

PUBLISHED EVERY FRIDAY

THE

CIRCULATES IN EVERY PROVINCE

CANADIAN GROCER

AND GENERAL STOREKEEPER

COLMAN'S MUSTARD

BEST ON EARTH

CARR & CO.'S BISCUITS



Do you want a fancy line of Biscuits, something different from the **Man across the way?**

We will bring you out an assorted case. State your requirements and we will give prices and terms.

FRANK MAGOR & CO.,

Canadian Agents.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

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Street

THE CANADIAN GROCER

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STYLES

No. 9



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**THE AUER
GASOLINE
LAMP**

No. 9,
200 Candle Power

Suitable for
**STORE,
RESIDENCE
OR CHURCH.**

The only Lamp on the Canadian market which is guaranteed not to clog, flicker or smell.

YOUR MONEY BACK IF NOT ENTIRELY SATISFIED.

For Catalogues and Prices on Lamps, Mantles and Sundries, write

AUER LIGHT CO.

1682 Notre Dame St., MONTREAL.

E. SIMPSON & CO., Moose Jaw, Agents for the Territories.



CATER TO THE TASTES OF YOUR LADY BUYERS

If you are trying to cater to the tastes of your lady buyers, so as to create a good impression for your store, suggest their buying

Millar's Paragon Cheese.

It has a rich, natural, delicate flavor which insures it being asked for time and time again.

Manufactured by

**The T. D. Millar Paragon Cheese Co.,
INGERSOLL, ONT.**

AGENTS—W. H. Dunn & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph Carman, Winnipeg. Martin & Robertson, Vancouver and Victoria, B.C.

Meat & Food Chopper



No. 5, - \$2.00

Rapid Grinding & Pulverizing Mills



No. 2½, - \$4.50

Fruit, Wine & Jelly Press



No. 34, - \$3.00

**"ENTERPRISE"
PATENTED
HARDWARE SPECIALTIES**

Comprising

Meat and Food Choppers, 35 sizes and styles for hand and power; Rapid Grinding and Pulverizing Mills, 32 sizes and styles for hand and power; Fruit, Wine and Jelly Presses; Meat Juice Extractors; Cherry Stoners; Raisin Seeders, for hand and power; Ice Shredders; Vegetable Slicers; Mrs. Potts' Cold Handle Irons; Sausage Stuffers and Lard Presses, etc., etc.

ARE THE BEST

Write for Descriptive Catalogue

Sold by the Leading Jobbers of the Dominion

The Enterprise Mg. Co. of Pa.
Philadelphia, Pa., U. S. A.

Raisin Seeder



No. 36, - .85

Meat Juice Extractor



No. 21, - \$2.50

Meat & Food Chopper



No. 12, - \$2.50



A Merry Chase!

Remember the old saying, "A stern chase is a long one." Your competitors who are building up their business on quality will lead you "a merry chase" and they will surely keep ahead unless you follow suit. Trim your business sails and catch the trade wind that blows so steadily. Lead *them* "a merry chase" from now on. Lead it in the only safe way—on the trade wind of *Quality*.

Codou's Macaroni.

White and tender—not dark colored and tough. Made from the only suitable wheat—wheat that comes from Russia.

The highest quality there is and made on honor. Lead your competitors "a merry chase" with Codou's Macaroni.

"Thistle" Finnan Haddies.

The new pack is in! Real Finnan Haddies, packed in all their original freshness, thus saving the rich, delicate flavor of the freshly caught fish.

Clean, absolutely so. Cured and packed right at the water side. Catch the "trade wind" with the "Thistle Brand."

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale, Montreal.

23 Scott St., Toronto.

The surest way to hit a woman's purse is to aim deliberately. Many grocers have this ability, and the success of their business bears testimony to this fact. When a woman comes to your store and asks for flavoring extract, she naturally wants a bottle of the highest quality, for upon *its* excellence depends the excellence of *her* cooking. If it's

JONAS' FLAVORING EXTRACT

you sell her, you are aiming deliberately enough to win her trade, for a woman will never fail to appreciate it. Jonas' Extracts please the most particular--because they have *real* purity, richness and strength. They yield satisfaction in its fullness. All the goodness that can be crowded into a bottle of extract is put into Jonas'.

AT
25c.

The man who buys
a bottle of

Jonas' *Military Dressing*

at 25c. gets full value for his money. A good many of those twenty-five-cent pieces would find a way to your till if they could get it at your store. The military men of Canada consider it has no equal for polishing boots, shoes or rubbers. Try it yourself and prove its many merits.

PICNICS
and
OLIVES.

Think of the many picnic parties that will take place this summer. The picnic table would not seem complete without a bottle of olives. Suggest your friends taking along a bottle or two of

Queen Olives.

They will prove "winners" every time and be asked for again. Write for quotations on small or large quantities to HENRI JONAS & Co.

HENRI JONAS & CO.
Montreal.



The Smoker.

Whether your customers are sipping their beer or riding on the electric cars or taking their summer outing, they will now have more time than ever before to pass careful judgment on the quality of

Payne's Cigars.

You can rest assured that their verdict will be most satisfactory—my steadily increasing sales prove it. The "Pharaoh" for a 10-cent line, the "Pebble" for a 5-cent line, with an assortment of the other brands I make, are unequalled for a grocer's general stock. Let me send you a "trial order" of a thousand or more.

J. Bruce Payne, Mfr.,
Granby, Que.

LIME FRUIT JUICE AND OTHER SUMMER LINES.

All "Sterling" Brand.

What your trade in goods of this kind will be will depend a good deal on the brand. If you offer customers "Sterling" brand Lime Fruit Juice, Lime Juice Cordial, or Raspberry Vinegar, you will be giving them the best goods in the market to-day—goods that will please your most exacting customers and bring back their trade to you.

- Done up in Imperial quarts,
- Reputed quarts, Imperial pints
- Reputed pints, and reputed half-pints.

These goods are done up in a manner that makes them very attractive for window and counter display.

T. A. LYTTLE & CO.,

124-128 Richmond St. W.,

—Ask your
—Wholesaler
—for Quotations.

— TORONTO.

FOOD FADS

The claims that these preparations are "the most natural food for mankind"—"the great nerve and muscle builder," are exaggerations, but we are so used to over-statements of facts in advertisements that probably no one is deceived by them.

This food claims to be "composed entirely of pure gluten, and is one of the healthiest foods known." This claim is false and should be criminal.

The above extracts are from a recent bulletin of the Maine Agricultural Experiment Station, of investigation of some of the food fads now on the market.

About Molina Rolled Wheat, we make a plain, simple statement. It is made from Wheat which has been thoroughly cleaned and scoured—it is dried by intense heat and makes a wholesome breakfast dish. Its reputation doesn't rest upon false claims. It is sold in barrels of 100 lbs. and in kegs of 50 lbs. It's a good thing for the grocer and still better for his customer.

THE TILLSON CO., Limited,

Tilsonburg, Ont.

Ceylon
and
Indian
Teas—
Black
or
Green.

The Black Teas were introduced into Canada only a few years ago. Reflect how they have gained in popularity yearly and consider the present consumption.

The Green Teas are still quite a novelty, but have already made their mark and merit all success. They are made expressly to meet the tastes of those who do not drink Black Tea.

In addition to their unquestioned merits, remember how they are advertised—See the daily papers.

Ceylon Greens are for sale in Montreal by—

Messrs. Carter, Galbraith & Co.

“ L. Chaput, Fils & Cie.

“ Laporte, Martin & Cie.

“ E. D. Marceau.

“ “Ozo” Tea Co.

ROYAL

DRY HOP

YEAST CAKES

LONDON, ENG. **E.W. GILLETT.** CHICAGO, ILL.
TORONTO ONT.

**WHAT YOU HAVE
HOLD.**

If you would hold the confidence of your customers, do not disappoint them in the quality of the starch you are selling.

IVORY GLOSS STARCH

never disappoints, because it has always been our aim to keep its quality up to the highest standard. That we have been successful is best evidenced by the increased demand for Ivory Gloss Starch. You can sell more of this starch than any other, because the best work can be accomplished with it.

One-pounds with attractive labels of British Generals.
Six pounds—handsome embossed tin with hinged cover.

MANUFACTURED BY
The
St. Lawrence Starch Co.,
Limited
PORT CREDIT, ONT.

**IMPERIAL BRAND
MAPLE SYRUP**



The Standard from Ocean to Ocean.
Guaranteed pure and to keep in any climate. Your money refunded if not satisfactory.

Imperial Syrup Co., Limited
88 Grey Nun St., MONTREAL.

ROSE & LAFLAMME, Selling Agents, MONTREAL.

Symington's



**“Edinburgh”
Coffee
Essence**

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be “just as good” as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

MAKE YOUR CUSTOMERS COOL AND CONTENTED

And at the same time make a nice profit for yourself, selling that celebrated Summer Drink

NEW YORK GINGER ALE

For years the standard of excellence in this line. It's sparkling, clear, refreshing and delightful. Many thousands of cases sold last season—this year prospects better than ever. Now is the time to prepare for hot weather and picnic trade. Nothing fills the demand like **NEW YORK GINGER ALE**.

2 dozen full quart bottles in a case, and in 5-case lots delivered as far North as Huntsville; north of that price a little more, but not much.

Make money while the sun shines hottest—buy **New York Ginger Ale**.

W. H. GILLARD & CO.,

Wholesale Grocers,

Hamilton



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.

Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
 " **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
 " **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**



A QUARTETTE:

ATTRACTIVE Package.
ATTRACTIVE Quality.
ATTRACTIVE Price.
ATTRACTIVE Profit.

PATERSON'S

Camp



Coffee



Batty & Co.

ESTABLISHED 1894

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This Journal is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.

PUBLISHED EVERY FRIDAY

THE

CIRCULATES IN EVERY PROVINCE

CANADIAN GROCER

AND GENERAL STOREKEEPER

VOL. XV.

MONTREAL AND TORONTO, JUNE 28, 1901

NO. 26

ENCOURAGE SUMMER VISITORS.

Fishermen from the United States spend \$5,000,000 a year in Canada—Merchants Get Nearly All of It.

THE following from E. T. D. Chambers, Quebec, written June 22, is a practical proof of the actual cash value of visitors to Canada. A great part of this money is spent among the merchants. There are hundreds of waters in every Province where the fishing can be developed under the direction of the local business men and to which every year an increasing number of wealthy men can be brought. They not only spend money on supplies for a couple of weeks' fishing, but many of them will buy land and erect houses. A number who have come to Canada this way have become permanent summer residents. Summer residents are good customers for the average merchant.

Even if they are not the familiar millionaires they spend more money on their vacations than they do at home. Some of them spend large sums. We know of one American who came to this country for a week's fishing about five years ago. Since then he has acquired the land about a lake and has expended over \$500,000 in buildings and improvements besides his current living expenses, which must now amount to many thousands a year.

The annual spring migration of American anglers to Canada is at its height just now, and promises to exceed that of any preceding year. So rapid has been the growth of the sporting and tourist travel to the Dominion that new hotels have sprung up like mushrooms in many newly opened up sections of the country, and even Quebec, with its stationary population, has 50 per cent. more hotels running than it had five years ago.

American visitors probably

SPEND UPWARD OF \$5,000,000

a year in Canada. The Ontario Commissioner of Fisheries says in his last report: "Rare now is the locality one may visit during the summer months where he will not find the summer visitor with creel slung over his shoulder and rod in hand, meandering along some chattering brook or rushing river, or seated in his buoyant canoe in search of the speckled beauties of their golden and green robed rival, the black bass. Scarcely a day passes from the beginning to the end of these

months that whole trainloads of tourists are not carried to our holiday districts; and each year brings an increasing number, all in search of health, rest or recreation, to which the pastime of fishing is so valuable an adjunct. Some of these have beautiful cottages at various points, while others are accommodated at the numerous hotels and boarding houses or among the farmers."

RIGHTS IN QUEBEC.

In the Province of Quebec, where the system of leasing out the fishing rights of various lakes and rivers belonging to the Government is followed, nearly \$40,000 is annually collected from this source alone. There are small rights for which not more than \$5 or \$10 a year are paid, while a club formed by H. W. de Forrest, of New York, pays \$7,500 a year for a part of the salmon fishing in the Grand Casapedia, and J. J. Hill, of St. Paul, pays \$3,000 a year for that of the St. John river on the north shore of the Gulf of St. Lawrence. Half a million dollars would not be a very high estimate of the value of the salmon fisheries of the Restigouche, so beautifully described and illustrated in the rare folio of Dean Sage. The shares of this club are worth \$7,500 each and the membership is fairly large, including W. K. Vanderbilt, Dr. Webb, the Rev. Dr. Rainsford and several of their friends. The club does not control nearly all the fishing of the Restigouche, yet it pays nearly \$1,500 a year rental to the Government of Quebec for the smaller portion of its rights, and rents others from the Government of New Brunswick, besides considerable property which it has purchased outright from former riparian proprietors. And it is not so very long ago that the fishing of the entire river and its tributaries was let for \$200 a year.

This is an earlier season for fishing than usual, and many salmon fishermen are already on the banks of their rivers, though it is seldom in other years that anglers go down to their preserves before June 8 or 10. Some of them went down this year to the Restigouche on June 1. Net fishermen report that the salmon are running into the rivers in large quantities, and there is every prospect of a most successful season. This is the more gratifying that last year was a kind of off year for angling of all kinds in Canada.

OUANANICHE AND SALMON.

Canadian anglers are watching with deep interest for the result of a remarkable experiment that has been under way for



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

some time at Lake St. John, looking to the introduction of salmon into "the chosen waters where the ouananiche is waiting." Every fisherman who keeps abreast of the angling literature of the day, even if he has not formed the personal acquaintance of the leaping finny warrior of Lake St. John, knows that the ouananiche is a pure salmon of northern Quebec, dwarfed, of course, by the love of home and consequent abandonment of the ancestral habit of anadromy, but every whit as gamy, in proportion to his size, as the salmon of the sea that may boast descent from the same common stock. For the last two years thousands of young salmon have been hatched at Lake St. John, and planted, at a certain age, in some of its feeders, with the expectation that they will run out to the sea, after the manner of their kind, returning to the river whence they came, to reproduce their species.

A CHIEF ATTRACTION.

Ouananiche fishing has been for some years past one of the chief Canadian attractions for anglers. There are more reasons for this than the rare sport afforded by the fish itself. The Canadian environment of the ouananiche is of scarcely less interest to lovers of the contemplative man's recreation than the angling for the fish. It reaches away far into the uninhabited northern forests, where the fish ascends the feeders of the great lake for hundreds of miles. In his charming introduction to Walton's "Complete Angler," James Russell Lowell asks: "Where now would the fugitive from the espials of our modern life find a sanctuary which telegraph or telephone has not deflowered?" The answer is known to those who have fished the "chosen waters" in the northern part of the Canadian environment of the ouananiche, and explains one of their chiefest charms.

The best fishing of the season for ouananiche is now about opening in the waters of the Grand Discharge, where Lake St. John pours its surplus waters over a series of rocky obstructions down into the deep and dismal Saguenay. Here, in the eddying and foam covered pools, lying amid the roaring rapids, the ouananiche are now lying in wait for the insect life upon which they feed, and greedily take the angler's artificial lures. For the next few weeks there will be good fishing in these waters, and after July anglers will find the best sport with the ouananiche in that far northern forest sanctuary which neither telegraph or telephone has yet deflowered. In this paradise of the sportsman there are many good trout waters, which would be famous if their possibilities were more generally known to anglers. They are reached by several days' canoe journey from Lake St. John. Many American anglers are already in this territory for spring fishing and a few have returned home after making good catches, and will revisit Quebec later in the summer. Most visiting trout fishermen are now at the headquarters of the different American fish and game clubs along the line of railway that runs from Quebec to Lake St. John. Here the sport is at present

all that can be desired, and will likely continue so until very hot weather sets in. Among a number of pretty specimens of brook trout brought down from some of these waters, and notably from Lake Edward, were several four and five-pound fish. In fact, the reports from all the trout waters in this Province indicate that the fishing is exceptionally good.

Several parties of New York anglers, principally members of the Laurentian Fish and Game Club, one of which was headed by Mr. and Mrs. J. Grant Lafarge, have returned home after enjoying excellent trout fishing upon the club preserves in the St. Maurice district of the Province of Quebec.

IN THE NEPIGON.

The far-famed Nepigon will next month attract, as usual, those ambitious disciples of the gentle Izaak who are anxious to feel a heavy trout at the end of their line and can spare the time to go to the north of Lake Superior to fish what is probably the most noted stream in the world for large specimens of *Salvelinus fontinalis*, fish of 11 pounds having been taken here on the fly. The river falls 313 feet in its course of 31 miles, and there is a railway station of the Canadian Pacific at its mouth. There are many beautiful sites for camps all along the river, trout from two to five pounds each are readily taken on any of the best pools, and white fish are plentiful and afford fine sport, rising eagerly at gnat flies.

LAKE TEMISCAMING.

Among the newest and most attractive of the many new northern canoe routes opened up for anglers and tourists in Canada perhaps the most delightful is that to Lake Temiscaming, which is a large "haunted" lake, containing 1,400 islands and limpid waters teeming with game fish. Much of the time and trouble hitherto necessary to reach Temiscaming—on the way to beautiful Temiscaming—may now be saved by taking the new branch railway line running from Mattawa, on the upper Ottawa, to the foot of the lake, which thereafter continues on to the famous Kippewa country, where a bewildering variety of canoe routes is at the angler's choice. Most of the smaller streams which flow into the Mattawa are well stocked with brook trout, while almost all the larger waters passed on the way to Temiscaming contain small mouth black bass up to five and even seven pounds in weight, lake trout, maskinonge, pike, doré or pickerel, sturgeon and white fish. In Temiscaming salmon trout have been taken up to 50 pounds in weight. From Temiscaming to Temagaming the route is by portage from Haileybury and by canoe up the Montreal river, and thence through the charming Lady Evelyn and Diamond Lakes. The return to Temiscaming can be varied by canoeing through the northeast arm and the Rabbit Lakes.

If a longer and still more northern trip be desired, the angler can reach James Bay in about three weeks from Temiscaming, and can vary the return trip by ascending the Moose river from Moose Fort to Missunabic, north of Lake Superior, on the line of the Canadian Pacific Railroad—a canoe journey of 15 to 18 days.

**DO
IT
NOW.**

If there is one thing above all others in which quality counts it is the preserving sugar. It should be pure and wholesome. Sugars are in great demand now. Phone or wire us if in a hurry and you will have them delivered the following day.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton.**

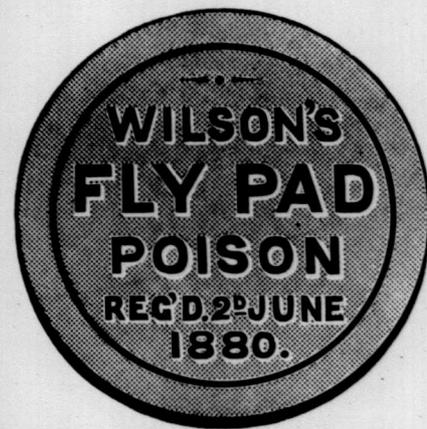
I manufacture for the wholesale trade.

My goods can be recommended as superior to all others.

The sale is well established and grows yearly.

My goods ALWAYS give satisfaction.

I employ no travellers, but allow the jobber such a large profit that it pays HIS customers to push the sale of my goods.



Archdale Wilson, . . . Hamilton

When making up cars of CANNED GOODS
do not overlook

Johnson's Sliced Pineapple

Johnson's Grated Pineapple

WE HAVE THESE GOODS FOR YOU AT RIGHT PRICES.

James Turner & Co., Wholesale Grocers, **Hamilton**

COFFEE

Increase your sales and also
your profits by handling

COFFEE

Crown Blend Coffee

COFFEE

Tins 10, 25
and 50 lb.

Crown X retails at 25c.
" XX " " 35c.
" XXX " " 45c.

SOLE AGENTS

THOS. KINNEAR & CO.,

Wholesale Grocers,
49 Front St. E., TORONTO.

POSSIBLE YIELD OF BEET SUGAR IN THE UNITED STATES.

We give below a close estimate, based on our latest information received from the best sources, showing the acreage of sowings and possible tonnage of beets and yield of sugar, by States, of the new crop. Allowance is made for partial failures of many inexperienced growers. The tons stated are of 2,000 lb. each :

	Sowings.	Beets.	Sugar.
New York	6,500	52,000	4,900
Illinois	2,000	16,000	1,500
Ohio	2,100	19,000	1,900
Michigan	57,400	426,700	43,100
Indiana	3,600	28,000	2,800
Wisconsin	3,400	27,000	2,400
Minnesota	5,000	40,000	3,200
Colorado	23,700	176,200	18,700
Nebraska	9,825	78,600	7,000
Utah	12,500	105,000	10,700
Oregon	2,700	22,600	2,200
Washington	1,700	14,000	1,400
California	64,300	573,400	62,600
Total	194,725	1,578,500	162,400

The actual yield may show somewhat reduced figures, unless weather conditions throughout the remainder of the season should prove to be exceptionally favorable. In many States the season is very late, and in some sections replanting has been necessary. No beets were planted in New Mexico this year. Benton Harbor, Mich., factory closed. There are eight new fac-

ories building this year, the output of which being included in above estimate. The total production of American beet-sugar factories, last campaign, was 86,083 tons of 2,000 lb.—Willett & Gray.

CEYLON GREEN TEA.

Gow, Wilson & Stanton, in their tea report under date of London, June 14, say : "Intelligence from America appears to indicate a passing away of the recent depression in green and uncolored teas, which was caused mainly by the sudden increase in the production of green tea from Ceylon, which led to a temporary over supply.

"There are evidences of a readiness on the part of buyers to operate more freely in such kinds of Indian and Ceylon tea as may prove suitable to the American taste.

"If this important outlet could be captured by India and Ceylon, it would doubtless materially relieve the congested state of the black tea market."

A GOOD INVESTMENT.

Thomas Stevens, grocer, Carleton Place, Ont., writes : "I would not like to be without your valuable paper. I consider it a good investment."

"CONDOR" MUSTARD.

The grocery trade would do well to take a deep interest in the success of "Condor" brand mustard, which has popularized itself within a short time by its sheer merit. It is labelled "strictly pure," words that mean all they say, as this brand contains all the valuable constituents of the best varieties of mustard seed, and is free from bran and neutral oil. It is put up by E. D. Marceau, Montreal, who is well known as an experienced and first-class blender of teas and coffees and mixer of spices. He takes special pride in his "Condor" mustard.

CANADIAN SCALES.

C. Wilson & Son, scale manufacturers, Toronto, have just completed their 50th year in the manufacture of scales. Their scales are in use in different parts of the world, but their main business is in Canada. They make over a hundred different kinds of scales, from the 100-ton railroad track scale for weighing a loaded train down to the finest tea scale that will turn with a postage stamp. They make a specialty of fine grocers' computing scales, with agate and ball bearings. They were awarded highest medals at Paris Exposition, France.



A BAD PENNY

always comes back.

It is the same with imitations of

MacLaren's Imperial Cheese.

In the future, as in the past, we propose to educate the public against imitations of **Imperial Cheese.**

Keep faith with your customers by refusing to sell imitations—of our labels and jars.

SALMON.

We are offering choice of several of the best packs in Sockeye and Fraser River fish for future delivery at lowest possible figures.

WE HAVE INVARIABLY DELIVERED EVERY CASE OF "FUTURES" SOLD. LAST SEASON WE DELIVERED EVERY CASE OF "HORSE SHOE" BOOKED BY US.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET - - TORONTO.

VISIT FROM A SMYRNA FRUIT MAN.

MR. C. J. PROTOPAZZI, of Smyrna, and of Protopazzi Bros., London, England, is spending a few days in Canada visiting the wholesale grocery trade in a few of the chief cities in Ontario and Quebec. Mr. Protopazzi has made several trips to the United States, but this is his first visit to Canada.

"The Canadian Grocer" found him in the office of J. L. Watt & Scott, Toronto, who represent his firm in Canada.

"The Sultana raisin crop," he said, in reply to a question, "promised to be a good one when I left home a month ago, both in quality and quantity. The conditions are also favorable for the fig crop. But," he added, "the fig is a much more delicate fruit than the Sultana raisin, and one cannot for a certainty say how the crop will turn out until well into August. The critical period is from early in July until about the middle of August. If, during that period, the winds are off the sea it is not a good thing for the fig crop, being damp. The favorable winds are those from the north, which are dry. In Smyrna we call these winds the 'silver-winged winds,' for, you know silver is good enough for us. As long as we have the silver we are not troubled about the gold. And the dry, north wind brings fruit of good quality, and, of course, silver to those interested in the industry."

Mr. Protopazzi, who resided in London for 23 years, speaks English fluently. After visiting Montreal he goes to the White Mountains, to see a New York business man who is holidaying there. "He told me that it was too hot for him to come to

New York to see me. And so, if the mountain will not come to Mahomet, Mahomet will have to go to the mountain," explained Mr. Protopazzi.

COLOMBO TEA MERCHANT HERE

MR. W. HILLIERS, representing Rowley & Davies, tea exporting merchants, of London and Colombo, was in Montreal last week in the interests of his firm. While here, "The Canadian Grocer" had the pleasure of a chat with him and learned somewhat of his opinion of the Canadian tea market. He is quite enthusiastic over the prospects of Indian and Ceylon teas, both green and black, in this country, but he is very much disgusted with the present condition of the market and the prices obtaining.

He was observant enough to come to the conclusion that the great depressing element in our market is the policy that some Colombo merchants pursue in consigning heavy shipments of teas to Canada. Why the Colombo merchants have taken this attitude towards our market which, under ordinary circumstances, should be healthy and profitable to both exporters and importers, he is at a loss to determine. He believes, however, that the evil will remedy itself. He figures at present that the market is well enough supplied with Indian and Ceylon teas to last for six months. During that time he expects that the Colombo shippers will not send any more important consignments, for on shipments of the past few months they have lost on an average fully 3-4c. a pound. His own firm tried a hand in the game but were no more successful than their confreres, and have decided to withdraw for the present.

Mr. Hilliers is a very approachable gentleman and shows by his conversation that he not only understands the quality of a tea, but also has some comprehension of what a tea market should be. Doubtless he will carry back to his confreres at Colombo some sensible advice.

MANITOBA STRAWBERRY TRADE.

Our Manitoba correspondent writes :

"Manitoba, within the past three weeks, has spent \$12,000 in strawberries, and of this amount 60 per cent. has been spent in the city alone. These berries all came from Hood River, Oregon, and were shipped by one man. The berries were packed with such care that they arrived in perfect condition. The shipper received for these berries \$1,500 per car on track at Hood River, and the purchasers paid freight for 2,500 miles and 50c. per case duty.

"All this once more raises the question, Why cannot our friends in Ontario send us berries in as good condition, when the distance is so much shorter, and when they should have the additional advantage of price where there is no duty to pay?"

PERSONAL MENTION.

Mr. Charles Chaput, of L. Chaput, Fils & Cie, was in Toronto on Monday attending the meeting of directors of the Canada Life Assurance Co., returning Tuesday morning.



We Receive Letters Weekly

from customers who place orders with jobbers for

Upton's Jams, Jellies and Marmalade

and find that they have been supplied with substitute goods.

If you have been treated likewise, kindly communicate with

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

On and after this date the business hitherto carried on by the Windsor Salt Co., will be continued by THE CANADIAN SALT CO., Limited, who will manufacture the same brands, and maintain the high standard which has established such an excellent reputation for WINDSOR SALT.

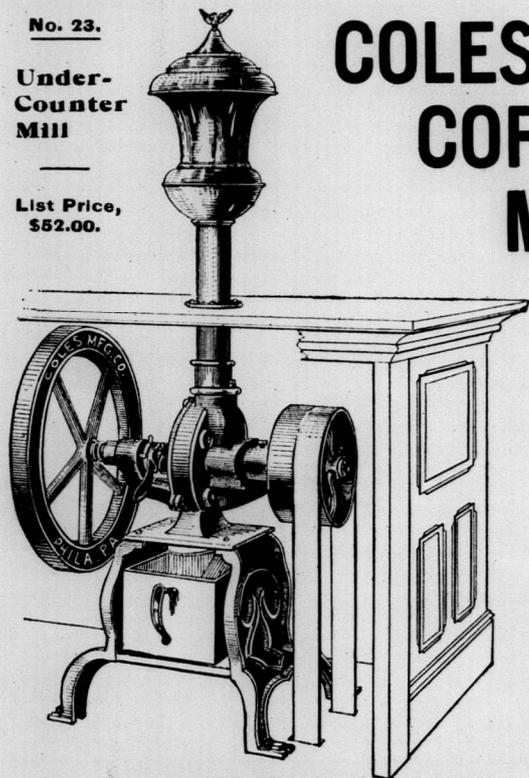
Please address all correspondence to

The Canadian Salt Co., Limited

Windsor, Ont., 1st June, 1901.

ERNEST G. HENDERSON,
MANAGER.

No. 23.
Under-Counter Mill
List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.
Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.
Our Grinders wear longest.

Agents {
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

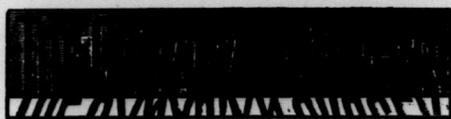
COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Purity
Freedom from Acid
Flavor
Strength
Brightness
Freedom from Sediment

are what characterize our vinegar as different and superior to all others.

**Wilson, Lytle, Badgerow
Co., Limited**

TORONTO



President,
JOHN BAYNE MacLEAN,
Montreal.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

BARBADOES MARKET CLOSED.

A CABLE advice received from the Barbadoes Islands on Tuesday, June 25, says that all the new-crop molasses has been sold.

It is often difficult to determine when this well is run dry, but we can readily believe that the supply of this year's crop is now exhausted. A mail advice of June 12 stated that the crop was rapidly drawing to a close, there being only 3,000 puncheons left for sale. At the same time, there were buyers present who were keenly competing to secure goods at 11c. The planters were loth to part with their molasses, preferring to complete shipments of old engagements before making new ones. Another advice, dated June 14, two days later, reports the same tenor to the market, and reduces the stocks to 2,000 puncheons. It is also stated that there have been free shipments to the St. Lawrence and Halifax.

The general idea is now that we shall see a firm market for molasses during the coming season. Of course, we do not reason "thusly" because the market has closed early, for we know that the season

has been very early this year, and we also know that, up to June 8, the shipments from the Islands amounted to 10,000 puncheons more than to the same date last year. But yet, instead of the more-than-40,000-puncheon crop this year, the supply is not likely to exceed the demand. The price is much below that of last year, while the new goods came on a market very lightly supplied. Moreover, syrup, which is the most important substitute for molasses, is much dearer now than it was last season, ½c. per lb., and this fact is likely to increase the consumption in Quebec most appreciably.

What supplies will come to the different Canadian ports are not yet determined, but, though they are not likely to be scanty, they will not be extraordinarily large, for Newfoundland has taken a big lot this year.

HOLIDAY ADVERTISING.

THE general observance of the principal civic and national holidays in this country has created a condition which presents a problem to the average grocer in the larger towns and cities of the Dominion, namely, how to adapt his advertising and business to secure the most satisfactory proportion of the trade thus created.

The great bulk of the special trade for such a holiday as Dominion Day (the 1st of July) of the Civic Holiday, or Labor Day, is in fruits and picnic supplies, lines handled by practically every grocer doing business in this country.

A subscriber of THE CANADIAN GROCER in Michigan has sent us a sample of the advertising done by a Saginaw firm for "4th of July" trade, which may furnish some ideas to Canadian grocers. It is simply a price list of the most popular holiday lines carried. Fruits, such as oranges, bananas, lemons, dates, figs, etc., are his leaders. To these lines there might be added, canned salmon, lunch meats, cooked ham, smoked meats, canned fruits, pickles, relishes, etc.

The Saginaw firm's price list was neatly printed, the cover being made strikingly attractive by a reproduction in colors of the United States flag. Such a price list wisely distributed should materially assist in building up a good holiday trade.

A COMMERCIAL CURRICULUM.

IN the awakening that is taking place in Canada in regard to the importance of commercial education, it may be profitable for us to keep our eye on the methods that are being employed by European countries with a similar end in view, for we, after all, are only following where they have led in this important movement.

Germany is the centre of this movement; and from time to time we can gain a great deal of information in regard to what is going on there. Cologne has lately come into prominence in this respect, through the opening there on April 1 of a commercial school which aims to be the best of its kind in the world. It is the first of its kind in Germany that has been started as a perfectly independent institution. Every kind or sort of knowledge that can in any way be used in commercial, banking or counting-house life is to be taught in precise detail and from a practical standpoint. The school has attracted the attention of the United States consuls in Germany, and it has been the subject of some of the reports which have been sent to the Government at Washington.

The studies comprise: Science of commerce, knowledge of wares, chemical and mechanical technology, commercial arithmetic, bookkeeping and correspondence, and exercises in foreign languages. The order of study is:

First term—General political economy; commercial geography of the countries outside of Europe; civil law and colonial politics.

Second term—Commercial history up to 1800; civil law; tariff and transportation.

Third term—Agrarian and trade politics; commercial geography of Europe (including statistics); commercial exchange and maritime law; trade and social legislation.

Fourth term—Finances; commercial history of the 19th century; international private law; State and Government law; banking; exchange, money and credit.

A young man leaving the college well grounded in these subjects would evidently, provided he also possessed adaptation, be well fortified for the struggle which a commercial career entails. It seems to us that there are at least parts of the course which might be taken up by those who either have not the time or the money to take a commercial course in a university or college.

AN INTERESTING TARIFF REVELATION.

MANY interesting things might be written in regard to the influences unseen and unknown to the public which are at the back of Parliamentary measures if those who write could get behind the scenes more frequently than they do.

One of the most famous Acts of the Dominion Parliament was that of 1879 which created a protective tariff on home industries. Everyone, of course, knows that it was the Government of Sir John Macdonald that introduced and carried the tariff through the House, but very few people know the circumstances surrounding the tariff when it was in actual course of preparation.

Some time after the return of Sir John Macdonald to power on the platform of protection to native industries, The Canadian Manufacturers' Association took a great deal of interest in the tariff question, and in pursuance of this interest a meeting of the Association was held in Ottawa. The President of the Association, a well-known manufacturer in Toronto, had given the question a good deal of consideration and by the time the Association had convened he had his plans ready. His suggestion was to the effect that the members of each branch of manufacturing industry should retire to a separate room and there draft a tariff consonant with its requirements. This was done.

When those interested in the iron duty submitted their draft to the meeting it was found that pig iron had been left on the free list. The President, although a large user of pig iron and consequently interested in keeping its price down, said in effect: "Gentlemen, if we want to build up an iron industry in this country, pig iron must be protected. We must be fair. What we want ourselves we must allow others."

At his suggestion those having in charge the iron tariff retired and when they returned pig iron was on the dutiable list.

When the tariff, as drafted by the different interests was drawn up the President was deputed to lay it before Sir Leonard Tilley, the Finance Minister. "Mr. Tilley," he said, "there is a tariff which has been carefully drawn up by men representing the different manufacturing interests of this country. I would advise you to accept it as it stands."

And the tariff that was introduced in Sir Leonard Tilley's budget speech of that year was, with a few alterations, the same as the President of The Canadian Manufacturers' Association had submitted to him. One of the alterations was the elimination, however, of the pig iron from the dutiable list, to which it was not restored until seven years later.

VAGARIES OF THE SUGAR MARKET.

THE sugar market has been characterized by as many vagaries during the first two or three days of the week as could well be crowded into that short period.

On Monday the price of all white sugars declined 10c. per 100 lb. in Canada in sympathy with a similar decline in the United States. Tuesday passed with the market dull and prices weak, but Wednesday, again in sympathy with New York, the price of both granulated and yellow sugar was advanced 10c. per 100 lb.

The price of granulated sugar in Montreal is now \$4.55 to \$4.60, and of yellows \$3.85 up, and, in Toronto the price of granulated is \$4.75 to \$4.73 and that of yellows \$4.03 upward.

An improved demand and reported heavy damage to cane sugar crops in Cuba by floods are apparently the causes of the firmer tone of the market.

DUST AND DATES.

Dates are one of the last things that a grocer should expose for sale on the sidewalk in front of his store; but we noticed such a display on a dusty asphalt street a few days ago.

The careful grocer, the grocer who knows his business, does not expose food products where dust and disease germs can find a place to lodge.

THE BAKING POWDER QUESTION.

The trade throughout the Dominion are aware, of course, that for a year or two past there has been a severe contest going on in regard to the merits and demerits of alum and cream of tartar baking powders.

Dominion Government officials, a few days ago, announced there would be no restrictions as to what the ingredients of baking powder shall be.

This conclusion is largely due to the efforts of The Canadian Baking Powder Manufacturers' Association, of which Mr. G. F. Galt, of Winnipeg, is Hon. President; Mr. Wm. Gorman, London, President, and Mr. Wm. Dobie, Toronto, Vice-President and Secretary-Treasurer.

It will be remembered that about a year ago the Government threatened to prohibit the use of alum in the manufacture of bak-

ing powder, which, if carried out, would have shut the cheaper grades of baking powder out of this market.

MERCHANTS AND THE MINT.

CANADA'S having a mint of her own forces into notice the question of what changes it may bring in the use of money.

The new mint will coin Canadian gold coins—\$2.50, \$5 and \$10 pieces. These will be new additions to our money. We imagine they will become very popular, and that the demand for them will exceed expectations. Paper money will continue, as before, to be legal tender. But when people ask for gold, and get to like it, the merchants will have to ask the banks to give them a supply of gold for change. To refuse it might offend good customers. To have gold with which to make change will become a mark of a store doing a high-class trade.

Now, if this taste for gold money becomes general, it will displace paper bills. Who will be to blame? The Canadian Department of Finance which issues the \$2 and \$1 notes, and the chartered banks which issue the \$5, \$10 and other notes. These are frequently dirty, offensive-looking, and by no means a credit to the country. What must be the opinion of a tourist from abroad on receiving in change one of these filthy bills? What kind of advertisement of Canada are they?

Our paper is as good as gold any day. Behind it is the credit of Canada which is above par in the markets of the world. Bills are for most people a more convenient form of money than gold coin. But if allowed to deteriorate in appearance, as it has in the last few years, the result will be to deprive it of its old popularity.

We have frequently called attention to this long before a Canadian mint was spoken of, and the Canadian banking authorities have received the same advice from other quarters, but clean bills are still the exception in this country. The authorities will have themselves to thank if our new gold coin displaces bills.

Years ago, when the smallpox scare raged in Central Canada, the dirty bills were soaked and sprinkled with disinfectants. They reeked of carbolic and other ill-smelling stuff. Had the bills being called in and clean ones issued this would not have been necessary.

Canada does not keep its silver money in as good a condition as it should be. Many of the coins are defaced and mutilated. This should not be.

If the language reform idea of The American Grocer is carried out people in the United States will, of course, speak of Shakespeare as the greatest dramatist in the United States language.

IT'S HOT !

'T WILL BE HOTTER !

FOR SULTRY DAYS WE HAVE TWO LINES THAT SELL "AT SIGHT."

CALEY'S
LEMONADE
CRYSTALS

AND

"SOVEREIGN"

"SPLITS" CASES 4 DOZ.

Lime Juice
" " Cordial
Raspberry Vinegar
Fruit Syrups

THE DEMAND INCREASES AS THE MERCURY RISES.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, ETC.

TORONTO.

MANITOBA MARKETS.

WINNIPEG, June 24, 1901.

THE weather throughout the week has been perfect for crops as it has been turning gradually warmer, until today the thermometers have again reached 90 in the shade. All reports from country points go to show that present conditions are about as favorable as they can be. In consequence business is firm in tone and increasing in volume, although the country roads have been in too bad condition after the rain to admit of many farmers getting into the towns.

Very few changes are to be noted in prices, but several lines show an increasing firmness. This is noticeable in all apple products, and also in Californian evaporated fruits. Canned strawberries are pretty well cleared up, and by the time the new pack arrives there is not likely to be any old stock on this market.

FLOUR—Demand for flour is good, and prices are firm and without change.

CEREALS—Rolled oats continue firm at \$2.05. Pot and pearl barley, split peas and cornmeal show very limited demand, and no change in price.

COFFEE—Prices have declined about

½c., as was anticipated, and No. 5 Rio is now quoted at 9c., as against 9½c. last week.

EVAPORATED AND DRIED FRUITS—Apricots show an advance of 1c. and are quoted now at 12½c. Prunes are also slightly higher, possibly ¾c. per lb. on each size. Raisins and currants only in nominal demand and unchanged in price.

FISH—The market is now pretty well supplied with domestic fish and sea fish also are in fair supply. Lake Winnipeg and Lake Manitoba whitefish, 5c. per lb.; pickerel, 4c.; pike, 3c.; spring salmon, 14c.; halibut, 12½c.; fresh sea cod, 7c.; fresh shad, 10c.

GREEN FRUITS—Very active market. Watermelons are due to arrive next week; \$6 will be the opening price. Hood River strawberries, \$4.15 per crate; peaches, \$2; plums, \$2.25; apricots, \$2; cherries, \$2; pines, \$2.50 per doz.; bananas, \$2.75 to \$3 per bunch; oranges, \$3.50 to \$4.75; lemons, \$5.00.

VEGETABLES—Cucumbers, \$1 per doz.; asparagus, 35c.; rhubarb, 1½c. per lb.; cabbage, 3½c. Parsley, lettuce, radishes and watercress, 15c. per doz.

BUTTER—Creamery butter is now 15½ to 16c. at factories, and the tone is slightly

better. Dairy butter is arriving in large quantities, and there is very little demand. Finest is worth 13c. and medium grades 11 to 11½c.

CHEESE—Rather more cheese has offered during the week, and there have been several sales at 8c. at factories, but the price next week will not go above 7½c. at factories, and may touch 7c.

EGGS—Have advanced in price, and are now 10½c. Winnipeg. There has been considerable shrinkage in supply.

NOTES.

G. F. & J. Galt have let the contract for a new factory for their "Blue Ribbon" products.

Another long train of stockers leaves for the West on June 24. These cattle are destined for the High River ranch district. Manitoba farmers with stockers to sell have realized a good profit on their sales this season.

BACK FROM CALIFORNIA.

Mr. Wellington Boulter, of the Bay of Quinte Canning Co., has just returned from a very pleasant two months' trip to California. Mr. Boulter has been in the canned goods business for over 20 years and very wisely thinks that business men should get as much leisure as possible, after serving their time as he has done. He proposes going there again next year.

In Every Country, in Every Clime

Lea & Perrins'

"Sauce"

J. M. Douglas & Co.,
Canadian Agents, MONTREAL, QUE.

is considered sublime.
There is no other like it.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

E. FORREST & CO., general merchants, Ste. Anne de Beaupré, Que., have assigned, and V. E. Paradis has been appointed provisional guardian.

C. S. Beaulieu, grocer, Quebec, is offering to compromise.

The creditors of R. W. Richardson, general merchant, Hartland, N.B., meet to-day.

Charles Lindsay, general merchant, Roberval, Que., has compromised at 50c. on the dollar.

E. J. Belanger, general merchant, Portneuf (Saguenay), Que., is offering to compromise.

Mrs. Octave Beaudet, general merchant and grocer, St. Pierre les Becquets, Que., has assigned.

J. L. Smith & Co., grocers, Greenwood, B.C., have assigned, and a meeting of creditors has been held.

J. F. Barnard, who conducted a flour and grist mill on Talbot street west, St. Thomas, Ont., has made an assignment to H. E. Coulter, of St. Thomas.

A meeting of the creditors of Oscar Voisard, who assigned last week, has been held. The principal creditors are: P. Lapierre, \$1,804; Jos. Dandurand, \$597; Hudon & Orsali, \$405.

PARTNERSHIPS FORMED AND DISSOLVED.

F. E. Weldon & Co., grocers, Winnipeg, Man., have dissolved. L. A. Oldfield retires.

Lecompte & Fortin, fruiterers, Montreal, have dissolved, and Charles N. Fortin has registered as proprietor.

Lumsden & Willard, vinegar manufacturers, Hamilton, Ont., have dissolved; succeeded by Lumsden & Main.

SALES MADE AND PENDING.

George E. Corbett, grocer, Annapolis, N.S., has sold out.

Fred. Manthie, grocer, Toronto, is advertising his business for sale.

Moore & Davis, general merchants, Prince Albert, N.W.T., are reported to be selling out.

James Hyslop, general merchant, Crémarty, Ont., is advertising his business for sale.

The assets of A. Cote & Fils, general merchants, St. Fabien, Que., have been sold.

The assets of P. Massicotte & Co., grocers, Montreal, are to be sold to-day (Friday).

The stock of H. A. Bigham, general merchant, Culloden, Ont., is advertised for sale by auction.

The business of the estate of Geo. T. Trebilcock, grocer, London, Ont., is advertised for sale.

The stock, etc., of the estate of A. E. Chandler, general merchant, Plumas, Man., has been sold by auction.

The stock of the estate of Annie L. Graham, general merchant, Ouvry, Ont., is advertised for sale by tender.

The balance of the assets of A. J. Turcotte & Co., wholesale and retail grocers, Quebec, have been sold.

The stock of Thompson & Lahey, general merchants, Penetanguishene, Ont., which was valued at \$1,300 has been sold at 76c. on the dollar.

CHANGES.

Alph. Audet has opened a general store at Shawenegan Falls, Que.

John W. Peck, general merchant, Karsdale, N.S., has given up business and gone to Boston, Mass.

Allard & Allard have registered as confectioners, in Quebec.

J. W. Wilkinson, tobacconist, Aylmer, Ont., has sold out to J. B. Jones.

L. E. Sanborn, tea merchant, London, Ont., has sold out to G. Marshall & Co.

Mrs. M. Shields, general merchant, Lyndhurst, Ont., has removed to Osgoode Station.

A. D. McLean, general merchant, Sydney, N.S., has been succeeded by Neil H. McLean.

Crysler & Stratton, general merchants, Delhi, Ont., have been succeeded by E. D. Heath & Co.

Thelin & McDonough, cigar manufacturers, Nelson, B.C., has been succeeded by John C. Thelin.

F. X. Charbonneau, general merchant, etc., Notre Dame de la Sallette, Que. is removing to Ferme Neuve.

FIRES.

Mrs. Geo. McGillis, confectioner, Ottawa, has suffered loss by fire and water.

DEATHS.

Moses E. Rice, general merchant, Bear River, N.S., is dead.

J. L. Pruneau, general merchant, St. George east, Que., is dead.

L. O. Pepin, of L. O. Pepin & Fils, general merchants, Arthabaskaville, Que., is dead.

FLOUR EXPORTED TO THE WEST INDIES

MR. JOHN CAMPBELL, of St. Thomas, Ontario, one of the leading and best known flour millers in the West, was in Halifax for a few days last week, and was seen by The Merchant regarding export flour trade to the West Indies.

Mr. Campbell has been testing the markets of Barbados, Trinidad, and Demerara, for a number of years, but it is within the past two seasons only that he has achieved distinct success. Referring to the flour imports from Canada during 1900, as shown in the trade returns of Trinidad, he says that the bulk of the flour exported by him went out via New York, and so does not appear to the credit of this country at all. He cannot say exactly how much Canadian flour went by the same route, but feels sure that the table of last year, which shows only 2,550 barrels of Canadian flour entered, is much below the actual sales of our mills to that island. Mr. Campbell is very well pleased with the reports received from his consignees at both Trinidad and Demerara. They say the dealers have begun to ask for his flour, and that there is a steady increase in the consumption thereof.

Since the opening of the P. & B. fortnightly steamship service direct from Canada, last fall, Mr. Campbell has made practically all of his shipments by this line, and he hopes at a later date to take a trip himself to these tropical countries in the southern seas. He says that it has been his endeavor to comply as closely as possible with the requirements of the consuming classes, as described to him by his agents out there. He packs his flour in barrels 28 1-2-inch depth, instead of 30-inch, as in use for the home trade in Canada. He also puts on a few additional hoops to insure rigidity, and so far has had no complaint whatever regarding bad packages.

Mr. Campbell is an old acquaintance of the trade in Halifax, and his stay here was principally taken up in paying visits to the different houses with which he transacts business.—Maritime Merchant, June 20.

SULTANAS!

Good choice and medium fruit. Close prices.

WARREN BROS. & CO.
TORONTO.

DO YOU DEAL IN FRUIT?

We can supply you with anything you want in this line.

Oranges: Fancy California, Late Valencia and Messina Fruit now in stock.

**Lemons, Strawberries,
Bananas, Cabbage, Cucumbers,
New Potatoes, etc.**

Consignments of **Strawberries** solicited. Please send your address for weekly price list, mailed every Saturday.

WHITE & CO., ...TORONTO

"Chief Keokuk"
Pickles and Condiments.

"Montrose"

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

KEOKUK PICKLE CO.
KEOKUK, IOWA, U.S.A.

"SUPERIOR GLUTEN FLOUR"

a life-giving portion to all suffering from Dyspepsia, Diabetes, Obesity, Constipation, etc., because it contains only the elements in the wheat that assist nature.

Samples and prices on application to

E. A. SHOEBOTHAM

CANADIAN AGENT,

St. James' Park, LONDON, Canada.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

When the Jug comes back

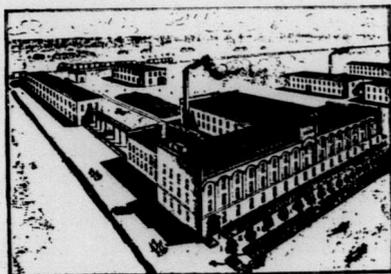
for another half-gallon of Vinegar, does the housewife tell you that the last she got was delightful, clear, sparkling—not a particle of sediment—fine, smooth flavored, and even strength?

That's what they say of

Imperial White Wine--

the Vinegar of absolute purity and reliability—5 grades, but one quality---the best always-- consumers say so.

See that the name **Imperial** is on the barrel.



THE WALKERVILLE MATCH CO., LIMITED

Manufacturers of the Celebrated

Maple Leaf, Crown,
Knight and Imperial
Parlor Matches



The well and favorably-known
Hero and Jumbo
Sulphur Matches

Our Leaders that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.
Jumbo Sulphur, 1,000 " " " 5 "

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers.



you will find "Kent" Baked Beans a palatable article of food. They are ready for instant use. Are economical and satisfying. Your customers will thank you for introducing them. Write us for a "sample" can.

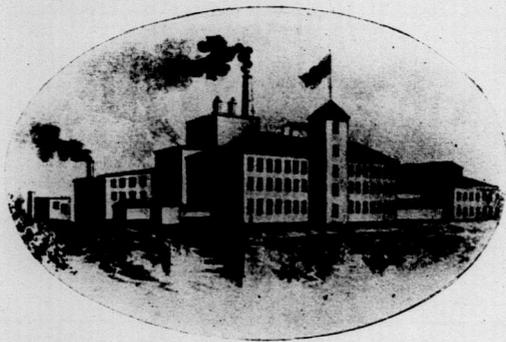
KENT CANNING CO., Limited,
CHATHAM, ONT.

Competition is Razor Keen, Scrupulous and Unscrupulous. You have to be forever on the alert, or your enemies will triumph. There is a wise way for looking out for No. 1, viz: Handle

"SALADA" CEYLON TEA

both Black and Green, the latter will displace all Japans. Mark our words.

TORONTO. MONTREAL. BOSTON. BUFFALO. PITTSBURGH. DETROIT. CLEVELAND. TOLEDO. PHILADELPHIA



CELLULOID STARCH

is a COLD WATER Starch—quickly and easily prepared. It is very even and imparts a brilliant and lasting gloss fully equal to that of work done by Steam Laundries. Do your work at home—save expense and get equal results—Celluloid Starch insures this.

The Brantford Starch Works, Limited,  BRANTFORD, ONT.

POP CORN FRITTERS.

HERE IS SOMETHING FOR YOUR SUMMER TRADE.
EVERYBODY LIKES THEM.

~~~~~  
**THE CANADA BISCUIT COMPANY, Limited**  
King and Bathurst Streets, Toronto.

# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

Toronto, June 27, 1901.

### GROCERIES.

**A**LTHOUGH business is not active it is probably a little more so than it was a week ago. The demand, however, is largely of a sorting-up nature, for it cannot be said that any one line is active. The trade outlook is fairly good, particularly in view of the promising condition of the crops in Ontario and Manitoba. The feature of the trade this week is the vagaries of the sugar market, prices declining 10c. on Monday on granulated and advancing 10c. on Wednesday on all kinds. The demand for sugar is, if anything, slightly better than it was. In coffees the situation is much the same as it was a week ago, the demand locally being steady and prices somewhat irregular outside. Very little business is being done in canned vegetables, and the market is a little unsettled again, owing to the fact that some of the wholesale houses are offering certain brands at pretty low figures. Syrups and molasses continue quiet and unchanged. Rice is in fair demand. Spices are, as a rule, much about the same as a week ago. In nuts, prices have been received for October shipment, and are rather lower than last year. The local tea market continues quiet, but the market, as a rule, is steady as to price as far as the primary markets are concerned. Currants continue in fairly good demand, and firm in price. The demand is being well maintained for prunes and Californian dried apricots and peaches.

### CANNED GOODS.

The feeling in regard to the canned vegetable market is not as steady as it has been during the last couple of weeks. The cause of this is the fact that certain brands which have been held by the banks have been forced upon the market. The wholesalers who purchased these brands are quoting prices lower than those generally ruling, hence, the unsettled feeling. The price at which these goods are being placed upon the market by the wholesale trade is 70c. all round for peas, corn and tomatoes, when equal quantities are taken. But for the regular brands the ruling figures are still 75 to 80c. for tomatoes, and 70 to 75c. for peas and corn. There is not much business being done, however, in canned vegetables. Fruits continue quiet. New pack strawberries are still being quoted at \$1.50 in syrup, and \$1.70 to \$1.80 preserved. Canned salmon still continues in active demand and a good business is being done, particularly in futures, which are quoted at \$1.45 per dozen for Fraser sockeye in less than 10-case lots, and \$1.42 1-2 in 10-case lots or

over. Northern sockeye, \$1.30 for less than 10 cases, and \$1.25 for 10-cases or over. Canned salmon on the spot is still quoted at \$1.60 to \$1.65 for Fraser river sockeye, and \$1.50 to \$1.55 for Northern fish, and \$1.20 to \$1.25 for cohoes. Only an odd case or so of canned lobster is going out. We quote 1-2 lb. flats, \$1.75 to \$1.85; 1-lb. flats, \$3.50 to \$3.75; 1-lb. talls, \$3 to \$3.25.

### COFFEE.

The demand keeps up well on the local market for Rio coffee at 7 3-4c. for No. 7; 8 1-4c. for No. 6; 8 3-4c. for No. 5; 9 1-4c. for No. 4. Stocks here are still light, and advices from the primary market show that selections suitable for this market are still scarce.

### SYRUPS AND MOLASSES.

In both these lines there is very little business being done, and the refineries report that there are no inquiries for syrups. We quote: Corn syrups, barrels, 3c. per lb., half barrels, 3 1-2c., kegs, 3 1-4c., pails, \$1.40 each for three gallons, \$1.05 for 2 gallons. Sugar syrups range from 30 to 37c. per gallon, and New Orleans molasses at 23c. upward.

### RICE AND TAPIOCA

A steady trade is being done in rice at 3 1-2c. per lb. for B., and 5 1-2 to 6c. for

See pages 27 and 28 for Toronto, Montreal, and St. John prices current.

Japan and Java. The demand for tapioca is only fair, and the ruling quotation is 4 1-4 to 4 1-2c.

### SPICES.

As far as the outside markets are concerned the chief interest is in the loss of a steamer bound for New York with about 9,000 bags of pepper on board. Ginger is still easy, and the same is to be said of cloves. Nutmegs are reported rather firmer. The trade in spices generally is quiet.

### NUTS

Local brokers are in receipts of quotations for new season's filberts. The figures are rather lower than last year, and some business on importation account has been done.

### SUGAR.

The feature of the sugar trade was the decline of 10c. per 100 lb. in white sugars on Monday in sympathy with a similar decline in the United States, and an advance of 10c. on Wednesday on both granulated and yellow sugars. The decline, particularly in the United States, was not expected, as the demand there has been poor for some time, largely owing to the backward character of the season. These conditions have, of course, also obtained to some extent in this country. The statistical position, however, has not been favorable, the receipts of raw sugar in the United States continuing to

be in excess of the meltings. Last week the receipts were 41,678 tons, and meltings 39,000 tons. This, however, is an improvement over the previous week when the receipts were 64,653 tons and the meltings, 38,000 tons. The total stocks of raw sugars in Europe and America at the end of last week were 1,733,133 tons against 1,412,159 tons the same time last year. The price of granulated sugar in Toronto is now \$4.68 for Montreal refined, and \$4.63 for Acadia.

### TEAS.

Locally, there is little business doing in Indian and Ceylon teas, chiefly, low grades, but business is quiet and not up to what it should be at this time of the year. Stocks, locally, are pretty large in low-grade teas, but there is not a surplus in fine liquoring descriptions. The London market is a little firmer than it was. Teas from Colombo are showing poorer quality. The first sale of Indian teas for the season took place in Colombo on May 31. This was about two weeks later than usual, on account of the heavy rains retarding the manufacturing process. The condition of the Japan tea market remains much the same as it was a week ago. There does not appear to have been any further advance, but prices are firm, and too high to allow operations on Canadian account. The buying on United States account continues brisk. This condition of affairs will naturally benefit the Ceylon green tea interests. Stocks of Japan tea here are not large, and importers would be ready to operate could they secure the teas at a price. The Young Hyson market has not opened yet, but is expected to early in July. Stocks are not expected to be heavy on account of the unsettled condition of the country.

### FOREIGN DRIED FRUITS.

**CURRANTS**—The lightness in stocks on the local market which has been referred to in previous issues is becoming more marked, and some of the wholesalers have been replenishing their stocks from other Canadian cities. Brokers here also report that they have inquiries from other cities in Canada. The wholesalers are experiencing a good demand for currants at firm prices. The ruling quotations for good sound fruit are: Filiatras, 10 to 10 1-2c. per lb.; Patras, 11 to 12c., and Vostizzas, 12c. for 1 crown up to 14c. for 5 crown.

**VALENCIA RAISINS**—These continue dull with prices nominally unchanged at 6 to 7c. for fine off-stalk, and 6 1-2 to 8c. for selected.

**PRUNES**—The demand for prunes keeps up well, and some of the trade report that they are selling as many now as they were in January and February. Advices from California state that it is difficult to estimate the new crop of prunes in that State. It is thought, however, that it will be about 50 per cent. less than last year, which means a crop of about 75,000,000 pounds. The carry over in the hands of the association is 55,000,000 lb. It is thought that the crop in Europe may be below that of last year. Californian prunes at the following prices: 30-40's, 8 to 8 1-2c.; 40-50's, 7 1-2 to 8c.; 50-60's, 7 to 7 1-2c.; 60-70's, 6 1-2 to 7c.; 70-80's, 6 to 6 1-2c.; 80-90's, 5 1-2 to 6c.; 90-100's, 5 to 5 1-2c. There are a

few French prunes selling at 3 1-2 to 4c. per lb.

**SULTANA RAISINS** — Advices from the primary market state that the crop conditions continue favorable, and that, if they so continue for the next few weeks, there will be some certainty as to the quantity of the yield. It is, however, expected that the yield will be about 25,000 to 26,000 tons. The demand in the primary market has been fairly active during the past few weeks, and stocks now left over for export amount to about 200 tons, a good proportion of which consists of low-grade fruit, fit only for distilling purposes. Prices have advanced several shillings, but stocks are too small to admit of business being done.

**CALIFORNIAN EVAPORATED FRUITS** — Advices from San Jose under date of June 18 state that the crop of apricots is about 25 per cent. of last season. It is impossible, they say, however, to predict the output of dried fruit until the canners are through buying. The same advices state that there will be a fair crop of free stone peaches, and that prices will rule about the same as last year. The local wholesale trade report that the demand continues fairly good, particularly in view of the lateness of the season. We quote: Apricots, 11 1-2 to 12 1-2c. per lb., in 25-lb. boxes; peaches, 8 1-2 to 10c. per lb., in bags, and 10 to 12c. in boxes.

**FIGS** — Advices from Smyrna say that the fig trees are in good condition and an excellent production is anticipated. A small business is doing locally in mat figs at 3 1-2c. per lb.

#### GREEN FRUITS.

The past week has been a busy one with local fruit dealers. The Scott street fruit market was opened on Thursday, and has since been a scene of bustling activity. Tuesday was a record day for strawberries, the receipts being so large that prices were forced down to from 4 to 6c. Since Tuesday deliveries have been smaller, and from 5 to 8c. is the general quotation. Gooseberries have started to come in at 40 to 75c. per basket. Californian fruit is arriving freely at the following figures: Peaches, \$1.25 to \$2; plums, \$1.50 to \$2; apricots, \$1.75 to \$2; apples, \$2.50 per box. Two cars of late Valencia oranges from California came in this week. They are excellent fruit, and are selling readily at \$4.50 to \$5. Tomatoes are offering in large quantities at \$1.50 for 4-basket carriers and \$2 to \$2.50 for 6-basket carriers. Some of the latter are arriving in poor condition. There is a good demand for lemons, Messinas selling readily at \$3.50 to \$4.25, according to condition. Florida pineapples in crates are in good demand at \$4 to \$4.50.

#### COUNTRY PRODUCE.

**EGGS**—The feeling is stronger as the demand continues excellent, and receipts are smaller. Another advance of ½c. brings the value of fresh-laid stock to from 11 ½ to 12c. per doz.

**BEANS**—The market is quiet. We quote \$1.60 to \$1.65 for hand-picked and \$1.50 to \$1.60 for prime.

**HONEY**—There is not much doing. Prices are steady. We quote: 10 to 11c. for extracted clover, and 5c. for extracted buckwheat, while clover comb is worth \$2 to \$2.40 per doz.

**DRIED APPLES**—There is practically nothing doing. We quote nominally 5c. for evaporated and 3 to 3 ½c. for dried apples.

**POTATOES**—The market, which had been exceedingly strong for some time, broke last week, and prices have fallen to from 35 to 40c. per bag on track, Toronto.

#### BUTTER AND CHEESE.

**BUTTER**—The hot weather is affecting the receipts of both dairy and creamery. No dairy rolls are offering, and few prints of any kind are coming in. An all-round advance of 1c. is quoted for choice stock. We quote: Dairy prints, 16 to 17c.; best tubs, 16 to 16 ½c.; seconds, 12 to 15c.; creamery prints, 19 to 21c.; boxes, 18 to 20c.

**CHEESE** — Prices continue stiff at the country boards, and the local market is ½c. higher, in sympathy. New cheese is now worth 9 ¾ to 10c., and old cheese from 10 to 10 ½c. There is a good demand for both.

#### VEGETABLES.

Cabbage is arriving from Baltimore and St. Louis. The best goods, from Baltimore, are worth \$1.50 per crate. Two sizes of crates come from St. Louis. The smaller, which is, however, larger than the Baltimore crate, is \$1.50, the larger, \$2 to \$2.25. Other lines show small reductions from last week. We quote: Cucumbers, 40 to 50c. per doz.; beans, \$2.25; green peas, \$1.50 to \$1.75; Egyptian onions, \$2.50 per sack; asparagus, \$1.25 per basket; radishes, 10 to 20c.; lettuce, 20 to 25c.; rhubarb, 10 to 15c.; green onions, 8 to 15c.; spinach, 25 to 30c. per bush.; parsley, 15 to 20c.; mint, 15c.

#### FISH.

A fair demand is noted. Prices are steady as follows. We quote: Fresh fish—Speckled trout, 25c.; red snappers, 12 ½c.; Spanish mackerel, 12 ½c.; codfish, 7c.; whitefish, 7c.; trout, 7c.; halibut, 9c.; sea salmon, 15c.; haddock, 6c.; herring, 4c.; British Columbian salmon, 15c. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5 ½c. per lb.; steak cod, 6 ½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4 ½c., and 5-lb. boxes, 5c. per lb. Live lobsters are worth 15c. per lb.

#### GRAIN, FLOUR AND BREAKFAST FOODS.

**GRAIN**—The wheat market is steady. Red and white are quoted at 67c. at outside points, middle freights. Manitoba wheat is worth 89 ½c. for No. 1 hard, grinding in transit, or 88c. Toronto and west. The movement on the local street market is fair. We quote: Wheat, white and red, 71c.; goose, 69 to 69 ½c.; oats, 35c.; rye, 52 to 52 ½c.; barley, 47c.

**FLOUR**—A steady movement is reported. We quote on track, Toronto (bags included): Manitoba patents, \$4.20; Manitoba strong bakers', \$3.95; Ontario patents, \$3.30 to \$3.60; straight roller, \$3.20.

**BREAKFAST FOODS**—There is no change. A good movement is reported. We quote as follows: Standard oatmeal, \$3.70 in bags, and \$3.80 in bbls.; rolled oats, \$3.60 in bags, and \$3.70 in bbls.; rolled wheat, \$2.25 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$4.

#### HIDES, SKINS AND WOOL.

**HIDES**—A fair demand is reported. Prices are unchanged. We quote: Cowhides, No. 1, 6 ½c.; No. 2, 5 ½c.; No. 3, 4 ½c. Steer hides are worth 1c. more. Cured hides are quoted at 7 to 7 ½c.

**SKINS**—Prices are firm, but unchanged throughout. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 60 to 70c.; culls, 20 to 25c.; sheepskins, 90c. to \$1.

**WOOL**—The market is dull and holders are loth to accept present prices and buyers are not disposed to make an advance. We quote: Combing fleece, washed, 13c., and unwashed, 8c.

#### MARKET NOTES.

Eggs and cheese are ½c. higher. Butter has advanced 1c.

E. Fielding, Toronto, has received advices from Antoine Solari, Smyrna, re Sultana raisins, as follows: "It is again rumored that the disease peronosporus is making progress in some of our large districts. Rainy weather of late is likely to spread the evil, in which case crops will again suffer materially."

#### CEYLON GREEN TEA IN CANADA.

The following letter, signed by P. C. Larkin & Co., Toronto, appeared in The Ceylon Observer, of May 25:

"Dear Sir,—I read in your issue of March 12, an article headed "Green Tea; And How Not to do It," in which you state that the Canadian market is considerably overladen with this tea. As a matter of fact, at the present moment, there is a great dearth of Ceylon green tea on the spot; and it is of the utmost importance to this rapidly growing trade that there should be no scarcity at any time.

"There is a great future before this Ceylon green tea in Canada, and we again predict that in the course of a very few years Japan teas in Canada will be a thing of the past; and we will be supplying their place with at least 10,000,000 lb. of Ceylon green tea per annum."

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**QUEBEC MARKETS.**

Montreal, June 27, 1901.

**GROCERIES.**

**A**LTHOUGH disturbed somewhat by the holiday of Monday, a good grocery business has to be reported for the week. The weakness that we have noted in the sugar market on Monday culminated in a drop of 10c. per 100 lb. on white sugars, with yellows unchanged. This was caused solely by the sluggish demand of the past few weeks. On Wednesday, however, both granulated and yellow sugar advanced 10c. per 100 lb. The feature of the molasses market is the news that all the goods at the Islands have been cleared out, leaving the dealers here to figure out the price according to the laws of supply and demand. At present prices are firm. Some houses report canned goods improved under a brisk demand for tomatoes, others are not so optimistic. Japan teas remain firm at the primary market, but business here is not as brisk as it should be.

**SUGARS.**

The weakness that we have reported the last two weeks in the sugar market culminated both here and in New York in a decline of 10c. on Monday in the price of whites, making granulated here \$4.50 per 100 lb., yellows being unchanged at \$3.75 to \$4.40, according to quality. This decline was caused solely by a sluggish demand during the past few weeks. On Wednesday, however, granulated recovered the amount lost on Monday and yellows were also advanced 10c. per 100 lb. The price of granulated is now \$4.60 in Montreal, and yellows range from \$3.85 upwards. The European raw beet market is again to be reported easy at 9s. 2 1/2d.

**SYRUPS.**

Syrups are rather slow, not even maple syrup moving freely. There is no change in prices, sugar syrup being worth 1 1/2 to 2c. per lb., and corn syrup 3 to 3 1/4c. per lb., according to package.

**MOLASSES**

One cable received on the 18th said there was not much molasses left at the Islands, that the season was nearly over and that no firm offer could be made. This was followed on the 24th by the news, that there was no more molasses for sale. Mail advices dated June 14, stated that there was hardly more than 2,000 pincheons left for which there was keen competition and there was no chance of lower prices. Another letter gave the same news in regard to the crop growing rapidly to a close and the planters being slow sellers. Added was the note: "Shipments, we notice, have recently been on a free scale to St. Lawrence and Halifax." So we can accept the telegram of the 24th as true and consider the season at the Barbados as virtually closed. Values on this market are rather firm, job lots being quoted at 28c. Small distributing sales bring 29c.

**CANNED GOODS.**

It is rather difficult to understand the canned goods situation. In spite of the fact that the syndicate has taken off the market ket the surplus of last year's pack and will probably include it in the new goods of this season, and although the demand has materially improved, enough to clean certain important houses out of tomatoes, yet there are concerns in the city that are conceding the low prices, content to continue to lose money. In view of this fact we can hardly

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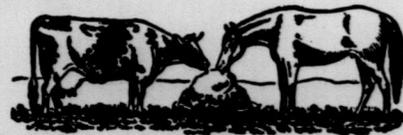
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regard the market as being in a wholesome condition. The demand for vegetables continues to be active, yet there are always more than enough goods coming forward to supply it. Tomatoes are worth 80 to 85c.; corn, 75c.; peas, 75c. to \$1, and beans, 70c. This week we have new pack raspberries offering to the retail trade at \$1.40 for syrup and \$1.55 for 2's preserved. Pineapples are quoted at \$2.30 and grated at \$2.55 to \$2.60. Strawberries in syrup are being taken freely from some houses that are offering at low figures, \$1.50 for berries in syrup and \$1.65 for preserved. Retailers are quite willing to order ahead in lines on which they have not lost money and consequently salmon futures are receiving a good deal of consideration at \$5 for Fraser river red sockeye; \$4.50 for northern fish, and \$3.90 for pink.

#### SPICES

There is no important change to note in the spice market which is rather active at the moment. We quote as follows: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12 1-2 to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15c.; Japan, 10c.; Jamaica, 20c.; ground Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

#### RICE

Prices are steady under a moderate demand. We quote in combine district: B rice, in bags, \$3.10; in half bags, \$3.15; in 1-4 bags, \$3.20; in pockets, \$3.25. In 10-bag lots an allowance of 10c. is made. CC rice, \$3 in bags, \$3.05 in half bags, \$3.10 in 1-4 bags and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 1-4c. per lb.

#### TEAS

All advices from Japan are to the effect that prices are steady to firm and although prices will be lower, as usual, on the crop from the second picking which comes in in July, the values will be well maintained throughout. What the importers here will decide to do is as yet uncertain, but at present they show a decided temerity to pay full prices and little business has been entered into. Within the past month a few large lots of 13 to 15c. Japan teas have changed hands, but such transactions are few in number. Of 18 to 20c. teas there are not many and they seem to be good property, as there is a fair demand from the country for these grades. Some China greens have sold during the week.

#### FOREIGN DRIED FRUITS.

**CURRENTS** — The available stocks in Greece are reported as not exceeding 1,500 tons. No fruit will be carried over in this market as dealers are buying from hand to mouth and charging full prices, 10 to 11c. for fine Filiatras. These values will obtain till the new crop begins to arrive toward the end of August, when a heavy new crop must bring much lower new prices with it. D. Pasqua, writing from Patras, June 10, says in regard to the new crop: "Favorable reports are officially published from all quarters. The damage done by peronosporus in some isolated cases is insignificant. The rainy and cool weather that prevailed during the last fortnight or three weeks has not apparently been injurious to the fruit, and the crop promises to be a good middling one as to volume, and excellent as to quality."

**RAISINS**—A postal advice from Smyrna says that all the superior quality of Sultana raisins that are available are some 60

tons. Most of the remaining stock consists of low grades of fruit. There are still no signs of peronosporus in spite of showery weather. Nothing is expected now to mar the prospects of a good crop.

In the local market raisins are dull and unchanged. Fine off-stalk Valencias are worth 5c. per lb., selected, 5 1-2c., and layers, 6c.

**PRUNES** — The demand continues to be moderate but it is hampered by the fact that retailers have not brought down their prices in sympathy with the reduction on the part of the wholesalers. Californian prunes are worth 5 to 5 1-2c. for 90's to 100's; 6 1-2 to 7 1-2c. for 60's to 70's, and 7 1-2 to 8c. for 40's to 50's. French prunes are selling for 3 to 5c.

From the Californian Dried Fruit Agency comes the report that the crop of the State will be about 50 per cent. of that of last season or about 75,000,000 lb. The crop in Europe is reported in the same letter to be away below last year's and the Californians expect to swell their exportations this year. The association is also a believer in itself, for it announces that it is going ahead under the new policy—to sell fruit, not to hold the umbrella.

**EVAPORATED FRUITS** — Evaporated apples maintain their firmness while there is no change to report in apricots, peaches or pears and of apricots the new Californian crop is said to be only 25 per cent. of that of last season. It is not likely that prices will be made on new goods till they are ready for shipment. The prices of peaches will likely be the same as last year's.

#### GREEN FRUITS.

The market on Canadian strawberries went to pieces this week and fruit sold as low as 2c. a box. The quantity coming forward is large and the quality is first-class. Five cars of Californian fruits were sold on Monday. Oranges are higher again. We quote: Messina oranges, 200's, \$2.75 to \$3 per box and \$1.50 to \$2 per half box; Messina lemons, 300's, \$2.25 to \$3.25; 360's, \$2 to \$2.75 per box; bananas, \$1.75 to \$2.25; Californian apples, \$2.25 per box; sweet potatoes, \$1 per bbl.; Malaga grapes, \$10 per keg; pineapples, 20 to 25c.; Tennessee tomatoes, \$1 to \$1.25 per crate; radishes, 15c. per doz.; new Bermuda potatoes, \$4.25 per bbl.; new Bermuda onions, \$3 per crate; Canadian asparagus, \$1.50 per basket; strawberries, 3 to 6c. per box; coconuts, \$3.25 to \$3.50 per bag; cabbage, in crates, \$2 to \$2.25; cucumbers, in baskets, \$2.50; Californian cherries, \$2.50 per box of about 10-lb.; Californian plums, \$1 to \$1.75 per box; Californian peaches, \$1.25 per box; Egyptian apricots, \$1 to \$1.25 per box; Egyptian onions, 2 1-4c. per lb.

#### COUNTRY PRODUCE.

**EGGS** — There has been no material change in the market, although it is decidedly firm. Small lots have sold at 11c. to 11 1-2c. for selected goods, and 9 to 9 1-2c. for No. 2.

**HONEY** — The market for honey continues dull, and prices are unchanged. We quote: White clover honey in comb, 12 1-2 to 13 1-2c.; white extracted, 8 1-2 to 10c.; buckwheat in comb, 9 to 10c., and extracted, 7 to 8c.

**POTATOES** — Only a small trade has been done in potatoes, and the tone of the market is easier. Choice, sound stock sold at 42 to 45c. and ordinary at 38 to 40c. per bag in carlots.

**ASHES** — The market for ashes is quiet and about steady. We quote: Firsts, \$4.30 to \$4.35; seconds, \$3.90 to \$4; and pearls, \$5.85 per 100 lb.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

#### THE UNEQUALLED CLEANER.

**H AND H**  
TRADE MARK

JAMES McINTOSH, 34 Yonge St., TORONTO  
Sole Agent for Canada. Sold by wholesale grocers -

#### Victoria Fruit Merchants.

From the Atlantic to the Pacific,

**OKELL & MORRIS'**

(Gold Medal Brands) of **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 3c Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

#### Victoria B. C. Commission Merchants

**PATTON & SONS**

Wholesale Produce

and

Commission Brokers

Operating B. C. Cold Storage and Ice Works. Bonded and Free Storage.

Consignments Solicited.

Advances Made on Warehouse Receipts.

AGENCIES ACCEPTED.

Toronto Fruit Merchants.

..CALIFORNIA ORANGES..

CANADIAN BERRIES,  
" CHERRIES.

California Peaches, Apricots, Plums. Foreign Nuts, Dates, Figs.

ALL AT LOWEST MARKET.

**HUSBAND Bros. & Co.**

82 Colborne St., Toronto

Telephone Numbers—Main 3428, Main 54.

**CLEMES BROS.**

Just Address **TORONTO** Everybody Knows Us

Are you going to speculate in 10 or 25 boxes Summer-Keeping

**LEMONS ?**

Write us about them.

# Save Money

By buying your Paper,  
Paper Bags, Twines,  
etc., etc., from

## Douglas <sup>AND</sup> Ratcliff,

PAPER DEALERS  
AND IMPORTERS

Phone 1773.

30-34 Church Street

TORONTO.

### LIQUORS.

SCOTCH WHISKIES.  
Per case of quarts.

|                                          |        |             |          |
|------------------------------------------|--------|-------------|----------|
| Roderick Dhu                             | \$9 50 | less 3 p.c. | 30 days  |
| Usher's O.V.G. Special Reserve           | 9 75   | " "         | " "      |
| Usher's G.O.H.                           | 12 25  | " "         | " "      |
| Gaelic, Old Smuggler                     | 9 75   | " "         | " "      |
| Greer's O.V.H.                           | 9 50   | " "         | " "      |
| Old Mull                                 | 9 75   | " "         | " "      |
| Sheriff's One Star                       | 10 25  | " "         | " "      |
| " V.O.                                   | 10 50  | " "         | " "      |
| Kilmarnoch                               | 9 75   | " "         | " "      |
| Doctor's Special                         | 10 00  | " "         | " "      |
| House of Lords                           | 10 75  | " "         | " "      |
| Bulloch, Lade & Co.—                     |        |             |          |
| Special blend                            | 9 25   |             |          |
| Extra special                            | 11 00  |             |          |
| John Dewar & Sons—                       |        |             |          |
| Extra special                            | 9 50   |             |          |
| Special liqueur                          | 12 25  |             |          |
| Extra                                    | 16 50  |             |          |
| James Ainslie & Co.—                     |        |             |          |
| Highland Dew                             | 6 75   |             |          |
| Glen Lion, extra special                 | 12 50  |             |          |
| J. Brown & Co.—                          |        |             |          |
| Duke of Cambridge                        | 12 00  |             |          |
| Mitchell's—                              |        |             |          |
| Heather Dew                              | 7 00   |             |          |
| Special Reserve                          | 9 00   |             |          |
| Mullmore                                 | 6 50   |             |          |
| W. Teaches & Sons—                       |        |             |          |
| Highland Cream, qts., \$9.50 less 3 p.c. |        |             | 30 days. |

### CANADIAN WHISKIES.

|                              | In barrels per gal.            |
|------------------------------|--------------------------------|
| Gooderham & Worts, 65 O. P.  | \$4 50                         |
| Hiram Walker & Sons          | 4 50                           |
| J. P. Wiser & Son            | 4 49                           |
| J. E. Seagram                | 4 49                           |
| H. Corby                     | 4 49                           |
| Gooderham & Worts, 50 O. P.  | 4 10                           |
| Hiram Walker & Sons          | 4 10                           |
| J. P. Wiser & Son            | 4 09                           |
| J. E. Seagram                | 4 09                           |
| H. Corby                     | 4 09                           |
| Rye, Gooderham & Worts       | 2 20                           |
| " Hiram Walker & Sons        | 2 20                           |
| " J. P. Wiser & Son          | 2 19                           |
| " J. E. Seagram              | 2 19                           |
| " H. Corby                   | 2 19                           |
| Imperial, Walker & Sons      | 2 90                           |
| Canadian Club, Walker & Sons | 3 60                           |
|                              | Less than one bbl. per gallon. |
| 65 O. P.                     | \$4 55                         |
| 50 O. P.                     | 4 15                           |
| Rye                          | 2 25                           |

### CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

|                                          | Per Case.      |
|------------------------------------------|----------------|
| Comte de Castellane—                     |                |
| Cuvee Reservee... { Quarts. .... \$12 50 |                |
| " " " " { Pints ..... 13 50              |                |
| Carte d'Or..... 15 00                    |                |
| Champagne Ve Amiot—                      |                |
| Carte d'Or..... 16 00                    |                |
| " Blanche..... 13 00                     |                |
| " d'Argent..... 10 50                    |                |
| Pommery—                                 | Quarts. Pints. |
| Sec and Extra Sec..... \$28 00 \$30 00   |                |
| Mumm's—                                  |                |
| Extra Sec..... 28 00 30 00               |                |
| Moet & Chandon—                          |                |
| White Seal..... 28 00 30 00              |                |
| Brut Imperial..... 31 00 33 00           |                |

## PARAFFINE WAX

In "One Pound Cakes" for

### HOUSEHOLD USE

Washing Clothes, Ironing, Sealing Canned Fruit, etc.

QUEEN CITY OIL COMPANY, Limited,

TORONTO, ONT

SAMUEL ROGERS, President.

EXTRA FANCY { California Navel  
Valencia  
Marmalade } **ORANGES**  
Messina Lemons

Full lines, Nuts, Dates, Figs; Oysters, Finnan Haddies, etc.

If you want "The Best" at right prices, order from us.

Hugh Walker & Son, Guelph, Ont.

## EPPS'S

GRATEFUL.  
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax.

In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST  
NUTRITIOUS.

# COCOA

|                                      | Per Case. |
|--------------------------------------|-----------|
| Perrier-Jouet—                       |           |
| Fruit..... 28 00 30 00               |           |
| Reserve Dry..... 28 00 30 00         |           |
| Pollen Zoon—                         |           |
| Red, cases of 15 bottles..... \$9 75 |           |
| Green, " 12 "..... 4 75              |           |
| Violette, " 12 "..... 2 45           |           |
| P. Hoppe "Night Cap" Brand—          |           |
| Red, cases of 15 bottles..... 10 50  |           |
| Green, " 12 "..... 5 25              |           |
| Yellow, " 15 "..... 10 75            |           |
| Blue, " 12 "..... 5 40               |           |
| Poney, " 12 "..... 2 50              |           |

| Melcher's—                   |  |
|------------------------------|--|
| Infantes (4 doz)..... 4 75   |  |
| Picnic..... 7 75             |  |
| Poney..... 2 60              |  |
| Blue cases..... 4 75         |  |
| Green "..... 5 50            |  |
| Red "..... 10 25             |  |
| Honeysuckle, small..... 7 90 |  |
| " large..... 15 25           |  |

### FLOUR AND GRAIN.

FLOUR — There has been no improvement to note in the flour market. The demand continues chiefly for small lots at steady prices. We quote Manitoba spring wheat patents, \$4.10 to \$4.30; winter wheat patents, \$3.65 to \$3.90; straight roller, \$3.25 to \$3.40; in bags, \$1.55 to \$1.65, and Manitoba strong bakers', \$3.75 to \$4.

GRAIN—We quote: No. 1 spring wheat, 77c. afloat June; peas, 76 to 76 1-2c.; rye, 58 to 59c.; No. 2 barley, 53 to 54c.; oats, 35 to 35 3-4c.; buckwheat, 61 1-2 to 62 1-2c.; corn, 54 to 55c.

OATMEAL — Business in rolled oats has been quiet and prices are unchanged at \$3.60 to \$3.80 per bbl., and \$1.75 to \$1.85 per keg.

FEED — The demand for feed has been limited, and the market is quiet at easy

|                                              | Per Gal. |
|----------------------------------------------|----------|
| Draught—                                     |          |
| Hogsheads..... \$2 95                        |          |
| Quarter casks..... 3 00                      |          |
| Octaves..... 3 05                            |          |
| De Kuyper—                                   |          |
| Violet, 2 doz. cases..... 5 30               |          |
| Green, " "..... 6 00                         |          |
| Red, " "..... 11 50                          |          |
| White, " "..... 4 00                         |          |
| Terms, net 30 days, 1 per cent. off 10 days. |          |
| In five-case lots, freight may be prepaid.   |          |
| Key Brand—                                   |          |
| Red cases..... 10 25                         |          |
| Green "..... 4 85                            |          |
| Poney"..... 2 60                             |          |

## Does Your Coffee Department Require Replenishing?

If so, we can quote you the lowest figures in the market, for absolutely the very finest quality of

**Mocha, Java, Ceylon, Costa Rica, Maracaibo, Rio, Santos, Etc.**

Being direct importers and large buyers, we can consequently offer you some splendid values. Prompt shipment and satisfaction guaranteed. Be convinced of what we claim by sending for samples and prices.

**S. H. Ewing & Sons, Montreal**

prices. We quote: Ontario bran, in bulk, \$13.50 to \$14; shorts, \$11.50 to \$15; mouillie, \$20 to \$21 per ton; Manitoba bran, \$14, and shorts, \$15.

**BALED HAY**—There has been no change in the situation of the hay market. The demand is fair and the tone easy. We quote No. 1, \$11.50 to \$12; No. 2, \$10.50 to \$11, and clover, \$9.50 to \$10 per ton in carlots on track.

### CHEESE AND BUTTER.

**CHEESE**—Prices of cheese have advanced since last week 7-8c. per lb. from 9 3/8 to 10 1/4c. at the wharf for Ontario make and to 9 3/4 to 9 7/8c. for Quebec cheese. The country boards have witnessed some keen competition and the speculative tendency has led to advances in England.

**BUTTER**—The market is not quotably changed, but the feeling has been less buoyant. For finest creamery 20 1/4c. is paid.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., June 21, 1901.

**T**HERE has been but a fair business reported during the past week. Markets in groceries tend easy, though a few lines, such as beans and evaporated apples, are quoted higher and are held firm. In other lines no particular stir is noted except, perhaps, in lime. For some few years, though we have a very extra quality of lime and lots of it, and situated where it can be cheaply shipped. We also have lots of wood for burning it. The demand has been dull, and prices so low as to show no profit. This summer, however, has shown a largely increased sale, and at advanced prices, though they are still low. In lumber, so important to us, there is a good American market, but the outlook is still poor for English business.

**OIL**—There is in burning oil a very light trade. This is always expected at this

season. Prices show no change, but tend easy. In paint oils the higher prices hold. The demand tends more quiet. Lubricating oils are easy and show steady business. In seal oil the Newfoundland market is quite firm, but the output is largely controlled. The quality of the oil this year is good. In wax and candles the easier and lower values continue.

**SALT**—There is a good demand at full figures for Liverpool coarse salt. There has been a cargo landed ex-sailer which was sold ex-vessel. Two cargoes, none of which are full cargoes, due by steamer, are very largely sold to arrive. St. John merchants also have salt arriving at Boston and at the North Shore. Canadian salt moves freely at this season. Cheese factories and dairies are free buyers. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—Owing to the impression that prices on vegetables would be advanced after the 1st of July and also that particularly one packer offered goods at very low prices, there have been a few cars of last season's goods bought. There now seems to have been some misunderstanding on the part of the packer who does not seem anxious to fill the orders taken. All packers seem to have reduced their prices five cents below the figures of last fall. Local trade is but fair. There is a fair stock here. In fruits a fair business only is being done, green fruits being here. In meats there is a steady sale. Prices are unchanged. New finnan haddies are offered. The price is close to cost. These are fine goods.

**GREEN FRUITS**—Now that the berry

season is here, together with the small Californian fruits, this is a busier line than ever. In oranges a few Valencias are still offered. The only others offered are Sorrentos. Prices tend rather higher. In lemons there is a higher market, but the sale is large. Bananas are free sellers. Tomatoes are offered freely. In strawberries, local berries are now offering. The sale from Ontario was not large. American are off the market. The very best berry we get is that from New Brunswick. Californian small fruits, such as apricots, peaches and plums, as yet have but a fair sale. The peaches are but fair quality. United States cabbage have a free sale.

**DRIED FRUIT**—New goods begin to have attention. Buyers have begun to place small orders for first shipments of Valencias. The trade are likely to be particular from whom they buy this season, as they have had some unpleasant experiences in the past. It is better to pay a little higher price and buy a little later than to buy from speculators. Local market is dull. Old stock could be bought at any price. In Californian stock, New York is offering at low figures. It is thought seeded are lower than new will be. Shippers are expecting loose will be offered well below opening prices of last year, as the high prices killed the demand. Currants are firm and there is a fair business. Prunes are quiet and low. Evaporated apples are quite a little higher, but the sale is limited. The higher prices quoted for peels is delaying sales, but the market is firm.

**DAIRY PRODUCE**—In eggs there is a rather dull business. Receipts are not large. There is little change in price. No extreme low figures have ruled. In butter the market is overstocked. Prices are low. Some nice goods are now offered, and quality must be the best if best prices are to be obtained. Local cheese is more freely offered and price is rather easier, but still quite high, though below western figures. The local sale is for small cheese, which is scarce.

*The best selling tea in Canada today is*  
*Blue Ribbon Ceylon*  
*packed and sold by*  
*Blue Ribbon Tea Co.*  
*12 Front St. East - Toronto*

# It Pays to Have the Best.

With the best, you keep your customers, you increase your trade, you have the worth of your money and satisfaction besides.

When you buy my goods all this is guaranteed to you and if not satisfactory they are returnable at my expense.

Try my brands, compare my prices. It pays.

## TO ARRIVE SHORTLY--

|     |             |                                                                                                                                      |   |   |                                  |
|-----|-------------|--------------------------------------------------------------------------------------------------------------------------------------|---|---|----------------------------------|
| 300 | Half chests | "Condor V" Fine May Japan Tea, at                                                                                                    | - | - | 25c.                             |
| 5   | "           | at                                                                                                                                   | - | - | 24c.                             |
| 10  | "           | at                                                                                                                                   | - | - | 23½c.                            |
| 250 | "           | "Condor LX," each 60 1-lb. packages, the only Japan Tea imported in lead packets, a fine early May tea, at                           | - | - | 27½c.                            |
|     |             | <b>The most satisfactory tea to handle, retails at 40c.</b>                                                                          |   |   |                                  |
| 250 | 5-lb. boxes | Golden Tipped Orange Pekoe Ceylon Tea, beautiful liquor, at                                                                          | - | - | 30c. per lb.                     |
|     |             | Packed in Colombo.                                                                                                                   |   |   |                                  |
|     |             | "Condor" Japan Teas, the finest and best, at from                                                                                    | - | - | 19 to 40c.                       |
|     |             | "Condor" Vinegar, 100 grains, pure distilled, bright as crystal, no equal at                                                         | - | - | 30c.                             |
|     |             | "Condor" Mustard—the only pure—is better than any on the market, costs you less, more profit, more satisfaction in it. 12 lb. boxes, |   |   |                                  |
|     |             | ¼-lb. tins at 35c., ½ lb. tins at 33c., 1-lb. tins at                                                                                | - | - | 32½c.                            |
|     |             | "Old Crow" Scientific Blend of Black Teas, in useful bronzed tins, at                                                                | - | - | 17½, 20, 25, 30 and 35c. per lb. |
|     |             | "Old Crow" Vinegar, 75 grains, pure distilled, clear as water from a spring, at                                                      | - | - | 22½c.                            |
|     |             | "Old Crow" Mustard, the best at the price, 12-lb. boxes, ¼ lb. tins, at 25c., ½-lb. tins at 23c., 1-lb. tins at                      | - | - | 22½c.                            |
|     |             | "Nectar" Tea, the perfection of all Black Teas, in lead packets, at                                                                  | - | - | 20, 26, 38 and 45c.              |
|     |             | Madam Huot's Coffee, the gem of all coffees, pure, creamy, delicious, 1-lb. tins at 31c., 2 lb. tins at                              | - | - | 30c. per lb.                     |

CONDITIONS: 3 per cent. 30 Days.

Large Stock of fine Teas, Coffees, and Spices---Wholesale.

**E. D. MARCEAU,** 281 to 285 ST. PAUL STREET, **Montreal.**

**SUGARS**—In this line there is little new. The sale is large, particularly granulated. Prices are low. Some Trinidad raw, which is here, sells but slowly.

**MOLASSES**—The West India steamer brought quite a large quantity of Barbados. It goes largely west. The local demand is for Porto Rico. While the market is firmer there is no change here, and prices are likely to be held at the present low figures. At local prices these goods are splendid value, there being a small war here.

**FISH**—Our fishermen are very busy. This is the height of the salmon season. The catch continues light and quite full prices rule. There is, perhaps, no salmon equal to our harbor fish. They go chiefly to Boston except those locally sold. In shad, receipts are light with sales good. The gaspereaux season is about over. There has been a fair average pack of alewives and a good price is expected. Smoked herring is rather dull. In pickled, some new are offered, and the price is rather lower. The demand is not yet active. Dry cod is rather easier, while pollock is firmer. Stock is light. We quote: Large and medium dry cod, \$3.65 to \$3.70; small, \$2.10 to \$2.25; haddies, 5 to 5 1-2c.; smoked herring, 12 to 13c.; fresh haddock and cod, 2 1-2c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.65 per 100 lb.; pickled herring, \$2.15 to \$2.25 per half bbl.; Canso herring, \$5 per bbl.; \$2.75 halves; Shelburne, \$4.50 per bbl.; \$2.25 halves; gaspereaux, 65 to 75c. per 100 lb.; halibut, 8c.; shad, 10 to 12c.; salmon, 12 to 14c.

**FLOUR, FEED AND MEAL**—In flour there is a steady sale at steady prices. Oats are firm, but a light sale. Oatmeal is firm at the higher figures, and not freely offered. Sale is light. Cornmeal in local market is rather lower. There is a fair sale, but this

is a quiet season. Feed is easier and not in demand. Beans have advanced. There is no large stock here and the sale at this season is quiet. Barley is not in demand. Split peas are firm. Blue peas are still high. The offerings during the season were small. Hay is firm, though the local demand is small. Manitoba flour, \$4.75 to \$4.90; best Ontario, \$3.90 to \$4; medium, \$3.65 to \$3.80; oatmeal, \$3.80 to \$4; cornmeal, \$2.30 to \$2.35; middlings, \$22 to \$23; oats, 40 to 42c.; H. P. beans, \$1.65 to \$1.75; primes, \$1.55 to \$1.60; yellow eye beans, \$2.40 to \$2.60; split peas, \$4.10 to \$4.15; barley, \$3.90 to \$4; hay, \$12 to \$14.

#### TRADE NOTES.

Mr. C. H. Clerke, St. Stephens, called on "The Grocer" this week.

Bowman & Angevine are finding "Thistle" maple syrup in bottle a steady seller.

James Patterson is handling large numbers of salmon. These are received fresh every day.

J. Hunter White is this season representing the packers of "Mearl" brand of Valencia raisins.

The well-known broker, Mr. A. S. Bowman, is receiving the congratulations of the trade, arriving home this week from his wedding trip.

Baird & Peters have rented the store on the South Wharf, where they started business, and are having it fitted up as a modern tea warehouse.

We very much regret a misprint in regard to a late note on Colman's Starch. Our notice should have read that the price to the retailer had been reduced, and that the local representatives, Messrs. Smith & Tilton, report increased sales.

#### OTTAWA RETAIL GROCERS.

The adjourned meeting of this association was held Monday night at the store of J. G. Stewart, Bank street. The president, W. J. Eastcott, occupied the chair, and a good many members were present.

The principal item of business was the matter of a Wednesday half holiday, introduced at last meeting. It was decided to canvass the principal grocers for a start, with a petition in which all would agree to close at 1 o'clock every Wednesday during July and August. All those who sign will be expected to close, no matter if others who are not favorable do not. It is thought that if a good number accept the agreement and observe the Wednesday half holiday, that it will become general very soon.

A committee was appointed to get rates to different points with a view to holding an excursion during July.

#### MARITIME BOARD OF TRADE.

The executive officers of the Maritime Board of Trade are making arrangements for the annual convention to be held in Chatham, N.B., in August next. Since the last convention two boards of trade have been organized, one at Digby, N.S., and the other at Woodstock, N.B.

The "Salada" Tea Co. are occupying one of the choicest advertising positions in The Boston Herald. Their advertisements are on the front page, and are surrounded by reading matter. This shows the enterprise of that firm in the New England States.

## PROFITS IN CASH INSTEAD OF IN PREMIUMS.

### This Revised Price List Will Interest You.

On an investment of \$4.00 which you pay for 5 boxes of Havana Fruit, you make a net cash profit of \$5.00. Compare this purchase with the Premium Package which you have been in the habit of buying for \$6.50.

|                                                   |        |                                                      |      |
|---------------------------------------------------|--------|------------------------------------------------------|------|
| Adams' Tutti Frutti, 36 5c. bars .....            | \$1.00 | Britten's Kola Nut, 20 5c. packages .....            | .60  |
| Adams' Pepsin Tutti Frutti, 23 5c. packages ..... | .75    | " " " 60 5c. packages, glass top box                 | 1.80 |
| " Yankee Dandy, 100 1c. pieces .....              | .70    | Britten's Base Ball, 1 foot long, 100 1c. pieces.... | .70  |
| " Sappota Gum, 150 1c. pieces .....               | .90    | " Large Heart or Globe Paraffin Gum, 100             |      |
| Dr. Beeman's Original Pepsin Gum, 20 5c. packages | .60    | 1c. pieces .....                                     | .70  |
| White's Yucatan Gum, 20 5c. packages, yellow      |        | Britten's Big Five Paraffin Gum, 115 1c. sticks....  | .75  |
| band .....                                        | .60    | " Spruce Gum, Union Jack, 100 1c. sticks..           | .60  |
| White's Red Robin, 100 1c. pieces, with a fortune |        | " Licorice Chewing Gum, 200 pieces, 2 for 1c.        | .70  |
| on each wrapper .....                             | .60    | Glass Jar, Tutti Frutti or Pepsin, 115 5c. bars....  | 3.75 |
| Britten's Havana Fruit, 36 5c. bars .....         | .80    |                                                      |      |
| " Red Jacket, Love Letter, French or              |        | Dr. Beeman's Pepsin or White's Yucatan can be        |      |
| English, a premium in each box, 115 1c. pieces    | .75    | put in assortment with jars if desired.              |      |

Don't buy too much gum at a time. Keep it fresh and you will sell more. Your customer does not like stale chewing gum any more than he does stale buns.

**AMERICAN CHICLE CO.,** Defries and River Streets. Toronto, Can.

# CURRENT MARKET QUOTATIONS

June 27, 1901.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 1.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

|                                 | Montreal. |        | Toronto. |    | St. John, Halifax. |        |
|---------------------------------|-----------|--------|----------|----|--------------------|--------|
| Dairy, choice, large rolls, lb. | 16        | 17     | 16       | 17 | 18                 | 20     |
| " " pound blocks                | 16        | 17     | 16       | 17 | 16                 | 17     |
| " " tubs, best                  | 15        | 16     | 12       | 15 | 15                 | 16     |
| " " tubs, sec. grade            | 19 1/2    | 20     | 18       | 20 | 20                 | 22     |
| Creamery, boxes                 | 21        | 21     | 18       | 21 | 22                 | 24     |
| " prints                        | 9 1/2     | 10     | 9 1/2    | 10 | 10                 | 10 1/2 |
| Cheese, new, per lb.            | 11        | 11 1/2 | 11 1/2   | 12 | 10                 | 12     |
| Eggs, new laid, per doz.        |           |        |          |    |                    |        |

## CANNED GOODS

|                            | Montreal. |        | Toronto. |        | St. John, Halifax. |       |
|----------------------------|-----------|--------|----------|--------|--------------------|-------|
| Apples, 3's                | 90        | 0 90   | 0 75     | 0 90   | 1 00               | 1 10  |
| " gallons                  | 1 65      | 1 75   |          | 2 00   | 2 15               | 2 25  |
| Asparagus                  | 2 20      | 2 25   | 2 00     | 2 40   |                    |       |
| Beets                      | 1 00      | 1 00   | 95       | 1 10   |                    |       |
| Blackberries, 2's          |           |        | 1 40     | 1 70   | 1 50               | 1 80  |
| Blueberries, 2's           | 80        | 85     | 75       | 85     | 95                 | 1 00  |
| Beans, 2's                 | 80        | 90     | 75       | 80     | 90                 | 95    |
| Corn, 2's                  | 70        | 80     | 70       | 75     | 80                 | 85    |
| Cherries, red, pitted, 2's | 2 15      | 2 20   | 2 10     | 2 25   | 2 30               | 2 40  |
| " white                    | 2 00      | 2 15   | 2 00     | 2 25   |                    |       |
| Peas, 2's                  | 70        | 80     | 70       | 75     | 80                 | 85    |
| " sitted                   | 90        | 1 00   |          | 1 00   | 1 10               | 1 15  |
| " extra sitted             | 1 00      | 1 10   | 1 25     | 1 30   | 1 20               | 1 25  |
| Pears, Bartlett, 2's       | 1 40      | 1 60   | 1 50     | 1 50   | 1 75               | 1 80  |
| " 3's                      | 1 90      | 2 00   | 2 00     | 2 40   | 2 25               | 2 50  |
| Pineapple, 2's             | 1 75      | 2 40   | 2 25     | 2 50   | 2 15               | 2 25  |
| " 3's                      | 2 40      | 2 60   | 2 50     | 2 60   | 2 50               | 2 60  |
| Peaches, 2's               | 1 50      | 1 90   | 1 75     | 1 90   | 1 85               | 1 85  |
| " 3's                      | 2 25      | 2 90   | 2 50     | 2 75   | 2 70               | 2 85  |
| Plums, green gages, 2's    | 1 25      | 1 35   | 1 10     | 1 25   | 1 30               | 1 60  |
| " Lombard                  | 1 00      | 1 25   | 1 00     | 1 10   | 1 30               | 1 50  |
| " Damson, blue             | 1 00      | 1 25   | 1 00     | 1 00   | 1 10               | 1 30  |
| Pumpkins, 3's              |           | 85     | 80       | 85     | 1 00               | 1 25  |
| " gallon                   |           |        | 2 10     | 2 25   | 2 10               | 2 25  |
| Raspberries, 2's           | 1 45      | 1 60   | 1 60     | 1 80   | 1 70               | 1 75  |
| Srrawberries, 2's          | 1 70      | 1 85   | 1 80     | 1 90   | 1 75               | 1 80  |
| Succotash, 2's             | 1 00      | 1 25   |          | 1 15   | 1 10               | 1 15  |
| Tomatoes, 3's              | 75        | 80     | 75       | 80     | 90                 | 1 00  |
| Lobster, tails             | 2 75      | 3 20   | 3 25     | 3 25   | 3 00               | 3 25  |
| " 1-lb. flats              | 3 00      | 3 75   | 3 70     | 3 70   |                    | 1 25  |
| " 1/2-lb. flats            | 1 75      | 1 85   | 1 75     | 1 83   | 1 75               | 1 83  |
| Mackerel                   | 1 00      | 1 10   | 1 15     | 1 25   | 1 35               | 1 45  |
| Salmon, sockeye, Fraser    | 1 50      | 1 85   | 1 75     | 1 85   | 1 50               | 1 75  |
| " Northern                 |           |        | 1 60     | 1 65   | 1 50               | 1 60  |
| " Horseshoe                |           |        |          |        |                    |       |
| " Cohoes                   | 1 10      | 1 25   | 1 25     | 1 30   | 1 25               | 1 50  |
| Sardines, Albert, 1/2's    | 12        | 12 1/2 | 12 1/2   | 13     | 14                 | 15    |
| " 3/4's                    | 26        | 21     | 20       | 21     | 20                 | 21    |
| " Sportsman, 1/2's         | 11 1/2    | 12     |          | 12 1/2 |                    | 12    |
| " 3/4's                    | 19        | 20     |          | 21     | 20                 | 21    |
| " key opener, 1/2's        | 9         | 11     | 10 1/2   | 11     | 16                 | 18    |
| " 3/4's                    | 20        | 18     | 18 1/2   | 23     | 10                 | 11    |
| " P. & C., 1/2's           | 20        | 22 1/2 | 23       | 25     | 23                 | 25    |
| " 3/4's                    | 27 1/2    | 30     | 33       | 36     | 33                 | 36    |
| Domestic, 1/2's            | 4         | 4 1/2  | 4        | 4 1/2  | 4                  | 4 1/2 |
| " Mustard, 1/2 size, cases | 7         | 8      | 9        | 11     |                    |       |
| 50 tins, per 100           | 7 50      | 11 00  | 8 50     | 9 00   | 8 00               | 9 00  |
| Haddles                    | 1 00      | 1 00   | 1 10     | 1 15   | 1 00               | 1 10  |
| Kipper Herrings            | 1 00      | 1 85   | 1 00     | 1 75   | 1 00               | 1 10  |
| Herring in Tomato Sauce    | 1 00      | 1 55   | 1 00     | 1 70   |                    | 2 00  |

## CANDIED PEELS

|                |  |    |    |    |    |    |
|----------------|--|----|----|----|----|----|
| Lemon, per lb. |  | 10 | 11 | 12 | 12 | 13 |
| Orange, "      |  | 11 | 12 | 13 | 12 | 13 |
| Citron, "      |  | 15 | 15 | 17 | 15 | 17 |

## GREEN FRUITS

|                                  |      |      |      |      |      |      |
|----------------------------------|------|------|------|------|------|------|
| Oranges, Sorrentos 200 and 3 0's |      |      | 3 00 | 3 25 |      |      |
| " " 150 to 180's                 |      |      | 2 25 | 2 50 |      |      |
| " Cal. late Valencias            |      |      | 4 50 | 5 00 |      |      |
| Lemons, Messina, per box         | 1 50 | 2 75 | 3 25 | 3 75 | 3 00 | 3 50 |
| " Sorrento, per box              |      |      | 3 50 | 4 25 |      |      |
| Bananas, Firsts, per bunch       | 1 25 | 2 25 | 1 75 | 2 00 | 1 50 | 2 00 |
| Apples, per bbl                  | 4 00 | 5 00 | 4 00 | 7 00 | 2 00 | 3 00 |
| Cocoanuts, per 100               |      |      | 3 50 | 4 75 |      |      |
| Pineapples, each                 | 0 09 | 0 15 | 7    | 15   | 15   | 20   |
| Strawberries, per quart          | 0 08 | 0 15 | 5    | 8    | 12   | 15   |
| Cal. Peaches                     |      |      | 1 25 | 2 00 |      |      |
| " Plums                          |      |      | 1 50 | 2 00 |      |      |
| " Apricots                       |      |      | 1 75 | 2 00 |      |      |

## SUGAR

|                                   |      |  |      |      |      |          |
|-----------------------------------|------|--|------|------|------|----------|
| Granulated St. Law'ce and Red     | 4 50 |  | 4 68 | 4 70 | 4 65 | 4 70     |
| granulated, Acadia                | 4 45 |  | 4 63 |      | 4 60 |          |
| Paris lump, bbls. and 100-lb. bxs | 5 00 |  | 5 18 |      | 5 00 |          |
| " in 50-lb. boxes                 | 5 10 |  | 5 28 |      | 5 00 |          |
| Extra Ground 100 lb. bbls.        | 5 00 |  | 5 55 |      | 5 50 |          |
| Powdered, bbls                    | 4 75 |  | 5 30 |      | 5 50 |          |
| Phenix                            | 4 40 |  | 4 68 |      | 4 50 |          |
| Cream                             | 4 50 |  | 4 68 |      | 4 50 |          |
| Extra bright coffee               | 4 40 |  | 4 68 |      | 4 40 | 4 40     |
| Bright coffee                     | 4 30 |  | 4 45 |      | 3 75 | 4 00     |
| Bright yellow                     | 4 20 |  | 4 48 |      | 3 50 | 3 50     |
| No. 2 yellow                      | 4 05 |  | 4 28 |      | 3 80 | 3 92 1/2 |
| No. 2 yellow                      | 4 00 |  | 4 18 |      |      |          |
| No. 1 yellow                      | 3 85 |  | 4 08 |      |      |          |

## HARDWARE PAINTS AND OILS

|                                | Montreal. | Toronto. | St. John Halifax. |
|--------------------------------|-----------|----------|-------------------|
| Wire nails, base               | 2 55      | 2 55     | 2 80              |
| Cut nails, base                | 2 35      | 2 35     | 2 85              |
| Barbed wire, per 100-lb.       | 3 05      | 3 05     | 3 50              |
| Oiled and Annealed Wire, No. 9 | 2 80      | 2 80     |                   |
| White lead, Pure               | 6 25      | 6 37 1/2 | 6 80              |
| Linseed oil, 1 to 4 bbls., raw | 50        | 51       | 53                |
| " " boiled                     | 51        | 54       | 56                |
| Turpentine, single bbls.       | 55        | 55       | 57                |

## SYRUPS AND MOLASSES

|                             |       |      |    |    |    |
|-----------------------------|-------|------|----|----|----|
| Syrups—                     |       |      |    |    |    |
| Dark                        | 1 1/2 | 30   | 32 |    |    |
| Medium                      | 2 1/2 | 35   | 37 | 34 | 36 |
| Bright                      | 2 3/4 | 38   | 39 | 36 | 38 |
| Corn Syrup, barrel, per lb. | 3 1/2 |      |    |    |    |
| " " 1/2 bbls.               | 3 1/4 |      |    |    |    |
| " " kegs                    | 3 1/2 |      |    |    |    |
| " " 3 gal. pails, each      | 1 40  | 1 40 |    |    |    |
| " " 2 gal. "                | 1 05  | 1 05 |    |    |    |
| Honey                       |       | 40   |    |    |    |
| " 25-lb. pails              | 90    | 1 00 |    |    |    |
| " 38-lb. pails              | 1 20  | 1 40 |    |    |    |
| Molasses—                   |       |      |    |    |    |
| New Orleans                 | 22    | 30   | 23 | 60 | 29 |
| Barbadoes                   |       | 29   |    |    | 21 |
| Porto Rico                  |       |      | 38 | 42 | 30 |
| Antigua                     |       |      |    |    |    |
| St. Croix                   |       |      |    |    |    |

## CANNED MEATS

|                             |       |       |      |       |       |       |
|-----------------------------|-------|-------|------|-------|-------|-------|
| Comp. corn beef, 1-lb. cans | 1 50  | 1 85  | 1 60 | 1 65  | 1 60  | 1 70  |
| " " 2-lb. cans              | 2 75  | 3 30  | 2 85 | 3 00  | 2 80  | 2 90  |
| " " 6-lb. cans              | 8 50  | 11 00 |      | 8 25  | 8 75  | 9 25  |
| " " 14-lb. cans             | 20 00 | 24 50 |      | 19 50 | 20 00 | 21 00 |
| Minced callops, 2-lb. can   |       | 2 75  |      | 2 60  | 2 50  | 2 80  |
| Lunch tongue, 1-lb. can     | 3 00  | 3 90  |      | 3 00  | 3 00  | 3 25  |
| " 2-lb. can                 | 6 00  | 7 90  |      | 7 00  | 5 80  | 6 00  |
| English brawn, 2-lb. can    | 2 40  | 2 75  |      | 2 45  | 2 75  | 2 80  |
| Camp sausage, 1-lb. can     |       |       |      | 2 50  | 2 50  |       |
| " 2-lb. can                 |       |       |      | 4 00  | 4 00  |       |
| Soups, assorted, 1-lb. can  | 1 15  | 1 50  |      | 1 50  | 1 40  |       |
| " " 2-lb. can               | 2 40  | 2 45  |      | 2 20  | 2 25  |       |
| Soups and Boull, 2-lb. can  | 1 75  | 2 50  |      | 1 80  | 1 75  |       |
| " 6-lb. can                 | 3 50  | 5 85  |      | 4 50  | 4 25  | 4 50  |
| Sliced smoked beef, 1/2's   | 1 65  | 1 70  | 1 65 | 1 70  |       | 2 00  |
| " " 1's                     | 2 75  | 3 10  | 2 80 | 2 95  |       | 3 25  |

## FRUITS

|                            |        |       |        |       |        |        |
|----------------------------|--------|-------|--------|-------|--------|--------|
| Foreign                    |        |       |        |       |        |        |
| Currants, Provincials, bbl | 9      |       |        |       | 12     | 12 1/2 |
| " " 1/2-bbls.              | 9      |       |        |       |        |        |
| " Filialras, bbls          | 9 1/2  |       |        |       |        |        |
| " " 1/2-cases              | 9 1/2  |       |        |       |        |        |
| " " 1-cases                | 9 1/2  |       | 9 1/2  | 10    |        |        |
| " Patras, bbls             | 9 1/2  |       | 9 1/2  | 10    | 12 1/2 | 12     |
| " " 1/2-bbls               |        |       |        |       |        |        |
| " " cases                  | 10 1/2 |       | 10 1/2 | 11    |        |        |
| " " 1-cases                | 10 1/2 |       | 10 1/2 | 11    |        |        |
| Vostizas, cases            | 14     | 15    | 12     | 13    |        |        |
| Dates, Hallowees           | 4      | 4 1/2 | 4      | 4 1/2 | 3 1/2  | 4      |
| " Salts                    |        | 3 1/2 | 3 1/2  | 4     |        |        |
| Figs, 10-lb. boxes         | 70     | 90    | 9 1/2  | 12    | 10     | 12     |
| " Mats, per lb.            | 3 1/2  | 3 1/2 |        | 3 1/2 |        |        |
| " 7-cr., 23-lb. boxes      |        |       |        | 16    |        |        |
| " 1-lb. glove boxes        |        |       |        | 12    |        |        |
| Prunes, California, 30's   | 8      | 8     | 8      | 8 1/2 | 10     | 12     |
| " " 40's                   | 7 1/2  | 7 1/2 | 7 1/2  | 8     | 8 1/2  | 9      |
| " " 50's                   | 7 1/2  | 7 1/2 | 7 1/2  | 7 1/2 | 7 1/2  | 8      |
| " " 60's                   | 7      | 7     | 7      | 7     | 7      | 7 1/2  |
| " " 70's                   | 6 1/2  | 6 1/2 | 6 1/2  | 6 1/2 | 6 1/2  | 7      |
| " " 80's                   | 6      | 6     | 5 1/2  | 6     | 6      | 6 1/2  |
| " " 90's                   | 5 1/2  | 5 1/2 | 5 1/2  | 5 1/2 | 5 1/2  | 6      |
| " " 100's                  | 5      | 5     | 4 1/2  | 5     | 5      | 5      |
| " Bosnia, A's              |        |       |        | 9     |        |        |
| " " B's                    |        |       |        | 7 1/2 |        |        |
| " " U's                    |        |       |        | 6 1/2 |        |        |
| " French, 50's             |        |       |        | 5     |        |        |
| " " 110's                  | 3 1/2  | 3 1/2 | 3 1/2  | 4     |        |        |
| Raisins, Fine off stalk    | 5 1/2  | 5 1/2 | 5 1/2  | 6     | 8      | 8 1/2  |
| " Selected                 | 5 1/2  | 6     | 6      | 7 1/2 | 9      | 9 1/2  |
| " Selected layers          | 6      | 6 1/2 | 7 1/2  | 8     | 10     | 10     |
| " Sultanas                 | 8      | 10    | 9      | 12    | 10     | 12     |
| " California, 2-crown      | 5      | 5 1/2 |        | 9     | 9      | 9 1/2  |
| " " 3-crown                | 6      | 6     |        | 7 1/2 | 8 1/2  | 9      |
| " " 4-crown                | 9 1/2  | 6 1/2 |        | 8 1/2 | 10     | 10 1/2 |
| " " seeded, 3-cr.          | 9 1/2  | 10    | 10     | 11    | 10     | 10 1/2 |
| " Malaga, Lon. layers      |        |       |        |       |        |        |

# JAPAN TEA.

The grocer who is handling

# JAPAN TEA

has an absolutely clear and straight path to direct him to a woman's confidence in the quality of his stock.

|                          |                           |                             |
|--------------------------|---------------------------|-----------------------------|
| Japan Tea<br>is<br>pure. | Japan Tea<br>is<br>clean. | Japan Tea<br>is<br>healthy. |
|--------------------------|---------------------------|-----------------------------|

# MOLASSES

.....P.Q., May 9th, 1901

THE DOMINION MOLASSES CO.,  
Halifax, N.S.

Dear Sirs,—I beg to advise receipt of the car Molasses, which came to hand in good order and condition, and, as a proof I am satisfied with the quality, now offer same figures for two cars same grade.

This is an extract from a letter received a few days ago referring to a carload of Barbadoes shipped to one of the largest cities in the Province of Quebec.

We have some more of this grade to offer, and the price is low.

The Dominion Molasses Co.,  
Limited  
MOLASSES AND SYRUPS. HALIFAX, N.S.

|                                  | Montreal. | Toronto. | St. John,<br>Halifax. |
|----------------------------------|-----------|----------|-----------------------|
| <b>COFFEE</b>                    |           |          |                       |
| Green—                           |           |          |                       |
| Mocha.....                       | 24        | 23       | 25                    |
| Old Government Java.....         | 27        | 22       | 30                    |
| Rio.....                         | 10        | 7 3/4    | 9 1/4                 |
| Santos.....                      |           | 9 1/2    | 10 1/2                |
| Plantation Ceylon.....           | 29        | 26       | 30                    |
| Porto Rico.....                  |           | 22       | 25                    |
| Gautemala.....                   | 18        | 22       | 25                    |
| Jamaica.....                     | 15        | 15       | 20                    |
| Maracalbo.....                   | 18        | 13       | 18                    |
| <b>NUTS</b>                      |           |          |                       |
| Brazil.....                      |           | 15       | 16                    |
| Valencia shelled almonds.....    | 31        | 32       | 30                    |
| Tarragona almonds.....           | 11 1/2    | 12 1/2   | 13                    |
| Formegetta almonds.....          |           |          | 14 1/2                |
| Jordan shelled almonds.....      | 40        | 40       | 43                    |
| Peanuts (roasted).....           | 7 1/2     | 8        | 10                    |
| " (green).....                   | 6 1/2     | 7        | 9                     |
| Cocconuts, per sack.....         | 3 00      | 3 75     | 3 50                  |
| per doz.....                     |           | 60       | 70                    |
| Grenoble walnuts.....            | 9 1/2     | 10       | 12 1/2                |
| Marbot walnuts.....              | 7         | 8 1/2    | 11 1/2                |
| Bordeaux walnuts.....            | 7         | 8        | 9                     |
| Sicily filberts.....             | 9         | 10       | 11 1/2                |
| Naples filberts.....             |           | 10       | 11                    |
| Pecans.....                      | 10        | 12       | 13                    |
| Shelled Walnuts.....             | 19        | 20       | 25                    |
| <b>SODA</b>                      |           |          |                       |
| Bl-carb, standard, 112-lb. keg   | 1 65      | 1 80     | 2 00                  |
| Sal soda, per bbl.....           | 70        | 75       | 80                    |
| Sal Soda, per keg.....           | 95        | 1 00     | 1 00                  |
| Granulated Sal Soda, per lb..... |           |          | 1                     |
| <b>SPICES</b>                    |           |          |                       |
| Pepper, black, ground, in kegs   |           |          |                       |
| palls, boxes.....                | 16        | 18       | 18                    |
| in 5-lb. cans.....               | 14        | 17       | 19                    |
| whole.....                       | 15        | 17       | 19                    |
| Pepper, white, ground, in kegs   |           |          |                       |
| palls, boxes.....                | 26        | 27       | 27                    |
| 5-lb. cans.....                  | 25        | 26       | 26                    |
| whole.....                       | 23        | 25       | 25                    |
| Ginger, Jamaica.....             | 19        | 25       | 25                    |
| Cloves, whole.....               | 12        | 30       | 14                    |
| Pure mixed spice.....            | 25        | 30       | 25                    |
| Cassia.....                      | 13        | 18       | 20                    |
| Cream tartar, French.....        |           | 25       | 24                    |
| " best.....                      |           | 28       | 25                    |
| Allspice.....                    | 10        | 15       | 13                    |
| <b>WOODENWARE</b>                |           |          |                       |
| Palls, No. 1, 2-hoop.....        | 1 90      | 1 60     | 1 90                  |
| " 3-hoop.....                    | 2 05      | 1 75     | 2 05                  |
| " half, and covers.....          | 1 75      | 1 70     | 1 75                  |
| " quarter, jam and covers        | 1 45      | 1 20     | 1 45                  |
| " candy, and covers.....         | 2 70      | 1 75     | 3 20                  |
| Tubs No. 0.....                  | 11 00     | 8 50     | 11 00                 |
| " 1.....                         | 9 00      | 7 00     | 9 00                  |
| " 2.....                         | 8 00      | 6 25     | 8 00                  |
| " 3.....                         | 7 00      | 5 35     | 7 00                  |

|                                       | Montreal. | Toronto. | St. John,<br>Halifax. |
|---------------------------------------|-----------|----------|-----------------------|
| <b>PETROLEUM</b>                      |           |          |                       |
| Canadian water white.....             | 14 1/2    | 15 1/2   | 17 1/2                |
| Sarnia water white.....               | 16        | 17       | 16 1/2                |
| Sarnia prime white.....               |           | 18       | 15 1/2                |
| American water white.....             |           | 19       | 17 1/2                |
| Pratt's Astral (barrels extra)        | 18 1/2    | 19       | 17 1/2                |
| <b>TEAS</b>                           |           |          |                       |
| Congou—Half-chests Kalsow.            |           |          |                       |
| Morning Paking.....                   | 13        | 60       | 12                    |
| Caddies Paking, Kalsow..              | 17        | 40       | 18                    |
| Indian—Darjeelings.....               | 35        | 55       | 35                    |
| Assam Pekoes.....                     | 20        | 40       | 20                    |
| Pekoe Souchong.....                   | 18        | 25       | 18                    |
| Ceylon—Broken Pekoes.....             | 35        | 42       | 35                    |
| Pekoes.....                           | 20        | 30       | 20                    |
| Pekoe Souchong.....                   | 17 1/2    | 40       | 17                    |
| China Greens—                         |           |          |                       |
| Gunpowder—Cases, extra first          | 42        | 50       | 42                    |
| Half-chests, ordinary firsts          | 22        | 28       | 22                    |
| Young Hyson—Cases, sifted             |           |          |                       |
| extra firsts.....                     | 42        | 50       | 42                    |
| Cases, small leaf, firsts.....        | 35        | 40       | 35                    |
| Half-chests, ordinary firsts          | 22        | 28       | 22                    |
| Half-chests, seconds.....             | 17        | 19       | 17                    |
| " thirds.....                         | 15        | 17       | 15                    |
| " common.....                         | 13        | 14       | 13                    |
| Pingsueys—                            |           |          |                       |
| Young Hyson, 1/2-chests, firsts       | 28        | 32       | 38                    |
| " " seconds.....                      | 16        | 19       | 16                    |
| " Half-boxes, firsts.....             | 28        | 32       | 28                    |
| " " seconds.....                      | 16        | 19       | 16                    |
| Japans—                               |           |          |                       |
| 1/2-chests, finest May pickings       | 38        | 40       | 38                    |
| Choice.....                           | 32        | 36       | 31                    |
| Finest.....                           | 28        | 30       | 30                    |
| Fine.....                             | 25        | 27       | 27                    |
| Good medium.....                      | 22        | 24       | 25                    |
| Medium.....                           | 19        | 20       | 21                    |
| Good common.....                      | 16        | 18       | 18                    |
| Common.....                           | 13        | 15       | 15                    |
| Nagasaki, 1/2-chests, Pekoe..         | 16        | 22       |                       |
| " " Oolong.....                       | 14        | 15       |                       |
| " " Gunpowder.....                    | 16        | 19       |                       |
| " " Siftings.....                     | 7 1/2     | 11       |                       |
| <b>RICE, MACARONI, SAGO, TAPIOCA.</b> |           |          |                       |
| Rice—Standard B.....                  | 3 00      | 3 10     | 3 1/2                 |
| Patna, per lb.....                    | 4 25      | 4 50     | 5 1/2                 |
| Japan.....                            | 4 40      | 4 90     | 5 1/2                 |
| Imperial Seta.....                    | 4 60      | 4 90     | 5 1/2                 |
| Extra Burmah.....                     |           |          | 4 1/2                 |
| Java, extra.....                      |           | 5 1/2    | 6 1/2                 |
| Macaroni, dom'ic, per lb., bulk       | 5         | 6        | 7 1/2                 |
| " Imp'd, 1-lb. pkg., French.          | 8         | 12       | 9                     |
| " " Italian.....                      | 8         | 10       | 11                    |
| Sago.....                             | 3 1/2     | 4        | 4 1/2                 |
| Tapioca.....                          | 3 1/2     | 4        | 4 1/2                 |

OWEN SOUND GROCERS' PICNIC.

WITH all the grocery stores closed, Owen Sound, Ont., presented a rather dull appearance on Wednesday morning, June 19, but, as the day lengthened out, the grocers and their friends appeared on the scene in holiday attire, while big baskets well laden with provisions began to come in from every quarter of the town, and in due time the ferry boat Mazeppa pulled out for Balmy Beach with a large contingent of people bent on spending the day in the park, where the grocers had arranged a monster picnic and a fine programme of athletic sports. The occasion was the second annual picnic of the Owen Sound Retail Grocers' Association. They were favored with regal weather and the number of people who participated was in the neighborhood of 1,500. The programme provided for an almost continuous run of games and sports of every conceivable nature, and under such circumstances it would not be difficult for anyone to imagine that such a jolly lot of fellows would put in a real good time, especially when it is known that they were joined by their wives and families, or sweethearts (as the case might be) and about 60 wholesale travellers from Toronto and other points. At the opening of the programme by President D. R. Duncan, Mr. James McLauchlan, honorary president, was introduced and gave a splendid address, eulogizing the grocers of Owen Sound as the best class of business men in the community. Reference was also made to the unanimity which prevailed among them and to the social aspect of such gatherings. The first part of the programme was then gone on with under the dissection of a committee comprising Messrs. M. R. Duncan, J. Urquhart and D. McClean:

|                                                                                                                                                                                                      |                  |                                                                                                                                                                               |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Grocers<br/>C. W. Fox<br/>W. H. McClarty<br/>W. J. Ward<br/>J. T. Joyce<br/>John Urquhart<br/>D. B. McColl<br/>M. R. Duncan<br/>A. J. Lloyd<br/>J. K. McLauchlan<br/>A. Priest<br/>T. Spragge</p> | <p>FOOTBALL.</p> | <p>Employees<br/>A. Russel<br/>H. Christie<br/>F. Feeney<br/>E. Coleman<br/>H. Ainslie<br/>A. Fuller<br/>R. McKay<br/>J. McNight<br/>C. Ward<br/>C. Biggart<br/>F. Kramer</p> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

The grocers were goose-egged, the score being 2 to 0 in favor of the employees.

The winners' prize was valued at \$5 and the losers' prize (also valued at \$5) was donated to the General and Marine Hospital.

Race on the Bay, 25 yards and return, five entries—1st A. Russel \$3, 2nd C. Ward \$1.50, 3rd H. Ainslie special. Barrel Race, eight entries—1st W. J. Ward \$1, 2nd A. Russel 75c, 3rd F. Kramer 50c.

In the afternoon the following contests were conducted by a committee comprising Messrs. J. R. Brown, P. Grier, C. W. Fox, W. H. McClarty, J. Crane, W. J. Ward, A. Priest, John McClarty and J. K. McLauchlan.

|                                                                                                                                                                                                                                                             |                                                                                                                                                                                                               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>2.15—Grocers' Lacrosse Match—<br/>Travellers.<br/>F. Menzies<br/>W. Colville<br/>W. Blake<br/>J. H. W. Mackie<br/>Geo. D. Scarborough<br/>A. C. McVicar<br/>C. R. McPherson<br/>W. Oke<br/>E. Oke<br/>T. H. McLean<br/>J. A. Walker<br/>P. H. Stacey</p> | <p>Grocers.<br/>J. R. Brown<br/>M. R. Duncan<br/>Sid Fox<br/>O. Biggart<br/>W. H. McClarty<br/>J. T. Joyce<br/>J. K. McLauchlan<br/>L. Brown<br/>C. Ward<br/>W. J. Ward<br/>D. B. McColl<br/>E. R. Duncan</p> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

The grocers won by a score of 2 to 0. The prize, \$2.50 in value, was denoted to the Children's Shelter.

Shampoo Contest, nine entries, very amusing event—1st F. Oke, 2nd W. J. Williamson, 3rd A. Russel. Prize value \$10, to be divided.

Bicycle Egg Race, seven entries—1st T. Brown \$2.50, 2nd J. H. W. Mackie \$1.50, 3rd W. Newman 75c.

Ladies' Angling Contest, six entries—1st Miss V. Creighton \$5, 2nd Miss O. Kramer \$3, 3rd Miss Ainslie \$1.50, 4th Miss M. Cunningham \$1.25.

Soda Biscuit Contest, eight entries—1st J. Phillips \$2.50, 2nd A. Carrington \$1, 3rd F. Oke 75c.

Farmers' Race, men over 50, four entries—1st T. H. McLean \$2.25, 2nd P. McCallum \$1.25, 3rd J. Parker 90c.

Married Men's Race, grocers, eight entries—1st J. R. Brown, 2nd C. W. Fox, 3rd A. J. Lloyd. Prizes donated by The Eddy Co.

Grocers' Wives' Race, three entries—1st Mrs. C. W. Fox, 2nd Mrs. A. J. Lloyd, 3rd Mrs. J. R. Brown. Also donated by The Eddy Co.

Girls' Race, under 16, ten entries—1st Viola McClarty, 2nd Pearl Ward 3rd Mabel McClarty. Eddy prizes.

Comfort Soap Race, seven entries—1st Mrs. W. A. Grier, 2nd Olive Kramer, 3rd May Cunningham.

Special Race, Cow Brand watch, four entries—L. Brown, Travellers' 100 Yards' Dash, eight entries—1st F. Oke, 2nd A. C. McVicar, 3rd R. J. Bedlington.

Travellers' Three-Legged Race, five double entries—1st Carrington and Long, 2nd Mackie and Stacey.

Boys' Three-Legged Race, six double entries—1st McClean and Kennedy, 2nd Weaver and Couch, 3rd Jolly and Carnahan.

In the evening, the programme was continued by the following committee: J. G. Carey, D. R. Duncan, M. R. Duncan, J. T. Joyce, G. Spragge and A. Lloyd.

Rough Riders, four double entries—1st Russel and Kramer, 2nd Ross and Brock, 3rd Oke and McClean.

100-Yard Steeplechase, 14 entries, three heats and a final, 1st and 2nd in each heat competing in the final—1st T. Simons, 2nd W. Newman, 3rd J. R. Bedlington.

Running High Jump, nice entries—1st T. Simons, 2nd Leelle Bannerman, 3rd H. Ross.

Baseball Match, grocers vs. travellers, prize \$3, to be donated to the King's Daughters—The grocers scored two runs, one in each of the first two innings, while the travellers scored three runs, one in the first and two in the second innings. The teams and their positions were as follows: Grocers—McPhatter c., Ainslie 1 b., Brock 2 b., Fox 3 b., Ross s.s., Martin c.f., Ramsay r.f., Taylor l.f., McLauchlan p. Travellers—Bedlington c., McLauchlan 1 b., Moore 2 b., McClean 3 b., McClean c.f., McVicar s.s., Ryan l.f., Hayden r.f., Menzies p.

The prize list totalled \$300 and nearly all the contests filled, affording the spectators a continuous programme of sport and amusement. The Shallow Lake-Hepworth band enlivened the proceedings with choice selections of music, and the entire arrangement came off without a single hitch, reflecting to the credit of the grocers and all who participated.

The shampoo contest was perhaps the most laughable one on the programme, the mixture used being Fairbank's Glycerine Tar Soap, creating any amount of pleasurable excitement and rendering Tar Soap a household word.

The officers of the association are: D. R. Duncan, president; Chas. Kramer, vice-president, and J. A. Lloyd, secretary, and to those indefatigable workers and the efficient committees appointed, the success of the second annual picnic is largely due.

After Wednesday's experience, the grocers' picnic will be looked forward to as one of the most interesting annual events in the town.

**We are always glad**  
to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.  
MACLEAN PUB Co., Limited  
Montreal. Toronto.

**PUMPKIN FLOUR**  
WHOLESOME + APPETIZING  
ABSOLUTELY PURE  
A new and convenient form of the delicious pumpkin—with all the delicate flavor of the fresh fruit—but without the many inconveniences and labour of preparing.  
**TO THE GROCERS**  
In attractive packages, of salable size, per case of 3 doz. packages. . . . . \$2.70  
**FOR SALE BY ALL JOBBERS.**  
**THE MORSE PUMPKIN FLOUR MILLS**  
LEAMINGTON, ONT.

*Some of the heretofore leaders in Tea  
Are casting most envious glances at me,  
In vain they strive to rival my Brand,  
But the blending of HIGH-GRADE they don't understand.*

**ROSS**

THIS FIGURE ON EVERY PACKAGE



**High Grade**

**TEA**

Ross' High-Grade Ceylon Tea is pure—absolutely. We do not know any other firm that can make this statement, and mean just what we do when we make it. Our tea is put up in Black, Green and Mixed, and not a leaf of anything else is used but pure Ceylon of the best grade grown.  
You can serve your customers no way as well as with ROSS' HIGH-GRADE.  
**ROSS TEA CO. . . . . TORONTO.**

## THE PROVISION TRADE.

The Markets—De Beers Will Cure Bacon—Miscellaneous Notes.

### DE BEERS WILL CURE BACON.

**A** SOUTH-AFRICAN correspondent writes: "Considerable interest has been awakened in connection with a new departure of the De Beers Consolidated Mines, Limited, Cape Town, who are just completing the erection of a modern building for ham and bacon curing. Hitherto the colony has been for the most part supplied with bacon from America and England, but the manufactured article does not lend itself well to long distance carriage. Only some parts, as a Cape Town paper remarks, and those, unfortunately, the least nutritious, of a side of bacon, have so far been imported with some measure of success; but those who have been used to a good rasher of bacon from the back or gammon have been clamoring, hitherto in vain, for the bacon of the Old Country. The fact is that bacon, like fruit and eggs, is best consumed in the country of its production, and as steamers with freezing space now arrive regularly at Cape Town, the finest dairy-fed pork from Australia and New Zealand can be landed there in a frozen state, and afterwards cured, even as it is done in London. The De Beers Co. have secured the services of a highly-qualified expert to manufacture the article, and I cordially agree with your contemporary that it will be good news to many people, especially those whose digestion is not too strong, that they will shortly be able to procure mild bacon for boiling, frying, or baking purposes, just as in the Old Country—nutritious, without being heavy to digest."—*Grocers' Gazette.*

### TESTS FOR OLEOMARGARINE.

The United States Department of Agriculture has in press "Household Tests for the Detection of Oleomargarine and Renovated Butter."

Two household tests, according to an exchange, are given—the boiling test and the Waterhouse test. The former has been in use for about 10 years, and was originally used only for the detection of oleomargarine, but after the advent of renovated butter the test was found to serve almost equally well in distinguishing this product from genuine butter, although not from oleomargarine.

It may be conducted in the kitchen as follows: Take a piece of the sample about the size of a chestnut, put it in an ordinary tablespoon and hold it over the flame of a

kerosene lamp, turned low, with chimney off. Hasten the process of melting by stirring with a splinter of wood; then increase the heat and bring it to as brisk a boil as possible. After the boiling has begun, stir the contents of the spoon thoroughly, not neglecting the outer edges, two or three times at intervals during the boiling—always shortly before the boiling ceases. A gas flame, if available, can be more conveniently used

Oleomargarine and renovated butter boil noisily, sputtering (more or less) like a mixture of grease and water when boiled, and produce no foam, or but very little. Renovated butter usually produces a very small amount. Genuine butter boils usually with less noise and produces an abundance of foam. The difference in regard to foam is very marked as a rule.

The Waterhouse test, designed a year or so ago by Mr. C. H. Waterhouse, at that time dairy instructor at the New Hampshire College of Agriculture and Mechanic Arts, is as follows: Half fill a 100 cc. beaker with sweet milk; heat nearly to boiling and add from five to ten grams of butter or oleomargarine. Stir with a small rod, which is preferably of wood and about the size of a match, until the fat is melted. The beaker is then placed in cold water and the milk stirred until the temperature falls sufficiently for the fat to congeal. At this point the fat, if oleomargarine, can easily be collected together in one lump by means of the rod, while, if butter, it will granulate and cannot be so collected. The distinction is very marked. The stirring is not, of necessity, continuous during the cooling, but it should be stirred as the fat is solidifying and for a short time before. The milk should be well mixed before being turned into the beaker, as otherwise cream may be turned from the top and contain so much butter fat that the test is vitiated for oleomargarine.

This test, in a slightly modified form adapted to household conditions, has been quite carefully studied in the chemical laboratory of the Department of Agriculture, where, under certain specified conditions, it has given satisfactory results in a large number of trials in distinguishing oleomargarine from both renovated and genuine butter. These conditions are essential since under other conditions renovated butter might be mistaken for oleomargarine. The

bulletin contains detailed directions for conducting the test.

### THE PROVISION MARKETS.

#### TORONTO.

"Dressed hogs are worth 9 to 9½c. per lb. on the local market now," said a large buyer here. "This is the highest price that has been quoted here for at least 15 years. The cause is simply that the export demand for provisions is so great that packers are paying stiff prices to get supplies. Beef is firm, too, but not higher than it has been at this time during the past two or three years." Prices are as follows: Dressed hogs, \$9.00 to \$9.50 per cwt.; sheep, \$6 to \$7 per cwt.; yearling lambs, \$6 to \$8.50 per cwt.; spring lambs, 12 to 13c. per lb.; beef carcasses \$7.50 per cwt. for best and \$6 to \$7 for mediums; hind quarters, 8 to 9c. for best; fore quarters, \$6 for best; calves, \$8 to \$8.50 for best and \$6 to \$7 for mediums.

The local trade in provisions keeps active and prices are stiff, no hope of a decline being held out. We quote: Long clear bacon, 10½ to 11c. Smoked meats—Breakfast bacon, 14½ to 15c.; rolls, 11 to 11½c.; small hams, 13½c.; medium hams, 13c.; large hams, 12 to 12½c.; shoulder hams, 10½c.; backs, 14c. Barrel pork—Canadian heavy mess, \$20; Canadian short cut, \$21.

#### MONTREAL.

The pervading tone is one of firmness and there is no sign of any weakness. There continues to be a good demand for lard, but pork is dull. We now quote as follows: Heavy Canadian short cut mess pork, \$20.50 to \$21.50; selected heavy short cut mess pork, boneless, \$21.50 to \$22.50; family short cut back pork, \$20.50 to \$21.50; heavy short cut clear pork, \$20 to \$21.50; hams, 13c.; bacon, 14c.; lard, pure Canadian, \$2.30 per pail; refined lard compound (Fairbank's), \$1.88 for 1 to 24 pails; \$1.82 for 25 to 49 pails; \$1.82 for 50 pails and over; Snow White and Globe compound, \$1.65 per pail; Cottolene, 9¼c. per lb. in tierces, and 10¼c. in 20-lb. pails and 10c. in 50-lb. boxes, for Quebec.

#### WINNIPEG.

Hams, 12 to 13c.; breakfast bacon, 13 to 13½c.; shoulders, 9c.; dry salt, long clear, 11c.; shoulders, 8½c.; long clear bacon, 11c.; smoked long clear, 12c.

#### ST. JOHN, N. B.

In pork, the prices are firmly held at the high figures. Beef is dull. This in regard to barrelled goods. Hams are in demand even at the high figure. Sale for bacon



All the up-to-date are selling

REGISTERED  
*Bow Park*  
BRAND

**Sweet Pickles**

Are you ?

Better write us for quotations, or your wholesaler will give them to you.

Prepared by

**Shuttleworth & Harris,**  
BRANTFORD, ONT.

# BREAKFAST BACON.

REGISTERED  
*Bow Park*  
BRAND  
**BACON**

is pleasing more people every day and hundreds of people will have no other. If you want to sell a delicious bacon that will satisfy your customers, write us at once for a price list.

**The Brantford Packing Co.**  
BRANTFORD, ONT. LIMITED

## Sugar-Cured MEATS

are high and will be high in price during the summer. We can give you a good selling line of

### SHOULDERS

at reasonable prices. These are Sugar-Cured, Mild, and cut up well, in place of the higher-priced Hams.

**F. W. FEARMAN CO.**

Limited  
Pork Packers, Lard Refiners,  
Butter and Cheese Dealers,  
**Hamilton, Ont.**

**THE CANADIAN PACKING CO.**  
LONDON, ONT.



GUARANTEED CHOICE AND PURE.  
**GOLD MEDAL, PARIS 1900.**  
Please order goods through your wholesale house.

light. Lard is high but in steady sale, some barrels of compound freely sold.

NEW YORK.

There has been neither much activity nor material change in hog products the past week. Hog receipts have been quite liberal every week, but fell off later and prices accordingly. Yet products advanced early and declined late, more from manipulation of prices by packers to widen carrying charges from July to September than on any outside demand. Shorts, it is true, covered on the advance and longs sold on the decline. But there was no special activity in any staple any of the time. Stocks are small still in spite of light export demand, as no new trade was reported until near the close of the reaction, when a little lard, meats and pork were taken. There has been a stronger market for most products, but there has been little activity in home demand for anything.—  
New York Journal of Commerce, June 24.

**PRODUCE IMPORTS INTO LIVERPOOL.**

According to the weekly circular of the Anglo-Canadian Produce Co., Limited, the imports of dairy produce and provisions into Liverpool this year up to June 13 and for the corresponding period last year were as follows :

|             | To June 13, 1901. | To June 12, 1900. |
|-------------|-------------------|-------------------|
| Cheese..... | 267,724 boxes     | 337,882 boxes     |
| Butter..... | 136,474 packages  | 25,534 packages   |
| Bacon.....  | 281,730 boxes     | 274,546 boxes     |
| Hams.....   | 108,472 boxes     | 114,033 boxes     |
| Lard.....   | 34,531 tons       | 20,203 tons       |

Stocks in Liverpool on the undermentioned dates were as follows :

|                   | April 30, 1901 | Mar. 30, 1901 | April 30, 1900 |
|-------------------|----------------|---------------|----------------|
| Cheese.....       | 46,688 boxes   | 58,897 boxes  | 36,620 boxes   |
| Butter.....       | 1,594 pkcs.    | 3,111 pkcs.   | 2,919 pkcs.    |
| Bacon.....        | 16,847 boxes   | 15,989 boxes  | 12,678 boxes   |
| Hams.....         | 5,690 boxes    | 6,204 boxes   | 7,464 boxes    |
| Shoulders.....    | 2,845 boxes    | 2,394 boxes   | 2,548 boxes    |
| Lard, prime steam | 2,810 tierces  | 2,159 tierces | 16,228 tier'es |
| " refined "       | 1,024 tons     | 553 tons      | 1,124 tons     |

**THE COFFEE ESSAY CONTEST.**

**THE CONDITIONS.**

1. No essay shall exceed 2,500 nor be less than 1,500 words.
2. Each essay must be signed by a nom de plume. Both the proper name and nom de plume of the writer must be written on a sheet of paper and placed in a sealed envelope across which must be written the nom de plume. This envelope, which will not be opened until the judges have made their award, can be placed within the envelope containing the essay or in another envelope and addressed to THE CANADIAN GROCER, 10 Front street east, Toronto.
3. The judges will be disinterested merchants.
4. Competition shall close on July 20, by which date all manuscripts must be in this office.
5. There must be two or more essays sent in by different competitors or no prize will be given; three or more essays or no second prize; four or more or no third prize.
6. The envelope in which each essay is mailed should have written across the corner the words, "Essay Competition."
7. All prize essays shall be the property of THE CANADIAN GROCER.

The subject, it will be remembered, is "The Buying, Handling and Selling of Coffees." The 1st prize will be \$15; 2nd, \$10 and 3rd \$5. Besides this, to each of the five essayists whose productions rank next to those winning the cash prizes will be awarded a copy of THE CANADIAN GROCER for one year.

# It's Up to You

We have spared no pains or expense in producing a line of Canned Meats that will appeal to everybody.

**60 Varieties—All Good!**

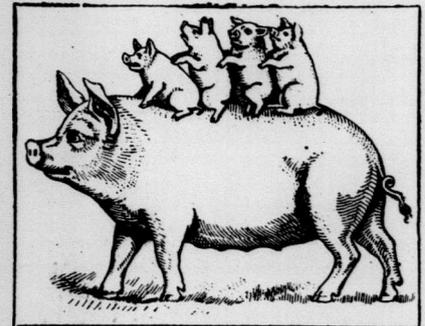
Now's the time to carry a full stock of

## CLARK'S CANNED MEATS.

THE FARMERS' CO-OPERATIVE PACKING CO.  
OF BRANTFORD, LIMITED.

Absolutely  
Pure

# Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

**We Guarantee Our Lard to be Absolutely Pure.**

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Pails,  
in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

# Canadian Bacon.

**THE BEST QUALITY**

**OUR BRANDS**

meet the requirements of the most exacting trade.

**MILD CURED  
FULL FLAVORED  
CAREFULLY SELECTED  
ALWAYS RELIABLE**

**PEA FED WILTSHIRE CUT  
LONG RIB CUT  
CUMBERLAND CUT  
LONG CUT HAMS**

## The Park, Blackwell Co., Limited

Packers and Exporters.

TORONTO, CANADA.

London Agents: Messrs. Miller Bros.  
16 Tooley St.

Liverpool Agents: Messrs. W. P. Sinclair & Co.  
12 North John St.

**BE WISE**

Stand by your  
old friend

**JAPAN TEA**

and your customers  
will stand by you.  
No mixture, nothing  
unhealthy about  
them.

A popular name — **“ROBERTS”**

especially when connected with

**KHAKI BUTTER SCOTCH,** a first-class, old-fashioned toffee in new form and  
package. Sells well with fair profit.

**CANADIAN BUTTER NUTS** are made specially for the Canadian market.  
Are pure and wholesome. Made from best materials. Attractive package.

Your customers who want **PURE, RELIABLE** confectionery will appreciate these goods.

**EBENEZER ROBERTS, LIMITED, LONDON, ENG.**

Canadian Agents: **C. E. COLSON & SON, MONTREAL.**



**THE DOMINION BREWERY CO., LIMITED**  
Brewers and Maltsters  
**TORONTO**

Manufacturers of the Celebrated

**WHITE LABEL ALE**

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have de-  
clared them Pure and Free from any Deleterious Ingredients.

**WM. ROSS, Manager.**



## GROCERY WINDOW DRESSING.

### TICKET WRITING.

**N**OTHING is more important in the grocery window trim than the price and show cards. In fact, a window trim is almost useless as a means of inducing the customer to purchase, unless the goods are ticketed. When an article is ticketed it always appears a bargain. For those who cannot or who have never tried to make their own show cards, the following remarks may be of some value: First of all, "practice" is the watchword. Nothing succeeds without constant study and practice. One will be surprised at the advance that can be made if you "stick to it." Naturally, most of those who try it once are not satisfied with their attempt and pitch it up as a bad job.

When I first started ticket-writing I could not form a letter or a figure decently and became discouraged, as I never was a good sketcher; in fact, I could not draw anything, but I made up my mind that it was necessary for me to make my own cards. After a few weeks' practice I was surprised to find I was improving splendidly and found it more interesting each time I tried. By watching the different styles of lettering on bill-boards, illustrated magazines, etc., a person soon gets acquainted with the formation of letters and figures.

Card-writing can be well executed by almost any young man of intelligence with a few weeks' practice, and in most cases it is not only an interesting and instructive pastime, but a trimmer who is able to write his own cards can generally have a dollar or two added to his salary. Every merchant who has a man about the establishment who can make good show cards has an assistant whose services he ought to value, for nothing brings the money in any better than good window and interior displays "well ticketed."

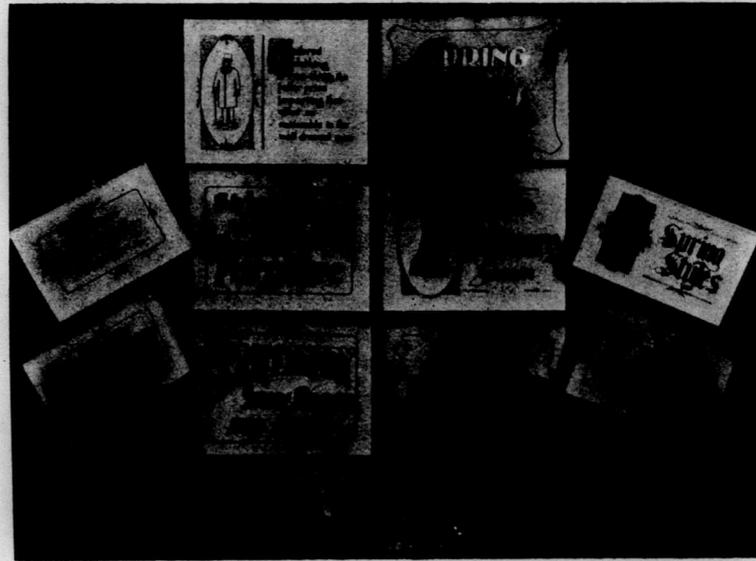
To begin, purchase a couple of sable brushes. Nos. 5 or 6 are good practical sizes for general use. The best paints for general show-card work are water colors. These are to be preferred for the beginner's use, as they are easily made, and do not spoil brushes and soil the beginner's hands like the paints with shellac and turpentine ingredients. After the beginner has had a few practices with the water colors the black lettering should be tried as it makes the neatest card and is the easiest read of any colors, but it is harder to work with than the water colors and should not be attempted by the beginner until he has the lettering with the water colors down fairly well.

The water colors can be made in the following way: Buy a package of "Diamond Dye," the shade you want to use. Put about a half a teaspoonful of the dye in enough mucilage or liquid glue to form a thick paste, then add about a half a cup of water and stir same until the dye has dissolved. Then it is ready for use. By adding or diminishing the quantity of water the different shades of your coloring can be made. For instance, say you desire a dark red. Put very little water on the red dye, but if a light red add more water. Any color can be made with the dyes except the black. The best black to use is carriage paint or a little lampblack dissolved in turpentine, in which drop a few drops of alcohol. The brushes should be kept thor-

oughly clean after using the water colors. Dip the brush in water and dry it. Never leave the brushes standing on end as it will turn the hair up and your brush is useless after. After using the brushes in the black, or any color that has shellac or varnish in it, dip your brush in turpentine several times so as to keep it soft for future use.

By steady practice with the water colors, the beginner will find it does not take long to acquire a marked degree of proficiency and will also find it profitable and interesting work. Don't get discouraged at your

first attempt. Nothing can be accomplished by becoming discouraged the first time one tries to make a ticket. Keep your eye on the style of lettering seen on trade newspapers and colored advertisements, and after a while you will be able to form your letters in any style of lettering. Draft out your letters on cardboard with your lead-pencil first. These letters can be erased. After a while you will become familiar with the formation of the letters and figures and you will be able to do the lettering with the brush without the pencil outlining. As to the forms of letters to be used, the styles vary. There is no fixed rule. The alphabets and figures given as models embrace the newest and most popular of the present time. The fancy letters are easily made after you become accustomed to the plain style of lettering shown in the accompanying examples:



### THE EARLY-CLOSING MOVEMENT.

The early-closing by-law recently passed by New Westminster, B.C., and which went into force a few days ago, enacts that all stores and business places throughout the city must be closed in the evening as follows: Men's furnishings, clothing, boots, and shoes, dry goods, hardware, groceries, furniture or jewelry stores, not later than 6 p.m.; butcher shops, 6.30 p.m.; book-sellers or stationers, 7.30 p.m.; and barber shops, 8 p.m. On Saturdays and other days preceding holidays, 10.30 p.m. will be the closing hour for all except barber shops, which will have till midnight. Exceptions are also provided for exhibition and Christmas weeks.

At a largely attended meeting of The Retail Merchants' Association, of St. Thomas, Ont., a resolution was passed unanimously that if a by-law be passed by the city council regulating the hour for closing on Saturday nights, that the hour be 10 o'clock. A committee was also appointed to secure signatures to an agreement to close stores Wednesday afternoon during July and August, commencing the second week in July.

The merchants in Winchester, Ont. have agreed to close their places of business on Tuesday and Friday evenings of each week at 7 o'clock. A by-law to enforce the agreement will be introduced at the next meeting of the council. In the meantime

the stores and shops will commence their early closing to-morrow (Friday) evening.

The merchants of Springfield, N.S., have agreed to close their stores on Wednesday afternoons during July, August and September.

### RHUBARB FROM HULL TO HOLLAND.

Hull, up to the present, has never been recognized as a fruit exporting centre. Its fame as an importing port for oranges, lemons, and numerous other kinds of sub-tropical fruits has, of course, long been established; but few are aware that Hull supplies the whole of the Netherlands with rhubarb every season. As we stated in The News yesterday, it is impossible to grow this valuable but oft-despised fruit in the soil of Holland; experiments have, time and again, been made, but have most persistently failed, and the Dutchman who would enjoy the luxury of rhubarb has to send to England for it. Nearly every vessel that leaves Hull for Amsterdam and Rotterdam carries with it a large consignment—sometimes as much as 20 tons—collected principally from the West Riding, where it is grown in great abundance for export. Sold in the open market, the prices realized are good, and since the rhubarb at this end costs very little, there should be a good margin of profit left to the shipper after freight on rail and sea has been paid.—Daily News, Hull, Eng.



**Your Competitor**

cannot outdo you if you handle a line of

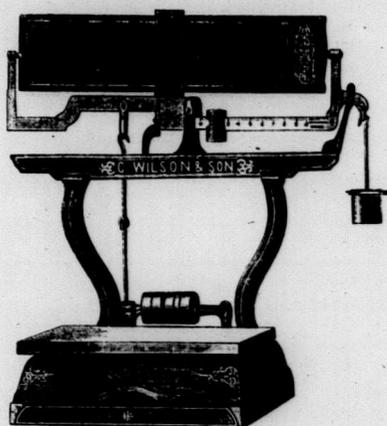
**THE WILLIAMS BROS. CO.'S**

**Pickles, Catsups and Sauces**

Ask for Price List.

THEY ARE FIRST QUALITY GOODS AT MODERATE PRICES.

**A. E. RICHARDS & CO., SELLING AGENTS, HAMILTON**



**WILSON'S SCALES**

ARE AS GOOD AS A GOVERNMENT BOND.

The grocer can get a Tea Scale that will turn with a postage stamp, or a Computing Scale that will count the money and show the weight of goods at the same time.

Highest Medal at Chicago, and Paris, France.

Easy terms of payment.

**C. WILSON & SON**

Get Prices.

69 Esplanade Street East, TORONTO, ONT.

**COX'S GELATINE** Always Trustworthy  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

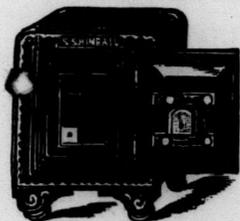
**EGGS, BUTTER, CHEESE, ETC.** CONSIGNMENTS SOLICITED.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
77 Colborne St., TORONTO.

**CHAMPION FIRE and BURGLAR-PROOF SAFES**

ESTABLISHED HERE SIXTEEN YEARS.



We sell direct to the user, and save all commissions.

SIXTEEN SIZES IN STOCK.

Our small Safe is the best low-priced safe in the market.

GET PRICES, ETC. BEFORE BUYING.

**S. S. KIMBALL,**  
577 Craig Street, - Montreal.

**It Will Pay**

you to get our quotations before buying

**MOLASSES**

Barbados and Porto Rico.

We are the largest direct importers in New Brunswick.

**BAIRD & PETERS, ST. JOHN, N.B.**

Fine Feathers Make Fine Birds

and so clothes washed by

**VICTORINE**

regain again that freshness and brightness of new garments. No alkali to injure.

WRITE FOR SAMPLE.

**VICTORINE** (Incorporated)  
MONTREAL.

Shipping Packages.

Write for Prices to

Boeck Bros. & Company,

TORONTO.

The Wm. Cane & Sons Mfg. Co., Limited,  
Mfrs., Newmarket, Ont.



### THE CIDER-MAKING INDUSTRY.

THE total production of cider in the sixty-eight departments of France in which apples are grown for the purpose amounted last year to 647 million gallons. These figures have only once been exceeded during the past seventy years. Of this total, more than one-third was produced in Normandy, and the British consul-general there, in a report just to hand, gives a description of the industry with a view of drawing some conclusions, which he thinks may serve the interests of British agriculture.

Cider is regarded in France, he says, as the most hygienic of all drinks, more so than the best of wines. Much has been written about the increase of alcoholism in France, but it has not been shown that the consumption of cider is in any way the cause of it. It may rather be attributed to the use of a strong brandy extracted from the cider, and known as "Calvados," as well as to the consumption, especially in the towns, of inferior spirits, such as vermouth, absinthe, and bitters. The local authorities of Havre, with the view of promoting temperance, have recently increased the octroi duties on spirits and abolished those on cider; and cider is sold at the temperance stalls established on the quays in order to counteract the consumption of spirits.

As to the manner in which British agriculture may benefit from a study of the cider industry of France, he observes that it has been publicly stated that in some parts of England and Wales, and especially in Monmouth and Glamorganshire, existing orchards are falling into disuse, as the fruit grown has not been worth marketing. If such should be the case, he suggests that not only is there a loss of valuable property, which has acquired many years to attain maturity, and should be capable of yielding a profit of from 20 per cent. to 25 per cent., but an industry is neglected which ought to give employment to the local inhabitants, and in this manner act as a check on the tendency of the rural population to flock into the towns. Cider is not a general beverage in any part of England to the same extent that it is in Normandy, and the demand is naturally less; but if it is not profitable to grow apples to make cider for home consumption it ought to be so for the purpose of exportation.

Immense quantities of cider apples are exported annually from Calvados to Germany, and he knows of no reason why this export trade should not be shared by British agriculturists. Moreover, several thousand of tons of dried apples are imported into France every year from the United States, to be used as a cheap substitute for fresh apples for the purpose of making an inferior cider in the same way as "raisins secs" are used to make inferior wine. The normal price of dried apples is £1 8s. 4d. per 220 lb., and at the present time, after a crop more than double the average one in amount, dried apples fetch 17s. 10d. per 220 lb. He thinks it possible that in this direction also there may be an opening for British fruit-growers.

### PHOENIX, B.C., TRADE NOTES.

Phoenix, June 14, 1901.

Morrin, Thompson & Co., general merchants have completed the moving of their old store to the rear end of the lot, where it will be used as a warehouse, connecting with the second storey of the new building

which they purpose erecting in the near future. As soon as completed the stock now in the building on Ironside avenue will be placed on the shelves and the new building will be connected with the store they are now doing business in on the corner of Dominion avenue and Phoenix street.

Mr. A. H. Rumberger (late of Houtzdale, Penn.), who has had wide experience in the business has taken charge of the hardware department, and Mr. I. Crawford, late with Cholditch & Co., has taken charge of the office.

When all is completed Morrin, Thompson & Co. will have a neat and well-equipped grocery and hardware store, for which they deserve credit.

Mr. Thos. Hardy, proprietor of "The People's Cash Store," purposes erecting a new building on Dominion avenue almost immediately. If we can judge by appearances and Mr. Hardy's increasing business, the cash system succeeds as well in a mining camp as anywhere else.

Mr. L. Y. Birnie, late with Morrin, Thompson & Co., has accepted a similar position, though somewhat better, with The Hunter-Kendrick Co., Limited, of this place. He has charge of the hardware department.

### SUBSCRIBER.

### A THIMBLE IN THE CHEESE.

The editor of The Daily News, Hull, England, writes "The Canadian Grocer" as follows: "A lady's thimble has been found in a Canadian cheese cut in Hull, England. I send you a paper containing notice of the fact. It would be a curious and interesting point if you could discover the owner. I am sure you will help in the matter."

The item in question reads as follows: Mr. A. Darley, provision dealer, of Waterloo street, Hull, was cutting into an 80-lb. Canadian cheese yesterday when he discovered a fairly large thimble which had evidently been dropped by some Canadian dairymaid. The thimble is in our possession, having been brought to us by Mr. Darley, and, with the object of finding an owner, Canadian papers might copy. The "Adventures of a Thimble" might form a pretty story.

Now, then, who lost the thimble? Will our contemporaries assist in ascertaining? — Editor "Canadian Grocer."

### THE TEA TRADE OF CHINA.

THE United States Consul at Fuchau, China, under date of April 18, 1901, writes:

Notwithstanding the serious interruptions to the foreign trade of China last year, the final results are not as disastrous as was feared. Imports at Fuchau fell to 5,644,110 haikwan taels, against 6,800,960 in 1899, and 5,816,862 in 1898 (\$4,067,710, \$4,900,092, and \$4,036,902).

Of goods exported, tea is the principal item. The total export of that commodity for 1900 was 40,342,288 pounds, against 44,148,650 pounds for 1899, 38,718,910 pounds for 1898, and 35,887,522 pounds for 1897. As compared with 1890, this is a falling off of 33 per cent.

The change of destination of shipments of tea is also worthy of note:

| Destination.                  | 1890.<br>Poun. ls. | 1901.<br>Pounds. |
|-------------------------------|--------------------|------------------|
| Europe.....                   | 25,661,017         | 11,299,703       |
| Australia.....                | 15,250,730         | 6,514,722        |
| United States and Canada..... | 3,404,957          | 11,855,217       |
| South Africa.....             | 1,543,652          | 1,378,864        |
| North China.....              | 8,884,480          | 5,033,569        |
| South China.....              | 4,713,889          | 4,260,213        |
| Total.....                    | 59,458,739         | 40,342,288       |

The probabilities of continued interference with the tea trade during 1901 by the Boxer troubles seem to have influenced American purchasers, and the result was one of the largest shipments of tea ever made from this port to America.

The shipment to Europe fell off 5,000,000 pounds from that of the previous year, while that to Australia increased about 1,000,000 pounds.

The total export of black tea from all China was 115,016,533 pounds, which was 9,620,200 pounds less than in 1899, and 2,165,467 pounds more than in 1898. Of green tea, 200,425 piculs (26,716,652 pounds) were shipped; of brick tea, 316,923 piculs (42,215,836 pounds); and of tablet tea, 3,027 piculs (403,089 pounds).

The markets of Europe at the beginning of last season were overstocked with Fuchau teas, and the prices realized were the lowest ever known.

**POPULARITY** is the proof of merit, and no brand has ever achieved popularity so quickly as

# EMPIRE

## SMOKING TOBACCO

In 5 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY

Made by

**THE EMPIRE TOBACCO CO.,**  
LIMITED  
MONTREAL, QUE.

# GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

**GILLARD'S PICKLE**—Cases of 2 Dozen.

5-Case Lots and over . . . \$3.20 Per Dozen.  
Less Quantity, . . . 3.30 "

**GILLARD'S SAUCE** is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over . . . \$1.40 Per Dozen.  
Less Quantity . . . 1.50 "

**GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.**



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLLIE**

Established 1845.

BROOKLYN, N.Y.

## THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

**THE GLENER CO.,**  
Limited

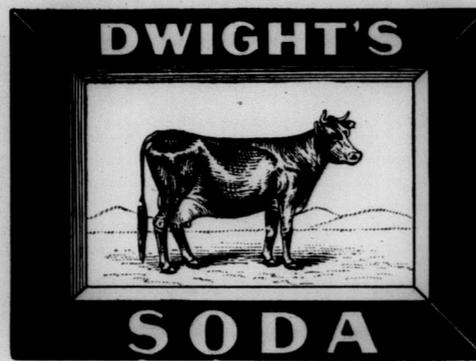
"Gleaner" Office, . . . KINGSTON, JA.

## Silver Dust Soap Powder

(Made in Canada)

Gives More **PROFIT** Than Any Other  
**QUANTITY**  
**SATISFACTION**

**SILVER DUST MFG. CO.,**  
HAMILTON.



## BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,  
Satchel Lunch Baskets  
Clothes Baskets,  
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .  
**Oakville Basket Co.**  
Oakville, Ont.

## Grocers Save

time, twine, paper bags, and loss of weight by selling Dwight's Cow Brand Soda in packages, instead of keg soda. Moreover, he sells his customer the best article of its kind and makes a good profit on it.

John Dwight & Co., Toronto and Montreal  
Victoria, B.C. Halifax, N.S. St. John, N.B.  
Quebec, P.Q. St. John's, Nfld.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

## Shredded Whole Wheat Biscuit

For sale by all  
Wholesale Grocers.

**J. HEWITT, Agent**  
61 Front St. E., TORONTO.

# JAPAN TEA

We have very often been asked why we do not make assertions against other teas when they are making statements against JAPAN. We thank these people for their kindly interest in JAPAN TEA—but the merits of JAPAN TEA can hold for it its old place in the front rank without resorting to such methods.

# JAPAN TEA

# Southwell's

Jams,  
Jellies,

—AND—

# Marmalades

are all the Highest Grade, and made from

Ripe, Sound Fruit.

WRITE FOR PRICE LIST.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.  
DOMINION AGENTS.



## Current Market Quotations for Proprietary Articles

June 27, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

|                                    |  |               |
|------------------------------------|--|---------------|
| Cook's Friend—                     |  |               |
| Size 1, in 2 and 4 doz. boxes..... |  | \$ 2 40       |
| " 10, in 4 doz. boxes.....         |  | 2 10          |
| " 2, in 6 ".....                   |  | 80            |
| " 12, in 6 ".....                  |  | 70            |
| " 3, in 4 ".....                   |  | 45            |
| Pound tins, 3 doz. in case.....    |  | 3 00          |
| 12oz. tins, 3 ".....               |  | 2 40          |
| 9oz. tins, 4 ".....                |  | 1 10          |
| 5'b. tins, 1/2 ".....              |  | 4 00          |
| Diamond— W. H. GILLARD & CO.       |  |               |
| 1 lb. tins, 2 doz. in case.....    |  | per doz. 2 00 |
| 1/2 lb. tins, 3 ".....             |  | 1 25          |
| 1/4 lb. tins, 4 ".....             |  | 0 75          |

### IMPERIAL BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz.         | 10c.           | \$0 85   |
| 3 "            | 12-oz.         | 1 75     |
| 2 and 3 doz.   | 12-oz.         | 3 40     |
| 2 and 1 3 doz. | 16-oz.         | 4 35     |
| 1 doz.         | 2 1/2-lb.      | 10 40    |
| 1/2 and 1 doz. | 5-lb.          | 19 50    |

### MAGIC BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz.         | 4-oz.          | \$0 65   |
| 4 "            | 6-oz.          | 0 80     |
| 4 "            | 8-oz.          | 1 00     |
| 4 "            | 12-oz.         | 1 50     |
| 4 "            | 16-oz.         | 1 80     |
| 1 "            | 2 1/2-lb.      | 4 50     |
| 1 "            | 5-lb.          | 7 75     |

### JERSEY CREAM BAKING POWDER.

|                               |      |
|-------------------------------|------|
| 1/2 size, 6 doz. in case..... | 40   |
| 1/4 size, 4 doz. in case..... | 75   |
| 1/2 " 3 " ".....              | 1 25 |
| 1 " 3 " ".....                | 3 25 |

### BLACKING.

|                        |        |
|------------------------|--------|
| COONEY'S               |        |
| Boxes, each 4 doz..... | \$1 50 |

### SHOE POLISH.

|                              |        |
|------------------------------|--------|
| HENRI JONAS & Co. Per gross. |        |
| Jonas'.....                  | \$9 00 |
| Froments.....                | 7 50   |
| Military dressing.....       | 24 00  |

### BLUE.

|                                                                                            |        |
|--------------------------------------------------------------------------------------------|--------|
| Keen's Oxford, per lb.....                                                                 | \$0 17 |
| In 10 box lots or case.....                                                                | 0 16   |
| Reckitt's Square Blue 12-lb. box.....                                                      | 0 17   |
| Reckitt's Square Blue, 5 box lots.....                                                     | 0 16   |
| Nixey's "Cervus" in squares, 1 oz. in bags 1/2 and 1 oz. and in pepper boxes, 2c. and 10c. |        |
| Cooney's Royal Windsor, per gross.....                                                     | 4 80   |
| " Universal, bag, per gross.....                                                           | 4 80   |

### BLACK LEAD.

|                                                                                                                 |      |
|-----------------------------------------------------------------------------------------------------------------|------|
| Reckitt's per box.....                                                                                          | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.                                       |      |
| Nixey's Refined 1d. 2d. and 1c. pkts. Silver Moonlight 5 and 1 1/2c. pkts. Nixelene Paste 1d. 2 1/2d. 5d. size. |      |
| Nixey's Jubilee, round in 1 and 2 oz. blocks.                                                                   |      |
| Cooney's Universal, per gross.....                                                                              | 4 80 |

### CORN BROOMS

|                                   |      |
|-----------------------------------|------|
| BOECKH BROS & COMPANY doz. net    |      |
| Bamboo Handles, A, 4 strings..... | 4 35 |
| " " B, 4 strings.....             | 4 10 |
| " " C, 3 strings.....             | 3 85 |
| " " D, 3 strings.....             | 3 60 |
| " " E, 3 strings.....             | 3 35 |
| " " F, 3 strings.....             | 3 10 |
| " " G, 3 strings.....             | 2 85 |

### BISCUITS.

|                         |                           |
|-------------------------|---------------------------|
| PEEK, FREAN & Co.       |                           |
| Metropolitan mixed..... | 40 lb. tins 10c.          |
| Florence Wafers.....    | 8 lb. tins 36c.           |
| Venice Wafers.....      | 8 lb. tins 36c.           |
| Florence Wafers.....    | Small tins \$3.70 per doz |

### CARE & CO., LIMITED.

|                                                                                |          |
|--------------------------------------------------------------------------------|----------|
| Frank Magor & Co., Agents.                                                     |          |
| Cafe Noir.....                                                                 | 0 15     |
| Ensign.....                                                                    | 0 12 1/2 |
| Metropolitan mixed.....                                                        | 0 00     |
| Special price list of Fancy Tins for Xmas trade and other lines on application |          |

### CANNED GOODS.

#### MUSHROOMS.

|                           |         |
|---------------------------|---------|
| HENRI JONAS & Co.         |         |
| Mushrooms, Rionel.....    | \$14 75 |
| " 1st choice Duthell..... | 17 50   |
| " 1st choice Lenoir.....  | 18 50   |
| extra Lenoir.....         | 20 00   |
| Per case, 100 tins.       |         |

#### FRENCH PEAS—DELOREY'S

|                     |        |
|---------------------|--------|
| HENRI JONAS & Co.   |        |
| Moyen's No. 2.....  | \$9 00 |
| " No. 1.....        | 10 50  |
| 1/2 Fins.....       | 12 50  |
| Fins.....           | 14 00  |
| Tres fins.....      | 15 00  |
| Extra fins.....     | 16 50  |
| Sur extra fins..... | 18 00  |

#### FRENCH SARDINES.

|                      |        |
|----------------------|--------|
| HENRI JONAS & Co.    |        |
| 1/2 Trefavennes..... | \$9 00 |
| 1/2 Rolland.....     | 9 50   |
| 1/2 Delory.....      | 10 50  |
| 1/2 Club Alps.....   | 11 50  |

#### CHOCOLATES & COCOAS.

|                                           |          |
|-------------------------------------------|----------|
| Epps' cocoa, case of 14 lbs., per lb..... | 0 35     |
| Smaller quantities.....                   | 0 37 1/2 |

#### CADBURY'S.

|                                              |          |
|----------------------------------------------|----------|
| Frank Magor & Co., Agents per doz.           |          |
| Cocoa essence, 3 oz. packages.....           | \$1 65   |
| Mexican chocolate, 1/2 and 1/4 lb. pkgs..... | 0 40     |
| Rook Chocolate, loose.....                   | 0 40     |
| " 1-lb. tins.....                            | 0 42     |
| Nibs, 1-lb. tins.....                        | 0 35 1/2 |

#### Chocolate—FRY'S.

|                                           |      |
|-------------------------------------------|------|
| Caracaras 1/2's, 6-lb. boxes.....         | 0 42 |
| Vanilla, 1/2's.....                       | 0 42 |
| "Gold Medal" Sweet, 1/2's, 6 lb. bxs..... | 0 39 |
| Pure, unsweetened, 1/2's, 6 lb. bxs.....  | 0 42 |
| Fry's "Diamond," 1/2's, 14 lb. bxs.....   | 0 34 |
| Fry's "Monogram," 1/2's, 14 lb. bxs.....  | 0 34 |

#### Cocao—

|                                       |      |
|---------------------------------------|------|
| Concentrated 1/2's 1 doz. in box..... | 2 40 |
| " 1/2's.....                          | 4 50 |
| " 1/2's.....                          | 8 35 |
| Homoeopathic, 1/2's 14lb. boxes.....  |      |
| 1/2 lbs. 12 lb. boxes.....            |      |

#### JOHN P. MOTT & CO.'S.

|                                |             |
|--------------------------------|-------------|
| E. S. McIndoe, Agent, Toronto. |             |
| Mott's Bromo.....              | per lb 0 20 |
| Mott's Prepared Cocoa.....     | 0 23        |

|                                            |        |
|--------------------------------------------|--------|
| Mott's Homeopathic Cocoa (1/2's).....      | 0 23   |
| Mott's Breakfast Cocoa (in ins).....       | 0 40   |
| Mott's No. 1 Chocolate.....                | 0 30   |
| Mott's Breakfast Chocolate.....            | 0 23   |
| Mott's Caracaras Chocolate.....            | 0 40   |
| Mott's Diamond Chocolate.....              | 0 23   |
| Mott's French-Can. Chocolate.....          | 0 18   |
| Mott's Navy or Cooking Chocolate.....      | 0 23   |
| Mott's Cocoa Nibs.....                     | 0 35   |
| Mott's Cocoa Shells.....                   | 0 05   |
| Vanilla Sticks, per gross.....             | 0 90   |
| Mott's Confectionery Chocolate 0 21.....   | 0 43   |
| Mott's Sweet Chocolate Liquors 0 19.....   | 0 30   |
| COWAN COCOA AND CHOCOLATE CO.              |        |
| Hygienic Cocoa, 1/4 lb. tins, per doz..... | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz.....  | 3 25   |
| Soluble Cocoa, No. 1 bulk, per lb.....     | 0 20   |
| Diamond Chocolate, 12 lb. boxes.....       | 0 35   |
| Royal Navy Chocolate, 12 lb. boxes.....    | 0 20   |
| Mexican Vanilla Chocolate, 12 lb. bxs..... | 0 35   |

#### CHEESE.

|                                        |        |
|----------------------------------------|--------|
| Imperial—Large size jars, per doz..... | \$3 25 |
| Medium size jars.....                  | 4 50   |
| Small size jars.....                   | 2 40   |
| Individual size jars.....              | 1 00   |
| Imperial Holder—Large size.....        | 18 00  |
| Medium size.....                       | 15 00  |
| Small size.....                        | 12 00  |
| Roquefort—Large size, per doz.....     | 2 49   |
| Small size.....                        | 1 40   |
| Paragon—Large size, per doz.....       | 3 25   |
| Medium size.....                       | 4 50   |
| Small size.....                        | 2 40   |
| Individual size.....                   | 1 00   |

#### BAYLE'S POTTED.

|                                      |        |        |         |
|--------------------------------------|--------|--------|---------|
| Robert Greig & Co., Agents, Toronto. |        |        |         |
| 1/2-lb.                              | 1-lb.  | 5-lb.  |         |
| Jar.                                 | Jar.   | Jar.   |         |
| After Dinner.....                    | \$2 40 | \$4 25 | \$18 60 |
| Devised.....                         | 2 65   | 4 75   | .....   |

#### COFFEE

|                            |          |
|----------------------------|----------|
| JAMES TURNER & CO. per lb. |          |
| Mecca.....                 | 0 35     |
| Damasco.....               | 0 25     |
| Cairo.....                 | 0 20     |
| Sirdar.....                | 0 17     |
| Old Dutch Rio.....         | 0 12 1/2 |

#### CLOTHES PINS

|                                                           |      |
|-----------------------------------------------------------|------|
| BOECKH BROS. & CO.                                        |      |
| Clothes Pins (full count), 5 gross in case, per case..... | 0 55 |
| 4 doz. packages 12 to a case.....                         | 0 70 |
| 6 doz. packages 12 to a case.....                         | 0 90 |

# Edwardsburg Silver Gloss Starch.

Your idea may be that all starch is starch and that your customers won't detect even a slight difference in quality. You may think that because there is a cent or two extra profit on "Mushroom" brands (that come and go), you can retain the confidence of your trade—it doesn't pay to trifle with the confidence that a customer has in you and your goods.

Edwardsburg Silver Gloss Starch is as staple as flour. In the name there is the fame of nearly half a century. In the making there is the skill of long experience combined with honesty of purpose and unequalled manufacturing facilities. Edwardsburg Silver Gloss Starch represents the highest type of perfection there is or can be in starch. Kegs of 100-lbs.—handsome enamelled horse-shoe tins holding 6-lbs.—handsome 1-lb. packages that give a touch of life and color and "go" to a grocer's shelves.

Edwardsburg Starch Co'y, Limited  
Established 1858.

164 St. James Street,  
Montreal.

Works,  
Cardinal, Ont.

53 Front Street East,  
Toronto.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**EXTRACTS.**

| HENRI JONAS & Co.                     |       | Per gross. |
|---------------------------------------|-------|------------|
| 1 oz. London Extracts                 | ..... | \$8 00     |
| 1 oz. " (no corkscrews)               | ..... | 5 50       |
| 2 oz. " "                             | ..... | 9 00       |
| 1 oz. Spruce essence                  | ..... | 6 00       |
| 2 oz. " "                             | ..... | 9 00       |
| 2 oz. Anchor extracts                 | ..... | 12 00      |
| 4 oz. " "                             | ..... | 21 00      |
| 1 lb. " "                             | ..... | 35 00      |
| 1 lb. Flat " "                        | ..... | 9 00       |
| 2 oz. Flat, Anchor extracts           | ..... | 18 00      |
| 2 oz. Square " "                      | ..... | 21 00      |
| 4 oz. " (corked)                      | ..... | 36 00      |
| 8 oz. " "                             | ..... | 72 00      |
| Per doz.                              |       |            |
| 4 oz. " glass stop extracts           | ..... | 3 50       |
| 8 oz. " " "                           | ..... | 7 00       |
| 2 1/2 oz. Round quintessence extracts | ..... | 2 00       |
| 4 oz. Jockey decanters                | ..... | 3 50       |

**FOOD.**

|                                       | per doz. |
|---------------------------------------|----------|
| Robinson's Patent Barley 1/2 lb. tins | 1 25     |
| " " 1 lb. tins                        | 2 25     |
| " " Groats, 1/2 lb. tins              | 1 25     |
| " " 1 lb. tins                        | 2 25     |

**GILLETT'S POWDERED LYE.**

|              |        |
|--------------|--------|
| doz. in case | \$3 60 |
|--------------|--------|

**JAMS AND JELLIES**

| SOUTHWELL'S GOODS.         |       | per doz. |
|----------------------------|-------|----------|
| Frank Magor & Co., Agents. |       |          |
| Orange Marmalade           | ..... | 1 50     |
| Clear Jelly Marmalade      | ..... | 1 80     |
| Strawberry W. F. Jam       | ..... | 2 00     |
| Raspberry " "              | ..... | 2 00     |
| Apricot " "                | ..... | 1 75     |
| Black Currant              | ..... | 1 85     |
| Other Jams, W. F.          | 1 55  | 1 90     |
| Red Currant Jelly          | ..... | 2 75     |

**Jams—**

| T. UPTON & CO.                    |         |          |
|-----------------------------------|---------|----------|
| 1-lb. glass jars 2 doz. in case   | per doz | \$1 00   |
| 5-lb. tin pails, 8 pails in crate | per lb  | 0 06 1/2 |
| 7-lb. wood pails, 6 "             | "       | 0 06 3/4 |
| 14-lb. wood pails, per lb         | .....   | 0 06 3/4 |
| 30-lb. " "                        | .....   | 0 06 1/2 |
| <b>Jellies—</b>                   |         |          |
| 1-lb. glass jars, per doz.        | .....   | \$1 00   |
| 7-lb. wood pails, per lb.         | .....   | 0 06 1/2 |
| 14-lb. " "                        | .....   | 0 06 1/2 |
| 30-lb. " "                        | .....   | 0 06 1/2 |

**KNIFE POLISH.**

|                                                                             |       |
|-----------------------------------------------------------------------------|-------|
| Nixey's "Cervus" 6d. and 1s. tins                                           | ..... |
| For price list and sliding scale apply W. G. Nixey 12 Soho Sq. London, Eng. | ..... |

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

|                                                    |        |
|----------------------------------------------------|--------|
| 5-lb. boxes, wood or paper, per lb                 | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box              | 1 25   |
| "Ringed" 5 lb. boxes, per lb.                      | 0 40   |
| "Acme" Pellets, 5 lb. cans, per can                | 2 00   |
| "Acme" Pellets, fancy boxes (40) per box           | 1 50   |
| Tar, Licorice and Tolu Wafers, 5 lb. cans, per can | 2 00   |
| Licorice Lozenges, 5 lb. glass jars                | 1 75   |
| " " 30 5 lb. cans                                  | 1 50   |
| "Purity" Licorice 10 sticks                        | 1 45   |
| " " 100 sticks                                     | 0 73   |
| Dalce, large cent sticks, 100 in box.              | .....  |

**MUSTARD.**

**COLMAN'S OR KEEN'S.**

|                                  |        |
|----------------------------------|--------|
| D. S. F., 1/2 lb. tins, per doz. | \$1 40 |
| " 1 lb. tins, " "                | 2 50   |
| " 1 lb. tins, " "                | 5 00   |

|                               |      |
|-------------------------------|------|
| Durham, 4 lb. jars, per jar   | 0 75 |
| " 1 lb. " "                   | 0 25 |
| F. D., 1/2 lb. tins, per doz. | 0 85 |
| " 1/2 lb. tins                | 1 45 |

**BAYLE'S PREPARED MUSTARDS**

|                                      |           |
|--------------------------------------|-----------|
| Robert Greig & Co., Toronto, Agents. | .....     |
| 1/2-lb. jars 1-lb. jars.             | .....     |
| Horseradish per doz., \$1 75 \$2 50  | .....     |
| English Sandwich                     | 1 75 2 50 |

**JONAS' FRENCH MUSTARDS**

| HENRI JONAS & Co. |       | Per gross. |
|-------------------|-------|------------|
| Pony size         | ..... | \$7 50     |
| Imperial, medium  | ..... | 9 00       |
| Imperial, large   | ..... | 12 00      |
| Tumblers          | ..... | 12 00      |
| Mugs              | ..... | 13 20      |
| Pint jars         | ..... | 18 00      |
| Quart jars        | ..... | 24 00      |

**MATCHES.**

|                                   |        |
|-----------------------------------|--------|
| Eddy's Telegraph, single cases    | \$1 00 |
| " five cases                      | 3 80   |
| Telephone, single cases           | 3 90   |
| " five cases                      | 3 70   |
| Eagle Parlors, s'gle. cases, 200s | 1 70   |
| " five cases, 200s                | 1 60   |
| " s'gle. cases, 100s              | 1 90   |
| " five cases, 100s                | 1 80   |
| Victoria Parlors, single cases    | 3 00   |
| " five cases                      | 2 90   |

**MINCE MEAT.**

|                                    |         |
|------------------------------------|---------|
| Wetley's Condensed, per gross, net | \$12 00 |
| " per case of doz., net            | 3 00    |

**ORANGE MARMALADE.**

| T. UPTON & CO.                    |       |        |
|-----------------------------------|-------|--------|
| 1-lb. glass 2 doz. case, per doz. | ..... | \$1 00 |
| 7-lb. pails and 5 and 7 lb. tins  | ..... | 0 07   |

**PICKLES.**

|                                       |      |
|---------------------------------------|------|
| STEPHENS' A. P. Tippet & Co., Agents. |      |
| Patent stoppers (pints), per doz.     | 2 30 |
| Corked (pints), " "                   | 1 90 |

**BAYLE'S.**

|                                       |               |
|---------------------------------------|---------------|
| Robert Greig & Co., Toronto, Agents.  |               |
| Pandora, per doz.                     |               |
| Sliced Sweet                          | \$2 15 \$3 60 |
| Hot Stuff                             | 1 75 2 85     |
| Tobasco Sauce, 2-oz. bottle, per doz. | \$4 25        |
| Tobasco Pods in vinegar, 1/2 pt.      | 3 25          |

**SODA.—COW BRAND**

|                                                            |        |
|------------------------------------------------------------|--------|
| Case of 1 lb. (containing 60 pkgs., per box)               | \$3.00 |
| Case of 1/2 lb. (containing 120 pkgs., per box)            | \$3.00 |
| Case of 1 lb. and 1/2 lb. (containing 30 packages) per box | \$3.00 |
| Case of 50. pkgs (containing 96 pkgs) per box              | \$3.00 |



**SOAP**

|                                                 |         |
|-------------------------------------------------|---------|
| A. P. STEPHENS & CO., MAYPOLE SOAP WORKS & EXH. |         |
| Maypole Soap colors per gr.                     | \$10.50 |
| Maypole Soap black per gr.                      | \$15.50 |
| Ortolio Soap, per gross                         | \$10.50 |
| Gloriola Soap, per gross                        | 12 00   |
| Straw Hat Polish, per gross                     | 10 20   |





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