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#### Saddlery House

Is now Open for Business

Our new premises will be found opposite the City Hall, Corner Main and Market Sts.,

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The Largest Stock and Best Equipped Establishment in Canada. Lowest prices and Best Goods is our Motto.

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500 Sacks new crop polished Japan Rice-direct from Japan.

New Season CHINA TEAS, Exceptional Values.

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16 Beautiful Sesi

We would warn our customers against imitations which claim to be AS GOOD as ALABASTINE. Remember the Genuine Article is made in Paris, Ont., and will mix perfectly with COLD WATER.

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Market Street East.

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WINNIPEC, Man. VANCOUVER, B.C Factory-MONTREAL.

## The Commercial

A Journal of Commerce, Industry and Finance, specially devoted to the interests of Western Canada, including that portion of Ontario west of Lake Superior, the provinces of Manitoba and British Columbia and the Territorics.

## Eleventh Year of Publication ISSUED EVERY MONDAY

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ADVERTISING RATES MADE KNOWN ON APPLICATION.

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JAMES E. STEEN, Publisher-

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desks of the great majority of business men in the vast district designated above, and including northwest Ontario, the provinces of Menitoba and British Columbia, and the territories of Assiniboia Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial howes of Eastern Canada.

#### WINNIPEG, FEBRUARY 13, 1893.

#### The Value of Waterways.

The late accident to the coal fleet on the Ohio bears strong testimony to the advantages of waterways. The destruction of the coal, but more particularly the closing of the Ohio, which is frozen nearly solid, has suddenly advanced the price of fuel in all the country tributary to that river, and even further south on the Mississippi.

There are railroads to all the towns affected direct from the coal districts of Pennsylvania, Ohio and West Virginia, and it would seem an easy matter to get all the coal that may be needed by rail; but when it comes to a matter of this kind the railroads are compelled to admit that they cannot compete with the waterways in cheap transportation.

If the clasing of the Ohio by ice for a few weeks can send up the price of coal 40 to 60 per cent, we can measure to some extent, at least, the value of water transportation, and how much coal would cost if we did not have a magnificent system of interior waterways to transport it directly from the mines to cur very doors.—N.O. Times. Democrat.

#### Short Hog Supply.

A feature of packing operations this winter is that the reduction in manufacture of cared product is relatively greater than the decrease in number of hogs handled, for two reasons—one, because the average weight is lighter; also, because the consumption of fresh product has not been reduced proportionately with the decrease in number of hogs.

Last winter's packing was 7,760,000 hogs, for which packers raid an aggregate of \$75,000,000. This winter's packing may be calculated as approximately 5,000,000 to March 1, for which packe s will pay \$80,000,000, according to present adications, or more money than last year by 63 per cent, for about 38 per cent less product.—Cincinnati Price Cuerent.

#### Binder Twines.

Farm Implements and Hardware, a journal published at Mineapolis, Minn., says: -In considering the topic of binder twine, there is usu ally littleattention paid to any but the hard fibre grades. There is a growing inclination in some sections to give more consideration to the soft fibres, and the time will not be long before they assume an important position in the calculation of twine handlers. From some cause jute and American hemp twines are this year lower than over before, perhaps in sympathy with the lower price of manila, and perhaps from im-provements in methods of manufacture. The firm of Smith & Train, Chicago, are making vigorous efforts to get American hemp twines in favor, and to them we are indebted for the following table, showing more conclusively than by any other method, the relative value to the consumer of the vario ' grades of haid and soft fibre twines:-Price Au Lath Cust of

	L'HUO.	Av. Lg.u	Cust of
GRADE OF TWINE.	per lb.	per lb.	500 ft.
	cents.	feet.	cents.
Sisal		475	.0884
Standard	9	475	.0947
Standard mixed	9 <u>1</u>	525	.0904
Manila	10	600	.0833
Pure Manila	103	650	.0798
A l American Hemp	81	550	0772
ExtraIndia Hemp	7 <u>š</u>	500	075
Standard Hemp	7 <u>3</u>	559	.0681

According to this tabulated statement, the price of hemp twine of any goods is lower than any other kind, the pure manila ranking next. When it is remembered that pure manila has displaced sisal in many places because of the relative economy in its use, it is reasonable to suppose that a demonstration of the cheapness of the jute and American hemp twines will eventually lead to another charge, this time to the soft fibre twines.

It is but just to state in this councetion that the grades of sisal, standard and standard mixed, are usually credited with respectively 500, 500 and 550 feet to the pound instead of 475, 475 and 525 feet, as given in the tabulated statement. This would work a slight reduction in the cost p:r 500 feet of those three grades, but would not bring them as low as the soft fibre twincs, nor even on a par with the nanilla twines. The National Cordage comnanila twines. The National Cordage com-pany has withdrawn its quotations from the market, and called its traveling men in, and speculation is rife as to the cause. The supposition is that an advance in price is contemplated, and that at an early date it will be announced. This will afford more than ever a reason for seeking a cheaper article, and the opportunity was nover better to investigate the merits of the American hemp and jute twines, which will be found occupying a position of unprecedented importance in the twine markets and calculations by the next season.

#### Cattle Quarantine Declared.

Secretary Rusk, of the United States has is sued an order reciting that whereas under the act of August 30th,1890, the department of agriculture requires that all cattle imported n to the United States from Great Britain and the continent of Europe must be held in quarantine for a period of ninety days; and whereas it has recently been officially declared by the authori-ties of Great Britain that cattle imported into England from the Diminion of Canada have been affected with contagious diseases, known as contagious pleuro-pneumonia, and liave com municated the same to British cattle, and that said disease exists in the said Dominion of Can-ada, and whereas the existence of that disease in Canada is injurious to the stock interests of the United States, and the lack of quarantine might again lead to the introduction of this destructive disease into the United States, which disease has recently been exterminated at great expense, it is ordered that all cattle to be imported from the Dominion of Canada into the United States are hereby made subject to the regulations of the department of agriculture of October 13th, 1890, and the exceptions contained in the third and sixth regulations of said date and appliable to Canadian settlers are hereby resoinded and cattle imported from Canada are subject to the same condition and requirements as if they were imported from Great Britain or the continent of Europe. It is further ordered that all must cattle imported from the Dominion of Canada must be cutered at the port of Buffalo, N.Y., which is hereby designated as a quarantine station, and as much of regulation I of the regulations of the department of agriculture of October 13th, 189, and all other ports of entry along the Canadian border as quarantine stations for cattle are hereby suspended.

#### Production of Precious Metals in 1892.

According to the report of Mr. Valentine of Wells, Fargo & Co., there appears to have been a decrease in the output of the gold and silver mines in the United States in the year 1892. As regards gold the decrease was only about \$\$00,000, but that makes it less than for either of the past six years. The production of lead also shows the moderate decrease of \$950,000. But the production of copper greatly increased, from \$13,261,663 in 1891, to \$19,370,516 in 1892, which is a gain of \$6,108,853. The value of the silver produced in 1892 is given as only \$50,607,691, against \$60,614,004 in 1891, but this difference in value is the attributed by such as the statement. this difference in value is to be attributed largely to the low price of silver bullion which prevalled the estimated average value in 1892 being 87c per ounce, while the estimate for 1891 is 98c per ounce. The actual decrease in quantity was about 3,631,365 ounces, the product of the American silver mines being indicated to be in 1891 aboat 61,851,020 ounces and 1892 about 58,169,655 ounces. The Mexican silver mines on the other hand appear to have incresed their output from 43,377,551 ounces in 1891 to 52,586,207 ounces in 1892, showing an increase 2, 708,655 ounces. Thus it appears that the aggregate production of the two countries in was about 110,755,862 ounces against 105, 728, 571 ounces in 1892, a gain of over 5,000,000 ounces. Taking the two countries together there has undoubtedly been an increase in the output of silver, but as the catimate is based upon an assumed price of silver bullion the upon an assumed price of silver bullion the quantities may not be accurate, although they may be approximately so, and seem to indicate that the quantity of silver bullion finding a market in New York was larger in 1892 than in 1891.—Cincinnati Price Current,

Weather and Crops in Europe.

From the North Cape to the Riviera and from the Bay of Biscay to the Caspian Sea 'Winter presides in his cold icy car," and with little exception has flung a mantle of snow over the wheat fields of Europe. Complaints as to covering being insufficient to protect from frost are heard from the regions round about Odessa, but this deficiency apparently has been recti-fied, as yesterday's advices spoke of heavy snow in the Crimea and Southern Russia. In North America also winter is unusually severe, with the natural result of blockaded communiestion and conjested traffic. Even the North of Africa has not escaped the touch of winter, and snow has fallen heavily in Algeria and Tunis, causing gratification on account of its beneficial influence upon the young crops. In England the action of frost on the heavy clay lands is regarded with satisfaction. Compared with the continent our snowfall is moderate, but no serious complaints are made as to condition of the winter sown cereals. The entrances to Danubian and Russian ports remain blockaded; the narrow waterways which constitute the Northeast passage to the Baltic are rendered impassable, and the harbors and bays of Denmark, North Germany and Northern Russia are full of ice.—[From Dornbusch, Jan. 20,

#### SPRING TRADE, 1893.

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#### "PHENIX BRAND"

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A full line of Fancy Goods, Druggists and Tobacconists Sundries carried in stock the year round.

TORONTO AND MONTREAL.

Represented in Manitoba & British Columbia by MR. W. S. CRONE,

## OGILVIE MILLING

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REGISTERED BRANDS:

#### Hungarian and Strong Bakers' Flour

-DEALERS IN ALL KINDS OF

#### FEED. and

MILLS:

DAILY CAPACITY 1800 Barrels ROYAL-Montreal GLENORA 1200 GODERICH-Goderich, Ont. 1000

DAILY CAPACITY Point Douglas-Winnipeg 1000 Barrels SEAFORTH-Seaforth, Ont. - 300

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WHOLESALE ONLY.

NEW GOODS. LATEST STYLES.

Orders Filled same Day as Received. Send for Sample Line on Approval to

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433 and 435 MAIN STREET, WINNIPEG, MAN.

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Manufacturers' Agents and Importers of

Specialties: LINENS, DRESS GOODS, RID GLOVES AND SMALLWARES.

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OUR TRAVELLERS

Are now on the road with full lines for Spring Showing special value in the following departments: Dress Goods, Wool Challies, Prints and Household Linens. Also extra value in Canadian and American Prints, Cottonades Shirtings, Flannelettes, Linings and other staple lines.

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Banquet and Piano Lamps, Tables, etc.

Suitable for Christmas Trade.

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ALL PRODUCTS OF PETROLEUM IN STOCK. D. WEST, Agent, Orrick: Western Canada Loan Building.

Room 8, Corner Portage Avenue and Main Street, WINNIPEQ.

#### The Commercial

WINNIPEG, FEBRUARY 13, 1893.

#### BRITISH IMPORTS OF FOOD STUFFS.

The United Kingdom is by far the largest importer of food products in the world. In 1891 the imports of such commodities amounted to the enormous sum of £115,246,000, or equal to £3 per head of the population of the country. Of the total, grain and flour represented nearly one half, amounting to £53,200,000. Dairy and orchard stuff took second place with £5±,100,000, and dead meats third, with £20,100,000 All three classes showed increases in comparison with former years, except meats, which showed a slight decline. In imports of living animals there was quite a sharp decline, imports for 1891 being £9,246,000, as compared with £11,216,000 in 1890.

What gives most cause for thought about these vast imports of food stuffs, is the assertion that it is unnecessary. Some British economists claim that the country is capable of producing all these products in sufficient quantities to supply the home demand. But with the market right at their doors, and the advantage of freights, etc. in their favor, the British farmers are not holding their own with the imported products. This is especially true of cereals, which show a decline in area almost from year to year.

It does seem strange that there should be such a large area of icl : land in Great Britain, when there is such an unlimited market at hand, and to bring these lands into cultivation and increase the agricultural production of the country, should be a matter for the earnest thought of the nation. It may, however, be stated that the assertion that the United Kingdom is capable of producing all the food requirements of its people, needs some qualification. We will take the item of wheat only, as an example. It may be true that if all the idle land were brought under cultivation, the country could produce a sufficient quantity of wheat and other cereals, but something more than quantity is wanted. There is the question of quality which must be taken into consideration. In wheat, the demand for the home grown crop is limited to a certain quantity. English wheat is valuable, up to a certain point, for mixing with foreign wheat. No matter how much wheat could be produced, only a certain quantity would be required for mixing. There would still be a demand for foreign wheats, to supply qualities not found in the soft home-grown wheats. If, therefore, the production of British wheats were increased to a point beyond the natural requirements of that class of grain, the price would be greatly depressed. It is, therefore, not troe, as some British economists claim, that the country is capable of producing all its requirements, at least in the item of wheat; for there is a demand for a quality of wheat which the country is not capable of producing at all, either in small or large quantities.

Wheat, however is only one product, and with the hom demand for agricultural products so vastly in excess of the home production, it is beyond comprehension that there should be so much idle land in the United Kingdom, and that the people should be content to allow foreigners to supply them with so much of what they could produce at home-Besides the ordinary economic aspect of the case, there is the unpleasant thought of the dependence of the people upon foreigners for their food supply. With this dependence upon distant lands for food, there is always the possibility that this supply may be cut off on short actice at any time by war. This thought must be a matter of some uneasiness to the British people at times.

#### IMPLEMENT SALES TOO LARGE.

An intelligent farmer who visited THE COM-MERCIAL office this week, in discussing the implement question, said that the great crime of the implement men was, that they sold goods altogether too freely on credit. In my district, he said, I know of farmers who have secured full outfits of implements on credit, though they were not in a position to make them safe credit customers. In fact, some of them really had no basis for credit. went on to show how this free sale of implements on credit is an injury. In the first place, said our visitor, farmers will buy implements before they are greatly in need of them, because they can obtain them on long terms of credit. Farmers with a limited area in crop, he said, would be better off if they would take a cradle and cut down their grain, instead of buying a hinder which they are unable to pay for.

He then went on to describe how careless most farmers are in this country with their implements, leaving them exposed to the weather, etc. Many machines, he added, are cast aside and new ones purchased, when the old ones might be made to answer very well for years longer, with proper care. But the agent is around advising the farmer to have a new machine, and knowing he can get the machine on credit, the farmer casts aside a machine which might be made to do service for some time longer, and buys a new one.

Regarding the reports that the implement men are pushing very hard for collections, our visitor said he thought they were more active this year than usual; but that they had been too easy in the past, and this had encouraged farmers to buy on credit. He thought that if they would turn in and push collections hard it would be a benefit to the farmers, as it would deter them from buying so freely on credit in the future. If they knew they would be compelled to pay up promptly, there would not be half as many implements sold.

We give these statements as the substance of the remarks of a successful farmer, who has worked his own way up to a comfortable and independent position, and our readers will observe that they agree with much that THE COMMERCIAL has said upon the question.

The numerous letters appearing in the papers about the implement men are generally devoted to the complaints that they are too severe in enforcing payments; that they are demanding security for sums of money due them, when they cannot get the cash, and that they charge exorbitant rates of interest. The complaint THE COMMERCIAL was to make against them is,

that they sell too freely on credit, and urge farmers to buy on credit, frequently for implements they could get along without. We fully believe the statement made above by the farmer, that the implement men have been too lenient often with customers. If the farmer thoroughly understood that he would be compelled to pay for the implements at the time mentioned in the notes given for them, the sales of implements would certainly be vastly reduced. But they do not buy implements on this understanding. Their idea is that they will pay the notes when due, if it is convenient for them, but if not, it will be all right, and there will be no difficulty in having payment deferred until it is convenient for them to meet them. This again brings us back to the loose and slovenly credit system prevalent in the implement and other branches, as the great cause of much of the ills of the farmer. It is acknowledged universally that the sales of implements-nearly all on credit at long termsare entirely too great in proportion to the requirements and production of the country. If it were understood that payments must be made sharp on time, sales would be greatly reduced-perhaps one half, as stated by our farmer visitor praviously quoted. Therefore, by reducing sales of implements, it would in the end be a benefit to the country to have it understood that payments must be made prompt-

#### WHEAT PRICES.

The highest price reached for regular No. 2 vheat at Chicago during January, was 833 cents for May delivery, on the 16th. The lowest price for May wheat was 761 cents on the last day of the month. Wheat opened at 781 cents per bushel on the first day of January, so that the price on the last day of the month showed a decline of 2 cents from the first day of January. The lauge of prices during January was a little higher than during December, the lowest price being 21c higher than December, and the highest price about 5 cents higher than December. There was a little purt in prices during January, which carried values up about 5 cents per bushel, prices reaching their maximum about the middle of the month, after which values steadily declined to the close. The bull movement was therefore short lived, and probably an expensive occurrence to many operators. Wheat had been low in price so long, that no doubt many decided when the advance set in, that the long expected upward tendency had been reached, and prices would rule permanently higher. On this theory there would be brisk speculative buying on the bulge, followed by quick disappointment as prices again

The outlook for wheat prices now depends mainly upon crop conditions. If the winter crop comes through in good shape, and the spring is favorable for seeding, there is little prospect of a very strong upward movement. On the other hand, any widespread damage to the winter crop, which is now approaching its most critical period, could hardly fail to stimulate values.

The hardware store of Mr. Ashdown at Mordon, Man., has been improved and the depth has been increased by about 20 feet.

#### Flour Making in South America.

It is interesting to note the rapid commercial and industrial development of Latin America, and particularly of the whoat and milling in dustries in the Argentine Republic, as shown in the bulletins of the Bureau of American Republics, which are issued from Washington. A recent bulletin contains a mass of figures and data, many of which are brought down to the present year. With regard to the milling in dustry we learn that there are in the city of Buenes Ayres no fewer than 23 steam flour mills of modern equipm .nt, Desides five cracker fac-tories. In former years the Argentine was an importer of breadstuffs from the United States, and in 1890 she purchased to the value of \$72,401, but in 1891 the imports of all breadstuffs from that country had been reduced to the insignificant sum of \$204. There are no officially collated statistics regarding Bolivar, but it is stated that the department of Cochabamba, until within a few years, has produced sufficient flow for the consumption of Cochabamba, until within a few years, has produced sufficient flour for the consumption of the country, and importation not exceeding in value \$150, from the United States, now helps to supply what deficiency there may be. Until the establishment of two large mills at Rio de Janeiro a few years ago, Brazil imported practically all their flour. The total importations of flour into Kio amounted in 1888 to 389, 114 barrels, and in 1899 to 377,833 barrels, or 11,281 bbls, less than the previous year, notwith. 11,281 bbls. less than the previous year, notwith-standing the increased consumption. The flour standing the increased consumption. The flour imports from the United States in 1838, acimports from the United States in 1898, according to the American Consul at Rio Grande do Sul, declined over 3,306,000 pounds, as compared with those of 1899, and as the importation from Austria, Chili, the Argentine and Uruguay also fell away, the decrease is attributed to the output from the Rio Janeiro mills. The decrease in the exportation of broadstuffs from the United States to Brazil for 1891 also chows a decline; in 1899 the total value amounted to \$4,103,051, which in 1890 increased to \$4,973,656, but in 1891 fell to \$4,386,121.—
The Roller Mill.

#### Price of English Wheat.

Among the many letters to the Times which the discussion on "The Present and Future of English Wheat" has provoked, not the least practical is signed "W. T. Bates," a name sufficiently familiar to readers of The Miller. Mr. Bates contends that the imposition of a duty of 5s, or 10s. a quarter on foreign wheat would not at the present moment be of much help to the British wheat grower, because the quantity of native wheat which the miller can use in the best of seasons is limited. When English wheat is in prime condition its share of a mixture, taking an average of the British milling trade, can hardly exceed 50 per cent; but at the present time, when it is moist and out of condition, the demand for it is necessarily out of condition, the demand for it is necessarily restricted. "Put on a duty," says Mr. Bates, and you will doubtless compel the miller to pay more for the American or Russian wheat, which he must use if he is to produce a flour that will bake such bread as the public are accustomed to eat. That duty will therefore raise the price of bread, but it will not raise the value of British wheat, which as long as it continues out of condition must remain neglected. On out of condition must remain neglected. the other hand, as there is no unlimited demand for English wheat, any artificial stimulation to its production would in the end inevitably lower the price on the price of th evitably lower the price, as there would be so many more sellers offering on the market an article for which the demand is, and must remain, limited so long as the taste of the bread-eating public remains what it is. As to the quoted values of English wheat, they are, it may be safely promised, unprecedented in modern times. Just before Christmas good samples of Lincolnshire wheat were selling on some markets for 22s. 6d. the quarter, while inferior sorts were only disposed of at a still lower rate.—London Miller. an article for which the demand is, and must

#### Agricultural Depression in England.

A large and influencial meeting of agricul-A large and initionoial meeting of ogcicul-turists in the county of Essex was held at the Shire Hall, Chelmsford, on the 16th ult., to consider the present condition of agriculture. Lord Rookwood occupied the chair, over 500 persons from all parts of the country being present.

present.

Jos. Smith, J.P., moved the following resolution: "That in the opinion of this meeting the "agricultural industry of the county of Essox, "after many years of acute depression, has "now reached a position so extremely critical "that it is the undoubted duty of the Government to initiate a thorough and immediate "enquiry with a view to remedial legislation."

After some discussion.

After some discussion, J. S. Gardiner moved an amendment to omit J. S. Gardiner moved an amendment to omit the latter part of the resolution after the word "critical," and to insert the words, "and that "it is the duty of the Government at once to "introduce remedial legislation." Robert Hasler. C.C. of Great and Little Dunners Mills, moved that the following rider be added:—"And further, that such legislation

should include the imposing of a substantial duty on manufactured articles, and also make duty on manufactured articles, and also make "it illegal to sell as ale or stout, beverages "made from other ingredients than barley, malt and hops." He pointed out that this would put a stop to the large importation of flour, but might at the same time slightly increase the amount of wheat sent in. The raw rease the amount of wheat sent in. The raw material should be sent in free; it should be manufactured into flour at home. (Hear, hear; and a voice: "You're a miller." Laughter.)

J. B. Frankham seconded the amendment.
Lord Brooke, of Great Easton Lodge, said, I
know there is nothing but destruction before know there is nothing but destruction before us agriculturists unless we have protection; but it is useless asking for it at present. I don't want to cry about poverty, but I have spent since I have been at Esston £60,000 or £70,000 on farm buildings on my estate. I have spent in many cases five or six years' rent on farm buildings; and now I find my tenants are barely paying me sufficient to pay tithes, rates and taxes on my property. If this goes on, I shall have to shut up my bouse. What will be the result? Why, that those who have been in the habit of receiving employment all around me will have to go; and I shall see the town of Dunmow, like many other small towns town of Unnmow, like many other small towns dependent on agriculture, going down hill faster than ever. In the course of the next few years I am sure a great many will feel more than they do now this agricultural depression.

(Hear, hear).
Mr. Hasler then withdrew his amendment, the original motion as amended by Mr.

Gardiner was carried unanimously.

#### London Fur Sales.

Phillips, Politzer & Co., of London, England. port as follows on the recent rates: Hudson's

report as follows on the recent rates: Hudson's Bay Company's sale: Beaver advanced 12½ per cent; muskrats advanced 5 per cent.

C. M. Lampson & Co.'s sale: Mink advanced 40 per cent.; marten advanced 30 per cent.; Russian sable and muskrats, other than firsts, unchanged; muskrats, firsts, advanced 35, black, 45 per cent; Japhnese foxes advanced 5, Austral'an oppssum, 15; wallaby, 20, and bears 10 per cent. Raccoon, first, unchanged; seconds, advanced 15 and others advanced 35 per cent. Skunk, black, advanced 10: striped adonds, advanced 15 and others advanced 35 per cent. Skunk, black, advanced 10; striped advanced 35 per cent. Rorthwest coat seals advanced 15 per cent. Northwest coat seals advanced 7½ and Lobos Island advanced 35 to 40 per cent.

Colverwell, Brooks & Co. offered January 18, in addition to monkeys, 40,000 chinchillas, 50,000-Australian opossum, 1,000 goat rugs and sundry small articles.

Flack, Chandler & Co., January 19, offered in addition to monkey, 30,000 Australian oposum and various small lots of furs and skins.

Dyster, Nadler & Co., January 19, offered

Dyster, Nadler & Co., January 19, offered 14,500 wallaby and 50,000 Australian opos-

A. & W. Nesbitt, January 19, in addition to monkoy, offered 1,000 ottor, 140,000 Australian opossum, 500 tigers and leopards, 120 Polar bears, 10,000 wallaby, 0,000 Thibet lambskins, 750 Thibet slink crosses, 500 Thibet lamb crosses, 400 sheep crosses, 3,500 grebs, 9,000 Japanese marten tails, 70 sheep coats and 110 Thibet lamb coats. Thibet lamb coats.

Anning & Cibb, on January 19, offered 1.-500 Thibet lambskins, 150,000 Australian opos-sum, 3,000 wombat, 132 marten talls, 2,130 sable tails and 5,000 wallaby and kangaroo

#### Intelligible Price Marks.

Very few rtores now adhere to the old plan of cipher marking. Experience has proved that a majority of customers profer goods to be marked in plain figures, no one liking the idea of two sets of figures unless he is sure he is arreng the favored ones who get the benefit of the lower scale. It is eaid to be the practice the lower scale. It is raid to be the practice with the medical fraternity of some towns to grade their charges to patients according to the style of house in which they live, and the same idea provails so much as to retail stores that ladies have been known to send servants down to stores because they could get a larger dis-count. Other ladies are careful never to dress very well when shopping, and this shows how firmly the impression provails that a genuine one price store is a novelty. The easiest way one price store is a novelry. The casest way to get over this impression is to have every article marked in plain figures, so that the customer may see that one price prevails for all. This is easier then arguing that the abuses feared are reminiscences of the old days when the evils of caste were much more rampant than now, for experience proves that the fear certainly exists, no matter how absolutely it may be without foundation. Ten years ago part of the education of a store clerk used to be the mastering of the cipher plan adopted in marking, but this is now quite a small matter. As already stated, most stores mark their goods in plain figures, and the few that do not, a lopt a very simple plan for denoting the price.—St. Louis Globe Democrat.

Hogs and Wheat.

There is more than usual discussion of the problem of what to introduce to replace wheat in part. Flax has been quite extensively adopted in many portions, and now since pork has been so high, attention is turned to that. On that subject the Grandin, North Dakota, Chronicle says there is no reason why the number of hogs raised in North Dakota should not be tenfold greater than at present. All kinds of grain suitable for feed are extremely low, and pork in eastern markets is inordinately high. Present values are higher than they have been since 1889, and only once since 1882 have they exceeded the present prices

W. H. West, of Arden, Man., has disposed of his bakery business to John Hockin, and will move to Virden, where he will continue his sewing machine business.

The government has received notice from the French government that the tariff has been re-moved from the agricultural and kindred pro-ducts of Canada imported into the island of St. ducts of Canada imported into the island of St. Pierre, on the Newf-undland coast. A considerable trade in cattle, farm and dairy products has been carried on for years between Eastern Nova Scotia and St. Pierre, which is the headquarters of the French fishing fleet. The remission of duty will be quite a benefit to the farmers of Cape Breton.

Michael McConnell, of Toronto, the largest wholesale wine merchant in Canada, is in financial difficulties owing to the depression in real estate. It took SUM 000 ready cash to

real estate. It took \$100,000 ready cash to carry on his business. The estate will pay everybody in full but McConnell's fortune will be seriously impaired. His affairs are very much involved and no statement of liabilities

and assets can be obtained.

#### WELSH BROS.

Wholesale Dealers in

### FLOUR, FEED and GRAIN

VANCOUVER

N.B. - Correspondence Solicited. Box 787

#### IMPORTANT!

#### Special Notice.

Having opened Wareroom and Office at

#### 210 McDermott St., Winnipeg,

Our customers may have sorting orders filled promptly from stock on hand. We solicit Letter Orders and promise

#### PROMPT ATTENTION.

Our Travellers will be here shortly with full lines of Samples, of New lines and designs, of all our specialties in Gloves, Mitts and Moccasins for season

1893.

Jas. Hall & Co.

Brockville, December, 1892.

Those having

## William Green

GRAIN, FLOUR and FEED. Car Lots.

34 Yonge St., Toronto, Ontario. Opposite Board of Trade. I buy large quantities of flour from Ontario milers and have special advantages for selling them WHEAT ADVANCES MADE ON CONSIGNMENTS. Specialty of ungraded wheat. Send large samples and quotations.



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### MEN'S -:- FURNISHINGS.

MONTREAL.

We will show this season the latest Novelties in Neck Wear, "Newest Styles Out," controlled only by us; thousands of patierns to select from. Big range in Underwear, in Silk, Natural Wool, Balbriggan, Lisle and Silk, Silk and Wool. Grand range in top Shirts, Braces, Hosiery, Belts, Waterproof Coats and Umbrel-las. Please wait for us, our representative will soon visit you.

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Importers and Wholesale Dealers in

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Cor. Latour & St. Genevieve Sts., MONTREAL

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The Largest Factory of its kind in the Dominion.

# BRAND.

PURE VINEGARS.

Manufactured Solely under the Supervision of the Inland Revenue Department.

Mixed Pickles, Jams, Jellies & Preserves

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Established 1849. Gold, Silver, and Bronze Medals. 20 1st Prizes.



## GALT BLEND

#### BLACK TEA.

11b, 11b and 21b Metal Canisters, packed 481b in case.

The best article in the market—No grocery stock is complete without it. Prices mailed on application.

THE TRADE ONLY SUPPLIED.

Perfect Gem Vegetables and Fruits, California Evaporated Fruits, New Turkish Prunes, hhds, bbls and cases, English Malt Vinegar in quarter casks, West India Molasses, New Cheese

## G. F. & J. GALT,

Wholesale Grocers,

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Wilolesale Manufacturers of and Dealers in

# BOOTS, SHOES AND RUBBERS, 15 and 17 Front St. East, TORONTO.

Represented in Manitoba, Northwest Territories and British Columbia by ALBERT FRENCH.

#### **NEW CURING!**

Sugar-cured Hams, Breakfast Bacon, Spiced Rolls, Long Clear Barrel Pork and Pure Lard now ready for shipment.

#### Try Our Fresh Pork Sausage.

Ship us your DRESSED HOGS, Poultry, Butter and Eggs.

Highest Market Prices.

ORDERS AND CORRESPONDENCE SOLICITED.

J. Y. Griffin & Co., PORK PACKERS, WINNIPEG.

## HOGS WANTED

Hams, Bacon, Rolls, Long Clear, Pure Lard, Lard Compound and Prime

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W. ALLEN, Pork Packer, Winnipeg.

SAMUEL HOOPER, DEALER IN MONUMENTS, HEAD Stones, Mantle Pieces, Grates, Etc. Special designs furnished on application. Corner Bannatyne and Albert Streets, Winnipeg.

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Doors, Sash, Blinds, Newel Posts, etc., etc.

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**IMPROVED** 

Compressed Mince Meat.

Put up in neat paper packages and packed (3) three doz. in a case. Price per gross net \$12.
GUABANTEED STRICTLY PURE.

HORSERADISH-Put up in 16 oz. bottles, 2 doz in a case. Price per doz. \$3. Patronize home industry.

J. S. Carveth & Co., Winnipeg,
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WINNIPEG WANTS.

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CHAS. BOECKH & SONS, TORONTO.

J. E. Dingman, Agent, Winnipeg.

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(Late Livingston, Johnston & Co.)
WHOLESALE MANUFACTURERS
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Is the best imitation of Stained Glass Windows ever inrented. It is easily applied and durable. Large stock on hand. Good profits to dealers.

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#### A. Ramsay & Son

MON'TREAL.

Manitoba.

Coataworth & Co., butchers, Carberry, sold out to Thos. H. Reevo.

Stewart & Kelly, general store, Methven and Estevan, dissolved.

W. S. Heffernon, & Co., general store, Emer son, moving to Winnipeg.

J. R. Store & Co, dry goods, Brandon, have dissolved partnership, Harper retiring.

J. A. Johnson, confectioner, Brandon, closed out under chattel mortgige.

J. A. Macauley, dry goods, clothing &c., Portage la Prairie, nasigned.

Wimam Bros. have commenced business as implement agents at Manitou.

Donal i McDougall, for some time proprietor of the Commercial house Austin, is dead.

T. H. Gilmour and W. H. Hastings, Winni-

T. H. Gilmour and W. H. Hastings, Winnipeg, have formed a legal partnership under the firm name of Gilmour & Hastings.

Thos. Adair, jeweller, Winnipeg, called at THE COMMERCIAL office last week to deny the report that he was giving up business. He is atill in the field, though he has made some changes in his business.

Notices are out for the annual general meeting of the Western Retail Lumbermen's avociation to be held in Friendship hall, McIntyre block, Winnipog, on Monday evening, 13th February, for the election of officers, etc.

The Brandon Times has changed hands The company which controlled it having sold out to W. Huston, late of the Brantford Empositor, and Robert Hall, of Brandon. J. M. Robinson will now devote his whole time to the Portage la Prairie Review.

W. D. Pettigrew, formerly manager at Winnipeg for Jas. Robertson & Co., wholesale hardware, is taking some agencies and will establish himself here as commission and manufacturers agent. He is open for a few good agencies. The COMMERCIAL has no hesitation in recommending Mr. Pettigrew to the commercial community.

Cooke's general store, stock and furniture at McGregor was burned last week. H. B. Fryer's hardware store was also destroyed; the stock and furniture were saved but badly damaged. Cook's loss about \$9,000; insurance \$4,000. Fryer's loss \$2,000; insurance \$1,000. Watson's furniture stock was damaged about \$300 from removal. No insurance.

#### Alberta.

The Edmonton Bulletin has ... \_ enlarged and improved.

The contract for building the new Calgary postoffice, which is to cost \$40,000, has been awarded to Major Stewart of Ottawa.

Eight hundred and fifty-eight homestead entries were made in the Edmo Lon land office in the year 1892. Twenty-two entries had been made up to January 24th 1893.

Word has been received at Calgary that Elliot's notel at Cochrane, twenty miles west, on the Canadian Pacific railway, has been totally destroyed by fire.

#### Assiniboia.

Wm. Walley, general store, Saltcoats, has assigned.

Saskatchewan.

C. E. Steele, head of the milling department of the Hudson's Bay Co., has gone to Prince Albert to inspect the company's mill at that place. This mill is old style prices, with some modern machinery. It is proposed to remodel the mill.

#### Northwest Ontario.

Captain Harry S:rvais, of Port Arthur, is building a steamer which is to be used in the fish trade. It is seventy-five feet keel, sixteen

feet beam and is to have a steel boiler and compound engine, and is to make twelve knots per hour.

The binder twine machinery will be ready for operation in the Kingston penitentiary on July 1st. The output will be 500 tons per day.

A Toronto dispatch annouces the incorporation of the Gurney-Tilden company, of Hamilton. The E. & C. Gurney company has been disselved, Edward Gurney continuing the foundries and warehouses at Toronto and Montreal, while Charles Gurney takes charge of the Hamilton and Wionipeg houses. J. H. Tilden, whose name is associated with the new corporation, has been the manager of the Hamilton foundry and warehouse for years. The Winnipeg house will be continued under the management of J. Burridge as formerly, though in future it will be known as the Gurney-Tilden company.

The Winnipeg Grain Exchange held a meeting last Wednesday when the following resolution was unanimously adopted: "Whereas in the opinion of exchange it would be of the greatest benefit to trade and commerce of all the provinces of Canada, if a fast Atlantic steamship service was established for transportation of passengers and freight between the United Kingdom and Canadian sea board; therefore be it resolved that this Exchange desires to express its sense of the importance of securing the establishment of such first-class Atlantic steamship service at the earliest possible date, and would respectfully urge the parliament of Canada to give liberal assistance to any responsible company, able and willing to undertake this important enterprise."

A correspondent sends us the following account of a business incident at Fort Williams Reading the commercial papers from week to week, it is not an uncommon occurrence to hear of business firms, from various reasons, making assignments or compromising at so much per cent. on the dollar. But seldom do we hear of business men, for want of goods, walking out of their shop in disgust and locking the door after them. We refer to the firm of McCarthy & Kelso, butchers, of this town, who no doubt like many others, think that all that is needed is to put out their shingle, expecting money to flow into their treasury without any exertion on their part. This firm started in business about two and a half months ago, without capital and without business habits. But by cutting prices in their line, succeeded for a time in securing a share of the trade until an order was put into the balliffs hands for rent. This along with a long-looked-for car of beef, which was coming from Manitoba, much to their surprise was shipped to the order of the bank, and money being scarce and collections slow, nothing remained but to give up in dispair, this therefore being an actual case of freeze-out. The senior patter did not attend closely to business, being too fond of having a good time.

## Railway Rates in the United Kingdom.

Judging from statements appearing in the English rress, the new rates made on the railways of the United Kingdom have led to a considerable amount of protest from traders. Complaints are made against the new rates by farmers, vegetable growers, coal merchants and manufacturers on the lines of different railways. The statements so far made about the rates appear to be in some respects contradictory. In some quarters the complaint is made that rates in general have been largely increased. From other quarters comes the statement that he reductions outnumber the increases. Railway managers express the opinion that the new rates will involve considerable losses to them. As a matter of fact, too short a time has elapsed since the rates went into effect to afford an opportunity for estimating the results of them with any

approach to accuracy, or even for generalizing to any considerable extent as to the directions in which the effects of the new rates are most felt.

There is one direction, however, in which the now rates appear to have had a distinct and palpable effect. The reilroads appear to have in many instances at least, aloped the policy of making up for the losses they complain of under the new rates by withdrawing among other things concessions as to the amounts representing a given weight, which traders have come to regard as a right instead of a privilege. Furthermore, as the London Financial News, which devotes some space to a discussion of the subject says: "Having been hit heavily in the aggregate by the fixing of maximum rates they have also endeavored to find some compensation by raising rates on small consignments to the full limits of their powers." Upon this

subject the journal quoted says:—

'It is all very well to say that the theory of rating the traffic at 'what it will bear' is obsolete and iniquitous; but the proof of the fallacy of 'maximum rates,' as now imposed, is that the companies, being deprived of any discrotion in cases where high rates could be borne without discomfort, are endeavoring [to enforce their strict rights on traffic which cannot even bear the terms authorized by legislation. According to W. M. Acworth, the capital invested in British railways returns less than 41 per cent. all round, a yield which cannot be considered excessive, and which differs largely from that obtained from investments in gas, water and other important industrial undertaking. The hard and fast line constraints are interested in the constraints of the constraints. cerning maximum tates, while it has in-dubitably reduced the charges on traf-fic in the aggregate, has had the effect also of changing the incidence of rates, and obliging the companies, in self defence, to shift the burdens on to the shoulders of those least able to bear them-viz, the small traders; but it is claimed also that the withdrawal of the former wastage allowance as regards coal and the change in the minimum weight of iron goods which the companies now consent to receive at low rates, are equivalent to a heavy increase in charges. This, no doubt, is so to some extent; but has the consumer ever benefited by the profit that the colliery owners and coal merchants enjoyed from being allowed to ship 21 cwt. as the measurement of a ton of coal? We confess to being very skeptical on

One point brought out by the London journal is that what is known as the long and short haul clause in the United States attracted little or no attention from the British legislators, upon this point it says. "It seems curious that recent legislation took no notice of what is known in the Unit. States as the long and short haul clause. Traders have a distinct grievance in the excessive charges for short distance, as compared with long distance traffic. There cannot be any justification for charging more for goods between two intermediate stations—as, say, for example, Reading and Swindon—than from London to Bristol. The movement of traffic for a short distance cannot be more expensive than that for a longer one, and therefore it cannot be right that rates should be higher in the former instance, as they are frequently stated to be. Publicity given to a few facts of this kind will, however, quickly provide a remedy, and the present agitation by the traders will probably serve a good object."—Bradstnet's.

Hyman Miller at the last meeting of the Winnipes Young Men's Covservative Club have the following notice of motion, which is to come up Monday evening: "That while giving the Dominion Government our loyal and enthusiastic support, yet this association will hail with delight such a reduction in the tariff as would tend to lighten the burden upon the farmers and residents of this country, and also intioduce atringent legislation to dissolve combines and trusts, declaring them illegal."

	Winnipeg Whole	sale Prices C	11777011
PAINTS, OILS AND GLASS.			4.25 18HRRT IRON-1 to 20 gauge. 3.75 to 4.00
· · · · · · · · · · · · · · · · · · ·	" " Lard 70	Oil lemon, super 2 75 to	3.50   22 to 24
White Lead, pure, ground in oil, Association guarantee, in 25 to irons and 100 and 20	A CARTOR OU NAMED 10	Oil peppermint 3.75 to	4.25 28 " 4.00 to 4.25
lb. kegs	o Sica axlo greeso, per case 3.75	Oxalio acid	.16 23 " 4.25 to 5.50
b. kegs	o'Imporial " "8.20	Potass iodide	4.60 CANADA PLATES 3.75 to 4.00
" assorted, 1 to 5 lb.	SUNDRIES, Coal tar, per barrel8.00	Sal rochellu	.85
tins, per pound . 100	Portland cement, per barrel4.75	Shellac	40 IRON PIPE-40 to 45 per cent. off list.
PREPARED PAINTS, pure liquid cor-	Michigan plaster, per barrel3.25 to 3.60	Sulphur flowers	.5 GALVANIZED IRON-Queen's Head-
" ore, pergalion1.85 to 1.4	Putty, in bladders, per pound 03} of in barrels of bladders	Sulphur roll, per keg 3} to	.5   16 to 24 gauge, per lb06 to .061
bay Colors, white lead, per lb. 8	per pound 03	Soda bircarb, per kegot 112 lb 3.75 Sal soda	4.25 26 gauge,061 to .063 3.00 28062 to .071
Red lead, per pound 7	Whiting, barrels, per 100 lbs., 1,25	Tartario acid, per lb45 to	.65 CHAIN-
Yellow ochre, per lb 3	Alabastine, per case, 20 p'ks7.00	LEATHER.	Proof Coil, 3-16 inch, perib 0.7 to 0.7
Golden ochre, per lb 6	Asbestine, per case of 100 lbs7.00	Spanish sole, best, No. 1 per lb .28 to	90 " 3 " " 0.61 to 0.7
Venetian red, French, 81 Venetian red, Eng 31	Window Glass, 1st break1.90	Spanish sole, No. 1	99 " 5 16 " " 0.61 to 0.69
Venetian red, Eng 31 English purple oxides 41	WOOD.	Spanish sole, No. 1	, , , , , , , , , , , , , , , , , , , ,
American oxides, per lb 4	111 14-m 01.00 to 1.50	Slaughter solo, heavy30 'ilight27	" 7-16 " " 0.53 to 0.6
These price for dry colors are for broke	Mixed taniarac, or oak, per cord .84.00 to 4.50 Poplar, per cord	Harness, heavy, best27	.30 Trace, per doz pairs 4.00 to 8.00
ings. Ac per pound less when full kegs o	Prices are for car lots on track; 50e per core	ll " light. "28 to	90
barrels are taken. Zanzibar vermillion, kegs 18	more at yards; \$1 per cord more delivered in	" No. 128 to	.ప (
Less than kegs, per pound 20	city from yard.	Upper, heavy, best35 to	.45 ZINO SHEET 0.72 to 0.8
English vermillion, in 30 lb bags 1.00	COAL.	Kip skins, French 8 1.00 to \$	1.10 LEAD-Pig. per lb 0.51 to 0.6
Less than bags, per pound1.10	Cose Bounes busile Anthonyles	domestio 75 to	85 Sheets, 21 lbs. per square
VARNISHES, No 1, furniture, gal 1.00	COAL, Pennsylvania Anthracite, per ton	Calf skins, French, promier	1t 0.6 to 0.7
Extrafurniture, per gal. 1 35  Helastic oak, per gal 2.00	Pennsylvania, soft 8.00	choico 1.25 to	1.50 SOLDER—
" No. 1, carriage, per gal., 2.00		Calf skins, domestic75 to	.85   Half-and-half (guar) per lb .22
" Hard oil finish, per gal. 2.00	The above are retail prices for coal	Splits, senior	.85 Antimony-Cookson's, per lb .25
" Brown Japan, per gal. 1.00	delivered : price at yard 60c less. The retail price for Estevan or Souris coal at present	Cowhide	.45 Annunition—Cartridges—
" Gold Size, Japan1.50 No. 1, orange shellac2.00	is \$5 or \$4 on track in car lots.	looraging ber 1000 mm	21 Dim Dine Dietal Amen die CEN
" Pure orango shellac2.50	is to or the fraction and rotation	Pebble, cow	121 44 Cartridge Bom 6/4
These prices are for less than barrels, and	d; DRUGS AND CHEMICALS.	Buff	Military, Amer., 5% advance.
would be shaded for full barrel lots.		Linings, colored, per foot12	Central File Fried and time, Amer., 129
LINBERD Oil, Raw, per gallon 61c			" Cartridges, Dom., 80%.
These prices age in barrels, but would b	Alcohol, per gal 4.75 e Bleeching powder, per lb	METALS AND HARDWARE.	Shot Shells, 6.50 to \$9.50.
shaded 2c for ten barrel lots.	Blue vitrol	Tin, Lamb and Flag, 58 and	SHOT.—Canadian 0.6 to 0.6
TERRENTINE, Pure spirits, in bar-	'Borax	23 lb ingots, per lb26 to Strip23 to	30 WADE Eloy's, per 1,000 25 to .75
rels, pergallon GSc	Bromide potash	TIN PLATES-Charcoal Plates, Bright.	Axes—Per box 6.50 to 15.50
Less than barrels, pergallon. 72 Grus, S.S., in sheets, per pound. 15	Camphor cunces	Bradley M. L. S Per b	
" White, for kalsomining 20	Carbolle acid	I. C., usual sizes \$7.50 to	87.75 June - Class on No 1.
BURNING Oils, Eccene 34	Castoroll	I. X., " 8.25 to Raven and P.D. Grades—	Wire Barb4.85 to 5.00
41 41 Sunlight 29	Chlorato potash25 to .30	I.C., usual sizes 5.75 to	
" " Silver Star 26 " " Water white 33	Citiric acid	I. X " 7.00 to	7.60
" " Opalero 29	Copperas	Charcoal Plates—Terne.	Manilla, per lb., 14½ to 15½. Cotton, 25 to 27.
Stove gasoline, per case3.50	Cream tartar, per lb28 to .35	Dean or J. G. Grade-	
Benzine, per case 8.50	Epsom salts	I. C. 20 x 23, 112 sheets\$10.00 to	nulae 9 M
Benzine and gasol ie, Per gallon. 50	Extract Logwood, bulk14 to .18	IRON AND STEEL— Base Pr	Wire nalls, 4.00.
LUBRICATING OILS, Capital cylinder 58 Eldorado Engine 85	German quinine	Common Iron, per 100 lbs \$3.00 to	83.25 Honey Nave Chuedian die 60 to 46 no
" " Atlantic red 35	Glycerine, per lb 20. to .25	Band " " 3.50 to Swedish " " 5.26 to	ulu I
" " Golden Star No 1 33	Howard's quinine, per oz 50 to .60	Sleigh Shoe Steel 8.75 to	4.50 Horan Suors-Per keg, 4.50 to 5.00.
** ** Extra	Iodine\$5.50 to \$8.00	Best Cast Steel, per lb13 to	.16
Endvinda Cascot50	Insect powder	Dussian Thank II . 10 An	.13
" · Golden 32	Morphia sul 1.75 to \$1.90	INOUER TUBES-40 per cent. off list.	ì

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#### BRITISH COLUMBIA.

[This department is in charge of R. E. Gosnell, who is permanently engaged as a regular member of The Commercal staff, to represent this journal in British Columbia. Parties in British Columbia who wish to communicate in any way with this paper, may apply directly to Mr Gosnell at Vancouver.]

#### British Columbia Business Review.

British Columbia has been experiencing such weather as was never known before in the memory of anybody. For nearly two weeks it has been snowing and exceptionally cold, and the inconvenience and suffering resulting therefrom in a country where nobody is prepared for it may well be understood. Last week the thermometer dropped on the coast to 12 and 15 degrees in some places, and the snow fell to between a depth of two and three feet. Parliament, which was in session, was obliged to adjourn, and business was generally more or less suspended. Schools were closed, street cars less suspended. Schools were closed, street cars stopped gas and electric light works interfered with and plumbing and waterworks generally thrown out of gear. There is no record of anything like it in this province before. It is needless to say that it has affected business very materially, and interrupted all the regular lines of communication, inasmuch as that travel and everything else has been at a standstill. The price of coal has gone up and all lines of supply. It will work havoc with the meat market, is such weather will deplete the stock ranges by thousands of cattle that will die. It is impossible even where there is feed to drive the catcle to it. How the regular that will die. It is impossible even where there is feed to drive the cattle to it. How the regular contracts are supplied it is difficult to see, and there must be a call on the Northwest or elsewhere for a supply of beef shortly, a supply which it will be necessary to continue on until early in the summer. As an illustration of how far British Columbia draws its most supply sometimes. Poster's Some passived meat supply sometimes, Porter & Sons received 100 carcases of mutton last week all the way from Prince Edward Island. They arrived in good condition, frozen of course.

One redeeming feature of the present stormy period is that the merchants are enabled to clear their stocks of winter goods. Furs and heavy goods generally are in unusual demand.

heavy goods generally are in unusual demand.

The following significant item appears in the columns of the local press and is reproduced here with pleasure: "An order for 10,300,000 fect of lumber for Australian mines has been booked by Robert Ward & Co., Ltd., and operations will be commenced as soon as the season opens. For years the Australians have been getting their supplies from Poget Sound lumbermen, but recently the superiority of British Columbia lumber has become fully recognised, and the order just received is, it is hoped, but the beginning of a larger trade between the two countries. The lumber will it is understood, be supplied larger trade between the two countries. The lumber will, it is understood, be supplied chiefly from Vancouver Island, where some limitless tracts of the right stuff are to be found. The order is sufficient to load some dozen ships, and in the course of a couple of months the first vessel will be cleared. The entire shipment will be made within twelve months from date.

A despatch dated from Nanaimo, speaking of the ceal trade for the past month states that the foreign ceal shipments from the ports of Nanaimo and Comox show a slight increase as compared with December. The total shipments for January amount to 63,194 tons, being 5,662 tons more than were shipped in the preceding month. The New Vancouver Goal Company's shipments were close on 2,000 tons less than for the month of December, and over 10,000 greater for the same month last year. The Wellington colliery's shipments are nearly 4,000 tons greater than in December; the East Wellington Co's shipments are also increased by about 1,000 tons. The Union colliery output

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(LETTER ORDERS SOLICITED) III. SHOREY & CO., MONTREAL.

is more than double that of December. total shipments for January, 1893, are 20,000 tons in excess of the same month in 1892. The prospects for the present month in 1992. The prospects for the present month are good. There are now ten vessels at Nanaimo besides those at Comox. The cold snap prevalent all along the coast will doubless increase the demand for coal at San Francisco, and should it continue there is every prospect of a raise in price, the surplus stocks being rapidly worked

The recent revolution in Hawaii has more than a passing interest for British Columbia. It may be said that the annexation of the Hawaiimay be said that the annexation of the Hawaii-an group, if accomplished at all, would very naturally be with the United States and not with Canada. That is true, as all natural con-ditions practically under existing circumstances bind Hawaii and the United States together. It is also pointed out that the press of the Un-ited Kingdom is to the effect that neither the revolution nor the political future of the islands in question concern British interests. But un-fortunately, the British press too often misconstrucs what is in the interests of Great Britain, more especially when dealing with outlying portions of the empire, or with what affects their trade relations. Some colonial writer put it forcibly when he spoke of the editors of Great Britain 'as a lot of fools." There are too many university graduates, clever enough fellows among them, who draw their inspiration from the theoretical conclusions of an extinct race of economists. With all due deference to these gentlemen, it is a most important thing that the people of Hawaii should, if possible, become an independent republic, and not a part of the United States. It is the connecting link between British Columbia and Australia in the proposed commercial cable scheme, and au im portant calling station in the event of a steam-ship line being established. The necessity of non-independence upon the good will of the American States in these matters should have been amply illustrated in the treatment that country has accorded Canada for some years past and in the pressure it has been endeavoring to bring to bear on the trade interests of this country just recently. W. H. Ellis, managing editor of the Colonist, Victoria, has spoken the most zensibly in the matter having relation to Canadian interests, of any person whose views have appeared in print. He was interviewed in San Francisco and said, while not claiming to have given any particular thought to the subject. 'I should think that in view of the fact that it is proposed to put on a line of steamers to run between British Columbia and Australia, Canada will not remain quiescent. The Canadian Pacific railway people

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ATERPRODA

OROUS

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will no doubt use their strong influence to get will no doubt use their strong influence to get the Canadian government to protest to the British government, through their High Com-missioner in London, Sir Charles Tupper, against the annexation of Hawaii by the United States. Sir Charles is well versed in the ways of diplomacy, and is thoroughly conversant with the Canadian position in regard to Hawaii. There is practically no trade to speak of be-tween British Columbia and Hawaii at present, but if the proper line of steamers was put on. but if the proper line of steamers was put on, and Hawaii was not annexed by the United States there would, without doubt, be an interchange of commodities between the two coun-

The British Columbia legislative assembly was opened last week, but on account of the cold weather, has made very little progress so far. The speech from the throne was a very important document, and foreshadowed more practical legislation than any preceding one in the history of the province. Of the legislation already introduced affecting the business interests is an arbitration bill, based on the English act, repealing all previous acts under which proceeding was taken and providing for a complete line of procedure as in England. In fact, the bill is an exact copy of the English act. Another bill introduced settles the titles to certain mining children which the set of the tain mining claims which were made in the interim rendered necessary by changes in the mining laws of the past year or two. But by far the most important bill of secent years is the one for the establishment of a Burcau of labor statistics and boards of conciliation and

(Continued on page 612,

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222 Queen Pen, fine point	70a
	70a
	60c
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	60c.
	45c.
	40c.
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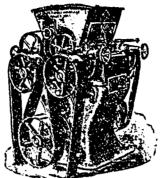
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#### WINNIPEG MARKETS.

[All quotations, unless otherwise specified, are wholesale for such quantities as are usually taken by retail dealors, and are subject to the usual reduction or large quantities and to each discounts.]

SATURDAY AFTERNOON, February 11,

The savere weather which prostated business at the time of our last report, gave away this week to very fine, pleasant weather, though the early part of the week was exceedingly cold. The cold spell is pronounced the most severe which the country has experienced within the memory of most residents, as it is cellom that very sovere weather is accompanied with high winds. The storm has left country roads in very bad shape, snow being deep and drifted badly. The satisfaction taken from the storm is the claim that the beavy snow-fall is a favorable feature for crops next spring, ensuring plenty of moisture in the soil. Business improved some during the past week, but it takes some time, after such a protracted spell of bad weather, to get country roads broken and get railway traffic running smoothly again. The severe weather extended over the entire country, from the St. Lawrence lakes to the Pacific, and naturally the railways suffered eeverely. However, nothing serious has happened bepond the delay to the traffic, which, as explained last week, was not very press-Fuel became scarce at some country points, through delay in getting in supplies, but we have heard of no cases of suffering through lack of fuel. In the city there was pleaty of hard coal and wood fuel, but native soft coals were about cleaned out. The considerable number of loads of country products on the market toward the close of this week, indicated that the roads in this district are becoming fit for hauling loads, and advices from country points reported that grain way beginning to come in once more.

In wholesale trade there is nothing of special importance to note. In dry goods, boots and shoes, etc., dealers are beginning to ship out spring orders. The most important matter is payments. The 4th of February, which is a heavy settling day in dry goods, clothing, boots and shoes, etc., has been passed, and dealers report payments generally better than expected This may be qualified by the statement that expectations were low. Collections have been slow all the scason, and consequently dealers have not looked forward to this settling day with very sanguine feelings. However, "better than expected" is the usual report, and about as good as last year is the remark of others. So far as we can learn, about 40 per cent of paper was met.

DRIED FRUITS—We quote: Dried apples 6 to 64c; evaporated, 8½ to 9c; figs, layers, 10to 18c; dates, 6½ to 9c. Valencia raisins, \$1.75 to \$1 85; London layers, \$2.75 to \$2.80 box; Sultanas 9½ to 1c 1b. Cicciati, 6½ to 7c; pranes, 7 to 9c. Evaporated fruits are quoted: Apricots, 19 to 2:; peeled peaches, 17½ to 18c; unpeeled peaches, 12 to 12½c; pitted plums, 11 to 11½c; cherries, 13 to 13½c; pears, 12½ to 13c.

Figh.—There was a temporary scarcity of oysters, owing to the severe weather, which also prevailed in the east. Saippora reported that they could not obtain supplies on account of storms and cold, and in some cases even reported waters frozen over, so they could not gather supplies. Prices were temporarily higher but are now going back to old figures. There

was a good supply of frozen fish in the city, so that the dolay on account of severa weather made no difference. Dealers are now looking forward to lent, which commences in a few days to give business a boost. Prices for fresh fish are: Jackfish, 3c pickerel, 4c; whitefish 6½ to 6½c; trout, 9c;Cod 8c; haddock, 12½c; halibut, 14c; B.C. salmon, 16c; temmy cods, 8c; herring, 400 dozon; smelts, 12½c. Cared fish are quoted: smoked herrings, 20 to 255 box; smoked haddies 8 to 8½; Yarmouth bloaters \$1.50 per box; Labrador herrings, \$4.50 to \$4.75 per half barrel; boneless collish 7½ to 80 pound; bneless fish, 6c lb; salmon, 10c lb; cysters \$2 per gallon for standards and \$2.25 for selects, can oysters 50c cach for standards and 55c selects.

Green Fruits—This breach was frozen up about completely, but is now feeling the influence of better weather. There are only about the staple winter varieties in the market. A few bunches of bananas are being brought in. California oranges will soon reach this market again. Present stocks are confined to Florida oranges, which have been the only kind in for some time. Lemons are essier. Malaga grapes are searce, for choice fruit, there being more or less soft stock on hand. Apples hold at steady prices, fancy stock, selected varieties, selling at \$4 per barrel, and other varieties \$3.25 to \$3.75 as to quality. Florida oranges of good quality hold at \$5.00 to 5.59; Lemons, new Messinas, good, at \$5.50 to 6.00. Malaga grapes, \$10 to 11 per keg as to size of package; crauberries, \$10.50 barrel; do boxes, about one third of a barrel, \$4; California winter pears \$4.50 per box; Apple cider, 35c per gal.

NUTS—Prices range as follows: Almonds per pund, 16 to 18c; walnuts, per pund, 12 to 17c; pecans, 15c to 16c; filberts, 11 to 14c; Brazils 10 to 13c; peanuts, 14 to 15c; chestnuts, 14 to 15c; cocoanuts, 89 to 810 per 100.

RAW FURS—Following is a further report of the recent London for siles. At C. M. Lampson & Co.'s sile on January 23 to 26 inclusive, prices ruled higher for nearly all sorts as follows:

Beaver,	73	per ceut, l	higher than i	n June, '92
Mink,	35	"		Nov. '92
Skunk,	25	41		**
Marten,	20	44	46	44
White fox,	121	**	44	"
Russian sab			••	• •
Aust. oposs			44	44
Bear,	15		41	44
Red fox.	10	**	**	**
	10	44	44	June,'92
Bl'k musqu	asb,	75 "	46	"
Opossum,		**	44	Nov.'92
	20	••	44	41
Raccoan,	5	**	1.6	44
Squirrels,	20	**	lower than	in Jan. '92
	ıb, s		November,	1892.
Japanese fo		46	"	44
Wolf,		4.	41	66
Λ΄ τ		07 41.	m	3 40 443

On January 27 there were offered 39,862 Northwest coast salted seals, which sold 4 per cent. higher than in November last. Goad, Rigg & Co.'s Lobos Island salted seal soll 39 per cent. higher than in November last.

At the Hudson's Bay Co.'s sale on Junuary 23, beaver sold 10 per cent. higher than in January 1892, and musquash 5 per cent. higher than a year ago.

SUGARS—Sugars are quoted in the Wianipeg market; Yellow at 41 to 41c; granulated at 53 to 51c, the inside price is for barrels, and 1c igher for bags. Lumps, 6c; icing, 61 to 7c; sugar syrups, 27 to 31c; maple sugar, 9 to 12c a 1b.

General Wheat—Wheat has not yet got out of the ditch, and the situation this week remains about as it was. On Monlay United States markets were some stronger and closed a little higher at most markets. The principal matter of interest was the severe weather, which it was feared would injure the crop of winter wheat. Cables were a little firmer.

The visible supply, maternant showed g decrease for the week of 97,000 bushels, making the total visible supply 81,390,900 bushels as compared with 43,160,000 bushels a year ago. Oa Tuesday United States markats were icregular, but mostly lower at the close. Very cold weather was reported all over the country, which cars ed a stronger feeling early in the day; 5 to 15 degrees below z ro in Kansas, and freezing weather in Texas it was thought would injure winter wheat. Cables were mostly lower. quantity on ocean passage increased 1 630,000 bus. The English visible supply was estimated to have decreased 325,000 bu; Recoips at Duluth fell to 6 cars, and to 92 at Minneapolis as compare I with 236 cars for the two places on Mon-day—severe weather being the cause of the de-cline in receipts. On Wednesday United States markets were lower. Cables were irregular and some lower. Receipts at northwestern states points were larger, as cars delayed by the atorm were coming in. On Thursday United States markets took an upward turn again, but cables were not materially improved. Friday further reports of a predicted cold wave had a strengthening influence up in the market and prices were advanced fractionally in United States markets.

Expirts of wheat (flour included) from both coasts of the United States for the week ended Wednesday, as reported to Bradstreet's equal 3,931,000 bushels, a larger quantity than has been shipped abroad within a week for seven weeks. Previous week the total was 2,531,000 bushels.

LOCAL WHEAT—The blicked condition of country roads, after the storm, prevented any brisk movement in the direction of farmers' deliveries of wheat. The weather for the last few days has been very fine, but it takes time to get the roads in shape again to haul loads. However, at some points grain was beginning to come in again. In the matter of prices there has been no further change. Good to choice samples of hard wheat bring 50 to 55c per bushel to farmers in country markets, according to sample and market. For the week ended february 4 there were only 93 cars of wheat inspected at Winnipeg, as compared with 42t cars for the corresponding week a year ago. Stocks in store at Fort William on February 4 we o 2.732,146 bushels, this being an increase of 13,807 bushels for the week. A year ago stocks were 1,432,901, being an increase of 153,795 for that week.

Flour.—Markets are more or less unsettled, but millers hold rather firmer. The fa lare of wheat to advance much has pravented the advance looked for in flour some time ago. Still some millers claim to be gatting better prices, while others are evidently selling at the old figures. Millers generally, who have not had a very prosperous seasons of aron this crop, owing to low prices, are hoping for a better showing for the balance of the crop year. Prices have been cut all over Canada more or less. In the Pacific coast markets, as well as in the cast, Manitoba flour has suffered from keener competition. Locally there is a firmer feeling, as the Ogilvic company has advanced prices 5c, but the Lake of the Woods was selling at the old price. Prices here are quoted as follows to the local trade in small lots per 100 pounds; Patents \$1.95 to 2.00; strong bakers' \$1.75 1.89; XXXX 75 to 95c; superfine 69 to 70c. Brands of some mills sell at 5 to 10c under these prices, even in small lots. Round lots at a discount under quotations.

MILLSTUFFS—No change to note in prices. We quote bran selling to local dealers at \$3 to \$9 per ton, as to quantity, and shorts \$10 to \$11 per ton.

SII per ton.

OATS—The almost complete stoppage of farmers' deliveries during the severe weather has led to an advance in prices, which has not yet subsided, as supplies are still coming forward slowly; but larger offerings are looked for when roads become improved for travel. Prices, however, have been firmer east, which strengthens values here. On the Winnipeg street market 22 to 25c per bushel of 34 pounds was paid

for the few obtainable. Cars on track at Manitota country points quotable at about 17 to

BARLEY—Light offerings has made little difference in this grain, as it is not in demand. Feed quality is worth locally about 22c and malting samples 25c per Lushel of 48 pounds. Car lots country points quotable at 18 to 19c are basical. per bushel.

GROUND FRED—There is the usual wide rauge in prices according to quality. Clear out and barley feed brings \$12 to 14 per ton, as to quantity and quality. M xed mill feed at \$9 per ton upward.

MEALS, RTC.-Rolled and granulated oatmeal Meals, etc.—Rolled and granulated oatmeal held at \$1.80 to 190 per sack, according to brand, and standard meal 5c lower, these being prices to retail traders. Cornneal \$1.63 to 1.70 per 100 lbs. Split peas \$2.60 to 2.65 per 100 lbs. Beans, \$1.75 to 1 90 per bushel Pot barley, \$2.50 per 100lbs. Pearl barley, \$4.00.

CURED MEATS.—Prices are very strong, and most lines show advances of about to in sympathy with the strong markets east, and the advance in hogs. Lird has been advanced in Montreal to 1315 for pure and 12c for compound in jubbing lots, which is above quotapound in jobbing lots, which is above quotations here at the moment, and local prices will certainly go higher. Local prices are: Dry salt long clear, bacon, 11 to 11½c; smoked long clear, 12½ to 13c; spiced rolls, 12½ to 12½c; breakfast bacon, 14½ to 14½c; smoked hams, 13½ to 14c; boneless ham, 1½ to 13c; mess pock, \$20 to 21 per barrel. Sausage quoted: Pork sausage, 9c; ham, chicken and tongue sausage, 9c; ham, chicken and tongue sausage, 9c per half 1b. packet.

LARD—Compound held at \$2 00 to 2.10 per pail. Pure at \$2.40 to 250 per 20 pound pail. In tins, 12½ to 13c per po.act.

In tins, 125 to 130 per pound.

DRESSED MEATS. - Hogs continue to be the principal centre of interest and the upward principal centre of interest and the upward tendency is maintained. From S to Sic appears now to be the general range of prices. Packers have paid Sic for some nice lots, and for desirable sizes—light fat, weighing under 200 pounds, there would be no trouble in securing Sic. Some heavy hogs have sold at 82. Butch-Sic. Some heavy hogs have sold at 82. Butchers have paid Sic for nice hogs. The Pilot Mound Sentinel says that Baird Bros, shippers of that place, have paid \$5.40 to farmers for a considerable number of hogs. As Winnipog is the natural market for these hogs, some country shippers evidently expect higher prices yet. Winnipeg prices are now almost the same as Toronto, though prices until lately were 1 tolde higher at the latter market than here. Mutton has taken a sharp advance in the cast, which has taken a sharp advance in the east, which has interfered with some contemplated shipments of frozen mutton to this market. Several car lots of eastern mutton have been brought in, and it is said that buyers here have been disappointed in getting further supplies, owing to the advance east. Mutton is quoted selling locally at 7 to Sc. Not much frozen beef offering, and 5c is a top price for anything in this lit, and the second selficient beef form 2 to 5c. class, with the range of frozen beef from 3 to 5c, and fresh unfrezen e' 5 to 53c.

BUTTER—A shipper was buying up lots of medium and low grade, under 14c per lb, to ship cast. From 18 to 192 is the highest price obtained by dealers, for selected dairy, selling to the local trade in very small quantities. Larger lots of good dairy have sold at 180, and very fair lots at 17 to 18c. Round lots as they are received from the country would have to be extra good to bring 16c.

CHEESE-Slow and almost nominal at 10 to

He per lb.

EGGS-Fresh have not been obtainable and would bring a fancy price. Lim to 20c as to quality and quantity. Limed held at 18

VEGETABLES. - There have been no sales dur VEGETARLES.—There have ocen no sales during the cold weather and prices are nominal. Potatoes 40c per bushel; turnips 25c bushel; cabbage 40 to 75c dezen; celery 30 to 50c dezen. Onions 20 to 201c per lb. Carrots 3 to 4c a bushel; beets, 30 to 40c bushel; paranips, 13 to 2c7b. Spanish oniers, \$1,50 per crate.

POULTRY-There has been no native country toolcoke offering and stocks in the city are in the hands of a few dealers, who are asking higher prices, but demand is slow. Quoted at 10 to 13e for chickens; ducks, 11 to 12e;

at 10 to 13a for chickens; ducks, 11 to 12½c; geeto, 11 to 11½c; turkeys, 13 to 14c.

Hides and Tallow-Country frozen hides bring 3 to 3½c, uninspected as they run. The tendency is easier on frozen prices. Dealers are paying about the same prices, though they claim they have been paying above shipping values for some time. We quote: No 1 cows, 3½c; No 2, 2½c; No. 1 heavy steers, 5c; No. 2 steers, 4c; No. 3, 2c lb. Real veal 8 to 13 lb skins, 4 to 5c per pound, or about 4c per skin. Kids about same as hides. Sheepskins worth 75 to 90c for full wool skins. A few very large full wool have seld up to \$1, but this was only for a very few extra fine skins. Tallow, 4½c rendered: 2½c rough. rendered; 21c rough.

WOOL-Wool is advancing in the Stutes. Prices here range from 9 to 10e for unwashed

Manitoba ficece, as to quality.

HAY.—Higher prices were paid temporarily, owing to scarcity on account of cold weather and bad roads, but offerings were very large and prices were lower at the close of the week, luose hay going at \$4 to 5 per ton. Bailed hay held at \$4 50 to 5, point of shipment.

#### Duluth Wheat Market.

No. 1 Northern wheat at Duluth slosed as follows on each day of the week:

Monday—Cash, 63; May, 73.
Tuesday—Cash, 63c; May, 72;c.
Wednes day—Uash, 67;c; May, 72;c.
Thursday—Cash 68;c, May 72;c.
Friday—Cash 68;; May 73;c,
Caturday—Cash 68;; May 73;c,

A week ago cash wheat closed at 67%, and May delivery at 723: A year ago February wheat closed at 84c, and May at 89c.

#### Winnipeg Wheat Inspection.

Below is shown the number of cars of wheat inspected at Winnipog for five weeks:

Grado.	Jan.	Jan.	Jan.	Jan.	Feb.
	7.	11.	21.	28.	4
Extra Manitoba	•-				-
hard	1	1	1	U	1
No. 1 hard	12	31	20	18	16
No. 2 hard	บา	108	73	82	33
No. 3 hard	28	39	21	82	10
No. 1Northorn	6	2	3	4	3
No 2 Northern	2	2 3	1	6	ī
No. 3 Northern.	ō	Õ	2	2	i
No. 1 White fyfe.	2	ì	ĭ	ī	õ
No. 2 White fyfe	ō	ä	ō	ō	Ŏ
No. 1 Spring	ĭ	õ	ï	i	ŏ
No. 1 Frosted	7	12	9	ò	í
No. 2 Frosted.	- 3	12	3	16	2
No. 3 Frosted	Ü	ő	ŏ	ň	ī
Rejected	17	15	15	21	17
No Grade	iš	8	24	īi	• • •
Feed Wheat	ő	ບົ	õ	ö	ó
recu micae					
Total	153	225	173	198	96
Same week last year	191	513	405	542	424
Carrie ock mate i care		0	• • •	710	
	_	_			

#### Manufacturer's and Taxation.

Winnipeg manufacturers seem to be doing nothing in tooking after their interests in the matter of lo al taxation. The jobbers have very properly taken steps to en leavor to secure justice for themselves, and it is time also that justice for themselves, and it is time and those engaged in industrial pursuits should be on the aiert. The taxation of the plant of the manufacturer at its full value is open to just as much objection as the tax upon stocks. Manumuch objection as the tax upon stokes. Manufacturing industries are of great importance to the city, and should receive every encourage ment, being large employers of labor. The COMMERCIAL establishment, for instance, which would be classed as an industrial concern, gives employment at present to 40 hands. In any re vision of taxation, the manufacturers should make claim for fair treatment. Manufacturers are invited to send in any suggestions they may have to make to this office, with a view to having a meeting to consider the advisability of taking joint action. Chicago Board of Trade Prices.

(Quotations below are per bushel for regular No. 2 wheat, which grade serves as a basis for speculative business. Corn and cats are per bushel for No. 2 grade: meas pork quoted per barrel, lard and short ribs per 100 pounds.)

Prices for wheat opened stronger on Monday, being \$ to \$0 higher, and advanced \$0 more, then declined \$ to \$0 and closed \$ to \$0 higher than Saturday. Corn and cats gained a trifle. Provisions fairly steady. Closing Prices

Wheat	Feb. 748.3	May.	July. 781-1
Corn	431	471	47)
Oats	813	344	
Pork		19 55	
Lard		11 824	11 46
Ribs		10 10	

On Tuesday prices again opened strong and about to higher, then weakened and declined ? to lo and closed I to to lower. Changes in other commodities were unimportant. Closing prices were:

	Feb.	М•у.	July.
Wheat	743.1	781.1	771.78
Corn	431	47	173
Oats	311	312	
Pork	`	19 85	
Lard		11 974	11 65
Short Ribs		10 10	

On Wednesday wheat was easier, prices de-clining about to and closed about to lower-Corn and oats were a little lower and provision. steady. Closing prices were:

	Feb.	March.	May
Wheat	741	781 1	773
Corn	43	462	463
Oats	31	34 1	_
Pork		19 60	
Lard		11 974	11 60
Short Ribs		10 07	

On Thursday there was considerable activity in speculation toward the close of the session, on rumors of crop damage. Closing prices

	Feb.	May	July.
Whoat	75	784	774
Corn	43}	47	473
Osts	311	347	
Pork		19 85	
Lord		12 25	11 85
Short Ribe		10.95	

On Friday wheat was higher, with a wider range in prices. Corn and outs were a shade lower. Closing prices were:

	Feb.	May.	luly.
Wheat	75}	791	79}
Corp	430	46]	47
Oats	31}	348	
Pork		20 074	
Lard		12 75	12 13
Short Ribs		10 474	

On Saturday wheat was easier, opening at 79s for May delivery, per bushel, and closing

President Van Horne, R. B. Angus, James Burnett, E. B. Osler, R. H. Bethune, M. C. Hammond and Thomas Skinner are asking for incorporation under a Dominion act and for power to take over the property of the Canada Northwest Land company, the organization which under the presidency of Lord Elphinstone relieved the railway company of a large quantity of its laud. That company was incorporated under Investil authority and incorporated under Investigation and Investigation corporated under Imperial authority and has been a source of any amount of speculation. The capital is fixed at \$7,413,875.

Supt. Whyte passed through here on Monday last says the Fort William Journal, on his way home from Montreal to Winnipeg. He was interviewed at the station by Mayor McKellar, Governor McIntyre and Mr. Forne, and we believe gave these gentlemen to understand that a cother elevator here in the near future is one of the possibilities likely to happen. Of course, this must be evident to every one at all conversant with the requirements of the grain trade here, every inch of space being now packed to its fullest capacity.

#### SMALL FRUITS.

Write for catalogue of Plants. I guarantee all Plants to reach Destination in good condition, and will forward post paid.

W. W. HILBORN, Loantington, Ont.

#### Minnedosa Water-Power.

The town of Minnedosa is moving to utilize the water-power of the Little Saskatchewan river at that place. The stream there flows through a beautiful valley, and affords a wator-power which could be utilized by a com-patatively small expenditure. The town coun-cil new invites correspondence from parties who might contemplate undertaking the work. It is estimated that the works would pay for themselves in three or four years, at the rental of \$10 per horse power per annum. Sur veys have already been made and plans prepar-ed for the work. Capitalists who would care to look into the enterprise, are invited to cor-respond with the town clerk.

President Van Horne denies the rumor that the Canadian Pacific has acquired the Duluth & Winnipeg.

The council of the Toronto Board of Trade has appointed a committee to investigate the influx of United States currency which is cominflux of United States currency which is coming in to such an extent as to prove a menace to the stability of the market. A resolution was also adopted favoring a uniform postage rate of two cents all over the continent of North America; and a committee was struck to consider the advisability of urging a reduction in the duties on bar' hoop and sheet iron.

Allan Brothers & Co, Liverpool, announce in their New Year circular to agents, that not-withstanding the restrictions which prevailed during the latter part of the year against the landing of passengers in America, they are ableto report an increase in emigration by the Allan Line, the number of passengers carried by them to Canada and the United States during 1892 being 44,150 against 43,000 during 1891. Their total steam tonnage amounts to 118,252 tons, and the total number of passengers carried from 1880 to 1892 inclusive a counts to 526,096.

#### WATER POWER.

THE Mayor and Council of the Town of Minnedosa, Manitoba, invite correspondence from parties willing to undertake the construction of a Dam and working of Water Power on the Little Saskatchewan River. On the basis of a Report and Plan prepared by Geo. H Webster, Esq., C.E., Chief Engineer of the Manitoba & Northwestern Railway Company.

Mr. Webster's report provides for a Reservoir or Power Canal, 600 feet long, 150 to 200 feet wide, and of a minimum depth of 13 feet, with four good mill sites adjacent thereto, and states that there is every opportunity for the utilization of a splendid Water Power, estimating that the revenue derived at the low rental of \$10 per horse power from the 100 horse power to be provided will probably repay the whole outlay in three or four years.

The Report and Plan may be examined at the office of

> ERNEST W. PEANON, Clerk and Treasurer.

#### J. & A. Clearihue,

COMMISSION MERCHANTS.

FRUITS AND ALL KINDS OF PRODUCE. Special attention to consignments of Furs and Skins, Butter and Eggs.

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AGENTS Skidegato Oil Works, B.G.; D. Richards, Laundry Scape, Woodstock, Ontario; Tellier, Rothwell Co., Montreal, Parisian Washing Blue.

We have a large gool warehouse with good facilities for handling Butter and Froduce in quantities.

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CHINA and JAPAN RICE, RICE FLOUR AND BREWERS' RICE.

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Hay, Oats, Bran, Shorts, Chop Feed, &c

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(Late of Douglas, Manitoba.)

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Vancouver, - B.C.

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C. EDWARDS, PROPRIETOR.

Rates, \$2.50 to \$3.00.

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#### D. GORDON MARSHALL.

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Boot and Shoe Manufacturers, MONTREAL.

W. WILLIAMS, AGENT.
SAMPLE ROOM—Room I, McIntyre Block,
MAIN STREET, WINNIPEG.

#### British Columbia Business Review.

(Continued from page 60? )

arbitration. It provides for a commissioner, whose duty it will be to cellect statistics and report on the labor interests of the province; for a deputy commissioner in each of the six districts of the province; for boards of concilia tion and arbitration for the settlement of the labor disputes. As an effort to solve a problem surrounded by many and serious difficulties, it may be said to be the most ambitious and advanced attempt which has been incorporated into recent legislation. The introduction of the Torrons system of registering land titles in a more complete form is promised; also a public health act regulating quarantine and sanitary matters; and amend ments to the mining and horticultural laws. The time for the Deep Sea Fisheries Act to come into operation has been extended and satisfaction expressed regarding the progress made in the exploratory surveys being carried

The parliamentary notice of application for an act to incorporate a company to erect a smelter, blast furnace, ship yards, etc., in Victoria, and "to provide a guarantee by the province of 5 per cent. per annum for a period of twenty years on \$1,000,000 of the capital stock of the company, together with the freedom from government and municipal taxation and assessment for a like period' has been duplicated, and a similar application is being made for Van-couver city. How far either will be successful

remains to be seen.

#### , B. C. Market Quotations,

Sugars.—The following are the advertised prices of the British Columbia Sugar Ruefiery. These prices are subject to 2½ per cent. discount for cash in fourteen days, and cover delivery in Vancouver, Victoria, Nanaimo or New Westminster. No order taken for less than 100 barrels or its equivalent:

Powdered, 6¾c per lb; Paris lumps, 6¼c; per lb; granulated, 5½c per lb; extra C, 5c per lb; fancy vellows. 4¾c per lb;

fancy yellows, 4½c per lb; yellow, 4½c per lb; goldon C, 4½c per lb. Above prices are for barrels or bags; half-barrels and 100 lb kegs, ‡c

more; boxes, ic more.
SYRUPS—Finest Golden, in 30 gal. brls, 2ic per lb; ditto, in 10 gal. kegs, 3c per lb; ditto, in 5 gal. kegs. \$2.25 cach; ditto. in 1 gal. tins, \$4.50 per case of 10; ditto. in 1 gal tins, \$6 per

case of 20

The estimates presented to the Dominion The estimates presented to the Dominion Parliament contain the following appropriations for British Columbia. Vancouver—Post office, to complete, \$13,000. Victoria—Drill hall, \$5,000; public buildings, \$5,000; dredging inner harbor, \$10,000; dredging outer barbor. \$12,000. Fraser river—Improvement of channel \$12,000. Fraser river- Improvement of channel at mouth, \$30,000; protection of banks at Garribush, \$12,000; improvement of navigable channel and protection south bank at Miller's Landing and Sumas, \$7,500; Columbia river—improvements above Golden, \$4,500; improvements between Revelstoke and Arrow Lake, \$1,500; Skeena river, \$3,000; general repairs and improvements, harbor and river works, \$3,000.

Robt. Jamieson, bookseller, has assumed the management of the Victoria Theatre. Imports at Vancouver for January amounted

to \$85,343, and the exports \$44,989.
The Victoria Board of Trade has moved into The Victoria Board of Trade has moved into its handsome new building, in Bustern Square. Tusner, Beeton & Co., Victoria, have been appointed local agents for the Canadiau Sottlers' Loan & Investment Co., London

Brief Business Notes.

G. B. Yuill, Nanaimo, jewoller, closing out. C. D. Chapman, Vancouver, jeweller, deceased.

B. L. Woods, hotel, Nauaimo, for sale by auction.

John Hawkins, grocer, Victoria, partially burned out.

Jas. A. Laidlaw, Westminster, salmon can ner, decoased.

Goldstein & Aptakeo, pawnbrokers, Vancouver dissolved.

F. S. Scott, Nanaimo auctioneer, sold out to C. G. Dempster.

H. D. Adams, hotel, Nanaimo, sold out to Wolf & Dunber.

Riddell & Davidson, general store, Lungley Prairie, burned out.

Fairrall & Barry, brewers, Victoria, succeeded by H. S. Fairrall. The Customs collections at Vancouver for

January were \$24,681 90.

W. P. Coughlan, photographer, Nanaimo, sold out to E. P. Laces.

Percival & Hatcher, steam laundry, Vancouver, sold out to M. C. Percival. The Inland Revenue Returns for January in

Victoria amounted to \$11,595 34.

Lorgen & Mansfield, bakers, Vancouver, succeeded by Mansfield & Dodds.

Reid & Johnstone, flour and saw mills, Ques-nelle, dissolved. Reid continues. The Iuland Revenue receipts for January at Vancouver amounted to \$6,654 18.

McKenzie & Exloy, graceries and provisions, Nanaimo, dissolved, Exley continues.

A. W. Moore & Co. have been appointed agents for Victoria of the Federal Life.

Tenders are called for the erection of the

Vancouver court house, to cost about \$85,000. The Victoria & Sidney railway company have authorized the issuing of \$300,000 of stock.

McDonald Bros, grocery and crockery, Westminster, advertise going out of business.

Chas. Gilbert Fanquier, produce dealer, Van-couver, assigned to Walter Bult, commission agent.

It is proposed to reclaim the Fishhook Lake in the Cedar district of Vancouver Island by means of a drainage canal.

D. Adams has sold his interest in the Royal Hotel to George Dunbar and Otto Wolf, who will run the place in future.

It is stated that Dr. Praeger, of Nanaimo, and Dr. McKechnie, of Wellington, will enter into partnership on March 1st.

Promier Davie has promised to open a registry office at Nanaimo so that write may be issued without going to Victoria.

Grant & McGregor are building fifty cars for the Union railway. These cars will enable the company to load colliers with dispatch.

The Dominion Government Geological Survey will, it is stated, this year take in and closely investigate the North Thompson country.

A co-operative coal company is being organized in Vancouver for the purpose of making its members independent of any coal company.

A company that proposes to build a tram-way, creet electric light plant and put in wa-terworks in New Denevr has applied for incorporation.

The Vancouver Board of Trade passed a re-solution urging the Dominion Government to catablish a fast Atlantic service as soon as possible.

Customs receipts at Victoria for January were \$86,443. Exports, \$44,989, and duties collected \$24,651. The imports amounted to \$196,45 8 and exports \$59,754.

The promoters of the Fraser Valley and Burrard Inlet bonus by law have received notice that Judge Drake's decision will be appealed. The case will come up in Victoria.

The wreck of the schooner C. H. Tupper was sold at auction last week. The hull was sold to Richard Hall for \$375, and the same gentleman's bid of \$350 for the cargo was also ac-

The B. C. Timber and Electric Co. (Ltd.), of Westminster, and the Okanagan Telephone Co., who propose to connect Vernon and Kalowna with a "talking wire," have been duly incorporated, the former with a capital of \$100,000, and the latter at \$10,000.

P. Draney has returned from a trip to the north, having selected a site at the mouth of the Bella Coola river, for a cannory that he in-tends to build. Work will be commenced on tends to build. Work will be commenced on the necessary buildings in about six weeks, and the cannery will be ready for the spring run of

The San Francisco firm that chartered the SS Grandholm from the Union SS company have given her up, as they find they cannot compute with the Pacific Mail SS company on the route between Sau Francisco and Central America. The Union SS company will thus have her on

their hands again shortly, and intend, if pos-sible, to secure a charter to England for her. D. E. Brown left recently for San Francisco en route for Australia. He will sail from San Francisco on the steamer Mariposa on February 3rd, and will spend several weeks in Australia in the interests of the C. P. R., and will enquire into the prospects for the establishment of a line of steamers between New Zealand and Australia and Vancouver. He will then placed to Hong Kong, where he will take up his residence as agent for the com-

Dominion Fishery Inspector McNab has reported to Ottawa to the effect that our almost inexhaustable sea fisheries are as yet sadly little worked, save in the case of helibut, which is beginning to be shipped East. What other sea fishing is done merely supplies the home market. He advises as regards the disposal of

ket. He advises, as regards the disposal of salmon offal in the Fraser, that it be dumped when fresh amidstream, where the water is very deep, the current strong. It will then be practically harmless, whereas if confined in cribs till putrid, it floats on the surface, on an oily scum. The report is received with satisfaction by the canners, as largely meeting their wishes.

The Anglo-American Club has been started The object of the club is stated to be to bring together merchants, mine own ers, canners, lumbermen, stock owners, and the large American and English travelling public who visit Victoria annually, and to de-monstrate to the latter the great natural republic who visit Victoria annually, amonstrate to the latter the great natural resources of British Columbia. Tourists and business men can be made honorary members the for a period of 14 days. will keep on file all the leading American and English papers, and the officers of it will be happy to give any local or provincial information that may be required.

The British ship County of Yarmouth, 2154 tons. is loading lumber at Hasting's mills for the United Kingdom.

H. N. Davis, importer of fancy goods, Toronto, has assigned. The estimated surplus of assets over liabilities are about \$8,000.

Eastern soap manufacturers have put prices up le per pound on all soaps. This is due to the recent advance in tallow, which is very high and

P. Gallagher & Sons, Winnipeg, have recently received two carloads of mutton, one from Picton, N.S., and the other from St. John, N.B. The car from Picton was sent forward to Vancouver, so that the mutton was sent clear across the continent from ocean to ocean.

An Ottawa telegram says the restrictions placed upon Canadian cattle entering the Unitplaced upon Canadian cattle entering the United States has caused no little surprise hero. If any evil results follow it, it is anticipated they will be of a moral rather than of a financial character. Last year only \$21,327 worth of Canadian cattle were shipped to the United States, while our exports of the same to Eugland exceeded seven millions and a half. Pleuronneumonia does not exist among Canadian pneumonia does not exist among Canadian herds, hence no necessity for the imposition of the quarantine regulations exists. It is thought the move by the United States government was made with a view to confirming the suspicions entertained in England regarding the existence of disease among Canadian cattle.

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IN EVERY PARTNERSHIP there are we factors of great importance—the managing brain and the capital employed, and if death removes either the business must suffer. It often happens that the brains belong to one man and the capital to another. If the manager dies the capital is worth less than before, and if the capitalist dies and his capital is withdrawn, the manager is crippled. It is clear that each has an insurable interest in the life of the other because the profits of each depend in part upon the life of both. The firm should, therefore, insure for the benefit of the business on either the ten-twenty plan or the modified natural premium life plan of the Manupacruares. These are the plans best adapted to suit the requirements of such cases. Let this statement be tested by comparison.

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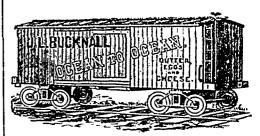
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We are showing an EXTRA large and WELL SELECTED range for coming Spring and Summer Trade. Our SANITARY UNDERWEAR, PATENT BRACES, (our own), TIES, etc., being specially worthy of attention.

We trust our friends will kindly wait on Mr. S. C. Matthews usual call, he being now on his journey, and oblige.

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#### OW ARE YOUR Feet?

In the winter season, this is a very important question to the People of Manitoba and the Northwest, but since Clearinue, of Brockville, has brought out his "Colum-bia" Moccasin or Overshoe, there is no further need for this query, as the in-habitants of this part of the Dominion can now keep their feet warm and comfortable, in all kinds of weather by using this Overshoe.

Mr. Clearihue introduced it to the Trade last season, and it has given every satisfaction and is pronounced by parties using them as the most comfortable and suitable shoe for this climate.

Thos. Clearinue, of Brockville, Ontario, whole-sale dealer in Gloves, Mitts and Moccassins, is the inventor and patentee of this Shoe, which we feel assured from the merits of the article, will supply a long felt need.

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#### Fur Trade Notes.

From the Fur Trade Review.

The prices realized at the London sales will result in increased shipments and a consequent decline in prices in March.

Various saids including monkey were held in London on 18th and 19th of January. Culverwell, Brooks & Co. offered 25,000; A. & W. Nesbitt, 13,000, and Flack, Chandler & Co. 5,000 skins. Prices advanced twenty five percent.

Fine dark mink will be in leading favor this year, and the consumption will be largely increased; the article has given very marked satisfaction, and is certain to advance in general appreciation on its intrinsic merits.

All reports received agree that collections of raw furs will be rather large

The sea's sold in I. I don on January 27 were mainly the property of one house, and they were offered strictly on their merits, the sale being entirely free from the objectionable feature—manipulation. The values were cousequently fair and in accordance with the conditions of the market.

The average advance on Northwest Coast seals at London on January 27 was between four and five per cent; the quality of the skins in general was good. The best strings were lots 291 to 346, both inclusive, and the prices obtained for these lots were about: Smalls, 80; large pups. 90; middling pups, average, 89; small pups, 71 10 shillings. The other strings were partly faulty and ran heavily to gray pups and small sizes, and when figured in the totals bring down the average prices. Those who purchased the skins secured good value

throughout.

The London, England, correspondent of the Fur Trade Review writes as follows on January The wholesale trade is almost at a stand still, and not much business is expected until after the Hudson's Bay Company and C. M. Lampson & Company's sales, which are fixed for the 23rd and 27th inst., and of cour e it is full early yet to say which will be the favorite furs for the coming season. The only guide at present being the articles which are selling at present being the articles which are selling in the retail shops, and these will be the most likely to start the season. For instance, bear goods are still in very good favor with the public, and we have no doubt will sell very freely again this year; indeed, all long furred skins will be in demand, for there certainly is a tendency on the part of the public to buy rougher goods. Fur seals continue to change hands as soon as they come out of the dye, and the demand is very brisk and there certainly is a very good future for the article. Sable is celving well as trimmings on cloth jackets in the West Sable is celling End, and we have a very good opinion about them for the coming season. Should sable con-tinue to sell as we anticipate, then there is another chance for musquash, because after all this is the article for the million. Gray fox, we presume, are being used rather largely on your side, and this accounts for the small quantity received here during the last twelve months. We certainly could do with a good increase in the supply, as the demand is suil very good and the price paid would leave a good margin for your shippers Raccoon will sell well both uatural and dyed black and brown; there will also be a very good demand for white fox dyed blue, black and smoke color. Lynx.—Our opinion is that this fur will again become popular on account of the soft flowing hair, especially on the belly of the skin. Skunk.—This article rather disappointed us last year, but yet there seems to be some request for it, and we should not be at all surprised to see it have a fairly good run this year. Mink.—Good dark skins will be in good request, and most grades will sell fairly well. Nutria will have a good sale, at any rate for the first few months, but we expect that the demand for rougher goods will greatly interfere with the sale of this article later on.

#### The Cutter.

The Grocers' Criterion says: Many smart storekeepers think it is an enterprising piece of business to undersell their competitors, but we have an idea that more harm is done to the business of a town by this system of trading than profit is made out of it. The minute a mer chant begins to cut prices it demoralizes the entire business of a town, for it compels the other merchants to fall in line and to also sell their goods at a reduction in order to hold the trade of their customers. In the aggregate they do not sell many more goods than they would otherwise have disposed of if price cutting had not prevailed, for as a rule customers do not buy more goods than they require for their wants and necessities. Price-cutting produces ill-feeling and leads to reckless rivally and results in disaster.

Our advice to our readers is not to cut prices when it can possibly be avoided. If a rival in town inaugurates the system go and have a friendly talk with him and show him the folly of the course he is pursuing. There is neither sense nor reason in doing business without a profit, and the selling of goods below cost is frequently an act of downright dishonesty, for it not infrequently results in the defrauding of creditors and the closing out of an establishment at 10 and 20 cents on the dollar.

Railways of the World.

A recent bulletin issued by the Census Bureau contains tables and diagrams in which the statistics of railway mileage in different countries are compared with reference to area and population. In 1890 there was a total of 370,281 miles of railway in the world. Of these the United States contained 163,597, or 44 2 per cent, and North America and Europe 319,802, or 86.4 per cent. The latter compar ison suggests that the latest phase of industrial advancement, as represented by the progress of the nineteenth century, is peculiar to the peo ples of Christian civilization, and this deduction is further emphasized by the fact that most of the railway mileage in Asia, South America, Africa, and Australia has been built by settlers English speaking from European countries. English speaking peoples are credited with a larger share of the railway mileage than all others combined It is true that Great Britain and Ireland have fallen behind Germany, Belgium, Donmark, and France in percentages, but in addition to railway transportation Great Britain supports an immense coastwise trade, in comparison with which that of the other countries named is insignificant. This fact certainly warrants the assertion that English speaking people easily take the lead in that peculiar commercial civi-lization which rests upon transportation by steam, and explains why, in a commercial civilization, the English tong as is the one most extensively used.

extensively used.

In the number of miles of railway to each 1,000 square miles of territory the continents stands thus: Europe, 36: North America, 26; Africa, 6; Asia, 4: Australia, 3; and South America, 2. The leading countries compare as follows: Belgium, 282; Great Bittain and Ireland, 166: Malta, Jersey and Man, 160; Netherlands, 121; Germany, 124; Switzerland, 121; France, 110; Denmark, 72; Italy, 70; Austriand Hungary, 63; United States, 55; Portugal, 37; Roumania, 32; Spain, 30; Sweden, 28; Victoria, 26; Cuba, 22; (and omitting a few intermediate ones), British India, 10; Russia, 2. It is stated to be essential in making this comparison to bear in mind that the problem in the United States has been to reclaim territory for settlement, while in other countries it has been to povide transportation facilities for territory already settled. Subsidies offered by Congress have been in the form of lands which cost Congress nothing, while in other countries they have occasioned taxation. In the United States railroad building has been under no restraint and according to no policy, while in many other countries a well-formed national

policy has held it in check. The problem of how much railroad mileage a country needs has never been worked out, but is presented vividly by data contained in the tables given in this report.

In 1830 the railroads of the United States existed mostly in the minds of inventors. They were regarded as of importance for providing means of transportation where canals were not feasible. It was not till 1840 that the idea was fully grasped that railroads could ever become more than adjunct to a canal system. Up to 1845 it was the a cepted policy of many of the states to build and manage both railroads and canals. Then the state governments second from the field of activity, on account of the many fluancial disast rathey sustained, and about that time the corporations begin the wonderful activity which has caused become a most important factor in American life. In the New England states more mileage was built between 1840 and 1850 than in any subsequent decade, and in 1860 the total had reached 3,644 miles, or more than half that of 1890. In the Southern and Gulf states there was great activity from 1850 to 1860, and again from 1880 to 1890, the intervening twenty years forming a dull period, the war having accounted miles of development. In the territory activities we have the state of the state o rested railroid development. In the ter itory which may be described as tributary to Chicago and St. Louis there has been a remarkable de velopment within the last thirty years, which decade. It grew from 9,705 miles in 1870 to 37,463 in 1890. And though this territory is mostly devoted to agriculture the group compares favorably with others in percentages of area and population.

For the United States as a whole there was

For the United States as a whole there was in 1890 an average of 26.66 miles of railroad for each 10,000 inhabitants, and the percentage has increased with each decade. The demand made in this country for railway facilities is excessive, if compared with the 3.84 miles per 10,000 inhabitants for the whole of Europe. That the difference is not wholey to be account ed for by reference to the density of population is shown by the fact that the United States supports 55 miles of line per 1,000 square miles of territory, against 36.2 miles in Europe. The Commissioner thinks that with the exception of the speculative building in 1882 and 1887 the development of railway mileage in the United States during the last census decade was nor nal and healthy, indicating an energy on the part of the American people and a control of capital which is characteristic of this country in all lines of activity.—Chicago Tribune.

Railway Rumblings.

A telegram from Doluth says: Reliable information has been received here that President Van Horne of the Cauadian Pacific railway has closed contracts within the past few days in St. Paul for the purchase of the North Star Construction company, owning the Doluth & Winnipeg railroad, and also the Superior B. It Line & Terminal company, owning one dock at Superior. Contracts are to be let on Monday for the extension of ore docks.

By the purchase of the North Star Construction company, the Canadian Pacific gains control of the Duluth & Winnipeg, which will be extended in the near future to connection at Pembina with the Canadian Pacific's Manitoba system, and as the Canadian Pacific now practically owns the Duluta, South Shore & Atlantic, this will give them a through line between cast and west by the south shore of Lake Superior and a much shorter one than its north shore line.

The estate of the late Richard Davis, lumberer, Winnipeg, was sold at auction on Friday. Lumber to Jas. M. Hall, at 31 cents on the dollar; book debts to N. C. Anderson, at 9 cents on the dollar; and the house and lot to John Markinski, for \$1,250, the total amount realized being \$2,240,54. All for cash.

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#### Toronto Board of Trade.

Following is the annual report of the dry goods section of the Toron's Boar ! of Trade:

In making the annual report of the dry goods section of the Toronto Board of Trade, I have great pleasure in being able to congratulate the section upon the fact that the year that has just closed has been upon the whole a satisfact tory one to the wholesale dry goods trade of

Toronto.

The volume of trade has been larger and the losses sustained by bad debts smaller than in 1891, indicating the fact that merchants are now much more careful in granting credits than formerly. Let the policy of a careful investigation into the character, capacity and capital of those to whom credit is given continue, united with the determination to shorten the terms of credit, and to cradicate the vicious principle of dating goods ahead, and the result will be that the dry goods trade will be put on a sounder basis. And together with this, should be kept in view the fact that as the percentage of expense is constantly inthe percentage of expense is constantly in-creasing, it is absolutely needful, in order to obtain a satisfactory return for the capital, experience and labor incident to the dry goods business, to put an adequate profit upon the

goods sold. The members of this section are, I think, fully alive to this fact, and will not permit the desire to enlarge basiness blind their eyes to the folly of selling goods without a profitable margin—for a business conducted upon any other basis can only at best prolong a miserable existence ending in ultimate disaster and

During the year a number of important subjects have been before the Section. The ques The ours. tion of cash discounts has received attention, and the feeling is strongly expressed that an effort should be made to make discounts in better proportion to the present value of money.

The millinery houses have made an important step forward in this direction, and it would be a great advance if the staple houses unitedly adopted a rate of discount more commensurate with the market value of money.

The need of a better train service between Toronto and Buffalo has received cateful con sideration, and the G. T. R. company have promised to see what can be done to place Toronto in the position which, as the most important seation on the Grand Trank service, it is entitled to. So far, however, nothing definite has been done. It is hoped that as the matter of better mail service between New York and Toronto is altimately connected with the better train service, we should have the im-provements sourgently needed to come into effect at once.

The evil effect of permitting chattel mortgages to be given unregistered was brought be-fore the Section, and G. B. Smith, Esq., M.P. P., kindly undertook to attend to this matter. Largely through his efforts the law has been so amended by the Local Government that chattel mortgages when given require to be registered, and are open to attack for sixty days after-

After long consideration the fire underwriters After long consideration the me and decided te make no reduction in the present decided to make no reduction in the present rate for insurance against fires. It is much to be regretted that when so strong a case had been made out by this Siction, that the underwriters should have refused to accorde to so reasonable a request—when backed by such everwhell ning evidence that Toronto was large by paying for the losses made in other parts of Canada.

The immense importance to this Section, and to every merchant in Canada, of an equal and just law upon municipal assessments, led the Section to request the Council of the Bart of Trade to unite with this Section in requesting from the Ontario Government the appointment of a commission to consider the whole question of a commission to consider the whole question of municipal taxation, and get such information upon the subject as may show how assessments are made in other countries, particularly in Great Britain, with a view to provide a just mode of taxation for municipal purposes. In Ontario Government very courteously have complied with the request of the Board of Trade and a commission has been duly appointed. pointed.

The need of an equitable mode of distributing the estate of an insolvent trader, led this Section to request the Council of the Board to appoint a joint committee to at with the commit-tee of the Dry Goods Section to prepare and submit to the Government a draft of a suitable Bankruptcy Bill. This has been done, and after considerable thought a bill has been drawn up of Trade of Toronto, but also of those of Mon-treal, Hamilton and Loudon, and, at a meeting recently held at Ottawa, where the Govern-ment met a deputation from all the above cities, a draft of a bill was presented which we hope will become the law of the land this session, which, if it does, will not only make business transactions safer, but will also largely promote interprovincial trade with the various provinces of the Dominion.

The loss occasioned by retail merchants returning goods sent agreeable to order, led the Section to send out a circular to the trade, call-ing attention to the injustice and loss caused by this unbusinesslike habit. This circular has had the happy effect of reducing if not of eradicating this evil.

The various difficulties that from time to time come to the surface in relation to custom house readings of the tariff, which in the past have often borne very severely and unjustly on have often borde very severely and unjustive on importers, led this Section to request the new Comptroller of the Customs, N. Clarke Wallace, Esq., to meet the Section at a time mutually convenient. With prompt courtesy, Mr. Wallace complied, and on the 12th of January, 1893, the largest meeting of the section yet held since its formation met the new comp troller, and placed in a full and particular

manner before him the main difficulties and vexations that the importers of dry goods have had to complain of. From this meeting practical results have already followed, and it is a cause for much satisfaction to the Section that they now have to deal with an experienced business man, who is both willing to listen to just complaints and anxious to provide a suitable remedy.

Other subjects bearing upon the interests of the wholesale dry goods business have from time to time been under discussion, and in many ways the advantage of meeting together in trade section meetings has been amply shown. It only remains for me, as chairman for the year now expired, to express my hearty thanks

year now expired, to express my hearty thanks for the prompt manner in which the members have responded to the call to meet either in the regular monthly way, or when emergency requiring prompt action has arised.

Many practical difficulties in business have been improved or removed altogether. Custom House vexations ventilated, and merchant has met merchant in a friendly manner and consulted upon those things that concern the common welface; and while desiring the advancement of their own concerns. have also evinced a ment of their own concerns, have also evinced a strong determination to compote only in an honorable manner, upon fair terms, and for the common good. My last word must be that I have found in Mr. Wills a zealous and efficient other, and commend his services to your kindly consideration. Respectfully sub-

STAPELTON CALDECOTT. Chairman Dry Goods Section, Board of Trade, Toronto, 27th Jan., 1893.

The Argentine Crops.

The area of land under crops in the Argentine Republic appears to have been increasing rapidly of late, as according to Mr. Fliess, who has devoted much time and labor to the who has devoted much time and labor to the collection of information for the government, there are \$,862,000 acres this year, as compared with 7,487.000 acres in 1891. The details are not given for 1892, but for 1891 they include 2,999,000 acres under wheat, 2,050,000 acres under maize, 1,495,000 acres under lucorne, 110.000 acres under barley, 72,000 acres under grapes, 13,000 acres under tobacco, and 140,000 acres under linseed and turnips, 617,000 acres being pu. down to sundries. As to the produce of the wheat crop, there is a wide difference between the estimate of Mr. Fliess and that of Mr. Mulhall as the former mail cest it 37,670,000 Mr. Mulhall as the former r ces it 37,670,000 bu and the latter, in his handbook, 27,500,000 bu. Judging from exports, estimated consumption and a liberal allowance for reduced stocks, the latter quantity appears to be more probable and it makes the yield a little over 9½ bu an

Tae Polson Iron Works, Toronto, are in financial difficulties, and an assignment has been made.

#### Insurance Against Bad Debts.

For years it has been recognized, in the United States and Canada, that some sort of insurance against excessive less by had debts was a desirable thing for merchants and manufac-turers. It was at the same time considered that the business was one of excessive risk, and it was long hefore any one formulated a scheme for such insurance, or before any association of capitalists could be found to assume the risk it was thought to imply. Four or five years ago, however, a scheme was propounded which so commen led itself that the United States Credit System Company of Newerk, New Jersey, was orgenized and proceeded to do business, and this company claims to have paid in that period over half a million dollars in excess losses. We are informed that the stock-holders, directors, are informed that the stock-holders, directors, and managers of the United States Credit System Company, are officers, directors and managers of a company which has been formed to operate in Canada and which has deposited \$100,000 at Ottawa for the security of policy holders. This is the Canadian and European Export Credit System Company, whose Canadian representative is Thos. Christic, at 34 Yonge St. It guarantees wholesale merchants and manufacturers against excess losses by reason of bad debts. The company fixes in the policy a certain amount of loss as the initial loss for the insured to bear for the whole year, policy a certain amount of loss as the initial loss for the insured to bear for the whole year, and all loss in excess thereof this company pays. The only requisite is that the customer must be rated in the Mercantile Agency from a given point upward. "The policies are issued in aums of \$5,000 and upwards, that is to say, a guarantee is given that the company will pay losses in excess of the initial loss to the extent of \$5,000 or more, depending upon the size of the policy." The system, as explained to us, is very ingenious and at the same time perfectly reasonable. It should prove a real bount of times doing wholesale business.—Monetary Issues. I smes.

#### Shipping in Bond,

Pusident Harrison sent to Congress this week his long expected message dualing with the consular seal system in connection with the transit of merchandise from one part to another in the United States through Canada in bond. The message is in response to a resolution of the House of Representatives adopted in July the House of Representatives adopted in July last, asking for information in relation to the matter. The scope of the message is wider than was suggested in the House resolutions, the President thinking that under the circumstances a review of the treaties and legislation bearing on the subject is desirable. Such a region dealing particularly with the section of the subject is desirable. view, dealing particularly with the status of article 29 of the Treaty of Washington, is given in the message. The President concludes that that article has been abrogated, and that even if it were in force there is no law in force to onecute it, and that when in force the creaty imposed no obligation upon the United States to use the concessions as to transit made by Canada, and no limitation of the powers of the United States in dealing with mer bandise imported for the use of our citizens through C.nattan ports, or passing from one place in the dian ports, or passing from one place in the United States to another through Canada, upon the arrival of such merchandice at our border.

Reasoning on this basis, the President reaches the conclusion that, treaty or no treaty, the question of scaling cars containing such merchandise, and the treatment of such scaled cars when they cross our border, is and clways has been one to be settled by our laws, according see them. He further holds that the law authorizing the scaling of cars in Canada containing frieign merchandise imported from a contiguous country does not apply to merchandise imported by our own people from countries not contiguous and carried through Canada and Carried thr da for delivery to such owners; that the law did not contemplate the passing of sealed cars to any place not a "port," nor the delivery of

such cars to the owner or consignee, to be opened by him without the supervision of a recent officer, and that such a practice is inconsistent with the safety of the revenue. The suggestion is made that the statutes governing this form of transportation should be revised, and that a policy should be declared adapted to the new conditions growing in part out of the construction of the Canadian Pacific Rilrond. In conclusion, the President arges that "it we continue the policy of supervising rates, and requiring that they shall be equal and reasonable upon the railroads of the United States. we cannot in fairness at the same time give these unusual facilities for competition to Canadian reads that are free to pursue the practices as to cut rates and favored rates that we con demn and panish if practiced by our own railroads."—Bradstreets.

#### United Kingdom Failures.

Komp's Mercantile Gazette, in reporting up-on the lattures in the United Kingdom in 1892, says: The year 1892 according to the statistics of failures, has been a bad one indeed. Depres sion of trade would seem to have been general, judging from the figures for the last tw.lve months. There appears to have been a falling off all round, and an increase in insolvency in almost every one of the classes of traders into which, for convenience our returns are divided.

Taking public bankruptcies first, there was in England and Wales an increase of some 420 cases upon a total of 4,231 for 1891, or about 11 per cent. This gives a higher figure, making as it does 4,651 open bankruptcies, than either 1889 or 1890, and bringing us nearer 1888. If we turn to deeds of arrangement, the result is not any more satisfactory, for there we have an increase of some 371 in England and Wales, adding up a total of 3,570 for 1892, as against 3,199 for 1891, and showing a rise in this form of failure to the extent of close upon 12 per

If we add together the totals of the bankruptices and deeds of arrangements for 1892, which is really the proper way, we get the high result of 8,221 insolvencies actually gazetted and registered. If we then compare this grand and registered. If we then compare this grand total with the whole totals for the years 1882 and 1883, which were over 10,000, it will then be seen that though the statistics of failure are altered in form, the effect of the Act of 1883 has not been substantially to reduce the insul vency in the way that its promoters and advo-cates still attempt to maintain. This mode of keeping official bankruptcy apart from a range ments by deed morely confuses the true issue and hides the real state of things. By putting them together some idea of what does occur may be the botter obtained.

The returns for bills of sales during 1892 also gave a large increase, amounting to 431, and coming out at close upon 5 per cent, the t-tal for the past year being 10,220, as against 9 739 for 1891. These figures also show that trade must have been and generally, for the increase runs practically through every one of the Considering how greatly bills of sale, as securities, have been shaken by the decisio is of the courts, it is really surp, ising that over 10,200 should have been executed during the twelve months of 1892. There must have been a large amount of d. p. ession in business to account for these figures, because the registration of a bill of sale against a trader is usually fatal to his staining further credit, and so it is on y done in last extremity.

As to companies, it was to be expected that the number of liquidations would increase rather rapidly under he influence of iccent legislation. Accordingly we find that the totals show 911 cases of winding up, including both compulsory and voluntary in 1891, which was control to 1007 in 1802 as in other words there compulsory and voluntary in 1891, which was raised to 1,027 in 1892, or, in other words, there was an increase of over 11 per cent. It is also to be expected that this increase will be continued, as there must still be

many similar concerns in a very shaky con li-

Another no eworthy point is that it is mainly. if not entirely, in England and Wales that there has been a rise in the statistics of failure. In Ireland matters som to be much more flourish ing. There were only a few more bankruptcles than in 1891, the number of deeds of accaugo ment was only two more, and in the way in Soft was an actual do a see, while in Softland there was a slight faling off in bankruptoles, and a large dimension, amounting to ten per cent, in those trust deeds which represent deeds of arrangement in Eag

Winnipeg Board of Trade

The annual meeting of the board was held on Wednesday afternoon last. The meeting was a pleasant and harmonious one, and business gone through with smoothly and expedi-tionaly. The report of the conneil for the past year is a very lenthy one, showing that a great many subjects have occupied the a tertion of the board, and about doubly the number of meetings of all kinds have been held the year now closed, as compared with the previous one. The report of the council, together with the president's aldress, will be plisted in a special issue of THE CONVERCIAL, which will appear in a few days

appear in a few days.

After the rea ling of the report the election of officers was proceeded with and all were elected by acclaination. The following are the gentlemen selected as office bearers for the

F. W. Stobart, president. W. B. Starth, vice president

A. Strang, treasurer, C N Boil, secretary

C N Beil, secretary
Board of Arbitrators K McK note E L
Drewry, G F Galt, G F Manlion, S A D
Bertrand, J H Brock, R T Riley, S Spink,
John Galt, Wm. Hespeler, Jas E St en.
Council C C Chipman, H. S. Weshrook,
John Galt, J. H. Ashdown, K McKenzie, J.
Porter, R. J. Whitl, D. W B le, J H.
Hausser, W D Pettigrew, S Nairn, W
Georgeson, G R Crowe, A Atkinson, H
Miller S Spink Georgeson, G Miller, S Spink

Notice of mation was given to have the by law changed to make provision for the election

of honorary members.

The following resolution was passed and it was ordered that a copy be sent to the Toronto board of trade, and a copy be forwarded to pull ament, through H J Macdonald,

The board of trade recognizing the importance of trade with Great B itain, and feeling assured that the steady growth of exports and imports to and from that country will be materially as to and from that country will be materially as sisted by the improvement, both as to the speed and capacity, of the Steamers of the Canadi a Atlantic service, and feeling that the development of the country will be largely promoted by better means of transportation, and that the advantages that Canada possesses from her geographical position are nor at present fully availed of and that the resources of the country, especially of this great agricultural district of which Winnipeg is the centre, will thereby be promoted. Therefore, be it revived that this promoted. Therefore, be it remived that this board of trade desires to represent to the board of trade desires to represent to the Parliament of Cana la the necessity for the establishment of a f. t Canadi n Atlant's steam ship service; they are of opinion that immigration and trade would thereby be improved, that the value of exports will be increased and the cost of imports diminished, and the general They therefore urge upon pa lament the advisability of necessary assistance given to secure the attainment of an adequate Atlantic steam

Some discussion followed upon the spread of noxious weeds in Manitoba, and a committee was appointed to interview the government, in conjunction if possible with a committee from the grain exmange, to advise more stringent legislation to prevent the spread of weeds.

#### Montreal Markets.

-The flour market remains quiet and Flour .. steady the chief business reported being on local and country account. In this province many of the sections which formerly depended upon Montreal for their supply of flour are now independent of it. as their own grist mills turn out about all the flour they require. There is much more wheat grown in this province than was the case eight or ten years ago, and the greater portion of this wheat finds its way to the grist mills throughout the country. Consequently the flour required in the interior is very small to what it used to be. In straight roller flour there is a fair volume of business passing at \$3.65 to 3.75 per bbl delivered in broken lots. Car lots laid down here, are quoted at \$3.50 to 3.55 on track. The late firmness on the part of holders does not ap pear to have created the anxiety on the part of buyers that was looked for, and consequently sellers in more instances than one have had to solicit their customers in order to make sales, which of course meant a concession from the top prices they had been entertaining for some time past. Sales are reported of St. Louis straight rollers at \$3.77\} to 3.80 c. i. f. St. John's, N. f.d. The views of Ontario millers are not as rigidly firm as they were two weeks ago, many of them being more willing to entertain offers than they were then. In strong bakers flour, choice city brands are quoted at \$5.15 to 5 25, one of our large millers refusing to sell under the outside rate as he claims that his mills will soon be closed for a time, and he will need all the stock he has until he resumes g in ling. The range of Manitota flour is noted at a wide one, namely, of from \$3.50 to 26 as to quality. The export trade is small 4 26 as to quality. The export trade is small as there is no profit in filling orders for English markets at present limits from Liverpool and

Oatmeal .- The market has ruled steady during the past week under an improved enquiry, and jobbers say they are getting a little better and jobbers say they are getting a little better figure. Car lots are steady, rolled and granu lated having been bought at \$3.85 to 3.90 on track. We quote jobbing lots as follows:—Rolled and granu lated \$4.00 to 4.05; Standard \$3.90 to 3.95. In bags, granulated \$2.00 to 2.05 and standard \$1.90 to 1.95.

Mill Feed.-The market for bran is quiet, car lots being quoted at \$13.50 to 14.00, but they could not be brought from the west and sold at these figures, as car lots have been sold there within the past few days at \$13.00 to 13 50. Shorts are steady at \$14.50 to 15 00, and moullie \$19.00 to 20.00

Wheat. - No. 2 red winter wheat is offered at Port Arthur at 740 May, which is equal to about 83 to \$4c affoat in this port for May deliver; , but we hear of no business yet for spring shipment. Canada red and white winter wheat is quoted at 65c to 67c f o.b. West of Toronto.

Oats.-Although the sale of 10,000 bushels was reported at \$3c here, a holder stated to day that he had offered a lot of 5,000 bushels of No. 2 white at 32½c without getting a buyer. A lot of No. 2 mixed was sold at 32c.

Barley.—There is very little basiness on spot, although we hear of sales in the West of No. 3 extra at 374c, No. 2 at 41c, and No. 1 at 46c. Here we quote malting grades at 50c to 56c, and feed barley at 39c to 42c.

Eggs.—The market continues firm, stocks

are in limited compass and receipts remain light. In the West most of the shipments are going across the line, and are thus diverted from this market. Sales of Montreal limed nave been made at 22 to 23c, while Western limed have changed hands at 19 to 20c. Held fresh stock is quiet, a few sales being reported at 22c to 23c, and fresh stock is firm at 29 to 30c

Butter.—The market holds fairly steady, but business is confined exclusively to the local trade. Creamory butter is being jobbed out at 22 to 24c as to quality; but holders say that it would be difficult to move a round quantity of finest fall made creamery at over 22½c. Sales of 20 to 30 tub lots of good solid oven colored

Townships have been made at 20 to 201c, with le to 140 more obtainable for single packages of selected. Western have sold in jobbing lots at 18 to 19c.

Pork, lard, &c .- The pork market continues very firm at an advance of another \$1.00 per bbl, sales of Canada short cut pork having been made at \$22.50 to 23 in jobbing lots; light family mess is quoted at \$19, and heavy do at \$22. In lard the market keeps very firm at \$22. In lard the market keeps very firm at \$2.10 to 2.20 per pail for compound and \$2.70 to 2.75 per pail for pure. Smoked meats are firm with an upward tendency in prices, sales of selected small at 14c and heavy at 13c. Bacon is in limited supply with sales at 121 to 13c. Roll bacon has sold at 12c and Windsor at 13c. Picnic hams 11c, and long clear bacon at

Dressed hogs.—The market is evidently quiet and less firm, it being difficult to sell car lots at \$9 at the moment, although there have been sales at \$3 90 to 9 for car loads since our last issue. The sale of \$00 hogs was reported at \$3.90 some days ago, but the buyer would

not pay the same price to-day.

Cheese.—During the past week some heavy shipments have been made from Canada via New York and Portland, the shipments via the former port being about 35,000 boxes, most of which are believed to be west of Toronto chegse. There is consequently very little left in Canada to-day. Sales of fivest colored have been made in this market at 11½ to 11½c, finest white being quotable at 12c. The market is very firm, and there is not sufficient stock left in this city to fill a dozen moderate sized or

-There is a good demand for all offerings of hides, which sell readily enough at 5½c, 4½c and 3½c for Nos. 1, 2 and 3 respectively to tanners. A meeting of the dealers is expected to be held shortly for the purpose of putting down the price to butchers to 4½c, 3½c putting down the price to butchers to 440, 34c and 24c for Nos. 1, 2 and 3, instead of 5c, 4c and 3c which is now being paid. Until lately dealers always had a margin of 1c per lb, which is little eno gh for their trouble of handling, etc. We quote:—Nos. 1, 2 and 3 at 5½c, 4½c and 3c respectively to tanners, dealers paying 5c, 4c and 3c. Calfskins, 6 to 7c, and lambskins, 90c to \$1.05.—Trade Bulletin, Fab. 3.

#### The Imperial Institute.

The increased interest taken by all classes v-Great Britain in colonial affairs is now receiin ing fresh stimulus from the completion of the Imperial Institute. This magnificent edifice now stands on the site at South Kensington, formerly occupied by the series of annual ex-hibitions It is indeed an appropriate monu ment to the growth and prosperity of the great Empire. The success of the Indian and Colonial Exhibition in 1886, led the Prince of Wales to suggest that the establishment of a permanent institution, for the intercourse and welfare of the subjects of her vast dominions, would be the most fitting memorial wherewith to mark the jubilee year of Queen Victoria's reign. The scheme found ready support both in 6 reat and Greater Britain, and on 4th July 1887, Her Majesty laid the foundation stone—a block of granite from the Cape Colony—of the splendid building to open which, carly in the month of May next, she will make one of her rare public appearances. A slight idea of the dimensions of the Institute may be gleaned from the fact that its frontage alone extends rather more than 750 feet, whilst the summit of the centre tower which crowns the fabric attains a height of no less than 350 feet. The style of architecture adopted is a free rendering of the Renaissance, and all that modern artistic skill and ingenuity could devise has been done to render the Imperial Institute worthy of its title. If the exterior is striking, it is, however, the object and purposes of the interior that will chiefly commend themselves to all who have the prosperity of the British Empire at heart. As there must be many who as yet imperfectly understand its aims, we cannot do better than quoto briefly from the charter.

1. The formation and exhibition of collections, representing the raw materials and manufactured products of the Empire, so maintained as to il ustrate the development of agricultural, commercial, and industrial pro-

gress.

2. The establishment or promotion of commercial museums, sample rooms, and intelligence offices in London and other parts of the

3. The collection and dissemination of such information relating to trades and industries, to emigration, and to other purposes of the charter as may be of use to the subjects of the Empire.

4. The furtherance of systematic colonization.

In brief, emigration and the festering of trade between Great B itain and her colonies, is the surest means of tightening the bond of When in addition it is learnt that part of the building is to be devoted to the social intercourse of colonists of all descriptions, forming as it were a vast club, the gigantic and far-reaching nature of the undertaking will be ap-

preciated. To no colony can the success of the Institute be of more importance than to our own Dominion. The largest of the dependencies, and par-ticularly available for the immigration which required for the proper development of its vast resources, Canada, has been allotted the whole of the western gallery, with the additional advantage of a main sutrance of its own. By this disposition the Dominion receives rather over 100 yards of a gallery, 20 ft. 6 in. in breadth, and 20 ft. 6 in. in height, for the exhibition of her products and resources. Each separate province has its own section, in which to show its special features and attractions and the kinds of products and manufacture, for which it is best adapted, and here in recurn the prospective emigrant can find visible proof of the prosperity of the country. Already two or three of the provinces have made considerable progress with their collections, and it can only be hoped that the others will hasten to forward their contributions, so that on the day of inauguration the whole Dominion from Atlantic to Pacific, will be able to show uninterrupted evidence of its wealth and enterprise. India, Australia, and the other colonies, are all making great efforts, and it should be the aim and desire of Cauadians to eclipse all others. There is a market here for many of our products at present almost unknown, and the success of the Imperial Institute, means the further development of our already rapidly increasing export trade.

The Canadian section will be under the supervision of a committee, consisting of the representatives on the governing body of the Imperial Institute, of the various provinces. This committee will meet at frequent intervals and deal with any matters that may arise, and upon which general action is necessary or de-The collections will be under the sirable. The collections will be under the charge of a curator and an assistant curator. Harrison Watson, of Montreal, has been appointed to the former position, and Frederick Plumb, former y of Toronto, to the latter. Both these gentlemen are well acquainted with the resources and capabilities of the different provinces of the Dominion, and are much interest-

ed in the work that is before them.
Any tions or individuals desiring to exhibit at the Imperial Institute, had better communi cate with the provincial secretary of his province, who will place them in communication with the officials deputed to make proper col-lections to represent the resources of the province, and to forward them to London, in time

for the opening of the Institute.

The butcher shops of Chambers & Delbridge and George Frizzel, Brandon, have been amalgamated. Mr. Delbridge has sold out his interest and the new firm will be known as Chambers & Frizzel,

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#### Tanning by a New Process.

A new leather manufacturing concorn commenced business in Salem, Mass., last week. Their process of tanning is a new one, and if it is successful it is expected that a large business will be built up. Moriarty & Son is the name of the new firm, and it is understood that they are doing the work for Boston parties. They secured the old Walden factory on Boston street last week, and commenced operations as stated above. One thousand hides were put in soak on the first day. Henry Varner will have charge of the preliminary work, preparing the hides for tanning. They will then be sufjected to the new process, which, it is claimed, will accomplish the work of tanning much quicker than the old method. The result of the experiment will be watched with interest by men in the leather business, as it will be important—if successful.—S. & L. Review.

#### Large Wheat Yield in Kansas.

The following are extracts from the report of the Secretary of the Kansas State Board of Agriculture:—Since we have, considering both quantity and quality, probably the best wheat crop ever grown in the history of the state, we have thought it wise to ask our correspondents to report a few of the largest yields, and the kind of farming that produced such results. I desire to call particular attention to the reports afrom Philips county. Three farmers report, and each one says he summer-fallowed in regular eastern style. Plowed the ground in April, one says, ten inches deep; another, eight inches; and the third said, plowed in June, six inches deep; then each gave it a shallow plowing in August, and a l with the same surprising results. The first, from seveneighths of a bushel seed per acre, gets a yield 46} bushels. The secon 1, from three fourths of a bushel, gets a yield of 41½ bushels. The third, from 1½ bushels seed, gets a yield of 44 bushels per acre. By that method of farming, chances of failure are almost entirely eliminated.

Another thing worthy of note in connection with large wheat yields is the difference in the amount of seed sown per acre in different sections of the state. In the eastern haf of the state, the quantity sown per acre is rarely less than 1½ bushels and frequently 1½ bushels; while in the western half it is rarely over 1 bushel and most frequently 3 pecks per acre. In the southwest, 3 pecks per acre is most common. Three pecks are sown, not because farmers want to save seed, but because they have learnt by experience that it is no advantage, and may be a detriment, to sow more.

From this lesson we learn, that no rule as to the quantity of seed which should be sown to the acre can be laid down for all sections of the state. This matter must be deter mined by the farmers in each section for them selves.

selves. The remarkable success in wheat growing in western Kansas through to the Colorado line in recent years is a new revelation to our people generally. Stevens county, in the extreme southwest, reports a yield of 40 bushels of wheat per acre from 1 bushel of seed; Clark county, 12 bushels from 1 bushel of seed; Wallace county, on Colorado line, 39½ bushels from 1 bushel of seed; Wichta county, 37 3 5 bushels from \$\frac{1}{2}\$ of a bushel of seed; Rawlins county, 36 bushels from \$\frac{1}{2}\$ of a bushel; Decatur coanty, 46 bushels from 1 bushel of seed. The crops are grown without in igation.

As NOT LIKE IT. The Central Farmers Institute, composed of delegates from all the farmers' institutes in Ontario, passed resolutions advocating both free trade and a preferential trade scheme with Eugland. The Canadian Manufacturers' association has endorsed the government's protection policy and the fast Atlantic steamer project.



-THE-

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TIME CARD.

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orth	Bound	1		South	Bound
Ex. Tues., Th. & Sat.	St. Paul Express Dally.	Miles from Winnipeg.	STATIONS.	St. Paul Express, Dally.	Brandon Ex. Mon., Wed & Fri.
2.55p	4.10p	0	Winnipeg.	11.45a	1.00p
2.45p	4.000	3 0	Portage Junction	11.5 <del>1</del> a	1,10p
2.S0b	3.45b	9 3	St. Norbert	12.03p	1.24p
2.17p	3 31p	15 3	Cartier	12.23p	1 37p
1.59p	3.13p	23 6	St. Agathe	12.41p	1.55p
1.50p	3.01p	27 4	Union Point	12.49p	2.02p
1.39p	2.51p	32 5	Silver Plains	1.01p	2.13p
1.20p	2.33p	40 4	Morris	1.20p	2.38p
	2.18	46 8	St. Jean	1.35p	
			Letellier	1 57p	
	1.25p			2.15p	
	1.15p	63 1	Pembina	2.25p	
	9.35a	163	Grand Forks		
	5.35a	253	Winning Junction	9.55p	
	8.35p	470	Minneapolis		
	3.00p	481	Et. Paul	7.052	
	U.00a	9231	Chicago	9.35a	

#### MORRIS-BRANDON BRANCH.

East Bound.			West	Bound.			
Freight Non., Wed. & Fri. Passenger Tues., Thur. & Sat.	Winnipeg.	STATIONS.	Passenger Mon., Wed. & Fri.	Freight, Thes., Thur. & Sat.			
11 40a 2.55p	0	Winnipeg.	1 00p	3 00a			
7.30p) 1.15p	Ŏ		2.30p				
0 40p, 12,55p,	10 0	LOWL PARD	J.03j.				
5.46p 12.27p	51 5		3.81p				
6.24p 12 15p	25 9	Roland	3.43p	9.25a			
4.46p 11.57a	33 5		4.02p	9 552			
4.10p;11.43a	33 G	Miami	4.15p	10.25a			
3.23p 11.20a	49 0		4.3Sp	11.16a			
2.58p 11.08a	54 1		4.50p	11.48a 12.23p			
2.18p 10.49a	62 1		5.10p	12.23p			
1.43p 10.33a	63 4 74 6		5.24p	1.00p			
1.17p 10.10a	74 6	Indian Springs	5.39p				
12 5°p 10.07a	19 1	Maricapolis .	5.50p	1.65p			
12.22p 9.10a	\$6 1	Greenway	6.C6p	2.2Sp			
11.61a 9.85a	92 8	Balder	6.21p	3.00p			
11 Ola 0.12a	102 0	Belmont	6.45p	3.50p			
10.263 8,553	100 7	Hilton	7.21p 7 35p	4.29p			
9 49a 8.40a			7 35p	5.03p			
9 351 8.30a		Rounthwaite	7.471	5.16p			
8.483 8.00a	150 0	Kounthwaite	8.14p				
8.10a 7 48a			§.35p	6.48p			
7.30al 7.30al	[45 ]	Brandon	8 55p	7.30r			

West bound passenger trains stop at Belmont for meals.

#### PORTAGE LA PRAIRIE BRANCH. Taking effect Tuesday, Dec. 20, 1892.

East Bound.			W. Ba4.	
Non Won Fri		STATIONS.	Sto.	265
E SE E E	P C S		2	8 Z
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12.15p 12.10p	0	Winnipeg	4.15p	
11.50a 11.52a	3.0	Portage Junction		4.00m
11.182 11.332	11.5	. St. Charles	4.450	4.26p
11.07a 11 2-a	14.7	Headingly	4.50p	
10.362 11 123		White Plains	5.07p	5.00p
17.05a 10.54a		Gravel Pit		5.2711
9.55a:10.49.	31.2	Lasalle Tank	5.31p	5.3511
9.3Sa 10.4Ca		Eustace	5.400	5.491
9.112 10 202		Oakville		6.130
8.25a 9.55a		. Portage la Prairie .	6.250	7.000

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