

# THE COMMERCIAL

FINANCE AND INSURANCE REPORT

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WINNIPEG, CANADA, SEPTEMBER 13, 1902

No. 1



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FLOUR  
BRAN  
OATS  
SHORTS  
POTATOES  
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des. Samples and prices if you'll ask  
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We make this brand as a special line  
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In anticipation of a good  
sorting season, we have added  
many new lines to our stock.  
Samples of which are now in  
our travellers' hands—they will  
call on you very shortly—when  
we hope you will see them.

Ask to see our American  
Wrappers—they are the  
newest things out—nothing  
better to be had for blouses or  
wrappers.

Send in your letter orders—  
they will receive prompt and  
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Wide Taffeta.  
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In all colors and shaded.  
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The HARVESTERS each want  
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**Grey  
Blankets**

Order SELKIRK, COLUM-  
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Weight from 5 lbs. to 8 lbs.  
AND SUPPLY THE DEMAND.

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Retall 50c Each.  
The Texas Respirator protects the  
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**PREPARE**

For the active duties of a business life  
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Business College. Annual catalogue  
sent free to any address.

G. W. DONALD, Secretary.



# CHEESE

There has been a very sharp advance in Eastern markets during the past few days, caused by short selling in England and a heavy demand for late August goods for Fall and Winter trade. We have just closed a contract with nearly all the leading factories in Manitoba for their August make, and are now offering late August's, equal to September's in quality, at close prices to the trade. We look for September and October Cheese from best factories to sell much higher than present prices, and we think our customers will do well to purchase their requirements for Fall and early Winter trade before higher prices prevail. We will book orders for shipment from now until 1st October at present prices.

**J. Y. GRIFFIN & CO.**

WHOLESALE COMMISSION MERCHANTS AND PORK PACKERS

WINNIPEG

**Montana Crabs, \$2.00**  
**Spanish Onions, 1.25**  
**Cranberries, - 9.00**

**R. A. ROGERS & COMPANY Ltd.**

WINNIPEG

**Dominion Millers.**

Toronto, Sept. 4.—The car shortage, freight rate discriminations, advisability of admitting Newfoundland in conference, and the tariff were four principal questions discussed at the annual meeting of the Dominion Millers' association this afternoon. With respect to car shortage, it was thought well, in view of the fact that the government apparently had no machinery to force the railroads in this matter, to continue the practice of a prodding the railroads themselves even if, as it was evident, they had had thus far availed them but little. Secretary C. B. Watts, grain buyer, Toronto, gave several instances of freight rate discriminating in favor of American millers, but the matter stood without any apparent remedy.

The action of Germany in practice excluding Canadian products from their markets was commented upon with much disfavor, but in view of the fact that most of the members look upon Germany's action more in the direction of a retaliatory measure against the preference shown to British manufacturers, they proposed a resolution to have the government ask to remove the preference unless a British government reciprocity in favor of Canada. The millers were strongly in favor of making Newfoundland a province of the Dominion. The following officers were elected: President, W. G. Bailey, of Hamilton; first vice-president, H. J. G. Guelph; second vice-president, H. D. Shaw, of Thorold; treasurer, W. Galbraith, of Toronto; secretary, C. Watts, of Toronto; executive committee, J. D. Flavell, of Lindsay; G. Goldie, of Galt; M. McLaughlin, of Toronto; R. Noble, of Norval, and H. Rice, of St. Mary's.

The central wheat buyer reports that during the year the following purchases were made: 1,664 cars Manitoba wheat, 155 cars Ontario wheat, 31 cars corn, 4 cars oats, 7 car barley, 4 cars rye, 1 car bran.

**Manitoba Fish in the States.**

Increase in population in the northwest brought with it a tremendous increase in the consumption of fish. This season's sales are fully 40 per cent greater than those of any previous season. Another element in the demand has been the reasonable price of fish and the high prices of meat and eggs. The cool waters of the northern lakes produce the firm fish which delights the palate of the northwestern consumer. A considerable district is supplied from Lake Superior, but much of the fish eaten in the northwest come from the laketeritory tributary to Winnipeg. Shipments of pike and pickerel from that district are exceptionally large. The American fisherman is protected by the Dingley tariff, and the northwestern consumer consequently pays revenue into the government's storehouse when he eats Canadian fish.

Much advancement has been made in facilities for the handling and transportation of fish in the past few years. Refrigerator cars and fish trains have done the work. The consumer gets the fish in fine condition packed on Monday at the stations on the northern lakes and in 12 twin cities ready for distribution Wednesday.

The demand is holding up well. Each week's shipments out of the twin cities exceed those of the same period last year by twenty per cent.—Commercial Bulletin, Minneapolis.

The magnetic pole in northwestern America is supposed to have shifted considerably since its discovery by Ross in 1831. Taking with him seven companions in a small schooner, Amundsen, the Norwegian explorer, was expected to make observations on the present site of this pole from 1882 to 1885.

On one of the most important English canals, at Foxton, a difference in level of 7 feet was formerly overcome by series of ten locks. Through these locks a single small barge, carrying not more than 100 tons, passes in 55 minutes. The upper and lower locks are inclined by means of a screw inclined, one descending and the other ascending. Each dock is an iron trough 12 feet long, 12 feet wide and 4 feet deep, with water-tight gates at the ends. This novel device can pass 300 canal boats in twelve hours, is manned by three men and cost about \$200,000.

Established 1881.

**Stephens' PORTER & CO.**

Direct Importers of,

**CROCKERY, GLASSWARE, CHINA LAMPS, CUTLERY, SILVER-PLATED WARE, AND FANCY GOODS.**

Stock for Fall and Xmas. Trade is very complete and prices right.

Our representatives are now on the road with full lines of Samples. It will pay you to wait for them.

Mail Orders will be usual receive Prompt and Careful Attention.

**G. F. STEPHENS & CO., Ltd. WINNIPEG MAN.**

330 Main Street. WINNIPEG.

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THE COMMERCIAL

The recognized authority on all matters pertaining to trade and pro-cess in Western Canada, including that part of the Province of Manitoba and the Territories.

Twentieth Year of Publication.

ISSUED EVERY SATURDAY. Subscription—Canada, \$1.00 per annum in advance, or \$1.25 when not so paid; other countries \$1.50.

Changes for advertisements or stops should be made at least two days before the date of publication.

The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Gulf of Mexico than any other paper in Canada, daily or weekly.

D. W. BUCHANAN, Publisher.

WINNIPEG, SEPTEMBER 13, 1902.

Real Estate Speculation.

The list of real estate dealers in Winnipeg are steadily growing and their efforts, conscious and unconscious, are all bending towards one end—the creation of a boom in real estate. They have already succeeded in greatly enhancing the price of property in the city by vigorous advertising and by the creation of a boom in real estate.

The Territorial Wool Clip.

Among the Winnipeg business men there has recently returned from business trips to other parts in A. Leadlay, the hide and wool firm of H. & A. Leadlay, and from the sheep ranching districts of Western Assiniboia and northern Alberta, buying wool. The wool spring clip in those districts is one of the most important parts of the Canadian wool crop.

Communications

Fruit Inspection.

To the Editor of the Commercial.—Referring to my previous article, I wish to say a few words to the apple dealers at this end of the line.

4. Every person who, by himself or through the agency of another person, passes fruit in a closed package, intended for sale, shall cause the package to be marked in a plain and indelible manner, before it is taken from the premises where it is packed.

(a) with the initials of his Christian names, and his full surname and address;

(b) with the name of the variety or varieties; and (c) with a designation of the grade of fruit, which shall include one of the following six marks: for fruit of the first quality, No. 1 or XXX; for fruit of the second quality, No. 2 or XX; for fruit of the third quality, No. 3 or X; for fruit of the fourth quality, No. 4 or XXXI; for fruit of the fifth quality, No. 5 or II; for fruit of the sixth quality, No. 6 or I.

No person shall sell, or offer, or have in his possession for sale any fruit packed in a closed package, unless the package is marked as required by the next preceding section.

7. No person shall sell, or offer, or have in his possession for sale, or have in his possession for sale, any fruit packed in a closed package, which the face or shown surface of which the faced or shown surface gives a false representation of the contents of such package; and it shall be considered a false representation if there is more than fifteen per cent of such fruit which is substantially smaller in size than, or inferior in grade or quality to, the variety from, the faced or shown surface of such package.

8. As to the inspection of fruit at country points, if at any point within say a day's run of Winnipeg, any one finds that the apples he has purchased are turning out badly, if the quantity is worth while, say 10 barrels and upwards, I will try to run out and inspect the apples, and will call on you on any frivolous pretence. Examine carefully, for yourselves, your apples, and if you find any barrel from the lot suspected and open it on the face end and take the apples from the top and let them fall into another barrel; weigh two boxes or barrels and carefully sort over in the apples in the barrel from which the face apples have been removed. Separate those fit to go with the face apples, and those that are inferior to the other receptacle. After finishing, weigh the two lots, of course including the undergrade apples, and if you have less than 10 per cent in No. 1 or XXX, or more than 15 per cent in No. 2 or XX, you are undergrade apples than the law allows, I want to say right here, however, that apples are going to be scarce, and you will not discover evidences or a downright attempt at fraud, but you will find a considerable number of apples, as owing to almost continuous rains in Ontario, a considerable number of apples have been lost to fraud under sections 6 or 7, however, should be at once reported.

No person shall sell, or offer, or have in his possession for sale any fruit packed in a closed package, unless the package is marked as required by the next preceding section. To the Editor of the Commercial.—Referring to my previous article, I wish to say a few words to the apple dealers at this end of the line. I wish to say a few words to the apple dealers at this end of the line. I wish to say a few words to the apple dealers at this end of the line.

and then have affidavits or depositions made and forwarded to me and I will send them to the proper authorities for their disposal, leaving nothing of the delinquent right where he lives.

For reasons that I cannot enlarge on here I am naturally impatient, and it will be a matter requiring time, patience and good judgment in order to bring about the results aimed at by the Christiana. Thanking you for your courtesy in so freely allowing me to intrude on your space.

Dominion Fruit Inspector.

A Farm Laborer's Grievance.

Moose Jaw, N.W.T., Sept. 10, 1902. To the Editor of Winnipeg Commercial.

Dear Sir,—May I ask through the columns of your paper, what the C. P. R. Co. means by their treatment of the "Farm Laborers," and their baggage. By their plausible advertisements they induced us to come to Manitoba and the Northwest to work for the farmers.

The company compels us to work 30 days, from Aug. 25 to Nov. 30, in order to get the reduced rate back to our homes. To-day is the 10th of September. We have not been able to get our money for the baggage. Many of us are out of money and have our wives with us. Many of us have waited three weeks for the baggage but it does not come. What are we to do. We have telegraphed the general baggage agent at Winnipeg, but he says that I have wrote him nice letters and explained our situation. What does the company mean by this? They will not give us the money for our baggage to go home. They will not give us the money for our baggage to go home. They will not give us the money for our baggage to go home.

The Traders' Freight Tariff.

The Canadian Northern Railway Company has just published its new freight tariff out of Winnipeg put into effect in August, to which so much objection has been made, that the company has increased in the rates which were strongly opposed by the jobbing trade here.

President Bair and Right.

President George N. Baer of the Philadelphia & Reading railroad has written a couple of articles in the yellow journalists and half-hearted socialists of the country into a fit of rage, and is breathing fire and brimstone of the Christian spirit in every word and in every phrase. A man by the name of Clarke, of Philadelphia, has written to President Baer, asking him to settle the matter with the Christiana and the strike. President Baer is powerless to do this. Probably he would do it if he could, but he cannot, and he wrote a letter to this correspondent in which he said: "I do not know who you are. I see that you are a religious man, but you

are evidently biased in favor of the right of the workman to control a business in which he has no other interest than to secure fair wages for the work he does.

"I beg you not to be discouraged, as long as I am going to be a laboring man I will be protected and cared for, not by labor agitators, but by the Christiana. I believe that God's infinite wisdom has given the control of the property interests of the country, and upon the proper management of which so much depends.

"Do not be discouraged. Pray earnestly that right may triumph, always remembering that our God is omnipotent still reigns that His reign is one of law and order, and not of violence and anarchy."

No defense of this letter is necessary. Neither is it in the province of The Black Diamond to raise the question of morality or of religion in its columns. And yet this breathes so much of the spirit of Christian manliness and of profound faith in the Creator of all things that a word or two of comment will not be out of place.

That President Baer is confronted by duties which are not apparent at first sight, is shown by the statement made by Abram S. Hewitt, in his Bar Harbor, Me., interview, when he said: "I know beyond ground that the executive head of a coal company must regard the rights of his stockholders as well as the rights of labor. He is the man entrusted with the care of a property by others, and he is bound to consider the interests he is not doing his duty. Mr. Hewitt puts this very aptly when he says:—

"There is one phase of this strike to which the public as a whole has not had its attention drawn. It is a mistake to suppose that the mines are in the hands of seven or eight individuals, who alone reap the reward of victory, or who alone suffer the defeat in this crisis. The mines belong to many thousands of stockholders, who are scattered all over the men that are employed. It is a vast field, divided up among all sizes of investors, and among all sizes of the anthracite mines, while they are immensely productive and valuable industries, their earnings are not made by a few individuals, but by the men. In the case of one of the oldest companies doing business in Pennsylvania, the earnings for the past six years have averaged approximately six per cent.

The president of a coal company reasoning honestly with himself and for the benefit of those whose interests he represents, would not make a statement that he owes the individuals who have invested their earnings in the property more allegiance than he does the wage-workers. Many of these investors may have been wage earners who had saved a competence for old age and who are dependent on it while they live. If this is true, to do some act which would deprive them of their means of support, would be a violation of the right code of morals, must be dishonest, and no Christian man at the head of such a business can represent thousands of investors can look at this matter in any other light.

Concerning the latter part of President Baer's remarks, we think they cannot be ascribed to any man who sincerely believes and is willing to say that he is a Christian, and whose interests comes to him through God. This is an admission which common sense would not allow a man to make a trait of human nature to ascribe success to ourselves and failure to any other cause, and to make a statement that, from the time of Solomon to the present era God has made men great and has given them the ability to make a name great in the world. The church and every other Christian institution teaches us this. President Baer's remarks are a statement what to his own conscience was a truth. In doing so he deserves the warm commendation of every Christian man who is true to his own conscience.

And who can doubt that this grave crisis in one of the most important of our country's interests, which is being fought right and through the interposition of God. President Baer shows his faith in God, and his confidence in God, when he makes this point. His moral bravery is to be admired, and through his letter we are enabled to see that he is a man who must all regard Christianity.—The Black Diamond, Chicago.



## Agriculture in British Columbia.

Agriculture was the principal subject discussed at a recent meeting of the Victoria Voters League. To the meeting were submitted reports on the arable land on Vancouver Island and a most interesting statement by Frank Moberly, dealing with the whole province. The former, which was read by the following:

"There are lands available for colonization on both the eastern and western sides of the province. On Vancouver Island. In the vicinity of Cape Scott there is a considerable area of meadow land, part of which has been set apart for a Danish settlement. Along Campbell river there are some excellent lands, while in the Saanich river valley there are about 1,000 acres to the mile of river valleys, this land being of the finest quality and well situated for farming purposes."

Mr. Best summarized the report by estimating the total of the number of acres available at 162,700. Allowing 100 hundred acres for a farm, there would be 1,627 farms, besides the report from Frank Moberly as follows:

"The Voters League is moving along in the direction of looking up the question of agriculture. There is nothing so materially important to the country as agricultural interest, and there is no portion of the continent where agriculture seems to be so neglected. In such a country, very little attempt being made to meet the requirements of the market, as we import from the United States about a million dollars' worth of farm produce, and in the eastern provinces, made up of various items of produce, which can all be raised here, and at a cheaper rate than any other part of Canada, and for which there is always a good demand, and which the market for our own wants, we should be able to supply the Yukon trade. I am going to speak principally of the mainland, as I know little of the island, and will leave that for others to deal with who are more interested in the continent. British Columbia is not an agricultural country, but it has tracts of arable land of the finest quality throughout the districts of East and West Kootenay and Yale, which are of surpassing quality, and are capable of raising crops of any kind—grains, hay, vegetables or fruit, and dairying should be encouraged in these districts. But there are difficulties in the way. The first, perhaps the most important, is that the land is unworked, and the people are adding it to speculation at absurd prices, \$40 or \$50 an acre. In a large number of cases there is no legal claim to the lands and pay no taxes; but an intending settler goes looking for land in these districts, sees the forests with a notice on them, and gives the lands the go-by, as it may take weeks' travel to the nearest land office to find out if the land is really taken up or not, so that he cannot afford to make inquiries. Another drawback is that a large portion of the land will require irrigation. This is a serious drawback, but it is possible to irrigate large areas and make it more cheaply than in other sections of the province, and in other parts of the country, but it is quite possible in many parts of the other districts to carry on irrigation too long to go into details. I will not describe it more minutely."

Next to the difficulties should be carefully examined and reported on by the government, giving the position of the land, and the water available for settlement, what market and what mode of communication there is, and the means of getting to it, if necessary, so that an intending settler may know exactly where he is to go, and what he is to expect. This report should also show what tracts of arable land are held and not worked, and what lands should be taken to at least a double tax land that is held, or else being it revert to the crown; and in this province, every acre should be cultivated and none of it allowed to be idle, and it should be used for cattle raising."

Immediately after making a preliminary examination of the country, steps should be taken to survey those lands fit for farming in blocks of from 100 to 200 acres, and dividing over into as much as possible to blocks of that size. Every assistance and encouragement should be given to set-

tlers taking up those lands to go into mixed farming and dairying.

Large individual land holdings are a mistake, and have resulted disastrously wherever tried in Canada, on account of the scarcity of agricultural labor, the land is poorly cultivated, and the soil becomes exhausted. Take France as an example, where the holdings are small. The average product per acre is only one-third the average in Canada, and more than that above the States. A man with a small farm and enough to keep on it to keep up its fertility can make every acre that he works pay, and pay well. There is a ready market for every province for farm produce, and prices are always at the top notch and always at a long as long as the mixing industry lasts.

After the examination I have spoken of has been made, it will be found that different classes of settlers will be required for different localities. For one, those who understand irrigation; for another, those who understand the clearing of land, and handling of heavy timber, etc. Then, steps should be taken to reach out for exactly the class of settlers required for each locality, and send them there. Just here I would say to the government taking up the agricultural lands in the Kootenay and the Yukon, would recommend them to try to induce some settlers to come here from the quantity of canned fruit. Bruce, in the province of Ontario,

would not allow any arable land to be monopolized for cattle ranging purposes.

Pork is another article which would pay to raise, the imports from the States alone in bacon 374 hams being 3,088,608 pounds for 1906. Now, in the Ontario from which we also get a great quantity of these articles, the farmers found they were unable to compete with the Northwest in what, so they turned to the great market with the most favorable results.

I might say here that everywhere, besides the arable land there are plenty of waste land with good pasturage for all kinds of stock.

I will just touch on the fruit question. Fruit does well in the Upper Kootenay valley, in the Fort Steele district, along Kootenay lake wherever there is any soil, in the Kettle river valley, the Okanagan, the Similkameen, the Chilliwack, and Nicola districts, the trees are most prolific bearers and require the minimum of attention. Yet, outside of the Okanagan and Chilliwack districts, little has been done in that line, although we import from the States apples, cherries, plums, peaches and small fruits to the tune of \$80,000 per year, besides what comes from Eastern Canada in the shape of fresh fruits and the vast quantities of canned fruit. We should be able to supply our own market

and the total is \$955,526.64. Deducing fixed charges accrued during the year, including interest on land bonds, \$7,334,509 and the surplus for the year was \$7,909,919.94, deducting the amount applied against the cost of steamships, \$150,000, "B" amount carried forward was \$7,559,139.94.

From this there has been paid and declared dividends of \$4,196,840. The surplus earnings account now amounts to \$1,185,634. The working expenses for the year amounted to 62.44 per cent, the gross earnings and the net earnings to 37.56 per cent, as compared with 60.75 and 39.25 per cent, respectively in 1901. The earnings per passenger per mile were 1.75 cents, and per ton of freight per mile 0.75 cents, as against 1.93 and 0.79 cents respectively in 1901.

The sales of the company's lands were 1,002,832 acres, for \$4,442,136, an average of \$3.20 per acre as compared with \$3.08 per acre in 1901. Four hundred and eighty miles of 2000 railroads are being laid on the main line this season and before the end of 1901 the directors hope to have the heavy rails on the main lines. In these busy days it is very difficult to secure additional locomotives and cars to keep pace with the growth of the traffic. Contracts were made, however, for all that could be delivered during the current year. On completion of the line locomotives and shops at Montreal now in course of construction

## MANITOBA FARM HOMES—Residence of Jas. Duncan, Glenboro.

from the province of New Brunswick. They understand bush clearing thoroughly, and the climate here would compensate them for a great many of the drawbacks.

Dairying is an industry that special attention should be paid to. Everywhere from the eastern boundary of the cow country to the St. Lawrence and white clover and all root crops will grow to the greatest advantage; and the climate here is best, and even where the climate is most severe, the housing of cattle in a small matter, as any severe weather never lasts more than a week or two at the outside, and is not to be compared with the drawbacks of the cow country of Ontario, Quebec, Manitoba and the Northwest, who have on an average of four or six months to house their cattle; and yet those farmers sell their products at a profit in British Columbia, as the same articles could be produced in abundance and perfection at I am bound to say, half the cost and exertion. Last year in the Similkameen country, where nature has done everything possible to do, a perfect double yearling was purchasing butter at 50 cents a pound, made in Western Ontario, and drinking milk canned in Nova Scotia. There is something wrong about that, is there not? And does not the very same state of affairs exist everywhere else in British Columbia? And yet the cry is: "No market."

In the matter of beef, by the Navigation Report for 1900, the last I have seen, we import 536,913 pounds of butter from the States, and I imagine that amount is exceeded by our imports from the eastern provinces.

In the matter of beef, by the farmer raising small herds and farm-federating them, we would have a great improvement in the quality of beef. We now import some \$25,414,373 and the net earnings were \$14,895,912.41. Adding interest and bonds, loans and deposits

with fruit, as also that of the Yukon and the Northwest, which are our natural markets.

Poultry and eggs are also required in large quantities to supply our own markets of the province and of the Yukon. The import of eggs for these two markets is about 700,000 dozen per annum from the States, besides the eggs supplied by Manitoba and the eastern provinces. The same holds good with poultry, as we import about 417,000 from the States, and our own market is largely supplied with turkeys from Ontario. Poultry can be raised here, and at advantage, in British Columbia, and certainly if it pays the Ontario and Manitoba farmers, it will pay the farmer here, and to contend with all the difficulties of their rigorous climate, it should surely pay the farmer here with everything in his favor.

For the raising of geese, ducks and turkeys there is an ideal region round the shores of Kamloops lake, where the climate and all other conditions are perfect for the purpose. It is situated on the main line of the Canadian Pacific railway, and is centrally situated as regards the markets of the province and there are, no doubt, many other localities suitable for the purpose.

I will close my remarks by saying that the question of agriculture goes hand in hand with that of transport.

## Annual Report C. P. R. Directors.

Montreal, Sept. 5.—The twenty-first annual report of the C. P. R. directors for the year ending Dec. 30, 1902, was issued to-day. The financial statement summarizes a year which has never appeared, shows that the gross earnings were \$37,509,933.73; the working expenses were \$25,414,373 and the net earnings were \$14,895,912.41. Adding interest and bonds, loans and deposits

tion the company will be able to provide these facilities more rapidly and economically.

The earnings of the Duluth, South Shore and Atlantic Railway company show some improvement, and the increase in the net revenue of the Minneapolis, St. Paul and Sault Ste. Marie Quebec line, is striking. The net surplus after the payment of all charges for the year, being \$1,250,501. A conservative and prudent policy on the part of the directors of the latter company will beyond doubt have approved commendation, but with this large income it is reasonable to expect that dividends on the shares in that company held by the company's interests, will be forthcoming in the near future.

There will be submitted for approval and amendment the existing by-law to the election of directors, providing for the retirement of only a limited number of directors at the end of each year hereafter, instead of the whole board, as was the practice heretofore. The directors, in conclusion referred with regret to the death of a former director, Mr. John W. Mackay.

The expenditure for improvements on main lines and branches during the year amounted to \$1,217,773, including \$353,000 on Montreal terminals. There was further spent on the Ontario and Quebec lines to the amount of \$200,207 was for real estate in Montreal and Toronto.

Evidence that the moon's attraction has an influence upon volcanic eruptions and earthquakes has been found by Rev. T. E. Binin. A period of between eight and nine years is traced in the records of these phenomena, and this agrees with the period of revolution of the moon's perigee. Further investigation indicates that the greatest volcanic activity takes place when the moon is at the maximum northern declination.

## MONEY MADE

Out of shoddy just because it seems cheaper to buy in a small item compared with what can be made out of

**High-Class, Well Trimmed,  
Properly Cut Clothing**

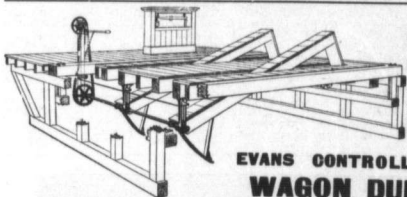
goods that will hold and increase your trade. The kind any gentleman can wear.

**DONALD FRASER & CO.**

Manufacturers of Fine Clothing

WHOLESALE

WINNIPEG—126 Princess Street.  
MONTREAL—502 St. Paul Street.



**GET  
THE  
BEST**

**THE  
EVANS CONTROLLABLE  
WAGON DUMP**

Perfectly safe, fully control able, perfect, self-locking device.  
*Sole Agents:*

**Waterous Engine Works Co. WINNIPEG  
MAN.**

## "HOWE"

**GASOLINE ENGINES**

are made by the same people who make the celebrated "HOWE" Scales.

They use less Gasoline, Run Cooler, Start Easier, Wear Longer, and give less Trouble than any Engine on the Market.

**The Stuart-Arbutnot Machinery Co., Limited**

Sole Canadian Agents. WINNIPEG, MAN.

## J CLEARIHUE

**Commission Merchant**

FRUITS AND ALL KINDS OF PRODUCE

Special attention given to consignments of Furs and Skins, Butter and Eggs. Consignments received in all lines. Correspondence solicited.

VICTORIA, B.C.

P. O. Box 536.

**HODGSON,  
SUMNER & CO.**

**Dry Goods  
Smallwares  
Fancy Goods**

346-347 and 349 St. Paul St.,

MONTREAL.

Represented by A. McLAUGHLIN,  
P. O. Box 230, Winnipeg.

Great quantities on Venus are a supposed discovery of Herr Arendt, of Posen. These elevators appear to project through the clouds from time to time and the observations thus far made tend to prove a rapid rotation in about 24 hours.

**Brock** Company  
*(Limited)*

WAREHOUSES:

**TORONTO AND MONTREAL**

Offices: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

SHOWN THIS WEEK BY OUR

MONTREAL HOUSE AND REPRESENTATIVES:

We Offer this Week

## The "Overmakes" in White Cotton

We have cleared out the entire stock of a large mill and we are selling them at Mill Prices.

Write us for Samples.

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES  
AND BRITISH COLUMBIA:

T. H. WARDELL, W. T. WALTERS,  
BARFORD BLOCK, WINNIPEG

A. E. McNAUGHTON  
VANCOUVER

**JOHN W. LORD  
Insurance Broker**

Special facilities for placing surplus lines of insurance.

Automatic sprinkler equipments a specialty.

McIntyre Block - WINNIPEG.

## IMPORTANT OPEN ALL THE YEAR ROUND

**THOS. CLEARIHUE'S  
GLOVE WAREHOUSE**

No. 285 Market St.

**JAS. MCCREADY & CO.  
LIMITED.**

**Boot and Shoe  
Manufacturers**

W. WILLIAMS' Agent MONTREAL, QUEBEC

**Presbyterian  
Ladies'  
College  
Toronto**

152 BLOOR ST. W. ST  
TORONTO

For P. application and Terms please apply to  
MRS. T. M. McINTYRE.  
President.

## J. G. MACKENZIE & CO.

381 & 383 St. Paul Street, Montreal

Have now on hand many lines of special import to Traders in the North-West, viz: SHAWLS of every description, INDIAN RUGS, BLANKETS, FLANNELS, plain and printed, YARNS, CLOAKINGS, MELTONS, CASHMERE, SERGES, TWEEDS, and their usual large range of Staples.

Prices and Samples cheerfully furnished on application.

THE BEST LINE OF

## Warm Winter Specialties

IN THE MARKET

Manufactured to meet the peculiar requirements of the Western trade.

OUR SHEEPSKIN LINED, LEATHER AND DUCK CLOTHING are great shelters and command trade wherever worn.

GLOVES, MITTS, MOCCASINS, SOCKS, ETC.

Full sorting stock carried in Winnipeg.

**HUDSON BAY KNITTING CO.**

S. D. R. FERNIE, Agent

128 Princess St., Winnipeg

## THE GROCEARY TRADE.

## Figs Steadily Better.

New California figs are now coming into "big market." The samples already received are of a better quality than those of former years. Each season brings a larger quantity of California figs to market, and always of better quality. The growers are showing by their product their confidence in the future of the figs in the eastern process. Some of the fruit received this week is of fine quality and is received from abroad. The packers are putting the high grade figs in neat and convenient packages for retailing. The fact that this fruit is American grown, and therefore presumably of neater packing than that of the effects east, should be a talking point in favor of a larger sale to the consumer. There is every reason to believe that this country will eventually produce all the figs it consumes, just as it has produced its full requirements of raisins and prunes. It will finally produce figs for export.—Minneapolis Commercial Bulletin.

## Grocery Trade Notes.

Nassee & Co., Santos, report the growing coffee crop damaged by unfavorable weather.

It is figured that the world's visible stock of rice has increased during the month of August 500,000 to 700,000 tons.

Dealers have sold remarkably well so far this season. Advice from producing points are all to the effect that demand is about as usual.

There was an advance in sugars at New York on Friday last, to the extent of 1 cent per 100 pounds, which is regarded as making possible an advance in Canada.

Charleston advises of August 28 reports from various portions of the rice planting districts say that the outlook for an average crop is brighter than for some time since the beginning of the planting season the farmers have had to contend with a series of adverse circumstances a good showing will be made. The weather has been favorable, and the planter has an opportunity to flood their fields with water and to raise the grain. The Hills Brothers Company, of New York, say of currants:—"Trade has been slow during the week, spot goods being very little in attention. The steamer Scripps, which sailed for this port August 15, was reported early in the week, and the steamer is full of supplies on spot, however, are local the loss of this quantity is without effect on the market. The steamer has been bringing 850 tons, is here, and as it is so heavily laden that the cargo is being placed in small parcels as expected before the arrival of the new fruit. Early in the week, cables were received noting a substantial damage to the crops by rain. The rain has been continued. It is expected that the crop might have been seriously impaired, but as no further news has come to hand, it is predicted that the damage will be slight. The steamer Sphera with the first of the new fruit from the estates on the 27th, bringing 475 tons. It is expected that this boat will proceed to other parts to load cargo."

## Hardware Trade Notes.

The James Smart Mfg. Company is advertising for a track warehouse at Winnipeg for storage of heavy goods and for use in winter belting throughout the past season has been active, and there is keen competition in the hardware manufacturers' associations are all looking to the list of their dividends are cutting prices in an effort to secure trade. Hides are being bought for the manufacture of boots that a general advance will be put in force in the near future.

## IMPLEMENT TRADE.

## Implying Verity in Canada.

The extraordinary emigration from this country into Northwestern Canada is attracting attention on both sides of the line, says the Farm Improvement News, of Chicago. The Dominion land office at Ottawa says that 25,000,000 acres now owned by

citizens of the United States, one-fifth has been acquired during the past year, 21,000 actual settlers having come into Manitoba in the last six months of this year. Such settlement accounts in part for the large demand for such material as hay-making machinery and its increase will, of course, make a still greater demand. It is pointed out that the Canadian press has been freely predicted in certain quarters that it would eventually lead to the formation of an "American tariff on agricultural implements. Canadian farmers and the press have been very largely misled. The demand for lower duties and the presumption is that every American farmer moving to Canada will join the ranks of low tariff advocates and by his vote aid in accomplishing the desired result. Since, however, a number of American implement manufacturers despairing of lower duties have established branch factories in the Dominion and propose that they be formerly indifferent toward the question has gone over to the high tariff side. The migration of low tariff companies and the report that the combination would establish a plant in Canada has persuaded a number of advocates of protective duties. On the other hand it is argued that the combination will improve the position of Canadian manufacturers have not the capacity to supply the demand many of the reduced tariff items will be at exorbitant prices. This is put forward as another reason why the duty should be reduced and removed. The implement tariff will be a leading issue in the next Canadian elections.

## The Implement Dealer's Advantage.

To most classes of retail merchants the prevention of losses through extension of credit is a more difficult problem than the prevention of loss by the prevention of loss by the prevention of loss. The customer of trade do not prescribe that the goods be delivered in a vehicle and the payment by note for a bill of goods, whether the purchaser be responsible or irresponsible, is a common practice and vehicle trade it is invariably understood that time sales shall be settled for cash. The implement dealer is given does not insure payment by any means, although it is doubtless true that the goods are sold to the person who are paid. That, however, is not the point.

When a settlement in all cases, whether the debt is for money borrowed or goods purchased, implies security in the person of the customer who are irresponsible financially. If the buyer is unable to secure a personal liability for the goods or lien upon the articles sold can always be sustained without objection. This is not only impossible, but with many other classes of merchandise, and absolutely so with some. Unless the buyer pays a portion of the price in cash the security is not adequate, not being so. In many cases, likewise, a majority of these classes will pay rather than suffer the responsibility of having the articles seized and taken from them, and if taking the goods is not a financial strength and an absolute loss, they will not wholly lost. It would seem, therefore, that the implement dealer is in a position to extend credit to his customer every machine or vehicle sale he makes to persons of no financial strength and at the same time to be able to take the goods of his trade. Some of them and they are not often losers through extension of credit.—Farm Implement News.

## Implement Trade Notes.

Work is progressing on the new warehouse of the Cocksfoot Plow Co. at Winnipeg. Excavating for the foundation is complete and the stone walls are up.

Ground was broken on Wednesday for the foundations of the warehouse which the firm will build in conjunction with the new building at the corner of Ross and Princess streets, a most desirable location. The building is to be a handsome one of brick and stone.

Manufacturers of wagon springs in the United States are at present in a meeting and decided to advance prices on both wagon and carriage springs one-eighth of a cent per pound. The advance is to be in effect at the present time and deliveries to jobbers are delayed.

Harvester Company, or the International Harvester Company,

as it is known since the big amalgamation, has altered the plans of the building which it proposes to erect in Hamilton, Ont. The original being on too small a scale for so large an enterprise. Two big additional buildings have been built on the mill site, a foundry, 700 feet in length, and a forge building 500 feet long and several other buildings are under construction at first decided upon. It is expected that between 1,000 and 1,200 hands will be employed at the mill. Buildings are being pushed along as rapidly as possible.

## Lumber Trade Notes.

"A thousand men are wanted in the woods." This statement was made by a government timber inspector at Vancouver, B. C., regarding the scarcity of loggers and bolt cutters and it referred to the impossibility of getting an adequate supply of men for work along the coast tributary to Vancouver. The inspector says that he is appealed to, all hours of the day, for men by the mill men, and is selling him that if he could get 35 men for at once to a northern logging camp he would pay them the same wages as are scarce and many of the mills are running half time, or spasmodically.

A Port Arthur correspondent said in a letter this week that the Pigeon River Lumber Co. acquired the Canadian limits of the Alger-Smith Co., they have made an important move in the direction of running their new mill here at full time all winter. Manager says that the arrangements with the railway authorities to put down a track to the mill, and the company are willing the railway to carry logs to the mill for the winter cut, and through the device of steam pipes, laid pond free from the mill for the winter, and the logs are to be dumped from the cars into the artificially heated water, and taken up by the mill through an ingenious means. It can be added that the mill is putting out daily by two shifts an average of 125,000 feet of dressed sawn lumber from the mill averages six cars daily.

## Tenders.

Tenders for stone and brickwork for foundation of St. Matthew's church, corner of Ellice and Sherbrooke Sts., Winnipeg, will be received by G. W. Winslow at 10:30 a. m. on August 31st, Sept. 9, at P. M.

Sealed tenders addressed to Wm. A. Munns, Moose Jaw, and marked "Tenders for Town Hall Property, Moose Jaw," will be received up to the 15th September, at 4 p. m.

But any and all sealed tenders for a school building at MacGregor, M. N. will be received up till noon Saturday, September 20th, 1902. E. Downton, secretary school board, MacGregor, Man.

The board of directors of the Winnipeg General Hospital will receive separate tenders for the supply of poplar, jack pine and hemlock timber, and hard soft coal for one year from the first of October next, 1902.

Bulk tenders, addressed to Henry Sandison, chief clerk of the public parks board, Winnipeg, for the erection of a dwelling and office building at Brookside cemetery, will be received up to 4 p. m. on Thursday, September 18th inst.

Sealed tenders, addressed to the chairman of the committee on works, Winnipeg, for the supply of sewer pipe will be received up to 8:30 p. m., on Tuesday, Sept. 23, 1902. The quantities required are as follows: 7,500 feet of 12-inch pipe; 4,800 feet of 6-inch pipe; 1,200 feet of 18-inch pipe; 152 junctions; 40 15x2 junctions; 100 12x2 junctions.

Sealed tenders, addressed to the chairman of the fire, water and light committee, Winnipeg, will be received up to 8:30 p. m., on Monday, Sept. 22nd, for the supply of the following materials: 1,425 corporation cocks; 1,325 stop cocks; 52 tons lead pipe; 2,468 iron pipe; 4,800 feet of 1 1/2 inch hydrants and fittings for same; 500 5/8-inch meters; 150 3/4-inch meters; 10 1/2-inch valves. Hardware and fittings as per list.

## Threshing Notes.

Threshers in the vicinity of Rathwell, Man., are not doing much of a week that their bolters had not yet been inspected by the government in-

spector and consequently they could not legally go to work.

Carberry News, Sept. 5.—"The first machine of the season was delivered yesterday. It is an excellent sample and the field is averaging over thirty bushels per acre. The crop is in fine shape and the fair area of the crop of the district. The estimate of the average yield of the district is placed at 30 to 35 bushels per acre."

Portage la Prairie, Man., Sept. 10.—"The wheat is commencing to move from the Portage Plains and the numerous threshing outfits are losing no time. Yesterday a large quantity of grain was delivered and the wheat is coming in at every point on the plains. Farmers are deluging the railway companies with applications for cars, keeping pace with the elevators. In this district nearly all the threshing is being done from stock. The rains have slightly affected the grades, but the yield is keeping up well. On the farm of Mr. Connor yesterday the wheat was turning out 45 bushels to the acre."

The American five-masted schooner Nathanial Fairbanks was delivered in New York with a cargo of 3,400 tons of coke for the Consolidated Gas Company. It is the largest schooner which has contracted for 25,000 tons of coke from Sydney, Cape Breton, to be delivered during the season.

On Tuesday a wire from Ottawa, said: A break in the price of paper is reported. One manufacturer has announced that wrapping paper has also been reduced. "It is a fact," said a manufacturer, "that prices obtained at American mills are 15 to 20 per cent higher than the price procured by the Canadian manufacturer when the paper is delivered."

An extra of the Canadian Gazette, published on Monday, contains the announcement of the government of Canada rates applicable to Yukon and Alton districts have been reopened. The rates in force in this district are the same as those which now prevail in other parts of Canada with the exception of letters, postage stamps, and newspapers posted from the office of publication. The old rates of these two countries will be those prevailing elsewhere in Canada.

Sir Edmund Barton, the Australian premier and Sir John Forrest, were banqueting on Monday night by the Montreal board of trade. The function was very successful and Sir John attending Sir Edmund Barton, referring to the colonial conference, said the premiers had affirmed the principle of preference without laying down a hard and fast rule of one for one and a tooth for a tooth. Sir John Forrest spoke strongly in favor of imperial preference.

The Hon. J. A. Watta is well pleased with the demand for the special lines of wrapping paper which they have been placed in the market. The announcement was made in The Commercial a few weeks ago of a new brand of paper in the market for which time orders have been coming in as fast as they could be handled. The new brand of paper, which has proven to be a good seller. Carlot orders for this paper are going forward by the fact.

In making the effort to present a fairly complete series of studies of the leaders in our American business world, and in the journal of the belief that they would be rendering a distinct service to the general public. The general success of the project only to secure disinterested writers, but at the same time to have the work done by the best of the country would be capable of understanding difficulties surmounted and appreciation for the study of the business world no serial ever presented in The Cosmopolitan has been so widely read. The general success of the project only to secure disinterested writers, but at the same time to have the work done by the best of the country would be capable of understanding difficulties surmounted and appreciation for the study of the business world no serial ever presented in The Cosmopolitan has been so widely read in our present development. In the September issue an insight into the careers of Mar. W. C. Hunt, H. R. Hunt, Sir Hiram Maxim, H. H. Rogers, John Arbuckle, and others is presented.

# THE Edwardsburg Brands

## STARCH AND SYRUP

As well known all over the Dominion as a

### STANDARD OF QUALITY

Assorted Stocks of all styles of packages now on hand with Winnipeg Wholesale Grocers. Order **CROWN BRAND SYRUP** in 2, 5, 10 and 20 lb. Tins.

### BABIES, BLACK AND WHITE, DEMAND



**E. NICHOLSON** WHOLESALE AGENT  
115 Bannatyne St. East, Winnipeg

# MILLERS AND GRAIN MERCHANTS

WHEN OPEN TO PURCHASE

**JUTE FLOUR  
COTTON "  
BRAN  
SHORTS  
OAT  
WHEAT  
POTATO  
COAL**

# BAGS

**BAGS** of All Kinds. Do you handle the famous "**BUFFALO BRAND**"  
**Wheat Bag?** Samples and Prices furnished on application.

**E. NICHOLSON** - WINNIPEG  
AGENT FOR

**THE CANADA JUTE COMPANY, LTD., Montreal**

**THE W. E. SANFORD  
MF'G CO., LT.**  
HAMILTON, ONT.

Wholesale  
**Clothing Manufacturer**

Offices and sample rooms in the Sanford block, Winnipeg, corner of Prince and Bannatyne streets, where a complete set of samples can always be seen.  
Western representative—H. Kite, Dunlop, Geo. Shaw, A. McAllister.

**FRANK LIGHTCAP**

DEALER IN

**HIDES** FELTS, WOOL, SENECA Etc.

EXPORTER OF

**NORTHERN FURS**

Highest prices paid for consignments and returns made promptly.  
Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG.  
P. O. Box 484.

**J. L. MEIKLE & CO**

Wholesale Toys

China, Fancy Goods

Cutlery and

Musical Instruments.

Travellers now on Fall trip. See their large variety of saleable goods.

PORT ARTHUR, ONT.

## Heating

## Talk!

Now is the proper time to get estimates. Drop us a card for full information about—

**GLARE  
FURNACES**

Our line of metal goods embraces Patent "Safe Lock," Shingles, Sliding and Embossed Steel Ceilings.

**CLARE & BROCKEST**

WINNIPEG, MAN.

ELLIS & GROGAN, Agents,  
CALGARY, N. W. T.





\*\*\*\*\*  
**MONTANA**  
**CRABS**  
 \*\*\*\*\*

These Crabapples are the finest goods of kind we get. Clean and free from scab. Order freely—they will please you. Per case, \$2.00.

**Washington Plums**

are at their best, per case, \$1.25

**Oregon Peaches**  
**Freestone Crawford's**

Car every few day until season is over. Per case, \$1.25.

ORDER QUICK.

**THE MACPHERSON FRUIT CO.**  
 LIMITED.

493 Main St., Winnipeg

Our Prices on...  
**RELIABLE AIR TIGHTS**

are right—better get them now.

**MARSHALL-WELLS CO.**

WHOLESALE HARDWARE,  
 WINNIPEG.

Sole Agents

**L. O. Smith Famous Guns**

**THE WESTERN**  
**PACKING COMPANY**

Our new abattoir on Alexander avenue is now completed and running, and we are ready to supply the trade both in the city and country with fresh killed meat of finest quality. Mail orders given prompt attention.

We are also open to buy live or dressed hogs and all kinds of produce, paying highest cash price for same.

Abattoir and Offices

ALEXANDER AVENUE, - WINNIPEG

\*\*\*\*\*  
**IRON AND STEEL**  
 Bars, Hoops, Sheets, Plates, Angles, Channels, Beams, etc.  
 Close prices for import to Wholesale Trade.  
**SANDERSON'S TOOL STEEL in stock.**  
**A. C. LESLIE & CO.,** Montreal  
 E. H. BISSETT, Agent, Winnipeg.  
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**S. Greenshields,**  
**Son & Co.**

Wholesale... MONTREAL

**DRY GOODS**  
**MEN'S FURNISHING**  
**CARPETS, ETC.**

Winnipeg Sample Rooms:  
**412-414 McIntyre Block**

Represented by—R. B. GALLAGHER,  
 M. NEWTON, A. C. RUSSELL.

**Hicks Bros. & Co.**

**TEA IMPORTERS**

And wholesale dealers in

Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Beaver and Buffalo Brands of Packet Tea, and Agents for The Lipton's Package Tea for Manitoba, N. W. Territories and British Columbia.  
 277 Rupert Street.  
 274 Pacific Avenue, Winnipeg

Warerooms. Factory.  
 WINNIPEG, MAN. YARMOUTH, N. S.

**The Redding**  
**Shoe Mfg. Co.**

**Wholesale Boots**  
**and Shoes**

Does it pay to handle **SOLID LEATHER SHOES**? This is the question we ask every Merchant who wants to build up a reputation for selling the right class of goods.

Our goods are **ALL SOLID LEATHER**, and every pair **GUARANTEED**. We ask you to give us a trial order, our travellers have not called on you, write us for price list, terms, etc.

WAREHOUSES:  
**137 BANNATYNE AVE. WINNIPEG**

P. O. Box 753. Telephone 1342



**Ashland Peaches**  
**Washington Plums**

Montana Crabapples delayed—will arrive about 15th.

**Ontario Basket Peas**  
**Tomatoes and Crabs**  
 now in stock.

**BRIGHT & JOHNSTON**  
 Wholesale Fruits,  
 WINNIPEG

**JOHN W. PECK & CO.**  
 MONTREAL WINNIPEG VANCOUVER

Manufacturers of

**Clothing**  
**Furs**  
**Shirts**

Dealers in  
**Men's Furnishings,**  
**Hats, Caps**

**P. D. ROE,**  
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**R. ABERNETHY,**  
 Vice-President.

**T. F. PATERSON,**  
 Secy. Treas.

THE  
**Canadian Pacific**  
**Lumber Company**  
 LIMITED

**PORT MOODY, B. C.**

Manufacturers of and Wholesale  
 Dealers in all Classes of  
 British Columbia

**LUMBER, LATH, SHINGLES,**  
**MOULDINGS, Etc.**

Manager.

Since writing our former "ad" there has been a number of changes around our plant. Our manager is now big enough to wear pants and everything else has grown in proportion. We have added to our facilities for handling lumber a number of new machines, among them being a planer which will handle a timber 24 in. square.

**HENRY BYRNES, Selling Agent, WINNIPEG.**

**Wholesale**

We supply all out of town merchants with a full line of

**Jewellery**

at wholesale prices. Write for particulars.

**D. R. DINGWALL Ltd.**  
 424 and 584 Main St., Winnipeg.  
 Sign of the Street Clock.

**SHIP YOUR**  
**FURS, SENECA,**  
**AND HIDES**

**TO McMILLAN FUR AND WOOL COM'Y**  
 200 to 212 First Avenue North,  
 MINNEAPOLIS, MINN.

We are paying for thoroughly dry Seneca furs for good quality, and 50¢ for very coarse or poor, delivered in Minneapolis. Freight \$1.19 from Winnipeg. No duty on raw furs or seneca.  
 Duty of 15 per cent of Winnipeg wholesale price, less freight to Winnipeg, on green hides over 2 pounds, and dry hides over 12 pounds. Hides under these weights admitted free.







## New Farm Machinery Plant.

The cuts on this page represent the proposed new factory which is being built by the Deering division of the International Harvester Company, at Hamilton, Ont., at which point they have decided to locate their Canadian branch. The central location and shipping facilities make this a very desirable location.

Further additions to the buildings shown in the cut have recently been started, one of the largest manufacturing plants in Canada. About 2,000 people will be employed, and a full line of farm implements and machinery will be manufactured to supply the trade through Deering agents.

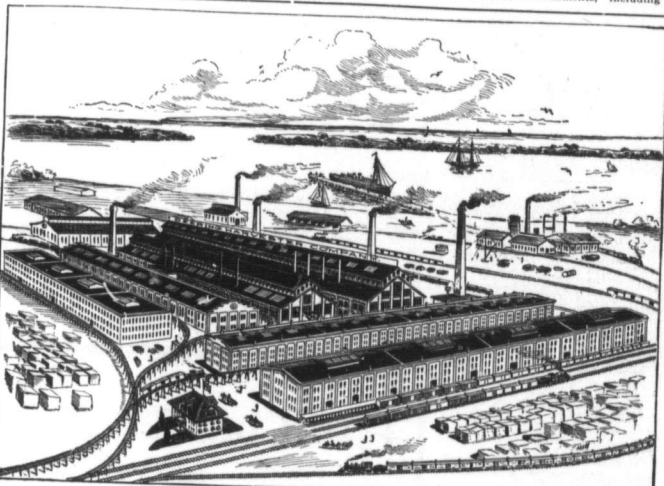
The sale of Deering goods during the past few years has shown a wonderful increase, and the building of this factory surely indicates the increasing demand for this popular line of goods. It is a matter of general gratification that the company has decided to build a factory in Canada, from which to

couraging capital to invest in milling enterprises.

According to the current issue of the Corn Belt an immense crop of corn is maturing in the fields of Nebraska, Iowa, northern Kansas, northern Missouri and northeastern Colorado. Reports gathered from 900 agents in the territory covered indicate that the silk and tassel have served their functions and are withered, and that the crop is so far advanced as to be past danger from any source. These same reports say that small grains are cut and in seasonally progressed.

The report of the British consul general at Marseilles is being forwarded to the trade and commerce department, in which mention is made of the splendid opening in Marseilles for the Canadian hard wheat for the manufacture of macaroni and semola or granular flour, of which six to seven hundred tons are consumed daily in Europe. The consul will place Cana-

in the city for the purpose of attending this event and making their fall purchases. The stock was a most complete one and included a range of trimmed and ready-to-wear hats which those in attendance said was quite the equal of what they saw in any single display in the east. It would be impossible to describe any of these creations of the milliner's art so as to convey a proper idea of what they were like, but it may be said that the styles were, if possible, more tasty and beautiful than ever, and the variety bewildering. Their selection of felts, sequins, plain and embroidered materials so fashionable this fall, the buyers have made selections with the commendable taste, skill and knowledge of the milliner's requirements. The same holds true of every department of D. McCall & Company's establishments. They have some decidedly smart novelties in ornaments, including the



New Farm Machinery Plant at Hamilton, Ontario.

supply the home trade. It will mean that a large quantity of goods now imported will be made at home and Canadian to have a pleasure to every man who uses the machine which he prefers made here. The establishment of this immense industry also indicates the growing importance of the Canadian market.

## Grain and Milling Notes.

On Saturday last deliveries of wheat at C. P. R. points in Manitoba totalled 22,900 bushels.

The Winnipeg Grain Exchange has invested its surplus funds in a choice building property on Lombard street, on which it may at some future time erect a building for its own use.

Machinery for Alexander & Law Bros' new mill, at Brandon, Man., has arrived and is being installed as rapidly as possible, so that the mill will be running about the middle of October. The firm's new elevator is also being completed.

The C. P. R. has replied to the request of the Winnipeg grain exchange for a reduction of its freight rate for Fort William of 2¢ per 100 pounds, which would make the rate conform to that now in force on the Canadian Northern for the same haul. The reply is a negative one.

The Dominion Millers' Association of Canada met in annual session at Toronto on the 4th. About 100 members were present. The most important feature was a tariff discussion, in which the members seem to think that an export duty should be put upon wheat and bran and a premium bonus on flour for the purpose of en-

dian firms in communication with local importers. He adds, Americans are looking for the trade and that an impression prevails in Canada that granular flour cannot travel well, but in this is due to defective process in milling. Minneapolis millers got over the difficulty by not washing the wheat when cleaning.

## Millinery Opening.

On Tuesday of this week The D. McCall Company, Ltd., wholesale milliners, threw open its warerooms at Winnipeg to the large number of milliners from all parts of the west, who were

latest floggee black, steel and old silver effects, and all the lines which this season will be in such great demand. Their ribbon display is perfect in every detail, comprising the Liberty satins, tafetas and moires, black velvet and satins, which are very popular, and all the ribbon materials demanded by the vagaries of fashion. In colors, as in the actual materials, the McCall & Company's selections all the staple shades, as well as a number of exclusive novelties, while their stock of feathers, breasts, wings, birds, pompons, is the most complete and extensive that they have ever offered to the trade.



## Wholesale Millinery

We are fully prepared for the Fall season. Correct styles and prices in everything in the Millinery line. We have almost every Millinery buyer in the North-West on our list of regular customers. If we have not done business with you send us a trial order. We guarantee satisfaction.

THE D. McCALL COMPANY, Limited  
280 NOTRE DAME AVE., WINNIPEG, MAN.  
ALSO OTTAWA TORONTO MONTREAL

## BROWN'S LAND OFFICE AND BUSINESS EXCHANGE.

STRANG BLOCK, 40 MAIN ST., WINNIPEG, MANITOBA.

Telephone 188.

You can secure partners, buy, exchange land, stocks and every kind of business through us.

We advertise largely in the southwest and sales are quickly made. We want ads all kinds of one place.

We advertise free and do not make names or places.

All business matters strictly private. Commission 5 per cent, paid by advertiser.

Give full particulars first letter to the office.

## FINE FARM PROPERTY FOR SALE.

FOR SALE—One of, if not the best, improved farm in the district of Red River, Assiniboia, N. W. T. comprises some two sections of choice land, wooded and watered, some 200 acres, and contains a 2000 bush, granary, duck, for 200 chickens apply to C. Skirne, Vancouver, B. C. No agents.

## FOR SALE.

A good butcher business. Good stock with living rooms. Good stock, slaughter house, ice house and pig pen. Apply D. Marshall, Roland, Man.

## FOR SALE.

A 150-barrel flour mill, roller process, false to Winnipeg, in large farming stock district, elevator and four warehouses in connection. Machinery in first-class condition. For further information apply to box 10, Winnipeg, Manitoba.

## GOOD OPENING.

Hardware Stock for sale, in one of the best towns in Manitoba. Address: J. W. Ware, care The Commercial.

## WANTED.

A partnership in a paying hardware or general business in N.W.T. Store and in first-class condition. Apply D. F. G., care of The Commercial.

## SITUATION WANTED.

An experienced dry goods man, with a thorough knowledge of the general business in Manitoba, in years experience in Winnipeg, best of references, would accept position Sept. 1st. Address P. O. Drawer B. Grand Forks, B. C.

## FOR SALE.

Flour Mill for Sale in thriving district. Apply to E. Thornton, Wapella, N.W.T.



## OVERALLS

Send in your fall sorting orders and we have a large stock now on hand.

## SHIRTS

Prompt delivery guaranteed.

## PANTS

THE HOOVER MANUF'G. CO. LTD.  
WINNIPEG.

STATISTICAL WHEAT REPORT.

WHEAT IN CANADA.

Stocks of wheat in Canada principal points of accumulation are reported as follows:

Central.....	186,000
Port Arthur.....	21,000
Fort William, Port Arthur and Keweenaw.....	150,000
Keeweenaw.....	25,000
Manitoba elevators.....	150,000
Total Aug. 23.....	1,340,000
Total previous week.....	1,326,000
Total a year ago.....	1,382,000

BRADSTREET'S REPORT OF STOCKS

Total stocks in the United States and Canada east of the Rocky Mountains, as reported by Bradstreet's Aug. 30, were 17,992,000 bushels, as against 17,558,000 bushels the previous week.

Total stocks in the United States and Canada according to Bradstreet's report. Stocks of wheat at Pacific coast ports of the U. S. Aug. 1 were 2,245,000 bushels.

THE VISIBLE SUPPLY.

The Chicago visible supply statement of stocks in the United States and Canada east of the Rocky Mountains, for the week ending Sept. 7, was 31,421,000 bushels, being an increase of 65,000 bushels for the week. A year ago the visible supply was 31,440,000 bushels, two years ago 31,725,000 bushels, three years ago 32,000,000 bushels, four years ago 32,000,000 bushels, five years ago 31,756,900 bushels.

STOCKS OF OATS AND CORN.

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 4,132,000 bushels, compared with 4,235,000 bushels a year ago. The visible supply of corn is 2,523,000 bushels, compared with 2,126,000 bushels a year ago according to the Chicago statement.

WORLD'S WHEAT STOCKS.

Stocks of wheat in America and Europe and abroad for Europe, Aug. 1 to 7, year for a series of years, were as follows—Bradstreet's report:

1902.....	78,000,000
1901.....	115,000,000
1900.....	128,000,000
1899.....	115,000,000
1898.....	104,000,000
1897.....	64,000,000
1896.....	38,000,000

WHEAT MOVEMENT.

The following table gives the receipts of wheat at the four principal United States winter wheat markets from the beginning of the crop movement, Aug. 1, 1902, to date, compared with the same period of last year.

This Crop, Last Crop.	
Minneapolis.....	5,629,150 5,201,250
Duluth.....	24,840 24,840
Port Arthur.....	890,627 3,125,367
Fort William.....	10,727 10,282,522
Total.....	16,284,804 23,741,160

The following table gives the receipts of wheat at the four principal United States winter wheat markets from the beginning of the crop movement July 1, 1902, to date, compared with the same period of last year:

This Crop, Last Crop.	
Minneapolis.....	4,214,367 3,420,285
Duluth.....	12,282,221 10,980,000
Port Arthur.....	945,285 711,800
Fort William.....	8,229,400 9,768,300
Total.....	29,455,980 23,127,740

Manitoba Wheat Stocks.

There were 230,023 bushels of wheat in store at Fort William and Port Arthur on Sept. 8. A year ago were 218,683 bushels, and two years ago 1,191,906 bushels. Stocks in store at Fort William, Port Arthur, Keeweenaw, Winnipeg and Interior points are estimated approximately at 850,000 bushels, compared with 725,000 a year ago, 2,480,000 bushels two years ago, 2,000,000 bushels three years ago, and 800,000 bushels four years ago.

RAIN STOCKS AT LAKE PORTS.

Fort William.

Stocks of grain la C. P. R. elevators at Fort William on Monday, Sept. 8, were as follows—

Wheat—No. 1 hard, 102,300 bushels; No. 1 northern, 86,329 bushels; No. 2 northern, 48,431 bushels; No. 3 northern, 26,239 bushels; other grades, 6,253 bushels; making a total of wheat 177,292 bushels.

Oats—No. 1 white, 60,922 bushels.

Barley—No. 3, 1,796 bushels.

Receipts of wheat at Fort William during the week amounted to 33,879 bushels, and shipments to 156,830 bushels. Receipts of oats were 2,770

# THOMPSON SONS & CO.

(Licensed and Bonded.)

## Grain Commission Merchants

We Handle

### WHEAT, OATS, BARLEY AND FLAX

On Commission Only.

Merchants, Millers and country grain dealers having grain to dispose of this season will find it to their advantage to employ us. The prices we obtain and our facilities for doing business are the best. Returns sent promptly. Advances made on Bills of Lading up to 90 per cent of their value. We furnish our regular customers with a daily market report free.

We only handle grain shipped or for shipment to terminal elevators and will not send offers on grain stored in country elevators.

Members { Winnipeg Grain & Produce Exchange.  
Winnipeg Grain & Produce Clearing Association. Bankers—Union Bank of Canada.

WRITE FOR TERMS, PRICES, ETC.

## Grain Exchange, = = = Winnipeg.

bushels, and shipments, 17,015, of barley, 1,223 bushels, and shipments, 1,545 bushels.

Port Arthur.

Stocks in store at King's elevator, Port Arthur, on Sept. 8th, were:—Wheat—No. 1 northern, 353 bushels; No. 2 northern, 808 bushels; other grades, 92,442 bushels; total, 93,673 bushels.

Oats—Mixed, 25,873 bushels.

Receipts of wheat at this elevator during the week were 36,701 bushels, and shipments, 72,491 bushels.

Stocks of grain in store at the Canadian Northern elevator at Port Arthur on Sept. 8 were as follows:—Wheat—No. 1 hard, 12,710 bushels; No. 1 northern, 3,180 bushels; No. 2 northern, 13,340 bushels; No. 3 northern, 2,500 bushels; making a total of 38,740 bushels.

Oats—2,269 bushels.

Receipts of wheat for the week, 773 bushels; shipped during the week, 11,253 bushels.

Winnipeg Grain Inspection.

During the week ending Sept. 7 there were inspected at Winnipeg 146 cars of grain, comprising the following:—Wheat—No. 1 hard, old, 8 cars; new, 31 cars; No. 1 northern, old, 31 cars; new, 15 cars; No. 2 northern, old, 24 cars; feed, 1 car; rejected, new, 4 cars; no grade, 15 cars; condemned, 3 cars; making a total of 322.

Oats—No. 1 white, 1 car; No. 2 white, 7 cars; 2 mixed, 1 car; feed, 3 cars; no grade, 1 car; rejected, 1 car; total, 14 cars.

Barley—None.

Flax—None.

For the previous week the returns included 591 cars.

C. P. R. Grain Rate.

The freight rate committee and the members of the grain exchange composing the grain committee of the board of trade held a conference yesterday afternoon, and discussed the question of freight rates on grain now in force on the C.P.R. After the meeting a deputation from these two committees waited on the C.P.R. authorities, with Mr. Wm. Whyte, assistant to the president of the C.P.R. and Mr. W. R. MacInnes, assistant freight traffic manager, the two sent difference between the rate given by the C.N.R. and that given by the C.P.R. was gone thoroughly, late. The railway officials did not give any

answer on the matter, nor did they reiterate their refusal to change the rates, which they gave after the first negotiation had seen Mr. MacInnes, Mr. Whyte and Mr. MacInnes stated that they would give the grain men an immediate answer after looking into the points of the case which had been made out in favor of granting a reduction. It is likely that the company will give that answer this morning, and it is expected that if the company do not grant a reduction of two cents per 100 pounds on grain to Fort William, at least some revision of the tariff will be towards a lower grain rate.

WINNIPEG GRAIN AND PRODUCE EXCHANGE.

G. A. YOUNG, President.  
GEO. V. HASTINGS, CHAS. N. BELL, Vice-President. Secy-Treas.

KIRKPATRICK & COOKSON Montreal.

Consignments of Grain and Country Produce solicited.  
F. O. B. Offers of Wheat, Barley, Oats, etc., received.  
Established 1860, Manitoba Grain Code used.

THE WINNIPEG ELEVATOR CO. LIMITED

GRAIN EXPORTERS  
OFFICE: GRAIN EXCHANGE, WINNIPEG.

H. D. METCALFE GRAIN EXPORTER

540 GRAIN EXCHANGE WINNIPEG 12 STOCK EXCHANGE MONTREAL  
Direct connection with European markets.

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GRAIN HEAD OFFICE WINNIPEG.  
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ROBT. MUIR & CO. GRAIN DEALERS AND MILLERS  
SHIPPERS OF WHEAT, OATS, BARLEY, FLAX, FLOUR, MEAL, SHORTS, CHOP  
Buy or sell on commission. Before buying or selling grain in car lots, write or wire us for quotations. Advances made on consignments. Licensed and bonded.  
WINNIPEG, M. N.

ALEX. McFEE & CO. GRAIN EXPORTERS.  
MONTREAL AND WINNIPEG.  
C. A. YOUNG, Manager.

THE DOMINION ELEVATOR CO. LIMITED  
GRAIN EXPORTERS  
OFFICE: GRAIN EXCHANGE WINNIPEG  
JAS. CARRUTHERS & CO. GRAIN EXPORTERS  
MONTREAL TORONTO WINNIPEG





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**HOTEL LELAND.**

Headquarters for commercial men.  
CITY HALL SQUARE.

DRYDEN, ONT.

**DRYDEN HOTEL.**

A. R. HUTCHINSON, Prop.  
Headquarters for commercial and mining men and the general public.

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**QUEEN'S HOTEL.**

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Headquarters for commercial travellers. Free 'bus meets all trains.

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Good accommodation; telephone connection with the station; sample rooms; inside closet. Livery in connection.

TREHERNE

**LELAND HOTEL.**

W. F. LEE, Prop.  
First class accommodation for commercial travellers.

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M. E. NEVINS, Prop.  
Best hotel on the Glenboro branch. Three large and first class sample rooms.

NAPINKA

**HOTEL LELAND.**

R. HALLONQUIST, Prop.  
First class in every department. Sample rooms. Every convenience for the travelling public. Opposite C. P. R. depot.

DELORAINÉ

**PALACE HOTEL.**

LAIRD & MCGARVEY, Prop.  
New building, new furnishings, furnace heating, acetylene gas. First class. Large sample rooms.

MACOREGOR, MAN.

**THE STANLEY HOUSE.**

E. WATSON, Prop.  
First class accommodation for travellers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

ELKHORN

**HOTEL MANITOBA.**

W. J. DIXON, Prop.  
New building, new furnishings, furnace heating, acetylene gas. First class. Large sample rooms.

FLEMING

**WINDSOR HOTEL.**

W. GEO. CLEVERLY, Prop.  
New management, Rates \$12. Renovated and re-furnished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

ROSTHERN

**OCCIDENTAL HOTEL.**

R. A. McEWEN, Prop.  
New house. Up-to-date appointments.

RED DEER, ALTA.

**ALBERTA HOTEL.**

BEATTY & BRINDLE, Props.  
C. and E. dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

WETASKIWIN, ALTA.

**CRITERION HOTEL.**

F. M. HAMILTON, Prop.  
New buildings, new furnishings, hot and cold baths, heated by furnace and lighted with gas; good sample rooms.

STRATHCOONA

**STRATHCOONA HOUSE.**

W. H. SHEPPARD, Prop.  
First class. Opposite depot.

EDMONTON

**ALBERTA HOTEL.**

JACKSON & GRIERSON, Props.  
Sample rooms. Free 'bus. Livery in connection.

MACLEOD

**MACLEOD HOTEL.**

THOS. WILTON, Prop.  
Commercial travellers will find good sample rooms and every accommodation at this hotel. Rates \$10 per day. 'Bus to and from all trains.

PINCHER CREEK

**HOTEL ARLINGTON.**

MITCHELL & DOBBIE, Prop.  
New buildings, new and commodious bedrooms, parlors, bathrooms and sample rooms. Newly furnished. Heated throughout by hot air; lighted by gas. Electric bells in every room. Cuisine second to none; and the best stock of wines, liquors and cigars in Alberta. Miss Mitchell, Matron.

NEW WESTMINSTER, B. C.

**HOTEL COLONIAL.**

J. E. INSLLEY, Proprietor.  
Special attention given to commercial travellers. Charges moderate.

VANCOUVER, B. C.

**HOTEL LELAND.**

R. DOWSWELL, Proprietor.  
Refurnished and remodelled. Rates \$10 to \$150 per day. Long distance 'phone. One block from C. P. R. depot and steamboat wharves. W. E. Grigor, Manager.

VICTORIA, B. C.

**HOTEL VERNON.**

JAS. PATTERSON, Mgr.  
Headquarters for commercial and business men. Free 'bus and sample rooms.

YAMLOOPS, B. C.

**GRAND PACIFIC HOTEL.**

P. A. BARNHART, Proprietor.  
The best hotel in Kamloops. Ample accommodation.

GREENWOOD, B. C.

**IMPERIAL HOTEL.**

GRAHAM & PARRY, Proprietors.  
Headquarters for commercial travellers and all business men.

PHOENIX, B. C.

**THE VICTORIA HOTEL.**

B.C. Hotel Co., Ltd., B. TOMKINS, Mgr.  
Electric bells, electric lighted, furnace heated, finest liquors and cigars. Sample rooms.

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## LILY WHITE GLOSS STARCH

ARE THE BEST STARCHES MADE

# The Brantford Starch Works

LIMITED

BRANTFORD, ONT.

### Fall and Winter Running Card.

When the Imperial Limited train is taken off on Sept. 21, the Moose Jaw local west of Brandon also comes off. The last Moose Jaw local leaves Winnipeg for Moose Jaw on Sept. 19 and Moose Jaw for Winnipeg on Sept. 20. The train as far west as Brandon will not be taken off, leaving, until Oct. 12, on the new time card of the C. P. R. Goes into effect with the new fall and winter to Brandon—The two locals and the regular express. The changes to go into effect with the new fall and winter running on Oct. 12, are considerable, effecting every branch line in the province. The divisional superintendents from each district are now gathering in the city to confer with the general superintendent regarding these changes.

### Changes in the C. N. R. Time Table.

Following are the changes in the Canadian Northern time table as officially announced to take effect to-day.

From Morris, Emerson, Penhold, St. Paul, Chicago and Eastern Canadian points, leave Winnipeg at 11:45 o'clock daily, and arrive in Winnipeg from those points at 12:30 o'clock daily. The local train to Brandon, Hartney and intermediate points will leave at 10:45 o'clock, Monday, Wednesday and Friday, and arrive in Winnipeg at 16:40 o'clock Tuesdays, Thursdays and Saturdays.

The Portage la Prairie local will leave Winnipeg daily, except Sunday, at 16:40 o'clock and arrive in Winnipeg daily, except Sunday, at 11:30 o'clock. The Dauphin train, stopping at Portage la Prairie, Gladstone and all intermediate points, will leave Winnipeg at 17 o'clock on Tuesdays, Thursdays and Saturdays.

The through train for Winnipegosis will leave Winnipeg at 8 o'clock on Mondays and arrive in Winnipeg at 17 o'clock on Tuesdays.

The through train from Winnipeg to Grandview will leave on Mondays, Wednesdays and Fridays at 8 o'clock and arrive at Winnipeg at 17 o'clock.

The through train for Keweenaw and intermediate points, leaves Winnipeg

on Friday at 8 o'clock and arrive at Winnipeg, Tuesday at 17 o'clock.

The trains on the Ontario division, Winnipeg to Port Arthur, will leave Winnipeg Mondays, Wednesdays and Fridays at 8:30 o'clock, arriving at Port Frances the same afternoon at 16:45 o'clock. These trains will be continued from Port Frances to Port Arthur, leaving Port Frances Tuesdays, Thursdays and Saturdays at 7:15 o'clock, arriving at Port Arthur those evenings at 18:40 o'clock.

Westbound trains will leave Port Arthur at 18 o'clock Mondays, Wednesdays and Fridays, arriving at Port Frances Port Frances Tuesdays, Thursdays and Saturdays at 7 o'clock, leaving at Winnipeg those afternoons at 15:10 o'clock.

### Can Sue a Union.

Toronto, Sept. 16.—Members of Local No. 29 of the Amalgamated Sheet Metal Workers union, against whom suit has been entered by the Metallic Roofing company for interference with the company's business by declaring a boycott, made an application to be declared non-suable as a union. It was dismissed by the master in chambers at Osgoode Hall this morning. The decision is of much interest to trades unionists. The judgment expressed much the same opinion as was given by Justice Meredith in the case of Massey-Harris Co. vs. Woodward.

Mr. Justice Meredith said: "A prime fact union had some legal existence. The name is indicative of such as is used by its members. It has a constitution and by-laws, and was formed under a charter of the Iron Masters' Union of America, issued under what seems to be the common seal of that body, of which the union here is apparently a part. One naturally thinks that the larger body at all events must be incorporated somewhere, or otherwise have some legal existence and capacity that it might not be difficult to throw considerable light upon the matter at the trial."

### Railway and Traffic Matters.

The Canadian Northern Railway Company entertained a party of business men to a free trip over the new

road from Port Arthur to Winnipeg. The guests of the occasion were well pleased with what they saw of the road and the country through which it passes.

Shareholders in English railways have been frightened by an article in The Times throwing doubt on the solvency of the railway system of this country. The British railway shareholders is said to be facing a very ugly prospect, and he is by no means free from responsibility for the situation in which he has become involved.

Charles Whitehead, railway contractor, was in the city yesterday. He has been engaged with the Canadian Northern looking after the construction of the Prince Albert extension. He states that forty miles are now graded and steel to lay track on twenty-five miles has been forwarded. The work will be pushed as rapidly as possible. The line will reach the Welwood settlement this fall and railway facilities will be afforded the people there.

The Canadian Northern Railway Co. has given an order for 2,000 feet of thirty inch rubber belting for their elevator at Port Arthur. The same rubber company which has secured this order recently filled an order for the C. P. R. for a belt for one of their Fort William elevators 328 feet long, 28 inches wide, and weighing 2½ tons, and for a rubber belt 3,226 feet long and 36 inches wide, in the Intercolony railway elevator at St. John, weighing nine tons.

The charge of over-capitalization which has been so frequently brought against British railway companies is perhaps exaggerated, but it has some foundation in truth. The shareholder is always on the side of a liberal division of profits, when improvements are required not to obtain an increase of trade but merely to maintain the existing position. Thus, fresh capital is constantly being sunk in outlay that ought to be met out of revenue. The shareholder's influence, too, is generally thrown into the scale against proposals for bringing the rolling stock and general equipment up-to-date.

A new element has arisen for the honor of being selected as the British

terminal port of the proposed Shoddy Company service. Active steps have been taken to lay the claims of the head before the proper authorities.

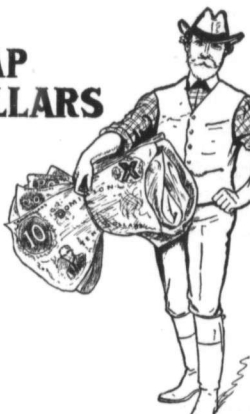
The Canadian Northern Railway Company is rushing its improvements for the handling of grain cars, and the heavy shipping and the new dock, being installed at the roundhouse and the new dock, is being installed at the roundhouse, mostly in the last six months of the year.

The Canadian Pacific Railway Company will remodel its water front at Vancouver by building five large 100-foot long, for the accommodation of the Australian and Oriental steamships, two warehouses being constructed on each pier. Sites for grain elevators and flouring mills have been chosen to handle Manitoba grain and promptly relieve the grain for other purposes.

The inland freight market for wheat is steady, engagements of wheat land is being made from Chicago to the west at 6c per bushel. From Dand it is 5½c. There is very little spot business offering at Fort William; but for tender shipments to Montreal 6½c, and corn to Buffalo were made yesterday at 1½c.—Montreal Trade Bulletin.

"We are well prepared to handle a good share of the western grain," remarked W. P. Hinton, general freight agent of the Canadian Atlantic Railway Company to the Montreal Globe a few days ago. "We have 4,000 in commission, and freight boats of 75,000 tons capacity. We do not expect any marked movement of the season's crop, however, until the middle of October. At present, we are busy moving Kansas grain, and vested in July, and part of last year, the middle of October. At present, we have insurance rates placed on St. Lawrence route towards the throughout of navigation, shippers will find much of the grain for export from Port and Portland, whither we carry it. The bulk, however, will be Buffalo. Yes, we are well equipped for handling the grain, and accommodation and boat room."

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REAP  
DOLLARS



If You Have

WHEELS  
AND IMPLEMENTS

On Your Farm

Massey-Harris Farm implements are made by Canadian Mechanics  
Canadian Mechanics consume the products of  
Canadian Farmers

It Pays every Canadian to Patronize HOME INDUSTRIES



### Proposed Legislation re So-Called "Woolen Goods."

With this object in view, the Hon. Chas. H. Grosvenor, at the request of the National Live Stock Association, recently introduced into the house of representatives of the United States, a bill to provide for federal inspection of mixed goods and the proper marking of the same. The purpose of this bill is to make it possible for the consumer to know what he is purchasing by having the goods stamped so as to indicate whether it is all wool, or if not, then the percentage of shoddy or waste. There is no objection made to the use of cotton waste, mungo, shoddy, etc., etc., in the manufacture of textile fabrics, when the fact is made known to the consumer, and where fraud is not perpetuated by selling these mixtures as all-wool fabrics. As an epitome of the measure, the following is extracted: "All manufacturers of goods or fabrics of any kind whatsoever made in imitation of woolen goods or fabrics, or goods which are intended to be sold as woolens or woolen goods, not made wholly of new or unused sheep's wool, shall so mark, label, or tag such goods, as that they may be readily distinguished from genuine wools or woolens, as defined in the first section of this act. That such mark, label or tag shall be so attached to such goods or fabrics so that it cannot be detached except by design, and such label shall accurately state in plain printed letters or figures the constituent fibres or other materials or substances of which it is composed, or the relative proportions per cent of each." The penalty for non-compliance with the provisions of the proposed law are thus set forth: "That any manufacturer, merchant, importer, or other person who shall willfully, recklessly, or carelessly mark, incorrectly any cloths, goods or fabrics, of any kind manufactured, or in the process of manufacture therefrom, required by this act to be labelled or marked, so as to show a larger percent of wool or a smaller percent of shoddy or cheaper fibre or

material, in any manner than will, or is calculated to deceive, mislead the purchaser thereof, shall be guilty of a less than \$50.00, and not more than \$1,000 for each offence."

The National Live Stock Association points out that "There are several classes of shoddy." The best is made from the sweepings of tailor shops, and tutes the greater part used in America, is from the rotten cast-off rags of beggars and the lazar and pest-houses of Europe, having in them all the kinds and amounts of filth and disease. These are gathered by ragspickers from the slums and alleys and sent to America in shiploads, where they are purchased by a certain class of manufacturers, who, in order to take the curse off the name, term the stuff "re-used wool fibre." It must be remembered however, that in most instances, when tearing this shoddy to pieces, preparatory to again weaving it into cloth, it is found to be so rotten and dead, that nothing is produced but dust, and in order to get two ends, so that it can be spun, a minimum portion of wool or cotton is mixed with it, in order that it may be held together. The next step after weaving carries this production to the laboring men, and in fact to all classes of society, for "pure wool," thus getting for a suit worth three or four dollars. To encourage such a fraud is simply putting the busy rags of European paupers in competition with the sheep and wool growers of America and who wear woollen garments by selling them the stuff under a misrepresentation. If the foregoing statement are facts, and it is scarcely publicly state them unless they were true—it can be readily seen that, apart from the fraud and misrepresentation source of danger to the public health through infection.

It will, I believe, be readily admitted that some shoddy is better than many low grade wools, and when made into cloth, would make a better article than the best staple low grade wool; but this is one of the anomalies one has to contend with, and should not be a stumbling block to legislation on the question.

Strenuous efforts will no doubt be made in all countries where legislation is proposed to prevent the consideration of the subject; but the difficult workable enactment cannot be unworkable, and I sincerely hope that this paper may do something to hasten the object we have in view.

ALFRED MANSSELL.

Shrewsbury, England.

N. E.—This is the fourth of a series of letters on the subject of adulteration in fabrics which have been furnished the Canadian press by the Dominion government.

### Roseland Mining News.

Roseland, B. C., Sept. 6.—While the shipments from the camp for the week ending to-night are not as large as was expected the fact is readily accounted for by the fact that the Labor Day holiday interfered with shipments from the Le Roi. Other minor causes cut down the production from other mines somewhat. The Le Roi shipped 2,510 tons, Le Roi No. 2, 776 tons, Centre Star, 1,260; War Eagle, 1,800; Giant, 160; Velvet, 60. Total for week 6,951. For the year 217,687. Next week is certain to see the tonnage over the 8,000 mark under ordinary circumstances.

The strike at the Green Mountain mine is of a most satisfactory nature. The management states that the cross-cut on the four hundred level passed through ten feet of solid ore between sharply defined walls. An average of per face gave an assay value of \$11 per ton. The company will drift 100 feet west on the ledge by contract and resume sinking in the main shaft immediately. The development of the

property has shown that the value increase with the depth and the work reached is not as deep as could be expected with the large mines of The Green Mountain people are accordingly satisfied with the showings. They are located within a short distance of the land purchased for the contractor site and will be able to produce their product to the preliminary production works at trifling cost. Miners are being put to work daily and the confidence of the community is wholly restored.

A new and interesting proposition has come to light in connection with the development of great reserves of low grade ore at the Kootenay mine. The ore is an ideal product for treatment by the pyritic system which does not exceed \$2 per ton for treatment so well in fact as outside. This process will be able to handle the output of the mine involving the erection of extensive works. The management of the mine has had the matter under consideration for some time, but is not yet in position to discuss details as to the construction of the proposed plant.

### A Few Advertising Don'ts.

Don't advertise goods that you do not keep. "\$100 parlour table \$160" may look very well in an advertisement sensational—but if you have the tables, all the worse for you. Don't advertise a "Great Bargain Sale," unless you have a bargain. Don't advertise at a figure for which you could buy up-to-date goods. Such articles selling helps your rival. Don't advertise the public each week that your goods are "strictly honest." An advertisement is "strictly honest" only if it is honest anyway, so long as you do not cheat him (or his friends). Don't wait until the very last moment to "clear up" matter for an advertiser will likely have to "clear up" time to set it, and the public will be impressed when they see it. Change.

# Canada Furniture Manufacturers Limited

HEAD OFFICE - TORONTO

## THE WOODSTOCK FACTORIES

Our Woodstock Factories offer unequalled facilities in the purchasing of large assortments of goods and in shipping of car lots to the West.

We manufacture in these factories medium priced and cheap Household Furniture and Chairs of which our Catalogue No. 23 presents over 400 designs. The Reed Goods Catalogue and the Baby Carriage Catalogue both offer a large choice, and fresh designs are constantly being placed in the hands of the Travellers.

Write to the Head Office and ask for our Catalogues of Case Goods, Bedroom Suites, Chairs, Reed Goods and Baby Carriages.

WE SELL ONLY TO THE TRADE.

**PLUG AND CUT TOBACCO**

Try the new four. They are giving us satisfaction. Pays the retailer a handsome profit.

**THE GEO. E. TUCKETT & SON CO., LTD**  
HAMILTON.  
W. G. DOUGLAS, Agents, Winnipeg.

**C. MACDONALD, Actuary. J. K. MACDONALD, Managing Director.**

**A. CARRUTHERS & CO.**  
Dealers and Exporters of  
**Hides, Wool, Sheepskins,**  
**Tallow, Seneca Root**  
**and Raw Furs**

Liberal advances made on shipments against Bill Lading. Wool sacks, Hide Ropes and Tags furnished on application.

Office and Warehouse:  
120-122 King St., Winnipeg, Man.

**Carnefac Stock Food**  
**Carnefac Poultry Food**  
**Carnefac Worm Powders**

For Sale by all the leading Wholesale Grocers.

Manufactured by  
**W. G. DOUGLAS, Winnipeg, Man.**

**The Confederation Life Association**

There are no conditions as to residence, travel or occupation in the Unconditional Accumulative Policies issued by this Association. They guarantee Extended Insurance, Paid-up Policies, and Cash Surrender values.

Manitoba, N. W. T. and B. C.—Winnipeg Office, 467 Main Street.  
**DANIEL McDONALD, Manager.**  
**HENRY WORSELY, City Agent.**

Brandon Office ..... F. W. GILL, Cashier.

**R. B. HUTCHISON & CO.**  
80 Bay Street  
TORONTO.

**Jobbers in Woollens**  
Canadian and Imported.

Samples furnished on application.

N. N. COLE - 388 Hargrave Street.  
WINNIPEG  
Manitoba Representative. Tel. 57.

**The Globe Casket Company**  
London, Ont.

Special to their Manitoba, North-West and British Columbia Patrons:

Our Mr. J. H. Glass and Mr. J. Harry Glass are now leaving for their respective territories with full ranges of the newest goods in the trade. The date of their expected visit will be announced by Post Card.

Kindly reserve your esteemed orders.

**THE GLOBE CASKET COMPANY**

Adding fine sulphur to the dissolved material, then heating, preferably with pressure, is found by Eldor Kitzine, to give the double the resistance of sulphate as an insulator for electric wires. Flexibility varies with the percentage of sulphur, and resistance to acids and moisture is increased.

In electric grape culture, M. J. Fuchs, U.S. Dept. of Agriculture, reports that in a field of 1 1/2 acres of vintners, each having a special accumulator for collecting atmospheric electricity. The accumulators are connected by wires with each other and with a fire network a foot and a half underground, and a short wire runs from the top of each plant. Not only are the grapes improved in yield and quality, but they are free from phylloxera.

The improved blowpipe of M. Fouche not only pure oxygen and acetylene in the proportions of 18 volumes of the gas to 1 volume of the latter, and gives much higher temperature than the ordinary blowpipe. The gas is obtained with a mixture of ethane and acetylene that could be burned at lower pressure. The pressure used is equivalent to that of about 33 feet of water, and back-firing is prevented by the speed of 200 to 400 feet a second. The hot, greenish cone at the center of the flame, iron and steel are melted, and silver, lime, alumina and magnesia are readily fused. For a luminous flame the oxygen is reduced.

After of yang-yang, which rivals the fine roses as an exquisite perfume and sells at \$40 to \$50 or more a pound, is the product of an Asiatic tree that occurs in the highest development in the Philippine Islands. The tree grows to about 50 feet and in three years old begins bearing long greenish-yellow cones, and at the age of eight months produces yearly 100 pounds of these flowers, blossoming every month. The atmosphere is obtained by simple distillation of the choicest petals with water, no chemicals being used. Besides its value as a perfume for hair and toilet waters, the product is prized among the natives as a medicine, being credited with curing toothache and numerous other ailments.

Some multi-millionaire may put a little surplus capital to worse use than by providing an institution for evolving, educating and training an intellectual race of dogs. Lord Avebury has shown the possibility of teaching dogs to read to a certain extent. He has taught his black poodle to express his thanks by choosing cards printed "Out," "In," "Yes," "Home," and "Water," from cards bearing other words, and has taken pains to ensure that the cards shall not be selected by position or by any peculiar scent. The first education consisted in teaching the difference between a card with the word "Out" on the left blank, and another about ten days the correct card was invariably chosen. It was more difficult to make the animal distinguish between words. Several words were introduced, but, however, and if Yan was asked to go to walk he joyfully brought the "Out" card.

You are sure of the right kind of results with the

**"KELSEY"**

**Warm Air Generators**

because it has many advantages over any other system which are easily demonstrated. If interested, write us and we will tell you all about it.

**THE JAMES SMART MFG. CO. Limited**  
BROCKVILLE, ONT. WINNIPEG, MAN.

**LEITCH BROS.**

**Oak Lake**

**"Anchor Brand" Flours**

FROM NO. 1 HARD WHEAT.

**Bran, Shorts and all kinds of Chopped Feed and Grain.**

ADDRESS  
**OAK LAKE, MAN.**

**APPLES!**

1000 Boxes Fancy Early Varieties, about 60 lbs. each \$1.50 per box.

Send in your orders.

**United Fruit & Produce Co. LIMITED.**  
Consignments Butter and Eggs Wanted  
425 Main St., Winnipeg.

**WM. FERGUSON**  
WHOLESALE  
**Wines, Liquors and Cigars**  
814 STREET, BRANDON

**The Best Made Overall in the West**

Mail orders promptly attended to.

**THE WINNIPEG SHIRT AND OVERALL MFG. CO.**  
Corner Main and James Streets.  
WINNIPEG.

**MAGIC SODA**

TRADE MARK

**OR SALERATUS IS THE BEST.**

**E. W. GILLETT COMPANY LIMITED**  
TORONTO, ONT.

The only up-to-date manufacturers in Western Canada.

**RUBBER STAMPS**  
AND SUPPLIES

**THE MOORE PRINTING CO. LTD.**  
219 McDermott St., Winnipeg

English Comments Upon Decline in American Trade.

London, Sept. 10.—The publication of the report of Seymour Bell, commercial agent of Great Britain in the United States upon American trade, and especially Mr. Bell's comments on the reduction of American exports, has resulted in a number of letters of a decidedly editorial opinion.

The Daily Telegraph reaches the conclusion that the slight increase in American exports is merely a warning to Britishers. "Some sanguine observers," says the paper, "have leaped to the conclusion that the night market for American goods has finally been dissipated. There is nothing in the situation to support this view, and there is much to be said to the contrary. American attacks on European and colonial markets have not been weakened for the moment only and will be renewed with immensely augmented force."

The Telegraph agrees with Mr. Bell in believing that American manufacturers will soon be able once more to keep pace with all home needs and that they will then turn their attention to exporting with renewed vigor. Mr. Bell's favorable comments upon the action of the United States Steel corporation in not raising the price of steel in spite of the enormous demand causes the Daily Telegraph to say: "This is a signal combination of nerve, daring and good judgment which stamps the personality of the great American man of business and the energy and tacit support of the economic benefits of the McKinley tariff." The Telegraph hopes, "may still find it difficult for President Roosevelt to deal with the trust."

Vancouver Island Mines.

Victoria, B. C., Sept. 9.—A. D. Shepard, general manager of the Pacific Improvement company, discussing the company's interests on Vancouver Island, said they were not at all discouraged in both the E. and N. railway and Union Mines and were not minority shareholders, as is so often stated. The business had been left in the hands of the Dunsmuirs, and besides absorbing all the money required and making the income from land sales, has taken an other million dollars of the Pacific Improvement money. They had been returned from their railway. While the Pacific Improvement people have put \$50,000 into the Union mines, which have been taken out but \$50,000. In both railway and mines the Californians invested \$500,000, but," continued Mr. Shepard, "we are not looking to get a control of the business; all we desire is proper recognition of our investment and our interest. We have to be out an injunction against the company restraining them from carrying out the contract that Vice-President Hunter has been pleased to enter into with Michael King, which contract involves the expenditure of some \$300,000. We consider that before such an agreement is entered into or carried out the Pacific Improvement company should have been considered."

Tobacco Enquiry.

Windsor, Sept. 9.—The most sensational evidence yet brought out by the Royal Commission of Inquiry into the tobacco trade, which convened to-day, was the production of a form of contract or agreement which the Ontario Tobacco Co. required all dealers and both wholesale and retail dealers before being permitted to handle any of their goods. This evidence was introduced by O. E. Fleming, counsel for the Ontario Tobacco manufacturers. The contract is in two forms, one under the heading of the American Tobacco Co. and dated Montreal, Nov. 188, and the other by the Empire Tobacco Co. Limited, of Montreal, and without date. The Empire company's contract is the more binding of the two.

Mr. Robert Wilson of Leamington, and Mr. Geo. Wilkinson, of Mersea, both prominent tobacco growers, were called to stand by the evidence to tell if they were satisfied with prices paid them by the Empire Co. Further charges were made by the American company to offset the testimony of Fleming's witness.

Mr. Robert Pinchin, one of the owners of the Consumers' Tobacco Co. of Leamington, showed that the Empire Tobacco Co. wholesale discounts for thirty days and should a wholesaler handle any of the Consumers' company's goods the penalty was the loss of thirty days' profit accruing from the sale of Empire goods. Further charges against the Consumers' company was compelled to sell through travelers direct to the retail trade, which trade, which necessitated a heavy outlay for freight, they having to pay freight on small packages of only twelve pounds, while retailers, buying through wholesalers at the same rate of freight, he being allowed the privilege of adding such profits as a wholesaler carried billed on the same way bill.

GROCERIES.

Prices to retail dealers for ordinary lots, with usual discounts for cash or large lots.

Table listing various grocery items such as Apples, Peaches, Pears, Beans, Corn, Cherries, Peas, Potatoes, etc., with their respective prices per case or per bushel.

Table listing various grocery items such as Sardines, Salmon, Herring, etc., with their respective prices per case or per bushel.

Table listing various grocery items such as Canned meats, Corn beef, etc., with their respective prices per case or per bushel.

Table listing various grocery items such as Chicken, Turkey, etc., with their respective prices per case or per bushel.

Table listing various grocery items such as Green Rio Coffee, etc., with their respective prices per bushel.

Table listing various grocery items such as Cereals, Soft peas, etc., with their respective prices per bushel.

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Table listing various grocery items such as Cured Fish, etc., with their respective prices per bushel.

Table listing various grocery items such as Cigarettes, etc., with their respective prices per bushel.

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Table listing various grocery items such as Pitted plums, Prunes, Nectarines, etc., with their respective prices per bushel.

Table listing various grocery items such as Matches, Telephone, etc., with their respective prices per bushel.

Table listing various grocery items such as Nuts, Brazil, etc., with their respective prices per bushel.

Table listing various grocery items such as Peanut, French walnut, etc., with their respective prices per bushel.

Table listing various grocery items such as Syrup, Medium, etc., with their respective prices per bushel.

Table listing various grocery items such as Extra standard gran., etc., with their respective prices per bushel.

Table listing various grocery items such as Maple sugar, etc., with their respective prices per bushel.

Table listing various grocery items such as Common fine, etc., with their respective prices per bushel.

Table listing various grocery items such as Assorted herbs, etc., with their respective prices per bushel.

Table listing various grocery items such as Pepper, black, etc., with their respective prices per bushel.

Table listing various grocery items such as Tea, China, etc., with their respective prices per bushel.

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Table listing various grocery items such as Pommery, Currant, etc., with their respective prices per bushel.

Table listing various grocery items such as Smoking, Virgin Gold, etc., with their respective prices per bushel.

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**CANADIAN PACIFIC**

CHANGE OF SERVICE

The **Imperial Limited**

(TRI-WEEKLY)

**To the East**

Leaving Winnipeg 21.50.

**Monday, Thursday, Saturday**

Connecting at Fort William with Lake Steamers.

**To the West**

Leaving Winnipeg 7.00

**Tuesday Friday Sunday**

Thoroughly equipped with C.P.R. Sleepers, Tourist Cars and Diners.

Daily Service to the East, leaving Winnipeg 11.00; to the West at 18.05.

For further information please apply to Winnipeg City Office, opposite Post Office, Tel. 279. Depot Office, tel. 271. or

C. E. McPHERSON, General Passenger Agent.



**THROUGH TICKETS TO ALL PORTS. EAST, SOUTH AND WEST**

Trains leave Winnipeg daily at 1.4 p. m., from Canadian Northern Railway station, Water street. First-class equipment. Including Pullman and Dining Cars.

For further information call on nearest Canadian Northern Ticket Agent, or write

CHAS. S. FER, Gen. Pass. & Ticket Agt., St. Paul Minn., or—

H. SWINFORD, Gen. Agt., 201 Main Street, Winnipeg.

**ATLANTIC STEAMSHIP LINES.**

Alian Line—From Montreal—	
Numblian.....	Sept. 20
Tunisian.....	Sept. 27
Beaver Line—From Montreal—	
Lake Erie.....	Sept. 18
Lake Megantic.....	Sept. 25
Dominion Line—From Portland—	
California.....	Sept. 20
Colonial.....	Oct. 11
Dominion Line—From Boston—	
Cambromah.....	Sept. 27
Yanover.....	Oct. 18
Merion.....	Sept. 17
Cunard Line—From Boston—	
Sylvan.....	Sept. 23
Saxonia.....	Sept. 29
Cunard Line—From New York—	
Umbria.....	Sept. 20
Lucania.....	Sept. 27
White Star Line—From New York—	
Cymric.....	Sept. 19
Oceanic.....	Sept. 24
American Line—From New York—	
De Paul.....	Sept. 24
Anchorage.....	Sept. 29
Red Star Line—From New York—	
Kronland.....	Sept. 20
Zeland.....	Sept. 27
Allan State Line—From New York—	
Laurentian.....	Sept. 24
Mongolian.....	Oct. 1
Anchor Line—From New York—	
Columbia.....	Sept. 18
Anchorage.....	Sept. 27

RATES—Cabin, \$50, \$35, \$20, \$10, \$5 and upwards. Second Cabin, \$35, \$27.50, \$17 and upwards. Steerage, \$25.50, \$20.50, \$20. Passengers ticketed through to all points in Great Britain and Ireland, and at especially low rates on all parts of the European continent. Prepaid passage arranged from all points. Apply to the nearest steamship or railway ticket agent, or to W. P. F. CUMMINGS, General Agent, Winnipeg, Man.



**THE FAMOUS "TL" CIGAR**

Under the wrapper is pure Havana tobacco, the kind you'll enjoy smoking.

It's a promoter of good humor and an indispensable aid to good health.

Other Brands are:

- "FLOR DE TOM LEE"
- "FLOR DE ALBANI"
- "LEE'S PREMIER"
- "THE GORDON"
- "ROSA LINDA"
- "MAGNIFICOS"

You'll find these brands wherever good cigars are in demand.

"They bring Havana home to you."

**Western Cigar Factory**

WINNIPEG

THOS. LEE, Prop.

**DO NOT DELAY**

But order Ink, Mucilage and Paste at once. STEPHENS AND STAFFORD.



**Remember**

Our superb stock of Fancy Goods, Dolls, Tea Sets, Toys etc., etc., for Fall Trade. Games in great variety.

LOOK OUT FOR OUR TRAVELLERS.

**THE CONSOLIDATED STATIONERY CO. Limited**

WINNIPEG

CITY BOX FACTORY

**Czerwinski & Grant**

Manufacturers of all kinds of boxes, crates, butter and egg cases and fillers. Lock corner and printed boxes.

93 and 95 LOWBARD STREET WINNIPEG.

We solicit Repair of any Electrical Apparatus.

**The Western Electric Co.**

Private telephone systems and wiring. Bells and electro-medical supplies.

EAST PORTAGE AVE. (Near Main St.) WINNIPEG, MAN.



**OYSTERS**

The season for oysters is now open, and we are in a position to fill all orders. Fish and poultry of every variety may be had from us at all times in any quantity.

**W. J. GUEST Wholesale Fish, Game, Poultry, Etc**

602 Main St., Winnipeg.

**Just a Few Staples We Lead In:**

- Butter Tubs
- Butter Ware
- Brooms
- Brushes
- Baskets
- Fruit Jars
- Jar Rubbers
- Paper Bags
- Gordage

**WALTER WOODS & CO.**

HAMILTON AND WINNIPEG

PLEASE NOTIFY. Subscribers to The Commercial are requested to notify the office of any irregularity in the receipt of their paper.



"Stuck on his Fence" If you use Page Fence you will like it, but will not be stuck like the gentleman in the picture. The Page Fence is woven in our own factory, from twisted wire made by ourselves, and twice as strong as that used in other fences. Get this year's prices, they are lower than last year. **THE PAGE WIRE FENCE CO. (Ltd.) WALKERVILLE, ONT.** ROSS & ROSS, General Agents, Winnipeg.

**Triumph****Knight  
Templar****Challenge****Pleasant  
Pastimes****SCRIBBLERS**

We beg to draw your attention to our stock of Scribblers this year.  
We have gone to a considerable expense and put on the market 100,000 for our western trade.  
We have had the covers specially lithographed for us by Bulman Bros. Winnipeg, and they are certainly a triumph in this line.  
This is, we believe, the first lot of Scribblers specially lithographed and made up in Winnipeg.  
We should be very pleased to receive a sample order from you.  
We are having a large run on these, but are now in a position to ship promptly on receipt of order.

**CLARK BROS. & CO., Wholesale Stationers**  
Box 1240 ——— WINNIPEG, MAN.

**SCRIBBLERS**

**The W. H. Malkin Co.**  
LIMITED.

**Importers and  
Wholesale Grocers**

Packers of the Celebrated  
**VICTORIA CROSS** Evaporated  
Fruits, Teas and Coffees.

**HEADQUARTERS** for Soap, Tapioca,  
Rice and all classes of English  
Groceries.

Prompt attention to all letter orders.  
137 Water St., - VANCOUVER, B.C.

# RAT PORTAGE LUMBER COMPANY

LIMITED

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DOORS**

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