

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The **Standard of Quality** for the **World.**

A Christmas Pudding "from Home."

Plenty of your customers would be glad to have real English Plum Pudding this Christmas. You can help them out, in this respect, by stocking a nice little assortment of

PEEK, FREAN & CO'S PLUM PUDDINGS

They are first-class puddings, rich and tasty, made from the very best ingredients.

Sizes: 1 lb., 2 lbs. and 4 lbs.

Teetotal Puddings also made in same sizes, without wine or spirits.

PEEK, FREAN & Co.,

LONDON, ENG.

GHAS. GYDE, *Canadian Agent.* MONTREAL.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p> <p>Always reliable and as represented.</p>
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>	<p>STANDARD BRANDS</p>	
<p>WHISKS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>		



India Relish

IS A
SWEET PICKLE
THAT ADDS
A DELIGHTFUL
RELISH TO MEATS.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Co., Montreal.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

The Round Reacting Washer.

A STRICTLY FIRST-CLASS MACHINE
AT A REASONABLE PRICE.

Most Efficient

A Quick Seller



No other machine so easily operated.
Closed in—keeping suds hot and preventing escape of vapor into the room.

We commend these machines to the trade.

SEND FOR PRICES AND CIRCULARS.

The Dowsell Mfg. Co., Limited, Hamilton, Ont.

**Profitable
Points for
Progressive Grocers**

**"Thistle"
Brand
Finnan
Haddies**

REAL
Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

**"Thistle"
Brand
Kippered
Herring**

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

**Tender
Macaroni**

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

**Made by
P. Codu**

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

The amount of your trade is based on the quality and price of the goods you keep.

“OZO” TEA

represents years of study in tea-growing and blending. It is unequalled for purity, flavor and strength, and is found in the stores of all up-to-date grocers.

“OZO” Tea Co., Limited,
416 St. Paul St., **MONTREAL**

If You Want To . . .

SELL THE BEST

...SELL....

— Dalley's
Pure Fruit Extracts . .

Put up in popular sizes,
10 and 25 cent bottles.



These extracts are the purest, strongest and of the richest flavor of any extracts sold or imported into Canada. There are no extracts can compare with them as to quality. Send us a trial order and your customers will appreciate it.

.....SOLD BY.....

The F. F. DALLEY CO., Limited,
HAMILTON, - - - CANADA.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

“Your Interests and Ours”

We advertise to the public direct, but we know that oftentimes your influence can counteract the value of this advertising (if you are so inclined). You know your customers personally and nine out of ten of them know us only through the quality of our goods.

We want

Tillson's Pan-Dried Rolled Oats

can't afford to have them hang dead on your hands. The high quality (the cleanliness, freedom from hulls, the rich, nut-like flavor), will sell Tillson's Pan-Dried Rolled Oats and create permanent trade, but you are in a position to hurt the sale—if you want to. We are ready to do any reasonable, honorable thing to help you push them, but first of all we must have your co-operation. Shall we have it? “Your Interests are **Our** Interests.”

to move quickly. We

The Tillson Co'y, Limited, Tilsonburg, Ont.

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SIX MONTHS.

When I say that I will assume every cent's worth of risk on an order for an assortment of my Cigars I mean every word of it. Think of what I offer to do—take the cigars back from you and refund your money at any time during a six months' period after you get the cigars, if you find that the cigars do not sell.

I will keep my word to do this. I promise only what I can fulfil. If you doubt it, ask the publishers of THE CANADIAN GROCER about my business methods. Name the price you want to pay and let me make up an assortment for you. Trust to my judgment on the matter. You have "six months" in which to test

Payne's Cigars.

J. Bruce Payne, Mfr.,
Granby, Que.

OUR Crown Flavoring Extracts

are unsurpassed—quality and prices.

GREIG MFG. CO'Y, Montreal, P.Q.

How is your stock
of

HAMS

... FOR ...

Christmas Trade?

Only a few days now and the Holiday Season will be here, if you have not ordered already do so NOW.

We can supply you with the very best HAMS and BACON that are put up in the Dominion of Canada, or anywhere else. Do not forget, also, that we make an extra fine ENGLISH MINCE MEAT, and put it up in 5, 12, 27 and 50-lb. pails.

F. W. FEARMAN CO.

Limited

Hamilton, Ontario.



MADE IN CANADA.

SORTING up in . .

"STERLING" BRAND PICKLES.

Look over your shelves and be sure that you have a full range of "Sterling" Brand Pickles, for the holiday trade. Your customers will want them, and a customer who has once used these famous pickles cannot be put off with something "just as good."

Orders on short notice will have our best attention.

- "Sterling" Brand Pickles are
- made of best grown Canadian
- vegetables, by skilled methods,
- in Canada's largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

Way Ahead!

The year 1899, which is drawing to a close, has been a most unique one in the history of this business. The sales of our Flavoring Extracts have broken all previous records—they have gone "way ahead" of our most sanguine expectations.

Surprises never come singly though—the gratifying part of it is that a large portion of our increase has come from new customers. We hold the trade of the old customers steadfastly, and that is proven by the fact that they are the largest buyers to-day.

The high standard of the quality of

Jonas' Flavoring Extracts

—their absolute purity, delicate richness and great strength has been maintained **for thirty years!** We look forward with you confidently to the year to come—1900. We want to become better and better acquainted with you. We want to number you among those friends who have shared our good fortune in the past. We will meet you more than half way. We want you to know Jonas' Flavoring Extracts as "best by every test." We want to combine forces with you for more business and to make your sales in 1900 "way ahead" of previous years.

HENRI JONAS & CO., MFRS.,
Montreal.



TO THE FRONT



CEYLON AND INDIAN TEAS have forced their way year after year until to-day they are the favorites with the tea-drinking public, who appreciate the fact that they are purer, cleaner, healthier, more invigorating and thoroughly satisfying than any or all other growths.

If you are not already handling them and wish to make money out of your tea department, try the experiment and change to

CEYLON and INDIAN TEAS.

VALENCIA RAISINS!

Here you are,
Look at the assortment:

Trenor's Blue Eagle Selected, 28-lb. boxes.
Rogers' Finest Selected, - 28-lb. boxes.
Rogers' 4-Crown Ondara
Layer Valencias - - 28-lb. boxes.

Grustan's Finest Selected - 28-lb. boxes.
Grustan's Finest Selected - 14-lb. boxes.
Grustan's Finest Selected - 7-lb. boxes.
Trenor's Aranda Fine off-stalk, 28-lb. boxes.

All magnificent quality, and prices the lowest.

Table Raisins, Eleme Figs, Comadre Figs, Peels, Currants, etc., etc.,

in great profusion. We have handled over 30 carloads of Mediterranean Fruits. The reason—excellence of quality and lowest market prices.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**



LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers in Pliable Licorice, 2½-lb. boxes.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

AYE READY!

JATERSONS'

"CAMP" COFFEE
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE
AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER
FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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IN EVERY
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CANADIAN GROCER

AND
GENERAL
STOREKEEPER

VOL. XIII.

TORONTO AND MONTREAL, DECEMBER 15, 1899.

NO. 50

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

(Continued.)

ONE of the most pleasant recollections of my stay in New York was with the Sphinx Club at its regular monthly dinner in the Waldorf-Astoria. I went upon the insistence of Mr. F. James Gibson, secretary of the club. The club is composed of advertising men and newspaper publishers. Why the club was given the name it bears, I tried then and have tried since, but ineffectually, to fathom. I cast my eye over each member and not one of them was cold or stiff enough, or even dumb enough to be even a forty-second cousin to a sphinx.

On the contrary, each member was as warm-hearted and as genial as could be desired, and, tell it not in Gath, as talkative as could be desired. Everybody in Canada who knows Mr. F. James Gibson knows that he is no cold and enigmatic sphinx. Well, he is a good type of the average member of the Sphinx Club.

The subject for discussion after the tables had been cleared and long clay pipes brought out, was "The Metropolitan Journals as Advertising Mediums." Mr. Ogden, who has charge of the advertising for John Wanamaker's big departmental store, took up the question. Mr. Ogden's conclusions were that the advertiser in the metropolitan press—which is, of course, the New York press—did not know what he

was buying. In the lengthy discussion that followed some said "yea" and some said "nay" to Mr. Ogden's conclusions. Those who said "nay" were largely from the ranks of the business managers of the metropolitan dailies, who contended that it was (1) no part of the publisher's duties to exhibit his circulation to advertisers, and (2) that quality in circulation was of more importance than quantity. The Sphinx Club is a live institution, and, from what I could judge, has good reason for its being.

One sees on a first visit to New York a good many things which he did not expect to see. I, at any rate, saw a good many things I did not expect to see. One thing I saw which I never dreamed of seeing was—a sea serpent. I was not mistaken; nor was it an optical delusion. Neither was I under "the influence," for I belong to the hot-water brigade. "Mr. Petrie can tell you the same," as Mickey Free used to sing. I cannot say it was a real live serpent, because it wasn't. And, while I am not like George Washington, who could not tell a lie, yet I will not tell one. What I really saw was the bones of one, as they were gathered up from a chalk bed in Kansas and transferred to a plaster of paris bed and hung in the Museum of Natural History. The tip of the tail of the reptile

was missing, but, allowing 2 feet 6 inches for the missing tip, the total length of the serpent was estimated at 30 feet 4 inches. The skull measured 4 feet, the lower jaw 46 inches. In the days of the flesh it must have been a bad-looking customer; and, if there were any sailors in the prehistoric days it roamed the seas, the hair of many of them must have stood on end. Perhaps it is the ghost of this very serpent that has frightened some of our modern sailors.

While upon many-scaring animals, I am reminded of another hideous reptile or fish which is exhibited in the museum. I have reference to a specimen of the octopus or devil fish. Of the two, I think I would rather meet the sea serpent than the devil fish on the high seas. This reptile was suspended from the ceiling in one of the rooms, and covered, I should think, an area of about 18 feet square. Standing underneath it and looking up, one could imagine himself beneath a gigantic, many-colored umbrella, the ribs of which protruded in a zig-zag way many yards beyond the covering. The eyes were on top of the "umbrella." The fish is unlike any print of the devil I ever saw, but I could not help thinking that it was well-named the devil fish.

Suspended from the ceiling, not far from the devil fish, was a giant squid, a species to be found near Newfoundland. To me it was almost as interesting as anything I had seen in the museum in the fish line. It was, I should judge, about 50 feet long, and

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INDIAN
CURRIES
AND
HUTNIES.

ICES
OF
KINDS.


RISING SUN
 IN **CAKES**
 WELL KNOWN AND RELIABLE.


DURABLE AND ECONOMICAL
 3000 TONS SOLD YEARLY


SUN PASTE
 STOVE POLISH
 IN **TINS**
 GUARANTEED TO THE TRADE

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

fully two-thirds of its length consisted of two immense feelers, flattened like tongs near the ends. How the squid manipulated these enormous feelers is past my understanding. Fringing around the mouth was another lot of feelers about three feet in length, looking much like the petals of some gigantic flower.

W.L.E.

(To be continued.)

"CAFE NOIR" AND OTHER BISCUITS.

CARR & CO., LIMITED, of Carlisle, Eng., best known to our readers, perhaps, as the inventors and manufacturers of "Cafe Noir" biscuits, have favored THE CANADIAN GROCER with samples of a number of their fancy biscuits and wafers, many of which are packed in newly-designed enameled tin boxes.

For the most part, the designs are prepared for this season's trade, and, from an artistic point of view, must please the most aesthetic customer. The "Crown Derby," for instance, is a neat octagon box, with a tight-fitting cover on hinges. The base is gilt, and the sides and top are decorated in very close imitation of rare old Derby china. The colors are confined to red, blue and gold. This box would look well on the table (it bears no advertising matter) or would make an ideal tea caddy.

Another pretty idea is the "Glove Box," which measures about $9\frac{1}{4} \times 4$ inches. It contains mixed fancy biscuits, and is decorated with a groundwork of cornflowers, and medallions or vignettes of Arabian scenery. The "Swiss Box," also, contains mixed fancies, and is one of the prettiest boxes in the assortment. It bears upon its sides most artistic Swiss scenes. One of them, Mont Blanc, from Chamounix, is most beautiful in its coloring. The "Calendar Box" seems quite a new idea. It is very tastefully decorated with terra cotta bas-reliefs. Upon one side of the box is a holder containing calendar cards for the year 1900.

There is also a very clever representation of a bamboo basket, called "Bamboo Box." It is casket-shaped, with round corners, and is cleverly embossed to give the idea of basketwork. Dark and light bamboo are woven together, and the finishing touch is a band of ribbon, which encircles the basket and is tied at the top. For the small folk, there is a cunning little "Drop Box," with a slot for coins in the top, and, to insure complete safety, the youthful purchaser is presented with a key, with which the miniature safe may be locked. It is nicely enameled in brown and gold, and contains about $\frac{1}{4}$ lb. of fancy biscuits.

The "Cafe Noir" biscuit already referred to has been sold in enormous quantities for many years, and is still packed in the familiar oblong box bearing the Royal arms on the wrapper. "Finger Creams" are comparatively new, but are so popular that, during 10 months of this year, over 50,000,000 have been sold. "Shortbread Fingers" are light finger-shaped Scotch cakes, a noticeable feature being that they lack the disagreeable greasiness one so often notices in this article. The last two varieties are packed in several sizes. The "Shortbread Fingers" seem to sell best in a flat box containing 20 fingers.

"Lemon Cream" and "Buffet Wafers" are also new, both being of the sandwich variety. They are exceedingly dainty, and are of most delicate flavor. "Windsor Wafers" are deservedly popular, the ones we have received being in the medium-sized flat box. They are sandwiched with flavored ice—vanilla, lemon and chocolate.

These small and attractive packages of high-class goods should be very welcome to the retailer, for he experiences no waste or loss in handling them, and his customers receive their biscuits in perfectly fresh condition. The "Afternoon Tea Box" is one which is favorably received on both sides of the counter. It is a plain box, containing about $1\frac{1}{2}$ lb. of high-class biscuits.

There are 10 varieties in each box, the idea being to give a customer a delightful assortment in a small quantity, thereby insuring that fresh crispness, without which a biscuit is no better than unbuttered bread.

Frank Magor & Co., Montreal, represent Carr & Co., Limited, in Canada, and are in a position to show all the lines referred to.

UNITED STATES TEA TRADE STATISTICS.

These figures, which are based on Government and other statistical reports, are taken from the New York Journal of Commerce. From them one may readily gather the quantity of tea on hand in the United States on June 1, 1899, and the estimated stock on June 1, 1900, together with the amount of visible supply on December 1, 1899, and the total tea export from China, Japan, Ceylon and India to North America during the season of 1899-1900:

Stock of tea on hand in the United States on June 1, 1899	28,200,000	Pounds.
Estimated total exports from all (China, Japan and Ceylon and India season 1899-1900, to North America—		
Green tea	15,000,000	Pounds.
Japan	42,000,000	
Foosha and Amoy	15,000,000	
Congou, Shanghai	4,500,000	
Congou, Foochow	5,500,000	
India and Ceylon	12,000,000	
	99,500,000	
Withdrawals, June to October 31, 1899	36,935,456	
Withdrawals, estimated for November, 1899	8,064,544	
	44,000,000	
Deduct direct shipments to Canada	22,000,000	
Deduct reexports and rejections	1,700,000	
	23,700,000	
Visible supply for United States, December 1, 1899	60,000,000	
Six months' consumption to June 1, 1900, at 7,000,000 pounds per month, estimated	42,000,000	
Stock of tea in the United States, June 1, 1900, estimated	18,000,000	

W. W. Sneath, of Midland, Ont., after spending some years in British Columbia and the Northwest, came back to Midland about a year ago. In February he started in the grocery business there, and has been so successful that he says Ontario cannot be beaten when one is choosing a business career.

Time's Nearly Up

for your Holiday Buying.

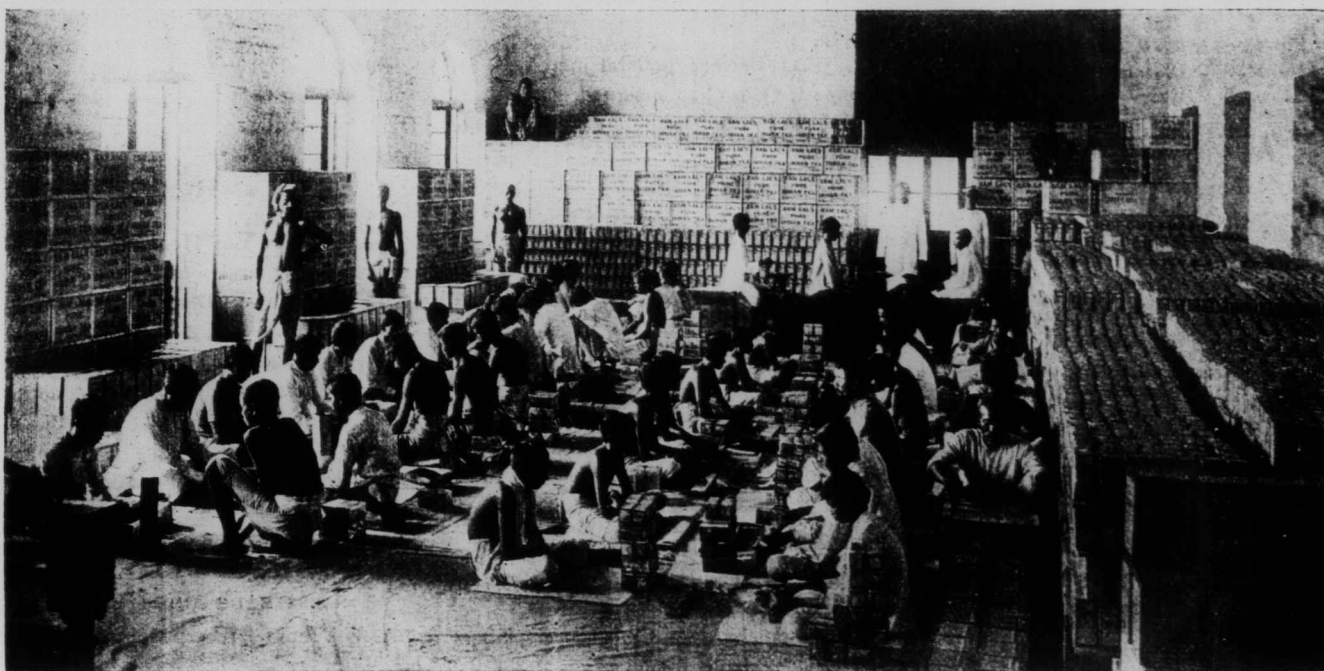
What the Grocer now wants

is quick shipment and all orders filled.

For your convenience

we offer the use of the Telegraph and the Telephone **FREE.**

LUCAS, STEELE & BRISTOL, Wholesale Grocers **HAMILTON.**



VIEW OF INTERIOR OF THE RAM LAL'S TEA CO.'S PACKING-HOUSE IN INDIA.

JAMES TURNER & CO., WHOLESALE AGENTS, **HAMILTON.**

GRAND MOGUL TEA
"IS PURE TEA"
25, 30, 40, 50, & 60 LB. SOLD IN PKGS. ONLY.

We receive testimonials every mail from consumers in different parts of Canada, telling us they have found Grand Mogul Tea the best they ever used.

Fortify your business by pushing its sale.

Each case of tea sent out after Dec. 12th until Jan. 1st will contain Housekeepers' Want Lists, a very nice little gift to present your friends at Christmas.

Agencies: **TORONTO, WINNIPEG, MONTREAL.**

T. B. ESCOTT & CO.
LONDON, ONT.

HAVE YOU TRIED CROWN BLEND?

Our long experience in the Tea Business enables us to cater with success and satisfaction to the most critical and exacting customers.

Crown Blends are all imported from the most reliable gardens, and are always pure, full of flavor and strength.

SOLE AGENTS:

THOS. KINNEAR & CO.

Wholesale Grocers.

49 Front St. East, TORONTO.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

TAILLOR, ANGER & FRERE, general merchants, Ancienne Lorette, Que., have compromised at 40c. on the dollar.

Joseph Bergeron, grocer, Iberville, Que., has assigned.

Chattel mortgagee has foreclosed Robert Dixon, grocer, Vancouver.

L. J. Collin, grocer, St. Boniface, Man., is offering 40c. on the dollar.

James Merriman, grocer, St. Catharines, Ont., has assigned to F. Parnall.

S. B. Patton, general merchant, Oxford, N.S., is offering 50c. on the dollar.

Joseph Gouin, general merchant, East Arthabaska, Que., has assigned to Lamarche & Benoit.

A meeting of the creditors of William Rourke, grocer, Montreal, is to be held today (Friday).

Amiro Bros., general merchants, Lower East Pubnico, Que., have assigned to E. H. Armstrong.

V. E. Paradis has been appointed curator of Alex. Blair and of Lacombe & Co., both general merchants, Chicoutimi, Que.

G. H. Holdsworth & Son, grocers, Digby, N.S., have assigned, and a meeting

of their creditors has been called for December 20.

Cleophas Bernier, general merchant, St. Raymond, Que., has assigned, and V. E. Paradis has been appointed provisional guardian.

Paul McNelly, general merchant, Campbell's Bay, Que., has assigned, and a meeting of creditors will be held on December 19.

L. O. Couture, general merchant, St. Gedeon (Chicoutimi Co.), has assigned, and V. E. Paradis has been appointed provisional guardian.

Gruhn Bros., manufacturers of cigars, Berlin, Ont., have assigned to C. S. Scott, Hamilton, and a meeting of creditors will be held on December 18.

PARTNERSHIPS FORMED AND DISSOLVED.

Robert & Bernier, grocers, Montreal, have dissolved.

E. M. Blanchard & Co., grocers, Sherbrooke, Que., have dissolved.

Fournier & Frere, manufacturers of wine, Ste. Rosalie, Que., have dissolved.

Lantagne & Provencher, general merchants, Plessisville, Que., have registered partnership.

Arthur and Octave Poitras have registered partnership under the style of Poitras &

Poitras, general merchants, Victoriaville, Que.

Geortzen, Dyck & Co., general merchants, Winkler, Man., have dissolved, P. Dyck continuing.

Heyden & Reitz, general merchants, Winkler, Man., have dissolved, E. O. Rietz continuing.

Pierre Gince and Henri Desautels have registered partnership as grocers under the style of Gince & Desautels, St. Angele, Que.

Alisdas Dagenais and Stanislas Racicot have registered partnership under the style of Dagenais & Racicot, grocers, etc., Montreal.

Euclide Desy and Louis Allaire have registered partnership under the style of The Canadian Spice Mill Co., tea and coffee dealers, Montreal.

SALES MADE AND PENDING.

A. J. Toupin, grocer, Montreal, has sold out.

T. J. Grimes, grocer, Ottawa, is offering his business for sale.

McGregor & Co., general merchants, Westville, Que., are selling out.

The assets of Fenwick Bros., tobacco dealers, Toronto, have been sold.

The stock of M. Laganier & Cie.,



"Don't swap horses while you are crossing the stream."

This homely saying of Abraham Lincoln is solid with sense. Better be safe on solid ground before trying an unknown quantity.

There are several imitations of **IMPERIAL CHEESE** being placed before the public—they are merely copies of our jar and label. It will pay you to think twice before placing any of these goods on the shelves where Imperial Cheese has so long been seen.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

general merchants, St. Alban, Que., has been sold at 51c. on the dollar.

Jas. Mearns, general merchant, Koksilah Station, B.C., is offering to sell out.

The assets of E. D. R. Phillips, general merchant, Bath, N.B., have been sold.

Bergeron & Frere, grocers, Montreal, have sold their stock at 41c. on the dollar.

Wm. Laidlaw, general merchant, Durham, Ont., is advertising his business for sale.

Lorenza Banghart, general merchant, Palmyra and Clearville, Ont., is advertising his business for sale.

The assets of Adelard Marcotte, cheesemaker, St. George de Windsor, Que., have been sold.

CHANGES.

J. C. Jones, grocer, Mitchell, Ont., has sold out to W. B. Cole.

Mrs. S. C. Bell, general merchant, Baldur, Man., has sold out to W. T. Bremmer.

Samuel G. Bartlett, grocer, etc., St. Marys, Ont., has sold out to R. B. Gill.

H. V. B. Farnsworth, general merchant, Aylesford, N.S., has sold out to C. H. Clements.

Charles R. Eden, general merchant, Gladstone, Ont., has been succeeded by W. A. Barons.

Wm. McCammon, tobacco dealer, etc., Kingston, Ont., has been succeeded by G. P. Wilkinson.

J. Halenback, general merchant, Olds, N.W.T., has been succeeded by John Sharples, Calgary.

Johnston Bros., bakers and grocers, London, Ont., have sold their grocery business to John Diprose.

Mrs. O. P. Robert has registered as proprietress of H. Robert & Co., provision dealers, Lachine, Que.

Toombs & Co., general merchants, Carman, Man., have sold their stock to Bates & Emerick, and the remainder of their business to D. J. Graham.

FIRES.

Parkin & Moore, groceries, etc., Hartney, Man., have been burned out.

John Dillworth, grain dealer, etc., High Bluff, Man., has been burned out.

DEATHS.

James E. Burns, general merchant, Ridgetown, N.S., is dead.

Frederick Clark has opened a confectionery store in Vancouver.

Joseph Dulude has started a grocery business in Montreal.

SUGAR CANE AND BEET YIELD.

The world's entire crop of sugar cane and beet for 1899 1900 will amount to about 8,000,000 tons, about the same amount as last year, according to carefully prepared statistics submitted to the State Department by United States Consul Dieterich at Magdeburg, Germany. The consul's figures show that so far as beet is concerned, while the beet product in Europe this year is larger than last, perhaps by 250,000 tons, the sugar extracted amounts to about the same, owing to defective sweetness. The total product of beet sugar is placed at 5,300,000 tons, against 4,947,000 for last year.

The total product of cane sugar this year is set down at 2,700,000, as against 2,851,134 tons last year. A peculiar estimate is that in the case of Cuba and Porto Rico, where a smaller crop is predicted. In Cuba the yield is set down at 300,000 tons, against 315,175 tons last year, and in Porto Rico at 50,000 tons, as against 55,295 tons last year. The Sandwich Island product is increased by 10,000 tons to 250,000, and the yield for the United States is placed at 370,000 tons, as compared with 275,000 last year.



“ALL IS NOT GOLD THAT GLITTERS”

is as true of Marmalade as of anything else. Many brands which are put up in showy packages and which appear to be pure, when tested are found to contain very little orange.

UPTON'S MARMALADE is not one of these; it is not an imitation of marmalade—it is the real thing.

In 1-lb. Glass Jars, and 7-lb. Wood Pails.

HENRY WRIGHT & CO., TORONTO.

For Sale by all Jobbers.

Selling Agents for Canada.

RETAILERS' UNIFORM PRICES.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday evening. President F. W. Johnson was in the chair. There were also present: Ed. Hawes, J. D. Kelly, D. Bell, B. Snow, J. A. Johnson, T. Clark, W. S. Beam, Geo. Burfoot, Fred. Thorne, W. Massen, B. Panter, A. White, R. Stewart, J. Nolan, R. Davies, W. H. Marmion, and the association's solicitor, F. H. Mearns.

Two new members, F. H. Love, 109 D'Arcy street, and D. H. Mackay, 214 Wilton avenue, were admitted into membership.

The following letter from E. A. Dalley, vice president of the F. F. Dalley Co., of Hamilton, Limited, was read by Secretary Hawes:

DEAR SIR, - I notice that you are still taking considerable interest in the Retail Grocers' Association in Toronto. As everything in the retail grocery line is advancing in price, excepting sugar, I think it is an opportune time now for the grocers in Toronto, and all over the Dominion of Canada, to get out of the old rut they have got into of cutting the life out of business. The real truth of the matter is that it is a mere matter of jealousy on their part that causes it. They are so anxious to do business that they are cutting one another's profits in selling goods at less money than the proper market value.

Now, I have just returned from the Eastern States, and I find there that they have a much larger margin on their goods than in this country. In New York, they are selling 16 lb. of granulated sugar and 12 lb. of broken loaf for \$1. Now, of course, this is a pretty high price for sugar, and in Canada we need not make it quite so high, but, at the same time, there should be some regular price for goods, so that a man need not spend 25 or 30 years of his existence in the grocery business, and then end up by the bailiff selling him out. I think the thing can be done through the wholesale grocery houses, spice houses, and grocers' sundry houses, if there is uniform action; but the action has got to come from and through the retailers, and they must be a party to it.

If you have any suggestions to make, I would like to hear from you. You might speak to some of the leading grocers in Toronto on the matter, and think it over. It is about time there was some money made in the retail grocery trade more than in the past in Canada.

D. H. Mackay expressed the conviction that with united action on the part of the retailers of Toronto, the prices of many commodities could be raised to a margin that would allow a fair profit to retailers.

J. D. Kelly referred to the attempt made about nine years ago in Toronto to establish a

UNIFORM RETAIL PRICE FOR SUGAR

in the city. The scheme worked with considerable success for a year, but fell through owing to the breaking of the agreement by one of the largest houses.

A. White agreed that the step would be

very beneficial, but his knowledge of grocers, his experience with competitors, was such that he did not believe the scheme could be worked.

The other speakers united in the wish that a uniform price could be established, but none had a suggestion as to how it should be done.

The secretary was instructed to write, thanking Mr. Dalley for the information he had given them, and expressing a hope that means might be suggested for the establishment of a uniform price on sugar.

THE EARLY CLOSING COMMITTEE

reported that they had taken the petition prepared by the canvassers before the city council, who had referred it to their committee on legislation, with an order that a police census of the number of grocers and butchers in the city be taken. The committee on legislation will have to report on the petition and the census before the council can proceed to pass the early closing by-law desired.

THE ASSOCIATION INCORPORATED.

Solicitor Mearns reported that he had taken the necessary steps, and he had pleasure in informing the association that it was now an incorporated body, under the style of "The Retail Grocers' Association of Toronto."

Messrs. Johnson, Kelly, Mackay and White were appointed a committee to wait on Robert McKay, manager of the Toronto branch of "Blue Ribbon" tea, to inquire if he is interested in A. A. McKay's departmental store at 296 Queen street east, a package tea being sold there, it is charged at 16c. per lb.

It was moved by J. D. Kelly, seconded by R. Stewart, that the city council be petitioned that the salaries of civic employes should not be paid till after the last day of each month, so that butchers, bakers, and grocers may be able to garnishee their wages. At present, the salaries of policemen, and other civic employes are paid before they are due, so that attempts to garnishee their salaries have been unsuccessful. After discussion, the motion was amended to allow Solicitor Mearns to look into the law on the subject before the petition should be presented to council.

ENTERTAINMENT TO BE HELD.

On motion of B. Panter and D. Bell, it was decided to have an entertainment this year similar to the "At Home" held last year. Discussion resulted in the decision to hold it this winter in the Temple building, in order that it should be better in

every respect than previous entertainments. The executive committee was instructed to carry out preparations for the entertainment.

NEW FIRMS STARTED.

Wm. Savage has opened out as grocer in Montreal.

L. B. Daniel is opening a grocery in Newton, N.S.

Wm. J. McLeod has started as grocer in London, Ont.

Brien O'Brien has started as grocer in Stratford, Ont.

C. F. Bishop has started as confectioner in Albemarle, B.C.

John Landry has started as fish dealer in Kentville, N.S.

E. D. Reaume has started as produce dealer in London, Ont.

McCracken & Beach have opened a grocery store in Vancouver.

Joseph W. Laird is starting in the grocery business in St. Marys, Ont.

Lemont & Co. are about to open a confectionery store in St. John, N.B.

Emile Dugas has opened a grocery store in St. Jacques (Montcalm), Que.

Hawsworth & Co. are opening out as general merchants in Morris, Man.

Ed. Marceau is starting as wholesale tea, coffee and spice dealer in Montreal.

Armstrong Bros. have started as general merchants in Upper Thorne Centre, Que.

A. B. Burns and L. T. Daniels have opened grocery stores in Lunenburg, N.S.

C. W. Eagle and Gavin Hamilton have started as general merchants in Beaver Lake, B.C.

"MACK" GOT THE FIRST ORDER.

Mr. John Sloan, of Galt, who is just completing one of the most modern, handsome, and up to date grocery stores in the Province, after giving Mr. Macpherson, Hugh Walker & Son's representative, of Guelph, a large order for Christmas fruits, tapped him on the shoulder, and said: "Mack, you have the honor of booking the first order I have given in my new store."

OUTLOOK FOR 1900 PRUNES.

According to The Oregon Agriculturist the outlook is for a much larger crop of prunes in Oregon, Washington and Idaho in 1900 than any which has yet been harvested: In 1898 hundreds of orchards gave their first crop, and will be capable of yielding much more heavily next year. There are enough young orchards coming into bearing to more than offset the loss of trees by last winter's freeze. The danger most to be anticipated for next year will be small fruit, as a result of lack of care and overbearing.

During The Holiday Season

URGENT ORDERS HAVE OUR SPECIAL ATTENTION.

WIRE OR 'PHONE THEM AT OUR EXPENSE.

THEY WILL BE DESPATCHED UPON RECEIPT

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS,
IMPORTERS OF TEAS.

 TORONTO.

THE LATE JOHN ARCHIBALD.

THE death of Mr. John Archibald at Jacksonville, Florida, last week, removes another prominent figure from the Montreal business world, which has suffered rather heavily in this respect of late. Mr. Archibald, who had been in ill health for some time, went south about two weeks ago with the intention of spending several months, in the hope of recovering his health, and his friends had hopes that the change would be beneficial until the sad news was received last week.

Mr. Archibald was a native of Nova Scotia, and had his first business experiences in St. John's, Nfld. About 12 years ago he came to Montreal, and became interested in the wholesale tobacco business, and for the last four years has resided at Granby, Que., where the large factories of the Empire Tobacco Co., of which the late Mr. Archibald was senior partner, are situated.

The deceased gentleman was a member of the Presbyterian Church and always took a keen interest in its welfare.

The funeral took place Monday from the residence of his nephew, Mr. C. E. Archibald, 27 Seymour avenue, and was largely

attended, the services being conducted by Rev. A. J. Mowatt, the pastor of Erskine Church, of which Mr. Archibald was a member, assisted by the Rev. Mr. Pritchard, of Granby.

The many floral tributes testified to the estimation in which the deceased was held by his friends.

Mr. Archibald leaves a widow, two sons and a daughter to mourn his loss. Heart-weakness was the cause of death.

THE CANE ESTATE.

The estate of the late William Cane, manufacturer, of Newmarket, whose will has just been entered for probate, amounts to \$75,725, and consists of stock and real property. The widow receives the use of the homestead in Newmarket and an annuity of \$640. The two daughters are each given 20 shares in The Cane Manufacturing Co. E. S. Cane, a son, gets a parcel of real estate in Newmarket; C. E. Cane, another son, 40 shares in the company. The remaining 440 shares are divided equally between three sons, H. S., J. E., and E. S. Cane; \$2,200 is bequeathed to Frances E. Cane, granddaughter. The proceeds of the real estate are directed to

be applied to the mortgage account of the company. George Cane had already been provided for.

COST OF CANNING PEAS.

It was said to-day by a prominent commission merchant that according to information received by him he thought it probable that New York State peas will open 15 to 17c. per dozen higher than last year. He based his belief on the fact that every item of expense entering into canning operations will be much higher than at the opening of the present season. "For instance," he said, "tinplate is \$2 per box higher, or nearly double what it cost a year ago. Cases are 2 to 3c. and may be 3 to 5c. higher. Labels cost 25 to 50 per cent. more, on account of the advance in paper, while solder is more than 100 per cent. higher. Moreover, the freight rate in this State on carload lots, as we have been officially notified, will be advanced 4c. per hundred on January 1. A number of farmers have intimated to packers a 15 to 25 per cent. advance on their products over last season, while the question of help promises to be a serious one, as labor is scarce and advancing."—New York Journal of Commerce, December 11.

ROSEMARY MINCE MEAT

BULK—IN PAILS.

CONDENSED—IN PACKAGES.

QUALITY

FIRST
LAST AND
ALWAYS.

6 1/2 c. Per Pound Delivered.

ROSEMARY BULK MINCE MEAT
25 AND 70-LB. PAILS.

PRICE

ABSOLUTELY RIGHT
WITH
BEST TERMS.

The L. and S. Rosemary Co., Limited,

Hamilton, Canada.

Perfection Is No Trifle.

We believe that Windsor Salt is as near a perfect Salt as skill, experience, time and money can produce.

No trifle is neglected in its manufacture because *no trifle is too small to be neglected.*

"Perfection is no trifle."

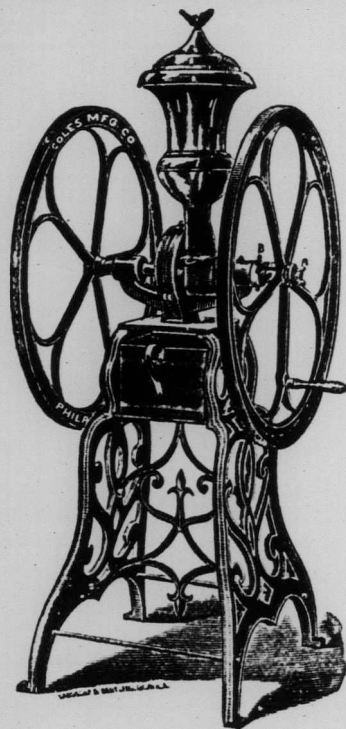
Windsor Salt

Salt that it is possible to make—one reason why this is so is because the Vacuum process is used in its manufacture.

Another reason is because its reputation for purity, whiteness, and dryness *must be maintained*, else the trade phrase "as pure as Windsor Salt" loses its true meaning.

Sold by Leading Wholesalers Everywhere.

THE WINDSOR SALT CO., Limited
Windsor, Ontario.



The Canadian Grocers Know

a good mill when it is
presented to them.

They have taken up
the . . .

COLES COFFEE MILL

Because it saves them dollars
in money and pounds of energy
when they grind coffee. It
works easily, grinds evenly,
and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an
ideal soap for the toilet and
bath. It is high grade toilet
soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.



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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

A COUPON SCHEME.

AN ingenious scheme is now being operated by a cooperative supply house in London, England. This company issues coupons with a face value of 1s. each, but good for any article in their establishment up to the value of 21s.

In order to redeem this coupon, and secure an article, the holder is required to send in 4s. for which he receives 4 other coupons which he is required to dispose of to friends who pay him 1s. each.

When these friends take these coupons to the company, each one is required to undertake the sale of another 4 tickets, and so the ball goes rolling. When the first subscriber's tickets have all been returned, he is entitled to choose his article, but if three of his friends fall into the scheme, and the fourth neglects to do his part, of course, the subscriber number 1 gets nothing for his trouble, except the pleasure of parting with 1s., and writing several notes to friends.

It is reported that this scheme is of "American" origin, but whether or no, it certainly is a smart trick. It would be

interesting to know exactly what in actual cash the company receives in return or each 21s. article which it hands out.

TRAVELERS' CONFERENCES.

The more we consider the question in regard to the annual conferences of the travelers of each manufacturing and wholesale concern, the more convinced are we of its importance.

In going through the country, the traveler gets a grasp of affairs that the principal at headquarters cannot obtain. And each traveler has a different experience. When they get together and hold an experience meeting, that which they have seen or heard is revealed, not only to each other, but to the principals as well.

The benefits to be derived from such conferences cannot be estimated.

A GAIN OF \$11,000,000.

A RAILWAY, like a bank, may be badly managed and show the consequent results, but, taken as a rule, the prosperity of a country can be pretty accurately gauged by the earnings of the railway companies which operate within its borders.

That Canada is enjoying a measure of prosperity beyond what she ever enjoyed is generally recognized. And one of the concurrent evidences of this is the earnings of the railways.

Sir William Van Horne stated a few days ago that the gross earnings of the Canadian Pacific railway had increased from a little over \$18,000,000 in 1895 to nearly \$30,000,000 in 1899, a gain of over 57 per cent. in four years.

This is a remarkable showing, and is the kind of data we want in order to give the outside world practical evidence of the satisfactory commercial conditions obtaining in the Dominion.

PIMENTO POINTING UPWARD.

Pimento gives every indication of going higher at present, prices in Montreal this week between the trade for round lots being advanced to 8½c., and holders believe they will go to 10c. ere long.

The quantity on the market is light, and held in strong hands. As no new crop can be obtained before July, it looks as though sellers had the best of the argument.

GLUT OF POOR APPLES.

WHILE advices in regard to the foreign apple markets have shown improvement, as noted last week, the same is not the case with the domestic trade.

The situation at Montreal during the past eight or ten days is the most striking instance in this connection.

There has been a regular glut of stock, owing to heavy arrivals, and as low as 30c. per bbl. has been accepted for fruit, as a large proportion of the receipts were little better than rubbish and more fit for the garbage heap than for consumption.

This poor stock has militated against the improvement abroad, and while it is being worked off the market rules heavy. The few lots of sound fruit, however, are held pretty steady at \$2 to \$3.

Recent advices from Britain state that offerings of poor fruit were affecting the market there, though there was a strong demand both at Liverpool and Glasgow for sound fruit. At Hamburg also sound fruit is wanted, but neither market has any use for a lot of the poor stock that has been and is still being shipped.

THE CIGARETTE'S REPUTATION.

IF there is anything that was ever given a bad name it is the cigarette. It contains mercury, and opium, and arsenic and nearly everything also that is bad, we have been told.

Sometime ago the Lancet, the leading medical journal of the world, appointed an analytical commission to investigate the composition of American cigarettes.

The commission has now handed in its report, and the Lancet says: "There is not a single factor on which can be fairly based the allegation of the presence of any substance producing injury to health."

Cigarette-smoking may not be a habit to be commended, but there is an old axiom which says: "Give the devil his due."

THE CHRISTMAS GROCER.

The issue of THE CANADIAN GROCER for next week will be used by many advertisers as a medium for conveying thanks to their customers for the closing year's business.

Copy for any special announcements or change in regular advertisements must be in on December 19 to insure insertion.

WHOLESALE TO MANUFACTURE STARCH.

THE new starch company which is being formed in the interests of the wholesale grocery trade has received letters patent incorporating it as a joint stock company.

The style of the concern is The Imperial Starch Company, Limited.

The applicants for incorporation were: Messrs. Hugh Blain, of The Eby, Blain Co., Limited, Toronto; F. W. Oates, Toronto; C. Kloefer, M. P., Guelph; H. C. Beckett, of W. H. Gillard & Co., Hamilton; T. P. Coffee, Trusts Company manager, and others.

The objects for which incorporation is sought, as set forth in the application, are: "To manufacture, prepare, buy, sell and deal in starch and other food-products and articles requisite, convenient or incident to the manufacture of starch and other food-products and articles in the making of which starch or other food-products are required or can be utilized."

The capital stock of the company is \$200,000 in 2,000 shares of \$100 each, of which \$100,000 is preference stock.

The head office of the company is Toronto, although it is not yet decided where the factory will be located. There is some talk of an effort being made to purchase one of the three factories already in existence. At the same time, however, efforts are being made to secure free site, free water and tax exemption from Kingston or Prescott. The town council of Prescott has already held a meeting in regard to the matter, and appointed a committee to deal with it.

A large starch manufacturing firm in the United States is interested with the local men in promoting the company.

Most of the wholesale grocery houses in Toronto and Hamilton are interested in the project, and they explain that they have been induced to go into it just as they were into the manufacture of soap and vinegar, namely, because the starch manufacturers were going direct to the retail trade. The starch manufacturers, on the other hand, explain that they only sold to large retailers who would not, in any event, have gone to

the wholesale trade for their supply of starch.

ARBITRATION OF BUSINESS DISPUTES.

EVERYONE should think twice before he takes a dispute into court. Whether he loses or wins he will, ten chances to one, be out of pocket thereby.

In view of this experience, it is strange that more disputes are not submitted to an arbitrator upon whose decision both parties would agree to rest their case.

Take for instance partners who have got into a dispute over some matter appertaining to their business which can only be settled by a third party. Why should they not, instead of retaining lawyers and going before a court, call in an intelligent business man and allow him to unravel the difficulty? He would certainly do it as well as a judge, and certainly with infinitely less expense.

This matter of arbitration has almost unlimited possibilities. There are, for instance, questions arising as to the value of stock, the valuation of accounts and numerous other particulars which might be cheaply and expeditiously settled were they submitted to a business man in whom all parties had confidence.

COLD WEATHER WANTED.

While all Toronto business men unite in a wish for colder weather, the fruit and produce dealers are especially fervent in their desire that the temperature shall fall to a seasonable point.

The poultry market feels the effect of the mild weather in a double way. The demand has been severely curtailed, and much loss has ensued through the difficulty of keeping stock in proper condition.

The fish and oyster market feels the effect of weather conditions also. The demand for oysters is not nearly what it would be under favorable circumstances. Prices are consequently reduced, and a rise is looked for with the advent of a frostier atmosphere.

While the Christmas season is bound to create a good movement of fruits, etc., yet the demand for oranges, lemons, candies,

nuts, etc., is suffering the same limitations as is that of poultry and oysters.

The result is that Christmas trade has not opened as early, nor has it been carried on with the vigor that the times warrant. Should next week be seasonable, a big movement in the goods mentioned may be looked for.

FAILURE AND SUCCESS.

THERE is no natural law which declares that a man should fail in business; but there is a natural law which, if a man disobeys, he shall fail.

There is a natural law which declares, (1) that a man starting into business should have knowledge of the same, (2) that he should have reasonable capital, (3) that he should devote proper time and attention to his business, (4) that he should be progressive—keep up with the times and not allow the times to outstrip him.

Men, in failing, often blame their luck. There is no luck in business. Success and failure are the effect of certain causes. Wherever there is an effect there is a cause. Luck has neither cause nor existence. It is a myth.

PAYING SMALL AMOUNTS BY CHEQUE.

MERCHANTS should not, when paying small amounts to firms outside the towns in which they live, do so through the medium of cheques.

Every cheque that is payable outside the town where it is made is only cashed by the bank upon the payment of 25c. This is obviously an unjust tax on the firm in whose favor the cheque is made.

Only the other day, one firm received a cheque for \$2, and the charge of 25c. to cash this meant a loss of over 12 per cent on this account. On a \$4 account there was a loss of over 6 per cent.

Where the account is \$25, or less, it only seems right that it should be sent by post office order or through one of the express companies. For amounts not exceeding \$5 a postal note might be utilized, for which the charge is only 3c.

We feel that those who are in the habit of paying small amounts by cheque only need to be reminded of it to discontinue it or else add to the amount of the account the bank charge of 25c.

AGAIN REACHING AFTER WEST INDIAN TRADE.

It is announced that Mr. W. G. Parmalee, Deputy Minister of Trade and Commerce, is to visit the West Indies, with a view to ascertaining ways and means of developing trade between Canada and that part of the British Empire.

Everyone who has made even a cursory study of the matter must realize that this particular trade stands in need of a great deal of developing. It is not that the Government has done nothing in this direction. Successive Governments since Confederation have made more or less effort to develop this trade by sending a commissioner to investigate, as the present Administration is now doing.

The last commissioner to visit the West Indies was Hon. Geo. E. Foster, Finance Minister in the Administration of Sir John A. Macdonald. That was something like nine years ago. About the same time, Mr. Adam Brown was appointed commissioner to represent Canada at the Jamaican Exhibition. A couple of years ago, the Canadian Pacific Railway also sent a commissioner to see what could be done in the way of developing trade with the West Indies.

But, after all the commissioners that have been sent, and after all the pamphlets and articles that have been written, trade between Canada and the West Indies has decreased, rather than increased.

The aggregate trade was, in 1898, over \$2,500,000 less than it was in 1873—the exports \$1,239,413 less, and the imports nearly \$1,100,000 less. It will, therefore, be seen that the trade is an unsatisfactory one, whichever way taken.

The following table shows the exports to and the imports from the West Indies during the ten years ending June 30, 1898:

	Exports.	Imports.
1888.....	\$2,601,486	\$3,268,663
1889.....	2,759,455	3,378,654
1890.....	2,719,141	3,089,048
1891.....	3,122,770	3,238,156
1892.....	3,546,559	4,092,287
1893.....	3,145,798	4,244,669
1894.....	3,443,761	3,677,411
1895.....	3,725,426	4,794,020
1896.....	2,810,817	1,896,426
1897.....	2,643,360	1,678,870
1898.....	2,749,080	1,080,266

In the term West Indies is included the Spanish as well as the British West Indies.

The following table give the value of the principal articles exported to the British

West Indies during the five fiscal years ending June 30, 1898. The figures are with few exceptions for quantities:

	1894.	1895.	1896.	1897.	1898.
Ale, beer and porter.....gals.	35,470	20,109	480	6,217	5,453
Horned cattle.....No.	32	39	40	56	125
Horses.....No.	415	453	264	163	187
Sheep.....No.	1,371	811	860	443	4,327
Beans.....bush.	206	103	1,375	5,794	5,949
Oats.....bush.	333,887	251,264	180,887	224,275	160,846
Peas, whole.....bush.	16,470	22,561	18,175	6,695	30,575
Peas, split.....bush.	82,210	62,859	107,130	59,114	54,002
Flour.....bbls.	7,856	3,561	335	199	15,288
Carriages, bicycles, etc.....\$	13,501	11,378	7,890	11,711	5,496
Coal.....tons	5,692	7,547	5,687	5,081	8,392
Cordage, twine, rope, etc.....\$	4,064	954	19,559	1,739	1,183
Cotton, and manufactures of.....\$	1,250	3,614	2,129	264	846
Drugs, dyes, etc.....\$	16,152	22,225	20,112	24,964	16,587
Codfish, etc.....cwt.	207,757	234,078	228,022	215,638	205,603
Mackerel, pickled.....bbls.	5,703	1,939	732	2,208	1,633
Herring, pickled.....bbls.	39,230	41,180	46,725	40,535	28,499
Herring, smoked.....lb.	765,991	750,482	771,274	508,206	423,149
Sea fish, pickled.....bbls.	7,900	10,266	6,451	7,333	10,344
Salmon, pickled.....bbls.	991	830	1,341	1,118	784
Hay.....tons	745	1,245	733	1,001	1,379
Boots and shoes.....\$	14,740	13,071	15,706	13,038	14,931
Butter.....lb.	68,305	62,256	38,058	69,233	115,612
Cheese.....lb.	97,149	104,462	87,392	73,627	133,722
Bacon and hams.....lb.	11,772	5,101	10,888	6,758	13,218
Pork.....lb.	93,200	93,604	184,800	102,250	237,379
Sugar.....lb.	396,164	259,570	25,905	237,568	61,681
Tobacco.....lb.	14,800	57,518	15,508	21,496	7,648
Potatoes.....bush.	110,603	134,801	150,819	108,295	115,044
Planks and boards.....M. ft.	17,591	10,810	8,264	10,720	9,160
Shingles.....M.	13,316	10,989	5,361	10,925	12,865
Shoes, box and other.....\$	15,473	16,500	19,636	19,172	8,235
Household furniture.....\$	3,701	1,708	3,775	1,170	5,483
All other wood and manufactures of.....\$	14,119	9,810	9,792	8,413	8,206

While a Government commissioner can do much toward obtaining information as to how trade may be developed, provided he be possessed of business commonsense, his mission will be abortive unless the business men of Canada are aggressive in trying to secure the markets which he has visited. The trouble with the business men of Canada in the past is that they have neither been as aggressive or as wise as they might or should have been in regard to the West Indian or any other foreign trade.

THE TEA OUTLOOK.

THOUGH the distributing trade in tea is quiet, attention in a speculative sense is being attracted to medium and low-grade Japan stock, especially since cables note an advancing tendency at primary markets, prices advancing this week 1 to 2c. per lb. This has led to some negotiation on this description of stock between jobbers and importers.

The opinion seems to be general among teamen that these medium and low-grade Japans offer the best value there is on the market at present, for the very good reason that supplies of tea at a similar cost in other descriptions are extremely light.

This fact, no doubt, explains the purchasing that has been done in Japans about 12½c., which are conceded good for a rise on this cost.

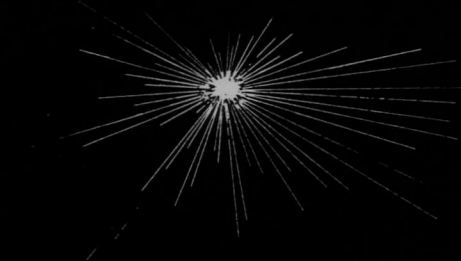
No high-grade Japans are offering, and

the same applies to Young Hysons, Ceylons and Indian teas.

The cheapest at which pea leaf gunpowder is obtainable is 16½c., against 13c. some time ago, and in blacks 14½c. seems to be the inside figure. On the whole the tea market is firm in its general tendency, and prices seem more apt to stiffen than decline.

SCARCITY OF VALENCIA RAISINS.

The possibility of a scarcity of Valencia raisins during the current winter and spring months is commencing to engage attention. Importers' agents in Montreal state that their business is closed, so far as this season's crop is concerned, as there is absolutely nothing to be had at primary markets. Some attempts have been made to place orders in London, but only a few small lots could be picked up, and they will cost, laid down in Montreal, 7c. at the very least. No supplies are held in first hands in Canada, and, altogether, as all the stocks are held by the jobbing trade, and they are not heavy, it is not surprising that they are advancing their prices and will not consent to fill any orders except from their own customers.



VENUS

A NEW STAR
 HAS APPEARED IN THE GROCERY TRADE.
GREEN "SALADA" CEYLON TEA
 AN ABSOLUTELY PURE GREEN TEA.
 NO COLORING MATTER. NO ADULTERATION.
 HEALTHFUL, DELICIOUS, CLEANLY PREPARED.
 AND OF MARVELOUS STRENGTH.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

TEAS CEYLON

Direct importation from Colombo.

PERKINS, INCE & CO.
 TORONTO.

Seeded Raisins

Freshly done after you send in your order. Quality guaranteed second to none. Write for quotations to

The Acme Fruit Cleaning Co.
 128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
 IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The **"BOSS"**

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
 HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue TORONTO



HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

NEW DATES, Etc.

1,000 Boxes New Dates—price, 5c.; in lots of 10 boxes or more, 4½c. lb.

"Oranges"—500 cases 420's, Valencias, \$4 75 case; 200 cases 714 size, \$5.25 case. California Navels—fancy brand, 700 boxes of all sizes, \$3 75 per box.

Lemons—500 boxes fancy, Canada brand. New Messina, 300 and 360 size, \$3.50 box.

Also large quantities of Grapes, Cranberries, and Nuts of all kinds. Car Holly.

ALL MUST BE SOLD FOR XMAS.

DIXON BROS.

Hamilton.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

December 14, 1899.

GROCERIES.

WITH the Christmas holidays so near at hand, the volume of business in the wholesale grocery trade is naturally not very heavy. The different houses, however, are fairly well employed in filling sorting up orders. The principal demand is, of course, for foreign dried fruits, nuts, and other seasonable lines. Canned goods of all kinds are quiet, although prices are just as firmly maintained as ever. The coffee market continues to occupy a strong position, and a fair business is being done. For this time of the year a moderate demand is reported for sugars, prices of which are unchanged. A moderate business is being done in syrups and molasses, and the price of the latter is well maintained. A little business is being done in spices for the holiday trade. Teas are naturally quiet, and advices from the outside markets show a little steadier feeling in regard to prices. One of the principal features of the outside markets is quite a sharp advance in the price of Valencia raisins, a cable to that effect having been received within the last few days.

CANNED GOODS.

Very little attention is being paid to canned goods, which is, of course, to be expected this time of the year. There is a little movement in canned salmon, at steady and unchanged prices. In canned vegetables, the little demand that there is chiefly for corn and peas. There is little or nothing doing in tomatoes. Fruits are also inactive. The only round lots of canned goods which we hear of as being offered are canned corn, for which \$1.05 net Toronto is wanted.

COFFEES.

The situation in regard to Rio coffees is extremely strong and prices are now fully $1\frac{1}{2}$ to $1\frac{3}{4}$ c. per lb. above the lowest point. The high prices have somewhat checked business on importation account. Business, locally, is still fairly active at quotations.

Advices report a steady market for mild grades of coffees.

SUGARS.

The outside markets, according to latest cable advices, rule steady, although there is not a great deal being done. Stocks of raw sugar in the United States are reported to be light. In Canada, the refiners are experiencing a fairly good demand for this time of the year. Although large importations of foreign sugars are being made, the fact that higher freight rates go into force in the United States at the beginning of the year is naturally inducing purchasers of American refined sugar to bring in all they can before the higher rates go into force. One of the Canadian refineries, the St. Lawrence, is now supplying the trade rather freely with dark yellow sugar, a grade which has been scarce for some time. The local wholesalers are doing a fairly good business in sugar, particularly when the time of the year is taken into consideration. The price of sugar in Canada is unchanged, and we still quote Montreal granulated at \$4.53

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

per 100 lb., Toronto, and Acadia at \$4.48. Foreign granulated is still quoted at \$4.40 net, Toronto.

SYRUPS AND MOLASSES.

A fairly good demand is reported for both syrups and molasses. Advices from New Orleans state that the deliveries of new crop molasses are light and that prices are decidedly strong.

SPICES.

The spice market generally rules firm, although we hear of no material advances in prices since our last issue. During the past week a little better demand has been experienced by the wholesale trade for such spices as are particularly used during the holiday season.

TEAS.

Advices from London, Eng., state that Indian and Ceylon teas have assumed a steadier tone although there is naturally not a great deal of business being done on account of nearness of the holiday season. The steamer Heath Dene, which was recently delayed through fire, is again on her way to New York. It is said she has on board

20,000 packages of tea for Canada, and that the damage by fire is largely confined to one hold. There has been some buying of Indian and Ceylon teas by the wholesalers during the past week. As far as can be learned, it is principally teas either on the way or in London. Spot stocks of low grade trade of Indian and Ceylon growth are still almost nil, while the inquiry is fairly good. Japan teas are practically in the same position as a week ago. Advices to hand this week from Japan state that the market there is practically closed, as far as teas suitable for the Toronto market are concerned. As one importer put it, "there is now nothing but trash left in Japan." Stocks of Japan tea on the local market are fairly good, while the demand is light. The market for China green teas is firm, and very little business is being done. Local wholesalers report the market quiet for teas of all kinds, but, with the opening of the New Year, they look for a large increase in business.

NUTS.

There is a brisk demand for nuts for the holiday trade. Orders are, of course, largely of a sorting-up nature. A parcel of 100 bales of Grenoble walnuts landed in Toronto this week. This was a welcomed addition to the stock of nuts on the local market.

FOREIGN DRIED FRUITS.

CURRENTS—There has been little trade done here during the past week for importation at ruling prices. An active import trade is looked for after the turn of the year. Any spot goods which are offered are being quickly picked up by the wholesale trade. The retail demand is fairly good for sorting-up lots.

VALENCIA RAISINS—A cable received in Toronto this week announced an advance of about 35. per hundredweight on quotations which ruled a couple of weeks ago. This is an advance of equal to $1\frac{3}{4}$ c. per lb. Some exchanges have taken place during the week between wholesale houses at $7\frac{1}{4}$ c. per lb. for selected raisins. Stocks in this line are generally getting much reduced, and there are some who predict that next spring will see Valencia raisins to the retail trade at 8c. per lb. The wholesale trade is experiencing a good sorting-up demand. We still quote $6\frac{1}{2}$ to $6\frac{3}{4}$ c. for fine off-stalk, 7 to $7\frac{1}{2}$ c. for selected, $8\frac{1}{2}$ c. for extra selected and $7\frac{1}{2}$ c. for layers.

MALAGA RAISINS—These are selling well, and, as in Valencia raisins, there is an inquiry between houses for supplying



DO YOU USE....

"SURPRISE?"

is a question often asked,
and the answer
is nearly always

"Yes"

Can You give the same
answer if we ask you..Do you "Surprise?"
sell..

WE ARE CERTAIN YOUR ANSWER WILL BE IN THE AFFIRMATIVE.

Have You a Good Supply on Hand? Don't Let it Get Too Low---The Demand is Growing.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

shortages. These inquiries are general, one house being short of one grade and another short in another.

SULTANA RAISINS—Advices state that the finest qualities of Sultana raisins are exhausted in Smyrna. The lower grades of fruit are, however, offering at easier prices.

CALIFORNIAN RAISINS—Prices are too high on the Coast to allow of business being done here on importation account. The few Californian raisins that are on the market are selling slowly on account of the high price as compared with European raisins.

PRUNES—A cable received this week states that the market for Bosnia prunes is a little higher. At to-day's prices, it would cost about 5¼c. per lb. to lay down the smallest sizes on this market. Consequently, a very little business is being done on importation account. The representatives of the Californian shipping houses state that they have inquiries for medium and small-sized prunes, but, as there is nothing on the Coast but the larger-sized fruit, no business is being done.

GREEN FRUITS.

The fruit trade, like most other groceries, is suffering because of the prolonged mild weather. The supply of oranges, lemons, apples, cranberries and Almeria grapes is large and, generally speaking, of good quality, yet the movement is not as large as usual at this season. The orange market is somewhat easier in tone than last week, declines of 25 to 50c. being noted in all varieties. A decline of 25c. is also noted in the price of lemons. Otherwise, there is no change in the market.

COUNTRY PRODUCE.

EGGS—The feeling is still strengthening. The scarcity of really fresh stock makes 25c. a common figure for small lots of strictly fresh eggs on the St. Lawrence market. Fresh gathered stock is coming in fairly well, and is readily absorbed at 18 to 20c. Pickled stock is worth 16 to 16½c.

POTATOES—The market is weak. Cars on track are easy at 38 to 40c. per bag, and are not likely to advance until a cold snap makes it necessary to heat cars for shipping. Small lots out of store are steady at 45 to 50c. per bag.

BEANS—The market is steady, though the demand is moderate. We quote \$1.45 to \$1.50 for hand-picked, and \$1.35 to \$1.38 for prime.

DRIED AND EVAPORATED APPLES—Though the New York evaporated-apple market is stronger at the moment, the buyers there state that prices must be ¼c. lower for delivery after the New Year. Factorymen, however, are taking encouragement from present conditions, and are holding their stock firmly. Jobbers are quoting 8 to 8½c., a decline of ½c. per lb. Dried apples are steady outside at 5¼ to 5¾c. for ordinary No. 1 stock, and 6c. for No. 1 quarters. The jobbing price shows a decline of ¼c., and is now 5¾ to 6¼c. for ordinary.

POULTRY—Receipts are large, but the demand is limited, because of the weather. As stock does not keep well, prices are easy. Turkeys are arriving in fair condition, choice lots being 8½ to 9c., and ordinary good stock 7½ to 8c. Geese are steady, at 5½ to 6c.; ducks, at 45 to 60c. per pair, and chickens 25 to 45c. per pair.

VEGETABLES—There is no change. We quote as follows: Spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, \$1 to \$1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Creamery is firmer, an advance of ½ to 1c. being noted in sympathy with a better feeling in the British market. The production at present is moderate, as winter creameries are just nicely started. The supply of large rolls is sufficient for requirements, and prices are steady. We quote: Dairy, large rolls, 17 to 18c.; prints, 18 to 19c.; creamery, tubs and boxes, 21 to 22c.; prints and squares, 22 to 23c.

CHEESE—The market continues strong. The demand keeps up well, and holders are

. Christmas Poultry .

CONSIGNORS

should instruct their customers to dry-pick their fowl, and have them ready so as to reach us not later than Wednesday 21st December.

PRESENT DEMAND

very brisk; market bare. Send us your shipments.

WE SOLICIT

correspondence and consignments of all kinds of produce.

T. H. SMITH & CO.

70 COLBORNE ST.

TORONTO

Phone 8355.

Reference, Imperial Bank of Canada, Yonge St.

Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES—each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

65,797 CASES

Is the amount of our purchases, up to date, of Canadian Pack

Canned Vegetables, Fruits and Salmon

SEASON 1899.

Tomatoes	10000 Cases	3 lbs.	"Lion L"		
	6125 Cases	3 lbs.	Simcoe		
	2000 Cases	3 lbs.	Log Cabin		
	1500 Cases	3 lbs.	Ice Castle		
	19625				
Corn	6860 Cases	2 lbs.	Simcoe		
	3000 Cases	2 lbs.	Log Cabin		
	1800 Cases	2 lbs.	Aylmer		
	774 Cases	2 lbs.	Saint-John Valley		
	700 Cases	2 lbs.	Boulter		
	500 Cases	2 lbs.	Ice Castle		
	13634				
Peas	1100 Cases	2 lbs.	English Garden	Simcoe	
	750 Cases	2 lbs.	Early June	Simcoe	
	25 Cases	2 lbs.	Fine French	Simcoe	
	1000 Cases	2 lbs.	Sweet Wrinkled	Log Cabin	
	1000 Cases	2 lbs.	Early June	Log Cabin	
	500 Cases	2 lbs.	Extra Sifted, Little Gem	Log Cabin	
	275 Cases	2 lbs.	French Peas	Belleville	
		4650			
String Beans	313 Cases	2 lbs.	Refugee	Red Cross	
	783 Cases	2 lbs.	Golden Wax	Red Cross	
	300 Cases	2 lbs.	Refugee	Log Cabin	
	200 Cases	2 lbs.	Golden Wax	Log Cabin	
	250 Cases	2 lbs.	Refugee	Simcoe	
	250 Cases	2 lbs.	Golden Wax	Simcoe	
	500 Cases	2 lbs.	Crystal Wax	Simcoe	
Baked Beans	125 Cases	2 lbs.	plain	Red Cross	
	75 Cases	1 lb.	plain	Red Cross	
	50 Cases	3 lbs.	Tomato Sauce	Red Cross	
	50 Cases	2 lbs.	Tomato Sauce	Red Cross	

Supplement to "THE CANADIAN GROCER," December 15, 1899.

20
17

300 Cases	2 lbs.	Refugee	Log Cabin
200 Cases	2 lbs.	Golden Wax	Log Cabin
250 Cases	2 lbs.	Refugee	Simcoe
250 Cases	2 lbs.	Golden Wax	Simcoe
500 Cases	2 lbs.	Crystal Wax	Simcoe

Baked Beans

125 Cases	2 lbs.	plain	Red Cross
75 Cases	1 lb.	plain	Red Cross
50 Cases	3 lbs.	Tomato Sauce	Red Cross
50 Cases	2 lbs.	Tomato Sauce	Red Cross
50 Cases	1 lb.	Tomato Sauce	Red Cross
200 Cases	3 lbs.	plain	Log Cabin
50 Cases	2 lbs.	plain	Log Cabin

1300

Strawberries

400 Cases	2 lbs.	Boulter	
200 Cases	2 lbs.	Bowlby	
400 Cases	2 lbs.	Log Cabin	
50 Cases	3 lbs.	Log Cabin	
570 Cases	2 lbs.	Simcoe	
200 Cases	3 lbs.	Simcoe	

1820

Red Raspberries

100 Cases	2 lbs.	Bowlby	
300 Cases	2 lbs.	Log Cabin	
25 Cases	3 lbs.	Log Cabin	
450 Cases	2 lbs.	Simcoe	

875

Black Raspberries

678 Cases	2 lbs.	Simcoe	
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Lawton Blackberries

100 Cases	2 lbs.	Bowlby	
230 Cases	2 lbs.	Simcoe	

330

Yellow Peaches

200 Cases	2 lbs.	Bowlby	
100 Cases	3 lbs.	Bowlby	
400 Cases	2 lbs.	Simcoe	
100 Cases	3 lbs.	Simcoe	

800

White Peaches

780 Cases	2 lbs.	Simcoe	
290 Cases	3 lbs.	Simcoe	

1070

Bartlett Pears

200 Cases	2 lbs.	Bowlby	
200 Cases	3 lbs.	Bowlby	
100 Cases	2 lbs.	Simcoe	
50 Cases	3 lbs.	Simcoe	

550

Flemish Beauty Pears

100 Cases	2 lbs.	Simcoe	
50 Cases	3 lbs.	Simcoe	

150

Plums

50 Cases	2 lbs.	Lombard	Bowlby
65 Cases	2 lbs.	Lombard	Simcoe
275 Cases	2 lbs.	Greengage	Bowlby
100 Cases	2 lbs.	Greengage	Simcoe

490

Blueberries

2000 Cases	2 lbs.	Loggie's Eagle Brand	
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Apples

2000 Cases	Gallons	Lakeport	
2000 Cases	Gallons	Simcoe	
500 Cases	3 lbs.	Simcoe	

	75 Cases	2 lbs.	Dombard	Simcoe
	275 Cases	2 lbs.	Greengage	Bowlby
	100 Cases	2 lbs.	Greengage	Simcoe
	490			
Blueberries	2000 Cases	2 lbs.	Loggie's "Eagle Brand"	
Apples	2000 Cases	Gallons	Lakeport	
	2000 Cases	Gallons	Simcoe	
	500 Cases	3 lbs.	Simcoe	
	4500			
Cherries	50 Cases	2 lbs.	English	Simcoe
	50 Cases	2 lbs.	White Wax	Simcoe
	50 Cases	2 lbs.	Canadian	Simcoe
	150			
Gooseberries	75 Cases	2 lbs.	Simcoe	
Pumpkins	336 Cases	3 lbs.	Simcoe	
Pineapples	90 Cases	2 lbs.	Grated	Simcoe
	125 Cases	2 lbs.	Sliced	Simcoe
	215			
Sundries	30 Cases	3 lbs.	California Strawberry Beets	Red Cross
	200 Cases	2 lbs.	Succotash	Log Cabin
	109 Cases	2 lbs.	Asparagus Tips	Simcoe
	100 Cases		Potter's Asparagus	
	140 Cases	2 lbs.	Red Kidney Beans	Simcoe
	579			
Salmon	300 Cases	Cohoe Salmon	Excelsior	
	1250 Cases	Spring Salmon	Windsor Double Triangle	
	1450 Cases	Spring Salmon	Red Clover	
	2824 Cases	Spring Salmon	Rithet's Diamond C.	
	1000 Cases	Sockeye Salmon	Laurel Wreath	
	1700 Cases	Sockeye Salmon	Horse Shoe	
	350 Cases	Sockeye Salmon	Sovereign	
	500 Cases	Sockeye Salmon	Clover Leaf.	
	9374			

HUDON, HEBERT & CIE., Montreal.

How's your stock of Biscuits and Confectionery?

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

McLAUCHLAN & SONS CO., Limited, Manufacturers Biscuits and Confectionery, Wholesale Grocers **Owen Sound, Ont.**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

**POULTRY, HONEY,
BUTTER, EGGS,
and DRIED APPLES.**

Consignments Solicited.
Prompt Returns.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

MERCHANTS

We are getting good prices for

POULTRY

The demand is first-class. Consign what poultry you have to us for quick returns and highest prices.

J. H. SKEANS & CO.

88 Front St. E., Toronto.

References—Ontario Bank.

NEW NUTS

Are about all in.

We like to quote buyers who buy original parcels.

WRITE US...

CLEMES BROS.,

TORONTO.

looking for top figures for nearly all stock. The range, 12 to 12½c. for late make, still rules, however.

FISH AND OYSTERS.

Rough weather on the lakes has interfered with the catch of whitefish and trout. Consequently advances of ½ to 1c. are noted. Steak cod is ½c. cheaper. The market generally is easy, but colder weather will likely bring an advance in oysters and some kinds of fish. We quote: Trout, 7½ to 8c.; Niagara whitefish, 7 to 7½; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6c.; quintals of cod, 5¾c.; ciscoes, \$1 per basket. Oysters, standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.; shell oysters, \$8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

WHEAT—The market is slightly stronger, an advance of ½c. being noted, which makes the price on cars outside 66½c. Deliveries on the street market are large. Wheat is 1 to 1½c. and peas 1 to 3c. dearer. Oats are 1½ to 2c. and rye 1c. cheaper. We quote as follows: Wheat, white and red, 68 to 69c.; goose, 69 to 70c.; peas, 62 to 65c.; oats, 28 to 30c.; barley, 43 to 44c.; rye, 53c. No. 1 hard Manitoba wheat is steady at 76½c. Toronto and west.

FLOUR—A steady market, and a fair, regular demand is noted. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.65 to \$3.75; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Though trade is not as brisk as it would be if the weather were more seasonable, the demand is excellent under the conditions. We quote as follows: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—Though the market is very strong, no change is noted this week. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10½c.

SKINS—There is no change, but the market is firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins,

Established 1873.

CONSIGNMENTS SOLICITED

**POULTRY
BUTTER
EGGS
DRESSED HOGS**

Highest market prices. Quick returns.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO

Established 1892.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Exporters of

**POULTRY
BUTTER, CHEESE,
EGGS, HONEY, DRIED
AND GREEN APPLES.**

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

FLEISCHMANN'S

**VEGETABLE YEAST
COMPRESSED**

HAS NO EQUAL.

Xmas Poultry

Ship your Poultry, Large Roll

Butter, Dried Apples, etc.

PROMPT RETURNS and QUICK SALES.

JOHN J. FEE

62 Front St. East

Phone 8129.

TORONTO.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets,

TORONTO



25 & 27 MACNAB ST. S. HAMILTON, ONT.

TELEGRAPH ORDERS

.. AND ..

LETTER ORDERS

Will be rushed.

Full lines of all our goods are in readiness for shipping. You may rely on having your order shipped the day it reaches us.

EXTRACTS, SPICES, COFFEES, OCEAN WAVE BAKING POWDER.

THE HAMILTON COFFEE & SPICE CO., Limited

25 and 27 MacNab Street South, HAMILTON, ONT.

from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 90c.

WOOL—The firm feeling is even more manifest this week, though no change is noted. We quote: Clothing wool and combing fleece, 20c.; unwashed, 12½ to 13c.

SEEDS.

The alsike market is dull, and a decline of 50c. is noted. Red clover is firm and fairly active. We quote \$4.50 to \$5.15 at outside points for red clover and \$4.50 to \$6.50 for alsike.

TRADE NOTES.

Teas are steadier in London, England. Creamery butter is ½ to 1c. dearer. Eggs have advanced 1 to 2c. All varieties of oranges are 25 to 50c. dearer. Lemons have advanced 25c. Whitefish and trout have advanced ½ to 1c. per lb. Steak cod is ½c. cheaper. The finer grades of Sultana raisins are higher in Smyrna; but lower grade fruit is easier.

A cable from London, England, quotes Valencia raisins equal to 1¾c. higher than they were two weeks ago.

QUEBEC MARKETS.

MONTREAL, December 14, 1899.

GROCERIES.

THERE has been a fair volume of business in groceries, and, with a few exceptions, the tendency of values is decidedly upward. There has been no further change in refined sugar since the last decline. Syrups are firm, and values on molasses point to a still higher level. The same disposition is manifested in the case of Valencia raisins, and the scarcity of all kinds of nuts becomes more marked as the season advances. Further advances were asked also this week on canned corn, and all other lines are firm. Rice is strong; so is coffee, and spices are very firm, while cables note an advance in the cost price of Japan teas.

SUGARS.

There has been no further change in the refined sugar market since the decline noted last week. Business has been of a quiet

character, though its volume is fully equal to that of last season. In raws, the market has exhibited a firmer tendency, London cabling beet firm. Prices were on the basis of 9s. 2¼d. for present month, and 6s. 9d. for next month. Cane was steady, with prices unchanged, but fairly maintained: Java, 11s. 3d.; fair refining, 10s. 6d. In New York, raw was reported steady: Fair refining, 3 13-16c.; centrifugal, 96 test, 4¼c., with molasses sugar 3 9-16c.

SYRUPS.

Canadian syrup is firm and unchanged at 1¾ to 2¼c. as to grade.

MOLASSES.

The Barbadoes molasses market continues very strong, and, while wholesale grocers are still supplying the trade at 42c. in carlots, and 43c. in single puncheons, the cost of round lots would almost certainly necessitate an advance on this basis. Offers of Antigua are noted at 35c., and Porto Rico is held firmer at 37 to 40c.

DRIED FRUITS.

With little or no Valencia raisins obtainable in primary markets and few held here

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

We have finished the first six months of our business partnership.

We have increased our trade.

We have improved the quality of our

VINEGAR.

We thank you, the merchants of Canada, for your loyalty to us, and wish you the compliments of the season.

THE

Wilson, Lytle, Badgerow Co.

OF ONTARIO LIMITED,

384 to 392 FRONT STREET WEST,
TORONTO.

GROCERS find that IT PAYS

to handle

PRATTS FOOD

*the PROFIT is good, FIFTY per cent.,
the SALE is quick and sure,
the GOODS are absolutely right.*

Pratts Poultry Food

cures Chicken Cholera, Roup, Gapes, etc. Positively increases the production of eggs. Makes hens lay regularly at all seasons.

Pratts Animal Regulator

builds up run-down horses, produces bone, muscle, and better staying powers. Improves the wind.

Keeps cows healthy, increases the flow of milk, makes it richer, and produces more butter.

HOG CHOLERA is positively unknown where Pratts Food is regularly fed.

PACKAGES RETAIL FOR 30 CENTS. 24 IN A CASE.
FREIGHT ALLOWANCE ON TWO CASES OR OVER.
TRY A SAMPLE LOT—A CASE OF EACH.

GENERAL AGENT
FOR CANADA

Robert Greig 29 MELINDA ST.,
TORONTO.

in first hands, the market is very firm. In fact, no fine off stalk could be laid down here under 7c. Prices accordingly are firmer this week by $\frac{1}{4}$ c. per lb. all around, as the jobbers only have small stocks on hand, and some consider that these will not be enough to go around. We quote: Fine off-stalk, 7c.; selected, $7\frac{3}{4}$ c., and layers, 8c.

Malaga raisins are steady, at 7c. for 2-crown, 8c. for 3-crown, and 9c. for 4-crown in 50-lb. boxes.

Sultanas remain as last reported at 10 to 12c., as to grade.

Currants are without new feature locally, a fair jobbing inquiry being noted. We quote: Filiatras, $4\frac{1}{2}$ c. for bbls.; $5\frac{5}{8}$ c. for half bbls.; $4\frac{3}{4}$ c. for half cases, and $4\frac{7}{8}$ c. for quarter cases.

Prunes meet a good demand and values are steady. Californian prunes are as follows: 80's to 90's, $6\frac{1}{2}$ c.; 70's to 70's, 7c.; 60's to 60's, $7\frac{1}{2}$ c.; 50's to 60's, $8\frac{1}{2}$ c., and 40's to 50's, 10c. Bosnia prunes are steady also, at 6 to $6\frac{1}{2}$ c.

Dates are steady with a fair inquiry at 5 to $5\frac{3}{4}$ c.

NUTS.

The strength in regard to staple lines of these is increasing under rapidly diminishing supplies and prices point still higher. Pure Mayette Grenoble walnuts are held at

$14\frac{1}{2}$ to 15c. and Marbots, 11 to $11\frac{1}{2}$ c., while shelled almonds are stiff at 28 to 30c.

CANNED GOODS.

The remarkable strength in canned vegetables has had further illustration this week in the shape of another advance in corn to \$1.10 to \$1.15, and tomatoes to 90c. All other lines also exhibit strength though there are no quotable changes to report.

RICE.

There has been no change in this market, put prices are firmly held.

SPICES.

Inquiry for pimento has been a feature of the spice market here, and prices have advanced to $8\frac{1}{2}$ c. for round lots between importers, and prices are expected to go to 10c. Nutmegs are in demand also, and very firmly held.

COFFEES.

The market continues firm, and prices still have an upward tendency. Sales of 25-bag lots of Maracaibo are noted at $8\frac{1}{2}$ to 9c., and Rio at 8 to 10c., as to quality. Small lots of Maracaibo have realized as high a figure as 12 to 13c.

TEAS.

Cable advices from Japan report the market strong at an advance of 1 to 2c. per lb. On spot, business has been moderate, though some attention has been attracted

by medium and low-priced Japan stock, which has sold at $12\frac{1}{2}$ to $15\frac{1}{2}$ c. according to grade. Ceylons fetched 17c., and pea leaf greens, 17 to 18c.

FISH.

The mild weather has had a bad effect on the fish market, and, with ample stocks, some anxiety has been manifested this week to realize. No. 1 Nova Scotian herring, in bbls., have sold at \$5.25 to \$5.50, and in half bbls., at \$2.75. No. 1 large round herring fetch \$5.25, and half-bbls., \$2.65. No. 1 B. C. and Labrador salmon move at \$13 per bbl., and tierces, \$17.50. No. 2 mackerel are dull, at \$15.50, and No. 1 large green cod, at \$5.25, with No. 1 \$5 and No. 2 \$4. No. 1 green haddock are offering at \$4, and No. 1 pollock, at \$3.65. Dried cod sells at \$4.75, and large dressed, \$4.50. In prepared fish, we quote prices: Boneless cod, $5\frac{1}{2}$ to 6c. per lb.; haddies, 6c.; bloaters, 90c. to \$1 per box, and smoked herring, 12c. per box. Fresh fish range as follows: Haddock, $3\frac{1}{2}$ c.; steak cod, 4c.; market cod, 3 to $3\frac{1}{2}$ c.; Manitoba dore, 6c.; white fish 7c.; salmon, 10c., and fresh herring, \$2 to \$2.50 per 100.

GREEN FRUITS.

There has been very little change in green fruits, except in apples, a glut of poor stock sending the price down as low as 30c. per

What you pay for an article is . . .
But what you get for your money is more

Important



In buying Coffees from us you get just what you pay for.

Coffees are dearer, but we still have some splendid values in—

RIO, SANTO,
MARACAIBO,
JAVA and
JAMAICA

Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS,

96 King St., Montreal.

bbl. Good sound fruit, however, are steady at \$2 to \$3 per bbl. There is a very good demand for Almeria grapes, which are selling at \$4.50 to \$6 per keg, as to weight and quality. Catawbas, in small baskets, are offering at 21 to 23c. The advance in Jamaica oranges mentioned by us last week has been maintained; the demand for them is good at \$6 to \$6.50 per bbl. The first arrivals of Valencia oranges came to hand during the week, and opened at \$4.50 for 420's, and \$5 for 714's. The first receipt of Californian oranges are expected next week. There is no change in the lemon market, which is steady at \$2.50 to \$3.25 per box. Cranberries are selling better this week on account of the colder weather; sales range between \$4.50 to \$6 per bbl.

COUNTRY PRODUCE.

EGGS—The tone of the market was stronger for strictly new-laid stock, and prices show an advance of 1c. per dozen for such, but other grades are firm. The demand to day was somewhat quiet, owing, no doubt, to the unfavorable weather. Strictly new-laid sold at 24c.; ordinary stock at 16½ to 19c.; culls at 11 to 12c.; Montreal limed, at 16 to 17c.; western limed, at 15 to 16c., and seconds at 13 to 14c. per dozen.

POULTRY—Although the weather was unseasonable to day, yet there was a good

demand for poultry; and especially turkeys, in consequence prices for such were stronger and fully ½c. per lb. higher. Receipts are fair, but supplies are not excessive. Good to choice turkeys sold at 9½ to 10c.; common, 8 to 8½c.; good to choice chickens, 6½ to 7c.; common, 5 to 6c.; good to choice geese, 5½ to 6c.; and common, 4 to 5c. per lb.

GAME—There continues to be a good demand for partridge, and as the offerings are not large prices advanced to-day to 70 to 75c. for firsts, and 40 to 45c. for seconds per brace.

MAPLE PRODUCT—Business in maple product was slow. Pure sugar is held at 10½ to 11c., and syrup, 65 to 75c. per tin.

HONEY—There was no change in honey to note. White clover in comb is quoted at 12c.; extracted, 9c., and buckwheat, 8c. per lb.

BEANS—The demand for beans is fair. Choice hand-picked are quoted at \$1.15 to \$1.50, and primes, \$1.37½ to \$1.40.

ASHES—There is nothing new in ashes to note. We quote: First sorts, \$4.30; seconds, \$4. and pearls, \$5.15 per 100 lb.

DRESSED HOGS—There was no improvement in the demand; in consequence, the market is still quiet and prices steady at \$5 to \$5.50 for light, and at \$4 to \$4.50 for heavy per 100 lb., in a jobbing way.

PROVISIONS.

The demand for some lines on spot was fair and a moderately active trade was done. We quote as follows: Canadian short cut mess pork, \$14.50; short cut back, \$14, and heavy long cut mess, \$14 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 10c. to 11½c., and bacon 11 to 11½c. per lb.

FLOUR AND GRAIN.

FLOUR—A fair trade was done in flour and the market is moderately active with no change in prices to note. We quote: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.30 to \$3.40; in bags, \$1.65; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—There was nothing new in the situation of the local grain market to-day, owing to the fact that business in all lines was quiet. For oats at points west of Toronto, 25½c. was bid, with 26c. asked. At points east, 26½c. was bid and 27c. asked. For peas, west, 57½c. was bid and 58c. asked; east, 59c. bid, 59½c. asked. Buckwheat, east, sold at 48 to 49c. On spot, carlots of oats sold at 30¼c., and 65c. was bid for peas ex store.

OATMEAL—There was no change in rolled oats, sales being slow, at \$3.50 per barrel, and at \$1.70 per bag.

1899

NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { **BLACK**
BLACK AND GREEN MIXED
JAPAN }

In 1 or ½-lb. Sealed Packages,
Retail Price—

25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

A. H. CANNING & CO.

FEED — The demand for feed continues good and millers in some cases are closely sold up. Manitoba bran is selling at \$15; shorts, \$17 per ton, including bags; Ontario bran, at \$15.50; shorts, at \$16.50 to \$17.50, and mouille at \$20 to \$24 per ton, in bulk.

HAY — A good local trade was done in baled hay, and there is also considerable demand from American buyers. We quote: Choice No. 1, \$9 to \$10; No. 2, \$8 to \$9; and clover, \$7 to \$7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—The market rules quiet but firm. All of the cheap cheese obtainable under 11 3/4 c. is now pretty well absorbed, and attention is, therefore, directed to the dearer stock, on which buyers' and sellers' views are still apart. Prices, therefore, are nominal, but it would take 12 1/4 c., and better, to move any large quantity of the goods in question. The Liverpool cable advanced 6d. on colored to-day, to 59s., with white unchanged at 57s.

BUTTER—The market is fairly active, with demand more than equal to the supply. Accordingly, prices are firm at 21 1/4 to 22c., as to grade, for creamery. Seconds are selling at 20 1/2 c. up.

MONTREAL NOTES.

A glut of poor apples has affected the market this week.

Both canned tomatoes and corn are held very firm this week.

Cables report an advance of 1 to 2c. per pound in the cost of tea in Japan.

The price of pimento has advanced, and it looks as though it was going still higher.

THE ACADIA'S PROFITS.

At the meeting of the shareholders of the Acadia sugar refinery it was stated that the company was in a better position than at any time in its history, although the profits were smaller this year than in 1897 and 1898, owing to unfair competition of United States refineries, in the manipulation of the bounty system being made to operate so that the bounty was actually made to apply on their exports, as well as being a gratuity to them in the matter of manufacture itself. The Canadian refineries are therefore at a disadvantage in competition with outside markets. The dividend of 4 per cent. on preferred capital stock for the half year was ratified, making 7 per cent. for the year—payable December 20. The profits of Acadia refinery last year were \$180,000.—Herald, Halifax.

CANADIAN PRODUCTS WANTED.

The following were among the inquiries relating to the Canadian trade received at the Canadian Government Office in London during the week ending November 24:

A firm in the Midlands, having a connection with the manufacturing confectionery trade throughout England and Ireland, wish to be placed in communication with Canadian producers of fruit pulps.

The names of Canadian exporters of eggs in large quantities are asked for by a Glasgow firm.

A Scotch firm, largely interested in the export of Canadian goods, such as furniture, woodenware, hardware, provisions, etc., desire to extend their business in the export of Canadian goods to British India and the Cape, and are therefore open to hear from houses which may wish for their cooperation.

A firm in Glasgow is desirous of being placed in communication with importers of cast iron pipes. They are now making specially for the Canadian market the following sizes: 2 x 5 feet, 20 lb. each; 3 x 5 feet, 30 lb. each; 4 x 5 feet, 45 lb. each; 5 x 5 feet, 85 lb. each; 6 x 5 feet, 100 lb. each; light 4 x 5 feet, 32 lb. each.

Another Scotch house, which is extensively engaged in the manufacture of cableways, hoisting and conveying devices, cranes, winding engines, stone and granite working machinery, asks to be referred to parties in Canada who would be likely to use such goods.

Inquiry is made by a firm of mining machinery manufacturers respecting the demand for steam thawers and other similar machinery in the Yukon Territory and elsewhere.

Information in regard to any of the above paragraphs sent to THE CANADIAN GROCER will be forwarded to destination.

A GROCER'S RAPACIOUS OWL.

A. B. Baxter, grocer, corner of Caroline and Bold streets, has in his possession one of the largest owls ever brought into Hamilton. It measures nearly six feet across the wings. The owl was caught by James Barnes, East Flamboro. It had been living in his granary, and cleared the place of all the rats. Then the big fellow turned its attention to the hen roosts. It nearly destroyed Mr. Barnes' pet cat. Mr. Baxter feeds it on sparrows. The owl will eat four sparrows at a meal, feathers and all. Another owl, equal in size, was presented to him by John Maley, Boid street.—Herald, Hamilton.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for SALT of any kind.

Also SALTPETRE, car lots or less.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can

Telephone 645.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

SELL . . .

**GOOD
WILL
SOAP.**

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

Now in Stock . . .

NEW GRENOBLE WALNUTS
NEW TARRAGONA ALMONDS
NEW SICILY FILBERTS
NEW HALLOWEE DATES

NEW ELEME FIGS
FANCY ALMERIA GRAPES
FANCY MESSINA LEMONS
FANCY MEXICAN ORANGES

Hugh Walker & Son

IMPORTERS

GUELPH, ONT.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. GILLARD & CO. are offering an extra fine assortment of Valencia raisins, Eleme figs, peels, currants, etc.

Dixon Brothers, Hamilton, are offering new dates cheap.

"Novo Carpetto" is now in store with Lucas, Steele & Bristol.

A large assortment of Ceylon and Indian teas is being offered by W. H. Gillard & Co.

Canned spinach, asparagus and beets may be had by applying to Lucas, Steele & Bristol.

Dixon Brothers, Hamilton, are offering a large variety of oranges and other fruits for Christmas.

Californian prunes, all sizes from 40-50's to 100-110's, are selling well with The Eby, Blain Co., Limited.

Orders for "Circle" tea can now be filled promptly by Lucas, Steele & Bristol; also for their "Indian Empire" Pekoe.

The Eby, Blain Co., Limited, are quoting Malaga layer and cluster raisins and Eleme figs at clearing prices.

Lucas, Steele & Bristol offer "Clover Leaf" 1-lb. seeded raisins for sale; also full line of C. & B. peels, bulk and 1-lb. packets.

Aylmer boneless chicken, duck and turkey and chicken soup are selling freely with The Eby, Blain Co., Limited.

Robert Greig has received another car of Pratts Poultry Food and Pratts Animal Regulator, the third since the opening of the season.

Pure Mayette Grenoble walnuts, Marbot walnuts, Tarragona soft-shell almonds, Brazils and Sicily filberts, all new crop, are in store with The Eby, Blain Co., Limited.

A great many grocers have ordered the sample lot of Pratts foods advertised by Robert Greig, and already repeats have been received from a number.

The Eby, Blain Co., Limited, are making a specialty of crown gem jars, for next season, delivery as required, up to May 31 next, and have already booked a large number of orders.

A NEW WHOLESALER.

E. D. Marceau, lately with L. Chaput, Fils & Cie., has commenced in business for himself at 296 St. Paul street, Montreal. Mr. Marceau will do a wholesale business in teas, coffees and spices, and, as he is thoroughly acquainted with the trade, has a reasonable assurance of success in his new venture.

CONSTANT DRIPPING WEARS AWAY THE STONE

PURE GOLD COFFEE
31-33 FRONT ST. TORONTO

AND INTELLIGENT COFFEE BLENDING PLEASURES INTELLIGENT STOREKEEPERS.

.. TRY ..

Pure Gold Coffees

J. & R. McLEA

AGENTS FOR . . . General Merchants, MONTREAL

Alex. Andreae Kraay & Co.,	Bordeaux,	Clarets and Sauternes
M. B. Foster & Sons,	London,	Guinness's Stout Bugle Brand Bass' Ale " " Old Tom Gin " " Old Scotch Whisky " "
Cockburn & Co.,	Leith,	Glen Orme Very Old Highland Special Scotch Special Liquor Whisky

L. CARVAJAL Y CA HAVANA "DOS CABANAS" CIGARS. Get our prices before buying.

THE MANITOBA
Produce & Commission Co.

Winnipeg, MANITOBA. Limited

WHOLESALE DEALERS: IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

ATTENTION!

ONLY **10** DAYS
TILL XMAS.

It is Not Too Late to Buy Goods.

WE OFFER TO THE TRADE:

500 tapnets Comadre Figs at (in lots of 100)	3 $\frac{1}{4}$ c. lb.
25 cases Italian Cured Peels, 7-lb. boxes,	
Lemon,	8 $\frac{3}{4}$ c. lb.
Orange,	9 $\frac{3}{4}$ c. lb.

We now have in stock

350 SACKS MARBOT WALNUTS

They were late in arriving. You can have them cheap

We still have a few bales of Grenoble Walnuts, Sicily Filberts, Tarragona S. S. Almonds, Bevan's Shelled Almonds.

The 1-lb. package of "Clover Leaf" brand of Seeded California Raisins is the handiest package that a grocer ever handled. Try a case.

Remember that our stock of TEAS is up-to-date.

WILL BE PLEASED TO CORRESPOND AND FURNISH SAMPLES.

L. CHAPUT, FILS & CIE,

MONTREAL.



EDDY'S

House, Horse, Scrub ^{AND} Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax,

Hamilton,
Winnipeg,

Kingston,
Victoria,

London,
Vancouver,

St. John, N.B.
St. John's, Nfld.

ART OF WINDOW DRESSING.

THE CHRISTMAS WINDOW. The Christmas window display is a time-honored feature of grocery retailing in Canada as well as in the Mother Country, and in the Brother Country to the south. The British merchant makes excellent use of evergreen, holly and mistletoe. On this side of the Atlantic we have not a free supply of the holly and the mistletoe, but the merchants know how to use the evergreen in conjunction with their goods to make a window display which is an enticement to the housewife and an allurements to the children. The evergreen is sometimes used principally on the outside of the shop, where it is arranged so as to cover the woodwork around the plate-glass front, and to make the doorway into an archway of green. Often it is used inside the window to form a canopy over a winter fireside or out door scene, or as an archway or pillars in a display of goods essentially associated with Christmas in Canada.

The favorite groceries for Christmas display are dried fruits, green fruits, candies and nuts. The great variety of form and coloring in these goods make it possible, with artistic arrangement, and the aid of evergreens, colored crepe tissue paper, etc., to make a unique and enticing display.

When a grocer boasts two windows, one of them is often devoted to fruits, etc.; the other to poultry. The turkey is, of course, the king of the Christmas table, but geese, ducks and chickens are all in demand, so it is found good policy to make special displays of all poultry at this season.

A TORONTO WINDOW. Michie & Co., Toronto, have a display of Christmas goods in their window which is attracting much attention. Their window is about 5 x 7 feet, and at the back is a mirror about six feet high. A platform slants from about two feet from the top of this mirror to about 18 inches from the bottom of the plate glass front. On this stand is a layer of walnuts about six inches deep. They also run down between the stand and the mirror, making it look as if the window were half full of walnuts. Reaching across the full width of the window and half way from the front to the back, is a row of small indurated ware tubs containing new pecans, hickory, almond, and Brazil nuts. Above and below these nuts, layer raisins, stuffed prunes, etc., are arranged. At the back,

or top, of the display bon-bons are shown. On a ledge above the mirror at the back, Tundi prunes are shown in bottles, tins, etc. The only cards used draw attention to the fact that the nuts, prunes, etc., shown are all new goods.

A TURKEY WINDOW. A suggestion for a unique window, which is at once practical, seasonable and attractive, is given by "Clerk" in *The Grocers' Advocate*, San Francisco. He says: "Cover the floor of the window with heavy manila paper. In the middle, draw as big as the space will permit, a turkey gobbler. You can find plenty of models in the papers.

"Cover the floor of the window with sugar, except where you have the turkey outlined. Then fill in the outlined space, heaping with cranberries, thus making a big red turkey on a pure white background. The window would be even more effective if the gobbler and legs and feet of the turkey were made of cranberries, the eyes, bill and body of raisins and the tail of prunes. The different colors will help to make the window attractive.

"A motto, such as 'Merry Christmas,' or 'Compliments of the Season,' could be put into the background in letters made of cranberries.

"Along the front line of the window, separate piles of seasonable goods might be heaped. On each of these, there should be a card with a descriptive word or two and a price. The price is as important as the description word. It attracts attention and often makes a customer of a passer-by, who would otherwise have looked into the window and passed on after admiring it.

"Seasonable package goods should make up the background. Boxes of cluster raisins, with their lace paper, ribbons and pretty lithographs, always make good decorating material. Canned mince meat and canned plum pudding should have a prominent place. Nuts, peels, and dried fruits all belong to such a window, while jellies and preserves should be used in making pyramids or lining shelves, and price cards should not be overlooked here.

"A window dressed on the above lines would, I think, attract considerable attention. If the grocer knows his business, he should be able to sell something to many of

those who will stop to see what it is all about."

CHRISTMAS SHOW WINDOW. The man who trims the window often finds it difficult to get up something new. Especially is this the case at Christmas time, as the same line of goods must be shown from year to year. The idea is, how to arrange them so that they will attract more attention than they did last year.

A very artistic design can be arranged by building a suspension bridge across the back of the window. To make the bridge, take four empty boxes of uniform size, place them on end, one on top of the other at each end of the window, about one foot from the wall; around these build up packages of seeded raisins—these form the piers. On top of this place a plank the full length of the window; cover the edge of the plank by tacking on packages of mince meat. On top of the plank, over the piers, build the arched towers; use two empty corn boxes with bottom and top removed, place the side toward the front of window. Also cover this with raisin packages. On top of the towers place four large bottles of extracts, one in each corner. Prunes strung on twine will answer for cable supports; place two on each side of each tower. Use cranberries strung on twine for the chain guard on the edge of the bridge, using small bottles of extracts for posts. Underneath the bridge place barrel staves standing towards the glass, cover this with light green tissue paper loosely put on; a little shredded coconut placed here and there will heighten the effect. A card tacked on a stick and placed in pieces of citron peel will answer for boats. The remainder of the window is built up by placing fruit, canned goods and bottles, carelessly piled up, to represent the side of a cliff at each end of the bridge. In order to make this display still more attractive a large doll might be offered to the little girl who comes nearest to guessing how many packets of raisins are used in making the bridge.

This is one of the ideas taken from a book on window-dressing for grocers, sold by S. W. Carson, whose ad. appeared on page 34 of last issue.

First Lady—"What New Year's present are you going to give to your husband?"

Second Lady—"A hundred cigars."

First Lady—"And what did you pay for them?"

Second Lady—"Oh, nothing! For the last few months I have taken one or two out of Jack's box every day. He hasn't noticed it, and will be pleased with my selecting the right quality of cigars."

..FOR SALE..

Labrador Salmon
Green Cod

Canned "Gros" Mackerel
Canned Clams

J. & R. McLEA
MONTREAL.

Malaga Raisins

Figs,
Nuts, etc.

Mail Orders Promptly Filled.

WARREN BROS. & CO.
TORONTO.

THE RUBLEE FRUIT CO.

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc

151 Bannatyns St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

PERSONS addressing advertisers
will kindly mention having
seen their advertisement in The
Canadian Grocer.

Prepare for Holiday Trade

By Ordering

Clark's Mincemeat

TINS—1's, 2's, 3's, 4's, 5's.

Retail at 10c., 20c., 30c., 40c., 50c.

If you drink whisky, drink it good.

**DEWAR'S
WHISKY**

IS Good Whisky !!!

**Most
Excellent
Coffee**



A pure, high-grade berry at a popular price.

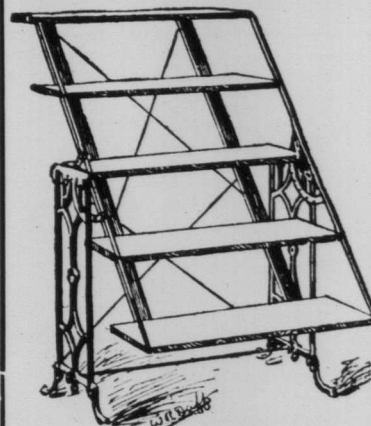
Trial Order Solicited.

Special for Holiday Season

For window or store decorating, they are unequalled.

Space is valuable. The Adjustable Table saves it.

Artistic in design.



Useful for many purposes and always ready for use.

Easily and instantly adjusted to any angle.

Nine different styles.

**BOECKHS' ADJUSTABLE
DISPLAY TABLES**

are what every up-to-date storekeeper requires to keep his goods prominently before the public. A card will bring illustrated booklet.

Boeckh Bros. & Company, 80 York Street, Toronto.

SIR W. C. MACDONALD.

SO sensitive is Sir William C. Macdonald about having his photograph appear in any public print, that even the publishers of the "Annual" of McGill University, the institution for which Sir William has done so much, have often in the past had considerable difficulty in obtaining a picture of him for their book. Nor is this desire to avoid unnecessary publicity any mere affectation on his part. Sir William is naturally a quiet and extremely modest man.



Sir Wm. C. Macdonald.

Easily approached, and courteous to the interviewer, he yet becomes very determined and even abrupt in his manner the moment such a thing as the giving of a photograph for the purpose of illustration is hinted at. He will not hear of such a thing. And so, the journal that wishes to give its readers his portrait has to resort to some surreptitious mode of obtaining one of the very rare photographs of this distinguished citizen of Montreal.

If system and method are elements in winning success, it is no wonder that Sir William has made a name as one of Canada's most successful business men. His private office is the tidiest and neatest I have ever been in. Verily, there is a place for everything and everything in its place.

The millionaire tobacco manufacturer is just now prominent through his princely gift of \$62,000 to establish an additional chair in geology at McGill, in memory of the late ex-principal, Sir William Dawson; but it is but yesterday that the people of the Dominion were made aware of his gift of sufficient money to establish and maintain, for three years, manual training classes in one city in each Province from the Atlantic to the Pacific. Prior to making these gifts in behalf of education, Sir William had already given \$1,650,000 to McGill University, in aid of the departments of mechanical engineering, electrical engineering, mining engineering, physics, chemistry, mineralogy, architecture, law and the professors' pension fund. Such munificence entitles him to rank as one of the great philanthropists of America; and, as The London Times has said, if the engineering and physics departments of McGill are the most perfectly equipped in the world, as is claimed, the fact is due to the generosity of

a single individual, and that individual is Sir W. C. Macdonald.

Sir William is now 66 years old, and has been a resident of Montreal for 45 years. Like so many Canadians who have made a distinguished mark, he is a native of the Maritime Provinces, his birthplace being Tracadie, Prince Edward Island. He comes of Scotch Roman Catholic stock. His father was the Hon. Donald Macdonald, some time president of the Legislative Council of Prince Edward Island, and his paternal grandfather was Capt. John Macdonald, eighth chief of the Clan Macdonald, of Glenaladale, who, after founding several Scotch settlements in Prince Edward Island, served under the British during the American Revolutionary War as a captain in the 84th, or Royal Highland Emigrant Regiment.

Sir William, in speaking of the grant made by him for the establishment and maintenance of manual training classes, told me that there was a popular misapprehension that the object was to give technical education. The real aim was purely educational, however, and the classes would not be technical classes in any sense. They would be for the purpose of training the mind in conjunction with the hand. "As a rule, children don't like books," said he, "and these classes will help children who have this aversion. They will handle tools, learn to do things for themselves, and come into contact with reality. In the Old Country, it has been found that manual training classes do not hinder children in their book-training, but really stimulate them in it, as they afford a pleasant change, which is so gratifying to the mind that the children take to the work with avidity. The classes will be operated in connection with the public schools, and will be for boys from 9 to 14 years old.

Sir William was careful to give the chief credit for the founding of these classes to Professor Jas. W. Robertson, of Ottawa. "I found that Professor Robertson was anxious to establish such classes," said he, "and only required the means, and all I did was to put the latter at his disposal."

Thus, did this generous philanthropist make light of a gift, the amount of which he does not yet know, and will not know precisely until the close of the three years during which the classes are to be maintained at his expense. J.A.T.

The farmers near Collingwood Corner, N.S., have had a public meeting to consider the establishment of a cheese and butter factory there. A committee is now taking active steps in that direction.

SMOKING**TOBACCO**

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a *big plug* for *little money*.



Made by the

**EMPIRE
TOBACCO
CO., Limited**

Granby, Que.



PURE FRUIT JAMS are what your customers want.

A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

Price List on Application.

Agents for Canada.

Carr & Co.'s English Fancy Biscuits



BY AUTHORITY

The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS**. We are still to the fore in biscuit-making, and enjoy the distinction of

BISCUIT MAKERS TO H.M. THE QUEEN

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

CARR & CO., Limited, CARLISLE, ENG.

Canadian Agents:
FRANK MAGOR & CO.,
16 St. John St., Montreal.

For British Columbia:
C. E. JARVIS & CO.,
Vancouver, B.C.

Current Market Quotations for Proprietary Articles

Dec. 14, 1899.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
12 oz. cans, 2 and 4 doz. in case	3 60
16 oz. cans, 2 and 4 doz. in case	9 00
2 1/2 lb. cans, 1 and 2 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

DIAMOND—	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	per doz 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75

THE F. F. DALLEY CO.	
Sliver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
16-oz. Cans, round only 2 doz. in case	1 30
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00

BLACKING.

P. G. FRENCH BLACKING

No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

No. 2—1/4 gross boxes	per gross 2 70
No. 4—1/2 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Vuocan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

BLUE.

KEEN'S OXFORD.	per lb
Per lb	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " F, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.

PEEK, FREN & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents,	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 6 3/4

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

EPPS'S.	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2

CADBURY'S.

Fran Magor & Co., Agents,	per do
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 42
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35 1/2

TODD HUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, 1/4's—6 and 12 lbs.	0 30
Caraccas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " "	0 25
London Pearl 12 and 18 " "	0 22
Rock " " "	0 30
Bulk in boxes " " "	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.

Chocolate—	per lb.
Caraccas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " "	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24

Cocoa—	pe doz
Concentrated, 1/4's, 1 doz. in box	2 40
" 1/2's, " "	4 50
" 1 lbs. " "	8 25
Homeopathic, 1/4's, 14 lb. boxes	
1/2 lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 20
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont. ESTABLISHED 1858. Montreal, Que.

Diamond Chocolate, 12 lb. boxes,	0 25
¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes,	0 30
½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

CHEESE.

MacLaren's Imperial—	Per Doz
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

TODHUNTER MITCHELL & CO.'S

Excelsior Blend	3 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

CLOTHES PINS.

ROCKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 ½ " " "	1 50
2 " " "	2 00
4 " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r	4 00
8 " " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS. per doz.

Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.

Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES

COX'S

4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" 2	11 40
" 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	8 85
Keelers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06½
7-lb. wood pails, 6 "	0 06½
14-lb. wood pails, per lb.	0 06½
30-lb. " "	0 06½

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, er lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	\$10 80
" per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" per ¼ gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	\$1 40
" ½ lb. tins, " "	2 50
" 1 lb. tins, " "	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz	0 85
" ½ lb. tins, " "	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

Pony size, \$7 50	Beer Mug	16 20	
Small Med.	10 80	Tumbler	11 50
Medium	12 00	Cream Jug	21 00
Large	13 00	Sugar Bowl	22 00
Spoon	18 00	Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, ¼ lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, ¼ lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
¼ lb. tins, 4 doz. in case, per doz.	0 65
½ lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
¼ lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bits, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bits, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07½
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked	1 90

E. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B. Etc., Etc.
 Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
 QUELPH, ONT.

Clothes Pins

Selected and full count, in packages of 4 dozen, 6 dozen—12 each to a case.

This makes a very attractive shelf display in. Also in cases of 5 gross, large and small sizes.

Ask for quotations
Boeckh Bros & Company
 TORONTO.

Manufactured by
 The WM. CANE & SONS CO., Limited,
 NEWMARKET.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
 118 King St. East, TORONTO
 Agents for HEINRICH FRANCK SOHNE & CO.
 German Chicory, Coffee, Extracts and Essences
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
 505 Board of Trade Bldg., MONTREAL, QUE.
 Telephone M in 1255.
 28 Front St. West, Toronto. Telephone 2148.



Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

JOHN DWIGHT & CO.,
 TORONTO, MONTREAL,

VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
 DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

CORNWALL, ONT.

MONSOON

INDO-CEYLON TEA.

THE BEST STORY

to tell the grocer, the one which he is most anxious to hear, is, do your goods sell.

Monsoon is a first-class seller. You can give your customers nothing which will satisfy as well.

If you are not taking advantage of the opportunity these goods give of getting a name for handling the best, it is your own fault.

THE MONSOON TEA CO.

Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

per gross
 .. 16 20
 .. 11 50
 g 21 00
 w1 22 00
 .. 28 00
 .. 0 25
 in 2 00
 in 1 00
 d 0 12
 .. 0 65
 .. 1 20
 .. 2 40
 .. 7 80
 .. 0 75
 .. 1 25
 .. 2 50
 oz 1 25
 er 1 75
 DE.
 .. \$1 00
 .. 0 07 1/2
 .. 1 30
 NS'
 .. 3 30
 .. 1 90

YARDLEY'S LIST...

Genuine
Transparent
Soap

Cold Cream
and Oatmeal
Fine Oatmeal Soap

Savon
Violettes de Parme

"Safety Soap"

This applies to, and might well be stamped upon, every cake of

YARDLEY'S SOAP

It's safe for the user, first of all; therefore, safe for the dealer. It is as pure as a soap can be, free from all injurious substances; better soap isn't made in the world.

A good line to push during rough weather is **OATMEAL SOAP**. It is specially prepared for sensitive skins.

Canadian Agency:

GREIG MANUFACTURING CO., - MONTREAL

SODA.—COW BRAND

DWIGHT'S SODA

Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00

Case of ½ lbs. (containing 120 pkgs.), per box, \$3.00.

Case of ¼ lbs. and ½ lbs. (containing 30 packages) per box, \$3.00

Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons... 0 07½
No. 1 White, bbls. and kegs... 0 04½
Benson's Enamel, per box... 3 00

Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06
Canada Pure Corn... 0 04½

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07½

KINGSFORD'S OSWEGO STARCH.

RISEING SUN STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled.

Per gross
Rising Sun, 6-oz. cakes, ¼-gross bxs. \$ 8 50
sing Sun, 3-oz. cakes, gross bxs ... 4 50
Sun Paste, 10c. size, ¼ gross boxes... 10 00
Sun Paste, 5c. size, ¼ gross boxes... 5 00

Green Label, 1-lb. 0 18 0 25
Green Label, ½ s. 0 19 0 25
Japan, 1's. 0 19 0 25

RAM LAL'S lead packages.

RAM LAL'S PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE PLANTATIONS OF INDIA

Cases, each 60 1-lb. 0 35
" " 60 ½-lb. 0 35
" " 30 1-lb. 0 35
" " 120 ½-lb. 0 36

SOAP.
BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07½
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.



EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb
No. 1 White or Blue, 4-lb. cartons 0 05½
No. 2 " " 3-lb. " 0 05½
Canada Laundry " " " 0 04½
Silver Gloss, 6-lb. draw-lid boxes 0 07



(40-lb. boxes, 1-lb. pkgs., 0 08
SILVER 6-lb. boxes, sliding covers 0 08½
GLOSS (12-lb. boxes each crate) 0 07
PURE—40-lb. boxes 1-lb. pack... 0 07
48-lb. " 16 3-lb. boxes... 0 07

For puddings, custards, etc.
OSWEGO 40-lb. boxes, 1-lb. packages 0 07½
CORN STARCH / 38-lb. to 45-lb. boxes, 5 bundles 0 06
STARCH IN silver Gloss 0 7½
STARCH IN Pure 0 6½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 4½
Acme Gloss, 1-lb. cart., 40 lb. box 0 4½
Finest Quality White Laundry—
3 lb. canisters, cases 36 lbs 0 05½
4 lb. canisters, cases 48 lbs 0 5½
Bbls., 175 lbs. 0 04½
Kegs, 100 lbs. 0 04½

Lily White Gloss—
1 lb. fancy cartoons, cases 30 lbs. 0 07
6 lb. trunk, brass catch, 8 in case 0 07
6 lb. trunk, lock and key, 8 in case 0 07½
6 lb. enamelled tin, 8 in case .. 0 07
Kegs, extra large crystals, 100 lbs 0 06

CELULOID STARCH

A NOVEL INVENTION REQUIRES NO COOKING

Brantford Gloss—
1 lb. fancy boxes cases 36 lbs. 0 07½

Canadian Electric Starch—
40 packages in case 3 3
per case 3 50

Celuloid Starch—
bxs. 45 cartons per case 3 50

Culinary Starch—Chal Prep. Corn—
1 lb. package boxes 40 lb 0 04½

No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs. 0 06

STOVE POLISH.



No. 4—3 dozen in case (net cash).. 4 50
6—3 dozen in case " " .. 7 50



Tiger Stove Polish, ¼ gross boxes, large per gross, \$7.20; small, per gross, \$4.50, per doz

Stovepipe Varnish, 4 oz. bottles..... 1 00
" 6 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bot's.. 1 75

SALADA CEYLON TEA

TEAS.

Wholesale. Retail

Brown Label, 1's 0 20 0 25
" ½ s 0 21 0 25
Green Label, 1s and ½ s 0 22 0 30
Blue Label, 1s, ½ s, ¼ s and ⅛ s... 0 30 0 40
Red Label, 1s and ½ s 0 36 0 50
Gold Label, ½ s 0 44 0 60

Terms, 30 days net.

KOLONA PURE CEYLON TEA

Ceylon Tea, in 1-lb. and ½-lb lead packages black or mixed.

Black Label, 1-lb., retail at 25c. 0 19
" ½-lb., " " " " 0 20
Blue Label, retail at 30c. 0 22
Green Label " 40c. 0 28
Red Label " 50c. 0 35
Orange Label, retail at 80c. 0 55
Gold Label, " 80c. 0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

Ceylon in lead packages

Wholesale Retail
Red Label, 1-lb. and ½ s. 0 35 0 50
Blue Label, 1-lb. and ½ s. 0 28 0 40

LUDELLA CEYLON TEA

AND ½ S PEGS.

Blue Label, 1's 0 18½ 0 25
Blue Label, ½ s. 0 19 0 25
Orange Label, 1's and ½ s. 0 21 0 30
Brown Label, 1's and ½ s. 0 28 0 40
Green Label, ¼ s. 0 30 0 40
Green Label, 1's and ½ s. 0 35 0 50
Red Label, ½ s. 0 40 0 60

TOBACCO.

EMPIRE TOBACCO CO.

Smoking—
Empire, 3's, 4's and 9's 0 36
Royal Oak, 2 x 3, Solace, 8s. 0 52
Something Good, rough and ready, 7s Louise, 2 x 3, 14s 0 54

Chewing
Currency 13½ oz. bars, spaced 9s, (10½ to the lb.) 0 39
Patriot, 2 x 5, Navy 5s. 0 41
Old Fox, Narrow 12s 0 44
Free Trade, 8s. 0 44
Snowshoe, 10½ oz. bars, spaced 8s, (12 to the lb.) 0 44
Snowshoe, pound bars, spaced 6s. 0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.

Wool soap, 100 10-oz. bars to box.... \$7 75
Wool soap, 100 6-oz. bars to box 4 75

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X 1 70
" XX 1 90
" Waverly 2 10
" Planet 2 00
" Special Globe 2 10
" Solid Back Globe 2 20
" Electric Duplex 3 00

Matches—
5-Case Single Case
Telegraph \$3 70 \$3 90
Telephone 3 55 3 75
Tiger 3 45 3 65
Telephone (½-gross) 3 70 3 90
Empire, (slide box) 2 50 2 60
Safety, Capital 3 00 3 10
Parlor, Eagle, 300 s. 1 50 1 60
" 100 s. 1 70 1 80
" Victoria 2 75 2 85
" Little Comet 2 00 2 10
Flamers 2 60 2 70
" (wax stems) 3 70 3 80

BOEKH BROS. & COMPANY. Per doz

Washboards, Leader Globe 1 45
" Improved Globe 1 50
" Standard Globe 1 60
" Solid Back Globe 1 70
" Jubilee (perforated) 2 20
" Crown 1 35

F.o.b. Toronto
Matches, Kodak, per case (10 gross in case) 0 68

THE CANADIAN GROCER

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled Tins.
14 lb. Boxes.

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See that you get them.

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OAKVILLE BASKET CO.,
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Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
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ESTABLISHED 1728.

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Reserve Fund..... 1,500,000

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Quality Correct.
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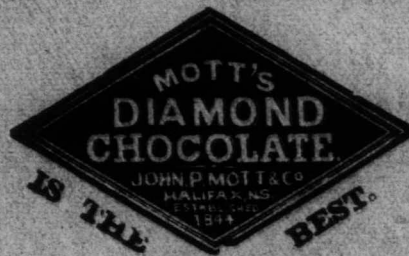
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POLISHED CRYSTAL,
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Half the labor in half the time, and no rubbing to wear out the clothes, better
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For sale by Grocers, Druggists, and General Stores.

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Six GOLD Medals **VINEGAR**

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The Best Grocers make
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beat them all.*

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**PICKLES, SAUCES, MALT VINEGAR
JAMS and CONDIMENTS**

KIPPERED HERRINGS in **Tomato or Shrimp Sauce.**

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CHAS. F. CLARK, President.

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ESTABLISHED 1849.

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