

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JANUARY 28, 1898.

No. 4

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

THE DIFFERENCE BETWEEN



MacLAREN'S IMPERIAL CHEESE

and others is that **MacLaren's
Imperial is Perfect**, others are not.

Why take chances in handling Imitations of our
Jars, Holders and Labels?

A. F. MacLAREN & CO., Toronto and Stratford, Canada

Luncheon Beef

This is a canned meat which we alone prepare; the name "Luncheon Beef" is copyrighted, and no one else has a right to use it. We employ a method which is unknown to other canners; the result is the distinctive flavor which LUNCHEON BEEF alone enjoys. The effort has been to avoid that cured, hard taste which corned beef sometimes has, and to substitute therefor a mild, delightful flavor such as is found in some home-cooked meats. We have been particularly fortunate in suiting the public taste. Our Luncheon Beef should be carried by every grocer who caters to a refined, discriminating trade. Order of your jobber, and if you don't receive the goods, write to us or to our agents named below.

"Neither Corned Beef nor Roast Beef,
But much more delicious than either."

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
Armour Packing Co., Kansas City
U.S.A.

DELICATE APPETITES

Are Stimulated and Fastidious Tastes are
Gratified by

Delicious Biscuits

Every variety of flavor and shape in Crackers and
Biscuit is produced by the **QUEEN BISCUIT CO.**
the only authorized manufacturers in Canada of

The Famous Boss Lunch Milk Biscuit.

See that each biscuit is stamped BOSS.

QUEEN BISCUIT CO.

There are over 500 Lines of Biscuits
manufactured by Queen Biscuit Co.

St. John, N.B.

How are FIG BARS for one line?

Purest and Best

WINDSOR SALT

Is not surpassed by any Salt manufactured.
Try it and you will use no other.

Packages of best quality.

Prices and samples can be had of your Wholesale Grocer.

THE WINDSOR SALT CO. LIMITED . WINDSOR, Ont.

A Woman's Confidence.

GAIN THAT — (a woman's Confidence) and you have won "a friend in need and a friend indeed."

Disappoint her but once, on the quality of the Brand you recommend and she thinks that you are in league with the maker. Her prejudice is not easily overcome—she has her friends—remember how a woman's tongue can wag.

Will it pay you to take chances of disappointing her on the quality of the goods you sell?

Dried Fruit Perfection

selected fruits—packed right, every single time. Absolutely unvarying in the quality—the highest quality there is or can be.

Here it is—the Griffin & Skelley "Griffin" Brand of seeded Raisins, French Cured Prunes, Dried Fruits in original packages, just as they leave the vineyards of the growers and shippers, on the Coast. Packed on honor from carefully

The "Griffin" Brand

Bi-Carbonate of Soda.

in the household cooking. Made by the United Alkali Company of Great Britain—the grade runs evenly in every ounce of it. It never varies from one standard of quality—the highest.

98.50 of pure Bi-Carbonate of Soda in it—hence the great strength it yields to careful, economical women who buy it and praise it for the money it saves them

The "Hand in Hand" Brand

Sold by leading wholesalers everywhere.

Agents:

A. P. Tippet & Co.

Montreal and Toronto

F. H. Tippet & Co.

St. John, N.B.

Pattison's Whisky
in **GENERAL** Use

Morning Dew
10 years old

◆◆◆◆

Morning Dew Liqueur
12 years old

Royal Gordon
10 years old

◆◆◆◆

Perfection Royal Gordon
15 years old

IN "GENERAL" USE.

A commanding Spirit finds its way to the front. **Pattison's Whisky** commands success because it has been found by the public to be a genuine, wholesome, palatable beverage, carefully blended and thoroughly matured. It is cream-like in taste, with all the stimulating qualities of the pure Highland spirit. Sold Here, There, and Everywhere.

Sole Proprietors : PATTISONS, Limited, Highland Distillers,
BALLINDALLOOH, LEITH, AND LONDON.

For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO.

BOX 1125

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

Why Eddy's Paper Bags are Superior :

Because their excellence starts from the beginning --- the paper is the toughest and strongest of manilla.

Because there is no skimping in material --- our bags are generous in size.

Because their good finish and appearance are apparent.

It costs no more to get this make.

The **E. B. EDDY CO.,** Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg;
James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.



Special Label

A Baking Powder under your own label--of high quality, purity and effectiveness.

WE GUARANTEE this Powder. Our output is large, and we can insure the consumer the best possible value in a baking powder that will produce nothing but the most gratifying results.

ANOTHER THING--You reap the direct benefit of your push and energy.

Our assortment of Labels is large and artistic.

CONSIDER THESE FACTS. Others have, and made money.

A Full Supply of **EVAPORATED VEGETABLES** and **CONDENSED SOUPS**, especially adapted for the prospector.



W. H. GILLARD & CO.,

WHOLESALE ONLY

HAMILTON

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers.



Sovereign Matches

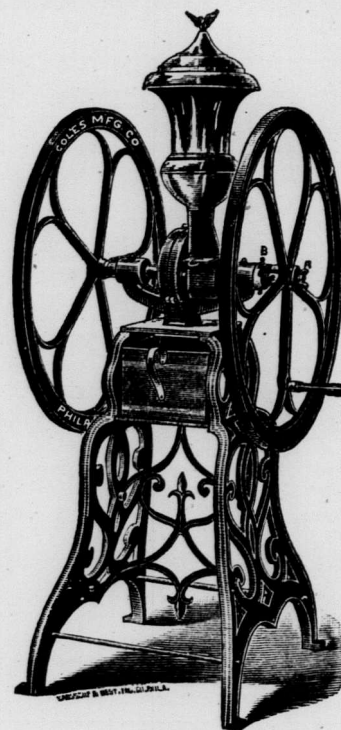


The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Agents | **TODHUNTER, MITCHELL & CO., Toronto**
| **DEARBORN & CO., St. John, N. B.**

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is--to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Chi



Vol. 2

A

Efforts
velop
attend
satisfa

The
this tr
J. H.
ties of
tion.
lands,

In t
as the
as to l
ship r
West
ports,
much
C.P.R
it has
Canac

The
report

St.
popul
the la
York.

thing
there,
12 qu
flour a
costin
consu
that C
fine as
and oi
prefer

Oat
Edwa
based
corn i

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JANUARY 28, 1898

(\$2.00 per Year) No. 4

TRADE WITH THE WEST INDIES.

AS our readers are aware, Canada is desirous of securing a greater share of business with the West Indies. Efforts have frequently been made to develop this trade, but the success which has attended these attempts has not been as satisfactory as they deserved.

The C.P.R., with a desire to increase this trade, sent its commercial agent, Mr. J. H. VanZile, to investigate the possibilities of extending trade in the desired direction. Mr. VanZile visited the various islands, and the result is a 24-page report.

In the report the point is raised that as the freight rates are the same to St. John as to New York or Portland, and the steamship rates the same from St. John to the West Indies as from these United States ports, Canadian merchants should have a much better share of this trade. The C.P.R. is to be commended for the energy it has shown in thus seeking to extend Canadian trade.

The following are extracts from the report:

ST. THOMAS.

St. Thomas, a Danish island, has a population of about 12,000, who import the larger portion of their goods from New York. This island does not export anything excepting bay rum, which is distilled there, and sold at \$3.50 (gold) in cases of 12 quart bottles; 20,000 barrels American flour and 3,000 barrels cornmeal, the latter costing \$1.80 per barrel of 196 lbs., were consumed last year. The impression exists that Canadian cornmeal is not ground as fine as that imported from the United States, and on that account United States meal is preferred.

Oats are received mostly from Prince Edward Island on consignment, prices based on New York quotations. Yellow corn is shipped in bags of 112 lbs.; white

oats in bags of 160 lbs.; split peas in barrels of 210 lbs. Freight from New York at the following rates: Oats, 40c. per bag; corn, 20c.; peas, 60c. Very little hay or straw is imported.

The butter used on this island is mostly from Halifax; oleomargarine comes from New York. Pork, from 3,000 to 3,500 barrels, is imported from New York at a cost of from \$7 to \$9 per barrel of 200 lbs.; 20,600 lbs. lard, in barrels of 200 lbs., tierces of 300 lbs., and tins of 25 lbs.; also about 4,000 bushels of black and red-eyed peas, all of which are imported from New York. There are about 10,000 lbs. Canadian butter used on this island yearly; it is well liked, and no doubt the amount can be increased. About 4,000 36-lb. boxes of common soap, purchased in Liverpool at from 3½ to 4c. per lb., are used annually.

Danish butter is sold there in 1-lb. tins at 50c., 2-lb. tins 90c., 28-lb. tins at 35c. per lb.; American butter in 5 and 25-lb. tins at 14c. per lb. delivered at St. Thomas; Halifax butter, imported in tubs of 25 lbs. each, costs, landed at St. Thomas, 17½c., and is sold for 20c. per lb.; it is considered a better butter than American, but will not last as long on account of the latter being put up in better packages.

The American lard, in 5-lb. tins, costs at St. Thomas 37c., and in 25-lb. tins 6c. per lb. This lard costs them net in New York \$5.10 per 100 lbs. in 25-lb. tins and \$6.10 per 100 lbs. in 5-lb. tins.

Biscuits, Harris', New York, "Pilot" and "Navy," in barrels averaging 75 lbs., at \$1.75 to \$2 per barrel. All canned goods are imported from England, except corned beef, which is put up in Chicago. "Ferris" New York hams sell from 16 to 18c. per lb. Cheese, a very small amount used, but there should be a market for Canadian cheese put up in 7 or 8-lb. pack-

ages, which would retail at from 20 to 22c. per lb.

Carriages, not more than 6 or 8 per year imported, and mostly second-hand. Hardware, from \$1,500 to \$2,500 worth imported from the United States each year. Furniture, a small quantity, very inferior white pine, imported from New York. Boots and shoes, about 10,000 pairs imported per year from the United States, mostly a cheap, inferior quality.

The business on this island is done mostly by actual sale to merchants, they paying for their goods in drafts of 30 to 60 days.

Coal, ice and vegetables are free of customs duty. All other goods are subject to duty of 3 per cent. on the declared value at place of purchase.

BERMUDA.

The conditions of trade with this island are as follows, the importations, as shown, being taken from the Blue Book issued by the Government for the year 1896:

	Imports from the United States	Imports from Canada.
Agricultural Implements.	14 pkgs	nil
Alcohol.	293 gals	nil
Bran.	21,596 pkgs	nil
Bread.	4,002 bbls	6 bbls
Building material	2,791 pkgs	50 pkgs
Butter	119 tons	13 tons
Box material.	50,478 feet	286,000 feet
Boats	6	nil
Bicycle supplies.	41 pkgs	nil
Books	98 pkgs	30 pkgs
Bulls	1 pkg	nil
Bicycles	893	15
Cake	18 pkgs	nil
Candles.	279 boxes	nil
Carriages	48	14
Cheese	40 tons	14 tons
Clothing	111 pkgs	20 pkgs
Coffee and Cocoa.	10 tons	nil
Corks.	10 pkgs	nil
Corn	41,184 bush	nil
Confectionery	839 pkgs	9 pkgs
Cotton goods.	561 pkgs	12 pkgs
Carriage material	116 pkgs	nil
Cigars.	289,575	150 in No
Cigarettes	14 cwt	1 cwt
Coals	5,686 tons	nil
Cordials	12 gals	nil
Drugs	1,374 pkgs	151 pkgs

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg Co., London, Montreal, Winnipeg, Vancouver and Toronto.

	Imports from the United States.	Imports from Canada.		Imports from the U. S.	Imports from Canada.
Earthenware	679 pkgs	3 pkgs	Sugar	130 tons	28 tons
Electric goods	83 pkgs	nil	Seed	112 pkgs	nil
Eggs	538 pkgs	49 pkgs	Sheep	2,441 head	107 head
Fertilizer	14,707 lbs	nil	Ship Chandlery	70 pkgs	13 pkgs
Fish, preserved	942 pkgs	3,414 pkgs	Soap and Starch	4,546 pkgs	82 pkgs
Fancy goods	370 pkgs	7 pkgs	Stationery	361 pkgs	9 pkgs
Flour	20,886 bbls	29 bbls	Straw goods	1,158 pkgs	nil
Fruit, fresh	3,543 pkgs	260 pkgs	Sawdust	43 pkgs	nil
Fruit, dried	2,304 pkgs	112 pkgs	Spars	150	90
Fruit, canned	6,236 pkgs	123 pkgs	Silk goods	2 pkgs	nil
Furniture	1,534 pkgs	490 pkgs	Straw	1,116 bales	nil
Firewood	12 cords	23 cords	Sculpture	3 pkgs	27 pkgs
Fireworks	19 pkgs	nil	Tea	23 tons	4 cwt
Feed	nil	3,270 bushels	Tinware	292 pkgs	nil
Glassware	579 pkgs	nil	Tobacco	14 tons	2 tons
Groceries	7,602 pkgs	183 pkgs	Vegetables	1,643 pkgs	1,681 pkgs
Gunpowder	198 bbls	nil	Woodenware	275 pkgs	121 pkgs
Gasolene	641 gals	nil	Woolen goods	6 pkgs	nil
Gas	127 pkgs	nil	Whiskey	972 gals	985 gals
Hay	8,880 bbls	8,638 bbls	Wine	82 pkgs	11 pkgs
Hardware	2,238 pkgs	25 pkgs			
Horses	69	23	Exports to the United States.	Exports to Canada.	
Ice	1,124 tons	nil	Arrowroot	1 ton	nil
Jewelry and Plated-ware	194 pkgs	8 pkgs	Beets	464 crates	nil
Lard	27½ tons	10 cwt	Bulbs	13,658 pkgs	574 pkgs
Leather manufactures	1,011 lbs	320 lbs	Barrels, empty	2,719	nil
Lumber	1,250,000 feet	39,953 feet	Bottles, empty	nil	184 doz
Laths	50 pkgs	1,070 pkgs	Casks, empty	2,002	632
Malt Liquor	2 hhds	11 hhds	Cedar	4 pkgs	nil
and 1,281 doz	and 37 doz		Fruit, fresh	12 pkgs	5 pkgs
Metal manufactures	781 pkgs	nil	Furniture	48 pkgs	103 pkgs
Machinery	280 pkgs	1 pkg	Flowers, cut	4,951 pkgs	15 pkgs
Matches	36 pkgs	293 pkgs	Groceries	37 pkgs	54 pkgs
Meal	3,923 bbls	71 bbls	Hides	1,031	303
Musical Instruments	72 pkgs	5 pkgs	Iron, old	nil	100 tons
Mineral Waters	133 bbls	nil	Marine Specimens	9	nil
Moss	9 bbls	nil	Metal, old	nil	7 tons
Molasses	1,438 gals	121 gals	Onions	313,229 crates	6,100 crates
Meats, chilled	36 tons	nil	Potatoes	21,610 bbls	74 bbls
Marble	nil	12 pkgs	Plants	127 pkgs	nil
Naphtha	5,443 gals	nil	Piano	nil	1
Natural History Specimens	4 pkgs	nil	Skins	1,737	nil
Oats	73,276 bushels	36,644 bushels	Spirits	26 casks	nil
Oil, kerosene	220,045 gals	nil	Tallow	84 bbls	nil
Oils, paints	292 pkgs	47 pkgs	Tomatoes	38 bxs	401 bxs
Oleomargarine	15 tons	nil	Vegetables	11,441 pkgs	24 pkgs
Oxen and Cows	1,755	16	Wine	21 pkgs	nil
Perfumery	93 pkgs	nil	Whalebone	nil	1 ton
Paper	1,037 lbs	nil	Whale Oil	nil	6 puns
Potatoes	5,883 bbls	9,360 bbls			
Poultry	132 pkgs	92 pkgs			
Provisions	335 tons	1 ton			
Pigs	13 pkgs	7 pkgs			
Photo goods	89 pkgs	nil			
Phosphate Rock	25 tons	nil			
Preserves	89 pkgs	nil			
Peas and Beans	1,082 bbls	5 bbls			
Plants	70 pkgs	nil			
Paintings, Engravings	6 pkgs	nil			
Rice	6 tons	nil			
Rape	379 pkgs	nil			
Rope	nil	12 pkgs			
Rum	12 gals	nil			
Salt	847 bbls	nil			

getting quotations from manufacturers in all parts of the world. Very few goods are shipped there on consignment.

Bermuda admits all Canadian goods, except tobacco, wines and spirits, at 5 per cent. ad valorem.

The rate on flour from New York is practically 40c. per barrel. Corn is shipped in two-bushel bags; oats 96-lb. bags; split peas in barrels; hay in pressed bundles of from 100 to 120 lbs. each.

There are also shipped to this island a large number of beef cattle for supplying the military post; they are shipped in lots from 20 to 30 head per month and slaughtered there. This contract is awarded yearly, and generally to a resident butcher, who purchases the cattle delivered at Bermuda, to be slaughtered by him there. A contract in also awarded for supplying the military post with bread, and the baker filling this contract uses about 400 barrels per month.

ST. CROIX.

St. Croix, a Danish Island, has a population of about 20,000. Of this number 10 per cent. only are white.

There are 20,000 bbls. flour used on this island per year; the price is based on New York quotations; the freight is 50c. per bbl. Goods for this island are principally imported from New York, with the exception of about 500 bags of oats from Canada, and a small quantity of butter, which compares very favorably with Danish butter. They import about 200,000 lbs. butter, 10 per cent. of which being high grade, and the balance mostly oleomargarine imported from New York at a cost of from 7 to 8c. per pound in that city. Groceries, dry goods and hardware are all imported from New York. Very little demand for furniture, as it is mostly manufactured there.

Import duties average about 12½ per cent. on the value of the goods landed on the island.

The exports from the island are about 12,000 tons sugar and 1,000 puncheons mo-

The reader will note from the above that but a small proportion is from Canada, compared with that from the United States. There were only 29 bbls. flour from Canada in the year 1896, as against 20,886 bbls. from the United States; other goods in proportion.

The cost of goods varies according to the condition of the market, and is governed by New York quotations. Dealers on this island purchase direct, and are continually

CIRCLE TEA

The Perfect Package Tea of Canada

Possesses a remarkable purity, which preserves good flavor.

The three varieties are known as 3, 4 and 5 bars. All black, or, mixed.

Lucas, Steele & Bristol - Hamilton

Groceries and Supplies for the Klondike

A great deal of the grocers' attention is now taken up in fitting out parties for the Klondike. For years past we have been supplying grocers in the mining districts, and points where parties fit out. With all the necessary groceries required for this style of business, it is not new to us, and grocers who entrust us with their business, can do so, feeling assured that we have in stock what they will require, that our prices are right, and that we are thoroughly conversant with this class of trade and its requirements.

We have large, assorted stocks of Evaporated Soups, Extracts of Beef, Evaporated Vegetables, Evaporated Coffees, Coffee Essences, Cocoas, Evaporated Cocoa and Milk, Evaporated Milk, Evaporated Cream, Concentrated Vinegar, Saccharine, etc., etc., and shall be pleased to give any of our friends quotations and any information required.

Early in December we made several shipments of German Evaporated Onions, Potatoes, Saccharine, Extract of Beef Tubes, Evaporated Soup Tablets, etc., some of which are now on the ground in the West.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Evaporated Cream Contains no Sugar.

Try "REINDEER" Brand.

Fresh Arrivals

New Orleans Molasses, bbls. and half-bbls.
Bright Sugar Syrup, half-bbls.
Full lines California Prunes.
Also 3 and 4 Crown Raisins.

THOS. KINNEAR & CO. 49 FRONT ST. EAST TORONTO

lasses. Rum is also manufactured, but they have very little demand for it. White rum is sold at 22c. (proof) wine gallon.

The two principal towns on this island are Frederiksted and Christiansted, they being about 15 miles apart, on opposite sides of the island. At the former place (leeward side) vessels of any draft can enter the harbor; but at the latter place only sailing vessels of light draft can be used.

ST. KITTS.

The British Island of St. Kitts has a population of 32,000. It does very little business with Canada, except in butter and cheese. Of the former, 7,363 lbs. was imported in 1896 from Canada, compared with 5,664 lbs. from the United States, and 7,993 lbs. from the United Kingdom; and of cheese, 5,121 lbs. from Canada, compared with 21,633 lbs. from the United States, and 616 lbs. from the United Kingdom.

Flour, corn and oats, amounting last year to 24,273 bbls., 18,956 bush., and 51,762 lbs., respectively, were imported from the United States; the majority of the sugar estates import their oats direct from England. The brands of flour used are principally "Knickerbocker," "St. Lawrence," "West India Belle," and "Foaming Sea." Freight rate from 25 to 50c. per bbl. Corn in two-bushel bags costs 74c. per bag on the island. Holmes & Coutts' New York biscuit is used principally, at a cost of from \$1.95 to \$2 per barrel in New York. Very few canned goods are used.

Of hams about 10 tons are consumed; the "Diadem" brand, costing in New York about 9½c. per lb. These hams are sugar-cured, with and without covers. Of cornmeal, quite a large quantity is used, costing \$2.65 per bbl. of 196 lbs., delivered. Groceries and dry goods are all imported from England and New York. Furniture, very little imported. Boots and shoes, about half the quantity used is imported from Canada.

The following is a statement of the principal goods imported and duties levied on same:

Flour, per bbl.	\$1 20
Oatmeal, per bbl.	0 96
Cornmeal, per bbl.	0 50
Hams and bacon, per 100 lbs.	2 00
Lard and its compounds, per 100 lbs.	1 00
Butter, per 100 lbs.	2 00
Cheese, per 100 lbs.	2 00
Bread and biscuits, common, per bbl.	0 25
Grain—oats, per bushel.	0 06
Peas, beans and barley, per bushel.	0 12
Salt beef, per 100 lbs.	1 00
Fish, dried or smoked.	0 36

GOODS ADMITTED FREE.

Animals, alive, to include sheep, hogs, poultry and all suckling animals.

Books; eggs; fish, fresh or on ice; fruits; salt; furniture in use.

The principal exports of this island are sugar, molasses and rum.

ANTIGUA.

This island is a British colony, with a population of about 36,000. The annual import of wheat flour for the year 1896 was 16,303 bbls.; rye flour, 66 bbls.; cornmeal, 7,046 bbls.; corn, 29,696 bushels, all of which was imported from the United States. The flour principally used there is the "St. Lawrence," "Knickerbocker" and "White Light" brands. There were 1,304 bushels oats imported from Canada, 59 bushels from the United States, and 830 bushels peas and beans; of this 370 bushels were from Canada. There were 571,200 lbs. pork imported from the United States, and 78,600 lbs. from Canada. Cheese, 11,470 lbs. imported from United States, and 4,412 lbs. from Canada. Butter, 6,808 lbs. from the United States, 31,785 lbs. from the United Kingdom, and 2,802 lbs. from Canada.

There were imported to this island from the United States 4,438 lbs. lard, 40,130 lbs. beef, 11,318 lbs. hams and bacon; also from the United Kingdom, 6,094 lbs. of hams and bacon, and 5,828 lbs. tea.

The cornmeal for this island should be well kiln dried, and put up in barrels of 196 lbs. net. Oats are imported in two-bushel bags of 112 lbs.

The principal biscuits imported are the "Bordeaux" brand, costing \$2.10 per bbl.

in New York; also about 600 half-barrels butter crackers, and from 300 to 400 boxes of fancy crackers, such as lemon and sugar; the latter are principally imported from England.

Of condensed milk about 200 dozen 1-lb. tins are used. A market for a first-class article may be found there at \$1.10 per doz. Of canned meats, Armour's manufacture is principally used, and about 40,000 lbs. of all kinds consumed. Corned beef is put up in square pound tins; roast beef in circular 1-pound tins. Cheese, "Randall's Young America" and "Gloucester" brands, in 7 and 30-pound packages, costing on an average about 14c. per pound in New York. No demand for carriages on this island. Groceries and dry goods are mostly imported from England. Grey, blue and brown duck is imported from Canada at from 6 to 10c. per yard. The English duck at 6c. is not quite equal to Canadian.

There should be a limited market for Canadian oil and paints on account of freight rates being less than from England, where they are now purchased. Boots and shoes are mostly imported from the United States; the kind used cost from 90c. to \$1.30 per pair; only a small quantity of a better quality used. Canned salmon, from 400 to 500 dozen one-pound tins are used. Columbia River "Republic" brand, purchased in New York at \$1.50 per dozen, "Anchor" at \$1.25.

The following is a statement of the principal goods imported, and duties levied on same:

Flour, per bbl.	\$1 20
Oatmeal.	0 96
Cornmeal.	0 48
Ham and bacon, per 100 lbs.	2 00
Lard and its compounds, per 100 lbs.	1 00
Butter, per 100 lbs.	2 00
Cheese, " "	2 00
Bread and biscuits, common, per bbl.	
of 200 lbs.	0 24
Grain, oats, per bushel.	0 06
Peas, beans, and barley, per bushel.	0 12
Salt beef, per 100 lbs.	1 00
Fish, dried or smoked, per 100 lbs.	0 36
Cattle, each.	1 20

PURE GOLD

**Purity
profit.**

Tillson's Roller Process Buckwheat Flour is not a blended mixture—there is no permanent profit for you or for us, in impurity.

Tillson's Roller Process Buckwheat Flour is ground from the best grain raised in a section noted for its fine buckwheat. It has the full, clear, buckwheat flavor that

the buckwheat berry yields when it is fully matured and ripened. And it is clean—absolutely so.

In purity there is profit. Can we send you prices and samples?

**Tillson's
Roller Process
Buckwheat Flour**

The Tillson Company, Limited
Tilsonburg, Ont.

FROM MANUFACTURER
TO RETAILER DIRECT.



There are yet a few who are not using Pure Gold Windsor Square Blue ; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits ; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we
your
Order?

PURE GOLD MFG. CO.

Toronto

SALT

SALT

—“The Salt of the Earth”—

RICE'S PURE SALT

HAVE YOU IT ?

SOLE MAKERS

SALT

North American Chemical Co., Limited
Goderich, Ont.

SALT

Boom your Tea Trade --- It Pays

THESE PALATE TICKLERS WILL DO IT

"TEA-CUP"

JAPAN

Choicest May Pickings

"KURMA"

THE TEA OF TEAS

Lead Packets only. Retail at 25, 30, 40, 50 and 60c. lb.

WRITE US **The Davidson & Hay, Limited**

Wholesale Grocers and Importers

TORONTO

GOODS ADMITTED FREE.

Animals, alive, to include sheep, hogs, poultry, and all suckling animals.

Books; eggs; fish, fresh or on ice; fruits; salt; furniture in use.

DOMINICA.

This island is a British colony with a population of about 27,000. The imports for the year 1896 were 6,471 bbls. flour, mostly of the New York brands "St. Lawrence" and "Knickerbocker"; 827 bushels corn, and 434 bushels oats, all from the United States. Hay and straw are not imported. 227 bbls. biscuits, "Pilot" and "Bordeaux" brands, from the United States; 1,475 lbs. canned fruits were imported from the United Kingdom. Hams, 6,689 lbs., half from the United States and half from the United Kingdom; and 126 bbls. corn meal from the United States. Cheese 3,594 lbs., butter 33,782 lbs., lard 5,152 lbs., all imported from the United States. Groceries and hardware, about \$6,000 worth are imported from the United Kingdom and United States. Paints and paint oils are imported from the United Kingdom; 2,579 gallons of kerosene and 2,299 gallons of cotton seed oil were imported from the United States. Medicines and drugs, to the value of about \$2,000; also, boots and shoes to the value of about \$7,500, from the United Kingdom.

The exports from this island for the year 1896 were 616 tons of "Muscovado" sugar, and 229 tons "Crystalized" sugar; 7,100 bunches of bananas, 4,036 bbls. limes, 2,850 bbls. oranges, 100,925 coconuts, 50,367 gallons concentrated lime juice, and 107,344 gallons raw lime juice. 434 gallons of bay oils, 27 gallons of orange oils, 1,942 gallons of lime oils, and cocoa 993,456 lbs.

The following is a statement of the principal goods imported, and duties levied on same:

Flour, per bbl.	\$1 46
Cornmeal	72
Hams and bacon, per 100 lbs.	2 00
Lard and its compounds, per 100 lbs.	1 20
Butter, per 100 lbs.	2 40
Cheese, "	2 00
Bread, pilot or navy, crackers and soda biscuit, per bbl., not exceeding 100 lbs.	72
Cattle, each.	1 02
Grain, oats, per bushel.	12
Peas, beans, and barley, per bushel.	12
Salt beef, per 100 lbs.	1 00
Fish, dried or smoked, per 100 lbs.	60

GOODS ADMITTED FREE.

Books; eggs; fish, fresh or on ice; fruits; salt; furniture in use.

ST. LUCIA.

Is an English colony with a population of 46,671. This island is the principal coaling

station for the English navy in the West Indies, and is very strongly fortified and a large number of English troops are stationed here.

14,011 bbls. flour were imported in the year 1896, the principal brand is "Prize Winner," manufactured by Hecker, Jones, Jewel Milling Co., of New York; and 2,907 bushels corn, principally from the United States; 581 bushels oats imported from Canada, and 3,003 bushels peas and about 100 tons of pressed hay from the United States.

Of biscuits, 6,979 lb., fancy, from England; 666 lbs., fancy, from the United States; 725 bbls. common biscuits from the United States.

Smoked hams, 18,437 lbs., principally "Mount Vernon" brand used, weight from 8 to 10 lbs. each; 11,435 lbs. of these hams were imported from the United States, the remainder from the United Kingdom.

Cheese and lard are imported from the United States; butter from France and the United Kingdom. A few packages of Canadian butter have been imported, put up in tubs of 50 lbs., and the butter from France in from 1 to 2 pound tins. The amount of cheese, lard and butter imported was, cheese 24,822, butter 22,650, lard 65,254 lbs.

Only one carriage imported during the year; very few used.



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

in Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

Grocer
ported p

Furnit
ported p
and con
ture.

Drugs
ed princ

Boots
per pair
the Unit
France:

The e
the follo

"Mu
"Usine

105,000

The fi
pal goo
same:

Flour, p
Cornme
Lard an
Butter..

Cheese
Oats, pe
Peas an
Cattle, s
Beef, s

Biscuits
per b

Biscuits
100 l

Fish, sa
lbs. . .

Pork, se
Salt, co
Salt, tal

Eggs
vegetab

REI

The
chants'
on Tue

The ele
Preside

Rogers
1st vice
and fur

dent, M
street; t

wools, T
Trower

Yonge:

Secre
bers th

of retai
casting

ing Leg
who su

House.

Ross
ports of

Groceries, dry goods and hardware imported principally from the United Kingdom.

Furniture to the value of \$1,156 was imported principally from the United Kingdom, and consisted chiefly of bent wood furniture.

Drugs to the value of \$3,608 were imported principally from the United Kingdom.

Boots and shoes valued at from \$1 to \$2 per pair retail, principally imported from the United States; a small quantity from France and Canada.

The exports from the island consisted of the following :

"Muscovado" sugar, 493 tons ;
"Usine" sugar, 3,055 tons ; molasses, 105,000 gallons ; rum, 1,280 gallons.

The following is a statement of the principal goods imported, and duties levied on same :

Flour, per bbl.....	\$1	10	2-5
Cornmeal.....		55	1-5
Lard and its compounds, per lb.		3	1-2
Butter.....		4	3-5
Cheese.....		2	3-10
Oats, per bushel.....		9	1-5
Peas and beans, per bushel....		9	1-5
Cattle, each.....	1	38	
Beef, salted or picked, per lb.		2	3-10
Biscuits and bread, common, per bbl.....		55	1-5
Biscuits and bread, fancy, per 100 lbs.....	1	10	2-5
Fish, salted and dried, per 100 lbs.....		55	1-5
Pork, salted and pickled, per lb.		3	
Salt, coarse, per bbl.....		20	7-10
Salt, table, per 100 lbs.....		27	3-5

GOODS ADMITTED FREE.

Eggs ; fish, fresh or on ice ; fruits and vegetables, fresh.

(Continued next week.)

RETAILERS ELECT OFFICERS.

The annual meeting of the Retail Merchants' Association, of Toronto, was held on Tuesday evening, in Shaftesbury Hall. The election of officers resulted as follows : President, Mr. W. B. Rogers, the Chas. Rogers Sons Co., furniture, Yonge street ; 1st vice-president, Mr. Wm. Dineen, hatters and furriers, Yonge street ; 2nd vice-president, Mr. George Boxall, hardware, Yonge street ; treasurer, Mr. Henry Davis, Berlin wools, Yonge street ; secretary, Mr. E. M. Trowern, of B. & H. B. Kent, jewellers, Yonge street.

Secretary Trowern urged upon the members the necessity of looking to the interests of retail merchants first and foremost in casting their ballots for members of the coming Legislature, and to vote only for those who supported their bill, now before the House.

Rosslund and Kaslo have been made ports of entry.

TRADE CHAT.

THE Dresden correspondent of The Chatham Banner writes : "During the past season 14,870 live hogs have been weighed on the town scales and shipped from this place. This means that local buyers have paid about \$120,000 into the hands of farmers in this vicinity. This covers only a portion of the number of hogs shipped, as our buyers buy a large percentage of their stock in lots without weighing. The 14,870 taken at the average weight means that 2,602,250 pounds of pig has been weighed. The shipments of dressed hogs have also been exceptionally large."

The Ethel cheese factory made 117,755 pounds of cheese in 1897, and sold it for \$10,047.25.

Thieves recently broke into the Weston Trading Store, Weston, Ont., and stole a quantity of canned goods, etc.

The Newmarket Advertiser gives figures showing the shipments from that station for the week to be 20 cars, and to that station 17 cars.

J. & R. Robson, millers, Brantford, have acquired the Draper Roller Mills, and intend to keep them running day and night for some time at least.

There has been quite a demand for Manitoba flour in the Old Country, and the Lake of the Woods Milling Co. are shipping a large quantity to Ireland.

At a meeting of railroad officials in Brantford, last week, it was decided to strictly enforce the rule charging merchants and others for delay in unloading freight from cars.

The Government will place some 95,000,000 whitefish in Lakes Ontario, Erie, Huron, and St. Clair next summer. The eggs are now being hatched in the Sandwich Hatchery.

The proprietor of a small grocery store in Kingston is said to have the following words attached to crape on the front door : "On account of the death of my father, go to the back door to do business."

The action of the Dingley tariff has caused a crisis in the orange and lemon trade in the southern provinces of Italy and in Sicily. In many places prices are so low that the fruit does not pay for the picking.

There is in the north of England a very good demand for Canadian creamery butter, and in Manchester choicest qualities have brought from 21½ to 22¼c. wholesale, thus exceeding the Australian prices.

The latest shipment of cheese from the Warkworth cheese factory, together with the steamer and all other accompanying freight, has gone to the bottom of the ocean. The shipment consisted of over four hundred cheese and was insured for eleven cents per pound. The patrons will possibly realize

more money out of the shipment than had it reached its destination. — Express, Colborne.

The shortage of the harvest in Austria-Hungary is much greater than has been anticipated. Advices from good quarters indicate that it will be necessary to import 20,000,000 pounds of food supplies.

The receipts of the Newmarket Dairy Association, for 1897, were \$16,000.73 ; the total quantity of cheese made was 186,252 lbs., valued at \$15,742.50. The assets of the association are \$3,189.39, and the liabilities \$650.

The Ontario Game Wardens think that Klondyke supply merchants are inducing settlers to kill deer for the sake of their hides, to sell to miners. The Deputy Warden at North Bay has seized a number of deer skins and deer horns.

E. J. Madden, of Newburgh, is dead, aged fifty years. He had been engaged in cheese manufacturing, and also as a cheese buyer, in Kingston, Napanee, Belleville and Peterboro' districts for about twenty years. He owned a factory at Newburgh, also one at Camden East.

The merchants of Windsor have been making a protest against the practice of allowing smallwares to come in without payment of customs duty. People go across to Detroit for a day's shopping and the evasion is an easy matter. The Customs officers at that point have been given orders to let nothing pass without payment of duty.

There is a Klondyke awaiting development here in the Eastern Townships. It is the export butter business. Several large creameries, established at central and convenient points, would yield hundreds of thousands annually and leave the soil as rich as ever. Now is the time for men of enterprise to join hands with farmers and push the matter.—Examiner, Sherbrooke.

GROCERS FOR ALDERMEN.

The following are those in the grocery trade that were nominated Thursday, Jan. 20, for aldermen of Montreal :

Centre Ward — Hormidas Laporte, of Laporte, Martin & Co., wholesale grocers, for seat No. 1 ; elected by acclamation.

St. Gabriel Ward—Louis A. Jacques for seat No. 1 ; elected by acclamation. Richard Turner, for seat No. 2 ; elected by acclamation.

St. Lawrence Ward—John Scanlan, for seat No. 2. Mr. Scanlan's committee and canvassers have not been idle ; their report is favorable. The chairman of the committee stated, in conversation with a representative of THE CANADIAN GROCER, that if two-thirds of those who promised to support Mr. Scanlan kept their word on election day he would be elected.

No January Dullness Here

and to keep business lively we offer :-

50 Chests Ceylon Pekoe, fine style and draw, at 15c.

6 Cases, 12 oz., Choice Eleme Figs, quality good, in case lots, 320 boxes, at 6½c. box. Less quantity, 7c. box.

8 Cases Keiller's Dundee Marmalade, each 4 doz., 1-lb. pots, at \$1.50 doz.

H. P. Eckardt & Co.

Wholesale
Grocers

TORONTO

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, **LONDON, ONT.**

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, \$2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.



P
JOHN B.
M

THE

Publ
culat
Nort
Queb
Islan

MONTR

TORON

LOND

MANC

NEW

Subscrip

WHE
PLEA
THEIR

GR.

C

anoth

merci

much

On

regar

coun

again

an i

one

incre

bran

fied

"M

follo

E

Prod

Anin

Agri

Man

Misc

If

the

min

\$5.4

\$10

\$58



President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

OFFICES:

MONTREAL - - - - Board of Trade Building, Telephone 1255.
TORONTO - - - - 26 Front Street West, Telephone 2148.
LONDON, ENG. - - - 109 Fleet Street, E. C., J. M. McKim.
MANCHESTER, ENG. 18 St. Ann Street, H. S. Ashburner.
NEW YORK - - - - 14 Irving Place, M. J. Henry.

Subscription, Canada, \$2.00. Great Britain, \$3.00.
Published every Friday.

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

GRATIFYING TRADE RETURNS.

CANADA'S foreign trade for the fiscal half year ending Dec. 31 last is of a most gratifying character, and is another proof that the financial and commercial condition of the country is becoming much more satisfactory.

One of the most pleasing features is in regard to the exports, the products of the country. These aggregated \$89,790,407, against \$69,891,422 the same period 1896, an increase of over 28 per cent. And one of the striking features in regard to this increase is that it is shared in by every branch of trade, except that which is classified under "Produce of the fisheries" and "Miscellaneous." This is shown by the following table:

EXPORTS, THE PRODUCE OF CANADA.

	1897.	1896.
Produce of the mine.....	\$ 7,534,175	\$ 5,146,066
" " fisheries.....	7,013,323	7,066,648
" " forest.....	19,320,247	18,623,061
Animals and their products	31,067,346	25,231,623
Agricultural products.....	19,545,481	8,960,541
Manufactures.....	5,248,150	4,763,418
Miscellaneous.....	71,685	100,065
	\$89,790,407	\$69,891,422

It will be noticed from the above table the increase is \$2,388,009 in produce of the mine, \$697,186 in produce of the forest, \$5,835,723 in animals and their products, \$10,584,940 in agricultural products, and \$584,732 in manufactures. The increas

of over 96 per cent. in agricultural products is little short of phenomenal. All Canada's industries are evidently in a fairly healthy condition.

Exports alone are not, however, indicative of a country's prosperity. The United States, for instance, during the time of its severest depression, largely increased its exports. The nature of the imports must also be taken into account in order that a proper estimation may be arrived at. Canada, in this particular, is not found wanting.

The total imports for the six months were \$59,968,813, against \$53,624,067 the same time last year. The increase in dutiable goods was 7.3 per cent., and in free goods about 18 per cent., while the increase in the duty paid was \$462,576, about 4 3/4 per cent. The percentage of duty paid on the dutiable goods imported, was 29.22 in 1897, and 30.27 in 1896, a difference of 1.05 per cent.

The following is a list of the imports of dutiable goods, of direct interest to the grocery trade, for the half-year periods of 1897 and 1896 respectively:

DUTIABLE IMPORTS.

	1897	1896
Ale, beer, porter.....	\$ 72,082	\$ 72,084
Rice.....	149,096	66,282
Fish and products of.....	199,990	197,965
Fruits and nuts, dried.....	810,185	607,505
Oranges and lemons.....	241,875	222,713
All other fruits.....	268,156	228,649
Pickles and sauces.....	72,146	67,297
Provisions, lard, meats, etc	619,123	310,259
Butter and cheese.....	29,757	22,010
Seeds and roots.....	105,853	94,142
Soap.....	127,054	120,937
Spices.....	97,541	75,513
Spirits.....	465,678	461,533
Wines, non-sparkling and sparkling.....	216,285	219,864
Sugar.....	1,738,894	3,547,270
Molasses and syrups.....	309,075	416,358
Tobaccos and cigars.....	90,675	133,494
Tobacco leaf.....	114,444
Vegetables.....	109,421	96,503

The increases of 1897, compared with 1896, are as follows: Rice, \$83,714; fish, \$2,025; fruits and nuts, dried, \$202,680; oranges and lemons, \$19,102; other fruit, \$39,507; pickles, \$14,849; provisions, \$308,964; butter and cheese, \$7,747; seeds and roots, \$11,691; soap, \$6,117; spices, \$22,028; spirits, \$4,145; vegetables, \$96,503. The decreases are: Sugar, \$1,808,376; molasses and syrup, \$107,282; wines, \$3,579.

The large decrease in the importation of sugar is rather a surprise in view of the fact that during the last few months large quantities of German, Dutch, and Austrian granulated sugars, have been coming into this market. But it must be remembered

that a year ago refiners largely anticipated their wants in raw sugar, in view of an early session of Parliament and a possible increase in the duty, while only one out of the three refineries in the Maritime Provinces have been running on full time for some months. It is probable that in these facts are to be found the explanation for the decreased sugar imports. Our figures, it should be noted, include both raw and refined sugars.

The free imports during the first half of the fiscal year of 1897, ending with December 31, were \$25,618,788, against \$21,634,396 in 1896. The imports appertaining to the grocery and allied trades for these two periods were:

FREE IMPORTS.

	1897.	1896.
Broom corn.....	\$ 43,203	\$ 46,376
Coffee.....	948,241	273,837
Fish and their products.....	432,937	373,496
Fruits—pineapples, bananas, etc.....	215,834	185,240
Grease for soap making.....	68,932	89,804
Salt.....	152,792	235,137
Tea.....	1,511,161	1,906,317
Tobacco leaf.....	16,989	860,878
Hides and skins.....	1,563,278	1,136,566
Corn.....	2,633,452

A decrease in the importation of tea during the half-year from July to December last was only to be expected. In the first place, the trade imported large quantities early in the year, in anticipation of a duty being put on for revenue purposes, and, while a market was subsequently found in the United States for a good deal of this, yet the effects of this buying are still in evidence, although only to a slight extent indeed. Then, another factor was the attention which was being paid to the United States markets by tea shippers, who were anxious to get their goods into that country before the new inspection law went into operation, while the quantities sent to Canada were, in consequence, smaller than usual. The enormous quantity of free corn brought in is one of the features of the above table.

VANCOUVER'S FOREIGN TRADE.

During the calendar year, 1897, there were collected, at the Vancouver Customs House, duties to the extent of \$462,037.74; inland revenue to the extent of \$185,032.89 and \$2,375.53 in other revenue, making a total revenue of \$649,445.16. In February, the smallest amount, \$43,066.30, was collected, but the next month, March, brought up the average with the largest total of the year, \$83,609.54. The imports for the year were valued at \$2,378,372 and the exports at \$1,285,320.

BIG PURCHASE OF TOMATOES.

THERE is a good deal of speculation in tomatoes. One house has secured about 30,000 cases, but, as it is known to be furnishing supplies for British Columbia and the Yukon, it is more than likely that the bulk of its purchases will go west.

This firm has paid as high as \$1.10, f.o.b. Ontario points, to packers and jobbers.

The top price was paid for 3,000 cases of a well-known and popular brand.

The buyer of the Alaska Commercial Co. is on his way east, and sellers are expected to receive heavy orders.

FINEST GREEN TEAS SCARCE.

A scarcity of the finest grades of China green teas, as well as of the low grade descriptions, is being experienced on this market.

Indirectly the cause of this is the rush of last summer to get teas of all descriptions into the United States before the new tea inspection law went into operation; also before the threatened duty was placed upon this commodity.

On account of this, fewer green teas of the finest grades were brought into Canada, and now that there is a demand for them not enough is on the market to supply requirements.

So urgent has been the demand that some of these finest teas have been brought on from New York during the past week or two, notwithstanding the 10 per cent. duty, which has added a couple of cents per pound to the price in some instances.

A MATTER OF "BARGAINS."

Devious are the ways of the retailers of "bargains." Often it is a matter of wonder to even shrewd, progressive merchants to see their neighbors offering for sale some staple article at a lower than wholesale price. In some cases a sale of this kind would be a legitimate "snap," where the retailer goes in to lose money for the advertising thus derived. But, as a rule, the honesty of the bargain is questionable.

There is so much of imitation and counterfeit nowadays that there cannot be too close a scrutiny of any goods thus sold. There have been cases, too, of scales being so arranged that the cream has been taken from the "snap" by poor weight. Recently

a grocer was arrested for giving such short weight on a so-called bargain in sugar that from 1¼ to 2 lbs. less than advertised were given with each \$1 worth.

Many dealers hesitate to question the honesty of their competitors in a matter of this kind, yet cases of such dishonesty are not so rare but that a dealer who finds any of his customers are attracted by such a sale is justified in warning such customers to make comparison regarding the value of the goods offered, and to make sure of getting the full weight advertised. Above all things, an honest dealer should never try to match at his own game a competitor for trade who is tricky or unscrupulous. Honesty is the best policy.

LOOKING FOR CANADIAN BACON.

During the last week a representative of a large importing firm in Liverpool has been in Toronto endeavoring to make arrangements with local packers to supply them with smoked meats, etc.

This firm imports about 1,000 boxes of over 400 lbs., or about 200 tons, of these meats weekly from United States firms, but they are anxious to place this order with Canadian packers, because of the excellent quality of their product.

This is another proof of the favor with which Canadian pea-fed pork is received in Great Britain.

It behooves Canadian dealers, and especially breeders, to see that the quality of our pork is still further improved rather than allowed to deteriorate.

THE EGG MARKET.

The present indications are that holdings of eggs will, at the present rate of consumption, last but a short time. After that, the sale will have to depend on current receipts, and, as, so far, these receipts have been light, dealers predict that a scarcity of eggs is inevitable.

Though the price of eggs will probably go up, it would be poor policy on the part of shippers to hold stocks for a rise, as not only is there danger of deteriorating, but better results are, as a rule, obtained by taking good prices when they are to be had. And the price for strictly fresh laid is good now.

THE INSOLVENCY LAW QUESTION

THE question of an insolvency law for Canada has been so freely ventilated that no new plea or argument is possible.

Every business man recognizes that the present condition of affairs is shameful, yet only the few are bestirring themselves to have our laws amended. The truth is, our standard of commercial morality is far below that which prevails in Great Britain.

Here, gentlemen who settle at 25 to 40c. on the dollar are often recognized as possessing genuine business ability, while the man who pays up and acts honorably is considered a poor, weak-spirited creature, quite out of place amongst up-to-date business men.

In Great Britain the foolish old prejudice in favor of honesty still exists, and men are compelled, not only by law, but by public opinion, to be upright.

In the counting-house of Keen, Robinson & Co., London, the great mustard manufacturers, there hang framed letters, telling each its own story of business failure, resulting from causes impossible to prevent, and yielded to only when no other course was open. The insolvents were honorably discharged, and embarked in business again.

The second venture was a greater success than the first, and the business was placed on a paying basis. With the very first available funds, every penny of their former indebtedness was paid off. These are not isolated cases; they are common, everyday occurrences.

No wonder British and Canadian business men do not see eye to eye.

It may be foolish, and quite out of keeping with modern American methods, which we are copying in Canada, but if we cultivated a belief in and high regard for greater honesty in business, there would be less need for insolvency legislation. Some kind of legislation of this character would be an aid in developing better business principles in Canada.

BRANTFORD BOARD OF TRADE.

At the annual meeting of the Brantford Board of Trade, held on Tuesday night, the following officers were elected for the year:

President—Harry Cockshutt,
Vice-President—T. H. Preston.
Secretary-Treasurer—Geo. Hatley.

from th
good g
mercial
pean, A
has, lik
land, a
Canada

In a
had a
of the
that af
license
provinc
provinc
things,

The I
America
the log
This wi
indeed,
commes
sibly th
would
should
impatie
be put t

In
ignora
sense.

The
place,
tions
sawn
of On
himse
and v
the p

Th
so dis
it has
appe
Gove
on th
expo
soev
timb

W
sibly
do w
Com
By
cont
latio

ANOTHER ERROR REGARDING CANADA.

ONE of the brightest trade papers in the United Kingdom is Commerce, published in London. Judging from the character of its articles it has a good grasp of matters, financial and commercial, in Great Britain, and in the European, Asiatic and African countries; but it has, like many other journals in the Motherland, a great deal to learn in regard to Canada.

In a recent issue the journal in question had an article in reference to the action of the Ontario Government in stipulating that after May 1st, next, when existing licenses must be renewed, all logs cut in the province must be cut into lumber in the province, and in that article it, among other things, said:

The Dominion Government propose to compel American owners of Ontario timber forests to saw the logs obtained from them within the province. This will hit the Michigan lumbermen very hard indeed, and the policy of Dingley will scarcely commend itself in their eyes in the future. Possibly the strictly correct thing for Canada to do would be to start saw mills of their own which should "lick Creation," but a young country is impatient of new methods, and such mills could not be put up to-morrow or the day after.

In this extract, Commerce exhibits its ignorance of Canadian affairs in a two-fold sense.

The Dominion Government, in the first place, had no more to do with the regulations which stipulate that the logs shall be sawn before being taken out of the province of Ontario than had the editor of Commerce himself. The regulations were devised by, and will be enforced by, the Government of the province of Ontario.

The Dominion Government might, if it is so disposed, put an export duty on logs, but it has nothing to do with the regulations appertaining to Ontario's timber lands. The Government of the province of Ontario has, on the other hand, no power to place an export duty on logs, but it can create whatsoever regulations it sees fit in regard to the timber lands within its territory.

With regard to the suggestion that "possibly the strictly correct thing for Canada to do would be to start saw mills of their own," Commerce again exhibits its ignorance.

By the word "Canada" we presume our contemporary means Ontario, for the regulations, of course, only apply to that pro-

vince. But, whatever it means, the suggestion is an empty one: We have saw mills, and a number of them. It is true that, owing to the mill men in the United States being able to tow logs with such facility from Canadian forests across Lakes Huron and Michigan to their own mills, a number of saw mills in Ontario are idle, but that does not follow that we have none.

We might state, for the further information of our contemporary, that some of the mills in operation in Ontario, and other parts of Canada, are enormous concerns, and large quantities of their product yearly find their way both into Great Britain and the United States. Last year, nearly \$25,000,000 was taken by these two countries together.

We have gone to greater length in regard to this matter than we intended, but the mistakes, which are so commonly made by the British press, are most irritating, because they are, as a rule, entirely inexcusable.

British newspaper men are as intelligent and as capable as any under the sun, but in matters appertaining to Canada they presume too much and trouble themselves too little in ascertaining the facts upon which they are writing.

CREDIT AND CASH PRICES.

Merchants who sell goods on credit at a cash price will ultimately fail to make the revenue and expenditure ends of their business meet.

Wherever there is a credit business there must be losses: There are losses from bad debts and losses on interest account.

Losses from these sources, when they are not provided for in the price of the goods sold, are the canker worms which have eaten the heart out of what appeared to be many a prosperous business.

The wide-awake merchant endeavors by legitimate means to lessen the first cost of his goods: He studies the markets; he saves his discounts; he sells for cash; and if perchance he has to do a little credit he adds a slight percentage to the selling price of the article which is so sold.

Business is business; and it is only by hewing to the line of strict business methods that a merchant can hope to compete successfully with the departmental stores and his up-to-date confreres.

PROPOSED SUGAR AGREEMENT.

THE proposed Dominion agreement to govern the sale of sugar is still hanging fire. It is now over a month and a half since the proposition was first drawn up, and was submitted to the trade in different sections of the country. This delay is rather lengthy, for it seems reasonable to expect that a business man would not take all this time to make up his mind.

Many of the firms who were anxious to see the reform put in force are so disappointed at the hitch that has arisen, that they have threatened, from time to time, to throw up the whole matter and issue instructions to their representatives to accept orders for sugar, irrespective of any arrangements that might be made.

After some persuasion they consented to delay their action, but this week some of the leading houses in Montreal have given out an ultimatum that if after a certain date—which is said to be the end of the present month—no decision has been arrived at, they will instruct their travelers to go ahead on the old freelance policy.

It is not unnatural that they should feel disgusted, but, at the same time, it will be a matter of general and extreme regret if the proposed reform, which every right thinking trader would like to see introduced, falls through.

The chief stumbling blocks are a house in Montreal, and one in Kingston, who have so far declined to adopt the proposed arrangement. The houses in Quebec city also have taken the same stand, but if the two firms already mentioned could be induced to fall into line, the wholesale trade elsewhere is prepared to go through with the arrangement, whether the traders in the latter city agree or not, because it believes they are too far east, to seriously interfere with business west of Three Rivers or Sorel.

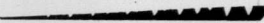
It is to be hoped that the two reluctant traders may, even at the last moment, be induced to agree, and the proposition given a fair trial if nothing else.

Following is the very latest news item from Klondyke: "A grocer was recently lynched for adulterating sugar with gold dust." This beats Joaquin Miller's remark, "I'm sick of seeing so much gold."

FISH... FOR Lenten Time

We are offering at exceedingly low prices:

GREEN COD. No. 1, large, in 200-lb. barrels.
 " " No. 1, medium, in 200-lb. barrels.
 " " small, in 200-lb. barrels.
 EELS. Finest quality - - in 200-lb. barrels.
 SALMON, "British Columbia," in half-barrels.
 " "Labrador," in barrels.
 TROUT (salmon), in half-barrels.
 WHITEFISH, in barrels.
 HERRINGS, "Nova Scotia," in barrels.
 " "Nova Scotia," in half-barrels.

Also 

Genuine Labrador Herrings in Barrels.

These herrings have been totally exported to the American market for the last 4 or 5 years, but we have managed to secure a fine lot which we offer at a very reasonable price.

We guarantee them to be **THE GENUINE LABRADOR HERRING.**

WRITE FOR PRICES.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

 MONTREAL

This depar
 notices
 In futu
 inserte
 only, n
 of stan
 they a
 have l

A

2 to 3c.
 Eby, Bl

H. P
 succota

The
 large n
 long, c

H. F
 ported,
 price.

Cho
 18c., a
 Bristol

Buy
 plied
 held b

In
 Lucas
 they

The
 offerin
 in a c

Var
 catsuj
 chees

Th
 sales
 " Dia
 pails

Th
 good
 parti
 of pr

"
 chea
 our
 mola

A
 tapir
 Blai
 wee

S
 just
 also
 apri

T
 clos
 and
 bar

I
 pin

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

AN exceedingly fine range of Japans, retailing at 25, 30 and 35c., which could not be replaced to-day under 2 to 3c. higher, are selling freely with the Eby, Blain Co., Limited.

H. P. Eckardt & Co. have "Log Cabin" succotash in flat tins.

The Wm. Ryan Co., Limited, have a large number of orders for barrel pork and long, clear bacon.

H. P. Eckardt & Co. are selling an imported, pure castile soap in bars at a low price.

Choice Ceylon and Indian teas, about 18c., are now in store with Lucas, Steele & Bristol in half-chests.

Buyers of figs can get their wants supplied from a stock of Comadras, in tins, held by H. P. Eckardt & Co.

In evaporated apples and white beans, Lucas, Steele & Bristol are offering what they report are splendid values.

The Davidson & Hay, Limited, are offering a particularly good value this week in a choice Barbadoes molasses.

Van Camps' celebrated tomato soup and catsup, pork and beans, macaroni and cheese, in store with George Foster & Sons.

The Eby, Blain Co., Limited, report large sales the past three weeks of their "Diamond" syrup, in half-barrels and pails.

The Davidson & Hay, Limited, report a good demand for California fruits, more particularly in apricots and cheaper grades of prunes.

"We are offering syrups in half-barrels, cheap," say Lucas, Steele & Bristol; "also our 'Bargain' and 'Tiger' brands of molasses."

A fresh shipment of Singapore pearl tapioca is now on the way for the Eby, Blain Co., Limited. Arrival expected in a week or two.

Seven hundred mats of choice figs are just to hand with Lucas, Steele & Bristol; also a full assortment of California prunes, apricots, peaches, etc.

The Davidson & Hay, Limited, quote close prices on codfish, whole and blocks, and Labrador and No. 1 split herring in barrels and half-barrels.

D. Gunn, Bros. & Co.'s local and shipping orders for butter have been large this

week, which fact enables them to return good prices for all shipments.

The Eby, Blain Co., Limited, are quoting Sultana raisins, from their large stock, at close prices as to grade.

Rutherford, Marshall & Co. report a good trade in all kinds of produce, but that the great bulk of butter now offered lacks quality. Good butter is in demand.

The Davidson & Hay, Limited, direct buyers' attention to their offerings in Japan teas, all grades. They are also quoting low on Japan dust, just arrived.

Laporte, Martin & Cie are offering genuine Labrador herrings at reasonable prices. This herring had disappeared from the Canadian market during the last three or four years.

The Eby, Blain Co., Limited, offer late fall caught trout and whitefish at low prices, f.o.b. Midland, and, as stock is moving rapidly, intending buyers will do well to take note.

"We are offering bargains in fish of all kinds for Lenten time," say Laporte, Martin & Cie. "The fish has been bought at the right price, and our clients can have the benefit of it."

Clemes Bros. have just received from California a new brand of navels, the "Heap Good," which they state to be the best selected stock they have seen on the market this season.

George Foster & Sons have just received a consignment of "Magnolia" Ceylon tea in chests and caddies. This is a high grade of excellent style and cup quality. Samples may be had on application.

The Dawson Commission Co., Limited, have a car of fancy Senora oranges on the market this week. They have also received a car of fresh sea herring which arrived in excellent condition.

George Foster & Sons report being able to offer exceptional values in molasses. Dealers whose stocks are low will do well to get their quotations, as there is a strong advance in this line in the primary markets.

SILLY HONEY STORIES.

The silly stories, seen from time to time in the papers, about artificial combs being filled with glucose and deftly sealed over with a hot iron, have not the slightest foundation in fact. For years there has been a standing offer, by one whose financial responsibility is unquestioned, of \$1,000 for a single pound of comb honey made without the intervention of bees. The offer remains untaken, and will probably always remain so, for the highest art of man can never compass such delicate workmanship as the skill of the bee accomplishes.—Bee Culture,

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

Few housekeepers in Europe or America but have heard of, and know, enameline.

California prunes and evaporated fruits are constantly on the move with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report the demand for the "Maple Leaf" brand of smoked backs to be constantly increasing.

The "Golden Leaf" Japan teas, handled by George Foster & Sons, are having a large sale and are making permanent customers for the firm, wherever placed.

W. H. Gillard & Co. report a gratifying increase in the sales of their "Diamond" and "Special Label" baking powders during the past year, and the trade is advised that the firm's facilities for putting out the most effective and purest powder, at the least possible price, are greater than ever.

SALES OF DATES IN NEW YORK.

At the auction sale in New York, on Monday, the bulk of the offerings of Persian dates were withdrawn, it is reported, less than 400 cases being sold at 3¼c. for Hallowees, 3¾c. for Khadrawees and 2¾c. for Sairs. The Tunis dates sold at 9½c., but only about 25 per cent. of the quantity offered was disposed of. Of the Persian dates, the purchases at auction, as reported, were 200 boxes of Hallowees, 170 boxes of Khadrawees and 20 boxes of Sairs.

THE HALIFAX BOARD OF TRADE.

The annual meeting of the Halifax Board of Trade was held on the 18th inst. Mr. Geo. Mitchell, M.P.P., was elected president and W. A. Black and J. E. DeWolf, vice-presidents. Council also elected.

A vote of thanks was with great unanimity passed to the retiring president, Mr. G. J. Troop; everybody seemed in accord with the view of the great services he had rendered in that capacity. It was suggested, and will probably be acted on, that a special meeting will be called to discuss important matters dealt with in the annual report, among which were: The tariff, the West India trade, extension of trade in agricultural products, fire protection on Waterside, Provincial Exhibition, the Queen's Jubilee, visitors, Maritime Board of Trade, fast line service, Halifax and Guysboro Railway, sugar tariff, cable communication with the West Indies, marine insurance, steamships, proposed legislation with respect to insolvency, etc., cold storage, winter port. It was a very satisfactory meeting, in point of attendance and interest manifested.



Extracts

of Profit to You
 ---of Purity, Strength,
 Flavor and Economy
 to your Customers.

The "Crown" Brand

buys them---their absolute purity and true, rich, natural, delicate flavor is but one link in the chain. They help a woman to save money, because of their great strength---they are economical to use---a small amount will do the work required and do it unfliningly.

That's the surprising part of it---their economy.

Help a woman to find this out and what follows naturally? A pleasant word for you among that woman's friends---a permanent advertisement that never stops talking---**more business!**

of Flavoring Extracts do more for you than to simply satisfy every single customer of yours that



Robert Greig & Co. - Montreal.



THE
 of
 ye
 brisk the
 some di
 because i
 ever, so
 satisfacto
 are much
 is larger
 canned g
 ticularly
 are dea
 markets.
 quiet an
 have be
 graduall
 prices a
 firm an
 kinds of
 featurele

There
 but the
 Prices fo
 but the
 time bei
 Canned
 mand fo
 follows
 80 to 85

The
 X

THOF
 WAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Jan. 27, 1898.

GROCERIES.

THE wholesale trade is still quiet. It is, of course, usually so at this time of the year, but, as business was so unusually brisk the first week or two of the new year, some disappointment is being expressed because it has not been maintained. However, so far, the month's trade is more satisfactory than it was a year ago. Profits are much better, and the volume of business is larger. Nothing new has developed in canned goods, but prices are still firm, particularly on tomatoes. Pepper and cloves are dearer in the primary and terminal markets. Locally, the sugar market is quiet and unchanged; the outside markets have been irregular. The tea market is gradually assuming more activity, and prices are ruling steady. Currants are firm and in rather good demand. Other kinds of foreign dried fruits are quiet and featureless.

CANNED GOODS.

There is not much doing in canned goods, but there is no change in the situation. Prices for tomatoes are firm at quotations, but the high figures ruling here, for the time being at least, checked consumption. Canned salmon is meeting with a fair demand for this time of the year. We quote as follows: Tomatoes, \$1.20 to \$1.25; corn, 80 to 85c.; peas, 90 to 95c. for ordinary; sifted

select, \$1 to \$1.10; extra sifted, \$1.25 to \$1.40; beans, 60 to 95c.; peaches, \$2 to \$2.40 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; ½-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

COFFEE.

The local demand continues fairly good for Brazilian descriptions of coffee. Advices received from the European markets in regard to Brazilian coffees were of a discouraging nature, and this had a depressing effect on the New York market. The cause of the unsatisfactory feeling is the reported large crop of the Santos description. East India coffees rule firm. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

There is only a limited enquiry, with

transactions small. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Very little doing locally. Advices from New Orleans report the market there steady, with the demand fair. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The past week has witnessed a great deal of fluctuation in the outside markets, and local buyers have, in consequence, been extremely chary of entering the market in its unsettled condition. Business has, therefore, been restricted. Since our last report, the English market has declined 2¼ to 3d. in best sugar, and ¾ to 2d. in cane, while in New York, on Monday, refined sugars were reduced ½c. per lb., in order to adjust prices on a parity with those of raw sugar. The London market was steadier on Monday, but Tuesday's cables again noted an easier turn. The local market is unchanged. We quote wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4½c.; ditto, Dutch, in bags, 4¾c.; ditto, German of Canadian make, in bbls., 4 3-16c.; ditto, imported, in bags, 4 3-16c.; yellows, 3¾c. upwards.

The IMPROVED
XRAY
RAISIN SEEDER



RAISIN SEEDER
The ONE that SEEDS.

1 YEAR WRITTEN GUARANTEE WITH EVERY MACHINE.
Seeds a Pound in 3 MINUTES.

THOROUGH CLEAN FAST
Positively removes every seed.
We have them. You ought to have them.
WALTER WOODS & CO. - Hamilton

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

Who ever thought of selling such extraordinary value in Ceylon Teas before the advent of . . .



until we led the way?

Who ever before us had the pluck or facilities to pack Teas all the way from 30 to 50 per cent. better value than the rest of the trade are offering, and spend thousands of dollars in advertising, to create a demand, that the dealer might have a ready sale?

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL

In the Bottom of Your Heart

There is a desire to please your customers, and to do this you must give them nothing but the very best. You can guard against disappointing them by handling

IT IS THE
BEST FOR
WASH DAY



IT IS THE
BEST FOR
EVERY DAY

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

NUTS.

The situation is much as before. Jordan shelled almonds are reported from New York rather easier. We quote: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Trade continues steady, with Japan rice being firmly held in the outside markets. We quote as follows: Standard "B," broken lots, 3⅞c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Pepper has advanced another ¼ to ⅜c. per lb. in the London market, where spot goods are quoted lower than shipments to arrive. Advices from London report a strong demand for cloves at gradually suffering prices owing to unfavorable reports from Zanzibar. We quote: Pure Singapore black pepper, ground, 14c in kegs, pails and

boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

While the tea market is still quiet, it is gradually improving, an improved demand for low grade Indian and Ceylon teas having developed during the week. Young Hysons are wanted, but they cannot be obtained, and we know of one shipping firm which has instructed its agent here to withdraw all offers, better prices being expected later. There have, however, been a few transactions in Young Hyson teas. Japans seem to be going forward a little more freely. Low grade Japans are firm and scarce. It is estimated that the quantity of Japan tea on the Canadian market is only about 10 per cent. of what is usually held here in first hands at this time of the year. There are not many Indian and Ceylon teas held on spot, but the few which are held are lower in price than they could be laid down to-day. Ruling wholesale prices on the Toronto

market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRENTS—The market is still strong. Canadian buyers are again entering the market, realizing that the present basis is likely to be maintained. Local wholesalers are still experiencing a good demand. We quote: Provincials, 5¾ to 6c.; Filiatras, 6¼c. in bbls; 6⅜c. in half-bbls and 6¼c. in cases. Patras, 6¾c. in bbls.; 6¾c. in half-bbls. and 6⅞c. in cases. Vostizzas, 7½ to 8½c. in cases.

VALENCIA RAISINS—Quiet. We quote as follows: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

CALIFORNIA RAISINS—Advices from the Coast state that the market is firm on prime stock, with offers limited, but prices are unsettled on rain-damaged stock. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Quiet, at 5½ to 5¾c. for Hallowees and 5½c. for Kadrowees.

POULT
BUTTE
EGGS
HONEY



WAN

The

Ar
CUT T

SE

CIGAR
RI

ATHL

E

Whol
anTeas,
Dried
Conde
Canne
meal,Repre
Adva
Bond
supplKee
wel

MAI

Also

CLI

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.



**Improved
Wanzer
Lamp**

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER. **WANZER LAMP & MFG CO**
HAMILTON.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCO

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.

ATHLETE.

DERBY

E. NICHOLSON

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants
and Brokers**

Teas, Canned Goods, Molasses, Coffees,
Dried Fruits, Syrups, Spices, Starches,
Condensed Milk, Salmon, Bags, Beans,
Canned Meats, Smoked Meats, Lard, Oat
meal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world.
Advances made against consignments. Storage—in
Bond or Free. Wholesale Trade and Millers only
supplied.

174 Princess Street, **Winnipeg, Man.**
Correspondence Invited.

**Keep your FRUIT stock
well assorted**

We can give you **GOOD VALUES** in

MALAGA GRAPES
BANANAS
ORANGES
LEMONS
GRAPE FRUIT
TANGERINES

Also OYSTERS and HADDIE

CLEMES BROS. - Toronto

FIGS—Dull. We quote as follows:
4-crown, 10 to 11c.; 5-crown, 11 to 13c.;
7-crown, 13 to 14c.; 9-crown, 15 to
16c.; natural figs, in bags, 4½ to 5c.;
mats, 3½ to 4c. per lb.

PRUNES—There have been some offerings,
from eastern points, of second-quality Cali-
fornia prunes, but the finest qualities for
shipment f.o.b. Coast are held firmer.
Locally, the demand for prunes is light. We
quote: "Sphinx" at 6½ to 7c.; B, 7½c.;
A, 8½c.; California prunes, 40 to 50's, 10 to
10½c.; 50 to 60's, 8 to 8½c.; 60 to
70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to
90's, 6½ to 7c.; 90 to 100's, 6 to 6½c.
Silver prunes (fancy), 13½c.; egg plums,
9½c.; golden plums, 10½c.; French prunes,
180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The
demand is light. We quote: Apricots, 9 to
9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-
lb. boxes, and 13 to 14c. in 1-lb. cartoon
boxes; Peaches, 9½ to 12½c. in 25-lb.
boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The market continues to show the quiet-
ness usual at this time of year. The prin-
cipal feature during the last few weeks has
been an advance in Valencias, the price of
which has risen to 7s. on the Liverpool
market during the last three weeks. They
have advanced 25 to 50c. on spot during the
last week, and are likely to go still higher.
California navels have declined 25c. Mail
advices, however, report free buying at
primary markets. Winter pears are off the
market in barrels and have advanced 25c.
per basket. Senora oranges are quoted at \$3
to \$3.25 per box. We quote: Almeria
grapes, \$5 to \$7.50 per keg; lemons, Messina,
\$2.75 to \$3.25 a box; coconuts, \$4.50 to \$5
a sack and 60c. per doz.; oranges, Valencia,
420's, ordinary, \$5 to \$5.50; 420's, large,
\$6.50 to \$7; 714's, large, \$7 to \$7.50 per
case; California navels, \$3.25 to \$3.75 per
crate; Tangarines, \$1.50 to \$2; bananas,
\$1.50 to \$2; Cape Cod cranberries, \$8 to
\$8.50 per bbl., and \$2.75 to \$3 per box;
Jersey cranberries, \$8 to \$9 per bbl.; Cana-
dian cranberries, \$5.50 to \$6 per bbl., and
\$2.50 per box; Canadian apples,
\$2.50 to \$3.50 per barrel and 40 to 50c.
per basket; Canadian onions, red or
yellow, in 80-lb. bags, 65 to 75c.; pickling
onions, 75c. per basket; celery, 25 to 50c. a
dozen; winter pears, 60 to 75c. per basket;
grape fruit, \$5.50 to \$6 per box.

COUNTRY PRODUCE.

EGGS—There is an active demand, with
a scarcity of strictly fresh laid eggs anti-

**POULTRY
BUTTER
HONEY
EGGS**

Are
in good
demand.

Chas. J. Graham
88 Front Street
East Toronto

SARNIA Water White
Lamp Oil. . .

Equal to the best American Water White Oil. Test
it and be convinced. Genuine is branded **Sarnia**
Water White. Wholesale only by
The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vine-
gars, Confectionery, Candied Peels

We guarantee the purity of
our manufactures. Works:
VICTORIA, B.C.

**THE MANITOBA
PRODUCE AND COMMISSION COY.**
WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS
Consignment's Solicited.

Don't Pay Freight on Water

**CONCENTRATED GRAPE WINE
VINEGAR,** best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
specially suitable for Klondike, Coast,
Lumber, Exploration, and Mining Parties.
Great saving in weight and freight.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N. Y.

EGGS
Poultry, Butter, etc.
We solicit consignments of above.

DRIED APPLES
We buy outright at market prices.
Write us particulars before selling.

RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F. & J.GALT PACKERS
OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

pated. We quote: Fresh-laid, 20 to 22c.; held, fresh and cold-stored, 16 to 18c.; pickled, 13 to 14c.

POTATOES—There is a fair local demand, with prices unchanged. We quote: Carload lots at 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—Quality offering is showing quite a range, some lots having been bought as low as 3c. per lb. Choice stock is worth about 4 to 4½c. f.o.b., although 5c. is being asked in some instances.

EVAPORATED APPLES—We hear of a medium-sized round lot being turned over at about 9c. Toronto. The jobbing price is still 8 to 9c. in an ordinary way, however.

BEANS—There have been a few transactions, but trade is, on the whole, quiet. A round lot of prime changed hands at figures slightly under quotations. We quote 80c., in 5 and 10 bag lots, with hand-picked at about 85c.

HONEY—There is little doing, with prices unchanged. We quote: Clover honey, 7 to 7½c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; buck-wheat 3 to 4c.; comb, \$1.50 to \$1.75 per dozen.

POULTRY—There is an active demand for fresh killed stock, the receipts of which are light. Chickens are in special demand, with an advance of 5 to 10c. in price. We quote: Geese, 6 to 7c. per lb.; chickens, dressed, 40 to 65c.; ducks, 50 to 70c.; turkeys, 9½ to 10½c. for fresh killed, bright stock.

PROVISIONS

There is nothing new in the situation. Prices continue firm for anything sold now. Dealers will not quote present prices for two weeks or a month hence. Lard is the strong article on the list, with prices firm and upward tendency. We quote:

DRY-SALTED MEATS—Long clear bacon, 7¾c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½ to 12c.; rolls, 8½c.; hams, large, 9½ to 10c.; medium, 10½c.; small, 11c.; shoulder hams, 8½ to 9c.; backs, 10½ to 11½c.; with 1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess,

YES, INDEED!

McLauchlan's

CREAM SODAS

in 3-lb. tins, are always nice and crisp, no matter how long you keep them.

J. McLauchlan & Sons

Manufacturers
Biscuits and Confectionery

Owen Sound

\$15; Canadian short-cut, \$16 clear shoulder mess, \$14.

DRESSED HOGS—We quote: \$5.90 to \$6 for heavy, and \$6.40 for light hogs.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy butter consist principally of large rolls. Pound prints are coming forward freely. The demand is good for all kinds, especially large rolls. Creamery continues firm, with receipts of prints being readily sold on arrival, tubs, however, not being in special demand. Many dealers complain that much of the dairy butter offered has not a good flavor. We quote as follows: Dairy, large rolls, 14 to 15c.; pound prints, 14 to 15c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20 to 21c.

CHEESE—The local demand is active and steady, with prices firm, at 9 to 9¼c., according to make.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Peas are the feature of the market at present. The price has steadily advanced, till now they are selling at 12c. more than they were three weeks ago. Wheat is firm, with Chicago market touching the dollar mark. An advance of 3c. is noted in No. 1 hard. We quote the street market as follows: Wheat, red, 88 to 89c.; white, 87 to 90c.; goose, 78 to 78½c.; peas, 56 to 57c.; rye, 46 to 47c.; barley, 32 to 34c.; oats, 28½ to 29c., Toronto freights. No. 1 hard wheat is quoted at \$1.04, Toronto freights.

FLOUR—There has been an advance of 10 to 15c. in sympathy with advance in wheat. We quote: Manitoba patents, \$5.50; Manitoba strong bakers', \$5; Ontario patents, \$4.75 to \$4.85; straight roller, \$4 to \$4.20, Toronto freights.

BREAKFAST FOODS—Business continues

active. Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.35; split peas, \$3.50; pot barley, \$3.

HIDES, SKINS AND WOOL.

HIDES—A moderate business is being done, with prices firm, an advance of 50c. per cwt. being noted. We quote for both cow-hides and steerhides: No. 1, \$9.50; No. 2, \$8.50; No. 3, \$7.50.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—The price continues to advance. There has been an aggregate of 30c. in last seven weeks. We now quote at \$1.15 to \$1.25.

WOOL—There is a steady demand for pulled wools, the price quoted remaining at 20½c. for fleeces and tub-washed.

FISH AND OYSTERS.

The demand for all lines continues satisfactory. Steak trout is now on the market. We quote: Oysters, \$1.25 per gal.; fresh trout, 7 to 7½c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 3½ to 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.50 per half-bbl.; sea herring, \$1.25 to \$1.35 per 100; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1; Manitoba frozen whitefish, 7½c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

SEEDS.

There has been a somewhat freer movement in red clover. Choice to fancy quali-

WE ARE
PAYING
CASH
FOR

DRIED
APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. Toronto



ties of
\$3.50
\$3.50
show
hardl
more
is offe
for e
grade
offeri

Th
quote
activ
lows
Toro
white
Pratt

Bu
We
65c.
per
we
50c.

Cl
pair
T
rece

GREEN RIO COFFEE

AT PRICES THAT DEFY COMPETITION

Samples on application.

**CANNED
GOODS**

THE MOST COMPLETE ASSORTMENT IN
THE TRADE — ALL FIRST-CLASS PACKS.
SPECIAL QUOTATIONS FOR

Carloads or Round Lots ex Factories.

"CLEANED"
CURRANTS
"STEMLESS"

SPECIALLY SELECTED

The Finest that Greece Produces.

"KALAMOS"

"FANCY MOREA"

"FANCY VONITSA"

"ROYAL AMBROSIA"

THE

EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

TORONTO

ties of northern seed are ranging at about \$3.50 to \$4 and Western Ontario at \$3 to \$3.50. A good many samples have been shown so mixed with weeds that they are hardly merchandisable, and are not worth more than \$2 to \$2.50 per bushel. Alsike is offered in a limited way. The price is \$5 for extra choice to fancy and \$2 for low grade. Timothy is unchanged, with small offerings.

PETROLEUM.

The new oil, Sarnia water white, is now quoted, the price being 15c. Business is active in all lines. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

SALT.

Business is good with prices unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 75c.; sacks, 50c.

MARKET NOTES.

Chickens have advanced 5 to 10c. per pair.

The Davidson & Hay, Limited, have recently adorned their sample room by

hanging several of the best and latest display cards, which greatly add to the appearances and make this one of the most attractive sample rooms in the city.

Flour is 10 to 15c. per bbl. dearer this week.

Steak trout is now on the market at 7c. per lb.

Valencia oranges have advanced 25 to 50c. in price.

Pepper is ¼ to ⅓c. per lb. dearer in the primary market.

Hides have advanced 50c. per cwt. Sheepskins are 10c. dearer.

QUEBEC MARKETS.

MONTREAL, Jan. 27, 1898.

GROCERIES.

THE grocery market has been dull and uninteresting in the main during the past week, as the actual movement in nearly every department is confined to a mere hand-to-mouth business. In fact, some of the largest jobbers complain that business is quieter, even for January, than it has been for a number of years, and are at a loss to explain it, considering the fact that the general conditions appear to be healthy enough. Values, as a rule, are steady, but

retailers are entirely oblivious of the fact. Refiners state that they can't entice any orders out of jobbers for either sugar or syrups. Molasses is firm and the arrivals from the Maritime Provinces have been light, and have had little effect on the local situation. Spices and coffees are steady, and there is a firmer disposition noticeable on low-grade teas of all descriptions, with some large transactions for first hands. The firm disposition of canned goods is fully maintained, but the fact does not induce any demand from retailers. Dried fruit, nuts, fish, and produce of all sorts are generally steady.

SUGAR.

Business in refined sugar here has been extremely quiet during the past week. Refiners report that despite the decline it is impossible to induce jobbers to operate, and the latter assert that retailers are equally dilatory. As a result the actual movement is of the merest hand-to-mouth character. Values, as a rule, are unchanged and we quote: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German granulated, 3 15-16c. in bags, and domestic yellows, 3½ to 4c., the outside price being for extra bright stock.

SYRUPS.

Very little either from first or second

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons

Wholesale General Commission Merchants,

27 St. Sacramento Street,

Montreal.

hands, and prices are steady, as last quoted, at 2 to 2½c.

MOLASSES.

This market continues quite firm, and, while the change has not been of a very appreciable kind, there has been more trade passing both in a wholesale and in a jobbing way. Efforts to bring any supplies from the Maritime Provinces have not been successful, for only a few small lots have arrived from that quarter, and the quality of some of them has caused complaint. In a jobbing way prices are unchanged for Barbadoes as follows: puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less. Porto Rico is in slow demand around 26 to 27c., according to quality.

RICE.

There is a quiet, steady trade in rice and prices are unchanged. We quote: Imported Japan, 4½ to 5c.; standard B rice \$3.40 to \$3.50; ditto, grade S, \$3.30 to \$3.40; Patna, \$4.75 to \$5; choice Burmah, \$4; and ditto Java, \$4.25.

SPICES.

There is only a very moderate demand for spices, but values rule quite steady: Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

Very little actual trade is doing in coffee, the only movement being some small lots of Maracaibo between wholesalers, from 11 to 12c. We quote: Maracaibo, 12 to 15c.; Santos, 11½c., and Rio 10 to 10½c., while Java and Mocha are held around 30.

TEAS.

There has been more doing in low-grade Japans, China greens and blacks, quite a large quantity of stock having changed hands at various prices. The general tone of the market is steady, as evidenced in the

refusal of one or two holders to part with teas for 12c. that only cost them 10½c. some time ago. They believe that jobbers will want more of these low-grade goods shortly, and are confident of higher prices later on, on all descriptions of goods of this class. Retailers are only operating very sparingly, according to jobbers. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

The firm disposition of canned goods is strongly maintained, especially on corn and tomatoes, while apples are also strongly held. Retailers, however, still continue backward buyers, but holders expect an improvement in this respect in the course of a few weeks. We quote: Tomatoes, \$1.10 to \$1.25; corn, 90c. to \$1; peas, 90c. to \$1.15; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2.60 to \$2.75; 3-lb. do., \$1.10 to \$1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25; "Clover Leaf," \$1.25; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25 to \$4.50.

DRIED FRUIT.

The currant market continues firm outside with an advancing tendency, and it would necessitate pretty high prices to lay down any fresh supplies here. There is no change, however, in spot prices, the actual movement being light. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filatra, do., 6c.; fine do., half-cases, 5½c.; Filatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do.,

bbls., 5¾c.; fine Provincials, half-cases, 5½c.

There is little doing in Valencia raisins, and prices are steady. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins continue quiet, while prices are steady at 6 to 6¾c. for 2-crown; 7¼ to 7¾c. for 3-crown, and 8¾ for 4-crown fruit.

There is no change in Sultanas on spot, prices ranging from 8¾ to 9c., while loose Spanish muscatels are quoted at 6 to 7c.

There is a fair business in prunes, both in European and Californian, but, if anything, the former are having the preference. We quote: Austrian, 6½ to 7c.; French, 4½ to 5½c., and Californias, 7½ to 10c., as to grade.

Figs are quiet and steady. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¾c., and bags, 3½ to 4c.

Dates are dull but steady at 5½ to 6c.

NUTS.

There is nothing to report, business ruling quiet. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

The fresh fish trade is quiet, and the curtailing of the season for the observance of Lent by the Roman Catholic religious authorities no doubt accounts for the quiet demand now experienced. In most cases the market is overstocked, and it will take fully a month of trade to dispose of the stock on hand. Haddock and cod are selling at 2½ to 3c., steak cod at 3½c., and herrings at \$1.40 for good and \$1.20 for medium, while tommy cods range from \$1 to \$1.20.

The only change in pickled fish has been an advance of 25c. per bbl. in the price of white fish. We quote: Green cod, No. 1,

Pate

Sanitary features Bread H for maki with dissi they are features lar—a P

Cot

ROY

Geo. Ander

DAV

FI C

Cor. M

Or

Mexican titles. V year than to favore fine fruit Navels: arrivals and choi for quot

are hel shall be

McW

Teleph

M

Se

F.

Ex Me Or Fa Gr

Patent Perches

The Cottam Adjustable Sanitary Spring Perch combines more useful features than any other cage device. Bird Bread Holders in Cottams Seed can be used for making these perches. Send for sample, with disinfectant and deodorizer, and see how they are made. This is one of the many features which make Cottams Seed so popular—a Perch Holder free with every packet.

Cottams Seed is Sold by all Wholesalers:

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing, no doubt, to favorable season for quality. Mexican and Bahamas are fine fruit, and are giving good satisfaction. California Navels are now coming in splendid shape. The earlier arrivals were somewhat green. **LEMONS**—We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb, 12-lb, 27-lb, and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

JUST ARRIVED FROM GERMANY

BALFOUR & CO. - Hamilton

large, \$4.25; No. 1, ordinary, \$3.25 to \$3.50; No. 2, \$2.25 to \$2.40; herrings, No. 1, N.S., \$4.25 to \$4.50 per bbl., and \$2.15 to \$2.65 per half-bbl.; Cape Breton, \$4.75 per bbl.; B.C. salmon, \$11.50 per bbl.; No. 1 trout, \$4 to \$4.25 per half-bbl., and No. 1 white fish, \$4.65 to \$5.

The feature in smoked fish has been the scarcity of Yarmouth and Bay bloaters and prices have advanced 10 to 25c. per box to \$1 to \$1.25. Haddies continue to sell at 5½ to 6c. per lb., and smoked herrings at 10 to 11c. per box.

The demand for preserved fish is slow, and prices are unchanged. Dressed cod fish are selling at \$4.25 to \$4.50 per case of 100 lbs.; dried cod, at \$3.50 per cwt.; boneless cod fish, at 4½ to 5c. per lb., and boneless fish, 5c. per lb.

DRIED AND EVAPORATED APPLES.

Continue quiet, but very firm, at 6½ to 7c. for dried, and evaporated, 9½ to 10c.

APPLES.

Cables on apples from Liverpool this week have been rather easier, quoting 2s. decline, but it is believed that this is only temporary, and is caused by the recent very heavy arrivals ex Carthaginian on the 28th at Liverpool, and Grecian on the 1st at Glasgow. On spot, prices are as firm as ever.

GREEN FRUIT.

The green fruit market has had another quiet week. Oranges continue in fair demand, Valencias being held firm in sympathy with the advance. Lemons and other lines are precisely the same. We quote as follows: Lemons, \$2.50 to \$3; Jamaica oranges, \$5.50 to \$6; California, \$3.50 to \$4; Valencia, \$4; Almeria grapes, \$5 to \$6.50; Cape Cod cranberries, \$7.50 to \$8.50, and Nova Scotia, \$7.50 to \$8.50.

COUNTRY PRODUCE.

EGGS—The demand for eggs to-day in small lots was somewhat better and a fair trade was done. The tone of the market was about steady, and prices show no fur-

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

KNORR'S

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East,

TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

New Nuts, etc., S. S. Almond Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



REMEMBER THE NAME

Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53

St. Francois Xavier
Street

MONTREAL

ther change. We quote fresh stock 22 to 23c.; Montreal limered, 15 c., and western limered, 12½ to 13c. per dozen.

POULTRY—The poultry market continues quiet, the demand being chiefly for small lots of fresh killed stock, of which receipts are small and prices show no actual change. We quote: Turkeys, 8½ to 9½c.; chickens, 5 to 8c.; ducks, 8 to 8½c., and geese, 5 to 6c. per lb.

BEANS—The demand for beans is slow and the market is quiet at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

HONEY—Business in honey is slow. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark at 7 to 8c.

PROVISIONS.

There is an improved demand for pork and lard and a fair trade done at steady prices. Smoked meats were quiet and unchanged. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 10½ to 12c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

There was a steadier tone to the market for dressed hogs this week owing to an improved demand and smaller receipts. In a jobbing way a fair trade was done at \$6.60 to \$6.75 for light, and at \$6.40 to \$6.50 for heavy per 100 lbs.

SALT.

Quiet and steady: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, \$1.10 per bag of 215 lbs.

FLOUR AND MEAL.

There was a firmer feeling in the flour market for Ontario grades, and holders generally were asking a slight advance over present quotations, but no actual change was reported. In Manitoba grades a very fair business was done on local account and a few orders were also received from the Maritime Provinces and Quebec for small lots. We quote as follows: Winter

wheat, patents, \$4.60 to \$4.85; straight rollers, \$4.25 to \$4.30; bags, \$2.05 to \$2.10; best Manitoba strong bakers', \$4.90; second do., \$4.50, and low grades, \$2.70; Hungarian patents, \$5.30.

A firmer feeling prevailed in the meal market, in sympathy with oats, and an advance in prices is anticipated daily. The demand, as yet, does not show much improvement, and business is still quiet. We quote: Rolled oats, \$3.40 per barrel, and \$1.65 per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

There continues to be an active demand for feed, and, as supplies are light, the tone of the market is very firm, with prices tending upward. We quote: Ontario bran, \$12; shorts, \$13 per ton in bulk. Manitoba bran, \$13.50 to \$14, and shorts, \$15 to \$16 per ton, including bags.

GRAIN.

The steady improvement in prices at American wheat centres during the past few days, and the strong advices from abroad created quite a demand for grain this week here, and an active business was done, especially at shipping points along the lines. A large line of Manitoba wheat changed hands on Saturday for western account, afloat Fort William at p.t. Ontario red wheat sold for export in fair sized lots, at country points, at 84c., which means 95 to 96c. store here. Oats were also in good demand and prices advanced ¼c. per bushel with sales of round lots on the basis of 28¾c. store. Buckwheat is firmer at 36½ to 37c. and feed barley at 35c.

BALED HAY.

Business in hay was slow and the market is quiet with no change in values to note. We quote: No. 1 at \$10.50 and No. 2 at \$8 to \$8.50 per ton in car lots.

CHEESE.

The cheese market exhibits no improvement, and it does not seem natural to expect that the present quietude can obtain much longer. The season is too far advanced, and if demand does not improve, the

chances are in favor of the buyers; and that sellers will have to meet their views, or else carry their cheese until the opening of the new season. This latter process does not usually pay. Shippers protest that it is impossible to elicit orders over the cable at limits that permit of meeting the present views of holders, and certainly the absence of activity bears them out. Mail advices are the reverse of encouraging. While some may be a bit too bearish for acceptance, their general tenor does not give the idea of radical advance sufficient to warrant holders incurring extra carrying charges, in the hope of recouping themselves later on. In Liverpool on the 15th demand was set down as quiet, with prices about steady, and the same reports are received from Bristol, Manchester and London. The pronouncedly bearish advices above referred to come from the latter market, and speak confidently of large consignments of Australian cheese during February. It will be shown pretty soon whether the wish is father to the thought, as we are almost into that month now. Values on spot are purely nominal, buyers' extreme views for finest being 8½c., whereas holders want ¼ to ¼c. advance on that price.

BUTTER.

If the export outlook for cheese is uncertain, that for butter is unmistakably discouraging, to those who are of a sanguine disposition. In fact, all advices go to show that the home demand will have to be mainly depended on to absorb our domestic make of winter creamery between now and the new season. Mail advices of ten days ago speak of declines at all the English markets, owing to the large arrivals of continental and other butter. At Manchester, for instance, prices gave way to the extent of 4s. per cwt., or over 1c. per lb., and it is stated that Australian and New Zealand were pressed for sale at the reduction, while Canadian creameries, in order to be cleared, had to accept an average reduction of 2s. per cwt., or about ½c. per lb., the quota-

M:

A
PROF
TH
PLEV
the or
are n
wordFRAN
A. E. R
JOStion for
finest
tralian
were n
likely t
deman
with t
pressur
These
of imp
men, v
traders
canvas
was an
and th
"fines
figure.
at 14cPoir
real, E
ness w
The
lasses:
not r
arrivin
Bat
have l
the wo
de la
He
conn

Millar's Paragon Cheese

A
PRODUCT
THAT
PLEASES



IN
PRETTY
WHITE
POTS

When you buy Millar's Cheese you secure the original pot cheese and the best offered. There are many imitations of most good things, but a word to the wise is sufficient.

AGENTS

FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

**T. D. Millar Cheese
Company**

INGERSOLL, ONT.

tion for them ranging from 98s to 100s., finest Danish offering at 100s., and Australian at 94 to 98s. In London the latter were monopolizing the market, and were likely to do so for some time to come, yet demand could not be induced to keep pace with the arrivals, and under continued pressure values were easing still further. These advices do not hold out much hope of improved export demand, and factory-men, who were in town to-day, did not find traders very anxious buyers. They made a canvass of several, and found that 18½c. was an extreme price for finest creamery, and that buyers were very particular as to "finest" quality, if they conceded that figure. Western dairy rolls were easy also at 14c.

MONTREAL NOTES.

Poirier & Ethier, retail grocers of Montreal, have dissolved partnership. The business will be carried on by Paul Ethier.

The expected receipts of Barbadoes molasses from the Maritime Provinces have not materialized, only a few small lots arriving.

Batterbury, Chard & Jackson, Montreal, have been appointed agents in Canada for the well-known firm of J. P. Pemartin Xerez de la Fronterd.

Herdt & Co. have commenced as general commission merchants, 13 St. John street,

Montreal. They have taken over the agency of the Chocolat Menier for the Dominion of Canada.

There have been some fair sized lots of low grade teas moved from first hands, and holders are disposed to hold on, as they believe prices are bound to advance on these descriptions.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
St. JOHN, N.B., Jan. 26, 1898.

THERE is little of interest to note. A few weeks ago we referred to the bad debts which some of our merchants had made during the past year, which, in some cases, are above the average, though others made very few. It is the Nova Scotia trade that has shown the poorest results. In the city dealers report collections slow. There has been much interest during the week in the new United States law regarding sealskins entering that country. The wives of two of our leading wholesale grocers, who, intending to take a short holiday to the States, and who took every precaution to have proof that their sacques were such as might be allowed entry, were unable to get any satisfaction from the United States officials, and, so, fearing to have their garments confiscated, turned back before reaching the border.



Tomatoes picked for the market are unripe and unfit for catsup-making. That's why there is so much poor catsup. Tomatoes for Heinz's Ketchup are grown for that purpose, and are fully ripe when picked.

Others of our Popular Specialties are :

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



OIL—Such trade as there is, is largely confined to burning oil. Orders are being booked for lubricating oil and the prospects are for good business. There is little change in values. Turpentine and castor oil are both firmer. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16½ to 17½c.; Canadian prime, 15 to 15½c.; cod oil, 22 to 24c.

SALT—There continue to be free arrivals of coarse salt. Shipments to the different fish centres in Nova Scotia and down the bay are being made, and the wants of the fisherman for the coming season are being supplied. They are buying their salt at low prices. Very little factory-filled is arriving. Prices are easy and light sale. In Canadian salt there is fair sale, largely in wood boxes of 20 and 10 lb. sizes. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85c. to 95c.; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

CANNED GOODS—There is a fair movement in vegetables, and holders can sell freely if they cut prices. There are fair stocks here, and the general feeling is that values will be higher, so, as a rule, dealers

are holding goods. Owing to the condition of the market, Canadian canned meats have been freely sold. Already prices show quite an advance. Oysters are having better sales, and the outlook is for higher figures. Canned fish are having quite a sale west. A quantity of kippered herring passed through here this week. While salmon are still low, better values are looked for. Lobsters are scarce and high. Fruits, except apples, are low. We quote: Corn, 85c. to \$1; peas, 90c. to \$1; tomatoes, \$1.10 to \$1.25; gallon apples, \$2.60 to \$2.75; corned beef, Canadian, \$2.50 to \$2.60; American, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.45 to \$1.50; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.40 to \$2.60; 2's, \$1.50 to \$1.65; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$2.50; fruits in glass, \$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.00 to \$1.10; clams, \$4.50 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—Apples and oranges are about the only lines moving. Apples, for best stock, are high and scarce. There is a fair quantity of second and third grade fruit, but quality is such that it has little sale. Oranges, Valencias, are higher. There is a good business doing. Californias are quiet; in Floridas, season is about over. Lemons are dull. Only a few Bananas are moving. Grapes are light stock, and have but fair sale. Cranberries are high. Cape Cod are the only ones in the market of good quality. We quote: Lemons, \$3 to \$3.50; oranges, Valencia, \$5 to \$6 per box; do., California, \$2.75 to \$3.50; do., Florida, \$4.50 to \$5; do., Dominica, \$3.25 per bbl.; apples, \$2.00 to \$4.50; bananas, \$2 to \$2.25; Malaga grapes, \$6.00 to \$7; native bog cranberries, \$4 to \$5.50 per bbl.; Cape Cod cranberries, \$9.50 to \$10 per bbl.; shaddock, \$3 per bbl.; grape fruit, \$3 per bbl.; sour limes, \$1.75 per box; sweet limes, \$2.50 per box.

DRIED FRUIT—This is still a quiet line. There is a rather a better enquiry for evaporated apples, but dealers buy in small quantities. Dried are dull. Raisins have light sale. A car of 4-crown California loose muscatels arrived this week. They were bought at low price. California prunes have already begun to advance. They have been low. A good demand, at better prices, is looked for. Currants are light stock. Onions are quoted higher. Stocks are getting into few hands. Seeded muscatels are rather easier, but, as market in loose is turning higher, there is not likely to be

much change. We quote as follows: Valencias, 5 to 5½c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.40 to \$1.50; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 6 to 6½c.; bbls., 5¾ to 5¾c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6¾ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 5½c.; dried apples, 6 to 7c.; evaporated apples, 10½ to 11c.; onions, \$2.20 to \$2.35 per bbl.; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 5¾ to 6c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

SUGAR—The presence of second grade granulated tends to keep market easy. The best second grade to be offered here was shown this week by one of the Montreal refineries. Our dealers prefer the standard. In yellow values are held firm. There is only fair business doing. We quote: Granulated, 4¾ to 4½c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—Our market is strong, but there is still a fair supply of Porto Rico here. Barbadoes is scarce and advancing. Holders are looking for higher prices all round. Now would seem to be a right time to buy Porto Rico. We quote: Barbadoes, 25 to 27c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.

DAIRY PRODUCE—In butter, the market is flat. It is difficult to get any good, while the market is full of poor. Cheese is also quiet. While stocks are not large there is little demand. Eggs have a ready sale, even at the high prices asked. Very few are being received. We quote: Dairy butter, 15 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 20 to 23c.

FISH—Trade is rather better. Receipts of frozen herring were larger this week than at any time during this season, so prices, which have been high, are quoted lower. There is a good demand for all that can be got. Frozen cod and haddock move freely with supply and demand about equal. In dry fish prices are firmly held, and rather better business is looked for. There are fair supplies of pickled herring. Grand Manan fish prices are at least no higher. Smoked fish are quiet, except haddies, which find steady demand. We quote as follows: Large cod, \$3.25 to \$3.50; medium, \$3 to \$3.25; pollock, \$1.75 to \$1.85; pickled herring, \$1.80 to \$1.90 per half-bbl.; smoked, herring 6½ to 7c.; Canso, pickled, \$5 to \$5.25 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 6½c.; frozen cod and haddock, 2 to 2½c.; herring, 75c. to \$1; finnan haddies, 4 to 4½c.

PROVISIONS—There continues to be but little doing. At this season packers here, as a rule, are buying freely of Ontario hogs, but this year they cannot get them, except

at too high a price for packing. Mess pork is high, being almost the same price as clear. The latter keeps low in this market. In smoked meats prices are firmly held. Lard shows a further advance this week. Fair stocks are held here. Plate beef is firm and prices will go higher. There is limited sale. We quote: Clear pork, \$14.50 to \$15; mess, \$14.00 to \$14.50; plate beef, \$13.50 to \$14.50; hams, 11 to 12c.; rolls, 9½ to 10c.; pure lard, 8 to 8½c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—There is a fair flour business, but prices are easy. At present there is quite a difference between Ontario and Manitoba flour, more, in fact, than for some time past. In feed, prices are high, and it is difficult to get any. Oats are firm with the demand, on account of the lower price for New Brunswick oats, light. Hay is dull. Cornmeal is low, and shows large sale. In barley prices are higher, and a firmer feeling is expected. Split peas are scarce. In oatmeal, while prices have been shaded some, the outlook is for higher figures. Beans show a rather better demand at somewhat easier figures. We quote: Manitoba \$5.70 to \$5.75; best Ontario, \$5 to \$5.10; medium, \$4.75 to \$4.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$1.90 to \$2; middlings, \$17 to \$18.50; bran, \$15.00 to \$16.00; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; barley, \$3.20 to \$3.25; round peas, \$1.25; split peas, \$3.00 to \$3.25; yellow eye beans, \$1.75.

ST. JOHN NOTES.

Dearborn & Co. this week landed a car of 4-crown loose muscatels and seeded California raisins.

The Government is richer by \$150 because of the arrival of three Coreans by the steamer Taymouth Castle.

Bowman & Angevine this week received a shipment of "Royal Paragon" cheese. These goods are taking well.

The largest shipment of apples to leave Halifax this year went forward to London by the steamer St. John City. There were 8,000 barrels.

It is said a steamer will be put on this summer between St. John and Halifax. This will be a great convenience for St. John merchants doing business along the south shore of Nova Scotia.

The following officers were elected at the annual meeting of the Charlottetown Board of Trade: Horace Haszard, president; W. D. Aitkens, vice-president; E. T. Higgs, secretary-treasurer.

Bund & Peters are landing the first car of California evaporated fruits and prunes to come to any one dealer in this market. The shipment also contains the first evaporated fruits and prunes to come here.

New Brunswick is becoming quite a centre for the bottling of aerated mineral waters. The Sussex Mineral Spring Co. are making arrangements to ship some of their product to the upper provinces during the coming season.

Guaranteed to keep in any climate.

THE
Capi
Rese

HON. SIR
Pr
E. B. OSI
Vice-Pr

Belleville
Brampton
Seaforth

TORO
" "
" "

Drafts
and Eurc
Letters
China an

Ca

Bo

WA

Guaranteed to keep in any climate.



Do You Want

to increase your trade? If so, send us an order at once for **OWL BRAND CONDENSED MILK** as a leader. It is a great trade maker, and a sure winner wherever it is used. We are making regular shipments now, all over the world—north, south, east and west.

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK. WILMOT D. MATTHEWS.
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Golden Leaf Japan

T E A S

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.

Sterling Brand Pickles . .

(IN BOTTLES ONLY)

are becoming immensely popular because of their superiority.

Do You Sell Them?

Prepared by
T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

Canned Fruits

APPLES
CHERRIES
PEACHES
PEARS
RASPBERRIES
STRAWBERRIES
Etc., Etc.

In Heavy Syrup.

Best Brands only. Lowest prices.

WARREN BROS. & CO.
TORONTO.

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited
Pork and Beef Packers,
TORONTO

Ceylon Teas

A direct shipment from Colombo, of STRONG, FLOWERY Teas, just arriving.

PERKINS, INCE & Co.
TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

BUY

Ivory Bar Soap

THE BEST MADE

MANITOBA MARKETS.

WINNIPEG, Jan. 24, 1898.

AMONG the festivities announced for next month is the annual concert, supper and ball of the City Travelers' Association, which will be held at the Manitoba hotel on February 15th. This association is composed exclusively of the city travelers, and has only been organized about four years. It has now a membership of 44. All their efforts at social entertainment have been successful, so that the coming ball is looked forward to with the pleasant assurance of a good time.

Thompson, Codville & Co. announce for sale by auction (to the trade only), the stock recently purchased by them at the sale of the estate of the Turner, Mackeand Co. The sale will take place at the old warehouse of Turner, Mackeand on the 7th of February, and subsequent days until the stock is sold. This sale has, no doubt, been arranged to suit the large number of country merchants who will be in town about that time attending the bonspiel. By the way, the great theatre attraction for that week will be "1492."

The Klondyke fever grows apace, and every day adds to the parties going from this city or passing through it en route to the "golden north." Some are buying their outfits in Winnipeg, but the majority get them nearest the bounds of civilization. Many Americans, coming in to go by the Edmonton route, find on reaching Edmonton that supplies brought with them are not what they really need, and have to sell or exchange them at great loss. In the matter of food and clothing, it is held by many, who ought to know, that they can be bought to the best advantage here, as there are those here who know what is serviceable, and the choice is larger than in the small places further west and north. It is quite amusing to see the number of dog trains that turn up in the city. It seems like 1882 again to see them trotting up Main street.

The importation of corn to supply the shortage of oats continues, but not to such an extent as would appear from some of our contemporaries. Grain dealers find there is too little in it to be very keen on handling it. At the same time there has been quite a market for American corn in Manitoba this year.

The wheat situation is unchanged. Deliveries are nil, but price remains stiff and appears likely to do so. Millers are kicking at present, as they claim they cannot compete for markets east or west, owing to the fact that they have had to pay a much higher price for their wheat than millers in the coast states west or the millers in Ontario.

In prices generatly there have been no

changes for the week. Markets are quiet, but in most cases steady.

BUTTER—The last lot of creamery butter held in the province was closed out at the factory holding last week; the price was 19¼c., point of shipment, and the lot amounted to some 21,000 lbs. Sufficient dairy is coming to satisfy present requirements. No stocks are held through the country, and all that is coming is fresh made winter butter. Dealers are paying 15½ to 16c. for rolls, and 16c. for fairly good tub.

EGGS—Owing to the mild weather of the past three weeks, the egg market is weakening. Jobbers are paying 16c. and selling at 17 to 18c., according to quality.

POULTRY—There is very little doing in this line. Prices are: Turkeys, 12½c.; geese, 11c.; ducks, 10c., and chickens, 9c.

CURED MEATS—Market firm, with no change in prices. Hams, smoked, 12c.; bellies, ditto, 12c.; backs, ditto, 10½c.; shoulders, 8½c.; spiced rolls, 8½c.; American hams, smoked, 11½c. Dry salt meats—Long clear bacon, 8c.; short clear, American, 7½c.; square cut shoulders, 8c.; boneless, 8c.; backs, 9c.

LARD—Pure, 20-lb. pails, \$1.60; 50-lb. ditto, \$4.

FISH—Market quiet, with prices unchanged. Finnan haddies, 6½c.; cod, in bundles, 6c.; 25-lb. B. & S. boxes, 6½c.; Labrador herrings, half-barrels, \$3.35; oysters, extra selects, \$2.10 to \$2.20 per gallon; standards, \$2 to \$2.10.

GREEN FRUIT—This market is practically at a standstill. No new lines are coming just now, and prices remain unchanged. Some very heavy stocks of Canadian apples are carried in this market; in fact, stocks in all staple lines are pretty full, and this precludes much possibility of change for the next three or four weeks, when the changes occasioned by reduced freight rates will begin to be apparent. Mexican oranges, \$4 to \$4.50; California navels, \$4.50; bananas, \$3 to \$3.50 per bunch; California lemons, \$4.50 to \$5 per box; apples, Ontarios, \$4 to \$4.75 per bbl.; southern, \$4 to \$4.25; Cape Cod cranberries, \$7.50 to \$8; sweet potatoes, \$5.25 per bbl.

CANNED GOODS—Tomatoes have advanced to \$2.50 per case by some houses, but advance is not yet reported as general, though no doubt it will be, before this goes to press. Other lines of canned goods and fruits remain unchanged, but there is more indication of a move in the canned fruit line, though orders are principally sorting orders.

EVAPORATED FRUITS—Remain without change, and this applies also to dried fruits, coffee, tea and tobacco.

TO THE YUKON BY STEAM SLEIGH.

A party of nine from Chicago, Yukon bound, arrived on last train. The names of the members of the party are: J. A. Harling, W. N. Sherman, H. Freeman, H. Groath, D. Burns, T. Hartgan, H. Miller, F. Terrel and Dr. J. B. Howe. An interesting feature of their outfit will be a steam sleigh which they intend to use to transport themselves and their supplies from here to the Yukon, going by way of the frozen

waterways wherever practicable. The machinery for the sleigh is now on the way having been shipped from Chicago on the 8th. The motive power of the sleigh will be furnished by an engine which revolves a heavy iron drum attached to the underpart of the first bob. The drum alone weighs 373 pounds and is provided with spikes to catch on the ice and snow. They state that on the level ground and a good road the machine will travel 15 miles an hour, so even if delayed on rough places on the river, they calculate to make up the lost time on reaching level ice such as Great Slave Lake and the Mackenzie River should offer. The contrivance is similar to those used in Michigan lumber camps, where they draw heavy loads, and are found very satisfactory. The projectors of the enterprise have rented Duplessis' blacksmith shop and are busy making special runners of heavy material on which the machinery is to be placed on its arrival. The members of the party are practical men and are hopeful for the success of their project.—Bulletin, Edmonton.

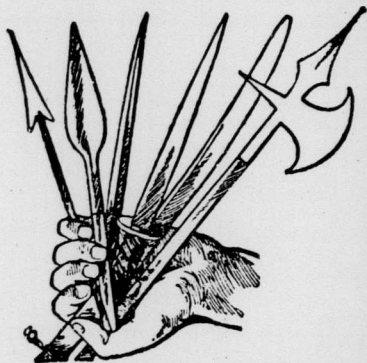
CANNED GOODS MEN IN SESSION.

QUITE a number of canned goods packers were to be noticed around the Walker House, Toronto, on Wednesday and Thursday last. The occasion was the annual meeting of the Canadian Packers' Association. The attendance was fair, and the president, Mr. W. A. Ferguson, of Delhi, was in the chair.

Those present were: David McCaulay, of Miller & Co., Trenton; Wellington Boulter, of W. Boulter & Sons, Picton; A. C. Miller, Picton; James Anning, Belleville; W. M. Miller and W. Matthews, Lakeport; J. E. Flynn, St. Catharines; W. A. Ferguson, Delhi; D. Marshall, Aylmer; W. P. Innes, Simcoe; W. C. Breckenridge (secretary), Hamilton.

President Ferguson, in his annual report, commented upon the favorable condition of the canned goods trade for the past season. Also as to the favorable condition of the association. He said the past year ended most favorably to those who carried stocks of canned goods, and that the prospects were favorable for all the goods now in holders' hands, as they certainly would be consumed before the new goods could come upon the market in competition with them. This, he said, was in strong contrast to the position of canned goods in former years, when large stocks were usually carried over with the result of prices being depressed. Another favorable feature was that those wholesale dealers who had the nerve to place orders in the early part of the season, were now reaping handsome profits. Proceeding, he referred to the rumors of new canning factories being started up in various sections of the country,

A FEW POINTS



... ON

Baked Beans

The City of **Boston** has the reputation of sending out the most excellent **Baked Beans** ever since they were put in tins, and the house of **LEWIS BROS.** has held the **palm** as leader of all in preparing this choice dish.

We have **125 Cases** of this celebrated brand, "**LEWIS BROS.,**" and at a right price, too.

We can, also, offer you **MRS. JONES** Baked Beans in Tomato Sauce, which, though made in Detroit, are **simply delicious.** **JUST YOU TRY THEM.**

WE ALSO CARRY IN STOCK THE BEST CANADIAN BRANDS

L. CHAPUT, FILS & CIE. - - MONTREAL

and stated that if one-tenth of those which contemplated starting did so, there would be such an over-production that the result would be injurious to trade, and defeat what is now the prospect of a good season. He suggested that the Executive Committee take this matter in hand, and point out to those who contemplate starting these new canning factories the risk they ran. The practice of some canners of offering futures, before they had begun to pack, was referred to and condemned in the strongest terms.

The report was received.

The action of the wholesale grocers and others in the maritime provinces regarding the desirability of having the date on which canned goods were packed on the label of the tin, came up for consideration, and the Executive Committee was instructed to oppose all legislation in this direction. It was pointed out that a can full of water was heavier than a can full of fruit or vegetables, and that, therefore, the weight of the can was no indication as to whether there was a sufficient quantity of fruit or vegetables in the same.

Some of the members present claimed that they had not been fairly dealt with by some of the companies, which guarantee canners from loss through injury received by employes, and it was decided that the

association would hereafter support any of its members in an action against any of those companies which attempted to break faith.

The matter of curtailing the pack for the coming season was taken up and discussed. It was, however, decided to delay the matter until something more definite was known in regard to the starting up of new factories, for it was felt that if these proposed new factories came into existence, the members of the association should have a free hand and be allowed to pack up to the full capacity of their factories, as it would be a short-sighted policy on their part to curtail the pack, and thus leave a field open for the advantage of any new factories which may start up.

These officers were elected for the ensuing year: W. A. Ferguson, Delhi, president; vice-president, W. I. Matthews, Lakeport; secretary-treasurer, W. C. Breckenridge, Hamilton. Executive Committee—W. B. Innes, Simcoe; H. J. Matthews; W. Coulter, Picton; A. C. Millar, Picton; D. Marshall, Aylmer. Auditors—Wm. Millar, Port Hope; W. H. Matthews, Clinton.

WHAT WILL YOUR BUSINESS YIELD?

Just what you put into it and look for. If energy, hard work, push, intelligence, per-

severance and economy are put into the business you are sure to take out the inevitable reward of such action, viz.: Money, popular favor, and the satisfaction of having won success.

Generally we get out of life what we look for. If we seek the best things we find them, whether exiled on an island or located in a great city. If we crave the association of honorable men we will, if honorable ourselves, have that, just as certainly as the man of low tastes finds his companions in the dog pits, saloons and gambling hells.

Like begets like. The fundamental law of biology is that "like begets like," and that law is also the foundation of success in business.

"Who drives fat oxen should himself be fat," said famous Sam Johnson, and the same principle applies to everyday affairs. The grocer's patronage will be just what he resolves it shall be. He will not sell fine goods unless he is a lover thereof. His credits will be what he makes them, and much akin to his own credit. His service to others will be of the sort he demands for himself. He will get out of his occupation just what he works and looks for. If your desire is for the best results, put the best there is in you into your business.—American Grocer.

POSSIBILITIES IN SPARE MOMENTS.

THE present time is the raw material out of which we make whatever we will. Do not brood over the past, or dream of the future, but seize the instant and get your lesson from the hour. The man is yet unborn who rightly measures and fully realizes the value of an hour. As Fenelon says, God never tries but one moment at a time, and does not give a second until he withdraws the first.

Lord Brougham could not bear to lose a moment, yet he was so systematic that he always seemed to have more leisure than many who did not accomplish a tithe of what he did. He achieved distinction in politics, law, science and literature.

Doctor Johnson wrote "Rasselas" in the evenings of a single week, to meet the expenses of his mother's funeral.

The wise Cato said that he regretted only three things in life—telling his wife a secret, going once by sea when he could have gone by land, and passing one day without doing anything.

Lincoln studied law during his spare hours while surveying, and learned the common branches unaided while tending store. Mrs. Somerville learned botany and astronomy and wrote books while her neighbors were gossiping and idling. At eighty she published "Molecular and Microscopical Science."

The worst of a lost hour is not so much in the wasted time as in the wasted power. Idleness rusts the nerves and makes the muscles creak. Work has system, laziness has none. President Quincy never went to bed until he had laid his plans for the next day.

Dalton's industry was the passion of his life. He made and recorded over 200,000 meteorological observations. He seldom lost a moment.

In factories for making cloth a single broken thread ruins a whole web; it is traced back to the girl who made the blunder, and the loss is deducted from her wages. But who shall pay for the broken threads in life's great web? We cannot throw back and forth an empty shuttle: threads of some kind follow every movement as we weave the web of our fate. It may be a shoddy thread or wasted hours or lost opportunities that will mar the fabric and mortify the workman forever; or it may be a golden thread which will add to its beauty and lustre. We cannot stop the shuttle or pull out the unfortunate thread which stretches across the fabric, a perpetual witness of our folly.

Don't defer your good deeds until you have time to do them. Very little good was ever done during hours of leisure. It

is the men and women who are crowded with work who build hospitals, churches and orphan asylums and do the great charities of the world.

No one is anxious about a young man while he is busy in useful work. But where does he eat his lunch at noon? Where does he go when he leaves his boarding-house at night? What does he do after supper? Where does he spend his Sundays and holidays? The way he uses his spare moments reveals his character. The great majority of youths who go to the bad are ruined after supper. Most of those who climb upward to honor and fame devote their evenings to study or work of the society of the wise and good. For the right use of these leisure hours, what we have called the waste of life, the odd moments usually thrown away, the author would plead with every youth. Each evening is a crisis in the career of a young man. —Pushing to the Front.



Clear as a crystal and delightful in its invigorating and aromatic odor is the coffee that comes to you in pound and two-pound tin cans from the famous coffee importers,

Chase & Sanborn

its purity and its strength being guaranteed by their seal.

Its supreme merit has been proved and is acknowledged by thousands of the most fastidious coffee consumers throughout the land. Grocers everywhere sell it.

SETTLES DOWN IN VANCOUVER.

Mr. J. D. Roberts, than whom there is probably no better known knight of the gripsack on the road, is now in the city, and his friends will be glad to learn that he will make Vancouver his permanent home, and will bring his family here shortly. Mr. Roberts has been appointed agent for British Columbia for "Blue Ribbon" tea, of which popular brand Messrs. G. F. & J. G. Galt, the well-known wholesale grocers, of Winnipeg, are the proprietors. In order to introduce this tea into Vancouver, Mr. Roberts has hit upon a novel scheme. He has rented a store in the Arcade, which he is fitting up in an elegant manner, and in a few days cups of this delicious beverage will be served free to callers. "Blue Ribbon" is a good name for the beverage that cheers and does not inebriate, and those who have used it say that its quality is of the very best. —News-Advertiser, Vancouver.

RETURNED
Feb 2/98
J. M. A.

The
Co., w
propos
Yukon
Februa
Leami

The
that a
ing to
ments
not w

The
one fu
resour
divers
all do
the K

A
H. S.

EU

si

A
finis
insid
wall
with
glas
com
set

Li

54

Car
gre:
for
equ

bra
gu

AC

KLONDYKE NOTES.

The Peninsular Mining and Development Co., which has been organized at Windsor, proposes to send eighteen men into the Yukon country, the start to be made on February 15, under Major Johnson, of Leamington.

The Woodstock Sentinel-Review says that a party of Woodstock men is organizing to go to the Klondyke. If arrangements can be satisfactorily made they will not wait for spring.

The Pilot Mound Sentinel says: "No one fully realizes the immensity of Canada's resources till he studies the many and diverse Canadian towns which are beyond all doubt the best starting point of a road to the Klondyke gold fields."

AGENT WANTED

A LIVERPOOL Wholesale Wine and Spirit Merchant wishes to be represented in Canada. Apply H. S. Ashburner, 18 St. Ann Street, Manchester. (4)

EUREKA REFRIGERATORS

GROCER STYLE
Size, width 52 in.
depth 30 in.
height 108 in.
weight 750 lbs.

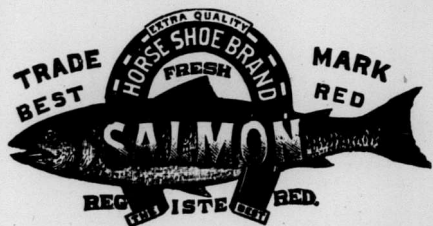
Ash wood, antique finish, spruce lined, inside shellacked, 7 walls, 2 windows hung with weights, double glass. They are built complete and shipped set up.

List price, No. 14, \$60.
" No. 15, \$65.

Catalogue free.

This cut represents No. 14 and 15.

54 and 56 Noble St., Toronto, Ont.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

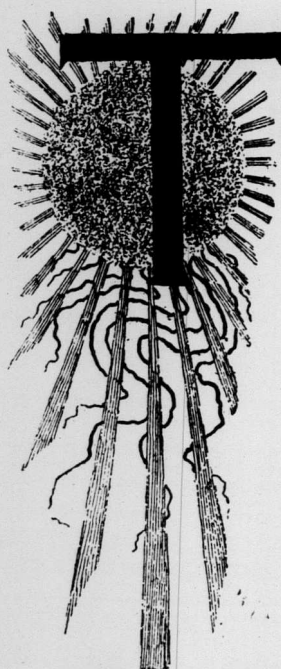
EVERY CAN WARRANTED GOOD OR MONEY RETURNED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.



**The Woman
you Please**

is the woman you save money for on the household necessities—Scrubbing Brushes—Stove Brushes—Window Brushes—Hair Brooms. Think of the confidence she will have in the grocer who says to her "if any of

**Boeckh's
Household Brushes**

that I sell disappoint you, bring them back and I will return your money"—Actions speak louder than words.

Yet, this is the privilege we give you.

Book, all about our Brushes—free by addressing

**Chas. Boeckh & Sons, Mfrs.
Toronto, Ont.**

Established 1856

**EXTENDED
INSURANCE.**

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

**Confederation
Life Association,**

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director.

TRADE WITH ENGLAND.

DURING the deliverance of an exhaustive address at the annual meeting of the Toronto Board of Trade, on Tuesday, the retiring president, Mr. Edward Gurney, had this to say in regard to Canada's trade with the Mother Country:

It is gratifying to note that by the concurrence of a good crop and advanced prices the assets of all classes of traders, either in money or merchandise, have been sensibly increased in value, which, as it affects the whole country and every interest, is in its effect similar to the addition of that amount of capital to the resources of the country, well spread throughout its length and breadth. In the general business arousement we have come to recognize that all we need is to bridge the Atlantic; and we have done it. Look at the tonnage of the last year, and compare it with that of the preceding years, and if you want to enjoy a spell of intoxication, such as a bird feels when introduced into a jar of oxygen, just have an hour with, say Mr. F. B. Girdlestone, and hear him talk of the future of Canada as a shipper to the English markets; and we are not confined to this outlook to the east—we may look for trade to the west, to the south, and to the Oriental nations. We are, in a word, able to see that England is not any further from us than we are from her; that if we are true to ourselves in supplying to her the article which we sell, that if we go to her with a good equivalent, and not as a poor, begging, country cousin, we may expect a preference, such a preference as she may give without loss to herself. Unlike our friends to the south, she will glory in our achievements, in our enterprise, and in our triumphs, if we grow big enough to overrun her markets and practically monopolize them with the product of our farms, etc., we shall stir no jealous instinct there, and provoke no legislation to exclude us from her markets when once acquired, as has been the case when we have established trade in the United States.

It is important that the present sentiment in favor of Canada exhibited by the British people should be promptly followed up. Boards of Trade should be alive to the necessity of providing, so that as far as practicable Canadian products reaching those markets shall be uniformly excellent. There, as here, a single shipment of inferior goods does infinite harm to the maker; but in the present situation of affairs, just at the initial point of a large trade development, a shipper of goods, inferior to promise or sample, hurts the whole country. In butter and cheese we have achieved an enviable notoriety. Our name in this connection is a synonym of excellence, in cheese especially; but there is no guarantee to the good manufacturer of these products that his relation to the trade will not be hazarded by the marketing of considerable quantities of inferior goods. I have been informed that certain European countries, our large competitors for that trade, provide inspection of these and similar goods with Government classification.

I am informed that there is a large market for Canadian goods, in canned goods, sauces, etc., of the very best class, and incidental information is coming to us

frequently, of which this is a type, which leads me to believe that Canada needs to have as soon as may be a commercial agency in Great Britain—perhaps more than one commercial office, but certainly one, and preferably in London. It should be non-political in the last degree—this one office should be reserved. I have no disposition to depreciate the present Canadian office in London. It has its functions, social and diplomatic, but it has nothing, and can have nothing in common with this mission, the establishment of which I advocate; and the attempt to make the one an attachment or subordinate to the other would, I feel sure, make the one ridiculous and the other a failure.

I would earnestly recommend to the incoming Council, and to Boards of Trade generally, that a united effort should be made to bring about a change in the method of collating the Dominion statistical returns.

ESTIMATED YIELDS OF CEREALS.

In the new Journal of the Board of Agriculture there is interesting information upon the estimated local yields of the cereal crops at last harvest. For England, as a whole, it will be remembered that the estimates pointed to yields per acre of 28.98 bushels of wheat, 32.48 bushels of barley, and 40.26 bushels of oats. The highest average yield of wheat is estimated at 31.37 bushels per acre over the area comprising the counties of Norfolk, Lincoln, and the East Riding of York, and as these collectively grew 366,713 acres of wheat, or fully one-fifth of the entire English area of the bread cereal, their relatively high estimated yield necessarily has considerable effect in raising the average for the whole country. The next highest local estimate is 30.62 bushels for the area embracing the six north-western counties of Cumberland, Westmorland, Lancashire, Cheshire, Derby, and Stafford, none of which are important as wheat growers. In the group of eastern counties lying south of Norfolk and north of the Thames, which includes nearly one-fourth of the wheat acreage, the estimated yield per acre is 28.23 bushels, or 0.65 bushels below the general average. The lowest local yield is estimated at 26.26 bushels for the south-western group of counties, embracing Somerset, Dorset, Devon, and Cornwall.—Commerce, London.

TORONTO BOARD OF TRADE.

These are the officers elected at the annual meeting of the Toronto Board of Trade, held on Tuesday last:

President—Elias Rogers (acclamation).
 First Vice-President—A. E. Kemp (acclamation).
 Second Vice-President—M. C. Ellis.
 Treasurer—A. E. Ames.
 Harbor Commission—W. A. Geddes, J. T. Matthews.
 Board of Arbitration—Lieut. Col. John I. Davidson, J. H. G. Hagarty, Thomas Flynn, John Carrick, J. D. Laidlaw, C. W. Band, W. K. McNaught, J. H. Sproule, D. O. Ellis, R. J. Score, C. Goode, P. R. Millen.
 Council—Edward Gurney, W. D. Matthews, E. B. Osler, H. N. Baird, Stapleton Caldecott, D. R. Wilkie, W. G. Gooderham, Peleg Howland, M. McLaughlin, J. Herbert Mason, W. C. Matthews, T. Os. Dunnnett, Jas. D. Allan, George Keith and Henry Pellatt.

DON'T FEAR COMPETITION IN MOLASSES.

Traders who expected large arrivals of Barbadoes molasses from the Maritime Provinces, in Montreal, as a result of light stocks throughout the Province of Quebec, have been disappointed. So far only a carload or so has arrived, and buyers who wanted large quantities have either done without or filled their wants on the Montreal market, and paid the price that sellers asked.

It is asserted by one who has looked into the question of stock, that a buyer would have some difficulty in picking up 250 barrels of Barbadoes in the territory east of Montreal.

In any event, the holders in the metropolis announce their determination to protect their market, and are prepared, in case of necessity, to meet any prices offered from down below. But, from the look of things at present, they do not expect any serious competition from that quarter, and expect to realize good margins on the Barbadoes they have in hand.

There are, of course, supplies of Porto Rico, but, as has been pointed out before, grocers in Quebec accept these goods with reluctance. They have been educated to a taste for Barbadoes, and are naturally conservative, and, unless prices are abnormally disproportionate, will have nothing else.

Another point worthy of note is that the experience with the receipts of Barbadoes already received from St. John has not been satisfactory. In the case of one small lot, one-fourth of the quantity was out of condition.

PERSONAL MENTION.

Mr. C. P. Law, manager of the Eastern Japan Trading Co., Yokohama, was in Toronto this week. Mr. Wm. Dane is the company's agent in Toronto.

Cecil T. Gordon has been appointed sole agent for Montreal and Ottawa, for Tarrant, Henderson & Co., teas, Colombo, Ceylon, for direct shipment.

James Dawes, grocer, 108 Hamilton road, London, died on Saturday evening. Deceased was 56 years of age.

EARLY CLOSING FRUIT MEN.

A number of the wholesale fruit dealers of Toronto have decided to close their places of business at one o'clock on Saturdays during January, February and March. The following firms have so far agreed to do so: Clemes Bros., the Dawson Commission Co., Limited, S. K. Moyer, Husband Bros. & Co., C. Kimpton, W. H. Smith, White & Co., H. J. Ash, T. Vance and J. Coutts.

CEYLON

The annual consumption of Ceylon and Indian Teas consumed in Great Britain is now

203,000,000 lbs.

while of Chinese teas only 25,000,000 lbs. are consumed.

and

INDIA

The reason for this is that Ceylon and Indian teas are British grown and made on modern, clean principles; also because they are **purser,** **healthier,** more invigorating and more economical than the cheap, adulterated teas of China and Japan.

Buy Only	} Ceylon and Indian Teas
Sell Only	
Drink Only	

TRY A CASE OF
TOLEDO CORN STARCH

This starch is manufactured from only the finest, selected, white corn grown in the corn belt of America. No other corn can produce the same desirable qualities as this. We invite comparison.



Sold, wholesale by...

The F. F. DALLEY CO., Limited, Hamilton, Canada.

PETERBORO' GROCERS ORGANIZE.

A RETAIL grocers' association has been formed in Peterboro', Ont., and a meeting of the association was held on Thursday, 20th inst, some 20 persons being present.

The association, according to The Peterboro' Review, is not formed to fix a scale of prices, but chiefly to promote good fellowship and a better understanding among the members of the trade. The customers are expected to receive as much benefit from the association as the merchants.

Mr. H. J. Miller, manager for Mr. Geo. Carton, was in the chair, and Mr. Chas. Rishor acted as secretary.

Mr. Miller in opening the meeting stated that he was sorry that there was not a larger attendance as there were important matters to be submitted to the secretary. He hoped that now the association was organized they would all take part and make the meetings interesting.

The minutes of the last meeting were read by the secretary and approved.

The secretary then read communications from the Retail Grocers' Association in Hamilton and other places, giving copies of their by-laws, and explaining their methods

of benefiting their members, especially in the collection of bad debts.

The aims and objects of the organization were read by the secretary. These are in brief:

To foster a more social feeling among the members of the trade.

To patronize such wholesale houses as do an exclusive wholesale business.

Keeping a list of such persons as are unworthy of credit, for the information of members.

An intelligence bureau where members may be aided in securing reliable help.

Watching all legislation affecting the trade.

To secure, through the municipal legislature, better laws in licensing pedlars, and other matter affecting the trade.

Protection against the adulteration of goods, fictitious labels and false weight and measure.

Shortening the hours of labor.

To recommend the adjustment of all trade disputes by arbitration whenever practicable.

Mr. Allison thought that the regulation of debit and credit would be of great advantage to everybody. The chief object was not to fix prices on goods, but he felt that

something ought to be done to regulate the credit system. He thought that all the grocers should join the association, as it would be the most beneficial of any association to them.

A short discussion took place as to by-laws, committees, days of meeting, etc. It was moved and seconded that Messrs. Henry, Moore and Allison be a committee to draft by-laws for the association, and this carried.

CHARLOTTETOWN BOARD OF TRADE.

The following are the new officers of the Charlottetown, P.E.I., Board of Trade:

President—Horace Haszard (re-elected).

Vice-President — W. H. Aitken (re-elected).

Secretary-Treasurer — E. T. Higgs (re-elected).

Council—D. Farquharson, T. Handrahan, L. L. Beer, George Auld, S.W. Crabbe, Nelson Rattenbury, James Patton and John Newson.

Arbitrators—T. A. McLean, James Paton, John Newson, W. D. McKay, George Auld, F. Perkins, Mark Wright, J. T. Crockett, W. W. Clark, F. H. Beer, H. W. Longworth, R. MacMillan.

Delegate to the Maritime Board of Trade—Hon. David Laird.



CLASSED A 1

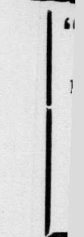
**J. Bruce Payne's
CIGARS**

Superior goods for superior custom. Recognized as the standard of perfection.

J. Bruce Payne - Granby, Que.

FOR

Apply



Oal

I, 2,
I, 2,
I, 2,
I, 2,
But
Fruit

PA

All
ages.

Th

Chas.

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - Choice Prime Beans, Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

White Beans Dried Apples

Quarters. In small or car lots.
(5) **A. BEATTIE & CO. - St. Mary's**

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
\$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.



How Pleasant

to have your particular lady customer say, "Thank you VERY MUCH for recommending me to try

"WHITE MOSS" COCOANUT it was SO delicious; we will use no other in future."

Statements like the above are getting to be an every-day occurrence.

CANADIAN COCOANUT CO.
Montreal

For Sale Grocery Store

About \$2,000 worth of stock, with or without Fixtures; rent, \$35 per month; on principal street; business, \$500 per week, strictly cash. Good chance for live man.

(5) **Apply, Box G, CANADIAN GROCER**

BROCK'S BIRD SEED



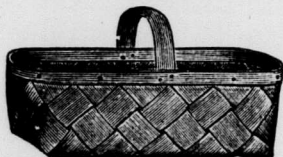
This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



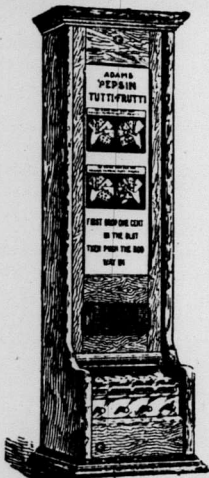
All selected perfect Pins, put up in 4 and 6 doz packages. Time, money and labor saved. Manufactured by **The Wm. Cane & Sons Mfg. Co., Limited** Newmarket, Ont. Represented by **Chas. Beech & Sons, Toronto.** | **T. S. Simms & Co., Ltd., St. John, N.B.**

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL
ABSOLUTELY PURE
GIVE IT COW BRAND SODA A TRIAL



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to **Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PIERRE CLOUTIER, general merchant, Notre Dame du Lac, Que., has compromised at 50c. on the dollar.

Chas. R. Brown, grocer, Sydney, N.S., has assigned.

M. L. Landry & Co., grocers, Montreal, have assigned.

Organ & Carpenter, grocers, Montreal, have assigned.

G. Gagnon & Frere, tobacconists, Quebec, have assigned.

Andrew H. Woodworth, grocer, New Germany, N.S., has assigned.

A. J. Boyd, general merchant, etc., River Bourgeois, N.S., has assigned.

Wright & Co., grocers, Minnedosa, Man., are offering 40c. on the dollar.

Joseph Desautels, grocer, Montreal, has assigned to Bilodeau & Renaud.

E. D. McQuarrie, general merchant, Black River, N.S., has assigned.

Joseph Desautels, grocer, Montreal, has assigned to Bilodeau & Renaud.

The effects of W. N. May, grocer, Port Stanley, Ont., have been seized.

Michel Valentini, fruit dealer, Montreal, has filed a consent of assignment.

Joseph Boyer, general merchant, Montreal, has assigned to A. Desmarteau.

Charles Bazinet, produce dealer, etc., Montreal, has assigned to A. Desmarteau.

John Arthurs, general merchant, Magnetawan, Ont., is offering 50c. on the dollar.

J. B. Richer, dealer in butter and eggs, St. Henri de Montreal, is offering 25c. on the dollar.

Wm. Sifton, general merchant, Narrow of Lake Manitoba, Man., has assigned to J. E. Hedderley.

Kent & Turcotte have been appointed curators of Pare & Frere, general merchants, Granby, Que.

Alexander Cameron, general merchant, Winchester, Ont., has assigned to S. S. Reveler, Winchester, and a meeting of the creditors will be held on Feb. 4.

PARTNERSHIPS FORMED AND DISSOLVED.

C. Lamoureux & Co., grocers, Montreal, have dissolved.

Brown & Noel, cheese manufacturers, Robinson, Que., have dissolved.

P. I. Crevier & Co., grocers, etc., St. Vincent de Paul, Que., have dissolved.

C. A. Chouillon & Cie., importers and commission merchants, Montreal, have dissolved.

Dickson & Murray, grocers, Brandon, Man., have dissolved, John Murray continuing.

George and Alphonse Pouliot have registered as proprietors of the grocery firm G. Pouliot & Co., Quebec.

Walsh & Gurd, grain and commission merchants, Tilbury, Ont., have dissolved, Geo. E. Gurd continuing.

Aubin, Croteau & Co., have registered partnership as cheese manufacturers in St. Foye, Que.

Theodore and Amedee Charbonneau have registered as proprietors of the firm T. Charbonneau & Co., fish dealers, Montreal.

There is Money to be Made

in catering to the wants of the masses.

EVERYBODY WANTS . . .**Clark's Meats****ORANGE MARMALADE****Have you tried Upton's Gilt Edge Brand ?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

What a pleasure it is to have your Customers satisfied.

MONSOON
INDO-CEYLON TEA

is guaranteed to please, or we give back your money. Monsoon shows a good profit, and is meeting with a larger sale each week. Put up in 20, 30 and 50 pound cases.

SALES MADE AND PENDING.

The assets of A. Bergeron, grocer Quebec, have been sold.

George E. Munro, grocer, Victoria, is offering to sell out.

J. J. Virtue, grocer, Toronto, has sold out his stock by auction.

The stock of P. Routhier, grocer, Montreal, has been sold.

The stock of T. J. Carsson, grocer, Rossland, B. C., has been sold.

Patrick Sheedy, grocer, etc., Toronto, has sold out to Timothy Morton.

The assets of D. J. Evans, Richmond, Que., are to be sold on the 31st inst.

Thos. Cleghorn, grocer, Guelph, has been succeeded by W. C. Pennington.

F. Person, general merchant, Stevensville, Ont., has been succeeded by Robinson & Co.

The stock of the estate of Mary Alley, grocer, etc., Campbellford, Ont., is to be sold.

The business of the Mills Co., general merchants, Arden, Ont., is advertised for sale.

The assets of E. A. Gauthier & Co., general merchants, Papineauville, Que., are to be sold.

The assets of H. B. Laffleur & Co., general merchants, Steadele, Que., are to be sold.

J. Godbout, general merchant, St. Raphael, Que., has sold out his stock to J. Lavalee, general merchant, St. Charles (Bellechasse), at 56c. on the dollar.

The stock, etc., of the estate of Mayhew & Farquharson, Admaston, Ont., is to be sold by auction on Feb. 1.

E. Guilbault, hardware dealer, grocer, etc., St. Boniface, Man., has sold his grocery department to L. J. Collin.

CHANGES.

G. W. Adams, grocer, etc., St. Lambert, has given up business.

H. Leckie is opening up a general store in Fox Warren, Man.

N. R. Morrison has commenced business as produce dealer in Toronto.

The Pipestone, Man., Elevator and Milling Co., has been incorporated.

L. A. Donkin is opening up business as general merchant, Belmont, N.S.

J. Alcide Rivet has registered as proprietor of the business, the Montreal Produce Exchange, Montreal.

Henrietta Sauvageau has registered as proprietress of the firm C. Sassard & Co., general merchants, Pont Rouge, Que.

Annie Moley, widow of Richard McShane, has registered as proprietress of the firm, R. McShane, ship chandler, grocer, etc., Montreal.

FIRES.

N. Chouinards, grocer, Quebec, has been burned out.

DEATHS.

W. Templeton, grocer, Vancouver, is dead.

E. J. Madden, manufacturer of cheese, Newburgh, Ont., is dead.

F

PRU
CURALL
ftWe
have

AR

OTT
Tof the
portan
H. H.
chair,
Mills,
Burns,
WatteThe
secret:The
a soli
Lang,
of lega
could
ness oconsta
better
threeSev
questi
opinicMr
Wate
" adcount
the aon it.
Se

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out.

PRUNES keep bright and plump.

CURRENTS actually gain.

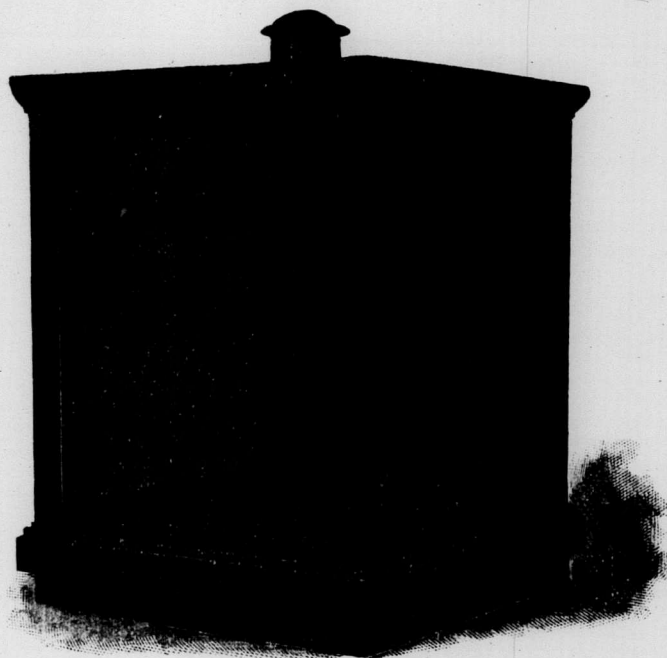
ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases
Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

OTTAWA RETAIL MERCHANTS.

THE Retail Merchants' Association of Ottawa met on Thursday evening, 20th inst., and, although only a few of the members turned up, a number of important civic questions were discussed. Mr. H. H. Lang, vice-president, occupied the chair, and those present were: W. H. Mills, J. A. Ashfield, S. McClenaghan, T. Burns, T. Addison, C. Prevost and J. Watters.

The appointment of Mr. W. H. Mills as secretary was ratified.

The question of the city's appointment of a solicitor was again introduced by Mr. Lang, who said he had spoken to a number of legal men on the matter, and from what could be learned he did not think the business of the city large enough to keep a man constantly employed. It would be found better to have the solicitor spend at least three hours per day at the city hall.

Several other members spoke on the question, and all appeared to be of the same opinion.

Mr. Stewart McClenaghan brought up the Waterworks Committee's proposition to "add an additional 5 per cent. to the discount for prompt payment," and thought the association should take some action on it.

Several of the members expressed their

views against the proposition. C. Prevost favored the increase to 25 per cent., but did not see why others should get the benefit.

Mr. McClenaghan did not see why anyone should be allowed a discount for paying what he was obliged to pay, and argued that the present system was a benefit only to the wealthy, and in the end worked against the poorer and smaller taxpayers.

Others thought that the system of charging should be reorganized and that the water rates should be paid according to the assessment, not according to the amount used or the number of people occupying the house. No action was taken.

Mr. McClenaghan thought that something should be done to make the meetings of the association more interesting and suggested a series of lectures. He also thought a supper would be an excellent item in increasing the interest in the work.

The question of overhanging signs was brought up and discussed at some length. The opinion of those present appeared to be divided on the matter and no vote was taken.

ADVANCE IN CALIFORNIA PRUNES

Telegrams received last week from their principals in California instructed a commission house here, which is credited with being one of the chief holders of prunes

in this market, to advance prices as no more goods were to be had on the Coast at less than 3c. f.o.b. for Santa Clara fruit, and the stock of northern and southern prunes was closely controlled by speculators.—N.Y. Journal of Commerce.

TOMATOES IN THE STATES.

The Trade, a Baltimore paper devoted to the canned goods interest, says: "In all of our experience with the canned goods business we have never known the market to be in a similar position to what it is to-day. It is a position also that not only affects present dealings and prices but bears materially upon what will be done during the year that is ahead of us. Whether purposely or accidentally, tomatoes have been used during the past two months to create an ever accelerating condition of excitement among sellers and buyers of canned goods, until, at present, the situation can only be described as a maelstrom in which all things are moving around a common centre by a species of natural drift from the force of a current operating outside the whirlpool. The favorable feature of the condition is that this whirlpool does not create a down tending vortex. It should, therefore, properly be more carefully described as a waterspout. Whether like a waterspout it may burst at any day we cannot tell, but from the very nature of it this would seem impossible."



Have you carried in stock the ...

FINEST OLIVE OIL

ever imported into Canada?

We can send you a Sample Order of

RAE'S Finest Sublime OLIVE OIL

New Season's ORANGE MARMALADE

Orders now being booked.

SOUTHWELL'S

THE FINEST IN THE MARKET.

FRANK MAGOR & CO., 16 St. John St., MONTREAL

AGENTS FOR THE DOMINION.



CURRENT MARKET QUOTATIONS

Jan 27, 1898. This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	" " 90
1/4 lb. tins, 4 "	" " 60

MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. Crown sealers	2 25

BLACKING.	
P. G. FRENCH BLACKING. per gross	
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10	9 00
Vinegar Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross	\$ 2 60
No. 2 Bronze Tins, per gross	\$ 3 40
" 3	5 60
" 4	10 00

No. 1 Enamelled Tins	2 50
" 2	3 75
" 3	4 00
" 4	4 50

THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases. Per Gross	\$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Ecliptic Combination	12 00
Moody's Ox Blood	12 00
Chocolate	12 00

Alpha Chemical Co.	9 00
French Castor Oil	9 00
Alpha Chemical Co.	9 00
Refined Sweet Oil	7 80
Alpha Chemical Co.	7 80
Turpentine	4 50
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in 1/4 gross cases.	9 00
Reliable French Blacking, No. 5	4 50
No. 2	4 50

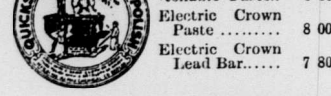
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

Alpha Metal Polish No. 2	9 00
Patent Stove Polish—	
Sunlight Lead Bar	4 25

Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead	25
1/2 gross case	
Reliable Stove Pipe Varnish	
1/4 gross cases	
6-oz. bottles	

Quickshine Pipe Varnish	12
1/4 gross cases pressed top tins.	

Stove Polish—	
Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80



STOVE POLISH.



Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

Cotta Warble
 Belgiar Internu
 Germa London
 Bird G Dalley
 Dalley Dalley
 Brock's Norwic
 Maple No. 1 se

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET Montreal

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT JAVA ROYAL JAPAN GLACE POLISHED IMPERIAL SEETA IMPERIAL GLACE

D. W. ROSS CO. RICES Agents

COWAN'S

Hygienic and Perfection and Cocoa Essence
Cocoas
Queen's Dessert Royal Navy and Perfection
Chocolates
Chocolate Pink White Lemon Color
Icings
A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

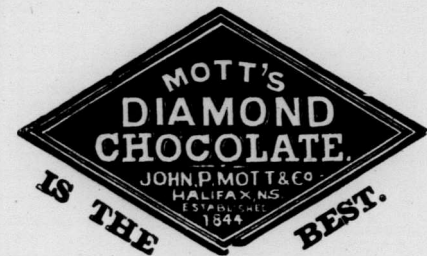
THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL-COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, O. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

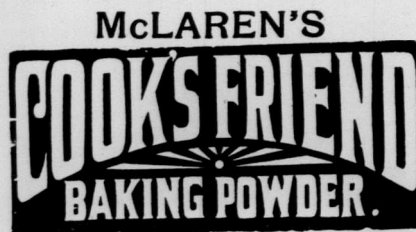


ASK FOR

MOTT'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.	\$1 65
	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.	0 40
" " 1-lb. tins.	0 42 1/2
Cocoa Nibs, 11-lb. tins.	0 35
FODDUNTER, MITCHELL & CO'S.	
Chocolate—	per lb
French, 1/4's-6 and 12 lbs.	0 30
Caracas, 1/4's-6 and 12 lbs.	0 35
Premium, 1/4's-6 and 12 lbs.	0 30
Sante, 1/4's-6 and 12 lbs.	0 26
Diamond, 1/4's-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock, " " " "	0 30
Bulk, in boxes.	0 18
Royal Cocoa Essence, packages.	per doz 1 40
BENDSOP'S ROYAL DUTCH COCOA.	
1/4 lb. tins, boxes 4 doz.	2 40
1/2 " " " 2 " "	4 50
3/4 " " " 1 " "	8 50
Ralston Health Club; boxes 6 lbs.	per lb. 45

CHOCOLAT MENIER.		
	In 5 case	In 12 10x12 lb
	lot.	lb bxs
Vanilla—per lb.	\$ 0 32	\$ 0 34
Yellow wrapper,	0 32	0 36
Unsweetened—		
Blue Premium	0 35	0 37
	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs.		
to the case.	\$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages.	\$20 00	0 20
FRY'S.		
Chocolate—	per lb.	
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's, " "	0 42	
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29	
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24	
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/4's, 1 doz. in box.	2 40	
" " " 1/2's, " "	4 50	
" " " 1 lbs., " "	8 25	
Homeopathic, 1/4's, 14 lb. boxes		
1/4 lbs. 12 lb. boxes		

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.	per lb. 0 30
Mott's Prepared Cocoa.	0 28
Mott's Homeopathic Cocoa (1/4's).	0 32
Mott's Breakfast Cocoa in tins.	0 45
Mott's No. 1 Chocolate.	0 30
Mott's Breakfast Chocolate.	0 28
Mott's Caracas Chocolate.	0 40
Mott's Diamond Chocolate.	0 23
Mott's French-Can. Chocolate.	0 18
Mott's Navy or Cooking Chocolate.	0 28
Mott's Cocoa Nibs.	0 35
Mott's Cocoa Shells.	0 05
Vanilla Sticks, per gross.	0 90
Mott's Confectionery Chocolate.	0 21
Mott's Sweet Chocolate Liquors.	0 19
	0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" " " " " "	0 28
" " " " " "	0 29
" " " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails.	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb.	
Special, " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c. off 30 days.	
COFFEE.	
Green.	
	per lb
Mocha.	0 27 1/2 0 30
Old Government Java.	0 30 0 33
Rio	0 08 0 13
Porto Rico.	0 29 0 31
Plantation Ceylon.	0 24 0 28
Guatemala.	0 24 0 26
Jamaica.	0 18 0 22
Maracaibo.	0 18 0 20

W
A. W. F
Mocha...
Damascus
Cairo...
TOI
Excelsior
Houbron
Our Own
Jersey
Laguaya
Rajah B
Mocha an
Old Gove
Arabian
Dalley's
bottle
Dalley's
all the
Dalley's
tles,
Crown B
Parisian
Ketchup
Ketc
Pep
Currant
Dates,
Figs—
5
7
9
n
Prunes
Raisins
Cal. E
Apri
Pean
Apple
Split B
Pot B
Pearl

WHEAT MEAL

is a new Biscuit we are putting on the market. It is a decidedly fine-flavored morsel, and is recommended as being particularly helpful to persons suffering from chronic indigestion. Your stock will not be complete without a box of these.

HAVE YOU SEEN OUR CREAM SODA TINS IN THEIR NEW DRESSES ?

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

JAMES TURNER & CO.	
Mecca	0 34
Damascus	0 30
Cairo	0 40

TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30
Arabian Mocha	0 31

ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
1 lb. tins	2 25
Groats, 1/2 lb. tins	1 25
1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

RICE, SAGO, TAPIOCA.	
Rice—	per lb. per lb.
Standard B.	0 03 1/2
Patna	0 04 1/2
Japan	0 05
Imperial Saeeta	0 05 1/2
Extra Burmah	0 04 1/2
Java Extra	0 06 1/2
Sago	0 03 1/2
Tapioca	0 03 1/2

SODA.	
Bi-carb, stand'rd, per 100-lb. keg	2 40
Sal soda, per hbl.	0 85
Sal soda, per keg	0 95

EXTRACTS.	
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Robert Greig & Co.)—	
1 oz. bottle, per doz.	0 90
2 1/2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
8 " " " "	6 00
4 " " Glass Stop'r "	3 50
8 " " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top, gross	21 00
" " S. & L. "High Grade" "	
per doz	3 50
Pepper Sauce, per gross	15 00



GELATINES.	
KNOX'S	
Sparkling calves foot, 2 qt. size	1 20
Acidulated, 2 qt. size	1 50
(Sold by all wholesale grocers.)	
KEOPFF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	95
1 " " Red, " "	1 00

HARDWARE, PAINTS AND OILS.	
CUT NAILS—50 to 60 dy, \$1.85 Toronto.	
WIRE NAILS — \$1.93, freight equalized in Montreal.	
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
F. O. B. Montreal	3 25
SCREWS—Wood—	
Flat-head bright, 8 1/2 and 10 p. c. dia.	
Round-head bright, 30 and 10 p. c. dia.	
Flat-head brass, 8 1/2 and 10 p. c. dia.	
Round-head brass, 7 1/2 and 10 p. c. dia.	

JAMS AND JELLIES.	
SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55
Red Currant Jelly	2 75
(All the above in 1 lb. clear glass pots.)	

LICORICE.	
YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40)	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.	
Wetley's Condensed, per gross, net	\$11 00

MUSTARD.	
COLMAN'S OR KEEN'S.	
Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45
Round Tins—	
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
F. D., 4 lb. jars, per jar	0 75
" " 1 lb. "	0 25
" " 4 lb. tins, decorated, p.t.	0

FRENCH MUSTARD	
Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	per gross.
Small Med. 7 50	Beer Mug . 16 20
Medium . . . 10 80	Tumbler . . 11 50
Large . . . 12 00	Cream Jug 21 00
Spoon . . . 18 00	Sugar Bowl 22 00
	Caddy . . . 28 00

THE F. F. DALLEY CO.	
Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/4 lb. jars, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

PICKLES---STEPHENS'	
A. P. TIPPET & CO., AGENTS.	
Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90



Case of 1 lb. (containing 60 p kgs)	3 00
" " 1/2 lb. (" " 120)	3 00
" " 1 lb. and 1/2 lb. (containing 30 1 lbs. and 60 1/2 lb. packages)	3 00
Case of 5 lb. p kgs (containing 96 p kgs)	3 00

STARCH.	
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons	0 05
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, lbs. and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co's Prep. Corn	0 06
Canada Pure Corn	0 05
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0



40-lb. boxes, 1 lb. pkgs.	0 08
SILVER GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/2
PURE—40-lb. boxes, 1-lb. pack.	0 17
" " 48-lb. " " 16 3-lb. boxes.	0 07
OSEWIGO (40-lb. boxes, 1-lb. packages)	0 07 1/2
CORN STARCH	
For puddings, custards, etc.	
ONTARIO (38-lb. to 45-lb. boxes, STARCH } 6 bundles	0 06
STARCH IN } Silver Gloss	0 07 1/2
BARRELS } Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enameled canisters, 8 in crate 48 lbs	0 07

FRUITS.	
FOREIGN.	
Currants—Provincials, bbls	0 06
" " 1/2 bbls	0 06 1/2
" " Filiatras, bbls	0 06 1/2
" " 1/2 bbls	0 06 1/2
" " cases	0 06 1/2
" " 1/2 cases	0 06 1/2
" " Patras, bbls	0 06 1/2
" " 1/2 bbls	0 06 1/2
" " cases	0 06 1/2
" " 1/2 cases	0 06 1/2
" " Vostizzas, cases	0 07 1/2
Dates, Hallowee boxes	0 05 1/2
Figs—4-crown	0 10
" " 5-crown	0 11
" " 7-crown	0 11
" " 9-crown	0 13
" " natural, bbls	0 15
" " 0 04 1/2	0 05
Prunes—Bosnia, cases	
" " California, 40's	0 10
" " 5's	0 08
" " 60's	0 07 1/2
" " 70's	0 07
" " 80's	0 06 1/2
" " 90's	0 06
Raisins—Valencia off stalk	0 04 1/2
" " Fine, off stalk	0 05
" " Selected	0 06
" " Layers	0 06 1/2
" " Sultanas	0 09 1/2
" " Cal. Loose Muscatels, 3-Crown	0 07 1/2
" " Ditto 4 Crown	0 08 1/2
Mainga	per box.
" " London Layers	1 50
" " Black Baskets	2 00
" " Blue Baskets	2 30
" " Connoisseur Clusters	2 20
" " Dessert Clusters	3 50
Cal. Evap. Fruits—	
Apricots, 50-lb. boxes	0 09
" " 25-lb. boxes	0 09 1/2
" " cartoon	0 13
Peaches, 75-lb. boxes	0 19 1/2
" " 1-lb. cartoons	0 13

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	0 0
ROPE—Manilla	0 07 1/2
Sisal	0 06 1/2
AXES—Per box	5 25
SHOT—Canadian, dis. 17 1/2 per cent.	9 00
HINGES—	
Heavy T and strap, per lb.	0 03 1/2
Screw, hook and strap	2 35
WHITE LEAD—Pure Association guarantee, ground in oil, per 100 lbs.	5 50
25 lb. irons	5 29 1/2
No. 1	4 75
No. 2	4 37
No. 3	4 37
TURPENTINE—	
Selected packages, per gal.	0 48
2c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 46
Boiled	0 49
2c. extra outside points.	
GLUE—Common per lb	0 07 1/2

INDURATED FIBRE WARE.	
THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50

DOMESTIC	
Apples, dried, per lb.	0 05
evaporated	0 09

FOOD.	
Split Peas	per bbl. 3 25
Pot Barley	3 25
Pearl Barley, XXX, 49-lb. pkt.	2 00

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, **BRANTFORD, ONT.**

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Colinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06
SUGAR. per lb.	
Granulated (Redpath, St.	
Lawrence, Avadia)	0 01½
German (Canadian) (bbls.	0 04 3-16
(imported) tags.	0 04 2-16
Dutch, Lags	0 04½
Paris Lump, bbls. and 100-lb.	
boxes	0 05½
" " in 50 lb. boxes	0 05½
Extra Ground Icing, bbls.	0 05½
Powdered, bbls.	0 05½
Cream	0 01 1-16
Extra Briht.	0 04
Bright Coffee	0 03 15-16
Light Yellow	0 05½
Medium Light Yellow	0 03 15-16
Yellow	0 05½
Demerara	3 50 3 75

SYRUPS AND MOLASSES.		
SYRUPS.	bbls.	½ bbls.
Dark..... per gallon.	0 23	0 25
Medium.....	0 28	0 35
Bright.....	0 32	0 42
Honey (corn)	0 40	
" 2 gal. pails.	1 00	
" 3 gal. pails.	1 35	1 40
MOLASSES.		
New Orleans.....		
Barbadoes.....		
Po. to Rico.....		
Antigua.....		

SOAP.



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.		
BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Asam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary	0 22	0 38
firsts	0 17	0 19
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
Young Hyson—	PING SUEYS.	
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests—	JAPAN.	
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.



Wholesale		Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

Wholesale		Retail
Blue Label, 1-lb.	0 19	0 23
Blue Label, ½-lb.	0 20	0 25
Black Label, ½ and 1-lb.	0 22	0 30
Green Label, ½ and 1-lb.	0 28	0 40
Brown Label, ½ and 1-lb.	0 35	0 50
Red Label, ½ and 1-lb.	0 40	0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and ½-lb. lead packets.	
Black Label, 1-lb., retail at 25c	0 19
½-lb., " " "	0 20
Blue Label, retail at 30c	0 22

Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 80c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

Wholesale		Retail	
Red Label, 1-lb. and ½s.	0 35	0 50	
Blue Label, 1-lb. and ½s.	0 38	0 40	
Green Label, 1-lb.	0 18	0 25	
Green Label, ½s.	0 19	0 25	
Japan, 1s	0 19	0 25	

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold	0 73
Bar, 8s	0 71
Ingots, rough and ready, 8s	0 68
Laurel, 3s	0 63
Brier 8s	0 63
Index, 7s	0 60
Honeysuckle, 8s	0 73
Napoleon, 8s	0 67
Victoria, 16s	0 63
Prince of Wales, caddies, 8s and 16s	0 63

WOODEN WARE.

Pails, 2 hoop, clear, No. 1	per doz.	\$ 1 45
" 3 " " " "		1 60
" 2 " " " "		1 40
" 3 " " " "		1 55
" " painted " 2		1 40
Tubs, No. 0		8 00
" 1		6 50
" 2		5 50
" 3		4 50

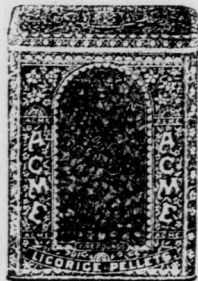
THE E. B. EDDY CO.

Washboards, Planet	1 60	
" XX	1 40	
" X	1 25	
" Special Globe	1 50	
Matches—	5-Case Single	
	Lots, Case	
Telegraph	\$3 00	\$3 20
Telephone	2 80	3 60
Parlova	1 30	1 40
Red Prior	1 50	1 61
Safety No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 31
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 " "	1 10
" 2 Tiger,	5 00
" 4 " "	2 00

LICORICE...



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

EVAPORATED APPLES...

We have a few cars for sale of choice stock at reasonable prices. If you want any of these goods send in your order at once and write for prices. Don't forget that we handle a full line of Jams and Jellies, and the price is right.

R. J. Graham
BELLEVILLE, ONT.



Seeing is believing, or

in other words tasting is believing. Taste it and you will buy it; buy it and you will sell. You can't help it, it sells itself without the least trouble, and you thereby make a good profit. There is not a better condensed Mince Meat on the market.

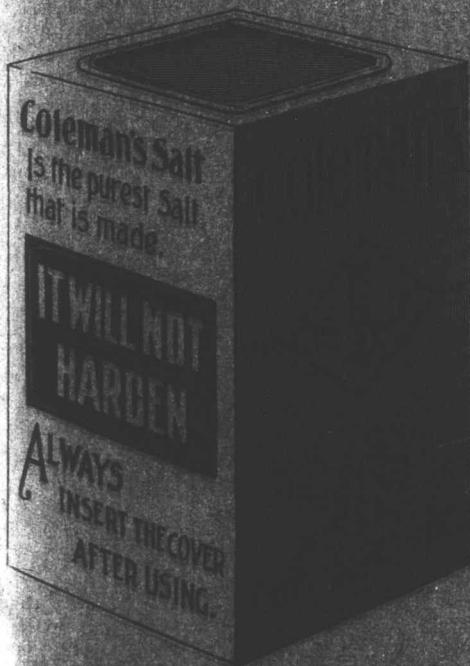
Prompt shipment guaranteed.

J. H. WETHEY

Sole Manufacturer

St. Catharines, Ont.

Sell Only the Best



COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS _____

The Canada Salt Association
CLINTON, ONT.

NO JOB LOT

BUT STRAIGHT GOODS

A line of

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

Easy Sales ! Good Profits !

...and

FREE PREMIUMS

Are assured Grocers and Clerks
who sell Knox's Gelatine—
the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away.
Get our plan, and push

GELATINE KNOX'S

Write

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - Quebec
C. & E. MacMichael - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - Halifax, N.S.

**JOHNSTOWN,
N. Y.**

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1726.

Agents for Canada:

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.E., and Montreal



**DEWAR'S
FAMOUS SCOTCH**

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all
first-class houses

GENERAL MERCHANTS

and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at
any time they wish to consult the advertising
columns. Special clubbing rates on applica-
tion.

MacLean Publishing Co. Limited

Montreal : : Toronto

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every
merchant should keep himself well posted on matters
concerning the welfare of his business.

The following series of pamphlets by experienced busi-
ness men, deal with matters of importance to the re-
tailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty,
Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for
grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays
reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with sys-
tems of bookkeeping and checking calculated to reduce
mistakes and omissions, etc., etc., to a minimum. A
most useful book for any retailer.

Any one of the above
mailed for **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from
the official copy as assented to by the Governor General,
June, 29, 1897, including the old Tariff by way of com-
parison. Also comparative rates of the Dingley and
Wilson (United States) Tariffs. — **15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great im-
portance to any business man. — **\$1.50.**

Address:

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN,
TREASURER

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**