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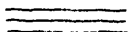
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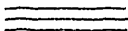
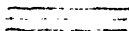
The Philatelic Advocate.



JANUARY, 1901

20th Century Number

Price 10 cents



Starnaman Bros.,
Editors & Publishers
BERLIN, ONT.

A
Monthly
for the
Stamp
Collector

Cast Your Eye On This



27 varieties	U. S. envelopes, cut square	10c
14 "	Netherlands, new and old issues	5c
30 "	Belgium, good value	15c
15 "	Switzerland	5c
14 "	Hungary, 1k to 1 florin	5c
7 "	Netherlands, Queen s head 7½-12½-15-22½	25-50c and 50c green and brown
5 "	Austria, unpaid, imperforate, 1900	10c 30c
8 var	Honduras 1896 15c.	10 var Austria 1900 5c
10 "	U. S. 1895 1c to 50c	15c. U. S. 1895 8c, per 100 30c
10 "	U. S. 1890 1c to 30c	20c. " 1895 3c, per 100 20c
	U. S. '95 4-5-10c, per 100	15c. " 1898 6c, per 100 25c
	U. S. '98 4-5-10c, per 100	15c.

Postage extra under 25c.

Good Sheets and Books on Approval.

I want to buy good wholesale lots.

J. D. NOBEL, 1265 Trumbull Ave., DETROIT, MICH.

SOMETHING You Want

V. R. I. on Orange Free State

½d, 1d, 2d, unused for 75c or two sets for \$1.40
Sierra Leone. Nos 104, 105, 106, 107, face value 45c, 1 set
of 4 var for 50c or 2 sets for 90c.

OTHER DESIRABLE STAMPS.

5 var	U. S. Prop.	cat. 11c	price 4c
8 "	Portugal	" 8c	" 3c
5 "	U. S. doc	" 6c	" 3c
1 "	Hayti unused	" 8c	" 5c
4 "	Map unused 25c.	3 var Newfoundland 5c	

50 stamps from Japan, Australia, India, Wurttemberg, etc., etc., all different,..... only **5c.**

Orders under 25c must contain return postage.

Stamps on Approval to Responsible Parties.

H. W. Campbell, Avonmore, Ont.

1901!
 Scott's 60th Catalogue with 100 var 58c
 Album for dup holds 2048 stamps 193 30c
300 varieties stamps, no Canada 50c
 Try our approval sheets, they are as good
 the other fellows. A reference required.
 FARNDT & CO.,
 332 Park Ave., CHICAGO, ILL.

Look At These Bargains.
 5 var. Mexico 5c. 25 var foreign used 5c
 20 var South America 10c
 5 var Central America 5c
 100 var foreign mounted 10c
 25 var foreign unused 10c
 4c, 8c, 10c 1893 Columbian 10c
 6 var Mexico 1874 cat 45c 16c
 Chas. Manchester, Eau Claire, Wisc.

BARGAINS in U. S.

	Cat. My price.	
1851 12c strip of 4	-\$7.00	\$3.25
1855 3c outer line mint state	12.50	4.25
1861 5c olive yel. correct shade torn, but neatly repaired	12.50	3.00
Postage due, 30c brown	1.00	.50
Agriculture 10c, slightly damaged but nice looking copy	6.00	2.00
\$10.00 1898 Rev uncut, fair copy		.90
\$50.00 1898 " " fair copy		2.75

These are samples, let me send you a selection 50%. Every one ordering from above or sending for app selection will receive free if requested 2 U. S. cat at 40c.
H W Legg, 26 Hancock St, Boston, Mass

Your Ad. Should be in our next No. It will pay you
 1 inch 40c. 2 in. 70c. 3 in. \$1.00.
 Half page \$1.50. One page (12 in.) \$2.00.
 12 1 inch ads. or
 6 2 inch ads. or
 4 3 inch ads. or
 2 ½ page ads. } **For \$2.00.**
 Cash in advance.

Ads. can be used at any time if purchased at above rates.

STARNAMAN BROS., BERLIN, ONT.

We want your subscription

AND ARE WILLING TO MAKE ANY REASONABLE OFFER TO SECURE IT. :: :: :: :: :: ::

For 25c we will enter your subscription for one year and give you your choice of any one of the following premiums.

- (A) The Premium Budget advertised on page 7.
- (B) 2000 "Perfect" Hinges better hinges made.
- (C) An unused 8c Canada Jubilee stamp.
- (D) 100 different foreign stamps in good condition.
- (E) 20 back numbers of Advocate, (mailed with next issue).

For 65c we give the Advocate one year and Scott's 1901 catalogue postpaid.

U. S. or CANADIAN 1 and 2c STAMPS ACCEPTED.

Starnaman Brothers.

Berlin,

- - -

Ontario.

WANTED.

Five minutes of your time to read this ad also some of your spare cash for the bargains advertised here.

PACKETS.

The Ontario contains 10 var Ont law stamps cat over \$1.50 guaranteed only 20c

The Quebec contains 10 var Que law stamps guaranteed to cat about \$2 only 25c

The A Pck contains 20 var Can Revs. also Man. law stamps worth \$2.50 only 30c

Dime stamp album to hold 500 stamps 7c
Set U. S. doc revs '98 ½c to \$1, 12 var 7c

10 sets U. S. doc revs '98 ½c to \$1 12 " 50c
Cuban bank note fine only 6c

1 set Labuan '97, 4 var " 8c
1 " " 9 var " 20c

1 Guatemala 1886 1c to 25c 7 var " 15c

SPECIAL To anyone buying \$1.00 worth at one time from this ad we will give free 1 inch ad in the Advocate free also 1 inch free to 1st person answering this ad.

Gatswold Stamp Co., Box C, Gatswold, Ont

WHOLESALE.

Canada ½c figures	per 100	.26
" 5c "	"	.27
" Maps, shades	"	.40
" 10c figs	"	3.00
" 8c figures	"	1.65
" 5c maple	"	.60
" 8c "	"	1.65
" common, mixed	1000	.18
" old common mixed	1000	.35
" law stamps green large	per 100	.60
Newfoundland, 5 kinds	"	.60
" 3c slate on covers	"	.60
Canada Jubilee 1c	"	.85
" 2c	"	1.60
" 3c	"	.28
" 5c	"	4.25
" 5c beaver	"	1.60
Canada 1c pink	"	2.60
" surcharge 2c figures	"	.65
" surcharge 2c 4 maple	"	.90

100,000 2c purple, 3c maple and fig. and 1 and 2c the lot \$32.00 expressage extra. Fine mixture.

W. R. ADAMS, TORONTO, ONT,

First Appearance.

No. 2 100 diff stamps from 100 different countries \$1.27

No. 3

1010 different stamps for only \$3.68.

No. 4 15 diff stamps from G. Britain .12

No. 5 contains 20 varieties Quebec law stamps cat over \$2.00 for only .50

Canada

1867-78 ½c to 15 inclusive comp. 1.85

1892-95 50c blue, 20c red, 15c grey .30

Free to all those sending for our approval sheets and enclosing 7 one cent stamps we will give a beautiful collection of stamps mounted in a little album, something that will surprise you. None only those who send reference need apply.

Send for Price List which is free.

Telephone Stamp Co.,
Waterford, Ont.

Bargains

Great Bargains.

My 20th Century Packets.

is money well invested and they can't be beat by anybody. We have only 100, and will go for \$1.00 each.

REMEMBER—No two packets and no two stamps alike. All different made up from a 3300 collection. We guarantee every stamp and no complete sets will be broken. Every packet guaranteed to cat. \$2.50 and up. Many stamps cat \$1, \$2 and \$3 are going in these packets, so don't delay. State what country you prefer and get first choice. Buy one and you will send again.

Address all orders to

E. W. BURT,
PARIS, ONT

Canada Picked Stamps.

SETS

'72-96 ½c to 50c, all shades including 3c rose, 25 stamps in set complete	50c
'97 Maple Leaf ½c to 10c including surcharge.....	20c
'98 Numeral " " "	14c
12 Maps, shades.....	5c

Packet of 100 Canada mixture

½c to 10c. from '59 to present 30 varieties, no cards, revenues or envelopes; include Maps, Surcharges, Jubilees, Maple Leaf, etc.

A dandy packet for 25 cents.

10 different post cards used, including 1st issue.....	7c
6 Philatelic Journals different.....	5c

Postage Extra. The above are all good stamps.
Money refunded if not Satisfactory.

J. R. Croft,

Box 24,

Beeton.

Ont.

MEMBER D. P. A.



SILK

WE are selling a sample package of the most beautiful silk pieces for Cushions or Quilts for ten cents. Each lot will make one block eighteen inches square. Our lists and two quilt patterns free with each order. We also have a limited quantity of this season's styles of Velvet at fifteen cents. Send for some before all are sold.

HOME CIRCLE SUPPLY CO., Yonge St., Toronto.

Boy's Own Stamp collection containing 50 var rare for stamps cat at over \$2.50 mounted in Imperial album and 500 stamp hinges, all postpaid for \$1.10. Every order received before Mar 1st gets a 1c Cuba on U. S. postcard unused. Good agents wanted at 50%. Send refs.

100 mixed foreign stamps 10c
Wawanesa Stamp Co., Box 38 Wawanesa, Man

Scott's International

2 volumes, bound in full morocco, printed on one side only, good as new, have not had it for a year. Blank pages. Would cost in Canada \$15 if bought new, will sell it for 7.00. Many blank pages ruled nicely for current issues. \$7.00 worth of time alone has been spent on these.

Fred B Filsinger, Box 360, Waterloo Ont

FREE A set of stamps and our bargain list free to every applicant for our fine approval sheets at 50% commission.
J. & F. Kreissl, 524 So. Robey, Chicago Ill

CANADA 1892 pair 50c perfect 25c
Block of four 6c 4 leaf 30c
Set of 4 leaf ½ to 10c. Set num ½ to 10c 20c
H. BAUDRY, 520 ELLICE AVE, WINNIPEG, MAN

TO EXCHANGE for cash or best offer in stamps, my selection, a gold watch. Particulars for stamp. Approval sheets for ref. F. B. Billings, 101 N. Second Ave., Marshalltown, Iowa.

A Bargain. Philatelic Chronicle 1 year for 25c. Phil. West 1 year for 20c. Every 10th order for the P. W. gets a sub to the Philatelic Advocate 1 year and the one writing the best hand before March 15th gets Scott's 60th cat free, providing I get at least 20 orders for it.
Everett Tate, Middleton, Anna Co., N. S.

**A Christmas present
To Stamp Collectors of 1901**

To each person who sends his name and address with good references, for a selection of stamps on approval at 50% off, will receive a rare stamp as a present. Stamp will not catalogue under 25 cents.

**J. C. SAWIN,
Winthrop, Mass.**

A good team is
Energy and the
Philatelic Advocate

1 inch in both papers	40c.
2 " " " "	75c.
1/4 page " " "	1.00.
1/2 " " " "	1.50.
1 " " " "	2.50.

giving a circulation of over 4500 monthly.

Where can you equal this offer?

1 year's subscription to both papers 25c
Address either

Starnaman Bros.,
Box 104, Berlin, Ont.
or
Findlay I. Weaver,
Box 494, Berlin, Ont.

Earn Pocket Money.

Send two cent stamped envelope for particulars. I send 20 different stamps with my reply. It's easy. Write now.
Your name in directory 5 cents.
Herbert F. Butler,
NEWTON CENTER, MASS

Watches given away

FREE. Fine silver watches **FREE** absolutely guaranteed. Given free to our agents handling out time app sheets and packets. No better in America at the price. Send for full particulars and our 30 page price list.
Send us 25c in silver for our special prize packet and see what you will get.
If you cannot make \$1.00 out of our surprise packet we will refund money and give 100 var choice stamps for your trouble. 9c

ATLAS STAMP AND PUBLISHING CO.,
London, Ont., Canada.

SALE ONE HUNDRED MILLIONS A YEAR.

RIPANS

THE WONDERFUL MEDICINE.

They relieve Distress from Dyspepsia, Indigestion and Too Hearty Eating: are a perfect remedy for Dizziness, Nausea, Drowsiness, Bad Taste in the Mouth, Coated Tongue, Pain in the Side, TORPID LIVER.

**They Regulate the Bowels.
They Cure Sick Headache.
A Single One Gives Relief.**

WANTED

A case of bad health that R-I-P-A-N-S will not benefit. R-I-P-A-N-S, 10 for 5 cents.
may be had of all druggists who are willing to sell a low-priced medicine at a moderate profit. They banish pain and prolong life.
One gives relief. Accept no substitute.
Note the word R-I-P-A-N-S on the packet.
Send 5 cents to Ripans Chemical Co., No. 10 Spruce St., New York, for 10 samples and 1,000 testimonials.

EXCHANGE

Will give 50 varieties of U. S. postage only, no cut cards, envelopes, or revenues. Catalogue value about \$1.00 will exchange for 35 varieties from any other country.

Hiram E. Tuttle,

1017 FREE ST., OSAGE, IOWA.



WANTED Canadian stamps all issues, send on approval with lowest cash price. Jubilee issue preferred reference given if wanted.

Address

C. L. SLADE,

Box 123, Saratoga Springs, N. Y.

Auction

Send for free cat.

H. Wendt,
Sterling, Neb.

AUCTION

AUCTION

As Much as 75 per cent off.
An opportunity seldom offered. We place all kinds of stamps on app sheets: thus each customer receives some rare stamps not on 50% sheets. Our dis. are 25, 50, 66 $\frac{2}{3}$ and 75%. May we send you a general assortment on approval? Quick sales, small profits Standard Stamp & Coin Co., Springfield, Ohio

THE FRAUD REPORTER

Now running in the *New York Philatelist* gives the names of all the latest "dead beats." The *N. Y. Philatelist* is the official journal of the Sons of Philatelia and the Empire State Philatelic Society. It is the best advertising medium published at popular ad rates. Has the largest circulation among the monthly papers. Subscriptions 25c per annum. Its reading matter is always up to the minute.

No free copies "Free list is entirely suspended."

THE NEW YORK PHILATELIST,

106 East 111th St., New York City.

The N. Y. P. is now in its fifth year.

A. Herbst, Editor and Publisher.

AGENTS WANTED

To sell stamps from our approval sheets at 50%. We are breaking up a number of collections of from 1000 to 2500 var. State your specialty. Reference required. Printed matter FREE

TELEPHONE STAMP CO.,

WATERFORD,

ONT.

Scott's Int. Album 1901 Edition.

Bound in boards \$2.00

Bound in cloth, gilt, 3.00

1000 good lots free with each order.

Postage extra.

Order from us and save duty charges.

Chas. Bailey, 85 Euclid Ave. Toronto, Ont.

FREE! To the first 10 applying for 50% app sheets or books who states size of collection will be given a fine Liberian stamp. To the next 15 stamp cat. at least 2c. Write to day. The one buying the most before Mar 1, 1901, will receive a stamp cataloguing 60c
Eureka Stamp Co., 509 Franklin, Des Moines, Ia

FOR SALE

ONE CANADIAN

7 $\frac{1}{2}$ p. No. 9 Scott's 59th

Fine Specimen Price \$10.

J. A. ROY, 329 GERMANIA AVE.
D. P. A. 425. SHENECTADY, N. Y.

Accounts For Sale

H. M. Lesh, 4918 Champlain Ave, Chicago \$20.16. Geo. W. Smith, 106 Reade St., N. Y. City \$34.09. Geo. C West, Aurora, Ill. \$5.37. W. Peter, Lisle, Ontario 80c. Have registered receipts in the first 2 cases Glad to hear from other dealers they have failed to settle with. A. R. BUTLER, 8 & E STS., WASHINGTON, D. C.

FREE ! FREE FREE !

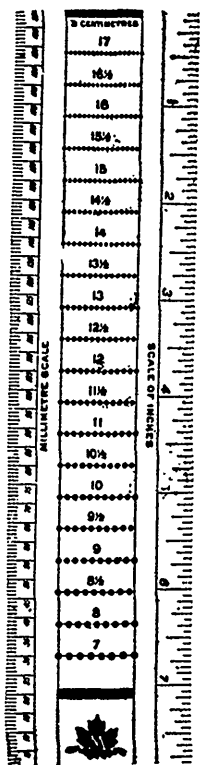
A fine set of UNUSED Mexican stamps to all applicants for our fine sheets at 50%.
500 var \$2.00 500 mixed 20c

H. J. CRAFT, Dept. A,

6020 Princeton Ave., Chicago, Ill.

TAKE A LOOK

at the following snaps. They are worth investigating.



3c Sets.

10 Austria	3c
3 Barbados	3c
11 Belgium	3c
5 Brazil	3c
5 Canada leaf	3c
3 " register	3c
4 " maps	3c
3 Cuba (cat 12c)	3c
3 Hong Kong	3c
7 Japan	3c
5 Luxemburg	3c
8 Holland	3c
2 Newfoundland	3c
6 Norway	3c
2 Portugal pictures	3c
4 Queensland	3c
6 Roumania	3c
7 Spain	3c
2 Straits	3c
7 Sweden	3c

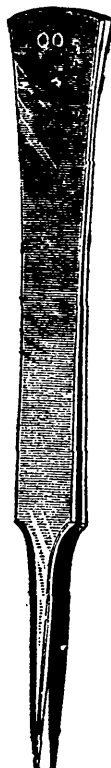
5c Sets.

5 Barbados	5c
2 Antwerp ex 1025	5c
7 Brazil 1894	5c
3 Canada Jubilee	5c
8 Cuba	5c
7 Old France	5c
13 France	5c
3 Newfoundland	5c

5 Porto Rico used	5c
7 Portugal 1895	5c
12 Portugal mixed	5c
12 Spain mixed	5c
5 Straits	5c
12 Sweden	5c
12 Switzerland	5c

10c Sets.

9 Argentina '396	10c
5 English Army and I. R. offic	10c
5 Newfoundland	10c
3 Perak 1892 tiger	10c
3 Western Australia Large 1, 3, 6	10c
2 Trinidad wrap. unused $\frac{1}{2}$, 1	7c
4 Porto Rico 1898 1, 2, 3, 20	20c
5 Perak 1895 tiger	14c
7 St. Helena 1895 7 var. new	70c
British Guiana pictorial 1, 2, (surch 10 15	35c.
60th Catalogue new Standard	58c
Rev. cat	10c
	10-50c



PRICES—
1000-10'
3000-25'
6000-45'

Stamp Tongs Finest, nickel-plated, steel tongs on the market.
Price 35c each.

Perforation Gauge Difference in a stamp's perforation often means a difference of several dollars in the value.

Model gauges on finest heavy white card board (8 ply check) price 10c each, 10 for 60c, 100—\$4.00

R. S. MASON,

HAMILTON,

ONT.



STAMPS 50 different, genuine with album, only 8 cts. 1000 mixed 20c; 200 different 25c; 300 dif. 75c; 500 dif. 80c. Now 1801 list FREE. WE BUY OLD STAMPS. New Illustrated Buying List, 10c. **HEISSMAN STAMP CO., St. Louis, Mo.**

Dealers If you want to buy 50-100-200-300 variety packets continentals. Mixtures, cheap sets or anything wholesale Write the Marks Stamp Co, Toronto, Ont, for quotations They are cheapest in America 54

Our Grand

Premium Budget.

The grandest premium ever offered.

We will send THE ADVOCATE one year and the complete budget postpaid for only

25 cents (silver or stamps)

Not 25c for each article mentioned, but 25c for the whole list.

Each budget contains.

- 21 popular songs, words and music.
- 23 portraits of Presidents of the U. S.
- 25 portraits of famous actresses
- 62 Tricks in parlor magic.
- 56 amusing experiments.
- 64 puzzles.
- 20 Illustrated rebuses.
- 101 conundrums.
- 62 parlor games.
- Several hundred jokes and witty sayings.
- 100 money making secrets.
- 100 cooking recipes.
- 22 toilet recipes.
- 200 selections for autograph album.
- 10 Model love letters.
- Palmistry.
- Dictionary of dreams.
- Guide to flirtation.
- How to cure bashfulness.
- Psychometric charming.
- Charm for healing diseases.
- Language of the gems.
- Magic age table.
- 17 complete stories.
- Morse telegraph alphabet.

ORDER NOW. The supply is limited.

STARNAMAN BROS., Berlin, Ont.

45 cents

Send the above amount for a 1 inch advertisement in both the ADVOCATE and the Jubilee Philatelist.

35 cents

Secures a year's subscription to both Journals.

Unused American and Canadian stamps taken in payment.

The **JUBILEE PHILATELIST**
Box 416, Smiths Falls, Ont.

For One Cent

and 2c for postage

I will send 100 well mixed postage stamps circulars, samples, etc. Send postage for each lot.

GEO. E. MUELLER, BERLIN, ONT.

For Collectors.

Asia and Africa	100 different	\$1.50
"	" 50 "	.75
West Indies	50 "	.75
British Colonies	40 "	.25
Coin Catalogue,	48 pages	.05
Canada Rev. Catalogue,	Adams	.10
"	" " Ketcheson	.25
"	Revenue Album	.65
1000 Canada		.18
1000 Foreign		.18
1000 "	about 80 var.	.30
Stamp Hinges, English,	25c and	.10
"	" French	.07
Stamp Albums from 10c to		3.50
Japanese booklet of stamps		.10
U. S. illustrated half tone plates, rare		.50
10 S. African		.10
4 Labuan Jubilee		.25
2 Triangular Liberia		.15

WM. R. ADAMS,

TORONTO,

ONTARIO.

CAMERA FREE!

Not quite, but almost. A \$2.50 Camera and full outfit, worth at least \$1.00 additional for only 75c postpaid. We have 3,000 on hand and must sell them at once.

Electric Top,
runs by its own electricity, worth 50c, FREE. Send 10c to pay postage and packing. Big List of Novelties Free.

St. Louis Novelty Co.,
924 Burlington Bldg.,
St. Louis, Missouri.

Selling Out

a fine stock of stamps at very lowest price
No. 1. 20 different stamps Barbados, Br. Guiana, Grenada, St. Lucia, Leeward Islands, etc. for only 12c.

No. 2. contains 50 var of such stamps as Mexico, Jamaica, Canada, C. of G. H, Barbados and a few fine stamps for only 19c.

No. 3. contains many of the above but also has some Trinidad, Natal, Japan, etc. another fine bargain for only 23c.

No. 4. The three above sets Nos. 1, 2 and 3 for only 50c
Hinges 1000 8c, 5000 32c, 10,000 60c

Thos. L. Hosmer,
3415 7 St., Des Moines, Iowa.



Use "Perfect" Hinges

(1000 for 10c.) Prices given are postpaid.
They are positively the BEST made
3000 for 25c. 10,000 65c
5000 for 40c. 25,000 1.60
100,000 only \$5.50

Starnaman Bros. Berlin, Ont.

5 for 1.

I am closing out my Stock of Stamps.

Send me any amount from 10c up, and I will send you a selection of stamps all different and cataloguing 5 times the amount you remit. The larger your remittance the better your stamps.

50 varieties 10c per 10 packs.
100 " 25c per 10 "

Canadian collectors please send currency. Not Canadian stamps.

Ed. Tangen, Boulder, Colorado.

I Want To Buy

Scarce to rare B. N. A. postage & revenue stamps. Send with lowest cash price.

I OFFER

500 mixed Canada green law stamps for only \$2.50
Canada 6d wove or laid, only 3.00
" 6d thick paper 4.60
" 7³/₄d from \$7.50 to 10.50
" 10d from \$4.00 to 7.00

W. Kelsey Hall,
Pres. League of Canadian Philatelists
PETERBORO ONT

10c. Wood's Bargain Packet 10c. OF CANADIANS

Contains the following 1, 2, 3, Old issue.
1, 2, 3, 5 Maple leaf, 1-2-3-5-2 Numeral,
2 black on 3 Numeral, ditto maple leaf,
2 maps green & lavender, 1 green postcard,
1 red ditto, 3 Jubilee, cut sq. env 2c, also
to each purchaser a foreign stamp cat not
less than 4c and further to introduce my
goods I will give each patron a 4x5 photo
Rocky Mountain scenery or Indian Chief
Seguinabia 105 years old. Also list of phot-
ographs of our wonderful western country,
St. Lawrence to Pacific. Silver or stamps
Postage 2c. **Sid. J. Wood,**
3 Lemoine Terrace, Winnipeg, Man



MY 10th SALE.

What will you give?

Offers will be received for these stamps until

FEBRUARY 25th.

Best Cash Offer Received Before That Date Takes Them.

Lot No. **Foreign Stamps, etc.**

1. 15 Jamaica, 1p, 1900 Llandoverly Falls
2. 1000 different stamps, on sheets.
3. 6 stamps on cover (1 Can. surch. letter card, 2 Nfld 1c, 2 Nfld 2c, 1 U. S. env. 5c blue, Plimpton issue unused.)
4. 5 Newfld unused 5c (Duke of York)
5. 13 different Russia.
6. 20 different Japanese stamps mounted.
7. 500 different stamps on sheets.
8. 6 enlarged fac-simile 2c Can. Imperial.
9. 50 Can. Bill stamps 3, 6, 9c as-sorted.
10. 100 different foreign stamps.
11. 150 " " "
12. 300 " " "
13. 23 " Porto Rico, unused
14. 21 " unused stamps.
15. 2 app. books, 112 stamps, value \$5.08.
16. 35 cut sq. reg. envelope 3p N. S. Wales
17. 20 1/2p Tasmania error of color on 5 different colors of paper,
18. 35 1p and 35 2p Queensland.
19. 15 cut sq. reg. envelope 4p N. S. Wales
20. 75 1/2p black New Zealand.

CANADA Stamps, used.

21. 100 3c Jubilee
22. 20 8c four maple leaf
23. 25 5c " " "

Used Canada (continued).

24. 25 5c before Jubilee
25. 25 1/2c numerals.
26. 50 2c Imperial (maps)
27. 250 2c numerals, red
28. 25 5c " blue
29. 100 2c " purple
30. 100 1c green numerals
31. 100 3c red "
32. 100 3c red four leaf
33. 50 2c on 3c numerals
34. 100 2c on 3c "

All stamps in lots 1 to 34 inclusive are USED unless otherwise stated

Unused stamps.

35. 1 U. S. 1879, 1c blue, and 1 25c Mexican envelope surcharge 1 "Habilitado"
36. 8c Canada Jubilee
37. 6c " four maple leaf.
38. pair 8c " " "
39. pair 5c Canada Jubilee "
40. 10 2c on 3c Canada surcharge 4 leaf.
41. 10 2c on 3c " " numeral
42. U. S. current issue 9 1c with plate no. 984, 986, 992, 993, 995, 1001, 1005, 1006, 1007, and 6 2c nos. 808, 809, 814, 816, 842, 878. Face value 21c.

Postage to be paid by purchaser. Those who are successful will be notified and stamps will be sent as soon as remittance is received. Or if a deposit of half the amount of your offer is sent the stamps will be sent at close of sale or deposit returned if unsuccessful.

1c or 2c unused U. S. or Canada stamps taken in payment.

I have no stamps for sale except those I advertise.

MARY E. BISH, WATERLOO, ONT., CAN.



I Am Giving Away

Valuable Stamps

absolutely free to all agents for my my 50% approval sheets. Write and see. The best selling line for agents. 50 fine foreign free to each new applicant enclosing 2 cent.

Also a few **net** books of medium stamps at surprisingly low prices Many snaps. References required.

Chas. C. DeSelms, Richmond, Ind.

15 different British Colonies	.10
40 " " "	.25
8 " Newfoundland	.14
11 " " "	.25
50 " "Jumbo" packet	.05
50 to 100 diff foreign	.10
6 different Chinese unused	.12
25 " unused stamps	.25
15 " Canadian Revenues	.19
25 " Canada	.20
43 " Canada	.80
60 " Canada	1.50
5 " Canada Jubilee	.10
1000 foreign, 100 var mixed	.30
1000 Canada mixed	.35
Half-tone plates U. S. stamps	.50
\$10. Catalogue Canadian Revs.	1.00
Canada Revenue Catalogue (Adams)	.10
Canada Revenue Catalog (Ketcheson)	.25

All Postfree. Price List Free.

Wm. R. Adams,

Stamp Depot.

Toronto, Ontario

FREE A set of stamps, also big list free to every applicant for our fine approval sheets at 50% commission. **SPECIAL.** Set of 4 Mexico, catalog value \$2.35 price \$1.00 postfree. Perfect hinges 10c per 100, 3000 for 25c.

J. & F. KREISSL,

524 So. Robey St., CHICAGO, ILL.

GUAM 1c, 2c O. G. unused fine	6c
Two varieties, a bargain	
*1900 North Borneo, 4c "monkey"	.05
*2900 Labuan 2c "stag" 5c "Peacock"	.08
*1900 French Congo 1-2-4-5-10-15c	.14
*1900 Swiss Jub 5, 10, 25c new design	.13
U. S. 50c Omaha	.17
Marion Stamp Co., *Unused. Postage Extra	MARION. OHIO.

Beautiful Photographs

of Southern California (Orange ranch, Santa Barbara Mission, Ojai Valley, Conons Mountains, Valleys, etc.)

Only 10c Each, 3 for 25c postpaid.

J. M. Chandler, Nordhoff, Calif.

Attention!

Australian issues past and present, in lots of 10, 25 and 100 in exchange for Newfoundland, Nova Scotia, S. America.

23% discount off Scott's prices. Send along a good selection and receive mine, Fair dealing. **ALFRED WALBANCKE**, Beechworth. Victoria, Australia.

ALL FOR 10 CENTS.

50 fine Tracing Stamps	.25
Five fine blank sheets, printed	.05
One package Omega hinges	.05
50 good mixed foreign	.25
10 fine unused stamps, rare	.25
All, post paid, for only 10c.	Total .85

Big Price List free for the asking.

E. J. Boyer, 556 W. 6th St. Chicago, Ill.

Printers Send me 100 6XXX self-addressed envelopes (address below) and I will send you four beautiful photographs of California that retail at 10 cents each. Other printing wanted on same basis of exchange. Send Samples. **James M. Chandler**, Northhoff, Ventura Co., California

Surprise Stamp Packet.

Send us 25c in silver and 4c postage, and receive our grand Christmas Surprise Pkt consisting of variety packets, app. sheets, hinges, cards and fine packet of novelties, duplicates, etc. worth \$1.00.

Another Special Bargain

25 entire postcards, all different, used and unused, from many countries, only 25c, postpaid. Grand stock of Canada Revenues. Agents wanted.

30 PAGE LIST FREE.

ATLAS STAMP AND PUBLISHING CO.
LONDON, ONTARIO CANADA

Be Independent. Start a mail order business at home. We show you how.

American Novelty Co., 524 S. Robey, Chicago, Ill

Send a 2c stamp for 25 varieties of good stamps and our price list.

TUNNEL CITY STAMP AND COIN CO.
BOX 338, SARNIA, ONT.

WANTED. Canadian.

We are always in the market for the purchase of old Canadians, Beavers, 1c Pinks 1868 issue, 1879-82, 1893, 1897 Jubilees, Maps, Surcharges, Numerals, Maple Leaves all values and in any quantity.

Write us to-day, we will pay the highest possible prices. Spot cash or first class wholesale or retail exchange.

Reference, any well known dealer in Canada or United States. 54

Marks Stamp Co.,

169-171 McCaul St

Toronto,

Ont

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and destiny, scientifically and truthfully revealed to you through Astrology. The Science of the Stars.

To be convinced send 25c for a trial reading, with your name, address, sex, year, month, and date of birth, and hour if possible, and place where you were born. ☺

PROF. GUSTAVE MEYER,
Scientific American Astrologer
161 Washington St., Hoboken, N. J.

The Collectors Weekly.

If you wish to receive all that you pay for—and good value at that—why you should place your subscription with the ERA. When you take a weekly stamp paper: you certainly cannot afford to collect stamps without it.

SEND FOR FREE SAMPLES.

THE WEEKLY PHILATELIC ERA,

502-506 Congress St., Portland, Me.

Back Numbers

OF

This paper.

.....
For 25c we will send

25 different back numbers

If there are any numbers you specially desire let us know and we will send them if in stock.

Or we will give 25 diff. back numbers for

60c worth of stamps

(our selection) from your sheets.

.....
Papers will be mailed with our next issue. If wanted at once add 10c for postage.

STARNAMAN BROS.,
BOX 104, BERLIN, ONT.

An English Offer.

For 36c we will forward for the next 12 months

The British Colonial and Philatelic Advertiser.

and any of the following premiums.

1. 2 blade Sheffield pocket knife value 36c
2. 50 "British Flag" approval sheets ruled to hold 60 stamps .30c
3. A 1/4th page ad 1 insertion .75
4. The British & Colonial Directory of about 5000 collectors and dealers 36c

Premiums monthly. Official organ of 9 societies.

W. E. BARKER,
Hillsbro, Sheffield, England.

MEMBER D. P. A.

Sheets of stamps sent on approval.
Philatelic Journals wanted.

FREE! FREE!

My new 16 page price list and an unused stamp from Tunis given free to every purchaser of anything advertised in this column.

Newfoundland.

1880	3c dark blue	\$.04
"	2c light green, fish	.08
1887	1c green	.02
"	2c orange, fish	.04
"	3c amber brown	.03
1895	1/2c black unused	.02
"	3c slate	.03
1897	2c Jubilee unused	.06
"	3c Jubilee	.02
1898	2c orange unused	.06

Straits Settlements.

1894-91	5c blue	.02
"	10c slate	.03
"	24c green	.05
"	32c vermilion	.05
1892	1c on 8c orange unused	.03

Porto Rico.

1881-98	12 var unused cat 29c	.10
---------	-----------------------	-----

Victoria.

1881-1900	10 var including postage due, new issue, etc.	10c
-----------	---	-----

Japan

16 var including 1 yen, new issues etc	price only	.12
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Scarce stamps.

U. S. 1869	2c horseman	.08
U. S. 1873	30c Cont Print.	.25
Cook Islands '93	1c brown unused only	.12
Confederate States	2c red	.18
New So. Wales '89	8d lyre bird	.10

Cheap Sets.

11 var	Japan	.05
4 "	Persia	.07
4 "	Turkey	.03
Bolivia 1894	1, 2, 5, 10, 20c	.06
New Zealand '98	1/2, 1, 2d	.06
New Zealand 1900	1/2, 1, 2d	.06

LEON V. CASS, McGraw, N. Y.

1901 PRICE LIST

OF

Postage Stamps of all Countries for Collectors,
Collectors' Supplies. Etc.

FOR SALE BY

A. A. VanWie, Schenectady, N. Y.

Approval Sheet Agents Wanted.

40 per cent commission from latest catalogue prices
paid on all sales.

I want energetic boys and girls, and advanced collectors as well, in all parts of the United States and Canada, to act as my agents and sell stamps from my approval sheets at above commission. All my approval sheets are 40% sheets, unless it be a few sheets made per special request of some advanced collector. My sheets are clean and contain an excellent variety of stamps and you will be able to always make good sales from any selection you have from me.

Write today for a trial selection if you have not already done so, enclosing good references, and I will give with every remittance of \$1.00 or over from the sheets, a packet of 200 varieties of stamps free, and 100 varieties with every remittance of \$.50 from the above sheets.

INTERNATIONAL

POSTAGE STAMP ALBUM FOR 1901

This album contains spaces for all adhesive stamps issued up to July 1st, 1900, and the general make up of the album resembles the 1899 edition in every particular, except that the envelopes and wrappers of the United States are found in a special addendum at the back, together with the telegraph and revenue stamps.

The paper and typographical appearance of the album is superior to anything gotten out by the publishers in recent years, every plate being entirely new and fully revised and corrected. The prices and styles are as follows:

	Printed on both sides of the paper.	Postfree.
No. 1.	Bound in boards, half cloth	\$1.50.
No. 2.	Bound in cloth, gilt, with plain cover	2.50.
No. 3.	Bound in cloth, gilt, with blank pages for future issues	3.50.

A. A. VAN WIE'S PRICE LIST CONTINUED.
SCOTT'S BEST ALBUM. 1900 EDITION.

If a cheaper album than the above is wanted this is just the thing. The following are some of its good points.

(1) It is printed on better paper than any other cheap album published anywhere in the world.

(2) It is printed in the highest style of the art.

(3) It contains spaces for all regular government postago stamps issued up to date of publication.

(4) Includes the new issues for all the U. S. Colonies, war revenues up to and including the \$1000, last issue of Canada, Netherlands, Venezuela, New Foundland Brazil, &c.

(5) Best, strongest, cheapest and easiest understood of any album published, being printed from same plates as the twenty-dollar book.

PRICES: No. 1 Bound in boards, half cloth. \$1.00

No. 2 Bound in full cloth, gilt. \$2.00

IMPERIAL ALBUM. Fourth Edition.

I also carry in stock the Imperial Postage Stamp Album which is as good an album as there is published for the money, and many collectors just beginning to collect, buy to start with. It is designed to hold from 3000 to 4000 stamps. The prices and styles are as follows:

No. 1 Bound in boards, half cloth. \$.25

No. 2 Bound in cloth.40

**60th or 1901 Edition of
STANDARD POSTAGE STAMP CATALOGUE.**

There is a store of information in this catalogue for the collector and as a guide for the beginner or advanced collector, there is no better similar work published. The price is certainly nominal, considering the actual value of the work. In its general make up it corresponds exactly with the last edition of this work, the only change being in the addition of new issues and newly discovered varieties, as well as the correction of prices, which are NET, bringing them up to the present prevailing standards. The enumeration established last year, with but few exceptions, has been maintained. All stamps are finely illustrated and the work contains over 600 pages.

Price Post free. \$.58

A. A. VAN WIE'S PRICE LIST CONTINUED.

SETS.

The following line of sets all contain only good specimens and will give you the value of your money every time. There are no duplicates in any one set.

No. 1.	10 varieties	United States	\$.05	No. 14.	20 varieties	Canada	\$.18
" 2.	20	"	.10	" 15.	10	Chili	.05
" 3.	30	"	.25	" 16.	10	Col. Republic	.10
" 4.	40	"	.40	" 17.	10	Cuba	.12
" 5.	50	"	.45	" 18.	10	France	.05
" 6.	60	"	.55	" 19.	10	Germany	.05
" 7.	70	"	.75	" 20.	10	Great Britain	.08
" 8.	10	Arg. Republic	.08	" 21.	6	Guatemala	.07
" 9.	15	"	.15	" 22.	10	Italy	.05
" 10.	12	Austria	.05	" 23.	7	Japan	.03
" 11.	10	Belgium	.05	" 24.	12	Mexico	.15
" 12.	15	Brazil	.20	" 25.	10	Netherlands	.07
" 13.	10	Canada	.08	" 26.	7	Peru	.10

FINE PACKETS OF STAMPS.

The following line of packets are put up under my own supervision and contain no rubbish of any kind. Your money back if not satisfied. Order by number.

Cheap Variety Packets.

1.	50 varieties	.05
2.	100	.08
3.	200	.20
4.	300	.50
5.	400	1.00
6.	500	1.25

Packet No. 7. 1000 varieties \$4.00

This packet contains 1000 varieties of stamps from all parts of the world and many desirable stamps will be found in it. The packet will catalogue at from \$20.00 to \$25.00. For a short time I will throw in 1000 Best Stamp Hinges free with each.

Packet No. 8. 2000 varieties \$20.00.

This packet contains many desirable stamps from all parts of the world. Every stamp issuing country is represented in it. It contains no rubbish of any kind, such as envelopes or revenue stamps, nor does it contain any United States stamps.

Packet No. 9. 500 mixed stamps \$.15.

This packet contains 500 mixed foreign stamps, not more than 25 of a kind and is really worth three or four times price asked.

Packet No. 10. 1000 mixed stamps \$.25

This packet contains 1000 mixed stamps from many countries and does not contain more than 40 of any one kind. There are about 80 varieties in each packet.

Packet No. 11. 1000 mixed stamps \$.40

This packet contains 1000 mixed stamps of a better grade than the above and does not contain over 25 of any one kind. There are over 100 varieties in this packet.

Packet No. 12. 1000 mixed stamps \$1.50

This packet contains a mixture of stamps from such countries as Argentine Republic, Brazil, Canada, Mexico, Peru, Venezuela, also a few United States cataloguing above two cents. This packet will catalogue at least \$15.00., and is a bargain.

Packet No. 13. 50 var United States 35c

This packet contains 50 varieties of stamps from the United States only.

Packet No. 14. 50 var So. America 45c.

This packet contains 50 varieties stamps from South America only.

Packet No. 15. 50 var. Africa, etc., 50c

This packet contains 50 varieties stamps from Africa, Asia, and the West Indies only.

A. A. VAN WIE'S PRICE LIST CONTINUED.
BLANK APPROVAL SHEETS.

Made of the same paper that my approval sheets are made of which I send out to my agents, with blank space left at the top for printing or stamping your name and address. The sheets have spaces to hold 25 stamps. PRICES, 12 sheets for 10c. 30 sheets for 15c, 50 sheets for 20c, 100 sheets for 30c. Special prices on large orders.

DIE CUT GUMMED HINGES.

For mounting in your album or on sheets. I am very particular in selecting my hinges, and only the very best paper known for the purpose is used in their manufacture. The hinges are the same as those I use for my approval sheets. Some of the points in their favor are:

Gummed with the BEST gum, pure and without flavoring or acid.

Has the BEST sticking qualities but will peel in the BEST manner when you wish.

Made of the BEST onion skin paper in the BEST shape and size, cut with a die and sold at the BEST prices.

PRICES POSTPAID.

500 for 6c. 1000 for 10c. 3000 for 25c. 10,000 for 60c.

I BUY STAMPS

I am always in the market to buy any good stamps or collections of same. If you have a collection for sale, send it to me on approval and I will quote you my highest price. If you have stamps of any kind or quantity to offer, send me a sample of each kind mounted on a piece of paper so that I can quote my price under the stamps, and enclose two cents for return postage, such samples will be at once returned with my quotations on same. Please state whether cash or stamps in exchange is desired. I do not issue any buying list at present.

Orders for any goods from this list must, in all cases, be accompanied by the cash in full. All orders are accepted, no matter how small.

200 varieties of stamps given free with every remittance of \$1.00 or over for goods from this list.

ADDRESS ALL CORRESPONDENCE TO

A. A. VanWie,

D. P. A. 234. SCHENECTADY, N. Y. U. S. A.

20th Century Number

The Philatelic Advocate.

A MONTHLY FOR STAMP COLLECTORS.

VOL. 10. NO. 1.

BERLIN, ONT., JANUARY, 1901.

WHOLE NO. 53.

The Letter with the Foreign Stamp.

What Happens to it on a Trans- Atlantic Liner.

BY SPECIAL PERMISSION
OF THE NEW YORK HERALD.

IMAGINE working twelve hours every day flipping letters into cases of pigeon holes at the rate of 1,270 an hour with the unstable deck of a rolling steamship for a floor, and keeping this up six and seven days at a stretch. That's what the sixteen mail clerks comprising the United States Sea Post Service do for a living month in and month out.

Moreover, they have to work in what is practically an elevator shaft three stories high and fifteen feet square. Ventilation is supplied by blowers way down in the hold of the ship, which force the air up and out of the portholes on the third storey, or attic floor, of the floating post office. Electric lights gleam night and day in every nook and corner of this elevator shaft, for it is hard enough to decipher many of the addresses on the foreign mail matter even in the light of years of experience and a luminous imagination, much less in a dismal cabin 'tween decks.

The Sea Post Service, now in its tenth year, has proved such an advantage in expediting the foreign mails that the Post Office Department is contemplating the establishment of floating post offices on two more Atlantic steamship lines. Already five Hamburg-American, four North German Lloyd and three American liners are equipped with postal facilities, and the Cunarders and White Star ships are expected to be the next to carry expert sorters and address readers. In the winter season the American and North German Lloyd liners carry two mail clerks apiece. The men eat at the first cabin table or in the officers' mess, but room on a transatlantic liner is so much needed for high priced passenger and freight traffic that the allowance for the sea postal employes is rather grudgingly allotted.

Usually they are given a small room below the berth deck, lighted and ventilated by a couple of portholes, with low ceilings and narrow berths. In this "attic" or sky parlor, as the clerks call it, the separation racks are placed. These resemble Brobdingnagian pigeon cotes. Each compartment is labelled "New York," "Boston," "Ohio," "Japan," &c., when the vessel is bound thither, and "Hamburg," "Berlin," "London," "Norway-Sweden," "Russia," &c., when bound for Europe.

On one side of the room is a "separation table" on which registered packages are sorted, a pair of small scales for weighing them and stamps for marking supplementary mail.

One deck below, reached by a narrow companion way, are the newspaper racks, great iron gridirons, with big yawning canvas sacks suspended beneath. Into these pouches the third and fourth class mail matter is thrown with marvellous precision and rapidity. On the bulkhead wall a railroad map is placed to guide the sorter if he is a bit uncertain where a particular package is to be thrown.

A trap door in the floor leads to the cellar of the floating post office, one deck lower. Here the bags of mail are first deposited when the ship leaves port. As fast as a dozen or so are emptied by men at the separation table and distributed in the cases another bunch is hauled up. Thus, hour after hour, in fair weather and foul, in summer and winter, the men who earn their bread and butter by facilitating the exchange of news, of business matters and messages of love or other expressions of the human emotions, toil and toil and toil.

When the Kaiser Friedrich was in port Mr. J. F. Burke, one of the original half dozen postal clerks assigned to the Sea Post Service at its inception in 1891, told something about the work he and his colleagues do. He said:—"We are like the farmers' wives. Our work is never done. Still, the position of clerk in the ocean steamship mail service, or as it is usually called, in the sea post, is much sought after by employes of the postal system, because in this branch of the service we have a few days each month in Europe to travel, to

see sights or for quiet rest. The government maintains the sea post to assist the New York post office and to facilitate the despatch of mails transported on the fast American, North German Lloyd and Hamburg-American ships. Here they are opened and distributed, and as only a small portion goes to the general Post Office a steamer may bring in between 500 and 600 bags of mail at any time, and no extra help be required in the Post Office to promptly and properly despatch both this and the regular domestic postal matter.

"Directly from the ship on its arrival at Quarantine a bag is sent to each station of the New York Post Office containing the proper mail for that section of the city, while the mail for all the States and larger cities is assorted and delivered in the quickest and most practical manner—both letters and papers. A separation is made of California, Texas and New York State mail, and registered matter is dealt with.

"The sea post constitutes an international exchange and distributing post office. On the German ships where the German government sends a post secretair and a schaffner, mails going to the Fatherland are treated the same as those on the way to America. Hamburg city being separated on the Hamburg-American liners. The German and American clerks co-operate in the work, and each man is accountable to his own government for the completing in distribution of mails going to that country to which the clerk belongs. Technically the American clerk is in charge going to Germany and the post secretair is responsible going the other way, in compliance with the international law, but this does not interfere with the responsibility for the completion of the work.

"On the American line ships practically the same service is maintained by two Americans on each ship, but no distributing is done going east. Under the terms of the subsidy which the American line receives one man must be carried. The work has so grown that extra compensation is allowed for another man's board. Clerks sailing from New York are not restricted to particular ships or lines.

A sea post clerk occupies a peculiar position in the fact that he is both postmaster and clerk, now perhaps distributing papers and now studying the meaning of some postal law on which he must decide. He eats beside millionaires in the first saloon; he assists sailors throw bags of mail to their places, he figures until his registry account balances, while his technical work consists of the rapid and accurate opening and distribution of letters, papers or registered matter. A sea post clerk's work is similar to that performed by different men in the following distinct departments of the New York Post Office:—Receiving foreign mails, despatching mails (foreign and domestic); distributing letters for America, distributing papers for America, assorting New York city letters and papers, handling registered mails."

"How much actual work is done on a trip?"

"Mr. Charles Butler, who sails on the Kaiser Wilhelm, has made up a table which shows that for the first five months of 1899 on the German ships going east an average of 58,368 letters, 220 sacks of papers, and 847 registered articles were handled by four men, or an individual average of 14,592 letters, 50-odd sacks of papers and 212 registered articles. In the same period the average mail worked on

the western voyage of the American liners in 17 trips was 92,400 letters, 72 sacks of papers, and 582 registered articles per man."

"Do you have any chance to mingle with the passengers or enjoy the trip during your leisure?"

"No. Enforced idleness on ship is rare and no pleasure anyhow, especially after the novelty wears away. As a rule we prefer to work, for we cannot sleep because of the change in time, and we suffer all the more when we must work hard on the return voyage the next week."

"It must be a very monotonous as well as a straining occupation, then?"

"It is, particularly in rough weather, when it is hard enough for passengers to keep their feet, let alone sorting letters on the jump, but there are amusing things, too. Many of the letters from abroad are addressed ludicrously. For instance you can't help smiling when you run across a postal card addressed:—

IPWICH AND FELD,
Boots and Shoes Carefully
Repaired on Short Notice.
1,401 Smith Av.,
Springfield, Ohio.
U. S. A. Amerika.

"The writer evidently thinks the whole letter heading he received from America is the proper address of his correspondent and gravely writes it all out. The puzzle pictures, as we call the illegible and decipherable mail matter, often contain material for jests, but there isn't much time for fun when a ton or so of mail is awaiting separation and your ship is nearing port. It is a case of hustle all the time in sea post service, just as in the railway mail system."

The Junior Dealer.

BY ARTHUR R. MAGILL.

To collectors in general and more especially the younger members of the fraternity there seems to be a great desire to enter into business as a stamp dealer.

The writer is at a loss to know from what source this desire arises, but would suggest that perhaps it is started by the collector acting as agent for some dealer who marks his stamps so that he can allow the collector a discount on what he sells or takes himself; another thing which tends to make the desire stronger is the fact that many collectors have a number of duplicates which to them seem valuable enough to sell and make a handsome profit but are more apt to be a very unsaleable class of stamps which they have obtained in cheap packages, etc.

Again the general philatelic public have little or no idea of how dealers obtain their stamps and what a large stock of stamps is necessary in order to carry on a first class business.

In starting in business, the would be dealer, generally, goes to work and secures some blank approval sheets on which he mounts his duplicates. Next he has a stock of letter paper and envelopes printed and inserts a small advertisement in some paper.

All this has cost him something and as he has no experience in advertising, his advertisement generally finds its way into a paper that has low rates and claims an enormous circulation.

Then too he may not understand the proper writing of an advertisement and the result is that he receives few, if any, answers.

One of the hardest things which the new dealer has to contend with is the fraud. There is a certain class of frauds who make it their business to keep watch for the new dealers. These fellows are smart enough to know that the dealers have very little chance to make trouble for them and they know enough to keep away from large and established dealers and to prey only upon those who they know are inexperienced. Besides they know that the older dealers are careful and can sometimes read between the lines of the letters of applications for stamps.

Now let us suppose that the new dealer has got far enough along to find that his stock is running low and he at once begins to look around for means of replenishing it, and generally finds numerous advertisements in the papers offering "Dealers' stocks" at prices which make them look tempting. The result generally is that he sends for one and in many cases is disappointed. The reason for this is very simple, it is simply that if there was any great demand for the stamps of which these stocks consist, the dealers would not be slow in selling them out at retail, thus it will be readily seen these stocks must contain what the dealer could not dispose of himself.

Another thing that causes trouble for the new dealer is the fact that his customers soon begin to call for special stamps which they desire in order to complete sets, etc., and which he has not got, as he must purchase them from another dealer he has to put the price higher and soon he finds that his customers have left him because he could not supply their wants, or because they found that it was cheaper to patronize the larger dealers and

get their stamps first hand.

Large dealers generally obtain their stamps directly from the country in which they are issued and used, the most common plan being to exchange with various dealers in various countries, they sending the stamps of their country and you sending those of yours so that each of you have been able to get desirable stamps in exchange for those which have cost you little or nothing.

This branch of the stamp business can not be built up in a day and so you see the new dealer soon feels the effect of having to pay the dealers prices a very little below retail.

Now I have told you of some of the troubles which the new dealer has to contend with I will give you an idea of what he might have done. First of all he would have joined a "good" Philatelic Association. Care must be taken in the selection as there are many associations which it would be of no use to join.

Next he should send to the exchange department and obtain blank books and fill them with the best stamps that he has on hand.

When this is done he should return them to the superintendent who will circulate them among the members who have sent in books; at the same time sending books of the other members to the collector who is allowed to take the same value from them as has been taken from his book less a small fee for expenses.

Thus he disposes of his duplicates and increases his collection at a very small cost. Of course he does not have the excitement of dealing in stamps, but he would soon have found that that was more of a burden than a pleasure.

And now I would say to the readers that if they take a bit of advice that is good, they will leave stamp dealing alone, and be content to increase their collections by exchanging and not go chasing after that pot of gold which is supposed to lie at the other end of the rainbow of the stamp business.

A Few Minor Varieties.

BY EDGAR S. BRIGATMAN.

Before I enter upon any discussion of my subject, I would like to make a brief reference to an article of mine which appeared in the now defunct *Buckeye Philatelist* wherein I made a comment on an apparently inexplicable surcharge on the one anna, 1881-82 stamp of India. Miss Swift has very kindly informed me that it is a device similar to the perforated initials on English stamps, employed by large mercantile houses, to prevent their clerks using the stamps belonging to the firm for private correspondence.

Quite often I run across some "lapsi naturae," while looking over odd lots of duplicates, and I will give a partial list of my recent finds of uncatalogued minor varieties which it has been my good fortune to find. The first of which I will speak is from Porto Rico, the one-half m. de p. rose of the 1862 issue. In my specimen of the stamp, the "m" and "P" of "Mila" are both defective; about one-third of the "P" is gone and a fraction of the "M" is missing, and between the two letters, though touching neither, is an oval spot of color, three quarters of a millimetre long, by one quarter wide.

It may be of some interest to the reader to learn how I obtained possession of the

next variety that I shall describe. A few days since, a little girl accosted me, asking if I would buy any stamps from her. Of course I would if they were worth it, and so out comes her album which I looked through. As is usual in such cases, the market value of the lot was possibly fifteen cents, but, since she pleaded so hard, I bought a few. After she had left, I examined the collection and found a ten ore, Norway of the 1883-S4 issue which is different from the ordinary. In the "10" after "Postfrim," the "O" in the common type is broad, comparatively, at the top and bottom. In the variety it is much more narrow. This variety is hard to describe, but when once seen it is readily recognized. The only stamp, which I have as yet seen, bearing this peculiarity, is of a dull red color.

While the next stamps I will treat, are not strictly minor varieties, they are so closely allied to them as to merit consideration in this article. A beginner and often a more experienced collector, is easily led into thinking that he has an albino of the envelopes of some countries, when he really has not. In my collection, there are several stamps which have been taken, by my friends, for genuine albinos, but which are not the real thing. The Mexican envelopes of 1874-83 are of this sort. It happens thus: when a stamp of this country was embossed on an envelope, the design struck through both layers of the envelope so that there would be an impression of the design, of course without ink, on the inside of the envelope. Then it would be a very easy matter for some evil-disposed person to cut this out square, and palm it off as an albino. One of this nature from Mexico can be detected as fol-

lows: in a real albino, the stamp would be on very smooth-surfaced paper; on the other the paper is rough and very distinctly laid. This may be understood when it is remembered that the outside of an envelope must be written on, while the inside is of inferior quality. Look at both sides of a Mexican envelope of the issue of 1874-83 and my meaning will be better illustrated than it could be by words. Another country which offers a like opportunity for fake albinos is Wurtemberg.

As a last variety for this time, I will mention the stamp of a country which has aforesaid behaved quite well, and has been almost free of "minors" but has now fallen from its high estate. The offender is St. Vincent, the $\frac{1}{2}$ penny stamp of the 1883-S8 issue. In the "S" in "St" the top is usually curved, but in the variety I found, it was straight.

Trial of a Manuscript.

BY PAUL PASTNOR.

A drawer in the author's table was opened, and a manuscript came tumbling in. It was a dirty travel-stained manuscript, frayed at the edges, and full of pin holes.

"Well, you look as though you had had a pretty hard time of it!" exclaimed a clean, fresh manuscript, which lay, all unfolded, near the dirty intruder.

"Dear me, I should say so!" sighed the travelled manuscript. "I have had no rest, night or day, for the past six months. I must have travelled at least ten thousand miles, and I have been handled by as many as forty or fifty different pairs of hands. Oh! I do hope I can rest a little while now."

"Rest!" exclaimed the fresh manuscript. "Why I should just enjoy traveling around the country as you have been doing. What a splendid time you must have had! And now you are glad to be stuffed into this dark, close-smelling old drawer."

"Yes, I am!" cried the returned manuscript, curling up gratefully in a corner. "And you will be, too, when you have gone through what I have. Never mind! Your turn will come pretty soon. I see the drawer is getting empty."

"Oh! I hope I shall soon have the chance to see the world," exclaimed the fresh manuscript, "Tell me what I must go through with, and what I shall see, if you are not too tired."

"Well, in the first place," said the returned manuscript, "you won't see much of anything. You will be taken out of the drawer, your back will be broken in two places, you will be doubled up as I am, with a hateful, sticky stamp over your face, and stuffed into a tight envelope, which will be sealed, so that you can get neither air nor light. Then your destination will be written on the envelope, and you will be dropped into a dark iron box on a lamp post. By and by the mail collector, will come along, unlock the box and take you out. You may get a glimpse of sunlight through your envelope as you pass from the letter box to the carrier's pouch, but soon you will be in utter darkness again, crowded with several hundred other letters into so small a space that you will ache all over. The warmth, too, will begin to affect the gum on the stamp so that it will stick to your face in the most exasperating manner, and you can't shake it off."

"What is the stamp for anyway?" asked the unsophisticated manuscript curiously. It had never been out of the drawer in its life you see.

"Oh! that is to bring you back again if you aren't wanted," answered the other. "Like everybody else that travels, you must have the means with you for getting home again, you know."

"And suppose you don't want to come home? Suppose the editor wants you—what becomes of the stamp then?"

"The editor takes it. Every editor of any importance has a large number of detached stamps in his possession, so that, the post office people say, he pays very little revenue to Uncle Sam for postal privileges. But a certain portion of the stamp remains with you always, as you can see by looking at my face. One editor spent fifteen minutes trying to take a stamp away from me, although he knew that I would have to come home again, but he succeeded in getting only a little corner off. Finally he doubled me up wrong side out, and sent me back just as I was. That was the time I got so dirty.

"But I must not go ahead so fast. I was just telling you how you were to be started out in the world. The mail carrier will take you in his pouch to the post office, and there you will go into the hands of the mailing clerk. A most dreadful experience will then happen to you. All of a sudden, when you are least expecting it, you will receive a stinging blow, the scar of which you will probably carry through life. If you look at my back closely you will see several of these cruel marks. The blow is given by a steel machine, and is called 'post-marking.' A round die with letters and

figures on it stamps your envelope with the name of the place from which you start, and the exact time and date of your departure. Once in a great while, I have heard, it is possible to read this impression, but generally it is illegible and is only intended to amuse the mailing clerk and torture you. Before you have recovered from the pain and shock of this blow, you are sent flying through the air into a compartment where you have a little time to nurse your wounds before you go into the mail-bag. The mail-bag is a great leather affair, that holds more than a bushel of letters, and is closed and locked tightly before leaving the post-office, so that, as far as seeing the world is concerned, you might as well be lying peacefully at home in this dark drawer.

"Pretty soon the mail-bag is tossed into a waggon, and you are rattled away to the mail-car. You get fairly started, and are enjoying the motion as much as your sore back will permit, when the bag is opened, and you feel yourself grasped and hurled through the air again into a compartment in the side of the car. Then you are rudely stuffed into another mail-bag, and here you stay until you reach your journey's end in the city to which you are directed. Then you are given to a mail carrier, who hurries you off with a lot of other letters, just as heavy and possibly unnerp9id, as you are, to the editor's sanctum.

"Now there is a difference in editors. If you are sent to the editor of a prominent magazine, you will be treated in the following manner: The editor will open you and glance hurriedly at the superscription of your author. He will then toss you immediately into a large basket and

others after you. When the basket is full it will be removed into another room, where a busy young fellow, surrounded on every hand by pens, ink, paper and envelopes, will rapidly tear off the accompanying stamp, and stuff each manuscript into an envelope. In each envelope he will also put a beautifully worded imitation type-writer circular, stating so politely that you aren't wanted, and couldn't possibly be wanted. Then he will address you to your unfortunate author.

"But if you should happen to be sent to a daily or weekly publication, the editor will probably read you, or at least enough of you to know whether you suit his purposes or not. If he does not want you, he will scribble a word or two with a blue peneil on an old scrap of paper—'Declined with thanks,' or 'Too long, or 'Overcrowded,' and send you on your way again. If he does want you, as I have said, he will pocket your traveling companion and impale you heartlessly on a long spike of steel. This is called 'putting a manuscript on file,' but it is said to be worse than putting you on hot coals. Fortunately, I have never suffered this infliction myself.

"When you come home for the first time, your author is generally very much disappointed, and feels a little hard toward you. You can see it in his eye. But if he is an old hand at the business he transfers you immediately to a new envelope and addresses you to some other editor and away you go, to endure the same tortures over again. So it goes, time after time. During all these trips your feelings will be most cruelly outraged. Some editors will laugh you in the face. Others will toss you from them so contemptu-

ously that you will skim half across the floor. Others will take note of your frayed condition and certain ear-marks on your pages, and exclaim, 'Aha!' as though they were very knowing and you very simple and contemptible. If it should happen that for any reason you were not accompanied by a stamp, you would be almost certain of being immediately destroyed, for there is nothing an editor despises like a manuscript which is not adorned with a vignette of the Father of his Country. You may be sure that you will be roughly handled under any circumstances. You are nothing but a sort of beggar at the best. The editor did not invite you to come, and he would have preferred, undoubtedly, to have you stay at home. You are trespassing on his good nature all the time, and can't help feeling it. Of course it isn't your fault that you came. You couldn't help yourself, and yet you have all the uncomfortable experiences to bear while your author sits at home and busies his brain over another unfortunate creation. Don't you begin to wish you had not been born a manuscript, my friend?"

"Not a bit of it" exclaimed the sanguine young manuscript. "I am just aching to see these curious creatures you call editors. I flatter myself I shall make a more favorable impression."

Just then the drawer opened, and the author took out the freshly written manuscript. "Good-bye!" it cried, exultingly. "You won't see me again."

"Good-bye," rustled the frayed old manuscript. "If you aren't back in two weeks I'll eat my heading."—*Arthur's Home Magazine.*

United States

Adhesive Postage Stamps.

BY ARTHUR R. BUTLER.

When the collector of United States issues glances over the pages of his album there are a number of questions suggested by certain of the stamps, the necessity at one time for a 7 cent value, the reason why the newspaper and periodical leaves are so blank, and various other matters. The reports of the Postoffice Department and other official documents contains a number of items and figures which cannot appear in the standard catalogue for lack of space. The catalogue can be but an outline of the various issues, the official reports contain the information, but it is buried in annual volumes of 700 pages each from 1847 to the present time: "replies to correspondents" give it in a scattered form, but the cost of trouble and referring to it are considerable. The magnificent monographs on United States issues are beyond the reach of the majority of collectors. Probably, as these reports are open to anyone choosing to take the time to consult them, all the points mentioned in the following article have been given at one time and another, but the collecting them in one place may be of interest to at least the beginner, if not to the more advanced collector.

Prior to July 1, 1894, the stamps were printed by various private companies under four-year contracts, the National, Continental and American Companies doing most of the work. The endeavor of each company to keep its work distinct from the work of the others and the necessary re-engraving of plates caused the bewildering series of stamps from 1870 to 1879,

which are almost impossible to tell until comparison with a known specimen has been made. The three varieties of paper in this issue cause trouble, also. More or less friction had occurred with these private companies, and in 1894 the Postmaster General accepted the bid of the Bureau of Engraving and Printing under the Treasury Department. For ten years before a bid from this Bureau had been submitted, always at a lower rate than those of the private companies, but for some reason, possibly financial, it had not been considered. The saving under this contract with the Bureau during the first four years was about \$275,000, and at the end of that period the contract was renewed. It now seems likely that Uncle Sam will print his stamps, as he does his money without help from outside parties. Under this system the stamps are issued direct to the postmasters throughout the country from the Bureau, and a consequent safety ensues not possible under the old system. During the year ended June 30, 1900, the issues were as follows:—

Ordinary postage stamps 3,958,143,660 valued at \$75,628,739. Stamp Books 2,263,040 valued at \$830,648. Special Delivery stamps 6,940,650 valued at \$694,065. Postage Due stamps 20,969,410 valued at \$531,265.

While catalogues have evolved almost numberless varieties from the straight issues, the department ignores all these and gives in its list only the authorized issues, and nothing appears about the issues for postal purposes that is not fully covered in the catalogue until the issue of 1870. At this time the changes in the rates of postage, both domestic and those set by the U. P. U. convention at Berne necessi-

tated several changes in the stamps. The 7 cent stamp was issued in March 1871 to meet the demand occasioned by a reduced rate of foreign postage under the postal treaty with the North German Confederation. The 5 cent Taylor was issued for the new letter rate of postage under the U. P. U. convention of 1874, and this reduction of foreign rates rendered the 7, 12 and 24 cent values unnecessary, and they were discontinued. In 1893 the registry fee was reduced from 10 to 8 cents and on March 21 of that year an 8 cent stamp of the 1890 design was put out, and on March 1 the same value for the Columbian series. In 1894 when the Bureau began the printing of stamps, the 50 and 90 cent values were dropped and 30 and 100 cent values were started.

There have been three departures from the regular series of adhesive stamps, in 1869, 1893 (Columbian) and 1898 (Omaha or Trans-Mississippi). The 1869 issue was a radical departure from anything previously issued, and has never been imitated since, in shape, size, coloring or design, the number issued of each denomination were

1c....	24,988,100,	12c....	4,088,875
2c...	114,058,000	15c....	2,360,740
3c...	530,346,800	24c.....	414,325
6c....	6,363,700	30c.....	513,180
10c....	5,770,130	90c.....	77,650

The Columbian series of 1893 was issued partly to commemorate the discovery of America and partly as a speculation on the part of the then Postmaster-General who believed that collectors would buy the stamps in such amounts as to net the department a handsome profit. They were placed on sale January 1, 1893 and issued until 1898 and some offices still have a supply, though they are supposed to have

been called in. The over issue of the stamps rather defeated the object of the Department, collectors could get plenty of used stamps and did not take the unused ones. The number issued was

1c.....	449,195,550	50c.....	243,750
2c.....	1,464,588,750	\$1.....	55,050
3c.....	11,501,250	\$2.....	45,550
4c.....	19,181,550	\$3.....	27,650
5c.....	35,248,250	\$4.....	26,350
6c.....	4,707,550	\$5.....	27,350
8c.....	10,656,550		
10c.....	16,516,950		2,014,216,300
15c....	1,576,950	Delivered to	
30c.....	617,250	dept. as proof	
		specimens..	16,800

Orange Special Delivery 5,099,500

When the time came for the issuing of the third series of this kind, the government limited the issue to the close of the year 1898 and the Omaha or Trans-Mississippi stamps were of fewer denominations and fewer in number, and command a better price in consequence. The number issued was

1c..	70,993,400	10c...	4,629,760
2c.	159,720,800	50c.....	530,400
4c..	4,924,500	\$1.00.....	56,900
5c..	7,694,180	\$2.00.....	56,200
8c..	2,927,200		

The coming Buffalo or Pan-American issue will have the denominations 1, 2, 4, 5, 8, and ten cents, and will probably be issued only during 1901.

The Columbian issue replaced the current issue during 1893, while the Omaha and Buffalo stamps are issued concurrently with the current issue, so that the number used is not so great.

There have been three material reductions in Domestic postal rates. The first took effect on July 1, 1845. The rates

prior to this time were

“For every letter composed of a single sheet of paper conveyed not exceeding 30 miles, 6 cents: over 30 and not exceeding 80 miles, 10c: over 80 and not exceeding 150 miles, 12½ cents: over 150 and not exceeding 400 miles, 18¾ cents: and for all distances over 400 miles, 25 cents: and for every double letter, or letter composed of two pieces of paper, double these rates, and in proportion for additional pieces of paper.” (How about the dealer who sent 1000 mixed continentals for 10 cents?)

At this time the reduction was made to 5 cents for any distance under 300 miles and to 10 cents for any distance over 300 miles for single letters: additional matter to be charged in proportion.

On March 3, 1851 to take effect July 1, 1851 rates for single letters were reduced to postage prepaid 3c, collect 5c, for distances not exceeding 3000 miles: for any greater distance double these rates.

On October 1, 1883 a uniform rate of 2 cents per ounce for domestic letters was established.

It will be noted that in adjusting the stamps in each case to the new conditions the aim has been to keep the face of Washington on the unit stamp, the one in most common use. Up to 1851 he appears on 5 cent, from 1851 to 1883 on the 3 cent and and since then on the 2 cent of the regular issue.

There are two classes of stamps the use of which has been wholly abandoned: the official or department stamps, replaced by the so-called “penalty clause” on May 1, 1879, for example

Postoffice Department
 Official Business
 Penalty for Private Use \$300.

and the newspaper and periodical stamps.

The official stamps were first issued under an act of Congress of March 1873 when the franking privilege, which had been grossly abused, was curtailed: to the departments on May 24, for use after July 1 of that year. By an act of July 5, 1884 they were, after 11 years use, declared obsolete and the stock in hand destroyed (so the official reports say). However, large numbers of them were kept as curios by clerks in the departments, and even yet large numbers of them are in department files on old envelopes and papers. An old report of the Bureau of Education which came to me wrapped for mailing, contained an envelope for acknowledging its receipt franked with a 3c Interior. The numbers of each denomination issued were:

AGRICULTURE.	
1c.....	95,415
2c.....	230,150
3c.....	435,050
6c.....	120,000
10c.....	95,296
EXECUTIVE.	
1c.....	6,800
2c.....	9,100
3c.....	23,500
INTERIOR.	
1c.....	394,800
2c.....	1,414,000
3c.....	5,255,300
6c.....	1,722,600
10c.....	284,550
JUSTICE	
1c.....	25,000
2c.....	26,900
3c.....	182,000
6c.....	84,000
10c.....	20,500
NAVY.	
1c.....	106,800
2c.....	201,300
3c.....	580,700
6c.....	234,800
7c.....	16,600
10c.....	55,210

P. O.	
1c.....	1,114,250
2c.....	894,600
3c.....	6,479,700
6c.....	3,306,800
10c.....	182,450
12c.....	299,780
15c.....	109,280
24c.....	87,625
30c.....	133,255
90c.....	65,200

STATE.	
1c.....	31,800
2c.....	41,800
3c.....	109,200
6c.....	82,100
7c.....	37,800
10c.....	64,900
12c.....	20,800
15c.....	22,800
24c.....	13,800
30c.....	20,100
90c.....	6,043
\$2.....	3,508
\$5.....	363
\$10.....	363
\$20.....	363

TREASURY	
1c.....	2,900,000
2c.....	2,485,500
3c.....	11,250,000
6c.....	4,105,000
7c.....	220,000
10c.....	291,500
12c.....	783,000
15c.....	663,000
24c.....	100,000
30c.....	456,590
90c.....	312,500

WAR	
1c.....	3,391,320
2c.....	1,867,160
3c.....	5,393,137
6c.....	3,584,813
7c.....	55,728
10c.....	342,152
12c.....	792,070
15c.....	284,960
24c.....	201,025
30c.....	336,641
90c.....	48,172

They were printed by the Continental and American Companies, and the whole value of those issued is stated as \$8,049,609.09. It is curious to note that only \$1800 worth was issued to the Executive Office during the eleven years, in three lots of \$600 each, the last lot during the year ending June 30, 1877: no wonder they are rare. It might also be noted that but 363 each of the State Department \$5, \$10 and \$20 values were put out. The main design was the same as that on the corresponding value of the 1870 issue, except that for the Postoffice Department which, on account of the danger of confusion in postoffices where the ordinary stamps were for sale, the vignette was replaced by heavy numericals of value.

So far as the newspaper and periodical

stamps are concerned, it is difficult to understand who so cumbersome a system as that under which they were used was ever adopted. The object was the prepayment of publisher's matter in bulk. In September 1865, three values (5, 10 and 25 cent) were issued, printed by the National Bank Company. These were discontinued in 1869, the law under which they were used having been repealed. In January 1875, prepayment of postage at pound rates on second class matter went into effect, and a new series of these stamps was designed, the denominations of which are familiar to all collectors. The rates were two cents per pound for newspapers and three cents per pound for periodicals. May 1, 1879 the postage on newspapers and periodicals was made uniform at two cents per pound. July 1, 1885 the rate on second class matter was reduced to one cent per pound. Under the law of 1879 the three cent rate having been discontinued, the 3 and 9 cent stamps were dropped: with the change of 1885 a one cent stamp was issued and the three cent stamp was revived, but the nine cent was not brought out again, and the rarity of this value is thus accounted for. The stamps were to be affixed to the stub of the receipt given by the postmaster to the publisher for the payment made, and sent in to the department as a voucher; at present the stub, with the signature of the publisher, is sent in for comparison, dispensing with the stamp altogether, the public was not supposed to obtain possession of the stamps under any circumstances but they have always been obtainable by collectors—at a price.

They are the only series of stamps issued by the United States that require an explanation of the central design (the Omaha

and Columbian series having labels descriptive of the picture). The 2 to 10 cent values show an emblematic figure of America, from the statue by Crawford on the dome of the Capitol at Washington; 12 to 96 cent, Astraea, the goddess of Justice; \$1.92 and \$3.00, the goddess of Victory; \$6.00 the muse of history; \$9 the goddess of wisdom; \$12 the goddess of the fireside; \$24 the goddess of peace; \$36 an emblematic figure of Commerce; \$48 the goddess of youth and \$60 a vignette of an Indian maiden. The far better custom of giving a portrait of a famous American—or, as in the 1869 series, national emblems—was abandoned on the very stamps which by reason of their size, 15-16 by 1½ inches, would have afforded the engraver an opportunity to display his skill in portrait work.

But they are a handsome series of stamps and upon their retirement in June 1898 the Postmaster-General decided to sell 50,000 sets at \$5 each as souvenirs for collectors. In making up these sets it was found necessary to reprint the higher values, as of the originals only the following numbers were in suitable condition to send out

\$5 value...	155	\$50..	16,245
\$10 value..	11,640	\$100...	7,685
\$20 value..	8,780		

The reprints can be distinguished by the whiteness of the paper and gum. Up to June 30, 1899, 23,435 of the sets had been sold: statistics have not been completed showing the sales for the last half of 1899 nor the number turned in by postmasters for destruction since January 1900.

Of all Periodical stamps, exclusive of the 50,000 sets the total value issued was \$44, 123,016.88, but their scarcity is due to the prohibition of the Department against

their sale to the public.

Postage stamps have occasionally been used to supply a want in the revenue service of the Treasury Department. In 1898 the one and two cent ordinary and the \$5 periodical were surcharged for Internal Revenue use Under the War Tariff act. Unofficially, many uses have been made of them, for due stamps, revenue stamps, and split as provisional postage stamps of smaller denominations, but these were not specifically authorized by the department, and were therefore not official though they may have passed muster.

Stamp books, letter sheets, and colonial provisionals are all of too recent issue not to be familiar. It is interesting that the former are a source of direct profit to Uncle Sam, the profit to June 7th on them was \$15,973.56, due to the fact that while each book sells for one cent over and above the value of the stamps contained therein, the cost is but $\frac{1}{2}$ cent to manufacture.

The notes given above answer but a few of the interesting questions that arise in the mind of the collector as he scans his beloved "engravings" but space forbids further discourse. The Standard Catalog will give the skeleton, the rest can be filled in only by the study of years, as the United States has been and is, one of the most prolific of stamp-issuing countries.

The Congo Free State and Its Stamps.

BY HENRY A. CHAPMAN.

Are stamp collectors generally aware of the extent of territory covered by this dependency of Belgium in Africa? At first thought, it seems almost incredible, but it

is a fact that the Congo Free State is more than three times as large as Texas, covering more space than any four countries of Europe in the aggregate, barring Russia. i. e., over 850,000 square miles.

The Congo Free State comprises most of the basin of the Congo river which is navigable for 450 miles. A narrow strip of its territory reaches to the west coast, where a regular steamer service connects it with Europe, and it is included in the Universal Postal Union. The name was given to it in 1885, when it was placed under the sovereignty of King Leopold II, the somewhat unpopular ruler of Belgium, brother of the unfortunate Carlotta, whose husband Maximilian, was deluded into the idea that he had a cinch on the Mexican Empire, and met an ignominious death. Leopold is also the father of the unfortunate Louise whose husband, Prince Philip of Saxe-Cobourg and Gotha, brutally whipped her publicly for protesting against his nefarious and licentious methods. Leopold bequeathed all his rights in the Congo Free State to Belgium, and she has the privilege of annexing it in 1901. In the customary routine of events, this may happen next year, when, of course, a new issue of stamps might be brought out as a sort of celebration of the event.

If a person takes up stamp collecting on the specializing plan, country by country, and desires beauty and comparative cheapness at the same time, he might do worse than to commence with this country of the Dark Continent. Barely \$20 suffices to acquire the regular adhesives, which can mostly be obtained in either used or unused condition. The five values of 1886 contain a profile likeness of King Leopold, while those of 1887-94 bear a front view of him

with long black beard. In 1894 six handsome stamps of different designs were brought out in which scenery is a predominant feature, and the elephant and native African are not forgotten. The 5 centime stamp of 1894 (Scott's No. 14), in pale blue and black, which was changed to red brown and black in 1895, has been classed as about the handsomest stamp of all, but its change this year to the U. P. U. colors (green and black) rather injures its beauty. The 10 centime red brown of 1894 was changed to pale blue and black in 1895, and this year to the U. P. U. colors (carmine and black) being a handsome stamp all the time. The 25 centime, yellow orange and black of 1894, was a beautiful stamp, with its cataract, but is handsomer this year in its change to blue and black. The 50 centime green and black of 1894, I believe has been improved this year, but I have not seen it. The 1 franc lilac and black of 1874 shows the African elephant apparently charging on a hostile negro who seeks his destruction by means of the assegai. The 5 franc stamp of 1894 comes in carmine and black, and shows the warlike Hottentot (or some other tot) in an airy costume, without even a shirt waist to cover his nakedness. In 1896 a 15 centime value appeared, i. e. the much talked of "man or monkey" stamp, yellow and black, which although generally conceded to be a man, gave rise to much discussion and the status of the "critter" was never settled very satisfactorily. The 40 centime stamp of 1896, in blue and black, is of a different design than others, "Etat Independent du Congo" appearing in a sort of rainbow arch over a water scene, with the natives propelling a long canoe. In 1898 two high values appeared, the 3½ franc red

and black, and the 10 franc yellow green and black, both rich in scenery and the latter showing a steam craft of some sort. All these stamps, from 1894 to 1900, are vertical, while the rest are horizontal. The 10 centime of 1895 has been seen with the black center inverted, and is probably uncollectable because scarce.

The postal packet stamps are expensive. They are five in number, all apparently having been originally intended for 5 franc stamps, but changed by surcharging to 3½ francs. The first, in 1887, shows a profile of the king in red purple. The surcharge is in blue, and varieties have been seen with inverted and double surcharges. Another 5 franc stamp of the same year, appeared in the same color, with the same surcharge, also with an inverted variety, the king's likeness being a front view. In 1888 and 1893 three of these 5 franc stamps appeared with a slightly altered front portrait of the king. The first one of 1888 was in violet with a black surcharge, and this also came with an inverted surcharge. The same stamp appeared that year surcharged in blue. In 1893 it appeared in gray with black surcharge. If a person doesn't care for the issues bearing the king's "fizog," he can have the handsome scenic issues entire of this country for a \$10 bill—nearly.

The Model Collector.

BY R. F. WRIGLEY.

To my mind the ideal collector will collect such stamps which prepay postage only. To him labels denoting that document, beer, medicine or tobacco taxes have been paid will have no interest; he will find

no charm in telephone or telegraph franks, or labels used to seal post office packages.

First, and most important of all, our model will not be a dealer in any sense of the word, but collect for the pleasure in it only. Of course he will accumulate duplicates, all collectors do, and he will dispose of them by exchanging with other collectors or the use of the exchange departments in his local and national societies, the proper and best outlet for his surplus stamps.

He will, of course, be a member of a couple of good societies, one local and the other national. He will attend all meetings and conventions possible; the good times he will have and make will amply repay him. He will patronize the departments as much as he can and he will not keep exchange lots several weeks.

He will not be unduly anxious for office, but if so preferred by his fellow members he will in all ways promote the interests of his society, not for private gain or personal vanity but all for the good of his association. He will do all this anyway, but with the larger field of an officer, he will work harder of course.

He will be a subscriber to the best philatelic magazines, all of them that he can afford; in fact, when an interesting idea occurs to him he will present it as pleasingly as he can to his fellow philatelists. Naturally, he will encourage his younger collecting friends by advice, and a few duplicates placed where they will be appreciated, and will always be ready to give the benefit of his experience and knowledge (for a model collector will have much of the latter) to those less favored.

His standard of ethics will be very high. It seems to require an effort to refrain from "doing" another collector and rejoicing about it afterwards as "good business." The true collectors will not cheat—that is the only word for it—young or ignorant collectors do so merely because they do

not know the value of the property.

In the care of his collection our Model will be extremely careful. It will be clean and neatly mounted, preferably in blank albums.

Lastly he will be charitable to his fellow collectors, have patience with their mistakes and refrain from the backbiting so common in stamp publications and circles.

I will leave him here. I should like to meet a half a dozen such people with all of the above qualities combined, but as every person has his own way of believing and acting I fear that I shall be unsuccessful; however, I trust that every one means well in his own way.

Kisses By Mail.

A young postmaster of a village post-office was hard at work when a gentle tap was heard upon the door and in stepped a bashful maiden of sixteen, with a money order, which she desired cashed. She handed it to the official with a bashful smile, who after closely examining it, handed her the money it called for. At the same time he asked her if she had read what was written on the margin of the order.

"No, I have not," she replied, "for I can not make it out. Will you please read it for me?"

The young postmaster read as follows: "I send you \$3 and a dozen kisses."

Glancing at the bashful girl, he said: "Now, I have paid you the money and I suppose you want the kisses."

"Yes," she said, "If he has sent me any kisses I want them too."

It is hardly necessary to say that the rest of the order was promptly paid, and in a scientific manner at that, and eminently satisfactory to the maiden.

After she arrived home she remarked to her mother: "Eh, mother, but this postoffice system of ours is a great thing, developing more and more every year, and each new feature added seems to be the best. Jimmy sent me a dozen kisses along with the money order, and the postmaster gave me twenty. It beats the special delivery system all hollow."

Breaking a 4000 Collection

and the purchasers of these stamps will get the benefit. I am breaking my general collection as I intend to go into specializing extensively. I am sorry to part with it, but it seems that my destiny is with specialists. All stamps are very fine and rare ones as well as commoner ones will go at less than half catalogue. The albums (2 fine volumes) will also go. First column gives No. in lot; next cat. val. and last column my price.

1. Argentine Republic	40	2.02	.95	30. New Zealand	28	1.78	\$.85
2. Austria & A. Levant	86	2.62	1.25	31. Nicaragua	13	.70	.30
3. Lombardy & Venice	8	.26	.12	32. Norway (fine)	33	1.00	.50
4. Bavaria	36	1.12	.50	33. Paraguay	10	.85	.42
5. Belgium	81	4.14	2.00	34. Persia	10	.32	.15
6. Bolivia	17	.70	.32	35. Peru	34	2.47	1.20
7. Bosnia	9	.25	.12	36. Portugal	24	1.30	.65
8. Brazil	24	.94	.45	37. Portugal (India)	11	.34	.15
9. Cape of Good Hope	24	.90	.43	38. Prussia	8	.40	.20
10. Canada	45	1.62	.80	39. Queensland	23	.75	.30
11. Chili	23	.94	.45	40. Roman States	4	.32	.15
12. Columbian Rep.	17	2.66	1.30	41. " " 2sets reprint	14	—	.20
13. Denmark	21	.42	.20	42. Roumania (fine)	42	1.30	.60
14. Ecuador	22	1.29	.60	43. Samoa	4	.43	.20
15. Egypt	16	.40	.19	44. " set of reprints	7	—	.20
16. Finland	13	.28	.13	45. Salvador	10	.82	.40
17. France (unpaid)	18	.81	.40	46. Servia	17	.62	.30
18. Germany	50	2.16	1.05	47. South African Rep. fine	30	2.82	1.50
19. Great Britain	86	6.44	3.20	48. South Australia	11	.77	.35
20. Greece	28	.77	.35	49. Spain	53	2.48	1.20
21. Honduras env unused	38	2.00	1.00	50. Sweden	42	.98	.45
22. Hungary	36	.97	.45	51. Switzerland	50	2.26	1.13
23. India proper	30	1.00	.50	52. Tassara	18	1.68	.80
24. Italy (almost complete)	73	2.69	1.30	53. Turkey	17	1.28	.60
25. Japan	41	1.00	.50	54. " "	20	.77	.35
26. Mexico	45	2.37	1.15	55. Victoria	36	3.11	1.50
27. Natal	9	.44	.20	56. Wurtemberg	18	.63	.30
28. Netherlands (fine)	42	2.80	1.40	57. United States Rev.	25	1.69	.80
29. New South Wales	18	.86	.40	Set Gold Coast 6d 1s & 2s 1884 used			.40

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Waterloo, Ont.
P. O. Box 360
Canada.



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No. 58 catalogues	\$2.71	My price \$.67	Set Orange River Col 1d, 1d $\frac{1}{2}$ and 2d	
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" 60 "	3.38	"	.85	Set British N Borneo '97 1 to 24c comp	.50
" 61 "	2.75	"	.68	" Nyassa 1895 2 $\frac{1}{2}$ R to 300 R, 12 var.	1.40

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Chili, 1 peso, black and brown.....	.18
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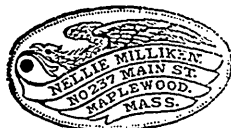
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paper from now until Feb 1, 1902
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and other values that have been slightly trim-
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clear, 30c a 100.

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Who Wants a U. S. Adhesive 1861-7 3c
rose embossed over the entire stamp. Fine
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30 var Foreign stamps cat cat over	45c
1 set Sierra Leone stamps	25c
500 Atlas Stamp hinges	5c
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The whole lot for a silver quarter
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* means unused. Bid Early. Fraud bidders published.

Lot No.	Canada	No. in lot.		
1.	3c numeral	100	24.	*Letter cards 2c on 3c " 5
2.	3c "	300	25.	20c red Canada 5
3.	5c "	50	26.	*1d English Army official (red) 10
4.	6c "	5	27.	*1d " " " " 100
5.	8c "	5	28.	*1c Honduras 25
6.	10c "	5	29.	*1c Newfoundland 40
7.	1c four leaf	100	30.	2c U. S. Columbians 1000
8.	2c "	50	31.	2c " green old 500
9.	3c "	300	32.	Cape of Good Hope assd 100
10.	5c "	25	33.	Natal assd 150
11.	8c "	10	34.	Russia fine assorted 100
12.	8c "	20	35.	New Zealand " 100
13.	*10c special delivery	5	36.	Set of 50 var fine Australia
14.	1c Jubilee	100	37.	2 sets 35 var fine Australia
15.	2c "	10	38.	2 sheets of unused fine foreign 50
16.	3c "	100	39.	50 perforation gauges and mill scales.
17.	5c Jubilee	5	40.	10 sheets of used foreign stamps cut from 25c to 75c per sheet
18.	2c map stamp	25	41.	1000 fine foreign stamps fine for approval sheets cut from 1c to 10c each
19.	*2c on 3c maple leaf	10	42.	200 1d army official stamps
20.	2c on 3c numeral	25	43.	1500 slightly damaged foreign stamps for approval sheets
21.	2c on 3c maple leaf	25		
22.	*8c Jubilee	5		
23.	*envelopes 2c on 3c	5		

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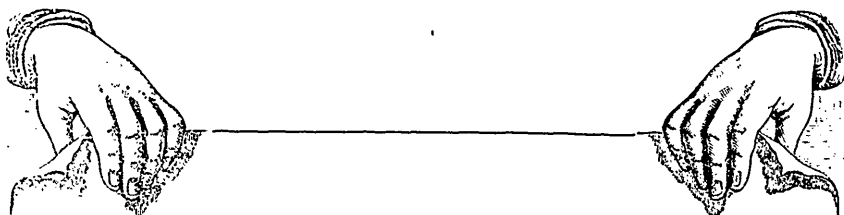
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* Means Unused.

United States.			
Omaha 1-2-4-5-8-10	.12	Venezuela 12 var cat 31c	.12
\$5.00 Probate of will set 77-78	.25	" " " 4p 1863	.45
*1 cent surcharged 2-10	.02	*Zululand 4p 1888	.05
*2 cent surcharged I. R.	.03	* " " 5p 1894	.03
*Siberia 1892, 4c green & black	.06	* " " 3p 1894	.17
*Siberia 1892, 6c bluish green	.08	*Tonga 1p 1897	.04
* " 1893, 5c on 6c green	.07	*Germany 1 mark 1900	.30
* " 1891, 5c carm & black	.07		
* " 1896, 2c	.03	Sets.	
* " 1896, 5c	.07	* Argentine Republic 6 var 1900	.35
* " 1896, 10c	.12	* Tasmania 1900 1-1-2-3-4-5-6	.65
* " 1897, 3c	.04	* Hayti 1899 1-2-5	.08
* " 1900, 1c	.02	* Luxemburg 1894 1-2-4-5	.05
* " 1900, 5c	.07	* Soudan 1898 1-2-3-5	.12
*Niger Coast 1-1-2d	.12	* Switzerland 1900 5-10-25	.15
* " 6d	.20	* New Hebrides 1897, 1-2c	.12
* " 1sh	.45	* Gambia 1887-89 set complete	1.15
* " 5d unwatermarked	.20	Mexico 1886-87 8 var cat 1.18	.12
* " 1sh	.50	* Nicaragua 1891, set 10 var.	.35
		Labuan 1897 1-2-3-5-6-8	.15
		North Borneo 1897 1-2-3-5-6-8	.15

Evolution of the Dealer.

BY FINDLAY I. WEAVER.

Behold a boy in knee pants. He becomes a collector through his playmates being collectors. After being shown the folly of amassing vast quantities of one and two cent stamps and calling the aggregation his "collection" he starts on the right way and collects in a civilized manner. He gets sight of a stamp paper and sees 1000 foreign stamps offered for 18c. He decides to invest. Not having the wherewithal, he sets out on a bone-collecting expedition, and after some exciting times with fierce dogs in back yards, he gets enough bones together to exchange for the amount required to buy the stamps and sets out for the joint of the village "bone-jack." He comes away with the coin jingling merrily in his pocket, finds it very hard to pass the confectionery windows but at length gets home and begins his letter to the dealer. He draws the letters in each word and sends it away.

The stamps arrive in due time and the lad is all excitement. On finding that the stamps are not all different his ardor is somewhat checked, but he survives the shock and remains true to philately.

Next, the dealer's instinct touches him. Happy thought! He can take what stamps he needs for his collection and sell the rest for more than he paid for the lot. He acts on this thought and accomplishes his object. This first success leads him on and soon the monetary part of the pursuit eclipses his love for the hobby. He sacrifices his collection to it, and is no longer a stamp collector, but a stamp parasite. While in this stage he does more harm than good to philately.

This is the dealer so-called, who spreads abroad the common continentals on approval sheets asking ridiculously high prices for them. He finds out that the dealer's path is not all strewn with roses. His customers stay with him long enough to find out what kind of a dealer he is and then desert him. Soon the whole stamp business becomes nauseous to him. He becomes an outcast and takes his stand with the sneering ones who attempt to make fun of stamp collecting, fail miserably in the attempt and make laughing stocks of themselves. The erstwhile disciple of philately may remain outside her gates for years, but eventually his old stamp collecting instinct is awakened. Perchance a commemorative stamp has caused the transformation. He collects again and is more enthusiastic than ever. Again he becomes a dealer but this time his mature mind points him the right way to go about establishing a stamp business. He goes into it and makes a success of the venture.

No doubt many who have read this call it nonsense, but take a look into the matter for yourself and you will be surprised to find how much of the foregoing is true of the average dealer. If the reader is a dealer of the latter variety, he probably has been through the mill and knows all about it.

United States Minutes.

CONDUCTED BY USONA.

Those who are railing at the precancelled stamp as a speculative affair, and to be shunned, might turn their attention for a few minutes to the J. Ellwood Lee Co., and its "stickers." An advertisement

from the company's "authorized agent" states that there are 6000 sets complete of these stamps, 5 values, all that there will ever be, that the law will be repealed, and that the price from January 1, 1901 is \$1.50 per set.

The cost of a die at the Treasury Department is about \$100.00, 5 of them total \$500: the 6000 sets at 8½ cents a set cost the company \$570. The whole thing therefore stands them in \$1070; and the difference between that and \$9,000 shows the profit on this private issue \$7,930.

Two questions are suggested by the above figures, is that firm placing these stamps on its preparations, or is it using the regular private proprietary issue? If the accredited agent and the company make an equal divvy on the \$7930, what's the use of putting the stamps on preparations, thereby curtailing the sale of the complete sets?

The possible profits of an issue made for collectors only seem so large, that so long as too many firms don't lend themselves to the business the opportunities are great.

But don't talk about speculation, and Seebeck's, and then disburse for these.

THAT THE War Revenue Tax will probably be repealed this session so far as regards proprietary preparations does not affect the above item.

DREW & Company hold two auctions this month, one of United States stamps, a complete collection, in fine condition, and the other foreign, selections from Special Countries.

THE COLLECTION of proofs is a line of itself, and it is not for the specialist in these that I append a few prices that may be useful. In my own collection, a blank space is not pleasant, but there are some

stamps that it may be many years before I get them, and others that are unattainable. So, these spaces pending the arrival of their rightful occupier, are filled with a proof or a "specimen." The field of proofs is a large one, the field of "specimens" larger and that of "essays" and "attempts" limitless." The prices given below are ones that are pretty sure to be successful in getting card proofs at auctions in the United States. (India proofs run from three to six times these). Only the more common ones are given, though proofs exist of nearly all the regular and private proprietary issues.

Issue	Values	No. in set.	Price
1847	5, 10	2	\$1.00
1851-57	1 to 90c	8	1.50
1861-63	1 to 90c	10	1.50
	Premier gravures	13 2	2.60
1869	1 to 90c	10	2.00
1870	1 to 90c	11	1.50
1882-SS	5-2-4-2-3-1-4-5-30-90	10	1.75
1890	1 to 90c	11	1.50
1893	1 to \$5	16	5.00
1894	1c to \$5	13	3.25
1898	Omaha 1 to \$2	in 2 cols 9	11.00
Issue		No. in set.	Price
Agriculture		9	.99
Executive		5	1.25
Interior		10	1.50
Justice		11	2.00
Navy		11	1.25
Postoffice		10	1.25
State		15	4.75
Treasury		11	1.50
War		11	1.00
1865 Periodicals		3	1.25
1875 "		24	6.00
Special Delivery 1885, '88, '93		3	.50
Unpaid (any set)		7	1.25
Eagle & Franklin carrier stamps		2	.75

The grouping in sets seems to be almost invariable, and it is necessary to get the set and trade off the ones not wanted. Only a few of the many are above noted, but the others are not usually needed by the stamp collector, as the stamps themselves can be procured. A dealer is now advertising the "inverted" 1869 values in card proofs blocks of four, but as these are probably a "made-to-order" error and cost about \$50 per 1 or \$200 per block, they cannot be regarded as clegible "space-fillers."

PRECANCELLED STAMPS, despite the fact that they are easy to manufacture and are really only post marks, are somewhat fascinating, and several papers in the United States and quite a number of collectors give space in their columns and albums, for these "side line" attractions. Several lists have appeared, notably in the *Philatelic Bulletin* and the *Philatelic Chronicle*, and the list given below is compiled from these with the addition of quite a number of other specimens that have come within the writer's observation. Bar cancellations giving no clue as they do to the city of issue are not noted. The general form of cancellation consists of the name of the city and usually the state, with a bar above and below, placed either vertically or horizontally on the stamp.

Akron, Ohio	1898	1 cent.
Ashland, Ohio	1898	1 "
Attica, Ind.	1898	1 "
Battle Creek, Mich	1898	1 "
	1895	3 "
Boston, Mass.	1890	1 "
	1895	1 "
(also inverted)	1898	1 "
(Roxbury Cross Sta)	1898	1 "
(also inverted)	1895	2 "
	1895	3 "
	1895	4 "

	1895	5 "
	1899	5 "
Burlington, Vt.	1887	1 "
(also with double print)	1898	1 "
Chattanooga, Tenn. Circular surcharge		
Highland Park Sta	1898	1 cent
St. Elmo Station	1898	1 "
	1895	2 "
Danbury, Conn	1898	1 "
Dayton, Ohio	1898	1 "
Decorah, Iowa	1898	1 "
Dixon, Ill.	1898	1 "
Evansville, Ind	1898	1 "
also "Evansville, Indiana"		
Franklin Grove, Ill.	1898	1 "
Grand Rapids, Mich.	1898	1 "
Holyoke, Mass.	1898	1 "
Indianapolis, Ind.	1898	1 "
	1895	3 "
La Crosse, Wis.	1898	1 "
	1895	3 "
Lincoln, Neb.	1895	1 "
also with blue surcharge	1898	1 "
	1895	2 "
	1895	3 "
Lowell, Mass.	1898	1 "
also error "owell L, Mass	1895	2 "
Lynn, Mass.	1898	1 "
	1895	2 "
	1895	3 "
	1899	4 "
	1899	5 "
	1899	6 "
	1895	8 "
	1899	10 "
	1899	15 "
Postage Due 1, 2, 10c	1895	
Milwaukee, Wis.	1895	1 "
also without upper bar.		
	1898	1 "
	1895	2 "
	1895	3 "
	1899	4 "
Minneapolis, Minn.	1898	1 "
also with blue, brown and diagonally printed surch.		
	1895	2 "
also with diag printed surch.		
	1895	3 "
	1899	4 "
	1899	6 "

Moline, Ill.	1898	1 "	several years the interest and attendance was good. Prices ran well, the U. S. Colonials going at especially good figures, over catalogue in several cases. A Porto Rico No 7 unused brought \$6.50, a record.
	1895	2 "	
New Haven, Conn.	1899	4 "	
Providence, R. I., also red surcharge	1898	1 "	
Racine, Wis.	1898	1 "	
	1895	2 "	
	1895	3 "	
	1899	5 "	
	1895	8 "	
Rochester, N. Y.	1898	1 "	
	1895	2 "	
St. Albans, Vt.	1898	1 "	
Saint Joseph, Wis.	1899	4 "	
St. Paul Minn. also blue surcharge also without "Minn"	1898	1 "	
	1899	6 "	
Salem, Mass.	1898	1 "	
	1895	3 "	
South Glastonbury, Conn	1898	1 "	
Titusville, Pa.	1898	1 "	

The *Philatelic West and Camera News* for November had a "debate" on the question of postmark collecting; whether all the postmark or only the dater should be saved. All the postmark seems to get the decision, but the exposition and fair cancellations, and in large cities the station name could be added as a further reason for this side of the question. If the dater only is saved, these are cut off.

A parcels post convention has been concluded with Venezuela.

REPRESENTATIVE PAYNE has introduced a bill in Congress amending the War Revenue Act (by the time this is printed it may be law). Stamp duties are materially reduced on commercial documents, while those on proprietary medicines are taken off entirely, the only charge under Schedule B being on wines.

J. M. BARTELS CO., of Washington, held a successful auction in December; as it is the first that has been held there for

A Stamp's Beauty.

BY E. V. CAMPION.

During the past few years many new postage stamps have been placed before the collector and the majority of them have been so finely engraved as to win his admiration.

While these stamps reflect credit on the country where they are issued, do they always please the collector? Let us see. Take the young collector, place an approval sheet before him containing some beautifully engraved Central American stamps and also some rare United States and Canadian varieties, mark no value on the sheet and notice the stamps he will select. The bright colored stamps fascinate him and they are removed while the rare varieties are left.

Place the same sheet before the experienced collector he has no desire for the showy stamps as his choice will show. These "Seebecks" (as they are called) are striking in appearance and often lure the young collector into purchasing them, but aside from their outward showing they are worth only a few cents compared with the old issues of other countries.

The one good quality about these Central American stamps is that they can be had cheap, and the experienced collector who invests in them does not grudge the money as they help to fill the blank spaces in his album, and we often see the foregoing beautiful stamps arranged in a

blank album with such taste as to make them the feature of the collection from an artistic point of view.

I do not contend that all the highly colored stamps are low valued, take the Canadian Jubilees, the Cabots, and Omahas, which are par-excellence in regard to design, engraving, etc. These are the stamps the collector is sure to invest in. Why? Because they are instructive and have been issued by a Government to celebrate some great event, or in the remembrance of some occurrence which has taken place in the past, and the collector who purchases them places them in his album as a souvenir of these events.

In regard to the values of the above stamps, let us take the Canadian Jubilees for instance. They can now be obtained at reasonable prices and the collector is willing to invest in them not only for their beauty, but for the interesting and instructive facts connected with them. The same can be said about the Omahas and Cabots. Can this be said about the Central American stamps? Look over their history. The most of them are engraved in New York and sold there, hardly any unused specimens were ever in the country they were prepared for.

This is the reason the collector is unwilling to collect them and of the numerous complaints lodged against them. So we see that the beautiful stamps are not always the ones that the collector is striving to obtain. His desire is to purchase the old issues which were postally used. Where can we find an experienced collector who will accept an unused stamp of pretty design in preference to an old stamp of the same country? why does he like the old issues? May be they are more valuable

some collectors are apt to answer. The true collector never thinks of their value. It is partly because he finds more beauty in the old issues than in the present ones, and another reason is that he wants to learn more about the history of the past and where can he learn better than by the postage stamp?

The old stamps of United States, Canada and other old issues of North America are favorites with the collector and some of them are very beautiful notwithstanding the fact that most of them are printed in one color. Place one of the above varieties along side of the present bright colored stamps. A great contrast is noticed, the latter stamps appear to have a polished appearance while the former with their soft rich colors are by far the more beautiful.

The countries of today are certainly to be complimented upon the magnificent stamps which they are turning out. We find hundreds of fine stamps which help to make the collector's album a thing of beauty and also a portrait gallery containing photos of the Monarchs and Presidents of the different countries of the world. In the foregoing I have endeavored to give a few facts about "A Stamp's Beauty" but no doubt there are other reasons for the fact that the collector leans towards the old issues which perhaps could be explained by a more competent person than myself.

PORTO RICO

Counterfeits and Reprints of the Sur-charged Issues of 1898.

BY JOHN N. LUFF.

Philatelists are well aware that, during the war between this country (U. S.) and

Spain, it was found necessary to issue, in the island of Puerto Rico, provisional stamps for postal and fiscal needs. These were made by surcharging such postage stamps of obsolete issues as were on hand. For postal purposes the stamps were surcharged in three lines "Habilitado—PARA—1898 y 99". For revenue purposes the surcharge was "IMPUESTO—DE GUERRA" in two lines with, on certain values, an additional line "2 ctvs." or "5 ctvs." These revenue stamps were intended to pay a special war tax on letters. This tax was either two or five centavos. When the surcharge was applied to postage stamps of either of these values, the surcharge of two lines was employed. When stamps of other values were to be overprinted, the surcharge bearing the new value in a third line was necessarily used.

The various surcharges were made by means of rubber hand-stamps and the colors were such as are commonly employed for such stamping, viz: purple violet and rose. The "Habilitado" surcharge was at first applied by means of a large stamp that made ten impressions at a time.

Thus we have 10 varieties of the imprint but the differences are so minute that it is difficult to distinguish them. Subsequently, for convenience, this hand stamp was cut in two parts and the surcharging done in rows of five. To the use of these large hand stamps is due the fact that the surcharge often appears on the side margins of the sheets and the spaces between the panels of stamps. The "Impuesto" surcharge in two lines was also stamped in rows of ten. I have not been able to detect any marked varieties in this overprint. The companion surcharge, with the new value in a third line, was stamped in rows of five

and the differences between the varieties are very slight.

Ordinarily the "Impuesto de guerra" stamps pay only a fiscal tax and are not recognized by collectors of postage stamps. But in the case of this particular issue an exception must be made. The reason for this is given in the *Journal* for January 1899, as follows: "Between the time of the signing of the protocol which ended hostilities, on August 12th, and the final transfer of the island, on October 17th, to the sovereignty of the United States, Porto Rico stamps of all kinds were accepted in full payment of postage and the surcharges referred to (i. e. the "Impuestos" were included among those so accepted, many of them were used during that period, on letters to all parts of the world, and they must now be recognized as worthy of a place in the stamp collections."

As might be expected, some varieties of these surcharges have proved to be scarce. At the same time there are in certain hands, large stocks of the same values without surcharge. The temptation to convert the one the other is obvious. Recent developments show that the temptation has proved too great for weak human nature to resist.

I was lately shown a quantity of these surcharges but was at once struck by certain peculiarities. Deciding to investigate them, I consulted Mr. J. M. Andreini, and found that sterling philatelist at work on the same line. Thereupon we combined our efforts and thus I am enabled to lay before you the following result. There are at this time being offered in the market, by parties in Porto Rico, two lots of stamps bearing fraudulent surcharges. The first lot is not especially dangerous to anyone who is at all familiar with the genuine stamps or

who uses ordinary care. The second lot is a much more serious affair as it consists of many genuine varieties, mixed with dangerous counterfeits and, what I believe to be, reprints. As the vendor of this lot holds a large quantity of unsurcharged remainders he is able to offer his products in sheets as well as singly.

I shall not attempt to describe minutely the differences between the genuine and the fraudulent surcharges, as to do so might enable the forgers, to correct their mistakes and make something still more difficult to detect. But I shall describe the counterfeits in a general way.

The stamps of the first lot are, so far as I have seen, offered singly, that is to say, as detached specimens and not in sheets. The majority of them are cancelled. Not only have the surcharges been applied to used stamps, often of impossible dates, but unused stamps have been obliterated with fraudulent postmarks. I base the latter conclusion on the fact that, in one large selection which I have seen, the cancellations were all of certain dates, many of the stamps retained their gum, and irregularities in the perforation showed them to have belonged to the same sheets. The readers will remember that genuinely cancelled copies of these stamps can only bear dates from June 8th to October 17th, 1898, inclusive. Many of the surcharges are printed in ink which is too red while others closely resemble the correct rose shade. The impression of these surcharges is usually too clear and sharp. The manufacturer has been liberal in providing inverted and double surcharges. I have before me the following varieties and think it probable that others exist.

Those marked * have forged cancella-

tions.

"Habilitado para 1898 y 99"

Red or rose surcharge

* $\frac{1}{2}$ m violet

$\frac{1}{2}$ m red brown

1m violet, brown

2m salmon

4m blue green

1c claret

2c orange brown

3c dark blue

3c claret brown

4c slate blue

4c brown

5c yellow green

5c blue green

5c dark blue

*6c violet

'20c olive gray

"Impuesto de guerra"

Red or rose surcharge

*5c on $\frac{1}{2}$ m red brown

Purple surcharge

*2c on 2m yellow green

Violet surcharge

*5c on 1m violet brown

As I have said, the second lot is much more dangerous and is offered under conditions which tend to disarm suspicion. Leaving aside the test for genuineness, which we do not think advisable to publish, the surcharges may be described as irregularly placed and often in too bright colors. The latter point is not, however, a certain test. The forger evidently had no unused stock of the 3c dark blue and therefore selected for his purpose used copies which showed only a small portion of the cancellation mark. But in any large lot a few tell-tale dates can usually be found. The 5c green has also been decorated with a variety of surcharge

hitherto unknown, viz: "IMPUESTA—DE GUERRA—2c. DE PESO", in three lines of Roman capitals printed in either black or red. This is internal evidence that this variety is entirely fraudulent. In making these articles the collectors of varieties have been remembered, and inverted, double and sideways surcharges have been provided for their delectation.

The list of these frauds is as follows:

"Habilitado para 1898 y 99"

Rose surcharge.

$\frac{1}{2}$ m violet

2m salmon

3c dark blue

6c orange

8c rose

40c claret

"Impuesta de guerra 2c de peso"

Black surcharge

2c on 5c blue green

Red surcharge

2c on 5c blue green

The 3c blue and 8c rose exist with genuine surcharge and Mr. Andreini has a copy of the $\frac{1}{2}$ m violet on which the overprint, though somewhat blurred, appears to answer all tests. I doubt that any others of this list were ever officially and correctly surcharged.

But the most dangerous items of this lot are, what I believe to be, reprints. In *Mekeel's Weekly Stamp News* for October 25th, 1900, Mr. Andreini states that Mr. Fontanals—the purchaser of the remainders of the surcharged stamps and of the hand-stamps by which the work was done—told him that one of the surcharging dies had "unaccountably disappeared."

I have before me certain impressions of the "Impuesto" surcharge in three lines

which, beyond any question, are not originals. The surcharge is identical with the first variety of the row of five and I believe that to have been the one which was lost or stolen and that these impressions were made from it. The list is as follows:

Surcharged "Impuesta de Guerra" and new value

Purple surcharge.

2c on 2m salmon

Rose surcharge.

5c on $\frac{1}{2}$ m red brown

5c on 1m blue

5c on 5c yellow green

I have seen undoubted originals of the 2c on 2m salmon but I believe the others of the above list to be entirely fancy articles. There is, however, a genuine surcharge in violet of 5c on 1m blue.

In view of these unpleasant discoveries, I am inclined to doubt the genuineness of certain other varieties of these surcharges which have been chronicled but which I have not seen. If any of my readers can loan me copies of the following the favor will be appreciated.

"Habilitado para 1898 y 99"

Rose surcharge.

4c lilac rose

"Impuesta de Guerra"

Purple surcharge.

2c lilac rose

5c yellow green

Rose surcharge

2c on 2m salmon

2c on 5c yellow green

Black Surcharge

2c on 2m salmon

3c on 10c rose

4c on 20c rose

5c on 5c blue green

—*American Journal of Philately.*

The Philatelic Advocate.

With which is consolidated
The Philatelic Messenger,
The Ontario Philatelist,
and the Stamp Reporter.
Official organ Dominion Philatelic Ass'n
 Our Motto. "Bis dat qui cito dat."

Subscription Rates.

25 cents per year to any part of the world.

Advertising Rates

Price for one insertion.

1 inch, 40c. 2 inches 70c. $\frac{1}{2}$ page \$1.00.
 $\frac{1}{4}$ page \$1.50. 1 page \$2.00.

Reduced Rates.

12 inches of space given for \$2.00, or 36 inches for \$5.00. On receipt of remittance checks good for one inch will be sent to cover amount. These checks may be used at any time, and can be transferred as often as desired. 2 checks equal 2 in ad, 3 equal $\frac{1}{4}$ page, etc. Ads and checks *must* be paid in advance. U. S. Revs. not accepted.

All ads. set in briefer body type.

Forms close on the 20th and all copy must reach us **BEFORE** that date to ensure insertion.

U. S. Advertising Agent
 S. J. Petree, Russelville, Ala.

If this is marked it signifies that, your ad. reached us too late for this no.

Cash did not accompany your order.

We do not hold ourselves responsible for the opinions expressed by correspondents.

X We will exchange one or two copies with any paper published.

Address all communications to,

STARNAMAN BROS.,

Box 104, Berlin, Ontario, Canada.

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If this number appears on your wrapper it signifies that your subscription has expired. Please renew.

**We wish our readers
 a happy and prosperous
 New Century.**

Editorial Opinions.

Our Fifth Holiday Number.

With this number we present our readers with the fifth Holiday Number of the *ADVOCATE*. For reasons apparent to all we called it our "20th Century Number." When we look back at our former special numbers, we are not disappointed; true there is a large difference in the number of pages, but at that time we were unable to print any more on account of our printing establishment not being equal to the occasion. However, time has changed things, obviously for the better and we hope our readers will be satisfied with our feeble attempt to celebrate the incoming of a new century.

Since we began publishing our magazine we have always aimed to better the cause of philately in every respect, our principle desire being to bring all the collectors possible into the ranks of every-day philately. As most persons know, there are a large number of collectors who prefer to remain unknown to the philatelic world at large; so numerous are they, that perhaps, some readers will be astounded to have us declare that there are more collectors who collect stamps and who are not subscribers to any stamp paper—probably do not know any—than there are who collect publicly. This has been proven conclusively to us time and again, even in our own town we have made the acquaintance of many who we never imagined were collectors. These persons become the most enthusiastic after they once see the actual joys and benefits of philately. If

any of our readers who by chance make the acquaintance of persons who are ignorant concerning the advancement of philately, will hand them an *ADVOCATE*, do a little talking and use some persuasion, this class of collectors will gradually be brought to the front. It is just possible that there over twenty-five collectors of this class, in every town or city of 10,000 or more inhabitants, and if this should prove to be the case, there is a large field open to philatelic publishers and dealers. One way to secure the names of such persons, is by issuing special numbers so attractive in appearance that collectors will show them to their friends and they will at once be interested. If a person is shown a poorly printed, or a very small number of a magazine, it inefficiently shows the true cause and aim of philately. A large and attractive special number of any stamp magazine is sure to add many new recruits to philately.

* * * *

A little carefulness in hinging your stamps, will save many unnecessary words and trouble later on.

* * * *

We give this paper one year and 2000 "Perfect" Hinges as a premium for only 25 cents.

* * * *

The Dominion Philatelic Association is gradually nearing the top of the list of philatelic associations, particularly so far as numerical strength is concerned: and among the members there is no laxity of enthusiasm. It is evidently the object of the greater part of the members to make the D. P. A. the leading society on this continent. The choosing of our Quebec president for a second term, has no doubt

incensed the members in the lower province to a high pitch of enthusiasm, and to make them still more zealous in their desire, the members saw fit to unanimously elect Montreal, Quebec the convention seat for the first year in the century. In spite of the good work there is room for more members, and every one should use the departments as they are solely intended for the use of every member in the association.

* * * *

If you are looking for an unused 8 cent Canadian Jubilee, don't hesitate, but send 25 cents for a year's subscription and we send the stamp free.

;

* * * *

Success, a prominent New York magazine is authority for the statement that George Washington never saw a postage stamp on an envelope.

* * * *

We trust the readers of the *ADVOCATE* will forgive us for the frequent appearance of small paragraphs extolling the good qualities of this issue. It is with a certain degree of pardonable pride that we do so, for it is not every month, one has the pleasure of seeing a respectable sized stamp magazine. It is our ambition to issue a 50 page monthly magazine devoted to philately, but present conditions and the support of philatelists does not allow it.

* * * *

It is easier to make your collection neat when you first start, than to change it, afterwards.

* * * *

A good ad in a good paper is sure to bring golden returns. Did you notice the

ads in this issue? It will pay you to read them if you desire to purchase any good stamps.

* * * *

It is not an idle boast when we say that we were the first of the stamp publishers to demand cash in advance from everybody and abide by our decision. We have tried the plan for over a year and have met with splendid success. True there have been some who felt very indignant at us claiming cash with copy and also declaring that we were the first to question their reliability. To these we would respectfully state that we do not question their financial standing in the least, but we treat all alike, not granting any more concessions to a man who has a large capital than to the man with a small capital. It is not wholly our loss if they do not place their advertisements in the *ADVOCATE*. What is their loss is other people's gain, and if they prefer to lose a large amount of trade by refusing to pay cash (or unused current issue 1 and 2 cent Canadian or United States' stamps) it is their lookout. Merely because such and such a publisher allows payment on receipt of bill is no reason why we should do so. At present we feel comparatively safe in saying that we are the only stamp magazine publishers in Canada or United States who demand and get cash in advance for advertising. Quite a number claim they do so, but when a tempting offer is made by a large and reputable firm to pay on receipt of marked copy and bill, they succumb to the inevitable, but the *ADVOCATE* treats all alike, and the sensible dealers and collectors think the better of it for so doing.

* * * *

If you want one hundred varieties of

stamps send 25c for a year's subscription and we'll send you the stamps by return mail free.

* * * *

It is possible that some of our readers may get more copies of this number than they need. If you receive more than one and wish to do a good turn for philately, and also for the *ADVOCATE*, hand it to a friend with an invitation to subscribe. We thank all in advance who do so.

* * * *

Advertising stamps is vastly different from almost any other class of advertising. It is not always necessary to have a large convincing headline—although it is decidedly better to have one—because earnest stamp collectors begin on the inside cover and read every word to see if there is some particular stamp they desire. They read every ad clear through to the back cover, for fear there may be something they especially desire—and there usually is. When they find what they want the next thing in mind is the price and condition. But, price first, because, nowadays, above all things a dealer must be very particular to have nice clean specimens, no perforations missing, not too heavily cancelled, no slight tears, etc. If the stamp is not in good condition it is sure to be returned, and justly so, for it is generally understood that unless otherwise stated, the stamp is in good condition. In the case of the younger collectors replying to ads, they are only following in the footsteps of their elders, the price being their favorite point in view, and packets, not single stamps, their quest.

* * * *

Some of the members of the D. P. A. are under the wrong impression that when

they pay their dues they are entitled to a premium. When a member pays his dues he is entitled to the official organ and all the benefits of the association. Some of the members who wish a premium, send 25 cents with their dues and have the *ADVOCATE* sent to a friend, and the premium to themselves, and it is a good idea. We give any premium advertised on first page.

* * * *

First impressions are the best. Remember this when you start advertising and make the size of your ad accordingly.

* * * *

Philately is certainly progressing very satisfactorily, especially in the last year. Most of the readers of the *ADVOCATE* have probably noticed that the penchant of the majority of daily newspapers is to help anything along which is growing and to push anything down which is failing. The progressing daily newspapers are gradually adding stamp departments to their Saturday or Sunday editions. Most of these are managed by persons who do not know much about stamps but they soon become interested, and it is therefore an addition to our ranks. People who have collected in years gone by, see these departments; are at once interested, and that old desire to collect is at once awakened and they again spend all they can afford and sometimes more for a desired specimen to fill an empty space.

* * * *

We have taken considerable trouble to make all the advertisements in this issue attractive. Some could not be made so attractive as others, but we assure our readers that there are good offers in nearly

every ad in this issue. If the ad does not appear worthy of reading you better read it, it may contain some stamp you are looking for.

* * * *

We invite our readers to peruse the Trade Notes in this issue. They will assist in finding the ads you want.

* * * *

We have received Scott's 60th catalogue and it is truly worth the price 58 cents. It contains more pages and illustrations than ever and the price remains the same. The original announcements stated that it would appear Nov. 15th, but it appeared in N. Y. City just before Christmas. Although it may not be true it is surmised that there will be no catalogue issued this year, but whether this will be confirmed is not known. In fact it is quite likely that the Scott Co., do not know at this early date whether a catalogue will be issued in 1901. We offer this paper and the catalog for only 65 cents postfree, or the catalogue alone 58c post free. We have completed arrangements whereby our customers in the United States can secure catalogues from us without paying duty. Canadians also receive it duty free.

The D. P. A. How to use it.

For Members and Non Members.

It is impossible to collect stamps intelligently without the assistance and cooperation of others. Some collectors go into philately in a blundering manner, buying everything that comes along, and very often at ridiculously high prices. The result is that they are soon disgusted with our hobby.

The DOMINION PHILATELIC ASSOCIATION was organized in 1894 with the object of assisting its members to acquire a knowledge of philately and to give them an opportunity to buy and sell stamps.

THE BENEFITS.

The benefits of a membership are innumerable; among them being the use of the the various departments, the members receive the official organ free each month, this alone is worth 25c a year. Members meet in convention once a year to transact business and study their stamps.

THE DEPARTMENTS.

The use of the Departments is confined to members only. Each department is under the management of a capable man.

THE AUCTION DEPARTMENT

This furnishes an excellent means of disposing of your duplicates. All stamps should be sent to the Auction Manager with all postage prepaid. They will be advertised in the official organ free and sold to the highest bidder. A commission of 10% is charged on sales for the maintenance of the Dept. For auction rules etc. address R. S. Mason, Hamilton, Canada.

THE SALES DEPARTMENT

is under the management of W. Russell Brown, Fort William, Ont. Members desiring to sell stamps must purchase a sales book. Put your stamps in the book marked at your lowest net price. The book will be placed on circuit and when sold the amount will be sent to you. Books cost 5c or 6 for 25c. A commission of 10% is deducted from sales to pay expenses of selling and 1% of the total value of the book is retained for an Insurance Fund to pay for stamps lost or stolen while in the Dept.

If you want to buy good stamps write Mr. Brown and ask to be placed on a cir-

cuit. Members say that the D. P. A. books contain the finest lots of good stamps at low prices that they have ever seen.

If you are under 21 years of age you must send a copy of following signed by your parents or guardian:

.....
 I agree to become responsible for
 all goods secured by.....
 (fill in your name here) from the
 D. P. A. Sales Dept.
Signature of parent or guardian

This is necessary as the laws of some states and provinces do not hold parents responsible without their consent.

COUNTERFEIT DETECTOR

For a fee of 2c per stamp Mr. C. Bailey, will examine any doubtful stamps and report on their genuineness.

THE ATTORNEY

Mr. J. A. Wainwright, Northampton, Mass. collects bad debts for a commission of 10%: minimum fee 50c. No charge if account is not collected except postage actually expended.

THE LIBRARY

The D. P. A. owns a library of philatelic magazines any of which may be borrowed on payment of postage F. I. Weaver, Berlin, Ont. is Librarian.

THE TRUSTEES

are always ready to investigate all legitimate grievances arising out of membership but it must be distinctly understood that they are not bad debt collectors. W. A. Starnaman, Chairman, Berlin, Ont.

OFFICIAL ORGAN

The PHILATELIC ADVOCATE, Berlin, Ont., is the official organ. Members have free use of its columns in which to express their views on matters of philatelic interest

It is a 12 to 64 page monthly. Members receive a copy free each month.

COST OF MEMBERSHIP

Considering all the benefits the cost is very little. The fee is 10c for initiation and 25c a year dues. Any person of good character may become a member by furnishing two references.

For application blanks and any other information address

STARNAMAN BROS., Berlin, Ont.

New Zealand.

The first universal penny postage stamp has been printed, and will be ready for issue by New Zealand on the first day of the new century. The scheme was put through so expeditiously in New Zealand that very little time was left for the production of the stamp on this side. Sir Edward Poynter, the president of the Royal Academy, was to have designed the new stamp, but ill health prevented him from doing so at once, and there was no time for delay. The designing and printing of the stamp were, therefore, entrusted to Messrs Waterlow and Sons, Limited. They have produced, if not a very striking stamp, at all events a thoroughly graceful and artistic one.

The stamp is carmine, the color selected by the Postal Union for all penny stamps. On the shore stands New Zealand, a tall and graceful female figure, clad in classic flowing robes, her hair blowing in the fresh breeze that is blowing over the Southern Seas, over which she is gazing. In the background, faintly outlined, is seen Mount Egmont's snowy, tapering peak. With her right hand New Zealand points across the sea, on which a steamer is conveying her tidings of goodwill to all the nations of the

earth. Her left hand pointing earthward grasps a caduceus, Mercury's winged rod entwined by two serpents, the symbol of swift communication and commerce. Thus is indicated the despatch of her mails by land and sea. The globe behind her typifies the world-wide extent of her correspondence. In a ribbon above are the words "New Zealand," in one below "Universal Postage." The value, "one penny" appears in a broad band at the foot. The stamp is bordered by ornamental scrolls, while each top corner is occupied by a circle enclosing a six-pointed star. Altogether the designer must be congratulated on his work.—*Sydney Daily Telegraph.*

Economy in Collecting.

BY H. E. TUTTLE.

I may be taken to task by the "brethren" for suggesting such a thing as economy in the making of a collecting of stamps. Many writers contend that we should never count the money we put into our collection, but spend it as freely and as indiscriminately as though we were at a county fair where we put a sum of money into our pocket and spend it on everything in sight as long as it lasts. That is to say we are merely to spend it for pleasure, without any expectation of ever getting anything back. They go so far as to say that any other course would be the ruin of philately, and that philately is being injured today by the many who insist on looking upon the commercial side. The editor of the *Metropolitan* says that indications are that those interested in stamps as a matter of speculation are in the majority by several thousand.

I hold just the opposite view, I can de-

rive just as much pleasure in making my collection by studying to buy only such stamps as will either hold their own or enhance in value, as I could to buy everything that comes along not already in my collection, or to spend all my money on some special section to the exclusion of part. of other sections that may some day repay many times their cost. There is a satisfaction to me in knowing that sometime should I desire or be obliged to part with my collection, that I realize as much and perhaps more than the original cost to me.

I have noticed that when the large collections have been broken up in recent years, the catalogues have specially commended some particular feature of the collection such as "superb condition" "varieties," etc., making the point that the collector had been fortunate in collecting largely the stamps that had advanced in price most rapidly. One cataloguer states that it is very gratifying to his patron that many stamps that cost him 25c to \$1.00 will sell at from \$10.00 to \$50.00. "For instance he paid 75c for his \$2.00 State and many similar prices." The other side is illustrated by Mr. J. W. Scott in speaking of Mr. J. J. Casey and collectors of that day. He says: "In their pursuit of a collection they spent their pocket money, not their capital, therefore the saleable value of their album was a subject seldom thought of and more rarely discussed." The fallacy of the latter view may be seen in the sale of Mr. Casey's magnificent library, where many of the volumes sold for less than the actual cost of binding. Had Mr. Casey looked at the commercial side in making this library it might have been made to net a handsome profit.

I wish to call interested collector's attention to just a few catalogue comparisons, hundreds of such may readily be found. In the 1895 catalogue the 50c Argentine, 1888 issue was quoted 25c; in the 1900 catalogue at 15c; the 1890 50c in 1895 at 20c, in 1900 at 8c. The 1 and 2 gulden stamps of Austria catalogued in 1895 at 12c and 30c, in 1900 at 5c and 18c. The 50c 1891 8c in 1895 and 3c 1900.

A little inquiry on the part of collectors would have disclosed just this sort of thing. A stamp that is liable to be in use for a number of years is liable to be cheap especially in countries where much mail matter is sent. The current catalogue and one or two representative stamp papers are necessary to economy in collecting.



JOHN MARDON Jr., BOSTON, MASS.

Philately, music and photography are Mr. Mardon's three hobbies. He has been a collector ever since he knew what a stamp was. Eight years ago he sold a collection which would be worth considerable today. His present collection numbers

3800.

Mr. Mardon is one of the few collectors who collect for the pleasure there is in it. He has given many stamps to beginners and says he never regretted it when he saw the interest taken in it by the boys.

He is a member of the D. P. A., the Press Mandolin and Guitar Club, and is Treasurer of the popular Press Cycling Club, of Boston.

He believes in teaching philately in the public schools as an aid to education.

Reminiscences.

BY J. H. RIDDELL.

It is now quite a long time since I first began to follow the hobby which we all like, namely, that of stamp collecting, and my thoughts often wander back to those early days of boyhood and my delight over each new specimen which I procured. It was a cousin from the old country who first gave me a start on this pleasant pursuit, and I always feel a debt of gratitude towards her, for I have ever found much pleasure in following up this interesting hobby, and although I do not have the time to give to it that I once had, still I think I will always enjoy it. I have obtained from philately much information and I consider it a great help in the study of geography and history, which any boy or girl cannot but find if they follow it up with care.

For a number of years I did not make very rapid progress, but about ten or eleven years ago I began in earnest to try and build up my collection. There were at that time, a number of boys in our town whom I knew to be beginners and the idea occurred to me that we might have a little

club of our own, and that much pleasure might be got by forming a stamp society. I broached the scheme to several of the boys who were quite taken with it and the result was the formation of a genuine philatelic society.

My object in writing this article is especially for the younger members of our society, as I think in many places where there are a number of young collectors, mutual help might be given and the cause generally strengthened.

Well we succeeded in starting our little society with about half a dozen members, but it was not long before the the number doubled as the idea began to spread.

Our society consisted of three officers, a President, Vice Pres. and Secy.-Treas., the latter office being assigned to myself. We held our meetings monthly at the homes of the different members in the evening. A fee of 5 cents was charged when joining. I always arranged to have a good assortment of sheets ready for each meeting most of which were procured from two Belleville dealers.

There are few boys but what have spending money, and the boys of our club were not of that few for they always tried to have a few cents to invest at each meeting. Then in addition we had some home upon which went the duplicates which the boys would have and for which they got credit at catalogue price. They also paid catalogue price for what they took from the sheets. Then the stamps of common varieties Canada I managed to dispose of, they being allowed full value. In this way we managed quite successfully and had always a small fund on hand. Finding that we had a little surplus after

(Continued on page 65.)

BRIEFLY.

Our other business arrangements have increased so much of late as to compel us to give up the stamp business. To reduce stock quickly we have made an all round cut of 33% from our previously low prices. You get the benefit. The prices speak for themselves. We don't want your order unless we can save you money. They will not last long at these prices.

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100 var. world over	price	4e
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200 " " "	"	20c
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30 " " "	"	8c
50 " " "	"	18c
30 " British Colonies	"	5c
50 " " "	"	14c
100 " " "	"	35c

Catalogue. My price

7 var. Canada 1869-93	11c	3c
3 " " Jubilee	9c	3c
6 " " map leaf	12c	3c
7 " " numerals	9c	2c
4 " " sur & map	9c	3c
28 " " "	52c	14c
20 " Australia	20c	7c
10 " Argentino	12c	6c
40 " Austria	47c	14c
15 " Bolivia	48c	15c
17 " Bavaria	29c	9c
6 Costa Rica	15c	6c

Catalogue. My price

14 var. Ceylon	55c	24c
8 " Egypt	17c	5c
10 " Ecuador	24c	9c
50 " France	\$1.11	37c
20 " Fr. Colonies	71c	27c
14 " Finland	21c	19c
10 " Thurn & Taxis	51c	17c
27 " Germany	42c	12c
15 " Hungary	33c	15c
8 " Honduras 1896	42c	19c
30 " Greece	42c	15c
60 " Italy	\$1.13	47c
22 " India	66c	24c
20 " Japan	33c	14c
9 " North Borneo	31c	12c
20 " Norway	27c	13c
25 " Netherland	33c	13c
25 " Porto Rico	\$1.04	35c
10 " Peru (new)	42c	14c
15 " Philippine	45c	18c
25 " Roumania	45c	17c
22 " Switzerland	49c	20c
35 " Sweden	48c	20c
10 " Servia	23c	8c
6 " Tunis	16c	6c
7 " Turkey	10c	3c
15 " Uruguay	47c	19c
16 " Spain (prior 1870	65c	22c
14 " Venezuela	42c	15c
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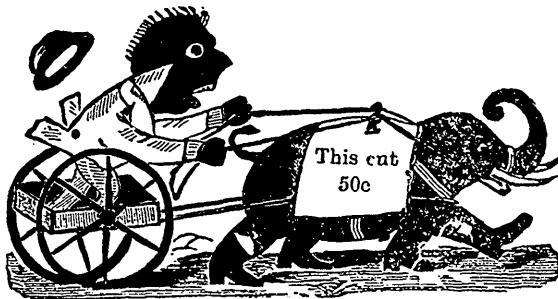


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1,000	20c red "	55.00	Canada Envelope.	Per 100	
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1,000	3c "	3.00	1899	2c	.95
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100	6c "	30.00	Newfoundland	Per 100	
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100	15c "	14.00	3c	slate	.80
100	20c "	18.00	½c	black	.90
100	50c "	24.00	1c	Cabot	3.50
1,000	½c numeral	3.50	2c	"	3.50
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100,000	2c "	purple 45.00	4c	"	4.00
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100 sheets	15c.	1000 sheets	\$1.25
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The only extra charge made will be 14 cents for postage. Not more than one copy will be supplied to each applicant. After 100 Copies have been given away the price will be as formerly 85 cents postfree. Every member of the D. P. A. should have one.

Belgium 1866, 1fr lilac	.65	Canadian revenues 40 var.	.50
Canada 1868 1/2c black	.08	" " 60 "	1.00
" 1873 3p red	.18	Great Britain 1840 1d black	.10
" 1893 20c vermilion	.07	Gr. Britain £5 superb copy	8.00
" 1897 1/2c to 10c ino m. leaf	.22	2 1/2 claret plate 17 unus 5.75	
" License stamp \$2 brown	.15	Newfoundland, 6p scarlet-vermilion	
" W & M '87 1c black mint	.12	used, no margins but grand	
" Can. Pac. Ry. Tel. 1887	.40	color, eat \$75.	35.00
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Cash with order. Money refunded if not satisfactory. Postage extra on orders less than 50 cents.

I am prepared to send out stamps on approval.

Kindly specify the countries you are interested in, and do not fail to send references. Want lists priced.

CORRESPONDENCE SOLICITED.

I have good things to offer.

A. C. ROUSSEL,
2104 St. CATHERINE ST., MONTREAL, QUE.

(Continued from page 56.)

a time we decided that when a member had been with us six months, he would receive some special stamps as a sort of premium. My Canada 17c. was thus obtained. Our little club lasted for upwards of a year during which time I think we all received much help and profit. I wonder how many are still following up this hobby.

One noble lad has passed over to the great beyond; another is a soldier in the army of Uncle Sam away in the far off Philippines (perhaps finding some rare stamps occasionally). One is a servant of the church striving to lead men in the rectitude. Others are following their various pursuits in this and other lands, and no doubt they sometimes think of our pleasant gatherings of the vanishing past.

Dominion Philatelic Association.

Organized Sept. 1, 1894.

OFFICERS.

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 Vice " —T. S. Fitcher, Victoria, B. C.
 " " US—E. L. Shove, Unionville, N. Y.
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 Official Organ—THE PHILATELIC ADVOCATE

President's Message

To Members

Dominion Philatelic Association

Re Change in Constitution. In accordance with the desires of a large number of the members of the association, as expressed in a petition, asking for a change in the constitution, respecting the office of Secretary-Treasurer of the association, you are requested to fill in your vote on the paper sent for that purpose and to return the same to the undersigned with as little delay as possible.

Re committee to receive suggestions as to changes in the constitution:

At the last annual convention of the association it was decided to appoint a committee of three to receive suggestions as to changes in the constitution. Members desiring to suggest proposed changes are requested to address themselves to any of the undermentioned members, who are herewith appointed for that purpose.

W. A. Starnaman, F. I. Weaver, Geo. W. Starnaman.

Wishing all members the compliments of the season and continued prosperity for the D. P. A.

Yours very truly,

ERNEST F. WURTELE,

President D. P. A.

Count. Detector's Report.

Mr. President

and Fellow Members of the D. P. A.

I beg, herewith, to remind the members that they are now and always were at liberty to use my services as official Counterfeit Detector of the association. But there are seemingly very few members who avail themselves of this benefit. Since my election to office, only one member has requested my opinion on some doubtful

stamps.

Now I did not assume this office for the sake of having my name and address appear on the Honor Roll.

I want to assist you. Have you any stamps in your collection that you are doubtful as to their genuineness? Have you bogus surcharges? Have you any cancelled to order stuff? In short have you any diseased stamps of any kind, send them along; your entire collection if you like and I shall be glad to pass expert opinion and mark each stamp. A nominal fee of 2c each, is requested to cover cost of stationery and return postage etc.

Remember I don't want to make any money through you.

Wishing all a happy and prosperous New Year, and success to the D. P. A.

Faithfully Yours,

CHAS. BAILEY,

Counterfeit Detector.

Final Report of Ex-Exch. Superintendent

Fellow Members:—

The Trustees having pronounced the Holmes' account uncollectable I have paid off the claims against the Dept., using \$16.42 from the general fund of the society and \$7.51 from the Insurance fund.

The items and amounts are follows:

H. S. Vanderburgh, Lithgow, N. Y.	\$2.88
F. P. Clappison, Hamilton, Ont.	14.63
F. B. Filsinger, Waterloo, Ont.	2.93
A. A. Van Wie, Schenectady, N. Y.	.09
B. L. Voorhees, Blue Island, Ill.	3.40

Total \$23.93

There is due me for postage expended to date 42c.

Fraternally

ERWIN L. SHOVE.

Report of Sales Supt.

Fellow Members:—

The majority of you are benefitting very much from the sales department. I have only about forty names on my list which is a very poor showing out of a large society like ours.

Members should consider that they can buy stamps as cheap and in most cases cheaper than from dealers.

Read rules in the Handbook carefully, and sellers kindly remember that stamps will not be placed on sale if not in the regulation books of the department.

W. RUSSELL BROWN, Supt.

Auction Mgrs Report.

Dear Brothers;

"Season's Greetings." Every one whether a member or not, collector or dealer, should take a look at this month's sale on page 81.

R. S. MASON.

Secretary's Report.

NEW MEMBERS.

- 558. G. S. Dickenson, Worcester, Mass.
- 559. C. S. Dube, Riviere du Loup Sta, Que.
- 560. Thos. L. Hosmer, Des Moines Iowa.
- 561. W. R. Waldron, Woburn, Mass.
- 562. A. Harold Brown, Toronto, Ont.
- 563. W. D. Simpson, Anderson, S. C.
- 564. Chas. A. Bodell, East Orange, N. J.
- 565. J. Douglas Pettigrew, Norwood, Ont.
- 566. Thos. D. Manson, Ingersoll, Ont.
- 567. Abraham Drolet Jr., Quebec, Que.
- 568. Geo. Guevara, Valparaiso, Chili.
- 569. Jno. H. Jost, Halifax, N. S.
- 570. S. J. McGaughy, Pembroke, Ont.
- 571. Edgar Fortier, Quebec, Que.

The above will receive their membership card and Handbook on receipt of dues to Jan. 1st 1902 amounting to 25c.

APPLICATIONS.

D. C. Evans, 7739 N 25th St., Philadelphia, Pa. Age 10. Refs Henry A. Chapman, Geo. W. Sternaman.

Fred Billings, 101 N Second Ave., Marshalltown, Iowa. Stamp dealer. Geo. W. Starnaman, C. A. Billings.

Elmer Smith, Colusa, Ill. Age 30, stamp dealer. Joe S. Copper, Roy Smith.

Henry Mueller, 1350 1st Ave., New York City. 35, clerk. Starnaman Bros. Carton May.

R. L. Hillery, 115 E 1st Ave., Columbus, Ohio 16, student. B. M. Billingsley, L. R. Dogget,

F. W. Seavey, 49 Marianna St., Lynn, Mass. 18, stenographer. A. R. Magill, Percival Parrish.

J. Edmund Renaud, Joliette, Que. 60, gentleman. J. H. Lavalley, G. A. Carter.

Romulus Corti, 764 So. 8th St., Philadelphia, Penn. 18, barber. Starnaman Bros. Dr. A. Palonnes.

O. B. Douglas, 138 Horton St., London, Ont. 25, clerk. Starnaman Bros. A. F. Wicks.

John Culbertson, Box 347, Deseronto, Ont. 15, drug clerk. Harold W. Woodall, Wm. G. Egar,

John W. Boud, 2019 Master St., Philadelphia, Pa. 17, clerk. Henry A. Chapman, Cecil Rawson.

Fred Beatty, Box 7, Pembroke, Ont. 16, student. Gordon L. Cockburn, Henry G. Thorpe.

Leon des Rivierres, 33 Ave St. Genevieve, Cap. Que. 13, student. Arthur Pouliot, E. des Rivierres.

Daniel C. Crawford, 822 Brush St., Oakland, Calif. 19, band sawyer. R. F. Wrigley, G. E. Davenport.

Geo. F. Dold, 2607, 39th St., Chicago, Ill. 18, printer. Herbert Gile, W. Russell Brown.

Geo. W. Mardell, H. M. Naval Yard, Esquimalt, B. C. 29, leading stoker.

Thos. S. Fitcher, Fred R. Allatt.

W. C. White, Box 187, Lewiston, Me. 30, bookkeeper and stamp dealer. Starnaman Bros., Wm. P. Leonard.

Herman Foth, Carlstadt, N. J. 52, merchant. Julius Hinecke, E. F. Sickemberger, M. D.

Wm. F. J. Grimmond, 99 Wilson Ave., Toronto, Ont. 17, tinsmith. Hiram E. Tuttle, Starnaman Bros.

John R. McCleister, Box 71, Pt. Edward, Ont. 20, student. Geo. W. Starnaman, Jas. Slaughter.

F. H. Wade, Fremantle, West Australia, 18, clerk. Thos. S. Fitcher, J. W. Hugall Norman R. W. Bassett, Oshawa, Ont. 20, Jeweler's apprentice. Starnaman Bros Feld Bros.

The above will be admitted to membership, Feb. 15th providing no objection filed with the Secy before that date.

CHANGE OF ADDRESS.

493. F. A. Brereton, 25 Admiral Road, Toronto, Ont.

15. Raymond S. Baker, 22 St. Mary St., Toronto, Ont.

162. M. N. McGeary, Box 211, Ellwood City, Pa.

443. R. A. Swanke, 1720 Main St., Marinette, Wis.

REINSTATED.

512. H. R. McCabe, Toronto, Ont.

RESIGNATIONS.

473. Albert S. Paulsen, Catskill, N. Y.

343. Robert S. Day, Victoria, B. C.

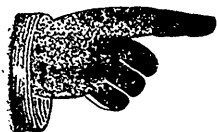
315. Ed. C. Dowse, Sherborn, Mass.

377. H. Gough, Nanaimo, B. C.

In this number it will be seen that there is a change desired in the constitution, and it is specially requested that all members send their votes, as the question is relative to the future success of our association. Send your ballots to Ernest F. Wurtele,

Quebec, Que. Send ballots immediately, but they must reach Quebec not later than March 10th.

I extend my wishes for a happy New Year to all the members and thank those who extended me their best wishes.



PAY YOUR 1901 DUES

If you have not yet paid your dues for this year send 25c to the Secretary-Treasurer at once and your dues will then be paid until Jan. 1st 1902. It is quite likely that a supplement to the handbook will be issued in April, and Messrs Starnaman Bros. will issue another handbook if the members promise support by advertising.

PAID UP MEMBERSHIP.

Bid up last report.....	396
Bid up since.....	14
Reinstated.....	1
Resigned.....	4
Total paid up.....	407

FINANCIAL STATEMENT.

Balance on hand last report.....	\$31.16
Received for dues, etc.....	10.82
	<hr/>
Bid Official Organ.....	41.98
postage.....	5.16
stationery for Exchange Supt....	1.23
Bid official handbooks.....	.75
3.00	
Issued Insurance Fund of D. P. A.	
Exchange Department.....	16.42
Balance on hand.....	15.43
	<hr/>
	41.98

For application blanks and full information address the Secretary-Treasurer

GEO. W. STARNAMAN, Berlin, Ont.

JOIN THE D. P. A.

Two Cent Postage.

The following is a list of the countries of the British Empire between which a postage rate on letters of one penny or two cents, per half ounce is in force.

Aden, Ascension, Bahama Islands, Barbados, Bermuda, British Central Africa, British East Africa, British Guiana, British Honduras, British India, British North Borneo Co's Territory (including Colony of Labuan), Canada, Cape Colony, Ceylon, Cyprus, Falkland Islands, Fiji, Gambia, Gibraltar, Gold Coast Colony, Hong Kong, Jamaica, Johore, Lagos, Leeward Islands, Malay States, Malta, Mauritius, Natal, Newfoundland, Niger Coast Protectorate, Niger Co's Territories, Orange River Colony, Sarawak, Seychelles, Sierra Leone, Straits Settlements, St. Helena, Tobago, Transvaal, Trinidad, Turks Islands, United Kingdom, Uganda. Windward Islands, Zanzibar, New Zealand.

A Century of Philately.

BY GEORGE W. STARNAMAN.

"One Hundred Years Ago" is at present one of the greatest and most used phrase taken as the subject of the leading article in the majority of our magazines and newspapers, reviewing the past; the history of the past; the wonderful, nay marvellous achievements of the people and the remarkable advancement of the world, scientific and otherwise.

If anybody would have mentioned postage stamps at the beginning of the 19th century, people would have looked upon such a person in a bewildered manner not knowing the meaning of either, and perhaps caring less.

When the first regular issue of postage

stamps was agreed upon and printed, they were intended for use only to prepay postage on letters, parcels, etc. But as the world progressed, men of high situation began to see that stamps could be used for purposes other than for postage exclusively, and today in many instances, the issues are only intended as a scheme of speculation on the part of the originators.

It is hard to say whether the present century will be so propitious for new issues of stamps, as the one just passed. Now, to mention a machine which will do away with postage stamps, is met with a shrug of the shoulders and a significant shake of the head, and some practical men refuse to recognize it, but if the present machine is a failure, it is possible that in the brains of one of the young men in this great world, there is an unknown, unrevealed—even to the young man—scheme whereby postage stamps will be discarded. Whether such an event would, or whether it would not stimulate more people to collect, remains to be seen. It is quite easily seen that should there be anything invented which would take the place of postage stamps there would immediately be a tremendous rush for stamps; by non-collectors to keep as remembrances of by-gone days; by dealers and speculative parties for expected gain; by real collectors as philatelic treasures.

Philatelic magazines in the very early days of philately were unknown, but as time passed and more countries began issuing stamps, the more clear-headed people of that period saw something in them both interesting and instructing, and that they were not mistaken is plainly in evidence. It is quite possible that very few persons saved stamps in anticipation

of their future value. This is distinctly proven by the fact that the stamps were laid by, only to be discovered by too inquisitive children. But to return to the first notable aid to the future development of our hobby—the magazine. As soon as it was seen that there were many people collecting, or at that time merely saving, stamps, some enterprising person brought out a philatelic magazine which should herald the pleasures and aims of philately far and near.

It is a disputed question as to whether the stamp journals of the earlier days were of more interest and of more value to the philatelist than those of today. It is indeed true that some of them were a great deal more instructing, for those days one could write intelligently on the issues of New Brunswick, Nova Scotia and B. N. A. and not be confronted in twenty different places with the fact that the substance of his article appeared in such a paper five or ten years ago. For my own part I believe it would be an excellent plan to reprint articles from some of the older magazines. The younger class of collectors, not necessarily boys, but those ranging in age from eighteen to thirty years, have not all had the opportunity of procuring the older magazines, and if they, by good fortune, procured some they would barely have time to read them if they took ten or twelve stamp papers, not mentioning the number of the great daily papers and monthly magazines. If the articles were in the papers of today they would be read with interest, but, as was hinted at before, some persons claim that it would be mere folly to reprint such articles. Perhaps it would, but I am inclined to think that even these wiser heads would find some in-

teresting little points in the articles which they failed to notice in their earlier philatelic days.

No one knows what there is in store for philatelists of the new century. It is impossible to conceive. If stamps are to be superseded by some unknown power, they will be more valuable; if they are not there are sure to be many new issues. And if the population and the financial condition of the world increase as they have in the past few years, philately will be a grand pursuit. If seventy-five million people use many billions of stamps, can you imagine what three hundred millions use.

When philately began to be known throughout the world, many people were under the impression that it was merely the idle fancies of young children, but when it was noised about in the newspapers, that certain firms employed 18 to 32 hands in their stamp business and paid fabulous prices for stamp collections, and apparently greater prices for single stamps the people as a whole were interested, and they were not slow to see that there was more in philately than they really thought.

Those who studied it soon found out that to gain knowledge of stamps required months of careful study, and was often the cause of lowering the pile laid by for future days.

Office Building

Mail Service.

The large amount of mail matter which arrives at the New York post office every day addressed to the tall business blocks in Broadway and Park Row has caused the creation of what the postmen call "skyscraper" mail routes. They are considered quite a "cinch" for the winter, and the

men who have been assigned to them are congratulating themselves that their work will be indoors. As many as three carriers have been assigned to some of the larger buildings, where the population is greater than that of many small towns and the mail matter received much greater in proportion. The Empire Building and the American Tract Society Building have at least three thousand occupants each, and have forces of mail carriers larger than for towns of that population. The daily inhabitants of the Equitable Building number three thousand one hundred souls, and three carriers working eight hours a day are required to handle the mail, which reaches the enormous average of eighteen thousand pieces a day. The outgoing mail is larger, if anything, than the incoming mail. Every forty-five minutes throughout the day mail wagons run over from the post office and take up seventy-five pounds of mail matter addressed to every part of the world.

Foreign Mail Service.

Capt. N. M. Brooks, Superintendent of Foreign mails, gives many interesting facts in his annual report. To begin with, the people of the United States expended \$4, 318, 947 for postage on foreign mail matter. It would seem that this branch of the service pays the department well as the aggregate cost of handling the foreign mail during the fiscal year just ended was only \$2,158,033.

The report further embraces some interesting statistics relative to the mail service of various foreign nations. It shows that the United States has the largest number of postoffices and employees while the Congo has the fewest. Switzerland has

the largest number of postoffices in proportion to area, there being an office every four miles. In proportion to population South Australia leads, with one to every 856, and Congo last, with one to every two million. The United States, with service on 174,679 miles of railroad, ranks first in the length of mail routes, Siam being last. Hungary ranks first in parcels received and Germany in parcels dispatched. Great Britain has the greatest surplus of postal earnings, and the United States the greatest deficiency.

New Zealand in 27 Days

Mails from Auckland, New Zealand, will shortly be delivered in London in twenty-seven days, and from Sydney, New South Wales, in thirty to thirty-one days—a reduction upon the present timing of five days. This result is made possible by the enterprise of the Oceanic Steamship Company, the first to take advantage of the United States subsidy for fast mail steamers. On November 1 three sister ships 425 feet long, 8,000 horse-power and 6,000 tons burden, built by Cramps, of Philadelphia, will be put into commission between San Francisco and Sydney, touching at Honolulu, Samoa and Auckland. The vessels can be turned into armored cruisers at thirty-six hours' notice.

Registration Stamps

The question is sometimes asked, "What is the need of a 7c stamp in Canada?" The principal use would be for registration. While there are no firms in Canada which send out as many registered parcels as the one in the following clipping from *Printers' Ink*, still there those who register enough parcels to find it considerable trouble to

lick two stamps instead of one.

This clipping shows the extent of the registration business of one firm in England

J. G. Graves, a large advertiser in the jewelry mail order business at Sheffield, has been waging a battle royal with the Sheffield postoffice. Mr. Graves advertises in all parts of the kingdom, and the orders for his goods come in by letter and the goods are dispatched in return either by registered letter packet post or else by registered parcel post. This distinction is all important in connection with the present incident. Registered letter packets weighing the maximum of 10 oz. cost 2½d., which, added to the registration fee of 2d., amounts to 4½d per packet. The minimum cost of a registered parcel is 5d., i. e., 3d postage and 2d registration. Mr. Graves has daily occasion to send a large number of each. In the case of the registered parcels the postal authorities grant to firms carrying on such enormous businesses as Mr. Graves', and for their own convenience the right to have their parcels fetched by parcel postmen, but no such arrangement has been made for fetching the registered letter packets, however numerous they may be. In order to make the work of the postal authorities as light as possible, Mr. Graves has been in the habit of keeping books at his establishment similar to those used by the postal authorities at the registration counter for parcels and letter packets. In these the various packets have been duly entered up and made ready for being dealt with at once by the sorting clerk after being run over and checked when they arrived at the postoffice, thus saving a large amount of clerical labor at the postoffice. In order, however, to take these packages to the office, Mr Graves has

had to employ a man who was so fully employed that it was not possible for him to do anything else. Mr. Graves felt—and was undoubtedly justified in so doing—that as he was paying clerical postal labor in his own office in writing out and filling up receipt forms at his premises and thus saving the cost and labor at the postoffice, the least the authorities could do was to allow their parcel postmen to take his registered letter packets as well as parcels. For the last three years Mr. Graves has persistently made a claim to have his registered letter packets fetched by postmen, but without result, and he eventually communicated his intention of no longer assisting the authorities. He would claim the privilege of being dealt with as a private individual, and would flood the office with letter packets, which would have to be registered singly by the clerks in charge. Some idea of what the threat meant can be gathered from the fact that during the months of September and October the total number of letters, parcels and packets dispatched through the post was not less than 500,000. Between 4.30 p. m. and 5 p. m., a few days since, a cab was dispatched containing three gentlemen with something like fifty letter packets to be duly registered. When the clerk in charge at the counter had nicely commenced to deal with this little dose other employees walked in, some with one packet, others with more than one, all to be registered, until over a hundred men awaited attention in order to register some 200 letter packets.

The next day Mr. Graves went one better. He chartered a large number of cabs, posted upon which were red and white bills bearing legends reading: "Down

with red tape," "Why should Sheffield wait?" "Reasonable duties for Sheffield postmen," "Grant proper facilities for Sheffield trade." In addition, every vehicle bore a conspicuous notice reading: "J. G. Graves' Postal Packet Department." As the procession passed through the street much interest was occasioned.

Arrived at the postoffice, the staff—which had been largely augmented—was kept busily at work for nearly an hour, and during that time no registration was possible to private individuals.

The Lord Mayor has now called a truce, readily assented to by Mr. Graves.



LEON V. CASS, McGRAW, N. Y.

Was born July 5, 1881 and began collecting at the age of 13. At present he is

interested in relics and curios. He has done considerable writing for the philatelic press, some of his articles have appeared in the *ADVOCATE*.

During 1899-1900, Mr. Cass published the *Bi-Monthly Collector* and is now publishing the *Yankee Collector*. He is a member of the C. P. S., S. of P. and S. D. P. A. He has no stamp collection at present but is devoting his time to dealing.

EDITORIALS.

A Few Last Thoughts.

The *Philatelic Record* is the name of Mr. A. R. Magill's new paper. The first number is above the average of newcomers. If a better quality of paper was used it would improve it. Mr. Magill announced in his ad in November *ADVOCATE* that we would print his paper but on account of being rushed with this number we were unable to do so.

* * *

The Blackhawk Co., Philatelic League was organized at Waterloo, Iowa, on Dec. 13th. J. A. Cook, President; G. Ellis, Vice Pres.; Ralph Bartoo, Secy-Treas.

* * *

No one is to old too collect stamps or join a society. The age of an applicant to the S. of P. is given as 99 years.

* * *

Parties having dealings with H. C. Kendall, Emmetsburg, Iowa, should see that they get cash in advance.

We frequently receive complaints from subscribers claiming that they have not received their *ADVOCATE* for a couple of months. These letters are usually written under a new address and we have never been notified of the change. The postal laws provide that second class matter shall not be forwarded or returned to the office of publication so the paper remains at the old address to be treated as dead matter. Always notify us promptly of change of address or if your paper is not addressed properly. Give both old and new address when writing.

* * *

If you get two copies of this issue please hand one to a friend

* * *

Publishers thinking of discontinuing their papers should get our terms for filling unexpired subscriptions. Let us know how many subscribers you have, how long they have to run, etc and we will make you an offer. All correspondence strictly confidential.

* * *

We have a few copies left of this issue which we will send postpaid for 10 cents each or 3 for 25c.

* * *

We regret very much that we are a little late in appearing but the large amount of extra work made it impossible to appear as early in the month as usual. We expected to mail the issue on the 15th of January, but owing to a breakdown of our engine we were compelled to run our presses by foot power which put us back considerably. We trust the delay will be overlooked when you receive this issue as it is the largest monthly stamp paper issued in the past six

years, and (with one exception) the largest ever issued in America and probably in the world.

* * *

We want agents in every town and city to secure subscriptions. We will send five yearly subscriptions to five different addresses, with premium to each for \$1.00. Or you can have all the premiums sent to one address if you wish.

* * *

We have received several requests from persons wishing us to write to collectors to whom they have sent stamps but have received no reply. We cannot pay any attention to these letters in future unless stamps are enclosed for postage. We do not make a business of collecting accounts but if we make a collection we charge 10% for our trouble. We do not collect for D. P. A. members. They should write to the Attorney.

On Dec. 29th the 20c Canada numeral was placed on sale. The color is olive-green.

Death of Queen Victoria.

Queen Victoria is dead and King Edward VII reigns. At 6.30 o'clock p. m. Jan'y 22 there passed away at Osborne the Gracious Sovereign once happily described as the queenliest of women and the most womanly of Queens. In Europe she was honored as the wisest and most statesmanlike of Sovereigns, to the United States she was a friend in its darkest hour of the civil war, and throughout her worldwide empire none names her but to praise. Like wildfire the news spread throughout the British Empire church bells began to toll and flags floated

at half mast. Everything betokened the nation's sorrow. Our U. S. Correspondent writes that the flags at Washington, D. C. are at half mast.

Queen Victoria lived longer and reigned longer than any other British Sovereign.

This sad occurrence will make great changes in philately. The current stamps of nearly every British Colony bear the Queen's portrait. It is probable that new stamps will be issued shortly by all these colonies bearing the portrait of King Edward VII.

Stamps and Coinage.

A special from Ottawa says:

It is thought probable that a new issue will be made of stamps bearing the lineage of King Edward. There is no precedent, however, to guide the Canadian authorities in a matter of this kind. The late Queen succeeded to the throne in 1837, but it was not until 1840 that the first postage stamp was adopted. Prior to the latter date, and, indeed, until a much later period, a certain fixed sum was paid for the carriage of a letter, and the amount was stamped by the postmaster on the envelopes. The likelihood is that a new issue of stamps will be made almost immediately, but that they will not come into general use until the bulk of the stamps at present in stock have been disposed of. A new coinage issue for Canada may also be required, but it is not yet possible to say what action will be taken in this regard, as the point has not yet been considered by the authorities.

Dealers are requested to note that we only acknowledge price lists sent by dealers who advertise in the ADVOCATE.

Mention ADVOCATE when answering ads.

Among the Magazines.

The YOUTH'S COMPANION is now in its seven-fifth year of continuous publication. The constant aim of the COMPANION is to carry into the home reading that shall be helpful as well as entertaining—reading that shall contribute to the pure happiness of all the family. There will not be an issue from now until 1902 that will not be crowded with good stories and articles of rare interest and value. Diplomats, Explorers, Sailors, Trappers, Indian Fighters, Story-Writers and Self-Made Men and Women in Many Vocations besides the most popular writers of fiction, will write for the COMPANION.

Illustrated announcement of the volume for 1901 will be sent free to any address, with sample copies of the paper. Youth's Companion, Boston, Mass.

The PRESBYTERIAN REVIEW, published by the Poole Publishing Company, Toronto, Can., contains a large amount of interesting matter in its issue of November 29th recently received. On the front page of the cover is an excellent picture of the Rev. D. C. Hossack, M. A., L. L. B., editor. There is also an illustrated article on the work of Rev. Wm. Meikle, who has been stated pastor of Cooke's Church, Toronto, during the vacancy; also on Rev. A. B. Winchester, minister-elect of Knox Church, Toronto; on Rev. J. A. MacLeod, late principal of the Regina Industrial School. The number contains an excellent reproduction of the central figures of those about the Moderator's desk at the Histori-

cal Moment when the Covenant of Union was signed uniting the two Scottish churches. The news of the churches is exceptionally well arranged.

A Chance For Canadian Talent

With a view to encourage the development of a literary spirit in Canada, The Ladies' Magazine, Toronto, is offering cash prizes for the best stories by Canadian writers. The competition is well planned, and further particulars are given in the January number of the Magazine. A photographic competition is also announced, and cash prizes offered. The December number appeared in a handsomely tinted cover and its contents were of real interest to family readers, admirably printed and profusely illustrated. Ten cents a copy. The Hugh C. MacLean Company, Toronto, Can.

SHELDON'S NEW BOOK.

A new book by Charles M. Sheldon, the famous author of "In His Steps," never fails to excite the interest of thousands of readers. "Born to Serve" is the title of the latest book by Mr. Sheldon, and the advanced sheets indicate a very strong book indeed, one of thrilling interest to the thoughtful reader, one in which with a master's hand many of the cankers of social life, of domestic unhappiness, of the broader woman problem, of social reform at the vitals of society—are laid bare, with cultured delicacy, but none the less with

(Continued on page 77.)



graphic, unflinching truth. The Canadian rights have been secured by The Poole, Publishing Company, Toronto, but as the story will not appear in book form for some time the publishers will run it as a serial in the Presbyterian Review, beginning with the issue of the 3rd inst., thus enabling the readers of that paper to have this most interesting work in advance.

Success.

If you want to know how to make the most of your opportunities, how to make stepping-stones of obstacles, how best to utilize your energy and ambition, how to choose an occupation, how to find your place in life and how to keep it, in short how to succeed, no matter what your age, sex, occupation or position in life may be, the best magazine in the world for you to read and re-read is Success. Each issue averages 60 pages (10 x 14). Sample Copy 10c. McGraw-Marden Co., 142 Washington Sq., N. Y. City.

Ladies' Home Journal.

Theodosia Burr's remarkable life story is capitally told by an admiring writer in the February Ladies' Home Journal. Such extremes of joy and sorrow as were the lot of "The Beautiful Daughter of Aaron Burr" come to few women. The story of the famous hymn, "Nearer, My God, to Thee," and a close view of its brilliant author, are united in "A Woman to Whom Fame Came After Death." How we get and keep the correct time is explained in "The Clock by Which We Set All Our Watches" and "The Buffaloes of Goodnight Ranch," is a record of the only herd of

North American bison owned by a woman. Lovers of "Cranford"—and they are legion—will be delighted with the dramatic version in the February Journal. Through Edward Bok representative men and women journalists emphatically settle the oft-disputed question, "Is the Newspaper Office the Place for a Girl?" There seems to be but one opinion among those who should know most on the subject. "The Problem of The Boy," "Why One Man Succeeds and His Brother Fails," and "The Trying Time Between Mother and Daughter," are all thoughtful articles. Architecture, the fashions, culinary matters, and themes interesting to women are amply treated. By The Curtis Publishing Company, Philadelphia. One dollar a year ten cents a copy.

Errors and Corrections.

In a large issue like this it is almost impossible to keep out a few errors.

Please note the following:

In Chas. Farr's ad page 38, sale closes **Feb'y 25th** instead of Feb'y 3rd.

Wherever 40% commission is stated read **50%** in A. A. Van Wies' ad, pages 13 to 16

Since the article on page 29 was in print information has been received which calls for the following change, second column, first paragraph, strike off all of paragraph after word "gum" and substitute "The number of sets sold was 26,987: the others have been turned into the Department at Washington, and while not yet destroyed, they will probably be."

Wm. F. J. Grimmond's D. P. A. application page 67, should be *London, Ont.*

First word in second column on page 50, for incensed read incited.

United States Minutes.

CONDUCTED BY USONA.

THERE ARE 76,688 postoffices in the United States,

THE POSTMASTER General, in his annual report, recommends that Congress raise the limit of indemnity for a loss in the registered mail from \$10 to \$200. It is curious that while the honesty of postal employes is the subject of concussions from all connected with the service, yet a fee of 8 cents is charged on a maximum risk of \$10 extending over an average of 3 days. This insurance reduced to an annual rate would be a premium of over \$8 on a \$10 policy! Canadian rates are high enough, and it is to be hoped that Congress will make a 5 cent rate for us.

WHAT IS there to prevent the owner of a private proprietary die, if the 1898 revenue tax is taken off, from continuing to order his stamps for sale to collectors?

WILL SOME one rise and explain what the D. P. A. has done to Messrs Brodstone and Muirhead, to call forth the philippics now appearing from these gentlemen?

THE BILL to revise and codify the laws relating to the Postoffice and Postal Service, introduced by Mr. Loud on January 9, is the outcome of the work of a committee of postal experts, and is a very complete document. The sections relating to second class matter are framed with a view of preventing that abuse of pound rate privileges which causes the yearly deficit of the postal service and which the Postmaster General in his annual reports, and Mr. Loud in former Congresses has endeavored to secure legislation to prevent.

IF THE "collector" who is taking as his line the gathering together of government

"franked" or "penalty" envelopes were only aware of the way in which "varieties" in endless array, of this stationery are created, he would undoubtedly conclude that the field was too large to be worth covering. I will discuss the question from the point of view of the person who collects his stationery entire, and pays attention to the same differences in style that would constitute a variety in a regular postage stamp.

The official stationery of the United States consists of adhesives, envelopes, cards and wrappers. The statutes which authorize its use are extremely broad, not defining the style or language of the printing, but merely requiring that the name of the office or department, or the individual Congressman's name, shall appear together with a statement of the penalty for its misuse. Under this the phrases used to constitute this information are almost limitless. The most common form of this stationery is the envelope; and most of the envelopes are supplied by contract, in 59 standard sizes, the printing on each varies according to the office for which they are required, so here at once are a number of varieties 59 different sizes (not counting knife variations) lettered for about 35 offices and departments and for each Member of Congress (and this does not include the many cases where a Bureau or a department uses its own frank.)

The adhesive labels (for putting on large packages) the envelopes not of standard sizes, the cards and the wrappers, are printed at the Government Printing Office and the number of varieties is only limited by the number of fonts of type in use in that office. And as rubber stamp "franks" are used in many offices, a further number

of these varieties would come in. And each Presidential postoffice has a separate frank.

A complete collection of entires of U. S. government stationery would comprise over 100,000 varieties. But a complete collection could never be gotten, as each time a new supply is ordered, or a new font of type is secured, a new variety results.

These are only collected from the utter ignorance on the part of the collector as to the methods by which they are made, and although the collector of government stationery for official use is referred to rather frequently in philatelic journals, I have yet to see a specific account of any such collection which commends this alleged branch of philately.

WHILE THE ordinary postage stamp costs the government but five cents a thousand to print, the Pan American series will cost 20 cents per thousand.

DURING THE year ended June 30, 1900, New York expended \$2.40 per capita in the use of the mails, while South Carolina, at the other end of the list expended but 37 cents per capita.

The Postal Service.

Of all the links that serve to bind the Empire together, the one that is the strongest, and yet is given the least thought, is the postal service. The points which mark the development of the postal service are interesting. With dates they are:

1838—Money Order Department established.

1840—Inland penny postage.

1848—Book post instituted.

1861—Post-office Savings Banks created

1863—Inland pattern post established.

1870—Telegraph transferred to the State
1870—Postcards introduced.

1877—Half ounce limit raised to one ounce.

1880—Postal orders introduced.

1880—Sixpenny telegrams introduced.

1880—Telephoning decided to be a postal monopoly.

1883—Parcel post established.

Since that time other improvements have been achieved, such as postcards to the colonies, parcel post to France, reduction of postage to the Colonies to 1d., reduction of transcontinental subsidies from £100,000 to about £37,500 a year, open envelopes for book post, telegraphic money orders, transmission of private postcards, concession of free re-direction, reduction of cable rates to India and Australia, State purchase of cables to the continent, establishment of express post.

A Letter

FROM THE D. N. A. SECY-TREAS.

Fellow Members:

In this issue of the ADVOCATE will be found a ballot on which you are to mark your decision whether the offices of Secretary and Treasurer shall be divided or be one office.

At last convention, in order to create an office for a candidate supposed to be defeated the office was divided. The main reason given for the change was that it was too much work for one person to hold both offices. As I have held both offices for nearly three years, I am qualified to speak from experience. During that time I have devoted considerable time and work to the society. If the offices are separated it will make me so

much extra work that even if the members desired it I could not accept the office of Secretary for another term.

In addition to making more work (making extra reports, etc.) it would mean extra expense to the society. The receipts each month run from \$3.00 to \$20.00 or more. This would have to be remitted to the Treasurer at a cost of from 4c to 8c each month or say 75c for 12 months for express orders or registration. The principal expenditures are for official organ and Secy's postage, this would mean the return of the money with 6c a month for orders or 72c a year. A large proportion of the money is in stamps so that letters would cost double postage or 4c each way, or 8c a month for postage.

These three amounts alone mean a useless expenditure of nearly \$2.50 of the society's funds which could be used to better advantage, and there would be other extra expenses. Then there is the risk of loss in the mails. When I took charge of the money there was about \$10.00 on hand; by careful management, I have increased the amount to over \$31.00, although the official organ's fee was raised to 15c per year. The necessity of having money on hand is seen by the recent Holmes's experience when the general fund was called on to loan the Insurance Fund \$16 to pay losses.

I earnestly request all members to mark an X after Yes on their ballot and send at once to Capt. Wurtele.

Yours respectfully,

Geo. W. Starnaman.

Secy-Treas.

Errors in Surcharges.

BY JOHN PELTZ.

There are so many collectors interested in collecting all minor varieties that for the benefit of these I herewith give a short list of some errors in surcharge.

The common 1890-91 2c on 50c claret, newspaper stamp of Italy, exists with the surcharge inverted. They are very scarce however, I doubt if there are a dozen collections in the U. S. or Canada which contain them. Scott does not catalogue it, although several of the other values are listed in that condition.

The U. S. surcharges for Cuba, 2c red and 5c blue, adhesives, have been found without the words of value "2c" and "5c de Peso" printed on the stamps, the name only, "Cuba," being on the stamps. They are, no doubt, really genuine errors, caused by an oversight of the printer.

The 2½c de Peso for Cuba, exists in several distinct shades, vermilion, red, carmine. The last is very scarce. The 2½c value is regarded by many as an error as there was no use for a 2½c stamp, in fact, had not been for several years, as that value issued by Spain for Cuba had no longer been printed for Cuba prior to the American occupation. Scott's last catalogue lists this stamp but it is not designated an error, as it should be, for such it is.

The so-called errors in surcharges, that is the inverted surcharges on the Egypt 1 and 2m surcharged "Soudan" now turn out to be rank forgeries. So collectors should not buy these.

I have the 1892, 1c black on blue of "Diego Saurez," with the lower part of the "U" cut off, making it read, in capitals, "SI IARES," making "U" double "I."

If number 53 appears on your wrapper, please renew and don't forget a premium.

24th AUCTION

OF THE

Dominion Philatelic Association

Any one may bid.

Successful bidders will be notified when it is expected they will remit, upon receipt of which lots will be forwarded.

Sale Closes February 25th.

		Rules free.	Bid liberally.	
Lot No.	* means unused	Reserve		
243.	Nova Scotia 2c	\$.18	307.	Newfoundland, 100 3c, 1898 .45
252.	Scott's 59th Cat.		308.	" 75 mixed .75
254.	80 Imperials	.75	309.	" 1898 set 5 var .12
256.	250 purple numerals	.25	310.	200 mixed India, Chili, Egypt etc .40
259.	125 surcharges	.75	311.	Canada 80 5c numerals .25
260.	five 6c leaf	.41	312.	" 10 2c register .08
262.	20 surcharges	.20	313.	" 10 5c " .08
263.	U.S. New Orleans, repaired cat \$5½	.50	314.	Spain 50 well asst .10
264.	" L & C Playing card cat. \$2	.75	315.	Portugal 50 well asst. .15
265.	" env 6c 1st iss, diag laid [] cat \$3	.25	316.	Canada 10 5c beavers .20
266.	Straits 2c, 1883	.20	317.	" 100 third iss. bill asst .35
267.	Jamaica 1sh (off center)	.15	318.	" 1000 1c green numeral .25
268.	U. S. 7c Treas. (close)	.75	319.	" 20 ½c leaf .30
269.	St. Christopher 1p lilac, pen canc	.75	320.	France 50 well assorted .07
270.	U. S. 15c, 1873	.15	321.	Barbadoes 20 1p .10
271.	English Gov. Parc. 2, 4, 6, 9d.	.34	322.	" set 5 var. .04
275.	U. S. 1869, 1c, 2c	.25	323.	Canada 20 5c leaf .30
276.	25 *assorted	.20	324.	" 25 maps .15
278.	50 English army official	.15	325.	" 25 surcharges .25
279.	100 Argentine, 2 var.		326.	U. S. 3c Prop. .06
283.	50 assorted Roumania	.15	327.	" \$2 mortgage (fine) .06
284.	50 " Sweden	.15	328.	" \$5 Chart. party (fair) .07
285.	50 " Switzerland	.15	329.	350 Austria revenues
287.	50 " India	.15	330.	750 Spain 2 var
290.	Canada new 1c, 2c env.	.03	331.	45 German Revs
291.	" 2c on 3c letter card	.07	332.	233 stamps in app bk, cat. \$8.14 (59th)
292.	" 2c on 3c env.	.10	333.	Canada 665 numeral 1c
293.	" 1868 ten 3c	.12	334.	" 3000 " 2c purple
296.	Set 6 var Preak (pretty)	.12	335.	" 420 2c red numeral
304.	Canada *50c blue gray o. g cat \$1	.35	336.	" 700 3c red "
305.	" ½c Jubilee	.18	337.	" 30 2c on 3c
306.	43 British Guiana and Barbadoes	.35	338.	" 265 1c four leaf
			339.	" 130 2c purple four leaf.

(Continued on next page.)

340. Canada 235 3c four leaf		361. Canada 600 1/2c numerals	1.90
341. " 169 maps		362. " 500 5c "	1.50
342. Newfoundland 100 asst.		363. " 18 10c "	.30
343. U. S. 400 2c Columbian		364. United States 400 4c 1895 soak	.15
344. 20 *Sweden		365. " 500 5c " "	.15
345. 200 obsolete Argentine		366. " 500 1c "	
346. Canada 1st issue Bill set 8 var	.15	367. " 1000 10c " "	.40
347. " " " " 50	.25	368. " 5000 2c "	
348. " 2nd " " set 8 var	.15	369. " 100 2c dues 1895	.10
349. " " " " 50	.25	370. " 500 2c green	.20
350. " 3rd " " set 15 var	.15	371. " 500 2c brown	.25
351. 10 filled approval sheets cat \$2.50	.50	372. " Collection of about 380 varieties cat about \$12	
352. 500 mixed foreign	.10	373. 240 So. Africa 13 var	.50
353. 1000 " "	.18	374. 625 Australian 20 var	.85
354. 25 Portugal Jubilee	.15	375. 150 Great Britain 15 var	.25
355. 50 Wurtemberg	.15	376. 160 India	.35
356. 100 *Cuba cat. \$3.00	.50	377. 100 Perforation Guages, 7 to 17 (and Millimetre scale) on tough 8 ply check. Retail value \$10	
357. 10 Canada 50c blue	1.60		
358. 50 Canada 3c Jubilee	.25		
359. 50 Hong Kong cat. \$1.00	.25		
360. 50 pocket stamp cases sell 10c ea.			

R. S. MASON, AUCTION MANAGER HAMILTON, CANADA.

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 " 2. 100 1c maple leaf
 " 3. 100 3c "
 " 4. 100 5c "
 " 5. 100 1c numerals
 " 6. 200 2c " purple
 " 7. 100 3c "
 " 8. 100 2c map
 " 9. 1000 1c 1867-72
 " 10. 500 2c "
 " 11. 1000 3c "
 " 12. 100 8c 1892-93

United States.

- Lot No. 13. 500 2c Columbian
 " 14. 500 2c "
 " 15. 100 1c "
 " 16. 1000 2c 1890
 " 17. 1000 2c 1894
 " 18. 100 10c 1890
 " 19. 100 \$1 Rev. 1898.
 " 20. 100 \$1 "

Bid by lot. Bidding closes Feb. 20th and the successful bidders notified immediately after. Stamps are all in good condition and free from paper, in bunches of 100 each. Satisfaction guaranteed or money refunded. Look out for my sale next month.

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" " 50c olive gr.	.09	" " 1900 50c	.04
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Guatemala 1898 1 on 5c	.02	" " 50 ko.	.04
" " 1899 1 on 5c	.02	" " 70 ko.	.18
" " 1900 1 on 10c	.03	" " 1 ruble	.15
" " " 10c bister	.03	Selangor 2c orange	.08
" " " 25c yellow	.06	" " 3c on 5c rose	.03
Peru 1895 5c (Lamas)	.04	Sungei Ujong 2c orange	.08
" " 10c "	.04	3 Argentine 1900	.05
" " 1896 20c orange	.02	3 Chili 1900	.05
" " 50c rose	.06	3 Guatemala 1900	.05
" Postage due 1883, 1c	.03	2 Switzerland Jubilee 1900	.03
" " " 5c	.05	3 Peru 1898 Jubilee	.06
" " " 10c	.08	5 " 1886-96	.06
" " " 20c	.12	7 " 1897-99	.09
" " " 1897 5c	.05	4 Ecuador 1896	.05
" " " 10c	.09	5 Guatemala	.07
" " " 20c	.16	4 Perak	.07
" " " 50c	.30	2 Japan Silver Wedding	.08
" " " 1 sol	.60	4 Japan War stamps	.08
Venezuela 1880 50c orange	.03	4 Costa Rica 1889	.03
" " 1 bolivar blue	.06	4 Costa Rica 1892	.05
" " 2 " "	.12	7 Cape of Good Hope	.04
" " 1893 50c orange	.03	12 Cape of Good Hope	.15
" " 1 bolivar viol.	.05	9 Transvaal	.25
Bolivar 1891 20c blue	.12	5 Orange Free State	.10
Japan 1900 Wedding stamp	.04	18 Queensland	.30
Perak 5c	.04	23 Victoria	.30
" 8c	.05		
" 10c	.07		
" 25c	.12		
" 50c	.30		

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1861, 5c green	.25	.60	.35	.75
" 10c blue	.50	1.10	.60	1.25
1862, 5c "	.35	.75	.40	1.00
" 5c " L & D	.40	.90	.50	1.10
" 10c rose	1.50	—	1.75	—
(Local) 5c blue	.10	.25	.15	.35
(London) 5c blue	.15	.35	.20	.40
1863 10c blue A7	.10	—	.15	—
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1. 20 $\frac{1}{2}$ c Canada numeral
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 5. 13 2c on 3c " "
 6. 10 5c " "
 7. 100 3c Canada 4 leaf
 8. 8 5c " 4 leaf
 9. 2 8c " 4 leaf
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 11. 25 3c " Jubilee
 12. 13 different Russia
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No.		Per 100.	250.	500.	1000.
1.	Blank Approval Sheets with name at top	\$.40	\$.80	\$1.50	\$2.00
2.	" " " without " " "	.25	.55	1.00	1.50
3.	ENVELOPES Good White.....	.25	.55	1.00	1.50
4.	" Better "35	.75	1.25	2.00
5.	" Colored25	.55	1.00	1.50
6.	" Manilla25	.50	.90	1.30
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8.	Letter Heads, size 8½ x 11 inches ruled..	.50	1.00	1.75	2.75
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10.	Note Heads, size 5½ x 8 " ruled..	.35	.75	1.25	2.00
11.	" " " " " unruled				
12.	Memo Heads, bond paper "35	.75	1.25	2.00
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14.	" 14 line.....	.40	.80	1.45	2.40
15.	Statements.....	.35	.75	1.25	2.00
16.	Business Cards, 3 x 4 or less.....	.35	.75	1.25	2.00
17.	Shipping Tags.....	.35	.65	1.00	1.65
18.	Circulars, 3 x 4, 100 words20	.30	.45
19.	" 3 x 5, 130 "30	.40	.60
20.	" 4 x 6, 200 "40	.50	.65

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Numbers refer to numbers on samples which will be sent free.

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Errings of Ye Editor.

BY J. SYDNEY DALTON.

When one looks through the columns of many—not all, mind—of our philatelic journals, he is surprised to note that there is a lot of matter within the covers that should not be allowed there. Of course, opinions differ; one editor may think differently to another. All editors, however, who are at all fair minded, must see that such things as unjust criticisms and arguments which can never be satisfactor-

of philatelic journalism. This is one of the most ungentlemanly and unprofessional things an editor can do. It either shows his jealousy that another paper should enter the field to compete against him, or his selfishness in not trying to assist a brother editor—and one with a new paper also.

This is one thing editors should refrain from. They should not unjustly criticise and look down upon new papers that have just made their appearance. On the contrary they should in every way try to help

OUR CIRCULATION

It is seldom that we speak about our circulation; the replies to ads are so numerous that it is hardly necessary to do so. The circulation accorded us in a recent issue of the American Newspaper Directory was **3,192 per month**. We are about 700 ahead of that figure now, and are therefore considering the advisability of raising our rates.

THE PUBLISHERS.

ily decided, are, at least, injurious to the paper and uninteresting to its readers. And yet we notice, also, that it is not only from the pens of correspondents that all unjust criticisms, etc., come. No! the editor often lowers himself to make an un-called for attack on some brother editor or some other innocent member of his circle of acquaintances.

For instance: a favorite "hobby" with many editors is to discourage, to the utmost of their ability, any new contemporary that throws its lot into the ocean

them. They should give them a good word and wish them success; they should send two copies of their paper for exchange as if acknowledging the new contemporary and therefore considering it worthy of exchange.

Then again we often notice in journals, discussions on a certain subject carried on by two scribes of different opinion. These two lone persons take it upon their narrow shoulders to decide a point on which the whole philatelic world is divided. Now it is silly in the extreme to allow such dis-

cussions to go on, month after month, through the columns of a paper, when the editor must see that the subject cannot be brought to a satisfactory close. In a case like this it is the editor's duty to his subscribers to put a stop to it for it is uninteresting to them and could be used up by other matter with good information of interest to all philatelists.

When a little poetry appears on the pages of any of our journals some editors make this a point of attack also. They denounce it as not helpful to our science ;

One can see that all editors do not realize the full seriousness of their position. They do not regard it in the full essence of its importance. They regard the position lightly instead of making themselves the stern rulers of all under them; the strict overseer of the welfare of the paper.

The editor should be careful how he wields his own pen and also how his correspondents wield theirs. The editor's position is a serious one and he should regard it as such. He should not unjustly criticize others but should set a good example

Foreign Subscriptions.

As may be noticed on the first editorial page, the foreign subscription price is only 25 cents. We have decided to change this and hereafter the price is 35 cents. Foreign subscribers please remit in low values of the present issue stamps of their country. Premiums given to foreign subscribers also.

THE PUBLISHERS.

that it does not contain any information for the collector and is, for these reasons, worthless and should not have a place in a paper. This is another grand mistake of "ye editor." Collectors are not always searching for the overflowing spring of knowledge. We do not pick up a stamp journal and expect to find, on every page, some marvellous article to increase our store of philatelic knowledge. No, poetry has as much right in the columns of our philatelic papers as it has in any other paper.

to all under him. In this way he will raise the standard of his own paper and other editors would always have a good word to say for it.

There is still lots of room for improvement in our philatelic press. Changes for the good are being affected as time wears on, yet it is not by any means perfect. Every editor should endeavor to improve his paper as much as possible.

Don't overlook the premiums all over the paper.

Ad. Notes.

Geo. A. Holland, page 57 is giving up business. If low prices count for anything his stock should soon be sold out.

Those who are looking for Canadian and Newfoundland stamps at wholesale should look up Charles Bailey's ad on page 62.

Those looking for unused stamps will find what they are after on page 97. W. F. VanMalder's sale is principally unused stamps. He offers used stamps also.

pages 1 and 7.

J. D. Hubel is one of the many who have tested the pulling qualities of the *ADVOCATE* and found it satisfactory. This month his ad will be found on the inside front cover.

H. W. Campbell has "Something you Want" in V. R. I. and other stamps on the same page.

R. S. Mason wouldn't miss an ad in a

AD & SUB AGENTS

Every week or so, we receive requests for the reduction in our ad rates to agents. Our terms are the same to everyone, but by buying a large amount of space at one time, you can sell at our rates and make a large profit. **Positively** no reduction from these rates.

12 inches \$2.00

36 inches 5.00

84 inches 10.00

Cash in advance in all cases. If copy for ad is sent cash or ad checks must accompany it.

THE PUBLISHERS.

It takes four pages for A. A. VanWie, to tell of all the good things he has for sale. He keeps a full line of albums, catalogues, hinges and supplies. He buys and sells stamps on sheets and in packets. Please note the ads on pages 13, 14, 15 and 16. Wherever discount is quoted 40% read 50%.

special number of the *ADVOCATE* for a good deal. On page 6 he illustrates a couple of his specialties. His 3c, 5c and 10c sets are good things. The "Model" hinge is pushing its way to the front.

The successful lady dealers of America can be counted on the fingers of one hand. For nearly two years Miss Mary E. Bish has advertised in this paper exclusively. She deals principally in Canadian stamps. This month's sale will be found on page 9. On page 88, she has a list of 10c bargains

Advertisers always patronize the paper that has the largest circulation, and in order to increase our circulation we make some very liberal offers to subscribers on

that are worth investigating.

The back cover contains one of the most attractive ads in this issue. Mr. Simpson, has two other page ads. If you are looking for bargains in Confederate stamps don't pass these ads. See pages 58 and 87.

On page 3 J. R. Croft offers Canada stamps at bargain day prices and says "Money refunded if not satisfactory."

Chas. C. DeSelms is "giving away valu-

out some very tempting offers.

Scott's 60th catalogue and this paper one year for 65 cents. Full particulars on page 60.

It is not often that dealers actually give goods away, but Mr. A. C. Roussel comes as near to it as possible. Every purchaser of 50c worth from his ad on page 64, who sends 14c extra for postage will be given free a Canadian Revenue album, size 10 x

Blue Dominion Trading Stamps Wanted.

We wish to obtain a large number of these stamps and invite collectors to send as many stamps as possible.

100 mixed foreign stamps for	5 trading stamps
100 " " " "	15 " "
1 years sub. to Advocate	10 " "
20 word bargain notice	10 " "
1000 mixed foreign stamps	50 " "

We accept them as cash at ¼c each for anything advertised by us.

STARNAMAN BROS., BERLIN, ONT.

able stamps." See his ad on page 10.

Leon V. Cass takes half of page 12, to offer a grand assortment of stamps.

"Energy" promises big things for the 20th Century. Look up the ad on page 39.

Chas. Farr, has an Auction on page 38. Take special notice that bids close Feb'y 25th instead of Feb'y 3rd, as printed.

On page page 40, Chas. S. Osgood holds

13 inches handsomely bound in cloth. The regular price of these albums is 85c. We have had the pleasure of inspecting one of them and find that it is well worth the price asked.

The 24th Auction of the D. P. A. occupies pages 81 and 82. Any one can bid on this sale but only members can offer lots.

Findlay I. Weaver has a sale on page 99. He has also opened a subscription agency and is offering subs to the leading

magazines at reduced rates.

H. A. Chapman tells how to save \$1.45 on page 100. It is a good way to save money. Try it and be convinced.

On pages 101 to 104 will be found the "Bargain Page." These pages teem with offers of exchange and goods for sale. Anyone who misses reading these offers has missed one of the best things in this issue.

a specialist and offers his 4000 collection at a sacrifice on page 33.

Back numbers of this paper make very interesting reading. For 25c we give 25 different including some of the early issues. See page 12.

Some advertisers like to choose their own type when sending copy for ads. Unless a person has had experience with type this is a difficult matter to do. The International Stamp Trading Co. set up (on paper)



**Important To All Whether You are
a subscriber, D. P. A. or if you
receive this number as a sample copy.**

We have prepared this special number at considerable expense and would be pleased to know if you received it. You will confer a favor on us if you send a postal acknowledging receipt of it and giving your opinion of the issue. Non subscribers can acknowledge it when they send subscription. 25c secures this paper a whole year with premium. See first page.

THE PUBLISHERS.

Letters often go astray on account of misdirection which would be returned to the writer if his name and address was on the outside. Printed stationery looks businesslike and costs but very little more than the blank paper. See Starnaman Bros. ad on page 89.

Arthur R. Butler has established a reputation for honest dealing. His offers on the inside back cover should not be missed.

Fred B. Filsinger has decided to become

both of their ads on pages 34 and 35, and they make two attractive pages. This firm makes a specialty of approval sheets for collectors having less than 1000 varieties.

Sid. J. Wood gives a photo of Rocky Mountain scenery or an Indian Chief 105 years old to each purchaser of his packet advertised on page 8.

Dealers who wish to do a lot of advertising should read the St. Louis Advertising Agency's ad on page 37. They offer reduc-

ed rates on all magazines.

Wholesale rates on "Perfect" hinges and blank Approval Sheets are given on page 63 by Starnaman Bros.

The Kolona Stamp Co's bargains will be found on page 84.

The bargains offered by the Fair Stamp Co. on page 83 are equal to any in this issue.

see what it is. We give the ADVOCATE, the Adhesive and Mekeels (regular \$1.00) for 70c.

Canadian Surcharges.

Ottawa, 12th December, 1900

Sir:—

I am directed to acknowledge the receipt of your letter of the 8th instant, requesting information as to whether any stamps other than the four maple leaves and numerals were surcharged 2c, and, if

SPECIAL PREMIUM OFFER

To secure the subscriptions and trial advertisements of the majority of dealers, we offer an inch ad and one year's subscription for only 45 cents, or a 2 inch ad and subscription for 75cents.

To foreign dealers the price is 1 inch and subscription 55 cents, 2 inches 85 cents, in unused lowest value, present issue stamps of your country. Send today as this is one of our greatest offers.

THE PUBLISHERS.

The Toledo Stamp Co. gives a Canadian stamp button free to any person sending the names of two collectors and 2c for postage. As usual their offers of stamps are away down in price. See all about it on page 85.

Combination offers are all the rage, but you seldom find an offer like we make on pages 86 and 98. Mekeel's Weekly is known the world over, and the Adhesive is rapidly coming to the front. You have a sample of this paper before you and can

there were, the date of issue of such stamps.

In reply, I am to say that the only stamps that have been surcharged were the remnant of 3 cent stamps of the maple leaf and numeral issue in the possession of the Department on the 1st July, 1899.

I am, Sir,

Your obedient servant,

E. P. STANTON,

Superintendent.

We have been asked several times whether any of the stamps of the issue

before the Jubilees were surcharged, and to be sure, we wrote to the department and received the foregoing communication.

Notes from Great Britain.

BY J. KENNEDY.

There has been added to the Leicester collection of postage stamps in the National Museum in Kildare Street, Dublin, Ireland, one of the rarest known stamps. It is the four pence blue of the first issue of

New Zealand is now enjoying Imperial penny postage with England. This means a loss in her revenue of something like £8,000. Bravo! New Zealand.

The stamps of Orange River Colony are running out very fast (Transvaal will soon follow suit) and wise collectors should buy while there is yet time, some of these stamps are selling at very high prices in England.

Fred B. Filsinger would like to receive offers on albums advertised on page 3.

A GRAND COMBINATION * * * *

We offer SUCCESS the great American monthly for young men, and the PHILATELIC ADVOCATE, the great monthly for all philatelists, **The two one year for only \$1.00**
Remit by Express Order, Money or 1 and 2c stamps.
Send immediately in order to secure the next number of SUCCESS.

STARNAMAN BROS, BERLIN, ONT.

Western Australia with the swan in the centre, inverted. There are very few known, and this was the gem of the Duke of Leicester's collection. It was not in the collection when handed over to Mr. Joynt for arrangement by the late Duke's trustees; but it has just recently returned from London by the authorities of the British Museum to whom it had been sent in error along with some manuscripts. It is now safely placed in its proper position in the collection, and will always remain an object of great interest to philatelists.

40 DIFFERENT postage stamps used dan unused including V. R. I, Transvaal, Orange River Colony on Cape, Shanghai, etc., only 16 cents. Joe Kennedy, Mail Office, Cookstown, Co. Tyrone, Ireland.

500 Mixed Stamps * *
from Honduras, Egypt, Transvaal, Bolivia Ecuador, Japan, Hawaii, China etc., no envelopes [], no postal cards [], but we have thrown in our higher priced damaged stamps. A splendid bargain for 12 cents postpaid. We shall use U. S. stamps surcharged Philippines in mailing.

E. Spinony & Co.,
235 Bush St., San Francisco, California.

1st Auction Sale

By

W. F. VAN MALDER,

7 Agricola St.,

Halifax,

N. S.

Canada.

Member D. P. A. 8. S. of P. 1374

All bids must be in by Feb'y 25th 1901. Bid by lot number. Highest bidder will be notified and will be expected to remit at once, otherwise stamps will go to next highest bidder. Postage extra on all lots. All **unused** unless otherwise stated.

Canada.

- | Lot. in lot. | Number |
|---|--------|
| 1. 2 entire sheets (200 stamps) 2c on 3c numeral. | |
| 2. 1 entire sheet (100 stamps) 2c on 3c maple leaf. | |
| 3. 80—2c map lavender, plate 1. | |
| 4. 60—2c " green " 5. | |
| 5. 35—1c Jubilee | |
| 6. 70—2c " | |
| 7. 6—3c Jubilee | |
| 8. 1—6c Jubilee | |
| 9. 90— $\frac{1}{2}$ c black four leaves | |
| 10. 6—6c brown | |
| 11. 12—8c orange | |
| 12. block of 42 register orange | |
| 13. Set Jubilee $\frac{1}{2}$ c to \$1.00 | |
| 14. Set maple leaf $\frac{1}{2}$ c to 10c | |
| 15. Set numeral $\frac{1}{2}$ c to 10 | |



Some
Good
Stamps
Cheap

Approval sheets
to responsible
persons.

China 1878

- | | |
|---------------|-----|
| 1 cand green | .70 |
| 3 " vermilion | .35 |
| 5 " yellow | .25 |

1886.

- | | |
|------------------|-----|
| 1 cand green | .06 |
| 3 " mauve | .07 |
| 5 " olive yellow | .15 |

Transvaal 1882 Prov'l.

- | | |
|----------------------------------|------|
| *1p on 4p | .35 |
| * $\frac{1}{2}$ p on 3p red 1885 | .28 |
| * $\frac{1}{2}$ p on 1/— | 1.00 |
| * $\frac{1}{2}$ p on 3d | .28 |

Newfoundland.

- | | |
|------------------------------|-----|
| *20 green perf 1866 | .35 |
| 30 blue " 1873 | .30 |
| *20 green roul 1876 | .40 |
| 30 blue " " | .25 |
| 5c blue " " | .20 |
| *1c dull pink 1880 very rare | .85 |

Number
Lot. in lot.

- | | |
|--|--|
| 16. 300 entire Jubilee post cards | |
| 17. 20 " 2c on 3c maple lf letter card | |
| 18. 100 " 1c carmine " post cards | |

Nova Scotia.

- | | |
|------------------------------------|--|
| 19. 5—5c blue used on covers. | |
| 20. 1—6d green used splendid copy. | |

Newfoundland

- | | |
|--------------------------------|--|
| 21. 1 set Cabot issue complete | |
|--------------------------------|--|

Jamaica

- | | |
|--|--|
| 22. 1 entire sheet (120 stamps) 1p. carmine wmkd C. A. | |
|--|--|

United States 1847.

- | | |
|---|--|
| 23. 1—5c brown used orig cover fine copy. | |
| 24. 1—10c black " " " | |
| 25. 1 set news paper stamps, 1c to \$100, unused no gum | |

- | | |
|-------------------------------------|-----|
| Canada * $\frac{1}{2}$ c black 1868 | .12 |
| " 1c pink 1859 | .64 |
| " 5c vermilion 1859 | .04 |
| " 3c red 1863 | .04 |

Philippine Islands.

- | | |
|-------------------------------------|-----|
| 1881 prov'l 8c green on 2c carm. | .30 |
| 1881 " 8c on 2 $\frac{1}{2}$ | .25 |
| Porto Rico *5c bistre 1878 | .90 |
| " *3c brown 1881 | .35 |
| " * $\frac{1}{2}$.2-4-6-8 per set. | .35 |

St. Pierre Miquelon

- | | |
|----------------------|------|
| Prov'l 1885 5c on 40 | .25 |
| " 10c on 40 | .25 |
| " 15c on 40 | .20 |
| " 5c on 20 | .20 |
| " 5c on 35 | .35 |
| " 5c on 4 | 1.15 |

- | | |
|-----------------------------|-----|
| Hong Kong 1880 5c blue o.c. | .42 |
| " 1882 10c violet | .35 |



THE ADHESIVE

ONE OF THE FINEST U. S. STAMP
PAPERS PUBLISHED REGULAR PRICE
25 CENTS PER YEAR AND THE

Philatelic Advocate

BOTH ONE YEAR FOR ONLY

30 CENTS

THE ADHESIVE IS ONE OF THE
LEADING PAPERS IN THE UNITED
STATES. IT IS PUBLISHED MONTHLY
AND APPEARS ON TIME. IF YOU
ARE NOT A SUBSCRIBER TO THE AD-
HESIVE OR ADVOCATE, SEND YOUR
MONEY AND GET THE TWO PAPERS
ONE YEAR. SUBSCRIBERS TO EITHER
PAPER CAN HAVE THEIR SUBSCRIP-
TION EXTENDED.

THE ABOVE OFFER INCLUDES A 20
WORD AD ON THE BARGAIN PAGE
OF THE ADVOCATE.

STARNAMAN BROS.
BERLIN, ONT.

WEAVER'S

AUCTION SALE.

Have bids in by February 25th.

Highest offer takes goods.

Purchaser pays postage. Successful bidders will be notified. Remit with money order, or small amounts in Canadian or U. S. stamps of low denomination.

Lot.

1. 1000 different stamps on sheets.
2. 500 " " " "
3. 300 " " " "
4. 300 " " " "
5. 200 " " and illust'd album.
6. 100 " " " "
7. 1000 mixed foreign stamps
8. 500 blank app. sheets hold 25 stamps
9. 10 Guatemala, 1c green new issue used
10. Comp set *Can Jub. ½-\$5. face \$16.21.
11. \$1, \$2, \$3, \$4, \$5 *Can Jub. mint
12. Can. *3c red 1877 entire envelope.
13. *same surcharged 2c
14. Canada *8c Jubilee
15. " 2c pink '59, used
16. " ½c Jubilee used
17. 100 Canada maps assorted shades
18. 100 maple leaf surcharges used
19. 100 numeral surcharges used
20. *10 maple leaf surcharges
21. *10 same
22. 100 1c Jubilee used
23. 100 3c " "
24. 100 8c 1893 used
25. 50 5c 1888 "
26. 1 Canada postage stamp album and 100 varieties Canada
27. Scott's 59th Cat. Good as new.

Intelligent Philatelists

Keep themselves informed on topics other than Philately. We have prepared a club list of magazines in combination with philpapers and our prices are certainly money-savers.

	Reg. price	our price
SUCCESS AND ENERGY	\$1.25	\$.90
PEARSON'S and "	1.25	.90
Black Cat and Energy	.75	.55
Success, Energy & Black Cat	1.75	1.35
Pearson's " " "	1.75	1.35
Cosmopolitan " " "	1.75	1.35
Home Magaz. " " "	1.75	1.35
American Boy " " "	1.75	1.35
Success, Pearson's and Energy	2.25	1.65
Pearson's Cosmopolitan & "	2.25	1.65
Munsey's, Success and "	2.25	1.85
Pearson's Energy, Philatelic Advocate and Phil. Fun	1.60	1.00

Perhaps you want another combination, if so make it up and we will quote our price which will be as low as you can get anywhere. For instance we will give any \$1.00 magazine published, together with Energy for \$1.00, many cheaper than that.

ENERGY is a paper for collectors, sent on trial **6 months for 5c.**

Why not subscribe?

300 all different stamps

3 months sub. to Energy
3 " " " Philatelic Advocate
3 " " " " Fun
All for 30c postfree.

FINDLAY I. WEAVER,

STAMP DEALER AND PUBLISHER,

Box 494, BERLIN, ONT. CANADA.

Send 12c in stamps

for 25c trial package of **Famous Catarrh Remedy**. No better kind manufactured.

Excellent for **PUBLIC SPEAKERS** and **SINGERS**. All sending within 10 days get 10c package of Shaving Powder free.

A. H. Seibert, Box 19, Bridgeport, Ont.

10 STAMPS FREE

To all applying for my approval sheets at 50% Write today to

A. G. COOK, P. O. Box 175, Cincinnati, O.

10 rare sets, 100 approval sheets and **Our Mammoth Paper One Year** with 2 albums 18c. 3000 hinges 10c. 100 approval sheets 15c. One inch ad in paper 15c. Stamps cat 50c 5c. 100 British Colonies 5c.

ROYCE CO.,

EDWARDS ST., SPRINGFIELD, MASS

Approval Selections.

Enclose a reference for one and send for one of these bargains at the same time postage 2 cents.

War Dept. 1, 2, 3, 6, 10, 12, 15 24, 30, set of 9	.85
Philippines 1899 on U. S. used	
1 cent	.02
2 "	.02
10 "	.08
15 "	.15
Hawaii 1893 Prov Govt 2c envelope unused sq.	.12

ARTHUR R. BUTLER,
8 & E Sts. N. W.
Washington, D. C.

Combinations
How to save \$1.45

The Adhesive, with 30 word notice.....	30
The Adhesive, with notice and inch ad. .40	
The Cosmopolitan.....	\$1.00
McClure's Magazine.....	\$1.00
Success.....	\$1.00
Reddie's Weekly Philatelic Post.....	.50
You can have all (savings \$1.45) for 2.75	
Can leave out Phil Post and send....	\$2.50
Can have Success, McClure's and Cosmopolitan, without philatelics	\$2.25

Adhesive, with either Virginia Philatelist, Philatelic Bulletin, Montreal Philatelist, Jubilee Philatelist or Philatelic Chronicle, for..... .37
Any of these (not Adhesive) in Combination for..... .17

Adhesive, with either Philatelic Advocate, Philatelic West, Philatelic Record, or Allegheny Philatelist. 32
Any of these (not Adhesive) in combination for..... .12

BACK NUMBERS

Complete file of Adhesive, Vol. I, indexed, unbound.....	.65
The same, handsomely bound in purple cloth, gilt title.....	\$1.35
Single back numbers.....	.15
All postpaid.	

Send Money Order if Possible.

HENRY A. CHAPMAN,
Publisher,
Rocky Hill, Conn.



German Silver Key Check

with your name and address on for

15 CENTS postfree.

For 25c we will send the *ADVOCATE* one year and give you a

Key Check free.

STARNAMAN BROS. BERLIN, ONT.

Bargain Page

Notices on this page 1c a word, 3 insertions of same ad for price of two. No ad. taken for less than 10c. Four figures count as one word. No charge for address.

ADS. in this column cost **1c a word**, three insertions of same ad (once each month) for price of two.

TRY James Bros., Waterford, Ont., for stamp albums in exchange for Can. stamps used and unused. 59

FIVE unused stamps free to everyone sending good reference for selection of stamps on approval at 50 per cent. Thos. R. Johnston, Saltsburg, Pa. 53

250—3x5 circulars of 60 words printed and sent postpaid for 20c. Cochrane Printing House, 1518 Hamilton St. Houston, Tex

WASHINGTON photographs. Send \$1 in stamps catalogued not less than 5c each for 6 mounted 4x5 views, including, Capitol, Library. Postage 6c in stamps. Albert L. Godoy, 1700—15th St., Washington, D. C. 3ps

BELGIUM 25 all different, or 200 mixed, prepaid for 12c. 50 var. United States, same price. E. L. Shove, Unionville, N. Y. s

EXCHANGE wanted in the current stamps of British Colonies and South America for current U. S.—used or unused Park Postage Stamp Co., 3300 Jefferson Ave., Cincinnati, Ohio. s

WANT to exchange small Russian copper coins for any coins, except English, German U. S. or Indian. Or will sell them for 10c each. Heinrich Enas, Rosenort, Man. s

THE Quaker City Philatelist, fearless champion of the faith, 20c a year. G. G. Fraser, L'Original, Ont., agent for Canada. Subscribe. s

BOYS, subscribe now for the best boys paper published. Full of interesting reading matter. Only 50c per year. The first five sending me their subscription will receive free one unused surcharged letter card. Valuable stamps given away also. Join the C. M. A. Subscribe for the Star Monthly and find out the aims of the C. M. A. Alfred L. Connor, Bx 235, Madoc, Ont.

Fine stamps on approval: + 50% discount and packets, 100 different for 10c, and 100 mixed for 5c and 1000 mixed for 25c. Geo. A. Schmidt, Box 405, Berlin, Ont. Send reference. s

Eric E. Akins, stamp dealer, Stawell, Victoria desires exchange with collectors in Canada, West Indies and America. Agents also wanted. s

STAMPS 500 mixed 5 cents. Chas. Wrigley, 167 W. Richmond St., Toronto. Stamps 300 varieties for 25 cents. Chas. Wrigley, 167 W. Richmond St., Toronto. Stamps 100 varieties 2c. Chas. Wrigley, 167 W. Richmond St., Toronto, Ont. s

1000 MIXED foreign 25 varieties unused 1000 hinges and album all for 50c. A bargain. Everybody send for my approval sheets. Thos. L. Hosmer, 3415, 7 St. Des Moines, Iowa.

SEND your Exchange and Want list, also philatelic papers, magazines, etc. R. G. Snow, Fort Valley, Ga. U. S. A. s

500 mixed stamps, over 130 varieties 10c H. E. Stanwood, Box 321, Ellsworth, Me. a

IF you can find a larger and better paper than this for 25c a year, you better subscribe to it. If not send your sub. to us.

CANADA. 5c Beaver each 4c, per 10-- 50c. 1c Maple Leaf 3/4c per 100, \$3.00 per 1000. 2c Map, lavender, unused 3c each. Postage extra. E. G. Brisley, 7 Maple Grove, Toronto, Ont. s

FINE stamps on approval at 50% dis. Present free to every applicant. Chas. Farr, Brockville, Ont. s

SCOTT'S 1901 catalogue with one perforation gauge and mill. scale and fine set of stamps 58c post free. Chas. Farr, Brockville, Ont. s

A PACKET of fifty stamps for five cents and list of bargains free. B. H. Dayton, 55 Eagle St., Albany, N. Y. s

FREE, 6 var entire Canadian post cards to applicants for sheets at 50% off Scotts. Postage extra. Postage extra. Good business reference required. E. G. Brisley, 7 Maple Grove, Toronto, Ont. s

I HAVE 50,000 2c red Canadian that I will list at 7c per 100. Address H. Baudry, Grocer, 520 Ellice Ave. West, Winnipeg, Man. s

5 FINE packet albums 7c, 2000 hinges 10c, stamps free. J. B. Royce, 29 Edwards St., Springfield, Mass.

HOOPER'S coupons, something new and original, send postal for samples. F. L. Hooper, Box 2, Sta. D, Baltimore, Md.

YOU can buy a page ad in the ADVOCATE for \$2.00. If you use bargain notices you can have 20 bargain notices of 4 lines each. Starnaman Bros., Berlin, Ont.

ONE hundred well mixed stamps free, if 2c postage is sent. Wilson, Stamp Dealer, 1216 Poplar St., Philadelphia, Pa. s

I WOULD like to exchange with collectors everywhere. Basis Scotts. Frank Johnson, 23 10th St., Fargo, N. Dak. s

1000 VARIETIES Foreign stamps for 15c, you can benefit yourself and your collection by this offer. Plan free. Write to day. L. L. Thompson, Meaford, Ont. 55

CIRCULAR Mailers! Attention. I will mail your circulars to good names at the rate of 10c per 100, 80c per 1000, \$3.00 per 5000. Terms Cash with circulars, address Wm. H. Wilkerson, 660 Nichol's Ave., Anacostia, D. C.

212 good foreign (few U. S.) stamps cat. 1 to 10c for 10c. Send at once. John Peltz, Arlington, Minn. 54s

I WISH to exchange postage stamps, your selection for a good stock book or album 1900, please send prices.

Exchange wanted send yours and receive mine basis Scott's 60th edition or 59th Ed. as desired. Martin H. Bittl, 104 Bedford Ave., Brooklyn, N. Y., U. S. A. s

INDIAN Relics, geodes, fossils, curios, minerals, 15 for 25c. Curio Co, Crawfordsville, Ind.

PACKETS 100 diff 8c, postage 2c, Agents wanted 50% com. references. W. Wright, 133 Elmwood Ave., London, Ont.

CAMERA and foreign stamps wanted in exchange for books, story papers, magic lantern, and novelties. Breo LaPierre, Box 62, Paris, Ont. s

WANTED. Canada Jubilee, maple leaves, Guam and Hawaii stamps, for cash or exchange for United States, Canada, South America and foreign. Alex. Laing, 233 Liberty St., Schenectady, N. Y.

STAMPS! Coins! Curios! Bought, Sold, or exchanged. Inquiries answered but send postage. Address. R. G. Snow, Fort Valley, Ga. s

CAMERA for sale or in exchange for stamps, also air rifle, "New King." Write for particulars, J. Broughton, Inchbury St, Hamilton, Ont.

BARGAINS in British Colonies, 25 var. 5c, 40 varieties 10c, 100 mixed 15c, postage extra. Canadians want for cash or exchange. Wm. A. Richardson, Box 494, Peterboro, Ont. s

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" 1896 3c red violet	.03
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