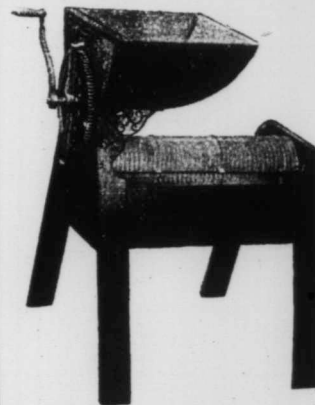
WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR.

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE,
Cor. of Adelaide St., Toronto.

GOOD BOOKKEEPERS often go astray in the preparation of Balance Sheets, Profit and Loss Accounts, and the adjustment of Capital Accounts. Unless you have competent inspection the errors pass uncorrected. My forte is a knack for dealing with them.

A. C. NEFF Chartered Accountant,
Auditor, Trustee, etc.
32 Church St., Toronto.



\$16 The Grocers' **\$16**
FRUIT IMPROVER

AN INVESTMENT THAT PAYS

You can clean Currants, Raisins, and Prunes, increasing their value 2 to 3 cents per pound, please the housekeeper, and win trade. Sharp, shrewd, up-to-date grocers write us a check ship at once and draw at ten days, less 5% discount.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

Jersey Cream ^{Baking} Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.
HAMILTON, ONT.

Take Note

Of some of our leading lines, and for which, remember we are headquarters.

- "Boeckh's" Standard Brushes
- "Boeckh's" Standard Brooms
- "Star" Pails and Tubs
- "Durable" Pails and Tubs
- "Improved" Globe Washboards
- "Extra Star" Clothes Pins
- "Jersey" & "Crown" Butter Moulds
- "Cradle" Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

Chas. Boeckh & Sons Manufacturers **TORONTO**

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

SYRUPS

Extra Choice
PURE SUGAR
Goods.

Clear as Honey. Excellent Flavor.

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK

- CASALINA—in Half Cases.
- PATRAS—in Barrels and Cases.
- CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes.
Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Malaga Table Raisins and Almonds

CASADOS and REINS

Now in store.

PERKINS, INCE & Co.

41 and 43 Front St. East.

We are now offering

New Table Raisins

In quarters, halves and full boxes.

ALSO

VALENCIA SHELLLED ALMONDS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

FALL IN WHITE COTTONS.

When, a few days ago, the Dominion Cotton Co. declared a dividend of six per cent., the price on the stock market dropped very suddenly. Last year the dividend was eight per cent., and the year before ten per cent. The reduction in the duties and the stagnation in U.S. prices have done the work.

But the decline of the company's stock was not the only drop. The price of white or bleached cotton has dropped about one-quarter to one-half cent per yard. Grey cottons were reduced last March, so that they are now on a par. Raw cotton is declining in the States, and so is the manufactured article; hence Canadian prices were forced down.

KOOTENAY GOLD OUTPUT.

Up to this year, says The Nelson Tribune, British Columbia has owed its reputation as a mining country to the gold output of Cariboo district; but this year will prove that Kootenay is not only British Columbia's greatest silver and lead producing district, but that it has wrested from Cariboo the palm of being the great gold-producing district of the province. The gold output of Cariboo comes from gravel mines; none, so far, coming from quartz mines. The output of Kootenay is mainly from quartz mines, and as quartz mining in Kootenay is not fairly commenced, the present output is likely to be greatly exceeded in the near future. Gravel mining gives employment to but a few men, and at best is not a lasting industry. Quartz mining necessarily gives employment to a large number of men, and the industry is a lasting one. The gold output of Kootenay will this year approximate a total of \$200,000, as follows:

Mining Division.	Gravel.	Quartz.
Trail Creek.....	150,000
Nelson.....	8,000	20,000
Trout Lake.....	2,000
Revelstroke.....	10,000
Fort Seel.....	10,000
Total.....	30,000	170,000

THE INTERIOR FRICTION OF OILS.

Petroff, who has occupied himself very extensively with the examination of lubricants, has investigated the interior friction of oils by means of an apparatus invented by himself, and has given his results in tabular form and graphically by a series of curves. According to his results, says an exchange, the degree of transparency of lubricants, the refining process, viscosity, flash-point, and fire-point give no basis for estimating the degree of interior friction, though all are of importance. If two oils which at the same temperature possess different interior frictions be mixed, the mixed product will yield a characteristic curve corresponding to that of an oil the qualities of which lie between those of the two components. Consequently,

the excessive friction of any thick lubricant may be reduced by mixing with it small proportions of solar oil, pyronaphtha or kerosene, or any oil possessing low interior friction. But this addition can be useful only when the added product does not separate to any great extent. The addition of such light oils can, of course, be easily detected through the flash-point and fire-point. The addition of various resinous materials increases friction in the machinery and in the lubricant itself, while these products have also an injurious chemical effect upon the metallic surfaces subjected to friction. It was also frequently observed that samples of the same oil that were received in the factory at different times did not yield the same characteristic curve, though filling all requirements. This fact is naturally important to consumers on economic grounds.



Manufactured and sold only by

The Toronto Biscuit & Confectionery Co.
TORONTO, ONT.

PERSONAL MENTION.

J. Hayden, representing Sloan & Crowther, whose illness was recently noted in THE GROCER, has recovered sufficiently to enable him to take the road again. During Mr. Hayden's illness Albert Irving carried his grip.

E. B. Oak, with Clemes Bros., is no longer a bachelor. He went over to the grand Army of benedicts the other day, and the lady he took for "better or for worse" was Miss Cooper, of Toronto. Mr. and Mrs. Oak spent their honeymoon in the United States. THE GROCER tenders congratulations.

Turn yo
Join the

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Manufactur

Robt

LYT



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T. G

Turn your back on old notions.
Join the majority and sell

**Matchless
Stove Polish**

It is sure to please and holds trade.

Manufactured by...

Robt. Ralston & Co.
HAMILTON, ONT.

LYTLE'S
Pure Pickling
VINEGAR



Should be handled by every
storekeeper at this season of
the year.

T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.



ASK FOR
MOTT'S

The Old "Servant's Friend."
60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

A MISTAKE

Was made last week in quoting WINDSOR
SALT 15--20 lb. Bags per Barrel at \$2.00.
It should have been \$2.25.

TORONTO SALT WORKS

128 Adelaide St. E., TORONTO.

City Agents for Windsor Salt Works.



**British
Columbia
Salmon**

"BALMORAL" BRAND

Turner, Beeton & Co.
VICTORIA, B.G.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.



**LICORICE
LOZENGES**

or any other Licorice goods
put up by us can be relied
upon as first-class in every
respect. All the leading
wholesalers handle them.

Young & Smylie
Brooklyn, N.Y.



?

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

TOBE'S CORNER.

WE had just taken tea together, an old retail grocery merchant and I, after which we had settled down in a cosy, comfortable room for a talk. And as a sailor loves to talk of his ship, so our talk turned on our business. I had known him for many years as a trusty friend, and now, as he had far passed the meridian of life and had been for a long time in the trade which I expect to follow, I was anxious to hear his experience and have his ideas of trade in general. Said he:

"The average retail grocer's life is a hard one, as he serves his customers, now buying goods, then snatching a few minutes to write his letters, working hard early and late to keep his business under control, contending with difficulties on every hand. If there is a church to be built within ten miles, one of the first men they get after for a subscription is the local merchant. I frequently have had as many as half a dozen in a day for all manner of objects, such as Y. M. C. A. band, home for the aged, some lodge or other, house of providence, missions all over the world, tickets for this, that and the other, using the fact that they patronize me as a lever to extort from me for their various causes. I have actually had them come and say that they themselves had put my name down for a certain amount. I believe in charity as much as any man, but a man's

first duty is to himself; and I also think that the most liberal men in this country are the retail merchants. In a town or rural district the man who has brought up a family comfortably, given them a good education and start in life, and paid 100 cents on the dollar—if he has done that, and only that—has done well. Ah! my boy, my mind reverts to twenty-five years ago or more, when I used to do business with Charlie Moore, William Ramsey, Geo. Michie, Jno. Morrison and others; when I used to pay 10c. a lb. for granulated sugar in those old days of long ago; when credits were longer, goods generally higher, and competition was less keen than now; when William Christie and Jno. I. Davidson used to call around, have a chat, and sell me goods. There was another old friend, now passed away, who used to call, look over my stock and put down what I required. That was Jno. F. Lyon, manufacturer of extracts and soaps—a gentleman of the old school, He was always so pleasant and chatty."

"Did he never overload you?" I asked.

"No, sir," he replied, "I had every confidence in him. Now I feel as though I should retire. Old friends drop off one by one, and after long years of business acquaintance it gives me quite a turn, as I have just read of another who has passed away. I do not think I shall ever feel otherwise. The old houses will always have a charm for me now. My own customers have changed. Very

few of the old remain. But there is one thing that gives me comfort—that is, I have paid all my accounts in full, and what I have of this world's goods I have honestly come by. I sometimes think, as I look back over my past business life, if I had devoted the same amount of energy to other walks in life, would it not have produced better results financially. But what is the use of so thinking? It is past now, never to return. There are changes which I think must come. We must adopt the cash system. Almost every day we are having the price-lists of large stores in Toronto and elsewhere presented to us by our customers, and we cannot compete with them and sell for credit. And to me it is a question if we can and sell for cash, their buying power is so much greater than ours. Then, too, their running expenses are not any more in proportion, possibly less, than some small stores. I should not be surprised if in the larger towns of Ontario we have limited companies, with large capital, controlling the major part of the business. This will of necessity do away with a large number of retailers. Centralization and monopolies are the order of the times. It will be necessary for you young men to be awake to the changes which are coming—not wedded to old ideas, but up and alert at all times—and make the best use of the opportunities of life as they present themselves to you. My wish is that the coming retailers, no matter what the changes may be, will be men who will worthily fill their position with credit to themselves and their calling."

It was time for me to be getting home, so I departed from my friend, feeling that such men are ornaments to the trade.

TOBE.

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\$18,000.
F. F. I
signed.
W. A. F
assigned.
J. G. B
asking an
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W. Matl
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T. H.
Matane, C
Taschere
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BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE liabilities of Massey & Hall, the insolvent merchants of Massey, Ont., are placed at \$16,000 and assets at \$18,000.

F. F. Souay, grocer, Quebec, has assigned.

W. A. Harper, pork packer, Montreal, has assigned.

J. G. Bennett, crockery, St. Thomas, is asking an extension.

W. H. McClure, glassware dealer, Lindsay, has assigned to R. Tew.

W. Mathew, general merchant, Huntsville, has assigned to Richard Tew.

A Bathurst, N.B., general merchant named Hugh W. Meahan, has assigned.

M. Hamel, trader, Quebec, has compromised at 50c. on the dollar, cash.

Lemire & Frere, general merchants, Drummondville, Que., met yesterday.

W. V. Gordon & Co., grocers, Montreal, have compromised at 50c. on the dollar.

Geo. S. Hinch, general merchant, Tamworth, has assigned to James Aylsworth.

A demand of assignment has been made upon W. A. Harper, pork packer, Montreal.

Jean Lortie, boots and shoes, Quebec, is offering to compromise at 25c. on the dollar, cash.

Lally & Cavanaugh, cigars and fruits, Cornwall, are offering to compromise at 30c. on the dollar.

Joseph Pariseau, general merchant, Plantagenet, Ont., has compromised at 50c. on the dollar.

T. H. Chouinard, general merchant, Matane, Que., has assigned to Lefebvre & Taschereau.

Champagne & Senez, general merchants, Bulstrode, Que., are to compromise at 40c. on the dollar.

Thivierge, Morin & Morin, curriers, Quebec, are offering to compromise at 10c. on the dollar, cash.

N. & D. Livingston, general merchants, Yorktown, N. W. T., have compromised at 60c. on the dollar.

T. R. Allison, grocer, Bloor west, has assigned to Henry Barber & Co. His assets and liabilities are about equal at \$5,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Tighe & Stringer, seeds, produce, etc., Chatham, have dissolved.

Snell Bros., pork packers, Exeter, have dissolved; Charles Snell continues.

E. A. Dill, grocer, Windsor, N.B., has David D. Dill as partner, under style of E. A. Dill & Co.

Vauluven & Co. soap manufacturers, Napanee, have dissolved; Alex. F. Pruyt continues the business.

Montreal Wire and Brush Works have dissolved, and a new partnership has been formed, composed of Jabez J. Ulley and Albert S. Ulley; style unchanged.

A partnership has been registered in Montreal by W. Craig and John McDonald to carry on business as dealers in fruits, etc., under the style of Craig & McDonald.

G. G. McKenzie and W. A. Mowatt have registered a partnership to carry on business in Campbellton, N.B., as general merchants, under the style of McKenzie & Mowatt.

CAUTION

If you want to please **Buy**
your Customers

Barton's Baking Powder

It is always sure to make Light, Wholesome Food.

PHENIX COFFEE AND SPICE MILLS

G. F. Marter & Son. ... Toronto



Old King Cole
was a merry old soul
And a merry old soul
was he.
He called for his pipe &
he called for his glass
And he called for
TETLEY'S TEA.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

CHANGES.

D. Sullivan, general merchant, Malcolm, has sold out to A. J. Campbell.

F. B. McKay, hotel keeper, of Cannington, has sold out to Wm. Taylor.

Fitch & Co., grocers, etc., Kingsville, have been succeeded by M. G. Brethour.

The estate of John Tindall, general merchant, Fergus, has sold out to C. M. Beattie.

SALES MADE AND PENDING.

The crockery stock of J. F. Wilson, Peterboro, has been sold.

The stock of N. B. Putnam, general merchant, Paisley, has been sold.

The stock of Ed. Hagey, general merchant, Preston, is advertised for sale by tender

The stock of Jean Plamondon, boot and shoe manufacturer, Quebec, has been sold at 78c. on the dollar.

The estate of Fitzsimmons & Bro., grocers, Aylmer, is advertised for sale by bailiff.

The stock of Park & Co., groceries and dry goods, Jarvis, is advertised to be sold by auction 23rd inst.

FIRES.

W. J. Johnston, grocer; Merrick, Anderson & Co., wholesale commission merchants; and W. J. Mitchell, drugs, were burned out in Winnipeg last week.

DEATHS.

James Lamson, grocer, St. Thomas, is dead.

Peter Dayman, of Dayman & Stewart, millers, Barrie, is dead.

NEEDS TO BE BROUGHT TO TIME.

THESE is an employe of the Canada Express Company concerning some of whose alleged practices his employes should promptly investigate.

The Canada Express Company secures a large part of its business, and, of course, its profits, from the merchants of the country. Therefore for it to engage, or to allow any of its employes to engage, in pursuits which compete with those upon whom they depend so largely would be unwise, not to say unfair.

Yet, if what is averred to THE GROCER be true, there is at least one of the company's servants who is systematically using his position as express messenger to line his own pockets at the expense of legitimate merchants.

This particular messenger runs between Goderich and Buffalo, on the Buffalo and Lake Huron railway, and the particular character of the complaint against him is that he regularly makes it a practice of buying goods in Buffalo, and in Brantford as well, it is said, and selling them to customers at points along the route who will bestow upon him their patronage. The chief outlet for his purchases is Goderich. Before leaving on his trips he makes a canvass of his customers, filling their orders on his return or subsequent trips.

The company is not charged with being a party to what this man is doing. It undoubtedly knows nothing about it. But now that the matter has been brought to its attention it should move in the premises at once. If the messenger is not paid a salary sufficient for him to live without earning a little on the "side"—and there is no evidence that he is not—he should be given what will. And if his salary is reasonable the company should demand that he either stop acting the part of a merchant or free him from its service, and allow him to devote the whole of his time to buying and selling goods. His present dual position he should not be allowed to occupy another day longer than is necessary.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

**A Glass Jar Free**

... WITH

ADAMS'

Pepsin Tutti Frutti

Ask your Wholesaler for it.

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,

THE HAMILTON

COFFEE AND

SPICE CO

Sales

Increase

Yearly

It Holds Trade

IF YOU NEED STRENGTH...

Take

**Johnston's
Fluid Beef**

IT...
STRENGTHENS

Wm. Harkness, F.C.S., Analytical Chemist to the British Government, says: "It is one of the most perfect Foods I have ever examined."

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used **OUR GRANULATED**
in the manufacture of

REINDEER BRAND

EVAPORATED CREAM



Is prepared from cow's milk of the greatest richness and purity, reduced to cream by evaporation in a vacuum.

The celebrated **REINDEER BRAND** goods now include

- CONDENSED MILK,
- CONDENSED COFFEE,
- CONDENSED COCOA,
- EVAPORATED CREAM.

CHAS. SOUTHWELL & CO.'S High-class Jams Jellies and Marmalades

Christmas is Coming

Your Stock is
Incomplete

And all Live Grocers are looking
up their stocks of Delicacies for
the Festive Season.

Unless you have

SOUTHWELL'S



Nelson's Gelatine
AND
Nelson's Jellies

Robinson's Patent Barley
AND
Robinson's Patent Groats

WILL TEMPT THE OLD AND THE YOUNG.

Price Lists for Southwell's, Nelson's, and Robinson's goods on application.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 15, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.



BAKING POWDER.
PURE GOLD, per doz
5 lb. cans, 1 doz. in case..... 19 80
4 lb. cans, 1 doz. in case..... 16 00
2 1/2 lb. cans, 1 and 2 doz. in case.... 10 50
16 oz. cans, 1, 2 and 4 doz. in case.... 4 60
12 oz. cans, 2 and 4 doz. in case..... 3 70
8 oz. cans, 2 and 4 doz. in case.... 2 40
6 oz. cans, 2 and 4

doz in case 1 90
4 oz. cans, 4 and 6 doz in case ... 1 25
Dunn's No. 1, in tins 2 00
" " 2 75
Cook's Friend—
Size 1, in 2 and 4 doz boxes... \$2 40
" 10, in 4 doz boxes..... 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 doz. in case..... 3 00
12 oz tins, 3 doz in case 2 40
9 oz tins, 4 " 1 10
5 lb tins, 1/2 doz. in case..... 14 00

OCEAN WAVE
No 10— doz cases..... \$0 75
1/2 lb. 3 doz cases 1 20
No 1 (14oz) 2 doz case 1 50
1 lb. 2 doz in cases.. 2 00
3-lb. 1/2 doz. in cases..... 5 75
5-lb. " " 9 00
5-lb. " " 9 60
DIAMOND 1/2 lb. tins, 4 doz. cases..... 0 67 1/2
1 lb. tins, 3 doz. cases 1 17
1 lb. tins, 2 doz. cases 1 98

BARTON'S BAKING POWDER.
per doz.
1 1/2 lb. jelly jars, 2 doz. in case. 2 25
1 1/2 lb. " " " " " 2 25
3/4 lb. " " " " " 1 25
2 lb. fancy enameled tins 2 doz 2 75
1 lb. tins, 2 doz. in case... 2 60
1/2 lb. " 3 " " " 1 20
1/2 lb. " 4 " " " 0 75

BISCUITS.
TORONTO BISCUIT & CONFECTIONERY COMPANY.
Abernethy..... 8
Arrowroot..... 10 1/2
Butter..... 6
" 3 lb pks 20
Cottage..... 8
Coconut..... 11
Garibaldi..... 8 1/2
Gingerbread... 10
Ginger Nuts... 9
Graham Wafer 9
" 2 lb. pks 20
Jam Jams..... 11 1/2
Jumbles..... 11
Lemon..... 9 1/2
Lunch..... 9
Molasses Snaps 5 1/2
Moss Wafers... 1 1/2
Napoleon..... 12
Nelson Tarts... 11 1/2
Oyster Crackers Square... 6
" Pearl... 6 1/2
Peach Cake... 12
Pearl Wafers... 13
People's Mixed 10
Pilot Family... 5
Queen's..... 12
Reception..... 14
School Cake... 11
Soda..... 5 1/2
" 3 lb pks 18
Sultana..... 9 1/2
Tea..... 10
Variety..... 12
Village..... 7
Wine..... 8

BLACKING.
DAY & MARTIN'S BLACKING.
Liquid, per doz
Pints, A (4 doz. per bbl)..... \$3 30
5/8 " B 9 " " 3 25
1 1/2 " C 15 " " 1 25
Russell Cream (12 doz. per case) 2 10
Paste.
(Boxes of 3 doz. each), per gross
No. 2 size (gross to a case)... \$2 40
No. 3 size 6 " " 3 65
No. 4 size 3 " " 5 50
No. 5 size 4 " " 6 80
No. 7 size 4 " " 9 00
Waterproof Dubbin.
In tins, large (6 doz. in a case) ... 12 00
P. G. FRENCH BLACKING. per gross
No. 4..... \$1 00
" No. 5..... 1 50
" No. 8..... 1 75
" No. 10..... 2 25
P. G. FRENCH DRESSING per doz.
No. 7, 1 or 2 doz. in box..... 2 50
No. 4, " " 1 25
RALSTON'S FRENCH
No. 1..... \$2 00
" 2..... 2 80
" 3..... 3 60
" 4..... 4 40

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Beware
 Pure
 Reckitt's
 Each bo
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 " 4 Con
 " 5 Con
 Prices
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 REC

Silver Gloss STARCH

Satin Starch

ASK FOR
BENSON'S
CANADA PREPARED
CORN



Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY
THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box	1 75
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD, per lb	0 17
1 lb packets	0 17
1 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BORCKH & SONS, per doz Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	2 90
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 77
Do. do. 7, 4 strings.	2 60
Do. do. 6, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No. 1 Extra Fine Carpet Broom.	\$3 25
" 2 Carpet Broom.	3 00
" 3 Regular House Broom	2 50
" 4 Common "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" gallons	2 65	2 80
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select	1 45	
Pears, Bartlett, 2's	1 75	2 00
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	1 40	
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, tails	2 25	2 35
" Hats	2 30	2 35
" Impr'l Crown flat	2 40	

Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 30	1 35
" Hats	1 55	
" Cohoes	1 10	1 20
Sardines Albert, 1/2's tins	13	
" 1/4's "	20	
Sportsmen, 1/2 genu-		
ine French high grade, key		
opener	12	12 1/2
Sardines, key opener, 1/2's	11	11 1/2
" Exq. fine Fr'ch, K.O.P. 1/2's	11	11 1/2
" " " " " "	10 1/2	11
" " " " " "	18 1/2	19
Sardines, Other brands, 9 1/2	11	16 1/2
Sardines P & O, 1/2's tins	23	25
" " " " " "	33	35
Sardines Amer, 1/2's "	6 1/2	8
" " " " " "	9	11
" Mustard, 1/2 size, cases		
50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN	
Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" " 2 "	2 60 2 65
" " 4 "	4 80 5 00
" " 6 "	7 50 7 75
" " 14 "	17 25 17 50
Minced Collops, 2 lb cans	2 60
" " 2 "	2 60 2 65
Lunch Tongue	3 40 3 50
" " 2 "	6 90
English Brawn	2 75 2 80
Camb. Sausage	2 50
" " 2 "	4 00
Soups, assorted	1 50
" " 2 "	2 25
Soups & Bouilli	1 80
" " 6 "	4 50

CHEWING GUM.

ADAMS & SONS CO.	
To Retailers:	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75

C. R. SOMERVILLE.

Puzzle Gum	115 pieces	0 75
Bo-Kay	150 "	0 90
Red Spruce Chico	200 "	1 00
Automatic		
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)		
Tutti Frutti cash box	800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75

Mexican Fruit, 36-5c. Bars	1 90
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADSBURY'S.	
Per doz	
Cocoa essence, 3 oz. pkgs	\$1 65
per lb	
Mexican chocolate, 1 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30
TODHUNTER, MITCHELL & CO.S	
Per lb	
Chocolate—	
French, 1/2's, 6 and 12 lbs.	0 30
Caracosa, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 26
Sticks, gross boxes, each	0 70

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherrv, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.



Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty
the Queen and the Army and Navy.

London and Liverpool.



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Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry	2 10
Apricot	1 90
Black Currant	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYTHE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	9 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " 100 " "	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " 1/2 "	0 42
" " 1/4 "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" " 1/2 "	0 27 1/2
" " 1/4 "	0 25
" " 1/8 "	0 25
" " 1/16 "	0 25
4 lb. jars, per jar	0 75
" " 1 "	0 80

COLMAN'S

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " 1/2 "	0 42
" " 1/4 "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" " 1/2 "	0 27 1/2
" " 1/4 "	0 25
" " 1/8 "	0 25
" " 1/16 "	0 25
4 lb. jars, per jar	0 75
" " 1 "	0 80

NUTS.

Almonds, Tarragons	12 1/2 14
" Formigetta	25 30
Almonds, Shelled Valencias	40 45
" " Jordan	20 23
" " Canary	11 11
Brazil	11 11
Cocoanuts, per 100	\$4 50 \$5 50
Filberts, Sicily	9 10 1/2
Peanuts	10 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	11 12
" Marbots	11 12
" Bordeaux	8 10

RICE, ETC.

Rice, Aracan	3 1/2 32
" Patna	4 2
" Japan	5 5
" Imperial Seta	5 1/2
" extra Burmah	3 1/2 4
" Java extra	6 1/2 6 1/2
" Genuine Carolina	9 10
Grand Duke	6 1/2 6 1/2
Sago	4 1/2 5 1/2
Tapioca	4 1/2 5 1/2
Goathead (finest imported)	6 1/2

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 25
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrome package	6 1/2
Silver Gloss large crystals	7
Benson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	7 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2



KINGSFORD'S OSWEGO STARCH.	
SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers 8 1/2
PURE CORN STARCH	6-lb. bxs., sliding covers (12 bxs. each crate) 9
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs. 8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles 6 1/2
STARCH IN BARRELS	Silver Gloss 8
	Pure 7

SUGAR.

Granulated	4 1/2 4 35
Paris Lump, bbls and 100 lb bxs	5 1/2 5 1/2
Extra Ground, bbls	5 1/2 6
Powdered, bbls	4 1/2 5 1/2
Extra bright refined	4 1/2 4 1/2
Bright Yellow	3 1/2 3 1/2
Medium	3 1/2 3 1/2
Dark yellow	3 25 3 40
Raw	3 1/2 3 1/2

SYRUPS AND MOLASSES.

Dark	Per gallon
Medium	bbls. 25 30
Bright	bbls. 30 35
Very Bright	bbls. 35 40
Redpath's Honey	50 00
" " 2 gal. pails	1 25
" " 3 " "	1 50
MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" " bbls	0 36 0 37
" " 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 30 0 32
Porto Rico, hdds	0 38 0 40
" " barrels	0 42 0 44
" " 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb 6
Do. 2, 6-16 and 3 lb bars	5 1/2
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTELD

Per box—in 5 box lots	
100 bars	\$4 75



Eclipse, 3 lbs	3 30
Everyday, 12 oz	\$4 50
Morse's Best, 12 oz	4 50

Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

Sweet Briar	Per doz. 0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 80
White Castile Bars	0 75
White Oatmeal	0 75
Persian Bouquet, paper	2 60
Carnation	0 60
Rose Bouquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 80
Grey Oatmeal	0 80
Plain Honey Glycer., Windsor	0 75
Morse's Toilet Balls	3 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stantley, wrapped, 1/2 doz	1 50
Heliotrope, wrapped, 1/2 doz	1 50
" " in gross lots	15 00

Sunny South, 6s and 7s, 18 lb caddies	46
Detroit, 12 oz	44
Special, 7 to 10 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-8ths, 5 lb boxes	60
Cut Cavendish, 1-8ths, 5 lb boxes	60
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	60
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent	
CIGARS—S. DAVIS & SONS Montreal	
Sizes Per 100	
Madre E' Hijo, Lord Landsdowne	60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	60 00
" " Longfellow	60 00
" " Reina Victoria	60 00
" " Pins	60 00
El Padre, Reina Victoria	50 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	50 00
" " Pins	50 00
" " Longfellow	50 00
" " Perfectos	50 00
Mungo, Nine	36 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCOS. per lb	
Puritan, tenths, 5 lb boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	68
" " 8s. " 16	68
" " 8s. R. & R. 12 1/2	68
" " chew 7s. R. & R. 14 1/2	68
" " 7s. Solace 14 1/2	58
" " 8s. R. & R. 16	58
" " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - 3s. Solace 17 1/2	58
O. V. - 7s. " 17	55 1/2
Derby, - 12s. " 17 1/2	51
Derby, - 7s. " 17	51
Athlete, - 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 50
" " " "	No. 2	1 70
Pails, 2 hoops, clear	No. 1	1 40
" " " "	No. 2	1 60
" " painted		1 60
Tubs, No. 0		8 50
" " 1		7 00
" " 2		6 00
" " 3		5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz. on pails and lard tubs, and of 50c. per dozen on wash tubs.		
Washboards, Globe	\$1 90	2 00
" " Water Witch	1 40	1 40
" " Northern Queen	2 25	2 25
" " Planet	1 70	1 70
" " Waverly	1 30	1 30
" " X X	1 30	1 30
" " X	1 30	1 30
" " Single Crescent	1 35	1 35
" " Double	1 40	1 40
" " Jubilee	1 40	1 40
" " Globe Improved	1 30	1 30
" " Quick and Easy	1 30	1 30
" " World	1 35	1 35
" " Rattler	1 30	1 30

Matches, 5 case lots, single case	
Parlor	1 70
Telephone	3 30
Telegraph	3 50
Safety	4 00
French	3 00
Steamship (10 gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed.	2 10
per 100	
Mops and Handles, comb	1 25
Butter tubs	\$1 60 \$1 90
Butter Bowls, crates sat'd	3 60

Samuel
WAL
on each
BREA
PREP
GER
VAN
COO
For
flavor,
SOLD
W. BAK

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?
WISH THIS TO BUILD,
an advertisement
in the
CONTRACT-RECORD,
TORONTO
will bring you
orders from the
best contractors.

WALTER BAKER & CO.



The Largest
Manufacturers of
Cocoa and Chocolate
IN THIS COUNTRY,
have received from the Judges
of the
**World's Columbian
Exposition**
The Highest Awards
(Medals and Diplomas)

on each of the following articles, namely:

**BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,**

For "purity of material," "excellent
flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass., U.S.A.
Branch House, 8 Hospital St., Montreal.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 30c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.



The California
Mid-Winter Fair
was no exception to
the rule:
**CHOCOLAT
MENIER**
there received the
**HIGHEST AWARD—
DIPLOMA OF HONOR.**

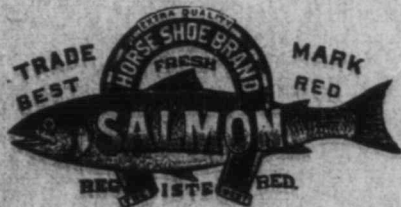
The best cup of Chocolate you ever tasted
can be had ONLY by using
CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for
**CHOCOLAT
MENIER**
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
MENIER, American
Branch, No. 86
West Broadway, N.
Y. City, or 59 Wash-
bush Ave., Chicago.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.
We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

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Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perase, Winnipeg.

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THE BRADSTREET COMPANY,
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NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
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The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

36 Front St. East and
TORONTO OFFICE 27 Wellington St. East.
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THE Oakville Basket Co.,



MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

18 lb
... 46
... 44
... 42
... 40
... 38
... 36
... 34
... 32
... 30
... 28
... 26
... 24
... 22
... 20
... 18
... 16
... 14
... 12
... 10
... 8
... 6
... 4
... 2
... 1
... 0

5 and 10c. PLUGS.

THE CANADIAN GROCER

DERBY PLUG TOBACCO.

La Compagnie D'Approvisionnement Alimentaires

de MONTREAL (Limitee).

THE PROVISION SUPPLY CO.

OF MONTREAL (Limited).

Wholesale Agents and Importers of

Wine, Liquors, Spirituous, and French Produce

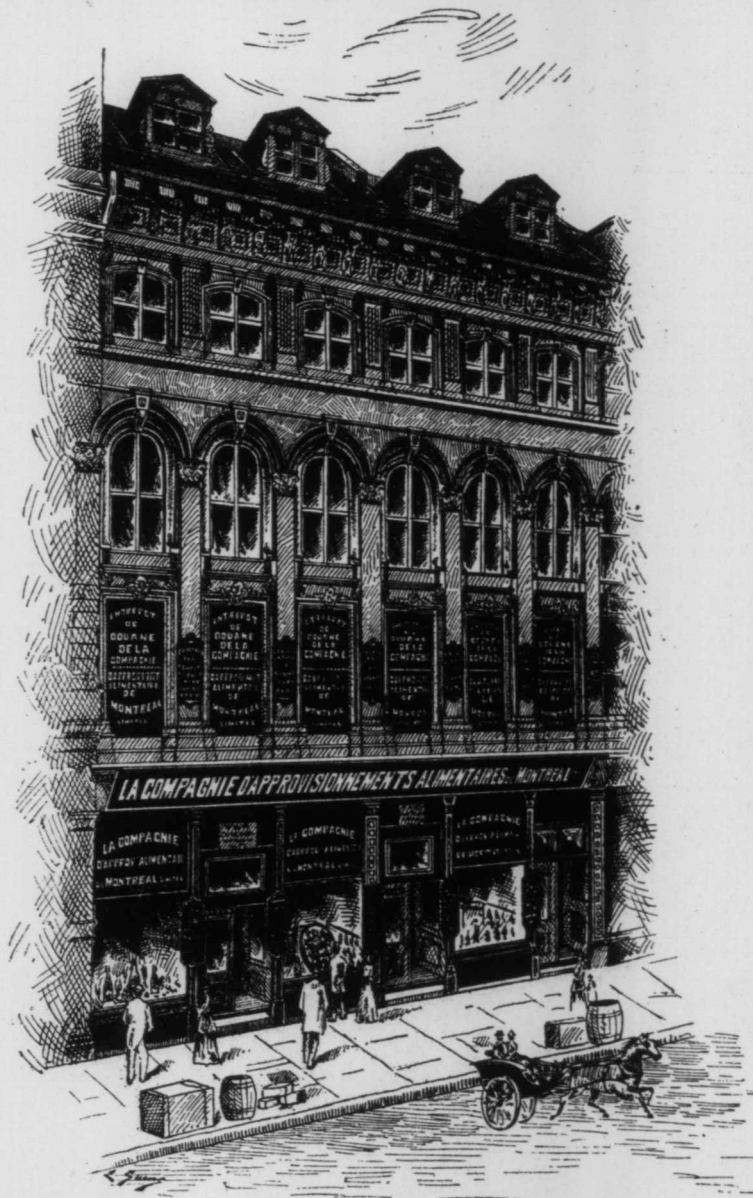
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Sole Agents in Canada for:

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- Morizet & Cie.
- Bmy Vidal-Engauran.
- Chs. de Rancourt.
- Francois Laneyrie.
- E. Chevrier.
- Fratelli Cora.
- Joseph Llobet.
- M. Margerie.
- E. Rousset.
- J. Ulrich Joost & Cie.
- Etabt. Agricole de Grans.
- Duprat, Clement & Maurel,
- J. Fau.

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- Denis, Henry Mounie & Cie.
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- Engrand Freres.
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- Sevil Hermanos.
- Raphael Garcia del Salto.
- Huelin Sans & Gonz del Nido.
- Francois Lecourt.
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- J. Simon.
- Compagnie Coloniale.
- Cie. des Cafes Reunis.
- Societe Anonyme des papiers a cigarettes Abadie, Etc., Etc.



TOBACCOS

of the French Government factories.

French Cigarettes,
Etc., Etc.

Cigars

Charles Duc
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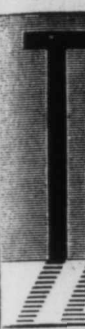
Offices, Custom and Excise Bonding Warehouse: 87, 89 St. James Str., and 64, 66 Fortifications Lane - MONTREAL

N.B.—The official returns show that, taking into account the consignment direct to them, or to their customers on their orders, The Provision Supply Co., of Montreal, are the largest wholesale importers in Canada, of French products.

Ask for their prices before placing your import orders elsewhere.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS. PRIZE MEDALS IN COMPETITION WITH THE WORLD.



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