

VOL. V.

TORONTO, FEBRUARY 20, 1891.

No. 8

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A Second-hand Safe for Sale Cheap.

EDWARDS, CATCHPOLE & CO'Y Stove Polish. Inks and Mucilage.

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HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo

and Santos.

Grocers draw trade by selling their FAVORITE EXCELSION BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

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The Pittsburg Mammoth.

brilliantly illuminate a space of 50,000 cubic feet.

Holds over a Gallon of Oil. Burns over 10 Hours without Re-filling.

It makes no Smell! This is due in part draft and perfect combustion of oil; it is also due to the fact that dirt falls off of its own accord—not into a pocket, but off—it has no pocket. NO POCKET, NO DIRT; No bodies of Insects to fry and stink unseen and unsuspected.

Better than gas or electricity at half the cost.

Does the work of 15 ordinary Lamps and not as troublesome to care for as any one of them. Only one Lamp to fill. Only one chimney to clean instead of 15.

GOWANS, KENT & CO...

Toronto and Winnipeg.



Published in the interest of Grocers, Qanners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 20, 1891.

No. 8

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

CO-OPERATIVE PURCHASE OF BANKRUPT STOCKS.

The trade of Canada was in need of the example set by the Sarnia Retail Grocers' Association in the disposal of a local bankrupt stock, and it is desirable that the light of so successful an experiment should not be hid under a bushel. Its importance makes it deserving of more than passing notice. There is not in every town an association ready formed to take a bankrupt stock off the market and divide it among its members, but the fact that an association can do this thing furnishes the strongest motive to every section of traders to organize. It may be said that even in an association, personal interests would often override general interests, and that individual members would bid against the association to which they belonged. This would be all the better, as the association could run up the price on the individual, and either take the stock at a high figure, or force the individual to pay a high figure for it. In either case, the re-entrance into local trade of the bankrupt stock would do much less injury than if the association had made no movement in the matter.

In the case of a town where there is no association, or where the association cannot muster a majority in favor of buying the

bankrupt stock, there should be a few dealers stalwart enough in the interests of trade to co-operate for the purchase and division of this stock. Even if it is divided between only two traders it power to derange trade is considerably reduced. It is a pity that the greater traders of a town do not consider themselves the custodians of the local trade interests relating to their particular line. In the trade of every place there is a balance of advantage to be preserved, of which the importance and the conditions are as obvious as in that balance of power which is the cause of sleepless vigilance on the part of European nations. There are always three or four of these powers ready to oppose by arms or checkmate by diplomacy the movements of any other one to lay hold of additional territory. If the territory is to be seized, it must go piecemeal among them, or equivalent concessions have to be made to all the others by the power which is allowed to acquire it. The business of every town ought to be kept in equilibrium by the same jealous caution. In the maintenance of the balance of trade advantage, is to be found the surest check upon the evils that bankrupt stocks cause wherever they are sold to individuals.

While the co-operative plan distributes the advantage that the acquirement of a bank-rupt stock at a good discount gives the purchaser, it also enhances that advantage, for the traders who are co-operating are really combining not to bid against each other, and are therefore keeping the price below what it would be if they were competing for the stock. But probably the most important respect in which the co-operative plan benefits local trade, is that it enables every member of that trade to contribute a little against the deluge of low priced stock which some bank-rupt trader would open upon them if he got

hold of the whole thing. Without co-operation many traders have to look helplessly on at some interloper getting control of a large insolvent stock, and opening a store for selling it off at slaughtered prices. By association or by some merely temporary union for defence against bankrupt sales, every trader can throw in his mite for his own protection.

PATRONS OF INDUSTRY.

Our friends in Thamesville are being stirred up just now by a genuine friend (according to his representation) of the down-trodden farmer. We venture to say the same farmers have never been as badly scalped by the grocery trade in ten years as they have been by this man in as many days. It is said that he is able to organize three or more lodges per week, his modest charges being thirteen to twenty dollars per lodge, or fifty dollars per week, and it is expected by the trade that he will be able to carry off about \$2,000 to \$4,000 from Western Ontario before the whole thing falls through. Our informant has had great difficulty in getting at just what the farmer will make out of these Patrons of Industry. They will tell you that they expect to get their goods at 12 per cent., above invoice price, and out of that 12 per cent. the grocer must pay his freight, make good all shrinkage, pay insurance, all his taxes, contribute to churches and the poor, and keep his family. That is what the farmers expect. What they will get remains to be seen, but our informant tells us that in the small but live town of Thamesville the fool has not been found yet that will take their trade, and the best men in town in the grocery and hardware trade have indignantly refused to have anything to do with it. Messrs. Mayhew & Harmer, C. A. Mayhew, D. McFarlane, E. S. Hubble, Geo. Sherran, all expressed themselves as determined not to recognise the cards carried by the organization. As one merchant said, "No man here will take it unless he is on his last legs, and for such a man to carry the stock necessary for such an under-

taking, better credit will be required than he can get; unless the farmers back his notes, which they are not likely to do, unless their smooth-tongued organizer comes back and tells them to do it. The compact between the organization and the trade is rather a lop-sided affair. The mill is bound to grind out their supply at the per cent. agreed on, but there is no agreement on the other side to take their grists to that mill if they can get the grist ground just as fine at any other. No doubt the one who accepts this menial position will experience some annoyance as well as the contempt of his fellow tradesmen. At Wallaceburg it is pretty evident the grocers and dry goods men (one of each) that are serving them are doing no more trade than other stores in town, and what surprised our informant most was that the secretary of the trade association of that town was the grocer that took them up, and the dry goods man was the president of the same. Our informant was further told it was likely to break up the association, if it had not already done so. Here as at other towns it was openly spoken of as a fact that the poorest business men in the town were those that had taken it up, and there was a rumour that a good order from the Grocer was cancelled by a certain wholesale house when they learned he was serving the Patrons. The question was asked a grocer representative by fifty different grocers through these several towns, if he thought the wholesale houses should take action in the matter, as a man's credit was impaired by fixing! such a low per cent. on trade. Besides it was injuring those who would not deal with them. Messrs. McVane & Mc-Vane, hardware merchants, Dresden, were approached by one of the leading ones in the organization. He wanted them to agree not to sell goods as cheap to anyone else as to the Patrons. Mr. McVaneput the matter to him in this way: The Patrons' custom will average from six to eight dollars per member, while our trade to builders and citizens will average from forty to a hundred dollars. Why should I sell to you cheaper than to them? He says the bulk of the goods bought by farmers is nails, and such goods as do not pay 12 per cent., and a farmer wishing to build could get the entire bill at less than 12 per cent. above cost anywhere. So there would seem to be no cause for any disturbance in the hardware trade, Patrons or no Patrons. In Chatham, the Patrons are still hunting to find recognition, and many of the better class of farmers see how obnoxious and demoralizing the whole thing is as far as trade is concerned, and make no mention of their being members.

The business men of Pennsylvania are moving to have Saturday afternoon made a legal holiday between the middle of June and the middle of September. Custom has all but made it a general holiday, and now law is sought to sanction the usage.

ASSOCIATION DOINGS.

The Philadelphia Retail Grocers' Association has decided to make quarterly entertainments a feature of its meetings.

The collection department of the Philadelphia Retail Grocer's Association, which was organized nearly five years ago, has collected \$50,000 of doubtful debts for its patrons within that period.

A meeting of the retail merchants of Paris, was held on Wednesday evening, the 11th inst., to devise some plan for the protection of the merchants from dead beats, etc. An association was formed with Mr. Thos. O'Neail as chairman, Mr. P. Buckley, Vicepresident, and James Hoey, sec.-treas. A book will be kept in which all delinquents will be blacklisted.

The Grocers' Association of New Brunswick has adopted a novel means to secure the payment of long standing bills owing them. At a recent meeting of the association a committee was appointed and instructed to purchase a collector's wagon, and to secure the services of a hustling collector. The wagon will be attractively painted and the person in charge will stop at the door of every delinquent and present the bill. If the visit proves unsatisfactory, the collector will repeat the dunning process every day until settlement is made. It is calculated that the debtor rather than have the collector's wagon paraded before his door every day, will prefer to settle the obligation to the best of his ability.

SIMCOE JOINS HANDS WITH TORONTO.

The Simcoe Association at its last regular meeting took np the question of centralization, and as a result has appointed its president and secretary delegates to the Toronto Association. It is in earnest too, for the Toronto secretary has received the fees and acknowledged the receipt of them, so that Simcoe is now hand in hand with the Queen City. Some associations are holding back as if they did not understand what was wanted. We venture to explain the scheme as well as we are able, and if we should be in error we shall be glad to be set right. The Toronto Association offers itself as a centre and is willing to further the interests of the trade in Ontario by working in the future, as in the past. It is anxious, however, that the other associations should be affiliated with it. To that end it asks that each association throughout Ontario appoint two delegates and pay their fees as members of the Toronto Association. So far, so good. The local associations have a large sphere of usefulness in their several localities, keeping track of delinquents, watching municipal laws affecting the trade, looking after the peddling business, and, as in the case of Sarnia, looking after the bankrupt stocks, and absorbing them if possible. These and

many other objects will keep associations on the jump, and the heartier they go into the work, the more they will find to do. But when we come to questions affecting the entire trade, then comes the time when a centre is wanted. These delegates could be reached in a very short time, a meeting would be held, an ultimatum reached, and the delegates would return to their several localities with a plan of action to work upon. At present this is an impossibility, but if the various associations throughout Ontario will act now, they will find that Toronto will step into the van and lead them forward. It is said that he who hesitates is lost, and it is very applicable in this case, for if Ontario associations fail to grasp this opportunity, it may pass away, and then good bye to centralization. The information which Toronto has sent out during the past two years has been one of the causes which have brought the various associations into existence, we venture to say the principal one, and now that they are in shape the sooner they are knit together the better. No better plan than that proposed by the Toronto Association is to the front. The fees of the delegates are placed at a nominal amount, merely \$2 per year, each. That means a tax of \$4 on each association per year. We fear the amount named is not sufficient, but it is placed at that figure, and if it can be done for that there would be no sense in asking for more. We shall be pleased to hear from Hamilton, London, Kingston, Brantford, and last but not least, Sarnia, on this subject. Perhaps some of these may have something better to propose. So come along, our columns are open, and let us have your opinions.

HAMILTON ASSOCIATION.

At the last meeting of the Hamilton Retail Grocer's Association the executive committee submitted a written opinion obtained from W. F. Walker, Q. C., as to the legality of publishing a black list of bad debtors. Mr. Walker's opinion is that such a publication is legal, providing the information be given to interested parties only and not to the general public. The association decided to go in for a systematic collection of bad and doubtful accounts. A resolution was adopted protesting against a recently adopted practice of sugar refiners-the putting up of their sugar and syrups in small packages and dictating to the trade the prices at which these packages are to be sold. The grocers are of opinion that they are the best judges as to what prices they shall ask for the goods they sell, and that the manufacturer has no right to interfere with their busi-

The town council of Niagara Falls, Ont., has raised the license fee of pedlars from \$25 to \$75. The advance was made in compliance with a petition from the local retail trade.

TWO WAYS OF DOING BUSINESS.

We heard the other day of two merchants in the same line of business, who, while waiting for something, were having a friendly talk. The one was proprietor of a firstclass store up town; the other, proprietor of a down town store. The up town man said that some time ago he had purchased at first hand 50 cases of a certain line of goods. He had got them right, which meant at rock bottom prices, and when the market was away down. The prices had risen since by leaps and bounds, until now he was getting a large profit, and there was no danger of any of the goods being left over. The down town man claimed that were he in the same position he would stick them in his window and rush them off, ignoring the rise of the market. The question is, which of these men is right—the one who advances his price with the market, or the one who takes no notice of the advance? Since the goods could not be replaced at anything like the figures they cost, we are of opinion that the up town merchant is in the right of it, for while the down town man would in all probability rush the goods off in a hurry, he would only be attracting customers for a line which he would soon exhaust, and then have to hunt for another leader to take their place. The up town man, however, would supply his trade and reap the benefit accruing from the rise in the market. Retailers too often lose sight of the fact that while they are compelled to follow the market when it has a downward tendency, it is only right and proper that they should take advantage of the advance. Here will be seen a big difference between the wholesale man and the retail one. The wholesale man buys 500 barrels of sugar, and next week if there is an advance of a 1/4 cent, up she goes to The average retail man the last notch. is made of different stuff. He buys his 15 barrels at a time, chalks his price at or below a living profit, and though the market may go up like a rocket, he sticks to his price until he has sold the lot, and is compelled to look for more at the advanced figure. Then he very reluctantly changes his sign. Now is not this very thing what causes all the talk about cutting? In the late fall when the new pack of canned goods come on the market they are usually to be bought at better figures than in the early spring. Retailers load themselves with these goods, and when the time comes for putting them on sale they totally leave out of their calculations everything but the price they paid. To-day, canned tomatoes can be bought at 10c. in numbers of retail stores, while the price on Front street is quoted at \$1.35 to \$1.40 per dozen. Retailers should study their own interest and follow the markets up as well as down.

COLLECTING AGENCIES.

One very important feature in association work among tradesmen, and one which should not be lost sight of, is in the matter of collecting agencies. Wherever there is an association a delinquent list should be one of its features. It matters not how it is kept up from a financial standpoint. Whether the member is taxed separately for its use or whether its payment comes out of the funds, does not affect the point we desire to bring out. In all cities and towns we find so called collecting agencies set up by private individuals or corpora-tions. These agencies commence by taxing the tradesman all the way from \$5 per annum up to \$30 or \$40 for the same period, and the tax does not end here. They want from 10 to 25 per cent. on all collections besides. This in itself is a very heavy amount, and, we venture to say, far in excess of the value of the work performed. Toronto subscribes some thousands of dollars yearly to these agencies, and as a general rule the results are far from satisfactory. The number of these agencies which had sprung up during late years, and after a brief existence disappeared, is legion. Still they find material to prey upon. Associations should therefore make it a point not only to protect their members from dead beats who rob them of their goods, but they should also protect their members from these agencies. delinquent list and collecting branch is impossible in an association, then let them confine their attentions to one agency and give it their undivided support. Special terms could no doubt be secured, and the difficulty got overinthat way. We do not by any means advocate this as the better way, but simply as a substitute for a delinquent list run by the members. A list worked inside the association is by all odds the most satisfactory, since it can be made thoroughly effective and the work done at a much less cost. Enough money was taken out of the grocers of Toronto during 1890 to run an association, delinquent list, and collecting agency for years. Members of the Toronto body were caught as well as the grocers who do not belong. The shrewd business man who carefully guards his business from delinquent debtors is, strange to say, to be found upon the list of subscribers to these agencies. One would suppose that he would have no use for them, but he cheerfully pays in his hard earned cash for the privilege of grumbling at the results. Long before his first year has expired he makes up his mind that this is the last year he will throw his money away to collecting agencies, but in the near future some kidgloved and silk-hatted gentleman comes along with a bran new scheme, and in he goes again, only to have the same experience. When will this shrewd business man profit by the results of his experience? When will he recognise the fact that he is being preyed upon in like manner as the dead-beat preys upon him? Experience teaches. Some men take a long time, getting, not the requisite amount of experience northenecessary teaching-they get enough of both-but some how they are a very long time in understanding the tactics of so-called collecting

MORE FROM OUR DRAMATIC, FRIEND.

SCENE, YONGE STREET.

Grocer standing at the corner, commercial traveller approaches.

C. T. Good day, Mr. Brown. How do you find business?

Mr. B. Business is flat, sir, very flat. But say, did you see that in THE GROCER the other week—" Why Some Grocers Fail?"

C. T. No, but I have heard some talk about it. I guess it's pretty near right.

Mr. B. Well sir, you ought to read it, it's one of the best things I've seen for some time, and every word of it true.

C. T. I'll have to look it up.

Mr. B. Do so. It's on short measures and fictitious weights, and if it opens the grocer's eyes, it is just what's wanted.

C. T. Oh, if the fellow knows his business he has a good field to work on. I was speaking to a man the other day who had bought a couple of pails of jam supposed to contain 14 lbs. each, nett. He popped them on the scales and the gross weight was 29½ lbs., while the tare would be at least 4 lbs. Of course, he is not one of the grocers who fail, for he weighs everything that comes in. The man who fails never thinks to weigh and check his goods. I called on another man who had bought some honey from a man in that line. It was in jars, and there were supposed to be 2½ lbs. in each, according to agreement, but the honey man didn't believe in fractions, and so by actual weight they contained 2 lbs., instead of 2½ lbs.

Mr. B. Oh, I have heard of that honey man before. But say, I was talking to M.—the other day, and he was telling me about a case of cranberries he bought. One dealer said it held 29 quarts, another one claimed it held 27 quarts, but when he measured them, the case just panned out 22 quarts. What do you think of that? And then there's coal oil—what about shortage in that? I hear it said that shortage can be found in that article as well as the rest.

C. T. Talking about crooked transactions, I heard of a case some time ago. A party secured a government order for 100 tubs of butter. He bought the butter, opened the tubs, stuck in about five pounds of salt on top of each, then soaked them well with water, headed them up, re-weighed them, and charged the price of butter for salt, etc. There was salt enough on before to preserve the butter, but for all that, strange to say that man failed.

Mr. B. Well, well, where will you find the honest man? I venture to say that such tricks as these are at the root of most failures. Of course there are some failures that the best and most attentive business men cannot avoid and some failures are caused by ignorance and want of experience, but where such practices as these are carried on, a man might do one of the largest businesses going and only be giving his time, money and labor for nothing, unless it is to keep up the infernal robbers who are supplying him.

C. T. Here comes my car. Good bye, the next time we meet I'll tell you something about the peddling business. (Traveller disappears in one of Frank Smith's refrigarators.)

Mr. B. (Aside), peddling business aye. Well I guess I know something about that too.

ESSENTIAL EXTRACTS.

An untimely frost has ruined the winter crop of strawberries in Southern California,

The Japanese rice crop this season will allow of an export of 1,139,000 tons, according to late mail advices.

The canneries on the Kodiak Islands, Alaska, intend to enter into a combine during the coming season.

An effort is being made in Boston to abolished the system of buying things by the dozen, upon the ground that the score is a more convenient unit.

Heavy purchases of granulated sugar are said to have been made in Germany for shipment to the United States after the first of April, when sugar comes in duty free.

Grocers are not often credited with being of a humorous turn, but one of the best things we have heard lately was where a customer entered a store not far from this city and asked for a yard of pork. The proprietor was not to be fooled, and handed out three pigs' feet.—American Grocer.

The sugar bounty of 2c. per lb., which the McKinley Act authorizes the United States government to pay all native producers of sugar, testing not less than 80 degrees by the polariscope, will not be paid it seems, according to the recent ruling of Attorney General Miller, until after the first of July next. This has caused great disappointment in the eastern states where big preparations have been made for the production of maple sugar on an unusually large scale. The makers of sugar bucketsl evaporators, etc., have also received a set-back, as they have a large stock of appliances now ready.

The wholesale grocers of Boston are evidently in dread of unsettling effects preceding the introduction of free sugar. Their fear is that April the first will find them too well stocked with duty-paid sugar. They have decided to memorialize Congress to permit the duty during the month of March to be paid on the refined instead of the raw, so that no matter how much of the latter the refineries carry into April, there will be no

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.
Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland, The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

loss upon it from duty. This will prevent a panic, as the refiners can regulate their output so as to have a very small surplus of refined in bond at the moment the duty comes off.

According to the Philadelphia Ledger, a representative of the firm of Thurber, Whyland & Co., of New York, had a conference recently at Moorstown, with about 50 farmers who have been raising tomatoes for the carning factory there. The firm's agent said the farmers would have to furnish tomatoes this year at a reduced price, owing to the tariff on tin plate and sharp competition, and suggested \$5 a ton for this year's crop. The farmers have been getting \$7 per ton heretofore, and say there was no money in them at that price, consequently they declined to accept any reduction, and the meeting broke up without a single contract having been made.

Investigations have for the last three or four years been carried on by the Department of Agriculture at Washington, to discover the cause or cure of "yellows," which have wrought so much destruction in the peach orchards of New Jersey, Delaware and Maryland. One result of these investigations is the conclusion that fertilizers have no bearing upon the disease. The only check on yellows so far known is eradication, and because that has been neglected the upper portion of Delaware has become devastated, and the planting of orchards neglected. Attention to it on the other hand

is making Michigan a peach growing region of increasing productiveness. In that state every diseased tree is rooted out and destroyed as soon as it shows the taint of "yellows."

OFF WHERE SUMMER STRAYS.

Mr. Jos. F. Eby, of the firm of Eby, Blain & Co., wholesale grocers, Toronto, started for Jamaica on Tuesday, He will be away six or eight weeks. He takes the trip upon the advice of his physician, who thinks a few weeks' surcease from the cares of business and a few weeks of exile in a fine climate would do more in the way of physical restoration than any other treatment, Mr. Eby was far from being a prostrated man, but he has been a hard worker, and his many years' activity must have pretty well fitted him to enjoy this holiday. He will take in the Exhibition, and will be apt to vary the monotony of pleasure and rest by doing a little busiess as well.

Send in your orders for Munn's boneless codfish. There is nothing more satisfactory in the fish line for grocers to handle. It is prepared and cured with the best known preservative, and prompt shipments now are guaranteed to keep perfectly fresh and sweet for sixty days. If kept in cool store, under favorable circumstances, it will be just as nice in four or six months. Remember that codfish makes brains, and when you push the sale of this fish, you benefit your own pocket, but the benefit to the whole country is enormous.

The grocer who buys Munn's codfish Will have an epicurean dish; In his purse there will be gains, In his head there will be brains

AN ADVERTISING POSTSCRIPT.

As a special advertisement, the following, printed on a fly-sheet distributed by Mr. Geo. Hague, grocer and tea dealer, Winnipeg, Man., receives a large amount of attention. The letter gives a twofold meaning, according as it is read in the ordinary way, or by taking every other line. Here it is:

COPY OF A CURIOUS LCVE LETTER.

MADAM,

The great love and tenderness I have hitherto expressed for you is false. And I now feel that my indifference towards you increases proportionably every day. And the more I see you the more you appear ridiculous, and an object of contempt, and the more I feel disposed, inclined, and finally determined, to hate you.—Believe me I never had the least inclination to offer you my hand and heart—Our last conversation has I assure you, left a wretched insipidity, which has by no means possessed me with the most exalted opinion of your character. Yes madam, and you will much oblige me, by avoiding me. And if ever we are united, I shall experience nothing but the fearful hatred of my parents, added to an everlasting displeasure of living with you. Yes, madam, I think sincerely-You need not put yourself to the smallest trouble or send or write me an answer—Adieu. And believe me that I am so averse to you, that it is really impossible I should ever be,

Madam,

Your affectionate lover till death,

To Miss M-

W. G.

There are two ways of reading this letter. Her father compelled his daughter to show him all letters sent to her,—the unsuspecting father read it straightforward, but the daughter (having the clue) read it otherwise. Find the contrast or go to Geo. Hague for it.

CONVERSATION AFTER MARRIAGE.

Isn't this tea lovely? It is. Where did you get it? At Geo. Hague's, it is his 50c. black tea, English Blend, Then always buy tea from him, there is some comfort in a cup of tea like this.

R. A. LUCAS.

J. H. PARK,

R. T. STEELE.

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS.

73 McNAB STREET NORTH, HAMILTON, Ont.,

A supply on hand of Cleveland's Baking Powder, Durkee's Pepper Sauce, Morgan & Sons' Sapolio, Roquefort, Gorgonzola and Pamasaw Cheese, New Japan Rice, Flake Homing, 30 lb. bags, Buckwheat Flour.

"Teas" going as we predicted some time ago-Advance abroad in some lines fully 75%. Our "Extra Royal" Syrup now in travellers hands, is cheapest line in the market-flavour perfect. Don't "You" want some L. P. & Co.'s "Coffees, Spices, Extracts," etc.?

T. KINNEAR & CO.,

Wholesale Grocers, Importers of TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East,

Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "I W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,

for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co., PRODUCERS OF CRUDE.

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE. Represented by

Chas. Boeckh & Sons, Toronto, Jas. Lee & Co., Montreal.

LOCKERBY BRO WHOLESALE GROCERS. 75 ST. PETER STREET.

MONTREAL, P. Q., ARE OFFERING THIS WEEK

SUGARS. TEAS.

Barbadoes and

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES. Canned Salmon, Lobsters, Mackerel and Oysters.

HUDUN, HEBERT & CIE.,

WHOLESALE GROCERS

- AND -

WINE IMPORTERS.

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St. MONTREAL.



BEST GOODS IN THE WARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO...



AS MANUFACTURED ON THE GARDENS IN INDIA

Put up in lead foil packages, 1 and 1 lb. Selling Agents

TURNER, ROSE & CO., Montreal.



DO YOU WANT

A

CASH BALANCE

AT

Your Bankers?



You can get it by selling our goods.

By buying direct from the manufacturers.

Send for Price List.

Empire Tobacco Co., Montreal.



Reycraft & Garnell shipped two car loads of beans last week from Highgate, Ont.

The Patrons of Industry talk of putting a candidate for the House of Commons in the field for Lambton.

Charles Gaudette, late of Renfrew, is now in Sudbury, where he will prosecute the business of a general grocer.

The well-known Ram Lal's teas, which are being advertised so extensively, are having a big run among the trade.

P Beneteau is organizing a company in Windsor for the establishment of a beet root sugar refinery at River Canard.

The other evening a horse owned by Mr. Copeland, grocer, East London, ran away and made considerable havoc, smashing the delivery wagon to pieces.

Geo. E. Tuckett & Son shipped from their factory at Hamilton, on Saturday, a large consignment of tobacco to the Aimy and Navy Co-operative Company, London, England.

An inquest was held by the Fire Commissioner into the fire in Mr. Ed. Brown's grocery store, on Craig street Montreal, when it was decided that the blaze was purely accidental.

It is reported that Thomas J. Meehan & Co., Baltimore, booked the first order of the season for 1891 pack of Maryland corn. The quantity was 5,000 cases, and the price 80c. per dozen.

A fire broke out under a counter at 4 o'clock the other morning in Mr. Z. Lapointe's grocery store, 136 Beaudry street Montreal. It was soon extinguished, very little damage being done.

The failure of Thos. G. Munn, Paris, Ont., was a great surprise to business men of that town, and some of the grocers are now lamenting "accommodation" extended only a few days before the assignment was made.

G. A. Bradt, grocer, Niagara Falls, Ont., solves the difficulty of shorter credit from the wholesalers by shortening credit to his customers. He advertises that all accounts must be paid up in full at the end of each month.

Mr. Geo, S. Wheatley, for six years previous to last August a grocer in Sault Ste. Marie, returned a month ago to that town to reopen in the same line of business, but died before his preparations were completed. He seems to have been highly regarded by all who knew him.

A species of pumpkin grown in the vicinity of London, Ont., is noted for its keeping qualities. Mr. J. Padfield, corner Richmond

and Oxford streets, keeps two or three each year from September to April. The one now on hand, which will be cut next month, weighs about 100 pounds. He sells it in slices.

Mr. John Hobbs, traveller for the London West broom factory, while driving near Inwood, was run into by a Michigan Central train. The horse was badly cut around the breast and had some of his teeth knocked out, while the buggy was considerably damaged. Mr. Hobbs was violently thrown out and his escape from death is looked on as miraculous.

Funk & Wagnalls, New York, write The Grocer: We wish an expert in the grocery business to edit for our dictionary the terms that have to do with this industry. Would you be so kind as to give us the names of two or three persons who have the requisite knowledge for such work. We wish an editor for each industry whose name would carry the weight of authority.

Mr. A. E. Carpenter, of the Ontario Caning Co., Hamilton, returned last week from Chicago, where he was in attendance at the annual convention of the Western Packers' Association. While away Mr. Carpenter made arrangements for the manufacture in the United States of a capping machine patented by him. It will also be manufactured in Canada.

T. W. Clarke, Vancover, B. C., has, along with a partner, bought back the business he sold out some time ago to A. & J. Struthers. He will therefore be as ready to serve the trade in the firm of T. W. Clarke & Co., as he was in the days before "& Co." became a suffix in the style of his house. Consignments of butter, cheese, eggs, poultry, etc., will receive prompt attention and be ushered on the market under the most favorable conditions possible.

In another column will be found James Lumbers' advertisement. Mr. Lumbers does a cash trade only, and sells goods on a very small advance over cost. He does not send out any travellers, but solicits his trade through circulars and advertisements, making a specialty of sugars, teas and canned goods, but carrying a full line of all goods required in the wholesale grocery business. Having been in the business for twentyeight years, seventeen of which have been in the wholesale line, he thoroughly understands the wants of the trade.

A pedlar whose stock-in-trade was two pairs of socks strayed unsuspectingly into the company of the Toronto Association executive committee the other night. Great interest was taken in his wares, and as they passed from hand to hand one sock got lost. After disagreeing about the price the footsore traveller left, ignorant of his loss. He came near getting a customer a few doors further on, but failing to muster four socks the bargain was declared off. He then repaired to the gathering of frolicsome grocers and eventually recovered the missing hose. The Vice-president tossed it to him with this disparaging remark upon the conduct of the customer who backed out, "The man who wants more than three socks for a quarter must be a hog!"

THE EXECUTIVE COMMITTEE MEETS.

The Executive Committee of the T. R. G. A. met on Monday evening the 16th, and took up the following business, which had been referred to it by the association: First the list of goods under combination as sent up from Montreal; 2nd the Halifax communication re the wholesaler supplying hotels, restaurants, boarding houses, etc.; 3rd the Secretary's statement for 1890, which was referred to this committee owing to liabilities to the end of the year not being therein. The Treasurer promised to remedy this. Lastly, the committee considered the continuation of the delinquent list. A full report of the committees' doings will be presented at the next regular meeting, and should prove a very interesting bill of fare.

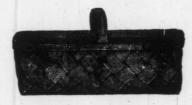
TRADE SALES.

On Tuesday, at Suckling & Co.'s auction rooms, the miscellaneous stock of Geo. A. Weese, Yonge street, Toronto, \$11,170, sold to Mr. Werner, of Hamilton, at 45c. on the dollar. The general stock of W. A. Broddy, Uxbridge, \$14,434.41, sold to F. J. Pearce, Parry Sound, at 52 1/2 c. on the dollar. The

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF





3 bushel grafn and root paskets. 2, 3 satchel luuch baskets 2 & clothes baskets. 2, 3, 4 market baskets. atcher and Crockery bas Fruit package of all des-criptions.

OAKVILLE, ONT.

dry goods stock of Agnes E. McCrea, Elora, \$5,006.79, sold to Messrs. Steele Bros., Fergus, at 60 1/2 c. on the dollar.

On Tuesday next, the 24th inst., Suckling & Co. will sell at their warerooms the general stock of John Hunt & Co., Aurora, Ont., amounting to \$4,500; the general dry goods stock of R. A. Hunt & Co., Toronto, amounting to \$11,567.51; the general dry goods stock of R. Smith & Son, Lindsay, amounting to \$5,278 38.

MUNN'S PURE BONELESS

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY **ECONOMICAL** DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL

MUNN'S

Quality very choice. Apply ea as quantity is very limited.

STEWART MUNN & CO. - Montreal

GIBSON & GIBSON,

Brokers and Manufacturers' Agents.

Samples and quotations solicited from canned oods packers and manufacturers of grocers

33 Wellington St. E., Toronto.

AND BACON EARMAN'S SW





Ox Tail, Green Turtle, Julienne, Beef, Chicken, Terrapin, Macaroni, Consomme, Okra or Gumbo, Soup and Bouilli, Mullagatawny.

Mock Turtle,

RICH AND PERFECT! Y SEASONED.

Prepared with great care from | Have enjoyed the highest repu-tation for more than 32 years.

Send us 20 cents, to help pay express, and receive, epaid, 2 sample cans of these Soups, your choice. J. H. W. HUCKINS & CO., Sole Manufacturers, Boston, Mass

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

James Turner & Co,

Hamilton.

Wholesale Agents for and every line a seller.

SOLD BY ALL LEADING GROCERS.

RAM LAL'S TEAS.

BENSDORP'S COCOA.

BATGER'S JAMS AND JELLIES. BATGER'S COMPRESSED JELLIES. CRARY'S AMMONIA. COURET BROS. SHELL CASTILE.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

Made from the Bean, no filling. 1/4 lb. tin goes as far as one pound of loaded Cocoa.

Made from the fruit as branded, with only granulated sugar.

Lovely flavors, handy, inexpensive, quick workers.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

TO ABOLISH ORDER TAKING.

The following important communication was sent to the Paris Merchants' Protective Association by the Mayor of that town. The ideas in it are sound, and the passing of a law to widen the powers of municipalities in respect to a house-to-house trade would effect a radical reform. Evils of the credit system would be lessened and the pedlar would be better regulated :---

PARIS, Feb. 11, 1889. To the President and Members of the Tradesmen's Association of Paris:

Gentlemer,-Having for some time contemplated the advisability of abolishing the practice of order-taking by the different merchants of this town, I would ask your cooperation in the matter, because I think it would help to a great extent the cash payment system, and help to do away with the enormous credit system that is now endangering individual business. Where orders are taken now principally bythe retail grocer from door to door, people are kept away from the stores and never see what is for sale. Besides, a person running an account would be more likely to pay oftener if he had to come and face the merchant when he wanted more goods. By giving so much credit you keep away people who are ashamed to be seen by the creditor. There are a great many pros and cons in connection with this matter, and knowing you are met together to better your individual interests, as well as to take the welfare of the town into your consideration, I wish to bring this matter before you, hoping that you will take it up and ask the Council (if you think it favorable) to issue circulars to other municipalities asking their co-operation to petition Parliament to pass a bill giving municipalities power to pass a by-law prohibiting the taking of orders of any kind, thereby keeping out tea pedlars and all other such like

After giving some personal observations of his own in connection with this matter, the Mayor closes by saying he trusts the merchants will see it in the same light as he does, and promises his aid in any agreement that will benefit the cause.

A HAMILTON HOUSE PLANTS A BRANCH.

Thos. B. Greening & Co., Hamilton, Ont., importers of teas and coffees, find that the growth of their trade in Manitoba, the North West Territories and British Columbia, requires the opening of an office at Winnipeg in the midst of that great district. This Winnipeg branch will trade under the style Greening, Balfour and Co., and will be managed by Mr. Robt. Balfour. The shipping and financial management will be continued from Hamilton, thus leaving the western office free from the heavy expenses incidental to the maintenance of an independent system of distribution, and therefore able to sell at an advantage over competitors. Mr. Balfour's presence on the spot will virtually cancel the distance between the main house and the branch.

CORRECTED PRICES OF MATCHES.

There was an error in the revision last week of our Match quotations. The correct prices are: Parlor, \$1.75; Telephone, \$4.05 to \$4.15; Telegraph, \$4.30 to \$4.40; French, \$3.60 to \$3.65. In each pair of quotations the lower represents the price in 5-case lots, and the higher represents the price in single

A NEWFOUNDLAND NOTICE.

A notice being circulated in Newfoundland contains the following :-

"The fishermen and managers of lobster factories on the western coast of Newfoundland, falsely called the 'French shore,' are earnestly requested to hoist British flags on their boats, nets and factories during the coming fishing season, to claim the protection of British war vessels if interfered with by French vessels, and to report as promptly as possible any refusal of British officers to protect them.

" No order from the British Admiralty can override the constitution of Newfoundland. Magistrates and justices of the peace are urged to do their duty, asserting the civil power, as no law exists for 'naval law' as hitherto administered. Civil authority is superior to military, except in case of war.

" Pass the word up the coast that the empire-especially the colonies, of which Newfoundland is the oldest-expects every Newfoundlander to do his duty.

"Newfoundlanders, your interests are sacrificed, not by the present or former Newfoundland government, but by the English Foreign Office, because it prefers the interests of the rich banks and bondholders, who have invested their money in Egyptian securities and want no trouble with France. No capital or enterprise will come into western Newfoundland until the French are out of it.

Advertising is a tax on him who so regards it. Only when he has learned to look upon it as an investment, and treat it as such, giving it his time and thought, will it develop into a thing that pays. Newspaper advertising space, like most other kinds of property, has two values; to-wit, what it costs the advertiser, and what it is worth to him. Therefore, in buying it, he should consider its character as well as its price.-The Roller

A customer secured is a promise of greater salary in time.

Rivalry, open, fair, good natured and enterprising, is the life of business.

The New England Grocer says: There are about forty sardine factories in Maine, the products of which find a market all over the continent. The pack last year is said to be fifty millions of cans. Many factories are putting up large herring, which appear before the public as "Brook Trout," "Sea Trout," and "Mackerel." A Maine "Sardine" is is preeminently a home institution, and we judge it to be a good article, as sales increase from year to year.

Soan and water are cheap, but soil on goods

A feather duster disperses but does not remove the dust from the store.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELL-ington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDER-stands the grocery business thoroughly, first-class references. Apply, J. George, 463 Church St. 8

BUSINESS CHANCES.

To COUNTRY MERCHANTS AND DEALERS

—The indersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,

B. Dealer in groceries, fruits, meats, provisions.

TRAVELLERS CALLING ON GROCERS and confectioners wishing side-line please address this office.

JOHN PETERS & CO.,

General Commission Merchants and Brokers.

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.

The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

W. NORTHRUP & CO

Commission Merchants, South Wharf, - Saint John, N. B.

Provisions, Groceries, Fish, Teas Dulse, Fruit, Spices, etc.

-AGENTS FOR-Canned Finnen Haddies, and Bread-Makers Yeast Cakes.

CORTICELLI

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS.

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

> CORTICELLI SILK CO., ST. JOHNS, P. Q.



SILVER

THE PHENOMENAL POLISH.

BLACK, BRILLIANT, BEAUTIFUL, Handsomely put up in 3 doz. hinged cases, can be had from all wholesale grocers,

Or from F. F. DALLEY & CO.,

PROPRIETORS, Hamilton, Canada.

JAS. WATSON & CO.,

Coffee and Spice Dealers.

Toronto, Ont.



Brantford J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager, 60 Yonge St., Toronto, Ont

K. FAIRBANK &

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. goods. No waste Gives general satis faction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in 1 and 1 gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER .-



PURE LEAF LARD A SPECIALTY.

OTTAWA, PETERBORO' and LINSDAY, ONT.

WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS-Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in 1, 1 and 1 lb. tins. Retails at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Feb. 19, 1891. GROCERIES.

There is evidently but little superfluous consumption, for which Lent may be partially responsible, but for which bad weather and election excitement are at least equally responsible. The trade of the week has few records of large orders or of brisk spurts. The dead level of dulness has been nearly unbroken throughout the week and throughout the whole range of grocery merchandise. The business done has been a strictly handto-mouth one, for which the dull prospects of country trade and the shortened time of the new terms are the chief causes. There is no special difficulty in collecting, nor is there any unusually notable readiness in the way payments are met.

CANNED GOODS

What activity the market has so far exhibited has waned rather than waxed during the past week. Canned goods have been in request but not in large quantities, nor has there been any simultaneous movement on the part of a considerable number of buyers to add small quantities to their stock. All the goods that have been wanted have been supplied without making much effect on stocks in jobbers' hands, which are virtually as big at the end of the week as they were at the beginning. All lines are as deserving as ever of the epithet "firm." No supplies beyond those holders were cognizant of have been discovered to weaken the situation, and the bareness of retail stocks taken along with the maturing of the demand gives security to the strength the market has developed.

COFFEE.

This market is unaffected by outside movements so far. The scarcity of fine grades and the firm prices of them remain as they were. While the receipts of Rios and Santos have been large in New York, the demand has also been very large from all coffee-consuming parts of the world, and the prices of these growths have been very firm outside. The effect of this may be felt here before there is any reaction.

DRIED FRUIT.

As there is no time of year when people cease to use dried fruit, so there is no time of year when the trade in dried fruit is a cipher, unless when there is no stock. There is, however, about as close an approach to no business as there ever is. The market seems to be lifeless. If the present trade made or sustained prices they would be in a very bad condition. But as outside influences do that, prices have a substantial basis that may be expected to keep them reasonably

firm. In New York the situation is strong in Valencia raisins and currants. Nor, while they are left almost alone here, are the prices weakening. In prunes the demand has continued good, while the stock has got into still smaller compass.

NUTS

There has been virtually no trade in nuts this week. The prices of lines in stock are unchanged.

RICE AND SPICES

Rice is a scarce article in the finer grades. There have been some receipts of Japan the past week, but the new stock is dear. It quotes at 5 to 5½c. The demand for it has been fair. Spices, on the other hand, are in light request.

SUGAR.

The advance in prices noted in our last report has had no perceptible effect upon trade, which is yet a matter of small and not over-frequent orders. All the sugar that is consumed is bought at about the moment it is wanted, and not more than a week's wants appear to be anticipated by any retailer who comes upon the market. Also, consumption itself seems to be limited. The absence of speculative buying after an advance is a feature that is becoming more distinctly outlined in the sugar market, and is due undoubtedly to the operation of the shorter terms. Whatever other effect they have had, the reduced terms have checked the manifestations of excitement that formerly attended important movements in sugar. The price of raws appears to be growing stronger both in England and in New York, in the latter city the firmness of holders being a very marked feature of the situation. Prices here are un-

SYRUPS AND MOLASSES.

There is no comment to make upon this market that could not have been made a week ago. Molasses is still firm, and so are low grade syrups, whose scarcity is as pronounced as ever.

TEAS.

All kinds are firm and in fairly good request. Low grade Hysons are yet very scarce. So is gunpowder. Japans are in fair supply, but will be scarce long before the season for replenishment is on. Low grade Congous are in leading demand and are very high. The tea trade is the best now doing.

The local business done in Indian teas remains steady. On account of the high prices ruling in London, importers are only buying for immediate requirements, but there is not much chance of fall. In London the demand has developed increased strength, and biddings have been active and continuous at a further considerable advance for the lower grades. Judging from the tone of the mar-ket, it is by no means uncertain that a further important advance will not be established for Indian and Ceylon teas by speculative buying. A fear has recently been gaining ground that the quantity of tea for the pre-sent season may fall short of actual requirements. There can now be no doubt that the supply available from China will show a heavy deficit. This deficit is estimated at more than twenty-five million pounds. The available crop from India is not likely to be much in excess of last season. The few additional millions expected from Ceylon will not suffice to meet the deficiency unless consumption is checked by the high price. A rise in prices, therefore, is only natural, especially in the lower grades, which are needed to replace China tea.

The following are from McMeekin & Co's. notes on Indian, Ceylon and Java teas for January:—Indian—The offerings reached



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.80 per lb.,

For one or more barrels, subject to change with the market, but always 17½ c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5 1/2c.; send for Sample. My Discounts are 1 1/2 per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

JAPAN TEA.

I have a line of 203 Half Chests Japan Tea to arrive this week which is exceptionally good value at 21c. Send for Sample.

RED HERRINGS or DIGBY CHICKENS.

1000 boxes which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer, 67 Front St. East, TORONTO, ONT.

DAVIDSON & HAY

Wholesale Grocers, 36 Yonge Street, TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:-

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor, also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowtl

WHOLESALE GROCERS. TORONTO.

JAPAN RICE. GALLON APPLES 3-lb. do

H.P.ECKARDT&CO

Wholesale Grocers. 3 FRONT ST. EAST, TORONTO.

STUART,

HARVEY & Co.

Importers and

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

MPORTERS OF TEAS

Wholesale Grocers

HAMILTON.

WARREN BROS. & BOOMER.

IMPORTERS

WHOLESALE GROCERS,

35 and 37 Front St. East, TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

WHOLESALE GROCERS

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

China, Japan, Indian and Ceylon TEAS.

9 Front St. E., Toronto

EDWARD

ADAMS & CO.

ESTABLISHED 1846

Wholesale Grocers and Importers of TEAS.

> SUGARS. COFFEES.

Tobaccos, Wines and Spirits 95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

MONSOON"

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co Telephone 2354.

Wholesale Grocers, TORONTO.

Special values in

Canned Goods

during February.

TOMATOES, CORN,

PLUMS, PEARS.

33 Front St. East.

NEW BLACK BASKETS.

We have just received the first shipment of

" Crescent" Brand

EXTRA CHOICE PATRAS CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co., TORONTO

J. F. EBY.

HUGH BLAIN,

APPLES. BEANS, CORN.

PEARS. PEACHES, LOBSTERS, MACKEREL,

RASPBERRIES. STRAWBERRIES. PLUMS,

EBY, BLAIN & CO.,

Wholesale Grocers.

TORONTO.



9999999999999

MARKETS-Continued

the very large total of 173,500 packages, against 145,800 packages in the same month of 1890. In spite of this extreme pressure of sales, there was little variation from a steady upward movement during the month, and the difference in value at the close was considerable. Pekoes and Pekoe Souchongs advanced from 1d. to 1½d. per lb., and practically nothing could be bought at the close in whole leaf tea under 9d. per lb. A large speculative business was done privately after the last auction of the month, at a still further advance. The quality generally was good, and the average of public sale prices was about 11½d. per lb. The season in Calcutta is practically closed, and it would appear from latest advices, that the proportion of crop shipped to the United Kingdom will only be about equal to that of the previous season. The year 1890 shows a large increase in the home consumption, being six millions in excess of 1888. The amount taken of all kinds of tea reached the high level of 5.08 lbs. per head per annum on the average. The imports for the month were 13,258,000 lbs., and the deliveries 10,571,000 lbs., leav-

ing in stock 39,064,000 lbs. The exports to the United States during 1890 were 635.000 lbs., and to Canada 567,000.

Ceylon.—The offerings were 49,700 packages against 45,300 packages in the same monthof 1890. Prices were well timantained throughout the month, and in sympathy with Indian teas, a general advance of fully Id. per lb. was established. The average of Public Sale prices for the month was about 11¾d. per lb. A sale at the phenomenal price of £4.7s. per lb. was made of a small ot of particularly tippy tea, and it was immediately turned over afterwards at £5. 10s., or, say 27 dollars. The tea was merely an "exhibition" sample, and cannot be considered a marketable commodity. The increase in home consumption is exactly identical with that shown on Indian tea, but the quantity of Ceylon being much smaller, the percentage of increase is the more marked. The imports for the month were 2,886,000 lbs., and the deliveries 3,566,000 lbs., leaving in stock 7,942,000 lbs. The exports to the United States during 1890 were 322,000 lbs., and to Canada, 202,000 lbs.

Java.—The offerings were 2,300 packages, against 3,800 packages in the same month of 1890. The teas commanded good attention, bnd showed a marked advance.

PETROLEUM.

The trade is as good as it usually is at this season. It of course is now on the wane on account of lengthening daylight. Prices are unchanged.

DRUGS AND CHEMICALS.

The demand for drugs and chemicals is steady, and the market has taken on no new feature.

BUTTER AND CHEESE.

The demand for good dairy tub is as strong as ever. Fine dairy tub is in stronger request than any other sort of good butter. Good rolls are wanted, but the market is particularly partial to good tub. Low grades of tub butter are in very liberal supply and are dull. Large rolls are fairly plentiful, and good pound rolls are wanted, the bulk of what are received being tub butter made over into rolls. The prices are: Choice dairy tub 17 to 18c., medium tub 14 to 15c., pound rolls 17 to 19c. large rolls 14 to 16c. Store packed is 8 to 12c.

Cheese is growing firmer. No September stock can be got under 10 ½ c.

COUNTRY PRODUCE.

APPLES—Are getting very scarce, the market showing signs of being nearly cleaned out. A shipment to Liverpool last Saturday strengthened prices here. They are \$3.50 to \$4.50.

BEANS—Have weakened somewhat; choice hand picked are now down 5c., and quote at \$1.60 in car lots. Common stock is \$1.40 on track

DRIED APPLES—Are worth 7½c. here in round lots, and 8c. for smaller quantities. These prices are pot so strong as they were

a week ago. The spring demand has not opened out, but inquiries are beginning to be heard. The stock appears to be plentiful, but it is scattered throughout the country, so that the making up of a car is nearly as difficult as if stock were scarce.

EVAPORATED APPLES—Are dull. There is very little demand for them now. The stock here is also pretty large, and 13c. is less firm than it was.

EGGS—Are 18 to 19c., according to the size of the shipment. They are very plentiful now, and are becoming more so every day.

HAY—Is quiet, in liberal receipt and easy, at \$8 to \$9 for timothy and \$6.50 for cattle hay.

HIDES—Are very dull. Green bring 5c., and cured 5 ¼ c., though there is very little business in the latter.

HONEY—Is unchanged, at 6 to 10c. for strained, and 14 to 16c. for sections.

HOPS—Are moving steadily into consumption at the prices that have stood for the past several weeks—viz., 18 to 25c. for old, and 35 to 40c. for new crop.

OATS—Are unchanged at 45 to 46c., in fair demand and reduced supply.

ONIONS—Are becoming scarcer and firmer. Last week's quotations represent the prices they are still bought at, but these prices do not bring stock readily upon the market. Reds are \$3 and firm, white are equally firm at \$3.50.

POTATOES—Are rather quiet, the price 85c. on track, not being notably firm, as the fine weather improved supplies. Out of store lots are 90c. to \$1.

SEEDS—Being now between the export demand and the local demand, the former of which is over and the latter not begun, trade is very quiet. Bright weather would make great improvement. Alsike is weaker as a consequence of the closed export market, and prime to choice is \$7 to \$8. There are low grades of mixed stuff to be got at \$4, but these are very inferior. Timothy quotes yet at \$1.10 to \$1,65, and is very dull. Red clover is likewise unchanged at \$4.25 to \$4.75.

SKINS—Are scarce at \$1 to \$1.40 for good sheep.

STRAW-Is dull at \$6 to \$6.50 for oat.

TALLOW—Rough is 2c., refined 5 1-2 to 6c.

WOOL-Hardly moves at 20c.

FISH.

The present trade is far ahead of that which was done in last Lent. La grippe injured the trade then by necessitating a suspension of the usual fasting rules. Also the prices of eggs were easy then as compared with this year, and eggs are always a more

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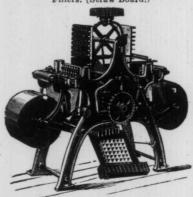
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We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD. ONT MARKETS-Continued

or less preferred substitute for fish during Lent. Last year they sold at 15c. at a stage of the Lenten season when they were near 30c. retail this year. The supply of lake fish has fallen off, and the prices are up. Frozen trout is now 7 1-2 to 8c., and Manitoba white fish 7 1-2c. Fresh sea fish are also firmer, flounders being 5 to 5 1-2c., and Newfoundland sea-herring up to \$2 per hundred by count. A supply next week of sea-herring caught off the Newfoundland banks is expected, and it will bring down this price considerably it is believed. While frozen lake and sea fish have gone up, pickled and salt fish have gone down, for though the desait nsn have gone down, for though the demand has been good the supply has improved. Labrador herring are \$5.50 to \$5.75, shore herring \$4.50 to \$5.50, salmon trout \$4.25 to \$4.50, white fish \$5.25. Wholesale dealers report collections difficult.

GREEN FRUIT.

The advance in apples and the mild weather have helped the trade in green fruit, though the business done the past week has been but moderately good. Valencia oranges are \$4.50 and are reasonably firm. Floridas are \$3.50 to \$4.25. Messina lemons are \$3.25 to \$4, Palermos are \$3.25 to \$3.50. Malaga grapes are about done, and the remnant is selling at \$11 to \$14 according to quality and weight.

The market will soon be bare of stock, as the supply now on hand is small. Cape Cod barrels are \$11 to \$13.50, cases \$3.50 to \$4. Killarney barrels are \$7 to \$8, and \$2.25 to \$2.50 per case.

PROVISIONS.

The week's trade has been rather quiet, mainly owing to the unsettled outlook of the market for products during the coming summer, that being dependent on the action of government after elections. Hogs are arriv-ing less freely, are in but light demand and are lower.

BACON-Long clear is 71/2 to 8c., bellies 9 to 101/2c.; backs 10 to 101/2c,, and rolls 9 to 9½c.

DRESSED HOGS-Are \$5 to \$5.50.

HAMS-Are II to 11 1/2 c.

LARD-There has been a fair demand at 9c. and pails are 9 1-2c.

MESS PORK-U. S. stock is \$14.50; Canadian \$15, and short cut \$16.

SALT.

The prices quoted last week hold for this, but there is a very nominal trade being done. The sales made during the week are:- 1 car bbls. at \$1.42; 3 cars sacks at 70c.; 1 car dairy at \$1.25; land salt, 2 to 2½c. Inquiries for land salt are beginning to be heard.

DRY GOODS.

The election excitement causes a suspen-The wants of the retail sion of buying. trade are sufficient to support a good run of stock from wholesale hands, and ultimately the trade will be done, the political stir only deferring, not extinguishing trade.

RAW, FURS.

The market is duller, in sympathy with the waning trade in dressed furs. Prices are yet quotable as follows:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

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We handle all lines of FARM AND ORCHARD PRODUCE as well as

Write for Quotations for this market or

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

MONTREAL MARKETS.

MONTREAL, Feb. 18, 1891. GROCERIES.

This market has prevented little activity in any of its lines within the past week, with one single exception, therefore speaking in a general way business has been quieter than usual and restricted to a small hand to mouth movement in most lines. Fish however, which constitute the exception referred two have been exceedingly active, and some substantial advances have been made during the week, especially on Green Cod and salmon, while owing to the freer offerings of herring the turnover of them has been larger and although no advance can be cited in their case, values are very firm and tending upward. Fish aside however, the week has been an exceptionally quiet one, the approaching elections acting as an impediment to trading. Jobbers complain of payments, although they do not appear to be as badly of as their brethern in the dry goods trade.

SUGAR, SYRUPS, ETC.

Since our last report in which we intimated that it was probable, there has been an advance in sugar, the refiners having worked up all grades of refined on 1/8 of a cent; yellows therefore cannot now be moved

under 51/8, while very bright stock is held at 6c., granulated now being quoted at 61/2c This advance has, as already stated, been due to the firmness across the lines where the markets were very excited during the week, granulated being quoted as high as 6%c. Demand, however, cannot be characterized as brisk, and refiners are not pushing sales; in fact, although we quote 61/2c. for granulated no order for a large line will be taken at this figure.

In syrups business has improved somewhat of late, prices, however, remaining unchanged at 31/4 to 4c;

MOLASSES.

There has been no change to the molasses market since our last, and although one lot was sold under special circumstances at an extremely inside figure last week, the transaction in question is not a fair one on which to represent the market, and we still quote 34c. to 35c. for the jobbing business that is doing, while it is possible that concession might be made in the case of a round lot. In the matter of securing fresh supplies, importers are pursuing a conservative course, the non-removal of the holdings of the American syndicate creating an uncertain feeling in this respect.

TEA AND COFFEE.

The strong tone of the tea market is maintained, and very little low grade Japans can now be had here, while the strength has also spread to low grade blacks, and it is claimed that there has been considerable short selling in this connection and some sharp covering is expected, which is certain to keep prices firm. It is generally a sign of a strong market also when shipments are made from New York to the English market, as has been the case recently.

RICE.

This article is in good demand at present, especially for superior grades, while the first consignment of Japan which came to hand towards the end of last week has been found to be of superior quality, and prices have been advanced to \$4.25 to \$4.50. Reports from primary markets are very strong, and some excitement was created among the trade here by the announcement which came from New York to the effect that the Japanese government had prohibited the further exportation of the article.

Trade during the week has been small and unimportant, buyers operating in a small hand to mouth way. There is no striking hand to mouth way. There is no striking feature to note, therefore, in any particular line. Dried fruit has been moved in a small jobbing way, and we hear of no large lots leaving first hands either of raisins or currants. Prices of the former are unchanged at 6½ to 6½c., with ordinary 6c. Currants are unchanged here at 5½ to 6½c., the weakness in New York under easier cables from primary markets not having effected this market. Prunes are moving in a jobbing way, fancy Bosnias selling at 81/2 to 9c., while common Bordeaux have been moved at 7c., but prime stock brings 11 to 13c. truit is without any particular feature. Oranges are about the same, and some newly arrived Messina stock has been attracting attention at \$2.50 to \$3.50, and other lines are unchanged.

Lemons are steady at \$2.50 to \$3.25, but some special selections of newly arrived stock have been turned over at \$4 to \$4.25.

CANNED GOODS.

There has been little accession in the way of business in this market since our last and trade rules quiet. The market generally

Cowan's Iceland Moss COCOA.

CONFECTIONERS' SWEET and PLAIN

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

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MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

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FLOUR All Grades from Choice

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CAR LOTS or BROKEN LOTS

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Manufacturer of and Dealer in

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Manufacturers of

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MAY BLOSSOM-(straight roller). MINERVA-(extra).

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OXFORD MILLS.

"FLOUR" Manufactured by Improved Roller System.

BRANDS:

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Manufacturers of

STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

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Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Boiled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL MARKETS - Continued

however is considered to be in a satisfactory con litton, the supply in first hands being in convenient shape for holders. Tomatoes are firm at \$1.20 to \$1.25 with peaches the same at \$2.65 to \$2.80, supplies here being limited. Canned fish are not moving so freely as holders would wish salmon being reported dull.

FISH.

This line has been the only really active staple of the week, and has furnished considerable business, green cod and herring being especially brisk. A further advance on the former has been established and now no No. 1 could be moved, \$6.50 to \$6.75 with No. 2 \$5.75 to \$6.50. This is an adwith No. 2 \$5.75 to \$6.50. This is an advance of \$1 to \$1.25 within the week, and holders having present small stocks in view are not prepared to say yet, whether it will go any higher. It is true, no really large lots have changed hands at these figures, but this is due to the actions of holders who have been unwilling to let go of any large line. There are no large drafts offering so that it is impossible to quote them. Herring has been in larger supply than cod, and business has been of larger dimensions, but no change in prices is noted yet, although they are tending that way. ever, \$4.50 has been the basis for business in some round lots that we have noted, the various transactions aggregating 2,000 bar-rels out of first hands. Some speculative rels out of first hands. Some speculative lines of the fish are held for higher figures, \$4.75 to \$5 being asked. All the B. C. salmon has been cleared off the market, and now attention has been turned to Labrador stock and the result is an advance of \$1, No. 1 being quoted at \$16 and No. 2 at \$15. In fact, the market on the whole is as we said last week, exceedingly firm, and with the present light stocks, prices may go still

(Special report.)

The demand for fish is something like what it should be. The stocks of green codfish in all quarters are now completely exhausted. Herrings have been going off like hot cakes the past few days, and soon there will be none of them to offer. To show how scarce they are, orders have been coming to Montreal from Boston to ship them there and car loads are going off to Chicago and Western States every day. The weather has been so mild in the Lower Provinces, that it has been impossible to put up frozen fish, so the whole trade has gone on salt fish. Latest wholesale prices in Montreal are:—Large Green Codfish, \$7.00 per bbl.; No. 1 Labrador herring, \$4.50 to \$4.75; No. 1 Newfoundland do. \$4.25; dry codfish in 110 lb cases \$4.75; dry codfish in 112 lb bdls. \$4.75; boneless codfish 20 to 40 lb. boxes 6c.; boneless codfish 10 lb boxes 6½c.

PROVISIONS.

There has been nothing of a special nature to note in connection with provisions, but the enquiry for Canada short cut, lard, and smoked meats continues fair. Prices rule unchanged as follows:—Canadian short cut, per brl \$15.50 to \$16.00; mess pork, western, per brl \$15.50 to \$16.00; short cut, western, per brl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11.1½c.; lard, Canadian, in pails 8½ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7½ to 7¾c.

DRESSED HOGS.

Holders although still talking confidently of this market, have submitted to concession since our last, and prices are easier than those we reported a week ago. The most recent business in light weights that we

know of was the sale of two car loads on the line of the C. P. R. at \$6.10, but we are compelled to quote a lower range than that—viz., \$5.35 to \$6.10 for car lots—while smaller quantities are also obtainable at a concession of loc. upon the figures that prevailed at the time of our last letter, and we quote \$6.15 to \$6.30.

EGGS.

The tone of this market is decidedly weak and prices have a downward tendency, and although there is still trading to be noted on a 22c. basis it is expected that business will be done shortly in Southern and Western stock on a 20c. one. On this basis it is expected that business may pick up as trade has been more or less choked off by the prices that have been ruling of late. Most of the stock coming forward is in a very fair condition.

BUTTER.

This market has developed no alteration since our last, and any remarks made then apply now. Finest stock maintains its firm position, and the question now agitating the trade is, whether it will be sufficient to supply the local wants between now and next season. Opinions differ upon this, but the majority seem to think that there will be enough. If this proves not to be the case, however, the position of stock grading under it, which is decidedly weak at present, will be materially improved, for in such an event the better class of it will be called upon for table wants, and holders of it will profit accordingly. At present, however, grades from medium downwards are slow of sale, and that expected demand from the Maritime Provinces does not make its appearance. Another impediment which stands in its way as far as the local demand is concerned is the receipts of fresh dairy stock in the shape of rolls, prints, etc., which keep coming in from the country, and go to meet the wants of such customers who are unable or unwilling to take the high priced fancy stock. This kind of stock moves out at 16c. to 17c., and is preferred to the held stock although the latter can be had at 1c. or so less. Old butter has a wide range jobbing out for cooking purposes all the way from 6c. to 8c. We quote: the way from 6c. to 8c. We quote:— Finest creamery, 23 to 24c; Fine creamery, 21 to 22c.; Choice dairy, 21 to 22c.; Morrisburg and Brockville, 16 to 17c; Western dairy, 14½ to 15c.; Old stock, 6 to 8c.

CHEESE.

Stocks on spot have been considerably depleted of late, the free movement to the seaboard containing another 10,000 odd boxes or so going out last week. In fact there is no finest to be had here now at any figure as the only lots are held by one large shipper who is not on the market except in the event of an extreme bid being made to him. Business therefore has been unimportant during the week, and it will suffice to say that matters are pointing more and more every day to a strong wind up for the season. The public Liverpool cable was advanced a shilling on Saturday to 53s. but this is nothing as business has been above this basis for some time. Our quotation for finest is purely nominal in the absence of business. Finest late made, 101/2c., fine stock, 10 to 101/4c., medium, 93/4 to 97/8c. Cable 53s.

FLOUR AND GRAIN.

There is nothing doing in grain here except a quiet business in oats. Prices of wheat however are very firm in consequence of the upward feeling in Ontario but little is doing here. The stocks in store, compared with those of a week ago, show an increase of 45,111 bushels of wheat, 440 bushels of

corn, 11,965 bushels peas, 8,237 bushels of oats, 5,575 bushels of barley, and 20 bushels of rye. Compared with the same date last year there is an increase of 191,147 bushels of wheat, 40,902 bushels of oats, and a decrease of 2,631 bushels of corn, 190,400 bushels of peas, 41,079 bushels of barley, and 13,418 bushels of rye. We quote No 2 hard Manitoba, at \$1. to \$1.02; No. 3 do., 90c. to 92c; No. 2 Northern, 91c. to 93c; feed do., 60c. to 61c; peas 75c. per 66 pounds in store; Manitoba oats, 45c. to 48c. Upper Canada. do. 48c. to 49c. per 34 pounds; corn, 72c. to 73c. duty paid; feed barley, 50c; good malting do., 60c. to 65c; rye 60c. to 62c.

The flour market is working firm but owto the absence of any extensive business there has been no opening for a change still it is admitted that Ontario grades are selling here at prices which they could not be laid down from the mills at. The statistical position continues favorable and when move does come prices ought certainly to go up. The stock in store on Saturday showed an increase of 989 barrels compared with a week ago, but 12,060 barrels compared with the same date last year. We quote: Patent spring \$5.20 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$2.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., Feb. 18, 1891.

The continued slowness in the movement of groceries is still quite noticeable in almost all lines; it is especially so in dried fruits, although there is a steady trade being done. The reports from dealers in the country are not as encouraging for an early spring demand as importers would be pleased to note. Farmers and others who usually require quite large supplies from the country stores during the winter months have so far only bought in very small quantities, consequently dealers have a plentiful supply of stock that they bought last fall, which will last them for several weeks to come. The stringency of the money market is not so marked as it has been quite recently. The imports and exports are both light during the last week.

FLOUR AND GRAIN-The recent advance in flour has apparently been like an incentive to the trade as it is moving more freely than it has for some time. The demand is better than at this date last year. The better grades are growing in favor with consumers each successive season, while the demand for low grades is getting less. Quotations for Manitoba patents are \$6.10 to \$6.25 per bbl. Canadian high grade family \$6.25. Medium patents \$5 to \$5.20. Roller oatmeal is steady at fair demand, at \$5.40 to \$5.45 per bbl. Standard oatmeal \$5.30 to \$5.40. Cornmeal is easier with a quiet trade at \$3 to \$3.10 per bbl for kilndried. Pct barley is quiet at \$4 to \$4.10. Split peas in moderate supply at \$3.80 to 4. Oats continue to move quite steadlly at an easy pace for 56 to 57c. per

MOLASSES—Finds a steady sale and no immediate change is expected. Before the arrival of the new crop the stock will be pretty well cleared up. Quotations are as

GEO. C. THOMPSON.

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THOMPSON & KING.

Consignees, Brokers, General Commission and Mercantile Agents,

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New Cured Hams and Bacon. Pure Canadian Lard. Mess and Short Cut Pork.

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83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED. Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO., 26 WEST MARKET STREET, Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.



All kinds of produce handled. Consignments solicited. Liberal advances made. Carriers supplied

Fresh and Smoked Fish.

J. CLECHORN & SON, 94 YONCE ST.

FINNAN HADDIES.
SMOKED SALMON.
YARMOUTH BLOATERS.
FRESH COD.
HADDOCK.
SALMON TROUT.
WHITE FISH.

Orders promptly filled.

J.F.YOUNG&CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH \ € CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs. Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

WM. DAVIES & CO.,

PACKERS AND CURERS.

Choicest Smoked Hams and Breakfast Bacon. Bbl. Pork, Long Clear,

and Pure Lard
AT REDUCED PRICES.

39 & 40 Central Market.

w. mcCUSKER, General Produce Dealer

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey, HAMILTON, Ont.

The Badgerow-Falconer Bonded Vinegar Manufacturing Company Highest Medal Award Toronto Exhibition. Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR, GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son, Toronto, Ontario

Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto. Telephone 2291.

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

IMPORTERS OF FRUIT, AND COMMISSION MERCHANTS

Buyers of dried and evaporated apples. Advances made on consignments

We are offering choice Bosnia Prunes, and Grenoble, Marbot, Bor:leaux Walnuts.

134 McGill and 1 to 21 College Streets, MONTREAL.

ST. JOHN'S MARKETS-Continued.

last reported: Barbadoes, 33 to 34c. per imp. gal.; Antigua, in small supply, 31 to 32c.; Nevis, nominal, 32 to 33c.

SUGAR—Continues firm, and no concessions in prices are being granted. Trade is moderate and demand steady. Granulated, 6¼ to 6¾c; white, ex. c., 5½ to 5%c; ex. c., 5½ to 5½ c.

FISH—The market is firm and supplies quite small. The demand is quite active in dry codfish, but there has not been any advance in price although it is shortly looked for, as the exports have been quite large lately and the quantity of stock to come to this market is quite limited. The first arrival of tresh herring came in last week, and prices obtained were from \$1.25 to \$1.50 per hundred. They were at these high figures quickly disposed of, as the prospect for any more for several days is quite poor. The fish caught this season are smaller in size than usual.

Restore goods to their proper places as soon after using as possible.

Master the whole business and the way to fortune has been mapped out. PEANUTS.

Cincinnati is probably one of the greatest distributing centres for peanuts in the country, says the Grocers' Criterion. There is one dealer in that city who claims to distribute nearly eight million pounds of the nuts every year to the trade.

In the South peanuts are called "pindars" or "goobers." A native Georgian or agriculturist from Tennessee would hardly know the peanut by that name if any information were asked him. The peanuts are sent by the farmers to the market in a very dirty and unpalatable looking condition, with the roots and dirt still clinging to them. They then have to be cleaned by putting them into revolving cylinders, which wear the roots and dirt off the shells and give the nuts a fine polish. They are subsequently cleaned and assorted by a machine similar in appearance to a fanning mill. They are then spread upon tables and further assorted by working people, who take out by hand the poor and undesirable nuts.

The Grocers' Association, of Baltimore, have a buying scheme connected with their association which is very successful. They occupy a four-storey warehouse and carry a full line of staple groceries. Their business last year was large and profitable. Only members are allowed to purchase. Secretary Jamison is in charge, and is an able manager.

—National Grocer.

He sat at his door at noonday, Lonely, glum and sad,

The flies were buzzing about him, Led by a blue-winged gad.

Not a customer darkened his portal, Not a sign of business was there;

But the flies kept on buzzing About the old man's hair.

At last, in misery, he shouted:

"Great Scott! I'm covered with flies!" [said:

And the zephyr that toyed with his whiskers "Why don't you advertise?

- Exchange.

The Canada Sugar Refining Co.





We are now putting up, expressly for family use, the finest quality of <u>PURE SUGAR SYRUP</u>, not adulterated with Corn Syrup, in **2-lb**. cans, with movable tops.

FOR SALE BY ALL GROCERS.

TO OUR Advertisers.

Wouldn't it pay you better to concentrate vour advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?



ELLIS & KEIGHLEY, Manufacturers, Toronto.



robust constitution.

A valuable Food for Dyspeptics because it can be so easily digested That the weakest stomach can retain

It imparts stimulus to the system, strengthens and enriches the blood, invigorates and nourishes the body, and builds up a strong

The Great Strength-Giver.

W. G. A. LAMBE & CO.,

STORAGE

54 & 56 Wellington St. E., Toronto

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

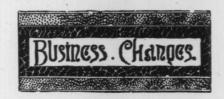


UR travellers are now start. ing out with a full line of Samples.

Kindly reserve orders till you inspect our lines. You will not regret

R. TEW & CO., Crockery, Glassware, Fancy Goods, Lamp

10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



SALES MADE AND PENDING.

F. C. Colwell, grocer, St. John, N. B., has

Robt. Woolfe, grocer and fruit dealer, Listowel, Ont., has sold out to R. Brooks.

Messrs. Tufts & Son, London, Ont., sold the stock of groceries to Messrs. Russell & Son.

Messrs S. T. Cook & Co., London, Ont., sold stock of groceries to W. A. Thornton.

John J. McCallum, general merchant, Dunsford, Ont., has sold out to Wm. Ger-

The general stock of E. Pedler, Gravenhurst, Ont., is advertised to be sold on the 20th inst.

Sherlock, Freeman & Co., general merchants, Grenfel, Man., have sold out to O. Skrimes

Mr. S. H. Dickson, general merchant, Packenham, has sold out to Mr. McLean, of

The stock of S. S. Ritchie, general merchant, Lindsay, Ont., is advertised to be sold by auction.

The grocery and bakery stock belonging to the estate of Evans & Allan, Kingsville, Ont., is advertised for sale by tender.

The general stock belonging to the estate of F. M. Northwood, Blenheim, Ont., is advertised to be sold by auction on the 20th inst.

G. G. Steele, Aylmer, Ont., has sold his grocery business to Mr. Heiter, of the firm of Heiter & Jenkins, grocers in the same

The stock of dry goods and groceries belonging to the estate of John Hunt & Co, Aurora, Ont., is advertised for sale on the

PARTNERSHIPS FORMED AND DISSOLVED. Mr. Thomas Murray has withdrawn from the following firms of general merchants: Murray & Milligan, Chapleau, Ont.; Mur-

ray & Tuff, Cobden, Ont.; Murray & Loughrin, Mattawa, Ont.; T. & W. Murray, Pembroke, North Bay, and Missanabie, Ont.; Wm. Murray & Co., Rapides des Joachims, Que., ; and from the firm of Murray & Gorman, boot and shoe traders, Pembroke, Ont. In every case the business is continued by the remaining partners, and the style is unchanged in all but the Pembroke, North Bay and Missanabie firm, which is now Wm. Murrav & Co.

McEvoy Bros., grocers, Ottawa, have dissolved. Patrick McEvoy continues.

Caverhill, Hughes & Co., wholesale grocers, Montreal, have dissolved, H. H. F. Hughes retiring. J. L. Caverhill continues under unchanged style.

W. H. Annett, general merchant, Stanstead, Que., is burnt out.

The grocery stock of Mr. E. Brown, 658 Craig St., Montreal, was damaged to the extent of \$400 by fire which evidently broke out accidentally in the oil room.

REMOVALS AND DEATHS.

Moses Connors, grocer, Chatham, N. B., is deceased.

M. Scates, general merchant, Highgate, Ont., is removing from that village.

Stewart Freeman of the firm of Stewart Freeman & Co., general merchants, Jorden River, N. S., is deceased.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

John Casey, grocer, Ottawa, has assigned. Begin & Co., grocers, Montreal, are offering to compromise.

Minnie Zickrick, general merchant, Ninga, Man., has assigned.

Mrs. D. Rheaut, general merchant, St. Albert, Que., has assigned.

Geo. J. Green, grocer, Simcoe, Ont., has assigned to Robt. J. Green.

Anderson & Co., grocers, Toronto, have assigned to G. M. Gardiner.

Jas. Aber, grocer, Windsor, Ont., has assigned to Jas. C. Hazard.

Smith & Hope, general merchants, Granby, Que., have been asked to assign.

C. A. Liffiton & Co., wholesale dealers in spices and coffees, Montreal, have assigned.

Angus McDonald, general merchant and liquor dealer, Port Hood, N.S, has assigned.

T. H. Pentland & Co., general merchants, Holland, Man., have been granted an exten-

James Brown, general merchant, Desboro, Ont., has assigned to M. A. Halliday, Chesley, Ont.

Jas. Calhoun & Son., general merchants, Dundalk, Ont., assigned to F. H. Lambe,

Wm. Hessin, manufacturer of confectionery, biscuits and jams, assigned to J. B. Laing, Toronto

Wm. Rankin, lumber dealer and general merchant, Hermon, Ont., has assigned to Jas. C. Dale, Madoc, Ont.

CONSIDERATE GROCERYMEN.

A number of Chicago grocers have adopted the plan of printing instructions of how to use canned goods and pasting them on to cans for the benefit of their customers, and which, if followed, will prove beneficial to the customer. The instructions discourage cooking either meat or fish in the can, and especially recommend pouring away the oil or liquor, on the ground that if there is the faintest suspicion of poisoning it is always in the liquor, and not in the fish or meat itself. They also advise eating the whole of a can at one meal, or if this is impracticable, turning what is left out of the can into a glass or china vessel. These rules while generally known to the trade and many consumers serve as a caution and prevent many complaints. It also inspires confidence in the grocer, showing as it does a desire to look well after the interest of those who patronize him. This is an example that could be profitably followed by dealers in groceries and provisions everywhere .-- Ex.

"Here you are, two pounds of chops, good scant weight," said the merry Cranston street grocer to the young man of family who had brought in an order from his wife, "and now for your mik; where's your can?" The young man of family protested that he hadn't read the order, and had not been equipped with a can. "Never mind," said the grocer; "here, hold on to it," and he dexterously slipped one paper sugar bag inside of another and filliped the corners into place. The two quarts of milk poured into the inner bag. "The grease in the milk prevents it from going through the paper, as the water would," explained the grocer. "I had hard work to get people to believe they could carry milk in a bag at first, and had to let it go at my own risk. I've sent it so half a mile by slow transit; still I'd advise you not to stop to tell any long stories on the way home."-Providence Journal.

The old standard brand of Horseshoe canned salmon still takes the lead, and affords the greatest satisfaction to both dealers and consumers.

SECURITY

LOOK FOR IT, WAIT FOR IT, IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:—

Burner connected with oil Cup by a screw.

Inch wick. Hinged Cap to Burner.

Seamless bottom to oil cup, which contains an imperial pint.

Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.) Office and Works 14 Bay Street.

LANTERN

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LOND

LIMITED

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leafs.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.

Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe. High Court. Jersey Lily.

M. MASURET.

President.

ASK FOR THEM.

THE CANADIAN GROCER PRICES CURRENT.

THE CANADIAN

This list is corrected every Thursday. The prices are solicited for publication, and are for such quality or stell design of the distribution of the dis ADAMS & SONS.

To Retailers.

Tutti Frutti, 36 5c bars ... \$1 30
Bo-Kay (new) 150 pieces ... 1 06
Sappota, 150 "... 1 15
Magic Trick, 115 "... 0 85
Black Jack, 115 "... 0 85
Black Jack, 115 "... 0 85
Sweet Fern, 230 "... 0 85
Sweet Fern, 230 "... 0 85
Sweet Fern, 230 "... 0 85
Caramel Tolu, 72 "... 0 40
New Fruit Asst., 115 "... new 0 75
Culah "... 115 "... 0 75 Damson.......
Plum
Red Currant and Raspberry

is the time to advertise in and subscribe for THE CANADIAN **GROCER.** You receive better value for your money than in any other journal in the Dominion.

t'rices Current, Continued-	Confectioners' Pure Chocolate 10 lb. blocks 0 30	FLUID BEEF.	Oats, No. 2, per 84 lbs 0 45 46
CHOCOLATES & COCOAS.	Vanilla choc sticks ner gross 1 00	JOHNSTON'S, MONTREAL. per doz.	" No.3, extra 50
TODHUNTER, MITCHELL & CO.S. Chocolate— Per 1b.	Gibson's Icina, is. 4 doz. in case. 1 35 Gibson's Icina, ilb2 " 2 40	Cases, No. 1, 2 oz tins. \$2.75 \$3.00 No. 2, 4 oz tins. 4 50 500 No. 3, 8 oz tins. 8 00 8 75 No. 4, 1 lb tins. 12 60 14 25 No. 4, 1 lb tins. 12 60 14 25	Rye
French, \(\frac{1}{2} \) s 6 and 12 lbs 0 30 Caraccas, \(\frac{1}{2} \) s 6 and 12 lbs 0 35 Premium, \(\frac{1}{2} \) s 6 and 12 lbs 0 30	Grosoff & Tellas, 1102	" No. 3, 8 oz tins 8 00 8 75	Peas. 66 68
Premium, ½'s6 and 12 lbs 0 30	COFFEE.	No. 5, 2 lb tins 25 00 27 00	HAY & STRAW.
Premium, ½'s. 6 and 12 lbs 0 30 Sante, ½'s, 6 and 12 lbs 0 26 Diamond, ½'s, 6 and 12 lbs 0 24 Sticks, gross boxes, each 1 00 Cocoa, Homœopat'c, ½'s, 8 & 14 lbs 30 "Pearl 12 & 18 "22 "Rock "30 "Poly in brown 30	GREEN	FRUITS.	Hay, Pressed, "on track : 00 9 0
Sticks, gross boxes, each 1 00	c. per 1b.	FOREIGN. c. per 1b.	Straw Pressed, " 6 00 6 5
Pearl Pearl 25	Mocha	Ourrants, Provincial, bbls 65, 65, 65, 65, 65, 65, 65, 65, 65, 65,	LARD.
London Pearl 12 & 18 " 22 Rock " 30	Rio	cases 61	"FAIRBANK'S" REFINED COMPOUND.
" Bulk, in bxs	Porto Rico	Filiatras, bbls 61, 62	In Butter Tubs 0 08 Fancy " 0 09
JOHN P. MOTT & co.'s	Guatamala. 24, 26 Jamaica. 22, 23	" cases 6½, 6%	Fancy " 0 09 3-hoop pails 0 09 0 09
R. S. McIndoe, Agent, Toronto.)	Maracaibo 24, 26		60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb 0 10
Mott's Bromaper lb \$0 30 Mott's Prepaired Cocoa 28	WHOLE ROASTED OR PURE GROUND.	" bbls 7, 71	MUSTARD.
Mott's Homeopat'c Cocoa (4s) 32 Mott's Breakfast Cocoa 40	ELLIS & KEIGHLEY'S.	1 1 cases 7½, 8	ELLIS & KEIGHLEY'S.
Mott's Breakf. Cocoa(in tins) 45	c. per lb	" 5-crown Excelsi r (cases) 91, 91	Durham Fine in landalhting
Mott's No. 1 Chocolate	Java and Mocha. 33, 34 Java and Mocha. 34, 36	" & case 91%, 9%	Durham, Fine, in land lb tins per lb
Mott's Caracas Chocolate 40	Plantation Ceylon	Dates, Persian, boxes, 64, 61/2 Figs, Elemes, 14 oz., per box 12	" Fine, in 1 lb jars
Mott's French-Can Chocolate 20	Plantation Ceylon 35 Arabian Mocha 37		per lb
Mott's Navy or Cooking Choc. 26 Mott's Cocoa Nibbs	Santos 28, 28 English Breakfast 16, 24 Royal Dandelion in 1 lb tins 26	" Seven-Crown 18 Prunes, Bosnia, hhds 734 8	" Fine, "
Mott's Cocoa Shells		Raisins, Valencia, off stalk, 61 62 82 82 82 82 82 82 82 82 82 82 82 82 82	
Mott's Vanilla Chocolate stick 24 Mott's Vanilla Chocolate stick 22	TODHUNTER, MITCHELL & CO.'S	Selected	In 1 lb jars
Mott's Pure Confec. Chocolate22c-35 Mott's Sweet Confec Choc.21c-28	Excelsior Blend 33 Our Own " 31	Raisins, Sultanas 17, 18	in 1 lb tins
J. W. COWAN & CO'S.	Laguayra	Raisins, Sultanas 17, 18 " Eleme 71 8 " Malaga:	in 1 lb tins, per lb
Cocoas-	Dur Own 31 Our Own 31 Laguayra 29 Mocha and Java 32, 33 Java, Standard 33 "Old Government 30, 32	" Malaga: London layers	In 41b jars. In 11b jars. D. S. F., in tins, per lb. In 12b jars. D. S. F., in tins, per lb. In 12b tins, per lb.
Hygienic, 1, ½, ¼ lb. boxes	Arabian Mocha	Imperial cabinets 3 25 3 50	NUTS.
London Pearl, " 30 Soluble (bulk) 15 & 30 lb bxs 18, 20	Santos 28		Almonds, Ivica
Soluble (tins) 6 lb and 12 lb 20	J. W. COWAN & CO.	Connoisseur clusters 4 00 4 25 Extra dessert 4 4 75 5 00 " qrs 1 50	Tarragona 16 17
Cocoa Nibs, any quantity 30, 35 Cocoa Shells, any quantity 05	Standard Java in sealed tins,	Royal clusters 6 00 6 50	Almonds Shelled Valencies 34 36
Cocoa Essenceper doz 1 40	Standard Imperial in sealed	Fancy Vega cartoons 2 75 Black baskets	Jordon. 45, 55
Chocolates— Mexican, 4,1/2 in 10 lb bxs 30	tins, 25 and 50 lbs	" qrs 1 30 1 35	Cocoanuts,
Queen's Dessert, " 40	25 and 50 lbs	Blue " 4 75 5 00 1 50 1 60 Fine Dehesas 7 00 7 25	Brazil Cocoanuts Filberts Sicily 1 Filberts Sicily 1 Filberts Oblong 14 15 Filberts Oblong 13 13 13 13 15 15 15 15
Sweet Caracas " 32	Ground, in tins, 5, 10, 15 and 25 lbs	Fine Dehesas	Peanuts, roasted 13, 13
Chocolate Powder, 15, 30 lb bxs 25 Chocolate Sticks, per gross 00	Say's Parisien, in ½ and lb tins 30	Lemons, Malaga	Walnuts, Grenoble 18
Pure Caracas (plain) 1/4, 1/2 lbs 40	EXTRACTS.	" Messina 3 25 4 00	Bordeaux 12, 13
Confectioners', in 10 lb cakes 30	Dalley's Fine Gold, No. 8, per doz. \$0 75	Oranges, Floridas	" Marbots 13
Chocolate Creams, in 3 lb bxs 30 Chocolate Parisien, in 6 lb bxs 30	" " 1, 1½ oz 1 25 " " 2, 2 oz 1 75	" Valencias 4 50	" Chilis 12 13
Chocolate Latisten, in old sas	" " 2, 2 oz 1 75	Apples, Dried, per 1b 0 071 0 08	PICKLES & SAUCES.
GIBSONS GIASON		do Evaporated 0 13	BRYANT, GIBSON & CO'S. TORONTO
TRAVE	FLOUR AND MEAL.	GLASSWARE.	John Bull, mixed in bulk so
	per bbl.	TAYLOR, SCOTT & CO.	"Chow Pic'le, in b'lk
TORONTO.	Flour, Family \$4 40 4 75	Lamp Chimneys, O 32	" Mixed & Chow-Chow pts 2
GIBSON & GIBSON'S. per lb	Flour, Family	" A	John Bull, mixed, in bulk "Chow Pic'le, in b'lk "Mixed & Chow-Chow pts 2 "Mixed & Chow-Chow qts 3 "If g, 1 Horse Radish, bottles, per doz 2
Sydney Gibson's Cocos 48 0 30	" Strong bakers 4 80	B	SAUCES.
Soluble Cocoa, bulk in boxes 0 18 Prepared do " " 0 22	granulated, " 4 85	GRAIN.	
Sydney Gibson's Chocolate, 34s.			(according to quantity) 90c to
	Rean ner ton 17 00		John Bull, kegs, per gal
Dr. Clarke's do 48. 0 40	Shorts 19 00 Cornmeal 3 50 4 00	Man. Hard, No. 1	per doz 1
The state of the s			

JAMS

AND

JELLIES

SUPERIOR IN QUALITY. Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

& ADMITTED BY ALL &

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO., DELHI, ONT.

Prices ourrent, continued—	SPICES.	SUGAR. c. per lb	JAPAN.
Niagara Tomato, kegs, per gal 1 25	GROUND.	Granulated, 15 bbls or over 61	Half Chests— Choicest
	Per lb. Pepper, black, pure \$0 20 \$0 22	" less than 15 bbls 7	Choice
Lemon, 7 lb boxes	fine to superior 12 18	Paris Lump, bbls	Finest 28, 30
Orange, ,, 18	" white, pure 32 35	Extra Ground, bbls 8	Fine
Citron 30	" fine to choice 25 30	" " less than a bbl 81	Medium
CROSSE & BLACKWELL'S.	Ginger, Jamaica, pure 25 27	Powdered, bbls 7	Good common. 18 19
Pickles, all kinds, pints, per doz 3 25 LEA & PERRIN'S. per doz.	" African, " 18 Cassia, fine to pure 18 25	" less than a bbl 71	Common
Worcester Sauce, 1 pts \$3 60 \$3 75	Cassia, fine to pure	White refined 61 62	Nagasaki, d chests Pekoe 20, 22
" pints 6 25 6 50	Allapice, choice to pure 19 15	Extra bright refined 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	" Oolong 17, 18
	Cayenne, " " 30 35	Medium " 55 51	" " Gunpowder 18, 20 " Siftings 8, 121
PRODUCE.	Cayenne, " " 30 35 Nutmegs, " " 75 1 20	Medium " 5½ 5½ Brown 5½ 5½	
DAIRY. Per lb	Mace. " " 100 1 25	Raw Jamaica, in bags	congous.
Butter, creamery, rolls \$0 00 \$0 00	Mixed Spice, choice to pure. 30 35		Half chests, Kaisow, Moning 52, 55
" tub	Cream of Tartar, fine to pure 25 37	SYRUPS AND MOLASSES.	Caddies and half chests 15, 50 Cadies, Pakling and new makes 18, 50
" dairy tubs, choice 0 17 0 18 medium 0 14 0 15	STARCH.		
" low grades to com. 0 05 0 09	EDWARDSBURGH STARCH MFG. CO.	syrups. Per lb.	Half chests Formosa 34, 50
Butter, pound rolls 0 17 0 19	MONTREAL.	bbls. ½ bbls	Caddies
" large rolls 0 14 0 16	BRITISH AMERICA STARCH CO.	Redpath's "D" 35c. 35c	ASSAMS.
" store crocks 0 14 .0 16	BRANTFORD.	Redpath's "D" 3½ c. 3½ c. "M" 3½ 3½ Redpath's "B" 3½ 4½ "VB" 4 4½ "Evtra 41 43	
Cheese 0 10½ 0 11	c. per 1b.	" "VR" 4	Chests and half-chests Pekoe 22,
COUNTRY	No. 1 Laundry, 4 lb cartoons 54c		SCENTED ORANGE PEKOE.
Eggs, fresh, per doz 0 18 0 19	Canada Laundry 4	" Ex. Sup 48 44	Boxes, Foochow and Canton 28, 60
" limed	Silver Gloss, crates 63 Lily White, crates 63	" XXX Sup 49 44	
Beans	Silver Gloss, 1 lb chromos 62	Corn Syrup 48 44	TOBACCO AND CIGARS.
Potatoes, per bag on tr'k 0 85	Lily White, 1 lb chromos 63	MOLASSES.	British Consols, 4's: bright twist.
Hops, 1889 crop 0 15 0 18	Satin, Starch 1 lb chromos 71	Per gal.	5's; Twin Gold Bar, 8's 62e
1890 0 35 0 38	Brantford Gloss, 1 lb chromos 71	Trinidad, in puncheons 38, 40c	Ingots, rough and ready, 7's 59
Honey, extracted 0'081 0 10	No 1 Laundry, barrels & halves 4	" bbls 40, 42	Laurel, 3's 52
" section 0 14 0 16	No 1 Prepared Corn 74 Canada Corn 64	" ½ bbls 42, 44	Brier, 7's 50
PROVISIONS.	Challenge Corn	New Orleans, in bbls	Index, 7's
Bacon, long clear, plb. 0 071 0 08	Rice Starch, 11b 9	" barrels 42, 47	Napoleon, 8's
Pork, mess, p. bbl 14 50 16 00	Cube, 1 lb 7½	" barrels 44, 49	Royal Arms, 12's 50
Hams, smoked, per 1b 0 11 0 111	KINGSFORDS OSWEGO STARCH.		Victoria, 12's
" pickled	Pure Starch—	TEAS.	Brunette and Lovely, 12's 45
Bellies 0 09 0 101	40-1b boxes. 1, 2, and 4 ib. pack'g's 81		Prince of Wales, in caddies 462 in 75 lb boxes 46
Bolls 0 09 0 09½ Backs 0 10 0 104	36-lb boxes, 3 lb, packages 81	Gunpowder— GREENS. Per 1b	Bright Smoking Plug Myrtle, T&
Backs 0 10 0 10 1 10 1 Lard, Canadian, per lb. 0 09 0 09 1	12-lb " 81	Cases, extra firsts	B, 3's
Hogs 5 00 5 50	38 to 45-1b boxes 8	Half chests, ordinary firsts 22, 38	Lilv, 7's
Tallow, refined, per lb., 0 05k 0 06	Silver Gloss Starch— 36-lb boxes, 1 lb packages 9	Cases, sifted, extra firsts 42, 50	Diamond Solace, 12's 45
"rough, " 0 02	40-lb ' 1, 2 and 4 lb packages. 9	Cases, small leaf, firsts 35, 40	Myrtle Cut Smoking, 1 lb tins 65 1 b pg, 6 lb boxes 65
RICE, ETC.	40-lb " lb package 91	Young Hyson-Moyunes	oz pg, 5 lb boxes
Per lb	40-lb ' } " 10 ²	Half chests, ordinary firsts 22, 38	
Rice, Aracan 32, 4c	40-lb " assorted 1 and 1 lbs 92 6-lb " sliding covers 93	" " seconds 20, 22	GLOBE TOBACCO COMPANY.
" Patna	6-lb " sliding covers 93 38 to 45 lb boxes 9	common 18, 20	CUT SMOKING TOBACCO.
" Japan 5, 5½ " extra Burmah 3½, 4		PING SUEYS.	Per 1b
Grand Duke	Oswego Corn Starch—for Puddings, Custards, etc.—	Half chests, firsts	Gold Flake, 1-5, 6 lb boxes 65c
Sago	40 lb boxes, 1 lb packages	Half Boxes, firsts 28, 32	" ' 1-10, 5 " 65c
Tapioca,	20 " " 91	" seconds 20, 22	1-10, 5 75c



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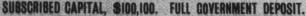
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Hand Made, 1-5, 6 lb boxes 60c	TAYLOR. SCOTT & CO.	No 2 " 8 50 No 3 " 7 50	Alum
" " 1 fancy tins 62c	Baby's Own, 1 doz boxes 81 25 Our Boys, 1	YEAST.	Blue Vitriol 0 06 0 07
	Sea Foam. 1 " " 75	Barm yeast in hoves of 2 doz.	Brimstone
GRANULATED SMOKING TOBACCO. Per lb.	London Bouquet, " " 60	Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages,	Borax 0 13 0 14 Camphor 0 75 0 80
Jucle Tom, 1-5, 6 lb boxes 40c 1-10, 6 lb " 4 c	Oatmeal, 1 " 85	per box 2 00 Royal Yeast Cakes, 3 doz 10c.	Camphor
	Paris Assorted, 4 " 0 75 Albert Oatmeal bar, 2 doz. boxes 0 75 "White Castile bar, 2 doz.	packages in caseper case \$1 95	Castor Oil
LONG CUT SMOKING TOBACCO. Per 1b.	Albert Oatmeal bar, 2 doz. boxes 0 75	packages in case,per case \$1 95 Royal Yeast Cakes, 3 doz 5c.	Ensom Salte 0.011 0.024
ig Wag, ½, 6 lb boxes 35c	boxes 0 75	paraleges in caseper case 2	Paris Green 0 18 0 22 Extract Logwood, bulk 0 13 0 14 Extract Logwood, bulk 0 13 0 14 Gentian 0 10 0 13
" 1-5, 6 lb " 38c	per gro.	OUR NATIONAL FOODS.	boxes 0 15 0 17
FINE CUT CHEWING TOBACCO.	Fatherland, doz boxes 5 00	Desiccated Wheat 4 lb. \$2 30	Gentian 0 10 0 13 Glycerine, per lb 0 20 0 21
Per 1b.	WOODENWARE.	noned Oats 4 2 20	Hollahova 0 16 0 17
obe 85c	Pails, 2 hoop, clear No. 1 \$1 70	Snow Flake Barley 4 " 2 40 Rolled Wheat Flakes 4 " 2 25	Iodine
	Pails, 2 hoop, clear No. 1 \$1 70 1 90 Pails, 2hoops, clear No. 2 \$1 60	Buckwheat Flour, S. R 4 200	Salpetre 0 081 0 09
etoria, 70c gh Court, 65c rsey Lilly, 60c obe Fine Cut, foil, per gross\$9 00 lace Fine Cut, 600	" 3 " " No. 2 \$1 60	Prepared Pea Flour 21 " 1 80	Soda Bicarb, per keg 2 56 2 75
be Fine Cut. foil, per gross 89 00	" 3 " painted " 1 80 Tubs, No.0 9 50	Baravena Milk Food 1 " 3 00 Patent Prepared Barlev 1 " 1 80	Sal Soda 1 00 1 25 Madder 0 12½
ace Fine Cut, " " 6 00	" 1	Patent Prepared Groats 1 " 150 Beef and Barley Extracts 6 oz 2 20	
GARS-S. DAVIS & SONS, Montreal.	" 9 7 00	Buckwheat Flour, S. R. 4 2 00	VINEGAR.
Sizes. Per M	Washboards Globe \$1.00 2.00	0	
dre E' Hijo, Lord Landsdowne \$60 00	" 3	HARDWARE.	A. HAAZ & CO
" Ronguet 60 00	" Northern Queen. 2 25 " Planet 1 70	ZINC: Sheetnet 0 061 IRON WIRE:	XX, W.W. 0 20 XXX, W.W 0 25 Honey Dew 0 28
" Perfectos 85 00 " Longfellow 85 00	" Waverly 1 60	Galv., annealed and oiled and bright	Honey Dew 0 28
" Reina Victoria 80 00	" X X 1 50	20 p.c. advance on list Barbed wirenet 0 00	Pickling 0 28
" Pins 55 00	" Single Crescent 1 85	Coil chain 5-16 in net 0.051	Malting 0 45
Padre, Reina Victoria 55 00 Reina Vict., Especial 50 00	" Double " 2 75 " Jubilee	" \$\frac{1}{2} in	THE BADGEROW FALCONER VINEGAR CO
	" Jubilee 2 25	Iron pipe, 50 per cent.	French Bordeauper gal. 0 34
" Bouquet 55 00	Matches, 5 case lots. Single cases	Iron pipe, galvanized, 25 per cent. Cur Nails, from Toronto:	Triple
" Conchas de Regalia 50 00 " Bouquet 55 00 " Pins 50 00 " Longfellow 80 00 " Perfectos 80 00 " Perfectos 80 00 ngo, Nine 35 00	Parior \$1 75		Fruit Vinegar " 0 27
Perfectos 80 00	Telegraph 4 30 4 40	8 dy. and 9 dy 2 90 0 00	XXX " 0 28
ole, Conchas	Matches, 5 case lots Single cases	8 dy, and 9 dy. 2 90 0 00 6 dy, and 7 dy 3 15 0 00 4 dy, and 5 dy 3 40 0 00 3 dy	French Bordeau
Oneens		3 dy	XX " 0 20
arettes, all Tobacco—	Butter tubs	3 dyA.P 4 25 0 00	Cider Vinegar 0 16 to 0 25
Padre 11 00		HORSE NAILS: "C" 50 and 10 per cent. from list.	Honey Vinegar 0 50 to 0 60
auricio 15 00	CLOTHES PINS. 5 gross, per box 0 75	Horse Shoes:	Honey Vinegar
INION CUT TOBACCO WORKS, MON-	4 gross, "	From Toronto, per keg 3 75 4 00	Methylated Spirits 2 00 to 2 25
TREAL.		WINDOW GLASS: 25 in and under 1 55 1 60	FISH.
CIGARETTES. Per M.	CHAS. BECKH & SONS.	26 to 40 1 60 0 00	Frozen Fish:
lete	5 gross, single and ten box lots 0 75 0 80	41 to 50	Troutperlb 0 071 0 08
tanu 0 10	lots	61 to 70 4 20 0 00	Whitefish do 0 07 "Manitoba do 0 071
No.1 4 00		GUNPOWDER:	British Columbia salmon
et Sixteen 3 50	" 4 " cotton bags 0 90	Sporting FF. " 4 75 0 00 FFF " 5 00 0 00	per lb
CUT TOBACCOS. per lb	INDURATED FIBRE WARE.	Canada rifle " 7 25 0 00	
itan 1 lb pkg. 5 lb. boxes 65	† pail, 6 qt	Sporting FF., (in ½ 1b. tins) per doz 2 40 0 00	Pike do 0 04½ Smelts 0 03 3 04
Chum, ½ 1b pkg 5 lb box 65 Virgin., 1-10 lbpkg., 10 lbbxs 57 d Block, ½ lb pkg, 5 lb boxes 65	Milk, 14 qt	ROPE: Manilla 0 14 0 16	Dishlad and Calt Dish .
d Block, t lb pkg, 5 lb boxes 65	Round bottomed fire pail, 14 qt. 5 50	Sisal 0 13 0 00	Labrador herring, p. bbl 5 75 5 50
CIGARETTE TOBACCO.	Tubs, No. 1	Peerless & Keen Cutter 7 50 0 00	Shore herring " 4 50 5 50
C. N. 1, 1-10, 5 lb boxes 78		Leader 7 25 0 00 Lance 7 75 0 00	Salmon trout, per ½ bbl 4 25 4 50 Whitefish 5 25
ritan, 1-10, 5 lb boxes 80 lete, per lb 1 10	Nests of 3	Queen City 9 25 0 00	Lake herring split " 2 50 3 00
niete, per ib	" 2 900 " 3 800	Queen City	Dried Fish: Codfish, per quintal 5 25 5 75
SOAP.	" 3	SHOT: Canadian 0 051 0 00 HINGES: Heavy T and strap 051 00	" cases 5 00 5 50
ry Bar, 11b. bars perlb 51	Milk pans	HINGES: Heavy T and strap 051 00 "Screw, hook & strap. 031 042	Boneless fish per 1b 0 04 Boneless cod 0 061 0 081
o. 2, 6-16 and 3 lb bars ' 5	Wash Basins, flat bottoms 2 75	Tin Plates: 1c. 4x20 coke, per box 4 50 4 75	Smoked Fish:
mrose,4½ lb bars, wax W " 4½	" round " 3 00 Handy dish		Finnan Haddies per lb 0 081 0 09
nn A, cake, wax W. perdoz 42 yflower, cake, "42 m, 31b bars per 1b	Water Closet Tanks 18 00	PETROLEUM.	Bloaters per box 1 00 1 50 Digby herring 0 16
yflower, cake, "42	DURABLE PAILS AND TUBS	F. O. B. Toronto Imp. gal.	Sea Fish:
	WM. CANE & SONS, MANUFACTURING CO	Caroon Safety 0 15½ \$0 16	TT - 13 1 11 0 0E1 0 0C
ide of Kitchen, per box 275	NEWMARKET. Per doz.	Canadian Water White 0 20 0 22	Cod
apolio, † gross boxes 3 25	Steel hoops, painted and grain'd 2 20	Amer'n Prime White 0 23 0 24 "Water White 0 25 0 00	Flounders " 0 05 0 051
" per gross, net cash 12 00	Brass hoops, oiled and varnish. 3 25	Photogene 0 27 0 00	Haddock peril 0 05 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0





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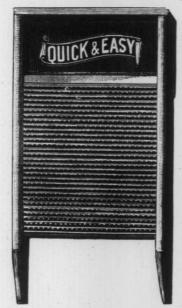
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