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# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED  
WEEKLY  
\$200 PER YEAR

VOL. VII.

TORONTO NOVEMBER, 10, 1893.

No. 45

# COLMAN'S MUSTARD



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To every one of your customers  
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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

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Gold  
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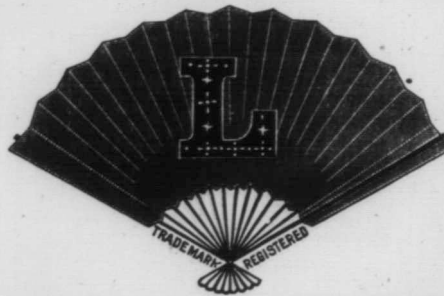
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Half Barrels Amalias Currants  
Half Barrels Barff's Filiatra Currants,  
Half Barrels Fine Provincial Currants,  
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Candied Peels, Prunes, and Eleme Figs  
"arriving."

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CLAM  
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ROBT. MOORE, Travelling Agent, London, Ont.



# THE CANADIAN GROCER

& GENERAL STOREKEEPER

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and General Storekeepers.

Vol. VII.

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No. 45

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

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The Review of Reviews for November contains an interesting article on the Great Northwest. It is from the pen of S. A. Thompson, president of the Duluth Chamber of Commerce. It deals with the United States Northwest in general and that lying within Canadian Territory in particular; and it is this that makes the article of more than ordinary interest to Canadians. Mr. Thompson sees great possibilities in store for the Canadian Northwest; and were he a Canadian bred and born he could scarcely have done the subject more justice. He marshals figures to show that while the ten Northwestern states of the Union aggregate 859,325 square miles, the total area of the organized provinces and districts of Manitoba, Kewatin, Alberta, Athabasca, and British Columbia is 1,245,305 square miles, and furthermore, that beyond these organized provinces lies an unorganized territory with an area of more than sixteen hundred thousand square miles.

Mr. Thompson does not, however, stop with the mere matter of area. He also takes up the productiveness of the Canadian Northwest, and with clearness and conciseness tells what must prove a revelation to

numbers of his fellow countrymen who look upon Canada chiefly as a land encircled with icebergs and fruitful in ice and snow. He divides the Northwest into three divisions. That lying between Hudson's Bay and the great chain of inland lakes in the valley of the Mackenzie River, extending from Lake Superior to the Arctic Ocean, he points out, is wooded and mostly rocky and swampy, but contains at the same time areas of good land. His second division lies between the great lakes mentioned and the Rocky Mountains, and is a great stretch of fertile plains, part prairie and part wooded. His third division is the Alpine region extending from the Rocky Mountains to the Pacific Ocean. Of rivers navigable to steamboats, he points out that the Canadian Northwest has ten thousand miles, while he quotes Archbishop Clut in regard to the Mackenzie River being "deeper, wider and grander" than the St. Lawrence, and furnishing with its tributaries more than twenty-five hundred miles of navigable waters. In comparing the productiveness per acre of the territories lying north and south respectively of the boundary line, he demonstrates that the balance is in favor of the former, and backs it up by speaking of wheat raised 2,000 miles or more to the north and west of Lake Superior that yielded 34 bushels to the acre "of large, plump, flinty berries," something like 34 bushels to the acre and 65½ pounds to the bushel. Rye, oats and vegetables, he shows, can be grown in the far north, while that the "passible limit for the ripening of barley and of potatoes lies beyond the Arctic circle."

The secret of the greater productiveness of the Canadian Northwest over that of the

United States Northwest, which lies so much further south, is altitude, the navigable channel of the Mackenzie River only being 300 feet above the level of the Arctic Ocean, while the valleys of the Peace and Lizard Rivers are but 1,000 feet above the sea. Where the Canadian Pacific crosses the south branch of the Saskatchewan the elevation is 3,000 feet, and the Athabasca district is one thousand lower, while where the railway crosses the Rocky Mountains the elevation is but 4,000 feet above the sea level. On the other hand, where the Union Pacific crosses the elevation is 8,000 feet, and where the Great Northern gets through it is 5,300 feet. But the average height of the Colorado basin is even greater than the last figures quoted. But there are other conditions besides altitude which favor the Canadian Northwest. There are, to be brief, the great Japan current, the Chinook winds and the greater length of days. In June in the Peace River district the sun rises about 3 a.m. and does not set till after 8 p.m. Canada is a great country, and the president of the Duluth Chamber of Commerce is helping to teach the world that it is.

More or less preparation is necessary in order to accomplish any task. Soon the holiday trade will be here, and in order to get the most out of it some effort should be made beforehand. Indeed it may be said to be absolutely necessary. Money and store-room are twin essentials—the one to pay for the goods and the other for the proper display of them. One way by which both can be obtained in a degree is by inaugurating a sort of clearing sale. He is a fortunate merchant indeed who has not some old goods that are either occupying his shelves or a corner in his cellar or storeroom which

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

he would gladly sell at almost any price. And ten chances to one, sell them he can if he will go about it in the right way. What he should do is to bring the goods out where everybody can see them, mark them up at an attractive price, even if it be at cost or less, and put a "catchy" advertisement in the best advertising medium within reach. This is an age of bargains, and the housewife now scans the columns of the newspapers for them just about as closely as she does for hints regarding fashions. She is alert for them, and a moderately wideawake merchant ought to be successful in catching her when he wants to clear out stock that has been hanging on his hands. But because a merchant is making a special effort to dispose of one or more lines of unsaleable goods it does not follow that questionable methods should be resorted to in order to secure the desired end. On the contrary, the merchant should represent the goods to be just what they are, nothing more nor nothing less. Fortunately there are but few merchants who need a reminder in this particular, but there are some, the greater portion of whom do not stop to think that their course is wrong, who will endeavor to impress a customer that she is getting something really better than what she is. Under special as well as under ordinary circumstances, the merchant needs to be straightforward, for a customer once deceived is twice shy about again making a purchase at the same store. People may like to be humbugged, but there is a point where they draw the line. Have clearing sales by all means, but let them be conducted on business principles. It pays better in the long run.

Unsatisfactory continues to be the lemon trade in New York. As pointed out in THE GROCER a month or so ago the summer trade up to that time had not turned out as well in regard to prices as holders both there and in Toronto had desired, resulting in much loss of money to dealers in both places. Now the cause of complaint among the Gothamites is the scarcity of the fruit. Some who are reputed to be veterans in the trade are credited with saying that rake their memories as they may they never remember the time when so few lemons were in transit. On the Toronto market there has been a scarcity of good lemons, but at the same time it was not great enough to cause much inconvenience, while of ordinary to

common fruit there has been an abundance. At any rate shipments to this market are not as a rule large at this time of year.

### THE CHRISTMAS BOX EVIL.

The Christmas season is the grocers' harvest time, but the profit which accrues from the reaping is minimized by a certain custom which has obtained from nobody knows when. We have reference to the practice of giving Christmas boxes to customers. "It is more blessed to give than to receive," we are told; and so it is under certain conditions. But this does not apply to the average presents made by the grocer. The grocer gives presents because his fellow-business-men do. It is against his grain to do so. He knows that it takes the gilt off his profits. "But what am I to do," he says. "Here is Brown, Smith, Jones and Robinson down the street, they all do it, and if I don't my customers will say I am mean and will patronize somebody else who is more generous." He "gives grudgingly" and "not of a cheerful heart." The same spirit is present, although in a less degree, even in the giving of Christmas presents among relatives or friends. The fact of the matter is the custom is overdone. Private people and storekeepers alike give presents where they either cannot afford to, or do not desire to, simply because it is the fashion.

When the giving of Christmas boxes by merchants to their customers first began, they were no doubt actuated by the spirit of the season—"Good will towards men," or women, as the case might be. But gradually the custom grew until it became the evil of to-day. Those who are seeking to abolish it are not the first who have tried to do the same thing. Away back in the early years of the century the grocers in England denounced the giving of Christmas boxes as "an increasing and injurious evil to the trade." The grocers of Trowbridge went so far, we are told, as to sign an agreement pledging themselves to discontinue the practice, and in the event of non-compliance to pay a fine of £5. This was away back in December of 1825; and it is strange that the movement for reform has made so little headway both in Great Britain and in this country.

Regarding the question of the evil of the custom as it now exists there is no doubt. Everybody recognizes it. But the great question with storekeepers is how they are going to divorce themselves from a custom to which the trade has been wedded for so many generations. There is no one subject that is at the moment occupying more of the attention of the grocery associations of England than this very one. In Canada we have yet to hear of any preconceived or individual effort being made this season. For some years past the Toronto Retail Grocers' Association has done a little

in that direction, and it is time that it, as well as other associations in the Dominion, decided upon some line of action in the premises for the coming holiday season. The evil is staring them in the face. Let them grapple with it, and by united action put it down. Grocery stores are not charitable institutions for the distribution of Christmas cheer. They are for the convenience of the public and to provide a living for those engaged in conducting them. It is scarcely along the line of doing this when the few profits that are possible are thrown away in order to comply with a custom which is based upon policy rather than upon generosity, and which is evil in its results.

The grocer's first duty is to himself and his creditors; and he is scarcely doing this when he gives away his goods, particularly at a season when he has a chance of fortifying himself for the dull season that usually follows.

### A FIGHT IN VALUES.

THE GROCER, in its regular Montreal market reports, has had occasion several times to refer to rather sharp cutting on leading lines of groceries and other specialties. The practice has been carried on to a certain extent always, but recently it has, owing to the action of one or two wholesale firms in Montreal, made itself evident in a more pronounced manner, and if certain threats that have been made are carried out far more striking developments are bound to ensue.

The ball was started some time ago with an offer of off-stalk Valencia raisins at 4c., circulars and post cards to this effect being mailed broadcast. It is needless to remark that really prime off-stalk Valentias cannot be sold at such a figure, for they have cost all the way from 4¼ to 4½c. in round lots at Montreal. However, the offer being made, it had its effect in causing customers of other houses to write in and ask the meaning of it all. This is where the trouble commenced. The majority of the trade decided that they would ignore the cutting as much as possible, but it was hard to do so nevertheless. Then another house in the trade decided that it would give the first house to make the cut on raisins a "Roland for an Oliver." They did this by sending out post cards worded in imitation of the ones sent out by the first house, but offering canned salmon instead of raisins at a low figure, viz., \$1.05. The quality was not specified, of course, but the offer in itself was sufficient to lead to trouble, for, like the low offers on raisins, it tended to check buyers, and so made business in a regular way difficult. But this was not all. Last summer an agreement was arrived at whereby molasses was to be sold at a standard rate in a jobbing way, viz., 33 to 34c. Well, it was offered at 28½c. to retailers, with the result of more com-



plications. Then tea was offered at a sacrifice, in fact the affair seems to have developed into a regular fight, and now the house that started the campaign threatens to ignore all trade agreements and sell goods for any price it likes. It has not done so yet as far as can be learned, but if it does values on rice, starch, tobacco and sugar may be affected. In case of these goods, however, a new element has to be considered, and that is the makers. The houses who have contented themselves so far with watching the battle, say that the latter are likely to refuse to supply rice, starch, sugar or tobacco to parties guilty of persistent cutting. They argue also that the matter will readjust itself if left alone, for in the natural course of events the parties in question will get tired of doing business for the fun of the thing alone. In the meantime they are growling about interference with their business and there is just the least little bit of danger that some one else may get mad and be led to take a hand in the game out of spite. As to the ethics of this principle of cutting, THE GROCER can simply repeat previous remarks to the effect that it is injurious in the extreme.

#### MARKING GOODS.

The Canadian Department of Trade and Commerce has issued a very important circular with reference to the British "Merchandise Marks Act," which manufacturers and shippers to, or through Great Britain, of goods manufactured in Canada would do well to study, as it may save them much delay and trouble, if not the actual loss of their goods. The British authorities are very strict in their interpretation of the act, and any infringement of its provisions renders the goods improperly or insufficiently marked liable to confiscation. Thus, for instance, goods manufactured by John Smith of London, Ont., and so marked, would be held to have been illegally imported under a false trade description, and subject to forfeiture, whereas if marked as manufactured by John Smith of London, Ontario, Canada, they would not come within the prohibition. The initials or abbreviation usually used in Canada to indicate a province, as Ont., P. Q., or Que., or N.B., etc., added to the name of a place is apparently held by the officials in Great Britain as not a sufficient compliance with the terms of the section which requires "the name of the country in which the place is situated."

#### W. O. MCPHERSON.

Another picture is hung in THE GROCER'S gallery of leading travelers. It is that of W. O. McPherson. He represents Lucas, Steele & Bristol of Hamilton, and his customers and his fellow Knights of the Grip will readily recognize the accompanying photograph as his. Mr. McPherson began his mercantile life in a good school for his subsequent career as traveler, viz., as clerk in the retail grocery business, for it was there that he was enabled to learn the wants of those to whom he was afterwards to cater. As clerk he served eight years, during which time he was in two or three different places. In 1881 he left the store for the road. His first engagement was with Smith & Keighley.



W. O. McPherson.

After traveling two and a half years for that firm he entered the employ of Lucas, Park & Co. (now Lucas, Steele & Bristol) of Hamilton, and to-day, ten years since, he is still found on the road for that firm.

The statement of imports and exports for the month of September shows the former to have been \$12,193,226 and the latter \$12,779,137. For the quarter ended the 30th September the total imports were \$24,261,725 and the exports \$39,035,551, an increase of one million in round numbers in the first and a decrease of three-quarters of a million in the latter as compared with the same period last year. The duty collected for three months of the year was seventy thousand more than last year.

#### SUGAR DEMORALIZED.

Last week THE GROCER had occasion to refer to a decline in makers' prices for refined sugar. This decline has been supplemented since by two further slumps of a fraction at a time; so that at present the sugar market is demoralized, for buyers hardly know what to do.

On Monday of last week, as THE GROCER noted, the refiners sent out from Montreal an announcement that prices had been marked down an  $\frac{1}{8}$ c. on granulated to  $5\frac{1}{8}$ c., and a similar decline on yellows. At the same time it was pointed out that Canadian prices for the first time this fall were above the equivalent range in New York, with the intimation that shrewd dealers in Montreal considered this a sign that further declines were bound to come. Well, results have proved that their conclusions were right. Late on Thursday afternoon of last week the refiners decided on another drop of an  $\frac{1}{8}$ c. to the even figure 5c. Again the drop was attributed to New York influences, where it was said the Trust was trying to squeeze the holders of raw sugars and were marking down the price of refined in the hope that the market for raw sugar would be similarly affected. Finally, to cap the climax, Monday last witnessed another slump of a full  $\frac{1}{4}$  of a cent to  $4\frac{3}{4}$ c. in Montreal for granulated and  $\frac{1}{4}$ c. on yellows to  $3\frac{3}{4}$  to  $4\frac{1}{2}$ c. Again it was New York that had been followed, granulated there being quoted at 4 9-16c., and soft sugars also 1-16 to  $\frac{1}{4}$ c. lower. This range both in Montreal and New York is the lowest price touched on sugar since last March, when the Montreal price for granulated was  $4\frac{1}{2}$  to 4 9-16c.; and buyers are wondering when the decline is going to stop. As a consequence there is practically

no demand for sugar, for while stocks in the country are conceded to be small wholesale men won't buy, being afraid that prices are going still lower. The market, therefore, is demoralized, and those who have got any stock of sugar at all would just as soon be without it. Luckily, however, owing to the movement of the market throughout the fall, no one is loaded up with any particularly heavy stock.

As an instance of how the trade of the interior is gradually coming to this city, it may be mentioned that one day this week Oppenheimer Bros. shipped 55,000 pounds of groceries to one firm in one shipment.—News, Vancouver.

## CHATS WITH BUSINESS MEN.

"Now there is a man who promised well when he began business," remarked the accountant of a well-known wholesale house, as he pointed to a certain retail grocer. "Then he paid his bills promptly, and was only a few years in business when he did a roaring trade, kept two or three wagons deliv-ering goods, and employed a number of clerks. Now it is all changed. It is hard to get money out of him at all, while his business has dwindled down to a small compass. What is the cause? O, just this," he concluded putting his hand to his mouth and throwing back his head, in imitation of a man taking a drink.

\* \* \*

"Do you love the Patrons?" queried a traveler of me as his eye gave a merry wink.

"No; at least not their business methods," I rejoined.

"Well, then, I'll tell you something. The Patrons have recently opened a lodge in one of the villages on my route. That is nothing strange I know, but there is something unique about the place in which they keep stored their tea, salmon and sugar. Now where do you think they have it? You can't say. Well I'll tell you where it is: Just simply in the village blacksmith's shop, and there is where the stuff is divided up amongst them. One of the merchants in the same place is running coal oil as a leader, and in order to attract trade is selling it below cost. The other day one of the Patrons came in with his can to get it filled with oil—you know most of those fellows will only get at the Patron store what they can't get as cheap elsewhere. 'Do you want anything else?' asked the merchant as he took the can. 'No,' replied the Patron. 'Well, you can't get any oil here,' rejoined the storekeeper as he handed back the can."

"I suppose he knew the man was a Patron," I mentioned.

"Indeed he did," replied the traveler with a nod. "It doesn't take a storekeeper long to find out who are and who are not Patrons."

\* \* \*

I came across a traveler and a retail grocer warmly discussing some subject upon which they were evidently both agreed. "Ah," remarked the traveler, as he turned towards me, "we were just talking over a little matter of importance to the trade. Here is a certain wholesale house on the street that is advertising tea in the daily papers at 12c a pound. Probably you have seen it yourself. Anyhow I won't mention names. This is a mistake. Those daily papers get among consumers, and of course when they read that they come to the conclusion that the retailer is getting to big a profit."

"Think we're getting too big a profit," wrathfully chimed in the retailer. "They will think we're robbing them. I'll tell you

what's the matter, wholesale prices should not be given to papers that go into the homes of consumers. The consumer sees a wholesale price and then compares it with what he is paying, and not knowing the little incidentals, etc., imagines that we are getting exorbitant profits, when we're not."

\* \* \*

"Talk about trade being quiet in Toronto," ejaculated a traveler for a leading wholesale house who had recently returned from the Windy City, "it is not as bad as it is in Chicago. I have a couple of relatives in a large wholesale house there, and they told me that trade was something terrible. The firm with which they were connected usually had between sixty and seventy travelers on the road, but everyone, I think they said, had been called in, they not being actually doing enough to pay expenses, while the seventeen city travelers were having a hard time of it. If it was that bad when I was there, what will it be now that the Fair is closed?"

BYSTANDER.

## CUTTING THE PRICE OF SALMON.

DEAR GROCER,—In your issue of October 27 my attention was attracted to what is certainly a most amusing letter, under the above heading. Your correspondent has evidently loaded himself up with salmon at a higher figure than he could purchase it for to-day, and feeling perfectly satisfied that he did not err in judgment, imagines that there must be something radically wrong.

In my experience no advantage is gained by buying canned goods away in advance of the arrival of the goods or until the prices become settled, and that usually does not take place until the goods are on the spot.

Travelers selling goods to arrive (particularly salmon) do so in the majority of instances in the interest of their customers. Some believing that they are in possession of the lowest prices, start out and push their goods vigorously and with all confidence, while others, of the opinion that they will go still lower, usually advise their customers to that effect, and thereby assume the greater responsibility; they each stand to gain or lose patronage and confidence by the fluctuation in price.

Avarice and egotism seem to be very strikingly illustrated in your correspondent's remarks, especially so when he has the audacity to dictate to the different houses as to the management of their respective establishments.

Much credit is due to the houses who avoided selling salmon until the proper time had arrived, and if our Guelph friend would not jump at conclusions so quickly he would to-day be eulogising the houses he now seeks to make blush.

ONE WHO DID NOT GET LEFT.

## BEGIN RIGHT.

Whatever work you slight in life, do not let it be the ground-plan work. Nothing can make up for a bad foundation to a building. Let your spelling, ciphering, grammar and hand-writing be as near perfection as your hardest work can make them. If you are unskilled in any of these lines you will always appear at a poor advantage as a business man. Your employer will estimate you very much in accordance with your acquirements here. If you feel your deficiencies, the only wise course is to set out with a determination like a flint to master the point. Write after copies in leisure minutes. Read with sharp attention the directions that go with the copies. Study some plain treatise on grammar, if you are deficient here, and go through an arithmetic page by page if necessary. If you are really strong and determined, you can conquer by yourself with such chance help as you can get from some more-advanced friend.

Suppose you also give twenty minutes a day to close study of something connected with your business. What a gain you might make every week. What advantages young men have now compared with those of the past generation. How many blunders may be saved young tradesmen commencing their career by one such book as "How to Keep a Store." But it is useless to have a price put into the hand to get wisdom, if one has no heart for it. A mother may make her son the Christmas present of the book, but if he lays it away carefully, without reading, where will be the profit?

There was once a young civil engineer employed as rodman, who carried his treatise on the business, slung over his shoulder by a cord, and carried under his coat to be out of the way, through the day, yet handy to be taken out at night. This book he read by the evening lamp, while the other members of the family played whist. He rose from his humble post to engineer in charge in seven months. His companions were two, and some of them three years in reaching the same point, and some of them never attained it.

The very best time to study the theory of your business is when you are practicing it. An object lesson every hour comes up before you that will help to impress it upon your mind. And each will help to throw an interest about the other.

It has been planned in conjunction with railway officials to hold a fruit growers' convention of the Pacific Northwest in Spokane on the second Wednesday in February, 1894, for the purpose of securing more uniform freight rates on fresh fruit when shipping to local markets over two or more companies' lines, and also to meet with Eastern merchants who will be there to instruct on the best methods of packing and shipping to through markets, and to discuss various points of interest to the fruit growers of the entire Pacific Northwest.



**THE LEMON SITUATION.**

The business in lemons during the past sixty days has been considerably below the average, and the prices realized have not given the returns that dealers have been in the habit of obtaining during the corresponding period in previous years. The temperature during September and October was not favorable for a large consumption, and the stringency in financial matters also led to a serious curtailment of operations upon the part of interior merchants, so the combined influences operated to make the season an unsatisfactory one to both importers and jobbers. When the cholera epidemic was officially announced from Sicily, and the Government had put the seal of prohibition upon further shipments to this country, it was thought that a lemon squeeze might be successfully engineered, and, with this object in view, many in the trade started in with the purpose of accumulating stock, and reaping big benefits later on, when Sicily fruit should become a really scarce article in the market. The accumulation of the stock was carried out all right, but the more important part of the scheme, i. e., the booming of values and unloading the stock upon consumers failed to materialize. When the plans were making for the Sicily

fruit, new crop Malaga was known to be close at hand, but as the quality of the latter has always been put down as unsatisfactory in character, those interested in the former did not anticipate any competition from the Spanish product. The receipt of Malaga, however, opened the eyes of the trade to the fact that the quality of the fruit this year was far above the average, and when the same was placed under the hammer in the auction room, the prices realized, owing to the generally poor condition of the market, were reasonable and convinced holders of Sicily that in finding sale for their higher cost goods, they would be forced to recognize Malaga as a competitor. With the continued arrivals of Malaga, the quality has shown up exceptionally so good, in fact, that some in the trade have executed orders for Sicily by simply repacking Malaga into Sicily boxes, and so far as we are able to learn the fruit has been taken without complaint, and in some instances the satisfaction given has been such as to cause the buyer to duplicate the order, the quality and price being regarded as most favorable. The receipt of Malaga has been an obstacle to the free and profitable distribution of Sicily; but, as if this was not sufficient, the Florida product now comes forward to share the favors of the trade. Florida is be-

ginning to turn out some excellent fruit, and the State will no doubt go on improving the quality and packing until it demands a liberal portion of the trade of the country. The crop this season is placed, by those in a position to estimate, at about 100,000 boxes. This is certainly not a heavy quantity, though when the age of the industry on the peninsula is considered, the growers there are deserving of great credit for the progress they have made. Ambitious to give wide circulation to their fruit, the growers in Florida have been shipping to all sections upon consignment, the West and North-west being liberally supplied by the contributions to the hands of commission men. The fruit, too, has been put in at low prices, the sales being reported from the different localities at \$3 to \$3.50 for good to choice stock. The presence of this fruit in the West has seriously lessened the sale of the imported, and this competition is likely to grow annually. Florida oranges have made a reputation that now extends beyond the boundaries of our own country, and there is no reason to doubt but what a similar future awaits the lemon product.—N. Y. Journal of Commerce.

One of the patrons of the Rednerville cheese factory was fined \$20 and costs for adulteration and skimming of milk.



At the World's Fair  
"SUNLIGHT"

:: OBTAINED ::

The Highest Award  
A DIPLOMA AND MEDAL

When it comes to a question of **QUALITY**, other soaps make but a feeble show alongside **SUNLIGHT**. The palm always falls to this soap. This has been demonstrated all over the world—in England, Scotland, Wales, France, Belgium, Sydney, New Zealand, Jamaica, Canada, and the United States.

Besides this, **SUNLIGHT SOAP** has been used with great acceptance and success in Windsor Castle and the Royal Laundries for the past four years, and the manufacturers have been specially appointed Soap Makers to the Queen, the only appointment of the kind ever conferred upon a laundry soap firm.

Agencies at:

- MONTREAL: FRANK MAGOB & Co.
- OTTAWA: G. W. HUNT
- HALIFAX: SEATON & MITCHELL
- ST. JOHN: HARDING & SMITH
- WINNIPEG: JOE. CARMAN
- VICTORIA: KING & EWING

CANADIAN HEAD OFFICE:

**43 Scott St., Toronto**

**LEVER BROS. LIMITED**



# FOOTSTEPS

of our Canvassers  
who are after subscrip-  
tions in every  
Province of the Dominion.





# SPECIAL VALUES

**THIS WEEK in**  
 NEW CURRANTS  
 NEW RAISINS  
 NEW PRUNES  
 NEW PEELS  
 DATES

## LUCAS, STEELE & BRISTOL,

Wholesale Grocers, Hamilton, Ont.

Now in Store and Arriving

### New Raisins, Currants, Nuts and Peels OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.  
 B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.  
 LARGE FAT MACKEREL IN KITS. "HORSESHOE," "COLUMBIA" AND "BON ACCORD" SALMON.  
**LOVEJOY'S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.**  
 Price, \$4.00 a Case. Car Load on the Way.

**BALFOUR & CO.,** Wholesale Grocers and Importers of Teas, **Hamilton**

# JAMES TURNER & CO.

WHOLESALE AGENTS - - HAMILTON, ONT.

### For Clubs and Hotels.

No wine room or any first-class hotel, club, café, or gentleman's cellar is complete without this valuable adjunct. Served on the side and at afternoon and evening entertainments and receptions, hot or iced.

**BURNHAM'S  
CLAM  
BOUILLON.**

It is now recognized as indispensable in all well-regulated establishments. Sold by leading Grocers and Wine Merchants. Put up only in glass. Pints, \$6.00 per dozen. Order from your dealer or direct. Discounts to the trade.  
 E. S. Burnham Co., 120 Ganesvoort St., N. Y.

### For Busy Men.

Business men with exhausted nerves and tired heads need a stimulating food that will replace the daily wear and tear. The phosphorus, lime and sodium contained in

**BURNHAM'S  
CLAM  
BOUILLON.**

is what you must have. It is an acknowledged fact that no other food contains so large a percentage of nerve and brain stimulant as this.

**Never buy Clam Bouillon for the sick, except in Glass Bottles.**  
 Grocers and Druggists.

Six 1/2 pint bottles expressed for \$1.50. Send stamps for book, "Household Hints."  
 E. S. Burnham Co., 120 Ganesvoort St., N. Y.

### Happy As a Clam

is one person who for years has been suffering from indigestion, dyspepsia and general debility, when he discovers the curative properties of

**BURNHAM'S  
CLAM  
BOUILLON.**

In all gastric troubles it effects a permanent cure. It is a natural food, easily digested. Stop taking drugs and try it.

**Never buy Clam Bouillon for the sick, except in Glass Bottles.**  
 Grocers and Druggists.

Six 1/2 pint bottles expressed for \$1.50. Send stamps for book, "Household Hints"  
 E. S. Burnham Co., 120 Ganesvoort St., N. Y.

Send us your order for a Case. It will please your Trade.

### DRY GOODS.

#### MONTREAL MARKET.

The week has furnished further improvement in the volume of trade in dry goods, that is with the exception of the last few days which have been rather too warm. The advance in the price of jute goods to which reference has already been made, has affected the price of linen thread, which has also been advanced 10 to 15 per cent. Cotton goods continue firm and demands for these on spring account are satisfactory.

Brophy, Cains & Co. will shortly show samples of their fine lines of spring dress goods which comprise some of the latest novelties to be had at primary centres.

S. Greenshields, Son & Co. have been doing a heavy trade in domestic flannels. Messrs. Fraser & Cains two of the partners of the firm who have been across on the other side looking after spring supplies will be back in a fortnight or so. The firm will therefore soon be showing full lines of the latest fashions in all kinds of spring goods.

There was a very pleasant ceremony last week at the residence of Mr. Wm. Ross on Mance street. The event was the marriage of Mr. W. H. Forsythe, manager of the carpet department of S. Greenshields, Son & Co. to Miss Grace Ross. The newly wedded couple were the recipients of many handsome presents and left for the West on a short tour.

The quartly meeting of the Dominion Commercial Travellers' Montreal Benefit Association was held in their rooms at the Board of Trade building Saturday evening, and Mr. B. Reed occupied the chair and the following officers were elected:—President, Mr. E. H. Copeland; vice-president, Mr. Charles Gurd; trustees, Messrs. B. Reed, G. Stanton, F. X. D. Grandois, D. Watson, F. Birks and E. Lichtenheim. The statements submitted were of a satisfactory character. The annual meeting will be held on the 15th of December.

#### TORONTO MARKET.

The past week has shown an improvement in one feature of the dry goods trade, and that is in the amount of money received at wholesalers' offices. Many bills came due on Oct. 4th in so far that dealers could pay them then and receive spot cash discounts. In some cases this was done, but not so much as was done in previous years. Then on Nov. 4th there is another chance to secure discount, as many bills of goods have been sold at Oct. 1st, 5 per cent. 30 days. The number of men who took advantage of this 5 per cent. discount was fully as large as last year, and was much larger than wholesalers expected. This feature of the trade has gladdened the hearts of the tradesmen, and they are more hopeful concerning Feb. 4th and concerning bills which fall due on intermediate dates.

Trade in present delivery is almost stag-

nant, the opinion of certain daily newspapers to the contrary notwithstanding. Letter orders are fairly numerous but unimportant. They call for many classes of goods, but for insignificant quantities. Sorting orders are seemingly very scarce, as dealers throughout the country have not been selling their fall and winter goods owing to the mild weather. The situation remains much the same as last week. One house has all its travelers in, another half of them, another all in but two—these are examples of what the sorting business is like. November is usually a fairly good sorting month. But severe weather at once and permanent is the only thing that can save the sorting trade for this month. Wholesalers stocks in most cases are fairly heavy, as the men in this city in this business try to keep their stocks sufficiently well assorted to meet all current demands at any and every season.

Orders on spring account continue very fair, few complaints being heard.

Gordon, Mackay & Co. are showing eight large ranges of 37 inch skirtings, which they offer during the balance of this month at prices which will reduce their stock of these goods prior to stock taking.

John Macdonald & Co. report an increased demand for 6-quarter tweed dress goods. In the early part of the season, merchants were afraid to touch them, but now they seem to have discovered the good qualities of these goods. Hosiery and underwear are moving freely. Velvetens are still in strong demand and a large shipment is expected this week.

Gordon, Mackay & Co. have just received an assortment of black Hercules braid, including all widths from 80 to 1,100. These are scarce goods in the trade and are going rapidly.

John Macdonald & Co. report sorting trade in carpets, curtains, etc., very good, being better than last year. Their stock is nevertheless complete as repeats are being continually received in order to maintain this condition. A shipment of tapestry table covers, curtains, and coverings is to-hand and the goods are exceptional value at low prices. Their lace curtain trade has been remarkably good, and they have just received repeats of their leading lines of this season's stock. A full assortment of rugs and mats for the holiday trade are now being shown in Axminsters, Wiltons, sheepskins, etc. Jute, union and all wool squares are also shown in full range.

Gordon, Mackay & Co. are clearing the balance of their stock of dress trimmings previous to stock taking. These goods are this season's goods, including novelties in astrachan in staple colors. This firm is also showing clearing lines in odd lots of health vests with long sleeves and half sleeves in white and natural.

# W. S. KENNEDY

## AGENT

452 St. Paul Street . . . **Montreal**

Keeps stocks of the following goods:

Rowntree & Co.'s, (York, England.)

**Cocoa and Chocolate Confect'y**

Carr & Co.'s, (Carlisle, England.)

. . . **Biscuits** . . .

Craven, M. A. & Sons, (York, England.)

**Candied Peels (Special large),  
Crystalized Ginger, Bottled  
Confectionery, Cachous, etc.**

Gray, John & Co., (Glasgow, Scotland.)

**Jams and Marmalade in glasses  
and tins, Peels, etc.**

Paterson & Sons, (Glasgow, Scotland.)

**Worcester Sauce, Essence Coffee .**

Jamieson, J. & Co., (Glasgow, Scotland.)

**Lochfyn Herrings in Kegs**

Hubbard, Walter, (Glasgow, Scotland.)

**Rusks in tins**

Bryant & May's, (London, England.)

**Matches and Vestas in tins**

Parkinson & Son, (Doncaster, England.)

**Butter Scotch**

Robinson & Wordsworth,  
(Pontefract, England.)

**Pontefract Cakes and Liquor-  
ice Tit Bits.**

Marshall, James, (Glasgow, Scotland.)

**Farola, Pea Flour, etc., in Pkts.**

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels, English and Foreign Cheese, etc.

# W. S. KENNEDY

452 St. Paul Street - Montreal



# Just Arrived NEW FRUITS AND NUTS.

J. Morand's Off Stalk Valencias.      J. Morand's Select Valencias.  
 J. Morand's Layer Valencias.  
 Tarragona S. S. Almonds.      Spanish Onions in Crates.

## DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

## The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

### STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

## Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention. War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE  
**SNOW DRIFT CO.**  
 BRANTFORD

### X. L. C. R. SOAP

\$2.25 per 1 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,  
 TORONTO, ONT.

# BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE.

PROMPT SHIPMENT.

## Walter Woods & Co., Hamilton.

**GRIMBLE'S** English Malt  
 Six GOLD Medals **VINEGAR**  
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

### .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

## ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

B. Van Valkenburg has opened a meat market and packing house in Victoria.

The cheese factory at Franklin has been closed after a profitable season's work.

Robinson & Campbell have bought the grocery business of Wm. Urquhart, Vancouver.

Potatoes are selling in Calais, Me., at 75 cents a barrel, while in St. Stephen, N.B., they bring \$1.25.

The inside of W. B. Hogarth's grocery store, Tilsonburg, is being tastefully painted and papered.

Payments on the 4th inst. were on the whole satisfactory. In Toronto the report was much the same.

Simon Leier, wholesale grocer, Victoria, contemplates admitting Emanuel Floomingdal, of San Francisco, into partnership.

Another soap works is to be started in Vancouver, B.C. C. Ralston, H. Marsden and Weir are the parties interested in its promotion.

W. J. Caven, general merchant, Springfield, has purchased the stock of the Lorn Park Supply Co. and removed it to Springfield.

One of the most wonderful discoveries in science that has been made within the last year or two is the fact that a beam of light produces sound.

Many of the cheese factories in this district have closed for the season, and all will probably be closed by the middle of the month.—Tribune, Deseronto.

Four new members were elected at the last meeting of the Chamber du Commerce, Montreal. They were: J. B. A. Mongenais, N. Mathieu, J. R. Roy and Joseph Riendeau.

At a meeting of the business men of Welland the other night it was deemed advisable to establish a market, and the town council was memorialized to proceed with the project.

D. J. Walsh, who has been acting collector of Sherbrooke division of the inland revenue, has succeeded in seizing one of the largest outfits of smuggled tobacco which has ever been captured in Canada. The seizure was made in the town of Waterloo, P.Q., from which place the smuggled goods have been dis-

tributed throughout the country for years to merchants and others willing to evade the payment of duties. Mr. Walsh is an officer of Toronto Inland Revenue Division.

Application is being made for incorporation by letters patent of the McRae Trading Company, Limited, of which the McRae brothers, of Ottawa, are the principal promoters. The capital stock will be \$100,000.

D. Stewart, who has for some time past been connected with the grocery department of the Hudson Bay Company, has purchased the grocery business of Mr. Wm. Urquhart, on Carrall street. Being an energetic young man, and possessing a thorough knowledge of this business, he will no doubt do well.—News, Vancouver.

For thirty minutes the man of means kept the grocer exhibiting his canned goods, teas, coffees, confections, etc., and at the end of that period he suavely asked: "Are you quite sure you have shown me everything you have?" "No, sir," said the grocer, with an insinuating smile, "I have yet an old account in my ledger, which I shall very gladly show you."

J. V. Adams, grocer, for many years owner of the Foresters' Block at Bolton avenue and Queen street, Toronto, has sold out the whole property and stock to Mr. Pugsley (late of Pugsley & Dingman). Mr. Adams intends about 1st of December with his wife and family to make his home in California.

Imports of rice at San Francisco during the nine months ending September 30th, amounted to 28,743,393 pounds, against 28,873,113 pounds in the corresponding period last year. The September importation was only 1,167,035 pounds, against 5,457,090 pounds last year. The nine months was: China, 24,846,085; Japan, 541,554; Hawaiian, 3,334,800; Italian, 20,957.

John Murphy, fish curer and salter, shipped a ton of fresh smoked salmon, first quality, to Winnipeg to-day, and before the end of the week will have another ton of the same goods on the way to Brandon. As these fish can be laid down in Winnipeg and Brandon at a very reasonable figure, there is every reason to believe a good market will be found for them, especially after their superior quality becomes known.

A recent decision by the Post Office Department states that circulars printed or otherwise produced in imitation of type-writing, may be allowed to pass at the one cent for two ounces rate when at least fifty copies in exactly identical terms are handed in to the post office at one time. When such circulars are posted in the receiver they should be tied together. A notice to postmasters states that care should be

# McALPIN TOBACCO Co.

Manufacturers,  
TORONTO.



BEAVER PLUG

IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

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# ARRIVING THIS WEEK.

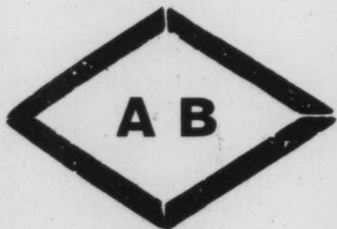
A Shipment of New Eleme Figs and Sultana Raisins. As the Direct Shipments from Smyrna will not arrive before December 1st Buyers should secure some of this Fruit for November trade.

**H. P. Eckardt & Co.,**

Wholesale Grocers, Toronto.

BRANDED

## Valencia Raisins



Superior LAYERS, in half and quarter boxes  
 Fine " " " "  
**SELECTED** " " " "  
 Superior OFF-STALK, in half boxes  
 Fine " " " "  
 Fair " " " "

*Superior Packing* —

YOU WILL FIND

### Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,  
TORONTO.

### LION "L" BRAND

REGISTERED  
TRADE  
MARK.



PURE GOODS.  
JAMS,  
JELLIES,  
VINEGARS,  
PICKLES.

The largest  
factory of the  
kind in the Do-  
minion.

DIPLOMA  
AND MEDAL  
Toronto Exhi-  
bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.  
Beet Sugar Factory at Berthierville, P. Q.

### We Offer to the Trade

Ex. S.S.  
"ESCALONA."

New MALAGA FRUITS, in boxes and 1/4 boxes.  
 Merle's Fine Off Stalk Valencia Raisins.  
 New Provincial Currants, in brls. and half brls.  
 Fine Amalias Currants, in brls., half brls. and cases.

### L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

## Imported Pickles and Jams

But if you want a first-class  
article for less money, try

**T. HOSKIN,** 535-537 King St. West .. **TORONTO**

### LAWSON BROS. Manufacturers

of ..  
Rolled Oats, Rolled Wheat, Flake Peas,  
Flake Hominy, Flake Barley, Wheatlets,  
Etc. Put up in bulk, boxes, barrels, and  
packages.

The Best Goods in the Dominion.  
The College Grounds, Toronto, Ont.  
Adelaide St. West,

### GEO. ROSSITER,

Brush Manufacturer,  
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order  
SEND FOR PRICE LISTS

IS THE GENTLEMAN'S CHEW.

ow pre-  
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We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE  
AND GET THE  
Dog's Head Brand

EMPIRE  
TOBACCO  
Co.

MONTREAL

taken to see that packets containing articles for sale are not allowed to pass at the sample rate. When packets of tea, etc., posted as samples are observed to contain a larger quantity than would reasonably be required for sample purposes, they should be treated as insufficiently paid fifth-class matter. Postmasters have been notified that undelivered copies of newspapers cannot be returned free to the offices of publication, but should be sent to the dead letter office.

Mr. John Kennedy, of 139 Wellington street, London, for 40 years a resident of that city died very suddenly last week. Mr. Kennedy was a native of Tipperary county, Ireland, and came to this country 40 years ago, settling in London, where he has resided ever since. He carried on a successful grocery business for a number of years, and was always actively engaged in the welfare of the city.

What a paradise for grocers and dealers in family supplies this country would be if there were such a system here as prevails in Denmark. There are no credit stores, no taking of orders, and no delivery wagons. People go to the stores and pay cash for their goods and carry them home with them, or, if they choose, hire carriers to deliver them. There are licensed men who make a business of this kind of delivery.—Ex.

The largest consignment of British Columbia fruit that ever left the province was shipped to England last week by the Okell & Morris Fruit Preserving Company of this city. The consignment was made up of more than 1,000 cases, and included an assortment of varieties—plums, pears, apricots, prunes, etc. Other shipments will follow shortly, Mr. Morris, during his visit to England, having received orders for about 10,000 cases.—B. C. Commercial Journal.

The affairs of the Sarnia Oil Company, which has been in litigation since the granting of the winding up order in September, 1890, are nearing settlement, which most of its many creditors have long desired. With a view of speedily effecting this Chief Justice Galt has granted an order to James Flintoy, liquidator of the company, setting aside a mortgage for \$100,000 made by the company some time ago to the Buffalo Loan, Trust and Safe Deposit Company.

For the first time in years the employment bureau of the Detail Grocers' Association has been overrun with applicants for work, and there are about ten clerks for each position. The writer always judges business by the supply and demand for help, but he may be mistaken in this instance. Generally speaking, business was not as brisk as it was during September.—Retail Grocers' Advocate, New York.

#### CANNED GOODS GOSSIP.

It is claimed that the season's pack of American sardines is fully one-third short.

Deliveries of canned tomatoes on early contracts continue very liberal, but the greater portion goes direct to distributors, and the accommodation in commission circles has not been sufficient to cause other than very slight reaction from the highest prices reached thus far this season on the new pack.—N. Y. Journal of Commerce.

The continuation of the mild weather of October has not added greatly to the stock of tomatoes anywhere, so the season's pack can be pretty well computed. It is not over 75 per cent. in the aggregate of what was consumed in 1892. Tomatoes then must be good stock, if business maintains any volume.—Trade, Baltimore.

Receipts of Alaska salmon aggregate so far this season as follows: Alaska Packers' Association, 447,240 cases; Pacific Steam Whaling Co., 51,486 cases; Alaska Improvement Co., 50,024 cases; N. P. T. & P. Co., 12,595 cases; various, 19,376 cases. Total, 580,721 cases. The receipts in barrels aggregate 19,252. The above summary is from the San Francisco Herald of Trade. The minuteness of the several data would warrant the assumption that the figures are official. That about all the expeditions for the season have returned home is the fact. It is therefore safe to calculate upon a supply of nearly 600,000 cases, and it is only necessary to refer back to various premature guesses to find evidence that the actual returns and the early estimates are not exactly in harmony. The further statement is warranted that there will be more than enough stock for home trade requirements during the next twelve months, unless special prices are made to exporters that will admit of successful competition with British Columbia fish in foreign markets. The new supply of the latter amounts to about 500,000 cases. It is no secret that a good many cases of 1892 and earlier packs have been carried over in Europe, and it is more than possible that a few thousand cases could be discovered on this side of the Atlantic. Taking the Columbia river and "outside river" packs into consideration, it would seem that the supply is quite sufficient to meet a demand equal to the average. Through the packers' agreements and associations the burdensome surplus that previously acted as a wet blanket on the market has been removed in some degree and the situation thereby improved. Most authorities claim that the Alaska Packers' Association will check friction this season, and that the wheels within wheels are nicely adjusted for that purpose. At the moment the market shows steady, even tone, although current purchases for both export and home account are of very commonplace type.—N. Y. Journal of Commerce.



# Our Travellers: \_\_\_\_\_

Don't Carry a Trunk,

**But** they can sell you anything and everything in the grocery line from **Alkali** to **Yeast**.

If you ask them for the BEST TABLE JELLIES they will sell you

## Batger's (LONDON, ENG.) "Nonpareil" Solidified

All flavors—Half Pts., Pts. and Qts.

IT IS A  
JAPAN



BARGAIN  
TEA.

Fine make and draw.

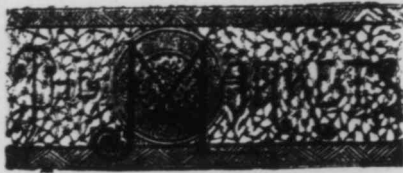
Send for a few Half-Chests.

# EBY, BLAIN & CO.,

Wholesale Grocers,

TORONTO, ONT.

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[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, Nov. 9, 1893.  
GROCERIES.

A better feeling has developed during the week, and business shows some improvement. At the same time there is not much activity in any one line except in dried fruits. The feature of the trade during the week has been further declines in sugars, the refiners having made a reduction of all told of  $\frac{1}{2}$  c. in granulated and  $\frac{1}{4}$  c. in yellows. Quiet and firm the coffee market continues to be. Canned goods are in fair request, and there seems to be a firmer feeling in tomatoes. Spices continue in good demand and rice is quiet. There is a good movement in syrups and molasses is quiet. In teas trade has been fair. Travelers' reports are more favorable than they were. But money seems to be still the most unsatisfactory feature in connection with the grocery as in all other lines of trade, payments still being slow.

#### CANNED GOODS.

Little or nothing that is new has developed in this line during the week. Tomatoes are probably in a little better demand and some houses are a little firmer in their views; 80 to 85c. is still the general idea as to price, although some firms are asking 85c. Peas



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QUICK SELLER.  
Thousands testify to its PURITY and  
Wonderful washing qualities in  
HARD or SOFT WATER.

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Winnipeg, Man.

are quiet and unchanged at 80 to 85c. Corn is in good request at 80 to 85c. There are still good quantities of salmon selling and there is enough for the demand. As to price \$1.25 is the lowest for talls of good red fish and \$1.50 for flats. Poor quality fish can of course be obtained at much lower figures, white for instance, at \$1.10. Active continues to be the demand for first-class brands of lobster. We quote \$1.85 to \$2.10 for talls and \$2.40 to \$2.50 for flats as the ruling prices. In fruits, there has been a little movement in peaches, strawberries and raspberries. As to price there is no change: Peaches, \$3.10 to \$3.25; for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10. Meats and sardines continue dull and featureless.

#### COFFEES.

The coffee market remains much as before. This market is still bare of Rios and quotations therefore are purely nominal. It will be probably another couple of weeks before fresh stocks reach here. In New York the market for Brazil coffee continues to be of a perplexing nature, which advices state has had the effect of shaking off some of the steadiness. We quote as before: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

#### NUTS.

Almonds are going out freely, but for other kinds there is little or nothing doing. We quote:—Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, 12 $\frac{1}{2}$  to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, \$4.50 to \$5 per sack; Marbot walnuts 11 $\frac{1}{2}$  to 12c.; pecans 13 $\frac{1}{2}$  to 15c.; chestnuts, \$4.75 to \$5.00 per bushel; hickory, \$2 to \$2.25.

#### RICE.

Rice is as before, in light demand. The idea as to price is unchanged at 3 $\frac{3}{4}$  to 3 $\frac{1}{2}$  c. for ordinary and 5 to 5 $\frac{1}{4}$  c. for Montreal Japan, and 5 $\frac{1}{4}$  to 6c. for imported.

#### SPICES.

Demand continues good, the movement in mustards, peppers, pickling spices, and ginger being brisk. Prices remain as before. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

#### SUGARS.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal 96 <sup>o</sup>		Muscovado for refining.		Beet	
	Nov.	March.	Nov.	March.	Nov.	March.
Nov. 2.....	16 1 $\frac{1}{2}$	13 3	13 1 $\frac{1}{2}$	13 3 $\frac{1}{2}$	13 3 $\frac{1}{2}$	13 3 $\frac{1}{2}$
Nov. 3.....	15 9	13 3	13 1 $\frac{1}{2}$	13 3 $\frac{1}{2}$	13 3 $\frac{1}{2}$	13 3 $\frac{1}{2}$
Nov. 4.....	15 9	13 3	13 0 $\frac{1}{2}$	13 3	13 3	13 3
Nov. 6.....	15 9	13 3	13 1 $\frac{1}{2}$	13 3	13 3	13 3
Nov. 7.....	15 9	13 3	13 2 $\frac{1}{2}$	13 4 $\frac{1}{2}$	13 4 $\frac{1}{2}$	13 4 $\frac{1}{2}$
Nov. 8.....	15 9	13 3	13 2 $\frac{1}{2}$	13 3 $\frac{1}{2}$	13 3 $\frac{1}{2}$	13 3 $\frac{1}{2}$

The past week has seen a startling drop in the local market, inside of six days the refiners having reduced granulated by a series of jumps equal to  $\frac{1}{2}$  c. a pound and yellows a full  $\frac{1}{4}$  c. Why granulated should have dropped more than yellows is a question which is somewhat puzzling the trade. Both yellows and granulated are in none too good supply, and despite the reduction in Canada—following the drop in New York—dealers are still unable to get prompt delivery from refiners. The wholesale houses report the demand for sugar light, retailers wants being confined to an odd barrel or so. Stocks are light with bright scarce. As to

price, 5 to 5 $\frac{1}{2}$  c. is the idea for granulated, and yellows run from 3 $\frac{3}{4}$  c. for, dark up to 4 $\frac{1}{2}$  c. for medium.

Willett & Gray, in their Weekly Statistical say:

THE WEEK—Raws declined  $\frac{3}{8}$  to  $\frac{1}{2}$  c. Refined declined  $\frac{3}{8}$  c. Net cash quotations are: Muscovados, 2 $\frac{3}{4}$  c.; Centrifugals, 3 $\frac{1}{4}$  c.; granulated, 4.72c. Receipts, 29,105 tons. Meltings, 30,000 tons. Total stocks in four ports, 16,594 tons, against 17,489 tons last week, and 110,918 tons last year. By cable: Stocks in Havnaa and Matanzas, 45,000 tons, against 47,000 tons last week and 2,000 tons last year. The six principal ports of Cuba give for the week: Receipts, 1,000; exports, 2,000 tons; stock, 63,000 tons, against 64,000 tons last week and 287,206 tons last year. Total stocks in all the principal countries, 351,994 tons, against 387,206 tons at same date last year. Afloats to the United States from all countries estimated, 90,000 tons, against 95,000 tons last year. Beet sugar quotations, cost and freight, 13s. 6d. per cwt. for "firsts."

RAWS—Our last week's report closed with Centrifugals quoted nominally at 3 $\frac{3}{4}$  c., while this week the quotation was reduced to 3 $\frac{1}{2}$  c. without any transactions at intermediate prices. The lower quotation was brought about by the sale of a cargo of Java sugar arrived in port and forced to a sale. The nominal standard of value had been kept at 3 $\frac{3}{4}$  c. or above by reason of the local scarcity of supplies, but sellers finally realized that this strained condition could not long continue, because sugars from the new beet crops were beginning to arrive and would be in sufficient supply within the week to end all prospects of further scarcity for the year. The facts justify their course in selling. The receipts for the week are but slightly larger than the preceding week, but they include the first receipts of new crop beet sugars, some 50,000 tons of which are under shipment during the end of October and first half of November. The meltings have been reduced to meet the smaller demand for refined, which is very notable since the ending of the delays in shipments. Meltings will probably not increase again for some time, and may further decline, as the prospects are not favorable to an increasing business. Demerara and Cuba centrifugals are offered afloat at 3 $\frac{1}{2}$  c. for 96<sup>o</sup> test, which price is still above the parity of beet sugar at present quotation of 13s. f.o.b. for November and December shipment—say equal to 3 $\frac{1}{4}$  c. for centrifugals, and a further reduction is not unlikely in view of the larger crops of cane sugars to mature within a few months. Muscovado sugars have not been in supply, and no transactions or actual quotations have been made for this grade, but they may be considered nominal at 3c. for 89<sup>o</sup> test. At the close small transactions have taken place in all the grades, and thus establishing actual quotations on the lower basis of 3 $\frac{1}{4}$  c. for centrifugals, 2 $\frac{3}{4}$  c. for Muscovados and 2 $\frac{1}{2}$  c. for molasses sugar.

REFINED—Following the course of the raw sugar market there has been a general reduction in all refined of  $\frac{1}{8}$  c. per lb. and of  $\frac{1}{4}$  c. per lb. in a few instances of the lower grades of softs.

#### SYRUPS AND MOLASSES.

In syrups there is a good movement reported at 1 $\frac{1}{4}$  to 3 $\frac{1}{4}$  c. Molasses is not moving so freely as syrups, but there is a fair business doing. We quote: Barbadoes, fine, first crop, 37 to 40c.; West Indian, 30 to 35c.; New Orleans, "open kettle," 47 to 50c.

(Continued on page 18.)



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BUTTER  
OR DRESSED . . .  
POULTRY**

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We are prepared to receive consignments of  
Butter, Eggs, Cheese, Poultry and Produce of all  
kinds. Having had 15 years' experience and  
being in connection with the best buyers' in the  
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market prices.  
Egg cases supplied. Phone 2,291.

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PORK PACKER  
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Cold Storage for Butter and Eggs.  
Country Consignments Solicited.  
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Beef Hams, Long Clear Bacon,  
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Write for Price List.

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Is Honest Goods and just  
the Thing on Which to  
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The Best Grocers Make  
a point of Keeping it al-  
ways in Stock.

Butter in good demand; large rolls, pails,  
crocks, and best store-packed tub sell-  
ing 19 to 20c.; choice dairy tub, 20 to 22c.  
no stock on hand. Eggs, 16½ to 17c.  
We charge five per cent., and prompt  
returns by registered letter.

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Established 1870. Egg Trade a Speciality

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Commission Merchant,  
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DEALER IN  
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GENERAL . . . **FRUIT**  
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Consignments of FRUIT and PRODUCE SOLI-  
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All orders will receive our best attention.

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76 FRONT ST. EAST, - - - TORONTO,  
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Hams, Bacon, etc.

Correspondence invited. Consignments  
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Liberal Advances Made on Consignment

## MARKETS—Continued.

## TEAS.

Local jobbers report a good movement in teas this week. The demand is chiefly for low grade Young Hysons and Congous. Japans are a little quiet. Fomosa Oolongs have been receiving a little more attention. As to prices, the most favored are Young Hysons and Congous at from about 14 to 18c. Japans at about 16 to 18c. continues to be most fancied, although the idea is as a rule for a tea a little better than the inside figure.

Latest mail advices from London under date of Oct. 28, say there has been no alteration in low grade Ceylons as to price, and that the market there has been quiet.

Brokers report the local market quiet. A few transactions in Young Hysons are reported at fair prices. Low grade Ceylons have been in request, and a few cheap parcels have been picked up. Japans are rather quiet, with very little enquiry except for teas for a price.

## DRIED FRUIT.

The market for dried fruit continues to be the most interesting feature in the grocery trade, shipments steadily arriving. Shipments of Valencias and Malaga raisins and currants ex S.S. Escalona are due here this week, but at the time of writing have not arrived. When they do there will be a further decline in prices. Valencia raisins are in demand. Ruling prices for spot are: Off-stalk,  $4\frac{1}{2}$  to  $4\frac{3}{4}$ c.; fine off-stalk, 5 to  $5\frac{1}{2}$ c.; selected, 6 to  $6\frac{1}{2}$ c.; layer, selected 7c. Sultana raisins are still dull at  $7\frac{1}{2}$  to 8c. for old fruit; new is not yet here. Currants are moving freely at  $4\frac{1}{4}$  to  $4\frac{1}{2}$ c. for provincials in bbls. and  $4\frac{3}{8}$  to  $4\frac{5}{8}$ c. in half bbls.; Filiatras,  $4\frac{3}{4}$  to 5c. in bbls.,  $4\frac{3}{8}$  to  $5\frac{1}{4}$ c. in half bbls.; Patras,  $5\frac{3}{4}$  to 6c. for bbls.,  $5\frac{3}{8}$  to  $6\frac{1}{4}$ c. in half bbls., 6 to  $6\frac{1}{2}$ c. in cases; Vostizzas, 7 to  $8\frac{1}{2}$ c. in cases,  $7\frac{1}{4}$  to  $8\frac{3}{4}$ c. in half cases; Panariti (better than Vostizzas),  $9\frac{1}{2}$  to 10c. In prunes, there are a few French plums moving at 5 to  $5\frac{3}{4}$ c. The new Eleme figs that arrived on this market last week have been nearly all cleaned out at 11 to  $11\frac{1}{2}$ c. in boxes. There was only one house that had them. A few mat figs are moving at  $5\frac{1}{2}$  to 6c. Dates continue dull; some old ones that have been well kept are to be had at  $4\frac{3}{4}$  to 5c.

## BUTTER AND CHEESE.

Supplies of dairy butter are a little better and prices have an easier tendency in consequence, although as yet there is no particular change in quotations. Demand, too, is scarcely as brisk as it was. Commission men are getting 20 to 21c. for choice dairy tubs with occasionally 1c. more for anything extra. As high as 20c. was paid during the week by one jobbing house for a round lot of choice dairy, but the idea for round lots is all the way from 17 to 19c. Jobbers are paying from 15 to 17c. for store-packed butter and selling at an advance of about 2c. Large rolls are selling at 20c., and pound rolls at 23 to 25c. There is not much bakers' butter on the market, but there is enough for the demand. Creamery butter is quiet, both offerings and demand being light. Creamery tubs are selling as a rule at 23c. for August and 25 to 26c. for September. There are a few creamery pound prints coming in but not many; holders are asking 26 to 27c. and jobbers are getting 28c. from retailers.

Cheese quiet and prices firm at 11c. for August and  $11\frac{1}{2}$ c. for September. Trade is wholly of a local nature.

## COUNTRY PRODUCE.

**BEANS**—Offerings and demand fair. Jobbers are taking good hand-picked beans at \$1.25 to \$1.30 and selling at \$1.40 to \$1.50.

**DRIED APPLES**—No material change. Some holders are still asking 6c., but jobbers' ideas are  $5\frac{1}{4}$  to  $5\frac{1}{2}$ c.; the jobbing price is 6c.

**EVAPORATED APPLES**—Buyers and sellers apart. There are a few selling to retailers at 10 to  $10\frac{1}{4}$ c., while  $9\frac{1}{2}$  to 10c. is being asked in the country; as high as 11c. even has been asked.

**EGGS**—A good many are offering and demand is fair, with prices a little easier, although strictly fresh are firm. We quote: Limed 15 to 16c., cold storage 17c., fresh 18c.

**POULTRY**—There has been a glut of poultry during the past week, and a good deal was spoilt; geese sold down as low as 3c., turkeys to  $6\frac{1}{2}$ c., and chickens to 15c. a pair. We quote: Turkeys 8 to 9c. per lb., geese  $4\frac{1}{2}$  to  $5\frac{1}{2}$ c. per lb., chickens 30 to 40c. a pair, ducks 40 to 60c.

**POTATOES**—There have been several transactions of carloads on track at 48 to 50c. and out of store 60c. per bag is the idea.

**HONEY**—Remains dull and unchanged, at 7 to 8c. for extracted white clover in 10 lb. tins and upwards.

**HOPS**—Quiet with sales of 1893 to brewers at 17c. and 1892 at  $14\frac{1}{2}$ c.

**ONIONS**—There are a good many moving at former prices. We quote Spanish at 80 to 85c. per crate and Canadian at \$1.05 to \$1.10 per bag.

**SWEET POTATOES**—Demand good at \$3.50 to \$3.75 per bbl.

## GREEN FRUIT.

**FOREIGN**—An improved demand is reported for oranges. The quality, which has been poor, is expected to be better now that shipments are more direct. Lemons are in demand at steady prices. Malaga grapes are not yet receiving much attention owing to the continued arrival of the domestic article. When this influence, however, is removed a good business is anticipated owing to the low price of the fruit this season. Demand continues light for bananas, and there are not many coming in. An increasing demand is reported for cranberries on account, largely, of the high price of apples. California fruit remains quiet and unchanged. A few late California peaches have sold at \$2.50 to \$2.75.

**DOMESTIC**—Apples are in good demand and higher; 2 carloads of selected fruit sold as high as \$3.25. There are still a few Canadian grapes coming in, and prices are a little higher. Tomatoes are nearly done for the season, a good many of those coming in being touched with frost.

We quote: Oranges—Floridas, \$3 to \$3.75, Jamaica's, \$3.50 to \$3.75 per box; lemons, Messina's, \$5 to \$5.50; Maiori, \$7 to \$7.50 per box; Malagas, \$3.75 to \$4 per box, and half chests \$7.50 to \$8; bananas, \$1.25 to \$1.50; pears, 50 to \$1 per basket; tomatoes, 20 to 30c. per basket; cabbage, 40 to 60c. per dozen; grapes—Concords,  $2\frac{1}{2}$  to 3c. per lb.; Niagara's,  $2\frac{1}{2}$  to 3c.; Rogers,  $2\frac{1}{2}$  to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, \$4.50 to \$6 per crate. Apples, 25 to 30c. per basket and \$1.50 to \$3.35 per barrel. Cranberries, Cape Cod, \$6.50 to \$7 per bbl.; boxes, \$2.40 to \$2.50; Canadian,

\$6 to \$6.50 per barrel; boxes, \$2 to \$2.15. California fruit—Apricots,  $17\frac{1}{2}$ c. per lb.; peaches, 14c. per lb.

## HOGS AND PROVISIONS.

Dressed hogs have been in liberal supply during the week and prices are lower at \$7 to \$7.25 in consequence. Smoked meats are quiet and hams are a little easier. Long clear is selling well, carload lots going out at  $10\frac{1}{2}$  to  $10\frac{3}{4}$ c. For lard demand is fair.

**BACON**—Long clear,  $10\frac{3}{4}$  to 11c.; smoked backs, 12 to  $12\frac{1}{2}$ c.; bellies,  $13\frac{1}{2}$ c.; rolls, 10 to  $10\frac{1}{2}$ c.

**HAMS**—In fair demand and lower at 13c. for smoked, and at  $11\frac{3}{4}$  to 12c. for pickled.

**LARD**—Pure Canadian 12c. in tubs,  $12\frac{1}{2}$ c. in pails and  $11\frac{1}{2}$ c. in tierces. Compound 9 to  $9\frac{1}{2}$ c.

**BARREL PORK**—Canadian heavy mess \$20, Canadian short cut \$21.50 to \$22, shoulder mess \$18.

**DRESSED MEATS**—Beef fores are 4 to 5c., hindquarters  $6\frac{1}{2}$  to 8c., mutton 6 to  $6\frac{1}{2}$ c., lamb  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c., veal  $7\frac{1}{2}$  to 9c., venison  $4\frac{1}{2}$ c. for carcasses and 8c. for hindquarters.

## HIDES, SKINS, TALLOW, WOOL.

**HIDES**—Since our last report green hides have dropped a quarter of a cent; dealers are paying 4 to  $4\frac{1}{4}$ c. for selected. No. 1 pure hides remain about the same. Dealers are selling at 4 to  $4\frac{1}{4}$ c. Supply continues steady and demand fair.

**SKINS**—Sheepskins remain unchanged at 65c.; supply moderate.

**TALLOW**—The situation in this article remains unchanged. Demand good, with supply light. Dealers are paying from  $5\frac{1}{4}$  to  $5\frac{1}{2}$ c., according to quality.

**WOOL**—In this article there is little or nothing doing. Mills are buying some additional lots, but in small quantities. Dealers are offering from 16 to 17c. for good pulled wool.

## FISH.

Trade continues fair in fish. The supply is quite equal to the demand, which is good. As poultry is cheap and plentiful at this season of the year, trade in fish is naturally light. A close season is reported for salmon trout and white fish. Pike and herring are plentiful. Prices are unchanged. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod-fish,  $6\frac{1}{2}$ c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to  $12\frac{1}{2}$ c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish,  $7\frac{1}{2}$ c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, \$1.50 for standard

## FLORIDA ORANGES

FIRST SHIPMENT

Famous UNCAS Brand

JUST RECEIVED

ALL SIZES

CLEMES BROS., Toronto.





## KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.  
Bulk Pickles in 1, 2, 3, and 5 gallon pails.  
No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.

## THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte Canning Factories.  
PICTON and DEMORESTVILLE.  
**W. BOULTER & SONS,**  
PROPRIETORS,  
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## LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced. Once used, will have no other.

**T. A. LYTLE & CO.,**  
Vinegar and Pickle Manufacturers,  
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The Imperial Rubber Stamp Works  
Rubber Stamps, Stencils,  
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Estimates given. Orders by mail promptly attended to.  
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**VEGETABLES:**  
Tomatoes, Corn, Peas, Etc.  
**FRUITS:**  
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Lakeport Preserving Co.  
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## TOMATO CHUTNEE

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

PREPARED BY

**M. P. CARD,**  
GUELPH, ONT.

Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.

Try a Sample Case

Boy Brand  
Corn  
UNBLEACHED




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Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co.,  
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KINGSVILLE, ONT.

Boy Brand  
Tomatoes



Keep your  
**EYE**   
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and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



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**TIN SIGNS,** Lithographed or Japanned.

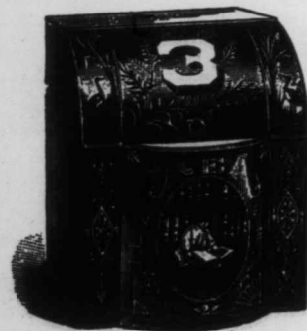
In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

**TRY THIS PLAN FOR INCREASING SALES.**

Write our nearest house for Prices and Catalogue.

**THE McCLARY M'FG COMPANY**

London. Toronto. Montreal. Winnipeg.



**MARKETS—Continued**

and \$2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.

**SALT.**

The demand for this article continues good. Several cars are reported to have been shipped during the past week, and the trade in jobbing lots is also good. Prices are same as formerly. We quote: Coarse sacks, 68c.; fine sacks, 70c.; barrel, 95c.; dairy, \$1.25; rock, \$9 per ton.

**PETROLEUM.**

Business continues good on the Toronto market at unchanged prices. We quote:— 5 to 10 barrel lots, imperial gallon Toronto: Canadian 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser, in its weekly report, says:—"The crude oil market is beginning to have a little better tone on account of the immense quantity of oil which has been shipped away from here during the month of October. It is estimated that the largest business ever done in Canadian oil trade has been accomplished during the last month. The refiners' stock of distillate and refined oil has been materially reduced, and during the next three months a very large quantity of crude oil will be required to supply the demand for the refined article. All the stills at the different refineries are now running full blast, and will most likely continue to do so until next March, which means a consumption of from 80,000 to 90,000 barrels of crude per month for refined oil alone, without taking into account the other uses to which crude oil is put. So that it is safe to estimate that the stocks of crude will be considerably reduced within the next four months, and the drill will have to be started again very lively to keep up the supply.

**MARKET NOTES.**

French prunes have advanced 1½c. during the week.

Eby, Blain & Co.'s second shipment of French plums have arrived.

Florida oranges are not coming on this market as fast as dealers desire.

Perkins, Ince & Co. are in receipt of Bevans and Reins Malaga raisins.

New French walnuts are due to arrive in Canada between the 15th and 20th inst.

Dawson & Co. are sending a car load of apples and onions to North Bay this week.

Eby, Blain & Co. are in receipt of 7,000 packages of low and medium grade Japan teas.

Walter Baker & Co., Dorchester, Mass., have received from the judges of the World's Columbian Exposition one of the highest

# Best for Wash Day

# SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

Branches:

**MONTREAL:** 17 St. Nicholas St.

**TORONTO:** Wright & Copp, 40 Wellington St. East.

**WINNIPEG:** E. W. Ashley.

St. Stephen, N.B.

awards on each of the following-named articles contained in their exhibit: Breakfast cocoa, No. 1 chocolate, German sweet chocolate, vanilla chocolate, cocoa butter.

Davidson & Hay are in receipt of a consignment of Carlo, Neimack & Co.'s lemon, orange and citron peels.

F. W. Hudson & Co. have been appointed agents of the Chicago Sugar Refinery, manufacturers of glucose.

Davidson & Hay report the arrival of Malaga raisins of all kinds, Valencia and Jordan almonds and Malaga figs in mats.

The W. M. Milligan Co. (Ltd.) has this week opened a branch store at 1,410 Queen street west, near the subway, with an entirely new stock of groceries.

Clemes Bros., who were the first on the Toronto market to receive a consignment of new Eleme figs in 10 lb. boxes, report that the shipment is nearly cleaned out.

That line of genuine sockeye salt water salmon in half-barrels is selling like hot cakes. If not yet ordered, send James Turner & Co. a card for a sample package.

On September 4 last the Ottawa Government concluded that as there was Asiatic cholera in Smyrna they would prohibit the importation of figs and dried fruits which were incapable of being disinfected. Now

the Government have decided that there is no danger from this source and have notified the wholesalers and others interested that the previous order is rescinded. The Government of the United States has issued a similar notice.

Watt & Scott of Toronto report that fill berts will scarcely be on this market before Dec. 1, the steamer Robina having been ordered to quarantine in Sardinia owing to a suspected case of cholera on board.

Sloan & Crawther are in receipt of a car load of clover-leaf brand canned salmon; also Cassalina Vastizza currants and a large consignment of new Hyson teas, covering several grades.

James Turner & Co. have just received a beautiful lot of Manitoulin cranberries, barrels and baskets, in fine shape and cheap. Buy these before frost gets in, so you will be able to give your customers something nice for their Thanksgiving turkey.

Canada has carried off many awards at the World's Fair, but in no branch has she excelled more than in the merits of boneless codfish. Munn & Co. are the lucky winners for their well-known brand. They desired to compete at the fair to determine how their fish would compare with those put up

(Continued on page 22.)

**SYMINGTON'S**

**C**OFFEE  
ESSENCES

**.. UNEQUALLED ..**

**ASK FOR THEM**

WHOLESALE AGENTS

**STANWAY & BAYLEY**

.. TORONTO ..

**HILLS & UNDERWOOD'S**  
**ENGLISH**  
**MALT VINEGAR.**



**NOTICE**

The British Columbia Fruit Canning and Coffee Co'y, Ltd.

**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:  
Blend No. 1 at 85c., either ground or whole roasted  
" 2 at 83c. " " "  
" 3 at 80c. " " "

Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"

And Deservedly Popular

**PHOENIX BRAND**

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Peaches, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Font-hill and Pelham—Canada's Garden of Eden

Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,  
Welland, Ont., Canada.

**Profit! Profit!! Profit!!!**

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

**FRANK MAGOR & CO., 16 St. John St., Montreal**



**TRY SAMPLE LOT**

**BUTTERMILK  
TOILET SOAP**

Ask your Wholesaler for it.

**THE COSMO BUTTERMILK SOAP CO.,  
84 Adams St., CHICAGO, ILL.**

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.

1/2 size fac simile of package.



**Chas. Southwell & Co.'s**

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Jams  
Now ready . . .**

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson.

R. B. Morden.

J. Anning.

**BELLEVILLE CANNING CO.**

—PACKERS OF THE—

**"Queen Brand"**  
Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

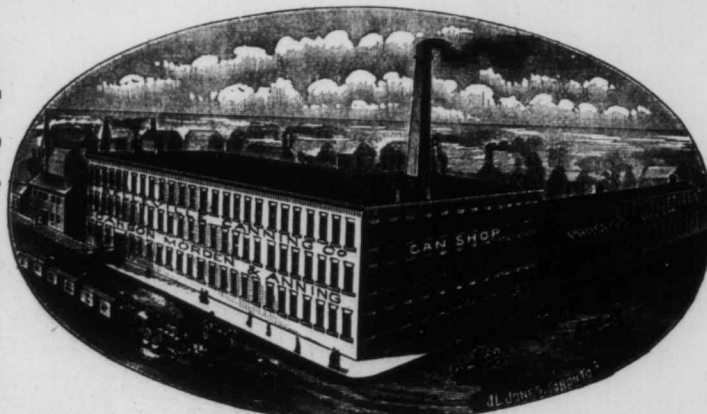
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.  
Pears, CORN, TOMATOES,  
GALLON APPLES, 3 lb. APPLES.

Are now in the hands of the Wholesale Trade.

**Give the Queen Brand a Trial**

We Guarantee It to give Satisfaction.

**BELLEVILLE, ONT.**



Largest Factory in Canada, situated at Belleville, Ont., Canada.

### FLOUR AND FEED.

In order to increase your business attention ought to be given to every detail. The arrangement of your window ought to be made as attractive as possible, as a good appearance outside is sure to attract customers. Paper sacks should be changed often as they become faded and soiled by exposure to the sun.

Bags with holes in them should not be used as there is not only the waste to yourself in unloading cars, but you are also liable to loose trade, as your customer does not care to have his feed wasted in shipping it to him.

Many do not sufficiently understand the different grades of flour. Manitoba flours needs more manipulating than Ontario wheat flours, and the experienced baker, that is the domestic baker, is liable to have trouble in using the former. Manitoba flours being much stronger than Ontario, require to be left longer in the sponge, and require more kneading in the dough. The domestic baker as a rule does not like to knead dough very long there being too much work about it, and as a result the bread is bad no matter how naturally good the flour may be, and therefore make trouble for themselves and their flour dealer.

Flour should not be exposed to an extremely low temperature, before using it ought to be kept in a dry, airy room at a temperature about 70 degrees Fahr.

Housekeepers depend largely on the brand of the flour. They become accustomed to working with one quality of flour, and treat all that flour in a like manner. Hence it is imperative that flour dealers should supply the brand asked for and not some other brand equally as good in which there may be more margin of profit. Those who do this do not merit nor can they expect to build up a good trade.

A London cable says: "There is a big scare in England over the recent large importation of hay from the United States and Canada to this country. When opened up much of the hay is found to contain considerable quantities of dead locusts. Purchasers are afraid that the dead insects may have an injurious effect upon the animals fed upon the hay, and the English farmers are very anxious lest through the importations of the bodies of the insects the eggs of the locusts will be introduced to England, and thus breed a locust plague in the country. The consulting entomologist of the Royal Agricultural Society of England has published very reassuring statements which is calculated to allay all alarm. It says that it is unlikely that locusts will propagate in Great Britain owing to the comparative moist and cool climate, and that

there is no evidence whatever that locusts are at all prejudicial to the health of cattle that eat them."

The quantity of seed barley in transit from this country to the English market is the largest in the history of the trade.

### THE MARKETS

#### TORONTO.

The flour market this past week has been fairly active, with prices a shade lower all around. This reduction may be attributed to the weakness of the wheat market. Demand locally continues steady, with buyers disposed to load up on present low prices.

FLOUR—Manitoba patents, \$3.75 to \$3.80; strong bakers', \$3.60; white wheat patents, \$3.25 to \$3.50; straight roller, \$2.85 to \$2.95; low grades, \$2.10 to \$2.25; Ontario family \$2.85 to \$3.10. These prices are in large lots to the trade.

MEAL—Rolled oats, \$3.90 to \$4; granulated and standard oatmeal, \$3.80; cornmeal, \$3.25; gold dust, \$3.40.

FEED—Bran (ton lots) \$12, delivered (on track) \$11.50; shorts (ton lots) \$14; delivered on track, \$13.75; mixed feed 95c per 100 lbs.; feed corn 55c. per bushel; oats, offerings continue light, with prices steady; car loads on track, 33c. per bus.; farmer's loads, 34c.

HAY—Pressed dull and inactive, but timothy sold on track, at from \$9 to \$9.50, which seems to be about the value of the few cars wanted for local consumption. Market prices are \$7 for clover and \$8 to \$9.25 for timothy.

STRAW—Very little doing in pressed, with values probably about \$5.50 on track. Market receipts small, with sheaf readily taken at \$7 to \$8, and loose at \$5.50.

#### MONTREAL.

The flour market is quiet with prices about as last quoted. There is very little business to note either on Newfoundland or export account, what movement there is being restricted to jobbing wants. We quote Winter wheat, \$3.75 to \$3.90; Manitoba patents, best brands, \$3.85 to \$3.90; straight rollers, \$3.10 to \$3.15; extra, \$2.90 to \$3.00; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.40 to \$3.60; Manitoba strong bakers', best brand, \$3.60 to \$3.70.

There is no change in the oatmeal market. Buyers are still only taking enough to supply immediate requirements and the market is, in consequence, dull. Standard bags \$1.90 to \$2; do. brls., \$3.80 to \$4.10; granulated, brls., \$4.20 to \$4.30; do., bags, \$2 to \$2.05; rolled oats, bags, \$2.05 to \$2.10; do., brls., \$4.25 to \$4.35.

Only a fair demand is noted in feeding stuffs. The supply is rather large, but prices hold steady and unchanged. Bran, \$14; shorts, \$15.50 to \$16; Mouillie, \$22.

#### ST. JOHN, N. B.

Market shows no change and the movement is light. We quote as follows:—Manitoba, \$4.65 to \$4.75; Ontario high grade, \$3.85 to \$4; medium, \$3.65 to \$3.80. oatmeal \$4.25 to \$4.35; cornmeal, \$2.60 to \$2.70; granulated \$3.50 to \$3.60; Middlings on track, \$19.50 to \$20; bran \$17 to \$18; cottonseed meal \$32.

#### MARKETS.—Continued

at Gloucester and elsewhere. The result is quite a surprise, and is decidedly a great boom, as they have carried off the highest award and the only medal given for this article. This will be exceedingly pleasing to the many grocers all over the country, and should help them materially to double their sales of this popular brand.

J. T. Donald, M.A., analytical and consulting chemist and assayer, Montreal, writes: "I have made a careful chemical and microscopic examination of a sample of 'Baker's Breakfast Cocoa,' purchased in the open market. I find that it is entirely free from sugar, foreign starch, flour, husks and other substances used as filling in various cocoa preparations. It contains no trace of free alkali or of artificial coloring or flavoring substances. It may therefore justly be called an absolutely pure cocoa. Baker's Breakfast Cocoa may be briefly described as the carefully roasted kernel of the cocoa bean, deprived of a portion of its excessive amount of fat and reduced to an exceedingly fine powder, which readily forms an emulsion when treated with boiling water or water and milk."

A diploma and medal (the highest award) have been received by "Sunlight" soap at the World's Fair. The manufacturers, Messrs. Lever Bros., Ltd., are to be congratulated upon the long list of successes which their soap has won for them. They have now two world's medals to their credit—Paris Exposition, 1889, and Chicago, 1893, besides 13 other gold medals obtained in different parts of the world, 5 being from Canada. The "Sunlight" exhibit at Chicago attracted great attention and was much admired. It was an exact model of Windsor Castle, made of wood and so painted as to give a splendid idea of the original. The model was 45 ft. long, 18 ft. high and 18 ft. wide. The purport of the firm in letting their exhibit take this form was to commemorate the great honor conferred upon them last year when they were specially appointed soapmakers to the Queen.

#### WAREHOUSE TALK.

Davidson & Hay: "We are having big sales of Aunt Sally's pancake flour and Aunt Abbey's rolled oats."

Clemes Bros.: "We are receiving a shipment of Almeria grapes ex SS. Sarnia, and our shippers advise us that they are the finest they ever saw."

Toronto Salt Works: "We have this week shipped 25-case orders of 'Acme' salt to Hamilton, Brantford, and St. John, N.B. The demand for this salt is increasing all the time."

Clemes Bros.: "We have coming our first carload of the celebrated Uncas brand of Florida oranges. They are packed expressly for us."



**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:-  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

**OATMEAL**

**Dominion Mills, LONDON.**  
**Excelsior Mills, MITCHELL.**

Write or wire for Thomson's Brands  
ROLLED OATS PINHEAD & STANDARD MEALS  
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.  
All kinds of Chop and Mill Feed.

**GENERAL GRAIN DEALER.**  
Highest price paid for Oats and Peas in car lots  
**WALTER THOMSON,** London and Mitchell.

**EPPS'S COCOA**

¼ lb packets, 14 lb. boxes secured in tin.  
Special Agent for the Dominion:

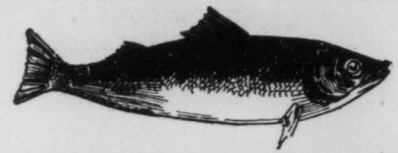
**C. E. Colson, Montreal**

**Embros Oatmeal Mills**

**D. R. ROSS, EMBRO, ONT**  
A CHOICE QUALITY OF  
Rolled, Standard and Granulated

**Oatmeal**  
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



**STAR BRAND FINNAN HADDIES**

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulce. Send for quotations to D. & O. SPROUL Digby, N.S.

**CAFFAROMA**

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

**C. A. LIFFITON & CO., Montreal**  
Proprietors of the original patent Caffaroma

**Toronto Salt Works,**

128 Adelaide East,  
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

**Compagnie Francaise**

Purveyors by Special Appointment  
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE  
(Yellow Wrapper.)

PURE COCOA POWDER  
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS  
A delicious eating Chocolate.

HIGH LIFE BONBONS,  
The most tasteful Dessert Sweetmeat.

**NOT HOW CHEAP  
BUT HOW GOOD.**

FRESH FROM THE ROLLS.  
DIRECT FROM THE MAKER.

**Buckwheat Flour**  
**Rolled Oats**  
**Rolled Wheat.**

**E. D. TILLSON, - - Tilsonburg.**

**R. & T. WATSON, Manufacturing Confectioners,**

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East, - -**

KOFF NO MORE.

**WATSON'S COUGH DROPS**

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

**TORONTO.**

## MONTREAL MARKETS.

MONTREAL, Nov. 9, 1893.  
GROCERIES.

The grocery market has furnished some new and interesting features during the week, although the movement of business has not been large. The chief feature in this connection is the unsettled and demoralized position of values in sugar. We noted in our letter of last week that a decline had occurred. This has been supplemented since then by two further drops aggregating in all 3-8 of a cent on both granulated sugar and yellows. The special causes to which the trade attribute the condition of affairs now ruling in sugar are specially referred to elsewhere, so that it will be sufficient to say that the demand for this staple is seriously interfered with owing to the uncertainty with regard to the future course of values. Cutting in dried fruit is interfering with business and causing considerable ground for complaint, but although low prices are spoken of on some grades of fruit, former quotations can be repeated in the finer qualities of raisins for immediate or near future delivery, although it is possible somewhat lower rates might be possible on goods to arrive some time hence. In molasses also low offers have been spoken of, but we can see no good ground for any alteration in regular quotations, although, of course, the low offers that are being made checks business by making many buyers backward. The tea market continues quiet in anticipation of the sale by Tees, Costigan & Wilson, which takes place this week. Coffees and spices are dull, while canned goods, fish, green fruits, etc., show a moderate degree of activity. Money is steady with payments fair on the whole, what demand for commercial accommodation there is being generally on the basis of 6 1-2 to 7 per cent.

## DRIED FRUIT.

The movement in dried fruit has not been so active during the past week, for although the wants of country dealers are not by any means supplied, low offers on raisins by some jobbers on this market is seriously interfering with the demand. It may be quite true that a certain grade of fruit can be sold at the figures spoken of but when it is a question of really prime stock it becomes another matter entirely. Consequently, as the bulk of the houses are not supplied with fruit which they can turn over at such a low figure they are growling about these low offers, and complaining that their trade is being interfered with. With regard to the low offers in question it is claimed that even 4c. has been cut into, but on the other hand it may be noted that a dealer who was prominent with offers at 4c. for off-stalk is now talking 4 1-8c as his best figure. Briefly, although values on sound fruit are more or less nominal, no orders for immediate or near future delivery of really prime brands could be filled from jobbers' hands here at less than the quotations we gave a week ago, although it is possible that in the case of fruit now on the way, but which cannot possibly

be here for a considerable time, until January, in fact, a shading might be had. We quote Valencia raisins, therefore as before: Ordinary Valencia off-stalk, 4 1-4 to 5c., according to brand; fine, 5 1-4c.; selected, very scarce, at 6c., and layers at 6 to 6 1-2c., according to quality. There is a fair business doing in dried currants at former prices. We quote provincials at 3 7-8 to 4 1-4c.; Filiatras, 4 3-4 to 5c., and Vostizzas, 6 to 7 1-2c., according to quality.

## NUTS.

There is no new feature in nuts, which remain as before. Newly arrived almonds recently referred to have been pretty well distributed by this time. We quote filberts, 8 1-2 to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; peccans, 8 1-2 to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, \$3.75 to \$4 per hundred; Tarragona almonds, 11 1-2 to 12c.; and shelled almonds, 23 to 45c., according to grade.

## FRUIT.

Figs are selling steadily at 11 to 15c. and prunes move in a steady way at 5 3-4 to 6c., while dates rule firm at 6c. About 1,000 boxes of Palermo lemons ex steamship Escalona sold at prices ranging from 45c. to \$3 per box, the sales being as follows: 30 boxes at 45c., 42 do. at 50c., 56 do. at 60c., 50 do. at 62 1-2c., 90 do. at 65c., 5 do. at 70c., 128 do. at 75c., 99 do. at \$1, 47 do. at \$1.12 1-2, 70 do. at \$1.25, 58 do. at \$1.37 1-2, 207 do. at \$1.50, 88 do. at \$1.62 1-2, 33 do. at \$1.75, 79 do. at \$1.87 1-2, 60 at \$1.87 1-2 to \$2, 182 do. at \$2, 153 do. at \$2 to \$2.12 1-2, 7 do. at \$2.12 1-2, 16 do. at \$2.50, 130 do. at \$2.62 1-2, 10 do. at \$3. Other fruits sold at the following: Apples, \$1 to \$4.10 per bbl.; pears, \$3 to \$6.25 per bbl.; cranberries, \$5 to \$5.50 per bbl.; hickory nuts, 4 1-2c. per lb.; native grapes, 1 3-4c. per lb.; Almeria grapes, \$2.25 to \$4.10 per kg; Cornichon grapes, \$3.00 per crate; Tokay grapes, \$3.25 per crate; Florida oranges, \$2.50 to \$3.00; Dominica oranges, \$5.25 to \$5.75 per bbl.; Spanish onions, 60c. per crate.

## SUGAR.

The sugar market has been one of the most exciting features of the week in groceries. The decline of an 1-8c. decided upon on Monday of last week was only the beginning of a regular slump in the values of refined sugars, an 1-8c. being cut off on the following Thursday, and finally another 1-4c. on last Monday, making a clear decline since the weakness set in of 1-2c. all round. Prices at time of writing are unsettled at the following range, with the possibility of still further decline: Granu-

lated, 4 3-4c., and yellows, 3 3-4 to 4 1-2c. from the refineries, according to grade. In consequence of this feeling there is practically no business doing, as wholesalers don't know whether prices are going lower or not. The refiners allege as their cause for the decline the slump in prices at New York and it is said in this connection that the trust is trying to squeeze the holders of raw sugar on that market by depressing the price of refined stock. Cables to dealers here from London quote cane very quiet, Java at 15s. 9d., and beet dull and easier at 13s. for November and December.

## MOJASSES.

The molasses market is not active, and prices remain unchanged for business in a regular way. Some low offers that have been made on Barbadoes stock tend to confuse buyers, but we quote the combination price of 33 to 34c. for jobbing business, with 30 to 30 1-2c. for the turnover of some round lots between jobbers here.

## SYRUPS.

There is a fair demand for syrups at steady prices, Canadian selling in the wood at 1 5-8 to 2c. per lb., and American at 19 1-2 to 23c., per gallon, as to quality.

## TEA.

The tea market has ruled very quiet as most of the trade have been holding off for the trade sale to which we referred last week. There is a little doing in blacks on firm orders from China, some 400 packages being bought at equal to 12c. laid down. Sales of Japan transpire also at 13 to 16c., and there is said to be a scarcity of the finer grades of this kind of tea. We quote Japans: Common, 12 to 13c.; medium, 15 to 17c.; fine, 18 to 21c., and finest, 23 to 32c.

## COFFEES.

Coffee has ruled inactive and unchanged during the week, a moderate quantity of stock being put through on Western account at last week's prices. We quote for round lots as follows: Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cabello, 18 to 20c.; Rio, 17 1-2 to 19c.; Java, 24 to 28c., and Mocha, 25 to 28c.

## SPICES.

This line continues quiet and steady and we quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52 1-2c. to \$1.

## RICE.

There is a very small demand for rice from first hands but millers are looking for a better movement before navigation closes. We quote: Japan stand-

Why Bother with Selling Substitutes  
or Imitations, when . . . . .

## - SAPOLIO -

Has stood the test of between 30 and 40 years, and  
is sold throughout the civilized world as

## THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron  
signs nor advertising matter yet, will please ask  
their jobbers to have these enclosed with their  
next shipment of goods, as we gladly furnish  
same.

Depots at:  
Toronto, Ont.  
Montreal, Que.  
St. John, N.B.

Emil Poliwska & Co.

38 Front St. East, Toronto, Ont.  
Canadian Agents.

## JUST WHAT YOU WANT!

An article which gives good satisfaction, when  
rightly used, sells at a reasonable price, and  
leaves a good margin to the GROCER.

## "CRYSTAL" RICE

One of the latest, most wholesome and attractive  
new

## FOOD CEREALS

Fills the bill. Full directions with each bag.

A Toronto Grocer said lately: "Why at first  
I had not much faith in Crystal Rice, but lately,  
after using and trying it in my own family and  
seeing what nice light bread, pancakes and ome-  
lettes it makes, I have been able to recommend  
it to my customers."

— A word to the wise is enough. Try it your-  
self first!

## CANADIAN SPECIALTY CO.,

38 Front St. East, Toronto, Ont.,  
Dominion Agents



**JAMES A. SKINNER & CO.**

Toronto and Vancouver.

IMPORTERS OF

**Crockery, China,  
Glassware, Lamps,  
and Fancy Goods.**

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN  
LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware. —**GREAT VALUE.**

ESTABLISHED 1851.

WE OFFER

**5,500 Boxes Arguimbau  
New Valencia Raisins.**

Also "G. Marcapoli & File" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
274 St. Paul Street, Montreal.

**SHOULDERS - -**

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

**F. W. FEARMAN,**  
HAMILTON, ONT.

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**YOUNG HYSONS.**

Arrived ex "Empress of Japan" and C. P. R. some of our purchases of fine "Moyune" and "Ping Suey" Young Hysons.

See samples and prices before placing your orders. You will find them good value.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
Toronto.

**VALENCIAS**

We offer in stock and to arrive

Morands and Arguimbaus, all grades, Special line Morands selected 1/2 s.

QUOTATIONS CAR LOTS.

**WARREN BROS. & BOOMER**  
35 and 37  
Front St. East, TORONTO

**JUST RECEIVED**

FIRST SHIPMENT

**New Valencia Raisins**

AND—

New Pack  
Horse Shoe Salmon

**J. W. LANG & CO.**

Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

**Now in Store**

DENIA FRUITS:

Valencia Off Stalk  
Fine Off Stalk and Selected Raisins of the finest quality. Also new Tarragona and shelled Almonds.  
New Fruits arriving daily.

**T. KINNEAR & CO.,**  
49 Front St. E., TORONTO.

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

**"Crescent"**

CURRENTS

NOW IN STORE.

**PERKINS, INCE & Co.**  
TORONTO

**SALMON.**

New Horse Shoe,  
Tall and Flat Tins,

Heron, Sunflower,  
Swan, and Ewen brands.

PRICES EXCEEDINGLY LOW.



**Smith and  
Keighley**

9 Front St. E., Toronto.

## MONTREAL Markets Continued.

ard, \$2.75; standard B, \$3.40; English style, \$3.20; choice Burmah, \$3.85; Japan crystal, \$4.25; Patna, \$4.25 to \$5; Carolina, \$6.50 to \$7.

## CANNED GOODS.

There is only a moderate business to note in canned goods, the only business in a round way being in tomatoes, on which 80c. has, it is said, been shaded in the case of round lots. Low offers on canned salmon by jobbers are having a deterrent effect on the demand for that article.

## FISH.

There is a good local demand for fresh fish, and dealers report trade fairly satisfactory. Receipts are of moderate dimensions and prices are steady as stock are kept well in hand. We quote: No. 1 C. B. herring, \$5.50; No. 1 Newfoundland do., \$5; No. 1 green cod, \$5 to \$5.25; Labrador salmon, \$14 to \$15 per bbl.; B.C. do. \$12 to \$13; No. 2 mackerel, \$12; Finnan haddies, 7c. to 8c.; Yarmouth bloaters, \$1.10 to \$1.50 per box; kippered herring, \$1.50 per box; haddock, 3 1-2 to 4c.; cod, 4 to 4 1-2c.; boneless cod, 6 1-2 to 7c.; hand picked malpeque oysters, \$4.50 to \$5; ordinary do., \$2.50 to \$3.

## COUNTRY PRODUCE.

There is a good local demand for eggs and prices are steadier for fresh stock which is scarce at 16 to 16 1-2c., with limed 15 1-2 to 16c. Some small lots of dressed poultry are coming in, geese and turkeys selling at 6 1-4 to 9c. Business is small in hops, which range from 20 to 22c. The demand for honey is slow, extracted 7 1-2 to 8 1-2, comb stock, 13 to 13 1-2c. Beans are unchanged, choice hand-picked, \$1.45 to \$1.50; ordinary, \$1.20 to \$1.30, and inferior, \$1 to \$1.10. Maple syrup rules at 4 1-2 to 5c. in the wood and 50 to 60c. in tins; sugar is dull at 6 to 7c. Red onions are steady at \$2 to \$2.25, and yellow, \$2.25 to \$2.50. The market for potatoes is glutted, but we quote 50 to 55c.

## PROVISIONS.

There is a fair demand for pork at quotations. Lard and smoked meats are also in fair demand. We quote: Canadian short cut, \$23.00 to \$24.00; mess pork, Western, new, per bbl., \$22 to \$22.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12 1-4c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 8 1-4 to 9 1-4c.

## CHEESE.

It is a nominal cheese market. A recent purchase of 700 boxes of Quebec cheese was said to be at 10 7-8c., but we quote as follows: Finest Ontario fall cheese, 11 1-8 to 11 1-4c.; finest Townships fall cheese, 10 7-8 to 11c.; finest Quebec fall cheese, 10 3-4 to 11c.; medium grades, 10 1-2c.; cable, 55s.

## BUTTER.

The butter market rules quiet and fairly steady. We do not hear of much doing on spot, and there is nothing new in the shape of advices from the country. We quote: Finest fall creamery, 22 1-2 to 23c.; earlier makes, 21 to 21 1-2c.; finest Townships dairy, 21 to 22; finest Western dairy, 19 1-2 to 20c.

## MONTREAL TRADE NOTES.

Is sugar going to go any lower? is the question that is agitating the grocery trade here. A drop of a full half cent

in less than eight days is enough to unsettle any market.

Tea buyers as a general rule have been holding off during the week for the trade sale of Tees, Costigan & Co.

Stewart Munn & Co. look for firm values in haddock, Labrador herring and various other lines of fish this fall.

Quintal, Son & Co. are offering new Valencia raisins off-stalk, also new Sultanias and new currants in barrels, half barrels and cases.

With better sales of freight it is possible that business in dried raisins can be done for January delivery at rather less money than the ruling quotations.

Cables to the Canada Sugar Refinery here quote came very quiet in London at 15s. 9d. for Java, and beet stock dull and easier at 13s. for November and December.

The price of refined sugar is now lower than it has been at any time since last March, when refined prices were 4 1-2 to 4 9-16c. for granulated at Montreal.

A scarcity of genuine Labrador herring is predicted for this year, owing to the failure of the catch, and sales have been made here between jobbers as high as \$5.25.

There is to be a big trade sale of Almerja grapes by the Montreal Fruit Exchange this week. The company is fitting up handsome waiting and writing rooms over the auction room on McGill street.

Rose & Laflamme are now offering to the trade a new grocery specialty known as cream corn. It is grown in the St. John River Valley, N. B., and is something choice, the natural flavor being retained, while no chemicals enter into its preparation.

Mr. E. J. Major, ashes inspector, furnishes the following comparative statement of the amount of ashes in store:

	Pots.	Pearls.	Total
In store 1st January, 1893...	95	52	147
In store 1st January, 1892...	121	19	140

## RECEIPTS.

From 1st January to 1st Nov., 1893.....	1,310	91	1,401
From 1st January to 1st Nov., 1892.....	1,565	292	1,857

## DELIVERIES.

From 1st January to 1st Nov., 1893.....	1,357	134	1,491
From 1st January to 1st Nov., 1892.....	1,633	261	1,894

In store 31st October, 1893...	47	12	59
In store 31st October, 1892...	53	50	103

## ST. JOHN, N. B., MARKETS.

St. John, Nov. 9, 1893.

Business here depends much on the condition of shipping and lumber, and these being depressed has much to do with the quietness here at present. The immediate outlook is not encouraging. In the coasting trade the freights now offering do not show a paying business for winter, and the prospect is, as last winter, that a good many vessels will

tie up. There being a feeling among lumbermen to curtail the output this winter, there is not the usual activity in getting supplies ready for the woods. Two large failures within the past few weeks has effected a great many of our merchants, one being the Dufferin Hotel here, and Geo. Hall, grocer, Fredericton.

Canned Goods.—The market is the same as last week. If the holders' stocks were not so large the prices would be better. It has so often been the case that goods held over till the spring had to be sold as cheap as in the fall that it makes a tendency to move stocks in the fall on very close margin. It would seem, however, from reports and from the advance in prices in the West, that this year would be an exception, and many are holding a little back from present prices, expecting an advance. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.35; lobsters, \$1.50 to \$2; oysters, 2's, \$2.25 to \$2.40. Finnan haddie is one class of canned goods that is not as much sold as it should be, being when good one of the nicest fish canned and particularly healthful; prime, \$5 per c s ; corn d b e f, Canadian, 2's, \$2.70; American, 2's, \$2.65.

Dried Fruit and Nuts.—Prices are lower owing to large receipts, but the market for futures looks firmer. New currants have made their appearance. New nuts are now in New York, and are expected here this week. Valencia, 5 to 5 1-2c.; layers, 6 to 6 1-2c.; London layers, \$2.25 to \$2.40; currants, 4 to 4 1-4c., cases, 4 1-2 to 5c.; dried apples, 6 1-2 to 6 3-4c.; evaporated do., 10 1-2 to 11c., with a prospect of higher price in apples; dates, 5 1-2 to 6 1-2c.; prunes, 6 to 7c.; figs, 10 to 12c.; French walnuts, 11 to 12c.; Grenobles, 12 to 15c.; almonds, 14 to 15c.; Brazil, 13 to 14c.; filberts, 10 to 12c.; pecan, 12 to 13c.; peanuts, 10 to 11c.

Sugar.—The market is not so strong and the Montreal agents here, owing to a drop in price there, following the New York market, have been able to make a number of sales. We quote: Granulated, 5 3-8c.; yellows, 4 3-8 to 4 5-8c.

Molasses.—The stock of good is not large, and for choice the price is firm. There is no change from last week. Barbadoes, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, casks or tierces, 30 to 31c.; Antigua, 28 to 29c.; syrup, 35c.

Dairy Produce.—Eggs are higher, but the advance in price seems to have had its effect on the demand, so that at present figures they move slow. Cheese is in good demand, and the outlook is for higher prices, the price in St. John being at present lower than either at Halifax or Montreal. Butter moves slowly, owing to those through the country wanting higher prices than the market here warrants one to give. Extra quality is in good demand. Creamery, 25 to 28c.; extra dairy, 22 to 25c.



## ST. JOHN'S MARKETS—Continued.

other grades, 18 to 20c. A poor article is slow. Cheese, 10 1-2 to 11c.; eggs, 17 to 18c.

Fruit.—Apples continue to arrive in large quantities and find a good market. The English outlook is not good, the market there being well supplied from other places nearer. New Florida oranges and lemons are now on the market. Crops are reported large. We quote: Oranges, \$3.75; lemons 4; West India oranges, \$7 per bbl.; other oranges and lemons are about out of the market, as are bananas; grapes, kegs, \$4.50 to \$5; cranberries, Cape Cod, \$5 to \$6.50; apples, \$2.25 to \$3.25, onions, \$2.85 to \$3.

Provisions.—Pork continues scarce, buyers giving but small orders. Prince Edward Island reports a supply of hogs about the same as last year; price about 7 1-2c. Island pork continues to grow in favor, as does also their smoked meats. Prices to-day are: American mess, \$22; clear, \$23.50; P.E.I. mess, \$22 to \$22.50; plate beef, \$13.50; extra plate do., \$14.50; pure lard, 12 to 13c.; compound, 10 to 11c.; hams, 14c.; bacon, 11 1-2c.

Fish.—New smoked herring are to hand, but owing to quantities going forward to the States prices are high. Shad is scarce, and large herring are reported the same by the fishermen. Prices are: Per 100 lbs., medium codfish, \$3.40 to \$3.50; large, \$4 to \$4.20; haddock, \$1.80 to \$2; pollock, \$1.90 to \$2; bay herring, bbls., \$2.75 to \$3; hf. bbls., \$1.40 to \$1.50; shad, \$6; Canso herring, bbls, \$5 to \$5.25; hfs, \$2.50 to \$2.75; Shelburne No. 1, \$3.75 to \$4 for bbls.; hfs, \$2.25 to \$2.35; No. 2, bbls, \$3 to \$3.25; hfs, \$1.75 to \$1.80; smoked herring, 9 to 11c.

## ABOUT COUNTRY MERCHANTS.

A. E. Richardson of Grand Valley is refitting his store for the holiday trade.

J. W. Sanderson of Wroxeter is carrying on a big sale of dry goods and groceries.

Hampton & Co. of Mount Forest are just receiving their goods for the holiday trade.

T. H. Yeomans of Mount Forest is in receipt of a large consignment of dried fruit of all kinds.

Wallace Bros. of Woodbridge are receiving their Christmas fruits in large lots; also Japan teas.

J. P. Heffernan of Arthur is in receipt of a big consignment of California peaches, pears and grapes.

James Wilkinson, miller and merchant, Barrie, is dead. He was an old and much respected citizen.

H. J. Colville of Arthur has just received a big consignment of Japan tea, which he will sell at about 25c.

Herbert Hodland of Arthur has completed his new store. He now has an attractive and commodious premises.

T. A. Mara, a prominent merchant of London, took a dose of morphine which had been sold him in mistake for quinine, and died Tuesday from the effects. Other mem-

bers of his family who took the medicine have recovered. Deceased was brother of W. and H. S. Mara of Toronto.

Mr. Hall, of Guelph, has bought out Watson Bros.' liquor stock, and Watson Bros. have bought out E. G. Kilgour, of Guelph.

Harris & Horseley of Woodbridge are finding business equal to that of last year. They are offering good quality in Christmas fruits.

James Clarke, of Bolton, is away on a holiday trip, and rumor has it that he will return with a new partner—and a life one at that.

James Ellis of Mount Forest has opened out a new grocery store there. It is one of the finest in that town, and will be managed by his son Thomas.

J. Holmes, formerly of Latmore & Holmes, general merchants, Creemore, has started into business in Beaverton. Travelers report that Mr. Holmes' prospects are bright.

Caster & Co. have bought out the general store of C. W. Laing, Sheffield. Mr. Caster is a promising young man from Beeton, and it is to be hoped success will crown his efforts.

The store of T. J. Widden, of Port Perry, was entered by burglars the other night. They made four or five ineffectual attempts to drill into the combination, and then effected an entrance by removing the brick work, but their services were unrewarded for Mr. Widden had taken his money home with him.

T. J. Foster of Richards' Landing was doing up Hamilton last week in grocery buying. He finds Hamilton, he says, by long odds the best market for such goods, and he could not keep store without Ram Lals tea.

He says St. Joseph Island is making rapid strides, and will soon be one of the most productive in Canada.

The oldest grocer in Belleville is R. Elvins, who commenced business there in 1846, nearly half a century ago. Mr. E. has done a successful business, and is still vigorous and active. In addition to his grocery business he cultivates a large fruit and vegetable farm, the produce of which he disposes of in Belleville.

Christopher Moore, of Orillia, had the misfortune to lose a daughter the other day. She was only ill about half an hour. The cause was hemorrhage of the lungs. The funeral was the largest seen in Orillia for some time.

James Turner & Co., Hamilton, say: "We take the cake for having received the first consignment of Grenoble walnuts in stock to-day.

Perkins, Ince & Co. have received their first consignment of new Grenoble walnuts. This is the first shipment to reach Toronto this season. Prices will be somewhat lower than last year.

An important seizure was made at Tamworth of 150 cheese valued at \$1,250. As soon as they were loaded and a bill made out the bailiff seized them and had them taken out of the car and placed in the freight shed. The seizure was made through the instructions of Mr. Gallagher, of Harrowsmith, who lost heavily by the failure of Thompson some time ago. Tamworth factory will not be any loser, as the salesman got the pay before they were loaded.—Whig, Kingston.

## HUNTER &amp; CO.

24 FRONT ST. EAST,

Toronto and Western Agents for  
CHRIST'ER JAMES & CO., London, Eng.PICKLES, SAUCES, JAMS AND MARMALADES  
Ask your wholesaler for them.

## CREAM CORN.

GROWN IN THE ST.  
JOHN RIVER VALLEY  
NEW BRUNSWICK.

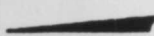
## Something Choice.

NATURAL COLOR AND FLAVOR RETAINED, NO CHEMICALS  
USED TO BLEACH IT, SWEET AND TENDER AS FRESH  
PICKED CORN.

TRY A CASE AND GIVE YOUR CUSTOMERS A TREAT.

## ROSE &amp; LAFLAMME,

Dominion Agents, MONTREAL.

Do You Sell 

## BROOMS ?

We make the best.    Our Brands are all Sellers.

### -: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

.. THEY GIVE SATISFACTION ..

Taylor, Scott & Co.  
TORONTO.

PLEASE REMEMBER IN

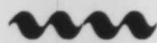
## SWEET HOME SOAP



YOU GET BEST VALUE FOR YOUR MONEY.



Retails for "only five cents a cake." A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.



London Soap Co.  
LONDON, ONT.



- MERCHANTS -

Notwithstanding the number of Soaps in the market to-day, the public will have

### AMMONIA SOAP

They know it will do all we claim for it.  
LARGEST SALE IN CANADA



## "Jersey Brand" Condensed Milk



\*  
It is guaranteed Pure and Unskimmed.

An excellent Food for Infants



Buy only the Jersey Brand for all purposes.  
Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

## FORREST CANNING CO.,

HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto.



**Enormous Sales**

AND CONSTANTLY INCREASING.

**PETTIJOHN'S  
California Breakfast Food**



Every Retailer should carry it in stock. Any Wholesale Grocer will supply you. Sold only in two-pound packages. 3 doz. to the case.

MADE ONLY BY

**PETTIJOHN CALIFORNIA BREAKFAST FOOD CO.  
MINNEAPOLIS, MINN.**

**WRIGHT & COPP,** Canadian Agents, **Toronto.**

We are now in a position

to fill all orders promptly for



**IN BROWN STONE JARS.**

Small Size 2 doz. in case.  
Medium Size 1 doz. in case.  
Large Size 1 doz. in case.

MANUFACTURED BY

**A. F. MACLAREN,** WINDSOR, Canada.  
U. S. Warehouse, Detroit, Mich.

**WRIGHT & COPP,** Sole Can. Agents, **Toronto.**

BUY ONLY

**CROWN PICKLES.**

PREPARED BY



**Nabob  
Pickles**

**Nabob  
Sauce**

**BATTY & CO.,**  
LONDON, ENGLAND.

**SOUND VEGETABLES AND PURE  
MALT VINEGAR.**

FOR SALE BY WHOLESALE GROCERS.

**WRIGHT & COPP,** Canadian Agents, **Toronto.**

POINTS OF MERIT ON WHICH

THE HIGHEST AWARD WAS GRANTED

**Highland Evaporated Cream**

At the Chicago World's Columbian Exposition.

1. Absolute Sterility
2. Superior keeping quality after opening.
3. Heavy consistency.
4. Perfect fluidity and solubility.
5. Ready digestibility.



6. Uniformity of product in all seasons
7. Soundness of raw milk used.
8. Purity.
9. Originality.

FOR SALE BY WHOLESALE GROCERS.

**HELVETIA MILK CONDENSING CO.**  
HIGHLAND, ILL.

**WRIGHT & COPP,** Canadian Agents, **Toronto.**

## PERSONAL MENTION.

W. Griffin, of Elora, is back from the World's Fair.

R. W. Gowanlock, of Perkins, Ince & Co., is, with T. McGaw and others, away on his annual fall shooting trip. Many ducks will fall and many of R. W.'s friends are anticipating the benefit they will derive therefrom.

T. F. Miller, of Wroxeter, was away on a hunting excursion last week. Some of his friends are unkind enough to insinuate that the nearest he got to any game was the spot where rabbits were seen last year. Others, however, are inclined to take a more liberal view.

A demand for the better class of all kinds of fruits on the Lake Shore route is reported by Mr. Tobias, traveler for Lucas, Steele & Bristol, of Hamilton. "Toby" is having a regular hand-shaking of late. Another voted added to the list.

Mr. Lewis, of Richie & Co., Montreal, was in Port Elgin on Monday of last week. In the evening he attended a social in the Presbyterian church there, and he is reported to have taken with the ladies like "Old Chum" does with the men.

Slee, Slee & Co.  
makers of



ESTD

1812.

Pure malt vinegar.

London, England.

Batty & Co have for half a century used  
Slee, Slee & Co's pure malt vinegar in making  
their genuine pickles, & sauces.

## RETAIL GROCERS

WILL FIND IT . . .  
TO THEIR INTEREST

TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

*British America Starch Co., Ltd.,*

BRANTFORD, ONTARIO.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

**NIXEY'S**  
**BLACK LEAD**

THE BEST !!!

GOES THE FARTHEST

W. C. NIXEY,  
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

The "Most Popular"  
BLACK LEAD

The "Most Remarkable"  
POLISH

Canadian Representatives:

Canadian representatives: Mr. W. Matthews,  
7 Richmond St. East, Toronto. Mr. Chas.  
Gyde, 33 St. Nicholas St., Montreal.



Sold  
by ..  
all ..  
Dealers  
every-  
where.



## Silver Star . . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 1 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

The F. F. Dalley Co.  
of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

## Adams & Sons Co.

Have received the **Highest Award** at the Columbian Exposition, 1893, held at Chicago, for the Superiority of their Gums, for the Excellency of the flavors and for the Artistic Manner in which they are packed.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the  
Wholesale  
Grocery  
Trade and  
the  
Manufacturers,

THE HAMILTON  
COFFEE AND  
SPICE CO.

Sales  
Increase  
Yearly  
—  
It Holds Trade

# LIGHTBOUND, RALSTON & CO.,

Importers and  
Wholesale Grocers, **MONTREAL.**

"OUR BULL-DOG."



"WE SLEEP WITH BUT ONE EYELID SHUT."

## Molasses

We have a large stock of the very finest quality of Barbadoes and Porto Rico in puncheons, barrels, hf. barrels, at prices much under figures of our competitors and have special appliances for running off either molasses or syrups into the new Patent Tin, one two, and three gallons.

## "Our Empress Queen Brand"

is only put on the highest quality goods and the brand is registered at Ottawa. Canned Goods, Fish, Fruit of finest grades. Ask for Empress Queen Brand.

# TEAS



Our customers will make money by ordering in lots of ten caddies or up. Pakling Congou at 15 cts. and reselling by the caddy at 25 cts. The quality is there and the consumer can stand the pressure. Send your order.

## BUSINESS CHANGES.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. E. Asselin & Co., grocers, Quebec, have assigned.

A. Padfield, grocer, London, has assigned to W. A. Hurley.

Hudon & Ouclet, general merchant, Black Lake, Que., have suspended.

J. A. Elliott & Son, general merchants, Pugwash, N. S., have assigned.

Jules Gauthier, general merchant, Crande Baise, Que., is asking an extension.

The liabilities of the insolvent general merchant, C. D. Ferguson, of Aurora, amount to \$6,550, and the assets are \$4,688.

Wm. Cowan, proprietor of the Royal Albion hotel, Quebec, has assigned. The privileged claims amount to \$38,000. It is understood that 50 cents on the dollar secured will be accepted.

The failure of the grocery firm of George Hatt & Sons, of Fredericton, which took place yesterday, is a heavy blow to the business of that city. The house has been established for over forty years and had the confidence of the countryside. Geo. Hatt, sr., its founder, died a couple of weeks ago.

Elijah Clark, boot and shoe dealer, one of Fredericton's oldest merchants, was forced to assign last week, having endorsed heavily for Hatt & Sons. No definite statement of the firm's liabilities has yet been made, but they will touch \$50,000, while their assets are in book debts and property that may realize a good sum in time.

The premises of Shaw & Simpson, produce, etc., Montreal, is closed and J. E. Simpson is reported to be away. The firm commenced business about a month ago, advertised largely in the country papers of this province and also of Ontario asking the consignments of all kinds of produce from farmers. They also appointed agents all over the country, and received car loads of stuff daily. This they sold for cash at whatever figure they could get disposing of it away below the market value. Most of the stuff was purchased by dealers and sold again. None of the farmers who supplied the produce received a cent in payment, and now the firm's doors are locked and Simpson, the only member of the firm who was ever seen has disappeared. It is estimated that farmers have been let in for about \$10,000.

## PARTNERSHIPS FORMED AND DISSOLVED.

Lunan & Sheppard, grocers, Montreal, have dissolved.

## SALES MADE OR PENDING.

W. H. McLean, grocer, Winnipeg, is offering to sell out.

The stock, etc., of J. W. Archer, grocer, Collingwood, is advertised for sale by tender.

The stock of W. R. Thompson, boots and shoes, Montreal, has been sold at 68c. on the dollar.

## FIRES.

Collingwood Pugsley, general merchant, River Herbert, N.S., has been burned out.

## CHANGES.

J. V. Adams, grocer, Toronto, has sold out.

E. Roberts, grocer, 520 Parliament street, Toronto, has sold out.

G. A. Hagarth, general merchant, Melita, Man., is giving up business.

Robert Moore, grocer, Acton, has been succeeded by Mrs. M. Nicklin.

James A. Conger, crockery, Belleville, has sold out to H. W. Ansley.

## DEATHS.

Scott Fairley, general merchant, Blackville, N.B., is dead.

George Hatt, Sr., of the firm of Geo. Hatt & Son, grocers, etc., Fredericton, N.B., is dead.

## SUPPORTED BY SCRIPTURE.

A highly respectable firm of silk dealers, of which the principal was a Quaker, when engaging salesmen, instructed them to engage in no sale that could not be supported by Holy Writ, says an exchange.

The next day after he had engaged a new salesman a lady entered the shop for the purpose of buying some silk for a dress. The

polite clerk showed her a sample at five shillings a yard, which was scornfully rejected as not good enough; she wanted a better one, so he took this back and brought another, which was also rejected. The clerk said he had a very high class silk, but he was afraid the expense would be too great, but with her permission he would show it to her.

He then fetched the high class silk, which gave every satisfaction, and a dress piece was ordered from it.

After the lady had left the shop the salesman was severely interrogated by his Quaker master as to how he could support by a quotation from Scripture the sale of a \$1 silk for \$3 per yard, knowing full well that the piece he had sold to her was the identical piece that he showed her first.

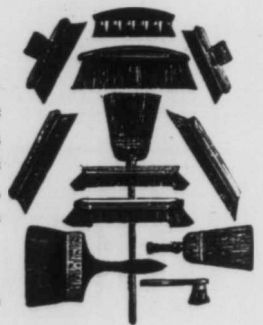
The clerk replied that he had kept his master's instructions fully before him and as this was the first time the lady had ever entered the store, the sale was covered by the passage, "She was a stranger and I took her in."

A reputation for truthfulness is indispensable to permanent and satisfying success.

## The Broom of the Past was a Clumsy Affair.

How few customers could get satisfaction in the selection of Brooms, even from the most carefully bought stock. There is no necessity for dissatisfaction now with our new Broom which we are placing on the market. They are an innovation in this line, and are like many other modern improvements, away ahead of the old styles. Get in line to carry a modern article in stock.

The Windsor Patent Brush Co. Ltd.  
SANDWICH, ONT.



THE BEST IS THE CHEAPEST

USE.

MORSES  
**BEST**  
SOAP

MFG'D ONLY BY  
**JOHN TAYLOR & Co.**  
Toronto.

PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY  
ON WASHING DAY SO LAUGHING SHINES THINE EYE?  
"MY SECRET GENTLE READER MOST EASILY IS GUESSED,  
THE ONLY SOAP I USE, IS "MORSES BEST."



**KEEPING CRACKERS.**

Complaints are frequently heard that crackers bought at grocery stores are soggy and stale-tasting even when comparatively fresh.

The fault is in the way they are kept. Crackers demand a warm dry place, and they should not be stored near oil, fish or other strong smelling goods. Great care should be exercised by grocers in this respect. The cracker trade is one of the most important features of a general grocery business, and it should be taken care of. Crackers should be purchased in small quantities, so that they will not have time to get stale before being sold. They should be kept, as stated, in a warm, dry place, and customers should be advised to place them in the oven a few minutes before using. This will restore their crispness, even though they have become damp and soggy.

All the care in the world, however, will not build up your cracker trade if the crackers themselves are not pure and fresh and well made. Be careful in buying to get the best the market affords, then push your trade for all there is in it. One lot of stale, poorly made crackers will do you more harm than you can overcome in six months.—  
Pennsylvania Grocer.

Winter apples are estimated to yield one-eighth of a crop in the Southern counties of Michigan, and 22 per cent. of an average in the central counties and the State. The figures for the Northern counties are 58.

**SITUATION WANTED.**

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 45-dh

**YOU LOSE  
MORE  
THAN WE DO  
BY NOT  
ADVERTISING  
IN THIS  
JOURNAL**

**PURE GOLD.**

**TOMATO CATSUP**

**Pure Gold Mfg. Co.**

**TORONTO**

Our Travellers are now out  
with samples.

**Taste It!**

A Delicious  
Table  
Delicacy

Every  
Bottle  
Guaranteed

**Try It!**



**STERLING**

**SOAP**

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO.,  
Agents, TORONTO.

**Wm. Logan**  
ST. JOHN, N.B.

**TODHUNTER, MITCHELL & CO.,**

— DIRECT IMPORTERS OF —  
**HIGH GRADE COFFEES,**

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.  
RELIABLE ROASTING BY PATENTED PROCESS. **TORONTO.**



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
BRANTFORD, ONT  
Sole Agents for Canada.

**The Hilliard House**  
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.  
**LOUIS HILLIARD, Prop.**

**E. BROWN & SON'S,**7 Garrick St., London,  
England, and  
26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
<b>MELTONIAN BLACKING</b> (As used in the Royal Household) Renders the Boots soft, dur- able and waterproof.	<b>MELTONIAN CREAM</b> (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	<b>ROYAL LUTETIAN CREAM</b> The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	<b>NONPAREIL DE GUICHE</b> Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON &amp; PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

# Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

**SEE QUOTATIONS.**

## An Awful Discovery

That Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums are having the largest sales of any chewing gums in Canada.

**QUALITY WILL TELL**

## MUNN'S BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,  
MONTREAL.**J. HUNTER WHITE**Manufacturers' Agent, Broker and Commission  
Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull &amp; Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

**SILVERINE.**

The newly discovered natural Mineral Polish excels everything for cleaning plated ware, brass, tin, glass, etc. It quickly imparts brilliancy to jewelry without injury to the finest. Cheap, profitable, and easy to sell.

Send 10c. for sample, free by mail.

**SILVERINE CO.**

1166 College Street, - - - TORONTO.

**WILLIAM  
ARCHER,** Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE,  
Cor. of Adelaide St., Toronto.

### HARRY HARMAN'S SCHOOL OF WINDOW DRESSING AND STORE DECORATING

Monthly displays for Dry  
Goods, Clothing, Furnish-  
ings and Shoes.**SEND FOR TRIAL COPY**

1204 Women's Temple, Chicago.

## Still a Favorite

Our Reliable Suspender has  
sold largely ever since we intro-  
duced it to the trade.No Sewing to give out! No  
button holes bursting! No pull-  
ing apart in the back!If you haven't seen it, send 50  
cents for a sample pair.We make a complete line of  
Braces, Hose Supporters, Belts,  
etc., and keep up to the times. A  
specially fine line of Holiday  
Braces.

C. N. VROOM, St. Stephen, New Brunswick.



# English Biscuits

All Grocers should keep a supply of Genuine English Biscuits . . . . .

MANUFACTURED BY

## HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.



Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to:

HUNTLEY & PALMERS, Reading, and 162 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

### THE CANADIAN GROCER PRICES CURRENT.

TOBACCO, Nov. 9, 1893  
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

#### BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
3 1/2 lb. cans, 1 and 2 doz. in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz. in case	1 25	
Bunn's No. 1, in tins	3 00	
" " " " " "	75	

Cook's Friend—		
Size 1, in 2 and 4 doz boxes	\$2 40	
" " 10, in 4 doz boxes	2 10	
" " 2, in 6 " "	80	
" " 12, in 6 " "	70	
" " 8, in 4 " "	45	
Found tins, 3 doz. in case	3 00	
12 oz tins, 3 doz. in case	2 40	
9 oz tins, 4 " "	1 10	

5 lb tins, 1/2 doz. in case	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " " " " "	1 30
No. 1, 2 " " " "	1 90
1 lb, 2 " " " "	2 20
5 lb, 1/2 " " " "	9 60
DIAMOND—1 lb. tins, 4 doz cases	0 67 1/2
" " " " " "	1 17
" " " " " "	1 98

#### BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" " 3 lbs	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	09
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10
Pic Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

#### BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	9 00
" " " " " "	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING, per gross	
No. 4	\$4 00
No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING, per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 25

#### BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plumbago Stove Polish (18 1/2 lb. boxes)	4s 3d 1 50
13 lb. in large 1d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	9 00

#### BLUE.

NIXEY'S	
"Soho Square" in 8 lb. boxes, of 16 1/2d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16 1/2d. boxes, Canada	\$2 25
Per gross	
"Cervus" bag blue, 1 size	2 50
" " " " " "	1 25
Reckitt's Pure Blue, per gross	2 10
KEEN'S OXFORD, per lb	
1 lb packets	0 17 1/2
1/2 lb	0 17 1/2

#### KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz.	
6d London 3s., Canada, \$1 15	
"Cervus" boxes of 1 doz.	
1s. London 6s., Canada, \$2 30	
For 5 gross and upward.	

#### CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45

Do. do. 6, 3 strings	\$3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

#### CANNED GOODS.

Per doz	
Apples, 3's	\$0 95 \$1 00
" " gallons	2 10 2 20
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 80 0 85
" " Epicure	1 15
" " Special Brands	1 40 1 50
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 90 1 00
" " Sifted select	1 40
Pears, Bartlett, 2's	1 75
" " Sugar, 2's	1 50
Pineapple, 2's	2 25 2 75
Peaches, 2's	1 85 2 00
" " 3's	2 65 3 00
" " Pic, 3's	
Plums, Gr Gages, 2's	1 75 2 00
" " Lombard	1 50 1 60
" " Damson Blue	1 60 1 60
Pumpkins, 3's	0 90 1 00
" " gallons	3 00 3 25
Raspberries, 2's	1 75 1 85
Strawberries, choice 2's	1 80 1 90
Succotash, 2's	1 65
Tomatoes, 3's	0 80 0 85
"Thistle" Finnan haddies	1 40 1 50
Lobster, Clover Leaf, flat	2 75
" " Star (tall)	2 00
" " Impr'l Crown flat	2 60
" " tall	1 90 2 00
" " Other brands	1 80 2 00
Mackerel	1 00 1 10
Salmon, talls	1 20 1 35
" " flats	1 50 1 60
Sardines Albert, 1/2's tins	13
" " 3/4's " "	20
" " Sportsmen, 1/2 genu-ine French high grade, key opener	12 1/2 13

# IRELAND'S SELF-RISING BUCKWHEAT FLOUR

We are  
Now  
Shipping  
From this  
Season's  
Crop

**GUARANTEED**

to be Pure  
to have strong Buckwheat Flavor  
to be perfectly Self-Rising  
to keep sweet in any climate  
to be the Best flour made

Acknowledged superior to all others.  
Customers who handled large quantities last season  
are now increasing their orders.  
Imitations attempted all over the Dominion, but  
**THEY CAN'T MAKE IT.**

The Ireland National Food Co. Ltd., Toronto, Can.

**OPERATING** The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

"Yankee" Pancake Flour isn't in it. Your customers want only the BEST.

"OURS" put up in 5 lb. packages, 1 dozen per case. Price, \$2.25 per case. **ORDER NOW.**

**Prices Current Continued—**

Sardines, key opener, 1/2s.....	10 1/2
" Exq. fine Fr'ch, k.op. 1/2s. 11 1/2	11 1/2
" " " " 1/2s. 1 1/2	11
" " " " 1/2s. 1 1/2	19
" Other brands, 9 1/2	11 16 17
" P & C, 1/2s tins.....	23 25
" " " " " " " "	33 36
Sardines Amer., 1/2s " " " "	6 1/2 8
" " " " " " " "	9 11
" Mustard, 1/2 size, cases	
50 tins, per 100 .....	11 00

**CANNED MEATS.**

<b>CANADIAN</b>		
Comp. Corn Beef 1 lb cans \$1 50	\$1 50	\$1 60
" " " " 2 " " "	2 69	2 65
" " " " 4 " " "	4 80	5 00
" " " " 6 " " "	7 50	7 75
" " " " 14 " " "	17 25	17 50
Minced Collops, 2 lb cans.....	2 60	2 65
" " " " " " " "	2 60	2 65
Par Ox Tongue, 2 1/2 " " "	8 50	
Ox Tongue..... 2 " " "		
Lurcl. Tongue..... 1 " " "	3 40	3 50
" " " " " " " "	6 90	
English Brown..... 2 " " "	2 75	2 80
Camb. Sausage..... 1 " " "	2 50	4 00
" " " " " " " "	2 " " "	4 00
Soups, assorted..... 1 " " "	1 50	
" " " " " " " "	2 25	
Soups & Bouilli..... 2 " " "	1 80	
" " " " " " " "	6 " " "	4 50
Potted Chicken, Turkey, or		
Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Best, 6		
oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb		
cans.....	1 40	
Devilled Chicken or Turkey,		
1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2		
lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2		
lb cans.....	1 25	

**CHEWING GUM.**

<b>ADAMS &amp; SONS CO.</b>		
To Retailers		
Tutti Frutti, 36 5c bars.....	\$1 20	
Pepsin Tutti Frutti, 235c. packets	0 75	
Nerve Food Tablet, 36-5c. bars	1 20	
Orange Blossom..... 150 pieces	1 00	
(each box contains a bottle of high		
class perfum. Guaranteed first		
class)		
Flirtation Gum (115 pieces).....	0 65	
Monte Cristo..... 150 pieces...	1 30	
(with brilliant stone ring)		
Mexican Fruit, 36 5c. bars.....	1 20	
Sappots..... 150 pieces.....	0 90	
Sweet Fern..... 230 " " " "	0 75	
Black Jack..... 115 " " " "	0 75	
Red Rose..... 115 pieces.....	0 75	
Magie Trick..... 115 " " " "	0 75	
Oolah..... 115 " " " "	0 75	
Puzzle Gum..... 115 pieces.....	0 75	
Bo-Kay..... 150 " " " "	0 93	
Red Spruce Chico 200 " " " "	1 00	
Automatic.....		
Tutti Frutti Girl..... } 800 pieces.	6 00	
Sign Box (new).....		
Tutti Frutti cash box 800 " " "	6 00	
Glass Jar with Pepsin Tutti		
Frutti, 115-5c. pkgs. per jar.....	3 75	
<b>C. R. SOMERVILLE.</b>		
Mexican Fruit, 36-5c. Bars ..	1 20	
Pepsin (Dyspepsia), 20-5c. Bars	0 70	
Sweet Sugar Cane, 150 pieces	1 00	
Celery, 100 " " " "	0 70	

Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 " " "	1 00
Cracker, 144 " " "	1 00
O-Dont-O, 144 " " "	1 00
Little Jap, 100 " " "	0 70
Dude Prize, 144 " " "	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
"Little Lord Fauntleroy" clock	
guaranteed.....	3 75
La Rosa (20-10c. pieces).....	1 40
Baby (100-1c. pieces).....	0 65
Alphabet (100-1c. pieces).....	0 65
Keno Prize (144-1c. pieces).....	1 00
Love Talk (100-1c. pieces).....	0 70

**CHOCOLATES & COCOAS.**

<b>CADBURY'S.</b>		
Per doz		
Cocoa essence, 3 oz. pkgs \$1 15	1 15	
" " " " " " " "	1 15	
Mexican chocolate, 1/2 & 1/4 lb pkgs	0 40	
Rock chocolate, loose.....	0 37 1/2	
" " " " " " " "	0 40	
Cocoa nibs, 11 lb. tins.....	0 35	
<b>TAYLOR BROS.' CHOCOLATE &amp; CHICORY</b>		
Per lb		
Soluble chocolate, 1/2 lb packets	0 30	
Granulated chicory.....	0 10	
Powdered " " " " " " " "	10 1/2	11
<b>TODHUNTER, MITCHELL &amp; CO'S</b>		
Per lb		
Chocolate—		
French, 1/2's..... 6 and 12 lbs.	0 30	
Caracas, 1/2's..... 6 and 12 lbs.	0 35	
Premium, 1/2's..... 6 and 12 lbs.	0 30	
Sante, 1/2's, 6 and 12 lbs.....	0 26	
Diamond, 1/2's, 6 and 12 lbs.....	0 22	
Sticks, gross boxes, each.....	0 00	
Cocoa, Homoeopatic, 1/2's, 8 & 14 lbs	30	
" Pearl.....	25	
" London Pearl 12 & 18 " " "	22	
" Rock.....	30	
" Bulk, in bags.....	18	
<b>EPP'S.</b>		
Per lb		
Cocoa—		
Case of 112 lbs each.....	0 35	
Smaller quantities.....	0 37 1/2	
<b>BENSCHOP'S ROYAL DUTCH COCOA.</b>		
Boxes each 1 lbs		
1/2 lb. cans, per doz.....	\$2 40	
1 " " " " " " " "	4 50	
1 " " " " " " " "	8 50	
<b>FRY'S</b>		
(A. P. Tippet & Co., Agents)		
Per lb		
Chocolate—		
Caracas, 1/2's, 6 lb. boxes.....	0 40	
Vanilla, 1/2's.....	0 40	
"Gold Medal" Sweet, 6 lb boxes.....	0 30	
Pure, unsweetened, 1/2's, 6 lb boxes.....	0 40	
"Fry's" Diamond, 1/2's, 6 lb boxes.....	0 26	
"Fry's" Monogram, 1/2's, 6 lb boxes.....	0 26	
Cocoa—		
Concentrated, 1/2's, 1 doz in box.....	2 40	
" " " " " " " "	4 50	
" " " " " " " "	8 75	
Homoeopathic, 1/2's, 14 lb boxes.....	0 34	
" " " " " " " "	1/2 lbs, 12 lb boxes.....	0 34

<b>JOHN P. MOTT &amp; CO'S</b>		
Per lb		
B. S. McIndoe, Agent, Toronto.)		
Mott's Broma.....	per lb	\$0 80
Mott's Prepared Cocoa.....		28

Mott's Homoeopatic Cocoa (1/2s)	32
Mott's Breakfast Cocoa.....	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	23
Mott's French-Can Chocolate.....	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs.....	35
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 92&94	
Mott's Confec Chocolate.....	32c-43
Mott's Sweet Choc. Liquors 21c-31	

**COWAN COCOA AND CHOCOLATE CO.**

<b>Cocoas—</b>		
per doz		
Hygienic Cocoa in 1 lb. tins, 12		
24 and 36 lbs in box.....	7 25	
Hygienic Cocoa in 1/2 lb tins, 12		
24 and 36 lbs in box.....	3 75	
Hygienic Cocoa in 1/4 lb tins, 12		
24 and 36 lbs in box.....	2 25	
Cocoa Essence, pkgs, 2 and 4 doz		
in box.....	1 40	

**WALTER, BAKER & CO'S**

<b>Chocolate—</b>		
Pre'm No. 1, bxs 12 & 25 lbs each	45	
Baker's Vanilla in bxs 12 lbs each	55	
Caracas Sweet bxs 6 lbs each, 12		
ozs in case.....	40	
Best Sweet in bxs, 6 lbs. each, 12		
boxes in case.....	30	
Vanilla Tablets, 416 in box, 24 bxs		
in case, per box.....	4 00	
German Sweet Chocolate.....		
Grocers' Style, in cases 12 boxes,		
12 lbs each.....	30	
Grocers' Style, in cases 24 boxes, 6		
lbs each.....	30	
48 Fingers to the lb., in cases 12 bxs		
12 lbs each.....	30	
48 Fingers to the lb., in cases 24 bxs		
6 lbs each.....	30	
8 Cakes to the lb., in cases, 24 bxs		
6 lbs. each.....	32	
<b>Soluble Chocolate—</b>		
In canisters, 1 lb., 4lb., and 10 lb.	56	
<b>Cocoas—</b>		
Pure Prepared, bxs, 12 lbs each	42	
Cracked, in bxs, 12 lbs., each, 1/2 lb.		
papers, in bags, 5, 10 and 25 lbs.	35	
each.....	30	
<b>Breakfast Cocoa—</b>		
1/2 bxs 6 & 12 lbs., each, 1/2 lb. tins	48	
In boxes, 12 lbs., each, 1 1/2 tins,		
decorated canisters.....	50	
Cocoa Shells, 12's and 25's.....	10	
<b>Broma—</b>		
In boxes, 12 lbs., each, 1/2 lb. tins...	45	
<b>MENIER FABRICANT DE CHODOLAT.</b>		
<b>Paris et Noisiel.</b>		
Per 120 lb. Per 12 lb.		
case lot. box.		
Yellow wrapper.....	\$0 34	\$0 36
Chamois.....	0 43	0 48
Pink.....	0 50	0 56
Blue.....	0 58	0 66
Green.....	0 50	0 56
Lilac.....	0 58	0 66
Bronze.....	0 65	0 74
White Glace.....	0 73	0 83
Premium.....	0 88	0 92

<b>Fancy Chocolates.</b>		
Fingers—		
40 in a box.....per box	\$0 36	\$0 40
20 " " " " " "		
Croquettes—		
Yellow wrap. " " " "	2 70	3 00
Pink.....		
Green.....	3 75	4 20
Croquettes are packed 12 1/2 lb. pack-		
ages in a box, and 6 boxes in a case.		
Pastilles—		
Yellow wrapper per lb	\$0 40	\$0 45
Pink " " " " " "		
Green " " " " " "	0 55	0 60
Each case contains 54 1/2 lb packages or		
108 1/2 lb packages.		



Highland Brand  
Evaporated  
Cream, per  
case..... 7 25  
doz 1 lb tins.

<b>CLOTHES PINS.</b>		
5 gross, single & 10 box lots	0 60	0 65
Star, 4 doz. in package.....		0 85
" " " " " " " "		1 25
" " " " " " " "		0 90
<b>COFFEE.</b>		
<b>GREEN</b>		
c per lb		
Mocha.....	28, 33	
Old Government Java.....	25, 35	
Bio.....	21, 22	
Plantation Ceylon.....	29, 31	
Porto Rico.....	24, 28	
Guatemala.....	22, 23	
Jamaica.....	24, 26	
Maracibo.....	24, 28	
Caffaroma, 1 & 2 lb. tins in each,		36

<b>TODHUNTER, MITCHELL &amp; CO'S</b>		
Excelsior Blend.....	54	
Our Own.....	32	
Jersey.....	28	
Laguayra.....	30	
Mocha and Java.....	35	
Old Government Java.....	30	38 36
Arabian Mocha.....	35	
Maracibo.....	30	
Santos.....	27, 28	

<b>DRUGS AND CHEMICALS.</b>		
Alum.....	lb \$0 02	\$0 08
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 08	0 08 1/2
Borax.....	0 12	0 14
Camphor.....	0 65	0 70
Carbolic Acid.....	0 30	0 30
Castor Oil.....	0 07 1/2	0 08
Cream Tartar.....	0 25	0 28
Epsom Salts.....	0 02 1/2	0 15
Paris Green.....	0 16	0 18
Extract Logwood, bulk	0 13	0 14
" " " " " " " "	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellbore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 25	0 30
Sulphur.....	0 08 1/2	0 09
Soda Bicarb, per keg.....		2 60
Sal Soda.....	1 18	1 25
Madder.....	0 19 1/2	



# Cottage Biscuits, 8<sup>1</sup>/<sub>2</sub>c.

An old Stand-by. Made only by us. Reliable at all times and a good safe seller.

7 Front St. East, Toronto **Toronto Biscuit & Confectionery Co.,**

Prices current, continued—

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz	
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" " " " 4 oz tins	4 50 5 00
" " " " 8 oz tins	8 00 8 75
" " " " 1 lb tins	12 60 14 25
" " " " 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	
Currants, Provincial, bbls.	4 44
" " " " 1/2 bbls	4 48
" " " " 1/4 bbls	4 52
Currants, Patras, bbls	5 62
" " " " 1/2 bbls	5 66
" " " " 1/4 bbls	5 70
" " " " cases	7 82
" " " " 1/2 cases	7 86
" " " " 5-crown Excelsior (cases)	8 84
" " " " 1/2 case	8 88
" " " " Panarita (finer than Vos.)	9 10
Dates, Persian, boxes	...
Figs, Elemes, 14oz., per box	...
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10 1/2
Prunes, dosnia, casks	...
" " Bordeaux	5 54
Raisins, Valencia, off-stalk	4 1/2
Selected	6 6
Layers	6 6 1/2
Raisins, Sultanas	6 1/2
" " Elemes	6 1/2
" " Malaga	9 25
London layers	1 60
Loose muscatels, Califor	3 25
Imperial cabinets	3 50
Connoisseur clusters	3 25
Extra dessert	3 50
Royal clusters	3 50
Fancy Vega boxes	3 40
Black baskets	3 40
Blue	3 40
Fine Dehesas	3 00
Lemons	2 75
Oranges, Jamaica	2 75
" " Valencia	4 50
" " Floridas	3 00

DOMESTIC

Apples, Dried, per lb.	5 1/2
" " do Evaporated	...
FISH.	
Oysters, per gallon	\$1 25
" " select, per gallon	1 75
Pike " do	0 06
White fish " do	0 07
Salmon Trout " do	0 07
Lake herring " p. 100	2 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 00
Salmon trout, per bbl	6 00
White Fish, 1/2 bbl	...
Smoked Fish:	
Finnan Haddies, per lb	0 06 1/2
Bloaters " per box	1 00
Bigby herring " do	0 12
Sea Fish: Haddock per lb	0 05
" " Cod	0 05
" " B.C. salmon	0 13
Frozen Sea Herrings	2 65



FOOD—BREAKFAST.

PETITJOHN'S  
Per case, 3 doz. 2 lb pkg in case \$1 40  
Freight allowed on 5-case lots.

FOOD—NATIONAL.



Cases contain 1 doz packages	
Desiccated Wheat... per case	2 25
Rolled Oats	2 25
Rolled Wheat	2 00
Snowflake Barley	2 25
Buckwheat Flour, S.R.E.	2 25
Breakfast Hominy	2 00
Prepared Pea Flour	2 00
Farinose or Germ Meal	2 35
Pearl Barley (xxx)	1 40
Farina	1 40
Gluten Flour	3 00
Gluten Biscuits... per lb	12 1/2
Whole Wheat Flour	5

FOOD

ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins	\$1 25
" " " " 1 "	2 25
Patent groats, 1/2 lb. tins	1 25
" " " " 1 "	2 25

GRAIN.

Wheat, White	0 57
Red Winter	0 56 1/2
Goose	0 56
Wheat, Spring, No 2	0 59
Man Hard No 1	0 71
No 2	0 70
No 3	0 66
Oats, No 2, per 34 lbs	29 30 1/2
Barley, No 1, per 48 lbs	39 1/2
" " No 2	...
" " No 3	...
Peas	5 1/2
Corn	...

HAY & STRAW.

Hay, Pressed, "on track	0 00
Straw Pressed, " "	0 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90

3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 90

HORSE NAILS:  
Canadian, dis. 65 to 70  
HORSE SHOES:  
From Toronto, per keg .. 3 65

SCREWS: Wood—  
Flat head iron 77 1/2 p.c. dis  
Round " " 72 1/2 p.c. dis.  
Flat head brass 75 p.c. dis  
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]  
1st break (25 in and under)..... 1 25  
2nd " (26 to 40 inches)..... 1 40  
3rd " (41 to 50 " )..... 3 10  
4th " (51 to 60 " )..... 3 40  
5th " (61 to 70 " )..... 3 70

ROPE: Manila ..... 0 11 1/2  
Sisal ..... 0 09 1/2  
New Zealand ..... 0 08 1/2  
AXES: Per box, \$6 to \$12.  
SHOT: Canadian, dis. 12 1/2 per cent.  
HINGES: Heavy T and strap .04 1/2 05  
Screw, hook & strap. 03 1/2 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.  
25 lb. irons..... per lb ... 5  
No. 1 ..... " .. 4 1/2  
No. 2 ..... " .. 4 1/2  
No. 3 ..... " .. 4 1/2

TURPENTINE Selected packages, per gal ..... 0 44 0 45  
LINED OIL per gal, raw 0 59 0 61  
Boiled, per gal..... 0 62 0 64  
GLUE: Common, per lb.... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO	
Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb	
Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz. \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" " Ringed" 5 lb boxes, per lb	0 40
" " Acme" Pellets, 5 lb cans, per can	2 00
" " Acme" Pellets, Fancy boxes (30s) per box	1 50
" " Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
" " Purity" Licorice, 300 sticks	1 45
" " " " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.	
Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" " 1/2 "	0 40
" " 1/4 "	0 44

Round tins—	
F.D. 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 "	0 25
" " 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

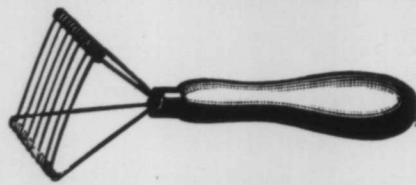
Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

NUTS.

per lb	
Almonds, Ivica	...
" " Tarragona	13 14
" " Fornigetta	27 30
Almonds, Shelled Valencia	27 30
" " Jordan	40 45
" " Canary	26 27
Brazil	12 13
Cocoanuts, per 100	\$5 00 \$5 50
Filberts, Sicily	9 10
Pecans	13 16
Peanuts, roasted	11 12
" " green	8 10
Walnuts, Grenoble	13 14
" " Bordeaux	11 12
" " Naples, cases	...
Marbots	11 12

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 12 1/2 \$0 13
Carbon Safety	0 16 1/2 0 17
Canadian Water White	0 17
Amer'n Water White	0 18 1/2 0 19
Photogene	0 22
For prices at Petrolia, see Market Report.)	



# The Albert Raisin Seeder

IT MAKES THEM ALL GLAD.

We feel confident by observation, experience and actual tests that we are now offering to you the handiest and most practical article yet invented—a very simple device. With a little practice you can seed a pound of raisins in ten minutes, and without wasting any of the fruit. It is simple to use; so much so that a child can use it with PERFECT SATISFACTION. Tedious and disagreeable work made easy. We commend it to every housekeeper in the Dominion. RETAIL PRICE, 10c.

Manufactured by the

## CASSGREEN MFG. CO.,

To be had from the following Wholesale Grocers:

EBY, BLAIN & CO., Front Street  
H. P. ECKARDT & CO., "  
DAVIDSON & HAY, Yonge Street

TORONTO ONT.

TORONTO, ONT.

# CHRISTIE JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

# Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

Prices current, continued.

### PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.	
Snider's Tomato Catsup.....	pts 5 50
" " " " " " " " " " " "	pts 3 50
" " " " " " " " " " " "	pts 2 00
" Chili Sauce " " " " " " " "	pts 4 50
" " " " " " " " " " " "	pts 3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea.....	4 00
Per doz	
Worcester Sauce, 1/2 pts..	\$3 60 \$3 75
" " " " " " " " " " " "	6 25 6 50
Pickles, all kinds, pints.....	3 25
" " " " " " " " " " " "	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " " "	2 25
Anchovy Sauce " " "	3 25

### PRODUCE.

Butter, creamery, tubs. #0 23 #0 25	
" dairy, tubs, choice	0 20 0 21
" " " " " " " " " " " "	0 17 0 20
" low grades to com	0 15 0 16
Butter, pound rolls	0 21 0 24
" large rolls	0 19 0 20
" store crocks.....	0 17 0 18
Cheese	0 11 0 11 1/2
Eggs, fresh, per doz.....	0 17 0 18
" " " " " " " " " " " "	0 15 0 16
Beans.....	1 25 1 50
Onions, per crate.....	0 85 0 90
Potatoes, per bag.....	45 0 50
Hops, 1892 crop.....	0 12 0 14
" 1893 " " " " " " " "	0 00 0 16
Honey, extracted.....	0 05 0 08
" section.....	0 15

### PROVISIONS.

Bacon, long clear, p lb 0 10 1/2 0 11	
Pork, shortcut, p. bbl....	21 50 22 00

Hams, smoked, per lb....	13 0 13 1/2
" pickled.....	0 12
Bellies.....	0 13 1/2
Rolls.....	0 10 0 10 1/2
Backs.....	0 12 0 12 1/2
Lard, pure, per lb.....	0 12 1/2 0 13
Compound.....	0 09 0 09 1/2
Tallow, refined, per lb.....	0 04 1/2 0 05 1/2
" rough, " " " " " "	0 02

### RICE, ETC.

Rice, Aracan.....	38 5 65
" Patna.....	4 1/2
" Japan.....	5 1/2
" Imperial Seta.....	5 1/2
" extra Burmah.....	3 1/2 4
" Java extra.....	6 1/2 6 1/2
" Genuine Carolina.....	9 1/2 10
Grand Duke.....	6 1/2 6 1/2
Sago.....	4 1/2 5 1/2
Tapioca.....	4 1/2 5 1/2
Goathead (finest imported).....	6 1/2
Crystal, 25 lb sacks.....	\$1 35
" 50 " bags.....	2 60

### SAPOLIO.

In 1/2 doz grs. boxes, per gross....	\$11 30
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### ROOT BEER.

Hire's (Liquid) per doz.....	\$2 25
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### SPICES.

Pepper, black, pure.....	\$0 14 \$0 16
" fine to superior.....	10 15
" white, pure.....	20 28
" fine to choice.....	20 25
Ginger, Jamaica, pure.....	25 27
" African.....	16 18
Jassia, fine to pure.....	18 25
Cloves, " " " " " " " "	14 25
Allspice, choice to pure.....	19 16
Cayenne, " " " " " " " "	30 35
Nutmegs, " " " " " " " "	75 1 20
Mace, " " " " " " " "	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	25 32

### KERN'S MIXED

1 oz. tins, 2 lb boxes, per box... 1 00	
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### STARCH.

1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.....	5 1/2
Ditto.....brls., 175 " " " "	5
Ditto.....kegs, 100 " " " "	5

Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartons, cases, 36 lbs. 7 1/2	
8 lb. draw-lid bxs, 8 in c'te, 48 lbs. 7	
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

### KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
35-lb " 3 lb. packages.....	8 1/2
12-lb " " " " " " " "	9 1/2
35 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package.....	9 1/2
40-lb " 1 lb. " " " " " "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9

### Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages.....	8 1/2
30-lb " " " " " " " "	8 1/2

### ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1/2
" " " " " " " " " " " "	5
" " " " " " " " " " " "	5 1/2
Canada Laundry	
Ivory Gloss, six 6 lb. boxes, sliding covers.....	4 1/2
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivoryine Starch in cases of 40 packages.....	\$8 00

### SUGAR.

Granulated.....	5 5 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2 6
" 50 lb. boxes.....	6
Extra Ground, bbls Iceing.....	5 1/2 6
" less than a bbl.....	6 1/2

Powdered, bbls.....	5 1/2
" less than a bbl.....	5 1/2
Extra bright refined.....	5
Bright Yellow.....	4 1/2 4 1/2
Medium " " " " " " " "	4 1/2 4 1/2
Brown.....	4 1/2 4 1/2
Dark yellow.....	3 1/2 3 1/2
Raw, brl.....	3 1/2 3 1/2

### SALT.

Bbl salt, car lots.....	1 00
Coarse, car lots, F.O.B.....	0 68
" small lots.....	0 85 0 90
Dairy, car lots, F.O.B.....	1 25
" small lots.....	1 50
" quarter-sacks.....	0 40 0 45
Common, fine car lots.....	0 75
" small lots.....	0 95 1 00
Rock salt, per ton.....	10 00
Liverpool coarse.....	0 75 0 80

### SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	bbls. 1/2 bbls
D.....	2 1/2	2 1/2
M.....	2 1/2	2 1/2
B.....	2 1/2	2 1/2
V.B.....	2 1/2	2 1/2
E.V.B.....	2 1/2	2 1/2
E. Superior.....	2 1/2	2 1/2
XX.....	2 1/2	2 1/2
XXX.....	2 1/2	2 1/2
Crown.....	3 1/2	3 1/2

### MOLASSES.

Trinidad, in puncheons....	0 32 0 35
" " " " " " " " " " " "	0 36 0 37
" 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 30 0 32
Porto Rico, hdds.....	0 38 0 40
" " " " " " " " " " " "	0 42 0 44
" " " " " " " " " " " "	0 44 0 46

### SOAP.

Ivory Bar, 1 lb. bars..... per lb	6
Do. 2, 6-16 and 3 lb bars.....	5 1/2
Primrose, 12 oz. cake, per doz.....	1 1/2
Sapolic, per gross.....	11 30
Eclipse.....	0 05 1/2
Ruby, 10 oz.....	0 2
Monster, 8 oz.....	0 20
Everyday.....	0 29
Queen City, 14 oz.....	0 79



CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd., NORTHWICH, ENGLAND, MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - MONTREAL. SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued---

Table with columns for item names and prices. Includes 'Mottled in 5 box lots, 100 bars... 3 25', 'Electric... 2 25', 'Royal Laundry... 3 10'.

Table for 'Young Hyson' and 'PING SUETS'. Items include 'Cases, sifted, extra firsts... 42 50', 'Half chests, ordinary firsts... 22 38'.

Table for 'Black Chewing', 'Sunny South', and 'Sunny North'. Items include 'Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs... 47', 'Woodcock, 3rd and 7s, 18 lb caddies... 53'.

Table for 'Cable, Conchas', 'Queens', and 'Oligarettes, all Tobacco'. Items include 'Cable... 7 00', 'El Padre... 1 00', 'Mauricio... 15 00'.

Table for 'Royal Magnum', 'Anchor, Assorted', 'Morse's Assorted', 'Morse's Rose', 'Bouquet, paper and wood', 'Prize Magnum, White Castile'.

Table for 'Young Hyson' and 'JAPAN'. Items include 'Half chests, firsts... 28 32', 'Half Boxes, firsts... 28 32'.

Table for 'Standard Kentucky', 'Apricot, dark sweet', 'Terms, 30 days, less 2 per cent.'.

Table for 'DOMINION CUT TOBACCO WORKS, MONTREAL'. Includes 'CIGARETTES, Per M.' and 'OUT TOBACCOS, per lb'.



AMMONIA SOAP. 72 bars, 1 box... \$1 00

Table for 'Half Chests', 'Nagasaki', 'Gunpowder', 'Siftings'.

Table for 'EMPIRE TOBACCO COMPANY, CUT SMOKING'. Items include 'Golden Plug, 2 oz. pkg boxes, 5 lbs... 65'.

Table for 'Puritan, tenths, 5 lb. boxes... 75', 'Old Chum, ninths, 5 lb box... 70'.

Table for 'Honeysuckle', 'Sweet Briar', 'Extra Perfume', 'Old Brown Windsor Squares', 'White Lavender', 'White Castile Bars', 'White Oatmeal', 'Persian Bouquet, paper', 'Heliotrope paper', 'Carnation', 'Rose Bouquet', 'New Arcadian, per gross', 'Ocean Bouquet', 'Barber's Bar, per lb', 'Pure Bath', 'Magnolia', 'Oatmeal'.

Table for 'CONGOU-BLACK', 'Darjeelings', 'Assam Pekoes', 'Pekoe Souchong', 'Broken Pekoes', 'Pekoes', 'Pekoe Souchong'.

Table for 'FANCY SWEET CHEWING'. Items include 'Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs... 61', 'Top, 16 oz. spaced 8s. boxes 4 lbs 60'.

Table for 'CIGARETTE TOBACCO'. Items include 'B. C. N. 1, 1-10, 5 lb boxes... 83', 'Puritan, 1-10, 5 lb boxes... 83'.

Table for 'Unscented Glycerine', 'Gray Oatmeal', 'Plain Honey', 'Plain Glycerine', 'Plain Windsor', 'Fine Bouquet', 'Morse's Toilet Balls', 'Turkish Bath', 'Infants' Delight', 'Surprise (110 cakes)', 'Sunlight', 'Sterling (100 cakes)'.

Table for 'TOBACCO AND CIGARS'. Includes 'British Consols, 4's; bright twist, 5's; Twin Gold Bar, 5's... 87c', 'Ingots, rough and ready, 8's... 84'.

Table for 'BLACK SWEET CHEWING'. Items include 'Lord Stanley, 1 x 2 Navy, 12s caddies about 23 lbs... 47', 'Lord Stanley, 2 x 3, Solace, 12s caddies about 23 lbs... 47'.

Table for 'PLUG TOBACCO'S'. Items include 'Old Chum, plug 4s. Solace 16 lbs... 88', '8s " 16 68'.



1 Box Lot 5 00, 5 Box Lot 4 90, 10 Box Lot 4 90. Freight prepaid on 10 Box lots.

Table for 'MICALPIN TOBACCO CO. White Burley Chewing'. Items include 'Beaver, 12 oz., smooth, 3x12, 50 and 1 c cuts, 13 lb butts... 61c', 'Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts... 61'.

Table for 'CIGARS-S. DAVIS & SONS Montreal'. Items include 'Madre E'Hijo, Lord Lansdowne 60 00', 'Panetelas... 60 00', 'Bouquet... 60 00'.

Table for 'WOODENWARE, per doz'. Items include 'Pails, 2 hoop, clear... No. 1... \$1 70', 'Pails, 2 hoops, clear... No. 2... 1 60', 'Washboards, Globe... \$1 90', 'Water Witch... 1 40', 'Northern Queen... 2 25', 'Planet... 1 70', 'Waverly... 1 60', 'X X... 1 50', 'Single Crescent... 1 85', 'Double... 2 75', 'Jubilee... 2 25', 'Globe Improved... 2 00', 'Quick and Easy... 1 80', 'World... 1 75', 'Rattler... 1 80'.

Table for 'TEAS. CHINA GREENS. Gunpowder-Cases, extra firsts... 42 50', 'Half chests, ordinary firsts... 22 38'.

Table for 'Matches, 5 case lots, single case'. Items include 'Parlor... 1 70 \$1 75', 'Telephone... 3 30 3 50', 'Telegraph... 3 50 3 70', 'Safety... 4 00 4 20', 'French... 3 00 3 10', 'Steamship (10 gro. in case) Single case and under 5cs... 3 10', '5 cases, freight allowed... 3 10'.

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... 0 68  
... 0 90  
0 85 0 90  
... 1 25  
... 1 50  
0 40 0 45  
... 0 75  
0 95 1 00  
1 00  
0 75 0 80

ASSES.  
Per lb.  
1/4 & bbls  
... 24  
... 24  
... 24  
... 23  
... 23  
... 24  
... 24  
... 23  
... 23  
... 23  
... 3 34

Per gal  
0 32 0 35  
0 36 0 37  
0 40 0 40  
0 30 0 32  
0 38 0 40  
0 42 0 44  
0 44 0 46

per lb  
loz... 43  
... 11 30  
... 0 64  
... 0 52  
... 0 50  
... 0 73

THE ST. LAWRENCE SUGAR REFINING CO'S  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

NO BLUEING Material whatsoever is used in the  
 Manufacture of OUR GRANULATED

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 MONTREAL.

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*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.  
**"Crown" Granulated**, Special Brand, the finest which can be made  
**Extra Granulated**, very Superior Quality.  
**"Cream" Sugars**, (not dried.)  
**Yellow Sugars** of all Grades and Standards.  
**Syrups** of all Grades in Barrels and Half Barrels.  
**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.



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will bring you  
orders from the  
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**MILK GRANULES**  
is absolutely free from starchy matter,  
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Glucose and no Cane Sugar.  
It is a scientific fact that infants  
under seven months of age cannot  
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**Johnston's Fluid Beef**  
IS UNEQUALLED  
In Flavor,  
Nutrition,  
and Digestibility

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**STAMINAL,**  
BECAUSE  
the moment the tonic does its good  
work it carries with it a food to an-  
swer to the effect of the tonic.  
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**Oakville Basket Co.,**  
MANUFACTURERS OF  
  
1, 2, 3 bushel grain and root baskets  
1, 2, 3 satchel lunch baskets.  
1, 2, 3 clothes baskets.  
1, 2, 3, 4 market baskets.  
Butcher and Crockery baskets.  
Fruit package of all descriptions.

For sale by all Woodenware Dealer  
**Oakville, Ont.**

**DURABLE PAILS AND TUBS.**

TRY THEM  


**The Wm. CANE & SONS MANUFACTURING Co**  
**OF NEWMARKET, ONT.**

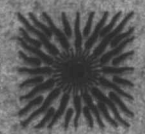
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Hoops, sunk in grooves in the staves and cannot  
possibly fall off. The hoops expand and contract  
with the wood. **BEST GOODS MADE.**  
Represented by  
**Chas. Boeckh & Sons, Toronto,**  
**H. A. Nelson & Sons, Montreal.**

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**IVORY BAR**  
**SOAP**



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**Blackwell**

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**Jams,**  
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IN THE WORLD.

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JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, & C.

SOLD  
EVERYWHERE.

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