

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Nothing Like It.



"IMPERIAL"

White Wine Vinegar

FOR

PICKLES, SAUCES, Etc.

Ask grocery travellers to show samples. Note the perfect clearness and delightfully smooth, even flavor. Guaranteed pure spirit vinegar—full government strength. Just the price of ordinary vinegar. Why not have the very best?



We find this brand of Table and Dairy

SALT
 rapidly increasing in
 favor—
WHY?

BRUSSELS

Because

1. It is **PURE**.
2. It is **Fine and White**.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established
1868

Clinton, Ont.



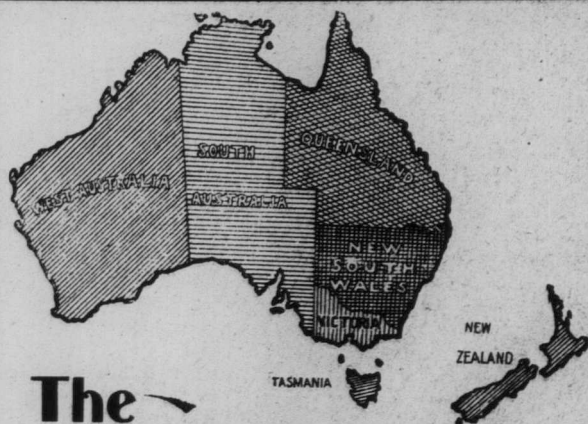
LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:

Melbourne, - - - Fink's Buildings.
 Sydney, - - - Post Office Chambers

AMERICAN OFFICES:

New York, - - - Park Row Building.

BRITISH OFFICES:

London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

IT IS NOT TOO EARLY TO BEGIN
 YOUR INQUIRIES ABOUT THAT TRIP
 YOU ARE GOING TO TAKE TO THE

**British
 West Indies**

this winter. We have just issued a booklet telling what some people saw and did on the same voyage last winter, and if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL
 WAY OF SPENDING SIX OR SEVEN
 WEEKS THAN ON SUCH A TRIP AS
 THIS. THE WHOLE COST FROM
 HALIFAX AND RETURN IS £130.00.

Pickford & Black - Halifax.



A Few Short Weeks.

In a few short weeks of holiday buying quality is criticized more carefully than usual, you'll agree to that. If the time ever was when quality cut more figure than price, it is at just such a time. You can't wait to stock up when the time comes, because, when a woman wants a thing, she wants it right then and there. It pays to be prepared. It will pay you, and extremely well, to ask your wholesaler now for the high-grade

"Griffin" Brand Dried Fruits.

Grown, cured and packed in the largest and best vineyards and orchards on the Pacific Coast—Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. Not shipped in bulk and then re-packed, but sent right through from the Coast in the original package. No hands touch the fruit but yours. "Better and better" is the motto of the "Griffin" Brand, the brand that made California Dried Fruits famous.

Sold by leading wholesalers everywhere.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

23 Scott St., Toronto.

WANTED EGGS BUTTER

Highest Prices. Prompt Returns.

THOS. PIZER

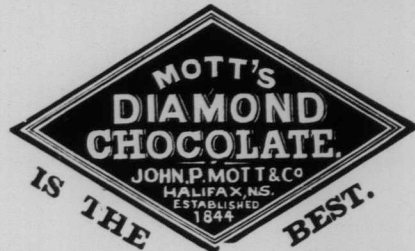
General Produce Merchant.

1432 Queen St W. TORONTO.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

For Sale Everywhere.

ASK FOR

MOTT'S.**Downweight is a Thief** Stealing Your Profits Every Time You Use Your Scales.

The Toledo Springless, Automatic, Computing Scale, "The Scale with Brains," is the only scale in the world that positively stops the giving of **DOWNWEIGHT**. It is the only Automatic Computing Scale in the world without springs. No hand operation in weighing; no prices to set; no levers to move; no weights to lift; no poises to shift; you simply place the article to be weighed on the scale, and the scale instantly and automatically shows in plain figures:

1. The weight of the article in pounds and ounces.
2. The price per pound.
3. The total value of the article in dollar and cents.

It is a mechanical wonder, marvelous in its Simplicity, Sensitiveness, Accuracy and Rapidity of Operation. Made in many styles and sizes for all kinds of stores. Write to-day for illustrated catalogue.

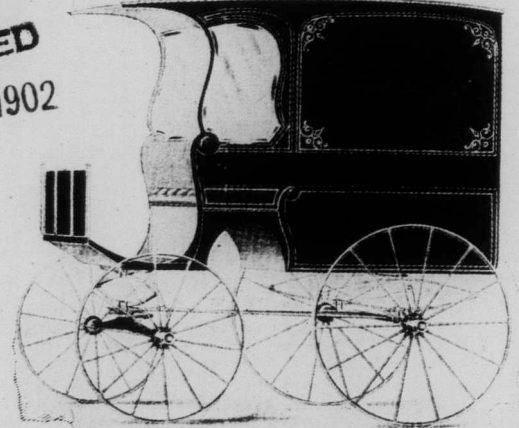
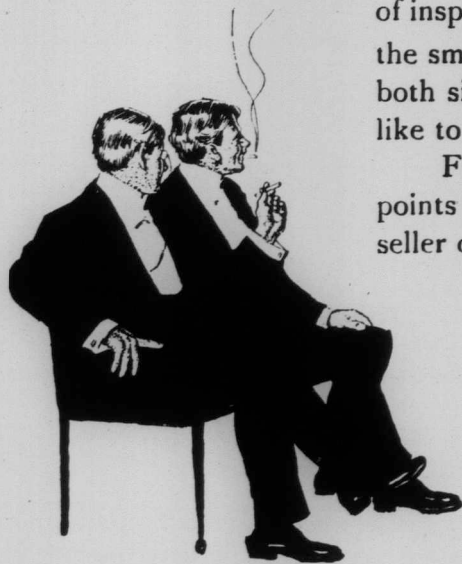
Toledo Computing Scale Co.**DEAN & McLEOD,**
Canadian Agents, HAMILTON, ONT.**James Ewart**

MANUFACTURER OF

High-Grade Delivery

WAGONSGrocer, Baker, Confectionery, Laundry
Wagons of every description.257-9 QUEEN ST. EAST
TORONTO.

WRITE FOR PRICES. Phone Main 1188

**Turn the Search Light**

of inspection on "**MARGUERITE**" CIGARS. Size them up from the smoker's standpoint and the non-smoker's. Look at them from both sides of the counter, and if you see any defect in them, we'd like to know what it is.

From our viewpoint, there isn't a cigar in Canada with so many points of perfection as the "**MARGUERITE**" CIGAR. It's the best seller on the market, and there isn't a leaf goes into one of these cigars that we'd hesitate to have you pass judgment on. The good name of this house is staked—not on "**MARGUERITE**" CIGARS in a mass—but on the individual cigar. We won't have one bear our name that isn't all it should be.

Is it time to replenish your stock? Better order a thousand or so now while you think of it. We can send you a small sample order if you like.

THE TUCKETT CIGAR CO., Limited, - HAMILTON

**MY
TRIAL
ORDER**

is so attractive that you would accept it if you knew all about it. Write me at once and I will explain it to you fully, and show you just how advantageous it is for both you and me.

J. Bruce Payne,

Cigar Mfr.

GRANBY, QUE.

**T. A.
Lytle's
Mince
Meat.**

is of a quality that brings the customer back after more of the same kind. There is no trade that can compare with the kind built up by giving your customers the best goods.

—High-class Mince Meat for high-class trade.—
—Done up in convenient sized fibre and wooden pails.—

T. A. LYTLE & CO.

124-128 Richmond St., West, TORONTO.

TILLSON'S

28

And all the best of
their kind

10 Kinds of Flour

8 Kinds of Cereal
Breakfast Foods

10 Kinds of Feed

The "all-around"
equipped Cereal
Milling Plant of
Canada.

THE TILLSON CO., Limited,
Tillsonburg, Ont.

A leader in purity, strength and flavor is

JAPAN TEA

Having tea buyers
patronize your store

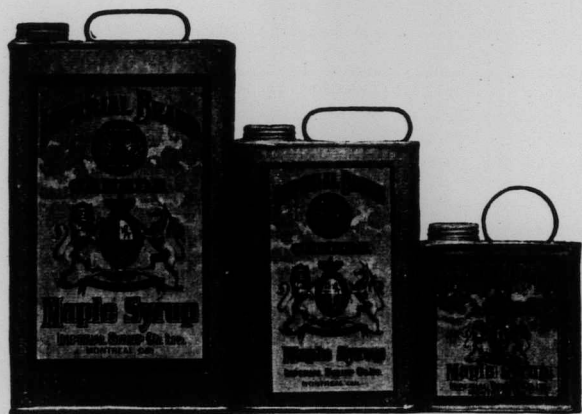
is exactly what all energetic, up-to-date grocers
desire. That is exactly what

JAPAN TEA

will do for you—bring tea buyers to your
store. These buyers can be made regular
customers, satisfied customers, profitable
customers. Everyone likes Japan Tea,
and they'll come your way for it.

A trade-winner that always gives satisfaction is

JAPAN TEA



IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

**Merit Acknowledged
Superiority Admitted.**

YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents
Montreal.

YOU'RE SURE TO COMMAND

a profitable Starch trade if you keep a full line of

Ivory Gloss Starch

Starch buyers are bound to come when you sell this high-grade Starch. Build up a profitable Starch trade by recommending and selling

IVORY GLOSS.

Manufactured by

THE ST. LAWRENCE STARCH CO.,

LIMITED

PORT CREDIT, ONT.

THE AUER GAS LAMP.

" TURNS NIGHT-TIME INTO DAY-TIME. "

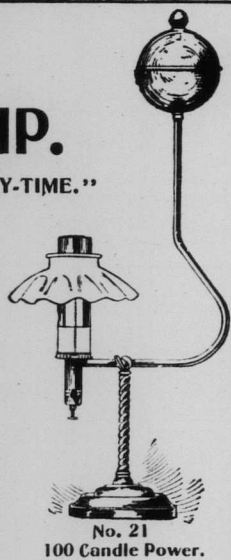
New Styles. Lower Prices.

Do you want a lamp which won't tire your eyes?

Do you want a lamp which makes sewing or reading a pleasure?

Do you want a lamp which gives more light than half a dozen kerosene ones for less money?

Do you want to sell the best lamp on the market?



No. 21
100 Candle Power.

== THEN WRITE FOR ==
OUR CATALOGUE AND DISCOUNTS.

Every Lamp Guaranteed.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.

SYRUP

We are now putting on the market a very fine Cane Sugar Syrup, which is one of the best things offered to the trade for some while.

*If interested send for Samples and Prices.
Wholesale only.*

...THE...

Dominion Molasses Co.,

Limited

Halifax - Nova Scotia.



10 Carloads Paradise and Haycastle Currants

CASES AND HALF-CASES.

Just arrived. The quality of these celebrated brands is finer than ever. We have seen nothing to equal it. See our travellers' samples—get quotations. It will do your trade good to have such superior currants to offer your customers.

W. H. GILLARD & CO.,

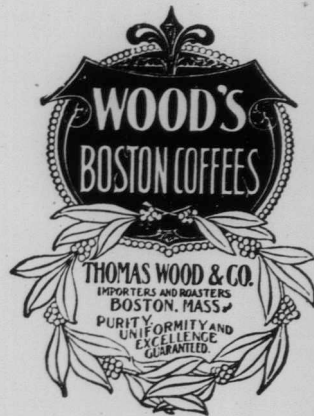
Wholesale Grocers,

HAMILTON.

Lessons From the Strike.

If it teaches anything, the great contest proves the truth of the saying: "It is each man's small misfortune that makes up the general misfortune."

Let us apply this rule by contraries: It is each grocer's small fortune in handling choice lines of



WOOD'S COFFEES

that makes a vast army of them rejoice in general good fortune. New recruits are constantly joining that army.

THOMAS WOOD & CO., 428 St. Paul St., Montreal

SUGAR=YELLOW=3^{c.}F.O.B.

British Refined, in Bags, each 224 lb.

Terms, 10 Days, Net Cash.

TAPIOCA, Medium, Pearle, Bags about 170 lb., \$2.60 Net F.O.B.

ARRIVING ABOUT SIX WEEKS.

Market for Tapioca has advanced since making this contract. We will, however, keep the offer open until November 21st.



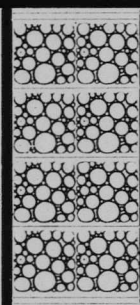
**Grocers' Wholesale Company,
Limited, Hamilton.**

We are free sellers and desire correspondence with independent buyers.

The surest way to miss success is to miss the opportunity.

The Canadian Grocer

AND GENERAL STOREKEEPER.



Vol. XVI.

MONTREAL AND TORONTO, NOVEMBER 14, 1902.

No. 46.

ADVERTISING TALKS.

By A. B. Caswell.

THERE are three essential points which the retail merchant will do well to observe in his advertising :

1. Right mediums.
2. Right goods.
3. Right way of using the mediums for the goods.

First—Right mediums. This is a question which causes no small amount of worry to the advertising manager of large concerns where general publicity is desired. The number of mediums is something enormous, and each presses some claim peculiar to itself as good and sufficient reason why its columns should be patronized. This, however, is not a matter which need greatly concern the average retailer, whose local daily or weekly is his only newspaper medium. Where there is only one paper in the town it is not difficult to choose, and in cases where there might be two or three, both might be used or a choice made of the best medium. Every local merchant has a pretty good idea as to their circulation, standing, etc., in the community. The merchant cannot appreciate too much the value of the judicious use of printers' ink. Space in a well-read paper, properly managed, cannot fail to produce results. Run your ad. regularly, daily or semi-weekly or weekly, as the case may be, but regularly, and let each advertisement be as near like a personal call upon your customer or prospective customer as possible. Besides the benefit to be derived from persistent advertising through the medium of the local papers, there are other methods, all of which are a means towards the end. For instance, neat window displays with cards drawing attention to the goods and telling their price is good advertising. Though a stationary advertisement, that is, one which can only be seen by the passing public, yet its general effect is always good. Many merchants pay large

salaries to expert window-dressers, recognizing the importance of an attractive window from an advertising standpoint. Another good medium is the delivery wagon. It is a constantly moving advertisement, and will be seen in all parts of the community during a day. Many of the larger stores use their delivery wagons as a means for daily announcements to the public, placing showcards offering particular wares on the sides of the wagon and changing them daily, or as often as desired. An attractive wagon in itself, with the name of the owner neatly lettered upon it, is a cheap as well as an effective advertisement. I say cheap, because a delivery wagon is a necessity anyway to most retail stores, and an attractive outfit costs no more to keep up and little more to possess than a vehicle that would be discreditable.

Second—Right goods. I think I have said enough for the present with regard to mediums, and now just a word as to "Right Goods." Too much importance cannot be attached to the merit of the goods advertised. Any article properly advertised can be put upon the market for a time, but it cannot be expected to remain there unless it has merit to back up its advertising, and this is the secret of the meteor-like career of all sorts of quack merchandise which flash across the commercial sky and as quickly disappear into the darkness of oblivion again. They have not the staying qualities. Let me strongly advise the merchant to beware of advertising anything to possess merit which it has not. If you wish to run out some damaged goods, or goods of inferior quality, state openly that such is the case and that for this reason they are being sold at a sacrifice, etc., but never lose sight of the fact that "Honesty is the best policy."

Good goods and honest, straightforward statements regarding them, once proved to be honest or backed up by an honest merchant will go farther towards building up a business than all the fake advertising in the world. Even our old friend, P. T. Barnum, who perhaps knew the value of advertising better than anybody else in America, used to say "You can fool all the public part of the time, and you can fool part of the public all the time, but you can't fool all the public all the time."

Third—The right way of using the mediums for the goods. This comes last but is not the least important subject of this article. What I have just said above may also be taken as the keynote of this heading. A plain straightforward statement of facts is the prime feature of good advertising. Having once got the confidence of the public in this way there is no reason why you should not keep it. A catchy headline, neat display, and the judicious use of cuts all assist in adding to the attractiveness of the advertisement.

I also favor giving prices, though some object to this, saying that they do not want their opposition to know what they are doing. Rest assured your opposition knows all about what you are doing, whether you advertise or not, and his taking such an interest in your affairs is complimentary rather than otherwise. The public like prices and are going to buy at the store where they see that such-and-such a thing costs so much rather than at the store where such-and-such a thing is selling at a "very low price." These ambiguous statements are too much like a leap in the dark for this enlightened age. Give the public honest facts and figures if you want them to give you their confidence in return.



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COM- PROMISES.

J. J. IRVINE & Co., grocers, Arnprior, Ont., have assigned to J. R. Tierney, and their creditors will meet on November 14.

The estate of Stephen Richard, cigars, etc., Montreal, is offering 50c. on the dollar cash.

Mathias Rousseau, general merchant, of Warwick, Que., has assigned to Lamarche & Benoit.

Allard & Allard, confectioners, Quebec, have assigned; A. Faucher is provisional guardian.

Mrs. Jos. Leduc, grocer and liquor merchant, Montreal, has assigned to Raby & Motard.

A demand of assignment has been made on H. Robert & Co., grocers, etc., of Lachine, Que.

Mrs. P. M. Cauchon, general merchant, Etchemin, Que., has assigned, and Alf. Lemieux is provisional guardian.

W. J. Lawson, fruiterer and confectioner, MacGregor, Man., has left the place and the landlord is in possession.

Bessurault & Cloutier, grocers and liquor merchants, Shawenigan Falls, Que., have assigned to Lamarche & Benoit.

Carmichael & Leith, grocers, of West Lorne, Ont., have assigned to John A. McKillop, West Lorne, and their creditors meet on November 18.

A. M. Mowat & Co., late general merchants, Dauphin, Man., have assigned to C. H. Newton, and their creditors will hold a meeting on November 14.

The creditors of the estate of C. T. Bailey & Co., general merchants, Qu'Appelle, Assa., are requested to file claims with H. T. Harmer, assignee, Qu'Appelle.

PARTNERSHIPS FORMED AND DISSOLVED.

Robichaud & Rosseau, bakers, Montreal, have dissolved.

Rousseau & Sabourin, grocers, Montreal, have dissolved.

The Granby Tea Co., Granby, Que., has dissolved and a new partnership has been registered.

L. Martineau & Co., wholesale and retail confectioners, Montreal, have dissolved and a new partnership has been registered.

Geo. Robb & Son, grocers and dealers in shoes, etc., Knowlton, Que., have dissolved and a new partnership has been registered.

SALES MADE AND PENDING.

David Poulter, grocer and blacksmith, Moray, Ont., is selling out.

An auction sale of the stock of M. Marshall, grocer, Hamilton, is advertised.

The assets of Neilson & Tees, fish and oyster dealers, Montreal, have been sold.

The assets of Adrien Barrette, general merchant, St. Tite, Que., are to be sold.

Edwin Henry, general merchant, Waskada, Man., is advertising his business for sale.

The assets of Jos. Picard, grocer and wholesale fruiterer, Montreal, are to be sold.

The assets of J. D. Lalonde & Co., general merchants, St. Benoit, Que., are to be sold.

The assets of J. Landes & Co., tea and crockery merchants, Montreal, are to be sold.

The assets of Alp. Fontaine, general merchant, St. Alexis de Montcalm, Que., are to be sold.

The stock of G. Dumas, general merchant, St. Gervais, Que., was sold at 63 cents on the dollar.

The assets of C. D. Fontaine & Co., general merchants, Shawenigan Falls, Que., are to be sold.

The assets of the estate of J. Pineau & Co., general merchants, Bic, Que., are to be sold on November 19.

CHANGES.

Elzear Peltier & Co., bakers, of Montreal, have registered.

L. Lewis & Co., cigarmakers, Montreal, have registered.

J. E. Cook, grocer, Ottawa, has removed to Winchester.

Romuld Piette de Trempe, grocer, Berthier, Que., is starting.

J. Law, grocer, Toronto, has sold out to Margaret A. Carter.

Metcalfe & Mitchell, grocers, Brandon, Man., have opened up business.

J. Landes & Co., tea and crockery merchants, Montreal, have registered.

J. G. Kirkwood, grocer, Vancouver, B. C., has sold out to Hough & Calder.

Wm. Bradshaw, general merchant, of Bickford, Ont., has sold out to M. Webster.

E. J. Blouin & Co., manufacturers of vermicelli, soap, etc., Montreal, have registered.

Marshall Smith, general merchant and hotelkeeper, Ladner, B.C., is advertising his hotel for rent.

DEATHS.

Damase Guilmette, grocer, St. Isidore, Que., is dead.

Jean T. Couillard, of Couillard, Fil & Co., general merchants, Rimouski, Que., is dead.

BRANDON RETAIL GROCERS.

THE Brandon Retail Grocers' Protective Association has been in existence about four months and already has proved itself of material benefit to its members in many ways by bringing the trade together and helping things generally. The objects of this Association are as follows:

1. To foster a more social feeling among the members of the trade.
2. To patronize such wholesale houses as do an exclusive wholesale business.
3. To keep a list of such persons as are not worthy of credit for the information of members.
4. To watch all legislation affecting the trade.
5. Protection against the adulteration of goods, fictitious labels and false weights and measures.
6. To shorten the hours of labor.
7. To recommend the adjustment of all trade disputes by arbitration whenever practicable.
8. To procure better laws in licensing peddlers and other matters affecting their trade.

In carrying out the above objects they hope to encourage every honest dealer, stamp out fraud and trickery everywhere, and by united action secure to themselves and to their customers all the benefits possible in connection with the trade.

NEW GRENOBLE WALNUTS

TO ARRIVE.

Reasonable Prices.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton**

JERSEY CREAM YEAST CAKE—THE ONLY YEAST WITH CREAM IN IT.

APPLES—"OLD CHURCH" BRAND.

We are now packing apples, and owing to the short pack of Tomatoes they should be good sellers. They will largely take the place of Tomatoes and are a much more wholesome food. Our price to the trade:

Will deliver West to WINDSOR and SAENIA.

Will deliver East to OTTAWA OF KINGSTON.

Will deliver North to COLLINGWOOD.

IN LOTS OF 5 CASES—3's or 5 Doz. Gallons.

3's., 85c. per doz.

Gallons, \$2.00 per doz.

Your wholesale grocer can sell at same prices if he cares to handle our goods. Terms, 10 per cent. 10 days, or 30 days net. For all orders by MAIL ONLY we will make a special discount of 5 per cent. 10 days' draft.

Write, wire or 'phone

Standard Canning Co., HAMILTON, ONT.

JERSEY CREAM YEAST CAKE—THE ONLY YEAST WITH CREAM IN IT.

THE ONLY YEAST WITH CREAM IN IT—
JERSEY CREAM YEAST CAKE.

THE ONLY YEAST WITH CREAM IN IT—
JERSEY CREAM YEAST CAKE.

SCARCE GOODS—We have them.

Cases Gallon Blueberries. Solid Pack.

Cases 2's Blueberries. Solid Pack.

Sacks Turkey Natural Figs, each 56 lbs. This year's pack.

These Figs are in fine shape. Large, fat Figs.

Half-chests Young Hyson Tea, to retail at 25c.

Half-chests Young Hyson Tea, to retail at 30c.

Half-chests Moyune Young Hyson Tea, to retail at 40c.

Half-chests Moyune Young Hyson Tea (extra fine), to retail at 50c

This is a nice invoice of good drawing Teas and worth your attention.

James Turner & Co., Wholesale Grocers, **Hamilton**

MALAGA FRUITS ARRIVING

Dehesa Clusters,	-	Boxes	22	lbs.
Choice	"	"	5½	"
Blue Baskets,	-	"	22	"
Black	"	"	22	"

SHELLED ALMONDS, SHELLED WALNUTS.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

TO ABOLISH TRADING STAMPS.

At the regular monthly meeting of the Grocers' Association of Montreal, which was held on Thursday evening, November 6, there was an unusually large attendance of members, as it was understood beforehand that the meeting would be of special interest. The president, Ald. Turner, was in the chair.

The subject which occupied the attention of those present for the chief part of the evening was that of the use of trading stamps. This has been brought up before in the meetings and it has been the general opinion that the trading stamps should be abolished. A motion to do away with them in the city was carried by the Association some months ago, and the legal representative of the Association was instructed to inquire into the city's powers in the matter.

It appears that the city council can arrange the charter so as to render the use of trading stamps prohibitory; and at Thursday's meeting it was pointed out that the present was the best time to have the matter settled, as the aldermen were proposing amendments to the charter. After a good deal of discussion, in which it was apparent that to abolish trading

stamps was the general desire of the members of the association, it was decided to make a request to have a clause inserted in the charter prohibiting their use. A letter received from the Toronto Grocers' Association some time ago outlined the experience they had had in this connection, and defined their position on the question; and the present action of the Montreal Association is much along the lines of that of their fellow grocers in Ontario.

The plan of closing one night in each week for the benefit of the clerks came up for discussion and was approved of. Already several grocers in the city and suburbs have consented to this, and it has been the practice with them for some little time. Now that the approval of the Association as a body has been secured, all grocery stores will be recommended to close on Thursday night of every week. In the event of its preceding a holiday, of course, it will not be advisable to close.

At a meeting of the Montreal branch of the Grocery Clerks' Association on November 7 it was recommended that all grocery stores close Thursday evenings, unless preceding a holiday, to give clerks a night to themselves each week.

ONE ON P. C. LARKIN.

A GOOD story is going the rounds in Toronto business circles just now about that energetic gentleman, P. C. Larkin, with whose name the "Salada" Ceylon tea is indissolubly connected.

Back in Mr. Larkin's little sanctum at the "Salada" tea headquarters, there is a valuable phonograph, which Mr. Larkin uses on occasion to save his stenographers the trouble of taking down his correspondence in shorthand. Into this intricate machine Mr. Larkin is wont to dictate his letters in a firm and emphatic voice, each word clear-cut and resonant. One day not so long ago, Mr. Larkin was leaning over his pet machine, shouting into it some matters of an important nature. He became worked up over his subject and his words came from him with the utmost emphasis. Then, suddenly, he paused perplexed, and turned back the machine. It immediately began to repeat with accuracy every word that Mr. Larkin had uttered. But evidently Mr. Larkin did not think so. He listened, he grew warm, he became excited. Suddenly jumping from his chair he exclaimed: "No, no, I never said that," and promptly turned off the phonograph.



IMITATORS ARE AGAIN ON THE MARKET

It is only the good that are imitated. The greatest advertisement for the excellence of

MacLaren's Imperial Cheese

is the fact that our imitators, who cannot produce the quality, are now imitating the label and jars.

DON'T BE DUPED.

Malaga Fruits

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

A REFINED yellow sugar in bags at 3c. net f.o.b. is offered by Grocers' Wholesale Co., Hamilton. This bargain will not last long.

Tapioca is advertised on page 6 at a very low price.

New Sair and Hallowee dates are in store with The Eby, Blain Co., Limited.

New Hallowee and Sair dates are in store with The R. & J. H. Simpson Co., Guelph, Ont.

E. D. Marceau is in receipt of some Ceylon black teas in 5-lb boxes. These are choice, hill-grown teas.

Laporte, Martin & Cie have received a car of pure apple juice cider, in barrels, half-barrels and quarter-barrels.

The Eby, Blain Co., Limited, have new Santa Clara Californian prunes in stock which they offer at close quotations.

Laporte, Martin & Cie have some sugar syrup in half-barrels at bargain prices. Samples will be gladly sent.

E. D. Marceau has placed in stock a line of low-grade Japan teas which will be

offered to good buyers at most interesting prices.

Grocers' Wholesale Co. made shipments of Hallowee and Sair dates last Friday, and have a few boxes still to offer at attractive prices.

In the absence of green codfish, Laporte, Martin & Cie are offering a lot of nice herrings in barrels and half-barrels, which are selling very quickly.

The R. & J. H. Simpson Co., Guelph, Ont., report the arrival of another shipment of cleaned currants, per ss. Bellona, of extra fine quality.

The Eby, Blain Co., Limited, have just received a carload of canned pineapples direct from Singapore, which they are offering at exceptionally low figures.

The R. & J. H. Simpson Co., Guelph, Ont., are taking into stock this week several cars of this season's pack of canned goods. Orders are being filled as speedily as possible.

Laporte, Martin & Cie have just received a lot of Richard's, Couturier's and Marion's brandies, comprising 12,000 assorted packages. They are now filling out orders received in summer for winter stock.

Grocers' Wholesale Co., Limited, Hamilton, can interest all grocers in coffee, no

matter how large the buyer. "Unity" and "Quality" blends are the leaders. A carload of Rio, arriving, will be offered at a bargain.

Henri Jonas & Co., Montreal, have just received a consignment of French crystallized fruits, most suitable for Christmas and holiday trade. Orders should be placed early for these goods.

PROMINENT MERCHANT DEAD.

The death is reported of Mr. Archibald D. Munroe, a well-known tea and coffee merchant of Maxville, Ont. Mr. Munroe went to Montreal on Friday, November 7, to make purchases, and while in the wholesale establishment of Messrs. P. S. Doyle & Co., tea importers, St. Paul street, was suddenly stricken with paralysis. He was immediately taken to the Montreal General Hospital, where physicians pronounced his case very serious. Everything possible was done to save his life, but without avail, and on the following Monday he died.

His brothers, Messrs. D. H. Munroe, D. D. Munroe, of Moose Creek; Alex. D. Munroe, of Maxville; and his nephew F. D. Munroe, a student at McGill University, were at his bedside. The remains were conveyed to Maxville for interment.

Mr. Munroe was a highly respected member of the trade, whose loss will be keenly regretted by all who knew him.



It's the flavor of a good article that makes it distinctive and desirable.

UPTON'S JAMS, JELLIES AND MARMALADE

are superior in this as in every other respect.

Best People Use Them.

Best Grocers Handle Them.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,
AGENTS.

THE PROVISION TRADE

AND COLD STORAGE NEWS.

FROZEN HOGS FOR AUSTRALIA.

THE PROVINCE, Vancouver, B.C., says: "The exportation of frozen meat from Vancouver to Australia may at first seem like the shipping of the proverbial coals to Newcastle, but it is a fact that arrangements have already been completed for such consignments, and the first shipment will leave here on November 14.

"The meat to be shipped consists of frozen hogs, and the refrigerator cargo space has been pre-empted by the exporters. The cargo space in the refrigerating departments of each vessel carrying the shipments amounts to approximately 150 tons.

"The major portion of the shipments of hogs made on each vessel will be from the hands of local exporters, who will, it is understood, do their business through P. Burns & Co. Eastern people have also seized upon the opportunity of shipping frozen hogs to Australia, and their trade will be represented in the shipments to be made on the next two liners sailing from here.

"It is confidently expected that once the frozen hog trade has been fairly established by Canadians in Australia it will develop to large proportions, and it should prove exceedingly remunerative to those in this Province who are in a position to engage in it."

CURING BEEF HAMS.

The National Provisioner gives the following good cure for beef hams: For each 220 lb. of meat use a solution or pickle of 16 oz., saltpetre, 3 pts. of syrup and 85 deg. pickle. Cure in 40 days, then store in a temperature of 38 to 40 deg. F.

RUSSIAN MEAT FOR LONDON.

United States Consul Marshal Halstead reports from Birmingham, October 2, 1902, as follows: "In a recent review of British trade, The London Daily Mail states that the Russian Agricultural Department is reported to be making arrangements to play an important part in supplying the London markets with beef, in opposition to the American meat exporters. It says special steamers have been built with freezing chambers, the Russian Government assisting by subsidies, and that it is intended they shall ply between a Russian

Port, via the Kiel Canal, and London, with huge cargoes of fresh meat. Libau is considered a suitable port, as from there the beef can reach London in three days or less after slaughtering."

O.A.C. GRADUATE HONORED.

J. J. Ferguson, a graduate of the Ontario Agricultural College, Guelph, has been appointed stock manager of the Swift Packing Co., and has general charge of the stock food departments in Chicago, Kansas City, Omaha, St. Louis and St. Paul.

PREPARING MEAT EXTRACTS.

Meat extract is manufactured from fresh beef soups from canning departments and even from old pickle which contains considerable albumen, taking, however, fresh beef as a basis. The fat, bone and sinew are trimmed out and the meat chopped and macerated in cold water several hours. Steam is then introduced into the vat and raised to a temperature of 120 deg. F. Agitate constantly. The liquor is then strained into another vessel, the residue being then boiled with equal parts of water about six hours. The liquor is afterwards separated by pressure and immediately transferred to a vacuum pan and reduced one-fourth. Then the first liquid obtained, which contains the albumen, is added and evaporation continued until 1 lb. of extract represents 20 lb. of beef. Summed up, there are the following processes involved: First, divesting meat of all fat, bone and sinew and then chopping fine; second, the digestive process, in which the meat is exposed to steam in the digester; third, separating, by straining off the albumen and fibrine; fourth, the evaporation process as above stated. National Provisioner.

THE PROVISION MARKETS.

TORONTO.

Cattle shipments, averaging about 60 loads per day, are being received this week at the Western Cattle Market. Dealers report the quality as being extra good. About 5,000 hogs have been shipped in this week—a considerable advance on last week's shipments. Since colder weather has come trade is getting very brisk in dressed meats, and prices have advanced. We quote: Dressed hogs, \$7.50 to \$8.00;

beef carcasses, \$4.50 to \$7.50 per 100 lb.; hind quarters, \$5.00 to \$8.50 per 100 lb.; front quarters, \$3.50 to \$5.50 per 100 lb.; veal, 7 to 9c., and lamb 5½ to 6½c. Best live hogs, heavy weight (160 to 200 lb.), are worth \$6.00, while light weights are quoted at \$5.75. Choice export cattle are quoted from \$4.40 to \$5.10; butchers' from \$3.65 to \$4.40, and feeders from \$2.50 to \$4.25.

The provision trade is brisk in all lines, and, if stocks were not light, would be much more so. There is a particularly good demand for all kinds of pork. A number of wholesale provision dealers are handling venison, in which line there is a ready sale. It is sold by the carcass at 7 and 8c. per lb. Prices in other lines remain unchanged, and are as follows: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; roll, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11 to 11½c., and backs 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23.50 to \$24.00; lard, in tierces, 10¾ to 11c. per lb.; tubs, 11 to 11¼c., and pails 11¼ to 11½c.; compounds, 8¾ to 10c.; plate beef, \$15.00 per 200-lb. bbl.

MONTREAL.

There has been a fair demand in most lines of provisions during the week, and the market in general has been steady with no quotable changes. Both local and country buyers have been taking fairly good supplies. The feeling in Canadian short cut mess continues firm, owing to the continued scarcity.

The demand for dressed hogs continues fairly good, and this week somewhat lower prices are quoted, fresh killed abattoir stock selling at \$8.50 to \$8.75. Country killed hogs are quoted at \$8 per 100 lb.

In lard, although no actual change is quoted in prices, there is an inclination to shade prices of round lots. We quote: Pure Canadian lard, \$2.37½ to \$2.40 per pail; Fairbank's "Boar's Head" lard compound, 9½c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce; 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ¾c.; 5-lb. tins, ⅞c.; 3-lb. tins, 1c. Snow White and Globe compound, \$1.80 to \$1.90 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11½c. for 60-lb.

Once used and
your customers
will ask for Our

LARD

not twice or three times, but **All the time.**

Our Process of Rendering

Demands absolute cleanliness and purity.
An Absolutely Pure Lard is the result.

Every Grocer Should Have It

FROM 3-LB. TINS UP.

The Farmers' Co-Operative Packing Co.
of **BRANTFORD, Limited.**

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

For 50 Years

we have been curing **Hams** and **Bacon**, making
Lard and Selling Butter and Cheese.

We think we make as good Hams, as good
Bacon, and as good Lard as your money can buy.
We also think we know the best Cheese Factories
and the best Creameries in Ontario, and handle
their product.

WE ALSO SELL

Fresh Sausage, Bolognas, Mince Meat,
Onions, Honey White Beans,
Lima Beans,

and shall be glad to hear from you regarding your
wants for any or all of them.

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

Fresh Pork Sausage.

You will please your customers and
increase your trade by handling *Our*
Celebrated Pork Sausage.

Delicious in flavor and always
fresh made. Once used always kept
in stock. Expressed to all parts of
Canada. Try a Sample Basket.

The Park, Blackwell Co.,
PORK PACKERS, LIMITED
TORONTO, ONT.

tubs, for Quebec and Ontario; hams, 12 to 14c.; heavy Canadian short cut mess pork, \$24.50 to \$25; Canadian short cut clear pork, \$23.50 to \$24; American short cut clear pork, \$24 to \$24.50; American fat back, \$24.50 to \$25; bacon, Wiltshire, 14 to 15c. per lb.; extra plate beef, \$14.50 to \$15 per bbl.

WINNIPEG.

BEEF—Dressed beef continues in fair supply at 5½ to 6¼c. for city dressed. As the weather grows colder there will be considerable offerings of farm dressed meat, but up to the present that has not cut any figure on this market.

MUTTON—Good demand at 8 to 9c.; lambs, 10 to 10½c.

DRESSED HOGS—Very limited supply at 9 to 9½c.

CURED MEATS—There has been no change in the price of any line this week, the demand is heavy and trade keen. We quote: Hams, sugar cured, 15¼c.; breakfast bacon, bellies, 15¼c.; backs, 14¼c.; spiced rolls, short, 12¼c.; long, 13¼c.; smoked shoulders, 11½c.; cooked hams, 25c. per lb.; smoked long clear, 13c.; dry salt, long clear, 11c.; dry salt, backs, 12½c.; barrel pork, heavy mess, \$20; pork sausage, 8c.; bologna, 7½c.; pickled pigs feet, in kits, \$1.25.

LARD—Owing to the small number of hogs received lard is somewhat scarce and prices very firm. We quote: Tierces, 11¾c.; 50-lb. tubs, \$6.05; 20-lb. pails, \$2.50; 10-lb. tins, in cases, \$7.60; 5-lb. tins, \$7.65; 3-lb. tins, \$7.75.

ST. JOHN, N.B.

In barrelled meats prices are very high. Never were so many grades offered. There are Ontario, domestic and American goods offered. Beside all grades of plate beef there is mess beef. In pork very little of the heavy clear is offered. Market is supplied with cheaper grades. Trade not large. In fresh pork price is a little easier and receipts much better. Sale is somewhat slow. Beef is rather easier, light domestic beef is very plentiful. Lamb is still low. Very little mutton or veal offered. Business is heavy. We quote as follows: Mess pork, \$22.50 to \$23.50; clear pork, \$23.50 to \$26; plate beef, \$14 to \$16; domestic beef, 5 to 7c.; Western beef, 7 to 9c.; lamb, 6 to 6½c.; mutton, 5c.; veal, 5 to 7c.; pork, 7½ to 8c.; pure lard, tubs, 12c.; pails, 12¼c.; compound, tubs, 9¼c.; pails, 9½c.; Fairbank's refined, tubs, 10¼c.; pails, 10½c.

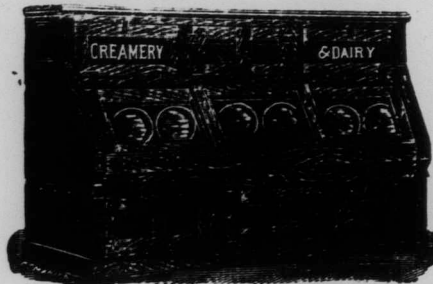
Geo. E. Barbour is offering a superior

CENTRAL Business College.

STRATFORD, ONT.

One of the best Commercial Schools on this Continent. Write for Catalogue.

W. J. ELLIOTT, - Principal.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

FISH AND OYSTERS

WHOLESALE.

The F. T. JAMES CO., Limited

76 Colborne Street, TORONTO.

Your Customers

will appreciate the fact that your parcels are always wrapped up neat and strong. For this purpose our manilla and brown papers are absolutely reliable.

—MADE IN CANADA—

by the

CANADA PAPER CO., Limited

TORONTO and MONTREAL.

Sovereign Molasses Candy

100% PROFIT FOR THE GROCER.

A new and delicious Taffee put up in neat boxes to retail at 10c.

Free Sample.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacramento Street, MONTREAL

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

Long Clear Bacon.

New cured, free from rust, light or medium weights. Write or wire us for quotations in case or car lots.

Fowler's Canadian Company, Limited

HAMILTON.

grade of compound lard under the "Climax" brand.

The F. E. Williams Co., St. John, offer both mess and plate beef.

PROVISION NOTES.

George McMorran, butcher, Toronto, is dead.

Rochon & Lafrance, provision merchants, Montreal, have registered.

Woods & Aldrich, butchers, Portage La Prairie, Man., are dissolving.

Papineau & Cie, butchers, etc., St. Cuneconde, Que., have registered.

Thos. Pizer, provision merchant, Toronto, has sold out to the Dominion Poultry & Produce Co.

Kimball & Merkley, butchers and fruiterers, Magrath, N.W.T., are going into the agricultural implement business.

Nine prominent chemical factories in Berlin, Cassel, Graunan, Hamburg and Leipzig, headed by Schering, have addressed a protest to the Diet against the prohibition of the use of boric acid and its salt for preserving meat.

Retail butchers in Toronto, who are at present handling venison, report that very little profit is realized from that line on

account of the \$15 license required before it can be handled. "The game," they say, "is hardly worth the powder."

William J. Harris, known as London's "Sausage King," has three sons all named William Harris, and numbered one, two, three, who assist him in the business, and four daughters all named Betsy, numbered one, two, three and four and all lady sausagemakers.

VERY BUSY.

Mr. Ewing, of S. H. Ewing & Sons, informed THE CANADIAN GROCER that their capacity was being taxed to the utmost, and a night as well as a day staff were working hard filling orders. Ewing & Sons ask their many customers to bear with them at present in any delay in filling their orders, as they are doing their best to accommodate the trade as much as possible, and hope soon to be in a position to fill orders more promptly. This rush is a good indication of the popularity of this firm's goods.

BUILDING NEW FACTORY.

The "Ozo" Co., Limited, proprietors of The Michel Lefebvre Vinegar Works and of Brosseau & Co., have now placed

the contract for another factory in Montreal on the property of the Lefebvre Vinegar Works. In the new place they will manufacture pickles, spices, sauces, jams, etc.

The rapid progress of this company has been marked by the trade in general. It is due no doubt to the high quality of their vinegars and pickles, as well as to the excellent business management. When the new factory is completed, and all the lines mentioned being manufactured, The "Ozo" Co., will have one of the most complete factories of its kind.

It is expected that the new place will be finished in about three months' time and everything in operation in good time for the spring trade.

ELECTION OF OFFICERS.

On Saturday night, November 8, the Dominion Commercial Travellers' Association, at their meeting in Montreal, elected the following officers by acclamation:

- President—J. Robinson, reelected.
- Vice-President—George A. Mann, reelected.
- Treasurer—J. S. N. Dougall, reelected.
- Directors—J. Paterson, A. D. Gall, P. J. Paradis, R. Booth, jr., S. A. Agnew.
- Dinner Committee—L. O. Demer, Le-Sueur, Beauchamp, Mann, Dwyer, Cote, Mur'ock, Agnew, Dougall, Paradis, Doutre, Robertson, Paterson, Lefebvre, Gall and Evans.

The price the retailer pays for FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND has little to do with whether he should purchase it or not. The question for the retailer to consider is, does BOAR'S HEAD brand of REFINED LARD COMPOUND sell at a profit. If the consumer is willing to pay as much or more for BOAR'S HEAD brand of REFINED LARD COMPOUND than for hog lard or any other frying or shortening medium, the price should cut no figure with the merchant. It is the best article that takes a permanent place in the estimation of the consumer, and the store that can point to its shelves with high-grade stock is the one that has the best class of patronage and does the best business usually in the town. A merchant who cannot get away from cheap things is entirely at the mercy of his competitor who talks quality. Every merchant who is selling FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND knows that it is the only compound lard that is preferred by many to hog lard or butter.



Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY.

Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.



Consumer Satisfied, Dealer Gratified.

This is invariably the case with our goods because they never fail to give all-round satisfaction. We are now offering

Grandeur Values than ever in Boeckh's Household Brushes.

Greatly increased factory facilities have enabled us to improve qualities without corresponding increase in cost, thus leaving a wider margin of profit than before to the dealer.

Compare them with others. Comparison is a friend of Boeckh's Brushes.

OPERATING:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

MONTREAL BRANCH: 1 and 3 DeBresoles St.

UNITED FACTORIES,

Head Office: TORONTO.

LIMITED.

LONDON BRANCH: 71 Dundas St.

The

Dominion Canister Company

Limited

MANUFACTURERS OF

The "Perfection" Canister

THE VERY BEST PACKAGE FOR

SPICES	BAKING POWDER	JELLIES
TEAS	STARCH	JAMS
COFFEES	BISCUITS	Etc., Etc.

We are now in our new quarters and have doubled the capacity of our plant and are prepared to fill all orders promptly.

The best advertisement for any concern:

A NEAT PACKAGE. AN ATTRACTIVE LABEL.

Write for Samples. Get our Figures.

The Dominion Canister Company, Limited

DUNDAS, ONTARIO, CANADA.

Nasmith's
Bread
and Cakes
Will
Bring
You
Business

We would
be glad
to hear
from out
of town
grocers
who are
not
handling
our goods.

THE NASMITH CO., Limited

66 Jarvis Street, TORONTO.

\$281,718.86.

Is the amount of our Sales for the month of October, 1902, and shows an increase of \$48,377.68 on our sales for October, 1901. All in Regular Jobbing business and comprising no incidental large sales to Wholesale Trade.

TOMATOES.

Our sales in advance for 1902 Pack Tomatoes were over 17,000 cases, and, notwithstanding the SMALL CROP and SHORT PACK, it goes without saying that, as usual, we deliver every case we sold.

We always deliver full quantity of all we sell, no matter what the conditions existing, however exceptional. With us, no PRO RATA clause, no annoyance, no difficulties, no discussion and no compromise. No excuse, no subterfuges, no substitution of inferior goods. We don't ask our trade to accept low-grade American Tomatoes in place of Canadian Standard Brands. We do not seek the indulgence of our customers; don't bother them with our troubles. They know they have bought from Hudon, Hebert & Cie, and their minds are at ease.

Hudon, Hebert & Cie
MONTREAL.

**200 Half-Barrels of
SYRUP "ACADIA"**

Bright color, can be retailed with profit at 25c. per gallon.

One Car APPLE CIDER

Order at once before close of navigation.

1,500 Boxes PRUNES

"Griffin & Skelley"

Sizes: 30/40, 40/50, 50/60, 60/70, 70/80, 80/90, 90/100, 100/120.

SPANISH ONIONS

Extra Quality.

You can have onions at any price, but what is offered as the cheapest is sometimes the dearest.

Laporte, Martin & Cie

Wholesale Grocers, MONTREAL.

IN STORE—The first of the Season.

NEW SANTA CLARA

CALIFORNIA PRUNES

ALL SIZES.—40/50—90/100—Boxes 25 and 50 lbs.
Our Quotations will interest quick buyers.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, ETC. TORONTO.

SOLE WHOLESALE DISTRIBUTORS OF "WHEAT-OS," THE IDEAL BREAKFAST FOOD.



It is acknowledged that in Baking Soda in packages the standard both as to quantity and quality is

DWIGHT'S "COW BRAND."

Dealers and consumers both acknowledge this fact.

JOHN DWIGHT & CO., 34 Yonge Street,
TORONTO, ONT.

The maintained quality of TETLEY'S BLENDED BULK TEAS should be a consideration with every retail grocer.

Messrs. JOS. TETLEY, of LONDON, ENGLAND, are one of the LARGEST BUYERS IN THE TEA MARKETS OF THE WORLD, and are in a position to give you the SAME SUPERB QUALITY.

AT ALL TIMES THEIR BLENDS HAVE THE FRESH AROMATIC FRAGRANCE THAT MAKES AND HOLDS TRADE.

PRICES AS FOLLOWS:

J.T.&Co. No.1	J.T.&Co. No.2	J.T.&Co. No.3	J.T.&Co. No.4	J.T.&Co. No.5	J.T.&Co. No.6	J.T.&Co. No.7	J.T.&Co. No.8
No. 1, 50c.	No. 2, 40c.	No. 3, 35c.	No. 4, 30c.	No. 5, 27½c	No. 6, 25c.	No. 7, 22c.	No. 8, 18c.

Samples furnished on application, and a trial order will convince you as to the truth of our claims.

Packed in 25 and 50-lb. Venesta Boxes. TERMS: 60 days net, or 1% 30 days.

SNOWDON, FORBES & CO., 449 ST. PAUL STREET, **MONTREAL**
or HUDSON BAY CO., WINNIPEG, MAN.

In Business To Make Money?

The grocer who sells pure, white, dry, crystalline Windsor Salt is absolutely sure of satisfying the man or woman who buys it. Satisfaction is a pearl of great price, but you can't measure it in dollars and cents, because you can't sell it. Since "Windsor Salt" and "satisfaction" mean exactly the same thing, you sell a pearl of great price when you sell Windsor Salt.

If you are in business to make money there is no safer way to do it than to sell the best of its kind in staple goods—Salt is one of the staples. Windsor Salt is best by test!

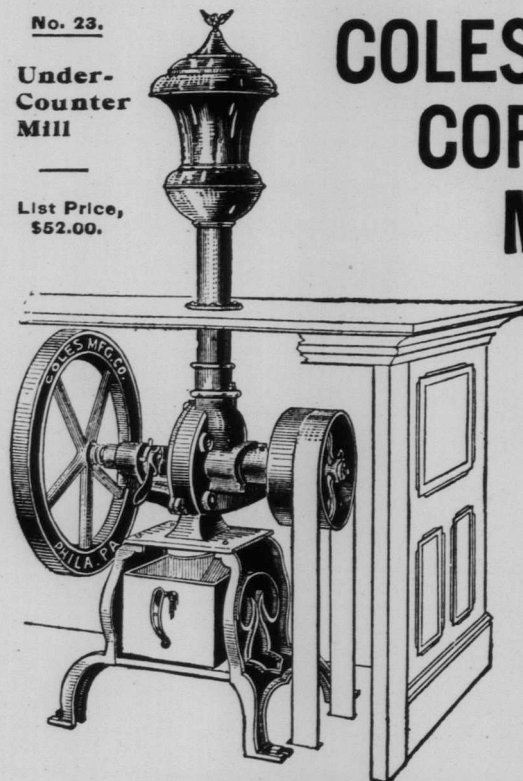
Windsor Salt Will Help!

The Canadian Salt Co., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

EASY
TO
SELL



GIVES
GOOD
PROFIT



and these are the two mighty good reasons why Paterson's Camp Coffee Essence is coffee for you to push.

ROSE & LAFLAMME,
Agents, Montreal.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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J. Hunter White.
NEW YORK - Room 443 New York Life Bldg.
Subscription, Canada and United States, \$2.00.
Great Britain and elsewhere - 12s.

Published every Friday.

Cable Address { Adscript, London.
Adscript, Canada.

WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

WHY IT WAS DELAYED.

"IT'S utterly impossible! that insert could never have been printed in Canada."

Such was the dictum of the post office authorities when The MacLean Publishing Company inquired why the Special Fall Number of THE CANADIAN GROCER was being held at the Toronto post office. The insert, of course, was the beautiful piece of work advertising Ogilvie's Flour.

According to the post office regulations and we are in entire sympathy with them—a publication, any portion of which is printed abroad, is denied the ordinary use of the mails.

The insert referred to was executed in its entirety on the company's premises and the Special Fall Number of THE CANADIAN GROCER was sent out in complete accordance with the requirements of the postal authorities. The latter, on discovering the finely-printed Ogilvie page, promptly concluded that it could never have been produced in Canada, and accordingly

stopped the carriage of the edition. Headquarters had to be got at over the long-distance telephone line, and as soon as the Deputy Postmaster-General was assured by the editor that the page was a Canadian product he immediately gave orders by wire to send the edition out in the usual way.

The incident, while unfortunate in one respect, is decidedly encouraging in another. It is a handsome compliment to Canadian artists and to the Canadian engraving and printing industry from men who are competent to judge. We must acknowledge that it is only a short time since the Canadian industry was far behind that across the border in the more modern and scientific branches of the art, but to-day we find, on the testimony of business men, that they can get work done quite as well and quite as cheaply here as in the United States.

The incident served to call forth many compliments to THE CANADIAN GROCER. The paper is usually mailed on Thursday night, so that practically all of Quebec and Ontario get their copies the following day and the Maritime Provinces and Western Canada soon after. On the Saturday following the date of publication a number of letters and even telephone messages came from different parts asking what had become of the paper, and on Monday and the few following days, letters poured in from all over Canada complaining of the non-arrival of THE GROCER. Nearly all of them had something to say complimentary to the paper, and showing in what high esteem it was held. A number enclosed another year's subscription, thinking possibly their term had expired, and requesting that all back numbers should be supplied. Finally, it became necessary to send out a printed circular to explain the delay.

THE POULTRY MARKET.

Last year a good deal of poultry was exported from Canada to Great Britain and the dealers here realized a fair profit on the transaction. This year the season has opened and the market is active.

The dealers now are finding it more profitable to buy the chickens, ducks and

geese by weight instead of by the pair. Thus the sales are made on a better basis, and the farmer is encouraged to fatten his fowls before placing them on the market, being certain of realizing better prices in proportion for them when they are fat than when they are poor.

EXPORTS OF CEYLON GREEN TEA.

WHATEVER skeptical persons may have thought a short time ago, it is evident that British-grown green teas have secured a permanent footing upon the market. Of course, their use is very small when the quantities of China and Japan greens that are annually consumed are taken into account, but the fact that their consumption is steadily increasing, and that they are now figuring in the statistics which are from time to time issued in regard to tea is in evidence of this.

A return recently issued giving the distribution of Ceylon green tea from January 1 to the end of September shows that there has been a substantial increase over the same period last year. The quantity exported to all countries was 637,224 lb., while this year for the same period the quantity was 1,593,063 lb. In 1901, Russia took no Ceylon green tea, but this year she took 106,435 lb. Africa also appeared for the first time as a consumer of Ceylon green. Australia and China, on the other hand, while they took small quantities last year did not take any this year during the period in question.

Our readers are, no doubt, mostly interested in the figures relating to the quantities exported to this continent. These show that while for the nine months last year the quantity was 457,982 lb., that this year for the same period it was 993,970 lb., an increase of about 117 per cent.

Our own trade returns giving the imports of green tea into Canada show that for the fiscal year ending June 30, 1901, we took 81,574 lb. of Indian and 335,815 lb. of Ceylon green. This year, however, the figures were 71,466 lb. of Indian green and 520,480 lb. of Ceylon green tea.

The dearness and scarcity of China and Japan green teas has, no doubt, materially added to the consumption of British-grown green teas on this continent, but, of course, to what extent cannot be estimated. Whatever may be the causes the fact remains that the consumption is increasing, and not only in America, but elsewhere.

COUNTING THE COST.

A CANADIAN fast Atlantic service has been the subject of frequent conversation in Canada for some time past. The necessity for such a line and the advantages accruing from it have been emphasized in the press and on the public platform, while statesmen and capitalists have been laying their heads together as to how the project shall be actually consummated.

Yet, with all the eagerness with which this important work is being regarded by patriotic Canadians, there is danger that some important features may be overlooked. To many people the great obstacle will simply be the construction and maintenance of the vessels of the line. They believe that when once the line, as such, is a complete fact, that then everything will be perfection.

But this is the twentieth century, and a few years witness changes which relegate the perfect system of to-day into the antiquated system of yesterday. The *Fuerst Bismarck*, launched a few years ago at a cost of \$1,500,000, is far surpassed in speed and equipment by the *Deutschland* of 1900, costing \$3,000,000. In 1857 the highest steam pressure maintained in the boilers of an Atlantic steamship did not exceed 60 lb. to the square inch. In the latest vessels, boilers are constructed to withstand a pressure of 225 lb. As the years advance the development becomes more rapid. The demand for economy of time is everywhere heard. Whether it be for the transmission of thought, as in the cable or telephone, or in the transmission of merchandise, as in the transportation facilities, increased rapidity is the great desideratum.

It becomes apparent, therefore, if Canadians are to establish a fast line, that they must be prepared to keep it fast or at least relatively fast. If the turbine principle within a few years revolutionizes ocean traffic, then must the Canadian line adopt that principle or fall far behind.

Emil Boas, the New York agent of the Hamburg-American Line, believes in the marvellous prospects of the turbine principle. He writes in a New York paper:

"The application of the turbine principle to the propulsion of the steamships I regard as one of the most significant incidents in the history of naval architecture. Unless I am very much mistaken, it will revolutionize present methods. The remarkable speed developed in the ships in which it has been applied indicates that it will be generally adopted."

RESULTS OF FRUIT MARKS ACT.

IT is a pleasure to those who have taken part in the agitation for a proper packing and grading of Canadian apples for export to read the report of Mr. A. W. Gundley, the Government agent at Liverpool, in regard to this year's shipments of apples.

He reports, on October 29, that of the apples arriving at Liverpool the grading of Canadian fruit was much superior to that of any of the apples exported from the United States. In the latter many of the apples were "faced" in a shameful way. He gives an example of the way American apples are graded, and considers it a typical one, remarking in regard to it that in all probability this particular barrel would not realize half the price of the "Canadian XX."

In the Liverpool market, however, the grade marks are not as yet considered seriously, all the fruit being exposed by sample in an open market, instead.

But if a feeling of confidence in such marks can be gradually instilled in the minds of buyers in the Old Country, it will not take long before the reliability of the markings of the Canadian fruit will become recognized, which should result in giving to our packers and shippers a reputation that will be of the utmost advantage to them over the exporters of other countries.

MONTREAL SHIPMENTS OF CHEESE BETTER.

Last week the steamer *Corinthian* sailed for Liverpool with 9,697 boxes of cheese and 1,538 packages of butter; steamer *Lake Simcoe* sailed for Liverpool with

4,039 boxes of cheese; steamer *Manxman* for Liverpool with 5,388 boxes of cheese and 4,827 packages of butter; steamer *Alcides* for Glasgow with 2,575 boxes of cheese; steamer *Cervona* for London with 23,318 boxes of cheese and 4,273 packages of butter; steamer *Pomeranian* for London with 17,439 boxes of cheese and 668 packages of butter; steamer *Loango* for London with 523 boxes of cheese; steamer *Ashanti* for London with 7,892 boxes of cheese; steamer *Monmouth* for Bristol with 22,342 boxes of cheese; steamer *Montcalm* for Bristol with 9,528 packages of butter.

All experiments are not successful; but had there been no experiments there would have been no great commercial enterprises.

VALENCIA RAISINS.

THE market for Valencia raisins is very firm, in sympathy with the situation on the primary market, which is characterized by a scarcity of fruit that may easily result in some shortage here before many weeks. Prices have advanced during the week, and show a continued higher tendency. Stocks now in importers' hands are light, considering the season, and all reports go to show that the market is gathering strength, which, as the holiday season is approaching, is not likely to be lost.

On November 6 the steamship *Bellona*, the second direct vessel, brought a full cargo of fruit; but it is estimated that up to the present the total quantity of Valencia raisins imported this season into Canada has not exceeded 200,000 boxes. As the annual consumption is considered to be in the neighborhood of twice that quantity, it is apparent that before the holiday season arrives the trade, both wholesale and retail, will have no stock to spare.

The demand at present is of the best, and shipments are going forward rapidly to various points throughout the Dominion; but in view of the strong position of Valencias the trade will make no mistake by securing as far as possible a liberal increase in their supplies for the winter.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

FIGS IN LONDON.

FROM a wholesale and retail point of view the position of figs is almost as unfortunate as Valencias. The shipments to London will amount to about 12,000 to 13,000 skeleton cases, against an average of 17,000 to 20,000 cases. 11,000 have been already sold, leaving the market very bare and anxiously waiting the next arrival. November has generally been regarded as the fig month, and although the trade in October has been perhaps larger than usual, there still remains a considerable proportion of the business to be done. The difficulty of supplies will undoubtedly become acute at no very distant date, and the possible scarcity has had a considerable effect on the present market, which for nearly all kinds shows an advance of 2s. to 3s. per cwt.; the prices are now very high, and it is to be hoped are quite sufficient to regulate the consumption without any further enhancement. The quantity remaining in Smyrna is reported to be very small and very poor in quality, and beyond this, the time for packing and shipping is almost over.—The Produce Markets' Review.

LEMONS IN CALIFORNIA.

The Californian lemon season has commenced in earnest. The crop this year is estimated at about 1,800 cars, as against 1,600 last year and 2,700 the year before. Handlers here point out that the growers and packers of Californian lemons have still much to learn. One trouble is that the lemon trees get just as much irrigation as do the oranges—to the detriment of their keeping qualities. Moreover, the tops of the boxes are pressed down with a press worked by foot power. Oranges, with their more flexible skin, can stand this treatment all right, but the more brittle-skinned lemon breaks and bruises under this treatment, and, as a result, very few boxes of Californian lemons are ever opened which do not show bruised fruit on the top layer. The Sicilian packer, with his pliable strips bent over and nailed to either end of box, thus giving the top layer of fruit plenty of play, has a valuable idea of packing.—St. Paul Trade.

WALNUTS AND ALMONDS ON THE COAST.

Regarding walnuts and almonds The San Francisco Trade Journal has the following: "The outturn of walnuts in this State does not admit of full deliveries from first hands. It is stated that only a 75 per cent. delivery can be made. The market is higher, with supplies hard to get, as further advances are looked for at an early day. The rains did some damage. Almonds are in strong condition. Deliveries of both nuts are being made.

MACKEREL SITUATION EAST.

Private advices from Boston under date of November 7 say of salt mackerel: "Receipts of salt mackerel continue light, and prices firm. The steamer from Halifax which arrived at 1 o'clock to-day brought 400 bbls. salt mackerel, of which 215 bbls.

are going to Gloucester. The schooner Edna Wallace Hopper arrived at Gloucester to-day from Cape Shore, having 40 bbls. large rimmed mackerel, which are not yet sold. There are about a dozen more vessels to come from there, the most of which have small catches. The weather has been unfavorable most of the time. Small fresh mackerel have arrived daily from Woods Hole, New Bedford, and Stonington where they are caught principally close in shore among the rocks with hook and line.

"The total catch for the season numbers 41,342 bbls., compared with 67,587 bbls. for the same period last year, 87,838 bbls. in 1900, 22,171 bbls. in 1899, 14,731 bbls. in 1898, and 10,705 bbls. in 1897. The imports of mackerel at Boston so far this season number 17,134 bbls., against 28,863 bbls. last year, 26,985 bbls. in 1900, 20,700 bbls. in 1899, 18,654 bbls. in 1898 and 15,810 bbls. in 1897.—New York Journal of Commerce.

SULTANA RAISINS IN ENGLAND.

Sultanas continue firm in price and in the fullest demand. If a little wider range in price could be established it would be desirable, but all indications point to the absolute deficiency of what may be called ordinary fruit. Every parcel which shows the smallest tendency in this direction is eagerly bought up at within a fraction of the value of the fruit intrinsically far superior. Under these circumstances, attention might profitably be directed to those lots which show so much better value at an almost inconsiderable difference of price. There is apparently a great fight to sell a 5d. Sultana at a rather meagre profit, when a good 6d. would provide much better remuneration for the grocer, and infinitely better value for the purchaser. The following figures regarding Sultanas are of much interest:

	1902.	1901.
	Tons.	Tons.
Total crop	33,000	24,000
Shipments to date to U. K.	10,000	7,000

This year's shipment is an average one. That of last year was extremely short, and a rise of 20 per cent. took place subsequent to the corresponding date. The present stock in Asia Minor is about 6,000 tons. If the whole of this came to the United Kingdom it would only bring the total imports for the present year up to 16,000 tons, against an average of 19,000 tons.—Produce Markets' Review.

NOVA SCOTIA MARKETS.

Halifax, November 10, 1902.

TRADE for the past week in the wholesale grocery line has been remarkably good, and all firms have been kept extremely busy. In fact, there has been more than the usual volume of autumn business doing. Especially good orders have been coming in from the various parts of the Province, and payments at the first of the month were well met. A general healthy tone prevails and the trade is looking for a continuation of the same. The retail trade has also been good, and weekly or monthly accounts have been promptly settled.

Flour is showing a firmer tendency and the same difficulty is being experienced in getting orders filled promptly at the mills. Beans are easier and are now quoted at \$2. Oats are firmer, and 40 to 42c. is the general quotation. Potato cargoes are coming in very plentifully, but as the article is not so good a quality as the Nova-Scotian, the price of the latter is not affected and stands at 40 to 45c. It is reported that Prince Edward Island potatoes may be purchased at Charlottetown for 20c. Hay has hardly settled down to a regular quotation. Much will depend on the opening of good markets for export. The farmers are holding out for better prices than offered.

* * *

The market for fish in the West Indies is practically unchanged, and the same may be said of Brazil. Shipments are, however, going forward by every steamer, but the wholesalers claim that there is no profit in the business. Prices here, especially for cod, are very low, the market having been glutted by heavy arrivals of Newfoundland cod. The local market is well supplied with fresh cod, and a few mackerel occasionally. Fresh cod is bought by the wholesalers at 1½c.—the usual price being about 2c. Fresh halibut and other fish are also in plentiful supply.

* * *

Butter is not coming in so freely now and prices have an upward tendency. The same may be said of eggs. Case eggs are quoted at 19c. while fresh laid are retailing at 32 to 35c. Heavy beef is now coming in very freely, and there have been several auctions of carload lots. The quotation has fallen to 8c. on foot. Light beef is plentiful and has declined considerably. In fact, it is not wanted for the local trade. Fowls and turkeys are in good demand, but are no doubt being held back for the Christmas trade, when higher prices may be expected.

* * *

The reopening and enlargement of the pork packing establishment in Charlottetown, P.E.I., has created a demand there which has cut off the import of hogs from Prince Edward Island, and though the price lately declined here it may be expected to run higher later in the season. Barreled pork, which has declined considerably, is now quoted at \$22 to \$22.50. Lard is very scarce and there is said to be very little in hands of dealers here.

* * *

Wholesalers report that all kinds of soaps are firm and are likely to remain so. The soap manufacturers of the Maritime Provinces import nearly all the raw material they use from foreign markets and these are in great demand and consequently high.

* * *

Since the apple crop of Nova Scotia has been all packed it is found that there is a very small quantity that is fit for export, unless as No. 2s, which would probably be unprofitable. There will be about one-third of the usual quantity for export. So far, to November 5, the shipments at this port only reach 25,788 barrels, as against 71,149 barrels last year. The ss. Carlisle City arrived yesterday and will take about 5,000 barrels. The ss. Evangeline, now on her way here from St. John, will take a large quantity, probably 10,000 barrels.

R. C. H.

“Now-tu-Bizznes.”

. . . . In the language of the laconic, inimitable JOSH BILLINGS, “Now-tu-Bizznes.”

The imports of Japans
have fallen off over 50%
in the past 3 years.



Ceylon Greens versus **Japans**. “These are the issue.” Cast your eyes around, and you will readily see that the tide has turned, and not only this, but **“SALADA”** **Ceylon Greens** are on the tide, Japan teas are on the down grade to stay down. The new and better British grown **Greens** have caught the popular taste, against which there is no appeal.

Better get into correspondence with us, as we can probably give you considerable profitable enlightenment on this subject, and if supplied with names of your green tea customers we will sample them

The “SALADA” Tea Co., Toronto or Montreal.

Words of Appreciation.

A great many complimentary letters have reached us since the Special Fall Number was mailed.

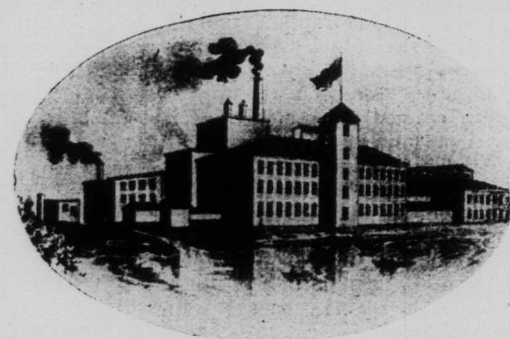
It is a source of no small satisfaction to us to know that our efforts to produce a first-class number have been so thoroughly appreciated, and our thanks are due to those who have been so thoughtful as to write us.

We regret the delay that occurred in the delivery of this number—a delay for which we were in no way responsible. All subscribers and advertisers have by this time, we hope, received their copies, but if there are any who have not, we would ask them to kindly notify us at once.

The Canadian Grocer

Montreal
232 McGill St.

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10 Front St. E.



LILY WHITE GLOSS STARCH

is packed in

Handsome 1-lb. Packets.

Beautiful 6-lb. Trunks and Tins.

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Strongest, Whitest, Purest.

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LIMITED,

Brantford, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, November 14, 1902.

GROCERIES.

AN active market continues for all lines of groceries, and the Christmas trade is now commencing to set in. The demand from all parts of the country is good, and particularly so from Eastern Ontario. A good many orders are also coming in from Western Ontario. Remittances are satisfactory, and the colder weather ought now to put more money in circulation amongst the farmers, as they from now on will be marketing their grain, and this will have the effect of increasing the demand for all classes of goods. Canned tomatoes remain as they were, high, with none offering, and the prices of corn and peas have advanced $2\frac{1}{2}$ and 5c. respectively in consequence. The decline in sugars of 5c. last week as we were going to press remains in force, and the sugar market here is fairly brisk for the time of year, and the prices are steady. Cane raws are held firmly, and no change either way is expected for some time to come. In the coffee market there is reported a scarcity of Mexican coffees, but this will hardly affect the local market. New crop foreign nuts are expected to arrive here before the end of the month, and the prices this year for all kinds of nuts will be firm and high. In teas, Japans and Chinas remain scarce and at a high level of price, the lower grades of Young Hysons being now almost unobtainable.

CANNED GOODS.

The canned goods market is not very active. The scarcity of tomatoes is still a feature and none are offering, either from the canneries or the wholesale houses. The dearness of these has caused an appreciation of $2\frac{1}{2}$ and 5c. respectively in the prices of corn and peas, for which there is a bigger demand than usual. Quotations now are, corn 95c. to \$1.25 and peas 90c. up. Tomatoes are nominal at \$1.75 up. In meats, fruits and fish there is little demand and the prices are unchanged.

COFFEES.

The local coffee market is quiet with a steady demand, but light for green Rios. Mexican coffee is scarce with none offering on the outside markets. Coffee abroad was weaker and declined under selling by tired holders. Quotations follow: Green Rio, No. 7, $7\frac{3}{4}$ c.; No. 6, 8c.; No. 5, $8\frac{1}{4}$ c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

There is as yet only a light demand for nuts, but the holiday trade will shortly set in and all lines then will be brisk. The first shipment of foreign nuts is expected to arrive about December 1. A letter received by a local house from Marseilles, France, states that the new walnut crop has been destroyed to a large extent by

three successive hail storms, and will, as a result, be only one-third of last year's yield which was 8,000 to 10,000 bales for export. And this quantity available for export will be greatly reduced if the London and Paris demand for green walnuts, which averages about 200 bales daily, continues.

RICE AND TAPIOCA.

Trade in rice and tapioca keeps up well, but the demand is mostly for small lots. The market in the south for rice continues firm and fairly active. We quote: B rice, $3\frac{1}{2}$ c.; Japan, $5\frac{1}{2}$ to 6c.; sago, $3\frac{3}{4}$ to 4c., and tapioca, $3\frac{1}{4}$ to $3\frac{3}{4}$ c. per lb.

SYRUPS AND MOLASSES.

The market for syrups and molasses continues active, with a good call for the brighter grades of syrups. There is a firm tone in the New Orleans market for new crop molasses.

SPICES.

A lull is being experienced this week in the local spice market. White pepper is firmer in sympathy with a stronger feeling on the outside market.

SUGAR.

The local sugar market continues steady with no large movement reported. The Canadian beet sugar refineries are now putting their product on the market. In New York, the prices of all lines of sugars declined on November 6 10c. per 100 lb. and this was followed two days later by a further drop of 10c. per 100 lb. on hard sugars by the independent refineries. This was soon met by The American Sugar Refinery Co., leaving refined on the United States sugar market for the week 20c. per 100 lb. lower for hards and 10c. for yellows. At the close, however, there is a stronger feeling in that market and indications of a recovery of at least 5c. per 100 lb.

Cable advices from London report a flat and lower market for beet sugar, the prices showing a decline of 3-4 to 1 1-2d. for the week. The quotations now are about 7s. 4 1-2d. per 100 lb. for 88' beet sugar f.o.b. Hamburg, for November and December delivery. The situation in cane sugars is strong, with offerings light, and tone and tendency in favor of sellers.

The total receipts at the four Atlantic ports for the week were 46,659 tons and meltings were nominal at 45,000 tons, leaving stocks practically unchanged. Last week it was stated by us that stocks in the United States and Cuba for the week were 17,000 tons less than for the previous week. The actual figures show an excess of 18,936 tons. The total stocks in Europe and America at latest uneven dates are 1,255,136 tons, against 467,191 tons at the same uneven date last year. The receipts of cane sugars at the United States four ports for the balance of the year will probably be light, and the indications apart from local disturbing influences are of growing strength. In view of the situation in the Republic it is un-

wise to predict the course of the market for the near future.

TEAS.

Indian pekoe souchongs are scarce and desirable lines are in demand at 5 1-2 to 6d. Medium flavoring teas from London are showing at slightly higher prices over last week, and the cup quality continues excellent. The higher classes of teas are bringing full prices and the late teas show good drawing quality. Fine Assams are rather easier, and also Ceylon greens of good appearance, of which few are offering. Indian greens are in good demand, but none are offering, and 7 1-2 to 9d. will be paid for attractive teas. Ceylon pekoe souchongs are in demand at 6 to 6 1-2d. for good drawing flavory teas. Good flavored Ceylon pekoes are worth 7 1-2 to 8 1-2d. Japan and China greens remain scarce and at a high level of price, the lower grades of Young Hysons being now almost unobtainable. A letter from Yokohama, bearing the date of October 17, states that teas of all grades there are now nearly exhausted and the few parcels are held for higher prices. A cable from London, Eng., this week reports the market there for Ceylon and Indian teas strong and rising. Mail advices from London report the market for Indian teas weaker through the list. Ceylon teas were also easier, the prices marking a distinct decline and fine teas were especially weak.

FOREIGN DRIED FRUITS.

CURRENTS.—The local demand for these is fair and the prices are unchanged. We quote: Fine Filiatras, $5\frac{1}{2}$ c. up; Patras, $6\frac{1}{4}$ to $6\frac{3}{4}$ c. and Vostizzas, 7 to 8c. per lb.

VALENCIA RAISINS.—These are in good demand, but are scarce. The prices are unchanged. We quote: Fine off stalk, $7\frac{1}{4}$ to 9c.; selected, $8\frac{1}{2}$ to 9c. and selected layers, 9c. per lb.

SULTANA RAISINS.—Trade in Sultana raisins is moderate and the prices are firm. We quote 9 to 13c. per lb.

DATES.—New fruit continues to arrive daily. The holiday trade has not yet set in. We quote: Fard dates, $7\frac{1}{2}$ to 8c. and Sairs, $4\frac{1}{2}$ c. per lb.

PRUNES.—A good local market for prunes is reported. Coast advices report a firm market on the large sizes in both the Californian and Oregon offerings. We quote as follows: Californian prunes, 100-110s, 4c.; 90-100s, 5 to $5\frac{1}{2}$ c.; 80-90s, 6 to $6\frac{1}{2}$ c.; 70-80s, $6\frac{1}{2}$ to 7c.; 60-70s, 7 to $7\frac{1}{2}$ c.; 50-60s, 8 to $8\frac{1}{2}$ c.; 40-50s, $8\frac{3}{4}$ to 10c. per lb.

FIGS.—There has been a good trade doing in figs and the prices are firm and stocks light. We quote: Elmes, 7-crown, 15c.; 3-crown, 12c. and Star, 11c. per lb. Naturals, 8 to 9c. per lb.

CALIFORNIAN EVAPORATED FRUITS.—A fair number of orders keep coming forward for peaches and apricots. We quote: Peaches, 9 to 11c. and apricots, 9 to 13c. per lb.

CALIFORNIAN SEEDED RAISINS.—These raisins have been coming in slowly, causing inconvenience to dealers on

this side. This difficulty is due to the scarcity of cars which is hampering the packers in getting the goods from the packing houses. The local market is steady. We quote: Californian seeded raisins, 3-crown, 7½ to 8c.; 4-crown, 8 to 8½c. per lb.

GREEN FRUITS.

There has been a fairly steady demand through the list for all kinds of green fruits and the prices are about the same as last week. There are lots of inferior apples on the market. We quote: Pears, per basket, 15 to 40c.; and apples, 10 to 25c. per basket and \$1 to \$2 per barrel; crabapples, 25c. per basket; lemons, \$1.25 to \$7 per box; onions, ordinary, 60c.; Spanish, 90c. per case; peppers, green, 15 to 30c. per basket; ripe, 60 to 75c.; oranges, Jamaica, \$2.25 to \$2.75 per box and \$5 per barrel; Jersey sweet potatoes, \$2.50 per barrel; coconuts, \$3.50 per sack; quinces, 20 to 35c. per basket; Cape Cod cranberries, \$9 to \$9.50 per barrel; Nova Scotian cranberries, \$8; bananas, \$1.25 to \$1.75 per bunch; grape fruit, \$4.50 per box.

VEGETABLES.

There is not much doing in the vegetable line this week and prices are about the same as last week. Quotations are: Lettuce, 30 to 40c. per dozen; radishes, 20 to 25c. per dozen; mint and parsley, 20 to 25c.; cauliflower, 50c. to \$1 per dozen; cabbage, 30 to 50c. per dozen and \$1.00 per barrel; pickling cabbage, 25 to 50c. per doz.; carrots, 40 to 50c. per bag; beets, 40 to 50c. per bag; potatoes, \$1 to \$1.20 per bag; celery, 50 to 75c. per dozen; corn, 8 to 15c. per doz.; squashes, \$1 to \$1.50 per doz.; pickling onions, 35 to 50c. per basket, pumpkins, 50c. per doz.; citrons, 40 to 50c. per doz.; artichokes, 50c. per bushel; spinach, 40c.; parsnips, 40 to 50c. per bag; vegetable marrow, 30 to 50c. per doz.

COUNTRY PRODUCE.

EGGS.—There are now only light receipts of fresh eggs and the trade is mostly in cold storage and pickled stock. We quote: Strictly new laid, 20c.; cold storage, 17 to 18c.; pickled, 16 to 17c.; seconds, 13 to 14c.

BEANS.—These continue scarce and high. We quote \$2 to \$2.25 per bushel.

DRIED AND EVAPORATED APPLES.—A few evaporated apples are offering at 6 to 6½c. No dried apples yet are on the market.

HONEY.—A fair amount of business keeps doing in honey. Quotations are: Extracted, 8 to 8½c. for large quantities and 9 to 9½c. per lb. in small lots. Combs, \$1.50 to \$1.75.

POTATOES.—The offerings of potatoes have been larger this week, quite a number of carloads coming from Eastern Ontario and Quebec. The price is 75c. per bag on track.

BUTTER AND CHEESE.

BUTTER.—Quite a quantity of butter, in large rolls and tubs, keeps coming forward and is meeting with a good demand. A number of creameries are closing for the season. We quote as follows: Finest 1-lb. prints, 17 to 18c.; choice large rolls and tubs, 15½ to 16½c.; secondary grades, tubs and rolls, 13½ to 14½c.; bakers', 12 to 13c.; creamery prints, 20 to 21c.; creamery solids, 19 to 19½c. per lb.

CHEESE.—This market remains firm and high and an active inquiry still keeps up from the Old Country. The stocks over there are lighter than usual while

the demand keeps up well owing, probably, to the high prices of meat and other articles of food. Stocks on this side of the Atlantic are supposed not to be as large as they were this time last year, but definite information is not obtainable. We quote 12 to 12½c. per lb.

POULTRY AND GAME.

POULTRY.—All kinds of poultry are now in good demand and exporters have commenced shipping the produce to the Old Country. For dressed fowl the quotations are as follows: Turkeys, 10c.; geese, 6c.; ducks, 7c. to 9c.; young chickens, 8 to 10c.; old, 6 to 7c. per lb. For live poultry the prices offered are as follows: Turkeys, 8c.; geese, 5c.; ducks, 7c.; chickens, young, 7 to 8c. and old, 6c. per lb.

GAME.—The colder weather has resulted in an increase in the receipts of game, but the demand continues light. Quotations follow: Teal, 20c. per pair; pin tails, 30 to 35c.; black ducks, 70 to 75c.; butterballs, 30 to 35c.; red heads, 60 to 65c. and blue bills, 20 to 30c.

FISH.

There is a fair demand for all kinds of fish. Oysters are active and firm. Frozen fish are now coming forward in increasing quantities. We quote: Frozen fish, trout, 7½ to 8c.; whitefish, 7½ to 8c. Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; pike, 6c.; British-Columbian salmon, 15 to 20c.; mackerel, 15 to 20c.; halibut, 15c.; blue pike, 4c.; live lobsters, 25c. per lb.; oysters, \$1.25 to \$1.35 per wine gallon; selects, \$1.50 to \$1.60; smoked ciscoes, \$1.25 per basket; Digby herring, 50c. per bundle of six baskets; finnan haddies, 7½ to 8c. per lb. in 15-lb. boxes; codfish, \$4.50 for 25-lb. boxes and \$1.80 for 2 doz. box; quail on toast, 5½c. in boxes; boneless cod, 4½c. per lb.; ciscoes, \$1.25 per basket; kippered herring, \$4 per case of 4 doz. tins; Labrador herring, in half-barrels, \$3 and lake herring, \$4; salt sea salmon, \$7.50 to \$8 per 100-lb. bbl.; salt sea mackerel, \$2 per kit (20-lb. pail.)

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—There is still not much grain being marketed and the prices are well maintained. On the St. Lawrence Market the prices are as follows: Red and white wheat, 70 to 71c.; goose wheat, 64 to 65c.; barley, 45 to 49c.; oats, 36 to 37c.; rye, 57½c. and buckwheat, 50 to 52c.; at outside stations, 67 to 68c. will be paid for red and white Ontario wheat, and 65c. for goose wheat.

FLOUR.—There is a good demand for all kinds of flour, but lower prices are looked for shortly. We quote: Ontario patents, in bags, \$3.35 to \$3.65; Hungarian patents, \$4 to \$4.10; Manitoba bakers', \$3.75 to \$3.90; straight roller, \$3.40 to \$3.50 per barrel.

BREAKFAST FOODS.—There is an active demand for oatmeal and the prices have been advanced 25c. per bag. We quote: Oatmeal, standard and granulated, in carlots on track here, \$4.45; standard rolled oats in carlots on track here, \$1.25 per barrel; in wood, 15c. extra; broken lots are 25c. per bbl. extra; rolled wheat, \$2.25 in 100-lb. bbl.; cornmeal, \$4; split peas, \$4.75; pot barley, \$4.25 in 196-lb. bbls., or \$4.10 in bags.

HIDES, SKINS AND WOOL.

HIDES.—The demand for hides is still moderate and the prices are unchanged. Quotations are as follows: No. 1 green,

Sc.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 9c. per lb.

SKINS.—The demand is principally for calfskins. Our quotations are as follows: Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do, 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each; shearlings and lambskins, 60c.

WOOL.—There is little doing in the wool market. The quotations are steady at 13½c. for fleece and 7½c. for unwashed wool.

TALLOW.—Prices of tallow are weak at 6½ to 7c. per lb.

SEEDS.

Local competition is forcing up the prices of alsike rather higher than the export market would warrant, so that the market here is rather nervous. The present quotations are \$7 to \$7.60 per 100 lb. for prime to choice seed. The prices for red clover are \$6.25 to \$6.60 per bushel outside, and timothy is quoted at \$1.50 to \$1.75.

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JAMAICA ORANGES

— ALSO —

California Dried Fruits.

GET OUR PRICES.

CLEMES BROS.,
TORONTO.

QUEBEC MARKETS.

Montreal, November 13, 1902.

GROCERIES.

THE demand for groceries this week has been very satisfactory and an active trade has transpired in practically all lines. In fact, some lines are in such active demand that jobbers have difficulty in obtaining supplies fast enough. Among the features of the week the decline in sugar of all grades has been prominent. The market for dried fruits is characterized by a pronounced scarcity in some lines, particularly raisins, which gives ground for the belief that prices will rule high for the year.

SUGAR

On Thursday last a decline of 5c. all round took place in the market for refined sugar. This was the result of a drop on the New York market of 10c. per 100lb., which was caused by a weakening in raw sugar. The present quotations for Montreal refined sugar are \$3.75 for No. 1 granulated; \$3.55 for No. 2 granulated and \$3.10 to \$3.60 for yellows. There is a good demand and an active market under the lower prices.

TEAS.

A feature of the market this week is the heavy demand for Ceylon blacks and green teas, a few parcels of which have been sold during the past few days at fairly good prices. The Ceylon green tea market went up about three farthings a week ago, and Ceylon low-grade blacks are up about 1/2c. since last week. There is still an active inquiry for Japans, but the market is exceedingly bare. The few that arrive via Suez and New York are eagerly looked forward to, especially any teas about 16 to 17c. A few Japans at 21 to 22c. are about the only kind that are in any fair supply at all here. One importer here has been advised by a Japan firm that teas quoted to their New York office at 23 yen in August last were now being quoted at 27 yen a picul. All teas for price were of very light, chaffy leaf, and low-priced hard leaf teas recently bought were no longer procurable, except in small quantities at an advance of 1/2c. per lb. There has been some inquiry from United States buyers for low grade China blacks, and Canadian holders here sold a quantity to that market, including some cheap congous and oolongs.

SYRUPS AND MOLASSES.

Business in syrups is still of rather small volume, owing to the continued low figure at which molasses is quoted. The latter, however, is expected to go higher before long. At present there is a better feeling in the market for Barbados molasses, and the price for small lots is firm at 24c. The demand is slowly improving. Corn syrups are quoted as follows: In bbls., 3c.; in half bbls., 3 1/2c.; in 1/4 bbls., 3 3/4c.; in 38 1/2-lb. pails, at \$1.40 and 25 lb. pails, \$1.10. Barbados molasses sells at 23 to 24c.; New Orleans, 16 1/2 to 17c.; Antigua, 21c.; Porto Rico, 35c. per lb.

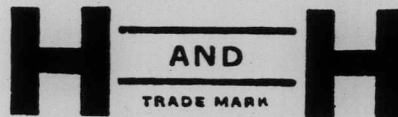
RICE AND TAPIOCA.

The demand for the above articles is steady, but the market is not active. There are no quotable changes to report this week. Our quotations are as follows: B rice, in bags, \$3.02 1/2; in 1/2 bags, \$3.07 1/2; in 1/4 bags, \$3.12 1/2; in pockets, \$3.17 1/2. In 10-bag lots an allowance of

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10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3½c.

SPICES.

There has been no important change in the market for spices. The feeling all round is firm, though no actual change in prices is reported on this market. We quote as follows: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

CANNED GOODS.

The movement in tomatoes was decidedly slow at the price of \$1.75 to which jobbers advanced them, and in consequence some wholesalers are now quoting \$1.50 again. There is still but a light movement in tomatoes, although the price is very firm, and no reduction is thought of. The demand for corn and peas is unusually good, due in a great measure to the high price of tomatoes. A new feature, and a very interesting one on this market is the tomato situation, is the reported importation of some round lots from Baltimore, one lot market is the reported importation of some round lots from Baltimore, one lot of 3,000 cases selling at \$1.50 per dozen. In other lines of canned goods there is nothing new to report this week. Our quotations are now: Tomatoes, \$1.50; corn, 82½ to 85c.; peas, 82½c. to \$1.20; string beans, 82½c. to 85c.; strawberries, \$1.45 to \$1.60; blueberries, \$1.25; raspberries, \$1.45 to \$1.60; gooseberries, \$1.45 to \$1.60; pears, 2's, \$1.60 to \$1.70; 3's, \$2.10 to \$2.15; peaches, 2's, \$1.65 to \$1.70; 3's, \$2.50 to \$2.75; 3 lb. apples, 85 to 90c.; gallon apples, \$2.10 to \$2.20; 2-lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, \$1 per doz.; spinach, \$1.50; sugar beets, 95c. to \$1.00; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

FOREIGN DRIED FRUITS.

CURRENTS.—Recent cables from Patras have been firm in tone and the primary market shows a higher tendency. It is now from ¼ to ½c. higher, and further advances may be expected. Locally, there is a good trade doing, and our quotations are as follows: Fine Filiatras, 5½ to 5¾c. in cases; cleaned, 5¾ to 5¾c. in 1-lb. cartons, 6¼ to 7c.; finest Vostizas, 6¼ to 7c.

SULTANA RAISINS.—There has been no change in these locally. Sultanas are now from 1½ to 2c. higher than the opening price. We quote 9½c. per lb. The primary market has advanced 5s. within the last fortnight, and the feeling is firm.

VALENCIA RAISINS.—The primary market has continued to advance, and as stocks are very light in importers' hands for this time of the year, prices, locally, are stiffening. We quote: Finest off-stalk, 7½ to 8c.; selected, 8 to 8½c.; layers, 8½ to 9c., according to brands.

CANDIED PEELS.—There is no change this week. Citron peel sells at 15c.; orange, 11½c. and lemon, 10½c. per lb.

MALAGA RAISINS.—There is a good demand for new Malaga raisins, and an active market prevails. Our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.10 to \$2.20; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.15 to \$3.25; ¼'s, \$1; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

FIGS.—There has been a good demand for figs of the new crop, and some importers are reported to be sold out. We quote: Eleme figs at 10½ to 20c. per lb., according to the size of the fig, and Comadres at \$1.20 per tapnet.

DATES.—There is nothing new to report. Hallowees, for delivery during the end of this month, are quoted at 4c.

CALIFORNIAN RAISINS.—The market is firm under an active inquiry. Three-crown muscatels sell at 7½c. per lb.

PRUNES.—The market is steady and prices are unchanged. Quotations are as follows: 8½c. for 40-50s; 8c. for 50-60s; 7½c. for 60-70s; 7¼c. for 70-80s; 6¾c. for 80-90s; 6½c. for 90-100s. Italian prunes are offered at the following prices: 40-50s, 7½c. to 7¾c.; 50-60s, 7 to 7¼c.; 70-80s, 5½ to 5¾c.; 90-100s, 4½ to 4¾c. per lb.

NUTS.

The market continues firm on all lines, although no change has been made in prices during the week, and we now quote as follows: Walnuts, 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 24 to 26c.; shelled almonds, 29 to 30c.; filberts, 9¼c.; Pecans, 15c.; Brazil nuts, 14 to 15c. per lb.

GREEN FRUITS.

Business during the week has been fairly good, notwithstanding a sudden change in the weather, and all lines in season are moving well. Canadian grapes and Delawares have gone out of the market. Chestnuts have become plentiful and are quoted from 1 to 2c. lower. Pineapples are \$1 per crate cheaper. Our quotations are as follows: Jamaica oranges, in bbls., \$5 to \$5.50 and in boxes, \$3; Messina lemons, \$4 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1 to \$1.50 and 8-hands, \$1; Canadian cabbage, 25 to 40c. per dozen; potatoes, \$1.15 to \$1.30 per barrel; plums, \$1.50; pears, \$3.25 and limes, \$1.50 per box; Canadian apples, in barrels, \$1.50 to \$3 and in baskets, 20c. to 30c.; egg plant, 50c. per basket; Canadian pears, 40c. per basket; Spanish onions, 55c. per crate and \$2.10 per case; sweet potatoes, \$2.75 to \$3 per bbl., and Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$8.50 to \$10 per bbl.; red onions, \$2.25 per bbl.; chestnuts, 9 to 10c. per lb.; Boston lettuce, \$1.15 per doz.; wax beans, \$2.50 per basket; green beans, \$2.50 per basket, and cucumbers, \$2.25 per doz.; pineapples, 21s, \$1 to \$1.50 per crate; Tokay grapes, \$3.25 per box; grape fruit, \$6 per box; new dates, 4¼c. per lb.; figs, 10 to 15c. per lb.

FISH.

Arrivals of fish have been heavy this week and the market at present is well supplied in all reasonable lines. Haddock is cheaper by about 1c. per lb. and dried codfish are quoted lower. Labrador salmon is now entirely out of the market. We quote: Haddies, 6 to 7c.; smoked herring, 9c. per box; fresh haddock and cod, 3¼c. per lb.; dore, 7 to 7½c.; pike, 6c.; halibut, 12c.; salmon, 15c.; No. 1 herring, Nova-Scotian, \$5.50 per bbl and \$3 per half-bbl.; No. 1 Holland herring, \$6.50 per half-bbl.; No. 1 Scotch herring, \$6.50

per half barrel and 95c. per keg; Holland herring, 70 to 80c. per keg; No. 1 green codfish, \$5.50 to \$5.75 and mackerel, \$20 per barrel; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish \$4 to \$4.50 per 100-lb. bundle; British Columbian salmon, \$12.00 per barrel; standard bulk oysters, \$1.40 per gallon; Marshall's kippered herring, \$1.45 per dozen; Canadian kippered, \$1.00 per dozen; Canadian ¼ sardines, \$1 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.; Malpeque shell oysters, \$6 to \$8 per barrel.

BUTTER AND CHEESE.

BUTTER.—There has been a decidedly firm butter market this week and there is every likelihood of it continuing in this condition. Without a doubt this year has been a record-breaker for butter men. In the opinion of one of Montreal's leading exporters, the climax has been reached, and while prospects for the future are bright, a further advance can hardly be expected. Prices are ¼ to ¾c. per lb. higher. There is a scarcity of finest. Both exporters and domestic buyers are eager to obtain this class of butter. There is a good supply of other kinds. Finest creamery is selling for 21¼ to 21½c., while finest Quebec is quoted at 20¼ to 20½c. Western creamery sells at 19 to 20½c. and western dairy at 14½ to 17c. per lb.

For the week ending November 8 shipments from the port of Montreal amounted to 20,814 packages, or 9,971 packages more than for the corresponding period last year. Shipments from May 1 amount to 493,825 packages, or 106,283 packages more than for the same time last year.

CHEESE.—Remarkably good is the condition of business in cheese, the market still showing exceptional strength. An advance of from ½ to ¾c. has taken place since our last report. Quebecs are selling at 11¾ to 12c. and Ontarios from 12 to 12¼c. The season is rapidly drawing to a close, and stocks, it is said, are none too heavy. These two factors, in a large measure, account for the strong market, and it seems that purchasers in Great Britain are displaying a keener desire than usual to obtain cheese at the ruling prices. A keen competition exists between exporters in this city.

Shipments from this port for the week ending November 8 amounted to 106,372 boxes, or 46,270 boxes more than for the corresponding week last year. Since May 1 we have shipped from Montreal 2,011,832 boxes, being 340,525 boxes more than for the same period last year.

COUNTRY PRODUCE.

EGGS.—A slight upward tendency can be reported this week. Straight receipts have advanced ¼c. per dozen. There is a fairly active demand for this class at 18½ to 19c. The price of July and August cold storage is 17½c.; pickled, 17¼c. and straight candled, 20c. per dozen.

BEANS.—Trade is rather quiet and in all probability top prices have now been reached. We quote: \$2.10 to \$2.15 for primes and in carlots, \$2.

HONEY.—Trade in honey still remains slow and prices are as before. We quote: White clover in comb, 11 to 11½c. and white strained, 8¼c.

POTATOES.—While there has been no change in the price of potatoes, a firm feeling is still maintained. Sales have

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Just received, by Allan Steamer, a consignment of Finest Crystallized Fruits in

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Now is the time to order for your Christmas and Holiday Trade. The above lines are all quick sellers. They will help increase your trade and profits. Place your order early, for these goods will go rapidly.

FOR FURTHER PARTICULARS ADDRESS,

HENRI JONAS & CO., - Montreal.

been made here at 65c. per 90 lb., while a choice car of Early Rose went for 70c.

MAPLE PRODUCTS.—Trade is reported to be in a fairly satisfactory condition, although there is not a great deal doing. Prices are unchanged. We quote: Syrup, in large tins, 70 to 80c.; in small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 8½ to 10c. per lb.

ASHES. Business is very quiet and prices are unchanged. We quote: Firsts, \$4.35 to \$4.40; seconds, \$3.60; pearls, \$6.25 per 100 lb.

POULTRY. The mild weather has in a large measure interfered with the poultry trade. Now that the cold weather has set in higher prices are anticipated. Both turkeys and chickens are selling for 12 to 12½c. per lb.

FLOUR AND GRAIN.

FLOUR.—Though no actual change in the prices has occurred, the tone of the flour market has become stronger and the feeling at present is very firm. Spring wheat flours are in excellent demand, and a good business both on local and country account is being done. We quote as follows: Choice Manitoba spring wheat patents, \$4.10; seconds, \$3.80; strong bakers', \$3.40; straight rollers, \$3.50 to \$3.60; winter wheat patents, \$3.75 to \$4.

GRAIN.—Several lines have weakened during the week and lower prices are quoted on some. In peas there has been a further advance and the present price is firm on account of the light offerings. Corn is from 1 to 2c. lower and buckwheat is about 1½c. lower. Oats have not changed in price. Trade is somewhat quiet in that line. We quote: Rye, 56c.; peas, 80c.; corn, 70c.; buckwheat, 57c.; 57½c.; barley, 49c.; oats, 36 to 36½c. ex-store.

OATMEAL. Trade continues fairly good and the prices are steady and unchanged. Rolled oats, in barrels, are quoted at \$1.50, and in bags at \$2.25 in jobbing lots. In large quantities the price is \$1.15 per barrel and \$2 per bag.

FEED. There is a good demand for all lines of feed and the prices are firm. Ontario grades are higher but Manitobas show no change. We quote: Manitoba bran, \$16 to \$17; shorts, \$18 to \$19; Ontario bran, \$16; shorts, \$18 to \$19; mouillie, \$23 to \$30, according to the quality.

BALED HAY. The tone of the market is a little firmer this week. There is an active trade doing at the following prices: No. 1 timothy, \$9 to \$9.50; No. 2, \$8 to \$8.75; clover, \$7 to \$7.50 per ton in carlots.

MONTREAL NOTES.

Valencia raisins have advanced. Sugar has declined 5c. per 100 lb. Canned tomatoes have been imported from Baltimore, and are selling at \$1.50. Last week 106,372 boxes of cheese were shipped from Montreal and 20,814 packages of butter. For the corresponding week last year reports show that 60,102 boxes of cheese and 10,813 packages of butter were shipped, so that the week ending November 8 makes a much better showing than the same week last year.

"Maple Leaf" granulated sugar, the product of The Ontario Sugar Co., of Berlin, Ont., is quoted by The Eby, Blain Co., Limited, who report already quite a large sale of this sugar.

NEW BRUNSWICK MARKETS.

St. John, N.B., November 9, 1902.

DURING the past week business has been good. Holiday shipments are in full swing. The wholesale grocery business was, perhaps, never on a better basis than at present. While some merchants still cut some lines, there is a better average profit than at least for some years. There is also the great advantage of selling goods on shorter terms as well as the great advantage of definite term with long open accounts, which in past years have been the cause of so many heavy losses. The markets continue very largely in sellers' favor. In the local market, while sugar is a little lower, foreign sugars are higher and the general tone is strong. Hops have shown a large advance and are held firm. Cream of tartar is a little easier.

OILS.—In burning oils the market is firm at the advance, and the quantity moving is very large. Lubricating oils continue to have a large sale for the season. Paint oils are in light demand, but linseeds hold at full prices, though turpentine is rather lower. Cod oil is in rather light supply this season.

SALT.—In Liverpool coarse salt the stock held is quite large, and the prices are unchanged. Regular receipts by the winter port boats will soon be to hand. Buyers can save money by arranging to have supplies shipped direct from steamer's side. Handling adds very quickly to the price of goods of this kind. Prices are likely to rule firm. In fine salt the market is unchanged, and we now quote: Liverpool coarse, 55c. to 60c.; English factory-filled, 95c. to \$1.00; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.75 to \$2.85 per bbl.; 10-lb. bags, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 22-23c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of two dozen; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—Tomatoes continue to be of particular interest. Stocks will be very light and the high prices are here to stay. Corn and peas are firm. In fruits, quite large stocks of gallon apples are held, local packed. The sale for No. 3 apples is very small. Peaches are a fair stock. Strawberries are firm and blueberries are scarce. Salmon is unchanged. The local demand for meats is light, but some orders for spring are being placed. Domestic fish, such as sardines, herring and haddies are being sold low, though stocks are not particularly large.

GREEN FRUITS.—Apples are rather dull. Nova Scotian stock is coming to hand freely, though the crop there is short. Very few Bishop pippins are offered. This is one of our best early winter apples. Quite a few Spies and other hard fruit are being received from Ontario. Oranges have a rather light demand and the prices are quite low. Lemons have been scarce. Full prices are asked. In grapes, some good Ontario stock is still offered. Malaga grapes have a better sale. There is a fair demand for quinces. A few peas are offered. Cranberries show a wide range as between native and imported. There is a light business in sweet potatoes. In bananas, a retail trade only.

DRIED FRUITS.—This is a very active line. New Californian prunes and raisins have been received, but only light receipts except prunes. Seeded raisins are

very scarce and bring extra price. Loose muscatels have been advanced on the Coast. Though seeded are not quoted higher you cannot get choice confirmed at old prices. New peels, citron, orange and lemon, were largely received last week but the market is lightly stocked. Figs are selling freely. Dates are to hand and the stock is fine, and the price for first goods is rather higher than will rule later. Currants, new cleaned, have been freely received. The market is rather firmer; the sale is large. Evaporated apples are unchanged. Onions are rather lower. In peanuts, the new goods quoted are rather easier than the old prices.

DAIRY PRODUCE.—Good butter is scarce and full figures rule. There is a fair stock of medium grade. Eggs are in better demand and rather better prices rule. Care needs to be taken in regard to quality. Cheese is very firm and the stock is not large.

SUGAR.—Local prices are off 5 cents, though the market is reported strong, foreign sugars being higher. Sales are large, particularly for granulated.

MOLASSES.—Some small cargoes of Porto Rico continue to arrive, but the stock here is not large, and there is a steady sale. Rather higher prices rule. Barbados is getting well cleaned up.

FISH.—There is quite a little interest in smoked herring. Prices continue to advance. The stock here is very light and very few to come forward. In dry fish prices are unchanged. There are fair stocks held. Pickled herring hold steady at quite full figures. The sales are quite large. Finnan haddies are a large business. Prices are unchanged. A few spring shad are offered. Alewives are very dull. We quote: Haddies, 4 to 5c.; smoked herring, 9 to 9½c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.65 to \$1.70 per 100 lb.; pickled herring, \$2 to \$2.25 per half barrel; dry cod, \$3.50 to \$3.65; pickled shad, per half barrel, \$6.

FLOUR, FEED AND MEAL.—In flour, both Manitoba and Ontario grades hold firm. Oats and oatmeal are higher and tend upward. Cornmeal is rather lower. Feed is higher and not so freely offered. Beans are easier. Business is light. Barley has a limited sale. Peas are still scarce and high. We quote: Manitoba flour, \$1.60 to \$1.70; best Ontario, \$1.20 to \$1.25; medium, \$3.95 to \$4.10; oatmeal, \$1.40 to \$1.50; cornmeal, \$3.10 to \$3.15; middlings, in small lots, \$26 to \$28; oats, new, 40 to 44c.; handpicked beans, \$2.25 to \$2.30; prime, \$2.05 to \$2.75; yellow eye beans, \$2.80 to \$3; split peas, \$5.15 to \$5.25; barley, \$1.25 to \$1.40; hay, new, \$9 to \$10.

ST. JOHN NOTES.

Messrs. Jones & Schofield have received the first direct shipment of Californian seeded raisins.

A. L. Goodwin has received a large shipment of new dates, the first new goods of the season.

Large shipments of "Kux Joy" cleaned currants, direct shipment from Greece, were received by the trade this week.

Theo. H. Estabrooks, packers of "Red Rose" tea, is supplying dealers selling "Red Rose" tea with a particularly pretty calendar to supply to their customers.

The trade this week are receiving their supply of Batger's peels. This is the peel chiefly handled here for some years, and its reputation for quality is fully maintained.

It is not good policy to offer substitutes for Royal Baking Powder, nor to sell the cheap alum powders under any circumstances.

The consumer whose trade is most valuable wants the best and purest goods, and in baking powder this is the "Royal." If he does not find the Royal at your store he will go elsewhere for it, and in so doing there is a liability that he will carry all his orders with him.

"Condor"
Japan and Black Teas.
Baking Powder, Vinegar,
Mustard.

Madam Huot's Coffee.

"Nectar"
in Black Tea,
lead packets and fancy tins only.

Some Great Values for You to Pick Up:

JUST IN---	36	Half-Chests Moyune Young Hyson Tea, at	18 1/2 c.
	35	" " " " " "	16 1/2 c.
	31	Chests Ceylon Black Pekoe, "Venture," of rich flavory liquor, at	17c.
	32	Chests Indian Black Pekoe, "Chincorie," heavy, useful liquor, for blending, at	13 1/2 c.
	18	Chests Ceylon Black Pekoe Souchong, "Rangalla," heavy, flavory liquor, at	13 1/2 c.
	20	Cases, containing 12 5-lb. boxes each, Orange Pekoe, fine hill grown Ceylon Tea, branded "Old Crow," at	27 1/2 c.
	10	Cases, containing 12 5-lb. boxes each, G. T. Orange Pekoe, choicest Ceylon Black Tea, branded "Condor," at	35c.

Now 15 days from the Coast---due any day:

125	Half-Chests Japan Tea, at	18c.
------------	---------------------------	-------------

Few coming at that price this year. Jump in and buy.

E. D. MARCEAU

281-285 St. Paul St., Montreal

SPECIALTY OF

High-class goods in Teas, Coffees and Vinegars.

"Old Crow"
Baking Powder, Mustard,
Vinegar, Black Tea.

"QME"
Baking Powder, Vinegar,
Spices, Coffees.

The **American Coffee Co.**
 IMPORTERS AND JOBBERS,
TORONTO.
 Special Blends: ———
 "GOLDEN EAGLE," "MANHATTAN,"
 "MONTERY."
 Correspondence Solicited.

Perkins, Ince & Co.
Wholesale Grocers
 FRONT STREET EAST,
Toronto.



LEARN

Rapid and Ornamental Lettering for Signs, Show Cards, Price Tickets, etc. A new field for Clerks, Merchants, Window Trimmers and others to increase their earning capacity. My book of instruction at \$1.00 tells all, and is illustrated with 34 Sign Writers' model alphabets and Figures. It will teach you the art during leisure hours **AT HOME.** Reliable. Students everywhere. Write to-day. Address: **W. EDWARDS, Carleton Place, Ont.**

NEW SEASON'S
MOYUNE SIFTED YOUNG HYSON
 EXCEPTIONAL QUALITY AND VALUE.
WARREN BROS. & CO.
 TORONTO.

Established 1869.
BUTTER, CHEESE, EGGS, POULTRY.
 Consignments solicited.
 Highest prices. Prompt returns.
A. GIBB & CO.
 83 COLBORNE ST., TORONTO

Wanted

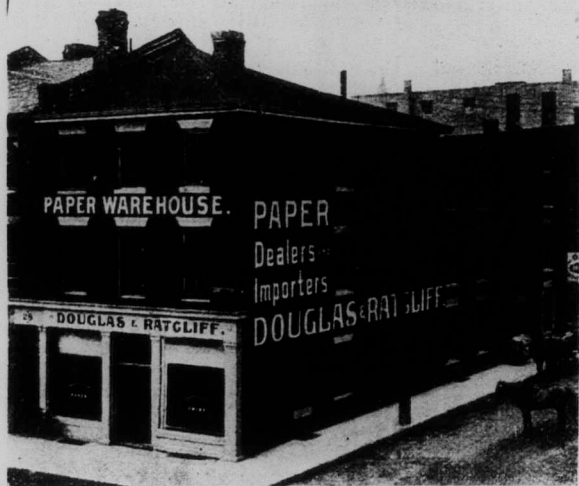
Sun-Dried Apples and Evaporated. Will buy f.o.b. I am also open to buy Poultry, Eggs, and Butter.
CORRESPONDENCE SOLICITED.
C. NEUGENT,
 TRENTON, - ONTARIO.

A LITTLE ADVERTISEMENT

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited, Montreal and Toronto

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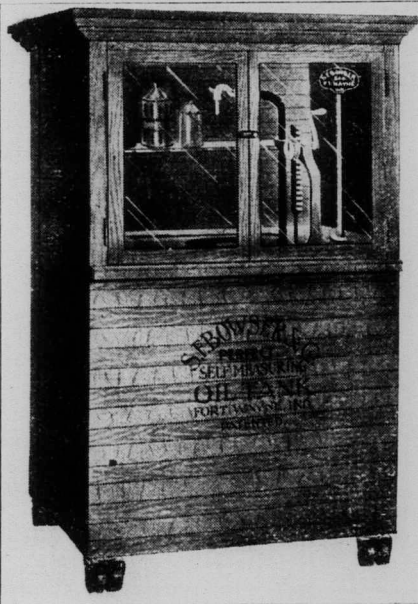


OUR NEW ADDRESS IS :

**30 WEST MARKET ST.
 TORONTO**

DOUGLAS & RATCLIFF

A Wise Man Once Said



FIRST FLOOR CABINET.

"IT IS BETTER TO BE SURE OF A FEW FACTS THAN TO KNOW A GREAT MANY THINGS THAT ARE NOT TRUE."

To an ordinary mortal that statement savors of good sense. There are a few facts about oil tanks of which we are absolutely sure. We refer more particularly to...

Bowser

3 MEASURE SELF MEASURING

Oil Tanks

WHICH WE BELIEVE ARE

THE BEST OIL TANKS UPON EARTH.

The reason for our faith is that we know HOW and OF WHAT they are built. We know the patience, and care, and skill, and honesty that is built into every one of them. We know their accuracy of measurement. We know their value from the standpoint of economy of oil and of time, and labor. We know they are cheap at the price we get for them. In fact we know all about them and we would like you to know. The best years of our lives have gone into the labor of bringing Bowser Tanks to their present state of mechanical perfection. The labor has been ours, the result is yours. We build them not for ourselves, but for you. All we ask of you is a chance to demonstrate their worth, and adaptability to your needs. This will cost you nothing. WRITE FOR CATALOGUE "B."

S. F. BOWSER & CO.

Factory, FORT WAYNE, INDIANA.
 65 Front St. East, TORONTO.

CORKS and CAPSULES

Your requirements in these lines can be well looked after by us. We have both machine and hand-cut goods. All sizes cut to order. Also brewers' supplies.

S. H. EWING & SONS

96 KING ST., MONTREAL.

Telephone Bell Main 65
Merchants 522.

Toronto Branch, 87 YORK ST.

TELEPHONE MAIN 204.

Telephone orders receive prompt attention.

OTTAWA TRADE GOSSIP.

November, 11, 1902.

BUSINESS this week among retailers has been rather quiet. Your correspondent was around among retail stores in all parts of the city to-day and nearly all merchants who were seen reported business dull. Wholesalers and manufacturers are pretty busy filling orders and getting ready for the Christmas trade. Orders for Christmas confectionery are being solicited this week.

Not many changes in prices have taken place since last week, except a drop in sugar of 5c. per 100 lb.; granulated is now \$3.82.

Tomatoes, if anything, are firmer, the jobbing price looking as if it is going to be \$1.75 per dozen. Those who have to buy will certainly have to pay high prices, unless they can buy from retailers, who seem to be the best off in the whole situation. In speaking with a number of retailers most of them have received their full order for canned goods when it had been placed with a wholesale house, but those who bought direct from the factory had to take a percentage.

White beans are firm at \$2.20 to \$2.25 per bushel.

Hams and bacon are selling slow and prices are easier than a month ago. We quote: Hams, 10 to 12c.; pounds, 12 to 13c.; choice breakfast bacon, 11c.; Windsor bacon, 11c.; rolls, 11 to 12c. Pure leaf lard, in tubs, 11c.; kettle rendered, 12c. per lb.

Butter is a little more plentiful since the first of the month, but not enough to affect the price. Creamery is selling at 23c. in prints; choice dairy, 18½ to 20c. Eggs are firm at 18c. Potatoes are very scarce this week at 70 to 75c. per bag. Around this section potatoes are said to be more plentiful than anywhere

in Ontario, but they are being shipped to outside points, which is affecting the city market. In flour, patent is selling at \$1.10 and strong bakers at \$3.80.

In green fruit at the Ottawa Fruit Exchange the receipts of apples have been very large, but despite that fact prices have been very good. Yesterday's sale was a large one and prices ruled as follows: No. 1 Spies, \$3.25 to \$3.50; No. 2 Spies, \$2 to \$2.25; No. 1 Greenings, \$2.65 to \$2.75; No. 2 Greenings, \$1.85 to \$2.05; No. 1 Baldwin, \$3 to \$3.25; No. 2 Baldwin, \$2 to \$2.25; No. 1 Snows, \$3.25 to \$3.50; No. 2 Snows, \$2 to \$2.25; No. 1 Mackintosh, red, \$3.25 to \$3.50; No. 1 Russet, \$3.10; No. 2, \$2 to \$2.20; No. 1 Cranberry Pippin, \$2.65 to \$2.75; No. 2 Cranberry Pippin, \$2; No. 1 Canada Red, \$3; No. 2 Canada Red, \$2.25; No. 1 Ben Davis, \$3; No. 2 Ben Davis, \$2.25; No. 1 Golden Sweet, \$2.50; No. 1 Bell Flower, \$2.75; No. 2 Bell Flower, \$2.10; No. 1 Phoenix, \$2.75 to \$2.95; No. 2 Phoenix, \$2.30; No. 1 Baxter, \$2.10; No. 1 Scarlet Pippins in large sugar barrels, \$3.25 to \$3.50; Jamaica oranges, in bbls., \$3.50 to \$4; ditto in boxes, 176s and 200s, \$1.80 to \$2.25; sweet potatoes, \$2.75 to \$3; Malaga grapes, \$1 to \$1.25; cranberries, Cape Cod, \$9 to \$9.75. Cranberries are scarce and likely to be higher.

Howee dates, 5½c.; layer dates, 4 to 5c.; Persian dates, in pkts., 5½c.; red and white onions, in bbls., \$1.25 to \$1.50; Spanish onions, 4¼ to 50c. per crate.

The last lot of grapes that are expected this season, some 1,500 baskets, sold according to variety from 15 to 20c. per basket.

In future at the Exchange there will only be three sales a week, Monday, Wednesday and Friday, as it gives the company a chance to handle the large quantity of apples, and now that the small fruits are over it is unnecessary for holding a sale every day.

G. W. Hunt expects to store some 25,000 barrels of apples this year in his new building.

NOTES

Ald. Cunningham, a prominent grocer, of Rideau street, has made application for membership in the Ottawa Retail Grocers' Association.

A. Huckles & Co., of this city, are manufacturing a jelly powder which is making a mark here. They also have for the Christmas trade a nice lot of fruit syrups in bottles of all sizes.

Wholesalers find great difficulty this year in receiving their goods, owing, it is said, to the scarcity of cars, which causes the delivery to be slow in many instances. It goes to show, however, that trade must be growing to an enormous extent in Canada.

In connection with the canned goods situation it is reported that a certain jobbing house in this city, which placed an order for a large lot of tomatoes with a Montreal firm at a figure showing a profit above factory prices, is entering suit owing to its non-delivery, for the value of the order now. It will be interesting to hear the result, which won't be known until January.

The Retail Grocers' Association held their regular meeting last night. The president, Mr. Prevost, who had promised a paper some time ago on "Partnership in Business," brought up the question for discussion. His ideas were in favor of a partnership, but as he had not completed the paper, he will have it ready for the next meeting. A great deal was discussed for and against partnership, which was very interesting for those present. Several accounts were passed and the president and secretary were appointed to canvass a few prominent grocers who have not joined the association.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

to get them on the roll before the next meeting.

It was decided to hold a progressive luncheon party in Booth's Hall before the end of the month. The executive committee were instructed to make all arrangements.

The question of buying winter apples was discussed and the ideas of several members were brought out which was a benefit to others not so well posted.

MANITOBA MARKETS.

Winnipeg, November 9, 1902.

BUSINESS continues good and the fourth of November saw a larger percentage of paper covered than is usual on that date, which is always a heavy one in Western banks. There is some complaint among jobbers that country retail merchants have been speculating in land and asking more time on this account, but this does not apply to any considerable portion, and business is on the whole very satisfactory. After the very fine warm weather which continued up to Monday morning, the 3rd instant, there has come a change to sharp cold with light snow. This has proved a great stimulus to the sale of clothing and footwear, and incidentally, also, it increases the sales of groceries, as farmers coming in for one line of supplies are pretty sure to buy all they need. If the present frost continues it will very speedily put an end to fall plowing, and that will increase the wheat hauling.

Considerable interest is being taken in a notice received from the Government at Ottawa calling attention to the fact that there is a penalty of \$100 attached to the selling or offering for sale as "vinegar," a more or less colored liquid consisting essentially of impure diluted acetic acid obtained by the oxidation of wine, beer, cider, or other alcoholic liquids. It is generally understood that a very considerable amount of vinegar, claimed to be pure spirit proof, has been offered and sold at from 7 to 8c. per gallon less than genuine proof vinegar can be laid down in Winnipeg.

CANNED GOODS.—The tomato situation continues to occupy considerable attention. One consignment of tomatoes now on its way to Winnipeg was bought in Baltimore for \$1.90 per case, the duty is 96c. per case and the freight will be at least 50c., if not more. The Western representatives of Rose & Laflamme, Montreal, are offering tomatoes at \$1.55. This would mean \$3.60 per case delivered Winnipeg. Corn is reported growing scarce and although it has not advanced on this market it is very firm. Peas are also firm and without change. All lines of canned fruits are in nominal demand.

SUGARS.—The demand is fair and the price is now \$4.40 for granulated and \$3.80 for bright yellows.

SYRUPS.—All classes of corn syrups are higher in sympathy with corn.

GREEN FRUITS.—The market is returning a more normal tone after the slaughter prices produced last week by the sale of carlots by transient traders. Apples, Kings and Spies, are quoted at \$1.50, other winter varieties at \$2.25; Jersey cranberries, to arrive Monday, \$11; lemons, \$6; Mexican oranges, \$4.50 to \$5, according to size; bananas, \$3.50; Tokay grapes, \$3; Malaga grapes, \$8; sweet potatoes, \$6 per barrel.

HONEY.—A very fair trade is being done and the prices range as follows:

A LIVE DOLLAR

is the dollar with which you purchase

Clark's Meats

and

Specialties.

Always safe and always earning a profit for you.

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

MINCE MEAT.

Everybody is talking Mince Meat these days, and they all tell you their's is the best.

We don't talk much, but we get there just the same, as others do the talking for us.

Capstan Mince Meat once sold is always sold.

In Packages or in Bulk, from 7 lb. pail to 600-lb. barrel.
CAPSTAN MFG. CO., Toronto.



NEW GOODS

JUST ARRIVED.

Fancy Cape God Cranberries
Fancy Malaga Grapes
Fancy Jamaica Oranges
PRICES RIGHT.

HUGH WALKER & SON, Direct Importers, GUELPH, ONT.



We want 100,000 Live Chickens annually for our export trade

We will pay the highest possible market price for really prime well-fed birds.

Correspond with
SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

Strained honey, in 60 lb. tins, 12c.; white clover in comb, \$2.40; dark honey in comb, \$1.50; white clover, in 1 lb. glass jars, \$1.50 per case.

CEREALS.—The market is steady and no changes to report in any line.

FLOUR.—Market is good, with fair export trade, and prices are unchanged. We quote: No. 1 patent, 82; No. 2, 81.85; No. 3, 81.55; No. 4, 81.25.

DAIRY MARKET

BUTTER.—There is little or no change. Stocks of creamery are cleaned up and even the holdings by city dealers are small. The city creameries that continue in operation all-winter are quoting 25c. per lb. at factory to city customers. Dairy Butter.—Supplies are fair and some of the butter coming in is very good. There is, however, a good deal that is off grade, 14 to 15c. Winnipeg is quoted for the best lots of dairy butter.

CHEESE.—Manitoba made is now about cleaned up and dealers are trading chiefly on Ontario, for which they ask 13 to 13½c. per lb.

EGGS.—The few cold days have practically ended the egg supply which has been light all fall. Storage eggs are selling at 23c. per dozen.

DEATH OF A COMMERCIAL TRAVELLER.

Harry W. Craig, the well-known commercial traveller for Geo. J. Hamilton, baker and confectioner, Pictou, N.S., died at his father's (ex Mayor Richard Craig) house last Friday of cancer of the brain. Deceased was 28 years of age and the youngest son. His brothers are Richard T. Craig, grocer, Truro, and Alvin J. Craig, grocer, Pictou.

STOVE POLISH FIRM'S CARDS.

The F. F. Dalley Co., Limited, stove polish manufacturers, Hamilton, are sending out, to all who wish it, a neat little card with the following humorous get-up on the back of it:

A Dutchman, addressing his dog, said, "You vas only a dog, but I wish I vas you, when you go mit your bed in you shust turn round dree dimes and lay down; ven I go mit the bed in I hav to lock up de blace, and wind up the clock and put the cat out, and ondress myself, and my frou wakes up and scolds, den de baby wakes up and cries and I have to walk him mid de house round, den maybe, ven I gets myself to bed it is time to get up again. Ven you get up you shust stretch yourself, dig your neck a leedle and you vas up. I haf to light de fire, put on de kiddie, scrap some mit my wife already and git myself breakfast. You play around all day and have plenty of fun. I haf to work all day and have plenty of drouble. Ven you die you vas dead; ven I die I haf to go to hell yet."

Please mention THE GROCER when writing.

R. Arthur, of Barbados, who is on a visit to Toronto, says that Canadians should increase their trade with those islands. The United States takes nearly all the Barbados product, especially sugar. Canadians get a little of the small trade and sometimes orders are cancelled on account of the slowness of Canadians in filling them. Canadians ought to be ashamed to allow it to be said that they are not as fast as the people of the United States.

Crocers and Confectioners can rely upon the purity and excellence of

COWAN'S Cocoa, Chocolate and Famous Blend Coffee.

Cowan's Cake
Icings,

Cowan's Pure
Confections.

QUEEN'S DESSERT CHOCOLATE.

CHOCOLATE CREAM BARS.

CHOCOLATE GINGER, WAFERS, ETC.

COWAN'S SWISS MILK CHOCOLATE.

THESE ARE CHOICE CHRISTMAS GOODS.

THE COWAN CO., Limited

TORONTO.



Canadian Maple Syrup

Made straight from the maple tree and guaranteed pure; no adulteration whatever;

stands upon its merits; money refunded if not satisfactory.

Canadian Maple Syrup Co., TORONTO, Canada.

G.O.B. Manitoba Patent

surpasses in whiteness and purity any All-Manitoba patent flour of same price, and has equal strength.

We have considerable Bran and Shorts to offer in mixed cars. Our CALLA LILY is A 1 family flour.

MODEL ROLLER MILLS, Perth, Ont.

"Sarnia" OIL LAMP

Equal to best American Oil.

GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

SEASONABLE GOODS

NOW IN STORE,
PER SS. BELLONA.

FINEST FILIATRA CLEANED CURRANTS, Cases and Half-Cases.

CHOICE VOSTIZZA CURRANTS, Half-Cases.

GOLDEN HALLOWEE DATES. CHOICE SAIR DATES.

C. & B LEMON, ORANGE AND CITRON PEELS.

NEW SHELLLED ALMONDS AND WALNUTS.

SELECTED AND F.O.S. VALENCIA RAISINS.

All New Goods at Lowest Prices.

Ask for Quotations.

The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS,

GUELPH, ONT.

Telephone No. 275.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:

GEO. J. CLANCY & CO.
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

LISTEN!



We are offering goods at the uniform Association prices.

We solicit your patronage on **the merit of our goods.**

We guarantee the quality of any line of goods packed by us **equal to the best brands packed on the Continent of America.**

We are ready to support this statement with samples. **Don't be side-tracked.**

Your wholesale house will supply our best brands if you insist upon it. If not, write for quotations.

Delhi Canning Co., Limited, -:- Delhi, Ont.

Gillard's Sauce Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO

HIS MAJESTY THE KING

AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

GILLARD & CO., Limited, LONDON, ENG.

Confectionery

Now is the time to place your orders for the Christmas trade. We make everything in the candy line, from the Finest Bon-Bons and Chocolates to the

old-fashioned Sugar Sticks and Bull's Eyes. A big line of one-pound and half-pound fancy boxes, to retail from 10c. up.

The Canada Biscuit Co., LIMITED

KING ST. WEST AND BATHURST ST., CARS PASS OUR WORKS.

KING and BATHURST STS., TORONTO.



Bovril

BY SPECIAL APPOINTMENT

PURVEYORS TO HIS MAJESTY THE KING.

THE DEMAND FOR BOVRIL CONTINUES TO INCREASE ENORMOUSLY AS ITS MERITS BECOME WIDER AND WIDER KNOWN. Grocers will serve their own interests by keeping a plentiful supply on hand to meet the requirements of their customers.

BOVRIL IS THE ORIGINAL AND ONLY RELIABLE FLUID BEEF.

Pure Gold Jelly Powder
 Pure Gold Flavoring Extracts
 Pure Gold Baking Powder

WE MAKE THE DEMAND, YOU SELL THE GOODS EASILY.

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CURRENT MARKET QUOTATIONS

November 13, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 35.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

	Montreal.	Toronto.	St. John, Halifax.
BUTTER, CHEESE AND EGGS			
Dairy, choice, large rolls, lb.	17 18	15 16 1/2	16 18
" " pound blocks.....	15 1/2 18	17 18 1/2	17 18
" " tubs, best.....	14 15 1/2	13 1/2 14	14 15
" " tubs, inferior.....	20 1/2 21 1/2	19 19 1/2	20 23
Creamery, boxes.....	11 1/2 11 1/2	12 12 1/2	11 11 1/2
" " prints.....	18 18 1/2	17 19	17 19
Cheese, new, per lb.....			
Eggs, new laid, per doz.			
CANNED GOODS			
Apples, 3's.....	2 50	2 25 2 50	2 00 2 20
" " gallons.....	2 20 2 25	2 00 2 40	
Asparagus.....	1 00 1 00	80 1 00	1 10
Beets.....	1 00 1 30	1 50 1 70	1 50 1 80
Blackberries, 2's.....	1 25		95 1 00
Blueberries, 2's.....	80 90	90	90 95
Beans, 2's.....	82 1/2 85	90 1 25	80 90
Corn, 2's.....	2 25 2 30	2 10 2 25	2 80 2 40
Cherries, red, pitted, 2's.....	2 25 2 30	2 00 2 25	
" " white.....	85 90	95	85 90
Peas, 2's.....	95 1 05	1 00 1 10	1 10 1 15
" " sifted.....	1 05 1 15	1 30 1 40	1 20 1 25
" " extra sifted.....	1 50 1 60	1 50 2 00	1 75 1 80
Pears, Bartlett, 2's.....	1 90 2 00	2 00 2 40	2 00 2 25
" " 3's.....	2 00 2 40	2 25 2 50	2 15 2 25
Pineapple, 2's.....	2 25 2 40	2 50 2 80	2 50 2 60
" " 3's.....	1 75 1 85	1 75 1 90	1 75 1 75
Peaches, 2's.....	2 60 2 70	2 50 2 75	2 70 2 80
" " 3's.....	1 30 1 35	1 10 1 25	1 30 1 60
Plums, green gages, 2's.....	1 20 1 25	1 00 1 10	1 30 1 50
" " Lombard.....	1 00 1 25	1 00	1 10 1 30
" " Damson, blue.....			95 1 00
Pumpkins, 3's.....		2 10 2 25	2 10 2 25
" " gallon.....	1 40 1 50	1 60 1 80	1 70 1 75
Raspberries, 2's.....	1 50 1 75	1 60 1 75	1 60 1 75
Strawberries, 2's.....	1 00 1 25	1 15	1 10 1 15
Succotash, 2's.....	2 75 3 20	3 25	1 25 1 30
Tomatoes, 3's.....	8 00 8 75	8 50 8 70	8 25 8 25
Lobster, tails.....	1 75 1 85	1 75 1 80	1 75
" " 1-lb. flats.....	1 00 1 10	1 15 1 25	1 35 1 45
Mackerel.....	1 47 1/2 1 52 1/2	1 50 1 52 1/2	1 50 1 75
Salmon, sockeye, Fraser.....		1 40 1 45	1 15 1 25
" " Northern.....		1 50 1 52 1/2	
" " Horseshoe.....	1 00 1 15	1 05 1 15	1 00 1 10
" " Cohoes.....	12 12 1/2	0 15 16	14 15
Sardines, Albert, 1/2's.....	20 21	22 23	20 21
" " Sportsman, 1/2's.....	11 1/2 12		12
" " key opener, 1/2's.....	19 20	23 23	20 21
" " P. & O., 1/2's.....	9 11	12 1/2 13	16 18
" " Domestic, 1/2's.....	20 22 1/2	25 27	10 11
" " Mustard, 1/2 size, cases.....	27 30	35 38	33 36
" " 50 tins, per 100.....	4 7 8	4 9 11	3 1/2 4 1/2
Haddles.....	7 50 11 00	8 50 9 00	3 50 4 00
Kipper Haddles.....	1 00 1 00	1 00 1 10	85 1 00
Herring in Tomato Sauce.....	1 00 1 55	1 00 1 70	85 1 00
CANDIED PEELS			
Lemon, per lb.....	10 1/2	10 12 1/2	12 13
Orange, ".....	11	11 18	12 13
Citron, ".....	15	15 18	15 17
GREEN FRUITS			
Oranges, Sorrentos, per case.....	3 75 4 00		
" " Jamalcas, per bbl.....		5 10 5 25	5 00 6 00
" " per case.....	3 00	2 35 2 75	
Quinces, per basket.....		0 25 0 35	0 65 0 75
Lemons, Messina, per box.....	4 00		5 00 6 00
Lemons, Californian, ".....		4 25 5 00	2 25
Bananas, Firsts, per bunch.....	1 00 1 80	1 25 1 75	1 50 3 00
Apples, per bbl.....	1 50 3 10	1 00 2 00	
Tomatoes.....	4 0 40	0 30 0 50	0 60 0 85
Pears.....			
Peaches.....			
Norsey Sweet Potatoes, per bbl.....	2 75 3 25	2 10	4 00
Antelopes, per crate.....			
Malaga grapes, per bbl.....		6 00 7 00	5 50 6 00
Chabapples, per basket.....			0 30
Apples, per basket.....	0 20 0 30	0 10 0 25	
Grapes, per basket.....		0 20 0 40	30 50
Peppers, green, per basket.....		0 40	
Peppers, ripe.....		0 40 0 60	
Raspberries, Cape Cod, per bbl.....	8 50 10 10		6 50 8 50
Raspberries, Nova-Scotian, ".....			8 10
Banternuts, per basket.....		0 25	
SUGAR			
Granulated St. Lawrence and Red.....	3 75	3 83	
Granulated, Acadia.....	3 70	3 78	3 85
Paris Lump, bbls. and 100-lb. bxs.....	4 30	4 38	4 50 4 75
" " in 50-lb. boxes.....	4 40	4 48	4 75 5 00
Extra Ground Cing, bbls.....	4 20	4 28	
Powdered, bbls.....	4 0 1/2	4 45	5 50 5 80
Phoenix.....	3 65	3 63	
Cream.....	3 50	3 58	
Extra bright coffee.....	3 60	3 78	
Bright coffee.....	3 50	3 58	
Bright yellow.....	3 45	3 53	3 55
No. 3 yellow.....	3 40	3 48	
No. 2 yellow.....	3 20	3 38	
No. 1 yellow.....	3 10	3 15	3 25

	Montreal.	Toronto.	St. John Halifax.
HARDWARE PAINTS AND OILS			
Wire nails, base.....	2 55	2 55	3 20
Cut nails, base.....	2 35	2 45	2 85
Barbed wire, per 100-lb.....	3 00	3 00	3 50 3 75
Smooth Steel Wire, base.....	2 60	2 60	
White lead, Pure.....	5 87 1/2	5 00 5 25	6 80
Linseed oil, 1 to 2 bbls., raw.....	8 1/2	7 0	7 4
" " boiled.....	85	73	77
Turpentine, single bbls.....	67	75	78
Benzine, in bbls., per gal.....		18 1/2	21
SYRUPS AND MOLASSES			
Syrups—			
Dark.....	1 1/2		
Medium.....	2 1/2	30 32	
Bright.....	3 1/2	35 37	
Corn Syrup, barrel, per lb.....	3	3	
" " kegs.....	3 1/2	3 1/2	
" " 3 gal. pails, each.....	1 40	1 40	
" " 2 gal. " ".....	1 10	1 10	
Honey.....		40	
" " 25-lb. pails.....	1 05	1 00	
" " 38-lb. pails.....	1 0	1 40	
Molasses—			
New Orleans, medium.....	16 1/2 17	25 30	28 30
Open kettle.....		40 50	
Barbadoes.....	23 24	32	24 25
Porto Rico.....	33	38 42	30 32
CANNED MEATS			
Comp. corn beef, 1-lb. cans.....	1 55 1 65	1 55 1 65	1 55 1 60
" " 2-lb. cans.....	2 75 3 00	2 85 3 00	2 80 2 90
" " 6-lb. cans.....	7 90 9 60	8 25	8 75 9 25
" " 14-lb. cans.....	16 50 23 00	19 50	20 00 21 00
Minced callops, 2-lb. can.....		2 60	2 50 2 80
Lunch tongue, 1-lb. can.....	3 00 3 90	3 00	3 00 3 25
" " 2-lb. can.....	6 00 7 90	7 00	6 80 7 00
English brawn, 2-lb. can.....	2 40 2 75	2 45	2 75 2 80
Camp sausage, 1-lb. can.....		2 50	2 50
" " 2-lb. can.....		4 00	4 00
Soups, assorted, 1-lb. can.....	1 15 1 50	1 50	1 40
" " 2-lb. can.....	2 40 2 45	2 20	2 25
Soups and Boull, 2-lb. can.....	1 75 2 50	1 80	1 75
" " 6-lb. can.....	3 50 5 55	4 50	4 25 4 50
Sliced smoked beef, 1/2's.....	1 65 1 70	1 65 1 70	2 00
" " 1's.....	2 75 3 10	2 80 2 95	3 25
FRUITS			
Dried—			
Currants, Provincials, bbl.....			
" " Filiatras, cases.....	5 1/2	5 1/2	6
" " 1/2-cases.....	5 1/2	5 1/2	6 1/2
" " Patras, cases.....	6	6 1/2	7
" " 1/2-cases.....	6 1/2	7	7 1/2
Amallas, cases.....	6 1/2	7	8
Vostizas, cases.....	6 1/2	7	8
Dates, Hallwees.....	4	5	4 1/2 5
" " 1/2-cases.....	3 1/2	4	4 1/2
Figs, Eilemes.....	10 1/2 20	11	15 10 12
" " Mats, per lb.....	8	3 1/2	4 4
" " Tapnets.....	3 30	4	
" " Naturals.....		8	
Prunes, California, 30's.....	9	10	10 12
" " 40's.....	8 1/2	8 1/2	8 1/2 9
" " 50's.....	8 1/2	8 1/2	8 1/2 8 1/2
" " 60's.....	8	7 1/2	7 1/2 8
" " 70's.....	7 1/2	6 1/2	7 1/2 7 1/2
" " 80's.....	7	6	6 1/2 7
" " 90's.....	6 1/2	5 1/2	6 1/2 6 1/2
" " 100's.....	6	4	5 1/2 6
" " Bosnia, A's.....		5	
" " B's.....		7 1/2	
" " U's.....	5	6 1/2	6 1/2
" " French, 50's.....		5	
" " 110's.....		5	
Raisins, Fine off stalk.....	7 1/2 8	7 1/2 9	8
" " Selected.....	8 8 1/2	8 1/2 9	8 1/2 9
" " Selected layers.....	8 1/2 9	9 9	8 1/2 8 1/2
" " Sultanias.....	9 1/2	9 16	
" " California, 2-crown.....	5 5 1/2		
" " 3-crown.....	7 1/2 7 1/2	7 1/2 8	8 1/2 9
" " 4-crown.....	7 1/2 8	8 8 1/2	9 10 10 1/2
" " 1's seeded, 3-cr.....	9 1/2 10 1/2	8 1/2 10	10 10 1/2
" " Empire clusters.....	1 50 1 60	2 60	2 00
" " Black baskets.....		2 25	2 25
" " Extra clusters.....		3 35	2 50
" " Dehes clusters.....		3 10	3 00 3 50
" " Royal B. clusters.....	3 15 3 25	5 00	
" " Connaisseurs cl'str's.....	2 10 2 2 1/2	2 10	
" " Excelsior clusters.....	4 60 4 60	4 60	
Evaporated apples.....		7 1/2	7 1/2
Dried.....		5 1/2	
PROVISIONS			
Dry Salted Meats—			
Long clear bacon.....	12	11 11 1/2	
Smoked meats—			
Breakfast bacon.....	15 1/2	14 1/2 15	
Rolls.....	12 1/2	12 1/2 13	11 12
Medium Hams.....	13	13 1/2 14	14 15
Large Hams.....	13	12 1/2 13	
Shoulder hams.....	13	11 11 1/2	
Backs.....	15	14 1/2 15	
Meats out of pickle ic. less.....			
Barrel Pork—			
Canadian heavy mess.....	23 00	21 50	23 00 23 50
" " short cut.....	21 50 22 00	23 00	23 50 26 00
Plate beef.....	12 50 18 50	15 00	15 00 16 00
Lard, tierces, per lb.....		10 1/2 11	11 11 1/2
Tubs.....		11 1/2 11 1/2	11 1/2 11 1/2
Falls.....		11 1/2 11 1/2	11 1/2 12
Compounds.....		9 1/2 10 1/2	

Take Your Share.

There is no sense in letting business go by. If you stock James' "Dome" lead it will sell itself, but you can't expect to sell it if you don't carry it in stock. Sales this year double last year's. Why? Because the goods are right.

W. G. A. LAMBE & CO., Canadian Agents.

Borden's Brands of Condensed Milk and Evaporated Cream at Canadian Prices.



We beg to announce that we have established a branch factory at Ingersoll, Ont., and that we are now prepared to fill all orders for the Canadian trade promptly, and at considerably reduced prices, owing to the establishment of the Canadian Branch. Our **Eagle Brand Condensed Milk, Gold Seal Brand Condensed Milk and Peerless Brand Evaporated Cream**, unsweetened, can be obtained through our local representatives.



BORDEN'S CONDENSED MILK CO.

Originators of Condensed Milk. Established 1857.

Selling representatives in Canada: F. W. Hudson & Co., Toronto. W. H. Dunn, Montreal. Erb & Rankin, Halifax. W. S. Clawson & Co., St. John, N.B., also Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR

Delicate in Flavor and Aroma.
Splendid keeping properties.

ROBERT WATERS' QUININE WINE

Quinine in a palatable form - 50 years' reputation.

Export Agents:
Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

HONESTY

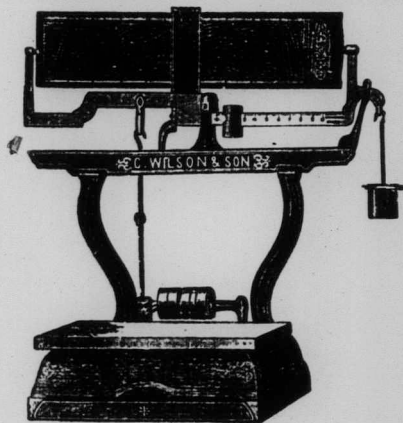
is the only policy which a grocer can follow and be successful.

If he is **dishonest** to his customers they soon find it out and leave him. If he is **dishonest** to himself he soon fails.

Are you **honest** to yourself?

When you are weighing out goods are you sure that your scales do not cheat you? If they are **WILSON'S COMPUTING SCALES** they do not, but if they are any other old kind they might do so. You will find it a profitable investment to look into and purchase one of our **BALL-BEARING** Computing Scales.

They are **honest** to both buyer and seller.



Wilson's Scales
are
"MADE IN CANADA"

C. WILSON & SON

69 ESPLANADE ST. E.

TORONTO

"ACME"
TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3-lb. cartons in a
case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

BUY

Star Brand

**COTTON
CLOTHES
LINES**

— AND —

**COTTON
TWINE**

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers

See that you get them.

WANT TO SELL OUT ?

Try a condensed advertisement in THE CANADIAN GROCER. We only charge two cents per word each insertion, and we reach all the grocers in Canada. All orders for these advertisements MUST BE accompanied by remittance, and when replies are directed to our care, four cents must be added for use of box.

THE CANADIAN GROCER.

MONTREAL.

TORONTO.

**Some
Merchants'
Experience.**

Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in it AND STOP RIGHT THERE!

Otherwise, we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. BUT SHE WILL NEVER SIT DOWN ON A COLD ONE EITHER.

Now, some merchants have had hard experiences lately with coupon books that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon book is until you have tried either Allison's Coupon Books or Allison's Coupon Pass Books. Both are good; one book suits some, while the other fills the bill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use books in large quantities. Our books are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is itself a guarantee of perfection.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturer, Indianapolis, Indiana.



THE C. G. YOUNG CO
RUBBER STAMPS
AND SUPPLIES

No. 1 Adelaide Street East - Toronto

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s
PURE, HIGH GRADE
Cocoas and Chocolates.



TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

JUST WHAT YOU WANT

TIME AND LABOR SAVER

The "ENTERPRISE" ELECTRIC
RAPID GRINDING
AND PULVERIZING **Mill**

Will be furnished for Direct or Alternating Current to suit all conditions

25 to 50 lbs. of Coffee

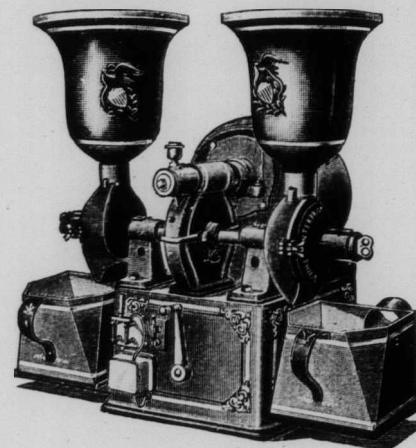
CAN BE GROUND FOR ONE CENT

One Grocer says: It has almost doubled our Coffee Trade,
I consider it a Good Investment and Advertisement.

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa., PHILADELPHIA, PA.
U. S. A.

GRANULATOR PULVERIZER



No. 08712

Height 51 inches; Width 32 inches;
Length 25 inches; Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, 1/2 pound per minute

Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7 1/2 lbs.

To Arrive in a Few Days:

- California Raisins, Griffin Seeded.
- California 2-Crown Loose Muscatels.
- California 3-Crown Loose Muscatels.
- California 4-Crown Loose Muscatels.
- Malaga, Bevan's 3-Crown Loose Muscatels.
- 4-Crown Solari's Sultanas.
- 4-Crown Layers, Pallare's Valencias

F. J. CASTLE - OTTAWA.

Established 1845

MODERN MACHINERY, UP-TO-DATE METHODS

Established 1845



1 and 2-lb. Tins.

S. H. & A. S. EWING'S

HIGH-GRADE

COFFEE and SPICES

"The goods that have stood the test of time."

"The perfected products of 57 years' study and experience."

(Have you seen the new ¼ Spice package "Prince of Wales" brand? Write for sample.)

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

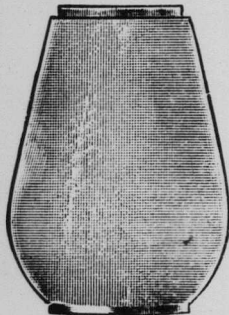
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

*McWilliam &
Everist*

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

California Fruits

Canadian Peaches, Plums,
Tomatoes.

Fresh arrivals daily at lowest market prices.

Full stock of Oranges, Lemons and Bananas always on hand.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

Phones, Main 54, Main 3428.

More Care Needed in Shipping Apples.

"THERE are tons of trashy fruit (apples) in this country and they find their level in the poorest class of shops, some being really too miserable to sell from costers' barrows. It is simply absurd for shippers to forward poor fruit. To-day's lot, ex Numidian, showed up in painful contrast to similar varieties from Boston. Greenings were especially poor and have suffered considerably from sweat spots, particularly in the heart of the barrel. Buyers summarize thus: 'Canadian fruit very poor this year, but packing marvellously improved.' There are two exceptions, but two Irish buyers to-day said they could at last count on the bulk bearing definite relation to the face, although they knew nothing of the Fruit Marks Act," said W. A. McKinnon, Chief Fruit Inspector of Canada, writing recently from England to Acting Chief Inspector McNeil.

Thus Mr. McKinnon reports the condition of the English apple market: "The fruit shipped by way of Boston was in excellent condition; those from a Canadian port were in a poor one. The English buyers have got the impression that the Canadian crop was poor. But a large portion of the apples exported from Canada were sent via Boston and arrived in excellent condition. The fault evidently does not lie in the quality of the Canadian apples as they leave Canada from Halifax and Montreal, but in their condition on arrival. Those going by way of Boston reached their destination in excellent condition. The United States were getting the credit for growing good apples, while in reality many of the apples exported from Boston were Canadian grown."

The cause of this unsatisfactory state of affairs can probably be laid at the doors of the railway and steamship companies handling the fruit. Shippers from Toronto complain of the scarcity of proper refrigerator cars, and the fact is that the temperature of the box cars generally provided for apple transportation is from 20 to 25 deg. above the temperature outside.

Many of the steamers subsidized to carry the fruit across the Atlantic are said to be poorly provided with ventilation facilities, indeed, some are not ventilated at all. The apples are packed in the hold, the hatches closed over them, and they are allowed to sweat there until they are spoiled. It is reported as a fact that when the hatches have been opened a strong foul odor escapes from the apples which have been so closely confined. No

wonder apples arrive in the Old Country from Canada in a state unfit for selling.

Of course not all the steamers sailing from Canadian ports are as described above. Lately a number have been fitted up with a system of cold-storage, but the facts stated above are true in many cases.

The Federal Government did a good thing for the Canadian fruit trade in passing the Fruit Marks Act, and ought to continue in the right direction in providing proper facilities for laying down our fruit in the United Kingdom.

The fruit crop both in Canada and in the United States is not up to the average this year as far as quality is concerned. The apples are much affected with scab. In the Province of Ontario, according to Inspector Elmer, the trouble has been worse than it has been for years, and thousands of bushels of greenings should never have been picked. In the State of New York the loss through scabby apples will be heavy.

The New York State Experimental Station at Geneva has been investigating this trouble and find that a white mildew on the scab is the cause of a rot that is threatening to destroy the entire apple crop of Western New York. The varieties chiefly affected are greening and fall pippin.

The white mildew has no connection with the scab fungus, it has been discovered on investigation. The scab will

not rot the fruit but will break the skin wherever it grows and thus make an opening for the other fungus to get into the apple and rot it.

The trouble is said to be due to a lack of thorough spraying. Had the apples been kept free of spraying, no harm could have been done to them in storage.

NOW'S THE TIME.

In a couple of weeks or so wholesalers will not be able to ship goods perishable by frost to their customers otherwise than by express. It behooves the retail merchant who receives his goods by water transportation to look well over his stock, and decide what he will require for winter in the shape of pickles, vinegars, and other goods that would be damaged by exposure to the cold, and order at once.

A TRIP TO THE WEST INDIES.

"To the British West Indies, via Halifax," is the title of a booklet recently issued by Pickford & Black, of Halifax, N.S. It is the story of a trip last winter by a party of Canadians on the steamship Dahome of the Pickford & Black line, and is full of illustrations of the different points visited on the trip. The book will be mailed for the asking. Mention THE CANADIAN GROCER.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

CEYLON TEA

BLACK and GREEN.

The Grocery Trade of Canada are displaying a greater interest than ever in the tea that brings tea purchasers to their store—

CEYLON TEA

When the tea-drinking public recognize Ceylon Tea as the best obtainable, it is perfectly natural that the grocers of this country prefer handling it to all others. It certainly assists them in the furtherance of their business. Ceylon Tea sellers are availing themselves of an excellent opportunity to keep prominently before their regular and prospective customers. Ceylon Tea gives an impetus to trade not possible with any other tea.

"THE EDWARDSBURG BRANDS"

Starch .. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO

COFFEE.

JAMES TURNER & CO.	
Mecca	par lb. 0 33
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½
K. D. MARCEAU, Montreal. per lb.	
"Old Crow" Java	0 25
"Mocha	0 30
"Condor" Java	0 25
"Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	

CONDENSED MILK.



Borden's Condensed Milk Co.	
"Eagle" Brand	\$1 65
"Gold Seal" Brand	1 30
"Peerless" Brand Evaporated Cream	1 20

CLOTHES PINS.

UNITED FACTORIES LIMITED.	
Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages (12 to a case)	0 72
6 doz. packages (12 to a case)	0 82

COUPON BOOKS—ALLISON'S

For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Fils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.	
Un-Covers and num. Coupons	
lined numbered.	
In lots of less than 100 books, 1 kind assorted	4¢ 4½¢
101 to 500 books	3½¢ 4¢
500 to 1,000 books	3¢ 3½¢

Allison's Coupon Pass Book	
1 00 books	5 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square	21 00
4 oz. " corked	36 00
8 oz. " "	72 00
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
Per doz.	
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

Robinson's Patent Barley ½ lb tins	1 25
" " Groats, ½ lb. tins	2 25
" " " 1 lb. tins	4 25

GINGER ALE & SODA WATER

Cantrell & Cochrane's Imported Ginger Ale and Club Soda Water	\$1 40
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JAMES A. J. J. J. J.

SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 50
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jam, W. F.	1 55
Red Currant Jelly	1 90
Jams—T. UPTON & CO.	2 75
12-oz. glass jars, per doz.	\$0 95
1-lb. glass jars 2 doz. in case, per doz	1 50
2½-lb. tin pail, 2 doz. in crate, per lb	0 09
5-lb. tin pail, 8 pails in crate, per lb	0 16
7-lb. wood pails, 6 " "	0 05

14-lb. wood pails, per lb	0 06
30-lb. " "	0 06
Jellies—	
1-lb. glass jars, per doz.	\$1 51
7-lb. wood pails, per lb.	0 09
14-lb. " "	0 09
30-lb. " "	0 09

LICORICE

YOUNG & SMYTHE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

CCASAU IN CASES.	
Ph. Richard.	
S.O. Quarts, 12s.	\$22 50
F.C. 1-15 bottles, 180s.	15 00
V.S.O.P.	12 00
V.S.O.P. ½-pints, 24s.	13 00
V.S.O.P. ¼-pints, 48s.	14 00
V.S.O.P. 1-5 bottles, 180s.	20 00
V.S.O. quarts, 12s.	10 00
V.S.O. 1-15 bottles, 180s.	18 00
V.O. quarts, 12s.	8 50
V.O. pints, 24s.	9 50
V.O. ½-pints, 48s.	10 50
V.O. 1-15 bottles, 180s.	14 00
V.O. decanters, 12s.	10 51
V.O. " " pints, 20s.	13 00
V.O. flasks, Imp. pints, with thumb-lers	9 75
V.O. " " Reputed " 24s.	10 50
V.O. " " no " 24s.	9 50
Chas. Couturier.	
Quarts, 12s.	7 00
½ bottles, 24s.	8 00
¼ " 48s.	9 00
1-15 bottles, 180s.	13 50
Flasks, 24s.	8 00
½ Flasks, 48s.	9 00
Flasks Imperial pints, Copsule, 16s.	8 00
F. Marion & Co.	
Quarts, 12s.	6 00
½ bottles, 24s.	7 00
¼ " 48s.	8 00
Flasks, reputed 24s.	7 00
Flasks, ½-pints, 48s.	8 00
1-15 bottles, 180s.	12 50
Flasks, Imp. pints with thumb-lers, 16s.	8 00

Cognac In Wood.

Ph. Richard.				
Gals.	Oct's.	Oct's.	Bbls.	Hds.
Couturier	\$4 00	\$3 95	\$3 85	\$3 80
Marion	3 75	3 60	3 50	3 40
Ph Richard				
V.S.O.P.	5 50	5 35	5 25	5 00
Richard				
V.O. proof.	4 25	4 10	4 00	3 90
Richard sup.				
proof V.O.	4 00	3 80	3 70	3 50
Richard Fine				
champagne	6 00	5 90		
Gin—Pollen & Zoon, in Cases.				
Red, 15's				\$10 00
Green, 12's				5 00
Poney, 12's				2 50
Gin Pollen & Zoon, in Wood.				

Gin, P. & Z.

Gals.	Oct's.	Oct's.	Bbls.	Hds.
Gin, P. & Z.	\$3 15	\$3 05	\$3 05	\$3 00
Mitchell Bros. Limited—Scotch.				
1 case. 5 cases.				
Heather Dew, ordinary qts				
12's				\$ 7 00
Heather Dew, stone jars,				\$ 6 75
Imperial, 12's.				12 50
Heather Dew, oval flasks,				12 25
quart, 12's.				11 25
Special Reserve, oval, pts. 24s.				11 50
ordinary qts.,				9 00
12's.				8 75
Special Reserve, ½ bottles,				10 00
pints, 24s.				9 75
Extra Special Liqueur, flagon,				9 50
12's.				9 25
Extra Special Liqueur, ordin-				9 50
ary bottles, 12's.				9 25
Heather Dew, flasks, 48's.				12 00
" " ½ flasks, 60's.				11 75
Mullmore, Imperial oval quart				9 00
flasks, 12's				8 75
Mullmore, flasks, Imperial				10 50
pints, 24s.				10 25
Mullmore, flasks, ordinary				7 75
pints, 24s.				7 50
Mullmore, ½ flasks, ordinary,				9 00
48's.				8 75
Mullmore, ordinary quarts, 12's				6 50
Mullmore ordinary pints 24s.				7 25
Scotch Whiskey in Wood.				
Gals.	Oct's.	Oct's.	Bbls.	
9gals.	17gals.	40gals.		
Special Reserve	\$4 50	\$4 25	\$4 15	\$3 90
Heather Dew				
"A"	4 00	3 85	5	3 65

Extra Special
Liqueur... 5 00 4 90 4 80 4 75
Old Scotch... 3 15 3 70 3 65 3 50

Whiskey in Cases.
Mitchell Bros., Limited—Irish.
Cruiskeen Lawn, stone jar, 12's... \$12 50
Old Irish, flasks, Imp. quarts, 12's... 11 25
Special, quarts, 12's... 9 00
Imp. pints, 24's... 1 75
round bottl's, quarts, 12's... 6 50
round 1/2-bottles, pints, 24's... 8 00
10-oz. flasks, 48's... 12 00
5-oz. flasks, 60's... 9 00

Irish Whiskey in Wood.
Gal. 1/2 Oct. Oct. Bbl.
Mitchell, "Special"
Old... \$4 50 \$4 40 \$4 50 \$4 10
Mitchell, "Old"
"A"... 4 00 3 90 3 75 3 65
"B"... 3 50 3 40 3 30 3 25
"C"... 3 00 2 80 2 70 2 65

Champagne Wine in Cases.
Duc de Pierland, quarts, 12's... \$14 00
pints, 24's... 15 00
Cardinal, quarts, 12's... 12 50
pints, 24's... 13 50
Vve. Amiot Carte d'Or, quarts, 12's... 16 00
pints, 24's... 17 00
" d'Argent, quarts, 12's... 10 50
pints, 24's... 11 50

Blandy Bros Wine.
Blandy's Madeira Wine, in cases.
Very Superior, quarts, 12's... 8 50
Special Selected, quarts, 12's... 10 00
London Particular, quarts, 12's... 13 00

Blandy's Malaga, in cases.
Pale Sweet Blue Label, quarts, 12's... 7 50
White Label, quarts, 12's... 10 00
Blandy's Sherry, in cases.
Manzanilla, quarts, 12's... 8 50
Morosa, quarts, 12's... 11 00

Blandy's Port Wine, in cases.
Good Fruity, quarts, 12's... 7 50
Invalid Special, quarts, 12's... 12 00
Blandy Bros. Wine in Wood.
Gal. Octave.

Madere, No. 1/2... \$3 50 \$3 00
No. 3/4... 4 50 4 00
Malaga Pale Sweet... 3 00 2 75

Canadian Whiskies. In barrels.
per gal.
Gooderham & Worts, 65 O.P... \$ 4 50
Hiram Walker & Sons... 4 50
J. P. Wiser & Son... 4 49
J. E. Seagram... 4 49
H. Corby... 4 10
Gooderham & Worts, 50 O.P... 4 10
Hiram Walker & Sons... 4 10
J. P. Wiser & Son... 4 09
J. E. Seagram... 4 09
H. Corby... 4 09
Rye, Gooderham & Worts... 2 20
Hiram Walker & Sons... 2 20
J. P. Wiser & Son... 2 19
J. E. Seagram... 2 19
H. Corby... 2 19
Imperial, Walker & Sons... 2 90
Canadian Club, Walker & Sons... 3 60

Less than one bbl.
per gallon.
65 O.P... \$4 55
50 O.P... 4 15
Rye... 2 25

LYE (CONCENTRATED).
GILLET'S PERFUMED. Per case.
1 case of 4 doz... \$ 3 60
3 cases... 3 50
5... 3 40

MINCE MEAT.
Wetley's Condensed, per gross net \$12 00
per case of doz. net... 3 00

MUSTARD.
COOLMAN'S OR KEEN'S.
D. S.F., 1/4 lb. tins, per doz... \$1 40
1/2 lb. tins... 2 50
1 lb. tins... 3 00
Durham 4 lb. jar, per jar... 0 75
1 lb... 0 25
F. D., 1/4 lb. tins, per doz... 0 85
1/2 lb. tins... 1 45

HENRI JONAS & Co. Per gross
Pony size... \$7 50
Imperial, medium... 9 00
Imperial, large... 12 00
Tumblers... 12 00

Per gross
Mugs... 13 20
Pint jars... 18 00
Quart jars... 4 00
E. D. MARCEAU, Montreal.
"Condor," 12-lb. boxes—
1/4-lb. tins... per lb. 0 35
1/2-lb. tins... 0 33
1-lb. tins... 0 32 1/2
4-lb. jars... per jar 1 20
1-lb. jars... 0 35

"Old Crow," 12-lb. boxes—
1/4-lb. tins... per lb. 0 25
1/2-lb. tins... 0 23
1-lb. tins... 0 22 1/2
4-lb. jars... per jar 0 70
1-lb. jars... 0 25

OLIVE OIL
per case
Barton & Guestier's quarts... \$8 00
pints... 9 00

ORANGE MARMALADE.
T. UPTON & CO.
1-lb. glass 2 doz. case, per doz... \$1 00
7-lb. pails and 5 lb. tins... 0 06
14 and 30-lb. pails... 0 06

PICKLES.
STEPHENS.
A. P. Tippet & Co., Agents.
Pa entstoppers (pints) per doz... 2 30
Corked (pints)... 1 90

SODA.—COW BRAND.
Case of 1 lb. con
taining 60 pkgs.
per box, \$3.00.
Case of 1/2 lbs. (con
taining 120 pkgs.
per box, \$3.00.
Case of lbs. and 1/2
lbs. (containing 50
1 lbs. and 60 1/2 lb.
packages) per box, \$3.00.
Case of 50. pkgs (containing 96 pkgs) per
box, \$5.00.

EMPIRE BRAND.
Brunner, Mond & Co.
Case 120 1/2-lb. pkts. (60 lb.) per
case \$2 70.
Case 96 10-oz. pkts. (60 lb.) per
case \$2 80.

"MAGIC" BRAND. per case
No. 1, cases, 60 1-lb. packages... 2 75
" 2, " 120 1/2-lb. packages... 2 75
" 3, " (30 1-lb. packages) ... 2 75
" (60 1/2-lb. packages) ... 2 75

SOAP
A. P. TIPPET & CO.,
AGENTS
Maypole Soap colors
per grs. \$10.30, black
Maypole Soap, black
per grs., \$15.30 per gross,
Olive \$10.30.

Gloriola Soap, per gross... 13 00
Straw Hat Polish, per gross... 10 20

STARCH.
EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
per lb.
No. 1 White or Blue, 4-lb carton
No. 1 " 3-lb... 0 08 1/2
Canada Laundry... 0 08 1/2
Silver Gloss, 8-lb. draw-tid boxes
Silver Gloss, 6-lb. tin canisters... 0 08
Edwards' Silver Gloss, 1-lb. pkg... 0 08
Kegs Silver Gloss, large crystal
Benson's Satin, 1-lb. cartons... 0 08 1/2
No. 1 White, bbls. and kegs... 0 05 1/2
Benson's Enamel, per box, \$1 50 to 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn... 0 07 1/2
Canada Pure Corn... 0 05 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. car
Edwardsburg No. 1 White or
Blue, 4-lb. lumps... 0 08 1/2

BEE STARCH.
Cases, 64 pkgs. 48's... \$5 00
1/2 Cases, 32 pkgs. 24's... 2 50
Packages 100. each.

BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.

Laundry Starches—
Canada Laundry, boxes of 40 lbs. \$0 05 1/2
Acme Gloss Starch—
1-lb. cartons, boxes of 40 lbs... 0 06
Finest Quality White Laundry—
3-lb. Canisters, cases of 48 lbs... 0 06 1/2
4-lb... 0 06 1/2
Barrels, 200 lbs... 0 05 1/2
Kegs, 100 lbs... 0 05 1/2
Lily White Gloss—
1-lb. fancy cartons cases 30 lbs. 0 08
6-lb. toy trunks, 8 in case... 0 08
6-lb. enameled tin canisters,
8 in case... 0 08
Kegs, ex. crystals, 100 lbs... 0 07

Brantford Gloss—
1-lb. fancy boxes, cases 36 lbs... 0 08 1/2
Canadian Electric Starch—
Boxes of 40 fancy pkgs, per case 3 00
Boxes of 45 cartons, per case... 3 10
Culinary Starches—
Challenge Prepared Corn—
1-lb. packages, boxes 40 lbs... 0 05 1/2
No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lbs... 0 07 1/2
Crystal Maize Corn Starch—
1-lb. packages, boxes 40 lbs... 0 07 1/2

STOVE POLISH.



Rising Sun
STOVE POLISH
For durability and for
cheapness this prepa
ration is truly unrivalled.

Per gross
Rising Sun 6-oz. cakes, 1/2-gross lxs 8 50
Rising Sun, 3-oz. cakes, gross boxes... 4 50
Sun Paste 10c. size, 1/2 gross boxes... 10 00
Sun Paste, 5c. size, 1/2 gross boxes... 5 00



TEAS.
SALADA CEYLON.
Wholesale Retail
Brown Label, 1's... 0 20 0 25
Green Label, 1 and 1/2... 0 21 0 26
Blue Label, 1s, 1/2s, 1/4s and 1/8s... 0 23 0 30
Red Label, 1s and 1/2s... 0 36 0 40
Gold Label, 1/2s... 0 44 0 60

KOLONA
PURE CEYLON TEA
BLACK
Ceylon Tea, in
1 and 1/2 lb. lead
packages black
or mixed.

Black Label, 1-lb., retail at 25c... 0 19
" 1/2-lb. " " " " 0 20
Blue Label, retail at 30c... 0 22
Green Label " 40c... 0 28
Red Label " 50c... 0 35
Orange Label, retail at 60c... 0 42
Gold Label " 80c... 0 55



RAM LAL'S
PURE
INDIAN TEA
WARRANTED ABSOLUTELY PURE
AS MANUFACTURED IN THE
TEA GARDENS OF INDIA

Cases each 60 1-lb... 0 35
" " 60 1/2-lb... 0 35
" " 30 1-lb... 0 35
" " 120 1/2-lb... 0 36

LUDELLA CEYLON, 1s
AND 1/2'S PKGS.
Blue Label, s... 0 18 1/2 0 25
Blue Label, 1/2s... 0 19 0 25
Orange Label, 1's and 1/2s... 0 21 0 30
Brown Label, 1's and 1/2s... 0 28 0 40
Brown Label, 1/2s... 0 30 0 40
Green Label, 1's and 1/2s... 0 35 0 50
Red Label, 1/2s... 0 40 0 60

CROWN BRAND
Wholesale Retail
Red Label, 1-lb. and 1/2s... 0 25 0 50
Blue Label, 1-lb. and 1/2s... 0 28 0 40
Green Label, 1-lb... 0 19 0 25
Green Label, 1/2s... 0 20 0 25
Japan, 1s... 0 19 0 25

E. D. MARCEAU, Montreal.
Japan Teas—
"Condor" 1 40 lb. boxes... 0 37 1/2
EMD AAA 40-lb. boxes... 0 37 1/2
"Condor" II 40 lb. boxes... 0 36
" III 80-lb. " " " " 0 35
" IV 80-lb. " " " " 0 32 1/2
" X 80-lb. " " " " 0 30
" V 80-lb. " " " " 0 29 1/2
" XXXX 80-lb. boxes... 0 25
" XXX 30-lb. " " " " 0 26
" XXX 80-lb. " " " " 0 22 1/2
" XX 30-lb. " " " " 0 23 1/2
" XX 85-lb. " " " " 0 20
" LX lead packets
Assorted ass (1 and
1/2 lb.) to retail at 40c. 0 28 1/2
" L lead packet... 0 10
Assorted cases (1 and
1/2 lb.) to retail at 25c. 0 19 1/2
Black Teas—"Nectar," in lead packets—
Green label... retail at 25c at 0 20
Chocolate label... 0 35 0 25
Blue label... 0 50 0 36
Maroon label... 0 60 0 45
Fancy tins—Chocolate, 1-lb... 0 32
" " " " Blue, 1-lb... 0 42
" " " " Maroon, 1-lb... 0 50
" " " " Maroon, 1-lb... 1 50
Black Teas—"Old Crow" Blend—
Bronzed tins of 10, 25, 50 and 80 lb.
No. 1... per lb. 0 35
No. 2... 0 30
No. 3... 0 25
No. 4... 0 20
No. 5... 0 17 1/2

LIPTON'S TEA (in packages).
Price per lb
No. 1, cases 50 lb. (50 1/2-lb. pkgs... \$0 25
" (25 1-lb. pkgs... 34
No. 1, cases 50 lb., in 5-lb. tins... 35
No. 2, cases 50 lb. (50 1/2-lb. pkgs... 29
" (25 1-lb. pkgs... 28
No. 2, cases 50 lb., in 5-lb. tins... 29
No. 3, cases 50 lb., (50 1/2-lb. pkgs... 23
No. 3, cases 50 lb., in 5-lb. tins... 23
Green Ceylon, No. 1, (25 1-lb. pkgs... 34
Green Ceylon, No. 2, (50 1/2-lb. pkgs... 29
" (25 1-lb. pkgs... 28

TOBACCO
THE EMPIRE TOBACCO CO., LIMITED.
Smoking—Empire, 3/8s. 5s and 10s... 0 39
Royal Oak, 2 x 3, 80 ace, 8s... 0 52
Something Good, 7s... 0 48
Ch-wing—Boles, 5s and 10s... 0 36
Currency, 13 1/2 oz. bars, spaced 6s... 0 39
Currency, 6s and 10s... 0 39
Old Fox, narrow 10s... 0 39
Snowshoe, 1-lb. bars, spaced 6s... 0 43
Pay Roll, 6s... 0 44

VINEGARS.
E. D. MARCEAU, Montreal. Per gal
EMD, pure distilled, highest quality. 0 30
Condor, pure distilled... 0 25
Old Crow... 0 20
Special prices to buyers of large quantities
MICHEL LEFEBVRE
Bull Dog, quadruple strength, regist'd 0 55
Lion "I" brand, registered... 0 38
Imperial, triple strength, registered 0 33
Cote D'Or, extra super, registered... 0 30
" household vinegar, registered 0 28
Crystal Pickling, extra... 0 28
" ordinary... 0 23
White Wine, XXX... 0 25
" " " " XX... 0 20
" " " " X... 0 17
Cider, XXX... 0 22
" " " " X... 0 17
Pure English Malt, triple strength... 0 45
" " double strength... 0 35
" " single strength... 0 25
Distilled white malt vinegar... 0 50

JOHN HOPE & CO., MONTREAL.
Sir Robert Burnett & Co.'s English
Malt Vinegar... 0 60

WOODENWARE
UNITED FACTORIES, LIMITED.
Washboards, Leader Globe... 1 50
" Improve Globe... 1 80
" Standard Globe... 1 95
" Solid Back Globe... 1 95
" Jubilee (perforated)... 1 55
" Crown... 1 35
No. 1 2-hoop pails... 1 55
" 13 " " " " 1 70
" 0 Tubs... 8 50
" 1 " " " " 7 00
" 2 " " " " 6 00
" 3 " " " " 5 25

YEAST
Royal yeast, 3 doz. 5c-pkgs, in case... 1 00
Gillett's Cream yeast, 3 doz... 1 00
Jersey Cream yeast cake, 3 doz. 5c... 1 00
Victoria " " 3 doz. 5c... 1 00
" " 3 doz. 1c... 1 80

NIXEY'S REFINED BLACK LEAD H.M. the KING of the British Empire.
Sole Manufacturer of "Cervus" Square and Bag and Pepperbox Blues, and "Silver Moonlight" Stove Polish.
W. G. NIXEY, 12 Soho Square, LONDON, ENG. Canadian Representative: MR. H. T. BAKER.

TRADE MARK **OUR** **AUER LIGHT MANTLES** **OUR** TRADE MARK
LONGEST LIFE & BRIGHTEST

A Statement of Facts.

We make the strongest mantles.
Our mantles gives the most light.
We use the purest and most costly chemicals.

We anneal our mantles with pressure gas.
Our mantles won't shrink or fray out.
Our trade mark **A** is on the best mantles.

We make mantles with any private mark on them, your own name if you desire.

WE MAKE

Coal Gas Mantles.	Coal Oil Mantles.
Oil Gas Mantles.	Gasolene Mantles.
High-Pressure Mantles.	Acetylene Mantles.

In single, double or triple weave.
Lowest prices on Mantles, Shades, Chimneys and Sundries.
Write us if you are interested.
AUER LIGHT CO., MONTREAL.

"Empire" Soda

BEST FOR BAKING.

Made in England by
BRUNNER, MOND & CO.

Used in Canada by
All Careful Housekeepers.

WHY ISN'T IT IN YOUR STOCK?

WINN & HOLLAND,
SOLE AGENTS FOR CANADA,
MONTREAL.

ADVERTISING IN WESTERN CANADA
will be Carefully, Efficiently, and Promptly attended to by
The Roberts Advertising Agency,
WINNIPEG, CANADA

JAMAICA

has a population of 700,000 who might be educated to the Canadian Flour, and other manufactured goods. An advertisement in the

"KINGSTON GLEANER"

which circulates all over the island, is a sure and economical way to awaken and interest the masses. You can find out all about cost and the best policy to follow, by writing

I. C. STEWART
Halifax, N.S.

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE ...
Oakville Basket Co.
Oakville, Ont.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
233 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business!



The Best Grocers make a point of Keeping it always in Stock.



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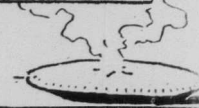
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