

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, SEPTEMBER 4, 1896.

No. 36

COLMAN'S MUSTARD



BEST ON EARTH

THE ONLY TEN CENT CIGAR

Fresh Herrings

The recognized leading Brand in all the markets of the world.



- Kippered Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSAITY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

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Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
 Toronto
J. L. WATT & SCOTT
 Montreal
J. HUNTER WHITE
 St. John, N.B.

Armour Packing Co. . .
 Kansas City,
 U.S.A.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
 HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Tea that's all tea

The unadulterated tea of Ceylon, pure, rich and fragrant . . . The tea down-to-date grocers sell, because critical tea drinkers declare it the best.

**VICTORIA
 CEYLON TEA**

Laporte, Martin & Cie.

Wholesale Grocers

72-78 St. Peter Street

MONTREAL

A match that's good but cheap

Very high in quality and very low in price. Every grocer must carry a cheap match. Why not sell the best?

**VICTORIA
 MATCHES**

Standard Goods THE Best to Handle

FOR
PURITY



FOR
STRENGTH

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the **Finest Quality Made**

**CHOICEST
JELLY
TABLETS**

... FLAVORS ...

- | | | | |
|---------------|------------------|------------------|---------------------|
| <i>Lemon</i> | <i>Punch</i> | <i>Vanilla</i> | <i>Calves' Foot</i> |
| <i>Orange</i> | <i>Cognac</i> | <i>Champagne</i> | <i>Strawberry</i> |
| <i>Cherry</i> | <i>Raspberry</i> | <i>Madeira</i> | <i>Pine Apple</i> |

**CHOICEST
JELLY
TABLETS**

BOXES CONTAIN : 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

... USE

Fry's

CHOCOLATES - and - COCOAS

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL



FOR THE
Whitest
Lightest
and
Sweetest
Cakes



Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SPECIAL
LIQUEUR HIGHLAND WHISKY.

Cockburn & Co.

ESTABLISHED 1796 *Leith & London*
8, LIME STREET, E.C.

Try—▲
**COCKBURN'S
SCOTCH
WHISKY**

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

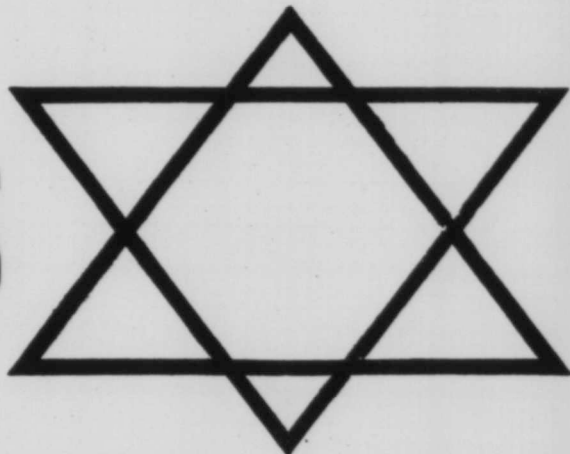


Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

EVERYTHING

to be gained by selling the best.

BATGER'S



PEELS...

E. B. Eddy's Matches

No fault
to find---
No trouble
with
E. B. Eddy's
Matches

Made on honor,
Sold on merit,
At attractive prices,
With liberal discounts.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;
James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The **GEO. MATTHEWS CO.** Ltd.,

OTTAWA AND
PETERBOROUGH

No Sulphur Match on Earth

... CAN BEAT OUR ...

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

SHOOTING PARTIES

USE

“REINDEER” BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.
Your own customers should be supplied by **you**, not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



A Personal Pointer


That it will pay every wide-awake grocer to take advantage of.

Write W. H. GILLARD & CO., Hamilton, for samples of their New Season's **Japan Teas** to retail at 25c. For variety and value their assortment has no equal in Canada.

RETURNED
Dec. 8 '96

"Canada Won"

RETURNED
Dec. 8 '96

The Yankees are not in it.
The fleet yacht "Canada" did the trick
to the American "Vencedor."
It's the same all along the line—

**BOULTERS' PEERLESS
"LION" BRAND CANNED GOODS**

Stand to-day without a rival.

REASON—In the face of **keenest** competition, our goods are brim full of "QUALITY," and with their handsome appearance on your shelves, tell the knowing consumer that life is too short to accept a substitute.

Get a move on—Sell them now if you have delayed.
Remember, your best customers will surely want them.

WORKS - PICTON, TORONTO and DEMORESTVILLE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, SEPTEMBER 4, 1896

(\$2.00 per Year) No. 36

DROPS FROM THE EDITOR'S PEN.

Lie low for business, but never lie for business.

He who would succeed in business must be a tactician.

When you dun a man do not be done with until he comes to time.

The advertisement is the poker which stirs trade into activity.

A true advertisement will not unduly color the thing which it advertiseth.

It requires a cool-headed man to make things hot for his competitors.

Make your advertisements breezy, but do not be too "windy" yourself.

Hard times may dull business, but it sharpens the wits of the merchant.

Underselling your competitor often entails the undermining of your business.

Many a man lying in the dust of failure has been thrown there by his hobby.

There is sometimes a danger that the cute young man will become too sharp.

Have a goal. Climb for it; but don't step on other people's necks to get there.

As an incentive to work love is as far superior to gold as is diamonds to coal dust.

New and bright ideas always have the same old end in view—the expansion of trade.

Money makes the mare go, but if you haven't the money you cannot get the mare.

The travelers of a good many of the Toronto houses are this week having their cus-

tomers call upon them instead of them calling upon their customers. It is Exhibition time.

The clerk who can write an "ad" as well as sell goods is a valuable acquisition to any store.

The better you are acquainted with your customers the less likely are you to know the sheriff.

The merchant who is too sharp occasionally severs the connection between himself and his customers.

The utility of a business men's association is in ratio to the interest and energy of the members thereof.

A merchant ought to be as much ashamed of a naked window as a modest man is of a naked figure.

He who steals these "drops" may be stealing trash; but if they are worth being stolen they are worth being credited.

The cloud which is hanging over the free silver party in the United States does not seem to have even a silver lining.

The greater the pains taken to establish a business on sound business principles the less irksome are the duties of business.

The trouble with a great many of the free silver men is that they hope to settle with their creditors at 50 cents on the dollar.

If a young man in his youth sows the seeds of indolence he cannot hope in middle or old age to reap the fruits of industry.

Good stationery in the store helps to give the impression that you are stationary in business, in the sense that you are stable.

The size of a newspaper's circulation does not always indicate quality any more than

does the avoirdupois of a man's body guarantee the quality of his brains.

In getting rich the first essential is to know yourself. And you will probably find it easier to know other people than yourself.

Style is a great factor in this world: The style in which a merchant transacts business is an indication whether he will succeed or not.

Months may add to the quality of wine, but to the quality of eggs never. People who persist in holding eggs should remember this.

He is a wise man who courts the ability to do right rather than practise the tricks that sometimes bring a short-lived popularity.

It is the lean and not the fat that is the popular bacon on the English market. The lean hog has, as it were, swallowed up the fat hog.

A man needs to be a saint to succeed in business as much as he does to succeed to the future better life, for great is the trial of his patience.

Cleanliness may be next to godliness in ordinary life, but cleanliness in the store occupies no secondary place in the opinion of most customers.

It is beginning to look as if a constitutional question is again going to take precedence in the House of Commons over the business interests of the country.

A merchant without a motive does not amount to much; but it all depends upon the motive as to whether the merchant amounts to much or not.

The merchant who stops advertising because his competitor does is a fit companion for the fool who hangs himself because somebody else has done so.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TRADE CHAT.

THE total duties collected at the port of Toronto for the month of August were \$359,564.81; total for month of August, 1895, \$419,489.65; decrease \$59,924.84.

S. E. Cornell, Sarnia, has had his grocery repainted.

The frost has wilted potato vines and cut the tops off the corn in many places in Huron County.

Potatoes are good, but some are rotting; pastures are reviving under the late rains in Eastern Ontario.

Fruit continues to arrive in Toronto in large quantities, and the steamboat men say it will continue to do so for the next few days.

A grocer in Maine received the following order: "Please send me either pork or lamb, steak, or anything that you have. I have company and a couple of cucumbers."

Goderich merchants have agreed that a document, binding the signers to charge 10 per cent. on American and 20 per cent. on silver should be circulated among the business men.

A. G. Burgess, a Woodstock apple-buyer, predicts that the ruling price for winter apples this year will be from 50 to 60 cents per barrel. Mr. Burgess was offered 4,000 barrels at 60 cents recently, but did not buy.

Through an error of the clerk the sign read thus: "A great bargain! Last one left. Formerly five shillings. Now offered for eight." And Mrs. Bargainbuyer paid eight shillings for it, and went away home happy.—Exchange.

In order that the fruit trade may be accommodated, the Grand Trunk Railway authorities have decided to put on a fast fruit train between Toronto and Montreal, which will arrive at 10 o'clock every morning in order to catch the Montreal market.

The International Association of Factory Inspectors, representing all portions of the United States and Canada, opened its annual convention at the Parliament buildings

on Tuesday. About 60 delegates were present, and matters bearing upon their work were discussed.

Angry customer to butcher—What do you mean, sir, by giving me a sausage yesterday in which I found a piece of rubber tire? Butcher—You did? I am surprised, sir, and I am sorry to find the bicycle competing with the horse in my trade, also!

Messrs. Balkwell & Muir and Mr. F. Medcal, commission merchants, Burford, Ont., say they have already loaded more grain at the station this season than they did the whole of last. Some days the grain business makes it quite lively. In one day last week Messrs. Balkwell & Muir took in over 800 bushels of wheat.

Arrangements have been made by the Winnipeg Board of Trade for a trip to the Kootenay district, a single fare having been granted by the C.P.R. for the round journey. The party will leave Winnipeg about the 15th of Sept.; the exact date will be decided by those who notify Secretary Bell of their desire to join the party. Mr. Bell will furnish all information regarding the excursion.

The report for 1896, of the Elora Board of Trade, boasts that that place has "the fourth largest public library in Ontario, the finest museum in the province outside of Toronto, water-power galore, the only Brussels carpet factory in Canada, a furniture factory, an organ factory, a boot and shoe factory, a woolen mill, flax mill, oatmeal mill, flour mill, foundry, planing mill, and saw mill.

A Minneapolis estimate on the wheat yield of Minnesota and the Dakotas is as follows: Minnesota, 44,500,000 bushels; North Dakota, 36,000,000 bushels; South Dakota, 27,500,000 bushels; total, 108,000,000 bushels. The same authority places the yield of 1895 at 195,000,000 bushels in the three states. Many good judges place the yield this year as low as 90,000,000 bushels. In 1894 it was 120,000,000 bushels.

"BLACKENING" OF CANNED LOBSTERS.

FOR several years past the lobster trade has been seriously affected by a defect known as "blackening," which has appeared in a large number of cases in tins packed in various parts of Canada and in the United States.

Investigations as to the cause of this blackening have been made by the United States Government and also by the Canadian Government without any beneficial result until quite recently. About six months ago the Department of Marine and Fisheries appointed Dr. Andrew McPhail, professor of bacteriology in the Montreal medical school, and Dr. Bruere to make an enquiry into the deterioration of lobsters through blackening and other causes. Dr. McPhail carried on his enquiry mostly in Prince Edward Island during the past lobster fishing season, and received very material assistance in his investigation from the Hon. L. H. Davies, now Minister of Marine and Fisheries. By scientific research, Dr. McPhail believes that he has ascertained the cause of this blackening and also its cure. During the past summer a number of cans were packed under the direction of Dr. McPhail, and have since been kept by him in a temperature in which lobsters which were not perfectly sound in every respect must inevitably have become spoiled. The other day Dr. McPhail had a conference with the Hon. Mr. Davies and Prof. Prince, Commissioner of Fisheries, and a number of these cans were examined and their contents found in respect of texture, color and flavor to be the equal of lobsters fresh from the shell. The precise cause of the blackening is at present a scientific secret which is believed to be of great value. Dr. McPhail has not yet quite completed his researches, and it will probably take two or three months more before he will be in a position to submit to packers a well considered scheme for their guidance, so that they may be assured of being freed from this "blackening," which has caused them such heavy losses. It may be mentioned that the loss to the lobster factories through the deterioration of their goods by this cause is, at a very moderate estimate, placed at more than half a million dollars annually.

Always Room

at 73 McNab Street North. Merchants visiting the markets during this month should have their **Mail** matter addressed care of

LUCAS, STEELE & BRISTOL - - - Hamilton

Golden Age. . .

We have now completed our list of leaders by adding the Golden Age package tea, packed in cases containing 60 lbs. each.

No. 1, 60 lbs. all black.

No. 2, 30 lbs. black and 30 lbs. mixed.

No. 3, 60 lbs. all mixed.

OUR LIST NOW IS . . .

Ram Lal's Pure Indian Tea Fine, Extra and Choice qualities. . . .

Golden Age Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Mascot Blend of Teas All black or black and green in 1 lb. lead packages or 100 lb. tins.

Rangnugger Indian Blend In 100 lb. tins only. . . .

MECCA COFFEE,

DAMASCUS COFFEE,

BENS DORP'S COCOA.

JAMES TURNER & CO. - HAMILTON, Ont.


New English Sifted Peas

New Strawberries Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment.

April Pickings—splendid values.

BALFOUR & CO.  HAMILTON.

You take no chances when selling

"LUDELLA" CEYLON TEA

It's a trade maker and a trade holder.

H. P. ECKARDT & CO.

Wholesale Agents

TORONTO

OTTAWA MERCHANTS ORGANIZE.

THE retail merchants of Ottawa held a meeting in the Oddfellows' Hall on Thursday, 27th inst. There were nearly one hundred present. Mr. H. H. Lang started the ball rolling by a motion that Mr. H. Watters take the chair. Mr. Geo. Popham was then chosen to act as secretary.

The chairman then delivered a short opening address in which he stated that the object of the meeting was to bring together the retail merchants in all lines of business so that a better system might be arrived at and a more friendly feeling be created among them. The object he said was a worthy one, as the present system was full of evil and the lot of a retail merchant at present was an unenviable one; he hoped that this move would be the cause of something being done to improve their position.

Mr. Lang was then called upon to explain the platform which he proposed. He stated that his object in calling the meeting was to form some kind of an association among the retail merchants and promote a more friendly feeling as a business people in a social way.

The first subject he referred to was the credit system, which, he stated, all knew was in a very bad state, and that if an or-

ganized association was formed the members could talk things over and find out who the dead beats were, and thereby protect themselves from many losses which they were compelled to meet under the present system.

Taxation was the next point touched, and that, he considered, might be remedied, but an investigation would be advisable before doing anything.

The market in regard to farmers was one of the principal points. You all know, said he, that our By Ward market in its present condition is not in a fit state for farmers, as some of them come a long distance to it, and then if it rains they are compelled to seek shelter elsewhere, or more likely stand there and probably have their load so spoiled that they have to sell at a sacrifice, thereby causing a great loss to the merchants. Then the city officials, although there is a law to prevent it, allow transient traders to stand on the very best part of the market and crowd the farmers to the worst parts, even up to George street, where they are compelled to stand in front of private property.

In speaking of the electric street railway, he mentioned the way the track was kept, and considered that whether it was the company's fault or the city's, something should be done to have this nuisance remedied, as

there was some vehicle broken nearly every day by it.

Transient traders should be stopped doing business, as they are a hindrance to farmers as well as retail merchants.

The early closing shops he considered were all right at present and it might be dangerous to tamper with the existing system. Clerks at present are prepared for their work in the morning, which they were not when they were compelled to work till all hours at night as under the old system.

He considered it was not fair treatment for very small dealers, and, in fact, many who are not dealers at all, to be able to go to the wholesale men and buy a few yards or pounds, as the case might be, of whatever they want. The retailer was entitled to this kind of trade, and the wholesaler should be stopped doing it. Other subjects, he said, would come up from time to time for discussion, which could not be thought of just now, and he hoped to see the association go ahead and make as good a success of it as they have in other cities, especially in Winnipeg, where he had been instrumental in organizing it and of which the Winnipeg merchants have reason to be proud. With these remarks he left the meeting open for discussion.

Mr. Stewart McLenaghan then asked Mr. Lang what were the first steps to be

A QUICK SELLER AND A SATISFACTION GIVER

IS THE

Gem Stove Paste

The F. F. Dalley Co. of Hamilton, Ltd.

Has no equal as it does not dry up.
Frost does not injure it.

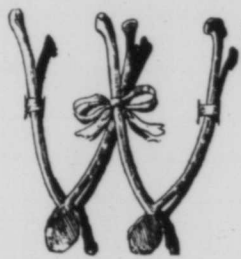
It contains the best polishing
qualities

The polish lasts longer on a stove.

It does not burn off.

No labor in using it.

The box is the largest put up for
the money



WE extend a cordial invitation to our many friends and customers throughout the Province to call upon us while visiting the City. We shall be delighted to have them make our offices their down-town headquarters.

The DAVIDSON & HAY, Ltd.

Wholesale Grocers

36 Yonge Street, TORONTO

What Others Say

Exeter, Ont., Aug. 25th, 1896.
 Messrs. The Tillson Company, Tilsonburg, Ont.
 Dear Sirs,—Our customers know a good thing. Our trade has more than doubled since we commenced using your cereals.
 J. A. STEWART.

Of Pan-Dried Rolled Oats

From Manufacturer to
 Retailer Direct.

THE TILLSON COMPANY, Ltd.
 Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
 Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
 THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

taken re organizing, to which question he answered that the president, vice-president, secretary and treasurer be elected, committees formed and then proceed with the questions of business.

Mr. P. O'Reilly thought it better to discuss matters first and get the true feeling of the people, after which several prominent business men spoke, among whom were Mr. Poulin, Mr. Burns, Ald. Cluff (on behalf of his brother), W. H. Wilson, Mr. Esmonde, Mr. Olmstead, Mr. Hemphill, ex-Ald. Casey and Mr. Ackroyd, all of whom favored organization, and pledged themselves to do all in their power to further its motive.

A committee of twenty-five representing all the different lines was then formed to frame a code of bylaws, etc., and do any other necessary work. The committee is composed of: Messrs. H. H. Lang, J. M. Richards, Wilson, Poulin, representing the dry goods business; Messrs. Jno. Cowan, Prevost, G. M. Dalglish, groceries; Messrs. P. O'Reilly, S. McLenaghan, S. P. Hemphill, tailors; J. P. Esmonde, hardware; C. Reynolds, tobacconist; T. Burns, confectionery; Messrs. H. Watters, and Ald. Payment, drugs; Messrs. L. G. Morgan and Edmondson, boots and shoes; C. A. Olmsted, jewelers; H. J. Hurley, gents' furnishings; Geo. Popham, stationery; Jas. Ashfield, crockery; D. Storey, furniture; James Peterkin, flour and feed; W. H. Mills, hats; Geo. Miller, fruit.

The meeting then adjourned.

MIDSUMMER EGG TRADE.

NO one article handled during the heated term demands more attention than eggs, remarks American Grocer. Bad eggs can drive away patronage faster than it can be won by salesmen or advertisements. An otherwise good service may be rendered valueless by the delivery of bad eggs. Nothing disturbs the equanimity of the housekeeper more than to have a baking spoiled by a stale or bad egg. And what causes the wrath of the entire household to rise quicker than the service of bad eggs at table?

There is no legitimate excuse for the delivery of bad eggs, either by wholesaler or retailer. Some dealers do not regard it practicable or expedient to examine every egg in an invoice, but rather to test the run of a number of cases in order to establish an average of loss, but this does not excuse the retailer from such an examination of eggs as will enable him to guarantee that they are sound and reasonably fresh.

Retailers are very remiss in giving proper care to their stock of eggs. The one simple rule to be observed is that they should be kept in a cool, dry, even temperature. Instead they are left over night in a close, foul atmosphere with the thermometer in the nineties, instead of being stored in a well-ventilated room that is cool and dry. Nearly every grocer who opens the store is aware

of the foul air which rushes out when the door is opened at early morn. It is the exception and not the rule to find a retail store provided with ventilators so as to insure a circulation of air at night. And yet this is essential to keeping the stock in good condition. Bad air is sure to spoil eggs, rob butter of its flavor and a store of its customers.

Then there is carelessness in storing eggs. Recently a jobber was confronted with a claim for a heavy loss off an invoice of eggs he knew were sound when delivered. He took the trouble to investigate and found the eggs stored in a cellar of a bakery alongside the oven. They are put in all sorts of places where there is dampness, foul air, and when the eggs spoil the owner endeavors to recoup for the loss by asking the jobber to pay for his stupidity and carelessness.

And in much the same way is the retailer annoyed. Servants keep the eggs in a hot kitchen or in a damp, foul refrigerator, amongst a lot of vegetable packed in some unkempt corner, and then the grocer is blamed for delivering bad eggs, his tact put to the test to smooth a customer's wrath, or else he finds that his patron has closed the account without giving an excuse and the grocer left to wonder what is wrong in his service.

Look after the egg department carefully, have the stock inspected daily; remember that eternal vigilance is the price of an egg trade as of liberty. Sell your bad eggs to the maker of fancy leather; give your trade sound eggs in hot weather and you will find customers will advertise your business in every direction.—American Grocer.



It isn't possible to make any better biscuits than these

For, since the time when the first fancy biscuits were made, this firm has been striving toward the best that could be made. As early as 1841 they began to supply H. M. the Queen and have never lost the royal favor. Their reputation and their good qualities sell them.

Do you carry them?

Sole Agents for Canada.

ROBERT GREIG & Co.
MONTREAL.

September Brings Better Business

Families have returned to town and business resumes its steady trend once more. This is the time of the year when new customers are easily made or old customers lost. You may make more profit on a single sale by supplying an inferior article—but you lose a steady customer, and your business success depends on the goodwill of your steady customers. We find that first orders once received for our goods, return orders come of themselves. That's because the goods we handle are the best of their kind.

FRENCH FRUIT IN SYRUP

J. Nouvelle & Cie's Bordeaux Fruits in Syrup. Fresh and Pure. Cherries, Red and White, in Marasquin, Pears, Marrous, Mixed Fruits.

FRENCH MUSTARD

Much appreciated for its strength and flavor. Our new packages, Sugar Bowl, Cream Jug and Caddy are quick sellers.

CROWN BRAND FLAVORING EXTRACTS

They're best—because of their purity, strength and richness. We know—we make them. Forty different flavors. These extracts win new customers and retain old ones.

FRENCH GOODS

Just received a shipment of Dandicolle & Gaudin's French canned goods, including: Peas, Mushrooms, Haricot Verts, Haricot Flageolets, Asparagus and Macedoines, in tin and glass, Anchovies, Sardines and Pates, Olives and Capers in bottles and kegs.

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ROBERT GREIG & CO.

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Extracts You want the best.



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ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

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Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

WHOLESALE
GROCCERS

Winnipeg



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Snow Drift . . . Baking Powder

... Manufactured by

The Snow Drift Co., - Brantford.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

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BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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WHERE ABERDEEN WAS RIGHT AND WHERE WRONG.

LENGTHY if not always interesting promises to be the discussion in the House and country regarding the action of Lord Aberdeen towards his late advisers. Unfortunately, judging from the first mutterings of the discussion, it is too probable that the participants therein will view the question in the light of their various political beliefs.

Viewed from a business man's standpoint it must be conceded that the Governor-General, as far as he went in refusing to approve of the wholesale appointments to office by a moribund Government, was judicious and wise.

When the manager of a bank or any other business concern receives his dismissal it would be looked upon as the height of impudence for him to essay to make appointments to the staff on the eve of his quitting his position, particularly if the appointees were the avowed opponents of the incoming management.

The Government of the Dominion of Canada is in reality the manager of the business affairs of the country. It is appointed by the shareholders (the people) for that especial work. The Tupper Administration was on June 23 given notice by its employers to quit and the Laurier Administration was appointed in its stead. Is it not, therefore, taking the business-like view of it, the common sense view of it, to declare that the retiring manager should only make such appointments as were necessary to keep the business interests of the country from clogging?

Precedent says that the retiring Government had the right to appoint everything

from a letter carrier to a senator or judge. But business principles are not always built upon precedent. The business man who lived and moved by precedent would soon find himself down among the dead men financially.

Nine-tenths of those who are such sticklers for precedent in the matter that is now attracting so much attention are ready to acknowledge that in principle it is a bad one.

Then if it is a bad one, why follow it? "To the victors belong the spoils," was for scores of years the precedent of each new Administration in the United States. But to-day you cannot get a respectable journal or politician to advocate any such precedent.

The principle of outgoing Administrations bestowing offices and honors with the liberality characteristic of the Tupper Government is contrary to sound business principles and is wrong morally. It is well that Lord Aberdeen has ignored a precedent that gave it respectability.

Where Lord Aberdeen made the mistake was in giving the reason for taking the line of action that he did. When he advanced the argument that the representatives of the respective parties in the Senate were disproportionate, and declared in regard to the judges "that, bearing in mind the ordinary length of their tenure of office, and also the long predominance of one political party in the Dominion Parliament, the current deduction as to the complexion of the political opinions represented upon the bench, whether baseless or well-founded, is not unnatural," he stepped down from the throne of the Queen's vice regent to the platform of the partisan. This he had no right to do. This is not what he is paid \$50,000 a year for.

Had he stood on the broad business-like principle that the practice of the out-going Administration making wholesale appointments to office was wrong, both on business and moral grounds, he would have been looked upon by the great mass of the people as the champion of right instead of, as he will be in the eyes of a good many, the champion of the interests of a certain political party.

THE SALMON PACK.

Press despatches place the pack of salmon on the Fraser River, B.C., to date at 335,000 cases. About 65,000 cases are yet to be put up, thus making a grand total of 400,000 cases on that river alone. If this estimate of the pack is correct it means that the pack on the Fraser is within 32,000 cases of what it was last year.

CANADA'S CHIEF NEED.

THE great need of the Kootenay country to-day is railway facilities. There is no doubt about that. In fact, we may say that it is the great need of the Dominion to-day. And the business interests of the country demand that this need should be supplied.

For the next few years, at any rate, it is in the Kootenay country that we shall witness the greatest increase in our population. The greater part of the people settling in that part of the Dominion are from other countries. Consequently the increase of population there is a distinctive gain to the population of Canada, and therefore is a distinctive augmentation of the consuming capabilities of the country.

An expansion of our population, and, of course, the natural concomitant, an enlarged consumptive capacity, is what the Dominion has been craving for more than anything else for years. This is now being created. Places in the Kootenay country which but yesterday were hamlets with a score of people are to-day towns of several thousand inhabitants.

But, so far, for all the benefits Canadian merchants and manufacturers have reaped, the increase of population might as well have been in Canaan.

Partly owing, as we stated last week, to the want of enterprise of Canadian business men, but chiefly owing to the want of proper railway facilities, the requirements of the largely increased population of the Kootenay country are nearly altogether supplied by the merchants of the United States. And they have been reaping the benefit because both the railway and the business men of that country have exhibited more push and enterprise than have the railway men and business men of this country. It is unpleasant to be compelled to acknowledge this; but the fact that they have the trade and we the humiliation proves this contention.

What the people of the Kootenay country want and what the people of the Dominion want is the construction of a railway line through the Crow's Nest Pass, connecting with through lines from eastern Canada.

The people of the Kootenay country want a railway through that pass primarily because it would traverse coal fields of unlimited supply: coal fields of anthracite and coal fields of bituminous. The nature of the Kootenay ore is such that it can only be treated by smelting. Until within the past year all the smelting has been done in the United States, the ore having been shipped there for that purpose. Now, however, the country has three or four smelters

of its own; but the great drawback is coal, the price which has to be paid for this essential increasing the cost of smelting enormously. With a railway through Crow's Nest Pass, it has been declared by Dominion Government officials, coal could be laid down at the smelters at \$6 per ton, or nearly 60 per cent. cheaper than can the United States coal now being used.

The people of Kootenay may not be very much concerned from whence they get the food they eat, the clothes they wear or the tools they use. They would probably just as soon get their requirements from the United States as from Canada as long as they could be got as cheaply, seeing that nine-tenths of them are from that country.

But the business men of Canada are concerned. The trade of the Kootenay country is theirs by right. And the reason that they are now only getting the crumbs of it and aliens the good thick slices thereof is that the people of this country have not been sufficiently alive to their own interests. They have not had the same business foresight as their cousins across the border.

Long before the Kootenay country was known to be rich in gold, or that in the Crow's Nest Pass abounded rich coal fields, an extension of the C.P.R. through that pass was contemplated. Why up to the present it has not been done or active steps taken to do it is an open question. Some charge that the C.P.R. is merely courting a big bonus to undertake the work.

But whatever may be the reason, the road is not being built. And as long as these conditions obtain both the mercantile interests of Canada and the mining interests of the Kootenay country must necessarily suffer.

Something should be done, and that without unnecessary delay, to relieve these anomalous conditions. Some people have urged that the construction of the line should be undertaken as a Government work. This is a proposition which should not be acted upon without serious consideration.

Economically-minded persons have for years considered that for some time to come the Government should not undertake any other public works than those which were absolutely necessary.

But this line, on the other hand, is an absolute necessity. Therefore it is well worth considering whether or not the Government is warranted in constructing it.

It would be far better that it should do so rather than that large extents of territory should be handed over to a private company as a bonus for undertaking the work. The surrender of so much land in the Northwest to the C.P.R. probably may have been the easiest way of getting the line built. But

experience has shown that it has hardly been the best thing for the country.

At any rate, we want the railway, and let us have it as quickly as possible and in the most economical way.

NEW SEASON'S VALENCIA RAISINS.

BEFORE the next issue of this paper appears new season's Valencia raisins will, in all probability, be in the hands of the wholesale men of Canada, the invoices for the first shipments, via both Liverpool and New York, having arrived early this week.

Prices will likely rule at from 6½ to 7c. for fine off-stalk.

A feature of the first importations this year will be shipments of 4-crown layers, which have never been imported in previous years for early shipment. They will probably be marketed at about 8c.

The first direct steamer with new season's Valencia raisins will leave Patras on the 10th inst., having previously called at Denia. THE CANADIAN GROCER understands that some sales have been made for shipment by this boat at about half cent per pound advance on last year's figures.

The first shipments are about ten days later than last year. The crop, however, is a good one, and the shippers in Denia are looking for a better season on this side of the Atlantic than last year owing to the shortage in the crop of California raisins.

LARGE SALES OF CANNED GOODS.

There have been some large operations in new pack canned vegetables in Montreal during the last few days. These are the first extensive operations of the season.

The first lot, which was placed with a large French wholesale house, and consisted of 10,000 cases—5,000 cases of tomatoes, 3,000 cases of peas and 2,000 cases of corn—all Ontario brands, was made at 60c. per dozen.

A number of other contracts, aggregating 10,000 cases more of tomatoes, peas and corn, are reported at 60c. per dozen all round, making 20,000 in all.

FIRST RECEIPTS OF SPANISH ONIONS.

The first receipts of new Spanish onions were received ex Parisian via Liverpool from Malaga this week. The lot was only a small one and was quickly absorbed by jobbers at prices ranging from 80 to 85c. per crate. These figures were, of course, special ones and it is possible, according to advices, that better terms will be offered later on.

LOW PRICES ON VEGETABLES.

EXTENSIVE contracts for new pack canned vegetables which have been made at the remarkably low price of 60c. in Montreal lately have completely demoralized values in that department of canned goods in the eastern market.

From 10,000 to 15,000 packages of peas, tomatoes and corn have, it is understood, been booked at this low figure.

So far these large operations have not had any direct influence on jobbing price from stock on hand, but with this low cost of new goods in view it seems a foregone conclusion that values will decline. Last year purchases generally of staple lines of vegetables were made by Montreal jobbing houses at a cost of from 75 to 80c., so that their opening operations this fall are at a saving of from 15 to 20c. per dozen.

It seems to be the general opinion that the speculation is a good one and that the chances are fair for a turnover at a profit.

CANADIAN EGGS IN ENGLAND.

According to The London Daily Telegraph, Canadian eggs, like Canadian bacon, are gradually winning their way into the English markets. The exports of fresh eggs have begun rather earlier than usual this year. The demand seldom sets in before autumn, when the flush of the foreign supply into Great Britain is over, and prices commence to strengthen and afford a more profitable market for Canadian fresh-laid August eggs, which are considered the best of the year. This season, however, 2,250 cases have already been shipped from Montreal, against only 78 cases for the corresponding period last year. Liverpool is the chief market for Canadian eggs; for of the above shipments, 1,682 cases went to that port, 485 cases to Glasgow, and 10 cases to Bristol. Some heavy contracts have been made with English firms for November-December delivery of pickled eggs, at prices ranging from 6s. 3d. to 6s. 9d. per long hundred of 10 dozen.

MR. STARK'S NEW STORE.

Henry Stark, general merchant, Grand Valley, Ont., has moved into a new store which has been built especially for him. The dimensions of the building are 24 by 90 feet. The store is fitted with glass front windows, hardwood shelves and flooring, and is fitted throughout with electric lights. The basement has a concrete floor, and has a separate department for the storage of butter and other produce. THE CANADIAN GROCER congratulates Mr. Stark upon his enterprise, and wishes him a continuance of the success which has crowned his efforts in the past.

A MODERN PROVISION WAREHOUSE.

It is not often that a firm after one year's experience in business—and especially a business in which the competition is keen—finds itself compelled, through expansion of trade, to seek larger premises. This, however, is the experience of H. P. Gould & Co., produce and commission merchants, who, about a year ago, began business at 80 Colborne St., Toronto. On account of the development of the firm's trade it has been found necessary to move into larger and more commodious premises. These premises are situated at No. 33 Church St., two doors north of Colborne St. They are 40 feet wide, 100 feet deep and, in addition to basement, three storeys high. On the ground floor are the business and private offices, one on either side of the main entrance. In the rear of the same floor is the cold storage department, about 40 x 40 feet. The upper flats will be used for storage of various commodities. The cellar runs the full depth of the building and the eastern half will be used for butter storage purposes. H. P. Gould & Co. have a modern warehouse.

COLD STORAGE IN WINNIPEG.

The Winnipeg Cold Storage and Refrigerating Co., of Winnipeg, Man., have just completed their cold storage building at the foot of Lombard street. The building is massive in construction and the system is that of the Jackson Refrigerator Co., of Chicago, from whom plans and specifications were secured. The building is fitted with the latest improved methods and has a capacity of 40 carloads, or 30,000 packages. The Parsons Produce Co., of which Mr. R. A. Rogers is manager, will conduct the business.

MR. FORTIER GETS A DIAMOND.

When the employes of the Toronto Biscuit and Confectionery Co. learned that Mr. Fortier was not to sever his connection with the company they presented him with a handsome diamond pin and a beautifully framed pen and ink sketch, the work of Mr. George Ryan, ledger keeper of the company. Mr. Fortier now wears diamonds, and feels proud of his treasures. He especially values the friendship that prompted his employes to remember him so kindly.

RAISINS FOR CANADA.

The Patria, which reached this port yesterday afternoon with the first direct shipment of Valencia raisins, made an unusually quick passage. She was not expected until today. She brought 5,000 boxes of Valencia layers, of which 2,800 or 3,000 cases will remain here and the balance shipped through to Canada in bond.—N. Y. Journal of Commerce, Sept. 1.

HALIFAX TRADE GOSSIP.

THE people of Dartmouth, just opposite this city, are now enjoying cheap bread. Last week the bakers reduced the price to 4c. per loaf. Twenty years ago the price per loaf in the same town was 8c. Indeed, the price of bread in Halifax and Dartmouth is so low that people cannot afford to do their own baking. People living 20 miles from the city use bakers' bread, it being sent to them every morning by train or coach.

Trade in Halifax during the week has been extra quiet, there being scarcely a feature to note.

The Retail Grocers' Association want the City Council to remove what they term a "nuisance" in Gottingen street. This street, by the way, has given the other business streets of the city "the slip," and they cannot catch up with it. It is in the heart of the north end, the thickly populated portion of the city, and seems to have been settled with live business men. On Saturday evenings two firms place counters at the curb stones in front of their stores, and on these can be found all that man's stomach requires, (at least the working-man's). Each article is labeled. Good pork is retailed at 5c., and other articles at equally low rates. From early in the evening till late at night the people swarm around those outside counters, and the two merchants do a large trade. This is the "nuisance" which the Retail Grocers' Association seek to remove. They contend that it is not fair competition. The aldermen of the wards in which the stores are located are slow in moving, as they have the customers as well as the merchants to deal with. Last Saturday one of the skylless stores offered "three dozen eggs for a quarter," with many takers.

The marriage took place at the Grafton street Methodist church, Halifax, at noon Tuesday of last week, of Miss Florence Coleman, daughter of the late W. J. Coleman and niece of Jairus Hart, and Albert Black, wholesale grocer, Truro. There were a large number of friends of the bride and groom present during the ceremony, which was performed by Rev. Mr. Dabson, pastor of the church. Ernest Cochrane, agent of the People's Bank at Windsor, acted as best man, and the bridesmaid was Miss Emma Black, sister of the groom.

The barque Pride of the Channel arrived last week with 88 puns., 4 hhd. and 6 bbls. molasses from Tobago, B.W.I., for J. Taylor & Co. She also brought 51,180 coconuts and considerable sugar.

FISHSTUFFS—Mackerel are, if anything, firmer, and early large 3's ex vessel sell at about \$8. A few were taken on Sunday last in Bedford Basin, and residents there report several "schools" being seen. It is to be hoped these fish will strike in plentifully and infuse some life into the business, and give our fishermen something for a rainy day. There are more bank and bay cod than the trade can handle by all appearances. Every vessel is returning with a full load, and St. Pierre's cure is coming in to sell at whatever it will bring. The catch at St. Pierre is the largest ever known there. Last advices from Newfoundland report the catch there will be an average one, the scarcity in

the north being fully made up by the abundance taken on the west and south coasts. Prices in Newfoundland still rule high, but an early decline is anticipated. The catch at Northern Labrador is small.

Salmon are in fair demand.

Grocery cod sells readily. We quote: Shore cod, dry, tol quol, prime, \$2.50 to \$3.50; small bank do., \$2.25 to \$2.50; large do., \$2.75 to \$3; bay do., \$2 to \$2.25; Labrador, \$2 to \$2.25; Cape Breton haddock, \$1.50 to \$1.75; hake, \$1.25 to \$1.50; pollock, \$1.50; split herrings, No. 1, \$1; shore do., large fat, \$3 to \$3.50; alewives, \$3; mackerel, No. 3, large, \$8; salmon, No. 1, \$12; No. 2, \$10.50; No. 1, small, \$9.

Breadstuffs of all kinds are quiet, slow and unchanged. We quote as follows: Flour, Ogilvies or "Five Lilies," \$4.40 to \$4.50; Ontario made Manitobas, in wood, \$3.80 to \$4; Manitoba shipments, in sacks, \$4.20 to \$4.25; Ontario and Manitoba mixed: for patents, \$3.75 to \$3.85; 80 per cent. do., \$3.70 to \$3.80; 90 per cent. do., \$3.60 to \$3.70; low grades, \$3.15 to \$3.25; oatmeal and rolled oats, \$2.70 to \$2.80; cornmeal, \$1.85 to \$1.95; middlings, per ton, \$17 to \$18; shorts, \$15 to \$16.50; bran, per ton, \$15 to \$16.50; white oats, per bush., in sacks, 31 to 32c.; cotton seed meal, per ton, \$22 to \$23; oat cake meal, per ton, \$23 to \$24; hay, per ton, \$12 to \$13; split peas, \$3.15; pot barley, \$3.50; white beans, per bush., 85 to 95c.; No. 1 chopped feed, per ton, \$18.50.

Cheese is higher this week, being quoted at 9c. in a jobbing way. Big lots can be had at 8 1/4c. Trade is fair.

Butter is quiet. Good creamery is jobbing at 19c.

Eggs are not in great demand. Good case stock are quoted at 10c., but they sell for less money.

GREEN FRUIT—There is considerable activity in the green fruit business. Messrs. Hessian & Devine received the first consignment of new Jamaica oranges on Monday. They look well and sell at \$8 to \$9 per bbl. repacked. Lemons are worth \$7 to \$8 per box of 300 count. California lemons are done. Bananas continue high, the quotation being \$1.75 to \$2.25 per bunch. California plums are worth \$2 to \$2.25 for good stocks. California peaches are worth \$1.50 to \$1.75. N. Y. State grapes in five-lb. baskets wholesale at 25c. Silver skin American onions, fancy stock, sell at 2 1/4c. Sweet potatoes are worth 3 to 3 1/4c. Watermelons are worth 30 to 35c. each. Native apples are coming in far in excess of the demand. The storerooms of dealers and auctioneers' rooms are full of them, which sell at from \$1 to \$2 per bbl. No steady trade will be looked for in apples until the hard fruit comes in. Native plums will arrive freely inside of a week. The crop is very large and prices will rule low.

Mr. F. Page, of Amherst, has become a partner in the firm of Bent & Brighty, of this city and Liverpool, England, and with them and others is a promoter of the Maritime Hay and Fruit Co., Ltd., of Amherst, Annapolis and Halifax, with a capital of \$20,000. Mr. John Brighty, of Liverpool, England, left last Monday morning for Amherst, and on his return here goes to England, where he will reside and act as the new company's representative.



First Arrival NEW PEELS

- C. & B. - LEMON
- C. & B. - ORANGE
- G. & B. - CITRON

Fully up to the high standard of quality which has hitherto characterized this brand.

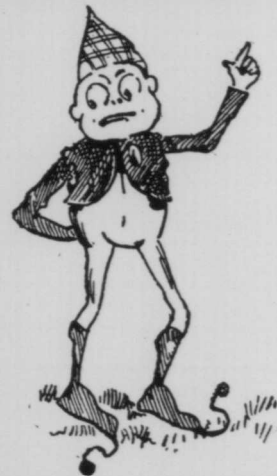
THERE IS YET TIME to secure a sample five-case lot of Summer Beverages, New York Ginger Ale, Cherry Sour, etc., and reap the benefit of a handsome margin.

WE SELL
**Gillard's New Pickle and
 Gillard's New Sauce**
 The best, incomparably

W. H. GILLARD & CO.

Wholesalers Only

HAMILTON



A Pickle

Is a little thing, but when rightly compounded it strikes the right spot every time, and leaves that tingling, delightful sensation so gratifying to the consumer.

Every man, woman or child that ever tried

Gillard's New Pickle

pronounced it incomparably the best—the most aromatic and pungent. Put up 2 dozen in a case; single case lots, \$3.40 per dozen; 5-case lots, \$3.30 per dozen.

Gillard's New Sauce

The excellence of this preparation has won for it a world wide reputation. In single doz. lots, \$1.75; in barrel lots of 12 doz., \$1.60.

SOLD BY ALL GROCERS.

GILLARD & CO. MAKERS *London, Eng.*

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE wholesale warehouses present a little more active appearance this week. Orders are more numerous, but what is most responsible for the more active appearance is the influx of country customers who are in the city, first to see the Exhibition, and, secondly, to visit the wholesale houses. As early as Tuesday a great many were to be seen around the various warehouses, and some of them left behind them nice orders. The bulk of the country customers are not, however, expected in till next week. Since our last review the condition of the sugar market has become worse than it even was before, Canadian refiners having, in consequence of the continued declines in the outside markets, reduced prices 1-16c. per lb. There is still a good deal of sugar going out in a hand-to-mouth way. In other lines there is no great activity to note. The disposition to buy canned goods of any kind is even less than it was before. Another advance in Sultana raisins is reported from Smyrna. New season's Valencia raisins will be here next week. Currants are steady and in good demand.

CANNED GOODS.

Canned vegetables are being offered at unusually low prices, and this has brought stagnation to the trade. Neither wholesalers nor retailers are buyers of futures. Wholesalers report a fair business in peas, and during the week some of the houses appear to have experienced a little more demand for tomatoes. In corn there is practically nothing doing. The same is to be said of canned fruits. The advices from the Coast regarding the pack of salmon have brought business to a standstill in this particular line. We quote: Tomatoes, 75 to 80c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.50 to \$1.55; "Maple Leaf," \$1.40 to \$1.45; Lowe Inlet, \$1.30 to \$1.35, in tall tins; cohoes, \$1.20 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.60 to \$2.65; half tins, \$1.55 to \$1.60; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

Fresh shipments of green Rio coffee are arriving on the market this week, and there

appears to be a fair movement. Prices are easy. We quote green in bags: Rio, 15½ to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing, but the trade is looking for a more active demand shortly. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fairly active for this time of the year. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c. A heavy shortage in molasses is reported at New Orleans, and the season will end with a loss of 110,000 to 112,000 barrels compared with last year.

SUGAR.

On account of the continued decline in the outside markets the Canadian refiners have been again compelled to reduce their prices. The decline is 1-16c. per lb. The wholesalers have followed this with a further cut in their prices, the result of which is that they are selling granulated sugar to-day at less than cost. There is still a good deal of sugar going out, and although some car-load lots are numbered among the orders, yet the business is of a hand-to-mouth character. The idea for granulated is 4.25 to 4.35c., and yellows run from 3¼c. up.

SPICES.

The demand is still chiefly for pickling spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

Tapioca is fairly active, but there is not much doing in either rice or sago. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Business is quiet and prices unchanged. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Foochow black teas are on the Toronto market this week. They are showing good quality, probably better than last year. Shipments of new season's Indian teas arrived the latter part of last week. The leaf is

handsome, but the cup quality of most kinds is inferior to that of last year. Indian and Ceylon teas keep steady. Shipments from Ceylon for the month of August were about 3,000,000 less than the estimate. Japan teas are getting scarce on this market. There has not been much business doing in any kind of teas during the past week. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The first direct boat with new season's currants for Montreal will sail from Patras on or about the 10th inst. after calling at Denia for Valencia raisins. The demand for currants on the local market continues good, the low prices and good quality inducing consumption. We still quote as follows: Provincials, 3¾ to 3⅞c. in bbls.; fine Filiatras, in bbls., 4 to 4¼c.; do., half-bbls., 4½ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

The cable announces that the market in Smyrna for Sultana raisins is excited. Quotation for good quality fruit is given at 26s. This is an advance of about equal to 1½c. per lb. on last year's prices. Local trade is quiet, and 6 to 7½c. is still the idea as to price.

Invoices of first shipments of new Valencia raisins, via both New York and Liver-

You Are Invited . .
TO SEND US BACK EVERY
POUND OF
"SALADA"
CEYLON TEA

You have in stock, if it is not giving you better satisfaction than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.
25 Front St. East,
and TORONTO
318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.



BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

pool, are to hand and the goods are expected here next week. We quote as follows: Valencia raisins, off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; fine off-stalk, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; selected, $6\frac{1}{4}$ to $6\frac{1}{2}$ c., and layers, $6\frac{1}{2}$ to $6\frac{3}{4}$ c. California raisins, 3-crown, 6c., 4-crown, $6\frac{3}{4}$ to 7c.

Prunes remain dull and uninteresting. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. $7\frac{3}{4}$ c.; "U," 102 to lb., 6 to $6\frac{1}{2}$ c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, $8\frac{1}{2}$ to $9\frac{1}{2}$ c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to $8\frac{1}{2}$ c. per lb.; 80-90, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.; 90-100, $6\frac{1}{2}$ to 7c.; 110-120, $5\frac{1}{2}$ to 6c.; Bohemian, $3\frac{1}{2}$ to 4c.; French, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.

There is nothing new to note in California fruits. We quote: Apricots, 8 to 14c.; peaches, $5\frac{3}{4}$ to $8\frac{1}{2}$ c., in bags, and $\frac{1}{2}$ c. per lb. more in boxes; pears, 8 to 10c.; plums, $6\frac{1}{2}$ c. for unpitted and $9\frac{1}{2}$ to $10\frac{1}{2}$ c. pitted; nectarines, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.

GREEN FRUIT.

Domestic green fruit is still arriving on the local market. Stocks of oranges are low and there is a fair enquiry. Our quotations are about 50c. higher than a week ago. The lemon market is easier, the demand having fallen off with the advent of the cooler weather. Lemons are about \$1.50 lower than at the time of last review. Bananas and watermelons are also lower. We quote: Lemons—Messina, \$4.50 to \$5. Oranges—Rodis, \$6.50 to \$7 per box. Bananas, \$1 to \$1.50; coconuts, \$4 to \$4.25 a sack and 60c. per doz.; Egyptian onions, \$2 per bag; cucumbers,

$12\frac{1}{2}$ to 15c. per basket; tomatoes, Canadian, 10 to 15c. per basket, 15 to 25c. per bushel; watermelons, 20 to 25c. each; apples, Canadian, 75c. to \$1.25 per bbl.; pears, 30 to 40c. per basket for Bartletts; peaches, 60 to 75c. per basket for Crawfords; plums, 25 to 60c.; grapes, 1 to $2\frac{1}{2}$ c. per lb.; musk melons, 50 to 60c. per case.

BUTTER AND CHEESE.

BUTTER—Choice butter is scarce and wanted, and prices rule firm. The demand is good with pound prints of creamery being chiefly taken. We quote: Dairy butter—Tubs, 13 to 14c. for good to choice; low grade to medium, 7 to 11c.; pails and crocks, 12 to 13c.; pound prints, 15 to 16c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 21c., according to make.

CHEESE—The demand locally is fairly good at steady prices. We quote $8\frac{1}{2}$ to 9c. as the ruling jobbing price.

COUNTRY PRODUCE.

BEANS—There is nothing doing, and 75c. is the ruling nominal quotation.

DRIED APPLES—Holders are beginning to ask for quotations, but there is no business passing. Quotations for old stock are nominally all the way from 3 to 4c.

EVAPORATED APPLES—Nothing appears to be doing in new season's fruit beyond the enquiries of the factories for quotations.

EGGS—Are much dearer than a week ago, good stock being scarce and wanted. For ordinary fresh eggs 11c. appears to be the idea, although basket lots of new laid would fetch 1 to 2c. per dozen more.

HONEY—Quiet at \$1.75 per dozen for comb, and 8 to 9c. per lb. for strained in 10 and 50-lb. tins.

POTATOES—Most of the demand at the moment is being supplied by the farmers and market gardeners, the wholesalers not doing much. We quote 28 to 35c. per bushel.

PROVISIONS.

Smoked meats continue in good demand and stocks are light. An improved business is to be noted for long clear, a demand on lumbermen's account having sprung up.

DRY SALTED MEATS—Long clear bacon, 5 to $5\frac{1}{2}$ c. for carload lots, and $5\frac{1}{2}$ to $5\frac{3}{4}$ c. for small lots; backs, 7 to $7\frac{1}{2}$ c.

SMOKED MEATS—Breakfast bacon, $9\frac{1}{2}$ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, $9\frac{1}{2}$ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to $11\frac{1}{2}$ c.; backs, $9\frac{1}{2}$ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6 $\frac{1}{2}$ c.; tubs, $6\frac{3}{4}$ c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Deliveries are fair. Prices are steady. We quote: White wheat, 65 to 66c. for new; red, 64c. for new; goose, 48 to 49c.; oats, 19 to $22\frac{1}{2}$ c.; peas, 45 to 46c.

FLOUR—Trade has been fair on a declining market. We quote in carloads on track, Toronto: Manitoba patents, \$3.85; Manitoba strong bakers', \$3.45; Ontario patents,

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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Wholesale Fruit Importers and Commission Merchants.

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10 to 14 Pape Avenue.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

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YOU DESIRE TO INCREASE YOUR TRADE

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J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

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YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, **TORONTO**

\$3.75 to \$3.85. Straight roller is quoted at \$3.10 to \$3.15, Toronto freights.

BALED HAY—Is quiet at \$11 to \$11.25 on track.

BREAKFAST FOODS—Business is much the same as a week ago. We quote: Standard oatmeal and rolled oats, \$2.60; rolled wheat, \$2 to \$2.15; cornmeal, \$2.45 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

PETROLEUM.

Trade continues to improve and prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

SALT.

A further improvement is to be noted in business. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are dull, with cured quoted at 6 to 6¼c. Dealers pay 5½c. for No. 1, 4½c. for No. 2, and 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 50c. and pelts at 25 to 30c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Is easy at 2¼ to 3½c. for rendered and 1¼c. for rough.

MARKET NOTES.

Eggs are 1 to 2c. per doz. dearer.

Oranges are dearer and lemons cheaper.

Toronto jobbers are quoting granulated sugar down to 4¼c. per lb.

New season's Valencia raisins are due on the Toronto market next week.

Shipments of Ceylon teas for August were about 3,000,000 pounds below the estimate.

The first direct steamer with new season's currants for Canada will sail from Patras on the 10th inst., after calling at Denia for Valencia raisins.

A cable to Watt & Scott, of Toronto, from Smyrna, states that the Sultana raisin market is excited and that quotations for good quality fruit are up to 26s.

QUEBEC MARKETS.

MONTREAL, Sept. 3, 1896.

GROCERIES.

THERE have been few interesting developments in the grocery market during the past week. All the staple lines have continued quiet and the generally cautious buying disposition that has

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.
Produce Commission Merchants

77 Golborne St. **TORONTO.**

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

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References—All wholesale Grocers.

WINNIPEG, MAN.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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MORROW & EWING

General Commission Merchants

13 John St., **MONTREAL**

We beg to notify the Wholesale Grocery Trade that we have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas also Maracaibo, Rio and Mocha Coffees

Samples and particulars on application. Wholesale supplied only.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

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General Produce and Commission Merchants

62 FRONT ST. EAST, - **TORONTO.**

Egg Cases supplied on application.

Correspondence Solicited.

FANCY

PATNA
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BURMAH

"MOUNT
ROYAL
MILLS"

RICES

D. W. ROSS CO., Agents, **MONTREAL**



Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS

Put up in 3-lb. Tins, always fresh : quality is perfect.

Their increasing sale is rapidly proving it.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

characterized the trade all along is still as strongly evident as ever. This is noticeable in the case of sugar, tea, coffee, spices, in fact, everything. Values show an easy tendency, as noted elsewhere, in the case of sugar, coffee, spices and some lines of canned vegetables. Otherwise there are few facts of interest to comment on.

SUGAR.

There was more activity in the sugar market lately, but it has not assumed very large proportions. The feeling continues easy, and refiners have shaded prices for round lots 1-16c. In a jobbing way values are not quotably altered, and we quote granulated, 4 3/8c., and yellows, 3 1/8 to 3 3/4c.

SYRUPS.

There has been no new feature in the syrup market, demand being slow and business very quiet at 1 1/2 to 2 3/4c. per lb., as to quality.

MOLASSES.

There has been no improvement in the market for molasses, as most buyers are well supplied for the present and are not buying ahead. In a jobbing way demand is also of a limited character and the market as a whole exhibits an easy tendency, sales of Barbadoes being noted at 27 1/2 to 28c. and Porto Rico at the same range. The jobbing basis is still 30 to 31c., as to quantity.

RICE.

There has been a good demand for rice, and values rule firm and unchanged. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

There is no change in spices and buyers are only supplied for actual necessities, which means a dull trade. Values are unchanged, as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The easy feeling in coffee continues, while demand is of a very indifferent character. In fact, to make sales, sellers would

very likely submit to considerable concessions. We quote: Rio, 16 1/2 to 17 1/2c.; Maracaibo, 17 1/2 to 18c.; Java, 24 to 27c., and Mocha, 23 to 28c.

TEAS.

The tea market as a whole remains quiet and aside from a few small lots of new crop Japans at 15 to 17c. which sold, little business between dealers has been noted. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11 1/2 to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There has been little done yet for forward account in Valencia raisins, the offers that have been made, which are considered largely speculative, inducing little buying. So far the basis is precisely the same for trading over the cable as was noted last week. We quote: Off-stalk ordinary, 4 1/4 to 4 1/2c.; fine, 5c., and selected, 5 1/2 to 6c.

Business in California raisins has also been of a quiet character and values as a rule remain unchanged. We quote: 4 1/2c. to 5c. for 2-crown; 5 3/4c. to 6c. for 3-crown; and 7c. to 7 1/2c. for 4-crown.

Currants are without change here, but cables from Greece are very firm in their tenor. We quote 3 1/2 to 3 3/4c. in barrels, 4 to 4 1/4c. in half-barrels and 5c. in cases.

Prunes are firm both in the European and Californian varieties. We quote French, 5 to 5 1/4c. and Austrian 6c. California prunes are held at 10c., only a few offering on spot.

Figs sell all the way from 9 to 10c. per lb. for ordinary and 13 to 17c. per lb. for fancy.

Dates are quiet and steady at 4 1/2 to 5c. per lb.

NUTS.

There is no change of moment in nuts, business ruling quiet. We quote: Grenoble walnuts, 11 to 11 1/2c.; Brazils, 11c.; almonds, 10 1/2 to 11c.; filberts, 7 to 7 1/2c.; peanuts 7 to 9c., and cocoanuts, \$4 to \$4.25 per 100.

CANNED GOODS.

Local jobbers have shown more disposition to operate in canned vegetables, and some extensive contracts in peas, corn and tomatoes, aggregating 10,000 cases, have

been put through on the basis of 60c. Otherwise there is no change to note. We quote: Tomatoes, 65 to 75c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 1/2 to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

There is little change in this market of a striking character. The apple market has again displayed an easy feeling and prices are lower, if anything. Lemons have not been as active as last week, and oranges are unchanged. Seasonable fruit of all kinds, such as peaches, pears, plums, etc., are now arriving in large quantities, but the market has been kept well cleaned up and prices are fairly steady. We quote: Peaches, 40 to 60c. per Canadian basket; pears, 30 to 40c.; plums, 35 to 55c.; apples, \$1 to \$1.50; dried apples, 3 to 3 1/2c.; evaporated, 5 1/2 to 6c.; bananas, 75c. to \$1.50; lemons, \$2 to \$3.50; oranges, \$2 to \$3.25, according to brand and package.

COUNTRY PRODUCE.

EGGS—The firm feeling in the egg market has been fully retained during the past week. There is a good demand for choice candled at 10 to 10 1/2c., and seconds at 8 to 8 1/2c. New laid are not on the market.

BEANS—Continue dull and unchanged at 70 to 75c., in car lots, and 80 to 90c. in a small way.

TALLOW—Quiet and dull at 4c.

HOPS—Business narrow and prices steady at 5c. to 7c., as to grade.

HONEY—Receipts fair, and prices well maintained at 10 to 12c. per lb.

POTATOES—Business quiet, the first new pick in car lots being offered this week on the basis of 40c. to 45c. per bag on track.

BALED HAY—The demand for hay has been good at \$11 to \$11.50 for No. 1 and \$10 to \$10.50 for No. 2.

2 PEAS

NEW-PROCESS

THAT ARE ALIKE

STRATHROY

PEAS

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DELICIOUS FLAVOR.

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We call your special attention to our **"KOLONA"** Ceylon Tea Exhibit at the Fair, east entrance, Main Building, ground floor, which is the **leading tea exhibit this season.** An efficient staff of attendants will be constantly on hand, and we ask you all to have a cup of the **most delicious** tea in Canada. Remember the spot, east entrance, Main Building, ground floor. Come, you are welcome.

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Delivered at any railway station
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At remarkably close prices, f.o.b. canneries.

THE EBY, BLAIN COMPANY LTD.

Wholesale Importing and Manufacturing Grocers

TORONTO - CANADA

PROVISIONS.

There has been a fairly active trade during the week in smoked meats, but pork continues extremely dull and prices would certainly be shaded on it. We quote as follows: Canadian short cut, clear, \$10 to \$10.50; Canadian short cut, mess, \$10.50 to \$11; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

There has been a fair business doing in flour, and during the past few days exporters have taken quite a few lots on London account. We quote: Winter wheat, \$3.60 to \$3.80; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$3.40 to \$3.50; straight roller, bags, \$1.60 to \$1.65; extra bags, \$1.30 to \$1.35; Manitoba strong bakers', \$3.25 to \$3.50.

There was no change in the situation of the oatmeal market. The demand was slow and prices are about steady. We quote: Standard, bbls., \$2.80 to \$2.90; granulated, bbls., \$2.90 to \$3; rolled oats, bbls., \$2.50 to \$2.60.

Business in feed continues fairly active and values show no change. We quote: Bran, \$10 to \$11; shorts, \$11 to \$12; mouillie, \$15 to \$17.

CHEESE AND BUTTER.

The cheese market has continued unsettled and irregular during the past week. Lately the speculators have again come to the fore and put up prices ¼ to ½c. per pound, but there is little legitimate encouragement from the other side of the water at the advance. Recent transactions have aggregated 15,000 to 20,000 Ontario and Quebec cheese at a range of 8¼ to 8½c. on spot in Montreal.

The butter market is unsettled and weaker. In fact, a decline of ¾c. has been actually established, as sales of creamery were made to-day at 18¼c., for which 19c. was refused a week ago.

ASHES.

There is no change in ashes which rule quiet. We quote: Firsts, \$3.50 to \$3.55; seconds, \$3.05, and pearls, \$4.55 to \$4.60 per 100 lbs.

MONTREAL NOTES.

Bosnia prunes continue firm at primary markets at the advances noted last week. No business is yet noted for forward shipment.

First receipts of Spanish onions arrived ex Parisian this week from Malaga.

Montreal refiners have shaded values on refined sugar this week for wholesale quantities. Jobbing prices remain unchanged.

There has been little activity in the tea market, aside from some transfers of new medium Japans at 15 to 17c.

The easy feeling in coffee continues, and it looks at present as if values were going even lower than they are.

There is a comparative scarcity of fine Jamaica ginger in this market and it is held firm at 25c.

No business for forward delivery is yet noted in Bosnia prunes, as buyers seem indisposed to order ahead.

No extensive consignments of California prunes, or in fact any California dried fruit

are expected on this market until the month of October.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 3, 1896.

SINCE the opening of September business has shown a tendency to improve. Country storekeepers particularly are buying more liberally. Merchants feel, however, that there is still room for improvement. Very extensive preparations are being made for handling the winter export business of Canada, which was commenced so successfully here last season. This year there will be much more wharf accommodation, besides cattle yards and extra warehouse room. We hope Ontario shippers will show their loyalty and appreciation of our city's enterprise in this matter by seeing that their shipments go via a Canadian rather than an American port. In hops the very low prices of the past summer show no improvement. Our merchants have been quite large buyers, and during the past week say they have bought at the lowest price ever known.

OIL.—There is a marked improvement in the demand for burning oil, though the decline and weakness in the price limits the movement, and orders are still largely from hand to mouth. The decline in American oil has been ½c., while in Canadian oil it has been 1c. In cod oil the receipts are larger, coming chiefly from Digby County, N.S. We quote: American burning oil, 21c.; best Canadian, 19½c.; prime, 17c.; no charge for barrels.

SALT.—Stocks are still light, but supplies are within quite easy reach, so that price has shown no further advance. There is a fair demand. There is talk of a small cargo direct, which would cause rather lower prices, should it come. We quote: Coarse, 50 to 52c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.75 to \$3; 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.

CANNED GOODS.—There is quite a range in prices asked for corn, peas and tomatoes, some dealers cutting lower than others, and some dealers quoting old goods, which cost low. There should be a change in the doing of this business, as no class of goods show a poorer profit. In gallon apples lower prices rule, and it is thought when these goods are ready to ship even lower prices will be accepted. Canned meats are firm, but show no change in prices in this market. Oysters we quote rather higher. But few Baltimore packers now quoting, prices will likely keep firm till at least the new pack. While peaches are rather higher, owing to bare market, new will range at about the same as old prices. Salmon show little present demand. Market is hardly as firm. Haddies are easy and light sale. We quote as follows: Corn, 70 to 80c.; peas, 75 to 80.; tomatoes, 75 to 95c.; gallon apples, \$2; corned beef, Canadian, \$2.25 to \$2.35;



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Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

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Head Office: Toronto.

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TRADE MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.
J. W. BEARDSLEY'S SONS, New York, U.S.A.

VINEGARS

Made under Government Supervision. Absolutely pure.

**BADGEROW
SCOTT & CO.**

79 and 81
JARVIS ST.
TORONTO.

Dawson & Co.

**FRUIT
PRODUCE
and COMMISSION MERCHANTS**

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL

FRUIT

Commission Merchants

**25 and 27 Church street,
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman
HAMILTON

American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.40; 1's, \$1.35 to \$1.50; peaches, 3's, Canadian, \$2.85 to \$3.10; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz.; scallops, \$5.50 to \$5.75 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

DRIED FRUIT—There is but little movement as yet. Very few Valencia raisins have yet been bought, and reports tend to rather firmer figures. In California loose muscatels shippers' prices are well above last year's figures. Those of leading packers are held at same prices, but some brokers are asking dealers to submit offers ¼c. under ruling prices. Dates to arrive are firmer and second tides have been advanced 1s., or equal to first tide prices. Some Canadian peels are offered, but most dealers have placed orders for English goods. Only a limited quantity of Leghorns have been sold. In peanuts the lower prices have helped to increase demand. There is quite a sale for a five-cent package which is now being imported direct from Norfolk. In evaporated apples new are now on the market, and are offered low. Feeling is easy. There is no sale for dried. Samples of new Sultana raisins have been received. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, \$2 to \$2.25; currants, cases, 4 to 4½c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 1½ to 2c.; American onions, \$3 per bbls.; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

GREEN FRUIT—Business continues very active. Quite a quantity of New Brunswick plums have been in the market, but they are not favorites, and sell slow. Nova Scotia, which is the plum preferred for preserving, are now coming in quite freely. Some very good apples, both New Brunswick and Nova Scotia, are to hand. Auction sales are now beginning; it keeps prices down, beside taking the trade out of the dealers' hands, the consumer buying at the auctions. Oranges are about out of the market. Canadian grapes have a large sale. There are also quite a quantity of Delaware (American) being received. Pears are favorites, the eastern Bartlett largely taking the place of the California. The California plums to hand are beauties. In peaches Canadian have a good demand. Apples sell low. We quote: Lemons, \$4 to \$5; Valencia oranges, \$6 to \$6.10; bananas, \$1 to \$2.50; California peaches,

TORONTO EXHIBITION

In the centre of the main building you will find the finest display of BIRD SEED ever shown in Canada. Go and look at it.



BROCK'S BIRD SEED

Ask your wholesaler for it.

NICHOLSON & BROCK - TORONTO

Exhibition Visitors

We will be pleased to have all country merchants and shippers call upon us in our new warehouse during their visit to the Exhibition. Send us your consignments and call and see us. Consignments of all Country Produce handled carefully. Storage free if you do not wish to sell at present.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
33 Church St., TORONTO

We Can Sell . .

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN

70 and 72 Front St., East,
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,
TORONTO, ONT.**

We are offering special inducements in

**Shoulder Hams
Rolls . .**

Write us.

D. GUNN, BROS. & CO.
Pork Packers, Toronto.

Hugh Walker & Son
Guelph, Ont.

**Wholesale Fruit and
Commission Merchants**

Consignments Solicited.

\$1.50 to \$2.25; plums, \$2 to \$2.25; Canadian peaches, \$1.25 to \$1.50; apples, \$1 to \$2; California pears, \$1.50 to \$1.75; Bartlett's, bbl., \$4 to \$5; plums, 25 to 30c.; grapes, Canadian, 40 to 50c.; grapes, keg, \$5.50 to \$6; grapes, Del., 75c. per basket.

DAIRY PRODUCE—In butter producers are holding back, not wishing to sell at present prices. While best dairy and creamery are in rather better demand and at rather better figures, buyers and sellers are still upset. Stock of butter is not large. In cheese June makes appear well cleaned up. Very low prices are quoted by some city dealers, and though market is not particularly active prices are likely to be somewhat higher; in fact, factories are now holding for higher figures. Prospect is for much smaller output in New Brunswick and Nova Scotia than last season. In eggs there is a fair demand at steady prices. We quote: Dairy butter, 16 to 17c.; creamery, rolls, 20c.; do., tubs, 18 to 20c. Eggs are steady at 9 to 9½c. Cheese, 8½ to 9c.

SUGAR—There is a rather better demand noted. The profits of the season's sugar business are likely to be on the wrong side, and those buying as they need have had the advantage. We quote: Granulated, 4¾ to 4½c.; yellows, 3½ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—Another cargo of Porto Rico is due (about 350 casks); it is consigned. Demand is quiet. Importations this season have been much larger than last, and values are now easy. Splendid values in New Orleans at low prices are offered. We quote: Barbadoes, 27 to 28c.; Porto Rico, 30 to 34c.; New Orleans, bbls., 28 to 30c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—Fall catch of shad has proved a failure. Pickled shad have advanced 50c. per half bbl. In dry cod liberal quantities are arriving; prices are firm, and there is a good demand. Reported catch of pollock is very large, and prices are easy and demand light. Pickled herring come in very slowly, but as sales are small prices show no change. Smoked are still dull. A better movement is noted in boneless fish. The demand is all from the west. We quote: Large cod, \$3.50 to \$3.60; medium, \$3.25 to \$3.30; pollock, \$1.20 to \$1.25; bay herring, \$1.20 to \$1.25 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl., \$5; Shelburne, \$2.75 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; Canso herring, \$4 per bbl.

PROVISIONS—Pork continues low, with stocks here still large. While some were bought at rather high figures, some few cars cost as low as \$7.50, the lowest price ever known. This price is in bond. A fair demand is noted for hams, but they are scarce and higher. Rolls are dull. Domestic mess pork rules rather higher than clear. We quote: Clear pork, \$13 to \$13.50; mess, \$13.00 to \$14; plate beef, \$12.50 to \$13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—While demand is light, millers hold old flour firm. Manitoba flour shows no change. Oatmeal is quiet at even figures. Oats are quite firm. Crop in New Brunswick is large. There is a local demand, but few come to

the city. Cornmeal has a very large sale, while feed and flour are dull. In feed, though a good quality is offered low, it is hard to move. Beans are firm. Though first cost is higher, there is little change here. In hay little is doing, as it will be some time before new is ready for market. We quote as follows: Manitoba flour, \$4.40 to \$4.50; best Ontario, \$4.00 to \$4.20; medium, \$3.95 to \$4.00; oatmeal, \$2.90 to \$3.10; cornmeal, \$2; middlings, car lots, in bulk, \$14 to \$15; bran, do do, \$13 to \$14; hand-picked beans, \$1; prime, 90c.; oats, 30 to 32c.; hay, \$13 to 14; barley, \$3.50; round peas, \$1.15; split peas, \$3.30 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

N. W. Taussig & Co., New York, who have done a large trade here in New Orleans molasses during the past two seasons, are offering through their agent, J. Hunter White, some of the best values ever seen here, both in price and quality. The 40-gal. package is a favorite.

Northrup & Co. are shipping quantities of dulce west. They make a point to secure best quality.

Mr. John Sealy is adding much to the appearance of his store and his own comfort by a new office. He finds an increased business through guaranteeing his fish.

The note appearing about the St. John grocers' picnic should read: "between ten and twelve the retailers closed" not "between ten and twelve of the retailers closed."

Coal of good quality has been discovered near Moncton. And many are looking for a new and successful industry in that now rapidly-growing town.

Potatoes continue to drop off in price, some arriving from Nova Scotia this week selling as low as 60c. per barrel.

At Sussex five tons of milk are handled per day, two tons going to the cheese factory and three being shipped to St. John.

Efforts are being made by the city to collect taxes from civil servants on income. And why not? They are fully as well paid as other men and enjoy the same privileges.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.

TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

A FULL POUND

of fresh smoked FINNAN HADDIES
in every can, is what you get when
buying that always reliable brand

"Golden" Haddies.

Your money back if you want it.

Order from your wholesale dealer.

NORTHROP & CO.

Canners' Agents.

St. John, N.B.

VERRET, STEWART & CO.

MONTREAL QUEBEC.

Have always on hand
Full stocks of

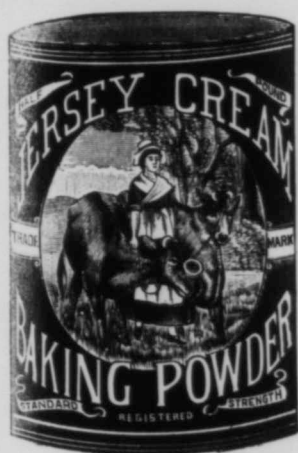
..SALT..

Our trade has been built up, not at the expense of others, but by stimulating the public interest in birds; thus, while helping ourselves, helping other people. It pays to push

COTTAMS BIRD SEED

for the literature in connection, together with our extensive advertising, cultivates the public taste for birds, and so increases the demand, not only for "Cottams" but for all kinds of seed.

Each 1-lb. packet of "COTTAMS" Bird Seed contains patent "Bird Bread," patent Holder, Beak Sharpener and Sanitary Perch. All wholesalers.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
 CHATHAM, ONT.

To Come To The Exhibition
 Is a Good Thing

But did you leave a liberal supply of

White Wine Vinegar

for the customers who'll be pickling during your absence? **Call before you leave town.** We're always glad to see you, whether you want goods or not.

T. A. LYTLE & CO.
 Vinegar Manufacturers

TORONTO

We have kept in . . .

COLD STORAGE

a few 10 lb. boxes of FIGS

. . . also . . .

LAYER VALENCIA RAISINS

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

Rio Coffees

A very choice selection arriving ex ss. Cuvier. Prices lower than ever.

WARREN BROS. & CO.
 35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
 FRENCH PRUNES
 CALIFORNIA AND OREGON
 HALLOWEE DATES

At low prices.

T. KINNEAR & CO.
 49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.
 TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

VINEGAR

English Malt

HILL, EVANS & CO.

Another shipment of our quality is to hand.

PERKINS, INCE & Co.
 TORONTO.

*Laurentian
Spring Water*

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

MONTREAL

IS . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scoring hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

The effort is being resisted, and, if necessary, the case will be appealed to England.

The output of cheese in these Lower Provinces will likely be much less than last year. L. C. Archibald, the largest manufacturer in Nova Scotia, reports at one factory where last season he got four tons of milk per day, this year, owing to small receipts, factory is closed down, and he has closed three others.

The Ireland National Food Co., whose preparations are so popular in this market, should feel proud of the success of their new cereal food "Farinosa." These goods are kept well before the trade by the energetic agents of the company here, Jardine & Co.

Arrangements for the annual Exhibition, which opens here the last week in this month, are much more complete than in any previous year.

While the hay crop through our province is light, the prospects are for large crops in oats, wheat, barley and buckwheat. Much more wheat is grown in this province than is usually thought. In oats, if our farmers would only clean and cure properly they would get a much better price, beside stopping at least part of the large importation from outside points.

CHANGE IN A WINNIPEG FIRM.

Mr. E. Nicholson has succeeded to the business carried on by the late W. F. Henderson & Co., of Winnipeg. Mr. Nicholson has been connected with the business for a number of years and is fully conversant with all the details. THE CANADIAN GROCER wishes him success.

HINTS TO BUYERS.

JOHN SLOAN & CO. are receiving a carload of extra fine New Orleans molasses for bakers' use.

Warren Bros. & Co. have a shipment of green Rio coffee arriving.

Every grocer should keep Balfour & Co.'s "Buckeye" paper-cutter.

The Davidson & Hay, Ltd., are showing samples of fine bright syrups at low figures.

Turner, Mackeand & Co., of Winnipeg, have added "Golden" haddies to their stock of groceries.

The Davidson & Hay, Ltd., are in receipt of shipments of new pack canned haddies.

A direct shipment of medium quality of Japan tea, showing good value, has been received by John Sloan & Co.

A feature of the Davidson & Hay, Ltd., sample room this week is a substantial pyramid of "Kurma" tea.

The Davidson & Hay, Ltd., report the arrival of a line of fine Moning Congou.

Balfour & Co., of Hamilton, are offering exceptional values in cleaned currants and selected Valencia raisins.

T. A. Lytle & Co., Richmond street west, Toronto, report a steady increase in the demand for best quality pickling vinegar.

The Eby, Blain Co., Ltd., are selling the celebrated "Royal" salad dressing, which they claim is superior to any in the market.

Owing to the scarcity and high price of hams, D. Gunn Bros. & Co. are finding a

good demand for picnic hams and rolls, on which they are quoting special prices.

Genuine Ceylon cinnamon, packed 2 and 4 dozen in a case, is being offered by Lucas, Steele & Bristol, to retail at 5 and 10 cents.

W. H. Gillard & Co. report a large demand for Gillard's new pickle, the excellence of that article having taken with the consumer.

T. B. Escott & Co. invite country customers visiting the Western Fair to make their warehouse their headquarters during their stay in London.

The Eby, Blain Co., Ltd. are in receipt of another shipment of Filiatra currants and Casalina Patras currants in barrels, half-barrels, cases and half-cases.

A shipment of Marshall's new breakfast delicacies, herrings in shrimp sauce, in anchovy sauce, and in tomato sauce, arrived for The Eby, Blain Co., Ltd.

The L. P. & Co. spices sold by Lucas, Steele & Bristol are absolutely pure and ground from assorted stock. The firm are giving special prices this month.

The advertisements of the "Salada" Ceylon tea are now running in The Buffalo News. It is good to see Canadians invading the United States market.

W. H. Gillard & Co. have just received a consignment of Crosse & Blackwell's peels, lemon, orange and citron. This brand is even better than ever in quality.

Bart. Cottam & Co. report constantly increasing sales for their "Cottams" bird seed. The patent holder, beak sharpener and sanitary perch, together with the patent

The Importance of Pushing High-Class Goods must not be Overlooked

WE HAVE DONE IT SINCE WE STARTED BUSINESS AND ARE SATISFIED WITH THE RESULT.

In Baking Powder **PUSH** only those made from absolutely pure Cream Tartar and Soda. (There is a demand for cheap powders at present, which you must meet—but don't **PUSH** them; they will not add to your business reputation).

We claim **PURE GOLD BAKING POWDER** to be the **BEST IN THE WORLD**. It gives your customers best satisfaction and costs you less than any other Cream Tartar Powder.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

"Bird Bread," all of which are given with each one-pound packet, are attractive to bird keepers.

Several invoices of Japans are to hand with Lucas, Steele & Bristol, including the celebrated "Uriba" and "Old Ladye" brands. Samples on application.

P. C. Larkin & Co. report having shipped "Salada" tea to Buffalo as follows: Week ending 22nd Aug., 24 cases; week ending 29th, 25 cases, and this week, 60 cases.

In a new season's Japan tea to retail at 25c., W. H. Gillard & Co. state that their assortment comprises values second to none. They ask the trade to get samples and compare.

Rutherford, Marshall & Co. report a brisk demand for creamery butter. They control the following factories: Beachville, Stouffville, Maple, Palermo, North Valley and Kensington.

The "Rising Sun" Stove Polish factory at Canton, Mass., takes the entire product of a large box factory located near the works. Eight hundred cords of lumber were made into "Rising Sun" stove polish boxes last year.

The Eby, Blain Co., Ltd. have issued a new catalogue of handsome design and a useful book for the trade. They are mailing these to the trade all over Ontario and will be pleased to mail one on enquiry.

The Toronto Biscuit and Confectionery Co. will be glad to see any of their customers who visit Toronto during the Exhibition. "Come right in," they write, "and if we

can be of any use to you say so. Make our place headquarters. We are centrally situated and may be of some service to you. Will be pleased to renew old friendships and make new ones."

The new "Sun Paste" stove polish made by the proprietors of the "Rising Sun" stove polish is put up in the most attractive sort of packages possible, and dealers appreciate goods which make a fine appearance on the shelves.

"It is about two years since the 'Gem' stove paste was put on the market," write the F. F. Dalley Co., "and to-day its sales are larger than any other stove paste made or sold in Canada. It is a very superior article, that is why it has been a success."

The Eby, Blain Co., Ltd., report the arrival of another shipment of Morton's goods, consisting of fresh herrings, kippered herrings, herrings in tomato sauce, and preserved bloaters. These goods are rapidly growing in favor with the trade.

Perhaps no trade mark has been imitated to such an extent in so short a time as the name "Bird Bread." Since Bart. Cottam & Co. patented and registered this composition of matter its effectiveness with birds and consequent popularity has led many to place goods on the market imitating "Bird Bread," both in name and appearance, as closely as was possible without infringing the patents and registrations. Grocers and others should be wary not to be taken in to the extent of buying these useless and often injurious imitations for the genuine article.

PERSONAL MENTION.

Mr. James McLean, representative east and north for T. Kinnear & Co., is confined to his home through an injury received a few days ago to one of his feet.

Mr. W. G. A. Lambe is fishing at Belmont Lake.

Reports from Hamilton say that not one of Billy Mac's fish stories are "chestnuts," but real genuine fresh "walnuts." Long live the "King."

Mr. Samuel J. Gorman, of the Gorman Commission Co., Portland, Oregon, has been appointed general agent for the United States for the California Distributing Co., of San Francisco, etc.

Mr. Steele, of Lucas, Steele & Bristol, has just returned from a month's outing in Muskoka district. He reports good fishing and large numbers of visitors at all hotels. He speaks very highly of the civility of the G.T.R. people, also the Nipissing officers. He was one of a large party staying at Cassie Island, near Ferndale.

A. S. Black, of Black & Co., Truro, N.S., was in Montreal last week on his wedding trip. Mr. and Mrs. Black sailed on the ss. Labrador to spend their honeymoon in England and on the Continent.

A handy folder has just been issued by the Eby, Blain Co., Ltd., of Toronto. It contains a guide's map of the city, a guide to the Exhibition, a railway time table, and a list of leading restaurants, boarding and lodging houses.

A sight to see

Our exhibit of Cereal Foods in the Main Building at the Toronto Fair. Try and get round to see us, we will be glad to meet all our friends and customers.

THE IRELAND NATIONAL FOOD CO., LTD.,

OPERATING one of the largest and most complete
Breakfast Cereal Food Mills in the Dominion.

TORONTO.

WORKING THE PEPPERMINT CROP.

THE distilling of the oil from the peppermint crop of southwestern Michigan commenced this week, and in a few days the industry will be in full blast throughout this region, says Chicago Grocer. A dozen or more new distilleries have been erected in this immediate vicinity this season, and as many more in other parts of the peppermint district. The season has been an excellent one for mint culture, and about the only damage done to the crop has resulted from the devastations of grasshoppers. The insects badly injured mint fields in some localities, especially in parts of Allegan County, but the largely increased acreage this year devoted to the culture of the plant is expected to bring the yield of oil fully up to that of last season.

While the price per pound received for the distilled oil grows less each year, the in-

creased production per acre caused by the introduction of the English, or black mint, yields a larger sum to the grower than in the early days of the higher prices. The price for the crude or "natural" oil, the form in which it leaves the distillery, last season ranged from \$1.50 to \$1.90 per pound, and about the same prices are expected to rule this year.

Until recently the refuse or, as it is known, mint hay, was considered worthless and was gotten rid of by burning. The scarcity of clover and timothy hay the last year or two led to the experiment of feeding this refuse to horses and cattle, a plan which worked so well that it is now considered a valuable forage crop. It is estimated that the feeding of the dried mint to stock last year saved the farmers of southwestern Michigan thousands of dollars which would have been paid for western baled hay.

KILLED THE GOOSE.

At a grocery store in Massachusetts, where it has been the rule to allow the clerks to have goods for their own use at cost, the proprietor, according to N. E. Grocer, discovered an interesting state of affairs the other day. One clerk has a wife and one child in his family. The supply of groceries he had charged against him for a month was sufficient to keep a family as large as that of the old woman who is said to have resided in a single article of the footwear long ago. The facts of the case were that all the clerk's relations had been buying at cost also, and the charge was made in the clerk's name in order to secure the privilege. The clerks will hereafter have to pay the same for their goods as other people do.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

There's not much difference . . .



in price, but a wonderful difference in quality, between reliable goods such as ours and the unreliable product of unknown canners. There's another difference to be considered, too—the difference between satisfied and dissatisfied customers. Put our goods to any test you please. They will stand it.

DELHI CANNING CO., DELHI, ONT.



We carry a full line
in stock...

HUDSON'S BAY CO.

Get our
Quotations

Winnipeg

Sole Agents for Manitoba and N.W. Territories.



East India Pickles

Good Sellers
Good Profit

Have been pronounced by epicures to be the most
appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds
of meats, game and fish.

A TRIAL WILL CONVINCe.

Large bottles—
1 dozen in case.
Small bottles—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

We invite the GROCERS to
Come, Taste and Examine

Knox's Gelatine

and find out its superior qualities over other brands.
It will be exhibited at the Great Industrial Fair,
Toronto, near the Eastern Entrance of the Main
Building.

C. B. KNOX

Manufacturer, JOHNSTOWN, N.Y.

A. E. RICHARDS & CO.

Selling Agents, HAMILTON, ONT.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

DOES IT PAY?

DOES the grocery business pay when properly conducted and under ordinary circumstances? One of the signs that it can be made fairly profitable by the exercise of average abilities, says Merchants' Review, is the undoubted success of small corner groceries in this section of the country, which are run on a system of credits that apparently would soon bankrupt a Rothschild. Little stores, with an appearance of poverty, sometimes will be found to have bad debts amounting to thousands of dollars, and yet the owners thrive.

The grocery business calls emphatically for hard work. The people who have tried it and discovered that it was unremunerative will sometimes be found to be related to—

"The sons of rest,
Of Lemon Hill,
Who never worked
And never will."

Some of the unsuccessful country merchants belong to this class and leave the entire work of the store to be done by an assistant. They themselves spend the time spinning yarns or arguing politics with old cronies as lazy as themselves. Such as these dealers, after their failure, wonder

why they couldn't succeed or else convince themselves that "groceries don't pay."

It would be hard to pick out a more promising business than selling groceries for the man of sobriety, common sense and industry. Notwithstanding the inroads made by department stores the business still remains an avocation that gives generous returns to those that deserve them, but the chief reliance of the average grocer is his capacity for hard work.

B. C. SALMON PACK.

B.C. Commercial Journal, Aug. 25:—Advices received from the Fraser river vary considerably as to the packs of the different canneries. Until after the close of the season and the product has been cased and shipped it will be almost impossible to secure anything like accurate figures. After due consideration of the best information obtainable, it is estimated that the pack of the Fraser river is now about 300,000 cases. Some persons estimate that the result for the Fraser river will be nearly 350,000 cases, but it is believed by many that this is over the actual amount packed. The Northern and West Coast pack will, it is said, run over 235,000 cases, so that the total for British Columbia this year will probably be pretty close to 550,000 cases. Careful estimates place the pack on Puget Sound between 75,000 and 80,000 cases.

FIVE YEARS OF DECLINE.

It is a matter of daily comment that food products of all kinds were never so low in price in the history of the grocery business. It is interesting to note the comparison between prices prevailing five years ago and those current at present. The reduction through the line will average fully 35 per cent., many articles having declined one-half. The Commercial Journal selects a few articles from a list recently prepared by a leading jobbing house:

	1896.	1891.
Minn. patent flour, bbl.	\$3.75	\$5.35
Extra honey drip syrup, gal.	.12½	.25
High-grade syrup, gal.	.25	.40
Fancy Rio coffee, lb.	.20	.25
Navy beans, bush	.82½	2.55
Tapioca, lb.	.03	.04½
Granulated yellow cornmeal, bbl.	1.90	3.90
Standard rolled oats, bbl.	2.50	3.25
Eastern 3-lb. canned apples, doz.	.50	.70
Best peaches, 3-lb. heavy syrup, do.	1.10	1.70
Standard 3-lb. tomatoes, do.	.60	.90
Cal. prunes, 50-60 s. lb.	.05½	.11
Cal. prunes, 80-90's, lb.	.04	.09½
Three-Crown Cal. muscatel raisins, lb.	.04½	.06½
Wisconsin full cream cheese, lb.	.07½	.09½
Medium pickles, bbl.	2.75	4.75
No. 1 whitefish, ½ bbl.	6.00	7.00
Bay City family whitefish, ½ bbl.	2.00	3.00
K. K. K. herring, bbl.	7.25	12.50
Red salmon, bbl.	9.00	13.00
Scaled herring, box.	.10	.22
Mess pork, bbl.	8.00	12.50
Smoked clear sides, lb.	.05	.08½



It Has No Equal

We know it because we sell more each year.

The Jobber sells more!

The Retailer sells more!

The Consumer buys more!

The Babies cry for more, and more mothers write us stating that the

Gail Borden Eagle Brand Condensed Milk

Is unequalled as a food for infants.

It Pays to Handle Such Goods. For Quotations See Price Columns.

Send for particulars to **F. W. HUDSON & CO., Toronto, Selling Agents.**



Don't Miss

Our exhibit at the Toronto Exposition from Sept. 1 to Sept. 12. If you are skeptical regarding our **CONDENSED MINCE MEAT** we want to have a talk with you and show you just what it is.

J. H. WETHEY - ST. CATHARINES, ONT.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



50 Casks
Best
Imported
Chicory

EWING, HERRON & CO.

Coffee and Spices

... MONTREAL

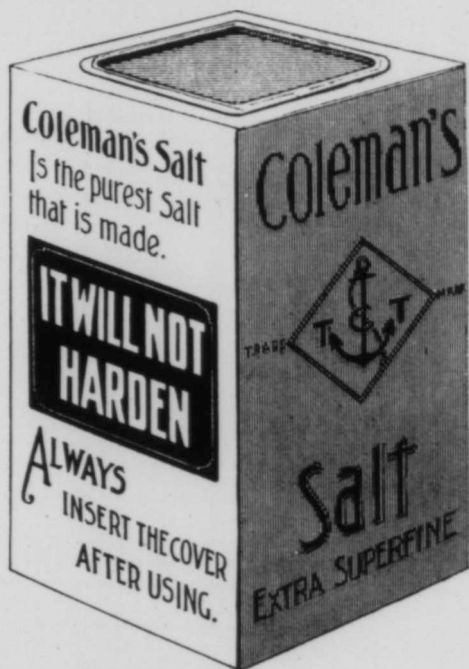
A FULL POUND
A PURE POUND

Every package of **Instantaneous Tapioca** contains a full pound. Beware of light weight imitations and other substitutes of **ordinary ground Tapiocas**. Instantaneous Tapioca is **pure**, not only in the sense that it is not adulterated with starch, etc., but also because it is free from all **natural impurities**, the result of a thorough refining process. A boon for invalids and young children.

HOWE, MCINTYRE CO.

Agents, Montreal.

COLEMAN'S SALT



UNEXCELLED FOR

Table or Dairy

Put up in the most attractive packages on the market. . . .

IT WILL NOT HARDEN

We have all kinds of salt for sale in barrels, sacks and bulk. Our packages are new and first-class. We will not be undersold by any. Our salt is No. 1. We have shipping facilities that are unequalled. Nobody has lower rates of freight. We can quote delivered at your station or F. O. B.

It will pay you to write us before ordering elsewhere. We guarantee prompt shipment.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

FAC SIMILE OF 5-LB. BOX.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B.

J. S. & D. Ferguson, Agents for Montreal.

R. Mitchell, Agent for Quebec.



Appleton's Tea Exhibit at Toronto Exhibition.

Agents

MONTREAL—FRANK MAGOR & CO.

16 St. John Street

TORONTO—THOMPSON & THOMPSON

18 Front Street East

Appleton's Package Tea

occupies a conspicuous stand in the Main Hall of the Toronto Industrial Fair, and is being served freely to all visitors. We invite all (particularly the trade) to come and see us, so as to examine and sample our teas. We intend to make similar exhibits at Montreal, Ottawa, London, Brantford and other points, and will be glad to see our friends.

Tetley's

... FAMOUS ...

INDIAN AND CEYLON TEAS

are sold from Atlantic to Pacific. Put up in ½-lb. and 1-lb. air-tight lead packages. Samples on application. Retail at 50c., 60c., 70c., \$1.00.

BLACK AND GREEN, 40 CENTS.

JOS. TETLEY & CO.,

14 Lemoine Street,

.. MONTREAL

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

OVER
1,000,000

Packets sold
weekly in
Great Britain
alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes & Co.

Toronto: Ely, Blain Co., Ltd.

Ottawa: P. Baskerville & Bros.

Kingston: W. G. Craig & Co.

Hamilton: Balfour & Co.

London: A. M. Smith & Co.

Sarnia: T. Kenny & Co.

Winnipeg: Sutherland & Campbell



Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON

TEA PLANTER

CEYLON

Ceylon Teas

Ceylon Teas

Ceylon Teas

Ceylon Teas

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Ceylon Teas

Ceylon Teas

Ceylon Teas

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Ceylon Teas

Ceylon Teas

*Point
to*



SUCCESS

*Be Wise
Take the
Pointer*



..HAVE YOU..

TRIED THE
Finest Whisky
 IN THE WORLD?

VIZ. —

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents



MALLAWALLA

continues
 to hold its own;
 . the .
 strongest proof of excellence.



THE
 ORDERS
 ARE
 GETTING
 THICK

for

"SCIENTIFIC"

STOVE ENAMEL AND
 STOVE PIPE VARNISH

They are elegant goods to handle. They are CANADIAN and of HIGHEST QUALITY. Order through your wholesaler. See quotations.

Telephone 2905

TORONTO

WESTERN Incorporated
 1851.
ASSURANCE COMPANY

Fire and Marine

Capital, subscribed \$2,000,000.00
 Capital - - - 1,000,000.00
 Assets, over - - 2,320,000.00
 Annual Income - 2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
 C. C. FOSTER, Secretary.



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street,
 TORONTO, ONT.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

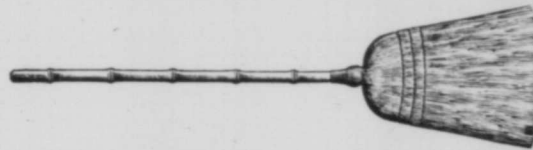
JAMES J. RILEY & SONS

Managers for Canada Montreal

Smoke
Creme
de la
Creme
Cigarettes
They excel
All others
10 cts.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Chas. Boeckh & Sons,

Offices and Warerooms, 80 York Street
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Manufacturers . . .

Toronto, Ont.

The Strong Man . . .

Needs to take care of his health and not wait till he gets sick. This can be done by keeping the system well nourished. A Cup of Johnston's Fluid Beef regularly, night and morning, will do this effectively.



**Johnston's
Fluid Beef**

16-oz. Bottle,
\$1.00

A Bottle will make 50 Cups of Beef Tea

**Silver
Dust**

WASHING POWDER

For scrubbing, washing and cleaning of all kinds. Far more economical than soap. Try it yourself, and you will be able to recommend it.

SILVER DUST MFG. CO.
HAMILTON

Fine Fruit Tablets



**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



**INDIAN &
CEYLON TEAS**

G.F. & J. GALT

42 SCOTT ST. TORONTO

**BOOK ON TEA BLENDING
MAILED ON APPLICATION**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JAMES CAIN, general merchant, Huntsville, has called a meeting of his creditors.

M. O. Scott, merchant, Ottawa, has assigned to S. Fee.

E. T. Devarnnes has been appointed curator of the estate of Samuel Jamieson.

Roy & Robinson, general merchants, St. Cyrille de Wendover, Que., have assigned to Kent & Turcotte.

A meeting of the creditors of Charles Rickner & Co., wholesale and retail fruits, Montreal, has been held.

Major & Eldridge, produce, Vancouver, have assigned, and retail business has been sold to J. A. Atkins & Co.

G. E. Reynolds, general storekeeper, of Beeton, who met his creditors in Toronto a week ago, has been unable to make a satisfactory settlement, and has made an assignment for the benefit of his creditors to Richard Tew. The estate is said to have assets in the neighborhood of \$20,000. The liabilities are placed at \$10,000.

CHANGES.

P. R. Miller, wholesale flour, Quebec, is removing to Toronto.

Joseph Ladoucier is starting a grocery store at Carillon, Que.

James Dolan, hotel, Peterboro', has been succeeded by W. Dineen.

The premises of H. A. Pelletier, grocer, Quebec, have been closed.

Wm. Hackett, hotel, Petrolea, has been succeeded by W. Flanagan.

C. J. & F. W. Odell, brewers, Sherbrooke, Que., have sold out to S. C. Nutter.

J. B. D. Legare is starting into business in Quebec as a wholesale flour dealer.

L. J. Parent has opened a general store at St. Alexandre, Que., he having succeeded F. Pelchat.

Hugh Malcolmson, wholesale and retail grocer, crockery and canning factory, Chatham, has sold out crockery stock.

PARTNERSHIPS FORMED AND DISSOLVED.

P. Leriotes & Co., fruit, Montreal, have registered a partnership.

Asselin & Bilodeau, general merchants, Beauce Junction, Que., have dissolved. Business will be continued by Mr. Bilodeau in his own name.

SALES MADE AND PENDING.

The general stock of E. Dubord, Champlain, Que., has been sold at 55c. on the dollar.

The general stock of Therien & Frere, St. Remi, Que., has been sold at 50c. on the dollar.

FIRES.

Peter McEwan, salt, Saltford, has been burned out.

H. Chesterfield, general merchant, Donald, has been burned out.

W. H. Schneider, biscuit manufacturer, Hamilton, has been burned out.

DEATHS.

James Good, groceries and liquors, Toronto, is dead.

Simon Labrosse, general merchant, St. Eugene, Que., is dead.

"THE GROCER" IN SWEDEN AND NORWAY.

Editor CANADIAN GROCER,—Enclosed please find \$2 with which renew our subscription as long as the money lasts. We find THE CANADIAN GROCER of great use to us, as we have bought largely from advertisers in your journal. We are always glad to answer enquiries from Canadian exporters of evaporated and fresh apples, flour, canned goods, etc. Evaporated apples are wanted in 50-lb. boxes. Only the red Baldwin fresh apples can be sold here to advantage, and should be packed in nice clean barrels. Of wheat flour the best patent grades have the largest sale. Rolled oats we buy by the carload (150 barrels). Yours, etc.,

C. E. SONTUM & Co.
Commercial agents for the Canadian Government.

Christiania, Norway, Aug. 14, '96.

A FREIGHT ANOMALY.

Editor CANADIAN GROCER,—I have just read your article in last week's CANADIAN GROCER on "The Inaction of Canadian Merchants." To some extent there is a good deal of truth in what you say about the merchants and manufacturers of Canada not being enterprising in the matter of exporting, but an instance of the dampening effect of circumstances over which we apparently have no control came to my notice last week, which I think your valuable paper may publish. I learned that one of our citizens intended going to Rossland to open up a general store, and solicited from him an order, which I secured. He had placed orders for about four carloads

of general merchandise in Toronto, among which was a car of canned fruits and vegetables, but what was his surprise and disgust, and mine, too, when he found that the freight barred him from taking a solitary pound of stuff from Toronto. For instance, canned goods that cost him 5c. per can would cost 6c. per can for freight to Rossland. The freight would be more than the cost of the goods. Toronto has lost this big order because he finds it cheaper to buy in the United States, and pay duty, than to buy here and pay this heavy freight. This is only his opening order, and he will no doubt continue to buy abroad to the detriment of Toronto. The same thing can be said all over British Columbia. Confectionery can be brought up from San Francisco cheaper than it can be from Toronto. Unless something can be done to cheapen the hauling of merchandise from Ontario to the Kootenay district, Canadian merchants and manufacturers will not be able to compete for this trade, no matter how active and anxious they may be to secure it. Yours, etc.,

H. C. FORTIER.

Consignments Stored in Bond

And shipped, when sold, to proper addresses
Specially convenient for consignments partly
sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

HANBURY A. BUDDEN
ATTORNEY AND SOLICITOR

OFFICE FOR

Patents Trade Marks
Etc. **MONTREAL**

"SANITAS"

**NATURE'S
GREAT DISINFECTANT.**

**Non-Poisonous.
Does not Stain Linen.**

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
HOW TO DISINFECT THE SANITAS Co., Limited.
HOW TO DISINFECT BETHNAL GREEN, LONDON, ENGLAND.

**A pushing Agent wanted
in each Canadian City.**

McLAREN'S

**is Honest Goods and just
the Thing on Which to
make or Extend a Business.**



**The Best Grocers Make
a point of Keeping it al-
ways in Stock.**



Great Expectations

Are all fully realized in our goods. There is never disappointment, because we have caused the public to rely upon first-class goods, and we have never broken faith.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



ASK FOR

MOTT'S

Fruit Jars

will probably advance on Sept. 1st.

We have a full stock now.

Order quick.

Gowans, Kent & Co.

TORONTO.

Western Fair

LONDON

September 10th to 19th

We invite our friends and patrons to visit the Fair and

Call upon us and make use of our Offices and Sample Room

Our travellers will be in the house to meet you and extend you a hearty welcome. The large number of visitors calling on us in past years has been a source of gratification. We hope to see a larger number of our friends than ever.

T. B. ESCOTT & CO. - London, Ont.

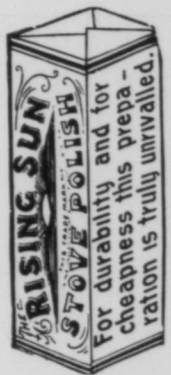
Importers and Wholesale Grocers.

Starch..

LAUNDRY
STARCH
CULINARY
STARCH
RICE
STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.



STOVE POLISH.
Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes \$8 50
Rising Sun, 3 ounce cakes, gross boxes..... 4 50
Sun Paste, 10c. size, 1/4 gross boxes..... 10 00
Sun Paste, 5c. size, 1/4 gross boxes..... 5 00

CANNED GOODS, per doz.

Apples, 3s	\$0 80	\$0 95
gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2s	0 55	0 80
Cherries, red pitted, 2s	2 00	2 25
Peas, 2s	0 75	0 80
" Sifted select	0 75	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2s	1 65	1 75
" 3s	2 40	2 40
Pineapple, 2s	1 75	2 40
" 3s	2 40	2 50
Peaches, 2s	1 90	2 20
" 3s	2 50	3 00

Plums, Green Gages, 2s	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3s	0 80	0 90
gallons	2 11	2 25
Raspberries, 2s	1 50	1 50
Strawberries, 2s	1 65	1 95
Succotash, 2s	2 11	2 25
Tomatoes, 3s	0 80	0 90
Lobster, tails	2 20	2 30
" flats	2 20	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, tails	35	50
" Cohoes	1 40	1 75
Sardines, Albert, 1/4s tins	1 15	1 20
" 1/2s tins	0 20	0 13
" Sportsmen, 1/4s genuine French high grade, key opener	0 12 1/2	0 10 1/2
Sardines, key opener, 1/2s	0 10 1/2	0 11
" 1/4s	0 18 1/2	0 19
Sardines, other brands 9 3/4	0 16	0 17
P. & C., 1/4s tins	0 23	0 25
" 1/2s	0 33	0 33
Sardines, Amer., 1/4s	0 04 1/2	0 09
" 1/2s	0 09	0 11
Mustard, 3/4 size, cases	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Blouters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

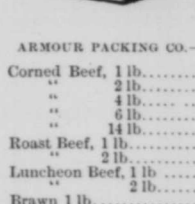
(CANADIAN.)			
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50	
" 2	2 40	2 55	
Comp Corn Beef 4-lb. cans			
" 14	7 75	8 25	
" 16	16 00	18 00	
Minced Callops	2 60	2 65	
Lunch Tongue	3 40	3 50	
English Brawn	2 75	2 80	
Camb Sausage	2 50	2 50	
Soups, assorted	1 50	1 50	
Soups and Boull.	1 80	1 80	



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardley's Boneless Herring. per doz. 2 doz. 1 40



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 60	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1 1/2 lb.	7 00	7 20
" 2 lb.	8 50	8 80
" 2 1/2 lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, 1/2 lb.	1 60	1 70
" 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham 1/4 lb.	70	75
" 1/2 lb.	1 20	1 25
Potted Deviled Ham or Tongue, 1/4 lb.	70	75
" 1/2 lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	5 00
Sliced Gold Band Bacon	3 00	3 00

Codfish. per doz.

Beardley's Shredded, 2 doz. pkgs.	0 90
-----------------------------------	------

CHEWING GUM.

ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 30 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	6 00
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.	
Cocoa essence, 3 oz. packages	\$1 65
per lb.	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S. per lb.	
Chocolate—	
French, 1/4s—6 and 12 lbs.	0 30
Caracas, 1/4s—6 and 12 lbs.	0 35
Premium, 1/2s—6 and 12 lbs.	0 30
Sante, 1/4s—6 and 12 lbs.	0 25
Diamond, 1/4s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00



CELLULOID
TRADE MARK REGISTERED

STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

**A NOVEL INVENTION!
REQUIRES NO COOKING**

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE **CELLULOID** STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

The Peoples Building and Loan Association of LONDON, ONT.

Authorized Capital, - \$5,000,000
Subscribed Capital, - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of \$100,000.00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, \$100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of \$10 per share of \$65 before being retired.

For further particulars and forms of application address

The Peoples Building and Loan Association

Molsons Bank Buildings, LONDON, ONT.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

Cocoa—	Mott's Breakfast Cocoa (in tins).....	0 45
Homeopathic, 1/4's, 8 and 14 lbs..	Mott's No. 1 Chocolate	0 30
Pearl,	Mott's Breakfast Chocolate.....	28
London Pearl, 12 and 18 " ..	Mott's Caracas Chocolate	0 40
Rock	Mott's Diamond Chocolate	0 22
Bulk, in boxes.....	Mott's French-Can Chocolate.....	0 18
Royal Cocoa Essence, packages.....	Mott's Navy or Cooking Chocolate ..	0 27
Cocoa—	Mott's Cocoa Nibbs.....	0 35
Case of 11 lbs. each	Mott's Cocoa Shells.....	0 05
Smaller quantities	Vanilla Sticks, per gross	0 90
FRY'S.	Mott's Confectionery Chocolate. 0 21	0 43
(A. P. Tippet & Co., Agents.)	Mott's Sweet Chocolate Liquors. 0 19	0 30
Chocolate—	COWAN COCOA AND CHOCOLATE CO.	
Caracas, 1/4's, 6-lb. boxes	Hygienic Cocoa, 1/2 lb. tins, per doz..	\$3 75
Vanilla, 1/4's	Cocoa Essence, 1/2 lb. tins, per doz..	2 25
"Gold Medal" Sweet, 6 lb. bxs. .	Soluble Cocoa, No. 1 bulk, per lb ..	0 20
Pure, unsweetened, 1/2's, 6 lb. bxs.	Diamond Chocolate, 12 lb. boxes,	
Fry's "Diamond," 1/4's, 6 lb. bxs.	1/4 lb. cake, per lb	0 22 1/2
Fry's "Monogram," 1/4's, 6 lb. bxs.	Royal Navy Chocolate, 12 lb. boxes,	
Cocoa—	1/2 lb. cake, per lb	0 30
Concentrated, 1/4's, 1 doz. in box..	Mexican Vanilla Chocolate, 12 lb.	
"	boxes, 1/4 lb. cake, per lb	0 35
"	WALTER BAKER & CO.'S	
Homeopathic, 1/4's, 14 lb. boxes ..	Chocolate—	
"	Premium No. 1, boxes, 12 lbs. each..	0 42
"	Baker's Vanilla in boxes, 12 lbs. each.	0 50
"	Caracas Sweet, in boxes, 6 lbs. each.	0 37
"	Vanilla Tablets, 416 in box, 24 boxes	
"	in case, per box, net.....	4 20
"	German Sweet Chocolate—	
"	Grocers' Style, in boxes, 12 lbs. each.	0 25

Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bas, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, 1/2 lb., tins.	0 49
COFFEE.	
Green.	per lb.
Mocha	0 27 1/2 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 25 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracaibo	0 21 0 23

CONDENSED MILK.
NEW YORK CONDENSED MILK CO.



per doz.
Gail Borden
Eagle, 4 doz. 1-lb. cans per case \$2 75
Gold Seal Brand,
4 doz. 1-lb. cans
per case..... 2 00



Borden's Peerless
Evaporated Cream
Family size, 4
doz. in case... 2 00
Hotel size,
quarts, 2 doz.
in case

TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 39
Laguaya	0 27
Mocha and Java	0 32 0 35
Old Government Java	0 32 0 36
Arabian Mocha	0 32 0 34
Maracaibo	0 26 0 28
Santos	0 25 0 26
Crushed East India.....	0 00 0 20

WANTS
... for ...
September

STARCH
BRANTFORD STARCH

THE QUICKEST SELLER



The Brantford Starch Co., Ltd., - - Brantford, Ont.

Table listing items like Bright, Redpath's Honey, Molasses, Barrels, and Half-barrels with prices.

SOAP.
Babbitt's "1776" Soap Powder \$3 5



Table listing soap box lots: 1 Box Lot, 5 Box Lot with prices.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box: Twin Cake, 1 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

Table listing various teas like Congou, Darjeelings, Assam Pekoes, and Ceylon teas with prices.

Table listing various tea grades like Pekoes, Gunpowder, Young Hyson, and Japan teas with prices.

TETLEY'S TEAS.
No. 1. Retailed 70 cents, cost 50 cents.

LIPTON'S TEAS.
No. 1 Ceylon, retailled at 50 0.50 0.35

"SALADA" CEYLON.
Green label, per lb. 0.22



Table listing more tea grades like Blue Label, Green Label, and Red Label with prices.

Table listing items like Orange Label, Gold Label, and British Consols with prices.

TOBACCO AND CIGARS.

Table listing various tobacco and cigar brands like British Consols, Ingots, and Victoria with prices.

CANADIAN TOBACCO CO., MONTREAL.

Table listing Canadian tobacco products like Comfort, Champion, and Imperial Cigarette with prices.

Table listing various cigarette brands like Sonadora Havana, Royal Turkish, and Marquise with prices.

Table listing more cigarette brands like La Sonadora Reina, Victoria Flor Fina, and La Fayette with prices.

CIGARS—S. DAVIS & SONS, MONTREAL.

Table listing various cigar brands like Madre E' Hijo, El Padre, and Mungo with prices.

Cigarettes—All Tobacco—

Table listing cigarette brands like Cable, El Padre, and Mauricio with prices.

WASHING POWDER.

Table listing washing powder brands like Silver Dust and Washing Powder with prices.

WOODENWARE.

Table listing various woodenware items like Pails, Tubs, Washboards, and Matches with prices.

THE E. B. EDDY CO.

Table listing items like Cigars, Washboards, and Matches with prices.

Licorice Goods

SOME OF OUR LEADERS ARE :

Advertisement for Young & Smylie's Pure Spanish Acme Licorice Pellets Stick Licorice, featuring an image of the product.

- List of licorice products: Pure Calabria "Y & S" Licorice, Acme Licorice Pellets, Tar Licorice and Tolu Wafers, Licorice Lozenges, "Purity" Penny Licorice.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

For

10 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

28 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
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**THE
Oakville Basket Co.,**

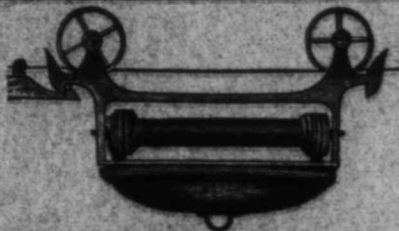
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

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OF PORTLAND, MAINE**

Only Company whose Policy Contracts are governed by the statutes of the . . .

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Room 2, 162 St. James Street, Montreal

The Dry Goods Review



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The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

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THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

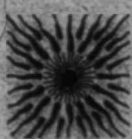


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Blackwell

CELEBRATED FOR

- Jams,**
- Pickles,**
- Sauces,**
- Potted Meats,**
- Table Delicacies.**



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All Grocers in Canada

"ATHLETE" CIGARETTES

THE CANADIAN GROCER

"DERBY" CIGARETTES

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

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Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

LEA AND PERRINS'

Observe
that the
SIGNATURE

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
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ESTABLISHED 1849.

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Offices in the principal cities of the United States
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The Bradstreet Company is the oldest and,
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kind—working in one interest and under one
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Trustworthy.
ESTABLISHED 1725.

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Commercial Accounts and those of Estates, Muni-
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Parties in difficulties can procure prompt settlements
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The Original and only Genuine Preparation for
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"RICHMOND STRAIGHT CUT" CIGARETTES

"SWEET CAPORAL" CIGARETTES