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THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$200 PER YEAR

VOL. VI.

TORONTO, OCTOBER 21, 1892.

No. 43

Manufacturers by Special Warrant
 To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878
TWO GOLD MEDALS
 INTERNATIONAL HEALTH EXHIBITION LONDON 1884

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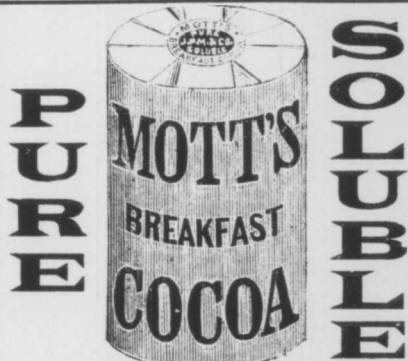
TO THE COURT OF HOLLAND AND THE KING OF ITALY
 TO THE PRINCE OF WALES
 PURVEYORS TO THE PRINCE OF WALES
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Bull's Head Trade Mark

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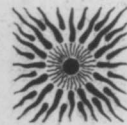
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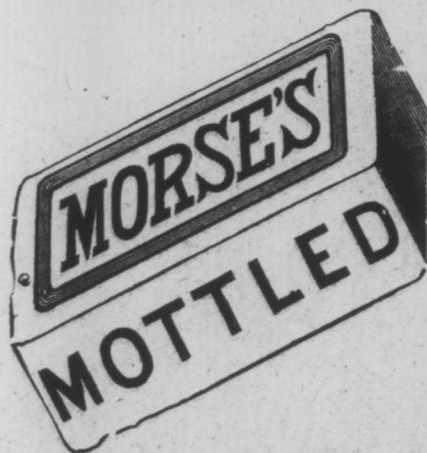
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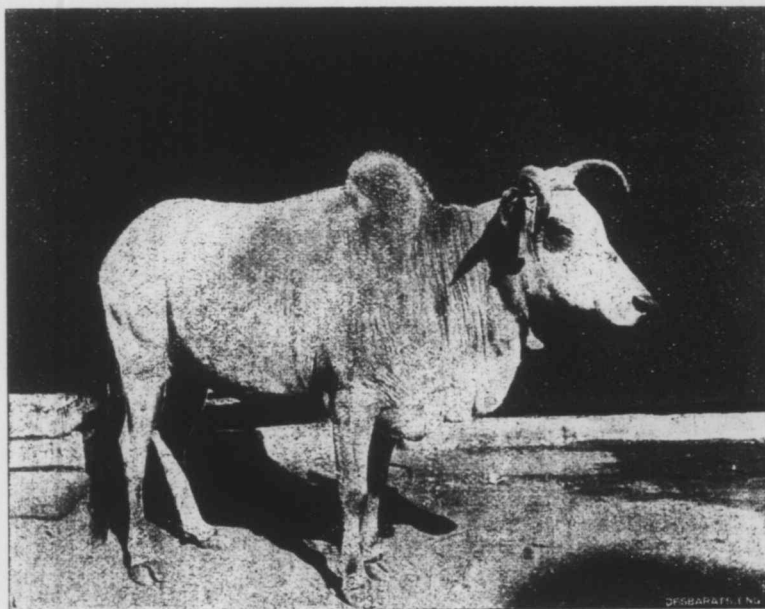
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in barrels and half-barrels.

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HULL, CANADA.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, OCTOBER 21, 1892.

No. 43

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Canadian dairy butter appears to have recovered its position as an exportable staple. It has now had two good years, the last one better than the first. The present demand is not one of those ephemeral fits, due to some temporary stringency, but is plainly the result of an expanded trade. Buyers have kept the market cleaned up since early spring, and since July prices have been good. There is no cessation of the demand, while the supply is shrinking as the pasture declines. It is satisfactory to know that the season's business has been a paying one to the largest operators, some of whom, mainly Montreal men, have made from 3 to 5c, a pound. Country merchants do not begrudge them this margin, recognizing that a satisfactory trade in butter this year will encourage enterprise in it next. Our export trade for dairy butter is too delicate a matter yet to be likely to survive a year of loss to shippers. It is therefore assuring to see it pay.

* * *

Black pepsin must indeed be a potent drug. It bids fair to supersede about two-thirds of the number of cows in creation, if

the product of its action upon cream does not turn out to be wanting in any essential respect. So far it appears to be a perfectly successful agency in the production of butter. The South Australia Dairymen's Association at Melbourne report the result of a careful experiment made by a committee of three members of their body, one of whom was a professor of chemistry. They chose twelve ordinary cows, and in a 30 days' test, they arrived at the following results: From one half the cream of these cows, no black pepsin being used, the yield of the churnings was 348¾ lbs.; from the other half, in which black pepsin was used, they churned 884½ lbs. of butter. Thus the addition of \$4 worth of black pepsin made an equal quantity of the same kind of cream yield more than 2½ times as much butter as could be churned from the cream alone. Both sets of churnings were sold at 28c. a pound, so that \$150 more was got for the proceeds of the churning because \$4 worth of black pepsin was added. Thus \$5 a day was made on the proceeds of half the 12 cows' milk above what was made on the other half. If all the milk had been treated with pepsin, the productiveness of the herd would have been raised \$10 a day, at a cost of less than 27c. a day for black pepsin. The explanation is that the black pepsin causes a coagulation of all but 2 per cent. of the solids of the cream, while simple churning extracts only 13 per cent. of these. The rest went to waste in the butter milk. The pepsin adds but little to the butter, and that little is said to be beneficial. It effects a combination of the caseine and sugar of the milk along with the butter fat of the milk, and the resulting compound is not only 2½ times as great in quantity but is claimed to be better. Black pepsin it seems is a new drug. Common pepsin does not answer for the same purpose. The report of the committee gives the black pepsin butter the palm in the

points of sweetness, healthfulness, keeping qualities and shipping qualities. The test of actual, unscientific consumption is what the butter will have to be tried by, and that may not give it so flattering a testimonial as the laboratory. Time will assign to it its true status.

* * *

It is said that Canadian refiners would have lowered the price of sugar sooner than they did but that they wished to spare buyers who had large quantities contracted for. They aimed to give these time to get rid of the sugar so bought before lower prices were inaugurated. That was considerate, but it might not have been fair to others. Those who were out of sugar might have gone in just then and bought large supplies at the uncanceled but really obsolete figures. They were prevented from doing so by the warning scurry among other jobbers to sell excessive supplies. That heralded a decline, and those jobbers who were out of sugar either waited for the reduction at the refineries or took advantage of their fellows' distress and bought at favorable prices from them. When a buyer takes a large quantity of sugar or anything else, he feels that such a purchase has a more or less strengthening influence upon current prices, and is naturally surprised to see the market weaken immediately afterwards. There needs to be combination on the part of second hands for buying, as well as on the part of first for selling, if individuals are to escape such surprises. Then the united jobbers could make it a condition of prices that they remain unchanged for some specified period, say one month, and all could so regulate their purchases as to time, that each would be at little disadvantage as compared with the rest in the matter of buying price. It was the variation in buying prices more than anything else that nullified the sugar agreement. If all jobbers had paid the same price, it would have been

easier to keep selling prices uniform. Those jobbers who had the good luck to buy before or after a period of stiffness could make indirect concessions to customers. Combination has to work both ways to work successfully.

* * *

There was a large proportion of low grade fruit in the currant stocks sold on this market last year, but that was not so much owing to our buyers preferring such grades as to the fact that the 1891 crop was much below the average in quality. This year's crop ranks high in the reports of it so far received, and the first shipment showed better fruit for the higher prices than last year's crop did. It is reported, however, that there is a considerable quantity of inferior fruit in the cargo of the Avlona, but a great part of this low grade stock is said to be for Montreal importers. The enactment passed by the Greek Chamber of Deputies, prohibiting shipment till the 28th of August, that the market might not be injured by hasty preparation and shipment, answered the purpose of a bull influence, and gave the holders of old fruit a chance to push off their surpluses, but only postponed the receipt of low grade fruit. Low grade fruit will continue to be wanted in order that sellers may be able to quote low prices.

* * *

Dried apples are now in the anomalous position that carload prices are as good as, or even better than those paid for small lots. Buyers are giving 4 to 4½c. for small parcels, and are quoting 4½c. for cars, but if the quality of the fruit is specially good and they are badly in want of a car to complete a shipment, they now and then pay more, 4½c. being an obtainable price for a car of choice fruit and 4¾c. being paid in an emergency to furnish a shipment in a short time. The making up of cars from small lots is a troublesome matter, and is the cause of small lots quoting at prices below those sometimes paid for full cars. Unless the demand for fall shipment outruns the production of the supply, it appears unlikely that prices will go up to a very high point. The abundance of cheap raw material, some grades of whole fruit selling below 80c. a barrel, makes high prices for dried apples improbable.

* * *

Between this country and the United States there is a growing tea trade. Since the C. P. R. put its steamship line on the Pacific this country has imported a much

larger quantity of Japan tea than our consumptive requirements call for. United States buyers take the greater part of the surplus. But the tea inspection law of that country hampers this trade. A month's storage has to be allowed for in every transaction, as, though the inspectors may release the shipment in less than a month, that time is the unit for storage calculations. The cost of this storage is usually divided between seller and buyer, but our tea merchants have got into the way of stipulating that the tea is not to be delivered. This inspection law of the United States has had an important economic effect. It has been equivalent in effect to an imperial edict that no more very low grade Ping Sueys, Hysons and Congous shall be made. A lot of tea dust that used to come to this continent as tea, is not now put up, as, being forbidden in the United States and unacceptable in Canada, where the demand for such is too small to take the place of that extinguished in the United States, there is no longer a market for it. We have still low grade tea, but we used to get to much lower depths. For some time after the introduction of inspection in the United States this market was flooded by the low grade stuff that was rejected in that country. There is no such tea here now, and this market might be canvassed from beginning to end without discovering any tea that would not pass the test of inspection in the United States. In this country we are provided with authority to inspect teas, but in recent years there has been no tea inspected, as imports have been of pretty fair quality since the discontinuance of making rubbishy teas in producing countries.

* * *

Less is heard nowadays than used to be some years ago about the unprofitableness to farmers of raising hogs. It was a common complaint with them ten years ago that it did not pay to turn good grain into pork. There have been a good many changes since then. In the first place, fat pork was about the only kind in demand, consumers being divided between those who ate no pork and those who ate only fat pork. Since then the consumers of fat pork have declined. Our lumbermen have diminished in numbers, and those of to-day are said to be getting fonder of a less oleaginous hog product than their predecessors. Mild methods of curing have gone along with lighter feeding to popularize pork, and people who ate no pork because

all used to be fat, are now heavy consumers of it. There is an immense consumption of pork in summer nowadays, whereas there used to be none at all of any consequence. This is owing to the production of lean, mildly-cured smoked bacon and hams. Hence farms do not need to feed such large quantities of grain to prepare their pigs for pork, and can produce two crops of light pork in the year instead of but one heavy crop as formerly. They have likewise a very greatly expanded demand to produce for. Also, the cost of production has declined while the product itself has advanced and the market extended. We can scarcely sell our barley at all now, while ten years ago it was our staple and often brought 70c. a bushel. Other grains are likewise very low priced. At the present price of pork, it repays the farmer well to feed his hogs barley and peas. Further, the liberal prices of former years made the farmer contemptuous of small margins. The farmers despised hog raising, because it did not pay them like wheat at \$1 to \$1.10 a bushel. But in late years the farmers have been accustomed to small margins. They have come to the times of low prices, and the day of small profits is not to be despised. There is scarcely another agricultural product on which the farmer makes an equally good profit.

* * *

The Hamilton Retail Grocers' Association is evidently animated by a spirit of progress. The resolutions passed at its last meeting show the beginning of movement on new lines, along which it is hoped the Association may advance further before it stops. The idea of surplus stocks being taken off the hands of a colleague who has probably more than he can sell or pay for, is a good one and makes for solvency. With timely relief of this sort a hard pressed man may be able to turn back the tide of indebtedness that threatens to overwhelm him. The requirement that canned goods shall be guaranteed is an enlightened condition to introduce into this branch of trade, which all grocers should aim to keep up to a high status. The reading of a paper at each meeting is an educative practice that once adopted will satisfy the Association of its great value. The Association has also added its influence to the forces that are enlisted in the support of a weekly payment Act, and it is expected that a bill will be brought in by Hamilton's representative at the next session of the Ontario Legislature.

AMERICAN TEA.

Now and then we hear the term "American grown" tea. It is not usually taken seriously, however. The brief, fugitive newspaper paragraphs in which it is met are treated by northerners in much the same way as sensational news from remote lawless regions, whose bad name gives probability to the fabrication, and whose remoteness makes it hard to disprove. Thus often very readable news is coined. But American grown tea is not the figment of a press agency's fancy. It is a reality, neglected instead of exaggerated by the authors of despatches. The production of it is likely to become an important Southern industry, an industry that has already emerged from its experimental stage. Its growth is worth looking into.

Summerville, South Carolina, has the distinction of being the place where the initial attempt to grow tea in America was made. There at Pinehurst, an estate of 600 acres, twenty-two miles from Charleston, the State capital, Dr. Charles U. Shepard renewed the experiment that the United States Commissioner of Agriculture had begun on the same ground shortly after the war. The efforts of the Commissioner were premature, as the South was in a state of industrial and financial prostration unfavorable for any economic departures of this kind, and tea culture was abandoned until Dr. Chas. U. Shepard undertook it at Pinehurst. He succeeded in bringing tea to maturity at four years of age. Expert knowledge was necessary, however, to bring his experiments to their most successful issue, and this was supplied by Mr. Henry Cottam, who at the critical time in Dr. Shepard's labors at tea cultivation was taking advantage of colder climates to recruit his strength after attacks of fever. Mr. Cottam had spent twenty-five years in the Island of Ceylon as a tea and coffee planter, and consequently was just the man to render the assistance Dr. Shepard needed. Mr. Cottam has written thousands of columns for the press on tea subjects, and is the author of books on tea. He has few equals in this department of knowledge. He gave to Dr. Shepard the *modus operandi* of growing and preparing tea for commerce. He corrected a mistake in the mode of drying, sun-drying having caused the tea to be red leafed instead of a good black tea, a result which spoiled its value. After shade-withering, careful rolling, firing at a proper temperature of 280 degrees, and sifting through proper sieves, made specially for the purpose, Mr. Cottam succeeded in turning out as good a tea, he claims, as was ever produced in India or Ceylon, and shows samples that either of those dominions might be proud of. He believes that the United States can produce all the 90,000,000 lbs. of tea it consumes, and does not consider that conditions of climate, soil or economy stand in the way. There are millions of acres that

in his opinion are suitable. These lands are inside the yellow pine belt, where the *camellia japonica* grows to a height of 30 feet. The tea plant being a sister (*camellia thea*) it will do equally well. Tea will stand all the cold it is likely to suffer in the South, because, he argues, it grows successfully in high elevations in tropical climates, and he holds that the same amount of rainfall is not so necessary in countries so distant from the equator. The average rainfall of 60 inches in S. Carolina he regards as equal to 80 or 90 inches in the tropics. The Indian planters at the outset said that tea could not be grown in Ceylon because of the cold of high lands, but now Ceylon produces half as much tea as India. Dr. Shepard will have no difficulty in securing cheap labor, which is supposed to be the chief advantage in favor of Asiatic tea growers. He has a school on his estate in which he gives a free education to the children of the district, and thus has them assembled so as to bring their labor to bear easily and cheaply upon picking. Men are required only to look after the machinery. Dr. Shepard has planted far apart so as to be able to use the plough instead of the hoe.

The tea turns out well in the cup. Its retail value is 75c. a pound for Orange Pekoe 50 to 60c. for Pekoe, and 30 to 40c. for Pekoe Souchong. It is an Assam hybrid, a cross between China and India tea. The Assam tea is a higher *jat*. Mr. Cottam, who has the honor of being the pioneer in making American tea, is now with Steel, Hayter & Co. of this city.

LONDON MARKET FOR CANADIAN HAY.

Tulloch & Co., London, England, send us the following memorandum on the market there for Canadian hay. London is a very large centre of distribution for imported and home-produced hay, there being always a fair demand for quality suitable to the requirements of consumers. The favourable position occupied by London for distribution naturally attracts supplies to the market, not only from home counties but even the south of England, on account of the cheap facilities for bringing round the coast by small sailers. Further, the low freights at times prevailing from the Continent, attract a good deal of Dutch and French descriptions. The quality of hay most in demand is meadow grass of the finer grade, and so accustomed have customers been to work on this grade, that they are only open to work on coarser descriptions, such as grown from rye grass, etc., when the latter appeals strongly on account of its cheapness. Whilst quality of the usual grade of coarse Canadian timothy has not hitherto been much in demand, the tendency towards enhanced prices is likely to turn buyers' attention to the coarser descriptions, and provided present values admit of covering lay down cost, we think the present pre-

sents a favourable opportunity for bringing Canadian hay before London consumers. Supplies of British-grown grass have been up to recently plentiful, but the crop is by no means so large as last year, and prices would perhaps have improved were it not for the agricultural depression forcing a good deal of newly-grown hay on to the market. Consumers claim that they are not in a position to say what Canadian hay would be worth to them until they have actually tested the quality. Meanwhile they evince great caution in quoting, but we believe for fairly coarse timothy mixed with clover, we could get £4 10s. per ton delivered. It should not be lost sight of that dock charges are heavy, and therefore in the case of trial parcels, only a small quantity, say 10 tons, should be sent forward, which is quite sufficient to enable consumers to test quality, and at the same time show exporters how to lay down cost works out. The most serious item of obstacle to the development of the trade with this market is the question of freight. We understand that steam ship companies are asking 40s. to 45s. per ton, whereas Dutch hay can be brought to this market for 10s. per ton, which at once prejudices Canadian to the extent of 30s. per ton. Then again the chief brands of Continental sorts are well known here, and buyers are prepared to purchase right away, thus avoiding many expenses which at first would be absolutely necessary in connection with trial lots of Canadian, such as shewing, sampling, etc. The packing preferred is in bales of 1 cwt, but if impossible to bale this size, consumers would accept bales of 150 lbs, but any weight above this is likely to prejudice the chances of securing a full price. This is an important item, and should be borne well in mind by intending shippers. The nearer the bales can be got to 112 lbs nett, the better the chance of a favourable sale.

TRADE SALES.

Suckling & Co. will sell on Tuesday the 25th inst., at their auction rooms in this city the general store stock in the estate of the late J. McNeely, Omeme, Ont., consisting of dry goods, clothing, cloths, men's furnishings, amounting to \$2722; groceries, amounting to \$435; hardware, cutlery, paints, oils, glass, amounting to \$1,400; furniture and fixtures \$132. The stock is said to be in excellent order. One-quarter cash, 10 per cent. at time of sale, balance in two equal instalments in two and four months, with interest at 7 per cent. The stock can be seen on the premises at Omeme.

Suckling & Co., on the same day and at the same place will sell the dry goods stock of O. C. Rouse, Peterborough, amounting to \$7,000. Mr. Rouse is giving up business on account of ill health.

The same auctioneers will also sell on the 25th inst., the stock of clothing in the Juvenile Clothing House at 175½ Yonge St. Toronto.

A PARROT TRADE.

[Many purchases are made with the same outcome as indicated in the conclusion of the following "o'er true tale."]

It was some years ago, in an old fashioned store,
That a parrot perched daily just over the door :
There he squinted at strangers, who stared up aghast,
And he chatted and swore at the urchins that passed.

But his master was quite a remarkable man
A retailer of goods on a vigorous plan ;
He'd a habit of swearing his prices were low,
And of saving, to clinch his assertions,
"That's so !"

This sagacious old parrot for many a day
Noted down every word that his master would say,
Till the oft-uttered phrase he at last came to know,
And his principal pastime was squawking :
"That's so."

Once an elderly gentleman entered the store ;
He was very much pleased with the bird at the door
And he said to the owner, "My friend, do you know
That's a mighty fine bird ?" Said the parrot,
"That's so."

The old gentleman stared, with a look of surprise,
Like a person who scarcely can credit his eyes.
And exclaimed : "I declare he is wonderful,
though :
How distinctly he talks !" Said the parrot,
"That's so."

And he marveled still more at the wonderful bird ;
'Twas the plainest discourse he ever had heard ;
And he said : "Will you sell him ?" The owner said "No !"
"But I'll have him I vow !" Said the parrot,
"That's so."

"Well, old fellow, I see you're determined to buy ;
What's your offer ? Remember, now, parrots are high."
"Forty dollars, by jingo ! Come, say it's a go."
Said the owner, "Too cheap." Quoth the parrot,
"That's so."

"Then I'll raise it to fifty." Well, take him along :
But it's really letting him go for a song."
So the money was paid. Now, away we will go."
Quoth the buyer. The parrot responded
"That's so."

With delight in his heart and with pride in his eyes,
The old fellow went home with his gibbering prize,

Where he gleefully said to his wondering wife,

"There's a present ; you never had such in your life."

"Did you buy it ?" she asked him : "how much did you pay ?"

For she feared he'd been fooling his money away,

Why, I paid fifty dollars ; some money it's, true,

But you'll find he's well worth it. I bought him for you."

"Fifty dollars !" she said, in a voice of surprise,

With a frown on her brow and a flash in her eyes.

"Ain't he worth it, my dear ?" "Fifty dollars ! why no

You're a stupid old fool !" Said the parrot,
"That's so !"

—Merchant Sentinel.

CURRANTS AND FIGS.

The Interstate Grocer gives the following points about currants as the result of an interview with a member of a Greek exporting house :

The lowest grades of currants usually come to the United States, but our people are becoming more fastidious and shipments of the better grades are increasing.

The best qualities of currants which are really grapes and nothing like the fruit grown in the United States called currants are grown in what is known as the Vostizza district.

Provincial currants are usually the lower grade, come in casks and are frequently full of sand, gravel and refuse.

Patras currants are generally shipped to the United States in 70 pound boxes, and are frequently branded Vostizza.

A grade called Gulf currants is slightly superior to Patras, and is also packed in boxes

The genuine Vostizza currants are worth about 10 shillings more per 112 pounds than provincial or the lowest grade. The Vostizza are sub-divided into three qualities, varying from 3 to 5 shillings as to grade, and are called "Fine," "Extra" and "Superior," and are also packed in 70 pound boxes.

The points of excellence in currants by which to judge of the quality of the fruit are as follows : a dark, uniform, rich color, freedom from sand and dirt, each currant separate, not lumped or caked together, a thorough cure, the fruit being dry and free from damp or stickiness, and a fine aroma arising from the richness of the fruit in natural alcohol. For illustration, a fair quality of Cognac brandy is made from currants. They were formerly largely used in France for making wine, but a heavy duty has been imposed which excludes them.

Patras is in Greece, on the mainland or Morean Peninsula. Zante is an island. Although the currants which come to the

United States are generally called Zante currants, it is a misnomer.

The Zante currant is very small and would not be appreciated in this country, consequently very few come here.

The island is small, and the production is only about 10,000 tons annually, and the fruit is nearly all shipped to England, where it is highly appreciated for use in cakes.

The total production of currants last season was 170,000 tons, and about 150,000 tons have been exported, leaving 20,000 tons now in first hands. There was an unusually large crop and favorable weather last season.

Shipments of figs are made almost totally from Smyrna, in Asia Minor, on the Gulf of Smyrna. The new crop will be ready for shipment about September 25, next, and the prospects at present for a good crop are excellent. Figs are originally graded about as follows :

Extra Layers.....	{ Best Green Choice Blue. Good Black.
London Layers.....	{ Best Green. Choice Blue. Good Black.
Choice Layers.....	{ Best Green. Choice Blue. Good Black.

These, however, are only the ordinary marks of commerce, for the fruit is branded frequently to order, or just as the buyer wants them branded—with stars, crowns, skull and cross bones, in red, yellow, or any other color, therefore no particular branding is a certain evidence of quality.

The production of figs, shipped from Smyrna is about 10,000 tons, of all grades, packed in bags, boxes, drums and otherwise.

Sultana raisins are also heavily produced at Smyrna. There are two distinguishing terms for quality of these Sultana or seedless raisins, viz.: "Yerly" (meaning interior) and Carabournou, a Turkish word, meaning point or promontory.

The latter are much the finer in quality, and are subdivided into three grades, as are the Yerly or interior. The best quality of the Yerly being about equal to the poorest quality of the Carabournou. The product of Sultana raisins is about 20,000 tons annually.

Of the many new plants lately discovered in equatorial Africa, none may prove more interesting than the giant variety of sugar cane reported from the Upper Niger region. This is described as possessing great saccharine richness, and as differing from ordinary sugar-cane in having seeds, which reproduce the plant. While of probable advantage to the sugar planter, this discovery has the botanical importance of confirming the theory that the seedless cultivated varieties of sugar-cane are descended from an original perfectly flowering and seeding plant.

HILLWATTEE.

“Reasons why merchants should handle above brand of tea”: It pays, it pleases, it never varies, is clean, sound, unadulterated, and free from taints.

GOODS JUST IN STORE.

Labradore Herrings,
Lochfyne Herrings,
Half Barrels Mackerel,
Kitts Mackerel,
Mackerel in Tomato Sauce,
Sportsman Key Sardines,
Kippered Herrings.

Malaga Raisins,
Erbetti Figs,
Excelsior Vostizza Currants,
Highland Evaporated Cream,
California Apricots,
California Nectarines,
California Plums.

LUCAS, STEELE & BRISTOL, 73 McNab St. North, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO., HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller:

Ram Lal's Pure Indian Package Tea,
Bensdorp's Royal Dutch Cocoa,
St. Charles Evaporated Cream,
Munn's "Caplin" Half-tins,
Royal Egg Macaroni,
Batger's Compressed Jellies.

“MONSOON” PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1 lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

DRY GOODS.

The week has been somewhat featureless with the wholesale trade. The continued fine weather has made the tailoring and retail clothing trade rather dull, and this has reacted on the wholesale trade and made it somewhat dull in woollens. Light overcoatings have been in fairly good demand for this season of the year, while heavy overcoatings have not been any better than might be expected.

The advance in raw silk mentioned in these columns some months ago has at last begun to be effectively felt on this market. Consequently ribbons and silk are good stock at present price. In two months more the effect will be more perceptible than at present.

Letters are continuing fairly numerous and somewhat bulkier than usual. Dress meltons is one line that has been in especial demand through this source; haberdashery has also been much called for. The letters are quite general, and all lines have experienced more or less attention.

The house trade has shown an improvement over the two previous weeks.

NOTES.

McMaster & Co. are having a good demand at present for wool bengallines. This line of goods has the two features of being of medium weight and medium price, and hence is becoming quite popular. This house carries a full range of colors and patterns. Their stock of other dress goods is very complete, considering the strong demand of the season.

Gordon, McKay & Co. have just received a shipment of five hundred pieces brown denims, in four ranges. These goods were bought at a specially low price and are being closed out on a small margin. They are calling the especial attention of their customers to this bargain in cotton goods. They are showing some clearing lines in dress goods, including particularly tweed effects, meltons, shots, fancy French flannels, dress robes and colored silk velvets. Their stock of quilted linings is quite complete in satins and Italians, with one specially low of satins.

W. R. Brock & Co. have had a very great demand for ladies' low-priced waterproofs, and the consequence has been that cable repeat orders have been very numerous, in order to keep these goods in stock. Two more cases have just passed the Customs and been placed in stock. Grey and brown checks and stripes are contained in this shipment, and these patterns are the neatest that have been shown for some time on this market. They also have invoices of a repeat order of their now well-known line of honeycomb shawls, which can be retailed at that price. The demand this season for ladies' underwear has been exceptionally large with this house. Their leading lines at popular prices have proved to be the proper goods at these prices. They have just received a fresh stock of ladies' silk dress laces in all varieties. They have also re-filled their stock of overcoatings, and now show very complete ranges. Their choice of lines seems to have been very fortunate this season, judging by the strong demand that has been experienced, especially in cheviots.

John Macdonald & Co. are showing a special drive in 28-inch grey flannel

considerably below manufacturers' price. Another special line that is being shown at present is in tea-cloth, though both lines are limited in quantity. They have just received a new line of white quilts which fill a demand that has not heretofore been supplied. These are made of good material and not, as cheap goods usually are, made of waste cotton. A shipment of low-priced linoleums is just to hand, and the trade can now be furnished with them. They are showing a special line of ties in four-in-hands and knots. These are part of a shipment of ten cases just picked up by their buyer in England, and are being sold at very low prices. In knitted wool goods they are experiencing a strong demand, due no doubt to the large variety of the stock. It includes shawls, skirts, cardigans, caps, hoods, tuques, infantees and bootees. These comprise lines of both German and domestic manufacture. They are always replenishing their stock of ribbons and silks, and thus the ranges and varieties are kept up. Ribbons and silks are good stock just now on account of the recent rise in raw silks, and as prices in general have not advanced as yet.

SURPRISE SOAP.

H. M. Hirschburg is now the travelling "hustler" for Surprise soap. No grocer need want for Surprise soap, now that he is getting about. He'll call and see them, and convince them, too, that Surprise soap is the best on earth—a good seller and profit-maker.

The Ottawa Citizen, Ottawa, Sept. 22, says:—The exhibit of the St. Croix Soap Company, of St. Stephen, New Brunswick, is a credit to that celebrated firm and to the Ottawa agents, Messrs. Parker & Forbes, whose office is located in the Carleton Chambers. This is an extensive display of laundry soap, pure and unadulterated, and samples are given to visitors to the fair by the Ottawa agents. Of course every one has heard of the "Surprise Soap" manufactured by the St. Croix Soap Company. The newspapers have contained their advertisements for years past, the walls have been decorated with handsomely gotten up bills calling public attention to the soap. The grocery stores have been filled with it, and it finds its way into every home; in fact the demand is so great, even in Ottawa and a few surrounding places, that their agents find their time well occupied in filling orders. The valuation of the soap, when

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Book.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

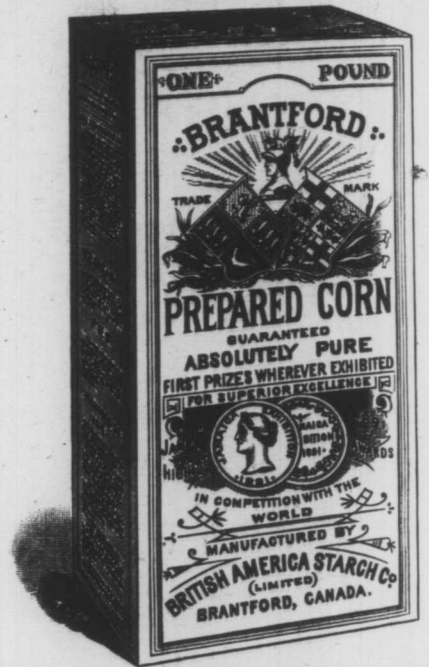
Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

J. K. CRANSTON, GALT, ONT.

Agent for Carter and Grip Counter Check Books as well.

Mention this Paper.



BRITISH AMERICA

Starch Co.,

Brantford, Ontario.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each	4¼c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¼c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Cullinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house preferred.

J. F. EBY.

HUGH BLAIN.

THIS TEA

is a combination of **PURE CEYLON** and **INDIAN TEA**, blended by the most skillful teamen, and is warranted perfectly **PURE** and free from adulteration.

PUT UP in ½, and 1 lb. leaded packages and 5 lb. Tins.



THIS TEA

is the **FINEST PACKAGE TEA** in the Canadian Market.

Grocers handling package teas will find this Tea one of the best and most satisfactory trade-attractors in their store. A trial order will convince you of this fact.

Eby, Blain & Co.,

Wholesale Grocers.
TORONTO, ONT.

Window Dressing

Fully explained, or How to Trim Your Windows in "300 Ways." A book of 250 pages, 150 illustrations, adapted to Grocers, General Merchants, and all lines of business. Price, post-paid, \$1.50.

HARMAN'S WINDOW-DRESSING HAMMER. Nickel-plated, self-sliding handle, so it may be carried in pocket. Handle serves as a receptacle for pins or tacks. Price, post-paid, 50cts.

CHRISTMAS PAMPHLET.—A descriptive illustrated work. How to arrange your windows for the Holiday Season for all lines of business. Price, post-paid, 75cts. The entire outfit for \$2.25, or separate.

HARRY HARMAN, Window-Dressing Supplies, Room 1204, The Temple, Chicago, Ill.

SHINE

WITH

YOUR BOOTS



MANUFACTURED BY
PURE GOLD MFG. CO.
TORONTO.

THE CANADA MEAT PACKING CO.,

**MONTREAL,
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"
"Perfection."
"Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from
Seville Oranges,
Messina Lemons,
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,
MONTREAL.

It is understood that it is but five years since the Surprise soap was first introduced into Ottawa, can easily be estimated when the demand is now so great and daily increasing. Good material always finds a good market and never loses its prestige. But aside from Ottawa, the sale of Surprise soap in the Maritime provinces and western Ontario is said to be something enormous. Car load after car load can nearly all the time be seen passing along our railway lines from the east to the west, and a ready sale is always the result. The exhibit in the main building is in the form of a pyramid, on the top tiers of which are displayed alternate bars of soap in wrappers of red and yellow paper, neatly printed, and present a pretty sight. On the neat tiers are their advertising pictures, facsimiles of which will be given to purchasers of the soap by the St. Croix Soap Co., on receipt of twenty-five of their soap wrappers. The next tiers are filled with immense quantities of the soap, and the foundation is composed of large boxes handsomely labelled and filled with Surprise soap. The pyramid is some twelve feet high, and looks very pretty.

The Cobourg World of Oct. 6 says:—We, and everybody on King street on Saturday last, admired the "Surprise" soap advance carriage. It was a rig covered in front for the driver, and over the back gearing was a "life size" painting of a bar of Surprise soap, beautifully executed. It was unique. The St. Croix Soap Co., of St. Stephen, N.B., are the proprietors, and their representative on the handsome carriage is the genial Mr. C. C. Grand. The soap is A1 quality, and can be purchased at Woodcock's and other grocers' in town.

THE AUCTION TEA SALE.

A canvass of the trade in Montreal regarding the auction tea sale held by Duncan & Co. reflects a diversity of opinion. As a rule Montreal dealers did not participate in the buying, but left it to dealers from outside points, and most of the tea was sold to them, principally to buyers from Kingston, Belleville, etc., and points west. With regard to values, the sellers are not satisfied with their returns on low grade Japans, and the tea trade here generally agree with them that the prices netted were remarkably low, considering the general position of the tea market, especially on Japan stock. Indeed some buyers were too indifferent altogether about bidding, and their over-confidence in a low range of bids resulted in their own disappointment. This was the case with two buyers from Kingston. They bid on a line of Japans, and when their offer was advanced upon did not meet it, under the supposition that their opponent would only take half the line. They were completely out; the figure, in consequence of absence of competition, was a low one and the lucky bidder took the entire lot—lock, stock and barrel. This is only one instance of several, so that the buyers must have made some lucky "specs" in this connection, as teas are undoubtedly on the up grade at present. It is to the credit of the sellers that there

was no reserve, but hardly to the credit of their patrons that the action did not entail a more reasonable return. On the higher grade Japans and blacks, however, values were more reasonable, and Messrs. Duncan feel better satisfied with the values secured in this connection.

THE ADVANCE IN VALENCIA RAISINS.

Dried fruit and its fluctuations is still the engrossing topic in wholesale grocery circles in Montreal. Since our last the situation has taken on a new phase, for prices have stiffened materially, and present conditions certainly do not point to any lower range in the immediate future, but rather the reverse. The first indication of the change in an upward direction was the withdrawal of a large quantity of prime fruit and seconds from the market. Early last week, it will be remembered, that there were free sales from first hands of prime and seconds at 4 3-8c. to 4 1-2c. These figures were cabled over to the consignors of the lot in question. The answer came prompt that no such figures were to be accepted, and that the 5,000 packages were to be stored. The fact leaked out, and other sellers were influenced by it. They surmised that there must be something behind an order of this sort, and reasoned that there had been enough business on the basis mentioned above. The outcome was an advance of 1-4c. all round, and now it is extremely doubtful if seconds could be had under 4 1-2c. and prime fruit 4 3-4c. from first hands, ex wharf, and further stiffening on this basis is not at all improbable. This is easy to understand in view of the fact that even at these values we are below the equivalent in New York, where the fruit is quoted at 3 1-2c. in bond and 3 1-4c. to arrive. Advices also on the 17th from Denia explain to a certain extent the determination of the consignors of the lot mentioned above to refuse the low prices. The news is to the effect that quotations there are fully one shilling higher or equivalent to 1-4c. advance in Montreal. This news was borne out later by the unsuccessful attempt of a leading Montreal jobbing house to place a round order except at a good advance. The news so far received also with regard to the Escalona, the last direct steamer, indicates that the quantity shipped direct to Montreal will be less than a third of the annual consumption in Canada. No definite figures are yet to hand, but advices state that she has a large cargo of wines on board, and it is anticipated that if she carries 37,000 boxes of Valencias, it will be pretty near the outside. If this assumption is correct, it is easy for bullish dealers to argue that it was wise to withdraw fruit from a 4 3-8c. market. Our annual consumption has already been estimated at 300,000 boxes in these columns, and with low values it may increase. With 55,000 boxes on the Avlona and 35,000 to 40,000 on the Escalona, the direct shipments fall short of our consumptive capacity by 200,000 odd boxes. These figures are certainly not an argument for cutting.

FRESH ARRIVALS

Bevan's Valencia Shelled Almonds.
 " Imperial Cabinets.
 " Connoisseur Clusters.
 Eleme Figs in 10, 20 and 28 lb. boxes.
 Natural Figs in 28 lb. boxes.
 Evaporated California Apricots.

H. P. ECKARDT & Co.,
 WHOLESALE GROCERS, TORONTO.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,
THE SNOW DRIFT CO.,
 BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son
 BRANTFORD.

Best Value Made.

Ocean Wave

Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
 148, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants in barrels and half barrels.
 Finest Filiatra do in barrels and half barrels.
 Finest Vostizza do in half cases.
 Valencia Raisins, "Fine Off Stalk."
 do do "Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS,

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The stock of Donald Currie, of Duart, Ont., groceries, chinaware, etc., amounting in value to \$457.32, has been sold to M. G. Nelles, London, at 66½c. on the dollar.

The stock of Donald Currie, of Duart, groceries, chinaware, etc., amounting to \$457.32, was sold the other day by Mr. J. W. Jones to Mr. M. G. Nelles, at 66½ cents on the dollar.

Vincent S. White, for forty years past an extensive St. John (N.B.) dealer in flour and grocers's supplies, and a man largely interested in shipping and lumbering, died the other day.

W. F. Buchanan, broker and commission merchant, Winnipeg, represents some of the best houses on the continent. He has warehouses on the C. P. R. track. His advertisement is in another column.

Grave financial difficulties are likely to be caused in the Hawaiian Kingdom in consequence of the abolition of the sugar duties by the United States. Unless new openings for capital are discovered there will be a serious time in the island.

J. Ferguson, editor of The Colombo Observer, Ceylon, who lectured recently before the London chambers of commerce, writes to J. Lobb, Floyd's agent here, that he is now on his way to Canada, en route to Ceylon, and may possibly give an address here.

A Toronto broker wrote to one of the largest tea houses in London, Eng., for the agency at Toronto. They replied that they were negotiating with another gentlemen to represent them at Toronto, but if he would be their agent at Ontario they would appoint him.

A. E. Webb, of Brighton, has bought out the warehouse business of Wm. Harder, and will carry it on the same as formerly with advances made on merchandise, under the style of A. E. Webb & Co. in the large buildings of Gooderham & Worts at 54 and 56 Wellington East.

After an illness of several months Alex. Wilson, of the firm of Wilson & Ranahan, grocers, Dundas street, London, died on the morning of the 12th inst. Since last spring he had been confined to his house, and gradually wasted away, a victim of consumption. He was 40 years of age, and leaves a widow and three small children. Deceased was a

man of good business ability. The members of the Hamilton Retail Grocers' Association attended his funeral, on Friday, in a body.

Diamond Crystal Salt can now be procured from Lucas, Steele & Bristol, Hamilton, for table use, in cases of two dozen each. This will fill a long felt want for a pure article in small packages.

The Parson Produce Co., of Winnipeg, do a very large trade in the Provinces of Ontario, Manitoba, and the west. Last year they handled 50 tons of Ontario poultry. They are an enterprising and progressive firm, and consignors will find them prompt to do their best with all business entrusted to them.

Senator Ogilvie, Dr. Reid, M. P., Mr. Bolton, president, and Mr. Thompson, secretary of the Corn Starch Company, whose factory is situated at Cardinal, waited on the Minister of Railways and Canals the other day about the water power at Cardinal, by which their machinery is run. The canal improvement interferes with the power, which is supplied by water taken from the canal.

Last week fire gutted the brick store on Barrington street, Halifax, owned by Murdoch's nephews, and partly occupied by Anderson & Co., grocers. Mr. Anderson's loss is \$8,000, insured in the Guardian for \$4,000.

The roller and oatmeal mills at Pilot Mound, Man., were destroyed by fire, last week. The fire originated in either the kiln or engine-room. Mr. Whitlaw, of Woodstock, Ont., is the owner. There was no insurance. Tow & Will, the lessees, lose some of their books. They had \$1000 insurance.

William Johnson, of Belleville, divisional inspector of weights and measures, brought action on Saturday against Thomas Thompson, butcher, Cobourg, for having in his possession a false and unjust scale. The evidence showed that in Thompson's store two weights were found belonging to a platform scale, which had been made heavier by putting lead in them, and that the defendant used that scale to buy in with. He was found guilty and fined and in addition loses his platform scale.

THE COCKNEY'S VERSION:

1st Coster.—I say 'Arry, 'aint this a bloomin' funny country?

2nd.—Wy, wots the matter, Bill?

1st.—Wy, the bloomin' hofferers are tryin, to stop them ere pedlar blokes from sellin' their vegetables and fruit on the principal' streets, as hif that would do 'hany good. Wy, hif the grocers 'ad 'alf a heye hin their 'ead, they would see as 'ow that would only make it worse.

2nd.—'Ow his that 'Arry?

1st.—Bless yer heyes, can't yer see as 'ow wen they go onto the back streets they gets around the private 'ouses and supplies 'em with stuff, so as they don't need to go onto the principal streets to buy hany thing, and besides it h'aint the peoples as deal hin the

main street as buys most from the pedlar. Them folks as walks on the main street an' too toney. They would not be seen buyin' from one of them dirty pedlars' waggon. Its honly some of them ere factory blokes, is goin' for a 'alf a holiday as would be some bananas to eat hon the road. They don't urt the grocers on the main street.

course the bloomin' grocers on the main are a little igher toned and more delicate their 'earin' and I suppose hif haggavat them to 'ear the noise, but hif they would put them on the main street an' keep the hof the back streets it would be more li business. The bloomin' grocers h'aint had good hany 'ow. A halderman told me 'ow if they were to push it they could 'a them put hof the streets hol together. don't hunderstand as 'ow the bloomin' people can buy from them pedlars. I 'eard as ' twenty-four of them hightalian fellows slept hin one 'ouse with six rooms, and t bananas an' other fruit lyin' right in t middle of 'em absorbin' all the poison gases as floated around from their breath an' from their bodies wich 'adn't been washed for six months. H'im surprised as ' the bloomin' people can stomach it hany 'c I bet you 'alf a crown as 'ow the bloom people as eat them will catch the 'bloom cholera or typhoid fever—or some oth bloomin' thing hor hother. A bloomin' grocer told me as 'ow a customer of 'is bought a 'and of bananas from one of them blokes and got two bloomin' bed bugs it.

2nd Coster.—Wy, they puts them hun the bed to ripen, 'Arry.

1st Coster.—The bloomin' council his good to have a 'bloomin' lot of fellows li that as pays no taxes or rent, and some the bloomin' blokes ain't paid their licer this year yet. I 'eard as 'ow they were go to use the license money to defry the expense of the h'appeal. They h'allow these bloom blokes to go h'around from door to door absorbin' the vitality which h'ought to go sustain the tax payin' and rent payin' business men, and leave a lot of stores h'emj that 'ad ought to be filled. Hif hi was grocer hi would put out a waggon of h'own and sell all the refuse stuff as couldn't get rid of hin the store. Hif wot pay. Hif the bloomin' haldermen want increase the number of their vacant stores and see the legitimate grocer go pedlar h'around the streets, they hincourage t pedlars, but hif they want to see this beautiful city flourish like the green bay tree, th make them take stores' and sell like any else. That's wot hi say.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL
General Agents for Canada
TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

NEW FRUITS ARRIVED

J. Morand's Off-stalk Valencias. Eleme Figs, 1, 2, 10, 30 lb. boxes.
 " Selected Valencias. Currants, bbls, hf.-brls, and cases.
 " Layer Valencias. Vostizza Currants, cases and hf.-cases.
 Sultana Raisins. Also

New Canned Goods-- Corn. Maple Leaf Salmon.
 Peas. Horse Shoe Salmon.
 Tomatoes, &c. Express Salmon.

DAVIDSON & HAY,

Wholesale Grocers,
TORONTO.

36 YONGE ST.

EPPS'S COCOA

1/4 lb. packets, 14 lb. boxes secured in tin
 Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
 NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
 20-lbs., and 40-lbs., containing 1 and 2 lb.
 Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
 Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
 Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
 An excellent food for Infants.
 We make only the one quality—**THE BEST.**
 Buy only the **JERSEY BRAND** for all pur-
 poses. Sold by Grocers, Outfitters and others.

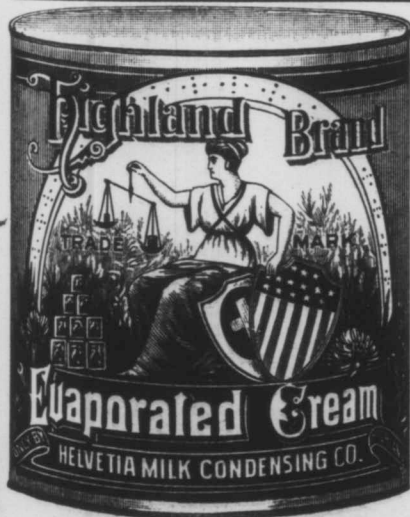
MANUFACTURED BY
FORREST CANNING CO'Y,
 HALIFAX, N.S.
 STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,
 "NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
 Wholesale Grocers in the Dominion.



GOOD-BYE, MILKMAN! WE USE AND SELL Highland Evaporated Cream (UNSWEETENED)

A pure fluid milk extract, prepared from milk of the most perfect quality.
 It is the safest and most delicious form of milk for the table, all cooking purposes and
 the nursery.

FOR SALE BY ALL WHOLESALE GROCERS.
 PREPARED ONLY BY

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents. L. H. DOBBIN, Montreal,
 Toronto Quebec Agents.



TORONTO MARKETS.

TORONTO, Oct. 20, 1892.
GROCERIES.

There are occasional gusts of business to break in on the monotony of quiet trade, and these are the chief feature of difference between this week and last week. Trade is certainly not what it was at the beginning of the month. There is a much more leisurely air about the movements of salesmen, and the warehouses are not the scenes of such stirring activity as they were when the sugar demand was propelling trade. Business is more general as well as more limited. Sugar is in diminishing demand, tea is more active, dried fruits are moving moderately freely, canned vegetables are taken only under the pressure of present requirements, salmon is in fairly good demand, miscellaneous merchandise is more active. The fine weather checks the marketing of grain, in many districts farmers have sold for November or December delivery because of better prices then, and fall ploughing is being pushed forward. These circumstances retard trade somewhat and are likewise drawbacks to collection. The present month should be a good one for payments, but there is a good deal of grumbling that payments are backward. Farmers have not begun yet to market freely their hogs, and therefore are without the buying power which that product usually begins to yield at this time of year.

COFFEE.

The strength of the coffee market increases. There are no local conditions to shield this point of distribution from its effects, and local quotations answer to the upward movement of outside ones. The lowest grade Rios are now held on spot at 19½c. The market has advanced 1½c. in three weeks. The supply here is low in all grades and all but exhausted in fine Rios. It is expected that fresh supplies will be to hand next week. Java coffees are firm at 30 to 40c., Mochas at from 28c. upwards.

DRIED FRUITS.

New fruit of various kinds is now in stock in sufficient quantities to prevent any disturbance that an unusual call of the demand might have caused a fortnight ago. All the houses have Valencia raisins at low prices, the minimum for new off-stalk being quoted by all of them at 5c. We are still below the New York market. On Monday cable advices reported a sharp advance at Denia. The unexpectedly large shipments to New York which were a consequence of the low prices have caused a reaction to a stronger tone, and just now Valencia raisins show undeniable signs of firmness on spot. It may be, however, that the effect of the stronger tone will be confined to checking the tendency further downward that competition always causes at this time of year on this market. There is still old fruit obtainable at from 2½c. For selected off-stalk the price is 6½c., and for layers it runs from 7c. Sultana raisins are a little stronger abroad. Here the range is from 7¾ to 11c. Malaga raisins quote at \$2.85 to \$3.25, black baskets at \$4.25 to \$4.50, connoisseur clusters at \$4 to \$4.50, extra desserts at \$5 to \$5.25. Prunes are 5¾ to 6½c. New ones are not in stock yet. Figs are steady at 11c. for 10 oz. and 14 lb. boxes, and seven crowns in 30 lb. boxes are 15 to 16c. Currants are quoted from 5¾c. for Provincials in barrels to 7c. for choice Vostizzas in cases. The market is easier than it was at the time of last report, but it is yet in an uncertain shape. New peels are in stock. Lemon peel is 15 to 16c., orange peel 16 to 18c., citron peel 27 to 30c.

(Continued on page 16.)

CANNED GOODS.

TORONTO.

All things comes to him who waits appears to be the maxim on which all buyers are proceeding. They have low prices now and they reason that they will have still lower prices. The situation really puts this face on the matter, and in it buyers have warrant in their present course. The pack of tomatoes is bound to be a large one if fine weather can add to the raw material. Bright sunshine and frostless nights are prolonging the ripening season. The canneries are continuing to add to their output, and it is reasonable to expect that there will be more stock offered than the market can take up readily. Everything seems to favor buyers. The price of assorted vegetables is 90c. to \$1, the quality of the goods being unquestionable, but it grades downwards for goods that are not of prime quality. Jobbers are not buying more freely than retailers. Packers of choice goods maintain their equanimity very well in the circumstances, and do not hasten to sacrifice their goods. They realize that prices will be low this year but they do not depress them by making agitated offers. Some corn, and a considerable quantity, appears to have been soured before packing, and which shows signs of fermenting has been already marked with a bad mark by the trade. Fruits are not active, but are in a better position than they were. The peach pack is small, and jobbers are paying \$2. to \$3. for brands that they got last year for \$1.60 upwards. Salmon continues firm from \$1.45 up, and the stock on hand is light. Horse Shoe is firmly held by the house most liberally stocked with it at \$1.50.

NEW ELEME FIGS,
MAIORI LEMONS,
MALAGA LEMONS,
JAMAICA ORANGES.
SPANISH ONIONS,
JERSEY SWEET POTATOES,
CAPE COD CRANBERRIES.

CLEMES BROS.
Phone 1766. TORONTO, ONT.

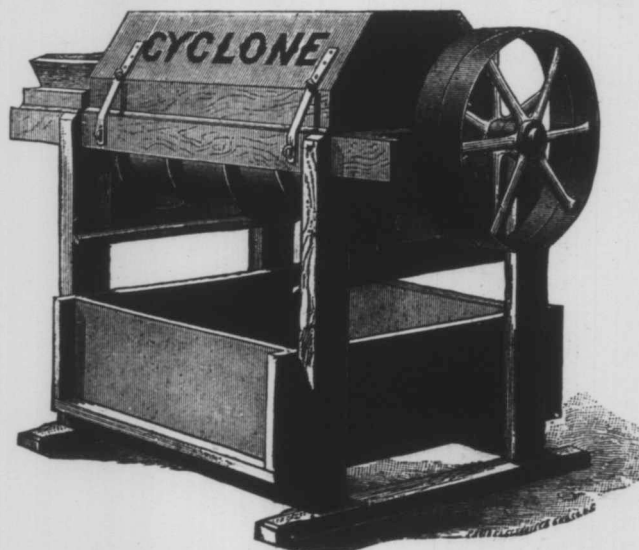
RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO,
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.
PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

Canned Goods.

We
Pack
Only
the
Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!



OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

RICE, SPICES, ETC.

No business of any moment has been transacted in rice since last report. The price is unchanged at from 3½ to 4c. for common rice, and 4 to 5½c. for Japan rice,

A supply of new sago has come upon an almost bare market this week. The range of price is 4¼ to 5¼c. Tapioca has also come into stock this week. It sells at 4¼ to 5c.

A firmer feeling in pepper is reported in London. Ginger is not scarce, but neither is it plentiful. The price is very firm on spot and has recently advanced outside. A very slight advance in cloves is reported in the primary market, but stocks in Canada are large, so that the advance is not felt here. All spices are now in very strong demand, as the fruits and vegetables for pickling are now in.

SUGAR.

Jobbers seldom sell granulated below 4½c., though it is said that 4.60 is within the range of any buyer who wants a good sized lot. The price at the refineries continues to be 4½c., and at that figure it is very firm. Yellows are quoted by jobbers at from 3½c. The sugar market appears to be strong intrinsically, the price of beet in England being a steadily advancing one. Canadian refiners are evidently able to ship sugar to the United States still, despite the fall in prices. The New York Daily Commercial Bulletin of Saturday last says that foreign granulated sugar, presumably the product of Canadian refineries, was offered in New York at 4¼c. less 2 per cent. The demand for sugar from the retail grocery trade has been weak, since last report. Jobbers here do not appear to lament its decline, as in the present position of the market, neither those who have contracts nor those who have not are able to make anything at 4½c.

Willet & Gray's weekly sugar "statistical" has the following:

The week.—Raws and refined unchanged. Total stock in all the principal countries, at latest uneven dates, is 449,401 tons, against 486,899 tons at same time last year. Stock in Havana and Matanzas, by cable, 14,000 tons, against 96,522 tons at same time last year.

Raws—This has been a holiday week, and very little business has been done. Quotations remain unchanged. The tendency has been rather in favor of buyers if business had been done, but at the close the European markets are taking on rather more strength again for October to December deliveries of beet root sugars.

Refined—The trade has been buying sparingly, in anticipation that supplies of raws might be sufficiently large to cause a further moderate decline in refined, but this is still an open question, and until refiners can see their way perfectly clear as far ahead as January there is little prospect of a change in granulated. The grades of soft sugars are subject to changes, according to demand



That SURPRISE look
on receiving a
SURPRISE SOAP
bill and finding out the good
profit made in handling it.

It Gives the Best Satisfaction.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

and supply, from day to day. Hereafter refiners will charge 1-16c. per lb. additional on all sugars ordered to be packed in small barrels.

Cuba.—Very little stock of old crop sugars remain in the island. Havana and Matanzas have but 14,000 tons left, and the new crop will not come to market until late in December or January. As regards the new crop prospects, little can be said yet. It is known that a larger acreage is planted and that more machinery is in position this year than last, but the drought has prevailed to a considerable extent, and offsets hopes of a larger crop than last year. How much smaller it will be remains to be decided by the weather, until January. No damage is thus far done that cannot be repaired by good weather, and the intimation of 20 per cent. deficiency, or any other large deficiency, has no good basis in fact. It seems to us that 900,000 tons are at least secure.

SYRUPS AND MOLASSES.

The supply of syrups has been increased by arrivals from the United States, some of which are being jobbed out at 1¼c. per lb. Canadian refineries are producing some bright syrups at low prices, a very clear sample being quoted at 2½c. to retailers. The demand is better than it was.

Molasses does not make much progress. A very light business is all that jobbers report. New Orleans molasses quotes at 30 to 52c. in barrels, and West Indian at from 35c. upwards.

TEAS.

No change in the tea market has taken place this week. Prices are steady at the points they were reported at last week.

There appears to be no more reason for questioning the strength of the market in all low grades, mediums and strictly high class teas. Jobbers are now selling more than they were, and this begets business with importers and brokers, who show no disposition to concede anything, though they are now pushing business hard along the street. Low grade and medium Japans and Congous have had a good week of it in a jobbing way.

McMeekin & Co.'s September notes on Indian and Ceylon teas, say:

Indiar.—The offerings were 129,000 packages, against 127,000 packages in the same month of 1891. The good quality noticeable in August continued generally throughout this month, and the teas met a very strong and well sustained demand. Towards the middle of the month a more general appreciation of the statistical position, as explained in our August notes, had a marked influence on the auctions, buyers being anxious to secure themselves. The consequent strong demand caused a sharp advance, especially upon the lower grades, and common qualities, which have been so long neglected, moved off freely at higher prices. It is very unlikely that present values can be long maintained, as heavy arrivals must come upon the market in October and November. The latest reports from India show little prospect of planters picking up much in their out-turns, and it is exceedingly improbable that the portion of the crop available for use in the United Kingdom will materially exceed the quantity received during last season. The average of public sale prices for the month was fully 11d. per lb., against 10¼d. per lb. for the correspond-

**CANNED
GOODS
—A—
SPECIALTY.
WRITE US.**

ESTABLISHED 1860.
STANWAY & BAYLEY.
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN

BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING—Armour & Co., Chicago, Ill.; The Armour Packing Co., Kansas City, Mo.; The B. C. Sugar Refining Co., Ltd., Vancouver, B. C.; Buchanan & Co., Saltcoats, N. W. T.; Hiram Walker & Sons, Ltd., Walkerville, Ont.; Thos. Dewar & Sons, Tullmyet Distillery, Perth, N. B.; Perinet et Fils, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

LAURENCE GIBB
Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester,

Also at
Liverpool and Glasgow. **England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY--DAILY.
GRAPES, PEARS.
ORANGES, LEMONS, FOREIGN NUTS.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited. Consignments Produce will have prompt attention.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns. We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.

(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

GEORGE McWILLIAM.

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McWILLIAM & EVERIST

General Commission Merchants,

25 and 27 Church street,

TORONTO, ONT.

Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

WILLIAM RYAN, PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

THOMPSON & CO., GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. **WINNIPEG, MAN.**

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

ing month last year. The imports were 11,892,000 lbs., and the deliveries 8,755,000 lbs., leaving in stock on 30th Sept. 27,343,000 lbs.

Ceylon.—The offerings were 73,000 packages against 74,000 packages in the same month of 1891. Quality, as a rule, showed some improvement, and there was a very strong demand right through the month, which caused a decided and progressive advance, each week's prices being higher than in the previous one. The low grade common leaf teas formerly selling at 4½d. and 5d. per lb. cannot now be bought under 6¼d. per lb., and the better classes have advanced proportionately. Unless the advance should check consumption, it appears clear that the supply in the immediate future will not be in excess of the demand. The average of Public Sale prices for the month was 9¼d. per lb. against the same figure in the corresponding month of last year. The imports were 4,128,000 lbs., and the deliveries 6,663,000 lbs. leaving in stock on the 30th September 16,478,000 lbs.

The recent rate of progress in the increasing use of Indian and Ceylon teas is very marked, the China tea delivered for home consumption during the first eight months of 1892 having fallen to 17 per cent. of the total.

Only 2,800 packages Java teas were sold during the month, fetching steady prices. China teas, although apparently very cheap, sell slowly, not being much wanted.

Messrs. Stenning, Inskipp, & Co., London, England, in their report, Oct. 6, say:—Auctions in the early part of the fortnight under review went with good spirit at fully previous prices; since then the heavy total of 44,000 packages has been brought forward in two days, but, although the bidding has been slower, values have not suffered, except for common Pekoe Souchongs at 5¼d to 6d which are about ¼d lower, and for Pekoes 8½d to 1s, which show about ¼d decline. Fine and finest teas are unchanged, and strong liquoring Brokens and Pekoe Fanings are selling at very full rates. The figures for the first four months of this season are very encouraging, the delivery being two millions in excess of the import during that period. The stock on 1st inst. is a little in excess, but this is explained by the season having commenced with a larger stock than in 1891. Imports this season are showing greatly improved quality, and at present prices give excellent value to buyers.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Davidson & Hay have just received a shipment of Batger's lemon and orange peels.

It is said that 800 tons of tea was lost on the Bokhara, which was wrecked the other day in the Sea of China.

H. P. Eckardt & Co. have now in stock new evaporated apricots of the Moore Park brand. The price is 18c.

"Sagua," the finest West India molasses brought to this market, is offered by Eby, Blain & Co., put up in hhds., brls., and hlf. brls.

Sloan & Crowther received on Tuesday a shipment of 300 half-chests of Young

Hyson tea. This is a very full assortment, including a range of from 15 to 50c.

The Delhi Canning Co's. catsup will be on the market next week. This line has been oversold every year since its first appearance. Buyers should therefore see that their orders are in as early as possible.

J. H. Todd & Son have been awarded the silver medal, at the Exhibition, at Victoria, B. C., for the best display of preserved salmon, in tins. This firm packs the "Horse Shoe" brand.

H. P. Eckhardt & Co. with their usual enterprise have added the well-known preparation of Elizabeth Lazenby & Sons, to their list of A. 1 goods, and are landing a shipment ex "Rosarion" of pickles, etc.

The crop of Almeria grapes is short this year. It was expected that there would be a yield of a million barrels, but it turns out that the shipments will not be above a quarter of that quantity.

The Farnham Beet Root Sugar Refinery is again in operation. It is expected that W. T. Costigan & Co. will have some of the refined product for sale in less than a week.

The Dutch Government sale of Java coffee is cabled 1¼c. above brokers' valuation, with market quoted firm at 56¼ for good ordinary firm.

A. M. Smith & Co., of London, find the trade in Lazenby & Sons preparations so satisfactory that they have a full line now landing with which to supply all needing choice goods.

Evaporated apples are now about the most desirable and cheapest dried fruit in the market. Lucas, Steele & Bristol, of Hamilton, are offering choice stock, also, cheap dried in barrels.

White salmon are said to be preferred for home consumption by many people in British Columbia, the fish of that color being fatter and more highly flavored than the red. There is no difference in price at the coast.

Eby, Blain & Co. have received a second consignment of Batger & Co's. (London) candied lemon, orange, and citron peels. The reputation these goods have secured for themselves is well merited, as their quality is A. 1.

Warren Bros. & Boomer have received ex Capua samples of the coffees they have on the way from Brazil. The shipment contains the finest selections the firm could find on the market, and will be to hand in the course of a few days.

All the goodness of the prices recently ruling in Mincing Lane will be required to compensate for the very heavy "shortage" of crop, reports of which reach us, not only from one, but from all the Indian producing districts. Ten and fifteen per cent. below last year's crop to date is by no means unusual at the present time; so that if the Mincing Lane market does not keep strong

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The firmer tone of the wheat market consequent upon the advance at the beginning of the week gave heart of grace to the millers, who have since stuck out for their prices. Thus the flour market appears to be favorable to sellers, and some sales were made at \$3.20 for straight roller and equal offers were afterwards refused. There is rather freer offering and there has been more business done than was the case last week. Feed is unchanged at quotations given below.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.45 to \$4.50; Manitoba strong bakers' \$4.10 to \$4.25; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.15 to \$3.40; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 56., oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6 to \$6.50.

MONTREAL.

The volume of business has been fair as regards the local trade and prices remain much the same, but a purchase of a round lot would still lead to concession. Compared with the same date last year the stocks in store in Montreal have increased 2,194 bbls. We quote: Patent, spring, \$4.25 to \$4.40; patent, winter \$3.90 to \$4.15; straight roller \$3.55 to \$4.05; extra \$3.25 to \$3.35; superfine \$2.90 to \$3.15; fine \$2.50 to \$2.70; city strong bakers \$4 to \$4.15; Manitoba bakers \$3.50 to \$4; Ontario bags—extra \$1.50 to \$1.60; straight rollers \$1.90 to \$2; superfine \$1.35 to \$1.50; fine \$1.10 to \$1.15.

DR. PRICE'S
Cream Baking
Powder.

Contains the Whites of Eggs.

Other baking powders Substitute Ammonia.

**COWAN'S
COCOAS AND
CHOCOLATES**

Are Standard, and sold by
all grocers.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

**BUY THE BEST.
SEELY'S**



**Celebrated
Flavoring
Extracts.**

VANILLA, LEMON,
and Assorted Flavors.
Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

The Western Milling Company
(Limited.)
REGINA, ASSA.

Manufacturers of all kinds of
**High Grade Flours,
Hungarian Patent,
and Strong Bakers.**

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

**Embros
Oatmeal
Mills**

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatmeal in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

**WALTER THOMSON
MITCHELL, ONT.**
GENERAL GRAIN DEALER.

Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



nor rise, it certainly ought to, if a "statistical position" has any influence on prices.—Home and Colonial Mail.

P. L. Mason & Co. furnish us with the following statement from J.A. Hawkesworth, New York, comparing the Valencia raisin consumption in the United States for last September with that of the same month for 1891:

	1892	1891
Received during September.....	93,629 boxes	35,800 boxes.
Stock on hand September 30.....	10,000 "	10,000 "
Showing distribution during Sept.....	83,629 "	25,800 "
On way to N. Y. direct.....	205,000 "	171,000 "

The above shows that the United States consumption for last September was 57,829 boxes greater than that for September '91. The lower prices sufficiently account for the difference.

Tulloch & Co., London, write to THE GROCER:—"To a large extent the trade in eggs has been a failure with this market, most of the shipments turning out unfavorably, owing to the absence of proper packing and selection of the goods at the time of shipment. The efforts to establish a trade in butter have perhaps been a little more successful, but even this suffers from the lack of quick transportation from your market, and it is evident to us, who have made a careful study of the export business from Canada, that not until quicker facilities are offered by the steamship companies from your side will the trade develop to any extent.

One of the largest, if not the largest, sale of teas ever held in the Dominion was that which took place last week in the premises of John Duncan & Co., the well-known tea merchants, Montreal. There was a good attendance, but the range of prices was low. Everything was started low, but there was good competition and bidding at times was pretty lively. The offerings were 3,645 packages of Japan, 208 Young Hyson, 643 gunpowder, 16 Imperial, 8 Hyson, 948 Congou, 122 Indian and Ceylon, and 122 scented orange Pekoe. A large quantity was purchased on western account, but the western buyers were represented by local agents. The range of prices obtained a pound was as follows:—Japan, 10½ to 27½c.; Young Hyson, 12 to 30½c.; gunpowder, 11 to 28c.; Imperial, 22½ to 23c.; Hyson, 11c.; Congou, 13½ to 26½c.; orange scented Pekoe, 20½ to 27c.; Indian and Ceylon, 14 to 20.

PETROLEUM.

In this commodity changes seldom occur, and just now there is no symptom of any being imminent. Quantities such as retailers take are sold at 14 to 14½c outside the city and delivered to local traders at 14½ to 15c.

The Petrolia Advertiser reports:—"Petrolia crude \$1.27 per barrel; Oil Springs crude \$1.27½ per barrel. There is very little to report in the position of the oil market since our last report. The price of crude continues about the same \$1.27. The producing news, (although the drill is bouncing away in almost all sections of the oil territory,

however, cannot be said to have been very important, and while some changes have taken place in production, and several new wells finished, they have not been of any special importance to mention since our last report.

CHEESE AND BUTTER.

The supply of butter is a little freer and prices have relaxed slightly. The topmost quotation is now 19c. for dairy tub. The very best is worth that, but there is not much of that grade. The price shades down to 15c. for dairy table butter, and from that up to 17c. for store packed. Lower grades of both go as low as 13c. for cooking and baking purposes. Creamery tub is worth 22 to 24c.

Cheese is unchanged at 10½ to 11c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.15 to \$1.25.

DRIED APPLES—The price ranges from 4 to 5c., the latter for quantities sold in a jobbing way.

EVAPORATED APPLES—Large lots are quoted at 6¾c., but the market is at a standstill just now.

HONEY—Is very dull at 8 to 10c. for clear extracted, and 13 to 16c. for sections.

HOPS—There is a lack of concurrence between buyers and sellers, but 16 to 18c. represents pretty closely the debateable ground.

ONIONS—Are unchanged at \$2.25 per barrel.

POTATOES—The price does not move up, despite reports of rot. Cars are 50c. and out of store lots 60c. a bag.

POULTRY—Turkeys are 10 to 12c., geese 6 to 7c., chickens 40 to 50c., ducks 50 to 60c.

PROVISIONS.

Packers are now buying raw material for next season's cure. They want light hogs chiefly at this time of year, and will not be eager for heavy ones until the price eases. A fair supply of suitable carcasses is coming forward and prices are rather easy at \$6.40 to \$6.50 for light and \$6 to \$6.25 for heavy. The stock of old long clear is about exhausted, and dealers are free buyers of new bacon, which is held at 8c.

BACON—Long clear is 8c. Smoked backs are 11¾ to 12c., bellies 12½., rolls 9 to 9½c.

HAMS—Are 11½c.

LARD—Pure Canadian is 9½c. in tubs, and 9¾c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS—Beef forees are 3½ to 4c. hindquarters 7 to 8c., veal 7 to 8c., mutton 5 to 6c., lamb 8½ to 9c.

GREEN FRUIT.

Jamaica oranges have advanced to \$8.50 and \$9. Good Maiori lemons are also higher, quoting now \$9.50 to \$11. There are some unbranded lemons, of common quality, at \$7.50 to \$8.50. Bananas are scarce at \$1.40 to \$1.75. Peaches are \$1 to \$1.50, pears 25 to 60c. a basket and \$2.50 to \$5 per barrel, apples 80c. to \$1.75 per barrel, Concord grapes 2 to 2½c., Ragus and Salem grapes 2½ to 3c., Delaware and Niagara grapes 3 to 4c., quinces 35 to 50c. a basket, Cape Cod cranberries \$8 to \$9 per barrel, Ontario berries 90c. a basket.

FISH AND OYSTERS.

Whitefish and salmon trout are 7c. and dull. Lake herring are \$1.50 upwards. Salmon is 17c. Dried and salt fish are quiet at 8c. for haddies, 6½ to 8c. for cod, bloaters \$1 to \$1.50, boneless fish 4 to 4½c.

Oysters are in fair supply and good demand at \$1.30 to \$1.35.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moved out at 5c. in car lots.

SKINS—Sheepskins are 75c. Calfskins are quiet at 5 to 7c.

WOOL.—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Oct. 20, 1892.

GROCERIES.

Groceries on the whole have furnished a fair movement especially for goods moving towards Three Rivers, Quebec, and down below, but the aggregate is not quite so large as it was a week ago. The chief feature of interest has been dried fruit in which there has been considerable activity from first hands, and on which an advance in prices has occurred owing to the firmer position of outside markets. This was the view taken in these columns a fortnight ago at the time the cutting in prices first commenced, and it is likely that the sellers who indulged in it are not quite as well satisfied as they might have been. Sugar has furnished a drop in price and the indications at present point to greater easiness, if anything. The auction tea sale is over and the article is quite as firm as it was, in fact, it shows a strong upward tendency. None of the other staples furnish any special feature. Payments are about the average, but as a merchant remarks it is satisfactory enough when there is no ground for complaint.

SUGAR.

The sugar market is dull and quiet for various reasons at the decline which refiners decided upon on Wednesday last. Jobbers are well supplied, and restricts the demand from first hands, giving the market an easy tone. In fact some jobbers here are selling at cost or the next thing to it, and further easiness is predicted. Jobbers generally have large stocks on hand, so that the decline has caught them at a rather unfavorable time. In fact granulated has been sold by jobbers this week as low as 4½ in small sized lots which is about what it cost them. We quote prices from the refineries easy at the decline 4½c. for granulated, and 3½ to 4c. for yellows.

SYRUPS AND MOLASSES.

Syrups are also easier, sales of American have been made at the decline mentioned last week, viz., 23c. Canadian moves at 1¾c. per lb. in a wholesale way from refiners hands, stocks of it being somewhat light. Molasses does not show much activity, but prices are steady at the drop noted in our last, viz., 31c., some round lots having been moved from first hands at this figure. Jobbers report business quiet and are asking a proportionate advance on the figure mentioned.

TEAS.

The tea sale is over and the market has once more assumed a normal condition. The tone is very firm, advices from primary centres in Japan stating that all the shipments for this continent are now afloat, and are considerably short of the corresponding figures last year. From London also mail advices reflect pronounced firmness owing

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

NEW TEAS

We expect one thousand packages Paking this week, direct from China, ex s.s. "Glengyle." Also, ex "Glenarm," four hundred half-chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther

WHOLESALE GROCERS,
19 Front St. E., Toronto.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

RIO COFFEES

Our shipment ex S. S. Capua now arriving, makes our assortment complete.

We carry the finest selection of any house in the trade.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—
Wholesale Grocers

LONDON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

ARRIVED IN STORE

New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY

Wholesale Grocers,
9 Front St. E., Toronto

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

New Currants

IN STORE

PERKINS, INCE & Co.,

41-43 Front St. East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets continued

to strong advices from Shanghai, and the same feeling is shown in New York. In view of all this it is hard to understand the low prices made for some of the Japans at the auction sale, especially, as brokers report a good enquiry for this kind of tea which can be had at from 16 to 20c. Blacks are cabled 11d. to 1s. or 1/4d. per lb. higher, and one broker who closed an order for half a line had his offer refused for the balance, except at the advanced mentioned. The advance in Ceylons, advices of which came to hand a couple of weeks ago is confirmed by later advices.

COFFEES.

There is not much doing in coffee in a wholesale way, and prices are unchanged. Stocks are limited in first hands, however, and the tone of the market is firm.

SPICES.

Spices have been quieter during the past week, and but little business of importance has been put through.

RICE.

A better demand is reported for rice, and our market is firmer in sympathy with stronger foreign advices. Cables state that quotations are higher at primary markets owing to the reported famine in Japan, but we give our former range for the present. Standard \$4 to \$4.20, Japan \$4.50 to \$5, Patnas \$5 to \$5.50, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

There is little to note about nuts, except some business in newly arrived shelled walnuts ex Dracona, the lot being a small one. The demand was brisk and prices advanced 5c. for the outside figure, business being done at 25 to 30c. In other lines there is nothing special to mention. We quote as follows: Almonds, Tarragona, 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

The withdrawal of a large consignment of Valencias, some 5000 boxes prime and seconds was the signal for an advance in the market and now prices are fully 1/4c. per lb. higher all round. All the low priced stock has been cleared off and now 4 1/2c. is certainly the best inside figure for seconds from first hands with 4 3/4c. for prime in round lots ex wharf. The tone is firm at this advance which is natural with values below New York, and cable advices from Denia giving an advance of 1s. In fact offers for forward delivery by importers here have been refused except at an advanced basis. The second steamer has left and although no definite figures are to hand, it is certain that 35,000 or 40,000 boxes will cover all the raisins she can carry. In consequence of this cutting, to which reference was made in a previous letter, jobbers now want 4 3/8c. for seconds and 5c. and better for prime, which is just the level values occupied previous to the occurrence, which have upset the market during the past fortnight. Currants do not furnish much occasion for comment. Cables from Patras state that there is a decline of 6d. there, but it is not likely to have much effect on values here now as the extra freight will more than make up for the difference in cost. We quote 5 1/2c. in barrels and 5 3/8c. in half barrels for good Provincials.

GREEN FRUIT.

In the regular staple lines there is not much change in green fruit, lemons and

oranges ruling steady. Prices are, oranges \$6.50 to \$7.00 per bbl. and lemons \$4.00 to \$4.50 per box.

Almeria grapes newly arrived are \$1 per keg higher, sales having transpired during the week at a range of \$5.50 to \$7.

Pine apples are quiet and dull at 20 to 25c.

Spanish onions rule steady under a good demand at 75 to 85c.

APPLES.

The local apple market is quiet and dull with a small jobbing business at \$1.50 per bbl. Cables are somewhat improved from Liverpool regarding sales of fall fruit but even at 11s. the most recent quotation, which is about \$1.60, there is no margin on cost of fall apples in the west. If shippers are to let out therefore the market will have to stiffen still further.

FISH.

In fish the market does not furnish any special feature. Fresh haddock are not plentiful and prices are stiff at 3 1/4 to 3 1/2c. There is nothing much doing in smoked fish and values generally are steady. In pickled fish the remarks made a week ago regarding firmness of herring both Labrador and Cape Breton apply. Sales to arrive of the former have been made at \$5.25 and we quote the latter at \$5.50. There is only a small supply of green cod offering but the call is moderate and prices are unchanged \$4.40 to \$4.75 according to grade. Dry cod is quoted at \$4.25 to \$4.50.

HOPS.

There is no change in hops the market continuing unsettled here. Some small purchases have been made by brewers at 16 to 17c. but this is not a regularly established quotation and the position is still a nominal one as regards values.

EGGS.

The market is in good shape and prices are firm at 15 to 16c. Advices from England quote a firmer market with a disposition to take Canadian eggs more freely.

BEANS.

Beans are in poor demand at \$1.20 to \$1.40 per bushel as to quality with sales of inferior as low as \$1 to \$1.10 on spot.

HONEY.

There is a small ordinary trade doing in honey, and prices are unchanged. Comb stock moves at 12 to 14c., and extracted 6 to 8c. according to quality.

BUTTER AND CHEESE.

Butter has been dull during the week, but holders maintain the firm views they have displayed all along. Shippers cannot afford the figures, and so business is slack. We here quote: Creamery choice fall 23c. to 23 1/2c.; do good to fine 21 1/2 to 22c.; Eastern Townships dairy, choice fall 20 to 21c.; do do good to fine 18 1/2 to 19 1/2c.; Morrisburg and Brockville 18 to 20 1/2c.; Western 16 to 18 1/2c.

Cheese furnishes ground for argument both ways. At present the movement is moderate, but prices are firmly held, and the fact that there has been further contracting in the country on the basis of 10 1/4c. for eastern makes, gives holders more confidence. The total make, however, promises to be an unusually large one this fall, while the shipments continue very heavy. The shipments from this port for the past week were 79,132 boxes against 41,363 boxes for the corresponding week last year. The total shipments to date are 1,326,483 boxes against 1,082,084 boxes for the week previous, showing the large increase of 2,44,399 boxes. We quote 10 1/8 to 10 1/2c. as an all round range, according to grade.

GRAIN.

Grain generally does not show any important feature and the export business here has been small on the whole during the week. The stocks in store in Montreal show a decrease of 175,797 bushels of wheat, 3,793 bbls. of flour, 23 bbls. of meal, and an increase of 19,436 bushels of corn, 39,614 bushels of peas, 25,615 bushels of oats, 831 bushels of barley and 3,895 bushels of rye, compared with a week ago. Compared with the corresponding date last year there is an increase of 39,671 bushels of wheat, 14,836 bushels of corn, 40,682 bushels of oats, 60 bbls. of meal, and a decrease of 227,216 bushels of peas, 54,642 bushels of barley, 74,731 bushels of rye. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 76 to 78c. per 66 pounds; oats, 32 1/2 to 33c. per 34 pounds; corn, 00 to 66c. duty paid; feed barley, 35 to 00c.; Barley, malting do., 50 to 55c.

MONTREAL NOTES.

The Montreal Match company are erecting a new match factory at Louiseville.

Whitehead & Turner have assumed control of Lazenby & Sons preparations for Quebec and are landing a full assortment of these choice goods.

A fire broke out on Saturday afternoon in J. J. Vipond's fruit store, St. Peter street, Montreal. The damage to stock and building by fire and water is estimated at \$10,000.

The sacred Siam cow, ignobly auctioned off sometime ago by sordid customs officials, is now the property of Lightbound, Ralson & Co., who have consecrated the holy animal to the service of advertising their Tamilkande tea.

Chas. P. Hebert, of Hudon, Hebert & Co., Montreal, is likely to succeed E. B. Green-shields as president of the Montreal Board of Trade. He is now vice-president, and has served the Board in other offices ably and faithfully. His title to the succession is recognized by the Board, and if he does not get it it will be because he does not want it.

George W. Slipp, merchant, of Woodstock, N. B., who victimized a number of St. John merchants by ordering a supply of goods after or at the time of the preparation of his deed of assignment; has been brought sharply to task. An order of Judge Palmer caused the goods to be recaptured after several hasty transfers by bills of sale and other proceedings. Then Ganong Bros., soap manufacturers, of St. Stephen, from whom goods are alleged to have been ordered after the assignment had been arranged, have arrested Slipp for obtaining goods on false pretenses. He was carried to St. Stephen, and after a hearing was released on bail.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

You can lose more than we do by not subscribing for this paper



Gives a beautiful black Polish and does not burn off.

All grocers should order from their wholesaler, or write direct to

S. G. CATCHPOLE & CO.,
TORONTO.



USE SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East, Toronto.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,



Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND PICKLES

Send for Quotations.

FAMOUS "STAR" Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.
Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM

(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

It Pays to keep a Stock of **PERRIN'S COUGH DROPS**

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:



SALES MADE OR PENDING.

F. Campbell, grocer, Victoria, B. C., has sold out

C. T. Shipley, general merchant, Parrsboro, N. S., has sold out.

Martin Elliott, grocer, Montreal, has sold out to Telesphore Boidue.

The grocery stock in the estate of Donald Currie, Duart, Ont., is sold.

The stock of Vandry & Turcotte, grocers, Quebec, is advertised for sale by tender.

The stock of Wm. H. McDonald, grocer, Victoria, N. B., is advertised for sale.

The grocery stock in the estate of Jackson & Thompson, Orillia, Ont., is advertised for sale by tender.

The general store stock in the estate of Ruby & Hilker, Port Elgin, Ont., was sold to Emma Hilker.

The general store stock in the estate of Henry Hilker, Underwood, Ont., was sold to Amos Hilker.

The dry goods and grocery stock in the estate of Irewin & Co., Oshawa, Ont., is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Hardy & Fils, dealers in fruits, tobacco, etc., have dissolved.

Anderson, Inkster & Co., dealers in fruits, etc., Nauaimo, B. C., have dissolved. Mr. Anderson continuing.

REMOVALS AND DEATHS

S. Vincent White, flour merchant, St. John, N. B., is dead.

A. Wilson, of Wilson & Ranahan, grocers, London, Ont., is dead.

FIRES.

Chas. L. Gass, general merchant, Halifax, is burnt out. Stock insured.

The general store stock of A. W. Pressley, Chilliwack, B. C., was damaged by fire.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

T. Leblanc, general merchant, Napierville Que., has assigned.

Fred. Cameron, general merchant, Westville, N. S., has assigned.

T. Lacoursiere, general merchant, St. Stanislas, Que., has assigned.

Israel Chavanal, fruit dealer, has compromised at 20c. in the dollar.

P. Maltais, general merchant, Murray Bay, Que., has been asked to assign.

Nazaire Duchesne, general merchant, Cap L'Aigle, Que., has assigned.

Mitchell & Co., grocers, Toronto, have called a meeting of their creditors.

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.
Agents for J. S. Fry & Sons for Ontario and N. W.

M. A. Trethway, general merchant, Mission City, B. C. has obtained an extension.

A. E. Woods, galvanized iron works, Toronto, has assigned to James McBride, Toronto.

Wigle Bros., general merchants, Essex, Ont., have assigned to C. B. Armstrong, London.

James Munro, general merchant, Thorold, Ont., has assigned to Henry Barber & Co., Toronto.

Benjamin Leclarie, general merchant, Hemmingford, Que., has assigned to Lamarche & Oliver.

J. C. Boulanger, general merchant, St. Francois Xavier de Brompton, has assigned on demand of Liddell, Lesperance & Co.

THE "DRUMMER'S" FIRST DAY.

"When I started on the road I imagined that the life of a drummer was one long-drawn sigh of transcendent bliss," said J. W. Little to the writer. "I imagined that the country merchants would be all glad to see me, would laugh heartily at my jokes, and take my advice regarding what they should buy. But the poetic dream soon vanished. I reached my first town in a pouring rain, and had to carry my heavy sample cases a quarter of a mile to the hotel. The first merchant I visited kept me waiting for an hour while he sold a plug of tobacco and a pint of whiskey to a negro, then sneaked out the back door and went to dinner. The next one expressed an earnest desire to see every drummer hanged, and the third one pawed my samples over for an hour, informed me that all my best stories were told by Shem and Japhet in the ark, and that Ham grew black in the face trying to restrain his desire to pitch them overboard. I got sour bread and fried catfish for dinner, and slept that night on a corn-husk mattress, from which the cobs had not been extracted. As I sat in my carpetless room on a chair with a game leg, and by the light of a smoky candle watched the bedbugs play bo-peep, I wanted to chuck my samples into the river, return to the city, and drive a sprinkling cart."—St. Louis Globe-Democrat.

IT IS ABSOLUTELY PURE!

Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvelous purity and strength and solubility. It is a profitable line to handle.

AS THROUGH A GLASS DARKLY.



Mrs. Boozey (short-sighted)—"I can't understand what fun Boozey sees in everlastingly peekin' through that there old telescope."



Boozey (between the gulps)—"Tell ye what, but this telescope racket works splendid. It's a good job that the old lady hasn't asked to look through it, though."

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents. TORONTO.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

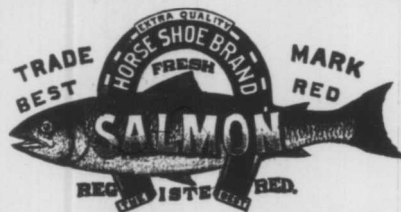
FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto. Agents for Ontario

" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

ORDER
IVORY BAR
SOAP

"SUNSHINE"

What more do you want? Have you it in Stock?

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO,
35 Wellington East,
Toronto Agents.
W. T. COSTIGAN & CO.,
Montreal Agents.



Tea Caddies all Sizes

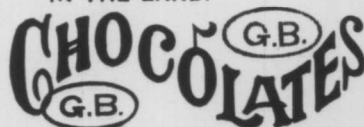
SPICE, BAKING POWDER AND TOBACCO TINS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,

London, Toronto, Montreal, Winnipeg.

THE FINEST
IN THE LAND.



EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

THE T. A. SNIDER PRESERVE CO.

It is not generally known that T. A. Snider, Cincinnati, the manufacturer of the "Home Made Tomato Catsup" which has become so popular in the last few years, is a Canadian. He was born at Eglington, a few miles north of Toronto, of U. E. Loyalist stock. His grandfather kept Montgomery's tavern, memorable in the '37 rebellion. He studied at Upper Canada College, and spent five years in Rose & Co's. drug store, then at the corner of Queen and Yonge streets. He went to the States the day after Lincoln's assassination, and embarked in the cracker business. He retired from that in 1878, in impaired health, and went to a fruit farm in Clermont County, Ohio, owned by Mrs. Snider. Being of a restless and active nature he could not long remain contented in idleness and commenced looking about for a

taken to procure perfectly ripe tomatoes and the best quality for the preparation. So large has the demand become that they now use annually one hundred thousand bushels of ripe tomatoes.

Though they have now become wealthy Mrs. Snider still continues to take an interest in the business, and during the manufacturing season makes repeated visits to the factory, as in the early commencement.

Cleanliness in the manufacture of all their articles has reigned supreme, and the interior of the factory is looked after as carefully as a well organized kitchen in the best houses. Mr. Snider's experience as a chemist is very valuable to him.

In addition to Catsup they now manufacture and put up in quart cans a variety of Soups that are fast growing into popularity.

This one thing has been demonstrated,

mended that merchants should co-operate so that any one of them wishing to replenish his stock in any line of goods may do so from one who is reported to have a surplus in the same line; also that arrangements should be made with the wholesale trade whereby canned goods will be guaranteed until the new pack comes in. The report recommended that some member of the association should read a paper at every meeting of the association on some topic of interest to the trade.

The secretary was instructed to wait on the wholesale merchants to see what arrangements could be made regarding the canned goods clause in the executive's report.

Vice-President Winnifith gave notice of motion for a communication to be sent from the association to Hon. J. M. Gibson, asking his influence and support on the bill for



MR. T. A. SNIDER.



MRS. T. A. SNIDER.

business. This was a year of an abundant fruit harvest in that locality, and so plentiful were the apples, peaches, pears, etc., that it did not pay to transfer them to market.

Mrs. Snider, who is a very practical lady, suggested to her husband that he might find employment in the making of Apple Butter, Jellies, Preserves, etc., from her home recipes and she would supervise the making. Acting upon this suggestion Mr. Snider bought a boiler and kettle, and having a mechanical turn, did his own pipe fitting and soon had started a plant which has grown into a very extensive as well as profitable business.

The success of this venture led them to establish a business in Cincinnati. Securing a suitable factory and putting in the most improved machinery, they commenced in addition to the making of Fruit Preserves, etc., the manufacture of Tomato Catsup, the quality of which has probably not had its equal in this country. The sales have become unprecedentedly large. Every care is

that whatever article The T. A. Snider Preserve Co. attempt to prepare and put on the market, superintended as it is by Mrs. Snider, one can be sure that it will be first-class.

We mention a few of the principal articles manufactured by this house: Tomato Catsup, Chili Sauce, Tomato Soup, Chicken Soup, Ox Tail Soup, Mock Turtle Soup, Chicken Gumbo, Consomme, Bouillon, Mulligatawny, Mutton Broth, Pea Soup, Beef Soup, Printanier, Julienne, Vermicelli, Vegetable Soup, Cream of Asparagus, Cream of Celery, Cream of Pea, Cream of Corn Soup.

HAMILTON RETAIL GROCERS' ASSOCIATION.

There was a large attendance of grocers at the last meeting of the Hamilton Retail Grocers' Association. President John Ronan was in the chair.

The Executive Committee's report was an interesting document, and was adopted with but little discussion. The report recom-

the weekly payment of wages. In this connection the press of the city was complimented on the stand taken for the movement.

The Picnic Committee was discharged with thanks.

IT MAY BE INTERESTING TO KNOW

That when excursion rates are made to Chicago for people who live in the East, to enable them to attend the World's Fair next year, it is contemplated by the Western roads to also make excursion rates from Chicago to all principle business and tourist points in the West, Northwest and Southwest, so that those who desire to spend a few weeks among their friends in the Great West, may have an opportunity of so doing without incurring much additional expense. It may be well to consider this subject in advance of actual time of starting, and the Chicago, Milwaukee & St. Paul Railway Co. has issued maps and time tables and other instructive reading matter, which it will be glad to furnish free of expense upon application by postal card addressed to A. J. Taylor, Canadian Passenger Agent, 4 Palmer House Block, Toronto, Ont., or to GEO. H. HEAFFORD, General Passenger Agent, Chicago, Ill.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

MacLaren's Imperial Cheese

IN GLASS JARS.

LARGE, MEDIUM, SMALL.
Every first-class grocer should keep them in stock.

Dominion Agents:
WRIGHT & COPP,
40 Wellington St. East, TORONTO.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-ADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:
A. P TIPPET & CO.,
43½ Wellington St. E., TORONTO.

Snider's Home Made Soups

Tomato, Chicken, Mock Turtle, Ox Tail, Bouillon, Cream of Corn,

Mulligatawny, Mutton Broth, Beef, Vegetable, Pea, Cream of Celery.

Printanier, Julienne, Vermicelli, Noodle, Chicken Gumbo, Cream of Asparagus.



SNIDER'S HOME MADE TOMATO CATSUP SNIDER'S HOME MADE CHILI SAUCE

TO BE HAD FROM ALL WHOLESALE GROCERS.

The T. A. SNIDER PRESERVE CO., CINCINNATI

Dominion Agents, **WRIGHT & COPP,** TORONTO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 20, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
3 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12
Empire, 5 dozen 4 oz cans	\$0 75
" " 4 " "	1 15
" " 2 " "	9 00
" " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 " "	80
" " 12, in 6 " "	75
" " 3, in 4 " "	40
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, ¼ " "	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" " ½ lb, 4 " "	1 30
" " No. 1, 2 " "	1 90
" " 1 lb, 2 " "	2 20
" " 5 lb, ¼ " "	9 60
WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " "	9 00
5oz glass jars, 2½ doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 15



BISCUITS.

Abernethy	8½
Arrowroot	\$0 11
Butter	0 6
" " 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Mac	0 12
Oyster	0 06
People's Mixed	0 10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" " 3 lb.	0 20
Sultana	0 11
Tes	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " ½ " "	2 10
" " ¼ " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
Japanese, No. 3	9 00
" " 5	7 50
Jaquot's French	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH DRESSING (LADIES.)	
For ladies' and children's boots and shoes.	
No. 7, 1 or 2 doz. in box	per doz. \$2 00
No. 4, " " "	1 25
P. G. FRENCH BLACKING.	
per gross	
¼ No. 4	\$1 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.	
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

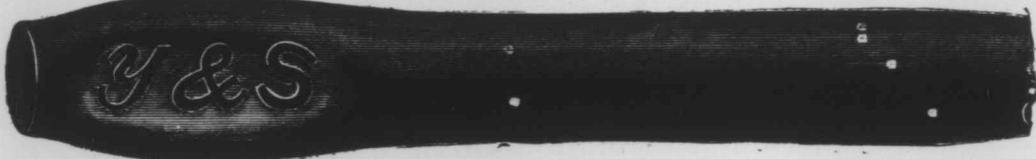
Reckitt's Pure Blue, per gross	2 10
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CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
2 " " 4 " "	3 20
3 " " 3 " "	2 90
XXX Hurl 4 " "	2 65
1X " 4 " "	2 50
2X Parlor 4 " "	2 25
3 " " 3 " "	1 85
5 " " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net.	3 25
2 " 3 " "	4 00

CANNED GOODS.

Apples, 3's	\$0 85	\$1 00
gallons	1 75	2 00
Blackberries, 2's	2 00	2 25
Blueberries, 2's	1 10	1 25
Beans, 2's	0 90	1 00
Corn, 2's	0 90	1 00
Special Brands	1 30	1 60
Cherries, red pitted, 2's	0 90	1 00
Peas, 2's	0 90	1 00
Pears, Bartlett, 2's	1 75	1 90
" Sugar, 2's	1 50	1 75
Pineapple, 2's	2 75	3 00
Peaches, 2's	2 00	2 25
" 3's	3 25	3 50
" Pie, 3's		



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
 "ACME" LICORICE PELLETS, in 5-pound Tin Cans.
 TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
 LICORICE "Y. & S." LOZENGES, in 5-pound Tin Cans and 5-pound Glass Jars.
 "PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by **YOUNG & SMYLIE,**
 BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued-

Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 65
" Dauson Blue	1 50	1 90
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 65	
Tomatoes, 3's	0 90	1 00
"Thistle" Finnan haddies	1 50	
Lobster, Clover Leaf	2 75	
" Crown flat	2 75	
" tall	2 10	
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, talls	1 40	1 60
" flats	1 70	
Sardines Albert, 1/4's tins	12 25	
" 1/2's "	20	
" Martiny, 1/4's	10 10 3/4	
" 1/2's "	16 17	
" Other brands, 9 1/2	11 16 17	
" P & C, 1/4's tins	23 25	
" 1/2's "	33 36	
Sardines Amer, 1/4's	6 1/8	
" 1/2's	9 11	

Red Rose, 115 pieces	0 75
Red Jacket, 115 "	0 75
Magick Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces	0 75
Royal Fruit, 36 5c. pks.	1 20
Digestive, 190 pieces	0 80
Largest Heart, 150 "	1 00
Globe picture, 150 "	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Frize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—Per lb	
French, 1/4's, 8 and 12 lbs.	0 80
Caracass, 1/4's, 8 and 12 lbs.	0 85
Premium, 1/4's, 8 and 12 lbs.	0 80
Sante, 1/4's, 8 and 12 lbs.	0 26
Diamond, 1/4's, 8 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopac'tic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	20
" Rock	32
" Bulk, in bxs	18

EPPS.

Cocoa—per lb	
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

BENSCH'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz	\$2 40
1/2 " " "	4 50
1 " " "	8 50

FRY'S (A. P. Tippet & Co., Agents)

Chocolate—per lb	
Caracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's, "	0 40
" " " " " " "	0 40
" " " " " " "	0 30
" " " " " " "	0 40
" " " " " " "	0 25
" " " " " " "	0 25
" " " " " " "	0 25
Cocoa—per doz	
Concentrated, 1/4's, 1 doz in box	2 40
" 1/4's, " "	4 50
" 1 lb., " "	8 75
Homopathic, 1/4's, 14 lb boxes	0 34
" 1/2 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S
 R. S. McIndoe, Agent, Toronto.

Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopac'tic Cocoa (1/4's)	32
Mott's Breakfast Cocoa	35
Mott's Break. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	20
Mott's Navy or Cooking Choc	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick 2 1/2" x 2 1/2"	22-24
Mott's Confec Chocolate	22-40
Mott's Sweet Choc. Liquors	21c-30

COWAN COCOA AND CHOCOLATE CO.
 COCOAS—
 Hygienic, 1, 1/2 lb. boxes 70 75
 Iceland Moss 1/2 lb in 12 lb bxs 35
 Soluble (bulk) 15 & 30 lb bxs 18 20
 Soluble (tins) 6 lb and 12 lb 20
 Cocoa Nibs, any quantity 30 35
 Cocoa Shells, any quantity 05
 Cocoa Essence per doz 1 40

CHOCOLATES—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 8 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 418 in box, 24 bxs in case, per box	35
Spanish Tablets, 100 in box, 12 bxs in case	00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 30 lbs each, 1 lb and assorted papers	32

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers 32
 Cracked, in bags, 6, 10 & 25 lbs each 2
 Cocoa and shells, 12s and 25s 30

Breakfast Cocoa—
 In bxs 6 & 12 lbs., each, 1/2 lb. tins 45
 In boxes, 12 lbs., each, 1 lb tins, decorated canisters 45
 Broma—
 In boxes, 12 lbs., each, 1/2 lb. tins 40



"Highland Brand"
 Evaporated
 Cream, per
 case 25
 4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 30

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" " " " " " "	1 25	
" " " " " " "	0 90	

COFFEE.

GREEN	c. per lb
Mocha	28, 33
Old Government Java	25, 35
Bio	18, 20
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb	
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	31, 35
Arabian Mocha	31, 37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued.

Table with columns for NUTS (Almonds, Brazil, Cocomnuts, etc.) and prices per lb.

Table with columns for PETROLEUM (to 10 bbl lots, Canadian, Carbon Safety, etc.) and prices.

Table with columns for PICKLES & SAUCES (Home Made Tomato Catsup, Chili Sauce, Soups) and prices.

Table with columns for LEA & PERRIN'S (Worcester Sauce), LAZENBY & SONS (Pickles), and HARVEY SAUCE.

Table with columns for PRODUCE (Dairy: Butter, Cheese; Country: Eggs, Beans, Onions, etc.) and prices.

Table with columns for PROVISIONS (Bacon, Pork, Hams, Bellies, etc.) and prices.

Table with columns for RICE, ETC. (Rice, Aracan, Patna, etc.) and prices.

Table with columns for Grand Duke (Sago, Tapioca) and prices.

Table with columns for ROOT BEER (Hire's Liquid) and price.

Table with columns for SPICES (Pepper, Ginger, Cassia, Cloves, etc.) and prices.

Table with columns for BRITISH AMERICA STARCH CO. (Starch) and prices.

Table with columns for KINGSFORDS OSWEGO STARCH (Pure Starch) and prices.

Table with columns for Oswego Corn Starch (Custards, etc.) and prices.

Table with columns for ST. LAWRENCE STARCH CO.'S (Culinary Starches, Laundry Starches) and prices.

Table with columns for SUGAR (Granulated, Paris Lump, Extra Ground) and prices.

Table with columns for SALT (Bbl salt, Coarse salt, Dairy salt) and prices.

Table with columns for SYRUPS AND MOLASSES (Syrups) and prices.

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal. The British America Starch Co., Brantford.

ALL THE FLESH-FORMING



and Strength-Giving elements of PRIME BEEF are supplied by

JOHNSTON'S FLUID BEEF.

It is a valuable Food for the Sick—an invigorating and stimulating beverage. Nutritious, Palatable and Easily Digested.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Kingsford's

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON OSWEGO, N.Y.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued-

Table listing various goods and their prices, including items like V.B., E.V.B., E. Superior, XX, XXX, Crown, Molasses, Soap, and various brands of Ivoryine Starch.

Table listing Unscented Glycerine, Grey Oatmeal, Plain Honey, Plain Glycerine, Plain Windsor, Fine Bouquet, Morse's Toilet Balls, Turkish Bath, and Infants' Delight.

Table listing Teas: Gunpowder, Cases, extra firsts, Half chests, ordinary firsts, Young Hyson, Cases, sifted, extra firsts, Cases, small leaf, firsts, Half chests, ordinary firsts, seconds, thirds, common.

Table listing PING SUEYS: Young Hyson, Half chests, firsts, seconds, Half Boxes, firsts, seconds.

Table listing Half Chests: Choicest, Choice, Finest, Fine, Good medium, Medium, Good common, Common, Nagasaki, Oolong, Gunpowder, Siftings.

Table listing Congou, Darjeelings, Assam Pekoes, Pekoe Souchong, Broken Pekoes, Pekoes, Pekoe Souchong.

Table listing TOBACCO AND CIGARS: British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's; Ingots, rough and ready, 8's; Laurel, 3's; Briar, 7's; Index, 7's; Honeysuckle, 7's; Napoleon, 8's; Royal Arms, 12's; Victoria, 12's; Brunette, 12's; Prince of Wales, in caddies, in 40 lb boxes; Bright Smoking Plug Myrtle, T & B, 3's; Lily, 7's; Diamond Solace, 12's; Mvrtle Cut Smoking, 1 lb tins; 1/2 lb pg, 6 lb boxes; oz pg, 5 lb boxes.

Table listing EMPIRE TOBACCO COMPANY: Golden Plug, 2 oz. pkg boxes, 5 lbs; Uncle Ned, 2 oz. pkg, 5 lb boxes; Gem, 2 oz, packages, 5 lb boxes; Gem, 8 oz tins in 6 lb cases.

Table listing PLUG SMOKING: Golden Plug, Uncle John, 3 x 6, 3s. caddies 16 1/2 lbs; Gem, 3 x 6, 3s. caddies 16 1/2 lbs; St. Lawrence, 2 x 3, 7s. caddies about 17 lbs; Banner, 2 x 3, 7s. caddies about 17 lbs; Sterling, 2 x 3, 7s. caddies about 17 lbs; Louise, Solace, 12s. caddies about 16 lbs; Florence, Solace, 12s. caddies about 17 lbs; Hawthorne, 8s. butts 23 lbs; Something Good, 6s. butts 21 lbs.

Table listing FANCY SWEET CHEWING: Good Luck, spun roll, 16 boxes 4 lbs; Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs; Top, 16 oz. spaced 8s. boxes 4 lbs; Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.; Rough and ready. Butts 25 lbs; Judgc, 2 x 3, 8s. Flat. Caddies about 20 1/2 lbs; Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs; Kentucky, 1 1/2 x 3, 13s. Caddies about 21 lbs; Kentucky, 1 1/2 x 3, 7s. Caddies about 21 lbs; Star, Narrow, 12s. Butts about 22 lbs; Morning Star, 12s. Butts about 22 lbs; Montreal Twist, 12s. Caddies about 23 lbs; Anchor Twist, 12s. Caddies about 23 lbs.

Table listing CIGARS-S. DAVIS & SONS, Montreal. Sizes: Madre E' Hijo, Lord Landsdow, Panetelas, Bouquet, Perfectos, Longfellow, Reina Victoria, Pins; El Padre, Reina Victoria, Reina Vict., Especial, Conchas de Regalia, Bouquet, Pins, Longfellow, Perfectos, Mungo, Nine, Cable, Conchas, Queens, Cigarettes, all Tobacco- Cable, El Padre, Mauricio.

Table listing DOMINION CUT TOBACCO WORKS, MONTREAL: Athlete, Puritan, Sultana, Derby, B. C. No. 1, Sweet Sixteen, The Holder, Hyde Park.

Table listing CUT TOBACCOS: Puritan, tenths, 5 lb. boxes; Old Chum, ninths, 5 lb box; Old Virgin, 1-10 lbpkg, 10 lbbs; gold Block, ninths, 5 lb boxes.

Table listing CIGARETTE TOBACCO: B. C. N. 1, 1-10, 5 lb boxes; Puritan, 1-10, 5 lb boxes; Athlete, per lb; Hyde Park; VINEGAR: A. HAAZ & CO: XX, W.W.; XXX, W.W.; Honey Dew; Pickling; Malting.

Table listing WOODENWARE: Pails, 2 hoop, clear; Pails, 2 hoops, clear; Tubs, No. 0; Washboards, Globe; Water Witch; Northern Queen; Planet; Waverly; X X; Single Crescent; Double; Jubilee; Globe Improved; Quick and Easy; World; Rattler.

Table listing Matches: 5 case lots, single cases; Parlor; Telephone; Telegraph; Safety; French; Railroad (10 gro. in case); Single case and under 5 ca.; 5 cases and under 10 cases; Steamship (10 gro. in case); Single case and under 5 ca.; 5 cases and under 10 cases.

Advertisement for HOUSEKEEPER'S WASHING COMPOUND, showing a product box and listing prices for various quantities.

Table listing PEERLESS WASHING COMPOUND: 1/2 lb packages, 12 doz in case; 1 lb; 5 cts.

Table listing YEAST: BARM MFG. CO. per box; 1 box containing 2 doz. 5c. pkgs.; 2 doz. 10c.

Advertisement for YEAST, showing a product box and listing prices for various quantities.

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ST. LAWRENCE SUGAR REFINING CO'S.
GRANULATED
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AND SYRUPS
ARE PURE.

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 Material whatsoever is used in the manufacture of
OUR GRANULATED.

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Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
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Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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- 1, 2, 3 satchel lunch baskets.
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- Butcher and Crockery baskets.
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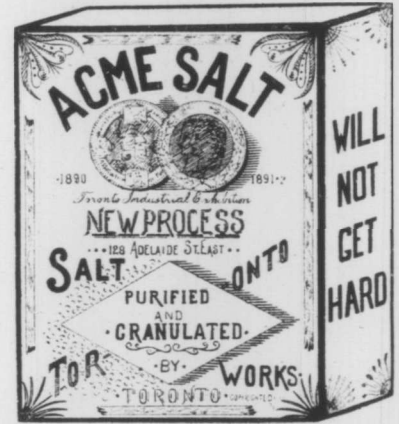
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