

THE CANADIAN GROCER

VOL. XI

MONTREAL AND TORONTO, JUNE 11, 1897.

No. 24

COLMAN'S MUSTARD



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PEEK
FREAN
& C^o's

BISCUITS
AND
CAKES.

Have obtained great Celebrity for their
→ PURITY & EXCELLENCE ←

Factory—LONDON.

Sample Room—Schepp Building, Hudson and Duane Sts., NEW YORK.

"Grand Mogul" Tea

BICYCLES FREE TO GROCERS

No. 1. "The Mogul," High Grade, - - Price, \$100
 No 2. "The Pearl," High Grade Ladies', - " 100
 No 3 "The Forest City," Good Strong Wheel, " 75

ALL HANDSOMELY FINISHED.
 HAVE ALL THE LATEST IMPROVEMENTS.

Free upon the following terms:

"The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.
 "The Pearl," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.
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Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

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Tippet's Page

of

"Highest Qualities"

**Seasonable
Right
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flavor. Used by Her Majesty the Queen.

And profitable. Look at it either way—there's money for you in the name "Stower." The concentrated Lime Juice is absolutely pure.

It is at least 20 per cent. stronger than ordinary brands. Hence, it pleases the consumer best because it goes farthest.

Nothing but pure Lime Juice and refined sugar in the "Cordial." No alcohol. **No musty**

Stower's

Lime Juice Cordial

Lime Juice (Double
Refined)

In purity there's strength. 98½ per cent. of pure Bicarbonate of Soda in the "Hand in Hand" Brand.

The Brand

that sells—that is well known—that has the name everywhere of being unequalled for evenness of grade.



Your customers can depend upon it. It never varies. Its highest quality is as true as steel. It is the brand

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A good business bringer. Best for us to handle—best for you to sell. Best for your customers' interests—every way.



Leaders for 14 years

way! Not a mess of various kinds of fish canned, cured and sold as Finnan Haddies, but genuine Finnan Haddies, cured and canned while they are fresh, right at the water side. This ensures a delicate flavor. The Thistle Haddie Co., of St. Marys Bay, N.S., does all this. It is the oldest and most reliable brand on the market. It pays to sell the "Thistle Brand."

**Thistle Brand
Finnan Haddies**

Agents for the Dominion:

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The St. Lawrence Sugar Refining Co.,

LIMITED

MONTREAL

Laboratory of Inland Revenue,
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99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

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LIQUEUR HIGHLAND WHISKY.

Cockburn & Co.

ESTABLISHED 1796 *Leith & London*

B. LIME STREET E.C.

Try—

**COCKBURN'S
SCOTCH
WHISKY**

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

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AGENTS FOR
THE DOMINION

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Cockburn's Special Liqueur
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ELECTRICALLY-WELDED STEEL WIRE-BOUND

Butter Tubs

THE HOOPS

are tinned
making them
impervious
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are corrugated
allowing for
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These tubs attain a degree of strength and appearance
which only wire hoops can give.

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The Coolest---
Most Refreshing---
Most Invigorating---
Summer Beverage?

New York Ginger Ale

Quart bottles, 1-doz. cases,
80 to 85 cts. delivered.

Our sales last season were over 6,000 cases. This year we anticipate even a larger demand. Manufactured from the purest ingredients, on a strictly scientific basis, New York Ginger Ale is far and away ahead of all others.

Seville Orange Marmalade

7-lb. pails, 6 to a crate.

The purest and best.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

MONTREAL AND TORONTO, JUNE 11, 1897

(\$2.00 per Year) No. 24

THE MAKING OF A HIGHWAY.*

By Andrew Pattullo, M.P.P.

IT has been well said that good roads are at once the index and the agent of civilization. Judged by this standard, Canada has scarcely emerged from a condition of semi-barbarism; and dependent on such an agency, her progress towards higher civilization would be slow. In very few parts of the country have we good roads. Almost everywhere in the rural districts they are execrably bad, and the streets of most of our towns and cities are little better. Neither our streets nor rural highways reflect the intelligence and progress of the Canadian people. With a relatively sparse population scattered over a vast territory, we have grappled with the problem of transportation in a way to excite the wonder and admiration of the world. We have a magnificent system of canals. Every province has a network of railways—too many in some parts for profitable working, an evil resulting from local enterprise and rivalry, which has multiplied and paralleled lines beyond the needs of trade and its ability to sustain them. Long ago we connected the older provinces of Confederation by a national road, and afterwards threw a line across the continent in advance of settlement. And we are not through yet. We are now making enormous appropriations for new railways and for the extension and deepening of our canal routes. Probably no country in the world, population and area considered, has made a more heroic effort to solve the great problem of transportation than Canada. And in grappling with this problem our vision has not been local, but national, and, indeed, Imperial. For we are now undertaking to connect our superb means of transport by boat and rail, with the Mother Country by means of a fast transatlantic service, which will at once give us supremacy on the ocean.

* Condensed from an article which appeared in The Westminster for June.

Still, all this vast expenditure of energy and of wealth has only touched one phase, though the greater one, of the all-important question of cheap transport. Much of the value of our great arteries of trade and of rapid transit is lost if the little arteries that should feed them are lacking or sluggish in their circulation. It is the common roads of the country that must supply the chief avenues of commerce with most of the products which these convey to the markets of the world. But during much of the year these roads are useless. During the rest of the year they are so bad as to enormously enhance the cost of traffic, and to this extent decrease the profits of the producer. We may deepen our canals, increase our railway mileage into new regions, regulate, reduce and control freight rates; but we will never have solved the entire problem of cheap and rapid transportation until we have improved the rural highways of the country and our civic thoroughfares as well. Neither our farmers, our lumbermen, nor our manufacturers can increase the price of their products in the great markets of the world. They cannot affect these markets. They can merely decrease the cost of production. This is the sole method open to them to increase their profits. Perhaps from no other cause does the country suffer so much in the way of dear production as through bad roads. The direct and indirect and baneful effects of dear transport by wagon are felt in every line of industry throughout Canada to-day. Careful statisticians have estimated that the United States loses from two hundred and fifty to six hundred million dollars per year unnecessarily through bad roads. Whatever the amount may be, Canada's loss may be similarly computed according to population. It is quite certain that in one of her leading agricultural industries the annual loss in hauling through bad roads is not less than

one million dollars. In the rural districts we have spent in ten years thirty-five millions on roads, besides our statute labor. Much of it has been thrown away. And the appalling loss through ignorance and inefficiency in the towns and cities of the country is not less great. The Mayor and some members of the City Council of Toronto admitted the other night that several hundred thousand dollars had been thrown away in that city in recent years on badly constructed and unnecessary expensive pavements. Probably half a million would not cover the cost of ignorance, inefficiency and dishonesty in this one city alone during the last twenty-five years. And still Macadam and Telford taught the world how to make roads early in the present century.

The ancients knew how to build roads. Roman genius had solved the problem long before Paul entered the city over the Appian way, a road which still remains the admiration of the world. And on this continent, in the extreme southern lands of South America, ancient races now extinct have left enduring monuments of their genius and skill as road builders. But ancient methods were cumbrous, and would not be suited to an age in which both material and labor are not only of some account but are the chief elements in the problem. Modern road building on scientific or common sense principles is not so old as the present century. The system now pursued everywhere is the creation or revival of Macadam, Telford, and a few other men of like genius, who have contributed through their system fabulous sums to the profits of agriculture and trade. So it cannot be said that Canada has bad roads because she is a young country. The modern art of road-making is not older than the old districts of this country. And we have no insuperable difficulties to contend with, or any difficulties that differ greatly from those met with in England, France and other countries which have all but ideal roads. Great Britain spends twenty-five million dollars a

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“KURMA” Ceylon Tea

The Finest Package Tea in Canada.

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Wholesale Grocers TORONTO.
TELEPHONES 399 AND 1399.

year on roads, France almost twenty millions, and poor little Italy over three millions. Such sums are cheerfully spent because the people of these countries know that good roads cost nothing. They mean economy, saving, the avoidance of waste. Canadians suffer incredible loss through bad roads, and imagine that they are avoiding taxation. They close their eyes and ears and endure burdens that the people of other countries would consider intolerable.

Why, then, have we bad roads in Canada? It is not through lack of intelligence; it is not through lack of energy; it is not our inability to pay for good roads, for these cost vastly less than bad ones. It is through apathy and lack of knowledge on this special subject. In the rural districts it is the fault of our system, or lack of system. In this age of specializing the highest intelligences are devoted to special objects. Men devote their brains, their energies, their whole life to minute parts of specialized professional work or of industry. Without such specializing, such concentration of intelligence and energy success in any direction is now all but impossible. But in roadmaking, intelligence is scarcely an element. Most of our country roads are still made under the statute labor system. Pathmasters are not selected because they know how to make roads. When they do happen to know, which is very rarely, they are not retained in office. They do not work to any definite and uniform plan. They are not under trained direction. Ignorance has charge of work requiring special skill and some knowledge of the scientific principles on which roadmaking and maintenance depend. The results under this system could be greatly improved by a more careful selection of pathmasters, their retention in office, and their direction under competent municipal overseers appointed by the townships and counties. But we can never have good roads until the work is done by men specially selected for their knowledge of it, who will be retained in office, who will work to uniform plans prepared by road builders,

and under trained supervision, and who will continue the work of repair throughout the whole season. But that the statute labor system of our rural municipalities is not entirely at fault is seen by the fact that in most Canadian towns and cities the streets are little better than country roads. The inefficiency, the waste, and the shocking results are quite as obvious. In no phase of civic work is the failure of our municipal system more clear than in street building and maintenance. It is obvious, therefore, than popular apathy and ignorance are really at the root of evils which every good citizen must deplore.

It is this belief which led to the formation of the Ontario Good Roads Association four years ago. The agitation for good roads had been kept up in a systematic way and with definite objects for some years previous. The association was formed to give direction, unity of aim, and, therefore, influence, to the agitation. The association has gone on the principle that education must precede legislation, that in a country enjoying (or suffering under, as some might wrongly wish to put it) popular government, we must educate our masters, as Robert Lowe once said with a groan. Of late the work has been left chiefly to the Provincial Road Instructor, Mr. A. W. Campbell, an official appointed by the Ontario Government on the representation of the association. During the past year Mr. Campbell has held fully 100 meetings throughout the province. These have been successful far beyond all expectations, and earnest, practical results are following in the most of the civic and rural municipalities which he has visited. And the influence of the movement begun here has extended into Quebec and the Maritime Provinces.

In connection with this work it is curious to note the entire absence of information on the question of road-making among many people who are highly intelligent on other topics. There is everywhere seen an absence of the most elementary knowledge on the subject. Incredible sums of money and

vast volumes of labor are thrown away on roads and streets by men who are frugal to meanness in every other direction, and who would go into rebellion if the state took from their pockets the sums which they waste on childish efforts at road building and repair. And yet the principles of roadmaking are very simple. Macadam was once asked what they were. He replied that there were three; "(1) drainage; (2) drainage; (3) drainage." Still, underdrainage of Canadian roads is almost unknown. But a good road, strange as it may seem, is just like a house. It must have a good foundation and a good roof. The foundation can only be got in most soils by underdrainage. The roof can only be got, after proper grading, by metalling with clean material, by rolling and constant repair. The crown of the road must shed water as the roof of a house does. This is the whole philosophy of roadmaking made easy. How many Canadian roads are built on these principles? But good roads cannot be made on any other. The gospel of good roads is very simple, like the old, old Gospel of the good Book, but how few there be that know or receive it?

There is, of course, a great difference between the roadways needed in country districts and for the streets of our larger towns and cities. In very few places in the country is macadam necessary. Good gravel and stone roads (that is, broken stone in place of gravel, where the latter is not available) or even well drained, well graded mud roads, are all that is necessary. Through our villages, and in the outlying portions of towns and cities, clean screened gravel or broken metal roadways, laid on foundations prepared a little less carefully than for macadam, will usually answer all the requirements of traffic, and prove a cheap, durable and easily maintained street.

But whatever the darkness and discouragement of the past, the light is dawning. A great change has taken place in public opinion in Canada in a few years. Where apathy and opposition was found a short

CAN'T BE MADE ANY BETTER

Diamond Crystal Salt

Following analysis shows its remarkable purity :

Moisture	- - - -	0.234
Insoluble	- - - -	0.015
Sulphate of Lime	- - - -	0.044
" " Magnesium	- - - -
Chloride of	- - - -	Traces
" " Calcium	- - - -	0.009
" " Sodium (Salt)	- - - -	98.698
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Table, Dairy and Kitchen Use

LUCAS, STEELE & BRISTOL

Agents

HAMILTON

DEMERARA CRYSTALS

We have a line of Demerara Crystal Sugar which we are offering at low figures.

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JAMES TURNER & CO. - - HAMILTON, ONT.

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Campers, Cyclists, Fishing Parties and Picnics, all use

"REINDEER BRAND"

CONDENSED GOODS.

Are you selling to them?

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FRESH ARRIVALS

We beg to advise the Trade that we have just received fresh shipments of the following goods:

CROSSE & BLACKWELL'S Pickles, Pints and Half-Pints.
 " " Marmalade, 1-lb. Glass Jars.
 " " English Malt Vinegar, Quarts.
 JAMES EPPS & CO.'S Cocoa, 1/4-lb. Tins.
 PATERSON & SON'S Worcestershire Sauce, Half-Pints.

... ALL AT LOWEST PRICES ...

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

time ago there is now popular interest and an eagerness for change. A revolution in methods and results has begun. It will soon transform both our streets and rural highways.

But the effects of good roads are not all material. * * * Good roads bring the producer and the consumer near together. Markets which are now separated from the producer by bad roads could be brought near by good ones. There are places in Canada which at certain seasons are cut off from their rural sources of supply through impassable highways almost as completely as if an Asiatic jungle lay between. Every village, town and city of Canada could double the area contributory to it by the simple expedient of improving the roads. It could, paradoxical as it may seem, cheapen the price of the produce which it must buy and enhance the profits of the producer at the same time.

THEY GIVE IMPETUS.

Always there is some dominant issue with which the associations are grappling and which acts as a mighty lever to lift the grocers' movement out of the sloughs of indifference and devotion to petty interests, remarks Merchants' Review. At one time it is the manufacturing peddler, at another it is the absence of proper collection laws, and again it is the department store. Whether in the wrestlings with these questions the grocers are or are not successful does not matter so much as an outsider might suspect, because each of these issues, or the agitation which springs up from the eradication of the evil, answers the very useful purpose of stimulating association work, strengthening the organizations, and, above all, of acting as a preservative from dry rot. While the great effort may fail, from various causes, the impetus thereby given to the general movement for reform is felt in the eradication of various minor abuses and the improvement of the condition of members of the trade.

A CUP OF TEA.

SOME valuable hints on preparing tea for use are given by Joseph M. Walsh, in "Tea, its History and Mystery." He says:

"Tea may be made depressing and injurious, or exhilarating and wholesome, according to the manner in which it is treated and prepared for use. Many who imagine that a high, dark-colored liquor indicates strength, boil the leaves, while others, again, spoil the tea by putting the leaves into the boiling water, some people putting the leaves in cold water and then placing the kettle over the fire to boil, prolonged infusion being still another serious mistake. All of these methods produce the same evil results—that of extracting an increased amount of the tannic acid—therefore destroying the flavor of the tea by giving it a bitter and astringent taste as well as imparting an almost ink-black color to the infusion.

"The falsely economical custom of filling the tea pot a second time without removing the exhausted leaves is another error in the making of tea, as the theine, which is only soluble in fresh-boiled water, is wholly extracted in the first drawing, and cannot for this reason be present in the second, the latter being merely a decoction composed chiefly of tannin. To avoid this error a sufficient quantity of tea should be made in the first drawing or fresh leaves supplied as needed. And still another reprehensible practice is that of adding fresh leaves to those that have already been used once, it being utterly impossible to add either to the strength or flavor of tea by putting more leaves in the tea pot after the first drawing, for the reason that tea water will not extract the active principle—theine—from the dry leaves of fresh tea; only fresh boiling water will do this. The use of tea water simply increases the amount of tannin, darkens the color, destroys the flavor and only adds to the quantity of leaves already in the pot without in the

least affecting the active principle, so that if it be necessary to increase the strength of the tea prepared, draw some fresh leaves in a separate vessel and add the liquor to that already made.

"Tea being an infusion, not a decoction, it should be brewed, not stewed, the object being to extract as much of the theine, or refreshing principle, and as little of the tannin, or astringent property, as possible, without, at the same time, either boiling or overdrawing. So that, in the proper preparation of tea for use, the aim and object should be to extract as little of the tannin as possible and as much of the theine and volatile oil as can be conveniently extracted without permitting the infusion to boil, to obtain which most desirable result the following general rules are recommended: Put the requisite quantity of leaves in a covered china or earthenware vessel—avoid tin or metal of any kind, even silver—then pour on fresh, briskly-boiling water and let stand where it will keep hot without boiling from seven to ten minutes according to the variety of tea used. In this time, while the tea is drawing, only the refreshing and stimulating principles (theine and volatile) are extracted from the leaves. Boiling or prolonged infusion dissolves and brings out the astringent principle (tannin) which injures the nerves and impairs digestion, for which reason no tea which has been either boiled or overdrawn is fit to drink. When tea has been boiled or overdrawn it can be readily detected by the exceedingly dark color of the liquor, as well as by its bitter and astringent flavor."

CURRENTS.

Although it has been reported that the stock of currants in Greece was exhausted, it is understood that some offerings for shipment have been made within a day or two, but at prices fully equal to those quoted for spot goods. Moreover, it is said that the time of shipment specified is so late as to make it improbable that the goods would come in under the new duty.—N.Y. Journal of Commerce.

You Don't
Have to
"Push"
It.



From Manufacturer to
Retailer Direct.

The Demand Exists.

Our increased orders this Spring prove it conclusively. Molina Rolled Wheat grows steadily in favor, everywhere.

It costs so much less than those high-priced package cereals. A good profit for you—a stronger hold on your customers. You please them with quality, and save money for them on price. Good points these, and worth considering on.

**MOLINA ROLLED
WHEAT**

The Tillson Co'y, Limited
Tilsonburg, Ont.

COLD STORAGE FOR CHATHAM.

The Chatham Board of Trade is considering the comprehensive scheme of building a large four-storey refrigerator to work in connection with the cold storage system being inaugurated by the Government.

Mr. Lamont, the originator of the scheme, proposes that this warehouse be the central station of the district embracing the counties of Kent, Essex, and Lambton. Fruits, meats, butter, cheese, and all perishable products will be brought in by refrigerator cars, and shipped out in carload lots through to the seaboard in refrigerator cars.

Mr. Lamont is willing to turn over his cold-storage patent to the Dominion Government for use in the cars, if his Chatham scheme will be aided to the extent of \$20,000. The cost of the structure will probably be \$35,000 or \$40,000.

A resolution was passed at a recent meet-

ing of the Board of Trade asking Mr. Campbell, M. P., to render what assistance he could at Ottawa.

CHEAP PARIS GREEN.

Peuchen & Co., 10 and 12 Bay street, Toronto, wish to attract the trade to their prices on paris green. On account of carrying over a heavy stock of arsenic last year, which was bought before the advance in the price of that article, they are in a position to sell pure paris green below the cost of manufacturing, at this year's price of raw material. As the stock is limited, it would be advisable for intending purchasers to order at once.

The firm quotes as follows: Bulk, in 600-lb. casks, 11 1/2 c.; 250-lb. kegs, 11 3/4 c.; 100-lb. irons, 12c.; 50-lb. irons, 12 1/4 c.; 25-lb. irons, 12 3/4 c. One-pound packages, 13c.; 1/2-lb. packages, 15c.; 1/4-lb. packages, 17c.

RAILWAY COLD STORAGE.

Final arrangements have been made between the G. T. R. and Dominion Government for a special refrigerator service for dairy products to be exported to the Old Country. The service was started on June 7. It is largely experimental, and will be run weekly as follows: Monday—Sarnia to London, way freight Orillia to Belleville, Warton to Stratford, Goderich to Stratford, Meaford to Allandale. Tuesday—London to Hamilton, Belleville to Brockville, Stratford to Toronto, way freight Allandale to Toronto, Chaudiere Junction to Montreal, Coaticook to Montreal, Fort Covington to Montreal. Wednesday—Hamilton to Toronto, Brockville to Montreal, Toronto to Belleville. These cars may be used for local shipments of small lots of dairy freight. The car from Warton to Stratford and from Goderich to Stratford will run alternate Mondays.



We guarantee

Pure Gold Jelly Powder to be the best of its class in the market to-day.

We agree

to take it back and to refund your money if it is not so.

PURE GOLD MFG. CO.
TORONTO.

Have we
your order ?

7 POPULAR FLAVORS
3 DOZ. ASST. IN CASE
90 CENTS A DOZEN

Ask for Sample.

THE YOUNG MAN AND HIS BUSINESS.

BUSINESS is really the training school of life—the gymnasium in which power, endurance, character are developed. The mind is trained by slower process than the body. Character matures slower than muscle. Manhood is made by the work of a lifetime. Hence, when one has chosen a business, to get the best results from it he must stick to it. He must grow to it, so that he and his business shall be almost one. He must magnify it by his best endeavors; put thought and push into it; so will it make the most of him.

At the bottom of a sound character and a true life is integrity, and there is nothing that more promotes it than business. Every day and every business demands integrity. If we only work for another we are put upon our integrity to work honestly and well. The slave will cheat in his work, because he works under compulsion, and without the reward of labor. But the free worker works as a man works, under contract, to prove his skill and earn his reward—works to honor himself and benefit the community.

Another element of true life is humanity; and few things more promote it than business. Business men are in constant intercourse with each other—with the world as it is. They learn it well—its worst and its best. They learn how to sympathise with it, learn the wants of human nature and how to be patient with it and generous to it. Our best business men are our best philanthropists. Such men as George Peabody, Wm. E. Dodge, Peter Cooper, illustrate the statement. Few better records of charity and quick sympathy for humanity are ever left in this world by our noblest men than they left. They began life as poor boys. They made great fortunes by faithful devotion to business, and were always generous contributors to charity, education and every good cause. In the last twenty years of their lives they gave many thousands of dollars every year to good works, and were seemingly more interested in benefitting the needy classes than in their business. As they grew rich, they grew generous and kind. And this is the proper result of business well done.

One point more should be mentioned just here. No true man is only a business man. He is always something more. He makes his business help him to become intelligent. Through his business he learns human nature, learns of the world, of his country and his kind, and so his interests reach out in all these directions, and he becomes broad-minded, large-hearted, many-purposed. Beyond one's business, there are always the great interests of the community, education, reform, the country, the church, demanding

the care and help of business men. These great interests are best promoted by the trained judgment and interested public spirit of the men of affairs. And they are not for a few, but for all. Every man, however great or small his business, has an interest in these things as the outgrowth of business.

Then let the young man understand, that business has all the great affairs of the world in its hands. They not only furnish the money, but largely the brains to direct them. They are underneath all the grand things that promote civilization. Business is not selfish and narrow unless men make it so. It is not low and mean unless men carry mean spirits into it. It abounds with the grandest opportunities for great and good things; and young men should be nobly quickened to go into it, not only to get a living, but to be high-minded men and make the most of themselves and do the most for mankind that their powers will admit.

One thing more seems urgent to be said touching what men shall do and how they shall do it. Though men are to "choose the business they like best," it is not wise to decide till by careful study of themselves they have determined what they are best adapted to. Their judicious friends may know them better than they know themselves. Their mental and bodily condition should do much in deciding what they shall do. Often an experienced phrenologist will throw great light upon this question. The science of mind is really the science of life, and if we know how to apply it in the choice and conduct of our business, our success is assured.

An expert in the study of men may so apply the teachings of this science as to make clear the kind of business to which one is best adapted and the enterprise and force he will put into it. All available light should be secured in deciding what business we should choose, and when it is chosen, all our energies and our best ambitions should be devoted to such a conduct of it as shall make our lives useful and develop in us the best character of which we are capable. Business is a grand school of character, and when we are in the business to which we are exactly fitted, we do best in working out the best results both for ourselves and others.—Looking Forward for Young Men.

ST. JOHN HARBOR.

According to the report submitted to the St. John, N. B., Board of Trade, the number of British and foreign steam and sailing vessels arriving at the port between April, 1896, and March, 1897, was 1,372. Cattle, horses and sheep to the number of 13,714 were shipped to the same port. The imports of free goods amounted to \$1,-

343,000, of dutiable goods to \$2,138,000, making a total of \$3,481,000 worth of imports between April 1, 1896, and March 31, 1897. The Government collected \$758,440 in duty. During the same period St. John exported \$5,542,250 worth of goods. There is also transhipped at St. John, for transport to foreign countries, chiefly to Great Britain, a large amount of grain, meats, etc. from the United States, which, between Jan. and May 31, 1897, totalled to \$1,181,068 in value.

LARGE BUYERS.

Unless the large buyer is a large distributor, says American Grocer, he will reap little advantage from heavy purchases. Interest, insurance, storage, depreciation in looks and quality are inevitable items of expense frequently left out of the grocer's reckoning of cost. The wise policy for nine-tenths of the retail grocers is to buy frequently and, if possible, for net cash. This keeps the stock looking fresh and in perfect condition. The risks of carrying are reduced as well as the cost. Interest works every day, every night, on Sundays and holidays. It amounts to \$300 on a \$5,000 stock, or nearly \$1 a day. If, by careful and frequent purchases, the general stock can be reduced \$1,000, it means \$60 profit, in addition to those small losses difficult to detect and which, in the aggregate, amount to quite a sum and are irreparable from carrying too much stock.

The grocer who can turn his stock rapidly is the one who is bound to make the best showing. We know of one buyer who turns his stock every two weeks. He is in the market every day. The advantages gained by buying in large lots are generally dissipated in the ordinary carrying charges, except where there is a very wide channel of distribution.

MONEY WELL SPENT.

A determined attempt has been made during the past few years to capture the American and Canadian tea trade by British producers in view of the continued increase of production in India and Ceylon, and the danger of falling markets here. Large sums of money have been spent in bringing before the public of North America the value of these teas, and to secure the patronage of their 70,000,000 of people for the British-grown article. These sums have not been spent in vain. During the quarter just ended, 4,389,920 pounds of Indian and Ceylon tea have gone to the United States and Canada, against 2,344,938 pounds last year, which is certainly encouraging as a relief to our market, and, as Messrs. Gow, Wilson & Stanton say, warrants the expenditure of time and money bestowed on the campaign for popularising British tea in North America.—Grocers' Journal, London.

AMONG RETAILERS.

MR. F. C. WHITELOCK, of 382 Yonge street, Toronto, is advertising his business for sale. He intends to close up at the end of this month if possible.

Just Like Him.

Mr. Robert Barron tells me that the success of his branch store on Wellesley street, Toronto, has exceeded his expectations. On buying out the stock of Munroe & Co., last February, he overhauled the store throughout, put in new refrigerators, etc., and fitted up an establishment that will compare with his Yonge street place of business. The business-like manner that won him success on Yonge street has also gained him a trade on Wellesley.

Catches Dirt, But—

Going down some of the principal streets of the city the other day, I was struck by the quantity of perishable fruits, such as strawberries, that were being displayed on the street, where they were sure to catch the dust thrown up by the street cars. On speaking of this to several merchants whom I noticed were content to display their fruits in the window, I received the almost universal reply that those who were trying to catch trade in this way caught only the dust. They also informed me that it was impossible to clean them and make them salable to good customers after they had been displayed on the street. Grocers and fruit dealers cannot afford to overlook this fact. To retain his customers, a merchant must sell satisfactory articles.

A Loyal Firm.

While in conversation with one of the members of the firm of Swan Bros., King street east, Toronto, wholesale and retail grocers, who are well-known Imperialists, and who are taking great interest in the preparation for the Queen's Jubilee, he turned to his desk, wrote a note, which he handed to me with the remark: "These are our sentiments." The note reads as follows: "We find the pro-British tariff very satisfactory, and giving great pleasure not only to ourselves, but to the general public, as we see the sentiment reflected in conversation with our customers. The trend of trade interest seems to be turning from the United States to the Mother Country. God save the Queen."

Jubilee Windows.

The idea struck me the other day, when I saw a picture of Her Majesty in a grocer's window, that the grocers have an excellent chance to dress a striking Jubilee window. Many manufacturers are getting out new brands of their various manufactures, and

are giving them the name "Jubilee." Now, why couldn't a window be dressed with these articles only? There are Jubilee baking powders, Jubilee cocoas, etc., etc. The Queen's picture, nicely framed, could be placed in the centre of the window and the Jubilee articles arranged around it in a manner which the taste of the dresser and the style of window would determine. The Jubilee is the main topic for conversation in the stores now, and your window would not fail to be noticed. In fact, nothing is noticed so quickly as something that has a patriotic appearance. It will surprise the customers, too, to see so many different "Jubilee" articles. It will also show the merchant's up-to-dateness.

Profit On Sugar.

From one-fourth to one-third of the goods that each grocer handles consists of sugar and on this branch he makes little or nothing in comparison with what he makes on the rest of his goods. Why is it? Most grocers are not discontented with this fact. Many are willing to even lose money on sugar so long as they can give a pound or so more in a dollar's worth than their competitors. But even the steady grocer who does not cut prices doesn't make more than ten per cent. He regards sugar as a staple article, and the trade as a means of quickly turning over money. I enquired of some grocers why they did this and they said that they didn't need to make so much per cent. on sugar as they did on tea. It does not seem reasonable to me. The sugar trade makes up a fourth of each grocer's business, and why should he make only ten per cent. on it? I believe that it is a custom the grocers themselves have adopted and that it is a matter to be considered. Sugar is a necessity as much as is tea or coffee. If merchants want to advertise their business by cutting prices, they ought to certainly see that it would be far cheaper to do so by sacrificing in some other line, for there surely are lines as staple as sugar in the grocery business. Because a merchant trades extensively in any one article does not seem to me to be a reason why he should be willing to handle it for nothing. "We have the Grocers' Association," said one retailer, "why can it not regulate a fair, not a trust, price. I believe the assistance of the wholesalers could be obtained to keep the stragglers in line."

RAMBLER.

Scotch T.D., Shamrock and Maple pipes are in store with Lucas, Steele & Bristol.

Challond & Jenks' lemon sour, which Lucas, Steele and Bristol handle, is the same quality they had last year and for which so many repeat orders were received.

CANNED GOODS OUTLOOK.

Five prominent members of the Canadian Canners' Association met last Wednesday morning in the Walker House, Toronto, to discuss the prospects of the canning business for the ensuing year. No business in regard to the association was done; it was an independent meeting of several canners to discuss the effects of weather and tariff.

Combining their reports on the prospects for fruit, it is likely that the harvest in this branch will be ample.

However, the wet weather has done a great deal of damage to some vegetables, and particularly to corn. Rotting has commenced and if a light frost comes the crop will be ruined. As it is, the harvest will be small.

The stocks now in the canners' hands are small. Tomatoes are practically sold out, peaches are held by only one canner, and a few beans by only two. During the last six weeks the amount of corn in the canners' hands has been reduced by one-half, and it is possible, they assert, that the supply will be exhausted before the market can be supplied with the new crop.

Everything is two to three weeks late. Last year packing on strawberries commenced on June 1, while the canning this year will not commence for two weeks yet.

As a consequence of all this, the prices in canned goods are firm.

The tariff changes were also discussed, but as they do not seriously effect the industry, nothing will be done in the shape of a deputation.

TORONTO GROCERS' PICNIC.

The Retail Grocers' Association of Toronto are going to Port Hope and Cobourg on July 21st for their annual picnic. Arrangements have not been finally made, but it has been decided that a team bicycle race will be run from Port Hope to Cobourg, between the grocers and travelers. Other games, such as baseball matches, will also be on the programme. The Garden City has been chartered for the day, and it will be a cheap excursion of 140 miles for \$1. Further particulars will be given after the meeting next Monday night has decided on the programme.

LOGS IN THE MIRAMICHI RIVER.

Never before at this season were so many logs together in the Miramichi River, there being upward of 90,000,000 feet in one boom. They are packed so solid in the river for about three miles that people walk across the river on them. In some places they are piled 20 feet above the river. It is said the logs, placed end to end, would reach 3,600 miles. Their value is estimated at \$630,000.

“LUDELLA”

CEYLON TEA is having an increased sale. In fact, doubling up every few months. Can you guess the reason?

H. P. ECKARDT & CO.

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WHERE DOES CANADA BUY MOST OF HER MANUFACTURES ?

IN a recent issue of the N.Y. Journal of Commerce it was stated that it was evident that Canada purchased most of her manufactured articles from the United States.

What constitutes a manufactured article is an arbitrary question. Certainly no two men will agree thereto all along the line. A finished article there is likely to be no dispute about. The difference of opinion chiefly arises over articles which must necessarily be put through a further process before they can possess utility, or which are the raw material of this or that industry.

Even among the statisticians in the Governmental Departments at Ottawa there is a difference of opinion in regard to this matter. We have reference particularly to the compiler of the Trade and Navigation Returns and the compiler of the Year Book. And as a result of this difference of opinion the one figures the exports of manufactured goods to be much lower than the other. Take, for instance, the exports of manufactures for 1895, as given by both these official books: The Year Book places them at \$26,144,376, and the Trade and Navigation Returns at \$8,859,602, a difference of \$17,284,774. The compiler of the former book, in an explanatory note, states that included in his list of manufactures are such articles as sawn lumber of all kinds, box shooks, etc.

Webster defines the word "manufacture" as (1) "to make or fabricate from raw ma-

terials, by the hand, by art or machinery, and work into forms convenient for use; as to manufacture cloth, nails or glass; (2) to work, as raw materials, into suitable forms for use; as to manufacture wool, cotton, silk or iron."

After perusing these definitions, two questions naturally arise: (1) What is raw material? and (2) when is an article made into a suitable form for use?

Even in our Trade and Navigation Returns such articles as coke, cotton waste, cotton wool, etc., are enumerated as manufactured goods, and yet they are all recognized raw materials in the manufacture of the products of which they are the basis. Practically they are only advanced one stage from their original condition. Therefore, if they are entitled to be enumerated as manufactured articles, why not wheat, which has to be reaped, threshed and winnowed; and pig iron, in the making of which machinery has to be called into requisition?

The fact of the matter is that the present methods of classification are both absurd and inconsistent.

Their absurdity is evident when we imagine ourselves, in the presence of a manufacturer of cottons, talking about cotton wool as a manufactured article. He would laugh at us. The inconsistency of the method is evident from the fact that while pig iron, for instance, is termed a raw material, cotton wool and other articles in a similar stage are defined as manufactured goods.

The foundation of the present absurdities and inconsistencies seems to us to be the anxiety of the various nations to increase their importance as manufacturers.

Of course, wherever we draw the line between manufactured articles and raw materials there will be more or less difficulty experienced in allocating this and that line to its several positions. But it does seem that the line could be and should be drawn with better judgment than it now is.

Obviously all will never agree upon the definition of what constitutes a manufactured article. Why not, then, have two classifications, namely, one for finished products and another for products partly manufactured and designed to be put through a further process, such, for in-

stance, as steel for saws, files, hammers, etc.?

To return to the claim of The N.Y. Journal of Commerce. The following table compiled from the Dominion Trade and Navigation Returns and the report of the Department of Trade and Commerce gives the imports into Canada of dutiable manufactured goods:

MANUFACTURES—DUTIABLE.		
	Great Britain.	United States.
Ale, beer, etc.	\$ 98,915	\$ 43,648
Baking powder	86	81,502
Bells	869	19,211
Belts	9,718	15,920
Belts, surgical	3,144	10,049
Billiard tables	567	3,764
Blackings	7,773	22,947
Bleaching	16,151	2,440
Bone and manufactures of	1,203	14,639
Books, periodicals, etc.	219,012	507,308
Boot and stay laces	31,561	6,097
Braces	22,906	44,702
Biscuits	7,018	33,428
Wheat flour	11	118,705
Bricks	23,647	64,505
Brooms and brushes	11,405	33,936
British gum, dressine, etc.	2,334	7,081
Buttons	47,247	43,516
Candles	15,089	34,142
Carpets	30,698	58,109
Carriages	138,163	1,224,352
Cases, jewel and watch cases	3,028	3,001
Cement	121,125	25,997
Clocks, etc.	6,345	25,788
Cocoa paste, cocoanuts, etc.	49,040	80,352
Coffee, chicory, etc.	6,671	43,285
Collars and cuffs	41,763	8,121
Combs	35,810	24,463
Corlage, twine, and manufactures of	25,626	235,197
Cotton, and manufactures of	3,357,028	1,467,012
Crape	21,523	447
Curtains	190,592	59,231
Drugs, dyes, etc.	242,785	497,537
Earthenware and chinaware	387,218	55,838
Electric apparatus	6,581	294,866
Embroideries	35,027	2,539
Emery and manufactures of	1,202	10,682
Fancy goods	909,436	228,828
Fertilizers	1,162	42,194
Flax, hemp, etc.	1,410,846	64,128
Furs, manufactures of	283,247	63,008
Glass and manufactures of	214,964	415,789
Glue, glue stock, etc.	8,808	50,909
Gloves, etc.	267,812	16,651
Grasses, fibres and manufactures of	10,775	22,737
Grease	24	21,561
Gunpowder and explosives	25,415	101,710
Gutta percha and manufactures of	117,735	211,316
Hair and manufactures of	15,416	14,456
Hats, caps, bonnets	803,276	402,890
Ink, writing and printing	19,641	55,881
Jewelry	38,628	231,265
Leather and manufactures of	113,567	1,037,431
Machine card clothing	10,775	5,874
Marble and manufactures of	4,714	68,296
Metals, minerals and manufactures of	2,676,323	6,790,247
Musical instruments	19,854	208,504
Oils, all kinds	362,006	1,040,336
Oil-cloth	153,437	32,161
Optical instruments, etc.	13,782	97,972
Paints and colors	224,118	175,264
Paper and manufactures of	254,442	672,448
Pickles, sauces, etc.	86,232	18,851
Provisions	25,428	654,998
Silk and manufactures of	1,896,604	121,858
Soap	82,277	136,163
Spices	81,206	61,701
Spirits and wines	465,941	26,612
Starch	19,902	35,271
Stone and manufactures of	48,734	94,277
Sugar, molasses, etc.	35,579	595,622
Tobacco and manufactures of	12,285	37,773
Umbrellas, parasols, etc.	154,377	4,404
Varnish, japans, etc.	35,780	4,584
Watches and parts of	6,738	246,353
Wood and manufactures of	89,774	764,869
Manufactures of wool	6,930,268	2,384,7
Total	\$23,191,182	\$19,969,869

By the above table it will be seen that the imports of manufactured goods from Great Britain were in excess of those from the United States by \$3,191,310, or about 13 per cent. This is in spite of the fact that our imports of dutiable goods of all kinds from the United States exceed by nearly \$5,000,000 those from Great Britain, the figures for the respective countries being \$29,101,646 and \$24,366,179.

To arrive at a correct estimate of the relative value of our imports, duty free, of

manufactured goods from the United States and Great Britain is practically impossible on account of the differences of opinion as to what constitutes a manufactured article. All we can attempt is to approximate. And with this end in view we present the following table of imports of manufactured goods, free, from Great Britain and the United States.

MANUFACTURED GOODS—FREE.

	Great Britain.	United States.
Books.....	\$ 133,273	\$ 176,502
Drugs, dyes, chemicals, medicines	653,005	925,669
Bricks, etc.....	79,504	96,815
Buttons.....	69	3,731
Nets, lines, etc., for fisheries.....	189,446	242,448
Furs.....	154,731	298,328
Hats, caps, bonnets.....	47,922	186,325
Minerals and manufactures of.....	2,437,636	6,842,620
Oils, all kinds.....	13,608	93,843
Paints and colors.....	55,180	39,211
Salt and manufactures of.....	280,330	10,986
Ribbons.....	200,742
Sugar.....	30,680
Varnish, japans, etc.....	164	460
Cotton waste.....	1,592	319,357
Cotton wool.....	31,719	2,845,371
Coke.....	1,991	201,835
	\$4,078,170	\$12,514,899

It will be noticed that in the above table we have included such raw materials as cotton waste, cotton wool, coke and minerals, as well as the manufactures of. A good many of our readers may say it is ridiculous, but we have done so because they have been so classified in the official trade returns of the Dominion. By embodying these the contention of The New York Journal of Commerce is obviously sustained by about 4¼ millions. But eliminate these and the great number of articles under the classifications drugs, dyes, etc., and minerals and manufactures of, which are really the raw material of those who import them, and we are by no means quite so certain regarding the claim of our contemporary.

Taking what are really finished products we beyond all question import a greater proportion from Great Britain than from the United States.

Our contemporary's statement was probably made without having any figures in view. In other words it was largely guessing. What it in all probability had reference to was such articles as are recognized by business men as manufactured articles. If it did it was therefore mistaken in stating that Canada's imports of manufactured goods come mostly from the United States.

Now, with the preferential tariff in operation, the tendency will be to take a still greater proportion of British manufactured goods.

CANNED SALMON MARKET.

AN unfortunate error made by one of the members of our staff in regard to the opening prices of canned salmon in Montreal escaped the eye of the editor and was allowed to appear in last week's issue. It stated that the opening price was higher than last season, and in giving the figures of a year ago placed them at nearly a dollar below what they really were.

The market, instead of opening higher than last year, is lower, and that considerably.

Very little business has so far been done, but the few transactions which have taken place have been at \$3.65 to \$3.75 per case f.o.b. on the Coast for the leading brands, or about 75c. to \$1 per case lower than last year.

Some houses in Toronto who have placed orders for "Horseshoe" brand are this week quoting to arrive at \$1.25 per dozen.

The cause of the present low prices is, as far as THE CANADIAN GROCER can ascertain, due to the indiscriminate cutting among the packers on the Coast.

Last year there was an understanding among them as to price, which, it appears, was violated before the season had ended. This naturally induced a want of confidence among the packers in each other, and the present cutting is the fruit thereof.

With the market in its present condition it is well that the trade should be careful with whom it places its orders. In the past, fish, represented to be from localities which it never saw, was put upon the market.

Some rivers are more famous for the quality of their salmon than others, and if merchants desire those from the districts which are supposed to possess the most virtue they should get them, and not those which are untruthfully named as such. A guarantee clause in the contract would assist in the premises.

In view of the present low price of sock-eye salmon the outlook for coho and cheap salmon generally is not bright.

Unless bullish factors cause the market to take a different turn we shall probably see well-known standard brands retailed at two for a quarter. When we see wholesalers quoting "Horseshoe" at \$1.25, or about

10½c. per tin, this is quite evident. It is also evident that if consumers can buy first-class salmon at two tins for twenty-five cents not many of them will take the lower priced but inferior article.

One thing also to be remembered is that while the outlook next season is for low-priced salmon, it is also for a large consumption of salmon.

AUCTION SALE OF FRUIT.

The Toronto Fruit and Produce Auction Co. are conducting auctions at 9.30 a.m. every day except Monday at the Yonge street fruit mart. On that day the sale is held at 2 p.m.

On June 8th the largest sale of the season was held, when 2,000 boxes of lemons and 1,000 boxes of oranges were disposed of.

The prices were fairly good, considering the weather, but as the quantity of this fruit in stock is exceedingly light, they were expected to be better. The lemons realized from \$1 to \$2 per box, and the oranges from \$2.65 to \$3 per box.

JAPAN AND CANADIAN CHEESE.

Japan is fast becoming modernized. Their Government is now sending out representatives hither and thither to foreign countries to pick up information and practical knowledge of innovations. By this means she will profit by the wisdom and experience of other nations. A bright young Jap has been sent out to Canada to learn the art of making cheese. He has come to the right place, and on his return to the "Flowery Kingdom" will instruct his fellow countrymen in the mysteries of making cheese as it is made in Canada.

As Japan is a past master in the art of imitating, the efforts of that country to learn cheese-making from Canada will be watched with interest.

REFINERS BUYING MOLASSES.

It is now believed that Barbadoes molasses has at last touched bottom and some large purchases made during the latter part of last week by one of the Montreal refineries lends strength to the assumption.

The deal comprised three cargoes to arrive, and sales ex wharf have been made at 22½c., which is a somewhat better figure than was possible a week ago.

JAPAN TEA SITUATION.

THE strength which the market for Japan tea assumed about a month ago, consequent upon the recommendation of the imposition of a 10c. per pound duty on tea by the Finance Committee of the United States Senate, is still maintained, although more or less doubt obtains as to the recommendation being adopted.

On account of the present condition of the market the situation in Canada as far as Japan tea is concerned is peculiar.

About four-fifths of the total exportation of Japan tea is taken by the United States. Canada takes the remaining fifth, and consequently can do little else but look on while her bigger competitor is playing its present role in the market.

With the anxiety to get Japan as well as all other teas into the market before July 1, the United States is even a greater factor than under ordinary conditions. Canada, therefore, cannot possibly get orders for Japan tea filled before the situation in the United States becomes normal, which will probably be about the end of the present month.

It should, however, be remembered in connection with the present situation that the teas of this particular growth which the United States takes are of high to finest grades, while Canada chiefly draws her supplies from medium to good common grades. And these latter grades are, of course, not yet on the market.

The finest, best-drawing and best-keeping Japan teas are the early teas picked from the middle of May until July, the lower grades coming later in the year.

With teas of Indian and Ceylon growth the opposite conditions obtain, what are known as the autumnal teas being the most highly-flavored, the most popular and the best-keeping.

The tea report of Fraser, Farley & Varnum's, under date of Yokohama, May 13, just received in Toronto, says:

"Our last issue was dated the 9th inst., and the next day telegrams were received stating that a duty of 10c. per lb. would probably be placed on tea entering the United States, to take effect from the 1st July next. This had the effect of immediately strengthening the market, and prices

rapidly advanced, buyers taking every parcel as it came forward. Tea which last year at this time were bought at \$20 and \$21 have been readily taken at \$35 and \$36 per picul. It has been impossible to fill orders, except for the highest grades without limits. The quality of the leaf is rapidly deteriorating and prices, in our opinion, are dangerously high. Settlements to date amount to 23,176 piculs; against same time last year, 25,802 piculs; stock, 6,000 piculs."

THE U. S. DUTY ON DRIED FRUIT.

CONSIDERABLE curiosity is felt regarding the possible effect of the advance in the United States tariff on dried fruit, on values for new crop California goods.

The advance, it is understood, averages about 1c. per pound, and as it was imposed at the solicitations of the California dealers and handlers of fruit, it is naturally expected that they will take advantage of it. It is open to question, however, whether it will cause any serious rise in the average of Canadian prices.

The United States duty does not apply to Canada, and the price in New York for California dried fruit has generally been on a parity with what was asked for the same goods in Toronto and Montreal.

The new duty very likely will cause a higher average price on the former markets, but with regard to the latter the case is different.

An average advance of 1c. or even less would very likely drive a lot of the demand, that in recent years in Canada has been converging on California dried fruit, back to its Mediterranean rivals.

POTATOES IN MONTREAL.

An active demand for potatoes, that sprung up at the close of last week, has developed the fact that the market in Montreal is scantily supplied with the staple root. Prices commenced to stiffen in consequence, and when it was ascertained that practically all the carload lots offering had been gathered in they were marked up still further, now standing 35 to 45c. per bag higher than they did ten days ago at 75 to 90c. for jobbing lots, and no large lots are offering. Receipts also have decreased to almost nothing, as the farmers are busy with their seeding.

CHAT WITH A MALAGA FRUIT MAN.

MR. RICHARD HEINSDORF, of Malaga, Spain, representing M. Campuzano, fruit exporter, etc., of that place, is making a business tour on this side of the Atlantic. He was in Toronto on Saturday last, and was accompanied by Mr. Rose, of Rose & Laflamme, Montreal. This is Mr. Heinsdorf's second visit to Canada and his first to Western Canada. He expressed himself as much pleased with Toronto. "It has such a substantial and clean appearance," he said.

When I questioned him in regard to Malaga raisins, he said: "The prospects are good. Our crops are increasing every year. This year the crop is about two weeks earlier than last year."

"What do you think of your chances for holding the American market in competition with California fruit?"

"With the finer grades of Malaga fruit we think we shall be able to continue to hold the market. There is no question about it, our fruit has the advantage in quality. The great objection to the California fruit is its thick skin. In the cheaper grades the California fruits have the advantage. People now want cheap goods, and California is better able to satisfy that demand than we are."

Mr. Heinsdorf stated that one pleasing feature in regard to Malaga fruit was the improvement in both packing and in weights. "Five or six years ago," he explained, "some of the packers were not any too particular about weights. They would, for instance, call a box of raisins 22 pounds when in reality it was only 18 pounds. These dishonest practices naturally tended to injure trade in Malaga raisins. Well, all this is being overcome now. Then the plants which were put in to replace those destroyed some years ago by the phylloxera are now beginning to bear, so that our output is gradually increasing."

"What about Valencia almonds?"

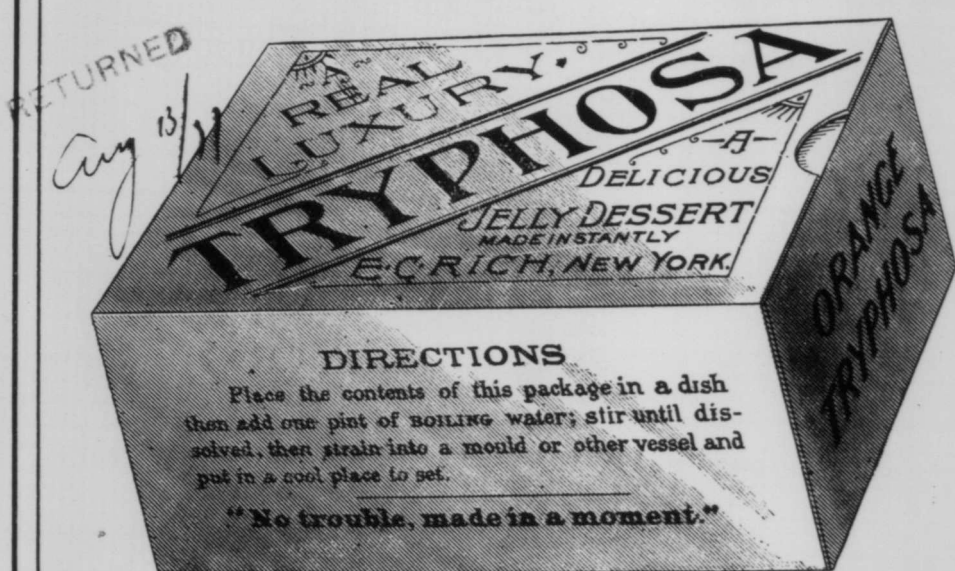
"The crop will be a little smaller than last year, but last year the crop was an exceptionally large one. The season, however, is an early one, and we expect to ship about two weeks earlier than in 1896."

"About prices?"

"The price of raisins will be about the same as last year, but almonds will be dearer on account of the smaller crop."

The crop of figs, Mr. Heinsdorf said, would be a fair one, and in price about the same as last year.

.. TRYPHOSA ..



has achieved the greatest success of any jelly ever placed on the Canadian market.

The great advantage of Tryphosa over all other forms of gelatine is that it is already flavored and sweetened so that with the addition of boiling water it is immediately ready for use.

For sale at the following wholesale houses :

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Robert Greig & Co., Montreal

*In Pickles, Jams
Marmalades
Fresh Herrings*

*Kippered Herrings
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Fish Pastes, etc.*

Those made and packed by
MACONOCHIE BROS., LONDON,
cannot be surpassed.

ROBERT GREIG & CO., Import Agents for Ontario and Quebec.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 10, 1897.

GROCERIES.

BUSINESS on the local market is not characterized by any specially new features. The rain is to some extent interfering with the movement of merchandise, and there is an absence of that snap about trade which merchants desire. Canned goods are in fairly good demand at firm prices. A little more interest is being taken in salmon, but for future delivery only a few transactions have taken place. Prices are about \$1 lower than the opening prices of last year. Coffees are without special feature. The outside sugar markets are, on the whole, higher than they were a week ago. In Canada prices are much about as before. In order to relieve the scarcity of "B" rice, some import lots of a similar grade have been brought in. Teas are quiet. Currants continue firm.

CANNED GOODS.

For immediate consumption there is a fairly good demand for canned salmon. In new pack, for future delivery, there is a little business being done, but it does not amount to much. The canners are quoting about one dollar lower than the opening figures of last year. Local wholesale houses are quoting "Horseshoe" to arrive at \$1.25 per dozen, and a few orders have been taken at that figure. Peas and tomatoes are in fairly good demand at unchanged prices.

Supplies of the former are getting scarce. A good many canned apples are going out and an improved demand is now being experienced for beans. We quote as follows: Tomatoes, 75 to 80c.; corn, 50 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.50; cohoes, \$1.10 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 to \$2.40 for tall tins; flats, \$2.85 to \$2.90; ½-lb. flats, \$1.60 to \$1.65; Canadian canned beef, 1's, \$1.20 to \$1.30; 2's, \$2.25 to \$2.40; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

COFFEES.

The activity of a few weeks ago has given place to inactivity. In Brazil coffees the market at the moment has a better undertone in consequence of lighter deliveries. Jobbers quote green in bags as follows: Rio, 13½ to 15½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Business in syrups continues quiet. We

quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is easy in New Orleans molasses, but advices from the primary market report a freer movement. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Surplus stocks held by speculators who have been unloading during the past few weeks are getting pretty well exhausted. There are, however, still some stocks held by speculators, but those now holding have apparently more confidence in the market and are not disposed to unload at the low prices which others have been accepting. One or two local houses have been bringing on German granulated. They are quoting 4½ to 4¾c. per lb. In the city there is some demand for it on account of the price, but in the country it is receiving little or no attention. A little raw sugar is being offered on the local market, both soft grades and crystalized Demerara, and a few transactions are reported. Since our last there have been two advances of 1-16c. each in raw sugars. In that same city early on Monday Nos. 4, 5, 9, 10 and 14 grades of refined sugar advanced 1-16c. Later in the day, however, standard granulated declined ¼c., while No. 7 grade was ad-

BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment
Best Goods . . .

WALTER WOODS & CO.
HAMILTON

DRINK : : :

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**

The world-renowned French Vanilla Chocolate.

ONE TENTH

of all the BLACK TEA sold in the Dominion of Canada IS

"SALADA"

CEYLON TEA

Our sales at the rate of the past four months prove this, and are open to inspection, and are fully double that of the same period last year.

P. C. LARKIN & CO.

25 Front Street East - - TORONTO
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SURPRISE SOAP

MAKES

CHILD'S PLAY ON WASH DAY

Easy, Quick Work . . .
Snowy White Clothes

You can safely recommend **SURPRISE SOAP** as the best soap for washing clothes.

The experience of thousands for years is the proof.

BRANCHES—

MONTREAL: Board of Trade Building.
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WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

vanced 1-16c. The latter part of last week beet declined in London $1\frac{1}{2}$ d. for this month's delivery and $\frac{3}{4}$ d. for next month's delivery. Local wholesalers' quotations are: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and $4\frac{3}{8}$ c. for 5-barrel lots; Acadia, $4\frac{3}{8}$ c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, $3\frac{3}{8}$ to $4\frac{3}{8}$ c. per lb.; German granulated, $4\frac{1}{8}$ to $4\frac{1}{4}$ c. per lb.; Demerara crystals, $3\frac{7}{8}$ c.

SPICES.

Spices continue firm, particularly pepper, the price of which is still tending upward. This latter remark would also apply to cream of tartar. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Business is quiet and featureless. We quote as follows: Brazil nuts, 11 to $12\frac{1}{2}$ c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, $9\frac{1}{2}$ to

11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, $12\frac{1}{2}$ c.; Marbot walnuts, $9\frac{1}{2}$ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and $10\frac{1}{2}$ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to $12\frac{1}{2}$ c.

RICE, TAPIOCA, ETC.

Owing to the scarcity of "B" rice, the manufacture of the Canadian mills, some of the local houses are importing rice of an equal grade in addition to other kinds. The demand for rice is fairly good. Tapioca is firm, having advanced about 6d. during the last three weeks. We quote as follows: Standard "B," broken lots, $3\frac{7}{8}$ c.; 1 to 5 sacks, $3\frac{3}{4}$ c., and 5 sacks and over, $3\frac{5}{8}$ c. per lb.; Japan, 5c.; Patna, $4\frac{3}{4}$ to $5\frac{3}{4}$ c.; tapioca, $3\frac{1}{4}$ to $4\frac{1}{2}$ c.; sago, $3\frac{1}{4}$ c.

TEAS.

A few more lots of teas went out from the local market to Chicago last week. These were mostly Congous and Assams, and were not large lots. Locally the demand is light. Indian and Ceylon teas are meeting with a fair demand at steady prices in London, according to the latest advices. In regard to Japan teas, some uncertainty exists pending the outcome of the proposition of the United States to put a duty of 10c. per lb. on teas of all kinds. The local tea market is quiet and featureless. Ruling prices on the Toronto market to retailers are:

Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Currants are still firm, and there are few local houses that are not open to buy. Advices from Greece state that the new crop is likely to be abundant. We quote: Provincials, $4\frac{7}{8}$ to 5c. in bbls.; ditto, half-bbls., 5c.; fine Filiatras, in bbls., 5 to $5\frac{1}{2}$ c.; do., half-bbls., 5 to $5\frac{1}{2}$ c.; Patras, $5\frac{3}{4}$ to 6c. in bbls., $5\frac{3}{4}$ to 6c. in half-bbls., and $5\frac{3}{4}$ to 6c. in cases; Vostizzas, cases, 7 to 8c.

A few Valencia raisins are offering on spot, but few, if any, transactions are taking place. Prices, if anything, are firmer owing to stocks getting into smaller compass. We quote: Off-stalk, 5 to $5\frac{1}{4}$ c.; fine off-stalk, $5\frac{3}{4}$ to 6c.; selected, $6\frac{3}{4}$ to 7c.; layers, 7 to $7\frac{1}{2}$ c.

California loose muscatel raisins are a drug upon the market and wholesalers are willing to make concessions in order to secure buyers. We quote: 3-crown, $7\frac{1}{2}$ c.; 4-crown, 8 to $8\frac{1}{2}$ c.

Stocks of Sultana raisins on spot are small, and there is nothing in Smyrna but

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN,

Successor to GRAHAM, McLEAN & CO.

77 Golborne St. TORONTO.

New Season's Pack

"GOLDEN"

FINNAN HADDIES

now for sale by all wholesalers; only best quality haddies used. Full weight in each can. Order at once.

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VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

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TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

For sale of your goods to jobbers will be pleased to have you write me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to

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Wholesale Commission Merchants and Brokers.

11 years' experience. Established 1882

ORANGES AND LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you.

CLEMES BROS., - Toronto

51 Front Street East.

rain-damaged fruit, which are bringing high prices for shipment to England.

Figs are dull and unchanged. We quote: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3¼ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

Dates are without feature. We quote: 5½ to 6c. for Hallowee and 5 to 5¼c. for Kadrowee.

California dried and evaporated fruits are quiet and unchanged. Stocks of these fruits in the primary market are smaller than for several seasons past, but advices state that any effort to advance prices is immediately followed by a check in the demand. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears, 5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

California prunes are getting scarce in the United States. The supply in New York is estimated at only 20 or 30 carloads, while on the Coast the stock is said to be only about 15 carloads. Locally there is no feature of interest to note. We quote as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

GREEN FRUITS.

The market has been active this week in all lines. A stimulus has been given to this branch of trade by the arrival of new goods on the market. This week shipments of beans, peas and watermelons have arrived in the city for the first time this season. Mississippi tomatoes are now to be had. Onions have risen from 2¼c. a lb. to 4c., with price firm. The demand for oranges and lemons continues good. This week and next are the two weeks of the season for pineapples. There is an immense quantity in stock. We quote: Oranges—Valencias, ordinary, 420's, \$6 to \$6.50 per case; large 420's, \$7 to \$8; Messinas, \$3.25 to \$4 for 200's, \$3.50 to \$4 for 300's, \$1.75 for 80's, \$2 to \$2.25 for 100's, \$2.20 to \$2.25 for 120's, \$2.50 to \$2.75 for 150's, \$2.75 to \$3 for 180's; blood oranges, \$2.50 to \$3.50 per half box. Lemons, \$2 to \$3.50. Coconuts, \$4.50 a sack and 60c. per doz. Onions, 4c. per lb. for Egyptians. Bananas, \$1.50 to \$2.50. Pineapples, 6 to 10c. each. Strawberries, 11 to 12½c. per quart. New cabbage, \$2.50 per crate.

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at \$75 less than the amount paid for it; guaranteed in perfect condition. Bianchand & Co., Windsor, N.S. (t.f.)

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in Canada, we can do it for you.

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The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

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CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

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General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

BUTTER

The demand for large roll is falling off now. Tubs are wanted, selling at 11 to 12c.

EGGS STEADY AT 9 TO 9½c.

Rutherford, Marshall & Co.

62 Front St. East, TORONTO

G.F. & J.GALT PACKERS OF THE 42 SCOTT ST TORONTO. CELEBRATED

BLUERIBBON TEAS

We make the **Best Biscuits**

Jas. McLauchlan & Sons

Biscuit
Manufacturers

Our output in "SODAS" last year exceeds all other years.

We believe every Grocer could handle them to advantage.

Owen Sound.

Mississippi tomatoes, \$1.75 per case of 4 baskets. Apples—Fancy Spies, \$3 to \$4 per bbl., and other kinds \$1 to \$2 per bbl. Green beans, \$1.50 per basket. Green peas, \$1.25 per basket. Watermelons, 40 to 45c.

BUTTER AND CHEESE.

BUTTER—Receipts of butter continue liberal, and those of roll butter are particularly heavy for this season, owing, doubtless, to the cool weather. The quantity of tubs going into storage is proportionally small. Advices from New York say that receipts of butter during the past week have been the largest on record for that season, the result being a decline, creamery having been sold as low as 14c., and anything not up to fancy at 12½ to 13c. Dairy is quoted at 9 to 9½c.; lower grades at 7 to 7½c. On the local market dairy tub is quoted at 10 to 12c. for best, and others at 7 to 8c.; large rolls, 9 to 11c.; pound prints, 11 to 12c. Creamery is dull, owing to low price of dairy. Tubs, 15 to 16c.; prints, 16 to 17c.

CHEESE—Market easy. Factory price, 8¼c.; jobbing price, 8¾ to 9c. Old cheese steady at 11½c.

PROVISIONS.

Trade continues active. Stocks are running light. Some of the large dealers are already sold out. There have been a number of carloads changed hands this week at outside prices. Although there is no quotable change in market, there is a tendency to higher prices on all lines of smoked meats.

DRY SALTED MEATS—Long clear bacon, 7¼c. for carload lots, and 7½ to 7¾c. per lb. for ton lots and cases; backs, 8c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8c.; hams, large, 10½ to 11c.; medium and small, 11½ to 12c.; shoulder hams, 7½c.; backs, 10½ to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½ to 6¾c.; tubs, 6½ to 7c.; pails, 6¾ to 7¼c.

BARREL PORK—Canadian heavy mess,

\$13 to \$13.50; Canadian short-cut, \$14 to \$14.50.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Prices have dropped considerably during the week. Trade is dull. We quote: Red wheat, 67c.; white, 68c.; goose, 62c.; oats are unchanged at 20c.; peas, 38c.

FLOUR—Business is dull. There is no speculative interest. Stocks only are now being sold off. We quote in carloads on track, Toronto: Manitoba patents, \$4.50; Manitoba strong bakers', \$4; Ontario patents, \$4 to \$4.45; straight roller, \$3.85 to \$3.90, Toronto freights.

BREAKFAST FOODS—Trade is quiet. We quote: Standard oatmeal and rolled oats, \$3 in bags and \$3.10 in bbls.; rolled wheat, \$2.60 to \$2.70 in 100-lb. bbls.; cornmeal, \$2.15 to \$2.25; split peas, \$3 to \$3.25; pot barley, \$3 to \$3.25.

SALT.

Trade continues good. Prices are unchanged. Quoted at Toronto, carload lots go at \$1 per bbl. and 60c. per sack; less than carload lots, \$1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

FISH.

At last the fish market has taken a change for the better. The quantity coming forward has decreased, and only the demand is now satisfied. Whitefish and trout have recovered their former price. We quote as follows: Pickerel, 6c. per lb.; pike, 5c. per lb.; whitefish, 6c.; trout, 5½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, \$3 to \$4 per bbl. and \$2.25 per half-bbl.; split herring, \$4.50 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, \$1.25 per 100; fresh water herring (heads off), \$2.50 per keg.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged. We quote mixed at 40 to 50c. and hand-picked at 60 to 65c.

DRIED APPLES—A few odd barrels are still coming forward, but the demand is nil. Stocks now in hand will in all probability have to be carried over till next year. The idea for choicest stock is about 2¼c. f.o.b. at outside points.

EVAPORATED APPLES—The demand is pretty well over, but stocks are about cleaned up outside of those in cold storage. Holders are asking 3 to 3½c. f.o.b. at outside points.

EGGS—The market is in good shape. Local receipts have been quite equal to requirements, although not so heavy as they have been. The consumption of eggs has fallen off considerably during the past few weeks. Quotations remain the same. The price is 9 to 9½c.; No. 2, 6½ to 7c.

POTATOES—Are becoming scarcer, and prices are rising proportionately. We quote: On track, 25 to 30c., and out of store, 35c.

HONEY—Quiet. We quote: Comb, 80 to 90c. per dozen for dark and \$1.50 to \$1.75 for light; strained, 6 to 7c. per lb.

MAPLE PRODUCTS—Dull. The ruling prices for good syrup are: 5-gallon tins, 55 to 60c. per gallon; 1-gallon tins, 60 to 65c. per gallon; sugar, 6½ to 7½c. per lb.

HIDES, SKINS AND WOOL.

HIDES—Firm, with no changes during the week. Dealers pay 7½c. for No. 1, 6½c. for No. 2 and 5½c. for No. 3.

CALFSKINS—The market has improved. Prices have risen 1c. a lb. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Deatons, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: \$1.25 to \$1.35; \$1.50 for best; shearlings, 15 to 20c. each; lambs, 25 to 30c.

WOOL—Owing to the delay in the passing of the American tariff, the prices have become feverish. Price of wool now is 18c. Little or nothing is doing. Dealers are holding wool in anticipation of higher prices, but it is almost certain to come down.

PETROLEUM.

The oil trade continues good. Machine oil is moving lively. Prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Sal soda is firm at the recent advance.

Potatoes are 4 to 5c. per bag dearer on account of a scarcity.

Our quotations on tobacco are largely

**WE ARE
PAYING
CASH
FOR**

**DRIED
APPLES**



W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. **Toronto**

Cash for Butter

Choice crocks and tubs wanted. Highest market prices paid for good stock nicely packed.

Dried Apples

Write me for price and mail sample before you sell. Am always open to buy these goods.

Jams, Jellies and Fruit Vinegar

of choice quality for sale at right prices. Also a special line of **LEMONS**—good, sound stock—at a bargain.

R. J. GRAHAM

- Belleville, Ont.

Dalley's Pure Spices

The following list are put up in the Spice line:

Allspice, Cassia, A. Ginger, C. Ginger, J. Ginger, Black Pepper, White Pepper, Cayenne Pepper, Pastry Spice, Nutmegs, Mace, and Whole Pickling Spice.

We put up pure ground spices of all kinds in handsome cartoons, containing 1 oz., 2 oz., 4 oz., 8 oz. and 16 oz. These goods are sold, not by the dozen, but by the pound.

Send and get quotations.

Try a sample order and you will be pleased with the style of goods, as they are the handsomest shelf goods that have ever been produced in Canada. Every package bears our name,

THE F. F. DALLEY CO., Limited, Hamilton, Canada

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NORTHWICH, ENGLAND

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BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Our New Line . . .

“GOOD LUCK” BROOMS

Freight paid on lots of 6 dozen.

The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.

"What are the Wild Waves Saying?"

Ask for Teas
fired, prepared
and shipped by

Ask for Teas
fired, prepared
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Insist upon
getting Teas
fired, prepared
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SALMON -- The Bashful Sockeye and the Festive Cohoe.

Only a limited supply of Cohoes for this season. You should vote quickly and often because supplies are short. Ask your wholesale grocer for Empress Queen Brand Sockeye; Golden Eagle, Golden Oriole, Golden Axe and Golden Star Cohoes.

CANNED GOODS --

Pin your faith to the "RED CROSS BRAND" Tomatoes and Corn, Gallon Apples, Etc.

Lightbound, Ralston & Co.

COMMISSION MERCHANTS

MONTREAL.

TORONTO.

LONDON.

THE CANADIAN GROCER



SEND FOR SAMPLES



Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, CAN.**
For sale by all the leading Grocers.

LAPORTE, MARTIN & CIE.

Agents for

IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy Mitchell's Scotch and Irish Whiskeys
Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

New Barbadoes Molasses

OUR SECOND CARGO

1,100 PUNCHEONS EX BARKENTINE "FALMOUTH"

Is now ready for delivery.

We call the attention of the trade, especially, to the quality of this shipment.

Nothing finer could be offered.

Samples and prices on demand.

L. CHAPUT, FILS & CIE. - MONTREAL



The Hamilton Cash Register

is the National Cash Register with all the Latest Improvements Up to Date.

We guarantee to save you from \$10 to \$100 in the price of a National Cash Register. We are now making over ninety different kinds of National Cash Registers, and can supply you with the following :

No. 301 1-2 at \$40.00. No. 302-C at \$50.00. No. 303 at \$60.00.

We have a number of second-hand total-adding National Cash Registers on hand which we will sell for less than half the price paid to the National Cash Register Co.

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HAMILTON BRASS MFG. CO., Limited. - HAMILTON, ONT.

"KOLONA'S" Platform

[Ceylon Tea]

In lead packages only
1-lb. and 1/2-lb.

ABSOLUTE
PURITY

Retails at 30, 40, 50,
60 and 80c. per lb.

UNIFORM QUALITY

... DELICIOUS FLAVOR ...

SHOWS THE RETAILER A GOOD PROFIT

DO YOU HANDLE IT? Every Package is Guaranteed.

The EBY, BLAIN CO., Limited.

Wholesale Agents

... TORONTO

Returned June 16/1917. T.C.D.



THAT Famous Brand

from which

8000 Gallons per Day

were brewed and served exclusively
to the

MILLIONS AT THE WORLD'S FAIR.

CHICAGO 1893.

now
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will
IT.

nominal on account of the unsettled state of prices.

Tapioca has advanced about 6d. within the last three weeks.

"Horseshoe" salmon is being quoted at \$1.25 per dozen, to arrive.

Some of the local wholesalers are offering German granulated sugar in 100-lb. bags.

Imported rice, to take the place of "B" grade, is being brought in by local wholesalers.

QUEBEC MARKETS.

MONTREAL, June 10, 1897.

GROCERIES.

THE week has not developed any striking feature, and business generally continues quiet. There is a rather heavy feeling in sugar, for although prices are nominally quoted the same, it is well known that outside lots bought on speculation are weighing on the market, and that they have been offered at cut prices. Teas have been quiet since the recent activity on American account, and the same can be said of other staples, like coffee, spices, syrup, etc. There have been some large transactions in Barbadoes molasses, both to arrive and prompt shipment ex wharf, at pretty close figures, but the jobbing price is unchanged. Canned goods and dried fruit are dull.

SUGAR.

The local sugar market has been almost at a standstill during the past week, and although no actual change is to note in refiners' prices, values certainly have a heavy tendency owing to the pressure of outside lots. With the preserving season approaching, however, a better demand is looked for, and a clearance of the stocks held in second and third hands. The outside markets have had little bearing on the feeling here owing to the above condition of affairs. We quote granulated, $4\frac{1}{4}$ to $4\frac{3}{8}$ c., and yellows, $3\frac{1}{2}$ to 4c.

SYRUPS.

Demand for syrups continues slow, and the market is quiet at $1\frac{3}{8}$ to $1\frac{1}{2}$ c., as to quality, at the factory.

MOLASSES.

There have been some large transactions in Barbadoes molasses from first hands lately, as the low price has tempted purchasing by the local sugar refiners here, who have purchased three or four cargoes to arrive. Sales ex wharf have also been made in cargo lots at $22\frac{1}{2}$ c., and some holders are asking 23c., while in a jobbing way the old range of 24 to 26c. still holds good. Porto Rico in small lots have sold up to 29c. for fancy, 25c. for choice, and 22c. for prime.

RICE.

There has been a good demand for rice from jobbers, and enquiry from retailers is

brisk also. Prices are firmly maintained. We quote: B grade, or any other quality equal or inferior as follows: Bags, 250 lbs., 1 to 4 bags or equal, \$3.60; 5 to 9 bags, \$3.55; 10 bags or over, \$3.50. Half-bags, 100 lbs., 1 to 4 bags, \$3.60; 5 to 9 bags, \$3.55; 10 bags and over, \$3.50. Quarter-bags, 50 lbs, 1 to 4 bags, \$3.65; 5 to 9 bags, \$3.60; 10 bags or over, \$3.55. Pockets, $12\frac{1}{2}$ to 25 lbs.; 1 to 4 bags, \$3.75; 5 to 9 bags, \$3.70; 10 bags and over, \$3.60.

SPICES.

There has been a fair jobbing business in spices and values rule steady. We quote: Black pepper, 10c.; pure white, 12 to 15c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEES.

There has been little change in the coffee market, only a few small jobbing lots

moving. We quote: Maracaibo, 15 to 25c.; Santos, $12\frac{1}{2}$ to 18c.; Rio, 12 to 16c.; Mocha, 24 to 26c., and Java, 24 to 27c.

TEAS.

The tea market has ruled quiet since the recent excitement due to American buying, a few sales of Japans at 16c. being the only large transactions. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, $16\frac{1}{2}$ to 20c. for mediums, and 30 to 65c. for higher grades.

CANNED GOODS.

There is little to report in canned goods. Business generally continues dull. We quote: Tomatoes, 75 to 80c.; corn, 50 to 80c.; peas, 80c.; peaches, \$1.75 to \$1.90 for 2's; rasp-

"Minute Tapioca"

Is not rivaled by any other brand of Tapioca. This is the universal testimony of consumers, dealers and jobbers, and accounts for the increased sales each year.

"Minute Gelatine"

Requires no soaking, being always ready for use. Makes two quarts of clear, firm jelly. Ask your wholesaler for these goods. If he does not keep them let us send you a sample order.

Manufactured and guaranteed by

WHITMAN GROCERY CO.

Samples Free.

Manufacturers Grocery
Specialties

Orange, Mass.



MARSHALL'S

Saratoga Potato

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Grocers sell them.

Manufactured by . . .

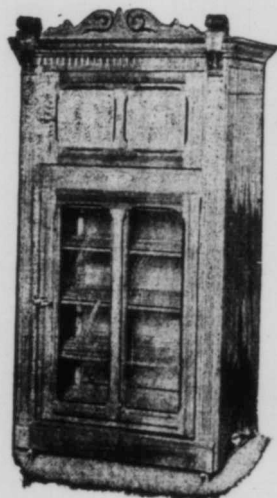
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118 Commercial St.,

Boston.

D. H. RENNOLDSON,

Agent in Montreal.



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built on true scientific principles. Finest materials used throughout. We make all styles and sizes, and can supply any order on short notice. Drop us a card if you are thinking of buying.

Eureka Refrigerator Co.

W. HOOEY, Manager.

Noble St., TORONTO.

WANTED Consignments of
BUTTER, EGGS & POULTRY
 Quick returns guaranteed.
CHAS. J. GRAHAM, Produce and Commission Merchant
 88 Front Street East, TORONTO.

**STANDARD GOODS
 STANDARD PRICE**

A competitor with a larger capital can undersell you every time if you handle "Cheap John" goods, whose price is cut or raised to suit keen or careless buyers. None of that with Cottams Seed. It retails at ten cents, and if in spite of our vigilance a cut is made you have the solid assurance that the dealer has just that much less profit. With our formulae and methods protected by six patents no other packet seed can be "As good as Cottams."

Sold by all wholesalers.

DAWSON & CO.

**FRUIT, PRODUCE AND
 COMMISSION MERCHANTS,**
**32 WEST MARKET STREET
 TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST.
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 GENERAL . . . **FRUIT**
Commission Merchants
**25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

PURE
LARD
 .. OF THE ..
Best Quality.

Special Prices This Week	IN 5 TUB AND 15 PAIL LOTS.
Get Our Figures.	

F. W. FEARMAN - HAMILTON

**FANCY
 ORANGES**
 All Varieties

berries, \$1.40 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.30, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

The Valencia raisin market remains quiet and unchanged. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California stock continues as last noted. We quote standard brands California 2-crown, 6¼ to 6¾c., and 3-crown, 7 to 7½c. The outlook for the coming crop is encouraging.

The currant market abroad is firm, and statistical advices from Greece favor this feeling. Business rules quiet here at 3¼ to 4c. in bbls., 4 to 4¼c. in half bbls., and 4½ to 4¾c. in cases.

Dates are quiet at 5 to 6c. and figs at 8 to 12c.

Prunes continue as last reported: Bosnia, 5½ to 6c.; French, 4 to 5c., and California, 6½ to 7c.

Evaporated fruits are unchanged. We quote: Peaches, 11 to 12c.; pears, 9½ to 12c.; apricots, 10 to 14c., and prunes 8 to 12c., according to brand and quality.

NUTS.

There is nothing of interest in the local situation, but advices on filberts and almonds from primary markets are very firm in their character. We quote as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, \$3.50 to \$3.75 per 100.

APPLES.

The apple market is firm for the small remaining supplies, at \$3 to \$5 per bbl.

DRIED APPLES.

There is no change in these, and we quote dried apples, 3c., and evaporated, 3¾ to 4c.


GREEN FRUIT.

The cold weather of the past ten days or so has not been the best thing for the green fruit market, as demand has been of a halting character; even now it is unseasonable and prices on all kinds of fruit have a heavy

WINE Made from Grapes grown in Essex County. Pure and Wholesome. Sweet. Rich, Red.
 \$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged. To say it is equal to "Brook's" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.



NICHOLSON & BROCK - TORONTO

E. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B. Etc., Etc.
 Wholesale trade only.

BUTTER

Choice Dairy Butter Rolls and Tubs in good demand at ten to twelve cents.

THE WM. RYAN CO. LIMITED
 70 and 72 Front St. East. TORONTO

S. K. MOYER,
COMMISSION MERCHANT
 Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,
 TORONTO, ONT.**

PURE LARD
MAPLE LEAF BRAND

If you have tried it you know the quality. If not, send for sample. It is the finest in the market. According to prices of other Hog Products, price of Lard is **below cost of production.** Can you wish for a better chance to stock up? Write us.

D. GUNN, BROS. & CO.
 Pork Packers and Commission Merchants,
TORONTO, ONT.

Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.

HUGH WALKER & SON
 GUELPH, ONT.

tendency. Strawberries sold at 9 to 14c. for two carloads Monday, and one carload a day will be offered for the balance of the week. We quote prices as follows: Valencia oranges, \$4.25 to \$4.50 per box and \$5.50 per case; blood, do., \$2.25 to \$2.75 per half-box; Messina, do., \$2.75 to \$3 per box; choice to fancy lemons, \$2 to \$2.75 per box, and common to good, \$1.25 to \$1.75; bananas, \$1 to \$1.75 per bunch; California cherries, \$1.50 to \$1.75 per box; pineapples, 4½ to 10c., and strawberries, 9 to 14c.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The tone is steady, and prices are maintained with a fair business doing at 9 to 9¼c per doz.

MAPLE STOCK—The demand for maple product is slow, and prices show no change. We quote: Maple syrup, 4½ to 4¾c. per lb. and 45 to 55c. per tin. Sugar, 6 to 6½c.

BEANS—Business in beans is exceedingly quiet, which is usually the case at this season. Car lots are quoted at 55 to 60c. and jobbing lots at 65 to 70c.

HOPS—Quiet at 11c. for best 1896 goods, while yearlings are extremely dull at 4c.

HONEY—Without life at 8 to 10c. for comb, and 6 to 7½c. for extracted.

ASHES—Unchanged. First pots, \$3 to \$3.05; seconds, \$2.80 to \$2.85, and pearls, \$4.40.

TALLOW—Dull at 3 to 4c. for rendered, and 1½ to 2c. for rough.

POTATOES—The market is absolutely bare of potatoes here and prices have advanced within the week 35 to 45c. per bag to 75 and 90c. in a jobbing way, and no car lots are obtainable.

PROVISIONS.

There has been a firmer feeling in provisions during the past week, and prices on pork, lard and smoked meats have all advanced as follows: Canadian pork, \$12.50 to \$13.50 per bbl.; pure Canadian lard, in pails, 6¼ to 6¾c., and compound refined at 4¾ to 5¼c. per lb.; hams, 10 to 12½c., and bacon, 10½ to 11½c. per lb.

FLOUR AND MEAL.

The flour market has been fairly active during the week, but cutting in Manitoba grades has demoralized prices on spring wheat flours and values are lower all round. Ontario grades exhibit little change. We quote: Winter wheat patents at \$4.25 to \$4.40; straight rollers, \$3.75 to \$3.90, and in bags, \$1.85 to \$1.90. Manitoba strong bakers', choice, \$4; outside brands, \$3.65 to \$3.75, and spring wheat patents, \$4.25 to \$4.40.

Owing to the continued good demand for Manitoba feed and the fact that millers in some cases are considerably oversold, the tone of the market is firm at \$10 for bran and \$11 for shorts per ton, including bags.

There has been a fair trade doing in oatmeal, and values exhibit no change. We quote \$2.90 per bbl. and \$1.40 per bag.

BALED HAY.

The sharp advance in prices noted last week has led to largely increased receipts of hay, and prices have reacted in conse-

quence. On Saturday they fell off, and on Monday another decline brought prices down \$1 from the highest to \$12 to \$12.50 for No. 1 and \$10.50 to \$11 for No. 2.

CHEESE AND BUTTER.

The cheese market continues quiet and prices have settled down on the average about ¼c. per pound from a week ago. If a buyer wanted Ontario goods he could, no doubt, fill his orders at 8¾c., despite the fact that such a price is not on a parity with country values, but this has always been characteristic of the spot market. Exporters here are always so generous that they pay more in the country, or at least appear to do so, than they can realize on spot. Townships cheese are on a level with Ontario, while for Quebec cheese prices were established Monday at 7¾c., a decline of ¼c. per pound for the 3,000 boxes sold at the wharf. It will be noted that in the French sections also, as testified by these receipts, the make is increasing, as the offerings were just double what they were a week ago, and identically the same as what was offered at the same date last year. There is a great difference in the price, however, which was 6½c. last summer for the corresponding week. The total receipts last week were 54,700 boxes, against 45,500 for the same week last year, an increase of 9,200 boxes.

There is no improvement in the butter market, and business is practically confined to local jobbing at different prices, from 16 to 16½c., according to grade. The outside figure is, of course, utterly impossible in an export sense, or, for that matter, the inside, as exporters here are getting fine creamery in St. Lawrence county, New York state, for a good deal less money. A great difficulty about the current receipts also is their lack of uniformity as to package, which militates against the chances for an export trade. For good uniform creamery in 70-lb. packages exporters have paid in some cases 16c., but they will give it for nothing else, so that 35-lb. boxes or tubs stand no chance.

MONTREAL NOTES.

Advices continue encouraging regarding California dried fruit yield for the ensuing season.

There is a decided scarcity of canned lobsters here, and prices are firmly held at \$2.25 per dozen.

The cold unseasonable weather has not been favorable to the sale of lemons, oranges, and other heavy receipts of green fruit arriving here.

Two carloads of strawberries sold here Monday at 9 to 14c., and one carload a day will be put up by the Fruit Exchange for the balance of the week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 10, 1897.

THE continued wet weather has a depressing effect on business, particularly through the country where the roads are bad. In the city there is considerable stir outside of regular business in preparing for the Jubilee. The demonstration here is to be large, and with two or

three fine days from the 20th to the 23rd will be a success. Those having the fall exhibition in charge are also busy, and already much has been done. Brokers here selling tea for direct importation have about finished taking orders. The business is not as large as last year owing to the large importations, chiefly from London, in anticipation of a duty. That imported from London was largely the cheaper grades.

OIL—The demand, except for lubricating, is light. In many mills and such places the tendency is to use higher-priced oil for lubricating than is necessary. There is no change in prices. We quote: Best American burning oil, 18½ to 19c.; Canadian, 17¼ to 18c.; prime, 14½ to 16c.

SALT—A cargo of coarse, from Liverpool, arrived this week. It had been out eighty days, and the vessel had almost been given up. It found a fairly ready sale, though at low figures. The quantity of salt brought into this market since the first of the year has been large. The demand for Canadian salt is also better. Prices show no change. We quote: Coarse, 43 to 45c.; Liverpool factory-filled, 95c. to \$1; Canadian fine, 95c. to \$1 per bag.; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.

CANNED GOODS—Orders have already been given for some fall goods. There are certain brands which dealers must have. Some new packers are offering this season, and it looks as if low prices would rule. Some goods are also being bought for present shipment, as peas, corn and peaches. Several cars of corn have been placed at low figures. It is looked on as good stock, as it is thought prices of new pack will rule firmer than this season. Tomatoes are scarce and held firm. While peas are firm, there is not likely to be a further advance. Lobsters are not likely to rule lower than the present high price, the export price keeping firm. Finnan haddies are rather lower. The number of packers is increasing faster than the demand. New American pine apple is being received. It is grated and is rather lower. It has a good sale. Salmon are easy, with futures offered low. Buyers do not seem anxious to place orders. Sales by local dealers are but fair; the presence of so much green fruit affects the sale. Oysters show no change. Packers are offering fall pack at firm figures. As suggested in THE GROCER of last week, this is the business way to do, the experience of last year fully proving this. We quote: Corn, 65 to 70c.; peas, 80 to 85c.; tomatoes, 85 to 90c.; gallon apples, \$1.75 to \$1.80; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.75 to \$1.85; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$2.75; salmon, \$1.25 to \$1.40; lobsters, \$2.25 to \$2.50; haddies, \$1.15 to \$1.25; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**Extra Choice
Hams Bacon
Pure Lard
Mess Pork**

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

A Woman's Confidence.

Gain that and you have scored a good business point for permanent trade. Think of how often the Scrubbing Brush is used in the home! BOECKH'S HOUSEHOLD BRUSHES are made on honor. They last. The backs will not warp off. The backs are solid!

Brushes,
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Coffee**

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

Ewing, Herron & Co.
Coffee and Spices
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Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. ♦ Once Tried Always Used.

BALFOUR & CO., HAMILTON



**The Best Pickles
Made in Canada
To-day**

are not too good to build your trade upon.

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They're put up in bottle or bulk by

T. A. Lytle & Co.
Vinegar Manufacturers
TORONTO

VALENCIAS

SELECTED FINE OFF-STALK OFF-STALK

Special quotations for round lots.

WARREN BROS. & CO.
TORONTO.

DO YOU WANT **COCOANUT?**
Packages or Bulk



If so, you want the best, that's

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THE STANDARD COCOANUT

If your wholesale grocer cannot supply you refuse a substitute and drop us a card.

Prices and samples on application.

6-8 Bay St. — TORONTO.

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TARRAGONA

A Shipment just to hand.

PERKINS, INCE & Co.
TORONTO.

The Coffee with a

PAST PRESENT FUTURE

**Excelsior
Blend**

Satisfies the most Fastidious.

Todhunter, Mitchell & Co.
Coffee Importers and Roasters
TORONTO

BUY **Ivory Bar
Soap**

THE BEST MADE

GREEN FRUIT—The sale is large. Bananas are moving freely. Oranges still have a large sale, but quality is uncertain. Prices tend higher. Apples are about out of the market. The few offering are in most cases poor. Rhubarb, local grown, is in large supply, and prices are low. Strawberries, though in rather better supply, show little change in price and are not likely to be much lower till our own berries are on the market. Cucumbers are lower. Lemons tend higher, with improved sale. Tomatoes sell slowly at high figures. We quote: Messina lemons, \$3 to \$3.25; oranges, Valencia, \$5 to \$6; Messina oranges, \$3 to \$3.50; blood oranges, \$2 to \$2.25; bananas, \$1.25 to \$2.25; lettuce, 50 to 60c. per doz.; pine-apples, 12 to 15c.; strawberries, 12 to 15c.; rhubarb, 1 to 1¼c. per lb.; cucumbers, 60 to 75c. per doz.

DRIED FRUIT—While no prices have been named on Valencia raisins, packers are looking for orders to be charged at market prices when shipped. Some packers are offering on better terms than have been the custom, making draft payable in St. John on arrival and approval of goods. The letter of credit system is all one sided, and it has so often been taken advantage of by shippers in the sending of poor goods that buyers have decided they need some protection. A shipper has no right to ask for better protection than a draft attached to bill of lading. There is almost a bare market as regards Valencias here, and the same is about true of loose Muscatels. Currants are scarce and market higher. The demand in dried fruit is not large. Evaporated apples, in spite of higher prices outside, are low here. Onions are rather easier. We quote: Valencias, 5¼ to 6c.; California L. M. 3-crown, 7 to 7¼c.; London layers, \$1.75 to \$2; currants, cases, 5¼ to 5½c.; bbls., 5 to 5¼c.; cartoons, cleaned, 8 to 8¼c.; bulk, cleaned, 7 to 7¼c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3 to 3½c.; evaporated apples, 4¼ to 4½c.; onions, 2¾ to 3c. per lb.; Bermuda onions, \$2.50 per crate; coconuts, \$3.50 to \$3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6½ to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—Demand is light. Refineries, particularly, find it so. Their price is well above the price asked by the wholesale grocers. Prices here are rather easier. We quote: Granulated, 4 to 4¼c.; yellows, 3¼ to 3½c.; Paris lump, 5¼ to 6c.; powdered, 5½ to 6c.

MOLASSES—There is no change in the position here. The price of Barbadoes is rather easier, and the demand is not active. In Porto Rico, while there is a firmer feeling and a fairly good movement, prices keep low. Holders look upon it as good stock. In St. Croix, those who have consignments here find it hard to move, though quality of some is very good. It can be bought low. We quote: Barbadoes, 23 to 25c.; Porto Rico, 25 to 28c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—While butter is scarce prices are rather easier, Ontario and Quebec butter being offered low. Small shipments of both dairy and creamery are arriving.

Local creameries keep their price rather too high for the wholesale man to handle. Cheese are marked lower. Local cheese are now expected daily. In eggs the prices are higher, shippers refusing to sell at the low prices that have ruled. To get full prices from this out shippers should be very careful of quality. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 21c.; eggs, 8½ to 9c.; cheese, 10 to 11c.

FISH—The active business is still in fresh fish, chiefly salmon. The catch this season has been the largest for years, and the fishermen have done well, as prices have so far held up. They now tend lower. Gasperaux are still taken in good quantities, and chiefly pickled. Prices show no change. Shad tend higher, as catch is smaller. Some extra large shad have been caught this season. Smoked shad are much liked here. Lobsters are rather more plentiful, but supply is light and prices high. Smoked herring is dull. So is pickled herring. Some new dry cod are on the market. Prices are easy with but light business. Halibut show no change. We quote as follows: Large cod, \$5 to \$3.25; medium, \$2.60 to \$2.75; pollock, \$1.10 to \$1.15; bay herring, \$1.25 to \$1.30 per half-bbl.; smoked, new, 5 to 6c.; shad, half; bbl., \$4.50 to \$5.50; boneless, 2½ to 8c.-Barrington, \$3 per bbl.; Shelburne, \$3.25 per bbl.; lobsters, 4 to 10c. each, small; gasperaux, 40 to 50c. per 100; halibut, 7 to 7½c. per lb.; fresh shad, 10 to 12c. each; salmon, 12 to 13c.

PROVISIONS—Pork keeps dull and low. Beef holds its price and shows fair sale. In lard, the price is as low as ever known, and dealers have bought fair stocks. Market is not strong, as American pure lard, good brands, can be laid down, after paying two cents duty, at about the price of Canadian. Smoked meats hold their prices, but sale is light. We quote as follows: Clear pork, \$14 to \$15; mess, \$12.50 to \$13; plate beef, \$12.50 to \$13; hams, 11½ to 12½c.; rolls, 8½ to 9c.; pure lard, 7 to 7½c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—Flour continues lower. The change in prices is chiefly noticed in Ontario grades. Oatmeal is marked up, and oats are also higher. Demand for the English market is so good on Prince Edward Island that they are asking about one cent more to land oats in St. John than Ontario shippers are. Cornmeal continues at the very low price. Feed finds little sale, but keeps high. Beans are reported higher west, but local market shows no change. Barley and split peas are rather easier. We quote: Manitoba flour, \$4.85 to \$5; best Ontario, \$4.50 to \$4.60; medium, \$4.25 to \$4.35; oatmeal, \$3.35 to \$3.40; cornmeal, \$1.75 to \$1.80; middlings, car lots, in bulk, \$15 to \$16; bran, do, do, \$14.50 to \$15; hand-picked beans, 85 to 90c.; prime, 70 to 80c.; oats, 32 to 33c.; hay, \$11.50 to \$12.50; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50; timothy seed, Canadian, \$2 to \$2.25; do. do., American, \$1.75 to \$2; clover, 8¼ to 9c.; alsike, 8½ to 9c.

ST. JOHN NOTES.

Shipments of deals continue large, as many as 14 steamers loading here at once.

More steamers are also loading at up-bay ports than usual.

During 22 days, May in St. John showed a rainfall of 9.72 inches.

Steamer Prince Rupert is now making daily trips between St. John and Digby.

J. D. Arguimbau, the well-known raisin packer of Denia, was in the city this week.

The Customs receipts for May are \$2,871.22 less than for the same month last year.

Rice, which is high on the English market, continues to show an advance from week to week.

Schepps' 5c. package is a popular size package of coconut at this season. Baird & Peters received a shipment this week.

The Chatham Board of Trade is asking the Dominion Government for a subsidy for a steamer to run between Chatham and P.E.I.

A FREE GIFT SOUVENIR.

The Nonsuch Manufacturing Co., Toronto, have just issued a handsome and handy article in the shape of a pin tray as a Diamond Jubilee souvenir. As their goods have been handled by the trade to such an extent they have decided on this novel idea in keeping themselves before their customers. It is made of strong embossed tin, nicely decorated, and bears a fine lithograph of Her Majesty Queen Victoria encircled in a wreath of maple leaves. It is a handy article on the desk of any business man, as well as on his dressing case. They enclose in each case of their goods a tray to be given with each package of blacking. If any of our readers have not received a sample, by dropping a post card and mentioning THE CANADIAN GROCER one will be sent by mail to any address.

"HAPPY THOUGHT" SOAP.

"Happy Thought" soap, although only on the market a short time, is making new friends every day.

Wherever it has been introduced it has proved a favorite, and the manufacturers are now busy.

The advantages claimed by the manufacturers are that it will wash woollens without shrinking them, and they guarantee it to remove all tea, coffee and fruit stains, red, black or printers' ink, tar, axle grease, shoe polish or paint.

It can be used with the finest of fabrics. It is excellent for any household purpose, including the bath.

It is a pure soap and retails at 5c. per bar, giving the retailers good profit.



EAST INDIA PICKLES

The most delicious Spiced Pickle ever prepared.

Handsome Glass-Stoppered Bottles.

A. E. Richards & Co.

Agents
HAMILTON, ONT.



Pickles.

Hot or cold, any time, Heinz Baked Beans are peculiarly good; better than home-made. . . .

Other Popular Specialties—

**SWEET PICKLES
INDIA RELISH**

**TOMATO CHUTNEY
TOMATO KETCHUP**
ETC.

For sale by—

Hudon, Hebert & Co., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS—
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



TRADE CHAT.

THE Campbell-Stevens Co., of Chatham, are shipping 2,000 sacks or eight carloads of flour to the Old Country. Two carloads of beans were shipped to the States on June 2nd.

It is estimated that Moose Jaw and Regina districts will furnish between 800 and 1,000 head of cattle for fall export this year.

Con. Gallagher, formerly of Child & Gallagher, Regina, is putting up a three-storey brick pork packing house at Edmonton.

The butter factory which has been running for several years at Sherwood, Ont., has been turned into a cheese factory and is doing well.

Mr. W. J. Boyd, formerly a grocer of Kincardine, has died at his father's residence in that town. He had but recently returned from Florida, whither he had gone in pursuit of health.

Last Friday night, the store of Mr. Sirois, Cacouna, Que., was burned down. His little daughter was burned to death, and Mr. Sirois himself, his clerk, and a farmer were badly burned.

The other night thieves entered the store of Peter Dodd, at Watford, and took a quantity of canned goods, cheese and crackers. They also tried on several pairs of

shoes, but failing to find any to fit, they went to Samuel Howden's shoe store, a few doors away, where the correct sizes were found among a number of pairs shown in the window. Entrance to Howden's was effected by forcing a cellar window.

The St. Stephen, N.B., Board of Trade is being re-organized. Three members of the old board are now busily soliciting new members, and it is expected that the St. Stephen Board of Trade will, in a very short time, be a large and energetic body.

The word limited must hereafter be used on the office signs, on all notices, advertisements, and every document used by a limited joint stock company. The word must not be abbreviated, and there is a penalty of \$20 for every day it is not used.

Mr. Chris. Williston, one of Blenheim's (Ont.) well-known citizens has purchased the grocery business of D. Baird of that town. Mr. Williston intends to keep up the bakery business also in connection therewith, and has engaged an experienced baker for that purpose.

A branch of the Retail Merchants' Association, for Lambton, Weston and Toronto Junction, has been formed with the following officers: C. B. Borland, Toronto Junction, president; H. Keys, Weston, 1st vice-president; T. Elliot, Lambton Mills, 2nd vice-

president; W. J. Sheppard, secretary, and J. Sheppard, treasurer.

Mail advices from Malaga, Spain, state that the production of olive oil for this year will be even smaller than that of last. The yield, therefore, will not admit of any oil export transactions.

A new Customs regulation has been issued, to the effect that small packages of a value of not over 50c. coming from foreign countries will in future be allowed to pass the Customs free of duty, and will be delivered at the home address without any charges or detention, as heretofore.

And again we read of damages by frosts. It is reported that great damages have been done to the strawberry crop north of Leamington. Patches to the south and west are injured very slightly. The frosts in the Walkerton district have, it is feared, injured the cherry trees and small fruits severely.

FRENCH CANNED PEAS.

The first shipment of French canned peas is to arrive on this side of the Atlantic about the middle of the month. Reports from Bordeaux are to the effect that owing to the wet weather the crop will be short, but dealers in America expect that the supply will be ample to meet the American demand.

PARIS GREEN

Write For Lowest Prices.

GUARANTEED GOVERNMENT STANDARD
STOCK LIMITED

PEUCHEN & CO., 10 and 12 Bay St., TORONTO

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

CLEMES' BROS. received a heavy shipment of Mississippi tomatoes on the 10th.

Jno. Sloan & Co. are in receipt of new "Thistle" haddies.

Perkins, Ince & Co., have in stock "Thistle" haddies.

Montserrat lime juice in stock with the Davidson & Hay, Ltd.

J. A. McLean reports an increasing demand for smoked meats.

The Davidson & Hay Ltd., are offering "Thistle" haddies.

New season's Japan teas are in stock with the Eby, Blain Co., Ltd.

"Sportsmen" ¼'s sardines are in stock with the Davidson & Hay, Ltd.

T. Kinnear & Co. are in receipt of this season's pack of "Thistle" haddies.

Warren Bros. & Co. have received this spring's pack canned "Thistle" haddies.

Perkins, Ince & Co. have a shipment of new season's Japan tea, early pick, close at hand.

The Pure Gold Manufacturing Co. are putting a square blue on the market this

week. There are three one-ounce squares in each package. The package retails at 5c. and gives the grocer a fair profit.

The Eby, Blain Co., Ltd., are in receipt of a shipment of new pack "Thistle" haddies.

H. P. Eckardt & Co., with other new goods, are offering new pack "Thistle" haddies.

The Eby, Blain Co., Ltd., report the arrival of a shipment of Barataria canned shrimps.

W. H. Gillard & Co. report that they are offering to the trade exceptional value in Ceylons and Japans.

The Pure Gold Manufacturing Co. states that its new jelly powder is going out as fast as it can be made.

W. H. Gillard & Co., Hamilton, have just received a shipment of Tryphosa through Robert Greig & Co.

A large shipment of Robinson's patent barley and patent groats is now being distributed throughout Canada.

The Davidson & Hay, Ltd., are showing samples of choice Barbadoes and New Orleans molasses arriving this week.

A large shipment of Keopff's family gelatine was made last week by Robert Greig & Co. to John Sloan & Co., Toronto.

A shipment of canned shrimps in ½ and 1-lb. cans is to hand with Warren Bros. & Co.; also new season's pine apple.

T. Kinnear & Co. have a shipment of

imported rice claimed to be equal to "B" brand; also polished Patna and imported Japan.

Southwell's orange marmalade (new season's goods) in stock with Frank Magor & Co., 16 St. John street, Montreal, Dominion agents.

The hot weather is the time for a nice cool drink and lime juice makes a refreshing beverage. Rose's lime juice is having a large sale at present.

A shipment of Crosse & Blackwell's goods, consisting of pickles, sauces, jams, marmalade, capers, curry powder and lucca oil, arrived for the Eby, Blain Co., Ltd.

The Eby, Blain Co., Ltd., are in receipt of a shipment of rice imported specially to take the place of "B" rice. They say that they are fine goods and the price is right.

"Our sales of Millar's 'Paragon' cheese have been large the past two weeks, and the trade are delighted with our new style of pots in which it is now packed," say A. E. Richards & Co.

D. Gunn, Bros. & Co. report an active demand for their Maple Leaf brand of lard, with the advent of warm weather. They claim that this lard gives the best satisfaction during the summer months.

Keen, Robinson & Co., manufacturers of Keen's mustard, have sent out a handsome panel show card, giving two exquisite pictures of Her Majesty and a group

ROSE'S

WEST
INDIA

LIME JUICE

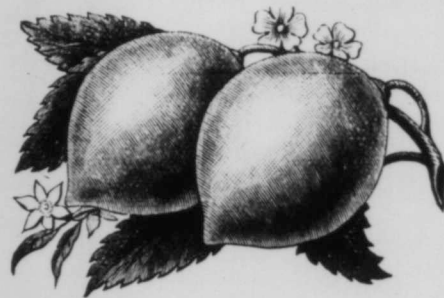
IS DELICIOUS,
WHOLESOME
and REFRESHING.

Cheaper and more wholesome than Lemons. Can be had from all first-class Grocery and Drug Houses.

Agents for Canada,

LAW, YOUNG & CO.

MONTREAL.



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

of the Household Guards proclaimed the Diamond Jubilee by trumpet. While they last a copy will be sent by mail to every enquirer by addressing Frank Magor & Co., 16 St. John street, Montreal.

Cockburn & Co. have been appointed wine merchants to the Lord High Commissioner of Scotland. This firm supply most of the nobility. J. & R. McLea are their agents in Canada.

D. Gunn, Bros. & Co. report receipts and offerings of butter much larger at this season of the year than for many seasons. They say, however, that insufficient care is taken to get color uniform in each package.

New pack "Thistle" brand haddies are now in the market and of their usual high quality. The merit of the "Thistle" haddies lies in the fact that they are genuine haddies, not mixed fish, and they are canned and cured at the water-side.

R. J. Graham, of Belleville, writes: "I am now buying dairy butter from all over the province, and quality coming forward is better than usual. We are offering special value in lemons this month. We have an order in for another car of our pure fruit vinegar from a Montreal firm. These goods are giving extra satisfaction to our customers. Our jams and jellies are nearly exhausted, having had a large sale during Lent. The export demand for dried and evaporated apples has caused considerable advance in these lines, and nearly all desirable stock has been picked up at fair prices."

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

T. Kinnear & Co. are offering "U" and "C" prunes and 3-crown muscatel California raisins at special prices.

Jams, jellies and marmalades are a special branch of T. A. Lytle & Co.'s business. They find sales very satisfactory this season.

Writing to Robert Greig & Co. recently, a western customer says: "Your 'Crown' flavoring extracts please better than any we have ever sold."

"We have had large sales of 'Kurma' tea in the city and Western Ontario during the past two weeks; in fact our sales for this popular tea in all sections of Ontario are most gratifying," report the Davidson & Hay, Ltd.

New York ginger ale, manufactured by Pilgrim Bros., of Hamilton, and sold to the trade through W. H. Gillard & Co., is meeting with a phenomenal sale this season. Last season the sales were over 6,000 cases, and this year an increase is looked for. Merit tells in the long run.

ENAMELLED MEASURES

In 1/2 pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

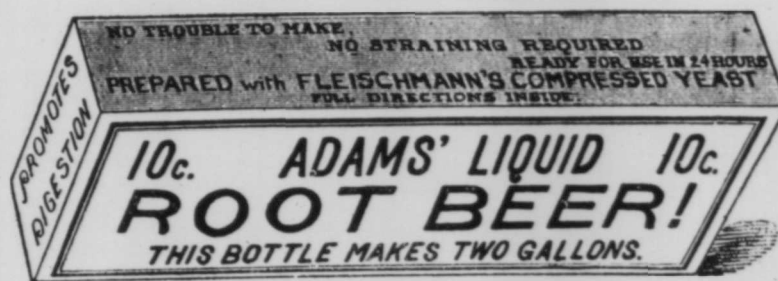


Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

ADAMS' GINGER BEER IS DELICIOUS.



YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

THE CANADIAN SPECIALTY CO.

Dominion Agents.

38 Front St. E., Toronto, Ont.

Crosse & Blackwell

NEW
18



SEASON'S
97

Candied and Drained Peels.

Now is the time for ordering for Fall shipment.

C. E. COLSON, - MONTREAL.

USEFUL FOR TRAVELERS.

A USEFUL document for commercial travelers and export agents has just been issued by the British Government, compiled from reports of consuls and other agents abroad. It gives particulars concerning the licenses and other documents required by commercial travelers or agents seeking trade in foreign countries. These particulars apply to any foreigners traveling on business in the respective countries mentioned. In Belgium commercial travelers are subject to the payment of a fixed annual license of 20 francs. Foreign commercial firms established in Belgium are taxed in proportion to the amount realized by their transactions. In France no licenses are required. Resident agents are subject to the same taxation as a native. In Germany a "trade legitimation card" is the only requirement. In the Argentine Republic the foreign licenses are based on a graduated scale of 45 categories, rising from \$5 to \$20,000. In the case of representatives of foreign firms, with or without a business house, the cost of the license varies from \$100 to \$500, according to the number of firms represented and the importance of the business transacted on their accounts. In Buenos Ayres a commercial traveler can pay a fixed license of \$50, which covers all operations in the national territory. In other provinces the rates are higher. In Brazil each province has its own peculiarity in regard to this matter. In Rio de Janeiro no license for travelers has been required, but the report says that the establishing of a tax is now being advocated. For resident agents the taxes vary in the different towns and municipalities, and are regulated according to class of trade. In Rio Grande do Sul the charge for either traveler or agent is \$300; in the city of Para, \$1,000; in Maracaibo, \$200; in Manaos, \$300; in Pernambuco, \$200; in Corea, \$270, and in Maceio from \$150 to \$300, according to the nature of trade. In the ports of Alegre, San Paulo and Rio Grande del Norte there are no taxes. A bill is now before the State Congress of Bahia proposing a tax of \$1,000. In Parahyba a tax is proposed for the end of this year. No license is required in Guatemala, Nicaragua or Salvador. In Honduras a consular certificate is all that is necessary. In Italy, Portugal or Peru no documents are required, while in Spain identification cards are absolutely necessary. Commercial travelers in Russia are subject to a Custom house certificate costing about \$20. Resident agents must have licenses involving a payment of about \$110. In Chili there are various charges ranging from \$100 to \$300 for the travelers and from \$500 to \$2,000 a year for the resident

agents. In United States of Colombia and Austria there are no charges for travelers or agents.

COLUMBIA RIVER SALMON.

Latest advices from the Coast state that the catch on the Columbia River has so far fallen far short of that of previous years. At the mouth of the river there has been a fair catch, but the upper countries have had few to pack. However, there is a freshet impending, by which, it is hoped, the fish will be driven farther up.

The exact prices obtained so far have not been thoroughly revealed and reports are contradictory. It would appear, according to The N.Y. Journal of Commerce, that the prices range about \$1.05 f.o.b. for talls. It is reported that the price does not go this high, and also that some canners are holding their stock even at this price.

The introduction of the co-operative brand packed by the Fishermen's Union has not disturbed the old-established dealers, for the prices asked by the former are considerably higher than those asked by the latter.

FREE CAMERAS AND WAGONS.

Chas. B. Knox, gelatine manufacturer, of Johnstown, N.Y., has started a new contest for sellers of Knox gelatines. In a contest which closed May 1 he gave away 100 Columbia bicycles. In this one he proposes to present his agents with 301 cameras and five grocery wagons. The cameras are for the clerks and the wagons for the grocers. The salesman who sells the greatest number of packages is to receive a camera worth \$103; the next one hundred contestants, 4 x 5 cameras; the next one hundred, 3 1/2 x 3 1/2 cameras, and the next one hundred 2 x 2 cameras. This is encouragement for the salesman, and ought to be a means of pushing the gelatine.

MANITOBA WHEAT.

The Lake of the Woods Milling Co. are making preparations for extending their milling business in Manitoba. If their intentions are carried out, seven or eight new elevators will be erected in different sections of the "Prairie Province" this summer; the exact locations have not yet been decided on.

This company has recognized the fact that a large quantity of the wheat produced in Manitoba is being shipped out as raw material through the United States to Great Britain, whereas if it were milled it could be shipped through Canadian territory.

Recent experiments in shipping products to Africa and Australia have proved so successful with this company that they believe

it is not necessary for Canadians to allow foreigners to monopolize all the trade, and, accordingly, have decided to extend their business with these countries. Large quantities of flour are now on the way to the "Island Continent."

PERSONAL MENTION.

Mr. Robert Greig, who spent last week in calling on his firm's customers in Toronto, Hamilton and London, booked some large orders for flavoring extracts.

Mr. W. A. Ferguson, of the Delhi Canning Co., who returned from a business trip to Winnipeg and intervening business points, says he did a good business, and reports that the trade outlook in the west is promising.

Mr. D. Gunn has returned from a trip to the west. He says he has never seen crops look better at this season. In some parts they show evidences of too much rain, but on the whole the situation is promising. A hay crop is assured.

FILLED BROOMS.

Brooms, as with other articles allowing of adulteration, can be filled; that is, heavy, coarse, common, short, cheap corn filled inside, with nice, clean corn on the outside, fancy handles and finish. Close inspection and a knowledge of the qualities and nature of broom corn will reveal this, and are the only safeguards against this fraudulent method.

Buyers, wholesale or retail, should beware, and, when purchasing brooms, buy from the best makers only. Small manufacturers have not the capital to buy the dozens of cars of the very best corn, and, therefore, really have not this class of corn to put in their best brooms.

The storehouses of Chas. Boeckh & Sons are open to any and all of their customers to examine and inspect the immense amount of the very high class of corn they carry in stock, and put into their good brooms.

Boeckh's bamboo handle broom has rapidly come to the front, as the lightest, strongest and fullest, and of the best corn. These bamboo brooms are a guarantee of excellence and quality, as Chas. Boeckh & Sons are the only manufacturers who have brought these brooms to perfection, and buyers should wait for this firm's representative or send their orders direct.

Several shipments of rice from England are to hand this week with Lucas, Steele & Bristol.

"Jubilee" coffee, 1-lb. cans, is for sale by Lucas, Steele & Bristol. A pretty spoon goes with each package.

THE MOLSONS BANK PRESIDENCY.

THE recent election to fill the vacancy in the presidency of the Molsons Bank, caused by the death of Mr.

John H. R. Molson, has caused some surprise in financial and commercial circles.

It is believed that there was no necessity to go outside of Montreal to find a gentleman qualified for the position, when one was ready to hand in the person of Mr. S. H. Ewing, the present vice-president.

It is well known that of late years Mr. Ewing, owing to the ill health of the late Mr. Molson, has been de facto president.

No one pretends to say that Mr. Macpherson, the new president, is not qualified. At the same time he is comparatively a new man. On the other hand Mr. Ewing has had a long experience as a leading merchant of Montreal, and besides has, in the attention he has devoted to the bank's affairs of late years, acquired an intimate and valuable knowledge of its customers.

It certainly seems that it would have been sound business policy on the part of the directors to recognize these facts by bestowing on Mr. Ewing what was clearly his due—the election to the presidency.

A NEW KIND OF SYRUP.

A good story is told of a Kansas farmer who entered a general store in Emporia, Kan., and enquired for "somethin' nice to put on griddle cakes."

"Molasses?" said the storekeeper.

"Naw, somethin' nicer. B'en eatin' molasses for twenty years. Ain't ye got somethin' slicker?"

The grocer told him about maple syrup and praised it highly. All the "toney people" of Emporia used it, he said.

"That's what I want. The hightonedest you've got."

By a strange mishap, when the boy went to pack the goods for the socially ambitious farmer, he took a tin of varnish, the varnish coming in square cans of a kind similar to those containing the maple sap. Three or four months afterward the man came back to town and reported at the store. The storekeeper, having made the discovery of error, was in a panic. At length he mustered up courage to ask how the maple syrup had answered.

"Oh, she was all right," said the customer. "Kinder highfalutin', but good. My wife at first said she thought it was some rancid, but when I told her what you said about it bein' a high-toned dish that the best people in Empory jes' nacherally craved, she seemed to take a second holt, and now she won't eat nothin' else. I thought there was a kind of a snap an' bite to it that sorter

reminded me o' what we used to git when prohibition first struck the country, but in general it's mighty good stuff."

"Was there any bad effect at all?" inquired the amazed storekeeper.

"Well, now, I can't say there wasn't. You see, it was my wife's first experience with dude grub, an' she kinder lost her head. Got ambitious. Allowed that if we was good enough to have that kind of eatin' we was good enough to have some other things to match. Bought a lot o' new chiny dishes from a pedlar and made me promise I'd get her a new hat with red in it an' a dress this trip in town. Yes, I s'pose you might say that there was some bad effects, because vanity is certainly sinful; but you're a married man yourself, an' you know they ain't no way to stop a woman's ambition when she begins to kinder get in society. Gimme a couple gallons more o' that syrup, an' if you have some that has jes' a little more o' that pleasant bitin' sting to it, why, let's have that."—Chicago Record.

"WHEN THE GREEN GITS BACK IN THE TREES."

In the spring, when the green gits back in the trees,
And the sun comes out and stays,
And your boots pull on with a good tight squeeze,
And you think of your barefoot days;
When you ort to work and you want to not,
And you and yer wife agrees
It's time to spade up the garden lot—
When the green gits back in the trees—
Well, work is the least of my ideas
When the green, you know, gits back in the trees.
When the green gits back in the trees, and bees
Is a-buzzin' aroun' again,
In that kind o' lazy "go-as-you please"
Old gait they hum roun' in;
When the ground's all bald where the hayrick stood,
And the crick's riz, and the breeze
Coaxes the bloom in the old dogwood,
And the green gits back in the trees—
I like, as I say, in such scenes as these,
The time when the green gits back in the trees.
When the whole tail-feathers o' winter time
Is all pulled out and gone,
And the sap it thaws and begins to climb,
And the sweat it starts out on
A feller's forrerd, a gittin' down
At the old spring on his knees—
I kind o' like, jes a-loaferin' roun'
When the green gits back in the trees—
Jes' a-potterin' roun' as I do—please—
When the green, you know, gits back in the trees.
—James Whitcomb Riley.

A TRADE EVIL.

Why in the name of common sense are so many retail dealers addicted to the vice of constantly lowering quality in order to make a little more money? Some salesman comes along with a new brand of matches or some other article, and extols it as being cheaper and paying a better profit than the older goods, and after a cursory investigation the dealer is induced to put it in stock, and yet the brand may be much inferior to the older goods.—Merchants' Review.

WON THE HORSE.

A LOCAL clergyman told me a story yesterday concerning a deacon in a little Vermont town, where he was located a number of years ago, says a writer in an exchange.

The village store, as in most small places, was the "hanging-out" place of the community, and every evening the men used to gather around the stove and the sugar barrels and swap words of untruthfulness.

Now it happened that the proprietor of the establishment had an old horse, which had done service for him for years. It was crippled all up, and no longer of any use to anybody; nevertheless, it had been so faithful that to kill it was out of the question, and, of course, he could not sell it.

One night when the nightly loungers were gathered about the stove, and conversation was lagging a trifle, the jolly proprietor broke out with an original idea.

"Now, my friends," he said, "let us see who can tell the biggest lie. You will each of you tell a story, and the one that I consider has told the biggest lie, to him will I give the horse. I shall be judge of the contest."

They started, and the Old Testament statement that "all men are liars," was fully demonstrated. The contest was at its height when in came Deacon Goodnow. They told him what was in the air. Now the deacon was one of those men with a long face that would lead a man to think he was just going to a funeral—a man withal that ought to have lived under the blue laws.

"Why," he exclaimed, looking at the proprietor, "realy I am surprised! Here, sir, you are encouraging lying; you are making these men lie. For shame! Now I never told a lie, and——"

"The horse is yours," broke in the proprietor.

THE COMPANIES' ACT.

Under the present law all companies incorporated under Federal charter are restricted in borrowing to two-thirds of their capital stock. A bill introduced into the Senate by Sir Oliver Mowat to remove this restriction has been read a second time. The bill proposes to exempt from the limitations on the borrowing power of companies the power to borrow money on bills of exchange and promissory notes endorsed by the company. The Ontario Legislature has given even larger powers to companies incorporated under provincial charters, and unless the Dominion law is widened, companies will no longer ask for Federal charters.

WE ASK YOU



for the first order. You'll ask us for the second.

PEOPLE WHO GIVE

Appleton's Teas

a fair trial, form a strong attachment for them and want them always. Thus their trade steadily increases. If you are not handling these teas drop us a card and we will send samples and quotations. We want one good representative in every town in Canada. Are you open for business?

Canadian Agents

{ Thompson & Thompson, Front St. East, Toronto
Frank Magor & Co., St. John St., Montreal



Gillard's New Pickle

INCOMPARABLY SUPERIOR TO ANY OTHER MANUFACTURED.

Eight Gold Medals Awarded at the principal food expositions held in Great Britain.

In Daily Use on the tables of 6,000 of England's best hotels and restaurants.

The Liquor of this pickle is a happy blending of Piquancy, Sweetness and Acidity, forming a well balanced and delicious appetiser.

Packed 2 doz in Case
Single case lots, \$3.40 Five case lots, \$3.30

GILLARD'S NEW SAUCE

Distinct From All Others in its superior flavor. A first-class sauce, compounded from the purest ingredients.

Single dozen lots, \$1.90

Barrel lots of 12 dozen, \$1.75

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Manufacturers **London, England**



The Japanese Government has appropriated \$750,000 to be used in America for advertising their teas. This has come about through the very successful efforts of the Ceylon and Indian Government representatives in getting their teas before the public in Canada and the United States, and thereby largely displacing the colored and adulterated teas of Japan. When it is said that there is scarcely a pound of Japan tea exported from Japan that is not colored or adulterated, a well-known fact is stated; and, unfortunately for themselves, there is to be no effort put forward to stop this coloring of teas. This will militate greatly against any efforts on the part of the Japanese Government to keep their teas before the people on this continent, as Prussian Blue as an ingredient in one's drinks is not pleasant to contemplate.

The wise merchant reflects --and buys
 The progressive merchant pushes forward --and buys
 Every live grocer should read above extract--and buy

**CEYLON
 AND
 INDIAN
 TEAS**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN assignment has been demanded of Eloi Perron, general storekeeper, Isle aux Coudres, Que.

J. C. Henley & Son, grocers, Halifax, N.S., have assigned.

Antime Laroche, liquor merchant, Riviere du Moulin, has assigned.

Jas. W. Dillon, St. John, N.B.; sold out under warrant of distraint.

Wm. M. Rae, grocer, Windsor, Ont., has assigned to Robt. Pinchin.

Hamilton & Fowler, grocers, Galt, Ont., have assigned to Thos. Hamilton.

Birley & Agar, general storekeepers, Alexander, N.W.T., have assigned.

A demand of assignment has been made upon M. Elliott & Co., grocers, Montreal.

A chattel mortgage has been foreclosed on W. D. Ritchie, baker, Little Current, Ont.

Leon Lambert, general storekeeper, Halifax South, has compromised at 70c. on the dollar.

A meeting of the creditors of the Bohmer Co., Berlin, Ont., will be held in Toronto on the 11th.

Hamlin & Burk, general store, Emsdale, Ont., have called a meeting of their creditors for the 10th inst.

A meeting of the creditors of J. M. Westchetelets, jr., grocer, Montreal, will be held on the 15th inst.

A meeting of the creditors of the Compagnie Generale D'Importation du Canada, will be held on the 4th inst.

McLeod & Jardine, general storekeepers, Mount Stewart, P.E.I., is offering to compromise at 30 per cent. The stock was to be sold by auction on June 3.

PARTNERSHIPS FORMED AND DISSOLVED.

J. B. Larin & Fils, wine merchants, Iberville, Que., have dissolved.

Trottier & Hardy, general storekeepers, Farnham, Que., have dissolved partnership.

McIntosh & Hosegood, Dauphin, N.W.T., have dissolved partnership. D. McIntosh continues.

Skrein, Osmund & Co., produce, Vancouver, have been succeeded by W. H. Malkin & Co.

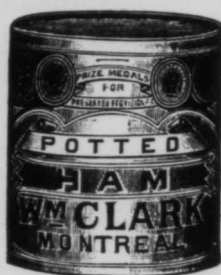
The dissolution of partnership of J. C. Hamel & Co., grocers, Levis, Que., has been registered.

Cowan & Scagel, grocers, Wellington, B. C., have dissolved partnership. T. Cowan continues.

George Patterson has been admitted a partner into the firm of Patterson & Foster, Harbor Grace, Newfoundland. The style is unchanged.

Adolphe and Jos. Methot have registered a partnership to do business in a general store in St. Rochs des Aulnais under the style of A. V. Methot & Co.

Alderic Page and Louis Savariat have registered a partnership to carry on a tobacco business in St. Henri de Montreal under the style of Page & Co.

**TO THE TRADE**

Try a case of

CLARK'S TOMATO SOUP

It will please your customers.

SOLD BY ALL WHOLESALERS**W. CLARK, Montreal****THE ARCTIC REFRIGERATOR**

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . .

John Hillock & Co. 165 Queen St. E. Toronto

Athanase A. Champigny and Andre Tetrault have formed a partnership to conduct a butcher and grocery business at Farnham, Que., under the style of Champigny & Tetrault.

SALES MADE AND PENDING.

S. T. Archeveque, grocer, Montreal, has sold out to J. C. Roy.

The assets of the Imperial Brush Manufacturing Co., of Montreal, have been sold.

The assets of J. B. Caron, general storekeeper, Valleyfield, Que., are to be sold by tender.

Brownscombe & Miller Bros., general storekeepers, Mount Albert, Ont., have sold out.

The grocery stock of Michael Dwyer, St. Louis de Mile End, Que., has been sold at 49½c. on the dollar.

The assets of Patrick J. Harrington, general storekeeper in Killaloe, Ont., are to be sold by auction on the 8th inst.

The stock of D. St. Amour, general storekeeper, Comber, Ont., is advertised to be sold by auction on the 11th inst.

James Proctor, who has been in the grocery, flour and feed business in Niagara Falls, Ont., is advertising his stock for sale by auction on the 9th inst.

CHANGES.

T. Lionelle has commenced a fruit business in Montreal.

Mederric Perras has commenced a grocery business in Montreal.

J. F. Hosegood is opening out a liquor store in Dauphin, N.W.T.

R. B. Younghusband has started a general store at Dunrobin, Ont.

Sinclair Fraser has opened up a grocery business at Port Hood, N.S.

Vincilette & Co., South Durham, Que., have started a general store.

C. H. Charette, Montreal, has commenced a provision business.

Mrs. Shea, Montreal, has sold out her cigar business to J. Berthiaume.

W. H. Seaman has sold out his restaurant in Moncton, N.B., to R. Cullen.

J. K. Baker, dealer in tobacco, at Toronto, Ont., has sold out to Thomas W. Riley.

James Donald, victualler, Amherst, N.S., has sold out to Augustus Bradshaw.

Maurice Gintzburger, Vancouver, B.C., has been succeeded by Isaac Watstock.

Odell Bros. & Co. have commenced a business in Montreal, Que., in water filters.

Allan & Maxwell, general storekeepers, St. Stephen, N.B., have sold out to John F. Clarke.

W. & R. Richard & Co., liquor merchants, Calgary, have sold out to S. Laurendeau.

Olivier Gervais has commenced a grocery business in Pointe Aux Trembles (Hoche-lago County).

J. E. McCarthy, provision merchant, Trail, B.C., has been succeeded by J. E. McCarthy & Co.

N. Desnoyers, Montreal, who has been in the grain and hay business, has added a stock of groceries.

James Ashfield, crockery and glassware merchant, Ottawa, advertises that he is giving up business.

Guillaume Morin, who has been running a general store in Notre Dame du Lac, is giving up business.

Cecil Platt Newman is the registered proprietor of the tobacco business in Montreal carried on by T. Monette & Co.

Nelles & Fitzpatrick, who have been keeping a general store in Preston, Ont., have removed to Harriston, Ont.

Wallace Robertson, North Sydney, N.S., has registered a consent for his wife Helen J. Robertson to carry on a grocery business in her own name.

FIRES.

M. J. Sirois, of Cacouna, Que., has been burnt out. He was in a general store, and was insured.

The stock of G. D. Ross & Co., importers of woollens and threads, has been slightly damaged by smoke. It was insured.

DEATHS.

John R. Mackie, dairyman in Toronto, has died.

James Hayden, general storekeeper, Vernon River, P.E.I., is dead.

William McDearmot, general storekeeper in Gagetown, N.B., has died.

The Hilliard House, Rat Portage
 The favorite Summer Resort of the West.
 Strictly First-Class. Special Rates to Tourist
 Parties. LOUIS HILLIARD, Proprietor.

COX'S GELATINE Always Trustworthy.
 ESTABLISHED 1725.

Agents for Canada:
 C. E. COLSON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal

The **QUEEN CITY OIL CO., Ltd.**
 SAMUEL ROGERS, President. TORONTO, ONT.
 Importers of the very finest PRATT'S ASTRAL and



CAR LOADS OR LESS. — WRITE FOR PRICES.
 Best Canadian Lamp Oil Made in Canada.



HELLO !!! YES,
 Certainly we sell
**"WHITE MOSS"
 COCOANUT**

Everybody is asking for it, 'tis so fresh and tender. Sells
 so quickly. The Ladies prefer it to any other. Try it and
 be convinced of its superior quality.

Manufactured ONLY by ...
Canadian Coconut Co.
 (J. Albert McLean, Prop.)
MONTREAL

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Ask for Prices	WHEN YOU WANT SALT FOR ANY PURPOSE	Glad to Send Samples
VERRET, STEWART & CO., Montreal - Quebec.		



AN AUTOMATIC SELLING MACHINE ...

To sell _____

**Adams'
 Tutti Frutti**

For full particulars, apply ..

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

PUREST AND BEST

WINDSOR SALT

TABLE SALT	CHEESE SALT
BUTTER SALT	ORDINARY FINE SALT

Our capacity is large enough to enable us to ship all
 orders without the slightest delay.

WINDSOR SALT CO. Limited. Windsor, Ont.

**WE SELL
AND
YOU BUY**

Keen's Mustard

Because we all know

IT IS THE BEST IN THE WORLD.

CURRENT MARKET QUOTATIONS

Toronto, June 10, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
1/4 lb. tins, 4 doz. in case..... per doz.	\$ 0 75
1 " 3 " " " " " " " " " "	2 00
3 " 1 " " " " " " " " " "	6 50
5 " 1/2 " " " " " " " " " "	10 00
10 lb. boxes..... per lb.	16
30 lb. pails.....	16

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
cent can.....	0 90

Ocean Wave—	
No 10 (5 oz.) 4 doz. cases, round or square.....	0 75
1/2 lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., 1/2 " " " " " " " " " " " "	5 75
5 lb., 1/2 " " " " " " " " " " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 " " " " " " " " " "	80
" 12, in 6 " " " " " " " " " "	70
" 3, in 4 " " " " " " " " " "	45
Found tins, 3 doz. in case.....	3 00
oz. tins, 3 " " " " " " " " " "	2 40
oz. tins, 4 " " " " " " " " " "	1 10
lb. tins, 1/2 " " " " " " " " " "	14 00
Diamond—	
1 lb. tins, 2 doz. in case..... per doz.	1 20
1 lb. glass jars.....	90
1/2 lb. tins, 3 " " " " " " " " " "	80
1/4 lb. tins, 4 " " " " " " " " " "	60

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15

BLACKING.	
P. G. FRENCH BLACKING.	per gross
1/2 No. 4.....	\$4 90
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish " " " " " " " " " "	3 60
No. 3 " " " " " " " " " "	4 50
No. 5 " " " " " " " " " "	7 20
No. 10 " " " " " " " " " "	9 00

BERRY'S ENGLISH BLACKING	
No. 1 Bronze Tins, per gross.....	\$ 2 60

No. 2 Bronze Tins, per gross.....	\$ 3 40
" 3 " " " " " " " " " "	5 60
" 4 " " " " " " " " " "	10 00
" 1 Enamelled Tins.....	2 50
" 2 " " " " " " " " " "	3 75
" 3 " " " " " " " " " "	1 00
" 4 " " " " " " " " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross	
French Oil in 3-do. cases.....	\$ 22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

SHOE BLACKING—	
Reliable French Blacking, No. 5.....	9 00
" " No. 2.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1 1/2.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00
Alpha Metal.....	9 00


POLISH NO. 2.	
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in 1/2 gross cases.....	10 80
Sunlight Liquid, 1/2 gross cases.....	9 00

QUICKSHINE PIPE VARNISH.		
Moody's Black Lead.....	4 25	
1 1/2 gross cases.....	4 25	
Reliable Stove Pipe Varnish.....	15 00	
1/4 gross cases.....	6-oz. bottles.....	12 0

STOVE POLISH— per gross

Quickshine Pipe Varnish.....	6 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.	
Reckitt's Black Lead, per box.....	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro. 2 oz., or 1/4 gro. 4 oz. Dixon's Carburet of Iron Stove Polish, 70c doz.....	Per gr. 7 25

STOVE POLISH.	
Per gross	
Rising Sun, 6 ounce cakes. all-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	10 00
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5

Starch ..

LAUNDRY
STARCH
CULINARY
STARCH
RICE
STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 oz. bottles \$9 00 per doz
Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles 1 25
Boston Brunswick Black, 3 oz. bottles 1 75

BIRD SEEDS

BART. COTTAM & CO.
"Cottams," with Patent Bird Bread 0 07
Warbler, with Song Restorer 0 06 1/2
Belgian, with Bird Improver 0 05 1/2
International, with Bird Treat 0 04 1/2
German X, with Cuttlefish Bone 0 04 1/2
German, with Cuttlefish Bone 0 04 1/2
London Bird Seed, bulk 25 lb. cases 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case 0 06
Bird Gravel, 5c. pkts., 48 in case 0 03

THE F. F. DALLEY CO.
Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases 0 06 1/2

NICHOLSON & BROCK

Brock's Bird Seed 0 07
Norwich Bird Seed 0 06
Maple Leaf Bird Seed 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
5c. 48 in case 0 03

CORN BROOMS

CHAR. BOECKH & SONS. per doz net.
Carpet Brooms—
"Imperial," extra fine, 8, 4 strings 3 65
" " 7, 4 strings 3 45
" " 6, 3 strings 3 25
" " 5, 3 strings 3 20
" " 4, 3 strings 3 10
" " 3, 3 strings 2 90
" " 2, 3 strings 2 90
" " 1, 3 strings 2 75
" " 5, 3 strings 2 60
" " 4, 3 strings 2 40

BLUE.

KEEN'S OXFORD. per lb.
1 lb. packets \$0 17
1/2 lb. " 0 17
Reckitt's Square Blue, 12-lb. box 0 17
Reckitt's Square Blue, 5 box lots 0 16

CANNED GOODS, per doz.

Apples, 3's \$0 70 \$0 95
gallons 1 65 2 25

Blackberries, 2's 1 40 1 70
Blueberries, 2's 0 75 0 85
Beans, 2's 0 65 0 95
Corn, 2's 0 55 0 75
Cherries, red pitted, 2's 2 00 2 25
Peas, 2's 0 75 0 80
" Sifted select 0 90 1 00
" Extra sifted 1 25 1 40
Pears, Bartlett, 2's 1 65 1 75
" 3's 2 40 2 40
Pineapple, 2's 1 75 2 40
" 3's 2 50 2 60
Peaches, 2's 1 65 2 00
" 3's 2 50 3 00
Plums, Green Gages, 2's 1 55 1 80
" Lombard 1 50 1 70
" Damson Blue 1 10 1 40
Pumpkins, 3's 0 70 0 90
gallons 2 10 2 25
Raspberries, 2's 1 50 1 80
Strawberries, 2's 1 65 1 95
Suocotash, 2's 1 15 1 15
Tomatoes, 3's 0 75 0 75
Lobster, tails 2 30 2 52
" flats 2 85 2 90
Mackerel 1 20 1 30
Salmon, Sockeye, tails 1 35 1 50
" Horseshoe 1 50 1 50
" flats 1 40 1 75
" Cohoes 1 15 1 20
Sardines, Albert, 1/2's tins 0 30 0 21
" Sportsmen, 1/4's genu- 0 12 1/2
opener French high grade, key 0 21
Sardines, Sportsmen, 1/2's 0 18 1/2
Sardines, key opener, 1/2's 0 10 1/2 0 11
" " 0 18 1/2 0 19
Sardines, other brands 9 1/2 0 16 1/2
" P. & O., 1/2's tins 0 23 0 25
" " 1/2's 0 33 0 38
Sardines, Amer., 1/2's 0 04 1/2 0 09
" Mustard, 1/2's 0 09 0 11
50 tins, per 100, 1/4 size, cases 10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb. 1 10 1 15
Kippered Herring, 1-lb. 1 60 1 90
Herrings in Tomato Sauce 1 70 1 90
Herrings in Shrimp Sauce 2 00
Herrings in Anchovy Sauce 2 00
Herrings a la Sardine 2 40
Preserved Bloaters 1 85
Real Findon Haddock 1 85 1 90

CANNED MEATS.

(CANADIAN.)
Comp Corn Beef, 1-lb. cans \$1 20 \$1 35

" " " 2 " 2 30 2 50
Comp Corn Beef 4-lb. can " 7 75 8 25
" " " 14 " 15 00 16 00
Minced Callops 2 " 2 60 2 60
" 2 " 2 60 2 65
Lunch Tongue 1 " 3 40 3 50
" 2 " 6 00 6 00
English Brawn 2 " 2 75 2 80
Camb Sausage 1 " 2 50 2 50
" 2 " 4 00 4 00
Soups, assorted 1 " 1 50 1 50
" 2 " 2 25 2 25
Soups and Bouill. 2 " 1 80 1 80
" 6 " 4 50 4 50



Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz. \$2.75.



Beardsley's Boneless Herring. per doz. 2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb. 1 40 1 50
" 2 lb. 2 60 2 75
" 4 lb. 5 50 5 80
" 6 lb. 8 50 8 80
" 14 lb. 17 50 18 00
Roast Beef, 1 lb. 1 40 1 50
" 2 lb. 2 60 2 75
" 4 lb. 5 50 5 80
Luncheon Beef, 1 lb. 1 60 1 70
" 2 lb. 2 75 2 85
Brawn 1 lb. 1 30 1 40
" 2 lb. 2 35 2 50
" 6 lb. 6 60 6 80
" 14 lb. 14 50 15 00
Ox Tongue, 1 1/2 lb. 7 00 7 20
" 2 lb. 8 50 8 80
" 3 1/2 lb. 10 75 11 00

Lunch Tongue, 1 lb. 3 35 3 50
" 2 lb. 6 50 6 80
Chipped Beef, 1/2 lb. 1 60 1 70
" 1 lb. 2 65 2 80
Pigs' Feet, 1 lb. 1 65 1 75
" 2 lb. 2 45 2 60
Potted Meats, Tongue or Ham 1/4 lb. 70 75
Potted Meats, Tongue or Ham 1/2 lb. 1 20 1 25
Potted Deviled Ham or Tongue, 1/4 lb. 70 75
Potted Deviled Ham or Tongue, 1/2 lb. 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt. 3 00 3 15
" 1 pt. 2 00 2 10
Gelatine of Boar's Head, 2 lb. 3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00 3 10
Plover Roast 5 00
Sliced Gold Band Bacon 3 00

Codfish.

Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO. per box
Tutti Frutti, 36 5c. bars \$1 20
" (in cream pitcher) 36 5c. bars 1 20
" (in sugar bowl) 36 5c. bars 1 25
" (in glass jar) 115 5c. pkgs. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages 3 75
Pepsin Tutti Frutti, 23 5c. packages 0 75
Round Pepsin, 30 5c. packages 1 00
Cash Register, 300 5c. bars and pkgs. 15 00
Cash Box, 160 5c. bars 6 00
Tutti Frutti Show Case, 180 5c. bars and packages 6 50
Variety Gum (with book in each box) 150 1c. pieces 1 00
Banner Gum (English or French wrappers) 115 1c. pieces 0 75
Flirtation Gum (English or French wrappers) 115 1c. pieces 0 65
Mexican Fruit, 36 5c. bars 1 20
Sappota, 150 1c. pieces 0 90
Orange Sappota, 150 1c. pieces 0 75
Black Jack, 115 1c. pieces 0 75
Red Rose, 115 1c. pieces 0 75
Magic Trick, (English or French wrappers) 115 1c. pieces 0 75

CHOCOLATES & COCOAS.

Cocoa—EPPSA per lb.
Case of 14 lbs. each 0 35
smaller quantities 0 37 1/2

STONEWARE
 QUALITY THE BEST.
 PRICES RIGHT.
 TRY US.



HART BROS. & LAZIER
 Belleville, Ont.

Send for price list. Mention GROCER.

THE "DIAMOND"

OIL BLACKING

TRADE

 MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. St. James Street Montreal

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL-COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, C. E. COLSON, MONTREAL

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
 RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS

Hamilton, Ont.

OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to

Meadow Sweet Cheese Co.

P.O. Box 2321, Montreal

For Price List.

COWAN'S

Hygienic and Perfection
 and Cocoa Essence

Queen's Dessert
 Royal Navy and Perfection

Chocolate
 Pink
 White
 Lemon Color

Cocoas

Chocolates

Icings

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LTD. - TORONTO



IS THE BEST.
 ASK FOR
MOTT'S



Always the Same.
 The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoin St.

MONTREAL

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42 1/2
Cocoa Nibs, 11-lb. tins.....	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, 1/4's—6 and 12 lbs....	0 30
Caracas, 1/2's—6 and 12 lbs....	0 35
Premium, 1/2's—6 and 12 lbs....	0 30
Sante, 1/4's—6 and 12 lbs....	0 26
Diamond, 1/4's—6 and 12 lbs....	0 22
Sticks, gross boxes, each.....	1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs..	0 30
Pearl, " " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock " " " " "	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, ackages.....	1 40

CHOCOLAT MENIER.

	In Cases of	In 12
	5 case 10x12 lb	lb bxs
	lot. bxs.	
Vanilla— per lb.	\$ 0 32	\$ 0 34
Yellow wrapper,	\$ 0 32	\$ 0 36
Unsweetened—		
Blue Premium	0 35	0 37
	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs.		0 20
to the case.....	\$20 00	
Croquettes—		
Yellow wrapper, 9 bxs. of		0 20
12 packages.....	\$20 00	

FRY'S.
 (A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 23
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24

Cocoa—

Concentrated, 1/4's, 1 doz. in box..	per doz.
" " " " " " "	2 40
" " " " " " "	4 50
" " " " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes ..	" "
" " " " " " "	" "
" " " " " " "	33

JOHN P. MOTT & CO.'S.
 (R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb.	0 30
Mott's Prepared Cocoa.....		0 28
Mott's Homeopathic Cocoa (1/4's).....		0 32
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caracas Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 22
Mott's French-Can. Chocolate.....		0 22
Mott's Navy or Cooking Chocolate..		0 27
Mott's Cocoa Nibs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate. 0 21		0 43
Mott's Sweet Chocolate Liquors. 0 19		0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb....	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb.	
boxes, 1/4 lb. cake, per lb.....	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each... 0 46	

Baker's Vanilla in boxes, 12 lbs. each. 50
 Caracas Sweet, in boxes, 6 lbs. each. 38
 Vanilla Tablets, 416 in box, 24 boxes in case, per box, net..... 4 20

German Sweet Chocolate—
 Grocers' Style, in boxes, 12 lbs. each. 0 28
 Grocers' Style, in boxes, 6 lbs. each... 0 25
 Eight cakes to the lb., in boxes, 6 lbs. e. 0 25

Soluble Chocolate
 In canisters, 1 lb., 4 lb. and 10 lb..... 0 50

Breakfast Cocoa—
 In bxs, 6 and 12 lbs. each, 1/2 lb., tins. 0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.....	0 27
" " " " " " "	0 28
" " " " " " "	0 29
" " " " " " "	0 30

SCHLEPP'S

Improved in packages—	per lb
1 lb. package, 15 and 30 lb. cases....	0 27
1/2 lb. package, 15 and 30 lb. cases....	0 28
1/4 lb. " " " " " " "	0 29
6c. package, 4 doz. in case, per doz....	

YOU CAN'T

afford to be without T. B. & C. Co.'s Cream Sodas. If your customers ask for them don't say "we are out of them, here is something just as good." Be honest with yourself. Don't let your stock run out. Drop us a card if the traveller is not within reach. Mail orders will receive prompt attention. T. B. & C. Co.'s Cream Sodas are as staple as Tea and Coffee.

Toronto Biscuit & Confectionery Co.

A. W. PORTE.

7 FRONT STREET EAST, TORONTO.

S. R. PARSONS.

Table with columns: Bulk, Edelsweis (thin strip) per lb., Improved Shredded, Beaver, Macaroon, Desiccated. Includes terms: 3 per cent. off 30 days.

COFFEE. Green. per lb. Mocha, Old Government Java, Rio, Plantation Ceylon, Porto Rico, Guatemala, Jamaica, Maracaibo.

JAMES TURNER & CO. Mecca, Damascus, Cairo. TODD HUNTER, MITCHELL & CO.'s Excelsior Blend, Our Own, Jersey, Laguaya, Mocha and Java, Old Government Java, Arabian Mocha, Maracaibo, Santos, Crushed East India.

EXTRACTS. per doz. Dalley's Pure Fruit Extracts, Dalley's Tropical Extracts, Dalley's Fine Gold Extracts, Crown Brand (Robert Greig & Co.), Parisian Essence, Ketchup, Screw Top, Ketchup, S. & L. 'High Grade', Pepper Sauce.

BOVRIE. per doz. Bovril-1 oz. bottles, 2 oz., 4 oz., 8 oz., 16 oz. Small bottles, (to make one cup) Invalid Bovril-2 oz. jars, 4 oz. jars.

BI-CARBONATE SODA. Standard, per keg of 112 lbs.

FRUITS. FOREIGN. per lb. Currants-Provincials, Piliatras, Patras, Vostizza, Blue Pearls, Dates, Hallowee boxes, Figs-Eleme, Raisins-Bordeaux, Valencia, Selected, Layers, Sultanas, Cal. Loose Muscatels.

MANILA. per box. London Layers, Dehesa Clusters, Imp. Russian Clusters. DOMESTIC. Apples, dried, evaporated. FOOD. per brl. Split Peas, Pot Barley, Pearl Barley, ROBINSON'S BARLEY AND GROATS. Patent Barley, Groats, DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

Buckwheat Flour, Pancake Flour, Tea Biscuit Flour, Graham Flour, Bread and Pastry Flour.

GELATINES. KNOX'S Sparkling calves foot, Acidulated, (Sold by all wholesale grocers.) KEOPFF'S FAMILY GELATINE. 1 oz. Packages, White, Red.

COXS 1 Quart size, per doz, 2 Quart size.

HARDWARE, PAINTS AND OILS. CUT NAILS-50 to 60 dy, \$1.74 Pittsburgh, duty included, or \$1.95 Toronto.

HORSE NAILS-Canadian, dia. 50 per cent.

HORSE SHOES-From Toronto, per keg.

SCREWS-Wood-Flat-head bright, 87 1/2 and 10 p. c. dia. Round-head bright, 80 and 10 p. c. dia. Flat-head brass, 82 1/2 and 10 p. c. dia. Round-head brass, 75 and 10 p. c. dia.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.] 1st break (25 in. and under), ROPE-Manilla, Sisal, AXES-Per box, SHOT-Canadian, dia. 17 1/4 per cent. HINGES-Heavy T and strap, 70 per cent. Screw, hook and strap. WHITE LEAD-Pure Association guarantee, ground in oil. 25 lb. irons, No. 1, No. 2, No. 3. TURPENTINE-Selected packages, per gal. 2c. extra outside points. LINSSEED OIL-Raw, per gal. Boiled, 2c. extra outside points. GLUE-Common per lb.

INDURATED FIBRE WARE.

THE E. B. EDDY CO. 1/2 pail, 6 qt., Star Standard, 12 qt., Milk, 14 qt., Round-bottomed fire pail, 14 qt., Tubes, No. 1, 2, 3, Fibre Butter Tubs (30 lbs.), Nests of 3, Keelers No. 4, 5, 6, Milk Pans, Wash Basins, flat bottoms, Handy Dish, Water Closet Tanks, Dish Pan, No. 1, 2, Barrel Covers and Trays, Railroad or Factory Pails.

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz. Frank Magor & Co., Agents. range Marmalade, Clear Jelly Marmalade, Strawberry W. F. Jam, Raspberry, Apricot, Black Currant, Other Jams, Red Currant Jelly. (All the above in 1 lb. clear glass pots.)

LICORICE.

YOUNG & SMYLLIE'S LIST. 5-lb. boxes, wood or paper, per lb., Fancy boxes (36 or 50 sticks) per box, "Ringed" 5 lb. boxes, per lb., "Acme" Pellets, 5 lb. cans, per can, "Acme" Pellets, fancy boxes (40) per box, Tar Licorice and Toit Wafters, 5 lb. cans, per can, Licorice Lozenges, 5 lb. glass jars, "Purity" Licorice, 200 sticks, 100 sticks, Dulce, large cent sticks, 100 in box.

MINCE MEAT.

Wethy's Condensed, per gross, net \$11 00.

WINES, LIQUORS AND MINERAL WATERS.

CHARD, JACKSON & CO., MONTREAL, AGENTS. Watson's Scotch-1 Star, in cases, 2 Star, in cases, Old Liqueur, Old Glenlivet, in wood, p.gal., Watson's Irish-Old Irish, Banagher, in wood, per gal., Geo. Sayer & Co. Cognac-1 Star, in cases, V.S.O.P. in wood, per gal., Warter & May, Operto-Porta, Wisdom & Warter-Sherries, J. & B. M'LEA, MONTREAL. Cockburn very old Highland, Special Scotch, Special Liqueur, years old, In wood-Fine old Scotch, Special old Scotch.

MUSTARD.

COLMAN'S OR KEEN'S. Square Tins, D. S. F., 1 lb. tins, 1/2 lb. tins, 1/4 lb. tins.

Round Tins-

F. D., 1/2 lb. tins, 1/4 lb. tins, 4 lb. jars, per jar, 1 lb., 4 lb. tins, decorated, p.t. FRENCH MUSTARD. Crown Brand-(Robert Greig & Co.) per gross. Pony size, Beer Mug, Small Med. Tumbler, Medium, Cream Jug, Large, Sugar Bowl, Spoon, Caddy.

THE F. F. DALLEY CO. Dalley's Mustard, bulk, pure, per lb., Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz., Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz., Dalley's Superfine Durham Mustard, bulk, per lb., Dish Pan, 4 doz. in case, per doz., 1 lb. jars, per doz., 4 lb. glass tumblers, Jersey Butter Color, 2 oz. bottles, per doz., 1 gallon tins, per gal., Celery Salt, 2 oz. bottles, silver tops, per doz., Curry Powder, 2 oz. bottles, silver tops, per doz.

RICE, ETC.

Rice-Standard "B", Patna, Japan, Imperial Seeta, Extra Burmah, Java Extra, Genuine Carolina, Grand Duice, Sago, Tapioca.

ROOT AND GINGER BEER.

Adams' 10c. size, per doz., 25 " " " doz., 50 " " " gross.

STARCH.

EDWARDSBURG STARCH CO., LTD. Laundry Starches-No. 1 White or Blue, cartoons, Canada Laundry, Silver Gloss, 6-lb. draw-lid boxes, Silver Gloss, 6-lb. tin canisters, Edwardsburg Silver Gloss, 1-lb. chromo package, Silver Gloss, large crystals, Benson's Satins, 1-lb. cartoons, No. 1 White, bbls. and kegs, Benson's Enamel, per box, Culinary Starch-W. T. Benson & Co's Prep. Corn, Canada Pure Corn, Rice Starch-Edwardsburg No. 1 white, 1-lb. cart. Edwardsburg No. 1 White or Blue, 4-lb. lumps.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS-40-lb. boxes, 1 lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate). PURE-16-lb. boxes. OSWEGO-40-lb. boxes, 1-lb. packages. CORN STARCH.



There are reasons for it.

FOR WHAT?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS?

1. We look after the quality closely.
2. We put up our Starch in very attractive packages.
3. We ship promptly immediately on receipt of order.

THE BRANTFORD STARCH CO. Ltd. - BRANTFORD

For puddings, custards, etc.	
ONTARIO } 38-lb. to 45-lb. boxes,	
STARCH } 6 bundles	0 06
STARCH IN } Silver Glose	0 07 1/2
BARRELS } Pure	0 06 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Glose—	
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters,	
8 in crate 48 lbs	0 07
Brantford Glose—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
SUGAR. per lb.	
Granulated—	
Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04 3/4
Acadia, single barrels	0 04 3/4
5 "	0 04 5-16
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2 0 25 1/2
" in 50 lb. boxes	0 05 1/2 0 05 1/2
Extra Ground, bbls. icing	0 05 1/2 0 05 1/2
Powdered, bbls	0 05 1/2 0 05 1/2
Very bright refined	0 03 1/2 0 04 1/2
Bright Yellow	0 00 0 03 1/2
Dark Yellow	0 00 0 03 1/2
Demerara	0 03 1/2 0 00
SYRUPS AND MOLASSES.	
SYRUPS. bbls. 1/2 bbl.	
Dark per gallon	0 23 0 25
Medium	0 28 0 35
Bright	0 32 0 42
Honey (com)	0 40
" 2 gal. pails	1 00
" 3 gal. pails	1 35 1 40

MOLASSES.	
Barrels	0 23 0 35
Half-barrels	0 25 0 37
SOAP.	
Babbitt's "1776" Soap Powder	\$3 50
CHINA GREENS.	
Gunpowder—	
Cases, extra firsts	0 42 0 50
Half Chests, ordinary	0 22 0 38
Young Hyson—	
Cases, sifted, extra firsts	0 42 0 50
Cases, small leaf, firsts	0 35 0 40
Half Chests, ordinary	0 22 0 38
firsts	0 22 0 38
Half Chests, seconds	0 17 0 19
" thirds	0 15 0 17
" common	0 13 0 14
Young Hyson— PING SUEYS.	
Half Chests, firsts	0 28 0 32
" seconds	0 16 0 19
Half Boxes, firsts	0 28 0 32
" seconds	0 16 0 19
Half Chests— JAPAN.	
Finest May pickings	0 38 0 40
Choice	0 32 0 36
Finest	0 28 0 30
Fine	0 25 0 27
Good medium	0 22 0 24
Medium	0 19 0 20
Good common	0 16 0 18
Common	0 13 1/2 0 15
Nagasaki, 1/2 chests Pekoe	0 16 0 22
" Oolong	0 14 0 15
" Gunpowder	0 16 0 19
" Siftings	0 07 1/2 0 11
LIPTON'S TEAS.	
No. 1 Ceylon, retailed at	0 50 0 35
No. 2 "	0 40 0 28
No. 3 "	0 30 0 22
All the above can be had mixed with Green Tea at same prices.	
"SALADA" CEYLON. per lb.	
Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, 1/2 lbs. retailed at 26c	0 21
Green label, retailed at 30c	
Blue label, retailed at 40c	0 30
Red label, retailed at 50c	0 36
Gold label, retailed at 60c	0 44
Terms. 30 days net.	
"KOLONA"	
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35

MOLASSES.	
Barrels	0 23 0 35
Half-barrels	0 25 0 37
SOAP.	
Babbitt's "1776" Soap Powder	\$3 50
CHINA GREENS.	
Gunpowder—	
Cases, extra firsts	0 42 0 50
Half Chests, ordinary	0 22 0 38
Young Hyson—	
Cases, sifted, extra firsts	0 42 0 50
Cases, small leaf, firsts	0 35 0 40
Half Chests, ordinary	0 22 0 38
firsts	0 22 0 38
Half Chests, seconds	0 17 0 19
" thirds	0 15 0 17
" common	0 13 0 14
Young Hyson— PING SUEYS.	
Half Chests, firsts	0 28 0 32
" seconds	0 16 0 19
Half Boxes, firsts	0 28 0 32
" seconds	0 16 0 19
Half Chests— JAPAN.	
Finest May pickings	0 38 0 40
Choice	0 32 0 36
Finest	0 28 0 30
Fine	0 25 0 27
Good medium	0 22 0 24
Medium	0 19 0 20
Good common	0 16 0 18
Common	0 13 1/2 0 15
Nagasaki, 1/2 chests Pekoe	0 16 0 22
" Oolong	0 14 0 15
" Gunpowder	0 16 0 19
" Siftings	0 07 1/2 0 11
LIPTON'S TEAS.	
No. 1 Ceylon, retailed at	0 50 0 35
No. 2 "	0 40 0 28
No. 3 "	0 30 0 22
All the above can be had mixed with Green Tea at same prices.	
"SALADA" CEYLON. per lb.	
Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, 1/2 lbs. retailed at 26c	0 21
Green label, retailed at 30c	
Blue label, retailed at 40c	0 30
Red label, retailed at 50c	0 36
Gold label, retailed at 60c	0 44
Terms. 30 days net.	
"KOLONA"	
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35

Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58
Terms, 3 per cent. off 30 days.	
TOBACCO AND CIGARS.	
British Consols, 4's; Twin Gold	
Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 63
Brier, 7's	0 61
Index, 7's	0 58
Honeysuckle, 8's	0 70
Napoleon, 8's	0 64
Victoria, 12's	0 61
Brunette, 12's	0 58
Prince of Wales, in caddies	0 62
" in 40-lb. boxes	0 62
WASHING POWDER.	
"SILVER DUST"	
Case	5 00
Half case, 36 1-lb.	2 50
Case	4 25
Half case, 12 3-lb.	2 12
Case	3 50
Half case, 50 5-cent packages	1 80
WOODENWARE.	
Pails, 2 hoop, clear, No. 1	per doz \$ 1 45
" 3 "	1 60
" 2 "	1 40
" 3 "	1 55
" " painted " 2 "	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" XX	1 40
" X	1 25
" Special Globe	1 50
Matches— 5-Case Lots, Single Case	
Telephone	\$3 50 \$3 70
Telephone	3 30 3 50
" 1/2 gro. bxs	3 70
Parlor	1 40 1 45
Red Parlor	1 40 1 45
Safety	4 00 4 30
Flamers	2 25 2 35
Tiger	3 15 3 35
BRYANT & MAY.	
Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 "	1 10
" 2 Tiger,	5 00
" 4 "	2 00

Young & Smylie's

Newest...
Specialty

MINT ...

PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently.

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections.

For

10 cents

We will mail you a valuable little book on

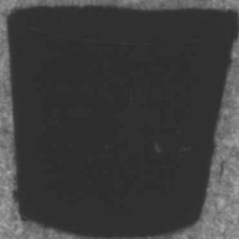
**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

21 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co.
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.
BEST GOODS MADE.

Represented by . . .

Chas. Bockh & Sons, Toronto.

The H. A. Nelson & Sons Co., Montreal.

THE

Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

BOVRIL

is the guaranteed product of Prime Ox Beef. It is made from the choicest cattle raised in the Argentine Republic and in Australia.

BOVRIL

differs from ordinary Beef Extracts and Home-made Beef Tea in this way: Extracts and Beef Tea are only stimulating, whereas

BOVRIL

is stimulating, nutritious and life sustaining.

BOVRIL LIMITED

30 Farringdon St.
LONDON, E.C.

Canadian Branch:
27 St. Peter St., Montreal

The Dry Goods Review



TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least **Two Dollars**. Twelve copies, or one year, should net you **Twenty-four Dollars**. This is a fact, and the reason we have subscribers.

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The Canadian Grocer

\$3.00

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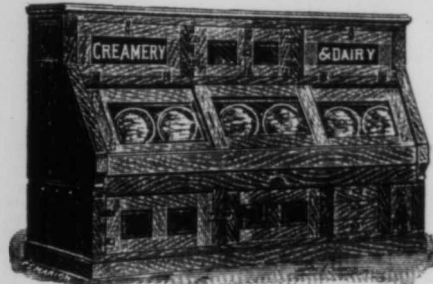
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