

THE CANADIAN GROCER

VOL. XI

TORONTO AND MONTREAL, NOVEMBER 26, 1897.

No. 48

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WINDSOR SALT

**Purest
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For Sale by all Wholesale Grocers.

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Unvarying in the high quality of the
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PER DOZEN REPUTED QUARTS.

Craigmore	-	-	-	-	6s. 0d.
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Their saleable qualities
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exclusively, because they sell
quicker and at better profits
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Rich in flavor, handsome in appearance ; every satisfaction guaranteed the consumer—and—prices just a shade higher than ordinary goods. You increase your trade and profit by handling them.

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- " FILBERTS
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Everything New, Bright and Attractive.



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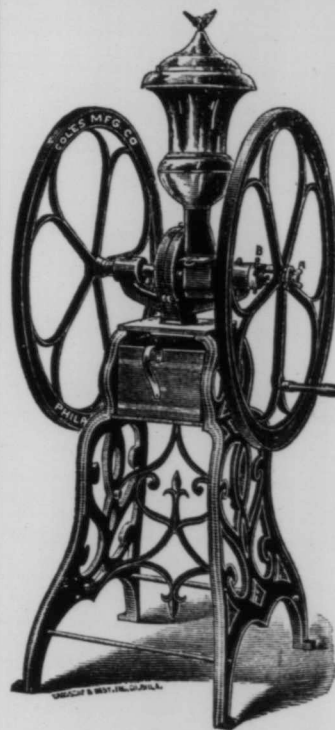
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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 26, 1897

(\$2.00 per Year) No. 48

THE FIRST THANKSGIVING IN AMERICA.

BY HENRY AUSTIN.

THE first Thanksgiving! This is a theme which even a flippant writer would perforce be compelled to approach with a feeling akin to reverence.

Even John Boyle O'Reilly, a man not born in the faith of our Pilgrim fathers, but representing an antagonistic creed, spoke always throughout his life with a certain enthusiasm in regard to this great original of a now historic and national ceremony.

For the festival of Thanksgiving to-day, though an American institution and a matter of proclamation on the part of the Administration, is a thing that goes deeper than its national significance, and finds its firm root, not merely in the affections and the customs of one people, but in that potent imagination everywhere that speaks the aspirations of mankind, and voices in no vague tones the triumph of common humanity.

To us individually Thanksgiving signifies a reunion of kinsfolk under the natal roof, at the hearthstone, which is the heartstone, and this reunion is for a joyous discussion of especially good cheer and a gentle re-welding of the old associations of consanguinity.

But to us collectively as a people Thanksgiving means more. It stands to-day for what it stood in that almost primeval wilderness, when the forlornly brave little band which came over on the Mayflower celebrated their gratitude to Him who had preserved them from the perils of the deep; when they performed the rights of hospitality to the savages whose minds had been inclined toward them in kindness; and when, furthermore, they gave shape and example to that spirit of co-operation and fraternal love which was destined to ripen in the following century into a republic broad-based on the rights of every man.

And now that we realize the wide significance in a historical way of the first Thanksgiving, let us understand it in detail and behold it in all the vitality of a picture as an event by itself.

The festival began about a year after the landing of the Pilgrims on Plymouth Rock, for it was on November 21, 1620, that the Mayflower with 102 Pilgrims cast anchor off Cape Cod.

Their voyage had taken about ten times the time which a crossing of the Atlantic now consumes, and the poem of Mrs. Hemans, that so many of us learned by heart in childhood, was no exaggeration of the storm and gloom which had companioned their flight across the sea and their landing where "the breaking waves dashed high."

The first half of their first year on the roaring ocean edge of the wilderness had been a period of deaths, of haunting doubts, of constant hardships and of danger; though not danger in any large degree from the hostility of the natives, because it is a curious fact that the New England Indians were originally well-disposed toward the white men.

It is of record that, shortly after their first landing, one of their exploring parties received the sudden salute of a flight of arrows from ambush; but these arrows did not kill anybody, and evidently were intended solely as a salute, or to apprise the strangers of the presence of the owners of the land.

Friendly relations were established with the Indians at the start, and might have continued undisturbed had the Government of the colony been supremely single, instead of general, or had the subsequent additions to the colony been of equally high character and benevolent intent with the first comers.

Their Indian friends had taught the Pil-

grims how to plant and fertilize corn, and it is interesting to note that for this fertilization the bones of shad and other fish that abounded along the coast were used.

The first year of the Pilgrim settlement, in spite of that awful first winter when nearly half of them perished, had therefore been comparatively successful. They had planted themselves well, and it is easy to understand why this fact should have appealed to the pious mind of their second governor, William Bradford, as an especial reason for proclaiming a season of thanksgiving.

The exact date of this first Thanksgiving, which also might be considered as in some sense a natural evolution from the old harvest festivals in England, is not certain; but from the fact that it was an open-air feast, it is evident that it must have occurred in that lovely period of balmy calm, cool air and soft sunshine, which is called Indian summer, and which may be considered to range between the latter week of October and the latter week of November.

Edward Winslow, whose name stands third as a signer to the original compact in the cabin of the Mayflower and who was thrice made governor, 1633, 1636 and 1644, writes an account of it, supposedly to one George Morton, under date of December 11, 1621. This account runs as follows:

"You shall understand that, in this little time that a few of us have been here, we have built seven dwelling houses and four for the use of the plantation and have made preparation for diverse others.

"We set the last spring some twenty acres of Indian corn and sowed some six acres of barley and pease and, according to the manner of the Indians, we manured our ground with herrings, or, rather, shads, which we have in great abundance, and take with great ease at our doors.

"Our corn did prove well; and, God be praised, we had a good increase of Indian

ARE YOU ALIVE---TO REASON?



Yes, we think you are, and growing more so.
We received orders in a single day, recently, for more than Ten Carloads of

SUN PASTE AND RISING SUN STOVE POLISH

WHY? Because our goods are Larger in Quantity, more Attractive in Style, and Better in Quality, than any other, and give universal satisfaction everywhere they are sold.

MORSE BROS., Proprietors, Canton, Mass.

corn, and our barley indifferent good, but our pease not worth the gathering, for we feared they were too late down. They came up very well and blossomed; but the sun parched them in the blossom.

"Our harvest being gotten in, our governor sent four men on fowling, that so we might, after a special manner, rejoice together after we had gathered the fruit of our labors.

"They four in one day killed as many fowl as, with a little help beside, served the company almost a week, at which time, amongst other recreations, we exercised our arms, many of the Indians coming amongst us, and among the rest their greatest king, Massasoit, with some ninety men, whom for three days we entertained and feasted; and they went out and killed five deer, which they brought to the plantation and bestowed on our governor, and on the captain and the others.

"And, although it is not always so plentiful as it was at this time with us, yet, by the goodness of God, we are so far from want that we wish you partakers of our plenty."

Certes, from this frank, straightforward letter, the four men sent out as gunners, or fowlers, for this was the word used in that day, by Governor Bradford, were veritable Nimrods, men of mark as marksmen; or else the New England forest was more plentifully supplied with game than even the woods of Maine, New Hampshire and Vermont are to-day.

That they killed many wild turkeys, which the women, in dressing, probably stuffed with beech nuts, and that they brought home wood pigeons and partridges in abundance, is clear.

But it seems they must have lacked deer, since the Indian nobles in the train of King Massasoit volunteered to go out and bring in the venison.

The Indians, of course, knew the haunts of the deer better than the Pilgrim fowlers.

What a cheerful spectacle it must have been when their Indian guests reappeared

carrying a many-branched buck, slung downward on a pole, or a pretty little doe, possibly hung across the stalwart shoulders of some giant red man who, in endurance and activity, could have easily eclipsed one of our modern professional athletes!

Shall one doubt that the Pilgrim gravity of demeanor was for a moment dispelled, when the Indians returned with their delicious contribution to the fraternal feast, and that a welcoming cheer arose from the throat of many of the deep-lunged Englishmen, or that the younger of the women may have clapped their hands and beamed upon their red brothers with smiling eyes of Saxon blue?

There was no prejudice then in English breasts against a man on account of the color God had given him. That feeling was to come later in some of the descendants of the English toward another dark-skinned race.

The men and women of the Mayflower met the copper-colored semi-savage as a man and brother on equal footing, though, of course, a pagan whose soul had to be saved.

And the religious exercises that accompanied every day of that first Thanksgiving season were doubtless intended to serve the double purpose of expressing their own gratitude to God and of impressing on the minds of the strangers in enjoyment of their hospitality the beauty and truth of a worship more suitable to the diversified human mind than the Indian's simple deism.

Between the feasting, in generous emulation, like the athletes of olden Greece or the knights in mediæval tourneys, many of the dusky suite of King Massasoit contended with the younger Pilgrims in various games and races or in feats of strength and agility. Perhaps Massasoit himself unbent from his kingly dignity to show how straight he could send an arrow at some improvised target. Maybe, some Puritan maiden, remembering her bowman ancestors at Hastings, laughingly tried her hand on an Indian bow.

Possibly, too, in the military drill and evolutions which Miles Standish, with his little regiment of twenty, went through, there was a sagacious intention on the part of that stout little warrior to give the Indians an idea what a formidable foe the white man might be, if provoked.

The feasting through those balmy days, and with such an army of unexpected guests, was doubtless mostly out in the open and the cooking done at huge fires.

Naturally, the deer, like the oxen of England at the old popular feasts, or like animals at our Southern barbecues, was in some cases roasted whole, though it is likely that, as they had barley flour, the cunning hands of the Puritan women composed some delicious venison pasties, and possibly some pies and puddings with wild fruit.

Fish, broiled to a rare brown turn; clams, roasted or stewed, and oysters, also brought in by the Indians and believed to be the first ever eaten by the Pilgrims, were likewise among the dainties.

Some "firewater," too, it is fair to infer, was passed about, for our Pilgrim fathers, there is abundant evidence to prove, though temperate, were not teetotalers.

Whether the Indians sat on settles at rude tables improvised for the occasion, or whether most of them stretched along the ground in the Roman fashion of dining, is a question for imagination to decide.

To their king, Massasoit, it is presumable that a seat of honor must have been offered, and it would be a satisfaction of the mind to know whether were present on this occasion his two sons, Metacom and Wamsutta, or Philip and Alexander, as they were afterward styled, who, in the unfraternal years to follow, fell victims to the cruelty and greed of the white man.

The eye of imagination beholds at this feast the Puritan women handing about to their guests bowls of delicious food with a grave and simple courtesy that must have made its impression on the Indian mind.

Perhaps the memory of their grace and graciousness lingered long. We know that,

HOLD YOUR TEA TRADE

Don't allow others
STEAL
your profits.

HILLWATEE, KIJU, URIBA

AND OUR

CIRCLE TEAS

will do it for you.

Don't allow others
STEAL
your trade.

THE QUALITY SURPRISES OPPONENTS.

LUCAS, STEELE & BRISTOL - HAMILTON

Some Tempting Goods ...

Griffin & Skelly's California Prunes, 50/60's, boxes ea. 25 lbs.

“ “ 60/70's, “ 25 lbs.

“ “ 70/80's, “ 25 lbs.

Standard Apricots, in 1-lb. cartoons, ea. 48 lbs.

California Ripe Preserved Figs, picked from the trees and preserved while green, in tins.

Shrimps in Tomatoes, (very choice).

JAMES TURNER & CO. - HAMILTON

DAILY WANTS--

Condensed Coffee and Milk

Evaporated Cream

Condensed Milk

“REINDEER” BRAND

“The Old Reliable”

"CAMELLIA"

The finest package flour on the market. Fresh shipment just arrived.

REMEMBER

our stock of new Malaga Fruits, Nuts, Peels, Figs, etc., is complete—AND FROM THE BEST PACKERS. We are Sellers.

THE DAVIDSON & HAY, Limited

WHOLESALE GROCERS

TORONTO

in the frightful wars that subsequently occurred, the New England Indians, as a rule, treated well the white women who fell into their hands. There is the testimony of Mrs. Rowlandson, that even when held in captivity by King Philip, who had the deepest of reasons to hate the white man, she was always an object of most courteous consideration. The king even paid her a shilling for making a shirt for his little boy.

And the ear of imagination hears in that first season of Thanksgiving, along with the solemn music of the stern Pilgrim hymns, the ripple of feminine merriment and the deep laughter of the soldiers of Miles Standish.

And if Massasoit and his ninety men did not forget momentarily their racial gravity and join audibly in this laughter, it still must be believed that their hearts laughed and leaped in their bosoms and their dark eyes brightened in conviviality and friendship. That friendship, hallowed by Thanksgiving hospitality, continued unbroken, though occasionally disturbed, for about half a century.

Contrary to the line in Mrs. Hemans', for poetry abhors the exactness of history, every day there was heard "the roll of the stirring drum;" but it summoned not to battle, simply to prayer; and at every set of sun, again with prayer and song, the gratitude of all hearts was poured forth.

And one of the leading cooks of this wonderful woodland banquet was none other than Priscilla, whom Captain Standish made the grand mistake of wooing through another man, instead of trying to take her heart like a true soldier, by storm, face to face.

She it was who presided over the largest kitchen, for some of the cooking of especial dishes was done inside.

What a picture is here for some historical painter: Priscilla at the fire or flitting through the throng outside with some dainty offering for Massasoit, while the eyes of all the younger men follow her footsteps!

And what a noble, inspiring picture is the

whole scene—a picture of piety, of human brotherhood and of poetry, for which the universal heart of man, when realizing its profound significance, must gladly and proudly give thanks.

A NEW TALLOW TREE.

The French journal, *Revue Coloniale*, gives the following description of a new tallow tree: The *Myristica surinamensis* Roland, of Guiana, and the *Myristica Kombo H. Bn.*, of the Congo, yield a fatty substance very closely allied to tallow, which has caused the name of "tallow tree" to be given them. The tree to which we now draw attention, however, belongs neither to the same species nor to the same family. The tallow tree of East Africa must be placed in the family of *Guttiferæ*; at first the name of *Stearine-tree* (*stearodendron*) was given to it, and this was afterwards changed to *Allanblackia*. The *Allanblackia Stuhlmanii* Engler, known in *Ussambara* under the native name of *Msambo*, is a tall tree, whose rather large fruit-buds, fleshy and of a strange shape, immediately attract the attention of the traveler. The fruit, which attains the size of a human head, contains a considerable number of seeds, which are extraordinarily rich in a fatty substance. It is stated that the seeds of four of these fruits will yield as much as 1 to 1½ kilogrammes (say 2 to 3 pounds) of fat. This fat is of the same stiffness of tallow, and can be used for making candles. At *Bagamoyo*, indeed, this trade has reached considerable proportions. The wood of the tree, which is of a red color, could be utilized in house-building, and perhaps even for cabinet-making.

THE HARVEST.

So a small seed that in the earth lies hid
And dies, reviving, bursts her cloddy side,
Adorned with yellow locks, of new is born,
And doth become a mother great with corn,
Of grains brings hundreds with it, which, when
old,
Enrich the furrows with a sea of gold.

—Sir William Drummond.

A VALUABLE NEEDLE.

The following story is told by an English paper:

"It is difficult for us of the present generation to realize the privations of the pioneers who first went to Canada, the straits to which they were at times reduced from lack of articles now as common as water and air, and the preposterous value they often set upon them.

"An aged resident of Fitzroy, Ontario, recently said that he well remembered the time when there was but one darning needle in that country and the only mill was a day's journey distant.

"One day Mrs. Dickson, who chanced to have temporary possession of the darning-needle, and had it carefully stuck to her apron in a holder, set off to the mill with a bag of grain laid on the back of a horse. The good lady had a rough road to travel, and unfortunately lost the darning-needle.

"This was really a public calamity in Fitzroy. Nearly 20 housewives depended upon that darning needle for repairing socks and other coarse mending. It passed from one log house to another, by special messenger, and every woman had the use of it one day in three weeks. Another darning needle could not be procured nearer than Perth, a matter of fifty miles away.

"Tidings of the disaster which had befallen Mrs. Dickson soon spread, and on the following morning a dozen women, some of them accompanied by their children, and some by their husbands, turned out to search three miles of forest path.

"It seemed to be a well-nigh hopeless task, but keen eyes were bent upon every portion of the highway, and at length one little girl espied it.

"A great shout was raised, and the good news was carried along the line of searchers. The party returned home, and the rejoicings in the newly settled Fitzroy that day was great."

TWO GOOD THINGS

Push them along. No, you don't need to, they push themselves.



Your customers want them
Therefore you need them

Have we
your
Order?

PURE GOLD MFG. CO.
Toronto



Golden Yellow, Clean, Evenly Cut

Can you think of any other points quite so sure to satisfy your customers who buy Corn Meal? These are the points in which "Gold Dust" Corn Meal excels. We ship it in paper-lined barrels to ensure its absolute cleanliness when it reaches you — in good, closely-woven bags though, if you prefer. Barrels are surest and safest. Bags get rough treatment en route, you know.

"Gold Dust"
(American Process)
Corn Meal.

From Manufacturer to
Retailer Direct.

The Tillson Co., Limited, Tilsonburg, Ont.

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Here is what a prominent Cheese Manufacturing Concern says about

Rice's Pure Salt



"The 'Cheese' Salt that we received from you is the best salt we have ever used, and every Cheese Maker should use it."

The reason this Salt is so highly prized, is because of its Purity, beautiful color, even grain, and ready and even solubility.

Put up for all purposes, and every package guaranteed to give highest satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S
RAISINSSelect Layers
Selected
Fine Off-Stalk
Off-Stalk

CURRANTS

Cleaned and Uncleaned
In Cases and Half-CasesExcelsior Vostizza
Patras
and
Fine Filiatria

CALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.

FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

THE HAY-MARKET OF MONTREAL

AMONG the antique landmarks of this beautiful Canadian city is the hay market. Situated in the central part of the town, near the river, is a large, open space two squares long by one wide. Before or after market time, it is most dreary and desolate looking. Fancy a tremendous plot of ground, the black soil unrelieved by a single blade of grass, unshaded by tree or shrub, with a gray stone weighing-house in the centre, and the hay-market lies before you.

The weighing house is quite modern. It has a turreted side like a fanciful ferry house, and over its most prominent doorway is cut in the stone:

HENRY STARNES, MAYOR.
Erected A.D. 1866:

Below this are six names of aldermen and councillors, all French or Irish, who were instrumental in bringing about the erection of this new building.

Facing the square are factories, a large depot for agricultural implements and two churches. These last, being of the Protestant order, have been subjected to many missiles from the lower prejudiced order of Catholics, and are much battered and mutilated, looking like time and battle-scarred warriors, still on duty. On St. Paul street a row of quaint little two-storey gable-windowed houses still hold up their smoky little faces. Quite a number being dining and luncheon places. Others drinking and sweetie shops, where the unwary farmer may easily spend his profits.

At the side of the turreted weighing-house is a covered scale where loads are weighed. Every fine day, winter or summer, is market day, and until noon the square is a scene of lively bustle. The farmers—to a man, swarthy, black-browed French Canadians—drive their loaded carts to their places in rotation, each cart having its number and consequent location.

Driving into market, their carts are weighed and they pass along to wait

patiently for a buyer. Some of the men perch on top of the load, others sit on the ground, and some bring low, primitive camp chairs, where they sit in state till a purchaser arrives. When the hay or straw is sold they drive slowly to the buyer's establishment (the Canadian never does anything hastily), and then drive again to the weighing house so that tares may be perfectly estimated.

On the opposite side of the St. Lawrence lies the town of Longueuil. A ferry brings it in connection with Montreal, and most of the farmers who sell hay come from places back over the river. In winter they bring the hay over on sleighs. Sometimes the wind is too keen to risk open loads of unpacked material, and then they bring what they have baled or bundled.

The weigh-master was a pleasant Scotchman, with a keen eye and a melodious burr. He gossiped pleasantly about the easy, business ways of the people.

"Who fixes the prices on market days?" asked I. "Is it regulated on the Board of Trade?"

"Bless yeer hairt, no," answered he, with a smile at the innocence of my question. "Ye see, these folk dinna care owre much about method. They just bring in their gudes, and like till sell and turn the siller in their ain pockets. Theers verra leettle baled or bundled hay and straw. It a' makes a pother to prepare, an' that does na suit."

He went on to say that the Government tried to regulate prices by fixing hay at so much per ton, thinking to make business easier for buyer and seller. This received the most violent opposition from the producers, and beyond a few who were willing to bundle their hay, not an inch of advancement has been made in the business since the days of their grandfathers.

"Why," said I, "they are a regular set of old women."

"Maybe, maybe," quoth the old man, adding with a canny gleam from his calcu-

lating eye, "E'en an' auld wife kens hoo tae fill her stockin'."—Elvira Floyd Froemcke in New England Grocer.

WETTING THE PIPE.

"The practice of wetting the bowl of a new briarwood pipe before filling it with tobacco for the first time is an essentially German custom here in New York," remarked a tobacco dealer in lower Broadway the other day as a man who had just purchased a pipe walked over to the water cooler and filled the bowl with water. "A briar pipe is the easiest thing to hold between the teeth when you are working at a desk or on the street, and nine Germans out of ten smoke them during the day, though at night, when comfortably digesting dinner, they prefer to puff away at a long-stemmed affair.

"The reason for wetting the pipe first is simple enough. The wood gets bone dry after having been in the shop for months, as most pipes are, and if it was not wet it would burn out in a comparatively short time. If you allow a pipe to soak for a few minutes before lighting it for the first time the wood will char very gradually, and as time goes on it will absorb more evenly the nicotine, which will make it sweet to the hardened pipe smoker.

"Most people think that there is a vast difference in the quality of the wood between a briar pipe that costs \$2 and one that costs 25c., and nearly every dealer is glad to foster this idea. But the fact is that the difference in price lies in the mouthpiece. The \$2 pipe has a mouthpiece of amber, and the finer the quality of amber the higher the price. But the quality of the wood is about the same in a cheap pipe as in one that costs dollars. Of course, in a cheap pipe there may be flaws in the wood that have been deftly puttied up, but a careful buyer, when he has a number of pipes to choose from, can easily detect these if he looks sharply. A 25c. pipe, if judiciously selected, will smoke just as well and last as long as a more costly one."

FRUIT .. VINEGAR



I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. Graham

BELLEVILLE, ONT.



Profits

are quickly and easily made by selling

J. Bruce Payne's Celebrated

CIGARS

ASK YOUR JOBBER FOR

Pharaoh, Pebble, La Fameuse, Grit, The Bird, etc.

Known and smoked from Newfoundland to Klondyke.

J. BRUCE PAYNE - GRANBY, Que.

AMONG THE RETAILERS.

Canned Goods.

Generally speaking, retailers report that the trade in canned goods is becoming a much better all-the-year-round trade, especially in such lines as peas, corn and tomatoes. Those whose trade is largely with boarding houses and restaurants find this remarkably true of their business. The cause assigned is that the goods are better put up, and that, at their present prices, housekeepers find they save more in time by using the canned goods than they save in money by buying and preparing the vegetable itself. Canned fish is generally found to meet with the same or a slightly increased sale. Lobsters, when put up in the flat tins, have proved lately to be more free from discoloration than formerly. There is an increase in the demand for canned meats, which are now offered in more varied forms than in the past.

Keeping Candy.

The stores not on the busiest streets generally have for sale an assortment of candies to attract the younger population, and in every case the trade is spoken of as a profitable one. There is a good percentage of profit on the goods, a good demand, and what little is not readily sold is mixed up and put in grab-bags. Apart from the profit in

the goods, one dealer said he would not part with his candy trade, for good reasons. He said: "I find that children who buy candies here bring me trade; that often they are sent for an article, and, with no instructions where to go, and as in such a case they always bring the cash, their trade is a desirable one. Besides, there is a pleasure in serving some children that makes me like to see them coming in my door." Evidently this man thinks there is some sentiment in business, and, if appearances are any criterion, such sentiment brings business to him.

Grab Bags.

How early in life human nature exerts itself! Sometimes we are inclined to look upon the bargain-hunting spirit as an evolution of modern circumstances, but it is not so. There is in the make-up of the genuine bargain-hunter a certain love of mystery with a willingness to risk something in the hope of ultimate gain; a sort of gambling instinct. And this is not foreign to children—some children prefer to pay a set price and get what they want; others spend their coppers in grab bags, gum draws, etc., not knowing whether they will get their money's worth or not, but willing to risk it in the hope of getting more than the value of the cash invested.

Showing "The Grocer."

Some grocers, I understand, are in the habit of showing their customers copies of THE CANADIAN GROCER, sometimes even lending it to them. Undoubtedly this paper is one calculated to interest the general public, but it is not intended for such circulation, and it is not to the interest of grocers to have it, with its market prices, wholesale advertisements, go into the hands of the general public. It is a mistake to leave THE GROCER lying around on the counter or any other place where curious customers may be tempted to seek for information wherewith to beat the dealer in his prices.

THE RAMBLER.

STEAMER ROUTE TO CHANGE.

The Owen Sound Times last week said that information had been received to the effect that next season the steamers of the Ogdensburg Transportation Co., eight in number, would run between Chicago, Duluth and Parry Sound, Ont., instead of between Chicago, Duluth and Ogdensburg, N.Y., as formerly. The Times says this and the improved facilities for the transportation of freight in Parry Sound will make that place Owen Sound's only rival for the commercial metropolis of the Georgian Bay, and that next season there will be a larger fleet of vessels on Georgian Bay than ever before.

A Few Lines

on which a
quick buyer can make money by writing for our prices:

DATES--Sairs and Hallowi, for 1st December delivery.

CURRENTS--Fine Amalia, in cases.
Fine Filiatra, in hf.-cases.

RAISINS--Grustan Selects and F.O.S, for 1st December delivery.
Malaga, 2 and 3-Cr. Loose Muscatels, in 50-lb. boxes.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto**

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.
GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. **Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

BRUNNER, MOND & CO.'S

Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

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SOLE AGENTS
FOR CANADA

**PUREST THAT
CAN BE MADE**





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THE BASIS FOR RECIPROCITY.

THE statement made by the Premier since he returned from Washington, to the effect that there was no intention whatever of negotiating a reciprocity treaty with the United States which would affect Canada's preferential tariff on British goods, will doubtless assure a good many who were dubious as to where he was going to lead the country in the negotiations now pending.

Any other course would be unwise, to say nothing of its being dishonorable. Canada courted extended trade with the United States until she was black in the face, but she got a stone instead of bread for her pains. And now that Canada has in Great Britain a customer "to have and to hold," it would be short-sighted, indeed, to antagonize that customer by any species of double dealing whatsoever.

But there is no reason why Canada should not have closer trade relations with the United States without at all affecting our preferential relations with Great Britain, even if they come through the medium of a reciprocity treaty.

According to a statement made by the Premier the discussion at the recent conference in Washington was confined to the reciprocal abolition of the duties on coal, lumber, fish, hay, potatoes, barley, eggs and other similar articles. No matter to what extent trade between Canada and the United States developed in these articles it would have no effect upon the Canadian-British trade.

It will be interesting in this connection to notice the extent of the trade between

Canada and the United States in the articles enumerated by Sir Wilfrid Laurier as being the subject of reciprocity discussion. The following table gives the imports of the articles in 1896 into Canada from the United States :

IMPORTED FROM THE UNITED STATES.	
Coal, bituminous	\$3,520,499
" anthracite.....	5,656,572
Logs and round manufactured timber..	286,683
Lumber and timber, n.e.s.	14,581
" " " planks, boards, etc.	1,830,138
Fish	337,632
Hay	28,832
Potatoes	28,743
Barley	9,146
Eggs.....	35,090
	\$11,747,916

The following table gives the exports of these same articles to the United States from Canada.

EXPORTS TO THE UNITED STATES.	
Coal.....	\$3,145,419
Wood and manufactures of, not including household furniture.....
Logs, all kinds.....	1,720,601
Deals, spruce and others.....	500,000
Planks and boards.....	7,041,074
Joists and scantling.....	270,425
Laths, paling and pickets.....	509,650
Staves and headings.....	604,912
Shingles.....	886,103
Sleepers and railroad ties.....	208,254
Stave bolts.....	34,672
Shooks.....	37,047
Wood for wood pulp.....	600,285
All other wood unmanufactured.....	662,570
Bark for tanning and firewood	399,319
Fish, and produce of.....	3,295,329
Hay.....	1,641,789
Potatoes.....	15,309
Barley.....	297,439
Eggs.....	97,313
	\$18,825,091

It will be seen from the above tables that coal is the article which we purchase more of from the United States than we sell to that country, while our total purchases of the articles enumerated are valued at \$11,747,906, against our sales of \$18,825,091, or about 38 per cent. in favor of the latter.

The rates of duty in the two countries on the articles enumerated are :

	Canadian Tariff.	United States Tariff.
Coal, anthracite.....	Free.	Free.
Coal, bituminous (per ton 2,240 lbs.).....	60c.	67c.
Logs	Free.	Free.
Sawed boards, etc.....	25 p.c.	\$1 to \$2 m. ft.
Fish, packed in oil.....	2 to 5c. per box	1½c. per box to 40 p.c.
Herring pickled or salted	½c. per lb.	½c. per lb.
Fish, fresh, smoked, etc.....	1c. per lb.	¾c. per lb.
Salmon, fresh.....	½c. per lb.	1c. per lb.
Salmon, pickled or salted.....	1c. per lb.	1c. per lb.
Hay.....	\$2 per ton	\$4 per ton
Potatoes.....	15c. per bu.	25c. per bu.
Barley.....	30 p.c.	30 p.c.
Eggs	3c. per doz.	5c. per doz.

There are few people who are not ready to acknowledge that with the removal of

these duties benefit would be received by both countries.

Western Ontario requires United States coal. She can use no other, from the fact that distance is a greater obstacle to the use there of Nova Scotia coal than is the tariff. Nova Scotia coal never came farther west than Belleville, Ont., and that was, if we remember rightly, one cargo. Then just as it is natural that Ontario should use Pennsylvania coal, so it is about as natural that the New England and Pacific States should use respectively Nova Scotia and British Columbia coal.

Notwithstanding that the United States Congress has seen fit to put a duty of \$2 per thousand feet on Canadian pine, the people of the Eastern States are just about as much in need of Canadian lumber as the people of Ontario are in need of Pennsylvania coal. It may be quite true that, taking the country as a whole, Canada only supplies the United States with about 3½ per cent. of its total consumptive requirements, but a well-known authority has estimated that Canada supplies the State of New York and the New England States with at least 50 per cent. of their total requirements.

For hay and potatoes, the product of the Maritime Provinces, the New England States are the chief outlet. Then a market for Canadian eggs, which declined about \$400,000 in four or five years, would be worth again possessing.

No matter what may be done, it is unlikely that Canadian barley will ever again occupy the place it did in the United States, but unquestionably a good many brewers would again use it if the conditions before obtaining were restored. The year the McKinley tariff went into force Canada exported over \$4,500,000 worth of barley to the United States, against only \$297,439 last year, so there is quite a margin to work upon and still we may be a long way from being where we were in the years gone by.

By excluding manufactured articles from the proposed reciprocity tariff the parties to the recent conference have been wise, for manufacturers in both Canada and the United States would be certain to exert their influence against any reciprocal arrangement which tended to upset the present conditions as far as they are concerned.

FOREIGN DEMAND FOR POULTRY.

LAST fall there was quite an active demand for Canadian poultry for export, and a good business was done in this connection. This year this outlet for the result of the farmwife's thriftiness will be even larger, if present indications are any criterion.

According to reports received in Montreal, there has been active buying in the country districts of Ontario and Quebec for two weeks back on this account. Turkeys have realized all the way from 7½ to 9c. at country points, and they point still higher.

The contracts now being entered into will be shipped via Portland so as to reach the British market to catch the Christmas demand.

Last year our plump Canadian turkeys were highly spoken of, and there is every reason for thinking that a large and increasing export business can be done in our poultry in England.

To satisfy the British trade, the birds have to be dry-plucked and nicely wrapped up in oil tissue paper. Farmers should exercise care in this particular.

Blistered birds, with unsightly patches of the skin torn off them here and there, will be bound to interfere with the sale of the more carefully prepared.

This foreign demand from England and the United States means an increased competition from jobbers on domestic account who will want supplies for their holiday trade, and of course the poultry raiser will benefit. An indication in this connection is the fact that the daily receipts of poultry so far in Montreal have been much lighter this fall than last.

SELLING TOBACCO ILLEGALLY.

The Canadian Inland Revenue officials have received information that American tobacco has been smuggled from Maine into New Brunswick, and an official was sent down to look into the matter. He found no traces of this smuggling, but found that the dealers were breaking the regulations regarding Canadian tobacco.

Every package of Canadian tobacco contains instructions to the dealer, and among the instructions are these: (1) this package is to be opened in such a manner as to break the stamp, (2) this package is not to be used

for any other tobacco when the present contents are removed, (3) the contents are not to be removed except for immediate sale, (4) when the package is empty the stamp must be destroyed.

Five merchants, of Centreville and Florenceville, N.B., were charged with violating these regulations. Four of them did not put in a defence, and were fined \$50 and costs apiece. The fifth merchant made a plea of ignorance of the law, and after a stirring fight regarding the matter, judgment was reserved.

MOTIVE POWER OF THE DOLLAR.

How mighty is the dollar. THE CANADIAN GROCER always thought its trade contemporaries were unanimously opposed to gift schemes. We have, however, learned that we were laboring under a delusion.

While perusing our exchanges a few days ago we came across an editorial in a New York trade journal favoring gift schemes under certain conditions.

Every editor has a motive for everything he writes, and the motive in this instance was found a few pages further on in the same journal.

It was the advertisement of a mustard firm which gave away a clock with every case of mustard.

CANADIAN ROAD HEADS THE LIST.

Railway earnings in Canada for the month of October were most remarkable in some respects, the increase in those of the C.P.R. being larger than those of any other railway system on the North American continent.

The earnings of this railway were \$2,784,000 against \$2,091,000 in October of 1896, an increase of \$693,000, or a little over 33 per cent. The next largest increase was \$197,000 behind the C.P.R., namely the Missouri Pacific system, its gain being \$496,000.

The earnings of the Grand Trunk increased \$17,704, the figures being \$2,359,461 against \$2,341,757 October of last year.

The earnings of the C.P.R. for the ten months of the year were \$19,180,330 against \$16,791,040 the same period last year, and those of the G.T.R. \$19,108,868 and \$18,811,769 respectively.

These figures require no comment.

BENEFICIAL TO OUR FISHERIES.

AS most of our readers are doubtless aware, the new Customs tariff of the United States contains a section specifically dealing with such imports as are bounty-fed in the country of production. This section is known as No. 5, and reads as follows:

That whenever any country, dependency or colony shall pay or bestow, directly or indirectly, any bounty or grant upon the exportation of any article or merchandise from such country, dependency or colony, and such article or merchandise is dutiable under the provisions of this Act, then upon the importation of any such article or merchandise into the United States, whether the same shall be imported directly from the country of production or otherwise, and whether such article or merchandise is imported in the same condition as when exported from the country of production, or has been changed in condition by manufacture or otherwise, there shall be levied and paid, in all such cases, in addition to the duties otherwise imposed by this Act, an additional duty equal to the net amount of such bounty or grant, however the same may be paid or bestowed.

This clause, it may not be generally known, is proving of some benefit to Nova Scotia fishermen.

Of late years, it appears, the Boston market has been supplied with dry codfish by French fishermen, but as France gives its fishermen a bonus for the cod they catch in North American waters, these fish have run counter to the provisions of the anti-bonusing section of the Dingley tariff, with the result that Nova Scotia fishermen are experiencing a demand from Boston for dry cod, and the first cargo for some years left Lunenburg, N.S., the other day for that market.

Under an Act passed by the Parliament of Canada in 1882, provision was made for distributing \$150,000 annually among the fishermen and vessels employed in the deep sea fisheries, and in 1891 the amount was increased to \$160,000. Vessels in 1895 were paid at the rate of \$2.60 per ton, one-half to owner and one-half to crew, \$3 per man to boat fishermen, and \$1 per boat to the owners.

One unacquainted with the circumstances might conclude that this was at least an indirect species of bounty. It is, however, the method the Canadian Government adopted for distributing among the fishermen the interest on the five and a half millions of dollars awarded to this country by the Halifax Fisheries Commission as remuneration for the use of our Atlantic fisheries by fishermen of the United States from 1866 to 1871.

ST. JOHN'S WINTER PORT.

MR. W. S. FISHER, president of the St. John, N.B., Board of Trade, on Monday last addressed a meeting of business men and others at the Toronto Board of Trade in regard to St. John as a winter port.

Mr. Fisher, in his opening remarks, referred to the efforts made by the people of St. John themselves to improve their port. They had spent in the past two or three years \$750,000 out of the taxes on new wharves. Their idea was not to make it a local but a national scheme, and St. John asked the co-operation of the people of the west in carrying out their idea. They had done their share in building up a highway across the continent, and they felt it was time they should profit. As showing how the port had developed, Mr. Fisher mentioned that the Beaver line, which, with a small subsidy, formerly gave a fortnightly service between St. John and Liverpool, were now running a weekly service, and there was a fortnightly service to London, Glasgow, Dublin and Belfast, while there would be three sailings during the winter to Aberdeen. Mr. Fisher pointed out that St. John could not be considered the rival of Halifax, although each port should take advantage of its geographical position. The true rival of St. John was Portland, and it was a question of whether Canadians were going to build up a foreign port at the expense of their own.

TRADE DEVELOPMENT.

When, Mr. Fisher said, the Canadian Government had refused to grant subsidies to steamers calling at foreign ports, the United States Government appropriated \$800,000 to expend on Portland harbor, and hold Canadian trade. Mr. Fisher said he was authorized by the transportation companies to say that they would grant as low rates out of St. John as could be obtained from any other port. As instancing the increase in the lumber trade alone of St. John, Mr. Fisher stated that in 1895 63 sailing vessels and 55 steamers carried 129,000,000 feet of lumber to the Old Country; in 1896 52 sail and 95 steam craft carried 168,000,000 feet; and in the ten months of 1897, 52 sail and 180 steam craft carried 226,000,000 feet of lumber. The winter exports last year were 78,000 tons of general freight, 1,500,000 bushels of grain, 8,000 cattle, 3,000 sheep and lambs, and 1,288 horses. Mr. Fisher quoted from a railway rate sheet, showing that the import rate on first-class goods by the all-Canadian route was 36c., against 53c. by the American route. This was a striking difference.

WEST INDIAN TRADE.

Turning to trade with the West Indies, Mr. Fisher pointed out that there was a field

for Canadian enterprise. The present was an admirable time for shippers of flour to secure a foothold in the West Indies, as he was informed that Canadian millers could undersell the American millers. Last year there were shipped out of New York 600,000 barrels of flour, which showed that there was the business to secure. So far as the facilities at St. John were concerned, Mr. Fisher promised that exporters would be given quick despatch.

Mr. Fisher also referred to the favorable position Canada had secured in the minds of the people of Great Britain, and now was the time for us to follow up the advantage we had gained. He said he cordially approved of the suggestion that a commercial agent should be appointed in the old country. He thought it a very good scheme. Some of the other colonies had business representatives in Great Britain, and he thought it strange that the Antipodeans were smarter than we were in that respect.

At the conclusion of Mr. Fisher's address the following resolution was moved by Mr. A. E. Kemp and seconded by Mr. B. E. Walker:

That this meeting reaffirms the policy of the board in the direction of using its influence in the fostering of export and import trade by the Canadian railways and seaports—Canada for the Canadians. That the hearty thanks of this meeting be tendered to the president of the St. John, N.B., Board of Trade, Mr. W. S. Fisher, for the very valuable and instructive manner in which he has laid before us the claims of St. John N.B., as a Canadian winter port.

WHAT SHIPPERS DESIRE.

One of the members of the Board of Trade, who explained that he was a flour exporter, stated to Mr. Fisher that there were a few matters he would like to bring to the attention of the steamship companies. The first was that unless they could give quick transportation they should not take the freight; also, when the stuff was loaded shippers should be notified. The steamship companies should be asked, also, not to load flour with chain hoists, and not to make platforms of sack flour on the other side to unload other goods over, as was sometimes done.

Mr. A. E. Kemp, in moving the resolution, expressed the thanks of the Board of Trade to Mr. Fisher. He said the tendency now was to send our own produce via Canadian ports, and he thought shippers should pay more attention to St. John as a winter port.

A BANKER'S VIEW.

Mr. B. E. Walker, who seconded the resolution, said he thought Canadians had largely themselves to blame that more was not known about Canada. There was no question as to the desirability of shipping goods via St. John in winter, but a business man must get just as good terms from there as he could obtain anywhere else. Canada

desired that other countries should know her as one of the great shipping powers of the world, but for us to admit that we had no port from which we could ship goods in winter was an admission that we could not hold all the year round the position of a great shipping place.

Dr. Parkin, of Upper Canada College, referred to the fact that the Maritime Provinces had at first not prospered under Confederation, and the great effort St. John had made was really a struggle to get out of the depression that took place as a result of the changes of Confederation. He believed with Mr. Walker that Canada would never be able to take her proper place till she shipped goods through her own ports all the year round. People's views had changed very much lately in regard to the value of St. John as a winter port, and the results that would come from such a change of mind were well worth striving for. Dr. Parkin believed that the Government should back up St. John in its efforts, and grant it as much assistance proportionately as it was giving to Montreal. The motion was passed unanimously, and after Mr. Fisher had expressed his thanks to the members of the Board of Trade the meeting adjourned.

THE POULTRY MARKET.

Heavy receipts have left dealers in Toronto with an abundance of poultry in stock. Prices have been reduced materially as a consequence. Quite a number of inferior, thin birds, principally turkeys, chickens and ducks, have been placed upon the market.

Last Saturday tons of turkeys sold at 6c. per lb., while some were known to sell as low as 4½c., which was considered a good price for birds in such condition.

Some shippers seem to think that everything will meet with a good sale, but there can be little profit in handling such poor stuff.

It is important to see that poultry is in nice shape, that it is dry plucked, and the crops carefully removed. Care in this regard will pay shippers 100 per cent.

A WINDSOR WHOLESALE FIRM.

Wall & Guppy, who about a year and a half ago branched out into the wholesale fruit, fish and provision business in Windsor, Ont., do not appear sorry they made the venture, a nice, steadily increasing trade being their experience. They have spacious premises, their warehouse consisting of two buildings turned into one. Mr. Wall looks after the inside part of the business and Mr. Guppy the outside. Wall & Guppy were formerly in the retail business, and are bright, enterprising fellows.

WE ARE THANKFUL



because our trade has been so good this season.

We believe this is owing only to the fact that our determination, to supply the best goods at the best prices, has been carried out.

Take for instance our

Crown Flavoring Extracts

This brand stands for the acme of perfection in essences. Our sale this year has been far and beyond any previous season's business. Our customers know that when they handle this brand they have something that can be absolutely depended upon.

We lay particular emphasis upon the fact that these extracts are **absolutely pure** and of the **greatest strength**, and will therefore afford the greatest satisfaction to house-keeper and dealer alike.

In selling

GREIG'S CROWN EXTRACTS

you have the best.

Robert Greig & Co.

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 24, 1897.

GROCERIES.

GRANULATED sugars were advanced 1-16c. per lb. on Tuesday by the Canadian refiners. Canned tomatoes are also quoted higher. These are about the only changes in prices. Business is a little more active than it was a week ago, and the wholesalers all seem to be well employed. Notwithstanding this, however, it is the opinion that the volume of business this fall is not as large as some expected it would be, in spite of the fact that it is a great deal larger than it was a year ago at this time. The demand for canned goods is fair for this time of the year, and extra granulated sugar is selling rather better since the advance in the Canadian-made German article. Foreign dried fruits are all in brisk demand, with the price of currants showing a further advance in the primary market.

CANNED GOODS.

Wholesalers are, as a rule, quoting canned tomatoes about 5c. per doz. higher than they were a week ago. In other lines prices are unchanged. The demand for canned vegetables is fair, being especially so for tomatoes, and one feature of the market is the fact that retailers who purchased rather sparingly are now enquiring for goods. One wholesale house reports the sale of a round lot of tomatoes for shipment to the Klondike.

We quote: Tomatoes, 90 to 95c.; corn, 65 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 80c.; peaches, \$2.25 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.90, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2 to \$2.25; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1.10; canned mackerel, \$1.25 to \$1.30; lobsters, \$2.40 to \$2.50 for tall tins; 1-lb. flats, \$2.85 to \$2.95; ½-lb. flats, \$1.60 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

COFFEE.

The Brazilian coffee market is still weak and prices lower in country of production. Roasted coffees declined ½c. per lb. in New York on Monday. Jobbers quote green in bags: Rio, 8½ to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

A few transactions in bright syrups from first hands are reported at good prices and

more is offering on the same basis. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Although the deliveries of molasses at New Orleans are large, the price of the open-kettle description is firm, and in New York sales are reported at full prices. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The feature of the Canadian sugar market is an advance of 1-16c. per lb. in the price of extra granulated. This took place late on Tuesday. The outside markets have been somewhat irregular the past week, and London cables on Monday announced a decline of ¾ to 1½c. in beet sugar. Licht has, however, reduced his estimate of the beet crop in France by 15,000 tons, which, with the reduced estimate of 10,000 tons in German crop, makes a total decrease of 40,000 tons in the European estimates, making the yield there 4,885,000 tons against 4,917,840 last year. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4½c. for less than carload lots, and 4 5-16c. for carload lots; yellows, 3¾ to 3⅞ per lb.; Canadian German granulated, 4c. per lb.;



THOROUGH CLEAN FAST
Positively removes every seed.
We have them. You ought to have them.
WALTER WOODS & CO. - Hamilton

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

Do you want ? Customers

Try as a Leader

"SALADA"

CEYLON TEA

Its custom drawing qualities may prove a revelation to you.

WHOLESALE AGENCIES . . .

- 25 Front Street East - - TORONTO
- 318 St. Paul Street - - MONTREAL
- 219 Cambie Street - - VANCOUVER, B.C.
- 15 Niagara Street - - BUFFALO, N.Y.
- 206 State Street - - BOSTON, Mass.
- 347-349 Fifth Avenue - - PITTSBURG, PA.
- 59-61-63 Jefferson Ave. - - DETROIT
- 15 Exchange Street - - ROCHESTER, N.Y.

DON'T OVERLOOK

the fact, that your customers want
"SURPRISE SOAP."



THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

If you are a first-class grocer
you keep first-class Soap;
that is **Surprise Soap.**

Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

Shipment ex Bellona are still arriving, and the wholesale trade is now pretty well supplied. Advices from Sicily state that shipments of almonds have been stopped. Tarragona almonds are reported to be lower. We quote: Brazil nuts 12½ to 14c.; Valencia shelled almonds, 25c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The rice market is quiet with prices steady and unchanged. We quote: Standard "B," broken lots, 3¾c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3¾c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The spice market rules quiet with prices much as before. We quote: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes,

and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

The total tea market rules quiet, and the little that is being done is chiefly in spot goods, but a better business is looked for shortly, there having really been little buying since April last. A cable received in Toronto a few days ago from China stated that the market for Young Hysons had closed, and that there would in consequence be no more shipments except of such lots as may have been held over. These teas are scarce and prices higher. The markets in India and Ceylon has been strong for medium and low grade teas, and good profits have been made on shipments from these countries to Great Britain. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRENTS—An advance of another 6d. is cabled from Patras, and orders for Filiatra fruit were placed this week by wholesalers at prices higher than those touched for years. The local demand continues good for currants. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6½c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—Demand continues good with prices steady and unchanged. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Quotations are lower since the fruit ex Bellona was taken into stock. We quote: London layers, \$1.60 to \$1.70; black baskets, \$2.20 to \$2.40; blue baskets, \$2.30 to \$2.50; Connoisseur clusters, \$2.20 to \$2.40; dessert clusters, \$3.50 to \$3.75.

CALIFORNIA RAISINS—Repeat orders of first shipments are reported this week. We quote: 3-crown, 7½ to 7¾c. per lb.; 4-crown, 8½ to 9c. per lb.; 1-lb. cartoons, 12c.

FIGS—Business is moderate and prices unchanged. We quote as follows: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

**POULTRY
BUTTER
EGGS
HONEY**

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season.
They will keep for years. Every
can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands
Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

E. NICHOLSON

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants
and Brokers**

Teas, Canned Goods, Molasses, Coffees
Dried Fruits, Syrups, Spices, Starches,
Condensed Milk, Salmon, Bags, Beans,
Canned Meats, Smoked Meats, Lard, Oat-
meal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world.
Advances made against consignments. Storage—in
Bond or Free. Wholesale Trade and Millers only
supplied.

174 Princess Street, Winnipeg, Man.

Correspondence Invited.

WRITE OR WIRE

For

- SAMPLE ORDER -

NEW Messina Lemons.
California Navel Oranges.

Just Note.. **MALAGA GRAPES** are
Our Stock **MALAGA GRAPES** the
best

Clemes Bros., Toronto

PRUNES — The demand is good for Cali-
fornia prunes, but there is nothing doing
in other kinds. We quote as follows :
40 to 50's, 10 1/2 c.; 50 to 60's, 8 to 8 1/2 c.; 60 to
70's, 7 1/2 to 8 c.; 70 to 80's, 7 to 7 1/2 c.; 80 to
90's, 6 1/2 to 7 c.; 90 to 100's, 6 to 6 1/2 c.
Silver prunes (fancy), 13 1/2 c.; egg plums,
9 1/2 c.

CALIFORNIA EVAPORATED FRUITS. —
Apricots are in active demand. We quote
as follows: Apricots, 9 to 9 1/2 c. per lb.
in 50-lb. boxes, 9 1/2 to 16c. in 25-lb. boxes,
and 13 to 14c. in 1-lb. cartoon boxes;
Peaches, 9 1/2 to 12 1/2 c. in 25-lb. boxes, and
13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Business this week has been good.
Oranges are moving more freely, though
the high prices this year have made trade a
little slower in picking up. There is a brisk
demand for cranberries, and as stocks are
light, prices have advanced. Very few
good grapes are now offered, and the few
find ready sale. Apples are meeting with
a good demand. Onions are moving slowly.
We quote as follows: Almeria grapes,
\$5.50 to \$7.50 per keg; Lemons, fancy
Verdilli, \$3.25 to \$3.50; choice Verdilli,
\$2.50 to \$3. Cocoanuts, \$4.50 a sack and
60c. per doz.; oranges, California navels,
\$4 to \$4.50 per crate; Jamaica oranges,
\$8.50 per bbl., and \$4.50 per box; Mexican
oranges, \$3.75 to \$4 a box; bananas,
\$1.50 to \$1.75; Cape Cod cranberries,
\$8 to \$8.50 per bbl., and \$2.75 to
\$3 per box; Canadian cranberries, \$6.75
to \$7.50 per bbl., and \$1.75 per box;
Nova Scotia cranberries, \$8 to \$8.50 per bbl.;
quinces, 20 to 30c.; chestnuts, \$5 a bushel;
Canadian apples, \$2 to \$3.50 per barrel
and 40 to 50c. per basket; Spanish onions,
\$1.25 per case; Canadian onions, red or
yellow, in 80-lb. bags, 80c.; pickling onions,
75c. per basket; celery, 25 to 50c. a dozen;
grapes, 10-lb. Concords, 18 to 20c; Niagara,
25 to 30c.; Concords, large baskets, 1 1/2 to
2c. per lb.; Niagara, 2 to 2 1/2 c. per lb.;
sweet potatoes, \$3.50; winter pears, \$3.50 to
\$4 per bbl. and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—The supply has been good and the
demand better, though many complaints
are heard of held stock being mixed with
the fresh laid. We quote: Fresh laid, 16 to
17c.; second grade, 12 to 13c.; pickled
eggs, 13 to 13 1/2 c.

POTATOES—Business is brisk. We quote
carload lots at 55c. and small lots on the
market at 60c.

HONEY—Market is still quiet. We quote:

**POULTRY
BUTTER
HONEY
EGGS**

Are
in good
demand.

Chas. J. Graham
88 Front Street
East Toronto

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we
have to offer best values in

**Rio, Santos, Maracaibo
and Mocha Coffees**

also have on hand full lines of

**Japan, Congou, Indian, Ceylon
and Gunpowder Teas**

Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their pro-
ducts introduced to the jobbing trade are respectfully re-
quested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co., Montreal—"Royal"
Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

Gorman Gelatine Works, Hoechst am Main
Germany.

Wholesale agent for **Grape Wine Vinegar Co.,**
Toronto.

EGGS
Market dull, receipts heavier, selling
in a limited way at 15 to 16 cents.

BUTTER
Market bare of good tubs and pails which
are in good demand at from 15 to 16
cents. Ship forward white fresh.

RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST TORONTO. CELEBRATED

Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, \$1.50 to \$1.75 per dozen.

DRIED APPLES—Some sales of new season's fruit are reported at from 4 to 4½c. per lb.

EVAPORATED APPLES—There is practically nothing doing, and jobbers are 9½ to 10c. per lb.

BEANS—The market is more lively this week with prices quoted at from 80 to 82½c. per bushel delivered in store for 50-bag lots of No. 1 prime.

POULTRY—The supply has more than equalled demand, and prices have fallen all round. We quote: Geese, 5 to 6c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

Business continues active. In many lines there is difficulty in keeping stocks, especially in heavier meats and lards. The cold weather will probably bring an increase in receipts of hogs. There are no special features in trade, though prices are firm, especially in hogs, which have advanced 25 to 50c. per cwt.

DRY SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8 to 8¼c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$13.50.

DRESSED HOGS—We quote: \$5.25 to \$5.50 for heavy, and \$5.50 to \$5.75 for light hogs.

BUTTER AND CHEESE.

BUTTER—The supply of dairy in large rolls and 1-lb. prints continues to increase, and it is now difficult to keep sold up. Prices are easier. The quantity of choice dairy in tubs is not large, and would sell readily at 15 to 16c. Creamery is more plentiful, quite a large number of winter creameries

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy
Dried Apples of good
quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. Young Hysons, Japans, Ceylons,
Assams and Congous.

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS**, the finest produced

CRANBERRIES and LAKE HERRINGS

No. 1 NORTH SHORE CRANBERRIES, 100 qts. to the bbl.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads off.
No. 1 FALL CAUGHT PICKLED HERRINGS, in kegs, heads on.

F.O.B. Midland, Ont. Subject to market changes.

Send your orders to

THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retail 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers OWEN SOUND

having commenced operations. We quote: Dairy, best, large rolls, 15 to 15½c.; pound prints, 16 to 17c.; tubs, best grade, 15 to 16½c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—The market is still quiet, with local quotations remaining at 9 to 9½c., according to make.

FISH AND OYSTERS.

Business is good, all lines moving nicely. Prices are unchanged. We quote: Oysters, \$1.25 per gal.; fresh haddock, 6c. per lb.; fresh steak cod, 7c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.75 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh

water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1.

HIDES, SKINS AND WOOL.

HIDES—The market is still firm, with a tendency toward higher prices. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL—Pulled wools are very quiet, though prices are unchanged. We quote supers at 21 to 22c.; extras at 22 to 23c.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The market is still firm in all lines. We quote as follows: Winter wheat, 81 to 82c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights,

WE ARE
PAYING
CASH
FOR

DRIED
APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. Toronto

Thanksgiving, 1897.

Its keynote—PLENTY—and a share of the world's prosperity.
As with the country, so with us,

As, for instance ?

CANNED GOODS

BEST PACKS

EVERYTHING marketable, from Shrimps to Pumpkins.

CANADIAN—BRITISH—AMERICAN—FOREIGN

DRIED FRUITS

BEST BRANDS

An assortment UNSURPASSED IN THE TRADE in Mediterranean and California Products.

WRITE US. OUR PRICES, WITH PROMPT SHIPMENT, WILL DO THE REST.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

TORONTO

and No. 1 hard wheat is quoted at \$1, Toronto freights.

FLOUR — Though the business done is just what is needed to supply present needs the market is firm. We quote in carloads on track at Toronto: Manitoba patents, \$5.40; Manitoba strong bakers, \$4.90 to \$5; Ontario patents, \$4.50 to \$4.80; straight roller, \$4.20 to \$4.25, Toronto freights.

BREAKFAST FOODS — Trade is in excellent condition, with prices unchanged. We quote: Standard oatmeal and rolled oats, \$3.30 in bags and \$3.40 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.25; pot barley, \$3.

SEEDS.

Foreign markets report a continued stagnant condition of trade in clover seeds, and this is confirmed by indifference in buying, liberal concessions in price on the part of shippers being necessary to induce business in alsike, values for which range from \$3 to \$4.50 per bushel, the latter only for really choice qualities. Red clover commands some attention for really fancy qualities, for which a fair price is being paid, prime to choice quoted at \$3 to \$3.25 per bushel at outside points. Timothy is unchanged at \$1 to \$1.25 per bushel for machine-threshed seed.

SALT.

Trade is still handicapped by the lack of transportation facilities. Otherwise trade is in a brisk condition. We quote: Carload lots, \$1 per bbl., and 65c. per sack; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks, 50c.

PETROLEUM, ETC.

Business is still good, with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Currants are cabled 6d. dearer in price.

Granulated sugar has been advanced 1-16c. per lb.

The N.Y. Journal of Commerce of Tuesday says: "Local independent and Canadian refiners appeared to be willing to make purchases of centrifugals 96 deg. test at 3¾c., but this was below importers' ideas, who generally held for 4c., although in instances intimating that a bid of 3 15-16c. would buy."

"Door" and "store" rhyme, and so the door and the store should be harmonizing factors in inducing trade.

QUEBEC MARKETS.

MONTREAL, Nov. 24, 1897.

GROCERIES.

THE general grocery market has recorded no striking change during the week, demand being fair while prices generally are firm. This especially is the case in sugar, German granulated ruling strong at the advance, though standard is unchanged. Syrups are steady, and molasses is distinctly stronger in tone. Rice and spices are as last noted, while coffees are easier, owing to the position outside, and buyers here have been offered supplies at a material decline. Teas are steady to firm, and the same can be said of dried fruits, nuts and other lines.

SUGAR.

The stronger feeling that marked the sugar market abroad at the close of the week continues, the advance in the price of Canadian German granulated being a testimony to this fact. Standard granulated shows no change, but refiners assert that prices are well maintained. Demand, however, continues somewhat limited for the reasons outlined last week, but a steady jobbing movement is carried on. Advices from abroad state that Licht has reduced his

Continued on page 24.



ONE.....

of our purchases of '97 Pack, Canadian Canned Goods :

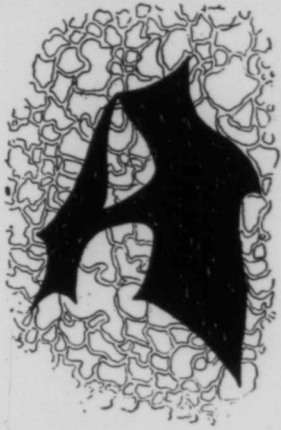
THE SIMCOE CANNING CO.

LYNN-VALLEY BRAND

8,000 Cases	3-lb.	Tomatoes
300 Cases	Gallon	Tomatoes
3,000 Cases	2-lb.	Cream Corn
2,000 Cases	2-lb.	English Garden Peas
100 Cases	2-lb.	Golden Wax Beans
100 Cases	2-lb.	Crystal Wax Beans
200 Cases	2-lb.	Refugee Beans
100 Cases	3-lb.	Baked Beans
50 Cases	2-lb.	Asparagus Tips
150 Cases	2-lb.	Yellow Peaches
100 Cases	3-lb.	Yellow Peaches
50 Cases	2-lb.	Bartlett Pears
25 Cases	3-lb.	Bartlett Pears
25 Cases	2-lb.	Strawberries
25 Cases	2-lb.	Red Raspberries
25 Cases	2-lb.	Greengage Plums
25 Cases	2-lb.	Lombard Plums
50 Cases	2-lb.	Sliced Pine-Apples
200 Cases	3-lb.	Apples
1,000 Cases	Gallon	Apples

15,525 Cases.

Hudon, Hebert & Cie., Montreal



NOTHER....

of our purchases of '97 pack,
Canadian Canned Goods :

THE

Port Hope Preserving & Canning Co.

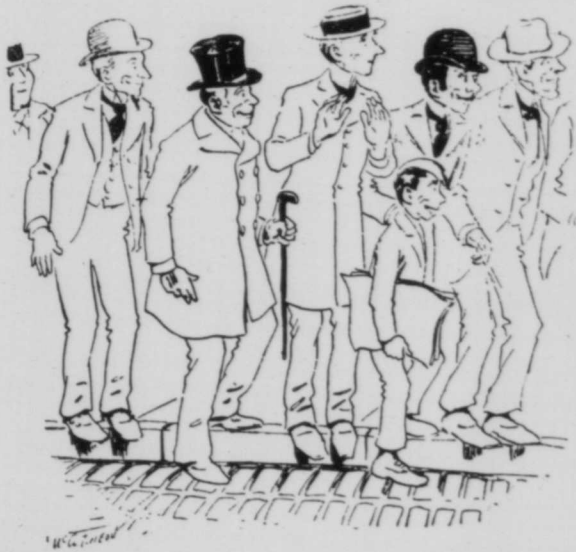
**RED
CROSS
BRAND**

3,000 Cases	3-lb.	Tomatoes
2,000 Cases	2-lb.	Corn
1,000 Cases	Gallon	Apples
100 Cases	3-lb.	Baked Beans

6,100 Cases

There are more.

Hudon, Hebert & Cie. - - Montreal



9,300 CASES SALMON

'97 Pack.

HUDON, HEBERT & CIE., Montreal

Continued from page 21.

estimate of the German beet yield 25,000 tons. We quote: Granulated, 4 1-16 to 4 1/8c., and yellows, 3 3/8 to 3 3/4c., with German granulated 3 3/4c.

SYRUPS.

There is little change in the syrup market, which rules quiet at 2 1/4 to 2 1/2c., according to grade.

MOLASSES.

There has been a more active demand for molasses from first hands and cargo lots of Porto Rico have, it is understood, been placed this week, the terms being private. Transactions in round lots of old Barbadoes and mixed goods have also transpired on the basis of 23 1/2c. in straight large lots. Stocks of new Barbadoes here are very small; in fact, only one firm has a respectable quantity, and they are firm in their views at 25 to 26c. Outside of this there are a few small lots of new Porto Rico, the balance of the supplies consisting principally of last year's crop. Demand from the country for jobbing quantities is good and supplies in second hands are said to be rapidly decreasing. Prices are firmly held, 25 to 26c. for puncheons, 27 1/2c. for tierces, and 28 1/2c. for bbls. being realized this week.

RICE.

There is a good enquiry for rice with no change in prices to report. We quote: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

SPICES.

The spice market has a strong upward tendency, in sympathy with the advices from abroad. Local enquiry is quite brisk, with prices generally steady. We quote as follows: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream jotartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market is decidedly easy in tone, owing to the immense yield in Brazil, and a sharp decline has taken place in Maracaibo and Rio, straight invoice lots of the former being offered at 11c. and the latter at 7c. Java coffee is nominal, though lower values are looked for, owing to the big break in prices in Holland. We quote: Maracaibo, 12 to 14c.; Rio, 8 to 12c.; Santos, 10 to 12c.; Mocha, 24c., and Java, 24c.

TEAS.

There is no new feature in tea, the market ruling quiet and firm. All grades of suitable stock are in light supply, and in the case of all negotiations sellers find no difficulty in obtaining full prices. Supplies of

low-grade Gunpowders are especially light, and it is rather difficult to obtain supplies. Medium grades are fairly plentiful, but not so much asked for. Japan's continue scarce and strong, while Ceylons have been placed at full prices. China greens have been asked for and have sold at 9 1/2 to 11c. in round lots. We quote as follows: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There has been little change in this department, and prices generally are steadily held, both from first and second hands. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to \$1.25; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25 to \$1.45; "Clover Leaf," \$1.25 to \$1.45; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

The chief business since last report has been trading in round lots of Valencia raisins ex Bellona, round lots of these aggregating in the vicinity of 8,000 boxes at a range of 4 1/2 to 4 3/4c. for off-stalk and fine off-stalk, and 5 1/2 to 5 3/4c. for selected. In a jobbing way demand has been very moderate. We quote: Off-stalk, 4 1/2 to 4 3/4c.; fine do., 5 to 5 1/4c.; selected, 6 to 6 1/4c., and 4-crown layers, 6 3/4 to 7c.

California raisins continue firm with a stronger tendency, and higher prices are asked this week as follows: 2-crown, 6 1/4c.; 3-crown, 6 1/2 to 7c.; and 4-crown, 8 1/2 to 8 3/4c.

Malaga raisins are steady and unchanged.

Currants are firm, with but little business doing. We quote: Patras, half-cases, 6 1/4c.; Filiatra, do., 5 3/4c.; do. half-bbls., 5 1/2c.; do., bbls., 5 3/8c. Provincials, 5c. in bbls., 5 3/8c. in cases, and 5 1/2c. in half-cases, and Vostizzas, half-cases, 7 1/2 to 8c.

The prune market is steady and unchanged. We quote: French, 4 1/4 to 4 1/2c.; Austrian, 6 to 7c., and Californias, 40 to 50s., 9 3/4 to 10c.; 50 to 60s., 8 3/4 to 9c.; 60 to 70s., 8 1/4 to 8 1/2c., and 70 to 80s., 7 1/2 to 7 3/4c.

There is little doing in evaporated fruits and prices generally rule steady.

Figs are steady, but quiet, at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10 lb. boxes and 4c. in bags.

NUTS.

There has been no change in nuts, which rule steady. We quote: Grenoble walnuts, 10 to 10 1/2c.; Sicily filberts, 7c.; Tarragona almonds, 8c.; Valencia shelled almonds, 21 to 22c.; shelled walnuts, 20c., and cocoanuts, \$3.50 per 100.

FISH.

The severe weather on the coast has led to a scarcity of fresh fish in this market, supplies during the past few days being almost nil. Lately, however, receipts have been larger. Pickled, smoked and preserved fish continue in large supply, for which demand is fair. We quote: Green cod—No. 1 large, \$4.25 to \$4.50; No. 1 ordinary, \$3.75 to \$4; No. 2, \$2.50; herrings, No. 1 N.S., \$4.25 to \$4.50 per bbl. and \$2.50 per half-bbl.; N.B., \$2.15 to \$2.25 per half-bbl.; B.C. salmon, \$11 per bbl.; mackerel, No. 2 new, \$20; 1896 pack, \$10 to \$11 per bbl.

In smoked fish haddies are offering freely at 6c.; Yarmouth and Bay bloomers at 9c. to \$1 per box; kippered herrings at \$1.25 and smoked at 10 to 12c. per box.

The demand for preserved fish is limited, sales being only in small lots. Dressed codfish are selling at \$4.25 per case of 100 lbs.; dried cod at \$3.75 per cwt.; boneless codfish at 5 to 5 1/2c. per lb., and boneless fish 2 3/4c. per lb.

The market for shell oysters continues strong and prices show a further advance, 50c. per bbl, with a light demand. We quote: Malpeques, common, \$4; hand-picked to choice, \$5.50 to \$6, and Miramichi, \$3.50 to \$4, and Buctouche, \$5.

DRIED APPLES.

The firmness noted in dried apples during the past week continues and the advance is well maintained. Jobbers refused 10c. this week for evaporated and we quote 10 to 10 1/2c. with dried 5 1/2 to 7c.

APPLES.

The strong feeling in apples continues and prices are held at \$3 to \$4 for No. 1 and \$2 to \$2.50 for No. 2.

GREEN FRUIT.

There has been a quiet, steady trade in green fruit, and during the past day or so demand on city account has been better on account of Thanksgiving Day wants. We quote: Lemons, \$2.50 to \$3 per box; Jamaica oranges, \$8 to \$8.75 per barrel; bananas, \$2.25 per bunch; California peaches, \$1.75 to \$2 per box; Canadian pears, \$3 to \$6 per bbl.; Almeria grapes, \$5 to \$6.50 per cask; do. California Tokays,

Popularity...

The sales of Cottams Seed show a marked increase month after month and year after year. Bird keepers may experiment with other seeds, but in most cases they come back to Cottams. A wide experience with birds—great care in selecting, recleaning and packing—Bird Bread and other advantages protected by six patents—liberal profit for dealers—partly explains the popularity of Cottams Seed.

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Choice Canadian Pea Fed
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BEST TRADE.

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Agents for A. Booth Packing Co'y,
Baltimore Fresh Oysters. Nova
Scotia and Portland Cured Fin-
nan Haddies received daily.

\$2.25 to \$2.50 per crate; cranberries, \$7.50 to \$8 for Cape Cod, and \$6 to \$6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the egg market was firm and prices for new laid are higher. The demand is good and sales are readily made at 20c. per dozen. In other stock a fair trade was done at 14 to 15c. for choice candled and Montreal limed, and at 12 ½c. for western limed per dozen.

BEANS—A fair trade was done in beans, and prices are unchanged at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

GAME—The market for partridge was firm and the demand was active at 65 to 70c. for firsts, and at 40c. for seconds per brace.

POULTRY—The receipts of poultry have been small, which met with a ready sale at steady prices. Turkeys sold at 8 ½ to 9c.; chickens, 7 to 7 ½c.; ducks, 8 to 8 ½c.; geese, 5 to 6 ½c. per lb.

HONEY—The demand for honey continues slow, and the market is quiet. We quote: Clover comb at 10 to 11c.; bright extracted at 7 ½ to 8 ½c., and dark at 5 to 5 ½c.

POTATOES—The demand for potatoes is still slow, and the market is quiet but firm at 50 to 60c. per bag in car lots.

PROVISIONS.

There is no material change in the provision market. The demand for small lots of all lines continues fair. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7 ½c., and compound refined at 5 to 5 ½c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

A few small lots of dressed hogs have been coming forward, and are selling at \$6.50 per 100 lbs.

SALT.

Business in salt continues about the same. Coarse Liverpool is selling at 35 to 40c. per bag of 150 lbs., and Trepani, \$1.10 per bag of 215 lbs.

FLOUR AND MEAL.

The feature of the flour market was the demand from foreign buyers for Manitoba grades, and of several 1,000 sack lots was made for shipment to London via this port, and other lots were placed with a Glasgow buyer, which will go forward by the first vessel sailing to Glasgow from St. John, N.B. Locally the demand continues fair,

HUGH WALKER & SON

Wholesale Commission Merchants

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WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
\$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



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ST. JOHN, N.B.

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We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

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POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

and the market on the whole is moderately active and steady. We quote as follows: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.35 to \$4.40; bags, \$2.10 to \$2.20; best Manitoba strong bakers', \$4.90 to \$5; second do., \$4.50 to \$4.60, and low grades, \$2.70; Hungarian patents, \$5.40.

A fair business in a jobbing way was transacted in meal, and prices are without change. We quote: Rolled oats, \$3.35 to \$3.40 per barrel, and \$1.62½ per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

The tone of the feed market is steady under a fair demand from both local and country buyers. We quote: Ontario bran at \$11, and shorts \$12 per ton, bulk; Manitoba bran, bags included, at \$11.50., and shorts at \$13.50 per ton.

BALED HAY.

The situation of the hay market is unchanged. The demand for stock on spot is good and prices for such rule firm, but the demand for future delivery is limited, and as soon as the country roads improve in condition liberal receipts are expected and a lower range of prices is anticipated. We quote: No. 1 at \$10.50, and No. 2 at \$8 to \$8.50 per ton, in car lots.

CHEESE AND BUTTER.

Cheese continued quiet to-day. There was some trading in medium grades between 7¼ and 7½c., but stock available at these figures is not plentiful, having been cleaned up previously this week. Good qualities available under 8c. are evidently wanted, but really desirable goods are difficult to obtain under this price. There is nothing new from the country or over the cable. West of Toronto the factorymen are still holding, and it is likely that supplies in first hands in that section will not be moved for some time unless buyers decide to meet sellers. We quote as follows: Finest Ontario Septembers, 8½ to 8¾c.; finest Ontario Octobers, 8¼ to 8½c.; finest Townships, 8¼; finest Quebec Octobers, 7½ to 7¾c.

Indifference is the most prominent fact in the butter market. Shippers are doing very little, and as factorymen are reluctant about accepting the lower bids made, the movement in a large way is practically nil. For local wants there is a quiet trade doing around 18¼ to 18½c., but these prices are impossible for export. We quote: Finest creamery, 18 to 18¼c.; seconds, 17¼ to 17½c.; dairy butter, 16 to 16½c.

MONTREAL NOTES.

California raisins are held firmer on this market than they were last week.

Round lots of Valencia raisins have sold ex Bellona to jobbers at full prices.

Evaporated and dried apples maintain

the advance established last week and point still higher.

Buyers here have been offered new supplies of Rio and Maracaibo coffees since last report at a material decline.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 24, 1897.

THE past week has been a busy one. Weather has set in cold, and orders are being hurried off before the closing of the river, and the withdrawing of the packets and also some of the smaller steamers running to bay points. Of late much dissatisfaction has been expressed by the merchants here because of the delay in getting goods from the west. The railway people claim lack of cars, but this does not remove the inconvenience. Volume of business this season seems to be hardly as large as last, but this month will make a better showing than last. The profits, however, both now and through the whole season, have been ahead of last year, particularly in tobacco and canned goods. Cream of tartar is easy. Coffee is also very low in price. There is no sale here whatever for Rio. In rice the market is well supplied and prices are held firm.

OIL—Dealers in burning oil have this week been shipping forward as fast as possible the last of the fall contracts. Prices are held firm. Lubricating is dull, and will be quiet during the winter. Cod oil is scarce, and prices are likely to go higher. Cod liver oil for medicinal purposes is higher, particularly Norway oil. The supply in Newfoundland is about exhausted. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—There have been no arrivals of English salt this week. Market is, however, well supplied. The partial failure of the herring fishing has made itself felt in the lack of demand. Regular weekly steamers will soon be arriving from Liverpool, and there will be no lack of stock. Canadian has a regular sale, particularly box salt. Rock salt has but light sale. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

CANNED GOODS—Jobbers are still buyers in a light way. They report a good demand from the retail trade. There is little change in prices. The feeling all round is

firm. Meats and vegetables are firmer. Some factories at the Coast are sold out. Lobsters are higher. Oysters are quoted higher this week. There is better demand. Gallon apples are in light stock. Coho salmon have very light sale in this market. Fruits are low and are likely to have a good sale. We quote: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.40 to \$2.50; American, 2-lb. tins, \$2.60 to \$2.70; 1-lb. tins, \$1.40 to \$1.60; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.50 to \$2.75; 2's, \$1.50 to \$1.75; American, 3's, \$2 to \$2.25; pineapple, \$2.50 to \$2.75; fruits in glass, \$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.05 to \$1.15; clams, \$5 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—Apples continue high. While there are fair arrivals, good stock is hard to get. Some of the stock is such that in any year when apples were plentiful it

POULTRY WANTED

We are prepared to purchase Chickens, Turkeys, Geese and Ducks, dressed or dressed and drawn, delivered in good order at our factory in Hamilton.

For particulars, apply to
THE SIMCOE CANNING CO.
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to your customers. It shows a good profit and will give satisfaction.

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The rapidly increasing sale of Paragon Cheese proves that the people know a good thing when they see it.

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**Baked Beans
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The choicest Beans, Pork and Tomato Sauce only used in the preparation of this most popular product.

A few of our Specialties:

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H. P. Eckardt & Co., Toronto.
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MEDALS--
PARIS
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The GENUINE
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would not be brought to market at all. The stock of oranges is still confined to West India fruit. Lemons are in fair demand. Malaga grapes have a large sale. Prices tend rather higher. The quality is only fair this season. There is still a fair sale for quince. Cranberries are in fair demand at full figures. Cape Cods are scarce. Except for retail trade very few bananas are arriving. The effect of the cold weather in this line of business is much felt. Malaga lemons now supply this market. We quote: Malaga lemons, \$6 to \$7; oranges, \$5.50 to \$7 per bbl.; apples, \$2 to \$3.75; bananas, \$2 to \$2.25; grapes, 25 to 40c.; Malaga grapes, \$5.50 to \$7; native bog cranberries, \$5.50 to \$6 per bbl.; Cape Cod cranberries, \$8 to \$8.50 per bbl.; sweet potatoes, \$3.25 to \$3.50 per bbl.

DRIED FRUIT—Supplies are now well to hand and dealers are having a busy time. There is little new to report. The California raisin market tends easy. There is quite a range in quality of Canadian raisins. Some of those arriving are made from old raisins and cannot be compared with the new fruit. In California prunes and apricots the demand is good, particularly the former, which have a better sale than ever before. Prices are held firm. The evaporated peaches have as yet little demand. In dried and evaporated apples, while prices

are high, there is enough as yet for the demand. No new fruit has yet been received. Malaga raisins move freely. Prices are low. Currants are firmly held. Stocks are not large. There is a larger demand than ever for cleaned goods. Figs are plentiful and quoted low. Peels are in light supply and hold their prices. Dates are plentiful. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.50 to \$1.65; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 5¼ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¼ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, \$2.10 to \$2.25 per bbl.; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3 crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11½ to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—Prices are firmly held. Stocks are lighter than for some time. Good sales reported. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES AND SYRUPS—While fair quan-

ties are moving, prices are held easy, and little change can be expected for some time. The local market has fair stocks. Good syrup is scarce and hard to get. The sale in this market is not large. New Orleans in barrels, which of late years has had a good sale, is in very light supply. Prices are higher than last year. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—Except in eggs, the market is dull. Eggs are light stock, and are quoted higher, with tendency still upward. Cheese is dull and rather lower. Quite a number of factories have a great deal to offer: in some cases early cheese, which should have been sold long ago, when prices were higher. Butter is quiet, and medium grades are low. For choice butter there is always a good demand at market prices. These provinces will turn out more creamery butter this winter than ever before. We quote: Dairy butter, 15 to 17c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9¾ to 10c.; eggs, 14½ to 15c.

FISH—This continues a firm market. Dry cod hold their full quotation. The principal demand is for medium fish. Arrivals are light and no large demand. Pollock are scarce, and are quoted higher than for a long time. Pickled bay herring are in

light supply. Large pickled fish are scarce. Smoked herring are rather dull and rather easier. Bloaters and kippered herring, while in fair supply, are likely to be scarce. The later catch of herring is light. Finnan haddies have large sale, particularly for the west. Supplies are ample. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.20 to \$3.25; pollock, \$1.85 to \$2; bay herring, \$1.65 to \$1.80 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls, \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; do, half-bbl., \$2.75 to \$3; wolves, \$2.25 to \$2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, \$1; bloaters, 60c. per box; kippers, \$1 per box.

PROVISIONS—There is but light general movement. In pork and beef stocks are not large. Our market has been much hurt during the past season by old pork held here. The smoked meat trade is confined very largely to the retail trade. Lard, which is a good stock, is firmer again, after what was for a little while a rather easier feeling. We quote: Clear pork, \$14.50 to \$15.50; mess, \$13.50 to \$14; plate beef, \$13.50 to \$14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—Flour shows little change. If anything, there is a rather firmer feeling. Oatmeal tends higher. Stocks here are quite ample. Oats are much higher, with good demand. The higher price of Ontario oats is making a demand for those of our own province. If our farmers were more careful they should get as good price as is obtained for the western oats. Cornmeal is easy. Beans have but fair sale and market is easy. Barley tends higher. Split peas show quite an advance. Stocks here are light. We quote as follows: Manitoba flour, \$5.65 to \$5.75; best Ontario, \$5 to \$5.10; medium, \$4.80 to \$4.85; oatmeal, \$3.65 to \$3.75; cornmeal, \$1.90 to \$2; middlings, car lots, in bulk, \$16.00 to \$16.50; bran, do, \$15 to \$15.50; hand-picked beans, \$1 to \$1.10; prime 90 to 95c.; oats, 34 to 36c.; hay, \$11.50 to \$12.50; barley, \$3.15 to \$3.25; round peas, \$1.25; split peas, \$3.45 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

Local dealers are exporting a large part of the cheese output of Prince Edward Island.

Dearborn & Co. have bought the building next to them and will use it as a spice factory.

Winter port business has started, and a large quantity of goods has gone into the elevator. The first steamer to load will be

the Alcides, of the Donaldson line. There are at least fifty-four sailings arranged for.

A St. John schooner with tin plate was seized this week at Eastport, Maine.

Robert Young, fish dealer, of Caraquet, Gloucester county, N.B., is trying to compromise. He offers 60c. on the dollar.

While the crop of apples in Nova Scotia is light, Messrs. Neiley & Co., of Aylesford, are packing upward of 300 barrels per week.

The wholesale house of Dunlap & Co., Moncton, suffered a small loss by fire last week. Loss was fully covered by insurance.

THE CANADIAN GROCER notices with pleasure the marriage of John Hughes, grocer, of Charlottetown, and extends best wishes.

The West Indian steamer arriving this week had a cargo largely of fruit, including a quantity of cocoanuts. She had upward of 300 bbls. oranges.

W. G. Lawton has resigned the agency of Armour & Co., Chicago, and gone west. Whittaker & Co. have been appointed agents for New Brunswick.

Str. Campanna this week made her last trip from Prince Edward Island to Montreal. She had a full cargo, including 2,000 cheese, 700 bbls. oysters and 12 tons starch.

The amount sent from St. John to Windsor for the aid of the fire sufferers was \$5,000, beside which large quantities of clothing, bedding and provisions were sent.

THE CANADIAN GROCER notices with pleasure the promotion of Lieut. Ernest Macmichael to be captain in the 62nd Fusiliers. Mr. Macmichael is a member of the wholesale house of C. & E. Macmichael.

GROWING IN FAVOR.

The "White Moss" cocoanut, made by the Canadian Cocoanut Co., of Montreal, appears to have caught the public taste. The demand for it this season is simply unparalleled, and the manufacturers are compelled to ask the trade to give them a little more time to fill orders. The entire staff of the factory have been working both night and day, but the supply does not begin to equal the demand. Mr. J. Albert MacLean, manager of the company, hopes, however, to fill the balance of orders received by the end of another week, and asks the trade to have a little patience in the meantime.

GETTING TRADE FROM BRITAIN.

It is an old story that THE CANADIAN GROCER is read from the Atlantic to the Pacific in this country, but now it would seem that the trade in Great Britain are reached by it as well. The Canadian Cocoanut Co., of Montreal, received a letter a few days ago from a prominent Liverpool, Eng., firm referring to their advertisement in our special fall edition and asking further particulars as to their "White Moss" cocoanut.

SITUATION WANTED.

WANTED—BY AN ENGLISHMAN WHO THOROUGHLY understands the grocery business, a situation as salesman or bookkeeper; active, industrious and not afraid of work; first-class references or testimonials; speaks Spanish. Address, E. B. P., THE CANADIAN GROCER, Toronto. (48)

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.

THE QUEEN CITY OIL CO., Limited

Samuel Rogers, President. TORONTO

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES, PEELS or CANDIES, can have the best by getting

OKELL & MORRIS GOLD MEDAL BRANDS

Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup

THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.

W. J. BADDER, Prop.

POTATOES AND APPLES

Wm. Hannah & Co.

TORONTO and MONTREAL

Board Trade Building. 177 McGill St.

We are always open to buy or sell car lots. Write or Wire us for Prices.

Manitoba Produce and Commission Co.

WINNIPEG, MAN.

Wholesale Dealers

Butter, Eggs, Cheese, Poultry, Dried and Pickled Fish, and Fruit.

FOR SALE..

Grocery brokerage business. Calling on wholesale trade. Only \$2,000 cash. Apply to "Broker."

Car CANADIAN GROCER.

TO SMOKERS

THE OLD SIZE

T & B

MYRTLE NAVY 3'S

IS STILL BEING MANUFACTURED



Not a Complaint

In all the time that we have been in the milk condensing business we have not received a single complaint, but many are the praises and congratulations extended to us for the fine quality and great lasting powers of **THE OWL BRAND CONDENSED MILK.**

Made only by

The Canada Milk Condensing Co., Limited,
Antigonish, N. S.



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

NEW GOODS

GRENOBLE WALNUTS
SHELLED WALNUTS
SOFT SHELL ALMONDS
SHELLED ALMONDS
LONDON LAYERS
IMPERIAL CABINETS
CHOICE CLUSTERS

GEORGE FOSTER & SONS
BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price.

ONIONS, CAULIFLOWER,
CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade.

Write for prices to
T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

We are offering
GREAT VALUE
... IN ...
Valencias

All grades of the best brands.

WARREN BROS. & CO.
TORONTO.

Extra Choice
Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO., Limited
Pork and Beef Packers,
TORONTO

BUY
Ivory Bar Soap

THE BEST MADE

NEW GRENOBLE
WALNUTS
NOW IN STORE.

MALAGA ("Table")
RAISINS

A splendid assortment now arriving.

PERKINS, INCE & Co.
TORONTO.

The
**EIGHTEEN
NINETY
SEVEN
FAVORITE**



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

Quickshine

Bears an appropriate name. . . .
The long-felt want discovered in a

STOVE POLISH

For

Grates, Pipes, Furnace Fronts,
Etc.

For Sale by all Dealers.



REMEMBER QUICKSHINE.

It makes no Dust
Perfectly Free from Smell
Produces a Jet Black Lasting En-
amel

Requires no Mixing
Always Ready for Use
Will Do the Work in Half the Time
Should be Used in Every Home
It Is Really a Quick Shine
A Modern Discovery
Nothing to Equal It
The Only Genuine
Beware of Other Names. They are
Imitators

The Neatest Package in the Market.

THE ALPHA CHEMICAL CO.

Berlin, Ont.

THE CYCLE PATH OF LIFE.

Let me moralize, and don't interrupt me unless you want to lend me money.

To-day we are an infant on the wheel, held up by some friendly hand, progressing slowly, filled with vague fears and soothing syrup.

To-morrow we can wobble a little, though we suffer many falls.

The next day our line is straighter, we call ourselves a "wheelman," join the C.W.A. and own the sidewalk.

Then comes our rapid youth. We scorch—and sooner or latter are laid up for repairs.

Afterward we learn to ride more sedately, and we think seriously of life.

Now we begin to eschew the solitary path and seek the broad road where two may ride abreast. We try and discover to our delight that we can ride with one hand while the other encompasses the slender waist of a pretty girl.

Then we enter the holy state of tandem riding. In a sense we have to learn to ride over again. There is another period of wobbling, but eventually we do as well as the rest.

Now comes the period of caring tenderly for smaller wheels.

Finally we become so expert that we can ride the straight and narrow path.

And then we croak.—Yellow Book.

TO SELL TEA IN THE NORTHWEST.

Mr. T. H. Cairns, lately with Messrs. Steel, Hayter & Co., has made an engagement with the Consolidated Tea and Lands Co., Limited, to represent them in Winnipeg and west of that point. This is one of the wealthiest and most enterprising of the large English companies owning and operating large tracts of tea and coffee lands besides dealing extensively in cocoa, India rubber, etc., of their own production. Mr. Cairns' office and headquarters will be in Winnipeg and he will supply the wholesale trade only of that and the western cities.

Mr. Cairns is essentially a tea man, having spent the whole of his business career in handling that article, and there is probably no man better or more favorably known to the trade of Ontario and the western provinces. Being supplied by the growers direct from some of the finest Indian and Ceylon estates, Mr. Cairns should be able to compete with any one in the market. And we have no doubt that the success that has always followed him in the past will be increased under the favorable conditions attending his connection with the Consolidated Company.

"SURPRISE" SOAP MAN IN TOWN.

Mr. J. E. Ganong, manager of the St. Croix Soap Manufacturing Co., makers of "Surprise" soap, St. Stephen, N.B., spent a few days in Toronto this week, and, in company with Mr. Henry Wright, his Toronto agent, paid his respects to the grocery trade.

"The lumber trade is rather quiet in New Brunswick at present," said Mr. Ganong, in reply to a question, "but the general trade is good, and prices are now such that everyone is making a little money."

"'Surprise' soap people, too?" I interpolated.

"Well, competition is pretty keen in the soap trade, but we are well satisfied. Our trade is increasing steadily, and," he added with a laugh, "quality is still the key-note of 'Surprise' soap."

Mr. Ganong left for New York on Tuesday evening.

NEW FIRM IN MONTREAL.

Smith & Ramson have opened a grocery store at 4206 St. Catherine street, Montreal. They have taken great pains in selecting their stock, which, being neatly arranged, has the desired effect upon buyers.



Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, Mfr., St. Catharines, Ont.

LOOK AT THIS

TOMATOES

Log Cabin Brand
Delhi Brand
Victoria Bridge Brand

CORN

Lakeport Canning Co. Brand
Log Cabin " "
Perth Canning Co. " "
Aylmer " " "
Little Chief " "

SALMON

Empress half-tin, flat
Clover Leaf flat tins
" " tall "
Horse Shoe " "
Victoria " "
May Flower " "
Flag Ship " "
British America, tall tins
North Star " "

PEAS (Canadian)

Delhi Marrowfat
Delhi Sweet Wrinkle
Delhi Early June
Little Chief Sifted June
Aylmer Canning Co. Marrowfat
Perth Canning Co. Sweet Wrinkle
West Lorne Canning Co. Sweet Wrinkle

PEAS (French)

Delory's Moyens
" Fins
" Tres Fins
" Sur-extra Fins
J. Lanover Moyens

PEACHES

Dunmore Co. 2 lb. cans
Dunmore Co. 3 " "
Bowlby Co. 2 " "
Log Cabin 3 " "

STRAWBERRIES

Log Cabin, 3 lbs.
" " 2 "

PEARS

Dunmore Co. 2 lb. cans
" " 3 " "
Bowlby " 2 " "
" " 3 " "
Log Cabin 3 " "

PINEAPPLES

Mortons, 3 lb. tins

STRING BEANS

Refugee Beans
Golden Wax Beans

PLUMS

Blue Plums, Dunmore, 2 lbs.
Lombard Plums, Dunmore, 2 lbs.
Greengage " " 2 "
" " Bowlby 2 "
" " I. C. B. 2 "
Lombard " " 3 "

B. BAKED BEANS

Princess, 3 lb. tins
Log Cabin, 3 lb. tins
" 2 " "
" a la Tomato, 2 lbs.

LOBSTERS

Cable Brand flat tin
Navy " tall "
Tanner " " "

RASPBERRIES

Log Cabin, 2 lbs.
" 3 "

BLUEBERRIES

Eagle Brand, 2 lbs.

APPLES

Little Chief, 1 gall. tin
Lakeport 1 " "
Red Cross 1 " "
" 3 " "

The very highest quality of goods, at the lowest possible prices. Write for quotations, we have large quantities and want to reduce our stock.

We take this opportunity to ask our numerous clients to be indulgent with us, if by this time, we delay somewhat, the delivery of orders, the great rush occasioned by the close of navigation is the cause of it.

LAPORTE, MARTIN & CIE., Montreal

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE DAWSON COMMISSION CO., Limited, expect a consignment of Valencia oranges early next week.

New shelled Grenoble walnuts are in stock with the Davidson & Hay, Limited.

McWilliam & Everist will receive a consignment of Valencia oranges this week.

California "Ruby" prunes are in stock this week with the Davidson & Hay, Limited.

Rein's and Bevan's table fruits have arrived ex ss. Bellona for H. P. Eckardt & Co.

The Davidson & Hay, Limited, are offering finest Eleme figs in 10-lb. boxes at close prices.

H. P. Eckardt & Co. have another shipment of Comadra figs in taps arriving in a few days.

A fresh shipment of "Camellia" pancake flour arrived on Monday for the Davidson & Hay, Limited.

Frank Magor & Co., 16 St. John St., Montreal, have some very fine sardines in quarters and halves.

The Davidson & Hay, Limited, have to hand this week California prunes, 40-50, 50-60, 60-70, 70-80.

Another shipment of Trenor's layers and selected Valencia raisins has arrived for H. P. Eckardt & Co.

The Wm. Ryan Co., Limited, are now buying hogs, and would be pleased to communicate with holders.

New Tarragona almonds, Marbot and Grenoble walnuts arrived this week for the Davidson & Hay, Limited.

H. P. Eckardt & Co. have choice Eleme figs in boxes about 15 lbs., divided into 15 compartments. This saves loss in weighing out.

A second car of Griffin & Skelly's California prunes, sizes from 40-50s. to 90-100s., has been received by the Eby, Blain Co., Limited.

Chocolat-Menier has been highly recommended by physicians, and has become recognized as a fashionable drink by the European gentry and society.

Rutherford, Marshall & Co. are devoting special attention to the export of dried and evaporated apples, and would like to communicate with holders or buyers.

The Eby, Blain Co., Limited, have received their importation of "Anchor" Japan, choicest spring pickings, in 30-lb., 50-lb., and 100-lb. fancy canisters.

D. Gunn, Bros. & Co. report that owing to larger receipts of large roll choice dairy

butter it is difficult to maintain prices on local market, but their large shipping demands have enabled them to keep well sold out at good prices.

"We have brought on with our Malaga fruits per Beilona a small stock of 'Non Plus Ultra,' the finest of all clusters, fit for the most exclusive trade," say the Eby, Blain Co., Limited.

Cleaned and stemless currants of their well-known brands are again in full supply with the Eby, Blain Co., Limited, who apologize to the trade for unavoidable delay in shipping in some cases.

Recent quotations advise an advance in jams and marmalades shortly. Frank Magor & Co. carry a full line of Southwell's goods which they will invoice at present figures until stock is run off.

W. H. Gillard & Co. have just received a large consignment of Gillard's new pickle and Gillard's new sauce, and can now supply their retail friends. These articles are made in Great Britain, and contain nothing but the choicest vegetables and pickling spices.

The note asking grocers to apply for Keen's new show cards in last week's CANADIAN GROCER brought enquiries from several towns in Western Canada. "We also sent some of these cards nearer home in the province of Quebec," write Frank Magor & Co., Montreal, agents for Keen, Robinson & Co., London, Eng.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Snaps in coffee are being offered by W. H. Gillard & Co.

The Wm. Ryan Co., Limited, are experiencing a big demand for choice dairy butter in large rolls, and are thus able to pay outside prices.

W. H. Gillard & Co. are offering some special values in Ceylons and Japans, and it will pay the wide-awake retailer to make enquiries from them.

D. Gunn, Bros. & Co.: "The demand for smoked meats has been more active this year than for some years, due to the superior quality of our 'Maple Leaf' brands."

"Our stock of dried and evaporated fruits is now complete, and we can safely say that it is unsurpassed in the trade for extent and variety," say the Eby, Blain Co., Limited.

"Our last importation of green Rio coffee proves to be unusually good value, being remarkably even in color, fine style, and we have already sold some of the lines in competition," say the Eby, Blain Co., Limited.

WILL ADOPT THE CASH SYSTEM.

T. P. McGillicuddy, general merchant, Harriston, Ont., has decided to adopt the cash system, and he announces it in the following pointed manner, in a local paper:

On the first day of December next, we will change our system of doing business, put away all books, sell only for cash or produce, and are thoroughly convinced that it will be more profitable for our customers as well as for ourselves. A storekeeper must have the same prices for everybody or he will be continually getting into trouble. If he charges the credit customer more than the cash customer, he will offend him and lose his trade, therefore he must charge the same prices to the one who pays in one month, one or two years, or the one who never pays, and it is impossible for him to do justice to his cash customers. His profits must necessarily be large enough to pay running expenses, interest on the accounts he carries in his books, and to cover his bad debts. We know from experience that the great majority of the people of Harriston and surrounding country are strictly honest, will pay for everything they get, and any storekeeper will never lose a cent by selling to them on credit. But those are the people who have everything to gain and nothing to lose by buying for cash and getting their goods at the lowest prices. Every town and country have their dead beats, and every business man doing a large credit business will have bad debts. Where does the money come from that makes up for bad debts? Do you honest people ever think of that? You are the people. When you pay your bills, or buy goods for cash, you pay for the bad debts the storekeeper makes. You are working hard to pay for what the lazy, worthless, extravagant dead beat eats and wears. After the first of December our customers will pay no high prices—will pay nobody's debts. We will buy and sell for cash, keep down expenses, and give them such good values that they will find it to their advantage to pay the cash and deal with us as in the past.

SWEET CONTENT.

Sweet are the thoughts that savour of content;
The quiet mind is richer than a crown;
Sweet are the nights in careless slumber spent;
The poor estate scorns Fortune's angry frown:
Such sweet content, such minds, such sleep, such bliss,
Beggars enjoy, when princes oft do miss.
The homely house that harbours quiet rest,
The cottage that affords no pride nor care,
The mean that grees with country music best,
The sweet consort of mirth and modest fare—
Obscured life sets down as type of bliss:
A mind content both crown and kingdom is.

—Robert Greene.

NEW GROCERY IN GALT.

W. W. Lawrason, who was for several years in the employ of John Sloan, of Galt, has begun business on his own account in that town. His store is in the "Hotel" block and is up-to-date in every respect. The windows are plate glass, and the interior of the store is finished in oak. The fixtures are of the latest design, and a neat office is set apart for Mr. Lawrason's private use.

P. Dill, grocer, etc., Seaforth, has this week added a fine stock of staple dry goods to his business.

**Going to Retire?
Want to Sell Out?**

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.



**DEWAR'S
FAMOUS SCOTCH**

can be had from
Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns
and all...
first-class houses.

FANCY

INDIA BRIGHT
JAVA

ROYAL
JAPAN GLACE
POLISHED

IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO.
Agents

RICES

⇄ **MOUNT
ROYAL
MILLS**



**Ashamed of
Canada?**

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. Patronize its industries. Ask your jobber or write us for samples.

Canadian Coconut Co.
MONTREAL

THE BEST IS THE CHEAPEST.
THE LEADING AND MOST POPULAR DESSERT.

Minute Tapioca
OR SIXTY SECONDS
REGISTERED '94.

NO SOAKING REQUIRED. DELICIOUS. NOURISHING. ONE CUP IS EQUAL TO TWO OF FLAKE OR PEARL. TAPIoca EXCELLENT RECEIPTS ARE GIVEN ON EACH PACKAGE.

Prepared Only by
WHITMAN GROCERY CO.
ORANGE, MASS.

ASK YOUR GROCER FOR MINUTE TAPIoca, AND TAKE NO OTHER.
ONCE USED ALWAYS USED.

ENAMELLED MEASURES

In 1/2 pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



Superior

to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

VERRET, STEWART & CO., Montreal - Quebec.

**How About
Baskets?**

We have all kinds of baskets for all sorts of purposes.

We do not aim to quote you prices—sell you one lot of baskets and stop there; we want your regular basket trade.

If low prices and reliable quality will do it, we shall win the basket trade we're after—yours.

Chas. Boeckh & Sons
Toronto, Ont.

AN AUTOMATIC SELLING MACHINE . . .

To sell—

Adams' Tutti Frutti

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.



**FOUND
AT
LAST**

THE...

"PRAESERVO"

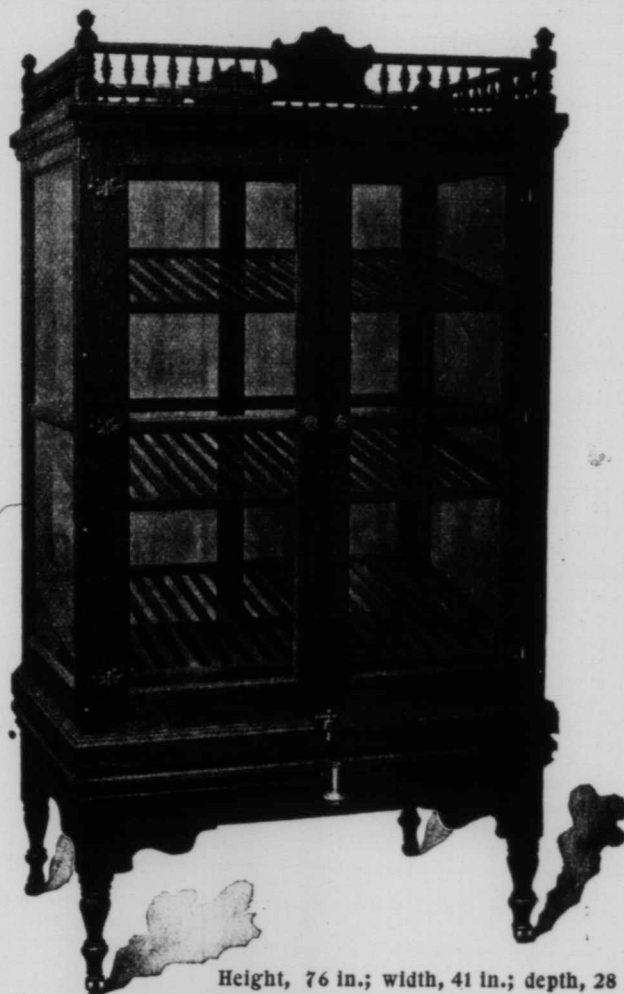
CASE

A
Perfect Cabinet
for

**RAISINS
PRUNES
CURRANTS
EVAPORATED
FRUITS
Etc., Etc.**

No shrinkage
No drying up
No loss in weight

Fruit kept
Moist and Fresh
always.



Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

TRADE CHAT.

THE largest canning factory in the United States is talking of establishing a branch factory in Ontario, and the Chatham Board of Trade is advocating its city as the proper place for such a business.

Mr. P. J. Watt has purchased the stock of P. J. Watt & Co., wine and spirit merchants, 428 Richmond street, London.

Mr. Thomas Paine, of Woodstock, Ont., has gone into the grocery business in Galt, having purchased the stock of a Mr. Volsey, in that place.

Wm. & J. Pridham, Mitchell, Ont., shipped last week two carloads of lambs to the English markets. The average price paid was \$2.75.

If our fisheries were protected as well as those of Canada our fishermen would not be in such a chronic state of financial distress.—N.Y. Fishing Gazette.

Lambton county has two fields of wheat each of 100 acres, upon which have been grown fine crops. The Petrolia Advertiser says they presented a fine appearance this fall.

Brook correspondent of Owen Sound Times: Mr. and Mrs. Geo. Lethbridge have

returned from their wedding trip and have opened a large grocery store on Market street.

A despatch from Hamilton says: "Mayor Colquhoun says the representatives of the Heinz Pickle Co. are satisfied with the concessions granted by the city, and he thinks a branch factory will be established here."

The London Advertiser says it has been shown a carrot 62 ounces in weight and 16 inches in circumference, and grown in that city, which is claimed to be the largest ever grown in that vicinity. London must be a great agricultural city.

A German doctor has started a theory that most drunkards can be cured by a very simple and pleasant course of treatment—namely, by eating apples at every meal. Apples, if eaten in large quantities, possess properties which entirely do away with the craving that all confirmed drunkards have for drink.—Guelph Herald.

The Ontario Department of Agriculture reports the number of sheep kept in the province in 1895 to have been 2,022,735 and the number kept this year to be 1,690,350, a decrease of 332,385. The English Live Stock Journal, commenting on these figures, says that "the small number of

sheep kept in a province much larger than the United Kingdom, seems remarkable" England alone keeps nearly seventeen times the number of sheep that Ontario keeps.

J. B. Stringer & Co., our local exporters, have lately booked the largest single transaction for Canadian corn they have yet made. The sale is for 450,000 lbs., equal to fifteen carloads, and calls for No. 1 yellow inspection, to reach which grade they are required to give it attention of a special character. The grade gives it a value proportionately. Business of this volume has in the past been effected by Toronto and Montreal houses, while for the last couple of years now the enterprise of Chatham's shippers has centred the trade here. This applies also to Kent's enormous bean shipments and to the barley, oats, wheat, buckwheat, millet, hay, wool and dressed hogs, etc., that in the aggregate is an enormous trade and daily more controlled by Chatham's progressive shipping merchants.—Chatham Banner, Nov. 18.

MANITOBA BUTTER.

The output of Manitoba creameries this year exceeds in value that of 1896 by \$105,000. This is a large increase, and indicates the rapid strides being made in this branch of agriculture. Nearly the whole of the output sold for consumption west of Port Arthur.

THE VINTAGE OF AUSTRALIA.

THE wine industry of Australia increases yearly as a consequence of the improved methods that have been adopted in the preparation of the wine produced, and, in bringing it on the market in good condition. It is not, perhaps, well known that Australia now ranks next to France, Spain and Portugal as an exporter of wines to England, having completely overtaken Germany and Italy.

In a recent letter to The Times, Mr. E. Burney Young, a commercial representative in London of the South Australian Government, gives some interesting information respecting the present condition of the vintage of Australia. Mr. Young says that, owing to the splendid climate of Australia, the vine-growers there have but little experience of the evils that have affected the vineyards of France. In some districts late frosts occasionally injure the vines in the spring, and oidium shows itself in a very modified manner, but the former are rare, and the latter easily coped with by the use of sulphur. No cryptogamic diseases of any kind have ever proved virulent in Australia; they have always been checked without difficulty or baneful results. Apart from an occasional thunderstorm, which, Mr. Young says, adds greatly to the yield, there is no climatic inclemency to interfere with the gradual and healthy ripening of the grape—warm, bright, settled weather always prevailing at this season. The same pertains to the weather at the time of the vintage, and, though sometimes warmer than is quite desirable, it is usually mild and bright. Many of the growers are counteracting the effects of hot weather by scientific methods

of cooling their "must" with excellent results. Some attention, too, has been given to the question of adding wine-yeasts to the fermenting vats, though as yet it has not been studied to the extent which the subject deserves. The cooling of the "must," however, forms part of the question and is a long step in the right direction. The object of cooling is to give full play to the wine-yeasts or saccharine ferments, which propagate most rapidly at a temperature of about 65 to 80 degrees Fah., and dominate the fermentation to the exclusion of mischievous bacteria.

A somewhat new departure has been adopted by the Government of South Australia in establishing a bonded depot in London for the reception and treatment of the wines of the colony after their long and trying voyage. The effect of the voyage on wines shipped in bulk is that they frequently arrive in England in a state that is colloquially known as "sick." Such wines must not be neglected, and with proper care they not only quite recover, but are improved by the voyage. The depot is said to have proved so far a success, as many wine merchants are now considerable buyers of South Australian wines.

SOAP AT FOOD SHOWS.

Pure food shows are scarcer than usual this season, and the millers are not giving much support to those started. On the other hand, the manufacturers of soap and washing powders are well represented. The flour makers have learned their lesson and retired with that feeling of complete satisfaction which one experiences when he has enough and knows it.—American Miller.

A NERVY THIEF.

South Sudbury was visited by a cool and calculating burglar Thursday last week. The fellow opened a shutter in the rear of George H. Hunt's grocery and general store, carefully cut out a light of glass, opened the window and climbed in. Pulling down all the curtains in the front store, he barricaded the front door with a barrel of rolled oats, then made a complete change in his outfit, under-clothing and all, left the old clothes behind and wore away the new, including cuff buttons. Before leaving, however, he rifled the money drawers in the main store and in the post office, but got little for his pains. Needing a shave, he helped himself to the necessary razor, soap and other articles, and proceeded to complete the removal of his beard before he said good night. Things were stirred up generally in the store, and the amount of the loss is not yet fully estimated.—New England Grocer.

NEW GRAIN ELEVATOR.

Owen Sound now claims the best facilities for handling grain on Georgian Bay. The C.P.R. has lately erected there an elevator 240 feet long by 70 feet broad, with the main building 125 feet high and the tower or work end 161 feet high. Its capacity is 800,000 bushels, and is furnished throughout with the most modern appliances for the speedy transportation of grain from boats to its bins. The machinery, etc., when tested proved satisfactory all round, and The Owen Sound Times is enthusiastic in its description of the elevator's work, and is now advocating that Owen Sound should, if possible, secure the elevator which it is rumored the G.T.R. are about to build on Georgian Bay.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to
Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal
For Price List.



BIG FOUR

**SELF-RISING BUCKWHEAT FLOUR
TOLEDO CORN STARCH
BOSTON LAUNDRY STARCH
PURE FRUIT EXTRACTS**

They are all sellers because they give universal satisfaction to the consumer. It always pays to sell the very best goods.

THE F. F. DALLEY CO., LIMITED,

HAMILTON, CANADA



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

SHOW WINDOW DISPLAY.

THEORETICAL authorities on the subject of window dressing generally advocate the use of few articles and only a small quantity of each when making a striking display, but practical window dressers do not seem inclined to follow the hints. On the contrary, the finest window displays of grocers, those which are the undoubted work of experienced and able dressers, are invariably produced by a massing of many different goods and a considerable quantity of each. It is the same plan that prevails across the Atlantic. The window displays that earned prizes at the recent Groceries Exhibition in London were all examples of the crowded or massed order of dressing.

The Manchester Grocers' Review, with commendable enterprise, publishes an illustration of the efforts of each of the prize winners, from which we gather that the best authority in England favors giving a profitable staple the post of honor in the windows, the design that earned for its author the first prize being made up chiefly of tea in open and closed caddies and in small packages, with large and small show cards and placards. This tea, by the way, bore a proprietary label not the dealer's own. The tea was arranged in a row of open metal caddies, divided by pillars of pound packages and enormous show cards, along the bottom of the window, and each caddy was surmounted by a smaller show card. Two of the pillars of pound packages near the middle of the window were built up five or six feet, forming an arch, topped by a single pillar, and upon each side of this arch was displayed several pounds of white sugar, bearing a price ticket. At the extreme right and left of the window was shown a pile of canned meats and salmon, supported by jars and tumbler of jellies and jams. Near the top of the window, on a level with the piping bearing the gas-burners in ground glass globes,

and forming the apex of the display were pyramids of canned goods and jams and jellies. Each description of tea and most of the other articles bore a price ticket.

The second prize window had an open chest or tray of Indian and Ceylon tea, blended, as the central attraction, resting upon small packages of tea bearing the retailer's own label. French coffee in tin and either canned goods or jellies in wrappers supported the package tea upon the extreme right and left, and above the tea, etc., reposed two small pans of sugar, catsup in bottles, canned fruits, jams and marmalade, coca wine in bottles and canned meats and fish. Across the top of the window was a strip of cardboard advertising a brand of ale and porter, and nearly every article was ticketed.

The third prize window contained several conspicuous loaves or "titlers" of pure white sugar standing up half a foot or eight inches above the surrounding articles, but not all on the same level, as this window display, like the two mentioned above, was built up in tiers, and the lower row exhibited five sugar-loaves and the uppermost one only two. Canned lobsters were piled up at each side of the lowest tier, about ten cans (flat) high and five cans wide, and the intervening space in the tier was filled with tea—tea in open caddies and in packages, with numerous show cards and price tickets—the sugar-loaves being set up at the back of the lobster and tea. Behind and above the goods just mentioned rose piles of canned goods of various kinds, but principally meats, fish and fruits, and also a couple of the sugar loaves, which against the darker background looked like marble minarets in an oriental city. Price tickets were in evidence, as usual.

We have given space to the description of these prize displays because Great Britain is noted as the home of elaborate grocery window dressers, and because the most successful windows that we have seen have been after the same general plan, our own

grocers usually favoring an abundance rather than a scarcity of goods in their show windows.

There is no doubt as to the value of good window display, and as window dressing is always inexpensive, we recommend that grocers generally give more attention to the art.—Merchants' Review.

GOODS AT REDUCED PRICES.

The following appeared in The Harristown Review and was signed by John Waddell, a grocer of that town:

DEAR SIR,—I wish to call the attention of the public to methods certain merchants in the country have of conducting their business, by advertising and selling certain lines of seasonable and staple goods on certain days, at, as they say, greatly reduced prices, and in some cases, below cost. Is it just or honest to charge a higher price for the same goods in the same stores on any other day of the week, (in the absence of any legitimate advance in the cost of said goods). For instance: If certain goods are only a certain price, in certain stores, on Saturday, should those same goods be worth any more money on any other day of the week? In my opinion they should not. People would therefore be governed accordingly, and not allow themselves to be charged any higher prices in those stores on other days of the week than on Saturdays, or any other set day. I maintain that the only legitimate mode of doing business is one price for all on every day of the week. A little profit on everything, and not too much on anything. Of course, it naturally follows, that extra prices must be charged on other lines of goods sold, to make up the loss on special lines sold below cost on special days, for there is not enough profit on legitimate sales of any goods in the grocery line to make up the loss referred to, without an overcharge being made, either directly or indirectly, on lines not specially advertised. People would do well for themselves to purchase the special lines on special days, but be careful in making purchases in other lines of goods, either on those days or any other.

Go where you will, seek where you may,
Yet it will always follow
That loudest noises ever come
From vessels that are hollow.
And so, with men, it is the same;
He that is always blowing
Would, if good sense were measured, make
The very poorest showing.

ANOTHER DIVORCE

A WESTERN CUSTOMER WRITES US:

"It is our intention to **divorce** ourselves from all grades of Coffees other than the brands of **Chase & Sanborn.**"

Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

POULTRY FOR EXPORT.

PROF. ROBERTSON, of the Dominion Experimental Farm, visited Great Britain this year in the interests of the Canadian Department of Agriculture. He has now issued a bulletin for the benefit of those interested in the exportation of poultry to Great Britain.

The exportation of turkeys from Canada to Great Britain is yet in the experimental stage, few dealers having gone into such trade regularly; yet if properly prepared, packed and shipped to suit the British market, a good demand will be found, with prices ranging from fivepence to ninepence per pound.

The time to ship is from the 1st December to the 1st March, but cock turkeys of large size should be marketed before Christmas.

Prof Robertson's bulletin gives directions for the dressing, packing and shipping of turkeys intended for this trade. It says the birds should be fasted twenty-four hours to empty the crop and intestines, and should be given a small quantity of water just before killing, which should be done by "wringing the neck," and not by knifing or sticking, and the birds should be plucked while still warm. The intestines should be removed from the rear of the bird, care

being taken not to break the gall bag. Some British dealers recommend breaking down the breast bone by pushing it to one side with the two thumbs, the bird having its back pressed up by the knee. The wings should be twisted to the back of the bird, and may be held there by a string, which, however, should not encircle the body. As soon as the feathers are off the bird should be hung up by the feet and thoroughly cooled, not frozen. The cases for packing should be shallow, only deep enough to hold one layer of birds. (A size recommended is six feet long by twenty inches wide by from seven to eleven inches deep), and these cases should contain only birds of nearly the same weight, graded to within two pounds, with cocks and hens in different cases. A quantity of wood pulp or clean straw should be on the bottom of the case, and on top of the birds, which should be each one wrapped in paper. The birds should be packed with backs down, heads to one side. No old, tough birds; in fact, no birds but which show a good, plump, white, broad breast should be exported. The cases should be marked plainly at both ends, giving on the upper left-hand corner the number of birds and whether cocks or hens, and on the upper right-hand corner gross, tare and net weight of the birds.

A few British importers speak favorably of turkeys with feathers on. These should be treated in a similar manner as the plucked turkeys, except that they should be killed by sticking the brain, through the roof of the mouth, taking care not to disturb the feathers. The head should be wrapped in thick paper to absorb the blood, and should be laid in the middle of the back, not under the wing. These birds should be packed in air-tight barrels or boxes.

Geese, ducks and fowl are not raised in Canada to such an extent as to much more than supply the home demand. But in cases where shipments are made, the fowl should be prepared in the same way as turkeys. Geese and ducks should be killed in the same way as feathered turkeys, and all feathers should be plucked off, except on the tips of the wings, leaving the down on if desirable. They should never be dipped in water. Entrails may be left in. No birds under nine pounds should be packed; the larger the birds sent the better. They should be packed ten in a case.

A story is told of the late Baron Hirsch that conveys a valuable lesson. After writing a message announcing the gift of a fortune to a school, the great millionaire went over the telegram carefully a second time, condensing it so as to save a franc.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JAMES S. FAIRLEY, general merchant and miller, Boiestown, N.B., is offering to compromise.

W. H. Stimpson, grocer, Halifax, is offering to compromise.

D. M. Smith, grocer, Beaverton, Ont., is offering to compromise.

J. R. McDonald, grocer, Montreal, is offering 10c. on the dollar.

R. A. Logan & Co., general merchants, Bridgewater, N.S., have assigned.

J. A. Francis, general merchant, Essex, Ont., has assigned to Chas. F. Lobb.

James E. Clair, general merchant, Clair Station, N.B., is offering to compromise.

E. Duckett, general merchant, St. Gregoire, Que., is offering 40c. on the dollar.

Paradis & Jobin have been appointed curators of Nazaire Lachance, grocer, Quebec.

An assignment has been demanded of Wm. Genereux, general merchant, Grand Piles, Que.

An assignment has been demanded of Pierre Gelinas, general merchant, St. Alexis de Monts, Que.

Louis Bouchard, general merchant, St. Paul's Bay, Que., has been granted an extension of time.

Paradis & Jobin have been appointed curators of Epiphane McGee, general merchant, Rimouski, Que.

Pearce & Co., general merchants, Mitchell, Ont., have assigned to E. A. Lye, Toronto, and a meeting of creditors will be held on the 26th inst.

J. R. Jaynes & Co., general merchants, Alvington, Ont., have assigned to John G. McIntosh, and their stock is advertised to be sold by auction on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

E. J. Smith & Co., grocers, Montreal, have dissolved.

O. Parizeau & Co., biscuit manufacturers, Montreal, have dissolved.

Riley & Burns are commencing business as grocers at St. Louis de Mile End, Que.

Bruneau & Guinette, grocers, Montreal, have dissolved, Leon B. Bruneau to continue.

J. F. Aikens, grocer, etc., Watford, Ont., has admitted Thomas Goodhand into partnership.

Pozer & Carter, general merchants, Duck Lake, N.W.T., have dissolved, Mr. Pozer continuing.

Robert Murdock, general merchant, Hepworth, Ont., has been succeeded by Murdock & McKenzie.

Delacour & Aumont have commenced business as general merchants in St. Pierre et Miquelon, Newfoundland.

DO YOU WISH to serve your customers with a strictly first-class**TOMATO SOUP ?** 3 - Handsomely labelled. Retail 25c.If so, ask your **WHOLESALE HOUSE** for **Clark's****GILT EDGE** **PURE JAMS
AND JELLIES**

Put up in glass pots, 5-lb. tin pails, 7, 14 and 30-lb. pails. We have a very fine lot of Pure Plum Jam that we can sell cheap. Write us for quotations.

THOS. UPTON & CO.
HAMILTON, ONT.**SALES MADE AND PENDING.**

Mills Bros., grocers, Toronto, have sold out to L. C. Beattie.

Wm. Grover, grocer, Picton, Ont., has sold out to G. H. Eckert.

F. C. Morrow, grocer, Colborne, Ont., has sold out to G. W. Batty.

R. W. Neville, general merchant, Port Colborne, Ont., is advertising to sell out.

The stock of J. B. Prevost & Co., grocers, Quebec, has been sold at 73½c. on the dollar.

The stock of Cusson & Leduc, cigar dealers, Montreal, has been sold at 46c. on the dollar.

The stock of Drouin & Trudel, general merchants, Abenaquis, Que., has been sold at 65½c. on the dollar.

The stock of E. Cloutier, general merchant, Notre Dame du Lac, Que., has been sold at 57½c. on the dollar.

The stock belonging to the estate of W. H. Thomson, general merchant, Schreiber, Ont., is advertised for sale by tender.

The stock belonging to the estate of G. A. Marion, general merchant, Rockland, Ont., is advertised to be sold by auction on the 29th inst.

CHANGES.

The W. J. Boyd Candy Co., Limited, Winnipeg, has been incorporated.

George McKenny is opening out as general merchant in St. Laurent, Man.

Thomas Cole, general merchant, is moving from Strathroy to Glencoe, Ont.

Robert Smith is commencing business as a general merchant in Glencairn, Man.

Baller Bros. & Sons, wholesale and retail pork dealers, have registered in Quebec.

W. S. Cameron, is starting business as general merchant in Indian Head, N.W.T.

G. B. Crosby is about starting up as dealer in fruits and confectionery in Digby, N.S.

Francois Xavier Labelle and Alphonse Irene Labelle have registered as proprietors

of the firm, Labelle & Fils, biscuit manufacturers, Montreal.

S. Colclough, general merchant, Cum-nock, Ont., has been succeeded by L. Flewelling.

F. Dufresne has commenced business as hotel keeper and grocer in Cote Des Neiges West, Que.

Archibald De L. Macdonald has registered as proprietor of The Rigaud Milling Co., produce dealers, Rigaud, Que.

Narcisse Gastonguay has commenced business in Halifax as dealer in fruit and confectionery, under the style Gastonguay Bros.

Marie L. Lajoie dit Barille, widow of Etienne Cote, has registered as proprietress of the firm J. Lebeau & Co., tea and crockery dealers, Montreal.

FIRES.

Weaver Bros., grocers, Elora, Ont., have suffered damage by fire and water.

A. J. Campbell and John McKellar, both general merchants, Tiverton, Ont., have been burned out.

The stock of Dunlap & Co., wholesale grocers, Moncton, N.B., has been damaged by smoke and water; loss estimated at \$3,000—insured.

OYSTER BOUILLON.

Pick over and drain two dozen large oysters, then chop fine. Put in a double boiler and heat slowly, so as to draw out as much juice as possible. Turn into a fine sieve and press out every particle of the liquor. Return this to the fire in an agate saucepan, beating into it the white of one egg. Bring to the boiling point, boil one minuet, set aside without disturbing for five minutes, then strain through doubled cheesecloth. Season, add an equal quantity of hot milk and serve.

Thanksgiving

---The people of Canada
---have just reason for
---thanksgiving. Every-
---thing is taking on a
---brighter and more
---prosperous look.

In the matter of tea drinking the people are especially thankful for being freed from the **colored and uncleanly made teas of China and Japan.**

The introduction of the pure, clean, healthful, invigorating teas of **Ceylon and India** have practically driven out the unsatisfactory China and Japan teas, "for which we are truly thankful."



1742

1897

LOOKING BACKWARD

AND

LOOKING FORWARD

Keen's D. S. F. Mustard



has a grand reputation in the past and will have a greater still in the future.

CURRENT MARKET QUOTATIONS

Toronto, Nov. 25, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00

Diamond—		W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case.....	per doz.	1 20	
1/2 lb. tins, 3 ".....	"	90	
1/4 lb. tins, 4 ".....	"	60	

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	per doz.	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	1 25	
1 lb. tins, 2 to 4 doz. cases.....	2 00	
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55	
1/2 lb. tins, 4 to 6 doz. cases.....	0 80	
1 lb. tins, 2 to 4 doz. cases.....	1 15	
English Cream, glass tumblers.....	0 75	
1 lb. jellies.....	1 25	
1/2 lb. jellies.....	2 25	
1/2 lb. Crown sealers.....	2 25	

BLACKING.

P. G. FRENCH BLACKING.		per gross	
1/4 No. 4.....	\$4 00		
1/2 No. 6.....	4 50		
1/2 No. 8.....	7 25		
1/4 No. 10.....	8 25		

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish ".....	3 60
No. 3 ".....	4 50
No. 5 ".....	7 20
No. 10 ".....	9 00
Yucan Oil Blacking, 1 doz. cases, liquid.....	2 00

per doz	
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross.....	\$ 2 80
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No. 2 Bronze Tins, per gross.....	\$ 3 40
" 3 ".....	5 60
" 4 ".....	10 00
" 1 Enamelled Tins ".....	2 50
" 2 ".....	3 75
" 3 ".....	1 00
" 4 ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	22 00

Reliable Shoe Dressing.....	9 00
Eclipse Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	9 00
" No. 2.....	4 50

United Service Blacking No. 4.....	8 00
United Service Blacking No. 1.....	4 25

Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00
Alpha Metal.....	9 00

Polish No. 2.....	9 00
Patent Stove Polish— Sunlight Lead Bar.....	4 25

Packed in 1/2 gross cases.....	10 80
Sunlight Liquid, 1/2 gross cases.....	4 25

Moody's Black Lead.....	15 00
Reliable Stove Pipe Varnish.....	15 00
1/2 gross cases.....	
6-oz. bottles.....	

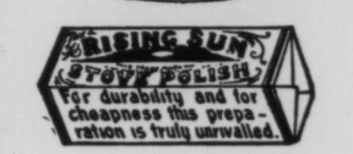
Quickshine Pipe Varnish.....	12 00
1/4 gross cases, pressed top tins.....	

Stove Polish— per gross

Quickshine Polish.....	00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz.....	Per gr 7 25
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STOVE POLISH.

Per gross	
Rising Sun, 6 ounce cakes. all-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste 5c. size, 1/4 gross boxes.....	5 00

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 gross cases \$9 00 per doz
Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles 1 25
Boston Brunswick Black, 8 oz. bottles..... 1 75

ENAMELINE.



No. 4-3 dozen in case \$4 50
No. 6-3 dozen in case 7 50

BIRD SEEDS

HART, COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer..... 0 05 1/2
Belgian, with Bird Improver..... 0 05 1/2
International, with Bird Treat..... 0 04 1/2
German X, with Cuttlefish Bone..... 0 04 1/2
German, with Cuttlefish Bone..... 0 04 1/2
London Bird Seed, bulk 25 lb. cases..... 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case..... 0 06
Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases..... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed 0 07
Norwich Bird Seed..... 0 06
Maple Leaf Bird Seed..... 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
" " " 5c. " " 48 " " 03

CORN BROOMS

CHAS. BOECKH & SONS.

per doz net
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. \$3 65
" " " " 7, 4 strings.. 3 45
" " " " 6, 3 strings.. 3 25
"Victoria," fine, No. 8, 4 strings.. 3 30
" " " " 7, 4 strings.. 3 10
" " " " 6, 3 strings.. 2 90
"Standard," select, 8, 4 strings.. 2 90
" " " " 7, 4 strings.. 2 75
" " " " 6, 3 strings.. 2 60
" " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD.

per lb.
1 lb. packets \$0 17
1/4 lb. " " 0 17
Reckitt's Square Blue, 12-lb. box..... 0 17
Reckitt's Square Blue, 5 box lots.... 0 16

CANNED GOODS.

per doz.
Apples, 3's \$0 80 \$0 95
" " " " gallons 2 00 2 25
Blackberries, 2' 1 40 1 70
Blueberries, 2' 0 75 0 85
Beans, 2' 0 65 0 95
Corn, 2's 0 70 0 85
Cherries, red pitted, 2's..... 1 75 2 25
Peas, 2's 0 90 0 95
" Sifted select..... 0 90 1 00
" Extra sifted..... 1 25 1 40
Pears, Bartlett, 2's..... 1 65 1 75
" " " " 3's..... 2 40 2 40
Piceapple, 2's..... 1 75 2 40
" " " " 3's..... 2 50 2 60
Peaches, 2's..... 1 65 2 00
" " " " 3's..... 2 25 3 00
Plums, Green Gages, 2's..... 1 55 1 80
" " " " Lombard 1 40 1 70
" " " " Damson Blue..... 1 10 1 40
Pumpkins, 3's 0 70 0 90
" " " " gallons 2 10 2 25
Raspberries, 2's 1 65 1 95
Strawberries, 2's 1 15 1 15
Succotash, 2's 0 92 1 05
Tomatoes, 3's 2 40 2 70
Lobster, tails..... 2 85 3 00
" flats..... 1 20 1 30
Mackerel 1 20 1 30
Salmon, Sockeye, tails..... 1 25 1 30
" " " " Horseshoe. 1 05 1 10
" " " " 1/2's tins 0 95 1 10
" " " " 1/4's tins 0 20 0 21
Sportsmen, 1/4's genuine French high grade, key opener 0 12 1/2

Sardines, Sportsmen, 1/2's..... 0 21
Sardines, key opener, 1/2's..... 0 16 0 18 1/2
" " " " 1/4's 0 10 1/2 0 11
" " " " 1/2's 0 18 1/2 0 19
Sardines, other brands 9 1/2 11 0 16 3 17
" P. & G., 1/2's tins 0 23 0 25
" " " " 1/4's " 0 33 0 36
Sardines, Amer., 1/2's " 0 04 1/2 0 09
" Mustard, 1/4 size, cases 50 tins, per 100..... 10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb..... 1 10 1 15
Kipperd Herring, 1-lb..... 1 6J 1 90
Herrings in Tomato Sauce..... 1 70 1 90
Herrings in Shrimp Sauce..... 2 00
Herrings in Anchovy Sauce..... 2 00
Herrings a la Sardine..... 2 40
Preserved Boaters..... 1 85 1 90
Real Findon Haddock..... 1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans.. \$1 30 \$1 35
" " " " 2 " " " " 2 35 2 50
" " " " 4-lb. can 7 75 8 25
" " " " 14 " " " " 15 00 16 00
Minced Callops 2 " " " 2 60 2 65
Lunch Tongue 1 " " " 3 40 3 50
" " " " 2 " " " " 6 00
English Brawn 2 " " " 2 75 2 80
Camb Sausage 1 " " " 2 50 2 50
" " " " 2 " " " " 4 00
Soups, assorted 1 " " " 1 50 1 50
" " " " 2 " " " " 2 25 2 25
Soups and Boull. 2 " " " 1 80 1 80
" " " " 6 " " " " 4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb..... 1 40 1 50
" " " " 4 lb..... 2 60 2 75
" " " " 4 lb..... 5 50 5 80
" " " " 6 lb..... 8 50 8 80
" " " " 14 lb..... 17 50 18 00
Roast Beef, 1 lb..... 1 40 1 50
" " " " 2 lb..... 2 60 2 75
Luncheon Beef, 1 lb..... 1 60 1 70
" " " " 2 lb..... 2 75 2 85
Brawn 1 lb..... 1 30 1 40
" " " " 3 lb..... 2 35 2 50
" " " " 6 lb..... 6 60 6 80
" " " " 14 lb..... 14 50 15 00
Ox Tongue, 1 1/2 lb..... 7 00 7 20
" " " " 2 lb..... 8 50 8 80
" " " " 2 1/2 lb..... 10 75 11 00

Lunch Tongue, 1 lb..... 3 35 3 50
" " " " 2 lb..... 6 50 6 80
Chipped Beef, 1/2 lb..... 1 80 1 70
" " " " 1 lb..... 2 85 2 80
Pigs' Feet, 1 lb..... 1 85 1 75
" " " " 2 lb..... 2 45 2 60
Potted Meats, Tongue or Ham 1/4 lb..... 70 75
Potted Meats, Tongue or Ham 1/2 lb..... 1 20 1 25
Potted Deviled Ham or Tongue, 1/4 lb..... 70 75
Potted Deviled Ham or Tongue, 1/2 lb..... 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt..... 3 00 3 15
" " " " 1 pt..... 2 00 2 10
Gelatine of Boar's Head, 2 lb... 3 00 3 20
Braised Beef with Vegetables, Fiquant Sauce, Gumbo, Tomato and Rice, 2 lb..... 3 00 3 10
Plover Roast..... 5 00
liced Gold Band Bacon..... 3 00

Codfish.

per doz
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

per box
Tutti Frutti, 36 5c. bars..... \$1 20
" " " " (in cream pitcher) 36 5c bars 1 20
" " " " (in sugar bowl) 36 5c bars 1 25
" " " " (in glass jar) 115 5c pkgs.. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75
Pepsin Tutti Frutti, 23 5c packages.. 0 75
Round Pepsin, 30 5c packages..... 1 00
Cash Register, 390 5c bars and pkgs.. 15 00
Cash Box, 160 5c bars..... 6 00
Tutti Frutti Show Case, 180 5c bars and packages..... 6 50
Variety Gum (with book in each box) 150 1c pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c pieces..... 0 75
Flirtation Gum (English or French wrappers) 115 1c pieces..... 0 65
Mexican Fruit, 36 5c bars..... 0 90
Sappota, 150 1c pieces..... 0 75
Orange Sappota, 150 1c pieces..... 0 75
Black Jack, 115 1c pieces..... 0 75
Red Rose, 115 1c pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c pieces..... 0 75

CHOCOLATES & COCOAS.

Cocoa—
Epps's per lb
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

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THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

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Hygienic and Perfection and Cocoa Essence
 Cocoas
 Chocolates
 Icings
 Queen's Dessert Royal Navy and Perfection
 Chocolate Pink White Lemon Color
 A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL-COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, O. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

Butter Pots

GOOD FOR

40



YEARS

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Stoneware Manufacturers, Belleville, Ont.

Mail Orders promptly filled.



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Have you got it in stock?

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.	\$1 65
	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.	0 40
" " 1-lb. tins.	0 42 1/2
Cocoa Nibs, 11-lb. tins.	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes.	0 18
	per doz
Royal Cocoa Essence, packages.	1 40
BENSDORF'S ROYAL DUTCH COCOA.	
1/4 lb. tins, boxes 4 doz.	2 40
" " " 2 " "	4 50
" " " 1 " "	8 50
	per lb.
Ralston Health Club, boxes 6 lbs.	45

CHOCOLAT MENIER.			
	In Cases of	In 12	
	5 case	10x12	lb bxs
	lot.	bxs.	
Vanilla—per lb.			
Yellow wrapper,	\$ 0 32	\$ 0 34	\$ 0 36
Unsweetened—			
Blue Premium	6 35	0 37	0 39
	Per case.	Less	than
		case	
PASTILLES—			
Yellow wrapper, 108 bxs.		\$20 00	0 20
CROQUETTES—			
Yellow wrapper, 9 bxs. of		\$20 00	0 20
12 packages.			
FRY'S.			
Chocolate—		per lb.	
Caracas, 1/4's, 6-lb. boxes		0 42	
Vanilla, 1/4's,		0 42	
" Gold Medal " Sweet, 1/4's, 6 lb. bxs		0 29	
Pure, unsweetened, 1/4's, 6 lb. bxs.		0 42	
Fry's "Diamond," 1/4's, 14 lb. bxs.		0 24	
Fry's "Monogram," 1/4's, 14 lb. bxs.		0 24	
		per doz.	
Cocoa—			
Concentrated, 1/4's, 1 doz. in box.		2 40	
" " " 1/2's,		4 50	
" " " 1 lbs.		8 25	
Homeopathic, 1/4's, 14 lb. boxes			
" " " 1/2 lbs. 12 lb. boxes			

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.	per lb. 0 30
Mott's Prepared Cocoa.	0 28
Mott's Homeopathic Cocoa (1/4's).	0 32
Mott's Breakfast Cocoa (in tins).	0 45
Mott's No. 1 Chocolate.	0 30
Mott's Breakfast Chocolate.	0 28
Mott's Caracas Chocolate.	0 40
Mott's Diamond Chocolate.	0 22
Mott's French-Can. Chocolate.	0 18
Mott's Navy or Cooking Chocolate.	0 27
Mott's Cocoa Nibs.	0 35
Mott's Cocoa Shells.	0 05
Vanilla Sticks, per gross.	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1 boxes 12 lbs. each.	

Baker's Vanilla in boxes, 12 lbs. each.	50
Caracas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0
COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" " " " "	0 25
" " " " "	0 23
" " " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 30 lb. Pails.	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroni, " " " "	
Crown Desic., 12, 20 or 25 lb.	
Special, " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c., off 30 days.	

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For puddings, custards, etc.
 ONTARIO } 38-lb. to 45-lb. boxes,
 STARCH } 6 bundles 0 06
 STARCH IN } Silver Gloss..... 0 07½
 BARRELS } Pure 0 06½

THE BRANTFORD STARCH CO., LTD.
 Laundry Starches—
 Canada Laundry, boxes of 40 lbs.. 0 04¼
 Finest Quality White Laundry—
 3 lb. cartons, cases 36 lbs.... 0 05
 Bbls., 175 lbs..... 0 04½
 Kegs, 100 lbs..... 0 04½

Lily White Gloss—
 Kegs, extralarge crystals, 100 lbs. 0 06
 1 lb. fancy cartons, cases 36 lbs. 0 07
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07
 6 lb. tin enamelled cannisters,
 8 in crate 48 lbs 0 07

Brantford Gloss—
 1 lb. fancy boxes, cases 36 lbs. 0 07½
 Brantford Cold Water Rice Starch—
 1 lb. fancy boxes, cases 28 lbs.... 0 09

Canadian Electric Starch—
 40 packages in case..... 3 00
 Culinary Starch—Challenge Prep. Corn—
 1 lb. pkgs., boxes 40 lbs..... 0 05
 No. 1 Pure Prepared Corn—
 1 lb. pkgs., boxes 40 lbs..... 0 06

SUGAR. per lb.
 Granulated..... 04 5-16
 Paris Lump, bbls. and 100-lb.
 boxes 0 05¼
 " in 50 lb. boxes..... 0 05½
 Extra Ground, bbls. icing..... 0 05¼
 Powdered, bbls 0 03¼
 Very bright refined 0 03¼
 Bright Yellow..... 0 03¼
 Dark Yellow 0 03¼
 Demerara 0 03¼
 Austrian granulated..... C4 3-16

SYRUPS AND MOLASSES.
 SYRUPS. bbls. ½ bbls.
 Dark..... per gallon. 0 23 0 25
 Medium..... 0 28 0 35
 Bright..... 0 32 0 42
 Honey (com)..... 0 40
 " 2 gal. pails..... 1 00
 " 3 gal. pails..... 1 35 1 40

MOLASSES.
 Barrels..... 0 23 0 35
 Half-barrels 0 25 0 37

SOAP.
 Babbitt's "1776" Soap Powder \$3 50



1 box and less than 5..... 4 00
 5 boxes and upward..... 4 00
 Freight prepaid on 5 box lots.
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Ivory Bar" is put up in 1 lbs., 2 6-16 lbs.,
 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes,
 100 in box; Twin Cake, 11¼ oz. each, 100 in
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 Quotations for "Ivory Bar" and other
 brands of soap furnished on application.

TEAS.
 RAM LAL'S (lead packages)
 Cases, each 60 1-lbs. 0 35
 " " 60 ½-lbs. 0 35
 " " 30 1-lbs. 0 35
 " " 120 ½-lbs. 0 36

BLACK. per lb. per lb.
 Congou—
 Half Chests Kaisow, Mon-
 ing, Paking 0 12 0 60
 Caddies, Paking, Kaisow 0 18 0 50
INDIAN.
 Darjeelings 0 35 0 55
 Assam Pekoes 0 20 0 40
 Pekoe Souchong 0 18 0 25

CEYLON.
 Broken Pekoes 0 35 0 42
 Pekoes 0 20 0 40
 Pekoe Souchong..... 0 17 0 35

CHINA GREENS.
 Gunpowder—
 * Cases, extra firsts 0 42 0 50
 Half Chests, ordinary
 firsts 0 22 0 38

Young Hyson—
 Cases, sifted, extra firsts. 0 42 0 50
 Cases, small leaf, firsts .. 0 35 0 40
 Half Chests, ordinary
 firsts 0 22 0 38
 Half Chests, seconds 0 17 0 19
 " " thirds 0 15 0 17
 " " common..... 0 13 0 14

Young Hyson— **PING SUEYS.**
 Half Chests, firsts 0 28 0 32
 " " seconds 0 16 0 19
 Half Boxes, firsts 0 28 0 32
 " " seconds 0 16 0 19

Half Chests— **JAPAN.**
 Finest May pickings..... 0 38 0 40
 Choice 0 32 0 36
 Finest..... 0 28 0 30
 Fine..... 0 25 0 27
 Good medium..... 0 22 0 24
 Medium..... 0 19 0 20
 Good common..... 0 16 0 18
 Common 0 13¼ 0 15
 Nagasaki, ½ chests Pekoe 0 16 0 22
 " " Oolong 0 14 0 15
 " " Gunpowder 0 16 0 19
 " " Siftings..... 0 07¼ 0 11



"SALADA" CEYLON.
 Wholesale Retail
 Brown Label, 1s and ½s 0 20 0 25
 Green Label, 1s and ½s 0 22 0 30
 Blue Label, 1s and ½s and ¼s... 0 30 0 40
 Red Label, 1s and ½s 0 36 0 50
 Gold Label, ½s..... 0 44 0 60
 Terms, 30 days net.

"KOLONA"
 Ceylon Tea, in 1-lb. and ½-lb. lead packets.
 black or mixed.
 Blue Label, retail at 30c..... 0 22
 Green Label " 40c..... 0 28
 Red Label " 50c..... 0 35

Orange Label, retail at 80c. 0 42
 Gold Label, " 80c. 0 58
 Terms, 3 per cent. off 30 days.

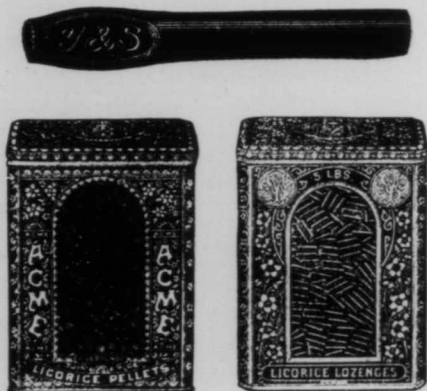
CROWN BRAND.
 (Ceylon in lead packages)
 Wholesale Retail
 Red Label, 1-lb. and ½s..... 0 35 0 50
 Blue Label, 1-lb. and ½s..... 0 28 0 40
 Green Label, 1-lb..... 0 18 0 25
 Green Label, ½s..... 0 19 0 25
 Japan, 1s..... 0 19 0 25

TOBACCO AND CIGARS.
 British Consols, 4's; Twin Gold
 Bar, 8's 0 73
 Ingots, rough and ready, 8's..... 0 71
 Laurel, 3's 0 68
 Brier 8's 0 63
 Index, 7's 0 60
 Honeysuckle, 8's 0 73
 Napoleon, 8's 0 67
 Victoria, 16's 0 63
 Prince of Wales, caddies, 8's and 16's 0 65

WOODENWARE. per doz
 Pails, 2 hoop, clear, No. 1..... \$ 1 45
 " 3 " " " " 1 60
 " 2 " " " " 1 40
 " 3 " " " " 1 55
 " " " painted " 2..... 1 40
 Tubs, No. 0..... 8 00
 " 1..... 6 50
 " 2..... 5 50
 " 3..... 4 50

THE E. B. EDDY CO.
 Washboards, Planet 1 60
 " XX 1 40
 " X 1 25
 " Special Globe..... 1 50
Matches— 5-Case Single
 Lots, Case
 Telegraph \$3 00 \$3 20
 Telephone 2 80 3 00
 Parlor 1 30 1 40
 Red Parlor 1 50 1 60
 Safety, No. 1, wall box 1 40 1 50
 " No. 2, slide box 2 80 2 90
 " No. 3, capital... 2 75 2 85
 Flamers, slide boxes... 2 25 2 35
 " wax stems..... 3 20 3 30
 Tiger 2 65 2 85

BRYANT & MAY.
 Robert Greig & Co., Agents.
 No. 9 Safety, per gross..... \$ 2 00
 " 10 " 1 10
 " 2 Tiger, " 5 00
 " 4 " " 2 00



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- List of agencies now held.
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