

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, AUGUST 23, 1895.

No. 34

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, &C.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 28 Reade Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, INC.

EL PADRE, INC.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER



Potted Meats

and

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The **UNITED ALKALI CO., Ltd.**, Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



FHAT experience is more convincing than eloquence will not be denied, especially by those having tried both.

The grocer may praise an article in eloquent terms, but the experience of the customer is what counts.

Our matches are as near perfection as these modern times will allow, and nothing is spared to improve them.

Most of your customers know by experience of their high quality, and will take them in preference to any other.

Be guided by their experience. Keep **E. B. Eddy's Matches** in stock, and you will have the best Matches.

The **E. B. Eddy Co.** Ltd.

HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	}	St. John's, Newfld.
not yet appointed.		Sydney, Australia.
	-	Melbourne, do

NEW CROP

CALIFORNIA RAISINS

Forsyth's Celebrated Brands

Please look out for our quotations.

ROSE & LAFLAMME

Wholesale Houses in
MONTREAL
QUEBEC
ST. JOHN
HALIFAX

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings

The recognized leading Brand in all
the markets of the world.

- Kipperd Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONWARE MFG. CO., LTD.

BRANTFORD, CANADA

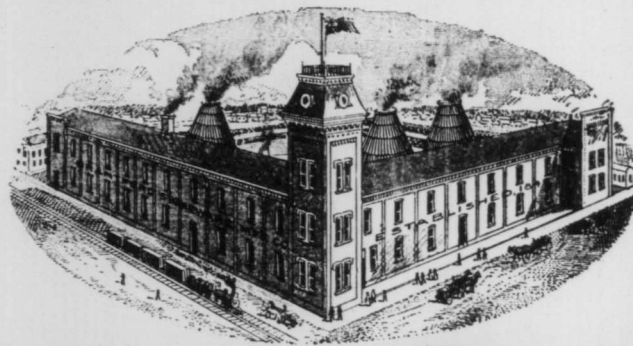
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. C. |

ROSE & LAFLAMME, Montreal.



It always does me good to drink a cup of

GRAND MOGUL Tea

So say many consumers of choice Black Tea. As it does the consumer good, it should do every grocer good to handle **GRAND MOGUL** at a good profit in packages. No loss in weight—no loss in value. Gold dollars and Grand Mogul at par. If you do not handle it, write for a case. We will send you handsome samples advertising matter and a beautiful picture with first case.

AGENTS:

WM. TUFTS & SON, Vancouver, B.C.; HOOD BROS. & CO., Winnipeg, Man.;
F. COOKSON, Montreal, Que.

T. B. ESCOTT & CO., - Wholesale Grocers, London, Ont. - **SOLE AGENTS**

CRESCENT BRAND

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF



BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - **MONTREAL**
SOLE AGENTS FOR THE DOMINION OF CANADA

You can pin your faith

to

"Reindeer Brand" CONDENSED MILK

with every assurance that it will hold its own
against all competition.



BUY IN SMALL LOTS AND OFTEN.

YOU WANT THEM . . .

WE ARE IN RECEIPT OF

3 CARLOADS

Choicest Patras Currants

In beautiful condition, packed in cases, purchased before the recent sharp advance, and to be offered at bargain prices. We also direct your attention to

**THE HIGHEST GRADE
JAPAN TEA IMPORTED
THIS SEASON : : : :**

“ROYAL CHOP”

The liquor is rich, rare and much superior to many so-called high grade teas. We will be pleased to submit samples.

W. H. Gillard & Co. Wholesalers Only, - **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

BOY

PA

What population has BRANTFORD

17,000

What county is it in

Brant

What province

Ontario

What river is it on

Grand

Has it many manufactories

It has

What is the most noted one

PATERSON & SONS

What specialty have they

SODA BISCUITS

How are they put up

In red boxes

Where are they sold

From Halifax to Vancouver

Are they the best biscuit made
in Canada

Most decidedly
they are

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 23, 1895

(\$2.00 per Year) No. 34

DROPS FROM THE EDITOR'S PEN.

Has the tariff on dark syrups made you rich?

* * *

Manitoba is the hub of Canada at the moment.

* * *

Business, like a coy maid, must be coaxed, not coerced.

* * *

Faith in his ability is of little use to a merchant unless he hath works.

* * *

None of us can truly boast that we owe no man; we all owe something to society.

* * *

Customers are the bricks with which business is built up. They should be well selected.

* * *

Holidays may make business slower for the time being, but they stir up the liver of business men.

* * *

A hotbed for the propagation of "dead beats" is the store of the indiscriminate credit-giver.

* * *

A contemporary talks of advances in yarns. Fish "yarns" are usually in liberal supply at this season.

* * *

The orange and lemon peel market is easier. The firm skin of the market is peeling off as it were.

* * *

A merchant cannot put too much sand into his clerks, but the less he puts into his sugar barrel the better.

* * *

The United States tariff, in so far as it relates to sugar and currants, seems to be in an interminable tangle.

* * *

As patient as Job, as determined as Moses and as earnest as Paul needs to be the modern man of business.

* * *

Swampy places in business, like those on the farm, mean that reclamation must be

done if all the advantages that might be are to be reaped.

* * *

The railway locomotive is snoring with delight at the prospect of the many carloads of golden grain that he is to tow across the continent.

* * *

When Manitoba's population is as great and good proportionately as its wheat crop, great indeed will be the "Prairie Province."

* * *

Equipped with the oars of capital and energy and the rudder of experience, there need not be much doubt about a merchant's reaching Success Point.

* * *

Talk about the Manitoba crops has for the time being superseded discussion on the Manitoba school question; and there is harmony in all the breathings too.

* * *

Persistency is required of a merchant in all he undertakes, and in advertising as much as anything else; that is of course if he aims to make it a success.

* * *

British trade returns show a substantial increase for July. The old lion is evidently beginning to stir himself, and when he does, something usually has to give or go.

* * *

Gall and wormwood to every man whose palate has not been ruined by political prejudice will be the discriminatory sugar rebates of the Customs Department.

* * *

Into full and profuse blossom has developed the hopes of the people in Manitoba and the Northwest. It is to be hoped that frost won't come and nip them.

* * *

An abundance of the good things of the field and farm will Canada have after her wants are supplied for those who have the quid pro quo to exchange for them.

* * *

There is more than one prize in the business world for all who contend aright, but

there is nothing but blanks for the man who will not comply with the conditions.

* * *

It is like opening the bung-hole and closing the spigot when a moderate-salaried, capable clerk is discharged in order to make room for a low-salaried, incapable clerk.

* * *

"The War Between Butters" is the heading which adorns an article in a contemporary. The context assures one that the war is not between cranium butters, but dairy butters.

* * *

Industry and Impoverishment have nothing in common, and rarely therefore are they found in the same company. It is Impvidence and Impoverishment that are associates.

* * *

The New York State Grocers' Association has broken away from the restrictions imposed by the Tobacco Trust. The Trust does not appear to put it in its pipe and smoke it complacently.

* * *

Into the size of a prize pumpkin has developed the faith of the merchants of Canada in the return of better times, while six months ago a mustard seed would have been more appropriate to its size.

* * *

The new British Government has emphatically declared that it will not remove the present embargo on cattle from Canada. Canadians may therefore conclude that, if not for aye, their cattle will not go into Great Britain on the hoof for many a long day, and devote their energies to getting them in the best way they can. More roads than one lead to Rome.

* * *

Merchants with clerks in their employ who are round pegs in square holes, will, if they are just to those clerks as well as themselves, advise them of their anomalous situation, point out, if possible, what they are best adapted for and send them to look for the desideratum.

A MARITIME BOARD OF TRADE.

THE convention of the Maritime Boards of Trade, held in Halifax last week, has resulted in the formation of a Maritime Board of Trade, embracing the various Boards in Nova Scotia, New Brunswick, and P. E. Island. The convention opened on Tuesday morning in the City Hall. In the absence of President Dwyer, of the Halifax Board, W. A. Black, M.P.P., vice-president, presided, and A. M. Payne, of the firm of John Silver & Co., acted as secretary.

The following delegates were present: Hon. David Laird, Charlottetown; G. Wetmore Merritt, W. Frank Hatheway, George Robertson, H. A. Drury, St. John; W. S. Loggie, Chatham, N.B.; E. W. Beckwith, Canning; J. W. Bigelow, Wolfville; F. H. Eaton, Kentville; Hon. L. E. Baker, Yarmouth; E. C. Hanrahan, Sydney; James R. Rudolf, W. N. Zwicker, J. D. Eisenhour, Lunenburg; Allan Tupper, Queen's County; James Eastwood, acting mayor of New Glasgow; Dr. D. H. Muir, G. A. Hall, Truro.

The members of the Halifax Board present were: Arthur Curren, Senator Power, M. F. Eagar, J. A. Chipman, John McInnis, Thos. Jenkins, Lieut.-Col. Clerke, Premier Fielding, Geo. E. Troop, John Starr, R. Pickford, Lieut.-Gov. Daly, James Morrow, Thos. Forham, A. Stephen, F. G. Forbes, M. P., Guy Hart, J. E. DeWolfe, Jonathan Parsons, Hon. William Ross, M. T. Foster, W. Chisholm, Thos. Allen, Geo. Mitchell, T. E. Kenny, M.P., E. G. Kenny, C. H. Harvey, J. Parsons, J. E. Butler, Howard Bligh.

Letters and telegrams expressing regrets at not being able to be present were read from the following: M. F. Plant Stapleton Caldecott, president of the Toronto Board of Trade; George Hadrill, secretary Montreal Board; Julius T. Gardner, president Woodstock Board; F. C. S. Ketchum, secretary Woodstock Board; C. N. Vroom, secretary St. Stephen Board; C. E. Bentley, president Truro Board; J. E. Burchill, president Sydney Board; John M. Lyons, Moncton; Hon. Montgomery Moore and Major Waldron.

Lieut.-Governor Daly, Premier Fielding and the chairman welcomed the delegates. An address of welcome from the Halifax Board was read by the secretary. At the first session an organization committee and a committee to draft a list of subjects for discussion were appointed, and short speeches made on various subjects by different delegates.

On Tuesday afternoon the Maritime Board was duly organized by the following officers: President—Mayor Robertson, St. John. First Vice-President—Geo. J. Troop, Halifax. Second Vice-President—P. Blake, Charlottetown. Secretary-Treasurer—Ira Cornwall, St. John.

The Committee on Organization submit-

ted the following resolution, which was adopted:

1. This body shall be known as the Board of Trade of the Maritime Provinces.
2. It shall be composed of delegates selected from the various Boards of Trade throughout the Maritime Provinces.
3. It shall deal with all matters affecting the interests of trade and commerce of the Maritime Provinces, as well as of the whole Dominion.
4. The officers shall be a president and two vice-presidents, each representing one of the Maritime Provinces, and a secretary-treasurer, to be elected at the annual meeting of the Board.
5. There shall be a council comprising one member from each Board affiliated with the body, who are to be elected by their respective Boards immediately after the council meeting of the Maritime Boards, five members of which shall form a quorum. The president, vice-presidents and secretary-treasurer shall be ex-officio members.
6. The annual meeting of the Board shall be held on the third Wednesday of August, at such place as may be selected.

It was decided to levy a tax of 10 cents on each member of the different Boards.

The Committee on Subjects for Discussion handed in the following, which was adopted:

1. Extending Boards of Trade throughout the Maritime Provinces, and affiliation of associations respecting the different industries in the Maritime Provinces with the Board.
2. Transportation, cold storage, imports, exports, mail subsidies, freight rates.
3. Fast Atlantic service, exportation of the products of Canada through Canadian only, not U.S., ports.
4. Telegraphic communication between P.E. Island and cable communication with the West Indies.
5. Tariff question. The duty on corn meal. Should it be reduced?
6. Modes of assessment and taxation.
7. Inspection of fish and fish oil. Should it be compulsory?
8. Immigration into the Maritime Provinces.
9. Reduction of fire insurance rates.
10. Maritime agricultural and horticultural college.

In reference to the first clause, the Board deemed it advisable to instruct the secretary to correspond with the different localities, with the object of forming Boards throughout the provinces.

A general discussion followed on the other clauses, which occupied Tuesday evening and Wednesday morning's sessions.

The following resolutions were adopted:

Resolved, that the Maritime Board memorialize the Dominion Government to endeavor by granting an additional subsidy or otherwise to effect an arrangement with the telegraph company which owns the cable between P. E. Island and the mainland and connecting lines on the island and mainland to secure such rates for messages and such open hours of business as will place the island on an equal footing with the rest of Canada.

Resolved, that the Maritime Board of Trade memorialize the Dominion Government to co-operate with the Imperial Government with the object of having the Bermuda cable extended to Jamaica, British Guiana and other islands of the West Indies.

Resolved, that the rapidly developing importance of the fruit and dairying industries in the Maritime Provinces demands improved facilities for the transportation of the products of these industries, both by railway and steamboat, especially in the direction of cold storage, and this Board hereby decide to give any scheme calculated to secure such ends its hearty support.

Whereas, the business communities of North Sydney and Glace Bay are much inconvenienced by the existing freight train service on the Cape Breton section of the I. C. R., and the interest of the towns named would be materially assisted and advanced by having between Sydney and Point Tupper a daily freight train with accommodation for the traveling public.

Resolved, that this Maritime Board of Trade heartily sympathizes with the efforts of the Cape Breton Boards of

Trade to obtain this improved service, indorses the same, and would strongly recommend the Department of Railways to give the matter their careful consideration.

Whereas, for years past, after navigation of the St. Lawrence has closed, through Canadian freight, carried on steamers subsidized by our Canadian Government, after mails have been landed at through port, have been landed and shipped at a foreign port, to the detriment of the Maritime Provinces; therefore,

Resolved, this Maritime Board of Trade memorialize the Dominion Government, urging, in future, subsidies only be granted to steamers sailing between port or ports in the United Kingdom and port or ports in Canada only; also,

Resolved, all affiliated Boards of Trade be requested to urge upon their representatives at Ottawa that they unite with other Maritime Province members in seeking to secure such subsidies as will result in the through passage of the mail and freight business being done through Canadian ports.

The following resolution was left over for next meeting:

Whereas the present law on the Statutes relative to the inspection of fish and fish oils is optional, and whereas serious complaints are continually received from abroad, owing to short weights, inferior packages, and the standard of cull below the requirements of the Act;

Therefore resolved, that the Board urge upon the Dominion Government to make the present Act compulsory.

The question of cold storage for the provinces was one of the most important subjects under discussion, Major Clarke, an English gentleman, who has been in this country some months, and who, it is understood, is promoting a company to operate cold storage, addressed the Board, and advocated establishing cold storage at St. John, Halifax, and Charlottetown. He felt sure the Atlantic steamship owners would follow. W. S. Loggie, an extensive fresh fish exporter of Chatham, N.B., gave as his opinion that a proper system of cold storage would open up a market for our salmon in England. The winter port question was also discussed at length.

Wednesday afternoon the Halifax Board entertained the delegates and others to an excursion on the harbor and lunch at Lawlor's Island. Sir James Grant, of Ottawa, was among the guests.

The new Board starts under very favorable auspices and will no doubt be productive of much good to the mercantile community of the Maritime Provinces.

The idea originated at a meeting held in St. John about a year ago and has been carried to a successful consummation through the endeavors of ex-President Troop, of the Halifax Board, and the indefatigable secretary, C. M. Creed.

The next meeting will likely be held in St. John.

TAUNTON.

A MILLING COMBINE.

A large deal is on the boards contemplating the consolidation of the largest milling industries of Western Ontario. The deal has not as yet been fully consummated, but it has reached an advanced stage.

The mills interested are the Kent mills, Chatham, owned by N. H. Stevens; the St. Thomas mills, owned by John Campbell; the Aylmer mills, owned by Mr. Stevens, and the Blenheim mills, owned by Messrs. Campbell & Rutherford. The aggregate capacity of the four institutions is about 2,000 barrels per day.

The property interested is worth \$225,000, and the capital stock of the new company will be \$500,000. The headquarters will be at St. Thomas.

TEAS . . .

Are firmer and will be higher.

SUGARS

Are firmer and will be higher.

Get our samples and figures before buying. We are heavy holders and free sellers.

LUCAS, STEELE & BRISTOL

Hillwattee Tea
Agents

HAMILTON

We regret, owing to an unfortunate delay in shipment of Coffee, and to unusual run on

Mecca Coffee

we will be unable to fill orders for a couple of days, after which shipments will be made in order received, and we expect no such delays in future.

James Turner & Co. = HAMILTON



FIGS AND DATES

Erbely Figs, in 14-oz. boxes
Choice Eleme, in 10-lb. boxes
" " in 20-lb. boxes

6-Crown Finest Eleme, in 10-lb. boxes
Hallowee Dates, in Boxes

We have a few boxes of the above brands in stock that we can do you at a low figure. The fruit has kept well, and is in good condition.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

WITH THE RETAILERS.

ON THE 2nd September Mr. J. H. E. Jones will open a general store in Clandeboye. Mr. Jones goes into business with considerable experience, having spent the past ten years with his father, Mr. R. A. Jones, of London. Mr. Jones is a believer in the cash system and in THE CANADIAN GROCER.

John Dobie, of Chesley, recently sold out to Mrs. T. Ramage.

W. M. Robson, the West-end Store, Lindsay, has added a branch of dry goods to his business.

A new grocery store has been opened out in Mildmay by J. N. Shefter. He has a well selected stock.

The business of McGillivray & Speers, general merchants, Listowel, is now being carried on by Mr. Speers.

The "Syndicate Store" at Fenelon Falls, has gone into liquidation. The store was started about three years ago.

David Morin, grocer, Ottawa, was dragged 200 yards by a runaway horse on Monday, but escaped unhurt. He saved his life by keeping his head from coming into contact with the mud-bed and crossings.

J. W. Saunderson, general merchant, Wroxeter, who sold out recently, is likely to be heard of again some time as a merchant

in some other place. W. C. Hazlewood, who purchased his business, is well versed in mercantile matters and should do well.

Mr. McWilliams, who has been with W. A. McClean & Co., of Owen Sound, for over eight years, has taken a partnership with C. Fox, grocer, of that place. They are doing a good business, and carry a good stock of general groceries. They are subscribers to THE CANADIAN GROCER, and highly recommend it to all general merchants.

ANCIENT WEIGHING MACHINES.

THE origin of the balance, says an exchange, is lost in the haze of antiquity, for in some form or other it seems to have been known to most nations. Indeed, the use of a balance is such a primary essential in commercial affairs that it is difficult to believe that any nation or race, with a pretense to civilization, could long exist without it. In the early times merchants were obliged to carry a balance and set of weights about with them, chiefly for weighing the bars of metal which they exchanged for goods. Thus it is clear that a standard of weights must have been agreed upon. Deceit, however, was also known and practised, for dishonest traders carried two sets of weights—one to buy with and the other to sell with. It would appear,

therefore, that a perfect Weights and Measures Act and a sound system of inspection were as much needed then as now. A thousand years B.C. King Solomon said, "A false balance is an abomination," and five hundred years before that a Scriptural request was written, viz., "Let me be weighed in an even balance." The Jews were most probably taught the use of the balance by the Phœnicians and Assyrians. The Chinese date the origin of their balance—or steelyard—back to a prehistoric period, and, as with many other things, they attempt to make the prehistoric invention serve the nineteenth century.

The cumbersome method of conveying scales, weights and bars of metal, however, was largely dispensed with by the invention of coins, whereby pieces of metal became legal tender for merchandise, but even at the present day a few of our itinerant tradesmen still carry about their scales and weights—being legally compelled to do so—though not for weighing money, but goods. It is certain, then, that the manufacturing of balances has always been an industry of considerable importance. To-day, the production of some balances or scales is a fine art, since they are so delicately constructed as to turn with a weight invisible to the unaided eye, the intrusion of a speck of dust at the time the scale is used being regarded as a matter of concern.

WOOD SPOONS

For Preserving and Pickling.
Best Quality White Birch.

Entirely Odorless and Tasteless.
Sizes, 13, 15, 17, 21 inches long.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

" Sure to please your customers. Gives you a good margin."

KURMA The Tea of Teas

Four qualities.

Black or Mixed.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.



" Good Digestion
waits on Appetite
and
Health on Both !"

Physicians Say

there is nothing more health-
ful than " whole wheat prepar-
ations." We can affirm there's
nothing more appetizing.

In **MOLINA** you have the
ne plus ultra.

E. D. TILLSON

TILSONBURG, ONT.

Sunday Observance



The grocers all over the country take their day of rest during the week, but the milkman, like the policeman and the sailor, knows no rest on the Sabbath. That is one more point why you should push the sale of " Jersey Brand " Condensed Milk. If your customers all used it on Sundays only the trade would pay you.

Makes babies grow healthy and strong.

" JERSEY " BRAND

Recommended by all leading physicians.

FORREST CANNING CO.

HALIFAX, N. S.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

Devilled Ham, Potted Ham

Potted Ox Tongue

Delhi Boneless Chicken, key opener

Delhi Boneless Turkey, key opener.

Beardsley's Star Herrings, in tins
Beardsley's Shredded Codfish
Beardsley's Acme Sliced Beef



ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. Wholesale Grocers Winnipeg

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt) In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

BARTON'S

(THE)

BAKING

(ONLY)

POWDER

(GENUINE)

Purest and Best

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

TORONTO, ONT.

THEY DON'T KEEP—THEY SELL

CROWN BRAND EXTRACTS, MUSTARD AND KETCHUP.
ARR'S BISCUITS
RAVEN'S CONFECTIONERY

ROWNTREE'S COCOA AND CONFECTIONERY
ROBINSON & WORDSWORTH'S LIQUORICE
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ROBERT GREIG & CO. - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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A BIG RUN OF SALMON.

SALMON fishing on the Fraser River took a sudden and unexpected turn last week.

Fishing up till then, it will be remembered, was even lighter than the packers had anticipated. Some of the packers advised their agents in the east that they would not use half the cans they had ordered unless fishing improved materially.

The early part of last week, however, the run of sockeye suddenly became enormous, so much so in fact that on Sunday afternoon, the 11th inst, the river, it is said, was "literally blocked with fish."

By daybreak on Monday morning some of the canneries were compelled to refuse to take any more fish, not having the cans into which they could put them. One cannery had taken in 70,000 fish before it was compelled to take this step. Some boats caught during the day 1,200 fish, and the average was about 400. This would place the day's catch at 880,000 fish, or 88,000 cases; but more conservative estimates place the catch at 700,000, or 70,000 cases. One house alone put up 8,000 cases in one day.

With this big catch the pack on the Fraser was estimated to have been brought up to 270,000 cases. This is about 75,000 cases less than the total pack last year, but the fishing season does not close until the end of this month. What the run will be till then is a question, of course. A telegram, however, received in Toronto on Friday last said the big run was over.

In spite of the stimulus which packing operations received last week on the Fraser and the previously good run on the northern rivers, it is improbable that the total salmon pack of British Columbia will equal that of last year. In the first place, the packers anticipated a light pack this year, and in consequence prepared their cans with this object in view. The empty cans, so it is

said, cannot be carried over from one season to another without being spoiled. On the other hand, however, there are four more canneries than there were last year.

The packers aver that although the pack will be larger than anticipated, yet prices will not be affected. They may not be affected materially, but that is another thing from saying they will not be affected at all. In our last issue it was pointed out that one canner who a short time ago was holding firm at a certain price was now asking for bids. Packers of the well known standard brands have probably booked orders for all their output; and for these prices are likely to be fairly well maintained, but it will probably be found before the season is very old that salmon can be bought much lower than the trade were a few weeks ago given to understand they could be. The men who have yet to buy are, it seems to us, not in the worst position.

There are two or three things, however, in connection with the situation that should not be overlooked: The new pack comes on a comparatively bare market; then several wholesalers have bought but very little, while none appear to have placed orders for their full quota. Then, besides the British demand being unusually large, new markets are being opened up.

The price and its effect upon the consumption is also to be considered. As long as the consumer can purchase two cans for twenty-five cents, the demand is not likely to be checked by the price. The lowest price at which salmon has been bought on this market, as far as we can learn, is \$4.20 per case, on the Coast, or equal to \$1.20 per dozen laid down. At this price a retailer could sell two tins for 25c. and clear himself. But obviously he could not with salmon that cost \$4.50 per case on the Coast, and that is the figure at which some orders have been placed for standard brands.

It would be well for the trade to make haste slowly.

CALIFORNIA RAISINS IN CANADA.

California dried raisin packers are bent on getting a larger share of trade in Canada than they have hitherto enjoyed. THE CANADIAN GROCER is assured of this from advices read and remarks heard.

During the past season California raisins were much in evidence on this market, and received considerable attention compared with other years. Probably encouraged by this the packers have decided to venture deeper. To supplant the Malaga article will be their particular aim, and some sharp rivalry may therefore be expected.

The gathering of California loose muscatel raisins begins about September 1. Two weeks are required to cure the fruit, and in another week, or three weeks in all, the fruit is ready for shipping.

A NEEDED ORGANIZATION.

IF THE new Maritime Board of Trade last week organized in Halifax, N.S., is at all aggressive, it has its work well cut out.

Among those who had a hand in calling the organization into being are, doubtless, those who have personal grievances which require remedying, and there is nothing wrong in that. It is right. Self-preservation is the first law of nature. But there is a far more praiseworthy and important cause in service for the public good, and if THE CANADIAN GROCER knows what manner of men those are who compose the organization there will be no remissness in this particular.

The quality of our legislators, Federal and Provincial, may not have deteriorated. It is enough to know that the general run of them are now not better than mediocre in ability. They may be able to make long speeches and do valiant service for party, but when it comes to a question of public weal, they are often so beclouded by the veil of party exigencies that they cannot see.

In devising schemes for milking the public treasury they are adepts, but for devising ways and means for building up the commercial interests of the country they are as land lubbers navigating on the high seas.

This what may be termed lack of business sense is probably met with in its most pronounced type in the House of Commons and in the Dominion Cabinet. The latter body, besides being what is supposed to be the electorate in its essence, is also business infirmity in its essence.

With probably two or three exceptions, the members of the Dominion Cabinet no more realize their duty to the country than does a new-born babe its duty in life. If they do, they act as if they did not, and in any event it is necessary that the business men of the country should, by determined and persistent co-operation, lay the whole Cabinet on the operating table and sever the offending and useless members. And while the scalpel and saw are handy, they may as well try what they can do with the House.

The task of making our rulers what they should be is no small one, and more than the Maritime Board of Trade can, unaided, possibly accomplish. The Board is made up of representatives of the provinces of Nova Scotia, New Brunswick and Prince Edward Island. And although it can do much, before the desideratum can be secured the other provinces must fall into line. Then, again, if these in turn were crystalized into a Dominion Board of Trade, the movement would be accelerated. With such an organization wiser government would be assured and fewer grievances would there be in the different branches of trade in the country.

The business men of the Maritime Provinces are to be congratulated on the success

which has attended their efforts for organization. The Maritime Provinces are rich in men of brains, and a good portion of them are in the Board just organized.

Had we had many instead of few of such men in the House of Commons, more practical and beneficial laws would be on our statute books to-day; better developed would be our natural resources, and less uncultivated land would there be in the fertile Northwest.

THE CROP OF SUMMER APPLES.

Two weeks ago THE CANADIAN GROCER stated that the receipts of early apples at Montreal were increasing, and that there had been a decline in price in consequence. It also said at the same time that the crop of Fameuse, but more especially summer apples of all kinds, in Montreal and the adjacent district promised to be larger than the market could comfortably handle. The public sales in Montreal since then, when apples have been almost given away, amply bears this out.

Our interesting contemporary, The Trade Bulletin, says that we were wrong in regard to Fameuse, and that the crop of these will be an entire failure. THE GROCER'S information was secured from what has hitherto been a reliable source, and referred more to the yield of summer and fall apples of all descriptions than to one particular variety. However, taking the Fameuse alone, we may be permitted to retain the opinion that the crop is not a total failure, but that though it is not large, it is a fair one on the whole.

Reports from reliable people repeat our statement that there are more apples in the Montreal district than ever before. In the case of one leading orchard of Fameuse apples, trees the highest yield of which last year was three or four barrels, are expected to give from 20 to 30 this season. This certainly does not look like a failure, and if there has been an increase of 20 per cent. in one case, it is hardly natural to suppose that other orchards on the same island are completely shrivelled.

CANADIAN WINES.

Out of 110 samples of native and imported wines collected from dealers in the most important of the Inland Revenue districts of Canada (18 in Halifax, 12 in St. John, 12 in Quebec, 17 in Montreal, 12 in Ottawa, 15 in Toronto, 12 in London and 12 in Winnipeg) the analysts report only 50 pure, the others being more or less impure. The classification arrived at by these experts was as follows:

Genuine, pure, unadulterated	50
Fortified, sweetened, good, doubtful, and otherwise commented on.....	44
Adulterated.....	7
No opinion expressed	9

ANOTHER CUSTOMS INJUSTICE.

IT is announced that the Federal Government have refunded \$1,500 duty collected at the time of the tariff changes, on goods in the examining warehouse in Halifax.

The merchandise on which the refund was made is not specified, but it is generally believed by sugar importers in Montreal that it was raw sugar. For this reason the information is interesting to them, as they consider that they also are entitled to a refund of duties that have been collected on raw sugar testing below 16 Dutch standard.

It is well known that under the old duty raw sugar of such a grade was free of duty. It appears, however, that the Government sugar inspector frequently decided in his wisdom that sugar would have to be placed in warehouse until it was graded, to ascertain whether it was really above 16 per cent test or not. That is to say, he compelled sugar importers to pass a constructive entry, or, in other words, take a false oath that they believed sugar which they knew to be under 16 test, to be over it.

The sugar importers did from time to time as requested under protest; and when the sugar had been graded for the satisfaction of the inspector, it was always found to be under the 16 test. Previous to the change in duty, therefore, no injustice was done to importers beyond the unnecessary delay that they were put to by having their goods detained in warehouse.

It so happens, however, that at the time the tariff was changed there was quite a lot of raw sugar in warehouse, under these constructive entries, for grading to satisfy the fastidious taste of the sugar inspector. It proved to be below the 16 test, but before the sugar was inspected the new duty had come into force.

There is a provision in the Customs Act that goods leaving warehouse after the enactment of a new duty are liable to charges under it.

The Customs Department, despite the special circumstances governing the case of the raw sugar under discussion, decided to take advantage of this clause. The collectors of Customs at the different ports were instructed to demand the new duties on these sugars. They did so, and as far as can be learned they have been paid on one or two lots, while on others the importers have not taken any notice of the demand.

Whatever the law may be—and it is open to argument that a Court of Justice would sustain the ruling—in equity the Customs people are perpetrating a flagrant injustice.

The sugar on which they propose to collect duties was free under the old tariff, and, but for the action of the sugar inspector, would have been passed under it. Yet the department, having made the importers de-

clare what they knew was not a fact in regard to the grade of the sugar, now propose to take advantage of this by collecting the new duties.

It is difficult to believe that the Controller of Customs will insist on this injustice being carried out, especially as the sugar inspector's course in the matter was entirely unnecessary.

There was no reason at all why the importers should have been made to declare falsely so as to have the sugar graded. The Customs authorities have the power to seize goods that they believe to have been passed fraudulently, and why should an exception be made in the case of raw sugar?

The importers believe that as the refund has been allowed in Halifax the same course will be followed elsewhere. Enquiry at the Customs in Montreal elicits the fact that no refund has been made at that port.

THE CUSTOM HOUSE OATH.

THE action of the Federal Government's sugar inspector in regard to raw sugar, referred to elsewhere, is ethically wrong, inasmuch as it tends to breed a contempt for the Custom House oath.

In order to enable this official to have free raw sugar taken into warehouse for grading purposes, importers were made to declare what they knew was not a fact, viz., that their sugar was over 16 Dutch standard when it really was not.

The tax-gatherer never is a popular individual, and such tactics as these are not calculated to minimize his unpopularity.

The easiest way is always the best, and if the officials of the Custom House can collect the revenue and at the same time keep the public in a good temper, it is desirable that they should do so.

The action of the sugar inspector and the developments that it has led up to, if carried out as intended, will certainly tend to create the reverse of a cordial feeling between the department and the business community. Besides, it has always been held that an oath is a sacred thing, but some of the department's officials, by their actions, evidently do not think so, but simply that it is a device for their own convenience.

If there are frauds and dishonest practices under such a system it is not be wondered at. The public servants are themselves educating people in a wrong direction.

AN ILL-SPELLED ORDER.

John T. James, general storekeeper, of Bridgeburg, Ont., the other day received the following unique order from a customer

"for 25 cents grandlady sugar and a pound of 25 cents worthe of good tea and a good broom and a lambe chimney the meaden side, and two bars of harde scape for 5 cents a bar, the sweet home bar and a quarter of grounde peper and 2 package of extracte coffee."

REFINERS URGING BUSINESS.

EACH succeeding week brings advices of continued strength in raw sugar and firmness in outside markets for the refined article. Strange to say, the fact has no effect in dispelling the unsettled irregular feeling in Canada. For over a month past many have been expecting a rise in the market, but it stubbornly refuses to make its appearance.

That there is no stability to values, occurrences last week amply prove. Nominally 4½c. is the refiners' price for granulated sugar, but business is being freely done at the even figure whenever it is a question of securing an order.

On Friday morning last a traveler in Ontario for one of the Montreal refineries wrote to headquarters that unless he could accept 4c. an order for 500 barrels of granulated would be lost. He explained that a rival refinery was offering to fill orders freely at that figure, and that he had either to let the business go by or meet their price. His principals answered promptly to accept the order at 4c., and that in every case where he found his competitors cutting he was authorized to meet the cut.

This incident is sufficient to demonstrate the situation of affairs between the refineries, and it is understood also that the Halifax people are making their influence felt in Ontario and Quebec, as well as down below. Absence of demand is the only possible explanation of this determination of the refiners to sell, and until a demand is induced no stability to the sugar market can be expected. Stocks in refiners' hands also are very large, and this exercises an influence toward urging business.

LONDON TRADE GOSSIP.

AS IN every other trade centre in Canada the movement of sugar in London is slow: too slow either for the satisfaction of the trade or what might be expected at this season. Stocks all round are, however, getting pretty low, and an improved demand cannot be far away. The prices jobbers are trying to get are 4½ for granulated, and 3¼c. up for yellows.

Canned vegetables are not so much in demand as they were, although the turnover is moderate for the season. The only kind of canned vegetable which London wholesale merchants have yet purchased to any extent is peas. "We don't think there is any need to be in a hurry to buy tomatoes and corn. The weather has been good and the pick promises to be large in both these lines." This is what one wholesaler said, and it is practically the opinion of all the others, as far as I can gather. The ruling

price for tomatoes is 90c., and for peas and corn 85c. is the idea.

A curious feature of the local fruit trade just now is the presence on the market of apples in baskets. London, I need scarcely say, is the centre of one of the chief fruit-growing districts in Canada, and hitherto at this season of the year apples have retailed per 1½ bushel bag at 25c. But this year the apple crop in this district is a failure, and for supplies in this particular we must needs go elsewhere. Just now our supplies are coming from Niagara, hence the baskets of apples on this market, and the consumer is paying for them just what he in former years paid for a bag.

"Owing to the scarcity of fruit," remarked a wholesaler to me, "we have been experiencing an unusually good demand for syrups and dried fruits. Consumers' last year's canned fruits and preserves are about done, and they have been compelled to turn their attention to syrups and dried fruits."

Teas being offered by local jobbers are showing better values than last year. This applies particularly to Indian and Ceylon teas. There is a large demand for black teas, but the careless manner in which some of the Japan teas have been made has materially interfered with their sale. "The make of Japan tea that sold here last year at 18c. is nearly as good as that which we are to-day selling at 22c.," remarked one jobber. "The most feasible reason advanced for this is that the middlemen this year went into the interior themselves and bought the tea and held it for higher prices; and held some of it so long that it fermented. This necessitated its being fired, again to the injury of the leaf."

New pack salmon arrived on the market this week, and there has been a fairly good demand for future delivery at \$1.25 to \$1.27½; for immediate delivery \$1.30 is the idea.

A local jobber was a few days ago offered canned peaches at \$1.10 to \$1.50 f.o.b. Baltimore, Md. This was about equal to \$2.26 and \$2.66 respectively, laid down in London, freight and duty paid. I understand that the Canadian packers are awaiting the result of the crop before quoting.

The spice trade is beginning to improve. "We have had a very good month," remarked the owner of one mill. "We are now beginning to fill orders for the fall trade, prospects for which are good."

"Payments are being met better than formerly," said a well-known jobber, "it

being something unusual for customers to ask for renewals."

Mr. M. Masuret, of M. Masuret & Co., wholesale grocers, has been taking in the Mackinaw trip. But, of course, he must needs stop over at Parry Sound and enjoy a few days' fishing, and fishing Mr. Masuret is a lover of, as well as an adept at.

Mr. A. M. Smith, of A. M. Smith & Co., has returned from a visit to New York and adjacent summer resorts.

Mr. J. M. Dillon, manager of A. M. Smith & Co.'s sample room, left the latter part of last week for three weeks' holiday with several kindred spirits. Main Island, Lake Huron, is the rendezvous. Fishing is one of Mr. Dillon's predominating weaknesses, and when he reaches Main Island he will be practically outside the pale of civilization. No letters, no paper, no telegrams will reach him after he pulls his boat up on the shore. Mr. Dillon declares that not even a thought of business will reach him.

Mr. H. C. Paterson, one of M. Masuret & Co.'s travelers, has just returned from holidaying at "Maple Hurst," Lake Rousseau. He had an enjoyable time. "Never saw so many London people there before," he said. "Why, one almost thought he was in London." W. L. E.

PERSONAL MENTION.

W. H. Seyler, of the Eby, Blain Co., Toronto, is back again to business after his holidays.

C. Wilson, one of Todhunter, Mitchell & Co.'s city travelers, is to join the benedicts on Saturday.

Mr. R. A. Jones, one of London's most successful grocers, was in Toronto the first part of this week.

Mr. James Matheson, of McKay & Matheson, general merchants, Renfrew, is to be married September 4.

J. D. Brack, representative in the Northwest for Todhunter, Mitchell & Co., left on Tuesday en route for the Coast with samples.

Mr. W. H. Dunn, manufacturers' representative, Montreal, was in Toronto this week. He represents Adams & Son Co. in that city.

F. J. Dixon, of Davidson & Hay's sample room, is back from holidaying on Manitoulin Island. He says he was too lazy even to fish.

A. H. Paffard, of Davidson & Hay's sample room, is taking his holidays. He is at Niagara-on-the-Lake, where his parents reside.

R. R. (Charley) Cherry, city traveler for Todhunter, Mitchell & Co., is away on his holidays. He will be absent about 10 days, and is rusticated in Muskoka.

C. J. McKinley, formerly chemist with the F. F. Dalley Co., Hamilton, died at Grace Hospital, Toronto, on Thursday, 15th inst. The remains were interred the following Saturday.

LONDON RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the London Retail Grocers' Association was held on August 15, the president, Mr. W. H. McCutcheon, presiding. It was the annual meeting, but the attendance was small, owing to the weather being excessively warm.

The first business taken up was a report from the treasurer and secretary of the financial success of the picnic, showing a balance on hand after all liabilities are paid of about \$50.

It was moved and seconded that the thanks of the officers and members of the association be tendered the wholesale grocers and manufacturers who assisted so materially to the success of the picnic by contributing to the prize list. The resolution was passed, as was also one expressing regret that Mr. F. Robinson had severed his connection with the association, he having decided to seek his fortune in the grocery business in Roseneath. Mr. Robinson was an active member of the association, and while the trade in London regret that he has decided to go east, the best wishes of the members of the association follow him.

It was duly moved and seconded that the retiring officers be re-elected for the ensuing year and that Mr. J. C. Trebilcock be

elected auditor in place of Mr. F. Robinson. Carried. The officers therefore are :

PRESIDENT—W. H. McCutcheon.
VICE-PRESIDENT—T. A. Rowat.
TREASURER—W. H. Branton.
SECRETARY—E. Sutton.
GUARD—P. McGlade.
DIRECTORS—Charles McCormick, J. C. Trebilcock, George Loveless, R. A. Jones.

Mr. W. H. McCutcheon said he thanked the members for the honor they had bestowed upon him, but he thought it would be in the interest of the association to have elected someone else to the presidency, but as they had re-elected him he would do the best he could to make the association successful. He requested the members to bear with him in his failings, and he hoped the members would do all in their power to make the association even more successful than it has been. A good deal has been done in the past, but there is still room for improvement.

Mr. P. McGlade said he felt honored in again being elected guard. He would try and keep all intruders out and see that the members coming in late presented themselves in a becoming manner.

Mr. J. C. Trebilcock said he thought there was someone else in the room who ought to speak, but he had forgotten that it was himself. He, as auditor, would try and keep the treasurer and secretary straight, (laughter), and perform his duty as auditor to the best of his ability.

Mr. R. A. Jones said he would like to hear

the views of the members present on the question of closing the stores at an earlier hour on Saturday evenings. This question was receiving some attention from the labor and other associations in the city and he would like to see this association co-operate.

Several members spoke on the question, and while all were in favor of earlier closing some thought the better plan would be to get a by-law passed by the City Council. After some further discussion a committee was appointed to ascertain what steps require to be taken to get a by-law passed, and a committee was also appointed to confer with the other associations in the city, and try and devise some plan that will be the means of shortening the hours of business on Saturdays.

Meeting adjourned at 10 p.m.

AMONG THE CLERKS.

The Montreal Grocers' Clerks' Association are so busy these days in making preparation for their coming entertainment that very little general business was done at the meeting this week.

L. Abell has not been able to attend his duties as treasurer, and O. Legendre was appointed in his place.

Advertising cards were distributed among the members, and so also were tickets for the entertainment on September 17.

It is to be hoped that the trade generally will give the affair their hearty support, as it is for a very worthy cause.

A FEW REASONS

Why you should send us an order for

Desiccated Rolled Wheat

(3 lb. Packages, retails at 15c. per Package.)

1. So quickly prepared, so push the thing for "Porridge." Don't you like good Porridge?
2. The name is catchy and popular.
3. The package is the handsomest and most attractive of any on the market.
4. People ask for it a second time. (We consider that a good sign.)
5. Our Breakfast Foods are all trade winners, and the best that can be made. **THEY ARE THE BEST ON EARTH.**
6. If you are not yet convinced that you should handle these goods, drop us a card and we will send you a sample. That will clinch the matter.

THE IRELAND NATIONAL FOOD COMPANY LTD.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Ontario, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS

TORONTO, Aug. 22, 1895.
GROCERIES.

THE past week has been about as uninteresting as it could be. A great many people are away on their holidays, and business is almost being left to take care of itself. As the active season approaches, however, the outlook continues to brighten, and especially since the publication of the favorable crop reports. Sugar is in much the same condition as before—outside markets firm, local markets dull. The quietness in canned vegetables is more pronounced, but that is to be expected at this season; and there are not as many evaporated fruits going out, for the reason that green fruits are coming in more plentifully. In canned salmon there is an easier feeling, on account of the unexpected increase in the run on the Fraser. There is still a scarcity to be noted in green Rio coffees. Teas are receiving moderate attention, with the markets steady. Spices are in fair demand, but without special feature. Payments are fairly satisfactory.

CANNED GOODS.

There is very little doing, it being between the seasons. Very little business is also being transacted between packers and wholesalers, either in regard to canned vegetables or canned salmon. The one, however, is not pressing sales and the other is not by any means seeking supplies. Tomatoes and corn are still being offered by the packers at 75c. The unexpected big run of last week on the Fraser, as noted in our editorial columns, has made wholesalers even less disposed than they were before to

place orders for salmon. First shipments of new pack are expected to arrive any day. We quote: Tomatoes, 90 to 95c.; corn, 80 to 90c.; peas, 80 to 90c. for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.75 to \$1.90; blackberries, \$1.90 to \$2; cherries, \$1.80 to \$2; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

Green Rio coffee on spot continues to get into smaller compass. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

N. Y. Journal of Commerce: "Brazil growths favor buyers on basis of very good supplies within reach, and more coming right along, with promise of a good assortment of quality natural to the first run of a crop that has grown a better average grade than last season. Holders, too, are willing to talk comparatively easy terms, but are not yet prepared to settle down to the low bids at which custom, not being particularly in need of supplies at the moment, tries to force them."

RICE.

Business continues much as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3¼ to 5½c. The rice crop

of Louisiana is estimated at 2,250,000 bags in rough. This is much larger than usual, and is about equal to the consumptive demand of the United States. The rice men in the States are now very much interested in learning how much truth there is in the report that the Japan crop has been materially injured by floods.

SPICES.

Ginger is a little firmer and nutmegs easier, but there is no change locally. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

Tarragona almonds are a little higher in the primary markets than they were, but local quotations are as before. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The sugar situation is without change. There is an odd carload moving, but trade generally is little if anything better than a week ago. The markets, however, remain steady. According to Willett and Gray's Statistical "stocks in warehouses are decreasing from last year, and as the European parity of beet sugar is now nearing that of centrifugals, a movement of raw beet sugars to America may become practicable at any time to replenish refiners' supplies." N. Y. Journal of Commerce, of Tuesday said: "Most holders of stock act confidently enough to abstain from any free open offering, but the tame foreign accounts and dull tone on refined have an unpleasant influence

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want
Scrub Brushes and should
have them with Solid Backs.

We manufacture the only
brushes with solid hardwood
backs of one piece of wood. We
have them in three styles and
several sizes and qualities in each
style. There are other so-called
"solid backs," but ours are the
only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

Every Wholesaler

Has had his package Tea. They have
STARTED, BLAZED, FLICKERED
and GONE OUT, but

"SALADA"

CEYLON TEA

grows in popularity daily. We had
three separate weeks in July each
one of which was larger than the
whole month of July last year.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

and the general feeling at the moment is unquestionably tame, with fractional allowances necessary in order to sell. The business done has been at just enough lower rates to take the wire-edge off and represents about what sellers would allow rather than undergo the trouble and expense of landing and storing." We quote: Granulated, No. 1, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; do., No. 2, $3\frac{7}{8}$ to 4c.; yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; Demerara, $3\frac{1}{2}$ c.

SYRUPS.

Demand is still limited. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Business continues in much the same condition as before. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There are probably a few more black teas of the cheaper kinds going out, particularly Indians and Ceylons. The primary markets are steady and unchanged. Invoices and samples of new season's Young Hysons to hand this week. The teas are rather better in style and draw than were the first shipments last year. Invoices of new season's Foo Chow Congous have also been received. A London tea circular says that during the month of July the exports of both Indian and Ceylon tea to foreign markets showed a satisfactory progress, the figures being 233,794 lbs. of Indian tea and 640,306 of Ceylon, against 164,928 lbs. of Indian and 432,277 lbs. of Ceylon during the same period last year.

DRIED FRUIT.

Valencia raisins remain firm, according to a cable received on Tuesday by P. L. Mason & Co. The situation on the local market is much as before. We quote: Off-stalk, 80 to 90c, per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

Prices on new season's currants are being quoted. The advices given do not furnish any indication as to how the market is likely to rule. The opening price is much about the same as last year, favoring, if anything, slightly lower prices. We quote as before: Filatras half-bbls, 4 to $4\frac{1}{2}$ c., bbls., $4\frac{1}{4}$ c.; fine Filatras, half-bbls., $4\frac{3}{4}$ c., bbls., $4\frac{1}{2}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{3}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Opening prices quoted on Turkish prunes are very high. The crop is undoubtedly very small but it is difficult to say what direction the market will take. There is nothing locally of interest to note. We quote: Bosnias at 6 to 7c., and Bordeaux at $4\frac{1}{2}$ to $6\frac{1}{2}$ c.; California prunes, 9c.

Evaporated apricots are not receiving much attention on account of the increasing supply of green fruits. Prices are steady and unchanged. We quote: Apricots and

peaches, $12\frac{1}{2}$ to $13\frac{1}{2}$ c. per lb.; new apricots, 15c.; nectarines, $13\frac{1}{2}$ c.; pitted plums, $12\frac{1}{2}$ to 13c.

Sultana raisins are quiet and unchanged, at $6\frac{1}{2}$ to 7c. for good fruit.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from $4\frac{1}{4}$ c. up.

BUTTER, CHEESE AND EGGS.

BUTTER—Outsiders are holding dairy butter firm and above the views of buyers, and as a consequence there is very little trade being done, as buyers do not feel like paying the prices asked. The local demand has been good for finer qualities, but little or no export trade has been done. The make of creamery butter is yet small, and nearly all the output of the factories is being handled in pound prints, the price for which is well maintained. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 18 to 19c.; pound prints, 20 to 21c.

CHEESE—The market is slightly firmer, but the cause of this is not well understood, as no marked improvement in foreign markets is noted. In fact, at the prices now paid it would entail a loss to export. No doubt quite a lot of cheese is being put in cold storage in hope of a future rise, which may not materialize. One reason why the Old Country markets are so low is that meats are so cheap. Australian mutton, for instance, is retailing in England for 3d. per lb., and so long as this state of affairs continues other provisions will be low. No change in price is noted. New Canadian is being sold at the factories at $7\frac{1}{2}$ to $7\frac{3}{4}$ c. per lb., while $8\frac{1}{2}$ c. is the Toronto quotation. Last August and September makes bring 10 to 10 $\frac{1}{2}$ c.

EGGS—The quality of egg receipts has much improved and the quantity is much larger. They are still firm at 11c., and dealers at outside points are holding off and refusing to sell except at their own figures.

GREEN FRUIT.

Considerable quantities of fruit continue to be handled here, although this is, as it were, a time between seasons as regards Canadian fruits. The lemon situation continues interesting. In Boston and New York it is freely stated that within fifteen days lemons will sell at from \$8 to \$10 per case, which state of affairs if it comes to pass must necessarily affect this market, as we now receive our stocks via New York. Most of the smaller Canadian fruits are out, while it is yet rather early for good domestic peaches and pears. We quote prices: Lemons—Sorrento, Palermo and Verdilla, \$5.75 to \$6.75 per case. Oranges—California seedlings, \$3.50 to \$4; Rhodi, \$3.75 to \$4.

Bananas, \$1 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1.25 per bbl.; Canadian tomatoes, 20 to 30c. per basket. Green California fruit—Peaches, \$1.40 to \$1.60 in boxes; pears, \$2.50 to \$3; plums, \$1.25 to \$2; green apples, \$1 to \$1.75 a barrel; watermelons, 15 to 20c. each; muskmelons, 50 to 60c. per basket; lawton berries, 10 to 13c.; grapes, 5 to 8c. per basket.

COUNTRY PRODUCE

BEANS—Quiet at \$1.70 to \$1.75.

DRIED APPLES—Jobbers quote at 6 to $6\frac{1}{2}$ c.

EVAPORATED APPLES—Jobbers quote at 8 to $8\frac{1}{2}$ c. per lb. in 50-lb. boxes.

ONIONS—Malts sell at $2\frac{1}{2}$ c. per lb. by the hamper, and Egyptians at \$2 per bag.

POTATOES—Are still a drug on the market. The crop seems to be unusually large, and the prospect is that they may sell for 30c. a bag yet. On the street 25c. a bushel is paid, while 30c. a bushel is all that can be got out of store.

HONEY—Strained in bulk is quoted at 7 to $8\frac{1}{2}$ c. Honey still brings \$1.50 to \$1.80 a dozen in the comb.

HOPS—Pacifics are quoted at 14c., and Canadian at $6\frac{1}{2}$ to $7\frac{1}{2}$ c.

HAY—For baled hay \$12 to \$13 per ton is paid for car lots, while \$13 to \$13.50 is what ton lots bring.

FISH.

Fish are rather scarce, but a good trade is being driven at advanced figures in some lines. We quote: Skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 8c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to $10\frac{1}{2}$ c. Fresh Lake Erie herring, \$2.50 per 100.

PROVISIONS AND DRESSED HOGS.

Owing to the continued demand in the Old Country dressed hogs have advanced still further and are now quoted at \$6.75 to \$7 per 100 lbs. Many local packers are entirely out of stock, it is said, and a very liberal trade has been done in the west during the past 10 days. We quote hog products:

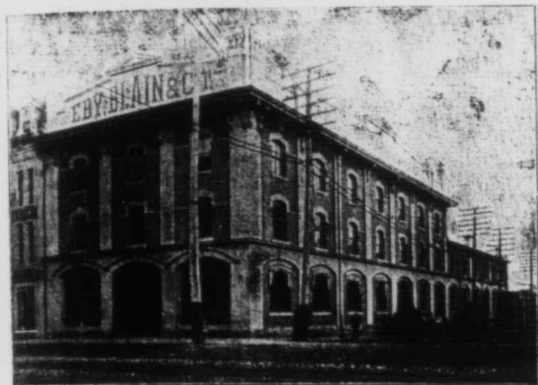
DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and $8\frac{1}{2}$ c. for small lots; backs, $8\frac{1}{2}$ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to $11\frac{1}{2}$ c.; rolls, 8 to $8\frac{1}{2}$ c.; hams, large, 22 lbs. and over, $10\frac{1}{2}$ to 11c.; medium, 15 to 20

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ESSENCE OF **COFFEE**
 IS UNEQUALLED.

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GREAT INDUSTRIAL FAIR

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We will be pleased to have you make our warehouse your headquarters when in town,—have your letters, enclosures, etc., sent here,—papers, envelopes, post cards, etc. at your disposal,—you may have business to transact with merchants in other lines of trade and we can possibly be of assistance to you in transacting or facilitating same for you, if so, our services are at your disposal. If you want any information as to hotels and boarding houses we can furnish same,—in fact, we can make your stay pleasant and agreeable if you will give us the opportunity—

And if you are combining **business** with **pleasure** during your visit we can offer you splendid values in **New Season's Teas, Canned Goods, Coffees and Spices.**

Don't forget the address--Cor. Front and Scott Streets.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 74c. per bush.; red, 74c.; goose, 70c.

OATS—36½c. per bush.; new, 31c.

BARLEY—46 to 48c.

FLOUR—Manitobas have fallen again and the market is very unsteady. We quote: Straight roller, \$3.50 to \$3.60; Manitoba, \$4; patents, \$4.25.

BREAKFAST FOODS—We now quote: Standard oatmeal, \$4.10; rolled oats, \$4.10; rolled wheat, \$2.50 in 100 lb. barrels; cornmeal, \$3.25; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The alsike clover seed situation is still covered by our last report, \$4.70 being quoted at outside points for choice goods, inferior lines bringing correspondingly low figures.

SALT.

Trade is pretty good still. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are still accumulating at old figures. No. 1 green is quoted at 8c. for No. 1, and 7c. for No. 2, while 9 to 9½c. is being asked for salt and dried.

SHEEPSKINS—Lambskins and shearlings have risen to 50c.

CALFSKINS—Season over.

WOOL—Trade is fair. Washed combings are quoted at 24 to 25c., and rejections at 17 to 18c., the bulk, however, having been marketed. In pulled wools supers bring 20 to 21c., and extras 21 to 22c.

PETROLEUM.

Trade is increasing at unchanged prices. We quote: in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

McWilham & Everist have in this week a fresh car of California fruit.

H. P. Eckardt & Co. are offering special value in prunes, both in cases and barrels.

Dawson & Co. have received 100 new cases of Palermo, Sorrento and Verdilla lemons.

John Sloan & Co. have in stock a shipment of "Phoenix" scouring and cleaning soap.

Rutherford, Marshall & Co. report large receipts of both creamery and dairy, tubs and rolls.

Smith & Keighley have been advised of the shipment of their first lot of new season's Valencia raisins.

George Stanway & Co. have been appointed agents in Ontario for the Forsyth

Vineyard, Fresno, Cal., packers of dried fruits. The product of the Forsyth Vineyard possesses a high reputation in the United States.

H. P. Eckardt & Co. are showing a fine ample of 3 Crown California loose muscals at a low figure.

An excellent quality of 3-lb. and gallon apples, St. Lawrence fruit, is being put up by W. Boulter & Sons.

J. W. Lang & Co have their invoice of new pack "Horseshoe" salmon, and the goods are expected every day.

John Sloan & Co. are in receipt of a shipment of "Superlative" brand of Patras currants, bought before the recent advance.

H. P. Eckardt & Co. have the following brands of California evaporated fruits: Prime apricots, fancy peaches and fancy nectarines.

The Eby, Blain Co. is in receipt of a shipment of "American" brand orange, lemon and citron peels. They are fine goods, the citron being particularly so.

W. Boulter & Sons state that they will present to the readers of THE CANADIAN GROCER next week samples of their new embossed labels for their canned tomato and corn.

D. Gunn, Flavelle & Co. say that the demand for creamery butter in prints is much in excess of the supply. They, however, have made new arrangements with factories, and hope to be able to henceforth fill all orders.

Perkins, Ince & Co. are in receipt of invoices and samples of new season's Young Hysons. In both style and draw they are slightly better than last year. Invoices of new season's Foo Chow Congous and scented Orange Pekoes have also been received by the firm in question.

BRANTFORD NOTES.

Wm. Paterson & Son report a large sale for their "Quart Sealer Pickles," packed one dozen in case.

Wm. Paterson & Son offer XXXX pulverized sugar—pure, ground by themselves.

LONDON NOTES.

M. Masuret & Co. received two carloads of new pack salmon on Saturday.

T. B. Escott & Co. have established an agency for "Grand Mogul" tea in Detroit, and have so far met with fair success.

T. B. Escott & Co. received 1,000 cases of new pack salmon on Saturday, and another shipment of 1,500 cases is near at hand.

The Sterling Coconut Co. are putting in an extra drying pan, which will give them a capacity of 800 pounds of coconut per day.

T. B. Escott & Co. have a carload of case prunes arriving, bought at low price, and a consignment of golden apricots is to hand this week.

An order for two carloads of new pack gallon apples has been bought by T. B.

Escott & Co., to arrive. "I bought the goods cheap and shall sell them cheap," remarked Mr. Escott.

QUEBEC MARKETS.

MONTREAL, Aug. 22, 1895.

GROCERIES.

THE grocery market is commencing to show more activity, but the fall trade movement has hardly commenced yet. Sugar is unsettled as regards values, owing to the cutting resorted to by some of the refiners. The facts in regard to this are referred to specially in our editorial columns. Teas, spices and molasses continue much as they were a week ago. Canned goods and fish have been fairly active, and prices on both these lines are inclined to be firm.

SUGAR.

There is no change. Refiners continue talking higher prices, but, despite the fact, are accepting orders at cut rates, and we understand that some round lots have been filled in the west as low as 4c. We quote granulated at 4 to 4½c. as to quantity, and yellows at 3 1-16 to 3¾c. as to quantity at factory.

SYRUPS.

Business in syrups continues fairly active, there being a good steady demand for small lots at 1¾ to 2¼c. per lb., as to quality.

MOLASSES.

There is no change in the situation of the molasses market. The demand at present is principally for small lots from second hands and there are no round lots offering on the market now. Prices are firm at 37c. for Barbadoes, and 36c. for Porto Rico in small lots.

RICE.

Trade moderate and prices unchanged. We quote as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is no change in spices, prices ruling steady. Demand is expected to pick up in the course of a week or so. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The only important business in coffees consists of some sales of Rio and Mara-

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

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PLENTY OF ROOM IN OUR COLD STORAGE WAREHOUSE FOR ALL YOUR PRODUCE.

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Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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FRUIT AND PRODUCE

firms who make specialties of the following lines, viz.: Bananas, oranges, lemons, plums, peaches, pears, pean- nuts, domestic small fruits, etc. Write for quotations, which are at all times cheerfully given.

P.S.—When you have butter, eggs, beans, honey, or any kind of farm produce, you cannot do better than write or consign same to us.

You will never regret keeping our brands of

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In stock. They are good sellers, and give a fair margin of profit.

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COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

caibo at 20 to 21c. We quote green: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

The demand for teas has continued good, both from local and country buyers, consequently a good active business has been transacted in new crop Japans at prices ranging from 13¼ to 21c., and in blacks at 13 to 22c. The arrivals of new teas have been larger, but no round lots are changing hands to speak of yet. The tone of the market is firm, and prices are well maintained.

DRIED FRUITS.

There is nothing new in dried fruits, and no reliable cable quotations are yet to hand. We quote: Off-stalk, 2½ to 4½c., as to quality, and layers at 4¼ to 5¼c., as to brand.

There has been some business in California stock for forward delivery on the basis of our quotations. We quote: 4-crown loose muscatels at 6½c. and 3-crown ditto at 5½c.

Currants have been moderately active during the week, but there is no special feature to note. We quote: 3½ to 4½c., according to package and quality.

There is no change in prunes, and we quote 5c. on spot. Offers for fall delivery have been made, but are not reliable.

There is no change in dates, which rule quiet at 5 to 5½c.

Figs are unchanged. Baskets and bags move at 4 to 5c. for ordinary qualities, and higher grades are held at 9 to 10c. in boxes.

Evaporated fruits show no change. We quote: Peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

The market is quiet and much changed. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

Business in canned goods continues fairly active for this season of the year. The demand is principally for corn and tomatoes, and some further contracts have been made for future delivery at 75c. per dozen. Salmon is very firm but quiet. We quote: Lobsters, \$6.50 to \$8.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5.00; tomatoes, 90 to 95c. per doz. peaches, \$2 to \$3 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

Business in green fruit has continued fairly active. Receipts have been large, but they are well cleaned up.

APPLES—Offerings of these have been heavy and in excess of the demand. Prices range from \$1.25 to \$2.50 per barrel.

PEARS—There is no change in this fruit. Bartlett's are selling at \$2.25 per keg.

CHARLES H. RICHES

Solicitor of

PATENTS

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UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

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Liberal advances made on consignments.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

ORANGES—A fair demand is noted for oranges, and prices are steady at \$3.50 per box, and half-boxes at \$2 for the finer varieties.

Lemons are quiet and unchanged at \$4 to \$4.50 per box as to quality.

BANANAS—Receipts of these have been rather light this week, and prices are steady at \$1 to \$1.50 per bunch.

CALIFORNIA FRUITS—These have been fairly active at the public sales, and prices are about the same as last week. We quote: Peaches, \$1.25 to \$1.50 per box; plums, \$1.25 to \$1.50, and pears, \$2.25 to \$2.50.

FISH.

The receipts of fresh salmon during the past week have been many, and the prospects are that they will be still larger in the near future, consequently the tone of the market is weak and prices are 1c. per lb. lower, recent sales having taken place at 13 to 14c. per lb. The supply of fresh haddock is equal to the demand, and values are steady at 3¼ to 4c. per lb. Sword fish are selling at 10 to 12c. per lb. Green cod are unchanged at \$4.50 to \$5 for No. 1, and choice bright herrings at \$5 to \$5.25.

COUNTRY PRODUCE.

EGGS—The market for eggs has been weak since our last, and prices have declined to 11½c. for choice candled stock and 9 to 10c. for ordinary per dozen. The demand is fair, but stocks are in excess of the requirements.

POTATOES—This market is quiet and steady, at \$1 per bbl., and 35 to 45c. per basket.

HOPS—The demand for these continues slow, and the market is dull and steady at 5 to 8½c., per lb., as to quality.

MAPLE PRODUCTS—There is nothing doing in this line, and prices are nominally unchanged. We quote sugar at 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood at 4 to 5c. per lb., and 50 to 60c. per tin.

TALLOW—This market is steady under a fair demand for small lots at 6 to 6½c. for prime refined, and 5 to 5¼c. for lower grades.

BEANS—There is no change in beans, recent sales being made at \$1.70 to \$1.80 for hand-picked, and \$1.30 to \$1.50 for lower grades.

HAY—This market is dull and weak, prices having declined 50c. to \$1 per ton, No. 2 timothy being quoted at \$9 on spot and at \$8 at country points.

FLOUR, MEAL AND FEED.

Since our last the flour market has been weaker and values are lower all round. We quote: Winter wheat, \$4.10 to \$4.25; spring wheat, patents, \$4.10 to \$4.25; straight roller, \$3.80 to \$4; straight roller, bags, \$1.85 to \$2; extra, bags, \$1.75 to \$1.85; Manitoba strong bakers', \$4.15 to \$4.25.

The feeling in oatmeal is weaker in sympathy with oats and prices are a shade lower. We quote: Standard, bbls., \$3.85 to \$4.00; granulated, bbls., \$3.95 to \$4.05; rolled oats, bbls., \$3.95 to \$4.

PROVISIONS.

The demand for Canadian pork on spot continues to be limited, and the tone of the market is easier. In lard and smoked meats a fair trade is doing at steady prices. We quote: Canadian short cut, clear, \$15.50 to \$16; Canadian short cut, mess, \$17 to \$17.50; hams, city cured, per lb., 9 to 11c.;

lard, Canadian, in pails, 9¼ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7¾c.

BUTTER.

The butter market continues dull and narrow. Exporters are doing nothing in creamery. Factorymen still hold a good percentage of the July make, but buyers say that bids of 17¼c., which were made last week, could not be repeated to day. For the small local trade picked parcels command 18c., but the very best figure that shippers could afford is 17¼ to 17½c., and they find it difficult to get encouragement from the other side even at those figures. Township dairy is only wanted for the local demand at 14 to 14½c., and Western and Manitoba dairy, which is offering here, is impossible to quote, but a range of 12 to 13½c. is a nominal one. We quote: Finest creamery, 17¼ to 18c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 12 to 13½c.

CHEESE.

Cheese is irregular. Several traders expected an active market this week, but their expectation was not fulfilled, for though the boat cheese brought more money than the offerings last Monday the demand was narrow, the buying being restricted to one or two operators. It can be inferred from this fact that there is no general improvement in the enquiry from the other side. As a matter of fact, the better prices bid last week were due to a desire to get hold of some August makes, and this alone; not to any legitimate improvement in the general export enquiry. Taken on the whole the market is about steady, but ideas of buyers did not by any means agree. At the wharf on Monday, some 3,000 boxes Quebec French country makes were offered. These, as we have said, sold ¼c. higher than last week at 7¼ to 7½c., the top figure being the ruling. Though this range was made, however, French country cheese can be had on spot for less money, as low as 7c. being noted. In Townships the factorymen want 7¼c. in the country, but spot values are nominal. There is little on which to base a quotation on Ontario makes, but we hear of sales at 7½c. This is rather below the general idea. There were some cable orders, but the limits did not permit of more than 7c. being paid, and the quality available at this price is not tip top. In fact, though steady as far as transactions go, the market is far from settled in its tone. Some Manitoba cheese are offering, but their value is unfixed. We quote: Finest Ontario makes, 7¼c.; Townships' makes, 7½c.; other Quebec makes, 7½ to 7¾c.

ASHES.

The receipts of ashes continue light, and the market rules quiet but firm. We quote: Firsts, \$4.10 to \$4.15; seconds, \$3.75 to \$3.80, and pearls, \$5.25 per 100 lbs.

MONTREAL NOTES.

Buyers of tea still hang fire, and no large transactions have been recorded.

A better business is noted in refined sugar this week, but the refiners are still cutting prices.

The price of flour on this market has declined, Manitoba patents offering freely at \$4.10 to \$4.25.

This is the picnic season, and the Messrs. Wonham state that the demand for Mar-

shall's goods is active. Their herring specialties are active at the moment.

Mr. Rose, of Rose & Laflamme, has been visiting his friends and patrons in the Lower Provinces recently.

Both the St Lawrence and the Canada Sugar refineries note firm advices from outside markets on sugar.

Robert Greig & Co. note the receipt of several consignments of their specialties this week for Toronto and Winnipeg houses.

Laporte, Martin & Co. are large holders of molasses and dried fruits. They are in a position to consider offers on both at inside prices.

Rose & Laflamme have been appointed selling agents for Forsyth's brands of California raisins for Montreal, Quebec, St. John, N. B., and Halifax.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Aug. 22, 1895.

NOTHING of particular interest has happened during the past week.

Nova Scotia and New Brunswick apples are coming into the market quite freely, and regular auction sales are being held. Reports from Nova Scotia are that crops will be large. Pork products, which fell off in price early in the week, later gained strength. Cream of Tartar is being offered to arrive somewhat below last week's quotations. Florida orange cider is being imported by one of our large wholesalers, and is becoming quite popular. It is rather an odd thing to see but five to ten cents difference between the prices of Manitoba and Ontario flour, but such is the case at present. New teas continue to arrive in large quantities, and stocks held here will be large. These are direct importations. Brokers for English houses feel this growing trade very much. They report quite a demand for low priced teas.

OIL—The demand during the week has been rather better. Prices in both American and best Canadian are easier. In cod oil, which is quite largely received at this port, the receipts during the week have been fair. The largest receipts are a little later, when prices are expected to be rather lower. We quote: Best American, 22c.; best Canadian, 21¼c.; prime white, 18c., no charge for barrel.

SALT—Sale is light. One thousand bags arrived during the week by schooner from Boston. The larger part had to be put in store. Demand for Canadian cheese salt in bulk is easier as the season advances. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$2 per doz.; cheese salt, bulk, \$2.70.

CANNED GOODS—New teas are in the market. In quotations of vegetables there is nothing new. Merchants have about all bought. There is still some enquiry for peas and tomatoes. In fruits but few have so far been sold, and prices are rather higher than last season. The demand for certain lines changes from year to year. A few years ago

TRADE
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MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
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Consignments
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McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants

25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS **HAMS**

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

jams in glass and gallon apples were sellers, but this last year they have both proved very slow. Sale of corned beef is quiet. In salmon a few were sold during the week, but buyers are yet at least one-half below usual quantity. It looks as if American peaches would be sold in this market, as Canadian peaches are very slow about quoting. We quote: Corn, 90c.; peas, 95c.; tomatoes, \$1; gallon apples, \$2.25; corned beef, 2-lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—At this season there is little to be said. Quotations have been received for California loose muscatels, and it would look as if higher prices than last year would have to be paid. In cleaned currants, those cleaned in Canada are at a disadvantage as regards those cleaned in the States. It is said in cleaning they lose upward of one-third in weight. In the States there is no duty on currants, and the cleaned pay the same duty here as the ones in the original packages. So the cleaner on this side loses the duty on the dirt. The outlook for new currants points to rather firmer prices than last year. In prunes, the price is away ahead of last season. In Valencias, buyers are still holding off. Stocks of old held here are not large, but Halifax is well supplied and last week was offering here, but prices were too high. We quote: Currants, 1 lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4½c.; layers, 5 to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; American onions, \$3 to \$3.75.

GREEN FRUIT—Apples are being freely received, and auction sales have been held. A good many of but fair quality are being received. Oranges are about out of season. Lemons are higher; good peaches continue high, but Californias do not give the best satisfaction. The sales of other lines are largely interfering with the sale of bananas. A few sweet potatoes are being received. Large quantities of blueberries and raspberries continue to be shipped to the States, but the season is getting well over. We quote: Oranges, \$4 to \$4.50; California pears, \$3.25 to \$3.50; Bartlett ditto, \$5 to \$7 per bbl.; melons, 25 to 40c.; grapes, \$1 per basket; lemons, \$6 to \$7; bananas, \$1.25 to \$2; peaches, \$2 to \$2.25; sweet potatoes, \$4; cocoanuts, \$3 to \$3.75.

DAIRY PRODUCE—There is really no change, except in butter, which is rather firmer. In butter, while it is firmer, the sale is light and the advance is only for the very best, there being quantities of fair holders who would be pleased to sell. There is a better demand for creamery. In eggs, there has been a further advance, and demand continues good. Cheese shows rather a light demand, and prices are easy. Some

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
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Pork Packer and
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Write for prices. A
trial order will
convince

S. K. MOYER,

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FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
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It will be worth your while to
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BREAKFAST BACON
BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.

Pork Packers and
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ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

factories find milk getting scarce. We quote: Common dairy butter, 12 to 15c; dairy, 16 to 17c.; new creamery prints, 20c.; cheese, new, 8½ to 9.; creamery, tubs, 18 to 20c.; old cheese, 6½ to 7c.

MOLASSES—Dealers are well supplied, and there is little movement. There is little or no syrup being sold. Holders of best grades are firmer. We quote: Barbadoes, 34 to 35c.; Porto Rico, 35 to 37c.; St. Croix, 33 to 34c.; Trinidad, 33 to 35c.; bbls, 34 to 35c.

SUGAR—Granulated continues easy in price with but light sales. Dealers are well supplied by purchases made before the new duty. In yellow the demand is better, and some very bright sugars are in the market. We quote: Granulated, 4 to 4¼c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—In dry the market is firmer, and prices are marked up. Dog fish are reported so plentiful that fishing is bad. In smoked herring quantities are being received, and the market is very dull. They sold ex-vessel as low as 4c. In pickled there is still a light demand. While the weather is so warm people do not care to hold large stocks. Shad fishing during the week has been very light, but those caught were extra good. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$4; medium, \$3.90 to \$4; small, \$3; pollock, \$1.50; bay herring, \$1.25 to \$1.30 per half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5½ to 6c.; Digby chicken, 10c.; shad, half-bbl., \$5.50.

PROVISIONS—Sales of hams continue fair, but rolls are in very light demand. American pure lard has been offered here very low, and could be landed at almost the price of Canadian. Pork is marked down, though it is rather higher than earlier in the week. Beef is also quoted slightly lower. We quote: P. E. Island thin mess, \$16; clear pork, \$17.50; mess, \$16; beef, \$14 to \$15; pure lard, 10 to 10½c.; hams, 11 to 12c.; compound lard, 8 to 9c.; rolls, 9c.; cottolene, 9¼ to 9¾c.

FLOUR, FEED AND MEAL—There has been but little change. The demand is light. The present position of prices is increasing the sale of Manitoba. Many look for still lower prices. Oatmeal is dull. Cornmeal is a little lower, and sale is good. Some American and Ontario meal is now in the market. Oats are very dull. Old have dropped off in price. Very few are yet been marketed. In hay little new is yet arriving. Prices are firm at quotations. The large stock of old is being well cleaned up. Beans are rather easier with fair demand. We quote: Manitoba, \$4.80 to \$4.90; best Ontario, \$4.70 to \$4.75; medium, \$4.50 to \$4.60; oatmeal, \$4.40 to \$4.45; cornmeal, \$2.80 to \$2.85; middlings, \$2.4 to \$2.5 on track; bran, \$2.2 to \$2.25; hand-picked beans, \$1.80; prime, \$1.70; oats, Ontario, 42 to 45c.; hay, \$12 to \$12.50; pot barley, \$4.15 to \$4.35; round peas, \$3.75 to \$3.90.; split peas, \$3.70 to \$3.90; P. E. I. oats, 40c. on track, by the car.

ST. JOHN NOTES.

Cut nails have advanced 30c. per keg.

Reports from Prince Edward Island are that cod and mackerel fishing are very poor.

John Sealy received several large shipments of smoked herring during the week.

Thos. E. Babin, commission merchant, of Moncton, has disappeared. It is feared he

has taken his life. He was, it is understood, in financial and other troubles.

Collins received this week some extra value grocery molasses, both casks and barrels.

Mr. C. Ryan, representing the Foam Yeast Company, was in the city last week looking up business.

Nova Scotia is developing wealth in a new line. A considerable number of pearls have been taken at River Hebert.

It is understood the creditors of W. Hamilton, Hegan & Co., whose financial difficulties were spoken of last week, are being paid in full.

C. & E. Macmichael have received another shipment of Bryant's Root Beer Extract. Upward of 100 gross of this extract has been sold here this season.

Kent County reports a large mackerel business, one fisherman landing in one morning 760 fish. One morning from Richibucto 105 barrels were shipped.

Smith & Tilton, agents for Windsor salt, are particularly pleased with their sales. In boxes a very large business is being done, and the demand for bulk is growing.

Maconochie's goods are finding increased demand. This week Jardine & Co. and C. D. Trueman placed good-sized orders. The local agent reports that the handsome ad. in THE CANADIAN GROCER should have some of the credit for the increased sales.

The merchants had a pleasant call from Major Campbell, representing THE CANADIAN GROCER, during the week. He reports a satisfactory business. The Maritime advertisers are beginning to appreciate the large circulation this paper is having in these provinces, and the interest it shows in local issues.

Vanwart Bros., retail grocers of St. John, handled during the season 17,262 boxes berries. Our farmers would do well to give more attention to small fruits. A Mr. Flewelling, of Oak Point, had over 500 quarts of blackberries this season, and by particular attention in preparing his produce for market he gets extra prices.

The river steamers landing at Indiantown continue to be crowded with buyers as soon as they make fast to the wharf. The following prices for produce are being paid: Apples, \$1 to \$1.50; crabs, \$2; blackberries, 7 to 14c.; blueberries, 40 to 45c. per pail; pumpkins, 10 to 12c.; peas, 40 to 60c.; beans, 40 to 50c.; squash, \$1 to \$1.25 per cwt.; tomatoes, 3 to 4c. corn, 4 to 8c.; potatoes, \$1 to \$1.25; beef, 4 to 5c.; lamb, 7 to 8c.; chickens, 40 to 60c.; turkeys, 14 to 15c.; pork, 7 to 8c.

BOARD OF CUSTOMS.

The first regular meeting of the Board of Customs, as reconstructed by the legislation of the last session of Parliament, was held on Monday in the office of the Assistant Dominion Appraiser at Ottawa, for the purpose of giving rulings on disputed Customs points. Those present were: F. E. Kilvert, acting commissioner and acting chairman of the Board; Thos. F. Blackwood, Toronto, Dominion Appraiser, and G. W. Jessop, Assistant Dominion Appraiser. The Controller of Customs will consider the decisions reached by the Board.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

BY CHANCE

We might sell one case, but when we serve the same grocer repeatedly—that is to say, regularly—it stands to reason that

Golden Finnan Haddies

give satisfaction. We would like to have your orders for one or more cases.

W. H. GILLARD & CO.

HAMILTON

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S



“HE’S SORE”

Did not realize in time he must have “Boulter’s Peerless Lion Brand.” He has noticed his custom falling off, because his competitor found that in “Boulter’s” he got perfect uniformity in **quality**, coupled with a beautiful appearance. Which easily places these goods superior to all. We prove it.

REMEMBER, THE QUALITY IS NEVER WEAKENED

Boulter’s Goods are Pure Goods.

The Kent Canning & Pickling Co.
Packers of the high grade

“**KENT**”
.. BRAND ..

Peas, Corn and Tomatoes
And Bottlers of
FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or direct from

T. A. LYTLE & CO.
Toronto.

For Cold Meats

When ordering your condiments be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

NO GRAVE-DIGGER . . .



Can bury the truth, or if he did it would have a resurrection. Examine some samples of

**MAPLE LEAF
CANNED GOODS**

And the truth of their excellence will stick in your mind for all time.

Delhi Canning Co. - - Delhi.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Aug. 22, 1895.

THERE is very little change to note this week. Business has not improved. In fact, some lines are almost depressed. Fish and fruit show some life, but flour, provisions, sugar, etc., remain almost at a standstill.

FISHSTUFFS—A fairly good business is being done in dried and pickled fish, but the volume of business in mackerel is curtailed by small receipts. They have not been so scarce for years. Prices are firm, and will hold so unless the catch improves. Salmon have again advanced, and the West India markets are using 3's instead of mackerel. We report an advance of \$2 per bbl. Herring are coming in freely, and prices are on the down grade. The September catch, however, will be wanted at \$2.50 for the West India trade. Holders of old stocks are about cleaned out.

PROVISIONS—The provision market seems to have fallen in with other lines and is decidedly quiet. There is a drop in beef since last week of \$1 per 100 and to-day a good article can be purchased at \$7, while \$8 is a fair price for extra good. Lamb is quoted at 7 to 8c., sinking pelts, and veal at 4 to 5c.

POULTRY—There is very little doing in poultry. Chickens are worth 50 to 60c. per pair and fowls 50c.

EGGS—A Montreal trade paper reports eastern eggs arriving in that market. This seems curious when we find Ontario dealers looking for a market down here. The market has stiffened somewhat since last week and the quotation to-day is 12 and 13c.

POTATOES—Old stocks are about played out, and what few are on hand are selling at 20c. New potatoes are quoted to-day at 40c.

BUTTER—There is no improvement in the butter market. The provincial creameries are turning out lots of butter, but they are suffering for the want of cold storage, and find it difficult to get city dealers to handle their goods on that account. Good native is worth 16c., and creamery is fetching 18 to 20c.

CHEESE—There is no enquiry whatever for cheese. Shea & Richardson, large dealers here, say this has been the worst year for cheese in their experience.

HAY—It is rather early to talk about hay. There is said to be lots of old in stock, which will make up for all shortages. Cape Breton will be compelled to buy extensively.

GREEN FRUIT—Green fruit shows considerable life just now. The bi-weekly boats from Boston keep the market well supplied with fresh stock and the demand keeps good. California and New York State fruits are coming in freely. New apples are now on the market in fair quantities. They are selling in a jobbing way at \$1.50 to \$2.25, and at auction from 75c. to \$1.50. Bartlett pears are plentiful and selling at \$4 to \$7, according to condition. Bananas are lower, the quotation this week being \$1.50 to \$2.25. Oranges are not in demand, and are consequently weak in prices. Lemons are stiffer. Delaware peaches and grapes are coming in. California peaches in boxes are quoted at \$1.50 to \$1.75; Delaware peaches, in baskets, \$1.75, and Delaware grapes, in

crates, \$2.50; California plums, several varieties and very nice stock, are quoted at \$2 to \$2.50 per crate.

FLOUR—The flour markets are depressed. There is nothing doing and everything remains down. Quotations are: Hungarian patents, Manitoban, \$4.75 to \$5; Manitoba strong bakers, \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 p. c. roller patents, \$4.40 to \$4.50; 80 p. c. ditto, \$4.30 to \$4.40; 90 p. c. ditto, \$4.10 to \$4.20; straight, \$4.15 to \$4.20; extra, \$3.90 to \$4.

OATS—The oat market is quiet. Prince Edward Island is quoted at 43 to 46c.; Nova Scotia at 45 to 47c., and Canadian at 43 to 46c.

MOLASSES—Recent arrivals of molasses have eased the market somewhat. Quotations to-day are: Antigua, 30c.; Porto Rico, 32 to 35c.; Trinidad, 30c.; Barbadoes, 34c.; Demerara, "M.R." brand, 39c., and St. Kitts, 28c.

SUGAR—The refinery reports business quiet. General dealers' quotations to-day are: Porto Rico, in hhds., 3½ to 3¾c.; refined cut loaf, 6c.; granulated, 4¼c.; standard A, 3¾c.; white, extra C, 3¾c.; standard yellow C, 3¾c.; extra C, 3¾c.; yellow, extra C, 3¾ to 3¾c.

HALIFAX NOTES.

The Merchants' Bank has issued a circular to shareholders, stating that a meeting on March 7, 1893, it was decided to increase the paid-up capital stock from \$1,100,000 to \$1,500,000. The new stock has been allotted to shareholders at a premium of \$50 per share, as they held stock at the close of business on the 14th inst. The stock and premium will be payable in four instalments of 25 per cent. each, on 14th September, 14th October, 14th November and 14th December. The new stock will be subject to dividend from date of payment of the several instalments, but cannot be transferred on the books of the bank until after 1st February, 1896.

A. R. McDonald has opened a general grocery and provision store at the corner of Grafton and Blowers streets. It is very attractive in appearance.

P. E. ISLAND NOTES.

The canning establishment of Messrs. Jones & McRae, at Pownal, is doing big work this season. Over three tons of preserves have been put up in pails, besides a large quantity of beans, peas, cherries, strawberries and other fruits in cans. Their trade is purely local.

TRURO NOTES.

Messrs. Carson and Cox have remodelled the front of their grocery store. They have put in plate glass windows, which greatly improve the appearance of their place of business.

BEAR RIVER NOTES.

Colin Rice succeeds I. D. Vroom in his well-established general mercantile business. Mr. Vroom was in business at Bear River for 21 years. He has a good successor in Mr. Rice.

A REMOVAL.

Lightbound, Ralston & Co. have removed from McGill street to 13 St. John street, Montreal, where they will in future carry on a grocery brokerage business, selling to the whole-

sale trade. They now represent Smith, Baker & Co., teas; Cutting Fruit Packing Co., California, dried fruits; Juan de Llano, Demia, fruits. The old building on McGill street is being torn down.

MONEY IN WINDOW DECORATIONS.

A REMARK made to the writer a few days ago by Thomas Martindale, one of the leading grocers of Philadelphia, indicates, says Grocery World, the extreme importance of attractive and pun-taking window dressing, the branch of the grocery business usually the most neglected. Probably no other merchant in Philadelphia, barring the larger dry goods and clothing stores, bestows as much care upon his window displays as does Mr. Martindale. His statement in regard to their value was that "those windows sold as much, if not more, than the best man in the store."

The feature most valued by Mr. Martindale in dressing windows is the adopting of some characteristic idea. His Market street windows, for instance, never have more than one line in at one time. Last week the display was of coffee, half the floor being filled with loose roasted coffee and the remaining half with green. Sprays of bright red coffee blossoms, brought direct from the tropics, were arranged tastefully in the heap, and packages of tea and coffee were piled in ornamental tiers in the remaining window space. The Tenth street windows were filled with pyramids of wines and bottled soft drinks, canned goods, all arranged with a view to catching the eye of the passer-by and holding it. Around the bottles of wine were turned clusters of marvelously natural artificial grapes. Everything was spick and span clean, which is, if anything, more important than the ornamental feature.

One leading feature of Mr. Martindale's window dressing, and one from which he states that he has derived substantial returns, is that of constantly displaying novel advertising signs in the show windows. Mr. Martindale relates a case where a certain merchant of his acquaintance claimed to have made the greater part of the fortune which accrued from his business out of a characteristic system of window signs. There is a valuable pointer in this for every retail grocer in the land. Mr. Martindale prepares his signs himself. He uses ordinary manilla paper, with the lettering in blue and red ink. The matter on them calls attention to some special article and gives its price, or directs the reader to some display in some other window. Mr. Martindale was enthusiastic in speaking of the sterling value which lies in this method of advertising.

CHEAPER MATCHES.

A general reduction of 20c. per case all round has been made in the price of matches. Telegraph matches are now quoted in one-case and five-case lots at \$3.50 and \$3.30 per case respectively; Telephone, at \$3.30 and \$3.10; Favorite, at \$2.35 and \$2.25, and Red Parlor at \$1.75 and \$1.70.

PURE
GOLD
PICKLING SPICE
IN
BARRELS
KEGS
BOXES
PAPER BAGS

Try our 5 and 10 Cent Sizes.
Put up in Sealed Paper Bags.

Write us for samples.

See our travellers.

PURE GOLD MFG. CO.,

Toronto.

HONORING E. A. DALLEY.

EVER since the organization of the Commercial Travelers' Association of Canada, one of the oldest and most esteemed officers has been E. A. Dalley, says The Hamilton Herald of Saturday, and at the last meeting of the Association, when Mr. Dalley announced that, owing to his health, he would have to resign his office, it was decided to tender a banquet to him as a mark of esteem. On Friday evening a convivial gathering of drummers assembled at the Royal Hotel, banqueted their retiring confrere, and spent a jolly night.

H. G. Wright, vice-president of the Association, occupied the chair, and John Hooper, also a vice-president, was in the vice-chair. Around the table were: John Muldrew, W. T. Hall, Jos. C. Black, John Burns, Jas. Seargeant, R. J. Orr, W. H. Stone, C. D. Kyle, R. H. Crosbie, James Taylor, of Toronto; J. H. Herring, Fred Johnson, Robt. Griffith, T. P. Allan, Andrew Murdoch, Alex. Munroe, T. M. Davis, James Hooper, F. F. Dalley, J. F. Egan, W. Bremner, of Hamilton; and P. T. McCullough, of Woodstock.

A tempting supper was provided, after which there was the following toast list:

"The Queen."

"The Army and Navy"—Capt. Stone, Andrew Murdoch.

"Our Guest," E. A. Dalley. The gathering

sang "He's a Jolly Good Fellow," "He's a Daisy," etc. J. C. Black read an illuminated address, highly eulogizing Mr. Dalley for his activity and energy during his connection with the Board. He spoke briefly of the hardships of traveling years ago, when there were no railways, and travelers, after driving miles in a snowstorm, were glad to roll themselves in a blanket and sleep on a hotel floor. He characterized the old travelers as the pioneers and ambassadors of commerce.

In response Mr. Dalley suitably replied, reviewing briefly the history of the Association and his connection with it. He expressed sincere regret that owing to ill-health he was forced to resign from the Board, but assured his associates that he would always be prepared to lend every assistance possible to the Association.

"Commercial Interests of Canada"—Capt. W. G. Reid, John Muldrew, of McMaster & Co., Toronto, and Alex. Munroe.

"Commercial Travelers' Association"—J. C. Black, James Taylor and Capt. Reid.

The toasts of "The Press" and "The Ladies" were responded to.

During the evening songs were sung by J. F. Egan, "Our Native Land"; Tom Davis, "The Maple Leaf"; Tom Davis, "Our Own Dominion"; J. F. Egan, "Nil Desperandum."

Chairman Wright, on behalf of the Hamil-

ton travelers, presented Mr. Dalley with a handsome reclining chair.

The recipient of the honors above referred to is a member of the well-known F. F. Dalley Co., and THE CANADIAN GROCER hopes health may be again restored to him.

N. S. AND P. E. I. MACKEREL.

A trip of Prince Edward Island mackerel and another of Halifax, aggregating about 500 barrels, came into Boston early this week, and sold at full prices. The receipts of shore mackerel at both Boston and Gloucester continue light, and the few sales made there are at prices above a parity with the New York market.

TRAVELERS VS. GROCERS.

Representatives of the Retail Grocers' Association and the City Travelers' Association, of Toronto, on Thursday decided the game of baseball adjourned from the picnic at St. Catharines about a month ago. The game was played at the baseball grounds, and resulted in favor of the Travelers by 20 to 19. The batteries were: Grocers, Davis and Snow; Travelers, Humphries and Clemes. Another game will be played on Wednesday next.

*To St. Croix Soap
29/3/10*

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

WORK AND LEISURE.

A DISTINGUISHED French thinker once remarked to a friend that only those who lived before the Revolution had any idea of how charming life might be. The remark, writes P. F. Cook, in a contemporary, has its significance in these days in America. We do not, as a nation, enjoy life. We lack repose. We hurry too much, and seemingly are determined to take our rest in eternity. We are missing those social delights to which the Frenchman alluded as being characteristic of pre-Revolutionary days. We are becoming stupid, too, because we lack seriousness and never take time to think. The society of France at the time mentioned was certainly fascinating from its delicate sense of refinement. Even the occasional outburst of coarseness sparkled with the jewels of wit; now it is covered with the tarpaulin of respectability. The coarse fellow then was a wit and scholar; now he is a dunce and a fool. Now the majority of our young people find nothing more serious to think about than horses and the like, and conversation, like letter-writing and a hundred other joys of a quiet and leisurely age, is fled, and in their place we have telegrams, slang, and slovenliness.

Work is a good thing—leisure is, too. Too much of either is to be avoided. Nowadays, however, there seems to be little

danger of too much leisure—in fact, there is too little of it altogether, and we are losers thereby. It is from his leisure that a man constructs the true fabric of self, and all the really great work in the world of art has written on its forefront the imprint of leisure. It was genial Charles Lamb who said that “The time a man may call his own, that is his life,” and his best work shows the truth of the remark. At a time when the opposite doctrine is being most industriously preached, it may be wise for us to insist upon the necessity and benefit of leisure, and to put all that we can get out of it to the very best advantage. The art of doing nothing in some cases is as beneficial as the habit of never being without something to do.

A so-called American philosopher, speaking of the country, said a few weeks ago that he dreaded its quiet more than its noise. There is food for thought in this remark. The unnecessary noise and racket of modern life exist simply because the people are not educated up to an appreciation of quiet and repose. The philosopher referred to speaks for a large number of people. Too many of us have learned to identify bustle and noise with life and progress. The clatter of civilization has become as music to our ears, and we have lost the faculty, it seems, of enjoying that mental and physical quietude in which only can grow the finer and more intangible graces and charms of life.

THE FLORIDA CIGAR INDUSTRY.

The migration of the cigar manufacturing industry, in part at least, from Havana to Key West, has been succeeded by a similar flight of factories from the latter city to Tampa, Fla., and while Key West can in no sense be regarded as having lost the cigar manufacturing industry, Tampa may claim to have become, within a few years, a factor in that industry.

Correspondents at Tampa and Key West present a favorable view of the situation and outlook at each. From the point of view of Tampa, the exodus of a part of the Key West cigar industry has been so great as to cause those cities to practically change positions with reference to the industry, “while before that time Key West was the largest cigar manufacturing centre in the United States, now Tampa enjoys that position.” It is declared that fifty cigar factories have left Key West for Tampa. The total number of cigar factories at Tampa now is said to be in the neighborhood of one hundred.

Advices from Key West are that while it is true that the factories have been leaving for the mainland during the last seven or eight years, just as the first factories left Havana for Key West, the movement has been stimulated during the past two years by extra inducements offered Key West manufacturers to locate at Tampa. Yet it is claimed that “Key West has about held its own, and, as a rule, in place of the factories leaving, others, though generally not so large, have started up.”—Bradstreet's.

"A Pretty Pickle" If your spices are jumbled together.

Where so many pungent spice flavors are combined it requires much experience to get the right result. Should only one spice be in excess, the whole effect will be spoiled and you will not get that delicious bouquet which is peculiar to our

East India Pickle Spice

Sold in Bulk or in Extra Large 5 and 10 Cent Packets.

Best Value Offered

Todhunter, Mitchell & Co.

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

- Toronto

USE 

Phoenix Scouring Soap

FOR CLEANING AND SCOURING

One of the finest things on the market. Retails at 10c. per cake, or 3 for 25c. Leaving a big margin to the retailer.

For Sale by

John Sloan & Co.

Wholesale Grocers and Importers.

TORONTO

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

Teas, Coffees, Spices Baking Powders and Groceries

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS., Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

BEE BRAND CEYLON

POUNDS AND HALVES FRESH. PURE. FRAGRANT. ALWAYS PLEASES

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulter's No. 1 Gallon Apples

and LYNN VALLEY CORN

AT LOWEST PRICES

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam, Congou, Hyson, Japan.

59, 61, 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices.

NEW SEASON'S



A shipment to arrive in a few days.

PERKINS, INCE & Co.

TORONTO.

New Season's

HORSE SHOE and HERON BRANDS **SALMON**

Now in Store.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

HOW AN EGG KEEPS.

There is nothing, says The Egg Reporter, which is more susceptible to surrounding influences than an egg. When it is fresh and new the shell is coated with a glaze, which prevents any air from reaching the inside or meat of the egg and starting decomposition. But unless the egg is properly cared for this coating soon wears off, and the albumen, or white of the egg, becomes thin and watery. The shell of an egg under a powerful microscope resembles very closely a very fine piece of lace, being thoroughly porous, and but for the coating that is provided by nature to protect it, the meat would soon become stale after production.

As soon as the white of an egg becomes thin, it is not strong enough to support the yolk, and when the egg is examined and turned around by the inspector or candler, the yolk will drop from side to side. Such an egg is known among the egg men as a "floater," and is thus distinguished from the newly laid stock. Floaters as a rule go into seconds, and are fit only for a certain class of cheap bakers' trade. They sell all the way from 2 to 4c. below the better grades at wholesale, and generally find a pretty good outlet at these lower figures.

After an egg has become a "floater" and remained in one position for a great length of time, the yolk lying on the bottom side of the egg adheres to the shell, and will stay in one position, no matter how the egg is turned or in what position it is placed. When it reaches that stage of decomposition it is called "spot," and is in pretty bad shape for commercial purposes. Such eggs, together with "black rots," as they are called, are used to finish leather with, giving it that high-glazed appearance which is noticed on new leather fresh from the tannery.

When an egg known as "spot" is broken, the yolk and white run out together, as the yolk is broken when the white is drawn off.

Because of the fact that the yolk of an egg adheres to the side of the shell when left in one position for any length of time, the custom was at one time to turn the package containing the eggs over, so that this adhesion might be prevented. This was when the storage people thought that the proper temperature to store an egg was about 40 degrees. But when the temperature of the storage is kept around 32 degrees, the white of the egg is prevented from becoming thin, and therefore the yolk does not stick to the shell. Not only does the low temperature prevent the glaze from coming off the shell, but the extreme cold serves to thicken the albumen so that it supports the yolk with difficulty.

There is no longer any excuse for musty eggs in good storage houses. There was a time when it was expected that more or less would be musty. That was before the day

of modern and improved storage houses. Must in an egg is caused by dampness. If the temperature of an egg room is heated 32 degrees for any length of time, and permitted to rise a degree or two, then be cooled down again, great damage will result. The cooling down temperature is always accompanied by condensation of moisture in the atmosphere. The egg will remain cold in its case longer than the surrounding atmosphere, and when warmer air strikes it, the moisture will collect upon the shell of the egg and cause it to "sweat." A few repetitions of this process will leave a deep deposit, from which a fungus will spring, and this fungus, known as mildew, will taint the egg. In fact, a pine shaving left in the bottom of a case of eggs in storage for a few months will impart the pine odor to every egg in the case. This is the reason why storage people have to be so very particular about the class of lumber they use in their houses. Nothing but the very best of kiln-dried wood that imparts no flavor can be used with safety.

In the days of the old process when the temperature of the egg rooms was kept at 40 degrees or thereabout, it was not much out of the way to have a loss of three to five dozen eggs to the case from stock put away in April and May and taken out in the winter months. Now the average loss from a good cooler is not over a dozen, and more times not half that. There are instances where eggs have been taken out in January that were put away in April without losing a single egg to the case. Such eggs were, of course, put away in good order and closely candled.

A GREEN GROCERY SALESMAN.

"Saunterer," of The East Boston Argus, tells a good story of a green salesman in a grocery store: Well, the dealer bought the hams and shoulders and told the clerk that the hams were 13 cents and the shoulders 10 cents. He neglected to add "per pound," and is kicking himself. He went to town shortly afterward and left the new boy in charge of the store. Soon after he left a customer came in and asked how much the hams were. "Thirteen cents a piece,"

answered the verdant one. "What?" said the customer. "That's what I said," replied the clerk, "and the boss says they're cheap at that." "Well, I guess I'll take five," and take them he did, counting out 65 cents very cheerfully. On his way home he met several of his friends and told them of the "good thing" at Blank's grocery store, and they immediately proceeded to "push it along." For about an hour that store did a larger business in hams and shoulders than it had ever done before in a week. The clerk wondered why all the customers carried their bargains home with them and paid cash for them. He also thought that Blankville must be stuck on pig meat, to judge by the quantity each consumer bought. When the proprietor got home at night he wasn't long at getting to the bottom of the story, and a still shorter time at firing the clerk. "And I haven't sold a ham or shoulder since," he said.

A WORD TO CLERKS.

The argument held before young men to draw them to the city is the better chance there for rapid advancement. I have some doubts, remarks a writer in The Badger State Grocer, as to the soundness of this argument. In one of the towns where I used to sell a great many goods were a couple of young men who were clerks in the two leading stores in the place. They had many consultations with me over their chances of getting situations in the city if they should move that way, and my constant advice to them was to stick where they were. Some business called me to their town a few months ago, and I found these two young men at the head of the two leading stores there, and each of them was well fixed in money matters. I am confident that had they gone to the city they would be working on small salaries to-day.

BUSINESS CHANCE.

FIRST-CLASS GENERAL BUSINESS, NORTH-ERN village, with postoffice and stage. Clean stock. Whole business net about three thousand. Terms cash. None but persons meaning business need apply. Reasons, Box H, GROCER. (G)

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

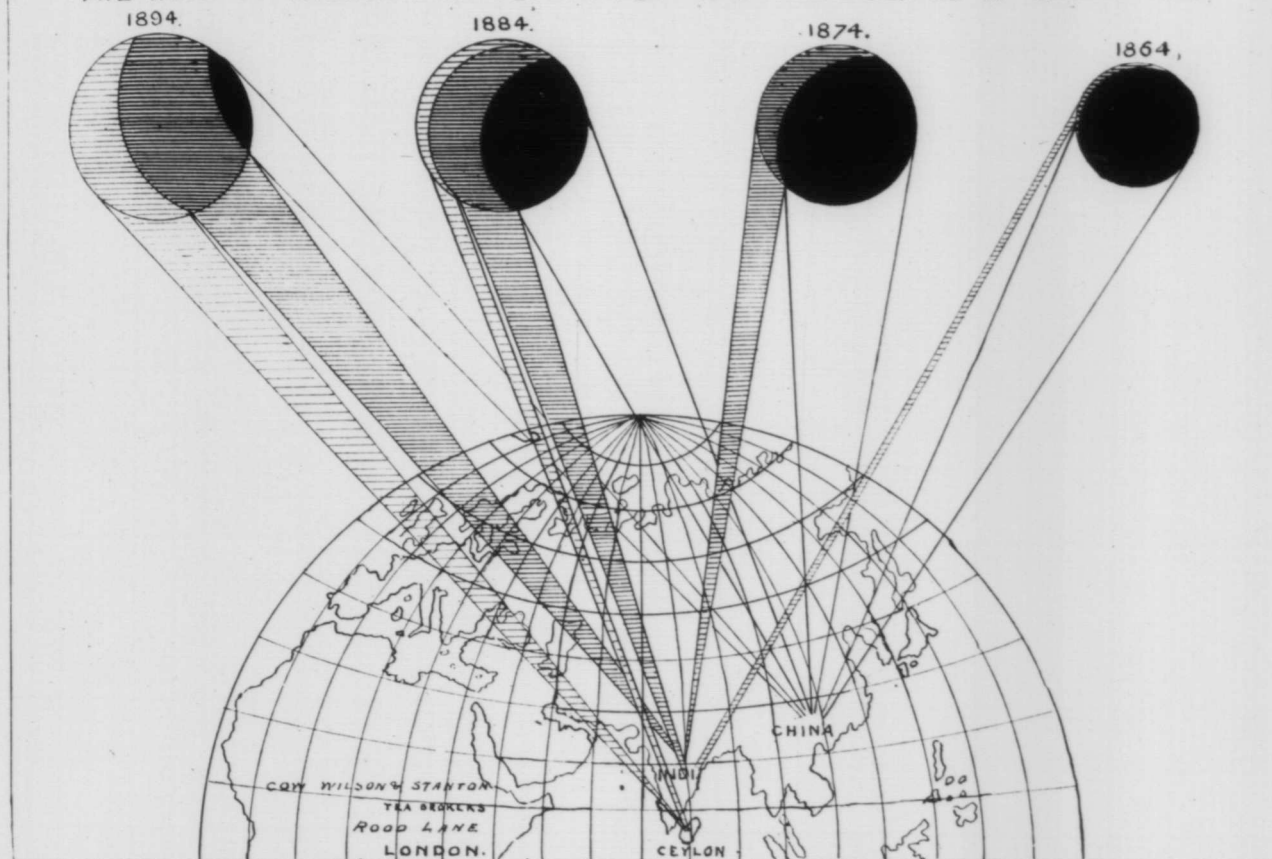
J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

THE RISE OF INDIAN AND CEYLON TEA AND THE ECLIPSE OF CHINA TEA



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▨ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA

Ceylon teas are taking the place of Chinas and Japans because they are

***Purer, more Wholesome, more Pleasant
and more Economical.***

Ceylon tea is grown on large plantations, and is prepared by machinery in fine large factories; purity and cleanliness is everything. China and Japan teas are mostly cultivated in small patches by natives, who roll and prepare the leaves for market in their filthy huts, often mixing them with dirt.

Get your local papers to publish this. People will drink more tea if it be made in this way:

How to make Perfect Ceylon Tea.—Use fresh boiling water—that is, fresh water that has just commenced to boil. Have the teapot hot; pour the boiling water on the tea, and in five minutes pour into cups, or another hot teapot. Do not let the tea stand with the leaves longer than five minutes.

TRADE CHAT.

ADVICES from Labrador say the fishing there this season is the best on record.

Woodstock merchants are petitioning the C. P. R. for a cold storage building.

The total number of hides inspected in Winnipeg during the last six months was 4,802.

New elevators to contain the grain of the Northwest and new railway cars to convey it are to be built at once.

Another dividend of 13 per cent. has been declared in the matter of the defunct Commercial Bank of Winnipeg.

The Saltcoats creamery has shipped about 25,000 pounds of butter to British Columbia, the result of about seven weeks work.

F. M. Griffin's cold storage warehouse at St. Thomas was completed yesterday, and the first lot of ice put into the ice chamber.

At a meeting of the Ridgetown Board of Trade, Mr. Pool, manager of the Traders' Bank, was elected secretary-treasurer, vice J. A. Elliott, resigned.

A female "drummer" for an American wholesale grocery firm is on the road, and is said to be taking orders "right" and "left" with her fascinating ways.—Guelph Herald.

Retailers should bear in mind, says a contemporary, that while overstocking leads to depreciation of stock and loss of interest, understocking, on the other hand, means sales missed.

Calgary has now a pork-packing industry. It is under the management of Thomas Stone, of Stone & Co. The company occupies the premises recently occupied by the C. A. C. & C. Co. They find ready sale for their products.

McDonald & Co., wholesale grocers, of Winnipeg, are looking up a location for a branch establishment in Kootenay. A. McDonald is making a trip through the district with this object in view, says the Revelstoke paper.

The reports from hop growers in Ontario are anything but favorable. The frost during the early part of the season did a lot of damage to the plants, and during the past few weeks the vines have been attacked by an army of small worms that have almost destroyed the entire crop.

LATE BUSINESS CHANGES

Henry Rehder, general store, Paris, Ont., has assigned to Chas. E. Scott.—Desautels & Brousseau, fruit dealers, Montreal, have dissolved partnership.—Cleophie Bissonnette, wife of Chas. Dube, has been registered proprietress of the hay and grain business of Chas. Dube & Co., Montreal.—Wilfrid Guerin, grocer, Montreal, is offering to compromise at 35c. on the dollar, cash. His assignment is in the hands of

C. Desmarteau.—The estate of H. Lalonde, grocer, Montreal, offers to compromise at 15c. on the dollar.—McLean & Campbell, produce, Montreal, have dissolved.—There is a demand of assignment in the case of Martin A. Arthur, trader, Montreal.—Demands of assignment have been made in the case of Donat Brossard and Isaie Gingras, general store keepers, respectively at Riviere Aux Sables and St. Appolinaire, Que.—The Ninga elevator of the Lake of the Woods Milling Co. has been burned.

CLEANING BRASS.

This method is recommended for cleaning brass: If greasy, first swab it on a strong solution of potash or soda to cut the grease; also use this to clean the valves. Now take nitric acid, 1 part; sulphuric acid, ½ a part, or half as much; put in a stone jar. Have ready some fresh water and sawdust. Swab on the mixed acids, then the water, and rub off with the sawdust. A brilliant color is immediate. Having cleaned your valves as above, smear with saliva.

WINES OF THE WORLD.

According to a circular issued in connection with the Bordeaux (France) Wine Exposition, it is stated that nearly 3 000,000,000 gallons of wine are annually consumed throughout the world. The same publication says that the manufacture of adulterated wines is not as large as it was, and urges the Governments to prohibit the production and consumption of impure brands.

When the phylloxera devastated the vineyards in some parts of France, some other countries were induced to go into the cultivation of grapes, but, so far, it is uncertain whether or not the adoption of the industry has benefitted these countries. As for Australia and some others it is notorious that, at the present moment, the vine is not in general a source of profit there; that despair has seized more than one cultivator; that, in Australia, the state has been obliged to come to the rescue with subventions; and that, in the other countries, the vine has been at several points uprooted, with the object of planting other things.

CANADIAN WINES

Have you tried our

Fine Old Port
Five and a Half Sherry
Golden Diana
St. Catharines Tokay?

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

WINDSOR SALT

in Cardboard Packages. Our packages are all made from a Terra Cotta board and make a good shelf display.

4 Doz	2-lb. Pkgs.	per case	... \$1.40
2 "	5-lb. "	"	... 1.70
2 "	4-lb. (round) "	"	... 2.00

Can be ordered from any wholesale house in Toronto.

TORONTO SALT WORKS

City Agents for Windsor Salt Works. 128 Adelaide St. East TORONTO

BROWN & POLSON'S

DISTINGUISHED FOR PURITY, STRENGTH, AND FLAVOUR.

CORN FLOUR

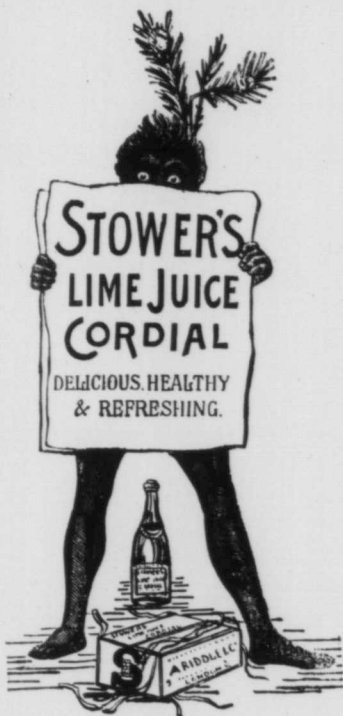
EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK. MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations.

Solo Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.



No ..
Musty
Flavor

The choicest preparation of the kind. We have this in

QUARTS AND PINTS

This is the only Cordial used in Her Majesty's palaces

IT IS

POPULAR
PROFITABLE
PALATABLE

The Trade Supplied.

Perkins, Ince & Co.
TORONTO

The Dry Goods Review



TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO MONTREAL

BROOMS . . .

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OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

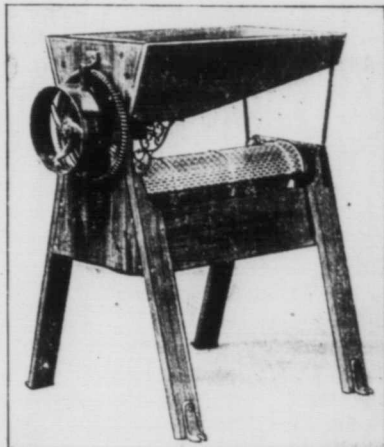
A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

If you are feeling run down, don't take medicine, but **NOURISHMENT**

JOHNSTON'S
FLUID BEEF

STRENGTHENS USE IT



The Grocers' Fruit Improver is manufactured by a man of practical business experience, who has cleaned fruit by hand, the sieve, the sack and other machines. Consequently, I speak intelligently when I state that "The Grocers' Fruit Improver" is the easiest operated, cheapest and best machine ever put on the market for cleaning currants and raisins.

PRICE - - \$12.

Manufactured and sold by

W. P. RYAN
309 King St. West - Toronto, Ont.
John Mouat, Winnipeg, Agent for the Northwest.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

J. O. GIRARD, general store, Fraser-ville, Que., is offering to compromise at 60c. on the dollar.

H. Lalonde, grocer, Montreal, has assigned.

H. N. Teller & Co., general store, Berthierville, Que., have assigned.

Wilfrid Guerin, grocer, offers to compromise at 25c. on the dollar.

J. S. Leighton, grocer, etc., Orangeville, Ont., is offering to compromise.

C. Desmarteau has been appointed curator of J. T. Poirier & Co., grocers, Montreal.

John P. Weeks, miller, Hornings Mills, Ont., has assigned to John W. Douglas, Shelburne.

The creditors of David Grenier, grocer, Beaufort, Ont., have been asked to meet on August 27.

PARTNERSHIPS FORMED AND DISSOLVED,

Lariviere & Allard, butter, Montreal, have dissolved.

The grocery stock of J. Ricketts, Toronto, has been sold.

Angelina Philie, wife of Moise Duguay, has been registered proprietress of Angelina Philie & Co., general store, Gentilly, Que.

SALES MADE AND PENDING.

Maurice Leclerc, grocer, St. Cunegoude, Que., has sold out to Camille Bastien.

Napoleon Trepanier's grocery stock at Quebec has been sold at 38c. on the dollar.

The property, plant, etc., of the Niagara District Fruit Preserving Co. (Ltd.), St. Catharines, Ont., is advertised to be sold by auction on August 29.

CHANGES.

Alphonse Dumais has commenced business as a general store keeper at St. Felicien, Que.

Adeline Berthiaume, wife of Cleophas Lambert, has been registered proprietress of the general store of Adeline Berthiaume & Co., St. Bazile Le Grand, Que.

The Ontario People's Salt Mfg. Co., Ltd., Kincardine, Ont., is applying for authority to change its name to "The Ontario People's Salt and Soda Co., Ltd."

DEATHS.

Patrick McLaughlin, general store, Summerville, Ont., is dead.

GRAIN STANDARDS.

The following have been appointed members of the Western Grain Board re standards: S. Spink, chairman; J. D. Mitchell, S. A. McGaw, Jos. Harris, Winnipeg; C. B. Watts, C. A. Chapman, Toronto; T. A. Crane, Jas. Carruthers, Montreal; W. R. Bell, Angus McKay, Indian Head; Jas. Elder, Virden; Wm. Postlewaite, Brandon;

T. B. Baker, Moose Jaw; Chas. Braithwaite, Portage la Prairie; F. E. Gibbs and D. Horn, inspectors; C. N. Bell, secretary.

CUSTOMS CHANGES.

Orders-in-Council have been passed at Ottawa giving effect to numerous changes in the Customs branch of the public service.

Niagara, Ont., has been reduced to an outport and warehousing port, with its outport at Queenston, under the survey of Niagara Falls. This change is in the direction of economy, as it is not intended to fill the vacancy recently created in the collectorship at Niagara.

The outport of Rockland, N.B., has been abolished, and the services of the sub-collector at that point, Alexander Rondreau, have been dispensed with.

The development in the west has called for changes in another direction. Virden, Manitoba, has been accordingly created an outport, under the survey of Winnipeg.

Nelson, B.C., has been made an independent port of entry, and Kalso, B.C., has been erected into a Customs outport and warehousing port.

The collector at Port Arthur, Peter Nicholson, has been superannuated. He is 63 years of age, has seen 21 years' service, and is too infirm to discharge the duties of the office. The superannuation allowance is \$420. The salary of the office is about \$1,000 a year. The next collector will be J. Wylie.

The resignation of Sydney A. King, collector at Kingsville, Ont., has been accepted from September 1.

Pierre Marier, landing waiter at Ottawa, has been superannuated on \$222 a year.

G. A. Bois, sub-collector at Edmundston, N.B., has been retired on an allowance of \$172 a year, and Levi J. Cyr has been appointed in his place.

The services of the sub-collector at Sandy Cove, Robt. Bishop, have been dispensed with.

Permission has been given the Bishop of Mossonee to import free of duty, from England, the material to erect a mission house at Moose Fort, James Bay.

CANADIAN EXPORTS.

Frederic Emory, chief of the Bureau of Statistics of the State Department at Washington, has been charged with "doctoring" the figures of exports declared for the United States from Canada in order to make it appear that the Wilson tariff bill had not benefitted Canadian trade. Mr. Emory explains the thing as a clerical error. He says: "The exports declared for the United States at the several consulates in Ontario, during the quarter ending March 31, 1895, as compared with the exports declared for the same

quarter in 1894, are printed in the consular reports for August 1895, No. 179. Owing to an error in computation on the part of the Consul-General, the totals for 1894, as given in the advance sheets, were printed as amounting to \$2,476,762.74. The figures in the preceding tables, by consulates, give the true total for the quarter as \$1,884,800.59, making the increase for 1895 \$738,491.31, instead of \$146,539.16, as printed in the advance sheets. The correct figures are given in the regular edition of the consular reports for August, v.z.: Total for quarter ending March 31, 1895, \$2,623,291.90; total for same quarter in 1894, \$1,884,800.59; increase for 1895, \$738,491.31."

CANADIAN APPLES IN BRITAIN.

John MacLean writes to The Glasgow Citizen urging the Canadian packers of apples not only to see that their fruit is not dishonestly put up, but also to see that it is carefully packed. He condemns the "topping off" of barrels, showing how the practice destroys the confidence that should exist between shipper and buyer, jobber and retailer. He suggests that for the bazaar fruit market trade the ordinary barrel containing 120 to 140 lbs. of fruit could be very well replaced by plain, square, wicker baskets or crates, containing say 40 to 45 lbs. each, and costing less money than a barrel. Such packages would be more convenient to the contractor, costing no more freight and transitage, less liable to heating and waste in respect of less bulk (the normal moisture of the ripe apple being about the same as that of the potato); but over and above, all such packages would be more convenient for family purchase and use, and the broker, dealer and consumer could all see and guarantee what they are dealing in; and the trade would then become a household word, and the fruit a household article beyond limited computation, because every family can eat cooked apples, and every land lessee in Ontario would grow apples, and find better financial results than by growing wheat.

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

A GENERAL STORE BUSINESS ON THE LINE of the Calgary and Edmonton Railway, where a splendid cash business is being done. No credit accounts, and no opposition store. Rising town. Full particulars can be obtained by addressing S. CHIVERS WILSON, Calgary P.O., Alberta. (34)

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply, E. HILL, Annapolis, Ont. (35)

"SILICO"
THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

SITUATION VACANT.

A MANUFACTURING FIRM WANTS A REPRESENTATIVE in Montreal; one who is calling on the retail grocery and confectionery trades; must be well recommended. Address, MANUFACTURER, care of CANADIAN GROCER, Montreal. (16)

Dogs for Business Men

Irish Terrier Puppies for Sale - From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2674

MONTREAL

TORONTO

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.



G. J. HAMILTON & SONS

PICTOU, N.S.

Windsor

Remember it is the name "Windsor" we wish you to recall when in need of salt of any description. If you need a car of Barrel or Sack Salt we can supply you. If you are ordering Table Salt remember the "Windsor" is put up in cotton bags, cardboard and wooden boxes.

The Dairy Salt we make is superior to any imported article, and is being used at all the Government Dairy Stations. "Windsor" Salt is for sale by every wholesale house in Canada, and can be ordered from any traveler.

WINDSOR SALT WORKS

WINDSOR, ONT.

Rome is reached

by many routes. Success is reached by many more. No matter what road you take, you can't get there without reliable goods.

FLAG-SHIP BRAND CANNED SALMON

is a perfect pack. Finest selected fish from Fraser River. This brand is one of the "reliables" that will build up trade.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH, Manager.

LULU ISLAND, B.C.

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

Don't try to run a store

Like a crab runs for his hole—backwards. Be up-to-date. Push things. Keep goods the people want. Always have a fresh supply of

Keen's Mustard

It is by long odds the best package to be had anywhere. Flavor is unexcelled, and it has a reputation of over One Hundred and Fifty Years.

Frank Magor & Co.

WHOLESALE AGENTS

Montreal

CURRENT MARKET QUOTATIONS

TORONTO, August 22, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or selling house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz.	
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 40
16 oz. cans, 1, 2 and 4 doz. in case	3 35
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
4 " 2, 4 " "	0 35
4 " 4, 6 " "	50
3 " 4, 6 " "	80
Dunn's No. 1, in tins	2 00
" " 2 " "	
Cook's Friend	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	76
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00



12 oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond	
1/2 lb. tins, 4 doz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each.	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos 497 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
" " B 9 " "	2 25
" " C 15 " "	1 25

Russet Paste.

(3 doz. in box)	per gross.
No. 1. In bottles	\$ 3 75
" 2 " "	5 65
" 3 " "	7 85

Russet Cream.

(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2 " "	1 60
" 3 " "	1 90
" 4 " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$ 5 75
" 2 " "	5 65
" 3 " "	7 85

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2 " "	1 35
" 3 " "	2 25

In Metal Tubes.

Small. In patent stoppered bottles, sponge attached	per doz.
No. 1. " "	\$ 0 80
" 2 " "	1 35
" " " "	25 00

P. G. FRENCH BLACKING.

per gross.	
1/2 No. 4	\$ 4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	8 25

P. G. FRENCH DRESSING.

per doz.	
No. 7, 1 or 2 doz. in box	\$ 2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.

per gross.	
No. 1	9 00

BLACK LEAD.

Reckitt's Black Lead, per box \$1 15

Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro, 4 oz.

Silver Star Stove Paste.

Dixon's Carburet of Iron Stove Polish, 70c doz. 7 20

BLUE.

KEEN'S OXFORD, per lb.

1 lb. packets \$0 17

1/4 lb. " 0 17

Reckitt's Square Blue, 12-lb. box 0 17

Reckitt's Square Blue, 5 box lots 0 16

CORN BROOMS.

CHAS. BOECKH & SONS, per doz net.

" Imperial," extra fine, 8, 4 strings.. \$3 65

" " " 7, 4 strings.. 3 45

" " " 6, 3 strings.. 3 25

" Victoria," fine, No. 8, 4 strings.. 3 30

" " " 7, 4 strings.. 3 10

" " " 6, 3 strings.. 2 90

" Standard," select, 8, 4 strings.. 2 90

" Standard," select	7, 4 strings.. 2 75
" " "	6, 3 strings.. 2 60
" " "	5, 3 strings.. 2 40

CANNED GOODS.

per doz.	
Apples, 3s	\$0 30
" gallons	2 25
Blackberries, 2	1 75
Blackberries, 2	1 00
Beans, 2	0 85
Corn, 2s	0 80
Cherries, red pitted, 2s	2 00
Peas, 2s	0 85
" Sifted select	0 90
" Extra sifted	1 45
Pears, Bartlett, 2s	1 75
" Sugar, 2s	1 75
Pineapple, 2s	2 40
" 3s	1 90
Peaches, 2s	2 90
" 3s	1 85
Plums, Green Gages, 2s	1 60
" Lombard	1 60
" Damson Blue	1 60
Pumpkins, 3s	0 90
" gallons	2 10
Raspberries, 2s	1 40
Strawberries, choice, 2s	1 40
Succotash, 2s	0 85
Tomatoes, 3s	1 30
" Golden" Finnan Haddies	1 30
" Thistle" Finnan Haddies	1 30
Lobster, tails	1 75
" flats	2 30
" Imperial Crown flat	2 30
Mackerel	1 00
Salmon, Sockeye, tails	1 35
" " flats	1 55
" Cohoes	1 15
Marinated Pilchards	2 25
Sardines, Albert, 1/2 s tins	0 15
" " 1/2 s tins	0 20
" Sportamen, 1/2 s tins	0 20
fine French high grade, key opener	0 12
Sardines, key opener, 1/2 s	0 10 1/2
" Exq. fine Frch, k.o.p. 1/2 s	0 11
" " " " 1/2 s	0 10 1/2
" " " " 1/2 s	0 10 1/2
Sardines, other brands 9 1/2 H	0 16
" P. & C., 1/2 s tins	0 23
" " 1/2 s " "	0 35



The Old Flag
The Old Brands
The Old Packages

"BENSON'S"
Prepared Corn
"EDWARDSBURG"
Silver Gloss Starch

EDWARDSBURG
STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/2 lb. cans	0 05	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1 lb.	1 10	1 15
Kipped Herring, 1 lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Hatters	1 85	1 90
Real Fendlin Haddock	1 85	1 90
CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1 lb. cans	\$1 65	\$1 75
" " " 2 "	2 65	2 75
" " " 4 "	4 00	4 25
" " " 6 "	6 00	6 25
" " " 14 "	18 00	19 00
Mixed Callops 2 "	2 60	2 65
" " " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " " 2 "	6 00	6 00
English Brown 2 "	2 75	2 80
Camb Sausage 1 "	2 50	2 50
" " " 1 "	4 00	4 00
Soups, assorted 1 "	1 50	1 50
" " " 2 "	2 25	2 25
Soups and Boull. 2 "	1 80	1 80
" " " 6 "	4 50	4 50

CHEWING GUM.

ADAMS & SONS CO.		per box.
Tutti Frutti, 36 5c bars		\$1 20
Pepsin Tutti Frutti, 23 5c packages		0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages		0 80
Homebound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 390 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages		3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages		6 00
Tutti Frutti Cash Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 lc pieces		1 00
Orange Blossom, 150 lc pieces		1 00
Flirtation Gum, 150 lc pieces		0 65
Monte Cristo, 180 lc pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 lc pieces		0 90
Orange Sappota, 160 lc pieces		0 75
Black Jack, 115 lc pieces		0 75
Red Rose, 115 lc pieces		0 75
Magic Trick, 115 lc pieces		0 75
Red Spruce Chico, 200 lc pieces		1 00

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages		\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 37 1/2
" " " 1 lb. tins		0 40
Cocoa Nibs, 11 lb. tins		0 40
TODD HUNTER, MITCHELL & CO. S.		
Chocolate	per lb.	
French, 1/4's 6 and 12 lbs.		0 30
Caracas, 1/4's 6 and 12 lbs.		0 35
Premium, 1/2's 6 and 12 lbs.		0 30
Santa, 1/2's 6 and 12 lbs.		0 30
Diamond, 1/2's 6 and 12 lbs.		0 22
Sticks, gross boxes, each		1 00
Cocoa	per doz.	
Homeopathic, 1/4's, 8 and 14 lbs.		0 30
Pearl		0 25
London Pearl, 12 and 18 "		0 22
Rock		0 30
Bulk, in boxes		0 18
Royal Cocoa Essence, packages		1 40
EPF'S.		
Cocoa	per lb.	
Case of 112 lbs. each		0 35
Smaller quantities		0 37 1/2

FRY'S.		per lb.
(A. P. Tippet & Co., Agents.)		
Chocolate		
Caracas, 1/4's, 6 lb. boxes		0 42
Vanilla, 1/4's		0 42
"Gold Medal" Sweet, 6 lb. boxes		0 29
Pure, unsweetened, 1/2's, 6 lb. boxes		0 42
Fry's "Diamond", 1/2's, 6 lb. boxes		0 24
Fry's "Monogram", 1/2's, 6 lb. boxes		0 24
Cocoa	per doz.	
Concentrated, 1/4's, 1 doz. in box		2 65
" " " 1 lb.		5 00
" " " 1/2 lbs. 12 lb. boxes		9 65
Homeopathic, 1/4's, 14 lb. boxes		0
" " " 1/2 lbs. 12 lb. boxes		0
JOHN P. MOTT & CO. S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0
Mott's Prepared Cocoa		0
Mott's Homeopathic Cocoa (1/4's)		0
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 28
Mott's Diamond Chocolate		0 22
Mott's French Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 65
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate		0 21
Mott's Sweet Chocolate Liquors		0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO. S.	
Chocolate	
Premium No. 1, boxes, 12 lbs. each	0 45
Baker's Vanilla in boxes, 12 lbs. each	0 60
Caracas Sweet, in boxes, 6 lbs. each	0 40
Best Sweet, in boxes, 6 lbs. each	0 28
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 28
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 28
Eight cakes to the lb., in box, 6 lbs. c.	0 28
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0 55
Breakfast Cocoa	
In box, 6 and 12 lbs. each, 1/2 lb. tins	0 52

COFFEE.

Green.		per lb.
Mocha		0 28
Old Government Java		0 30
Rio		0 29
Plantation Ceylon		0 29
Porto Rico		0 24
Guatemala		0 24
Jamaica		0 21
Maracaibo		0 21
Callaroma, 1 & 2 lb. tins asstd.		0 33
TODD HUNTER, MITCHELL & CO. S.		
Excelsior Blend		0 34
Our Own		0 32
Jersey		0 30
Laguaya		0 28
Mocha and Java		0 35
Old Government Java		0 30
Arabian Mocha		0 35
Maracaibo		0 28
Santos		0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 67 1/2	0 68
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Helibore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sul Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

KENNEDY, GREG & CO.		
Crown Brand Extracts, all flavors		
1 oz. London	gross	00
2 " Anohor	"	00
1 " Flat Crown	"	00
2 " "	"	00
2 " Square	"	21 00
2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "		7 50
Parisian Essence	gross	21 00



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz., \$3.00.

Beardsley's Boneless Herring per doz. 2 doz. \$1 44



Codfish. per doz. Beardsley's Shredded, 2 doz. pkgs. 0 90

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
 Assets, over - - - 2,375,000.00
 Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. Kenny, Vice-President.
 C. C. Foster, Secretary.

**THE PEOPLE'S
 Building and Loan Association**
 (INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$1 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario. Write for manuals and name of resident agent in your locality. Do not delay. It will pay you.

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRS,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

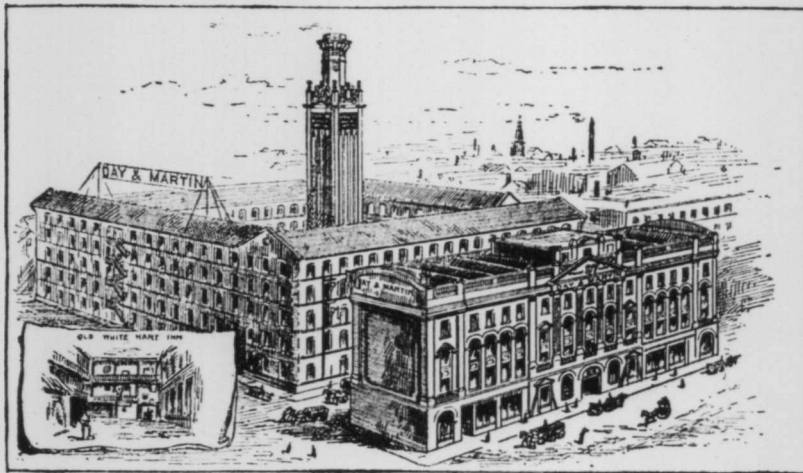
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



**150
 Years'
 Record**



MARTIN & ROBERTSON,
 Victoria and Vancouver,
 for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

CREAM SODAS In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea. Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Table listing various products like Ketchup, Fluid Beef, Dalley's Fine Gold, etc. with their prices.

FLUID BEEF.

Table listing Fluid Beef products, including Johnston's Montreal, Stammel, and Milk Granules.

FRUITS.

Table listing various fruits such as Currants, Raisins, Prunes, and Apples, with prices.

INDURATED FIBRE WARE.

Table listing Indurated Fibre Ware items like Star Standard, Milk, and various basins.

JAMS AND JELLIES.

Table listing various Jams and Jellies.

HARDWARE, PAINTS AND OILS.

Table listing hardware, paints, and oils, including nails and varnishes.

Table listing miscellaneous items like HOSE NAILS, HOSE SHOES, SCREWS, and WINDOW GLASS.

LICORICE.

Table listing Licorice products like YOUNG & SMYLLIE'S LIST and Acme Pellets.

MINCE MEAT.

Table listing Mince Meat products like Keen's and Colman's Mustards.

RICE, ETC.

Table listing Rice and other products like Aracan, Patna, and Java Extra.

ROOT BEER.

Table listing Root Beer products like Adams, Bryant's, and Brantford.

STARCH.

Table listing Starch products like The Brantford Starch Co., Ltd. and Kingsford's Oswego Starch.

SOAP.

Table listing Soap products like Surprise and P. M. Lawson's Soaps.

Table listing various Starch products like Silver, Gloss, and No. 1 White.

SUGAR.

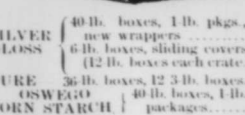
Table listing various Sugar products like Granulated, Paris Lump, and Raw Demerara.

SYRUPS AND MOLASSES.

Table listing various Syrups and Molasses products.

SILVER GLOSS AND BROWN & POLSON'S CORNFLOUR.

Table listing Silver Gloss and Brown & Polson's Cornflour products.



BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar per box

2 6 16 oz. and 3 lb. bar, 60 lb.	\$3 30
13 1/2 lb. and 1 lb. bar, 60 lb.	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3 lb. bar, per lb.	0 65
Peerless, 2 1/2 lb. bar	0 94
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.	
Green label, retailed at 30c	0 22
Blue " " " 40c	0 30
Red " " " 50c	0 36
Gold " " " 60c	0 44
Terms, 30 days net.	
BLACK.	
Congou	per lb. per lb.
Half Chests Kaisow, Moning Paking	0 12 0 60
Caddies, Paking, Kaisow	0 18 0 50
INDIAN.	
Barpelings	0 35 0 55
Assam Pekoes	0 20 0 40
Pekoe Souchong	0 18 0 25
CEYLON.	
Broken Pekoes	0 35 0 42
Pekoes	0 20 0 40
Pekoe Souchong	0 17 0 35
CHINA GREENS.	
Gunpowder	per lb. per lb.
Cases, extra firsts	0 42 0 50
Half Chests, ordinary firsts	0 22 0 38

Young Hyson	
Cases, sifted, extra firsts	0 42 0 50
Cases, small leaf, firsts	0 35 0 40
Half Chests, ordinary firsts	0 22 0 38
Half Chests, seconds	0 17 0 19
" " thirds	0 15 0 17
" " common	0 13 0 14

PING SUEYS.

Young Hyson	per lb. per lb.
Half Chests, firsts	0 28 0 32
" " seconds	0 16 0 19
Half Boxes, firsts	0 28 0 32
" " seconds	0 16 0 19

JAPAN.

Half Chests	per lb. per lb.
Finest May pickings	0 38 0 40
Choice	0 32 0 36
Finest	0 28 0 30
Fine	0 25 0 27
Good medium	0 22 0 24
Medium	0 19 0 20
Good common	0 16 0 18
Common	0 13 1/2 0 15
Nagasaki, 1/2 chest Pekoe	0 16 0 22
" " Oolong	0 14 0 15
" " Gunpowder	0 16 0 19
" " Siftings	0 07 1/2 0 11

TOBACCO AND CIGARS.

British Consols, 48; Twin Gold Bar, 8s	0 59
Ingot, rough and ready, 8s	0 57
Laurel, 3s	0 49
Brier, 7s	0 47
Index, 7s	0 44
Honeysuckle, 8s	0 56
Napoleon, 8s	0 50
Victoria, 12s	0 47
Brunette, 12s	0 44
Prince of Wales, in caddies, in 40 lb. boxes	0 48
Bright Smoking Plug Myrtle, T & R, 3s	0 60
Lily, 7s	0 47
Diamond Solace, 12s	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4 lb. plug, 6 lb. boxes	0 70
1/2 oz. plug, 5 lb. boxes	0 70

MEALPIN TOBACCO CO.

White Burley Chewing, Duty paid	per lb.
Beaver, 12 oz. smooth, 3x12, 5c and 10c cuts, 12 lb. butts	0 61
Beaver, 8 oz. R & R 2x12, 5c and 10c cuts, 12 lb. butts	0 61
Beaver, 16 oz., R & R, 10c cuts, 2x12, 18 lb. butts	0 61
Jubilee, 7 1/2 to lb., chocolate, 15 lb. butts	0 58

Prince George, 8s, 21 lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing	
Gold Shield, 16 oz., 7 to lb., 20 lb. butts	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. packages	0 45
Plug Smoking	
Woodcock, 18 lb. caddies, 7s, 3rd	0 50
Sunny South, 6s and 7s, 18 lb. caddies	0 46
Solid Comfort, 6s, 18 lb. butts	0 44
Special, 7 to lb., 18 lb. caddies	0 42
Cut Tobaccos, Smoking	
Silver Ash, 1 3/4 lbs, 5 lb. boxes	0 62
Peck, mixture, 1 3/4 lbs, 5 lb. boxes	0 70
Cut Cavendish, 1 3/4 lbs, 5 lb. boxes	0 65
Standard Kentucky, bright, 5 lb. pails	0 80
Apricot, dark sweet, 5 lb. pails	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Madre E Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bonquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes, All Tobacco	7 00
El Padre	1 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
Cigarettes	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos	per lb.
Puritan, 10ths, 5 lb. boxes	0 70
Old Virginia, 1 1/10 lb. pkg., 10 lb. boxes	0 75
Old Chum, 1 1/10 lb. pkg., 10 lb. boxes	0 62
Gold Block, 9ths, 5 lb. boxes	0 73

Cigarette Tobacco	
B. C. N. 1, 1 1/10, 5 lb. boxes	0 83
Puritan, 1 1/10 5 lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobaccos	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " " " " " 16	0 68
" " " " " " " 13 1/2	0 68
" " " " " " " 14 1/2	0 68
" " " " " " " 14 1/2	0 68
" " " " " " " 15	0 68
" " " " " " " 16	0 68
" " " " " " " 17 1/2	0 68
O. V. " " " " " 17 1/2	0 68
O. V. " " " " " 17 1/2	0 68
Derby " " " " " 17 1/2	0 61
Derby " " " " " 17 1/2	0 61
Athlete " " " " " 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" " " " " 2	\$ 1 50
" " " " " 3	1 65
" " " " " 4	1 80
" " " " " 5	1 95
" " " " " 6	2 10
" " " " " 7	2 25
" " " " " 8	2 40
" " " " " 9	2 55
" " " " " 10	2 70
" " " " " 11	2 85
" " " " " 12	3 00
" " " " " 13	3 15
" " " " " 14	3 30
" " " " " 15	3 45
" " " " " 16	3 60
" " " " " 17	3 75
" " " " " 18	3 90
" " " " " 19	4 05
" " " " " 20	4 20
" " " " " 21	4 35
" " " " " 22	4 50
" " " " " 23	4 65
" " " " " 24	4 80
" " " " " 25	4 95
" " " " " 26	5 10
" " " " " 27	5 25
" " " " " 28	5 40
" " " " " 29	5 55
" " " " " 30	6 10
" " " " " 31	6 25
" " " " " 32	6 40
" " " " " 33	6 55
" " " " " 34	7 10
" " " " " 35	7 25
" " " " " 36	7 40
" " " " " 37	7 55
" " " " " 38	8 10
" " " " " 39	8 25
" " " " " 40	8 40
" " " " " 41	8 55
" " " " " 42	9 10
" " " " " 43	9 25
" " " " " 44	9 40
" " " " " 45	9 55
" " " " " 46	10 10
" " " " " 47	10 25
" " " " " 48	10 40
" " " " " 49	10 55
" " " " " 50	11 10

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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

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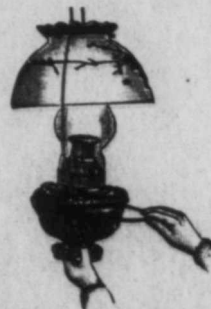
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- Crown Pickles . . .
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- Batty's Worcester Sauce

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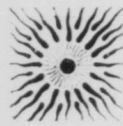
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Tutti

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