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THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$2.00 PER YEAR

VOL. VI.

TORONTO, FEBRUARY 5, 1892.

No. 6

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"Devonshire Relish" Raspberry Vinegar, Eva-
porated Vegetables, Chocolates, Cocoas, Confectionery.

DURABLE PAILS AND TUBS.

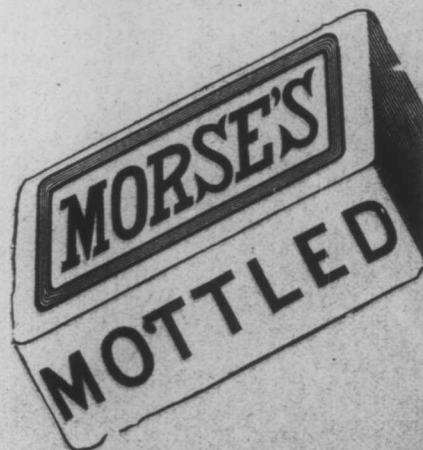


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The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

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**DALLEY'S
FROST PROOF INK.**

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Sold by all wholesale dealers or the manufacturers.

This is a first-class Black Ink that is guaranteed not to freeze in the coldest weather.

F. F. DALLEY & CO.,
HAMILTON, CANADA.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,
Toronto and Winnipeg.



**Licorice
Lozenges.**

Manufactured exclusively by
YOUNG & SMYLIE,
Brooklyn, N.Y.

These goods can be obtained from any of
the leading First-class Houses
in Canada.

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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, FEBRUARY 5, 1892.

No. 6

J. B. McLEAN,
President.

HUGH O. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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AND
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Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The Patrons of Industry have tried their political strength in Halton, a constituency which they were reasonably warranted in regarding as a stronghold. They have several lodges scattered among the townships of that county, a considerable number of prosperous and prominent farmers have been drawn into the Association and given it enthusiastic support. It was supposed that the numbers and agricultural wealth of the Patrons in Halton made them a stronger power there than in any other county. At the last bye-election they put a candidate in the field. He represented an undivided opposition to the former representative of the riding, and therefore would be naturally expected to enlist in his support all the elements of opposition to the Government candidate. He was not simply leading a wing of the opposition alongside of a great party nominee, but was running with the strong advantage of being the only candidate in the field against the late member. He would consequently get a large measure of support, not because he was a Patron, but because he was an opponent of the Government candidate. The Liberals might be expected to make a stout fight, as at his general election they were only 104 be-

hind, so that the Patron candidate had some signal advantages in his favor.

* * *
But he did not win. He simply demonstrated that the power of his faction was not merely zero, but was a negative quantity of very considerable subtractive value. At the general election, a Liberal opposition, unadulterated with any Patron ingredients, was capable of coming within 104 of victory. At the recent bye election, the opposition was beaten by 444. That is, the opposition which centred round a Patron candidate was 340 short of that which centred round a purely Liberal candidate. The efforts of the Liberals would naturally be much stronger at this election than they were at last, as they had made a good stand before, had protested successfully, and had fair reasons for believing that they would come closer to, rather than fall further short of, victory. All this should make them struggle harder, and they would almost certainly have done better rather than worse than they did at the general election if they had not allied Liberalism with Patronism. If the opposition candidate had run on a purely Liberal ticket, he would have got all the support of the Liberal party and probably as many Patrons as the defeated candidate got. But the Liberals would not all go out to vote for a Patron candidate. Hence the Patrons in Halton are a factor that diminishes instead of increasing the strength of the Liberal party there.

* * *
The political platform of the Patrons must be considered, along with their theory of trade, to show what headway they are likely to make in attracting members. Their political profession of faith includes some propositions that appear to be at variance with each other from the standpoint of either of the great parties. They want British connection maintained in one article of their platform, and they want unrestricted reciprocity with all countries in another; they want the Senate abolished; they require that customs duties shall be imposed only for revenue, never for protection; they would greatly extend municipal power over all officials in the services of the county; they want the machinery of government to be greatly simplified. A platform with such planks as these

in it is certain not to find very general adoption. Its parts would be considered irreconcilable with each other by either Liberals or Conservatives. The progress of the Patron movement must therefore be as much retarded by the political dogmas to which its supporters must subscribe, as by their theory of trade upon a 12½ per cent. margin profit and a strictly cash basis. There are very many men who would refuse to join the Patrons on account of their political platform who would readily connect themselves with them if the association were merely a co-operative buying concern. The Patrons have certainly some strong opponents in Halton among the political party that was supposed to back up their candidate unanimously in the last election.

* * *
The irreconcilable elements in the Patrons' political platform, the visionary and impracticable reforms contemplated in it, must necessarily limit the number of people who will join the association, while the difficulty of raising the cash pre-supposed in their scheme of trade must be rather a severe principle of selection for any large proportion of the farming or industrial community to belong to it. Add to these factors the unwillingness of merchants to surrender their independence as traders, and the obstacles in the way of the Patrons ever amounting to much will appear to be too considerable to be left out of the calculation. The economic impossibility of any association of consumers controlling prices through its subjugation of the retail stratum of distribution is of itself a hindrance that cannot be got over. It is plain, therefore, that the Patrons cannot last and increase. It is satisfactory that so far they have not been able to derive any factitious strength from politics. If there had been any moment when times were so bad in this country as to hurry any large proportion of the voters to adopt the Patron platform on the eve of a general election, it is conceivable that a section of representatives of that association, too numerous and solid to be despised, might be able to obtain concessions, as the price of their support, that would be very inimical to independent trade. It is very well that Halton did not make the mistake of sending a propagandist of Patron principles to the House of Commons.

THE NEW PRESIDENT OF TORONTO BOARD OF TRADE.

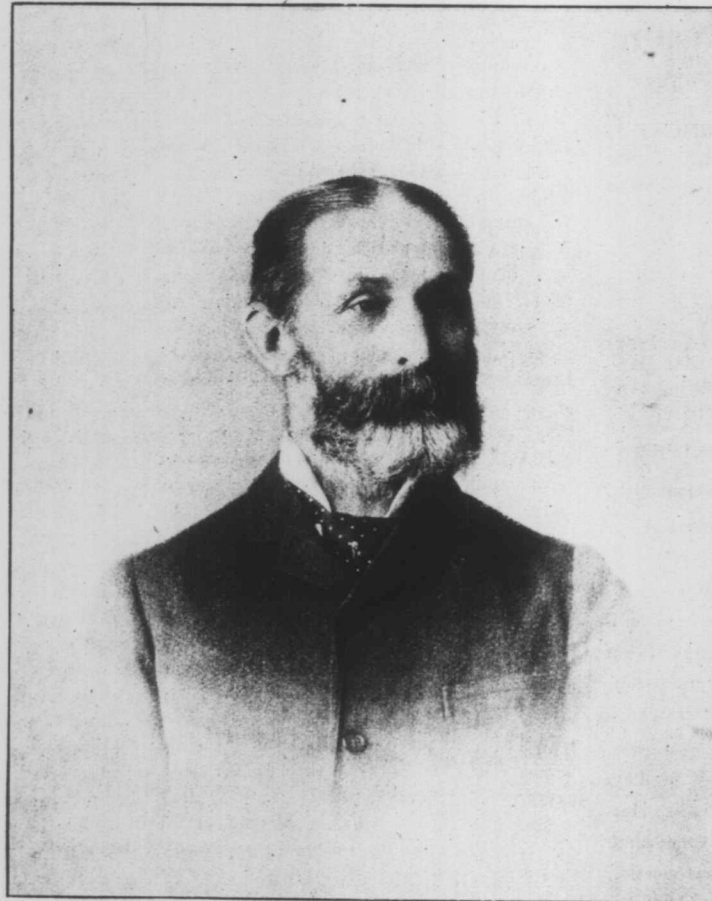
MR. H. N. BAIRD.

"Nothing ventured nothing won."

The immense wealth which measures the value of the grain grown in the fields of our Canadian farms every year passes on its way from consumer to producer through the hands of a comparatively small number of leading distributors. These men, standing on the very watershed of the market, have to keep the supply of money running one way and the supply of grain the other. To preserve the due balance of these two contrary currents has proved too hard a problem for many a clear head, and failure to do it has made financial wreck of many a fair fortune. The mechanic usually can rely on getting his barrel of flour, and the farmer seldom fails to get the market price of the moment for his wheat, but the big grain merchant very often does not get back all the money he used to bring the material one step in the series of exchanges in the transfer from farmers' granaries to consumers' tables. The grain merchant who does business on any scale of magnitude has to be very wary that he does not get caught, but the large operator has to show the courage of his convictions by putting up, and often keeping up, very costly pledges. Wide and correct information, insight into the market, foresight, nerve and venture, are the chief attributes, which, backed up by capital, are the requisite foundation for a successful experience in grain-buying.

Mr. Hugh N. Baird, the new President of the Toronto Board of Trade, is one of the best known grain merchants in Canada, the length of time he has been in the business and the extent of his operations combining to give him a place among the foremost of those who deal in that class of merchandise. Though but slightly past middle age Mr. Baird has had a continuous experience of twenty-five years in the grain and flour trade. During that quarter of a century he has seen a big expansion in the grain production of the country, and perhaps no man has taken sharper note of the influences that have helped to foster this increase, and has been readier at all

times to help them along. The part played by railway extension in enlarging the area of production, the experiments which determined the selections best adapted to special soils and climates, the opening up of markets, the protection of native growers and millers—in all these he took an interest, often a very active part. In such ways and by the use of his own capital year after year, Mr. Baird illustrates how much public good a man can do who follows up sagaciously and conscientiously his own private commercial interests. Such services would not be rendered by individuals under a system such as the Patrons of Industry contemplate—a



MR. H. N. BAIRD.

system which, carried to its legitimate issues, would extinguish all distributors that were not specially retained brokers of consumers.

The firm of which Mr. Baird is a member—Messrs. Crane & Baird—do business in grain and flour both in this city and in Montreal. Mr. Baird himself has operated very largely at all the leading grain marketing centres in the United States, and did last year an enormous business in corn, shipped in bond from the Western States to Montreal and thence exported abroad. He is interested in several manufacturing industries in Paris, Ont., notably in woollen mills, carpet factory and grist mills. All these are

very successful works. He is on the board of several financial, railway and insurance companies, holding that office in the following particularly:—The Midland Division of the Grand Trunk Railway Co., The Western Assurance Co., The Millers' and Manufacturers' Insurance Co. For two years he was second Vice-President of the Toronto Board of Trade, for one year he was first Vice-President, and at the last annual meeting was elected President. He was Vice-President of the old Corn Exchange.

Mr. Baird is a Canadian, having been born in the town of Cobourg. His education he received at a private school in Montreal.

His public record is one that might be expected of his Canadian birth and education, and although he has never taken any part in politics he was always to be found on what he deemed to be the right side of every movement for the welfare of this country. Notably his attitude on the National Policy was one of strong advocacy before it was obtained, and has been of staunch support since its inception. He took a very prominent part in the campaign which resulted in the adoption of a protective tariff. Particularly was he identified with the agitation which led to an increase of duty on flour, thus enabling Canadian millers to compete with the cheap stuff of the Western States. He at present strongly favors closer trade relations among the parts of the British Empire.

Mr. Baird enters upon his duties as President of the Board of Trade at the head of a very good administration. In Mr. Hugh Blain he has a very capable first Vice-President, who has given thoughtful attention to the chief problems that are likely to come before the Board; Mr. S. F. McKinnon will undoubtedly fill the office of second Vice-President acceptably; a strong Council is in office; and Mr. Baird is an able and experienced man himself. It is well that a man of his views upon the trade question should be the successor of Mr. John I. Davidson, who strongly advocated such internal commercial union as is practicable among the parts of the British Empire. This theory of the best way to solve the problem of trade that is engaging the attention of Britain and the colonies just now, finds an equally strong supporter in Mr. Baird. It is probable that delegates to the Congress of the Chambers of Commerce that is to meet in London this year will be appointed to represent the Toronto Board of Trade. Many other matters besides that of closer union will be considered at that Congress.

NO SLEEP TILL MORN.



THE most superficial observer it must be plain that the grocers of this city like the sensation when they once get into the giddy whirlpool of pleasure, but they do not begin by at once giving themselves up to its intoxicating movement To soberer joys, before "the glad circle round them yield their souls to festive mirth," they first address themselves. This attunes their spirits to the more gleeful measures that are to time their enjoyment when they get after "the glowing hours." They sip before they take the draft which drains the cup. This temperate way of letting themselves out by degrees, husbands their powers and increases their capacity for enjoyment. When they once get into the thick of the festivities they can hold down the floor till a later hour than if they had begun with unchecked hilarity. They enjoy "the poetry of motion" all the better for having had a little of the prose of inactivity. So, at all events, it seemed on Thursday night, a week ago, when the beauty and the chivalry of the Toronto grocery trade met in Harry Webb's parlors to enjoy the annual At Home of the Toronto Retail Grocers' Association.

The concert was a fitting prelude to the ball. It was under the capable management of Mr. Alex. Gorrie. The numbers were well calculated to while away the early part of an evening which was to close with dancing. The concert further answered the purpose for which it was devised, in affording abundant entertainment to those who did not choose to remain for dancing. It was of about the right length, being of not more than two hours' duration. The talent was excellent, and the evening glided on pleasantly, though not too swiftly for the nimble feet that ached to be marking time to the music of harp, flute, violin and clarinet.

The following programme shows the plan and indicates the nature of the entertainment during the former part of the evening:

PART I.

1. Quartette (a) "Estudiantina," Lacombe; (b) "Robin Adair," Scotch.
- ARION QUARTETTE.
2. Reading, "That Old Sweetheart of Mine," Riley.
- MISS MARGUERITE DUNN.
3. Song, "Thou art my Queen," Blackstock.
- MR. FRANCIS T. CHAMBERS.
4. Trio, "Don't Tickle me I Pray," Nicola.
- MESSRS. GORRIE, RAMSAY AND CHAMBERS.
5. Solo, "Daisy Polka," Ardite.
- MISS NORMA REYNOLDS.
6. Comic Song, "Oh What a Difference in the Morning," ———.
- MR. W. E. RAMSAY.

PART II.

1. Solo, "Sing Again Nightingale," Tar and Tartar.)
- MISS LULU MEEK.
2. Solo, "Flow Gently, Sweet Afton," Burns.
- MR. ALEX. GORRIE
3. Comic Song, "So Do I," ———.
- MR. JOHN PARKS.
4. Duett, "Night in Venice," Lucantoni.
- MISS REYNOLDS AND MR. GORRIE.
5. "Job Lots," ———.
- MR. RAMSAY.
6. Quartette (a) "Cruiskeen Lawn," Stewart; (b) "Good Night Beloved," Pin-suti.

ARION QUARTETTE.

Miss Fannie Sullivan, Accompaniste.

At the close of the concert the company betook themselves to the ball-room, whose brilliant lights, gay hangings and wax-paved floor, backed by the inspiring strains of the music, soon had their way. The bevy of fair ladies besieged by eager candidates for the favor of a dance, soon had their programmes filled, and everybody's toe that could find a partner and room to swing in was light and fantastic in no time. It was a merry gathering. The orchestra, Sig. A. G. Glionna's, did its part well. Over three hundred persons participated, and the enthusiasm didn't begin to wane till about an hour before cock-crow, when the echoes of the ball died out and the last carriages wended their way homeward.

The following was the programme in the ball room:

- | | | |
|----|-----------------|-----------------|
| 1 | Lancers | Lenox |
| 2 | Waltz | Reverie |
| 3 | Jersey | Eolus |
| 4 | Polka | Bohemia |
| 5 | Lancers | Pilot |
| 6 | Waltz | Auf Wiedersehen |
| 7 | Schott Highland | My Darling |
| 8 | Jersey | Furore |
| 9 | Lancers | A Brass Monkey |
| 10 | Waltz | Epigram |

INTERMISSION.

- | | | |
|----|---------------------------------------|-----------------|
| 11 | Lancers | Concourse |
| 12 | Bon Ton | Gavotte |
| 13 | Waltz | Carlotta |
| 14 | Schott. Military, Dancing on the Pier | |
| 15 | Jersey | Anna |
| 16 | Lancers | Grand Excursion |
| 17 | Polka | Queen of Hearts |
| 18 | Rye | Bei Spiel |
| 19 | Lancers | U. S. Army |
| 20 | Waltz | Les Fleurs |

Among the company present were those whose names are given below:

Mr. Jas. Adams, Mrs. Adams, Jas Adams Jr., Mr. Fred Armstrong, Mr. John Anderson, Miss. Anderson.

Mr. A. G. Booth, Mr. G. W. Booth, (Toronto Biscuit Co.) Mrs. Booth, Mr. J. A. Breminer, Mr. E. V. Blong, Miss M. Blong, Mr. W. K. Booth, Mr. Geo. Barron, Mr. Robt. Barron Jr., Miss. E. Barron, Mr. H. J. Bray Jr., Mr. Richard Baigent, (Jas. E. Ballie,) Mr. John Brown, (Citizen's Milling Co.) Mr. John Brown, Mrs. Brown, Mr. Jas. Barrett, Mr. R. Barron.

Miss. M. Cawker, Mr. Philip Conlin, Miss. Katie Conlin, Mr. Thos. H. Cleghorn, Mrs. Thos. H. Cleghorn, Mr. G. C. Crean, (Warren Bros. & Boomer), Mr. H. J. Clany,

Mr. Copp, Mr. D. W. Clark, Mrs. Clark, Mr. J. D. Coleman, Mrs. Connill.

Mr. F. J. Dixon, (Davidson & Hay), Mr. E. B. Dewey, Mrs. E. B. Dewey, Mr. A. E. Dunning, Mr. John I. Davidson, Miss. Daley, Mr. Allan Duncan

Mr. F. Everest, Mr. Chas. E. Edmonds.

Mr. Lancslot Farewell, Mrs. L. Farewell.

Mayor R. J. Fleming, Mrs. Fleming.

Miss Gibb, Mrs. P. Green, Miss Glass, (St. Catharines,) Mr. Robt. Gorrie, Mr. Robert C. Gray, Mr. J. G. Gibson, Mrs. Gibson, Miss A. E. Gibson.

Mr. Arch. Hutchison, (St. Lawrence Starch Co.,) Mrs. Henderson, Mr. J. D. Hay, Mr. F. W. Hudson, Mr. F. W. Humphrey, Mr. F. C. Higgins.

Mr. James Ince, Mr. A. Irving.

Mr. Chas. Knifton, Mrs. Chas. Knifton.

Mr. Thomas Kinnear, (T. Kinnear & Co.) Mr. H. S. Kinnear.

Mr. P. C. Larkin, Mr. Wm. Logan, (Davidson & Hay), Mr. James Lumbers, Mr. W. P. Lumbers, Mr. J. W. Lang, (J. W. Lang & Co.), Miss Addie Lloyd, Mr. & Mrs. L. S. Levee, (Dr. Slocum's Emulsion) Miss Ley.

Mr. Geo. T. Mayhew, Mr. James Mortimer, Miss. Mortimer, Mr. S. Herbert Moore, Mr. D. R. Mitchel, Mr. R. S. Mortley ("The Merchant"), Mr. W. H. Miln, (CANADIAN GROCER), Mr. J. B. McLean, (CANADIAN GROCER), Mr. Hugh C. McLean, (CANADIAN GROCER), Mr. A. MacKerrow, Miss J. MacKerrow, Mr. W. J. McCleary, Mrs. W. J. McCleary, Miss McGolpin, Mrs. Macpherson, Mr. W. J. McCullough, Mr. Alex. Macfarlane, Miss Macfarlane, Miss M. Macfarlane, Mr. Martin McMillan, Mrs. McMillan, Miss Jenny McMillan, Mr. M. McAuliff, Mrs. McAuliff.

Miss Oliver.

Mr. John Pugsley, Miss Paton, Miss Tina Paton, Mr. Andrew Park, (Jas. Park & Son,) Mr. A. Pafford, Mr. C. S. Parsons, (Sloan & Crowther,) Mr. H. W. Page.

Mr. W. M. Ryan, (J. W. Lang & Co.) Mr. L. S. Richardson.

Mr. Alf. Skinner, (Tester & Co., Montreal,) Miss Winnie Sinclair, Mr. Jas. M. Sinclair, M. H. Sinclair, Mr. C. Shields, Mrs. C. Shields, Mr. G. P. Sharkey, Mr. Jas. F. Smith, Mrs. Jas. F. Smith, Miss Sanderson.

Mr. & Mrs. H. E. Trent, (Fleischmann & Co.) Mr. Joseph Tait, Mr. Robert Thompson, Masters Robert W. and Albert A. Thompson, Mr. J. H. Tippet, (A. P. Tippet & Co.) Mr. W. H. Thorpe, Mr. J. P. Thompson, Mr. J. Todhunter, (Todhunter, Mitchell & Co.)

Mr. John M. Wright, Miss. N. Welch, Mr. H. Wright, Miss. Edith Wilkinson, Mr. W. White, Mr. & Mrs. Westren, Mr. J. Westren Jr., Mr. F. Worden, Mr. F. B. Woodman, Mr. A. R. W. Williamson, Mrs. Williamsen.

Credit for the very enjoyable time that everybody put in from first to last must be given to the Committee which had the matter in hand. The members of that committee were indefatigable workers, both in the preparations for and the conduct of the At Home, and very gracefully they did the honors, looking after everything with real concern for the general enjoyment of each member of the large company. The music, the refreshments and the rooms, were all that could be desired. The following made up the committee: Messrs. A. G. Booth, P. J. Mulqueen, Jno. Butcher, R. H. Stewart, Robt. Barron, Alex. Sinclair, D. W. Clark, J. G. Gibson, Robert Mills, A. E. Saunders, A. R. Williamson, Jno. Westren, H. W. McCulloch.

The beautiful concert and ball programmes, the former bearing a portrait of President Booth, were the work of James Bain & Son.

THE OFFICERS OF TORONTO ASSOCIATION.

The new President of the Toronto Retail Grocers' Association, Mr. A. G. Booth, is one of the active workers of that useful body. His connection with it began when it first came into existence, and he was one of the men to whose exertions its coming into existence was due. He, with one or two others who approved the idea of union among Toronto grocers, went around among the trade and obtained the signatures of those who were willing to organize. Since the Association was formed he has been a steady member of it, a constant attendant at its meetings, and has been in office as a member of the Committee or as Vice President from the outset. He accepted office as President much against his wishes, as he is one of the sort that would work just as zealously in the ranks as in command.

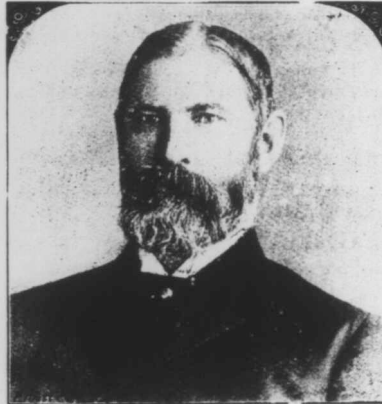
Mr. Booth served on the side of the North in the American War, was in one or two actions, but considers that the real hardships of the soldier are not touched on in the story of an engagement. The life of privation that he is forced to live in the interval between actions, when rations are both scant and coarse, when the weather is soaking or parching, when good water is hard to get and camp distempers are rife—all these conditions make soldiering a far from romantic pursuit.

Eleven years ago he opened in the grocery business on Yonge street, where he traded for six years. From there he moved to his present premises on the corner of Church and Maitland streets, where he does a smart business on the ideas that he upholds in the Association. He is a Canadian by birth, but has lived a good deal on the other side of the line.

Mr. David W. Clark, the Vice-President of the Association, is a young man, now in the thirty-second year of his age. The fact that this is but the land of his adoption—for he was born of Scottish parents in South Africa—does not make his affection for Canada less ardent than if it were a native sentiment. Twenty-two years ago his family left the Cape, and he has ever since dwelt in this city. Thus the years of his life when he was most open to impressions, most susceptible to the moulding influence of his surroundings, were spent in Canada, and it is small wonder that his tastes, habits of thought and patriotic instincts became thoroughly assimilated to the corporate life of the country into which he was thrown so early. His training as a grocer was begun under Kinnear & Lang, continued under J. W. Lang & Co. and finished under Fulton Michie. His connection with the Association began with the founding of that body in 1885. He is an energetic member, goes in for making the Association of practical use to everybody in it, and is both a thoughtful worker and conscientious attendant at its

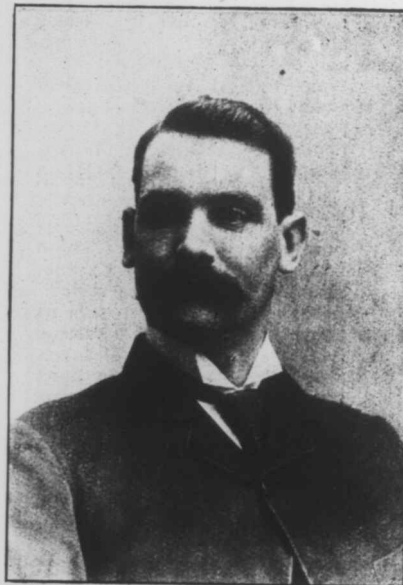
meetings. He has traded for eight years on the corner of Bellevue Avenue and Nassau street, has built up a sound and extensive business, and will soon put his sign out before a larger store in a more prominent part of the city. He goes upon the right principles to succeed.

Mr. A. R. Williamson, the Treasurer of the Toronto Retail Grocers' Association, has filled that office with satisfaction to his col-



MR. A. G. BOOTH.

leagues and credit to himself for the past four years. He also is one of the original members of the Association, and has missed not more than two or three meetings since the first one. Upon all questions for advancing the interests of the retailer he has always taken decided ground. He started in business eight years ago, beginning where he has since continued, on the corner of



MR. DAVID W. CLARK.

Esther street and Grange avenue. He had formerly been engaged with J. W. Lang & Co. Mr. Williamson believes thoroughly in the policy of following up good customers, and does not fail to visit his patrons regularly for orders. He objects strenuously to any business being done with consumers by

wholesalers, and took an active part in pushing through any measures of the Association that were calculated to stop that evil in any of its forms. Mr. Williamson is an Irishman, he came to Canada in the year 1880, and has lived in Toronto since 1881.

CINNAMON FOR INFLUENZA.

Cinnamon has long been known as a delicate spice of which the exquisite flavor and stimulating properties are insufficiently appreciated here, though they are far more valued on the Continent. It has now, however, a fresh claim on the public attention, for M. Chambelland, of M. Pasteur's laboratory for the study of germs, has discovered that essence of cinnamon is the most powerful germicide as yet known, being even stronger for this purpose than corrosive sublimate. The following from the Paris correspondent of the Daily News gives the particulars as yet published:

"There would pretty certainly be a cinnamon boom if the experiment made with that spice by M. Chambelland in M. Pasteur's laboratory were generally known. Our ancestors, it appears, hit upon the best preservative from the the infectious microbe when they used to drink mulled wines and other beverages in which strong doses of cinnamon were infused. M. Chambelland now says that no living disease-germ can resist for more than a few hours the antiseptic power of essence of cinnamon. He looks upon it as not less effective in destroying microbes than corrosive sublimate. Even its scent kills them, and it does no harm to human beings. A decoction of cinnamon is often good to drink in localities where typhoid fever or cholera is rife."

To combat the approaches of influenza by adding ground cinnamon to puddings and tarts would certainly be a pleasant way of taking antiseptic precautions against the prevailing epidemic. Stick cinnamon burnt in the sick room has long been known as an agreeable deodorant, but in the light of the above it may very probably be that it was originally its real antiseptic use which suggested the idea. Essence of cinnamon in various forms is, of course, familiar to us all, when added to conceal the taste of physic; but the essence itself, as a medicinal germicide, would be an agreeable cure. On the Continent, cinnamon is much more used in cookery than with us, and it is also supplied ready-mixed with sugar for sprinkling over cooked foods, pastry, etc.—London P. M. Review.

The annual meeting of the Port Arthur Board of Trade was held on 26th, George T. Marks, Aaron Squires, J. J. O'Connor re-elected respectively president, vice-president and secretary. Council—Messrs. J. Fraser, James Meek, W. J. Clark, Col. Ray, D. F. Burk, W. C. Dobie, W. J. Bawlf, F. E. Gibbs, George W. Brown, Herbert Shears, F. S. Wiley, Fred Jones. The president's report, amongst other things, strongly condemns the Ontario Government's late mining legislation.

R. A. LUCAS.

R. T. STEELE.

GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt. Hillwatee Tea.
 Lady Charlotte Gelatine. L. P. & Co.'s Pure Spices.
 L. P. & Co.'s Pure Coffees. L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

JAMES TURNER & CO., Hamilton,

Prime Salt Fish are scarce; we have a nicely assorted stock; buy quickly to get best pick.

White Fish, Labrador Herrings, Shelburne Herrings,
 Mackerel Kitts, 1^s and 3^s, Codfish Whole, Boned and Skinned,
 Munn's Best Boneless, Genuine Digby Chickens.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. **BEST IN THE WORLD.** Parchment paper. Butter Cloth.

ALEXANDRA SEPARATORS.

Hand and power all sizes. Send for Catalogue. Address

JOHN S. PEARCE & CO.,
 London, Ontario.

M. LEFEBVRE & CO.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y
 Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,
 AGENT FOR

TORONTO AND WESTERN ONTARIO,
 TELEPHONE 181.

71 Adelaide St. E., Toronto.

A MODEL STORE. SOMERS BROTHERS GROCERY.

On the south side of King, and one door west of John St., directly opposite the Arlington Hotel in this city, stands a grocery, which may be called a summary (without any attempt at a pun) of the many good features that usually can be brought together only by a canvass of several good stores. The most indifferent passer-by cannot but bestow a glance, if not a more lingering tribute of admiration, upon the attractive spectacle that nestles between the commonplace buildings which flank it. The store bears

new assemblage of attractive features. The doorway is a deep recess, the door being set in as far as the back frame of the window. The doorway is spacious, admitting of a liberal display of such lines as may be shown outside. Light is unstintedly provided for by the ample window, the glazed door, and the big section of glass that forms a transom over the door. Instead of a background of sash, heavy double curtains tastefully looped, separate the window from the store.

The store was refitted a few months ago. The whole interior is finished in quartered oak, which gives a very beautiful setting to the stock. Solid counters, pannelled and carved by the best of workmanship, with the

centre-piece on the former, and a broad fringe along the latter very greatly beautify the interior.

All the adjuncts of the shop are in keeping with its fittings. Handsome glass show cases are placed at intervals along the counters; the scales are brightly burnished; and in the centre of the main counter rests one of the Standard cash registers, for which Taylor, Scott & Co. are the Canadian agents. The register is a thing of beauty as well as a great convenience. In form it is a desk—a very neat little one, by the way—and is used by Somers Brothers where it is intended to be, that is, right at the point where the customer is to be dealt with. The customer



the sign "Somers Brothers," and is the property of two young men named and related as the sign truly sets forth. An attempt to do justice to the spruce little store is made in the cut which illustrates this description, and the result is as satisfactory as any effect produced by a picture can be.

The front of the store is what first challenges attention from the outside. The window is a very deep one, which enables the dresser to bring perspective into play in building up the exhibit. A good deep window gives an appearance of distance and solidity that is a desirable effect in the display. The art of the dresser is varied very often in this window, always with care and always with felicity, as each overhauling produces a

bright polish that oak admits of, run from end to end of the store. The shelving, also oak, is a series of handsome cabinets, very symmetrically arranged along the walls, and leaving a good stretch of space between the ceiling and their tops. Railings give to the top of the shelf-cabinets a finish that is very neat. These cabinets resemble the furnishing of a first-class drug store. Large mirrors of heavy bevelled plate glass face each other on opposite sides of the room, and are particularly attractive, deep-seated in their oaken casements. The papering of the room is in harmony with the woodwork, a very pretty bit of work being done on the ceiling and in the margins skirting the tops of the shelves, where an expansive border and ornamental

comes forward, gives his or her order which is entered in the order book placed on this desk, the pay is taken, and the change made by the manipulation of the proper numbers, and everything is done without leaving the spot or turning round. Messrs. Somers Brothers are highly pleased with the Standard cash register.

But all the elegance of fitting and equipment would count for little if due taste and labor were not expended upon the display of goods on the shelves and in the window; and herein lies one of the strong points of Somers Brothers as grocers: they keep their stock in the strictest order, while they study and practise beauty of effect. Along the shelves are disposed package goods in a way

H. P. ECKARDT & CO.,
Importers of Teas and Wholesale Grocers.

TEAS, SUGARS, SYRUPS, TOBACCOS,
 CANNED GOODS, FRUITS, FISH, Etc., Etc.

H. P. ECKARDT & CO.,
 3 FRONT STREET EAST, TORONTO.

To the Trade

GENTLEMEN:—

The first month of 1892 is a thing of the past. Trade has opened good. Our coffees cannot be excelled. We have a large and clean stock of Black Pepper on hand, (over ten tons.) Our Travellers will call on you. Give the boys a good order, and you will be well served.

Wishing you a prosperous year,
 We are,

THE SNOW-DRIFT
BAKING POWDER CO.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
 From your Wholesale Grocer.
 Sells itself after one Trial. Prices Current

Cowan's
 Royal Navy Rock Chocolate ;
 Cowan's Chocolate Icing ;
 Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.
 Order through your wholesale grocer or direct from
 The Cowan Cocoa and Chocolate Co. L'd,
 14 and 16 Mincing Lane, Wellington St. W.
 Toronto.

ESTABLISHED 1841.
W. H. Schwartz and Sons,
 Coffees,
 Spices,
 Mustard.
 HALIFAX, N.S.

LOCKERBY BROS., WHOLESALE GROCERS,
 75 ST. PETER STREET,
 MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
 Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
 143, 145 Commissioners St. **MONTREAL, CANADA.**

Gonzalez Brandy

Orders Solicited for Direct Importation.

Send for samples and prices.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

HOLIDAY DELICACIES

Batger's Jams, Nonpareil Jellies and Marmalade.

Cunningham de Fournies Table Delicacies.

Atmore's Mince Meat and Plum Pudding.

Huntley's & Palmer's Biscuits.

Caverhill, Rose, Hughes & Co., Montreal.

that only an adept in stock-keeping could arrange them. There is really very great taste shown in this work, and no one arrangement is allowed to remain so long unchanged as ever to pall upon the customer. The picture speaks for itself.

Messrs. Somers Brothers believe in appearances all the way through, and turn out a handsome delivery waggon drawn by a fine horse. They find it pays. They consider calling for orders a necessity of any enterprising city business. Two days in the week one of the partners makes a tour of their customers. When they have had the trade of a householder for any length of time, they make it a point to keep it, if attention to business at the customer's house will enable them to do so, and they always keep a customer in sight though he does move to another part of the city. They do a very large business with families, many of whom, depending upon their regular calls, never come near the store. They are careful of their credit, and this has had its share in the success they have had during the six years they have traded in their present premises, from which they now do a snug business.

CARE OF THE CASH.

Assuming that the majority of store assistants are perfectly honest, yet many retail merchants run a chance of losing considerable sums by peculations of clerks, owing to neglect to properly supervise the financial department of the business. Too great reliance may be placed in the honesty of moderately or inadequately paid young men, who would never dream of embezzlement were not temptation constantly placed in their way. Chances of "knocking down," however, are considerably reduced when the proprietor acts as his own cashier, while time is saved and mistakes less frequently occur in making change. There is a young man employed in a wholesale dry goods house in this city, in a subordinate position, who a few months ago was in possession of a grocery store in an interior town, and had built up a very good trade among the best people in the place. Profits were good and everything appeared to be progressing favorably when suddenly the dealer failed. It was then discovered that his two clerks had been robbing him right along. There was nothing left for the unfortunate dealer but to go to work at a salary, and as his experience may be a warning to other merchants equally confident of their employes' honesty, we publish it for their benefit. Women often make excellent cashiers and bookkeepers, and if the services of the merchant's wife or daughter or other female relative can be secured for either position, and thus enable him to give his personal attention to other branches of the business, he will do well to make use of them until his circumstances improve sufficiently to allow him to employ an outsider, who should be put under bonds to ensure the employer against loss.—Merchant's Review.



CASH TRADE.

Jan. 25, 1892.

EDITOR CANADIAN GROCER:

SIR,—I notice in your last issue of THE GROCER, a few items with which I fully agree. One is "Cheap Cash Store," and another "Profits on Quick Payments." I came to this village about six months ago, almost an entire stranger. I started a grocery business and am running it on a strictly cash system, and I find it works satisfactorily. There are five stores in this village besides mine which are selling groceries, all of them doing a credit business, so that you will see my opposition was strong. However, the public in general are crediting and patronizing me for doing so, and even the merchants the same. But they say they can't do a cash business, but I am confident that all merchants can if they take the right way and stick to it. If such men would study THE CANADIAN GROCER and do accordingly, there would not be so many compromises and assignments, and the public would be better off at the end of the year.

Yours truly, C. G.

THE CARE OF BISCUITS IN STOCK.

EDITOR CANADIAN GROCER.

SIR,—Kindly allow me space to suggest to the grocers, or rather some of them, that they pay too little attention to the care of their stock of biscuits. As one who has had some years' experience in the retail grocery trade in Toronto, as a clerk, and who now is manufacturing biscuits, I may reasonably be supposed to know a little of what I am writing about.

Many grocers imagine that any particular part of their store will do for the biscuit stock. This is not so. I often see them on the floor, dangerously near where the boy has sprinkled preparatory to sweeping, or near such articles as soap, coffee and spices. Biscuits should be kept perfectly dry; should not be allowed to be exposed to the strong smells and flavors of other goods, and should be kept as much as possible from the light. I would suggest also that they be kept in tins, whenever possible. Customers may with reason complain that biscuits they have just purchased are not fresh, when the truth is they are only a few days from the oven, but the grocer gave them so little care after coming into his possession that they really are "off." Every manufacturer of biscuits tries to send out, and I am sure does send out, fresh goods. Competition compels him

to do so, but the grocer does not pay that attention to this part of his stock that the delicate flavors and nature of it deserve. Select a part of your store away from coffees, spices, coal oil, soaps, etc., and try the experiment. Always replace the covers on your tins or boxes, and see the improvement. Biscuits, like butter and such goods, will attract bad smells and contract bad tastes. Trusting this will be accepted in the same kindly spirit in which it is written,

FORT.

SHORT WEIGHTS AND MEASURES.

EDITOR CANADIAN GROCER.

SIR,—Allow me space to ask the following questions regarding the oyster trade. Is it customary to buy five gallons of oysters, and when measured to receive only four? I have been dealing in oysters for many years and have surmised this before, but did not explain myself, but when the shoe pinches so tight I consider that there is no money in it, simply reality from the first waters. Therefore, I consider the sooner steps are taken to solve this mystery and find who is at the bottom of such corrupt practice in the trade the better. I might just ask if they are put up by the old measure, how is it that we are compelled to sell by Imperial? I find shortages in more goods than these, and how in the name of common sense are we going to pay one hundred cents on the dollar, if we don't receive it? If it was not for their honesty and economy it would be bankruptcy, bankruptcy all through the country merchants. Just look what we have to contend against: bankrupt stocks, opponents slaughtering goods, high freight, and shortages, but after all we are expected to pay dollar for dollar, and a little more. My advice is: See that you get it, then pay for it, but don't forget to take the GROCER.

I remain, yours truly,
A. B. C.

[The only way the grocer can do to save his profits upon oysters and to save himself from the consequences of violating the Weights and Measures Act, is to calculate his profits not on the quantity of oysters in the package but upon the cost. If he is charged with 5 gallons at \$1.35, the total net cost will be \$6.75. If he aims to make 20 per cent. profit, he will require to get \$8.10 for the contents of the package, whatever they measure by his own stamped measures. If there turn out to be but four Imperial gallons, they will require to be sold at \$2.02½ per gallon, which means slightly more than 50c. per quart. The trader must never assume that he has received full weight or measure in anything, but must sell on a basis of profit on total cost.—Editor.]

The Hamilton commercial travellers have arranged to hold a supper and smoking concert on February 19.

FEARMAN'S FAMOUS ENGLISH BREAKFAST BACON

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT
THE FINEST IN THE WORLD.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you
must keep the best lines. "CORTICELLI"
has that reputation; if you want to put in a
line of these goods. Send for further infor-
mation and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**

A LARGE NUMBER OF GROCERS
HANDLE

ROYAL DANDELION COFFEE.

Made by

**ELLIS & KEIGHLEY,
TORONTO.**



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT

ROYAL EGG MACARONI.

WHOLESALE BY

EBY, BLAIN & CO Toronto.
PERKINS, INCE & CO..... do
JAMES TURNER & CO..... Hamilton.
EDWARD ADAMS & CO London.
CAVERHILL, ROSE, HUGHES & CO., Montreal.
H. N. BATE & SONS Ottawa.

**WRIGHT & COPP,
AGENTS,
TORONTO.**

CANADA PATENT BRUSH CO., WINDSOR, ONT.



Make the best line of Brooms, Brushes
and Whisks for the Grocery and General
Store trade.

Special attention given to enquiries or
orders by mail.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by
**J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.**

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this
season's pack—and enlarging our factory
considerably—Thanks for last season's trade
and soliciting this year's.

Faithfully yours,

**D. W. DOUGLAS,
St. Johns, P.Q.**

PICKLING VINEGAR.



T. A. LITTLE & CO.,

Bonded Manufacturers.

124-128 RICHMOND ST. W.,

TORONTO.

The Circulation of this paper has
increased one-third in the past three
months.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated "L. & S." and Imperial
brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.





A prominent grocer in London has a "provision cart" that is run by electricity.

During 1891 2,251,955 pounds of fish, valued at \$94,975, were shipped from Manitoba.

Mr. J. Owen, city traveller for Messrs. Sloan & Crowther, is out again after a two weeks' illness.

A brush manufactory has been started at Simcoe, at which twelve persons are at present employed.

The post office, at Delhi, was burglarized on Friday night, and between \$50 and \$60 taken therefrom.

Mr. Samuel E. Qua, late with J. W. Lang & Co., has transferred his services to the sample room of Thomas Kinnear & Co.

J. W. Lang & Co. are moving into the new premises, which are being handsomely refitted, on the corner of Front and Church Streets.

The famous Flathead Valley of Montana is now accessible by rail. For the present, trains run in connection with the Butte train of the Great Northern, leaving Havre,

Mont. for Kalispell on Tuesdays and Fridays. Returning, leave Kalispell on Sundays and Thursdays.

The Noya Scotia Sugar Refinery made a net gain of \$34,000, last year. The old directors were re-elected at the annual meeting held this week.

G. H. Ivey, London, Ont., who recently obtained possession of a grocery business in Berlin in a real estate deal, has disposed of the same to a Mr. Johnston, of Toronto.

A firm in Canada is wanted to undertake the manufacture of a new cream separator, which is selling well in the States. Write H. S. Baker, 17 Jordan Chambers, Toronto, Room 7.

Owing to delay at the studio where his photograph was taken, it was impossible to get ready in time for this issue a cut of Mr. Williamson, the Treasurer of the Toronto Retail Grocers' Association. His portrait will appear in next number.

Isaac Lewis has been carrying on an extensive business in packing eels at Bideford, P. E. I. His operations have been done in the oyster fishing establishment of John Ottaway, who last year shipped over 1,000 barrels of oysters.

The huge lobster recently caught at Digby, the largest crustacean of the lobster variety that has ever been discovered, has been divided into sections and its remains will be distributed among museums in differ-

ent places. The provincial museum has been fortunate enough to secure one claw about the size of an ordinary valise, and another claw will go to the world's fair at Chicago.

The City Commercial Travellers' Association have been far from idle the past month or so. They have been preparing for their First Annual "At Home" which will be held at Webb's Parlors, Friday Evening, February 12th. It promises to be quite an event, not only among the large army of city travellers but among their brethren who do the country. We predict a most enjoyable time, judging from past entertainments and excursions provided by the C. T. A. of T.

MR. THOMAS GOLDIE DEAD.

Mayor Goldie, of Guelph, has just passed away. The terrible attack of pneumonia, from which he had been suffering for the past few days, developed with great rapidity on Tuesday, and at 10 o'clock on Wednesday evening the physicians in attendance pronounced the case hopeless. For several hours he lay in a state of coma, and the stimulants applied failed to revive him. The news has cast a gloom over the whole community.

Mr. Thomas Goldie, a son of Mr. James Goldie, the well-known miller, was perhaps the most popular man in his district. A couple of years ago he was elected mayor of the Royal City, the honorable position which he held till the hour of his death, while only in the prime of life. Mr. Goldie was an ardent admirer of cricket and was president of the Ontario Cricket Association, and The Millers' Association of Ontario.

J. B. McLEAN, PRES.
HUGH C. McLEAN
SEC. TRES.

The J. B. McLean Publishing Co.

TRADE JOURNAL PUBLISHERS
FINE MAGAZINE
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TORONTO
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PUBLICATIONS
"HARDWARE"
"THE CANADIAN GROCER"
"BOOKS AND NOTIONS"
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ETC., ETC.

not what you
pay for an
ADVERTISEMENT
but what it
pays you.

EVERY READER
IS A BUYER OF THE
GOODS ADVERTISED.

THESE ARE THE ONLY PUBLICATIONS
IN CANADA THAT GO EXCLUSIVELY TO
THE TRADE REPRESENTED BY EACH.

WHY ADVERTISE IN A PAPER WITH CIRCULATION
DIVIDED OVER SEVERAL TRADES, IF YOU ONLY WANT
TO REACH ONE OF THEM? MORE THAN HALF THE
CIRCULATION OF A GENERAL PAPER IS LOST TO YOU

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JAMES E. BAILLIE,

BENS DORP'S

MANUFACTURED
AT
AMSTERDAM, HOLLAND.

Is absolutely Pure and Soluble Free from all oil. Requires no cooking. Pleases everyone that tries it. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4.50 per doz.; 1 lb. cans, \$8.50 per doz.

S. L. BARTLETT, Sole Importer, Boston, Mass.



Send for trial order.

ROYAL DUTCH COCOA.

Wholesale by
James Turner & Co., Hamilton.
M. F. Eager, Halifax.
Edward Adams & Co., London.
H. N. Bate & Sons, Ottawa.
Eby, Blain & Co., Toronto.
Whitehead, & Turner, Quebec.
Caverhill, Rose, Hughes & Co., Montreal.
Beckwith, Thompson & King, Victoria, B.C.
Special Prices in Victoria, B.C.



It pays to buy the Best.

You can't afford to sell poor goods. Retailers are waking up to the fact and there is an increasing demand for good goods. Kent bottled pickles are sold at a reasonable price and yield a handsome profit to the retailer. Ask your wholesale grocer for them and take no others.

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.



FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,

Agents for Ontario and Northwest,

1 Wellington Street East, Toronto.



"Uncle John"

Is the name of Our
New Brand of

FINE
SMOKING
3's.

Made of finest selected
Old Virginia Leaf.

Order a Caddy.

Empire Tobacco Co.,
MONTREAL.

THE SUGAR AGREEMENT.

The-very thoroughgoing measures adopted by the Guild some time ago for the suppression of cutting in yellow sugars were sufficiently drastic, but, as was foretold in these columns, they turned out to be impracticable. The remedy might have succeeded if it could have been administered, but it could not. Men drew the line at the oath. Some of the principals and the majority of the travellers would not swear. There is little wonder that they wouldn't. In the form of affidavit approved, a man had not only to bind himself to take no liberties with prices in the future, but in the same solemn article had to purge himself of having done so any time during the three months preceding that sworn declaration. This retrospective feature of the affidavit was a stumbling block. Few men could truly absolve themselves of the offence of selling yellow sugar at cut prices during the three months previous to the adoption of this arrangement. The consequence was, that few bound themselves in the terms of the affidavit, and cutting went on as usual, only being considerably worse since the swearing check was resorted to than it was before.

The Guild is now casting about to find some new scheme. The sugar agreement is nullified by the cutting on yellows to sell granulated, on the one hand, and on the other, outside wholesalers in some sections of the country are selling granulated below Guild prices. The present arrangement, though satisfactorily workable in the Province of Quebec, does not do here. It appears that the retail grocers of Ontario are strong men on a negotiation, and generally hold out till they get a bargain. In the Province of Quebec they are not such inveterate "dickerers," and it is possible to sell yellow sugar for the profits upon itself without making it a sideline to be sold below cost to force sales of granulated. Hence there has been less difficulty in the way of the wholesale grocers of that province carrying out the present agreement.

A new arrangement has been proposed for this province, and three of the local Guilds—Hamilton, Toronto and Kingston—have given it their approval. It remains to be seen whether the Guild as a whole will ratify it. The cause which immediately led to the proposal of this arrangement was the discontent of the Kingston Guild, whose members have had to meet the price-cutting tactics of a local firm which withdrew from the Guild some time ago. The proposed arrangement is that members of the Guild shall sell granulated in quantities of 15 barrels and over at cost, and charge $\frac{1}{8}$ c. per lb. more on smaller parcels. This is said to be satisfactory to refiners, who will agree to charge 30c. per hundred-weight more on granulated to wholesalers outside of the

Guild. The object of this is evidently to make it worth the while of all wholesalers to join the Guild, as, handicapped by 90c. per barrel on granulated, a wholesaler cannot hope to hold his own against Guild merchants. Of course Guild merchants will make nothing on 15 barrel or larger lots, but then they will not be induced to cut on yellows to persuade buyers to take such large quantities of granulated. There will be a less quantity of granulated sold in large lots, there will therefore be more sold in small lots, and hence there will be $\frac{1}{8}$ c. made on more pounds. Also, there will be a much greater incentive to make some money on yellows, when there is no need to sacrifice them for the sake of business in granulated. The retailers' co-operation is provided for by a proposal to reduce the present prices by $\frac{1}{4}$ c. per lb. on granulated, thus enabling him to sell easily 20 lbs. for a dollar without being compelled to buy 15 barrels to do so. He can do his sugar business with less capital and give popular prices; hence, he is not likely to be eager to buy granulated in 15 barrel lots when there is so little to be gained by so doing. The effect of the change is expected to produce an equilibrium; giving up the wholesaler's profits on 15 barrel lots, and removing the necessity for the retailer to buy these lots, thus limiting business to smaller parcels with profit to both classes of dealers. The prices proposed for this province in a meeting last week, and approved by the three local Guilds referred to, is $4\frac{5}{8}$ c. for 15 barrel lots of granulated, and $4\frac{3}{4}$ c. for smaller parcels.

One or two wholesalers, aiming to anticipate the general adoption of these prices by the Guild, started to quote at $4\frac{5}{8}$ c. and $4\frac{3}{4}$ c. Some business is reported to have been booked at these prices, but it is said that it must all be cancelled, as the Dominion Guild has not ratified the resolution of its local divisions that adopted these prices.

The alternative suggestion, tailing the success or full adoption of the scheme described, is to drop the sugar list altogether, and a very general disposition favors that course, as it is certain that more money could be made by wholesalers under open prices than has recently been made under list prices.

Mr. J. Parkinson, who removed to Trout Creek in the Muskoka District from Exeter two years ago, was in the city for a few days last week. He is doing remarkably well. Besides doing a grocery and general store business he does an extensive jobbing trade in flour. Speaking of the Patrons of Industry, he said he was not troubled with them, but he did not think they would last long. Some time ago he met a gentleman who had travelled over Michigan, who told him that nearly every merchant who had signed the Patrons' agreement to sell at 12 $\frac{1}{2}$ per cent advance on cost had eventually failed; now they could not get but few merchants to sell on their terms.

DO NOT XEROX

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.
TORONTO.

The World Moves!
Move with it!

And try a case of the Star Fire Lighter now sold in every Province in the Dominion.

This article is now put up in a most attractive manner, packed 3 cakes (5c. worth) in blue and white wrappers assorted, red labelled. Will do equally as well for shelf or counter goods.

GOOD PROFIT. GOOD SELLER.

Send for free sample.

STAR MANUFACTURING CO., London.

A large number of Grocers handle

ROYAL DANDELION COFFEE

MADE BY

Ellis & Keighley,
TORONTO.

- 20 -

- 25 -

-- 30 --

- 35 -

- 40 -

We can supply you with a first-class line of Brooms to retail at above prices. The better grades will give you the best profit, and will please your customers.

Price List sent on application.

CHAS. BOECKH & SONS, MANUFACTURERS, TORONTO, ONT.

Our "Durable" Pails and Tubs and Packing Clothes Pins are now handled by all first-class trade.

TRY THEM.



B. R. Nelles, GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



Gold Medal, Jamaica Exhibition.
Quality Up.
Price Down.

This applies to all our goods, especially Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Dress Boots and Shoes is more elastic and easier to use than any other.



TORONTO MARKETS.

TORONTO, Feb. 4, 1892.

GROCERIES.

The pace of business has mended. It is of larger volume, but not more profitable than it was last week. To bring up trade to a really active state resort has been freely made to cutting. Lower prices rule for yellow sugar; syrups, Valencia raisins, currants and spices. Canned goods have held their own and teas have been steady. A very unsettled feeling, the result of uncertainty as to what action shall finally be taken upon the sugar list, prevails. There seems to be a rather despondent spirit abroad as well, the weather being fickle, prices drooping and the demand backward. This may be a temporary condition of things, and the mood which reflects the depression in trade may be but a passing one, as it is too early to become disgusted with the season's business yet. Once the sugar matter is disposed of things will right themselves, and a normal business may be depended on. The gloom inseparable from the fourth of February, though that is not so black-letter a day with the grocers as with the dry goods men, will pass away in due time. Stocks are low in retail stores, wholesalers are not loaded up in anything, teas being their fullest line, and for these there is ample room in the country. Money comes forward on account freely enough, but the accounts coming due now are not very large.

CANNED GOODS.

The stock of tomatoes in the country is believed to be very moderate. At all events the efforts of jobbers who have thought it worth while to try to obtain control of it have failed to bring out any considerable addition to the supplies suspected to exist. Good prices have been offered, and one holder who has 1000 cases, but won't name the hands, wants \$1.10 for them laid down here. Others who have tomatoes have similar ideas as to their value, while some believe in holding on till everybody is willing to admit their value at \$1.20. There is some talk of that figure being the approved quotation on all hands before long. Just now, nobody is willing to sell below \$1.05, at which price firmness is an indisputable feature. Corn and peas are unchanged, the latter as scarce as ever and held at \$1.10 alone, though assorted round lots are worth \$1.05. Salmon quotes at \$1.40 to \$1.45 for Fraser River brands. Lobster is unchanged at prices quoted in Prices Current. There is very little trade current this week. Very small par-

cels are the rule, but there is a general gauntness about the aspect of the demand that gives good assurance of a big future business.

COFFEES.

The business in coffees pursues its usual course, the quantity sold being very moderate. Rios of the best grades are not plentiful, common descriptions being most plentiful and of course most in demand. Round lots of Rios are 16½ to 17c., ordinary quantities 17 to 18c. for common, and from that to 22c. for fine. Javas are higher in Amsterdam, an advance of ½c. per lb. being the last movement of that market.

DRIED FRUIT.

The prices of currants have suffered in the week's business, and stock has been sold as low as 5c. The sample is of the poorest, and represents the trashy stock of the market. For anything above this grade the very lowest price, and that not by any means general, is 5¼c. Good stock is held at 5½ to 5¾c. by the majority who have it. Valencia raisins have been brought to a 4¾c. basis. The best off-stalk Valentias are held at 5½c., while medium are 5 to 5¼c. Superior Malaga fruit is very scarce now, the bulk of what was in stock here having been cleaned up by houses who had run out. Prunes (new) are worth 6½c. in cases. In all dried fruits the tone of business has been rather low, though some activity was started by the easier prices with which the week opened.

NUTS.

The small business looked for at this time of year is not being more than realized. An odd order comes in, there is always stock to meet it, the price is steady, and that is all there is in the market.

RICE AND SPICES.

The price of fancy grades of Japan rice is stiffer outside than it was, and now nothing of that description can be laid down here below 5c. Some business in the finer grades of rice is reported. Ordinary rice is very quiet.

Spices are not attracting much attention. Black pepper is quoted lower in London than it can be laid down there for from Singapore. Cloves outside are flat, having proved a bad line of investment to London distributors. The failure of the Calicut crop has made prices firmer in ginger.

SUGAR.

Somewhat freer selling has gone hand in hand with increasing disregard of profits. Wholesalers have shown themselves willing to go farther to win a customer than they usually go, and there never was anything very cheese-paring about them when it came to a matter of selling granulated sugar. This week they have put in yellows as low as 3¼c. to make sales of granulated. Price-cutting has been the order of the week. Local guilds in this province had signified their willingness to agree to a new scale of prices for granulated, the particulars of which are given in another column. These prices (4½ and 4¾c.) were expected to be inaugurated last Saturday, but the sanction of the Dominion Guild has not been given to that arrangement. Some wholesalers, on the strength of what the local Guilds did send round circulars with these low quotations, and now it is said they will be obliged to cancel the orders they got, as the ratification of the Guild as a whole is reserved, indeed this action of the eager wholesalers in question no doubt was one cause of the suspended approval of the central Guild.

Mr. Licht's report of January 16, 1892, gives the following estimate of the European

beet sugar production of the 1891-92 campaign, as compared with preceding campaigns, as follows:

	1891-92.	1890-91.	1889-90.
Germany....	1,170,000	1,331,965	1,264,607
Austria....	820,000	778,473	853,078
France....	675,000	694,037	787,989
Russia....	545,000	544,162	456,711
Belgium...	195,000	205,623	211,480
Holland...	50,000	61,307	55,813
Other countries	75,000	80,000	80,000

Together. 3,530,000 3,695,567 3,619,678
SYRUP AND MOLASSES.

Low grades of syrup are going at very low prices, native refiners coming down to meet the quotations of United States houses whose goods are finding fair sale on this market. Values are easy at 1¾c. for the lowest grades. Other varieties are unchanged at the quotations in Prices Current.

TEAS.

The one line on which activity is greatest is tea. Selling is easier in it than in any other class of merchandise handled by grocers, and concessions have not had to be made to buyers to induce business. Also, values are admittedly good without further reduction, stocks in retail hands are light, so that there is little need for any shrinkage in the margin of profit. From 15c. upwards business in blacks is good, a fair demand for Japans at 25c. and thereabout, some call for the lower priced Hysons—these are the leading features of the week's trade.

Messrs. Wm. Jas. and Hy. Thompson, in their Report, Jan. 21, says:—Importers have continued to sell freely, and the trade have gone on buying with a fair amount of confidence, knowing that the sales will shortly shrink to much smaller dimensions, that this will be so follows from the falling off in shipments during the last few weeks as it leaves importers with 3½ or 4 millions less to sell than at this time last year, and therefore, unconcerned to press sales, inasmuch as the season's supply will all be used unless the rate of consumption should be checked, as it was last year, by a considerable rise in

WRITE

—TO—

CLEMES BROS.
TORONTO,

FOR

LEMONS,
ORANGES.
CRANBERRIES.

DATES.
FIGS.
NUTS.
SPANISH
ONIONS.

We will gladly send
Samples and Quota-
tions on application.

P. C. LARKIN & Co.,
25 FRONT ST. E.
TORONTO.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO.,
Niagara Falls, Ont.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

A large number of Grocers handle

**ROYAL
DANDELION
COFFEE**

MADE BY

**ELLIS & KEIGHLEY,
TORONTO.**



Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

**DR. PRICE'S
Cream Baking
Powder.**

40 YEARS THE STANDARD.

ALWAYS makes light bread and pastry.
ALWAYS used by people who care for their digestion.
ALWAYS recommended by Physicians and Chemists.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

LIMITED.

WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

:- Finest Golden Syrups. :-

TO MERCHANTS ONLY.

Send for Samples :

Gunpowder Tea at 23 cents per lb.

Hyson Tea at 23 cents per lb.

Japan Tea at 23 cents per lb.

Black Tea at 23 cents per lb.

And I am offering BRIGHT SYRUP in

Barrels at 25 cents per Gallon.

Half Barrels at 30 cents per Gallon.

JAMES LUMBERS,

WHOLESALE GROCER,

TORONTO.

MARKETS—Continued.

value. The bidding at auction has not been uniformly strong, buyers often showing indifference towards the close of the sales, and offering low prices for inferior kinds of Pekoe, Broken Pekoe and Pekoe Fannings—especially for Calcutta-bought tea, of which the holders have offered no less than 36,000 packages this month—but for the fresh garden invoices very fair prices have been paid, and only for the lowest sorts have rates shown unsteadiness, while for the finest Assam and Darjeeling growths prices have gradually hardened. Taken as a whole, the teas now coming forward, though less showy in leaf, have more fulness and flavour than at any time this season, and should pass readily into consumption. Supply: Shipments to 16th inst. were 97½ millions, against 90 millions last year. Sales to date are 829,000 packages, against 703,000 packages sold last season, leaving the quantity to come to market from 40,000 to 45,000 packages less than a year ago.

MARKET NOTES.

In this week's advertisement Messrs. Smith & Keighley announce the first arrival of new season Cairn's marmalade.

The orders from Manitoba and the North West for both wet and dry groceries are quite large this week.

Lake fish are not as abundant as buyers could wish for. Wholesale grocers had enquiries from the States, in answer to which they could not offer.

PETROLEUM.

There has been no change in prices. The shrinkage in daylight is causing a decline in the volume of business.

The Petrolia Advertiser in its report says: Petrolia crude \$1.29 per barrel, Oil Springs crude \$1.29. Very little excitement is ever expected in the trade generally at this time of the year, and thus little uneasiness is felt at the quietness which at present pervades all branches of the business. The demand for crude is not very lively, but the indications for a boom later on in the year are sufficiently cheering to encourage the holders to keep the market firm. Transfers that have been made during the week range from \$1.27 to \$1.30. Refined moves rather slowly, but no change in prices since our last issue. The refiners are all running, however, and expect a pretty average spring trade. Operations in the producing territory are being pushed forward vigorously, and every set of tools in the district are as busy at work as they can be. No wells of any importance outside the average, however, are reported.

BUTTER AND CHEESE.

The butter market remains very favorable to sellers who have good butter to dispose of. Commission merchants and buyers



Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

could take care of a liberal supply of the right grade if it were forthcoming. As a centre of distribution direct to consumers within easy reach, this market is capable of taking much more choice stock than it receives, while inquiries from without show that the demand could be relied on to find room for all that the domestic dairies are producing, if only it were all of fine quality. Choice tubs are exceptionally scarce, and fancy dairy in small parcels could be turned over for 19c. High grade dairy tubs somewhat below superfine are readily taken at 18c. Not much of any class of tub is coming forward but what is marketed goes at 16 to 18c. Large rolls come in freely and do not improve in quality. Faults of both color and flavor are common, good sweet stock being the marked exception. They find fair sale at 14 to 16c. Medium lots of rolls are in request in the east, and change hands occasionally at 14c. None of the inferior roll butter now coming to hand is likely to accumulate and deteriorate, as there is a sufficient consumptive demand to take up most of it soon after it is in store. There is little low grade stuff on the market.

Cheese is firm at 11½ to 12c. for prime late fall stock. No other class is in request, but early summer makes are in stock at 9 to 10c.

COUNTRY PRODUCE.

APPLES—A wide range of quotation is still observed, as owing to the uncommonly healthy condition of all apples this year, soft stock has kept better and is marketed later than any former winter. This goes at \$1 to \$1.50. Good, hard, well packed stock for

If you wish to advertise in your local paper, that you keep SURPRISE SOAP for sale, we will send you one of these cuts without charge.

Drop us a postal card asking for cut and we will send it.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

export is worth as high as \$2.50, and the outward movement is kept up with rather more profit this week to shippers.

BEANS—The dull market there has been for weeks has at length developed more freedom in offering, with few sales at the figures asked, viz., \$1.15 to \$1.20 for round lots. Ordinary traders' lots are \$1.35 to \$1.40.

CRANBERRIES—Sales are rather slow, though the price is easy at \$7 per barrel, and \$3 to \$3.25 per crate. Offers of both Jersey and Cape Cod stock from holders at central points show that the supply can be easily replenished at very reasonable prices.

DRIED APPLES—It seems impossible to create any interest in the market, buyers being too indifferent to be sharpened up by the backwardness which still characterizes the supply. Large lots outside would bring 4c., while 4½ to 4¾c. are the ruling prices on spot.

EVAPORATED APPLES—The stock in first hands appears not to be exhausted. Round lots on track are good for 7½c., while smaller parcels here are 8 to 8½c.

EGGS—Fresh eggs are worth 17 to 18c., and are but fairly plentiful. For limed the price is steady at 14 to 15½c.

HIDES—A little more activity is the only news there is to report from the hide market, a few sales of buffs at 5c. f.o.b. having been made. Green are unchanged at 4½c. for No. 1 cows.

HONEY—Extracted moves slowly into consumption at 8 to 10c. Sections are steady at 14 to 16c.

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS.

STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost. Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645. Toronto.

WM. HOOD & CO.,
Importers and Manufacturers of



Coffees,
Spices,
Mustards,
Cream of Tartar,
Baking Powders,
Flavoring Extracts,
Etc.

TRADE MARK.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Commission Merchants,

185 NOTRE DAME ST., EAST,

P.O. Box 615. WINNIPEG, MAN.

We are open to receive a few more agencies. We have an extensive connection throughout the grocery trade.



All kinds of produce handled. Consignments solicited. Carriers supplied.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

**WILLIAM RYAN,
PORK PACKER**

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments of

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

LAURENCE GIBB

Provision Merchant,

88 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

OYSTERS! OYSTERS!

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,

26 W. Market St., Toronto.

Finnan Haddie, Cod Fish, Labrador Herrings, Ciscoes, &c.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

HOPS.—Buyers have been letting the market alone for sometime, and only small quantities at 18 to 22c. are moving. Large lots could be bought at easier prices than held a week ago.

ONIONS.—In bags Canadian onions are quiet, but with rather more firmness than they had a week ago at \$1.25.

POULTRY.—A somewhat better supply than came forward last week is to be noted, though deliveries were not large enough to tell materially for any time on prices except those holding for chickens. Turkeys are 10 to 10½c., geese are 7 to 8c., chickens 40 to 60c. per pair.

POTATOES.—The best price for carloads on track is 35c., with fewer buyers open to take stock. Out of store prices are 45 to 50c.,

SEEDS.—Declining receipts of alsike tell improvingly in the price, which rises to \$6.75 for superior quality seed, and ranges down to \$5.50. Red clover is also less plentiful; western Ontario seed is worth \$5.25 to \$5.50, while northern and eastern are \$5.50 to \$5.75.

SKINS.—Sheepskins are higher, going at \$1.05 to \$1.10. Calfskins are quiet at 5 to 7c.

TALLOW.—Refined at 5½ to 6c., and rough at 2c. are selling in the ordinary undemonstrative way.

WOOL.—Fleeces are not offering freely and are in less request at 18c.

DRESSED HOGS AND PROVISIONS.

No indications of easier values are to be observed in the present position of the market. Sellers have advanced since last week and have brought packers up with them, \$5.90 to \$6 being paid for receipts, which have been coming in rather sparingly. Sellers are apparently of the view that packers must buy, and are asking bids, not being content to name present prices. Buying on Montreal account is giving spirit to the market. Products are steady and unchanged.

BACON.—Long clear is active at 7½ to 7¾c., with 7c. bid for cars; smoked backs are 10½c., bellies 9½ to 10c., rolls 8½ to 8¾c.

HAMS.—The market is quiet at 10½ to 11c.

LARD.—Canadian pure is 9c. in tubs, and 9¾c. in pails. Compound is dull at 8 to 8½c.

BARREL PORK.—Mess is \$13.50 to \$14. New Canadian short cut is \$15 to \$16.

FRESH MEATS.—Easy prices prevail. Beef forequarters are 4 to 5c., hindquarters 6 to 7½c., lamb 6½ to 8c., mutton 5 to 6½c., veal 7½ to 8½c.

FISH AND OYSTERS.

Oysters are quoted at \$1.30 this week, having receded from the high price, and are not again liable to an increase, as the cold weather is about over in Maryland. All kinds of fish are selling well at present, and large quantities have been placed on the market during the past week.

SALT.

The sales in car lots have been smaller than usual this week, only two carloads being moved. The pork packers are taking very little at present, but the trade in smaller quantities is very good and prices are firm.

GREEN FRUIT.

Milder weather has favored freer shipping and the run of orders has been freer. The week's trade is therefore to be reported as fairly satisfactory. Messina lemons are \$4.25 to \$4.75, and Palermos are \$4 to \$4.50.

Florida oranges are firm at \$2.75 to \$3.25, and Valencias at \$4 to \$4.50. Bananas are \$1.50 to \$1.75.

DRY GOODS.

There has been little change during the past week. A large number of buyers are calling on the houses for the purpose of looking over the spring goods, and sales are fair, while orders from travellers are fairly good. The weather has been all that could be desired, and while trade has not been great, yet no particular complaints are made.

MONTREAL MARKETS.

MONTREAL, Feb. 4, 1892.

There has been no important change in the general condition of trade since our last letter, but as we have noted previously favorable indications referred to from time to time since the opening of the year are being verified. The grocery houses have their travellers all out now, and reports from them up to the present are satisfactory and bear out the above. As to change in values, etc., there are few to note. Sugar is about the same, teas is steady, and dried fruit more active; while other lines, with the exception of pork, furnish no important change.

SUGAR.

The demand for sugar is only fair, and since our last, although refiners are not admitting the fact, they are not quite so strong in their ideas. Some cutting is reported on yellows for which we note a somewhat lower range, viz: 3¼c. This move was induced, no doubt, by a desire to attract some business, and has been in a certain measure successful. The basis for granulated is unchanged at 4½c. Advices do not sight any change in the raw sugar market. But sugar remains as before with granulated about 4¼c., and raw 3½ to 3¾c.

SYRUPS.

The movement in Canadian is very small. There is considerable offering at 1¾ to 2¼c., but buyers are apparently giving their attention to the American product, which is said to be of good quality, and quite a few lots of it have been turned over during the week at 24c.

MOLASSES.

Molasses is moving out fairly well at 25 and 50 bbl. lots, but business has not been so active as a week ago. We quote Barbadoes unchanged at 3¾c.

TEAS.

There is no change in the tea market. Fine and middling are not plentiful and in demand, but the large supply of low grades offering still unsettles the market. Sales of round lots of these have occurred since our last, the terms of which are kept private, but it is undoubted that considerable cutting is still being done. Green teas show a firmer tendency in consequence of stronger advices which quote a penny a pound higher.

COFFEE.

Coffees furnish nothing interesting for the week. There has been some business in Rios and Jamaicas from first hands during the week on the basis of 18 to 20c. We quote:—Rios, 15 to 20c.; Java, 26 to 30c.; Mocha, 27 to 30c.; Jamaica, 18 to 20c.; and Maracaibo, 23 to 25c.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO,

Inquiry for car lots of flour develops slowly into actual business, and is a very off and on matter at the best. Accumulation continues to be the uppermost condition of the market, and dulness is the ascendant feature. Feed is but little more active than flour, business being limited to local wants of the most average character. No especial constructive activity calling for any large output of feed is now going on. Prices rule easy.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$5.20; strong bakers', \$4.85; Ontario patents, \$4.40; straight roller, \$4.75; extra, \$4.10 to \$4.15; low grades, per bag, \$1.25 to \$1.75.

Car prices are: Toronto freights—Manitoba patents, \$5.25 to \$5.50; Manitoba strong bakers' \$4.80 to \$4.85; Ontario patents, \$4.50 to \$4.90; straight roller, \$4.00 to \$4.05; extra, \$3.80 to \$3.85; low grades, per bag, \$1.25 to \$1.75.

MEAL.—In cars oatmeal is steady at \$3.90, and is \$4.25 in smaller parcels. There is no change in cornmeal, which quotes at \$3.80 to \$4.

BUCKWHEAT FLOUR.—Is fairly active at \$4.50 per barrel.

FEED.—Bran is steady at \$15, and shorts at \$16 to \$17 per ton. Mixed feed is \$23 to \$25, cracked corn \$1.25, feeding corn 55 to 60c., oats 32c.

HAY.—Is in moderate demand at \$11 to \$11.50 for choice timothy and \$10 to \$10.50 for mixed.

STRAW.—Is quiet at \$6 to \$6.50.

MONTREAL.

The business in flour is confined almost wholly to a small jobbing movement. The stocks in store show an increase of 6,390 barrels compared with a week ago, and 10,584 barrels compared with a year ago. Patent spring, \$5 to \$5.30; Patent winter, \$5 to \$5.25; straight roller, \$4.65 to \$4.75; extra, \$4.30; superfine, \$4; city strong bakers', \$5; strong bakers', \$4.60 to \$4.90.

OATMEAL.—The oatmeal market continues very dull with no change in prices. The stocks in store show an increase of 1,007 barrels compared with a week ago, and 2,387 barrels compared with a year ago. Standard, per bag, \$2.10 to \$2.20; granulated, \$2.10 to \$2.20; rolled, \$2.10 to \$2.20.

FEED.—The feed market is quiet and without change. We quote bran \$16 to \$17; shorts \$18 to \$19, and moulie \$25.

ST. JOHN, N.B.,

FEED.—The market is unchanged, and demand is up to expectations, last week's quotations are the ruling prices this.

TRY
"Beaver Mills" Flour.
T. H. TAYLOR & CO.,
MANUFACTURERS,
CHATHAM, ONT.

ROLLED OATS
Not floury chopped, but clean large flake.
OATMEAL ROLLED OATS
—Write for Samples.—
ARCHIBALD BROS., INCERSOLL, ONT.

WALTER THOMSON MITCHELL, ONT.
GENERAL GRAIN DEALER.
Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

HEALTH IS WEALTH.



Health seekers travel far to mountains, lakes, seas and springs, but of all the famous waters to thoroughly cleanse the body of health-destroying impurities, to make the joints supple and make the muscles and frame firm, and cause one to feel fresh life trickling through the veins, give me St. Leon Mineral Water. — I. Bliss, Compton, P. Q.

For particulars apply
St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS

Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for **LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.**

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HEADQUARTERS FOR
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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.
CARTLEY & THOMSON,
303 to 311 Talbot St.

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(Hungarian Process)

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OUR SPECIALTIES.
Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.
J. & R. ROBSON,
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BRANDON ROLLER MILLS,
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—MANUFACTURERS OF—
Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.
Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.



MONTREAL Markets continued

RICE.

The rice market is quiet with an ordinary trade doing. Prices from first hands are unchanged as follows:—Patna, \$4.50 to \$5; Japan, \$4.75 to \$5.00; standard, \$3.90, and off grades, \$3.50, all in car lots.

DRIED FRUIT.

Dried fruits have shown some improvement since our last, as indicated by the business from first hands, which is brisker than it was. Prime Valencia raisins have been turned over in fair quantity at 5c. This movement has afforded holders some encouragement and induced a somewhat steadier feeling. Currants show a fair degree of activity and values have a steadier tendency under some fair turnovers that have occurred. Prunes are beginning to attract some attention. The bulk of the stock offering here consists of Bosnias, which are quoted at 5¼ to 5½c. Figs are offering at 10c. and dates at 5c. We quote prime Valencias 5 to 5¼c., currants at 5¼ to 6c. for Patras, and 7 to 8c. for Vostizzas in cases, Bosnia prunes 5¼ to 5½c., figs 10c., and dates 5c. per lb.

NUTS.

There is little to note regarding nuts which rule steady under a quiet business. We quote:—Walnuts steady at 12¼ to 13c., for Grenoble and 10½ to 11c. for Bordeaux; Toicos, 12 to 13c.; Tarragona almonds, 14 to 15c.

CANNED GOODS.

While there is not a large business doing in canned goods a fair jobbing movement is to be noted, tomatoes, corn, and other vegetables mostly inquired after. The market on the whole is very firm under small stocks for this season of the year.

GREEN FRUIT.

There is a steady jobbing trade in green fruit but nothing striking to mention. Valencia oranges are in somewhat better inquiry at \$3.50 to \$3.75 for 4 20's and 4.00 to 4.25 for 7 14's. Floridas furnish a steady movement but are easier at \$2.50 to \$3 per box. There are more lemons offering this week and we quote prices somewhat lower at \$3 to \$3.25 per box.

APPLES.

There is a steady quiet trade in apples at the same prices and we quote \$2.50 to \$3 per bbl. Dried apples rule dull at 5 to 6c. but remarks made last week about firmness in evaporated can be repeated we quote 8 to 9c.

FISH.

There is no change or improvement in fish and aside from some business in trout at \$4.50, and white fish at \$6.25, values on staple lines are nominal in the absence of transactions.

HOPS.

There is no demand or business to note in bulk hops, which we quote unchanged at 18 to 25 cts. Pressed goods have some speculative movement between jobbers on the basis of 15c.

MAPLE SYRUP.

Some of last seasons syrup has made its re-appearance on the market, and some fair business has transpired in it at 65 to 75c.

PROVISIONS.

The firm feeling noted on pork last week is maintained. The demand is good, but it is hard to obtain stock and prices are stronger. Canada short cut being held for \$16 to 16.50. Lard and smoked meats are dull and neglected. We quote:—Canadian

short cut, per bbl. \$16.00 to \$16.50 mess pork, western, per bbl. \$15.00 to \$15.50 short cut, western, per bbl. \$16 to 16c.50; hams, city cured, per lb. 10½c. to 11c.; lard, Canadian, in pails, 8¾c. to 9c.; bacon per lb. 9c. to 10c.; lard, com. refined, per lb. 7¼ to 8c.

CHEESE.

The Liverpool cable has advanced a shilling since our last report, standing now at 58s., and with gradually diminishing stock, it is natural to expect firmer prices. We quote values nominal at 11½ to 11¾c., but some holders are holding for higher figures.

BUTTER.

Butter has been active in a jobbing way, under a good call in this connection for all choice grades. The finest creamery moves at 24½c. Western dairy at 16½ to 17c. Townships at 20 to 21c.

EGGS.

The egg market is quiet; a few small consignments of mixed stock are coming to hand and sell at 16 to 17c., new laid stock being worth 10c. Montreal limed are selling at 15 to 16c. There are also a few small lots of fresh laid stock selling at 30 to 35c. per dozen.

POULTRY.

The receipts of poultry were so small today that it was almost impossible to get correct quotations; but the following figures give a good idea of the market: Turkeys 9 to 10c., chickens 8 to 9c., ducks 8 to 9c., geese 6c. to 7c.

GRAIN.

Grain is dull and unchanged; stock in store show an increase of 16,556 wheat, 600 corn, 62,630 peas, 26,496 oats, 2,479 rye, and a decrease of 104,134 barley compared with a year ago, and an increase of 195,874 wheat, 103,744 peas, 40,531 barley, and a decrease of 64,460 oats and 8,659 rye compared with a year ago. We quote: No. 2 hard Manitoba \$1.03 to \$1.04; No. 3, do., 97c; No. 2 Northern, \$1.04; peas, 73 to 74c. per 66 pounds; oats, 34c. to 35c. per 34 pounds in store, corn, 72c. duty paid; feed barley, 45 to 46c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 3, 1892.

Most of the wholesale grocers are busy stock taking, and consequently are not looking for much improvement in business the present week.

BREADSTUFFS.—In flour the market is unchanged either in prices or quantity moving, and quotations are same as last week. Cornmeal also is without much life, the prices have a downward drift, is quoted \$2.85 to \$2.95. Oatmeal is selling about same as last reported. Several lots have been placed on the market during the week, which has filled local demand. The price quoted is \$4.60 to \$4.70. Split peas are selling at \$4 to \$4.20; white beans, \$1.60 to \$1.70; whole peas, \$1.60 to \$1.70.

SUGAR—is in fair demand without any change in quotations.

EGGS—are dull with market well supplied, the price is about 16 cts.

FISH—A small cargo of fresh pollock and cod were offered last week; they were quickly disposed of, the selling price is 2½ to 3c. Dry cod are not to be had at present. Pollock also are very scarce.

SALES AT SUCKLING'S.

One of the most representative gatherings of the dry goods and clothing trades ever seen in the city assembled at Suckling's warehouse last Tuesday and kept up a brisk and spirited bidding for the trade stocks offered. The insolvent estate of Isaac Simon, Brantford, amounting to \$5,692.21, was bought in by a brother of the insolvent for 66 cents on the dollar; and the estate of H. Simon, Brantford, representing a gross of \$5,452.09 was knocked down to Gough Bros., of Toronto and Brantford, at 57¾ cents on the dollar. Both these debtors assigned to J. D. Ivey & Co., wholesale dry goods, Toronto. The hardware stock of F. C. Cubitt, Sarnia, amounting to \$6,600, was sold to S. Tatham, of Listowel, at 55c. on the dollar. Simpson & Co., dry goods and millinery, Dresden, in liquidation, are to be sold out on Feb. 9th, the stock representing a total value of \$5,547.32.

The December report of the Great Northern Railway shows \$384,461 increased earnings over the corresponding month of the preceding year. The increase in earnings for the last six months of 1891 amounted to \$1,511,322 over the corresponding half year of 1890.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

ARRIVED

Since the great drop in prices:

VALENCIA RAISINS.
TURKEY PRUNES.
SPHINX

Get our Prices.

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
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"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

NOW IN STORE:

- New Muscatels,
- " London Layers,
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HAMILTON, ONT.

To the Trade.

NEW SALMONS.

We offer 1100 cases Red Salmon "British American" brand, the best on the market, at \$1.30 per dozen, 30 days.

QUALITY GUARANTEED.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

Write for samples of Sugars.

WARREN BROS. & BOOMER,

Wholesale Grocers.

35 and 37 Front St. East,
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ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
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95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made
Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
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Send for prices before buying elsewhere.

49 Front St. E., - TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,
TORONTO.

If quotations are wanted on any goods in our line, drop us a card. We will reply by return mail.

33 Front St. East.

£ STERLING LOBSTERS

In FLAT and Tall Tins.

PRUNES. Bosnia in CASKS.
Sphinx Brand in Cases
IN STORE.

PERKINS, INCE & Co.,

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HUGH BLAIN.

Do you want

the finest Pearl Tapioca
ever seen in Canada?

If so order some of our

"GOATHEAD" brand.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

BOXES FOR SHELF GOODS.

The following article from the Ironmongery has many useful suggestions for the general merchant who carries shelf hardware in stock:

"In the multitude of counsellors there is safety," and, where the counsel is based on experience, there is much to be said for Solomon's proverb. We should all be wiser (which is the same thing, practically, as saying we should make fewer mistakes) if all human experience could be compiled in a sort of digest, as a code of laws or a body of judicial decisions is digested for ready reference. Lest this should seem a somewhat labored preamble in recurring to the topic of boxes for shelf hardware, let us say at once that it is prompted by the fact that, of the numerous letters we are receiving on the subject, many contain fresh suggestions to which the experience of the writers lends especial value. Even in so seemingly simple a matter, it is possible to adopt a plan that is not the best, and that might, therefore, be improved upon. Hence the more light we can get that is based upon practice, the better able we shall be to avoid initiating faults. That is to say, the more counsellors we have who can counsel from experience, the better for all concerned. The following communication from one who signs himself, "Another Ironmonger," will be found to contain several hints touching this matter, which will be new to those who have followed our articles on the subject:—

"I have been interested," writes our correspondent, "in the articles on 'Boxes for Shelving.' I have partially adopted the box system, too; but I don't use lids on the boxes at all. I consider a lid on a box a nuisance, particularly when you happen to be busy and have customers waiting to be served. For most goods lids are not necessary, at least my experience is so. As far as dust goes, boxes which gather dust are boxes which are very little used, and the dust a sure indication of dead or, at least, slow-going stock. Of course, goods easily tarnished will always be left wrapped in the original soft paper, and boxes containing miscellaneous sizes of one article, such as chisels, brace-bits, callipers, etc., will have the contents wrapped in paper likewise, so that there* is no necessity for lids at all. Keys, plane-irons, bradawls, or any bright goods put in without paper can be dipped in oil to preserve them. I prefer to have each row of boxes resting on a shelf of its own, as it is much easier drawing a box off a shelf than lifting one box from under another; so that when I require two boxes in the height of one shelf space, I always slip in a shelf in the centre, and thus avoid having one box resting on the top of another. It is easy slipping in a shelf, by grooving the haffet or upright on each side, and slipping the shelf in the groove. It is best always to let the box have $\frac{1}{4}$ in. clearance in the height, so as to be easily slipped out and in. I find it a good plan to let the

boxes project about 1 inch out over the edge of the shelf—that is, a box 11 in. long for a 10 in. shelf. One advantage of this is that the box can be drawn out instantly between fingers and thumb, without the help of any knob or ring. Another advantage is that where space is limited you get more room inside your box. The general appearance of the boxes done in this manner is just as neat as when they are flush with the shelving. I have some boxes made of wood, others of tin. The great advantage of tin is that you get more room, as a good deal of space is lost with the thickness of the sides, ends and bottom of a wooden box. I have got wooden boxes, 11 in. by 6 in. by $3\frac{1}{2}$ in. over all, papered white inside and colored surface paper outside, for 4s. per dozen, without lids; those were got from a fancy box maker. I think now that tin boxes are best, and they do not cost much more. I had some made 11 in. by 5 in. by 3 in. over all, with a division in each, for 6s. per dozen. These were wired round the edge, the wire being to the inside, instead of to the outside as is usual."

Another correspondent, who signs his communication, "Bertram," introduces to our notice still another form of box which he uses, and finds entirely satisfactory. "Having read," he observes, "with much interest most of the contents of your valued paper, especially the articles on 'Shop Arrangement,' and, seeing that you invite remarks or suggestions, I venture to write you my experience, and describe my system of keeping stock in boxes. I quite endorse all that 'Marguerite' says, in your September number, as to the benefits of keeping brass foundry and other small goods in boxes, and have used them with profit for the last six years, only, instead of the cigar boxes, I procured the steel bound cardboard boxes, made by T. Bishop, Deritend Paper Box Works, Birmingham. These have many advantages over the kind mentioned by our correspondent, and are supplied at small cost, probably little more than is given for the empty 'weed cases,' and without the time and trouble spent in collecting, covering, and preparing, with the uncertainty of fitting shelves. Bishop will supply these boxes to any dimensions, so they can be arranged to best advantage for stock and existing fixtures, neatly fitting without waste of room. They can also be faced with any colored paper to suit taste; in my opinion brass work shows up best on white, accordingly I always choose that color, and as glazed paper is used, they keep clean for a long time. Being very thin (and yet strong) they take up much less room than wooden ones. The lids slipping tightly over them, the boxes are kept dust proof and quite clean, even though overfilled, in which case wooden ones would gape open; my boxes also save string, requiring none, thus saving time in opening and putting away."

"The cover is the same depth as the box itself, which explains what our correspondent says as to the contents being kept free of dust even though overfilled, for, though the contents might press up the cover considerably, it would still overlap the sides and end

of the box itself. Of course the sample of contents must be attached to the end of the cover. The sample boxes in our possession are certainly strongly made, having the ends protected with steel strips. They can be made in any size.

"I have found small boxes preferable," continues Bertram, "a better assortment can thus be shown, and articles kept more separate. My fixtures are divided into eight sizes; the bottom three rows $7\frac{1}{2}$ in. wide by $4\frac{1}{4}$ in. high at one end, and $6\frac{1}{4}$ in. by $4\frac{1}{4}$ in. at the other. The three next rows are, part $7\frac{1}{2}$ in. wide by $8\frac{1}{2}$ in. high, the others 6 in. by $8\frac{1}{2}$ in. Above these are three $9\frac{1}{4}$ in. by $4\frac{1}{2}$ in. at one end, the remainder 10 in. by $4\frac{1}{2}$ in., all of which are $6\frac{1}{2}$ in. deep; above these, and overhanging them $2\frac{1}{2}$ in. are three rows of spaces, part $14\frac{3}{4}$ in. by $8\frac{1}{4}$ in., the remainder $17\frac{3}{4}$ in. by $8\frac{1}{4}$ in. high, both 9 in. deep. I have arranged three sizes of boxes to fit these, namely, 3 in. by 2 in. by 6 in., $3\frac{1}{2}$ in. by 2 in. by 6 in., and $7\frac{1}{4}$ in. by 4 in. by 9 in.; it will be seen these fill all spaces without waste of room, excepting in the $17\frac{3}{4}$ in. by $8\frac{1}{4}$ in. by 9 in., which I fit with four boxes $7\frac{1}{4}$ in. by 4 in. by 9 in., and four 3 in. by 2 in. by 6 in., leaving a little waste room only behind the latter, others all fitting with just room to slide in and out easily.

"When first fixing on my samples, I found that by wiring them on, the wire cut through the cardboard, so to prevent this I tried the following plan which has answered well. Place article to be secured on end of the cover in the position that best shows it, and, with a stout pin, pierce four holes through the end in the most suitable places for securing, then place a piece of 18 gauge tinned iron wire across the inside of the box lid end, next take some 24 gauge copper wire and stitch through one of the holes made, passing it over the tinned wire and bringing back through the other hole at the same end of sample, drawing tightly over and twisting to fasten and cut off wire; then perform the same operations through the other two holes, taking care always to pass the binding wire over the piece of tinned wire bar, this will keep the article shown firmly fixed in position, strengthen the lid end and prevent the wire cutting the cardboard. If this is carefully done they will last for years, saving time, room and money, and are easily kept tidy, the appearance giving a much better impression, with greater inducement to customers to select and purchase, greater facility in serving, and, in my humble opinion, preferable in every way to the old-fashioned way of keeping shelves half filled with parcels of various shapes and sizes, too often piled up in sad confusion."

100,000 lbs. FRESH FISH FOR LENT.

British Columbia Salmon Trout, Whitefish, Pickerel, Pike, Lake Herrings, Codfish, Haddock, Mackerel, Smelts, Flounders, etc.

Best Quality. Reasonable Prices.

D. W. PORT & CO.,
TORONTO.

THE DISHONEST TRADER.

Speaking of a recent failure at Vancouver, a gentleman informs us that the cause was "trying to beat competitors by selling goods at and below cost, with the result that he was wiped out himself." The Commercial Journal of last week contained an article bearing on the practice of certain wholesale men giving goods to men who depended solely upon these methods of doing business in order to secure trade. We pointed out the impossibility of any merchant doing business so as to treat his customers and creditors fairly and yet sell goods at and below cost. As an eastern exchange remarks, he must run his course sooner or later—length of time, of course, depending very largely upon his resources, and in less degree upon his methods. But during the whole course of his career he cannot be honest, and the

sooner such men complete the process of self-strangulation the better it will be for the trade at large. Of course the better plan would be to never permit such men to get into business. In several wholesale centers in the east organizations are being formed whose aims and objects are to correct another form of abuse, that of giving indiscriminate credit. A well-known eastern wholesaler puts the matter in this light:—"It is the class who are doing business on other people's money we are after. A few days ago I had considerable trouble in collecting from a certain party, and I noticed whenever he paid his account he would order as much more on credit. I became suspicious and worked him up. I found he carried about ten hundred dollars' worth of stock, and was owing bills to the amount of about twelve hundred dollars in this city. I then concluded his was not the kind of trade I wanted, so I instructed my collector to push him and make him pay what he owed, and then let him alone, as he was doing business on our capital.—B. C. Commercial Journal.

YOUR STOCK

Is not complete
without a full line of

**Munn's
Boneless
Codfish.**

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.

Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, \$200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

TO MANUFACTURERS.—THE OWNER OF A patent of an article needed by every farmer, would like to have some large house undertake its manufacture upon a royalty plan. Patented and selling very rapidly in the U. S. Address H. S. Baker, Room 7, 17 Jordan Chambers, Toronto, Ont. 10

WANTED PARTNER IN GENERAL STORE, 1st March, best town in Southern Manitoba. First-class stone building and good trade. Young man preferred, with good references and practical knowledge. Capital from \$4,000 to \$6,000. Address P.O. Box 83, Boissevain, Manitoba, or A. A. Allan & Co., Toronto, Ont.

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A SUCCESS**

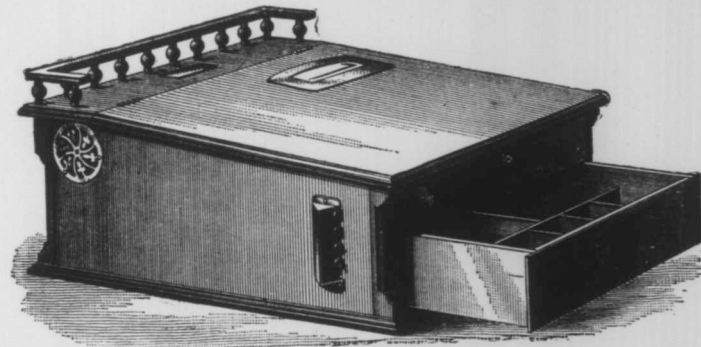
**ADAMS' PEPSIN
Tutti-Frutti.**

**ADAMS' MONTE CRISTO
CHEWING GUMS.**

Sold by all Wholesale Grocers.

For Illustrated Catalogue and banner signs for your windows, address

ADAMS & SONS' CO.,
11 and 13 Jarvis Street, Toronto.



This is Just What You Want

The Standard Cash Register.

The Cheapest and Best Cash Register on the Market.

Send for Circular.

TAYLOR, SCOTT & CO.,

TORONTO--SOLE AGENTS FOR CANADA.

NOTE.—In the illustration of Messrs. Somers' Brothers store, which appears on page 6 of this issue, one of these cash registers is shown on the counter.

Delicious Florida Oranges, Showy Valencia Oranges, very cheap, Fine Sample Cranberries, away down in price.

NO TRASHY GOODS SHIPPED.

HEADQUARTERS FOR ALL FINE FRUIT.

McBRIDE, HARRIS & CO., 134 McGill St., Montreal.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



SALES MADE OR PENDING.

The stock of James Flanagan, produce merchant, Winnipeg, is to be sold.

Mayer & Co., general merchants, Nanaimo, B. C., have sold out to George Beviloskey.

The stock of David Ross & Son, general merchants, Morriston, Ont., has been sold.

J. T. Pearce, general merchant, Chilliwack, B. C., has sold his business to Fulton & Goodwin.

Henry Barber & Co., the Toronto assignees, last week disposed of the insolvent stock of Scott & Co., Cobocok, to J. O. Revell at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Thompson & Caldwell, grocers, have dissolved, Wm. Thompson carrying on the business.

Alexander, Rice & Co., Caraquet, N. B., general and fish merchants, have dissolved partnership.

Ward, Carter & Co., wholesale grocers and produce merchants, have dissolved partnership. Joseph Ward continues the produce and commission business under the style of Joseph Ward & Co., while S. J. Carter and W. Galbraith continue the wholesale grocery business under the style of Carter, Galbraith & Co.

REMOVALS AND DEATHS.

Thomas Kearney, of Kearney Bros. & Co., wholesale tea merchants, Montreal, is dead.

Mr. John B. Mather, some years ago well known in mercantile circles in Toronto, having been connected with Frank Smith & Co., died in Winnipeg on Sunday last. He went to Winnipeg about ten years ago and entered into the commission business, representing some of the best known firms in Ontario. Mr. Mather was one of Winnipeg's prominent citizens. Last year he occupied a seat at the Council board.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. Anderson, fruit dealer, Victoria, B. C., has assigned.

Louis Chouiere, general merchant, St. Pie, Que., has assigned.

J. H. Buckley, general merchant, Guysboro, N. S., has assigned.

David Bertrand, general merchant, Trois Pistoles, Que., has assigned.

M. Beck, crockery merchant, Montreal, has assigned with liabilities \$10,294.

Simpson & Co., general store, Dresden, have assigned to D. A. Ferguson, of Toronto.

The creditors of Mrs. E. Balmer, general storekeeper, Gravenhurst, met last week at the offices of Henry Barber & Co., the Front

street assignees, to receive a statement of affairs. The liabilities amount to \$2,400, and the assets are figured at \$2,700 nominal. The debtor made an offer of composition of 75 cents on the dollar, payable in three, six and nine months, which was accepted.

Alex. Blake & Co. the Windsor grape shippers, have called a meeting of their creditors.

Loughman & O'Flaherty, provision merchants, Montreal, have assigned with liabilities \$8,000.

A grocery firm, Chas. Graham & Co., Halifax, N. S., is reported to have suspended payment. The recent failure of an auctioneer is said to have involved this firm.

An offer of 60c. on the dollar has been made to the creditors of Mrs. A. W. Cryslar, Delhi, Ont., but this will be refused unless increased to a composition of 70c.

A. H. Rose, grocer, carrying on business at 730 Bathurst street, Toronto, has assigned to Mr. George Edwards, accountant, 14 King street west.

Parkes & Co. have issued a final dividend of 2½ per cent. in the matter of the estate of W. R. Graham, who used to run a general store at Meaford. This makes a total of 64½c. on the dollar. In this case there is a very satisfactory result, the credit of which is due the vigilance of the Legal and Commercial Exchange, whereby the creditors got a good return under the circumstances, while at first they stood to lose everything.

MONTREAL TRADE CHAT.

Adam Waters, grocer, of Quebec, has assigned, with liabilities of about \$8,000.

The Montreal Retail Grocers' Association held their regular meeting on Thursday night.

J. C. Young, the retail grocer who has been laid up with grip, is back at the store.

Montreal has two wholesale and three retail grocers on the Board of aldermen.

The retail grocers have decided to hold their annual drive and dinner to Back River.

Baker's Breakfast Cocoa is having a good run with our retailers. They all say it is good stock.

Mr. C. D. Proctor, the well known hop merchant, has just got back to business after a long illness.

J. A. Mathewson & Co. say that all their men are on the road, and are doing as well as can be expected.

Fred Johnston, the well known retail grocer, was married last Friday to Miss Sadie Boyd. He has our best wishes.

Mr. Fred Smith, one of Montreal's best known retail grocery clerks, won three prizes at the poultry show for pigeons.

The Montreal Corn Association elected the following gentlemen to office for the coming year: President, Mr. D. A. McPherson; treasurer, Mr. David Robertson;

committee of management, Messrs. A. G. Gagnon, John Baird, J. S. Norris, A. S. Thomson, A. J. Brice, E. F. Craig and R. Reddie.

The Canada Bank of Commerce is to open a savings bank department on St. Lawrence street, just below St. Catherine street.

The retail grocery clerks in Montreal are working for early closing, and hope to win their fight if the present government stay after March.

The members of the Malone, N.Y., Board of Trade paid a visit to Montreal last week. They came over the new St. Lawrence and Adirondack R. R.

The grocers in this vicinity will be sorry to hear that Mr. Ransom, of the wholesale grocery firm of Ransom, Forbes & Co., is laid up dangerously ill.

L. Chaput & Fils, one of the largest French wholesale houses, report trade fair through the French section of the country. Other houses say the same.

Thos. Kearny, of the firm of Kearny Bros., tea importers, died at Aiken, S.C., on the 25th Jan. By the above death Montreal loses one of its best known tea merchants.

The election of officers for the Montreal Board of Trade last week resulted as follows: President, E. B. Greenshields, elected by acclamation; first Vice-President, C. P. Hebert, elected by acclamation; second Vice-President, J. A. Cantlie; members of council, Messrs. Jas. Slessor, W. C. Munderloh, J. B. Learmont, Geo. Childs, C. H. Gould, R. Bickerdike, R. M. Esdale, Edgar Judge, J. C. Simpson, Geo. W. Stephens, A. Nicholl, and J. B. McLea. Members of the Board of Arbitration, J. Hodgson, J. P. Cleghorn, A. F. Gault, Andrew Allan, Robert Archer, Hon. G. A. Drummond, Robt Reford, F. W. Henshaw, Hon. J. K. Ward, Chas. H. Gould, Wm. Wainwright and John Kerry. A vote of thanks was moved to the president and retiring officers for the able way in which they handled the business of the Board for the past year.

It is surprising what push and energy combined with sticktoitiveness, will accomplish. Less than a year ago three young men of this city, viz., Geo. W. Booth, Henry C. Fortier and Charles J. Peter, bought out the Biscuit and Confectionery business of Wm. Hessin, and by the foregoing qualities, they have built up an immense trade. Their factory is running full blast with all the staff employed that they had during the busy weeks previous to the Christmas trade. They personally attend to the whole business, dividing the work amongst them that other men are paying strangers to do. Mr. Booth takes charge of the office, Mr. Fortier the factory, and Mr. Peter travels through Western Ontario and the North West. They are thus able to avoid the rocks that wreck so many concerns where the principals do not take off their coats and pitch in. The biscuits made by this concern, The Toronto Biscuit and Confectionery Co., are eagerly sought after by all grocers.

The Great Cake

OF THE FUTURE

IS

BARM YEAST

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

YOUR WINDOWS

DRESSED IN 300 WAYS.

Catches with the Public. Catches New Trade. Catches You as an Advertiser "Do You Catch On!" This is a book that serves as a guide to dress your windows, of 250 pages and 150 illustrations, devoted to every line of business. Price, Post Paid, \$1.50. GIVEN AWAY FREE. To every purchaser a Twenty-Five page illustrated novelty pamphlet devoted to store windows and decorating. HARRY HARMAN, P. O. Box 113, Louisville, Ky.



"CAIRN'S" HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited.

BLAIKLOCK BROS., General Agents for Canada. MONTREAL

TORONTO AGENTS: WRIGHT & COPP, 40 Wellington St. East, Toronto.

DRINK SYDNEY GIBSON'S COCOA REFRESHING-NOURISHING

ORDER IVORY BAR SOAP



THE E. B. EDDY CO., HULL, MAKE AND SELL

TORONTO BRANCH: 29 FRONT ST. WEST.

27,360,000 MATCHES EVERY DAY.

5 Matches a Day for each Man Woman and Child in Canada. Do you get your share! Use no others. There are no substitutes.

NEGOTIABLE PAPER.

The term "negotiable" as applied to commercial paper is likely to be misleading to those who are not familiar with the legal significance of the word. In effect it means such paper as may be transferred from one holder to another, like money, and become, in the hands of any holder at maturity, an absolute obligation on the part of the maker, to pay the sum called by the note. In other words, the element of negotiability cuts off all defenses which might be made by the maker, except the validity of the note itself.

Thus negotiable paper, by reason of its immense value as a circulating medium, equal in utility, within a narrow sphere it is true, to money, is regarded with jealous care by the law, and is a privileged species of contract.

That which makes a note or bill negotiable, is the fact that it is an absolute promise to pay a certain sum at a specific time and place. The amount, the payee, the time and the place must be certain, and the promise must be absolute and unconditional, and the least element of uncertainty on any of these points will destroy the negotiable feature of the note. But it is not necessary that all of these things be certain upon the face of the note itself, for if, by the note, and without going outside of it these facts shall be capable of ascertainment at the time of maturity, then the note is negotiable, for at law that is certain which is capable of being made certain. For instance, the person to whom the money is to be paid, must be a certain and specific person. And yet this may not be, and in fact seldom is, the person expressed as payee in the note itself. In fact the element of negotiability is maintained for the purpose of facilitating its transfer from one person to another. But at the maturity of the note the holder renders the payee certain and definite by presentation for payment. A negotiable note may be made payable to bearer, for at maturity it will be ascertained who is the payee. As to certainty of amount, that must be specifically stated, as by no other means could it remain fixed during the life of the note, and on this the courts are strict. The rule that what can be made certain is certain is also applied to the time of payment. Thus a demand note is negotiable, because, while the time of the payment is not certain as expressed in the note it may be rendered certain by a demand. So, a note payable "on or before" a certain date is negotiable, for although the time at which it may be paid is uncertain, the time at which it must be paid is certain. But a note payable upon a contingency which may not happen, is not negotiable. Thus a note payable when a certain person "becomes of age," or "when I marry" or a certain time after such an event, is not good, because the person may die before reaching his majority or being married. But if a note is made payable

upon a contingency which must happen, such as the death of another person, or some other event which in the nature of things must happen, then it is good.

As to the date of a note, it is not absolutely essential that it should have any, and if it does, that date is not conclusive. If it bears no date it runs from the time it was made, which may be proved by other evidence. If it bears a date, that is presumed to be the date on which it was made, although if it was not in fact made upon that date, the actual date of execution may be shown. This is of special importance in those states in which a note made on Sunday is void, as the proof that a note was made on that day will prevail against the assumption raised by another date which may have been used. There can be, in the nature of things, no uncertainty as to the place of payment. If no place is expressed in the note, then it is payable on presentation to the maker, and although his exact whereabouts are sometimes considerably uncertain as a matter of fact, as a matter of the law uncertainty is not recognized.

As to the unconditional nature of the promise, there is an absolute rigor of rule. The slightest contingency upon which the maker could legally avoid payment renders the note non negotiable. It is intended, as was said, to take the place in commerce of money. There is always connected with it the contingency that at its maturity the maker will not be able to pay it, but this is the risk involved in a negotiable note. The addition to the promise to pay of any conditions or qualifications destroys at once the special nature of the paper and renders it a simple contract, subject in the hands of any holder to any defense which might have been asserted against the one to whom it was originally given.—St. Louis Interstate Grocer.

TRADING AND GAMBLING.

In the February Lippincott, Mr. Henry Clews, the well-known Wall street banker, says:

"There is an opinion, started by no one knows whom, and kept alive by parties who thrive only by the disaffection of certain classes, that Boards of Trade, organized for the purpose of dealing in farm products, and permitting transactions based on the calculations of operators as to the value of products in future months, 'up to six, eight, and even twelve months ahead, are hostile to the best interests of the farmer. Such transactions are styled 'gambling,' and when once this opprobrious epithet has been launched it is supposed to stick, and to fatally injure the character of the institutions that permit them to take place. It is an old maxim, that when once you have given poor dog Tray a bad name you can hang him without remorse or fear of consequences.

"Now, while it is very easy to stigmatize a purchase or sale of May wheat in the preceding November as gambling, it is difficult

to prove such a charge. Gambling is betting on hazards, whose results are not only not calculated, but cannot be calculated with any reasonable degree of certainty. Thus, a person hazards a certain sum on the chances of a pair of dice turning up double sixes, or on the chances of a roulette-ball dropping into a hole numbering say twenty-five. The dice may turn up in any one of twenty-two combinations, and the roulette-ball may drop in any one of thirty-six holes. By no process of calculation can he estimate the probabilities of any of these events, and, while his chances may be one in twenty-one, or one in thirty-six, the dealer does not allow these odds, but cuts them down so that in the long run the dealer must win and the gambler must lose.

"The transactions of a Board of Trade are wholly different in nature and result. They establish prices, for the day, of farm products, based on the quotations of the markets of the world; and they also give an opportunity to people who look forward, to deal in future supplies at prices based on the expectations of crops and consumption. These expectations are framed mainly from historical records, and are always within reasonable limits. But the main point to their advantage is this, that they all tend to the ultimate purchase of farm products, and the average of them all is in the average market price, which is established by producers and consumers all over the world. In other words, there are as many bulls as bears—as many people putting up prices as there are people depressing them; and therefore the farmer cannot be hurt, and, as a matter of fact, is not hurt."

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

Traveller wants Situation.

WANTED—A SITUATION AS TRAVELLER for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

P. CORRIDI,

Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.

Accounts Adjusted, Books Opened, Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.



Sustaining,
Strength-giving,
Invigorating.

Johnston's Fluid Beef

Is a Perfect Food for
INVALIDS AND CONVALESCENTS

Supplying all the nutritious
properties of Prime Beef in an
easily digested form.

**W. G. A. LAMBE & CO.,
Commission Merchants,**

TORONTO.

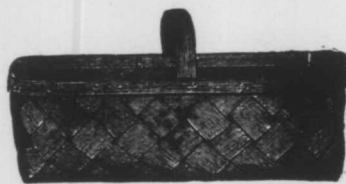
AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.



Send for Price
List of our vari-
ous brands of
chewing gum.

G. T. HEISEL,

36-38 Lombard St.
TORONTO.

A large number of Grocers handle

**ROYAL
DANDELION
COFFEE**

MADE BY
ELLIS & KEIGHLEY,
Toronto.

The Norton Manufacturing Co.,

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 4, 1892.

This list is corrected every Thurs-
day. The prices are solicited for
publication, and are for such quali-
ties and quantities as are usually
ordered by retail dealers on the
usual terms of credit.

Goods in large lots and for prompt
pay are generally obtainable at
lower prices

All quotations in this department
are under the direct control of the
Editor, and are not paid for or doc-
tored by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

- 10 cent tins 1 00
- 3/4 lb. " 1 50
- 6 oz. " 2 20
- 1/2 lb. " 2 80
- 12 oz. " 4 25
- 1 lb. " 5 50
- 5 lbs. " 25 50



WHITE STAR. per doz
4oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5lb " 1/2 doz 9 00
5oz glass jars, 2 1/2 doz
in case 1 10
10 oz glass jars, 2 doz
in case 2 00
Bulk, per lb 0 15



**D.P. PRICE'S CREAM
BAKING POWDER**
doz. in case Price
p doz
Dime cans, 4 \$0 95
4 oz " 3 1 40
6 " " 3 2 00
8 " " 3 2 60
2 " " 1 to 4 3 90
16 " " 1 to 3 5 00
2 1/2 lbs " 1 or 1 12 00
4 " " 4 or 1 18 25
5 " " 1/2 or 1 22 75
10 " " 1/2 44 00

- Dunn's No. 1, in tins 2 00
- " " 2, in tins 75
- Cook's Gem, in 1 lb pkgs \$1 75
- " " 7 oz 85
- " " 2 oz 40
- " " 5 lb. tins 65
- " " bulk, per lb 12

Per doz.

- Empire, 5 dozen 4 oz cans \$0 75
- " 4 " 8 " 1 15
- " 2 " 16 " 2 00
- " 1/2 " 5 lb cans 9 00
- " bulk, per lb 15

COOK'S FRIEND.

(In Paper Packages.) Per doz

- Size 1, in 2 and 4 doz boxes \$2 40
- " 10, in 4 doz boxes 2 10
- " 2, in 6 " 80
- " 12, in 6 " 70
- " 3, in 4 " 45
- Pound tins, 3 oz in case 3 00
- 12 oz tins, 3 oz in case 2 40
- 5 oz tins, 4 " 1 10
- 5 lb tins, 1/2 " 14 00
- Ocean Wave, 1/2 lb, 4 doz cases 75
- " 1/2 lb, 4 " 1 30
- " No. 1, 2 " 1 90
- " 1 lb, 2 " 2 20
- " 5 lb, 1/2 " 9 60

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

- Abernethy 8 1/2
- Arrowroot \$0 11
- Butter 0 6
- " 3 lbs 0 20
- Cabin 0 7 1/2
- Cottage 0 8 1/2
- Digestive 0 10
- Daisy Wafer 0 16
- Garibaldi 0 10
- Gingerbread 0 11
- Ginger Nuts 0 10
- Graham Wafer 0 09
- Lemon 0 10
- Milk 0 09
- Nic Nac 0 12
- Oyster 0 05
- People's Mixed 10 1/2
- Pie Nic 0 09
- Prairie 0 08 1/2
- Rich Mixed 0 14
- School Cake 0 11 1/2
- Soda 0 06
- " 3 lb " 0 20
- Sultana 0 11
- Tea 0 11
- Tid Bits 0 09 1/2
- Variety 0 11
- Village 0 07 1/2
- Wine 0 08 1/2

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1
oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... \$1 80

F. F. DALLEY & CO.

Silver Star Stove Paste..... 9 00
Packed in fancy wood boxes, each
box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross. 2 10

TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per ib. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

- X Carpet, 4 strings, net \$3 60
- 2 " 4 " " 3 20
- 3 " 3 " " 2 95
- XXX Hurl 4 " " 2 90
- 1X " 4 " " 2 65
- 2X Parlor 4 " " 2 50
- 3 " 3 " " 2 25
- 4 " 3 " " 1 85
- 5 " 2 " " 1 50
- Warehouse 4 " " 3 25
- Ship 4 " " 4 00
- 1 Cable 2 wire bands, net..... 3 25
- 2 " 3 " " 4 00

BLACKING.

- Day & Martin's, pints, per doz \$3 20
- " " 1/2 " 2 10
- " " 3/4 " 1 10
- Spanish, No. 3 4 50
- " " 10 9 00
- Japanese, No. 3 4 50
- " " 5 7 50
- Jaquot's French No. 2 3 00
- " " 3 4 50
- " " 4 8 00
- " " 5 10 00
- " 1-gross Cabinets, asst. 7 50

CANNED GOODS.

- Apples, 3's Per doz \$1 00 \$1 10
- " gallons 2 25 2 50
- Blackberries, 2 2 00 2 25
- Blueberries, 2 1 10 1 25
- Beans, 2 1 00
- Corn, 2's 1 05 1 10
- " Special Brands 1 30 1 60
- Cherries, red pitted, 2's 2 25 2 40
- Peas, 2's 1 10 1 15
- Pears, Bartlett, 2's 2 00
- " Sugar, 2's 1 70

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

CUT PLUG SMOKING :		FINE CUT CHEWING :	
GOLD FLAKE.	HAND MADE.	GOLDEN THREAD.	GLOBE.
OLD FLAG.	UNCLE SAM.	HIGH COURT.	JERSEY LILY.
WIG WAG		VICTORIA.	

A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued— Pineapple, Baltimore..... 2 40 2 50 " Bahama..... 2 90 3 00 Peaches, 2's 2 10 2 25 " 3's 3 00 3 50 " Pie, 3's 1 60 1 65 Plums, (Gr Gages, 2's..... 1 75 2 00 " Lombard..... 1 75 2 00 " Damson Blue..... 1 75 2 00 Pumpkins, 3's 0 90 1 00 " gallons..... 3 00 3 25 Raspberries, 2's 2 25 2 40 Strawberries, choice 2's... 2 25 2 40 Succotash, 2's 1 50 1 65 Tomatoes, 3's 1 03 1 10 Finnan haddies 1 40 Lobster, Clover Leaf 2 75 " Crown 2 75 " Other brands 1 90 2 10 Mackerel 1 09 1 10 Salmon, Horseshoe, talls... 1 40 " flats 1 70 " white 1 10 1 25 Sardines Albert, 1/4's tins .. 11 1/4 " 1/2's 18 " Martiny, 1/4's 10 10 1/2 " 1/2's 16 17 " Other brands, 9 1/4 11 16 17 " P & C, 1/4's tins..... 23 25 " 1/2's 33 36 Sardines Amer, 1/4's 6 1/8 " 1/2's 9 11			Sappota, 150 " ... 1 00 Sweet Fern, 230 " ... 0 75 Red Rose, 115 pieces ... 0 75 Magic Trick, 115 " ... 0 75 Oolah " 115 " ... 0 75 Puzzle Gum 115 " ... 0 75 Bo-Kay (new) 150 pieces ... 1 00 Mexican Fruit, 36 5c. bars ... 1 20			Chocolate Powder, 15, 30 lb bxs 25 Chocolate Sticks, per gross... 00 Pure Caracas (plain) 1/4, 1/2 lbs 40 Royal Navy (sweet) 30 Confectioners', in 10 lb cakes 30 Chocolate Creams, in 3 lb bxs 30 Chocolate Parisien, in 6 lb bxs 30		
CANNED MEATS. Comp. Corn Beef 1 lb cans \$1 50 \$1 65 " 2 " 2 55 2 70 " 4 " 4 80 5 00 " 6 " 8 00 8 25 " 14 " 17 50 18 50 Minced Collops, 2 lb cans..... 2 60 Roast Beef..... 1 50 " 2 " 2 60 2 75 " 4 " 4 75 Par Ox Tongue, 2 1/2 " \$8 50 Ox Tongue..... 2 " 7 85 Lunch Tongue..... 1 " 3 25 " 2 " 6 00 English Brawn, 2 " 2 75 Camb. Sausage, 1 " 2 50 " 2 " 4 00 Soups, assorted, 1 " 2 25 " 2 " 1 80 Soups & Bouilli, 2 " 4 50 Potted Chicken, Turkey, or Game, 6 oz cans..... 1 60 Potted Ham, Tongue or Beef, 6 oz cans 1 35 Devilled Tongue or Ham, 1/2 lb cans 1 40 Devilled Chicken or Turkey, 1/2 lb cans..... 2 25 Sandwich Ham or Tongue, 1/2 lb cans 1 50 Ham, Chicken and Tongue, 1/2 lb cans 1 75			CHOCOLATES & COCOAS. TODHUNTER, MITCHELL & CO'S. Chocolate— Per lb. French, 1/4's 6 and 12 lbs. 0 30 Caracas, 1/4's 6 and 12 lbs. 0 35 Premium, 1/4's 6 and 12 lbs. 0 30 Sante, 1/4's 6 and 12 lbs. 0 26 Diamond, 1/4's 6 and 12 lbs. 0 24 Sticks, gross boxes, each... 1 00 Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs 30 " Pearl 25 " London Pearl 12 & 18 " 22 " Rock 30 " Bulk, in bxs..... 18			WALTER, BAKER & CO'S Chocolate— Pre'um No. 1, bxs. 12 & 25 lbs each 40 Baker's Vanilla in bxs 12 lbs each 52 Caracas Sweet bxs 6 lbs each, 12 bxs in case..... 53 Eagle, sweet & spiced, bxs 12 lbs each 33 Vanilla Tablets, 416 in box, 24 bxs in case, per box 3 65 Spanish Tablets, 100 in box, 12 bxs in case..... 3 00 German Sweet Chocolate— Grocers' Style, in cases 12 boxes, 12 lbs each 25 Grocers' Style, in cases 24 boxes, 6 lbs each..... 25 48 Fingers to the lb., in cases 12 bxs 12 lbs each 25 48 Fingers to the lb., in cases 24 bxs 6 lbs each..... 25 Cocoa— Pure Prepared boxes, 12 lbs each 40 Cracked, boxes, 20 lbs each, 1 lb and assorted papers..... 32 Cracked, in bxs, 12 lbs., each, 1 lb. papers 32 Cracked, in bags, 6, 10 & 25 lbs each 32 Cocoa and shells, 12s and 25s 30		
TO Retailers Tutti Frutti, 36 5c bars \$1 20 Monte Cristo, new 180 " 1 30 (with brilliant stone ring)			CHOCOLATES & COCOAS. BENSDORF'S ROYAL DUTCH COCOA. 1/4 lb. cans, per doz \$2 40 1/2 " 4 50 1 " 8 50 JOHN P. MOTT & CO'S R. S. McIndoe, Agent, Toronto.) Mott's Broma per lb \$30 Mott's Prepared Cocoa 28 Mott's Homeopat'c Cocoa (1/4s) 32 Mott's Breakfast Cocoa 35 Mott's Breakf. Cocoa (in tins) 40 Mott's No. 1 Chocolate 30 Mott's Breakfast Chocolate 28 Mott's Caracas Chocolate 20 Mott's Diamond Chocolate 22 Mott's French-Can. Chocolate 26 Mott's Navy or Cooking Choc. 30 Mott's Cocoa Nibs 5 Mott's Cocoa Shells 5 Mott's Vanilla Chocolate stick 22 & 24 Mott's Confec Chocolate 22c-40 Mott's Sweet Choc. Liquors 21c-30			GREEN c. per lb Mocha 28 33 Old Government Java 27 32 Rio 17 20 Plantation Ceylon 23 31 Porto Rico 24 28 Guatemala 24 26 Jamaica 22 23 Maracaibo 24 27 WHOLE ROASTED OR PURE GROUND ELLIS & KEIGHLEY'S c. per lb Java 33 34 Java and Mocha 34 36 Plantation Ceylon 35 Arabian Mocha 37 Santos 28 28 English Breakfast 16 24 Royal Dandelion in 1 lb tins 26 TODHUNTER, MITCHELL & CO'S Excelsior Blend 33 Our Own " 31 Laguyra 29 Mocha and Java 32 33 Java, Standard 33 " Old Government..... 30 32 Arabian Mocha 36 Santos 28 J. W. COWAN & CO. Standard Java in sealed tins, 25 and 50 lbs 36 Standard Imperial in sealed tins, 25 and 50 lbs 32 Standard Blend in sealed tins, 25 and 50 lbs 33 Ground, in tins, 5, 10, 15 and 25 lbs 20 30 Say's Parisien, in 1/2 and 1 lb tins 30		
CHEWING GUM. ADAMS & SONS. To Retailers Tutti Frutti, 36 5c bars \$1 20 Monte Cristo, new 180 " 1 30 (with brilliant stone ring)			COCOAS & CHOCOLATE CO. Cocoas— Hygienic, 1, 1/2, 1 lb. boxes 70 75 Iceland Moss 1/2 lb in 12 lb boxes 35 Soluble (bulk) 15 & 30 lb bxs 18 20 Soluble (tins) 6 lb and 12 lb 20 Cocoa Nibs, any quantity 30 35 Cocoa Shells, any quantity 05 Cocoa Essence..... per doz 1 40 Chocolates— Mexican, 1/4, 1/2 in 10 lb bxs 30 Queen's Dessert, " 40 Vanilla " 35 Sweet Caracas " 32			GIBSON & GIBSON'S per lb Breakfast Cocoa— In bxs, 6 & 12 lbs., each, 1/2 lb. tins 45 In boxes, 12 lbs., each, 1 lb. tins, decorated canisters 45 Broma— In boxes, 12 lbs., each, 1/2 lb. tins.. 40 Sydney Gibson's Cocoa, 1/4s 0 30 Dr. Clarke's Cocoa, 1's and 1/2s, 5 tins 0 45 Soluble Cocoa bulk in boxes 0 18 Prepared do 0 22 Sydney Gibson's Chocolate, 1/4s, and 1/2s 0 30 Gibson's Rock do 1/4s, 1/2s 0 28 Dr. Clarke's do 1/4s, 1/2s 0 30 Confectioners' Pure Chocolate 10 lb. blocks 0 30 Vanilla choc. stick., per gross 1 00 per doz 12 25 Gibson's Icina, 1 lb {24 lbs in case} 2 25 do do 1 lb {24 lbs in case} 1 25 Packed, chocolate, pink or white assorted, or if required, any kind separate.		
			CLOTHES PINS. 5 gross, per box 0 75 4 gross, " 0 85 6 gross, " 1 20					


RECKITT'S BLUE.

Prices current, continued—

DURABLE PAILS AND TUBS

W.M. CANE & SONS, MANUFACTURING CO NEWMARKET.

Table listing various tubs and pails with prices per dozen, including steel hoops, painted and grain'd, brass hoops, oiled and varnish, etc.

EXTRACTS.

Table listing extracts such as Dalley's Fine Gold, No. 8, p. doz. \$0.75, etc.

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1.70

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Table listing fluid beef cases, No. 1, 2 oz tins, No. 2, 4 oz tins, etc.

FRUITS.

FOREIGN.

Large table listing various fruits like currants, filiatras, patras, dates, figs, prunes, raisins, etc. with prices per lb or case.

Table listing lemons, messinas, oranges, Floridas, Valencias with prices.

DOMESTIC.

Table listing domestic apples, dried, evaporated, etc.

FISH.

Table listing various fish like oysters, pickel, white fish, Manitoba white fish, etc.

Pickled and Salt Fish:

Table listing pickled and salt fish like Labrador herring, shore herring, etc.

Dried Fish:

Table listing dried fish like codfish, boneless fish, etc.

Smoked Fish:

Table listing smoked fish like Finnan Haddies, bloaters, etc.

Sea Fish: Haddock per lb

Table listing sea fish like haddock, cod, B.C. salmon.

GRAIN.

Table listing various grains like wheat, oats, barley, rye, peas, corn.

HAY & STRAW.

Table listing hay and straw like pressed hay, straw.

HARDWARE, PAINTS AND OILS.

Table listing hardware, paints, oils, cut nails, horse nails, horse shoes.

SCREWS: Wood—

Table listing wood screws like flat head iron, round, etc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

Table listing window glass sizes like 1st break (25 in and under), 2nd, 3rd, 4th, 5th.

Table listing ropes like Manila, Sisal, New Zealand.

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7 1/2 per cent.

Table listing hinges like heavy T and strap, screw, hook & strap.

WHITE LEAD: Pure Ass'n guarantee ground in oil.

Table listing white lead products like 25 lb. irons, No. 1, No. 2, No. 3.

TURPENTINE: Selected packages, per gal.

Table listing turpentine and linseed oil like LINSSEED OIL, per gal, raw, boiled.

GLUE: Common, per lb ... 0 10 0 11

INDURATED FIBRE WARE.

Table listing indurated fibre ware like pail, 6 qt., Star Standard, 12 qt., Milk, 14 qt., etc.

JAMS AND JELLIES.

Table listing jams and jellies like Delhi Canning, Jams assorted, Jellies, etc.

LARD.

"FAIRBANK'S" REFINED COMPOUND.

Table listing lard products like Butter Tubs, Fancy, 3-hoop pails, etc.

LICORICE.

YOUNG & SMYLIE'S LIST.

Table listing licorice products like 5 lb boxes, Fancy bxs, Ringed, Acme Pellets, etc.

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO Mince Meat, 1/2 gal glass jars, \$9.50

J. H. WETHEY'S—ST. CATHARINES

Table listing mince meat products like Condensed, per gross, net.

MUSTARD.

Table listing mustard products like Durham, Fine, in 1/2 and 1 lb tins, etc.

COLMAN'S AND KEENS'

Table listing Colman's and Keen's products like In 4 lb jars, In 1 lb jars, etc.

NUTS.

Table listing various nuts like Almonds, Brazil, Cocoanuts, Filberts, Pecans, etc.

SODA BISCUITS.

We claim that ours are the best in the market. Any consumer who has used them, says the same thing. We have discarded the Yellow Box because it soiled too easily. If you have not tried our goods, send to us for Samples.

THE TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

GEO. W. BOOTH, HENRY C. FORTIER, CHARLES J. PETER.

We intend putting New Lines of Biscuits on the Market as often as possible. The new one this week is the "Elite," very rich, a sure seller.

Prices current, continued.

"OUR NATIONAL FOODS."			
	pkg.	doz	
Desiccated Wheat.....	4 lb.	\$2 25	
" Rolled Oats.....	4 "	2 25	
Snow Flake Barley.....	3 "	2 25	
Desiccated Rolled Wheat.	3 "	2 25	
Buckwheat Flour, S. R.....	5 "	2 25	
Prepared Pea Flour.....	2 1/2 "	2 00	
Baravena Milk Food.....	1 "	2 50	
Patent Prepared Barley	1 "	2 00	
Patent Prepared Groats	1 "	1 50	
Gluten Flour.....	4 lb.	3 00	
Farina, very choice.....	1 1/4 lb.	1 40	

PETROLEUM.			
	Imp. gal.		
F. O. B. Toronto.....			
Canadian.....	\$0 15		
Caroon Safety.....	0 17	0 18	
Canadian Water White	0 20	0 22	
Amer'n Prime White.....	0 23		
" Water White.....	0 24	0 25	
Photogene.....	0 27	0 00	

PICKLES & SAUCES.			
BRYANT, GIBSON & CO'S. TORONTO			
PICKLES.			
John Bull, mixed, in bulk.....	\$0 45		
" Chow Pic'le, in bulk	0 50		
" Mixed & Chow Chow	1 90		
" Mixed & Chow-Chow pts	2 15		
" Mixed & Chow-Chow qts	3 40		
" " " " " "	1 90		
Horse Radish, bottles, per doz	2 25		

SAUCES.			
John Bull, kegs, per gal.....	1 25		
" 1/2 pt. bottles, per doz.			
" 1/4 pt. bottles, per doz.			
(according to quantity) 90c	1 00		
Devonshire Relish, kegs p. gal	1 75		
" " " " " "	1 25		
per doz	1 25		
Niagara Tomato, kegs, per gal	1 25		
" Reputed pints	2 25		
Raspberry Vinegar, per doz	2 25		
Raspberry Syrup and vinegar	2 25		
Terry's Candied Peels c. per peel			
Lemon, 7 lb boxes.....			
Orange.....			
Citron.....			

LEA & PERRIN'S. per doz.			
Worcester Sauce, 1/2 pts....	\$3 60	\$3 75	
" " pints	6 25	6 50	

LAZENBY & SONS			
		Per doz	
Pickles, all kinds, pints.....		3 25	
" " quarts.....		6 00	
Harvey Sauce—genuine—1/2 pt.		3 25	
Mushroom Catsup.....		2 25	
Anchovy Sauce.....		3 25	

PRODUCE.			
DAIRY. Per lb			
Butter, creamery, rolls	\$0 26	\$0 27	
" " tub.....	0 24	0 25	
" dairy, tubs, choice	0 17	0 18	
" " medium	0 12	0 15	
" low grades to com.	0 10	0 12	
Butter, pound rolls.....	0 17	0 18	
" large rolls.....	0 14	0 16	
" store crocks.....	0 14	0 16	
Cheese.....	0 09	0 12	

COUNTRY			
Eggs, fresh, per doz.....	0 16	0 18	
" " limed.....	0 14	0 15	
Beans.....	1 20	1 50	
Onions, per bbl.....	2 25	2 50	
Potatoes, per bag.....	0 35	0 50	
Hops, 1890 crop.....	0 11	0 13	
" 1891.....	0 18	0 22	
Honey, extracted.....	0 08	0 10	
" section.....	0 12	0 16	

PROVISIONS.			
Bacon, long clear, p lb.	0 07 1/2	0 07 3/4	
Pork, mess, p. bbl.....	13 75	14 00	
" short cut.....	15 50	16 00	
Hams, smoked, per lb.....	0 10 1/2	0 11	
" pickled.....	0 10	0 11	
Bellies.....	0 10	0 11	
Rolls.....	0 10	0 10 1/2	
Backs.....	0 10	0 09 1/2	
Lard, Canadian, per lb.....	5 60	5 75	
Hogs.....	5 60	5 75	
Tallow, refined, per lb.....	0 05	0 05 1/2	
" rough.....	0 02		

RICE, ETC. Per lb			
Rice, Aracan.....	3 1/2	4c	
" Patna.....	4 1/2	5 1/2	
" Japan.....	5	5 1/2	
" extra Burmah.....	3 1/2	4	
Grand Duke.....	3 1/2	4 1/2	
Sago.....	4 1/2	5 1/2	
Tapioca.....	5 1/2		

SPICES.			
GROUND. Per lb.			
Pepper, black, pure.....	\$0 12	\$0 15	
" fine to superior.....	10	15	
" white, pure.....	20	25	
" fine to choice.....	20	25	
Ginger, Jamaica, pure.....	25	27	
" African.....	18	18	
Cassia, fine to pure.....	11	25	
Cloves, ".....	12	15	
Allspice, choice to pure.....	30	35	
Cayenne, ".....	75	1 20	
Nutmegs, ".....	1 00	1 25	
Mace, ".....	30	35	
Mixed Spice, choice to pure	25	37	
Cream of Tartar, fine to pure			

STARCH.			
EDWARDSBURG STARCH CO. LIMITED,			
MONTREAL. c. per lb.			
No. 1 White, 4 lb cartons.....	5c		
Canada Laundry.....	4 1/2		
Silver Gloss, crates, 6 lb. boxes.....	6 1/2		
Silver Gloss, 1 lb chromos.....	7		
Satin Starch, 1 lb chromos.....	4 1/2		
No 1 White, barrels & halves.....	7 1/2		
Benson's Canada Prepared Corn	6 1/2		
Canada Corn.....	6 1/2		
Rice Starch, 1 lb.....	8 1/2		

BRITISH AMERICA STARCH CO			
BRANTFORD.			
1st quality white, 3 lb. cartons.....	5		
Lily White gloss, crates.....	6 1/2		
Brantford gloss, 1 lb.....	7		
Lily White gloss, 1 lb chromo.....	6 1/2		
Canada Laundry, Boxes.....	4 1/2		
Pure Prepared corn.....	7 1/2		
Challenge Corn.....	6 1/2		
Rice Starch, fancy cartons.....	8 1/2		
" cubes.....	7 1/2		

KINGSFORDS OSWEGO STARCH.			
Pure Starch—			
40-lb boxes, 1, 2, and 4 lb. pack'g's			
36-lb boxes, 3 lb. packages.....			
12-lb.....			
38 to 45-lb boxes.....			
Silver Gloss Starch—			
40-lb " 1, 2 and 4 lb. packages.			
40-lb " 1/2 lb package.....			
40-lb " 1/4 lb package.....			
40-lb " assorted 1/2 and 1/4 lbs.....			
8-lb " sliding covers.....			
38 to 45 lb boxes.....			
Oswego Corn Starch—for Puddings,			
Custards, etc.—			
40 lb boxes, 1 lb packages.....			
20 " ".....			
ST. LAWRENCE STARCH CO'S			
Culinary Starches—			
St. Lawrence corn starch.....			
Durham corn starch.....			
Laundry Starches—			
No. 1, White, 4 lb. Cartons.....			
" " Bbls.....			
" " Kegs.....			
Canada Laundry.....			
Ivory Gloss, six 6 lb. boxes, slid-			
ing covers.....			
Ivory Gloss, fancy picture, 1 lb			
packs.....			
Patent Starch, fancy picture, 1			
lb. cartons.....			
Ivory Starch in cases of 40			
packages.....			

SUGAR. c. per lb.			
Granulated, cane 15 bbls or over			
" less than 15 bbls.....			
" beet, 15 bbls or over.....			
" less than 15 bbls.....			
Paris Lump, bbls and 100 lb. bxs			
" 50 lb. boxes.....			
Extra Ground, bbls.....			
" less than a bbl.....			
Powdered, bbls.....			
" less than a bbl.....			
Extra bright refined.....			
Bright Yellow.....			
Medium.....			
Brown.....			
Raw.....			

KINGSFORD'S

OSWEGO

STARCH



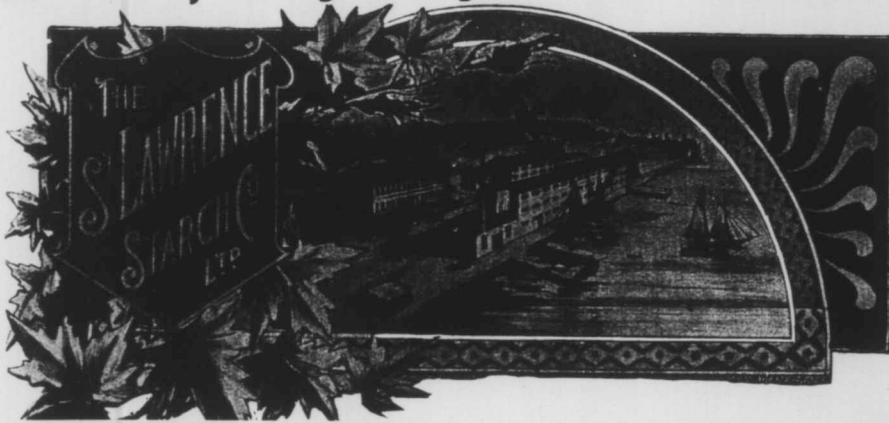
KINGSFORD'S
OSWEGO
SILVER GLOSS
STARCH
T. KINGSFORD & SON

PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE
FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON,

OSWEGO, N.Y.

IF NOT, Why do you not Handle



OUR NEW PROCESS IVORINE STARCH For COLLARS, CUFFS and SHIRTS

Perfect satisfaction to your CUSTOMER and PROFITABLE.

Prices current, continued--

SALT table with columns for item description and price per unit. Items include Bbl salt, car lots; Coarse, car lots, F.O.B.; Dairy, car lots, F.O.B.; Common, fine car lots; Rock salt, per ton; Liverpool coarse.

SYRUPS AND MOLASSES table. Includes columns for item name, quantity, and price. Categories include SYRUPS and MOLASSES.

SOAP table listing various soap brands like Ivory Bar, John A. cake, and Morse's Soaps with their respective prices.

TEAS table listing various tea types such as White Lavender, White Castile Bars, and Gunpowder, along with their prices.

CHINA GREENS table listing items like Gunpowder and Young Hyson with their prices.

JAPAN table listing various tea products from Japan such as Half Chests, Choicest, and Choice.

ASSAMS table listing tea products from Assam like Chests, Pekoe and Souchong.

TOBACCO AND CIGARS

TOBACCO AND CIGARS table listing various tobacco and cigarette products like Puritan, Sweet Sixteen, and Hyde Park.

GLOBE TOBACCO COMPANY table listing items like The Old Flag, Gold Flake, and Hand Made with their prices.

GRANULATED SMOKING TOBACCO

GRANULATED SMOKING TOBACCO table listing items like Uncle Tom and Wig Wag.

FINE CUT CHEWING TOBACCO

FINE CUT CHEWING TOBACCO table listing items like Golden Thread and Solace.

CIGARS-S. DAVIS & SONS, Montreal

CIGARS-S. DAVIS & SONS table listing various cigar brands and their prices.

DOMINION CUT TOBACCO WORKS, MONTREAL

DOMINION CUT TOBACCO table listing items like Athlete, Puritan, and Sultans.

CUT TOBACCOES

CUT TOBACCOES table listing items like Puritan and Old Chum.

CIGARETTE TOBACCO

CIGARETTE TOBACCO table listing items like B. C. N. 1 and Athlete.

VINEGAR table listing various vinegar brands like V.V.V., Honey Dew, and French Bordeaux.

WOODENWARE, per doz

WOODENWARE table listing items like Pails, Washboards, and Tubs with their prices.

Matches, 5 case lots Single cases

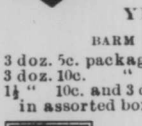
Matches table listing various match brands like Parlor, Telephone, and Safety.

Mops and Handles, comb. Butter tubs

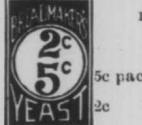
Mops and Handles, Butter tubs table listing items and their prices.



WASHING COMPOUND. Housekeeper's Quick-Washing per case. 5c pkgs 100 in case 3 50 10c " 60 in case 4 00



YEAST. BARM MFG. CO. per box 3 doz. 5c. packages, in boxes. 1 00 3 doz. 10c. " " 1 95 1 1/2 " 10c. and 3 doz. 5c. packages in assorted boxes 2 00



BRADFORD'S YEAST per box 5c packages, 36 in box 1 00 2c " 45 in box 0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :
 Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

Jan. - June
DO NOT
XEROX

THE CANADIAN GROCER

PURE ROCK SALT

FOR
Cattle and Horses.

TORONTO SALT WORKS,
128 Adelaide Street East.

Sole Agents for
RETSON MINING COMPANY.
Write for Quotations



THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Speciality.

WRITE FOR QUOTATIONS.

:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of
B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block
from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors.

THE SANITARIUM BANFF, N.W.T.

Special apartments for invalids. Bath houses
in connection and a staff of male and female at-
tendants. The best of accommodation for Travel-
ers. Rates, \$2.00 and \$2.50.

E. G. BRETT, J. HASTIE,
Medical Director Prop.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial
Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel - MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly
first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

Jas. O'CONNOR, Prop. FRED. SPRADO, Mgr.

It is well-known

That successful Doctors read all the latest
medical books and papers and go abroad
occasionally to study. Successful lawyers
read legal publications to learn the latest
legal decisions and points constantly crop-
ping up. Teachers, clergymen, druggists,
architects, all read the publication issued in
the interests of their profession. They
must do so to keep up with the times.

The same applies to grocers and general
merchants. They must not only read the
best papers published in their interests but
must also watch the advertisements closely.
There they learn the rise and fall in prices ;
latest trade news and methods of buying,
handling and selling goods, so that they
may make the greatest profit. A doctor
reads much that he already knows, so does
a lawyer. So does a number of any of the
other professions. So will a merchant. It
is often the issue of the paper he misses that
is worth dollars to him. His best and safest
policy, therefore, is to subscribe for his
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The only exclusively grocery and general
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Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade
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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1899, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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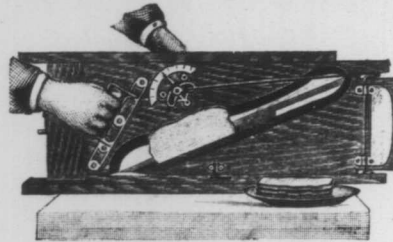


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HARD DRIED BEEF,
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GOLD MEDAL, PARIS, 1878.

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*Is Absolutely Pure
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