

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

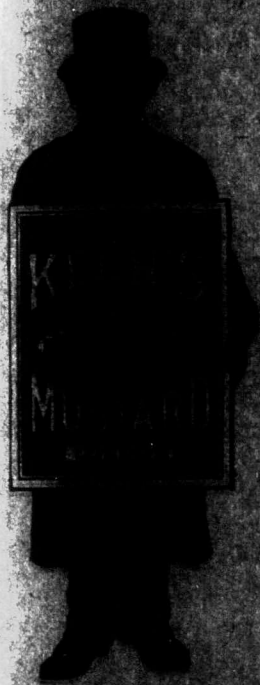
THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Provision and Food Stuffs Trades of Canada.

VOL. XVIII.

MONTREAL AND TORONTO, JULY 22, 1934.

NO. 30.



Keen's Oxford Blue

is sold in one-ounce squares, all full weight.

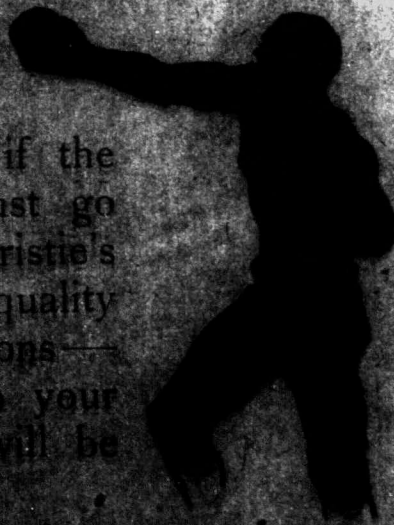
(Put up in pounds, quarters and three-ounce packages.)

Note---When ordering Laundry Blue---

Keen's Oxford Blue and no other.

A STRAIGHT PUNCH

Is the most effective of all blows, and if the merchant wants to secure business he must go straight after it with effective lines. Christie's Biscuits are effective lines. They are in quality the best and in variety suitable for all seasons—the summer as well as the winter. Keep your stock well assorted and your customers will be all the better for it.



Christie's Biscuits, Toronto and Montreal.

ADOLPH E. MYLIE
President

HARRY SPERRY
Vice-President

W. J. ...
Secretary

NATIONAL LICORICE CO.



Successors to

YOUNG & RUBICAM

S. V. ...

MELLOS & ...

H. W. ...

DOMINION LICORICE COMPANY

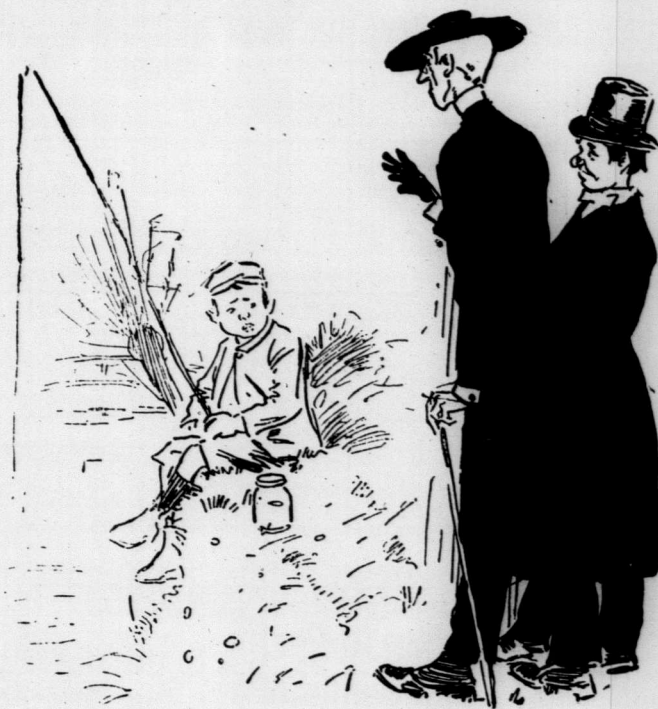
Y. & R. ...
LICORICE, ...
Licorice ...
including the ...
Company ...
THE ...

OFFICE—100 JOHN ST.

106-118 John St.,
227-237 Plymouth St., | BROOKLYN, N.Y.

Illustrated Catalogue on request





Cured and Packed Where Caught!

"Thistle" Brand Canned Fish.

One reason why the "Thistle" Brand of Canned Haddies, Kippered Herrings, etc., retain the rich, delicate flavor of the freshly-caught fish is because they are cured and packed right at the water side where they are caught.

There is **no dirt, no slime** in the "Thistle" Brand to spoil the natural flavor. There are no "odds and ends" thrown in in a hurry. The "Thistle" Brand contains nothing but carefully-selected fish—**only the best will do for the "Thistle" Brand!**

The cost per tin, or can, to clean, cure and pack the "Thistle" Brand is with out doubt greater than the cost involved in marketing any other Brand in the country, yet the high quality has been steadily maintained from year to year even in the face of strong competition. The "Thistle" Brand competes **on quality and not on price. It is the Standard Brand of Canned Fish!**

**Highest Quality
Always.**

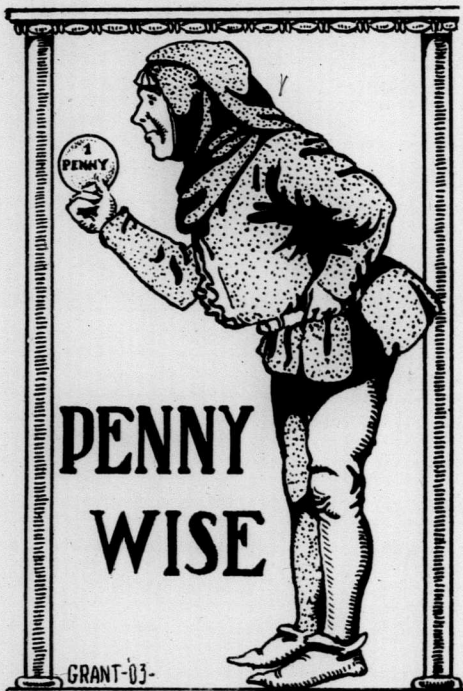
ARTHUR P. TIPPET & CO.,

8 Place Royale,
Montreal.

Sole Agents,

20 1/2 Front Street,
Toronto.

MANUFACTURERS' AGENTS AND BROKERS.



**PENNY
WISE**

GRANT-03

The only real value of money lies in making use of it.

The money that lies there in your safe from day to day doesn't do you any good until you commence to use it.

Then its value to you depends on how you use it.

Now, if you would only invest some of it in advertising space in THE GROCER and then use the space right you'd have a valuable assistant, working to increase your trade with grocers and to make yourself and your goods better known among them.

Some folks would sooner save (?) the money but they are "penny wise and pound foolish."

But you're not.
Are you?



**POUND
FOOLISH**

MAGLEA PUBLISHING CO - DEPT. OF ADVERTISING SERVICE

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and
Agents.

Established 1885

W. H. Millman & Sons

Grocery Brokers

37 Yonge Street, - Toronto, Canada

Send us your Business

AGENTS FOR

C. CERONI, Pafas,
INGERSOLL PACKING CO., Ingersoll,
OLD HOMESTEAD CANNING CO., Picton,
ONTARIO SUGAR CO., Berlin,
ROYAL CROWN SOAP CO., Winnipeg,
TILSON CO., Tillsonburg.

Get our Prices for CHEESE, BEANS, etc.

REFERENCES

BRADSTREET'S OF DUN'S IMPERIAL BANK
Any wholesale grocery house in Ontario.

CALGARY.

Are you

Represented in the West ?

If not, write us and get in

ON THE GROUND FLOOR.

Place your offerings with us and we will sell your goods.

Consign your cars to us.
Goods reshipped.
Excellent storage.

NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers.
CALGARY, ALTA.

Head Office: NICHOLSON & BAIN, WINNIPEG.

STRONG DURABLE LIGHT

THE BEST MADE
FOSTER'S
STANDARD
POT

POROUS AND CHEAP

The FOSTER POTTERY CO.
HAMILTON, ONT. Limited

GENUINE

**PRATTS ASTRAL
LAMP OIL**

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY.

THE QUEEN CITY OIL COMPANY, Limited,
TORONTO, ONT.

WINNIPEG.

Dingle & Stewart
WINNIPEG, - - - CANADA.
COMMISSION BROKERS.
Excellent Storage Accomodation.
Consign Your Cars to Us.

PRICE, CHAMBERS & CO.
SUCCESSORS TO
CAMERON, GORDON & CO.
Wholesale Commission Agents
WINNIPEG.

**EASTERN MANUFACTURERS
-AND-
SHIPPERS.**

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in

CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.

NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

THE WILSON COMMISSION CO., Limited
BRANDON, MAN.
Commission Brokers,
Storage.

Correspondence Solicited.

If you have any snaps let us hear from you.

**ROW'S PURE
SPRUCE
LUMP GUM**

ROW'S
GUM

in
Lumps,
5c. Pkgs.
in
1c. Stick,
in
5c. Bars.

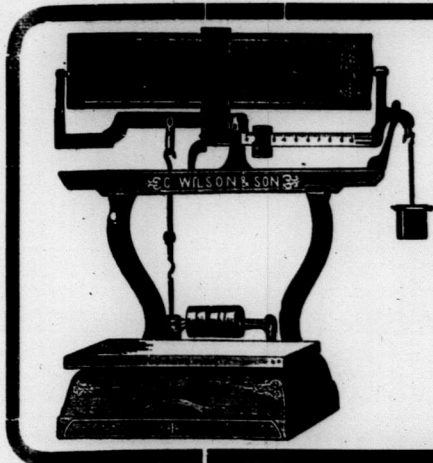
ROW & CO., Morristown, N. Y., and Brockville, Ont.

To Manufacturers' Agents

THE CANADIAN GROCER has en-
quiries from time to time from man-
ufacturers and others wanting repre-
sentatives in the leading business
centres here and abroad.

Firms or individuals open for
agencies in Canada or abroad may
have their names and addresses
placed on a Special list kept for the
information of enquirers in our vari-
ous offices throughout Canada and
in Great Britain without charge.

Address, BUSINESS MANAGER,
CANADIAN GROCER,
Montreal and Toronto.



Paid For Itself.

C. WILSON & SON, Limited, Scale Manufacturers,
TORONTO. HAMILTON, MAR. 19th, 1903.

DEAR SIR:—

I have used your **BALL-BEARING COMPUTING SCALE** for several years now and I believe it has paid for itself a good many times over during that period. Most of my profits went to my customers in overweights in the past. Now I have a little left for myself.

Yours truly,

One of a hundred similar testimonials secured by us. Let us put you on the same road to prosperity. Catalogue free for the asking.

C. WILSON & SON, Limited, TORONTO.

THEY EARN THEIR COST

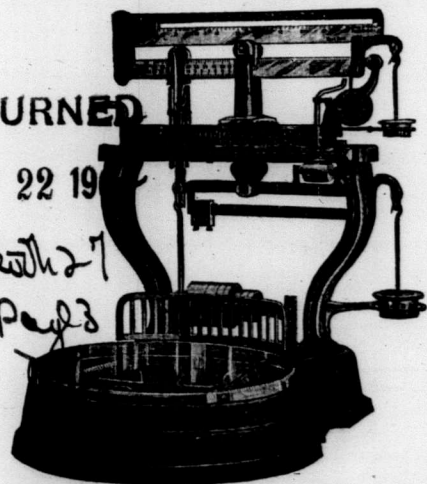
while you pay for them.

SOLD ON EASY MONTHLY PAYMENTS.

RETURNED

NOV 22 1903

*cut both 27
paid 3*



The Computing Scale Co. of Canada, Limited

164 King Street West, Toronto, Canada.

Manufacturers of...

**DAYTON COMPUTING SCALES.
MONEY-WEIGHT SCALES.**

Sterling Brand Pickles

are Pickles that sell.

Every grocer who keeps on hand some of these well-known Pickles will have little trouble in holding his trade. They are put up in attractive form and never fail to satisfy.

The T. A. LYTLE COMPANY, Limited

Manufacturers of High-Grade Pickles.

124-128 Richmond St. West, TORONTO, Can.

THE W. H. WILSON CO., LIMITED

MANUFACTURERS OF

**HIGH-GRADE VINEGAR, REFINED CIDER AND
EVAPORATED APPLES.**

Tillsonburg, - - Canada.

2 and 2 make 4

The greatest surprise of the Russo-Japanese war, to Western nations, is the wonderful endurance and strength of the Japanese soldier. To the soldiers themselves, and the Japanese nation as a whole, the reason is plain, **They Drink JAPAN TEA**

Japan Teas are the cleanest, healthiest and most invigorating TEAS in the world.

ENTERPRISE on an article is a
Guarantee of **QUALITY**

ENTERPRISE

**FOOD
CHOPPERS**

**Four Knives
with each Machine**

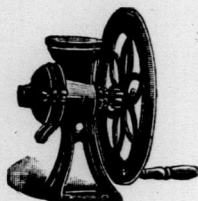
No. 100, chops 2 lbs. per minute, \$1.50
No. 300, chops 3 lbs. per minute, \$2.25

**Sell every Day in Year
GUARANTEED TO CHOP RAW MEAT**

Illustrated Catalogue **FREE**

Order through your Jobber

**Bone, Shell &
Corn Mill**



No. 750, \$8.50.

**Meat Juice
Extractor**



No. 21, \$2.50

**Cherry Stoners
5 Sizes & Styles**



No. 1, \$7.50 doz.

**Rapid Grinding &
Pulverizing Mills**

45 Sizes & Styles for Hand
& Power, \$1.25 to 300.00



No. 2 1/2, \$4.75

New York Branch,
10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch,
105 Front Street

How is Your Coffee Trade ?

Good, Eh!!

Then you must sell our famous

CLUB COFFEE

— Put up in 1-lb and 2-lb Tins. —

A POPULAR BLEND

Manufactured only by

S. H. EWING & SONS, Toronto Branch, 29 Church Street.

96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TELEPHONE MAIN 3171

Telephone orders receive prompt attention.



You are not well matched, if you do not sell our

MATCHES

BEST and CHEAPEST on the market.

The Walkerville Match Co.

LIMITED

WALKERVILLE, ONT.

TEA ROSE DRIPS

When Children Bring Home

big appetites the mother knows nothing gratifies them like good home-made bread and Tea Rose Drips. This is one of the many reasons for the steadily growing sale of this pure cane sugar syrup.

ROSE & LAFLAMME, Agents,
MONTREAL.

*"To persist in error
is not
independence."*



Just because you may possibly
not have kept

Paterson's Camp Coffee Essence

in stock is no reason why you
should not order now. You
see it sells so well you had
better not wait—order now or
you may miss a sale.

ROSE & LAFLAMME,
Agents, Montreal.



*"The man
who thinks and
ACTS is master of the
man who only thinks."*

A QUESTION and its ANSWER

What is it that has made Ceylon Teas such a remarkable success in so short a time?

The answer of answers is

THE FLAVOR OF CEYLON TEAS

Ceylon Teas have a flavor found in no other teas---a flavor that pleases every tea-drinker to whom the finer qualities of tea appeal.

It will be a good day for the grocery trade when the rejected teas have disappeared entirely, and when the one good and sufficient tea alone remains. Confusion and loss arise when there are many teas.

CEYLON TEAS come in **Black and Green**

July 22, 1904

THE CANADIAN GROCER

BUY

Star Brand

COTTON CLOTHES LINES

- AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers See that you get them.



IF FLIES CARRY DISEASE AS YOUR CUSTOMERS WILL KNOW

WILL IT NOT offend your patrons if you offer them fly-blown and fly-specked goods?
WILL IT NOT be good policy on your part to spread out a few sheets of **Tanglefoot** in your store and shop windows to show that you are anxious to please your trade with clean, wholesome goods?
WILL IT NOT make you many profitable sales to keep **Tanglefoot** constantly at work within sight of every person who enters your store?

If You Have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribblets, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers, has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for **Ceylon Black and Green Teas** on commission. Apply, "**COMMISSIONER,**" CANADIAN GROCER, 88 Fleet Street E.C. London, Eng.

COX'S

SPARKLING GELATINE

FAMED for SIXTY YEARS

Gives a bright Transparent Solution and is

Always Uniformly Strong, and always trustworthy.

Sold in shredded form in well-known checkerboard boxes.

Agents for Canada—
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John's, N.B., and Montreal.

BURLINGTON CANNING CO.,
Burlington, Ont. Limited.

We are sellers of **QUALITY**
Gallon Apples, FIRST

Spies, Baldwins, Greenings.
PUMPKIN, CATSUP, PORK and BEANS in all forms.

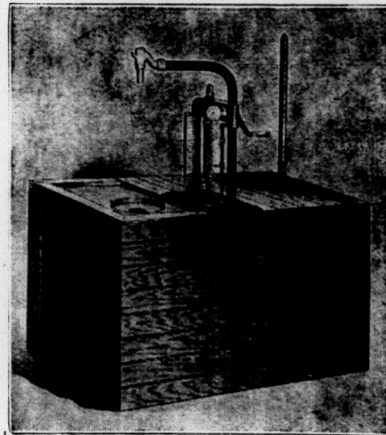
The best are the cheapest. Why not have the best?

WRITE FOR QUOTATIONS.

MAPLE



For Maple Syrup, Sugar, Confections, etc., **SMALL'S** brand is standard. Put up by **CANADA MAPLE EXCHANGE, MONTREAL.** 7 Gold and Silver Medals.



FIRST FLOOR OUTFIT

OIL ECONOMY VERSUS OIL WASTE

Your old method of storing and handling your oil is costing you money every day by the waste from dirty, sloppy measures and funnels, by evaporation, by over measure, by loss of time and labor—It's all dead loss.

THE BOWSER SELF MEASURING OIL TANK

prevents this waste and so really costs you nothing as it will in less than a year repay its cost through its saving. It keeps on saving too, year after year. THERE'S WHERE THE ECONOMY COMES IN.

FULL PARTICULARS FREE—ASK FOR OUR NEW CATALOG "B."

S. F. BOWSER & CO.
FORT WAYNE, IND.

SKINLESS COD FOR SUMMER TRADE

During the warm weather a large number of people, particularly in country sections, prefer this to meat, and more could be made to appreciate its desirability as a summer diet.

You can satisfy your existing trade for this article and interest new people if you push the best brand, viz.,

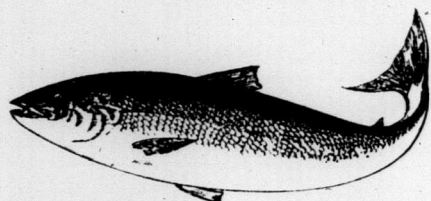
B. B. SKINLESS COD

which is put up in 100 pound boxes. For better class trade push "Halifax," "Acadia" and "Bluenose" brands of Prepared Codfish.

BLACK BROS. & CO., LIMITED, MFRS., HALIFAX, N. S.
LAHAVE, N. S.

A. H. BRITAIN & CO., REPRESENTATIVES FOR
QUEBEC AND ONTARIO, MONTREAL, P.Q.

SOCKEYE SALMON



"Sovereign" and "Lynx"
Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.



CAPSTAN BRAND HIGH-GRADE TOMATO CATSUP

Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.

THE AUER GAS LAMP

Delightful to read by.

Gives the Light of 100
Candles and Costs Less
Than Coal Oil.

No smoke or smell. The whitest, clearest, softest light for reading or sewing. The different styles are suitable for store, church or home. SATISFACTION GUARANTEED. Catalog on Request.
AUER LIGHT CO., MONTREAL.



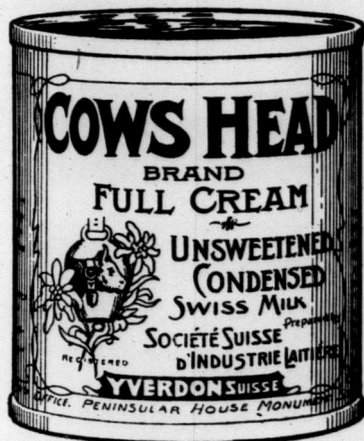
A GOOD DEAL

depends on one article, as to whether you are going to get a slice of your customer's other trade or not.

JAMES' DOME BLACK LEAD

always pleases, and helps to increase your general business.

W. G. A. LAMBE & CO., Canadian Agents.



“COW'S HEAD” Brand Condensed Swiss Milk

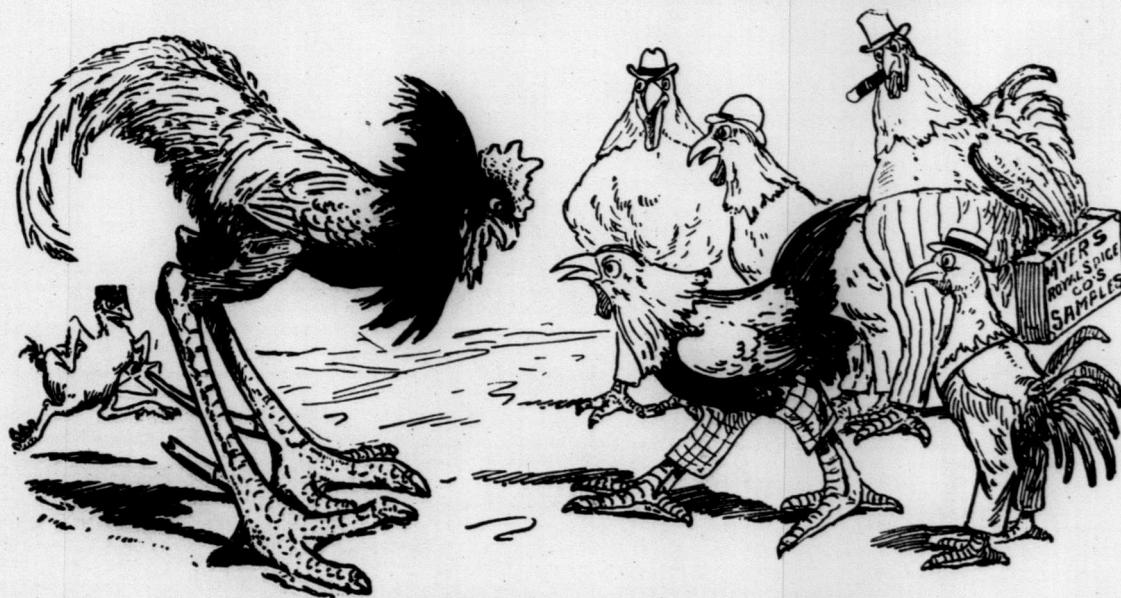
Prepared by Societe Suisse d'Industrie Laitiere, Yverdon, Suisse.

Guaranteed perfectly pure, full cream, completely sterilized and germless. Gold Medals, International Exhibition, Paris, 1900. As used by the British Navy, the British Army, the India Office, H. M. Colonial Governments, London School Board, etc.

AGENTS

C. E. COLSON & SON, - Montreal.

DON'T BE BEHIND THE TIMES



ALL THE UP-TO-DATE TRAVELLERS HANDLE

MYERS SPICE for Horses, Cattle, Poultry, etc.

WHY! Because they know it is pure and the best to be had. Also they want their customers to have a genuine article and a ready seller.

Write **MYERS ROYAL SPICE CO., Niagara Falls, Ont.,** for further particulars.

This is a Case Where Quality and Real Merit Will Win and Keep Your Tea and Coffee Trade—No Matter What Your Competition.

AROMA TEA—and AROMA COFFEE

TWO LINES THAT ARE USED ON THOUSANDS OF CANADIAN TABLES with every satisfaction. HAVE YOU OFFERED THEM to your customers?

Send us a trial order and convince yourself. Drop us a card for handsome booklet.

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.

TEA and COFFEE IMPORTERS.



Your customers want something just now to make them feel like Sancho Panza's definition of sleep, especially when they can't sleep.

"It covers a man all over, thoughts and all, like a cloak; it is meat for the hungry, drink for the thirsty, . . . and cold for the hot."

Suggest to them when purchasing that a slice of lemon added enhances the cooling and stimulating qualities of the finest and most wholesome of summer drinks.

THOMAS WOOD & CO., Importers

No. 428 St. Paul Street

MONTREAL

Old Cheese.

and October makes, in prime condition, rich and tasty, fit for the King's table, at

10 1/2 c. per lb.

PROVOST & ALLARD, Wholesale Grocers, OTTAWA.

Wholesale Agents for the Famous "SALADA" Tea.

TOMATOES

1903 Goods

\$1.00 per dozen F.O.B. Kingston, usual terms.

Geo. Robertson & Son, Kingston, Ont.



T

tively Both mirati as the tures Grocer readin is just

The signed Hmad consis the t) facade trance fitted of the sides, colom

The in da marbl to d range ated imita whiel thing The tral : of ar terio this teak base sever was St. plete Hind relie ered conv etc., main Ov from arch with sides baild stor ly a

India and Ceylon at the St. Louis Fair

THE GROCER has much pleasure in reproducing in this week's issue photographs of the buildings of the India and Ceylon Governments respectively at the World's Fair, St. Louis. Both these buildings have been the admiration of all who have seen them, and as they are among the most striking features of the great fair, readers of The Grocer will undoubtedly be interested in reading a brief description by one who is just home from St. Louis.

India Government Building.

The India Government building is designed after the celebrated mosque of Itmadul-Dowlap at Agra. The exterior consists of a series of seven arches on the three sides; the centre arch in each facade being loftier and forming the entrances to the building. The arches are fitted with Venetian doors, which admit of the building being thrown open on all sides, and being converted into a colonnade.

The building material is staff finished in dazzling white, and resembles Italian marble so closely that it is impossible to discriminate except at very close range. The walls are elaborately decorated with carved arabesque work, in imitation of that on the original temple, which is said to be unequalled by anything of the kind in the far east.

The interior is in the form of a central square court, surrounded by a series of arches smaller than those on the exterior of the building. In the centre of this court is a Hindoo temple, made of teak wood, exquisitely carved from the base to the extreme top, which is thirty-seven feet above the floor. This temple was made expressly for the exhibition in St. Louis, and took two years to complete. The panels depict scenes from Hindoo mythology, all boldly carved in relief. The rest of the structure is covered with intricate designs of scrolls, conventional flower patterns, palm trees, etc., so that not a single square inch remains undecorated.

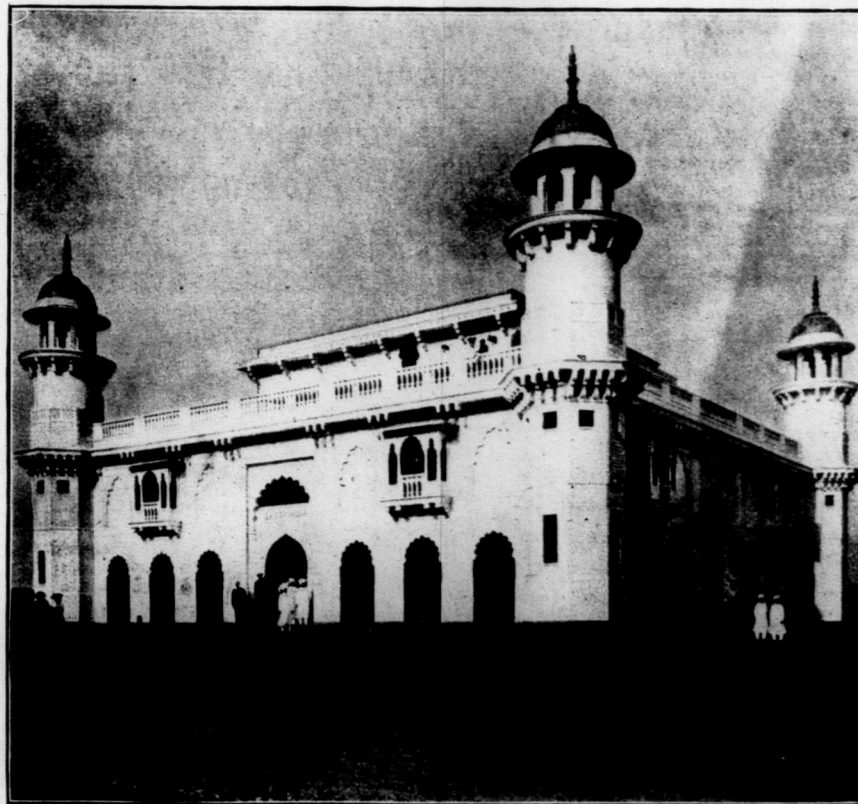
Overhanging the court is a balcony, from which springs another series of arches carrying the roof. This balcony, with its corridor, is lighted from the sides by oriel windows, and the whole building is full of light from the clerestory over the court, which is practically all glass.

The building, designed by Mr. R. Blechynden, commissioner of the Indian Government, and erected under the auspices of the Government, contains most attractive exhibits of Indian products, mainly India tea, a very important industry of that country, which now produces over 200,000,000 lbs. annually. There is in addition a wealth of Indian art manufactures, including carved furniture, draperies, hand-prints, brass, copper, silver, enamel and repousse work.

Mr. Blechynden needs no introduction to Canada, since he is a frequent visitor

Ceylon Government Building.

The Ceylon Government building, which is situated next to the India building, presents an entirely different appearance from the latter, being of pure Kandiori architecture. It is modelled after the famous Buddhist Temple of the Tooth, Kandy, Ceylon, and in richness of design compares favorably with the beautiful building just described. Anything that savors of the oriental is always sure to challenge the admiration of dwellers in the Occident, and the Ceylon building is no exception to the rule.



India Government Building at the St. Louis Exhibition. R. Blechynden, Commissioner.

here, and it is unnecessary to do more than mention the hospitable manner in which he received tourist visitors. The service is prompt and eminently satisfactory, and every one visiting the India Government headquarters is afforded the additional privilege of being expeditiously served with a delicious cup of green, black or mixed tea, by native attendants dressed in oriental garb.

The Hon. Mr. Stanley Bois, who represents the Ceylon Government and planters at St. Louis, is a most courteous and agreeable gentleman. He is also actively interested in public affairs in the east, being a member of the Ceylon House of Representatives.

Tea is served in this building by native Cingalese in their national costume, and thousands flock thither to enjoy a cup of green or black tea after the

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE
3000 TONS SOLD

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

Sole by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

fashion of the east. Expressions of delight regarding the delicate and delicious flavor of Ceylon tea are heard on every side; even those who know its merits are glad to have their memory refreshed, while to the uninitiated it has proved a revelation.

It is interesting to know that the very successful effort of the tea planters of Ceylon to introduce Ceylon tea in America was initiated at the Columbian Exposition in 1903; the second step has

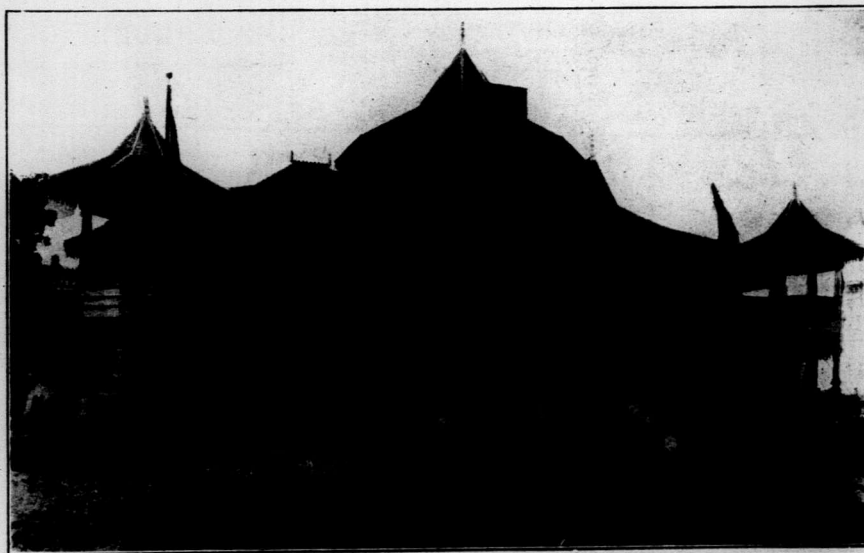
themselves of judicious advertising through the columns of the daily press and trade journals throughout the country.

IMPURE FOOD PRODUCTS.

A severe sentence was imposed upon a Montreal milkman for serving milk to his customers from filthy cans, namely, a fine of \$40 or two months' imprisonment. In view of the alarming mortality returns for Montreal at the pres-

said that the adulterated pepper was made for export abroad, and it was only by accident that the pepper had been distributed in the home market. The judge for this condemned them all the more, and said that a mere fine would not meet the case. The plea was made that the offender's business was ruined, his character taken away, and his health broken, and surely his worship might be satisfied with imposing a fine. The judge ordered the prisoner to be imprisoned in the common gaol for three months. The laws in the Old country are better observed than in any new country simply because they are enforced. The British Food Adulteration Act is probably one of the finest provisions for the public health in existence.

The Health Committee of Montreal is busily engaged now upon a scheme to ferret out offenders against the Pure Food laws, on which they propose to expend a lot of money. It was the chairman of this committee, Dr. Dagenais, who first paid attention to The Grocer's complaint about bread stickers and suggestion for a more careful and cleanly manner of handling bread. Grocers will do well to be warned regarding clean refrigerators, ice, sterilized bottles and cans, for by the new arrangements inspectors are to be employed, and at any moment may pounce upon milkmen, grocers or confectioners.



Ceylon Government Building at the St. Louis Exhibition. Hon. Stanley Bois, Commissioner.

been taken at the Louisiana Purchase Exposition now in progress. A third exposition, however, to establish Ceylon tea in the favor of the United States is unnecessary, and the Canadian market has already shown its attitude towards this product of the "Sunny isle of the Southern Seas" in no uncertain way. The Planters' Association of Ceylon have shown, moreover, that they need no suggestions as to the ways and means of exploiting their tea by availing

ent time it would appear that a maximum fine is not enough for an offender of this class.

As an instance of the comparatively stringent manner in which laws for preventing the adulteration of foods, etc., are enforced in England, the owner of the Victoria Spice Mills was tried in Liverpool a fortnight or so ago on the charge of adulterating pepper. The charge was proven. In extenuation, however, the counsel for the guilty firm

ITALIAN SUGAR TRUST FORMED.

According to advices received from abroad the protracted negotiations for the formation of an Italian sugar trust have been consummated. The trust has been limited for a period of five years, and takes in eighteen companies with thirty-three factories. Its nominal capital is to be 80,000,000 lire, or \$16,000,000.

The Automatic Cheese Cabinet

keeps cheese clean and fresh, and always in view—prevents “sampling” by customers. Made of solid oak, highly polished. Cheese is drawn out automatically, by simply lowering the door.

ASK FOR CUTS AND PRICE

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton.

Selected Valencias

AND

Filiatra Currants

Our stock is heavy and intending purchasers will do well to consult us

JAMES TURNER & CO.

BRANCH CANADA GROCERS LIMITED

HAMILTON

KEEP COOL

AND DRINK

TARTAN Iced Tea

HOW IS YOUR STOCK OF

COOL AND REFRESHING.

Salmon, Sardines, Canned Meats, Canned
Vegetables, Valencia Raisins, Currants ?

We are headquarters for the
above lines and you will consult
your best interests by writing for
samples and quotations, or 'phone
596.



BALFOUR & CO., Branch Canada Grocers Limited Wholesale Grocers **HAMILTON**

TEAS

We are offering exceptional value in all grades of Tea—

INDIA

HYSON

CEYLON

JAPAN

Our lines of Green Ceylon (Japan Style) surpass anything hitherto offered.

Communicate with us or see our travellers before buying. It will pay you.

THOS. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., Toronto

Good Health

—in—

the Summer Months.



Tell Your Customers

about

Cheese

as an article of diet. It is strengthening, palatable and easily digested. Doctors are now prescribing it as an admirable food for its invigorating qualities, etc. In the hot months of summer it is one of the most healthy of foods. But be sure it is of the best quality. An imitation of good cheese is only a trouble-maker either in the store or in the home.

MacLaren's Imperial

is famous as the purest and most delicious cheese ever placed on the market. You can recommend it with perfect safety.

A. F. MACLAREN IMPERIAL CHEESE CO., LIMITED,
MANUFACTURERS AND AGENTS
TORONTO, ONT.

Business Changes

ONTARIO.

THE stock of Modiste Laviollette, general merchant, Clarence Creek, has been sold at 42c on the dollar.

T. A. McConnel, grocer, Byron, has sold to J. K. Montague.

Wm. J. Wright, confectioner, Listowel, has assigned to Hugh Wright.

The estate of W. J. McLeod, grocer, London, has been sold to C. J. Farr.

The stock of Laviollette & Son, South Indian, has been sold at 56c on the dollar.

Charles McGregor, general merchant, Mount Brydges, has sold to Simpson & Son.

Daniels & Co., general merchants, Passifern, has assigned to Angus McDonald.

The stock of the J. Frank Crosby Co., Ottawa, has been sold at 65c on the dollar.

A. G. Smith, fruit and confectionery dealer, Napance, is offering his business for sale.

P. A. Gagne, general merchant, South Indian, has been admitted partner to Gagne & Lachapelle.

The stock of Wm. Pollock, grocer, Perth, has been partially damaged by fire. Loss covered by insurance.

The stock of the Consolidated Stores Co., Limited, Toronto, is advertised to be sold by auction on the 20th inst.

A meeting of the creditors of Benson & Co., grocers and dry goods merchants, Watford, is to be held on the 29th inst.

R. T. Millar, corner Dundas and Pacific, Toronto Junction, have gone out

SALMON

We are booking orders for future delivery, all grades. Delivery guaranteed.
We have some very attractive values on the spot.

THE DAVIDSON & HAY LIMITED

WHOLESALE GROCERS, TORONTO

of business, the new proprietor being T. W. Scott.

George Stacey, grocer and butcher, Port Hope, has disposed of his business to John Jordan, who will carry on business after August 1.

QUEBEC.

Marie L. Garipey, grocer, Montreal, has registered.

Robert Adelard, grocer, St. Jerome, has assigned.

Arthur Derome, fish and fruit dealer, Quebec, has assigned.

Sequin & Tremblay, grocers, Montreal, have registered.

Sophia Tremblay, general merchant, St. Thecle, has registered.

The assets of George Tate, grocer, Montreal, are to be sold.

Philomene Ayotte, general merchant, St. Timothee, has registered.

The assets of Petit Freres, grocers, St. Hyacinthe, have been sold.

Noemie Trepanier, general merchant, St. Timothee, has registered.

P. Colozza, general merchant, Chicoutimi, has obtained an extension.

A. J. Aubin, grocer, Montreal, has been succeeded by J. Adolphe Sequin.

J. A. Piquette, grocer, Montreal, has sold out, and is offering 25c on the dollar.

Israel R. Jacobs has registered under the style of the Sunset Cigar Co., Montreal.

R. Steinberg, jobber and dealer in cigars and tobacco, Montreal, has assigned.

G. Curadeau & Co., grocers, Berthier, Berthier County, has assigned to Alex. Desmartean.

Flore Vermette has registered under the style of J. W. Gagnon & Cie., grocers, Louiseville.

The assets of Arthur Saucier, wholesale produce merchant, Montreal, are to be sold on the 19th.

A meeting of the creditors of A. Robert, grocer, St. Jerome, is to take place on the 22nd inst.

A. Levesque has registered under the style of J. Descarries & Cie., general merchants, Grand Mere.

Jos. Morin, of St. Hyacinthe, is curator for Boulay & Lussier, hay, grain, etc., merchants, St. Madeleine.

George Goddu and J. A. Dery have registered as proprietors of the St. Lawrence Paper Bag Co., Quebec.

Nellie Gelinas has registered under the style of W. Ferron & Cie., general merchants, Shawinigan Falls.

A. Picard & Fils, dealers in tobacco, etc., have dissolved partnership. A. Rene and A. Picard have registered.

Blais & Cie., tobacconists, etc., Quebec, have dissolved partnership. The new firm has registered under the same style.

BRITISH COLUMBIA.

J. O. Piper, general merchant, Trout Lake City, has gone out of business.

MANITOBA AND N.W.T.

Clark & Co., bakers, Morden, have sold out.

The Standard Grain Co., Limited, Winnipeg, is incorporated.

The business of J. G. White, miller, Lariviere, is advertised for sale.

A. C. McLeod, baker, Miniota, has advertised his business for sale.

B. Friel, miller, Regina, has been succeeded by J. K. McInnis & Son.

N. Rosen, general merchant, late Virden, has assigned to C. H. Newton.

An extension has been granted to Louis Walsh, general merchant, Yorkton.

Hamelin Bros. & Co., general merchants, Melita, have opened a hardware store at Creelman, N.W.T.

Brown & Knight, flour and feed merchants, Arcola, have dissolved partnership. Henry Knight continues.

James Morrison, general merchant, Grand View, has sold to G. H. Irwin, who will take possession on the 10th prox.



Upton's

Jams
Jellies and
Orange Marmalade

ARE MADE FROM
FRESH FRUIT, IN A
CLEAN, UP-TO-DATE
FACTORY AND ARE
GUARANTEED
FINEST QUALITY.

SUGAR BEET INDUSTRY IN RUSSIA.

MR. FRIDKYM, a prominent Russian who is visiting Canada, in an interview with The Grocer on the beet sugar industry in Russia said:

"The beet sugar industry in Russia has assumed such large proportions that an attempt is now being made by a number of the largest Russian interests to find a foreign market for their surplus product. It is in the form of beet sugar molasses which it is thought can be profitably utilized by beet sugar refiners, as well as by breweries and distilleries abroad. Russian refiners are in hopes that a market may be found for their beet sugar molasses in Canada, in spite of the initial difficulties of duty and transportation.

"The difficulty of duty need not be considered a serious one, as the raw material can be produced much more cheaply in Russia than in this country. Russian industries have never experienced a scarcity of laborers. In the event of temporary shortage all that is necessary is to notify the Government Bureau and the requisite number of laborers is immediately dispatched, either free by special train or on the regular trains for a nominal fee. In this way the Russian Government aids home industries, at the same time professing not to assist them by bounties, etc., at least in the beet sugar industry. The Government is also serviceable in the matter of transportation.

"The problem of transporting the beet sugar product to foreign markets has not as yet been fully worked out. It is not improbable, however, that within the next few months a suitable steamship service for the transportation of beet sugar molasses may be secured. The plan at present is to build a fleet of tank boats to sail from ports on the Baltic Sea, within convenient distance of the districts of production.

"The process of refining beet sugar in Russia has been placed on a scientific basis, as a direct result of the attention paid to technical training during the last few years. One of the finest technical schools in Europe today is located in St. Petersburg. Both Russian and German chemists are employed in the refineries, and the proportion of technical experts is increasing every year. One of the latest inventions by a Russian is a process by

which the raw sugar beet is converted into refined sugar in process, without first being made into syrup."

Mr. Fridkym has just finished a thorough examination of the sugar beet industry in the State of Michigan, and reports that it is not in a flourishing condition. Of the total number of factories in the state, three are running full time, five at half-time, and two have closed down on account of lack of raw material.

COMPANIES INCORPORATED, ETC.

THE Standard Grain Co., Winnipeg, have been incorporated to carry on a general grain trading business, and to construct and operate elevators, within the Province of Manitoba. The capital stock is \$50,000, and provisional directors are: T. E. M. Banting, Oaklands, Man.; C. C. Smith, Carnduff, N.W.T.; J. C. Browne, and F. W. Robinson, both of Winnipeg; A. Laycock, of Foxwarren, Man.

The Empire Salt Co., Sarnia, Ont., have been incorporated to manufacture and deal in salt. The share capital is \$50,000, and provisional directors are: J. J. Carter, C. H. Rogers, J. H. Kittermaster, D. Milne and A. S. Burnham, all of Sarnia.

The Imperial Export Co., commission merchants, Toronto, have been organized for the purpose of developing trade throughout the British Empire and other parts of the world for Canadian manufactured products. The president of the company is G. F. Trowbridge, vice-president and general manager of the Strong & Trowbridge Co., New York; vice-president, R. J. Christie, president Christie, Brown & Co., Toronto; general manager and treasurer, R. H. Dana, Toronto; assistant manager and secretary, J. A. Wells, Toronto. The directors are: G. F. Trowbridge, R. J. Christie, R. K. McIntosh, R. H. Dana, J. S. King, G. W. McLaughlin, and T. DeSchryver.

AN EXCELLENT SHOWING.

Notwithstanding the fact that E. W. Gillett Company, Toronto, were put out of business completely for a short time, owing to their entire plant, including stock and machinery, being destroyed by fire on the night of April 19, 1904, dividend checks were mailed promptly as usual to all stockholders on July 14. This dividend was for the period extending from April 1 to June 30.

INQUIRIES FOR CANADIAN TRADE

THE following inquiries relating to Canadian trade have been received by the High Commissioner for Canada, at London, Eng.:

96. A wholesale agent in Edinburgh has asked to be referred to Canadian houses who require the services of an agent (not buying) to introduce or extend their butter trade.
98. A London general, export, import merchant and agent is looking out for Canadian shippers of flour, butter, etc., as he is in a position to dispose of considerable quantities.
99. A gentleman with business connections in South Wales and the West of England is shortly leaving for a trip to Canada, and desires to meet millers and others who might contemplate appointing a representative in England.
108. A correspondent in Paris has asked to be referred to one or two good Canadian firms who might be disposed to appoint a buying or selling agent for France.

The following inquiries relating to Canadian trade have been received from Birmingham, Eng.:

55. A Birmingham firm wishes to be put in touch with a firm in Canada who can ship about 1,000 boxes of butter per week.
56. A Birmingham firm would like to be put in touch with a Canadian shipper of cheese.
60. A firm in the Midlands who has already contracted for 4,000 boxes of Canadian butter is prepared to make another contract for the same quantity with a first-class shipper in Canada.
61. A firm in the Potteries wishes to appoint a representative in Canada for the sale of the fire clay bricks and quarries.
62. A firm in a position to handle apples would like to get in touch with firms who can ship large quantities.

The following inquiries relating to Canadian trade have been received from the Curator Canadian Section, Imperial Institute, London, Eng.:

59. A buying and commission agent in Glasgow has a considerable opening for canned codfish steaks, and invites correspondence from Canadian packers wishing to take up the matter.
62. A produce house in Manchester is open to purchase large quantities of canned lobsters, and would like to hear from Canadian shippers of first-class goods.

The names of the firms making these inquiries, with their addresses, may be obtained from the Department of Trade and Commerce, Ottawa. Persons desiring such addresses will be careful to quote the office under which the inquiry appears and the number.

RED ROSE TEA WAREHOUSE

No. 4 INTERIOR VIEWS.



THE BLENDING DEPARTMENT, 4TH FLOOR.

Two blending machines are shown in the above cut; one has a capacity of 2000 lbs., the other 800 lbs. They are operated by electric power through a motor attached. After the teas are received into the machines, they revolve a number of times, sufficient to thoroughly blend the tea, which is then discharged from the blending machines into metal bins. The teas which are to be packed into lead packages are then conveyed to hoppers connected with automatic electric weighing machines in the packing room on the floor below. These hoppers have a capacity of 2000 lbs. each, to correspond with the large blending machine.

On this floor, in close proximity to the blending machines, all bulk teas are packed into the various size packages required by the trade, viz: chests, half chests, caddies, tins.

These teas are generally packed under the well known brands of "Estabrooks' Indo-Ceylon Blends" and "Estabrooks' Japan Blends" but there are also many private brands put up for large firms in all parts of Canada.

A description of the weighing and packing machines on the third floor will be given next week.

T. H. ESTABROOKS, TEA IMPORTER AND BLENDER,

Branch Offices: Toronto, Winnipeg.

St. John, N. B.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

The Outlook for Cheese.

It is not often that the question of dear or cheap cheese excites so fierce a controversy as it has done this year, says the London Grocer, and all because the extremely high prices (up to 69s to 71s for Canadian) which ruled in the early part of 1903 afterwards proved to be most disastrous to the trade at large. Through these exorbitant rates gaining currency too long, the opening prices for the new season in April last year ruled ridiculously high, when 65s to 66s on c. i. f. terms were paid for prompt shipments of new fodder makes; and this bad beginning was the main cause of all the trouble that followed. While the utmost confidence in the then future was derived from the fact that stocks in the United Kingdom, especially London, were abnormally light almost to utter extinction, and unequal to the demands upon them, it was forgotten, or purposely ignored, that the make in Canada last season was of a prodigious character, and this was not allowed to reveal itself until the season was far advanced. By that time the mischief to the trade here was already inflicted, and quotations kept repeatedly dropping until July, when full-cream Canadian cheese was obtainable on the spot at 49s to 51s per cwt. for white and colored. After that there was a reaction to 55s to 57s; but it did not last any length of time, as the consumption of foreign cheese seemed to be retrograding rather than progressing; and stocks, without doubt, were accumulating instead of decreasing as fast as they should before the commencement of another season.

So assured was the trade of the preponderant nature of the supply of cheese in London that statements of stocks of Canadian in London, Liverpool and Bristol, representing their entire amount at 250,000 boxes—the heaviest for many years past—were passed without contradiction, and buyers for home use were preparing to come in and replenish their stores on such reasonable terms as were considered to be quite safe, viz., on the basis of 38s to

42s for prime September make. At that moment (about the middle of May) everything appeared to be in favor of the dealers, who were fain to believe that their hopes would be realized, more particularly as the first c. i. f. prices then named for new "fodder" cheese were as low as 34s to 35s 6d, and augured well for the success of operations which might subsequently follow. Suddenly, however, there came a rude shock to these anticipations, and quotations went up 6s per cwt. at a single bound, making the c. i. f. figures 40s to 41s. The onward movement, once started, went on uninterruptedly, but only for a short period—till June, when the c. i. f. terms were 42s to 43s 6d. Meanwhile, "spot" prices also rose; and while fodder make was fetching 43s to 44s, old colored cheese was bringing 43s to 48s, and fancy white 46s to 50s per cwt. This was the utmost stretch to which the market would go, and it has since leaned more towards the downward track.

From this outline of events that have followed in regular order, it is pretty evident that the time was ill-chosen for a great upheaval in prices of Canadian cheese, with so excessive a weight of stock of old season's goods to carry over; and the new make coming forward faster and more extensively than had been expected, took speculators completely by surprise. The determined stand of the English trade against the attitude adopted by operators on the other side of the Atlantic convinced holders here that it would be useless to try on the game of speculation any longer, and immediately the cabled terms began to recede. These soon fell to 39s to 41s, and with them the rates ex warehouse to 36s to 41s, according to quality and condition; and old cheese has gone back to 40s to 46s per cwt. Thus, in the clearest manner, has been proved the soundness of the views of those who took up the position of predicting the cheapness and plentifulness of cheese for the present year, and with an increasing production in the States and Canada, the only point which now remains undecided is whether best

Canadian cheese will be sold here wholesale as low as about 34s delivered, as it was in midsummer of 1896 and 1898.

Model Poultry Farm.

The Dominion Government has decided to place a most interesting exhibit at the coming Canadian National Exposition in Toronto. It is a model poultry farm. The exhibit will occupy fifty square feet of ground, and will comprise a model poultry house, a model poultry yard, two movable colony houses, brooders with chickens, incubators and feeding cages.

New Cheese Loading Apparatus.

A veteran steamship man, in the person of Captain Macmaster, Montreal, has invented a new cheese loading apparatus, that should lessen the labor and chance of injury to the cheese. The device was tested one day last week on the steamer Kildona, at the Thomson Line wharf. A number of prominent produce men were invited to the test, and certainly great interest was shown. The old method of gathering all the cheese boxes in a huge rope in the form of a fish net has been discarded, or at least will be shortly, if this new scheme comes into popular use. A long shaft leads from the top of the deck to the bottom of the hold. Within this is a carrier. When the cheese is placed on the carrier, down it goes, and as soon as it is deposited, up comes the tray. One or two cheeses can be carried at once, and it is said that over 1,000 cheeses per hour have been loaded. The new apparatus loads cheese much faster and at the same time requires fewer men, in addition to the adjunct of not injuring the boxes in any way.

One of the most recent inventions is an apparatus for milking cows by electricity. To the udder of the cow is attached a rubber hood, connected with a vessel for receiving the milk by means of a rubber tube. The air is exhausted from the tube by an electrical device, a gentle suction being thus secured.

The Dominion Packing Company

LIMITED.

Telegraphic Address,
"DOMINO,"
Charlottetown.

Charlottetown, P.E.I. Canada

Codes Used
A.B.C.
LIEBERS
PRIVATE

Our Prices

are exceptionally low at the present time on

**Barrelled Pork
Compound Lard
Smoked Meats**

Write us for full quotations now, and secure your stock while the present low prices last. All new stock—quality guaranteed.

The Dominion Packing Co., Limited, - Charlottetown, P.E.I.

BEECHNUT



BRAND

Hot Weather Meats.

COOKED HAMS	POTTED TONGUE
DRIED BEEF	JELLIED HOCKS
BOLOGNAS	SUMMER SAUSAGE
FRANKFURTS	COOKED CORNED BEEF

These meats are prepared under our own supervision. They will please you, they will give satisfaction to your customers and they will afford you a good profit for the handling. Sent by express only. Send us your order for weekly shipment.

F. W. FEARMAN COMPANY,
PACKERS AND LARD REFINERS. Limited.
HAMILTON, ONT.

LONG CLEAR BACON.

We can offer splendid value in this line. Our Bacon is well trimmed. Cured in Cold Storage of uniform temperature. Consequently no rust.

Write us for Special Prices.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED.
TORONTO, ONT.

LONG CLEAR BACON

Finest quality, new cured, light sides
for summer cutting trade.

Write, Wire or Phone for Prices.

The George Matthews Co., Limited

ESTABLISHED 1868.

Peterborough Hull Brantford

There are many **Baking Powders**



(The Light of the Kitchen)

but there
is only
**ONE
Magic**

**Baking
Powder**

It is Pure, Whole-
some, Well Ad-
vertised, and
shows you a good
profit.

Order from your Jobber.
Write for Price List.

E. W. GILLETT COMPANY LIMITED

London,
Eng.

TORONTO, ONT.

Chicago,
Ill.

We are buyers of

Poultry, Butter AND Eggs.

The best facilities for handling consign-
ments. Up to-date Cold Storage.

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

Provi
for sm
er, alth
The me
States
ly in
quotati
longer
vance,
with de
is very
fresh n
can be,
all den
almost
are buy
no hogs
too bus
killing
of the
at any
to be o
ing sol
was in
years a
meat h
could n
lamb or
they w
Now, h
Steady
proved
able for
week a

Long ole
Smoked l
Roll bac
Small ha
Medium
Large ha
Shoulder
Backs, p
Heavy n
Short ou
Shoulder
Lard, 16
" 14
" 12
" 10
" 8
Plate be
Beef, h
" fro
" chc
" me
" cor
Mutton
Lamb, a
Veal ...
Hogs, li
" heav

Butte
to hand
few ve
were r
ties ar
every 1
appeari
Country
tomed
ter, and
year tl
stocks.
that he
daily le
titles f
which i
the fac
poor bu
soon.
any tin
and me
ber this
sold to
its, if

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—There is a good demand for smoked meats, and prices are firmer, although there is no quotable change. The meat packers' strike in the United States is felt a little already, but merely in revealing a tendency to higher quotations. Should it continue much longer there is certain to be an advance, a possibility which dealers hail with delight, as at present prices there is very little profit in meats. The fresh meat market is as dead as it well can be, the warm weather taking away all demand for meat, and rendering it almost impossible to keep. Butchers are buying next to nothing. There are no hogs coming forward, as farmers are too busy with their crops to attend to killing and delivery. At this season of the year heavy hogs are not wanted at any price. A notable difference is to be observed in the class of meat being sold during the Summer to what was in demand not over a couple of years ago. At that time every kind of meat had its season, and the consumer could not be induced to buy mutton, or lamb or pork during certain months, as they were considered out of season. Now, however, we have a more or less steady demand all the year round. Improved storage facilities are accountable for a great deal of this. Prices this week are as follows:

Long clear bacon, per lb.	0 07 1/2	0 07 3/4
Smoked breakfast bacon, per lb.	0 12	0 12 1/2
Roll bacon, per lb.	0 09	0 09 1/2
Small hams, per lb.	0 12	0 13
Medium hams, per lb.	0 12	0 12 1/2
Large hams, per lb.	0 11	0 11 1/2
Shoulder hams, per lb.	0 08 1/2	0 09
Backs, per lb.	0 13	0 14
Heavy mess pork, per bbl.	15 50	16 00
Short out, per bbl.	17 00	17 50
Shoulder mess pork, per bbl.	14 40	14 50
Lard, tierces, per lb.	0 07	0 07 1/2
" tubs	0 07 1/2	0 07 3/4
" pails	0 07 1/2	0 07 3/4
" compounds, per lb.	0 07	0 07 1/2
Plate beef, per 200-lb. bbl.	9 00	11 00
Beef, hind quarters	9 00	10 00
" front quarters	4 50	5 50
" choice carcasses	7 50	8 00
" medium	6 50	7 50
" common	6 00	7 00
Mutton	6 00	7 50
Lamb, spring	10 00	11 00
Veal	8 00	8 50
Hogs, light	7 00	7 50
" heavy	6 50	6 75

Butter—Almost all the butter coming to hand now is in tubs, and during the few very warm days no prints at all were received. Fairly large quantities are being shipped, and there is every prospect of a great deal larger appearing during the next few weeks. Country merchants had become accustomed to a certain price for their butter, and because it was not offered this year they have been holding back stocks. One small merchant writes that he has 500 tubs in his cellar, and daily letters are received of large quantities for sale. One result of this, which is sure to disturb the market, is the fact that there will be a lot of poor butter offered on the market very soon. Butter cannot be withheld for any time without depreciating in value, and merchants would do well to remember this. While, as a rule, butter is not sold to the dealer on its individual merits, if he finds a large amount of a

poor grade offered he is sure to lower the price he offers. We quote these prices:

Organery prints	Per lb.
" solids, fresh	0 17 1/2 0 18
Dairy prints	0 16 1/2 0 17 1/2
" in tubs	0 13 0 14
" "	0 12 0 14

Cheese—The situation in the cheese market is the same as last week. Prices on the board are weak, perhaps owing to the larger offerings, the result of stock having been withheld during the past month. Dealers can see no encouragement in the outlook. The export demand and price offered remains the same. Board meetings during the week ending July 18 were as follows:

Board.	Boxes.	Price.
Brantford	1,492	0 7 7/16 0 07 1/2
Ingersoll	270	0 07 1/2
Campbellford	2,125	0 07 11-16
Stirling	1,240	0 07 1/2
Pictou	1,170	(none sold) 0 07 1/2
Woodstock	3,380	(few sold) 0 07 11-16
Kingston	1,553	(300 sold) 0 07 1/2
Madoc	965	(700 sold) 0 07 9-16
Brockville	2,887	(none sold) 0 07 1/2
Tweed	685	(573 sold) 0 7 9-16 0 07 1/2
Vanklee Hill	1,954	(1351 sold) 0 07 1/2
Kemptville	2,021	(none sold) 0 07 1/2
Ottawa	2,810	0 07 1/2 0 07 1/2
Iroquois	1,200	(none sold) 0 07 1/2
Winchester	1,410	(none sold) 0 07 1/2
Perth	2,540	0 07 1/2 0 07 1/2
Napanee	2,115	(1,915 sold) 0 07 1/2
Belleville	3,600	(1,200 sold) 0 07 9-16
London	2,962	0 07 1/2 0 07 1/2

As will be seen, a much larger proportion is being sold at prevailing prices than has been the case for weeks past. Stocks on hand in the factories must have been getting rather unwieldy. Much, too, was sold on the curb. Prices are a quarter-cent lower. Old cheese has practically disappeared. We quote:

Cheese, new	Per lb.
" twins	0 08 1/2 0 08 3/4
" "	0 08 1/2 0 09

Montreal.

Provisions—For the time of year activity is keeping up pretty well in the provision market. The market is much stronger for live hogs, and this is becoming a feature, as receipts are noticeably declining in quantity. Demand being good, sales are being made at \$5.50 to \$5.70, weighed off cars. This shows an advance of from 10 to 20c per 100 lbs. in a week. Fresh killed abattoir stock is very firm at \$7.50 to \$7.75 per 100 lbs. 100 boxes of hams and bacon arrived on Monday, and the demand was active, with considerable trading going on. We quote:

Canadian short out mess pork	\$17 50	\$18 00
American short out clear	16 50	17 00
American fat back	0 12 1/2	0 13 1/2
Bacon, per lb	0 12 1/2	0 13 1/2
Hams	0 11	0 13
Extra plate beef, per bbl.	11 50	12 00
Lard—"Boar's Head" brand, tierce basis	0 07 1/2	0 07 3/4
Carloads, less	0 00 1/2	0 00 1/2
20-lb. tin pails, tierce basis	0 00 1/2	0 00 1/2
Half-bbls., over tierce	0 00 1/2	0 00 1/2
20-lb. tubs	0 00 1/2	0 00 1/2
20-lb. wood pails	0 00 1/2	0 00 1/2
10-lb. tins	0 00 1/2	0 00 1/2
5-lb. tins	0 00 1/2	0 00 1/2
3-lb. tins	0 01	0 01

Wood net, tin gross weight—	
"Boar's Head" brand, tierces, per lb.	0 07 1/2
" " " " 1-tierces, per lb.	0 07 1/2
" " " " 50-lb. fancy tubs	0 07 1/2
Cases, 20 3-lb. tins, per lb.	0 08 1/2
" 12 5-lb. tins	0 08
" 6 10-lb. tins	0 07 1/2
20-lb. wood pails, each	1 53
20-lb. tin pails, each	1 43

Butter—A decided improvement has taken place in the export demand for

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

When ordering
Macaroni
be sure to specify
Napoli Macaroni
You will get
—a better article.
—at a less price.
—in a more saleable package.
Order from your wholesaler, and if he can't or won't supply NAPOLI BRAND, send order direct.
NAPOLI MACARONI CO.,
Hayter and Teraulay Sts.,
TORONTO, CANADA

The Best of all
FLY Killers
is
Wilson's Fly Pads
Sold Everywhere.
10 CENTS
Stock the kind the housekeepers ask for. Avoid poor imitations.

Egg Cases
—AND—
Woodboard Fillers
BOTTOM PRICES.
WALTER WOODS & CO.
Hamilton and Winnipeg.

butter. The local market is quite steady, and the produce men are growing more cheerful. Export business has been done in Eastern Townships creamery at an equivalent of 17 3-4c to 18c, and in some cases a fraction more. In spot business to-day, exporters talk freely of 17 1-2c and 17 5-8c, and in medium to good at 17 to 17 1-4c. At country points good prices are being paid. As many as 600 boxes sold at the wharf at 17 1-4c, which is just the same as ruled a week ago. In England better feelings are abroad, owing to the improvement in the English cotton manufacturing districts. The statement by mail that imports in England had increased for the half year 15,909 tons, is very hopeful, as that beats all previous records. This amazing amount was largely contributed by the colonies, while from the pasture countries of Holland, France and Germany a falling off was reported. The total exports for the week ending July 18 were 14,724 boxes, and only a little over 1,200 boxes was through freight. During the corresponding week of 1903 the exports were only 10,912, and in 1902, 1,897 boxes.

Cheese—Another weak turn has been affecting the cheese market. Stocks are evidently accumulating on both sides of the Atlantic, which is an unerring sign of the curtailment of consumption. In England, the favorite Cheshires are selling at less than Canadian cheese, and advices state that the situation, then, in the Old Country, porters are losing money on Canadians. is far from being bullish, and it is no wonder that the British importers haggle at paying low prices, even for Canadian cheese. No one is willing to forecast much on the cheese question. At the wharf, sales were made at 7 1-4 to 7 1-2c, with 7 1-4 ruling price. As many as 6,000 boxes sold at that price. This makes business about steady, compared with last week. For spot business the day's range was: Ontario, 8c; Townships, 7 3-4c, and Quebees, 7 1-2 to 7 5-8c. The exports of cheese were, for the week ending July 18, 82,254 boxes, and of this 15,534 were through freight. For the same week of 1903 the exports were 98,342, and for the corresponding week of 1902, 46,641 boxes.

St. John, N.B.

Provisions—Business is dull. While pork is rather easier, beef is firm. There is but light business. Lard continues very low, with but limited sale. Smoked meats sell only in a limited way. In fresh meats, lamb is a large seller. Quality is now good. Beef is quite high, as best stock is scarce. Mutton is very dull. Veal brings full figure. Little pork is being received.

Mess pork, per bbl.	\$16 00	\$17 00
Clear pork "	17 00	19 00
Plate beef "	12 00	14 00
Mess beef "	19 01	12 00
Domestic beef, per lb.	0 06	0 07
Western beef "	0 09	0 10
Mutton "	0 05	0 06
Veal "	0 08	0 09
Lamb, "	3 65	0 09
Pork "	0 06	0 07
Hams "	0 12	0 14
Rolls "	0 10	0 11

Lard, pure, tubs "	0 08	0 09
" " pails "	0 08	0 09
Refined lard tubs "	0 08	0 08
" " pails "	0 08	0 09

Butter—This is the dull season. New butter is plentiful, and comes direct from the farm, both to the retailer and consumer. The wholesale man finds but little business.

Creamery butter	0 2	0 21
Best dairy butter	0 17	0 18
Good dairy tubs	0 16	0 17
Fair "	0 14	0 15

Eggs—Price is rather easier, though quite full figures are still asked. There is only a fair demand.

Eggs, henery	0 15	0 20
case stock	0 13	0 14

Cheese—Price is a little lower. Factorymen and the trade do not care to hold early cheese.

Cheese, per lb.	0 09	0 10
-----------------	------	------

Winnipeg.

Lard—The market is now firm, and our quotations are as follows:

Lard, 50-lb. pails	4 30
" 20 " "	1 8
" 10 " in cases	5 50
" 5 " "	5 55
" 3 " "	5 65
Compound, in 20-lb pails	1 65

Cured Meats—The market is now firm. Our quotations are as follows:

Hams, per lb.	0 12
Breakfast bellies, per lb.	0 13
Breakfast backs, per lb.	0 10
Picnic hams per lb.	0 08
Long spice rolls, per lb.	0 10
Short spice rolls, per lb.	0 10
Long clear rolls, per lb.	0 08
Dry salt backs, per lb.	0 09

Butter—The market is fairly steady, and the demand is good for choice quality at Fall figures.

Creamery, per lb.	0 20
Dairy, in tubs	0 16

PERSONAL MENTION.

Mr. J. S. Wotherspoon, Montreal, is on a two months' business trip to England and Scotland.

Mr. J. H. Maiden, Montreal, leaves for Halifax and St. John this week, in the interests of San Toy Starch and Eagle Baking Powder.

Mr. Fred Hughes, Montreal, selling agent for the Ozo Co., Ltd., leaves for Murray Bay this week to join his family, who are summering there.

After the Ontario and Quebec members of the Dominion Grocers' Guild held their special meeting last week the delegates were the guests of Mayor Laporte at dinner in the Canadian Club.

Mr. A. H. Brittain, Montreal agent for Black, Bros. & Co., Halifax, has returned from a two weeks' trip to Boston, Halifax, and the Maritime Provinces. He returns full of fish stories and interesting facts.

Mr. J. E. Maybee, of the Metropolitan Soap Co., Toronto, was in Montreal last week, in the interest of Mrs. Dooley's Laundry Soap. Mr.

Maybee spoke very enthusiastically of the progress made in the east since its introduction.

Mr. William Meldrum, produce merchant, of Montreal, who has been seriously ill, has recovered, and has gone with his family to Summer resorts down the River St. Lawrence.

Mr. J. A. Stewart one of the leading grocers of Woodstock, died on July 12.

Mr. J. H. Mackenzie, of the High Grade Coffee and Specialty Co., Ltd., Ottawa, was a visitor to the Montreal trade this week. Mr. Mackenzie speaks glowingly of the reception his company's brands are meeting.

A brandy which has attracted great attention in the Province of Quebec is that made by Claudon & Co., and represented in Montreal by H. L. Boisseau at 4 and 6 St. James street. Messrs. Boisseau have got after the business in an enterprising way, and in a very practical way. They created a demand for their goods in the right place by judicious advertising, and this, coupled with the efforts of A. Cadieux, their traveler, so arranged things that results have abundantly followed.

Mr. J. Percy Thompson, for the past two years representative of the E. W. Gillett Co., in Toronto, has joined the traveling staff of the Eby, Blain Co., Toronto. Mr. Thompson received his training in the grocery line with Mr. James Whimster, Aurora, serving eight years, during the last of which he was buyer and manager. His training for the road is therefore a thorough one, and his experience should be valuable for both his customers and his house. The territory allotted to Mr. Thompson is north of Toronto, on the Midland Division of the Grand Trunk.

Mr. M. H. Adams, a hustling American business man from Chicago, called at the Montreal office of The Grocer last week. He was holidaying in town, the guest of Mr. W. E. Davis, general passenger agent of the G. T. R. system. The irrepressible commercial spirit of the American was much appreciated, as it was early in the morning when he called. He is buyer for Steele, Weddels & Co., Chicago, who handle all kinds of grocery sundries and products. Mr. Adams just called to find out where to find a certain party in town, and The Grocer was glad to be able to give the information.

**FOR
HOT
WEATHER**

Now the hot weather is here, you will make more money selling summer drinks than any other line you can handle.—As there is lots more hot weather to come, YOU WILL MAKE NO MISTAKE IN STOCKING UP WITH

“ROWAT’S”

**LIME JUICE
LIME JUICE CORDIAL
LEMON SQUASH
RASPBERRY VINEGAR**

**IN FANCY
GLASS STOPPER
DECANTERS
TO RETAIL AT**

25 cts.

The best selling and most profitable line on the market.

“MONTERRAT”

LIME JUICE—

PINTS and QUARTS—

“SOVEREIGN”—

**LIME JUICE
LIME JUICE CORDIAL
RASPBERRY VINEGAR
and FRUIT SYRUPS—**

GUARANTEED ABSOLUTELY PURE—

Split bottles to retail at 10 cts.
Pint " " " 25 "
Quart " " " 50 "

—SPECIAL QUOTATIONS ON ALL THE ABOVE BRANDS—

THE EBY, BLAIN CO., Wholesale Grocers
LIMITED, TORONTO.

NEW YORK GROCERY FIRM ENTERTAINS.

FRANCIS H. LEGGETT & CO., New York, will again entertain their out-of-town friends and patrons to the number of 300 on Pennsylvania and Ohio Day. The object of these gatherings is to set forth the advantages of New York as a trading centre and to convince buyers that there are many lines of merchandise they can buy to greater advantage in New York than in any other city in the United States. Also to show visitors that New York is an ideal Summer resort and offers a maximum number of attractions. There is Coney Island, for instance, Long Branch, and many other similar places on Long Island within 30 minutes' ride where one can find excellent fishing, boating, yachting, etc. Then there are the roof gardens, which afford excellent entertainment. Another attraction is seeing New York up-town and down-town by automobile coaches. There is also a yacht trip around Manhattan Island. On the last three pleasure tours a guide is provided who describes each point or object along the route worth noting.

It ought, perhaps, to be added that another purpose of special days for various sections of the country is to bring together the buying and selling interests of Francis H. Leggett & Co., with the idea of promoting cordial relations between buyers and salesmen. Visiting friends are shown through their ten storey manufactory at 132 to 138 King street, where the methods and processes employed in preparing Premier pitted olives, Premier plum pudding, Premier jams, jellies, etc., may be seen in actual operation. The process of roasting coffee by electricity is on exhibition, as well as the gas and dry heat processes, and the grinding of spices, all of which combine to make the plant an exhibition in itself and a sight worth seeing from an educational standpoint.

The CONTENTED GROCER

IS
THE
ONE
USING
A

RETURNED

JUL 22 1904

Cut Book 21
Page 56

“NATIONAL”

**COFFEE
MILL**



It has so many points of superiority over other mills that we should like to tell you about them.

DROP US A LINE OR—SEE OUR TRAVELLERS.

THE EBY, BLAIN Co., LIMITED

IMPORTERS AND WHOLESALE GROCERS. TORONTO.

The BLUE RIBBON Firms' Sales much greater Than Salada's Canadian Sales

Notwithstanding Salada's claim that their increase alone for 1903 over any previous year exceeded the sales of any firm in Canada, the sales of the BLUE RIBBON firms **largely exceed** Salada's entire Canadian trade.

Salada's sales as certified by Messrs. Clarkson & Cross, 1,416,162 pounds.

CERTIFICATE as to Sales of BLUE RIBBON Firms

We have examined the books of Messrs. G. F. & J. Galt, Winnipeg, and hereby certify that their sales of teas, together with those of The Blue Ribbon Tea Co. of Toronto, for the year 1903 (as found by Messrs. Clarkson & Cross), exceed 1,416,162 pounds.

(Sgd), NEWTON & DAVIDSON.

The above certificate **does not** include The BLUE RIBBON Tea Company's bulk or Monsoon sales.

Blue Ribbon Ceylon Tea

WINNIPEG.

TORONTO.

VANCOUVER.

WHITE SWAN CEREALS

FLAKED WHEAT, FLAKED BARLEY, FLAKED RICE, FLAKED PEAS, WHOLE WHEAT FLOUR, GRAHAM FLOUR, GLUTEN FLOUR, BUCKWHEAT FLOUR.

ALL HIGH-GRADE GOODS.

THE ROBERT GRIG COMPANY LIMITED
White Swan Mills,
TORONTO.

A T

officers year :

Pres Vice Secy Cou McQua D. R. son, S Bullen Simor

One the m Monk ing B ton h Austr which to Ca tinct find s gethe pire, tralia clusio the n which The taken at th

At latur clude the a came an il tatio chang passe a coi quire tion. fore. board resol "T provi prese hamq the c than or g Act the gross dise, "T the sion-acter

BOARDS OF TRADE MEET.

AT the annual meeting of the Board of Trade of Victoria, B. C., held on July 8, the following officers were elected for the ensuing year:

President—S. J. Pitts.

Vice-President—W. T. Oliver.

Secretary—F. Elworthy.

Council—S. Jones, C. F. Todd, L. G. McQuade, J. L. Beckwith, J. G. Cox, D. R. Ker, W. H. Bone, T. M. Henderson, S. Leiser, T. W. Paterson, W. F. Bullen, J. Forman, J. Kingham, J. Simon, J. J. Shallcross.

One of the most interesting features of the meeting was an address by Lord Monk Bretton, who is at present visiting British Columbia. Lord Monk Bretton has come to Canada direct from Australia, and says the two things which struck him most during his visit to Canada's sister colony were a distinct desire on the part of the latter to find some means of drawing closer together the different portions of the Empire, and a strong feeling among Australians that there is scope for the conclusion of a commercial treaty between the mother country and the colonies which might be a benefit to all parties.

The following interesting items are taken from the annual report presented at this meeting:

Assessment Act.

At the last session of the Local Legislature a bill was introduced which included some very material changes in the assessments for revenue. The bill came as a surprise and appeared to be an ill-digested measure. The representations of this board resulted in a few changes being made before the Act was passed, and assurance was given that a commission would be appointed to enquire into the system of provincial taxation. Further modifications may, therefore, be expected. The views of this board were expressed in the following resolution:

"That this board considers that the provisions adopted or confirmed in the present Assessment Act will tend to hamper trade; this board considers that the endeavor should be not to tax more than a firm's net worth and net profit or gains; that the present Assessment Act goes beyond this in not permitting the deduction of liabilities from the gross value of the stocks of merchandise, debts, etc., and in other respects.

"That this board would urge upon the Government to appoint a commission—not of an official or political character—to report upon the present As-

essment Act and to make such recommendations as may seem advisable."

Bills of Sale.

In consequence of the absence of a Bankruptcy Act applicable to the whole Dominion, it has developed upon the individual provinces to enact laws to meet to some extent the exigencies of the situation. This board has taken every opportunity to urge Dominion Government legislation; at the same time the local Government has been moved and the board was successful during the session of 1902 in securing the passage of the "Act to Prevent Priority Among Execution Creditors." That Act has proved beneficial, but something further was required in regard to chattel mortgages and bills of sale. A committee was therefore appointed, who submitted the recommendations, appended hereto, which were subsequently approved by the board. At the suggestion of the honorable the attorney-general the report was put in the form of a bill, but read only a first time in the Legislature just before prorogation. The honorable the attorney-general has given his assurance, however, that during the recess the whole question of bills of sale and kindred instruments shall receive his best attention and that legislation shall be introduced at the next session. In the meantime an Act was passed providing for the registration of bills of sale, in County Court cities and towns, within five days of the date thereof and declaring such sales void in the event of judgment being entered against the grantor, within sixty days of such registration.

Joint Meetings of the Provincial Boards of Trade.

Another attempt was made to organize a meeting of representatives from all boards of trade in British Columbia. Some of the boards promptly endorsed the proposal, but, taken collectively, sufficient encouragement was not found in the replies to warrant the expectations of a successful gathering, and the matter was therefore allowed to drop. It must be stated that such a meeting would entail considerable cost, both in time and money, while the subjects for discussion of equal interest to the entire province are not many. Better means of communication will bring the various boards into closer touch, and joint meetings, thoroughly represented in every way, may then be looked for.

Trade with Mexico.

This board is on record as a strong advocate of a direct line of steamships between British Columbia and Mexico. Early in the year 1897 the possibilities of making the service mutually advantageous to both countries were gone into very fully and communicated to the Dominion Government through the Victoria City representatives in the House of Commons. The arrangements now made are just what this board recommended some years ago.

Victoria City.

The trade and commerce of the city of Victoria has been maintained, and it is safe to say, speaking generally, that there is not another city on the Pacific Coast where business is in a healthier condition. Nowhere is business conducted on a more sound basis.

The proportion of factory hands and artisans is large in Victoria with population, say, 27,500, and a stranger is apt to overlook the local industries. The foundries, ship yards, lumber mills and factories, too numerous to here mention specifically, furnish steady employment, at good wages, the importance of which is underrated. A large increase in such establishments may be looked for as the local conditions become better known. The competitive transportation facilities and cheap fuel will do much to make the City of Victoria an industrial centre of the first rank. A step in this direction and one that may be expected in the very near future is the development of the fisheries. The canning of salmon, now made possible by the Dominion Government having issued the necessary licenses to operate purse seines and traps, will doubtless be followed by the establishment of industries in other branches of the fisheries.

The vicinity of Victoria is very suitable for fruit growing and poultry raising. The climate and land conditions are excellent. Good prices for such products are obtained locally and the Northwest Territories affords an outlet for all the fruits that are likely to be grown for many years to come. The Yukon is now supplied with eggs and poultry which originate principally in Eastern Canada. Mutual advantages would be derived if such were raised here.

QUEBEC CITY BOARD.

A general meeting of the Board of Trade of Quebec City was held on July 12, P. J. Bazin, 1st vice-president, presiding, and among those present being Hon. J. Sharples, G. Tanguay, W. Dobell, L. Evans, E. Paquet, G. E. Amyot, L. Laveau, L. A. Carrier, E. Leclerc, J. O. Jacot, F. X. Morency, J. Hone, jr., J. B. Bedard, G. Simard, W. G. McConnel, B. A. Scott, M. Joseph, J. Murphy, R. C. Muir, A. Turcotte, C. Kirouac, O. Chalifour, and T. LeVasseur, secretary.

G. Bazin read a short summary of matters dealt with since the last general meeting of the board. At the last meeting an interesting memorial in favor of the compulsory inspection of hides and leather was communicated by the president of the standing committee on hides and leather, G. Roy, and approved. Events have since proved the attitude

HOW ABOUT PICKLING SPICES? NOW is the time to lay in a stock of selected high grade spices. YOU WANT THE BEST, therefore handle

S. H. & A. S. EWING'S

High-Grade SPICES

S. H. & A. S. EWING

ESTABLISHED 1845.

The Montreal Coffee and Spice Steam Mills

55 Cote St., MONTREAL

of the board on the matter was judicious. A car load of hides received at Quebec after inspection in another province, proved to be short in weight and grade after reinspection by the standing committee on hides and leather at the instance of the tanner, who had bought this carload of hides. The tanner in question is one of the members of the Quebec Board of Trade. The matter is now in the hands of the general inspector of hides and leather for investigation.

The standing committee on dry goods was called to meet on the 14th of June last to consider the advisability of addressing the Government with regard to granting delay in the application of the tariff changes announced in the Budget speech, and specially those relating to woolens. The Government was petitioned to request that the woolens which could be certified to have been bought before the 7th of June, be entered at the old rate, that is to say 35 per cent. less one-third, till the 31st of August next. The same movement was made by nearly all the commercial bodies of the Dominion, and the Minister of Finance has complied with this request.

A letter was read from W. Price, tendering his resignation as president of the board, pressure of business making it impossible for him to attend to its duties. A letter was also read from D. J. Rattray resigning as treasurer of the board, owing to business keeping him most of his time in Montreal. Mr. Bazin was unanimously elected president to succeed Mr. Price, and E. E. B. Rattray was unanimously elected treasurer to succeed his brother. W. Power, 2nd vice-president, was elected 1st vice-president, and G. E. Amyot 2nd vice-president, and the vacancy on the council was filled by the election of O. Poiras. S. Rioux was also elected a member of the board.

An appeal was made to the members of the board upon the subject of making the port of Quebec the national port of the Dominion, and a motion presented requesting that the various commercial bodies of Canada be invited to express themselves in favor of such a movement. This matter was, however, deferred.

The annual convention of the Boards of Trade of the Maritime Provinces will be held at Moncton, N. B., on August 17.

Fresh and Cured Fish

Nova Scotia Herring.

J. COWIE, the Scottish herring expert, now engaged in exploiting the herring fisheries off the Nova Scotia coast, in a recent interview with the Halifax Chronicle said:

"Nova Scotia herring are equal to the best of the same species of fish taken from the waters of Scotland."

Mr. Cowie has every confidence in the success of curing and marketing of Canadian herring, and believes that when everything is in working order a ready sale will be found for those fish.

In answer to the reporter's inquiry as to how the fish are cured, Mr. Cowie said:

"In Scotland the curing is all done on the shore by girls trained for the purpose. As soon as the fish are landed from the boats they are gibbed with a short knife and selected. That is, the fish are graded according to quality. The girls are experts in handling the fish, and as soon as they touch them they can tell the quality of them, and they are separated in large baskets. The herring are not split. Only the gills are cut out, the entrails being drawn at the same time.

During the months of May and June on the west coast of Scotland, fat herring, known as matges, similar to the Nova Scotia fish, are taken, and when cured they bring the biggest price in the German and Russian markets."

"The west coast," continued Mr. Cowie, "is the chief fishery place of Scotland. 'Three girls, commonly called a crew, work together. Two of them do the gibbing and selecting, while the third one salts and packs the fish. The herring are placed in large tubs, and turned over and over in dry salt. Then they are taken out and packed in barrels, the bottom tier one way and the

next tier at right angles, and so on until the barrel is filled. In this way they are allowed to stand for three days. After the third day, when the fish have sunk down, other tiers are put in up to the 'crows.' The barrel is then headed up and placed on its side, being allowed to remain in that position from eight to ten days, according to the size of the fish.

"By this time the fish are well salted and the barrel is filled with pickle. A bung hole is then bored below the bilge, and part of the pickle run off. The head is again taken out, more tiers of fish are put in, the head pressed into the barrel, and the fish are ready for market.

"The chief test of the fish on the other side," said Mr. Cowie, "is the eating of them, and it is by this means that I judge of their quality."

With regard to kippers, Mr. Cowie said the fish should be split, salted and smoked the same day that they are caught. In Scotland they never think of making kippers out of fish that are two days old. Nova Scotia herring make ideal kippers, and all the people there who tasted the fish were delighted with them.

Fish Traps Successful.

That the fish traps on the southern end of Vancouver Island are quite the success which advocates of the system claimed for them, was amply demonstrated on July 11, when huge catches were made at Sooke and Otter Point—15,000 in all; 7,500 at Otter Point and 7,500 at Sooke. This big haul is all the more significant when it is remembered that the trap at Sooke had the previous week been damaged by stormy weather, and was not working well. The salmon, as soon as lifted, were all shipped to the Fraser, where they will be canned.

CANNED GOODS

1904 PACK

Just a few hints.—Packers' prices are out.

PEAS—lower than last year.

STRAWBERRIES—higher this season.

Other fruits will be indicated later. In the meanwhile we want to say we have a fair stock of 1903 pack **Strawberries**, best brands, that you can retail at 15c. per tin.—

SALMON—The pack this year will be very short.—We have the best packs of the different fish, Pink, Red Cohoes, Red Spring, Red Sockeye—all of them to earliest buyers, to retail at 10c., 12½c., 15c. and 17½c. per tin.—Order now.

TEA

The Japanese need money badly and are selling their teas and not carrying them over—they want the money, consequently prices are much lower than last year—Buy now, as we cannot guarantee low prices to be maintained.—The position of the Japan tea market is peculiar and our advice is to profit by it.—We have bought right and will sell right, and have in stock full lines of May and June Pickings, marks **H.L.—J. B. A. M.—Victoria** and **Princess Louise**.—The demand for these excellent brands is steadily growing; quality wins out—

In **Ceylon Greens** our "Duchess" and "Lady" brands stand in the front rank for value, the demand increasing wherever used.—**Send** for samples and **prices**.

Laporte, Martin & Cie.

WHOLESALE GROCERS and
Wine and Spirit Merchants

... MONTREAL

SOMETHING NEW

Fresh B. C. Herring

(Scottish Chief Brand)

1 lb. Flat Tins.

Extra Fine Quality Fish.

Special Quotations

SEE TRAVELLERS, OR COMMUNICATE DIRECT.

WARREN BROS. & CO.
TORONTO.

The Manufacturer's considerations should be



Quality first

Quality second

Quality third

Quality always

"San Toy" Starch

is built on this principle.

Write for sample package and test it for yourself, you will then buy it for your trade.

J. H. MAIDEN, Agent, Montreal.

SPICES

We use the same watchful, pinickity care to keep the quality of our spices up to the highest standard as we do our other lines.

All our spices are grown in the best spice-growing gardens in the world.

Our own special spice buyer is an expert in the business. He knows all about spices—where the best qualities grow, how they are picked, handled, prepared for shipping, etc., etc.

If you handle our brands, you and your customers get the benefit of this expert's experience. Your customers know good spices and soon detect the difference between our brands and common lines.

Don't wait until they ask you for better spices, but stock ours now.

Our pickling spices are a combination of the finest and best selected whole Penang cloves and shot peppers.

You should stock up early for the big fall trade in spices. We can ship your orders promptly.

GORMAN, ECKERT & CO.

LIMITED

London, Canada.

Grocers' High-Class Specialties.

Amma
Gorn
Bakin
Gille
Gorr
Maid
McL
Baske
Oakv
Bird
Nich
Biscu
Cana
Chri
Lam
MacI
McG
Moo
Moti
Nati
Stew
Blac
Oak
Jam
Cann
Balf
Blac
Blou
Burl
Lap
Old
Rob
Chew
Row
Cigas
Am
Em
For
Hor
McA
McL
Pay
Reid
Tuel
Coco
Dow
Grei
Coco
Bak
Cow
Dut
Epp
Low
Mot
Van
Comm
Daw
Ding
Dun
Lam
Mill
Nich
Nich
Pric
Ratt
Rut
Rya
Wat
Wils
Ada
Ain
All
Am
Am
Aue
Bak
Balf
Bate
Blac
Blou
Blue
Bow
Brad
Bran
Burl
Cana
Cans
Cana
Cana
Cana
Cana
Cape
Cast
Ceyl
Chas
Chris
Carl
Coler
Con
Com
Cox
Cox's
Culle
Davi
Daw

CLASSIFIED LIST OF ADVERTISEMENTS.

Ammonia.
Gorman, Eckert & Co., London, Ont.

Baking Powder.
Gillett, E. W., Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Maiden, J. H., Montreal.
McLaren, W. D., Montreal.

Baskets.
Oakville Basket Co., Oakville, Ont.

Bird Seed.
Nicholson & Brock, Toronto.

Biscuits, Confectionery, Etc.
Canada Maple Exchange, Montreal.
Christie, Brown & Co., Toronto.
Lamont, Corliss & Co., Montreal.
Mackintosh, John, Halifax, Eng.
McGregor-Harris Co., Toronto.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Stewart, A. J., Toronto.

Black Lead.
Oakey, John, & Sons, London, Eng.
James Dome—W. G. A. Lambe & Co., Toronto.

Canned Goods.
Balfour & Co., Hamilton, Ont.
Black Bros. & Co., Halifax, N.S.
Bloomfield Packing Co., Bloomfield, Ont.
Burlington Canning Co., Burlington, Ont.
Laporte, Martin & Cie., Montreal.
Old Homestead Canning Co., Picton, Ont.
Robertson, Geo., & Son., Kingston, Ont.

Chewing Gum.
Row & Co., Brockville, Ont.

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Empire Tobacco Co., Montreal.
Fortier, J. M., Montreal.
Horrocks, T. J., Toronto.
McAlpin Consumers Tobacco Co., Toronto.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Reid, W. B. & Co., Toronto.
Tuckett, Geo. E., & Son Co., Hamilton.

Cocoa-nut.
Downey, W. P., Montreal.
Greig, Robt., Co., Toronto.

Cocoa and Chocolates.
Baker, Walter, & Co., Dorchester, Mass.
Cowan Co., Toronto.
Dutch Chemical Works, Amsterdam, Holland.
Epps, James Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
VanHouten's—J. L. Watt & Scott, Toronto.

Commission Merchants & Brokers.
Dawson Commission Co., Toronto.
Dingle & Stewart, Winnipeg.
Dunn, Wm. H., Montreal and Toronto.
Lambe, W. G. A., & Co., Toronto.
Millman, W. H., & Sons, Toronto.
Nicholson & Bain, Winnipeg.
Nicholson, Bain & Johnston, Calgary.
Price, Chambers & Co., Winnipeg Man.
Rattray, D., & Sons, Montreal.
Rutherford, Marshall Co., Toronto.
Ryan, Wm., Co., Toronto.
Watt, J. L. & Scott, Toronto.
Wilson Commission Co., Brandon, Man.

Computing Scales.
Wilson, C. & Son, Toronto.

Concentrated Lye.
Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal and Toronto.
Colson, C. E. & Son, Montreal.

Corks.
Ewing, S. H., & Sons, Montreal.

Crockery, Glassware and Pottery.
Cassidy, John L., Montreal.
Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.
Clark, Wm., Montreal.
Dominion Packing Co., Charlottetown.
Fearman, F. W., Co., Hamilton.
Matthews, Geo. Co., Brantford, Hull, Peterboro'.
MacLaren, A. F., Imperial Cheese Co., Toronto.
McLean, J. A., Produce Co., Toronto.
Park, Blackwell Co., Toronto.

Finance and Insurance.
Bradstreet Co.

Fish.
Black Bros. & Co., Halifax.
Davidson & Hay, Toronto.
Pacific Selling Co., New York.
Warren Bros. & Co., Toronto.

Fly Paper.
Kay Bros., Stockport, Eng.
Thum, O. & W., Co., Grand Rapids, Mich.
Wilson, Archdale, Hamilton, Ont.

Fruits—Dried, Green, and Nuts.
Adams, E. E., Leamington, Ont.
Finkle & Ackerman, Bowmanville, Ont.
Gibb, W. A., & Co., Hamilton.
Husband Bros. & Co., Toronto.
McDougal & Lemon, Owen Sound, Ont.
McWilliam & Everist, Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
Stringer, W. B., Toronto.
Walker, Hugh, & Son, Guelph.
White & Co., Toronto.

Gelatine.
Cox, G. & J.

Grain, Flours and Cereals.
Frontenac Cereal Co., Toronto.
Greig, Robt., Toronto.
McCann, Wm., & Co., Toronto.
McIntosh, P., & Son, Toronto.
Natural Food Co., Toronto.

Grocers—Wholesale.
Balfour & Co., Hamilton.
Chaput, L., Filis & Cie, Montreal.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Kinneer, T., & Co., Toronto.
Laporte, Martin & Cie., Montreal.
Lucas, Steele & Bristol, Hamilton.
"Ozo" Co., Montreal.
Provost & Allard, Ottawa.
Robertson, Geo., & Son, Kingston, Ont.
Simpson, R. & J. H., Co., Guelph, Ont.
Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Adamson, J. T., & Co., Montreal.
Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.

Hides.
Page, C. S., Hyde Park, Vt.

Infants' Foods.
Leese, Robinson & Co., London, Eng.

Interior Store Fixtures, Trucks, Etc.
Auer Light Co., Montreal.

Jams, Jellies, Etc.
"Ozo" Co., Montreal.
Southwell's—Frank Magor & Co., Montreal.
Upton, Thos., & Co., Hamilton.

Jelly Powder.
Gorman, Eckert & Co., London, Ont.

Macaroni.
Napoli Macaroni Co., Toronto.
Tippet, A. P., & Co., Montreal.

Matches.
Walkerville Match Co., Walkerville, Ont.

Mince Meat.
Bates, Peacock Co., Hamilton.
Wetley, J. H., St. Catharines.

Oil Tanks.
Bowser, S. F. & Co., Fort Wayne, Ind.

Oils.
Queen City Oil Co., Toronto.

Pass Books, Etc.
Allison Coupon Co., Indianapolis, Ind.

Patent Solicitor.
Cullen, Orlan Clyde, Washington, D.C.

Peels.
Colson, C. E., & Son, Montreal.

Pickles, Sauces, Relishes, Etc.
American Coffee & Spice Co., Toronto.
Capstan Mfg. Co., Toronto.
Colson, C. E., & Son, Montreal.
Davidson & Hay, Toronto.
Downey, W. P., Montreal.
Eby, Blain & Co., Toronto.
Flett's—Rose & Lafamme, Montreal.
Gorman, Eckert & Co., London, Ont.
Lytle, T. A., Co., Toronto.
"Ozo" Co., Montreal.
Patterson's—Rose & Lafamme, Montreal.
Taylor & Pringle, Owen Sound.

Polishes—Metal.
Oakey, John, & Sons, Montreal.

Polishes—Stone.
Morse Bros., Canton, Mass.

Poultry and Cattle Food.
Colonial Stock Food Co.
Myers Royal Spice Co., Niagara Falls, Ont.

Pottery.
Foster Pottery Co., Hamilton, Ont.

Refrigerators.
Fabien, C. P., Montreal.

Salt.
Toronto Salt Works, Toronto.

Soap.
Duncan Company, Montreal.

Soda—Baking.
Dwight, John, & Co., Toronto.

Starch.
Brantford Starch Works, Brantford.
Edwardsburg Starch Co., Cardinal, Ont.
Maiden, J. H., Montreal.

Steel Shingles.
Metallic Roofing Co., Toronto.

Store Lighting.
Auer Light Co., Montreal.

Sugars, Syrups and Molasses.
Castle, F. J., Co., Ottawa.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Tea Rose Drips—Rose & Lafamme, Montreal.
Rattray, D., & Sons, Montreal.

Summer Beverages.
Batger's—Rose & Lafamme, Montreal.
Downey, W. P., Montreal.
Eby, Blain Co., Toronto.
Lytle, T. A., Co., Toronto.
Simson Bros. Co., Halifax.

Teas, Coffees, and Spices.
Balfour & Co., Hamilton.
Blue Ribbon Tea Co., Toronto.
Ceylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
"Commissioner" Tea, London, England.
Dutch Chemical Works, Amsterdam, Holland.
Eby, Blain Co., Toronto.
Estabrooks, T. H., St. John, N.B.
Ewing, S. H. & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Japan Tea Traders' Ass'n.
Kinneer, T., & Co., Toronto.
Laporte, Martin & Cie, Montreal.
"Ozo" Co., Montreal.
Pure Gold Mfg. Co., Toronto.
Rutherford, Jas., & Co., Montreal.
Salada Tea Co., Montreal and Toronto.
Podhunter, Mitchell & Co., Toronto.
Wood, Thos., & Co., Montreal.

Typewriters.
Canadian Oliver Typewriter Co., Montreal.

Vinegars.
Canadian Vinegar Co., Montreal.
Hill, Evans & Co., Worcester, Eng.
Lucas, Steele & Bristol, Hamilton.
"Ozo" Co., Montreal.
Purnell, Webb & Co., Bristol, Eng.
Wilson, W. H., Co., Tillsburg.

Washing Compound.
Douglas, J. M., & Co., Montreal.
Fairbank Co., Montreal.
Keen's—Frank Magor & Co., Montreal.

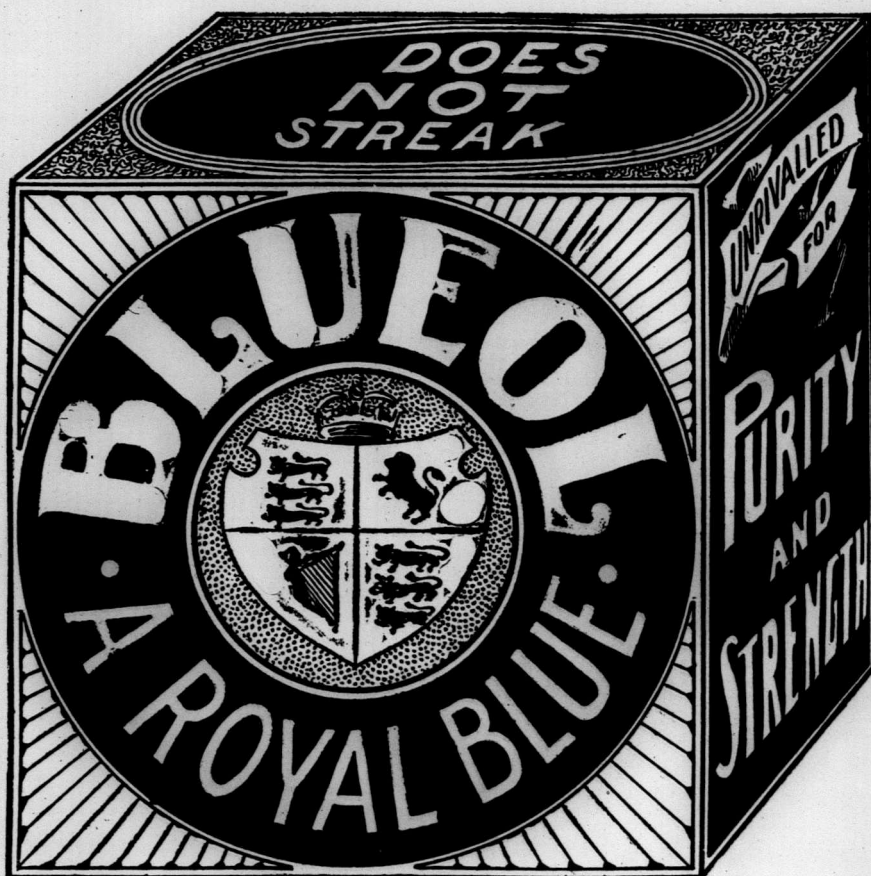
Woodenware.
Woods, Walter, & Co., Hamilton.

Wrapping Paper, Etc.
Canada Paper Co., Toronto.

Yeast.
Gillett, E. W., Co., Toronto.

INDEX TO ADVERTISERS.

Adams, E. E.	52	Dingle & Stewart	2	Lambe, W. G. A.	2	Payne, J. Bruce	65
Adamson, J. T., & Co.	59	Dominion Molasses Co. inside back cover		Lamont, Corliss & Co.	57	Price, Chambers & Co.	2
Allison Coupon Co.	7	Dominion Packing Co.	19	Laporte, Martin & Cie	27	Provost & Allard	10
American Coffee & Spice Co	69	Douglas, J. M., & Co.	39	Lowney, Walter M. Co.	54	Queen City Oil Co.	2
American Tobacco Co.	67	Dunn, Wm. H.	60	Lucas, Steele & Bristol	13	Rattray, D., & Sons	63
Auer Light Co.	8	Dutch Chemical Works inside back cover		Lytle, T. A., Co.	3	Reid, W. B., & Co.	66
Baker, Walter, & Co.	56	Dwight, John, & Co.	70	Maiden, J. H.	28	Robertson, Geo., & Son.	10
Balfour & Co.	13	Eby, Blain Co.	23	Matthews, Geo. Co.	20	Rose & Lafamme	5, 63
Bates, Peacock Co.	38	Edwardsburg Starch Co.	71	McLaren, W. H., & Sons	52	Rose & Lafamme	5, 63
Black Bros. & Co.	8	Empire Tobacco Co.	64	Millman, W. H., & Sons	2	Row & Co.	3
Bloomfield Packing Co.	36	Enterprise Mfg. Co.	4	Mooney Biscuit and Candy Co.	55	Rutherford, Marshall & Co.	38
Bloomfield Tea	24	Epps' Cocos	49	Morse Bros.	12	Ryan, Wm., Co.	38
Blue Ribbon Tea	24	Estabrooks, T. H.	1	Mott, John P., & Co.	54	"Salada" Tea Co.	34
Bowser, S. F., & Co.	7	Ewing, S. H. & A. S.	26	Myers Royal Spice Co.	9	Sheridan, J. H.	52
Bradstreet's	7	Ewing, S. H., & Sons	5	Mackintosh, John	57	Simpson, R. & J. H. Co.	49
Brantford Starch Works	34	Fabien, C. P.	66	MacLaren's Imperial Cheese Co.	14	Simson Bros. Co.	69
Burlington Canning Co.	7	Fairbank, N. E. Co. inside front cover		McAlpin Consumers Tobacco Co.	66	Southwell & Co.	69
Canada Maple Exchange	7	Fearman, F. W., Co.	19	McCann, Wm., Milling Co.	55	"Sovereign" and "Lynx" Salmon	8
Canada Paper Co.	49	Fortier, J. M.	66	McDougall, D., & Co.	59	Stringer, W. B.	69
Canadian Gelatine Co.	57	Foster Pottery Co.	2	McDougall, D., & Co.	67	Thum, O. & W., Co.	7
Canadian Press Clipping Bureau	57	Frontenac Cereal Co.	62	McGregor-Harris Co.	38	Tippet, Arthur P., & Co.	1
Canadian Swiss Trading Co.	57	Gibb, W. A. Co.	58	Natural Food Co.	60	Podhunter, Mitchell & Co.	33
Canadian Vinegar Co.	59	Gillard, W. H., & Co.	10	McLaren's Cooks' Friend Baking Powder	20	Toronto Salt Works	inside back cover
Capstan Manufacturing Co.	8	Gillett, E. W., Co., Ltd.	20	McLaren's Cooks' Friend Baking Powder	20	Tuckett, Geo. E., & Son Co.	45
Cassidy, J. L., Co.	61	Gorman, Eckert & Co.	28	McLaren's Cooks' Friend Baking Powder	20	Turner James, & Co.	13
Castle, F. J., Co.	54	Gowans, Kent & Co. outside back cover	24	McLaren's Cooks' Friend Baking Powder	20	Upton, Thos., & Co.	15
Ceylon Tea	6	Greig, Robt., Co.	24	McLaren's Cooks' Friend Baking Powder	20	Walker, Hugh, & Son	59
Chaput, L., Filis & Cie.	41	Hamilton Cotton Co.	7	McLaren's Cooks' Friend Baking Powder	20	Walkerville Match Co.	5
Chase & Sanborn	6	Hill, Evans & Co.	72	McLaren's Cooks' Friend Baking Powder	20	Warren Bros. & Co.	28
Christie, Brown & Co. outside front cover	49	Horrocks, T. J.	66	McLaren's Cooks' Friend Baking Powder	20	Watt, J. L., & Scott	54
Clark, W.	49	Husband Bros. & Co.	58	McLaren's Cooks' Friend Baking Powder	20	Wetley, J. H.	outside back cover
Coles Manufacturing Co.	34	James' Dome Black Lead	9	McLaren's Cooks' Friend Baking Powder	20	White & Co.	59
Colson, C. E., & Son outside back cover	9	Japan Teas	4	McLaren's Cooks' Friend Baking Powder	20	Wilson, Archdale	59
"Commissioner" Tea	7	Kay Bros.	inside front cover	McLaren's Cooks' Friend Baking Powder	20	Wilson, C., & Son	3
Computing Scale Co., of Canada	3	Keen, Robinson & Co. outside front cover		McLaren's Cooks' Friend Baking Powder	20	Wilson Commission Co.	2
Cowan Co.	57	Kingston "Gleaner"	inside back cover	McLaren's Cooks' Friend Baking Powder	20	Wilson, W. H., Co.	3
Cox's Gelatine	7	Kinneer, Thos., & Co.	14	McLaren's Cooks' Friend Baking Powder	20	Winn & Holland	outside back cover
Cullen, Orlan Clyde	53			McLaren's Cooks' Friend Baking Powder	20	Wood, Thomas, & Co.	10
Davidson & Hay	15			McLaren's Cooks' Friend Baking Powder	20	Woods, Walter & Co.	21
Dawson Commission Co.	58			McLaren's Cooks' Friend Baking Powder	20		



**HAS
NO
EQUAL
IN QUALITY
OR FOR
MAKING
PROFITS**

for the
Wholesaler and Retailer

To be had from
The Eby, Blain Co., Limited, Toronto
and other leading firms.

DOMINION BROKERAGE CO.,
Selling Agents, Toronto

J. M. DOUGLAS & CO.
EST'D 1857
Manufacturers, Montreal.

A WOMAN

will put up with many mistakes and annoyances, but let the man of the house be served with poor Coffee from your store and your trade with that family will be jeopardized. Wise grocers sell **Chase & Sanborn's** Coffees and avoid this risk.

CHASE & SANBORN

The Importers, Montreal



President:

JOHN BAYNE MACLEAN,

Montreal.

**The MacLean Publishing Co.
Limited**

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Northwest Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES

MONTREAL	- - -	232 McGill Street. Telephone Main 1255. 10 Front Street East.
TORONTO	- - -	Telephone Main 2701.
WINNIPEG, MAN.	- Room	308, McIntyre Block. Telephone 1846. L. P. Luxton.
LONDON, ENG.	- - -	88 Fleet Street, E.C. Telephone, Central 12960.
MANCHESTER, ENG.	- - -	J. Meredith McKim. 92 Market Street.
ST. JOHN, N.B.	- - -	H. S. Ashburner. No. 3, Market Wharf.
NEW YORK	- Room	1241, New York Life Bldg. W. T. Robson.
VANCOUVER, B.C.	- - -	Geo. S. B. Perry.

Subscription, Canada and United States, \$2.00.
Great Britain and elsewhere 12s.

Published every Friday.

Cable Address { Adscript, London.
Adscript, Canada.

PRICES ON CANNED GOODS.

THE item of greatest interest in the grocery trade for the week has undoubtedly been the fixing of prices on 1904 pack of canned fruits and vegetables for future delivery by the Canadian canners. These prices will rule in Toronto, Montreal and Quebec City; elsewhere throughout the Dominion a special price list is issued owing to the comparatively high cost of transportation.

On the whole, the opening prices will suit Quebec and Ontario buyers better this year than last; canned vegetables, which are the biggest item in the above mentioned markets are considerably lower than last year: For instance, beans are 2 1-2 cents per dozen cheaper than they were at the opening of the season a year ago. Peas are 5 cents lower with the exception of "Sweet Wrinkled" which are unchanged, and "Extra Fine Sifted" which have dropped 10 cents. Prices on corn and toma-

to futures have not yet been named and in view of the lateness of the season it is not likely that the pack will be completed before September 15. Spinach and asparagus remain unchanged from last year.

Canned fruits, on the other hand, rule higher than last year. This principally concerns buyers in the west, where the consumption of canned fruits is comparatively large and continually increasing. Red cherries, not pitted, are 5c cheaper than last year, while pitted cherries remain unchanged. Black cherries, pitted and unpitted, are down 5c and 10c respectively. There are no changes to record in white cherries. Red currants are 7 1-2 cents higher, and black currants 10 cents higher. Gooseberries, heavy syrup, are 7 1-2 cents higher, and preserved 10c higher. The same remarks apply to Lawton berries as to gooseberries. Damson plums 2's are 5c higher than last year, while 2 1-2's have advanced 7 1-2c and 3's, 10 cents, respectively. Prices of lombard plums show corresponding advances. Egg plums 2's are 7 1-2 cents higher and 2 1-2's and 3's, each 10 cents higher. There are no changes in red raspberries, except in gallon sizes, solid pack, which are quoted 50c lower than last year. The only change in black raspberries is in 2's preserved, which are 5c lower. Preserved rhubarb 2's, 3's and gallons show advances of 5 cents, 10 cents and 12 1-2 cents respectively. Prices of strawberries, 2's, heavy syrup, 1903 pack, have advanced 7 1-2 cents; quotations for 1904 pack show the following advances over last year's prices; 2's, heavy syrup, 20 cents, preserved, 15c; gallon standards, 50c, while gallons, solid pack, remain unchanged.

With regard to this year's pack in general the prices fixed are a pretty good gauge of its extent. The strawberry pack is now practically over, and it is no secret that this year's was considerably below the average. The various small fruits are actually in sight, where the pack has not begun, and the

comparative size of the pack can easily be determined by a comparison of prices named for this year and last. Plums are in the distance; the assumption, however, that canners go upon is that an average crop of plums can nearly always be counted upon, and as a result prices of futures have already been named.

Perhaps there is no industry in the Dominion of Canada that has made greater strides than that of fruit and vegetable canning, during the past few years. Business men have not been slow to size up its possibilities in a country second to none in the world, in growing fruit and vegetables. As a direct result the canning of fruit and vegetables already ranks among the leading Canadian industries. At the present time there are about 55 of such canning factories in Canada, of which about 29 are members of the Canners' Consolidated. The number of canning factories, moreover, is steadily increasing.

The general opinion is that reductions of prices in canned fruits and vegetables which have taken place within the last year or so are to some extent due to the increase in the factories.

By way of giving an approximate idea of the amount of canned goods, such as fruits, vegetables and meats, put up in Canada in a single year, it is estimated that the pack requires in the neighborhood of 45,000,000 cans; to carry these a train 6 miles long is necessary when the cans are light; if they are full, the train will have to be three or four times as long.

A QUEER PROCEEDING.

A PETTY piece of protective policy has just received publicity, which places the Australian government in a miserable light. By a recent decision of the customs authorities in Australia, all trade catalogues, price lists, circulars, and trade journals, even when sent in single copies are to be detained by the customs and delivered only upon payment of duty. As might be readily ex-

pected, large numbers of these papers, etc., do not reach their destination or at least do not reach the people to whom they are sent, because the latter refuse, and quite reasonably too, to pay the duty.

An enterprising Australian business man has proposed that Canadian business men should send such trade matter to him and allow his firm to put them through the customs and distribute them. He forgets that the general inclination of the business men, while thanking him very kindly, would be to stop sending catalogues or papers to that country. In Canada the conditions are sensible at least, for the customs allow two copies of all trade catalogues, price lists and circulars to enter the Dominion free of duty to any one address. Thus, there is no interference with any British or foreign house which may wish to introduce its goods by such means to the Canadian buyer.

In the present instance it will be not a little disgusting to many a merchant and big company to find that their catalogues, probably sent out in thousands, have not even been received by their prospective customers in Australia. Of what value can these catalogues be to any one? Then, too, the amount collected must be very trifling, and scarcely worthy of collection, unless a bankruptcy were threatened in the customs exchequer. However, one would fancy there was bankruptcy in farsightedness somewhere in that usually intelligent land, for are not these illustrated catalogues of great educational value, while trade journals are among the most important literature that is sent abroad? They, more than all other newspapers, keep the merchants and the manufacturers up to date.

COMMENDABLE ACTIVITY.

ALREADY the appointment of Mr. F. C. T. O'Hara to the post of superintendent of commercial agencies for the Dominion Government has been amply justified. Mr. O'Hara is brim-

ful of ideas and, under his energetic management, new life will be breathed into the dry bones of the Department of Trade and Commerce. The result will undoubtedly be much to the advantage of Canadian trade.

One of Mr. O'Hara's first steps and one on which he must be complimented, was to request each commercial agent to send in information as to how to increase and maintain Canadian trade in their respective districts. Replies are now being received and these will appear in the Weekly Bulletin of the Department for July 25 or August 1. Business men can look forward to the publication of these reports with much interest, for the Canadian corps of commercial agents, though small, is intelligent and active and each agent's contribution will undoubtedly be right to the point.

In thus directing the work of the agents towards definite results and combining their labors towards the consummation of a united result, Mr. O'Hara is doing a work that has long been necessary and one which the business men of Canada will appreciate.

THE DUMPING CLAUSE.

FOLLOWING up our discussion of last week regarding the important legislation re "dumping" to be put in force by the Dominion Government, it must be apparent to our readers that special machinery for carrying out the provisions of the new enactment will have to be provided.

The basis of the legislation rests on the difference between the market price of any article in the country of production and the price at which it is being disposed of in Canada. Obviously, it will be of the utmost importance that absolutely correct information regarding the former price be obtained.

It is understood that the Government are already beginning to train men, whose duty it will be to secure data for this purpose. These men will be required to visit different points in the

United States and inquire into prevailing prices there, and it is understood a number of resident officials will be stationed at the principal markets of that country.

Naturally men of insight and shrewdness will be needed, men who are capable of conducting difficult investigations. For this purpose journalists are said to be far and away the best persons available.

On the other hand, men will be needed to study the Canadian side of the problem and watch the foreign goods coming into the country. Taken all and all, the system is a complex one and the result of its trial will be watched with keen interest.

THE MONTREAL DEMONSTRATION

MONTREAL grocers have given their brethren all over Canada a splendid example of the value of grocers' associations. The celebration of last week at Delorimier Park, reported in full in another column of this issue, provided a practical demonstration of the all-around utility of a live and up-to-date association.

Every year the picnic of the Montreal Grocers' Association is becoming a more noteworthy function. Every year it interests a wider and wider circle of people. In fact, this picnic is one of the events in Montreal life and claims the interest of everybody.

It is good to see the Englishman fraternize with the Frenchman, the wholesaler with the retailer, the clerk with the master, while the traveler allows his geniality to extend away beyond his business acquaintances. This cultivation of friendly feelings is an important direction in which the association accomplishes a good work.

The secret of the success of this function is that the Montreal Association has been blessed with splendid workers, men who put their whole soul into the undertaking and carry it through to a triumphant finale. No obstacle is insuperable to them. They have

got their hand in and never know what failure is.

Were it only because of its social features, the Montreal Association would be worth maintaining. But it unites to the lighter interests of life, numerous valuable assets, from which every member can derive help in his business difficulties. Thereby its value is at least doubled.

PACKERS' MEAT STRIKE.

THAT war has again invaded the domains of trade was felt with a vengeance Tuesday week, July 12, when as the result of a disagreement chiefly over wages for unskilled labor, one of the most extensive strikes in the history of the meat packing industry of the United States began in Chicago, Kansas City, Omaha, St. Louis, Mo., and other American cities where large packing plants are located. In Chicago alone 50,000 men went on strike, and the operations of packers in the abattoir districts seriously crippled. The price of meat in the United States jumped to an alarming extent, the advance in some cases being as much as 50 per cent., thus putting the commodity beyond the reach of many. A general meat famine became imminent owing to the general demoralization of the packing industry throughout the United States.

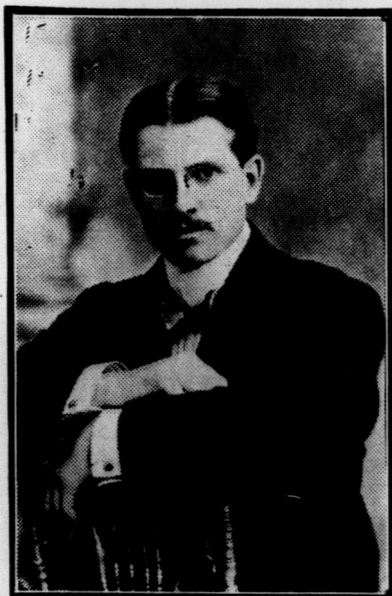
On Wednesday, July 20, however the situation took another turn, when an agreement was reached between the packers and representatives of the meat cutters' union, and other allied trades, whereby the whole controversy will be submitted to a board of arbitration, both sides agreeing to abide by whatever decision this board may reach.

Pending the decision of the arbitration board, the men will be taken back to work as rapidly as possible by the packers, and it is agreed by the packers, that all the old employes are to be reinstated within 45 days from the date work is resumed. If any of the former employes are still unemployed at the expiration of that time such persons are to have the privilege of submitting their cases to the arbitration board for settlement.

The strikers will return to work as soon as they can be notified of the peaceable adjustment of the trouble, and it is expected that by Friday

morning everything will be in normal shape at all the plants in the different cities where the employes are on strike.

Since the people of the United States seem to have the happy faculty of getting into more commercial scrapes than the citizens of any other country under heaven it may not be out of place to speculate as to the effect such a strike, if prolonged, might have upon Canadian trade. During the past week the bacon market in Canada firmed considerably in sympathy with the American meat market, although there was no appreciable advance in actual quotations. Prices in the States would have to go very high before Canadian meat could be shipped there at a big profit. The duty on dressed meats of all kinds entering the United States is three cents per



F. C. T. O'HARA

Appointed to the new office of Superintendent of Commercial Agents in the Department of Trade and Commerce.

pound. If, however, there were to be a big jump in American prices, Canada's export trade with Uncle Sam might be increased considerably. American packers supply the English market with large quantities of meat. In the event of an extended strike this department of the United States export trade would of necessity be curtailed. Canada might then take advantage of any shortage across the line as well as of higher quotations ruling there.

A TEST OF FACTORY JAM.

A recent test which was made by the Inland Revenue Department at Ottawa of factory-made jams tells its own

story. Seventy-four samples of jam were analyzed, including raspberry, strawberry, plum, peach and miscellaneous jams and jellies, all of which had been offered for sale throughout Canada. Of these jams 14 were pronounced genuine, five doubtful, and 59 adulterated. Seventy-four per cent therefore, of the samples contained foreign substances, and this figure is below the truth since none were condemned on account of the use only of preservatives and artificial dyes.

GREEN FRUIT EXTORTION.

EXTREMES have their limitations. Extortion in trade will defeat its own end just about as surely as the old saying is verified "Murder will out." This week the well-known, wholesome fruit the lime became a subject of great importance in Montreal. Nearly every ordinary citizen is aware of the cooling, clean, healthy qualities of the lime, but the price of the fruit itself has interfered with its sale. An inquiry into the reason of the high price of limes elicited a remarkable statement from a gentleman of unquestioned reputation and knowledge of the West Indies. He said that the average wholesale fruit dealer made over five hundred per cent. on every consignment of limes sold in Montreal. The said gentleman is an importer of limes in large quantities; as a grower of limes and as a trade commissioner in Montreal for the British West Indies, he declared it was high time the trade was made aware of the situation. He called attention to a demonstration of Dominica limes known as the Atlantis limes, which was carried on all the week at a big Montreal up town departmental store, where limes were sold at five cents a dozen. In distinct contrast to this, the prices asked by some of the leading grocers, at Fraser Viger's, for instance, one of the largest in Canada, was 25c a dozen. How is this explained? The wholesale fruit men quote limes at a still higher price proportionately, namely, \$1.25 per hundred. These latter are, of course, selected, but that is not good enough reason for the high price. For an article like limes, which should be in general consumption, the price is nearly always so high that the average buyer thinks these things foolishly expensive. The Grocer is investigating the question, and details will be given next week to show how exorbitant prices have been continuously charged for limes. The same commissioner, who is anxious to promote trade more freely in this product alone, stated that he had gone so far as to visit the wholesale fruit men and had asked them to co-operate with him in order to reduce the price of limes. Naturally he was turned down, as the big dealers have their warehouses full of limes.

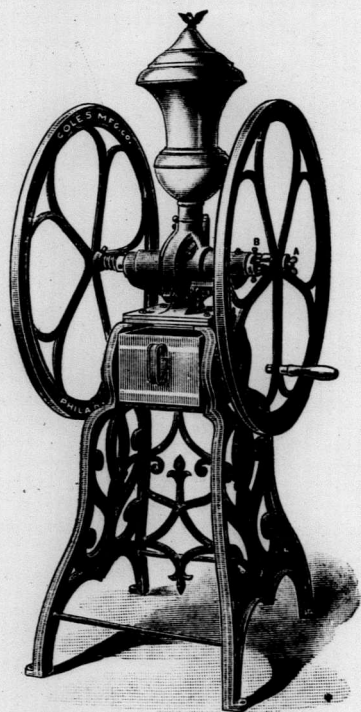
Can't take a Defeat Gracefully Must try to cover it up in "Any Old Way."

The true facts are as follows:—The "SALADA" Tea Co. issued a challenge which the Blue Ribbon Tea Co. refused to accept, but issued another, which we accepted, and we were willing to abide by any decision given by the umpires. If it had been against us we would have taken our "gruelling" gracefully.

Our Opponents can't, and endeavor to cover up defeat by a page of verbiage that has no connection with the issue.

We have the decision and the \$500.00, which we have devoted to charity, and so we dismiss this case and say next.

"SALADA" Toronto, Montreal, New York, Baltimore, Chicago, San Francisco, etc.



No. 17. List Price, \$40.00.

Agents...
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
PHILADELPHIA, PENNA.

Goles Coffee Mills

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

**A GREAT
LABOR-SAVER.**

Our Grinders wear longest.



BRANTFORD PREPARED CORN STARCH

makes many delightful, wholesome dishes, that are greatly appreciated by the little folks as well as the grown-ups.

Most of your customers know Brantford Corn Starch and want it often—let the rest of your customers try it and they will want it too.

All this means more business for you.

**THE BRANTFORD STARCH WORKS,
LIMITED.**
BRANTFORD, CANADA.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Groceries.

Toronto, July 21, 1904.

THE grocery trade continues fair to brisk in spite of the proximity of the holiday season. Toronto wholesale grocers report a satisfactory volume of trade during the week, but at the same time brokers complain of quietness on the street. Sorting up orders and general orders from the northwest are occupying the attention of the wholesale trade largely at the present time. Canned goods continue lively, a brisk business being done in all lines. Stocks of old goods are gradually disappearing, and in the opinion of one wholesaler stocks out of first hands will be entirely used up by the time the new pack is ready. Prices for 1904 pack of fruit and vegetables have been issued by the canners; on the whole they are a little higher than those of last year. Corn, tomatoes and peaches are not yet named in the list. Trade in syrup and molasses, and rice and tapioca, continues steady, while spices are beginning to brighten a little on account of the nearness of the pickling season. The sugar situation is still firm, with no signs of an easier market. Sales have been seasonable, although not so large as they would have been had there been an average crop of strawberries. The tea trade shows some signs of brightening, blacks being active, while greens continue quiet. There are increased inquiries for Japans, and the trade is watching this market with a great deal of interest. Coffee is fair to quiet with grades suitable for this market difficult to obtain at the moment. Foreign dried fruits and nuts are without special feature.

CANNED GOODS.

The canned goods trade is one of the liveliest in the category of the wholesale grocer at this time of year. Canned fish of all descriptions, as well as potted meats, are meeting with record sales. Stocks of old canned salmon are reported to be pretty well cleaned up. Regarding the report that canned salmon would be scarce and dear as long as the Russia-Japan war lasted on account of Japan being such a heavy buyer in British Columbia markets, a leading Toronto wholesaler says the effect has not been felt here as yet, and it is doubtful if this factor will mean any appreciable advance in prices. Considerable quantities of canned fruits are being sold to customers in Northern Ontario in spite of the fact that this is the fresh fruit season. It is reported that the canning factories have stock over from last season as a result of smaller consumption, and the fact that they have instructed buyers of fresh fruit throughout the country to offer a maximum of 3½c a box would seem to strengthen this report. It is not surprising, therefore, that the prices for

this season's pack by the canners for future delivery are considerably lower all round than last year's. The following prices have been fixed: Asparagus, 2s, at \$2.50; golden waxed beans, 80c; refugee, 82½c; crystal waxed, 92½c; standard peas, 82½c; early June, 85c; sweet wrinkle, 95c; extra sifted, \$1.30; cherries, 2s, red pitted, \$2.20; black and white pitted, each, \$2.40; raspberries, red in heavy syrup, \$1.40; preserved, \$1.60; strawberries, in heavy syrup, \$1.60; preserved, \$1.75; prices on plums and peaches will be announced in a couple of weeks.

It is interesting to note that vegetables continue firm and scarce, particularly corn, with prospects that old stocks will be entirely cleaned up by the time the new pack arrives. Our quotations are as follows:

Apples, 3s.....	0 90
" gallons.....	2 20
Asparagus.....	3 50
Beets, 2s.....	0 50
Beets, 3s.....	1 00
Blackberries, 2s.....	1 50
Beans, 2s.....	0 90
Corn, 2s.....	1 25
Cherries, red, pitted, 2s.....	2 20
" white.....	2 40
Peas, 2s.....	1 00
Pears, 2s.....	1 45
" 3s.....	1 90
Pineapples, 1½s.....	1 50
" 2s.....	2 00
" 3s.....	2 25
Peaches, 2s.....	1 65
" 3s.....	2 60
Plums, green gages, 2s.....	1 10
" Lombard.....	1 00
" Damson, blue.....	0 95
Pumpkins, 3s.....	0 95
" gallon.....	2 50
Rhubarb, 3s.....	1 80
Raspberries, 2s.....	1 40
Strawberries, 2s.....	1 47½
Succotash, 2s.....	1 00
Tomatoes, 2s.....	1 12
Lobster, talls.....	3 50
" 1-lb. flats.....	3 50
" 1-lb. flats.....	2 00
Mackerel.....	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf".....	1 25
1-lb. talls, 5 cases and over.....	1 77½
1-lb. talls, less than 5 cases.....	1 80
1-lb. flats, 5 cases and over.....	1 90
1-lb. flats, less than 5 cases.....	1 92½
1-lb. flats, 5 cases and over.....	1 17½
1-lb. flats, less than 5 cases.....	1 20
Chums.....	0 95
Sardines, Sportsman 2s.....	0 15
" Portuguese 1s.....	0 23
" P. & C. 2s.....	0 08
" P. & C. 1s.....	0 25
" Domestic, 1s.....	0 35
" Domestic, 1s.....	0 03
" Mustard, 1 size, cases 50 tins, per 100.....	0 09
Haddies.....	8 00
Haddies, per case.....	9 00
Kipperred herrings, domestic.....	1 00
Herrings in tomato sauce, domestic.....	1 45
" imported.....	1 55
California ripe olives, tins, per doz.....	1 00
Corned beef, 1s, per doz.....	1 45
" 2s.....	1 50
" 6s.....	2 70
" 14s.....	9 00
Lunch tongues, per doz.....	20 00
Potted meats, 1s.....	3 00
" 1s.....	0 50
" 1s.....	1 00

SUGAR

The firmness indicated in last week's report has been fully maintained without, however, leading to a further increase in values, which remain entirely nominal on bases last quoted. Just as we went to press last week a sale was effected of 10,000 bags Cuban centrifugals for August shipment at 2½c c. and f. New York, which is equal to 4.02c duty paid. Since then a further lot of 5,000 bags of assorted sugars in port New York changed hands, including centrifugals, at 3.94c. duty paid for basis

96 test. It will thus be observed that refiners are willing to pay a premium for sugar for shipment over spot offerings. The reasons for this will be observed in view of their present holdings and of a natural reluctance on the part of importers to put sugar in warehouse. There have been no further transactions in centrifugals to record, but we hear of sale of 500 tons British West Indian sugar to American refiners in port, New York, principally Muscovados, which have sold at full value of 3½c duty paid for basis 89.

At the moment buyers and sellers remain indifferent, with the latter as firm in their pretensions as ever and no apparent likelihood of concession. Holders of cane sugars are strengthened in their ideas by continued firmness in Europe, where beet sugars have again advanced to 9s 8½d for July shipment, and 9s 9d for August shipment, basis f. o. b. Hamburg. July beet is now quoted equivalent to full parity of 4.06c duty paid, New York, for 96 test centrifugals, and so long as these sugars are held at a premium over cane sugars we may expect to see the general strength of the market fully maintained.

There are still five plantations reported in operation in Cuba, but of these some are merely boiling molasses and have ceased grinding cane. Receipts at 6 principal shipping ports for the week were only 4,000 tons, with exports of 13,800 tons, leaving stocks in the island of only 129,000 tons, of which from 15,000 to 20,000 tons will be required for local consumption.

Combined stocks of the United States and Cuba for week ending July 13 were 335,000 tons, a reduction of 14,000 tons for the week, and of 295,439 tons as compared with the corresponding period last year.

Total stock in Europe and America at latest uneven dates was 2,398,000 tons, as against 2,730,425 tons for the same time a year ago, a decrease of 332,425 tons.

Receipts at U. S. four ports for the week ending July 13 were 35,714 tons, with meltings 40,000 tons, and total stock 206,000 tons, of which 183,000 tons was held by refiners.

There are no further changes in refined to record. In New York granulated is selling on net basis of 4.85c f. o. b., leaving a margin of 91c per hundred lbs. over spot quotations for centrifugals, compared with a margin of \$1.10 at same time last year.

In Canadian refined nothing of particular interest has developed during the week. There are no changes in quotations, and the demand so far has been seasonable, though doubtless less than had there been a good average crop of strawberries. Prices to-day are ½c per lb. above lowest value for current year, but are only 20c per hundred lbs. on granulated and 25c per hundred lbs. on yellows above the value of last year. To-day's spot quotations for centrifugal sugars are 25c per hundred lbs. over

Special Notice

to the Trade

The following wholesale grocers throughout
the Dominion are selling

QUAKER CANNED GOODS

H. P. Eckardt & Co., Toronto.
Randall & Roos, Berlin, Ont.
George Watt & Sons, Brantford.
John Garvey, London, Ont.
Kelly, Douglas & Co., Vancouver.
W. H. Malkin Co., Vancouver.
R. P. Rithet & Co., Victoria.
Geo. Robertson & Son, Kingston.

J. A. Mathewson & Co., Montreal.
Dearborn & Co., St. John, N.B.
Codville & Co., Winnipeg.
Hudson's Bay Co., Vancouver.
Baker, Leeson & Co., Vancouver.
W. J. McMillan & Co., Vancouver.
Alex. McDonald & Co. Vancouver.
Billman, Chisholm & Co., Halifax.

BLOOMFIELD PACKING CO.

LIMITED.

Bloomfield, Ont.


McGregor's Preserved Pineapple

A new condiment.
A perfect preparation.
True flavor of the fruit faithfully preserved.
Must prove a rapid and steady seller.

1 lb. jars, \$1.70 per dozen
Pint jars, 2.25 " "
Quart jars, 3.75 " "

Cases hold 2 dozen. Order sample lot.

McGregor - Harris Co., Limited
33 Pearl St., TORONTO.



Peacock's Condensed Mince Meat

is unequalled for flavor, and flavor comes from quality, and quality is secured by strictly good ingredients.

Order from your wholesale grocer.

The Bates, Peacock Co.
HAMILTON, ONT.

EGGS

We will buy your eggs F.O.B. all year.

CORRESPONDENCE SOLICITED.

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto,

BUTTER and EGGS

— WE ARE —

BUYERS and SELLERS

Correspondence solicited from ONTARIO, MANITOBA and LOWER PROVINCES.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
TORONTO.

CANDIED PEELS.

Lemon.....	Per lb. 0 10 0 12	Citron.....	Per lb. 0 15 0 18
Orange.....	0 11 0 13		

FIGS

Tappets.....	Per lb. 0 03	Elemes.....	Per lb. 0 09 0 20
Naturals.....	0 06 0 09		

APRICOTS.

Californian evaporated.....	Per lb. 0 12 0 15
-----------------------------	-------------------

PEACHES

Californian evaporated.....	Per lb. 0 08 0 12
-----------------------------	-------------------

CURRANTS.

Fine Filiatras.....	Per lb. 0 04 0 06	Vostizzas.....	Per lb. 0 07 0 08
Patras.....	0 06 0 06		

RAISINS.

Valencia, fine off-stalk.....	Per lb. 0 06 0 06
" selected.....	0 07 0 07
" selected layers.....	0 07 0 09
Sultana.....	0 06 0 10
Californian seeded, 12-oz.....	0 08 0 09
" 1-lb. boxes.....	0 10 0 11
" unseeded, 2-crown.....	0 07 0 07
" 3-crown.....	0 08 0 08
" 4-crown.....	0 09 0 10

DATES.

Hallowees.....	Per lb. 0 03 0 04	Fards.....	Per lb. 0 08 0 09
Sairs.....	0 03 0 03		

FOREIGN NUTS.

A fair trade in foreign nuts, particularly peanuts and cocoanuts, is reported for the week. The market in Sicily filberts is active and advancing on the strength of advices from primary markets. Brazil nuts, on account of the short crop are in a very strong position, and an advance is expected in the near future. Pecan nuts also have an upward tendency as a result of increased demand and reported shortage in Texas crop. Advices from Bordeaux, France, say the prospects for the coming crop of walnuts continue good. Gatherings of marbots, cornes and cahors are likely to be as abundant as last year. The news from the Grenoble country is not so favorable. We quote the following prices:

Peanuts, green, per lb.....	0 10 0 11
" roasted.....	0 11 0 12
" Spanish, green, per lb.....	0 09
" roasted.....	0 10
Almonds, Tarragona, per lb.....	0 12
Almonds, California, paper shell, per lb.....	0 15
Walnuts, Grenoble.....	0 12
" Bordeaux.....	0 12
Filberts, per lb.....	0 09
Pecans, per lb.....	0 14 0 15
Brazils.....	0 15
Cocoanuts, Jamaica, per sack.....	4 25

Country Produce.

EGGS.

Dealers are complaining very seriously about the amount of "shrinks" in the cases now being received. As these are bought f. o. b. there is no redress for the loss sustained. There is an average of two dozen "shrinks" to the case, and in some cases it has gone to two dozen and a half. This takes all the profit out of the transaction and prices accordingly are higher. Receipts are light. There is little doubt that receipts for the entire season will be noticeably smaller than last year, although for some weeks they have been up to the average. The reason for this is found not only in the late Spring, but in the fact that farmers have not so many hens as they had last year on account of the thinning out they got last Fall and Winter during the extremely high prices for poultry. Many a farmer who has in other years kept a great number of hens has this year been

unable to sell any eggs. If prices for poultry remain low this Winter eggs will be in normal supply next Spring. The price quoted for eggs now is 16 to 16½c.

HONEY

The honey market is quiet except for a few inquiries on the part of speculative buyers. The new crop is not yet to hand, but prospects are for a limited supply. Our quotations are as follows:

Honey, extracted clover, per lb.....	0 06 0 07
" sections, per doz.....	1 50 2 00

BEANS.

A good volume of trade in white beans is reported for the week under review. Both wholesale grocers and provision men have been selling quantities of white beans to northern customers as well as to the local trade. We quote the following prices:

Beans, mixed, per bush.....	1 40
" prime.....	1 50
" handpicked, per bush.....	1 65 1 75
" water-stained.....	1 00
" Lima, per lb.....	0 05 0 06

APPLES.

A small to fair trade is doing in evaporated apples. Stocks are said to be very small. We quote the following prices:

Evaporated apples, per lb.....	0 06
--------------------------------	------

Green Fruits.

The volume of fruit trade for the week has been satisfactory for this season of the year, which is usually the beginning for a big turn over in fruit. The strawberry season is now at an end; fruitmen estimate the output of the season at one-half an average crop. Raspberries have taken the place of strawberries, and are now coming to the market plentifully from Burlington, and at prices considerably lower than last week. Oakville cherries from these districts and the Niagara belt are also meeting with big demand. Blueberries and currants have appeared on the market. Trade in oranges has been brisk during the week, with Mediterranean sweets out of the market. The lemon trade shows signs of improvement along with the hot weather. Florida pines in limited quantities are now supplying the fancy trade. New apples are arriving regularly from Baltimore, and are easier in price. California peaches are cheaper in price, while the demand for California fruit in general is increasing rapidly. Our quotations are as follows:

California late valencies, per box.....	4 00 4 25
Messina lemons, new, 300's, per box.....	3 00
" 300's, per box.....	2 25 2 50
Verdelli lemons, 300's, per box.....	3 50 4 00
Florida pineapples, per crate.....	4 40 4 50
Bananas, large bunches.....	1 75 2 25
Bananas, 8's, per bunch.....	1 25 1 50
Bananas, red, per bunch.....	1 50 2 50
Apples, new Baltimore, bushel baskets.....	1 00 1 20
Canadian cherries, per basket.....	1 00 1 50
Limes, per box.....	1 25
Jersey tomatoes, per bushel.....	2 25 2 50
Watermelons.....	0 25 0 40
Cantaloupes, Baltimore, per crate.....	2 25 2 55
Gooseberries, per basket.....	0 50 0 65
California peaches, per crate (4 baskets).....	1 70 1 25
" plums.....	1 50 1 75
Raspberries, Delaware, per box.....	0 10
California Bartlett pears, per box.....	3 25 3 70
" per half box.....	2 25
Blueberries, per basket.....	1 15 1 25
Red Currants, per basket.....	0 75
Black Currants.....	1 00 1 10

Vegetables.

A brisk business in vegetables of all descriptions, and particularly in cabbage, beets and green stuff, is reported for the week. Some rhubarb is still seen

SYRUPS AND MOLASSES.

The position of molasses is very strong. No matter how some members of the trade may try, no possible corner can be found. Even the report about the broker on the Islands holding some 20,000 puncheons cannot be verified. The whole trade is unanimous now in the belief that molasses is bound to remain high. There are good logical reasons for this and the chief one is that there has been an overestimate of the crop and suddenly Old Country buyers have stepped in and hence the supply for regular patrons has been reduced. We quote:

Barbadoes, in puncheons.....	0 27
" in barrels.....	0 29 1/2
" in half-barrels.....	0 30 1/2
New Orleans.....	0 22
Antigua.....	0 37
Porto Rico.....	0 45
Corn syrups, bbls.....	0 02 1/2
" 1-bbls.....	0 03
" 2-bbls.....	1 30
" 3 1/2-lb. pails.....	0 90
" 25-lb. pails.....	2 75
Bbls. per 100 lb.....	2 75
1-bbls.....	3 00
Kegs.....	1 90
Cases, 2-lb. tins, 2 doz. per case.....	2 35
" 5-lb. " 1 doz. ".....	2 25
" 10-lb. " 1/2 doz. ".....	2 10
" 20-lb. " 1/4 doz. ".....	2 10

COFFEE.

Definite evidence of a weak Brazil crop coupled with the fact that the world's visible supply has been reduced about 24,000 tons, have caused a decided firmness in the coffee markets. Quotations lowered a little and again advanced to normal rates. The hardening tendency is notable because both American and Canadian business has increased. The receipts from all quarters seem to be light. Demand generally is good and business steady. We quote:

Good Calcuttas.....	0 10	0 10 1/2
Choice.....	0 11 1/2	0 12 1/2
Jamaica coffee.....	0 10 1/2	0 11
Java.....	0 18	0 22
Mocha.....	0 16	0 19
Rio.....	0 08	0 09

TEA.

Prices are low for tea of all kinds. The demand is improving. Some improvement has been noted in the demand for Ceylons. Pekoes showed exceptional value. The bottom prices are supposed to have been reached, particularly in low-priced teas as the supplies of Indian teas will be small for some time. Congos are quiet. China teas are fairly active. Considerable activity has been noted in the caper market and fair business has been done in lower grades. Oolongs and scented pekoes remain firm and unchanged. Japan teas still hold their very strong position, although prices are still low. We quote:

Japans—Fine.....	0 26	0 28
Medium.....	0 20	0 24
Good common.....	0 19	
Common.....	0 17	0 38
Ceylon—Broken Pekoe.....	0 25	0 30
Pekoes.....	0 17	0 20
Pekoe Souchongs.....	0 15	0 20
Indian—Pekoe Souchongs.....	0 15	0 18
Ceylon greens—Young Hysons.....	0 16	0 18
Hysons.....	0 14 1/2	0 15
Gunpowders.....	0 13 1/2	0 14
China greens—Pingsuey gunpowders.....	0 12	0 12 1/2
ongous—Kaisows.....	0 12	0 12
Packing boxes.....	0 12	0 14

CANNED GOODS.

New prices of this season's pack have been made known to the trade in a lim-

ited way and they are printed herewith. Blueberries are quoted at 80 cents for two pound tins and \$3.50 for gallon cans. Spot salmon is very scarce; so much so that it is quoted on a par with new pack stock. Corn is even stronger than it was last week, while tomatoes have in no way receded from their strong position. From sardine fishing centres comes the news that the fish are still small and are running 14 to 18 to the quarter tin. Then as packers have to pay such high prices for their fish, the prices generally are expected to be high. It is early in the season yet, and things may improve. California fruits are still strong and prices are firm. Canned meats are still easier in tone and the demand is fairly good. It is said that Hunt Bros. of California, one of the largest packers, have already sold their entire pack of extra standards in apricots, peaches and pears. Pines are selling slowly and quotations remain unchanged. We quote:

Fraser River salmon.....	5 75
Skeena.....	5 65
River Inlet and Lowe Inlet salmon.....	5 35
Spring sockeye.....	5 00
Cohoos.....	4 00
Humpbacks.....	2 75
Tomatoes.....	1 05
Corn.....	1 20
Peas.....	0 87 1/2
String beans.....	0 85
Strawberries, preserved.....	1 40
Succotash.....	1 10
Blueberries.....	1 47 1/2
Raspberries.....	1 47 1/2
Lawtonberries, 2s.....	1 57 1/2
Raspberries, black.....	1 42 1/2
Gooseberries.....	1 63
Pears, 2s.....	1 52 1/2
" 3s.....	2 00
Peaches, 2s.....	1 63
" 3s.....	2 57 1/2
Plums, Lombard 2s.....	1 47 1/2
Green Gage, 2s.....	2 30
Cherries, red pitted, 2s.....	1 03 1/2
Baked beans, 3s.....	0 90
3-lb. apples.....	2 20
Gallon apples.....	2 00
2-lb sliced pineapples.....	2 40
Grated pineapples.....	2 40
Singapore whole pineapples.....	0 95
Pumpkins, per doz.....	1 00
Spinach.....	0 90
Sugar beets.....	0 90
Salmon, pink.....	1 40
" spring.....	1 50
" Rivers Inlet red sockeye.....	1 50
" Fraser River red sockeye.....	1 50
Lobsters, talls.....	3 45
" 1-lb. flats.....	4 00
" 1/2-lb. flats.....	2 25
Canadian Sardines, 1/2s.....	3 65
California asparagus.....	4 50
Asparagus tips.....	3 50

The following is the new price list issued by the canners for 1904 pack vegetables and fruits. Other lists will be given later.

VEGETABLES.	Per doz.
2s Asparagus Tips.....	\$2 50
2s Beans, Golden Wax.....	0 80
2s " Refugee or Valentine.....	0 82 1/2
2s " Crystal Wax.....	0 92 1/2
2s Peas, No. 4 "Standards".....	0 85
2s " No. 3 "Early Junes".....	0 75
2s " No. 2 "Sweet Wrinkled".....	0 95
2s " No. 1 "Extra Fine Sifted".....	1 30
2s Table Spinach.....	1 40
FRUITS.	
2s Cherries, red, pitted.....	2 20
2s " not pitted.....	1 75
2s " black, pitted.....	2 20
2s " black, not pitted.....	1 75
2s " white, pitted.....	2 40
2s " white, not pitted.....	2 00
2s Currants, red, heavy syrup.....	1 57 1/2
2s red, preserved.....	1 77 1/2
Gals. " red, standard.....	7 00
Gals. " red, solid pack.....	1 75
2s " black, heavy syrup.....	2 05
2s " black, preserved.....	5 00
Gals. " black, standard.....	8 00
Gals. " black, solid pack.....	1 62 1/2
2s Gooseberries, heavy syrup.....	1 85
2s preserved.....	7 25
Gals. " standard.....	1 57 1/2
2s Lawtonberries, heavy syrup.....	1 85
2s preserved.....	4 97 1/2
Gals. " standard.....	2 25
2s Pineapple, sliced.....	2 35
2s " grated.....	2 35

3s " whole.....	2 50
2s Plums, Damson, light syrup.....	1 30
2s " heavy syrup.....	1 85
2 1/2s " " ".....	1 57 1/2
3s " " ".....	2 95
Gals. " standard.....	1 05
2s " Lombard, light syrup.....	1 35
2s " heavy syrup.....	1 62 1/2
2 1/2s " " ".....	1 90
3s " " ".....	3 15
Gals. " standard.....	1 15
2s " Green Gage, light syrup.....	1 47 1/2
2s " heavy syrup.....	1 72 1/2
2 1/2s " " ".....	2 00
3s " " ".....	3 45
Gals. " standard.....	1 52 1/2
2s " Egg, heavy syrup.....	1 80
2 1/2s " " ".....	2 10
3s " " ".....	1 40
2s Raspberries, red, heavy syrup.....	1 60
2s preserved.....	5 40
Gals. " standard.....	8 00
Gals. " solid pack.....	1 35
2s " black, heavy syrup.....	1 50
2s " preserved.....	4 75
Gals. " standard.....	1 15
2s Rhubarb, preserved.....	1 90
3s " " ".....	2 62 1/2
Gals. " standard.....	1 47 1/2
2s Strawberries, heavy syrup, 1903 pack.....	1 60
2s " " " 1904 pack.....	1 75
2s preserved.....	5 50
Gals. " standard.....	8 50
Gals. " solid pack.....	8 50

Foreign Dried Fruits.

Average business for the time of year is reported. Hopeful news for the season's crop is to hand, although it is too soon to be absolutely sure of the currants. It is thought that the crop will be on hand earlier than usual. A good business has been done in valencias, but some declines took place. Local merchants are expecting some new interest in dried fruits from the fact that some Australian raisins are finding favor in the Canadian market. They are said to excel in quality even the best Spanish variety and their advent in trade will no doubt be welcome, and they will help keep the early arrivals of valencias from being abnormal.

Wait, Scott & Goodaere report: "There has been an appreciable turnover of valencia almonds during the past week between jobbers. Ferd. Baller & Co. of Messina, writing under date of 30th. ult., advise that from further information received, it appears that the yield of filberts this year will probably not be more than one third of last year's crop of 90,000 bales; and their cable of this week advises a further advance of 3s per bale, actually paid by speculators. The New York market has been reluctant to follow Messina, but has at last been convinced that the shortage in the coming crop much more than exceeds the carry-over. Tarragona almonds are attracting considerable attention, these likewise promising a small crop in contradistinction to French walnuts. From present indications the importations of earliest shipment's valencia raisins will be considerably reduced as compared with recent years. The stocks of 1903 crop still undisposed of are not as light as they should be, and buyers are unwilling to pile new stock on old. There is no diminution in the strength of advices on currants from Greece. The crop of comadre figs is reported from Portugal as progressing most favourably. The quantity promises to be considerable and the fruit large. With good dry-

SUMMER DRINKS

NOW IN STORE.

100 Cases MONTERRAT LIME JUICE, Quarts and Pints,
HIRES' ROOT BEER, Large and Small.
ADAMS' ROOT BEER. ADAMS' GINGER BEER

DUBONNET — "TONIC" — **DUBONNET**

With Soda.

With Chopped Ice.

Is the most refreshing beverage on earth. ————— **TRY IT.**

Here is a Small Lot of Apples.

210 Cases Choice 1903 Crop EVAPORATED APPLES, 50 lbs., only **6c. lb.**

BLUEBERRIES - - BLUEBERRIES

TO ARRIVE.

2000 Cases 2's and 1 gallon. Best brands. Buy early. Prices right.

OLIVES - - OLIVES - - OLIVES

100 Cases DANDICOLLE & GAUDIN "Pitted" Olives. Small, Medium and Large.

1904 Pack Canned Fruits

We can quote you very interesting prices on these, for future delivery.
We have the assortment and the Brands.

Here is Your Last Chance to Buy Cheap

340 Cases HELIOTROPE CALIFORNIA SEEDED RAISINS, 1903 Crop.
16 oz. packages. **7½c. lb.**

**LET US HEAR FROM YOU. FULL DELIVERY IN EVERYTHING.
PROMPT SHIPMENT.**

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Importers, **MONTREAL.**

ing conditions, nothing will remain to be desired. We quote:

VALENCIA RAISINS.		
New, finest off-stalk, per lb.	0 06	0 06½
Selected, per lb.	0 07	0 07½
Layers	0 07½	0 07½
FIGS.		
Comadres, per tapnet.	1 00	1 10
Elemes, per box, new.		0 90
DATES.		
Dates, Hallowees, per lb.	0 03½	0 03½
CALIFORNIAN EVAPORATED FRUITS.		
Apricots, per b.	0 12½	0 12½
Peaches	0 09½	0 09½
Pears	0 12½	0 12½
MALAGA RAISINS.		
London Layers	1 75	1 90
"Connoisseur Clusters"		2 00
"Royal Buckingham Clusters," ½-boxes		1 00
"Excelsior Windsor Clusters"	4 25	4 25
	1 25	1 25
CALIFORNIAN RAISINS.		
Loose muscatels, per lb.	0 07½	0 08
" " seeded, in 1-lb. packages		0 10½
" " in 12-oz. packages		0 08
PRUNES.		
	Per lb.	Per lb.
30-40s.	0 09	0 09
40-50s.	0 08	0 08
50-60s.	0 07½	0 07½
60-70s.	0 06½	0 06½
70-80s.	0 06	0 06
80-90s.	0 05½	0 05½
90-100s.	0 05	0 05
Oregon Prunes (Italian style) 40-50s.	0 07½	0 07½
" " 50-60s.	0 07	0 07
Oregon prunes (French style) 60-70s.	0 06½	0 06½
" " 90-100s.	0 04½	0 04½
" " 100-120s.	0 04	0 04
CURRANTS.		
Fine Filiatras, per lb. in cases	0 04½	0 05
" " cleaned	0 05	0 05½
" " in 1-lb. cartons	0 06	0 06½
Finest Vostizzas	0 06½	0 07
Amalias	0 06	0 06½
SULTANA RAISINS.		
Sultana raisins, per lb.	0 06½	0 08
" " 1-lb. carton		0 09
Shelled Walnuts	0 19	0 20
Green Fruits.		

Green fruits are at their height just now and the arrivals are copious and of reasonably good quality. The intensely hot weather makes it difficult to keep raspberries and all kinds of fruit are in good demand. A notable run has been made on limes from Dominica, B. W. I., by Mr. J. Russell-Murray. He has made a demonstration of the lime fruit juice by serving drinks at Scroggie's store up town. Limes were retailed at the exceedingly low price of five cents a dozen. At Fraser, Viger's and other large groceries, limes were selling at 25 cents a dozen. Mr. Russell-Murray is anxious to sell more limes and he says the wholesale fruit men are charging too much for their limes in accordance with the cost of the fruit. The wholesale fruit men decline to answer this statement and simply say limes are of various kinds and what they sell they can get big prices for, so it is just a matter of difference in quality. Time will smooth out all these difficulties. Canadian fruits are selling high as supplies are limited. California fruit is in full supply and is selling well. We quote:

Cocconuts, per bag of 100.	3 50
Canadian apples, in bbls.	6 00
Apples, new Tennessee, half bushel baskets.	1 10
Pineapples, 24 to case.	5 00
" " 30 to case.	4 50
Bananas	1 25 2 50

Bananas, red, per bunch.	1 50	2 05
New Messina lemons 300's	2 75	2 50
Tennessee tomatoes, 4 baskets in crate.	1 00	1 15
Peanuts, Bon Tons.	0 12	0 12
" Sun brand	0 11½	0 09½
" Diamond G brand	0 09½	0 08
" Coon brand	0 08	0 13½
New Brazil.	3 75	3 75
New potatoes, per bbl.	3 75	3 75
Limes (100)	1 25	1 25
California cherries, per 10-lb. box.	2 25	2 25
California peaches, per crate.	1 50	1 50
California apricots, per crate.	2 25	2 25
California plums, per crate.	1 75	2 25
Canadian cherries	1 25	1 50
Cantaloupes, California, per crate	6 50	6 50
Gooseberries, per basket	1 00	1 00
Mediterranean sweets, per box	3 50	4 50
California late valencias, per box.	4 00	4 25
Messina lemons, new, 300's, per box.	2 25	2 50
Sorrento lemons, new, 300's, per box.	3 00	3 50
Verdell lemons, 300's, per box.	3 50	4 00
Strawberries, Ontario, per box.	0 09	0 10
Jersey tomatoes, per bushel.	2 25	2 50
Watermelons.	0 25	0 40
Raspberries, Delaware, per box	0 10	0 14
Raspberries, Canadian	0 12	0 16
California Bartlett pears, per box	3 25	3 25
" " per half box	2 00	2 00

Vegetables.

From all over the Province the best of news has been received regarding the season's crop of vegetables. There is an excellent supply of green stuff on the markets and it is all of abundant growth and excellent quality. New carrots and turnips are down a little, compared with what they were when they first came in and the demand is good. Local celery is noticeable in its luxuriant growth and green cucumbers are in large quantities on the market. We quote:

Egyptian onions, per sack.	1 75
Bunch lettuce, per doz. bunches.	0 20 0 25
Radishes, per doz. bunches.	0 20
Mushrooms, per lb.	0 75
Mint, per doz. bunches.	0 20
Parley.	0 20
Sage, per doz.	0 15
Savory, per doz.	0 15
Carrots, new, per doz.	0 25 0 30
Beets, new, per doz.	0 25
Egg plant.	0 15 0 20
Rhubarb, outdoor, per doz.	0 20
Green onions, per doz.	0 15
Green house water cress, per doz.	0 25
Green cucumbers, per bush, hamper.	0 75
" " per half bushel hamper.	0 60 0 75
" " per bbl.	3 50
" " per doz.	0 40 0 50
Asparagus, outdoor, per doz.	1 00 1 50
Florida new potatoes, per bbl.	3 75 4 00
Green peas, per bush, 12 quart basket.	0 50
" " cabbage, per doz.	0 75
" " beans, per bush.	0 75 1 00
Waxed beans, per bush.	1 00
Calliflowers, small, home grown, per doz.	1 50
Green peppers, per basket.	0 75
Canadian new potatoes, per bush.	1 25 1 50
Michigan celery, per doz.	0 50
Canadian celery, per doz.	0 50 0 60

Fish.

Quietness rules in the fish market and scarcity is the order. Good prices, therefore, are maintained in all lines. Gaspe salmon is up another cent, holding strong at 17 cents. Halibut is up half a cent, also being firm and in good demand. Lobsters, of course, are out of the market, yet some from the States are asked for. Canadian lobsters, however, will not be in again until January. We quote:

Haddies.	0 07½
Smoked herring, per box.	0 18
Fresh haddock, per lb.	0 04½
Fike, " round and dressed.	0 07
Halibut, fresh, per lb.	0 17
Gaspe salmon, fresh per lb.	0 15
Fresh steak cod	0 05
Lake trout, per lb.	0 08
Whitefish.	0 08
Dore.	0 08
Fresh mackerel.	0 10
No. 1 Labrador herring in 20-lb. pails.	0 75 0 85
No. 1 Herring, Labrador, per bbl.	4 75
" " half bbl.	2 75 3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring.	0 35
Holland herring, per keg.	0 65 0 75
No. 2 green cod bbls. 200.	5 00
" " it mackerel, pail of 20 lbs	2 00

Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
" " fish.	0 05
" " loose, in 25 lb. boxes.	0 04½
Boneless fish, in crates 12 5-lb. boxes	0 05
Pure Georges cod, 40 lbs	0 07½
Skinless cod, cases 100 lb. (new).	5 00
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian ½ sardines, per 100.	3 75 4 00
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25
Standard bulk oysters, per gal.	1 50
Selects	1 75

COUNTRY PRODUCE.

EGGS.

Some kicks have been registered lately regarding eggs being of poor quality and the tainted egg is not nearly so close to being extinct as the fresh egg is. Montreal has been getting eggs from the Lower Provinces that is while prices were up. The receipts of eggs fell off considerably Monday and Tuesday as compared with the last days of last week. Business is quiet owing to the excessive heat. Prices rule about steady at 15 to 15 1-2 cents for straight gathered stock and 17 cents for candled with 11 1-2 to 12 cents for seconds per dozen.

BEANS.

The bean market is slow. In a jobbing way, choice primes were sold at \$1.35 to \$1.40 a bushel, while car lots of choice primes were quoted at \$1.30, and primes at \$1.25 per bushel.

HONEY.

The consumption of honey is very small at this time of the year, and the market remains unchanged. White clover is quoted at 13 1-2 to 14c. Extracted white clover remains at 8 1-2 to 9c in 10 lb. tins, and 7 to 7 1-2c in 300 lb. kegs. Buckwheat remains at 6 and 7c.

MAPLE PRODUCTS.

Maple products are without much interest nowadays, although prices remain strong. We quote:

Maple syrup, in wood, per lb.	0 05½ 0 06
Maple syrup, in large tins	0 80 0 85
Pure sugar, per lb.	0 07 0 07½
Pure Beauce sugar, per lb.	0 08½ 0 09

POTATOES.

Potatoes are selling at 40 to 60 cents per bag and new ones ruling at \$3.75.

FLOUR AND FEED.

FLOUR.

Flour is growing more active and trade is livening up considerably, although no quotable change in price has taken place. We quote:

Manitoba spring wheat patents.	4 90
" " strong bakers	4 60
Winter wheat patents	5 10 5 25
Straight rollers.	4 85 5 00
Extra.	3 80 3 98
Straight rollers, bags.	2 30 2 35

FEED.

Feed remains unchanged.

Ontario bran, in bulk	19 00
" " shorts	21 00
Manitoba bran, in bags.	19 00 20 00
" " shorts	21 00
Mouillie.	26 00 28 00

OATMEAL.

Good trade has been done in oatmeal, despite the hot weather. We quote:

Fine oatmeal, bags	2 05
Standard oatmeal, bags	2 30
Granulated	2 90
Rolled oats, bags	2 55
" " bbls.	5 30

NEW BRUNSWICK MARKETS.

Office of the Canadian Grocer,
St. John, N. B., July, 1904.

THE rush of tourist travel is here. We regret not seeing more Ontario people. Certainly anyone looking for fine, cool weather cannot fail to be satisfied. And what can be more health giving to inland people than to get to the salt water? Business is only fair. Collections are not altogether satisfactory. The fact that lumber continues so flat affects us very much. Large quantities, however, are being shipped. There are many vessels in harbor and so the ship labourers are being kept particularly busy, which is a good thing.

Several wholesale grocers were at Halifax this past week attending the Wholesale Grocers' Guild. They had the laugh on the Halifax people, as the day was a foggy one. With the increased number of lines now controlled by the Guild, one needs to be somewhat of a lawyer to understand the rules governing the sale of different lines.

For July and August the Saturday half holiday is quite general with the larger retail stores. There is, however, much difference of opinion in regard to its effect on trade, and in regard to its ultimate benefit to the employe. To nearly every employe it means extra expense.

In markets, there is little of particular interest to note, except in pork products, where there is quite a firm feeling. Rice has shown a slight advance. Cream of tartar is slightly lower, but not enough to affect local prices.

Oil.

There is just the regular business doing, except it may be that the low price of burning oil is tending to a freer booking of future business. Turpentine while perhaps not as firm, is unchanged. Linseeds are firm, but still low. Lubricating oils are unchanged. Fish oil is rather easier.

Salt.

In Liverpool coarse salt, there is a fair stock held. This is a rather quiet season. Arrivals are not large or close together. In Liverpool fine there is but a limited sale. Canadian fine is selling quite freely. Cheese or butter salt is having a good demand.

Canned Goods.

Dealers are still waiting the naming of prices by the Consolidated Co. The present system has somewhat changed the style of doing business in regard to selling ahead and this year nearly all the trade are under agreement to sell at one price. In this way, business becomes largely a personal matter, as few inducements can be offered. In spot vegetables, corn is the strong feature. It is expected new strawberries and peaches will be held firm. In salmon the higher prices are held. Meats are firm. Local fish are very firm. Few clams were

packed. Scallops were almost a failure. So far sardines have been a light pack and full prices are asked. It is yet early for kippered herring. There has been a fair pack of haddies.

Green Fruits.

Dealers are very busy. Lemons, which were scarce, are now quite plentiful and much better in quality. Rice is rather higher. Oranges sell quite freely, chiefly "Rodies" Californias, which are quite high. Bananas sell very freely. Pines are about done. Melons have a better sale. In apples and pears the quality is yet poor. Nice Georgia peaches are offered; these are the best eating peaches we get. In strawberries, the crop is not large. It is thought there will be more blueberries than for some years. Nova Scotia cherries are now on the market and also raspberries.

Dried Fruits.

Spot market is dull. In futures California prunes have been quite largely sold. Prices are low. In peels some orders have been placed; there is more range in prices, particularly in citron, than is usual. Dates are low. Figs are firm. Little is heard yet in currants. Raisins, spot goods, are low. Evaporated apples are firm. Some French peanuts have been received.

Sugar.

Price unchanged this week. Sales large. Market very firm. Quite a little foreign received.

Molasses.

In Porto Rico receipts have been large and prices quite firm. In Barbadoes, stock is rather light and it is thought will be rather short. Price is firm at the advance.

Fish.

Fresh fish are getting scarce. Halibut are about out of the market. A few shad and mackerel have been seen. These are good. Salmon season is about over. In dry fish, receipts have been light and prices are still high. Some new pickled herring have come to hand, but full prices are asked. It is early for smoked, which are high and scarce.

Flour, Feed and Meal.

In flour, the market is very firm, though no change is reported this week. Feed is quite freely offered and the price is low. There is a light sale. Cornmeal is a little easier. Beans are very dull. The market has been very unsatisfactory for some time. Barrels have been scarce in the west, which has affected beans and barley. Primes chiefly are offered. Oatmeal is still high with a fair sale only. Barley and split peas are scarce.

A large percentage of the grocers of London are closing their stores at 1 p. m. every Wednesday during the months of July and August.

BEEET SUGAR BOUNTY.

A meeting was held in Warton, Ont., last week, for the purpose of appointing a trustee or joint trustees to receive the beet-sugar bounty from the Ontario Government, and pay it out pro rata to the unpaid beet-growers in the district.

The following resolution was passed: "That we, the delegates representing our respective localities, while assembled at Warton for the purpose of appointing trustees to receive and pay out the Government bounty, wish collectively to express our entire confidence in the beet-sugar industry, as a profitable and beneficial crop for our farmers to grow, and under favorable financial auspices the industry will in the near future be one of the great industries of the Province of Ontario and of the great Dominion of Canada."

USEFUL BOOK MARK.

Mr. J. H. Maiden, Montreal, has just issued a handsome and useful little book mark, portraying San Toy Starch and Eagle Baking Powder. This neat little card will be mailed to applicants free, and to grocers desiring to send same out to their customers Mr. Maiden will be pleased to mail a supply on application by mentioning The Canadian Grocer.

HINTS TO BUYERS.

Hainz Evaporated Horse Radish, stocked by H. P. Eckardt & Co., Toronto, is a good line to handle, especially for summer trade.

Buyers of molasses will do well to communicate with H. P. Eckardt & Co., Toronto.

H. P. Eckardt & Co., Toronto, are offering some Japan teas at interesting prices.

MR. D. J. KELLY DEAD.

News has just been received in Toronto, as The Grocer goes to press, of the death at Ponoka, Alta, of Mr. D. J. Kelly, who three years ago held the position of president of the Toronto Retail Grocers' Association. The body is being sent to Toronto for interment.

BEEET SUGAR FACTORY FOR CALGARY.

Senator Gustavus Theden, representing a Minneapolis syndicate, has been in Winnipeg for the past few weeks, and the other day, in conference with Mr. J. S. Dennis, assistant to Mr. William Whyte, vice-president of the C. P. R., he said that the intention of the syndicate in sending him west was for the purpose of handling a new industrial enterprise involving the erection of a 700-ton beet sugar factory in the vicinity of Calgary, with an output of 140,000 lbs. per day. This is somewhat of a speculative movement, as it will entail bringing in about 700 families and placing them on the irrigated land of the C. P. R. for the production of the sugar beet.

MR. J. H. MAGOR'S BEREAVEMENT.

Mr. J. H. Magor of Frank Magor & Co., the Montreal commission merchants, who was spending a few weeks' vacation with his family at Bic P. O. has been visited with a sad loss in the death of his second son, Francis Bellville, a bright lad of nine years and six months. Appendicitis was the cause of death, and, though the best medical service was called in from Montreal, and an operation performed, the patient succumbed. Mr. Magor and family have the sympathy of a large circle of friends and business acquaintances. The funeral was held on Friday, the 15th. The Grocer's condolences are extended to Mr. and Mrs. Magor.

PERSONAL MENTION.

Amid the plethora of soaps that are on the market, still another was noted last week, which was being put before the Montreal trade by Kirk Bros., of Chicago. A new agent is to be announced shortly. They call it "Lemon Castile Toilet Soap," and it is said to be made under the formula of "Il Dottere Lorenzi, Livorno, Itali."

Mr. James B. Campbell, of the Acme Can Works, Montreal, was in Toronto last Saturday, en route for St. Louis. Mr. Campbell reports that business is exceptionally good; in fact, better than he anticipated, good orders having come in from the packers of canned goods, from all parts of the country.

Mr. H. P. Pennock, of Winnipeg, has been appointed agent for the Canadian Salt Co., of Windsor, Ont., to succeed the late Mr. A. Harvey.

Mr. G. H. Moss, of New York, representing John C. Siegfried & Co., tea merchants, Kobe, Japan, was in Toronto last week, calling upon the trade. Mr. Moss reports that buyers speak favorably of the prospects for Japan teas this season. Hamilton dealers are looking for increased sales of Japans at prices likely to rule in the Canadian market.

Mr. A. F. Barclay, who has been a member of the traveling staff of Todhunter, Mitchell & Co., coffee and spice merchants, Toronto, for many years, was married on July 20 to Miss Sinclair, of Toronto.

Mr. R. K. McIntosh, of P. McIntosh & Son, millers, Toronto, has returned from England, where he spent his honeymoon.

Mr. James M. Cunningham of Cunningham & Strain, wholesale wine and

liquor merchants, has sailed for the Old Country on a business trip.

AGENCY FOR INDIAN CHUTNEY.

An English firm is desirous of securing a representative in Canada to take up agency for Indian chutney, etc. Interested parties can be placed in touch by addressing the Advertising Manager of The Canadian Grocer.

TORONTO AGENTS.

The Rexall Chemical Co., 29 Church St., Toronto, have been appointed agents for S. H. Ewing & Sons, Montreal. They will pay especial attention to the drug and patent medicine interests. S. H. Ewing & Sons have fully settled all matters of insurance resulting from the recent Toronto fire and their customers in the west will receive prompt attention through their new representatives.

FREE SAMPLES.

"Blueol," the laundry blue that is meeting with such good success is being distributed in a very unique manner by the manufacturers, J. M. Douglas & Co., Montreal. All readers of the Star on presenting the coupon in their ad in the Thursday and Saturday editions of last week, received a sample four square package free. There certainly was a rush at the offices and this made of reaching the people through the retail grocery trade.

CURRENT REPORTS.

In their latest report, dated July 4, Hancock & Wood, Patras, Greece, say: The Currant Bill has at last been voted and we shall henceforth have to pay the export duty on currants at the rate of 15 per cent. in kind, instead of cash, as heretofore. The retention law remains in force, so that, whenever the crop is larger than annual consumption requirements, 20 per cent. retention and 15 per cent. in lieu of export duty will have to be delivered by shippers into the warehouses of the Currant Bank. The other clauses in the bill, which interest currant merchants generally, are: A tax, which is almost prohibitive, on all new currant plantations and authority given to the Government, whenever it deems it necessary, to order the Currant Bank to purchase any currants offered to it at the prices of Dr. 125 to 135 per 1,000 lbs., according to quality, (equal at the present rate of exchange to 12s 6d to 13s per cwt. f. o. b. in quarter cases.)

Since the month of March we have had a drop in the exchange of fully 10 per cent., which has caused a proportionate decline in the currency price of currants. Unless we have some improvement in the exchange before the new currant season sets in, another severe burden will have to be borne by the already hardly tried currant grower.

The growing crop of currants is progressing very favorably on the whole; reports of considerable damage by per-

onosporos have reached us from some districts.

Last year's total crop must have been close upon 190,000 tons, and from all accounts we seem likely to have pretty much the same result this year if the weather is favorable between this and harvesting, so that we look to a low range of prices.

The fruit is maturing somewhat earlier than usual, and first shipments might commence by 20th August.

ASSOCIATION NEWS.

The grocers of Smith's Falls, Ont., are forming a Retail Grocers' Association.

The excursion to Niagara Falls under the auspices of the Hamilton Retail Grocers' Association, was held on Wednesday, July 20. About 5,000 Hamiltonians patronized the picnic, which was further augmented at the Falls by the junction of another excursion from Brantford, under the auspices of the Brantford Grocers' Association. The 91st Highlanders' brass band, and also the 91st pipe band, played at Queen Victoria Park, and the pipers gave an exhibition of Scotch dancing. The Hamilton crowd was carried on 67 coaches of the G. T. & R. to and from the Falls in excellent time, and without a hitch. The Brantford grocers and friends went on the T., H. & B. Nearly \$250 was given in prizes for athletic contests by the Hamilton grocers, and special prizes were given by the Comfort Soap Co. On the whole the combined picnic was a huge success.

WIARTON BEET-SUGAR PLANT NOT SOLD.

No offer has as yet been made for the plant of the Wiarion Beet Sugar Co., which was advertised to be sold by auction last Friday, July 15.

CANADA IN THE VAN.

A United States packing house has recently introduced to the Canadian trade a glass jar of dried beef and bacon, a style of prepared meat which commends itself at once to the epicurean consumer. The manner in which this beef and bacon is put up should appeal at once to the grocer who caters to good family trade. Mr. Wm. Clark, Montreal, was the first man to put up and prepare dried sliced beef in Canada, and it was in the year 1896 that his jar was placed on sale. Mr. Clark's preparation in style, quality and price is such that every grocer should give it his consideration. It is a compliment to Canadian industry to find that in matters of this kind Canada is in the van.

MAPLE SUGAR WORKERS' PICNIC.

The employes of the Canada Maple Exchange, King St., Montreal, with their foremen and manager, spent a most enjoyable afternoon on St. Helen's Island on July 7. A programme was furnished that proved to be most enjoyable and with refreshments and perfect weather furnished an ideal outing. Small's Maple Creams were in evidence and enjoyed by all.

TRADE CONDITIONS IN BRITISH COLUMBIA.

Vancouver, B. C., July 14, 1904.

SUMMER demand for fruit has placed the market in good condition, and in all lines there is brisk selling. The warm weather of the past few weeks has been the cause of this, and the fact that stocks are arriving in fine shape tends to keep the demand up to a little higher than the usual. Prices are firm, but not high, except in lemons, which have become stiffer in all grades, and may remain so for a while.

Excellent shipments of fruit from the Newcastle District in California are being received. These are free from the pests which are often found in fruit from San Francisco and which are frequently condemned by the Provincial Inspector of the Horticultural Board. This fruit is shipped in refrigerator cars, and is as fine when it arrives here as the day it was picked. Careful packing, too, assists in maintaining condition. Peaches sell for \$1.25 to \$1.40; plums, \$1.50 to \$1.75; prunes, \$1.50 to \$1.75; pears, \$2.75; tomatoes, \$2.50; apples, \$2.

Two cars of bananas are expected in to-night, and will relieve the stringency in this line, which has been occasioned by the great demand. A car of watermelons will be here in a day or two, and will be the first large consignment this year. The season is a little later this year, almost two weeks, for by this time last year they were well in the market.

Some of the finest cherries ever shown in the city are in the wholesalers' hands, and they are of local growth. They are perfect in size, color, and flavor, and surpass anything of the kind imported from the south.

Navel oranges are practically out of the market, and valencias are taking their place. Yellow freestone peaches are now in and used principally for preserving.

The fruit crop in the Okanagan District, the fruit district of the province, will be fine this year. Mr. R. M. Palmer, freight rates commissioner of the Provincial Government, returned this week from there, and reports that the continued warm weather has put it in fine condition. As irrigation is the method by which water is supplied, the trees will not suffer from drought.

Conditions in the Dawson market have been easy since the arrival of the Spring stuff from the outside. A feature of the importations is that of Tasmanian apples which are shipped 13,000 miles to the Yukon. They sell at a stiff figure, as one would suppose, but move well. The Tardiff variety of oranges is finding a good demand. These are obtained by grafting a valencia on a navel tree, thus obtaining a product that long outlasts the navel by combining the keeping qualities of the valencia. Eggs are steadily dropping, and the decline of \$1 a case may be followed by another of 50c. They sell now at \$11.50. The prospect of hot weather is cleaning out dry packed butter at a low price. Milk and cream is in the market in large quantities, and it is estimated that without any more arriving there will be sufficient to last until September 1st. Reindeer, Eagle and Gold Seal milks

have declined 25c a case, and on July 1 were selling at \$7.50. The first car of new potatoes has reached Dawson; these sell at 7 and 8c wholesale, and 10c retail.

Shipments of flour from the Pacific Coast to the Orient are not considered very encouraging to exporters, for the reason that prices are from five to ten cents per barrel lower than what they should be, basing the comparison on the quality of the product given in the far eastern market. If buyers in Japan and China were more inclined to meet the figures asked for on this side the consignments would be doubled immediately.

The embargo placed on Chilean flour by Peru may have the tendency of a few shipments being sent south from this part of the west coast. There is an inclination on the part of dealers to initiate a trade with that country, and the opportunity now offering may be taken advantage of. The only steamers going south now are the big round-the-world liners.

The condensed milk and cream business of British Columbia is about to be catered to by a new concern which is starting up in Calgary. The company is a strong one, and as the district is a good one, and nearer to this province, it should secure some of the trade, especially as the price should be better. Everything sold here has freight rates added, and any diminution in these tells materially in the price. At present the Truro, N. S., brand obtains favor, but it has a competitor in importations from Washington State, particularly in cream. This latter is more of a preserved cream than condensed, and gives good satisfaction. There is a fair trade with the Orient, which would increase if properly worked up, and the Calgary factory should be able to ship there. At any rate the market is good for a Canadian product, that is, of course, taking into consideration that the product is good, for anything else here goes begging.

The salmon fishing season for 1904 will soon be in full swing, and indications are that the pack will be better than at first supposed. The first traps laid in Canadian waters have had a big catch, and the run has not yet commenced. What is more encouraging is that these fish are of the best variety, and it seems as if the Canadian traps will have the first chance at fish coming in for the Fraser River. Heretofore traps have not been allowed in British Columbia waters, and next year they will be used by all the large canners. At present it is too late for any more to be put in this season, and the B. C. Packers' Association is prospecting with a view to using purse seines.

A new market for canned salmon is likely to open in New Zealand. The United States packers have previously had the monopoly of this market, but since the preferential tariff was established in New Zealand, buyers are looking to British Columbia. There is a buyer on the coast at present. Robert Ward & Co., of Victoria, have already contracted to place 10,000 cases of talls of this season's pack in Australia at \$6.60 a case. It is thought the price

will advance this year. Small canners are now receiving \$5.50 per case f. o. b. steamers.

MANITOBA MARKETS.

Winnipeg, July 16, 1904.

BUSINESS continues bright and prospects are splendid. All staple lines are well maintained at good prices, and are fully meeting the expectations of the trade. Already the spacious exhibition grounds are alive with numerous exhibitors, and the indefatigable assiduity that prevails shows that the most unlimited interest is being taken.

Sugar—The market is still quoting sugar at the advanced price; Montreal granulated at \$5.10 in barrels, and \$5 in sacks; yellows at \$4.50. Wallaceburg is holding the price firm at \$4.95 in barrels and \$4.85 in sacks.

Rolled Oats—Prices are firm. The market quotes 80 lb. sacks at \$2.25; 40 lb. sacks at \$2.30; 20 lb. sacks at \$2.35; 8 lb. sacks at \$2.65; and 6 lb. sacks at \$2.85.

Evaporated and Dried Fruits—The market is firm. All kinds of evaporated fruits are scarce. There are practically no evaporated apples to be had. 1903 choice apricots are about off the market; 1904 stock will likely be quoted at about 13c a lb., and will be in about the first of August.

Canned Fruits—Strawberries will likely be on the market in the course of a week. The canners control the price list and we will be unable to quote opening prices, but they will undoubtedly be higher than last year, owing to the crop being so small. All lines of jams are expected to advance in price on account of the scarcity of all fruits and the high price of sugar.

Green Fruits—The market is fairly firm. Late valencia oranges are quoted at \$4 to \$5 per case; California lemons \$5 per case; bananas \$2.75 to \$3.25 a bunch; peaches \$1.75 per crate; pears \$1 per case; plums \$2.25 per case; apricots \$1.75 per case; watermelons \$4 to \$5 a dozen; apples in boxes \$2.50; raspberries in pints \$2.25 per case, and quarts \$3.25; cucumbers 65c a dozen; rhubarb 2c a lb.; onions 4c a lb.; new cabbage 4c a lb., and new potatoes, which are now on the market in very limited quantities, are being quoted at 3c a lb.

Salt—The market on the whole quotes prices a little lower than last year. 3 lb. bags at \$3.25; 5 lb. bags at \$5.25; 50 lb. cotton sacks at 49c a sack; 50 lb. jute sacks at 39c a sack, and common, fine, or coarse, in barrels, \$1.95.

Canned Fish—The 1904 pack of salmon is now on the market, and Fraser River sockeye is now quoted at \$6.75 to \$7 per case; cohoes \$5.25 to \$5.50 per case; humpbacks \$3.75 to \$4 per case, and finnan haddies \$4.50 to \$4.60 per case. The 1904 pack lobster will be on the market about the 25th of the month, and will be quoted at the following prices: 1 lb. lobster at \$3.65 to \$3.75; ½ lb. lobster at \$2.65 to \$2.75; ¼ lb. lobster at \$2.10 to \$2.15 per doz.

Eggs—The market is firm and the demand is good, and eggs are jobbing to the trade at 20c.

Flour—The market is firm and quotes No. 1 patent at \$2.45; No. 2 patent at \$2.30, and No. 3 patent at \$1.80.

MONTREAL GROCERS' PICNIC.

By W. H. S.

TO the grocers and their families Montreal has no greater pageant than the annual picnic of the Grocers' Association. It is the best spectacle in the calendar; best because it is a day of old-time merrymaking

and innocent rejoicing, and because its motive is always good. The others that rise up like spectres to haunt the sun-burnt picnickers of Wednesday, July 13. But the officers worked hard and the money results were fine, so that we bow and extend congratulations.

Work of Committee.

For weeks Secretary Beaudry has been working his boots off to send this picnic off with a "bang" that would make it remembered. Then, the untiring president, Mr. N. Chartrand, was conspicuous for his untiring zeal to make everyone happy, and see that arrangements were carried out without a hitch. He succeeded all right, and with such officers as he had to help him it

visited first, and then the eastern, so that the arrival at the park took place shortly before twelve o'clock. Under a huge white tent tables were laid, and there the officers, committee men and guests dined. The president, Mr. Chartrand, made a fine chairman, and in his own clever way said and did the right thing at the right time. Toasts were proposed, and pretty things were said in bunches about the Grocers' Association. Secretary Beaudry was assured he was all right, and so were the officers again and again. The subject of the accomplishment of federation of the different retail societies came in for a few words of praise. Then the press was called upon. The Grocer representative simply told the officials what has always been told, namely, that the paper is behind the good work of the association.

The Games.

It was two o'clock before the games started. The results of these games given in cold print merely form a skeleton of the fun which each repre-



N. CHARTRAND,
President Montreal Grocers' Association.



J. A. BEAUDRY,
Secretary Montreal Grocers' Association.



JOS. ETHIER,
Of Laporte, Martin & Cie. One of the trio of judges.

and innocent rejoicing, and because its motive is always good.

Once more it has come and gone, and its twenty-fourth anniversary, held at Delorimier Park on July 13, from a financial standpoint, outstripped all previous events.

The Place.

However, money making is not all there is in life, and many a grocer kicked about the place where the picnic was held. Delorimier Park is located in the open fields away at the extreme east of the city, and is a fine place for a race meeting; in fact, it would be a fine place for almost anything but the grocers' picnic. There were no trees, no swings, no places for the jolly big families, so famous in Quebec, to spread out on the sward and camp on grassy floors. In fact, while the programme of sports and races, etc., was carried out in good style, and while there was plenty of fun, it was not like the old picnics, which are fixed in the memories of everyone, such as the one to St. Hyacinthe, the one to St. Hilaire, the one to Magog, and all

was no wonder things went well. These men include: E. Limoges, J. A. Maynard, Arthur Bastien, Ald. R. Turner, Ald. J. A. Paquin, E. Beaudoin, E. Bergeron, A. Laurendeau, J. A. Labonte and E. P. Guillemette.

The Parade.

The day of the picnic broke fine and clear, and promptly at nine o'clock a parade of grocery wagons took place that was in every way a credit to the city. They assembled on Champ de Mars, and many of the rigs were attractively decorated with ribbons, bunting and papers, which added to the picture. The western section of the city was

presented. The tug of war, called "Greek Meets Greek," was between the teams of city firemen and policemen. The firemen outpulled the "Bobbies," but it was a fine competition. Then the funnily costumed Timothee and Lad-



"Clover Leaf" Salmon

THE FANCIEST QUALITY OF RED SOCKEYE
PACKED ON THE FRASER RIVER.

For sale by nearly every Wholesale Grocer in Canada.

THE PACIFIC SELLING CO., 95 HUDSON ST.,
 NEW YORK, N. Y.

bauche, in their sensational race, pleased plenty of people. Ladebauche was dressed as a typical habitant, with felt boots and overcoat, sash and capote,



A. T. HODGE,
 Of Chase & Sanborn, one of the trio of judges.

clay pipe and slow old horse, and with a switch from the trees as a whip. When he won the race the judge, who

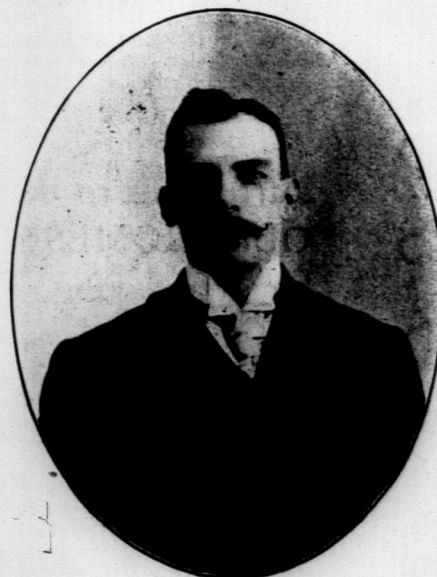
announced with a megaphone each race, told how Ladebauche, with a "Bon Cheval" captured a prize worth ten piastres in the amazing time of a mile in fifteen minutes. At this the band played "Mon Pays" and other French airs so pleasing to everyone. There were races to please all, and in the committee race, where all the prominent men of the day doffed their coats, and some their shoes, those who had been hobnobbing friendly enough previously became competitors for the coveted prize.

Amusing Races.

The commercial travelers' race was a very interesting one, for there many of the jolly and fat little and big men vied with each other just as they are doing every day in the selling of goods. The only difference is that races are harder for many of them than selling goods. The sack race caused great amusement, for when the word "go" was given, every one of the competitors but one small lad, named Levesque, fell flat on the ground. Laugh! Well, it was side-splitting to watch the scramble for the winning post. The horse racing was remarkably well con-

ducted, and the system and fairness shown could not be surpassed.

So the day passed away, leaving behind memories as unfading as the sun.



A. G. MIDDLETON,
 Tamilkande Tea Co., one of the trio of judges.

Results.

The results were as follows:
 1st. Greek meets Greek, tug of war

BORDEN'S "Eagle" brand Condensed Milk AND BORDEN'S "Peerless" brand Evaporated Cream

Keep these 2 lines on your counters during the hot weather—they are trade-bringers and profitable.—Order from your jobber—

WM. H. DUNN
 AGENT, MONTREAL

ERB & RANKIN, Halifax, N.S.
 W. S. CLAWSON & CO.
 St. John, N.B.

SCOTT, BATHGATE & CO., Winnipeg, Man.
 SHALLCROSS, MACAULAY & CO.
 Victoria and Vancouver, B.C.

"The Finest Goods we have ever seen."

That is the sort of talk that pleases. When a man who has been in daily touch with Canadian canned goods for the past 20 years or so gives spontaneous expression to such words as the above, it means something.

The Old Homestead Brand of Canned Goods

started out to be the best this country ever produced. THE OLD HOMESTEAD CANNING CO. believe in that time-honored saying, "there's always room at the top." To be in the middle class, or even to be along with the best, is not their ambition. They mean to be head and shoulders above every other canning company. THE OLD HOMESTEAD BRAND has taken its proper place, and every grocer who makes it a point to have the best goods possible will of necessity get acquainted with THE OLD HOMESTEAD BRAND. The label is the finest in the land.

Strawberries, Peas, Raspberries

so far have been packed. Orders should be given to your wholesale grocer. He will fill the order if you insist.

The Old Homestead Canning Co.

Picton, Ont.

betwe
by th
tion
2nd
by L
3rd
bers
2, M
Dare
4th
ed al
meml
ciati
Guen
5th
open
St.
3, D
6th
trave
trade
3, M
7th
to d
trade
J. I
8th
in th
is; 2
vesq
9th
cers
M.
10
bers
deal
2, J
11
100
N.
12
200
Ore:
13
owin
14
Mor
15
har
J. I
Lan
16
gro
ing
mor
vid
Mes
Seg
Hay
gro
bel
17
with
priz

between firemen and policemen—Won by the twelve firemen, O. Magnan, Station No. 7.

2nd. Timothee and Ladebauche. Won by Ladebauche.

3rd. 100 yards race, open to members of the committee—1, M. Landry; 2, M. Pigeon; 3, Laurendeau; 4, M. Darciers.

4th. 200 yards race, cigar to be lighted all the way, open to grocery clerks, members of the Grocery Clerks' Association—1, M. N. Chartrand; 2, M. B. Guenette; 3, M. Dubord.

5th. 150 yards race on three legs, open to grocery clerks—1, Gadbois and St. Denis; 2, Chartrand and Guenette; 3, Dubord and Renaud.

6th. Hurdle race, 150 yards, open to travelers connected with the grocery trade—1, M. Masson; 2, A. E. Landry; 3, M. Brunet.

7th. Steeplechase, 300 yards, open to drivers connected with the grocery trade—1, J. B. Morris; 2, M. Lay; 3, J. D. A. Marin; A. Lalonde.

8th. Egg race, open to young ladies in the grocery trade—1, Sarah St. Denis; 2, Mlle. Aurore Aubertin; 3, E. Levesque.

9th. Sack race, open to sons of grocers—1, M. Levesque; 2, M. Alari; 3, M. LeBlanc.

10th. Champagne race, open to members of the federation of the retail dealers of the city—1, M. A. Leduc; 2, J. A. Maynard; 3, J. A. Beaudry.

11th. Barrel race, open to grocers, 100 yards—1, M. H. Therrien; 2, M. N. Bastien; 3, M. A. Aumond.

12th. Fat man's race, weighing above 200 lbs., open—1, M. Fauvreau; 2, Orezeau; 3, Isaie Lalonde.

13th. Automobile race was omitted, owing to few entries.

14th. Bicycle race, open—1, Nap Morin; 2, H. Morin; 3, G. Demant.

15th. Horse race for horses under harness, one mile, open to grocers—1, J. B. David; 2, F. Legault; 3, Joel Lanetct.

16th. Mile race, open to horses of grocers, butchers and bakers, not having a record lower than 2.40—1, Haymond; 2, C. Deslauriers; 3, J. B. David; 4, L. Archambault; 5, N. Seguin. Messrs. Deslauriers, Archambault and Seguin registered a protest against Mr. Haymond and J. B. David, on the ground that their horses had a mark below 2.40.

17th. One mile race, open to grocers with wagons, the last to get the first prize. Race had to be finished in less

A Penny Saved

Is not always a penny earned. You may save a penny on some article that either won't sell or will not please your customers. It's better to buy the article with the name back of it.

Clark's Sliced Smoked Beef

has both name and quality.

It never fails to please

 <p>This design a guarantee of quality.</p>	<p>TOUGH FIBRE PAPER</p> <p>FOR HEAVY WRAPPING STRONG, STIFF. WILL NOT BREAK OR CRACK</p>
	<p>SAMPLES AND PRICES GLADLY SENT.</p> <p>CANADA PAPER Co. Toronto LIMITED Montreal</p>

EPPS'S

GRATEFUL.
COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

Mr. Grocer,

We wish to call your attention to the fact that we have been fortunate in securing some very special bargains in Teas, comprising Ceylon Blacks, Ceylon Greens, Hysons and Japans.

We propose giving you the benefit of our purchasing power if you act quickly. They are genuine snaps, ranging from 17c upwards. See our travellers, or ask for samples.

Coffee: We sell Chase & Sanborn's Celebrated Seal Brands. There are few so good, none better. Try a sample Tin, whole or Ground.

The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS,

Guelph, Ont.

than eight minutes—1, E. Sanregret; 2, R. Creely; 3, J. A. Maynard.

18th. Buggy race, open to hotelkeep-

ers—1, D. R. Bolleur (St. Vincent); 2, St. Patrick (Tessier); 3, Medey (Brisson); 4, Harry (Vigneux).

19th. Buggy race, open to travelers owning their own horses—1, J. Parizeau; 2, Laurier; 3, J. Levesques.

The Officials.

The officials of the day, who seemed to give perfect satisfaction, were: General Committee—N. Chartrand, president; J. A. Maynard, J. A. Beaudry, A. Bastien, P. Daoust, Echevin R. Turner, Echevin N. Lapointe, J. A. Dore, A. Dion, J. A. Deschamps. Games Committee—J. A. Maynard, C. Creeley, joint presidents; P. Daoust, J. P. Beauvais, Geo. St. Denis, A. Bastien, E. Gagnon, E. Limoges, E. Upton, T. R. Stone, J. O. Levesque, A. E. Landry, Z. Colpron, H. Ste. Marie, J. A. Labonte, J. B. Berthiaume. Subscription Committee—P. Daoust, A. D. Fraser, joint presidents; J. A. Archambault, J. B. Deschamps, J. A. Maynard, J. A. Beaudry, J. P. Beauvais, A. O. Galarnreau, E. Upton, Geo. Neill, A. Laurendeau, J. M. Montpetit, Echevin N. Lapointe, A. Bastien, J. P. Dixon. Publicity Committee—J. A. Beaudry, E. Limoges, joint presidents; J. N. Montpetit, J. O. Levesque, P. Daoust, Echevin R. Turner, E. Upton, C. Creeley, J. T. Pigeon, E. P. Guillemette, Geo. St. Denis, E. Masse, J. A. Maynard, E. Beaudoin, J. A. Pare, J. A. Labonte, J. A. Trepanier, M. Hodge, A. Charland. Reception Committee—N. Chartrand, Echevin S. D. Vallieres, Echevin R. Turner, Echevin N. Lapointe, Thomas Gauthier, joint presidents; Echevin F. Kinsella, Echevin J. O. Ricard, Echevin J. H. Paquin, Echevin J. Lariviere, Geo. Graham, E. Upton, E. Limoges, J. A. Beaudry, T. Bergeron, J. A. Maynard, E. Beaudoin, A. D. Fraser, C. Creeley, J. B. Deschamps, A. Bastien, J. O. Levesque.

Names of Donors.

Probably never in the history of the association were there so many substantial prizes, and the donors deserve especial thanks. Those who contributed gifts for prizes included the following: H. R. Molson, Genin, Trudeau & Cie., A. Du Castel, Hudon, Hebert & Cie., J. M. Douglas & Cie., Christie, Brown & Co., S. F. Bowser & Co., D. S. Perrin & Co., W. Stroud & Sons, D. C. Brosseau & Cie., J. L. Mathieu, Munderloh & Co., the Tamilkande Tea Co., Myers & Co., Meakins, Sons & Co., E. D. Marceau, S. H. and A. S. Ewing, T. H. Estabrooks, Leonard Bros., the Ontario Grape Growing & Wine Mfg. Co., L. M. Breckner, F. X. St. Charles & Cie., W. J. Raf-

ferty, John Cunningham, R. Perron, Howard Bottling Co., C. Robillard, Demers, Fletcher & Cie., D. Masson & Cie., D. H. Ronaldson, Wilson, Perry & Lytlie, A. Dumani, Boeckh United Factories, Hudon & Orsali, Joslin, L. Chapat, Fils & Cie., Z. Limoges, A. S. Brown, James Harper, H. McIntyre, Jos. Lamoureux, Marotte, Leblanc & Cie., Masson & St. Germain, Rowan Bros., James Strachan, Moise Champagne, J. A. Christin & Cie., Evans & Sons, St. Arnaud & Clement, Colin Campbell, Salada Tea Co., L. A. Wilson, Boyd, Jos. Picard, Boivin, Wilson & Co., Red Rose Tea Co., Whyte Packing Co., Tellier, Rothwell & Co., J. C. Wilson & Co., Fleischman & Co., Dawes & Co., Wm. Dow & Co., Leeming, Miles & Co., McCormick Mfg. Co., Jos. Constant, S. H. Ewing & Sons, Laporte, Martin & Cie., Lajeunesse & Duclous, L. O. Grothe, Gooderham & Worts, Ogilvie Flour Mills Co., A. A. Lapierre, Chase & Sarborn, Comte & Forbes, St. Lawrence Sugar Refinery Co., Chas. Gurd & Co., Gunn, Langlois & Co., Achille Goyette, Thos. Kinsella, James Morris, Larue & Cloutier, Montreal Biscuit Co., Viau & Frere, J. A. Vaillancourt, Canadian Vinegar Works Co., H. Barselou & Cie.

Notes of Picnic.

Laporte, Martin & Cie., wholesale grocers, had a very attractive advertisement on the grounds. It was in the form of a fan, which illustrated perpetual motion. By squeezing a wood handle backed by a spring, the fan whirled around and back freely. This device was much appreciated by the ladies and children, who were screeching on the grandstand. The fan itself was made in Germany.

The Lawrence A. Wilson Co. made themselves prominent by distributing small bottles of King Edward Whiskey. These samples were nicely put up and called for admiration from the crowd.

La Patrie, one of the leading French newspapers, took advantage of the opportunity and sent up a huge flag, in the form of a kite, bearing the name of the paper and its figures for circulation.

A notable feature of the picnic was that gambling went on freely without stint. This department was carried on by men who rented the privilege, and many a young and old man dropped his wad on the glory of seeing a wheel with colored figures go around.

In the commercial travelers' race, E. J. Cowan, of Cowan Chocolate fame,

made a good run, but he was among the also rans, and deserves a handshake for his spurt. Cowan was not a bit downhearted, for he said that if his feet will not win first place, his chocolate can, and does.

For genuine hard workers, Messrs. Ethier, Hodge and Middleton are certainly a hard team to beat at a picnic, and the Retail Grocers' Association were fortunate in having them as judges.

That megaphone in the hands, or, rather, the mouth, of Mr. Lafleur, did its work well, considering the strong breeze it had to contend with.

Vice-president Maynard showed himself as good a sprinter in the 150 yards dash as he is a hustling grocer and worker for the association.

The speeches in the pavilion at the mid-day lunch were of an encouraging order, and the five grocer aldermen showed that they were not in the City Council as silent representatives.

This was the eighteenth year that Mr. Jos. Ethier, of Laporte, Martin & Cie., officiated as one of the association's judges, and right well did he do his work.

The Canadian Grocer was complimented by the president at the luncheon, and the flattering remarks to that journal, as well as to its French confrere, Le Prix Courant (represented by Mr. Nightingale) were replied to by Mr. W. H. Seyler, of The Grocer staff.

A pleasant diversion to the committee in charge of the picnic was the arrival on the grounds of the executive of the Dominion Wholesale Grocers' Guild—Mayor Laporte, Mr. L. E. Geoffrion, of Montreal, and Messrs. J. F. Eby, Toronto; Geo. E. Bristol, and H. C. Beckett, Hamilton; T. B. Escott, London, and A. Miller, Quebec. After introductions, adjournment to the refreshment booth cemented the acquaintanceships formed.

Cowan's Cocoa, usually in the van, was one of the "also rans." Mr. E. G. Cowan, their popular representative, can sell cocoa, but as a sprinter a few years' training would do E. G. good.

That veteran grocer and civic solon, Alderman R. Turner, ex-president of the Retail Grocers' Association, enjoyed the proceedings thoroughly, exemptions from active duties this year contributing largely to this end.

A quartette that enjoyed the picnic up to the brim was composed of J. A. Curtis and A. W. Childs representing Lipton's Teas, and Laporte, Martin &

The Oldest Crockery House in Canada.

Under up-to-date management.

Rolled-rim,
Semi-
Porcelain
Hotel
Ware

Do you get
your share of
the Hotel trade?
If not, get
our prices.

Blown,
Pressed
and Cut
Bar Goods

The John L. Cassidy Co., Limited, Montreal

Cie.; A. R. Tourgis, of Thomas Bros., St. Thomas, Ont., and F. G. Beardsell, of the National Bakery. They all enjoyed seeing "the wheels go round," as one of Helen's Babies expressed it. Mr. C. Chartres was chaperoning them.

Ald. N. Lapointe, the west end grocer, whose many years' experience in the association's affairs and its picnics is known, was ubiquitously conspicuous with advice and aid to have matters run along smoothly.

"Tadmagouche" and "Timothee" furnished an amusing act in their half-mile race, and visions of the "one hoss shay" were brought to mind. "Tadmagouche" won, and "La Presse" hoisted the tri-color.

Mr. A. Ledue, the St. Henri packer, easily distanced all competitors in the 100 yards dash. As he says, "St. Henri always leads."

Harry Hofmann and Geo. Silcocks buried the hatchet for the day, and "Wight's" and "Matthews'" bacon were both "neek and neek," or rather, "side and side."

"Sovereign" Lime Juice was well represented by Mr. J. H. Morden, Montreal representative. The cooling

and refreshing properties of this Summer drink were much appreciated by The Grocer's reporters, who never drink anything stronger.

The procession of nearly two hundred and fifty grocers' rigs and delivery wagons through the principal streets of the city was a unique departure from the conventional picnic programme, and the display was a most creditable one, and much commented upon by the citizens.

Delorimier Park is all right for a racing course, but for an ideal picnic ground is decidedly unsuitable. No trees, no water, no shady nooks. Strong comment was heard on many sides, and pity expressed for the ladies and children, whose only enjoyment consisted in standing in the grand stand for hours and watching their liege lords and brothers in the arena. It is to be hoped that next year's outing will be held where the ladies can take more active interest and enjoyment. Making money at a picnic should be the last consideration, not the first. Messieurs les epicier de detail de Montreal l'annee prochain, demandez l'opinion de vos femmes et enfants sur le choix d'un

lieu plus convenable pour votre pique-nique.

At the luncheon Mr. J. A. Beaudry, the hard working secretary, was positively pink with emotion at the highly flattering remarks made by the speakers. Mr. Beaudry certainly has done his duty to all, and none of the compliments expressed were undeserved.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Laporte, Martin & Cie., Montreal, call attention to their ad in this issue. Values offered are interesting.

Jas. Turner & Co., Hamilton, have just at hand a direct shipment of "Shell Brand" castile soap, in bars and cakes.

If in need of Valencia raisins, Jas. Turner & Co., Hamilton, have some at low prices.

The R. & J. H. Simpson Co., Guelph, are offering a special drive in teas.

Khovah Jellies continue to be called for freely by the trade. Demonstrations have recently been made in St. John, N.B., by Miss Wood, Frederic-

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months.....	17 00
" " " " 3 months.....	10 00
50 " " " " 1 year.....	17 00
" " " " 6 months.....	10 00
25 " " " " 1 year.....	10 00

SITUATION VACANT.

EXPERIENCED grocery clerk wanted; give references. Box 155 CANADIAN GROCER, Toronto. (30)

BUSINESS CHANCES.

FOR SALE—Grocery, fruit and confectionery business in New Ontario; the stand is an excellent one; the stock is light and fresh, and to a party with energy and a little capital this is a splendid opening; satisfactory reason given for disposal. For further particulars apply to Box 159, CANADIAN GROCER, Toronto. (30)

FOR SALE—Good grocery business, including dwelling; a bargain. Address Postmaster, Orr Lake, Ont. (30)

TRY THE SOUTH—It is prosperous, and the people and the weather always genial; one of the best grocery stores in one of the best towns in Central Kentucky is offered for sale at the wholesale cost of the stock, with no charge for good will, though continuously and successfully operated since 1869; annual business, \$40,000; capital required, \$4,000 to \$5,000; present owners going into the jobbing trade exclusively. Address J. M. Kelly, Merchandise Broker, Lexington, Ky. (31)

SITUATIONS WANTED.

POSITION as grocery clerk; tall, steady, experienced man. Taylor, 5 Gerrard Place, Toronto. (30)

GROCERY CLERK, nine years' experience, desires position in Northwest; best references. Box 158, CANADIAN GROCER, Toronto. (31)

AGENTS WANTED.

OLD-ESTABLISHED English malt vinegar house with connection in Canada is desirous of increasing business, and is ready to appoint reliable agents in Halifax, St. John, Toronto and Winnipeg. Address Box 153, care CANADIAN GROCER, Toronto or Montreal. (28tf)

Ridge Hall Fruit Orchards.

Peaches, Plums, Cherries, Strawberries, Raspberries, Blackberries, Early Tomatoes, Cucumbers, Green Corn, Peas, Wax Beans, Etc.

CORRESPONDENCE SOLICITED.

E. E. ADAMS, Leamington, Ont.

IRISH

Consumers prefer Canadian products. If you want to sell communicate with **J. H. Sheridan, 6 D'Oller St. Dublin** (32)

ton is now being thoroughly worked, and results will follow.

The R. & J. H. Simpson Co., Guelph, are quoting a special price on "Shell Brand" castile soap, in tablets and bars.

The following consignments of California fruit have been received by White & Co., Toronto, during the week: Four cars California peaches, one car of plums, and one of pears.

Todhunter & Mitchell, Toronto, are offering a very fine line of mixed pickling spice at splendid values.

McWilliam & Everist, Toronto, report the arrival of one car of valencia oranges, also one car of fancy jersey tomatoes.

MOLASSES STILL EXCITED.

With the jump up of a cent last week molasses still is in the class which advertising writers call "attention inviters." More news of a corner has been received, and it is now found that the suspected holder of the missing 20,000 puncheons is in Barbadoes. With the price here 27c per gallon for puncheons, things begin to look interesting. It has been stated to The Grocer that a certain broker in Barbadoes is holding heavy stocks, with a hope of selling at advanced rates when the market gets short of supplies. Further inquiries in the trade go to show that the molasses explanation is based on other reasons. For instance, Madeira, a place which only ordered 169 puncheons last year, took the enormous number of 6,000 puncheons this year. Then England has taken immense quantities, and so, with about ten thousand puncheons unexpectedly taken off of a 42,000 puncheon crop, little was left on the islands for anyone to corner. At any rate, the trade is talking about molasses, and these opinions are interesting.

WHERE THE MONEY GOES.

The "Salada" Tea Co. have devoted the \$500 they won from the "Blue Ribbon" Tea Co. in their contest as to which sold the most tea in Canada, as follows: \$400 to the Muskoka Sanitarium for Consumptives, \$100 to the Home for Incurable Children. The "Salada" Tea Co. decided on the Muskoka Sanitarium for Consumptives, as this charity is perhaps the most universal one in Canada, it receiving victims of that dread disease from all parts of the Dominion, from the Atlantic to the Pacific.



EMPIRE SHINGLES
Made of Tinned Steel.
Galvanized or Painted.

The only shingles made that are fully formed into shape first, and galvanized afterwards—no acids being used.
 As a result, galvanized Empires have no raw edges or cracked surfaces exposed—they are the perfection of roof covering—absolutely fire, lightning and rust proof.
 When you wish THE VERY BEST order EMPIRES.

METALLIC ROOFING CO.
 WHOLESALE MANFRS. LIMITED
 TORONTO, CANADA.

Merchants Who Buy Hides

I purchase Hides, Calfskins, Sheep Pelts, Tallow and Bones. I pay spot cash, full market value, freights, customs charges. I want an agent in every town and village in Canada. I furnish the money and keep my agents fully posted. Write me for fuller particulars.

CARROLL S. PAGE, - HYDE PARK, VT.

Orlan Clyde Cullen, C.E.L.L.M.

Counsellor at Law U.S. Supreme Court.
 Registered Attorney U.S. Patent Office.

U S. and Foreign Patents, Caveats, Copy rights and Trade Marks. Military and Naval Inventions a specialty. Address,

Box 264, Station G., Washington, D. C.

GUN SHOP and MODEL SHOP,
 Warren White Sulphur Springs,
 Totten P. O. Virginia.

"I Wish You Would Keep Brock's"

So said a bird lover to her grocer.

Put up by
NICHOLSON & BROCK, - TORONTO

Window and Interior Displays

Timely Hints
and Suggestions

Trimming for Entrance.

THE novice window dresser when he first determines to devote more time on his display space, almost always starts out with ideas that are too limited in their scope, and do not include a close attention to points that are really prominent in every first-class window. Of course this must be expected, as it is only with time that anything is learned satisfactorily. But window dressing, in spite of the attempts confidently made by those young at the business, and in spite of the faith so many merchants have in their own ability to arrange a window as well as is necessary, is an art, and similar to any other art must be acquired by faithful endeavor and close study. And also like any other art there are those who are adapted to it by nature, and those who would never in a life time make a success of it. For this reason it is always wise for the merchant before selecting the clerk who is to increase his business by attractive windows, to study his entire staff from an artistic and inventive standpoint. Art and invention must both be prominent characteristics of the window dresser, and contrary to what is too often thought, the head clerk is no more likely to be fitted to fill the position than the errand boy. Although the junior clerks are seldom chosen, from the failures the older salesmen make of it, it is evident any one else could have done better.

The only advantage a senior clerk or the proprietor has over the lowest down is in his knowledge of the stock, of what will be in demand, and of what should be sold immediately. These things can, however, be kept before the mind of the window dresser by the suggestions that should be made by every employe. No window dresser, of whatever experience, is above where suggestions will be of use to him. He may be most expert at his business, but anyone may still get an idea that could be profitably worked out. In fact this point should be enforced and enlarged upon by the proprietor, for only in this way will the very best use be made of the window, and the proper goods be displayed at the proper time. Co-operation on the part of all the staff is necessary,

and a window dresser who is too high in his own estimation to accept ideas, and thankfully, should be open for engagement the next week.

One of the details that the inexperienced window dresser is apt to neglect is the appearance of the window from the entrance. This is not only important on account of the number who notice it when they are entering the store but also from the fact that the first sight a passer-by has of the farther window is through the glass facing the entrance. And first sights are exceed-

not be used. A floor that slopes allows the trim only towards the lower side. The floor with the slope towards the front and another towards the side, the point of connection running back at an angle from the corner of the entrance is not at all satisfactory. Although it admits of a certain arrangement toward both sides, very few really tasty displays can be built up for either. The unevenness of the floors prevents very many arrangements, and at any rate the slope is disagreeable to the observ-



Interior of Hudson's Bay Co.'s Store, Calgary, Alta.

ingly important. If the view first obtained is not of a nature to attract attention the observer may walk past without turning at right angles as he must to see the front view, but if it is noticeably good he will wish to see more of it, and thus the front view will come in for its share.

With the end in view of stopping anyone who passes, the window dresser must arrange towards the entrance as well, although not as elaborately, as towards the front. This is one of the reasons why sloping window floors should

er, save perhaps in the case of very low displays.

The windows then must be built up in such a way as to have depth as well as a good face. By showing a deep display the entrance will of course show up one side. A shallow display is at the very best suitable only as a variety, and seldom as that.


A plan that can be adopted with great success is to place a double-sided mirror in the window running back at right angles to the front glass and between this and the entrance glass which will,

EVERY GROCER DOES NOT SELL

VAN HOUTEN'S COCOA

but nearly **All First-Class Grocers** do. And **Every Grocer** who has a single customer that drinks Cocoa should retain that customer by supplying **Van Houten's**. Custom is retained by supplying the best goods in any line. The best Cocoa is **Van Houten's**. **Best and goes farthest.**

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL



MOTT'S

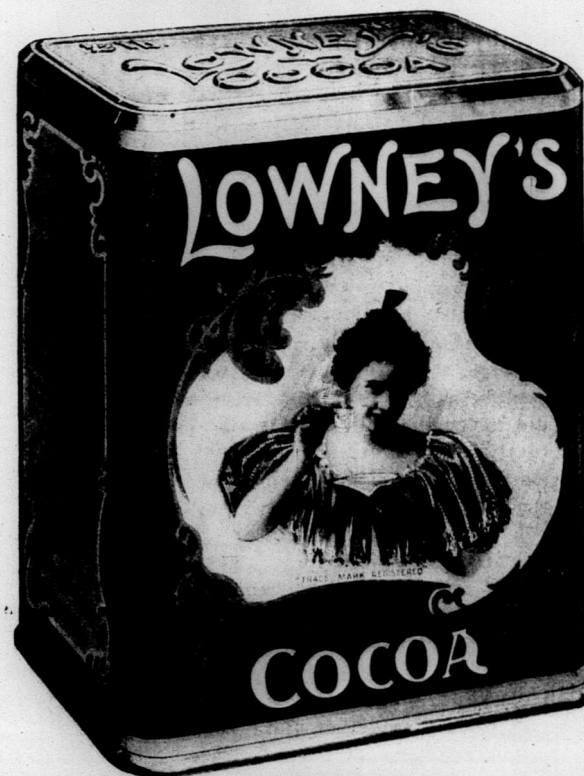
"ELITE" as a cooking **CHOCOLATE** has no superior.

MOTT'S

Diamond is the equal of any of the best.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
 J. A. TAYLOR, MONTREAL R. S. MCINDOE, TORONTO JOS. E. HUXLEY, WINNIPEG.



Received Highest Award **GOLD MEDAL** Pan-American Exposition

The full flavor, the delicious quality, the absolute purity of **Lowney's Cocoa** distinguish it from all others. It is a **natural** product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the **choicest** Cocoa Beans. A quick seller and a **profit** maker for dealers.

THE WALTER M. LOWNEY COMPANY, No. 447 COMMERCIAL STREET, BOSTON, MASS

New Crop Maple Syrup and Sugar

Prompt delivery guaranteed for **FOREST BRAND**. Freight prepaid in reasonable lots. Sugar in pound and half-pound blocks. Syrup in tins, bottles and wood.

We feel quite sure the quality will please you.

The F. J. Castle Co., Limited, WHOLESALE GROCERS
OTTAWA, CANADA.

in ninety-nine out of a hundred stores, leave a wider space at the back than at the front, place shelves perhaps a foot or more apart. On these can be piled quite tasty displays of certain lines of goods that will allow of more variation than may be thought. This, too, makes the window square and a square window can be much more easily treated than one with one side at right angles to the front and the other running off at an angle of perhaps 115 degrees. No matter if both sides run back at equal angles there will still be considerably difficulty in arranging the displays.

This Week's Illustration.

The interior shown is that of the store of the Hudson's Bay Company, Calgary, Alta. The manager of the store, Mr. Edgar, and the head of the grocery department, Mr. Avison, have reason to be proud of their neatly arranged stock, counters and floor space. The glass covered receptacles at the side are very convenient for fancy biscuits, etc, and the long counter down one side only leaves ample floor space. The "Orange Meat" advertisement is, of course, only a temporary affair. The shelves are very neatly and conveniently filled, and the goods on the counter are not obtrusive.

TRADE WITH MEXICO.

Mr. W. Marshall, of W. Marshall & Son, flour and feed merchants, Montreal, has just returned from a month's trip through Mexico. As mentioned in The Grocer some time ago, a movement is on foot to establish steamship connection between Canada and Mexico. Mr. Marshall's trip was chiefly to construct and extend the limited connection established. It is gratifying to note both the Canadian and Mexican Governments have voted in the neighborhood of \$200,000 to establish and subsidize the proposed line of steamers. To use Mr. Marshall's own words: "There is a good opening for Canadian rolled oats, split peas, flour, lumber and coal; in return, we can take to advantage their tobacco, coffee and some spices." He speaks of trade conditions as being peculiar from our standpoint. The people are far from enterprising, and just at present all trade is at a standstill, owing to a small-pox scare. He is heartily in accord with the proposed service and considers a profitable trade can be established within a very short time. The sailings would probably be from Montreal in the Summer and Halifax in the Winter.

Gleaned from the Travelers

J. DUNN, of Orillia, Ont., has sold out his grocery business to J. Tiffen, formerly of the firm of Geo. Vich, of that town.

R. T. Miller, grocer, of Toronto Junction, has sold out his business to Mr. Scott, of Mount Forest, Ont.

E. B. Farwell, of Orillia, formerly with J. Dunn of that town, has started in the grocery business for himself. His many friends wish him every success.

S. H. Matthews, grocer, of Guelph, is holidaying at Tara, Owen Sound and Collingwood.

T. S. Ford, of the firm of T. S. Ford & Co., general merchants, of Mitchell, Ont., has taken an extended pleasure and business trip to the Old Country. His name has appeared frequently in the English papers in connection with the bowling tournament at Bisley Camp.

I. Hord, of the firm of Isaac Hord & Co., general merchants, Mitchell, Ont., has recently returned from an extended pleasure trip to Palestine.

W. R. Cole, grocers, of Mitchell, Ont., reports business good for this season of the year.

Couch & Schneider, general merchants, Mitchell, Ont., report business as good in all branches. The firm has already purchased extensively for the Fall trade.

INQUIRIES AND ANSWERS.

A firm in London, Eng., inquires through the London office of The Canadian Grocer for the services of a young man experienced in the canned goods trade. They do not, however, give any information as to salary they will pay. The firm in question is anxious to push Canadian goods in the British market, and feel that the best way to do it is to secure the services of a Canadian who understands the business. Any one desiring to be placed in communication with the firm in question can do so through the editor of The Canadian Grocer.

CATALOGUES, BOOKLETS, ETC.

The Grocer is in receipt of a booklet issued by Sandbach, Parker & Co., Demerara, describing the merits of a new animal food product called "Molaseuit." It is claimed for this preparation that it is the pure product of the sugar cane and contains no foreign substance.

We have Added Another Oven

—of huge size, made necessary on account of our enlarged biscuit business.

PERFECTION

CREAM SODAS

have made and are making us a host of new friends, and we have helped the biscuit department of many a grocer by the fine goods we have delivered.

If you become a customer of ours you will improve your business.

Order a trial lot.

3-lb. Cards or Tins.

THE Mooney Biscuit & Candy Company,

LIMITED,

Stratford, - Canada.

BRANCHES:

WINNIPEG
Manitoba

and

HAMILTON
Ontario

TELEPHONE { MAIN 125
467

Wm. McCann Milling Co.

MILLERS
AND GRAIN DEALERS

192 King Street East
TORONTO.

OF GREAT INTEREST TO CANADA.

NOT long ago The Grocer published a short interview with a gentleman from Jamaica. It appears that he did not at the time care to tell the full details of his mission. He was here with a view to promoting a permanent exclusive West Indian exhibition of the food products and manufactures of the Dominion of Canada and the United Kingdom. The Board of Trade reading rooms, not only in Montreal, but in different parts of the Dominion, have been well stocked by G. E. Burke, commercial agent for Canada in Jamaica, with circulars, on one side of which is a blank sheet of application for space in this exhibition. Among the patrons of the exhibition are His Excellency Sir Augustus A. L. Hemming, G.C.M.G., Governor of Jamaica; the Department of Trade and Commerce, and the Department of Agriculture, Ottawa.

This movement should prove an eye opener for Canada. For instance, United States supplied \$4,000,000 worth of exports to Jamaica during the past year. Is there any reason why Canada should have exported less than one-sixth of that amount of goods? There is not a

farm product or a manufactured article in the list of American exports that could not have been supplied by the Dominion. This exhibition will afford an opportunity for traders and consumers to inspect throughout the year such articles as would suit that market. Arrangements have been made by Pickford and Black, of Halifax, for the free shipment of all samples, shipments and exhibits, addressed "Anglo-Canadian Commercial Museum," Kingston, Jamaica, with the name of the exhibitor attached. It is contemplated now that the first Canadian section will be opened by Sept. 1. Of course, there is a charge for space, namely, \$2 per square foot, with a minimum of \$20 per year. Any Canadian board of trade will be able to supply further information on this subject.

ENGLISH TEA DUTY.

At the debate on the finance bill in the English House of Commons during the last week of June, it was decided that the new duty of 8d per lb. should remain in force at least until July 1, 1905.

J. L. Sequin, general merchant, St. Simon, has assigned, meeting to appoint curator on the 19th inst.

FOR SALE.

No Fake—Town and city right for preserving eggs by a first-class process; no cold storage needed. Circular for your address. Box 118, CANADIAN GROCER, Toronto.

**40 HIGHEST AWARDS
In Europe and America
Walter Baker & Co. Ltd.**



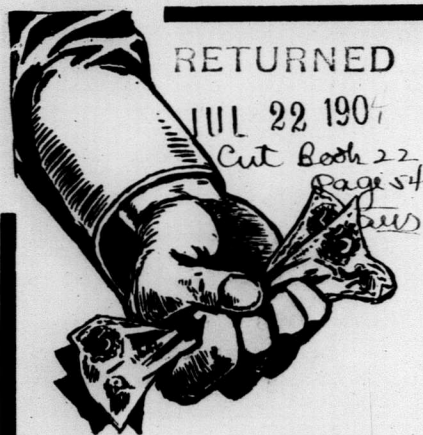
The Oldest and
Largest Manufacturers of

**PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES**

No Chemicals are used in their manufacture. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children. Buyers should ask for and make sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.
Established 1780.
Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal



RETURNED

JUL 22 1904

Cut Both 22
Page 54
Bus

**Results
Tell the Story**

Every one is looking for a result of some kind or other. To the grocer his goods must yield him a profit large enough to cover expenses and a little more, or the result is failure. The consumers buying goods have one chief end in view—to get the best value they can for their money. They get it and the result is satisfaction. Our brands yield a good profit to the grocer and the greatest satisfaction to his customers—the result is SUCCESS.

THE OZO CO., Limited

Montreal

JAMS
JELLIES
MARMALADES

VINEGARS
PICKLES
SAUCES

The Best Jelly Powder
Made

GEL-O

Send for free sample.
THE CANADIAN GELATINE CO.
528-530 Front St. W.,
TORONTO, CANADA.

COWAN'S

Perfection Cocoa (Maple Leaf Label),
Royal Navy Chocolate, Queen's
Dessert Chocolate, Chocolate
Cream Bars, Cowan's Cake
Icings, Chocolate, Pink, Lemon Color and White

Cowan's Swiss Milk Chocolate,
Famous Blend Coffee, etc., etc.

Are the standard goods for purity and excellence.

Manufacturers
THE COWAN CO., Limited

TORONTO

An
Irresistibly
Delicious
Confection



MADE IN VEVAY, SWITZERLAND—FOR EATING ONLY.

Gives
Eating
Chocolate
a New
Meaning

A Wholesome Food, Especially Nourishing and Sustaining. Recommended for Invalids and Persons of Weak Digestion.
Push Peter's. The Original. Other Brands are Imitations. Send for Sample.
LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal

Attention!

KLAUS'S, the best of all Swiss milk chocolates for eating and drinking.

KLAUS'S marvelous rich powdered Swiss milk; latest creation of the present; most economical food for household purposes.

Galactina Swiss Infants' Food, prepared by Fabrique de Farine Lacte Suisse: Galactina: Berne (Switzerland).

BEAR BRAND, Condensed Swiss Milk, highly recommended by members of the medical profession, absolutely safe and free from infectious germs. His Britannic Majesty's Government have placed large contracts for the Bernese Alps Milk Company's unsweetened condensed milk.

GLARNISH GREEN CHEESE, manufactured by Gruninger Bros., Naefels (Switzerland), from purest Alps goat milk. Is therefore highly recommended by medical men as a wholesome stomach breakfast cheese. Should be sold by all grocers.

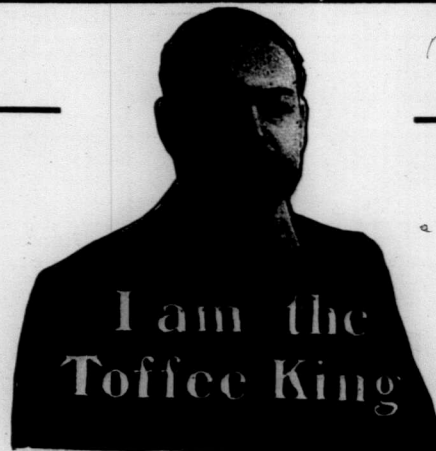
Agents for the Dominion of Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.

MONTREAL.

Send for Samples and Prices.



I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE

is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

CHARLES GYDE, 20-22 ST. FRANCOIS-XAVIER STREET, **MONTREAL.**

Main 3394.

Domestic Fruits

McWILLIAM

Mc. AND E.

EVERIST

Foreign Fruits

Toronto

Main 645

The

DAWSON Commission
Co., Limited

**FRUIT, PRODUCE AND
COMMISSION MERCHANTS.**
Cor. Market and
Colborne Streets.
TORONTO

WE BUY

BRIGHT DRIED APPLES.
HIGHEST MARKET PRICES.
The W. A. GIBB CO.

5 and 7 Market St.,

HAMILTON

Pineapples Tomatoes

Fancy, well-colored Pines. Lowest Prices.
Florida Tomatoes. Elegant Stock.
Strawberries. Arriving Daily.
Oranges. Lemons. Bananas.

Give us your orders.
We can fill them to your satisfaction.

HUSBAND Bros. &
Co.

Wholesale Fruit and Commission Merchants.
52 Colborne St., TORONTO
Phones—Main 54, Main 5425.

GREEN FRUITS

Fruit and Vegetable Prospects.

ONTARIO.

ACCORDING to latest reports received from correspondents of The Grocer, the fruit crop in the Niagara belt will be much below that of last year in quantity, while in quality it will be superior. Notwithstanding the severity and length of last Winter there will be a lot of peaches in the Niagara District—probably from a quarter to a half crop. There will be an abundant crop of early peaches, but only about one-third crop of the later free-stone varieties. Crawford's are beginning to drop some and the yield will be smaller than is shown now. Plums, also, suffered from the severe Winter, and will be about a quarter of last year's crop. In some sections there are none at all. The smaller varieties will be plentiful, but the larger ones somewhat scarce. Grapes will be a heavy crop, from three to four tons an acre being expected. Raspberries and currants are good, while blackberries will be light. There will be plenty of early varieties of apples and only a small crop of Winter apples. Pears are very good in sections, but will not average high. In the vicinity of Hamilton, where tomatoes are grown extensively, they have made great progress during the last ten days. The Hamilton and Burlington canning factories have contracted for their tomatoes at 25c a bushel, which is 2½c above the prices of 2 years ago. The crop of peas for canning purposes is good, but corn, like tomatoes, suffered in the early part of the season, and has not yet recovered. Early potatoes are turning out well with good prospects for the late crop. Melons and cucumbers, which are cultivated extensively near Burlington, will, with some dry, hot weather, pay well.

In the Oakville district the fruit prospects are promising. Occasionally in a season of much rain, accompanied with heat, the flavor of fruit is undecided and of a watery quality. Cherries, however, were never better than this year. Raspberries are scarce and blackcups promise a good crop. Plums are an entire failure. Last year's crop was enormous, but one sees no plums to-day except on old trees that did not bear last year. Pears promise a good crop, and growers are giving special attention to a grade of pears for the English mar-

ket. The apple crop, which figures as a big factor in Halton, does not promise to be large; early apples are plentiful, but Winter varieties are going to be scarce. In Essex the apple crop will not be large, the trees having been blighted. There will only be a medium crop of plums. Outside of the Niagara and Essex Districts plums will be a light yield except for Japan and native varieties. Peaches will be very light in Essex, Kent and Brant Counties.

QUEBEC.

From all parts of the Province of Quebec the most encouraging news has arrived regarding the green fruit prospects. This includes small fruits, such as raspberries, gooseberries, currants, etc., which are, one might say, already on the market. However, the details are most interesting. From Bagot, Beauce, Berthier, Bonaventure and Brome Counties the reports for apples and cherries and plums and fruits in general were all stamped good. In Chateauguay County, which is not far from Montreal, and which borders New York State and the river on one side, it is reported that apples are good but plums and cherries are not good; then, around about Howick, a little place within the county, apples are said to be good but other fruits poor. Wild fruits are reported plentiful. Compton, one of the best agricultural counties in the Eastern Townships, reports that apples are a large yield,—strawberries and raspberries, currants, and all small fruits are looking well. Similar news comes from Drummond County, and in Huntingdon, also very near Montreal, apples are reported good and other fruits fair. All over Megantic County, fruit is looking fine and the prospects for an abundant yield are very bright. In Montcalm County crops generally are only medium and drought has hindered vegetation, and in some cases affected fruit of all kinds. Nicolet, Rimouski and Laval all are teeming with fruit. There is an average crop of currants and berries in Shefford County, and apples are good. Sherbrooke and Stanstead Counties are two of the fruit leaders, and apples will be the largest crop for years. Even away off in the roughest section of Wright County reports for wild fruits are glowing and apples are said to be medium. In fact Quebec is

In
these days
of
Changing Cereals

it is wise for the grocer to develop a trade for a cereal that lasts.

Swiss Food

is a cereal that has been sold for 10 years with absolute satisfaction and that has before it, so far as human judgment can foresee,

twice
ten years

and more, of favor

We suppose that there is not a single grocer in the country but what has lost money and muddled up his trade to some extent by being called upon to handle the score of package cereals that have come and gone, and continue to come year after year.

Swiss Food

stands out a conspicuous example of the food that endures. If you do not now handle SWISS FOOD—try it.

P. McINTOSH & SON,
MILLERS and MANUFACTURERS, **TORONTO.**

Shredded Wheat

... AND ...

TRISCUIT

NEW PRICE LIST

SHREDDED WHEAT

Per Case, Containing 50 Cartons, \$5.25
" 1-2 " " 25 " 2.75

TRISCUIT

Per Case, Containing 30 Cartons, \$3.00

1 per cent. 10 days, net cash 30 days.

FOR SALE BY ALL WHOLESALE GROCERS



Hires' Root Beer

stands for health ; it is a tonic as well as an appetizer during the hot weather.

Sales should certainly follow now,—it's hot enough for the Best Summer Drink—HIRES' ROOT BEER

Your jobber carries it in stock ;
if not, we do. Write us direct.

W. P. Downey,
AGENT,

26 St. Peter Street, Montreal

FLOUR AND CEREAL FOODS

Grain Situation.

THE crop situation in Ontario continues practically unchanged from last week. Frequent downpours have been general; but it is not thought, however, that the growing crops, except hay, have been injured to any extent. Isolated cases of rust in wheat are reported, notably in North York, but the damage from this source will be small except in the event of continued damp weather. Barley is unusually strong and advanced for this time of year. In some cases it has suffered from the heavy rains. The oat crop in appearance and luxuriance leaves nothing to be desired, and an interesting feature is the probable return to the growing of peas. The Fall wheat crop of Ontario is now estimated at from one-half to three-quarters of the average, while prospects point to a bumper crop of Spring grain. Promising reports continue to be received from Quebec and the Maritime Provinces, which bid fair to be blessed with one of the most satisfactory yields of recent years.

Reports from Manitoba and the Northwest indicate that general rains have fallen throughout the northwestern portions of Manitoba and the Territories, in many sections of which rain was badly needed. In eastern Manitoba no rain is needed. In the majority of cases crops are showing a fine average and are in splendid condition. The grain in the higher lands and early grain showing the best growth, while crops on low lying lands or late-sown fields are rather backward. Crops are beginning to head out in the majority of districts.

The only drawback in the present crop situation in the United States is the continued excess of moisture reported throughout practically the entire western country. Enough has already fallen in Texas to guarantee the cotton and corn crops, but heavy damage is reported to have been done to Winter wheat in Kansas, Oklahoma and Nebraska, not only in quality but also in yield. While stories of southwestern wheat damage are claimed to be exaggerated, a serious reduction in the ultimate yield is apparently certain. All the moisture that is needed for Spring wheat is reported in the northwest, and

warm, dry weather is reported just as necessary there as in the southwest. Corn is doing well but needs hot, forcing weather, heretofore conspicuously lacking. On the Pacific Coast the yield of Winter sown grain has proved disappointing, particularly in the San Joaquin and Sacramento Valleys and in southern California. Some coast districts are in better shape. Dry weather has reduced the yield of wheat in Oregon and Washington.

Broomhall's foreign crop summary of last week says: "United Kingdom weather forcing; harvest may begin last week in July. France harvesting progressing rapidly; great producing sections of north still reporting favorably. Germany recent weather favorable in some portions yet many eastern districts report poor condition. Hungary, now certain that yield of wheat will be deficient; Rumania, harvest now general; crop yielding somewhat better than anticipated; heavy rain of short duration benefited corn. Bulgaria reports still favorable. Russia wheat very irregular; additional dispatches bring poor reports; cables from Crimean agent (Broomhall's) report extremely hot weather interfering with field work; stocks of wheat exhausted. (The Crimea is a large wheat producer.) India, further desirable rains have fallen. Portugal wheat yield will be very light; substantial imports required; corn promises excellent yield. (Average wheat crop ten years 8,400,000 bushels; average imports, 3,700,000 bushels. Latest report of corn 20,225,000 bushels for 1899.) Spain, extensive damage from hail storms.

The recent rise of 6 to 7c per bushel in the price of wheat in Chicago is due chiefly to the bad harvesting weather in the southwestern and southern states, particularly in Kansas. Latest reports from that state say that storms and floods have caused a loss of fully 25,000,000 bushels. Other disturbing factors are losses by rust and sprouting. These reports are supported by the smallest visible and invisible supplies of grain in five years in the United States and Canada, namely, 59,429,000 bushels on July 1, as well as by advices from Russia to the effect that the shortage in that section verges close upon famine. There is certainly nothing to point to

lower prices for wheat in the near future. Corn and oats are lower on reports directly contrary to those affecting wheat.

World's wheat shipments:

	July 18, 1904.	July 20, 1903.
Canada and U. S.	1,412,498	3,652,784
Argentina	808,000	
Australia	192,000	
Danube	256,000	168,000
India	1,984,000	1,376,000
Russia	1,760,000	2,320,000
Totals	6,412,498	8,994,784

Wheat at Fort William:

	July 15, 1904.	July 8, 1903.
Receipts	484,491	636,484
Shipments	621,472	507,072
In store	1,582,921	1,719,899

Wheat at Port Arthur:

	July 16, 1903.	July 9, 1904.
Receipts	90,714	92,673
Shipments	111,854	251,582
In store	575,449	596,589

North American visible supply:

	July 18, 1904.	July 20, 1903.
Wheat	12,719,000	13,067,000
Corn	6,084,000	7,067,000
Oats	3,886,000	4,491,000
Rye	780,000	
Barley	1,236,000	

Wheat decreased 809,000 bushels during the past week; corn decreased 90,000, and oats decreased 551,000. Last year wheat decreased 1,244,000.

Grain on Passage:

	Wheat & Flour, Corn	
	Bush.	Bush.
To the U. K.	25,440,000	8,480,000
To the Continent	13,920,000	5,360,000
Total	39,360,000	13,840,000
Last week	41,760,000	13,000,000
This w'k. last y'r	29,840,000	16,000,000
Same week, 1902	28,080,000	15,680,000

The total amount of wheat in sight to-day, consisting of the amount on passage, and the visible supply in Canada and the United States, is 52,079,000 bushels, against 55,288,000 last week, 42,907,000 last year, and 46,495,000 in 1902. The total amount of corn in sight is 19,924,000, against 19,774,000 last week, 23,618,000 last year, and 23,618,000 in 1902.

New Duty on Corn.

The following variation of the two-shilling duty on corn entering Great Britain has been recommended by Sir

Alfred Hickman: It is to impose a duty on all foreign importations of grain except on maize, of two shillings a quarter, admitting colonial grain free, and to give a bounty to colonial importations of one shilling and a bounty to home-grown grain except oats of two shillings a quarter. This leaves a balance of £1,273,000, which, used as a bonus of five per cent. on colonial importations of meal, would leave £525,000 for meat bounties. The natural increase of colonial importations and the home agricultural returns issued show a pitiful tale of English untilled acres. The imports of colonial wheat from Canada show an increase of 112,000 tons; India, 410,000 tons.

U. S. Millers Want Manitoba Wheat.

THE millers and grain trade of the United States are interested in framing a bill for the next session of Congress which will permit the payment of "drawback" on Canadian wheat exported in the form of flour. The situation is as follows:

Within recent years conditions have arisen in the American export flour trade that make it desirable, and in fact necessary, for millers to furnish certain grades of flour manufactured wholly or in part from the hard wheat produced in the western district of Canada. The demand for this quality of flour is being supplied either through the product of Canadian mills or of foreign mills which purchase the Canadian wheat. In either case the result is to diminish the sales of American flour abroad as well as in the domestic market, the latter because Liverpool practically fixes the price of wheat for the world, and when the price of American wheat and flour abroad is depressed it reacts upon the domestic market.

Many of the American mills are favorably situated, in so far as location and facilities for transportation are concerned, for grinding Canadian wheat, which they would undoubtedly do, converting it into flour for the export trade, were it not for the customs' duty on imported wheat. The present customs drawback law was intended to provide for such conditions, by allowing a refund of the duties paid on imported materials used in the manufacture of exported articles, but owing to the difficulty of tracing the imported wheat or flour manufactured from it, so as to keep it separate from domestic wheat and flour and "identify" the flour, as required under the present drawback regulations, it has not been found practicable for American millers to take advantage of the drawback law.

The enactment of the drawback provision would enable American millers to

import Canadian wheat, paying the customs' duties thereon, and on the exportation of flour made from it to secure a refund of the duties paid, even though they might not be able to positively identify the imported wheat as having entered into any particular lot of flour exported.

To meet the competition of Canadian millers in foreign markets the only course open to American millers under present circumstances, says the New York Journal of Commerce, is to establish branch mills in Canada. The enactment of such a bill as the one contemplated would make it possible for American millers to take advantage of the drawback law and use Canadian wheat in the manufacture of flour for export trade, avoiding the necessity for developing the Canadian industry.

The proposed legislation is merely an administrative measure and does not involve any change in the present tariff schedule. The existing customs drawback law, which was intended to give a refund of the duties paid on all imported materials used in the manufacture of exported articles, was first enacted as part of the McKinley Tariff Act of 1890. It was re-enacted as part of the Wilson tariff of 1894, and again in the Tariff Act of 1897. The purpose of the amendment is simply to make effective the declared intent of the present law, which is defeated, in so far as many important industries are concerned, because of manufacturing conditions which make it difficult or impossible to identify the imported materials.

Canadian Flour in Bermuda.

The Maritime Merchant contains an interview with Mr. W. T. James, the largest importer of Canadian flour at Bermuda, in which he says: "Canadian trade with Bermuda is steadily increasing, and although dissatisfaction with the quality of Canadian goods is sometimes expressed, yet on the whole the connection is being more firmly established."

Importations, he said, have not fallen off, and he is still drawing the bulk of his flour supplies from Canada. Other merchants who formerly purchased wholly in New York have, during the last year or two, begun to handle Canadian flour on a large scale.

Mr. James thinks that the future for Canadian products in Bermuda is bright, but he also says that some Canadian exporters are very careless in making shipments. Bad packages, careless marking, and sometimes indifference to orders at the moment they arrive, all stand in the way of conducting an export trade with success to all concerned.

We Expected

that the sales of ORANGE MEAT would be a little slow at the beginning. We knew that we would have hard work to make it popular. The public had been asked to lend its favor to a good many so-called breakfast "foods."

Orange Meat



had to suffer because of the poor stuff that some misguided makers put out. But ORANGE MEAT has

Made Wonderful Headway

from the beginning. To-day its sales are surprisingly large.

Merit, Advertising, Profits, Premiums and Push :::

have made it a good thing for the grocery trade.

ORDER FROM YOUR WHOLESALER.

THE FRONTENAC CEREAL CO.,
Limited
43 Scott St., Toronto.

Flett's

Pickle Competition

is keen — numbers of inferior brands are on the market to-day. The wise dealer doesn't waste time pushing poor articles, or articles which, owing to their quality, must have a short life. He sells **FLETT'S PICKLES**. Once sold to a customer the repeat order follows easily.

Agents, **ROSE & LAFLAMME**
MONTREAL

MHS

BATGER'S

**Lemon Squash
and
a Glass of
Ice Water**

Makes

**A
Delicious
Summer
Beverage**

YOUR CUSTOMERS
KNOW THIS

Order Now

FROM YOUR WHOLESALER

You will Want It

AGENTS:
ROSE & LAFLAMME
MONTREAL

D. RATTRAY & SONS

110 Coristine Bldg.
MONTREAL

110 Dalhousie St.
QUEBEC

General Commission Merchants

**Dried Fruits, Foreign Sugars,
Rice, Pickled Fish, Fish Oils,
etc., etc., etc.**

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

British Tobacco Statistics.

IN May, 1904, British imports of stemmed tobacco fell to 1,610,669 pounds, of which the United States supplied 1,476,457 pounds, while the imports of unstemmed tobacco increased to 3,864,821 pounds, the United States supplying 2,296,879 pounds. These fluctuations are attributed to the increased duty on stemmed tobacco of three pence per pound.

The story for the five months ending May 31st is practically the same. For this period in 1902 the total importation of stemmed tobacco was 18,371,837 pounds; in 1903 it was 17,743,110 pounds; in 1904, it was 15,633,922 pounds. The importation of unstemmed tobacco for the first five months of 1903 was 9,304,206 pounds; in 1902 it was 11,155,521 pounds; in 1904 it rose to 18,469,539 pounds. So that while the importation of stemmed tobacco decreased from 18,371,837 pounds in 1902 to 15,633,922 pounds in 1904, that of unstemmed tobacco increased from 9,304,206 pounds to 18,469,539 pounds, the importation of stemmed tobacco falling off about sixteen per cent., while that of unstemmed tobacco increased almost one hundred per cent. In the five months of 1902 the total importation of unmanufactured tobacco was 27,676,043 pounds, of which 18,371,837 pounds was stemmed tobacco and only 9,304,206 pounds was unstemmed; in 1903, the total importation was 28,898,631 pounds of which the stemmed tobacco was 17,743,110 pounds and the unstemmed 11,155,521 pounds; but in 1904 out of a total importation of 34,103,461 pounds, 18,469,539 pounds was unstemmed tobacco and only 15,633,922 pounds was stemmed, the importation of unstemmed tobacco for the first time exceeding that of the stemmed tobacco and the latter decreasing, although the total importation in 1904 exceeded that of 1903 by 5,205,830 pounds and that of 1902 by 6,427,418 pounds.

Apparently the prices realized for tobacco in 1904 are not as good as the prices for the preceding two years. Although the importation for May, 1904, is 5,474,490 pounds as compared with 874,843 pounds for 1902, the value for

May, 1904, is given as £151,796 against £179,836 for 1902. For the five months the value of the 28,898,631 pounds is given as £900,704, while in 1904 the 34,103,461 pounds is valued at £1,062,748. In 1902 the 18,371,837 pounds of stemmed tobacco was valued at £573,704 and the 9,304,206 pounds of unstemmed tobacco at £352,212, so that the unstemmed tobacco was more valuable pound for pound than the stemmed tobacco, but in 1904 the 15,633,922 pounds of stemmed tobacco was valued at £489,011, while the 18,469,539 pounds of unstemmed tobacco was valued at only £564,737.

The importation of cigars shows a considerable decrease from 184,785 pounds, valued at £16,309 in May, 1902, to 204,309 pounds valued at £124,926 in 1903, to 151,070 pounds, valued at £93,517 in 1904. For the five months in 1902 the total importation of cigars was 1,268,279 pounds, valued at £730,913. In 1903 there was a decrease to a total of 1,042,772 pounds, valued at £622,363. In 1904 there was a further decrease to a total of 888,930 pounds, valued at £581,801.

The importations of cigarettes from all countries show a considerable decrease

from 1903, both for the month and for the five months.

Tobacco in Siam.

ALTHOUGH it is said that the article is not very well known on the markets of Europe, says the Western Tobacco Journal, Siamese tobacco is extremely popular in Siam, and is produced in every province of the kingdom. In Bangkok alone there are about a hundred tobacco factories, all in working order. The great bulk of the consumers are Siamese, and most of the cigarettes are made to suit their taste. The typical buree is as thick as an ordinary walking stick and as long as a very long manila. The buree is the only indispensable portion of Siamese attire, and many a time and oft have we seen children promenading the streets clothed in nothing save wreaths of tobacco smoke. In Siam smoking before the king is not prohibited, and Siamese children of any age may smoke in the presence of their parents. In so far as the great tobacco question goes, Siam would be

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.



Your Money Back

That's the sort of talk a grocer likes.

We will send any reliable grocer 1000 cigars, assorted as he may specify, on usual terms.

We will buy back at invoice price any unsold stock at the end of 3 months.

No danger in dealing with us.

We have helped many a grocer to make more money.

Pebble—for a 5-center

Pharaoh—for a 10-center

are well known and well liked. Send in your order for an assorted 1000.

J. BRUCE PAYNE, Limited, Mnfrs.
GRANBY, QUE.

Listen!

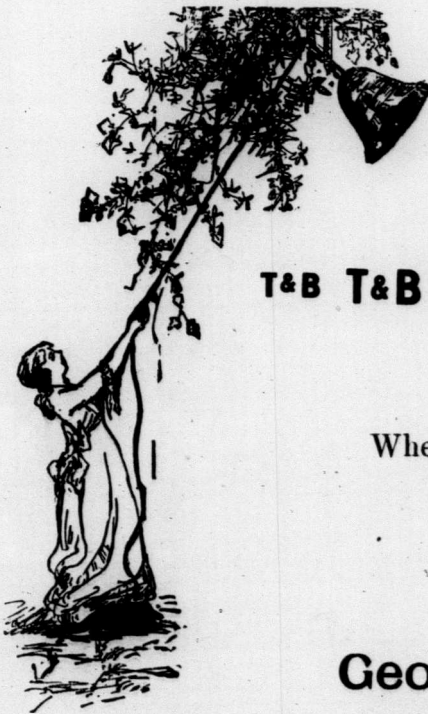
T&B T&B T&B T&B **T&B** T&B T&B T&B T&B

Wherever you go you will hear a good word proclaimed for

T & B Smoking.

Grocers find the 10-cent size right.

Geo. E. Tuckett & Son Co., Limited,
HAMILTON.



W. B. Reid & Co.

Wholesale
Tobacconists,

58 Yonge St., TORONTO.



REFRIGERATORS Useful to every one. 40 different styles. Silver medal, Quebec, 1901. Diplomas: Toronto, Ottawa, Montreal.

C. P. FABIEN,
Merchant and Manufacturer.
67 to 171 N. Dame St., Montreal, Can.
Write for Illustrated Catalogue.

The Grocers' Favorite

The

RONTO

5c. Cigar.

A TRADE BUILDER

Manufactured by

T. J. Horrocks,

176 KING ST. EAST, TORONTO.

The Chamberlain Cigar

The best value in Canada! Sold the world over! It will help your trade tremendously! Order a sample lot to-day!

SAVE THE BANDS AND RETURN THEM TO

J. M. FORTIER, Limited

MONTREAL.

MANUFACTURERS OF

Cigarettes and Cut Tobaccos

Mail Orders

The growth in the number of orders received daily for

McAlpin's Tobaccos

is eminently satisfactory. We are making a superior class of Tobaccos—smoking and chewing, plug and fine cut. That's one reason. **Another** reason is that the grocery trade find our Tobaccos to be distinctly more profitable than the makes of others.

We would welcome from you an order by mail, or an enquiry for samples and prices.

SMOKING :—Tonka, Solid Comfort, Pinchin's Hand Made.

CHEWING :—British Navy, King's Navy, Beaver, Apricot.

McAlpin Consumers Tobacco Co., Limited

Toronto



without average Siamese horrid then he

In sp cigars in using t ness is way, gen proprie fifty wor can gen day, and per mon 1,800 a but it is as they l the stor times w used in fully cho on a lar Paper ettes, be the Siam a thin, area nu leaf or buree is in which some rea keep the length of always t

—one in and the Siamese It is ma bacco on Siamese care is t clear that ly well s

Afte

The De cid to panies, w ing to kil fusing to less they ly. With to such a amendmen are propc by this case wht manufactu ject to a or indire such good tends to s nection wi the condit not sell o

without doubt an ideal country for the average school boy. The sister of a Siamese boy never complains of "those horrid cigars"—because she smokes them herself.

In speaking of the manufacture of cigars in Siam there is no reason for using the word "factory." The business is carried on in quite a family way, generally in the largest room in the proprietor's house, by from twelve to fifty women and young girls. A woman can generally make 1,000 cigarettes a day, and for this she gets fifteen ticals per month. Some turn out as many as 1,500 a day and are paid accordingly, but it is not often they can do so much, as they become intoxicated by handling the strong tobacco, mixed as it is sometimes with opium, etc. Before being used in cigarettes the "weed" is carefully chopped, and a little pile is placed on a large leaf before each worker.

Paper is never used in these cigarettes, being considered unhealthy by the Siamese, and its place is taken by a thin, dried film stripped off young areca nut leaves, or by a dried banana leaf or a dried tobacco leaf. The buree is made in exactly the same way in which one makes the cigarette. For some reason or other it is difficult to keep the Siamese buree alight for any length of time, and every smoker has always two boxes of matches with him—one in his hand and one in his clothes, and the quantity of matches which the Siamese use in this way is very great. It is marvelous, indeed, what good tobacco one sometimes finds in these Siamese burees, considering what little care is taken of the plant, and it is clear that the soil of Siam must be fairly well suited for growing tobacco.

After the Tobacco Monopoly.

The Dominion Government have decided to get after certain tobacco companies, who are alleged to have been trying to kill competition in Canada by refusing to sell to Canadian retailers unless they handled their goods exclusively. With the object of putting an end to such an unjust system the following amendments to the Inland Revenue Act are proposed: "Any license authorized by this Act may be cancelled in any case where a person, who, being a manufacturer of any class of goods subject to a duty of excise, either directly or indirectly (a) makes a sale of any such goods to a person who sells or intends to sell goods of that class in connection with his own business, subject to the condition that the purchaser shall not sell or deal in goods of a like kind

produced by or obtained or to be obtained from any other manufacturer or dealer, or (b) makes such sale upon terms that would in their application deprive the purchaser of any profit upon the sale of such goods, if they should so sell or deal, or (c) consigns any such goods to another person for sale upon commission upon such terms that the consignee can profit by such sale only if he does not sell or deal in goods of a like manner manufactured by or obtained or to be obtained from any other manufacturer or dealer."

London, Ont., Inland Revenue Returns.

According to the statement of the year's returns issued by the collector of the London Division of the Inland Revenue Department, the total number of cigars manufactured in the division, almost wholly in London, was 33,138,565, as against 32,935,010 last year. The increase noted is not the whole increase, however. It will be remembered that during the fiscal year just closed a strike occurred among the union employes of the several factories, as a result of which a considerable quantity of tobacco was made up into cigars in Montreal. Local manufacturers sent their raw material to that city, where it was manufactured, and will count in Montreal's total output. The actual increase in the number of cigars manufactured in London for the twelve months was 203,555, but it is estimated that the increase would have been close upon a million had it not been for the labor trouble. The sales made by London manufacturers are believed to have amounted to an increase of this most gratifying proportion.

Amendment of Cigarette Bill.

The cigarette bill now before the House at Ottawa is now confronted by an amendment introduced by Mr. Gervais, of Montreal, asking that the title of the present bill be altered and every clause in it struck out. Instead of prohibiting the manufacture, importation and sale of cigarettes, as in Tennessee, Oklahoma, etc., it provides that the sale to those under sixteen years of age be forbidden.

The following objections have been raised against the amendment:

(1) Five out of seven provinces in the Dominion have already legislated against the sale to minors, not only of cigarettes, as in Mr. Gervais' bill, but of all forms of tobacco. British Columbia set the age at fifteen, Nova Scotia and Prince Edward Island at sixteen, and New Brunswick and Ontario at eighteen years of age. It is because

Should be in the mouth of every smoker. What?

McDougall Scotch Clay Pipe

Be sure and ask for it, and see that you get it.

D. McDougall & Co., Glasgow. Scotland.

Each Caddy of

"Currency"

Plug Chewing Tobacco

contains a tag certificate, valuable for premiums, and which will be redeemed at the following addresses:

Premium Dept., No. 210 St. Lawrence St., Montreal
 " " No. 167 Yonge Street, Toronto
 " " Cor. Richelieu, St. Claire Sts., Quebec
 " " No. 87 Bank Street, Ottawa
 " " Oddfellows' Block (Cor. Princess St and McDermott Ave.) Winnipeg

these enactments have not proved successful that the present bill has been formulated.

(2) In over twenty states of the American Union cigarettes are prohibited to those under stated ages. The general verdict is that the purpose intended is not even inadequately served.

Tobacco Notes.

The Daly Cigar Co., London, have sold out to W. R. Dyer.

Isaac Blumensteil, of the Helda Cigar Factory, Hamilton, is thoroughly renovating his premises and increasing its capacity.

The American Tobacco Co.'s ad. on the large chimney at Hanlan's point, Toronto, is attracting considerable attention. Sweet Caporal cigarettes certainly cannot be overlooked in visiting the island.

At Sohmer Park, Montreal's great Summer garden, the immense snow shoe advertising "Bobs" plug chewing tobacco, is a novel feature. The snow shoe, the largest ever made, being over 20 feet in length, was made at Indian Lorette, at a cost of \$50. It certainly arrests the eye and attention of visitors.

The premium system of the American Tobacco Co. is being pushed throughout the larger towns of Quebec. Two employes are visiting the leading grocery and tobacco stores making a display of two or three hundred of the premiums for which Snow Shoe tags may be exchanged. In the larger cities Col. Collins Young, the midget, is on exhibition as an attraction and the drawing card of the exhibit.

FREIGHTS AND CHARTERS

THE strike of the meat packers and butchers of Chicago is affecting that class of freight very strongly just now, and the big railroads are not a little concerned about it. For instance, an embargo is placed, or, at least, was placed (no telling how soon it would be lifted) upon empty meat cars bound for Chicago. This step was taken because the switch lines, which among other lines take over cars from

FOR JULY SHIPMENT.

	Heavy Grain quotations.	Oats.
Liverpool	7½ d.	9d.
London	9d.	9d.
Glasgow	7½ to 9d.	9d.
Avonmouth	1/	1/
Manchester	9d.	....
Hamburg	1/	....
Antwerp	1/	....
Leith	1/4½	....
Dublin	1/6½	1/3
Belfast	1/6	1/4½
Cardiff	1/3	....
Rotterdam	1/3	....

sugar and 1,000 puncheons of molasses. The Indianapolis has arrived with a cargo of molasses and sugar. She has been chartered by MacLean Kennedy Co. for general work outwards.

Freight from the west is still low. Engagements have been made for wheat from Fort William to Montreal at 3 1-2 to 3 3-4c per bushel, and by lake and rail at 3 3-4c. The same hopeful position has been maintained regarding

BERTH QUOTATIONS.

Rates quoted in cents per 100 lbs. ; in sterling per 2,240 lbs.

DESCRIPTION.		Liverpool	Glasgow	London	Bristol	Belfast	Leith	Aberdeen	Dublin	Manchester	Cardiff	Hamburg	Antwerp	Havre	Rotterdam	Quebec to London
Flour, starch, split peas and oatmeal, in bags..	2240 lb.	4½c	7c	6c.	9c.	12/6	10/	11/3	13/6	5/	....	10c.	10/	....	10/	....
Oilcake and cotton seed cake.....	"	4½c	6c.	5c.	9c.	....	10/	11/3	....	....	....	10	10/	....	10/	....
Flake oatmeal, rolled oats, middlings, in bags.	"	5c.	8¾	5c.	9c.	15/	....	....	16/	10/	....	10	10/	....	10/	....
Lard, beef, pork, tallow and oleo, in barrels or tierces	"	5/3	13/3	13/3	15/	17/6	13/3	15/	18/3	5/3	....	16	17/6	....	17/6	....
Lard in pails and other small packages .....	"	....	....	....	....	....	....	....	....	....	....	....	....	....	....	....
Bacon and boxed meats.....	"	5/3	13/3	13/3	15/	17/6	13/3	15/	17/6	5/3	....	16	17/6	....	17/6	....
Canned meats and fish.....	"	5/3	13/3	13/3	15/	17/6	13/3	15/	....	....	....	16	17/6	....	17/6	....
Canned goods (fruits, vegetables, etc.)	"	5/3	15/9	13/3	15/	....	....	....	7/6	....	....	....	....	....	....	....
Cheese in boxes. Condensed milk.....	"	20/	25/	25/	25/	25/	25/	25/	25/	25/	....	....	30/	....	30/	....
Cheese in crocks in cases.....	"	25/	30/	30/	30/	25/	30/	30/	25/	25/	....	....	35/	....	35/	....
Butter, in cases and kegs.....	"	25/	30/	30/	30/	25/	30/	30/	25/	25/	....	....	35/	....	35/	....
Seeds, timothy and clover, in bags.....	"	10/	15/	12/6	15/	25/	15/	15/	25/	12/6	....	20c.	12/6	....	12/6	....
Seeds, blue and other grass, in bags.....	"	....	....	....	....	....	....	....	....	....	....	....	....	....	....	....
Leather, black and other, in heavy bales and bundles	"	15/	21/	20/	20/	25/	....	....	25/	15/	....	30/	30/	....	30/	....
Leather, rough sole, and split, in rolls and bales	"	20/	31/6	25/	25/	25/	....	....	25/	20/	....	35/	35/	....	35/	....
Pot and pearl ash, No 1 asbestos and mica.....	"	7/6	10/	10/	12/6	12/6	....	....	16/6	7/6	....	12/6	12/6	....	12/6	....
Maple and elm blocks and squares.....	"	8/	12/6	11/3	12/6	17/6	....	....	17/6	8/	....	12/6	13/9	....	13/9	....
Heavy lumber—oak, elm, birch and maple.....	"	8c.	16c.	14c.	12/6	17/6	....	....	17/6	8/	....	15c.	13/9	....	13/9	....
Weight (coarse)	"	7/6	12/6	10/	12/6	12/6	12/6	12/6	12/6	7/6	....	12/6	12/6	....	12/6	....
Radiators and similar castings.....	"	7/6	12/6	12/6	12/6	17/6	....	....	17/6	7/6	....	....	12/6	....	12/6	....
Seed, peas and beans, in shipper's bags.....	"	6/3	10/	10/	20/	12/6	10/	12/6	13/6	....	....	....	15/	....	15/	....
Measurement (coarse).....	40 cb. ft.	8/9	15/9	....	12/6	12/6	15/9	15/9	12/6	8/9	....	12/6	12/6	....	12/6	....
Measurement (fine)	"	20/	21/	....	20/	20/	21/	20/	20/	20/	....	20/	20/	....	20/	....
Woodenware, etc.....	"	8/9	10/6	....	112/6	12/6	12/6	12/6	12/6	8/9	....	12/6	12/6	....	12/6	....
Furniture, etc.....	"	10/	13/1½	....	122/6	12/6	....	....	12/6	8/9	....	....	....	....	....	....
Implements etc.....	"	10/	10/6	....	2/6	12/6	....	....	12/6	10/	....	12/6	....	....	....	....
Eggs, in cases or barrels.....	"	....	....	....	....	....	....	....	15/	....	....	....	....	....	....	....
Apples, flour	Barrel	....	3/	....	....	3/	....	....	3/	2/6	....	....	....	....	....	....
Apples and other green fruit, in boxes.....	40 cb. ft.	15/	15/9	15/9	17/6	20/	....	....	20/	12/6	....	....	17/6	....	17/6	....
Smalls, of less than ¼ ton wt. or msmt	each	10/	1/	10/	1/	10/	....	....	10/	10/	....	10/	10/	....	10/	....
Grain, in shipper's bags	Quart'r	....	....	....	....	3/	....	....	3/	....	....	....	....	....	....	....

When ocean charges are collectable at port of destination, rates exchanged on basis of \$4 80 to £1 stg. When ocean charges are prepaid, rates exchanged on basis of \$4 86 to £1 stg.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

railways and deliver them to meat packing companies, are unable to handle the usual number of cars owing to the strike. The freight returns of the Canadian roads will thus be materially affected. The big Chicago packing houses have their own cars for meat. This embargo compels the G. T. R. and C. P. R. to hold all their cars for meat on a siding until called for. The C. P. R. handle about three hundred of

these cars, while the G. T. R. have even more. It would appear from this action that there is little possibility of an immediate settlement of the strike.

Ocean tonnage is quiet now, and the chief charters are the sugar ships which were mentioned last week. The steamer Yanariva has been chartered by MacLean Kennedy Co. to load deals and general cargo for the United Kingdom. She just unloaded a 4-000 ton cargo of

ocean freights, and the grain men are getting more pleasant every day. The test of the new Webber elevator in Montreal was interesting. It was simply a contractor's test, and the quantity of grain available for it was only 20,000 bushels. Mr. Webber said things worked well. It requires several days to test, and the results will be noted elsewhere in this issue.

we
JUN
of C

depar

Quot
etc., ar
agents,
accura

Cook's
Size 1,
" 10,
" 12,
" 12,
" 3,
Pound
12-oz. t
5-lb.

Dian
1-lb. th
1-lb. th
1-lb. th

Cases
4 doz..
3 doz..
3 doz..
1 doz..
2 doz..
3 doz..
2 doz..
3 doz..
1 doz..
1 doz..
1 doz..

MA
111
111



FOR HOT WEATHER

Sovereign Lime Juice cools the blood—counteracts the feverishness caused by excessive heat, and actually lowers the temperature of the body.

Sovereign Lime Juice

is the drink of health. It's refreshing and delicious. Costs only one-third of a cent a glass.

Get the genuine—SOVEREIGN—at your grocer's

SIMSON BROS. CO. LTD.
HALIFAX, N.S.

One of the series of ads. running in many Canadian papers by which we are letting the consumer know the strong points of our SOVEREIGN LIME JUICE. We help you make the sales easily. Stocked by jobbers in all parts of Canada.

SIMSON BROS. CO., Limited
Halifax, N. S.

“FACTS”

THE BEST GROCERS

POPULARIZE THEIR STORES

AND

PLEASE THEIR CUSTOMERS

BY SELLING

Golden Eagle Coffee.

WE WILLINGLY SUBJECT THIS COFFEE TO THE CRITICISM OF THE BEST JUDGES.

POST CARD WILL BRING SAMPLE PACKAGE FREIGHT PREPAID.

AMERICAN COFFEE & SPICE CO., TORONTO.

Quotations for Proprietary Articles.

Quotations on staple articles prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

July 21, 1904.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$4 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	0 80
" 12, in 6 ".....	0 70
" 3, in 4 ".....	0 45
Pound tins, 3 doz. in case.....	3 00
12-oz. tins, ".....	2 40
5-lb. ".....	14 00

W. H. GILLARD & CO.

Diamond—

1-lb. tins, 2 doz. in case.....	\$2 00
1-lb. tins, 3 ".....	1 25
1-lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.....	10c.	\$0 85
3 doz.....	4-oz.	1 20
3 doz.....	6-oz.	1 75
1 doz.....	12-oz.	3 50
2 doz.....	12-oz.	3 45
3 doz.....	12-oz.	3 40
2 doz.....	16-oz.	4 45
3 doz.....	16-oz.	4 35
1 doz.....	2-lb.	10 40
1 doz.....	5-lb.	19 50

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.....	5c.	\$0 40
4 ".....	4-oz.	0 60
4 ".....	6 ".....	0 75
4 ".....	8 ".....	0 95
4 ".....	12 ".....	1 40
2 ".....	12 ".....	1 45
4 ".....	16 ".....	1 55
2 ".....	16 ".....	1 70
1 ".....	2-lb.	4 10
1 ".....	5 ".....	7 30
2 ".....	6 oz.	Per case
1 ".....	12 ".....	\$4 55
1 ".....	16 ".....	

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case.....	\$0 40
" 4 ".....	0 75
" 3 ".....	1 25
" 2 ".....	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1 lb., 5 doz.	60
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1-lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pks. in a case.	78

Freight paid, 5 p.c. 30 days.

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime.....	\$ 1 00
1 lb.	1 60
6 oz.	2 25
1 lb.	2 90
12 oz.	4 50
1 lb.	5 75
3 lb.	15 50
5 lb.	25 50

Cleveland's—

Sizes.	Per Doz.
Dime.....	\$ 1 00
1 lb.	1 50
6 oz.	2 20
1 lb.	2 80
12 oz.	4 50
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

“VIENNA” BAKING POWDER.

1-lb. tins, 4 doz in box.....	\$2 25
1-lb. tins, 4 doz in box.....	1 25
1-lb. tins, 4 doz in box.....	75

BEE BAKING POWDER.

1-lb. tins, cases 4 doz, per doz.....	\$2 25
---------------------------------------	--------

HOME BAKING POWDER, CO., MONTREAL.

Sizes.	Per doz.
2 doz. case 1 lb.....	\$2 40
1 " 1 lb.....	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER

Cases of 48-5c. tins.....	\$0 45
" 48-10c. tins.....	0 75
" 24-25c. tins.....	2 25
" 48-25c. tins.....	2 25

Blue.

Keen's Oxford, per lb.....	\$0 17
In 10-box lots or case.....	0 16
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16
Gillett's Mammoth, 1/2 gross box.....	2 00
Nixey's "Cervus," in squares, per lb. 0 16	
in bags, per gross.....	1 25
in pepper boxes, according to size.....	0 02 0 10

J. M. DOUGLAS & CO.—Laundry Blues.



Blueol

"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each.....	per lb. 16 1/2
"Sapphire"—14-lb. boxes, 1-lb. pkgs. per lb.....	12 1/2
"Union"—14-lb. boxes, assorted, 1 & 1-lb. pkgs. per lb. 10	

Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz.; or 1/2 gross, 4 oz.	



JAMES' DOME BLACK LEAD.

6a size.....	\$2 40
2a size.....	2 50

Borax.

"Bee" brand, 5 oz., cases, 40 pkgs.....	1 40
" 10 oz., cases, 48 ".....	3 25
" 16 oz., cases, 48 ".....	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages.....	\$0 40
5-doz. 10c.	0 85

Brooms.

UNITED FACTORIES, LIMITED.

Boeckh's Bamboo Handles, A, 4 strings.....	\$4 70
" " " B, 4 ".....	4 40
" " " C, 3 strings.....	4 10
" " " D, 3 ".....	3 85
" " " F, 3 ".....	3 55
" " " G, 3 ".....	3 30
" " " I, 3 ".....	3 85

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" 7-lb. cotton bags, per bag.....	0 18 1/2
Quaker Oats, 2-lb. pkgs., per case.....	3 00
Tilson's Oats, 2-lb. pkgs., per case.....	00

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoa—

Hygienic, 1-lb. tins.....	per doz. \$6 75
" 1-lb. tins.....	3 50
" 1-lb. tins.....	2 00
" fancy tins.....	0 85
5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.....	2 40
Cocoa Essence, sweet, 1-lb. tins, per doz.....	2 25



A CLASSIC,

so to speak, among Jams.

—such is : : :

SOUTHWELL'S

One never errs in dealing
in Southwell's goods. . .

A good season is NOW.

Price list for the asking.

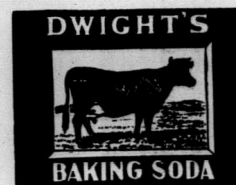
FRANK MAGOR & CO.,

CANADIAN
AGENTS.

403 St. Paul St., MONTREAL.



One way to run a store is to make it as safe for stupid people to shop there as for those who know all about what they're getting. You can always be sure of satisfaction if you sell



and somehow people who're slow to learn are equally slow to take their trade elsewhere.

JOHN DWIGHT & CO.
Manufacturers TORONTO

Chocolate—	per lb
Queen's Dessert, 1/2's and 1/4's	\$0 40
" " 1/2's	0 42
Mexican Vanilla, 1/2's and 1/4's	0 35
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " 8's	0 28

Icings for cake—	Per doz.
Chocolate, pink, lemon color, lbs.	\$1.75
Orange, white and almond, 1/2-lb.	1.90
Confections	Per doz.
Cream bars, large boxes	\$2.25
" " small	1.35
Chocolate ginger, lbs.	3.75
" " 1/2-lb. boxes	2.25
" " wafers, 1/2-lb. boxes	2.25
" " 1/4-lb. boxes	1.30

Chocolate—	per lb.
Caracas, 1/2's, 6-lb. boxes	\$0 42
Vanilla, 1/2's	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24

Cocoa—	Per doz.
Concentrated, 1/2's, 1 doz. in box	2 40
" " 1/2's	4 50
" " 1-lb.	8 25
Homoeopathic, 1/2's, 14-lb. boxes	4 50
" " 1/2's, 12-lb. boxes	4 50
Epps's Cocoa, case of 14 lb., per lb.	0 35
Smaller quantities	0 37 1/2

BENSODOR'S COCOA	
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.	
1-lb. tins, 4 doz. to case	per doz., \$ 90
" " 2 " " " "	2 40
" " 1 " " " "	4 75
" " 1 " " " "	9 00

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.



Mott's Broma	Per lb.	\$0 30
--------------	---------	--------

Mott's Prepared Cocoa, 1/2's and 1/4-boxes	Per lb.	0 28
Mott's Breakfast Cocoa, 1/2's in boxes	0 40	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's Navy Chocolate, 1/2's in boxes	0 27	
Mott's Cocoa Nibbs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	1 00	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 20	
Mott's Sweet Chocolate Liquors	0 32	

WALTER BAKER & CO., LIMITED.

Premium No. 1 Chocolate, 12-lb. boxes	Per lb.	\$0 33
Vanilla chocolate, 6-lb. boxes	0 47	
German sweet, 6-lb. boxes	0 27	
Breakfast cocoa, 1/2, 1 and 5-lb tins	0 43	
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 35	
Caracas sweet chocolate, 6-lb. boxes	0 37	
Caracas tablets, 100 bundles, tied 5's,	3 00	
per box		
Soluble chocolate (hot or cold soda)	0 42	
1-lb. cans		
Vanilla chocolate wafers, 48 to box,	1 56	
per box		

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins	44

Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1-lb. tins	32c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	34c.

Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	35c.

Medallion sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	44c.

Milk chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.

Vanilla sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	32c.

Tid-Bit chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	30c.

Diamond sweet chocolate—	
6-lb. boxes, 12 bxs. in case, 1-lb. pkgs.	23c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	23c.

Condensed Milk.

Anchor brand, cases 4 doz., per case	\$5 00
evap. cream, cp. 4d.	4 65



Borden's Condensed Milk Co.

Eagle brand	\$1 50
Gold Seal brand	1 30
Peerless brand evaporated cream	1 20



"Reindeer" Brand
Case (4 doz) \$5.60

Coffee.

"Bee" brand, 1 lb. tins, cases, 30 tins	9 00
2 lb. tins, cases, 15 tins	8 70
THE EBY, BLAIN CO., LIMITED.	
In bulk—	Per lb.
Club House	0 32
Royal Java	0 31

Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 28
Ambrosia	0 25
Fancy Bourbon	0 20
High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 12

JAMES TURNER & CO. Per lb.

Mecca	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

E. D. MARCEAU, Montreal. Per lb.

"Old Crow" Java	\$0 25
Mocha	0 25
"Condor" Java	0 30
Mocha	0 30

15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
" " II, 40-lb. boxes	43c.
" " III, 80-lb. boxes	37c.
" " IV, 80-lb. boxes	35c.

S. H. & A. S. EWING'S. Per lb.

Mocha and Java coffee, in 1-lb. tins, 30-lb. cases	32
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases	29

Cheese.

Imperial—Large size jars	per doz. \$3 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size	2 40
Small size	1 40

Your best sellers in the Starch line
are always

Edwardsburg "Silver Gloss"

for the laundry

Benson's Prepared Corn

for the kitchen

Not to have these 2 lines is to leave your stock incomplete—

**Every
Jobber
Sells
Them**

MANUFACTURED BY

EDWARDSBURG STARCH CO'Y, Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un-bered.	Covers and num-bered.	Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4c.	
100 to 500 books	3c.	4c.	
100 to 1,000 books	3c.	3c.	

Allison's Coupon Pass Book.

\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
50 00 "	12 "

Cane's Clothes Pins.

UNITED FACTORIES, LIMITED.	
Clothes pins (full count), 5 gross in case, per case	\$0 82
doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	0 95



The Davidson & Hay, Limited, Toronto.

Cleaner.

Per doz.	
4-oz. cans	\$ 0.90
6-oz. "	1.35
10-oz. "	1.85
Quart "	3.75
Gallon "	10.00

Wholesale Agents.

Food.

Go'atine.	Per doz.
Knorr's Gelatines	Per gross \$16 75
Robinson's patent barley	1-lb. tins \$1 25
" "	1-lb. tins 2 25
" "	groats 1 25
" "	1-lb. tins 2 25
" "	Per doz.
" "	5 doz., at \$ 1 40
" "	1 doz. 1 45

Jams and Jellies.

SOUTHWELL'S GOODS.	Per doz.
Frank Magor & Co., Agents.	
Orange marmalade	\$1 50
Clear jelly marmalade	1 30
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 85
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—	
1-lb. glass jars, 2 doz. in case, per doz.	\$0 95
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 06 1/2
5 and 7-lb. tin pails, 8 and 9 pails to crate	0 06
7, 14 and 30-lb. wood pails,	0 06
Pure Fruit Jellies—	
1-lb. glass jars, 2 doz. in case, per doz.	0 85
7, 14 and 30-lb. wood pails, per lb.	0 06
Home Made Jams—	
1-lb. glass jars (16-oz. gem.) 1 doz. in case	1 50
5 and 7-lb. tin pails	0 09
7, 14 and 30-lb. wood pails	0 09

BRAND & CO.

Brand's calf's foot	\$3 50
Real turtle jelly	7 75

Licorice.

NATIONAL LICORICE CO.	
5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
"Ringed" 5-lb. boxes	per lb. 0 40
"Acme" pellets, 5-lb. cans	per can 2 00
(fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
"Acme" 20 5-lb. cans	1 50
"Purity" licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	.....

Lye (Concentrated).

GILLET'S PERFUMED.	Per case.
1 case of 4 doz.	\$ 3 70
3 cases	3 60
5 cases or more	3 50

Matches.

UNITED FACTORIES, LIMITED.	Per case.
Surelight (Parlor)	\$3 50
Flashlight (Parlor)	5 75
Kodak (Sulphur)	3 80

WALKERVILLE MATCH CO.

Parlor—	1 case, 5 cases.
Imperial	\$5 75 \$5 50
Best	3 50 3 25
Crown	1 70 1 60
Maple Leaf	1 90 1 80
Knights	4 75 4 50
Sulphur—	
Club	3 90 3 70

Mince Meat.

Wethey's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.	
D.S.F., 1-lb. tins	per doz. \$1 40
" " 1-lb. tins	2 50
" " 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" " 1-lb. jar	0 35
F. D., 1-lb. tins	per doz. 0 35
" " 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$ 0
1-lb. tins	0 35
1-lb. tins	0 32 1/2
4-lb. jars	per jar 1 20
1-lb. jars	0 35
Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 0 25
1-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25



Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40
(Freight paid.)	
Cases, 20 25c. packages	4.00
5 case lots	4.00
(Freight paid.)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.	
"Anchor" brand 1-lb. glass	\$1 50
quart gem jars	3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$0 95
Home-made, in 1-lb. glass jars	1 50
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06

Pickles.

STEPHENS.

A. P. Tippet & Co., Agents.	
Cement stoppers (pints)	per doz. \$ 2 30
Corked	1 90

Soda.

COW BRAND.

DWIGHT'S BAKING SODA.	
Case of 1-lb. containing 60 pkgs.	per box, \$3 00.
Case of 1/2-lb. (containing 120 pkgs.)	per box, \$3 00.
Case of 1-lb. and 1/2-lb. (containing 50 pkgs.)	per box, \$3 00.
Case of 5c. pkgs. (containing 96 pkgs.)	per box, \$3 00.

Per case.	
No. 1, cases, 60 1-lb. packages	\$ 2 75
No. 2, " 120 1/2-lb. "	2 75
No. 3, " { 30 1-lb. " } { 60 1/2-lb. " }	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND.	
"Bee" brand, 8 oz., cases, 120 pkgs.	Per case
" " 10 oz., cases, 96 pkgs.	32 75
" " 16 oz., cases, 60 pkgs.	32 75

Soap and Soap Powders.

A. P. TIPPET & CO., Agents.	
Maypole soap, colors	per gross \$10 30
" " black	15 30
Oriole soap	10 30
Gloriola soap	15 00
Straw hat polish	18 30

RABBITT'S.

RABBITT'S.	
Babbitt's "1776" 100 6-oz. pkgs.	\$3.50 per box.
5 boxes, freight paid and a half box free.	
Babbitt's "Best" soap, 100 bars, \$4 10 per box.	
Potash or Lye, bxs.	

each 2 doz., \$2 per box. WM. H. DUNN, AGENT.

Two Lines That Lead.

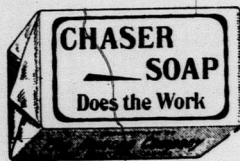
A Vinegar with Advantages.

You want a brand absolutely pure. One which will keep a long time without deteriorating. One known for its delicate aroma and its excellent flavour. **Hill, Evans & Co.** (Worcester, Eng), produce the one. A Malt Vinegar which is unapproached by any other for these essential properties. A Vinegar you may always rely upon.

Quinine Wine with a Reputation.

Robert Waters' Quinine Wine enjoys a 50-year reputation as the finest tonic known.

Export Agents—**ROBT. CROOKS & CO., Botolph House, Eastcheap London, England.**



CHASER SOAP.
 1 case \$2 40
 5 cases 2 30
 10 cases 2 20
 20 cases 2 10
 5 per cent. 10 days or 60 days acceptance.

Starch.

EDWARDSBURG STARCH CO., LIMITED.
Laundry Starches— per lb.
 No. 1 White or blue, 4-lb. carton. \$ 0 06
 No. 1 " " 3-lb. " 0 06
 Canada laundry 0 05
 Silver gloss, 6-lb. draw-lid boxes. 0 07
 Silver gloss, 6-lb. tin canisters. 0 07
 Edward's silver gloss, 1-lb. pkg. 0 07
 Kags silver gloss, large crystal. 0 06
 Benson's satin, 1-lb. cartons 0 07
 No. 1 white, bbls. and kegs 0 05
 Canada White Gloss, 1-lb. pkgs. 0 05
 Benson's enamel. per box 1 25 to 2 50

Culinary Starch—
 Benson & Co.'s Prepared Corn. 0 07
 Canada Pure Corn 0 05
Rice Starch—
 Edwardsburg No. 1 white, 1-lb. car. 0 10
 Edwardsburg No. 1 white or blue, 4-lb. lumps. 0 08
BEE STARCH CO., MONTREAL.
 "Bee" brand, cases, 64 packages. 5 00

BRANTFORD STARCH WORKS, LIMITED
 Ontario and Quebec.

Laundry Starches—
 Canada Laundry, boxes of 40-lb. \$0 06
 Acme Gloss Starch—
 1-lb. cartons, boxes of 40 lb. 0 06
 Finest Quality White Laundry—
 3-lb. Canisters, cases of 48 lb. 0 06
 Barrels, 200 lb. 0 05
 Kegs, 100 lb. 0 05
Lily White Gloss—
 1-lb. fancy cartons, cases 30 lb. 0 07
 6-lb. toy trunks, 8 in case. 0 07
 6-lb. enameled tin canisters, 8 in case. 0 07
 Kegs, ex. crystals, 100 lb. 0 06

Brantford Gloss—
 1-lb. fancy boxes, cases 36 lb. \$0 07
Canadian Electric Starch—
 Boxes of 40 fancy pkgs., per case 2 50
Celluloid Starch—
 Boxes of 45 cartons, per case. 3 50

Culinary Starches—
 Challenge Prepared Corn—
 1-lb. packages, boxes 40 lb. 0 05
 No. 1 Brantford Prepared Corn—
 1-lb. packages, boxes 40 lb. 0 07
 Crystal Maise Corn Starch—
 1-lb. packages, boxes 40 lb. 0 07

ST. LAWRENCE STARCH CO., LIMITED.
 Ontario and Quebec.

Culinary Starches—
 St. Lawrence corn starch, 40 lb. 0 07
 Durham corn starch, 40 lb. 0 06

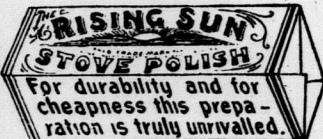
Laundry Starches—
 No. 1 White, 4-lb. cartons, 48 lb. 0 06
 " 3-lb. cartons, 36 lb. 0 06
 " 300-lb. bbl. 0 05
 " 100-lb. kegs. 0 06
 Canada Laundry, 40 to 46 lb. 0 05
 Ivory Gloss, 8-6 family pkgs., 48 lb 0 07
 " 1-lb. fancy, 30 lb. 0 07
 " large lumps, 100-lb kegs 0 06
 Patent starch, 1-lb. fancy, 28 lb. 0 07
 Akron Gloss, 1-lb. packages, 40-lb. 0 06



OCEAN MILLS.
 Chinese starch, per case of 4 doz., \$4, less 5 per cent.

San Toy Starch—
 10c. pkgs. cases 5 doz., per doz. 1 00
 less 5 per cent.

Stove Polish.



Per gross.
 Rising Sun, 6-oz. cakes, 1-gross boxes \$5 50
 Rising Sun, 3-oz. cakes, gross boxes 4 50
 Sun Paste, 10c. size, 1-gross boxes. 10 00
 Sun Paste, 5c. size, 1-gross boxes. 5 00



DUNN, AGENT.



pr. dz.
 Enameline No. 4, bxs. ea. 3 dz. 0 38
 Enameline No. 6, bxs. ea. 3 dz. 0 65
 Enameline liquid, bxs. ea. 3 doz. 0 75
 Blackstone, 5-lb. cans, per lb. 0 10

Syrup.

"CROWN" BRAND PERFECTION SYRUP.
 Per case.
 Enamelled tins, 2 doz. in case \$3 40
 Plain tins, with label—
 2 lb. tins, 2 doz. in case 1 90
 5 " 1 " " 2 35
 10 " " " 2 25
 20 " " " 2 10
 (10 and 20 lb. tins have wire handles.)
"BEAVER" BRAND. Per case.
 1 gal. tins, square, 6 in case \$4 40
 1/2 gal. tins, round, 12 in case 4 50
 1/4 gal. tins, round, 24 in case. 4 60

SMALL'S BRAND—Standard. Per case.
 1 gal. tins, square, 6 in case \$4 70
 1/2 gal. tins, round, 12 in case 4 90
 1/4 gal. tins, round, 24 in case 5 30



Teas.

SALADA CEYLON.
Wholesale. Retail.
 Brown Label, 1's. \$0 20 \$0 25
 " " " 0 21 0 26
 Green Label, 1's and 1/2's 0 22 0 30
 Blue Label, 1's, 1/2's and 1/4's 0 20 0 40
 Red Label, 1's and 1/2's. 0 26 0 50
 Gold Label, 1's. 0 44 0 80



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c. \$0 19
 " " 1/2-lb. " 0 20
 Blue Label, retail at 30c. 0 22
 Green Label. " 40c. 0 28
 Red Label, " 50c. 0 35
 Orange Label, " 60c. 0 42
 Gold Label, " 80c. 0 65



Cases, each 60 1-lb. \$0 35
 " " 60 1/2-lb. " 0 36
 " " 30 1-lb. " 0 35
 " " 120 1-lb. " 0 36



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's. \$0 18 \$0 25
 Blue Label, 1/2's. 0 19 0 25
 Orange Label, 1's and 1/2's 0 21 0 30
 Brown Label, 1's and 1/2's 0 28 0 40
 Brown Label, 1/2's 0 30 0 40
 Green Label, 1's and 1/2's 0 35 0 50
 Red Label, 1's. 0 40 0 60

"CROWN" BRAND.

Wholesale. Retail.
 Red Label, 1-lb. and 1/2's. \$0 35 \$0 50
 Blue Label, 1-lb. and 1/2's. 0 38 0 40
 Green Label, 1-lb. " 0 19 0 25
 Green Label, 1/2 " 0 20 0 25
 Japan. 1's 0 19 0 25

E. D. MARCEAU, Montreal.

Japan Teas—
 "Condor" I 40-lb. boxes. \$0 42
 " " II 40-lb. boxes. 0 40
 " " III 80-lb. boxes. 0 35
EMD AAA Japan, 40 lb "at. 0 32
 " AA " 40 " 0 30
 Blue Jay, basket fired Japan, 70 lbs., 0 30
 "Condor" IV 80-lb. " 0 32
 " V 80-lb. " 0 28
 " XXXX 80-lb. boxes. 0 24
 " XXX 80-lb. " 0 25
 " XXX 80-lb. " 0 21
 " XXX 80-lb. " 0 22
 " XX 80-lb. " 0 19
 " XX 80-lb. " 0 30
 " LX 60-lb. per case, lead packets (25 1's and 70 1/2's) 28

Black Teas—"Nectar" in lead packets
 Green Label, 1's and 1/2's. retails 0 26 at 0 20
 Chocolate Label. " 0 35 at 0 25
 Blue Label. " 0 50 at 0 36
 Maroon Label. " 0 60 at 0 45
 Fancy tins—Chocolate, 1-lb. 0 32
 " Blue, 1-lb. 0 42
 " Maroon, 1-lb. 0 50
 " Maroon, 1-lb. 1 50

"Condor" Ceylon black teas in lead packets
 Green Label, 1's, 1/2's and 1/4's. 0 25 at 0 20
 Grey Label, 1's, 1/2's and 1/4's. 0 30 at 0 23
 60-lb. cases. retail 0 30 at 0 20
 Yellow Label, 1's and 1/2's. 60-lb. cases. retail 0 35 at 0 26
 Blue Label, 1's, 1/2's and 1/4's. 60-lb. cases. retail 0 40 at 0 30
 Red Label, 1's, 1/2's and 1/4's. 60-lb. cases. retail 0 50 at 0 34
 White Label, 1's, 1/2's and 1/4's. 60-lb. cases. retail 0 60 at 0 40

Black Teas—"Old Crow" blend—

Bronzed tins of 10, 25, 50 and 80-lb.
 No. 1 per lb. 0 35
 No. 2 " 0 30
 No. 3 " 0 25
 No. 4 " 0 20
 No. 5 " 0 17

LIPTON'S TEA (in packages).

1 lbs. & Sold
 Color of 1/2 lbs. & 1/4 lbs. for
 Label. per per
 lb. lb. lb.
 Ceylon-India, Ex. ohst A Yellow 45 47 70
 " " B Red 40 42 60
 " No. 1 O Pink 35 37 50
 " 3 O Orange 28 40
 " 3 O L. Blue 22 30
 " 4 O L. Green 20

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.
Smoking— Empire, 3/4's, 5's, and 10's... \$0 39
 " Amber, 8's, and 3's 0 40
Chewing— Stag, bars, 10 for 0 43
 " Bobs, 5's, and 1's 0 44
 " 10's oz. bars, 6's 0 44
 " Currency, 12 oz. bars, 12's 0 47
 " 6's, and 12's 0 47
 " Old Fox, narrow, 12's 0 47
 " Snowshoe, 14 1/2 oz. bars, sp'd'd 6's 0 51
 " Pay Roll, 7's and 6's 0 52
 " Fair Play, 8's and 15's 0 53

Vinegars.

E. D. MARCEAU, Montreal. Per gal.
 EMD, pure distilled, highest quality.. \$0 30
 Condor, pure distilled. 0 25
 Old Crow 0 30
 Special prices to buyers of large quantities

GRIMBLE'S MALT.

Bulk, 1/2-casks, 25 gals. \$5 45 \$10 95
 casks, 60 " 10 25 \$20 40
 Bottles, cases, 3 doz. 3 25 4 40

Washing Powder.

FAIRBANK'S GOLD DUST.
 Five cases assorted—
 24 25c. packages. \$4 65
 100 10c. " 7 50
 100 5c. " 3 90
 1 case 50 5c. packages free with 5-case lots.
 Freight prepaid.

Cane's Woodenware.

UNITED FACTORIES, LIMITED. Per doz
 Washboards, Victor. \$1 25
 " Crown. 1 45
 " Improved Globe. 1 60
 " Standard Globe. 1 70
 " Original Solid Globe. 2 00
 " Superior Eld. Bk. Globe. 2 15
 " Jubilee. 2 10
 " Pony. 0 95
 Diamond King (glass). 3 10
 Tubs, No. 0. 11 55
 " " 1. 9 35
 " " 2. 8 25
 " " 3. 7 15
 Pails, No. 1, 2 hoops. 1 95
 " No. 3. 2 00

Yeast.

Royal yeast, 3 doz. 5c. pkgs. in case. \$1 05
 Gillet's cream yeast, 3 doz. 1 05
 Jersey cream yeast cake, 3 doz. 5c. 1 00
 Victoria " " 3 doz. 5c. 1 00
 " " 1 doz. 10c. 1 00

GO

J

T