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# PAPER AND INK. 

## FORESIGHT.

MONEL, says the amcient proverl, makes the mare to go. But there is one mental quality which goes much further in facilitating business progress that is, making the mare io go than even the material money: that is, foresight. loresight alone will aceomplish more than a bank reserve alone ; but by foresight plus the other advantage almost anything ean be achieved. By the term foresight is implied a dual quality. The first aspect is the power to look ahead and to gauge probable future circumstances from present surroundings: the second is the ability to mould intervening events so as to make them conducive to the end foreseen and desired. It means perception and orgamization. They are the qualities which make equally your successful statesman, warrior, financier, or business man. If any one department of a works suffers under the infliction of a controller deficient in foresight, it imposes a drag upon every wheel and keeps things at a standstill. Don't have people about you whose vision is limited to the end of their nose, or at least never place them in authority. They may be good enough for typesetters, or for laying in sheets to a machine, or for posting daybooks and ledgers, when overlooked by somebody with greater capacity, but are not fit for departmental work. How often do we see in the printing office machines waiting for forms, forms waiting for paper, or a whole "for-
wardins" department temporarily idle whilst tons of work is blocked on its pro. gress thither by some trifling matter that a a little foresight would bave removed or prevented: And what an opposite picture is presented in the establishment where real organization prevails, with smart men in charge of all departments, whose ideas are an hour, a day, a week, or a month ahead of their surroundinss, and one supreme look-ihead manaser ower all! In some great works it is expected that the one head shall supply all that is needed of foresight, and that one head is surrounded by a set of dummies who look to him for guidance upon every trivial detail. Such oneman establishments men succeed, but they are miserably handicapped. 'ithey cannot be said to be "organized," for they depend upon one mans continuity: remove that and they collapse. Fifficient organisation means this that though the head be temporarily removed the work does not suffer. Each branch of it is commanded by a capable head, imbued with or inspired by the same spirit of foresight as the supreme head itself. In other words, complete foresight provides not only for the fulfiment of its own duties, but also supports itself by what may be appropriately called a series of understudies. When we hear people s.ig of a certain house, "Give your orders to So-and-so, for you are sure to have them carried through right and up to time;" when you find papermakers, machine makers, ink makers, and all the rest of their

## THe



THE accompanyins cut will readil!
explain the many adeantages to be derived by those using this Purse.

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Class strugeling to secure such a housecs orders, !e sure that that house is con. trolled be foresight. Customers feel confidence in having their needs supplied: the manufaturer or merchamt is confident of receiving his account on its due day. Six.

## PAPER IN PARIS.

THE total consumption of paper in the city of l'aris is estimated at 500 tons daily, and 500 paper mills in the provinces manalice to prosper, says the llistern Stationcer A paper manufacturer has to purchase part of the raw material rass, old paper, chemicals, ett., in iaris; that means transport expenses to his mills in the provinces: when the paper is finished the make; has to pay carriage from the provinces to blatis, as well as "()etroi" duce. superior foreign paper, known as "papier de luse," which is largely imported into lirance, has to pay about 5 s. per cwt. duty. There is no paper mill inside the "(Oetroi" zone of l'aris. The want is now being supplied by a belgian company, that is crecting a mill on the banks of the Seine, near the Trocadero. It can therefore have its rags. refuse paper, and chemicals free of the barrier tax, and will have to meet only the import duty on pulp, but it has the advantage of its market being ready close at hand for its manufactured paper, has the river seine and its barse facilitics, that communicate with Belsium, Holland and Germany, to obtain coal and pulp at a cheaper rate. The new mill has secured the patent rights of some improved finishing machinery, and will start with a daily output of twelve tons. All will depend on the quality of its produce and the price ; the latter is now reduced to such an extent that further cutting down seems to be absolutely impossible. It is, bowever, the opinion of some experts that the want of suitable water, of cheap fucl, and of cheap labor will outweigh the advantage derived from saving the cost of transportation to Paris.

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## PRINTING INK．

A．I．the printing ink with which the Conited states（iovermment prints its paper money，says the ．Horning，is made by one man．The father of the present manu－ facturer，a Mr．Eddy；invented the ink，but he never told anyone how the ink was made until just before he died，when he let his son into the secret of its composition．Had a fatal accident happened to the inventor before he told his som about the ink，the Government printer would have been in a dilemma，for Mr．lddy＇s invention is the only kind of ink that will print on the peculiar surface of the fibre of which the Govern－ ment note－paper is made．The present Mr． l：ddy emplojs only six men in the manu－ facture of his ink．and none of them is in the secret，not one of them has yet seen Mr．Eddy in the interesting act of mixing the ingredients of which the ink is composed．He locks himself up in his room two weeks in every year，and it is then and there that he mixes stuff enough to supply the（iovernment with ink for the ensuing twelve months，and receives for this £10：000 a year．

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## PRESERVATION OF COUNTLESS NEWSPAPERS.

I'IT is generally known that at the british Museum is preserved a copy of every newspaper published in the United Kingdom and that the collection of early newsiapers is unique, having never suffered by fire or aceident. But probably few people hate ever thought of, much less realized, the immense amount of labor involved in keeping up the collection, in bindins, classifyins and preserving the papers ready for use in the newspaper reference room.

Anyone who has had oceasion to consult the newspaper files knows how simple it is. He walks into a comfortable room, and fills $u_{j}$ : form with the name and date of the journal he wishes to consult. It may be one of the carliest papers published, a century or half a century old, or it may be one of recent issuc, but in any case it is placed before him in a fer minutes, and he is free to pore over its contents as lons as he likes. When he has done with it, back it goes to the catacombs below, where are miles upon miles of passases in which the newspapers ate kept.

An aterise of $5 \mathbf{4}^{6}$ papers :a day are received at the musemm ; these are sorted, folded and resistered, and a wateh has to be kept to see that every paper comes that ought to come. Should any fail to arrive, the publisher has to be written to, and, if necessary, threntened with pains and penalties: and so carefully is all this done that during a period of many years there are scarcely half a do\%en missins papers.

If we can make ourselves asteceable to the sentleman in charge of this department we may find ourselves walking alons passages lined with bulky volumes, edgewise, from floor to ceiling, or, rather, what would be the eviling if there were one, for these storage places are on a curious principle.

The passages-they are not rooms- are one above the other, three deep, and instead
of intervenins floorings there are iron gratings so that the light of day comes through the roof and finds its way down to the basement. It is curious to look up from the ground floor at the upper stories, walled with books. and listen to the patter of the feet of the assistants, who are constantly moving about fetchins or returning books.

The only lisht used is the light of day and the only heat is from underground hot water pipes which are outside the building. On a fogey day the place is in darkness, and it is impossible to set any looks. liut if for any purpose it is necessary to penetrate the lab yrinth of passages, the only light allowed is a lamp carefully fastened with a (hubl)s lock, which is lighted and locked by the superintendent.

To these safesuards is attributed the fact that the library has escaped catastrophe from fire. Only once has there been the least danger. That was ofer thirty years ago, when a fire occurred in the bookbinders' shop, and some half:i-dozen books were destroyed and others injured.

All the bookbinding is done on the premises. and, with so many newspapers to ie bound, there is quite a glut of binding. The newspapers accumulate so fast that it is impossible to keep pace with the work, and one sees hugse bundles of papers stored away in odd corners. The system pursued is that papers as they arrive are placed in pigeon holes until a "bindable " quamtity is accumwhated; then they are tied up in bundles, and having been bound, are transferred to the permanent shelves, of which there are more miles than one would care to measure. It is one of the statistical facts about the muscum which has been accepted as undoubted, that there are over thity-three miles of shelves stored with books.-Printingr Times and Lilhogroupher.

It is stated that the world comsumes +,000,000 steel pens daily.

## DISHONORING DRAETS.

A
1,AR(il: number of wholesale houses who have been subjected to a great deal of annoyance in the treatment of drafts by out-of-town customers, will fully endorse the sentiments expressed be the (\%icugo Apparel Gaseth' : that journal says: "There are too many who are injuring themselves irreparably by refusing to honor (rafts that are drawn upon them for bills that are due. There are few things that will arouse a man to a state of sreater dissust toward a cusomer than to have a draft that has been honestly drawn returnced mpaid. . In aceount is overduc, and at statement is sent which says that maless a remittance is made before a certain date a draft will be drawn for the amoumt. No attention is paid to this, whieh the seller takes as meaming that the draft will be honored, and consequently, when the time allowed has elapsed, a draft is made, only to be returned in ninc cases out of ten without comment. It is not only an unbusinesslike transaction, but it is a positive insult to the wholesaler to treat his requests in such a manner.

Freguently the most tivial and absurd cxcuses are given for dishonoring drafts. A clam of 50 or 75 cents for freight, if the groods were to be delivered, or a similar amount for damaged goods or something of that kind; but even allowing that the claim may be a just one, is it not a thousand times better and more honorable to pily the full amount of the draft, notify the house of the slight discrepancy or over. looked rebate and politely repuest an adjustment? There is not a respectable house in the country that would not see that the claim met with an immediate recognition. Buyers fitil to appreciate the ammonance that it sives sellers as well as banks by hiwing drafts returned when they are rightully due, and should meet with prompt acceptance and payment. 'To say. that jou bhac written' or will settle with
their tracelling representative are paltry and lame excuses, and only hurt you in many wiys and put you under suspicion as beings a man who desires to be unfair and tricky in business aflairs. lindeavor to err on the side of the right and you will always be fairly dealt with.

## COMPETITION.

AGRİ.IM deal is said about the srowth of competition, but, as a matter of fact, it is no greater to-day than it ever was. Indeed, if there bas been any change at all, there has been a decrease, because it is easier now than ever before to get the necessaries and luxuries of life. The methods of competition have, however, changed very materially, and he who camnot change with the times, but clings to oldfashioned methods and old fashioned notions, camot mect the competition of the present diy, howeter well he might have been adapted to meet that of a sencration or two atso. It takes a broader, a bolder and a yuicker man to make a commercial suceess now than it did in the last century, and the slow-going, over-cations trader is out of place. The commercial spirit of to-day is not the commercial spirit of the middle ages. It is not so sordid nor so narrow, and the leaders of industry and trade are not the descendants of their ancient predecessors. They are the deseendamts of the warriors, the fighting men whose opportumities have been practically; obliterated by the evolution of civilization. l.osing the opportunity of wirr, their restless and enterprisings spirits have sent them into the less sanguinary paths of industry and trade, but they have brought with them the the fighters foree and activity-the genius of generalship. They have exchanged the competition of war for that of industry, and there is no disputing the fiact that they make things move. --E.x.

## RANDOM READINGS.

Orver yoo patents have been taken out in England for the mamufacture of paper, and more than 500 in this country.

Is mony parts of China paper shirts are used by the natives. They are said to lie much warmer in cold weather than cotton.

Tus: first paper mill in America was set up in Roxborough, near Philadelphia, in agoo, hy William bradford and William Rittenhouse.

Jons Whtakiek was the first to introduce a style called the Elrusean, in which the designs are carried out in their own colors in place of gilt.

Shbace: is the element in which great things fashion themselves together, that at length they may emerge, full formed and majestic, into the delight of life, which they are thenceforth to rule.

Many of the works prior to the lifteenth Century which have been handed down to us are of a devotional character, gorgeous in velvet, studded with jewels, with bosses of gold and silver, and rich in ormamentation of every kind.

This following plac:ard was recently found on a church door in a Montama mining town: "Notice--There will be preaching in this house, Providence permitting, Sunday; and there wili be preaching here, whether or no, on the Sunday following upon the subject: 'He that believeth and is baptized shall be saved, and he that believeth not shall be damned at precisely half past 3 in the afternoon.' "

Smyth-..." What does a typewriter cost?"
Wythe-_"Well, mine cost me a divorce and \$10,000 alimony:"

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## Buntin, <br> Reid \& Co.

Freguent consideration of a thing wears off the strimgeness of it, and shows it in several lights and various ways of appearance to the view of the mind.

Mewrat and physical occupation is an absolute necessity if the constitution is to be kept in healthy working order: and this applies equally to both sexes. The human economy will rust out before it will wear out, and there are more killed by idleness than by hard work. Human energy must have some outlet, and if that outlet is not work of some kind, habits are acquired that are not always conducive to long life.

## DRUMMER NEVER HEARD OF THEM.

BISHOP WATTERSON is so well known in Louisville that the following ancedote, which evidences his keen sense of humor, will be read with pleasure:

Bishop Watterson is not only the crack fisherman of all the clergy; but the best story teller. The bishop tells a story of how the drummer on the train mistook him (the bishop) for another commercial tourist, and asked him if he represented a big house.
" Biggest on earth," said the bishop.
"What's the name of the firm?" queried the drummer.
" Lord © Church," replied the imperturi)able bishop.
" Hum? 'Lord ※ Church'? Never heard of it. Got branch houses amyhere?"
" Branch houses all over the world."
"That's queer. Never heard of "um. Is it boots and shoes? ?
"No."
"Hats and caps?"
"Not that either."
"Oh, dry soods, I suppose?"
"Well," said the bishop, "some call it notions."-Lousuille Times.


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