

# THE CANADIAN GROCER

VOL. XI

MONTREAL AND TORONTO, APRIL 30, 1897.

No. 18

## COLMAN'S MUSTARD



BEST ON EARTH

**PEEK  
FREAN  
& C<sup>o</sup>'s**

**BISCUITS  
AND  
CAKES.**

Have obtained great Celebrity for their  
→ PURITY & EXCELLENCE ←

Factory—LONDON.

Sample Room—Schepp Building, Hudson and Duane Sts., NEW YORK.

## Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer; furnishing goods of unvarying excellence; goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Toronto and Montreal  
W. S. CLAWSON & CO., St. John, N.B.  
SPRATT & MACAULEY, Victoria, B.C.

Manufacturers' Agents.  
Or Address . . . . .  
Armour Packing Co., Kansas City, U.S.A.

## Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

DRINK . . .

::: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .  
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier  
The world-renowned French Vanilla Chocolate.

## Canned Goods...

1,000 cases Corn at 50c. doz.  
500 " Peas (Early June) 65c. doz.

Handsome labels. New pack. Guaranteed equal to the best packs in Canada.

D.S.F. Mustard (Lion Brand) 1/4' at 75c. a doz.

Equal to the best English

T. B. Escott & Co., London, Ont.

Wholesale Grocers.



**Standard Goods THE Best to Handle**



**ATTENTION!!!**

**Order Now And Be In Time.**

# STOWER'S

LIME JUICE CORDIAL.

PURE LIME JUICE.

CLARIFIED LEMON SQUASH.

The warm weather will soon be here, so order Stower's preparations now so you will have the Best for your customers.



It am de stuff for Quenching de Thirst, for Purifying de Blood and Improving de Complexion.



.. USE ..



# Fry's



**COCOAS AND CHOCOLATES**

AGENTS FOR THE DOMINION

**A. P. TIPPET & CO.**  
MONTREAL and TORONTO

**F. H. TIPPET & CO.**  
ST. JOHN, N.B.

# The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,  
Office of Official Analyst,  
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99<sup>99</sup>/<sub>100</sub>** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.  
Prof. of Chemistry and Pub. Analyst,  
MONTREAL

CRESCENT BRAND



**BRUNNER, MOND & CO., Ltd,**  
NORTHWICH, ENGLAND

MANUFACTURERS OF

## BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

### SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums

Orders for direct importation from  
the Wholesale Trade only.

WINN &amp; HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

## BROOMS

People will soon begin to think of house-cleaning.  
See that your stock of brooms is complete.  
You need not hesitate to recommend our

### *Rose, Pansy and Thistle*

as the best on the market. Freight paid on lots of 6 doz.

The H. A. NELSON & SONS CO., Ltd., Toronto - - Montreal.



Eddy's Matches are the best.

Eddy's Matches are always reliable.

Eddy's Matches are the only kind whose high quality never varies.

Eddy's Matches are unique in being at any season and in any climate ready for business.

Eddy's Matches cannot be replaced by any other kind. If not kept in your stock the customer will get them elsewhere.

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**The E. B. EDDY CO. Ltd.**

HULL, QUE.

38 Front St. West - - TORONTO  
318 St. James St. - - MONTREAL

AGENTS—F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ; Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James Mitchell, Victoria and Vancouver, B.C. ; John Cowan, St. John's, Nfld.



THE —————  
**Choicest  
 Pickings**

From the best known gardens of Ceylon and India, combining delicious aromatic and stimulating qualities, together with absolute purity. These, and only these, are used in the blending of

**Our . . .  
 Standard BLACKS**

*The 400 Select      Morning Luxury*

*The Globe*

*Imperial Congou      Russian Congou*

The immense sale these TEAS enjoy is ample evidence of their superiority.

The first three lines are put up in 1-lb. and 1/2-lb. German Glazed Parchment Cartoons, foil lined, absolutely air tight, and moist proof. Handsome goods, rapid sellers. No extra charge for the Cartoons.

**W. H. GILLARD & CO.**

Wholesalers Only

HAMILTON.

JOHN MOUAT, Northwest Rep., WINNIPEG.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XI. (Published Weekly)

MONTREAL AND TORONTO, APRIL 30, 1897

(\$2.00 per Year) No. 18

## THE NEW TARIFF.

HOW ITS ADVENT IS VIEWED BY THE GROCERY TRADE.

FORTUNATELY for the business of the country it is not very often that a new tariff is a necessity. When there is one it is certain to affect the grocery trade to a greater or less extent. The tariff which made its appearance last week has not, as a rule, made any radical changes in the schedules appertaining to groceries, but still THE CANADIAN GROCER has thought it advisable to secure interviews with as many of the wholesale grocers as possible. Subjoined are these interviews:

Mr. Joseph F. Eby, president of the Eby, Blain Co., Ltd., after consenting to be interviewed, said: "As far as we are concerned, the new tariff suits us very well. The protection to the sugar refineries is still, to my mind, too large. An additional reduction of 10c. would have kept this market in a healthy condition. Up to the present the wholesalers have simply, at inadequate remuneration, been the distributors of sugar."

"Are you satisfied with the tea schedule?"

"As large importers of tea we are very much pleased that the Government saw fit to leave tea on the free list. Although we would have been materially benefitted, through the enhanced price which would have accrued to the stock we hold, yet ultimately we would have been the losers had a duty been put on tea, for the additional risk would not have been covered by a corresponding increase in profits. Then our package-tea trade, which has increased enormously, would have suffered materially; among other things having necessitated our getting new price labels."

"How about tobacco?"

"Tobacco being a luxury, the increased duty should be satisfactory to most people. I might say that we were particularly fortunate in having good stocks on hand, so that we shall benefit by the advance."

"About what is likely to be the advance in the price of tobacco to retailers?"

"The manufacturers say it will make a difference of about 14c. per lb. in 'brights' and of 10c. or more in 'blacks.'"

"Unfortunately," interposed Mr. Hugh Blain, the vice-president of the company, "the American Tobacco Co. is an international monopoly. There are no English goods that come into competition with their products. They have got the market to themselves. It is a strong term, but it is true, nevertheless, the American Tobacco Co. is a gigantic monopoly."

"What do you think, Mr. Eby, in regard to the duty on rice?"

"I think that the half-cent per lb. protection on rice is quite sufficient," concluded Mr. Eby.

Col. John I. Davidson, of the Davidson & Hay, Ltd., in reply to a question said: "As far as our firm is concerned, taken on the whole, the tariff is a very satisfactory one."

"In what respect?" asked THE GROCER.

"In every respect," he replied, as he swung around in his chair. "I would, however, have liked to have seen the protection on sugar reduced 25c. per 100 pounds instead of 14c. per 100 pounds. The arrangement of the rice tariff is somewhat of a surprise. No one ever expected to see paddy rice put up  $\frac{1}{4}$ c. per pound, at least, no one I ever met. What I expected to see was a reduction in the cleaned rice."

"What about teas?"

"I did not buy teas on the expectation of a duty being put upon them. For my immediate benefit I would like to have seen a duty put upon teas, but for the running of my business I am far better without it. Taking it all round I think the tariff, as far

as it relates to the grocery trade, is very satisfactory," concluded the colonel.

Mr. P. C. Larkin, of the Salada Tea Co., said: "I believe as far as our trade is concerned that the effect of the tariff will be favorable by the general improvement in business which will result from the removal of the uncertainty, thus enabling manufacturers and importers to know where they are standing."

"What do you think of the tariff as far as teas are concerned?"

"Personally we are satisfied that there was no duty put upon teas, although we held large stocks. A considerable part of our business is in the United States, we now having branches in Pittsburg, Buffalo and Boston, the branch in the last named place having only recently been started. We consider, therefore, that we would have been put to a great deal of inconvenience had a duty been put upon teas by the Canadian Government, as all goods would have to be prepared for shipment in bond here for shipment to the United States. This would necessitate keeping a Custom house officer nearly all the time on hand, and would greatly hamper business."

Mr. Wm. Ince, Sr., of the firm of Perkins, Ince & Co., spoke in part as follows: "On the whole I think it should be satisfactory to the country generally, provided the Government can see its way clear to meet all its financial engagements; but for my part I cannot understand how it is going to make up the deficiency in the revenue except by borrowing, and I do not encourage the principle of incurring one debt in order to pay another. As far as our business is concerned it is difficult at the moment to say what the effect will be. In any case we expect pretty dull times for a little while on account of the accumulated stocks in the leading articles. These accumulated stocks must be pretty heavy both in the wholesale and retail trade."

"What are your views in regard to the duty on rice?"

"The change in the duty on rice is not

## THE RISING SUN STOVE POLISH

AND

## THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers, also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

certainly meeting expectations, for it immediately had the effect of putting prices up  $\frac{1}{4}$  c. per lb. And we fear that the result will be that the rice mills will have to shut down. We consider tobacco a legitimate article upon which to raise revenue as long as any increase in the duty does not facilitate smuggling."

When Mr. Ince was questioned in regard to the tariff as far as it related to teas, Mr. Wm. Ince, Jr., who was present, remarked: "If there are any articles in the grocery trade that should be taxed for revenue purposes I think tea and sugar will bear it as well as anything else."

Mr. Wm. Ince, Sr., endorsed this view, and concluded with the remark: "I think it is, on the whole, a most plausibly arranged tariff."

Mr. A. Jardine, of the Pure Gold Manufacturing Co., in reply to a question, remarked: "The advance in the price of spirits affects our flavoring extract business, to what extent I cannot yet say exactly, not having figured it out. But I should judge that it will be to at least the extent of \$600 to \$1,000 per year. As you know, all flavoring extracts are held in solution in pure alcohol. Therefore the advance in the price of spirits must necessarily affect that of flavoring extracts. As to our being able to advance the price of extracts I do not think it will be possible for us to do so on account of the adulterated article on the market, together with the keenness of competition. The tariff on spices, as you know, is unchanged."

Mr. J. L. Watt, of Watt & Scott, agents for Mediterranean fruits, said: "All I have to say is that I consider it an excellent tariff. We do not know of any article in the lines in which we are interested that has been injuriously affected. On the contrary, on some of the articles it has made the conditions more favorable for importation."

"Would you mind specifying upon what lines the tariff is more favorable?"

"Well, amongst others might be men-

tioned rice and raw sugar and dried fruits. Then I understand the duty has been withdrawn on packages. This last named change will be appreciated altogether beyond the actual amount of duty involved. The duty on packages was a most vexatious one. One apparent effect of the new tariff," said Mr. Watt, "appears to be the imposition of a duty of 20 per cent. on tartaric and nitric acid, and some other articles of a kindred nature. These are not mentioned in the tariff, and will therefore, it appears, be subject to a duty of 20 per cent., coming under the unenumerated list."

Mr. Geo. Musson, of Musson & Co., importers of teas, coffees, rice, etc., said: "I think, taking it on the whole, it is a fairly satisfactory tariff. Of course there are not a great many changes. They have made a step in the right direction in regard to rice, but they have not gone far enough. Rice is a staple article of consumption, particularly for poor people, and I think the duty should have been reduced in order that this article of food might be furnished to them at a lower price. Sugar, I think, is all right. In regard to teas, I think it was the proper thing for them not to put a duty on this article. I would say the same in regard to coffees."

Mr. H. P. Eckardt, of H. P. Eckardt & Co., remarked: "I think it is a very reasonable tariff. It does not affect grocery trade to any great extent. The change in tobacco is a most important one. By abolishing the duty on packages a lot of trouble will be avoided. This duty has been a source of trouble, and was a picayune policy on the part of the late Government. For while it did not bring in much revenue it caused a great deal of annoyance to importers."

"How about the tariff on tea?"

"I think that a specific duty on teas would have been desirable, a specific duty of say 5c. per lb. Such a duty would have had the tendency to keep out the low-grade trash, which will now undoubtedly be forced upon the Canadian market to a greater

extent than ever before by reason of the new inspection law passed by the United States Congress, and which goes into force May 1. This law calls for a comparatively high standard on teas before they will be allowed into the United States, and, unless our Government takes this matter in hand, this country will be the grand dumping ground for all the rubbish masquerading under the name of teas which is refused admission to the United States. I think," concluded Mr. Eckardt, "that a duty on tea will be advisable only as a preventive for keeping out low-grade, trashy teas."

Mr. Watson, of Kerry, Watson & Co., gave the following opinion: "The tariff to us is very disappointing and not at all what we should look for. The Tariff Commissioners evidently ignored every request made by the drug representatives who waited upon them. I think the reduction on liquid patent medicines from 50 to 35 per cent. is uncalled for and useless, in view of the fact that the Government have increased the duty on alcohol, which is a very important item in the manufacture of that class of goods. United States manufacturers of patent medicines can buy alcohol in the United States at \$2.10 a gallon; they can easily afford therefore to pay the 35 per cent. duty, instead of using alcohol made in Canada, which costs \$4.60. There was a universal request by the drug trade that the distillers should not receive so great a protection as at present exists on alcohol. They at present charge \$1.15 per gallon in bond for spirits that can be laid down from the United States at 30c. per Imperial gallon. The import duty is now \$3.96 on United States or German alcohols, which, added to the thirty cents, will make the spirit cost \$4.26, while the excise duty, being \$3.13, added to \$1.15 for the price in bond, makes it \$4.28. The addition of 40c. per gallon on spirits affects between 200 and 250 products of our business, thus necessitating a change of price in each of them."

Mr. C. P. Hebert, of Hudon, Hebert & Cie., expressed himself as follows: "The



# GROCCERS...

WE ARE  
HEADQUARTERS FOR

**Roberts' Jellies** — Lemon, Strawberry, Orange, Cherry, Raspberry, Pineapple, Calves' Foot, Port, Sherry, Punch, Madeira, Champagne, Cognac, Noyeau.

**Pure Gold Jellies** — Raspberry, Grape, Lemon, Orange.

**Gelatines** — Cox, Knox, Plymouth Rock, Lady Charlotte, Crystal, Heinrich's.

LUCAS, STEELE & BRISTOL - - HAMILTON



Why Handle  
Imitations of

## RAM LAL'S PURE INDIAN TEAS . . .

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.

WHOLESALE AGENTS.

*There are others!*

But compare them with

**"REINDEER" BRAND**

**CONDENSED MILK, CONDENSED COFFEES, EVAPORATED CREAM**

These goods are asked for!

## Importers and Wholesale Grocers.

**Come along  
and  
Give us  
a Trial**

We are carrying long lines of all kinds of Tea which were bought when market was low. Our Groceries are all fresh and bought at cash prices.

Yours very truly,

**THOS. KINNEAR & CO.**

49 FRONT STREET EAST

**TORONTO**

sugar industry is not amply protected by the new tariff. I would have much preferred to see the 64 cents protection maintained, and an ad valorem duty of 40 per cent. imposed on refining sugars. The present duty of 50 cents, indiscriminately of polariscope test, is against the poor, who pay the same as the rich, whereas an ad valorem duty would have been much preferable, inasmuch as the grades to make yellows, while costing a good deal less, pay the same duty as those used in making granulated sugars." Mr. Hebert was somewhat disappointed to note an increase on foreign liquors. He is of opinion that the \$2.25 duty was quite sufficient; but he was satisfied with the increase of duty on domestic liquors.

Ross, Hall & Co. said the duty on uncleaned rice being  $\frac{3}{4}$  of a cent, and on cleaned  $1\frac{1}{4}$  c., the industry was left in futility without protection. They did not, Mr. Ross added, even keep their promises to the consumer.

Mr. A. Baumgarten, of the St. Lawrence Sugar Refining Co., said that the new tariff was very severe upon the refiners, about 14c. reduction per 100 pounds, and he did not know what the result would be. He did not feel ill towards the Ministers, who had, no doubt, done the best they could, and a great deal had been said against the refiners to influence them. No change in price would be made at present. He could not say if the refineries would have to shut down eventually owing to increased competition.

Mr. T. Labatt, of the St. Lawrence Sugar Refining Co., said in reference to the change in the tariff on sugar: "The change is decidedly unfavorable to the refining interests in Canada. How far the industry will be affected remains to be seen."

Hon. George Drummond, of the Redpath Sugar Refining Co., said: "I prefer to say very little at the present time, but I may state that we are dissatisfied. They have taken more than one-fifth off. It is a reduction of 22 per cent. of our nominal protec-

tion." I don't know whether we will be able to stand it or not."

Mr. H. N. Kittson, of W. H. Gillard & Co., Hamilton, said the advance on tobacco would prove unpopular, tobacco being the poor man's friend. The duty of ten cents on raw leaf would be equivalent to 13c. a pound on the finished article.

George E. Bristol, of Lucas, Steele & Bristol, said he was not surprised at the increase in the duties on whiskey and tobacco, although it was no sure thing that they were not as high before as these commodities could stand. He had not expected the reimposition of a duty on tea, but looked for another half a cent a pound on sugar. The slight reduction in the tariff on refined sugar would not affect the price to the consumer, as none is imported to speak of; all it would do would be to reduce the figure to which refiners at certain seasons could afford to put up the price.—Herald, Hamilton.

### A HANDSOME CALENDAR.

The British American Bank Note Co.'s calendar is one of the handsomest that has been issued for some time. Upon the face of the calendar are shown some excellent specimens of engraving for postage stamps, bank notes, etc., done by this company. The work is exceptionally good, and the calendar is a handsome ornament for a desk.

### KEEN'S ADVERTISING CAB.

Montreal people have recently had a chance of judging as to the original ideas of advertising adopted by the large English concerns. An English hansom cab, very tastefully decorated with the British coat of arms and having the magic words "Keen's Mustard" lettered on the lower half in exactly similar type to those on the tins and boxes, has recently been brought out by Frank Magor & Co., Montreal, the agents for the well-known firm of Keen, Robinson & Co., London, England. The cab is further decorated with the various medals

awarded to the Messrs. Keen, and the whole outfit, including harness, horse and driver, is quite in keeping with the very high position held by this firm's manufactures throughout the world. Messrs. Magor's city traveller is using the cab when calling upon his customers soliciting orders. After being in Montreal a month or two, it will be taken to Ottawa, Toronto, Hamilton, etc.

### HOW COFFEE CAME TO BE USED.

It is somewhat interesting to trace the manner in which the use of the common beverage of coffee arose, without which few persons in any civilized or even half-civilized country in the world make breakfast. At the time Columbus discovered America it was not known. It grew only in Arabia and Upper Ethiopia.

The discovery of its use as a beverage is ascribed to the superior of a monastery in Arabia, who, desirous of preventing the monks from sleeping at their nocturnal services, and having heard from shepherds that their flocks were more lively after browsing on the fruit of that plant, made them drink the infusion of coffee. Its reputation spread through the adjacent countries, and in two hundred years it reached Paris.

A single plant, brought there in 1714, became the parent plant of all the French coffee plantations in the West Indies. The Dutch introduced it into Java and the East Indies. The extent of the consumption now can scarcely be realized.

### CUBA SUGAR CROP.

The present sugar crop of Cuba will not this season reach upwards of 200,000 tons. The plantations that are grinding are utilizing burnt cane, and the need of animals to draw the cane from the field to the mill is a serious drawback. The sugar crop for the season of 1893-94 all over the island reached the total of 1,087,000 tons, while that of the season of 1894-95 was only 1,040,000 tons. Last season's crop, or that of 1895-96, fell to 240,000 tons.



# Currants

*Choice Patras*    :-    *Fine Vostizzas*

HALF-CASES, CLEANED OR UNCLEANED.

Also "CHOICE CLEANED CURRANTS"

In 1-lb. and 3-lb. Cartoons.

**THE DAVIDSON & HAY, Ltd.**

WHOLESALE GROCERS

TORONTO

TELEPHONES 399 AND 1399.

## Doing a Small Business?

We want to hear from more Grocers who only sell a moderate amount of Corn Meal. We want to tell them how they can increase their sales with . . .

**"Gold Dust"  
Corn Meal**

How folks will quickly learn to eat more and more of it. It is clean—free from black specks—evenly cut—a rich golden yellow. Truly—this is **ONE** of the cases where appearances are **NOT** deceitful.

From Manufacturer to  
Retailer—Direct.

The Tillson Company Ltd.  
Tilsonburg, Ont.

## PURE GOLD JELLY POWDER

Boxes contain 3 doz. assorted.

Orange, Lemon, Grape Fruit, Raspberry, Strawberry, Pineapple.

**We've  
Been  
Behind**

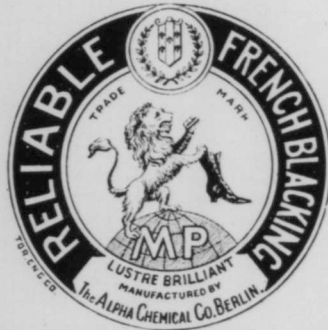
in our shipments of Pure Gold Package Jelly. We have not been able to put it up as rapidly as ordered, but we are doing our best and in a few days shall be again shipping promptly.

**PURE GOLD MFG. CO.**

Toronto.

Have we  
Your ?  
Order

ASK FOR SAMPLE.



Dealers, Study Your  
Own Interests.



Our Motto is Goods of Best Quality and Orders Filled Promptly. This is why we are Working Overtime.

**THE ALPHA CHEMICAL CO., BERLIN.**

### THE YOUNG MAN AND HIS HABITS.

IT is very noticeable in reading biography that the coming peculiarities by which a person becomes distinguished show themselves distinctly in the teens. Most men take their shape before they are twenty-one, that is, their habits of mind and sentiment and action are established. The essential elements of character take form in the youthful period. Of course, the thinking is yet crude, opinions are only outlined, feeling is an impulse, purposes are not well defined, principles know little how to assert themselves, but the consciousness of what one wants to be is distinct. All of us whose years have taught us where we are and what we are remember that we are the legitimate outgrowths of what we were at maturity. We have not surprised ourselves if we have others.

There is a familiar case in modern English biography which finely illustrates this point. It is that of Hugh Miller, the stonemason and geologist.

He was born in Scotland in 1802. His father died soon after, leaving him to the care of his mother and two uncles. One of his uncles took much pains to interest him in rocks, minerals, shells, ferns, plants, the sea, the tides, clouds, rain, birds, insects and natural objects generally. The other took equal pains to interest him in history,

antiquities, the social customs of the different peoples ancient and modern, which he must learn through books. One taught him to observe nature; the other to study books and through them to learn of men. They each gave a bent to his mind—a habit of observation and study which he never outgrew, and which together made him one of the most marked men of his age. These early habits gave direction to his life.

At the age of seventeen he was apprenticed to a stonemason to learn the trade of stone-cutting. For some fifteen years he pursued that vocation with skill and industry, traveling through many parts of Scotland to work at his hard and dusty hammering, till he found it was injuring his health, and he gave it up.

But while working at his trade he did not give up his early acquired habits of observation and study. He made the rocks he was cutting yield to him their secrets. He compared them with other rocks to observe their differences. He studied their structure and composition. He made collections of many varieties of rocks, and the minerals, and fossils found in connection with them, and classified them. Then he sought to learn their histories, and the parts they played in the structure of the earth, in the soils, and their relations to vegetation. The fossils led him to study their history and their relations to living species of animals.

Wherever he went he carried his hammer and chisel. He visited all stone quarries, mines, cliffs, caves, mountains, and everywhere asked the rocks and soils for their stories. And all this while he worked at his trade. But this was not all. His habit of reading was not laid aside. And reading and observing much led him to writing. His study filled his mind with much that he was glad to write about. The rocks became his friends, and learning from them their histories and qualities he wrote of them with great intelligence and enthusiasm.

As a scientific writer, he surpassed all the men of his time in giving a poetic life, a vivid intellectual glow to the commonly dry subjects of science. Some of his scientific books are almost prose poems. And yet he was accurate and faithful in the highest degree.

All young men cannot be Hugh Millers, but they can be as much benefitted by early-formed good habits as was he. The destructive power of bad habits is seen in the wrecks of manhood all about us; while the man-making power of good habits, is equally seen in the good men and their grand successes that are the ornaments and glory of all the ages.—Looking Forward for Young Men.

### FIRE IN H. P. ECKARDT & CO.'S.

Just as we go to press a fire is raging in the warehouse of H. P. Eckardt & Co. Although it is under control, a heavy loss is entailed.

## Gaskin's Colonial Cocoa . . . . .

This Cocoa is manufactured in British Guiana, from the choicest Cocoa Beans, fresh on the spot where they are grown by an "Improved Process," so that all the natural flavor and aroma is fully retained, which is not to be found in any Cocoa manufactured in England or on the Continent of Europe.

It being highly nutritious, delicious and economical, and a strictly pure Cocoa, it finds favor with all who try it.

Highest Awards British Guiana, London and Chicago.

**A. E. Richards & Co.**

Selling Agents

**Hamilton.**



# Dried Apples

We are wanting a few cars of No. 1 Stock. Write us for prices and send samples.

# EVAPORATED APPLES

We have a few carloads still in stock. The price for these goods is advancing. Place your orders now and get in on the ground floor.

# JELLIES AND JAMS

Our sales have been beyond our expectations. Quality and price right. We guarantee satisfaction. Try them.

# Finest Quality Pure CIDER VINEGAR

10c. gallon, barrels \$1.50 extra. Terms cash. F.O.B. Belleville.

**R. J. GRAHAM . .**

**Belleville, Ont.**

# TWELVE REASONS THAT ENGLISH ARMY BLACKING IS THE BEST.

1. It contains no oil but Neatsfoot Oil.
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3. It keeps the leather soft and pliable.
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6. It requires very little blacking in using.
7. Little or no labor to get a fine polish.
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9. The sun does not fade the polish.
10. The polish is the blackest and brightest.
11. It does not rub off on the clothing.
12. It is the largest and handsomest box, and the cheapest and best blacking in the world.

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**HAMILTON, CAN.**

SPECIAL  
LIQUEUR HIGHLAND WHISKY.

*Cockburn & Co.*

*Leith & London*

ESTABLISHED 1796

B. LIME STREET E.C.

Try—

# COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . .

**J. & R. McLEA, Montreal**

**AGENTS FOR THE DOMINION**



Cockburn's Special Liqueur  
Cockburn's Special Scotch  
Cockburn's Very Old Highland

# A Few Specials



3-lb. apples at 45c. doz. } Shipment from factory  
 Gallon do. at \$1.10 doz. }

Arguimbau's Cleaned Select Valencias at \$1.00 box.

Dried Apricots, Peaches, Egg Plums, Nectarines,  
 at very low prices.

## H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

### Highest Quality

"Rose Brand"  
 Hams—Bacon—Lard.

Experiment with quality if you want to—disappoint your customers if you choose—free country. But—if you want your customers to feel more and more like trading with you do **YOUR** part by backing up your statements about quality **WITH** quality—**HIGHEST** quality.

### "Rose Brand" Ham

"Same thing you advertised before," you say. But it's true, absolutely—every word of it. We can't say it too often. A special cure for boiling—a very mild cure for cutting and frying. Please remember that.

The Geo. Matthews Co. Ltd.  
 Ottawa and Peterborough



### Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

### WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr. St. Catharines, Ont.



# THE CANADIAN GROCER

BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.  
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## THE TARIFF ON BRITISH GOODS.

NO action on the part of any Canadian Government has probably ever attracted more wide-spread and general attention than the decision of the present Government to give the products of Great Britain a preference under our tariff.

The mere fact that British goods are to be allowed entrance until June 30th, 1898, at one-eighth less than those from any other country, and at one-fourth less after July 1, 1898, is in itself sufficient to attract the attention of other nations, but it is doubly so because of the questions which arise and which must be dealt with as a result thereof.

These questions appertain to the Imperial treaties containing preferential treatment clauses. The nations immediately concerned in these are Belgium and the German Empire, and indirectly a dozen others.

The treaty with Belgium was made in 1862, and Article XV of that instrument provides "that articles the produce and manufacture of Belgium shall not be subject in the British colonies to other or higher duties than those which are or may be imposed upon similar articles of British origin."

The imperial treaty with the German Zollverein was made in 1865, and clause 7 provides:

The stipulations of the preceding articles I to VI shall also be applied to the colonies and foreign possessions of Her Britannic Majesty. In these colonies and possessions the produce of the states of the Zollverein shall not be subject to any higher or other import duties than the produce of the United Kingdom of Great Britain and

Ireland or of any other country of the like kind, nor shall the exportations from those colonies or possessions to the Zollverein be subject to any higher or other duties than the exportations to the United Kingdom of Great Britain and Ireland.

In the face of the two clauses cited it certainly does appear that any advantages which we give to British goods must likewise be accorded to products of Belgium and Germany. But Premier Laurier distinctly stated in the House on Friday that while British goods, under the new tariff, come into the Dominion at the reduced rate, those from Germany and Belgium do not.

These favored-nation-treatment clauses in Imperial treaties have, of late years at any rate, been a source of irritation, not only to Canada, but to most, if not all, of the other self-governing colonies as well.

Five years ago the House of Commons of Canada addressed a memorial to the British Government asking for the abrogation of the favored-nation-treatment clauses of the Imperial treaties. And in 1894 the Colonial Conference, comprising representatives from Great Britain, Canada, New South Wales, Tasmania, Cape of Good Hope, New Zealand, Victoria and Queensland, adopted this resolution:

That this conference is of opinion that any provisions in existing treaties between Great Britain and any foreign power, which prevent the self-governing dependencies of the Empire from entering into agreements of commercial reciprocity with each other, or with Great Britain, should be removed.

It will thus be seen that five and three years respectively have elapsed since the House of Commons and the Colonial Conference took action in the matter, but nothing has been done in the premises by the British Government.

It will be noticed that in the resolution adopted by the Colonial Conference reference is made to reciprocity arrangements between the self-governing colonies. At that time a great deal of doubt existed as to whether these favored-nation-treatment clauses precluded any two of the self-governing colonies from entering into commercial arrangements with each other. But about three weeks after the conference closed Sir E. Gray in the Imperial House of Commons made a statement to this effect in regard to the treaties with Belgium and Germany:

(a) That they do not prevent differential treatment by the United Kingdom in favor of British colonies. (b) That they do not prevent differential treatment by British colonies of each other. (c) That they do prevent differential treatment by British colonies of the United Kingdom.

While this statement removes any doubts

as to the right of the colonies to give the products of each other preferential treatment, it also makes the declaration that the colonies cannot give the products of the United Kingdom any preferential rates. This was the finding of the law officers of the Crown, and British statesmen generally have endorsed it.

At the first blush, at any rate, the action of the Dominion Government appears to be contrary both to the reading of the treaties and to the ruling of the law officers of the Crown.

Whether it really is so or not is the knotty problem which is troubling every thinking Canadian.

We cannot conceive that the Government would designedly violate an Imperial obligation. And it is possible it has been guided by one or two things: It may be (1) that the present action has been taken after consultation with the British Government; or (2) upon the view that the preferential clause of the tariff is not a violation of the provisions of the Imperial treaties.

Whatever it may have done in the former respect, the Government evidently intends to consult the Home authorities. Mr. Fielding clearly set this forth during his budget speech. These are his exact words:

We recognize that it is a question that we shall ultimately have to consult with Her Majesty's Government, and I need not say that any view that may be taken by Her Majesty's Government will be considered by the Government of Canada with the respect that is due to any representations that may be made upon any subject, but above all on a question of an international character.

Then as to the other possibility. It must be remembered that no treaty arrangement has been made between Canada and Great Britain. Great Britain is not even mentioned in the reciprocal tariff. British goods are allowed into the Dominion at the minimum tariff simply because the country from which they come complies with the conditions therein laid down. These conditions are not, however, confined to any one country. On the contrary, the provisions of the tariff extend to any and every nation which "admits the products of Canada on terms which, on the whole, are as favorable to the products of Canada as the terms of the reciprocal tariff herein referred to are to the countries to which it may apply."

The move of the Government is a bold one. But most of us like boldness. The people of Great Britain appear to be pleased and The London Times has done the un-

usual thing of cabling its congratulations to the Government. Canadians themselves only hope that the Dominion authorities will be able to maintain their position.

The treaties in question were made before the Dominion had a being, but they have bound us hand and foot nevertheless. The Motherland has recognized that the principle of so binding her self-governing colonies is wrong by of late years giving them the option of either accepting or refusing new treaties. And since 1880 Canada has declined to accede to no less than eleven of these treaties, acceding at the same time to only two.

The Dominion Government has now, however, severed the gordian knot, which the Imperial authorities have, without avail, been importuned to untie. And as the people of both Canada and Great Britain appear to be pleased thereat, it will obviously be a difficult task to splice it again.

#### WHAT SOME PEOPLE THINK.

**F**IND in going around amongst the trade that the grocers who do not try to compete with the departmental stores are complaining the least. In fact, they say they are losing very few customers, and those that do go generally come back. Here is one example:

A lady went to a well-known departmental store in Montreal and left a large order for groceries, with instructions to send them up the following afternoon without fail. The afternoon came, but not the groceries. The next morning she telephoned about them. They wanted to know if she had the bill, but she couldn't find it just then.

She was told that they could not send the goods unless she produced the bill. Four days afterwards the goods were sent up. In the meantime she had to go to her old grocer and get what she needed.

"Serves me right," she said to me. "I had no business going past the door where I have always been well treated."

This lady will now buy from her old grocer only.

I think a grocer makes a mistake when he attempts to compete with the low prices by cutting on other lines. The man who handles reliable goods and asks a fair profit will always make a living. The man who sells at cost or below can never do so. He may as well go out of business at once.

#### THE FOLLY OF OVER-CHARGING.

**I**F a merchant does not make a profit out of the goods he sells it is only a question of time before he will be compelled to go out of business. That is just as certain as it is that a river will run dry if its source is cut off.

But there is a wrong way as well as a right way of securing profit. And to follow the wrong way is almost as bad as to make no profit at all.

One of the ways in which some merchants follow in their desire to make profit is by charging one or two cents per pound more for this commodity, or a dollar or two more for that article than the ruling market price warrants.

Aside altogether from the injustice of such a procedure, it is a most foolish one.

Nine out of every ten of the customers thus taken advantage of will discover the fact before a great while; and then nine times out of ten there will be a parting of customer and merchant.

We have no reference to the fact that one merchant often finds himself being undersold by another who is cutting prices. We merely have reference to the man who makes a practice of persistently charging his customers in excess of the market price for his wares.

That there are those who are doing it is not supposititious. We know it for a fact, and could give names if necessary.

In these days of keen competition it is not the merchant who exacts for his wares more than the ruling market price that obtains success and earns a competency. It is the merchant who is energetic, up-to-date, rich in ideas, and who turns his stock over frequently.

Verily, he that overchargeth his customers is like unto the man who goeth into his cellar and pulleth the plug out of the tap-hole of his wine cask, for when he overchargeth a customer he certainly releases the plug of confidence that is so essential to the keeping of trade.

#### THE COMING FRUIT SALES.

The first fruit sales of the season are expected to open in Montreal next week. Four vessels are en route for that port. They are the Fremona, Sir Walter Raleigh, Victoria and Escalona. Two of these ves-

sels are expected next week and the others will follow at intervals of a week or ten days. It is estimated that altogether the four boats will bring between 130,000 and 135,000 packages of oranges and lemons.

#### THE STRENGTH OF CURRANTS.

**W**HILE no cables have been received in Toronto from the primary markets in regard to currants for some time, yet evidences of the strength of the market in this commodity are not wanting.

In New York there has been another advance of half a cent per pound.

In London, England, too, the market is developing fresh strength, for not only are dealers there realizing more fully than ever before the certainty of a shortage in supplies, but it is also expected that the stocks there will ultimately be drawn upon to supply the requirements of the principal out-port markets.

A private letter, received in Toronto this week from London, states that the price of currants is likely to advance another 2 or 3s. per cwt. before the new crop comes upon the market.

Some parcels of currants changed hands on "the street" during the past week at enhanced prices, and it is the general opinion that Canada will also experience a shortage before the season closes, as present stocks are unquestionably low.

Stocks in Greece a couple of weeks ago were reduced to about 3,500 tons, and mostly all of that was of inferior quality and suitable only for the European continent for wine making, which practically means there are no currants in Greece suitable for the Canadian market. The London letter already referred to expressed the opinion that Canada's only source of supply for currants of good quality to carry its merchants over till next season was that city.

The price of currants, it may be noted, is about 6 to 7s. per cwt. dearer than a year ago at this time.

#### ADVANCE IN RICE.

The rice manufacturers have advanced their price  $\frac{1}{4}$ c. per lb. at the mill, but the change has not resulted in any general alteration in jobbing prices.

The only advance in these has been a somewhat higher outside figure on the Standard "B" grade, which is now quoted at a range of \$3.50 to 3.75.



**SUGAR HOLDS STEADY.**

**B**UYERS who expected that the sugar refiners would reduce the price of refined sugar immediately in consequence of the reduction in the duty have been disappointed. On the contrary the manufacturers are firm and have expressed their belief that values will continue as they are for some time.

Considering the price of the raw material they certainly do not have much of a margin to permit of any substantial reduction just now.

These circumstances must be welcome to the many traders who loaded up pretty heavily with sugar during the past three weeks or so. It will give them an opportunity to reduce their holdings and arrange matters in preparation for any disturbance to the market that may result from the recent fiscal changes.

Under the old tariff the refiners had a protection of 64c. per 100 lbs., now the protection is 50c. per 100 lbs.

There have been offers of German sugar at 3¼ to 3⅞c. nett cash laid down Mon-

treil. As far as can be learned no sales have been made. It is said the quality was not anything as good as our own sugar.

**THAT SPECULATION IN TEA.**

**I**F there are any persons more dissatisfied with the new tariff than the extreme protectionists, it is the people who have been speculating heavily in tea during the past month or two.

It is well known in the trade that operators in Canada loaded up heavily with the staple, chiefly low-grade Japans and blacks, in the belief that the Government would impose a duty of 5c. per pound on tea, to offset losses in revenue elsewhere.

One Montreal man in fact is generally reputed to have gone in to a figure that is away up in the thousands of dollars. Mr. Fielding has knocked his calculations entirely out of joint, and now the outlook for him is not by any means promising.

It will not be many months before receipts of new crop teas will be arriving in full volume.

Now it is well known that the latter always get the preference over old crop,

and as the regular jobbing trade also bought pretty freely lately in addition to the speculators, the chances for the latter to effect a turnover in the interval between now and the arrival of new crop are the reverse of encouraging.

**BUSINESS POINTERS.**

A shipment of Hubbard's rusks has just arrived for Robert Greig & Co.

H. P. Eckardt & Co. offer 3-lb. tins blue plums, packed in heavy syrup, at \$1.40 per doz.

Robert Greig & Co.'s "Crown" extracts are selling well. The shipments for this month alone exceed any preceding three months.

H. P. Eckardt & Co. are in receipt of another car of Heinz pickles, baked beans, etc. This is the ninth car handled by this firm in seven months.

"Tryphosa" jelly powder is having an extensive sale. Robert Greig & Co. are daily in receipt of repeat orders from all parts of the country.

The "Salada" Tea Co. report that although they have greatly increased their staff within the last few weeks, they were compelled to work three nights last week until eleven o'clock and on Saturday they had been unable to get off all orders.

**WILLIAMS BROS. & CHARBONNEAU'S**

*East India Pickles  
Spiced Mix Pickles  
Sweet Mix Pickles  
Spiced Gherkins*

*Chow-Chow  
Pearl Onions  
Sweet Gherkins  
Mrs. Jones' Catsup*

IMPERIAL PINTS AND HALF-PINTS

Every up-to-date grocer should have them.

Good sellers. Good profits.

**A. E. RICHARDS & CO. SELLING AGENTS HAMILTON, ONT.**

... A CRASH IN ...

**NEW ORLEANS MOLASSES**

We have 67 Barrels Choice New Orleans Molasses to quote at a startling price. . . .

.. ASK FOR IT ..

**L. CHAPUT, FILS & CIE.**

**MONTREAL**

# No Better Evidence

is required of the merit of our

## CROWN FLAVORING EXTRACTS

than the fact that our shipments during the first three weeks of April, just past, considerably exceed the combined sales of the first four months of 1896.

We guarantee any flavors bearing this brand to be absolutely pure and of greatest strength.

If you have not tried this line yet send us a small sample order, and if all we claim is not borne out by the goods you can have your money back for the asking.

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**ROBERT GREIG & CO.**

456 St. Paul Street

- MONTREAL.

Lorimer's  
Worcestershire  
Sauce . .

**The Best Value  
in Sauce**

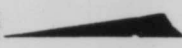
ever offered in Canada.

♦♦♦♦

**Robert Greig & Co.**

Sole Canadian Agents, MONTREAL.

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**Now is the Time** 

to place your orders for Spring Shipments in

**PICKLES, PRESERVED FISH, FRESH HERRINGS, FISH PASTES  
POTTED MEATS, SAUCES, JAMS, MARMALADE, Etc.**

***Maconochie Bros., London,***

are famous the world over for  
excellence in these goods.

---

**ROBERT GREIG & CO., Montreal,** Import Agents for Ontario and Quebec.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, April 29, 1897.

### GROCERIES.

PROBABLY the most striking feature in connection with the wholesale grocery trade during the past week has been the demand for teas. In consequence of the non-fulfilment of the expected duty on tea, the natural expectation was that a pretty dull market would be the after-effect. Whatever may develop in the future, the expectation has not been realized, for within the last few days some nice parcels of tea have changed hands, both in London and spot teas. Another feature is an advance of ¼c. per pound in the price of rice. Trade generally is on the quiet side. In sugars there is scarcely anything doing, although prices appear to be firm. Canned goods are receiving fair attention, and while some low prices are offering on tomatoes it is held that they are of inferior quality. Currants continue strong, with the demand firm. In other lines trade remains much the same as a week ago.

### CANNED GOODS.

Although there has been no material change in the situation since a week ago, the demand, if anything, has improved for tomatoes, peas and corn. Some houses are selling tomatoes at less than packers' quotations, but they are claimed to be off brands. Packers' ideas as to price are 75c. We quote standard brands

as follows: Tomatoes, 75c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.50; cohoes, \$1.10 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 to \$2.40 for tall tins; flats, \$2.85 to \$2.90; ½-lb. flats, \$1.60 to \$1.65; Canadian canned beef, 1's, \$1.20 to \$1.30; 2's, \$2.25 to \$2.40; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

### COFFEES.

There is not a great deal doing. Jobbers quote green in bags: Rio, 14 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

### SYRUPS.

There are not many syrups offering, and there are not many wanted. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

There is not much of interest to note in molasses. The markets are steady, with the

demand light. A New York advice states that there are not many more molasses of good quality to be obtained in New Orleans. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

### SUGAR.

The local sugar market is dull. As the representative of one of the refineries put it: "A good many retailers bought with the hope of an increased duty being put on sugar, and they have been smothered." There has been no change in prices, and the refiners are still firm in their views. The outside markets rule steady. Some cargoes of raw sugar which have arrived in New York have been put into store rather than accept ruling prices. Since beet for next month's delivery is advanced slightly in London. Local wholesalers' quotations are: Granulated—Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4¾c. for 5-barrel lots; Acadia, 4¾c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3½ to 4¼c. per lb.; Demerara crystals, 3¾c.

### SPICES.

No features worthy of note have developed during the week. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb cans; ditto, whole, 10c. per lb.; pure white pep-

# Washboards

OUR LEADING LINES ARE

BANNER GLOBE  
S.B. GLOBE  
GENUINE GLOBE  
AND  
SPECIAL STAR

We will be pleased to make a sample shipment . . .

WALTER WOODS & CO.  
HAMILTON

## OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal  
For Price List.

## An Invitation . . .

We invite any grocer having any . . .

# "SALADA"

CEYLON TEA

in stock that is not giving him better satisfaction than any tea he has ever handled to ship it back to us and we will remit him the full amount paid for it.

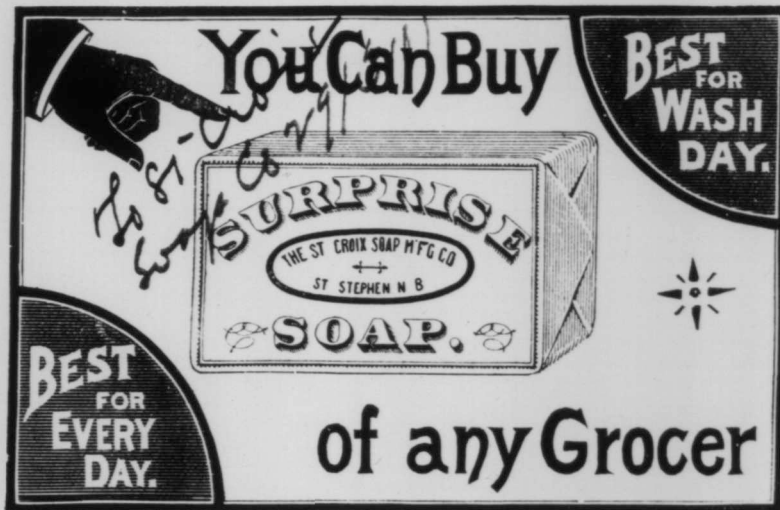
## SALADA TEA CO.

25 Front Street East - - TORONTO  
318 St. Paul Street - - MONTREAL  
15 Niagara Street - - - BUFFALO  
347 and 349 Fifth Ave. - - PITTSBURG

## DON'T OVERLOOK

the fact that your customers want

"SURPRISE SOAP."



THE ST. CROIX SOAP MFG. CO.  
ST. STEPHEN, N.B.

If you are a first-class  
grocer you keep first-class  
Soap; that is Surprise Soap

per, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

## NUTS.

There is little to note. Grenoble walnuts are reported to be a little easier on account of expected large supply. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

## RICE, TAPIOCA, ETC.

A little more interest is to be noted in rice, prices being ⅓ to ⅔c. higher for "B" grade, while such imported rices as Patna, Japan and Seeta have advanced about ½c. per lb. in the primary markets. We quote: Rice, Standard "B," 3⅝ to 3⅞c.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

## TEAS.

Teas are rather more active this week than was to be expected they would be. There is not, however, what might be termed a big demand. There has been an enquiry particularly for flavory Ceylon teas, and some good purchases have been made in these teas both from London and Colombo. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

## FOREIGN DRIED FRUITS.

The currant market continues to gather strength. Stocks of good fruit, suitable for this market, are practically exhausted in Greece, and figures both at home and abroad are higher. New York has advanced ½c. per lb. within the last few days. We mark our quotations up about ⅓ to ¼c. per lb.: Provincials, 4¾ to 4⅞c. in bbls.; ditto, half-bbls., 4¾ to 5c.; fine Filiatras, in bbls., 4⅞ to 5c.; do., half-bbls., 4⅞ to 5c.; Patras, 5½ to 5¾c. in bbls., 5½ to 5¾c. in half-bbls., and 5½ to 5¾c. in cases; Vostizzas, cases, 6½ to 8c.

Valencia raisins are still only in light demand. We quote: Off-stalk, 5 to 5¼c.; fine off-stalk, 5¾ to 6c.; selected, 6¾ to 7c.; layers, 7 to 7½c.

Loose muscatel California raisins are still without change, but in New York the demand has begun to improve. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

In figs a light demand is being experienced for Malagas in mats, but other kinds are neglected. We quote: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 7c. in boxes.

Dates are in fair demand for the season. We quote: 5½ to 6c. for Halloween and 5 to 5¼c. for Kadrowee.

Prunes are in good demand, all kinds going out. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

California evaporated fruits are in much the same condition as before. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.





We make the

# Best Biscuits

Our output in "SODAS" last year exceeds all other years. We believe every Grocer could handle them to advantage.

**Jas. McLaughlan & Sons**

Biscuit  
Manufacturers

**Owen Sound.**

## COUNTRY PRODUCE.

**BEANS**—Dull. Jobbers, as a rule, quote mixed at 40 to 50c. and hand-picked at 65 to 75c.

**DRIED APPLES**—Dull and unchanged. Choice are quoted by wholesalers at 2 to 2½c., and fancy at 2½ to 3c.

**EVAPORATED APPLES**—Still dull. Wholesale quotations are: Quarters, 2¾c.; sliced, 3c.; best brands, 4 to 5c.

**HONEY**—Quiet. We quote: Comb, 80 to 90c. per dozen for dark and \$1.50 to \$1.75 for light; strained, 6 to 7c. per lb.

**EGGS**—The market is a little easier, prices ranging from 8½ to 9c. The latter is, however, the ruling figure. The demand is fair.

**POULTRY**—Quiet, with supplies light. We quote: Chickens, 40 to 60c. per pair; turkeys, 11 to 12c. for bright stock; geese, 7 to 9c.; ducks, 60 to 80c.

**SUGAR PRODUCTS**—The market is oversupplied to such an extent with syrup that dealers are willing to take almost any price. Some are quoting as high as 80c. per gallon for pure syrup, while others, and the majority of them, are willing to accept 60 to 65c. per gallon for what they also declare to be the pure article. There is a great deal of adulterated syrup on the market, especially in small tins. Sugar is quoted at from 7 to 8c. per lb.

**POTATOES**—Still dull, with sales on track at 18c. per bag, and out of store 25 to 30c. is the idea.

## FISH AND OYSTERS.

There are a few fresh trout coming in, and the demand is good. The stormy weather has interfered a great deal with the catch of fresh fish. We quote as follows: Manitoba white fish, frozen, 5½ to 6c.; ditto in kegs, \$4.50; frozen trout, 5c.; ditto in kegs, \$4.50; pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, \$4.50 to \$5 per bbl. and \$2.75 per half-bbl.; split herring, \$4.50 per bbl. and \$2.50 per

half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, \$1.25 per 100; haddock, 4½c. per lb.; steak cod, 6c. per lb.; frozen herring, 4c.; sea herring, \$1 per 100; fresh water herring (heads off), \$2.50 per keg; smelts, 6 to 9c. Oysters are quoted at \$1.30 for standards, and \$1.60 for selects.

## SALT.

Trade is a great deal better than it was a week ago. We quote at Toronto: In carload lots, \$1 per bbl. and 60c. per sack; in less than carload lots, \$1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

## PROVISIONS AND DRESSED HOGS.

Since the tariff was brought down prices are firmer, although figures are much as before, except for barrel pork. Stocks of cured meats are light and demand good. There are a few dressed hogs coming forward, but they are being principally taken by butchers at from \$6.50 for light weights and \$5.75 to \$6 for heavy weights.

**DRY SALTED MEATS**—Long clear bacon, 7c. for carload lots, and 7¼ to 7½c. per lb. for ton lots and cases; backs, 8c.

**SMOKED MEATS**—Breakfast bacon, 11 to 11½c.; rolls, 7½ to 8c.; hams, large, 10½ to 11c.; medium and small, 11½ to 12c.; shoulder hams, 7c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 6¼c.; tubs, 6½c.; pails, 6¾c.

**BARREL PORK**—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13.50 to \$14; clear shoulder mess, \$11 to \$11.50.

## GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—Receipts of grain are not large, and prices are a couple of cents higher than a week ago. We quote: Wheat, 77 to 78c. for white and 75 to 76c. for red, and 64 to 65c. for goose; oats, 26 to 27c.; peas, 41 to 42c.

**FLOUR**—The improvement in the demand noted a week ago has been maintained and prices are unchanged. We quote in carloads on track, Toronto: Manitoba patents, \$4.80; Manitoba strong bakers', \$4.45; Ontario patents, \$4.40 to \$4.60; straight roller, \$3.95 to \$4, Toronto freights.

**BREAKFAST FOODS**—Prices are 20 to 30c. per barrel higher on oatmeal and rolled wheat on account of the advance in the raw material. The demand is still light. We quote: Standard oatmeal and rolled oats, \$3 in bags and \$3.10 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.25 to \$2.35; split peas, \$3 to \$3.25; pot barley, \$3 to \$3.25.

## HIDES, SKINS AND WOOL.

**HIDES**—Are unchanged, with cured quoted at 8 to 8¼c. Dealers pay 7½c. for No. 1, 6½c. for No. 2, and 5½c. for No. 3.

**CALFSKINS**—Market is dull at 7 to 8c. for No. 1, and 5 to 6c. for No. 2. Sheep and lambskins, \$1.10 to \$1.25.

**WOOL**—The market is quiet and prices unchanged. Combing fleece nominal at 21 to 22c. and rejections 17c. Pulled supers are 20 to 21c., and extras at 22 to 23c.

## PETROLEUM.

American water white is a little lower, but otherwise the market is as before. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19c.; Pratt's astral, 18½c. in bulk.

## MARKET NOTES.

Rice is ¼ to ⅜c. per lb. dearer.

Butter is 1c. per lb. lower on account of liberal supplies.

American water white oil is quoted ½c. per gallon lower.

The Eby, Blain Co. Ltd. wants to buy dried and evaporated apples.

Future tomatoes are being offered by Baltimore brokers at 45c. for full 2-lb. and

WE ARE  
PAYING  
CASH  
FOR

DRIED  
APPLES



W. B. BAYLEY & CO.  
EXPORT BROKERS

46 FRONT ST. E. Toronto



This is  
**HOUSE-  
CLEANING  
Time**



YOUR CUSTOMERS WILL WANT

Pearline  
Sapolio  
Scrubbing Brushes  
Brooms  
Silico  
Liquid Ammonia

WE HAVE THEM ALL AT LOWEST PRICES.

**The EBY, BLAIN COMPANY Ltd.**

Wholesale Importing and Mfg Grocers

**TORONTO - CANADA**

Having purchased a large quantity of ...

**-- TEAS --**

*from Estate THOS. DOHERTY & CO.*

We offer at exceedingly low prices

JAPAN TEAS

GUNPOWDER TEAS

Best value of ---

CEYLONS, CONGOUS and BLEND TEAS

*ALWAYS IN STOCK.*

*Full line of TEAS, every description and price.*

Write for samples and prices, it will pay you.

**LAPORTE, MARTIN & CIE., MONTREAL**

57 1/2 c. for full 3-lb. standards, cash, less 1 1/2 per cent. delivered Baltimore during August and September next.

Stocks of currants in bond in Liverpool on April 1st. were estimated at 3,788 tons, compared with 6,664 tons at the corresponding date last year.

It is reported that sales of new pack lobster in tall tins have been made on the spot at \$2.40, which, it is claimed, has cleaned up everything obtainable here at that price.—N. Y. Journal of Commerce.

Arrivals of Sultana raisins at Liverpool from the beginning of the season to April 1st amounted to 593,088 packages, a decrease of 26,200 packages, compared with the imports for the corresponding period a year ago.

It is reported that speculators have come into the market for evaporated apples, and have closely cleaned up the stock. Prices have advanced 3/8 to 1/2 c. per lb., according to reports gathered from sellers this afternoon.—N. Y. Journal of Commerce.

### QUEBEC MARKETS.

MONTREAL, April 29, 1897.

#### GROCERIES.

THE grocery market has ruled quiet since the tariff was brought down, the feverish speculative activity in teas, sugar, wines and spirits, and tobacco having ceased. Buyers who purchased heavily of the two latter lines have made a lucky hit of it, but the same cannot be said of those who have been unlucky enough to load up with a large quantity of tea in the expectation of the imposition of a duty. The purchases were very extensive in this connection, and with the time for the arrival of new crop teas coming nearer the chances of a profitable turnover are materially reduced. The only change so far in price as a result of the new tariff is an advance of 1/4 c. in rice at the mills, but the fact has not affected the spot jobbing range. Sugar, tea and other staples continue as they were before.

#### SUGAR.

The market rules firm despite the reduction in the duty, as refiners exhibit no tendency to lower their rates. On the contrary, they were firm this week at former quotations. This decision of the refiners to hold prices steady is a great relief to those traders who loaded up with sugar during the past week or so. It will give them a chance to work off some of their stock before any decline—if a drop is bound to come—is established. The demand, however, is dull at the moment, and granulated is quoted in a jobbing way at 4 3/8 c., and yellows at 3 3/8 to 3 1/2 c. In New York raw sugar remains steady, fair refining being quoted at 2 13-16

and centrifugal 96 test, 3 1/4 c. The refined market there is also steady under increasing orders from interior points.

#### SYRUPS.

The syrup market is featureless and unchanged. A few small lots have been moved at 1 3/8 to 1 7/8 c. per pound at the factory.

#### MOLASSES.

The molasses market has not exhibited as much activity in a wholesale way as it did last week. Some fair-sized lots of Barbadoes have been put through, however, for import since last report on the basis of 8c. first cost, and round lots of old Barbadoes are offered at 25 to 26c., as to grade. As a result of this the jobbing range on old stock is not quite as high as it was, and 28c. is about as high as a buyer can be induced to go this week. As a matter of fact, though, prices are purely nominal, for there is little or no jobbing business doing.

#### RICE.

The feature in the rice market is the higher cost at the mills, manufacturers having advanced their prices 1/4 c. this week. The fact has as yet had no influence on the jobbing price in this province. We quote: Crystal Japan, \$5 to \$5.25; standard B., \$3.50 to \$3.75; Patna, \$4.50 to \$5.25; Carolina, \$6.75 to \$7.75; choice Bermuda, \$4, and Java kinds, \$4.25.

#### SPICES.

There has been no change in spices, both Singapore and black pepper being offered, cost and freight, Montreal, at the same figures as those noted last week. Jobbing demand continues quiet. We quote as follows: Black pepper, 10c.; pure white, 12 to 15c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; all-spice, 10 to 14c.; nutmegs, 35 to 75c.

#### COFFEE.

The market has not picked up any in point of activity since the tariff was brought down. Business is dull this week and prices unchanged. We quote: Maracai-bo, 15 to 20c.; Santos, 12 to 18c.; Rio, 12 1/2

to 16c.; Mocha, 24 to 26c., and Java, 22 to 27c.

#### TEAS.

The snap has been taken out of the tea market since the tariff was brought down. As THE GROCER has pointed out from time to time, there was extensive speculation in tea on the expectation of the imposition of a duty. The speculators have calculated without their host and are now left with large holdings of old tea at a period when the arrival of new crop teas is rapidly approaching. Although there is no quotable change, the market exhibits a somewhat heavy feeling. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 16 1/2 to 20c. for mediums, and 30 to 65c. for higher grades.

#### CANNED GOODS.

There is only a small jobbing trade in canned goods and prices generally are unchanged. We quote: Tomatoes, 75 to 85c.; corn, 60 to 90c.; peas, 80 to 90c.; beans, 70c. up; peaches, \$1.50 to \$1.80 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 1/2 to \$1.40; Lowe Inlet, \$1.30, in tall tins;

### SITUATIONS VACANT.

WANTED AT ONCE, EXPERIENCED GROCER. Must thoroughly understand his business, be a good stockkeeper and salesman. One with some knowledge of hardware preferred. Salary not to exceed \$700 per annum. Apply with recommendations. W. R. MEGAW, Vernon, B.C. (12)

### CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.



### MARSHALL'S

Saratoga Potato

## CHIPS.

Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL

118 Commercial St.,  
Boston.

D. H. RENNOLDSON,  
Agent in Montreal.





**WANTED** Consignments of  
**BUTTER, EGGS & POULTRY**

Quick returns guaranteed.  
**CHAS. J. GRAHAM,** Produce and Commission Merchant  
88 Front Street East, TORONTO.

**The** must be good, safe and profitable enough for every Grocer to handle.  
**World's** **COTTAMS BIRD SEED** occupies this unique position. Embodying the most recent and valuable discoveries for birds, covered by 6 patents, we guarantee 1-lb. packet of C. B. S. better value than 2½ packets of any other brand selling at the same price. This is why C. B. S. is so popular from one end of the Dominion to the other. All wholesalers.

**DAWSON & CO.**

**FRUIT, PRODUCE AND COMMISSION MERCHANTS,**  
**32 WEST MARKET STREET**  
**TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST.  
TELEPHONE 645.

**McWILLIAM & EVERIST**  
GENERAL... **FRUIT**  
**Commission Merchants**  
25 and 27 Church street,  
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.  
All orders will receive our best attention.

FOR  
**LUNCHES . . .**

- Cooked Ham,
- Cooked Tongue,
- Corned Beef,
- Brawn,
- Soused Tongue, in Jars,
- Soused Feet, in Jars,
- Frankfurts,
- Bologna.

**CREAM CHEESE** **F. W. FEARMAN**  
Hamilton  
No stock complete without them.

**FRESH ARRIVALS**

**FANCY** CALIFORNIA WASHINGTON NAVELS  
BUDDED SEEDLINGS  
SEVILLE (Bitter) ORANGES for MARMALADE  
Fine Quality VALENCIAS 420's and 714's  
Extra FANCY LEMONS  
All above are of fine quality and free from frost.

cohoes, \$1.05 to \$1.15; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.50 to \$11 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

**DRIED FRUIT.**

There has been little doing in Valencia raisins of any account. Prices are steady: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¼ to 6c.; selected, 6¼ to 6½c., and layers, 6¼ to 7c.

California raisins are inactive and rather easier in tone. Prices range from 6c. for 2-crown up to 8c. for 4-crown, according to quality.

Currants are unchanged at 4 to 4¼c. for Provincials, which are about the only kind offering on the market.

California prunes are about the only stock in which any movement takes place, and values on them range from 6½ to 9c. Austrian and French are largely nominal, although a small quantity is still held here.

Figs are motionless at 8 to 12c., and dates at 5 to 6c.

**NUTS.**

There is no change in nuts under a small hand-to-mouth movement, except in Grenoble walnuts, which are rather easier as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, \$3.50 to \$3.75 per 100.

**GREEN FRUIT.**

Trade in green fruit has been of a quiet, normal character for the season. Lemons are in fair enquiry and steady, and the same can be said of Messina oranges, which have replaced California fruit. Receipts of pineapples are larger and prices have been shaded, as a result, 4 to 10c. We quote: Messina oranges, \$3.50 to \$4 per box; lemons, \$2 to \$3 per box; cranberries, \$1 to \$6 per bbl.; Malaga grapes, \$7.50 to \$8; bananas, 75c. to \$2 per bunch; pineapples, 10 to 20c. each; asparagus, \$4.50 to \$5 per dozen; California celery, \$1.25 per dozen; southern spinach, \$2.50 to \$3.

**APPLES.**

The apple market shows no change since last report. We quote: \$1 to \$2 per bbl.

**DRIED APPLES.**

Dried and evaporated apples are dull and purely nominal at 3c. for the former and 3¼c. for the latter.

**COUNTRY PRODUCE.**

EGGS—An easier feeling was manifested

**WINE** Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.  
\$2.50 per case; 80c. gallon.  
**THE AMHERSTBURG VINTAGE CO.** Amherstburg, Ont.

**KEEP ONLY THE BEST**

For your customers. It pays in the long run.



**BROCK'S BIRD SEED**

Is admittedly the cleanest and best on the market. ALL WHOLESALERS

**NICHOLSON & BROCK - TORONTO**

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.  
Wholesale trade only.

**CHOICE**

**MAPLE SYRUP**

Barrels, five and one gallon tins.

**The WM. RYAN CO. Ltd.**  
70 and 72 Front St. East - Toronto

**S. K. MOYER,**  
**COMMISSION MERCHANT**

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,**  
TORONTO, ONT.

**PICNIC HAMS**

Are the best value in the market today, and "MAPLE LEAF" Brand is the best in quality, cut and cure.

Write for prices.

**D. GUNN, BROS. & CO.**

Pork Packers

76-80 Front Street East, TORONTO

**HUGH WALKER & SON**  
GUELPH, ONT.

this week in eggs under increased receipts, and prices are fractionally lower at 9 to 9¼c., with the outside price an extreme figure to-day.

**MAPLE PRODUCTS**—The demand for maple products was slow, and the market is quiet and about steady. Syrup sold at 4½ to 5c. per lb. in wood; 50c. per small tin, and 55 to 60c. for large ones. Sugar brought 6½ to 7c. per lb.

**BEANS**—Business in beans was exceedingly quiet, and prices were nominally unchanged at 55 to 60c. in car lots, and at 65 to 70c. in a jobbing way.

**POTATOES**—Quiet and unchanged at 32½ to 37½c. in car lots on track.

**ONIONS**—Canadian red onions are firmly held at \$2.50 per bbl.

**HOPS**—Unchanged at 12 to 12½c. for choice 1896, and at 5 to 6c. for yearlings.

**ASHES**—Dull. Firsts pots, \$3.30 to \$3.35; seconds, \$3 to \$3.05, and pearls \$4.50.

**HONEY**—No change, with demand moderate at 8 to 9c. for comb, and extracted 6 to 8c.

**TALLOW**—Quiet and steady at 1¼ to 2c. per lb.

#### PROVISIONS.

The provision market was without any change. The demand for all lines at present is limited, and the market is quiet. We quote: Canadian pork, \$12 to \$13 per bbl.; pure Canadian lard, in pails, 6 to 6½c., and compound refined at 4½ to 5c. per lb.; hams, 10 to 12½c., and bacon, 10½ to 11½c. per lb.

#### FLOUR, MEAL AND FEED.

There has been some enquiry from abroad this week for Manitoba flour, and one local milling concern put through 2,000 sacks Monday on London account. There was also a good demand from local and country buyers for both Ontario and Manitoba grades, and the market, on the whole, is fairly active and steadier. Sales of some fair-sized lots of straight roller were made at \$4 to \$4.10 per barrel, and at \$2 to \$2.10 per bag. We quote as follows: Winter wheat patents, \$4.25 to \$4.40; straight rollers, \$4 to \$4.10, and in bags, \$2 to \$2.10; Manitoba strong bakers', choice, \$4.25 to \$4.40; outside brands, \$4 to \$4.10, and spring wheat patents, \$4.40 to \$4.60.

The demand for feed is fair, but prices are 50c. to \$1 lower than they were a week ago. Manitoba bran sold at \$11.50 to \$12 per ton and shorts at \$13, including bags. Ontario white wheat bran sold at \$12 per ton, but some low grades are offering at \$11.25 per ton in bulk.

In meal a few small sales were reported at \$2.70 to \$2.80 per barrel, and at \$1.35 to \$1.40 per bag for rolled oats.

#### BALED HAY.

The baled hay market has maintained

the advance noted in last week's report, and demand since then has been brisk. Car lots of No. 1 sell at \$10 to \$10.50 and No. 2 \$8.50 on track here.

#### CHEESE AND BUTTER.

The cheese market exhibits a rather easier feeling this week, 10c. having been accepted in some cases for lots of 200 boxes.

The easiness in the butter market gives no indication of a let-up. Receipts continue heavy, being over 2,700 packages for the past week. Offers of straight lots of creamery were made to-day at 17c., with demand dull. In fact, offers have been made as low as 16½c. The absence of export enquiry is the depressing feature of the situation, and if the supply continues to increase as it has, further decline seems inevitable.

#### MONTREAL NOTES.

Cables on molasses from the islands quote the same figure first cost.

The rice mills have advanced their price ¼c. per lb., but there is no change in the jobbing basis here as yet.

Morrow & Ewing are moving this week from their old premises on St. John St. to larger offices at 23 St. Sacramento St.

Ewing, Herron & Co. have removed from their old premises on St. Paul St. to the large building running from 96 to 102 St. Paul St.

Jas. A. Calder, of Campobello, N.B., was in town Thursday and Friday of last week arranging for the handling of his fish products for the season.

Mr. C. B. Knox, the New York manufacturer of sparkling gelatine, was in town this week sampling the trade with his goods and also giving away his cook book of valuable receipts.

The composition offer of McKenzie & Petch, general storekeepers, of Watford, has been effected, and Assignee Clarkson has sent to the creditors 35 per cent. of their claims.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., April 29, 1897.

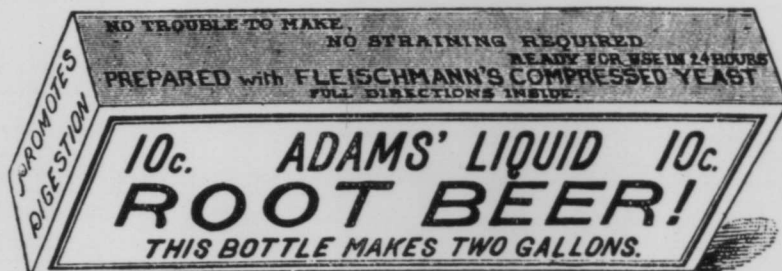
**G**ROCERYMEN are disappointed regarding the tea and sugar duties. City and country dealers had bought largely, and there is no doubt the country will feel the effect of it very much. In tobacco the dealers are in most cases well supplied, and the large profit they will make will in some measure compensate for their disappointment in other lines. At this time of writing it is not known what steps are taken in the new tariff regarding the duty on packages. Our merchants feel very strongly on this, feeling this form of duty should be done away with.

**OIL**—While the tariff shows a reduction of one cent a gallon on oil, our dealers have not as yet changed their price. In cod oil the demand here is light. It shows a falling off from year to year. There is ample supply, but it is sometimes difficult to get best quality. In seal oil the supply is light and prices are higher. We quote: Best American burning oil, 19½ to 20c.; Canadian, 18¼ to 19c.; prime, 16 to 17c.

**SALT**—The stock here is ample and prices show no change. We quote as follows: Coarse, 43 to 45c.; Liverpool factory-filled, 90c. to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.

**CANNED GOODS**—There is considerable enquiry for tomatoes, peas and peaches. Lobsters are scarce. In canned meats, though there is no change yet, the feeling is towards higher prices. In salmon the feeling is easy. Prices received from the Coast are well below last year's figures. Demand for salmon is not increasing. Apples keep low. We quote as follows: Corn, 65 to 70c.; peas, 75 to 80c.; tomatoes, 80 to 85c.; gallon apples, \$1.75 to \$1.80;

ADAMS' GINGER BEER IS DELICIOUS.



YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

THE CANADIAN SPECIALTY CO.

Dominion Agents.

38 Front St. E., Toronto, Ont.



**New, Large  
Roll Butter**

PUT UP NEATLY IN HALF-BBLS.

We have

**Extra Choice  
Hams, Bacon,  
ETC.**

For Easter Trade. Order Promptly.

**PARK, BLACKWELL & CO., Ltd.**

Packers and Provision Merchants,  
TORONTO

**Wanted.**

About a thousand very particular Broom Buyers to find fault with our Brooms—if they can. You wonder why? Perhaps you've judged them by others said to be "just as good" as Boeckh's Brooms. Perhaps we'll find it out this way if you'll let us have the opportunity. Boeckh's Brooms are good Brooms.

**Chas. Boeckh & Sons, Mrs.**  
Toronto, Ont.

Brushes  
Brooms  
Woodenware



**The  
Club  
Coffee**

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

**Ewing, Herron & Co.**  
Coffee and Spices  
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

**TEAS**

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. + Once Tried Always Used.

**BALFOUR & CO., HAMILTON**

**PURITY  
FLAVOR  
STRENGTH**

are three requisites of

**White Wine Vinegar**

which are combined in the Vinegar made and sold by

**T. A. LYTLE & CO.**  
Vinegar Manufacturers  
TORONTO

**Canned Goods**

PEAS  
CORN  
TOMATOES  
FRUITS  
FISH  
MEAT, ETC., ETC.

Reliable brands at lowest prices.

**WARREN BROS. & CO.**  
TORONTO.

DO YOU WANT  
**COCOANUT?**  
Packages or Bulk



If so, you want the best, that's

**Schepp's**

THE STANDARD COCOANUT

If your wholesale grocer cannot supply you refuse a substitute and drop us a card.

Prices and samples on application.  
6-8 Bay St. — TORONTO.

The Coffee  
with a

**PAST  
PRESENT  
FUTURE**

**Excelsior  
Blend**

Satisfies the most Fastidious.

**Todhunter, Mitchell & Co.**  
Coffee Importers and Roasters  
TORONTO

BUY

**Ivory Bar  
Soap**

THE BEST MADE

**Gelatine**

Plymouth Rock

WHITE AND PINK.

**PERKINS, INCE & Co.**  
TORONTO.

## For the Whitest, Lightest and Sweetest Cakes

USE

# Ocean Wave Baking Powder



Manufactured by the

**HAMILTON COFFEE AND SPICE CO.**  
HAMILTON, ONT.

## OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

## Jamieson's Biscuits

are better, and this view is being convincingly confirmed by daily extensive and extending demands—the true touchstone of merit.

The Manufacturer, R. E. Jamieson, Ottawa

corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.75 to \$1.85; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$3; salmon, \$1.25 to \$1.40; lobsters, \$2.20 to \$2.25; haddies, \$1.15 to \$1.25; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**GREEN FRUIT**—There is a good business doing. Oranges are higher. Those selling are almost altogether Valencias. It seems hard to get good Californias. There is a fair movement for "bloods." Lemons keep low, with improved demand. Bananas are having increased sale right along. There is quite a quantity of cranberries here tending soft that could be bought low. In apples, best grades have fair sale. The best are, however, hard to get, as Nova Scotia people are shipping them all to England. Strawberries keep too high for this market. A few greens and rhubarb are being imported. Lettuce has a large sale. In pineapples very few are arriving. We quote: Messina lemons, \$2.50 to \$3.00; oranges, Valencia, \$4 to \$4.50; California oranges, \$3.50 to \$4; bananas, \$1.50 to \$2.25; apples, \$1 to \$3 per bbl.; cranberries, Cape Cod, \$3 to

\$7.50 per bbl.; bog cranberries, native, \$3 to \$4; lettuce, 60c. per doz.

**DRIED FRUIT**—There is little change. Evaporated apples find a better sale. They are low, but there is a firmer feeling. Egyptian onions found a bare market and command full prices. Bermudas tend lower. They were high. Currants are higher and the market is firm. California prunes keep low and raisins are easy. There is now some demand for evaporated peaches and apricots. The sale is not large at any time. We quote: Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7½c.; London layers, \$1.75 to \$2; currants, cases, 4¾ to 5c.; bbls., 4¼ to 4½c.; cartoons, cleaned, 7¼ to 7¾c.; bulk, cleaned, 6¼ to 6½c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3 to 3½c.; evaporated apples, 4½ to 5c.; Bermuda onions, \$2.25 to \$2.50 per crate; Egyptian onions, \$3 per crate; cocoanuts, \$3.25 to \$3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6½ to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 8 to 8½c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

**SUGAR**—The stock here is large. The country buyers are well supplied. Little, if any, change in prices is expected. We quote: Granulated, 4¼ to 4¾c.; yellows, 3½ to 3¾c.; Paris lump, 5¾ to 6c.; powdered, 5½ to 6c.

**MOLASSES**—Two cargoes of Porto Rico, which were consigned here, were not offered for sale pending an expected change in duty. The two lots have now been placed. They sold low. A large cargo, a direct

purchase, is daily expected; also further arrivals of Barbadoes by steamer shortly. Market is easy. In New Orleans there is really no change, though the tendency is to shade prices. We quote: Barbadoes, 25 to 28c.; Porto Rico, 27 to 28c.; New Orleans, bbls., 26 to 28c.; Antigua, 24 to 26c.; syrup, 36 to 38c.; St. Croix, 23 to 24c.

**DAIRY PRODUCE**—Butter is in good demand, particularly best quality. Price is rather firmer. New western butter as yet offers slowly. Eggs, since Easter, are dull. The opening of the river also tends to weaken price. The stock of new cheese is light. There is a fair demand and prices are fully maintained. We quote: Dairy butter, 15 to 18c.; creamery, 20 to 21c.; prints, 20 to 22c.; eggs, 11 to 12c.; cheese, 11 to 11½c.

**FISH**—The catch of gaspereaux during the past week has been light. These fish are now beginning to come in more freely, and price is rather lower. In dry fish there is but fair movement and price shows no change. Pickled herring have fair sale. Some Shelburne which were offered low found good demand. Smoked herring show no change. In lobsters, a few have been on the market this week. They are small. Halibut is in good supply. We quote as follows: Large cod, \$3.25 to \$3.50; medium, \$2.75 to \$3; pollock, \$1.15 to \$1.25; bay herring, \$1.25 to \$1.30 per half-bbl.; smoked, new, 5½ to 6½c.; shad, half-bbl, \$4.50 to \$5.50; boneless, 2½ to 8c.; bloaters, 50 to 65c. per box; Barrington, \$3 \$3.25 per bbl.; Shelburne, \$3.25 per bbl.; lobsters, 4 to 12c. each, small; gaspereaux, 60 to 70c.



For Finest Quality and Perfect Condition of Our Product, Prompt Service and Careful Attention to the Best Interests of Our Customers

WE YIELD PLACE TO NONE

Rec<sup>d</sup> June 4<sup>th</sup> 1917

Dickie Abbott

FOR  
**Cruise**  
AND  
**Camp**



FOR  
**Cottage**  
AND  
**Palace**

We wish to co-operate heartily with every enterprising grocer who has learned the value of Fine Food Products in establishing a trade to our mutual advantage.

**A. F. MacLAREN & CO.**  
Toronto, Canada.



**Pickles.**

The ease and simplicity with which Heinz's Baked Beans with Tomato Sauce can be used is a strong point in its favor. Anyone can prepare it for the table in ten minutes. No trouble or secret about it.

Other Popular Specialties

**SWEET PICKLES**  
**INDIA RELISH**

**TOMATO CHUTNEY**  
**TOMATO KETCHUP**  
ETC.

For sale by

Hudon, Hebert & Cie., Montreal.  
H. P. Eekardt & Co., Toronto.

**MEDALS--**  
PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The **GENUINE**  
always bear this  
Keystone trade-mark.



**PROVISIONS**—Market in pork seems easy, dealers being anxious to sell. Beef shows no change, but is held firm. Smoked meats are in light stock. Dealers were not expecting the advance of a few weeks ago, and at the higher prices they do not buy freely. Lard shows no change. There is a large stock held. We quote as follows: Clear pork, \$14.50 to \$15; mess, \$12 to \$13; plate beef, \$12 to \$13; hams, 11½ to 12½c.; rolls, 8 to 8½c.; pure lard, 7½ to 8c.; compound, 6½ to 7c.

**FLOUR, FEED AND MEAL**—In Manitoba the recovery from the sudden drop was so quick that there has been little change in price here. Ontario flours are rather higher, and held firm by millers, but dealers are not quick buyers, having a lack of confidence in higher prices. Oatmeal is rather higher, as are oats. In cornmeal, prices are same as last week. Beans are held here in large quantities. They show little or no improvement in price, which is low. Feed is high, but not in large sale. Seed is now moving freely. The importations this year have been large. Prices firm. We quote: Manitoba flour, \$5 to \$5.15; best Ontario, \$4.65 to \$4.75; medium, \$4.35 to \$4.45; oatmeal, \$3.20 to \$3.30; cornmeal, \$1.80 to \$1.85; middlings, car lots, in bulk, \$15 to \$16; bran, do, do, \$14.50 to \$15; hand-picked beans, 85 to 90c.; prime, 70 to 80c.; oats, 32 to 33c.; hay, \$11 to \$12; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50; timothy seed, Canadian, \$2.20 to \$2.40; do. do., American, \$1.65 to \$2; clover, 9 to 9½c.; alsike, 8½ to 9c.

**ST. JOHN NOTES.**

The St. John River is now open, and the steamers are having large freights both up and down.

St. John will have an exhibition this fall. The guarantee fund of \$4,000 has already been subscribed by the citizens.

Apple shipments continue to go forward from Nova Scotia to the English market via St. John. One day this week 650 barrels were forwarded.

Commercial travelers and others will be pleased to learn that the steamer Prince Rupert is again on the route between St. John and Digby.

THE CANADIAN GROCER has received from Dearborn & Co. their new illustrated price list. It is ahead of anything before gotten out by a St. John grocery house.

Reports from Grand Manan and Deer Island are that the catch of lobsters is so far light. It is thought the sardine factories will open earlier than usual this season.

The handsomest delivery wagon seen here for some time is the new one now used by the Queen Biscuit Co. It is drawn by a matched team of bay horses in silver-mounted harness.

The following changes are reported from Fredericton this spring: John Gibson & Sons, retail grocers, are going to confine themselves chiefly to wholesale trade. H.

C. Jewett has moved his grocery to the Gilman corner. W. H. Estey has removed to the Edgcombe block and his old store been taken by W. H. Anderson & Co.

Prince Edward Island Legislature have passed the following: "Resolved, that it is advisable that a bill be passed authorizing the Government to promote the introduction in the province of a first-class cold storage system by some private company by granting aid thereto in the form of an annual rent or bonus or guarantee of a certain rate of interest or profit, or in such other manner as may be deemed advisable, such assistance not to exceed \$800 in any one year, and not to be given for more than three years."

A meeting of the fishermen of Charlotte County was recently held at St. Andrews. A standard of measurement was adopted in regard particularly to fresh herring. A Canadian flour barrel was estimated to contain two hundred pounds, five of which are to constitute a hogshead. It was suggested that an export duty be imposed on large herring shipped to the United States or any country exacting a duty on fresh fish. Also recommended that the close season for inshore lobster fishing be fixed from July 1st to October 1st, and that all lobsters caught under ten and a half inches be set free, also female lobsters spawning. That the open season in Grand Manan district be from April 1st to July 1st, and that all caught under nine inches be liberated.

**HINTS TO BUYERS.**

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

**W**H. GILLARD & CO. are now prepared to supply their friends with Pilgrim Bros'. New York ginger ale and summer beverages, of which they are wholesale agents.

The Davidson & Hay, Ltd., offer selected layer Valencias at low figures.

Several shipments of Ceylon and Indian teas arrived this week for the Eby, Blain Co. Ltd.

The Davidson & Hay, Ltd., report the arrival of shipment of table jellies.

Clemes Bros. have arriving a carload each of Valencia oranges, fancy lemons and Egyptian onions.

Three-crown California loose muscatels are in stock with the Davidson & Hay, Ltd.

J. A. McLean reports an increasing demand for Seaforth hams and bacon, for which he is the Toronto agent.

McWilliam & Everist are in receipt of a shipment of pineapples, which is opening up well. The quality of pineapples coming forward lately has been poor.

The Eby, Blain Co., Ltd., report the arrival of a shipment of "East India" pickles, in pints and half-pints. They report that the repeat orders are numerous.

The Davidson & Hay, Ltd., are receiving this week direct importations of Castile soaps, cakes and bars.

The Eby, Blain Co., Ltd., are in receipt of a new clothes line, called the "Alabama" cotton clothes line. It is claimed to be the strongest and most serviceable cord in the market, and sells at a reasonable figure.

Attention of the wholesale trade is drawn to the advertisement of The Alpha Chemical

Co., of Berlin, Ont. The firm's motto is: "Good goods at a fair living profit." The Alpha Chemical Co. invites correspondence.

The Eby, Blain Co., Ltd., are offering special value in a club style of French sardines in ¼-lb. tins, key openers, called "Bon Jean." They say that these are superior to any on the market for the money.

**LATE ADVERTISEMENTS.**

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

T. A. Lytle & Co.: We have had a wonderfully good season in tomato catsup and marmalade.

The Eby, Blain Co.: Our crushed Java and Mocha coffee (xtr) is becoming more popular every day. We have enquiries for it from Halifax to British Columbia.

W. H. Gillard & Co.: We are showing some excellent values in Young Hysons and Japans, high and medium grades. Intending purchasers will do well to communicate with us.

**THE NEW U.S. TEA REGULATIONS.**

**N**EW regulations have been issued by the Treasury Department, at Washington, under the recent Act in relation to the importation of tea. These regulations set forth in detail the proper treatment of the merchandise. No duty is exacted and the sole object of the Act was the protection of the consumers from the use of unwholesome and fraudulent teas. A board of tea experts selected by the secretary have established a line of standard samples representing the various kinds and grades of admissible teas. Special tea examiners are stationed at New York, Chicago and San Francisco, by whom all imported teas will be compared with the standards and prohibited teas condemned. An appeal may be made by the importers to a board of three general appraisers, which board may procure expert assistance. Con-

demned teas must be exported within six months or they will be destroyed by the collector. Pending examination the tea will be stored under bond. Teas destined for interior ports will be forwarded without delay, but samples will be sent for comparison to the tea examiner at the nearest port. The standards established by the board comprise the following grades: Formosa, Foochow and Amoy Oolongs, north and south China Congous, Indias and Ceylons, Pingsuey and country greens, pan and basket fired and sun-dried Japans, Japan dust or fannings, Orange Pekoe capers. The leaf must equal the standard in freedom from scum, grit, dust and rice paste and in the purity, quality and fitness for consumption. Extra sets of standards will be distributed at cost to importers and brokers. The Act takes effect on May 1, 1897.

**A HEALTHY SIGN.**

The Alpha Chemical Co., of Berlin, have had such an increased trade on their "Reliable" French shoe blacking that they have been compelled to discard their present blacking machine and put in one four times as large. They have also introduced steam power to run it. This will enable them, they report, to supply their wholesale customers with goods on the shortest possible notice. Their increased trade in these lines is due to the excellent quality of the goods they manufacture.

**CUBA SUGAR CROP.**

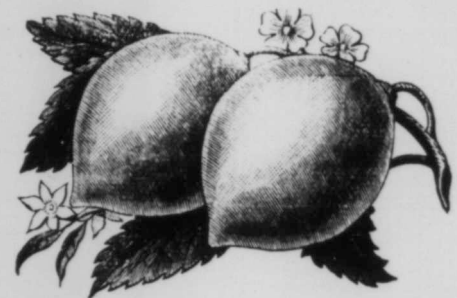
Cables show that the receipts are diminishing and that the end of the crop season is near at hand. Heavy rains are general all over the island, which has put an end to grinding. The visible production has reached 147,822 tons, against 94,600 tons to the same time last year, and our estimate of 200,000 tons as the total of the crop will probably prove about correct.—Willett & Gray's Circular.

**ROSE'S****WEST  
INDIA****LIME JUICE**

IS DELICIOUS,  
WHOLESOME  
and REFRESHING.

Cheaper and more wholesome than Lemons. Can be had from all first-class Grocery and Drug Houses.

Agents for Canada,

**LAW, YOUNG & CO.****- MONTREAL.**

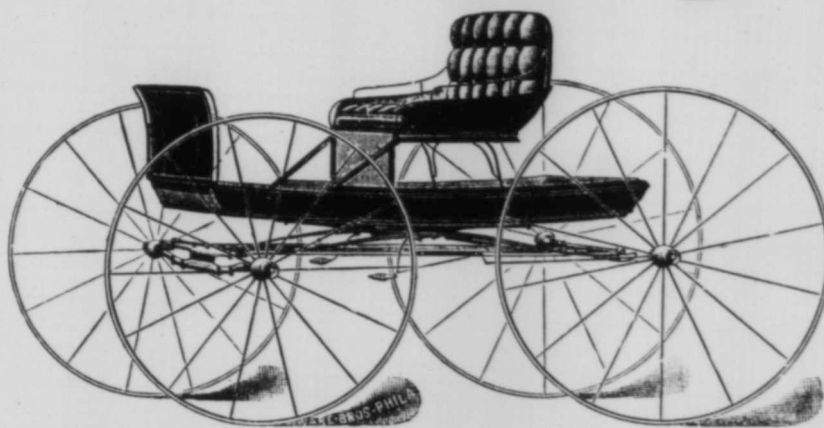


# A buggy almost for nothing

We have bought up a large number as shown in cut, and can sell you one with a bill of

## Pure Ground Spices, Baking Powder or Coffee

at a price that gives it to you away below actual cost. You can have a delivery wagon in the same way if you prefer it. You can rely on the quality of these goods—both Spices and Wagons. We guarantee the Spices to be perfectly pure, and we give you the maker's guarantee with your vehicle.



DROP US A LINE FOR PARTICULARS

**THE TORONTO COFFEE & SPICE CO. LTD.**  
H. H. SUYDAM. PRES.      J. D. ROBERTS. VICE. PRES.      J. A. WATSON. SEC.

### DON'TS FOR GROCERS.

**D**ON'T ask a drummer to call again before leaving town, giving as a reason that you are interested in the goods he is selling, but would like to consider awhile before buying, when you really have no intention of buying, and when he calls the second time find some lame excuse for not buying this trip.

This may not seem to you as an expensive bit of indecision, but it is, as it may cause the drummer to miss his train and lose a day. Now losing a day may not strike you as being a great deal in itself, but it is quite an item to the firm for which he is traveling, in the way of unnecessary expense. First, his hotel bill for one day is at least \$2.50. Then his salary (a good salesman gets at least \$3 a day), making a visible loss of \$5.50, besides the loss of profits on the goods he should have sold in another town. The aggregate is at the very lowest average \$15, making an estimated loss for the firm that employs him of \$20.50.

I endeavored to explain this to a grocer who caused me to lose a day, and his answer was, "Well, work a little faster in the next town and make up for lost time." Now, my experience has shown me that no salesman can recall a lost day by working fast, for fast working means slighted territory and loopholes for competitors.

Don't give a drummer an order, and as soon as he leaves, send a postal to his house countermanding it. If you do not want the goods don't buy; this is the better plan.

Countermanding is a trick used by some grocers who claim drummers bother them too much.

I recall one case in particular. It was my first visit and I wanted to call on a grocer whose place of business was on the outskirts of the town, so I enquired the nearest way from a brother drummer who had been working that territory for some time. After pointing out the nearest way, he informed me that if I succeeded in selling a bill I should expect a countermand, as that had been the treatment he received, and that several other drummers had had the same experience. This information left me in an undecided state of mind. At length, however, I determined to give this grocer a trial, and succeeded in selling him a bill and obtaining his signature on the order, at the same time telling him very plainly that if he wanted to countermand to do so at once. He declared he had no such intention. However, I was not quite satisfied, as my drummer friend's words were still fresh in my memory, so I determined to send his order to my house by wire and ordered them shipped the same day. This was expensive, but it answered my purpose, for on the day

that he received the invoice for the goods my house received a postal countermanding the same, but as they were already shipped he was compelled to receive them. This was the first and only bill I ever sold him, as I have never visited him since, although I visited the same town several times.

The error committed in my first don't is, I think, unintentional, but the second, to use the Southern expression, "pure cussedness."—Teck in Grocery World.

### SHIPMENTS OF JAPAN TEA.

A private circular issued by Smith, Baker & Co., gives the shipments of tea from Japan for the season to March 9, 1897, as follows, compared with the same time in the previous two years: 1894-95, lbs., 45,469,800; 1895-96, lbs., 48,655,200; 1896-97, lbs., 42,906,400. The figures for this year show a large decrease, incident no doubt to a smaller crop. The shipments to New York were 6,951,247 lbs., against 9,280,137 lbs. last year, showing a decrease of over 2,300,000 lbs. There has been a still more remarkable falling off in the quantity of Japan tea sent by the way of San Francisco to Chicago and adjacent cities, the total this year being only 13,970,800 lbs., against 21,634,900 lbs. in 1895-96, and 17,203,600 lbs. in 1894-95. The quantity sent direct to Canada was 10,527,700 lbs., the largest yet reported.

**HALIFAX TRADE GOSSIP.**

THERE is one item in the new tariff which is not meeting with much favor in Halifax. The reduction in the duty on refined sugar from \$1.14 per 100 lbs. to \$1 is, from a Halifax standpoint, decidedly unpopular, for the simple reason that the tendency is to injure the West India trade. The Halifax refineries at present buy all the West India sugar brought here. Without return cargoes from the West India islands it is impossible to carry on trade. Under the new tariff the refineries will be compelled to buy beet-root sugar and only the highest grades of raw. The old tariff was not in itself satisfactory to our West India merchants. When the Tariff Commission visited this city it was shown that the duty of 50c. per 100 lbs. on all grades under No. 16 Dutch standard in color bore very inequitably on the lower grades, resulting in the frequent occurrence in the proceeds of account sales of many consignments from the West Indies being less than the amount of duty. It was suggested to the Commission that the new sugar tariff be framed on this basis, starting with a fixed rate per 100 lbs. on all sugar testing by the polariscope 70 or under, with an increase of 3.13c. per 100 pounds for each degree. This would virtually mean an ad valorem rate. In addition to the above it was suggested that on all sugars above No. 16 Dutch standard and on all refined sugars an additional duty of 60c. per 100 pounds should be levied.

It will be seen that the new tariff does exactly what the Halifax merchants did not want it to do. Of course, the idea is that the greater interests of the West overshadowed those of the Maritime Provinces. The amount of raw sugar brought to Halifax each year from the West Indies is about 200,000 tons. It is mostly low-grade sugar. Under the present tariff a low-grade article pays as much duty as a high grade. As an illustration: The duty on refined sugars is 1c. per lb. The duty on raw is ½c. per lb. It takes two pounds of some of the low grades imported here to make one pound of granulated. It is contended that the United States, having adopted the polariscope test, and Canada retained the flat duty, the low grades of West India sugar will all go to New York. No one but a Haligonian has any idea what this means to Halifax. The West India trade is all that remains of the great shipping business once carried on here. Our steamers take out their cargoes of fish and bring back sugar. This sugar has always been purchased by the refinery on New York quotations. If the new tariff continues the refineries claim that this trade is lost. The refinery will go to Hamburg for its sugar. It is understood that strong representations will be made to the Finance Minister on this point, and possibly a delegation may proceed to Ottawa.

The decrease on flour will not make a particle of difference. Leading dealers say it will not affect prices one way or the other. It is thought by many that the duty on corn meal should have been raised to 50c., and corn 5c., in the interests of the Canadian farmer.

The decrease in kerosene will help the small dealer and middle man some, but will not affect the consumer.

The increase in the duty on spirits seems to be satisfactory, but the increase on tobacco is not meeting with general favor. On Monday the price was raised. Retailers asked one and two cents per plug advance.

Merchants who laid in large stocks of tea are disappointed. Halifax has enough tea in store to last the province for the next year. Small dealers, those who import in a small way, are happy over the non-disturbance of the duty.

The local elections are over, the tariff has been brought down, the weather is fine and consequently the stock reasons given for dulness in trade are removed. It is too early to look for a change in the tenor of trade, but the week opened fairly well. Merchants are getting back to their offices and shopkeepers to their shops and affairs are looking more like business.

Up to a week ago the refinery here could hardly fill the orders which were coming in. Merchants looked for an increase in the duty on sugar and stocked up. The refinery did not take advantage of the rush, but sold at former quotations, viz.: Granulated, 4¼c. and yellows, 3½c. Now the rush is over. Prices remain as above. To-day the refinery is doing little or nothing and will likely have to shorten sail. The refinery at Moncton will not be rebuilt, owing to the change in the tariff.

There is a fair enquiry for creamery butter in prints and tubs, at 21c. Dairy tubs and rolls are scarce. Eastern Townships and Canadian stocks are scarce.

The demand for molasses has been very light, but during the past few days improved somewhat. Two cargoes arrived during the past few days. Fancy Demerara is quoted at 38c.; choice do., 30c.; choice Porto Rico, 28 to 30c.; new Antigua, 24c.; and St. Kitts, 22c.

There is an improved demand for dried fruit. Prunes are selling at 5¼c., and dates at 5 to 6c. Valencia raisins are quoted at 6½c. for off stalk. Malaga layers are worth \$2, and Imperial cabinets, \$2.25. Currants are quoted at 4½ to 4¾c. Evaporated apples are worth 4¼ to 5c., and dried apples, 3c.

Eggs are not over-plentiful, and prices have improved. Good stocks are quoted at 10 and 11c.

The shipment of Ontario beef has stopped, and dealers are looking for better prices. Prince Edward Island prime mess pork is quoted at \$12, and mess at \$12.50 to \$13. It can be bought at lower figures for the cash. A Prince Edward Island dealer who was in Halifax last week could not get an offer. American clear pork is quoted at \$14.50. Canadian extra plate beef is worth \$10.50 to \$11, and Chicago plate \$13.50.

**PERSONAL MENTION.**

Mr. E. Nicholson, commission merchant, Winnipeg, paid THE CANADIAN GROCER a pleasant call this week.

Mr. A. R. Robinson, of New York, representing the Consolidated Tea and Lands Co., and the Amalgamated Tea Estates Co., of India, was in Toronto this week visiting Mr. R. W. Hayter, the representative here of these companies.

**MANITOBA MARKETS.**

WINNIPEG, April 29, 1897.

THE flood situation at Winnipeg is little changed since last week. The river has risen steadily but very slowly, and, though it now covers the transfer railway track, it has practically done no damage in the city. The same cannot be said of the out-of-town situation; the country from Morris to Emerson is almost entirely under water, and there has been considerable loss of stock. A relief steamer was sent out from Winnipeg last week to take help to any who might need it, and has not yet returned, but has been heard from. It is hoped that by the end of the next three days the water will have reached its limit and will begin to recede. Business in the flooded districts is, of course, simply paralysed, and that affects trade here.

The tariff has outrivalled the flood as a topic of conversation for the last few days. So far the prices have changed little. Prices are as follows:

**CANNED GOODS**—Unchanged from last week. Tomatoes, best brands, \$1.90 per case; do., good second, \$1.80.

**GREEN FRUITS**—Apples, choice, \$4 to \$4.25 per bbl.; California oranges, navels, \$4.50 to \$4.75 per box; seedlings, \$3.50 to \$4; Messina lemons, \$4.50; California lemons, \$4.50 to \$5; bananas, \$2.50 to \$3.25 per bunch; pineapples, \$4 per dozen.

**EGGS**—Supply increasing, and eggs are being jobbed at 9c.

**BUTTER**—Supply of dairy fairly free, no accumulated stocks, price 16 to 17c.

**CHEESE**—None on the market.

**TOBACCO**—Owing to the tariff changes tobaccos are selling at open prices until the tariff changes are confirmed.

**DRIED MEATS**—These are especially good stock, and prices are firm at the recent advance. Hams, assorted sizes, 10½ to 11c.; breakfast bacon, bellies, 10½ to 11c.; do. backs, 9½ to 10c.; short spiced rolls, 7½ to 8c.; shoulders, 6½ to 7c.; long clear bacon, 7½ to 8c. per lb.; shoulders, 5¾c.; boneless shoulders, 6½ to 7c.

**LARD**—Twenty-lb. pails, \$1.70 to \$1.75, and \$4.25 for 50-lb. pails.

**SYRUPS**—Maple syrup is in good demand and prices are steady. 55c. per small tin, 55 to 60c. per large tin, and 4½ to 4¾c. per lb. in wood.

**GLUCOSE SYRUP**—Is ½c. higher.

**OATMEAL**—Prices steady at \$2.70 to \$2.80 per barrel.

**TEA AND COFFEE**—Stand at last week's figures.

**WILLIAM EVANS**  
Field, Garden AND Flower Seeds

**AGRICULTURAL IMPLEMENTS****Superphosphate and other Fertilizers**

Warehouses { Nos. 89, 91 and 93 McGill Street  
Nos. 104, 106 and 108 Foundling St.  
No. 42 Norman Street

**MONTREAL**





## DO NOT BE DECEIVED



By the misleading advertisements of the National Cash Register Co., of Dayton, Ohio, as they have no patent in Canada, and any person has a right to manufacture and sell the National Cash Register in Canada.

The HAMILTON BRASS MFG. CO., LTD., manufacture all kinds of Cash Registers as manufactured by the National Cash Register Co., and will guarantee protection to every purchaser and user of the Hamilton Cash Register.

When the National Cash Register Co.'s Agent is quoting prices to you, get a description in writing and the number of the Register he is quoting you prices on, then send the number of the Register with the description to the Hamilton Brass Mfg. Co., and they will supply you with the same Register in every respect, from \$10 to \$100 less than the price quoted you by the National Cash Register Co.'s Agent.

The following are a few of the facts why the Hamilton Brass Mfg. Co. can manufacture and sell the National Cash Register as made in Hamilton, Ont., and called the "HAMILTON" at a lower price than the National Cash Register Co. :

- |  |  |
|--|--|
| <p>1st. There is no patent in Canada.</p> <p>2nd. No royalty to pay.</p> <p>3rd. No duty to pay.</p> <p>4th. No office rents at Toronto, Montreal, and other places to pay.</p> <p>5th. No high salaries to President, Vice-Pres. and Sec.-Treas. to pay.</p> <p>6th. We are satisfied with a fair profit.</p> <p>7th. We guarantee the very best material and workmanship.</p> <p>8th. We are taking out every few days total-adding National Cash Registers and replacing them with the HAMILTON Cash Registers.</p> | <p>9th. We have only been manufacturing Cash Registers about one year, and have made and sold over 300 in that time.</p> <p>10th. We are Canadian manufacturers, with Canadian capital and Canadian labor.</p> <p>11th. The money paid for a HAMILTON Cash Register remains in Canada, and the Canadian merchants get the benefit of it.</p> <p>12th. If you pay your money for a National Cash Register made in the United States, the money paid for it is sent to the United States, and the Canadians do not get one cent of it.</p> <p>13th. The National Cash Register Co. guarantee their Registers for two years only, while the Hamilton Brass Mfg. Co., Ltd., guarantee theirs for five years.</p> |
|--|--|

The following is a description of the National Cash Register Co.'s number 13 and 14, and is a copy of their printed description of same.

**No. 13.** 20 Keys of any denomination desired. Detail-adder. Equipped with cast-iron, nickel-plated case only. Case same size as No. 2. Without glass top, without time-recorder, without customer counter, without the device for locking the keys when the drawer is open, without key-stops, without combination and flag indicators, without key-arrester, without name-plate. The arrangement of keys most frequently ordered and designated "standard" is the same as No. 1 1/2.

**No. 14.** 25 Keys of any denominations desired. Detail-adder. Equipped with cast-iron, nickel-plated case only. Without glass top, without time-recorder, without customer counter, without the device for locking the keys when the drawer is open, without key-stops, without combination and flag indicators, without key-arrester, without name-plate. The arrangement of keys most frequently ordered and designated "standard" is the same as No. 2.

JAMES ST. N.

— HAMILTON  
ONT.

**Hamilton Cash Register Co.  
Hamilton Brass Mfg. Co. Ltd.**



## THESE TEAS

Represent the choicest growths from the India and Ceylon gardens, carefully picked and blended. Write for samples and prices.



## Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.  
SOLD IN LEAD PACKETS



*Spring Picked!!!*  
*Skilfully Blended!!*  
*Attractively Packed!*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.  
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

## .. Palate Ticklers ..

### Gillard's New Pickle

(PACKED 2 DOZEN IN CASE)

Single case lots \$3.40, 5-case lots \$3.30



### Gillard's New Sauce

Single dozen lots \$1.75  
Barrels of 12 dozen \$1.60



**10 GOLD MEDALS** awarded at the Pure Food Expositions in England.  
5,000 of the principal hotels and restaurants throughout Great Britain have these delicious relishes in use daily.

Manufactured by

## GILLARD & CO., LONDON, ENG.

Sold by all wholesale grocers in Canada, and by every retailer who desires to increase his trade and enlarge his profits.





# There is Something Pathetic

about the rise of the

## CEYLON TEA INDUSTRY

for it rose as a Phœnix from the ashes of the ruined Coffee Plantations which had brought golden harvests to the fortunate proprietors and were suddenly destroyed by the terrible ravages of an insect. The planters after trying Cocoa, Cinchona, Cardamoms, etc., with only partial success, finally tried **Tea** Planting, and Tea has indeed proved a blessing to the planters and people of Ceylon, and **the World** to-day acknowledges that

## Ceylon Teas

are pure, clean, healthy, and most economical.

The people want

## Ceylon and India Teas

and he is a wise grocer who sells what the people want. . . . .

Do you sell Ceylon and India Teas?

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**T**ROTTIER & HARDY, general merchants, Farnham, have compromised at 30c. on the dollar.

W. H. Armitage, grocer, Toronto, has assigned.

S. Downing & Sons, liquors, Vancouver, have assigned.

Hogarth Bros., general merchants, Mat-tawa, have assigned.

J. O. Lumley, general merchant, Iona, has assigned to H. Hawthorne.

J. K. Christie, grocer, Owen Sound, has assigned to James McLaughlan.

John Tyo, sr., general merchant, Dundee, Que., is offering to compromise at 27½c. on the dollar.

P. J. Harrington, general merchant, Killaloe, is offering to compromise at 40c. on the dollar.

M. O. Lalonde, general merchant, St. Polycarpe, Que., is offering to compromise at 50c. on the dollar.

Lauthier & Co., general merchants. St. Telesphore, Que., are offering to compromise at 40c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Lebargé & Ferguson, grocers, Toronto, have dissolved; Joseph Lebargé continues.

The B. Grennan Co., general merchants, Orillia, have dissolved. Henry Smeath retires and B. Grennan continues under old style.

SALES MADE AND PENDING.

The assets of James Boyd, grocer, Brockville, have been sold.

The general stock of Gordon Baker, Osnabruck Centre, is to be sold by auction 5th prox.

The assets of Dechene & Robitaille, produce, Montreal, have been sold. So have the assets of Hunt, Barnes & Co., fish and oysters, of the same place.

CHANGES.

V. A. Bates is starting a grocery store in Montreal.

Z. H. Primeau is opening a grocery store, Montreal.

W. L. Bennett, grocer, Orillia, is giving up business.

J. E. Belzie has opened a general store in Trois Pistoles.

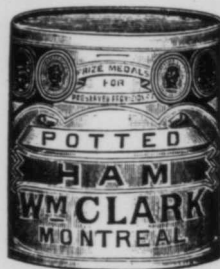
John Whiteside, grocer, etc., Huntsville, has sold out.

A general store has been opened in St. Simon, Que.

J. A. Bourgeois, Montreal, has recommenced business as grocer.

Boom & Fowler, grocers, Fredericton, N.B., have opened out there.

Leduc & Fortin, general merchants and lumber, Beauharnois, Que., are giving up dry goods and boots and shoes.



TO THE TRADE

Try a case of

**CLARK'S TOMATO SOUP**It will please your customers.  
SOLD BY ALL WHOLESALERS**W. CLARK, Montreal****ENAMELLED MEASURES**

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

**Superior** to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .**The McCLARY MFG. CO.**

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

**Crosse &****Blackwell**

CELEBRATED FOR

**Jams,**  
**Pickles,**  
**Sauces,**  
**Potted Meats,**  
**Table Delicacies.**

—SOLD BY—

**All Grocers in Canada**

James Boland, general merchant, Killaloe, has sold out to Mohr & Ryan.

D. Taylor, general store, Wood Island, P.E.I., has sold out to A. J. Taylor.

Swayze & Co., general merchants, Fenwick, have been succeeded by W. H. Fry.

Sylvestre & Sylvestre, grocers, St. Cuthbert, Que., have just started into business.

Mrs. A. Flood, grocer, Montreal, is offering to compromise at 20c. on the dollar.

A. Liberman, general merchant, Yarmouth, N.S., has sold stock in trade and furniture to J. A. Liberman.



**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

"NEVER TURN A WHEEL" WITHOUT IT  
CAN'T YOU SELL?  
**PEERLESS MACHINE**

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

**The QUEEN CITY OIL CO., Ltd.**  
Samuel Rogers, President. Sole proprietors, Toronto, Ont.  
30 Front Street East.



**HELLO!!! YES,**  
Certainly we sell  
**"WHITE MOSS" COCOANUT**

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...  
**Canadian Coconut Co.**  
(J. Albert McLean, Prop.)  
**MONTREAL**

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

WHEN YOU WANT  
Ask for } **SALT** } Glad to  
Prices } } Send Samples  
FOR ANY PURPOSE  
**VERRET, STEWART & CO., Montreal - Quebec.**

TRY A PACKAGE OF OUR "CLUB HOUSE"  
A Perfect blend of the finest  
**INDIA and CEYLON TEAS**  
For which we are sole agents in America.  
*It will please your customers.*  
**J. F. RAMSAY & CO.**  
Wholesale Importers . . . . . 14 and 16 Mincing Lane  
**TORONTO**

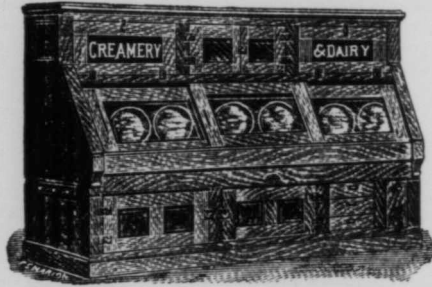
**PUREST AND BEST**  
**Windsor Salt**  
**Cheese Factories**  
that used Windsor Special Cheese Salt last season found that it added to the selling price of their product and gave it better keeping qualities.  
**Creameries**  
using Windsor Special Butter Salt found it superior to English or American Salts.  
All Orders Filled Promptly.  
**WINDSOR SALT CO. Ltd., Windsor, Ont.**







**Aubin's Patent Refrigerator**



The "Grocer's Standard" is the Favorite.  
Send for Catalogue and Price List.  
**C. P. FABIEN** 3167-3171 Notre Dame St.  
MONTREAL.

**THE "DIAMOND" OIL BLACKING**



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

**W. BERRY, - MANCHESTER.**

Send for samples and quotations to

**R. E. Boyd & Co.** ST. JAMES STREET **Montreal**

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER, Toronto or Montreal.**

**STONEWARE**

QUALITY THE BEST.  
PRICES RIGHT.  
TRY US.



**HART BROS. & LAZIER**  
Belleville, Ont.  
Send for price list. Mention GROCER.

Headquarters for  
**Stencil Brands**  
CORPORATE SEALS . . .  
RUBBER, BRASS AND STEEL STAMPS  
**HAMILTON STAMP & STENCIL WORKS**  
Hamilton, Ont.

**To Oblige**  
SMALL GROCERS  
**SILVER DUST**  
BAKING POWDER

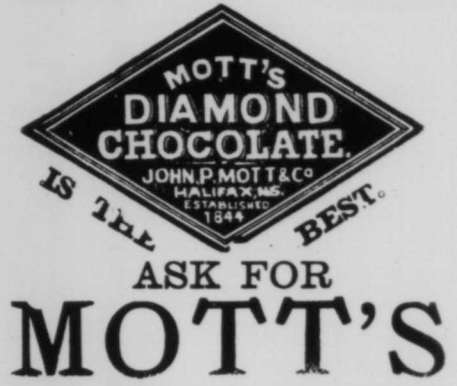
*Is put up in half-cases*  
**If . . .**  
Your wholesaler is out of it write us. We can put you on the right track to make money selling washing powders.

**SILVER DUST MANUFACTURING CO.**  
Hamilton

**COWAN'S**

Hygienic and Perfection and Cocoa Essence  
Cocoas  
Queen's Dessert Royal Navy and Perfection  
Chocolates  
Icings  
Chocolate Pink White Lemon Color  
A child can ice a cake in three minutes.  
**Cowan's Famous Blend Coffee** is perfection in strength and flavor.

**THE COWAN CO. LTD. - TORONTO**



ASK FOR  
**MOTT'S**

**Always the Same. The Best on the Market.**

**James Watson's Blended Canadian Whisky**  
DUNDEE

Have you got it in stock?  
**Chard, Jackson & Co.**  
Agents for the Dominion  
10 Lemoiné St.  
**MONTREAL**

**CADBURY'S.**

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.	0 40
1-lb. tins.	0 42 1/2
Cocoa Nibs, 11-lb. tins.	0 35

**TODHUNTER, MITCHELL & CO.'S.**

Chocolate—	per lb
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

**Cocoa—**

Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes.	0 18

**Royal Cocoa Essence, packages.** 1 40

**CHOCOLAT MENIER.**

Vanilla—	Cases of 10x12 lb bxs	In 12 lb bxs
Yellow wrapper, p. lb.	\$ 0 34	\$ 0 36
Triple Vanilla—	"	"
White	0 73	0 83
Unsweetened—	"	"
Blue Premium	0 38	0 42

**Pastilles—**

1/2 lb. boxes	0 19	0 20
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**FRY'S.**  
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " "	0 42
" Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 6 lb. bxs.	0 24

**Cocoa—**

Concentrated, 1/4's, 1 doz. in box.	2 40
" " " " " "	"
" " " " " "	"
Homeopathic, 1/4's, 14lb. boxes	0 33
1/2 lbs. 12 lb. boxes	0 33

**JOHN P. MOTT & CO.'S.**  
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.	per lb.	0 30
Mott's Prepared Cocoa.	"	0 28
Mott's Homeopathic Cocoa (1/4's).	"	0 32
Mott's Breakfast Cocoa (in tins).	"	0 45
Mott's No. 1 Chocolate.	"	0 30
Mott's Breakfast Chocolate.	"	0 28
Mott's Caracas Chocolate.	"	0 40
Mott's Diamond Chocolate.	"	0 22
Mott's French-Can. Chocolate.	"	0 18
Mott's Navy or Cooking Chocolate.	"	0 27
Mott's Cocoa Nibs.	"	0 35
Mott's Cocoa Shells.	"	0 05
Vanilla Sticks, per gross.	"	0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

**COWAN COCOA AND CHOCOLATE CO.**

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35

**WALTER BAKER & CO.'S.**

Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 46

**CANADIAN COCOANUT CO.**

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" " " " " "	0 25
" " " " " "	0 25
" " " " " "	0 30

**Bulk—**

White Moss, 10, 15 or 20 lb. Pails	0 20
Feather Strip, " " " "	0 22
Special Shred, " " " "	0 15
Macaroon, " " " "	0 18
Crown Desic., 12, 20 or 25 lb. " "	0 18
Special, " " " "	0 17

Barrels, 2c. per lb. less.  
Terms, 3 p.c., off 30 days.



# A BIG CUT . . .

in the price of Cream Soda Biscuits in tins, which will enable you to retail them with a good profit. Our Biscuits in tin boxes will keep fresh and crisp for months. This is an important matter with the grocer.

T. B. & C. Co.'s Cream Sodas are giving universal satisfaction.

## Toronto Biscuit & Confectionery Co.

A. W. PORTE.

7 FRONT STREET EAST, TORONTO.

S. R. PARSONS.

**SCHOPP'S**

Improved in packages—	per lb.
1 lb. package, 15 and 30 lb. cases	0 27
1/2 lb. package, 15 and 30 lb. cases	0 28
1/4 lb. " 15 " 30 lb. "	0 29
5c. package, 4 doz. in case, per doz.	0 45
Bulk—	Bria. Pails.
Edelweiss (thin strip) per lb.	0 27
Improved Shredded,	0 28
Beaver " "	0 29
Macaroon " "	0 30
Desiccated " "	0 31

Terms, 3 per cent. off 30 days.

**COFFEE.**

<b>Green.</b>	per lb.
Mocha	0 27 1/2
Old Government Java	0 30
Rio	0 13
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 18
Maracaibo	0 18

**JAMES TURNER & CO.**

Mecca	0 34
Damascus	0 30
Cairo	0 25

**TODHUNTER, MITCHELL & CO.**

Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 26
Mocha and Java	0 32
Old Government Java	0 30
Arabian Mocha	0 32
Maracaibo	0 26
Santos	0 22
Crushed East India	0 20

**EXTRACTS.**

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles, all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

**Crown Brand (Robert Greig & Co.)—**

1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2 1/2 " " "	2 00
3 " " "	3 00
4 " " " Bottle	6 00
4 " " " Glass Stop'r	3 50
8 " " "	7 00

Parisian Essence, per gross..... 21 00  
Ketchup, Fluted Bottles, gross..... 12 00  
Ketchup, Screw Top..... 21 00  
S. & L. "High Grade" per doz..... 3 50  
Pepper Sauce, per gross..... 15 00

**BOVRIL**

Bovril—1 oz. bottles	\$2 00
2 oz. " "	3 75
4 oz. " "	6 50
8 oz. " "	11 25
16 oz. " "	18 25
Small bottles, (to make one cup)	1 00
Invalid Bovril—2 oz. jars	3 85
4 oz. jars	6 55

**FRUITS.**

<b>FORBION.</b>	per lb.
Currants—Provincials, bbls.	0 04 1/2
" " " "	0 04 1/2
" Filiatras, bbls.	0 04 1/2
" " " "	0 04 1/2
" Patras, bbls.	0 05 1/2
" " " "	0 05 1/2
" cases	0 05 1/2
Vostizzas, cases	0 06
Blue Pearls	0 08
Dates, Hollowed boxes (new)	0 05 1/2
Figs—Eleme, 10 oz.	0 07 1/2
" " 10 lb.	0 09
" " 18 lb.	0 11
" " 28 lb.	0 13
" taps	0 03
" natural, boxes	0 05
" ditto, bags	0 04 1/2
Frunes—Bosnia, cases	0 06
" Bordeaux	0 04 1/2
Raisins—Valencia off stalk	0 05 1/2
" Fine, off stalk	0 05 1/2
" Selected	0 06 1/2
" Layers	0 07 1/2
" Sultanas	0 07
Cal. Loose Muscatels	0 07 1/2
50 lb. box, 3 & 4 cr.	0 07 1/2

**Maiga**

London Layers	1 60	1 80
Dehesa Clusters	3 50	4 00
Imp. Russian Clusters	5 00	5 50

**DOMESTIC.**

Apples, dried, per lb.	0 02	0 03 1/2
evaporated	0 23	0 05

**FOOD.**

Split Peas	3 25	\$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00	

**ROBINSON'S BARLEY AND GROATS.**

Patent Barley, 1/2 lb. tins	1 25
" 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" 1 lb. tins	2 25

**DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.**

Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

**GELATINES.**

<b>KNOX'S</b>	
Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
<b>KEOPFF'S FAMILY GELATINE.</b>	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
1 " " Red, per doz.	90 95

**COXS**

1 Quart size, per doz.	1 15
2 Quart size,	2 30

**HARDWARE, PAINTS AND OILS.**

**OUT NAILS—From Toronto—**

50 to 60 dy basis	2 15
40 dy	2 20
30 dy	2 25
20 16 and 12 dy	2 30
10 dy	2 35
8 and 9 dy	2 40
6 and 7 dy	2 55
5 dy	2 75
4 dy A P	2 75
3 dy A P	3 15
4 dy C P	2 55
3 dy C P	3 75

**HORSE NAILS—**

Canadian, dis. 50 per cent.	
-----------------------------	--

**HORSE SHOES—**

From Toronto, per keg	3 60
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**SCREWS—Wood—**

Flat-head iron, 80, 10 and 10 p. c. dia.	
Round-head iron, 75, 10 and 10 p. c. dia.	
Flat-head brass, 7 1/2, 10 and 10 p. c. dia.	
Round-head brass, 7 1/2, 10 and 10 p. c. dia.	

**WINDOW GLASS.** (To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.)

1st break (25 in. and under)	1 35
ROPE—Manilla	0 08
Sisal	0 06 1/2
AXES—Per box	25 9 00
SHOT—Canadian, dis. 17 1/2 per cent.	
<b>HINGES—</b>	
Heavy T and strap	0 03 1/2
Screw, hook and strap	2 50
<b>WHITE LEAD—Pure Association guarantee, ground in oil.</b>	per 100 lbs.
25 lb. irons	5 15
No. 1	4 77 1/2
No. 2	4 35
No. 3	4 02
<b>TURPENTINE—</b>	
Selected packages, per gal.	0 44
2c. extra outside points.	
<b>LINSEED OIL—</b>	
Raw, per gal	0 43
Boiled	0 46
2c. extra outside points.	

GLUE—Common per lb. .... 0 07 1/2 0 08

**INDURATED FIBRE WARE.**

**THE E. B. EDDY CO.**

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	7 00
" " 5	6 00
" " 6	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 50
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.** per doz.

**Frank Magor & Co., Agents.**

range Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55
Red Currant Jelly	2 75

(All the above in 1 lb. clear glass pots.)

**LICORICE.**

**YOUNG & SMYLIE'S LIST.**

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

**MINCE MEAT.**

Wetley's Condensed, per gross, net	\$11 00
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**WINES, LIQUORS AND MINERAL WATERS.**

**CHARD. JACKSON & CO., MONTREAL, AGENTS.**

<b>Watson's Scotch—</b>	
1 Star Glenlivet, in cases	\$8 50 \$9 00
3 " " "	9 50 10 00
Old Liqueur	15 00 15 50
Old Glenlivet, in wood, p.gal.	4 25 6 00
<b>Watson's Irish—</b>	
Old Irish	7 50 8 00
Banagher	9 50 10 00
" in wood, per gal.	4 25 5 25
<b>Geo. Sayer &amp; Co. Cognac—</b>	
1 Star, in cases	11 50 12 00
V.S.O.P.	16 50 17 00
In wood, per gal	4 50 6 50
<b>Warter &amp; May, Oporto—</b>	
Ports	2 10 6 50
<b>Wisdom &amp; Warter—</b>	
Sherris	2 00 6 00

**J. & R. M'LEA, MONTREAL.**

Cockburn very old Highland	8 75	9 25
" Special Scotch	9 50	10 00
" Special Liqueur, 14 years old	15 50	16 50
In wood—Fine old Scotch	4 40	
Special old Scotch	5	

**MUSTARD.**

**COLMAN'S OR KEEN'S.**

Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" 1/2 lb. tins	0 42
" 1/4 lb. tins	0 45

**Round Tins—**

F. D., 1/2 lb. tins	0 25
" 1/4 lb. tins	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

**FRENCH MUSTARD**

**Crown Brand—(Robert Greig & Co.)**

per gross.	per gross.
Pony size, \$7 50	Beer Mug, 18 30
Small Med. 7 50	Tumbler, 11 50
Medium, 10 80	ream Jug, 21 00
Large, 12 00	Sugar Bowl, 22 00
Spoon, 18 00	Caddy, 28 00

**THE F. F. DALLEY CO.**

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard, bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/4 lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

**RICE, ETC.**

<b>Rice—</b>	per lb.	per lb.
Standard "B"	0 03 1/4	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05 1/2
Imperial Seta	0 03 1/2	0 04
Extra Burmah	0 05 1/2	0 06 1/2
Java Extra	0 05 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Graud Duce	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2

**ROOT AND GINGER BEER.**

Adams' 10c. size, per doz.	\$ 80
" " " gross	9 00
" " " doz.	1 50
" " " gross	15 00

**STARCH.**

**EDWARDSBURG STARCH CO., LTD.**

<b>Laundry Starches—</b>	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 07 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls. and kegs	0 04 1/2
Benson's Enamel, per box	3 00
<b>Culinary Starch—</b>	
W. T. Benson & Co's Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
<b>Rice Starch—</b>	
Edwardsburg No. 1 white, 1-lb. cart.	0 19
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 7 1/2

**KINGSFORD'S OSWEGO STARCH**

<b>SILVER GLOSS</b>	per lb.
40-lb. boxes, 1 lb. pkgs.	0 08
6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/2
<b>PURE OSWEGO CORN STARCH</b>	per lb.
16-lb. boxes	0 07
4-lb. boxes, 1-lb. packages	0 07 1/2







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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
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