

**PAGES
MISSING**

THE CONVERSION OF MR. GRIM—A CHRISTMAS STORY.

CANADIAN GROCER

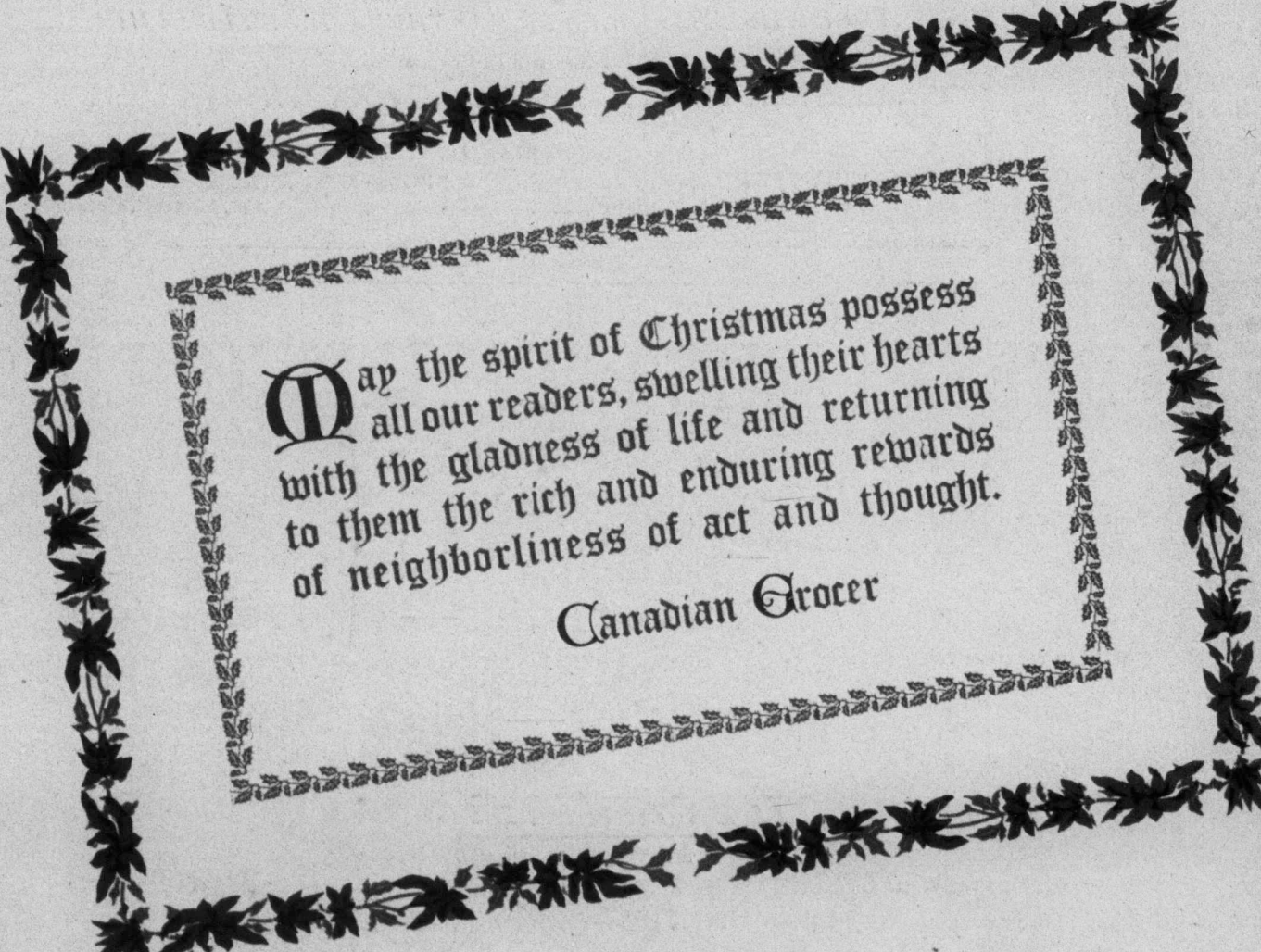
Only Weekly Grocery Paper Published in Canada

THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXIX

PUBLICATION OFFICE : TORONTO, DECEMBER 24, 1915

No. 52



May the spirit of Christmas possess
all our readers, swelling their hearts
with the gladness of life and returning
to them the rich and enduring rewards
of neighborliness of act and thought.

Canadian Grocer

CANADIAN GROCER



11 x 22 six-color display card
mailed on application.

*The World's Finest
Seedless Raisins*
"IDEAL"—"NOT-A-SEED"

Grown and Packed in California

They're ready for your finest
Christmas trade with their sun-

cured wholesomeness, their fine quality—clean and dry (not
processed).

These raisins are used in millions of homes and have given
absolute satisfaction for over twenty years.

YOUR WHOLESALE GROCER HAS THEM—ORDER FROM HIM.

Put up only in this Package.

AMERICAN VINEYARD COMPANY, Growers and Packers

CANADIAN AGENTS:

Eugene Moore, Toronto, Canada.
Kelly-Douglas Co., Vancouver, B.C.

Nicholson & Bain, Winnipeg, Canada
Universal Importing Co., Montreal, Que.

LARGEST MAKERS IN THE WORLD

Tin Foil—all descriptions

Tea Lead—all gauges and sizes

Metal Bottle Capsules—any size,
color or stamping

Collapsible Tubes—plain or colored

ALL BRITISH MADE

Send specification of your needs or samples of what you now use—stating QUANTITIES
—We will give you BEST QUALITY—BEST DELIVERY—BEST PRICES

BETTS & COMPANY, LIMITED

Chief Office:—1 Wharf Road

LONDON N., ENGLAND



AT the close of this, the first year in the history of Lantic Sugar, we take the opportunity to thank the grocery trade of Canada for their ready response and support of this new and much advertised product.



Our plans for 1916 support the high standard of policy we set in 1915 and which the unprecedented results show has been appreciated by both retailer and consumer.

We extend to one and all the Season's best greetings.

**Atlantic Sugar Refineries
Limited**

Montreal and St. John

“Resolved—that as a matter of good business for myself and satisfaction for my customers I will feature the following”:

“Codou’s” Macaroni
The Finest French Imported Goods



“Thistle” Brand Fish



Always the Best.

“Griffin’s” Quality
Nothing Superior
Comes from California.



“Le Calice” Castile
Soap

Pure, Antiseptic
Genuine French

“Cox’s” Instant
Powdered
Gelatine

The World’s
Standard



Arthur P. Tippet & Co.

AGENTS

MONTREAL AND TORONTO

They Lead

In high-grade quality, in quick-selling merits, and in customer satisfaction.

Leacock's Molasses *Extra Fancy and Extra Choice*

Made in Barbados, in a splendidly equipped, up-to-the-minute plant, Leacock's Molasses are absolutely guaranteed.

For profitable, cold day selling, feature Leacock's—the winning brand.

Leacock & Co.


Exporters of highest grades of molasses.

BARBADOS

B.W.I.



A Merry, Merry Christmas be Yours

and may the turn of Old Father Time's hour glass mark the beginning of your happiest and most prosperous year. This is our wish to you and yours. 

"Cow Brand" success
is never doubted



Housewives have absolute confidence in the baking results when they use **Cow Brand Soda**. For Strength, Purity and Reliability it is unsurpassed. It is the surest trade builder and holder. Fill in your stock to-day.

CHURCH and DWIGHT

Manufacturers
MONTREAL

Limited

Borden Milk Co., Ltd.

Leaders of Quality
MONTREAL



LITTLE TALKS TO THE GROCER

Every good grocer knows the value of giving his customers Quality products that will bring them back again and again to his store to buy more—such products are the **DEL MONTE** California canned fruits, vegetables and specialties.

The critical jury of recognized experts awarded **DEL MONTE** the highest possible award, the only **GRAND PRIZE**, over all competitors at the Panama-Pacific International Exposition—San Francisco—and San Diego Exposition.

For Holiday business, **DEL MONTE** Pumpkin, Cranberry Sauce, Maraschino Cherries, Ripe Olives and our Jellies and Jams.



Del Monte
The Grand Prize
Canned Fruits

Display

Del Monte

Luscious and Delicious
California Canned Fruits
and Vegetables.

PACKED WHERE THEY RIPEN—
THE DAY THEY'RE PICKED.

Ninety and Nine Good Things to Eat.



**California Fruit Canners
Association**

Largest Canner of Fruits and Vegetables
in the World.



Greetings to the trade

We wish the grocers and their employees the **Merriest Christmas** and the **Happiest and Most Prosperous New Year.**

Kearney Bros., Limited

WHOLESALE
TEA AND COFFEE MERCHANTS

33 St. Peter St.

Montreal





CHRISTMAS
1916

ONCE more we are privileged to wish our friends and patrons the Yuletide season's compliments and to hope that the ensuing year may have in store for them greater happiness and prosperity than any that have gone before.

W. Clark, Limited
MONTREAL

A Steady Profit-Earner

Shirriff's Jelly Powder is no "stick-on-the-shelf" line. It is a steady seller—a busy profit-earner for the grocer. If you are not now carrying a stock of

Shirriff's JELLY POWDER

send in an order for a case or two. You will be pleased at the way Shirriff's Jelly will sell, and at the satisfaction it will give your customers. It is of excellent quality, and the flavors are very tasty.

Write us for a supply of our handsome window dressing material.

Imperial Extract Co., Toronto



OLIVE OIL

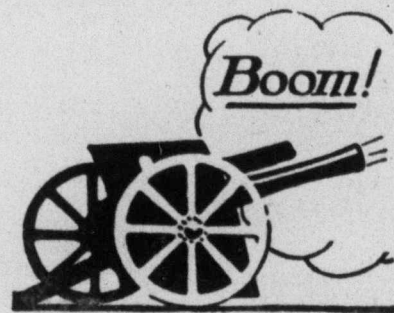
A limited quantity left of highest grade Extra Virgen Finest French Packed Olive Oil in Tins—

½ Gal. Size (e/s 20 Tins) \$1.10 Tin
1 Gal. Size (e/s 10 Tins) 2.15 Tin

Pure Olive Oil is becoming more and more recognized as having a high food and medicinal value.

High Grade Olive Oil is very scarce. Our quotations are below to-day's cost of importation.

Warren Bros. & Co.
LIMITED
Queen and Portland Streets
TORONTO, ONT.



We boom "WINDSOR" AND "REGAL" Salt, summer and winter. We advertise them from one end of Canada to the other, and have done so for years. As a result, "WINDSOR" AND "REGAL" are asked for and used in practically every home in the Dominion.

You don't have to struggle for a turnover, with these steady sellers. You don't have to overcome a preference for other brands.

The market has been made for you, by advertising and quality. We bring the business to you, through advertising, and hold it for you, by quality.

There are no "cut prices" on "WINDSOR" OR "REGAL" SALT.

Any manufacturer who has to give special commissions or rebates to sell his goods, confesses they are inferior.

All Retail Grocers get the same terms and treatment—because they all buy from jobbers.

The Canadian Salt Co., Limited
WINDSOR, ONT.

"Windsor" and "Regal" Salt

XMAS

1 9 1 5

The Season's Compliments and Sincere Good Wishes from

Hargreaves (Canada) Limited.

33, Front Street, E. TORONTO.

Western Agents: For Manitoba, Lightcap and Grant, 179 Bannatyne Ave. East, Winnipeg. For British Columbia and Yukon: Creeden & Avery, Ltd., Rooms 5-6 Jones Block, 407 Hastings St. W., Vancouver, B.C.



Golden Wax Beans

Do you know that the "Thames Canning Factory," "independent," make a specialty of canning and obtain a superior quality of Golden Wax Beans?

They are also packers of the now famous "Thames Brand Sugar Corn," 3-lb. Tomatoes, 3-lb. Pumpkin, gallon and 3-lb. Apples.

Write for particulars.

Thames Canning Factory

Thamesville, Ont., Canada



Resolve

to feature Wonderful Soap strongly during the coming year—results will do much to put your soap department on a more profitable basis.

Wonderful Soap has the quality that creates and maintains the confidence of your customer.

Renew your stock to-day.

Guelph Soap Company

GUELPH

ONTARIO



SELL THE BETTER Household Brushes

You cannot carry a better line of brushes than "Keystone."

Whether it is a shoe brush, a scrub brush, right up to a shaving brush, if it bears the "Keystone" it is a brush you can hand to your customer without qualifying statements. There are many kinds of brushes, but only one quality.

And the prices will interest you. Write for them.

STEVENS-HEPNER CO. LIMITED
Port Elgin, Ont.

Get prices and information about the "Nugget" Brooms, and the rest of the famous Keystone line.

Y & S STICK LICORICE

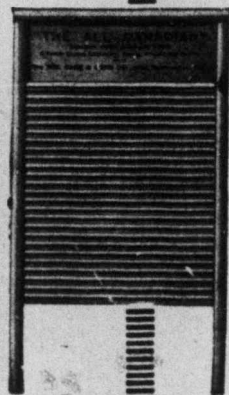
48 5c. Packages to Box



The old-fashioned remedy for Coughs and Colds

-For sale by leading Wholesale Grocers, Druggists and Confectioners throughout the Dominion.

NATIONAL LICORICE COMPANY MONTREAL



You could have made several profitable sales by now had you sent that trial order

Every day there comes into your store several lady customers to whom the New, All-Canadian, All-Wooden Washboard would appeal very strongly. A little stock of these new Canadian-made wooden boards would prove a splendid "drawing card," and result in many profitable sales.

The New All-Canadian, All-Wooden washboards are made to replace the zinc and aluminum lines which have lost popular favor owing to the increased prices of these materials. The new board is just as serviceable in every way, and is entirely Canadian-made.

Don't confound the "All-Canadian" with the old style wooden washboard. It is far superior in every way.

How about that trial order?

THE WM. CANE & SONS COMPANY, LIMITED

Newmarket Ontario

Supply The Demand

which advertising in magazines read by many of your customers has created for

Sani-Flush

Cleans Water-Closet Bowls



You will see that housewives are acquainted with its merits when you display it in your store. Women know the drudgery of cleaning toilet bowls—they are glad to find an easy and inexpensive way to do this work. Sani-Flush solves a serious problem in the modern home.

You can open a new source of profit by making it accessible to your customers.

The Hygienic Products Co.
 Canton, Ohio, U.S.A.

Grocery Jobbers who sell Sani-Flush:

- | | |
|--|-------------------------------------|
| ONTARIO | MANITOBA |
| John Sloan & Co., Berlin. | The Codville Co., Ltd., Brandon. |
| Geo. Watt & Son, Ltd., Brantford. | The Codville Co., Ltd., Winnipeg. |
| Gilmour & Co., Brockville. | The G. McLean Co., Winnipeg. |
| Macpherson, Glasco & Co., Hamilton. | Campbell Bros. & Wilson, Winnipeg. |
| Edward Adams & Co., Ltd., London. | Walter Woods Co., Winnipeg. |
| The F. J. Castle Co., Ltd., Ottawa. | |
| Perkins, Ince & Co., Peterboro. | SASKATCHEWAN |
| T. Kenny & Co., Ltd., Sarnia. | A. Macdonald Co., Saskatoon. |
| W. H. Gillard & Co., Sault Ste. Marie. | ALBERTA |
| H. P. Eckardt & Co., Toronto. | Revillon Wholesale, Ltd., Edmonton. |
| Perkins, Ince & Co., Toronto. | BRITISH COLUMBIA |
| Eby-Blain, Ltd., Toronto. | The Hudson's Bay Co., Vancouver. |
| J. F. Smyth Co., Windsor. | |

Christmas 1915

Christmas Greetings

From

The Dominion Canners, Limited

Wishing You

the Compliments of

the Season

**The Aylmer Condensed Milk Co.
LIMITED**

Tartan
BRAND

THE SIGN OF
PURITY

We wish you the season's
greetings

May the joys of the holidays be heightened by a record
year-end business.

May they herald the coming of the most prosperous and
happiest year of your life is the wish we extend to the
grocers of Canada.

Balfour, Smye & Co., Hamilton, Can.

WHOLESALE MANUFACTURING GROCERS.

SYMINGTON'S

(Regd. Trade Mark.)

COFFEE ESSENCE



**PEEDS
ALES**

Brings delight to the busy housewife. So quickly and easily
prepared, so delicious—One bottle makes 40 cups. A splen-
did seller and profit-maker. Your wholesaler can supply you.

Thos. Symington & Co., London and Edinburgh

Agents: Ontario—Messrs. W. B. Bayley & Co., Toronto. Quebec—Messrs.
F. L. Benedict & Co., Montreal. Vancouver and Winnipeg—Messrs. Shallcross,
Macaulay & Co.



For bigger and more profitable sales, stock



Furnivall's
FINE
FRUIT
PURE JAM

— the high-
grade Cana-
dian - made
product
which equals
the most ex-
pensive im-
ported qual-
ity.

FURNIVALL-NEW, Limited, HAMILTON, ONT.

Agents: Ontario—MacLaren Imperial Cheese Co., Ltd., Toronto. Montreal—W. S.
Silcock. St. John, N.B.—MacLaren Imperial Cheese Co. Halifax, N.S.—MacLaren
Imperial Cheese Co. Sydney, N.S.—A. E. Sheppard. Hamilton—R. M. Griffin.
Winnipeg, Man.—W. L. Mackenzie & Co., Ltd. Calgary, Alta.—MacLaren Imperial
Cheese Co., Ltd. Edmonton, Alta.—Central Brokerage Co.

BUY
STARBRAND

"Made in Canada"

**Cotton Clothes Lines
and Cotton Twine**

Cotton Lines are as cheap as Sisal or Manila
and much better

FOR SALE BY ALL WHOLESALE DEALERS

See that you get them

BLACK JACK

QUICK
CLEAN
HANDY



TRY IT

SOLD BY
ALL
JOBBER

7-lb. tins—
3 doz. in case

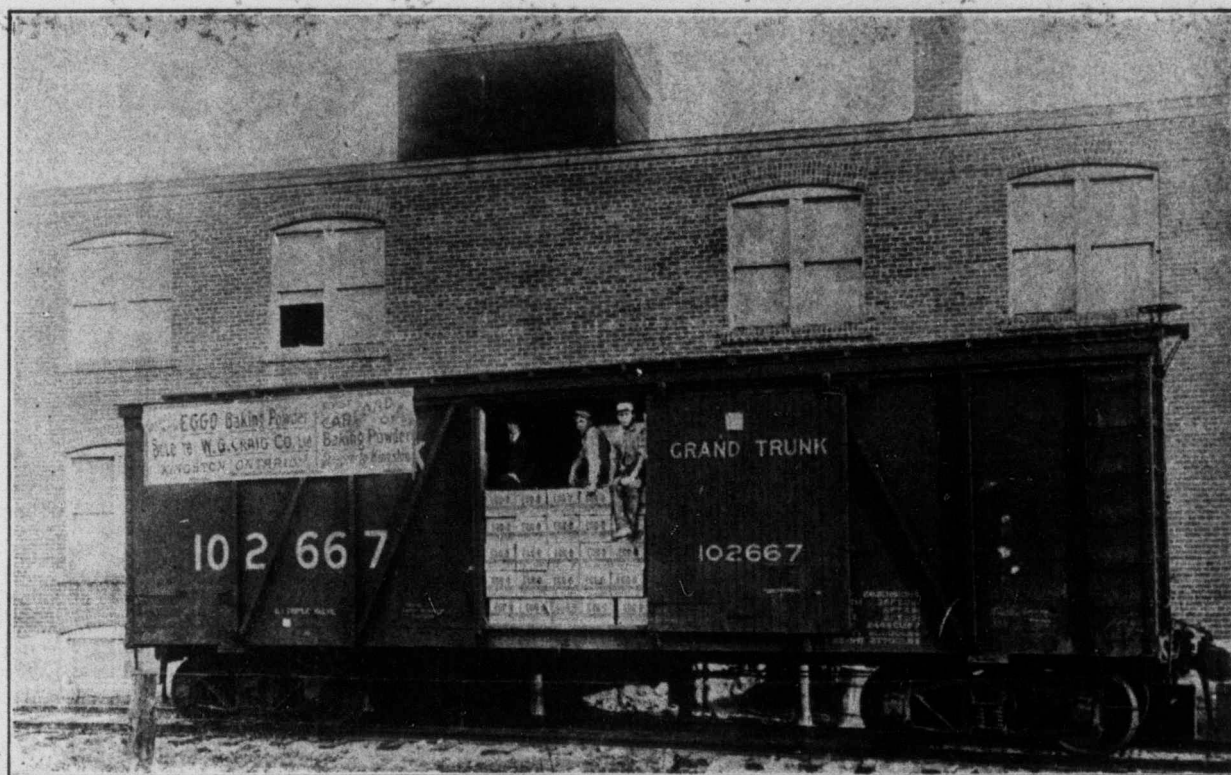
Resolve

Now to make your service to your patrons during 1916 a wholly unselfish one by selling them the goods they want when they want them, to sell them goods of proven high quality, goods of real worth. Put this resolve into action by ordering from your wholesaler a better supply of the delicious, wholesome, natural-green-leaf tea from the "Land-of-the-Sun."

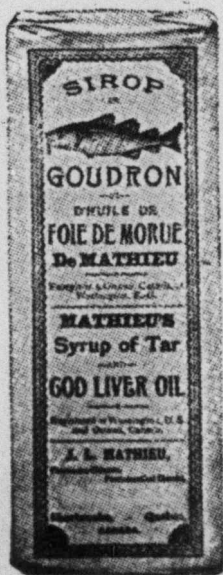


JAPAN TEA





This car of **EGG-O Baking Powder** was sold in four weeks by W. G. Craig & Co., Ltd.—Kingston. Manufacturers! if you want **distribution** in Eastern Ontario use W. G. Craig & Co., Ltd. Retailers! if you want **service** in Eastern Ontario use W. G. Craig & Co., Ltd. Everybody! if you want **quality** and perfect satisfaction, use EGG-O.



Pneumonia Days Coming

Save your customers doctors' bills and a whole heap of trouble by introducing the preventative of colds, coughs, La Grippe, Pneumonia.

MATHIEU'S SYRUP of Tar and Cod Liver Oil

A big doctor's bill is not conducive to prompt payment of a grocery bill. It disorganizes finances. If you have a bottle of Mathieu's Syrup in every one of your customers' homes as a guard against winter's diseases you will ensure yourself better business. Nothing under the sun equals Mathieu's Syrup for the prevention and relief of colds.

STOCK UP NOW

J. L. MATHIEU CO., *Proprietors*

SHERBROOKE, QUEBEC

1915—1916

We wish our
numerous custo-
mers and friends
A Merry Xmas
and
Most Prosperous
New Year.

*A continuance of our
good relations.*

L. Chaput, Fils & Cie, Limitée

WHOLESALE GROCERS AND IMPORTERS

2, 4, 6, 8, 12 and 15 DeBresoles St. MONTREAL

—Established in 1842—

Manufacturers' Agents and Brokers' Directory

The Canadian market is over three thousand miles long and extends from the peach belt to the Arctic Ocean. Manufacturers and merchants can not hope to cover this market satisfactorily or get the best out of their Canadian opportunities without the assistance of local agents. The following firms in all parts of Canada are prepared to act as agents for good lines. The service department of the Canadian Grocer is at the disposal of firms wanting agents or agents wanting agencies.

ONTARIO.

MACKENZIE & MORRIS
LIMITED
BROKERS
Groceries, Provisions and Produce
C.P.R. Building, TORONTO

W. G. A. LAMBE & CO.
TORONTO
Established 1885
SUGARS FRUITS

W. G. PATRICK & CO.
Limited
Manufacturers' Agents
and Importers
51-53 Wellington St. W., Toronto

HEADQUARTERS FOR
White Beans
and
Evaporated Apples

W. H. Millman & Sons
Wholesale Grocery Brokers
TORONTO ONTARIO

If you want the market on
NEW BRUNSWICK POTATOES
Wire or phone
HARRY WEBB, TORONTO

We specialize on potatoes, have warehouses at all buying points in the potato belt. Cars always loaded New Brunswick, Montreal, Toronto, waiting orders.

NEWFOUNDLAND.

T. A. MACNAB & CO.
ST. JOHN'S - NEWFOUNDLAND
MANUFACTURERS' AGENTS
and COMMISSION MERCHANTS
Importers and exporters. Prompt and careful attention to all business. Highest Canadian and foreign references. Cable address: "Macnab," St. John's. Codes: A. B. C., 5th edition and private.

WESTERN PROVINCES.

H. P. PENNOCK & CO.,
Limited
Wholesale Grocery Brokers
and Manufacturers' Agents.
WINNIPEG REGINA
We solicit accounts of large and progressive manufacturers wanting live representatives.

WATSON & TRUESDALE
Wholesale Commission Brokers and
Manufacturers' Agents
120 Lombard Street
WINNIPEG MAN.
Domestic and Foreign Agencies
Solicited.

W. H. Escott Co.,
LIMITED
Wholesale
Grocery Brokers and
Manufacturers' Agents
Commission Merchants
WINNIPEG REGINA
CALGARY EDMONTON

Safe Investments

The Financial Post of Canada is the recognized authority on Canadian investments.

Each week it gives much exclusive information respecting Canadian companies; also reliable news on bond and stock issues, mining and real estate conditions.

The INVESTOR'S INFORMATION BUREAU is maintained free to subscribers and answers by letter all inquiries about investments. Write for sample copy and our subscription offer.

**The Financial Post
of Canada**
Toronto

"The Canadian Newspaper for Investors"

The firms who advertise are the firms who invite your patronage, and are most deserving of it. A product that is persistently advertised to the critical dealer is a product that can be relied upon to give the satisfaction desired, for the maker behind that product must have confidence that it will earn your approval; otherwise, he would not dream of holding it up for your and your customer's criticism.

ATTENTION: Warehouse Men and Commission Merchants

We have a splendid warehouse. Our traveler covers this district monthly. We want good selling lines to handle on consignment. Write us to-day.

References: Fernie Fort Steele Brewing Co., Fernie, B.C.; W. B. Cigar Factory, Rossland, B.C.; Royal Bank of Canada.

NELSON CLUB CIGAR CO., Ltd.
Nelson, B.C. P.O. Box 701

Crystal Diamond Syrup

Finest Table Syrup Ever Made
in Canada

Packed in 2-lb. Wrapped Tins.

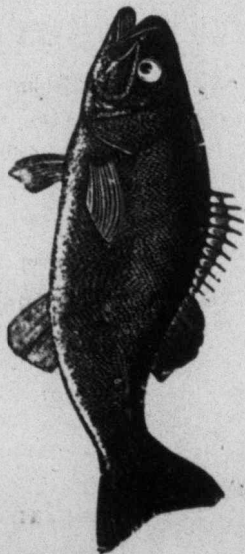
ST. LAWRENCE SUGAR REFINERIES, Limited
MONTREAL

Port Arthur, Ont.

47 William Street
Montreal, Que.

Bowman's Quality Fish

Smoked
Salted
Sea
and
Lake



Fresh
Frozen
Sea
and
Lake

DIRECT FROM C TO U
Producers and Shippers of Lake Herring, Salted or
Frozen. Ask for Price List.

J. BOWMAN & CO.
WHOLESALE FISH

26 Duncan Street TORONTO, ONT.



What will
1916
mean to you?

You are doubtless planning on how best to promote your business and create a bigger turnover during the coming year.

Don't overlook the very important part that proper equipment will play in the success of your plans. A good refrigerator is essential, and in

The "Eureka"

you get the most scientifically constructed and best sales-producing refrigerator on the market to-day.

Drop us a card and let us tell you all about the distinctive and superior air circulation system of the Eureka, its superior display advantages and the many other unique features which belong exclusively to the peerless refrigerator.

SEND THAT CARD TO-DAY

Eureka Refrigerator Co., Ltd.
31 Brock Avenue TORONTO

CANADIAN GROCER



Libby's

Food Products

You can be grocer to the best class of trade by showing Libby's goods and talking the quality points of the many Libby varieties.

Libby, McNeill & Libby, Ltd., of Canada
Guelph, Ontario



Praised by the British Medical Press

Wright's Coal Tar Soap has received glowing praise from the British Medical Press for its valuable antiseptic and hygienic properties.

The Famous English Nursery Soap

For fifty years Wright's has been famous throughout England as the ideal Nursery and Bath Soap.

WRIGHT'S COAL TAR SOAP

sells at 15c a cake and yields an excellent profit. If you are not selling Wright's, send your order in now.

Manufactured by
**Wright, Layman &
Umney, Limited**

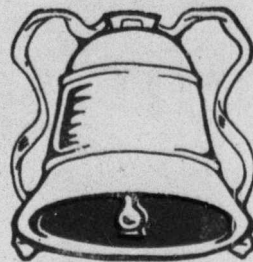
London, Eng.



Canadian Agents:
Harold F. Ritchie & Co.
LIMITED

10-12-14 McCaul St.
Toronto

*Christmas
and the
Future*



Merchants report a great improvement in the Christmas trade this year, which is an indication that the end of the period of business uncertainty has been reached. In fact, we appear to be on the threshold of an era of prosperity. We can now look to the future with a feeling of confidence and optimism, and plan for increased business in 1916.

And when the *Grocers* of Canada and their *Clerks* hear the Christmas bells ringing, please remember that this company wishes you all a thoroughly bright and happy time.



Red Rose Tea

"is good tea"

T. H. Estabrooks Co., Limited

ST. JOHN MONTREAL TORONTO WINNIPEG CALGARY

ROBINSON'S "Patent" GROATS

Every Grocer from Atlantic to Pacific sells
Robinson's "Patent" Groats

The Food for Mothers, Infants and Invalids.

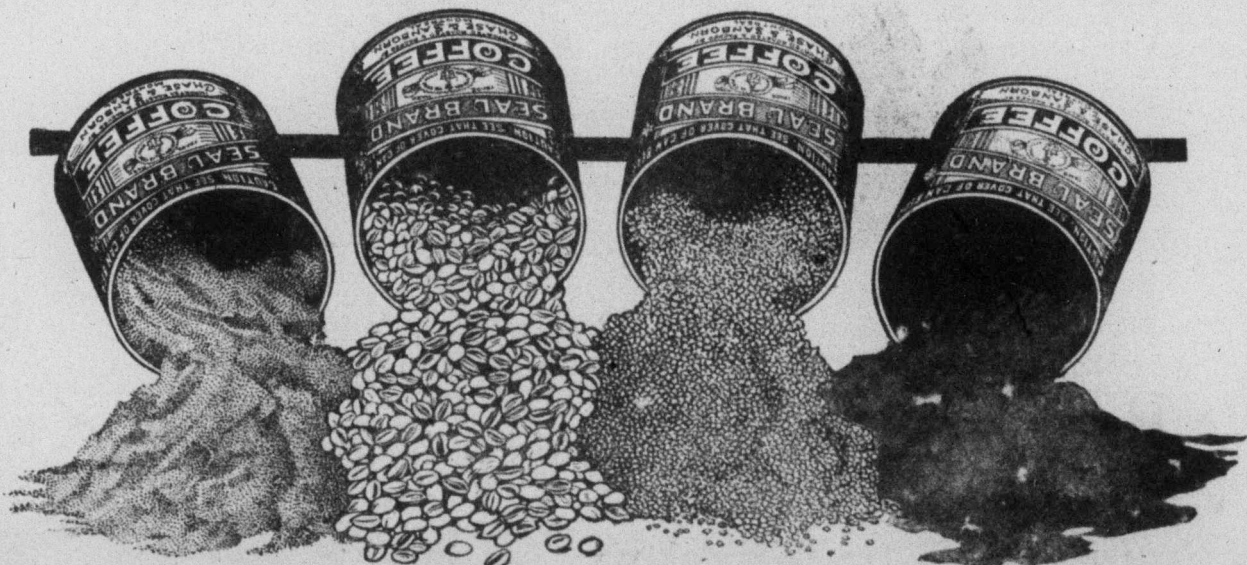
Order from your wholesaler.

MAGOR, SON & CO., Limited

30 Church Street, TORONTO

191 St. Paul Street, MONTREAL

AGENTS FOR THE DOMINION OF CANADA



YOU CAN SUPPLY
YOUR CUSTOMERS
WITH

SEAL BRAND COFFEE

FINE GROUND; WHOLE
ROASTED; GROUND
OR PULVERIZED

1/2-lb., 1-lb., 2-lb. Tins Only.

CHASE & SANBORN, - MONTREAL

CANADIAN GROCER

VOL. XXIX

TORONTO, DECEMBER 24, 1915

No. 52

The Awakening of Mr. Grim

Canadian Grocer's Christmas Short Story

MR. GRIM—Jonathan Grim,
to give him his full name
—was a retail grocer in

By Hugh S. Eayrs

Mainton. He had been there, as clerk and master, for about thirty years. He had what may be described as a fair business. It was not large: it never had been large. Nor did it grow with the town. Mainton had been a flourishing centre for some ten years now. A couple of railroads had worked wonders, and at the time of which I write, the town had about nine thousand people.

It was to be expected that the businesses which had been in the Mainton of old and been like the place itself, small and more or less insignificant, would be in the new Mainton prosperous, successful, and promising themselves, the same as the town. Such indeed was the case with most businesses. They grew with the town. Not so that of Jonathan Grim. There was, of course, a reason. Grim was his name, and frightfully grim was his nature. Lean, hard and cadaverous was his face: character and make-up of the man showed in his features, as a dark blot will show through a flimsy covering. The mind of him was small: his heart was smaller. There was nothing generous and praiseworthy about him. He had no room in his little hutch of a heart for anyone but himself. He had only one love, one friend in the world, and that was — Jonathan Grim. All others he didn't want, and wouldn't have. He lived to himself alone. He hated the fact that he was a retailer because it brought him into contact with other people, and he didn't want other people. He had that curious idea, that a selfish, self-centred man gets, that everybody was trying somehow to trick him, to beat him. He was suspicious of his very

shadow on the wall, if it happened to fall at all near the cash drawer. Someone once came in to ask him

to buy a ticket for a garden party.

"How much?" he grunted, scowling at the fair canvasser.

"Twenty-five cents," replied the girl.

"What do I get for it?"

The girl was taken aback for a moment. Then she said, "Well, you get the satisfaction that comes from doing your bit to help Red Cross work."

"Can't turn that into money," Grim muttered, as he nodded his head in refusal to buy.

That was the viewpoint of the man. Wrapped up in himself, he was at odds with everyone. What can I get? How much can I make? What is there in it for me? These were his perennial questionings. They were all very well in their way, but as the be-all and end-all of a man's life they are miserably insufficient, and show the grasping, mean, hard nature in no uncertain light.

That is why I said just now that Mr. Grim's business had not grown with the town. Indeed, there were lots of other people in Mainton besides myself who wondered how Mr. Grim remained in business. He was a boor to deal with and his store was as dingy and dull and forbidding as the man himself.

II

IT was the day before Christmas. Mr. Grim got up, washed, got his breakfast (he was not married) and set off to the store. He shivered a little as he buttoned his coat about him. It was a cold morning. The streets and houses were snow-covered. To most people the effect of the snow, covering and built around different objects, would have been quaint and beautiful



"The chief occupation of Mr. Grim was to turn out his cash-box, then cut prices so as to add to it."

and they would have marvelled at the fairness of the pictures the snow made, wrapt around everything in a white, white mantle. But Mr. Grim had no eye for the beautiful. He walked along with his eyes on the ground. One day, about ten years ago now, he had found a fifty-cent piece there, and he kept his eyes down, always, as he walked, in the hope that he might find another.

A kiddie stopped him as he passed. The little boy was crying.

"M-mister," he said, as he rubbed his eyes.

"Huh," Mr. Grim looked round. "What is it?" he said testily.

"I—I—I've lost a dime my grandma gave me to buy candies with for my sister's Christmas stocking."

The kiddie burst out afresh. A dime to him was worth as much as a hundred dollars to Grim.

"Well," said that gentleman, gruffly. "Well, what about it?"

"The youngster tried to dry his tears. "I—I—dropped it down that drain," he said.

Mr. Grim pulled at his chin. "Well, my boy, that's not my fault, you know. But here's a match to look for it."

He handed that article to the astonished kiddie whose childish amazement at Mr. Grim's meanness was enough to stop him crying.

Trade Begins to Slacken

Mr. Grim reached his store, answered his clerk's greeting with his usual grunt, and went to the little cubby-hole which he called his office. He got out his cash and his books and knitted his brows as he looked over his bills. Things were not going well with him. For years now he had been cutting his prices, thus imposing unfair competition on the other grocers in Manton. He sold almost everything at a percentage less than everybody else. Yet even at that he wasn't doing any too well. He looked at his books, and his lean, hard face became more hard and lean, his wrinkled forehead still more wrinkled as he tried to figure why he wasn't getting more trade.

He went into the store.

"Franklin," he said to his clerk, "what are we selling currants at?"

Franklin told him.

"Sell 'em a cent less," Mr. Grim rasped.

"A cent less," said Franklin; "why we're a couple of cents under anybody else now. Bright, over the way, says we're selling so low we aren't making a nickel on a ton, already, and at a cent less—"

"Do as I tell you," rasped Grim. "We've got to undercut Bright and everybody else." Then as an afterthought, "Who's running this store?" he asked. "you or I?"

"Of course, if you say—"

"Well, I do say. And look here, here's an altered

list of prices on a dozen other things. We've got to get some trade, no matter how low our prices are."

"But, Mr. Grim," said Franklin, "We can't be mak—"

Mr. Grim shook his fist. "Do what I tell you or you're fired," shouted he as he went back to his books again.

The morning wore on. Mr. Grim, still poring over the problem of how he could still further cut prices, was unaware that his clerk stood at his elbow.

"There's a gentleman to see you." This was the third time Franklin had said it. Mr. Grim heard him at last, and went out to his caller.

"My name's Thompson," said this well-groomed, cheery individual. "A merry Christmas, first, Mr. Grim. I hope—"

"Huh." It was Mr. Grim's usual non-committal monosyllable.

A Chance to Join

"I'm secretary of the Manton Retail Merchants' Ass'n, Mr. Grim. I

want you to make this Christmas memorable by joining the Association. You've been out of it a long time, you know," he went on with a smile, "but we'd like you to come in. Besides, union is strength, you know, and we all ought to stand together. The Association elected me secretary at last night's meeting, and I determined to come and see you this morning to—"

But the frowning and repellent face of Mr. Grim, stopped him.

"I am my own Association," said Mr. Grim. "I don't want

to join. I can look after my own affairs. Good day," and he started to walk away.

The astonished secretary stared at his retreating form.

"But Mr. Grim, let me tell you—"

"Good day," rasped Mr. Grim again.

"But just a moment—"

"Good-day."

The secretary burst out laughing. The situation had a funny side, too. "Well, I'll be dashed," he sang out. "Anyway, a merry Christmas, Mr. Grim. A merry Christmas, Mr. Grim."

"Good-day." This time a fainter growl, as Mr. Grim reached his cubby-hole.

The afternoon passed. Mr. Grim ate the meal he called his supper—he brought some bread and butter to the store and added some water to yesterday's tea in the pot. Then he felt sleepy. He went on studying his books again, his head close to them, his brow knitted as he tried to think of still more ways to cut his prices. He rubbed his eyes. The lamp by which he worked grew dim as the oil got lower and lower. Drowsiness crept over him. The figures on the books got fainter and fainter.



"I've no use for your association," he said (to the secretary). "I'm my own association."

Before he knew it his head dropped on his chest, and he slept.

* * *

III

MR. GRIM was dreaming. He saw strange pictures. He saw one, a curious panorama, a succession of days and nights which was represented as infinitely dark and forbidding. Crowds of people seemed to be passing and re-passing down long, unending streets. The form of a man, small, shrivelled, bent with age, came and went between a bit of a cottage and a store. Both were dimly lighted, yet the dreamer saw their dark shapes clearly enough to know that they were his house and his store. And the little man who came and went between them, the bent, shrivelled, stooping figure was—he realized it with a shock—himself, Jonathan Grim.

He watched the figure on its journey to the store, saw the folks, men holding up their heads and women drawing their skirts, as it overtook them on the streets; neither men nor women spoke a word or even nodded in acknowledgement of the figure. The children running on the sidewalk bolted for the road like so many shots as the figure passed. All avoided it, as if it were something to keep away from, to leave absolutely alone.

The figure entered the store; the clock struck eight. There was no longer any clerk there. The store was the same in which Jonathan Grim remembered once to have dispensed groceries; the only difference was that it seemed a trifle darker, a trifle more uninviting, a trifle dirtier. The figure appeared to stay in the store all day. The watcher saw no customers come and go. The latch of the door was never lifted once. All day, till late in the evening, the figure was at the cash box, and seemed to be poring over books. It was muttering, "How can I cut prices further to get a little more trade from my competitor." And now and then the figure would vary his muttering: "I want no Association. I am my own Association."

And as the dreamer watched, the figure at the books reluctantly put them away and hobbled home. Again, none spoke to him. All refused to recognize him. And so he passed, a dreamy, solitary figure, into the tumble-down cottage he called home. This proceeding the dreamer saw repeated time after time—day after day and night after night. He shuddered a little: he even pitied that forlorn figure who had none to speak to him, whom everybody ignored and left so utterly alone.

The Scene Was Changed

By some quaint trick, the scene changed. He beheld another figure walking down the street. People turned and smiled and nodded. Ever and anon the figure stopped, shook hands with a man or spoke a kindly and cheery "good-day" to a woman. The children stopped for a moment and prattled some childish nonsense, and the figure nodded and chuckled in return. The dreamer was struck by something strange, yet withal oddly familiar, about the figure. It was small and somehow resembled—he started when he glimpsed it—himself, Jonathan Grim.

The dreamer looked again, as the figure, stepping jauntily along, stopped at a store. He was amazed as he studied it. It was indeed Jonathan Grim, but how changed! The figure held up its head. It walked with confident stride, and was no longer bent and stooping. The face wore a beaming smile. The dreamer heard the figure greet that of a man.

"Why, how are things, Bright?" it said.

Surely it was talking to Mr. Bright, the grocer over the way?

The figure entered the store. What a familiar, yet unfamiliar store it was! The place was brightened up almost out of knowledge. There was nothing dingy about it now. Customers came, lots of them, chatty talkers, good buyers. The figure nodded and talked away, was up and down the store, here and there and everywhere; the shelves were new and full; the goods were well displayed. There were three clerks now.

A man came into the store.

"Why, how do you do, Mr. Thompson," said the figure, "I am glad—"

IV

Mr. Grim awakened from his sleep with a start. His head jerked up and he looked about him.

A man was standing there at his shoulder.

"I saw a light," said Mr. Thompson, secretary of the Retail Merchants' Association, "so I came on in. I want once more to wish you a Merry Christmas, and I want, too, Mr. Grim, to enrol you as a member of the—"

Mr. Grim sprang up, and grasped both the hands of the astonished secretary. "Enroll away! Put me down to-night. I'll have this place brightened up before you can say Jack Robinson. And I'll stick right with the rest of the fellows and do my bit to make myself a worthy member of the—"

But how—what—why—? asked the amazed Mr. Thompson; "why, what's happened?"

Mr. Grim chuckled, loud and long. "Never mind," he said, "never mind. A merry Christmas, Mr. Secretary, to you and everybody else. A Merry Christmas!!"



WOMEN IN GROCERY STORES

OVER in Great Britain the opportunities opening up for women in business life, both commercial and clerical, are increasing rapidly on account of the war. Many more women are being engaged in trades which hitherto have only employed them in small numbers, while posts open to woman clerks are more numerous than ever.

Thousands have gone into the grocery trade since the war began. As canvassers for orders they are very successful, owing chiefly to their knowledge of household wants. Before the war there were over 100,000 women clerks, or about one to every six men. About one in every three clerks of military age has joined the services, and the number of posts open to women is now large. Herbert H. Elvin, general secretary of the National Union of Clerks, says that in view of the large increase in the employment of women the union is most anxious that clerks should be organized so that women may receive the same rates as the men whose places they take. There is a tendency to rearrange the work so that routine work may be left entirely to women and all responsible work to men. Employers, he considered, ought not to take advantage of the present state of affairs to benefit their own pockets. The Government, he added, was one of the most unsatisfactory employers of women clerical labor. Their average rate of pay was from £1 to 26s., and it was found that they were paying women army pay clerks £1 where men had 30s. to £2.

Unripened Fruit Unwholesome

Medical Man Claims That Unripened Winter Apples Are Unfit for Consumption in Early Autumn—New Knowledge About Ripening of Fruit.

THE place which fruits are assuming in the dietary of man is one of growing importance. Certain species, like the apple and pear, the plum and the grape, have long enjoyed a deserved popularity; others which were once among the rarities in the United States are now finding widespread favor. Melons and other fruits are now being shipped by water from the tropical regions where they are grown to the centres of distribution. Bananas, which were found only in a few seaboard towns a generation ago, are now common in every region in America. In Great Britain, where they were little known less than two decades ago, they are now the "poor man's fruit."

The ripening of fruit plays so important a part in their availability and in some of the problems of transportation that authentic information on this subject is much to be desired. Some fruits, like the apple, may be allowed to ripen almost fully on the tree, and may be kept in the ripened condition for relatively long periods after proper attention is paid to their manipulation and storage. Other fruits, like the berries, cannot be kept in the ripe condition very long before deterioration and decay set in. In still other cases as with the banana, the fruit may be picked and transported advantageously before the final ripening has begun; and this process can then be controlled in the market and homes as the conditions demand.

The physical changes, like the variations in color of ripening fruits, are familiar, since they are evident to the senses; but these alterations are merely indicative of changes in the chemical make-up of the fruits under the conditions which determine ripening. Heat, moisture, air and light may all participate in determining the characteristic changes that ensue. Laboratory investigations in recent years have given clearer indications of what takes place. Among the changes are the transformation of starch into sugar, the conversion of soluble tannin compounds with their astringent properties into insoluble forms, the actual lessening of the quantity of acid, or the masking of the acid flavor by the accumulation of sugar, the softening of woody tissue, and the increase and storage of water in the form of juice.

With the growing knowledge of what the ripening of fruits really involves, we are certain to acquire better ideas of what a properly ripened product should

really be. The fact that unripened (winter) apples are unfit for consumption in the early fall, because of sugar they contain a large amount of raw starch which will disappear with the "mellowing" process, will be understood in a more intelligent way than has usually been the case. Furthermore, the facilities or other regulation of the natural processes of ripening by artificial means will make it possible to dispel the limitations hitherto placed by seasons or distance. The beginnings are already apparent in the practices of modern commerce.—Journal of the American Medical Association.

Christmas Smiles

A story is told of an Irish sailor who decided to walk from Newport to Cardiff. He met a cart driver and asked:

"How far is it from Newport to Cardiff?"

"Twelve miles, mister," was the reply.

"Thankee," said Pat. "And how far is it from Cardiff to Newport?"

Driver—"Didn't I tell you how far it was from Newport to Cardiff? Do you suppose it is any further the other way back?"

Irishman—"Sure, and I don't know. I know it is a great deal further from New Year's Day to Christmas than from Christmas to New Year's Day."

"Say, waiter," said the travelling man to the hotel waiter, "what kind of chicken do you call this?"

"That's a Plymouth Rock, I believe," replied the waiter.

"I'm glad it has some claim to historic mention," said the man. "I thought it was just an ordinary cobblestone."—Philadelphia Ledger.

Mrs. Jonsing—Dis hyah new minister am a fine preachah, but he am de leanest an' skinniest young man I ebbah see!

Mrs. Black—Yes, an he done tole mah husband what weighs two hundred and fo'ty, to bewar' les' he should be weighted in de balance an' foun' want-in'.—Puck.

Mrs. Beat—Tell the gentleman I am not receiving to-day, Nora.

New Maid—But he ain't delivering, mum; he's collectin'!

"There will have to be new rules made here, or I shall give notice," said the girl in the telephone office to the chief clerk.

"Why, what's the trouble?"

"Well, some of the things said over the wires are not fit for me to hear."

"Oh, that's all right," was the flip-pant rejoinder. "You can't expect to work around electricity and not get shocked!"

A long-haired chap who walked into the general store, said: "Do you sell stale eggs?"

"No," said the grocer with a smile; "but I've got some."

"Well, give me all you've got," said the stranger.

The grocer, as he bundled up the eggs, laughed and said: "I guess you're going to see Hamlet to-night at the Opera House."

"No," said the stranger grimly. "I'm going to play 'Hamlet' at the Opera House."

A country clergyman, on his round of visits, interviewed a youngster as to his acquaintance with Bible stories.

"My lad," he said, "you have, of course, heard of the parables?"

"Yes, sir," shyly answered the boy, whose mother had instructed him in sacred history. "Yes, sir."

"Good!" said the clergyman. "Now, which of them do you like best of all?"

The boy, squirmed, but at last, heeding his mother's frowns, he replied: "I guess I like that one where somebody 'loafs' and fishes."

A boy about six years of age entered a shop once and asked for a pint of canary seed. As he had no money to pay for it, the shopkeeper, to whom the boy was well known, wishing to ascertain whether he had been sent by his parents or any other person, asked: "Is that seed for your mother, my lad?"

"No," said the boy, "it's for the bird."

Little Dorothy, whose father owned a canning factory, went to Sunday school for the first time, but soon came home screaming at the top of her voice.

"Why, Dorothy," said the father, "what is the matter?"

"O, daddy," she cried. "Don't let them do it, will you?"

"Do what, my child?"

"Don't let them can me!" she sobbed.

"Can you? What do you mean?"

"Why, the teacher said for everybody to sing, 'Can a little child like me,' and then I ran away 'fore they did it."—Kellogg's Square Dealer.

Broom Corn Very Scarce

Review of the Situation Recalls Damage Done by Wet Weather
—Prices Have Advanced and Will Surely Go Higher
—Broom Corn Up From \$85 to \$200 Ton.

A PROMINENT Ontario broom man who recently spent several weeks in the broom corn districts in the United States has given Canadian Grocer some valuable information on the market:

"The causes of the advance in prices on brooms," he says, "are numerous. Last spring was cold and wet. The seed had to be replanted several times in many cases and the farmers got tired of taking any more chances and gave up planting broom corn, so that the acreage was cut 50 per cent. below normal. Then the summer was wet and cool; this retarded the growth. The rainy weather continued on into the harvest so that 70 per cent. of the crop is damaged. The yield of the 1914 crop was much below normal and had manufacturers had to depend on the crop of that year for their supplies, prices would have been high last year, but the broom corn that was carried over from the former year kept the price of brooms about normal. This past year the manufacturers' warehouses were cleaned up and they have been compelled to pay high prices for broom corn on account of short crop. Consequently they have advanced prices 50 to 75c per dozen on brooms."

It is predicted that there will be further advances before the next crop is harvested. Not only broom corn has advanced, but wire and twine — in fact everything that goes to make up a broom. Then the war tax of 7½ per cent. amounts to 15 cents per dozen on brooms, so the manufacturer must add this amount to the cost of the brooms manufactured.

It is said that the crop of broom corn is lighter than it was in the year 1909 when brooms advanced one dollar per dozen.

A Missouri View

The following article is from the Kansas City, Mo., Times:—

"The broom manufacturing industry in America is facing a complete shut-down in four to six months. There isn't any more broom corn. The warehouses are empty, the manufacturers have only the slenderest of stocks and for the second successive year the crop is a complete failure. Everywhere it was rained out. Corn that sold for \$85 a ton last January is quoted at \$200 now, and cannot be bought at any price.

"Stocks on hand and what little new crop is available will last the factories not longer than May 1. From then until the 1916 crop is harvested the plants

have no alternative but to close their doors.

"Twenty-eight of the largest broom manufacturers in the country met in special session at the Savoy Hotel yesterday to decide what to do. They compared notes all day and reached but one decision. That is to advance the price of brooms at once.

"This is the season of year when the broom manufacturer buys a season's supply and the speculator stocks up the warehouses. Last year, because of a crop failure, the manufacturers bought only from week to week and the speculator found no corn to speculate on. The second crop failure, this year, came with warehouses empty and no large factory stocks on hand. One broom corn warehouse in St. Louis with a rent of \$500 a month has but one carload of corn in it. The United States imports but little corn normally — twenty-two tons last year. This year the war will prevent any importations.

"Aniline dyes, used to give the brooms a uniform color and to dye the red and green twine bindings, have advanced from \$1 to \$7 a pound. The grade of velvet used for banding cannot be bought and even the wire has jumped."

"BUSINESS AS USUAL"

On November 15, H. E. Warriner, a merchant at 1227 Bloor Street W., Toronto, was married. While on his honeymoon, the sign, as shown in the accompanying illustration, appeared over the door. It reads: "Gone on his Honeymoon—Business as Usual," and shows that the proprietor does not allow a



This illustrates a unique sign over a Toronto store.

small item such as a wedding—even when his own—to interfere with his business.

SMALL DEBT COURT FOR MANITOBA

The collection of small debts was discussed at a joint meeting of the Manitoba provincial executive of the Retail Merchants' Association and advisory board, consisting of merchants outside the City of Winnipeg, on December 10, C. F. Rannard presiding. The Small Debt Court Act of Saskatchewan was discussed, and the president announced that the initial movement had been made to get this desirable legislation introduced into Manitoba. He also stated that a draft of the proposed Act had been submitted to the Attorney-General of the province. Among those present at the meeting were representative merchants from the towns of Hartney, Deloraine, Rosenfield and Piney.

JACK GALT A PRISONER

Word has reached John Galt, vice-president of the Blue Ribbon Tea Co., Winnipeg, that his son Jack, a lieutenant in the Strathcona Horse, has been wounded at the front while gallantly leading a bombarding party, and was later taken prisoner by the Germans. Lient. Galt was connected with the Blue Ribbon Tea Co. before the war. The following cable has been received by his father from Capt. Critchley:

"John led bombarding party on isolated German position at 2.30 a.m. on December 9, was knocked over by concussion from a bomb and wounded. Enemy made counter attack. Our party forced to retire, leaving John and two men. Three different search parties sent out immediately on completion of attack. No traces of any of the men found, although going over the exact ground where John was last seen. Next morning thorough daylight search was made, making it certain that the three men were taken in by the enemy. Do not expect any news for some time."

NEW R.M.A. OFFICIAL

J. C. Vancamp, of Toronto, has joined the permanent staff of the Retail Merchants' Association as secretary of the Toronto branch. The Toronto branch of the association feel that there is sufficient work to be done in that city alone to have a separate secretary, and at the same time, the work of W. C. Miller as Ontario secretary, as well as secretary of the Grocers' Section of Ontario, had become so great that some relief was necessary. Mr. Vancamp, who has for a number of years been an undertaker in Toronto, is giving up his business to join the R.M.A. Officers have been nominated for this Toronto branch, and election will take place at next meeting.

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GREETINGS TO THE TRADE

CHRISTMAS has come again with its attending joy and sadness—joy because it is the one big time of all the year for the reuniting of families and friends; sadness because yonder in the Old World a grim struggle is going on which is sapping out the lives of thousands. Over there are many of Canada's own sons, fighting for the honor of our King and Empire.

But, above it all, the Christmas spirit shines. A year and a few months ago there were many who looked to the future with distrust and even dread. As far as Canada and the British Empire are concerned, these expectations have not been realized. The Empire is solidly united to-day as it never was before. It is wading through the gigantic struggle with that perseverance and equanimity that has won victory and honor in the past. We therefore look forward with all hope for a greater and a brighter future. It is quite possible, even probable, that when another Christmas rolls around the world will again be at peace to quarrel, it is to be hoped, no more.

Christmas is here again! With it comes a recollection of old times and old friends and bids us wish them all the happiness that can befall them at this season. CANADIAN GROCER extends to all its readers most hearty greetings, and, if we knew any happier wish than "MERRY CHRISTMAS," we would send it to you.

FOOD PRICES IN GERMANY

M. R. RUNCIMAN, president of the British Board of Trade, recently gave these particulars about the scarcity and cost of food in Germany:—

The price of pork is more than double.

The price of butter has doubled.

The price of bacon has gone up three times over.
The price of lard has gone up four times over.
The price of beef, even with the enormously reduced consumption, has gone up 50 per cent.

The large increases in the price of hog products will be noted. A speaker in the Reichstag recently said that there were twenty million pigs in Germany. So that it is possible that the high prices are partly due to conserving the supply.

A FIERCE ATTACK

ALFRED W. McCANN, in a signed article in the *New York Globe*, fiercely attacks the Mercantile Exchange there, alleging that by manipulations it steals a cent a pound from the butter maker, robs the hen-owner before the egg is laid and gets millions of dollars dishonestly from millions of people in New York. Here are a few extracts from the article:

"Millions of people of New York City are being robbed of millions of dollars every year through the crookedness of members of the New York Mercantile Exchange.

"Poultry, butter, eggs and cheese are shipped to this market and the shippers are robbed through the same crookedness of the same members of the New York Mercantile Exchange.

"So high-handed and devilish have been the operations of these crooks who for years have been getting away with their crookedness while at the same time successfully performing the miracle of maintaining their reputations as high-minded members of society and useful, honorable and upright citizens, that victims of their tyranny and viciousness have, from time to time, secured injunctions or threatened to secure injunctions restraining them from their criminal activities.

"No butter man can come to New York with a

clean record and get in with the Mercantile Exchange unless he is known to be the type of man who will play the exchange's game.

"If he has any quality to offer or any honest policy behind him, he is frozen out. When I make this statement I know what I am talking about. I can dish up the evidence to Uncle Sam if Uncle Sam will accept it and make use of it.

"Men high in politics, even those who have been looked upon as presidential timber, have had their fingers in this dirty work."

These are strong words. No doubt they will result in the establishment of a commission to investigate matters and it will be interesting for the trade here to watch the outcome.

EXPORTS TO BRITAIN BOUNDING UP

AN increase in imports from Canada of \$34,697,000 and a decrease in exports to Canada of \$20,498,000 during the first nine months of the present fiscal year is shown by figures for that period received by the Trade and Commerce Department from Commissioner Ray, of Birmingham, Eng. The total imports from Canada were \$138,917,000, and exports to the Dominion \$49,407,000.

Details are also furnished of the recent steps taken by the British authorities in respect to the requisitioning of all ships of British register, which regulations closely affect Canada. These show that rumors that the Government contemplates the requisitioning of the entire British mercantile marine are without foundation, but that power has been taken to deal, by the requisitioning of a sufficient number of vessels, with cases where an emergency of national importance exists at any particular market owing to the absence of tonnage, and, further, to regulate the employment of British shipping in the carriage of cargoes between foreign ports by means of licenses.

WHY EXEMPT CIVIL SERVANTS?

THE following was clipped from the question and answer column of a Canadian newspaper:

"There is no garnisheeing of wages of employees of the Dominion Government railways, but the Minister of Railways will not tolerate the non-payment of debts by employes, and on any such complaint being made to him the employe is warned and informed that he must either pay up or resign. It sometimes happens, of course, that a bill may be disputed, and the department does not undertake to settle disputes, but where there is no dispute or where judgment has been given no employe of a Government railway is permitted to evade his obligations by reason of the fact that the Garnishee Act does not apply to Government employes."

While it is very encouraging to know that the Minister of Railways will not countenance employes

in his department shirking their just debts, nevertheless, it is difficult to understand why Government civil servants cannot be held responsible for their debts the same as other human beings in Canada. This is a bit of class legislation which should be worked off the Statute books. Are Government civil servants so constituted that they should have a different code of morals from other people? Is it right and proper that they can contract a debt and not have their wages subject to garnishee as other people?

This is a change for which retail associations all over the country should keep pounding away until a reformation is effected. The principle of the thing is entirely wrong and there should be no place in a free country like Canada for such legislation.

EDITORIAL NOTES

THE OLD, OLD wish—a "Merry Christmas" to all our readers.

* * *

INCREASES AND decreases in business from year to year should be closely analyzed for exact reasons.

* * *

THE CLERK who is always afraid he will earn more than he gets is pretty apt to be getting more than he earns.

* * *

THE OPEN SEASON for resolutions is at hand. A few good ones can be kept more easily than a dozen trifles.

* * *

NOW THAT THE year is drawing to a close, a retrospect of the twelvemonth is as necessary as plans for the future.

* * *

LET US PREDICT that a year hence, Christmas will be celebrated in actual Peace on Earth and Good Will among Nations.

* * *

RETAILERS of every town should keep on friendly terms with the newspapers. Frequently they can be of great service to the merchants.

* * *

IF THE TURKEY is going to trot to the tune of 30 cents per pound retail, it is likely the goose-step will be more in evidence for the festive season.

* * *

HONEY MEN are advised to advertise—a sweet job for the man who writes the copy; and if the spirit of the insect that makes the honey is in the writer it will be a busy one too.

* * *

THE CONSUMPTION of sugar in the United States is 87 pounds per capita. That means that each man, woman and child in that country consumes in some form or another, 87 pounds of sugar each. The Canadian consumption of imported sugar as shown in a recent article is 84 lbs. per capita, although the previous year it was 88.



THRO' OTHER SPECTACLES



Government Price Fixing

The Grocer, London, Eng.

Recently we called attention to an agitation which had been carried on in Dublin in opposition to the action of the local grocers' association in regard to retail prices. Now the House of Commons has been asked by Mr. Byrne, the member for Dublin Harbour, to consider the desirableness or otherwise of setting up a commission to investigate the prices charged for food and fuel in Dublin, and to invest such commission with powers to fix a fair standard of prices from month to month. This is very similar to the suggestion that had been previously put forward by a certain section of the community, consisting of so-called Socialists and other organizations closely allied to such movements. The nation has had an opportunity of learning by experience the effect of such attempts at price-fixing in the matter of food. The members of the Royal Commission on the sugar supply, as our columns very eloquently testify, have, for the past six months, been showing "how not to do it." They furnish a striking illustration of the un wisdom of leaving matters of domestic concern of this description to bodies composed of gentlemen who, however eminent they may be in their own professional careers, and however estimable in private life; show a lack of practical knowledge of the trade with which they are interfering which misleads the public and penalizes the trader.

For the past twelve months grocers have cheerfully borne the enormous inconveniences to which they have been put in the handling of their businesses under war conditions. They have found the utmost difficulty in obtaining their goods, whether by sea or land; the market fluctuations have been most marked and irregular; and the Government by stepping in with a monopoly of the importation, manufacture and distribution of sugar made it well-nigh impossible for grocers to handle sugar with any satisfaction to themselves, and with but little advantage to the public. All these altered conditions have placed grocers in a most unsatisfactory position so far as expenses are concerned. They have gladly released their men for national service, and have introduced substitutes of a very imperfect character; they find expenses rising in many ways, and profits correspondingly decreasing; and if, on top of this, the Government were to

entertain a proposal to fix retail prices for the goods sold in grocers' shops we believe it would make trade almost impossible. It is necessary to direct attention to the matter, because we were told not very long ago by the president of the Board of Trade that he was considering the question of the publication of wholesale prices.

War Prices for Sardines

Fishing Gazette, New York.

Importers in New York are inclined to look hopefully toward England for the solution of the perplexing problem of how to get sardines from abroad at prices that are not prohibitive. The latest order of the British Admiralty seems to carry a promise of at least a supply of fair-priced sardines.

According to a reliable source, England has put a ban on coal and will not supply it except to purchasers who are willing to sign agreements that the combustible will not be used in vessels engaged in trade with central European countries, or in vessels or other freight carriers engaged in the shipment or transportation of materials (foods included) to the Austro-German countries.

It is generally known that a great quantity of the sardines from Norway have found their way to German consumption in the fresh state and that a major portion of the pack has been sold to German buyers for the use of soldiers in the field. The American markets have been practically ignored, according to a well-posted importer, because our trade has not been willing to pay the inflated war price.

Panama Canal Troubles

Rochester Post Express.

How little the uninformed citizen understands the difficulties facing the engineers who have to undo the work of nature in the Canal Zone, is shown by the multitude of suggestions relative to the recent slides in Culebra cut. One person suggests the plastering of the sides of the canal with concrete. Another suggests binding the banks by planting willow trees, as is done along the dikes of Holland and also along the lowlands of the Mississippi. Colonel Goethals says the only cure for the slides is to keep digging out until there is no more earth left in the flanking hills to slide. If the earth rolled down the hill into the canal, like an ordinary land-

slide, the problem would be comparatively simple, but the slides do not resemble a washout. They are, as the engineers explain, a shifting of many acres of soil, sometimes forty feet deep, due to the pressure of hilltops upon their bases, weakened by the canal excavation. This pressure of the hills, it is said, often forces the bed of the canal upward to a height of twenty feet, the pressure acting as a lifting force. Obviously concrete facings would have no effect.

Civilized by Tea

The Scottish Trader

How the vast areas of Assam have been transformed from jungle to well-cultivated plantations by the development of the tea trade was described by Sir John D. Rees, M.P., and Mr. A. E. Duchesne, at a recent luncheon at the Savoy Hotel. Twenty-five years ago Assam was a mass of jungle and impenetrable forests, inhabited by head-hunters. Now the forests have disappeared, and coolies, civilized and industrious, have replaced the savage hunters. "Tea is a great bond between India and the mother-country," said Sir John Rees; "England is the greatest tea-consumer in the world. She looks to India to supply much of the beverage that is now a necessity. India relies on England as a customer. Herein is the great bond of necessity between the two Empires." The Government of India, he explained, financially assist tea culture. The industry is run by Britishers, worked by them, exported by them, and dependent on them. For this reason India tea, he urged, should take preference to the Chinese blend for British consumption. There was more tannin in red wine than in any blend of tea, he observed, and then went on to show how erroneous is the idea of British employers being harsh towards coolie employees, and in this connection he gave an interesting reminiscence. Some years ago a couple of coolies, of whom he knew something, fell ill, and coolies had a habit of falling ill rather frequently. Their masters took them off work, nursed them, and on their recovery asked them to go back to work, but the spoilt pair fell on their knees, exclaiming, "Oh! after you have treated us like your own children, surely you do not expect us to work!"



CURRENT NEWS OF WEEK

Canadian Grocer will appreciate items of news from readers for this page.



Quebec and Maritime Provinces

Perry & Sanders, grocers and fish dealers, Port Maitland, N.S., have registered.

Perfection Canning, Limited, is a new firm organized in Cowansville, Que. Capital stock is \$250,000. J. E. A. Decelles, broker, and a number of farmers are among the provisional directors. A federal charter has been granted the company.

Ontario

L. Emrie has opened a grocery store in Tillsonburg, Ont.

Arthur Bell, grocer, Hamilton, Ont., has sold to Festing Bros.

P. C. Peck, general merchant, Minden, Ont., has joined an overseas battalion.

The stock of Kerr's grocery, London, Ont., has been sold to Albert H. Taylor.

Roy Ludwig, clerk for H. Soward, general merchant, Minden, Ont., has enlisted for duty at the front.

The Hamilton, Ont., Travelers' Patriotic campaign is likely to bring in more than the amount aimed at—\$25,000.

I. N. Kaufman, formerly of Kaufman & Umphrey, dry goods merchants, Port Arthur, Ont., has purchased the general store business of Alex. Finlayson, Port Dover, Ont.

The merchants of Walkerville, Ont., held their annual banquet last week. "Retail Merchants and Salesmen," was the subject of an address by E. C. Howe, of Detroit, Mich. A good time was had by those who attended.

Lieut. John Edmonds, son of John Edmonds, of the Christies, Brown Co., has left Toronto to join the Royal Naval Air Service. Before leaving he was presented with a military wrist watch by friends in Toronto.

J. A. Millen, Hamilton, Ont., who has been in the accounting department of E. D. Smith & Son, Winona, Ont., for the past ten years, has been appointed a captain of the 129th Wentworth County Battalion. He was presented with a cane and traveling bag by the office staff on his departure for military duty. Senator Smith made the presentation.

G. R. French, of Benson & French, grocers, St. Catharines, Ont., has just returned from an enjoyable visit to London, England. The voyage back on the St. Louis, he states, was very rough. The eight weeks' holiday, however, was very beneficial to Mr. French, whose health previously was not of the best. During his stay he compared grocery prices and

found those in London, England, very much higher than in Canada.

Western Canada

R. C. Cummins, general merchant, Dummer, Sask., has sold to John Tentitt.

H. Thompson, grocer, Winnipeg, has sold Sargent Ave. branch to Geo. C. Smith.

George C. Walker, office manager for W. H. Escott Co., Ltd., wholesale grocers, Winnipeg, has enlisted in the 53rd Battalion for active service.



F. P. BENTLEY,

who at last meeting of Grocers' Section R.M.A., Toronto branch, was elected secretary for 1916.

E. B. Frost, of the Ogilvie Flour Mills Co., Ltd., Winnipeg, has been elected a member of the board of directors of the Canadian Credit Men's Association.

Lieut. Pressley, who was employed as a bookkeeper by the Matthews-Blackwell Co., Ltd., Winnipeg, has been killed in action. He enlisted in the ranks of the Canadian Grenadiers last year.

The most important business block in St. Boniface, Man., was destroyed by fire recently, the damage amounting to \$50,000. The biggest loser was L. J. Collins, wholesale and retail grocer, who suffered \$20,000 loss.

It is proposed, during Bonspiel Week, at Winnipeg, which is held in February, to hold a pure food show and home products exhibition. A committee consisting of W. G. Chase, N. J. Breen, and Jas. McDiarmid, will have charge of the matter.

The grocers and travelers of Winnipeg, held their first meeting last week regarding the coming bonspiel, and a committee was appointed to make the best arrangements to get down to business earlier than usual.

L. J. Mylius, Winnipeg, manager of the National Drug & Chemical Co., has been elected president of the Canadian Credit Men's Association in succession to W. L. Helliwell, who has moved from Winnipeg to Montreal.

Mason & Hickey, manufacturers' agents, Winnipeg, are holding their usual convention the week beginning Jan. 3rd., and will bring all their travelers in for that occasion. A number of representatives from eastern firms will be present to discuss their lines with the travelers.

Wholesalers in the Moose Jaw, Sask., district are complaining of inadequate service in heated cars between Gravelbourg and Moose Jaw and Bengough and Moose Jaw. At present time only one heated car each week is operated between these points, and it is pointed out by wholesalers that at least three are necessary. Last week, for instance, considerable perishable freight could not be handled, and had to be left over for this week.

The Retail Merchants' Association of Vernon, B.C., is holding a Christmas window dressing contest. The windows will be judged as follows:—The most artistic windows, 5 points; the best trade display, 5 points; the most original window, 5 points; the most arresting, from advertising view point, 5 points; maximum points, 20.

Vernon, B.C. retail merchants, recently held their annual meeting and elected officers. F. W. Rolston, secretary, submitted his resignation as he has secured an appointment at the City Hall. J. M. Freymuth was appointed secretary in place of Mr. Rolston.

The following members were elected to the executive for the coming year: President, L. J. Ball; vice-president, T. Robertson; other members of the executive: Mr. Foss, C. C. Smith, Mr. Galbraith, Mr. Pollock, Mr. Anderson, and Mr. Curtis. After discussion it was decided to effect a general reduction in the fees charged, on the presumption that more members could be secured at a smaller fee. It was also decided to move the office from Ellison Block to 30 Mission street.

Nearly a Famine in Christmas Lines

Peels, Almonds and Filberts Cleaned Up—Currants Still “on Their Way”—Future of Sugars Uncertain—Bean Situation Still Unrelieved—Rice Higher in Montreal—Some Interest in Possible Tea Tax—Baked Bean Prices Strong.

Office of Publication, Toronto, Dec. 23rd, 1915.

THERE are only two topics of conversation in the grocery market these days; one is as to the price of turkeys, and the other is as to situation in Christmas goods, like dried fruits, nuts, etc. With regard to the former, it looks now as if there is a genuine shortage of turkeys. Prices advanced a couple of cents early this week and may be up another couple by Friday. General opinion seems to favor this and though it is by no means certain, everything is pointing that way. Last year, it will be remembered, two weeks before Christmas, turkeys were selling at something like 2c under the price assumed two or three days before Christmas. The price was low, suddenly got higher, then lower again, and then finished up high; although in the last few hours of public buying, turkeys slumped again. This Christmas it is different. Prices were fairly high last week and are high still this week, and while there are, of course, a lot of turkeys, there does not seem to be the same plentitude there was last year. Farmers say they are not holding any back. They say they really have not got them to bring into the market. Anyway, be that as it may, prices are higher this year and may, as we say, touch another couple of cents even yet. The public is almost sure, at any rate, to pay about 30c and possibly more than that.

CANADIAN GROCER has been amongst the prophets and what was said weeks ago with regard to currants has come true. The shipments from the delayed “Frixas” are filtering into the market. While they will be in time for the last-minute trade in the cities, it is debatable whether they will get out to the country retailer in time for him to make good with his customers. Retailers have been waiting some months altogether, for currants for Christmas, and have been assured again and again that these would be along in time. So they would have been if the exporters and wholesalers had had their way. But one cannot control ocean conditions during war time, and the hold-up has been alike a misfortune and a matter for regret for both wholesaler and retailer. Some wholesalers have been lucky and got shipments in by other boats. But the majority seem to have been expecting stuff in on the “Frixas” and probably they are just as disappointed as their clients, the retailers, who in turn have had to tell the customer, very sorrowfully, that they really haven't got the new currants.

The wholesale market this week is just one grand, big clean up. Shelled almonds, filberts, all peels, seedless raisins—these are all exceptionally firm and in every case, excepting in the last one, they have been just about cleaned up. Peels have been particularly in demand it seems by the retailers and repeat order after repeat order has been sent in, but it has not been found able to fill it in all cases.

As an index to the better state of trade, it may be said that although retailers bought fairly heavily a few weeks ago, there has been a great big rush of repeat orders. A great many of these have not been filled because of the inability of the wholesalers, but it is a good index to the state of trade and the state of public buying, as well as to the strength of the retailers' business that these repeat orders have been coming in.

QUEBEC MARKETS

Montreal, Dec. 23.—The Christmas trade which is now practically over has on the whole been good. Holiday lines have met with good demand with the exception of the more expensive luxuries and altogether there appears to

be general satisfaction; certainly there is a marked improvement over year ago. A number of price changes are recorded and, as has been the general tendency since the outbreak of the war, these are in an upward direction.

As indicated in last week's report,

Markets in Brief

QUEBEC MARKETS.

FLOUR AND CEREALS—
Flour market steady; domestic demand exceptional.
Rolled oats unchanged.
Feeds strong; demand good.
Shorts up a dollar.

PRODUCE AND PROVISIONS—
All lines provisions steady.
Hams and bacon in big demand.
Creamery butter up another cent.
Cheese firm and steady.
Good trade for storage eggs.
Poultry in big demand, especially turkeys.

FISH AND OYSTERS—
Advent trade disappointing.
Frozen fish market weak.
Oysters very scarce and demand is good.

FRUITS AND VEGETABLES—
Valencia orange market strong; navel easier.
Spanish Valentias arrive.
Market bare of lemons, which advance about \$1.00.
Curly and head lettuce up.
California cauliflower, \$3.75.

GENERAL GROCERIES—
Rices up 30 to 45 cents.
Beans still scarce and high.
California dried fruit market strong.
Filberts and marbouts up.
Shelled walnuts and almonds scarce.

ONTARIO MARKETS.

FLOUR AND CEREALS—
Flour very firm.
Export demand big factor.
Rolled oats strong.
Feeds show no change.

FISH AND OYSTERS—
Shrimps selling well.
Scarcity of haddock.
Cod and haddies short.
Oysters getting cleaned up.

PRODUCE AND PROVISIONS—
Some meats lower.
Decline in lard prices.
Butter firmer and higher.
New laids advance sharply.
No change in cheese.
Turkey to be high.
Geese plentiful enough.

FRUIT AND VEGETABLES—
Big trade in apples.
Navel oranges decline.
Tangerines selling well.
Christmas trees cheap.
Same apples to holly.
Cranberries selling freely.
Carrots and celery higher.

GENERAL GROCERIES—
Sugar market uncertain.
Teas might be higher.
Currants in demand.
Shelled almonds cleaned up.
Shortage in peels.
No change in spices.

MANITOBA MARKETS.

FLOUR AND CEREALS—
Flour firm at \$6.40.
A further advance in flour expected.
Cornmeal jumps to \$2.35.
Rolled oats quoted \$2.10-\$2.15.
Feeds slightly cheaper.

PRODUCE AND PROVISIONS—
Lard prices about the same.
Breakfast bacon cheaper.
Butter prices high.
Egg market very firm.

FISH AND OYSTERS—
Receipts of fish good.
Turkeys scarce at 15c.
Good demand for oysters in West.

GENERAL GROCERIES—
New currants arriving.
Package dates scarce for Xmas.
Canned goods moving fair.
Prune market a little easier.
Stiffening on seeded raisin prices.
Japanese beans being imported.
Peas down to \$2.65 per bushel.
Stronger rice market.

CANADIAN GROCER

there has been a material advance in price of rice—from 30c to 45c on the Mount Royal list, according to variety. The upward movement appears to be largely due to the increased cost of ocean transportation, while the Indian market continues firm. An advance of 2c has been made in evaporated apples and as these now compare with evaporated peaches at 8c, the indications are that there will be a good demand for latter. Filberts and Marbots are 1c higher in the local market where there has been new buying in certain quarters in the wholesale trade.

Shipments of currants from Greece by the "Frixas" have not yet been received in this market and there has been considerable disappointment owing to damage being done by sea water. Altogether it was fortunate that there were shipments from other sources last week which helped out to some extent.

The situation as regards molasses has been further complicated by reports to the effect that there is difficulty in securing boat space for shipments, and this promises to delay arrival of supplies expected during December and January. Supplies will be pretty well exhausted by February, and if new stocks do not arrive high prices are likely to prevail. The shortage of good beans has not been relieved and, on the other hand, there has been a decline in Michigan receipts owing to light supplies in American market. The difficulty of securing high-class materials seems likely to result in higher prices for canned baked beans.

Castor oil has been gradually advancing and is now selling from 22c to 25c a pound for second pressure.

SUGAR.—There have been no changes in the price quotations on refined but the raw market has recovered considerable strength and is firm in contrast with the easiness noted in last report. Wholesalers had expressed themselves conservatively to the effect that the next change in price in this market would probably be a decline, but in view of the change referred to, this does not now appear probable in near future.

Extra Granulated Sugars—		Per 100 lbs.
100 lb. bags	.....	6 65
20 lb. bags	.....	6 75
2 and 5-lb. cartons	.....	6 95
Extra Ground Sugars—		
Barrels	.....	7 00
50 lb. boxes	.....	7 20
25 lb. boxes	.....	7 40
Yellow Sugars—		
No. 1	.....	6 25
Dark yellow	.....	6 05
Bright yellow, bbls. only, cwt.	.....	6 50
Powdered Sugars—		
Barrels	.....	6 80
50 lb. boxes	.....	7 00
25 lb. boxes	.....	7 20
Paris Lump—		
100 lb. boxes	.....	7 25
50 lb. boxes	.....	7 35
25 lb. boxes	.....	7 55
Crystal Diamonds—		
Barrels	.....	7 25
100 lb. boxes	.....	7 35
50 lb. boxes	.....	7 45
25 lb. boxes	.....	7 65
Cartons	.....	8 05
Half cartons	.....	8 55
Crystal Dominoes, cartons	.....	8 25

DRIED FRUITS.—No shipments of Greek currants from the "Frixas" have

as yet been received and this bears out the forecast of last week that those who were depending on these supplies would probably be "left." It is, therefore, fortunate that there were other arrivals last week as these helped out the holiday trade when there would otherwise have been a serious shortage. Supplies from the "Frixas" are expected to come forward in the course of a few days, but there are reports to effect that there has been considerable damage done to portions of the cargo by sea water; this will have effect of inconveniencing jobbers in filling deferred orders as the holiday demand has had result of depleting stocks on hand, dependence having been placed upon these new arrivals. There has been a good demand for various dried fruits throughout holiday season, but it is expected there will now be a lull until February. On account of high price prevailing for evaporated apples, it is believed there will be a fair demand for California peaches and prunes; evaporated apples are now being quoted at 11-11½c and evaporated peaches at 8c. All California fruits are firm in price for while there have been no advances locally there are higher quotations in force on some lines at point of shipment.

EVAPORATED FRUITS.		Per lb.
Apples, choice winter, 25-lb. boxes	.....	0 11½
Apples, choice winter, 50-lb. boxes	.....	0 10
Apples, choice winter, 100-lb. boxes	.....	0 11
Apricots	.....	0 14
Nectarines, choice	.....	0 11½
Peaches, choice	.....	0 08
Pears, choice	.....	0 13½

DRIED FRUITS.		Per lb.
Candied Peels—		
Citron	.....	0 22
Lemon	.....	0 20
Orange	.....	0 19
Currants—		
Filiatras, fine, loose, new	.....	0 11½
Filiatras, packages, new	.....	0 12½
Dates—		
Dromedary, package stock, old, pkg.	.....	0 09
Paris, choice	.....	0 12½
Hallowee, loose, new	.....	0 07½
Hallowee, 1-lb. pkgs.	.....	0 07½
Figs—		
5 crown, 12-lb. boxes, fancy, layer, lb.	.....	0 12
7 crown, 12-lb. boxes, fancy, layer, lb.	.....	0 12
8 crown, 12-lb. boxes, fancy, layer, lb.	.....	0 11½
1 lb. glove boxes, each	.....	0 12
Cal. bricks, 10 oz.	.....	0 09½
Cal. bricks, 16 oz.	.....	0 10
Cal. layers	.....	0 10
Cal., fancy, table, 10 lbs.	.....	1 50
Prunes—		
30 to 40, in 25-lb. boxes, faced	.....	0 11½
40 to 50, in 25-lb. boxes, faced	.....	0 11½
50 to 60, in 25-lb. boxes, faced	.....	0 10½
60 to 70, in 25-lb. boxes, faced	.....	0 10
70 to 80, in 25-lb. boxes, faced	.....	0 09½
80 to 90, in 25-lb. boxes, faced	.....	0 09
90 to 100, in 25-lb. boxes, faced	.....	0 08½
Raisins—		
Malaga, table box of 22 lbs., 3-crown cluster, \$2.80; 4-crown cluster	.....	3 75
Muscatsels, loose, 3-crown, lb.	.....	0 08½
Muscatsels, 4-crown, lb.	.....	0 09½
Cal. seedless, 16 oz.	.....	0 11½
Choice seeded, 16 oz. pkgs.	.....	0 09½
Valencias, selected	.....	0 11
Valencias, 4-crown layers	.....	0 11½

Prices quoted on all lines of fruits are liable to be shaded for quantities, according to the state of market.

TEA.—Despite the talk being heard in the trade to the effect of the probability of there being a substantial tax on tea in the next Dominion budget—both 10c and 20c have been mentioned—there appears to be little interest on the part of the retailer in securing stocks. However, this is not necessarily an indication that a tax is probable or that the retailers do not recognize this. Just at present all attention is being given to

Christmas business and there will be time for the consideration of the other matter after the rush is over and before the new budget is brought down. Buying much tea ahead, anyway, is not good business.

SPICES.—Although there has been a little less activity in spices with the approach of Christmas and business shifting to other lines, the market has held its firm tone. There are indications in some quarters that advances may be made in the near future.

	5 and 10-lb. boxes	¼-lb. pkgs. dozen	¼-lb. tins lbs.
Allspice	..... 0 16	..... 0 69	..... 0 23
Cassia	..... 0 22	..... 0 89	..... 0 29
Cayenne pepper	..... 0 28	..... 1 05	..... 0 35
Cloves	..... 0 28	..... 1 05	..... 0 35
Cream tartar—40c.			
Ginger, Cochin	..... 0 22	..... 0 89	..... 0 29
Ginger, Jamaica	..... 0 23	1 03-1 15	..... 0 31
Mace	..... 0 80	..... 1 00	..... 0 31
Nutmegs	..... 0 40	..... 2 40	..... 0 75
Pepper, black	..... 0 22	0 90-1 00	..... 0 29
Pepper, white	..... 0 30	1 15-1 20	..... 0 37
Pastry spice	..... 0 22	0 95-1 20	..... 0 29
Pickling spice	0 14-0 15	.....	.....
Turmeric	0 21-0 23	.....	.....

Lower prices for pails, boxes or ballers when delivery can be secured.

Cardamom seed, per lb., bulk	2 00	2 50
Carraway—		
Canadian	.....	0 13
Dutch	.....	0 20
Cinnamon, China, lb.	.....	0 14½
Mustard seed, bulk	.....	0 19
Celery seed, bulk	.....	0 36
Cayenne chillies	.....	0 35
Shredded coconut, in pails	.....	0 18½
Pimento, whole	.....	12-15

NUTS.—In the local market there have been increases in filberts and walnuts (Marbots). Prices have been advanced 1c in each case, both now being quoted at 14½c to 15c. The changes are due to recent changes in primary markets. Shelled walnuts and almonds are reported as being scarce and firm in price.

Almonds, Tara, new	0 17½	0 18½
Grenobles	0 15	0 15
Marbots	0 14½	0 15
Shelled walnuts, new, per lb.	0 40	0 42
Shelled almonds, 25-lb. boxes, per lb.	0 44	0 45
Sicily filberts	0 14½	0 15
Filberts, shelled	0 21	0 21
Pecans, large	0 20	0 20
Brazils, large, washed	0 20	0 21
Peanuts, American, roasted	0 08½	0 12

RICE.—The probability of an advance in rice, as indicated in last report, has been confirmed in an increase of from 30 to 45c—practically all lines being affected. The Mount Royal Milling Company has announced new prices as quoted below, Rangoon B now being \$4.20 and "C C" \$4.10, the former indicating an advance of 30c and the latter 45c. The company states that the change is due almost entirely to the extreme conditions prevailing as regard to transportation. Charges at present time are from four to five times normal. In some cases the freight charge is greater than the actual cost of the raw material. Primary markets remain firm.

Rangoon Rice—		Per cwt.
Rangoon, "B"	.....	4 20
"C.C."	.....	4 10
India bright	.....	4 35
Lustre	.....	4 40
Fancy Rice—		
Mandarin, Patna	.....	4 30
Pearl	.....	4 75
Imperial Glace	.....	5 40
Sparkle	.....	6 00
Crystal	.....	5 00
Snow	.....	5 20
Ice drips	.....	5 30
Java ONY	.....	6 50

Prices are per 100 lbs., packed in bags (250 lbs.), half-bags (100 lbs.), and quarter-bags (50 lbs.); add 10c per 100 lbs. for pockets (25 lbs.), and 20c for half-pockets (12½ lbs.).

CANADIAN GROCER

Imported Patna.	Per lb.
Bags, 224 lbs.	0 06½
Half bags, 112 lbs.	0 05½
Quarter bags, 56 lbs.	0 05½
Velvet head Carolina	0 09 0 10
Sago, brown	0 06½ 0 07
Tapioca—	
Pearl, lb.	0 07 0 07½
Seed, lb.	0 07 0 07½

MOLASSES AND SYRUPS.—There is reported to be a great deal of trouble in getting space on boats and this may make it difficult for some importers to get shipments through as early as had been hoped. In this connection it is pointed out that one refiner has brought supplies of raw sugar to New York, and this step may also be taken with molasses. Also rains have delayed harvesting and those who have been looking for early shipments may be disappointed. Indications are that by February present supplies will be absolutely exhausted, and this will mean that if there are not liberal supplies in January, price seems bound to continue high. On account of continued high position of the molasses market, corn syrup is maintaining an increased demand.

Barbadoes Molasses—	Price for	
	Fancy	Choice
Punchons	0 58	0 48
Barrels	0 61	0 51
Half barrels	0 63	0 53
For outside territories prices range about 3c lower.		
Carload lots of 20 punchons or its equivalent in barrels or half barrels to one buyer, may be sold at "open prices." No discounts will be given.		
Corn Syrups—		
Barrels per lb., 3¼c; ¼ bbls., 4c; ½ bbls.	0 04¼	
Pails, 83¼ lbs., \$1.95; 25 lbs.	1 40	
Cases, 2 lb. tins, 2 doz. in case	2 65	
Cases, 5 lb. tins, 1 doz. in case	3 00	
Cases, 10 lb. tins, ¼ doz. in case	2 90	
Cases, 20 lb. tins, ¼ doz. in case	2 85	
Cane Syrups—		
Barrels, lb., 4¼c; ¼ bbls.	0 05	
Cases, 2 lb. tins, 2 doz. in case	3 00	

COFFEE.—Dealers report a brisk demand for coffee. This is a contrast to the conditions usually prevailing during last few months of the year, and there is noted marked improvement over corresponding period of 1914. Quotations are unchanged and generally steady.

Coffee—	
Plantation Ceylon	0 32
Java	0 32
Arabian Mocha	0 34
Guatemala	0 28
Mexican	0 28
Maricao	0 22
Jamaica	0 22
Santos	0 19
Rio	0 16
Chicoory	0 14

DRIED VEGETABLES.—Difficulties continue as regards securing supplies of good beans. Following the poor showing of Ontario output, there have been considerable imports from Michigan which have relieved situation to some extent. However, recently there has also been some difficulty in this quarter as the American crop has not been up to expectations and supplies are light there also. Outlook is that although some twenty-five cars have already come over the border, future supplies from this source will be small. Quotations remain unchanged on the 3-lb. pickers following advance of last week, but prices are strong.

Beans—		
Canadian, 3-lb. pickers, per bushel	4 20	4 35
Yellow eyes, per bushel	4 20	4 35
Lima, per lb.	0 08	0 08½

Peas, white soup, per bushel	3 00	3 25
Peas, split, bag, 95 lbs.	5 50	
Barley, pot, per bag	3 00	
Barley, pearl, lb.	0 04¼	0 05

CANNED GOODS.—Although the market is generally firm and seasonably quiet, it would not be a surprise if there was an advance made in the price of canned baked beans. Owing to poor quality of many Ontario beans and the difficulties in getting good high-class supplies for canning purposes, it would appear that it will be necessary to raise prices.

ONTARIO MARKETS

Toronto, Dec. 23.—“The best way to sum up the situation,” said a wholesaler, “is by the single phrase, ‘Famine on Front Street.’” Everything in the Christmas line seems to be just about cleaned up. That’s what it looks like. Peels, unpopular, comparatively speaking last year, were demanded loudly this. Shelled almonds were never plentiful, and there has been a big rush for what there were. Filberts, too, have been eagerly snapped up.

The currant situation, of course, is the chief topic of conversation. A few shipments from the “Frixas” were in town this week, but it’s pretty late for retailers here, and later still for out-of-town grocers. The whole currant situation has been unfortunate, though obviously unavoidable.

Christmas business has been good, much better, it is agreed on all hands, than expected. Collections, too, have been much better, even in the cities. They never suffered much in the country towns at any time.

The tea and sugar markets will both bear watching. Some people see possibilities of unusual developments, and we commend our detailed markets relative to these lines to your careful attention.

SUGAR.—There is nothing immediately interesting in the situation. Prices are unchanged: so are market conditions, as they affect the present. But the future market is worth attention. There seems to be a lot of heavy buying for January and February, and this might be an indication that the Cuban crop, when it does come along, will not work wonders in easing the market. This heavy buying certainly seems to be proceeding, and it is what the Scotchman would call a “suspicious circumstance.” One dealer said he would hate to sell short.

Extra Granulated Sugars, Montreal Refined—per 100 lbs.	
100 lb. bags	6 71
20 lb. bags	6 81
10 lb. bags	6 86
2 and 5-lb. cartons	7 00
Nova Scotia refined, 100-lb. bags	6 61
New Brunswick refined, 100-lb. bags	6 65
Extra Ground Sugars—	
Barrels	7 11
50 lb. boxes	7 31
25 lb. boxes	7 41
Powdered Sugars—	
Barrels	6 91
25 lb. boxes	7 31

Crystal Diamonds—	
Barrels	7 35
100 lb. boxes	7 35
50 lb. boxes	7 50
Cartons (2½ to case)	8 01
Cartons (5½ to case)	8 91
Crystal Dominoes, cartons	8 36
Paris Lump—	
100 lb. boxes	7 35
50 lb. boxes	7 50
25 lb. boxes	7 50
Yellow Sugars—	
No. 1	6 31
Barrels granulated and yellow may be had at 5c per cwt. above bag prices.	

TEA.—The market reflects a firmness in tone, and even common grades are higher. One or two people, discussing the situation, said, while they wouldn’t want to predict anything, they thought the market might be reverting to firmness and advancement. They based their views on fact that we had had a period of easier levels, but that such fundamental conditions as heavy Russian and French buying still remained, while good quality teas were still hard to get.

DRIED FRUITS.—Christmas almost here at time of writing, and lots of retailers haven’t got their currants yet. This is nobody’s specific fault, unless it be that of the King of Greece, who recalled the “Frixas” twice, when she should have been on her way over here. Still, the fact remains that a great many retailers are minus new currants, and may be minus them right up to Christmas Day. Some shipments came to Toronto this week, and they will thus be just in time for eleventh-hour buying; but how are they going to get out to the country retailers in time? The whole mix-up has been unfortunate. Nobody could rightly have forecast it. Some wholesalers have been better off, and their customers as a consequence, because they placed three or four different orders for shipment on different boats.

Malaga blue raisins have been pretty well cleaned up, and there are few around. Seedless are firm at quoted levels. Seeded have escaped a little, though they have felt a good demand, too.

Peels are practically cleaned right up on wholesale market. It isn’t a question of what the price is; simply they can’t be had, whatever price is asked. Prunes and dates show no appreciable change. The latter have done a good trade.

California figs have been cleaned up, just as were gignas before them.

By the way, while it is true there are no English peels in boxes, Italian peels in 14-pound drums can be had.

There is some talk of an advance in raisins at first of the year.

Apples, evaporated, per lb.	0 08	0 08½
Candied Peels—		
Lemon	0 17	0 18
Orange	0 17	0 18
Citron	0 25	0 27
Currants—		
Filiatras, per lb.	0 12	0 13
Analas, choicest, per lb.	0 12½	0 13½
Patras, per lb.	0 13	0 14
Vostizas, choice	0 16	0 17
Cleaned, ½ cent more.		
Dates—		
Paris, choicest, 12-lb. boxes	0 09¼	0 10
Paris, choicest, 50-lb. boxes	0 09	0 09½
Package dates	0 07¼	0 08
Hallowees	0 07¼	0 08

CANADIAN GROCER

Prunes—			
30-40s, California, 25-lb. boxes	0 13	0 14	
40-50s, 25-lb. boxes	0 12	0 12½	
50-60s, 25-lb. boxes	0 10	0 11	
60-70s, 50-lb. boxes	0 10	0 10½	
70-80s, 50-lb. boxes	0 10	0 10½	
80-90s, 50-lb. boxes	0 08½	0 09	
90-100s, 50-lb. boxes	0 07½	0 08½	
25 lb. boxes, 2½c more.			
Peaches—			
Choice, 50 lb. boxes	0 06½	0 07½	
25 lb. boxes, 2½c more.			
Raisins—			
Valencia, Cal.	0 09	0 09½	
Seeded, fancy, 1 lb. packets	0 10	0 10½	
Seeded, choice, 1 lb. packets	0 09½	0 10½	
Seeded, choice, 12 oz.	0 08		
Seedless, 16 oz. packets	0 11½	0 12	
Seedless, 12 oz. packets	0 10		

NUTS.—Shelled almonds have felt a rush demand at last minute, and as stocks were so low price advanced by a couple of cents to 45-46. Shelled walnuts, although there have been ampler supplies, have been greatly in demand, and they are also slightly higher at 41 cents. Filberts are just about cleaned up.

Almonds and Brazils and shelled pecans are all firm on Christmas buying.

In Shell—		Per lb.
Almonds, Tarragona	0 17½	0 18
Brazils, medium, new	0 15	0 16
Brazils, large, washed, new	0 20	0 22
Chestnuts, peck	1 75	2 00
Filberts, Sicily, new	0 14	0 15
Peanuts, Jumbos, roasted	0 13½	0 14½
Peanuts, hand-picked, roasted	0 11	0 11½
Peanuts, fancy, roasted	0 09	0 10
Pecans	0 17	0 18
Walnuts, Grenoble	0 15	0 16
Walnuts, Bordeaux	0 11	0 12
Walnuts, Marbots	0 13	0 14
Shelled—		
Almonds	0 45	0 46
Filberts	0 11	0 11½
Peanuts	0 55	0 56
Pecans	0 40	0 41

SPICES.—There is no appreciable change in conditions this week. The market rules steady with a fair to middling all-round demand. Peppers in particular are called for.

	Compound,	Pure,
	per lb.	per lb.
Spices—		
Allspices, ground	0 10	0 16
Allspices, whole	0 10	0 15
Cassia, whole	0 21	0 22
Cassia, ground	0 14	0 16
Cinnamon, Batavia	0 27	0 35
Cloves, whole	0 30	0 38
Cloves, ground	0 18	0 22
Cream of tartar	0 48	0 52
Curry powder	0 30	0 35
Ginger, Cochin	0 15	0 17
Ginger, Jamaica, ground	0 18	0 21
Ginger, Jamaica, whole	0 28	0 32
Ginger, African, ground	0 14	0 18
Mace	0 90	1 00
Nutmegs, brown, 64s, 52s; 80s,		
42c; 100s	0 18	0 30
Nutmegs, ground, bulk, 45c; 1		
lb. tins	0 22	0 30
Pastry spice	0 22	0 25
Peppers, black, ground	0 14	0 18
Peppers, black, whole	0 21	0 25
Peppers, white, ground	0 19	0 24
Peppers, white, whole	0 34	0 36
Pickling spice	0 16	0 20
Turmeric	0 18	0 20

COFFEE.—The activity in Bogotas has settled again pretty well, and the rest of the list are ordinarily busy, with little feature.

Coffee, Roasted—		
Bogotas, lb.	0 27	0 31
Jamaica, lb.	0 17	0 19
Java, lb.	0 31	0 36
Maracaibo, lb.	0 22	0 25
Mexican, lb.	0 27	0 28
Mocha, lb.	0 33	0 36
Rio, lb.	0 15	0 17
Santos, lb.	0 12	0 14
Theory, lb.	0 12	0 14

BEANS.—Once more there is no relief to report, and high levels are maintained.

Beans, hand-picked, bushel	4 50	4 75
Peas, blue, bushel	3 00	3 25

RICE AND TAPIOCA.—Feature of this market is the strength of tapioca in the primary market. A letter from New York offering shipments, quotes

them as subject to changes, "market tending higher." There has already been a clean advance of one cent.

The trade is buying rice to customary extent. The Montréal Milling Co. is advancing rice prices.

Rice—		
Rangoon "B," per cwt.	4 00	4 00
Rangoon, per cwt.	4 00	4 00
Rangoon, fancy, per cwt.	5 00	5 00
Patna, fancy	0 07½	0 08
Tapioca—		
Pearl, per lb.	0 07	0 07½
Seed, per lb.	0 07	0 07½
Sago, brown, per lb.	0 07	0 07½

CANNED GOODS.—Again there is no activity of a special sort to record. This market is quiet, all interest being concentrated on dried fruits, etc. But higher prices are said to be in the offing, when trade picks up in January.

Salmon, Sockeye—		
1 lb. talls, cases, 4 doz., per doz.	2 52½	
1 lb. flats, cases 4 doz., per doz.	2 72½	
½ flats, cases 8 doz., per doz.	1 57½	
Five cases or more, 2½c doz. less than above.		
Chums, 1-lb. talls	0 90	
Pinks, 1-lb. talls	1 20	
Cohoos, 1-lb. talls	1 45	
Red Springs, 1-lb. talls	2 00	
Humpback, ½-lb. tins	0 50	
Canned Vegetables—		
Tomatoes, 3's	1 12½	1 17½
Peas, standards	0 97½	0 97½
Early June peas	0 97½	0 97½
Extra sifted peas	1 47½	1 47½
Corn, 2's, doz.	0 97½	0 97½

Fruits—		
3's Apples, Standard	1 05	
3's Apples, Preserved	1 20	
Gals. Apples, Standard	3 50	
Gals. Apples, Preserved	4 25	
2's Blueberries (Huckleberries), Standard	1 55	
2's Blueberries (Huckleberries), Preserved	1 90	
Gals. Blueberries (Huckleberries), Standard	6 50	
2's Cherries, Red (pitted), light syrup	1 50	
2's Cherries, Black, pitted, heavy syrup	1 90	
2's Cherries, Black, not pitted, heavy syrup	1 55	
2's Cherries, Red, pitted, heavy syrup	1 90	
2's Cherries, Red, not pitted, heavy syrup	1 55	
Gals. Cherries, Red, pitted	8 50	
Gals. Cherries, Red, not pitted	8 00	
2's Cherries, White, pitted, heavy syrup	1 90	
2's Cherries, White, not pitted, heavy syrup	1 55	
2's Currants, Black, heavy syrup	1 50	
2's Currants, Black, Preserved	1 80	
Gals. Currants, Black, Standard	5 25	
Gals. Currants, Black, solid pack	8 25	
2's Currants, Red, heavy syrup	1 50	
2's Currants, Red, Preserved	1 80	
Gals. Currants, Red, Standard	5 25	
Gals. Currants, Red, solid pack	8 25	
2's Gooseberries, heavy syrup	1 50	
2's Gooseberries, Preserved	1 80	
Gals. Gooseberries, Standard	7 25	
Gals. Gooseberries, solid pack	8 50	
2's Grapes, White, Niagara, Preserved	1 50	
Gals. Grapes, White, Niagara, Standard	3 50	
2's Lawtonberries (Blackberries), heavy syrup	2 00	
2's Lawtonberries (Blackberries), light syrup	1 50	
2's Lawtonberries, Preserved	2 25	
Gals. Lawtonberries, Standard	7 00	
2's Peaches, White, heavy syrup	1 50	
2½'s Peaches, White, heavy syrup	1 90	
3's Peaches, White, heavy syrup	2 40	
1½'s Peaches, Yellow, heavy syrup, talls	1 25	
1½'s Peaches, Yellow, flat, heavy syrup	1 50	
2's Peaches, Yellow, heavy syrup	1 50	
2½'s Peaches, Yellow, heavy syrup	1 90	
3's Peaches, Yellow, heavy syrup	2 20	
3's Peaches, Yellow, whole, heavy syrup	2 20	
3's Peaches, Pie, not peeled	1 20	
3's Peaches, Pie, peeled	1 75	
Gals. Peaches, Pie, not peeled	3 25	
Gals. Peaches, Pie, peeled	5 00	

MANITOBA MARKETS

Winnipeg, Dec. 23.—During the past few weeks business has made immense strides; in fact, in many respects has got back to normal. The larger towns remain quiet, but things are exceptionally good at country points. Threshing continues, and only a portion of the big crop has been shipped. Merchants in town this week state that they have been sent down by their Boards of Trade to try and secure cars in which to ship the grain. As an example of what is happening in the West, the town of Herbert, Sask., this year raised 3,000 cars of wheat, and only 1,500 cars have been

shipped. Each car represents a thousand dollars. Last year Herbert only raised 30 cars, and all this was taken by the local miller. Wholesale grocers and jobbers in other lines of business unhesitatingly admit that a big change has taken place in the country districts, and that business is coming forward satisfactorily.

Some difficulty has been experienced by both wholesalers and retailers in securing merchandise for the Christmas trade. Some of the jobbers did not anticipate such a rush, and result is, some houses have supplies of one line and some another, and prices are erratic. In the case of certain lines, there has been almost a famine. Stuff is coming forward now, but rather late for the Christmas trade. Currants, for instance, are arriving, but not in time for the Christmas pudding. Package dates have been practically unobtainable, and many dealers had to be satisfied with bulk dates. Peels, too, were inclined to be scarce, especially lemon. For a long time peel shipments have been coming through in dribbles.

Canned goods are moving fairly well, but conditions are reversed this year; they are now on the up-grade, whereas a year ago they were getting cheaper. Evaporated apples are reported high.

SUGAR.—During the period in which sugar advanced, most of the retailers in Winnipeg and the West bought fair stocks, and business is now on a hand-to-mouth basis, the impression being that the market will decline. The representative of an Eastern refiner says he does not anticipate any further advances, and believes that the market will keep at its present level for some time. That, of course, depends upon the raw sugar market. In maple syrups and sugar, business is not what it used to be, but is improving now that farmers have money to spend freely. However, even though demand picks up, stocks will be hard to procure. As for maple sugar, prices are in the clouds, and the stuff is scarce. From now until spring there is a demand for corn and cane syrups, and orders are coming in plentifully, especially as molasses is high. Fancy Barbadoes is quoted at 70c, choice at 63c, and New Orleans at 36-37c per gallon.

Sugar, Eastern—		Per cwt. in sacks.
Standard granulated	7 35	
Extra ground or icing, boxes	8 20	
Extra ground or icing, bbls.	8 00	
Powdered, boxes	8 00	
Powdered, bbls.	7 50	
Hard lump (100-lb. case)	8 30	
Montreal, yellow, bags	6 95	
Sugar, Western Ontario—		
Sacks, per 100 lbs.	7 30	
Halves, 50 lbs., per cwt.	7 40	
Bales, 20 lbs., per cwt.	7 40	
Powdered, 50s	8 05	
Powdered, 5s	8 35	
Icing, barrels	8 00	
Icing, 50s	8 25	
Cut loaf, barrels	8 10	
Cut loaf, 50s	8 35	
Cut loaf, 25s	8 50	
Sugar, British Columbia—		
Extra standard granulated	7 35	
Bar sugar, bbls.	7 50	
Bar sugar, boxes	7 75	

CANADIAN GROCER

Icing sugar, bbls.	7 70
Icing sugar, boxes	7 95
H. P. lumps, 100-lb. cases	8 20
H. P. lumps, 25-lb. boxes	8 45
Yellow, in bags	6 95
Corn Syrup—	
2s, per case 2 doz.	2 63
5s, per case 1 doz.	2 98
10s, per case 1/2 doz.	2 86
20s, per case 1/4 doz.	2 87
1/2 barrels, lb.	0 04 1/2
B. C. Cane Syrup—	
2-lb. tins, 2 doz. to case, per case	3 15
5-lb. tins, 1 doz. to case, per case	3 60
10-lb. tins, 1/2 doz. to case, per case	3 30
20-lb. tins, 3 tins to case, per case	3 25

(These prices prevail in Winnipeg, Calgary, Regina, Moose Jaw and Lethbridge. For Edmonton and Saskatoon they are 5c case higher.)

Molasses—	
Barbadoes, fancy	Per gal. 0 70
Barbadoes, choice	0 63
New Orleans	0 37

DRIED FRUITS.—Many of the wholesalers did not anticipate the demand of three weeks ago, and were caught with too small stocks. However, stocks are in good shape now, although rather late, but values remain good. Three or four weeks ago the demand for dried fruits was so exceptional there was a stampede and California was flooded with orders. These were unable to be filled for a month, and are only just now arriving. Nearly all prices are higher except prunes, which are a little easier this week. The demand for prunes is heavy, as it is for all dried fruits, due to scarcity of apples. Evaporated apples are bringing 10 3/4c per lb., which is exceptionally high; on the other hand, peaches are selling for 6 1/2c per lb. for choice 25's, which is only about one-half the price of apples. There has been a stiffening on all seeded raisin prices, and it is expected there will be no slackening off after Christmas. Only one car of Valencias reached Winnipeg this year, the price of which is almost prohibitive. The following are quotations on Valencias:—

Figs—	
4-crown layers, 25-lb. boxes	4 10
4-crown layers, 7-lb. boxes	1 05
Finest selected, 14-lb. boxes	1 90

The following are new prices on California seeded raisins:

Raisins, Seeded—	
16-oz. fancy, seeded	0 10 1/4
16-oz. choice, seeded	0 10
12-oz. fancy, seeded	0 08 1/2
12-oz. choice, seeded	0 08
Apples, evaporated, new, 50's	
Apricots, choice, 25's	0 14 1/2
Apricots, choice, 10's	0 15
Currants—	
Dry clean	0 11 1/4
Washed	0 12
1 lb. package	0 12 1/4
2 lb. package	0 25
Dried Fruits—	
Evaporated apples, 50's	0 10 1/4
Apricots, 25's	0 12
Peaches, 25's	0 07
Pears, 25's	0 12
Prunes, 90-100, 25's, un-faced	0 08
Dates—	
Hallowee, loose, per lb.	0 09
Hallowee, 1-lb. pkgs.	0 07 1/4
Fard dates, 12-lb. boxes	1 25
Peaches—	
Choice, 25-lb. boxes	0 06 1/4
Choice, 10-lb. boxes	0 07
Raisins, California—	
16 oz. fancy, seeded	0 10 1/4
16 oz. choice, seeded	0 10
12 oz. fancy, seeded	0 08 1/2
12 oz. choice, seeded	0 08
Raisins, Muscatels—	
3 crown, loose, 2's	0 09 1/4
3 crown, loose, 50's	0 09
Raisins, Sultanas—	
California, 50's	0 13
Raisins, Valencias—	
4-cr. layers, 25-lb. boxes	4 10
4-cr. layers, 7-lb. boxes	1 05
Fancy selected, 14-lb. boxes	1 90
Prunes—	
90 to 100, 25s	0 07 1/2
80 to 90, 25s	0 08
70 to 80, 25s	0 08 1/2
60 to 70, 25s	0 09 1/2

50 to 60, 25s	0 08 1/2
40 to 50s, 25s	0 09 1/2
Table Layer Figs—	
7-crown, 35-lb. boxes, per lb.	0 17 1/4
5-crown, 10-lb. boxes, per lb.	0 14 1/4
4-crown, 10-lb. boxes, per lb.	0 14
3-crown, 10-lb. boxes, per lb.	0 12 1/2
Glove boxes, per doz.	1 25
Cooking figs, taps, about 5 lbs., lb.	0 19

DRIED VEGETABLES.—The beans arriving from Ontario are not giving eminent satisfaction; in fact, are described by some jobbers as only fit for "hog food." Retailers are willing to pay a premium to get first-class goods, and as a result beans are being imported from Japan. There is no contract trade now to speak of, and women who buy only a few pounds demand good stuff. Peas are down this week to \$2.65 per bushel, and the quality is fair. Jobbers state that they expect the price of Canadian beans to go down, as price has been kept high, while good Japanese beans have been coming in and selling at reasonable figures. Latter are quoted to-day at \$4.35 per bushel.

Beans—	
Choice, hand-picked, per bushel	4 35
3-lb. pickers, bush.	3 90
California Lima Beans—	
Bag lots	0 07 1/4
Less than bag lots	0 06 1/4
Barley—	
Pot, per sack, 95 lbs.	4 30
Pearl, per sack, 95 lbs.	4 30
Peas—	
Split peas, sack, 95 lbs.	6 00
Sacks, 40's	3 02
Whole peas, bushel	2 65

RICE.—This market is much stronger this week, and contracts have been made by wholesalers for year's supply at prices from \$7 to \$10 per ton higher than year ago. This advance is due almost entirely to the higher cost of freight.

Rice and Tapioca—	
No. 1 Japan, per lb.	0 05 1/4
No. 2 Japan, per lb.	0 04 1/4
Sia, per lb.	0 03 1/4
Patna, per lb.	0 07 1/4
Carolina, per lb.	0 06 1/4
Sago, pearl, lb.	0 06 1/4
Tapioca, pearl	0 06 1/4

COFFEE.—Growers are independent regarding taking orders at current prices, and are holding for more money. Good grades of Santos are becoming scarce. However, there is no appreciable change in the local market. Demand is good. Chicory recently advanced 3/4c, and is now offered at 9 1/2c lb. by barrel, and 12 3/4c lb. in 14-lb. tins.

Coffee—	
Green coffee, No. 7 Rio	0 17 1/4 0 12 1/4
Green coffee, No. 5 Rio	0 13 1/4 0 14
Green Santos	0 15 1/4 0 16
Roasted Rio	0 17 1/4 0 19
Santos	0 21 1/4 0 22 1/4
Maricaibo	0 24 0 26
Chicory, lb., by bbl.	0 09 1/4
Chicory, lb., 14-lb. tins	0 12 1/4
SPICES. —Black and white peppers are high, with advancing tendencies. Jamaica ginger is also firm. Local stocks are in fair condition, and demand is good.	
Pepper—	
Ground black	0 21 1/4 0 23
Ground white	0 32 0 35

ALBERTA MARKETS (EDMONTON)

(By Wire)

Edmonton, Dec. 23.—Christmas business has been very heavy, an evident result of the good crops. Jobbers' stocks are pretty well cleaned up. Towns and

cities are spending money freely and stimulating business. Markets are quiet. Local flour advanced ten cents per hundred Monday Evaporated fruits from California and evaporated apples from Ontario are slightly higher.

General—	
Beans, Ashcroft, lb.	0 06 1/4
Beans, white navy, per bush.	4 20
Bran, ton	15 00
Coffee, whole roasted, Rio	0 18 0 19
Potatoes, per bush.	0 45
Rolled oats, 20's, 80c; 40's	1 60
Rolled oats, ball, \$2.30; 80's	1 75
Flour, fancy patents, 98-lb. sack	3 15
Flour, seconds	3 00
Rice, Siam, per cwt.	4 05
Shorts, ton	20 00
Sugar, standard gran., per cwt.	7 95
Sugar, yellow, per cwt.	7 65
Walnuts, shelled, lb.	0 38
Produce and Provisions—	
Cheese, lb.	0 18 1/4
Bacon, lb., 20c; bellies, lb.	0 20 1/4
Butter, creamery, per lb.	0 32
Butter, dairy, No. 1, 27c; No. 2	0 22
Eggs, extra, per doz.	0 40
Eggs, No. 1	0 32
Eggs, No. 2	0 30
Lard, pure, 3's, per case	9 00
Lard, pure, 5's, per case	9 85
Lard, 10's, per case	9 75
Lard, pure, 20's, each	3 23
Canned Goods—	
Corn, standard, per two dozen	2 25
Peas, standard, 2 dozen	2 25
Peas, standard, 2 dozen	2 20
Plums, Lombard	2 25
Peaches	3 55
Strawberries, \$4.45; raspberries	4 00
Tomatoes, standard, per 2 doz.	2 85
Salmon, sockeye, 4 doz. talls, case, ls	9 65
Salmon, pink, case	4 14
Cohoos, 1's, \$5.80; humpbacks, 1's	4 35
Lobster	2 35
Dried Fruits—	
Currants, per lb.	0 13
Prunes, 70-80, 25's, lb.	0 09 1/4
Evaporated apples, 50's, lb., 10 1/4c; 25's, 10 1/4c; 35's	0 12

ALBERTA MARKETS

(By Wire)

Calgary, Dec. 23.—Florida grapefruit is easier at \$4.50 to \$5. Lemons are now selling at \$4.50 to \$4.75. Rice, Siam, is \$4 to \$4.40 per cwt. with advance probable. Creamery butter is 35c and lard has advanced to \$9.60 for 3's and \$9.85 for 5's. All trades appear to be doing good business. Jobbers expect to clean right up on all fancy Christmas lines. Turkeys are selling retail 27 to 32c per lb.

General—	
Beans, small white Japan, lb.	0 07 1/4
Flour, No. 1 patent, 95's	3 15
Molasses, extra fancy, gal.	0 67
Rolled oats, ball	2 70
Rolled oats, 80s	2 30
Rice, Siam, cwt.	4 00
Potatoes, local, per bush.	0 35
Sugar, pure cane, granulated, cwt.	7 95
Shelled walnuts, finest halves, lb.	0 40
Shelled walnuts, broken, lb.	0 30
Produce and Provisions—	
Cheese, No. 1, Ontario, large, per lb.	0 20
Butter, creamery, lb.	0 35
Butter, No. 1, dairy, lb.	0 30
Eggs, select, storage, case	10 00
Lard, pure, 3s, per case	9 60
Lard, pure, 5s, per case	9 85
Racon, smoked backs, per lb.	0 21
Racon, smoked bellies, per lb.	0 22 1/4
Canned Goods—	
Tomatoes, 2s, standard, case	2 85
Corn, 2s, standard, case	2 25
Peas, 2s, standard, case	2 25
Tomatoes, gala, case	2 10
Apples, gala, Ontario, case	1 75
Strawberries, 2s, Ontario, case	4 00
Raspberries, 2s, Ontario, case	4 50
Salmon, finest sockeye, talls, 6x1s, ca.	10 00
Salmon, pink, talls, 6x1s, per case	4 80
Lobster, 1/2s, per doz.	2 85
Dried Fruits—	
Currants, lb.	0 13
Evaporated apples, 50s, per lb.	0 11 1/4
Peaches, choice, 25s, per lb.	0 07 1/4
Apricots, choice, 25s, per lb.	0 10
Pears, choice, 25s, per lb.	0 14
Prunes, 90-100	0 07
Sultana raisins, Cal., extra fancy	0 15
Valencia raisins, Cal., lb.	0 10
Fruits and Vegetables—	
Apples, No. 1, box	1 75
Apples, cooking, box	1 00
Grapefruit, Cal.	3 80
Grapefruit, Florida, case	4 80
Oranges, navels, case	3 80
Onions, B.C., ton	32 00

CANADIAN GROCER

Lemons, case	4 50	4 75
Peaches, crate	0 90	1 00
Tomatoes, Cal., crate .....	.....	2 00

NEW BRUNSWICK MARKETS

By Wire.

St. John, Dec. 23.—Christmas trade has been brisk. Collections fairly good. There was a big demand for holiday lines. Poultry is in good supply, with turkeys at 25c to 26c. Supplies are slow in coming, but orders were placed wholesale as low as 24c. It is believed they will be plentiful for Christmas. Peels are firmer, with slight advance owing to heavy buying. Currants are unchanged. Stocks are low, and there is a firm tone to market. No hand-picked beans are in stock, and white are of poor quality. Dealers are content with less profits, reducing quotations to \$4.25 to \$4.30. Rice is slightly advanced to \$4.75 to \$4.80. Compound lard is easier at 12½c to 13c, and pure at 14½c to 14¾c. Potatoes are gaining strength as season advances. They are now \$2.25 to \$2.40 per bbl. New stocks molasses are expected early next year. Dairy products are firm, with eggs and butter scarce.

Produce and Provisions—		
Bacon, breakfast, per lb.	0 22	0 23
Bacon, roll, per lb. ....	.....	0 17
Beef, corned, 1's	2 90	3 35
Pork, American clear, per bbl.	26 00	28 00
Butter, dairy, per lb.	0 27	0 30
Butter, creamery, per lb.	0 32	0 34
Eggs, new laid	0 54	0 56
Eggs, case, per doz.	0 32	0 34
Lard, compound, per lb.	0 12½	0 13
Lard, pure, per lb.	0 14½	0 14¾
Cheese, new	0 18	0 19
Flour and Cereals—		
Cornmeal, gran.	5 75	.....
Cornmeal, ordinary	1 75	.....
Flour, Manitoba, per bbl.	7 25	.....
Flour, Ontario	6 80	.....
Flour, buckwheat, western, 98-lb. bag	3 50	.....
Roll'd oats, per bbl.	6 25	.....
Fresh Fruits and Vegetables—		
Apples, bbl.	3 50	4 00
Lemons, Messina, box	4 56	.....
Oranges, Val., case	4 00	5 50
Potatoes, bbls.	2 25	2 40
Sugar—		
Standard granulated	6 70	6 75
United Empire	6 60	6 65
Bright yellow	6 50	6 55
No. 1 yellow	6 30	6 35
Paris lumps .....	.....	7 75
Lemons, Messina, box .....	.....	.....
Beans, yellow eyes, per bush.	4 25	4 30
Canned pork and beans, per case	3 00	3 40
Molasses, Barbadoes, gal.	6 53	6 54
Cream of tartar, per lb., bulk	0 50	0 55
Currants	0 12	0 13
Rice, per cwt.	4 75	4 80

SASKATCHEWAN MARKETS

Regina, Dec. 23.—Christmas trade has been very brisk. Market is bare of some special lines, such as dates, figs, lemons and Japanese oranges, but new stocks are arriving. Peel is scarce, with lemon at 17c, citron 24c and orange 17½c. Shelled nuts are higher, almonds being 45-47c, and walnuts 47-49c, and are difficult to secure. Turkeys are 22½c lb., and chicken 19½c. There is good supply of poultry. There is a slight advance in St. Charles milk, the 20-ounce tins being now \$4.70.

Produce and Provisions—		
Butter, creamery, per lb.	0 38	.....
Butter, dairy, No. 1	0 27	.....
Cheese, per lb.	0 19½	0 19¾
Eggs, new laid	0 45	.....
Eggs, fancy, storage	0 35	.....
Eggs, good, storage	0 30	.....
Lard, 3's, per case	8 80	.....
Lard, 5's, per case	8 75	.....

Lard, 10's, per case	8 70	.....
Lard, 20's, per case	2 88	.....
General—		
Beans, Ontario, white, per bush.	4 75	.....
Coffee, whole roasted, Rio	0 17	.....
Cream of tartar, lb.	0 60	.....
Cocoanut, lb.	0 18	.....
Cornmeal, bail	2 80	.....
Apricots, per lb.	0 12	.....
Flour, 98's	3 40	.....
Roll'd oats, 80's	2 20	.....
Rice, per cwt.	4 80	.....
Onions, 100 lbs.	1 75	.....
Sugar, standard, gran., per cwt.	7 74	.....
Sugar, yellow, per cwt.	7 54	.....
Walnuts, shelled, 47-49c; almonds	0 45	0 47
Canned Goods—		
Apples, gals., case	1 80	.....
Beans	2 25	.....
Corn, standard, per 2 dozen	2 23	.....
Peas, standard, per 2 dozen	2 40	.....
Plums, Lombard	2 10	.....
Peaches	3 10	.....
Raspberries, 34.35; Strawberries	4 73	.....
Tomatoes, standard, per case	2 69	.....
Salmon—		
Sockeye, 1's, 4 dozen case	9 55	.....
Sockeye, ½'s	12 35	.....
Cohoos, 1's	6 00	.....
Humpbacks, 1's	4 60	.....
Fruits and Vegetables—		
Apples, Washington, bbl.	1 75	.....
Celery	0 65½	.....
Grapes, per bbl.	10 50	.....
Grapefruit, case	4 00	4 50
Lemons	5 00	.....
Navel	4 00	4 50
Potatoes, bushel	0 60	0 65
Dried Fruits—		
Citron peel, lb.	0 24	.....
Lemon peel, lb.	0 17	.....
Orange peel, lb.	0 17½	.....

TOMATOES AND EGGS IN BRITAIN

Canada's trade commissioner at Birmingham, England, reports on canned tomatoes and eggs as follows:—

"Italian tomatoes are popular in the British markets, and are sold in large quantities; but much difficulty is experienced in obtaining supplies at the present time. Information is to hand that Italian exporters cannot undertake to guarantee deliveries on time, and contracts entered into by them are subject to any restrictions the Italian Government may impose upon exportation in the future.

"The current price of canned tomatoes (24 by 3) is \$1 to \$1.25 per dozen. The color should approximate to the Italian dark red, and very little water should be used.

"Canadian eggs are now arriving in Birmingham, and their condition is giving full satisfaction to the importers. The only complaint is that larger consignments are not forthcoming. Supplies of home and foreign eggs are much below the average and prices are the highest on record."

Strang Bros., Winnipeg, who were formerly in the wholesale grocery business, have opened a plant for the manufacture of shoe polish, which they claim is not affected by rain, frost or snow, and which they are calling Stop-On. In 1891 this firm did business under the name A. G. Bannatyne & Co., which was later changed to Strang & Co., Ltd.

W. W. Cooper, owner of a large department store in Swift Current, Sask., has returned from a trip to the eastern cities of Canada and the United States. He was away for about a month, and visited several manufacturing centres.

A TRICK WITH FIGURES

Here is a little mystical mathematical trick accomplished by figures that might be passed on for the benefit of customers and their children. It relates to eggs and might even be used as an egg advertisement. Or it might be lettered on a card and placed in the window. The sign should read as follows:

IT IS IMPOSSIBLE TO FIND ANY IN THIS STORE

Any what? Just figure it out and see. First put down the year in which you were born.

Then add four.

Next add the age you are or will be at birthday this year.

Multiply by 1,000.

Subtract 704,423.

Let 1 stand for A, 2 for B, etc., and it will spell out something you cannot find in this store.

AN ADVERTISING "POME."

There was an old geezer,

And he had a lot of sense

He started up a business

On a dollar eighty cents.

The dollar was for stock

and eighty for an ad.

Brought him three lovely dollars

In a day, by dad!

Well, he bought more goods

And a little more space.

And he played that system

With a smile on his face.

The customers flocked

To his two by four

And soon he had to hustle

For a regular store.

Up on the square,

Where the people pass,

He gobbled up a corner

That was all plate glass.

He fixed up the windows

With the best he had,

And told them all about it

In a half page ad.

He soon had 'em coming

And he never, never quit,

And he wouldn't cut down

On his ads. one jit.

And he kept things humping

In the town ever since,

And everybody calls him

The Merchant Prince.

Some say it's luck,

But that's all bunk—

Why, he was doing business

When the times were punk.

People have to purchase

And the geezer was wise—

For he knew the way to get 'em

Was to advertise.



FRUIT AND VEGETABLES



Navels Lower; Christmas Trees Selling

Apples and Oranges Are Much in Demand—Pineapples Firm on Good Trading—Carrots and Cucumbers Higher—Tangerines Get Good Business—More B.C. Potatoes Arrive.

MONTREAL

FRUITS.—Demand for apples is good and prices remain unchanged. There are a lot of apples selling for the holiday trade. The orange market is fairly steady, especially on small sizes from 176-250. Valencias are strong. Spanish Valencias in 714 cases and 420 cases have come on the market at a high price, the former being quoted at \$6.50 to \$7, and the latter at \$5.50. Navels are lower. The market here is almost bare of lemons and they have advanced nearly \$1 a box in the last four or five days. Verdellis are quoted at \$4.50, Malaga, 420 size, at \$4 to \$4.25, and Messina, 300 size, at \$4.50.

Apples—	
Fameuse, No. 1's	6 00
McIntosh Reds	6 00
Starks	5 00
Spys	6 00
Ben Davis	4 00
Russets	4 50
Greenings	4 50
Baldwins	4 50
Bananas, bunches	2 00
Cranberries, Cape Cod, bbl.	9 00
Cranberries, Nova Scotia, bbl.	7 00
Grapefruit, 46-54-64-80-96	3 50
Grapes, Tokay, crate, 4 baskets	4 00
Grapes, Emperor, bbl.	4 50
Grapes, Malaga, heavy weight, bbl.	7 00
Lemons—	
Verdellis	4 50
Malaga, 420 size	4 00
Messina, 300 size, box	4 50
Oranges—	
Valencia, 714 size	6 50
Valencia, 320 size	5 50
Valencias, Cal., late 126-250	5 00
Navels	3 50
Jamaica, 196-200-216	2 50
Porto Rico, 126-150-250-288	2 75
Pineapples, 18-24 and 33-36	4 00

VEGETABLES. — Curly lettuce and head lettuce are both scarce. Curly lettuce now is quoted at 60 cents per dozen, and head lettuce \$1.25 per dozen. California cauliflower is now on the market, selling at \$3.75 a crate. There are still some Canadian at \$1 to \$1.50. Fancy Boston cucumbers are up to \$2.50; leeks also have advanced to 15 to 20c. Boston mint has come on at 60c. There is still some Canadian spinach. New York spinach is \$3.50 per barrel. Squash are very scarce and are about finished.

Artichokes, bag	1 25
Beets, bag	0 50
Beans, wax, N.Y., per basket	4 50
Beans, green, N.Y., per basket	4 50
Brussel sprouts, qt.	0 12 1/2
Cabbage, Montreal, per bbl.	1 00
Cabbage, red doz.	0 40
Carrots, bag	0 75
Cauliflower, crate	3 75

Cauliflower, Canadian, doz.	1 00	1 50
Celery, Cal., crate	6 00	6 00
Celery, Montreal, doz.	0 50	0 75
Celery roots, doz.	0 50	0 50
Cucumbers, fancy, Boston, doz.	2 50	2 50
Egg plant, N.Y., doz.	2 00	2 50
Leeks, bunch	0 15	0 20
Head lettuce, Boston, box	2 50	2 50
Curly lettuce, box	2 00	2 00
Mint, doz.	0 50	0 50
Mushrooms, 4-lb. basket	2 00	2 50
Onions—		
Montreal, 75 lbs., bag	1 75	1 75
Spanish, crate	5 50	5 50
Parsnips, bag	0 50	0 75
Parsley, Canadian, doz. bunches	0 20	0 25
Potatoes—		
Montreal, 80 lbs., bag	1 15	1 25
New Brunswick, 87 lbs., bag	1 50	1 50
Sweet, hamper	1 75	2 00
Spinach, New York, bbl.	3 50	3 50
Turnips, bag	0 50	1 00
Tomatoes, hothouse, lb.	0 20	0 25
Pumpkins, doz.	1 00	1 00
Watercress, Canadian, doz.	0 30	0 30

TORONTO

FRUIT.—Navel oranges sold down a quarter this week, and Valencias have declined here also. All oranges are pretty well in range together now. Apples show no change. They, like oranges, however, are selling well. Dealers say that in oranges and apples this pre-Christmas beats any. Some fancy apples are worth 20 to 25c apiece. Tangerines are also a good line at last week's prices. Cuban grapefruit is well in the running now with Florida stuff. A car of Porto Rico pines came in Thursday and are being eagerly bought up. Some sell for as much as 25c each. Holly and Christmas trees got lots of business early in week. Christmas trees seem a little cheaper this year some of the biggest ones going for 80c. Mistletoe and holly are selling well, too. Grapes are up nearly half a dollar. Casabe melons get a show here and there. Bananas and citrons are unchanged.

Apples, new, bbl.	2 50	4 50
Apples, snow, bbl.	3 00	6 00
Apples, Spies, bbl.	4 00	6 00
Apples, Baldwins, bbl.	3 00	4 50
Apples, Greenings, bbl.	3 00	4 50
Apples, Russets, bbl.	3 00	4 50
Apples, 11-qt. basket	0 20	0 40
Apples, B.C., box	2 25	2 50
Bananas, per bunch	1 50	1 80
Citron, dozen	0 40	0 40
Cranberries, bbl.	7 00	9 00
Figs, 10-lb. box	1 35	1 40
Grapefruit—		
Florida, case	3 50	4 50
Porto Rico, case	3 00	3 25
Cuban, case	3 25	3 50
Grapes, Malaga, keg	6 00	8 50
Grapes, Emperor, keg	3 00	3 50
Melons, Casabe, case	3 75	4 00
Oranges—		
California, Valencias	3 00	3 25

Florida, case	2 75	3 25
Navels	3 00	3 75
Lemons, new, Calif., box	3 50	4 25
Lemons, new, Messina, box	3 50	4 00
Limes, per 100	1 50	1 50
Pears—		
Canadian, box	2 75	3 00
Pineapples, Porto Rico	3 50	3 75
Pomegranates, case	2 75	3 00
Tangerines, box	2 50	2 60

VEGETABLES.—No less than three cars of B. C. potatoes came in the first two days of this week. Price is unchanged, as are those of Delaware and Ontarios. California celery is coming along now and selling around \$5.75 a case. Beets are higher and we quote 60 to 80c now, with a big demand. Spanish onions are worth \$4.75 a large case; small cases are not selling. Tomatoes are up five cents and are worth 25 to 30c. Mushrooms are down 25 cents, but find little demand. Cucumbers are higher at \$2. Carrots find good trade now, and they are advanced slightly. General business is good, rather featureless but steady. One dealer says his trade is a good deal more healthy than a year ago.

Artichokes, 11-qt. basket	0 25	0 30
Cabbage, new, doz.	0 30	0 40
Beets, Canadian, bag	0 50	0 80
Cabbage, bbl.	0 30	0 40
Cauliflower, bbl.	3 50	4 00
Carrots, new, bag	0 75	0 80
Celery, doz.	0 15	0 30
Celery, Thedford, case	3 50	4 00
Celery, Cal., case	5 50	6 00
Cucumbers—		
Hothouse, doz.	2 00	2 10
Onions—		
Can., 75-lb. sack	1 00	1 30
Spanish, large case	4 75	4 80
Lettuce, Boston, hamper	4 25	4 50
Mushrooms, imported, 6 qt.	2 25	2 75
Parsnips, bag	0 75	0 80
Peppers, green, doz.	0 65	0 70
Potatoes, Ontario, new, bag	1 30	1 40
Potatoes, N.B., Delawares	1 50	1 60
Parsnips, bag	0 80	0 85
Potatoes, sweet, kiln-dried, hamper	1 30	1 35
Potatoes, B.C., 10-lb.	1 50	1 50
Sprouts, qt.	0 10	0 12
Tomatoes, hothouse, lb.	0 25	0 30

WINNIPEG

FRUIT AND VEGETABLES.—The demand for lines of fresh fruits is good, but apples, which are in big demand, are inclined to be high, especially those from the East.

Fresh Fruits—		
Ontario apples, bbls.	5 00	7 00
B.C. box apples, No. 1s	2 25	2 40
B.C. box apples, No. 2s	2 10	2 10
Washington box apples	1 50	1 50
Navel oranges, case	4 50	4 50
California lemons	5 50	5 50
Bananas, bunches	2 50	3 50
Cape Cod cranberries, bbl.	10 50	10 50
Jersey cranberries, bbl.	11 00	11 00
Washington pears	3 00	3 00

(Continued on page 36.)



PRODUCE AND PROVISIONS



Turkeys and New Laid Higher

Former May Advance Still More 'Ere Xmas—Newlaid a Matter of a Man's Conscience — Butter Firmer and Higher—Cheese Unchanged—Wild Game Selling for Christmas.

MONTREAL

PROVISIONS.—The markets in all lines of provisions are unchanged. The demand continues good, but there is a particularly good demand for hams and bacon.

Hams—	
Small, per lb.	0 30
Medium, per lb.	0 19
Large, per lb.	0 18
Bacon—	
Plain, bone in	0 24
Boneless	0 29
Peameal	0 29
Bacon—	
Breakfast, per lb.	0 23
Roll	0 17
Shoulders, bone in	0 15
Shoulders, boneless	0 16
Cooked Meats—	
Hams, boiled, per lb.	0 28
Hams, roast, per lb.	0 31
Shoulders, boiled	0 25
Shoulders, roasted	0 26
Dry Salt Meats—	
Long clear bacon, 50-70 lbs.	0 15½
Long clear bacon, 80-100 lbs.	0 14½
Flanks, bone in, not smoked	0 15½
Barrelled Pork—	
Heavy short cut mess	27 00
Heavy short cut clear	27 50
Clear fat backs	28 00
Clear pork	28 00
Lard, Pure—	
Tierces, 350 lbs. net	0 14½
Tubs, 50 lbs. net	0 15½
Boxes, 50 lbs. net	0 14½
Pails, wood, 20 lbs. gross	0 14½
Pails, tin, 20 lbs. gross	0 15
Cases, 10 lbs. tins, 60 in case	0 15½
Cases, 3 and 5-lb. tins, 60 in case	0 16½
Bricks, 1 lb., each	0 17
Lard, Compound—	
Tierces, 375 lbs. net	0 12
Tubs, 50 lbs., net	0 12½
Boxes, 50 lbs. net	0 12½
Pails, wood, 20 lbs., net	0 12½
Pails, tin, 20 lbs., net	0 12½
Cases, 10-lb. tins, 60 in case	0 13½
Cases, 3 and 5-lb. tins, 60 in case	0 13½
Bricks, 1 lb., each	0 14½
Hogs—	
Dressed, abattoir killed	13 00 13 25

BUTTER.—Creamery butter has advanced 1c more this week. There is no change in price of dairy butter, as there is fairly good supply, which is quite equal to the demand.

Butter—	
Finest creamery, September make	0 36
Finest creamery, fresh made	0 34½
Dairy prints	0 28
Dairy, solids	0 27
Separable prints	0 26
Bakers	0 23

CHEESE.—The cheese market is firm and steady at last week's quotations.

Cheese—	
Old make	0 22
Stilton	0 21
New make	0 19 0 20

EGGS.—Prices are unchanged. The trade for storage eggs is very good, both for local and export. New-laid are very scarce at present, but a fairly good supply for this market is anticipated in two or three weeks' time.

Eggs, case lots—	
New laid, stamped	0 60
Selects	0 33
No. 1's	0 30
No. 2's	0 28

POULTRY.—The demand for poultry is exceptionally good, and for turkeys is particularly strong. The wholesale prices in Montreal are 23c to 25c, depending on quality. The later price is for strictly fancy young birds. The receipts of poultry are good, and reports are that shipments will be very heavy this week. Prices may ease off a little, but no slump is anticipated. Farmers are getting such high prices for poultry this year that it should be an encouragement for them to go in for poultry raising stronger next year.

Poultry—	
Frozen stock—	
Fowl, small	0 12 0 13
Ducks	0 14 0 17
Geese	0 12 0 15
Pigeons, pair	0 25 0 30
Fresh stock—	
Turkeys	0 23 0 25
Fowl, large	0 17 0 19
Fowl, small	0 10 0 12
Ducks	0 20 0 20
Geese	0 19 0 20
Roasting chicken, milked, 4 lbs. or over	0 21 0 23
Roasting chicken, ordinary	0 15 0 20
Spring broilers, dressed, pair	0 75 1 00
Squabs, Canadian, pair	0 40 0 40
Squabs, Philadelphia, pair	0 70 0 70
Live stock—	
Fowl, 5 lbs. and over	0 17 0 18
Fowl, small	0 10 0 12
Turkeys	0 19 0 20
Ducks	0 16 0 16
Geese	0 14 0 14
Chicken	0 13 0 14

HONEY.—There is no change in quotations. The demand is fairly good.

Honey—	
Buckwheat, tins	0 07
Strained clover, 60-lb. tins	0 10½
Strained clover, in 10-lb. tins	0 11
Strained clover, in 5-lb. tins	0 11½
Comb honey, No. 1, doz.	3 00
Comb honey, No. 2, doz.	2 40

Receipts in Montreal

	Butter,	Cheese,	Eggs,
	Boxes	Boxes	Cases
Week ending Dec. 18, 1915	3,343	5,855	5,479
Week ending Dec. 19, 1914	1,721	1,294	1,942

TORONTO

PROVISIONS.—Prices on hams and dry salt meats have declined a little on lesser demand. Hams are now on the basis of 18-19c. Pork products in general are easier. Long clear bacon in small lots is around 16¼c to 16½c; tons are a ¼c easier. Pork products generally are lower, and we quote lard at 12½c in tubs.

Hams—	
Light, per lb.	0 18 0 19
Medium, per lb.	0 17½ 0 18
Large, per lb.	0 14½ 0 15
Bacon—	
Plain	0 24 0 25
Boneless, per lb.	0 27 0 28
Pea meal, per lb.	0 27 0 28

Bacon—	
Breakfast, per lb.	0 21 0 24
Roll, per lb.	0 15 0 16
Shoulders, per lb.	0 15 0 16
Pickled meats—1c less than smoked.	
Dry Salt Meats—	
Long clear bacon, ton lots	0 16 0 16½
Long clear bacon, small lots	0 16½ 0 16½
Flat backs, lb.	0 13 0 13½
Cooked Meats—	
Hams, boiled, per lb.	0 26 0 27
Hams, roast, per lb.	0 26 0 27
Shoulders, boiled, per lb.	0 24 0 25
Shoulders, roast, per lb.	0 24 0 25
Barrelled Pork—	
Heavy mess pork, per bbl.	25 00 26 00
Short cut, per bbl.	26 00 27 00
Lard, Pure—	
Tierces, 400 lbs., per lb.	0 13½ 0 13½
Tubs, 60 lbs.	0 14 0 14½
Pails	0 14½ 0 14½
Tins, 3 and 5 lbs., per lb.	0 14½ 0 14½
Bricks, 1 lb., per lb.	0 14½ 0 14½
Lard, Compound—	
Tierces, 400 lbs., per lb.	0 12½ 0 12½
Tubs, 50 lbs., per lb.	0 12½ 0 12½
Pails, 20 lbs., per lb.	0 12½ 0 13
Hogs—	
Dressed, abattoir killed	14 00 14 25

BUTTER.—Creamery is up a cent this week, and we quote 34c to 35c. Farmers are not shipping a great deal. Dairy is higher, too; we quote a cent advance. It has been coming very easily the last few weeks, but little came in last week, and what did arrive sold readily.

Butter—	
Creamery prints, fresh	0 34 0 35
Dairy prints, choice, lb.	0 29 0 32
Dairy prints, lb.	0 27 0 29
Bakers'	0 22 0 23

CHEESE.—Except that the higher prices are a shade easier, though no lower, the market condition is much the same. The basic factor is the demand for the soldiers. "If there were nothing else that is big enough to keep cheese firm," said one authority on the street.

Cheese—	
Large, per lb.	0 18½ 0 19
Twins, per lb.	0 18½ 0 19½

EGGS.—New-laid, as usual at this time, are getting to be pretty much anybody's price. We quote 55c to 60c, but there are so few at that, that it may be up before this gets into print. That is a big advance, of course. We were quoting around 50c or 55c last week at this time. Some days pass without, apparently, a single new-laid coming in. The storage situation seems sound enough, no new factor entering in. Prices on storage are unaltered.

Eggs—	
New laid, specials, in cartons	0 55 0 60
Extras	0 53 0 56
No. 1, storage	0 30 0 31
No. 2, storage	0 25 0 26

POULTRY.—Prices all down the list are a trifle higher, with material ad-

CANADIAN GROCER

vancements in turkey. Geese, dressed, are fetching 15c to 17c. There appears to be lots of them, and no advance is likely. There is a big demand, too. Quite a number of people, in view of the higher prices on turkey, which are predicted, are buying geese and making themselves believe that it tastes as good. As to turkeys, we quote now 26c to 27c wholesale. General opinion on the street seems to be that we shall see 28c on Friday, but there may be many turkeys arrive later on. Turkey, however, is going to be dearer than it was last year. Dealers will remember that it hung around 16c to 18c until the last week, and then suddenly shot up around 22c and 23c. This time it started five or six cents higher. True, there are plenty of turkeys around, but not as many as last year at that. Farmers say they are delivering all they have. At three days before Christmas it looks as if 28c will be about top price. But it isn't safe to prophesy.

A good deal of rarer game made its appearance this week. The first pheasants came to the wholesale market and sold around \$3 a pair. Wild pigeons were worth 44c to 65c. Rabbits brought about the same. Ducks fetched around \$1.25. The poultry market is very active this week in most every line.

Poultry—	Live.	Dressed.
Old fowl, pound	0 08-0 11	0 12-0 12
Spring broilers	0 12-0 13	0 15-0 16
♂/♀ turkeys	0 19-0 23	0 27-0 31
Ducklings	0 11-0 14	0 18-0 21
Turkeys	0 16-0 18	0 26-0 27
Chickens	0 10-0 12	0 13-0 15

HONEY.—There is no change. Prices and conditions are much the same.

Buckwheat, tins	0 08
Strained, clover, 60-lb. tins	0 11
Strained clover, in 10-lb. tins	0 12
Strained clover, in 5-lb. tins	0 12½
Comb honey, No. 1, doz.	3 00
Comb honey, No. 2, doz.	2 40

WINNIPEG

PRODUCE AND PROVISIONS.

Pure and compound lard are quoted at about the same as last week, pure being 13¼c and compound 12¼c. The only important change in meats is breakfast bacon, which is a little lower. This is quoted at 19c to 24c. Creamery butter markets are very strong, with exceptionally light stocks, and high prices are considered certain after the first of the year. Quotations on creamery are 3c higher than this time last year. The egg market is very firm, with comparatively light stocks, and prospects of higher prices about the middle of January. New-laid are scarce and very high. Cheese is firm and advices from Eastern Canada are to the effect that sharp advances are likely if the export demand keeps up.

Hams.		
Light, per lb.	0 18	0 17
Medium, per lb.	0 14	0 15
Large, per lb.	0 14	0 15
Backs, clear, per lb.	0 25	0 28
Bacon.		
Breakfast, per lb.	0 19	0 24
Shoulders, per lb.	0 12	0 11
Dry Salt Meats.		
Long clear bacon, light	0 19	

Cooked Meats.		
Hams, boiled, per lb.	0 26	0 27
Shoulders, boiled, per lb.	0 22	0 23
Harrold Pork.		
Heavy pork, per bbl.	20 00	
Lard, Pure.		
Tierces	0 13¼	
Pails	2 83	
Cases, 56	8 77	
Cases, 36	8 85	
Lard, Compound.		
Tierces	0 12¼	
Butter.		
Creamery	0 33	0 35
Best dairy	0 25	0 28
Cooking	0 12	0 20
Eggs.		
No. 1 storage	0 27	0 28½
New laid		0 32
Cheese.		
Ontario, large	0 19¼	
Ontario, twins	0 19½	

FRUIT AND VEGETABLES

(Continued from page 34.)

Danion pears	3 50
Malaga grapes, kegs	7 50
Valencia onions, cases	6 50
Sack onions, 100 lbs.	2 00
Red Globe onions, lb.	0 02½
Head lettuce, doz.	1 00
B.C. celery, lb.	0 06
California tomatoes, 30 lbs.	2 25

VEGETABLES.

Cabbage, per lb.	0 01
Peppers, per basket	0 75
Mushrooms	0 50
Carrots, per lb.	0 01
Turnips, bushel	0 45
Manitoba potatoes, local loads	0 65
Manitoba potatoes, sacked, carloads.	0 63
Garlic, per lb.	0 25
Squash, per lb.	0 04
Turnips, bushel	0 45
Pumpkins, per lb.	0 04
California head lettuce, case	4 00
California cauliflower, doz.	2 50

CALENDARS FOR 1916

"The Catch of the Season," is the subject of the handsome calendar issued by Connors Bros., fish packers, Blacks Harbor, N.B. The picture shows a beautiful water and woodland scene, a fisherman and a girl, the latter hauling in a big one—the catch of the season. It is the work of Frank Stiek, a color artist who was born on a mountain ranch, and it will make an attractive calendar for any home. The figures are in large type and easily read at a distance.

FROZEN HALIBUT TO BRITAIN

So far this season it is estimated that 300 cases (about 45 tons) of frozen halibut from British Columbia have been sent to the North of England and to the different distributing centres. It is understood that further supplies are in course of transit, although the present high shipping freights combined with other reasons are operating against its larger exportation.

Advantage is being taken of the presence in Winnipeg during the holidays of traveling representatives of wholesale houses, to hold a banquet at the Fort Garry Hotel on Dec. 28th., under the auspices of the Canadian Credit Men's Association. Among the speakers is Mr. Murphy, of the Royal Crown Soaps, Ltd. Winnipeg, who will speak on behalf of the travelers.

SERVICE DEPARTMENT

Editor Canadian Grocer.—Will you kindly advise me if there is any chicory grown in Canada, where and to what extent, and for what purpose it is used?

P.S.—From what countries does it come?

Thanking you in anticipation.

Port Hope, Ont. H. E. M.

Editorial Note.—There used to be considerable chicory grown in Canada, but of late most growers have gone out of the business, so that at the present time there is very little produced here. Some years ago it used to be cultivated rather extensively around Dunnville and Orangeville, in Western Ontario, but the new generation has apparently come to the conclusion that there is not sufficient money in it. It is cultivated somewhat like carrots and parsnips, and then kiln-dried on the farm and sent in a crisp condition to the spice manufacturers, where it is roasted and ground for commercial purposes. It is used chiefly for mixing with coffee.

Our chicory for mixing with coffee comes chiefly from England. Belgium is another source. Before the war we used to get some from Germany, but English chicory holds sway here with most manufacturers.

GROCERS MAKE CHRISTMAS GIFTS

Annual Meeting of the Hamilton R.G.A.—John Knox the New President

John Knox was elected president of the Hamilton, Ont. Retail Grocers' Association at the annual meeting recently. J. M. Semmens, the past president occupied the chair. Other officers are:—First vice-president, James Laurie; second vice-president, D. K. Clark; treasurer, James Main; secretary, M. R. Hill; executive committee, J. Young, John L. Brown, W. Smye, S. Hamilton, Jacob Venator; auditors, J. A. McIntosh and George Dawson. A hearty vote of thanks was passed for the able manner in which J. M. Semmens had filled the chair for the last two years.

The secretary read communications acknowledging grants made to the different patriotic associations. The machine gun committee reported all monies returned to the donors.

The following institutions were granted their usual Christmas gift of \$10 each: Boys' home, girls' home, home of the friendless, aged women's home, orphans' home (St. Mary's), Salvation Army Resene Home, St. Peter's Home, mountain sanitarium and day nursery.



FISH AND OYSTERS



Weather Against Frozen Fish Trade

Difficult to Handle This Line Unless Temperature is Low—Easier Prices Expected on Some—Canadian Shell Oysters Scarce—Lobster Commands Big Figure.

MONTREAL

FISH AND OYSTERS.—During the past week there has been a large turnover of all lines of fish. It must be admitted, however, that the Advent trade has been a disappointment, due entirely to weather conditions. The Advent trade as a rule is a frozen fish trade, and it is difficult to handle and sell frozen fish properly without cold weather. As result, stocks are pretty large and from now until after holidays some prices may decline. There is already a disposition on the part of some holders to ease up prices. Another factor that will tend to put the fish business on a lower level as to prices is the large production of Eastern fish. The bulk and shell oyster market is the other way. Oysters are scarce and the trade is in a quandary now as to getting supplies for the biggest week of the year. Owing to stormy weather and extra demand, producers are unable to cope with the situation and as a result prices have gone up from 12 to 20 cents. The retailer and consumer, however, do not suffer, as the distributors set a price for the season which is seldom changed. It will mean a loss of 15 to 20 per cent. to some distributors. The movement in all lines of prepared, pickled, salted and canned fish is small, orders being of a hand-to-mouth nature. Supplies of haddies and fillets have been short up to now, but with the abundance of fresh fish now available, stocks will be ample to supply the demand, and prices are expected to be reasonable. Lobsters, scallops, winkles, mussels, prawns, clams, shrimps, are generally in fairly good demand during holiday time and the usual turnover is expected this year.

TORONTO

FISH AND OYSTERS.—This market is somewhat dull this week. Turkey and Christmas fruits seem to be monopolizing most people's interest. Trade is of a usual and steady character with little feature. Oysters have proven a good line this last few days. It is said that

supplies of shell oysters are none too heavy, and dealers are already talking of American stuff. Prices are firm and slightly higher in some quarters. Fresh haddock and finnan haddies both continue scarce. Not much is coming in and stocks are being reduced. Haddock—fresh—is worth 8c and here and there, 9c. Cod is none too plentiful, either. There is some lobster coming, but little enough. Anywhere from 55 to 60c is about the right price. Smelts are active.

SMOKED FISH.

	Montreal	Toronto
Haddies, per lb., new cured.....	.07½-.08	.09
Haddies, 15-lb. and 30-lb. boxes, lb.	.07½-.08	.09½-.10
Haddies, fillets, per lb.	.10	.12
Haddies, Nobe, boneless, per lb.	.09	.10
Herring, Ciscos, baskets	1.25	1.50
St. John bloters, 100 in box	1.10	.75
St. John bloters, per box	1.00	1.00
Yarmouth bloters, 60 in a box	1.20	1.25
Smoked herrings, large, box	.14	.15
Smoked herrings, medium, box	.15	.16
Smoked boneless herrings, 10-lb. box	1.40	1.50
Kipper herrings, selected, 60 in box	1.25	1.50
Smoked salmon, per lb.	.20	.15-.17
Smoked halibut	.10	.10

FROZEN FISH—SEA FISH.

	Montreal	Toronto
Salmon—		
Gaspé, large, per lb.	.13	.13
Red, steel heads, per lb.	.12	.11-.12
Red, sockeyes, per lb.	.12	.12
Red, Cohoes, dressed, lb.	.10	.10½
Red, Cohoes or silvers, per lb.	.09-.09½	.12
Pale qualla, dressed, per lb.	.07½-.08	.08
Halibut, white, western, large and	.10-11	.10-12
Halibut, eastern, per lb.	.10	.12
Mackerel, bloater, per lb.	.08½-.09	.12
Haddock, medium and large, lb.	.04½-.05	.08
Market codfish, per lb.	.04	.04
Steak codfish, per lb.	.06-.06½	.10
Canadian soles, per lb.	.06	.10
Blue fish, per lb.	.15-.16	.20
Smelts	.10	.12
Smelts, extras	.15	.15
Herrings, per 100 count	2.50-3.00	3.00
Round pike	.06	.06
Grass pike	.07½	.07½
Swordfish, lb.	.10	.10

DRIED AND PREPARED FISH.

Dried Haddock	6 00	6 00
Dried codfish, medium and small, 100 lbs.	7 00	7 00
Dried hake, medium and large, 100 lb.	6 00	6 00
Dried pollock, medium and large, 100 lb.	6 00	5 00
Dressed or skinless codfish, 100-lb. case.	6 50	8 00
Boneless codfish, 2-lb. blocks, 20-lb. bxs., per lb.	0 08	0 13
Boneless codfish, 2-lb. blocks, 20-lb. bxs., per lb.	0 07	0 07
Boneless codfish, strips, 20-lb. boxes	0 11	0 12
Boneless codfish, in 2-lb. and 3-lb. boxes, a box	0 15	0 15
Boneless codfish, in 2-lb. and 3-lb. boxes	1 80	0 15

CRUSTACEANS, ETC.

Standard, solid meats, gal.	1 75	1 75
Standard, bulk, gal.	1 50	1 75
Selects, per gal., solid meat	2 00	2 25
Best clams, imp. gallon	1 50	1 50
Best scallops, imp. gallon	2 00	3 50
Best prawns, imp. gallon	2 25	2 25
Best shrimps, imp. gallon	2 00	2 00
Sealed, best standard, pt. cans, each	0 40	0 40
Sealed, best select, quart cans, each	0 50	0 75

CLAMS, MUSSELS AND SHELL FISH.

Cape Cod shell oysters, per lb.	9 00	1 50
Canadian cultivated oysters, bbl.	10 00	10 00
Clams, per bbl.	7 00	8 00
Malpeques, ordinary, bbl.	9 00	9 00
Live lobsters, medium and large, lb.	0 35	0 55
Little necks, per 100	1 50	1 50

FRESH SEA FISH.

	Montreal	Toronto
Halibut	12 -13	12 -14
Haddock, fancy, express, lb.	5½-6	8
Mackerel, medium, each	14 -15	.....
Steak, cod, fancy, express, lb.	5½-6	6 -10
Herrings, each	3	3
Flournders	5	9
Flournders, New York	15 -16	12
Salmon, Western	15	20 -22
Salmon, Eastern	15 -16	.....

FRESH LAKE FISH.

Carp, lb.	0 12	.....
Pike, lb.	0 08	0 07
Perch, lb.	0 06	0 07
Suckers, lb.	0 05	0 03
Whitefish, lb.	0 12	0 14
Herrings, per 100	3 00	3 00
Lake trout	0 12	0 12
Dressed bullheads	0 12	.....
Eels, lb.	0 16	0 08
Dore	11-12	0 17

FROZEN LAKE AND RIVER.

Whitefish, large, per lb.	.09-.09½	.09-.10
Whitefish, small tullbees	.07-.07½	.06
Lake trout, large and medium, lb.	.10	.10
Dore, dress or ound, lb.	.08½-.09	.08-.13
Pike, dressed and headless, lb.	.06½-.07	.07
Pike, round, per lb.	.05½-.06	.06-.07

PICKLED FISH.

Salmon, Labrador, tierces, 300 lbs.	20 00	.....
Salmon, Labrador, bbls., 200 lbs.	14 00	.....
Salmon, Labrador, half bbls., 100 lbs.	7 00	.....
Salmon, R.C. bbls.	15 00	14 00
Sea trout, Baffin's Bay, bbls., 200 lbs.	11 00	.....
Sea trout, Labrador, bbls., 200 lbs.	12 00	.....
Sea trout, Labrador, half bbls., 200 lbs.	6 50	6 50
Mackerel, N.S. bbls., 200 lbs.	20 00	.....
Mackerel, N.S., half bbls., 100 lbs.	12 00	.....
Mackerel, N.S., pairs, 20 lbs.	3 00	2 00
Herrings, Labrador, bbls.	6 00	.....
Herrings, Labrador, half bbls.	3 00	3 50
Lake trout, 100-lb. kegs	5 50	6 00
Quebec sardines, bbls.	6 00	.....
Quebec sardines, half bbls.	3 50	.....
Tongues and sound, per lb.	0 07½	.....
Scotch herrings, imported, half bbls.	9 00	.....
Holland herrings, im'td milkers, hf bbls	8 50	.....
Holland herrings, im'td milkers, kegs	1 25	85-1 00
Holland herrings, mixed, half bbls.	8 50	.....
Holland herrings, mixed, kegs	1 15	70-0 95
Lochfyne herrings, box	1 50	.....
Turbot bbl.	19 00	.....
Green cod, No. 1, bbl.	9 00	10 00
Green cod, No. 2, bbls.	7 50	8 00

WINNIPEG

FISH.—Business is brisk owing to Advent. Receipts of fish are good, but poultry is not arriving too well, especially turkeys, which are short and are quoted at 15c. Turkeys were quoted as high as 16c this week, and a big demand is expected right up to Christmas. The oyster business in Western Canada is away ahead of what it was last year. Dealers are expecting big orders for select and blue points. The use of hygienic containers has been exceedingly beneficial to this end of the fish trade.

Fish—		
Frozen salmon	.....	0 10
Fresh halibut	.....	0 10

(Continued on page 38)



FLOUR AND CEREALS



Flour Exports Still Heavy

Market Firm at the High Levels—Rolled Oats Strong—Shorts Up a Dollar in Montreal—No Other Change in Feeds—Wheat Market Still Advancing.

MONTREAL

FLOUR.—The market continues in a strong position with prices firm on the last advances. Generally speaking, conditions are much as they were at last report. The demand is unseasonably strong, such activity as prevails being almost unprecedented in the domestic trade at this season of the year when a lull is expected until the end of the month.

Manitoba Wheat Flour—	Per bbl. of 2 bags	
First patents	6 50	
Second patents	6 00	
Strong bakers	5 80	
Flour in cotton sacks, 10 cents per barrel more.		
	Car	Small
	lots.	lots.
Winter Wheat Flour—		
Fancy patents	5 85	6 16
90 per cent., in wood	5 35	5 60
90 per cent., in bags	2 90	2 70

CEREALS.—The rolled oats market is hard to gauge at this season of the year when buying is done from hand to mouth. Business in package goods is brisk, but there is not a strong demand for bags. There is no important change in the quotations.

Commeal—	Per 98-lb. sack	
Gold dust	2 45	
Unbolted	2 15	
Rolled Oats—	90's in lots.	
Small lots	2 50	2 65
25 bags or more	2 30	2 50
Packages, case	3 90	4 00
Rolled oats in cotton sacks, 5 cents more.		
Oatmeal—fine, standard and granulated, 10 per cent. over rolled oats in 90's, n. lots.		
Rolled Wheat—	100-lb. bbls.	
Small lots	4 00	
Hominy, per 98-lb. sack	2 75	
Corn flour, bag	2 70	
Rye flour, bag	2 50	
Barley, pot	2 80	
Barley, pearl, lb.	0 04½	

FEEDS.—Last week's report forecast an advance in price on feeds owing to the exceptionally strong demand, which is even greater than the millers are able to meet with their heavy milling operations. Shorts have advanced \$1 and are now being quoted at \$24. This is the season for shorts and this year finds unusually heavy consumption. Bran is also in strong demand and the former quotation is very firm.

Mill Feeds—	Per ton
Bran	23 00
Shorts	24 00
Middlings	27 00
Wheat moulee	31 00
Feed flour, bag	32 00
Mixed chops, ton	31 00
Crushed oats, ton	32 00
Oats, chop, ton	32 00
Barley chop, ton	31 00
Feed oats, cleaned, Manitoba, bush	0 55
Feed wheat, bag	1 85

TORONTO

FLOUR.—All levels are well maintained, and quite firm. Millers are busy and could sell more if they could supply it more quickly. A very strong bull sentiment continues to dominate the wheat market; yesterday sharp advances were registered. Strength is mainly derived from the firm export situation. There is no reason to expect lower levels at all. The market is more likely to go the other way. Domestic demand is good; overseas keeps heavy, despite the high levels. At one time European buyers couldn't see them, but needs must when

Manitoba Wheat Flour—	Small	Car
	lots.	lots.
	per bbl. per bbl.	
First patents	6 60	6 40
Second patents	6 10	5 90
Strong bakers	5 90	5 70
Ontario winter wheat flour 90 per cent. (Board of Trade quotation) car lots.	5 40	5 00

CEREALS.—Rolled oats is the strong spot, and there is a better demand than supply. Our quotation is firm, and there may be an advance. Barley, both pearl and pot, also remain strong with active trading.

Barley, pearl, 98 lbs.	4 00	5 00
Buckwheat grits, 98 lbs.	4 50	
Corn flour, 98 lbs.	2 35	2 75
Commeal, yellow, 98 lbs.	2 25	2 40
Graham flour, 98 lbs.	2 50	
Hominy, granulated, 98 lbs.	3 00	
Hominy, pearl, 98 lbs.	3 00	
Oatmeal, standard, 98 lbs.	2 80	
Oatmeal, granulated, 98 lbs.	2 80	
Peas, Canadian, boiling, bush.	3 00	
Peas, split, 98 lbs.	6 00	
Rolled oats, 90-lb. bags	2 60	
Rolled wheat, 100-lb. bbl.	3 30	3 50
Rye flour, 98 lbs.	3 00	
Whole wheat flour, 98 lbs.	2 50	
Wheatlets, 98 lbs.	3 25	

FEEDS.—There is nothing new in the situation. All levels are well supported and buying is good.

Mill Feeds—	Mixed cars.	Per ton
Bran	23 00	26 00
Shorts	24 00	26 00
Middlings	26 00	28 00
Feed flour, per bag	1 55	1 90
Oats—		
No. 3, Ontario, outside points	0 30	0 40

WINNIPEG

FLOUR AND CEREALS.—Since advance in flour to \$6.40, the demand has been brisk, and wheat market being still strong, there is every indication for further advance. Cornmeal jumped to \$2.35 this week, due to shortage of old

corn. New corn will be in by the end of the month, but it will take time to mature. Cornmeal should be cheaper some time in January. Feeds are lower than usual, and the fact that the mills are running steadier and making more feed. Bran is quoted at \$17; shorts, \$19; middlings, \$19, and mixed chop, \$30.

Flour—		
Best patents	5 40	
Bakers	5 90	
Clears	5 20	
XXXX	4 10	
Cereals—		
Rolled oats, 80 lbs.	2 10	2 15
Oatmeal, standard and gran., 98 lbs.	2 75	2 70
Cornmeal	2 35	
Feeds—		
Bran, ton	17 00	
Shorts, ton	19 00	
Middlings, ton	19 00	
Mixed chop, ton	30 00	

FISH AND OYSTERS

(Continued from page 37.)

Pickered	0 07½
Steak cod, per lb.	0 07½
Lake Winnipeg white fish	0 60
Finnan haddie	0 09
Kippers, per box	1 75
Lake trout, per lb.	0 10
Roasters, per box	1 75
Salt mackerel, 20-lb. kit	3 00
Smoked gold-eyes, doz	0 50
Oysters, per gal.	2 50
Oysters, 5-gal. tins	2 75
Oysters, on shell, doz.	0 25
Poultry, Live—	
Fowl	0 10
Roosters	0 08
Chickens	0 12
Turkeys	0 14
Ducks	0 11
Ducklings	0 12
Geese	0 10

The justice of the peace leaned toward the defendant.

"You are accused," he thundered, "of wilfully striking and causing bodily harm to Mr. Brown, cinematograph operator of this town. What have you to say in your defense?"

The defendant, a grocer, drew himself up proudly.

"Your honor," he said, "the man insulted me."

"Insulted you? In what way?" demanded the magistrate.

The grocer blushed a ruddy hue.

"If you please, your honor," said he, "he came into my shop and asked me if he could take a moving picture of the cheese!"

CANADIAN GROCER

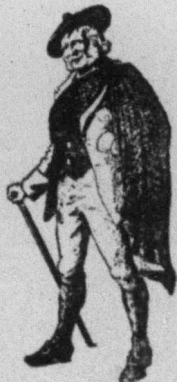
Merry Christmas and Happy New Year



to our many friends and patrons
throughout the country.



May our pleasant business
relations continue for
many years.



CANADIAN CEREAL & FLOUR MILLS CO., Limited
TORONTO, CANADA



We wish the
grocery trade
of Canada the
merriest of
merry
Christmases
and the
most pros-
perous com-
ing year.

C. H. Catelli, Limited
MONTREAL

AGENTS:
Teas & Perse, Limited, Winnipeg
C. C. Mann, Toronto

**QUOTATIONS FOR
PROPRIETARY ARTICLES**

**SPACE IN THIS DEPARTMENT IS \$56
PER INCH PER YEAR**

BAKING POWDER
ROYAL BAKING POWDER

Size	Less than 10 case lots Per doz.	Bbl. lots or 10 cases and over Per doz.
Dime	\$.95	\$.90
4-oz.	1.40	1.35
6-oz.	1.95	1.90

WHITE SWAN SPICES AND CEREALS, LTD.

	Per doz.
5c Tins, 4 doz. to case, weight 10 lbs.	\$ 0 40
4 oz. Tins, 4 doz. to case, weight 20 lbs.	0 65
6 oz. Tins, 4 doz. to case, weight 25 lbs.	0 90
8 oz. Tins, 4 doz. to case, weight 35 lbs.	1 30
12 oz. Tins, 4 doz. to case, weight 48 lbs.	1 60
16 oz. Tins, 4 doz. to case, weight 70 lbs.	2 25
3 lb. Tins, 2 doz. to case, weight 85 lbs.	5 60
5 lb. Tins, 1 doz. to case, weight 80 lbs.	9 50

DOMINION CANNERS, LTD.

JAMS
"Aylmer" Pure Jams and Jellies
16-oz. Glass Jars.

	Per doz.
Apricot	\$ 2 30
Assorted	2 20
Blackberry	2 25
Blueberry	2 25
Currant, Red	2 20
Currant, Black	2 25
Cherry	2 20
Gooseberry	2 10
Plum	2 10
Plum, Green Gage	2 20
Pear	2 10
Peach	2 16
Raspberry, Red	2 25
Raspberry, Black	2 25
Rasp. and Red Currant	2 20
Rasp. and Gooseberry	2 20
Strawberry	2 30

CATSUPS
In Glass Bottles

	Per doz.
1/2 Pts., Delhi Epicure	\$ 1 20
1/2 Pts., Red Seal, screw tops	1 00
1/2 Pts., Red Seal, crown tops	0 50
Pts., Delhi Epicure	1 90
Pts., Red Seal	1 40
Pts., Tiger	1 15
Qts., Delhi Epicure	2 40
Qts., Red Seal	1 75
Qts., Lynn Valley	1 75

BAKED BEANS with Pork
Brands—Aylmer, Simcoe, Quaker, Little Chief, Log Cabin.

	Per doz.
Individual Baked Beans, Plain or with Sauce, 4 doz. to case	0 47 1/2
1's Baked Beans, Plain, 4 doz. to case	0 70
1's Baked Beans, Tomato Sauce, 4 doz. to case	0 70
1's Baked Beans, Chili Sauce, 4 doz. to case	0 70
2's Baked Beans, Plain, tall, 2 doz. to case	1 05
2's Baked Beans, Tomato Sauce, tall, 2 doz. to case	1 05
2's Baked Beans, Chili Sauce, tall, 2 doz. to case	1 05
Family Baked Beans, Plain, 2 doz. to case	1 15
Family Baked Beans, Tomato Sauce, 2 doz. to case	1 17 1/2
Family Baked Beans, Chili Sauce, 2 doz. to case	1 17 1/2

3's Baked Beans, Tomato Sauce, flats, 2 doz. to case, Aylmer only	1 40
3's Baked Beans, Chili Sauce, flats, 2 doz. to case, Aylmer only	1 40
3's Baked Beans, Plain, tall, 2 doz. to case	1 50
3's Baked Beans, Tomato Sauce, 2 doz. to case	1 60
3's Baked Beans, Chili Sauce, 2 doz. to case	1 60

"AYLMER" PURE ORANGE MARMALADE

Tumblers, Vacuum Top, 2 doz. in case, per doz.	\$1 10
12 oz. Glass, Screw Top, 2 doz. per case, per doz.	1 20
16 oz. Glass, Screw Top, 2 doz. per case, per doz.	1 60
16 oz. Glass Tall, Vacuum Top, 2 doz. per case, per doz.	1 60
2's Glass, Vacuum Top, per doz.	2 80
2's Tin, 2 doz. per case, per doz.	2 30
4's Tin, 12 pails in crate, pail	0 40
5's Tin, 8 pails in crate, pail	0 47 1/2
7's Tin or Wood, 6 pails in crate, pail	0 65
14's Tin or Wood, 4 pails in crate, lb.	0 00
30's Tin or Wood, one pail only, lb.	0 00

BLUE
Keen's Oxford, per lb. \$0 17
In 10-lb. lots or case 0 10

COUPON BOOKS — ALLISON'S
For sale in Canada by The Eby-Blain Co., Ltd., Toronto; C. O. Beauchemin & Fils, Montreal. \$2, \$3, \$5, \$10, \$15 and \$20. All same price, one size or assorted.

UN-NUMBERED
100 books and over, each 0 03 1/2
500 books to 1,000 books 0 03
For numbering cover and each coupon, extra per book, 1/2 cent

CEREALS

WHITE SWAN

	Per case
Biscuit Flour (Self-rising) 2 doz. to case, weight 70 lbs.	\$3 00
Buckwheat Flour (Self-rising), 3 doz. to case, weight 70 lbs.	3 00
Pancake Flour (Self-rising), 3 doz. to case, weight 70 lbs.	3 00
Breakfast Food, 2 doz. to case, weight 85 lbs.	4 00
King's Food, 2 doz. to case, weight 95 lbs.	5 00
Wheat Kernels, 2 doz. to case, weight 65 lbs.	3 75
Barley Crisps, 3 doz. to case, weight 50 lbs.	3 00
Flaked Rice, 3 doz. to case, weight 50 lbs.	3 00
Flaked Peas, 3 doz. to case, weight 50 lbs.	3 00

COCOA AND CHOCOLATE.
THE COWAN CO., LTD.

Cocoa—Perfection, 1-lb. tins, doz.	4 50
Perfection, 1/2-lb. tins, doz.	2 40
Perfection, 3/4-lb. tins, doz.	1 25
Perfection, 10c size, doz.	0 90
Perfection, 5-lb. tins, per lb.	0 37
Soluble bulk, No. 1, lb.	0 21
Soluble bulk, No. 2, lb.	0 19
London Pearl, per lb.	0 22
Special quotations for Cocoa in barrels, kegs, etc.	



The Packers of Brunswick Brand Sea Foods, at the close of the most successful year in the history of their business, wish to thank their patrons for their splendid patronage during the year that is about to close.

We wish one and all the tullest measure of prosperity and a flowing-over measure of health and happiness throughout 1916.

Connors Bros., Limited

Black's Harbor, N.B.





Greetings

*May old Santa Claus
come down your chimney
in the good old-fashioned
way and leave behind
him a ripping Merry
Christmas and a whole
year of good luck, health
and happiness for
1916.*

**The White Swan Spices
and Cereals, Limited
TORONTO**

BRANTFORD STARCH

Ontario and Québec
Laundry Starches—
Canada Laundry—
Boxes about 40 lbs.06
Acme Gloss Starch—
1-lb. cartons, boxes of 40
lbs.06½
First Quality White Laundry—
3-lb. canisters, cs. of 48 lbs. .07½
Barrels, 200 lbs.08½
Kegs, 100 lbs.06½
Lily White Gloss—
1-lb. fancy carton cases 30
lbs.07½
8 in case08
6-lb. toy trunks, lock and
key, 6-lb. toy drum, with
drumsticks, 8 in case08½
Kegs, extra large crystals,
100 lbs.07½
Canadian Electric Starch—
Boxes, containing 40 fancy
pkgs., per case 3 00
Celluloid Starches—
Boxes containing 45 cartons,
per case 3 60
Culinary Starches—
Challenge Prepared Corn—
1-lb. pkts., boxes of 40 lbs. .00½
Brantford Prepared Corn—
1-lb. pkts., boxes of 40 lbs. .07½
"Crystal Maize" Corn Starch—
1-lb. pkts., boxes of 40 lbs. .07½
20-lb. boxes ¼c higher than 40's)

COW BRAND BAKING SODA

In boxes only.
Packed as follows:
5c packages (96) \$ 3 20
1 lb. packages (60) 3 20
½ lb. packages (120) 3 40
1 lb. 30 } Packages Mixed 3 30
½ lb. 60 }

SYRUP

THE CANADA STARCH CO.
LTD., CROWN BRAND CORN
SYRUP

2-lb. tins, 2 doz. in case....\$2 65
5-lb. tins, 1 doz. in case.... 3 90
10-lb. tins, ½ doz. in case.. 2 90
20-lb. tins, ¼ doz. in case.. 2 85
Barrels, 700 lbs. 3½
Half barrels, 350 lbs. 4
Quarter barrels, 175 lbs. ... 4½
Pails, 38½ lbs. 1 95
Pails, 25 lbs. each 1 40
3 lb. Perfect Seal Jar, 1 doz.
in case 2 40

LILY WHITE CORN SYRUP

2-lb. tins, 2 doz. in case ... 3 00
5-lb. tins, 1 doz. in case ... 3 25
10-lb. tins, ½ doz. in case.. 3 25
20-lb. tins, ¼ doz. in case.. 3 20
(5, 10 and 20-lb. tins have wire
handles.)

**ST. LAWRENCE SUGAR
REFINING CO.**

Crystal Diamond Brand Cane
Syrup

2-lb. tins, 2 doz. in case..3 60
Barrels 0 04½
½ barrels 0 05

CANNED HADDIES.

"THISTLE" BRAND

A. P. TIPPET & CO., Agents
Cases, 4 doz. each, flats, per
case\$5 40
Cases, 4 doz. each, ovals, per
case 5 40

INFANTS' FOOD

Robinson's patent barley, ¼-lb.
tins, \$1.25; 1-lb. tins, \$2.25; Rob-
inson's patent groats, ¼-lb. tins,
\$1.25; 1-lb. tins, \$2.25.

**BEAVER BRAND CORN AND
MAPLE SYRUP**

Quart tins (wine measure),
2 doz. in case, per case ... 4 70

STOVE POLISH

JAMES DOME BLACK LEAD
2a size, gross 2 50
6a size, gross 2 40

NUGGET POLISHES

Doz.
Polish, Black and Tan 0 85
Metal Outfits, Black and Tan 3 65
Card Outfits, Black and Tan 3 25
Creams and White Cleanser 1 10

ORANGE MARMALADE

"BANNER BRAND" PURE
FRUIT PRODUCTS

JAMS AND JELLIES

2's\$2 16
4's 0 35
5's 0 42
7's 0 60
30's, wood 0 08
12-oz. glass jar 1 15
Tumbler, glass 0 95

MARMALADE

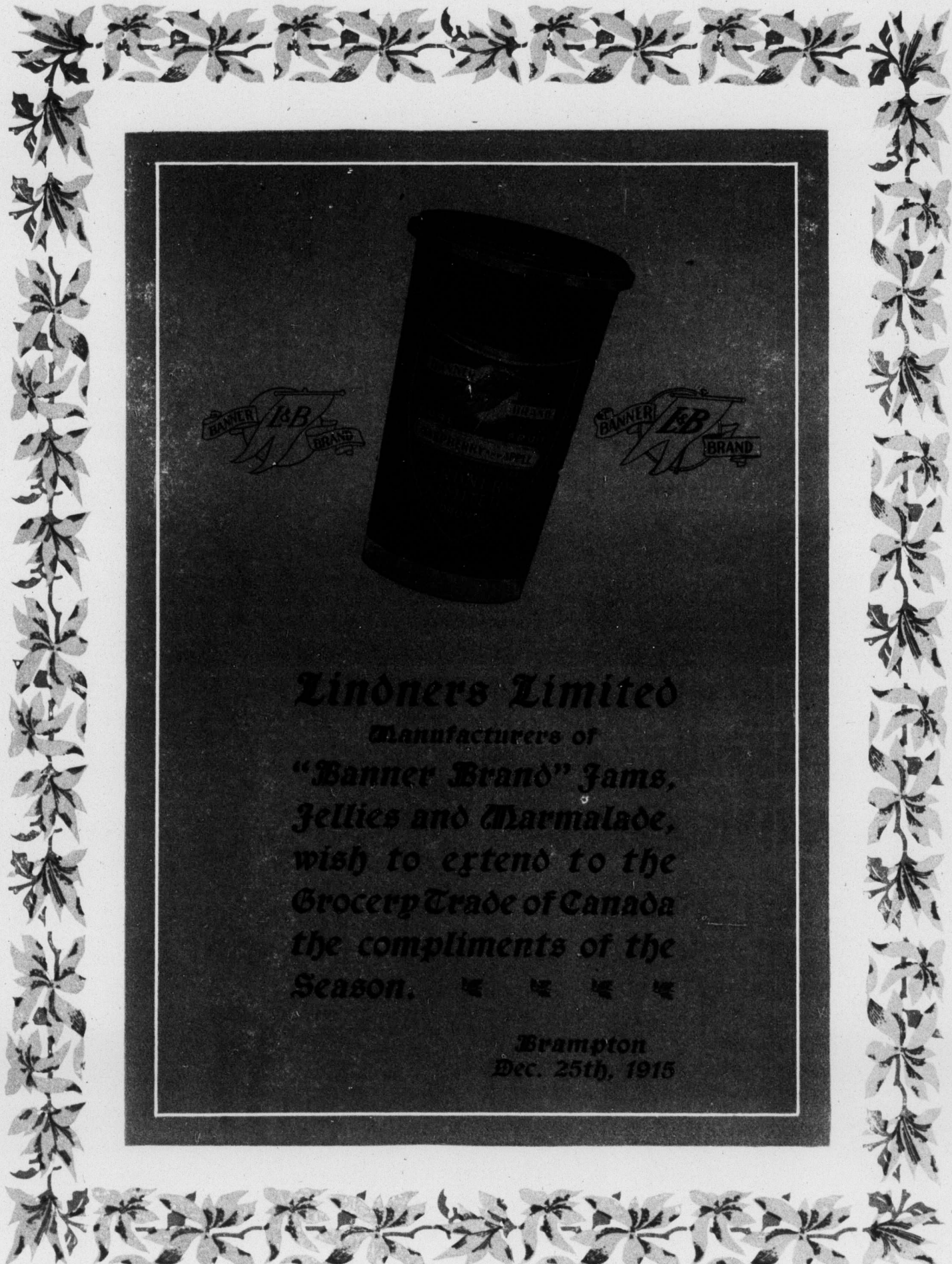
2's, per doz.\$2 30
4's, per pail 0 40
5's, per pail 0 45
7's, per pail 0 65
30's, wood, lb. 0 08½
12-oz. glass jar, doz. 1 20
Tumbler, glass, doz. 1 00
Prices subject to change without
notice.

YEAST

White Swan Yeast Cakes,
per case, 3 doz. 5c pks.... 1 20

**IMPERIAL TOBACCO CO. OF
CANADA, LIMITED,
EMPIRE BRANCH.**

Black Watch, 8s. butts 9
lbs.\$0 60
Bobs, 6s and 12s, 12 and 6
lbs. 0 46
Currency Bars, 12s. ¼ butts,
12 lbs., boxes 6 lbs. 0 46
Currency, 6s, ¼ butts, 9 lbs. 0 46
Stag Bars, 6¼s, butts, 11
lbs., boxes, 5½ lbs. 0 48
Walnut Bars, 8¼s, boxes 7
lbs. 0 64
Pay Roll, thick bars, 8¼s,
6 lb boxes 0 68
Pay Roll, thin bars, 8¼s, 5
lb. boxes 0 68
Pay Roll, plug, 8¼s, 12 and
7 lb. caddies 0 68
Shamrock, plug, 7¼s, ¼
butts, 12 lb. boxes, 6 lbs. 0 37
Empire, 7s and 14s, caddies
15 lbs., ¼ caddies, 6 lbs. ... 0 36
Great West, pouches, 9s ... 0 72
Forest and Stream, tins, 11s.
2 lb. cartons 0 59
Forest and Stream, ¼s. ¼s
and 1-lb. tins 0 50
Forest and Stream, 1-lb.
glass humidors 1 00



Lindners Limited
Manufacturers of
"Banner Brand" Jams,
Jellies and Marmalade,
wish to extend to the
Grocery Trade of Canada
the compliments of the
Season.

Brampton
Dec. 25th, 1915

Christmas

If you have any delayed orders for Hams, Bacon, Lard or Poultry wire them in now.

F. W. Fearman Co., Limited

ESTABLISHED 1854

HAMILTON

WETHEY'S CONDENSED MINCE MEAT

Quality—better than ever, if such is possible.

Price unchanged.

Order from your jobber.

Cambridge Sausage, 1s, \$2.40; 2s, \$4.
 Boneless Pigs' Feet, 1/2s, \$1.50;
 Lambs' Tongues, 1/2s, \$1.90.
 Sliced Smoked Beef, tins, 1/2s, \$1.65; 1s, \$2.65; 4s, \$13.50.
 Sliced Smoked Beef, glass, 1/2s, \$1.25; 1/2s, \$1.90; 1s, \$2.75.
 Tongue, Ham and Veal Pate, 1/2s, \$1.20.
 Ham and Veal, 1/2s, \$1.
 Potted and Devilled Meats, tins — Beef, Ham, Tongue, Veal, Game, 1/2s, 50c; 1/2s, \$1.
 Potted Meats, Glass — Chicken, Ham, Tongue, 1/2s, \$1.25.
 Ox Tongues, tins, 1/2s, \$2.40; 1s, \$5.00; 1 1/2s, \$8; 2s, \$10.
 Ox Tongues, Glass, 1 1/2s, \$9.75; 2s, \$12.
 Mincemeat, Hermetically Sealed Tins, 1s, \$1.25; 2s, \$2.40; 3s, \$3.40; 4s, \$4.30; 5s, \$5.40.
 In Pails, 25 lbs., 8c lb.
 In Tubs, 45 lbs., 7 1/2c lb.
 In Glass, 1s, \$2.25.
 Plum Pudding, 1s, \$2.30; 2s, \$2.80.
 Clark's Peanut Butter — Glass Jars, 1/2, 95c; 1/2, \$1.40; 1, \$1.55.
 50 lb. Pails, 15c.
 Clark's Peanut Butter—Pails 24 lbs., 15c per lb.
 Clark's Tomato Ketchup, 8 oz., \$1.35; 12 oz., \$1.90; 16 oz., \$2.40; 1 gal. jars, \$1.30; 5 gal. jars, \$1.25 per gal.
 Pork & Beans, Plain Talls, 1, 60c; 2, \$1; 3, \$1.40; 6, \$4.50; 12, \$7.25.
 Individuals, 50c doz.
 Pork & Beans, Tomato Sc. Talls, 1, 60c; 2, \$1; 3, \$1.40; 6, \$4.50; 12, \$7.25.
 Individuals, 50c doz.
 Pork & Beans, Chilli Flat, 1, 60c; 2, \$1; 3, \$1.15.
 Individuals, 50c doz.
 Pork & Beans, Tomato Flats, 1, 60c; 2, \$1; 3, \$1.15.
 Pork & Beans, Plain Flats, 1, 60c; 2, \$1; 3, \$1.15.
 Vegetarian Baked Beans, Tomato Sauce, Talls, \$1.15.
 Clark's Chateau Concentrated Soups, 95c.
 Clark's Chateau Concentrated Soups, No. 1, Assorted, 95c.
 Spaghetti with Tomato and Cheese, 1s, \$1.30 doz.
 Fluid Beef Cordials, 20 oz. btls., \$10 per doz.
 English Plum Puddings, 1s, \$2.30 doz.; 2s, \$2.80 doz.

LAPORTE, MARTIN, LIMITED
 Montreal. Agencies.
BASIN DE VICHY WATERS
 L'Admirable, 50 btles, litre, cs. 5 50
 Neptune 7 00
 San Rival 8 00
VICHY LEMONADE
 La Savoureuse, 50 btles., cs. 8 00
NATURAL MINERAL WATER
 Evian, Source Cachat, 50 btles, cs. \$9 00
IMPORTED GINGER ALE AND SODA
 Ginger Ale, Trayders, cs. 6 doz. pts., doz. 1 15
 Ginger Ale, Trayders, cs. 6 doz. splits, doz. 0 95
 Club Soda, Trayders, cs., 6 doz. pts., doz. 1 05
 Club Soda, Trayders, cs., 6 doz. splits, doz. 0 95
BLACK TEAS
 Victoria Blend, 50 and 30-lb. tins, lb. 0 38
 Princess Blend, 50 and 30-lb. tins, lb. 0 35
JAPAN TEAS
 H. L., ch. 90 lbs., lb. 0 35
 Victoria, ch. 90 lbs., lb. 0 30
COFFEES
 Victoria, Java and Mocha Blend, 1-lb. tin, lb. 0 34 1/2
 Victoria, Java and Mocha Blend, 5, 10, 25, 50-lb. tins, lb. 0 32
 Princess, Java and Mocha Blend, 1-lb. tin, lb. 0 22
MALT EXTRACT
 Miller of Milwaukee, cs. 2 doz., cs. 4 25
 Miller of Milwaukee, brl. 8 doz. brl. 16 20

BOAR'S HEAD LARD COMPOUND

N. K. FAIRBANK CO., LTD.
 Tierces 0 10 1/2
 Tubs, 60 lbs. 0 10 1/2
 Pails, 20 lbs. 0 10 1/2
 Tins, 20 lbs. 0 10 1/2
 Cases, 5 lbs., 12 to case .. 0 11 1/2
 Cases, 3 lbs., 20 to case .. 0 11 1/2
 Cases, 10 lbs., 6 to case .. 0 11
 F.o.b. Montreal.

MUSTARD

COLMAN'S OR KEEN'S

Per doz. tins
 D. S. F., 1/4-lb. \$ 1 60
 D. S. F., 1/2-lb. 2 90
 D. S. F., 1-lb. 5 70
 F. D., 1/4-lb. 0 95

Per jar

Durham, 4-lb. jar 0 99
 Durham, 1-lb. jar 0 31

JELLY POWDERS

WHITE SWAN SPICES AND CEREALS, LTD.

White Swan, 15 flavors, 1 doz. in handsome counter carton, per doz. \$ 0 90
 List Price

SPICES

WHITE SWAN SPICES AND CEREALS, TORONTO.

Dredge
 Canister 4 oz. Round Pkgs.
 Allspice \$0.90
 Arrowroot, 4 oz. tins, 85c 0.90
 Cayenne 0.90
 Celery Salt 0.90
 Celery Pepper 0.90
 Cinnamon 0.90
 Cinnamon, 1 oz., Fagots, 45c 0.90
 Cloves 0.90
 Curry Powder 0.90
 Ginger 0.90
 Mace 0.90
 Nutmegs 0.90
 " Whole, 5c. Pkgs., 45c
 Paprika 0.90
 Pepper, Black 0.90
 Pepper, White 1.10
 Pastry Spice 0.90
 Pickling Spice (Window front) 0.75
 Dozens to case 4
 Shipping weight, per case 10 lbs. 17 lbs.

WHITE SWAN LYE

Single cases, 4 doz. \$ 3 50
 5 case lots, 4 doz. 3 35
 Shipping weight 50 lbs. per case.

THE CANADA STARCH CO., LTD., EDWARDSBURG BRANDS and

BRANTFORD BRANDS

Laundry Starches—
 Boxes Cents
 40 lbs., Canada Laundry .. 06 1/2
 40 lbs., boxes Canada white gloss, 1 lb. pkg. 06 1/2
 48 lbs. No. 1 white or blue, 4 lb. cartons 07 1/2
 48 lbs. No. 1 white or blue, 3 lb. cartons 07 1/2
 100 lbs., kegs, No. 1 white 06 1/2
 200 lbs., bbls., No. 1 white 06 1/2
 80 lbs., Edwardsburg silver gloss, 1 lb. chrome pkgs. tin canisters 08 1/2
 36 lbs., silver gloss, 6-lb. draw lid boxes 08 1/2
 100 lbs., kegs, silver gloss, large crystals 07 1/2
 28 lbs., Benson's Satin, 1-lb. cartons, chrome label .. 07 1/2
 40 lbs., Benson's Enamel (cold water), per case... 3 00
 20 lbs., Benson's Enamel (cold water), per case .. 1 50
 Celluloid—boxes containing 45 cartons, per case ... 3 60
 Culinary Starch
 40 lbs. W. T. Benson & Co.'s prepared corn 07 1/2
 40 lbs. Canada pure corn starch 06 1/2
 (120-lb. boxes 1/4c higher.)
 Casco Potato Flour, 20-lb. boxes, per lb. 10



The Ambitious Clerk

DO you get a fat pay envelope at the end of the week, or could you use more cash if you had it?

Do you merely want to get more or are you honestly anxious to make yourself worth more to your employer?

How much time do you spend increasing your information about the grocery trade, or thinking out plans for selling more goods for your employer?

Here is a good suggestion for a New Year's resolution:

"I will read every issue of Canadian Grocer, advertisements, market news and sales suggestions during the year 1916.

"I will study the grocery business and I will be able to give an intelligent account to a customer of any line of goods we have in stock.

"I will read what the manufacturer has to say about his products through his advertisements, and I will find out what my customers think of them on using.

"I will study how windows should be dressed, show-cards lettered and advertisements written, and sales promoted generally.

"I will make myself a better clerk, a more valuable man for the boss, and I will carry home a fatter pay envelope a year from now.

"I will send in \$2.00 to Canadian Grocer for my 1916 subscription right now."

AN AMBITIOUS CLERK.



Your next order of bottled goods will sell better

—if you see that they are sealed with the Anchor Cap, the absolute security of which has popularized it with the buying-public everywhere.

The Anchor Cap is the best guarantee of freshness

you can possibly give to your customer, and besides security against contamination, it absolutely prevents loss through spilling, etc.

Insist on the Anchor Cap on that next bottled goods order. Your wholesaler will supply them on any lines whatever.

ASK HIM TO-DAY

Anchor Cap & Closure Corporation of Canada, Limited

Sudbury Street W., Foot of Dovercourt Road

TORONTO



Carr & Co.'s Carlisle Biscuits

have their own distinct following. People who know good biscuits, use good biscuits, demand good biscuits, are the people who buy Carr's Biscuits.



The mere "say so" that you handle Carr's Biscuits puts you into the front rank of a quality salesman.

For Prices, etc., Write To-day

CARR & CO. CARLISLE ENGLAND

AGENTS—Wm. H. Dunn, Limited, Montreal; Dunn-Hortop, Limited, Toronto; Hamblin-Breerton Co., Ltd., Winnipeg, Man.; A. N. Cowdry & Co., Vancouver, B.C.; T. A. MacNab & Co., St. John's, Newfoundland.



THE BEST of BRANDS

For your own protection you need to handle brands of Canned Fish that are above suspicion.

CONCORD Norwegian Sardines

are packed from the finest freshly-caught autumn fish, no hard, tough fish being packed in our up-to-date, sanitary factory.

Only the highest grade oil is used, notwithstanding the advance in price, and the fish are of excellent flavor, mild cured and not too much smoked.

24 to 28 fish go to the can, which will surely please your most fastidious customer.

Order from your nearest wholesaler the brand with the guarantee—CONCORD.

LIST OF AGENTS:

R. S. McIndoe, Toronto. Watson & Truesdale, Winnipeg. Maritime Fish Corporation, Limited, Montreal. W. A. Simonds, St. John, N.B. H. C. Janlon, Vancouver, B.C.

Brooms of Quality

may always be had by ordering our brands. We have them at \$3.00, \$3.25, \$3.50, \$3.75, \$4.00, \$4.25, \$4.50, \$4.75, \$5.00, \$5.50, \$5.75, \$6.00 per dozen.

FACTORY and MILL
Brooms \$3.75, \$4.25, \$4.75
per dozen.

Walter Woods & Co.

Hamilton - Winnipeg

A Merry Xmas

to all and a bigger and more prosperous New Year.

Sort up stocks for New Year's.

Oranges, Bananas, Pineapples,
Etc., Etc.

Oysters, Haddies, Ciscos, Etc.

A full line to choose from

WHITE & CO., LIMITED

Wholesale Fruits and Fish

TORONTO

Want Ads.

If you want a buyer for your business, or have a situation to fill or want a situation, send us a Condensed Advertisement. There is someone who is looking for a proposition such as yours. For two cents a word you can speak across the continent with a condensed advertisement in this paper.

Try it out

KINDLY MENTION
THIS PAPER WHEN
WRITING ADVERTISERS

The Apple Crop

in the famous Georgian Bay District is very short this year. Write us before placing your winter order.

FISH

Salt Trout and
Herring

Fresh Frozen Trout
and Herring

Lemon Bros.

OWEN SOUND, ONT.

As Usual

The Finest Lemons
on the market.

"St. Nicholas"

"Queen City"

"Kicking"

J. J. McCabe

Agent

TORONTO

MENNEN'S

**Talcums
Shaving Cream
Cream Dentifrice**

THERE'S a world of difference between business you have to **make** and the kind that "just comes." The Mennen products fall into the latter class.

While you need to use constant selling effort to dispose of many of the goods in your store, Mennen's are widely advertised and well-known lines that have already **created demand**.

The mere display of Mennen products in your store is sufficient to effect sales.

Write and ask us about Mennen "Window Trims" and "Display Cards."

**Made in Canada by Gerhard Mennen
Chemical Company, Montreal**

**Selling Agents: Harold F. Ritchie Company, Limited,
Toronto**

BESIEGED!!

WITH ORDERS

**OUR LINE HAS INTERESTED
MERCHANTS!! MANUFACTURERS' AGENTS!! AND
JOBBERSI!**

THROUGHOUT THE DOMINION.

Increased business has forced us into larger factory, equipped with modern machinery and facilities to supply the demand.

"CANADA SOUPS"

are made in 16 varieties—put up in dressy packages, and retails at 5c. Absolutely distinct in flavors, containing required food values.



Canada Foods, Limited, Toronto

King Oscar Produces the "smile that won't come off"

Sell your "hard-to-please" customer a box of King Oscar Sardines and note the change when she comes into your store again for another supply of this popular, wholesome sea food. She'll smilingly say, "King Oscar Sardines, please." Initial sales invariably result in a continuous demand.



It's the quality that does it—the sterling, satisfying quality produced only by exercising the greatest care in selecting, boxing and sealing the finest Norwegian Sardines.

Have you tried their selling qualities yet?

King Oscar is making good with Grocers everywhere. Stock up now, and start things moving in your fish department.

J. W. Bickle & Greening

J. A. HENDERSON

HAMILTON, ONTARIO

FROM COAST TO COAST

You can now obtain fresh supplies of

McVitie & Price's

HIGH-CLASS

BISCUITS

from the following appointed Agents:—

Nova Scotia: C. E. Choat & Co., Halifax, N.S.

Ontario: C. H. Cole, 33 Front St. East, Toronto

(Selling Agent).

Manitoba and Saskatchewan: Richards & Brown, Ltd., James Street, Winnipeg.

Alberta: Campbell, Wilson & Horne, Ltd., Calgary;

Campbell, Wilson & Horne, Ltd., Lethbridge;

Campbell, Wilson & Horne, Ltd., Edmonton.

British Columbia and Yukon: Kelly, Douglas & Co.,

Ltd., Vancouver; Kelly, Douglas & Co., Ltd.,

Victoria; Kelly, Douglas & Co., Ltd., New

Westminster; Kelly, Douglas & Co., Ltd.,

Prince Rupert.

McVitie & Price, Limited

EDINBURGH and London

McVitie & Price of Canada, Limited

Vaudreuil St., St. Paul St. E., Montreal

Griffin, Skelley & Co.
and their representatives
wish the trade a
Merry Xmas
and
Prosperous New Year

To all our Customers and Friends
we wish

A Merry Christmas
and a
Hopeful New Year,
Peace and Prosperity



You can talk across the continent for two cents per word with
a WANT AD. in this paper.

Buyers' Guide

CHIVER'S

JAMS—JELLIES—MARMALADE

Are guaranteed absolutely pure and of the highest quality.

Send us your orders.

Agents:

Frank L. Benedict & Co., Montreal

HONEY

Try our Airline Brand. Honey put up in all sizes of Packages, Glass or Tin. Write for prices.

THE ROOT CANADIAN HOUSE
185 Wright Avenue. TORONTO.

CLASSIFIED ADVERTISING

Advertisements under this heading 2c per word for first insertion, 1c for each subsequent insertion.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

MISCELLANEOUS

EVERY MERCHANT WHO SEEKS MAXIMUM efficiency should ask himself whether a Gipe-Hazard Cash Carrier, as a time and labor saver, is not worth more than the high-priced labor which it liberates. Are you willing to learn more about our carriers? If so, send for our new catalogue J. Gipe-Hazard Store Service Co., Limited, 97 Ontario St., Toronto.

CASH FOR WASTE PAPER.— YOU WILL receive the highest price if you use a Climax Steel "Fireproof" Baler. Full particulars. Climax Baler Co., Hamilton, Ont.

THE "WANT" AD.

The "want ad." has grown from a little used force in business life into one of the great necessities of the present day.

Business men nowadays turn to the "want ad." as a matter of course for a hundred small services.

The "want ad." gets work for workers and workers for work.

It gets clerks for employers and finds employers for clerks. It brings together buyer and seller, and enables them to do business though they may be thousands of miles apart.

The "want ad." is the great force in the small affairs and incidents of daily life.

EGG FILLERS

Our capacity is three times the total Filler requirements of Canada

PROMPT DELIVERIES

by us are therefore certain.
THE TRENT MFG. CO., LIMITED
TRENTON, ONTARIO, CANADA

ASSIGNEES AGENTS LIMITED

154 Simcoe Street TORONTO
COLLECTIONS ASSIGNMENTS

Book-debts are moules in the other man's pocket. Use our special collection service—charges moderate, no collection, no charge. Phone Adelaide 913.

Write us for New Price List of WINDSOR SALT

TORONTO SALT WORKS
TORONTO, ONT. GEO. J. CLIFF, Manager

"The Utmost in Lemons"
Placido Costa & Co.
MESSINA BRANCH AT CATANIA
Agents for Canada Wanted

Grocery Advertising

By Wm. Borsodi

It contains suggestions for special sales, bargain sales, cash sales, etc.; ideas for catch lines or window cards, and many hints for the preparation of live advertising copy. A collection of short talks, advertising ideas and selling phrases used by the most successful grocery advertisers.

ALL ORDERS PAYABLE
IN ADVANCE.

PRICE \$2.00

MacLean Publishing Co.
143-153 University Ave., Toronto

THEY ARE GOOD
OLD STAND-BYS

Baker's Cocoa and Chocolate



Registered Trade-Mark

are always in demand, sell easily and are thoroughly reliable. You have no selling troubles with them.

Trade-mark on every genuine package.

MADE ONLY BY

Walter Baker & Co. Limited

Established 1780

Montreal, Can. Dorchester, Mass.

AT HOLIDAY TIME

there's a greater demand than ever for

MAPLEINE

the "mapley" flavor for making syrup and flavoring desserts and dainties.

Order from

Frederick E. Robson & Co.,
25 Front St. E., Toronto, Ont.

Mason & Hickey
287 Stanley St., Winnipeg, Man.

CRESCENT MFG. CO.
SEATTLE, WASH.



FOR SALE

Fancy Creamery Butter, Selected Eggs, Fancy Dressed Poultry. Grocer Orders our Specialty.

Mann, Laurie & Co.


Phone 1577.

London, Ont.

One Inch Space
\$1.00 Per Issue
on Yearly Order.

OAKEY'S KNIFE POLISH

20-102-5555



JOHN OAKLEY & SONS, LIMITED,
LONDON, ENGLAND.

AGENTS

Geo. B. Jenkinson, 43 Queen St. East,
Toronto, and J. E. Huxley & Co., 220
McDermid St., Winnipeg.

Coupon Books

Save Time : Save Money :
Save Labor : Eliminate
Loss : Waste : Errors



Just the thing for the GROCER, BUTCHER and BAKER. No charge accounts, no disputes; insure accuracy; save time in waiting on trade; save labor in bookkeeping.

THEREFORE SAVE MONEY.

Write Your Jobber or
ALLISON COUPON COMPANY
532 East Market St.
Indianapolis, Indiana, U.S.A.

When writing to advertisers kindly mention this paper

Are You Interested?

In Buying a Business?
In Selling a Business?
In Engaging a Clerk?
In Securing a Position?
In Securing a Partner?
In Disposing of Second-hand Fixtures?

Then you should use
Canadian Grocer's Classified Ad. Columns.

It should find for you among the progressive Grocers of Canada at least one individual who is on the lookout for just such a proposition that you have to offer.

CANADIAN GROCER reaches the retailer, the wholesaler, the manufacturer, the clerk and the traveller, just the men to whom you wish to sell or from whom you would buy.

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Canadian Grocer
143-153 University Ave., Toronto

Coffee, Its History, Classification and Description

By Joseph M. Walsh

This is the most exhaustive, interesting and instructive book ever published on Coffee. It is attractively written and richly illustrated, and should be read by all who deal in or use Coffee. The contents include:

Cultivation and Preparation.
Commercial Classification and Description.
Adulteration and Detection.
Art of Blending, Preparing, etc.

This work, written by one of the greatest authorities in the world upon the subjects of Tea and Coffee, will be mailed to you postpaid on receipt of

\$2.00

It Will Pay You to Send at Once.

MacLean Publishing Co.
Technical Book Department
143-153 University Avenue, Toronto.

Christmas Appeal
FOR
The Hospital for Sick Children
COLLEGE ST., TORONTO.

Dear Mr. Editor:—
Thanks for your kindness in allowing me the privilege of appealing at this Christmas time on behalf of the Hospital for Sick Children, Toronto.

In the 40 years of the Hospital's existence there have been treated within its walls 26,108 children as in-patients; 231,768 as out-patients; a grand total of 257,876 in and out-patients.

The Hospital for Sick Children gives a province-wide service, for little patients from every section of Ontario have sought its aid. Last year 499 patients were admitted from 232 places outside the city of Toronto. In 1914 there were 394 from 210 places.

Of the 2,838 in-patients last year 1,771 were medical cases and 1,067 surgical. In the orthopedic department of the 2,838 in-patients, 264 were treated for deformities, 21 Pott's disease of the spine, 10 lateral curvature of the spine, 10 bow-legs, 57 club-feet, 17 dislocations of hip, 42 tubercular disease of knee, hip, ankle, wrist and elbow; 76 infantile paralysis, 8 wry neck, and 21 miscellaneous.

Our battle is never-ending—is one that will continue while the world lasts, for it is the fight between the armies of life and death, to save the child life, the sick little ones, sons and daughters not only of our soldier men, but of the fathers and mothers still in this home-land province.

The Hospital is beating back disease and death, the enemies that assail the lives of little children as the British Empire is beating back Germany, Austria and Turkey, the enemies that assail the life of liberty.

So we appeal to the generous people of Ontario not to forget those so near and dear to us, who lie in the beds and cots of this great charity.

Will the people at large, as of old, respond to our call? Will they remember that every year is a war year for the Hospital, every day a day of battle, and that the Hospital needs money, not for its own sake, but for the children's sake?

The Hospital has waged its war for forty years. The people of Toronto and Ontario have been its friend, and this year of all years it requires help. Surely you will give to a charity that cares for every sick child in Ontario, for only as your money reaches the Hospital can the Hospital's mercy reach the children.

Every dollar is a link of kindness in the chain of mercy that joins the money in your pocket to the miseries of some child's life, some mother's heart.

Remember that Christmas calls you to open the purse of your kindness to the Hospital that the Hospital may open the heart of its help to the children.

Will you send a dollar, or more if you can, to Douglas Davidson, Secretary-Treasurer, or

J. ROSS ROBERTSON,
Chairman of the Board of Trustees,
Toronto.

Twenty Dollars in Prizes For Best Christmas Windows



YOU have yet plenty of time to enter our Christmas Window Dressing Contest. As long as photograph is mailed before Dec. 31, it will be eligible. Do not overlook description of window on separate sheet. Get photo about 7 x 10 inches.

Each dealer or clerk who enters has an opportunity to win one of the three prizes.

Windows from smaller centres do not compete with those from the larger. There are three prizes for displays from centres under 10,000 population, and three for the others—\$5, \$3 and \$2 in each case, making \$20 in all.

One of our main desires in conducting this contest from year to year, is to obtain a number of Canada's best displays for reproduction in this paper. This helps everybody because it supplies an exchange of views on good window trimming.

Come in on this contest. You may share in the honor.

Address:

The Editor, The Canadian Grocer

143-153 University Avenue, Toronto

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May 1916

Serve You Well

This is our wish to the grocery trade of Canada and their patrons.

May the New Year serve you with health and happiness, with a good supply of prosperity thrown in.

And in extending our greetings we take this opportunity to thank you for your favors and patronage shown us during the past year.

Laporte, Martin, Limitée

Wholesale Grocers

584 St. Paul St.

MONTREAL

Tel. Main 3766



*WISHING YOU
ALL YOU
WISH
YOURSELF*

THE NUGGET POLISH CO., LIMITED
9, 11 and 13 Davenport Road
TORONTO ONTARIO

CANADIAN GROCER



Just figure it out—

Is it not to your advantage to stock the kind of goods that leave you a handsome profit and, by their uniform good qualities, create and maintain customer confidence?

Our five Made-in-Canada lines here shown have won the approval of both dealer and customer. Their popularity and sales-producing qualities are convincingly proven wherever they are displayed.

Get your stock of these leaders before your customer to-day. Try the pulling power of an effective window or counter display.

We deliver 5-case lots to any part of Ontario, Quebec or Maritime Provinces, prepaying freight up to 50c per 100 lbs.

NOTE THESE PRICES:

St. George Brand Coffee, 2 doz. in case	\$4.80
St. George Evaporated Milk, 4 doz. in case	3.60
Banner Condensed Milk, 4 doz. in case	5.25
Princess Condensed Milk, 4 doz. in case	4.50
Premier Skimmed, 4 doz. in case	3.80

ORDER NOW

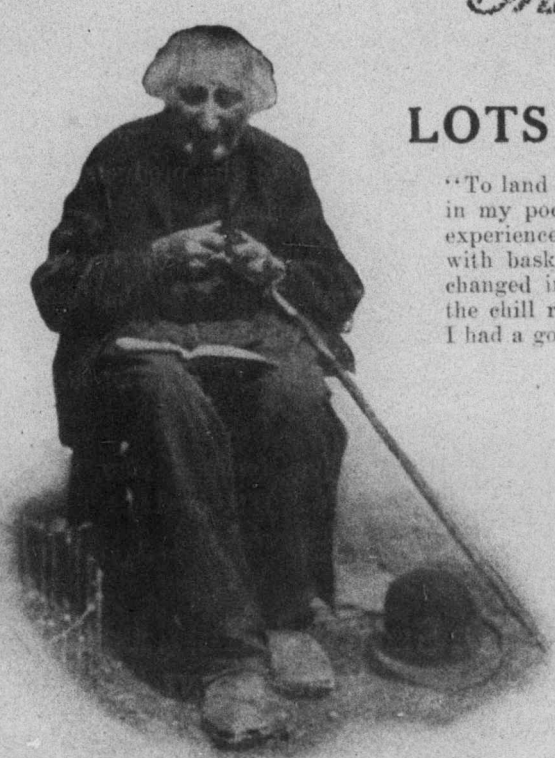
The Malcolm Condensing Co., Limited, St. George, Ont.

No. 28

Chats with "Old Baba"

(Canada's 105-year-old Pioneer)

LOTS OF FOOD, BUT HUNGRY



"To land in a strange country, friendless, no definite place to go, money in my pocket, lots of food offered for sale, but hungry—that was my experience in Quebec in 1837. I couldn't speak French and the women with baskets of food would not take my money until I finally got it changed into coin they knew. In the meantime I starved. That was the chill reception I got in Canada. I soon forgot my experience when I had a good meal and a chew. I still like to top a meal off with a chew, 'specially if it's

King George Navy

and I always see that it is, lad. My Grocer always has a good stock, for he sells a lot, he says."



Rock City Tobacco Co., Ltd.
Quebec and Winnipeg

CANADIAN GROCER

2.000.000 pounds of E.D.S Jam to Tommy

and this is how he likes it

To E. D. Smith & Son, Limited,
Winona, Ont.

Dear Sirs,—

May I say just a few words as regards the quality of your "Stoneless Plum Jam" on behalf of my comrades and myself, as I beg to state that Tommy Atkins can speak with authority on that matter, as we have been here on the average of one year and we have never tasted better Plum Jam than yours, and we always look out for your label on the tins. We are sure that it is all *Real Plum*.

Yours sincerely,

(10861) PTE. C. POWELL,
Grenadier Guards,
33 Linehouses, Nr. Goldenhill,
Stoke-on-Trent, England.



FOLLOWING in the wake of the tremendous shipments of E.D.S. jam to the Army and Navy of the Dominion and Great Britain come many letters complimenting us on the Superior Quality of our products.

The one here shown is from an absolute stranger who, on behalf of himself and his comrades, voices their approval of the choice of the Purchasing Department of the War Office. E.D.S. Jam on examination at the War Office in London, England, was pronounced amongst the very best of the products of forty different factories.

And, besides this, we have secured the contract to supply the winter camps of the Canadian troops all over the Dominion.

Quality and purity is the hinge on which E.D.S. Sales turn.

Swing the local jam business your way this winter by featuring E.D.S. products.

Order your supply to-day.

E. D. Smith & Son, Limited
WINONA, ONT.

Agents:

NEWTON A. HILL, Toronto; W. H. DUNN, Montreal;
MASON & HICKEY, Winnipeg; G. H. LAIDLAW,
Halifax, N.S.