

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.



PUBLISHED WEEKLY \$2.00 PER YEAR

VOL. VI.

TORONTO, MARCH 18, 1892.

No. 12

We have Reduced Prices and Increased Discounts.

NOTICE TO RETAILERS.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartons, boxes 36 lb. each	4 1/2 c
Barrels, 175 lbs	4 1/2 c
Kegs, 100 lbs	4 1/2 c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6c
Brantford Gloss, 1 lb. cartons	6 1/2 c
Lily White Gloss, 1 lb. cartons	6c
Canada Laundry, boxes 40 lbs	3 1/2 c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	6 3/4 c
Challenge Brand Corn, 1 lb. packages	6c
Brantford Cold Water Rice, 1 lb. cartons	8 1/4 c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17 1/2 per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

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WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.,
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**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,
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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E. HIJO (7 SIZES)

EL PADRE AND CAELE.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of



This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce"
"Devonshire Relish" Raspberry Vinegar, Evi-
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DURABLE PAILS AND TUBS.

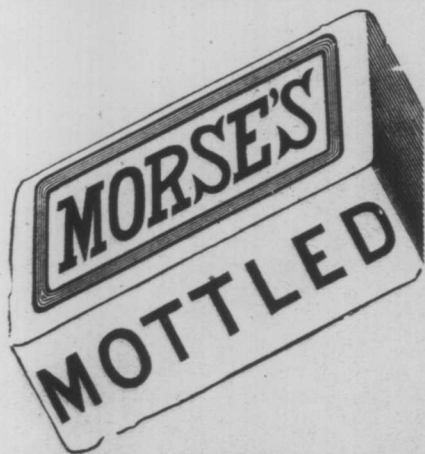
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The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

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Chas. Boeckh & Sons, Toronto,
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Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
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PURE CONFECTIONERY,
FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



USE **SPANISH BLACKING**
THE KING OF BLACKINGS



Licorice
Lozenges.

Manufactured exclusively by

YOUNG & SMYLYE,
Brooklyn, N.Y.

These goods can be obtained from any of the leading First-class Houses in Canada.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, MARCH 18, 1892.

No. 12

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The extinction of the free retailer would be a disaster, not merely to the people who make their living by trade, but to the whole community. As has been shown in former articles, it would remove a powerful pressure from prices and would banish voluntary enterprise from trade. Where capital and business individuality are hedged about by restrictions, neither will be easily induced to enter. How much of the material progress of the towns and cities of this or any country has been due to the fact that every trader was the master of his own business? In the first place, would the fine buildings in which so many of our retailers carry on business, have existed if customers had always been secured by such contracts as the Patrons ask merchants to sign? They certainly would not. Those fine buildings were put up, stocked, appointed and managed, to bid for the custom that was free in the country round. If the traders who keep store in them had always got customers by the Patrons' way, there would be no need for attractive shops and all the conveniences and refinements of modern trade. Competition would have been weeded, and a prosaic, plodding, eighteenth century style of doing business amid a disarray of boxes, barrels, etc., would be in

vogue to-day. The present sprightly conditions of business are the evolution of competition that gave the consumer a choice of supply.

* * *

But our towns and cities would lack more than their fine stores, elaborate mercantile service and low prices. The greatest promoters of the growth of towns and cities have always been the merchant class. If a factory was proposed to be started, a railroad projected, any public works contemplated, the most urgent supporters of these were the merchants. A factory would employ hands, diffuse money, import wage-earners, increase the population, and in this way benefit the merchants who wanted more people to sell goods to. A railroad would increase the traffic, cause the opening up of whatever resources lay about the town—as mines, lumber regions, water-power, agriculture,—develop industry, and probably make a market for a big surrounding district. It would thus help the merchants. But these same advantages would bring other traders, mechanics, etc., to minister to the increased wants of a larger population, and thus multiply the competition in favor of buyers. Schools, churches, all the enlightening influences have been brought rapidly into existence in all parts of the country, and one of the strongest levers for the obtaining of them has been the activity, mercantile interests. Every improvement to any town has been to the advantage of the country tributary to that town. Reduce the number of the merchants, organize all the customers, tie each surviving merchant to a specified list of customers, and he will have no object in doing anything to increase the population or the wealth of his town. His spirited part in the work of keeping up the condition of roads, abolishing tolls and market fees, etc., would be a thing of the past. The very reduction in the number of the merchants would tell immensely on the public spirit of a town or city.

* * *

Thus would the decline of the free merchant affect disastrously the whole com-

munity. It would remove a powerful curb from prices and a powerful incentive from municipal prosperity. Towns would wane and local markets would crumble away. The sleepy few left in trade by the will of the Patrons would be incapable of handing on the light that the swift-moving men of our times would leave burning. And the workers of this ruin would reap their full share of the general mischief. They would pay more for their goods, because wholesalers could force prices upwards against the feeble resistance of the subdued remnant who would be in trade on the Patrons' conditions, and the higher the wholesalers' prices would be the wider would be the retailers' margin. There would be fewer to bid for the farmers' produce, so that butter and eggs would go at lower prices than if there were many and keen competitors for the farmers' trade. The Patrons are the victims of a huge mistake, the effects of which they will feel most when their idea triumphs most.

* * *

The traders, therefore, who so far have withstood the temptations, threats and debilitating rivalry that the Patrons bring to bear upon them are deserving of credit for their steady adherence to a principle that at the outset must cost them loss. Many of these steadfast men are now under a boycott, of which the object is to coerce them into unconditional surrender to their former customers, now organized into a Patron lodge. There is no doubt it takes a stiff determination to stand out against arguments that appear to be backed up by the withdrawal of the means of livelihood, and all honor is due to those who have the spine in their will to do it. The merchant of course is not always like the big manufacturer, who can let his works lie idle and starve men on strike into unwilling submission. Too commonly he is like the man who lives by his wages, and the loss of the former's custom is like the loss of the latter's situation. It seems, however, that the acceptance of the Patrons' conditions is about as speedy a way of going to the dogs as a trader can adopt. The record of failures so far goes to show this.

NEW YORK FOOD AND HEALTH EXPOSITION.

The Food and Health Exposition which opened in New York at the Lenox Lyceum under the auspices of the New York Retail Grocers' Union, on Monday the 7th inst., is now in full tide. The Exposition will be open until the 2nd of April. Much might be said of the decorations of the various exhibits. Mr. L. J. Callanan, the manager, has done his duty well, and made himself exceedingly popular with everybody.

Our representative, who has been constantly in attendance, through the courtesy of The New York Retail Grocers' Union, whose special invitation he availed himself of, acknowledges his appreciation of the many favors shown to THE CANADIAN GROCER by the manager and his assistant, Mr. F. W. Eddy; also by Mr. Chas. Chamberland, the press agent. While the visitors move around taking in the sights, Cappa's Band furnishes delightful music. On entering the building the first sight that meets the eye is the immense sign of Messrs. Walter Baker & Co., Dorchester, Mass., above their exhibit on the stage. Their Mr. J. H. Williams and his four lady assistants, in costume of the trade mark, give hundreds of cups of cocoa away each day.

The T. A. Snider Preserve Co., Cincinnati, Ohio, show three pillars of their catsup and canned soups, and Miss Snider sees that visitors get a little sample bottle of the same and a novelty advertising card.

Colgate & Co., with their large cakes of laundry soap show what their goods look like before being cut into bars for market.

E. R. Durkee & Co., whose famous salad dressing is king throughout the country, has as well an array of all kinds of spices and grocers' sundries.

The New York Condensed Milk Co., have eight gentlemanly men to look after their interests in talking the "Eagle Brand" of condensed milk. Their display is very attractive. They also give out sample glasses of their pure milk, such as they deliver daily to families in the city.

The Franco American Food Co., of New York, keep several young ladies engaged serving samples of their soups.

N. K. Fairbank & Co., have two spaces to dispose of their Cottolene (vegetable oil). They keep eight young ladies busily engaged disposing of sample bottles.

E. T. Cowdrey Co., Boston, Mass., have Miss H. Durgin taking orders for their soups and deviled ham in addition to her lady help disposing of samples. These goods will be pushed in Canada this year.

C. B. Knox & Co., Johnstown, N.Y., have a big display of their sparkling gelatine, known as Knox's. Mr. Argersinger makes himself very agreeable to inquirers at the stand Armour Packing Co., Kansas City, Mo. Mr. Milner deserves special mention for his tasty array and effective showing of his firm's soups, which are known as "The Helmet" brand.

The Patent Cereals Co. Mr. Mathew's agent for the Eastern States is making a hit on "Rex Wheat," being served with real cream received daily from his own farm a few miles from New York, on the Hudson River's banks.

Washburn-Crosby Co., Minneapolis, Minn., take up one-half of the centre space, with a large pile of their flour in sacks, also a number of sheaves of wheat. This flour is used by the Fleischmann Co., and is known as the "Gold Medal" brand.

E. S. Burnham, New York. One of the features of the exhibit in the front parlor, is

this firm's specialties, most prominent of which is "Burnham's Clam Bouillon, under the careful management of Mr. Geo. W. Butler, assisted by a corps of salesladies, whose abilities are earnestly exerted in furthering the success of the display. "Clam Bouillon" has already a ready sale on the Canadian market, and will be served free over the counters of the principal grocers in Ontario during the coming summer.

Cleveland Baking Powder Co. is there with its usual showy appearance. They are manufacturing all kinds of good things and distributing the same along with their cook books.

Hecker's self-raising buckwheat flour people are turning out griddle cakes in front of a novel attraction. They have samples of their goods under glass marked out Hecker's and a gas sign on which the name appears when lighted. These goods have sale in Canada.

The North Western Consolidated Milling Co. are giving out advertising matter.

Quaker Oats have a statue of an old Quaker to represent their trade-mark. They are busy making griddle cakes for the mass.

Jas. Pyle, who manufactures Pearlina Washing Compound, has a figure of an old washerwoman, life size, holding up high above her head a package of the compound. The expression on her face shows how she appreciates the goods.

Smith & Sils, of New York, take up a corner in displaying grocery sundries, such as canned goods, cigars, extracts, etc.

Maillard's Chocolate and Cocoa Co. keep busy two young ladies serving cups of their preparation just to the right of the main entrance.

J. H. W. Huckins, Boston, Mass. Mr. Fisk may always be found at their stand, where Huckins' soups are served piping hot. These goods are known to the Canadian trade.

C. C. Parsons has a neat show of his "Household Ammonia," which is extensively advertised from Atlantic to Pacific.

Genesee Fruit Co., are supplied with Mott's Sparkling Champagne Cider that touches the palate of the lady visitors.

J. Meyer & Co.'s unfermented fruit juice is judiciously disposed of by M. A. Haulbenbeck.

E. C. Hazard & Co., are there with Shrewsbury "tomatoe ketchup," and Mr. F. W. Lieb sees that they are not overlooked by the visitors.

Libby, McNeill & Libby. Mr. Martinot has charge of this display, where they are showing their canned meats and fluid beef to good advantage.

Cudaby, Rex brand of extract of beef, have a corner near the stairway to gallery. Misses White and Wilson have shown great taste in their decorations.

Huyler's cocoa and chocolate have crowded their goods into a space and left the same to be gazed upon without the assistant near by to talk their goods.

The Pioneer's Coffee Pot, manufactured by Mr. C. Holstead, 56 Vesey street, New York, is the latest and a good invention to serve the staple article from.

Fleischmann's Yeast Co. have a regular bake shop on the lower floor, and keep their men baking bread and pastry, which they give away freely.

Knapp's Root beer-stall is busy with eager tasters. They also give a tableau on a stage in their exhibit, showing their trade mark—a prince holding a glass of root beer. This is enacted by three young ladies.

O. & O. Teas, has a corner to interest enquirers. The Cunningham Royal Egg Ma-

caroni Co., Minneapolis, Minn., are making a hit with this new preparation. Messrs. Wright, Copp & Co., are the Canadian agents.

Pettijohn Breakfast Food Co., Minneapolis, Minn., show their Wheat Food.

H. Webster & Co., the "Sunset Wines," of American manufacture. Mr. John W. Harway can well boast of the decorations he has around.

American Biscuit Manufacturing Co., whose trade mark is a parrot, have a gorgeous variety of their goods on hand, and are pleased to give samples.

Plymouth Rock Gelatine Co., Boston, Mass., make what is called a phosphated gelatine, and Mr. Chas. Whitten, who has charge, hopes to show Canadians these goods shortly.

B. T. Babbitt Soap Co. are in a prominent space, with a display of their "Best Soap," and 1776 washing compound. Mr. O. B. Bell represents this company in Canada. His office is 117 Bay street, Toronto.

Chas. E. Hires' (Philadelphia, Pa.) celebrated root beer is displayed by Mr. W. H. Hires and his lady assistants in neat costumes of yellow and black. Mr. Cook, St. Catherine street, Montreal, is the Canadian representative for this beverage that has a ready sale by all grocers.

Domestic M'fg Co., Brooklyn, N.Y., with their Domestic Scouring Soap, are not behind the others here before mentioned. If every circular is read by the receiver that they give away it cannot fail to make a good impression.

The C. W. Kopf Co. Mr. Ashley has his lady assistants in order, and Kopf's pea soup is the standard.

Mullen & Blackledge, who manufacture Columbia Catsup at Indianapolis, Ind., are represented and giving out many samples.

Jerome Extract M'fg Co., with their fairy breath extract, have two ladies in costume to represent fairies. Cake flavored with these extracts, they claim, will keep six months. Mr. Palmer is in charge.

Wolff & Randolph, Philadelphia, Pa., are pushing their Acme Blackening and Pikron, which has a good sale on the Canadian market.

The New York Biscuit Co., have a novel feature shown by displaying their goods in the Annex. They may well be proud of the tasty array, and of the quality they are manufacturing.

Delafield McGovern & Co., have a very original exhibit in the Annex. They are displaying their Clover Leaf California wines, and have fitted their place as a summer house with grape vines and clusters of grapes hanging from the roof. This is the company which put the Clover Leaf brand of canned goods on the Canadian market.

L. Schepp are in it with their Cocomat, and are disposing of neat little sample lines of their goods.

Cushing Process Co. Mr. Bullock has charge of these sanitary stimulants and has with Mr. Croft, made an elaborate display, an interesting study for the sight seer.

"Ayer's Coffee Substitute," is something new, but on the safe road to fame in the hands of Mr. Prevost.

NOTES.

Mr. Wolff, of Wolff & Randolph, Philadelphia, Pa., has spent a few days around the building.

The manager extends a hearty invitation to the Canadian grocers to visit the Exposition before it closes on April 2nd.

The Madison Avenue Hotel opposite the Exposition enjoys the patronage of the visitors from outside cities, who arrive on special excursions each day.

A GROCER'S TRIALS.

What a long suffering people we are ! How very willing we are to be gulled almost every time that a half-clever dodge comes along ! We read of the hay-fork swindle and say "served him right." Then the seed-wheat fiend turns up and ropes in his victim, and we wonder how long it will be before the eyes of people are open anyway. We would like to see them fool us on a churn or a washing machine, and we tell ourselves that if we should sign a bit of paper by way of giving a receipt for the safe reception of a piano on storage and afterwards find that it had developed into a note for \$300, we should certainly deserve to pay it and to be put on bread and water for six months to boot. O yes, we tilt our chair back and feel very sure that the man who beats us must get up early in the morning. But in this we are mistaken, for it is really not at all difficult to get us to do silly, irregular and un-business like things. It is not much of a trick to work us up to paying from 25 to 100 per cent more for a thing than we should pay. Look at it as we will, the unsuspecting public of which we form a part, are ready for almost the next fake that comes along.

This is really not to be wondered at when we consider how thoroughly we have been educated on this point during the past fifteen years, particularly in that which we eat and drink. Our instructors have been manufacturers and wholesale men who have kept right at us through our retail merchants, and will probably continue to do so as long as we will pay the fees. Our tuition does not appear to cost much, because, like the traveler's coat in the expense report, it is not seen. But it is there all the same.

Perhaps no class of business men have undergone a severer strain than the grocers during the past several years. Up to a certain point they were doing business properly, and many of them bid fair to see what became of a Christian after death, but alas, how things have changed ! Those days are in the majority of cases but little more than a memory. Those were the days of bread leavened by soda, salaratus and Cook's Friend baking powder. But the voice of the spice grinder and the bulk baking-powder man was heard in the land. He came along with his kit on his back containing all manner of silver spoons, imitation hammered brass goods, French marble clocks, champagne sets, etc., etc. These were offered to the upright grocer, free, gratis, for nothing, actually free of cost, no charge whatever, if he would buy the new powder which was guaranteed a superior article, at the same or even a lower price. Do you wonder at the grocer accepting a French clock or other piece of goods? Not at all. Perhaps he needed a time piece, and never thought that his customers were paying for it. You know there are cases where ignorance is bliss, but the time came when the grocer was forced

to share with his customers or he would have the privilege of putting up his baking powder alongside of the clock in the dining-room.

He, of course wanted to do the right thing with the people out of whom he made his bread and butter, and so got in glassware by the barrel in order that they all might have some, and is it not now an established fact that they all got filled, and that which remained over and above all demands was removed to the back shop where in some cases it remains unto this day a substantial evidence that things are not always what they seem ?

The grocer, being a progressive man did not stop trying to please his clients simply because they did not need all his glassware culs, but tried his luck in delf-goods next, and when these were ready to join the glass refuse in the back shop, he bobbed serenely, up with a silk handkerchief, at least, it looked like silk, tasted like silk, smelled like silk and very likely had some silk in it. At any rate he got rid of some of them, and the balance came in good for mopping his face when he perspired over the glass and delf in the back shop.

Where is the man who supplied the clocks, the glassware, the delf and the handkerchiefs? Has he repented? Not a bit of it. If the grocer will become a channel through which he can fool the public, where is the harm? If he don't do it some other fellow will, and he may as well make the money. He can give liberally to some charitable purpose and thus hide the price of the premium which he has tacked on to his list price, or perhaps conceal the P. D. in the spice, and keep down the smell of the old bones in his baking powder.

The premium man is not knocked out by any means. He knows very well that variety is the spice of life and so keeps the premium pot boiling. He next arranges a regular lottery scheme and approaches the ever accommodating grocer. He knows it is not lawful, but then they can't touch him. The grocer must look out for himself. He simply makes it ready for execution, delivers so much of the only pure baking powder, and a very cheap looking organ of the \$5 bedstead architecture. Then the curtain rises and the struggle is on.

'Tis wicked, that is a little wicked. There was a time when the grocer would not have done it without first consulting his minister, but he has been so often in the camp of the Philistine manufacturer that none of these things move him now, and he calmly drops the fifty cents of the party taking a draw, into his till just as serenely as if he gave him ten or fifteen pounds of sugar for it. Sometimes the last draw has been made and the organ that never played a tune (nicely) stands at the rear of the shop looking more ill-begotten as days and flies increase, and finally is looked upon as nothing more than an incentive to profanity. It is just possible that cuss

words have been used in its very presence. It is but fair to add that the bellows of the machine are all right, being constructed after much the same principle as the breezy man who overcame the grocer with its great utility. Of course the baking powder man does not make much money on the kist o' whistles over and above the profit on the goods, perhaps not more than 100 per cent.

When the music box played out for lack of a steady stream of fools with 50 cents each, other desirable temptations trooped along to the shop of the now shackled retailer. Sideboards, sewing machines, goat-skin rugs, with the perfume thrown in, scales, gents' easy chairs, ladies' rockers, office desks, coal stoves, etc. What for? Why to bribe him to buy goods of the vendor, and to enable him to bribe the consumer. Times have changed. Goods were once sold on their merits, now they are often pushed on the market by the premium or bonus in the rear.

Before concluding my observations, I must not forget to mention the thoughtfulness of the enterprising manufacturer who capped the climax by giving the grocer 200 lbs. of spice. Spice did I say? Well I beg the manufacturer's pardon. I presume it is hardly fair to accuse the compound of containing any perceptible quantity of that article, although I believe it was shipped as such in some cases. However the grocer man got 200 lbs. of something and a gold watch for \$40. Surely the premium nuisance has at last redeemed himself. That watch ought to cover a multitude of sins and hide a pile of sand.

The mayor of one proud city wore the watch in his vest pocket, but the 200-lb. accompaniment he carefully piled up for jobbing purposes. He is a courageous man, but he invariably weakened when he thought of offering the stuff for sale. What about the watch? Oh well he wore it right along every day. Of course he lost on the spice but he made on the watch. It was a regular goer. It ought to be. You can't buy them by the cart load for much less than about \$8 a piece. His Worship intended it for a present to his son who had reached the gold watch period, but the young man was simply too ungrateful to accept it. Some fellows do think that they know more than their fathers.

That spice!!! Well, I knew of one man who thought so much of his two hundred pounds that he offered it to a stranger in a neighboring town if he would pay the freight on it, 35 cents. The hard-hearted stranger would not do it. 'Tis hard, tis true, but then people have always differed even on minor points.

Need I say more in proof of the determined effort made by some baking powder and spice men to demoralize the grocer? It is a matter of regret that he has not long ago seen through this unbusiness-like procedure and prevented these nondescripts

from making him a dumping ground for all the gilded rubbish they desire to unload at his door.

Who are the manufacturers to-day who stand best with the retailers the country over? Those who have persistently sold their goods on their merits. Who are the manufacturers to-day who afford the grocer the most relief when they leave his store? Those who haven't enough backbone to risk selling their goods on their stamina, but pester, annoy and humbug with the high-toned premiums I have described. These are the men who are making it difficult to do business and causing thousands of people to expect something for nothing. If these men knew their real weight on the public scales they would consider themselves altogether too light for business and would likely take in their shingles.

Look at it as you will, the system to which I have referred is no longer respected by the best trade, and it is but a matter of time when business can be no longer done in this way.

JIM DRIFTWOOD.

SIDE LINES, OR GLIMPSES INTO MY NOTE BOOK.

BUTTER.

I have often wondered when reflecting on the manner in which some grocers conduct their business, how in the world they could get the consumer to deal with them for any length of time. There are any number of so-called first-class grocery stores which but for their finer external appearance are no more worthy of patronage by cleanly people than their more humble competitors on the side streets. In making these remarks I have particular reference to the manner in which their more perishable and delicate goods are handled and stored. It is quite a common thing to observe a basket of choice dairy roll butter lying beside a well-cut-into ham or side of bacon, and not infrequently near a barrel of strong-smelling fish, and any person of ordinary intelligence can readily understand that there is no article so susceptible to foreign smells as butter. Often the dealer has two or three grades of butter, some a good deal past middle age, all spread out on the tray in his ice-chest, or as I have lately noticed in a store in the west end, spread out on a board stained with ham and bacon grease. How anybody can enjoy butter so handled passes my comprehension. The greatest care and pains are required in the storing and handling of such articles as butter, lard, milk, eggs and cheese, and a really first-class grocery store will always keep these goods in a separate and well-aired, cleanly place, apart from any article likely to leave its odor on these delicate products. I know that usage governs the present order of things, but it will not be many years before this city will be well supplied with such stores,

and an establishment so conducted must bring the rich reward it deserves. Already the signs are showing themselves, the pioneers are entering the woods and making a clearing for themselves, witness Spadina avenue, Yonge and Queen streets. May the good work continue.

FISH.

My attention has lately been attracted by a magnificent display of fish in the windows of a store upon Yonge street. It was not that there was a larger or more varied assortment of fish exposed, or that they were of a finer grade than one notices in fish stores generally, but it was the splendid arrangement of the kinds on sale, and the perfect cleanliness of the surroundings and the absence to a great extent of that penetrating odor usually noticed in similar establishments, that drew my attention and admiration to the display. The proprietor evidently understood the art of handling, keeping and offering for sale this popular article of diet. Now that we are in the Lenten season, and, despite the dispensation of the Pope, a very large amount of fish will still be consumed, if for nothing more than a change of diet, it might be well to call the attention of such grocers as are handling fish to the necessity of showing their stock up in the most appetizing and saleable manner. Often one notices by the door of a grocery store a barrel of herring, white fish or trout, which but for the fact that the labels appended to the packages designated their contents, one would imagine to be some rusty strips of iron or pieces of old sole leather. They resemble fish no more than oysters do doughnuts. The stock of fish referred to above, however, looked temptingly fresh and clean, and were so well brined and laid out that to look was to purchase, and I proved no exception. I had to buy, and I know where to go in future when I want a good fish.

The Labrador herring are the most called for, principally on account of their cheapness. It would be well for dealers to see that their stocks are continually kept well-brined, and not allow them to lie exposed and become rusty, for the air will very speedily evaporate the brine, leaving the fish brown and dirty in appearance, and unsaleable. It not infrequently happens that the retailer complains to his wholesale house or fish dealer, that the fish he received are not good-keeping stock, whereas the fault in nineteen cases out of twenty lies with himself, in not brining the fish on receipt, and then keeping them so. In the matter of fish as a part of the grocers' stock, I also hold the opinion with it as I do in reference to butter, cheese, eggs, lard, etc., that this article should not be sold with general groceries, but only by exclusive fish dealers. As even the most cleanly-kept fish leave about the place a certain undesirable odor, it stands to reason that butter, lard, &c., cannot safely be exposed near them, and the general untidiness and muss occasioned by handling them makes it deci-

dedly unpleasant to do business both for the customer and the merchant. In fact the majority of the better class of grocers do not now handle fish, mainly on account of the unpleasantness of their handling, but in order to satisfy their customers they procure them from fish dealers, when filling orders. In this way they run no risk, as the fish bought by them must be first class, and they please their customer just as well. It would be desirable in the interest of clean groceries to see fish handled only by fish dealers, and in my opinion the day is not far off when this desire will be fulfilled.—

HEC. SECORD.

THE PATRONS AND MERCHANTS.

The following letter appeared in the Winnipeg Commercial.

As I am living in a part of this province where the organization known as the Patrons of Industry have been at work lately, and as they are making such outrageous demands upon the country retailer with threats of boycotting unless their demands are complied with, I write this to see if it is not time for the wholesale and retail trade to come to some understanding for the purpose of protecting themselves against the unjust demands made by this organization.

The demand they are making on the retailer here is to come under contract with them, and on that contract you agree to sell them goods at an advance of 12½ per cent. on invoice price, and you also agree to produce your invoice for their inspection whenever called upon by any of their members to do so. After signing this contract they issue a charter to you, making your store a charter one, for which you pay them \$13.

Now, any merchant that knows anything about his business, is well aware that he cannot supply them with goods at the above advance on invoice price and have his balance come out on the right side at the end of the year, for it takes on an average about one-half of the above percentage to lay the goods down in his store from the wholesale warehouse and from the balance of the percentage allowed he has to pay for fuel, light, taxes, insurance, dead stock, hired help, rent, interest on money invested, and make his living besides, which is simply impossible, and the country merchant that attempts it will certainly come to a disastrous end, which will inflict loss upon the wholesaler that supplies him with goods, as well as injury to the honest retailer who is trying to pay his hundred cents on the dollar.

I have heard of some retail merchants that are agreeing to the above terms. Now, all that I have to say about them is this, that they are either knaves or fools, and if they are the former the wholesaler will likely be called upon to assist them in the fraud by making out duplicate invoices with an advance on actual prices, and if they are the latter the wholesaler is sure to suffer in the end, which is not far distant.

Now what I would like to see the wholesale trade do, is this, to refuse to sell goods to a merchant that agrees to such terms, unless his cash accompanies the order, and, also refuse to be a party to the above fraud of making out duplicate invoices; and what I expect of the retail trade is, to refuse to buy goods from the wholesaler that supplies goods to the above merchants, unless he is satisfied that the above merchant is compelled to pay spot cash for his supplies.

MAPLE SUGAR IN THE UNITED STATES.

The bounty to be paid upon maple sugar will represent less than a fifth of the production, as hinted in the annual report of Commissioner Mason. The total production of the United States is estimated at more than 50,000,000 pounds and the applications for bounty call for only about 10,000,000 pounds. It is quite possible that the payments will fall below the amount estimated by the producers, as in the case of cane sugar. One of the great sources of profit in regard to maple sugar is getting it early upon the market, and this profit is lost by the delays involved in official tests and certificates. The difference in price is fully equal to the bounty, and it will not be surprising if some, even of these producers who have applied for the bounty, decide to let it go for the sake of getting their product promptly on the market. The bounty system is not proving such a benefit to maple sugar producers as some of its advocates expected. The red tape required in the way of applications, bonds and test is altogether disproportionate, in the minds of small producers, to the \$15 or \$20 they may obtain as a bounty. Many others who did not start to weigh carefully the difficulties in the way refrained from applying for the bounty, because they regarded it as of no importance, even if there were no difficulty in getting it. The result is that where \$1,000,000 might have been distributed among the farmers, if they had cared for it, hardly more than one-tenth of the amount will be actually paid out of the Treasury.

Judge Powers, who represents the sugar-growing district of Vermont, has attempted to provide a more substantial benefit to the maple sugar men by proposing a duty of four cents per pound upon foreign maple sugar imported into the United States, and twenty cents a gallon on maple syrup. He proposes this in lieu of the bounty, and believes that it would be much more effective in benefiting the sugar producer because it would enable him to sell his sugar two or three cents higher than he can now do. The entire competition comes from Canada, from whence a deal of sugar is smuggled across the border, and some of it may even be able to masquerade as American sugar and get the bounty intended for American sugar alone. Judge Powers believes that a duty might fairly be imposed upon maple sugar, even if the bounty system were adhered to in regard to the ordinary sugar of commerce. Maple sugar he considers a luxury, fairly subject to high taxation, and an American product justly entitled to protection while the high tariff system continues in force. A duty upon maple sugar might be allowed to stand after the bounty system had been wiped off the statute book, and maple sugar would be safer with a duty, as well as more profitable to its producers, than under the present cumbersome system of bounties. The pre-

sent Congress is not likely to go out of its way to impose new duties, but if the next Congress should have a majority of members of the other political party, Judge Powers might obtain the adoption of his plan.—N. Y. Commercial Bulletin.

DOMINION MILLERS AT OTTAWA.

The following delegates from the Dominion Millers' Association were received by Sir John Thompson, Hon. Mr. Foster and Hon. Mr. Bowell: Messrs. M. McLaughlin, John Brown and C. B. Watts, of Toronto; A. H. Baird, of Paris; J. D. Saunby, of London; W. R. Robson, of Hamilton; William Scott, of Ottawa, and Kinghorne and Norris, of Montreal. At the last annual meeting of the association resolutions were passed asking alterations in the manner of choosing delegates to select the standards of flour, and desiring that the Dominion millers should have representatives on these boards, and also requesting a change in the time of selecting these standards. In the meantime the millers have no representation on these boards although they have large interests at stake. The Government was also asked that the flour standards be selected twice a year instead of once. This is desired because the original standard will bleach so much in the course of time, and consequently it will take more wheat to make flour of the same color after the winter months have gone by. Incidentally also the question of Canadian trade with Newfoundland came up. In view of the recent announcement that the Government had made an offer to the sister colony, which it is hoped may lead to an equitable settlement of difficulties between Newfoundland and Canada, the deputation was not disposed to do anything calculated to weaken the situation. The Premier explained the situation to the deputation. He said the Government was prepared to do everything possible, consistent with the interests of the country, to make peace with Newfoundland.

ON THE ROAD.

I dislike to find fault, because a travelling man is not always credited with being spotless; but the following incident struck me as being rather new in the requirements of household necessities. The water trickled down a country road past a village store, the afternoon was cloudy, a thundering rain storm having just passed over that vicinity. I was chatting to the proprietor about the crops, (this was last fall) when an elderly man, who I learned afterwards was a farmer owning some hundreds of acres of land a few miles away, stopped his team at the hitching post just outside the front door, and, after tying the animals, walked into the store. "Have ye any fine chawing tobacco?" says he. "I likes 'The Empire' best." The merchant said he had, and showed him a few plugs of the weed. "Mon but that's

grand stuff—give me a four bits worth of it. It's a foine thing to have in the house, when any company comes. Do you moind?"

PROPOSED CUSTOMS ALTERATIONS

The Council of the Winnipeg Board of Trade submitted the following recommendations of amendment to the Customs Act.

"First, That after goods have gone into consumption, no port entry shall be asked, except in case of fraud.

"Second. That all orders of council, departmental decisions and rulings of the board of appraisers as to rates of discount, valuation, and rate for duty, whether on goods or on packages, and all decisions regarding packages being liable to duty or otherwise, and, if dutiable, the value of the same, be promptly communicated to the customs officer of every port of entry within the Dominion, and that the same be at all times accessible to the public.

"Third. That all decisions of legal appraisers affecting the value or rate of duty, where found to be correct, be promptly communicated through the board to customs officers at other ports, so as to endeavor to make the rate or amount of duty collected on a given quantity of a given article, as near as possible, uniform throughout the Dominion, as well as thereby provide a supervision over the work of the local appraisers.

BUSINESS IN THE MEN, MERIT IN THE GOODS.

It is now almost a year since the firm of Wright & Copp commenced business at 40 Wellington Street East, Toronto, as importers and manufacturers' agents, dealing in grocers' specialties. Many manufacturers are represented, amongst them being The St. Croix Soap Manufacturing Co., of St. Stephens, N. B., the noted makers of "Surprise" soap, the sale of which is increasing largely every week; the T. A. Snider Preserve Co., Cincinnati, Ohio, manufacturers of catsup, Chili sauce, and twenty varieties of soups; the New York Bisuit Co., manufacturers of the celebrated Van Der Veer & Holmes Æ crackers; also a large trade has been worked up on imported and fancy cheese of all kinds. It is needless to mention the names of all firms represented. Suffice it to say that all goods handled are of established quality, and the list comprises a full assortment of grocers' specialties. To meet the requirements of their business they have found it necessary to extend their premises. Both gentlemen entered upon their business career well able to take care of their interest, and fully gifted with the qualities necessary to the merchant of to-day.

The ice dealers of Ottawa have formed a combine. They have increased the price of frozen water, and will make the consumers pay in advance.



SALES MADE OR PENDING.

W. K. McHefey, general merchant, Windsor, N. S., has sold out.

J. E. Lord, fish dealer, New Westminster, B. C., is advertising to sell out.

Isaac Deboo, general merchant, Sussex, N. B., advertises his business for sale.

The stock of P. R. Young, general merchant, St. Andrews, N. W. T. has sold.

McKelvey & Birch bought Dunn's bankrupt stock, at Kingston, for 55c. on the dollar.

The stock of C. J. Keith & Co., wholesale and retail general merchants, Havelock, N. B., has been advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Young, Hubard & Co., fish dealers, Caracquet, N. B., have dissolved.

Douglas & Eaton, general merchants, Maitland, N. S., have dissolved.

REMOVALS AND DEATHS.

E. Cook of Cook & Co., general merchant, Wellington, B. C., is dead.

John A. White, of Keirsteed & White, grocers, St. John, N. B., is dead.

Robert Orr, of Orr & Hiscock, general merchants, Wingham, Ont., is dead.

Ghas. S. Strople, general merchant, Bayfield, N. S., has removed to Linwood.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

R. A. Lepper, general merchant, Birtle, N. W. T. has assigned.

Regis Ross, general merchant, Cedar Hall, Que., has assigned.

Fred. W. Clarke, Middleton, N.S., has assigned to G. W. Eaton.

Jacob Hiebert, general merchant, Bergthal, N. W. T., has assigned.

Chas Richardson, merchant, Owen Sound, has assigned to Chas K. Grigg.

C. E. Smith & Co., Halifax, are offering a compromise of 50c. on the dollar.

Jno. Fair, grocer, Gananoque, Ont., has assigned to Robt. C. McCullough.

Sydney Misener, general merchant, Troy, Ont., has assigned to Chas. Cumming.

Thos. S. Armstrong, general merchant, Fergus, Ont., is offering to compromise.

John F. Gough, groceries and provisions, Halifax, has assigned to Richard Pearce.

Wm. A. Caldwell, flour and feed merchant, Jarvis, Ont., has assigned to Joseph Ivey.

Donald R. McLean, trader, Victoria Mines, N.S., has assigned to A. J. McEchen.

James Montgomery, general merchant, Huntsville, Ont., has assigned to David Blackley.

An assignment has been made to Henry Barber & Co., of Front street, by James Cun-

ningham, grocer, Toronto. The estate is not a large one, and the liabilities will not exceed \$2,000.

Richardson Bros., general storekeepers, Norwood, have assigned to Campbell & May. Their liabilities are estimated at \$6,000, with nominal assets slightly in excess. The creditors will meet next Wednesday.

The creditors of R. S. Gallagher, Toronto, will have to be content with the offered compensation of 25 cents on the dollar, payable in six, twelve and eighteen months, on total liabilities of \$25,000 and assets only \$1,200.

The creditors of Gall, Anderson & Co., Toronto, met at the office of Ritchie & Davis and passed a resolution favoring the acceptance of 50 cents. An adjournment was made for two weeks, and meanwhile the composition deal will be circulated for signatures. There is every reason to expect the composition will be effected.

At a meeting of the creditors of James Scott & Co., Halifax, N.S., last week, Mr. Scott offered to pay 35 cents on the dollar, which was accepted. Much general sympathy is manifested for Mr. Scott in his business reverses, and at the meeting yesterday the hope was expressed that he will receive in the future that large measure of patronage which his house secured for so many years.

AN EXCITING SALE.

Says the Trade Bulletin of Montreal: The sale of the stock of S. Marrotte, amounting to about \$3,500, which took place on Saturday last, proved quite an exciting affair the bidding being the most spirited that has been witnessed at an auction sale for some time past, resulting in the stock being bought in, supposed to be for the insolvent, at the unprecedented figure of \$1.35½ on the dollar. No sooner did the auctioneer offer the above stock than 50c. on the dollar was immediately bid, and from this point the price was rapidly run up and the stock knocked down at \$1.35½ within the short space of ten minutes. There was a large attendance of buyers, and during the sale the excitement resulting from the sharp tussel to secure the much coveted stock was intensified by a sudden outbreak of hostilities, the insolvent becoming suddenly engaged in an exhibition of fisticuffs with one of the audience, whereat the auctioneer sprang from his point of vantage, and separated the infuriated combatants before first blood was claimed or a knock down recorded. It appears that a syndicate of buyers at the sale were determined to purchase the stock in order if possible to put Mr. Marrotte out of business. But unless both parties to the bidding thought the stock was considerably undervalued, why bid \$1.35½ for second hand goods that could have been bought anywhere bran new for \$1.00? Owing to the above abnormally high price being paid for the stock, the creditors, it is thought, will now get 20c. on the dollar; but all admit that the sale was a very remarkable one.

THE CORNER GROCER

The mercury in the thermometer outside of the door had dropped down so low that no one cared to associate with it. Officer Tooley dropped in to warm his hands at Schmidt's stove.

"Say, Officer," said Schmidt, as he took his hands out of his pickle barrel and wiped them on his apron, "you are yoost de feller vot I like to see. Is it gontry to dem laws if I knock a feller vot scheets me?"

"Well, I don't know. You should have him arrested," said the officer. "Why, did some fellow (do) you?"

"Vell, you see it vos dis vay; yoost avile ago a fellow he comes in here and he says, 'Oho, Schmidt, vie gehts?' and I say, 'Philopene,' and he say, 'Oh! you know dot song Philopene, Philopene geh mit mihr ins graas, und su weider.' Vell, I tink he's pooty schmart, und I shake him his hand und say, 'Vat is it you like?' He say, 'Schmidt, I'm selling soap for —,' himmel, ich weiss not vot ferm he say he drum for— any how I toll him I'm full up on soap, und he talk avile about dot Shilli trooble. I don't know vot dot is as I never had it yet (say, Herman, give dem beeckles to dot leetle girl, und a piece of candy) vell, den pooty soon he say, 'Schmidt, you see dis already?' und he got a little machine out von his pocket vot looks like a vash machine wringer but its mit black rollers. I say, vots dot? und he say, 'Dot is a money machine, vot makes money, you know, officer. Vell, he did put in von side a piece paper und he say, 'I pet you dot paper will be money ven it rolls on de onder side out.' I look like a fool at him, vich I guess ish right, und I look at dot machine again once more, den I tink he bin a schmart drummer, und I bet him five dawlers. Vell! you yoost should see de vay I feel ven he turns de leetle grank, und, shure as te tifel, out gomes der money on der onder side. He say, 'You see, Schmidt, you loose dem bills,' und he dakes my money und shtarts for dem doors, but I ketch him on dem collars und I (say, Herman, yoost move dem cheeses from der shtove avay a leetle) yoost call him a schwindler. Aber he yerk to get loose, und I knock him und holler for Herman. Yet he get loose und run like he vas crazy, und holler, 'Shtop dot car! shtop dot car!' und goes round der gorner. Vot fer a tam machine dot vos, anyhow?"

"That," said the officer, "was a trick machine; haven't you read about it?"

"No! did it shtood in der baper apout him."

"No, but the papers printed all about this machine."

So! Now, den, Herman, yoost see. I vas going to sumscribe letz veek for them bapers und Herman he say, vats der use dem drummers geep us posted on efery dings vots new. Now you see I lose me fife tollars. Vel, dots der tifel aind it?" and Schmidt cut an eighth of an inch off the end of a piece of cervelat sausage that had turned too dark, and turned the top layer of mackerel over in the kit so that they would present a new appearance, and then instructed Herman to mark Mountain corn up to 15 cents straight,

"Officer Tooley strolled back into the other room and looked at Schmidt through the bottom of a glass, and as he passed out he heard Schmidt say. "Herman, ven you veighs some more butter veigh dem leetle vood dishes mid it, und ven dot agent mit dot "Intercommerce Grocer" kum aroundt some more vee vil sumscribe for dot baper." —Interstate Grocer.

R. A. LUCAS.

R. T. STEELE.

GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

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Diamond Crystal Salt. Hillwatee Tea.
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TEA.**RICH AND DELICIOUS.**A trial will convince you of its superiority
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than**"DIAMOND"****NONE**as profitable both to consumer
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details and quotations promptly
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the country in a Congou tea to
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of the purest and best STOCKS that money
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FRESH FISH
FOR LENT.**British Columbia Salmon Trout, Whitefish,
Pickerel, Pike, Lake Herrings, Codfish,
Haddock, Mackerel, Smelts,
Flounders, etc.

Best Quality. Reasonable Prices.

D. W. PORT & CO.,
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DISHONEST CLERKS.

We hear a good deal, from time to time, concerning protection; and however much grocers may differ on this great economic question, we are sure they will agree with us that the average merchant needs protection from the wiles of scheming tricksters, whose only end and aim is to defraud the dealer of his hard earned cash. We have iterated and reiterated in these columns the need of care and prudence to avoid the pitfalls prepared for the unwary by these frauds. This week we feel called upon to allude to another branch of this topic and warn the grocers against dishonest and untrustworthy clerks. No doubt a large per cent of all the clerks are honest—we certainly hope so, for from their ranks are to come the merchants of the future. How large or how small the per cent may be we are quite sure that there are more dishonest clerks than one would at first suppose. Every week we record the evil doing of these men who cause their employers trouble, annoyance and financial loss. The honest clerk will not object to any means adopted by the merchant to protect his interests, and the dishonest clerk should be exposed and punished.

Last week we recorded the fact that two clerks of Rhodes Brothers, Boston, had been arrested, charged with embezzling \$300 from their employers. This money was, it is alleged, taken during the past three months.

This week we read that Frank H. Robinson, a grocer team driver, recently employed by Frank W. Merriden, Gloucester, was arrested on a charge of embezzlement. It is charged that he has collected from \$300 to \$500, which he has failed to turn over.

Charles H. Backus, of Wollaston, a well known grocer, lost a large amount of money by the embezzling practices of his clerk, Charles E. Winters, who has now left for parts unknown. His method of operation was similar to those outlined in the case spoken of in extenso below.

One E. H. Maynard was employed some eighteen months ago, as clerk and driver of the order wagon of Frank C. Shorley of Everett, proprietor of the Boston Branch Grocery and Provision Store. He had formerly worked for E. S. Gilmore, then for W. H. Oakes and latterly for Simonton & Gill of Charlestown. It now appears that his record was not entirely clear in the past, but, however, that may be, he began his embezzling practices soon after entering the employ of Mr. Shorley, until he had converted to his own use fully \$500. From over thirty customers on his order route he had collected money—which he did not turn in—varying in each case from \$2 to \$30. These were customers who did not visit the store and whose bills he was given to collect. He would take the bills, collect the money, put it in his pocket, and at the store tell a plausible

story about leaving the bill but being unable to get any money just then—they would pay in a few days, etc., elaborating these lies with all the generalities such men know so well how to concoct. When another bill was given him with "amount of bill rendered" upon it and the additional new purchases entered thereafter, he would erase the "bill rendered," tell the parties that the bookkeeper had made a mistake—"didn't know her business and couldn't keep the books straight," etc. He would sell to customers at a less price than cost and pocket the cash—in fact resorted to many schemes to feather his own pocket and rob his employer. Is such a man deserving of probationary leniency? If so is he when—as we state below—he was not using this money where it was needed, but to gratify an inordinate desire to appear the possessor of money?

His rascality being discovered he was arrested, taken before the District Court in Malden, Judge Pettingill presiding, and plead guilty. The case being beyond his jurisdiction he was bound over to a higher court. When the case came up in that court, Chief of Police Emerton of Everett informed the District Attorney that Maynard was "a pretty good fellow," etc., and presumably upon the Chief's statement the embezzler was released on probation. Now, was he a pretty good fellow? His wife died last March, and his father-in-law paid the funeral expenses; the two children, the result of his marriage, are with his brother-in-law, and Maynard has contributed hardly anything to their support, a very infinitesimal amount. But all the while he had in Everett a young lady to whom he was paying attention and he had bought (on the instalment plan) a costly piano, forgetting, probably, that he had in his previous wild career mortgaged his wife's piano to provide himself with funds. Was he a good fellow? Ought the Chief of Police, supposed to be charged with the execution of law, to take one side of a story, not the truth, and allow the release of a self-confessed embezzler? Mr. Shorley proposes to find out and the Selectmen of Everett will give him a hearing on the question Saturday evening.

Now, then, what can grocers do to protect themselves? Ought they to be lenient with these clerks? If they escape punishment do they not go to another store and work the same game? Wouldn't it be better to have one man take the orders and another collect the bills? We would like to receive suggestions from our readers. Hundreds, yes thousands of dollars are lost by grocers every year by these games worked by dishonest clerks. How can it be prevented? Is it mercy to the trade to let these men off on probation? Does not the protective policy apply here and should they not in every case demand even and exact justice.—*New England Grocer.*

ATTENTION TO BUSINESS.

There never was a time in the history of the industrial and commercial world when strict and personal attention to business was more necessary than at the present time. The growing competition in every line of trade and manufacture requires not only the strictest economy in every department and detail, but strict personal attention as well. This is one reason why Americans are and have been, successful in almost every enterprise they have undertaken. Instead of leaving the work to be performed by a paid manager or agent, the American manufacturer attends to the business himself, so far at least as the general management is concerned. He is a worker in every sense of the word.

Those who are inclined to think that employers are overbearing and grasping in their dealings with others, should not be too severe in their criticisms. The employee has a very easy time of it compared with his employer. His hours of labor are fixed, and his work is of a routine nature, requiring very little thought or care, except that necessary to the faithful performance of his duties. He knows just how much he is making, and when his day's work is done he can lay aside all care without fret or worry.

But with his employer it is quite different. With him it is constant, unceasing work, and his mind can never be entirely free from his business cares. He has to meet and overcome competition. He must watch the markets, both as a purchaser and a seller of goods. He must plan and devise, direct and control everything pertaining to his business. Not for a moment can he rest, for in that moment he may lose large sums of money which years of patient industry have accumulated.

The life of a successful business man is one constant round of work from morning till night, and often far into the latter. His hours of labor are not fixed by an arbitrary law, nor his labor that of fulfilling a duty to another for which he is paid a stipulated price.

The young man who, ambitious to enter business upon his own account, chafing at the position he holds or the wages he receives, will do well to give the matter careful consideration before undertaking the responsibilities and risks which are a part of every business man's life.

There is too much competition, too many shrewd and prosperous men already in the field for a young man to combat with, unless he be endowed with pluck and perseverance sufficient to carry him through a long and severe struggle, willing to work, not for day wages, not a certain number of hours per day, but for recognition as a successful business man, whether it call for one hour or twenty-four each day, whether the pay be one cent or \$1.00 per hour.

In any case or under any conditions, either as the man of business, who works for his success through the employment and direction of others, or the laborer who gains his livelihood by working for another, strict attention to business, the faithful performance of the duties involved, and the considerate adaptation of means to an end is the only sure method of winning success.—*Manufacturers' Gazette.*

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MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

GREENBANK

Double Concentrated Lye.
Double Concentrated Soda.
Bleaching Powder.

IN METALLIC TINS.

Send your order for Spring business.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Batger's Home Made Marmalade.

Batger's Lime Marmalade.

Batger's University Marmalade.

Cairne's Home Made Marmalade.

Caverhill, Rose, Hughes & Co., Montreal.



Something Good.
 Something Good.
 Something Good.
 Something Good.
 Something Good.

6s.	6s.	6s.
6s.	6s.	6s.
6s.	6s.	6s.
6s.	6s.	6s.
6s.	6s.	6s.
21 lbs.	21 lbs.	21 lbs.
21 lbs.	21 lbs.	21 lbs.

SMOKING.

Send for Sample Box.

Empire Tobacco Co.,

MONTREAL.

MONTREAL TRADE CHAT.

Jimmy Warren has returned from the Lower Provinces and says trade is fair.

The retail trade here say they are having good call for Mott's chocolates and cocoas.

Mr. Rd. McKay, of Hamilton, Ont., was introduced on 'Change last week at the Board of Trade.

Quite a few of the travellers are home this week. They came home to vote, they say, for the right party.

F. H. Turcotte is up before the Police Court on the charge of embezzling money from the Montreal Meat Co.

Charlie Johnston, the retail grocer, has just returned from New York, where he spent two weeks on pleasure.

Mr. J. O. Villneve, the member elected for Hochalaga County, is one of Montreal's best known wholesale grocers. He was elected by over 2,000 majority.

A McDonald, the Sherbrooke grocer was in town last week. He reports trade quiet on account of the election, but hopes that now that it is over things will pick up.

Four fruit boats are due between May 1st and 10th, the Avlona from Bordeaux, and Chareute, and the Fremona, Escalona and Dracona from Mediterranean ports. All the fruit will be sold by auction.

Col. H. E. Taylor, special agent of the United States treasury department at St. Albans, Vt., last week seized two tons of geese which were being smuggled across the line for sale in New York market. They will be sold by auction.

The examination for inspectors of butter and cheese factories will be held on March 16th and 17th at St. Hyacinthe, Que. Any information regarding them can be obtained from Mr. J. de L. Tache, the secretary of the Societe d'Industrie Laitiere, Quebec.

The bark Artizan, Capt. Kinsman, has arrived at St. John, N.B., from Iliolo, with a cargo of sugar for Montreal. The Artizan was one hundred and sixty-three days coming out, owing to boisterous head winds and calms.

At a meeting of creditors of Jas. Scott & Co., the Halifax grocers, it was agreed to accept 35 cents on the dollar. Much general sympathy is manifested for Mr. Scott in his business reverses, and at the above meeting the hope was expressed that he will receive in future the same large trade as he had before.

Nearly all the leading cheese operators have left for New York and England to make arrangements for next season's trade. Messrs. W. Nivin, F. Warrington, T. Warrington, G. Hodge (of Duckett, Hodge & Co.), D. Muir (of D. Muir & Co.), and the Messrs. Hodgson are at present on the other side, and Messrs. A. A. Ayer, D. A. McPherson and James Alexander left yesterday. Messrs. T. N. Ware and A. J. Brice have gone as far as New York and Mr. A. Grant will leave for the other side next week.

THE SAFE-BURGLARS' LOT NOT A HAPPY ONE.

From the reports so constantly being published it would seem that the skill of the nefarious burglar is proving too much for the safemakers and inventors who have been for sometime racking their brains for a new and improved method of counteracting their evil designs. A patent just issued at Washington to T. Mower Martin, artist, of Toronto, seems likely to prove an entirely new departure in this matter of protecting moneys and valuable papers. Mr. Martin's idea is to turn the burglar's usual method of warfare against himself by coating the safe with hidden panels of explosive substance, which, if attacked by either the drill or the blow pipe, or even by electricity, would incapacitate the toiler of the night from further pursuing his chequered career. Six different claims are granted in this patent, some of them being for methods in which the explosive machine can be set to go off or not at the option of the owner when closing the safe at night.—World

GENIAL SALESMEN.

People like to trade with genial salesmen. They like to be waited upon by men who are affable, polite, attentive and personally agreeable men. They instinctively avoid a clerk or a salesman who is impertinent, officious, inattentive and indifferent. Many a clerk has failed to effect a sale of goods that was really desired, because his manner was offensive and his way of waiting upon a customer created a feeling of ill-humor and impatience.

Customers who bestow their patronage upon a storekeeper, feel that they are doing him a favor, and they expect to be treated, not only with civility, but with deference and polite attention. We have not infrequently in our shopping experience encountered clerks whose supercilious ways and disobliging manners filled us with a strong feeling of prejudice against the entire establishment. We have been waited upon by clerks whose minds seemed to be upon everything but their own business, whose eyes wandered away even while they talked to us, to other objects in the store, whose thoughts were clearly not upon their business, and who did not care whether they effected a sale or not; their only interest in the concern being to draw a weekly salary.

Now we hold that a good clerk or salesman feels a sincere interest in the prosperity and welfare of his employers, and he must be zealous in whatever he does. Unless he is, he can never expect to please the patrons of the store or the proprietor who employed him. If he acquires habits of indifference or inattention, he will never become a prosperous business man, even if he should engage in trade on his own account, for indifference and incivility become habits after a time, extremely difficult, if not impossible, to break off.

The personality of a salesman has very much to do with his success in that capacity. He should present a neat and cleanly appearance, should put his heart into his work, should strive to please the people with whom he comes in contact, and should try from the commencement of his career to make friends of his customers, if he expects in the future to have friends to patronize him when he sets up in business for himself—Grocers' Criterion.



TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please wherever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,

Chatham, - Ont.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

COMBINES!

One of the best is the combination of Coffees, Cream and Granulated Sugar which forms Condensed Coffee "Reindeer Brand."

The popularity of this combine is growing rapidly. Unquestionably the best brand of Cond. Milk is the well-known reliable "Reindeer Brand."

The Truro Condensed Milk and Canning Co.,
(Limited.)

Truro, N. S. Manufacturers.

JAMES E. BAILLIE,

PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/2 King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Successful Sellers.

NEW BRAND
ADAMS' ORANGE BLOSSOM
CHEWING GUM.

30 Bundles in Box. 150 Pieces.

Each box contains a bottle of Colgate's High Class Perfumes. Guaranteed First-class. Sold by All Wholesale Grocers. For illustrated Catalogue and beautiful hanger signs for your windows, Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,

Manufacturers, - - TORONTO.



FRY'S PURE COCOA.

Samples will be forwarded on application to

ARTHUR P. TIPPET & CO.,

Agents for Ontario and Northwest,

1 Wellington Street East, Toronto



Plugged 50 cent American coins are in circulation in Kingston.

An effort is being made to start a fruit canning establishment in Napanee.

J. F. Wilson, formerly of the Rathbun Company, has opened a grocery store in Kingston.

A canning factory is to be started at Windsor, no such industry being yet established in Essex.

A traveller for a house in Kingston has disappeared, and with him about \$500 collections from customers.

Mr. J. B. Smallman, of Smallman & Ingram, London arrived home on the 10th inst., from the European markets.

J. McNulty, clerk in Lindop & Co.'s grocery, St. Thomas, had two fingers crushed in a sugar mill. They may be saved.

Mr. L. D. Marlatt, of the firm of Marlatt & Spears, Aylmer has sold his interest in the business to Mr. J. F. Young, of London."

A committee of the Hamilton Wholesale Grocers' Guild, held a secret meeting on Monday morning, and discussed the sugar question.

W. W. Coulter, St. Thomas, has sold his grocery business to Mr. Stewart, late of Everton, but continues the insurance and real estate business.

The N. Y. Commercial Bulletin says: Mr. Fenton of the Erie Preserving Company was among the Westside visitors during the past few days.

Several Kingston merchants who agreed to close their stores at 9 o'clock, on Saturday night, failed to do so. Those who did close say they will give the scheme but one more trial.

A large deputation of Toronto ratepayers waited upon the Ontario Government on Friday afternoon, and asked that legislation should be withheld in reference to the single tax and business tax.

R. K. Burgess, Toronto, vice-president of the Ontario Bank, has resigned the office, as he is going to Europe for a two years' tour. A. M. Smith, of Smith & Keighley, is mentioned for the position.

The Nova Scotia refinery, which has been idle for some time owing to the scarcity of raw sugar, will now be able to resume operations, the Taymouth Castle having brought 2,000 tons of the sweet stuff.

Mr. W. H. Seyler, well known to frequenters of Eby, Blain & Co's sample room, but lately better known as that firm's pushing city traveller, has had a sick spell, his friends

will be sorry to learn. An attack of quinsy confined him to his house all last week. His visiting list had consequently to be a little neglected. He is now getting round again and will soon report himself at all his old calling places.

The Winnipeg Board of Trade will erect a handsome building in which will be concentrated all the grain business, financial institutions and other Manitoba commercial interests.

Mr. James E. Steen, proprietor of the Winnipeg Commercial and president of the Board of Trade, was married, on Monday, to Miss Annie Congdon Rogerson, late of St. John, N. B. The couple went to the Maritime Provinces on a wedding tour.

Boy burglars got into Hazell & Son's grocery store on Macnab street north, Hamilton, and stole several bottles of liquor. Some men saw the boys in an alleyway off York street with the plunder, and recovered two bottles, but did not arrest the boys.

The commercial travellers of Montreal are an enthusiastic body. They must be, for one hundred and fifty drove out to the Athletic Club house on the evening of the 10th, in spite of the fact that the roads were bad. That they had a good time was guaranteed before they started.

Ocean Wave Baking Power has now been on the market four years, the sales have steadily increased year by year and the manufacturers have hundreds of testimonials to the true value of the goods. They give great satisfaction wherever used. They are sold in cans only.

Mr. James E. Smith, an ex-mayor of Toronto, died last week. Some time about the middle of the century he went into the wholesale grocery business in this city, his partner being the late Henry Millar. Their place of business was at the corner of Colborne and Church streets. His firm supplied with provisions the troops sent to oppose the Fenian invasion.

The California Fruit Grower is authority for the following: "A car load containing 30,000 lbs. of fresh salmon has been shipped by the Fraser River Freezing Company, of Port Haney, to Hamburg, Germany. It is going via Canadian Pacific railway to New York' thence in the cold storage department of a German steamship. This is the first shipment of fresh Salmon from British Columbia to Europe.

The Condition of Sales Act now before the Ontario Legislature brought down a deputation representing wholesale interests. They were piloted by the member for East York, Mr. G. B. Smith, and were composed of Messrs. J. Short McMaster, T. O. Anderson, T. M. Bayne, and R. H. Gray. They urged upon the Attorney-General the justice of passing legislation which would protect creditors against private liens or agreements not registered or otherwise made public. These liens

are frequently resorted to the great prejudice of the creditors on estates, and the wholesale men had no difficulty in impressing the Attorney-General with the merits of their case.

Ganong Bros., St. Stephen, N. B., have sold out to Ganong Brothers, Limited. The new proprietors have purchased not only the business, but also the good-will of the business and the right to manufacture the celebrated G. B. chocolates. The merit of these goods, intimate knowledge of the business, and a constant endeavor to deserve the continuance or even an increase of the support that their predecessors enjoyed, are the basis on which Ganong Brothers, Limited, ground their prospects.

Mr. Alexander Gunn, of Toronto, accompanied by Major Hughes, M. P., had an interview with Hon. Mr. Dewdney, on Thursday, to urge that the Indian Department procure for the use of the Indians long clear cut pork in place of short clear cut. Mr. Gunn represented that the change would divert a large trade from the United States packers into the hands of the Canadian packers, while the quality supplied would be of the very best. The Superintendent-General said he would give the representations careful consideration.

The lobster packers object to the proposal in Hon. C. H. Tupper's bill to require the payment of a \$50 license fee for the catching of lobsters, and of a fee for the official branding of packages. A deputation of packers waited on the Minister of Marines and Fisheries last week to ask that neither fee be imposed. The same deputation asked that any settlement of the Newfoundland question should include the concession to Canadian fishermen the same bait and fishing privileges enjoyed by the United States fishermen.

The Halifax Board of Trade last week discussed the Newfoundland-Canadian difficulty. The matter was introduced by a communication from the Montreal Board of Trade, regretting the loss of trade, and asking for an expression of opinion from the board as to the desirability of petitioning the Gov-



"CAIRN'S" HOME MADE MARMALADE.

Used by Her Majesty, The Queen.

A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from

Caverhill, Rose, Hughes & Co, Montreal,
and
Smith & Keighley, Toronto.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,
40 Wellington St. East, Toronto

ernment for the arrangement of a modus vivendi till the difficulties between the two countries shall have been disposed of. The board passed the following resolution:— "Recognizing that the balance of trade with Newfoundland is in favor of the Dominion in the proportion of four to one your committee has no hesitation in recommending cordial co-operation with the Montreal Board of Trade in efforts to arrange a modus vivendi with Newfoundland; and further, your committee is decidedly of the opinion that it would be in the best interests of the whole Dominion to withdraw the present restrictive custom house regulations against imports from Newfoundland on the basis of mutual concessions."

A deputation appeared before the Government last week to protest most strongly against any rebate being allowed on grain transhipped at Ogdensburg, on the ground that it would hand over the whole carrying trade of the lakes, and especially of the Canadian North-west, to American bottoms. The delegates also urged the advisability and urgency of at once deepening the St. Lawrence canals to a uniform depth with the Welland, it being stated that as soon as a uniform depth of 14 feet is obtained the Canadian forwarders would be in a position to snap their fingers at the Yankees.

A Petrolea business man has purchased two lots near the tunnel station, Sarnia, Ont., with the intention of building stores on them, one of which he will fit up as a grocery store. There is talk also of a Point Edward business man following his customers to the south end of the town, when the completion of the roundhouse compels the removal of the trainmen, engineers and others to that neighborhood.

Frank Ronan, Halifax, N.S., Davis Bros' hustling traveller, is receiving the congratulations of his friends on the possession of a valuable diamond ring, which glitters on one of his fingers. The ring was offered by the Logan Soap Company, of St. John, for the traveller placing the greatest amount of their manufactures in a given time, and Mr. Ronan was the lucky man. He also wears a gold watch given by the same firm on similar conditions; and he has a gold watch offered by the Empire Tobacco Company, of Montreal, for the disposal of of 200 packages of their tobacco.

Mr. W. Boulter, president of the Canadian Packers' Association, was in the city the other day. He says the meeting of packers will be a large and important one. In addition to the routine matter to be considered the association will discuss a scheme to send a representative to Great Britain to introduce Canadian canned goods. The exports from here to Great Britain have been growing rapidly the past few years, and it is believed that if a man was sent over to push the sales of those put up by members of the association, the business could be largely increased. Mr. Boulter sent a trial shipment to Japan last

fall and recently received word that the goods had given every satisfaction.

Mr. Ward, of the John P. Mott Co., Halifax, is in the city.

Clemes Bros. report the arrival of another car of extra red and yellow onions.

A. C. Miller & Co., canned goods packers, are starting another factory at Brighton, and James Anning, formerly with that firm, will put up goods in Belleville this year.

Mr. Harry Abbott, of Vancouver, has just sent to the Premier a box of fish, caught on a recent excursion of the tug Eliza Edwards, containing three halibut and a quantity of black cod. These fish have been distributed amongst the Ministers of the crown and in several other quarters, with a view to their being tried, and so far as can be learned the quality is excellent, notwithstanding its long journey. The fish are accompanied by a statement from the captain of the Eliza Edwards, certifying that the halibut are part of a catch of 847 similar fish, estimated to weigh, in the aggregate, 40,000 pounds, which were caught by eight men in three boats in three days, within five miles of the coast of British Columbia and in land-locked waters where fishing can be carried on in any weather. The largest halibut in the lot weighed 175 pounds, and measured six feet four inches in length.

The "Barm" Yeast Manufacturing Co. are offering premiums in solid cash to the grocers who first succeed in selling twenty of their 50 cent boxes containing two dozen 5 cent packages of "Barm" Yeast. The profit on these goods is 140 per cent., and the prizes \$10 each for the first ten grocers selling twenty boxes, and \$5 each to the second ten selling a like quantity. They also offer substantial cash amounts to commercial travellers, particulars of which are announced in this issue of the CANADIAN GROCER. The Barm Yeast Co. are not slow to adopt good methods for the introduction of their goods, and such enterprise deserve return. It is satisfactory to know that such is already the case, as the manager states that the business done during last month was ten-fold greater in volume than that of any month since they started. Both travellers and grocers seem to have entered into a rivalry, as to which can sell the most in the quickest time. Every wholesale grocer in the Dominion has "Barm" Yeast in stock, so that there will be no trouble in procuring it at any time.

HALIFAX RETAIL GROCERS.

The Halifax Retail Grocers' Association held their regular monthly meeting on the night of 7th inst. The attendance was larger than usual.

The committee having in charge the recent sleigh drive reported that the event passed off very satisfactorily, socially and financially.

Some further discussion took place upon the proposed tax reform, some of the members objecting to the published statement of

the committee of the Tax Reform association that there were but eleven members present at the grocers' meeting when the resolution was passed. This is incorrect, as there were more present, and the executive committee (who expressed the sentiments of the whole association) were fully represented, and they felt that the grocers were not the only people affected by the proposed reform, but that all retailers were similarly affected. The resolution was passed unanimously, and it was wrongly stated that any member present was not in accord with it. They would like to know of any retail grocer in the city who carries a stock of \$6,000 and is only assessed for \$2,000.

TORONTO RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening. There was a fair attendance of members. The usual routine business was transacted and one or two other matters of minor importance were dealt with. The further discussion of the circular questions was waived until next meeting. The secretary gave another evidence of his activity and earnestness in the submission of thirty names of grocers he had persuaded to apply for membership. A committee was appointed to wait on the wholesale grocers and state the position of the Association in the matter of wholesalers selling to consumers, and to warn the wholesalers that business of that kind would forfeit the trade of all the members of the Association and arouse the influence of that body against jobbers who sold to consumers. It was complained that a general trade paper had misstated the facts in connection with the pedlars' license question, alleging that the Association's protest against any reduction had been ineffectual. Disapproval of this mis-statement did not take the form of a resolution, but was very decided.

New Eastern Townships Maple Syrup and Sugar.

(Ready for shipment soon.)



Messrs. Wilkins & Co., Adamsville, Que., have appointed us wholesale agents for their Celebrated Maple Leaf Brand. Every package guaranteed pure maple.

Put up in double seamed cans (not liable to leak) of several sizes; also in kegs and small barrels. Send for price list and discounts. They will interest you. Special quotations to large buyers.

Clemes Bros., 51 Front St. E. Toronto.



TORONTO MARKET.

TORONTO, March 17, 1892.
GROCERIES.

Very slowly does the market emerge from the dulness which has brooded over it all winter. An occasional glimmer of better times is let in upon the situation as spring draws on, but this is discounted by the low prices which in most lines stand ready for buyers when they choose to make their spring invasion. Traders of course must have goods, but their orders come forward very sparingly and call for only the barest present wants in everything but sugar. There is no lack of offers for sugar, all on the bear side, and generally for pretty large invoices. The jobbers as a rule are shy of business, but if they see that the sugar is going to be bought they usually yield to the inevitable and come down to the lowest point. Some car loads have been taken for extended delivery, though as to that, there are few who will accept such an order. The trade in tea keeps steady. Canned goods are rather listless. Dried fruit is inactive. General sundries are up to the average. Fancy groceries are in lower request since Lent opened. Payments are reported satisfactory since the Fourth.

CANNED GOODS.

Though the trade proceeds slowly, values do not decline. Tomatoes and peas are in comparatively small compass, and there is small chance that prices will long favor the buyer as much as they do now. Corn, on the other hand, is quite plentiful. The prices of the former two vegetables are firm at \$1.05 to \$1.10, quality and quantity regulating the gradation between these figures. Gallon tomatoes sell quite freely at \$3.50. But there is plainly a backwardness about the demand. At this time of year consumption as a rule begins to be active. So far its impetus to trade is but mildly felt by the wholesalers. One reason, probably, is that retailers stocked more freely ahead of requirements in canned goods than in anything else. But it is not felt that the demand will be postponed much longer. It is fairly good now, though not up to the strength it usually reaches in the middle of March. Salmon, lobster, and sardines are quiet and unchanged. Fruits are in very limited request.

COFFEES.

Little can be added to what was said last week, as with the exception of a small jobbing business, nothing has been introduced into the situation since then. Very good Brazil coffee is offered at 19c., with lower grades obtainable as low as 17½c. Fine Rios would sell if they were to be had, but just now they are not in stock and are hard to get. Choice Javas continue exceedingly firm, while the demand evinces somewhat more activity. Good coffee appears to be rather at a premium, partly owing to an increasing

consumptive demand for quality, and partly to the sharp inspection that has been set on foot lately.

The Rio News of Feb. 16th says of coffee: "Receipts have improved considerably, but the increase is largely due to coastwise receipts of nearly 16,000 bags during the week; the railway showed some improvement, but there is apparently still a 'hitch' somewhere. Exchange has assisted coffee dealers, and also a riot that occurred in Santos on the 11th, resulting in the rioters tearing up rails on the Sao Paulo Railway, cutting the telegraph, etc., from which it was feared a serious suspension of traffic might result. Fortunately the authorities were able to restrain the disorder, and traffic was resumed on the 13th. The Coffee Factors' Committee to report on the crops has not so far made public any modification of its December estimate, nor is it likely the Committee will report before the end of the current month."

DRIED FRUIT.

Prices are very low in currants, some descriptions quoting at 4¼c., and even this figure is said to be open to shading. The quality of the stock to be had at this easy price cannot of course be high, and as a matter of fact is very low. It has been brought on this market quite recently. There is very little of any other kind to be bought on the New York market, the finer descriptions being taken up or very firmly held. A slight recovery from the low point at which the inferior stock noted above was bought has taken place. Prunes are quiet and unchanged at 6¼ to 6½c. in cases. Valencia raisins can be bought at easy figures in New York and so are held here at very low prices. The price is from 5¼c. up for off-stalk. Some old stock is held here at 80c. to \$1 per box. Dates are being pushed at 4¾c. for large lots of Hallowee, and 5¼ to 5½c. for smaller quantities.

NUTS.

The week's trade in nuts has been of small proportions, unaccompanied by any change in the conditions. Prices are steady, stocks are light. In New York new Chili walnuts are offering for June delivery at 12s. 6d.

A cable from Malaga reports the remaining stock of Jordan shelled almonds at only 1,000 boxes, and the price 30s. c. and f., or say the equivalent of 37½c. laid down. In the face of this one holder in New York continues to quote 34c.

RICE AND SPICES.

The extent of the business done and the range covered by prices remain as they were described last week. It takes but little rice to slake the demand yet, but preparations are beginning for a brisker business as the season develops. Some very fine Japan rice is now in stock to sell at 5 and 5½c.

Spices are moderately active and unchanged in quotation.

The following is an extract from a private letter received from London by a leading importing house here: "In regard to rice we would say that in the markets abroad Japans are easier than earlier in the season, but other kinds are still advancing. Patnas of new crop are scarce and arrive slowly. The quality is very poor, indeed, being small in grain and off in color. Still prices are about 1s. per cwt. above last year. Rangoons are firmly held at a considerable advance. New crop is bought freely for local Indian wants. Prices are high, but shippers say they must go higher, for as they have lost heavily upon the 160,000 tons already sold they decline to make further sales. Small or granulated rice on the spot in Europe and

new crop to arrive are again some 6d. per cwt. higher. The quantity of smalls or granulated to be made this year is expected to be low, as a much larger proportion of the Burmah rice crop has been sold as rough to adjacent countries, so that the product of the rough rice mills in the Burmese ports will be much less than usual. We hear of new crop smalls for English markets to the extent of 5,000 to 6,000 tons having been resold by buyers to sellers, and the shipments presumably cancelled at a loss of about 6d. per cwt. This explains fully the current high prices for granulated rice for old and new crop deliveries."

SUGAR.

The basis of prices in sugar, that is the raw sugar market, is unaltered, values being quite firm, with the chances of any early change decidedly in favor of sellers. Notwithstanding that fundamental fact, the prices of refined are easy on this market, the ascendant influence being the desire to hold customers who may be tempted away by special cuts. Houses that would stand out for 4¾c. for granulated from a stranger, will sell at 4½c. to an old customer. Others come down to 4¼c., and soften the fall or rather recoil to a higher figure, by coupling the order with a condition that so much tea shall go along. The retailer, however, usually finds that he can do better by keeping the commodities apart. Yellow sells as low as 3½c. Yet the price at the refineries has an upward bent. Many who have loaded up freely wish the price would rise. A very good demand is kept up, those who can spare the money buying in round lots. The endeavor to get delivery protracted over the next month or longer usually fails, though in a few cases that is reported to have been conceded. The outcome of the refiners' meeting at Montreal has been fruitless of bearing upon the situation. The refiners were not able to establish another list or to establish a system of grading for yellow sugars. Another meeting is to be held shortly.

Willett & Gray, New York, in their weekly statistical say: Total stock in all the principal countries, at latest uneven dates

ANOTHER CAR EXTRA CHOICE
RED AND YELLOW ONIONS.

Messina Oranges.
Messina Lemons.
Florida Oranges, all sizes,
Pineapples and Bananas.

Quotations cheerfully given.

CLEMES BROS.
TORONTO.

A Fresh Consignment expected daily
of the Famous

Gartmore Estate Ceylon Tea.

Teas from this Estate brought recently the
highest price ever known at auction in Lon-
don.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, “WOODSIDE” and do not confound us with other firms.

STORAGE--Bond or Free

Warehouse Receipts Issued.

CASH ADVANCES MADE ON ALL KINDS OF MERCHANDISE.

WILLIAM HARDER,

Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

FEARMAN'S FAMOUS ENGLISH BREAKFAST BACON

Mild, Sweet,
Delicious Relish.

OUR CONSTANT AIM TO MAKE IT
THE FINEST IN THE WORLD.

YOUR STOCK

Is not complete

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Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.

Packed in 9 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.



THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

MARKETS—Continued.

is 1,438,112 tons, against 1,550,088 tons at the same uneven dates last year. Since the clearing of the late storm the receipts have been sufficient to relieve the refiners of some anxiety as to their supplies, and to enable the idle Philadelphia refinery to work again. But the meltings have amounted to considerable, and new arrivals will very soon be needed, as only one week's supply of raws is now available. A slight reaction in Europe was taken advantage of here to depress prices, which was successful to the extent of 1-32c. on some sugars in port, but no concession was made on sugars for shipment. The general situation is very favorable, and there is nothing to warrant any considerable decline, unless it might result from financial troubles in Germany. We have a cable from London, however, giving the opinion that Europe will remain steady. We print our latest estimates of the provincial crops of the world, showing 188,967 tons less production this campaign than during the previous season.

SYRUPS AND MOLASSES.

The movement of syrups has increased somewhat. The call is not for the very lowest grades as a rule, but for medium bright samples, quoting at 2¼c. or thereabout. Very dark syrups are quoted down as low as 1¾c., the result of competition between Canadian and United States refiners.

A small business in lower grade New Orleans molasses is reported at from 30c. upwards.

TEAS.

Very good value continues to be obtainable at 14 to 20c., and the demand is busiest in the range lying between these figures. Japans are in rather better request than Congous, though for the latter there is a very good demand. Young Hysons are dull, one cause being the scarcity of low grades, another being the strong bent of the demand for medium grades towards Japans and Congous.

McMeekin & Co.'s February notes on Indian and Ceylon teas says: The offerings of Indian were 132,000 packages, against 122,000 packages in the same month of 1891. The quality from several of the districts was somewhat improved, and the demand continued very strong for all teas with good quality in the cup. The smaller offerings induced a steadier market in the first two weeks, even for common and poor liquoring grades, but in the third and fourth weeks the quantity of such proved too much for the trade. There was in consequence great irregularity of prices, and a fall of ¼d. to ½d. per lb., while large quantities were withdrawn unsold in the auction room. The trade done during the month by wholesale houses has been of small volume, business throughout the country having been much interrupted by the variable weather and the consequent widely spread sickness. In spite of this, the deliveries proved very satisfactory, and the figures are assuming a more



EASY WASH DAY.

There's a strong inclination among business men these days, to think any claim, out of the common run, for an article, is made solely as an advertising dodge; sometimes with good reason. It's not so with SURPRISE SOAP, it's an actual fact, proven by eight years use, that Surprise does lessen greatly the work of wash day, using it the "Surprise Way." It's simple and easy. READ the directions on the wrapper.

People are after easy wash day's. "Surprise Soap" gives it to them, and they want it. WE MAKE IT.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

healthy aspect, the stock having begun to diminish at an earlier period of the season than usual. The average of Public Sale prices for the month was fully 8¼d. per lb. against 1s. 0¼d. per lb. for the corresponding month of last year. The imports were 8,295,000 lbs., and the deliveries 9,899,000 lbs., leaving in stock on 29th February, 47,558,000 lbs. The offerings of Ceylon were 65,000 packages, against 54,000 packages in the same month of 1891. There was a slight improvement noticeable in quality as compared with the offerings in January, but there was still a decided absence of really high-class tea, so that anything above the ordinary level was eagerly competed for at full prices. The low grades of thin poor teas being at a very low level are going freely into consumption, and, although the market for these was rather easier in the middle of the month, prices leave off without material change. The average of Public Sale prices for the month was about 9¼d. per lb. against 1s. per lb. for the corresponding month of last year. The quantity to arrive from Ceylon during 1892 is estimated at about 75,000,000 lbs., and as there will again be an increased crop from India, it is likely that lower prices than those now current will rule at some time during the year, as the probable supply appears likely to largely exceed the probable consumption. Against this consideration may be set the largely increased export demand; and some development in home consumption caused by the very low range of values now current. The imports were 5,349,000 lbs. and the deliveries 4,760,000 lbs., leaving in stock on 29th February, 16,370,000 lbs. The business

in Java teas has been merely nominal, and the China market continues in a state of depression.

PETROLEUM

A light week's business has been transacted at prices that were current last week.

The Petrolia Advertiser reports: Petrolia crude \$1.27 per barrel. Oil Springs crude \$1.27½ per barrel. The week under review has proven the dullest it has been our task to chronicle for some time past. The range of prices has been confined within very narrow limits, although the conditions warrant a change to a higher range of values. The producing situation grows more bluish, and although drilling operations have been pushed with unabated vigor as far as the weather would permit, the results have shown no large increase in the production since the incoming of the present month. The proportion of small wells has not discouraged operators, however, the drillers have all they can do and lots of work ahead, and it is really surprising to see how the old ground is being punched over and over again, but nevertheless the price of crude warrants the drilling of small lots of wells, and the production, though small, pays good interest on the investment. Notwithstanding this outlook as far as the producers are concerned prices remain about the same with a very slightly lower tendency.

BUTTER AND CHEESE.

Butter neither gains nor loses, but remains in the moderately strong position it took up about a month ago. Predictions of a big advance on current quotations have been standing for some time but so far there is no

WE ARE BUYING

**Dried
Apples.**

SEND SAMPLES
AND QUOTATIONS.

ESTABLISHED 1888.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

**Evaporated
Apples**

SEND SAMPLES
AND QUOTATIONS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

WM. HOOD & CO.,

Importers and Manufacturers of



TRADE MARK.

Coffees,
Spices,
Mustards,
Cream of
Tartar,
Baking
Powders,
Flavoring
Extracts,
Etc.

48 & 50 LOMBARD ST., TORONTO.

THOMPSON & CO.,

LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,
Sugars, etc.

185 NOTRE DAME ST., EAST,
P.O. Box 615, WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost. Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS,
ONIONS, ETC.
25 and 27 Church St.,

TELEPHONE 645. Toronto.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.

Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.

Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMs,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET, TORONTO,

Solicit consignments or

TUB, LARGE and POUND ROLL

BUTTER. EGGS.

ONIONS. HONEY. APPLES.

CHEESE.

Egg Carriers Supplied.

Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

McLAREN'S

Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock,

MARKETS—Continued

likelihood of their being realized. There is of course quite a long stretch between the present time and the time when fresh butter may be looked for in quantities, and prices may press upwards in the meantime. It is to be borne in mind, however, that there are very cheap articles that can be used as the substitutes for butter, and these will open a safety valve for the surplus energy of the butter market to be carried off through. Just now, tubs appear to be more generally available than they were. They change hands at 17 to 19c. if they are choice, and occasionally are thought good enough by buyers to be worth 20c. For large rolls the price remains at 16 to 18c., the quality being acceptable. Lower prices rule for lower grades of both tub and roll stock, but for the class designated common, and which is very scarce, there is a searching demand at good prices, 13 to 15c. being those commonly holding. Brockville dairy has sold on this market at 20c.

Cheese goes into consumption at the ordinary rate of trade. Firm prices outside brace quotations here, which run at 11 $\frac{3}{4}$ to 12 $\frac{1}{2}$ c. for good autumns, the under figure being for cars, the upper for very small lots. The demand now and then takes off some summer stock at 9 $\frac{1}{2}$ to 10c.

COUNTRY PRODUCE.

APPLES—Offerings have not been so numerous. Prices have strengthened but not advanced, \$2.25 to \$2.50 being those holding for good hard fruit. There are sorts as low as \$1.50.

BEANS—Dulness is expected to hang over the market until the spring demand affords some outlet to the stocks held in growers' hands. Prices run from \$1 to \$1.35, according to quantity and quality.

CRANBERRIES—Consumption usually shrinks materially during Lent, as that season checks the demand for turkeys, and then the turkeys are scarce as well. Stock can be had at \$5 now. The range runs from that to \$6.

DRIED APPLES—The hopes of holders continue to be deferred by the backwardness of the demand. Prices are unchanged to 4 to 4 $\frac{1}{4}$ c. outside and 4 $\frac{1}{2}$ to 5c. for small quantities on spot.

EVAPORATED APPLES—A limited jobbing business at 8 to 8 $\frac{1}{2}$ c. is all there is to report.

EGGS—The present price is a slight advance on figures that have been reached since last issue. They are now 13 $\frac{1}{2}$ to 14c. for fresh in small lots and 13c. in large lots. Lined are neglected at 12 $\frac{1}{2}$ c.

HIDES—The quotation might almost be stereotyped. It remains at 4 $\frac{1}{2}$ c. for No. 1 green cows'. Cured are 5c. Trade is quiet.

HONEY—Is inanimate at 9 to 10c. for extracted and 14 to 16c. for sections.

HOPS—The views of sellers are about the sole gauge of quotation, and they are firm at 22 to 24c. for choice 91's and 18 to 20c. for low grade 91's. Yearlings are 18c.

ONIONS—Are firm at \$2.50 to \$3 per barrel.

POTATOES—Cars are offered at 33c. Buying stands still unless when urged forward by stock wants. Out of store lots are 45c. per bag.

SEEDS—Jobbers are firm in their quotations though prices have weakened outside. Internal strength is imparted by the circumstance that the stock of the country is in few hands. Red clover is \$7.50 to \$7.80 per bushel, alsike \$6.50 to \$8, and timothy \$1 80 to \$2.

SKINS—No change is to be noted in the price of sheep skins, which go at \$1.15 to \$1.25. Inspected calf skins are 5 to 7c.

TALLOW—Dealers re-sell at 6c., but buy at 5 $\frac{1}{2}$ c. Rough brings 2c.

WOOL—Is quiet and dull at 18c.

DRESSED HOGS AND PROVISIONS.

The present is an interval between the winter and the spring run of hogs. Packers are consequently not doing much buying. A few street receipts come forward, but the butchers' demands suffice for the absorption of them. The price holding is rather nominal at \$5.75 to \$6. Provisions are quite firm but not particularly active.

BACON—Long clear is steady at 7 $\frac{3}{4}$ to 8c. Heavysmoked bellies are 10c., medium 10 $\frac{1}{2}$ c., boneless 11c.; backs are 10c., rolls 8 $\frac{1}{2}$ to 8 $\frac{3}{4}$ c.

HAMS—Are featureless at 10 $\frac{1}{2}$ to 11c.

LARD—Tubs of pure are 9 $\frac{3}{4}$ c., pails 10c.

BARREL PORK—Is quiet at \$13 to \$14 for United States mess and \$15 for Canadian. Short cut is firm at \$16 to \$16.50.

DRESSED MEATS—Beef fore-quarters are 4 $\frac{1}{2}$ to 5c., hind-quarters 7 to 8c., lamb 8 to 9c., mutton 7 to 7 $\frac{1}{2}$ c., veal 8 $\frac{1}{2}$ to 9 $\frac{1}{2}$ c.

GREEN FRUIT.

Choice Florida oranges are higher, \$3.75 to \$4 being now asked for picked stock. The price ranges downward to \$3 for ordinary. Valencia oranges are unchanged at \$3.75 to \$4. There has been no change in lemons, which still quote at \$3.50 to \$4.50. Bananas are quiet at \$2.50.

FISH AND OYSTERS.

Stocks of oysters are small and the trade is slow, as the season is drawing to a close. The stocks of frozen fish are not heavy, and the demand is fair. Fresh cod are abundant and find little demand, while the prices of white fish and trout have declined, owing to the easy demand. Some kinds of fish are selling very well, but on the whole, the fish trade is counted dull.

SALT.

The movement has been very sluggish for two weeks but prices have been maintained. A car of dairy in sacks has been sold at \$1.25 and a car of barrels at \$1.20, but the trade in small quantities is very meagre.

DRY GOODS.

The wholesale houses are very busy just now, and trade is fully up to the standard of former years. The first intimation of the work of the combine in cotton goods has been received, and several lines of shirtings have advanced about 25 per cent. Other advances may be looked for, but it may be some time before the full effect will be felt. Spring goods are in good demand and prices of such goods as prints are firm.

MONTREAL MARKETS.

MONTREAL, March 17, 1892.

The week has shown a slight improvement, and now that the election is over things are sure to pick up. The trade here say their men are doing fairly well and quite a few sorting orders have been recorded lately. As is noted in appended report sugar shows a firmer tendency, and with the help of the refiners the Guild may reach some kind of a settlement soon. In the other lines things remain about the same, teas are still quiet, and coffee has a little better movement, the same remarks apply to

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The improvement still lies in the future. Flour is wanted, but bids keep obstinately on the under side of present quotations. If the millers would weaken they could make some sales that are very desirable in the matter of magnitude, but they would represent no profit. Exertions are still being made to persuade the government to come to some arrangement with Newfoundland in order to re-open that market to our shippers. Prices are slightly changed in some cases from last week's quotations. Feed is dull and unchanged.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$5.20; strong bakers', \$4.85; Ontario patents, \$4.40; straight roller, \$4.75; extra, \$4.10 to \$4.15: low grades, per bag, \$1.25 to \$1.75.

Car prices are: Toronto freights—Manitoba patents, \$5.10 to \$5.50; Manitoba strong bakers' \$4.70 to \$4.90; Ontario patents, \$4.50 to \$4.90; straight roller, \$4.10 to \$4.20; extra, \$3.95 to \$4.00; low grades, per bag, \$1.25 to \$1.75.

MEAL—Oatmeal is \$3.90 to \$4.00. Cornmeal is \$4.

BUCKWHEAT FLOUR—Is \$4.50 per barrel.

FEED—Bran is \$14 to \$15, shorts \$15 to \$16, mixed feed \$23 to \$25, cracked corn \$1.15, feeding corn 50 to 52, oats 33 to 34c.

HAY—is fairly active at \$11.50 to \$12 for No. 1 timothy and \$10 to \$10.50 for mixed.

STRAW—is steady at \$6 to \$6.50.

MONTREAL.

Flour is dull and quiet on spot. A few small lots are moving for immediate wants, but prices on the whole are nominal. We quote:—Winter patents, \$5 to \$5.20; spring patents, \$5.20 to \$5.40; straight rollers, \$4.50 to \$4.70; extra, \$4.20 to \$4.50; superfine, \$3.90 to \$4; city strong bakers', \$5; strong bakers', \$4.60 to \$4.90.

There is a small demand for oatmeal, which remains as before. We quote \$2, on which basis business was done to-day.

Feed is quiet with a moderate call for bran and shorts at quotations. We quote bran \$16 to \$17, shorts \$17 to \$18, and moulle \$23 to \$24.

ST. JOHN, N. B.

Flour—There is very little change to note in the flour market, some large stocks were bought in anticipation of a rise in values, but the present outlook is not very favorable for an advance. Manitoba is quoted at \$5.85 to \$6; Ontario high grade \$5.15 to \$5.25; Medium Patents \$4.90 to \$5.

Cornmeal—The millers are talking of higher prices for meal. There is a fair demand at present, and prices are \$2.85 to \$3.

Oatmeal—There is no change in prices or quantity moving.

Hay—No change in values, with a fair demand.

Oats—The price is the same as last quoted, 41c. to 44c.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.

Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

Dominion Mills,
LONDON, ONT.
HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

"Beaver Mills" Flour.
The best for family use
Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS., INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for **LEITCH BROS.'**
CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek,
Westminster Avenue,
VANCOUVER, B.C.

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention THE GROCER.
J. & R. ROBSON,
Brantford, Ont.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

BRANDON ROLLER MILLS,
Brandon, Man.

— MANUFACTURERS OF —
Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.
ALEXANDER, KELLY & CO'Y,
PROPRIETORS

EMBRO
OATMEAL
MILLS.

D. E. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DELICIOUS, NOURISHING.

IRELAND'S

Choice Breakfast Cereals and Hygienic Foods.

Ireland's Desiccated Wheat,
Ireland's Desiccated Rolled Oats,
Ireland's Baravena Milk Food,
Ireland's Desiccated Farina,
Ireland's Snowflake Barley,
Ireland's Irish Oatmeal,
Ireland's Barley and Rye Meal,

Ireland's Snowflake Hominy,
Ireland's Gluten Flour,
Ireland's Gluten Biscuits,
Ireland's Breakfast Hominy,
Ireland's Prepared Barley,
Ireland's Prepared Groats,
Ireland's English Frumenty.

Leading physicians recommend them. Once tried constantly used. Put up only in packages, and sold by all first class grocers in Canada at reasonable prices. Manufactured only by

The Ireland National Food Co., (Ltd.) Toronto.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.



MONTREAL MARKETS—Continued.

all other lines. The French wholesale houses report trade on the pick up in their section.

SUGAR.

The local sugar market here is beginning to grow firmer. The trade have come to the conclusion that nothing is to be gained but much to be lost through the continuance of the war and an effort is being made to restore prices. Advices from London quotes cane as quiet but steady, while beets were firmer. At the meeting of the Guild and refiners the refiners decided that they had done about all they could and that the Guild must fight its own battles so the matter rests where it is for a while as a meeting will be held again soon. Business at the refineries is active but the wholesalers are not pushing trade with the exception of one or two houses who are still in the fight. We quote. Granulated, 4½c.; yellows, low grades, 3½c to 3¾c.; bright yellows, 3¾c to 4¼c at the refineries

SYRUP AND MOLASSES.

Business is slow with only small movement at current prices, but we hear of one round lot of American syrup 115 barrels changing hands at 23c. per gallon, and some smaller lots at corresponding prices. Bright Canadian is still held at 2¼c. per lb. In molasses there is not much doing, and the only sale reported is 25 puncheons at 35½c. We quote Barbadoes 35 to 38c., American 28c., syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice, amber 40 to 45c.

TEAS.

The market continues exceedingly quiet, and what few sales that are being made are very small and not of a character to test actual value at all. The demand from the country is slow and the market is rather in the buyers favor. The best grade teas are in good demand and sell freely at good prices, but low grade Japans are dull and weak. The shipment of 1,000 packages to the west last week helped the market some, but there are still too many here. Indian, Ceylon and low grade blacks are in fair demand.

COFFEES.

In our local market the chief feature of interest is the first direct shipment of Mocha coffee from Adeu to Montreal which has come to Mr. A. Wills. The consignment is of a very high quality and if it is found that there is a market for this quality here, and that the trade is willing to pay for the genuine article, instead of buying the sophisticated goods which pass through London, other consignments will follow regularly. Some small sales have taken place in the local market which have not been affected by the change in values in New York. We quote:—Rio, 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The local rice market is dull and quiet. Advices from primary markets say that Japans are easier, but other kinds are strong.

DRIED FRUIT.

Only a small jobbing movement exists in dried fruit with occasional sorting orders from the country parts. New York advices report a slight improvement in the demand, but the consumptive enquiry is still very slight. Prime valencias move between 4¾ and 5c., layers 6 to 6½c. Patras currants are steady at 5 to 5½c. and Vostizzas in

cases 7½ to 8c. Prunes are steady, old Bosinas 4c., new stock at 5¼ to 6c. Dates are in better demand at 5c. and figs at 10c.

NUTS.

The nut market is quiet and unchanged with no new feature. We quote:—Almonds Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 13c.; Walnuts, French 10 to 10½c.; Coranuts per 100 \$4.50 to \$5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

There is very little movement the past week in canned goods. All lines are in good supply except peas, the stock of which is small and firmly held. None are now offering under \$1.15, and some small lots bring \$1.25. As noted before there is still that lot of 2000 cases tomatoes looking for a buyer at \$1, but no one seems anxious to touch them at that price. About the opening of navigation, however, a general improvement in all lines will no doubt receive more attention. On the whole dealers say that the canned goods trade is bad, but still consider them good property, stocks are none to large to supply spring delivery. We quote:—Lobsters, per case, \$7.75 to \$8; mackerel, per case, \$4.25 to \$4.50; sardines, per case, \$8.50 to \$9.50; salmon, per box, \$1.35 to \$1.40; clams, 1 lb. tins, per doz., \$2; oysters, 1 lb. tins, per doz., \$1.40 to \$1.45; New Brunswick sardines, per 100, \$4.75 to \$5; tomatoes, Quebec, \$1.05 to \$1.10; peaches, per doz., \$2 to \$2.10; Bartlett pears, 2 lb. tins, per doz., \$1.75 to \$2; strawberries, 2 lb. tins, per doz., \$2.25 to \$2.50; pineapples, 2 lb. tins, per doz., \$2.30 to \$2.40; plums, 2 lb. tins, per doz., \$1.25 to \$1.75; corn, Erie & Aylmer, per doz., \$1 to \$1.10; corn, Hoeggs, \$1.25 to \$1.30; string beans, 2 lb. tins, per doz., 90c. to \$1; Lima beans, 2 lb. tins, per doz., \$1.20 to \$1.25; marrowfat peas, 2 lb. tins, per doz., \$1.15 to \$1.25; succotash, 2 lb. tins, per doz., \$1.80 to \$2.

GREEN FRUIT.

Green fruit is unchanged with no new feature to note. There is still a fair enquiry for Floridas at \$3 to \$3.50 for brights and \$2.75 to \$3.25 for russets. Valencias still meet with slow sale, although there has been a little more enquiry for them during the past week. They are quoted at \$4 to \$4.25 a case for 714's and \$3 to \$3.50 for 420's. Palermo oranges are quoted at \$2 to \$2.50 per box and bitter at \$3 to \$3.50. Lemons are quiet, with only a few sales at \$2.50 to \$3 for choice qualities. Dealers are beginning to talk spring importations, which will be large.

APPLES.

Spies, russets and spitz have been sold in round lots at \$2.40 to \$2.60. Jobbing lots bring higher figures. A few more cars are offered from the west, and with the stock already here, may tend to weaken prices which are at the moment quoted steady. Some very good profits have been made on shipments to England, one lot of 100 bbls. realizing a clear profit of \$1.50 per bbl. The market is quiet and a trifle easy in evaporated fruits, which are quoted at 8c. to 9c., and dried apples at 5c. to 6c. Evaporated peaches are quoted at 12c. to 13c. in 25-lb. boxes.

HOPS.

During the past week we heard of sales of Canadian hops at 22½ and 24c. in two and three bale lots as to quality. A lot was also sold at 15c., but it was not a clean sample. Advices from abroad are not at all encour-

aging for sellers, and the market may be quoted at 22 to 25c. for good choice stock. There is still a lot of German hops on the market yet, which move off slowly, as the brewers are all well stocked. Pressed hops have a fair jobbing movement, and we quote the old price, viz., 16c. for ¼, ½ and 1 lbs. in 30 lb. boxes.

FISH.

The demand for fish continues to be very disappointing, and holders are unable to get prices quoted in our last report. The smoked and pickled fish market is dull and unchanged. The opening of the week is in fact notable only for the feeling of easiness. We quote: Herring, No. 1, per bbl., \$5.00 to \$5.05; lake trout, per half bbl., \$4.00 to \$4.25; sea trout, per bbl., \$8.75 to \$9.25; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.75 to \$4.80; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

SMOKED FISH.

We quote:—Yarmouth bloaters, per 60 box, \$1.15 to \$1.30; Saint John's bloaters, per box, \$1 to \$1.10; boneless cod, large boxes, 6 to 7c.; do small boxes, 7 to 8c.

PICKLED FISH.

Labrador herring are quoted at \$5.50 to \$5.75 per bbl. and French Shore at \$5 to \$5.25. Sea trout \$4.50 per half bbl. Salmon is nominally quoted at \$12 in bbls. Dry cod \$5 to \$5.25, and green cod \$5.25 to \$5.50 for No. 1, and \$5.75 for large.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.

Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.

(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO."Glover Leaf" Lobsters and Salmon in
Flat tins.These goods are the finest quality of the
kind packed.Also full lines of all canned goods. Close
quotations to the trade on application to**Sloan & Crowther**

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH
Codfish Skinned and Boned
In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.

Munn's Boneless Cod, 2 lb. blocks.

Boneless Fish, boxes 25 lbs.

Prime Salt Water Herrings in barrels
and hlf. barrels.**STUART, HARVEY & CO.**
HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

To the Trade we offer
Good Bright Syrup at
25c.**N. QUINTAL & FILS,**
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER,
Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.**EDWARD****ADAMS & CO.**

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,**SUGARS,****COFFEES,****TOBACCOS.**

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the
market. Try it.**First Arrival!****CAIRN'S**

NEW SEASON'S

Home Made

Marmalade.

SMITH & KEIGHLEY**WHOLESALE GROCERS,**

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Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

—: JAPAN TEAS :—

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW**JAMS**

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.**TEAS****Ceylon and Indian**

SPECIAL VALUE.

Send for Samples and Quotations.

PERKINS, INCE & Co.,**J. F. EBY.****HUGH BLAIN.****Fire Kindler.**

Non-Explosive, Economical, Safe.

One cake will light eight heavy
wood fires.

Boxes, 1 Gross Cakes.

Eby, Blain & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS. **TORONTO.**

MONTREAL Markets continued

PROVISIONS.

There is not much improvement in the local demand for pork, and dealers do not seem to be quite so firm in their views owing, no doubt, to the uneasiness in the Western markets. We quote: Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$17 to \$17.25; hams, city cured, per lb. 10½c. to 11c; lard, Canadian, in pails, 8¾c. to 9c; bacon per lb. 9c. to 10c; lard, com. refined, per lb. 7¼ to 8c.

BUTTER AND CHEESE.

The butter market is decidedly easier with only a small jobbing business moving. This is particularly true in regard to creamery, and holders admit that to move a round lot they would have to make concessions, in fact many would no doubt be willing to sell at a loss in order to effect a clearance. Dairy is fairly steady, a demand from the Lower Provinces having a good effect on western, and early makes of Townships which are moving at about 17c. We quote:—Creamery, 20 to 22c.; Townships, dairy 18 to 20c.; Morrisburg and Brockville, 18 to 19c.; Western dairy, 16 to 17c.

There is absolutely nothing doing in cheese the market being cleaned up.

EGGS.

The egg market is very weak. Owing to the mild weather the hens have been laying freely and the stocks west of Toronto are said to be very large in consequence. Dealers say there are enough eggs in the country to meet all requirements, and that no more American eggs will have to be brought in. Fresh are quoted at 13 to 14c. to-day, but prices are expected to fall to 10c. before many weeks. Only one dealer here has any stock of limed on hand to speak of, and he is trying hard to effect a clearance, being willing to accept any price from 11c. upwards.

GRAIN.

Wheat is without feature locally. From the West nothing worthy of mention was advised to-day.

Barley is steady, and was dealt in to-day at the old price, 42 1-2c. for feed stock.

Oats show no change, some car lots moving to-day at 29c. per 32 lbs.

We quote values generally as follows:—No. 2 hard, Manitoba, \$1.03 to \$1.04; No. 3 do., 97c.; No. 2 Northern, \$1.04; peas, 73c. to 74c. per 66 pounds; oats, 29c. to 30c. per 32 pounds; corn, 60 to 62c., duty paid; feed barley, 42 to 43c.; good malting do., 60 to 63c.

The stocks in store show an increase of 53,234 bushels wheat, 53,298 bushels of peas, 5,224 bushels of barley, 5,257 bushels of rye, 5,583 barrels of flour, and a decrease of 579 bushels of corn, 51,355 bushels of oats, 97 barrels of oatmeal, compared with a week ago. Compared with a year ago there is an increase of 215,430 bushels of wheat, 172,929 bushels of peas, 78,492 bushels of oats, 37,103 bushels of barley, 6,600 bushels of rye, 2,735 barrels of oatmeal, and a decrease of 9,493 bushels of corn, and 1,392 barrels of flour.

The stocks of grain and flour in Montreal on the dates mentioned were as follows.

	Mar. 12, 1892.	Mar. 5, 1892.	Mar. 14, 1891.
Wheat, bush.....	584,147	530,913	368,717
Corn, bush.....	471	1,050	39,964
Peas, bush.....	811,560	258,262	128,631
Oats, bush.....	292,112	343,467	213,620
Barley, bush.....	84,569	79,435	47,553
Rye, bush.....	36,432	31,175	29,682
Flour, brls.....	56,615	51,032	58,007
Oatmeal, brls.....	3,006	3,103	271

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 16, 1892.

SUGAR—Higher prices have been talked of some time, but to the present there are no changes to quote. Granulated is selling at 4½ to 4¾c., yellows at 3.5-5 to 3¾c.

MOLASSES—Is scarce in this market, with every indication to higher prices. Barbados is the only kind offering, and 36 to 37c. seems the ruling price.

CHEESE—Is very scarce, and prices correspondingly high at 12½ to 13c.

BUTTER—Is also very scarce for good, and readily sells for 18 to 20c.

FISH—We have had several vessels arrive with cargoes which were quickly bought up at good prices. Large cod are \$5 to \$5.40, medium cod \$4.75 to \$5, Pollock \$2.50 to \$2.60 per quintal, mess shad \$6.40 to \$6.50, No. 1, shad \$5.25 to \$5.40. Other kinds of pickled fish are scarce. Smoked herring are 9 to 12c.

BEANS—Hand picked are selling at \$1.55 to \$1.60, medium 5c. less.

SOME HINTS TO SALESMEN.

While the Merchants' Review has not been slow to condemn retail storekeepers who are guilty of the folly of over-stocking themselves through the persuasions of salesmen, it cannot absolve from blame those unwise drummers who are chiefly responsible for the disasters that are due to that common error of dealers. If the latter are foolish to over-buy, surely the salesman who has coaxed his customers to take a larger quantity than they ought, on the plea that the price is especially favorable or that there are "only a few more left," or who does not, when the dealers, of their own notion, are inclined to order in excessive quantities, advise against such a course, surely he is equally as foolish. Over-buying does not always prove fatal to a business. If it did, the commercial mortality would be appalling, but it is certainly a common cause of failure, and a regard for his own interests should make the salesman very cautious in taking orders not to tempt his customers to adopt a policy which may prove their ruin and thus reduce the number of his customers. In the more numerous cases where over-buying, as regards the dealers, is less serious in its effects, the salesman responsible therefor generally suffers eventually for his want of sagacity by the loss of the patronage of good customers.

It is so easy to over-stock a store with certain classes of goods that it is perhaps not surprising that the mistake is so often made. One may suffer from the blunder even if one has merely bought too heavily of staple goods, that can be disposed of ultimately without trouble. In this way, however, too much capital for the resources of the dealer may be locked up too long, or the bill may be too heavy to meet when it becomes due. A very fruitful cause of irritation and loss, however, is the purchase of comparatively

moderate quantities of goods that are new to the locality in which they are to be sold, and regarding the merits of which the dealer is ignorant. It is not the wisest policy to avoid novelties, because in doing so a dealer may get a reputation for being old-fogyish, besides, novelties often prove good trade-getters. But where there is doubt as to the salableness of a new article, the very smallest quantity only should be purchased as a beginning, until the merchant's doubts are removed. Even an order for a two-dozen lot would be risky in such a case, and a salesman assumes a serious responsibility when he urges the dealer to buy in excess of the minimum quantity. The position which the salesman occupies between his employer, the manufacturer or jobber, and his retail customer, demands that he shall have some regard for the latter's interests. It is his duty to see that, so far as his dealings with the retail class are concerned, no member thereof is injured or placed in danger in order to make the volume of his sales larger and his share of the profits greater, and we hold that a salesman fails in his duty to his patrons if he does not use all the influence he possesses against over-stocking in the retail trade. It is not enough to avoid exerting an influence in favor of over-buying, but to do his full duty the salesman must advise against it whenever his experience or peculiar knowledge suggests that a merchant is about to commit the mistake.

A well-known manufacturer said recently to the writer: "I have a good call for my specialty from city retailers, some of whom buy direct from me, and it would be the easiest thing in the world for me to over-stock the majority of them. Indeed I often have to caution them against buying too largely, and tell them that the goods will be liable to become shop-worn before they can sell them. I say: 'Buy what you know you can use within a few weeks, for I am not afraid that I shall lose your next order, and it makes no difference to me whether you buy a gross now and another gross later on, or a couple of gross now.' In this way I keep their confidence and keep them from tying up capital needed in other ways, while at the same time I save my goods from getting dirty and deteriorating in value on the grocer's shelves, to the detriment of the reputation of the goods."

If salesmen generally will take this manufacturer as a pattern over-buying will become as rare as it now is common, and they will lose nothing by the change. If the goods which they sell are honest value, and they enjoy the confidence of their patrons, what difference does it make to them whether the latter buy in small quantities and often, or more seldom and more largely? Merely this, that in the one case they stand a good chance of keeping their customers, while in the other they invite the loss of patronage either through the natural indignation of the victims or their failure in business.—Merchant's Review.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

IF THE
MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

Kitchen Brooms.

Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

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CHAS. BOECKH & SONS,
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Price List Mailed on application.



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GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand Canned Goods, Evaporated Apples.**

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



Gold Medal, Jamaica Exhibition.
Quality Up.
Price Down.

This applies to all our goods, especially Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household)	MELTONIAN CREAM (white or black)	ROYAL LUTETIAN CREAM	NONPAREIL DE GUICHE Parisian Polish
Renders the Boots soft, durable and waterproof.	For Renovating all kinds of Glace Kid Boots and Shoes.	The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

WHERE THE JOKE COMES IN.

Customer: "How do you sell sugar this morning, Mr. Scales?"

Grocer: "By the pound, sir. Same as usual."

Customer: "Well, as I want more than a pound this morning, I guess I'll go across the way to the grocer's."—Judge.

"Well, little boy, what's your name?" "Shadrach Nebuchadnezzar Jones." "Who gave you that name?" "I don't know, but you bet her life if I find out when I gets me growth they'll be sorry for it."

He left the woodpile and purloined the pie, This tramp who scorned all decency and law:

He said—and gayly winked his other eye—
"I came, I conquered, but I never saw."
—N. Y. Sun.

A little knowledge of English is, indeed, a dangerous thing. At Bombay a native baker has had the words "European Loafer" painted over his door.

"Do you kape butter here?" "Kape butter? ye greenhorn! I've kept butter this twenty years." "Well, kape it then. It's too ould for me."—Smith, Gray & Co.'s Monthly.

Miss Della Creme (wearily)—"I know everything we eat is adulterated; but what can we do, Reginald? We must trust our grocer." Mr. Reginald Creme (dreamily)—"Ah, yes, Della, very true, but it would be much more convenient if our grocer would only trust us."—Ex.

A peasant woman, in the absence of her husband, sells two fat cows to a passing dealer. As he says he has no money with him, she is unwilling to let him have them

without security. "Very well," he says, "then I will leave one of the cows for security." The woman agrees, and calmly allows him to march off with the other cow.—Fliegende Blätter.

There are too many people in the world who use their nest eggs to make cake of.—Atchison Globe.

Mr. Solomon—See here, wife! You indulge that boy too much altogether. He is a perfect mule.

Mrs. Solomon—Oh, husband! Don't accuse our poor boy of having an ass for a father.

The old man was silent.

IS THIS WHAT TUPPER MEANT?

Sir Charles Tupper is reported as having said, at the meeting of the Associated Chambers of Commerce in London, that Canada is about to deal a heavy blow at the United States in retaliation for the McKinley Act. The exact nature of the stroke which is to be delivered was not stated, but Sir Charles probably foreshadowed the intention of the Canadian Government either to abolish altogether, or else greatly reduce the customs tax now imposed on British goods entering this country.

The adoption of such a policy by Canada would not only benefit the people of the Dominion by vastly cheapening many articles of every day consumption and increasing our export trade to Great Britain, but it would effectually destroy the protectionist policy of the United States. If British goods were entered at Halifax and Montreal sixty per cent. cheaper than at New York and Boston, an army of half a million men could

not prevent such goods from finding their way across an open frontier thousands of miles in length. With this underground trade continually going on, and steadily growing in volume, the American tariff wall would be forced to come down and Canada would then enjoy an extension of her commerce both with Great Britain and the United States.—News.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, \$200 per month. A. B. H., care GROCER. 22

HONEY-COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.

TRAVELLER WANTED TO CALL ON RE-tailers, with a fast selling specialty, which can be delivered at time of sale. One who is at present handling goods this way preferred. Address, E. B., CANADIAN GROCER, Toronto. 12

P. CORRIDI,

Accountant, Auditor, Receiver, Etc.
EXPERT AUDITING, and ACCOUNTANCY A SPECIALTY.

Partnership Accounts Adjusted, Books Opened, Balance Sheets Prepared.

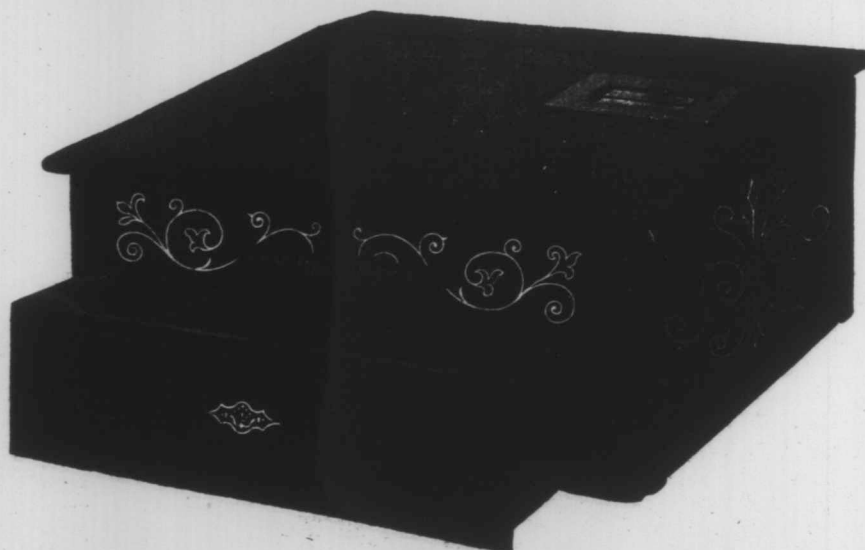
Office 139 Yonge St., TORONTO.

GROCERS.

Our 3rd Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



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PRICES:

Regular - - \$15.00
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PICKLING VINEGAR.



T. A. LYTLE & CO.,

Bonded Manufacturers.

124-128 RICHMOND ST. W.,
TORONTO.

CANADA PATENT
BRUSH CO.,
WINDSOR, ONT.



OUR BRUSHES ARE Good Sellers, Cheap, Durable.

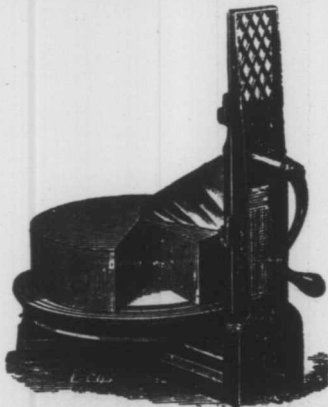


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All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

Self-Gauging Cheese Knife.



Will cut accurately in pounds without waste or leaving small pieces. Send for descriptive List.

GEO. SPARROW & CO.,
33 Colborne St., TORONTO.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
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TORONTO.

WINDOW DRESSING { 300 } WINDOW DRESSING

Fully explained in book form of 250 pages, 150 illustrations, 296 suggestions for every line of business. Price, post paid, \$1.50.



Explained in a 25 page Novelty Pamphlet Harman's Window Pane Cleaner. Both FREE to every purchaser.

Forward your order and amount to THE CANADIAN GROCER, Toronto.
HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.

Grocer Refrigerators.



Manufactured by
KNOWLES & NOTT,
Write for Catalogue. BRANTFORD, ONT

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast
Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the
Dutch Process

No alkalis or other chemicals or dyes are used in its manufacture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

The Old Established Brand

MONSOON
OF PURE INDIAN TEA

Continues to give universal satisfaction. Send for trade quotations and samples.

WE HAVE THE LARGEST STOCK OF INDIAN TEAS IN CANADA.

STEEL, HAYTER & CO.,
Growers' and Importers,
Toronto, London, Eng., and Calcutta.

BRUNNER, MOND & Co.,
LTD.,
Northwich, England.

CRESCENT BRAND.



Manufacturers of

BICARBONATE
OF SODA,

REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums,
and
400 lb. Casks-Net Weights.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND,
MONTREAL,

Sole Agents for the Dominion of Canada.

**\$150.00
IS
YOURS.**

In order to make the merits of "Barm" Yeast more widely known we offer the following prizes in **SOLID CASH**.

150 dollars to the first wholesale traveller who sells 500 boxes.
100 " " second " " " "
50 " " third " " " "
10 " to every traveller who sells 100 boxes during March and April.

The money has been deposited with THE CANADIAN GROCER who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

TELEPHONE 1920. The "Barm" Yeast Manufacturing Co., 35 Wellington St. East, Toronto.

Chocolat Menier

Annual Sales Thirty three Million Pounds.

Samples and Circulars printed with your name, will be mailed to your customers.

Apply to

WRIGHT & COPP,
GROCERS' SPECIALTIES,
TORONTO.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for **The E. B. EDDY MFG CO.,
HULL, P. Q.**

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Don't Forget

That although we make MATCHES, INDURATED WARES, WOODENWARE, Etc., Etc., we are always in the market to supply

**Toilet and Tissue Manillas,
MANILLAS AND BROWN WRAPPINGS,
all sizes and weights, TEA, NEWS and other**

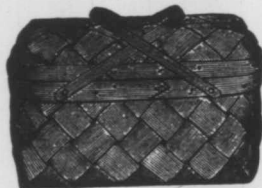
TORONTO BRANCH: 29 Front St. West.

THE E. B. EDDY CO.,
Hull, Canada.

PAPER.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Cowan's HYGENIC COCOA. ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees, Spices, Mustard.

HALIFAX, N.S.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

Thousands of Dyspeptics

have



with benefit

used

When every other food has been rejected, it can be retained by the weakest stomach.

EASILY DIGESTED. STIMULATES AND STRENGTHENS.

W. G. A. LAMBE & CO., Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 17, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.
10 cent tins 1 00
1/4 lb. " 1 50
6 oz. " 2 20
1/2 lb. " 2 80
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50

Dunn's No. 1, in tins 2 00
" " 2, in tins 75
Cook's Gem, in 1 lb pkgs \$1 75
" " 7 oz " 85
" " 2 oz " 40
" " 5 lb. tins 65
" " bulk per lb. 12

Per doz.
Empire, 5 dozen 4 oz cans. \$0 75
" 4 " 8 " 1 15
" 2 " 16 " 2 00
" 1/2 " 5 lb cans 9 00
" bulk, per lb 15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes. \$2 40
" 10, in 4 doz boxes. 2 10
" 2, in 6 " 80
" 12, in 6 " 75
" 3, in 4 " 45
Pound tins, 3 oz in case. 3 00
12 oz tins, 3 oz in case. 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 00
Ocean Wave, 1/2 lb, 4 doz cases 75
" 1/4 lb, 4 " 1 30
" No. 1, 2 " 1 80
" 1 lb, 2 " 2 20
" 5 lb, 1/2 " 9 60



WHITE STAR. per doz
4oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5 lb " 1 " 9 00
6oz glass jars, 2 1/2 doz in case 1 10
10 oz glass jars, 2 doz in case 2 00
Bulk, per lb 0 15



doz. in Price case p. doz
Dime cans, 4 \$0 95
4 oz " 3 1 40
6 " " 3 2 00
8 " " 3 2 60
12 " " 1 to 4 3 90
16 " " 1 to 3 5 00
2 lbs " 1 or 1 12 00
" 4 " 1 or 1 18 25
" 5 " 1 or 1 22 75
" 10 " 1 " 44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy 8 1/2
Arrowroot \$0 11
Butter 0 6
" 3 lbs 0 20
Cabin 0 7 1/2
Cottage 0 8 1/2
Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 08
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 0 06
People's Mixed 10 1/2
Pie Nic 0 09
Prairie 0 08 1/2
Rich Mixed 0 14
School Cake 0 11 1/2
Soda 0 06
" 3 lb " 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09 1/2
Variety 0 11
Village 0 07 1/2
Wine 0 08 1/2

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " 1/2 " 2 10
" " 3/4 " 1 10
Spanish, No. 3 4 50
" " 5 " 8 00
" " 10 " 9 00
Japanese, No. 3 4 50
" " 5 " 7 50
Jaquot's French No. 2 3 00
" " 3 " 4 50
" " 4 " 8 00
" " 5 " 10 00
" 1-gross Cabinets, asst. 7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross. \$1 80

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross. 2 10
TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb. 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net \$3 60
2 " 4 " " 3 20
3 " 3 " " 2 95
XXX Hurl 4 " " 2 90
1X " 4 " " 2 65
2X Parlor 4 " " 2 50
3 " 3 " " 2 25
4 " 2 " " 1 85
5 " 2 " " 1 50
Warehouse 4 " " 3 25
Ship 4 " " 4 00
1 Cable 2 wire bands, net. 4 00

CANNED GOODS.

Per doz
Apples, 3's \$1 00 \$1 10
" gallons 2 25 2 50
Blackberries, 2 2 00 2 25
Blueberries, 2 1 10 1 25
Beans, 2 1 00 1 10
Corn, 2's 1 05 1 10
" Special Brands 1 30 1 40
Cherries, red pitted, 2's 2 25 2 60
Peas, 2's 1 10 1 15
Pears, Bartlett, 2's 1 75
" Sugar, 2's 1 50
Pineapple, Baltimore 2 40 2 60
" Bahama 2 90 3 00
Peaches, 2's 2 10 2 25
" 3's 3 00 3 50
" Pie, 3's 1 60 1 65
Plums, Gr Gages, 2's 1 75 2 00
" Lombard 1 75 2 00
Damson Blue 1 65 1 90

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.



Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

DR. PRICE'S Cream Baking Powder.

Recommended by the Associated Cooks of New York, as the best made.

ORDER IVORY BAR SOAP

BUY THE ONLY BEST



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY. AS A FOOD FOR INFANTS IT HAS NO EQUAL FOR SALE BY Grocers and Druggists Everywhere.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 2's	1 05	1 10
Finnan haddies	1 50	1 50
Lobster, Clover Leaf	2 25	2 25
" Crown	2 75	2 75
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, talls	1 40	1 40
" Hats	1 70	1 70
" white	1 10	1 25
Sardines Albert, 1/4's tins	11 1/4	11 1/4
" 1/2's	10 10 1/2	10 10 1/2
" Martiny, 1/4's	16 17	16 17
" 1/2's	16 17	16 17
" Other brands, 9 1/2	16 17	16 17
" P & C, 1/4's tins	33 36	33 36
" 1/2's	6 1/2	6 1/2
Sardines Amer, 1/4's	9 11	9 11
" 1/2's	9 11	9 11

Puzzle Gum	115 pieces	0 75
Bo-Kay (new)	150 "	1 00
Mexican Fruit, 36 5c. bars	1 20	1 20
C. T. HEISEL.		
To retailers per box		
Red Jacket,	115 pieces,	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces,	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	36
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Puro Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	0 85
" 6 " " "	1 25	1 25
" 4 " " cotton bags	0 90	0 90

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 50	\$1 65
" 2 "	2 55	2 70
" 4 "	4 80	5 00
" 6 "	8 00	8 25
" 14 "	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" "	2 60	2 75
" "	4 75	4 75
Par Ox Tongue, 2 1/2 "	8 00	8 25
Ox Tongue	7 85	8 00
Lunch Tongue	3 25	3 25
" "	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
" "	4 00	4 00
Soups, assorted	1 35	1 35
" "	2 25	2 25
" "	1 80	1 80
Soups & Bouilli	4 50	4 50
" "	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, 1/4 lb cans	1 40	1 40
Devilled Chicken or Turkey, 1/4 lb cans	2 25	2 25
Sandwich Ham or Tongue, 1/4 lb cans	1 50	1 50
Ham, Chicken and Tongue, 1/4 lb cans	1 75	1 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—		Per lb.
French, 1/4's	6 and 12 lbs.	0 30
Caracas, 1/4's	6 and 12 lbs.	0 35
Premium, 1/4's	6 and 12 lbs.	0 30
Santa, 1/4's	6 and 12 lbs.	0 26
Diamond, 1/4's	6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00	1 00
Cocoa, Homopopac, 1/4's, 8 & 14 lb boxes	25	25
" Pearl	25	25
" London Pearl 12 & 18 "	22	22
" Rock	30	30
" Bulk, in bxs.	18	18

WALTER, BAKER & CO'S.

Chocolate—

Pre'um No. 1, bxs. 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case	53
Eagle, sweet & spiced, bxs 12 lbs	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6
Spanish Tablets, 100 in box, 12 bxs in case	3 00

COFFEE.

GREEN c. per lb

Mocha	28 33
Old Government Java	27 32
Bio	17 20
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 23
Maracaibo	24 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S c. per lb

Java	33 34
Java and Mocha	34 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28 28
English Breakfast	16 24
Royal Dandelion in 1 lb tins	26

BENSOP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz	\$2 40
1/2 " " "	4 50
1 " " "	8 50

JOHN P. MOTT & CO'S.

E. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa	per doz	28
Mott's Homopopac's Cocoa (1/4's)	40	35
" tins	40	35
Mott's Breakfast Cocoa	40	35
Mott's Breakf. Cocoa (in tins)	30	30
Mott's No. 1 Chocolate	28	28
Mott's Breakfast Chocolate	40	40
Mott's Caracas Chocolate	22	22
Mott's Diamond Chocolate	20	20
Mott's French-Can. Chocolate	26	26
Mott's Navy or Cooking Choc.	5	5
Mott's Cocoa Nibs	22 & 24	22 & 24
Mott's Vanilla Chocolate stick	22c-24	22c-24
Mott's Confec Chocolate	21c-20	21c-20
Mott's Sweet Choc. Liquors	21c-20	21c-20

CHEWING GUM.

ADAMS & SONS. To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 35c. packets	0 75
Orange Blossom (new) 150 pieces (each box contains a bottle of Colgate) (high class perfume. Guaranteed first class)	1 30
Monte Cristo, 180 pieces (with brilliant stone ring)	1 00
Sappots, 150 pieces	0 75
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolsh, 115 "	0 75

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	20
Grocers' Style, in cases 24 boxes, 6 lbs each	20
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

TODHUNTER, MITCHELL & CO'S.

Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs	20 30
Say's Parisien, in 1/4 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 03	0 03 1/2
Borax		0 12	0 14
Camphor		0 65	0 75
Carbolic Acid		0 80	0 10
Castor Oil		0 10	0 11
Cream Tartar		0 28	0 30
Epsom Salts		0 01 1/2	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk		0 13	0 14
" boxes		0 15	0 16
Gentian		0 10	0 13
Glycerine, per lb		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 80	0 85
Salpeta		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2	0 13

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1/2 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	40

GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, 1/4's	0 30
Dr. Clarke's Cocoa, 1/2's and 1/4's, 5 tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's and 1/2's	0 30
Gibson's Rock do 1/2's	0 28
Dr. Clarke's do 1/4's	0 30
Confectioners' Pure Chocolate 10 lb. blocks	0 30
Vanilla choc. stick, per gross	1 00
" do 1/2 lb. per doz	2 25
" do 1 lb. per doz	1 25

Gibson's Icina, 1 lb (24 lbs in case) 2 25 do do 1/2 lb 1 25 Packed, chocolate, pink or white assorted, or if required, any kind separate.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

ALWAYS ORDER RECKITT'S BLUE.

BUTTER CRACKERS

In 3 lb. packages. Sell like Hot Cakes at 25c.

TRY A CASE.

Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

Prices current, continued—

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	9 30
Brass hoops, oiled and varnish.	9 50
No 1 tubs	8 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/4 oz.	1 25
" " " " 2, 3 oz.	1 75
" " " " 3, 8 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	42 6
" " " " bbls	58 61
" " " " cases	6 64
" Filiatras, bbls	6 64
" " " " bbls	6 64
" " " " cases	6 64
" Patras, bbls	6 7 1/2
" " " " bbls	7 1/2
" " " " cases	7 1/2
" Vostizzas, cases	7 1/2
" " " " cases	8 1/2
" 5-crown Excelsior (cases)	9 1/2
" " " " case	9 1/2
Dates, Persian, boxes	5 1/2
Figs, Elemes, 1 doz., per box	9
" 10 lb boxes	11 1/2
" 20-lb "	12 1/2
" Seven-Crown "	15 1/2
Prunes, Bosnia, cases	5 1/2
" " " " cases, new	6 1/2
Raisins, Valencia, offstalk	3 4
" " " " old	5 1/2
" " " " New off stalk	7 1/2
Selected	7 1/2
Layers	7 1/2
Raisins, Sultanas	9 13
" " " " Eleme	...
" " " " Malaga:	...
London layers	2 25 2 65
Loose muscatels	2 20 2 50
Imperial cabinets	2 75 3 00
Connoisseur clusters	3 50 3 80
Extra dessert	4 25 4 75
" " " " qrs.	1 25 1 30
Royal clusters	5 00
Fancy Vega boxes	6 75 6 80
Black baskets	3 50 4 00
" " " " qrs	1 10 1 30
Blue	4 00 4 25
Fine Dehesas	5 40 5 50
" " " " qrs	1 80 1 90

Lemons, Messinas	3 50 4 50
" " " " Palermos	3 50 4 50
Oranges, Floridas	3 00 3 75
" " " " Valencias	3 75 4 25

DOMESTIC.

Apples, Dried, per lb.	0 04 0 05
do Evaporated	0 08 0 08 1/2

FISH.

Oysters, per gallon	1 25 1 30
" select, per gallon	1 60 1 70
Pickarel	per lb 0 06
White fish	do 0 07
Manitoba White fish	do 0 07 1/2
Salmon Trout	do 0 07 1/2
Lake herring	do 0 04
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00 6 25
Shore herring	5 00
Salmon trout, per 1/2 bbl	5 00 5 50
White Fish, 1/2 bbl	5 50 5 75
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04 1/2
Boneless cod	0 06 1/2 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07 1/2 0 08 1/2
Bloaters	per box 1 00 2 25
Digby herring	0 05
Sea Fish: Haddock per lb	0 05
Cod	0 07 1/2
R.C. salmon	0 13
Market Cod	0 07 1/2
Flounders	0 05
Smelts	0 05 0 07
Mackerel	0 09
Frozen Sea Herrings	1 75 2 00

GRAIN.

Wheat, Fall, No. 2	0 91 0 92
" Red Winter, No 2	0 91 0 92
Wheat, Spring, No 2	0 88 0 89
" Man Hard, No 1	1 04 1 05
" " " " No 2	0 99 0 100
" " " " No 3	0 91 0 92
Oats, No 2, per 34 lbs	33 33 1/2
Barley, No 1, per 48 lbs.	56 57
" No 2 extra	51 52
" " " " No 3	48 49
Rye	87 88
Peas	62 63
Corn	48 48 1/2

HAY & STRAW.

Hay, Pressed, "on track	11 50 12 00
Straw Pressed, "	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 80
4 dy A P	2 90
3 dy A P	3 30
4 dy O P	2 80
3 dy O P	3 20
HORSE NAILS:	
"C" 60 and 5 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 40
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manilla 0 12 1/2
Sisal 0 10 1/2
New Zealand 0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap ... 0 4 1/2
 " Screw, hook & strap. 0 3 1/2
WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb 5 1/2 5 1/2
No. 1	" " 5 1/2 5 1/2
No. 2	" " 4 1/2 4 1/2
No. 3	" " 4 1/2 4 1/2

TURPENTINE: Selected packages, per gal 0 62 0 65
LINSEED OIL: per gal, raw 0 56 0 58
 Boiled, per gal. 0 59 0 61
GLUE: Common, per lb ... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	15 50
Tubs, No. 1	15 25
" 2	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	18 00
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.	2 35
Jellies, extra fine 1's.	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	Per lb \$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Jellies—pure—all kinds	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LARD.

"FAIRBANK'S" REFINED COMPOUND .

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 35
" Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " " " 100 "	0 75 1/2
Imitation Calabria, 5 lb bxs	
p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50	
Ditto 25 and 40 lb pails, per lb.	12 1/2 c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	\$12 00
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MUSTARD.

ELLIS & KEIGHLEY'S. ota

Durham, Fine, in 1/2 and 1 lb tins	25
" " " " per lb.	28
" " " " in 1 lb jars.	70
" " " " in 4 lb jars.	30
" " " " Ex Sup. in bulk, per lb	20
" " " " Superior, in bulk, p lb	15
" " " " Fine,	15

COLMAN'S AND KEENS'

In 4 lb jars	75
In 1 lb jars	25
D. S. F. in tins, per lb	41
" " " " in 1/2 lb tins	42
" " " " in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " " 1 lb	28

NUTS.

Almonds, Ivica	14 15
" Tarragona	13 15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " " " Jordan	40 45
" " " " Canary	28 30
Brazil	10 12 1/2
Cocoanuts, per 100	6 00
Filberts, Sicily	10 11
Pecans	11 15
Peanuts, roasted	11 13
" " " " green	9 10
Walnuts, Grenoble	14 15
" " " " Bordeaux	10 11
" " " " Naples, cases	...
" " " " Marbots	12 13
" " " " Chillis	12 13

"OUR NATIONAL FOODS."

Desiccated Wheat	pkg. doz
" " " " Rolled Oats	4 lb. \$2 25
" " " " Snow Flake Barley	3 " 2 25
Desiccated Rolled Wheat	3 " 2 25
Back wheat Flour, S. R.	5 " 2 25
Prepared Pea Flour	2 1/2 " 2 00
Baravena Milk Food	1 " 2 50
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour	4 lb. 3 00
Farina, very choice	1 1/2 lb. 1 40

Prices current, continued.

PETROLEUM.

1 to 10 bbl lots, Toronto...	Imp. gal	
Canadian		\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White		0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	
pts	2 15
John Bull, mixed and Chow	
Chow, qts.	3 40
John Bull, mixed and Chow	
Chow, 16 gal.	1 90
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents),

Home Made Tomato Catsup, qts	per doz	6 00
" " " pts	3 50	
" " " 1/2 pts	2 00	
Chili Sauce	1/2 pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal.	1 25
" pt bottles, per doz.	
" 1/2 pt bottles, per doz.	1 00
(according to quantity) 90c. to	
Devonshire Relish, kegs per gal	1 75
" pt bottles,	
per doz.	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels.	c. p. peal	
Lemon, 7 lb. boxes		\$3 60 \$3 75
Orange, "		6 25 6 50
Citron, "		

LEA & PERRIN'S. per doz.

Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" pints	6 25 6 50

LAZENBY & SONS

Pickles, all kinds, pints	Per doz	3 25
" quarts	6 00	
Harvey Sauce-genuine—half pts	3 25	
Mushroom Catsup "	2 25	
Anchovy Sauce "	3 25	

PRODUCE.

DAIRY.

Butter, creamery, rolls	\$0 28 \$0 27
" tub.	0 24 0 25
" dairy, tubs, choice	0 16 0 20
" medium	0 12 0 15
" low grades to com	0 10 0 12
Butter, pound rolls	0 17 0 18
" large rolls	*0 15 0 17
" store crocks	0 15 0 17
Cheese	0 11 1/2 0 12 1/2

COUNTRY.

Eggs, fresh, per doz.	0 13 0 14
" limered	0 12 1/2
Beans	1 15 1 35
Onions, per bbl.	2 50 3 00
Potatoes, per bag.	0 33 0 45
Hops, 1890 crop	0 11 0 13
1891 "	0 18 0 25
Honey, extracted	0 70 0 80
" section	0 12 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 73 0 08
Pork, mess, p. bbl.	13 00 15 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 10 1/2 0 11
" pickled	0 09 1/2 0 10
Bellies	0 09 1/2 0 10 1/2
Rolls	0 08 1/2 0 09 1/2
Backs	0 10 1/2 0 11
Lard, Canadian, per lb	0 09 1/2 0 10
Hogs	5 75 6 00
Tallow, refined, per lb.	0 05 0 05 1/2
" rough, "	0 02

RICE, ETC.

Rice, Aracan	Per lb	3 1/2 4c
" Patna	4 1/2 5 1/2	
" Japan	5 1/2 5 1/2	
" extra Burmah	3 1/2 4	

Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 1/2

SPICES.

Pepper, black, pure	Per lb.	\$0 12 1/2 \$0 15
" fine to superior	10 18	
" white, pure	20 28	
" fine to choice	20 25	
Ginger, Jamaica, pure	25 27	
" African	18 18	
Cassia, fine to pure	15 25	
Cloves	14 25	
Allspice, choice to pure	12 15	
Cayenne	30 35	
Nutmegs	75 1 20	
Mace	1 00 1 25	
Mixed Spice, choice to pure	30 35	
Cream of Tartar, fine to pure	25 37	

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL.	c. per lb	
No. 1 White, 4 lb cartons	4 1/2	
Canada Laundry	3 1/2	
Silver Gloss, crates, 6 lb. boxes	6	
Silver Gloss, 1 lb chromos	6	
Satin, Starch 1 lb chromos	6 1/2	
No 1 White, barrels & halves	4 1/2	
Benson's Canada Prepared Corn	6 1/2	
Canada Corn	6	
Rice Starch, 1 lb.	8 1/2	

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo	6
Canada Laundry, Boxes	3 1/2
Pure Prepared corn	6 1/2
Challenge Corn	6
Rice Starch, fancy cartons	8 1/2
" cubes	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1/2 lb. package	9 1/2
40-lb " 1 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	6 1/2
Durham corn starch	6

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6
Ivory Gloss, fancy picture, 1 lb packs	6
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

Granulated, cane 15 bbls or over	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	5 1/2
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
D	bbls. 1/2 bbls
M	2 1/2 2 1/2
B	2 1/2 2 1/2

KINGSFORD'S

OSWEGO

STARCH



PURE AND SILVER GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

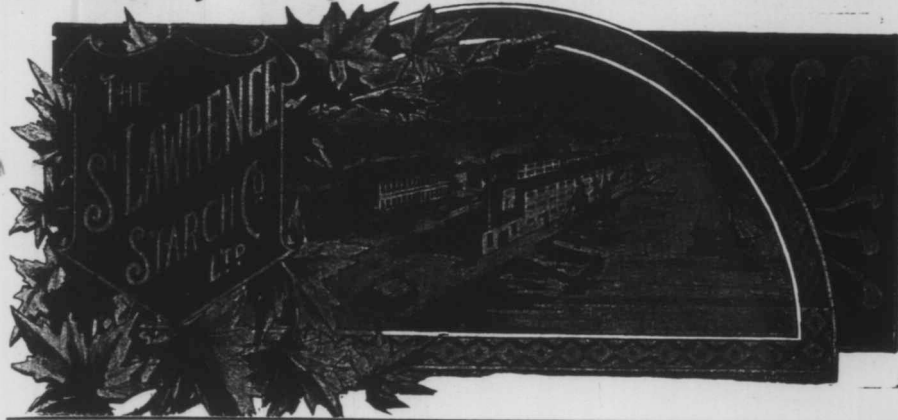
T. KINGSFORD & SON,

OSWEGO, N.Y.

IF NOT, Why do you not Handle

—OUR—
NEW PROCESS
IVORINE
STARCH
For COLLARS,
CUFFS and SHIRTS

Perfect satisfaction to your
CUSTOMER and PROFITABLE.



Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	3
XX	2 1/2	3
XXX	3	3 1/2
MOLASSES.		
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 40
" 1/2 barrels	0 44	0 45
SOAP.		
Ivory Bar, 1 lb. bars	5 1/2	5 1/2
Do. 2, 6-16 and 3 lb bars	5	5
Primrose, 4 lb bars, wax W	4 1/2	4 1/2
" 1	4 1/2	4 1/2
John A. cake, wax W, per doz	42	42
Mayflower, cake	42	42
Gem, 3 lb bars per lb.	3 1/2	3 1/2
" 13 oz, 1 and 2 lb. bars	3 1/2	3 1/2
Queen's Laundry, per bar	5 1/2	5 1/2
Pride of Kitchen, per box	2 75	2 75
Sapallo, 1/2 gross boxes	3 25	3 25
" per gross, net cash	12 00	12 00
MORSE'S SOAPS.		
Mikado (wrapped)	0 04 1/2	0 04 1/2
Eclipse	0 04 1/2	0 04 1/2
Stanley Bar	0 04 1/2	0 04 1/2
Defiance	0 04 1/2	0 04 1/2
Toronto, 12 oz.	0 50	0 50
Ruby, 10 oz	0 30	0 30
Monster, 8 oz	0 21	0 21
Detroit, 14 oz	0 48	0 48
Lily White	0 90	0 90
Everyday	0 80	0 80
Queen City, 14 oz	0 72	0 72
Per box		
Mottled in 5 box lots, 100 bars	5 00	5 00
" 80 bars	3 00	3 00
Floater (boxes free)	6 50	6 50
Electric	2 75	2 75
Hard Water Electric	3 50	3 50
Royal Laundry	3 25	3 25
Octagon	4 00	4 00
Per doz		
Royal Magnum	0 25	0 25
" 25 doz per box	0 20	0 20
Anchor, Assorted	0 40	0 40
" Castile	0 50	0 50
Morse's Assorted	0 45	0 45
Morse's Rose	0 45	0 45
" Windsor	0 45	0 45
" Castile	0 45	0 45
Bouquet, paper and wood	0 80	0 80
Prize Magnum, White Castile	0 72	0 72
" Honey	0 72	0 72
" Glycerine	0 72	0 72
" Oatmeal	0 72	0 72
Per box		
" Honeysuckle	0 85	0 85
Sweet Briar	0 85	0 85
Extra Perfume	0 55	0 55
Old Brown Windsor Squares	0 30	0 30
White Lavender	1 00	1 00
Per doz		
White Castile Bars	0 85	0 85
White Oatmeal	0 85	0 85
Persian Bouquet, paper	2 50	2 50
Oriental	0 45	0 45
Pure Coconut, 3 doz. bxs, wood	0 40	0 40
Heliotrope paper	1 50	1 50
Carnation	0 60	0 60
Rose Bouquet	0 60	0 60
Cocoa Castile	0 40	0 40
Arcadian	0 45	0 45
New Arcadian, per gross	4 25	4 25
Ocean Bouquet	0 45	0 45
Barber's Bar, per lb	1 00	1 00
Pure Bath	1 00	1 00
Magnolia	1 20	1 20
Oatmeal	0 85	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUYES.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choice	38 40
Choice	38 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

CONGOU—BLACK.	
Half Chests, Kaisow, Mon- ing, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

OOLONG.	
Half chests Formosa	34 50
Caddies	36 55

ASSAMS.	
Chests, Pekoe and Souchong	22 48
ORANGE PEKOE.	
Boxes, Foochow and Canton	28 50

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Honeysuckle, 7's	50
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.	
The Old Flag, 1/2 lb. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " 1/2 lb. Fancy Tins	41c

Gold Flake, 1-5, 6 lb boxes	70c
" " 1, 5	70c
" " 1-10, 5	80c
" " 1 fancy tins	70c
" " 1/2 " " "	41c
" " 1/2 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" " 1/2 6	68c
" " 1 fancy tins	68c
" " 1/2 " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO:	
Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10 6, 1b	45c

LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes	41c
" " 1-5, 6 lb	43c
" " 1-10, 6 lb	45c

FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails	95c
Globe, - - - - -	90c
Victoria, - - - - -	75c
High Court, - - - - -	70c
Jersey Lilly, - - - - -	65c
Golden Thread 16 " Foil in, 1-1/2 gro	9 05
Solace, per gross	9 05
" " 1-16 " Foil in 1/2 gro.	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	
Athlete	\$7 50
Puritan	6 25
Sultans	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb.	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO	
XX W.W.	0 2c
XXX W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEBOW DIXON VINEGAR CO

French Bordeaux	per gal	0 84
Tarragona	"	0 82
Triple	"	0 80
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 12
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16 to	0 25
Honey Vinegar	"	0 25
Eng. Malt Vinegar	0 50 to	0 60
Bottled Malt Vinegar, qts.	"	2 00
Methylated Spirits	2 00 to	2 25

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" " "	"	1 60
Pails, 2 hoops, clear	No. 2	1 80
" " " painted	"	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe	\$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double	2 75	
" Jubilee	2 25	
" Glob Improved	1 90	
" Quick and Easy	1 89	
" World	1 75	
" Rattler	1 30	

per case.

Matches, 5 case lots, single cases	
Parlor	1 70 \$1 75
Telephone	3 90 4 00
Telegraph	4 10 4 20
Safety	4 20 4 30
French	3 90 3 75
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$4 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

per doz	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.
Housekeeper's Quick-Washing Compound
Washing per case.
5c pkgs 100 in case ... 3 50
10c " 60 in case ... 4 00

YEAST.

BARM MFG. CO.	
per box	
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c.	1 00

BREADMAKER'S

per box

5c packages 36 in box 1 00

2c " 45 in box 0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S.
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

THE CANADIAN GROCER

It is well-known

That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

The only exclusively grocery and general store paper is THE CANADIAN GROCER issued weekly, subscription price \$2.00 per year.

**W. BOULTER & SONS,
PICTON, ONT.**

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade Mark and the words Bay of Quinte canning factories. This Label is a guarantee to the consumer that the quality is first-class. Ask your wholesale grocer for the Lion Brand; do not take any other. The Wholesale Trade only supplied.

**Bay of Quinte
Canning Factories.**

Head Office, PICTON. Branch, DEMORESTVILLE.



BAR-LOCK TYPE WRITER.

The Best Machine on the Market.

Secures visible writing, permanent alignment, automatic paper feed and ribbon reverse, great speed and manifold power, with easy manipulation and control of machine, etc.

A. M. COLQUHOUN,

AGENT FOR

**TORONTO AND WESTERN ONTARIO,
TELEPHONE 181.**

71 Adelaide St. E., Toronto.



Use Scourine Soap for cleaning every household utensil. Grocers should handle it. There is money in it.

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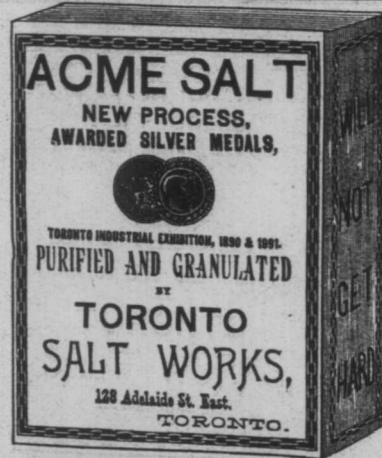
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