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# THE CANADIAN GROCER

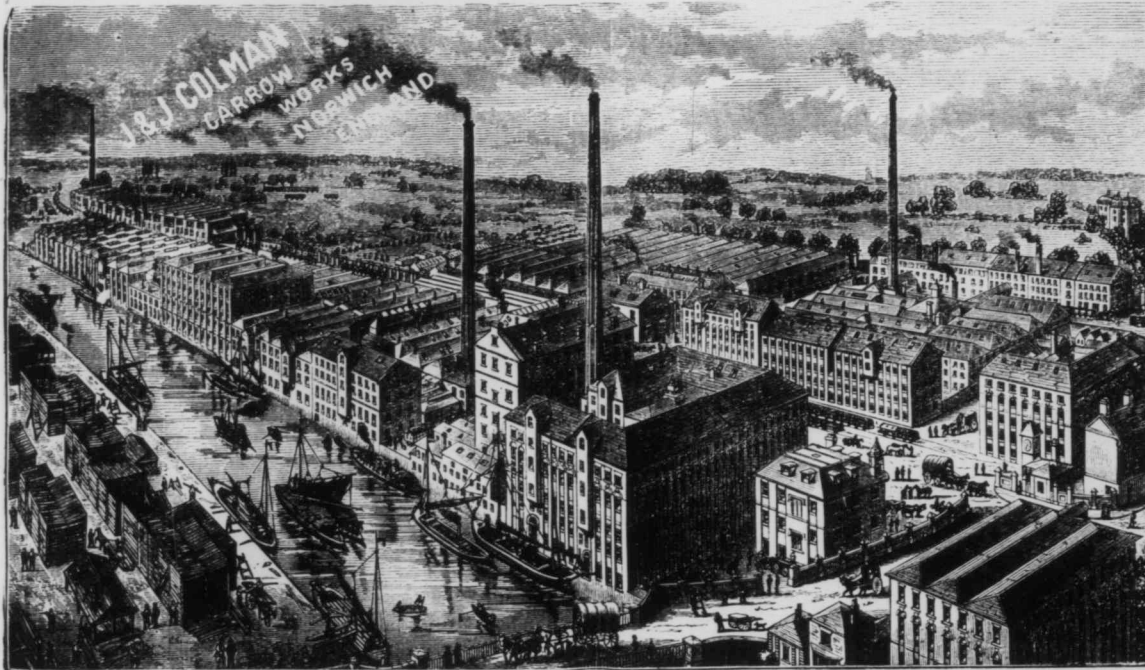
& GENERAL STOREKEEPER

PUBLISHED WEEKLY  
\$200 PER YEAR

VOL. VII.

TORONTO, JUNE 2, 1893.

No. 22



FINE GOODS OUR SPECIALTY.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

MUNDO CIGARS, EXCEPTIONALLY FINE.

MADE IN HIO (7 SIZES).

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Guaranteed equal to any in the market.

**REDUCED PRICE**

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TORONTO and MONTREAL



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Manufacturers of High Grade Patents, Strong Bakers,  
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**OATMEAL**—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

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## MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.  
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

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Purity, Strength and Rich Flavor

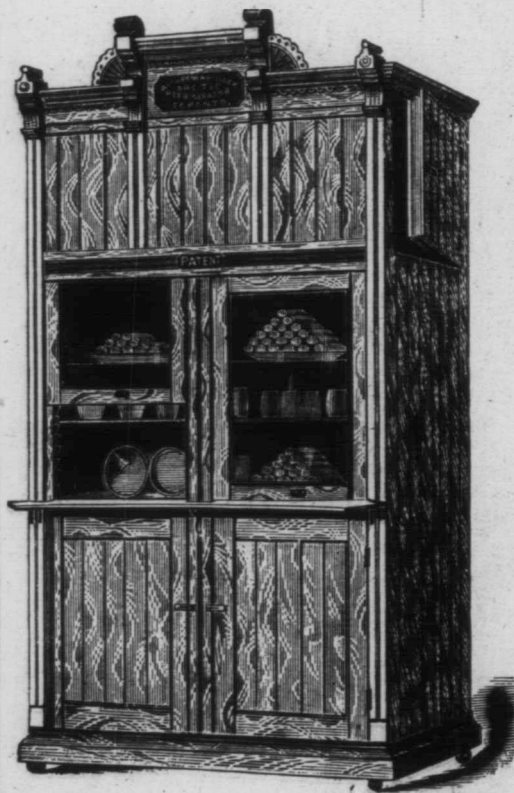
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**WITHROW & HILLOCK**

130 Queen St. East,  
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The accompanying cut represents our \$55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our patrons and GUARANTEE satisfaction. We also keep in stock a full line for the use of PRIVATE FAMILIES, HOTELS, BUTCHERS, PROVISION DEALERS, ETC.

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French Mustard, Catsup and Fruit Relish. The finest goods on the market. Try a Case.

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“Standard Goods are the best to Handle”

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TABLE



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Made only from the Finest Quality of Gelatine.

98 <sup>50</sup>/<sub>100</sub>  
PER CENT.  
PURE

Highest Test  
BI-CARBONATE  
OF SODA.

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PER CENT.  
PURE

Extra Refined, Packed in Drums, Barrels or Casks, also

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FRY'S

If you have  
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SEND FOR  
A FREE  
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COCOA

Wholesome  
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THE STRONGEST FORM  
OF COCOA MADE.

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43 1/2 WELLINGTON STREET EAST, TORONTO.



“THISTLE” BRAND CANNED FINNAN HADDIE.

To secure the Highest Grade of Fish Order this Brand.

NEW PACK READY 1st JUNE.

... A Neat Parcel ...

Is appreciated by your Customers, to make  
a Neat Parcel you must have Good

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Which you can obtain at Lowest Mill Prices and  
on the most Favorable Terms from

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BRANCHES AND AGENCIES:  
Montreal, Toronto, Winnipeg, Hamilton,  
Halifax, N.S., Quebec, St. John, N.B.,  
Kingston, and Victoria, B.C.

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MAMMOTH WORKS:  
: HULL, - - CANADA.

# THE CANADIAN GROCER

PUBLISHED WEEKLY.  
\$2.00 PER YEAR

& GENERAL STOREKEEPER

Published in the interest of Grocers, Cannery, Produce and Provision Dealers  
and General Storekeepers.

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No. 22

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

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The outlook for the merchant and husbandman of this country is by no means bad. The fields promise, take it all round, to give a good yield of grain, roots and hay, while the fruits, both cultivated and wild, are expected, in many instances, to yield bountifully.

Law suits are undesirable things. You may go into them and come out with the satisfaction that you have won. But too often that is about all you get, particularly if it be for the collection of an account that you are suing. You may take off your coat and give the other fellow a good thrashing, but if while you are thus engaged somebody walks off with your coat, the pleasures of victory are diluted with the knowledge that you are the victim of a theft. Yet this is what is occurring every day in tilts between creditor and debtor. The trouble is with the law. At one time the pendulum swung high in the creditor's favor. And in this connection our minds revert to the harrowing scenes in debtors' prisons so graphically described by Dickens. But of late nearly all amendments to the law have favored the debtor to the disadvantage of the creditor. As a result the pendulum now swings high in the opposite direction, or, in other words, the anomaly has been taken from the shoulders of the one and placed in another form on those of the other. The intention was to protect the poor but honest

man who could not pay his debts from the hand of the stern creditor, but now the dishonest as well as the honest debtor often seeks shelter beneath the robes of the law. It is not necessary to specify. Nearly every merchant knows it is so from actual experience.

"Don't give credit, and then you'll have no difficulty about collecting your accounts," is the specie of argument used by some when the defective condition of the law regarding the collection of accounts is pointed out to them. But this line of argument is about as sensible as it would be for some one to say, in urging for a decrease in the police force, that if people properly guarded their premises burglars could not get in. The credit system is part and parcel of our business system; is engrafted in it, and is not likely to be soon, if ever, removed. A any rate, whether it be permanent or not, one thing is patent: As long as it does exist there ought to be laws to enforce the payment of accounts more cheaply and expeditiously than at present. Of course the ratio of a merchant's losses from bad debts will depend largely upon himself. If he is lax in his methods it will necessarily be large. No law will ever prevent it from being otherwise. While after all a careful scrutiny of accounts is the best preventative of loss, there are times when the most watchful of business men are led to give credit to those who are unworthy of it, and it is in order to cover such cases as this that the law needs to be extended.

Protection against fire is a subject that is at the moment commanding more than usual attention. The cause of the increased interest is the number of fires that have of late been occurring. Canada as well as the United States has suffered, and here, as there, they have been attended with loss of life, although probably not to the same extent. Among those who are taking a pro-

minent part in the discussion in the United States is Albert A. Pope, who has heretofore earned a reputation as an advocate of improved country roads. Briefly stated, the climax of his argument is for the placing of fire brigades on a semi-military basis, and with this end in view he would have the subject of how to control a city conflagration treated, under a discipline similar to that adopted at military and naval academies, in a scientific way, in the polytechnic schools of the country as a special branch of study. The more efficient the fire brigade the less danger is there of course of a conflagration taking place. This is frequently demonstrated. But there are also the small towns and villages to be considered. They cannot afford to keep up an expensive and well disciplined organization. Some communities, such for instance as where there may be only a store, blacksmith shop and saloon, can scarcely be expected to maintain even an ordinary hand fire engine, but it is a well-known fact that there are in this country even respectably-sized villages of one thousand inhabitants or more that do not possess even this antiquated instrument. At a fire in one of this class of villages not so very long ago the spectators had to resort to the unique method of throwing snowballs to keep it from spreading to the roof of an adjoining building. Fires, like rivers, are never large at the commencement, and what is wanted is something conveniently and constantly on hand to extinguish a blaze in its incipiency or that will tend to prevent it from rapidly spreading until more efficient means arrive. What this convenient extinguisher shall be is for every business man or manufacturer to determine for himself, and as a help in the premises he might give his clerks and his children too, if he is fortunate enough to have any, a little drilling occasionally in the extinguishing of incipient fires—yes, and a little instruction to the women folk would not be thrown away—for upon a cool head and prompt action much often depends in matters of this kind.

**WEDNESDAY AFTERNOON CLOSING**

Wednesday afternoon closing is subject that is being much discussed at the moment by the retail grocers of Toronto. For three or four years past most of the grocers, particularly the leading ones, have been in the habit of closing their places of business every Wednesday afternoon in the week during June, July and August; and they are all of one accord in regard to the benefits derived from the practice. But, from what can be gathered from a remark dropped here and an inuendo thrown out there it is just possible that blinds will not be drawn or store doors locked with the same unanimity and alacrity as formerly.

The reason is of course the same one that is periodically trotted out whenever any movement in the direction of early closing is inaugurated—the fear that the nearest competitor will adopt a contrary course, keep open and catch the trade that belongs to he who shuts up. In other words selfishness and its offspring jealousy are the obstacles that threaten to block this as it does about everything else having for its object the betterment of the grocer's condition.

The price of success in the grocery trade is close application to business. The keenness of competition and the small margin of profit demands it. But attention to business does not mean enslavement to it. A merchant, like any other human being, needs relaxation and change now and then. By closing his store at seven o'clock, as a good many are now doing, some opportunity is afforded; but at the best it is comparatively small. He and his clerks can take in a concert, call on their friends, enjoy a quiet drive or boat sail the cool of the evening, but that is about all. By two or three hours after closing the night is old, when sleep and not pleasure is in order. One free afternoon each week, however, gives merchant and clerk time and opportunity to go where they can find complete change of environment, pure air, and sunshine unobscured by city smoke. They can board a steamer, and get out on the lake and sniff its invigorating breezes, or allow themselves to be carried to one of the many resorts that are within a few hours' sail of the city, or in vehicle or on horse or on "bilk" take a trip into the country where the trees are budding, the birds of many species singing, the grain ripening, and where a hundred and one things can be found to admire and to detract the mind from the cares of business.

Life at the best is but short, and in his journey through it the man of business has got his share of hills to climb and thorny bushes to push his way through. But there are also fertile plains and valleys in which flowers and fruits abound. The periods when the mind is free from business cares are some of these plains and valleys, and turning into them one afternoon a week is

surely seldom enough when the rest of the week it is probably hill-climbing. Close your store Wednesday afternoons, and never mind what your neighbor does. The chances are that he will not be long in following your example. But even if he does not you will soon overtake him in the race for business, although the chances are that he will be the first to cross the river of Death. But it is success and health, not death, that the average grocer is after.

**POOR OUTLOOK FOR CURRANTS.**

The position of the currant market has been one of considerable strength for some time. A number of causes have contributed to this end. Last season the vines in Greece were ravaged by the currant-grower's dreaded enemy, the peronosporo. Then came destructive earthquakes to some of the currant districts, and following these things came the natural concomitant, financial depression. A few weeks ago the cables announced the advent of further earthquakes, which were more destructive than the previous ones. In last week's GROCER was published this forecast of the crop made by Barff & Co. of Patras, May 6: "The coming crop is not progressing as favorably as usual at this season of the year; the cold and frost experienced during February and the early part of April caused much damage to the buds and plants generally and the vegetation is stunted and uneven, in many districts the show of blossom is small, so that only a small crop is expected. Peronosporos has appeared amongst the rose plants and in a few isolated cases has been observed on the leaves of the currant vines, but it is yet too early to expect any general visitation of the malady. We very much fear it is lurking in the plants and that it will show up before long, but the extent of damage it may cause will very much depend upon the state of the atmosphere during the next month." Saturday last P. L. Mason & Co., of Toronto, received a cable from Patras announcing that the fears regarding the re-appearance of the peronosporo had only been too fully realized, it having resumed its attack on the vines. Under any case it was expected that the currant crop would be short this season owing to the disasters of last season, but, in view of the latest developments, it now promises to be very much so.

**RE MOLASSES AND SUGAR.**

Mr. Felix Taussig, of New York, was in Toronto last week. As an authority on sugar, molasses and kindred subjects he stands high, and when THE GROCER ran against him the conversation naturally turned on these articles.

"The molasses market with us at present," he said in reply to a query, "is dull but strong owing to the scant supplies. The stocks at principal points are about exhausted. At New Orleans there remains hardly any desirable goods fit for grocery purposes. My trip to Cuba this season was far from satisfactory, as I could not secure one-half

the molasses I wanted. I found very few plantations left that were making Muscavado sugars and molasses, and the Cuba Muscavado molasses is the only kind fit for grocery purposes. The centrifugal, or second molasses can only be used for distilling. The demand for molasses in the United States this year has been unprecedented. The reason of this was the high prices of pork products, and in our Southern country, where pork is one of the principal foods for the poor, they substitute molasses to a great extent when pork is high. Owing to the enormous increase in the consumption of molasses this season there remains very little stock in the various distributing points, and, as I have already said, hardly any at principal points I see, therefore, no reason why values should not be enhanced considerably in the near future. All we have to wait for is a renewed demand, which is bound to come long before we can depend on replenishing our stocks from the present growing crops. Speaking for ourselves I can say that we have to-day the smallest stock of molasses that we have ever had at this season of the year, and I can safely assert that every other house is in the same fix and probably more so as we have been liberal buyers from the beginning of the season.

"On sugars I think the situation is even stronger. All crops are short and the increase in demand greater than ever before. The prospects with us in the United States are that the demand to come in the near months will be something never before equalled. Our fruit crops promise to be very large and the enormous quantities of sugar that will be required for preserving and canning is bound to advance prices. Our latest cable from Cuba said that the crop was about finished and that grinding operations had ceased on most plantations, and the estimated crop would be about 760,000 tons, which shows a shortage of about 150,000 tons. The reports on the beet crops are also of large shortages, and I can therefore see no reason why sugars will not advance materially between now and next September. Speaking with a large sugar importer the other day he used quite a novel argument about the coming increase in the demand for sugar. His words were: 'Just think of the hundreds of thousands of people that will visit the World's Fair and then figure the millions of cocktails, gin fizzes, lemonades, milk punches, and all other beverages that will be drunk. And all contain sugar.' This of course is the funny side of the question, but in my mind there is no doubt that all sweets must advance. There is nothing to stop them until next January, when we get the new crop from Cuba. The recent lower cables on sugar from London were entirely speculative and caused by the realizing of speculators who held stocks of sugars since then, however the market has improved and prices are higher."

## CHATS WITH BUSINESS MEN.

"Anything new?" said a traveller to me Saturday in reply to a query for news, "Well, can't say there is. But, say, there is one thing that should be exposed," he added, as with a look of indignation overspreading his features, he stopped in the work of replenishing his tea samples, busy as he was. "And it is this: You know that there is a fixed price for tobacco, but some of those Montreal houses, and Toronto houses too, bad luck to them, are giving rebates. Yes, and by-the-bye," he added as he touched my shoulder, "even some of the Collingwood fellows are guilty of the practice. Well, when I say the houses I mean their travellers are. And this is how they do it: You are a grocer. You buy tobacco from those fellows presumably at the regulation-price, and your invoice will show it, but the fact is you pay just one cent a pound less than the regular price for your tobacco, for the traveller goes down in his pocket and hands you back a cent for every pound of tobacco you have bought. I say it is dishonorable; it is mean. I can give you the names of the people who are buying from these fellows if you wish. One merchant told me that he gets a rebate direct from the house. How's that? That's combination for you! Why, do you know, there are some towns—Peterboro' for instance—where I cannot sell a pound of tobacco. When I try to do business with them they simply laugh at me and say: 'Old fellow, you are not in it.' Of course it makes me mad, but what can I do. We're not going to give any rebate, you can bet on that. Why we only get four cents a pound on tobacco, and what is that, taking into consideration all the expense and loss we have to bear."

"Well I am particularly surprised at the Montreal houses. Why it you will believe me, it was only the other day that some of them were up here trying to induce the Toronto houses to put the price of tobacco up a cent," interrupted his superior, who was standing near by. "O, it annoys me, and I think it is dishonorable of all concerned."

"Yes, I am just down from Collingwood," said a gentleman to me last week. "But there has been nothing extraordinary happening up there that I know of, except it be that George Miller of Gravenhurst, has been visiting his old friends there. Who is he? Well at present he is manager for Homer & Co., of Gravenhurst. I think that's the firm, but at one time he occupied a similar position with a Collingwood firm. That's when he got his popularity with the Collingwood boys, and he has just been down renewing old acquaintanceships. O, he's the boy I can tell you; and he's like the Scotchman who kept the Sabbath and everything else he could lay his hand on, particular business and his friends, and what is more he still well preserves his avoirdupois—some 300

pounds of solid good nature. Well, ta, ta, call in and see us if you ever come to Collingwood"

• • •

"Some people talk of sympathy for those retailers who were found selling soaked peas the other day," said a wholesaler to me, "they thought they were getting something cheap and that is about all they cared. They knew they could not get goods that were up to quality for the price they paid. But, O well, I suppose they have learned a lesson. At least I hope they have. Do you know that the matter had a somewhat injurious effect on the sale of canned peas for a while? Well it did, but I don't know that it worked any harm in the long run, for I think the incident enlightened the consumer a good deal as to the difference between canned and soaked peas."

BYSTANDER.

## ASSOCIATION TALK.

The opening meeting of the Toronto Retail Grocers' Association, to be held in June, is being looked forward to with a good deal of pleasure by the members. Messrs. R. Donald and Robert Mills, who are to lead the affirmative and negative respectively in the debate, "Resolved, that travellers are a benefit to the trade," are finding time, when not engaged sharpening up arguments for the fray, to add a number here and there to the programme of vocal and instrumental music and readings which is also being prepared under their supervision.

The members of the Cardiff Grocers' Association are considering the advisability of adopting a uniform price of bread by bakers and grocers.

The recent war between the Retail Grocers' Association and the commission merchants of Indianapolis, Ind., which resulted in the boycotting of all commission men who would not sign an agreement to quit retailing, has now involved the local millers. The millers agreed not to sell to the consumer, but supposed that, in thus binding themselves to the retail grocers, it was understood that the grocers would reciprocate, and buy flour at home. The millers claim this is not done, and that instead of bettering their condition they have simply added to the profits of the grocers without receiving any benefits themselves. They have appointed a committee to make terms with the grocers, and seem to be anxious to terminate the affair harmoniously, being inclined to look upon it as a misunderstanding rather than as an intentional affront.—American Grocer.

The retail grocers of Superior, Wis., are considering the advisability of forming an association for the purpose of adopting a strictly cash basis.

There are 3,000 grocers in New York city, and at a recent meeting of the Retail Grocers' Union there, an ex-president held that out of that number one half ought to be in the ranks of the association.

Officers of the Horse Insurance Fund in connection with the Retail Grocers' Union, of New York, report that 3 per cent. on the

valuation of the animals insured cover all expenses. No assessment has ever been levied.

At a recent meeting of the Scottish Shopkeepers' and Assistants' Union, the chairman said that the recent plebiscite in Glasgow had shown that about 6,000 shopkeepers (employers) were in favor of early closing being secured by legislation. That was now within almost measurable distance owing to the efforts of the Union and the London Early Closing Association. But, while there were 6,000 shopkeepers in favor of Act of Parliament, only 1,659 of these had subscribed funds towards it furtherance, and their combined subscriptions amounted to only £115. He thought that in this lay the most of the delay in settling the question. If 6,000 shopkeepers and shop assistants were to subscribe at the rate of only 1d. per week an annual income of £1,300 would result to the Union. The Union had already expended £800 in furthering the object, and the directors hoped that by putting the matter before the shopkeepers they would be able to procure the requisite funds to carry forward the measure in Parliament to a successful issue.

## NEW CROP JAPAN TEAS.

The first samples of new crop Japan teas consigned to the Toronto market arrived here Monday last. The teas themselves are expected end of this week; and Monday next will probably see wholesalers shipping out to the trade. The quality is fine and equal to anything seen on this market for some time. The choicest will sell at from about 35 to 40c. a pound.

The samples mentioned as arriving on this market last week were of teas consigned to New York, where they sold at 43 to 48c. This was of course too high a price for this market. Three or four hundred packages of the choicest sold there without sample, the stipulation being that the tea should be up to standard; and it turned out to be rather better.

## THE HISTORY AND MYSTERY OF TEA.

"Tea; its History and Mystery," is the title of a 265-page book issued by Joseph M. Walsh of Philadelphia, who is already known as the author of a work on coffee. The obstacles and difficulties its author had met with in his endeavors to learn something of tea when he first entered the trade was the motive which led him to undertake the present work. The material composing it was collected during a period covering twenty years, and arranged subsequently in its present attractive and readable form. The book consists of ten chapters and the subject it treats of is dealt with in this order: (1) Early history, (2) geographical description, (3) botanical characteristics and form, (4) cultivation and preparation, (5) classification and description, (6) adulteration and detection, (7) testing, blending and preparing, (8) chemical, medical and dietical properties, (9) world's production and consumption, (10) tea culture, a probable American industry. The book is illustrated, and the time spent in perusing its contents will by no means be ill-spent.



### SALMON PACKING ON THE COAST.

DEAR GROCER,—Thinking it may be of interest to the grocery trade I am sending you a few facts I have gathered respecting the preparations being made on this coast for the salmon packing season. As you are doubtless aware this is the year of the big runs on the Fraser river and every canner is making preparations to avail himself to the full capacity of his factory of the expected large supply of fish. There are this year twenty-five canneries on the Fraser, all now engaged in making cans. There is no combination or limitation among the packers as to their output, and as the preparations average 20,000 cases for each factory, the total pack on the Fraser this year will be half a million cases, if the salmon run is anything like what it was four years ago, the last "big run" year. There are fifteen canneries in the other parts of the province which will add about 125,000 cases, making the total for British Columbia 625,000 cases. In Alaska there is no combination among the packers, neither is there on the Columbia river. Taking everything into consideration it is considered by competent judges that this year will show the largest pack of salmon ever put up on the Pacific coast, and if all the cans now being made are filled, it will be decidedly a case of over production and everything points to low prices this fall.

Yours truly,

A. HENDERSON.

Vancouver, B. C., 20th May, 1893.

### A GENTLE REMINDER RE COCOA.

EDITOR GROCER,—I notice in this week's Mail, in its grocery report, what purports to be an item of "news" regarding cocoa. The item claims to contain the views of a bona fide grocer, but happily the grocers of that kind are getting scarce. He mentioned the names of three makers, all foreign, and not the makers of the best cocoas either, not one English or Canadian name in the list. Is it possible that even in its commercial columns the Mail writers must wear the same old green goggles. Some of the grocers have been slow to recognize merit in a home article, and they cannot be blamed, for the reason that very often the quality was not up to the mark, but I think it is the duty of all Canadians to support home goods when they have equal or greater merit than the foreign ones, and next to Canadian we should give our preference to English goods.

Yours, etc.,

J. W. COWAN,

Cowan Cocoa & Chocolate Co.

Toronto, May 26, 1893.

### VALUE OF THE SILVER DOLLAR.

An interesting table showing the commercial value of the silver in a silver dollar from 1872 until the present year is as follows:

Calendar Year.	Value.	Calendar Year.	Value.
1873.....	\$1.004	1883.....	\$0.858
1874.....	.988	1884.....	.861
1875.....	.964	1885.....	.823
1876.....	.894	1886.....	.709
1877.....	.929	1887.....	.758
1878.....	.891	1888.....	.727
1879.....	.868	1889.....	.724
1880.....	.886	1890.....	.809
1881.....	.881	1891.....	.764
1882.....	.878	1892.....	.674

At the date of the passage of the present silver law (July 14, 1890), the price of silver in London was 49½ pence, equivalent to \$1.07¼ per fine ounce. The highest point reached since the passage of the act was in New York, August 19, 1890—\$1.21 per fine ounce, and in London, September 3, 1890—54½ pence, equivalent to \$1.19¼ per fine ounce. The lowest price of silver was reached during the last calendar year, viz., \$0.83 a fine ounce, showing a decline from the highest price in two years and a half of \$0.38 an ounce.

### TIN POISONING IN PRESERVES.

It is only during recent years that chemists and hygienists have given the subject of tin poisoning by preserves in tin cans serious consideration, says N. Y. Bulletin. Confirmatory evidence is abundant and the remedy indicated seems to be in finding some coating for the interior of the can that will resist the action of the organic acids and the sulphur contained in the albuminous matter of vegetables, meat, etc., on the tin of the cans.

A Holland manufacturer, C. Verwer, of Krommeine, has succeeded in preparing a varnish which, according to some investigations recently made, answers the purpose perfectly. In this invention not only must the varnish resist the action of the preserves, but it must be perfectly adherent.

In order to determine whether the above-mentioned varnish was capable of preventing the solvent action of the acids on tin, some of the most acid foods, such as sauerkraut, buttermilk, and pears in wine, after four to nine months' keeping in varnished cans, were subjected to examination. Only imponderable traces of tin were found. The same results were obtained with a sample of beans coming from France, and examined after being preserved twelve years in a varnished can. This latter example is of less importance since beans and peas free from salt dissolve almost no tin. The investigator was unable to obtain acid foods which had been preserved for so long a time, but in his opinion the experience acquired after four to nine months suffices to strongly recommend the varnishing process, in consideration of the strong reactions which occur in unvar-

nished cans. With experience thus far gained, sorrel is the only vegetable whose action the varnish is unable to withstand.

It is strongly urged that varnished cans alone be used, especially for acids foods, and it seems important that the various governments should give the matter consideration. Several manufacturers have already adopted the process for foods and beverages.

### PRESERVATION OF CANNED APPLES.

While it is not "a well-established fact," as a contemporary solemnly avers, that canned apples, in common with other canned goods, undergo a change, and that their flavor is either entirely destroyed or sufficiently altered to render them more or less unpalatable in course of time; yet any process or improvement looking to their better preservation is not unworthy of consideration and investigation; for it so happens at times that the cans are not absolutely airtight or hermetically sealed, and in this way decomposition or deterioration is brought about, thus creating as "a well-established fact" what is really an exceptional case. Intense heat, too, when sufficient to make itself felt within the can, is not without an injurious effect; but while fruit is not often spoiled through such a possibility, the few exceptions that there have been are sufficient to warrant the adoption of improved methods provided any better process can be demonstrated. Cold storage, to be sure, is a safe-guard against any danger of this sort; but, besides the expense, it is not always practicable where the fruit has passed from the hands of the manufacturer into those of the retailer, to be held until disposed of to the consumer; and while the first mentioned may think that all responsibility, so far as he is concerned, is at an end when the goods pass from his possession, he must not overlook the fact that if they subsequently spoil or deteriorate, the blame will be laid at the door of the packer. So it is, after all, to his interest to assure their preservation, if possible, until finally opened for consumption. To this end a Chicago, Ill., genius, has conceived the idea of employing an air-tight can or receptacle from which the air can be exhausted and carbonic acid gas substituted, which, it is claimed, has the effect of effectually preserving the fruit while neither altering the flavor nor imparting to it any unpalatable taste—American Cider Maker.

### BLENDED TEA IN ENGLAND.

In a discussion between the members of a grocers' association in England in relation to the tea trade, one of the leading disputants said that he thought many grocers made a mistake by buying blended teas instead of blending their own, thus sacrificing their individuality. It was quite impossible for any blending house in London to blend a tea that would be suitable equally for Coventry, Leicester, the Potteries and Birmingham. He gave some loose tea to show that their loose tea was better than packet, and in buying blended tea they were losing touch with their customers. "This emphasizes the necessity of every dealer in tea studying the wants of his neighborhood and of placing his tea trade upon an independent basis," remarks American Grocer.



## CANNED GOODS GOSSIP.

British Columbia papers say that fish are still being taken in moderate numbers, but the large number of boats on the river runs the average per net lower than usual.

Canneries on the Nova Scotia coast have been securing a very fair supply of lobsters recently. The Digby Canning Company, it is reported, boiled about 6,000 in two days recently. It is also noted that shipments of lobsters from Yarmouth to Boston have been unusually heavy.

There have as yet been no advices of relief from drought in France, says a New York paper. The pea packing season is therefore very backward, and about the only work done thus far is the putting up of a moderate quantity of common and inferior articles. That the drought reports are radically different from the ordinary crop scare is an established fact. All information goes to show that the crop has been seriously injured, and that it is now beyond recovery that would enable canners to put up their average pack and assortment. Significant in this connection is the fact, well authenticated, that some packers have bought back contracts made early in the season, paying \$1 per case above the original contract price; and that as high as \$1.50 per case has been paid in a few instances to cancel orders. Spot goods, last season's pack, have advanced sharply as well. "Fines" are commanding \$2 per case more than they could have easily been purchased at six weeks ago, and other sizes have undergone nearly, if not quite, as radical change in value.

The Armour Packing Co. have brought out a new line of canned soups, packed in 2-pound tins. The line consists of braised beef with vegetables; braised beef with gumbo and rice; braised beef with piquant sauce. The soups retail at 30c. per can.

Apropos of canned tomatoes, some statistics were brought to notice that deserve passing thought, if not serious consideration. In brief, the data show that nearly or quite 7,000,000 cases will have been distributed and a large percentage consumed during the two years ending August, 1893. In other words, it is figured out that the consumption for 1892 and 1893 amounts to at least 3,300,000 cases per annum. That jobbers have light stocks is evidenced in the fact that they are obliged to pay \$1.20 to \$1.25 per dozen for tomatoes to keep on hand enough goods to accommodate their regular trade. That retailers are not carrying any too many may be inferred that their current purchases are but little behind the average for the season. Prices at the opening this season were about 85 to 90c. delivered, or 30 to 35c. per dozen below present selling price. In connection with the facts above outlined, this one speaks for itself. Another little suggestion was

brought up. It may be summarized thus: There are at least 150,000 retail grocers in the United States. Ten cases to each at the beginning of the coming season would absorb 1,500,000 cases, or over 40 per cent. of the quantity packed last season. Opening prices this year are as low as they were last year. Why should the consumption not be as large and tomatoes as "good value?"—N. Y. Bulletin.

There are 43 canning establishments in California, 10 of which did not pack fruits for the season of 1892. With a view to arrive at substantially correct results regarding this growing industry in the State, the California Fruit grower has been at great pains and labor in the compilation of the following facts and statistics. These have been obtained from the various canning companies themselves under circumstances eliminating all probabilities of exaggerated statements or erroneous returns. They may therefore be regarded as a practically safe guide to the canners themselves and to the trade generally, as indicating the requirements of the present season, making due allowance for stock on hand. If these figures shall assist canners and dealers in the adjustment of supplies to consumption, and thus maintain a steady market for our canned goods, the California Fruit Grower will be amply repaid for its three months' labor of correspondence and investigation relative to this important matter. During the season of 1892 the 33 canneries operating in California packed fruits as follows:—Apricots, 385,757 cases; peaches, 565,455 cases; pears, 268,479 cases; plums, 135,296 cases; other fruits, berries, grapes, cherries, etc., 247,409 cases; total pack, 1,602,396 cases. A case of standard fruit consists of 24 cans of 2½ pounds each; and while all fruit was not put in such manner, some being put into larger cans, the calculation of amounts is based upon the standard packed as noted. That is to say, the canned fruit pack of California for the season of 1892 amounted to an aggregate of 1,602,396 cases, or 112,165,830 pounds, including syrup and packages. The pack of tomatoes was 228,492 cases, and that of other vegetables 33,224 cases.

Among the Canadian exhibitors of canned goods, says a contemporary referring to the Worlds Fair is the well-known firm of Boulter & Sons, Picton, Ont., who have sent a large display of their fruits and vegetables in cans. The well-known label of the Erie Preserving Co., St. Catharines, Ont., is also conspicuous in the Canadian exhibit.

Reports come from various points between Maryland and California to the effect that bank accommodation is so tightly drawn that some canners of fruit and vegetables are inconvenienced. Whether financial conditions will lean to a curtailment of packing operations is however very uncertain.

Early orders for British Columbia canned salmon, 1893 season, N. Y. Bulletin is informed are ahead of the average for this

season of the year in Canadian and English markets.

The receipts of Southern peas by boat at this port do not indicate an average crop, but they may come with a rush a little later on. As a rule the 10th of May averages the time when packers may take steamboat peas, but receipts will have to increase mightily in the next few days to bring this year to an average on time. Last year the early steamboat peas were very fine and found great favor with the packers of the finest quality. Reports are that peas have been drowned out in the lower Ohio section, where some of the heaviest planting for packers has been done, but peas easily recover from injuries, and aside from a slight reduction of supply the packers there will not suffer more than a slight delay. As the acreage this year was considerably reduced from an average in the section where the "Viners" are operated any serious loss of supply would leave the market barer than it has been for several seasons past.—Trade, Baltimore.

The outlook for canned salmon is, if anything, more perplexing than usual at this season of the year. Spot stocks of ordinary goods seem to be just a trifle heavier than it was estimated some time ago that they would be at the middle of May, and an air of mystery is assumed by the Alaska canners combine that by no means promotes confidence as to the future. The impression prevalent here that there will likely be some friction between the combine and the independent canners, due as it is to interpretation of the spirit of recent correspondence from the Coast, prompts indifference, to say the least, on the part of eastern buyers generally. The idea seems to have become whispered that the combine's price for red fish will not be above \$1 per dozen f.o.b. San Francisco, if the Alaska pack this season exceeds 600,000 cases, and the impression gains ground that if a contest between the different interests takes place, the opening price will be nearer to 90c. So much for possibilities on this side of the Atlantic. Another suggestive fact is that the British Columbia pack this season will be limited only by the supply of fish cans and labor. The only interpretation of this is that Alaska canners are likely to meet active competition in the foreign markets. As for the Columbia River, there is quite satisfactory evidence that the fish packed in that quarter will be pushed vigorously in all markets if prices for Alaska fish are not kept on a comparatively low level.—N. Y. Bulletin.

The Tatamagouche correspondent of the Truro News writes: "The season has arrived when preparations are being made for the lobster fishery. Our packers are in good cheer, as the outlook just now in prices is fairly good, being much better than this time last year. Lobster canning of late years has assumed large proportions, and is now quite an important industry on the Northumberland Strait. Already all the available young men and women are booked for the season. Not a little of the money in circulation is obtained from this source. The McLellan Bros are the only packers of this town; they are now making ready in anticipation of a good summer's work. Our bay, as well as the straight and gulf, are clear of ice, so that they who go down to the sea in ships and lobster boats and do business on our waters can now do so without obstruction."

### FACTS ABOUT CASSIA.

Cassia, or bastard cinnamon, as it is sometimes called, is indigenous to the forests of Quang-ting and Quang-see in China, and is grown in several parts of South Asia, says Merchants' Review. Some of very fine quality, of late years, has been imported here from Java and Saigon. The trees which are cultivated are kept as a sort of coppice, and numerous shoots spring from the roots. These are not allowed to rise higher than about ten feet. When the trees first put forth their flame-colored leaves and delicate blossoms, the scenery is exquisitely beautiful. In three years after planting each tree affords one shoot fit for cutting; at the fifth year from three to five shoots may be taken, but it requires the vigor of eight years before it yields as many as ten branches of an inch in thickness. From the age of ten to twelve years is the period of its greatest perfection, but its duration of life is not limited, as the root spreads and annually sends up new shoots or suckers. The tree is in its best state when the bark separates easily from the wood and has the inside covered with a mucilaginous juice; but if that be not carefully removed the flavor of the spice is injured. The shoots are cut when from half to three-quarters of an inch in thickness, and in length from one to three feet; the bark is instantly stripped from the wood, and freed from the epidermis, which is scraped off. The fragrance diffused around during this process is extremely delightful. The wood, when deprived of its bark, has no smell, and is only used for fuel. When the bark is cleansed it is of a pale yellow color; and it is then thoroughly dried in the sun, where it curls up and becomes of a much darker tint. The small pieces, when practicable, are then put inside the larger ones, and the whole close together in the tubular form in which it is sold in the stores.

When the rind or bark is first taken from the tree it consists of an outer portion, which tastes like common bark, and an inner portion which is very sweet and pungent. In the course of the drying the oil of the inner portion, on which the flavor wholly depends, is communicated to the whole, and the quality of the entire bark depends more upon the relative qualities of those portions of the bark than upon anything else. The Ceylon cinnamon has the outer portion much thinner than the cassia of other countries, and thus its higher pungency. There are three styles or classes of cassia—the "thin quill," or inner bark, manipulated without its outer rind, which seldom comes into this market in its genuine state; the "cassia vera," or the bark proper taken from the green yearling shoot, and which is often very aromatic; and the lignea, or woody bark, taken from near the trunk. The principal exports are from China and Batavia. Under favorable circumstances the tree yields a large and small harvest every year

The large one is obtained soon after the fruit is ripe; that is, when the tree has again pushed out shoots and the sap is in full circulation. May and June are the best months for the great harvest; in November and December the little harvest is obtained. Oil of cassia or cinnamon is generally distilled from the fragments broken off in packing, but a very great portion of cassia that finds its way into our market has been "sweated," or the greater portion of its oil extracted. A very small quantity of oil is contained in the bark, one hundred pounds of which are required to yield half a pound of oil; consequently it is extravagantly dear. When distilled from the finest cinnamon its specific gravity is greater, but from the cassia it is less than that of water.

Though cassia has found a place in our pharmacopœia, the purpose to which it has been applied by the South Americans invests it with medical properties which it is not usually supposed to possess. One thousand bales are said to be consumed annually by the miners in South America; each receives daily a certain quantity cut into small pieces, which he eats as a preventative against the noxious effluvia of the mines. The average weight of a bale of China cassia is from 70 to 80 lbs., with 9 per cent. allowance for tare.

### HOW MACKEREL ARE CAUGHT.

A salt mackerel for breakfast has usually been looked upon as evidence of poverty and a desire to economize, but of late years this lowly fish has become almost a luxury, owing to the falling off in the catch. How many who smack their lips over a broiled bloater or one boiled and served with cream sauce, think of the hard work and danger attending its capture? How they are caught may not be uninteresting. Most of the vessels engaged in the fishery sail from Gloucester, Mass., and have crews numbering from 15 to 25 men. They cruise from Cape Henlopen to Newfoundland, keeping within a few miles of shore. When a "school" of mackerel is sighted by the look-out at the mast-head, every man on board is full of life and energy because they work on a share of the profits, and no opportunities must be allowed to escape. The seine-boat and dory are lowered, the former having the immense net or seine carefully stowed away and in position for immediate use. The seine-boat is usually about 38 feet long, built of fine cedar, is 7 feet, 6 inches to 8 feet wide and 3 feet deep. They cost from \$225 to \$250. Generally, seven or eight men row, two throw the seine, and one steers. This is the regular crew, and each man has his position to which he goes promptly on signal. The dory, with two men, always goes with the seine-boat. The work now is a splendid example of muscular activity, cool heads and quickness of action. As soon as they come up with the fish, one end of the seine is given

to the men in the dory, who hold and keep it in position, the men in the seine-boat throwing the net and rowing around the "school" of fish. When this is accomplished and the seine-boat reaches the dory, the men there quickly pass the end or bight of the "purse-line" to the men in the seine-boat. Then comes the quick and careful work—"pursing the seine," which means drawing the bottom of it together with this "purse-line," which is made of best Russian hemp rope,  $1\frac{3}{4}$  inches in circumference, running through rings attached to the bottom of the seine. To this line are attached purse-weights, of which there are two weighing 60 to 75 pounds each. They are used to keep the bottom of the seine steady and overcome the ocean currents to some extent. This pursing of the seine gathers the mackerel into a huge bag. Sometimes all this effort and work is wasted. The mackerel may be wild, and sometimes when a good school is almost enclosed and only a small opening remains, they will dive, go through it quickly and escape. Sometimes a shark will get caught inside the seine with the mackerel and go through it with a rush, leaving a hole through which the smaller fish escape. Then the net must be repaired and all the work done over again. Sometimes sharks outside the seine with large appetites and a great desire to satisfy them make it necessary for the crew to be active and careful. That catching mackerel is hard work may be concluded from the fact that on a trip last season the schooner Hattie Graham brought in 430 sea-packed barrels, and in catching that quantity the seine was thrown 135 times. The seine is 1,200 to 1,400 feet long and 150 to 175 feet deep. The crew probably rowed all of 400 miles in getting to the schools, rowing round them and pursing the seine. The schooner Grayling for 400 barrels sixty-eight times and rowed 200 miles; schooner Harvard, forty-eight times for 200 barrels, and in eleven sets of the seine secured only 28 barrels. What practice this would be for a Yale or Harvard boat crew.—American Grocer.

### CIDER PRESERVATIVES.

We think salicylic acid is the best preservative for cider, and in small quantities is perfectly harmless. The acid should be either dissolved in alcohol or in a little of the cider, so as to prevent its floating. The proper quantity is about an ounce and a half to fifty gallons of cider, and should be added when the first fermentation has just been completed. There is no harm in using sulphur by burning it inside the casks, either in the apparatus used for this purpose by French wine-growers or by soaking strips of cloth in melted sulphur, lighting them, and allowing them to burn inside the cask. This destroys the fungi which oftentimes are apt to spoil the cider.—Foreign Ex.

# ATTENTION !!

THE fine Dargeeling Teas we are offering are worthy any Grocer's attention, and no wonder; they are the finest money can buy. It paid us to handle them; why wouldn't

it pay you?

We have a range of sweet drawing Ceylons at 30 to 32c., and Japans and Hysons at 16 to 17c. These are exceptional value.

Don't put off buying just because you have some in stock. You can never get too much of a good thing. Say the word and we will mail the samples.

Sugars and General Groceries are being quoted "away down" by us.

**Lucas, Steele & Bristol,**

WHOLESALE GROCERS, - - - HAMILTON, ONT.

Ex "Empress of India." The First of the Season.

## NEW JAPAN TEAS

Now in Store

*Extra Choice Pale Colored Mikado Chop*

**W. H. Gillard & Co.** WHOLESALE GROCERS **Hamilton, Ont.**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

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Pronounced the finest of its kind.

# Norway Condensed Milk

**"Viking"**

Unsweetened - Really Evaporated Cream.

CLOSE PRICES TO THE TRADE.

WRITE US BEFORE PLACING YOUR ORDERS.

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## ON BEGINNING BUSINESS.

In country towns connections have a great deal to do with the success of the storekeeper. For instance, writes a correspondent in Merchants' Review, if a would-be merchant proposed to set up a rivalry against an old-established and respectable dealer, the writer would certainly feel inclined to advise him to think well before so doing, but if he replied that his "connection" was sufficient to establish a business, it might overrule the objections. Friends and acquaintances, however, ought not to be to implicitly relied upon. They are, as a rule, more exacting and less easily satisfied than the general public. The writer has known, in his nearly 40 years' experience, many an unfortunate victim to the promises of friends, who has opened with the most glowing prospects and closed with the most disastrous results. Your friends, of course, expect you to give credit, and are surprised that you should be so importune about those "little bills;" they may possibly remind you of certain obligations that you are under to them for past favors. By and by your friends discover that your goods are not a whit better nor cheaper than those of other merchants, and soon find fault with goods purchased of you, comparing them to their disadvantage with articles bought by neighbors at rival stores. It is not long, perhaps, before some of your warmest friends leave you for some other dealer, forgetting, of course to settle their accounts, and when you remonstrate, you lose not only your friend and customer but your maney also. The sold reliance of the beginner in the retail business should be in the integrity of his transactions, the reasonableness of his prices and the civility of his demeanor. He should make it the interest and the pleasure of the consumer to his store. If he pays due attention to these points he will make patrons of his friends and friends of his patrons and establish a connection that will never desert him.

Religious and political connections are easily formed in small towns, where the minds and habits of every man are known to his neighbor, but the merchant should never seek to make the pretense of religion a means of worldly progress. If he does, in all probability the truth will out some day, he will be condemned as a hypocrite, and having built his expectations on so substantial a foundation he and they will come to grief together. In these days of toleration a man may hold any religious opinion if he do so becomingly. The store is the place to practice the principles taught in the place of worship, but it is not the place to traffic under the cloak of religious reputation. The same with politics. A good citizen will discharge his duty to his town and state conscientiously. Let him allow others the freedom of opinion which he claims for himself. There are proper times when we have politi-

cal duties to perform; but in the place of business let not the storekeeper weigh the opinions of other men, as he would his merchandise, in brass scales. Politics is the business of the state; fair dealing is the business of the storekeeper, and while the writer is the last to say that men should not recognize and discharge political duties, he does assert that they should neither seek nor bestow custom for party purposes.

## SOME LONG SAUSAGES.

In former times it was the custom in many German towns to manufacture sausages of enormous length and carry them on festive occasions in solemn procession through the streets, says an exchange. On New Year's day in 1558 a grant sausage 742½ feet in length was carried in triumph by forty-eight persons. But in the year 1583, according to a German paper it took ninety-one persons to carry a sausage 2,235 feet long and weighing 434 pounds. The chronicler of the period says: "The butchers' men were all nearly attired in white blouses. The first man wound one end of the sausage several times around his neck with a portion of it hanging down in front, the rest followed at equal distances carrying the trophy on their shoulders, and the last one had the other end wound round his neck like the man at the head of the procession." In the year 1601 we are told that the sausage attained a length of 3,768¾ feet, 487½ of which were presented to their serene highnesses at the castle. All this happened at Konigsberg. In 1613 Emperor Mathias regaled the princess of the house of Austria with a tournament, at which the butchers of Vienna gave a representation of a peasant's wedding, and paraded the streets with a sausage measuring 3,746¼ feet long.

## THE AROMA OF COFFEE.

The aroma of coffee develops especially during the process of roasting; its fatty oil oxidizes, is burned, and is changed into essential oil, or caffeine, a species of ether that cannot be isolated by distillation, and which we can sometimes see with the naked eye on the surface of the ordinary infusion. But coffee, like many other natural products, such as wine, tobacco and cocoa, requires a certain length of time after being gathered before it reaches its full maturity. Experience has shown that the development of its aromatic principle is acquired by keeping it in a green state from one crop to another. But it is well known that for about the last half century the caffeine seems to be lacking in the infusion of coffee, which has no longer the exquisite qualities due to its aroma. If, now, on one hand, we consider that the production of coffee is necessarily limited by the conditions of climate requisite for its growth, and that, on the other hand, the planter, in order to supply the demand which is constantly on the increase, is now

obliged to deliver the crop as soon as it is gathered, we can do nothing but infer that the cause of the degeneration of coffee lies in the fact that it is supplied to trade too soon, while it has not yet developed its constituent principles, and particularly its caffeine.—New York Herald.

## FLUSHINGS, PICKING AND CURING OF INDIAN TEA.

Col. Edward Money, in his prize treatise on Indian tea, makes the statement that some of the newer districts, such as Darjeeling, Chittagong, or Kangra, are not as good tea districts as Assam or Cachar, thereby probably leading to the conclusion that tea from these districts is inferior to that produced in the more favored localities. Col. Money was speaking as a planter, and favored Assam and Cachar, because of the greater number of flushes, and, consequently, the greater yield and ultimate profit, the increased yield more than counterbalancing the high price obtainable for the finer flavored high grown teas. Flushing will commence in Assam about the 20th of February, and continue through October, yielding in extreme cases as high as 38 pickings, while in Kangra the pickings have been known to fall to ten or twelve in a season. The tea bush when under cultivation and ready for picking, stands about 5 feet high and about as many in diameter, though in its wild state as found in the jungle it attains a height of 25 feet.

Were tea picked with a care for the proper separating of the leaf according to its size, beginning with the top of the bush and the outer ends of the branches, we should have in the order of their quality the following styles: Flowery Pekoe, Orange Pekoe, Pekoe, Pekoe Souchong, Souchong, Congou, Bohea. The two latter brands would be very coarse, and do not find their way to America except mixed with other sorts, for which we have to thank the London dealer, who has likely forgotten more of the tricks of the business than we in the New World can learn in a life-time, to which I will refer later under the head of bulking.

These designations of the fineness of Indian tea are somewhat perplexing to Canadian retail dealers, as up to a short time ago the brand "Orange Pekoe," was supposed to properly refer to an artificially flavored China tea produced in Foochoo, and also in Canton, that from Foochoo being best known, and generally of a small make.

I feel called on to make a digression in referring to the practice of many salesmen in offering even to the wholesale trade, a tea marked only "Pekoe Souchong," or "Souchong," the place of growth not being stated. The result proves that the tea in question turns out to be Java, which I think a dealer with a fair regard for his reputation would not offer except with the distinct understanding that it was Java, and that no retailer will sell but to his hurt.

D. S. MACORQUODALE.

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# DAVIDSON & HAY,

36 Yonge Street, TORONTO

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Kurma Package Tea  
 Millar's Paragon Cheese  
 Robert's Jellies AND Table Creams

Full Assortment of General Groceries  
 Always on Hand.

## "MONSOON"

Pure Indian Tea

Always reliable, never changes. In cases of 60  
 1 lb. caddies, or 120 halves.

Steel, Hayter & Co.,

Growers' and Importers,

Write for Samples

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TRADE MARK.

To meet a growing demand for Pure Ceylon Tea  
 we have introduced

THE

## "Monsoon Ceylon"

These Teas are packed in the same well-known  
 style as the popular "Monsoon Indians" and retail  
 at the same prices.

We have a large and varied stock of Indian and  
 Ceylon Teas. Most of our teas being specially  
 packed for us in half chests, and shipped direct from  
 the country of growth, arrive in splendid condition  
 not having been opened and turned out in London.

THE smaller lines of  
 our manufactures,  
 such as Herbs,  
 ground or rubbed;  
 Curry Powder; Celery  
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 Tartar in packages are  
 worthy of your atten-  
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### HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo  
 and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

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FOR SALE—LONG CLEAR BACON,  
 HAMS, BACKS, BELLIES and SPICED  
 ROLLS.

Write for Quotations.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Gould Bros., of Uxbridge, are reported to be doing a rushing business this spring.

The bloom promises a great fruit season in the United States. And plenty of fruit means a good demand.

The people of Beautiful Plains county, Man., want a creamery and cheese factory, not one of which industries exist in the county.

The Critic, of Halifax, says that Robt. Manning, of Parrsboro', has this season shipped to the States about 1,900 lbs. of spruce gum.

A. F. McLaren, the cheese manufacturer, of Stratford, will be banqueted by the business community there before leaving for Windsor.

On Saturday night the Executive Committee of the Toronto Pedlars' Protective Association waited upon Ald. Stewart and presented him with an illuminated address in appreciation of his efforts in getting the license for them reduced.

H. R. Moore and Geo. Wilcox, Owen Sound, have leased a large two-storey building on Bay street, that town, which they are fitting up for an evaporating and pickling factory. The building is in a good situation, being in close proximity to the C.P.R. station.

Several Victoria, B.C., firms are exerting themselves to engage in the Australian trade, and samples of Australian mutton are coming by the first ship, while samples of various products will be sent back, notably fish, fresh and salted.

"Isn't that awfully high for strawberries?" she asked, as she stirred up the berries with her finger. "Yes'm, it is rather high—most too high—but I've got pickles at half that price. About the same thing, but just as cheap again." She sighed and took the pickles.—Detroit Free Press.

The returns by counties show that California had 733,284 prune trees in bearing one year ago and 813,709 non-bearing trees. Many counties made no returns, so that the grand total is much larger than the figures given indicate. There is plenty of room for the profitable extension of the industry, for, practically, there is no limit to the demand.

A merchant in an Eastern city advertised for a clerk, giving the list of qualifications he desired should be possessed

by the employee. Among other requirements, the clerk must be "one who has a taste for reading trade journals with a view to being well informed." That merchant had a lot of good sound brains in his head.

Freight engagements of deals to British ports from Montreal have been made at the low figure of 32s. 6d., which, according to Trade Bulletin, is the lowest rate accepted for a long time, while some state that it is about the lowest on record. Other engagements have been made at 35s., so that the range of freight rates at present is from 32s. 6d. to 35s.

At a meeting of the Toronto City Travellers' Association held Friday night last the committee reported that arrangements had been completed for holding the annual excursion to Niagara Falls and Buffalo on July 19 by the Niagara Navigation Co.'s boats. The meeting was entertained during the evening with songs by Messrs. J. Owen and Ed. Chudley.

A good-sized Spanish onion, after boiling a short time, will yield, on being pressed, quite a large quantity of very adhesive fluid, says an exchange. This is used quite extensively in various trades for pasting paper on tin, zinc, or even glass, and the tenacity with which it holds would surprise anyone making the first attempt. It is the cheapest and best mucilage for such purposes, and answers as well as many of the more costly and patent cements.

Wakeford Bros., Battersea, have started excavating stone for the erection of a new mill. The Kingston Whig says that men have been engaged for the past two or three weeks digging out the iron which lodged in the cellar when the floor was burnt out. It will also take a couple of weeks to wheel the burnt grain away. The new mill will cost in the neighborhood of \$7,000. J. Lemmon, whose grocery was also burned down, has started to rebuild a brick place of business.

Judging from the increase in butter factories this season in the provinces of Ontario and Quebec, the production of creamery butter will be the largest on record, and it therefore follows that producers will have to find a larger export outlet, which can only be done by following the English market and selling on an export basis precisely as cheese factory-men do. Butter is certainly a more perishable article than cheese, yet, strange to say, makers as a rule speculate more on the former by holding, than on the latter.—Trade Bulletin.

An enterprising Parisian shopkeeper has hit upon a novel device to induce people to stop in front of his show windows in the chill of winter and spring. He secured a length of gas-pipe, and, perforating it with tiny holes, laid it just under the edge of the window out-

side. Then he rigged a small pump that forced a gentle current of warm air through the pipe, and thus practically heated the space in front of his display. Nor was this all. He fashioned a clever machine that sprayed a delicate perfume into the pump, and so the warm air is kept scented, to the great delight of the feminine shoppers, who can scarcely be induced to "move on." The warm air also keeps the glass clear and bright.

The Ontario, Cal., Record notes the picking of 1,050 boxes of lemons from a ten-acre lemon grove of seven-year-old trees. These will yield after curing 900 boxes. The grower intends holding the crop for next summer prices. Aside from that, at \$3 per box, the crop returns \$2,700 gross from 10 acres, or \$270 per acre. Deducting all costs, the returns are a dozen times over the net returns to growers of cereals. If \$1 or \$5 a box is obtained, then the profits become enormous. And yet California growers want protection, and most of them are good borrowers.

There has been a remarkable increase in the importation and consumption of sugar in Japan during the past twenty years, which can scarcely have failed to have had some effect on the course of the world's markets. In 1868 the declared value of sugar imported by Japan was \$918,700, and last year it was \$10,000,000. A Japan native paper gives the total value of the sugar imported during the last 24 years as \$98,840,000, or an average of about \$4,300,000 per annum. In 1880 the declared value was \$3,630,000, and in 1891 \$8,490,000. Meanwhile the value of the sugar produced in Japan itself has increased from \$1,700,000 in 1884 to upwards of \$6,000,000 in recent years.—London Grocer.

Now and then the Sugar Trust officials evolve some new rule in regard to handling their produce, that appears to be constructed upon basis of making matters as disagreeable as possible to those compelled to deal with them. The latest is on syrups, and in substance is as follows: A line of syrups is placed on sale, say 200 or 300 barrels or more, and

## To Grocers - -

Teas of all kinds, repacked into Half Chests and Cattie's of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY \_\_\_\_\_

**BLAIKLOCK BROS.,**  
17 Common St., MONTREAL.

# New Season's Japan Teas

Ex S. S. "Empress of India" and C. P. R'y.

☞ Samples on application.

**H. P. ECKARDT & CO.** *Wholesale Grocers,*  
TORONTO

**FOOD  
FOR  
INVALIDS**



**STERILIZED.**

Doctors recommend it for the sick, as it is

**Easily  
Digested  
A PERFECT FOOD**

**DELAFIELD, MCGOVERN & CO.,**

91 Hudson St., Sole Agents.  
NEW YORK.

33 RIVER STREET,  
CHICAGO.

215 CALIFORNIA ST.,  
SAN FRANCISCO.

For sale in Canada by

**JAMES TURNER & CO**  
Hamilton, Ont.

The pure INDIAN TEA of  
**KEMBLE & CO.,**  
Calcutta, India,

Is "Second to None" for Purity, Strength,  
and Flavor. TRY IT.

**A. DAVIDSON,** Canadian  
Representative.  
48 Front St. East, Toronto.

**COWAN'S  
COCOAS AND  
CHOCOLATES**

Are Standard, and sold by  
all grocers.

## We Offer to the Trade :

**GREENBANK** Double Concentrated Lye, solid and pow-  
dered, in tins.

**GREENBANK** Caustic Soda, in barrels, 98 %.

**GREENBANK** Chloride of Lime, in metallic tins of ¼,  
½ and 1 lb.

**L. CHAPUT, FILS & CIE,** WHOLESALE GROCERS **Montreal**

## ARRIVING THIS WEEK :

From the Finest Gardens in  
Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.  
Caddies, Choicest Scented Orange Pekoes.  
Caddies, Choicest Formosa Oologs.

**REGAN, WHITE & CO.** - - - - **Montreal**



**CAVERHILL, ROSE, HUGHES & CO., MONTREAL.**

priced at a certain rate, which will be accepted for the entire parcel. But if buyers take only 100 barrels, then they must pay 1c. per gallon additional, and less than 100 barrels 2s. per gallon additional, a discrimination that is raising a very decided protest—except possibly from some grocers who may have suggested the plan.—N.Y. Bulletin.

The average retail grocer is content when he is left alone. He is willing to work hard, and to mind his own business if unmolested. He cares not, as a rule for the worryment of politics, unless he is imposed upon. Touch his pocketbook and you make him fretful. Show him that he is imposed upon and you arouse his indignation and he will get on his fighting clothes. Under a smooth exterior he conceals oftentimes a very pugnacious temper, and when he strikes it is direct from the shoulder.—Ex.

"If our American cousins would stencil the weights of their cheeses on the boxes instead of marking them with black or red lead it would do away with any chance of mistaking them," writes a correspondent of an English trade paper. "Under the present system the figures are often difficult to make out, and sometimes entirely obliterated. To wholesale firms who store with carriers and railway companies, and have to rely on them for the weights, it is very important that a system should be used which renders accuracy easy of achievement. To avoid any chance of confusion between the shipping number and the weight the stencil might mark the word "weight" over the figures. This system would also save time, as the figures could be so easily read as to enable them to be taken quicker."

According to the census there are 1,588,055 married persons in Canada, of whom 791,902 are females and 796,153 males, so that there are over 4,000 wives

missing. The census does not account for them. Nearly every husband in Ontario has a wife in the country, the figures being 353,060 husbands and 352,798 wives. The discrepancy is still smaller in Quebec province, where there are 244,792 husbands and 244,639 wives. In all Canada there are 129,015 widows and 62,777 widowers. In Ontario the number of widows is 60,289, and in Quebec 36,362, or one in about every 40 of Quebec's population, and one in about every 35 of Ontario's. Toronto returned 23,856 married men, and 23,933 married women. In this case there were 77 husbands not accounted for. The number of widows in Toronto is 5,295.

Second clerks and learners are like 20-dollar gold pieces in the States. Ever since the cholera scare last fall, when emigration was suspended, this class of help has been very scarce. Sixty-five dollars was the lowest rate possible for the passage over, and the boys who make the best clerks could not afford it, and those who could and came were a lot of "Berliner Gelernte Kaufman," who modestly demanded 25 dollars monthly "zum anfang," including board, etc. Now that this emigration barrier has been raised, the few that are coming in are headed directly for Chicago. The World's Fair acts like a big sheet of fly paper, or a magnet, and they imagine the gold dollars are flying in the air. Since the winter is over and the roads fair, the walk back won't do them any harm, and they will know better, consolingly remarks an exchange.

#### FORCING SALES OF CANNED GOODS.

It is now the season for more or less speculation in canned goods which always occurs, but in some striking respects the present season, in Montreal at least, is an exceptional one, that is so far as tomatoes and salmon are concerned. Very low offers have been made of the new pack of both, very much lower in fact in the minds of conservative buyers on that market than the natural conditions call for. It is claimed that the agent for a Western cannery has been making free offers of tomatoes at 87½c. for delivery shortly, which is fully 7½c. under the basis of last season, the opening price on new pack then being 95c. Everyone admits that tomatoes are in a more or less unsettled condition owing to the low offers that are being made by some dealers in Montreal, but in spite of these business is being done in prime brands at considerably over 80c., at which stock is offered by some Montreal wholesale houses. In fact, for prime brands 85 to 90c. is a juster quotation, and for some pet canneries \$1.05 to \$1.10 is what holders ask. It is argued, therefore, that with an unusually excessive supply on hand there is no reason for these low offers so far ahead, and that besides the canneries are injuring themselves to a certain extent as the very fact of these low

offers being made makes it harder to do business, and so work off what supplies of old stock there is before the new pack becomes a genuine factor in the situation. It is held that it would be far more business like therefore for the packers in question not to force trade so much, but wait and see what the natural price is and not try and make one before there is any absolute necessity on their part for doing so.

In canned salmon the case is even worse. The market here is fairly well cleaned up, there being no red sockeye to be had at all. The canners on the coast however have in the opinion of dealers here absolutely gone mad, for they are making free offers everywhere at \$1 a dozen on the coast. A comparison with the opening price last year shows how low the above figure is. Last season the opening figure was \$1.32½ and it worked up in the first portion to \$1.35, gradually stiffening on that until the minimum was reached in the face of \$1.55 to \$1.60. In the face of all this the canners are to-day quoting excessively low prices before they actually know what the run is going to be. In fact they are making a bigger gamble than usual on the future, and the only possible solution of it is that some of the canners who were disappointed last year in not making as many sales as they wished are determined to get orders this season willy nilly without any regard to what the fish may cost them or to the prospects of a large run. If the run is a small one the consequences will be decidedly unpleasant to them, for it is needless to remark that they are getting all the orders they want at the above price and are booking them right and left, in fact six and eight weeks ahead. This is making a regular plunge of it, and it is more than probable that there are lively times ahead for some people when it comes to a question of delivery.

#### A MAN WHO WILL SUCCEED.

"Now, if you will show me where the burglars got into your store," said the detective, "I will see if I can find some clew."

"In a minute," said the proprietor. "I am working at something a little more important than hunting for a clew just now. Take a seat."

And while the detective waited the merchant wrote as follows at his desk:

The man who broke into Katzenhefter's store on the night of the 15th and carried away a silk hat, a pair of French calfskin boots, a fur-trimmed overcoat, a black broadcloth suit and two suits of silk underwear was a black-hearted villain and scoundrel, but a man whose judgment cannot be called in question. He knew where to go when he wanted the finest clothing the market affords.

"Jacobs," he said to the bookkeeper, "send a copy of this to all the papers in town, and tell 'em I want it printed in big black type to-morrow morning. Now, Mr. Hawkshaw, I am at your service."



**TO YOU IT IS**

PROFITABLE and a QUICK SELLER. Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

**TRY IT.**

ROYAL SOAP CO.,  
Winnipeg, Man.



J. F. EBY

HUGH BLAIN



"No Grocer's Stock Complete Without It."

THIS excellent cheese is winning a splendid reputation among judges of really first class goods. This Article is always fresh and nice, conveniently put up and does not run into butter fat like inferior goods. When you buy cheese buy **Cheese**, and not mushy fat.

## Canadian Merchants

You do not require to go to the WORLD'S FAIR to test the merits of

### Bensdorp's ROYAL DUTCH COCOA

Stay right in Canada, and drop us a postal card for a sample lot. We are agents.



WRITE US FOR SAMPLES.

#### Columbian Exposition Soft Drink Co.

Having the exclusive privilege for Soda Water and all other Temperature Drinks on the World's Fair Grounds.

CITY OFFICE, 76 WABASH AVE.  
GROUND OFFICE.

CHICAGO, March 9, 1893.

STEPHEN L. BARTLETT, ESQ.,  
Sole Importer of Bensdorp's Cocoa,  
Boston.

DEAR SIR,—

After a thorough competitive test of the different brands of Cocoa, both foreign and domestic, we unquestionably give Bensdorp's Cocos and Chocolates, of Amsterdam, Holland, the preference, and desire you to book our order for 80,000 lbs. for use at the World's Columbian Exposition at our soda fountains.

Yours truly,

Columbian Exposition Soft Drink Co.

E. F. CULLERTON, President.

**EBY, BLAIN & CO.,** Wholesale Grocers **Toronto, Ont.**



"Sterling,"  
 "Something Good,"  
 "Uncle John,"  
 "Judge,"  
 "Lord Stanley,"

— ARE —

Some of Our  
 Choice Brands



**EMPIRE**  
**TOBACCO**  
**Co.**

**MONTREAL**

### CEYLON COCOA AND CINNAMON.

One scarcely realizes what riches, especially in food supplies, are to be found in that far-away "Isle of Paradise," Ceylon. It is wonderfully productive in aromatic spices, coffee berries, tea plants, cocoa-trees, etc., to say nothing of oranges and other tropical or semi-tropical fruit.

Along the coast line are forests of cocoa-trees. These do not extend far into the interior but confine themselves to the coast, as they seem to thrive on a sandy soil and sea air. In fact, it is said that they grow so near the strand that they over-hang the salt waters of the sea, and in such bare and naked sand that not a single blade of grass could grow near them.

Barbary is a considerable center for cinnamon, and here there are numerous stone warehouses built for the purpose of storing this product. Ships find anchorage in the harbor and are laden with the pungent bark.

Before the cinnamon is packed up, it must always first be examined by surgeons appointed for that purpose, as well as by the surgeon who resides at the place where the package is made, as by him that accompanies the ship. "I had very frequently an opportunity, in the course of this year," writes a traveller in a contemporary, "to assist at this employment, and was obliged afterward, in conjunction with the others, to be responsible for the goodness of the cinnamon. From each bundle a few sticks are taken out, which are examined by chewing, and by the taste. This office is very disagreeable and troublesome, because the cinnamon deprives the tongue and lips of all the mucus with which they are covered, and causes afterwards an intolerable pain, which prevents one from going on any further with the examination. So that one must perform this business with great caution, and at the same time eat a piece of bread and butter between whiles, which in some measure mitigate the pain. It is but seldom that one is able to hold out two or three days successively.

"The superfine cinnamon is known by the following properties, viz., in the first place, it is thin and rather pliable; it ought commonly to be about the substance of Royal Paper, or somewhat thicker. Secondly, it is of a light color, and rather inclinable to yellow, bordering but little upon the brown. Thirdly, it possesses a sweetish taste, and at the same time is not stronger than can be borne without pain, and is not succeeded by any aftertaste.

"The more the cinnamon departs from these characteristics the coarser, the less serviceable it is esteemed; as for instance: In the first place if it be hard and as thick as a half-crown piece; secondly, if it be very dark or brown; thirdly, if it be very pungent and hot upon the tongue, with a taste bordering upon that of cloves, so that one cannot suffer it without pain, and so that the mucus upon the tongue is consumed by it when one

makes several trials of it; fourthly, if it has any after-taste, such as to be harsh, bitter or mucilaginous.

"Such are the sorts of cinnamon, when they are selected from the storehouses, and sorted for exportation; but the barkers, who examine the cinnamon trees in the woods, and strip off the bark, speaks of more and different sorts of cinnamon, the leaves of which, in their external appearance, bear some resemblance to each other, and are not all used indiscriminately for barking, but are picked and pointed out by those that are judges of the matter."

### ESSENTIALS TO SUCCESS.

In most cases success or failure depends on the man. Sometimes good men fail, not on account of lack of business ability, but from circumstances which they could not foresee nor control. But if failures of this kind were the only ones, the number would be comparatively few. The greater number of failures among merchants is the result of a lack of some one or more of the essential elements on which success depends.

What are some of these essential elements?

(1) To understand one's business; to know When, where and how to buy goods.

(2) To know one's customers; to understand their tastes, peculiarities and characteristics.

(3) Politeness, equability of temper, decision and firmness.

(4) The ability to refuse a request without making an enemy. This is harder to do than most persons think.

A man may be honest, intelligent, have a fair business education, possess sufficient capital, and all that, and yet not be able to win and hold desirable trade simply because he lacks politeness, or has an unpleasant manner; or, if polite enough, he may lack decision and firmness, and so makes too many bad accounts. A brusque and abrupt manner in refusing credit to some customers often loses the merchant the cash trade of these same persons, whereas it might be retained by a polite and diplomatic refusal. One must have tact in business.

There are many persons who, while they have no legal responsibility, are nevertheless honest and worthy of credit to a reasonable amount. Such customers are often better payers than others who own property and from whom an account may be collected by law. It is not a bad plan to give persons of this class a trial, limiting the line of credit to an amount within their respective capacities, and then if they do not pay up according to contract, withhold further credit. In many places the bulk of one's patronage comes from poor people, who have nothing to depend upon but their earnings. Knowing that their credit depends upon maintaining it, they are likely to pay with reasonable promptness. Since a strictly cash system is, in most places, impracticable, one is forced to adopt the credit system, but let it be discriminative and judicious.—J. C. Watkins in Trade.

# Strang & Co.

WHOLESALE COMMISSION  
AND MANUFACTURERS' AGENTS  
**WINNIPEG, MAN.**

Correspondence and Agencies Solicited.  
We are open for a first class Canned Goods Agency.

**FOR DAIRY . . . BUTTER**  
**OR DRESSED . . . POULTRY**

Write or Wire

**PARSONS PRODUCE CO.**

WINNIPEG — MANITOBA

## BUCHANAN & GORDON,

Brokers and Commission Merchants and  
Manufacturers' Agents.

**WINNIPEG**

Representing in Manitoba and the  
North-West Territories:

ARMOUR & Co., Chicago, Ill.  
THE ARMOUR PACKING CO., Kansas City, Mo.  
THE B. C. SUGAR REFINING CO., Ltd., Van-  
couver, B. C.  
HIBAM WALKER & SONS, Ltd., Walkerville  
Ont.  
JOHN DEWAR & SONS, Tullymet Distillery  
Perth, N. B.  
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.  
EXCISE, CUSTOMS AND FREE,  
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

### NOTICE

The British Columbia Fruit Canning and  
Coffee Co'y, Lt'd.

**VANCOUVER, B.C.**

Having largely increased their capacity. We ad-  
vise all dealers to see their price list before plac-  
ing their orders for Jams, Jellies, Canned Fruits,  
and Canned Vegetables.

Besides their regular brands of Ground Coffee,  
now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted  
" 2 at 33c., " " "  
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest  
quality.

## DOVER APPLE CO.

Fruit Evaporators.

ALSO, MANUFACTURERS OF

Cider and White Wine Vinegars.

CLIFFORD H. A. LEES,

Write for quotations. Manager.

## LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter  
Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.  
Good Prices paid for Good Dairy Butter.

## Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow, England.

Are prepared to receive Consignments of Eggs,  
Bacon, Hams, etc. Having been established more  
than 40 years, they are in connection with all the  
best buyers in the North of England.

## JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried  
Apples, Finnan Haddies, Dried Cod Fish, bought  
or sold on commission. Agents for all lines of  
Canned Corned Beef. Egg Carriers supplied.

Butter is easy at 13 to 16c. Eggs are in demand  
at 12c. Dried Apples 4c. Green Apples \$1.50 to  
\$2.50. Potatoes \$1.00 to \$1.10 for choice stock.  
Beans \$1.30 to \$1.50. Honey 8c. Maple Syrup 70c.  
Chicken 7c to 80c. per pair. Turkey 12 to 15c. per  
lb.

Consignments of Above  
Solicited.

## J. F. Young & Co.

Produce Commission Only.

74 FRONT ST., EAST

.. TORONTO ..

## PARK, BLACKWELL & CO.

(Limited.)

- SUCCESSORS TO -

**JAS. PARK & SON.**  
**TORONTO.**

Full lines of Superior Cured Hams, Break-  
fast Bacon, New Special Rolls,  
Beef Hams, Long Clear Bacon,  
Butter, Cheese, Lard, Eggs,  
Etc.

Write for Price List.

PUT

## TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on  
Horses and Cattle. \$3.00 worth only costs you  
\$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,

6 Wellington St. East,  
Toronto.

Sample 25c. postpaid.

## S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,  
TORONTO.

- DEALER IN -

Bananas, Pine Apples, California, Messina  
and Valencia Oranges, Lemons  
dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE McWILLIAM.

FRANK EVERIST.

## McWILLIAM & EVERIST

Fruit and Commission Merchants  
25 and 27 Church street,  
TORONTO, ONT.

We have arriving in Montreal this week, ex S.  
S. "Charrington," 1500 Boxes Extra Fancy Mes-  
sina Lemons; ex S. S. "Fremont," 3000 Boxes  
Extra Fancy Messina Lemons; ex S. S. "Dra-  
cona," 900 Boxes Extra Fancy Messina Lemons.  
These are all Extra fancy November-cut Mes-  
sina fruit, among them being 2000 Boxes of the  
celebrated Santi de-Pasquale brand, which is so  
well known for their long-keeping qualities.

Write for quotations.

## J. CLEGHORN & SON

94 Yonge Street, Toronto.

California Riverside Navels  
" Riverside Seedlings Oranges.

Our First Car just arrived, good color, juicy  
and sweet, better stock than we have ever had.  
Messina Lemons, Figs, Dates, Nuts, Almeria  
Grapes, Bananas, Pines, etc., in stock. Full line  
Fish and Oysters during Lent.

## WILLIAM RYAN, PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,  
BREAKFAST BACON, SHORT CUT,  
ROLLS, LARD.

WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just  
the Thing on Which to  
make or Extend a Busi-  
ness.

The Best Grocers Make  
a point of Keeping it al-  
ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, June 1, 1893.  
GROCERIES.

The feature of the trade is a re-awakened interest in canned tomatoes consequent upon the shipment by one house here of 1000 cases to Chicago, and the arrival on this market of samples of new season's Japan tea. Business otherwise has developed no strikingly new features. Trade is quiet, but probably not more so than is usual at this time of the year. On the contrary, judging from remarks dropped here and there, the volume for May is larger than for the corresponding month a year ago, while the margin of profits is generally conceded to be more satisfactory. Coffees are higher outside but no change has been made here. The dried fruit market remains much as before, although a little more interest is being taken in currants owing to damage by frost and the reappearance of the peronosperos in Greece. The sugar market continues to rule quiet and firm, outside figures seemingly obtaining more than a week ago. Syrups are in better supply but demand is poor. In molasses the feature is a firmer feeling in New Orleans make in sympathy with higher prices outside. Teas continue quiet and unchanged.

#### COFFEE.

Business here continues to be of a hand to mouth character and with no change in prices. We quote as before:—Rio, 19½ to 21½c., East Indian, 27 to 30c., South American, 21 to 23c., Mocha, 26 to 30c., Santos, 21 to 22c., Java, 30 to 32c. Prices are a shade higher outside.

#### DRIED FRUIT.

The report of renewed attack on currants by the peronosperos and of damage by frost to both currants and prunes is awakening some interest in these lines, but otherwise the fruit market is quiet and featureless. A few of the cheaper Valencia raisins have been selling, but the demand outside these have been insignificant. Prime layers are scarce. The idea for off stalk is still 4 to 4½c. pound for seconds, 5¼ to 6c. for fine; layers, ordinary selects, 6¾c.; fancy selects, 7½ to 8c., according to quality. In currants, good fruit continues to grow scarcer, and next year's crop will be small on account of ravages of the peronosperos and damage by frost. The demand is fair at 6 to 6½c. for good fruit and 5½ to 6c. for ordinary. There is the ordinary demand for prunes at 7¼ to 8c. in cases. Some damage has been done by frost to the coming crop but it is not

thought to be serious. In dates the movement is confined to an odd case or two at 5 to 5½c.

#### RICE AND SPICES.

New crop B rice is now ready at the mill, and other qualities will be next week. B will be worth 3¾ to 3¾c. The idea for last season's growth is still 3¾ to 3¾c., but there is practically nothing doing.

Spices are quiet and unchanged. Whole ginger is quoted at 20 to 25c.; pure white pepper at 20 to 28c., and pure black at 14 to 16c.

#### SUGAR.

No material change has developed during the week. A few odd cars are moving, but the general trade for small lots has not commenced yet, it being yet too early in the season. Refiners are still firm in their views and independent about selling, saying that they expect higher prices next month. Granulated is quoted as before at 5¾ to 5¾c., although jobbers are getting the outside price oftener than a week ago. A yellow sugar can be got as low as 4¾c., but the quality is held to be poor and in value relatively lower than the sugar which sells at 4¾c., which seems to be the lowest price for a sugar of fair quality. Raws seems to be attracting a little more attention, and there is an opinion among some that this may have the effect of pulling the price of dark yellows down, particularly should country consumers give more than the usual share of attention to the raw article.

#### SYRUPS AND MOLASSES.

Supply of syrups is better but, the demand is on the other hand poorer, and no improvement is anticipated for another couple of months. Low grades are scarce. Ruling prices are still 2½ to 3½c.

New Orleans molasses has advanced 3c. a gallon in New York and Philadelphia, and this market is firmer in sympathy, although no actual change in quotations has taken place; the idea here is 32 to 35c.

#### NUTS.

There is no change in this line. We quote Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, \$5 to \$5.50 per sack.

#### TEAS.

First muster samples of this year's Japan tea have arrived on this market. The teas are expected to arrive in a day or so, being now en route from Vancouver. They show slightly better draw than last year and they sell at 35 to 40c. These teas are of course of fine quality, the lower grades not coming in till July or August. The local demand for tea continues small and the little that is selling is chiefly in Ceylons and Assams. We quote Japans—Low grade and common, 13 to 14c. Medium, 17½ to 19c.; fine to finest, 28 to 35c. Blacks—Low grades congo, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy 60 to 70.

#### BUTTER AND CHEESE

Receipts of butter are liberal, and although the demand is good the tendency of prices is downward. The market is altogether in buyers' favor. There are a few more tubs of dairy butter offering, but the market is still principally supplied by large rolls. Dairy pound prints are also offering freely. The range of prices for large rolls is 13½ to 14½c., with the greater part going at 14c. Ordinary tub sells at 14 to 15c. Strictly fine dairy tub, uniform in color and sweet, is enquired for, and jobbers report that they

could get 16 to 17c. for it. Dairy pound prints are quoted at 16 to 18c. There are a few creamery tubs coming in, but demand is limited. They sell at 21 to 22c. Creamery pound prints are plentiful, but demand for them is only fair at 22 to 23c.

There is not much doing in cheese and prices are easy. Makers are beginning to offer more freely, but still only to a limited extent owing to the backward character of the season. Jobbers are getting 10c. for new make and quote old at 11c. Some small lots have gone forward to the Old Country from Aylmer.

#### COUNTRY PRODUCE.

BEANS—Much as before. Jobbers do not seem inclined to pay more than \$1.25 to \$1.30 for a good hand-picked bean, and they are selling at \$1.40 to \$1.45.

DRIED APPLES—Quiet and unchanged, jobbers paying 4c. and selling at 4½ to 5c., although it is seldom that the outside figure is obtained.

EVAPORATED APPLES—Dull and easy. Purchases have been made by jobbers at 7 to 7½c., but no one seems anxious to buy unless it be to fill an order; 8 to 9c. is the jobbing price.

EGGS—Supply and demand both good with prices steady at 11½ to 12c., the outside figure being for single cases.

HONEY—Dull and unchanged at 8c. for extracted and 5c. for dark.

POULTRY—As before. We quote: Chickens 75 to 85c., turkeys 10 to 12c. a pound, geese 8 to 10c. a pound.

POTATOES—Market is somewhat unsettled and opinions regarding it differ. There are not many offerings, and prices range from 90 to 95c. on track; store lots are quoted at \$1.05 to \$1.10.

ONIONS—New Egyptian onions are arriving this week, and they sell at \$2.50 to \$2.75 per bag. We quote red at \$1.10 per bag, \$2 per barrel, and yellow at \$1.20 per bag and \$2.25 to \$2.75 per barrel.

HOPS—Dull. There have been sales of a few bales at 15c., and we quote 15 to 19c. as range of prices.

#### HOGS AND PROVISIONS.

Demand for dressed hogs is limited, packers being out of the market. Farmers' deliveries are fair and prices are easier at \$7.75 to \$8. Hog products are still in good demand and prices steady; 11½c. was refused this week for a carload of pickled hams.

BACON—Long clear, 10½ to 11c. Smoked backs are 13c., bellies, 13½ to 14c., rolls, 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked; pickled, 11¾c.

LARD—Pure Canadian is 13¼c. in tubs, 13½c. in pails and 12¾ to 13c. in tierces. Compound 10 to 10½c.

(Continued on page 20.)

**Egyptian Onions**  
**Bermuda Onions**  
**NEW CABBAGE**  
**CLEMES BROS.**

Phone. 1766

TORONTO



**A Comparison . .  
With Other Goods**

Will, we think, result favorably to ourselves. Great care is exercised in the selection of the materials and in the preparation of our stock. Our customers tell us that they are the best Domestic Goods packed in Canada. Is that your verdict? Have you seen them?

**THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.**

**THE "Lion Brand"**

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

**Bay of Quinte  
Canning Factories.  
PICTON and DEMORESTVILLE.  
W. BOULTER & SONS,  
PROPRIETORS,  
PICTON, ONT.**

**CANNED**  
**Lobsters**  
Direct from Packers—1893 Pack.  
Wholesale houses only, supplied.  
**L. H. DOBBIN, - MONTREAL.**

**LYTLE'S  
PICKLES**



**ARE THE BEST.**  
Try them and be convinced.  
Once used, will have no other.  
**T. A. LYTLE & CO.,**  
Vinegar and Pickle Manufacturers,  
**TORONTO.**

Do not Buy Poor Goods

**THE Lakeport**

**PRESERVING CO.**

Pack the Best

**FACTORIES AT LAKEPORT AND TRENTON, ONT.**

**BANANAS**

2 and 3 Cars arriving weekly and Fine Rooms for Ripening

A Trial Order Solicited

**Dixon Bros., Hamilton**

**MAPLE PRODUCTS**

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

**Sherbrooke Maple Product Co.,  
Sherbrooke, P. Q., Canada.**

**Boy  
Brand  
Corn  
UNBLEACHED**



**DAILEY'S**

**Boy  
Brand  
Tomatoes**



Please try them.  
Can be obtained at  
all Leading Wholesale  
Houses.

**Kingsville  
Preserving Co.,  
(LIMITED.)  
KINGSVILLE, ONT.**

**Keep your  
EYE**



**on the**

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

**DELHI CANNING CO.**

## CANNED GOODS.

## TORONTO.

The feature of the market is a firmer feeling in tomatoes consequent upon the shipment by a local firm of 1000 cases to Chicago, and goods formerly held by some houses at 80c. are now quoted 10c. a dozen higher. The idea seems now to be about 85 to 90c. with some older and well known brands quoted as before at \$1. There are no surplus stocks of tomatoes here and should further shipments be made out of the country we shall likely see higher prices. There is just the ordinary demand. Stocks of corn are light, and as none seem to be in the hands of the packers, one house reports having found it necessary to buy in 1000 cases; 85 to 90c. is the idea with \$1.40 quoted for honey sweet. Peas are in fairly good supply with prices ranging from 80c. up. Peaches are unchanged at \$2.10 to \$2.25 for 2's and \$3.25 to \$3.75 for 3's. Apples are in fair demand and unchanged at 85c. to \$1 for 3's and \$2 to \$2.25 for gallons. Plumbs much as before at \$1.45 to \$1.55. A fair business is still being done in salmon of the better quality, and prices are unchanged, the ruling figures for well known brands being \$1.50 to \$1.55 for tall and \$1.70 to \$1.80 for flats. Demand continues fair for lobster at \$1.90 to \$2.10 for tall and \$2.50 to \$2.70 for flats.

## MONTREAL.

The canned goods market is dull in so far as actual spot business is concerned. In new pack very low offers are being made on salmon and tomatoes, the facts of which are specially dwelt upon elsewhere. New pack tomatoes have been offered it is claimed at 87½c. and salmon at \$1.

## MARKETS—Continued.

**BARREL PORK**—Canadian heavy mess \$21, Canadian short cut \$21.50.

**DRESSED MEATS**—Beef fores are 4½ to 5½c., hindquarters 6 to 8½c., veal 8 to 9½c., lamb 8½ to 9½c.

## GREEN FRUIT.

Trade shows some improvement, although the movement is not so free as it might be owing to the cold weather. This is particularly noticeable in regard to lemons. Messinas are about the only kind of oranges on the market and the demand for them is brisk. Banana trade continues good at steady prices. There has been a little scarcity of pine apples while demand has been good and prices higher. Strawberries are slow of sale at 23c., and tomatoes are quiet at \$3 to \$3.50 per case. There are not many

# SURPRISE SOAP

Is Not Cheap, but is finest quality at a fair price.

\$5.00 PER BOX OF 100 CAKES.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

## Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

apples offering, the season being about over; \$1.50 is about the idea for ordinary stock and \$2.50 for choice, with the range all the way up to \$3.50 for fancy stock. We quote: Oranges—Valencias \$6.50 to \$7 per case; ditto, Jumbos, \$8 to \$8.50 per case; Messinas, \$3.50 to \$3.75 per box for 160's, \$1.85 to \$2 for 80's and \$2 to \$2.25 for 100's, \$2.50 for bloods, half box; lemons, \$3 to \$4.50; bananas, \$1.35 to \$2; pineapples, extras, 17c., No. 1 16c., No. 2 14c., No. 3 12½c.; Callifornia apricots, 20c. per lb. 25-lb. boxes; apples, \$1.50 to \$2 for ordinary stock and \$2.25 to \$3.50 for choice to fancy.

## MAPLE PRODUCTS.

Demand for maple syrup continues to fall off and prices are easy at 75 to 80c. per wine gallon in tall tins and 70 to 75c. per wine gallon in flat tins. Maple sugar is unchanged at 8 to 10c.

## FISH.

Trade continues to improve and may now be characterized as brisk. Receipts are principally white fish, trout and herring. Quotations are as before: Fresh salmon, 20c.; skinned and boned codfish, 6½c.; Labrador herring, \$3 per half bbl.; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; pike, 5 to 6c.; ciscoes, \$1.35 a hundred; finnan haddie, 5c.; perch, \$2 to \$3 per hundred, as to size; blue back herring, \$2 to \$3 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; shad, \$3 a dozen; halibut, 15c. a lb.; lobsters, 15c. a lb.; salmon trout and white fish, 7 to 7½c.; eels, 8 to 10c. a lb.

## SEEDS.

The seed trade is about over for the season, although there is still a free movement in ensilage corn at from 65 to 70c. per bushel, the same as before. There is also a limited demand for Hungarian grass and millet seed at from \$1.20 to \$1.25 for the former and 80 to 90c. for the latter.

## HIDES, SKINS, TALLOW, WOOL.

**HIDES**—There has been no quotable change here, but owing to a serious decline in Chicago the local market is weak and lower quotations are expected soon; 5½c. for good selections is purely nominal, there being no sales to report.

**SKINS**—Calfskins are also weaker. Jobbers are still paying 9c., but as large quantities are being imported to this country at lower prices, values are on the decline here. Jobbing seems to be at a standstill.

**TALLOW**—Is a little firmer if anything but without actual change in price. Demand is fair and supplies rendered. Dealers are paying 5½c. for moderate, and they are selling as before at 6 to 6½c. Rough is quoted at 2c.

**WOOL**—There has been a little new wool offering, but so far it has been confined to unwashed, for which 10c. has been the market price. It is expected that the market for washed wool will open at about 18c. More or less foreign wools are selling at fair and unchanged prices. The mills are reported to be still busy.

## PETROLEUM.

Trade is keeping up fairly well for the season. There is no change in prices, although there seems to have been a slight

SYMINGTON'S

COFFEE  
ESSENCES

.. UNEQUALLED ..

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

.. TORONTO ..

HILLS & UNDERWOOD'S  
ENGLISH  
MALT VINEGAR.

# BURNHAM'S CLAM BOUILLON.

## IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.**, or write **E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.**  
R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

## EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin  
Special Agent for the Dominion:

C. E. Colson, Montreal

## HYGEIA WATERS

TO THE TRADE

Very many thanks for your kind patronage.

Carbonated Beverages will be my **Specialty** this year instead of a side line. We make no cheap goods and do not use rubber stoppered bottles but fresh corks every time. A 2 cent deposit is charged and allowed on all quarts.

Please note my new address where I will be glad to see any member of the trade at any time.

Yours respectfully,

**J. J. McLAUGHLIN**

Mnfg. Chemist.

Tel. 2025. 153 and 155 Sherbourne St.

## The Norton Manufacturing Co.

E. P. Breckenridge, President.  
Edwin Norton, Vice-Pres.  
C. C. Warren, Secretary.  
W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

# TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

## Butter Tubs.

BEST WHITE SPRUCE.

## Butter Bowls

MAPLE AND COTTONWOOD.

## Oak Dash Churns

**WALTER WOODS & CO.**  
HAMILTON.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

## GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.  
**GILLARD & CO.,** WALLHAMSTOW, LONDON, ENG., and of  
Wholesale Grocers in the Dominion.

W. A. Carson.

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J. Anning.

## BELLEVILLE CANNING CO.

PACKERS OF THE

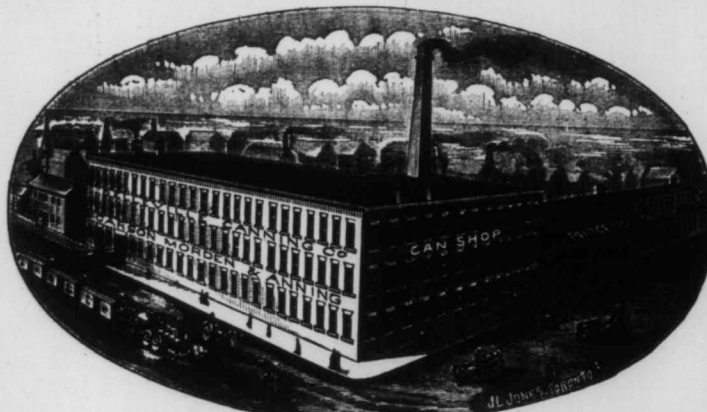
# "Queen Brand"

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

.. THE QUEEN BRAND ..

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada.

## MARKETS—Continued

attempt made to inaugurate an advance in sympathy with the United States market. We quote: Canada refined oil, 13 to 13½c.; carbon safety, 17½ to 18c.; Canada water white, 19c.; American water white, 21 to 22c., photogene, 25c.

## MARKET NOTES.

Davidson & Hay are showing a fine line of Indian tea in chests.

A carload of Baltimore strawberries was received this week by Clemes Bros.

Warren Bros. & Boomer are offering new season Japan teas to arrive here in a week.

Something nice in the way of imported Japan rice is being shown by T. Kinnear & Co.

Davidson & Hay have two lines of Japan teas arriving, which are of exceptionally fine quality.

H. P. Eckardt & Co. are handling Hire's root beer, a beverage that is both palatable and economical.

Perkins, Ince & Co. have received a sample of choice Yokohama leaf Japan tea which shows excellent quality.

T. Kinnear & Co. are in receipt of a shipment of case prunes, which they are offering to the trade at reasonable figures.

H. P. Eckardt & Co. are offering gallon apples (Ontario Packing Co.'s brand), solidly packed, at \$1.90 per dozen.

Eby, Blain & Co. report a large and increasing demand for Cunningham & De Fournier's potted meats and game delicacies.

James Turner & Co. are offering a great bargain in jams at 7c. These goods are as pure as jams can be, packed in 15-lb. pails.

The fine values offering in Ceylon and Assam teas by Lucas, Steele & Bristol of Hamilton are said to be attracting much attention.

First shipment of early pickings of extra choicest new Japan tea, "St. Olaf crop," consigned to Balfour & Co., is due next week.

Perkins, Ince & Co. are showing one of the finest samples of Patna rice that has probably ever been seen on this market. It has a beautiful polish and is free from oil.

There is a report that the estimate for the Padang sale of coffee, May 30, is increased to 20,000 peculs (15,000 interior), against previous estimate at from 14,000 to 17,000 peculs.

T. Kinnear & Co. are in receipt of a nice sample of raw sugar, in barrels of 300 pounds, which they are offering at figures which they consider bargains.

Egyptian onions are beginning to arrive on the Toronto market, and Clemes Bros. have just received a shipment which they are offering at close prices.

Balfour & Co., of Hamilton, have just to hand another consignment of their famous Blue Mountain coffee, straight from the plantation.

"Yes, the demand for tea is rather light," said a wholesaler. "The people seem to be waiting for the new teas to come in, but I'll tell you what it is, those who fancy that

when the new tea comes in that they can get all grades of new Japs are making a big mistake. It is only high grades that come in early in June. The lower grades do not come in till July or August."

H. P. Eckardt & Co. are in receipt of another line of Morton's preserved bloaters in oval tins. It is exceptionally fine for the summer trade.

Smith & Keighley have made a purchase of a line of bright raw sugars which they offer at 4¼c. They also showing this week the samples of new season's Japan teas at 33 to 35c. for delivery June 1.

"We find," said Mr. H. P. Eckardt of H. P. Eckardt & Co. the other day, "that Batty's goods, both pickles and Nabob sauce, are giving good satisfaction and that the sales are increasing very much."

## MONTREAL MARKETS.

MONTREAL, June 1, 1893.

## GROCERIES

There has been a trifle more activity in some lines of the wholesale grocery trade during the week, but the situation taken on the whole has not shown any very appreciable change. Values all round maintain their firm position, all the staples keeping the strong position they have shown all along. The feeling on sugar continues quite firm, there being no change in the price here, while the news from New York would indicate that the trust there is looking for higher prices, as they have been heavy purchasers of the raw article. The demand, however, is not especially brisk at the moment. Molasses shows no special change, the combine sticking to their price, but there is considerable speculation as to whether they will be able to do so right along in the face of the heavy shipments now on the way to this port. Teas and coffee have been quiet but steady, and spices have ruled very firm. In canned goods the feature is the low prices which are offered by canners on new pack tomatoes and salmon, which, in the opinion of the majority of the trade, are lower than the natural position of the market calls for at present. Payments have been rather backward, which is due to the exceptionally bad roads which interfere with business in some sections. For instance, up the Ottawa valley reports from travelers to their houses here state that they find it almost impossible to get about owing to the condition of the roads.

## SUGAR.

The raw sugar markets are very strong and advancing developments within the past week have demonstrated the steadiness of the market and the possibility of still higher prices ere long. On the strength of bullish news from New York and elsewhere the local market is very strong and refiners refuse to make any large contracts. Buyers, on the other hand, however, are not showing any great urgency, so that although firm the market is quiet. It is possible when the situation is thoroughly digested, however, that buyers will show more

anxiety, and sellers are expecting a change to this disposition in a day or so. Quotations now are 4 3-8 to 4 7-8c. for yellows and 5 1-4c. for granulated, and refiners refuse to make any large contracts at this basis. They claim that their advices from New York bear them out in this, as the trust there, which has been bearing the markets right along, has picked up all the available centrifugals afloat and on hand at 4 1-4 to 4 3-8c., purchases being made to-day at the last figure. There are also reports current that the trust has made many heavy purchases in Cuba and of beet in Europe, having evidently come to the conclusion that sugars are not going to be any cheaper.

## SYRUPS AND MOLASSES.

The market for syrups is quiet at 2 to 2 1-4c. per lb. for Canadian in wood, and at 18 1-2 to 20 1-2c. per gallon for American.

The molasses market is very dull, and advices from primary markets are very easy in their tone. Latest quotations from the Islands are 12c. On spot the combine price is nominally unchanged at 33 to 34c., but no business is doing at this basis of any account.

## TEAS

The market is quiet, business being confined to a few sales in a small way. Some small lots of Japan have been moved in this connection at 12 to 14c. for common and 17 to 18c. for medium grades on city and country account, but the aggregate is very small. New Japan tea is expected here during the course of the week, but it is only a small lot of 250 packages, and will not be an important factor in the situation. It has been offered at about equal to 30c. We quote: Japans—low grades, 13 to 14c.; medium, 15 to 18c.; fine, 19 to 21-12c., and finest, 23 to 31c.

## COFFEES AND SPICES.

The coffee market is quiet but steady. We quote Jamaica, 19 to 20c.; Maracaibo, 20 to 22c.; Rio, 19 to 21c.; Java, 24 to 28c., and Mocha, 25 to 28c.

In spices the market is firm, common Jamaica ginger selling at 16 to 18c., and finer stock 20 to 24c. Black pepper is 8 to 9c., pimento, 6 1-2c., and nutmegs, 50 to 52 1-2 and \$1 for round business in a wholesale way.

## DRIED FRUIT.

A fair demand exists for dried fruit, and further sales of Valencia off-stalk raisins have been made at 3 5-8c. for common, 4 to 4 3-8c. for finer qualities. Layers are scarce and firmly held at 6 to 6 1-2c. Currants are dull at 5 to 6c., as to quality.

## RICE.

The first cargoes of new crop rice have arrived, and the quality proves to be excellent. The price has advanced 3d. to 4 1-2d. on the European markets, but there is no change here. We quote ordinary, \$3.85 to \$4; Japans, \$4 to \$4.50; and Patna and Carolinas, \$4.50 to \$5.50.

## FRUIT.

The market was dull in anticipation of the big auction sale of the Escalones' cargo on Monday. Prices at this sale were low owing to a dull demand and the poor condition of the fruit. There were 28,000 boxes offered, prices ranging as follows: Lemons—Messina, 50c. to \$4; Catania, 75c. to \$1.87 1-2; Palermos, 87 1-2c. to \$2.62 1-2. Oranges—Messina, \$2.50 to \$3.12 1-2, half boxes, 80c. to \$1.75; Catania, \$1.87 1-2 to \$3;

(Continued on page 24)



**The Western Milling Company**  
(Limited.)

**REGINA, ASSA.**

Manufacturers of all kinds of  
**High Grade Flours,**  
**Hungarian Patent,**  
**and Strong Bakers.**

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

**FLOUR AND FEED.**

**TORONTO.**

Dullness continues to characterize the flour market. Prices remain as before. The lateness of spring has caused an unusual demand for mill feed, and millers report they cannot fill the demand for shorts fast enough.

**FLOUR.**—City millers' and dealers' prices are: Manitoba patents, \$4.30 to \$4.35; strong bakers' \$3.80 to \$4.00; white wheat patents, \$3.50 to \$4.00; straight roller, \$3.15 to \$3.30, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.25 to \$3.60.

Car prices are: Toronto freights—Manitoba patents, \$4.25 to \$4.35; Manitoba strong bakers', \$3.90 to \$4; Ontario patents, \$3.25 to \$3.50; straight roller, \$2.90 to \$3.10; extra, \$2.65 to \$2.70; low grades, per bag, \$1.00 to \$1.25.

**MEAL.**—Oatmeal is \$4.00 to \$4.30. Cornmeal is \$3.25 to \$3.50.

**FEED.**—Bran (ton lots) \$14.00, do (on track) \$12.50 to \$13.50, shorts (ton lots) \$15, ditto (on track) \$15; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats 37 to 38c. on track.

**HAY.**—Baled timothy, demand is good and supply fair at \$9.50 to \$10.

**STRAW.**—Plentiful and demand limited, at \$5.50 to \$6.

**MONTREAL.**

There is a fair demand for low grade flour, but the higher grades are neglected, the local buying being confined to actual requirements and no further movements being reported for export. We quote: Winter wheat, \$3.90 to \$4.10; Manitoba patents, best brands, \$4.20 to \$4.30; straight rollers, \$3.40 to \$3.55; extra, \$3 to \$3.15; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.65 to \$3.80; Manitoba strong bakers', \$3.90 to \$4.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:—  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

**OATMEAL**

**Dominion Mills,**  
**LONDON.**  
**Excelsior Mills,**  
**MITCHELL.**

Write or wire for Thomson's Brands  
**ROLLED OATS PINHEAD & STANDARD MEALS**  
**SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.**  
All kinds of Chop and Mill Feed.

**GENERAL GRAIN DEALER.**

Highest price paid for Oats and Peas in car lots  
**WALTER THOMSON,** London and Mitchell.

**Embros**  
**Oatmeal**  
**Mills**

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

**Oatmeal**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oat hulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

**Robinson's**  
**Patent Barley**

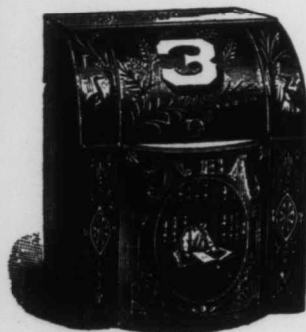
For sale by all Druggists and Grocers, and wholesale of the Agents—FRANK MAGOR & CO., 16 ST. JOHN ST., MONTREAL. Write for Samples and Quotations.

**"JERSEY BRAND" CONDENSED MILK.**



It is guaranteed Pure and Unskimmed,  
An excellent food for Infants.  
We make only the one quality—**THE BEST.**  
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY  
**FORREST CANNING CO'Y,**  
HALIFAX, N.S.  
STANWAY & BAYLEY, Agents, Toronto.



**Tea Caddies** All Sizes

Spice, Baking Powder and Tobacco Tins.

AND

**TIN SIGNS,** Lithographed and Japanned.

Write our nearest House for Catalogue and Prices.

**THE McCLARY M'FG COMPANY**

London Montreal Toronto Winnipeg

**MONTREAL Markets Continued.**

half boxes, 95c. to \$1.75; Palermos, \$2 to \$2.25, half boxes, 90c. to \$1.65.

Bananas are fairly steady, selling at 60 to 75c., while choice large lots meet with active sale from \$2 to \$2.50.

Figs rule steady at 9 1-2 to 10c. per pound.

Pine apples are rather scarce and firm at 8c. to 12c.

**BEANS.**

The market is quiet, with business in Western hand-picked at \$1.60 to \$1.65, ordinary \$1.25 to \$1.50, and inferior \$1 to \$1.10 for round lots.

**HONEY.**

Honey moves very slowly at 7c. for extracted, and 9 to 13c., as to quality for comb stock.

**HOPS.**

There is no change in hops, which rule quiet, at 17 to 18 1-2c. for good to choice, poorer grades, 14 to 15c.

**POTATOES.**

The market remains firm, and we quote \$1.10 to \$1.20, as to quality.

**ONIONS.**

There are no domestic onions offering on the market. Egyptian stock are offering at 2 1-4 to 3c. per lb.

**PROVISIONS.**

The provision market shows no change, business being still confined to a small jobbing movement in smoked meats and lard. We quote: Canadian short cut, per bbl, \$21 to \$22; mess pork, western, new, per bbl., \$22.50 to \$23; hams, city cured, per lb., 12 1-2 to 13 1-4c.; lard, Canadian, in pails, 12 to 12 1-2c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 10 to 10 1-2c.

**EGGS.**

The egg market holds steady notwithstanding the many receipts, dealers reporting a good demand at 11 to 11 1-2c.

**BUTTER AND CHEESE.**

The butter market is much the same in its ruling features. Prices are still sagging off, and it looks as though we would soon see an 18 cent market if matters are allowed to take their natural course. But nothing is so uncertain as the price of June creamery, and it is likely that the present season will be no exception. One thing is certain, however, and that is if the price is put up it will be by operators on this side, who, if they are willing to take their chances, have every right to do so. At present, however, the market is a purely jobbing one. Creamery was dealt in to-day at 20 to 20 1-2c., and the tendency is downward at this basis. Very little townships dairy is offering, the range for it being 18 to 19c., and it must be something very choice to fetch the outside figure. Western rolls are freely offered, but no one wants them now that the hot weather is here in earnest, and they are an exceedingly slow sale at 15 to 16c. Western dairy is worth 16 to 17c. Some old creamery is still on the market, the holder asking 18c. New creamery, 20 to 20 1-2c.; new township, 18 to 19c.; western dairy, 16 to 17c.; western roll, 15 to 16c.

Cheese continues to rule on the heavy side, and, although a fair amount of business is done from day to day, the Britishers manifest more or less indifference at present. For finest white stock 9 1-2c. and under is the basis, and for colored possibly 9 3-8 could be made, but it is impossible that any offer of this kind will stand long. We understand, however, that there are some negotiations on this basis for the London steamer which sails on Thursday. But al-

though this is the case, very much lower offers are being made over the cable. At the wharf this week some 1,200 French cheese were offered, and a comparatively high price was paid for them. Its quality left much to be desired; in fact, it should not have been out of the factory at all, and if it is true as alleged that it is to be shipped on this week's steamer to Bristol, there may be some unpleasant complications arise over it, that is, unless the buyers over there knew that their bids involved the shipment of this kind of goods, which is not likely. This sort of business is the worst thing possible for the market. It led to trouble last year, and will lead to more this if buyers here continue to take such cheese as was offered at the wharf this week. Besides it makes it difficult for dealers who have an order for goods that are really marketable to do business. At St. Hyacinthe some 300 boxes were offered, the price being 9 1-8c. It was all white; in fact colored stock is as scarce as ever, and it is very difficult to fill a good sized order for it at present.

**MONTREAL TRADE NOTES.**

Regan, White & Co. are offering to arrive some choice Ceylon teas, etc.

Lightbound, Ralston & Co. control Schweitzer's Cocoatina for the Canadian market.

Hudon, Hebert & Co. say that the city trade is fully up to the average at present.

Canned goods are not especially brisk just now, but N. Quintal & Fils are offering a cheap line of goods at 80c.

Caverhill, Rose, Hughes & Co. have on hand some first-class lines of canned corn and tomatoes. They offer a bargain in their standard corn.

There is a lot of 2,800 bags of potatoes on the wharf at present from Prince Edward Island which are in such bad condition that no one will touch them.

The berry and small fruit season is now close at hand, and all the wholesalers anticipate an increased demand for sugar which generally follows this.

New crop Japan teas are expected here during the course of the week. The lot is only a small one, however, some 250 packages, and is offered somewhere around 30c.

Travellers in the Ottawa Valley say that the roads are almost impassable. Some of Kinloch, Lindsay & Co.'s men report that they absolutely cannot get about.

Advices to sugar refiners here say that the Trust in New York are purchasers of \$1,800,000 worth of raw sugar. This is interpreted to mean a still higher market for refined in the future.

There are now ten vessels on passage from Barbadoes to Montreal with molasses, varying from 500 to 1,200 puncheons each. It is an interesting speculation whether the combine will hold up under this load of stock.

A large lot of Trinidad molasses which has been knocking around this market for over two years was cleared out this week at a very low figure. The price could not be definitely learned, but it is said to be considerably under the regular market quotation.

**REGARDING VINEGAR.**

DEAR GROCER,—In the last issue of THE CANADIAN GROCER you have an article on vinegar, the insertion of which in your paper was ill advised, as it contains statements which are not warranted by facts, either as regards the goods manufactured or the methods of manufacturing and doing business adopted by the Bonded Vinegar Manufacturers of Canada. As the article is calculated to injure the reputation of our vinegars with the grocery trade, we propose calling a meeting of those interested to consider the matter.

Yours truly,

WM. MARSHALL,

Manager Hamilton Vinegar Works Co., Ltd.  
Hamilton, Ont., May 29, 1893.

[The article in question was clipped from the National Grocer and duly credited to that paper, and referred not to Canadian vinegar but to that manufactured in the United States.—ED. GROCER.]

**PURE CONFECTIONERY,  
FINEST BISCUITS.**

Manufactured by

**J. McLAUGHLAN & SONS,**  
OWEN SOUND, ONT.

*CENTRAL*  
*Business College*

**TORONTO AND STRATFORD.**

THE largest, best equipped and most popular commercial schools in Canada. The course of study in each institution is up to the highest standard of excellence. Highly endorsed; large faculty of experienced teachers in each school; satisfaction guaranteed; graduates assisted in securing employment. Catalogues free. Students may enter at any time.

SHAW & ELLIOTT, Principals.

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N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.  
Agents for Ontario

" W. S. Goodhugh & Co., Montreal  
" Tees & Fersse, Winnipeg.

**We Take Stock in May**

Merchants open to buy JOB LOTS should not fail to call and see us when in the City.

Now is the time to secure bargains in Crockery, China, Glassware and Lamp Goods. Largest stock in Canada to select from. Send for sample package of the **New Era and Columbian** assortments of Glassware.—Sells retail at 25c. and 10c.—Best value in Canada.

**JAMES A. SKINNER & CO.**  
54 and 56 Wellington St. West,  
Toronto.  
Branch in Vancouver, B.C.

ESTABLISHED 1851.

WE OFFER

**.. TOMATOES ..**

In 3 lb. Tins

Quality Guaranteed,  
at **80c.** per doz.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
274 St. Saul Street, Montreal.

**FAMOUS  
"STAR"**

**Sugar Cured Meats**

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,**  
**HAMILTON, ONT.**

**J. W. LANG & CO.**

Tea, Sugar .  
Syrup . . . .  
Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East  
TORONTO

**Seasonable Goods**

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

**SLOAN & CROWTHER,**  
WHOLESALE GROCERS,  
19 Front St. E., Toronto.

**COFFEES.**

—: IN STOCK :—

MOCHA, E. INDIA, CAPITANIA & RIO.

— TO ARRIVE —

EXTRA CHOICE D. G. JAVA.

**WARREN BROS. & BOOMER,**  
35 and 37  
Front St. East, **TORONTO**

**First Arrival.**

New Season's Japan Tea, 1893-4  
**NOW IN STORE.**  
Style and Quality Superb.

**RAW SUGAR in BARRELS,  
BRIGHT COLOR & DRY.**



**Smith and  
Keighley**

May 29th, 1898.

9 Front St. E., Toronto.

**JUST TO HAND.**

DIRECT IMPORTATIONS FAMOUS

"Crescent" BRAND

**Currants**

Best Value in the Market.

**PERKINS, INCE & Co.,**  
41-43 Front Street East, Toronto.

**JOHN BURGESS & SON**

**SAUCE**

AND

**PICKLE**

**MANUFACTURERS,**  
**107 STRAND** Corner of the Savoy  
Steps, London, W.O.

Vide Sir Walter Scott's "St.  
Ronan's Well," Shaps. XVI. and  
XXX.

Lord Byron's "Beppo," VIII.

**EDWARD ADAMS  
& CO.**

**Importers of Teas**

—AND—

**Wholesale Grocers**  
**LONDON, ONT.**

**T. KINNEAR & CO.,**

**TORONTO,**

For this week Special  
Bargains in . . . .

**TEAS**



**Clover Leaf Lobsters  
And String Beans**

**Elliott, Marr & Co.,**

**Importers of Teas**

—AND—

**Wholesale Grocers.**

**LONDON, ONT.**

## PERSONAL MENTION.

✕ Fred. Ward, representing John P. Mott & Co., Halifax, passed through Toronto this week on his way to Chicago.

Byron Estabrooks, representing Pettijohn's California Breakfast Food Co., Minneapolis Minn., was in Toronto this week.

T. O. Leonard of Detroit, representing the Oswego Starch Co., was in Toronto last week after an absence of some two months.

Charles Kane, formerly of Kane & Kane, Orillia, was married Monday last. There were but few of his friends who knew of his intended step, but they are none the less backward in tendering congratulations.

E. S. Kilgour, grocer, Guelph, is talking of selling out and retiring from business on account of ill-health. He has only been in business about six months, having bought out the business of John A. Wood. The store is one of the finest in Western Ontario.

Gino Kabiglio, a partner in the firm of Salomon, Kabiglio & Co., of Trieste, Austria, makers of the Atlas brand prunes, was in Toronto this week. He is making a tour of the American continent in guest of both business and pleasure. He considers Canada a grand country, judging from what he has so far seen of it, but then it is a little too cold, he says, for his taste. Speaking of the prune crop, he says that while it has been slightly damaged by frost, a good yield is anticipated.

## DAWSON BROS.' BRAMPTON STORE

Dawson Bros., the wholesale fruit men, West Market Square, Toronto, also run a retail fruit, confectionery and canned goods business at Brampton. Trade up there has increased so much this spring that they have found it necessary to move to larger and more convenient premises. The change was made last week, and the new store is one door north of the old stand. Dawson Bros. make a specialty of canned goods and carry one of the most varied stocks in this line of any retail store outside the large cities. The new quarters have been fitted up with modern appurtenances and Dawson Bros. have good reason to feel proud of their store, which is claimed to be the equal of anything of the kind in the Dominion.

## TO PUSH PORT STANLEY.

A Board of Trade has been formed at Port Stanley with these officers:—President, M. Payne; first vice-president, John Price; second vice-president, John Ellison; secretary, Arthur Ellison; treasurer, T. J. L. Orme. The formation of the board arose out of the need of an association through which the commercial world might be made acquainted with the advantages of the village and harbor of Port Stanley.

## IT WAS HER ANNIVERSARY.

Some drummers were diverting themselves in a smoking car by repeating episodes of so-called "cheek." All but one had related an instance; when he was called upon, he drearly said:

"I don't remember anything worth telling; in fact my wife has completely dazed my memory of matters of that kind by a fine sample of her own stock. You see, when I got back from my latest trip I went home at something after 9 o'clock in the evening. Well, there was my house lighted up from top story to basement; carriages were leaving the door, and affairs seemed to be going inside on a grand scale. I let myself into the basement with a latch key and walked into the dining room. Strains of music came from the back part of the hall, and the mingled laughter and conversation indicated a host of guests.

"Presently my wife came into the dining room, dressed like a Princess; she ran up to me saying:

"Oh, Jack! I'm so glad you've come home early."

"So'm I," said I; "what's the racket—surprise party?"

"Surprise party?" said she, with a pout; "no, indeed, it's the anniversary of my wedding."

"Tilda," said I, "you're off; you're way off! This is the month of March—it was in summer we were married."

"She serenely replied; 'I know that very well; this is the anniversary of my first marriage. Go put on your dress suit, dear.—N. Y. Tribune.

## BANANAS WILL BE HIGH.

So says the Produce Bulletin. The latest correspondence of the banana brokers of New Orleans indicates an advancing market in bananas. Cargoes are arriving not more than one-third their usual size and the demand has increased to such an extent during the first half of this week that orders cannot be filled. "The reason for this," said Geo. W. Martin this morning, "is on account of the revolution in the central part of South America. One of the largest banana boats down there was recently seized and made into a war vessel and the workmen on the plantations have been drafted into service. This is the season, too, when men are most needed to harvest the fruit. Under these conditions boats must go to a good deal of trouble in order to get even part of a cargo. None but regular customers can buy bananas in New Orleans at present, and I do not believe any but the big city dealers are getting them. The grade of the fruit is better than usual, for there is only time to harvest the best stock."

"I am already asking \$2.50 for the best bunches, which are almost as large as you are," said J. B. Hoxie in speaking of bananas.

"This is the time when everyone is beginning to eat the fruit, and the demand will continue to increase. There is a scarcity in Chicago, and I have no doubt prices will be advanced still higher. The best grades sold in New Orleans yesterday for \$1.50 from the importers."

From yesterday's purchases good fruit will cost laid down here from \$1.75 to \$1.90 a bunch. After taking out small and damaged bunches in a car, \$2.50 must be received in order to realize anything on them.

## REGAN, WHITE &amp; CO. IN TROUBLE

Regan, White & Co., the well-known wholesale grocers of Montreal, are financially embarrassed, and a meeting of the creditors was held Wednesday. The announcement was a surprise to the trade, and a good deal of sympathy is being extended to the firm in their adversity. THE GROCER hopes that they will be able to pull through. At the hour of going to press little information can be gleaned beyond the fact that the chief creditors are John Duncan & Co., Kinloch, Lindsay & Co., and Lightbound, Ralston & Co.

## OUTWITTING AN EXCISEMAN.

An old woman in Orkney was noted for selling whiskey on the sly. Her house was a few miles from the town, and excise officers had tried in vain to get her convicted, so many attempts had failed that they had given up the task as impossible. A young officer was appointed to the place, who said, on being told about her, that he would soon secure her conviction.

Early one morning he left town and arrived at the old woman's house by seven o'clock. Walking in, he saw no one, but, noticing a bell on the table, he rang it.

The old woman appeared.

He asked for a glass of milk, which was set down before him. After a little he rang again and the old woman appeared. He asked if she had any whiskey.

"Aye, sir," said she, "we aye have some in the bottle," setting it down before him.

He thanked her and laid down a sovereign, which she took and walked out. After helping himself he rang again and asked for his change.

"Change, sir?" said the old woman. "There's nae change. We hae nae license. Fat we gie we gie 'n presents; fat we get we get in presents. So good day, sir!" The exciseman left the house a poorer but a wiser man.

✕ The following little story, clipped from Wide-Awake, carries its own moral: Two brothers, Willie and Johnny, set up a lemonade stand the other day. A gentleman was their first patron. Willie's sign read: "Lemonade 4 cents a glass." Johnny's modest announcement was: "Lemonade 2 cents a glass." Being a man with an eye to the fact that "a penny saved is a penny earned," the customer bought a glass of Johnny's lemonade, paid the two cents due, and casually enquired, "Why is yours cheaper than your brother's?" "Cos mine is the lemonade that the puppy fell into."

**WORLD RENOWNED**



**BATTY'S  
PICKLES**

It Will Pay You to See Them  
FOR SALE BY

<b>TORONTO:</b>	<b>MONTREAL:</b>
EBY, BLAIN & Co.	CAVERHILL, ROSE, HUGHES & Co.
H. P. ECKARDT & Co.	HUDON, HEBERT & Co.
PERKINS, INCE & Co.	<b>HAMILTON:</b>
SLOAN & CROWTHER.	JAS. TURNER & Co.
WARREN BROS. & BOOMER.	<b>KINGSTON:</b> A. GUNN & Co.

**WRIGHT & COPP,** Dominion Agents.  
TORONTO.

**EMPTY BOTTLES.**

THE T. A. SNIDER PRESERVE CO., CINCINNATI, O.

GENTLEMEN,—I write you this under protest, but who ever knew a woman to hesitate about having her own way, even if the whole household were up in arms. My husband thinks me a full-fledged lunatic, and is quite sure you will publish me as a fit candidate for some lunatic asylum, and all because I avowed my intention to write you and ask this simple little question:

I have about 70, I think, of your catsup bottles, perfect in all respects, screw tops not hardly dimmed. Shall these go over the "garden wall," or have you headquarters where these could be left and forwarded to you, or perhaps you do not use bottles the second time. It went against my Yankee grain to throw them away, but if they are of no use I will consign them to the tender care of a peculiar specimen of nature, whose sonorous voice resounds through our alley, "Bottles, rags, old iron!" I know it will not hinder your business one bit to drop me a line, and it will settle this mooted question, and I have had my own way.

In conclusion, allow me to add my mite to the intrinsic worth of your Catsup. IT IS ALL IN ALL. There is NONE BETTER. The number of empty bottles tells the tale in a family of three adults; no children. The World's Fair should give you the gold medal.

Yours respectfully, Mrs. \_\_\_\_\_

CHICAGO, May 15th, 1893.

**THE REPLY.**

CINCINNATI, O., May 18th, 1893.

MRS. \_\_\_\_\_, CHICAGO, ILL.

DEAR MADAM,—

As in writing you did not hesitate, We certainly your letter appreciate; It does not read like from a candidate For such an asylum as you state.

As to taking empty bottles back, In this art we entirely lack; Some come greasy and others black, And their use our trade would surely slack.

As "a stitch in time saves nine," We must know where to draw the line, Or our business would in time Cause us to murmur and repine

When you hear that "sonorous" call, Coming over your "garden wall," Would suggest you sell the bottles all To the man who makes the call.

We thank you for your little "mite," And we are sure you are quite right. For people everywhere do write—"Snider Catsup—out of sight."

Yours very respectfully,  
THE T. A. SNIDER PRESERVE CO.

WRIGHT & COPP, Dominion Agents, Toronto.



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERILIZED

FOR SALE BY ALL WHOLESALE GROCERS

.. PREPARED BY ..

**HELVETIA MILK CONDENSING CO.,** HIGHLAND, ILL  
U. S. A.

WRIGHT & COPP, Toronto

**M. F. EAGER**  
GENERAL AGENT  
.. AND ..  
BROKER  
CONSIGNMENTS SOLICITED.  
18 SACKVILLE STREET,  
HALIFAX, N. S.

### DRY GOODS.

#### TORONTO MARKET.

Sorting orders have been brisker during the past week than at any previous time since the opening of spring trade, and the wholesale trade has a better feeling in consequence. Many buyers have been in the market, and some large miscellaneous parcels have been bought, and nearly every line has received a share of attention. Clearances and job lots have been in good demand and readily picked up, and if the present trade continues for a month the wholesalers will be in a splendid condition to receive their fall stock.

Letter orders are very brisk, and the enquiries are for very numerous classes of goods, but especially for the classes of goods which are advertised from time to time or mentioned in the reviews of the trade as published in THE GROCER or in The Dry Goods Review. Hosiery, laces, curtains, summer vests, clearances, etc.; all these have received attention from the increasing number of merchants who find letter orders a useful and expedient way of ordering goods. Most of the houses are now supplying their customers with order pads.

Laces of all kinds are in especially good demand these days. One house cleared out four cases two hours after their arrival on Saturday last.

In prints the leading varieties are heliotrope flowers on black, pink and cream grounds. There is a rage for these goods. Blue and red, red and black, and white and red are the leading combinations in drilletes.

Fall orders are somewhat slow, as retailers are waiting to see how the spring trade turns out, and what the summer trade promises before placing orders. This is a wise plan, although not a pleasing one to those who are on the road drumming for fall.

W. R. Brock is now in his accustomed place in the trade, and after a six months' absence has not lost his interest in everything pertaining to the trade. He says he saw no country in all his worldwide travels which was as prosperous as Canada, and that while we may not have an El Dorado, yet we have a comfortable and prosperous nation.

Caldecott, Burton & Spence have opened up a large shipment of laces, including cream, two-tone and beige cotton gimpures, two-tone gimpure insertions and Bourbon silk insertions and laces. Insertions are coming to the front this season, and the enquiry for these is very active at present. Two-tone and cream insertions are especially active. This house is just passing into stock a large shipment of cream and beige handmade gimpure insertions of the very latest designs. These have been in very active demand in European markets for some time back.

W. R. Brock & Co., anticipating the great demand for ladies' and misses' lace mitts, have laid in a very large stock of

these goods. They show them in lace effects of lisle and pure silk, also taffeta, lisle and pure silk in plain goods. All the blacks are Hermsdorff's absolutely stainless fast blacks, with a guarantee ticket from the dyer attached to each pair. Their pure silk in lace effect to retail at 25 cents is an extra special line, and they claim fully 25 per cent. cheaper than if they were bought to-day from the manufacturer.

Caldecott, Burton & Spence report a strong sorting trade in parasols. They are offering special bargains in clearances of this class of goods.

W. B. Brock & Co. have cleaned out a lot of American wide-width prints, delaine patterns—a manufacturer's stock. The regular wholesale price of these goods is 18 cents, but they have purchased them so that they can be retailed at 12 1-2c. and yet leave a good margin to the dealer.

Wyld, Grasset & Darling have just opened up an assortment of summer vests or waistcoats, which includes cashmere in single and double breasted in various qualities. Their range includes some very choice goods. Linen vests in tasty patterns are also shown, and are preferred by many people on account of the better appearance after laundering. Dark ground vests with fancy spots and small figures are in good demand.

Alexander & Anderson have received their first shipment of new fall prints; they have just arrived from Manchester and are very choice goods. They have also received their samples of new autumn dress goods, and these will be in the hands of their travellers in a few days. In plain goods whipcords and diagonals will still be popular for the autumn trade, and the prevailing color will be "Eminence."

Gordon, Mackay & Co. have just opened up 110 cases, each one of which is full of plums picked up by their buyers when in Europe. Amongst others there are the following goods manufactured for the Australian trade now in such a depressed condition: Plain and twill white cottons, printed flannels, fancy chintz, fancy prints, flannelettes, Turkish towels.

Domestic goods, such as flannels, cotton, tickings, tweeds, etc., are now being received by Alexander & Anderson. These goods have all been purchased at proper prices, and the values are exceptional.

A line that is being paid particular attention to in Gordon, Mackay & Co.'s smallwares department is infants' quilted bibs. These goods they claim come from the best makers in England, and are unsurpassed in value. They invite merchants to see the range.

John Macdonald & Co. have received a shipment of fine note papers in papetrie form. A large shipment of new metal dress buttons, pompons, upholstery tassels and cords are also to hand. Bathing suits and bathing trunks are also to hand, to keep up with the requirements of the summer trade. Men's drill and cashmere vests of the best London makes have been re-stocked. Pearl buttons in all their standard qualities have also been re-stocked. Hand-painted dress fans have just been received in large quantity and long range.

John Macdonald & Co. are receiving large shipments of midsummer and fall prints. Dark grounds with Eminence and Emerald flowers will be the leading varieties. All these goods have been pur-

chased by a very expert buyer, and dealers will find in their stock all the leading novelties.

By anticipating the market and placing large orders for velveteens, Gordon, Mackay & Co. are enabled to offer their customers a well assorted range at old prices. They have just passed into stock five cases assorted blacks and colors, which makes their stock in this line complete in every respect.

#### MONTREAL MARKETS.

Business in dry goods has shown a decided improvement during the past week, sorting orders for most lines of light wear having shown an increase. Quite a number of customers from near-by points were in the city making purchases and paying up arrears. There is no advance in Canadian woollens yet, although the mills, it is said, are trying to establish higher prices all round. Velveteens show an advance of 20 per cent., and silks are being held at higher prices also. Remittances have shown a slight improvement.

The oil cloth seconds put up to open tender by the Dominion Oil Cloth Co. have been secured by Messrs. Hodgson, Sumner & Co., who now offer them to the trade.

Messrs. McIntyre, of Hodgson, Sumner & Co., and Brophy, of Brophy, Cains & Co., are the last detachment of buyers yet to return from the other side. They are expected the first or second week in June.

The extensions to the warehouses of Messrs. Gault Bros. & Co., on St. Helen street, are almost completed. The firm secured the two adjoining warehouses and they are now all connected with the big main building on the corner.

Jas. Johnston & Co. have been doing a satisfactory trade on city account during the last few warm days. They have turned over quite a quantity of prints, silks and summer trimmings.

Greene, Sons & Co., note an increased trade in gents' furnishings brought on by the fine weather. They have received a number of sorting orders for their reinforced shirts, negligee shirts, also summer underwear. Excessively wide brimmed straw hats will be all the go according to Mr. Radford, for men's wear this season.

The houses are all getting into their stock-taking in earnest now, and will be at it well on into June.

Jas. Linton & Co. note a satisfactory increase in the demand for silks, hosiery and muslins during the past week.

Mr. Howell, of Brophy, Cains & Co., says that the aggregate business during the past two weeks will be pulled up materially by the turnover of the past week, and will be much in excess of the last half of April when the sorting up demand is usually felt. His house has been sharing fully in the call for light goods, their extensive line of prints, foreign and domestic, not being neglected.

Thouret, Fitzgibbon & Co., who have secured the agency for Jammet, Freres' kid gloves, as already noted, report encouraging returns from the west.

A . . .  
 Few . . .  
 Reasons  
 Why . .

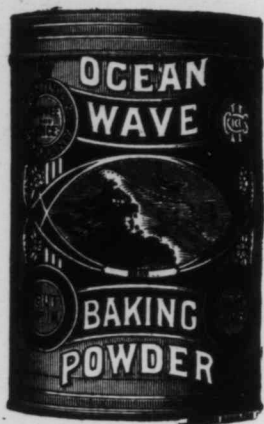


## Spanish Blacking

EXCELS ALL OTHERS

- It contains more oil and keeps the leather softer and more pliable than any other.
- It gives a beautiful bright polish, and holds the polish longer than any other.
- It does not burn or injure the leather.
- It gives a quicker polish than any other.
- It resists dampness from the foot.
- It does not rub off on the clothing.
- It is the handsomest put up blacking in the world.
- It will never get hard or dry up, it will keep for years in any climate.
- It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co.  
 of Hamilton, Limited.



# You Can't Beat It



Sold only in Cans by the Live  
 Wholesale and Retail  
 Trade

and Manufactured by

**THE HAMILTON COFFEE  
 AND SPICE CO. . . .**  
 HAMILTON, ONT.



### COFFEE AND SPICE MACHINERY

We have removed to our new shops at Thirteenth and Henderson streets, Jersey City, where we have greater facilities for manufacturing to meet the increasing demand for our machinery.

Our offices and salesrooms are at  
**Room 201, Havemeyer Building,**  
 Cor. Church & Cortland Sts.,  
 NEW YORK.

The Hungerford  
 Co.

# LIGHTBOUND, RALSTON & CO.

## Wholesale Grocers,

MONTREAL.

AGENTS FOR CANADA FOR THE BEST  
 COCOA IN THE WORLD.

# SCHWEITZER'S COCOATINA



1-2 lb. tins \$2.25 per doz.

1 lb. tins \$4.00 per doz.

## TANGLEFOOT

Is sold by the following

### CANADIAN JOBBERS

#### MONTREAL:—

EVANS & SONS, Ltd.,  
LYMAN, SONS & CO.,  
LYMAN, KNOX & CO.,  
KERRY, WATSON & CO.,  
J. O. LEDUC & CO.,  
N. QUINTAL & FILS.

#### TORONTO:—

LYMAN BROS. & CO.,  
NORTHRUP & LYMAN CO.,  
ELLIOTT & CO.

#### QUEBEC:—

W. BRUNET & CO.,  
EDMUND, GIROUX & BROS.,  
DR. ED. MORIN & CO.,

#### LONDON:—

JAS. A. KENNEDY & CO.,  
LONDON DRUG CO.



## TANGLEFOOT

Is sold by the following

### CANADIAN JOBBERS

#### HAMILTON:—

J. WINER & CO.

#### KINGSTON:—

HENRY SKINNER & CO.

#### HALIFAX:—

BROWN & WEBB,  
FORSYTH, SUTCLIFFE & CO.,  
SIMSON BROS. & CO.,

#### WINNIPEG:—

MARTIN, ROSSER & CO.

#### VICTORIA:—

MOORE & CO.,  
LANGLEY & CO.

#### VANCOUVER:—

H. McDOWELL & CO.

#### NEW WESTMINSTER:—

D. S. CURTIS & CO.

#### NANAIMO:—

E. PIMBURY & CO.

### REGARDING SICILY FILBERTS.

Sicily filberts have been offering in this market for several months past at prices considerably below the cost of the goods as cabled from primary sources. From what we are able to gather it appears that the market at Messina is at the present time under the influence of speculative operators, who are endeavoring to squeeze a short interest. Following the opening of the new year, and in anticipation of a materially lower range of values, some heavy short sales were made in Messina for forward delivery. The bear operators were confident they held the key to the situation, and regarded themselves as safe in venturing upon the sale of round parcels below the then current values of the market, but a quiet buying movement was inaugurated by parties in interest, who believed in an opportunity for a rise, and their action resulted in the available stock being brought under close control. As the purchase of the goods there progressed, the value gradually appreciated, until, according to the latest advices, the bull operators had gained control of the situation, and forced an advance to the equivalent of 8 5-8 to 8 3-4c. laid down in this market. Though the importers of the filberts here were fully aware of the movement, and tendency of prices in Messina, yet the limited consumptive requirements of the country did not encourage an advance in price here to correspond. For a lengthened period the prevailing value stood in the neighborhood of 8c., holders being unable to bring about a further appreciation, the demand for some time not warranting any actual advance. With a continued rise abroad, however, coupled with the fact that the stock here was centred in the hands of two concerns, courage was promoted, and an additional eighth to a quarter cent per

pound tacked on. This improvement was sustained and demand stimulated, although enquiries that developed indicated speculative rather than consumptive interest. Some few transactions were completed at 8 to 8 1-8c., and jobbing purchases made up to the point of 8 1-4c, when holders, further encouraged by their success, took another step forward and raised the limit to 8 1-4 to 8 1-2c. The supply to-day is said to be largely controlled by one house, but in the hands of the outside trade there appears sufficient to meet the present limited requirements of consumers, and to hold in check a further improvement, at least for the time. At this season of the year this class of stock is not wanted to any considerable extent, hence the difficulty in forcing quotations to a point to better correspond to the present import cost. The statistical position of the fruit to-day is indeed a favorable one. The stock in Messina is estimated at not exceeding 7,000 to 8,000 bags, while in this market, though the quantity held is not positively known, yet all are satisfied that the supply is a very small one. The quantity in transit consists of only 700 bags, an invoice coming via Liverpool. Though filberts are raised largely in Spain, Turkey, Italy and Sicily, it is the fruit of the latter section which is given the preference in American markets, that of Turkey and other localities going to Great Britain and the continent.—N.Y. Bulletin.

### IMPRISONMENT FOR DEBT.

It is said that in England the experience of the legal profession is adverse to any proposal for the abolition of imprisonment for non-payment of debt, as at present authorized by the debtor's act; that the remedy is well adapted to meet the case of debtors, who, though owning no goods, are earning wages or salaries, and such must always be met with. It also serves to prevent conduct which is in many cases virtually fraudulent, being crowned with the success desired.

### CARD'S CELEBRATED Canadian Tomato Chutnee.

A FAVORITE SAUCE  
OF THE LATE

Sir John A. Macdonald

Who gave written testimony of its superior quality as a test for Hot or Cold Meats, Soups, Gravies, etc. Used by the Albany Club, Queen's Hotel and Walker House, Toronto. Sold by Whitehead & Turner, Quebec; Lightbound, Ralston & Co., Montreal; Bate & Sons, Ottawa; Wickham, Brantford; Davidson & Hay, Toronto; T. B. Escott & Co., London.

PREPARED BY

**M. P. CARD,**  
QUÉLPH

Nearly ten millions of dollars are annually collected through the county courts, while less than six thousand of the million debtors go to prison in the course of its recovery. Comparing the number of warrants of commitment issued with the number of judgment summonses heard, as appeared from the latest county court returns, the average is about one in two. One judge issued 6,090 warrants on 8,421 summonses, and the others in about the same proportion. The judges of Birmingham and Liverpool show a less proportion of warrants. In 1870 there were 179,822 warrants issued against the goods of judgment debtors, and in 1891, 228,538. This was an increase of 48,716. The number of debtors imprisoned in 1890 was 6,597; in 1891 there were 5,852, or 745 less. This is somewhat remarkable, because during that period there was an increase of 116,275 judgment summonses. It seems, therefore, that the law has been successful as a lever to compel the payment of debts. Not more than one-half of the persons remained in prison for the full term, a large number raising the money to obtain their release. The maximum term of imprisonment is 42 days. We understand that it is against the law in England to attach a working man's wages, the law being abolished on account of the great inconvenience to employers and the hardship resulting to workmen having their entire wages attached week after week, and thus leaving them penniless.—The Collector.



# MOLASSES . . .

**Barbadoes** Just arrived and ready for delivery, cargoes Ex. Lizzie Wharton (Leacock Brand), Ex. Rewa (Musson Brand), Ex. Demozelle (Da Costa Brand), Ex. Hyaline (Leacock Brand).

**Cuba** **Sagua**, Ex. Amelia P. Schmidt; **Manzanilla**, Ex. Mattie A. Franklin; **Matanzas**, Ex. Stephen G. Loud; **Cardenas**, two cargoes.

**Porto Rico** Fine assortment of these and all other **West India Molasses** constantly on hand.

**New Orleans** We carry the largest stock and most desirable assortment of this molasses at all times.

**American Syrups** At very lowest prices. All grades. . . .

---

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application. . . .

## N. W. TAUSSIG & CO.

96 Wall Street, NEW YORK

Cable Address,  
"Taussig, New York."

Atlantic Sugar House, BROOKLYN.

**CANADIAN AGENTS:**

R. S. McINDOE,  
Toronto.

JAS. SIMPSON & SON,  
Hamilton.

L. H. DOBBIN,  
Montreal.

J. WINFIELD, Quebec.

M. F. EAGAR, Halifax.

## BUSINESS CHANGES.

## CHANGES.

P. Cusick, hotel, Windsor, has sold out to C. H. Delisle.

J. A. Shupe, fish, has been succeeded by Shupe & Lumstrum.

N. D. Hover, general merchant, Caistorville, is out of business.

R. M. Purdy, general merchant, Eugenia, Ont., is out of business.

N. Handley, flour and feed, Holland Centre, is out of business.

George Robson, grocer, Warkworth, has been succeeded by P. S. Ewing.

M. White, cigars, etc., Nanaimo, B. C., has sold out to Jesse Thompson.

McLagan Bros., grocers, Ancaster, are out of business and have left the town.

William Rogers, hotelkeeper, Midland, has been succeeded by John Hawley.

Bond Sherman, general merchant, Odessa, Que., is reported to have left the place.

E. C. Cargill & Co., general merchants, Lansdowne, have sold out to W. B. Patton.

C. G. Segee, grocer, Woodstock, N. B., has sold out and is reported to have gone away.

The business of Victor Ollivan, restaurant, Montreal, has been sold to a syndicate.

Henry Robertson, general merchant, Midland, has sold out to J. W. Selby, who takes possession July 1.

J. B. A. Mongenais, general merchant, Rigaud, Que., has sold out to A. Chevier and James Fletcher.

M. Murgatroyd, general merchant, Smithville and Ridgeville, has been succeeded in the latter place by D. J. Stone.

John Holland, flour and feed, Marin, Man., has sold out to L. Ironside. Meckle & Coppinger, general merchants, of the same place have sold out to J. Graham & Son.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Alfred Blouin, grocer, Levis, Que., has assigned.

John Richardson, grocer, etc., Orillia, has assigned to T. B. Lafferty.

W. J. McCarney, grocer, Merrickville, has assigned to B. E. Sparham.

W. W. Hubbard, produce, etc., Fredericton, N.B., has been succeeded by Lewis H. Bliss.

Clarke & Graham, brewers, Orillia, have made an assignment of their affairs to Robert Wade.

The stock of John Begg, saloon keeper, Victoria, B.C., has been sold by the landlord.

J. H. McMillan, grocer, Nanaimo, B.C., is offering to compromise at 75 cents on the dollar.

Louis Crepeau, general merchant, L'Assomption, Que., has compromised at 50 cents on the dollar.

A. G. Smith & Co., general merchants,

Collingwood and Byng Inlet, have assigned to E. R. C. Clarkson.

W. W. Gault, grocer, 438 Queen street west, Toronto, assigned last week to W. A. Campbell, and at a meeting of the creditors held Monday it was decided to wind up the estate. Liabilities and assets are about equal at \$1,200.

T. W. Moffatt, grocer, Orillia, has assigned and a meeting of creditors will be held in a few days at the office of W. A. Campbell, Toronto. Liabilities are estimated at \$4,000 and assets at \$3,600. Mr. Moffatt is at present ill with a bad attack of erysipelas, and a good deal of sympathy is being extended to him.

## PARTNERSHIPS FORMED AND DISSOLVED.

Boyle & McQuarrie, general merchants, Nabon, N.S., have dissolved.

X. Bessette and W. Guay have been registered proprietors of the Montreal Hide Co.

The Match Factory Co. (Ltd.), New Westminster, B. C., has been incorporated.

Allan McKendrick & Son, general merchants, of Campbellton, N.B., have dissolved.

Thornburn, Son (Ltd.), general store and lumber, Broadview, Man., have been incorporated.

[ ] Dame Laudia Bisson has been registered proprietress of the firm of N. Bisson & Co., Levis, Que.

Dame Clothelhe Derys has been registered proprietress of the grocery firm of Dugal & Co., Montréal.

Wilson & Robertson, general merchant, White Lake, Man., have dissolved. A. M. Robertson continues.

George and John Carlin, Montreal, have been registered partners to run a grocery business in that city.

Joseph and W. A. Giguere have been registered partners to carry on business in Montreal as restaurant keepers.

Henry Connacher and A. D. McKendrick, Campbellton, N.B., have registered a co-partnership as general merchants.

W. W. Lewis and E. M. Dickson, have registered a co-partnership to carry on business as grocers at Louisburg, N. S.

J. E. Ecrement and J. E. Forest, Montreal, have been registered proprietors of the firm of Ecrement & Co., grocers, Montreal.

A. & W. Hicks, general merchants, N. B., have dissolved, and F. C. Reid & Co., grocers, Moncton, N. B., have done the same thing.

H. A. Myers, general merchant, Norton, N.B., has admitted O. R. Patriquin as partner. The style of the firm is now Patriquin & Myers.

N. G. Vezina and Geo. Legare have been registered to carry on in Montreal business as commission merchants under the style of N. C. Vezina & Cie.

## DEATHS.

Richard Power, grocer, Halifax, N.S., is dead.

## SALES MADE AND PENDING.

A. D. Kilgour, baker, Sherbrooke, Que., is selling out by auction June 6.

W. S. Santo & Co., grocers, Nanaimo, B. C., have sold their stock off by auction.

The stock of W. J. Mowat, general merchant, Chatham, has been sold by auction.

The estate of N. Nightingale, office furniture, Montreal, is advertised for sale by tender.

It is understood that the stock of W. A. Garfield, grocer, 504 Queen street west, has been sold to J. F. Copeland and George Cavanagh.

The stock of W. G. Campbell, the insolvent grocery of Queen street west, has been sold at 42½c. on the dollar. The insolvent's brother-in-law, E. G. Pearce, was the purchaser.

## FIRES.

Lot Strode, hotel, Otterville, has been burned out.

C. Goode is advertising his general store at Chatsworth for sale.

The lobster factory of Michael Neville, Port Moulton, N.S., has been destroyed by fire.

Leonide Secatte, general merchant, Baucherville, Que., has been burned out; insured; stock partially saved.

Mathew Fenwick and J. R. Jones, general merchants, and Stephen Jones, hotelkeeper, Apohaqui, N.B., have been burned out.

## SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

## BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

COUNTRY STORE AND STOCK—IN WESTERN Ontario; also wagonmaker's shop cheap. A. G., CANADIAN GROCER. 23

A GOOD GENERAL STORE FOR SALE—stock about \$4,000 to \$5,000—also postoffice in connection, in the village of Norland, situated on the banks of Gull River. Apply to Postmaster, Norland. 24

**W. G. A. LAMBE & CO.,**

**GROCERY**

**BROKERS**

**TORONTO.**

AGENTS FOR

**The St. Lawrence**

**Sugar Refining Co.,**

**MONTREAL.**

**R. & T. WATSON, Manufacturing Confectioners,**

**I**F you wish to handle the **MOST SALABLE CONFECTION** in the market, try **BALA LICO-RICE**. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East, - - TORONTO.**

**KOFF NO MORE. WATSON'S COUGH DROPS**

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

**S.A. Van Dam & Co**

37 Old Corn Exchange, Manchester,  
— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of  
**Bacon, Butter, Lard, Eggs, Cheese,  
and Canned Goods.**

**LIBERAL ADVANCES MADE.**

**FIRM FOUNDED 1850**

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.



Ask your wholesaler for one or send for circular.

**Adams & Sons Co.,**

11 and 13 Jarvis St., Toronto, Ont.

**THE CANADA MEAT PACKING CO.,**

**MONTREAL,  
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue  
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

**E. BROWN & SON'S**

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

<b>BOOT PREPARATIONS SOLD EVERYWHERE.</b>			
			
<b>MELTONIAN BLACKING</b> <small>(As used in the Royal Household) Renders the Boots soft, durable and waterproof.</small>	<b>MELTONIAN CREAM</b> <small>(white or black) For Renovating all kinds of Glace Kid Boots and Shoes.</small>	<b>ROYAL LUTETIAN CREAM</b> <small>The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.</small>	<b>NONPAREIL DE GUICHE</b> <small>Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other</small>

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



**LICORICE  
LOZENGES**

MANUFACTURED  
EXCLUSIVELY BY

**YOUNG & SMYLLIE**

Brooklyn, N. Y.

These goods can be obtained from any of the leading first-class houses in Canada. . . .

*Have You Tried one of*  
**SOMERVILLE'S**  
NOVELTY SELLING MACHINES  
—FOR—  
**MEXICAN FRUIT CHEWING GUM?**

**STAMINAL**

A FOOD AND A TONIC

The Vital Principles of BEEF and WHEAT with HYPOPHOSPHITES

**STAMINAL**

— PUT UP BY —

The Johnston Fluid Beef Co.  
MONTREAL.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.  
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's  
Black NO DUST  
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

**"SILVER MOONLIGHT  
PLUMBAGO"  
STOVE POLISH.**

Always Bright & Beautiful. In Large Packets 1d. & 3d. each. Use only for Laundry Purposes, producing the best results.

**NIXEY'S  
"SOHO SQUARE" BLUE**

THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d. Of all Grocers and Oilmen; or write to 18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc. Won't Wear the Blades like others. 6d. and 1s. Tins.

**"CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives: Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

# UNPRECEDENTED SUCCESS

GOLD MEDALS AWARDED

BY HER MAJESTY'S



ROYAL LETTERS PATENT

(Established 1852) **EBENR. ROBERTS** (Established 1852)



This illustration is a fac-simile of packet.

## ROYAL TABLE CREAMS, AND INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy **EBENR. ROBERTS'**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

**EBENR. ROBERTS, London, England.**

### THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 1, 1898.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

#### BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
3/4 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 3 and 4 doz. in case	3 70
8 oz. cans, 3 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Per doz	
Dunn's No. 1, in tins	2 00
" " " " "	75
Cook's Gem, in 1 lb pkgs	1 75
" " " " " 7 oz pkgs	85
" " " " " 2 oz	40
" " " " " 5 lb tins	65
" " " " " bulk, per lb.	12



Empire, 5 dozen 4 oz cans	Per doz \$0 75
" " 4 " 8 " "	1 15
" " 2 " 16 " "	2 00
" " 1/2 " 5 lb cans	9 00
bulk, per lb.	15

#### COOK'S FRIEND.

(In Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45

Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00

Ocean Wave, 1/2 lb, 4 doz cases	75
Ocean Wave, 1/4 lb, 4 " "	1 30
Ocean Wave, No. 1, 2 " "	1 90
Ocean Wave, 1 lb, 2 " "	2 26
Ocean Wave, 5 lb, 1/2 " "	9 60

#### DIAMOND BAKING POWDER.

1/2 lb. tins, 4 doz cases	0 67 1/2
1 lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

#### BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.	
Abernethy	8 1/2
Arrowroot	\$0 10 1/2
Butter	0 6
" 8 lbs	0 7 1/2
Cabin	0 7 1/2
Cottare	0 8 1/2
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06 1/2
People's Mixed	0 10

Pie Nic	0 09 1/2
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07 1/2
Wine	0 06 1/2

#### BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " "	2 10
" " " " "	1 10
Spanish, No. 3	4 50
" " " " "	8 00
" " " " "	9 00
Japanese, No. 3	4 50
" " " " "	7 50
Jaquot's French No. 2	3 00
" " " " "	4 50
" " " " "	6 00
" " " " "	9 00
" 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " " " "	4 50

#### F. G. FRENCH DRESSING (LADIES.)

For ladies' and children's boots and shoes.	
No. 7, 1 or 2 doz. in box	per doz \$2 00
No. 4, " " "	1 25

#### F. G. FRENCH BLACKING.

per gross	
1/2 No. 4	\$1 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25

#### BLACK LEAD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes)	7s 6d \$2 5
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00

Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d 1 50
6 1/2 lb. in large 1d. pkts, 1 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box. Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	1 15

#### F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

#### BLUE.

Reckitt's Pure Blue, per gross	10
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

#### CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

#### CANNED GOODS.

Per doz	
Apples, 3's	\$0 95 \$1 00
" " gallons	2 10 2 20
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 00 1 10
Beans, 2's	0 90 1 00

Halla Valley Tea

Indo-Ceylon

In 1 lb. & 1-2 lb. pkgs.

Try Our Celebrated

Eagle Brand

Japan Tea

M. MASURET & CO.

Importers and Wholesale Grocers, London, Ont.

Letter Orders  
Carefully Attended to.

Full Line of  
Fancy Goods

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	1 15	1 50
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	2 10	2 10
Peas, 2's	0 90	1 00
" Sifted select	1 40	1 40
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 50	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
" Pia, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 60
" Lombard	1 50	1 60
" Lamson Blue	1 50	1 60
Pumpkins, 3's	0 95	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 40	2 10
Strawberries, choice 2's	2 15	2 25
Succotash, 2's	1 65	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Laddies	1 50	1 50
Lobster, Clover Leaf	2 75	2 75
" Star (flat)	2 20	2 20
" Impr'l Crown flat	2 80	2 70
" tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats	1 70	1 80
Sardines Albert, 1/2's tins	13	20
" Sportsmen, 1/2 genu-ine French high grade, key opener	12 1/2	13
Sardines, key opener, 1/2's	10 1/2	10 1/2
" Martiny, 1/2's	10 10 1/2	10 10 1/2
" Other brands, 9 1/2	11 15	11 15
" P & C, 1/2's tins	23 25	23 25
" 1/2's lb	33 36	33 36
Sardines Amer, 1/2's	6 1/2	6 1/2
" 1/2's	9 11	9 11
" Mustard, 1/2 size, cases 50 tins, per 100	11 00	11 00

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 65	\$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" "	2 60	2 75
" "	4 75	4 75
Par Ox Tongue, 2 1/2 "	9 50	9 50
Ox Tongue	7 85	8 00
Carcl Tongue	3 25	3 25
" "	6 75	6 75
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
Soups, assorted	1 50	1 50
" "	2 25	2 25
Soups & Bouilli	1 80	1 80
" "	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25	2 25

Sandwich Ham or Tongue, 1/2 lb cans. 1 50  
Ham, Chicken and Tongue, 1/2 lb cans. 1 25

CHEWING GUM.

ADAMS & SONS CO.	
To Retailers	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo	180 pieces... 1 30
(with brilliant stone ring)	
Sappots	150 pieces... 1 00
Sweet Fern	230 " 0 75
Red Rose	115 " 0 75
Magic Trick	115 " 0 75
Oolah	115 " 0 75
Puzzle Gum	115 pieces... 0 75
Bo-Kay	150 " 1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic	" 1 00
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	" 6 00
Tutti Frutti cash box 800	" 6 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 90-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery	100 " 0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell	150 " 1 00
Cracker	144 " 1 00
O-Dont-O	144 " 1 00
Little Jap	100 " 0 70
Dude Prize	144 " 1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.	3 75
La Rosa (30-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/2's... 6 and 12 lbs.	0 30
Caraccas, 1/2's... 6 and 12 lbs.	0 35
Premium, 1/2's... 6 and 12 lbs.	0 30
Sante, 1/2's... 6 and 12 lbs.	0 26
Diamond, 1/2's... 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopat'c, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Bock	30
" Bulk, in bxs.	18
EFF'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2
BENSCHOP'S ROYAL DUTCH COCOA.	
Boxes each 12 lbs	
1/2 lb. cans, per doz	\$2 40
1/4 " " "	4 50
1 " " "	8 50

FRY'S (A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" 1/2's, "	4 50
" 1 lbs, "	8 75
Homopathic, 1/2's, 14 lb boxes	0 34
" 1/2 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

E. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopat'c Cocoa (1/2)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	30
Mott's No. 1 Chocolate	28
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbles	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22-24
Mott's Confec Chocolate	23c-43
Mott's Sweet Choc. Liqueurs	21c-31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12 24 and 36 lbs in box	7 25
Hygienic Cocoa in 1/2 lb tins, 12 24 and 36 lbs in box	8 75
Hygienic Cocoa in 1/4 lb tins, 12 24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
Iceland Moss, in 1/2 lb pkgs, 6 and 12 lb boxes	0 85
London Pearl, in 1/2 lb pkgs, 6 and 12 lb boxes	0 80
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30-35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, 1/2 and 1/4 in 6 and 12 lb boxes	0 40
Diamond, 1/2, 1/4 and 1/8 lb boxes	0 25
" 1/2, 1/4 and 1/8 lb boxes	0 28
Mexican Vanilla, 1/2 and 1/4 in 6 and 12 lb boxes	0 35
Sweet Ceylon, 1/2 and 1/4 in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, 1/2 and 1/4, in 6 and 12 lb boxes	0 30
Pure Caraccas, (plain) 1/2 and 1/4, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25-35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
" 1/2 lb " "	1 25
Puttying, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'tum No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, 1/2 lb. tins	48
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisel.	
Per 120 lb. Per 12 lb. case lot.	box.
per lb.	per lb.
Yellow wrapper	\$0 34 \$0 36
Chamois	0 43 0 48
Pink	0 50 0 56
Blue	0 58 0 66
Green	0 50 0 56
Lilac	0 58 0 66
Bronze	0 65 0 74
White Glace	0 73 0 83
Premium	0 38 0 42

Fancy Chocolates.

Fingers—	
40 in a box....per box	\$0 36 \$0 40
20 " " "	" " "
Croquettes—	
Yellow wrap	2 70 3 00
Pink	3 75 4 20
Green	" " "
Croquettes are packed 12 1/2 lb. packages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink	" " "
Green	" " 0 55 0 60
Each case contains 54 1 lb packages or 108 1/2 lb packages.	



Highland Brand Evaporated Cream, per case 7 25 4 doz 1 lb tins.

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Headquarters

- FOR -

JAM.

In 1 lb. and 1-2 lb. Glass Jars

5 lb. and 10 lb. Tins

7 lb., 14 lb. and 28 lb. Pails

Get our prices if you want to make money. The season for Jam is just beginning.

TORONTO BISCUIT & CONFECTIONERY CO., TORONTO.

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 00

CHAS. BOECKH & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN		c per lb
Mocha	29, 31	28, 33
Old Government Java	25, 35	25, 35
Rio	21, 22	21, 22
Plantation Ceylon	29, 31	29, 31
Porto Rico	24, 25	24, 25
Guatemala	24, 25	24, 25
Jamaica	22, 23	22, 23
Maracaibo	24, 26	24, 26
TODDUNTER, MITCHELL & Co.'s		
Excelsior Blend	34	34
Our Own	32	32
Jersey	30	30
Laguayra	28	28
Mocha and Java	35	35
Old Government Java	30, 32, 36	30, 32, 36
Arabian Mocha	35	35
Maracaibo	30	30
Santos	27, 28	27, 28

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brinstone		0 03	0 03 1/2
Borax		0 19	0 14
Camphor		0 80	0 85
Carbolic Acid		0 30	0 50
Castor Oil		0 07 1/2	0 08
Cream Tartar		0 28	0 30
Epsom Salts		0 02 1/2	0 02 1/2
Paris Green		0 16	0 17
Extract Logwood, bulk		0 13	0 14
" boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 30	0 35
Salpetre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	
Sai Soda		1 00	1 25
Madder		0 12 1/2	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Bailey's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 oz.	1 75
" " " " 3 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
4 oz. "	3 00
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more	

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	\$2 75	\$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 00	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls.	5 1/2	
" " bbls	5 1/2	
Fillatras, bbls	5 1/2	
" " bbls	5 1/2	
Currants, Patras, bbls	5 1/2	
" " cases	7 1/2	
" " cases	7 1/2	
Vostizzas, cases	7 1/2	
" " cases	7 1/2	
5-crown Excelsior (cases)	8 1/2	
" " case	8 1/2	
Dates, Persian, boxes	5 1/2	
Figs, Elemes, 14oz., per box	10 10 1/2	
" 10 lb boxes	10 11	
" 30 lb bxs. 7 crown	14 14 1/2	
Gold medal washed Turkey, bgs abt 6lbs., finest grade grown	10 1/2	
Prunes, Bosnia, cases	7 1/2	
" " cases, new	4 1/2	
Raisins, Valencia, offstalk	4 1/2	
" " old	6 1/2	
Selected	6 1/2	
Layers	6 1/2	
Raisins, Sultanas	6 1/2	
" " Elemes	6 1/2	
" " Malaga	6 1/2	
London layers	2 25	
Loose muscatels, Califor	1 60	1 70
Imperial cabinets	3 50	3 60
Connoisseur clusters	4 50	
Extra dessert	4 50	
" qrs.	4 50	
Royal clusters	3 40	3 50
Fancy Vega boxes	3 40	3 50
Black baskets	3 40	3 50
" qrs	3 40	3 50
Blue	3 40	3 50
Fine Dehesas	3 40	3 50
" qrs	3 40	3 50
Lemons	3 00	3 50
Oranges, Jamaica	2 75	3 00
" Valencia	3 00	3 50
" Floridas	3 00	3 50
" Seedlings	3 00	3 50
" Navels	3 00	3 50
DOMESTIC		
Apples, Dried, per lb.	0 05 1/2	
do Evaporated	0 09	0 09 1/2

FISH.

Oysters, per gallon	1 25		
" select, per gallon	1 75		
Pickeral	per lb	0 06	
Pike	do	0 07	
White fish	do	0 07 1/2	
Manitoba White fish	do	0 07 1/2	
Salmon Trout	do	3 00	
Lake herring	do	3 00	
Pickled and Salt Fish:			
Labrador herring, p. bbl			
Shore herring			
Salmon trout, per 1/2 bbl			
White Fish, 1/2 bbl			
Dried Fish:			
Codfish, per quintal	5 25	5 75	
" cases			
Boneless fish	per lb		
Boneless cod	"		
Smoked Fish:			
Finnan Haddies, per lb	0 07 1/2	0 08 1/2	
Bloaters	per box	1 00	2 25
Digby herring	"	0 12	0 15
Sea Fish: Haddock per lb	0 05	0 05 1/2	
Cod	"	0 05	0 07
B. C. salmon	"	0 05	0 13
Market Cod	"	0 05	0 05
Frozen Sea Herrings	2 55	3 00	



FLY PAPER.

TANGLEFOOT.

Tanglefoot, 1 box double sheets and 2 holders	60
Tanglefoot 1 case (ten boxes)	\$5 25

GRAIN.

Wheat, White	0 65	0 68
" Red Winter	0 62	0 63
" Goose	0 61	0 62
Wheat, Spring, No 2	0 62	0 63
" Man Hard No 1	0 85	0 86
" " No 2	0 83	0 84
" " No 3	0 74	0 76
Oats, No 2, per 34 lbs	37	38
Barley, No 1, per 48 lbs	43	44
" No 2 extra	39 1/2	40
" No 3	36	37
Rye	53	55
Peas	57	57 1/2
Corn		

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 00
Straw Pressed	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	3 30
3 dy C P	3 40

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg

3 65

Screws: Wood—

Flat head iron 7 1/2 p.c. dis

Round " 7 1/2 p.c. dis

Flat head brass 7 1/2 p.c. dis

Round head brass 7 1/2 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 " )	3 40
4th " (51 to 60 " )	3 70
5th " (61 to 70 " )	4 00

ROPE: Manila

Sisal

New Zealand

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 1 1/2 per cent.

HINGES: Heavy T and strap .04 1/2

" Screw, hook & strap .03 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	4 1/2
No. 1	"	4 1/2
No. 2	"	4 1/2
No. 3	"	4

TURPENTINE Selected packages, per gal

Star Standard, 12 qt	0 52	0 53
Milk, 14 qt	0 60	0 62
Boiled, per gal	0 63	0 65
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt	5 50
Tubs, No. 1	15 50
" 2	15 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's

2 25

Jellies, extra fine 1's

2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple

50 06

Family

0 07

Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.

0 12

Plum

0 10

Jellies—pure—all kinds

0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange

0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.

6d

London 5s., Canada, \$2 00

"Cervus" boxes of 1 doz.

1s.

London 10s., Canada, \$4 00

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb

0 40

Fancy bxs. (36 or 50 sticks), per box

1 25

1 25

"Ringed" 5 lb boxes, per lb

0 40

"Acme" Pellets, 5 lb cans, per can

2 00

"Acme" Pellets, Fancy boxes (30s) per box

1 50

"Acme" Pellets, Fancy paper boxes, per box (40s)

1 25

Tar Licorice and Tolu Waters, 5 lb cans per can

2 00

Licorice Lozenges, 5 lb glass jars

1 75

Licorice Lozenges 5 lb cans

1 50

"Purity" Licorice, 200 sticks

1 45

" 100 "

0 75

Imitation Calabria, 5 lb bxs

per lb

0 36

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net

\$12 00

MUSTARD.

ELLIS & KEIGLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins

per lb

25

" Fine, in 1 lb jars

25

" Fine, in 4 lb jars

70

Ex. Sup. in bulk, per lb

80

Superior in bulk, per lb

20

Fine,

15

ed  
Tea  
of  
ds  
ach 45  
ach 55  
h, 12  
40  
1, 12  
30  
4 00  
res, 30  
res, 6 30  
4 bxs 30  
4 bxs 30  
4 bxs 32  
10 lb. 56  
each 42  
1/2 lb. 35  
1 lbs. 30  
tins 48  
tins, 50  
10  
ins... 45  
ODOLAT.  
Per 12 lb. box  
per lb.  
\$0 36  
0 48  
0 56  
0 66  
0 56  
0 66  
0 74  
0 63  
0 42  
36 \$0 40  
70 3 00  
75 4 20  
lb. pack- in a case.  
0 40 \$0 45  
0 55 0 60  
ckages or  
d Brand ated per 7 25  
b tins.

ACTION.

Prices current, continued.

**CHERRY'S IRISH**

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

**NUTS.** per lb

Almonds, Ivica.....	14 1/2
" Tarragona.....	16 1/2
" Fornigetta.....	14 1/2
Almonds, Shelled Valencias.....	28 3/2
" " Jordan.....	45 50
" " Canary.....	28 30
Brazil.....	14 1/2
Cocoanuts.....	5 6
Filberts, Sicily.....	10 1/2
Peanuts.....	11 1/2
Peanuts, roasted.....	13 1/4
" green.....	11 1/2
Walnuts, Grenoble.....	15 1/2
" Bordeaux.....	10 1/2
" Naples, cases.....	12 1/2
" Marbots.....	12 1/2
" Chilis.....	12 1/2

**PETROLEUM.**

bbl lots, Toronto... Imp. gal.	
Canadian.....	0 13 0 13 1/2
Carbon Safety.....	0 17 0 18
Canadian Water White.....	0 19
Amer'n Water White.....	0 21 0 22
Photogene.....	0 25
(For prices at Petrolia, see Market Report.)	

**PICKLES, SAUCES, SOUPS.**

THE T. A. SNIDER PRESERVE CO., CINCINNATI.  
Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup.....	per doz	6 00
" " ".....	pts	3 50
" " ".....	pts	2 00
" Chili Sauce.....	pts	4 50
" " ".....	pts	3 25
Snider's Soups (in 3 lb cans).		
Tomato.....	3 50	
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.....	4 50	

**Chicken Gumbo, Or Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea**

Assorted.....	4 00
Worcester Sauce, 1/2 pts.....	\$3 60 \$3 75
" " pints.....	6 25 6 50
Pickles, all kinds, pints.....	3 25
" " quarts.....	6 00
Harvey Sauce-genuine-hlf. pts.....	3 25
Mushroom Catsup.....	3 25
Anchovy Sauce.....	3 25

**PRODUCE.**

**DAIRY.** Per lb

Butter, creamery, tubs.....	\$..... \$.....
" dairy, tubs, choice.....	0 14 0 15
" " medium.....	0 00 0 00
" low grades to com.....	0 15
Butter, pound rolls.....	0 15 0 17
" large rolls.....	0 13 0 14
" store crocks.....	0 00 0 00
Cheese.....	10 0 11

**COUNTRY**

Eggs, fresh, per doz.....	0 11 1/2 0 12
" limed.....	1 30 1 45
Beans.....	2 00 2 50
Onions, per bbl.....	90 1 00
Potatoes, per bag.....	0 13 0 15
Hops, 1891 crop.....	0 17 0 20
" 1892.....	0 05 0 08
Honey, extracted.....	0 10 0 15
" section.....	0 10 0 15

**PROVISIONS.**

Bacon, long clear, p lb.....	0 10 1/2 0 11
Pork, mess, p. bbl.....	0 21
" short cut.....	21 00 21 50
Hams, smoked, per lb.....	13 0 13 1/2
" pickled.....	0 12
Bellies.....	0 13 1/2
Rolls.....	0 10 1/2 0 11 1/2
Backs.....	0 13
Lard, pure, per lb.....	0 12 1/2 0 13 1/2
Compound.....	0 10 0 10 1/2
Tallow, refined, per lb.....	0 06 1/2 0 06 3/4
" rough.....	0 02

**RICE, ETC.** Per lb

Rice, Aracan.....	3 1/2 3 1/2
" Patna.....	4 1/2
" Japan.....	5
" extra Burmah.....	3 1/2 4
" Java extra.....	6 1/2 6 1/2
" Genuine Carolina.....	9 1/2 10
Grand Duke.....	6 1/2 6 1/2
Sago.....	4 1/2 5 1/2
Tapioca.....	5 5 1/2
Goathead (finest imported).....	6 1/2

**ROOT BEER.**

Hire's (Liquid) per doz.....	\$2 00
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**SPICES.** Per lb

**GROUND**

Pepper, black, pure.....	\$0 14 \$0 16
" fine to superior.....	10 15
" white, pure.....	20 28
" fine to choice.....	25 27
Ginger, Jamaica, pure.....	16 18
" African.....	18 25
Cassia, fine to pure.....	14 25
Cloves.....	19 15
Allspice, choice to pure.....	30 35
Cayenne.....	75 1 20
Nutmegs.....	1 00 1 25
Mace.....	30 35
Mixed Spice, choice to pure.....	35 32
Cream of Tartar, fine to pure.....	35 32

**STARCH.**

**BRITISH AMERICA STARCH CO BRANTFORD.**

1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.....	5 1/2
Ditto..... brls. 175 ".....	5
Ditto..... kegs, 100 ".....	5
Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartons, cases, 36 lbs. 7	
6 lb. draw-lid bxs, 8 in c'te, 48 lbs. 7	
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7
<b>KINGSFORD'S OSWEGO STARCH.</b>	
Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages.....	8
12-lb " ".....	8 1/2
38 to 45-lb boxes.....	8

**Silver Gloss Starch—Less trade dis.**

40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package.....	9 1/2
40-lb " 1 lb. ".....	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9
<b>Oswego Corn Starch—for Puddings, Oustards, etc.—</b>	
40-lb boxes, 1 lb packages.....	8 1/2
30-lb " ".....	8 1/2

**ST. LAWRENCE STARCH CO'S**

Culinary Starches—  
St. Lawrence corn starch..... 7 1/2  
Durham corn starch..... 7

**Laundry Starches—**

No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	5
" " Kegs.....	4 1/2
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, slid- ing covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivory Starch in cases of 40 packages.....	\$3 00

**SUGAR.** c. per lb

Granulated.....	5 1/2 5 1/2
Paris Lump, bbls and 100 lb. bxs	6 1/2
" " 50 lb. boxes.....	6 1/2
Extra Ground, bbls.....	6 1/2
" less than a bbl.....	6 1/2
Powdered, bbls.....	5 1/2 6
" less than a bbl.....	5 1/2
Extra bright refined.....	5 1/2
Bright Yellow.....	4 1/2 4 1/2
Medium.....	4 1/2 4 1/2
Brown.....	4 1/2 4 1/2
Dark yellow.....	4 1/2

**SALT.**

Bbl salt, car lots.....	1 00
Coarse, car lots, F.O.B.....	0 65
" small lots.....	0 85
Dairy, car lots, F.O.B.....	1 00
" small lots.....	1 25
" quarter-sacks.....	0 40 0 45
Common, fine car lots.....	0 75
" small lots.....	0 95 1 00
Rock salt, per ton.....	12 00
Liverpool coarse.....	0 75 0 80

CANDIED **PEELS** CANDIED

LEMON - ORANGE  
- GITRON -

7LB. BOXES ————— 7LB. BOXES

WE WILL HAVE PLEASURE IN SUBMITTING SAMPLES AND QUOTATIONS TO IMPORTERS FOR FALL TRADE.

Correspondence Solicited. . . .  
Samples Sent on Application.

THE PURE GOLD MFG CO.  
.. TORONTO ..

Kingsford's Oswego  
**STARCH.**

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss" Kingsford's  
(Others so-called are imitations of our brand.)  
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON  
OSWEGO, N.Y.



FOR COOKING

# ST. LAWRENCE

CORN STARCH.

Prices current, continued—

HIGGINS' EUREKA SALT.	
F.o.b. Montreal—	Per Sack.
Full sacks, 32 lbs.	3 30
Quarter sacks, 56 lbs.	0 58
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 32 lbs.	2 60
Quarter sacks, 56 lbs.	0 67
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.	Per gal.
D.	2 1/2	24
M.	2 1/2	24
B.	2 1/2	24
V.B.	2 1/2	24
E.V.B.	2 1/2	24
E. Superior	2 1/2	24
XX	2 1/2	24
XXX	2 1/2	24
Crown	3 1/2	34

MOLASSES.	Per gal.
Trinidad, in puncheons.	0 32 0 35
" " bbls.	0 36 0 37
" " 1/2 bbls.	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porte Rico, hdds.	0 38 0 40
" " barrels.	0 42 0 44
" " 1/2 barrels.	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.	per lb 6 1/2
Do. 2, 6-16 and 8 lb bars	" 6
Primrose, 4 1/2 lb bars, wax W	" 6
John A. cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb.	5
" 13 oz. 1 and 2 lb. bars	5 1/2
Queen's Laundry, per bar.	7
Pride of Kitchen, per box.	2 75
Sunshine, boxes, 100 tablets	6 50
" " 50 " "	3 40

Per lb	Per box
Eclipse " "	0 05 1/2
Ruby, 10 oz " "	0 42
Monster, 8 oz " "	0 30
Detroit, 14 oz " "	0 48
Lily White " "	0 90
Everyday " "	0 80
Queen City, 14 oz " "	0 72

Per box	
Mottled in 5 box lots, 100 bars.	5 25
Electric " " 80 bars.	3 20
Hard Water Electric.	2 50
Royal Laundry	3 10
Octagon	4 50

White Castile Bars	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper.	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 50
Hellotrope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile.	0 50
Arcadian	0 45
New Arcadian, per gross.	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia.	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Boquet	1 00
Morse's Toilet Balls.	0 90
Turkish Bath.	0 60
Infants' Delight.	1 20
Surprise (10 cakes).	5 00
Sunlight.	3 50

TEAS.

CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	23 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe.	16 22
" " " Oolong	14 15
" " " Gunpowder	16 19
" " " Siftings	7 11

INDIAN.	Per doz
Carjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist,	87c
5's; Twin Gold Bar, 8's	84c
Ingota, rough and ready, 8's	57
Laurel, 8's	57
Brier, 7's	55

Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 6 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5 lbs.	85
Uncle Ned, 2 oz. pkg. bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs.	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs.	48
Banner, 2 x 3, 7s. caddies about 17 lbs.	46
Sterling, 2 x 3, 7s. caddies about 17 lbs.	46
Louise, Solace, 12s. caddies about 16 lbs.	42
Florence, Solace, 12s. caddies about 17 lbs.	47
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING	
Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s., 1 1/2 oz. Spaced 6s.	49
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 6s. Flat. Caddies about 20 1/2 lbs.	50
Current, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies about 21 1/2 lbs.	49

BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about 22 lbs.	47
Morning Star, 12s. Butts about 22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies about 23 lbs.	44
Anchor Twist, 12s. Caddies about 23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	Per M
Madre E' Hijo, Lord Landsdow	60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pina	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	85 00
Cable, Conchas	80 00
Queens	89 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	47 50
Puritan	8 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCO'S.

Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpgk, 10 lb boxes	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	88
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " chew 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17 1/2	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" " " " "	" 3... 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" " " " "	" 3... 1 80
" " " " "	" 3... 1 80
Tubs, No. 0	9 50
" " " " "	8 00
" " " " "	7 00
" " " " "	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

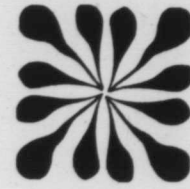
per case.

Parlor	1 50
Telephone	3 40
Telegraph	3 60
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb	per doz 1 25
Butter tubs	\$1 60 \$3 80
Butter Bowls, crates ass'd	3 60

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 6c. pkgs.	0 60
1 " " 2 doz. 10c. " "	1 00

# The St. Lawrence Sugar Refining Co's



GRANULATED  
and **YELLOWS** ... ARE PURE ...  
and SYRUPS ..

**No Blueing** Material whatsoever is used in the  
manufacture of Our Granulated.

THE CANADA SUGAR REFINING CO'Y [LIMITED],  
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.

**"Crown" Granulated**, Special Brand, the finest which can be made

**Extra Granulated**, very Superior Quality.

**"Cream" Sugars**, (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

Travellers' Guide.

**The Alberta Hotel -**  
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.  
H. A. PERLEY, Prop.

**The Hilliard House**  
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.  
LOUIS HILLIARD, Prop.

**Grand Pacific Hotel**  
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.  
H. SMITH, Proprietor.

**Apted Bros.**

make a  
\* Specialty of  
Fine Book  
and  
Job Printing

\* 54 Yonge St.  
Toronto

**Golden Finnan Haddies . .**  
CANNED

Messrs. Jas. Simpson & Son,  
of Hamilton, are Selling Agents for  
Ontario and Winnipeg.

Mr. Leonard H. Dobbin,  
of Montreal, Selling Agent for  
Montreal and Quebec Cities.

All orders given them will be  
promptly attended to.

**NORTHRUP & CO., St. John, N.B.**

Unlike the Dutch Process



No Alkalies

— OR —

Other Chemicals

are used in the  
preparation of

W. Baker & Co.'s

**Breakfast Cocoa,**

which is absolutely pure  
and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.  
Branch House, 6 Hospital St., Montreal.



GROCCERS'  
AND  
BUTCHERS'

REFRIGERATORS

Manufactured  
by

KNOWLES & NOTT, Brantford, Ont.

Send for Catalogue.



"BUILD TO-DAY THEN, &  
STRONG AND SURE,  
WITH A FIRM AND  
AMPLE BASE."  
— Longfellow.

**DO YOU?**

WISH THUS TO BUILD,  
an  
advertisement  
in the  
CONTRACT-  
RECORD,  
TORONTO  
will bring you  
tenders from the  
best contractors.

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT. TREASURER.  
ESTABLISHED 1849.

**THE BRADSTREET  
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.  
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

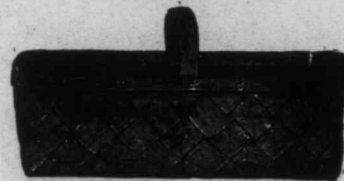
Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and  
27 Wellington St. East.  
THOS. O. IRVING, Superintendent.

**THE  
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

**DURABLE PAILS AND TUBS.**



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

**ORDER  
IVORY BAR  
SOAP**

# A Customer's Life . . . .

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

## The Northern Queen . . . .

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

**TAYLOR, SCOTT & Co.,**  
TORONTO

# Compare Any Lamp



With the "PITTSBURGH"

And see the great difference. In every point you will see the vast superiority of

## The "PITTSBURGH"

Write For Primer

The central draft in one is perfect, the other you will find fault with. See the wick-screw in The "Pittsburgh," see if the other has anything like it. Which is the simpler? The "Pittsburgh," of course. A child can take it apart without any trouble.

**GOWANS, KENT & Co.,**

Sole Agents for Canada

TORONTO and WINNIPEG.

**CHAS. SOUTHWELL & Co.,** LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.  
SPECIALTY IN CLEAR JELLY MARMALADES

- "Scotch Home Made," } Made from Seville Oranges.
  - "Perfection." }
  - "Lemon Jelly Marmalade," "Messina Lemons."
- PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

# Toronto Salt Works,

128 Adelaide East,  
TORONTO

Dealers in Table, Dairy, Meat Curing, Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

## LEMONS } If you want Lemons, write us.

WE HAVE GOOD

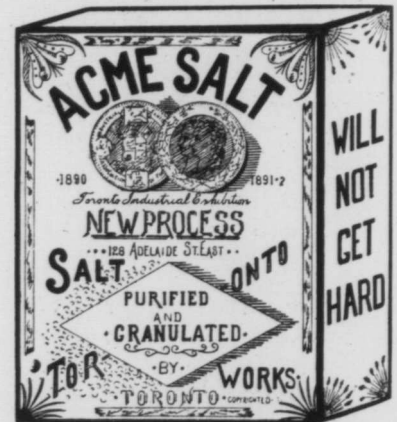
Ordinary Lemons, \$2.50 to \$3.00 per box.  
Choice " 3.00 to 3.50 "  
Fancy " 3.75 to 4.25 "

All good value. Oranges, Bananas, Pineapples, Coconuts, and all goods in our line at right prices.

## DAWSON & CO.,

Fruit, Produce and Commission Merchants  
32 West Market St., Toronto.

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# Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS,  
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

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MUNGO CIGARS, EXCEPTIONALLY FINE.