

Technical and Bibliographic Notes / Notes techniques et bibliographiques

The Institute has attempted to obtain the best original copy available for filming. Features of this copy which may be bibliographically unique, which may alter any of the images in the reproduction, or which may significantly change the usual method of filming, are checked below.

L'Institut a microfilmé le meilleur exemplaire qu'il lui a été possible de se procurer. Les détails de cet exemplaire qui sont peut-être uniques du point de vue bibliographique, qui peuvent modifier une image reproduite, ou qui peuvent exiger une modification dans la méthode normale de filmage sont indiqués ci-dessous.

- Coloured covers/  
Couverture de couleur
- Covers damaged/  
Couverture endommagée
- Covers restored and/or laminated/  
Couverture restaurée et/ou pelliculée
- Cover title missing/  
Le titre de couverture manque
- Coloured maps/  
Cartes géographiques en couleur
- Coloured ink (i.e. other than blue or black)/  
Encre de couleur (i.e. autre que bleue ou noire)
- Coloured plates and/or illustrations/  
Planches et/ou illustrations en couleur
- Bound with other material/  
Relié avec d'autres documents
- Tight binding may cause shadows or distortion along interior margin/  
La reliure serrée peut causer de l'ombre ou de la distorsion le long de la marge intérieure
- Blank leaves added during restoration may appear within the text. Whenever possible, these have been omitted from filming/  
Il se peut que certaines pages blanches ajoutées lors d'une restauration apparaissent dans le texte, mais, lorsque cela était possible, ces pages n'ont pas été filmées.

- Coloured pages/  
Pages de couleur
- Pages damaged/  
Pages endommagées
- Pages restored and/or laminated/  
Pages restaurées et/ou pelliculées
- Pages discoloured, stained or foxed/  
Pages décolorées, tachetées ou piquées
- Pages detached/  
Pages détachées
- Showthrough/  
Transparence
- Quality of print varies/  
Qualité inégale de l'impression
- Continuous pagination/  
Pagination continue
- Includes index(es)/  
Comprend un (des) index

Title on header taken from: /  
Le titre de l'en-tête provient:

- Title page of issue/  
Page de titre de la livraison
- Caption of issue/  
Titre de départ de la livraison
- Masthead/  
Générique (périodiques) de la livraison

Additional comments: /      Pagination is as follows: [I]-II, [69]-76, III-IV p.  
Commentaires supplémentaires:

This item is filmed at the reduction ratio checked below /  
Ce document est filmé au taux de réduction indiqué ci-dessous.

10X	14X	18X	22X	26X	30X
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12X	16X	20X	24X	28X	32X

# The Philatelic Messenger

A MONTHLY JOURNAL FOR STAMP COLLECTORS.

Matthew R. Knight, :: :: :: :: :: :: :: Editor and Publisher.  
BOIESTOWN, NEW BRUNSWICK, CANADA.

**COLLECTORS!  
DEALERS!!  
PUBLISHERS!!!**

Our 8-page price list will be ready in June.

Agents wanted to distribute these in their localities.

We will pay liberally for thorough services.

State number of copies required and apply to:

**WILLIAMS & CO., Philatelists,  
Cas:lla 989, Lima, Peru.**

## SCARCE AUSTRIANS.



1850	2	kr black	\$0 06
1858	2	" yellow	9
"	3	" green	30
1861	3	" "	4
1864	2	" yellow, 3 kr green, the pair	5
1867	25	" dull lilac	5
"	50	" flesh (so called)	20
1883	50	" violet	4
1890	24	" blue	3
"	50	" violet	9
"	2	gld carmine	12
1896	1	" pale lilac	5
Newspaper, 1861,	1	kr gray	15
Postage Due, 1893	1, 2, 3, 5,	10kr, set	6
"	"	6 kr	4
"	"	7 "	6
"	"	20 "	10
"	"	50 "	40
LEVANT, 1888,	2	piastres	4
1890,	8	paras	3
"	5	piastres, unused	35
1892,	2	"	2
"	5	"	8

Approval sheets. Price-list free. Wants filled. Anything in philatelic line.

**W. SELLSCHOPP & CO.,**  
108 Stockton st., - - San Francisco, Calif.

First six Annual Contracts for 1/4 column will be assigned position on this page without extra charge.

**THE HISTORY of the POSTAL SERVICE in JAPAN,** in Japanese and English. 88pp. Contains facsimiles (in reduced size) of 40 stamps and 31 entires, pasted in, and the 26 current stamps, cards and envelopes illustrated. This book describes all the varieties of Japanese stamps, their values, colours and dates, and gives the reasons for their issue and for their representation in reduced size. All the reduced facsimiles of stamps and entires in this book are printed in the very colours of the originals. They make a complete set of Japanese stamps. Price, 80 cents, postfree.

**K. WADA, No. 74 BAMBACHO, HONJO, TOKYO, JAPAN.** [15

## 1000 Varieties.

Made up by countries and mounted on blank sheets. No revenues, postals, cut squares or locals.

### A Grand Bargain

For \$10.00, and we refund your money if you are not satisfied.

**E. J. Kirby & Co.,**  
Marshall, Michigan.

### American Souvenir Card Society, "LIBERTY,"

**M. TAUSIG, EXCHANGE MANAGER,**  
9 EAST 108TH ST., - - NEW YORK.

DUES: 75c. per year, including a year's subscription to the Official Organ, the "Herald Exchange."

The only German-American advertising medium in existence. Sample copy for the asking.

The "Herald Exchange" and the "Virginia Philatelist" one year for 50c.

The "Herald Exchange" one year, Scott's '98 Cat. and a 30 word exchange advertisement for 65c. [17

October MESSENGER will contain Messrs. Williams & Company's 12 page Price List.

MATTHEW R. KNIGHT'S  
**PRICE LIST**  
 OF  
**Packets, Sets,  
 Single Stamps,  
 Hinges, etc.**

TERMS: Net cash. Postage extra on orders under 50 cents. Remittances may be made (in Canada) by postal note, money order or bank bills; from other countries, by money order or bank bills at current rates of exchange. Money orders should be made payable at Boiestown, N. B.. Unused current stamps of any country (in as many different values as possible) will be accepted in payment for goods up to \$1.00.

**SINGLE LAND PACKETS.**

No. 1 contains 15 varieties of Argentine Republic, price 15 cents.

No. 2 contains 30 varieties of Belgium, price 25 cents.

No. 3 contains 20 varieties of Brazil, price 25 cents.

No. 4 contains 22 varieties of Canada, price 25 cents.

No. 5 contains 25 varieties of Denmark, price 30 cents.

No. 6 contains 14 varieties of Dutch Indies, price 30 cents.

No. 7 contains 15 varieties of Finland, price 25 cents.

No. 8 contains 40 varieties of France, price 25 cents.

No. 9 contains 20 varieties of Greece, price 20 cents.

No. 10 contains 20 varieties of India, price 20 cents.

No. 11 contains 25 varieties of Japan, price 30 cents.

No. 12 contains 15 varieties of Luxemburg, price 20 cents.

No. 13 contains 25 varieties of Mexico, price 40 cents.

No. 14 contains 25 varieties of Norway, price 40 cents.

No. 15 contains 15 varieties of Persia, price 45 cents.

No. 16 contains 20 varieties of Peru, price 30 cents.

No. 17 contains 25 varieties of Portugal, price 40 cents.

No. 18 contains 25 varieties of Roumania, price 20 cents.

No. 19 contains 20 varieties of Russia, price 20 cents.

No. 20 contains 35 varieties of Sweden, price 25 cents.

No. 21 contains 12 varieties of Turkey, price 12 cents.

No. 22 contains 30 varieties of United States, including almost all issues, price 25 cents.

**CHEAP SETS OF STAMPS.**

USED SETS.

	Catalogue value.	Our price.
10 Argentine, '92	\$0 37	\$0 20
11 Austria, '90-91	26	12
8 Barbados, '74-92	39	20
7 Bolivia, '94, 1-100c.	51	25
8 Bosnia, 1/2-25n.	21	12
12 Belgium, P. P., '79-94	45	25
6 Belgium, P. P., '95-96		30
5 Br. Guiana, '82	36	20
5 Br. Guiana, '89-91	19	10
6 Br. Guiana, '89-91, 8-96c., penmarked	1 63	85
4 Br. Guiana, '90, prov., 1c. on 1, 2, 3, 4 dol.	53	45
9 Bulgaria, '82-88	28	15
10 Bulgaria, '89, 1s.-1l.	50	25
10 Cape of Good Hope, '81-94, 1/2p.-5s.	54	30
7 Costa Rica, '89,	41	20
3 Eastern Roumelia, '81	15	8
8 Ecuador, revenues used postally	1 95	25
8 Egypt, '79-92	17	8
3 Gibraltar, '89	6	3
3 Gold Coast, '84-91	9	5
11 Great Britain, '87-90	22	12
8 Greece, '62-71	62	35
6 Greece, '76-80	35	20
6 Greece, '80-82	26	15
3 Grenada, '83-87	16	8

(Continued on 3rd page of cover.)

# The Philatelic Messenger

*A Monthly Journal for Stamp Collectors.*

VOL. II.

BOIESTOWN, N. B., AUGUST 15, 1898.

No. 9.

Written for the Messenger.

## *Magazines of Yesterday.*

By RAYMOND S. BAKER.

Second only to the Columbian issue the Omaha stamps have caused more comment among American philatelic circles than any other postal emissions of recent years.

The city from which these much discussed varieties take their name has always enjoyed a varied prominence in the miniature world of philately, and collectors of three or four years standing will remember Omaha as the home of the *American Philatelic Magazine*. This was in many respects a very creditable journal and when in the early part of 1897 its sudden and unexpected demise took place there was felt a distinct loss to the current literature of the pursuit. During a successful career of four years in which forty eight numbers were issued the *American* maintained a high standard, and from a typographical as well as literary standpoint was always up to the mark. Among the regular contributors were such well known writers as J. P. Glass, Crawford Capen, Louis G. Quackenbush, Alvah Davison, Geo. F. Crofoot, Gordon C. Corbally and the original Veritas. Puritan, the Chicago correspondent, created much excitement by his caustic remarks and bold criticisms and naturally many inquiries arose as to his

identity.

The leading feature of the *American Philatelic Magazine* was however the editorial page. Our editors do not as a rule make as much of this department as they might. Outside of the news of the month and the comment on same there is very little more to be found. Mr. Brown however possessed a higher idea of an editor's prerogatives. His independent discussion of the questions of the time, written in a masterly and forcible manner, were always read with interest and pleasure by the collecting public. The fight against the cumulative ballot and the political manœuvres of Kissinger and ultimate victory over both are largely due to the A. P. M. It is a significant fact that thereafter the "Pennsy" when referring to the Magazine spoke of it as a "dirty sheet and collection of filth" which is a description at once so contrary to fact and so rankly low and coarse that it even provokes a smile on the lips of highest breeding.

As there was but one Gus Luhn so also the *Southern Philatelist* is alone in its glory. It was published in Charleston by the Southern Stamp and Publishing Company for the purpose of advertising their business. Its brilliant record began in 1890 and lasted for six years. With the great rank and file of collectors the *Southern* immediately became a favourite

and, while other papers thought themselves fortunate with a paid subscription list of 500 to 1000, this enterprising journal never catered to less than 3000 patrons, with occasional editions of 10,000 copies. It was sink or swim with the *Southern*: by live, well directed, persistent Yankee energy it swam and swam splendidly, bringing money to its subscribers, its advertisers and its publishers.

As it has been already intimated, this magazine bore the characteristic impress of its editor, Mr. Luhn. It always contained the latest news with pungent comment on same, intermingled with bright witticisms and terse remarks. The editorials were interesting and well written, generally receiving the first attention of the reader. The whole policy of the *Southern Philatelist* was to entertain, and success attended the object. The S. P. however was not unmindful of grave issues, and was the means of introducing one or two needed reforms in the journalism of philately. Prominent among these was the doing away with the wholesale advertising credit. Collectors of five years standing will remember that it is only a comparatively short time since any one, Tom, Dick or Harry, could get all the way from an inch to a column of advertising space merely upon the presentation of copy and a paltry promise to pay. Their papers were full of ads. but pay there was none. It was high revel however with cranks, crooks, frauds, dead-beats and swindlers. Gus Luhn contemplating his unutterable experiences

declared this must stop, and made "cash with copy" the only entry to the advertising pages of the *Southern*. First the *Eastern*, then the *Era*, and other publications in rapid succession, followed his example; honest dealers accepted the inevitable and the frauds were checkmated. The American Philatelic Dealer's and Collector's Association was the outcome of the *Southern's* hostility to fraudulent parties, and its organisation was largely due to Luhn, who in more than one respect was a terror to evil-doers.

The reading matter of this magazine, although always of an interesting character, was not however of the highest quality. The bulk of the contents was supplied by the editor, who conducted an extremely popular if not elaborate department of review. Prominent among the regular contributors are the names of Crawford Capen, Roy F. Greene, H. H. Jobel and Fred W. Potter. Mr. Walter A. Withrow in his "Young Collector's Studies" gave an excellent training for amateurs which is of permanent value. The work of Clive Scott in the *Southern* is very poor indeed, and his short serial entitled "My Experience with a Public Crank" is utterly devoid of point and interest. Mr. Charles Jenney contributed some fairly good fiction, while Guy W. Green's poetry is of an average quality.

---

### Collectors and Dealers, Look Here!

I offer Mexican and U. S. A. stamps in exchange for those from Europe (except current issues) and any from Asia, Africa, South America and the West Indies; especially French and Portuguese colonies.

For Canadian and Newfoundland jubilee issues I will send (in Mexican or U. S. stamps) 25% over amount sent me.

Always register letters. Publishers, send me sample copies of your papers.

Address: Jose M. Ponce de Leon, Apartado No. 7, Chihuahua, Mexico. [15

From Our Regular Correspondent.

*From the Land of Steady Habits.*

In looking over the criticisms of my articles by different scribes, I find that some dilate on their not being dryly scientific, others on their not being philatelically interesting, etc.; but I am pleased to note that generally my contributions are classed as being "readable." I am therefore satisfied, for I have always claimed that it is not necessary to confine one's self strictly in a philatelic publication to matters pertaining to stamps, nor is there any law to that effect. It certainly is not philatelic to make a business of quibbling and singling out the philatelic from the unphilatelic, and flourishing the result of the investigation before the public with the undoubted purpose of holding the victim up as an object of derision, and with the intention of creating an uncomfortable sensation in the breast of one whose intentions are well meant.

The month of August was made memorable by the holding of conventions of four philatelic organisations in New York city, following each other either in close succession or in a sandwiched form, so to speak. It was the lot of the writer to belong to all four societies, and he was the only member who attended the entire proceedings. The weather was excessively warm during the nine days he was in the city, and he can easily forgive any one for not spending seven days in the heated convention halls, where starched linen soon became anything else.

It was my intention to leave Rocky Hill on Saturday, Aug. 20, on the steamer Middletown, which runs direct to New York; but, a day or two before, Mr. W. C. Stone, of Springfield, Mass., wrote me that on Monday, the 22nd, he and Mr. J. A. Wainwright, of Northampton, were to go by cars to New Haven, thence by boat to New York, and asked if I couldn't accompany them. As misery and stamp cranks love company, I easily acceded to the request. As I had never met Mr. Stone before, he told me to look for a little fellow with a  $\frac{1}{8}$ c. proprietary on the lapel of his coat. On reaching Hartford, I easily distinguished his and Mr. Wainwright's characteristic faces, and they "spotted" me at the same time. By the way, one of these gentlemen measures 5 feet, 3 inches, and the other 6 feet, 1 inch, so I was neither the largest or smallest of the members of the A. P. A., to whose convention we were all bound; and in passing, I will here state that my very companionable friend, Mr. J. F. Johnson of Salem, Mass., had the honour of being the tallest man I saw at the conventions, or anywhere else, while I was gone; his anatomy extending 6 feet,  $4\frac{1}{4}$  inches heavenward. The jolly trio reached New York Monday afternoon, and of course struck a bee line for a stamp dealer's den.

The American Philatelic Association held its sessions, with one exception, by invitation, at the rooms of the Collectors' Club, 351 Fourth Avenue, commencing Tuesday morning. The sessions extended into

Friday. In the absence of those higher in authority, Mr. G. L. Toppan presided in a masterly manner, and was ably assisted by the secretary, Mr. W. N. Howe, a worthy successor to the lamented Joe Beard. Mr. Howe is a jolly, painstaking official, who demoralised at least four collars daily, in his efforts to look neat. During the meet probably eighty members were present, and as during the different entertainments the wives, daughters and sweethearts of the members were on hand, the gatherings numbered often over a hundred. On Tuesday afternoon, the greater part went in carriages to Grant's tomb, going, through Central Park, by one route and returning by another; visiting a restaurant at one point and an art gallery at another. In the evening a vaudeville performance was given at the club house, which was much enjoyed. Wednesday afternoon a large party went to Coney island, a private car gaily decorated leaving the Brooklyn side of the great suspension bridge. At the island many witnessed sights they never saw before, and perhaps would not care to witness daily. Thursday was given up to a river and bay trip on the steamer William Fletcher, which took in both sides of the city, and made the circuit of the warships in the bay; landing finally at Staten Island, a business session being held en route. The whole trip was an enjoyable one. The programme projected an afternoon on the island, with an entertainment in the evening; under the auspices of the Staten

Island Philatelic Society, who also gave a banquet to their visitors. On the landing of the steamer, the members and their friends scattered in different directions. Some visited the warships. A party of ten, including the writer, chartered a steamer, and proceeded to visit Admiral Schley's cruiser, the Brooklyn. The party were taken aboard from the launch in a row-boat, two trips being necessary. The first delegation of five shook hands with Admiral Schley, but the second boat-load missed seeing him. In our party there were two ladies and eight gentlemen. The landing was attended with some excitement, owing to the somewhat "wavy" conditions, and three of the party looked very pale during the going and coming. Ensign Avery kindly piloted us over the cruiser, showing us where Spanish ammunition had performed deadly work. The entertainment in the evening consisted of music, vocal and instrumental, speech making and a very substantial banquet. The party returned to the city late at night on the ferry boat. The final session was held Friday morning. The entertainments were all furnished by resident members, visitors not being allowed to pay. The thirteenth annual convention of the A. P. A. will never be forgotten by those present. Members were present from Minnesota and Iowa in the west, and from Portland, Me. At least ten states were represented beside the District of Columbia. The local reception and entertainment committees were untiring in their efforts to

make a successful meet. To Mr. P. F. Brunar the credit of raising nearly \$500 for the purpose is chiefly due. Mr. Alvah Davison was everywhere in his efforts to carry out the programme, and at the banquet he made the speech of the evening, while Messrs. Luff and Gregory did their part nobly. There were others who no doubt did their full share. The Collectors' Club deserved thanks for furnishing the place of meeting, and kept open house throughout. The official proceedings will be found in the *Weekly Philatelic Era*, which is still the organ of the association. The meet next year will be held at Detroit, Mich.

The Philatelic Sons of America held their convention at the Grand Union Hotel, on Friday, Aug. 26, President Aldrich being there to take charge. The gathering was small but enthusiastic, and was the only one which was distinguished by having lady members present, viz.: Mrs. C. W. Kissinger and Mrs. E. R. Aldrich. At the final session in the afternoon, every member present was called on to make a speech, and responded briefly. The convention next year will be held at Detroit.

The Sons of Philatelia held a three days' convention at Miller's Hotel, Aug. 29, 30 and 31. E. L. Shove presided except at the final session, when A. Herbst took his place. Secretary Dodge, the ruling spirit, was present, and took down the proceedings with his type-writer, in a business-like manner; and he exercised his powers of fascination in such a way as to gather in several brand

new members. This society will also meet next year at Detroit.

The Empire State Philatelic Society also met at Miller's Hotel, Aug. 29 and 30; the final session being held at Terrace Garden, on the evening of the latter date, where a substantial banquet was furnished by the society. The convention was opened by President Herbst, and throughout was a very lively one, at times the proceedings being somewhat heated, but no very hard feelings were engendered. The scheme to change the official organ failed. The society will meet again next year in New York City. On the evening of August 29 every member present was called on to speak, and did so. The peroration of Mr. J. F. Farrell, a rising young lawyer, while somewhat high-flown in language, was, nevertheless, a masterly effort, and he is liable to be heard from hereafter.

Notwithstanding the intense heat, I spent nine days in the city in an enjoyable manner. Six days I stopped at Miller's Hotel, 39 West 26th street, a very home-like place; and for three days was the guest of Leopold Beringer, at 2964 Third avenue. Mr. Beringer is a member of three of the societies named, a dealer in stamps, and an insurance and advertising agent, etc.

One day I devoted to visiting stamp dealers and collectors, receiving the utmost courtesy in every instance. I believe that during the different meets I was introduced to every gentleman and lady present. The gentlemen were all affable and the ladies charming without exception. May I live to go again.

HENRY A. CHAPMAN.



# THE PHILATELIC MESSENGER

PUBLISHED MONTHLY.

## Subscription:

In Canada, United States and Newfoundland, 15 cents per year; to all other countries, 25 cents per year.

Subscriptions must begin with current number. Back numbers cannot be supplied at subscription rates.

We will exchange two copies with all philatelic publications.

## Advertising Rates:

One inch, 30 cents; quarter column ( $1\frac{3}{4}$  inches), 50 cents; half column, 90 cents; one column, \$1.70; one page, \$3.25.

Advertisements on front page of cover are 50 per cent. additional.

The following discounts are allowed on contracts: 3 months, 10 per cent.; 6 mos., 20 per cent.; 12 mos., 25 per cent. Contract forms will be sent on application.

Position cannot be guaranteed except to annual contracts for at least a half column each month.

## Remittances.

Unused current stamps of any country are taken in payment for subscriptions and advertisements to the amount of \$1.00. Larger amounts may be remitted in bank notes, or by postal notes, post office or express money order.

Address all communications to

**MATTHEW R. KNIGHT,**

Boiestown, New Brunswick, Canada.

A blue pencil mark opposite this paragraph means that your subscription has expired, and an early renewal will be thankfully received.

## Authorized Agents:

John Edwards, Box 379, Montreal;  
Parke Advertising Agency, New York;  
Arthur L. Austin, Durban, Natal;  
Williams & Co., Casilla 989, Lima, Peru;  
J. Tchakidji & Co., Constantinople.

The October number of the MESSENGER will contain the 12 page price list of Messrs. Williams & Company, of Lima, Peru. As a larger edition than usual will be printed, advertisements in October number will be charged *double rates*. Only contracts

for six months or more will be excepted. Copy without double remittance will be reserved for November number.

The decision of the Scott Company not to publish a new edition of their catalogue this fall seems to be a wise one. A supplement, however, containing the new issues, will appear in November.

Dealers should secure space by contract in the MESSENGER for the coming season. Those who sign a contract for at least a  $\frac{1}{4}$  column monthly for 12 months can have a fixed position assigned, which is a great advantage. First applications will secure best positions. To the first six who apply for a  $\frac{1}{4}$  column and send remittance for first quarter, we will assign positions on the front page of cover, without extra charge. This offer will be withdrawn on Nov. 15th.

Canada has been doing so large a business of late in the line of new postal emissions that a complete collection of Canadian stamps to date makes several very attractive pages in our albums.

An article on "Approval Sheet Numbers" in a recent issue of the *Weekly Era* will well repay an attentive consideration. It contains some very useful hints for collectors and dealers.

The publisher of this paper will regard it as a favour if subscribers and customers in Canada will remit in  $\frac{1}{2}$ , 6, 8, 10, 15, 20 and 50 cent stamps, well centred. We will allow 25 per cent above face for Jubilees and issue next following if of above denominations.

### Wholesale Department Discontinued.

The best plan for accumulating a stock of stamps is by exchanging, because the most *practicable and cheapest*. We instance the case of the late Henry Gremmel who built up his business by importations made principally by exchanging. To a dealer who is unacquainted with the exceedingly rich opportunities for buying stamps at LOW PRICES in a country like Peru (where there is no opposition of consequence) by our methods, the RESULTS WILL BE SURPRISING. For example, we paid \$1.25 (5 sh.) for 1000 Peru put up in bundles of 100, which, upon subsequent examination, we found to contain about 100 of the 1853-60 issue, including *two medio peso* yellow, and the balance was well worth \$20 to any dealer. This was exceptional, but the more ordinary varieties are generally well mixed in average lots.

Dealers desiring to enlarge their stocks at a minimum outlay, *cannot do better* than have a regular supply to exchange with local dealers and those in other parts, besides the question of wholesale and retail cash sales. As a desirable country Peru fills all requirements, because of the *great variety* and because there is *not* an abundance on the market (except surcharged, of which the remainders principally consisted), more especially of late issues, as will be seen by glancing through the majority of price-lists. *Furthermore*, we are *booming* Peruvian stamps, and, with the issue of our catalogue and a monthly philatelic journal, there will be a great demand for them.

Our stamp business—on which we are not in the least dependent—is reaching such large proportions that it is absolutely *necessary* for us to discontinue wholesaling—occupying as it does the bulk of our spare time for sorting, etc.—and to confine our attention to retail and commission sales, which are much less trouble and so better serve the purpose of enlarging our collections.

For this reason we have decided to offer our services for the purchase of Peruvian stamps in quantity, at 10 per cent. commission, to any person who will place the necessary purchasing money with us, to the amount of not less than \$50 (£12) annually. The common Peru we can buy at the rate of 60c. to \$1 per 100; and the better assortments—good mixtures of common & scarce, including unpaid, official, old and new issues and high values, in bundles as they come, *unsorted*—at \$1 to \$2 per 100, the scale reckoned by cost. After being properly sorted and classified, these mixtures can easily be disposed of for *cash* at several times cost. This we can GUARANTEE from our actual experience.

(Continued on next page.)

### \$20.00 for \$1.50.

Our packet of 1000 mixed stamps, cataloguing over \$20.00, for only \$1.50.

This packet contains no continentals, but consists of stamps from South and Central America, Africa and Asia.

Try a sample thousand, and you will want more. [13]

YOUR MONEY BACK IF YOU WANT IT.

HAMPDEN X STAMP X COMPANY,  
Box 29, X Granby, X Massachusetts.

### \$20 FOR \$1.25.

I have put up a packet of 1000 mixed foreign stamps, no European, that will catalogue over \$20.00, and contains over 200 varieties, for only \$1.25, post. 6c. extra.

A. A. Van Wie, Schenectady, New York. [10]

**50 per cent Discount**  
on my fine approval sheets of U. S. and foreign stamps. Try me.

E. L. JONES,  
DECATUR, ILL. [14]

Lone Star State Philatelist,  
WACO, TEXAS.

25 Cents per Annum.

Special Contributions:

Emil Gerlich;	G. A. Hunt;
Aug. Dietz;	E. R. Aldrich;
Frederic Noyes;	Oscar Janasch;
H. Fenton;	Miss A. L. Swire.

**SPECIAL:** With every yearly subscription we send you the PHILATELIC MESSENGER one year FREE.

Articles on Confederate States stamps a specialty. [17]

# WE BUY STAMPS

And old Collections for Cash.  
What can you offer us?

**Standard Stamp Co.,**  
(INCORPORATED,) [tfn]  
4 Nicholson Place, St. Louis, Mo.

**Wholesale Department . . .**

*Discontinued.*

(See first column of last page.)

Any business man understanding stamps can at once begin a very profitable business with these alone. It is not necessary to enter into a general wholesale or retail business in order to reap the benefits of our offer, as dealers will be only too glad to supply quantity and quality desired in exchange, or to pay cash when price is reasonable. We can supply addresses of several well known wholesale dealers in Europe who have lately written us offering to take large quantities of the common assortments at \$1. to \$3 per 1000. These orders we will not fill as they do not send cash in advance, and all our future wholesale purchases will be made only on commission and against cash deposit.

On receipt of any sum from \$20 (a third of the minimum annual purchasing money and which can be used to try our plan) upwards, we will at once proceed to fulfill our agreement, and will forward a box of stamps by parcel express as soon as purchases justify it.

Under this minimum purchasing deposit we cannot limit our services to any one person, but our well known reputation should be sufficient guarantee that we will not undertake more than we can fulfill to the satisfaction of all concerned. We shall be pleased, however, to hear from any person wishing the exclusive supply, and who can back it up with sufficient funds, about \$250 quarterly.

In conclusion: We have explained all pertinent points and it will be useless to ask us to deviate from these terms. Under no circumstances will we buy for any dealer's account until we receive the purchasing money or equivalent in approved rare stamps. On our part we assure you of a *good and reliable* services.

**WILLIAMS & Co., Philatelists,**  
CASILLA 999, LIMA, PERU.

Certain unused stamps of Peru are on the market in large quantities as the government recently sold the balance of the obsolete stamps on hand (cert. in values of 1876 to 1895) and pieces on these have dropped; but our correspondents must not think that all or even a large proportion of Peruvian stamps can or will be sold at such greatly reduced prices. As a matter of fact only 25 varieties were in this remainder in large quantities and these, with 6 exceptions, are surcharged stamps. It will cause a boom in other varieties as a great many collectors will buy these remainders at the new prices, and will afterwards naturally desire to obtain the many other varieties, thus creating an extensive demand. We hold quite a large stock of nearly all the varieties in this remainder, and will not be undersold by any dealer. We will give our clients the benefit of any reduction which may be made at any time on any stamps we sell. To secure and obtain our price list (see advt. on page 71) and **SAVE MONEY.**

**The Postal Card Reporter. . .**

No. 2 is now ready. Sent free for the asking. If you send a 2c stamp for postage and mention the PHILATELIC MESSENGER, I will send you a handsome Unused Postal Card with it. [19]

A. Lohmeyer, 922 N. Gilmore st., Baltimore, Md.

**100 VARIETIES, 4 CENTS.**

Contains stamps from Honduras, unused, Egypt, Argentine, Mexico, etc. Only one to a customer. Postage 2c extra.

☀ 25 blank approval sheets 7c ☀  
100 " " " " 10c  
Postage 2c extra.

**LUCAS STAMP CO., 226 FLOYD ST.,**  
**TOLEDO, OHIO, U. S. A. [16]**

**FOR 10 CENTS**

We will send you for one year our large illustrated, neat, newsy and prompt philatelic monthly. If you don't believe it, send for sample copy, which is free.

A Bonanza for Advertisers. [21]

**The INTERNATIONAL PHILATELIST,**  
Box M216, St. Joseph, Mo.

**JUST OUT.**  
**A BOON TO PHILATELISTS!**  
**International Philatelic**  
**Collectors' Directory.**

Contains over 9500 addresses of active collectors in all parts of the world, America, Europe, Asia, Africa and Australia.

Many addresses have notes added, mentioning the specialties collected and the languages in which correspondence is answered. Key to abbreviations, in English, German and French. Every collector and dealer should have a copy.

Price \$1.00 post free. Registered 8c extra.

Remit by U. S. bank note, money order or unused 2c U. S. postage stamps, full gum. [17]

**A. C. DERLAM,**  
621E Bramhall Avenue, --- Jersey City, N. J.

**The Perforator**  
**And Philatelic Messenger**  
**For 25 cents a year.**

●●●  
Volume 1 of the Perforator, 65c. Can furnish all numbers of Vol 1, except 6 and 12, singly at 5c; also Vol 2, No. 1.

●●●  
**HENRY A. CHAPMAN,**  
Box 72, :: :: :: :: Rocky Hill, Conn.

MATTHEW R. KNIGHT'S  
1898-99 Price List.

(Continued from 2nd page of cover.)

CHEAP SETS OF STAMPS.

USED SETS.

	Catalogue value.	Our price.
3 Grenada, unpaid, '92	42	30
5 Guanacaste, '90, small surcharge	70	25
4 Guanacaste, '90, large surcharge	15	10
6 Guatemala, '87-95	25	12
4 Hayti, 1887, 1-5c.	45	30
2 Honduras, '65	60	25
5 Hong Kong, '82-90	14	8
10 Hungary, '88-91	32	20
13 Italy, '63-67, 1c.-1l.	30	15
8 Italy, newspaper, '78	28	15
12 Italy, unpaid, '69-74	49	30
3 Italy, unpaid, '90	13	8
13 Japan, '76-92, 5r.-1y.	26	15
2 Japan, '94	14	10
4 Japan, '96, memorial	30	15
7 Labuan, '94, 2-40c.	10	45
3 Leeward Islands	7	4
3 Malta, '85	9	4
9 Mexico, 1895, 1-20c.	34	18
6 Newfoundland, '87-92	24	15
8 New South Wales		15
9 New Zealand		15
3 Orange Free State	6	3
6 Peru, '86, 1-50c.	24	12
5 Peru, '94, Bermudez	40	20
3 Peru, '95, 1-5c.	20	10
5 Peru, unpaid, triangle	80	50
5 Peru, official, '89	90	45
9 North Borneo, '87-92	43	30
6 North Borneo, '93	40	30
8 Queensland, ½p.-1s.	43	25
6 Servia, 1881	26	15
12 Spain, 1879-82	57	30
6 Straits Settlements	21	12
12 Switzerland, 1882-89	25	15
7 Switzerland, unpaid	24	20
7 Transvaal, 1885-87	19	12
4 Trinidad, 1883-84	16	12
7 Tunis, 1888, 1-40c.	29	15
8 United States, '93	35	20
8 Victoria, ½-6p.		12

8 Wurtemberg, official 17 8

UNUSED SETS.

2 Alwur	14	10
13 Angola, 1894	1 90	1 25
6 Baden, 1864-68	61	40
3 Baden, land post	18	12
6 Bavaria, 1870-75	33	20
3 Belgium, 1896-97	12	8
4 Bolivar, 1879, 1-40c.	85	60
4 Bolivar, 1883, 1-40c.	85	60
4 Bolivar, 1885, 1-40c.	85	60
6 Br. Hond., 1888-92	94	60
8 Canada, 1869-93	61	40
8 Canada, 1897	1 09	85
8 Canada, 1897-98		60
8 Canada, 1898, figures at bottom		45
2 Chamba, 1896	20	12
3 Cochin, 1892	25	18
2 Confederate, States	38	20
4 Congo, 1887-89	60	50
6 Congo, 194-95	77	60
3 Constantinople,	6	3
3 Corea, 1886	15	10
4 Corea, 1895, 5-50p.	38	30
7 Costa Rica, 1889	41	25
6 Costa Rica, off., 1889	52	30
4 Cuba, 1875	44	30
4 Cuba, 1876	68	45
6 Cuba, 1875-82	35	20
6 Cuba, 1896, 1-20c.	65	50
2 Cuba, 1897, 40 & 80c.	1 80	1 50
6 Cuba, newspaper, '88	19	15
6 Cuba, newspaper, '92	13	15
6 Cuba, newspaper, '94	11	12
6 Cuba, newspaper, '96	11	12
4 Cuba, newspaper, '98		10
5 Curacao, 1889	17	15
10 Ecuador, 1881-87	55	30
7 Ecuador, 1881-87	17	10
8 Ecuador, 1892	64	45
7 Ecuador, off., 1892	66	45
8 Eritrea, 1892	92	60
8 Faridkot, 1888, 1f.	59	25
8 Faridkot, 1888, 1p.	1 18	45
8 Faridkot, 1888, ½a.	60	40
5 Grenada, 1883-87	1 60	1 10
5 Guanacaste, 1890	39	25
4 Guatemala, 1871	90	55
4 Guatemala, 1875	32	25

(To be continued in next number.)

**BARGAIN & EXCHANGE COLUMN.**

Advertisements are inserted under this heading at the rate of a half cent per word. Minimum charge is 15 cents. The first word of each advertisement is set in O. S. Antique; otherwise no display is allowed.

Subscribers are entitled to one FREE EXCHANGE NOTICE in this column for each annual subscription of 15 cents remitted to the MESSENGER Office direct. Notices are limited to 20 words, and copy must be sent with subscription. Offers to BUY or SELL cannot be accepted as exchange notices, but must be paid for at quoted rates.

**WANTED:**—All kinds, any quantity, of foreign copper coins, also Canada, United States and Confederate bank bills and medals. Canada current issue postage wanted in any quantity, cash or exchange, and collections of stamps. Exchanges of Canada stamps made for job lots of stamps, Columbians, British Colonials, etc. WM. R. ADAMS, 401 Yonge St., Toronto, Canada. Get a free copy of Canadian Philatelic Magazine—Canada's oldest stamp journal. [16]

**EXCHANGE** wanted with stamp collectors in any foreign country. Basis of exchange, Scott's 58th catalogue. A. KNOWLES, Palmerston, Ontario. [13]

**JAPAN.**

	Per 1	10	100
4 1896 Souvenir, compl.	\$0 12	\$1 00	\$8
2 1894 Jubilee, complete	6	50	4
13 current, complete	16	1 00	7
1 Officially Sealed, 1885	80		
1 Officially Sealed, 1889	30	1 80	
2 Observatory bands	25	2 00	
6 1872-75, all different	40	3 00	18
4 Corea, complete	30	2 50	
2 Corea surcharged 1898	8		
8 Samoa Express, compl.	50		
9 Samoa current, compl.	75	6 50	
3 China, 1885, complete	20	1 80	
3 China, 1897 surcharges	20	1 50	

Current China and Corea stamps supplied at 25% commission in adv. Rare Japan, China and Hawaii stamps 30% under Scott. Common Japan, 8 var. ass'd, at \$6 per 10,000. All postage extra. Cash in advance. [15]

**T. MORI, AZABU, TOKYO, JAPAN.**

*When writing to our advertisers, please mention the Messenger.*

**STAMPS WE ALL WANT**

**But Seldom See Advertised.**

U. S.	Catalogue Price.	My Price.
1861, 1c blue . . . . .	6c	3c
" 10c green . . . . .	15c	6c
1862, 24c lilac . . . . .	40c	19c
1869, 2c brown . . . . .	15c	7c
1873, 2c " . . . . .	3c	1c
1879, 6c pink . . . . .	5c	2c
1882, 5c brown . . . . .	2c	1c
1883, 4c green . . . . .	3c	2c
1888, 5c blue . . . . .	2c	1c
1890, 3c purple . . . . .	3c	1c
1893, 10c brown . . . . .	4c	2c
Special Delivery . . . . .	10c	4c
3c Agriculture, yellow . . . . .	25c	11c

ONE of each of the above for 55c.

50 varieties of U. S. postage	25c
25 " " " Revenue	20c

If you send me a reference for my approval sheets of foreign stamps at 60 per cent. discount, I will send you a good stamp worth 10c or more.

**GEORGE B. BOOMER,**  
1383 Fulton St., Brooklyn, N. Y.

**GET POSTED**

On Omaha Exposition Stamps and Exhibit by sending for FREE copy of the Philatelic West and Omaha Philatelist, Box 60, Omaha, Nebraska. Subscription, 1c per mo. Free X col. Ads. pay; 25c per inch, cash with copy. Organ of largest Soc'y in West; only paper left of over 20 in state. Free sub. for names of 25 act. collectors not on our list, if postage is sent for reply.

**SEE WHAT** a 50c. M. O. will do, and acts. extra for postage. Read carefully.  
100 stamps to sell at 1c. to 2c. each, value \$1.75  
1000 best stamp hinges, " 15  
10 good stamp papers, " 25  
A one inch adv. in Herald Exchange " 35

**Total value \$2. 50.**

Send a copy of your adv. when you remit.  
N. B. — This offer will not appear again.

**W. M. WATERBURY, Ithaca, Michigan.**

Don't forget to enclose four cents extra for postage. [21]