

# THE CANADIAN GROCER

**PUBLISHED WEEKLY.**  
\$200 PER YEAR

## & GENERAL STOREKEEPER

Published in the interest of Grocers, Cannery, Produce and Provision Dealers  
and General Storekeepers.

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No. 4

### SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

### UTILITY OF BUSINESS MENS' ASSOCIATIONS.

The St. Catharines Business Men's Association is moving to organize a fruit exchange, appoint inspectors and have branded all fruits shipped from the surrounding district to the world's markets, with a view of properly advertising the magnificent fruit belt of the Niagara district. This step affords an illustration of what eminent service such a trade organization can render to its section of the community. To deal with large questions, such as the expansion of an industry, there should be a local commercial parliament, at least in every town. The sphere within which it would legislate is too much neglected by political parliaments, and owing to the minutely detailed nature of the matter within that sphere, it must continue to be neglected by them. Every centre of business should therefore have its assembly of business men, whose meetings should deal with the broader features as well as the pettier minutiae of local trade. If the locality has advantages peculiarly favorable to a special industry, what body of men can better prepare a brief for the municipal or national encouragement of that industry than an association of the resident business men? If more of the economic administration of governments were based upon the initiative of purely business suffrage, there would be fewer mistakes in internal or outside trade

policy. There would be less misplaced assistance and there would be fewer neglected opportunities let slip.

The importance of the establishment of a fruit exchange for the St. Catharines district cannot well be overrated. The Niagara peninsula, of which St. Catharines is the outlet, is a great fruit producing region. It could raise more if it had a larger market. To get that it must obtain a reputation, and this it can best get by making each package of fruit tell the story of its origin. Let each package be branded, and let the exchange have the fruit inspected so that nobody's carelessness will be allowed to disgrace the brand, and soon Niagara grapes, Niagara peaches, Niagara pears, etc., will be known abroad as well as Valencia raisins, Florida oranges, and Smyrna figs are known here.

### THE FISH TRADE.

In normal circumstances of weather, stock and supply of fresh meats, the fish trade generally becomes pretty active about the middle of January. Up to that time the bias of consumption runs towards poultry, which is commonly plentiful enough to keep prices easy. When poultry begins to stiffen in price, or to fall as a popular pabulum, the easiest transition, in price at all events, is to fish. This fact is illustrated in the present condition of the market. There is a good demand for fish, and it is expected to unfold into considerably larger proportions before the end of Lent. Lent begins early this year, on the 11th of February. The stimulus it gives to the fish trade is by most people over-estimated. In the time of year within which it can fall there would be an active demand for fish in any case, from both Protestants and Catholics. There do not average above two fast days every week

of the lenten season, and since there is one every secular week—namely, Friday—it will be seen that Lent does not add so very largely to the regular strength of the market.

The catch in most lines of fresh fish was but fair, and the stock of frozen is consequently not over large. Carloads are reaching this market every few days from Manitoba waters, and are going off quite freely, so that no over supply is imminent, unless, indeed the weather should fail. To handle frozen fish hard weather is necessary. The want of it last year made the fish trade dull.

Of dried fish Finnan haddie is the scarcest and firmest in price. Stormy weather along the eastern coast is the cause of this. There is generally a good steady demand here for Finnan haddie, two or three carloads being taken up every week from October till March.

What makes Finnan haddie and steak cod dearer than they otherwise would be, is the fact that much of both is brought here from Portland, Me., and Boston, Mass. Prices are thus the higher by the amount of the duty. We should get all this stock from our own Maritime Provinces, but distributors there do not consider the demand here sufficient to warrant them keeping a steady supply for our sorting up trade, and so dispose of their stock through export channels. We get about half our Finnan haddie from Portland and Boston. This possibly has some limiting effect upon the demand, to the extent that the duty increases prices. The local dried fish trade is improving as the prices of fresh fish grow firmer.

This market is prepared to do a good winter's trade in fish, as it has just received several car loads of stock from both the east and the west. The demand is expected to be much better, if the weather continues good, in about two weeks.

## CAUSES OF FAILURE.

Many men lose their heads when an opponent is selling cheaper goods than they are, in place of trying to meet the competition on business principles. If an opponent is selling cheaper, he is either buying cheaper or selling without a paying profit, and the merchant who is suffering from such competition should make it his business to find out which is the case. When goods are bought cheaper, he can meet the competition by getting at the bottom of the market; but when goods are sold without a profit, the best thing he can do is to reef his sails and wait until the storm blows over and his opponent is swamped, which assuredly will happen in a short time. Then he will have an opportunity of buying the bankrupt stock, or bidding it up at the sale to such a price that he need not fear the competition from an outside purchaser.

The man who keeps on the even tenor of his way, giving honest value for the money every time, and never deceiving a customer as to the true merits of any article, will hold his own against any of the mushroom establishments which advertise the cheapest goods in the country, and sell inferior stuff. The custom which yet prevails largely in sections of this country of giving presents at Christmas and other seasons to customers, makes a serious inroad on the profits, and every one who does this should keep an accurate account to ascertain if the business will afford it. It is not the custom for the honest farmer to throw in a bushel of potatoes or a pound or two of butter when he sells his produce at the store; on the contrary, he demands payment for the full quantity, doing his business when selling on more strict business principles than the merchant. Why, then, should the merchant, who is supposed to have more business ability than the farmer, let the latter get away with him in a matter of business? Then, again, the farmer demands the cash or its equivalent for everything he sells, and why should the merchant be afraid to collect his accounts in due season?

Being afraid to collect accounts when they are due is the cause of many a man's failure, for by want of pluck in collecting, his capital is locked up so that he gets terribly behind in his payments, and the renewals he has to ask from his creditors not only impair his credit, but pile interest on to him which often amounts to as much as he spends on himself and family.

The number of retail merchants in this country is far beyond what is required to distribute the goods among the consumers, and the consequence is that nearly everyone is trying to sell cheaper goods than his neighbor in order to attract custom. It is said that "competition is the life of trade," but when there is only sufficient trade to support two stores and three are catering for it, competition may prove the death of trade, be-

cause it is impossible for these three stores to secure a living profit. Anyone starting a new business should be fully satisfied that there is room for another store before embarking in the enterprise. It is a common fallacy for men opening a new business to think that they are smarter than those already in the field, and that by their superior ability they will be able to walk the course, and, without any difficulty, distance their apparently slow competitors. Time and experience are the only teachers for those who commence business with these ideas, who will probably find when it is too late that they have run their heads against a stone wall.

Some one has said, "The crying sin of the Anglo-Saxon race is the worship of Mammon," and it is a deplorable fact that the majority of people cannot look on another man making money without wishing to have a share of it; therefore, if a thriving business is being done in any locality, envious eyes are cast on it, and two or three rush in to divide the spoil which may not be more than enough for one.

[TO BE CONTINUED NEXT WEEK.]

## TORONTO'S DELINQUENT LIST.

It all depends upon the action of the Executive Committee of the T. R. G. A. whether this important work shall go on or not. A cry has been raised that it does not pay, that it should be self-supporting, and so on. In the meantime, the list is trembling in the balance, and the heart of the delinquent grows jubilant, as he recognizes the fact that the bars leading to the green pastures of the grocers' ledgers are about to be let down. What a treat is in store for him? A fresh lease of life is opened to him, and he can go on plundering to his heart's content. It does not pay, forsooth. We are inclined to think that it was the best paying item in the whole work. How many members did the fight on the tobacco question bring into the ranks? How many came in on the peddling question? How many have joined on account of the attack upon combines? Gentlemen of the Executive, count them all upon the fingers of one hand, you will not require both. A careful enquiry would prove that on all the questions mentioned the Association was not a unit. Turn now to the list, and let us see if there are any complaints on that head. We venture to say, none. It was well conducted, the information was reliable, and above all no member was made acquainted with another's business. In fact, as far as we can learn, everybody was satisfied with it.

But it does not pay. Where is the member who will take the floor and say that he has not profited by its appearance? Where is the one who has not recognized an old friend (?) upon the sheets? But it does not pay. It has saved the members many hundreds of dollars. But it does not pay. We can name ten or more members, who at the

beginning of 1890 (before the working of the Association's lists was understood), who paid \$36 each into an affair not half as reliable. It will be well for the secretary to hustle around and get in this year's dues as quickly as possible, if the executive committee is going to decide against the continuance of it. Already there is talk of starting an agency on the same lines for the grocery trade only, and if it goes on, having for its single purpose the protection of the trade from delinquents and leaving trade questions out, it will prove a success. Numbers of members of the Association who now strengthen its ranks will fall away, and yet the list does not pay. Gentlemen of the executive, it does pay. It must pay, and it is for you to say that it shall pay. Order its continuance, and study the payment part afterwards. Don't break the fyle, but order out the February list in regular order.

## WESTERN PACKERS' MEETING

Secretary John S. Edwards, Leavenworth, Kansas, has issued the call for the annual meeting of the Western Packers' Canned Goods Association to be held at the Tremont House, Chicago, Ill., Feb. 11th and 12th, 1891, at 10 o'clock, a.m.

One and one-third rates have been secured on all railroads, and all Canadian points as far as Toronto. In order to secure return ticket at the reduced rates, it will be necessary for each member to procure a certificate from the agent when purchasing ticket, which certificate must be counter-signed by the Secretary of the Association. A cordial invitation is extended, not only to the packers within the territory of the Western Association, but also to the delegates from all other associations, manufacturers of machinery and labels, and dealers in seeds, canners' supplies, etc., etc. Parties wishing to exhibit machinery will ship same care of John H. Leslie & Co., Chicago, Illinois, who will care for same upon arrival. There will not be any shafting to connect with. Please report to the Secretary if you intend to be at the meeting.

## A WEDDING PRESENT.

Mr. William H. McFarlane, well and favorably known to the trade of this city as one of Smith & Keighley's local travellers, was married on the 13th inst. to Miss Georgie Fleming. The wedding was a brilliant affair, and was followed by a tour, which is not yet ended, through the eastern cities of the United States. It was also preceded by a very felicitous send-off to the groom by his co-employees in Smith & Keighley's warehouse. Their approval of his marriage and of his 11 years' fellowship with them was signified the last evening of his bachelorhood by the presentation of a handsome dinner set. We wish the young people much joy.



January 21, '91.

EDITOR CANADIAN GROCER:

DEAR SIR,—Your articles on "Causes of Failure" are to the point. Go ahead, the argument is right. Who says that because a fire gets a start and destroys thousands of dollars' worth, that fire should be left alone? The credit system is all right in its proper place. It is the abuse and not the legitimate use of credit that does the harm. Curtail the credit to responsible parties, put a ring around those who are not responsible, and you have the whole thing in a nutshell.

Yours,

STOREKEEPER.

### LETTERS TO THE TORONTO ASSOCIATION.

We were obliged to contract our report of the last meeting of the Toronto Retail Grocers' Association within limits that precluded the usual reproduction of communications received by that body. We make room this week and give the letters below. The letter from Lightbound, Ralston & Co. appeared in a former issue of the GROCER, so we do not reprint it.

LONDON, Jan. 8, '91.

JOHN F. THACKRAY, Esq.,  
Sec. R. G. Association, Toronto.

DEAR SIR,—In compliance with your request, the circular issued by your Association was considered by our Association at a meeting held yesterday (Jan. 7) and it was decided to co-operate with you in forming a Dominion Association, and two delegates were appointed, and we are ready for business, and as soon as you report satisfactory progress we will forward fees and names of delegates. (How soon will you call a meeting?)

Wishing you the best of success in forming a Dominion Association.

I remain, yours,

E. SUTTON,  
248 Talbot St., London, Ont.

LONDON, Dec. 11, '91.

DEAR SIR,—At a meeting of the London Retail Grocers' Association held on the 10th inst. the Wholesale Guild was taken up for discussion, and after a number of the members had expressed their views it was decided to lay the matter over and communicate with sister associations for information before taking any decided action. The London R. G. Association are strongly opposed to the rates of discount "particularly," and are of the opinion that by a united effort of all retail grocers' association, an influence can be brought to bear on the Guild and better terms secured. Please reply as early as possible, as our meeting was adjourned to be called as soon as possible after receiving communications from sister associations, and are ready to join hands in some means of securing better terms from the Wholesale Guild.

Yours,

E. SUTTON,  
Secretary.

LONDON, Dec. 12, '90.

DEAR SIR,—Yours received, and I am requested by the President and officers of the London Retail Grocers' Association to inform you that your communication will receive due consideration at our special meeting, to be called at an early date for consideration of communications in answer to our letters to sister associations that had just been mailed before receiving your circular. Your circular meets the views of our association, and we will, no doubt, be in a position in a few days to join you in the forming of a Provincial Association.

Yours respectfully,

E. SUTTON,

Sec. London R. G. Association.

BRANTFORD, Dec. 17, 1890.

DEAR SIR,—Yours received, and at once a meeting of the Executive Committee was called to take action regarding the formation of a Provincial Retail Association, when it was decided that such an Association would be of value to all when organizations were formed in all the other cities and towns, and further that as we were only started here, it was thought best not to appoint delegates at present. When we get in better shape, possibly we can co-operate with you.

Yours truly,

A. ELLIOT, Secy.

SARNIA, Dec. 17, 1890.

DEAR SIR,—I read with interest the reports of different retail Grocers' Associations as published by the CANADIAN GROCER. A great deal of credit is due the members of the Toronto R. G. A., for the way they have mastered the obstacles they had to contend with during the first few months of their history. The energy and perseverance exercised by those interested in its progress have not only brought the Toronto Association to its present level, but have sent its influence out, and we now find the grocers of nearly every city and town in Ontario forming local associations.

I like your article in the GROCER of the 12th inst., "Join with Toronto," and believe if your idea is carried out it will add greatly to the interest of the cause, and be the means of establishing healthy annual conventions.

Your request that other associations send in the names of their officers should be complied with, and I think it would be well to have them published in the GROCER, and a list compiled by each association and kept for reference. If this were done I think many would be well rewarded for their trouble. Take an example re delinquent list. A man comes here from, say, Toronto. About the first place he strikes for credit is the grocer. It is an easy matter to find out where he is from, and with very little skill with whom he has been dealing, and that without exciting his curiosity. Should any information about this customer be desired, a few lines to the association of the place where he came from would soon put our minds at rest. This is only one of the many advantages to be derived by closer co-operation, and as Toronto has taken the initiative, I trust their suggestion will be endorsed by every association in Ontario.

This is not official, but having a few minutes at my disposal, I felt that a correspondence would not be amiss.

Yours truly,

M. A. SANDERS,  
Sec'y Sarnia Assoc'n.

GALT, Ont., Dec. 18, 1890.

DEAR SIR,—We have not in our town a retail grocers' association, but being one of the leading grocers, and a subscriber to the

GROCER, I take a lively interest in the proceedings at your meetings, also in the different communications sent to you.

The one in last week's paper from the Secretary of the Simcoe Association, I quite agree with, namely, that a meeting be held in Toronto at an early date. I would suggest that the third or fourth week in January next would be a good time, also that it be made a representative rather than a delegated one, and that every grocer or any one handling groceries be cordially invited to attend. No doubt the sooner action is taken in the matter the better, and no doubt terms could be made with the railways at a cheaper rate.

I for one supported the W. G. Guild in the matter of granulated sugar, believing at the time that in that article it would be well to know where I stood in the buying of it. Little did I think that I was helping to put in the thin end of the wedge, as I understood that was all they would ask for, but the gobbling up has gone on until the whole wedge has gone in altogether.

I think if a meeting was held, some feasible scheme could be brought forward that would let the W. G. Guild see that there was life in the party, and I think that sufficient funds could be raised in Ontario to let them see business and action were meant rather than wordy complaints.

If I see that any action will be taken I will do all I can here to forward the movement.

I remain,

Yours very truly,

WM. P. CLAY.

P.S.—As no doubt some action will have to be taken by the sugar refiners, owing to the change of the sugar tariff on the other side, I think something should be done by representing to the Government our grievances in the matter.

W. P. C.

### ANOTHER OPENING FOR CANADIAN TRADE.

CHRISTIANIA, Den., Dec. 30th, 1890.

To the EDITOR of THE CANADIAN GROCER,  
Toronto, Canada:

DEAR SIR,—As you requested me to write you as soon as I arrived in Christiania what openings there are in the Scandinavian countries for Canadian products, I hereby comply with your request. The Scandinavian countries (Norway, Sweden, and Denmark) have, combined, ten million inhabitants. They export chiefly fish, cod liver oil, wood pulp, and pine (Norwegian pine). They import from the United States all kinds of grain, especially wheat, and in enormous quantities butter and cheese; in fact here is sold more of American butter and cheese than all other makes combined, and if the Canadian butter and cheese makers can produce as good an article as the United States makers, and at the same price, we can promise them a good market. If a Canadian butter and cheese maker will ship us a small quantity of butter and cheese they will easily find out what they can do in this market.

We would also be willing to correspond with some Canadian exporter of wheat, oats, etc., and, in fact, with any exporter of Canadian products. The best way to ship from Canada to Norway would be by the Thingvalla Line direct from New York to Christiania, or by any other line from Montreal over Hull or London. It will take about 14 days from Montreal or New York to Christiania.

In conclusion I will thank you for the Christmas number of THE CANADIAN GROCER. It has given me more information than

any other American paper I have received. Wishing you and your paper all possible success, I remain,

Yours respectfully,  
C. E. SONTUM,

of C. E. Sontum & Co.,  
Ad. Christiania, Norway.

### OUR EGGS ARE LIKED.

3rd January, 1890.  
Editor THE GROCER, Toronto.

DEAR SIR,—As tending to show the capabilities of the proposed trade in Canadian eggs with this market, it may interest you to learn that we have just sold our first trial consignment at 11s. 6d. per ten dozen—a price comparing very favorably with present quotations for French eggs of 9s. 6d. to 10s. 6d., according to size and quality. As, quality for quality, this parcel did not more than stand on a level with the best French eggs, we believe the higher price paid by buyers was in some measure due to the fresher appearance of the eggs, which may partly be accounted for by the style of packing adopted by the Canadian shippers, viz., in compartmented boxes. Whilst the problem of bringing over these eggs to this market in a merchantable condition has been solved, the question still remains whether shippers from Canada can find any profit out of this market during the spring and summer months, when values as a rule drop considerably. The market is at present steady, and supplies are barely sufficient to meet demand.

Yours faithfully,  
TULLOCH & Co.

### OTTAWA'S TRADE EXPERIENCE AND PROSPECT

The following communication was crowded out of the issue for which it was timed, but is none the less important as a brief review of last year's trade, and a presentation of the conditions upon which an estimate of this year's trade may be based:—

"The sun of 1890 has just dawned on Ottawa for the last time. It shone for all; but many of us in the capital got more of its shadows than of its rays. But the king of light rises in commercial splendor here in 1891. Its light will undoubtedly penetrate into every home and fire-side before the last leaf of the calendar for '91 is torn off its pad.

The business men of the Canadian capital have just bid adieu to such a twelve month of commercial depression as probably has

## To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,  
17 Common St., MONTREAL.

not been witnessed since the memorable years between 1877 and 1878. We hope that we are unique in this position, but we also sincerely wish that the bright prospects for 1891 are equally shared by every other town in the Dominion.

Yes, we are happy to say that the prospects for '91 are encouraging. Lumbering is the principal industry of the Ottawa valley; and when the bushman's axe is sheathed, all the other industries are at a stand still.

The Legislature took one step in the right direction recently, in the removal of the export duty on logs. In return the Yankees abolished their import duty on sawed lumber. Though too late in the season to be of much immediate advantage, the effect was magical. The exportation of deals received an impetus, and many thousand feet were shipped to the United States. Until then the hiring of men for bushwork was limited, and wages low, owing to the small importation on account of the duty. The removal of the American duty enhanced wages by increasing the demand for men. The cut will be much larger than was then anticipated.

War in South America also played havoc in the lumbering business last year. These States import a large quantity of our lumber, but last year they were too busy slaughtering one another to engage in the christian and legitimate pursuits of life.

The proposed building of the electric street railway through the city will also give employment to a large number of men. This enterprise will put about two hundred thousand dollars in circulation in the city, and will be of great benefit.

Yours truly,  
A. E. P.  
Ottawa, Jan. 12, 1891.

### THE NEW TERMS BENEFIT CASH BUYERS.

International Bridge, Ont., Jan. 8, 1891.  
EDITOR CANADIAN GROCER.

SIR,—I have received the following questions from Mr. D. Shanks, of Paisley, based upon my letter to James Turner & Co., of Hamilton, which appeared in your issue of Dec. 26th. With your permission I will try to answer them, as best I can, through your columns.

Question 1. Why is it shortsighted to buy outside the Guild?

Because (I believe) the action of the Guild will prove generally beneficial to cash buyers; hence, I contend that it is shortsighted on our part to unite with long time men, in a crusade of defiant opposition, and retaliation against the Guild; in short, in an attempt to boycott them.

I will try to make this contention clear to the minds of your readers, and show it to be logical. So far as I understand the action of the Guild, we are not asked to buy more goods than we need, nor yet to pay higher prices for what we do need. We are only asked to pay more promptly. In this, the wholesale men have taken the very reasonable course, (a course which certainly commends itself to me as well worthy of imitation by us) of reducing their liability to losses from bad debts, and thus reducing the amount of capital necessary to carry on their business. As the cash buyer only has his time curtailed by 20 days on sugars, etc., and 5 days on general groceries for the old discounts, while the full time men are shortened up 30 days all round, I fail to see that cash buyers have any real cause for

complaint; not to speak of the immense advantage it must ever be to us, to have slow pay men shortened up. Looking the matter squarely in the face, from this impartial standpoint, it certainly appears to me unwise for us to attempt boycotting.

Question 2. How do you propose to form this combination you mention?

I have no precise method in my mind just now, but would suggest that by following up the ideas that were brought out at the Hamilton Merchants' Convention, we can certainly devise a feasible scheme, to accomplish so desirable an object.

Question 3. How are we to find out those wholesale firms or manufacturers who give long credits or renewals?

The means for obtaining this information would have to be determined by the retailers' association. I have no doubt it can be as accurately ascertained as are any breaches of faith on the part of members of the various guilds or combines.

Question 4. Should the discounts not have been increased, or at least have remained as they were, so as to encourage cash buying?

I think this question has been answered clearly enough in reply to question 1. I would like to say, that the principle of shortening credits, if adopted by all branches of the wholesale trade, would remove the necessity of any combination on our part, and we can probably take no better step for our mutual protection from the evils of reckless credit, than to strike hands with the Guild and give them full evidence of our appreciation of their action. Other branches of the wholesale trade will thereby be encouraged to move in the same direction.

If these answers do not appear satisfactory to your readers, I shall be pleased to give you my views on this subject more fully in a future issue. Thanking you for your courtesy in publishing my letters, I remain, sir,

Yours,  
JOHN T. JAMES.

### RUSSETS IN ENGLAND.

Those who have apples to ship to the English market ought to remember that russets are not wanted there before the turn of the year at the earliest, and that the best prices for them are rarely realized before the first of February. Russets that are forwarded before the close of the old year are held in the English market, while they can more profitably be held here. If the stock is large and is kept standing on the English market awaiting the opening of a demand, prices are almost sure to fall lower than if the stock were kept in hand here, where the extent of it could not so easily be gauged by the English buyer. Too commonly the mistake is made of shipping russets along with other apples.

When a line of goods is placed in a prominent position, with the prices plainly attached to them, they often become their own salesmen.

An Annoying Accident.—Sanso—"I want to buy one of those unbreakable lamp chimneys you have advertised." Clerk—"I am very sorry, sir, but we accidentally got our whole stock smashed this afternoon."—Munsey's Weekly.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

# LUCAS, PARK & CO.,

**WHOLESALE GROCERS AND IMPORTERS,**

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Mail orders" receive our most careful attention. Everything guaranteed satisfactory or goods may be held subject to order. This removes all chance of dissatisfaction.

"Try us" and find out whether statements are correct or not.

"Our Travellers" are authorized to guarantee the "absolute purity" of L. P. & Co.'s brands of Coffees and Spices.

## T. KINNEAR & CO.,

Wholesale Grocers, Importers of  
**TEAS, SUGARS, Etc.**

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

### KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,  
for Prices, etc.

Mention THE GROCER.

## M. J. Woodward & Co.,

**PRODUCERS OF CRUDE,**

Manufacturers of  
Illuminating Oils,  
Lubricating Oils,  
Paraffine Oils  
and Wax, &c.

PETROLIA, - ONTARIO.

## DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**  
Represented by

Chas. Boeckh & Sons, Toronto,  
Jas. Lee & Co., Montreal.

## BENS DORP'S ROYAL DUTCH COCOA.

1-4, 1-2 AND 1 LB. TINS.

HAS NO EQUAL.

SEND FOR SAMPLES.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

**MONTREAL.**

## LOCKERBY BROS.,

WHOLESALE GROCERS,  
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,

California Prunes, Peaches, Apricots,  
Pears, and Nectarines, Bosnia  
Prunes, Grenoble Walnuts, Sicily Filberts,  
and Taragona Almonds.

## HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

**MONTREAL.**



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,  
CHICKEN, HAM and TONGUE  
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

**MONTREAL.**



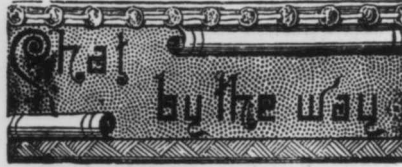
# Level-headed RETAILERS



BUY  
DIRECT  
from Manufacturers.

Send for  
Price List.

Empire Tobacco Co.,  
Montreal.



The Nova Scotia sugar refinery has declared a half-yearly dividend of 5 per cent, making 10 for the year.

At a meeting of the creditors of Joseph Leporte, insolvent grocer of Rideau st. Montreal, it was decided to sell the stock by auction.

W. P. Paton has purchased the general stock in trade of McLaren & Co., Richwood. This store will be run on a more extensive scale in the future.

Recently 1,200 dressed hogs were marketed at Harrow, Ont., at \$6.10 per 100 lbs. It is said a finer lot of hogs never went to market. The gross sum paid was about \$12,000.

Mr. Matthew Morrison, grocer, of Woodstock, was buried on Monday, the 12th inst. Seven years ago he purchased the grocery business of Mr. Angus Rose, which he conducted up to the time of his death.

Mr. H. N. Kittson of the firm of W. H. Gillard & Co., wholesale grocers, Hamilton, has been elected president of the local St. George's Society. His portrait appears in the Hamilton Herald in connection with that journal's report of the Society's elections.

A fire started on Sunday morning in the grocery store of L. J. Lablanc, Moncton, N. B., and destroyed the stock, together with property adjoining the store. The loss to the grocery stock was \$500, which is said to be only slightly insured. Mr. Leblanc had assigned two days before the fire.

We call the attention of the trade to the advertisement of the Moffat Packing Co., Montreal. This company are now prepared to fill orders for the choicest canned goods on the market. A special feature of their trade at this season is sausages, and it being safe to say seven tenths of the trade at present handle sausages, this advertisement should be of special interest to grocerymen. They also put up a choice quality of mince meat in fancy wood pails.

By great presence of mind and extraordinary activity, Mr. Chas. Boech, of the firm of Chas. Boech & Sons, York street, escaped from what might of been a serious accident. While sitting in his office, on Saturday morning, a span of horses broke loose and made a clean jump right into his private office. Fortunately Mr. Boech escaped with a few scratches. The animals were not seriously damaged.

The remark is often made by old business houses, that they never advertise, they are well known throughout the country, an advertisement would do them no good, their travellers call on the trade regularly, etc., etc. Now if any house in Canada could truthfully

make the above remarks that of Lucas Parks & Co., Hamilton, could do so. They are an old house, are well known, have travellers equal in ability to any in Canada, and they get there regularly. Still Mr. Bristol of the above firm, said to a representative of the GROCER that they had received a lot of correspondence in answer to their advertisement which had only appeared four times in THE CANADIAN GROCER.

On Wednesday of last week at the annual school meeting held at Demorestville school section No 1, W. Boulter, Esq., who has served continually as trustee for 12 years, presented the section with a beautiful Dominion flag, to be hoisted on the school house on all public holidays, and in a few well timed remarks trusted that the history of our national flag would encourage a spirit of loyalty amongst our children growing up in our loved home—Canada. Nostrand Sprague, Esq., moved a hearty vote of thanks to Mr. Boulter for his services to the section and the present of the flag—seconded R. Howell, Esq. We heartily commend the action of Mr. Boulter and trust that all our school houses will have our national emblem floating from them on all public holidays.—Picton Gazette.

For nearly forty years the Eddy matches have been in use by the Canadian public, and they are now in wider demand than they ever were before. This is an example of progressive popularity that could have been ensured and maintained by only the most sterling qualities. The qualities that have constantly underlain the success of the Eddy matches are as conspicuous, to-day, as they ever were. They do not splutter, they light quickly, they burn well, they are reliable, they are always in full count, they are guaranteed, they sell well, they give satisfaction to buyers, sellers and handlers. They have an advantage in the prestige of the manufacturers' reputation, which of itself would sell worse matches against odds in quality. But this intrinsic value may be relied on to keep them in the foremost place in the market without the help of a favoring name

A customer secured is a promise of greater salary in time.

**JOHN PETERS & CO.,**  
General Commission Merchants  
and Brokers,  
Halifax, N. S. and  
Kingston, Jamaica, W.I.  
Agents for The E. B. EDDY MFG CO.,  
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.  
The E. B. Eddy Mfg Co., Hull, P.Q.  
The Mercantile Agencies.

**HAMILTON TRADE NOTES.**

J. Eustice, John street, had no complaints to charge against business the past year, and now looks for a genuine boom for the city.

Mr. C. Bremner said trade had been satisfactory. He looked for good results and many benefits from the present Grocers' Association.

Mr. J. Pierson, Hamilton, has lately moved into pleasanter quarters at the corner of James and Ferrie streets, and begins the new year well satisfied with the prospects.

W. J. O'Brien, James street, was found busy as usual, but did not keep THE GROCER'S reporter waiting, which was taken that THE GROCER was a welcome weekly visitor.

C. J. Smith, York street, buys and sells for cash, so the 1st of the month brings no heavy additional labor with it for him. He is a willing worker for the Grocers' Association.

J. McKay, corner Main and Ferguson avenue, is kept in suspense by railroad agitation, as his store is located where the ground is liable to be wanted any time for RR. purposes.

Appearances in Mr. H. Taylor's store, King east, would indicate a very successful year in his business. Election being on, it was a "trying" season for news gatherers in that ward for trade purposes.

Mr. B. C. Cooper said trade had been good and quite satisfactory the past year. Its being dull after the holidays went without saying, all expected that, more especially those that had done a good trade.

J. J. Watt, King east, starts the year on the cash system, and will sink or swim on that line for the next twelve months. He says he has received every encouragement from his regular customers so far.

Mr. S. Mann, King east, was proud to say he owed no man a dollar Jan. 1, 1891, and he has a good stock, and it is money or goods with him. He has no use for a book full of good, bad or indifferent accounts. They won't buy goods or keep his family.

R. Rome, Hamilton, has an eye, as well as the means, to look after valuable real estate in his vicinity, and is pretty sure to be found on the "outside" at least. Mr. Rome is well satisfied with his trade the past year and can see nothing to warrant any apprehension for the year to come.

Messrs. Pierce & Son, Hamilton, were well pleased at the result of the past year's business, and look forward hopefully to the present year. They seemed to be satisfied with everything, THE CANADIAN GROCER included, which is a fixture and as much a part of stock-taking now as granulated sugar.

J. T. Kavanaugh, York street, thinks the Association did one good act when it adopted the "no presents" motion, as it had saved Hamilton grocers thousands of dollars, and they were all thought just as much of for it. He speaks very hopefully of the present

Association, and with patience and perseverance it can be said this association has come to stay.

The Hamilton Vinegar Works have finally encompassed an entire block with their immense works. The great demand for their brands of mixed pickles and malt liquors has necessitated these new additions from year to year. The spring trade will clean up all stock on hand, and with a favorable season this year's pack will far exceed any former year's business in the pickling department.

Mr. C. W. Marlatt, Hamilton, now occupies the store at the corner of York and Queen streets, the old stand of W. H. Berney, deceased. It has been remodelled and made to look inviting, with a fresh stock of canned goods and fancy groceries. Mr. Marlatt is from Portage LaPrairie, Manitoba, and evidently knows the importance of having a store and stock that will be attractive.

J. H. Horning has added another successful year to the old "Cash" grocery store, John street, and says it is the only true way to do business. A GROCER reporter found his clerks busy with customers, while he was "dressing" the show windows. No account books lying around, no clerks posting books and making up monthly statements and yearly balances. Dollars and cents and stock were his balance. He either had the former or the latter to inventory.

**ORIENT MILLS,**

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

**Thompson, Bradshaw & Co.,**

36 and 38 Lombard St., TORONTO.

**EDWARDS, CATCHPOLE & CO'Y**  
TORONTO.

Manufacturers of  
French Blacking, Waterproof Dubbin,  
Stove Polish, Stove Pipe Varnish,  
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.  
Factory, 265 Gladstone Ave.

**SILVER CREAM BAKING POWDER,**

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb. cans. Also by the brl.

**No Glass, Crockery, or other Fakir schemes with this Powder.**

**IT SELLS ON ITS MERIT.**

Can be had from wholesale grocers, or from the Proprietors,

F. F. DALLEY & CO.,  
Hamilton,  
Canada.

ORDER A CASE OF

**OCEAN WAVE BAKING POWDER**

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

**Automatic Selling Machines.**

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,  
60 Yonge St., Toronto, Ont.

**Munn's Pure Boneless**

**CODFISH**

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

**APPLY EARLY.**

STEWART MUNN & CO., - Montreal

**GIBSON & GIBSON**  
**COCOA & CHOCOLATE**  
**MANUFACTURERS.**  
33 & 35 WELLINGTON ST. EAST  
**TORONTO.**



**HUCKINS SOUPS**

Require only to be heated. Prepared with great care from the highest reputation for more than 32 years.

**TEST FREE**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

**J. H. W. HUCKINS & CO.,**  
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

**LEONARD H. DOBBIN, MONTREAL.** Sole Agent for Canada.

- Tomato, Mock Turtle,
- Ox Tail, Green Turtle,
- Pea, Julienne,
- Beef, Vermicelli,
- Chicken, Terrapin,
- Macaroni, Consomme,
- Okra or Gumbo,
- Soup and Bouilli,
- Mullagatwny.

**RICH AND PERFECTLY SEASONED.**

### THE ONTARIO CREAMERIES CONVENTION.

The seventh annual convention of the Ontario Creameries Association, held in Berlin on the 13th and 14th inst., was an important meeting. A large number of Ontario's best known creamery men, and about 500 farmers from the fine agricultural country about Berlin were present. The proceedings were opened by the President, Mr. Derbyshire, of Brockville, who made an earnest and persuasive speech, urging the farmers to co-operate with the manufacturers to make the creamery system an unqualified success. On the zeal and honesty of the farmers, he held, the foundations of that system rested. He hoped the time would soon come when milk would be paid for by the percentage of butter-fat it contained. This would turn men's attention to the importance of selecting live stock, as the cow whose milk yielded only 3 per cent. of butter-fat would be less profitable than the one whose milk would yield 5 per cent. At present all milk was paid for indiscriminately by the gallon. He pointed to the fact, that despite the existence of 39 creameries in this province and the excellence of the butter made in them, there was yet 97 per cent. of our butter made on the farms. He referred to the improvement in our creamery butter in the following words:

Our exhibit at the Industrial Exhibition in September last was the best ever made in this Dominion by far, and I would call your attention specially to the Ayton creamery. Mr. Wenger has been exceedingly enterprising in putting up his butter for local use. We should cultivate our home trade, and see that fancy butter was placed within the reach of all.

The chief subject discussed was winter butter-making. Some members were of the opinion that it would pay to put separators in cheese factories after these had shut down for the autumn, and to use them for the manufacture of winter-butter. The President said a large creamery had been started near Athens this last year by Charles Johnson & Son, right in the heart of the finest butter section in Canada, after the cheese factories had closed. They manufactured for local consumption. The result was that they were making ten pounds of butter after the cheese season closed for every pound they made before. They paid the farmers 19½ cents per pound, and made something substantial for themselves, and yet there were farmers within sound of the bell at Brockville who continued the old system of home-made butter making, and sold their product at 14 to 16 cents.

A resolution was finally passed recommending to farmers the practice of factory winter dairying, and urging upon the attention of the Dominion Government the need and advantage of establishing experimental stations under the supervision of Prof. Robertson to investigate the principles and

practice of improved butter-making during the winter; and the making of trial shipments of fresh-made butter in suitable packages to foreign markets.

The following officers were elected:—

President—D. Derbyshire, re-elected by acclamation.

First Vice-President—A. Wenger.

Second Vice-President—J. S. Pierce.

Directors—J. Coyle, T. J. Millar, J. Sprange, R. Philp, M. Moyer, J. Hannah, A. Ward, J. N. Zinkan, and G. Harcourt.

The next annual meeting will be held at Brockville the second week in January, 1892. Prizes amounting to \$260 will be then given for dairy exhibits.

### THE DEMAND FOR INDIAN AND CEYLON TEAS.

That the teas of India and Ceylon are rapidly and surely supplanting those of China in the markets of the United Kingdom is a well known fact. But even those who are aware of the phenomenal development of the Indian tea trade in the past ten years will probably be surprised to learn the full extent to which the Indian and Ceylon leaf has supplanted that of the Celestials in this country, and what is now the relative proportion of the two consumed here. The total product of our Eastern dependency is estimated to reach over one hundred and ten million pounds, and of the total from all sources that finds its way into the British market this year, it is believed that over 75 per cent. will be drawn from India and Ceylon, leaving as little as 25 per cent. to represent our whole supply from China. Of late years the cognizant of the conditions under which the cultivation of the tea shrub is carried on in India and China respectively have clearly foreseen the inevitable decline of the supplies we draw from the latter country. The Chinese growers have become more and more careless in their methods of culture, and have taken less and less pains to produce a good article, with the result that there has been a marked deterioration in the quality of the leaf sampled at the treaty ports. Sir Robert Hart, the Chief Commissioner of the Imperial Customs in China, has drawn the attention of the native Merchant Guilds to the fact, and pointed out, too, the probable consequences of this. But with the customary obstinacy of the Chinaman tea growers in the interior have persisted in going their own way, and while they have been indifferent and careless in the management of their gardens, the Assam and Ceylon planters have been doing their utmost to improve their methods of manipulation, and have introduced modern machinery tending to a cleaner handling of the leaf and to greater economy in production. Quality for quality, the teas of China will no longer bear comparison with those of India and Ceylon in the ordinary grades, and these, of course, constitute the great bulk of the shipments to

this country, the finer and more expensive sorts, for which the Celestial Empire is still unrivalled, being little in demand here. The liquor drawn from Indian and Ceylon teas is much stronger than that extracted from the Chinese leaf; hence, bulk for bulk it is more economical in use. The reduction of duty by the Chancellor of the Exchequer has also told in favor of growers in our own possessions. The Chinese cultivator is handicapped by a double duty; he is obliged to pay an impost upon the land devoted to the tea shrub, which is as often as not arbitrarily assessed by the local functionaries and without regard to the productiveness or otherwise of the soil. Then he is mulcted by an export tax before, he is allowed to ship the leaf abroad. What, therefore, with a double tax to pay and the deterioration in the quality of the ordinary grades of tea, it is not surprising that the Chinese article should fail to hold its own in competition with the better growths of Assam, Darjeeling, and Ceylon in British markets, exempt, as the latter are, from surcharges of any kind and description. Russia, so eminently conservative in its preference for certain grades of tea, is beginning to take kindly to the Indian leaf, but there are still many countries, such as the United States, where people evince a strong objection to any but the genuine growths of the Flowery Land. Still, when a comparatively small island like Ceylon can raise and export in a single year over forty million pounds of tea, it is evident that the Chinese cultivators will have to bestir themselves pretty actively, if they are to hold their own in those markets they still contrive to monopolise.—Morning Post.

### CO-OPERATIVE DELIVERY.

A scheme is being inaugurated in the town of Galt having for its purpose the establishment of a system of delivery for the grocery trade, which is calculated to do away with one-half the number of delivery wagons, horses and boys now employed by the grocers of that town. The modus operandi of this system is thus explained to our representative: The main street for business runs east and west, on which we will say for illustration there are eight grocermen that keep delivery rigs. The bulk of the deliveries are at either end of the street. With the old system, it is not unusual to see eight delivery rigs in one section at a time. With the present system, one rig starts from the west end at the same time one starts from the east end, going through and picking up from each store the goods for the direction he is going in. The other operates in the same way from the opposite direction, and in fifteen minutes more two others start in the same way. It is estimated that all orders can be cleaned up every thirty minutes throughout the day with one-half the number of rigs now in use, and with the addition of four or six more grocermen. The number of wagons will not need to be increased. This to us seems a very feasible plan for a town of 6,000 to 1,000 inhabitants.



## CORTICELLI

All STOREKEEPERS are  
**INTERESTED.**

The Best Goods are what you  
want to give your Customers.

## TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,  
if he does not keep CORTICELLI, write  
direct to

**CORTICELLI SILK CO.,  
ST. JOHNS, P. Q.**



**SILVER  
STAR  
STOVE  
POLISH,**

**THE PHENOMENAL POLISH,**  
BLACK, BRILLIANT, BEAUTIFUL,  
Handsomely put up in 3 doz. hinged cases,  
can be had from all wholesale grocers,  
Or from **F. F. DALLEY & CO.,**  
PROPRIETORS,  
Hamilton, Canada.

## JAS. WATSON & Co.,

Coffee and Spice  
Dealers.

Toronto, Ont.

## N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

**185 WELLINGTON ST., MONTREAL.**  
CHICAGO. ST. LOUIS. NEW YORK.

## Condensed Mince Meat.

Handled by retailer  
as shelf or counter  
goods. No waste.  
Gives general satis-  
faction.

Will not ferment in  
warm weather.

Sells at all seasons  
by all wholesale  
grocers.



Although fruits are  
scarce and high, price  
same as last season,  
\$13.50 per gross net.

Packed in  $\frac{1}{4}$  and  $\frac{1}{2}$   
gross cases.

Sole manufacturer  
for Canada.

Ask your wholesale  
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

## BENS DORP'S COCOA.

**O**UR friends tell us after a year's fair trial  
there is no pure cocoa in the market that  
gives such general satisfaction as Bendsorp's, one  
tin going into a household results in that family  
drinking none other but

### Bendsorp's Royal Dutch Cocoa.

Wholesale Agents :

**JAMES TURNER & CO.,**

HAMILTON.

# W. H. GILLARD & CO., WHOLESALE GROCERS, HAMILTON.

IN STORE :

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

**DIAMOND BAKING POWDER** is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in  $\frac{1}{2}$ ,  $\frac{1}{4}$  and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



## TORONTO MARKETS.

TORONTO, Jan. 22, 1891.  
GROCERIES.

The past week has been the best since the close of the old year. Trade is evidently started again, though it has not got into its usual winter activity. Steady weather up to the middle of the present week, along with the smallness of retail stocks, has been the cause of the improvement. The upward tendency of prices in the case of sugar, dried fruit, rice and canned goods may have contributed also to the betterment of the week's trade. What keeps trade lagging below the point it reaches in February is the limited nature of the demand from consumers, which continues to be kept in hand by the scarcity of money.

### CANNED GOODS.

A report of the market as it now stands from week to week is little otherwise than the repetition of an oft-told tale. The goods are for sale, there are few buyers, and fewer would apparently satisfy the jobbers and not affect prices. Holders are confident that the capacity of the demand that is now quiescent may be depended on to open up in time and make away with all the stock there is on hand. A particular in which the present week's aspect of the market differs from that of a week ago is the greater number of small orders that have been received, and the stronger inquiry that has been heard from. Raspberries are very firm at Price List quotations and are in some demand. Lobsters are also stronger at old quotations.

The Grocers' and Cannery's Gazette shows that last year's tomato pack in the United States was at least 3,166,177 dozen cases, the largest pack, excepting that of 1888, of the past eight years.

A report to the same paper from Maine says: Owing to the cold winter, firms making the curing of finnan haddies a specialty have been unable to fill all their orders on account of the scarcity of these fish.

The American Grocer's estimate of the corn pack in the United States and Canada for the season of 1890 is 1,563,860 cases, against 1,760,300 cases in 1889. The pack last season is 400,000 cases below the average of the past six years. The supply of old corn on hand is also less than the average for several years. The Grocer's Canadian estimate is 41,264 cases in 1890, against 34,204 in 1889.

### COFFEES.

The stiffness in prices of fine quality is not relaxed, while Rios show improvement outside. Stocks of Rios are not large here, and trade is quiet.

The Rio News says "So far as we are informed the prospects for the 1891-92 crop in the Rio zone are still very favorable; but our information also is that, for the present crop, Rio will have some difficulty in shipping over 2,500,000—this is the view of the planters."

### DRIED FRUIT.

The desultory trade which is usually carried on in dried fruit after the close of the holidays may now be said to be begun.

Occasional buying at about the rate it may be looked for was active in last week's trade. Valencia raisins are in stock fully up to present needs, so that an advance of  $\frac{1}{2}$ c. in New York is not likely to affect prices here. Stock could not be laid down here from New York below  $6\frac{1}{2}$ c., and it would cost from London now 7c. Currants we quote  $\frac{1}{8}$ c. higher all around. They are  $\frac{1}{4}$ c. dearer outside. Figs and dates are in fairly good demand now.

### NUTS.

The nut-trade is expected to be an off an on matter throughout the winter. So far it has exhibited very little activity since the close of the holiday trade. The only change to note is in the prices of Tarragona almonds, which are up a cent, quoting now at 15 to 17c.

The Grocery World says: The shellbark crop of Pennsylvania proved an almost total failure last year, and it is said that there is a greatly decreased supply in other sections of the country. They are sold at \$2.50 a bushel. The walnut crop, it is said, has been almost a failure, and what are on sale are firmly held at 90 cents to \$1 a bushel. Pennsylvania and West Virginia are principally depended upon for these nuts.

### RICE AND SPICES.

The scarcity of high grade rice is more than ever an aggravated feature of the market, while the demand which is a very steady matter from one year's end to the other is now about at its average strength, stimulated perhaps by growing scarcity and stiffening prices. Spices are in easy request, the household operations at this season not making any specially strong draft upon stocks, and stocks having been pretty well replenished before Christmas.

### SUGAR.

The monotony of decline has been varied at last by an opposite movement of the market. On Monday all white sugars were advanced one-eighth, and yellows were put up a quarter. Consequently the prices of granulated are now  $6\frac{3}{4}$ c. for quantities not under 15 barrels, and  $6\frac{1}{2}$ c. for smaller quantities. Yellows are  $5\frac{1}{4}$  to  $6\frac{1}{4}$ c. though we believe there has been some brown sold this week  $5\frac{1}{2}$ c. The recovery is partly a consequence of the virtually depleted stocks in retail hands, which has led to the recommencement of buying, though that goes yet at a rather sober pace and is only to the extent of immediate needs. It is also partly a consequence of improvement in the New York market, wherein there was an advance of 3-16c. upon granulated on Saturday, which was followed by another of  $\frac{1}{8}$ c. on Tuesday. This amendment in New York prices was a result of an incursion of buyers, who had been holding off in anticipation of a retroactive weakness from the prospective admission of free sugar in March. Their concerted holding off did weaken the market, but had to be followed by an equally concerted spell of buying, which equally strengthened the market. The next week here is expected to be a better week in sugar than any previous one of the year.

### SYRUPS AND MOLASSES.

The demand for syrups continues quiet, though there is every likelihood it will become very good shortly, particularly since the stock of butter has got into such small compass. Molasses is in equally light demand. Prices in both cases are firm and unchanged.

### TEAS.

Trade is looking up and inquiry for low grade and medium teas is quite active. The stock on the market continues to be weak in

the popular grades of Young Hysons for which inquiry now seems to be more eager than for any other description, doubtless because other lines are comparatively plentiful. There has been a decided improvement in the inquiry for Indian teas. Apparently the grocer finds that he cannot do without them. The general tea consumer is now waking up, and appreciates more and more the strength and purity of British grown teas. In London owing to the strong statistical position, and the comparatively small stocks held by the trade, there has been a brisk demand, and prices have advanced for nearly all kinds. Leafy and broken kinds up 10d per lb.—particularly Pekoe Souchongs—have been enquired for, and are  $\frac{1}{2}$ d. to 1d. per lb. dearer; whilst fine Pekoes and Orange Pekoes with special point in the cup, are, in many cases 1d. to 2d. per lb. higher. Broken Pekoes have ruled with great irregularity, but, in most instances, have favored sellers. The quality of the teas now being sold is, on the whole, useful, and the auctions have included a good selection, comprising 714 packages from Travancore. Telegrams report that the sale held in Calcutta comprised about 11,000 packages, which sold with a firmer tendency. The home consumption of tea in the United Kingdom, as shown by clearances from all bonded warehouses, shows a remarkable increase for the calendar year just closed. The export of Indian and Ceylon tea from Great Britain during the same period is very encouraging for the development of new markets; viz., Indian, 2,624,579 lbs.; and Ceylon, 1,431,931 lbs. Latest estimates from Calcutta place the total season's crop available for London at about 103,000,000 lbs., as against about 96,000,000 last year.

### PETROLEUM.

Unchanged prices and steady trade pretty fairly sum up all that can be said this week about refined stocks held here.

### DRUGS AND CHEMICALS.

Trade moves along on the slow side, without any alteration in prices to make note of.

### BUTTER AND CHEESE.

The improvement in the butter market, of which note was made last week continues. The operations of buyers for export have been pursued with even greater activity than they were previous to our last report, and we have the unusual phenomenon of an almost bare butter market in mid January. Not only has the local market been well nigh exhausted of stock by the steady strain made upon it, but the accumulations at outside points have been taken off. This general relief has had a wonderfully wholesome effect upon prices. The butter that has been taken up during the past fortnight has been for various destinations. At the outset the buying was said to be for the London market, then it was mainly for the eastern provinces, and latterly it has been for shipment to Germany. The range of quality was as wide as the range of destination, and comprehended all sorts from the coarsest to the finest. The bulk of the stock said to be bought for German export was paid for at prices mostly within the range of 10 to 13c. Wherever the stock went it is certainly no longer here, and it is an excellent riddance. The market is now in a healthy state, butter is scarce, and good prices will be the rule, there is little doubt, until the incoming of new butter again. Good dairy tub now easily brings 16c. and

**DAVIDSON & HAY**  
**Wholesale Grocers,**  
**36 Yonge Street,**  
**TORONTO, ONT.**

**IN STOCK**  
 Full assortment of canned goods, including the following choice brands:—  
 "Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

**Sloan & Crowther**  
 WHOLESALE GROCERS,  
 TORONTO.

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 Hlf. Brls. White Fish,  
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 Brls. No. 1 Lab. Herrings,  
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 Pure cod and boneless fish in 1lb rolls, 2lb bricks—boxes all sizes.

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 A Large and Well-Assorted Stock of  
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 The following new fruits in stock :  
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**PRUNES**  
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**FIGS** ALL SIZE BOXES.  
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 We have just received the first shipment of  
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**:- FISH :-**  
 LENT commencing early part of February this year, order your fish now. We carry in stock Labrador Herrings, White Fish, Trout, Boneless Fish and Codfish, all styles, Scaled Herrings and all kinds of Canned Fish.  
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**Keep** nothing in your store but what will sell quickly. Don't buy everything that comes along. It's not business and tends to spoil business.

**Sell** only the best, those goods that please and satisfy; you will benefit.

**You say** "Surprise soap" is unknown to you; but for years it has been on the Eastern market and has met with great success.

**We will answer any inquiries.**

**The St. Croix Soap Mfg. Co.,**  
**ST. STEPHEN, N.B.**

**MARKETS—Continued.**

choice is worth 18c. Medium tub is 13 to 15c. store packed is 10 to 15c. large rolls are 15 to 18c. and pound rolls are 18 to 19c.

Cheese is quiet. The prices of a week ago hold, with the upper price for fine, 11c., rather weak. September is 10 to 10½c., half creams 7 to 8c., and early summer 7 to 7½c.

**COUNTRY PRODUCE.**

**APPLES**—Are easier, quoting generally at \$3 to \$3.50, while it is very fancy stock will bring \$4. The expectation of a strong late home market led to the holding of supplies on a pretty large scale, and to-day apples are fairly plentiful.

**BEANS**—A carload of very fair stock went at \$1.45 early in the week. This price is also paid for small lots of medium. Large choice hand-picked, however, bring \$1.65 in car lots.

**DRIED APPLES**—Have weakened in sympathy with green apples. Offerings are freer, and not largely taken at 7½ to 8c.

**EVAPORATED APPLES**—Have also declined with the whole fruit. They sell at 12 to 13c., and are more readily taken than

dried because of the demand for stock for another shipment of a couple of carloads that is under way.

**EGGS**—Are firm at 26 to 27c. for strictly fresh, though 10-case lots have changed hands at 24c. There are no longer any limed on the market.

**GAME**—Partridges are now out of season. Rabbits are 15 to 25c., and in easy demand.

**HAY**—Receipts are fairly liberal. Mixed is \$6 to \$8, and timothy is \$8.50 to \$9.

**HIDES**—Are going up, as the market opens rather ahead of the butchers' supplies. No. 1 is 5 to 5½c.

**HONEY**—The only sort in demand is basswood, for which there is but limited call at 10c. Prices are unchanged in Price List.

**HOPS**—Are quoted at last week's prices here, but are firmer both here and at eastern points. Yearlings are 15 to 18c., and new crop are 35 to 40c.

**OATS**—Are easier at 45c.

**ONIONS**—Are scarce at \$2 to \$2.30 for red, and \$2.30 to \$2.75 for yellow. The upper prices are given for fine-necked, large, healthy stock.

**POTATOES**—Are wanted at 85 to 90c. on track. The week's trade has not been large. Out of store lots at \$1.10 to \$1.15.

**SEEDS**—Alsike is \$4.50 to \$9 per bush., the wide scope of prices indicating the range of qualities, which is an unusually long one. The export demand is now falling off, and lower prices are consequently looked for. Good seed, however, is becoming scarce. Timothy is \$3.60 to \$3.75 per cental, and trade in it has just begun to move. Clover is \$7.75 to \$8 per cental for red. There is considerable Canadian seed offering.

**SKINS**—Are steady and in slow receipt at \$1 to \$1.30.

**STRAW**—Is unchanged at \$6 to \$6.50 for oat.

**TALLOW**—Is yet 2c. for rough, and firm at 5½ to 6c. for refined.

**WOOL**—The market is practically at a standstill. The nominal price, 20c., is very weak.

**FISH.**

Nothing of any account is to note this week. The market for fish remains the same as last week, with the same prices. A car load of sea fish is expected to-morrow, and a car load of Manitoba white fish, pickerel and pike about the latter end of the week. Finnan haddie cannot be got at present.

**GREEN FRUIT.**

The trade in green fruit is not more lively than it was a week ago, in fact it is rather quiet. The milder weather if continued, being favorable to shipping, would no doubt give an impulse to trade. Florida oranges are easier at \$3.50 to \$4.25, as are also Jamaica's at \$6 to \$6.50. Valencia's are unchanged at \$4.50 to \$5. The orange trade feels slightly the competition of the larger supply of apples now on the market. Lem-

ons quote as they did a week ago, but are expected to be dearer on account of the frost at points of production. Messina's are \$3.25 to \$4, and Palermo's are \$3.25 to \$3.50. Malaga grapes are becoming very scarce, and range from \$10 to \$14.

**CRANBERRIES.**

Cape Cod berries are \$11 to \$13.50 and Killarney are \$7 to \$8 per barrel. They are getting into small compass.

**PROVISIONS.**

There is a lighter trade being done, though at stable prices. Hogs are scarce, and the disposition to handle them at present high prices is also growing weaker.

**BACON**—Long clear is 7¾ to 8¼c., bellies are 9 to 10½c., backs are 10 to 10½c., and rolls are 9 to 9½c.

**DRESSED HOGS**—In large street and in rail lots are \$6 to \$6.15. Buyers and sellers are divided, and western holders consequently are continuing to hold.

**HAMS**—Are steady and unchanged, at 11 to 12c.

**LARD**—Is 9c. in tubs and 9 1-2c. in pails.

**MESS PORK**—American is \$14.50, and Canadian is \$15. Family mess is \$16.

**SALT.**

There is generally a dullness in the salt market after New Year, but this week is the reverse, as will be seen by the following large sales reported by the Toronto Salt Works: 3 cars bbls. at \$1.43; 3 cars sacks at 72c.; 1 car dairy at \$1.25. Smaller quantities sell at \$1.55 to \$1.60 for bbls.; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

At a meeting held in Rochester on Friday last, an agreement was signed by every salt producing firm and company in western New York, that the prices of 1890 shall be maintained throughout 1891.

**DRY GOODS.**

The volume of trade acquires an additional increment each week, and though not yet large is generally satisfactory. Encouraging signs continue to come in in the form of orders for spring stock, but the milder weather has moderated the influx of sorting up orders. The scarcity of money appears to be an unchangeable feature in the payment aspect of the report.

**RAW FURS.**

The prices for rawfurs are unchanged. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.



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THE  
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 Granulated  
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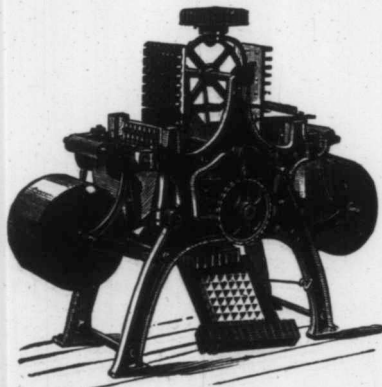
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 Send for circulars and elegant lithographs, free. See our price list page 21.

**Northumberland Paper and Egg Case Co.**

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

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**FACTORIES AT HULL, CANADA**

# MONTREAL

## MONTREAL MARKETS.

Jan. 21, 1891.

### GROCERIES.

There has been a fair movement during the week, which would have been larger were it not for some difference of opinion between buyers and sellers in some of the leading lines, such as fruit for instance, and as holders of Valencia raisins especially, are very firm, business has been somewhat lighter from this cause. In connection with sugar the unexpected happened in a reduction of  $\frac{1}{8}$  of a cent in granulated, which on Thursday the 16th was marked down, but the change was so short lived that it is safe to assume that it was only a bait to induce business, as the price has again been advanced. Business has been fair both in sugar and tea, prices being firm on the latter. In other lines no particular feature arises, but jobbers report fairly satisfactory news from their travellers now out on the road. In provisions nothing new has occurred since our last, the clearance of choice butter on export account being effective enough to reduce stocks to a small compass, while in cheese holders are not urging matters at all, but are maintaining an independent position with their views a fraction or so above buyers, and it seems likely that they will be acceded to.

### FRUIT.

After the comparative activity of last week present business in dried fruit, raisins especially, is rather quiet. This is not due to any lack of enquiry, but simply to the fact that buyers and sellers are a little apart in their views of value. The recent turn to which we referred to last week pretty well disposed of all the small holders who were agreeable to concession, and now jobbers have to deal with one or two large ones. These latter are very firm in their views, in fact for anything except a genuine round lot they want an outside figure, so that buyers are pursuing a holding off policy for the time being, and it seems likely, however, that they may have to come to holders terms, for, as noted already, the statistical position of Valencias is a very strong one, and they are the only stock offering here, and advices from Great Britain and New York are of the same tenor, the position at the latter centre being unchanged. Although some argue that the stock is considerable at New York, importers take the ground that the bulk of it is of undesirable quality and are maintaining values on desirable grades. Our quotations here, are 6 1-4 to 6 1-2c. for wholesale lots of Valencia's, and it seems very unlikely that this would be shaded upon. There is not much doing in currents, but some trade is passing, on a steady basis  $5\frac{1}{8}$  to 6 1-4c. Other lines of dried fruit are unchanged.

In green fruit there is only a small jobbing movement in the staple varieties; oranges and lemons moving on a steady basis. Jamaica oranges run from \$4.50 to \$5.50; Valencia's, \$4.15 to \$4.40, and Florida's, \$3.75 to \$4.50. Lemons move from \$2.50 to \$3.25. Bananas and pineapples are unchanged.

### SUGAR, SYRUPS, AND MOLASSES.

The unexpected has happened sure, our last report when it was finally decided on Thursday by refiners to mark down the price of granulated on  $\frac{1}{8}$  of a cent. It was at once assumed when this was made known that it

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### Quotations on

DRESSED HOGS, POULTRY, POTATOES, TURNIPS, HAY, OATS, BARLEY, BUTTER, EGGS, APPLES, &c.

Both for Canadian and European markets.

was more of a bait to induce business than a lasting reduction and this assumption has now been verified so that it is unnecessary for us to alter our figure on granulated from those quoted last week. Very little was sold at  $6\frac{1}{4}$  and this week when the continued firmness in raw has culminated in an advance refiners promptly responded by marking up their prices to the old figure, on granulated, viz.,  $6\frac{3}{8}$ c. Yellow sugar continues firm as ever, and an advance of  $\frac{1}{8}$  having to be cited this week and now none can be had here under 5c. except perhaps in the case of a very large quantity. Consequently we quote granulated unchanged  $6\frac{3}{8}$ c. and yellows firm and higher, 5 to  $5\frac{1}{8}$ c.

Syrup has met with a little better demand recently, but business continues of moderate proportions at unchanged prices.

Molasses remain unchanged, with holders still firm in the face of a continued lack of enquiry, and have as support decidedly bullish advices from the Islands. As we have noted in our previous reports, a shortage is anticipated, and it is now claimed that the Barbadoes will only produce 30,000 puncheons against 55,000 last year, which, however, was the largest on record. Jobbing lots are still quoted here at  $37\frac{1}{2}$ c.

### TEAS.

Black teas of all grades maintain their firm tone, while there is a fair movement. Japan's running from 15 to 20c. are in light supply, while they are in fair demand, especially the cheaper sorts.

### RICE.

This article encounters a small movement with prices unchanged. Japans, \$4.10 to \$4.25; Patna, \$5.50, and common, \$3.90.

### CANNED GOODS.

There is still nothing to report in this market, and outside of a small movement in the

nearest sorting-up way there is no business to note, prices being nominal in the absence of business.

### FISH.

There is no business doing yet in fish except the merest jobbing movement, and the position is essentially unchanged. There is some little business in Labrador herring at \$4.75 to \$5.25 per barrel and \$2.50 to \$2.75 per half barrel. No Cape Bretons are offering out of first hands. Dry cod runs from \$4 to \$5, and other similar lines are very firm with stocks light. Labrador salmon and mackerel are quiet and unchanged. We quote: Labrador herring, per barrel, 4.75 to \$5.25; do. half-barrel, 2.50 to \$2.75; Cape Breton herring per brl., 5.00 to \$5.75; do. half-brl., \$3; dry cod per quintal, 4.00 to \$5; green cod, No. 1 \$5.50; do. No. 2, 4.25 to \$4.75; do. No. 1, large, \$5.50; do. large drafts, \$5.75; Labrador salmon, No. 1, per brl., \$15; do. No. 2, \$14; do. No. 3, \$13; mackerel, No. 1, half-brl., 11.00 to \$11.50; do. No. 1, kit, 2.50 to \$2.75; finnan haddies, Canadian, per pound, 7 to  $7\frac{1}{2}$ c.; oysters, per barrel, 2 to \$4; Red Sea trout, per barrel, 9.00 to \$9.50.

### HOPS.

This article continues quiet, in fact with brewers in their present humor there is little chance for business. They appear to have enough of stock to carry them along, and consequently are not on the market as buyers to any noticeable extent. The most recent transactions have been in mixed yearlings and 1890, which were sold for an inside figure, 32c. with four months credit, which would indicate some desire towards concession.

### PROVISIONS.

The movement in provisions remain slow and of the purest jobbing character. Lard is somewhat easier at  $7\frac{1}{4}$  to  $7\frac{3}{4}$ c. We quote:—Canadian short cut, per brl \$15.00 to \$15.50; mess pork, western, per brl \$15.00 to \$15.50; short cut, western, per brl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to  $11\frac{1}{2}$ c.; lard, Canadian, in pails  $8\frac{1}{4}$  to 8 1-2c.; bacon, per pound, 9 to  $10\frac{1}{2}$ c.; lard, com., refined, per lb,  $7\frac{1}{4}$  to  $7\frac{3}{4}$ c.

### DRESSED HOGS.

This market was a trifle easier during the week, but holders proclaim as firm views as ever and they maintained that the easy feeling is fairly temporary. Stocks however are comparatively large but are in few hands, so that there is no particular change in values as compared with our previous report. Therefore the only change is a somewhat lower figure on car lots, the outside for such now being \$6.40, a reduction of 10c. but other west figures are as they were a week ago. We quote car lots \$6.25 to \$6.40 and smaller lots \$6.50 to \$6.75.

### EGGS.

With continued cold weather and a steady demand the egg market rules firm. In fact there has been some stiffening in price since our report of a week ago, Lined are 1c. higher at 23 to 24c., and fresh fall stock 27 to 28c. Old held stock are unchanged at 23 to 24c.

### POULTRY.

Receipts of this class of product continue light, and prices are firmly maintained, choice chickens being scarce, and prices somewhat higher. We quote: Turkeys, 10 to 12c.; chickens, 7 to 9c.; geese, 6 to  $7\frac{1}{2}$ c.

### BUTTER.

The position of this market is improved if anything since our last report, as with small stocks of all desirable goods holders are in a very favorable way. Nothing has transpired in creamery since the business we noted last week, but there are further bids

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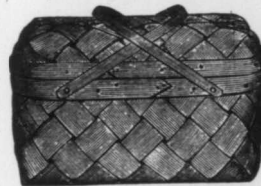
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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices  
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 Can ship via Canadian Pacific or Grand Trunk  
 Railways. Have new machinery for the manu-  
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 will be pleased to have orders.

## MONTREAL MARKETS.—Continued.

here at 23c. on export account, but there is little fancy creamery to be had, the deal which was consummated the other week placed the great bulk of this stock in the hands of one shipper, and he has already moved the great portion of it to the seaboard, the shipments during the week being almost 3,000 packages. In Western dairy also business on export account has transpired, and several good round lots have been turned over at 13½ to 14c. ostensibly for the Bristol market. The local demand for table descriptions is of a steady character at 24c. for creamery and 20 to 21c. for nice hard dairy stock. Western rolls are coming in in fair quantity and passing out of receivers hands at 15 to 17c., the outside figure representing business in finer descriptions. We quote: Late made creamery, 23 to 24c.; earlier makes, 21 to 22c.; late made townships, 18 to 20c.; Western rolls, 15 to 17c.; finest Western, 14 1-2 to 15c.; medium grades, 10 to 12 1-2c.

## CHEESE.

This market rules quiet, for the reason that holders are not urging matters to any extent, and although it is known that there are orders on the market for finest at 9½ to 10c., nothing is doing, because these bids are not accepted. It is impossible to quote higher, however, in the absence of a sale on which to base a price, but holders' views on the best stock now run from 10 to 10¼c. During the latter portion of last week a fair slice of business was done at 10c., but lately it has died out. There are any number of buyers on the market for grades under finest, say, 9½ and a fraction more, but the market has been stripped so clean of this kind of stock that it is hard to obtain. There is some of course, but holders appear inclined to stick out for the outside on it also. The most recent business in this line of stock was the turnover of a line of Western Augusts at 9½c. The demand all runs to western stock now, which is natural, when keeping quality is the great consideration. The Liverpool cable has been advanced sixpence and the position may be summed up as a firm steady one. In fact it is quite likely that holders views on finest may be acceded to later on. In the meantime we quote prices unchanged as follows: Fancy late makes, 10c.; finest, 9¾ to 9½c.; fine, 9¾c.; medium, 9½c.; cable, 50s. 6d.

## FLOUR AND GRAIN.

There is little animation to the grain market and business is unimportant on the whole. Locally there has been a jobbing movement in oats at steady prices while some business is noted in car lots of Manitoba wheat in transit at 95c. for fair average stock. There is some export movement also via New York on purchases by shippers there at about \$1.03 for No. 2 hard laid down at that port with other grades in proportion. The stocks in store compared with those of a week ago, show an increase of 12,460 bushels of wheat, 6,168 bushels of corn, 1,315 bushels of peas, 619 bushels of rye, and a decrease of 15,345 bushels of oats and 1,000 bushels of barley. Compared with the corresponding date last year there is an increase of 42,117 bushels of wheat, 21,110 bushels of oats, 7,777 bushels of rye and a decrease of 6,880 bushels of corn, 176,343 bushels of peas, 48,746 bushels of Barley: We quote: No. 2 hard Manitoba, 97c. to 98c. No. 3 do., 88c. to 90c.; No. 2 Northern, 86 to 88c.; and feed do., 60c.; peas, 72c. to 73c. per 66 pounds in store; Manitoba oats 44c to 45c; Upper Canada do., 47½ to 48c. per 34 pounds corn 72 to 73c. duty paid; feed barley, 50c.; good malting do., 65 to 70c.; rye

60c. The flour market is very quiet, in fact there is just about business enough to note and that is all. Prices are on the easy side, but in the absence of business are more or less nominal. However, although, some stock is offering here at very low figures, the impression prevails that the bottom has been reached and that values will mend shortly. The statistical position continues favorable.

## ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Jan. 20, 1891.

During the past week business has been quiet in all lines. Payments have been about as usual at this time of the year. We cannot note any large imports or exports in the local market. Although we can report the arrival of a cargo of sugar from the Phillipine Islands per steamer Highfield, which is being forwarded to Montreal via the C. P. R. for refining there.

**FLOUR AND GRAIN**—For flour this market continues steady. The demand is slow. Sales are mostly in small lots. The quotations are:—Medium Patents, \$5.00 to \$5.15; Canadian High Grade Family \$5.20 to \$5.30; Manitoba Spring Patents \$6.00 to \$6.20; Oatmeal is firmer; standard per bl. \$5.35 to \$5.45; Roller Oatmeal, per bbl., \$5.45 to \$5.50; Cornmeal is steady.

**OATS**—Oats are very firm at the advance. The demand is good and supply steady. We quote: Canadian, 53 to 54c.; P.E. Island, 53 to 54c.

**FISH**—The supply of fresh Cod and Haddie is small, owing to stormy weather. Prices are firmer. Frozen Cod, 2¾ to 3c.; Finnan Haddies, 6c.; Codfish, per quintal, large, dry, \$4.75 to \$4.90; do. Tolquol, \$4.40 to \$4.50; do. medium, \$4.15 to \$4.25; Pollock, \$2.20 to \$2.25; Haddock, \$1.75 to \$2; Herring, bay, per bbl. split, \$3 to \$3.25; do. per half-bbl., \$1.50 to \$1.60; do. Shelburne No. 1 \$0.00 to \$0.00; do. No. 2 \$3.25 to \$3.50; Canso, \$6 to \$6.50; Labrador, \$5 to \$5.50 Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per hlf-bbl. \$6.50 to \$7.

**SUGAR AND MOLASSES**—The market is unchanged, with a quiet trade.

**RICE**—The demand is small. Quote Aracan, per lb., 3½ to 3¾c.

**TEA**—In low grades the price has advanced from 2 to 3c. per lb. Better grades remain firm.

**SPICES**—No change to note, demand light.

**STARCH**—The market is well supplied with this article at present and sales are quiet.

**BEANS**—The market is steady and light. Hand picked are \$1.70 to \$1.75 per bushel; medium, \$1.60 to \$1.70.

**POTATOES**—Are moving slow at \$1.60 to \$1.90 per barrel.

**ONIONS**—The supply is small and prices are \$3.65 to \$3.90 per barrel.

**EGGS**—There is plenty of eggs at 25 to 28c. per dozen.

**APPLES**—The supply is small, but ample for all demands as high prices cause them to move slowly.

**BUTTER AND CHEESE**—The butter market is just about the same as last quoted, 17 to 19c. for choice grades, and from 10 to 14c. for old. There is a plentiful supply of cheese with a fair demand at 10 to 11c. for best quality, and 9 to 10c. for some lots held by commission houses.

**PROVISIONS**—Clear pork, \$16.00 to \$16.50, Am. mess pork, per bbl. (new), \$15.00 to \$15.25; P.E.I. mess pork, per bbl. \$15.75 to \$16.25; ex prime pork, in bond, \$12 to \$12.25; extra plate beef, \$12 to \$12.50; do. in bond \$8.25 to \$8.50; plate beef in bond \$8.00 to \$8.25; lard per lb. 9 to 11c. and

moderate demand. There is a plentiful supply of fresh beef and pork in country markets at fair prices.

## MR. JOHN YOUNG.

A feeling of profound and more than transient sorrow very generally pervaded the wholesale quarter of this city on Friday morning last, when it received the astounding news of Mr. John Young's very sudden death. He had gone home the night before a hale, well-preserved man, apparently in his accustomed health, and was but a short time under his own roof before he was in his mortal sickness, caused by the rupture of an internal membrane.

Mr. Young was the second member in the firm of Perkins, Ince & Co., and was the brother-in-law of its principal, Mr. Wm. Ince, Sr. His connection with that house extended over thirty-six years, the last eighteen of which he was a partner. He was a man of commercial ability and of sterling worth, highly thought of by his fellows in the wholesale trade, and respected as well as liked by all who knew him. He did not seek prominence, nor did he busy himself much in spheres of activity lying outside the commercial domain. He lived a tranquil life, whose close is more genuinely mourned than that of many a man whose usefulness has been more conspicuously before the eyes of his contemporaries.

Davison, Scott & Co. inform their patrons by circular that they are retiring from the business lately carried on by them under the name of The Toronto Soap Co. and that they have sold the "Ammonia Electric Soap" brand, formula and plant, with the sole right to manufacture said brand, and all other rights and privileges pertaining thereto, to Messrs. W. A. Bradshaw & Co., of this city, who will carry on the manufacture and sale of this popular brand, supplying the show card adopted by Davison, Scott & Co. for advertising purposes, and giving the same picture unprinted on terms and conditions advertised. They thank the wholesale and retail grocers and public generally for their patronage in the past, and solicit the same for their successors in the future.

## Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce  
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

## H. W. NORTHRUP & Co.

Commission Merchants,

South Wharf, - Saint John, N. B.

Dealers in

Provisions, Groceries, Fish, Teas

Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Finnen Haddies,  
and Bread-Makers Yeast Cakes.



**Creamery Men and Merchants.**  
Holding butter of good quality are requested to correspond with

**A. & J. STRUTHERS,**

SUCCESSORS TO

**T. W. CLARK,**

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

**VANCOUVER, B.C.**

References: Bank of British Columbia, Bank of British North America.

**WILLIAM RYAN,**

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.

Lake Superior Whitefish and Salmon Trout.

Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

**J. F. YOUNG & CO.,**

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

**LAURENCE GIBB**

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

**JAS. DICKSON & CO.,**

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

**E. DENNE & CO.,**

70 Colborne St., Toronto.

**J. Cleghorn & Son**

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

**FOREIGN FRUITS**

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT  
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

**R. C. MURDOCH & CO.,**  
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

**LARD,**  
GUARANTEED PURE.

Long Clear  
New Cured Meat.

Write for Quotations.

**Wm. Davies & Co.,**  
TORONTO.

39 & 40 Central Market.

**W. McCUSKER,**  
General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,  
HAMILTON, Ont.

The Badgerow-Falconer  
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

**LEONARD H. DOBBIN,**

Commission Agent  
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.  
TELEPHONE 2205.

**JNO. A. MOIR,**

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

**JAMES E. BAILLIE,**  
**PORK PACKER,**  
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

**Hams, Breakfast  
and Roll Bacon,**  
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

**W. H. SMITH,**  
Wholesale Produce  
Commission Merchant  
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

Is Honest Goods and just  
the Thing on Which to  
Make or Extend a Business.



The Best Grocers Make  
a Point of Keeping it al-  
ways in Stock.

**GUILTY!** Our Customers find us guilty of Selling GOOD SPICES, and that they are SATISFIED with their VERDICT, the letters we print are good evidence.

We cannot afford to sell anything but Good Spices, as we have a name established for these goods, which will not allow of our putting out an inferior article.

KINCARDINE, Jan. 15th, 1891.

MESSRS. JAMES WATSON & Co., Toronto.

DEAR SIRs,—The scales and spices came to hand about two weeks ago. The scales are very handsome and accurate. I have commenced using the spices, and find them fully equal to the standard quality of the spices that I have purchased from you during the past five years that I have been doing business with you. I am very much pleased with my purchase.

Yours truly,

JNO. MCPHERSON.

STAYNER, Jan. 3, '91.

MESSRS. JAMES WATSON & Co., Toronto.

GENTLEMEN,—In reply to yours of 27th December, re scales and spices, I am very well pleased with the scales, if necessary I can sell the spices at cost and be well paid for my trouble.

Yours very truly,

CHAS. I. MCRAE.

WOODBIDGE, Dec. 31st, 1890.

MESSRS. JAMES WATSON & Co., Toronto.

DEAR SIRs,—The spices and scales which we received from you are satisfactory, and we are well pleased with our purchase. The scales are an ornament to the store and work like a charm. The spices are also equal to what we have bought before in the regular way, and give the best of satisfaction.

Yours truly,

FRANKS & MCBRIDE.

LEITHBRIDGE, Jan'y 14th, 1891.

MESSRS. JAS. WATSON & Co., Toronto.

GENTLEMEN,—Your letter to hand and contents noted. Your spices and scales arrived all right, and we are very much pleased with them. The scales are not only very accurate, but are a very handsome ornament for any store.

Yours, etc.,

A. McDONALD & Co.,

Per C. R. Williamson.

PENETANGUISHENE, 1890.

MESSRS. JAMES WATSON & Co.,  
Toronto, Ont.

DEAR SIRs,—I have just received and opened out your goods and scales. I am well pleased with the goods and delighted with the scales. They are very much admired by all who enter my store. I think that they are the best investment I have made for some time. You deserve credit for your enterprise.

Yours truly,

W. M. THOMPSON.

PETERBORO', 1890.

MESSRS. JAMES WATSON & Co., Toronto.

GENTLEMEN,—I must say I am delighted with the scales you sent me. They are giving first-class satisfaction and are very handsome.

The spices, too, are very good. Any one wishing to know about the scales, you can refer them to me.

Yours very truly,

GEO. G. POPE.

All goods as below put up  
in 5, 10, 20, 30 lb. boxes—  
100 lb. Drums :

Ground BLACK PEPPER.

" WHITE "

" CAYENNE "

" JAMAICA GINGER

" CLOVES.

" CINNAMON.

" ALLSPICE.



Grand MIXED SPICE.

DURHAM MUSTARD.

CREAM TARTAR.



CHARM BAKING  
POWDER in 1 lb. tins, also  
in bulk. Over 75,000 lbs. of  
this powder sold in six  
months.

With every 250 lbs. at 20c. of  
our guaranteed Spices, Mus-  
tards and Baking Powders

(As shown in above cut, manufactured by the Gurney Scale Co., of Hamilton, and is the most complete grocers' counter scale made. It has nickel plated beam and sliding poises, handsomely finished. It has a large platform in proportion to room occupied. The beam can be easily read from either side, and it has a capacity of 1 oz. to 200 lbs. A brass scoop accompanies each scale, and by moving a loose poise on beam, scale can be used either with or without scoop.)

We give FREE  
ONE SCALE

Correspondence Solicited. Letter Orders will receive our prompt attention.

**JAMES WATSON & CO.,**

108 BAY STREET, TORONTO.

ESTABLISHED 1867.

When writing mention "THE GROCER."

TO  
OUR  
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

STRENGTH

is what



imparts

One pound of Johnston's Fluid Beef contains as much actual and real nutrition as Fourteen and a quarter pounds of Prime Beef-Steak.

An Invaluable Food for the Sick.

W. G. A. LAMBE & CO.,  
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Pudding, Royal Jellyine.

Bay St., - Toronto.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



OUR travellers are now starting out with a full line of Samples. Kindly reserve orders till you inspect our lines. You will not regret it.

**R. TEW & CO.,**  
Crockery, Glassware, Fancy Goods, Lamps, etc.  
**10 FRONT ST. East,**  
(Adjoining New Board of Trade Building.)



#### ONTARIO.

Alexandria—Leslie, John, general store, assigned in trust.

Bracebridge—Collinson, Thos., blacksmith and wagon maker, assigned to Jas. W. Bettes, Bracebridge.

Brighton—Nesbit, S. G. M., grocery, burnt out; Webb, Thos., general store and grain, store burnt out.

Cooksville—Creary, Patrick, saw mill, assigned to E. R. C. Clarkson, Toronto.

Dutton—Burgess, Mary (Mrs. Wm. B.) (estate of) general store, stock, etc., advertised to be sold by auction on 19th inst.

Fort William—McPhelan, F. J., general store, assigned to A. W. Thompson, Port Arthur.

Goderich—Proudfoot, J. W., grocery, assigned to Robt. Gibbons, Goderich.

Hamilton—Hewson & Murray, flour and feed, assigned to H. S. Stephens, Hamilton.

Kingston—Brown, R. J., hotel, assigned to W. D. Greaves.

Kincardine—Gammond, Samuel, baker and confectioner, assigned to David Mahaffy, Kincardine.

Lindsay—Foley, Wm., hardware, assigned to Peter Mitchell, Lindsay.

London—Marsh, T. Herbert, wh. saddlery, hardware, etc., advertised business for sale.

New Hamburg—Miller, John D., wool and cattle, assigned to H. Brodrecht, New Hamburg.

Norland—Graham Bros., general store, assigned to Peter Mitchell, Lindsay.

Nosbonsing—Dunn, Jas., general store, assigned.

Oil Springs—Yates, Wm. F., grocer and baker, assigned to Alfred Robinson, London.

Ottawa—Goyette, Antoine, boots and shoes, assigned to A. C. Larose.

Ottawa—Rochon & McBride, dry goods, assigned.

Pembroke—Russell & Co., (co nom) dry goods, compromised.

Peterboro'—Ostrom, Elijah K., produce, assigned to H. Rush, Peterboro'.

Petrolia—Attwood, E. W., books and stationery, assigned to H. W. Nelson, Toronto.

Port Arthur—Vaughan, Amos C., lumber, assigned to John Fisher, Port Arthur.

Priceville—McKinnon, N. & Co., (co nom) general store, assigned to Chas. Langley, Toronto.

Sarnia—Simpson, D. & Co., (estate of) grocery, stock, etc., advertised for sale by tender.

Schomberg & Nobleton—Hambly Bros., general store, sold out Nobleton business to John Larkin.

Shelburne—Gray, W., grocery, fruits and confectionery, out of business and gone to Georgetown.

Strathroy—Lietch, F. C., (estate of) grocery, stock, etc., advertised for sale by tender.

Sudbury—Mills & McIntyre, Grocery and produce, assigned to Thos. Deacon, Pembroke.

Thedford—Parkinson, Thos., grocery and dry goods, succeeded by H. Johnson.

Toronto—Doty, (The) Engine Co., (not incor) succeeded by the John Doty Engine Co., of Toronto, (Ltd.); Nelson, Cassie, grocery, assigned to John B. Laing, Toronto; Ruthven, S., grocery, compromised, and estate sold; Perkins, Ince & Co., wh. grocery and liquors, John W. Young deceased; Tonkin, John J., merchant tailor, hats and furs, called meeting of creditors.

Walkerton—Russell, L., fruits, flour and feed; assigned to Robt. Millions, Walkerton.

Woodstock—Morrison, Matthew, grocery, etc., deceased.

#### MANITOBA AND NORTH-WEST TERRITORIES.

Freidensrue—Agranovitch, L., general store, sold out and removed to Winnipeg.

Holland—Pentland, T. H. & Co., general store, assigned in trust.

Winnipeg—Olson, Eglyolfur, grocery, assigned in trust; Kee, Robt., grocery, assigned in trust.

#### QUEBEC.

Cheneville—Locas, H., general store, assigned.

Cote St. Paul—Mocock, T. J. & Co., axe mfrs., dissolved.

Farnham—Lavigne & Co., tinsmiths, assigned.

Iberville—Dansereau, M., boots and shoes, assigned.

Luskville—Delemore, W., general store, sold out to L. Brackenbridge.

Montreal—Beaupre, Amedee, grocery, assigned; Hughes & Stephenson, plumbers, stock damaged by smoke and water, insured; Lunn, G. J. & Co., machinists, burnt out, no insurance; Dominion Tubular Lamp Co., mfrs. lamps, burnt out, insured; Edson, M. G. & Co., mfrs. chocolate, etc., burnt out, partially insured; Gosselin & Grenier, fruits,

dissolved; Parkes, Reekie & Co., (co nom) com. hardware, etc., stock partially damaged by fire and water, insured; Ralston, M. W. & Co., (co nom) foundry, plant, etc., damaged by water, insured; Rousseau, T. & Fils., boots and shoes, assigned; St. Armour, A., boots and shoes, assigned; Whitehead, E. A. & Co., wh. leather, dissolved, business continued by E. A. Whitehead & E. A. Whitehead jr. Style unchanged.

Nicolet—Lariviere, P. B., dry goods, demand of assignment.

Pont Rouge—Lesage, Victor, general store, offering to compromise.

Quebec—Lamontagne, Omer, confectioner, assigned; Soucy & Bedard, grocery, dissolved.

St. Anne de Bellevue—Morrison, J. F. A., general store, compromised.

St. Bazile le Grand—Lariviere, Amedee, hotel, assigned.

St. Louis de Mile End—Cadieux, J. B., grain and wood, demand of assignment.

Valleyfield—Critchon, John, jr., general store, meeting of creditors 20th inst.

Valleyfield—Corbeille, Alfred, grocery meeting of creditors for 20th inst.

#### BRITISH COLUMBIA.

Victoria—Rithet, R. P. & Co., (co nom) wh. grocery, incorporated as R. P. Rithet & Co. Capital stock \$500,000.

#### ASSOCIATION NEWS.

The Secretary of the Toronto Retail Grocers' Association has received from the Montreal Association a list of goods now under the combine. When the Toronto Association meets, there are several other articles to go on, and then the list will be published. Secretaries are requested to send in their names and addresses, that an official list may be published for the guidance of the trade.

The concert and dance programme for the Toronto Grocers' At Home is now in the printers' hands. The committee reports everything pointing to a big success. Members of the Association should make it a point to secure tickets as soon as possible, and not leave it to the last moment. In spite of la grippe, which held full sway last year, they had a very large gathering, and it is confidently expected that there will be a larger turn out on February 3rd.

#### DETECTIVE AGENCIES.

**HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON St. West, Toronto, Ont., established 1886. Telephone 1309.**

#### BUSINESS CHANCES.

**TO COUNTRY MERCHANTS AND DEALERS**  
—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.  
W. HOLDITCH, Sudbury, Ont.,  
8 Dealer in groceries, fruits, meats, provisions.

**CONSIGNMENTS OF BANKRUPT GOODS**  
wanted to sell by auction at W. Holditch's auction rooms, Sudbury. Merchants overstocked with men's furnishings, boots and shoes, or any other line, can have the same sold on commission, with prompt returns, by applying to W. Holditch, Sudbury.

WHOLESALE AND JOBBING TRADE ONLY.

# THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

**CUT PLUG SMOKING:**

Gold Flake.            Uncle Tom.  
Hand Made.            Wig Wag.

**FINE CUT AMERICAN CHEWING:**

Golden Thread.      Victoria. Globe.  
High Court.            Jersey Lily.

M. MASURET,  
President.

**ASK FOR THEM.**

## THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 22, 1890.  
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.  
Goods in large lots and for prompt pay are generally obtainable at lower prices.  
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

**BAKING POWDER.**

Per doz

Dunn's No. 1, in tins ..... 2 00  
" 2, in tins ..... 75  
Cook's Gem, in 1 lb pkgs ..... \$1 75  
" 7 oz ..... 85  
" 3 oz ..... 40  
" 5 lb tins ..... 65  
" bulk, per lb ..... 12

Per doz

Empire, 5 dozen 4 oz ca's ..... \$0 75  
" 4 " 8 " ..... 1 15  
" 2 " 16 " ..... 2 00  
" 1/2 " 5 lb cans ..... 9 00  
" bulk, per lb ..... 15

**COOK'S FRIEND.**

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes ..... \$2 40  
" 10, in 4 doz boxes ..... 2 10  
" 2, in 6 " ..... 80  
" 12, in 6 " ..... 70  
" 3, in 4 " ..... 45  
Pound tins, 3 oz in case ..... 3 00  
12 oz tins, 3 oz in case ..... 2 40  
5 oz tins, 4 " ..... 1 10  
5 lb tins, 1/2 " ..... 14 00  
Ocean Wave, 1/2 lb, 4 doz cases ..... 75  
" 1/2 lb, 4 " ..... 1 30  
" No. 1, 2 " ..... 1 00  
" 1 lb, 2 " ..... 2 20  
" 5 lb, 1/2 " ..... 9 60

**BISCUITS.**

Per lb

Arrowroot ..... \$0 11 1/2  
Abernethy ..... 9  
Ginger Nuts ..... 11 1/2  
New York Fruit ..... 14 1/2  
People's Mixed ..... 10 1/2  
Pilot Family ..... 6 1/2  
Snowflake ..... 11  
Niagara ..... 15  
Soda, 1 lb packages ..... 6  
" 3 lb ..... 7 1/2  
Sultana ..... 20  
Oyster crackers ..... 6 7  
Milk biscuit ..... 10  
Butter crackers ..... 9 1/2

Tea ..... 11 1/2  
Wine ..... 9 1/2  
Wine, sweet ..... 9

**BLACKING.**

Day & Martin's, pints, per doz \$3 20  
" 1/2 " ..... 2 10  
" 1/4 " ..... 1 10  
Spanish, No. 3 ..... 4 50  
" 10 ..... 9 00  
Japanese, No. 3 ..... 4 50  
" 5 ..... 7 50  
Jacquot's French No. 2 ..... 3 00  
" 3 ..... 4 50  
" 4 ..... 8 00  
" 5 ..... 10 00  
" 1-gross Cabinets, asst. 7 50

**BLACK LEAD.**

Reckitt's Black Lead, per box... 1 15  
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross..... \$1 80

F. F. DALLEY & CO. Per gross.

Silver Star Stove Paste ..... 9 00  
Packed in fancy wood boxes, each box contains 3 doz.

**BLUE.**

Reckitt's Pure Blue, per gross.. 2 10  
TELLIER, ROTHWELL & CO'S.

Parisian Square Blue, per lb.. 13 to 14c

**BROOMS.**

Per doz.

Carpet..... 4 strings ..... 2 90  
X Parlor, 2 ..... 2 65  
Louise 3 ..... 2 65  
1 Gem 4 ..... 3 25  
2 " 3 ..... 2 65  
3 " 2 ..... 2 20  
4 " 2 ..... 1 95  
O Hurl. 4 ..... 2 65  
" 3 ..... 2 35  
" 2 ..... 2 05  
" 1 ..... 1 70  
OK " 2 ..... 1 35  
Hvy Mill 4 ..... 3 70

**CORN BROOMS.**

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net..... \$3 20  
" 2 " 4 " ..... 2 90  
" 3 " 3 " ..... 2 65  
XXX Hurl 4 " ..... 2 60  
1X " 4 " ..... 2 40  
2X Parlor 4 " ..... 2 25  
3 " 3 " ..... 1 95  
4 " 2 " ..... 1 70  
5 " 2 " ..... 1 30  
Girls " 2 " ..... 1 50  
Railway 4 " ..... 3 00  
Ship 4 " ..... 4 00  
2 Cable 2 wire bands, net ..... 3 00  
3 " 3 " ..... 4 00

1 Hearth 2 strings, net..... 1 75  
" 2 " 2 " ..... 1 50  
" 3 " 1 " ..... 1 20  
" 4 " 1 " ..... 1 00

**CANNED GOODS.**

Per doz

Apples, 3's ..... \$1 10 \$1 20  
" gallons ..... 2 90 3 00  
Blackberries, 2 ..... 2 00 2 10  
Blueberries, 2 ..... 1 25 1 40  
Beans, 2 ..... 0 95 1 10  
Corn, 2's ..... 1 10 1 25  
Cherries, red pitted, 2's ..... 2 25 2 40  
Peas, 2's ..... 1 25 1 35  
" sifted select ..... 1 35  
Pears, Bartlett, 2's ..... 2 00 2 25  
Pineapple, Baltimore ..... 2 40 2 50  
Bahama ..... 2 90 3 00  
Peaches, 2's ..... 2 75 2 85  
" 3's ..... 3 75 3 85  
" Pie, 3's ..... 1 60 1 65  
Plums, Gr Gages, 2's ..... 2 00 2 10  
" Lombard ..... 2 00 2 10  
" Blue ..... 1 90 2 00  
Pumpkins, 3's ..... 1 00 1 10  
" gallons ..... 3 00 3 25  
Raspberries, 2's ..... 2 45 2 50  
Strawberries, choice 2's ..... 2 40 2 50  
Succotash, 2's ..... 1 65 1 85  
Tomatoes, 3's ..... 1 35 1 40  
Finnan haddies ..... 1 50  
Lobster, Clover Leaf ..... 2 75  
" Crown ..... 2 25  
" Bishop's Rock ..... 2 10  
Mackerel ..... 1 40 1 50  
Salmon, 1's ..... 1 40 1 55  
" white ..... 1 10 1 25  
Sardines Albert, 1/2's tins ..... 11, 11 1/4  
" 1/2's ..... 15, 15 1/2  
" Martiny, 1/2's ..... 10, 10 1/4  
" 1/2's ..... 18, 19  
" Other brands, 9 1/2, 11, 16, 19  
" P & C, 1/2's tins ..... 23, 25  
" 1/2's ..... 33, 36  
" Amer, 1/2's ..... 6 1/2, 8  
" 1/2's ..... 9, 11

**MARMALADE, JAMS AND JELLIES.**

CLARK'S.

(Blaklock Bros., Montreal, Agents.)  
Marmalade. Price, f.o.b. Montreal. dz.

" Home Made," glass 1 lb..... \$2.35  
" White 1 lb..... 2.25  
" 2 " ..... 4.15  
" Stone 7 " ..... 13.20  
Scotch..... White 1 " ..... 2.10

**Jams.**

Gooseberry .....  
Strawberry .....  
Black Currant .....  
Red Currant .....  
Green Gage .....  
Apricot .....  
Raspberry .....  
Danson .....  
Plum .....  
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. \$2.75  
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's ..... 2 85  
Jellies, 1's ..... 2 25

**CANNED MEATS.**

CLARK'S.

Comp. Corn Beef 1 lb cans \$... \$1 60  
" 2 " ..... 2 65  
" 4 " ..... 5 00 5 15  
" 6 " ..... 7 75 8 00  
" 14 " ..... 18 60 19 20

Minced Collops, 2 lb cans ..... 2 60  
Roast Beef ..... 1 60  
" 2 " ..... 3 15  
" 4 " ..... 5 85  
" 6 " ..... 7 00  
Par Ox Tongue, 2 1/2 " ..... \$7 25 7 50  
Ox Tongue ..... 2 ..... 4 50  
Lunch tongue, 1 " ..... 3 00 3 16  
" 2 " ..... 5 25 5 75  
English Brawn, 2 " ..... 2 50 2 60  
Camb. Sausage, 1 " ..... 2 50  
" 2 " ..... 4 00  
Soups, assorted, 1 " ..... 1 35  
" 2 " ..... 2 25  
Soups & Boulli, 2 " ..... 1 80  
" 6 " ..... 4 50

Potted Chicken, Turkey, or Game, 6 oz cans ..... 1 50  
Potted Ham, Tongue or Beef, 6 oz cans ..... 1 35  
Devilled Tongue or Ham, 1/2 lb cans ..... 1 35  
Devilled Chicken or Turkey, 1/2 lb cans ..... 2 25  
Sandwich Ham or Tongue, 1/2 lb cans ..... 1 50  
Ham, Chicken and Tongue, 1 lb cans ..... 1 50

**MINCE MEAT.**

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50  
Ditto, 25 and 40 lb pails, per lb. 12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net ..... \$13 50

**CHEWING GUM.**

ADAMS & SONS.

To Retailers.

Tutti Frutti, 36 5c bars ..... \$1 30  
Bo-Kay (new) 115 pieces ..... 1 00  
Sappota, 150 " ..... 1 15  
Magic Trick, 115 " ..... 0 85  
Black Jack, 115 " ..... 0 85  
Red Rose, 115 " ..... 0 85  
Sweet Fern, 230 " ..... 0 85  
Adams' N.Y. Gum, 200 " ..... 0 50  
Caramel Tolu, 72 " ..... 0 40  
New Fruit Asst., 115 " new ..... 0 75  
Puzzle Gum ..... 115 " ..... 0 75  
Colah ..... 115 " ..... 0 75

**NOW** is the time to advertise in and subscribe for **THE CANADIAN GROCER.** You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

Table listing various chocolate brands like Todhunter, Mitchell & Co's, French, Caracas, and Pearl, with prices per lb.

Table listing chocolate products from John P. Mott & Co's, R. S. McIndoe, and Mott's, including items like Mott's Prepared Cocoa and Mott's Breakfast Cocoa.

Table listing cocoa products from J. W. Cowan & Co's, including Hygienic, Iceland Moss, and London Pearl.

Table listing chocolate products from Walter, Baker & Co, including Mexican, Queen's Dessert, and Sweet Caracas.

Table listing chocolate products from Baker's, including Premium No. Chocolate, Baker's Vanilla Chocolate, and Caracas Sweet Chocolate.

Table listing cocoa products like Pure Prepared in boxes, Cracked Cocoa, and Breakfast Cocoa.

Table listing coffee products under the heading COFFEE, including Mocha, Old Government Java, and Rio.

Table listing whole roasted or pure ground coffee products under the heading WHOLE ROASTED OR PURE GROUND.

Table listing coffee products from Todhunter, Mitchell & Co's, including Excelsior Blend and Our Own.

Table listing coffee products from J. W. Cowan & Co., including Standard Java and Standard Imperial.

Table listing coffee extracts from Dalley's, including Fine Gold and Evaporated.

Table listing flour and meal products, including Flour, Family, and Oatmeal.

Table listing fluid beef products under the heading FLUID BEEF, including Johnston's, Montreal, and Cases.

Table listing various fruit products under the heading FRUITS, including Currants, Filiatras, and Raisins.

Table listing various nut products under the heading NUTS, including Almonds, Brazil, and Walnuts.

Table listing various glassware products under the heading GLASSWARE, including Lamp Chimneys and O.

Table listing grain products under the heading GRAIN, including Wheat, Red Winter, and Spring.

Table listing various hay and straw products under the heading HAY & STRAW, including Oats and Barley.

Table listing various lard products under the heading LARD, including Fairbank's and In Butter Tubs.

Table listing various mustard products under the heading MUSTARD, including Durham and In 4 lb jars.

Table listing various pickle and sauce products under the heading PICKLES & SAUCES, including John Bull and Mixed Chow Chow.

MINCE MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case :

- ASPARAGUS SOUP. CHICKEN SOUP. CONSOMME. MUTTON BROTH. TOMATO. VERMICILLA. JULLIENNE. MOCK TURTLE. OX TAIL. VEGETABLE. CHICKEN BROTH. MACARONI. MULLIGATAWNA. GREEN PEA.

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.



# KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

**HAMILTON, - - - ONTARIO.**

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWN, 8 and 10c.  
 DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.  
 ALL WOOL BLACK CASHMERS, 37½c.  
 In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

## LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 1-5, 6 lb boxes	60c
" " " 1, 6 " fancy tins	62c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes	40c
" " " 1-10, 6 lb "	40c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes	35c
" " " 1-5, 6 lb "	38c
" " " 1-10, 6 lb "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails	90c
Globe, - - - " "	85c
Victoria, - - - " "	70c
High Court, - - - " "	65c
Jersey Lilly, - - - " "	60c
Globe Fine Cut, foil, per gross	99
Solace Fine Cut, " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " " " " " " "	60 00
" " " " " " " "	60 00
" " " " " " " "	85 00
" " " " " " " "	85 00
" " " " " " " "	80 00
" " " " " " " "	55 00
" " " " " " " "	55 00
El Padre, Reina Victoria	55 00
" " " " " " " "	50 00
" " " " " " " "	50 00
" " " " " " " "	55 00
" " " " " " " "	50 00
" " " " " " " "	50 00
" " " " " " " "	50 00
" " " " " " " "	50 00
" " " " " " " "	50 00
" " " " " " " "	50 00
Mungo, Nine	30 00
Cable, Conchas	29 00
Queens	29 00
Cigarettes, all Tobacco—	
" " " " " " " "	7 00
" " " " " " " "	11 00
" " " " " " " "	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultans	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCO.	
Puritan, 1 lb pkg., 5 lb boxes	65
Old Chum, 1 lb pkg, 5 lb box	65
Old Virgin, 1-10 lbpkg, 10 lbx	57
Gold Block, 1 lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.	
Ivory Bar, 1 lb. bars	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 5 lb bars, wax W	" 4 1/2
" " " 1 " "	" 4 1/2
John A. cake, wax W	per doz 42
Mayflower, cake	" 42
Gem, 13oz, 1.2 and 3 lb bars per lb	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sapolio, 1/2 gross boxes	3 25
" " " per gross, net cash	12 00

TOILET SOAP.	
TAYLOR, SCOTT & CO.	
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, " "	1 25
Sea Foam, " "	75
London Bouquet, " "	60
Oatmeal, " "	85
Paris Assorted, " "	60
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes	0 75
Fatherland, 1/2 doz boxes	5 00

WOODENWARE.	
Pails, 2 hoop, clear No. 1	\$1 70
" " " " " " " "	1 90
Pails, 2 hoops, clear No. 2	\$1 60
" " " " " " " "	1 80
" " " " " " " "	1 80
" " " " " " " "	1 80
Tubs, No. 0	9 50
" " " " " " " "	8 00
" " " " " " " "	6 00
" " " " " " " "	2 00
Washboards, Globe	\$1 90
" " " " " " " "	1 40
" " " " " " " "	2 25
" " " " " " " "	1 70
" " " " " " " "	1 60
" " " " " " " "	1 50
" " " " " " " "	1 30
" " " " " " " "	1 85
" " " " " " " "	2 75
" " " " " " " "	2 25

MATCHES.	
Parlor	\$1 75
Telephone	3 65
Telegraph	3 90
Star	3 25
Mops and Handles, comb.	
Butter tubs	\$1 60
Butter tubs, crates as'd	3 60

CLOTHES PINS.	
5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20
CHAS. BECKH & SONS.	
5 gross, single and ten box	per box
lots	0 75
Star, 4 doz. in package	0 85
" " " " " "	1 25
" " " " " "	0 90

INDURATED FIBRE WARE.	
1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " " "	13 25
" " " "	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
" " " "	3 25
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " " " round "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS	
WM. CANE & SONS, MANUFACTURING CO. NEWMARKET.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.	
Barm yeast in boxes of 2 doz.	10c. and 2 doz. 5c. packages, per box
Royal Yeast Cakes, 3 doz 10c. packages in case	2 00
Royal Yeast Cakes, 3 doz 5c. packages in case	\$1 95
" " " "	1 00

OUR NATIONAL FOODS.	
Desiccated Wheat	pkg. doz
" " " "	4 lb. \$2 30
Rolled Oats	4 " 2 25
Snow Flake Barley	4 " 2 40
Rolled Wheat Flakes	4 " 2 25
Buckwheat Flour, S. R.	4 " 2 00
Prepared Pea Flour	2 1/2 " 1 80
Baravena Milk Food	1 " 3 00
Patent Prepared Barley	1 " 1 80
Patent Prepared Groats	1 " 1 50
Beef and Barley Extracts	6 oz 2 25
Gluten Flour	4 oz 2 80

HARDWARE.	
ZINC: Sheet	net. 0 06 1/2
IRON WIRE	
Galv. annealed and oiled and bright	
30 p.c. advance on list	
Barbed wire	net. 0 00
Coil chain, 5-16 in.	net... 0 05 1/2
" " " "	" " 0 05
" " " "	" " 0 04 1/2
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy.	3 15 0 00
4 dy. and 5 dy.	3 0 0 00
3 dy.	C.P. 3 75 0 00
3 dy.	A.P. 4 25 0 00
HORSE NAILS:	
" " " " " "	" " 50 and 10 per cent. from list.
HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
28 to 40	1 80 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
GUNPOWDER:	
Sporting FF	" 4 75 0 00
" " " " " "	" 5 00 0 00
" " " " " "	" 7 25 0 00
Canada rifle	" 2 40 0 00
Sporting FF, (in 1/2 lb. tins) per doz.	0 14 1/2 0 16
ROPE: Manila	0 13 0 00
Sisal	0 13 0 00
PEELERS & KEEN CUTTER	
Leader	7 50 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05 1/2 0 00
HINGES: Heavy T and strap.	0 5 1/2 0 00
" " " " " "	0 5 1/2 0 00
" " " " " "	0 5 1/2 0 00
" " " " " "	0 5 1/2 0 00
TIN PLATES:	
1c. 4x20 coke, per box	4 50 4 75

PETROLEUM.	
F. O. B. Toronto	Imp. gal.
Canadian	\$0 16
Caroon Safety	0 18
Canadian Water White	0 20 0 22
Lance	0 23 0 24
Amer'n Prime White	0 25 0 20
" " " " " "	0 27 0 00

FISH.	
Frozen Fish:	
Trout	per lb 0 06 1/2 0 07 1/2
Whitefish	do 0 06 1/2 0 07 1/2
" " " "	do 0 06 1/2 0 07 1/2
British Columbia salmon	per lb 0 15
" " " "	per lb 0 15
Lake herring	per 100 2 50 3 00
Pickrel	per lb 0 05 0 06
Pike	do 0 04 1/2 0 05 1/2
Smelts	do 0 05 0 08
Pickled and Salt Fish:	
Labrador herring, p bbl	6 00
Shore herring	" 5 10 6 01
Salmon trout, per 1/4 bbl	4 50
Whitefish	" 5 50
Lake herring split	" 2 50 3 00
Dried Fish:	
Codfish, per quintal	5 25 5 75
" " " "	5 00 5 50
Boneless cod	per lb 0 04
Boneless cod	" 0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies	per lb 0 10
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05 1/2 0 06
Cod	" 0 07 1/2 0 08
Spring salmon	" 0 20 0 25
Flounders	" 0 05
Halibut	" 0 20

DRUGS AND CHEMICALS.	
Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02 1/2 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02 1/2
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpetre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

VINEGAR.	
A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 25
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 18
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25



# Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—  
**HIGH GRADE COFFEES,**  
 Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo  
 and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

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Authorized Capital, \$2,000,000 and \$1,000,000 respectively.

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 incontestible on any grounds whatever after three years.

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 WM. BELL, Esq., Organ Manufacturer, Guelph.  
 S. F. MCKINNON, Wholesale Milliner.

JNO. F. ELLIS, Managing Director.

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 Corner Hastings and Granville Streets, one block  
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 Headquarters for Commercial Travellers. Fine  
 Sample Rooms. First-class in every respect.  
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 First-class Family and Commercial Hotel.  
 Good sample rooms. Livery in connection.  
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 Favorite Western Summer Resort. The best of  
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 KAMLOOPS, B.C.  
 The leading hotel in the city. Sample rooms  
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 men.  
 CREWEN & SMITH, Props.

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WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SERRAO, Mgr.

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Graduated Prices. Recently furnished.

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The finest hotel in the Northwest. Pure spring  
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 City Hall Square, WINNIPEG, MAN.

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RUTLEY & McCAFFREY Proprietors.

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Beautifully situated, fine sample rooms. Special  
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 ling men.

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 mercial men.  
 A DUNCAN, Prop.

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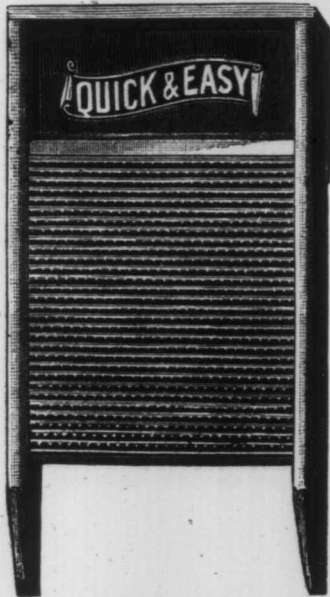
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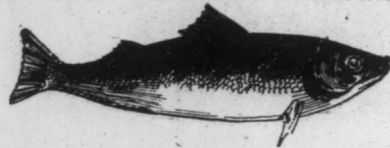
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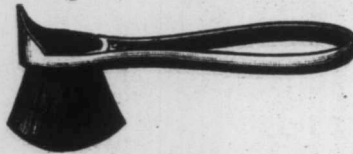
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