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THE CANADIAN GROCER



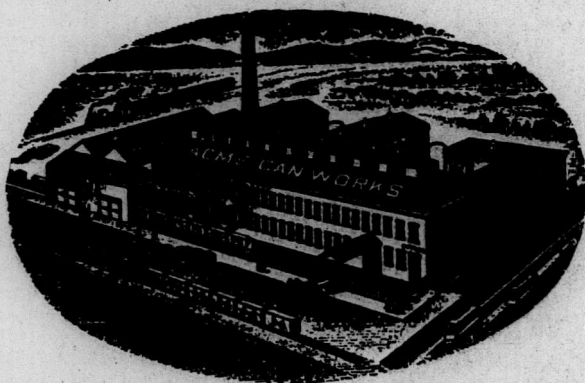
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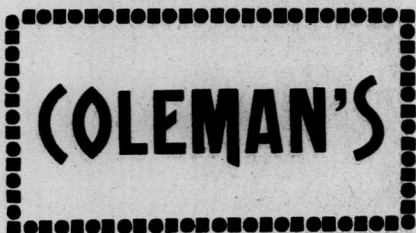
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This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. **These Salts are pure—they do not cake—certain to please.**



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Found  
You  
Out!**

That woman who asked you for Stower's Lime Juice found out afterward that the reason you advised her to buy some other brand was because you made more money out of it. And now she's trading at your competitor's, across the street. Worse still, *she told five friends of hers just what you had done!* It pays to get what a woman asks for even if you don't happen to have it in stock. *She'll find you out if you try to substitute!*

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Lime Juice.**

**DON'T SUBSTITUTE!**

You can substitute some other brand of Macaroni for Codou's, if you want to, but when you do it you are not "fair to yourself"—*you cheat yourself out of a woman's confidence.* There *is* no Macaroni quite as good as Codou's—quite as white, tender and delicate. "Be fair to yourself" next time when a woman asks for Codou's, and if you don't happen to have it on hand it will pay you far better to get it than to try to convince a woman that

**Codou's  
Macaroni.**

something else is just as good, because "She'll find you out."

**Be  
Fair  
To Your-  
self!**

**A. P. TIPPET & CO., AGENTS,**

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The woman is the buyer and the spender. It is to her tastes and requirements you cater in order to effectively play for her patronage.



Dealers have learned by experience that a woman is extremely particular as to the kind of extracts she uses in her cooking, and that they must contain the necessary **Purity, Richness** and **Strength** to warrant good results.

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## JONAS' FLAVORING EXTRACTS

BECAUSE THEY ARE THE ONLY KIND THAT SATISFY  
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To hit a woman's purse, aim deliberately—sell her extracts that you feel confident will prove satisfactory enough to insure their being asked for again—sell her

## JONAS' FLAVORING EXTRACTS

and that sale will go a long way towards paving the way for continuous patronage. They are "Silent salesmen" that favorably impress their users.

**HENRI JONAS & CO.**

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## Payne's "Pebble"

A Cigar you can sell for five cents and make a nice little profit on. A Cigar whose future is assured by its increased monthly sales of the past. A five-cent Cigar of superior quality, for the price you pay.

Not as good as a ten-cent Cigar, but many smokers pay ten cents readily for a Cigar no better. I would like to send you a "trial order" to include one or two hundred each of my "Pebble" 5c. and my "Pharaoh" 10c. Cigars. Send 'em back if they don't suit.

**5c.  
Cigar.**

J. BRUCE PAYNE, Mfr.,

The "Pharaoh" for  
a 10c. line.

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—Ask your wholesaler  
—for quotations.

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## THE BEST AD.

MOLINA ROLLED WHEAT has is right in the barrel, or, better still, in the breakfast dish.

No grocer who is alert to his own or to his customers' interests, can afford to ignore the claims of MOLINA—it is an honest breakfast food—is honest all through—don't make any absurd claims, but lives up to its high reputation as an easy-to-digest, wholesome wheat food, made by people who are graduates in the breakfast food business.

Without a word of brag, we believe that there is no better breakfast food offered to the people than

 **MOLINA ROLLED WHEAT.**

**THE TILLSON CO., Limited.**  
Tilsonburg, Ont.



**WITH FIRST  
PURCHASE OF  
Queen Alexandra Blend Tea  
100 lbs. net**

you not only get a hundred pounds of the most excellently blended tea on the market—a blend that your customers can rely upon always.

**BUT, ADDED TO THIS,**

we present you with a set of handsome brass tea scoops and a stock canister. Our object in doing this is to get the blend well introduced. **Queen Alexandra** blend costs you 30c. per lb. delivered.

Samples sent on receipt of post card

Already we have received orders from every direction, but there are a number of grocers we have yet to hear from. Are you one of them? If so, write for samples at once.

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**80 % Profit**

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**ADAMS'  
TUTTI FRUTTI**

Price, \$1.00 per Box, containing 36 5c. Bars.

It is always fresh.

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*To Smith Bros  
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EXPERIMENTAL TEA GARDEN OF AGRICULTURAL DEPARTMENT,  
TOKIO, JAPAN.

EVERY POUND OF  
**JAPAN TEA**

sold is a bid for another  
order, because **every**  
**pound is pure.**

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Tel. Main 4142. MONTREAL, CANADA.



Ceylon  
and  
Indian  
Teas—  
Black  
or  
Green.

**The Black Teas** were introduced into Canada only a few years ago. Reflect how they have gained in popularity yearly and consider the present consumption.


**The Green Teas** are still quite a novelty, but have already made their mark and merit all success. They are made expressly to meet the tastes of those who do not drink Black Tea.

In addition to their unquestioned merits, remember how they are **advertised**—See the daily papers

Ceylon Greens are for sale in Montreal by—

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“ E. D. Marceau.  
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**DRY HOP**  
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BEST  
**YEAST**  
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LONDON, ENG. **E.W. GILLETT.** CHICAGO, ILL.  
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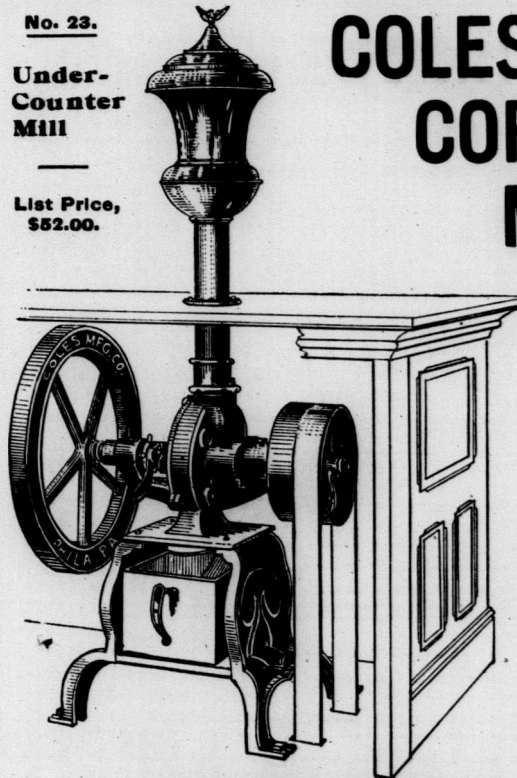
**WE WANT TO EMPHASIZE  
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It is dependable because of its high quality.  
 It is honestly made from the very best materials.  
 The recollection of its quality makes an impression upon the mind of the user.

**ALL WHOLESALERS HANDLE IT.**

—Manufactured by—  
**The St. Lawrence Starch Co.,**  
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No. 23.  
 Under-Counter Mill  
 List Price, \$52.00.



**COLES  
 COFFEE  
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None better for Granulating or Pulverizing.  
 Our mills will Pulverize without heating Coffee.  
 Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.  
**A GREAT LABOR-SAVER.**  
 Our Grinders wear longest.

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**Rowntree's**  
**Chocolates and Pastilles**

*The "Court Circular" says of the Chocolates:*  
 "Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

*"Grocery" says:*  
 "One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."


Two excellent lines of confections made by the manufacturers of  
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Agents for Canada:  
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**THE HUDSON'S BAY CO., WINNIPEG.**



WE OFFER THE TRADE :

**New Spring Sockeye Salmon, of Fine Quality.**

Brand  at \$1.30 per doz.

**Finest Selected Valencia Raisins, at 5 1/2c. per lb.**

LINES THAT WILL SHOW YOU A HANDSOME MARGIN.

**W. H. GILLARD & CO.,**

Wholesale Grocers,

**Hamilton**



**THE DOMINION BREWERY CO., LIMITED**

Brewers and Maltsters

**TORONTO**

Manufacturers of the Celebrated

**WHITE LABEL ALE**

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



THERE MAY BE OTHERS

But for quality, there is none so good as

**PATERSON'S  
CAMP  
COFFEE  
ESSENCE**



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ESTABLISHED 1824

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**OLIVES  
AND  
PURE  
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**INDIAN  
CURRIES  
AND  
CHUTNIES.**

Makers of High-class

**PICKLES  
OF  
ALL KINDS.**



**SAUCES  
OF  
ALL KINDS.**



## COMPARATIVE VALUES OF ONTARIO WHEATS FOR BREAD-MAKING PURPOSES.

By R. Harcourt, B.S.A., Associate Professor of Chemistry at Guelph Agricultural College.

**D**URING the last few years, there have been many complaints from both farmers and millers regarding the poor quality of flour that is made from Ontario-grown wheat. Farmers say that it is impossible to make as good bread from flour ground out of their wheat as they made a number of years ago. Millers declare that, where formerly the flour from home-grown wheat was in great demand, it is now a drug on the market and that they can sell only by underbidding their competitors. This deterioration in strength of flour is, no doubt, largely due to the depletion of the soil in nitrogen, and to the extensive growing of larger yielding but weaker varieties of wheat. It is undoubtedly desirable that those varieties of wheat should be grown which will give the largest returns to the grower. These may or may not be the varieties that give the greatest number of bushels per acre. It is true that at present, while some varieties are shunned by the buyer, practically the only difference made in the price is that of buying according to the weight per bushel. As the heavier wheats are usually the best, this is to some extent paying according to quality. But, beyond all this, has not the extensive growing of some of the weaker and larger-yielding varieties lowered the general price of wheat in the Province? Considerable attention has been given to the question of yields per acre; but it is almost equally important that we have definite knowledge regarding the quantity and quality of the flour the different varieties will produce; for, other things being equal, it is the quality of the flour that determines the value of the wheat.

Recognizing the importance of such information, we have during the last three years given some attention to this subject. Prior to the fall of 1900, the work done was with varieties grown on the College farm and experimental plots. It was then thought that similar trials should be made with the same varieties of wheat grown in a number of different sections. Accordingly, letters were sent out to a number of millers in the western part of the Province, asking them to collect ten-bushel lots of the following varieties: Michigan Amber, Genesee Giant, Early Red Clawson, Dawson's Golden Chaff, and, where at all possible, the Scott and the Treadwell. In the eastern part of the Province, the Fife, White Russian, Colorado, and Thickest were asked for. The instructions were that the samples sent should be pure, true to name, and each a fair representative of the variety as grown in that particular district. In many cases the ten-bushel samples were not taken from one load, but gathered, two bushels at a time, from different wagons, as wheat was delivered at the mill. In some sections where these varieties are grown in considerable quantities, no samples were sent, because they could not be got pure, while a few were received which are not mentioned in the list. Altogether 37 ten-bushel lots were gathered, all of which were harvested in 1900 in Ontario, with the ex-

ception of one lot of Turkey Red, which was imported from Kansas.

The samples collected were ground during the latter part of November and December in a regular roller process mill, by the same millers and under as uniform conditions as possible. No attempt was made to obtain large yields of flour; for it was ground fairly high to give all the strength possible to the flour. Less than two per cent. of low-grade flour was removed. Hence it was practically what is known as a "straight."

By using ten-bushel lots of wheat, and saving the flour from the last part of the run for the subsequent tests, the miller was confident that perfectly accurate samples were obtained from the different lots ground; but it was found to be impossible, with small quantities of wheat, to get any defin-

ite figures regarding the yield of flour in any particular case.

gluten," after which it was dried to constant weight in a water oven and weighed as "dry gluten." The per cent. of "water absorption" was determined by taking a definite weight of flour and measuring the amount of water required to make a dough of a standard consistency. The figures represent the per cent. of water the flour will absorb. In the determination of the yield of bread, principally ten and fifteen-pound lots of flour were baked independently by two of the most experienced bakers in Guelph. When their results did not agree closely, a third trial was made. The bread was then scored on the basis of 100 points for ideal bread.

The results of this work will be found in the following table, where the different lots of wheat tested are arranged according to the variety:

TABLE SHOWING QUALITY OF FLOUR.

FALL VARIETIES.	Wheat.		Flour.					
	Locality Where Grown.	Weight per Measured Bushel.	Proteids, N x 6.25 per cent.	Crude Gluten, Wet, Per cent.	Dry, Per cent.	Water Absorption, Per cent.	Yield of Bread per 100 lb. Flour.	Quality of Bread, 100 as Standard.
1. Turkey Red	Waterloo	63.0	10.80	40.68	12.60	60.0	158.5	95
2. " "	"	63.0	10.73	39.09	12.12	62.5	157.7	95
3. " "	Kansas	62.5	10.80	40.60	12.33	62.5	156.8	95
4. Michigan Amber	Guelph	64.0	9.56	35.62	12.92	61.5	151.0	90
5. " "	Clinton	63.0	9.39	33.95	11.62	60.0	145.5	90
6. " "	Newmarket	61.0	9.45	32.32	10.95	60.0	146.5	88
7. " "	Guelph	62.7	10.46	33.28	11.20	60.0	149.9	85
8. " "	Chatham	60.0	9.64	33.57	11.43	59.0	146.6	90
9. Genesee Giant	Guelph	62.5	9.89	34.94	10.92	60.0	148.0	85
10. " "	Clinton	62.0	9.47	33.64	11.57	59.0	143.8	84
11. " "	Tavistock	62.0	10.31	33.88	11.19	60.0	148.2	84
12. " "	Guelph	61.0	9.30	32.65	11.20	60.0	146.6	80
13. " "	Chatham	60.5	9.67	33.95	11.28	60.0	150.7	90
14. Dawson's Golden Chaff	Guelph	60.0	9.20	29.51	9.56	57.0	130.4	80
15. " "	Clinton	60.7	9.24	28.95	10.64	57.0	139.2	85
16. " "	Tavistock	60.0	9.73	30.31	11.28	57.0	141.2	82
17. " "	Guelph	60.0	8.74	28.66	10.85	57.0	141.1	75
18. " "	St. Thomas	59.5	8.86	30.01	10.37	58.0	144.8	90
19. " "	Guelph	60.0	8.64	28.27	10.58	56.5	139.7	80
20. " "	Chatham	59.5	9.79	30.24	10.55	58.0	144.5	80
21. Early Red Clawson	Guelph	61.0	8.68	24.25	9.08	56.0	141.9	75
22. " "	Clinton	59.0	8.26	26.39	9.30	57.0	143.0	75
23. " "	Guelph	60.0	8.49	30.48	11.22	58.0	144.7	75
24. Manchester	St. Thomas	61.0	10.42	31.13	11.00	58.0	144.5	85
25. Scott	Clinton	63.5	10.18	35.65	12.49	60.0	148.2	90
26. Walker's Reliable	Tavistock	62.0	10.07	32.14	11.58	59.0	145.7	80
27. Jones' Winter Fife	Newmarket	61.0	9.38	31.69	11.00	60.0	146.1	85
28. Diamond Grit	Guelph	64.0	9.43	29.85	10.62	59.0	145.1	75
SPRING VARIETIES.								
29. Fife	Bowmanville	61.0	11.92	43.35	13.98	60.0	154.2	100
30. Herison Bearded	"	43.0	9.44	28.58	10.13	57.0	140.5	80
31. White Russian	"	60.0	10.27	36.60	12.38	58.0	148.5	85
32. " "	Lindsay	61.0	9.48	34.56	11.95	58.0	143.4	82
33. " "	Beaverton	61.0	9.21	31.30	11.13	59.0	147.0	82
34. Thickest	Lindsay	63.0	10.19	29.01	10.72	57.5	140.3	80
35. " "	Bowmanville	62.0	9.24	31.07	10.48	57.5	141.0	75
36. Colorado	Lindsay	62.5	9.36	33.13	11.18	57.0	140.0	75
37. " "	Bowmanville	60.0	9.29	30.26	10.53	57.0	140.1	75

ite figures regarding the yield of flour in any particular case.

In the study of the quality of the flour, the figures given in the table were obtained as follows: The nitrogen was determined by the regular Gunning method and multiplied by 6.25 to give proteids, or flesh-forming constituents, of the flour, fully 90 per cent. of which is gluten. The gluten was obtained by doughing up ten grams of flour and allowing it to stand for one hour, when it was washed in a small stream of water over a fine copper sieve until free from starch, care being taken to recover all the gluten. It was then dried as much as possible in the hand and weighed as "wet

### HEAVY VERSUS LIGHT WHEAT.

It will be noticed that the heavier the wheat per measured bushel, the better the quality of the flour. Yet there are some marked exceptions, as in Nos. 22, 28 and 34. A heavy wheat usually contains a high per cent. of nitrogenous matter, and has a dark, gluey, translucent appearance, which becomes more apparent when the kernel is cut through. Such a wheat contains a large proportion of gluten of a good quality. A light wheat, that is light weight per measured bushel, usually has a characteristic "weak" color, and a cross section of the grain presents a white, starchy appearance, and lacks the gluey-



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH  
IN **CAKES** **WELL KNOWN AND RELIABLE.** **DORABLE** **3000 TONS SOLD** **STOVE POLISH** **DUSTLESS, LABOR SAVING, BEST IN THE WORLD.** **IN TINS** **GUARANTEED TO THE TRADE**

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ness which is seen in a "strong" wheat. Of course, some varieties are naturally heavier and "stronger" than others; but soil and season have a very marked influence on the weight per bushel, and also on the quality of the flour that can be made from any given variety.

#### GLUTEN.

It is gluten which gives strength to flour. Many are familiar with it in the form of gum made by chewing wheat. It is of an elastic nature, capable of being strung out very thin. In the baking of bread, the gases, formed through the action of yeast, in rising up through the dough, come in contact with this elastic substance, which spreads out and retains the gases in small cavities, thus causing the bread to rise. Other things being equal, the more gluten there is in flour, the better the bread rises and the larger the yield. The preceding table shows that the amount of water absorbed by a flour varies somewhat with the per cent. of gluten, yet there are indications that quality in gluten is a factor as well as quantity. Some glutes are firm and elastic, others are soft and sticky; the former absorb more water than the latter, and consequently give a larger yield of bread. In the table, quality of gluten is indicated by the difference between the wet and dry gluten. The gluten of Turkey Red wheat is of better quality than that of the Michigan Amber, and the Dawson's Golden Chaff better than Early Red Clawson.

#### YIELD AND QUALITY OF BREAD.

The final test of the quality of the different flours is the yield and quality of bread they produce. For the sake of clearer comparison on this point, the average yield of bread from one hundred pounds of flour and the average quality, as indicated by the number of points given to each, have been placed in the following table:

	Yield of Bread per 100 lb. of flour.	Average quality pos- sible, 100.
<b>FALL WHEATS.</b>		
Turkey Red.....	177.6	95
*Scott.....	148.2	90
Michigan Amber.....	147.9	88.6
Genesee Giant.....	147.4	84
*Jones' Winter Fife.....	146.1	85
*Walker's Reliable.....	145.7	80
*Diamond Grit.....	145.1	75
*Manchester.....	144.5	85
Early Red Clawson.....	143.2	75
Dawson's Golden Chaff.....	141.6	81.1
<b>SPRING WHEATS.</b>		
*Fife.....	154.2	100
White Russian.....	145.6	82.3
Thicket.....	140.6	77.5
*Herisen Bearded.....	140.5	80
Colorado.....	110.1	75

\*Only one lot of wheat was ground.

The Turkey Red gave the largest yield of bread; that from the Fife was, however, superior in quality, it being the only one

among all the varieties which received the maximum number of marks for quality. The Turkey Red made a well-raised loaf, the crumb of which was flaky and had a rich cream color; the crust was soft and thin and had the glossy, brown appearance that is so much desired in a good loaf of bread. It was a little inferior to the Fife in texture. Both the crust and the crumb of the bread from the Genesee Giant were very light in color; otherwise the bread was good. The Dawson's Golden Chaff gave 16 lb. less bread from a hundredweight of flour than the Turkey Red, the lowest yield among the fall wheats, but it was not the lowest in quality. It rose fairly well in the pan and the crust was good, but the crumb was somewhat open in texture and dark in color. The flour from Early Red Clawson wheat made a decidedly inferior loaf in every respect. It did not rise well and lacked color in both crust and crumb. In the latter respect it resembled the Genesee Giant; the crust, however, was thicker and much harder and always broke across the top during the baking. The Diamond Grit, Colorado and Thicket all made bread which was very thick in the crust and coarse-grained.

#### QUALITY AFFECTED BY BAKING.

A marked difference was apparent in the fermentation in the various doughs. Some "worked" much faster than others; and if not taken at the proper time for the different steps in the process of bread-making, a poor loaf of bread was invariably the result. One of the fastest, if not the fastest, working flour among those tested was the Dawson's Golden Chaff. It was found that with care a good loaf of bread could be made from this flour; but if abused in any way, it always yielded a flat, coarse-grained, dark-colored loaf. To bring out this point more clearly, a strong and a weak flour, Turkey Red and Dawson's Golden Chaff, were baked separately, every possible condition favorable to the production of a good loaf of bread having been given in each case. Second lots of the same flours were then treated with the same fermentation and given the same amount of work, but less care was taken in the details of the work. For instance, the temperature of the liquor used in making the dough was a few degrees higher, and the dough was allowed to stand a little too long in the pans before being put into the oven. The result was that the bread from the strong flour was equally good with the two different treatments, while with the weak flour, good bread was got in one case, and a poor, coarse, dark loaf in the other.

There is, no doubt, much truth in the old saying that "anybody can make good bread from a strong flour, but that it takes a

skilful baker to make good bread from a weak flour." To get the best results, it is essential that the baker understand the nature of the flour he has to deal with. During the fermentation process, the dough made from a strong flour will rise up and "drop" and rise again a second and even a third time, whereas, the dough from a weak flour, if allowed to "drop" once, will not rise again. It must, therefore, have more careful attention throughout the whole of the bread-making process. It is, no doubt, true that some flour is spoiled during the process of manufacture, and by the length of time and the manner in which it has been kept; but it is equally true that many flours are spoiled in the baking, because the baker does not understand the peculiarities of the particular flour on hand.

#### GROCERS' COMBINE DOUBTED.

A Philadelphia paper says:—Wholesale grocers say the announcement that a \$100,000,000 combination of the more important wholesale firms of the United States is in course of formation is premature, to say the least. The belief is generally expressed that such a combination cannot be effected, and that if it were it could not be effectually maintained, because the grocery business is open to all and easily entered upon with moderate capital.

J. N. Schmucker, head of a large Philadelphia house and President of The Grocers' and Importers' Exchange, was given as authority for the statement that this combine was contemplated. When shown the published report he said:—

"The whole thing is in the air, with nothing tangible about it. We have not been approached to go into any such trust, and I know of no grocer in Philadelphia who has. There was some vague talk about a combine to take in a large number of wholesale grocers, and in small towns to close all save one in each, but there is not and never has been anything definite about it so far as I have heard. In fact, the more the matter is looked into the less the probability of its being carried out. Combinations are only successful where at least partial control of the market is possible, and that is impossible in the grocery trade. I believe the wholesale and retail trade will pass into fewer and stronger hands. Old established concerns in this trade who follow modern methods of doing business, handling the right goods, keeping in close touch with their customers by judicious advertising and promoting the bright young men in their employ to be junior partners or shareholders, will have a greater monopoly than any combination ever can secure."



# HAVE NOTHING

# MORE TO SAY.

*Our Travellers Will Tell You All About It Next Week.*

LUCAS, STEELE & BRISTOL, - - HAMILTON.

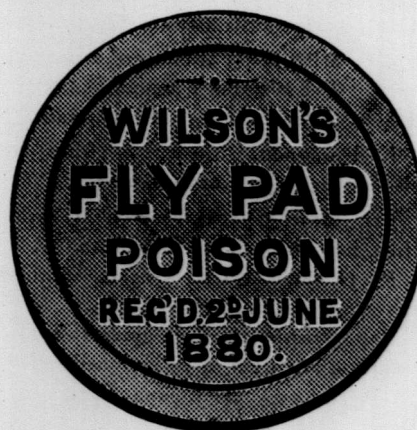
## An Enormous Difference.

Where flies are very plentiful any dealer may prove for himself the statement that **WILSON'S FLY PADS** are 300 times cheaper than sticky paper.

**NO DEAD FLIES LEFT LYING ABOUT** when Wilson's Pads are used as directed.

Annual sales more than double those of all other Fly Poisons combined.

Avoid Trashy Imitations.



Archdale Wilson, Hamilton, Ont.

# IMPERIAL SOAPS

ARE THE BEST.

Profitable  
Pure . . .  
Popular Prices

Snow, Imperial,  
Cameo,

in 12-oz. cakes.

Klondyke . . .

in 2½ and 3 lb. bars.

ELEGANT GOODS FOR TOILET USE.

Oatmeal, White Castile, Mottled Castile.

## JAMES TURNER & CO.

Wholesale Grocers.

HAMILTON, ONT.



Our travellers will start on their regular trips again August 19th. Hold your orders for them. We appreciate your trade. Ask them to quote

**Canned Goods to Arrive,      Salmon to Arrive,  
do.                                    for Present.                    do.                                    for Present.**

**ALL GOODS GUARANTEED.**

**Thos. Kinnear & Co.,      Wholesale Grocers,      Toronto.**  
49 Front St. East.

**BUSINESS CHANGES.**

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**A** MEETING of the creditors of Wm. T. Fleming, general merchant, Melrose, Ont., has been held.

J. Plamandon, dealer in fruits, provisions, etc., Que., has assigned.

Ben Bowring, general merchant, Sydney, N.S., has assigned to Hugh Ross.

R. H. Fair & Co., grocers, Winnipeg, have assigned to C. H. Newton.

Nap. Messier & Cie, grocers, etc., St. Henri de Montreal, have assigned.

George Roy, general merchant, Berthier en Bas, Que., has effected a compromise.

V. E. Paradis has been appointed curator of E. Soucy, general merchant, Rimouski, Que.

M. McKenzie & Co., grocers, etc., Wyoming, Ont., are offering 25c. on the dollar.

Taylor, Dackrill & Co., cigar dealers, etc., St. John, N.B., have assigned to D. R. Jack.

John R. Boyd, general merchant, West Lakevale, Ont., has assigned to Duncan Chisholm.

A meeting of the creditors of V. Leblanc & Co., general merchants, Hull, Que., has been called.

The sheriff is in possession of the business of R. H. McLean, general merchant, Sydney, N.S.

John Hyde has been appointed curator of V. Leblanc & Co., general merchants, Hull, Que.

G. A. Black, general merchant, Hawkesville, Ont., has assigned to C. S. Scott, Hamilton.

Everett E. Wells, general merchant, Frelighsburg, Que., has assigned to J. McD. Hains.

V. E. Paradis has been appointed curator of Dionne & Co., general merchants, etc., St. Moise, Que.

E. Martin, grocer, etc., Trenton, Ont., has assigned to Geo. F. Hope, Belleville, Ont., and a meeting of his creditors has been held.

The bailiff is in possession of the premises of Louis Bedard, tobacconist, etc., Ottawa, and his stock is to be sold to-day (Friday).

**PARTNERSHIPS FORMED AND DISSOLVED.**

Smith Bros., fruiterers and confectioners, Strathcona, N.W.T., have dissolved.

Clute & Mather, general merchants, Stirling, Ont., have dissolved. W. R. Mather continues.

The Partington Supply Co., grocers, Rat Portage, Ont., have dissolved. J. A.

Partington retires and E. Appleton continues.

Armstrong Bros., grocers, etc., Fergus, Ont., have dissolved. Adam A. Armstrong continues.

Partnership has been registered by Ernest B. Chappell and Ivey T. Warren under the style of Chappell & Warren, grocers, etc., Sydney, N.S.

**SALES MADE AND PENDING.**

The assets of John Wright, grocer, etc., Ottawa, have been sold.

The assets of Joseph Lachapelle, grocer, Montreal, have been sold.

David Moreau, grocer, etc., Strathcona, N.W.T., has sold his liquor stock.

J. A. Perrault, manufacturer of jams, pickles, etc., Montreal, has sold out.

The business of F. A. Cotes, grocer, Amherst, N.S., is advertised for sale.

The stock of R. W. Richardson, general merchant, Hartland, N.B., has been sold to J. K. Fleming at 51c. on the dollar.

The stock of the estate of Thompson & Co., general merchants, Harrow, Ont., is advertised to be sold by auction to-day (Friday).

Alex. Munro, general merchant, Ardock, Ont., is offering his business for sale.

The stock of G. E. Nugent & Co., general



**WHICH WOULD YOU RATHER SELL**

Cheese that is hard to keep; that involves a great deal of waste; that can never be depended on,

—or—

the cheese that everyone likes and wants—

**MacLaren's Imperial, or  
MacLaren's Roquefort**

**IN WHITE OPAL JARS?**





# CANNED MEATS.

POTTED AND DEVILLED.

ALL KINDS.

## THE DAVIDSON & HAY, LIMITED

36 YONGE STREET - - TORONTO.

merchants, Wapella, N.W.T., is advertised for sale by auction on September 3 by J. H. Rawson, assignee, Wapella.

The stock of J. T. Cote, general merchant, Chicoutimi, Que., has been sold at 60c. on the dollar to A. D. Guilbault.

### CHANGES.

V. Overholt, grocer, Jaffa, Ont., is out of business.

Mrs. A. Tierre, grocer, Nanaimo, B. C., is out of business.

Alex. McNeil, confectioner, Glace Bay, has given up business.

John N. Baker, grocer, Nelson, B. C., is moving to Fernie, B. C.

James Haight, grocer, Union, Ont., has sold out to A. G. Hanney.

G. L. Nelson, grocer, Gravesend, Ont., has sold out to Sarah Thedford.

Burley Tibbits, general merchant, Luton, Ont., has sold out to H. McConnell.

H. H. Cox & Co., grocers, Sydney, N. S., are about giving up business.

J. E. Johnston, grocer, Chatham, Ont., has been succeeded by Wm. Anderson.

James Kerwin, general merchant, Kazabazua, Que., has removed to Otter Lake.

George Cole, general merchant, Mount Uniacke, N. S., has sold out to O. Pentz.

B. D. Rogers, grocer, etc., Stellarton, N. S., has been succeeded by B. D. Rogers.

J. H. A. Brodeur, has registered as general merchant at Varennes, Que.

H. Cairns & Co. have registered as general merchants in Sawyerville, Ont.

Gagnon & Milot have registered as butter and cheese dealers, Three Rivers, Que.

R. J. Graham, grocer, etc., Havelock, Ont., has been succeeded by Thos. F. Lean.

Alfred Payette has registered under the style of O. Payette & Cie., St. Cunegonde de Montreal.

Wilson & Glasgow, general merchants, Notch Hill, B. C., are removing to Salmon Arm.

Pickard & Co., general merchants, Sydney, N. S., have been succeeded by Chappell & Warren.

Chambers & Co., confectioners and fruiterers, Morden, Man., have been succeeded by Jarman & Co.

Bilodeau & Carreau, confectioners and fruiterers, Edmonton, N. W. T., have been succeeded by H. Carreau.

Chas. E. Bourgeois has registered as proprietor of Joe. Bourgeois & Co., general merchants, St. Angele de Laval, Que.

Mary A. K. De Champlain has registered to do business under the style of A. De Champlain, general merchant, St. Ferdinand de Halifax, Que.

### FIRES.

G. S. Wakeford, flour miller, Battersea, Ont., has been burned out.

The stock of Joseph Francoeur, grocer, Montreal, has been damaged by fire; insured.

F. X. Frechette, general merchant, Wolfestown, Que., has been burned out; insured.

Kersey & Kersey, general merchants, Edy's Mills, Ont., have been burned out; partially insured.

### DEATHS.

S. J. Hill, general merchant, Great Village, N. S., is dead.

James Williamson, fruiterer and cigar dealer, Sandon, B. C., is dead.

W. S. Hambly, of Hambly & Co., general merchants, High Bluff, Man., is dead.

### SCARCITY OF CANS FOR CANNERIES.

A press despatch from Sacramento, Cal., says: It is feared by the fruit canners here that the strike may have the effect of closing the local canneries for failure of the supply of cans. The two canneries here are of large capacity, each employing 600 hands, and both are running at full blast. The local supply of cans is very short, and would probably be exhausted in a single week. Each cannery is using about 40,000 cans a day. Other canneries up the valley are in a like condition.



We are now Booking Orders for Fall Shipments.

**UPTON'S** JAMS, JELLIES  
and MARMALADE.

They Give Best Satisfaction and Highest Quality.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited.



## A CORNER FOR CLERKS

BY W.T. ROBSON

### INSPECTING WEIGHTS AND MEASURES.

"M.D." writes: We have just been visited by the weights and measures inspector. He found everything all right, and stamped our weights and measures according to the law, collecting \$2.80 for a very few minutes' work. Now, I think this is an injustice to us and the expense excessive. Don't you think it is?

THERE is no doubt in my mind, but the grocers are wronged by the Government in this Inspection Act. Why any Government should charge a merchant this amount for a few minutes' work when the inspector finds everything right, is more than I am able to understand. Scales need inspection, I'll admit; but why charge so much for it? Then, I am told nearly every merchant pays 25c. or 50c. cartage fees as well as inspection dues. This is also wrong. All our merchants want, and what they are entitled to, is fair, just treatment. Some inspectors are much better than others in this inspection fee business. I have had the same scales and weights inspected by different inspectors and found the expense varied considerably. I know there is a regular tariff, but one man would take all the law would allow him while another would be just, for they have latitude in this matter. The grocery merchants are, as a rule, paying enough taxes without having any more placed upon them in this manner.

When in a store with an inspector, the merchant said: "I will be buying in a few days a new set of coal oil measures." "Very well," said the inspector. "I will not stamp these." Had he stamped them it would have cost the merchant 20c., and they were worn out. Now, in this case the inspector treated the merchant fairly.

### LEAKY VINEGAR TAPS.

"R. K.": We are always bothered with leaky vinegar taps. What tap would you recommend?

This is a trouble most grocers have to contend with. As a rule vinegar taps are not long in use before they commence to leak, and then they are a constant source of trouble. There is one thing, they are not costly. It pays to buy them continually. I cannot recommend any particular make of tap, but this is another of the things that a clerk has to watch in the grocery business in order to save loss. The reason they leak seems to be a wearing or a shrinkage of the cork lining.

### EASTON BEACHAM'S SAD DEATH.

There has just come to me one of the severest shocks I have experienced for years in the drowning at Newcastle, Ont., of Mr. Easton Beacham, of New York, a Canadian grocery clerk who has become famous in New York as the manager of Park & Telford's immense retail grocery store of 72nd Street and Columbus Ave. You may remember my referring to him in my New York letter. Poor fellow, cut off in the prime of life! And I heard of his death just as I received a letter from him saying he intended to call on me Saturday night last. He was well up in the grocery business, and had a knowledge of his trade far

beyond that of most men. I shall try and tell you more about him in our next issue. To-day I cannot.

### KNOWING IT ALL.

"MCT."—There is a part of your letter I do not like—where you refer to me as "knowing all about the grocery business." No man ever carried under his own hat, all about any business. Things are divided up pretty well in this life. We all know a little, and we are always learning more. The most youthful clerk can tell us oftentimes things we did not know. There is true wisdom displayed in sifting out that which is of practical use and being of likely value to us. I am always glad to hear from any of my friends on any subject pertaining to the business. That is what this department is for, and I hope you will all feel free to write at any time.

### SCARCITY OF GOOD CLERKS.

Another grocer writes me of how difficult he finds it, to get a good clerk. He says he can get ten poor or indifferent clerks for one good, reliable man. Recommendations they all have, it's ability they lack.

I do not know if my friend is one of the kind that is very hard to please, but others have told me the same story and I cannot see why it should be so. Young men who profess to be good grocery hands are plentiful. I wonder what qualification we lack most as a body? Nearly all can tie up a good package, and keep themselves neat and clean, are polite to customers, but from what I have heard, that which we lack most is a genuine interest in the business.

depend on his clerks, he should try and impress upon them the responsibility they carry.

My own idea always has been, wherever you find indifferent clerks it is because they are treated by their employers in a cold, formal way. It is a very poor nature that could not respond to a kind word of advice given in a proper way at the right time.

I often think for a few minutes early in the morning or after trade is over, if the head of establishments would do as the Heinz Pickle people do with their salesmen, talk with them about the sales and the business generally, a kind of private company talk in which the feeling was that each person present held stock in that company.

There are new points coming up all the time, which any man might profitably discuss with his clerks, and the business generally would be helped thereby. Trade is changing in this respect, and any establishment, no matter how long in business, must change with the times, in order to keep up with younger houses! Neglect to do this is the cause of failure, and the reason some old houses with a grand reputation have had to step down and out, regretted by all, is that they simply did not keep up with the ever-changing conditions.

So must the clerk of the present not be a time-server, whose only aim is to just do enough to hold his position, and draw his salary. His day of usefulness has passed if he ever had a day or an hour. He must give way to the ever-alert man, who feels a personal responsibility in the welfare of the business, whose only thought is how he can increase his worth to his employer and be "a profitable servant who bringeth his master much gain." This is the new order of things and it is our duty to try and attain unto them.

### A JAPAN TEA HOUSE.

For the past few months, Mr. Shaw T. Nishimura, who represents the Japan Central Tea Traders' Association in this country,



A Japan Tea House.

Sometimes I feel the fault is not all with the clerk. If the merchant would only take time to talk with the clerk on matters pertaining to the business; make him feel that he is part of the establishment, that he is depending on him to so look after his department that trade will be drawn to the store. Because every merchant must

has been in Japan. While there he took quite a number of snapshots of the beauties of the "Flowery Kingdom," one of which we reproduce this week. The scene contains a Jpan tea house, Tokio, and is illustrative of the surroundings in which Japan tea is packed.

*Submitted by  
R. K. 10-9-01*



**Three Snaps—FOR WIDE-AWAKE BUYERS.****FIGS**—FINEST ELEME, 3-CROWN BXS., 10 and 20-LBS. **7<sup>c</sup>** Per Lb.**PRUNES**—CHOICE FRENCH—BXS., 56-LBS. **3<sup>c</sup>** “**RAISINS**—FINE OFF-STALK—FINE FRUIT **4<sup>1</sup>/<sub>2</sub><sup>c</sup>** “

SEND YOUR ORDERS EARLY. AT THESE PRICES STOCKS WILL BE QUICKLY EXHAUSTED.

**THE EBY, BLAIN CO., LIMITED**  
**WHOLESALE GROCERS, ETC. TORONTO.**

**HINTS TO BUYERS.**

**T**HAT The Ozo Co., Limited, tea merchants, Montreal, hit upon a good idea when they decided to present all grocers who ordered one hundred pounds of their Queen Alexandra tea with a stock canister and brass tea scoops is evidenced by the number of orders they have already received for it. The canister is as useful as it is ornamental.

Codsteak is in stock with Lucas, Steele & Bristol.

Lucas, Steele & Bristol have "Royal" salad dressing—large and small size.

A line of fine-quality selected Valencias is being sold by W. H. Gillard & Co., at 5 1-2c.

The XX, XXX and XXXX sugars are procurable only from Lucas, Steele & Bristol.

L. Chaput, Fils & Cie. have a few boxes of "Gee Whiz" which they are clearing out at \$2.50 a case.

New haddies; also all kinds of new herrings are to be procured from Lucas, Steele & Bristol.

W. H. Gillard & Co. are offering an exceptionally fine line of new spring salmon at a low price, consistent with quality.

Warren Bros. & Co. have received a shipment of bright grained raw sugar for grocery purposes.

Picnic and camping supplies, all the popular and fast selling items are in stock with The Eby, Blain Co., Limited.

The sale of Wilson's Fly Pads will increase your business, because of their highly destructive character.

In line for early fall trade, extra quality in whole-mixed pickling spices—put up by The Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, quote close figures on cleaned and stoneless currants—their own brands, and Valencia raisins.

A heavy shipment of green Rio coffees has been received by The Eby, Blain Co., Limited. Extra value in every grade—ask for samples.

Howe, McIntyre & Co., Montreal, have in stock some very fine clover honey, strained. They also have a nice lot of clover honey in No. 1 section, glass front crates—one dozen to the crate.

Hot days are yet to come—a profitable side line is "Sovereign" lime juice, raspberry vinegar and fruit syrups, low-priced fast sellers, quality A-1—in stock with The Eby, Blain Co., Limited.

E. D. Marceau, Montreal, says that his first shipment of "Condor V." which came in some time ago with "Condor LX." in 1 and 1-2-lb. lead packages, has all been delivered. His second lot of "Condor XXXX." is just in and all orders will now be filled. The first shipment of "Condor XXX." is now on the way.

"Tropon" cocoa and chocolate is the great food remedy for consumption. The Cowan Co., Limited, Toronto, are the sole manufacturers of it, and they state that the demand is increasing rapidly. The more it is tried the more convinced are those who use it of its great efficiency in building up consumptive and debilitated persons. The whole secret is the concentrated nutrition and the ease with which it is digested and assimilated.

**PERSONAL MENTION.**

Mr. Cyril L. Marshall, of Warren Bros. & Co., Toronto, has returned from a week's fishing at Stoney Lake.

**A PORK-PACKERS RETURN.**

Mr. George Matthews, senior member of The Geo. Matthews Co., Limited, Ottawa and Peterborough, has just returned from his annual trip to England.

This is upwards of 30 trips across the Atlantic for Mr. Matthews, and he always combines business with pleasure, by looking after the firm's interest in their export business.

In speaking of this season's business, he said: "The high price of hogs which has so steadily prevailed here has made the export business unprofitable. While the market in England has been steady at good prices, yet it has not been high enough in comparison with the extreme prices packers have been paying for hogs. The quality of the bacon from Canada going to England has been improved, and with the exception of that prolonged heated spell, which caused some shipments to turn out a little shiny, the product has opened up in first-class condition."

It is the intention, so it is said, of The Matthews Co. to open up another packing house in Belleville.

**LUMSDEN BROS'. NEW WAREHOUSE.**

Lumsden Bros., of Hamilton and Toronto, are erecting a new warehouse at Hamilton costing \$10,000. This building is being erected to keep pace with the demand for "Jersey Cream" yeast cakes. When completed, they claim they will have the finest yeast factory in the Dominion.

The **FIRE** burnt our factory  
 but not our manufactured **STOCK**

We can supply our customers with **Export** and **Canadian** brands **Condensed Milk** as usual.

**Rose & Laflamme,**  
 Selling Agents,  
**MONTREAL.**

**Baldwin Condensed Milk Co.**



# LOOK FOR PROFITS

That is what you are in business for — and you'll get them if you handle these good brands. . .

*Peterhead  
to New Net*

The only tea imported from Japan in lead packets. It advertises itself by its label as well as by its high quality.



It is a fine May Picking—has strength and flavor. It is the most satisfactory tea to handle.

Cases of 70 ½ lb. and 25 1-lb. packages — 60 lb.; at 27½c., retails at 40c.

I am now delivering "Condor LX." and "Condor V.," balance of orders which had not been filled from first lot—also first shipment of "Condor XXXX."

## TEAS TO ARRIVE HERE IN 10 DAYS.

Ex. Steamer "Empress of Japan" now in Vancouver.

- 450 PACKAGES JAPAN TEA**, including first batch of "Condor XXX." The incomparable at 19c.
- 344 PACKAGES CHINA GREEN TEAS**—Moyune, Pin Head, Gun Powders, Ping Suey, Pin Head G.P., Ping Suey Pea Leaf G.P., Moyune Pea Leaf G.P.—all the finest teas possible of their kind, selected for their high liquoring qualities.
- 20 HALF-CHESTS**—The most superbly choice, especially selected. True Lapsang Souchong Black Tea, at 40c. The finest from the land of the Celestials.

IF YOU WANT THE BEST AT ANY PRICE, SEND ME SAMPLE ORDER FOR:

- THE "NECTAR"** blend of black teas in lead packets—rich, fragrant, the perfection of all black teas, in packets, at 20, 26, 38 and 45c.
- MADAM HUOT'S COFFEE**, in 1-lb. and 2-lb. tins, at per tin 31 and 60c.  
It is the gem of all coffees—pure, creamy, delicious.
- "CONDOR" and "OLD CROW" VINEGARS**—Pure distilled. If you want strength and quality, they are the right goods.
- "CONDOR" MUSTARD**—In ¼-lb., ½-lb. and 1-lb. tins, 12-lb. boxes. The best mustard in the world. The only pure on our market. Strong, flavory.

WITH THESE GOODS SATISFACTION IS GUARANTEED—HIGH QUALITY IS WHAT I GIVE.

## BUYERS, ATTENTION! A RARE CHANCE.

- 283 HALF-CHESTS JAPAN TEA at 13c.**—Special price to buyers in quantity. This is not an auction tea. It is of last year's crop, and was only shipped to Canada from Japan in May last. A spot cash transaction this was, and that is the reason I can offer you such a snap—rare liquor at that price.
- 100 HALF-CHESTS FINE ORANGE PEKOE CEYLON BLACK TEA**, bought at the lowest. Nothing like it in the market at less than 20c, at 17½c.

Specialty of High-Grade Goods in Teas, Coffees and Spices Wholesale.

**E. D. MARCEAU,** 281 to 285 St. Paul St., corner of St. Gabriel, **Montreal.**





President,  
JOHN BAYNE MacLEAN,  
Montreal.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**DO NOT WANT MORE TRADE.**

**B**USINESS, like goodness, is something of which most people desire more than they possess. We say most people, because there are some who, at any rate, profess that they have all they want.

He who would make bold to tell us that he was as good as he wanted to be would be quickly set down as being in a rather bad state. What different conclusion, therefore, can we come to when a manufacturer or merchant declares he has all the business he wants, and refuses to try and get more? He may have a large surplus in the bank and many orders on his books, but if he is really honest in what he says, it is evident that the seeds of business degeneration are beginning to sprout.

A gentleman who has interested himself a great deal during the past couple of years in the West-Indian trade informs us that he has been repeatedly met with the remark, when broaching the subject of West-Indian trade to Canadian manufacturers, "Oh, we've got all the business at home that we

want. We are not looking after foreign trade." And yet, at the same time, their confreres in the United States, busy and all as they are, still evince solicitation for the trade of the West Indies, and are steadily sending products there which might just as well be sent from the mills and factories of Canada. And what applies to the West Indies applies to our trade with other countries as well, to a greater or less extent.

There are plenty of manufacturers and others in Canada who, when the home market is dull, are only too anxious to do business with other countries. But how can they expect to compete for that trade when at certain times they cut all connection and allow their competitors in the United States and other countries full swing? It is contrary to all business experience to expect it.

Whether the trade is foreign or whether it is domestic, it can only be successfully exploited when the connection is maintained. We often fear that Canadian manufacturers are not in their generation as enterprising as their confreres in the United States. And when we hear of some of them refusing to make an effort to secure a promising trade, when held out to them, our fears are certainly not diminished.

By steadily, and not spasmodically, courting their trade, the aggregate foreign business of the United States with the British West Indies during the fiscal year ending June 30 last was \$21,723,859, of which \$12,853,307 were imports and \$8,870,552 exports. Including Bermuda and British Honduras, the aggregate was \$24,624,515.

Now, our aggregate trade with the same British possessions in 1900 was valued at \$2,577,574, of which \$1,698,957 were exports and \$878,617 imports. In other words, our aggregate trade is about 10½ per cent. that of the United States. Taking exports alone, the Canadian figures are about 15 per cent. of those of the United States.

**FOREIGN TO CONDENSED MILK.**

While the scientists are disputing as to whether the bovine and human tuberculosis intermarry, one thing we can be assured of, and that is that neither can find a resting place in condensed milk.

**WILL BUY AS WELL AS ASSAY GOLD.**

**T**HE Dominion Government has decided to buy gold outright at the Vancouver assay office, thus making it a purchasing office as well as an assay office. This means that the bank charges of three quarters of one per cent. which the banks had been getting for cashing the assay office certificates and shipping the gold to Seattle will be done away with, and that instead the assay office will give a cheque on the bank of Montreal, payable at par.

In other words, the same rate as that made at Seattle for assaying and minting (one per cent.) will be charged at Vancouver, while the miner will receive at Vancouver one per cent. rebate on the mining royalty, which rebate is not, of course, granted at Seattle. The result of these regulations is to make the price paid for gold at Vancouver exactly one per cent. higher than is paid by the United States authorities at Seattle.

It is expected that this will do much to induce miners and others to take their gold to Vancouver rather than to Seattle, a consummation devoutly wished for by the business men of British Columbia.

Klondike gold has been flowing into the sub-treasury at New York quite freely of late. In one day last week \$1,200,000 worth was received, and in four days \$4,500,000 worth.

Now that the silver question has been declared dead, it is to be hoped no one will try to revive it and declare it as good as gold.

**HEAVY DEATH CLAIMS.**

President Paton, of the Dominion Commercial Travellers' Association, tells us that the death claims on the association have been very heavy this year, amounting, so far, to \$31,000, against \$25,000 as a total for 1900.

Speaking financially, however, it is fortunate that it is mostly among the older members that death has made its ravages, four of the deceased being over 70 years of age.

A good bargain is a reduction in price; a bad bargain is a deterioration of quality—no price will make a bad bargain good.



## WILL WE EXPORT CANNED VEGETABLES TO THE STATES?

It is within the range of possibility that the present year may see the exportation of a quantity of canned vegetables to the United States.

As most of our readers are doubtless aware the drought has been quite decided in the United States, and a heavy shortage is feared, particularly in canned tomatoes, in which there has been a veritable boom during the past few weeks. Purchases of spot stocks at Baltimore and other centres have been remarkably heavy, while prices have been steadily advancing.

A Baltimore, Md., dealer, writing a few days ago, said: "The crop conditions for the week have not shown sufficient improvement to justify packers in taking more than a limited amount of business, in addition to orders entered prior to this week. Inquiries for futures, on the other hand, have been way beyond the volume of last week, with the result of forcing sellers' ideas from 80c. a week ago to 85c., and even at this figure a limited quantity only can be picked up." The same authority says that the present week will likely see 90c. quoted for good standard 3's.

It is because of this condition of affairs in the United States that there is a possibility of a market being found in the United States for Canadian canned vegetables. And what makes it possible is the fact that inquiries for prices and other information have been received by packers and brokers in this country during the past few days from dealers in the United States. They evidently, however, want pretty close figures, and stipulate that the tins must be free from labels, it being the intention of the contemplated purchasers to affix their own labels.

Our export trade in canned vegetables is an insignificant one, and France took more from us last year than the United States, \$1,520 worth going to the former country and \$1,413 to the latter. Our total export of canned vegetables was nearly \$18,000, of which \$13,687 went to Great Britain.

Between the United States and Canada a great gulf has been fixed, so that under ordinary normal conditions we can neither

go to them with canned vegetables nor they to us. The duty in the United States is ad valorem and specific, according to the vegetable described. On peas and beans, for example, the duty is 2½c. per lb., while on other kinds of canned vegetables it is 40 per cent. In Canada the duty on tomatoes, corn and other kinds of canned vegetables is 1½c. per lb. Except on peas and beans, therefore, our duty is higher than that of the United States on canned vegetables, being somewhere in the neighborhood of 70 per cent.

In Canada so far this season the pack of everything is light. What has so far been packed are strawberries, raspberries, peas and beans. Corn and tomatoes are yet to come. On account of the agreement with the syndicate, the pack under the most favorable of conditions is to be 30 per cent. smaller than in 1900. If, therefore, any quantity should be exported to the United States, we may expect to see high prices rule during the ensuing year.

The conditions this season are, so far, exceptionally favorable to the syndicate, and with the high prices which are likely to rule some of the canners are regretting that they made any agreement with the syndicate. Others again, while realizing that it would have been more profitable had they been left with a free hand to pack as much as they chose and to sell at what price they liked, say they are glad someone stands to make money out of canned goods this year.

### THE CROPS IN ONTARIO.

The report of the Ontario Agricultural Department, dealing with conditions up to August, shows that the fall wheat crop has suffered from Hessian fly in Lake Erie district, but in other districts is in good shape. The yield should run from 5 to 40 bushels per acre. The spring wheat crop, while poor in some sections, is, on the whole, a fair crop; barley, a fair to good crop; oats, light crop (suffered by heat in July); peas, from 10 to 30 bushels per acre; beans, an excellent crop; hay and clover, unusually good; corn, good; potatoes, fair; roots, light to fair; honey, not over 60 lb. per hive; pastures, dried up in July

but are improving; apples, between 35 and 40 per cent. of average crop; pears, good crop of fair quality; peaches, light in Niagara district and fair in Western Lake Erie section; plums, failure in some sections, average crop in others; cherries, light; grapes, good.

The wheat acreage is considerably smaller than last year; barley, larger; oats, smaller; peas, smaller; beans, larger; hay and clover, larger. No comparison is made in respect to other acreages.

### CANADIAN OATS FOR SOUTH AFRICA.

THE British War Office has placed orders for nearly 1,500 tons of oats in Canada for the use of the army in South Africa. These orders have been accompanied by special directions and precautions, for, although a fair quantity of oats have been shipped from Canada to South Africa (the exports in that direction in the year 1899 1900 being 33 934 bushels) this shipment is practically an experimental one as far as the War Office is concerned, an experiment the success of which depends almost altogether upon the condition in which the grain arrives at Cape Town.

The war in South Africa has undoubtedly been of some service to Canada, in opening, as it has done, such a respectable trade in many lines. Canadian hay, meats and jams have been purchased extensively, almost from the outbreak of hostilities. Already this season there has been a good, steady movement of hay to South Africa from the Maritime Provinces. The addition of oats to the War Office's list of purchases should be fully as satisfactory to both buyer and seller as has been the case in respect to the other articles mentioned.

### MARITIME BOARD OF TRADE.

The annual meeting of the Maritime Board of Trade, which opens at Chatham, N.B., on Wednesday next, promises, if one can judge from the intimations that have come to Secretary D. G. Smith, to be one of the most important yet held. Arrangements have been made whereby delegates will obtain transportation at one fare over railway and steamship lines.

Among the leading subjects for discussion will be the admission of Newfoundland into the Confederation.



## SALMON PACKING OPERATIONS.

**S**ALMON canning in British Columbia is being prosecuted under circumstances a great deal more favorable than they were a short time ago.

On the Fraser river the run of fish has been excellent, and the boats have averaged 300 to 400 fish some nights. Many are said to have obtained as many as 600 and 700.

Besides what has been caught by their own fishermen, the canneries on the Fraser have been bringing sockeye salmon from Point Roberts, United States territory. They were caught there in traps and brought to the Canadian side in scows. One steamer brought 9,000 on August 2. The price per fish is about 2c. less than is paid to the home fishermen, and, while there is a Customs duty of ½c. per lb., practically the whole of it is refunded when the fish are canned and exported.

There are more fish running into the United States traps than the canneries there utilize. It is said that never in the history of salmon-packing at Puget Sound has there been such an enormous run as has been experienced this season. It is declared that the traps of one company alone would yield about 500,000 salmon per day if all the fish were taken and used. It is no wonder that a strong sentiment in favor of constructing traps in Canadian territory is developing among the canners of British Columbia.

A Victoria paper, of August 6, says that the steamers which had just returned from the northern part of British Columbia reported that the run of fish was good when they left. On July 7, the Wannuck cannery had a catch of 5,100 cases; the Rivers Inlet and Victoria canneries had 4,200 cases; the Lowe Inlet cannery, 1,800 cases; the Standard, 2,800; Cunningham's, 6,600 cases, and the Windsor, 6,700 cases. These were among the best catches reported, and indicate that although the season began poorly that the canners will yet come out with fair profits for the season's work.

## GOOD NEWS FOR ST. JOHN.

A Montreal despatch says that the differences between the Canadian Pacific and the Intercolonial Railways over the transfer

of westbound freight from the Maritime Provinces have been settled.

This will be welcome news to the shipping and mercantile interests of St. John, N.B. It will be remembered that one result of the dispute between the two railroads was that the winter port business of St. John was considerably curtailed, as the Canadian Pacific made little effort to obtain cargoes for steamers, claiming there was no money in hauling cargoes east and they taking empty cars west while the Intercolonial was hauling westbound freight.

When interviewed in Montreal regarding the matter, E. G. Russell, manager of the Intercolonial, stated: "Difficulties between the two roads have been settled, and St. John will do a heavy shipping business this winter. Both the railways and the steamship companies are making preparations for it. The C.P.R. is enlarging its track room at West St. John, in the vicinity of the wharves, and making preparations which indicate that it anticipates a heavy winter's work. The Intercolonial is also extending its yard and siding accommodation to St. John."

## EXPORTS OF CEYLON TEA.

**E**XPORTS of tea from Ceylon continue to increase. During the first six months of the year they aggregated 75,441,861 lb., compared with 72,917,366 lb. for the same period in 1900. The following table gives the exports during the first six months of each of the three years named and the countries to which the tea went:

	1901, lb.	1900, lb.	1899, lb.
Austria.....	25,100	5,902	6,816
Belgium.....	8,666	2,115	8,883
France.....	148,927	108,409	59,851
Germany.....	193,021	188,596	196,843
Holland.....	15,489	2,000	4,670
Italy.....	7,711	5,007	8,169
Russia.....	4,769,103	4,296,699	1,822,489
Spain.....	.....	15,130	11,300
Turkey.....	24,822	11,203	10,202
India.....	680,201	343,150	244,576
Australia.....	10,225,870	7,849,386	7,404,753
America.....	1,489,875	2,517,826	1,141,200
Africa.....	152,386	82,578	134,738
China.....	1,510,980	766,592	469,638
Singapore.....	73,923	59,932	28,907
Mauritius.....	15,330	700	17,420
Malta.....	161,433	209,553	125,087
Sweden.....	26,474	43,218	23,746
United Kingdom.....	55,912,550	56,419,370	59,363,492

Total lb..... 75,441,861 72,917,366 62,082,178

Among the quantity exported during the six months of this year was 427,695 lb. of

green tea, of which 314,703 lb. went to the United States and Canada and 93,449 lb. to the United Kingdom. The latter was probably reexported to green tea drinking countries.

## GOOD ADVICE FOR APPLE EXPORTERS.

**T**HE convention of the National Apple Shippers' Association, which was held in Toronto last week, should be productive of good results to the apple-growing industry of this country.

The criticism has been frequently made that Canadian shippers were not careful of their honesty in packing apples; that this fruit was received from Canada, and especially from Ontario, faced with much better apples than the body of the barrel contained, that sometimes hay, old boots, etc., were stuffed into the barrels. The complaints have been so numerous that it was generally admitted that the demand for Canadian apples in Great Britain was in danger of being injured, but never has the matter been brought home to the trade so forcibly as was done at this convention.

Speaker after speaker, including Professor Robertson, Canadian Commissioner of Agriculture; Professor Mills, of the Ontario Agricultural College, and several of the largest exporters, stated in clear, emphatic language the opinion that there must be honesty in apple-packing if the industry is to maintain its status.

The Dominion Fruit Marks Act, which went into force on July 1, was commented upon as good legislation. By it every person who packs fruit in a closed package intended for sale is compelled to brand it plainly with his full name and address, the name of the variety and the designation of the grade of the fruit. Packages are not to be exposed for sale or sold unless so marked, and a penalty is imposed for false marking of packages or fraud in packing.

Packers were counselled to assist in every way the enforcement of this law, and to make it a guarantee of honesty in apple-packing in Canada.

Prof. Robertson, in his address on Thursday, referred to another important matter. Shippers, he declared, should make it their business to teach growers what varieties should be grown and how to take care of them. The seller always paid attention to his customer: therefore, the apple-buyer could influence the grower as no one else could. The shippers soon find out what kind of apples prove most suitable for the export trade. They should do everything in their power to influence growers to grow these varieties, and to study their culture in order to get the best results.



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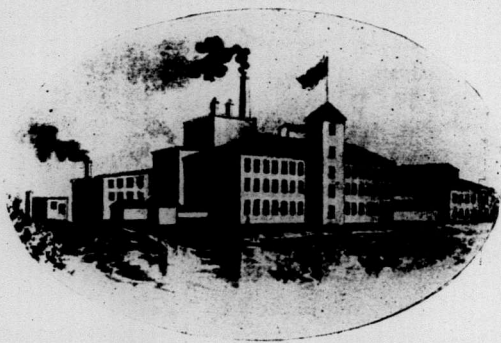
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10,000,000 Packets sold annually. Black, Mixed, Natural Leaf Ceylon Green.

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must have the finest quality of **STARCH** to obtain the desired finish on linen.

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COMMENT IS UNNECESSARY.

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We are putting on the market the best Fig Bar Biscuit ever made. One 12-lb. box will prove what we say. Include this in your next order.

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Get our special quotations for "Long Keepers" for your Summer trade.

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**Canadian Produce  
Company, Toronto**

In no other way can General Store Keepers dispose of their chickens so profitably or with so little trouble as with us.

grinding in transit, or 83½c. Toronto and west. Ontario wheat is quoted at 70c. at outside points, middle freights. There is not much doing on the Toronto street markets, where prices are steady as follows: Wheat, white and red, 70½ to 71c.; goose, 69c.; oats, 38 to 40c.; rye, 52 to 52½c.; barley, 47c.

**FLOUR**—The market has stiffened in sympathy with the rise in wheat. Manitoba flour is 10c. and Ontario flour 20c. higher. We quote on track, Toronto (bags included) as follows: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.85; Ontario patents, \$3.70 to \$3.80; straight roller, \$3.40.

**BREAKFAST FOODS**—The demand is good. Rolled wheat is 10c. higher. Other lines are unchanged. We quote: Standard oatmeal, \$3.70 in bags, and \$3.80 in bbls.; rolled oats, \$3.60 in bags, and \$3.70 in bbls.; rolled wheat, \$2.35 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$4.

**HIDES, SKINS AND WOOL.**

**HIDES**—There is a good supply, but offerings are readily absorbed. We quote as follows: Cowhides, No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c. Steerhides are worth 1c. more. Cured hides are quoted at 8½ to 9c.

**SKINS**—Prices are steady throughout. The movement is moderate. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 55 to 60c.; culls, 20 to 25c.; sheepskins, 90c. to \$1; lambs and pelts, 35c.

**WOOL**—There is a good demand, but at low figures. Our quotations are: Combing fleece, washed, 12 to 12½c., and unwashed, 7½ to 8c.

**QUEBEC MARKETS.**

MONTREAL, August 15, 1901.

**GROCERIES.**

**B**USINESS shows a little more animation this week. Sugar has developed a weaker tendency, and yellows are 10c. per 100 lb. lower. One of the features of the week is the improved demand for spot canned goods; orders for small lots are numerous, showing that stocks in retailers' hands are light. Tomatoes and corn are still being sold at very low values. The likelihood of a poor crop of apples has excited the spot apple market, both for gallon and evaporated apples. New quotations are out on currants, raisins, figs, dates and nuts. Valencia almonds are lower. The pack of all kinds of salmon is now certain to be at least a fair one. Canadian macaroni and vermicelli have been reduced ½c. per lb., being now quoted at 4½c. in boxes. Patna rice is ¼c. per lb. higher, due to a rise of 9d. to 1s. per 112

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some vinegar—well pack-  
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lb. Dealers report a difficulty in securing sufficient supplies of fine salt. Foreign kippered herrings are very scarce. There is now on the market a stock of good hard-cured codfish, which has been scarce for some time; the ruling price is 5c. Payments are first-class and money is plentiful.

### SUGARS.

The weakness in the sugar market which we mentioned in our last report, developed at the close of the week into a decline of 10c. per 100 lb. on all grades of yellows. This change was made in sympathy with New York. The demand both here and in the United States seems to have been disappointing this year, as at a moment when sugar is usually strong, it is this year extremely weak. New York is again reported quiet and easy, with centrifugal, 96 test, quoted at 4½c. Continental quotations are bullish, Tuesday's coming at 9s. 7½d., an advance of 4 to 5d. on the week. Local quotations are \$4.50 per 100 lb. for granulated and \$3.75 to \$4.35 per 100 lb. for yellows, according to quality. City, 5c. extra.

### SYRUPS.

Business in this line is at a standstill. Quotations are unchanged, but the high price of corn cannot be without its effect. Cane syrup is worth 1½ to 2c. per lb. and corn syrup 3 to 3¼c., according to parcel.

### MOLASSES.

The market shows no new features this week, the firmness we have mentioned in previous issues being well maintained. The wharf has been the scene of some transactions, but trading is now limited. In small lots molasses is quoted at 29c. per gallon.

### CANNED GOODS.

During the past two weeks there has been an extraordinarily strong run on tomatoes, corn and peas. The low prices would lead one to think this was speculative, but it appears only small lots are called for, showing that the goods are going into consumption. Tomatoes are still selling at 80c., corn at 75c., while peas are higher, in sympathy with the decision of the canners to advance prices on the new pack, which is said to be only 60 per cent. of that of last season. For futures there is said to be a little better demand from retailers, but there is still that indifference noticeable. New tomatoes are offered at 82½ to 85c., corn and peas at 80 to 82½c. Fruits are selling in fair quantities at unchanged quotations. Strawberries are worth \$1.50 to arrive; raspberries, \$1.40; gooseberries, \$1.40; pears, \$1.55 for 2's and \$2 for 3's; Lombard plums, \$1.20; greengages, \$1.30; yellow peaches, \$1.70 for 2's and \$2.50 for 3's; sliced pineapple, \$2.30, and \$2.45 for grated; 3-lb. apples,

## Honey for Money.

A nice lot fine extracted clover honey in 60-lb. tins to offer. Choice white clover in comb in 12 to 13 oz. sections—one doz. per box. Beautiful clover honey in glass jars.

## Money for Honey.

We are open for large lots of Clover, Basswood, and Golden Rod honey, extracted, or in comb. Bought for cash, or sold on commission.

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It will pay you to notify me if you have it in stock, so that I may direct a good class of inquirers to you.



85c.; red pitted cherries, \$1.80, and whites, \$2.

At present wholesalers find it impossible to make contracts for gallon apples, offers to canners of \$2.25 having been turned down. No spot goods are obtainable at \$2; two months ago bargains were being offered at \$1.65 to \$1.75.

The latest telegraphic advices from the Coast say that the salmon run on the Fraser, Skeena and Rivers Inlet, have vastly improved and there is now a certainty that all contracts will be filled. Prices are steady and unchanged. Spot sockeye continues very scarce. Foreign kippered herrings are also almost unobtainable. There is talk of an advance in baked beans; white pea beans are now quoted at nearly \$2 per bushel; the new crop may relieve the strain.

SPICES.

A good trade is passing in all kinds of spices at current prices. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12 1/2 to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15c.; Japan, 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

RICE.

Imported Patna rice has advanced 9d. to 1s. per 112 lb., and jobbers here have advanced prices 1/2c. per lb. Otherwise there is no change. The demand is fairly good. We quote in combine district: B rice, in bags, \$3.10; in 1/2 bags, \$3.15; in 1/4 bags, \$3.20; in pockets, \$3.25. In 10-bag lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in 1/2 bags; \$3.10 in 1/4 bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 1/2c. per lb.

TEAS

Latest advices from Japan report an easy market on all grades below finest. Although the depreciation in values is scarcely noticeable, dealers here look for better bargains than are going and are content to wait for them. A better demand has set in, however, and several good sales have been reported. Statistics show that to date shipments to Canada have been higher this year than last; this must mean that goods have been coming into the United States through our ports for imports to the East have certainly been light.

Indian and Ceylon teas of low to medium grades continue firm. In London, the average price of sales of Indian tea during July was 7 1/2d. per lb., against 7 1/4d. per lb. for the corresponding month last year, which means that the market is vastly improved. "Quotations for the commoner

grades have been much over the low figures ruling lately. Ceylons do not show as much improvement, the average of public-sale prices being 6 1/2d. per lb., against 7d. per lb., July, last year. The market is looked to improve still further in blacks. China blacks on the local market are in

good demand and fair shape. In fact, it looks as if the tea business were to improve all around.

FOREIGN DRIED FRUITS.

CURRENTS—Owing to rain storms in Greece, currants advanced from 19s. to 19s. 6d. c.i.f. for shipment by the first

**KEEP COOL!**

**Georgia Watermelons**

First car of the season just arrived.

*Extra Fancy Bananas, Pineapples, Oranges, Lemons.*

**CANADIAN** Tomatoes, Raspberries, Cherries, Currants, etc., arriving 3 to 5 times daily per express.

Telephone or Mail your orders. Will make prices right. Quality Right.

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In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

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NUTRITIOUS.

**COCOA**

**SPECIAL CARE**

is paid to the selection of the material used in

**BOECKH'S CARPET**

**BROOMS**



and they are so well made as to insure satisfaction to your customers. They are the best trade-winners on the market.

**BOECKH BROS. & COMPANY**

80 York Street, TORONTO.

*Returned by Mr. Williams  
The four Tanned  
3-4-00*



# TEAS For the Wholesale Trade

Japans, Congous, Indian, Ceylon, Oolongs, Pingsuey, Gun-powders, China Greens.

WRITE FOR QUOTATIONS.

## S. H. EWING & SONS, 96 King St., MONTREAL

direct steamer. Two shillings are added for earliest shipments via Liverpool. This will enable the wholesaler to sell his new currants at 6½ to 7c. per lb. Spot currants are good property at 10c. for sound fruit.

**RAISINS**—Valencia raisins have opened at 20s. c.i.f.; at this figure Spanish firms expect to effect shipments about August 22. To the retail trade fruit will be sold at about 6½c. There is still a quantity of last year's fruit to be disposed of; prices are rather easier, 4½ to 4¾c. being a fair value for fine off-stalk, 5½c. for selected and 6c. for layers.

**SULTANA RAISINS**—The opening prices on the new crop of Sultanas are very high, being 42s. 3d. for 2-star, 39s. 3d. for 3-star and 34s. 9d. for 4-star, allowing the wholesalers to sell them at not less than 12, 11 and 10c. respectively.

**DATES**—Low prices and early shipments are being offered in dates. One firm is guaranteeing to have goods delivered here by November 1, selling to allow the wholesaler to quote 4½ to 5c. Shipments by first tide will mean a saving of ¼c.

**FIGS**—Comadre figs are quoted by one broker at 10s. 3d. c.i.f. for the first half of September, allowing the wholesaler to quote 3¾ to 4c. This is certainly a low figure.

**EVAPORATED FRUITS**—The market for evaporated apples is cited, holders asking 7½ to 8c. for fruit worth only 6c. some weeks ago. Goods are very scarce on this market.

### NUTS.

Grenoble walnuts have opened at 75 francs c.i.f., early November shipment. Valencia shelled almonds are lower, selling now at 28c.; first arrivals will sell at 25c. There are no pecan nuts on the market.

### GREEN FRUITS.

Again we report a brisk market in green fruits, a firmness being added to the activity. Six cars of Californian fruit have sold this week, and prices are higher. We quote as follows: Messina oranges, 200's, \$4 per box; California Valencias, \$4 per half box; Messina lemons, 300's, \$4.25 to \$4.50; 360's, \$3.75 to \$4.25 per box; Verdilli lemons, \$4.50 to \$5 per box; pineapples, 20 to 30c.; tomatoes, 50 to 60c. per 12-quart basket; Canadian apples, 25 to 35c. per basket; Californian plums, \$1.75 to \$2.50 per box; peaches, \$1.50 to \$1.75; limes, \$1.50 per box; Ontario peaches, 50 to 60c. per basket; raspberries, 11 to 12c.; cocoanuts, \$3.25 per bag of 100; Bartlett pears, \$2.75 to \$3.10 per box; blackberries, 8 to 10c.; watermelons, 20c.; bananas, No: 1, \$1.75 to \$2.25, and eight hands, \$1.35 to \$1.50.

### COUNTRY PRODUCE.

**EGGS**—As yet the egg market is steady dealers paying 11c. for fresh candled stock, but there is an impression abroad that prices must go up. We quote: Candled stock, 12 to 12½c.; straight receipts, 11 to 11½c.; and No. 2, 9½ to 10½c. per doz.

**HONEY**—Supplies of new honey are now more liberal, consisting of splendid quality,

both in comb and extracted; sales of the former have been made at 10 to 10½c., and for the latter, in tins, 8 to 8½c.

**POTATOES**—Receipts are increasing, but the price is still \$1.75 in bbls.

**ASHES**—The market keeps steady under light receipts and a fair demand, last sales reported of first pots being at \$4.25 to \$4.35.

### FLOUR AND GRAIN.

**FLOUR**—In sympathy with the advance in wheat the flour market is decidedly firmer, and western millers are again demanding more money. In spring wheat flour there is also a firmer feeling. We quote as follows: Manitoba spring wheat patents, \$4.00 to \$4.10; winter wheat patents, \$3.55 to \$3.80; straight roller, \$3.20 to \$3.40; in bags, \$1.60 to \$1.65 and Manitoba strong bakers', \$3.50 to \$3.80.

**GRAIN**—We quote: No. 1 spring wheat, 76 to 77c. afloat July; peas, 81c.; rye, 57 to 58c.; No. 2 barley, 51½ to 52c.; oats, 38 to 39c.; buckwheat, 56½ to 57c.; corn, 61 to 62c.

**OATMEAL**—The market is steady at the late advances. The demand for export is good and prices here are well maintained. Car lots are worth \$4.05 to \$4.10 on the track and \$4.15 to \$4.20 for jobbing lots.

**FREED**—There is still a good demand for bran and the supply continues to run light. Car lots of Ontario bran have sold at \$15.50 to \$17, shorts \$17 to \$18, and mouillie \$19.50 to \$24.50, as to quality.

**BALED HAY**—There is still a good busi-

*The best selling tea in Canada today is  
Blue Ribbon Ceylon  
packed and sold by  
Blue Ribbon Tea Co.  
12 Front St. East - Toronto*



ness passing in old hay, sales being reported at \$9.50 to \$10.25 for No. 2. Clover has sold at \$9.

**LIQUORS.**

**SCOTCH WHISKIES.**

| Per case of quarts.                               |                            |
|---------------------------------------------------|----------------------------|
| Roderick Dhu                                      | \$9 50 less 3 p.c. 30 days |
| Usher's O.V.G. Special Reserve                    | 9 75                       |
| Usher's G.O.H.                                    | 12 25                      |
| Gaelic, Old Smuggler                              | 9 75                       |
| Usher's O.V.H.                                    | 9 50                       |
| Old Mull                                          | 9 75                       |
| Sheriff's One Star                                | 10 25                      |
| " V.O.                                            | 10 50                      |
| Kilmarnoch                                        | 9 75                       |
| Doctor's Special                                  | 10 00                      |
| House of Lords                                    | 10 75                      |
| Bulloch, Lade & Co.—                              |                            |
| Special blend                                     | 9 25                       |
| Extra special                                     | 11 00                      |
| John Dewar & Sons—                                |                            |
| Extra special                                     | 9 50                       |
| Special liqueur                                   | 12 25                      |
| Extra                                             | 16 50                      |
| James Ainslie & Co.—                              |                            |
| Highland Dew                                      | 6 75                       |
| Glen Lion, extra special                          | 12 50                      |
| J. Brown & Co.—                                   |                            |
| Duke of Cambridge                                 | 12 00                      |
| Mitchell's—                                       |                            |
| Heather Dew                                       | 7 00                       |
| Special Reserve                                   | 9 00                       |
| Mullmore                                          | 6 50                       |
| W. Teaches & Sons—                                |                            |
| Highland Cream, qts., \$9.50 less 3 p.c. 30 days. |                            |

**CANADIAN WHISKIES.**

|                              | In barrels per gal.            |
|------------------------------|--------------------------------|
| Gooderham & Worts, 65 O. P.  | \$4 50                         |
| Hiram Walker & Sons          | 4 50                           |
| J. P. Wiser & Son            | 4 49                           |
| J. E. Seagram                | 4 49                           |
| H. Corby                     | 4 49                           |
| Gooderham & Worts, 50 O. P.  | 4 10                           |
| Hiram Walker & Sons          | 4 10                           |
| J. P. Wiser & Son            | 4 09                           |
| J. E. Seagram                | 4 09                           |
| H. Corby                     | 4 09                           |
| Rye, Gooderham & Worts       | 2 20                           |
| " Hiram Walker & Sons        | 2 20                           |
| " J. P. Wiser & Son          | 2 19                           |
| " J. E. Seagram              | 2 19                           |
| " H. Corby                   | 2 19                           |
| Imperial, Walker & Sons      | 2 00                           |
| Canadian Club, Walker & Sons | 3 60                           |
|                              | Less than one bbl. per gallon. |
| 65 O. P.                     | \$4 55                         |
| 50 O. P.                     | 4 15                           |
| Rye                          | 2 25                           |

**CHAMPAGNE.**

The prices below are subject to the trade discount of 5 and 3 per cent.:

|                                                                                         | Per Case.       |
|-----------------------------------------------------------------------------------------|-----------------|
| Comte de Castellane—                                                                    |                 |
| Cuvee Reservee { Quarts.....                                                            | \$12 50         |
| " { Pints.....                                                                          | 13 50           |
| Carte d'Or.....                                                                         | 15 00           |
| Champagne Ve' Amiot—                                                                    |                 |
| Carte d'Or.....                                                                         | 16 00           |
| " Blanche.....                                                                          | 13 00           |
| " d'Argent.....                                                                         | 10 50           |
| Pommery—                                                                                |                 |
| Sec and Extra Sec.....                                                                  | Quarts. Pints   |
| ".....                                                                                  | \$28 00 \$30 00 |
| Mumm's—                                                                                 |                 |
| Extra Sec.....                                                                          | 28 00 30 00     |
| Moet & Chandon—                                                                         |                 |
| White Seal.....                                                                         | 28 00 30 00     |
| Brut Imperial.....                                                                      | 31 00 33 00     |
| Perrier-Jouet—                                                                          |                 |
| Fruit.....                                                                              | 28 00 30 00     |
| Reserve Dry.....                                                                        | 28 00 30 00     |
|                                                                                         | <b>GIN.</b>     |
| Pollen Zoon—                                                                            | Per Case.       |
| Red, cases of 15 bottles.....                                                           | \$9 75          |
| Green, " 12 ".....                                                                      | 4 75            |
| Violette, " 12 ".....                                                                   | 2 45            |
| P. Hoppe "Night Cap" Brand—                                                             |                 |
| Red, cases of 15 bottles.....                                                           | 10 50           |
| Green, " 12 ".....                                                                      | 5 25            |
| Yellow, " 15 ".....                                                                     | 10 75           |
| Blue, " 12 ".....                                                                       | 5 40            |
| Poney, " 12 ".....                                                                      | 2 50            |
| Draught—                                                                                | Per Gal.        |
| Hogsheads.....                                                                          | \$2 95          |
| Quarter casks.....                                                                      | 3 00            |
| Octaves.....                                                                            | 3 05            |
| De Kuyper—                                                                              |                 |
| Violet, 2 doz. cases.....                                                               | 5 30            |
| Green, " ".....                                                                         | 6 00            |
| Red, " ".....                                                                           | 11 50           |
| White, " ".....                                                                         | 4 00            |
| Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid. |                 |
| Key Brand—                                                                              |                 |
| Red cases.....                                                                          | 10 25           |
| Green ".....                                                                            | 4 85            |
| Poney".....                                                                             | 2 60            |

| Melcher's—              |       |
|-------------------------|-------|
| Infantes (4 doz).....   | 4 75  |
| Picnic.....             | 7 75  |
| Poney.....              | 2 60  |
| Blue cases.....         | 4 75  |
| Green ".....            | 5 50  |
| Red ".....              | 10 25 |
| Honeysuckle, small..... | 7 90  |
| " large.....            | 15 25 |

**BUTTER AND CHEESE.**

**CHEESE**—The cheese market has inclined to be heavy, the transactions in Quebec cheese showing a decline of ¼ to ⅓c. in last week's level, goods selling at 9⅞ to 9¼c., the ruling price. Finest western is worth 9⅞ to 10c.

**BUTTER**—While last week 20¼ to 21c. was obtainable for finest creamery, this week the highest bid was 20½c. Western dairy has sold at 15 to 15¼c.

**MARKET NOTES.**

Eggs are firm and advancing. There is a scarcity of fine salt. Foreign kippered herrings are scarce. Currents have advanced 6d. in Greece. Imported Patna rice is ⅓c. per lb. higher. Yellow sugars are 10c. per 100 lb. lower. Indian teas of low to medium grades are higher. Valencia raisins on spot are being marked down. Californian peaches are 50c. per box higher. Macaroni and vermicelli are ½c. per lb. higher. Valencias are lower on spot in consequence of price of new goods. The market for gallon apples and evaporated apples is excited. The St. Lawrence Distillery Co. have decided to discontinue business in Montreal.

**NEW BRUNSWICK MARKETS.**

**OFFICE OF THE CANADIAN GROCER.**

ST. JOHN, N.B., August 15, 1901.

**B**usiness during the week has been but fairly active. Prices in the main tend upward, but in a few cases, of which dry fish is one, rather lower figures rule. The weather is dry and has been so, though there are signs of a change. Berries and potatoes have been much affected. The latter are very high for the season. The fine weather has resulted in a good crop of hay, particularly on Prince Edward Island. It is, however, affecting the pastures, and also the supply of milk going to the cheese factories. So far this season, however, the cheese output has been ahead of last season.

**OIL**—In burning oil, the low prices continue, and a large business for future shipment is the result. There are now reports of fine oil being found in the Northwestern States. Much of that lately found in the south and and southwest is used for fuel and gas, and

so does not so much affect that of the older producing States. In paint oil, sales are light. Lubricating oils are but a limited demand. Cod oil is more freely received. Price is still quite high.

**SALT**—There is a good sale for Liverpool coarse salt. Prices this season have been held firm and at quite full figures. There is considerable to arrive shortly. In Canadian there is the usual summer business. Prices are unchanged. We quote as follows: Liverpool coarse, 52 to 58c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl., 20 lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS**—There is quite a firm feeling in new vegetables. Dealers have been slow in buying, though there have been a good many orders placed, peas being bought quite freely. In fruits, this is not a large market. Prices are unchanged, except in gallon apples, which are more firmly held. In salmon the bare condition of the market has been relieved by the arrival of spring fish. Spot prices are quoted lower. Our market is using a rather cheaper grade of salmon than formerly. They are said to give general satisfaction. The pack of sardines will be large, but kippered herring will be short. Lobsters are more freely offered this season. Blueberries, it is thought, will be scarce.

**GREEN FRUITS**—New Brunswick apples are being freely received. The crop is a light one. While prices are rather easier, they are still high. In all fruits the supply seems light. Californian fruits are firmly held, particularly pears, which are the sellers. Watermelons are more freely offered, and are rather lower. The sale here is not large. While wild raspberries and blueberries are in short supply, quite large quantities are being shipped, chiefly to Boston.

**DRIED FRUITS**—Old Californian fruits have all been advanced on the Coast. The low prices having resulted in a large business, particularly in seeded raisins. It is said new raisins will open at the same price as last year. If they do it is difficult to see how they can have any large sale in Canada with Valencia and Malaga fruit quoted as at present. It looks as if Valencias would be quite low. It is expected first shipments will be made this week from Denia. Apricots and peaches, the first Californian fruits to be quoted, are quite high, particularly apricots. There is but a fair sale here. All spot goods move slowly. New peels will



come on a bare market. Dried apples are firmer and evaporated are higher and scarce. New are expected to be high.

**DAIRY PRODUCE**—In cheese, while the output has been large it has been shipped away. Local stock is light. Twins are needed and higher prices are obtained. Eggs show little change, and there is a fair sale. Butter is rather firmer. Good butter is scarce.

**SUGAR**—Prices are unchanged. The low figures continue. There is much interest in the effort of the wholesale grocers of the three Provinces to arrive at an agreement with the Canadian refineries in regard to prices. The terms of the agreement have been accepted both by the New Brunswick and Nova Scotia associations. It is said the regulations will in a few weeks go into effect. The chief features are equal prices at all points and the shutting out of foreign sugars. The latter point is one of main interest. One or two dealers object to this and remain outside. It is expected the Canadian refineries will refuse to sell them.

**MOLASSES**—Market is unchanged. The outside country has been well supplied and sales are now light. Low prices still rule.

**FISH**—There has been little change, though the tendency is to lower figures. This is most noticed in dry codfish, the price having been higher than the conditions warranted. Freer receipts have caused a drop. In fresh fish the variety is again getting limited. Shad comes to hand slowly. For pickled and smoked herring the season is early. We quote: Large and medium dry cod, \$3.75 to \$3.80; small, \$2.50 to \$2.65; haddies, 5 to 5½c.; smoked herring, 12 to 13c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.65 per 100 lb.; pickled herring, \$2.15 to \$2.25 per half bbl.; Canso herring, \$5 per bbl.; \$2.75 per half bbl.; Shelburne, \$4.50 per bbl.; \$2.25 per half bbl.; halibut, 10c.; shad, 10 to 22c.

**FLOUR, FEED AND MEAL**—Flour is unchanged, and there is but a fair business. It is expected firmer figures will rule. Feed is scarce, and is high. Oats are scarce. Oatmeal, while but a fair sale, is firmer in price. Beans are higher and stock light. The trade were taken by surprise. Cornmeal also surprised the trade, the advance finding light stocks. Split peas and blue peas are firm at full figures. We quote as follows: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.65 to \$3.70; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.90 to \$3; middlings, \$22 to \$23; oats, 48 to 50c.; hand-picked beans, \$1.95 to \$2; prime, \$1.85 to \$1.90; yellow eye beans, \$2.40 to \$2.60; split peas, \$4.10 to \$4.15; barley, \$3.90 to \$4; hay, \$12 to \$14.

#### ST. JOHN NOTES.

J. Hunter White called on the wholesale grocers of Moncton this week in the interests of the N. K. Fairbank Co.

New salmon, "Red Clover" brand, was received this week and was distributed to the trade by the local broker, E. T. Sturdee.

C. H. Clerke, St. Stephen, called on THE GROCER this week. While in the city Mr. Clerke bought quite freely from the local brokers, including a large purchase of foreign sugar.

A. I. Teed, of St. Stephen; F. P. Reid and J. H. Harris, of Moncton; A. Randolph, of Fredericton, and other representatives of the wholesale grocery trade of our Province, were in the city the past week attending the meeting of the Guild in the interest of the sugar regulations.

#### MANITOBA MARKETS.

Winnipeg, Man., August 12, 1901.

**T**HE week has been marked by almost perfect weather for the season. Harvesting operations have begun in all parts of the Province. In fact, the first fields of wheat were cut on the 29th of July, and the first threshing was done on the 7th of August. The crop is surprisingly well forward considering the weight of the straw and heads. The anxiety as to harvest help is materially relieved by the arrival of 7,000 harvest hands of an excellent standard of efficiency. The time at which August frost is feared has passed and the only thing that now worries the farmer is whether the railroad strike will be over in sufficient time to get the crop to the lakes.

Trade is good in all lines and the general tone of business is in very marked contrast to the corresponding period of last year, when the drouth was being followed by a wet harvest. There are few changes in prices, and the majority of these are in the shape of advances in cereals.

**FLOUR**—Trade is good and prices are unchanged: Hungarian brand, \$2; Five Roses, \$2; Glenora Patent, \$1.85; Red Patent, \$1.85; Alberta, \$1.65; Manitoba, \$1.50; Medora, \$1.45; Imperial XXXX., \$1.20; XXXX., \$1.15.

**CEREALS**—The market in all lines is high and firm. White beans have made the sharpest advance and are quoted at \$2.10 to \$2.15; this is a jump from \$1.90. Rolled oats are remarkably firm at \$2.25 to \$2.30 per 80-lb. sack. Cornmeal is firm at \$1.70 to \$1.75; split peas have advanced and are now \$2.50 to \$2.60. Demand in all lines is fair.

**RICE**—Is higher and is expected to further advance owing to a reported shortage of Japan. The advance in the primary markets is fully 1 cent per lb.

**CANNED GOODS**—There is every indication that all lines of newly canned vegetables will experience a sharp advance before August 15. It is evident that the syndicate are controlling peas, corn and beans. Fruits, on the contrary, seem to be offered at such prices as suit the canner, there being no agreed price. As far as this market is concerned things are no more satisfactory than they have been at any time during the past year, nor is there any indication of improvement.

**SUGAR**—The demand is excellent, but yellow sugars show a drop of 10c. since last writing. No cause is assigned for this.

**EVAPORATED AND DRIED FRUITS**—Reports are to hand that there has been a further advance of 1-c. on apricots in California. This makes an advance of 14-c. during the past ten days. No change has yet taken place in prices here, but an advance is expected. Reports also indicate that all the small prunes have been bought up and that prices are likely to be advanced.

**GREEN FRUITS**—The first Ontario tomatoes are to hand this week, and, as so frequently happens, the quality was anything but up to standard. Supplies of fruit have been somewhat limited on this market all week owing to the extremely hot weather to the South, but more plenti-

ful supplies are looked for in the next few days. Prices are higher than is usual at this season. Plums, Cal., \$2.25; Washington, \$2; prunes, \$2.50; peaches, \$1.75; Pears, Washington, \$3; Californian Bartlett pears, \$1; apples, Washington, \$2.75; grapes, in 8-lb. baskets, 80c.; bananas, \$2.50 to \$3; oranges, \$1.75 to \$5.75; lemons, \$7.50; tomatoes, in 4-basket crates, \$2.25.

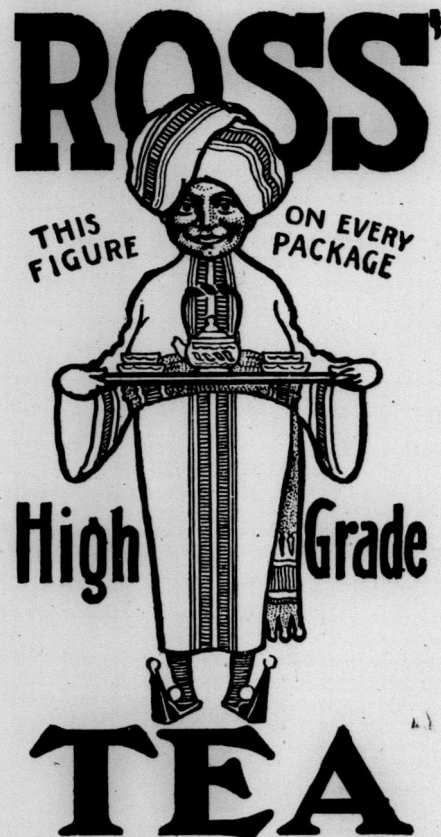
**CURED MEATS**—The market is very firm with a good demand. Sugar-cured hams, 14c.; sugar-cured bellies, 11c.; sugar-cured backs, short, 14c.; sugar-cured shoulders, 10c.; dry salt, long clear bacon, 11 1-2c.; smoked, long clear bacon, 12 1-2c.; shoulders, cut square, 9 1-2c. Lard is also firm at \$2.35 for 20-lb. pails.

**BUTTER**—Creamery butter is dull but the price still remains at 15 1-2c. to 16c. factories, and there is more movement in the western market than was noticeable last week although there will probably not be room for more than an odd car until about September 1. Shipments east are not very satisfactory. Dairy butter is dull and prices range from 8 to 11c. point of shipment. There is little or no demand and stocks are going into cold storage.

**CHEESE**—The demand is fair and prices are 7 1-4 to 7 1-2c., Winnipeg, for the best grades of cheese.

**EGGS**—Are firm and in good demand at 12 to 12 1-2c. Winnipeg.

The "Salada" Tea Co. say that last week was the largest on record for Ceylon greens.



Falsely described teas are very numerous. They all bear the name Ceylon, but it is a fact that, with the exception of Ross's High Grade, they are all more or less adulterated with China or other teas.

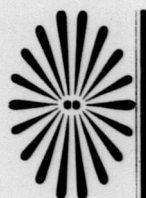
The packers who make the greatest claims are the greatest sinners in this respect. We ask the grocer to investigate this matter for himself.

THE ROSS TEA CO., - - TORONTO.



# IMPERIAL

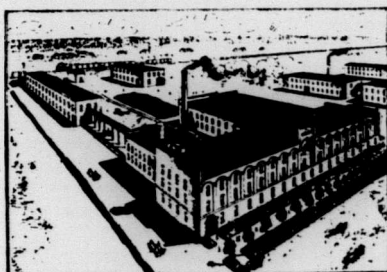
**WHITE  
WINE  
VINEGAR**



**HAS  
NO  
EQUAL.**

Sparkling in appearance---Clear as crystal---Rich in flavor---Round and mellow---Guaranteed uniform quality---Full strength.

SEE IT---TASTE IT---TEST IT.



## THE WALKERVILLE MATCH CO., LIMITED

Manufacturers of the Celebrated

Maple Leaf, Crown,  
Knight and Imperial  
Parlor Matches



The well and favorably-known  
Hero and Jumbo  
Sulphur Matches

**Our Leaders** that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.  
Jumbo Sulphur, 1,000 " " " 5 "

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers

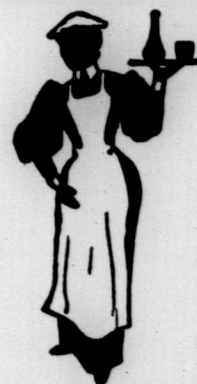
## Cleanliness and Care . . . .

are the watchwords of the Kent Canning Co., and in no product has this line been more carefully carried out than in the preparation of "Kent Baked Beans."

The choicest beans, the finest meat and pure granulated sugar make a product to be proud of.

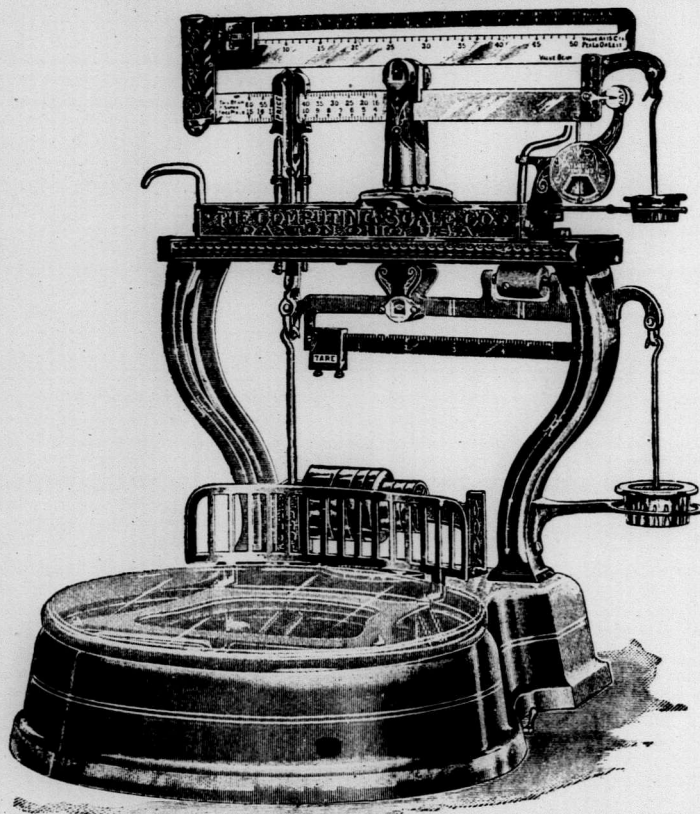
WRITE US FOR A "SAMPLE" CAN.

THE KENT CANNING CO., LIMITED CHATHAM, ONT.





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of the hearts of the merchants has been discovered in the Dominion. This usurper travels under the non de plume of S. Y. Stern, better known as **Money-Weight System**, and this great principle of full and just profits is embodied in the wonderful acme of scale perfection—"The Majestic," shown in the accompanying illustration. We claim this to be the finest scale for the merchant ever manufactured under the sun. It has no rivals. It stands alone. Send for prices or drop a card to the nearest selling agent of the Money-Weight Scale Co.

## The Computing Scale Company DAYTON, OHIO.

*Money-Weight Scale Co., No. 47 State St., Chicago, Ill.*

*J. B. Poirier, Agent, Pour Le Vente, 1662 Rue Notre Dame, Montreal, Que., Canada.*

*L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Ont., Canada.*

*White & Ecclestone, Dist. Selling Agents, Vancouver, B. C.*

### UNIVERSITY COMMERCIAL COURSE.

As a result of a communication from The Canadian Manufacturers' Association, the University of Toronto has decided to introduce a commercial course, providing two years of study, leading to a diploma in commerce. If the experiment proves satisfactory a further term of one year will probably be added, leading to the reception of a degree. To enter the course the curriculum prescribes an examination equivalent to that of the junior matriculation, in the following subjects:—English, modern history and geography, mathematics, and any two modern languages. Like any other course, however, it is important to note this one can be entered without any preliminary examination. A student who successfully passes the examination at the end of the first year will be presumed to have been able to pass the entrance.

The subjects of study in the first year are: English, and two of the four modern languages, viz., French, German, Spanish and Italian; application of mathematics to commerce; elementary inorganic chemistry; elementary physics; elementary economics (of the second year-honors); drawing (optional). In the second year the subjects required are: English; any two modern languages of the second year, with exercises in commercial literature; economics (including economic geography, economic history, banking, public finance, and transportation); commercial law; geology and mineralogy of the second year; or applied chemistry; or history and principles of architecture or electricity, with laboratory work; or mechanical drawing. The course of drawing in the first year will lead natur-

ally to those of architecture and mechanical drawing in the second year.

The Toronto Board of Trade has offered \$250 to be given as scholarships. This sum will likely be divided into two sums of \$200 and \$50, to be competed for by students of the second year.

Another departure of much interest to the industrial classes is the formation of a branch of The British Chemical Association by Prof. Lang, of the chemistry department of the university. The members of this association will be chiefly the chemists of the large manufacturing firms of the country. They will meet at fixed times, and papers will be read and open discussions held upon subjects of practical interest and importance to them in their business. Demonstrations and experiments also will take place, and everything will be done to render the association of great value to those interested.

### TRADE CHAT.

John Smiley has opened a new grocery store at Ellershouse, N.S.

On Saturday night the large roller flour mill at Battersea, Ont., belonging to G. S. Wakeford, was completely destroyed by fire. Nothing was saved.

Orangeville, Ont., passed a by-law last week granting a loan of \$10,000 to H. F. G. Pett, on condition that he operate a biscuit and confectionery factory in that town.

An Owen Sound, Ont., despatch says that on Monday the alteration of the largest of the C. P. R. elevators at that place, to a huge cornmeal mill was commenced. The mill will be operated by Chandler & Co., of Richford, Vermont. Corn will be brought from Chicago and other ports,

ground here in bond and shipped to the Eastern States at the rate of 2,000 barrels a day. Large cooper shops will be erected to supply the barrels.

N. Messier & Cie., grocers, St. Henri de Montreal, Que., have assigned on demand of Laporte, Martin & Co., wholesale grocers, the principal creditors being The Gunn, Langlois Co., \$234, and Laporte, Martin & Co., \$859.

The delivery horse of J. B. Ridge, grocer, 172 King William street, Hamilton, Ont., ran away on Friday last. Mr. Ridge's son was thrown out and narrowly escaped serious injury. He is up and about now, however.

The output of the Manitoba Government creameries, though reduced in the spring by bad roads, is expected to be fully as large as last year. About 750,000 lb. will probably be made. This goes principally to British Columbia, the Yukon, China and Japan.

A large part of the business section of Armstrong, B.C., was burned Saturday. The total loss will be \$90,000; insurance, \$23,000. The origin of the fire was incendiary. A half-wild man named Eagles started the blaze with the aid of coal oil. Eagles confessed his guilt, was arrested and is now in jail.

Ramsay Bros. & Co., wholesale candy and nut dealers, Hastings street, Vancouver, B. C., intend to erect a \$20,000 factory in that city for the manufacture of all kinds of biscuits, ship's bread, etc. At the present time large quantities of biscuits and crackers are imported into British Columbia from the east and during last year over 12 railroads were imported from one house alone, while one dealer in the city is said to have sold some \$20,000 worth.







Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

### "SUPERIOR GLUTEN FLOUR"

a life-giving portion to all suffering from Dyspepsia, Diabetes, Obesity, Constipation, etc., because it contains only the elements in the wheat that assist nature.

Samples and prices on application to

**E. A. SHOEBOOTHAM**

CANADIAN AGENT,

St. James' Park, LONDON, Canada.



## Geo. Stanway & Co.

ESTABLISHED 1869  
Brokers and  
General Commission Merchants  
Teas, Sugars, Molasses, | 46 Front St. East,  
Canned Goods | TORONTO.  
Correspondence Solicited.

### For Catchy Money-Making Lines in BISCUITS

WRITE  
**THE HOME CAKE CO.**  
QUELPH, ONT.

Samples and prices on receipt of Post Card.

# SUGARS

Now in store Bright  
Grainy Grocery Rawls.

**WARREN BROS. & CO.**  
TORONTO.

## Reforms in Railway Travel.

A World reporter met a prominent business man yesterday who spends a great deal of his time between Toronto and Montreal. Said he:

"A revolution has been effected as between Toronto and Montreal by the Grand Trunk Railway in connection with the fast express, the International Limited, both ways, between the two cities."

"How is that?" inquired The World.

"In this way, that there are now lots of business men who spend a day, or a portion of it, in one city and the next day, or a portion of it, in the other, and who spend only one night on the train. For instance, I am in Montreal, say, this Monday night, and take the 10.30 train for Toronto, arriving here at 7.15 a.m. I go to a hotel and have breakfast by 8, and from 8 to 11.15 a.m. I have a business conference with two or three men in Toronto I have especially come to see, and then take the International Limited at 11.30 and pull into Bonaventure Station, Montreal, at 7 o'clock sharp that evening. I can sleep in Montreal that night in my own home, if I have my home there, or I can return to Toronto and be here next morning. Or, going the other way, I can leave Toronto at night and be in Montreal in the morning, have some time for business and be back in Toronto at 4.15 in the afternoon, although this latter train is not so good for the purpose as the other one. What the whole thing goes to show is that a man can now do business in Montreal or Toronto with a day and a night trip instead of a one day and two nights trip. The new way is cheaper, it saves time and it gives a man an extra night in his own bed."

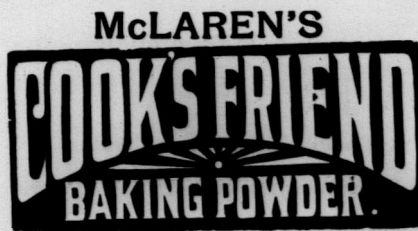
Continuing, the same gentleman said: "It is a remarkable fact that railways like the Grand Trunk can now run from 50 to 60 miles an hour without trouble. Fast trains early in the morning or late at night will knock a large amount of night travel between cities separated by three or four hundred miles into a cocked hat, and people will make the trip in five or six hours, either early in the morning or late at night, or one journey at night and one by day, and in that way save at least one sleeping-car fare. For instance, journeys between New York and Chicago will, for some time at least, still involve a night on the train, and so will between Toronto and Halifax, but more and more there is a large class of travellers who want to go from Toronto to Montreal, Montreal to New York, or Toronto to New York, or Toronto to Chicago without taking a sleeper, and the new class of 50-mile an hour trains will enable them to do this. The Grand Trunk's International Limited is the first of this class of train to appear in Canada, and it has met with splendid recognition from the travelling public."—Toronto World.

|                                | Montreal.     | Toronto.  | St. John,<br>Halifax. |
|--------------------------------|---------------|-----------|-----------------------|
| <b>COFFEE</b>                  |               |           |                       |
| Green—                         |               |           |                       |
| Mocha.....                     | 24            | 28        | 25 30                 |
| Old Government Java.....       | 27            | 30        | 25 30                 |
| Rio.....                       | 10            | 7 1/2     | 12 13                 |
| Santos.....                    |               | 9 1/2     |                       |
| Plantation Ceylon.....         | 29            | 26 30     | 29 31                 |
| Porto Rico.....                |               | 22 25     | 24 28                 |
| Gautemala.....                 |               | 22 25     | 24 26                 |
| Jamaica.....                   | 18            | 15 20     | 18 22                 |
| Maracalbo.....                 | 13            | 13 18     | 13 15                 |
| <b>NUTS</b>                    |               |           |                       |
| Brazil.....                    |               | 15 16     | 8 1/2 9               |
| Valencia shelled almonds.....  | 31 32         | 30 35     | 22 25                 |
| Tarragona almonds.....         | 11 1/2 12 1/2 | 13 14     | 13 15                 |
| Formigetta almonds.....        |               | 14 1/2    |                       |
| Jordan shelled almonds.....    |               | 40 45     |                       |
| Peanuts (roasted).....         | 7 1/2 8       | 8 10      | 9 10                  |
| " (green).....                 | 6 1/2 7       | 7 9       |                       |
| Cocconuts, per sack.....       | 3 00          | 3 75      | 3 50 4 00             |
| " per doz.....                 |               | 60 70     |                       |
| Grenoble walnuts.....          | 9 1/2 10      | 12 1/2    | 9 12                  |
| Marbot walnuts.....            |               | 11 1/2    | 9 10                  |
| Bordeaux walnuts.....          | 7 8           | 9 10      | 9 10                  |
| Sicily filberts.....           | 9 10          | 10 11 1/2 | 9 10                  |
| Naples filberts.....           |               | 10 11     | 10 11                 |
| Pecans.....                    | 10 12         | 13 15     | 12 14                 |
| Shelled Walnuts.....           | 19 20         | 20 25     |                       |
| <b>SODA</b>                    |               |           |                       |
| Bl-carb, standard, 112-lb. keg | 1 65 1 80     | 2 00 2 25 | 1 70 1 75             |
| Sal soda, per bbl.....         | 70 75         | 80 90     | 85 90                 |
| Sal Soda, per keg.....         | 95 1 00       | 1 00 1 00 | 95 1 00               |
| Granulated Sal Soda, per lb..  |               | 1         |                       |
| <b>SPICES</b>                  |               |           |                       |
| Pepper, black, ground, in kegs |               |           |                       |
| palls, boxes.....              | 16 18         | 18 18     | 14 15                 |
| " in 5-lb. cans.....           | 14 17         | 19 19     | 15 16                 |
| " whole.....                   | 15 17         | 19 19     | 12 13                 |
| Pepper, white, ground, in kegs |               |           |                       |
| palls, boxes.....              | 26 27         | 26 27     | 24 26                 |
| " 5-lb. cans.....              | 25 26         | 25 26     | 20 22                 |
| " whole.....                   | 23 25         | 23 25     | 20 22                 |
| Ginger, Jamaica.....           | 12 30         | 14 35     | 20 25                 |
| Ginger, whole.....             | 19 25         | 14 35     | 20 25                 |
| Pure mixed spice.....          | 25 30         | 25 30     | 25 30                 |
| Cassia.....                    | 13 18         | 20 40     | 16 20                 |
| Cream tartar, French.....      | 25 24         | 25 20     | 20 22                 |
| " best.....                    | 28 25         | 30 25     | 30 30                 |
| Allspice.....                  | 10 15         | 13 16     | 16 18                 |
| <b>WOODENWARE</b>              |               |           |                       |
| Palls, No. 1, 2-hoop.....      | 1 90          | 1 60      | 1 90                  |
| " 3-hoop.....                  | 2 05          | 1 75      | 2 05                  |
| " half, and covers.....        | 1 75          | 1 70      | 1 75                  |
| " quarter, jam and covers      | 1 45          | 1 20      | 1 45                  |
| " candy, and covers.....       | 2 70          | 1 75      | 2 70                  |
| Tubs No. 0.....                | 11 00         | 8 50      | 11 00                 |
| " 1.....                       | 9 00          | 7 00      | 9 00                  |
| " 2.....                       | 8 00          | 6 25      | 8 00                  |
| " 3.....                       | 7 00          | 5 50      | 7 00                  |

|                                       | Montreal.     | Toronto.    | St. John,<br>Halifax. |
|---------------------------------------|---------------|-------------|-----------------------|
| <b>PETROLEUM</b>                      |               |             |                       |
| Canadian water white.....             | 14 1/2 15 1/2 | 17 1/2 16   | 16 16 1/2             |
| Sarnia water white.....               | 16 17         | 16 16       | 16 16 1/2             |
| Sarnia prime white.....               | 18            | 15 1/2      | 15 1/2                |
| American water white.....             | 19            | 17 1/2      | 17 17 1/2             |
| Pratt's Astral (barrels extra)        | 18 1/2 19     | 17 1/2 18   | 18 18 1/2             |
| <b>Black— TEAS</b>                    |               |             |                       |
| Congou—Half-chests Kalsow,            |               |             |                       |
| Morning, Peking.....                  | 13 60         | 12 60       | 11 40                 |
| Caddies Peking, Kalsow.....           | 17 40         | 18 50       | 15 40                 |
| Indian—Darjeelings.....               | 35 55         | 35 55       | 30 50                 |
| Assam Pekoes.....                     | 20 40         | 20 40       | 18 40                 |
| Pekoe Souchong.....                   | 18 25         | 18 25       | 17 24                 |
| Ceylon—Broken Pekoes.....             | 35 42         | 35 42       | 34 40                 |
| Pekoes.....                           | 20 30         | 20 30       | 20 30                 |
| Pekoe Souchong.....                   | 17 1/2 40     | 17 35       | 17 35                 |
| China Greens—                         |               |             |                       |
| Gunpowder—Cases, extra first          | 42 50         | 42 50       |                       |
| Half-chests, ordinary firsts          | 22 28         | 22 28       |                       |
| Young Hyson—Cases, sifted             |               |             |                       |
| extra firsts.....                     | 42 50         | 42 50       |                       |
| Cases, small leaf, firsts             | 35 40         | 35 40       |                       |
| Half-chests, ordinary firsts          | 22 28         | 22 28       |                       |
| Half-chests, seconds.....             | 17 19         | 17 19       |                       |
| " thirds.....                         | 15 17         | 15 17       |                       |
| " common.....                         | 13 14         | 13 14       |                       |
| Pingsueys—                            |               |             |                       |
| Young Hyson, 1/2-chests, firsts       | 28 32         | 28 32       | 30 40                 |
| " " seconds.....                      | 16 19         | 16 19       |                       |
| " Half-boxes, firsts ..               | 28 32         | 28 32       |                       |
| " " seconds.....                      | 16 19         | 16 19       |                       |
| Japan—                                |               |             |                       |
| 1/2-chests, finest May pickings       | 38 40         | 38 40       |                       |
| Choice.....                           | 32 36         | 33 37       |                       |
| Finest.....                           | 28 30         | 30 32       |                       |
| Fine.....                             | 25 27         | 27 30       |                       |
| Good medium.....                      | 22 24         | 25 28       |                       |
| Medium.....                           | 19 20         | 21 22       |                       |
| Good common.....                      | 16 18         | 18 20       |                       |
| Common.....                           | 13 15         | 15 17       |                       |
| Nagasaki, 1/2-chests, Pekoe.....      | 16 22         |             |                       |
| " " Oolong.....                       | 14 15         |             |                       |
| " " Gunpowder.....                    | 16 19         |             |                       |
| " " Siftings.....                     | 7 1/2 11      |             |                       |
| <b>RICE, MACARONI, SAGO, TAPIOCA.</b> |               |             |                       |
| Rice—Standard B.....                  | 3 00 3 10     | 3 1/2       | 3 25 3 40             |
| Patna, per lb.....                    | 4 25 4 50     | 4 1/2       | 5 5 6                 |
| Japan.....                            | 4 40 4 90     | 5 1/2       | 5 5 6                 |
| Imperial Seta.....                    | 4 60 4 90     | 4 1/2       | 5 5 6                 |
| Extra Burmah.....                     |               | 4 1/2       | 4 5                   |
| Java, extra.....                      |               | 5 1/2       | 6 7                   |
| Macaroni, dom'ic, per lb., bulk       | 5 6           | 6 7 1/2     |                       |
| " Imp'd, 1-lb. pkg., French..         | 8 12          | 9 10        |                       |
| " " Italian.....                      | 8 10          | 11 12 1/2   |                       |
| Sago.....                             | 8 1/2 4       | 4 4 1/2     | 4 1/2 5               |
| Tapioca.....                          | 3 1/2 4       | 4 1/2 4 1/2 | 4 1/2 5               |



Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.



# PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

—AGENTS:—

Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.

Halifax, N.S.—J. Peters & Co., 47 Upper Water St.

St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, 18 Hospital St.

Toronto—J. Westren & Co., 630 Ontario St.

Hamilton—Imperial Vinegar Co.

Winnipeg—A. Strang & Co., Portage Avenue.

Vancouver, B.C.—C. E. Jarvis & Co., 328 Holland Block.

### A LITTLE ADVERTISEMENT ....

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited; Montreal and Toronto

## Symington's

# "Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

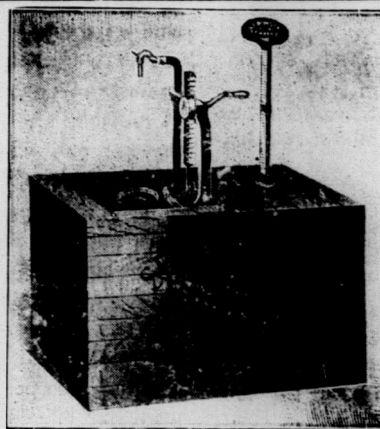
ANYONE CAN DRINK IT.

**THOS. SYMINGTON & CO.,**

EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

## THE EARMARKS.



FIRST FLOOR TANK.

### SOME EARMARKS TO LOOK FOR.

#### AN ALL-METAL PUMP,

Pumping Gallons, Half-Gallons and Quarts at a stroke.

The Anti-Drip Nozzle.

The Dial Discharge Register.

The New Float Indicator.

The Double Plungers.

Full Brass Cone Valves.

Galvanized Steel Tank.

A Handsome Grained Cabinet.

All these and many more earmarks of excellence are found only upon

### THE BOWSER NEW CENTURY.

3 MEASURE SELF MEASURING Oil Tanks

S. F. BOWSER & CO., Inc.  
65 Front St. East, TORONTO.  
Factory: Fort Wayne, Ind.

When you are in the market for an oil tank it will pay you to look around you and to observe the "Earmarks" which each bears. If the tank is simply a round uncased galvanized iron can, that is an "Earmark." It is unprotected and liable to be SMASHED and INJURED by the first oil barrel rolled against it, and these things will happen. If it pumps but a small quantity at a stroke, that is an "Earmark." That indicates that it is SLOW. If you must stand a five-gallon can upon the floor outside the tank and use a connecting pipe to run the oil into it, that is an "Earmark." It is not cleanly and the oil is likely to overflow and run on the floor.

If the cabinet is big and clumsy, that is an "Earmark" that indicates that it takes up more floor space than is necessary, which is useless. There are a great many "Earmarks" which serve as unerring guides so that he who runs may read.

A word to the wise man is sufficient.



## THE PROVISION TRADE.

The Markets—The Argentine Frozen-Meat Trade—Miscellaneous Notes.

### THE ARGENTINE FROZEN MEAT TRADE.

THE exports from the Argentine Republic, both of live stock and frozen animals, are very large. For 1899 these two items represented 62.5 per cent. of the total exports of the country. Early in 1900 the outbreak of the "foot-and-mouth disease" closed English and other European ports to live stock from the River Plate regions (Argentine Republic and Uruguay), which caused a great reduction in the exports of live animals. This had the effect, however, of increasing the exports of frozen beef. For the past three years the exports of frozen meats from the Argentine Republic have been as follows:

| Year.     | Mutton.<br>Pounds. | Beef.<br>Quarters. |
|-----------|--------------------|--------------------|
| 1898..... | 123,300,000        | 65,000             |
| 1899..... | 124,300,000        | 113,000            |
| 1900..... | 118,600,000        | 261,000            |

The greater part of these exports were to British markets, as can be seen from the following table of weights and valuations for the years named, according to the official statistics of the United Kingdom:

| Year.     | Mutton.     |            | Beef.      |          |
|-----------|-------------|------------|------------|----------|
|           | Pounds.     | Value.     | Pounds.    | Value.   |
| 1898..... | 110,620,000 | £1,357,926 | 10,828,800 | £149,341 |
| 1899..... | 114,120,000 | 1,490,076  | 15,036,300 | 200,531  |
| 1900..... | 111,480,000 | 1,689,078  | 41,226,200 | 667,298  |

The figures represent the following valuations in decimal currency:

| Year.     | Mutton.     | Beef.      | Total.       |
|-----------|-------------|------------|--------------|
| 1898..... | \$6,608,347 | \$ 729,201 | \$ 7,437,548 |
| 1899..... | 7,251,555   | 975,884    | 8,227,439    |
| 1900..... | 8,176,100   | 3,247,406  | 11,423,506   |

There are, according to the Monthly Bulletin of the Bureau of the American Republics, three firms engaged in the frozen meat industry in the Argentine Republic, of which the River Plate Fresh Meat Co. controls the greater part of the trade. This company owns immense works near Buenos Ayres, on the Parana River. During the past three years there were shipped from these works 2,389,982 frozen wethers and 106,472 quarters of beef. In 1898 the shipments were 852,692 frozen wethers; in 1899, 790,758 frozen wethers and 28,338 quarters of beef; in 1900, 746,532 frozen wethers and 78,134 quarters of beef. The capital of the company is £350,000 (\$1,703,275). In 1896 its profits were £51,540; in 1897 its loss was £7,435; in 1898 the profits were £33,683; in 1899, £49,320, and in 1900, £44,865.

### CANADA'S PRODUCTS IN BRITAIN.

Prof. Robertson, Dairy Commissioner, who recently returned from Great Britain, addressed the members of the Montreal Butter and Cheese Association on Monday,

giving a review of his experiences in connection with the butter and cheese and also the egg trade. Mr. Robertson stated that Canada's trade in food products with Great Britain was increasing very fast. Wheat and flour had in the last ten years increased 16 times, butter 15 times, cheese had been doubled and bacon more than 20 times. As regarded the cheese, he found everywhere that more attention was paid to the body than to the flavor, and the flavor objected to was what was known as heated flavor. The cheese that sold best were those cured at a low temperature. Cheese cured in a high temperature had done Canada a great deal of damage.

With regard to transportation, he found in some shipments that while the main body had firmness and solidity, it had begun to ooze at the edge of the boxes. This was largely due to the heat experienced on the railway cars, and he could always point out the through shipments compared with those which had been in cold storage in Montreal. Then there was always a generated heat to be contended against, and which made the cheese rancid at the top. In this connection he stated that not only was a perfect and complete ventilation required, but a forced circulation of air in every part of the ship where apples, eggs, butter or cheese were carried. All the steamship lines, with one exception, were putting in electric fans with this object in view, as a result of representations made by the Department. The cost of these was about £1,000 per steamer, and the Government had offered to pay one-half the cost.

Prof. Robertson also urged the necessity of better boxes and the proper stenciling of the weight. Speaking of butter, he urged that it should be shipped in exactly 56-lb. packages. But here, while the cold storage system was in successful operation, he had to find fault with the receiving agents on the other side. Butter had been left 28 hours, and even 52 hours, on the wharf, while agents went around with samples to intending purchasers, the result being that it had melted to the depth of three-quarters of an inch.

### THE PROVISION MARKETS.

TORONTO.

There has been an improvement in the demand for dressed meats, but prices are unchanged throughout. We quote as follows: Dressed hogs, \$9.25 to

\$9.50 per cwt.; mutton, \$6 to \$7 per cwt.; yearling lambs, \$7.50 to \$8.50 per cwt.; spring lambs, 10 to 11c. per lb.; beef carcasses, \$7.50 per cwt. for best and \$6 to \$7 for mediums; hind quarters, 8½ to 9½c. for best; fore quarters, 4½ to 5½c. for best; calves, \$7 to \$8 for best and \$6 to \$7 for mediums.

There is an excellent trade doing in pork products, and, as stocks were much smaller than was the case last year, the market is decidedly stiff. We quote: Long clear bacon, 11½c. Smoked meats—Breakfast bacon, 14 to 14½c.; rolls, 12c.; small hams, 13½ to 14c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11½c.; backs, 15c. Barrel pork—Canadian heavy mess, \$20; Canadian short cut, \$21; lard, tierces, 10¾c.; tubs, 11c.; pails, 11¼c.

### MONTREAL.

A fair trade has been done in smoked meats, but mess pork is quiet. The market is firm throughout. We quote as follows: Heavy Canadian short cut mess pork, \$20.50 to \$21.50; selected heavy short cut mess pork, boneless, \$21.50 to \$22.50; family short cut back pork, \$20.50 to \$21.50; heavy short cut clear pork, \$20 to \$21.50; hams, 13c.; bacon, 14c.; lard, pure Canadian, \$2.30 per pail; refined lard compound (Fairbank's), \$1.92 for 1 to 24 pails; \$1.90 for 25 to 49 pails; \$1.88 for 50 pails and over; Snow White and Globe compound, \$1.65 per pail; Cottolene, 9½c. per lb. in tierces, and 10½c. in 26-lb. pails, and 10¼c. in 50-lb. boxes, for Quebec.

### ST. JOHN, N. B.

Pork is scarce and high. There is a limited sale. Beef is quiet. While prices are firmer they are not high. Lard is firm at the higher figures. There is a fair stock.

## EGGS, BUTTER, CHEESE, ETC.

CONSIGNMENTS SOLICITED.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,  
77 Colborne St., TORONTO.

## SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled

We are large dealers in EGGS and BUTTER. WRITE US.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants  
76-80 Front St. E. - - TORONTO.





To hold the Best Trade  
you must sell the Best  
Goods.

REGISTERED  
*Bow Park*  
BRAND

**Sweet  
Pickles**

**Always Lead.**

Your wholesaler will give you quotations, or write direct.

**Shuttleworth & Harris,**  
BRANTFORD, CANADA.

The demand for

REGISTERED  
*Bow Park*  
BRAND  
**HAMS**

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

**The Brantford Packing Co.**  
BRANTFORD, ONT. LIMITED

# LARD

Owing to the scarcity of hogs we have not been able to fill all orders for pure lard.

We would remind the trade that we are also refiners of **LARD COMPOUND** and can supply a brand of this article equal to any in the market ; at prices very much lower than pure lard.

WRITE FOR QUOTATIONS.

**F. W. FEARMAN CO.**

Limited

Pork Packers, Lard Refiners,  
Butter and Cheese Dealers,

Hamilton, Ont.

**THE CANADIAN PACKING CO.**  
LONDON, ONT.



GUARANTEED CHOICE AND PURE.

**GOLD MEDAL, PARIS 1900.**

Please order goods through your wholesale house.



## AN INTERESTING EGG CASE.

An important decision was given at Osgoode Hall by Justice Ferguson of the High Court of Justice in the case of Saunders v. the Ontario Bank the other day. The action was to recover \$315 damages upon a warranty of 4 500 doz. eggs sold by defendants to plaintiffs at Ottawa for 13c. per doz. The alleged warranty was that the eggs were in good condition and of good quality and equal to sample. It was shown that while the sale, which was made by defendant's agent, O'Reilly, was a "sale by sample" the eggs in the sample box were good eggs, and not frozen at all, but at the time the sample was exhibited a large proportion of the bulk was frozen eggs. The result was that plaintiffs, who paid \$585 for the eggs, had to sell them for what they would bring, which was \$270, leaving a direct loss of \$315. The principal is answerable for every such wrong of the agent as is committed in the course of the agency or service, and for the benefit of the principal, though no express command or privity of the principal is proved, and in this respect no sensible distinction can be drawn between the case of fraud and the case of any other wrong. O'Reilly was acting in the interest and for the benefit of the defendants. The defendants are liable to the plaintiffs for the loss they have sustained by reason of the eggs being frozen, which, on the evidence, is \$315. Damages for loss of profits on a resale of the goods are too remote. Interest cannot be allowed, because the damages were unascertained and unliquidated.

Judgment was given in favor of plaintiffs for \$315, with costs on the High Court scale.

## A RIPLEY FIRM SELLS OUT.

Marquis Bros., general merchants, Ripley, Ont., have sold out to D. N. McDonald, formerly in business at Belmore. Marquis Bros. have been in business in Ripley about six years. C. E. Marquis, who has been the sole partner for the past four years, is enjoying a well earned holiday at Pickering, his old home.

"I have always found THE CANADIAN GROCER helpful to me," said Mr. Marquis, when passing through Toronto, "and not only to me, but to my clerks as well."

## REDUCING WEIGHT.

"Gazzam has been going without his breakfast for a month to reduce his flesh," said Twynn.

"With what effect?" asked Tripplett.

"He is losing two pounds a week and is very much tickled over it."

"Well, if he keeps on at that rate, he'll be tickled to death."—Detroit Free Press.

## Are you thinking about MEATS?

If you are looking for a

LIVE LINE OF SELLERS

buy **CLARK'S.**

60 Varieties 60

Once used and your customers will ask for OUR

**LARD**

not twice or three times, but **ALL THE TIME**

## Our Process of Rendering

Demands absolute cleanliness and purity.  
An Absolutely Pure Lard is the result.

Every Grocer Should Have It

FROM 3-LB. TINS UP.

**The Farmers' Co-Operative Packing Co.**  
of BRANTFORD, Limited.

## Our Brands Give Satisfaction.

**SUGAR-CURED HAMs,  
BONELESS BREAKFAST BACON,  
ROLL BACON, PURE LARD.**

## Hot Weather Specials

READY FOR LUNCHEON:

**BOILED PORK HAMs,  
LUNCH BEEF,  
BOLOGNA SAUSAGE,**

**BOILED BEEF HAMs,  
HAM, CHICKEN and TONGUE  
SAUSAGE.**

**The Park, Blackwell Co., Limited**  
Packers and Exporters. **TORONTO, CANADA.**

London Agents: Messrs. Miller Bros.  
16 Tooley St.

Liverpool Agents: Messrs. W. P. Sinclair & Co.  
12 North John St.



# LARD



Orders can be filled by any of the leading jobbers in Canada or direct.

No hog lard is as pure and wholesome as Fairbank's "Boar's Head" Standard Refined Lard Compound. This brand is the oldest on the market, commanding the preference of consumers everywhere.

Fairbank's "Boar's Head" Standard Refined Lard Compound commands a better price than hog lard at times when hog lard is cheap; at present our "Boar's Head" Brand is sold at 1½c. to 2c. per lb. less than hog lard.

Fairbank's "Boar's Head" Standard Refined Lard Compound is composed chiefly of vegetable oil, and on account of its purity and wholesome quality is preferred to hog lard by those who have tried it. It will go further in cooking than any hog lard.

Write for quotations on Fairbank's "Boar's Head" Standard Refined Lard Compound. It will give satisfaction to your trade and increase your profits. We guarantee the quality.

Fairbank's "Boar's Head" Standard Refined Lard Compound is packed in the following sizes:

|             |   |          |            |   |         |
|-------------|---|----------|------------|---|---------|
| Tierces     | - | 400 lbs. | Pails, tin | - | 10 lbs. |
| Boxes       | - | 50 lbs.  | " "        | - | 5 lbs.  |
| Pails, wood | - | 20 lbs.  | " "        | - | 3 lbs.  |
| " tin       | - | 20 lbs.  |            |   |         |

## THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

### CLOTHES PINS...

Selected and full count, in packages of 4 doz.—6 doz.—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes. Ask for quotations.

**BOECKH BROS. & COMPANY,**  
TORONTO.

Manufactured by  
**WM. CANE & SONS MFG. CO.,**  
Limited,  
NEWMARKET.

### WHEN

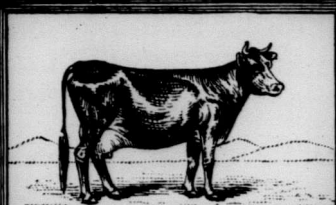
are you going to give your customers what they want?

## VICTORINE

The Clothes Washer injures no clothes but thoroughly cleanses. You can get it anywhere. Write for sample.

**VICTORINE** (Incorporated)  
MONTREAL.

### DWIGHT'S



### SODA

### Almost Sold

—What with our advertising, our free cook books, our show cards, and the handsome appearance of our packages, you can know that there is no better seller than

### Dwight's Cow Brand Soda

Don't let your stock run too low!

**JOHN DWIGHT & CO.,**

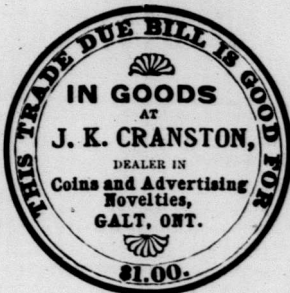
34 Yonge St., TORONTO.

Agencies in all leading centres.

## GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.



### Aluminum Coins and Due Bills.

Made in Colored Card and Board. Once used never discarded. Also made in Aluminum or Brass for Bakers and Milkmen.

Boon for Merchants,  
The Cranston Trade Due Bill.

Our Due Bill System simplifies trade, makes the produce business a source of pleasure, profit and a means of advertising that is most valuable. Farmers like the Due Bill Coin almost as much as cash. They make new customers for the merchants. Made in 1c., 5c., 10c., 25c., 50c. and \$1.00 sizes. Send for price in Aluminum or Brass (assorted sizes) or different colored Card Board.



Mention this Paper.

**J. K. CRANSTON, Galt, Ont.**



### MORE FUN FOR TORONTO GROCERS.

THE chief topic of interest at the regular meeting of the Toronto Retail Grocers' Association on Monday evening was the report of the excursion committee. There was a good attendance at the meeting, which was presided over by the president, Benj. Panter.

The excursion committee reported that, while the excursion had not been as well patronized as in previous years, owing to the fact that it was by train, there would be a balance of about \$200 when all expenses had been met. They also stated that, owing to the relay race and two other contests not having been run off, there were prizes to the value of about \$40 left over. They had, in consequence, decided to have another afternoon's sport on Wednesday, September 11, at Exhibition Park, when the following programme of sports will be given:

Half-mile relay race, eight men a side—East End grocers vs. West End grocers.

Half-mile race for grocers' horses, trotting or pacing; best two heats in three; sulkies barred—horse to be owned at least 30 days and driven by grocer.

Half-mile running race for grocers' horses; best two heats in three—horse to be owned at least 30 days by grocer and ridden by himself, his son or his clerk.

Baseball match—Teams to be decided later.

Quoit tournament—Open to grocers and travellers.

A warm discussion ensued as to whether these events should be made open to all grocers in the city or restricted to members of the association. It was ultimately decided that as the fee for membership in the association is so small, and as the association is working for the good of the trade of the city generally, it would be best to restrict entries to members and to allow grocers outside the association who wished to enter the events to join the association in the meantime.

President Panter, Vice-president Sykes and J. G. Gibson were appointed a committee to look after securing officials for the horse races.

D. J. Kelly and Jerry Burns were appointed to look after the East End relay team, while J. Nolan and F. Thorne will organize the team from the West End.

The baseball game will be under the direction of D. W. Clark, J. W. Sanderson and D. J. Kelly.

As it is desired to have a large attendance present, no admission will be charged, though, as one of the members expressed it, "Why, it looks as if there would be more fun there than we had at Oshawa!"

The secretary reported that a challenge had been received from the Wholesale Fruit

Dealers for a game of baseball at the picnic of the Toronto Retail Fruit Merchants' Association on Wednesday, and that it had been accepted by the baseball committee.

A report was made by Secretary McKinnon of the action of the council at its last session before the summer vacation, when it decided not to give the final reading to the trading-stamp by-law and to the amendment to the early-closing by-law, but had given both these by-laws a first reading. It was considered advisable to take no further action, except to use influence with individual members of council—at least until after the September meeting.

### INQUIRIES AND ANSWERS.

A Portage la Prairie subscriber writes:

Please let me know where I can sell ashes by the carload.

[Remarks: Henry Dobell & Co., 21 St. Sacrament street, Montreal. Perhaps our readers can give us the names of others who may be purchasers of carlots.]

### QUALITY OF ASSAM TEA.

McMeekin & Co., in their latest tea report say:

"It is reported from Calcutta that the quality of tea being made, especially in Assam, is very satisfactory and some excellent Darjeelings are now in transit to London. The quantity exported to the end of July is 5,500,000 lb. below the total at same date of last year, so it is evident that either by natural causes or by artificial means the output is being restricted. The moderate increase in deliveries during June

and July is a satisfactory feature, as showing that the extremely low level of prices is having its customary effect in increasing the consumption both at home and abroad, although part of the increase has been at the expense of Ceylon tea."

### CATALOGUES, BOOKLETS, ETC.

AN INTERESTING BOOKLET.

The industrial department of the Lackawanna Railroad, in charge of William B. Hunter, and having its headquarters at 26 Exchange Place, New York City, has just issued a 300-page booklet under the caption, "Industrial Opportunities." This work treats of every town on the line, showing its population, its distance from New York and from Buffalo, its railroad facilities, its leading industries, its leading shipments, its rate of taxation, cost of labor, rent of houses, how lighted, whether it has water-works, principal power, approximate cost of steam coal, approximate value of lands, and describing vacant lands or factories as available for manufacturing purposes. In the introduction the aim of the Lackawanna Railroad is set forth as follows:

1st. To give assistance to manufacturers in the selection of the most favorable sites for their industrial enterprises.

2nd. To help cities, towns and villages along the line to expand and broaden through the location of new industries.

Advantages of this line in the mining regions of New Jersey and Pennsylvania and the agricultural districts in the State of New York are fully set forth. Copies of the book will be forwarded on application to the Industrial Department, 28 Exchange Place, New York.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**EMPIRE**

**SMOKING TOBACCO**

In 5 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY

Made by

**THE EMPIRE TOBACCO CO.,**

LIMITED

**MONTREAL, QUE.**



# GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

**GILLARD'S PICKLE**—Cases of 2 Dozen.

5-Case Lots and over - \$3.20 Per Dozen.  
Less Quantity, - 3.30 "

**GILLARD'S SAUCE** is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over - \$1.40 Per Dozen.  
Less Quantity - 1.50 "

**GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.**



## LICORICE ..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.

**POTATOES and OATS**  
IN CAR LOTS.

If open to buy or sell, wire

**R. W. HANNAH**  
Board of Trade, TORONTO

**THE "GLENER"**

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

**THE GLENER CO.,**  
Limited

"Gleaner" Office, . . . KINGSTON, JA.

## BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,*  
*Satchel Lunch Baskets*  
*Clothes Baskets,*  
*Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

**Oakville Basket Co.**  
Oakville, Ont.

**ROCK SALT** FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

**"Chief Keokuk"**

Pickles and Condiments.

**"Montrose"**

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

**KEOKUK PICKLE CO.**

KEOKUK, IOWA, U.S.A.

## COWAN'S

Hygienic and

Perfection. **COCOA**

Queen's Dessert, Royal Navy  
and Perfection - - -

**CHOCOLATE**

COWAN'S ICINGS FOR CAKE.





# What Is The BEST of Anything?

Surely the BEST is \_\_\_\_\_

What everyone uses.  
 What everyone asks for.  
 What everyone has proven.

Then, when it comes to a question of  
**MUSTARD**, there is only one answer—

# KEEN'S IT'S ALL RIGHT.

## Current Market Quotations for Proprietary Articles

August 15, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

|                                    |         |  |
|------------------------------------|---------|--|
| Cook's Friend—                     |         |  |
| Size 1, in 2 and 4 doz. boxes..... | \$ 2 40 |  |
| " 10, in 4 doz. boxes.....         | 2 10    |  |
| " 2, in 6 ".....                   | 80      |  |
| " 12, in 6 ".....                  | 70      |  |
| " 3, in 4 ".....                   | 45      |  |
| Pound tins, 3 doz. in case.....    | 3 00    |  |
| 12 oz. tins, 3 ".....              | 2 40    |  |
| 9 oz. tins, 4 ".....               | 1 10    |  |
| 5 lb. tins, 1/2 ".....             | 4 00    |  |

|                                 |          |                     |
|---------------------------------|----------|---------------------|
| Diamond—                        |          | W. H. GILLARD & CO. |
| 1 lb. tins, 2 doz. in case..... | per doz. | 2 00                |
| 1/2 lb. tins, 3 ".....          | "        | 1 25                |
| 1/4 lb. tins, 4 ".....          | "        | 0 75                |

### IMPERIAL BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz.         | 10c.           | \$0 85   |
| 3 "            | 8-oz.          | 1 75     |
| 2 and 3 doz.   | 12-oz.         | 3 40     |
| 2 and 1 3 doz. | 16-oz.         | 4 35     |
| 1 doz.         | 2 1/2-lb.      | 10 40    |
| 1/2 and 1 doz. | 5-lb.          | 19 50    |

### MAGIC BAKING POWDER.

| C contain. | Sizes of Cans. | Per Doz. |
|------------|----------------|----------|
| 4 doz.     | 4-oz.          | \$0 65   |
| 4 "        | 6-oz.          | 0 80     |
| 4 "        | 8-oz.          | 1 00     |
| 4 "        | 12-oz.         | 1 50     |
| 4 "        | 16-oz.         | 1 80     |
| 1 "        | 2 1/2-lb.      | 4 50     |
| 1 "        | 5-lb.          | 7 75     |

### JERSEY CREAM BAKING POWDER.

|                               |      |
|-------------------------------|------|
| 1/2 size, 5 doz. in case..... | 40   |
| 1/4 size, 4 doz. in case..... | 75   |
| 1/2 " 3 " ".....              | 1 25 |
| 1 " 2 " ".....                | 2 25 |

### BLACKING.

|                        |        |
|------------------------|--------|
| COONEY'S               |        |
| Boxes, each 4 doz..... | \$4 50 |

### SHOE POLISH.

|                              |        |
|------------------------------|--------|
| HENRI JONAS & Co. Per gross. |        |
| Jonas'.....                  | \$9 00 |
| Froments.....                | 7 50   |
| Military dressing.....       | 24 00  |

### BLUE.

|                                                                                             |        |
|---------------------------------------------------------------------------------------------|--------|
| Keen's Oxford, per lb.....                                                                  | \$0 17 |
| In 10 box lots or case.....                                                                 | 0 16   |
| Reckitt's Square Blue 12-lb. box.....                                                       | 0 17   |
| Reckitt's Square Blue, 5 box lots.....                                                      | 0 16   |
| Nixey's "Cervus" in squares, 1 oz., in bags 1/2 and 1 oz. and in pepper boxes, 2c. and 10c. |        |
| Cooney's Royal Windsor, per gross.....                                                      | 4 80   |
| Cooney's Universal, bag, per gross.....                                                     | 4 80   |

### BLACK LEAD.

|                                                                            |      |
|----------------------------------------------------------------------------|------|
| Reckitt's per box.....                                                     | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |
| Nixey's Refined 1d. 2d. and 1c. pkts.                                      |      |
| Silver Moonlight 5 and 1c. pkts.                                           |      |
| Nixelene Paste 1d. 2 1/2d. 5d. size.                                       |      |
| Nixey's Jubilee, round in 1 and 2 oz. blocks.                              |      |
| Cooney's Universal, per gross.....                                         | 4 80 |

### CORN BROOMS

|                                   |      |
|-----------------------------------|------|
| BOECKH BROS & COMPANY doz. net.   |      |
| Bamboo Handles, A, 4 strings..... | 4 35 |
| " " B, 4 strings.....             | 4 10 |
| " " C, 3 strings.....             | 3 85 |
| " " D, 3 strings.....             | 3 60 |
| " " E, 3 strings.....             | 3 35 |
| " " F, 3 strings.....             | 3 10 |
| " " G, 3 strings.....             | 2 85 |

### BISCUITS.

|                         |                           |
|-------------------------|---------------------------|
| PEEK, FRENCH & Co.      |                           |
| Metropolitan mixed..... | 40 lb. tins 10c.          |
| Florence Wafers.....    | 8 lb. tins 35c.           |
| Venice Wafers.....      | 8 lb. tins 35c.           |
| Florence Wafers.....    | Small tins \$3.70 per doz |

### CARE & CO., LIMITED.

|                                                                                |          |
|--------------------------------------------------------------------------------|----------|
| Frank Magor & Co., Agents.                                                     |          |
| Cafe Noir.....                                                                 | 0 15     |
| Ensign.....                                                                    | 0 12 1/2 |
| Metropolitan mixed.....                                                        | 0 09     |
| Special price list of Fancy Tins for Xmas trade and other lines on application |          |

### CANNED GOODS.

|                           |         |
|---------------------------|---------|
| MUSHROOMS.                |         |
| HENRI JONAS & Co.         |         |
| Mushrooms, Rionel.....    | \$14 75 |
| " 1st choice Duthell..... | 17 50   |
| " 1st choice Lenoir.....  | 18 50   |
| " extra Lenoir.....       | 20 00   |
| Per case, 100 tins.       |         |

### FRENCH PEAS—DELORY'S

|                     |        |
|---------------------|--------|
| HENRI JONAS & Co.   |        |
| Moyen's No. 2.....  | \$9 00 |
| No. 1.....          | 10 50  |
| 1/2 Fins.....       | 12 50  |
| Fins.....           | 14 00  |
| Tres fins.....      | 15 00  |
| Extra fins.....     | 16 50  |
| Sur extra fins..... | 18 00  |

### FRENCH SARDINES.

|                      |        |
|----------------------|--------|
| HENRI JONAS & Co.    |        |
| 1/2 Trefavennes..... | \$9 00 |
| 1/2 Rolland.....     | 9 50   |
| 1/2 Delory.....      | 10 50  |
| 1/2 Club Alps.....   | 11 50  |

### CHOCOLATES & COCOAS.

|                                              |          |
|----------------------------------------------|----------|
| Epps' cocoa, case of 14 lbs., per lb.....    | 0 35     |
| Smaller quantities.....                      | 0 37 1/2 |
| CADBURY'S.                                   |          |
| Frank Magor & Co., Agents per doz.           |          |
| Cocoa essence, 3 oz. packages.....           | \$1 65   |
| Mexican chocolate, 1/2 and 1/4 lb. pkgs..... | 0 40     |
| Rock Chocolate, loose.....                   | 0 40     |
| " 1-lb. tins.....                            | 0 42     |
| " Nibs, 11-lb. tins.....                     | 0 35 1/2 |

|                                           |      |
|-------------------------------------------|------|
| Chocolate—                                |      |
| FRY'S.                                    |      |
| Caracas, 1/4's, 6-lb. boxes.....          | 0 42 |
| Vanilla, 1/4's.....                       | 0 42 |
| "Gold Medal" Sweet, 1/4's, 6 lb. bxs..... | 0 29 |
| Pure, unsweetened, 1/4's, 6 lb. bxs.....  | 0 42 |
| Fry's "Diamond", 1/4's, 14 lb. bxs.....   | 0 24 |
| Fry's "Monogram", 1/4's, 14 lb. bxs.....  | 0 24 |
| Cocoa—                                    |      |
| per doz.                                  |      |
| Concentrated, 1/4's 1 doz. in box.....    | 2 40 |
| " " " " ".....                            | 4 50 |
| " " " " ".....                            | 8 25 |
| Homoeopathic, 1/4's 14 lb. boxes.....     |      |
| " " " " ".....                            |      |
| " " " " ".....                            |      |

|                                |             |
|--------------------------------|-------------|
| JOHN P. MOTT & CO.'S.          |             |
| R. S. McIndoe, Agent, Toronto. |             |
| Mott's Broma.....              | per lb 0 30 |
| Mott's Prepared Cocoa.....     | 0 28        |

|                                            |        |
|--------------------------------------------|--------|
| Mott's Homeopathic Cocoa (1/4's).....      | 0 23   |
| Mott's Breakfast Cocoa (in ins).....       | 0 40   |
| Mott's No. 1 Chocolate.....                | 0 30   |
| Mott's Breakfast Chocolate.....            | 0 28   |
| Mott's Caracacas Chocolate.....            | 0 40   |
| Mott's Diamond Chocolate.....              | 0 23   |
| Mott's French-Can. Chocolate.....          | 0 18   |
| Mott's Navy or Cooking Chocolate.....      | 0 28   |
| Mott's Cocoa Nibs.....                     | 0 35   |
| Mott's Cocoa Shells.....                   | 0 05   |
| Vanilla Sticks, per gross.....             | 0 20   |
| Mott's Confectionery Chocolate 0 21        | 0 43   |
| Mott's Sweet Chocolate Liquors 0 19        | 0 30   |
| COWAN COCOA AND CHOCOLATE CO.              |        |
| Hygienic Cocoa, 1/2 lb. tins, per doz..... | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz.....  | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb.....     | 0 20   |
| Diamond Chocolate, 12 lb. boxes.....       | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes.....    | 0 30   |
| Mexican Vanilla Chocolate, 12 lb. bxs..... | 0 35   |

### CHEESES.

|                                        |        |
|----------------------------------------|--------|
| Imperial—Large size jars, per doz..... | \$8 25 |
| Medium size jars.....                  | 4 50   |
| Small size jars.....                   | 2 40   |
| Individual size jars.....              | 1 00   |
| Imperial Holder—Large size.....        | 18 00  |
| Medium size.....                       | 15 00  |
| Small size.....                        | 12 00  |
| Roquefort—Large size, per doz.....     | 2 40   |
| Small size.....                        | 1 40   |
| Paragon—Large size, per doz.....       | 8 25   |
| Medium size.....                       | 4 50   |
| Small size.....                        | 2 40   |
| Individual size.....                   | 1 00   |

### BAYLE'S POTTED.

|                                       |        |           |         |
|---------------------------------------|--------|-----------|---------|
| Robert Greig & Co., Agents, T. J. to. |        |           |         |
| 1/2-lb.                               | 1-lb.  | 1 1/2-lb. | 1-lb.   |
| After Dinner.....                     | \$2 40 | \$4 25    | \$18 00 |
| Devilled.....                         | 2 65   | 4 75      |         |

### COFFER

|                           |          |
|---------------------------|----------|
| JAMES TURNER & CO. per lb |          |
| Meca.....                 | 0 34     |
| Damasco.....              | 0 28     |
| Cairo.....                | 0 20     |
| Sirdar.....               | 0 17     |
| Old Dutch Rio.....        | 0 12 1/2 |

### CLOTHES PINS

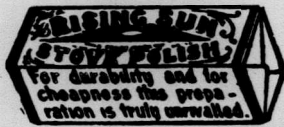
|                                                            |      |
|------------------------------------------------------------|------|
| BOECKH BROS. & CO.                                         |      |
| Clothes Pins (full count), 5 gross in cases, per case..... | 0 55 |
| 4 doz. packages 12 to a case.....                          | 0 70 |
| 6 doz. packages (12 to a case).....                        | 0 90 |







**STOVE POLISH.**



Per gross  
 Rising Sun 6-oz. cakes, 1/4-gross boxes \$8 50  
 Rising Sun, 3-oz. cakes, gross boxes 4 50  
 Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
 Sun Paste, 5c. size, 1/4 gross boxes... 5 00



No 4-5 dozen in case, per gross 4 80  
 6-3 dozen in case 8 40

**STARCH**

EDWARDSBURG STARCH CO., LTD.

| Laundry Starches—                  | per lb.  |
|------------------------------------|----------|
| No. 1 White or Blue, 4-lb. cartons | 0 06 3/4 |
| No. 1 " 3-lb.                      | 0 05 3/4 |
| Canada Laundry                     | 0 04 3/4 |
| Silver Gloss, 6-lb. draw-lid boxes | 0 07 1/2 |
| Silver Gloss, 6-lb. tin canisters  | 0 07 1/2 |
| Edwards' Silver Gloss, 1-lb. pkg.  | 0 07 1/2 |
| Kegs Silver Gloss, large crystal   | 0 08 1/2 |
| Benson's Satin, 1-lb. cartons      | 0 08     |
| No. 1 White, bbls. and kegs        | 0 05     |
| Benson's Enamel, per box           | 3 00     |

|                                              |          |
|----------------------------------------------|----------|
| Culinary Starch—                             |          |
| Benson & Co.'s Prep. Corn                    | 0 06 1/2 |
| Canada Pure Corn                             | 0 05     |
| Rice Starch—                                 |          |
| Edwardsburg No. 1 white, 1-lb. cart          | 0 09 1/2 |
| Edwardsburg No. 1 White or Blue, 4-lb. lumps | 0 08     |
| KINGSFORD'S OSWEGO STARCH                    |          |



|                              |                                                       |          |
|------------------------------|-------------------------------------------------------|----------|
| SILVER GLOSS                 | 40-lb. boxes, 1-lb. pkgs.                             | 0 02 1/2 |
| GLOSS                        | 6-lb. boxes, sliding cover (12-lb. boxes each crates) | 0 18     |
| PURE                         | 40-lb. boxes 1-lb. pack                               | 0 07     |
|                              | 48-lb. " 16 3-lb. boxes                               | 0 07     |
| For puddings, custards, etc. |                                                       |          |

|                           |                                   |          |
|---------------------------|-----------------------------------|----------|
| O-WEGO CORN STARCH        | 40-lb. boxes, 1-lb. packages      | 0 07 1/2 |
| ONTARIO STARCH IN BARRELS | 38-lb. to 45-lb. boxes, 6 bundles | 0 06     |
| STARCH IN BARRELS         | Silver Gloss                      | 0 07 1/2 |
| BARRELS                   | Pure                              | 0 06 1/2 |

**BEE STARCH.**

|                          |        |
|--------------------------|--------|
| Cases, 64 pkgs. 48's     | \$5.00 |
| 1/2 Cases, 32 pkgs. 24's | 2.50   |
| Packages 10c. each.      |        |

BRANTFORD STARCH WORKS, LIMITED.  
 Ontario and Quebec.

**Laundry Starches—**

|                                         |            |
|-----------------------------------------|------------|
| Canada Laundry, boxes of 40 lbs.        | \$0 04 1/2 |
| Acme Gloss Starch—                      |            |
| 1-lb. cartons, boxes of 40 lbs.         | 0 05 1/2   |
| Finest Quality White Laundry—           |            |
| 3-lb. Canisters, cases of 48 lbs.       | 0 05 3/4   |
| 4-lb. " " " "                           | 0 05 3/4   |
| Barrels, 175 lbs.                       | 0 05       |
| Kegs, 100 lbs.                          | 0 05       |
| Lily White Gloss—                       |            |
| 1-lb. fancy cartons, cases 30 lbs.      | 0 07 1/2   |
| 6-lb. toy trunks, 8 in case             | 0 07 1/2   |
| 6-lb. enameled tin canisters, 8 in case | 0 07 1/2   |
| Kegs, ex. large crystals, 100 lbs.      | 0 06 1/2   |
| Brantford Gloss—                        |            |
| 1-lb. fancy boxes, cases 36 lbs.        | 0 08       |

|                                |                                  |          |
|--------------------------------|----------------------------------|----------|
| Canadian Electric Starch—      | Boxes of 40 fancy pkgs, per case | 3 00     |
| Celluloid Starch—              | Boxes of 45 cartons, per case    | 3 50     |
| Culinary Starches—             |                                  |          |
| Challenge Prepared Corn—       | 1-lb. packages, boxes 40 lbs.    | 0 05     |
| No. 1 Brantford Prepared Corn— | 1-lb. packages, boxes 40 lbs.    | 0 06 1/2 |
| Crystal Maize Corn—            | 1-lb. packages, boxes 40 lbs.    | 0 06 1/2 |



**TEAS.**  
 SALADA CEYLON.  
 Wholesale. Retail

|                                       |      |      |
|---------------------------------------|------|------|
| Brown Label, 1's                      | 0 20 | 0 25 |
| Green Label, 1's                      | 0 21 | 0 26 |
| Blue Label, 1's and 1/2's             | 0 22 | 0 27 |
| Blue Label, 1's, 1/2's, 3/4's and 1's | 0 30 | 0 40 |
| Red Label, 1's and 1/2's              | 0 35 | 0 50 |
| Gold Label 1/2's                      | 0 44 | 0 60 |



Ceylon Tea, in 1 and 1/2 lb. lead packages. black or mixed.

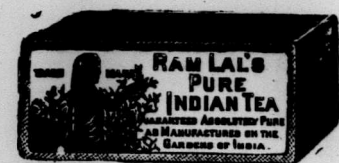
|                                   |      |
|-----------------------------------|------|
| Back Label, 1-lb., retail at 25c. | 0 19 |
| 1/2-lb.                           | 0 20 |
| Blue Label, retail at 30c.        | 0 22 |
| Green Label " 40c.                | 0 28 |
| Red Label " 50c.                  | 0 35 |
| Orange Label, retail at 60c.      | 0 42 |
| Gold Label, " 80c.                | 0 55 |

**CROWN BRAND**

|                             | Wholesale | Retail |
|-----------------------------|-----------|--------|
| Red Label, 1-lb. and 1/2's  | 0 35      | 0 50   |
| Blue Label, 1-lb. and 1/2's | 0 28      | 0 40   |
| Green Label, 1-lb.          | 0 19      | 0 25   |
| Green Label, 1/2's          | 0 20      | 0 25   |
| Japan, 1's                  | 0 19      | 0 25   |



"SNELLINGS PATENT"  
 English Breakfast Hopped Tea, 29c., retail, 40c.  
 A. Waddell & Co. agents, Toronto.  
 Samples on application.



|            |             |       |
|------------|-------------|-------|
| Cases each | 60 1-lb.    | 0 85  |
| "          | 60 1/2-lb.  | 0 35  |
| "          | 30 1-lb.    | 0 35  |
| "          | 120 1/2-lb. | 0 135 |



LUDELLA CEYLON, 1's AND 1/2'S PKGS.

|                             |          |      |
|-----------------------------|----------|------|
| Blue Label, 1's             | 0 18 1/2 | 0 25 |
| Blue Label, 1/2's           | 0 19     | 0 25 |
| Orange Label, 1's and 1/2's | 0 21     | 0 30 |
| Brown Label, 1's and 1/2's  | 0 28     | 0 40 |
| Brown Label, 1/2's          | 0 30     | 0 40 |
| Green Label, 1's and 1/2's  | 0 35     | 0 50 |
| Red Label, 1/2's            | 0 40     | 0 60 |

**TOBACCO.**

| THE EMPIRE TOBACCO CO., LIMITED      |      |
|--------------------------------------|------|
| Smoking—Empire, 3 1/2's, 5s and 10s. | 0 39 |
| Royal Oak, 2 x 3, Solace, 8s         | 0 52 |
| Something Good, 7s.                  | 0 48 |
| Chewing—Bohs, 5s and 10s             | 0 36 |
| Currency, 15/16 oz. bars, spaced 8s. | 0 39 |
| Currency, 6s and 10s                 | 0 39 |
| Old Fox, Narrow 10s                  | 0 40 |
| Snowhoo, 10 1/2 oz. bars, spaced 8s  | 0 44 |
| Snowhoo, pound bars, spaced 6s.      | 0 44 |
| Snowhoo, 2x4, 6s.                    | 0 44 |
| Pay roll, 6s                         | 0 44 |

**WOODENWARE**

| BROOK BROS. & COMPANY.  |      |
|-------------------------|------|
| Washboards Leader Globe | 1 55 |
| " Improved Globe        | 1 65 |
| " Standard Globe        | 1 80 |
| " Solid Back Globe      | 1 90 |
| " Jubilee (perforated)  | 2 10 |
| " Crown                 | 1 45 |

F.o.b. Toronto.  
 Matches; Kodak, per case (20's) 9 boxes to packages, 40 packages to case.

**YEAST.**

|                                        |      |
|----------------------------------------|------|
| Royal yeast, 3 doz. 5c.-pkgs. in case. | 1 00 |
|----------------------------------------|------|

**Mediterranean Fruits**  
**Granulated and Raw Sugars**  
**Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni**  
**White Castile Soap**

**C. A. CHOUILLOU & CIE.**  
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 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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"IMPERIAL" and "SNOW"  
 Twin Cakes.

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Do you handle the following lines?  
 California Peaches, Pears, Plums, Bananas, Oranges, Lemons, Nuts, Etc

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Cold Blast or Jubilee Globes  
 Aetna or Quaker Flint Chimneys?

Give them a Trial.

**THE SYDENHAM GLASS CO.,**  
 of WALLACEBURG, Limited

**SLEE, SLEE & CO.,** Limited

Tower Bridge Brewery, LONDON, ENG.

FOR **English Malt Vinegars.**

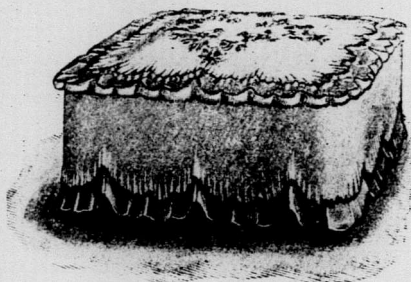
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**John W. Bickle & Greening.**  
 HAMILTON AND TORONTO.  
 From whom Samples and Prices can be obtained.







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We have just issued our new Catalogue for the coming season. It's a daisy, and yours for the asking.

Have you tried our Mail-Order Department?

Write to us for illustrations or prices of anything you are needing in

|                                 |                                 |
|---------------------------------|---------------------------------|
| White Granite and Printed Ware, | Fruit Jars,                     |
| Dinner, Toilet and Tea Sets,    | Decorated Opal and Fancy Goods, |
| Fancy China of all kinds,       | Lamps and Lamp Goods,           |
| Cut Glass,                      | Decorated Souvenir Goods,       |
| Rich Pottery Vases, etc.,       | Rockingham and Cane Ware,       |
| Lamp Chimneys,                  | Lanterns.                       |

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When once a customer buys

WETHEY'S { *Condensed . .*  
*Mince Meat*

you may rest assured it will secure the purchaser's approval.

## J. H. WETHEY,

Sole Manufacturer,

ST. CATHARINES, ONT.

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New Season's

# Candied Peels

LEMON, ORANGE, CITRON, MIXED (O. L. and C.)

In 7-lb. Tins, 7-lb. or 10-lb. Wood Boxes, and 1-lb. Cartons.

## C. E. COLSON & SON,

## MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

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