

# THE COMMERCIAL

FINANCE AND INSURANCE REPORT

Subscription, \$2.00 per Annum in Advance.

Established 1882

Published Weekly.

Vol. 20

WINNIPEG, CANADA OCTOBER 12, 1901.

No. 6

## Moore's Stratheona Hot Blast



Cast top, wood, air tight; steel top, wood, air tight; patent corrugated linings, used in all Moore air tight stoves. We have in stock at Winnipeg the most complete and up-to-date line of Air Tights on the market to-day.

Send for Catalogue and prices before purchasing.

**MERRICK, ANDERSON & CO.**  
WINNIPEG, MANITOBA.

## FLOUR

HIGHEST AWARDS at home and abroad:

WINNIPEG EXHIBITION, PARIS EXPOSITION.

HUDSON'S BAY COMPANY



INCORPORATED AD 1870

The flour manufactured by the Hudson's Bay Company has received the Grand Prize at the Paris Exhibition and the highest awards at the Winnipeg Industrial Exhibition. All the flour made by the Company is from specially selected wheat.

**HUDSON'S BAY CO'Y**

MANUFACTURERS OF

**Denim Pants,  
Overalls,  
Shirts  
and Smocks**

of all descriptions.

Mail Orders receive Prompt Attention.

**Emerson & Hague**

WINNIPEG

**CODVILLE & CO.**  
Wholesale Grocers.



—Packers of—

**CELEBRATED GOLD STANDARD TEAS**  
Coffee, Baking Powder and Spices.

**DANNATYNE AVE. E., WINNIPEG**  
Branches: BRANDON and CALGARY.

**BROMLEY & CO.**



Tents  
Awnings; and  
Mattress  
Factory

Cor. Princess and Alexander St., Winnipeg

**For Export  
Senega Root**

**J. McLEOD HOLIDAY**  
178 McDermott Street,  
WINNIPEG

Write for quotations.

For . .

**Fall and Winter  
Footwear**

Send us your orders

Our Stock is large in leather goods, fannel lined felt boots, mitts, moccasins, overshoes and rubbers. Everything required in the shoe line.  
Letter orders receive prompt and careful attention.

**THOS. RYAN**

WHOLESALE BOOTS AND SHOES

WINNIPEG

## Granby Rubbers



WEAR LIKE IRON



We can fill your orders without delay.

Send for catalogue.

**THE JAMES HOLDEN CO. Ltd.**  
WINNIPEG.

## The Preserving Season

Is now on. Send us your orders for FRUIT; they shall receive prompt attention.

Highest price paid for Butter and Eggs

**LOCK BROS. & CO.**

WINNIPEG Wholesale Fruit  
RAT PORTAGE and Produce

## Comforters

A full stock on hand in all lines in cotton and down comforters at prices which give you a good profit.

## Window Shades

Our line to retail at 40c makes customers for you. See samples with our travellers. Orders shipped same day as received.

**THE GAULT  
BROS. CO. Ltd.**

Importers and  
Manufacturers

MONTRÉAL WINNIPEG VANCOUVER

## When a Customer

Asks you for a certain article you don't have in stock, you're missing the opportunity to make a sale. You're sure to be asked for

## SOFA CUSHIONS

And now's the time to get them. We have them in 20, 22 and 24 inches. They are covered with best quality

## FANCY ART SATÉEN

with wide frill and filled with pure down.

Prices are small from \$1.75 up. Sit down and order a few of the different styles—NOW.

**R. J. WHITLA & CO. Ltd.**

Wholesale Dry Goods  
Corner McDermott and Arthur St.  
WINNIPEG

## THE RUBLEE FRUIT CO., Limited

Importers of .  
Foreign and Domestic  
Green and Dried  
Fruits, Nuts, Etc.

191 Banatyne Street, WINNIPEG, MAN.  
12th Street, BRANDON, MAN.

## THE BEST IS THE CHEAPEST

Our MANILLA and VIOLET  
**WRAPPING PAPERS**  
AND  
**PAPER BAGS**

ARE THE BEST IN THE MARKET.  
Same old lines improved in quality to keep up to date.

WHY NOT HAVE THE BEST ?

**McALLISTER & WATTS**  
43 Rorlie St., Winnipeg.  
East of Post Office.

WINNIPEG  
*Business College*  
Cor. Portage Ave. and Fort St.

## PREPARE

For the active duties of a business life by taking a course at the Winnipeg Business College. Annual catalogue sent free to any address.

G. W. DONALD, Secretary.

## Chicago Hide Market.

# ALTHOUGH

We are advertising the **BUTTER, EGG** and **CHEESE** Branch of our Winnipeg business for sale, we wish to say to our very large number of shippers throughout Manitoba, who entrust their consignments to us, that their shipments will have our usual prompt attention.

Further; we will give you due notice as soon as any definite change is made, so you will know to whom you are shipping your produce. Meantime, we require, and can handle promptly, all the Butter, Eggs, Cheese and Poultry, you can possibly send us.

Settlements made promptly 1st and 15th of each month.

## J. Y. GRIFFIN & CO.

Pork Packers and Commission Merchants  
WINNIPEG

# WINTER APPLES

WE have 2500 bbls. choice winter apples, well assorted varieties, 65 per cent colored, that we are prepared to guarantee quality of and offer to the trade, subject to being unsold, at \$3.50 F.O.B. Ontario. Cars are now rolling and can divert you one or more almost any time on advice by either wire or letter. So soon as the 2500 bbls. are exhausted our price will be advanced to \$4.00 per bbl.

## R. A. ROGERS & COMPANY Ltd.

WINNIPEG

F. D. ROG, President

R. ABERNETHY, Vice-President

T. F. PATERSON, Sec.-Treas.

# The Canadian Pacific Lumber Company Limited



MANAGER

PORT MOODY, B.C.

CAPACITY: LUMBER—60,000 feet per day; LATH—20,000; SHINGLES—120,000.

We have the largest dry kiln capacity of any mill in B.C.; also the largest amount of sheds, and we are well stocked with Manitoba lumber. We have seven planers and are prepared to ship promptly. We understand the requirements of Manitoba dealers. Send to us for your next car. F. V. TOWN, and JAMES MAYHOOD, Salesmen.

Manufacturers of all Classes of  
British Columbia

**LUMBER, LATH,  
SHINGLES,  
MOULDINGS, Etc.**

The competition among the buyers of hides in the country has been sharp this week says Hide and Leather. Following to the fact that many of the dealers have contracts to fill and at now scouring the country to obtain supplies. The deliveries have been mostly on these sales. But little business has been transacted here and the supplies of hides were not here and prices were marked up to 1/4 for buff. This week was obtained for one car of the No 2 going at 1c less. Heavy cows are firm and wanted; a slight advance is asked. California hares sold higher. Prices have again advanced in Europe for light skins 8 per cent. The demand for calfskin leather is good at an advance of 1c per foot; side leather about 1/2c higher. General trade improving.

No. 1 heavy native steers, 60 lbs and over, free of grubs and brands, have recently sold at 11c; No. 2 1c less. The advance in packer steers to 12 1/2c has caused dealers to ask more money for their next offerings. In absence of sales we quote the market firm at 11c to 11 1/2c for a regular selection. No. 2, 10 to 10 1/2c.

No. 1 heavy cows, 60 lbs and over, free of grubs and brands, in good car, at 10c; No. 2, 9c. Three cars were shipped out this week. Owing to the advance in buff dealers have marked up heavy cows to 10 1/2c; No. 2, 7c. This price is for regular selection, 7c and over.

Branded Cows and Steers. Country receipts are selling from 8 to 10 1/2c flat, occasionally a car or two of western packer take off in extra condition or of brand, running well to steers, are offered which sell from 1/2 to 1c per lb higher. Several cars were reported shipped out on basis of 10 1/2 flat, averaging around 60 lbs.

No. 1 buffs, 40 to 60 lbs., free of grubs and brands, are closely sold up on a basis of 9 1/2 to 9 3/4c for No. 1. These sales were made some time ago which are now being delivered. One buyer claims he has hides yet coming at 8 1/2c. On new business buffs can not be purchased at less than 9 1/2c, and but very few in the market at this price. Sale, one car at 9 1/2 and 8 1/2c.

No. 1 extremes, 25 to 40 lbs., free of grubs and brands, are selling at 10 1/2c. No. 2, 8 1/2c. Several cars are being shipped out at the above prices. The demand is quite urgent. Tanners are in want of this class of hides which at the present time are reported scarce.

Bulls in good demand; all weights selling at 1c flat, branded about 1/2c per lb. less. The market is closed, cleaned up.

No. 1 country calfskins, 8 to 15 lbs., are in good inquiry. A few cars have been shipped out at 11 1/2c. No. 2, 10c. Dealers generally asking higher prices; offerings are rather moderate.

No. 1 city calfskins and outside skins 8 to 12 lbs., have scored an advance this week. It is reported sales have been made at 12 1/2c, with 12c now asked. No. 2 at 1 1/2c per lb. less. The advance of 8 per cent in Paris, France, at the auction sale of this week in the principal causes higher prices here.

Deacons are closely picked up, skins weighing from 7 to 8 lbs., are taken off, commanding 2 1/2c; under 7 lbs., 2 1/2c. Market very firm.

No. 1 kips, 15 to 25 lbs., are selling at 10 to 10 1/2c; latter price for skins which run well for soles. No. 2, 1 1/2c per lb. less. Several lots less than a car have been shipped out. Market is considered strong.

Stunks continue to sell at 25 to 26c; packers, 50 to 55c. Very few in the market.

The best apple crop in Ontario this season, in the opinion of Alex. McNeil, Dominion fruit inspector, will be found in the Georgian Bay district. McNeil says, however, that even there the yield is much below the average.

The returns of navigation through the Suez canal for the four weeks ending September 6 show a total of 29 vessels, with an aggregate tonnage of 808,000. British vessels numbered 153, Germany came next with 26, France 19, Dutch 11, Russia 11, Austria 10, Italy 10, Belgium 10, Prussia 10, British tonnage 487,491, Germany 201,411, France 137,541, Italy 102,375, Russia 73,284, Austria 35,043 tons.

# THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in West-Canada, including that part of the fair west of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

## Twentieth Year of Publication.

ISSUED EVERY SATURDAY.

Subscriptions—Canada and the United States, \$2.00 per annum in advance, or \$2.50 when not so paid; other countries, \$2.50 in advance.

Changes for advertisements or stops should be in not later than Thursday morning.

Advertisements purporting to be news matter, or which profess to express the opinion of this journal, will not be inserted.

Office 219 McTearnet St. Telephone 221.  
D. W. BUCHANAN, Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the east region lying between Lake Superior and the Pacific coast than any other paper in Canada, and of weekly circulation in the east reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, OCTOBER 12, 1901.

## NEW FRUIT REGULATIONS.

The Northwestern Fruit Jobbers' Association, which includes the leading wholesale fruit handlers of Minneapolis and St. Paul, has adopted a new rule regarding allowances for claims on shipments of fruit. This rule applies to country customers largely, and is intended to correct some of the abuses which have grown up in the fruit trade. The wholesale fruit dealers claim that of late the retailers make a practice of refusing shortages on fruit in excess of what is actually secured, waiting until the fruit has been resold to customers before making their claim for shortages, thus compelling the wholesale dealers to allow the claim or involve themselves in a long dispute or legal controversy. The wholesale dealers decided, therefore, that they will allow no claims for shortages unless made with regard to specific detail within 24 hours after the receipt of the goods. This, it is claimed, will cause no hardship on retailers who are honest in their business methods, which, of course, includes the large proportion of those in the trade. "Traveling salesmen shall not have authority to make any settlements or claims for rebates, and shall not entertain any claims or receipts any of their employees without special instructions. All claims for allowances to be made in writing within 24 hours after receipt of goods, and it is specially requested that full particulars be given regarding the condition of the goods as: "Box of oranges received, containing fourteen bad oranges, for which I believe am justly entitled to a rebate of twenty cents."

We mention this action of the southern dealers for the reason that some such course will shortly have to be adopted for the regulations of the trade here. The wholesale trade in this city has some difficulties to contend with as those in Minneapolis and will watch with interest the results of this latest corrective measure. If it is considered similar action will be taken here.

## THE JUMP IN SENEGA.

Last week we noted a sharp advance in the price of senega root, amounting in all to about 11c per pound, which advance was put in force here by Minneapolis buyers,

The Winnipeg trade while ready to buy root at current quotations, have not fully agreed to the advisability of such a radical advance as this. Root is of course very scarce here owing to the weather for some weeks past having been unfavorable for digging, and there is not very much to buy at any price. It is the opinion of some in the trade though, that this extreme quotation would not hold if any quantity of root were to offer and country shippers would do well to remember this. All root on hand should be marketed promptly while the high price holds good. The year has been an off one so far as this market is concerned and high prices now mean found money to any person holding root. The dig has been so exceedingly light that it is safe to offer almost any price in order to clear up stocks available, and there is no danger of a glut being created by renewed digging.

## THE CATTLE TRADE.

By far the most important feature of business this week has been the

and at no time since the export shipments commenced have the numbers of cattle passing Winnipeg been up to last year's mark. The railway companies may be doing all that can be under existing circumstances to get the cattle out, but that all is evidently not enough, and a valuable industry is being seriously checked in consequence.

## Fur Trade in British Columbia.

The special correspondent of the New York Fur Trade Review at Victoria, contributes the following letter as the last issue of that publication: A local fur dealer who has just returned from the Klondike, in an interview given to your correspondent, says that Dawson City is the central market for a vast extent of fur-bearing country, comprising many thousands of square miles, stretching east and west from the Mackenzie basin to the coast range, and north and south from the Porcupine to the Hotholms. In this area fully a thousand men are engaged in hunting and trapping, exclusive of the Indians, and from Dawson, its fur output fully 40,000 peltries are annually exported to the great fur markets of London and New York. The industry in this

supply running short. She brought 704 skins to show for her season's work since last March. She sailed from here on March 12, for 600 skins of the British Columbia and Oregon coats, she started for 100 skins of the seals, whose seals were found to be plentiful, and gave her bearings before she started for the Behring sea, and then started for Ounahne to join the fleet going in to the Behring sea, where she was ordered there in August. She, however, only hunted for sixteen days in the Behring sea before she was obliged to return. The weather was bad in the Behring sea, and she did not gettings only 28 skins in the sea. She had no braced skins.

Several of the British Columbia seals before she was obliged to return in the Behring sea, the Arletis being sent on August 16, and when she was spoken later by a hunting the Bialeki, she reported 211 on August 21. The Penelope had 125 on August 15, and the Diana, Esterey, Annie R. Paina and Viva each had 80 on the 14th, and the Horvalls was spoken with 100.

Charles Brown says there are more seals to be seen in the Behring sea than last year, but they are very poor. One of the seals is of the fact that it was rather early in the season. The weather in the Behring sea was not so low as the greater part of the time. There is only one vessel patrolling the sea on behalf of the United States this year, the U. S. S. Manning, the Thetis and Bear, which were at Ounahne in the Behring sea, were preparing to go into the Behring sea, having gone further north, the Thetis to Cape Nome and the Bear to the Chukchi. The only British cruiser patrolling the sea was the H. M. S. Condon.

## The Royal Visit.

The accompanying illustration is a half-tone engraving from one of the best of the numerous photographs taken during the civic ceremonies in connection with the recent visit of the Duke and Duchess of Cornwall and York to this city. Although the engraving is a photo, the original of this engraving is so clear that the features of most of the persons on the platform are distinctly recognizable. The photo was taken by Geo. A. Lester, manager of the Keweenaw Land Company, and for press here, one of the cleverest artists in the city.

## Low Ocean Grain Freight Rates.

Commenting editorially on the wheat situation the Montreal Trade Bulletin in its issue of last Friday says: "The phenomenally low ocean freight rates from American ports have diverted some heavy lines of new Manitoba wheat from this port to Buffalo and from present appearances a very large proportion of the new crop will be moved via Buffalo and New York, which if rates had been any better would have come this way. Regarding this unfortunate condition of the ocean freight market, a writer that he never remembered it being in such a demoralized state as at the present time. He says that the possibility of improvement in the near future, and the strange part of it is, that exporters at present, although low rates, are not anxious to engage freight ahead of immediate shipment. The fact is that the platform at Buffalo across the Atlantic all summer for 5c per 100 lbs and I should like to know if you do not agree with me. Here at the same time admitted that Boston and New York were taking grain at 4c. It is not likely that the rates at London, and that at even these unprofitably low rates it was difficult to secure commercial rates. It is simply unique from the vessel-owners standpoint, and this in face of probably the lowest rates in the world. The United States and Canada ever before known."

It is reported from Tacoma, Wash., that in the boring of a well in a diamond city timber was discovered at a depth of 300 feet. Though it was in a fair state of preservation it was very dry and brittle. It is said to be one log six feet in diameter was cut through; the wood of it still held in place, and the timber was of the nature of its primitive toughness.



Receiving the Duke and Duchess of York at Winnipeg.

controversy between the cattle dealers of the West and the Canadian Pacific Railway Company over the transportation of cattle to Eastern markets. A full report of the case is given in another part of this issue together with the proceedings at the board of trade council meeting where the trouble was discussed. The cattle men claim that the trade is being ruined by slow and unsatisfactory shipping, and they are backed up by the Winnipeg board of trade. The Medicine Hat board which represents an important cattle section, has also endorsed the statements of the cattle men. The fact that those trade bodies have backed the complaints lends all the weight that is necessary to that side of the case. The Canadian Pacific officials on the other hand say, that the statements of the cattlemen are greatly exaggerated and in some cases incorrect. The officials of the company are at present collecting evidence to support their contention. Until both sides have been fully heard it will be difficult to properly decide as to the merits of these complaints, but in the meantime it is apparent that the movement of cattle have been very slow this year. The season opened late to begin with,

district alone yields yearly a revenue of nearly \$250,000. The season is now at hand when hunters and trappers are moving their outfits from Dawson to the various rivers and streams where they will winter, and almost daily they are leaving the Klondike capital for their long sojourn amid the great white alps. In most cases the work of reaching their destinations is of an intensely arduous nature, as they must pole their canoes up to the head of the softest streams, make long portages, and penetrate paths scarcely trodden. But these Yukon trappers are a chery lot, no hardships daunt them, and they derive a great satisfaction from their frequently achieve. In the Dawson market the outside prices govern sales. The dealer there say that the pelts in the Yukon are of better quality, though and command a better price than those caught in the Lower Yukon and on the Alaskan coast. The hair is softer, and has a more glossy appearance. The muskoxen are the most numerous in the Yukon district, and black fox the most valuable. The average value of the former produced every year and six or seven of the latter. The general run on most of the fur is from 2 to 1000 to 3000 each. Black fox is the most valuable, a good pelt bringing \$300, and muskrat is the least valuable, being worth only a few cents. The first of the Behring sea fleet returned home yesterday. "The Saucy Lass" (Captain Harry Brown) was obliged to return because of the foul



## West Selkirk.

The town of West Selkirk is situated on the banks of the Red river about twenty-three miles north of Winnipeg. It is from here that the large fishing trade of Lake Winnipeg is handled and it is this trade that forms the chief support of the town. A large number of river and lake craft of all sizes are employed and at times West Selkirk presents more the appearance of a seaport than of an inland town. Fishing stations are located at different points along the lake, from where the fish are brought by steamers to West Selkirk where they are frozen and then shipped in car lots to the United States. Whitefish form the principal catch but sturgeon and other kinds are also got. Considerable quantities of caviare are also shipped south each year, some 10,000 lbs. having been sent out this season. The fishing season this year ended about the first of July for whitefish, although a few are still being caught to supply the demand for fresh fish. The fish were very plentiful this year and the companies were able to get all they required earlier than usual.

There is also a good lumbering business here. Hooker & Co. have two mills, one on Lake Winnipeg and the other at this place, and W. Robinson also has a large mill at West Selkirk. The lumber is mostly shipped to some of the following:

West Selkirk has a good business representation including all branches of retail stores, newspapers, etc. J. P. Bowery opened a grocery last February. G. J. Sanders put in a stock of boots and shoes, and J. Moran took over the general store business of Rymer & Co.

bably would reach \$25,000,000 with each mill.

The gold going from Dawson represents the Klondike mines, lying within a radius of fifty miles from Dawson, and no other Yukon basin mine. In addition to the totals given in the foregoing for the three months and all other references to the same, shipments from other parts of the Yukon Territory, the name of the British possessors of the Yukon which will increase the territory's totals perhaps here if not hundreds of thousands. The two most important are the Stewart river districts, if the data were at hand, might show material additions to the total.

The prospects for the winter operations in the Klondike are good. Henderson creek, a short distance up the Yukon from Dawson, is the latest stream stamped. Fifty claims have been staked there and are recorded at Dawson by men who went from the vicinity of the town.

## Senega Still Higher.

Quotations for senega root in the New York market continue to advance, says the Oil, Paint and Drug Reporter, and very little root is obtainable on the spot, even at the prevailing high prices, which are higher than they have been since 1892, as the figures reprinted below will show:

Year.	High.	Low.	Year.	High.	Low.
1891	25	18	1897	25	21
1892	27 1/2	20	1898	25	22
1893	35	25	1899	35	25
1894	35	25	1900	35	25
1895	30	24	1901	30	24
1896	30	24	1902	30	24

The supply of the root in this market

the trouble and expense—knowing that he would eventually reap the benefit— sends him an experienced traveler who speaks the language, and carries with him catalogues and samples. The catalogue is in Portuguese or Spanish, the weights and measures are according to the metric system, and the prices quoted are in Portuguese currency. The traveler in question ascertains the tastes and prejudices of his prospective customers, and generally, comes to a thorough understanding with them; he further finds out as far as possible what, if anything, is being done by other competitors, and acts accordingly. The traveler is authorized by his principal partner to take orders on arrival at his destination, and to grant fair business credit, and he is certain to have previously made thorough enquiries as to the financial stability of those with whom he seeks to do business. The consequence is that he has no difficulty in obtaining satisfactory orders on his first visit, and he returns year after year to study after the requirements of his customers. These travelers do not come out with a view of doing business solely in Madeira, but from here they will probably go to Canada, and return to Funchal only to proceed on a similar mission to the Azores. Numbers of trade catalogues, lists of their tastefully and expensively bound up, are sent to this consulate during the course of the year, but it is a rare exception to find one in Portuguese or Spanish, or even still, to find the weights and measures given by the metric system, and in no instance have I seen a British catalogue in which the prices were quoted in Portuguese currency. Another thing before handing it over to the purchaser

the objection to give moderate credit, the usual way of doing business being to receive the bill of lading and agent of the conveying vessel, with instructions to collect the money before handing it over to the purchaser of the goods. Another, and by far the most important factor, in the substitution in Madeira of certain British-manufactured articles by goods of foreign origin, is the entire absence in Senega of the bill of lading and agent of the conveying vessel. For a very great number of years no British traveler has visited Madeira, and even the German travelers visit the island each year, continuing to take away fresh orders, and have I seen a British catalogue, but a time a British mission, into German channels.

## Spring Shoe Wear.

The question as to what shall be made for next spring has been practically settled, although there seems as yet to be some hesitation on the part of most manufacturers as to what place a good shoe shall be given. The majority of manufacturers are in favor of bringing tan shoes back to the place they have occupied in the past, but the majority are simply sending out samples, because customers demand them, and are not so sure of their own favor of the tan shoe. When they opened it so strenuously a year ago it was with a view to a shoe of smaller stock could be carried if black shoes alone were in demand. It has been proved, however, that such is not the case, as so many patent leathers were introduced to take the place of the tan shoe, and doing a few more of opinion seems to be that while conventional shoes will retain their popularity with a large portion of the trade, the tan shoe will be in demand, and the manufacturer will be in demand. The medium and coin toes will prevail. Many tops are receiving more consideration than in the past, several manufacturers sending out samples—Shoe and Leather Journal.

"All of you who never told a lie raise your hands," asked the teacher of a Sunday school class. "Please, ma'am," piped little Jimmie, "is it a lie if nobody finds it out?"—Ohio State Journal.

## Gold Shipments From Dawson.

Correspondence from Dawson under the date of the 25th of September, state that gold shipments from Dawson to the outside world for the three months of summer of this year reach the magnificent total of \$18,643,000. The shipments by months were as follows:

June	.....	\$5,248,000
July	.....	9,725,000
August	.....	3,670,000
Total	.....	\$18,643,000

The figures in the foregoing statement are from the gold commissioner's office. The government reports that the amount of gold shipped to the gold commissioner here in an export certificate, under penalty of a fine of \$1000, will exceed the export duty. All dust was weighed by the police previous to crossing the river for verification.

Together with the gold shipped out last May, before the export certificate requirement went into effect, and that which went over the river in the winter, it may be said that Dawson has shipped \$20,000,000 this year.

The month of September being the last month of the year when shipments by steamer are possible, before the river freezes, will be likely to furnish heavy consignments, perhaps two or three million dollars.

The results of the summer's cleanups may swell the total still more. The shortage of water until August and the many days of high water otherwise would have been big yields in June and July to suspend summer work. Rain, however, the creek operators materially in August, out of many of the hills and benches acrossed from lack of water.

Conservative estimates put the year's output at \$20,000,000. Some operators think it may push the \$25,000,000 mark hard. If all the dirt from the dumps could be washed, it prob-

## Manitoba Farm Homes—Buildings of Jas. Armstrong, Portage la Prairie

strows smaller day by day, and very little is obtainable at producing points. A few years ago the senega crop in Northern Minnesota, North Dakota and Manitoba amounted to some 300,000 and 400,000 pounds, but the production has been decreasing year by year as the ground has been plowed up, and the root to a considerable extent destroyed. It is estimated by a correspondent to this paper that the average annual crop of senega in some is something like 250,000 pounds, and that the consumption is increasing as the demand for it grows. The United States to China and Japan. The entire receipts of new root in the St. Paul and Minnesota districts this year do not exceed 35,000 pounds, and it is stated that only one dealer in the Northwest has a stock which is higher and the amount held by him is not so very large.

After a few weeks it will be too late to dig senega, and it is not likely that any quantity will be dug in the interim. Minnesota, of the same demand for labor at high wages in the harvest fields and the lumber regions. Our countrymen will find that when dealers and exporters attempt to secure supplies they will have to pay high prices, and they will find that not much grain can be obtained at any price. It also states that even if not more than a quarter of the usual amount is obtained, it will be at the highest prices ever known will prevail.

## Portugal (Madeira).

A consular report on the trade of Madeira for 1899 states that, but for one, there would have been a falling off in British trade with the island. Without doubt the bulk of it has gone to Germany, and in the case of cotton, the reason is this: In the first instance, the German merchant has for years previously made a close study of the local market. He has gone to

ent calf and kid. —Shoe and Leather Journal.

## Don't Worry Him.

It is generally known that the largest and busiest men in trade are most readily approached, and the name of the lesser 400. The greater the business capacity of the firm the more liberal you will find him in listening to a business proposition, providing, of course, that the person to be seen is "not too busy" on any given day. To approach him by the way of a messenger by through an outer and an inner door, a glass partition and wire cage, when word was returned "too busy" (the real fact of too busy, the party in question being the "too busy" would be the next victim he could visit his spite on).

The above scene happened in a fair sized factory whose credit apparently is good, else the drummer would not have attempted to sell him, or rather called at his place of business, but it is the prohibition of our scribbles that the office is dying of dead rat—too much red tape and too little business. The firm in question travel two men themselves, whose expenses go on from day to day. Do they ever contend that the same treatment to their own men would soon drive them to the wall? You increase your business by being affable and courteous; not grovel and flatter.

Don't be too busy to give the other fellow that is desirable waiting for an opportunity to get in, and to make moments of your time. His proposition may bring money and business to your factory.

An employer does not want to help a salesman do not want to help his own home, and is a bore in his own home. If you don't believe it, pick out a man and study his character. Dollars to doughnuts it's so.—Glovers' Review.

## Spring Foot Wear.

The question as to what shall be made for next spring has been practically settled, although there seems as yet to be some hesitation on the part of most manufacturers as to what place a good shoe shall be given. The majority of manufacturers are in favor of bringing tan shoes back to the place they have occupied in the past, but the majority are simply sending out samples, because customers demand them, and are not so sure of their own favor of the tan shoe. When they opened it so strenuously a year ago it was with a view to a shoe of smaller stock could be carried if black shoes alone were in demand. It has been proved, however, that such is not the case, as so many patent leathers were introduced to take the place of the tan shoe, and doing a few more of opinion seems to be that while conventional shoes will retain their popularity with a large portion of the trade, the tan shoe will be in demand, and the manufacturer will be in demand. The medium and coin toes will prevail. Many tops are receiving more consideration than in the past, several manufacturers sending out samples—Shoe and Leather Journal.

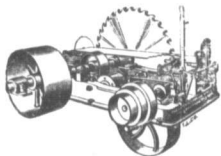
"All of you who never told a lie raise your hands," asked the teacher of a Sunday school class. "Please, ma'am," piped little Jimmie, "is it a lie if nobody finds it out?"—Ohio State Journal.

## Mr. Livemerchant:

It's you we want. THAT SORTING ORDER you left over till the crop was assured IS DUE NOW. Our travellers are on the road with some of THE BEST SELLERS YOU HAVE EVER SEEN in CLOTHING MADE TO WEAR and bring the wearer back to you again for his next outfit.

**DONALD FRASER & CO.**  
Manufacturers of Fine Clothing  
WHOLESALE

WINNIPEG—136 Princess Street  
MONTREAL—502 St. Paul Street

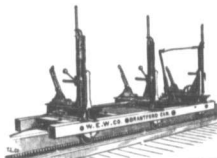


ENGINES AND BOILERS

**Waterous Engine Works Co**  
WINNIPEG, MAN. AND VANCOUVER, B.C.

## SAW MILL MACHINERY

Shingle Mills and Planers  
Eddgers and Trimmers



## THE STUART-ARBUTHNOT MACHINERY CO., LIMITED

SUCCESSORS TO  
STUART & HARPER

.. 764-766 Main Street, Winnipeg

HEAVY MACHINERY MERCHANTS  
ELECTRICIANS

Sole Agents for:

"Leonard's" Engines and Boilers, "Brown's" Automatic Engines, "Canton" Mining Fire and Boiler Feed Pumps, "Cameron" Steam Pumps, "Dodge" Wood Split Pulleys, "Beardmore's" Leather Belting, MacGregor, Gourlay & Co.'s Wood Working Machinery, Stratford Mill Building Co.'s system of complete Floor Mills.

LONDON Motors, Dynamoes and Elevators.  
PACKARD'S LAMPS, Transformers and Supplies.

# Hotel Leland

The Palace Family  
and Commercial Hotel

W. D. DOUGLAS  
Manager

City Hall Square, Winnipeg

RATES :  
\$2.00 to \$4.00  
PER DAY

SECOND TO NOTHING  
IN CANADA

SHIP YOUR

## SENEGA ROOT

— TO —

**FRANK LIGHTCAP**

Dealer in

**HIDES, PELTS, WOOL, ETC.**

Exporter of Raw Furs.

Highest market prices paid for consignment and returns made promptly.  
Write for circulars, containing Market Reports and latest prices.

172 174 KING ST., WINNIPEG.  
P. O. Box 464.

## THE W. E. SANFORD MF'G CO., LTD.

HAMILTON, ONT.

Wholesale

Clothing Manufacturers

Offices and sample rooms in the Sanford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.

Western representatives—H. Kite, W. Dunlop, Geo. Shaw, A. McAllister.

## Quality Price Fit Style

If you want

## HIGH CLASS CLOTHING

that has got QUALITY, PRICE, FIT and STYLE, wait and see our samples before placing your order for Spring, 1902.

Our representatives are now in the West and are showing the trade a complete range of High Class Clothing for Men, Boys and Children.

D. K. BOOK, Manitoba.  
R. BALMER, North West Territories.  
J. W. McMARTIN, British Columbia.

Sample Room 6 Sanford Block, Winnipeg

## McKENNA, THOMSON & Co.

423, 425, 427 St. James St., Montreal

MANUFACTURERS OF FINE READY-TO-WEAR CLOTHING

### JOHN W. PECK & CO.

MONTREAL WINNIPEG  
VANCOUVER

Manufacturers of

**Clothing  
Furs  
Shirts**

Dealers in  
**Men's Furnishings,  
Hats, Caps**

## Wholesale Fancy Goods

Toys, China,  
Smallwares,  
Perfumes, Toilet Soaps  
and  
Musical Instruments

All lines shown by our Representatives,  
now in stock.  
Letter orders receive prompt attention.

## J. L. MEIKLE & Co.

Port Arthur, Canada

# Excelsior Cement

Makes the strongest and most desirable walls and floors for buildings. Full descriptions.

**Manitoba No. 1 Hard Wall Plaster**—

Up-to-date Plaster for finishing walls. Made in Manitoba by

## THE MANITOBA UNION MINING CO. Ltd.

Office—214 Grain Exchange, Winnipeg

*An Advertisement in The Commercial is  
a Paying Investment.*

**THE GROCERY TRADE.**

**CUT IN SUGAR PRICES.**

A dispatch from San Francisco on Tuesday said: "Another aggressive move has been made by the American Sugar Refining Company in the campaign which it is now waging against the price of granulated sugar to all Missouri stocks, which was announced as 20c, has been increased by a reduction in the price of beet and cane sugar in all the States from Colorado to Texas. The reduction was announced by the Western Sugar Refining Co., which is allied with the American Sugar Refining Co. The cut amounts to 20 cents a hundred on best sugar, and 20 cents a hundred on cane sugar. Robert Oswald, vice-president of the American Beet Sugar Association, in speaking about the latest reduction, said: "It is a fact that the Western Sugar Refining company has made a decline of 20 cents per hundred on the same sugars and 30 cents per hundred on the best sugars. This makes the difference in their prices between cane granulated and beet granulated 29 points instead of 10 points as heretofore. The cut affects all markets from California to Colorado. We do not know of no change in the general sugar situation to account for it. Further than this, I do not care to discuss the matter at present." In order to discontinue further against beet sugar, the Western Sugar Refining Co. has announced that it will entertain no orders for granulated sugar which call for a 20-cent per centum advance. The reduction in prices has also affected Hong Kong sugar, of which there is a small supply in the market.

**THE BEAN MARKET.**

In spite of the reports that emanated from the west regarding the complete failure of the bean crop, it seems that after all, and prices have tumbled from \$1.15 to \$1.00. A fair crop has been secured, although one firm reports sales at \$1.50 in small lots. Another firm reports that the price of last season's beans at \$2.00 to \$2.10 and at the beginning of this week at \$1.75 and \$1.80, but as the market is selling at low prices, it will have to come down in their prices also. It should be remembered, however, there is no real shortage of beans on the market in any quantity. The market is in somewhat of an unsettled condition, which is the result of the late some time ago, and values will not be on a settled basis until buyers have secured their new crop supplies. The sale of two cars is reported at \$1.00 delivered in Quebec, and a car is offered in Montreal, Oct. 4.

**GROCERY TRADE NOTES.**

Tomatoes advanced 2½c per dozen in Ontario canvassing districts last week. Reports advanced 5c per pound in Montreal. The market is short.

The Ontario Cannery syndicate has raised the price of its extra quality corn, due, no doubt, to the short pack.

Lemons dropped 25 to 50c per box in Montreal last week. Supplies are liberal. Oregon is responsible for the decline.

Evaporated apples are now over 100 cents a higher price than last year, but they were three weeks ago. The output is expected to be very short.

Some sweet potatoes are in increasing supply in Montreal and last week dropped 25 cents a barrel. The quality is the best that has been seen in a number of years.

The Minneapolis market for apples took an easier turn last week and declined to 75c to 70c. Rescued apples were larger and of better quality. It is believed that while the crop of the Western States is short, that of the southern and southwestern States is large enough to offset this to some extent.

Since October opened the regular markets of this continent have manifested further weakness. A decline of 10 cents was noted in the week ending New York with prospects of still lower prices. It is reported that the cause of the declining market is a determined effort on the part of the American Sugar Refining Company to break the market.

Latest advices from abroad regarding the market on Jordan shelled almonds

shows an easier tendency. Prices opened at 39c to 42c for early shipment, and for the remainder of the market was somewhat limited. Recent advices, however, indicate that lower values will prevail.

Private cable advices from Greece report considerable firmness in the current market. A quotation of 10c for fine Amalias was spoken of, which, according to the market, is to be counted for by the fact of shipments to the various markets of the world. It is held by the market, and that the balance of a higher market later on.

The improved demand noted for Valencia second direct steamer but importers state that the volume of orders has not been as large as in former years up to the same date. Five of steels has sold at Montreal at a price equal to 5c; selected at 6c; and layers at 6½c.

As predicted in these columns a couple of weeks ago there has been an advance in the price of soap locally in consequence of the higher rates for raw materials and the higher cost of raw material. There has been a very stiff demand for the material, which enters into soap recently, on one ingredient the price being now fully 50 per cent higher than the market. The soaps are all 25c per box higher now than under old list, and it is predicted that a further advance will take place. Five box lots of Royal Crown, 100s and 12½s are now worth \$4.25 and 10s, \$3.50.

**Hardware Trade Notes.**

Prices of scythes have dropped 10 to 15c per cent. in the United States. Cut and wire nails are now in better supply and demand is not so pressing.

Steel game traps have been advanced 10 per cent. by United States manufacturers.

Prices of corn poppers have advanced their prices to correspond with the higher cost of raw material.

Coal scuttles have been advanced 20 per cent. by their makers. The reason is due to higher cost of their raw materials.

Latv yarn was advanced in the east last week ½c per lb., making it now 4½c in Ontario and Quebec. From Toronto reports also show a rise of ½c in the price of sisal rope and the change is marked in locally supplied.

In the hardware trade attention is beginning to turn to the holiday lines and a great deal of ordering has been and is being placed by merchants throughout the country. All kinds of silver and nickel plated ware, lamps, and household articles are in excellent demand.

Despite the strike which is estimated to have cost \$15,000,000, the United States mint carried \$38,500,000 net during the month of August, which is the largest profit of any single month since the month of July. The net earnings for the six months ending August 31 amounted to the enormous sum of \$30,000,000. The mint will be \$2,050,705 for sinking fund, \$7,000,000 for six months' interest and paying out for the same amount. The balance on hand is not less than \$12,325,712.

**THE DRY GOODS TRADE.**

**THE WOOLLEN INDUSTRY.**

T. A. Russell, secretary of the Canadian Manufacturers' Association, in a letter to the Toronto Globe, has given the following figures to show the increased imports of woollens, goods, etc. "In fact, although figures can hardly be brought forward as proof, it is a determined attempt to hold their trade during the last year the Canadian woolen mill cut in their production to too low a margin of profit, and in many cases they have not even been able to do so. It is absolutely proven by the government returns that the imports of woollens have increased in quantity, though the value remained the same, by obtaining the opinions of prominent woolen manufacturers.

"W. R. Brock said as follows: 'I am positively convinced that prices in

woollens, worsteds, knit goods, and all classes of woollen goods were 15 per cent. lower for the year ending June 30, 1904, than for the preceding year.'

"W. Wood, of Gordon, McKay & Co., stated: 'I am quite positive that the decrease in prices for the two fiscal years ending June 30, is at least 15 per cent, and in many cases the decrease in price is even greater.'

"W. Wood, of Gordon, McKay & Co., stated that in many lines the decrease was as much as 25 to 30 per cent. The main reason for a decrease in price was well within the mark. His conclusions are:

"1.—The importers have increased in value during the four years of the preferential tariff about \$2,670,000.

"2.—Wool-wool machinery capable of producing 42,700,000 worth of woollen goods has ceased to operate, and has thrown a corresponding number of men out of employment.

"3.—The imports of woollen goods increased 14½ per cent. in 1901 over the year 1900, as the result of the increase in the preferential tariff from 25 to 23-1/3 per cent.'

**DRY GOODS TRADE NOTES.**

The silk market is reported to be favorable to buyers.

Ribbons are being used in large quantities for the purpose of trimming fall and winter dresses. There is no preference so far as weave and width is concerned, but blacks and whites are the most popular colors.

White and gray cottons, sheetings and flannels are very scarce in the east at present, but the mills appear to be doing their best, and the goods are expected in stock before long. The imports of these goods in the markets is also good and the tone of the markets is firm.

Vulcanized anhydrous for skirts and suits show increased strength in United States markets. The demand for these goods is especially good. An advance was recently noted on the grade most commonly used. The imports of this grade are even at these advanced figures.

House supporters are selling well, there being a particularly good demand for the best grades in the front of the coast. Several new things have been placed on the market, but the old line has a rubber clasp. This clasp has a wedge of rubber which effectively protects the fabric of the stocking.

Toronto wholesale houses report business better this fall than ever before. The retail trade goods market is in excellent condition all round. There are no accumulations of stock anywhere in the markets, and demand is so good that mills can not keep pace with their orders. Canadian made goods are in excellent demand.

The market for linen goods shows remarkable strength. A feature of the trade in Eastern Canada at present is the demand for a higher class of linen goods than in previous years. The retail trade is not so much with little demand. Handkerchiefs for the Christmas trade are selling nicely. There is no accumulation and inaction appear to be going rather better than Swiss goods, but the latter are also meeting with a good demand.

**Boot and Shoe Trade Notes.**

The assets of the Wigham Shoe Company have been sold at public auction, the purchaser being Mr. Gaspar de Serres, accountant. The price offered was forty cents on the dollar, and the amount involved included a large stock in trade, and unfinished goods.

**THE LUMBER TRADE.**

**UNITED STATES PINE LUMBER MARKET.**

The yellow pine situation has given rise to a little uneasiness on the part of the market. It is thought the American Lumbermen's Association has not been reflected in prices at all and to but a small extent. The market is not so much with little demand. However, some of the white pine operators are apprehensive that their markets in geographical territory may be encroached upon somewhat by the southern wood, unless they were consent to a reduction in price. Some of the competitive grades which they are not disposed to do. The

demand for white pine has shown no let up. Orders and inquiries are increasing from country dealers and the price of white pine generally is strengthening. Stocks at both the mills and distributing centers continue small and of a quality which is not so good. It is a difficulty in getting orders calling for the upper grades filled with any sort of reasonable dispatch.

**THE IMPLEMENT TRADE.**

**SCALE OF IMPLEMENTS.**

The farmer and painstaking householder are well acquainted with implements and he sees to it that they are housed and properly cared for, when longer required in the cultivation of crops. His provident neighbor sometimes leaves his implements where they are used last, or about the premises, without shelter. Even the harrow or mowing machine is left in the field long as it has been used, subject to all kinds of weather and inevitable injury. The cost of repairs is necessarily increased in such neglect, and the period when a man's own skill is necessary is much shortened. The farmer is an important factor in farm economy. The farmer's implement is a serviceable to such an extent as to render in this direction.—Implement Age.

**IMPLEMENT TRADE NOTES.**

Hay presses have been in good demand lately with local dealers. The options held on United States grain elevators in connection with a proposal trial expired on October 1 without being taken up and the deal is closed.

The Implement Age in its last issue contains a biographical sketch and a list of the members of the United States president of the Western Rural Implement Dealers' Association of Manitoba, and of E. W. Rugg, its secretary.

The demand for fall lines is now rapidly dwindling away. The plow trade has been active and wagons have met with a decidedly active sale. It was not expected in the trade that the demand for fall lines would be so good this fall as there was so much threshing to be done that farmers have not had time to buy plows and wagons. There is every prospect of an active season's demand for sleighs and carriages, and the demand for plows is said that they are meeting with large orders and will be able to book all the business they are capable of doing. Snowfall and plenty of it will make things hum in this particular branch of the business. It is thought those outside of the business do not want to hear winter mentioned any more than the farmer.

Builders are engaged in figuring on the stone work in connection with the Brandon boiler twin factory, and it is the intention to proceed with the work immediately in order to get the building up before cold weather sets in. The main building is 200 feet long by 45 wide with a wing at one side for the engines and boilers. It will be of the best construction and will contain the machinery, other buildings will be necessary for storing fuel and raw material and by finished product.

**Dairy Trade Notes.**

Exports of butter and cheese from ports of Montreal and Portland, for Europe, for the week ending October 25, are 57416 lbs. of butter, 14372 packages. Last year in the corresponding week 55,765 lbs. of butter and 14,740 packages of butter were shipped. For the same week in 1899, 52,919 packages of butter were shipped.

The annual meeting of the Canadian Manufacturers' Association will take place at the Windsor hotel in Montreal, on Tuesday and Wednesday, Nov. 5th and 6th. Business will be transacted in the morning and afternoon of each day, when reports of the various committees will be read and the reports discussed relating to the development of the manufacturing industries of Canada. On the evening of the first day an open meeting will be held at which the president's address will be read. The meeting will be held in some hotel, at which the premier and other members of the Dominion government, and other leading public men will be present.

THE HIGHEST STANDARD OF EXCELLENCE

IN

3

Trade Winners



3

Trade Winners



3

Trade Winners

They delight and satisfy consumers For sale by all Winnipeg Wholesale Grocers.

**E. NICHOLSON**

WHOLESALE AGENT  
115 Bannatyne St. East, Winnipeg

THE IMPERIAL

FRUIT AND PRODUCE COY  
WHOLESALE

We handle all kinds of green fruits and are prepared to fill your orders for same promptly.

We also buy or handle on commission everything in the way of country produce at highest cash prices and lowest rates of commission.

Settlements made promptly.  
330 Elgin Avenue, Winnipeg.

If the system needs bracing, and the palate desires a delicious "liquid food," then test the contents of the "bottle" which is filled with that brilliant beverage known as

THE REFINED ALE

"Which sparkles like champagne," and is sold by all wine and liquor merchants and at all restaurants.

E. L. DREWRY Manufacturer and Importer, Winnipeg



Somerville  
Steam Marble and Granite Works

SOMERVILLE & CO., PROP.  
BRANDON, MAN.

Estimates given on every description of Monument, Headstone or Fence.

This monument, 27 feet 8 inches in height, manufactured of Manitoba granite, was erected by us in Brandon cemetery during 1890.

CANADA JUTE CO. LTD., MONTREAL

WHEAT  
BRAN  
SHORT  
POTATO



FLOUR  
JUTE  
AND  
COTTON

PRINTING A SPECIALTY

HESSIANS  
TWINES

Complete Stock Carried in Winnipeg Prompt Shipment

**E. NICHOLSON**, Agent, 115 Bannatyne St. E., Winnipeg

W. R. JOHNSTON & CO.

(Late Livingston, Johnston & Co.)

Wholesale Manufacturers

READY MADE Clothing

Corner Bay and Front Streets  
TORONTO

Western Representatives: A. W. LAMBLE & W. ARMSTRONG

WM. FERGUSON

WHOLESALE

Wines, Liquors and Cigars

8th STREET, BRANDON

SADLER & HAWORTH

Formerly Rollin, Sadler & Haworth

MANUFACTURERS OF

LEATHER BELTING

MONTREAL AND TORONTO

JOHN A. CARRUTHERS, Selling Agent,  
120 King street, Winnipeg, Man.

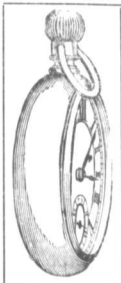


# Palatial Cigar

**OUR OWN BRAND**, specially manufactured for the McPherson Fruit Co., by one of the largest eastern manufacturers. Superior in quality to any cigar at the same price on the market, and guaranteed to maintain an even grade, price

## TO THE TRADE ONLY!

\$45.00 per thousand, and in order to introduce this brand throughout the West we will give with each order for one thousand cigars up to and until the end of 1901 a



## Special Premium

### GOLD-FILLED WATCH

with genuine Waltham movement, gold filled case, valued at \$20.00. This watch is guaranteed for 20 years, and our offer should not be confused with other premiums of worthless goods.

Our name is a guarantee of good faith and we pledge both watch and cigars to be equal to what we advertise.

Dealers who are not already customers will please forward Winnipeg references with their orders. Terms net 30 days.

## The McPherson Fruit Co.

493 MAIN ST., WINNIPEG

The lawyer for the prosecution had had the stolid-faced man on the witness stand for half an hour without getting a solitary reply that was favorable to his side. "What is your occupation?" finally demanded the attorney. "I am employed in a bureau of information," replied the stolid-faced man. Then the lawyer for the prosecution realized what he was up against, and gave up in despair.



Our travellers are now on the road showing an excellent range of spring and summer samples. Compare values before placing your orders.

### THOMAS RYAN

Wholesale Boots and Shoes

Corner of King and Bannatyne Sts.

## ACETYLENE

THE 20TH CENTURY LIGHT



The Ontario Double Generator made in all sizes from ten light up. Guaranteed to give satisfaction. Sold on trial Shaffer Burners for sale.

Northwest Acetylene Gas Co.  
812 Princess St., Winnipeg



The most popular Cigar in Western Canada. A satisfying, full, sound smoke. Your dealer sells it.

THOS. LEE, Prop.

## WESTERN CIGAR FACTORY, Winnipeg, Man.

## "Crescent" Steel Ware

Our other brands of Enamelled Ware:

"Premier," "Colonial," White, Blue and White "Star" Decorated.



TINWARE—Plain, Pieced, Pressed, Japanned and Lithographed. Galvanized Sheet Iron Ware, Copper Goods, etc.

The Thos. Davidson Manufacturing Co. Ltd.  
MONTREAL

## HUDSON BAY KNITTING CO.

Incorporated 1889

Corner Main and Market Streets, Winnipeg.

Manufacturers of

LEATHER CLOTHING AND CLOTHING SPECIALTIES.  
COMBINATION SWEATERS, PATENTED 1897.  
KUMFORT DOUBLE WRIST MITTS, PATENTED 1897.  
THE "HIGIT WRIST GLOVES," PATENT PENDING.  
HEAVY MITTS, GLOVES, HOSIERY.  
KUMFORT KNOT WRISTERS USED IN ALL OUR JACKETS.  
PATENTED 1898.  
SHEEP LINED COATS.

S. D. R. FERNIE, Selling Agent, P.O. Box 348

WINNIPEG, MAN.  
YARMOUTH, N.S.

## The Redding Shoe Mfg. Co.

Wholesale . . .  
**BOOTS and  
SHOES**

A boon to the merchants of Manitoba and the Northwest.

All solid, honest goods, at right prices.

When you can do your sorting at a day's notice.

No better goods in the market.  
Travellers are now out. See their samples.

P.O. BOX 753 TEL. 1347

SEND US YOUR ORDERS FOR

## Threshers' Supplies

We carry a full line.

**MARSHALL-WELLS CO.**  
WHOLESALE HARDWARE  
WINNIPEG

## Lime Juice

We have just received a consignment of LIME JUICE of rare quality, which we offer in barrels, or in pint and quart bottles at a figure that will make you money.

We have just what you want. Write for quotations.  
Order Early.

**The Martin, Bole & Wynne Co.**  
WHOLESALE DRUGGISTS  
P.O. Dr. over 146. WINNIPEG

## LYSAGHT'S BRANDS

"Queen's Head"—Best quality, best galvanizing.  
"Fleur de Lis"—Best quality, ordinary galvanizing.  
"Redcliffe"—Corrugating quality.  
"Orb"—Highest grade Corrugated Iron.

Each the leader in its grade.

**JOHN LYSAGHT, Limited, Makers, Bristol, England.**  
A. C. LESLIE & Co., Montreal, Managers Canadian Branch.

## Boots and Shoes and Maple Leaf Rubbers

Our Stock is now complete and mail orders will be shipped same day as received. An immense stock—of Felt Sox, and Felt Boots and Moccasins. We have two lines of Job Men's MOCCASINS, small eyelet, \$7.50 large eyelet, \$8.00. These lines are worth \$10.00. Remember we are headquarters for all kinds of MOCCASINS. Our travellers are now out showing spring samples. We are sole agents for J. A. M. Cote and the Maple Leaf Rubber Co.

## THE KILGOUR-RIMER CO. Ltd., Winnipeg

## A. CARRUTHERS & CO.

Dealers in and Exporters of

**Hides, Wool, Sheepskins,  
Tallow, Seneca Root  
and Raw Furs**

Liberal advances made on shipments against Bill Lading. Wool Sacks, Hhd. Boxes and Taps furnished on application.

Office and Warehouse: 130-132 King St.  
WINNIPEG, MAN.

## SENEGA ROOT

We are paying

**FORTY SEVEN CENTS PER POUND (47¢)**

Ship it in to us. Freight to St. Paul is only one and one-quarter cents. WE ARE HEADQUARTERS FOR SENEGA.

**D. BERGMAN & CO., St. Paul, Minn.**

## Snapz in Winter Footwear

We have purchased the entire stock of an Eastern felt factory at a bargain, and have placed these goods on the market here. We can offer warm winter footwear in Men's Women's and Children's Felt Shoes at a great reduction on regular prices while they last. The stock is first quality. A rare opportunity to stock felt goods.

**H. G. MIDDLETON & BRO. 139 ALBERT STREET**

Adjoining Leland Hotel. WINNIPEG

## S. Greenshields, Son & Co.

Wholesale . . . MONTREAL

**DRY GOODS  
MEN'S FURNISHINGS  
CARPETS, ETC.**

Winnipeg Sample Rooms:  
**412-414 McIntyre Block**  
Represented by—R. K. GALLAGHER  
G. M. NEWHER

## HODGSON, SUMNER & CO.

Importers of Domestic, British, French, German and American

**Dry Goods  
Men's  
Furnishings** SMALL WALES  
AND FANCY  
GOODS

**347 and 349 St. Paul Street  
Montreal**

Represented in the West by  
A. C. McLAUCHLAN, Box 336, Winnipeg.

## HICKS BROS. & Co.

TEA IMPORTERS

And Wholesale Dealers in  
Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Beaver and Buffalo Brand of Smoked Teas and Agents for Thos. Lipton's Package Teas for Manitoba, N. W. Territories and British Columbia.

244 Princess St., Winnipeg

## Winnipeg Grain Inspection.

During the week ending Oct. 7, there were inspected at Winnipeg and Emerson 1,394 cars of grain comprising the following cars:—

Wheat—No. 1 hard, 564 cars; No. 1 northern, 473 cars; No. 2 northern, 145 cars; No. 3 northern, 12 cars; rejected, No. 1, 7 cars; rejected, No. 2, 5 cars; no grade, 107 cars; condemned, 9 cars; total, 1,373 cars.

Oats—No. 1 white, 2 cars; No. 2 white, 4 cars; 2 mixed, 2 cars; no grade, 1 car; rejected, 1 car; feed, 8 cars.

Barley—3 extra, 1 car; No. 3, 1 car; no grade, 1 car.  
Flax—No. 2, 0 car.  
A year ago the total number of cars inspected was 150 of which 17 grade 1 hard wheat.

H. B. K. CO.

What has grown to be practically a new wholesale business in Winnipeg, has been established here by S. D. E. Fernie, western representative of the Hudson's Bay Knitting Co., of Montreal. About a year ago, Mr. Fernie put in a small jobbing stock here. This move proved so successful that the stock has been doubled this year and an entire flat in the Hutchings' block, Main street, is now occupied. Mr. Fernie remains in charge of the business here, and several travellers are on the road in the West with the samples. The Hudson's Bay Knitting Co. manufacture sturdy lines of warm clothing especially suitable for this climate, including mitts, gloves, sheepskin lined coats, moccasins, felt and fur lined shoes and slippers, etc.

There has been an advance of 1 cent per pound in sole leather at Toronto.





price, but as the market is but little more than a nominal one at present the bidding in the market is very erratic. Some root has changed hands here this week at 45¢ per pound. The general opinion in the market is however that if any quantity of root were to appear prices would slump. The prevailing wet season makes slight fluctuations impossible and unless it rains up there will be very little more root dug.

**LIVE STOCK.**  
**CATTLE**—The export cattle movement is being adversely affected by conditions which we review elsewhere in this issue. The movement is as free as shipping facilities will permit. Export steers rate steady at 31 to 32¢ per pound weighed off cars here. Butcher cuts range from \$2.35 to \$2.75 per hundredweight. There is no stocker business doing.

**SHEEP**—Choice mutton sheep are worth 4½ to 5¢ off cars, and lambs 7½¢.

**HOGS**—The market is firmer and as high as 67¢ and 7¢ is now being regularly quoted by packers for best weights off cars here.

**MILK COWS**—Supply is limited and there is not much demand. We quote \$39 to \$40 per head, according to grade.

**HORSES**—Work horses are fetching at the way from \$45 to \$200 each, according to weight and quality. Demand is good and the market is much firmer than it was some weeks ago.

#### Grain and Milling Notes.

Since our last issue there has been more enquiry for vessel room from Chicago to Buffalo and engagements have been made of over 1,000,000 bushels corn to that destination at 1.2, which is an advance of 1.8¢ over our previous quotations, and wheat has been taken at 1 1/2¢. The rates from Buffalo to New York have now advanced to 4¢ for wheat, 3.5¢ for corn and 2 1/2¢ for oats. Wheat has been engaged from Duluth to Montreal at 5¢ per bushel, from Chicago to Montreal at 4 1/2¢ to 4.6¢, and from Port William to Montreal at 5.3¢, with 6¢ for first half of this month's loading. Montreal Trade Bulletin, Oct. 4.

#### Grain and Milling Notes.

It is reported that an attempt was made by some unknown person to burn the Pincrore elevator at Cypress River.

On their return from the coast the local party visited Ogilvie's mill at Winnipeg, and were shown over the premises by General Manager Thompson.

Up to Wednesday, C. C. Castle, warehouse commissioner, had issued 900 licenses for elevators throughout the west. He has yet some thirty or forty applications for licenses on hand.

During the past month the Canadian Northern Railway has shipped from points along their lines something over 1,000 cars of wheat. This was sent over the Northern Pacific to Duluth.

General Manager Thompson, of Ogilvie's Milling Co., shipped a quantity of Ogilvie's Hungarian flour to His Highness the Duke of Cornwall and York on Thursday. It was addressed to the Duke on board H. M. S. "Cairn," Halifax.

S. Spink, chairman of the western grain standard board, stated this week that it was still undecided as to whether any meeting of the board would be held this year. Only two carloads of frosted wheat, according to Inspector Horn's report, has been found up to date. It is reported that frosted wheat has been found in the Territories, and this may mean that a meeting of the board will be held to decide on the grades for wheat so damaged.

The present strength in the market for coarse grains in Western Canada is to a large extent due to the partial failure of the corn crop in the Western States. With corn selling at present high prices it is difficult to keep the supply of feed and oats and barley are undoubtedly stronger in consequence. The situation in Great Britain renders it highly probable that there will be a good export demand for coarse feeds which lends additional strength to the market.

Among the largest private wire systems in the world is that of the Coo Commission Company, of Minneapolis, which has now under construction a wire from Minneapolis to Helena, Mont., which when completed

will give the firm over 5,000 miles of wires. Winnipeg is now connected with this system and Winnipeg will hereafter be afforded the latest quotations in grain and stocks as they are quoted on the New York, Chicago and Minneapolis markets. In the near future the company proposes carrying their wires continued to Brandon and Portage la Prairie. The company has secured premises in the Grand block, 435 Main street, Winnipeg.

#### A New Brick Machine.

A representative of The Commercial had the workings of the Keizer brick machine explained to him by the inventor, D. A. Keizer, C. E., of Winnipeg. Mr. Keizer has spent some 27 years studying the art of brick making and experimenting with a view to producing a machine which would turn out bricks in a more satisfactory manner than those at present in use. As a result of this he is now showing a machine which for simplicity, continuous motion and quality of work would appear to be about as perfect as it is possible to get. This machine has a guaranteed capacity of 200,000 pressed brick per day and under favorable conditions will put through 1,000 cubic yards of clay per day equal to over 400,000 bricks. It can make 24 different designs of brick at the same time, ranging from one-quarter inch to three inches in thickness and in size up to 30x9 inches and has a self-registering attachment which will record the number of bricks by thousands. This machine has a number of advantages over other makes, as for instance portable moulds are not used, the purpose of extracting the bricks from the moulds, the conveyors which carry the bricks from the machine direct to the kiln can be made to extend 1,000 feet from the machine if necessary and by this means the pressed brick can be carried to several kilns at the same time. These conveyors save the expense of handling the bricks separately and together with the device for pushing the bricks out of the moulds there is practically no loss by broken or poorly formed brick.

The Keizer brick machine and Manufacturing Co., Ltd., which controls this machine, has a brick yard at Middle Church about a mile from Winnipeg along the line of the West Selkirk branch of the C. P. R. They have a well equipped plant and the moulds are ready to start work next spring the wet weather this year having delayed them from getting it ready in time for this season's work. The clay is red and white, of a very good quality. This site for a brick yard has many advantages, chief among them

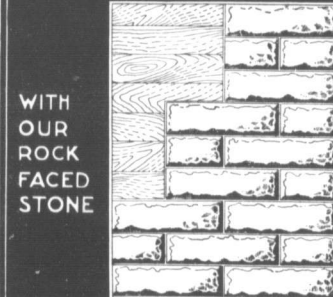
being the fact that the supply of wood for fuel can be brought from Lake Winnipeg during the summer season by water and can thus be laid down much more cheaply than by rail, while they can also bring it in by rail if necessary.

The company secured a provincial charter about six months ago and they are now offering some of the stock for sale. The object of placing this

stock on the market is for the purpose of establishing a machine shop to manufacture the brick machine. Later on it is the intention to develop into a fully equipped foundry for the manufacture of all kinds of machinery. It has not been decided yet whether this shop will be located at Winnipeg or on the company's property at Middle Church as that will depend upon the wishes of the shareholders.

## COVER YOUR BUILDINGS

**WITH OUR ROCK FACED STONE**



**IT COSTS VERY LITTLE**

It is a steel siding, either galvanized or painted—in great demand for new structures as well as for improving old ones. It can be readily applied, makes a most attractive looking finish, and also gives fire, cold and damp-proof protection. Fulllest information, if you wish, . . .

**The Metallic Roofing Co.,**  
Manufacturers, LIMITED **TORONTO, Canada.**

**THOS. BLAIR, Selling Agent, 131 Bannatyne Ave., Winnipeg**

## LATHING RUBBERS

Our sorting stock is heavy and all orders will have immediate attention. Our discounts can be had on application. Send for illustrated catalogue. Every pair of BOSTON RUBBERS FULLY GUARANTEED.

## Felt Shoes, Moccasins, Sox

We can supply all grades of these goods at lowest prices. Prompt shipment always.

### FOR SPRING

If you inspect our spring samples of Leather Boots and Shoes now on the road, you will not doubt be satisfied that they are as strong a line as is being sold by any house in the trade. Winnipeg shipment. Saves Freight.

## ARTHUR CONGDON

Princess Street, Winnipeg.



Toronto Wholesale Trade.

Dry Goods—Quits a good Royal violet and low fairs brought in many buyers. Staple goods firm. ... Groceries—Demand firm and good. Tea firm. Currants very firm. Sugars unsteady. ... Hogs and hog products special to the Commercial.

Oats—New, No. 2 white oats are offering at 20c afloat.

Flour—Manitoba patent, \$4.10; Manitoba, straight, \$3.60 to \$3.80; straight rollers, \$3.40 to \$3.50; winter patents, \$3.75 to \$3.90. ... Hides—No. 1, 6 1/2 to 7c; No. 2, 5 1/2 to 6c; No. 3, 4 1/2 to 5c.

Chicago Board of Trade Prices

Chicago, Oct. 7.—Wheat, Oct. open 67 1/2, Dec. open 68 1/2, low 67 1/2, high 69 1/2. ... Corn, Oct. open 37 1/2, Dec. open 38 1/2, low 37 1/2, high 39 1/2. ... Pork, Jan. open 41 1/2, Dec. open 42 1/2.

Duluth, Oct. 8.—Wheat, Dec. open 67 1/2, low 67 1/2, high 69 1/2.

Duluth, Oct. 9.—Wheat, Dec. open 68 1/2, low 68 1/2, high 70 1/2. ... Duluth, Oct. 11.—Wheat, Dec. open 67 1/2, low 67 1/2, high 69 1/2.

Hogs and Hog Products.

Hogs and hog products special to the Commercial. Toronto, Oct. 12. Hogs are 25 to 50c lower. The slump in hogs has not, however, made any impression on values of products, as stocks are light and ... Hogs—Dressed, \$8.25 to \$8.50 per cwt.

Maple Syrup—5 1/2 to 7c per lb. in wood.

Maple Syrup—5 1/2 to 7c per lb. in wood; this, 5 1/2 to 6c for white sugar; 8c to 9c for good, and 7 to 7 1/2c for inferior. Hides—No. 1, 6 1/2 to 7c; No. 2, 5 1/2 to 6c; No. 3, 4 1/2 to 5c.

Chicago, Oct. 8.—Wheat, Dec. open 67 1/2, low 67 1/2, high 69 1/2.

Chicago, Oct. 8.—Wheat, Dec. open 67 1/2, low 67 1/2, high 69 1/2. ... Corn, Oct. open 37 1/2, Dec. open 38 1/2, low 37 1/2, high 39 1/2. ... Pork, Jan. open 41 1/2, Dec. open 42 1/2.

Winnipeg Option Market.

Winnipeg Option Market. Monday. Fort William wheat prices—1 northern: Opening . . . . . 63 1/2 64 1/2 65 1/2

Toronto Grain and Produce.

Special to the Commercial. Toronto, Oct. 12. Manitoba wheat is firmer. Other grain prices unchanged. Eggs are firmer. There is a shortage of low grade dairy butter here, and the market is weak at 12c. More poultry is offering and ... Wheat—New red and white wheat is worth 65c, middle freights, and old red wheat, Manitoba, wheat is worth 8c for No. 1 hard, grinding in transit, and 7c for No. 1, northern.

Montreal Live Stock Market.

Special to the Commercial. Montreal Oct. 8. Receipts of live stock at the East End abattoir on Monday were 600 cattle and 1,400 sheep and lambs. ... Receipts at the East End abattoir on Monday were 600 cattle and 1,400 sheep and lambs.

Chicago, Oct. 11.—Wheat, Oct. open 66 1/2, low 66 1/2, high 68 1/2.

Chicago, Oct. 11.—Wheat, Oct. open 66 1/2, low 66 1/2, high 68 1/2. ... Corn, Oct. open 37 1/2, Dec. open 38 1/2, low 37 1/2, high 39 1/2. ... Pork, Jan. open 41 1/2, Dec. open 42 1/2.

Winnipeg Option Market.

Winnipeg Option Market. Tuesday. Fort William wheat prices—1 northern: Opening . . . . . 63 1/2 64 1/2 65 1/2

Toronto Live Stock Market.

Special to the Commercial. Toronto, Oct. 9. Receipts at the East End abattoir on Tuesday were 75 carloads, including 1,511 cattle, 278 sheep and lambs, and 600 hogs. ... Receipts at the East End abattoir on Tuesday were 75 carloads, including 1,511 cattle, 278 sheep and lambs, and 600 hogs.

THURSDAY'S MARKETS.

Special to the Commercial. Montreal Oct. 11. Receipts at the East End abattoir on Wednesday included 500 cattle and 1,000 sheep and lambs. ... Receipts at the East End abattoir on Wednesday included 500 cattle and 1,000 sheep and lambs.

Chicago, Oct. 12.—December wheat opened at 69 1/2c and ranged from that

Chicago, Oct. 12.—December wheat opened at 69 1/2c and ranged from that price to 70 1/2c. Closing prices: Wheat—Oct. 69 1/2, Dec. 70 1/2; Corn—Oct. 37 1/2, Dec. 38 1/2; Pork—Oct. 41 1/2, Dec. 42 1/2.

Winnipeg Option Market.

Winnipeg Option Market. Thursday. Fort William wheat prices—1 northern: Opening . . . . . 63 1/2 64 1/2 65 1/2

Montreal Grain and Produce.

Special to the Commercial. Montreal, Oct. 12. There is dull and without indication of improvement. Butter is inactive. Wheat—No. 1 spring wheat, 75c; what, white, 74c; No. 2 red, 73 1/2c. Barley—54c for No. 2 afloat.

MANITOBA COUNTRY MARKETS.

The buying of wheat, which has been discontinued at country points, was previously announced to try and stop farmers from threshing damp grain, was resumed on Monday, of which it had a good effect, as it stopped the threshing of stock grain

Minneapolis Wheat.

Minneapolis, Oct. 7.—Wheat, Dec. opened 66 1/2, high 66 1/2, low 66 1/2, close 66 1/2. ... Minneapolis, Oct. 9.—Wheat, Dec. opened 67 1/2, high 67 1/2, low 67 1/2, close 67 1/2.

CATTLE SHIPPERS' DIFFICULTY.

The situation regarding the movement of cattle is much improved at the end of this week. The two large ones now satisfactory that matters are being moved to the railway company. There was a free movement of export cattle from the ranges this week, and heavy shipments are booked for next week.

Montreal Grain and Produce.

Special to the Commercial. Montreal, Oct. 12. There is dull and without indication of improvement. Butter is inactive. Wheat—No. 1 spring wheat, 75c; what, white, 74c; No. 2 red, 73 1/2c. Barley—54c for No. 2 afloat.

Duluth Wheat.

Duluth, Oct. 7.—Wheat, Dec. open 67 1/2, low 67 1/2, high 69 1/2. ... Duluth, Oct. 9.—Wheat, Dec. open 68 1/2, low 68 1/2, high 70 1/2.

It is reported that the New York Life Insurance Co., owing to the increase in its business in Canada intended to sub-

It is reported that the New York Life Insurance Co., owing to the increase in its business in Canada intended to subdivide its territory into a number of small branches.

WINNIPEG PRICES CURRENT

GROCERIES

Prices to retail dealers for ordinary lots, with usual discounts for cash or sight lots.

Table listing various grocery items such as canned goods, flour, sugar, and oils with their respective prices.

Dried Fruits

Table listing various dried fruits and nuts including raisins, prunes, figs, and almonds with their prices.

Teas

Table listing different types of tea such as China Black, Oolong, and Green tea with prices.

CURED MEATS, ETC.

Table listing various cured meats and products like ham, bacon, and sausage with prices.

DRUGS

Table listing various pharmaceuticals and chemicals such as opium, salicylic acid, and other drugs with prices.

PURE GOLD BAKING POWDER



Sure thing, can't keep it down, a real Cream Tarter article.

People want good things now, they can afford them.

This is no hard times land.

Good Profits for you!!!



PURE GOLD CO., Toronto

The Commercial Men.

T. H. Wardell, western representative of S. F. McKinnon & Co. was in the city this week.

W. S. Roush, senior western representative of John H. Bland & Co. was at his rooms in the McIntyre block this week.

was also in the city this week. Mr. Lindsay handles carpets alone and will make a trip through the west in the interest of this department of the business.

R. R. Gallagher and A. C. Russell, western representatives of S. Green-shield, Son & Co., Montreal, are now in their sample rooms, McIntyre block, Winnipeg.

J. H. Glass, senior, an old-time show man who has been doing in Manitoba since the seventies, arrived in the city this week.

of Quebec. He will do Manitoba, the Territories and British Columbia for this season. He has a very fine line of samples this season in furs, medium and low priced footwear.

WANTED - SEVERAL PERSONS OF character and good reputation in each state (one in the country required) to represent the National Life and Accident Insurance Co. in their respective states.



# LIST NOW OPEN

## FIRST ISSUE OF \$20,000

15 per cent Preferred Stock in lots of 200 shares AT PAR of \$1.00 each.

## SECOND ISSUE OF \$20,000

15 per cent Preferred Stock in lots of 1000 shares at 50c advance above par.

THIRD ISSUE of Preferred Stock reserved for further consideration.

# THE KEIZER BRICK MACHINE & MFG. CO. Ltd.

WINNIPEG, MANITOBA

Incorporated under and by virtue of The Manitoba Joint Stock Companies Act.

### BOARD OF DIRECTORS :

PRESIDENT AND GENERAL MANAGER, D. A. KEIZER  
 VICE PRESIDENT . . . . . GEO. LEARY      TREASURER . . . . . W. J. BOYD  
 CHAIRMAN OF AUDIT . . . . . J. W. HORNE      SECRETARY . . . . . C. J. BROWN  
 BANKERS—BANK OF NOVA SCOTIA, WINNIPEG

## CAPITAL STOCK, 200,000 SHARES OF \$1.00 EACH

### PREFERRED STOCK

This stock preferred as to Dividends of which there are	96,000 shares
Common Stock.....	104,000 "
	200,000 "

### COMMON STOCK

The common stock is to receive a dividend after the preferred stock has been paid 15 per cent on the face value of shares, and when the dividends shall reach above 15 per cent over the whole capital stock, preferred and common share all dividends equally.

### DIVIDENDS

\$13,400 are required to pay a dividend of 15 per cent on 96,000 shares.	
\$30,000 " " " " " " " " " " " "	200,000 "

The KEIZER BRICK MACHINE is guaranteed to make 200,000 PRESSED BRICK per day at a cost of \$2.50 per thousand in kiln, burnt, and allowing a clear profit of \$5.00 per thousand it requires:

2,680,000 brick to create a \$13,400.00 dividend.

6,000,000 " " " " " " " " " " " "

Or about THIRTY DAYS RUN.

The Company anticipates a run of 100 days per season, or 20,000,000 brick, and at a profit of \$5.00 per thousand, which equals \$100,000 per season, that is 50 per cent on the whole capital stock.

As per charter and assignment, the right to manufacture, use and sell the Keizer Brick Machine has been purchased from the Inventor, for common shares of the Company.

### CHARTER

(a) Permits the manufacture of the Keizer brick machine, and all other kinds of machinery, stoves, furnaces, and tools, either for use of the Company or for sale, and to sell or exchange the same.

(b) To build and erect foundries for casting the various parts of such machinery, stoves, furnaces and tools; and machine shops for constructing and completing the same, and to equip, operate and maintain such foundries and shops with the necessary machinery, implements and appliances and to carry on a general foundry business.

(c) To build and erect or acquire by other lawful means, all kinds of buildings, blocks and structures of every nature, either for the use of said Company, or for sale, lease or exchange, and to sell, lease or exchange the same.

(d) To manufacture brick for the use of the said Company, or for sale, and to sell or exchange the same.

(e) To carry on a general store business.

(f) To acquire by purchase or other lawful means any plot or plots of land for establishing brick yards or erecting any buildings thereon, and to sell or exchange the same.

**ATTENTION** is called to prices of brick in the City of Winnipeg:

COMMON BRICK sell to members of the Brick Association at \$8.10 per 1000.

IMPORTED PRESS BRICK range in prices from \$20.00 to \$50.00, according to quality and color.

In conclusion we are safe in counting upon large sales for the reason that the highly finished press brick made by the Keizer Brick Machine will take the place of common at the price of the latter.

Applications for stock may be made to

**Or D. A. KEIZER,**

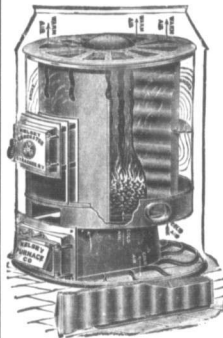
Pres. and Gen. Mgr., 400 Main St., Winnipeg. Telephone 857.

**HUNTER COOPER & CO.,**

308 McIntyre Block, Winnipeg.

# THE KELSEY WARM AIR GENERATOR

Patented



KELSEYS are endorsed by all the best known authorities on SANITARY warming and ventilating.

KELSEYS are unlike any other warming apparatus, but most closely allied to INDIRECT hot water or steam heating.

KELSEYS overcome the many well-known defects and short comings in all other warming and ventilating devices.

KELSEYS are most simple in construction, practicable, and easily managed.

KELSEYS have now been in use in Canada for five seasons. Users can tell with what results.

KELSEYS do the work with a large volume of mild, warm air, rather than a small quantity of dry, hot, super-heated air.

KELSEYS burn  $\frac{1}{2}$  less fuel than the ordinary furnace.

KELSEYS are undoubtedly the best that can be procured. Nothing can be better than the best.

KELSEYS were first made in 1889, since which time their sales have increased each and every year and to-day there are about 20,000 in use.

KELSEYS can be made to warm all rooms at all times no matter how the wind blows.

KELSEYS weigh twice as much as a hot air furnace with same size of fire-pot.

KELSEYS do not give you "THAT TIRED FEELING" every time you visit the cellar.

200 KELSEYS in successful operation west of Lake Superior.

IF INTERESTED, write for booklet.

## THE JAMES SMART M'FG CO. Ltd.

WINNIPEG, MAN.

SOLE MAKERS FOR CANADA

BROOKVILLE, ONT.

SPECIALLY MADE FOR FAMILY USE.



# OGILVIE'S FLOUR



ALWAYS ASK FOR OGILVIE'S.

## THE MUTUAL LIFE

Formerly . . . THE ONTARIO MUTUAL LIFE . . . OF CANADA

Is noted for its favorable rates, high dividends and honorable dealing. It is a Company of Policy-holders, by Policy-holders, for Policy-holders—and a "Policy to it Pays."

### BY WAY OF CONTRAST

Death and expense rate per 1,000 for last 10 years	22.27
5 Leading American Companies, average	18.37
5 Leading Canadian Companies, average	13.90
Interest earned on Assets last 10 years	4.93
5 Leading American Companies, average	5.01
5 Leading Canadian Companies, average	5.51
<b>The Mutual Life of Canada, average</b>	<b>5.51</b>

Winnipeg Branch—McIntyre Block.

P. D. MCKINNON, Prov. Mgr.

## WHEEL LOCK ENGINES

Ideal Engines, Gasoline Engines, Boilers, Pumps, Waterwheels, Oriental Machinery, Flour Mill Machinery, Woodworking Machinery, Wood Rim Split Pulleys, Iron Pulleys, Shafting, Bearings, Gear, Friction Clutch Pulleys, Safes and Vault Doors—made by Goldie McCallum Co., Ltd.

## THE BURRIDGE CO.

Office and War-house  
132 Princess Street, Winnipeg  
Telephone 1242

## Winter Overcoats



We have a large and well assorted stock of FALL and WINTER OVERCOATS READY MADE CLOTHING, GENTS' FURNISHINGS, and SMALL WARES. When in the city call and see our goods. They will satisfy you. Mail orders given prompt attention.

## EASTERN CLOTHING HOUSE

J. GENSER, Prop. - Winnipeg  
223 Alexander Ave.

## Great West Saddlery Co., Limited

WINNIPEG, MANITOBA

The Largest and Most Up-to-date Business Capital \$250,000 in Canada

Our saddles good, made of leather and wood.

Make riders stout with nice Smooth and bright, strong but light. Those made by the "G. W. S. Company."

Our harness best, that stands the test. However severe it be. Construction strong; never wrong. Those coming from the "G. W. S. Company."

Our collars you know; they fit just so. And their quality, you'll agree. Is no fake, like others make. For they're made by the "G. W. S. Company."

Our trunks and valises; the very best. They'll suit you to a tee. Handsome, neat and can't be best. Furnished only by the "G. W. S. Company."

Now dealers shrewd, please be advised: And to this factory flee. Their saddlery sells, you're treated well. By this wondrous "G. W. S. Company."

Send for our new and beautifully illustrated Catalogue and Price List—Free.

## Great West Saddlery Co., Ltd.

122 and 124 Market St. East.

WINNIPEG, MAN.

## J. S. LANGLOIS & CO.

Manufacturers of High-Class, Fine and Medium Grade

## BOOTS and SHOES

156 Charest Street

QUEBEC

Our representative for Manitoba, the Territories and British Columbia is Mr. J. H. GLASS, who will call upon you in due time.

# Matthews, Towers & Co.



**T**HE WANTS of the trade can be attended to by us to the very best advantage. Our stock comprises a very extensive assortment of the newest lines—nowhere else can be obtained better lines at better prices. Incidentally we might mention the following:

## SHIRTS

A select variety in spring lines of COLORED SHIRTS, OXFORDS, PERCALES, MADRAS and CORDS—all are carefully designed styles, correctly cut and perfectly finished, at prices that will delight you.

## UNDERWEAR

Underwear of the highest order of excellence in FLEECE LINED, SCOTCH KNIT, ALL-WOOL STRIPES—also nine varieties in winter and medium weights of the celebrated "WOLSEY" Underwear—All-wool, British manufacture, guaranteed positively unshrinkable, all sizes from 34 to 54 inch, in stock.

## HOSIERY

The variety of Hosiery now in our warehouse is at the height of perfection, and comprises assortments the trade are sure to be pleased with. We might mention particularly the famous COOL FEET HOSIERY—they are particularly desirable for your best trade.

## NECKWEAR

Our line contains latest specialties with newest fabrics and colorings and unique designs. They will prove rapid sellers and money-makers.

## UMBRELLAS

The 20th Century Umbrellas need no introduction to Canadian merchants—they have already attained an enviable reputation. We are prepared to execute your order for any quantity.

Mr. Matthews is now in the West with a full line of spring trade samples. Wait for him.

14 St. Helen Street,

Montreal, Que.

TRADE



MARK

Canada  
Horse  
Nail  
Company

Montreal

Established 1865.

## Horse Nails

with the "C" brand and our name on the box, have our absolute guarantee that every nail is perfect.

They are hot forged from the best Swedish Charcoal Steel Nail Rods, combining the best process and the best material known for making a horse nail.

They will wear longest, as they are the toughest, and drive easier than any other, by reason of their faultless design and perfect hardened points.

Every dealer in horse nails will find it to his advantage to sell our "C" brand in preference to any other, as they are the best known to the Farrier trade, and conceded by them whenever used, to be the most satisfactory nail to use.

They are to be obtained from nearly all the leading wholesale dealers in Canada. If you cannot get our "C" brand on order from them, do not accept substitutes, but apply direct to us.



ALL KINDS OF FRESH AND SALT FISH, SALT COD, SALT HERRING, RED HERRING, DIGBY CHICKS, MACKEREL, IN KITS, ETC.

Just in, consignment of Holland Herring in kits.

**W. J. GUEST**

FISH AND GAME MERCHANT.

602 Main St., Winnipeg

## SOURIS COAL

The best and cheapest fuel in the market.

Shipped direct from mines at Roche Percee to all points in Manitoba and the Territories.

**TAYLOR & SONS**

447 Main Street

P.O. Box 744

Winnipeg



by the company. Mr. MacInnes has not just arrived in town, but had not time to thoroughly investigate the matter. I have no official report to rely on for my information on the matter," said Mr. MacInnes, "and from the cattlemen's reports through the newspapers I find that their statements are general, and that a lot of them are incorrect. I will investigate the Whodden case, and will then make a complete report. As an instance, however, where the statements made by the Whodden agent, and those made by the case cited by Mr. J. T. Gordon. He states that at Swift Current he had a main lot of cattle killed, and that he was refused by the agent admittance to the stock yards to unload. It is well known by stockmen that at Swift Current stock yards are quarantined, and no stock could be admitted."

"Take another case. It was stated that a train load of cattle was delayed for seven hours at Regina to allow a freight to pass. There were just seven cars in this train, and the delay was for one hour and fifty-five minutes, and the stock was picked up by the through train."

"Now, we are every bit as anxious as the stockmen to get the cattle shipped out with as quick a dispatch as possible. It is absurd to think otherwise. Away back in the spring, with Mr. Howarth and Mr. Shaw, who was then our assistant general freight agent, I made a trip through the west, and it was found that the cattle were not going to be hard enough shipped as early as the previous year. The grass had not been such as to permit this. We foresaw trouble then in shipping the cattle out, because it was anticipated that the stockmen would allow them to get bunched up in large numbers late in the season. We wrote to Mr. W. H. Miles, our agent in the stock district, as early as June, asking him to notify the stockmen that it would greatly facilitate matters if they would regulate their shipments so as to have them uniform all through the shipping season. We were anxious to do all in our power to avoid any trouble, and if the stockmen had done as we wanted there would now be no complaint. We are not short of cars, and never have been this season, but it is a state of affairs, exaggerated I am sure, but one that was brought about by the condition of the cattle, and by the stockmen not following our directions."

"To show you, for example, how the movement this year, from June 1 up to Aug. 1 compares with the previous year, you can see our figures. In 1909 from Jan. 1 to Aug. 3, the shipments were 10,000 head, for that period of this year the shipments have been 6,000 head. However, I intend to make a complete reply, when I am sure that an understanding of the true facts of the question will be shown."

#### Winnipeg and Western Canada.

(From Bradstreet, New York.)

A special to the New York Tribune suggests that there is good reason to justify the hopes that are entertained concerning it. Indeed, it is being so already. It is a natural monopolist of a great territory of inexhaustible fertility. It is not only the greatest grain market in Canada, but one of the greatest in the world. At present the grain storage capacity of Western Canada, of which Winnipeg is the most important point, is 22,000,000 bushels. The daily milling capacity of Winnipeg is about 11,000 barrels, while its export of grain is already enormous and is increasing every year. In the territory contiguous to Winnipeg Canada has a land to offer the new settler which in all probability can be beaten nowhere in productivity and general desirability. Indeed, Canadians themselves are very little about these growing and prosperous provinces of Manitoba, Assiniboia, Alberta and British Columbia, and still less about the unpopulated territories lying north of them, namely Saskatchewan, with an area of 114,000 square miles; Athabasca, with an area of 108,300 square miles; Mackenzie, with an area of 92,000 square miles; and Keewatin, with an area of 70,000 square miles. The popular myth that these territories are semi-arid in temperature is absurdly erroneous. A great part of the area under wheat and other lands that are now known, besides being rich in minerals and admirably fitted for cattle raising, on account of its fine quality and abundance of

the grass. Of all this great stretch of territory east of British Columbia Winnipeg is the metropolis and trade centre—the "Heart City of Canada." In 1870, when Wolsley went there from Fort William, it was known as "The City of the Living and the Dead souls." In 1874 it had risen to 3,000, and in 1885 to 22,515. Since the census of 1881 its percentage of gain has been 98, and the census just completed gives it a population of 42,336. It is situated at the junction of the Red and Assiniboine rivers, almost midway between the Atlantic and Pacific, forty miles south of Lake Winnipeg and sixty miles north of the international boundary line. Ten main branch lines of railway radiate from it. Its business houses are large and handsome, and electric car lines traverse its streets.

#### C.P.R. Time Card Changes.

The new winter time bill of the C. P. R. to go into effect at 24:01 Sunday, Oct. 13, has been fully completed. Following is a synopsis of the leading changes affecting Winnipeg: Transcontinental express week-end arrives in Winnipeg at 10:15, leaves at 10:30; east bound arrives at 11:30, leaves 12 o'clock. Brandon local—Leaves 1:30, arrives Brandon, 12:30; leaves Brandon, 12:30, arrives in Winnipeg 22:30. Souris section—Leaves Winnipeg 10:55, arrives at Souris 6:30; leaves Souris 7:30, arrives Winnipeg 13:15. Great Northern—Train from the south arrives in Winnipeg 13:35, leaves 14:10. Pembina train—Leaves Winnipeg daily at 8:20, arrives Nipawin 17:30 on Monday, Wednesday, Thursday and Friday, and at Wascada on Tuesday and Friday, arrives in Winnipeg at 15:45.

Minnesota section leaves Portage la Prairie at 9:50, arrives at Minnedosa 13:20, leaves Minnedosa on Monday and Friday for Yorkton, reaching there at 21 o'clock, and on Wednesday a mixed train from Birtle to Yorkton, returning leaves Yorkton at 8:55 Tuesday and Saturday, arriving at Minnedosa at 16:10 from where the train runs daily to connect with Brandon local at Portage la Prairie.

Estevan section—Train runs from Alameda to Brandon daily and on Tuesday, Thursday and Friday, returning alternate days. Pipestone section—Train to Arooka from Winnipeg, leaving Wednesday and Friday, returning alternate days. Wellwood section—Train runs from Brandon to Winnipeg, leaving Monday, Wednesday and Friday, returning alternate days.

Winnipeg Beach train on West Selkirk branch leaves Monday, Wednesday and Friday, returning Tuesday, Thursday and Saturday, arriving in Winnipeg at 10 a. m. and leaving at 18:20. Tuleon branch—Train leaves Tuesday, Thursday and Saturday, returning same days, leaving at 12:20 and arriving at 18:20. Emerson branch—Train leaves Monday, Wednesday, and Friday, at 7:30, returning at 17:10. Lac du Bonnet branch—Train leaves Winnipeg 7:30, returns 18:00 on Thursday.

Rat Portage local—Train leaves Winnipeg 9 o'clock, returning at 18 o'clock.

#### Industrial Progress in Hungary.

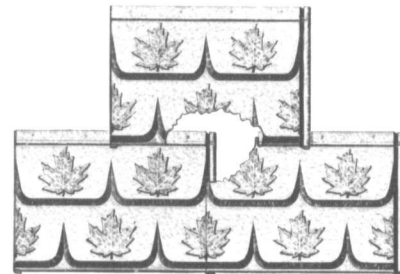
Hungary is generally regarded as distinctly an agricultural country, and such it has been; but its industrial complexion is changing. For the past decade strenuous and successful efforts have been put forth to establish factories, with the ultimate commercial independence of the country as an object. There is a possibility of the revocation of the Ausgleich, and whose terms the products of Austria and Hungary favors the imposition of duties upon the products of Austria, as well as of other countries, as soon as she shall have initiated sufficient manufacturing enterprises to ensure some degree of industrial independence. These subsidized are of every conceivable class—clothing, furniture, paper goods, sheet-iron articles, machinery, and so on. In connection with the new flourishing industry there is a corresponding market for flour bags and sacks, as the Austrian Jute shipping and weaving trust has raised the price of these articles, so that, in spite of the im-

port duty on the foreign bags, large numbers of sacks have come in from Germany. Agricultural associations exist in all districts in Hungary, and purchase sacks, implements, etc., for their members. These associations have a central representation at Budapest, entitled the "Landesagriculturverein—United States Consular Report."

WANTED—SEVERAL PERSONS OF character and good reputation in each state (one in this county required) to represent and advertise our established window display house of solid flannel-stand. Salary \$1800 weekly, with expenses added. Carry all payable in each case. References given from local offices. Wednesday direct, when necessary. References. Enclose self-addressed stamped envelope. Manager, 316 Caxton Building, Chicago.

## METAL SHINGLE AND SIDING CO. Ltd.

PRESTON, ONT.



SAFE LOCK SHINGLES. This cuts the locking device on all four sides.

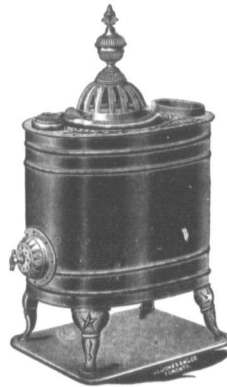
MANUFACTURERS OF

SAFE LOCK SHINGLES  
METALLIC CEILINGS  
METAL SIDING, &c.

For prices and full particulars apply to

W. G. McMAHON, 246 McDermott St., Winnipeg

## McClary's Famous "Air-Tights"



Have many imitators—none equal. Our lines comprise everything from the cheapest to the finest finish possible to produce. Have Anti-rust coated polished Sheet Steel Body, Heavy Sheet Steel Lining, and Cast-Iron Pipe Collar. Screw closing Damper shuts stove so tight that it is impossible for air to pass through unless desired.

New inner linings can be easily put in by removing top.

Screw Damper always keeps fire under perfect control. These are the only actual "AIR TIGHTS" made in Canada.

Dealers please write us for particulars, and we will put you in the way of making some money.

THE **McCLARY MANUF'NG CO.**  
183-185-187 Bannatyne Ave. E., Winnipeg

London Toronto Montreal Vancouver St. John, N.B.

### Railway and Traffic Matters.

The Canadian Northern Railway has adopted the 24-hour system in operating its trains.

It is stated that United States capitalists, including the Vanderbilts, have a scheme on foot to build another transcontinental road to compete with the C. P. R. The report comes from Sydney, Cape Breton, and does not command much attention.

Work on the two bridges over the Red River at Winnipeg is now nearly completed. The first of the piers to be constructed for the Canadian Northern Railway bridge running in to St. Boniface, and now for the C. P. R. The steel superstructure is going ahead rapidly on the bridge. Track laying commenced on the Forrest extension on the 3rd last with a track laying machine and a gang of seventy men. Grading on the forty-two miles is nearing completion, and every effort will be made to complete the track this season if possible. Hauls and other materials are arriving daily.

C. P. R. workmen have been starting from the cut-off near Ogilvie Mills, Winnipeg to the new bridge at Point Douglas. A grade ten feet high will be made and the work on the sub-way on Higgins street will begin soon. The new run-off from the property at present occupied by Arthur Hutchings as a garden.

Nearly one thousand men are employed on the construction of the Republic and Grand Forks railway, connecting Grand Forks with the well-known, Cripple River, mining camp. Already one-third of the grading has been completed and track-laying will be commenced shortly. The end of the present year will probably see the road in operation.

Duties and national rates continue to characterize the New York ocean freight market, where quotations are as follows: Liverpool, 30d; Newcastle, 1d; Leth, 25d; Montreal, 2s; Hamburg, 30 pips; Rotterdam, 35c; London, 10d; Bristol, 15d; Hull, 2d; Antwerp, 14d; Genoa, 10d; London, 2s; 10d; London, 10d; London, 10d.

It was stated in a Winnipeg daily paper this week that the C. P. R. elevators at Port William were nearly full of wheat and that the market was more than likely. The C. P. R. freight officials deny that there is any danger of a backward in the market. They say outside figures two million bushels of wheat in store, they claim that the total amount of wheat in grain and Port Arthur is about seven million bushels.

The Canadian Pacific Railway Company, in conjunction with the Rainy Navigation Company, that Portage, have made reductions in their rates from Winnipeg to points on Rainy River, Beaver Mills, Bonaventure, and Mine Centre, ranging from 7c cents to 20 cents per hundred, and are able to give the quickest service from Winnipeg to all points in the Rainy River, and Rainy Lake country.

The Canadian Northern Railway Company are now receiving freight for the Rainy River section of their road, running between Rainy River, formerly known as Portage Mills, and Port Frances, embracing Ironwood, Stratton, Barwick, Emo and La Verre. A large amount of freight for Rainy River points which heretofore has been shipped via the C. P. R. and H. E. N. Co. to Port Frances, will now go via the direct all rail route. The difference in the freight rate on merchandise to Port Frances ranges from 45c to 20c per 100 pounds in favor of the all rail route, on a first five classes of merchandise and there are corresponding reductions to other points.

President Cook, of the Duluth, Virginia and Rainy River road, says that never has he known a time when laboring men who so scarce. Four hundred laborers are all his company have been able to secure so far for construction work and they are securing far and wide for 500 more, offering steady work for two years. This line is expected to reach Koochiching about next fall, and when completed will tap immense timber limits and at the same time open a new direct line to the International border from Duluth.

### Export Fruit Shipments.

W. S. Stout, general superintendent of the Dominion Express Company, Toronto, was a guest at the Leland on his way to the Pacific coast, this week. While here, he impressed upon the company by the steady advance being made in Winnipeg's development and from all reports the fruit was keeping pace with the glowing predictions for its future made from time to time. His company is sharing in the success and had a splendid year's business. The Dominion Express Company was disappointed in doing everything possible in bringing in fruit at small expense to Manitoba from the eastern and western provinces. Much money has been spent in experimenting to secure the best possible car for this service. For some years the fresh air system had been adopted and while admitting of improvement was still superior to the refrigerator. The company would particularly like to see British Columbia fruit on the Manitoba market and every reasonable suggestion was cheerfully taken up.

### Stocking Western Lakes With Sporting Fish.

For some years past the members of Parliament for Western Canada have been impressing upon the Dominion government the necessity of stocking the lakes along the C. P. R. line and in other parts of British Columbia with a sporting fish. This resulted in a trial shipment of black bass being transported from eastern Ontario to the refrigerator of Mr. F. H. Cunningham, inspector of fish hatcheries for the Dominion, assisted by Mr. J. K. McFarlane, who has charge of the white fish hatchery at Sandwich on the Detroit river, and by Mr. J. K. McFarlane, who has charge of the bass pond situated on the Bay of Quinte. The shipment, consisting of thirty thousand black bass, contained about three thousand live black bass, left Ottawa on Tuesday, October 3, attached to the Imperial Limited. The car was filled up with seventeen barrels on each side, which contained from two to six bass according to size. Fresh water was taken on at St. Mary, Wis., White River and Port William, and the long distance between the latter place and Calgary, during which no fresh water could be obtained, was overcome by a patent device which enabled the same amount of water to be pumped out injury to the fish. This device consisted of forcing oxygen from a tank into the water, which was forced by a pump and then distributed through the various barrels by hose. It was found that the bass weighing from two to seven pounds could be carried successfully as just previous to reaching Banff four of the largest bass succumbed owing to lack of food. There was no loss of bass varying in size from two to six inches, and, in fact, out of three thousand bass which left Ottawa the whole loss did not exceed twenty-five. These bass were distributed at Strath Lake, at Banff for Devil's lake, and at Revelstoke for Christina lake, the balance being taken through to Victoria and deposited in the Columbia and Florence lakes.

There can hardly be any question as to the suitability of the water of the Territories and British Columbia for this species, as it is noticed that the water of the St. Marys water of Calgary and succeeding places was used a marked improvement in the fish became apparent when Vancouver was reached they were just as healthy and lively as when taken from their original water in Belleville.

The officer in charge of the trial shipment reports the trip as being a very hard one, as it necessitated constant attention night and day in case fish became apparent and when Vancouver was reached they were just as healthy and lively as when taken from their original water in Belleville.

November 28 has been proclaimed a day of public thanksgiving throughout Canada for the bountiful harvest and other temporal mercies of the year.

The Minnesota potato market weakened last week and there was a tendency to further lower prices. The carrot price at the end of the week was the per bushel.

## LEADING COMMERCIAL HOTELS

WINNIPEG

**HOTEL LELAND**  
Headquarters for commercial men.  
CITY HALL SQUARE.

DRYDEN, ONT.

**DRYDEN HOTEL**  
A. R. HUTCHINSON, Prop.  
Headquarters for commercial and mining men and the general public.

RAPID CITY

**QUEEN'S HOTEL**  
THOS. EVOY, Prop.  
Headquarters for commercial travelers. Free bus meets all trains.

BIRTLIE

**ROSSIGN HOTEL**  
B. FENWICK, Prop.  
Good accommodation; telephone connection with the general public; inside closet. Livery in connection.

YORKTON

**BALMORAL HOUSE**  
MCDUGALL BROS., Props.  
Good sample rooms and every accommodation for the general public. Heated by furnace and lighted by acetylene gas.

TREHERNE

**LELAND HOTEL**  
W. F. LEE, Prop.  
First-class accommodation for commercial travelers.

GLENBORO

**QUEEN'S HOTEL**  
M. E. NEVINS, Prop.  
Best hotel on the Glenboro branch. Three large and first-class sample rooms.

NAVINKA

**HOTEL LELAND**  
B. HALLOQUIST, Prop.  
First-class in every department. Sample rooms. Every convenience for the traveling public. Opposite C. P. R. depot.

DELOIRAIN

**PALACE HOTEL**  
LAIRD & McGARVEY, Props.  
New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

MACGREGOR, MAN.

**THE STANLEY HOUSE**  
E. WATSON, Prop.  
First-class accommodation for travelers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

ELKHORN

**HOTEL MANITOBA**  
W. J. DIXON, Prop.  
New building; new furnishings; furnace heating; acetylene gas. First-class. Large sample rooms.

FLEMING

**WINDSOR HOTEL**  
W. GEO. CLEVELY, Prop.  
New management. Rates \$1.25. Renovated and refurnished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

ROSTERN

**OCCIDENTAL HOTEL**  
H. A. McEWEN, Prop.  
New house. Up-to-date appointments.

PRINCE ALBERT

**PRINCE ALBERT HOTEL**  
DAVID POLLOCK, Prop.  
First-class accommodation. Good sample rooms for commercial men. Bus meets all trains.

RED DEER, ALTA.

**ALBERTA HOTEL**  
HEATHY & BINDLER, Props.  
C. and E. dining hall, good sample rooms and every accommodation for commercial travelers and the general public.

WETASKIWIN, ALTA.

**CRITERION HOTEL**  
F. M. HAMILTON, Proprietor.  
New buildings, newly furnished, hot and cold baths, heated by furnace and lighted with gas; good sample rooms.

STRATHCONA

**STRATHCONA HOUSE**  
W. H. SHEPPARD, Prop.  
First-class. Opposite depot.

EDMONTON

**ALBERTA HOTEL**  
JACKSON & GRIERSON, Proprietors.  
Sample rooms. Free bus. Livery in connection.

MACLEOD

**MACLEOD HOTEL**  
THOS. WILTON, Prop.  
Good sample rooms and every accommodation for commercial travelers and the general public. Rates \$2.00 per day. Bus to and from all trains.

PINCHER CREEK

**HOTEL ARLINGTON**  
MITCHELL & DOBBIE, Props.  
New building, new and commodious rooms, parlors, bathrooms and sleeping rooms. Newly furnished. Heated throughout by hot air; lighted by gas. Billiards in every room. Cuisine second-class. Music and the best stock of wines, liquors and cigars in Alberta. Cuisine second-class. Mgr. Michel Matton.

CHAMBRUK, B. C.

**CHAMBRUK HOTEL**  
JAS. RYAN, Prop.  
Large and convenient sample rooms. Good accommodation for commercial travelers. Rates \$2.00 a day.

REVELSTOKE, B. C.

**HOTEL VICTORIA**  
JOHN V. PERKS, Prop.  
Large and well lighted sample rooms. Hot air and electric light and bells in every room. Night girl room in connection for the convenience of guests arriving and departing by night trains.

NEW WESTMINSTER, B. C.

**HOTEL COLONIAL**  
J. E. INSLBY, Proprietor.  
Special attention given to commercial travelers. Charges moderate.

VANCOUVER

**HOTEL LELAND**  
R. DOWSWELL, PROPRIETOR.  
Refurnished and remodelled. Rates \$19 to \$2.00 per day. Long distance phone booth from the hotel. Room in connection with wharves. W. E. Grigor, Manager.

VICTORIA

**HOTEL VERNON**  
JAS. PATTERSON, Mgr.  
Headquarters for commercial and business men. Free bus and sample rooms.

KAMLOOPS

**GRAND PACIFIC HOTEL**  
P. A. BARNHART, Proprietor.  
The best hotel in Kamloops. Ample accommodation.

GREENWOOD, B. C.

**IMPERIAL HOTEL**  
GHAIHAN & PARRY, Proprietors.  
Headquarters for commercial travelers and all business men.

PHOENIX, B. C.

**THE HOTEL LELAND**  
B. C. Hotel Co., Ltd., B. TOMKINS, Mgr.  
Electric bells, electric lighting, furnace heated, finest liquors and cigars. Sample rooms.

**CANADIAN PACIFIC**

**CHEAP RATES**

— TO THE —

**Old Country,**

— THE —

**Pan-American  
Exhibition  
at Buffalo,**

— AND —

**Excursion Rates**

TO THE

**East and West,**

INCLUDING

**California, Japan  
and Australia.**

**First Class Sleeping Cars**

on All Trains to

**MONTREAL, TORONTO,  
VANCOUVER, SEATTLE.**

**TOURIST CARS TO**

**VANCOUVER, SEATTLE.**

— ON —

**Monday, Thursday and Saturday,**

AND FOR

**MONTREAL and BOSTON**

on Saturday.

**TORONTO . . . . .**

Monday and Thursday.

For full information apply to—

**Wm. STITT, C. E. McPHERSON,**

Asst. Gen. Pass. Agent. Gen. Pass. Agt.  
WINNIPEG.



**Round Trip  
Excursion  
Rates**

SOUTH,  
EAST, and  
WEST

Through California Tourist Car  
every Wednesday

OCEAN TICKETS TO ALL PORTS.

Trains arrive and depart from the Canadian Northern depot, Water street, Winnipeg, as follows:

Leaves Winnipeg daily at 1.45 p.m.  
Arrives Winnipeg daily at 1.30 p.m.

For information call on your nearest Canadian Northern Ticket Agent, or write

CHAS. S. FEE, G. P. & T. A., St. Paul.  
H. SWINFORD, G. A., Winnipeg.

**ATLANTIC STEAMSHIP LINES.**

ALLAN LINE— From Montreal.  
Corinthian . . . . . Oct. 12  
Patriot . . . . . Oct. 19  
BEAVER LINE— From Montreal.  
Lake Manitoba . . . . . Oct. 11  
Lake Ontario . . . . . Oct. 18

DOMINION LINE— From Portland.  
Vancouver . . . . . Oct. 12  
Dominion . . . . . Oct. 19

FRANCO-CANADIAN LINE— Montreal.  
Alouette . . . . . Oct. 17  
Garth Castle . . . . . Oct. 24

WHITE STAR LINE— From New York.  
Majestic . . . . . Oct. 9  
Oceanic . . . . . Oct. 16

CLYDE LINE— From New York.  
Umbria . . . . . Oct. 12  
Lucania . . . . . Oct. 19

CLYDE LINE— From Boston.  
Uttonia . . . . . Oct. 12  
Ivernia . . . . . Oct. 19

DOMINION LINE— From Boston.  
New England . . . . . Oct. 19  
Commonwealth . . . . . Oct. 9

ALLAN STATE— From New York.  
Mongolian . . . . . Oct. 23  
Nebraska . . . . . Oct. 9

ANCHOR LINE— From New York.  
City of Rome . . . . . Oct. 12  
Astoria . . . . . Oct. 19

Passengers ticketed through to all points in Great Britain and Ireland, and at specially low rates to all parts of the European Continent. Prepaid passage arranged from all points, apply to the nearest steamship or railway ticket agent, or to W. F. CLIMMING, General Agent, Winnipeg, Man.

RATES—Cabin, \$50, \$65, \$90, \$70, \$80 and upwards. Second cabin, \$35, \$37.50, \$40 and upwards. Steerage, \$24.50, \$25.50, \$26 and upwards.

**THOS. CLEARHUE**

BROCKVILLE, ONT.

Manufacturer of



**Gloves and  
Mitts**

And Wholesale Dealer in

**Moccasins and Socks**

Winnipeg Agency: 285 MARKET ST.

N.B.—A good line now on hand for sporting trade. Prompt attention to letter orders.

P. O. Box 272.

They  
Don't  
Crack



Not they DON'T RIP and you  
can't SNAG THEM

**"OUR ARMOUR PROOF"**  
GUM RUBBERS AND SHOES

Customers who have tried them buy them again. Send  
in your sorting orders. We will ship same day as received.

**THE CANADIAN RUBBER CO.**  
Of Montreal

BOX 253

WINNIPEG BRANCH

**MOYIE LUMBER COMPANY**

Manufacturers and Dealers in

**LUMBER LATH SHINGLES  
MOULDINGS  
CEDAR POSTS AND POLES**

DRY KILN AND PLANERS IN CONNECTION

SAMUEL GRANT, Manager

MOYIE, B.C.

**PATENTS** TRADE MARKS  
AND  
DESIGNS  
PROCURED IN ALL COUNTRIES  
SPECIAL ATTENTION GIVEN TO  
PATENT LITIGATION  
PAMPHLET SENT FREE ON APPLICATION  
RIDOUT & MAYBEE, 103 BAY STREET  
TORONTO

PLEASE NOTIFY.

Subscribers to The Commercial are requested to notify this office of any irregularity in the receipt of their paper.

**Grain Tickets**

AND OTHER STATIONERY.

**SEND FOR SAMPLES**

**THE FRANKLIN PRESS Ltd. Opp. Grain Exchange, Winnipeg**

THE CELEBRATED...

# KEEWATIN FLOUR

FIVE ROSES AND PATENT BRANDS

BEST IN THE WORLD

LAKE OF THE WOODS MILLING CO. Ltd.

Offices at Montreal, Toronto, Ottawa, St. John, Winnipeg, Keewatin, Portage la Prairie, Vancouver and Nelson

## RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF . .

**LUMBER,  
LATH, SHINGLES,  
SASH,  
DOORS**AND ALL KINDS  
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

## XMAS GOODS



### Celluloid Goods

We have a large stock of the following: Toilet Cases, Collar and Cuff, Photo, Shaving, Smoker, Necktie, Glove and Handkerchief, Work Boxes, Manicure Sets, Jewel Cases.

Fancy Wooden Boxes in Collar and Cuff, Glove and Handkerchief, Necktie, Photo, Work.

### A Large Assortment of Toys

as follows: Rattles, Trams, Trumpets, Mechanical Toys, Dolls, Dolls' Trunks, Croquet Sets, Guns, Games, Rocking Horses, from 20c per doz. to \$9.50 each. Arks and others too numerous to mention.

Western Agents for the "Globe," Toronto. Send in your orders for the Xmas Number at 35c each. All other Xmas Numbers at 35c each.

**CLARK BROS. & CO.** P.O. BOX 1240  
WINNIPEG

## GAMES FOR FALL EVENINGS

Pool tables in two sizes, 51x28 and 63x34. Carrom Boards, Crokinole, Fort, Bagatelle, Table and Floor Croquet, Ten Pins, Battledore, Ring Toss, Parchessi, Halma, Century Run, Race Cup, Steeplechase, Straw Targets with Darts, Vacuum Tipped Pistols and Rifles and a great variety of Boxed Games to retail from 5c to \$2.00. Chess, Checkers, Backgammon and Dominoes, Whist and Cribbage Counters, Chess and Checker Boards, Footballs, Punching Bags, Boxing Gloves. Order from

**THE CONSOLIDATED STATIONERY COMPANY, Ltd.**  
WINNIPEG, MAN.**The W. H. Malkin Co.**  
LIMITED.**Importers and  
Wholesale Grocers**CONSIGNMENTS OF DAIRY BUTTER  
SOLICITED. HIGHEST PRICES  
REALIZED. PROMPT RETURNS  
MADE.

137 Water St., - VANCOUVER, B.C.

**LEITCH BROS.****Oak Lake****"Anchor  
Brand" Flours**

FROM NO. 1 HARD WHEAT.

Bran, Shorts and all kinds of  
Chopped Feed and Grain.

ADDRESS

**OAK LAKE, MAN.****Royal Planing Mills AND  
Lumber Yard** C. W. MURRAY

Market St. East, Winnipeg

A Specialty of Doors, Bath  
Mouldings, Turnings, Hardwood  
Finish, Cabinet and Interior  
Finish, etc. Dry Kilns.Telephone 715  
P. O. Box 580H. NEWELL,  
General Manager**JAS. MCCREADY & CO.**

LIMITED

WHOLESALE . .

**Boot and Shoe  
Manufacturers**

MONTREAL, QUE.

W. WILLIAMS, Agent.

**T & B** **PLUG  
AND  
CUT  
TOBACCO**Try the new fours. They are giving ex-  
tra satisfaction. Pays the retailer a handsome  
profit.**THE GEO. E. TUCKETT & SON CO., LTD**  
HAMILTON

TEES &amp; PERSSE, Agents, Winnipeg.