

CAL  
EA674  
94D33  
DOCS

.b 2570622(E)

# DIRECTORY OF CANADIAN EXPORTERS OF PACKAGING AND LABELLING EQUIPMENT

**Sectoral Liaison Secretariat**  
Department of Foreign Affairs and International Trade  
125 Sussex Drive, Ottawa, ON K1A 0G2

Tel: (613) 996-0670

Fax: (613) 943-8820

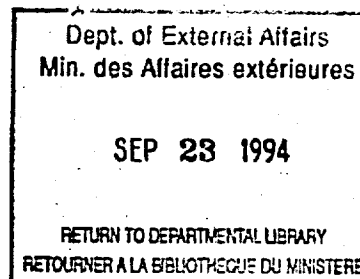
*January 1994*

**INTERNATIONAL BUSINESS DEVELOPMENT BRANCH**

**MISSION STATEMENT**

**WE BUILD PARTNERSHIPS TO BRING INTERNATIONAL  
BUSINESS OPPORTUNITIES TO CANADA AND HELP CANADIANS  
COMPETE IN WORLD MARKETS**

4B-2586-4867



"The Department of Foreign Affairs and International Trade (DFAIT) has taken the utmost care in preparing this Directory. However, as information in this Directory is gathered through mailed questionnaires, direct contact and other sources of public information, DFAIT cannot and does not guarantee the accuracy of the information, nor the absence of error or omissions. Therefore, DFAIT assumes no liability for the contents of the Directory."

## TABLE OF CONTENTS

### ALPHABETICAL LISTING OF COMPANIES

#### FOREWORD

Adhesive Application Systems Limited  
Automation Devices (Canada) Limited  
Bevco Conveying Systems  
Bonar Inc.  
Capmatic Ltée  
Caristrap International Inc.  
CCL Labeling Equipment  
Charles Lapierre Inc.  
Control Pak Limited  
Damark Packaging Inc.  
Deam Company Limited (The)  
Edson Packaging Machinery Limited  
Emplex Systems Inc.  
General Conveyor Co. Limited  
Gerrard-Ovalstrapping  
H.J. Langen & Sons Inc.  
Hagedorn Machinery Development and Engineering Inc.  
Halton Packaging Limited  
Hauser Machinery Limited  
Joseph E. Seagram & Sons Limited (Bottling)  
Krones Machinery Co. Limited  
Label Systems  
Labelling Technologies  
Les Machineries Verville Inc.  
Longford Equipment International Limited  
Mccurdy Machinery Inc.  
Muller Manufacturing Limited  
Nordtech Inc.  
Pamco Inc.  
PFM Packaging Canada Limited  
Priority One Packaging Limited  
Purity Packaging, Division of International Innopac  
Rotoflex International Inc.  
Stanpac Inc.  
Visual Thermoforming  
Weighpack Systems Inc.  
Wexxar Packaging Machinery Limited  
Wiesco Canada Inc.  
Zepf Technologies Inc.

#### INDEX - COMPANIES LISTED BY PRODUCT

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## FOREWORD

Packaging is increasingly important to corporate marketing strategy, both in Canada and internationally. Packaging also represents a significant cost of doing business. The cost of packaging materials used annually in Canadian manufacturing amounts to over \$5 billion. The food and beverage industries have typically consumed over half this value.

The challenge to Canadian business to make effective and efficient use of a widening array of packaging materials has stimulated the development of Canada's own packaging and labelling machinery industry, and contributed to the steady growth of the industry over the past decade. At the same time, there has been growing recognition among the machinery manufacturers of the need to specialize and to pursue on an international basis the opportunities to meet the specific needs of particular market segments. As a result, export sales now average 65 per cent of the industry's shipments, with small to medium-sized firms accounting for nearly two-thirds of those exports.

Canadian export capability lies in selective types of standard and custom-made machines aimed at niche markets. Areas of particularly strong capability include case packers, cartoners, shrink packaging machinery, labelling machines, and bottle filling and capping machines. In their specialty markets, Canadian products have gained wide international acceptance. They are technologically advanced, highly innovative, of good quality and competitive in price.

A significant advantage of Canadian firms is their ability to respond quickly to changing market demands. Their flexibility and wealth of experience in providing custom-engineered products for particular applications has greatly contributed to their success at home and in international markets.

Much of this experience has been accumulated by addressing the demanding requirements of packagers located in the United States. Canada ranks among the top five foreign suppliers of packaging machinery to the United States. It is not uncommon to find Canadian manufacturers of packaging equipment reporting over 80 per cent of their sales to the United States.

With strong bonds with customers located throughout North America, Canadian firms are well-attuned to the development of new packaging materials and the introduction of process changes, particularly in the food and beverage industries. While Canadian food processors still use the traditional glass and metal containers, they are also rapidly adopting flexible packaging (aseptics, retort pouches and dual-ovenable paper), microwaveable containers, aluminum cans and plastics, plastic laminates and specialty films.

Moreover, Canada's manufacturers of packaging and labelling machinery are in a position to make an important contribution to global efforts to use economical, high performance and environmentally benign packaging that will help make a finite supply of food and other necessities support a growing world population. Canadian machines in the low to medium speed ranges and sizes have been shown to be particularly well adapted to the applications of many developing nations.

## **Adhesive Application Systems Limited**

---

---

**Address:** 90 Minuk Acres  
Scarborough, ON  
M1E 4Y6

**Phone:** 416-284-4090  
**Fax:** 416-284-0496

**Export Contact:** Mr. D.H.T. Holt, Vice-President

---

---

### **Marketing Profile**

Adhesive Application Systems Inc. is a family owned and operated company that has been in existence over 35 years. It designs and manufacturers a line of cold adhesive spray applicators, code markers and extrusion applicators in both standard and custom systems. The company has a test facility for application trials. The sales staff is trained in trouble-shooting and repair.

The food and beverage, paper converting and consumer product industries are some of the major markets using the firm's products for such applications as case and carton sealing, product assembly and roll wrapping. The simple design, low capital cost, efficient operation, ease of maintenance and 75 years of sales experience are all factors in the growing sales of Adhesive Application Systems Inc.

The company's largest export market is the United States, with periodic sales to Europe, South America, Australia and the Far East. The firm would entertain sales representation in the United States to expand its market.

### **Products/Services Available for Export:**

Set up/Forming/Filling/Closing Machinery, Box/Carton  
Labelling/Weigh-Price-Labelling/Stamping/Code Marking Machinery

## Automation Devices (Canada) Limited

---

---

**Address:** 4700 Montrose Road  
Niagara Falls, ON  
L2H 1K3

**Phone:** 416-354-3881  
**Fax:** 416-354-4072

**Export Contact:** Mr. W.A. Sliedrecht, General Manager

---

---

### Marketing Profile

Automation Devices (Canada) Limited has conceptualized, designed, built and installed automated parts handling devices since 1968. All companies that process small parts, in the automotive, packaging or general manufacturing industries, are potential customers for the firm's products. The company's sales have nearly tripled during the last five years, with a significant portion of the increase coming from the packaging industry in both Canada and the U.S.A. Automation devices has shown itself particularly adept at responding to requirements for special insertion and assembly machinery, such as machines for brush-cap assembly, vial assembly, cap hole punching, wick insertion and cup, spoon, scoop insertion.

Exports, principally to the U.S.A., account for about 25 percent of sales. U.S. customers are served by sales representatives that are primarily employed by the firm's parent company, located in Fairview, Pennsylvania, and by the firm's own sales people.

The company prides itself in its ability to provide simple, cost effective, top quality automation devices that are not readily available from other manufacturers of more standardized equipment. Automation Devices seeks to further expand its sales in Canada and in the U.S. and is also eager to explore the potential for business with European customers. The firm's staff is highly qualified, fluent in French, Italian and Dutch, and conversant in German.

### Products/Services Available for Export:

Brush - Cap Assembly Machines/Wick Inserters/Container De-puckers  
High-Speed Cup/Spoon/Scoop Placers  
Pouch Packager In-Feeders

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Bevco Conveying Systems

---

---

**Address:** 9354-194TH Street  
Surrey, B.C.  
V4N 4E9

**Phone:** 604-888-1455  
**Fax:** 604-888-2887

**Export Contact:** Mr. Terry O'Brien, Sales Manager

---

---

### Marketing Profile

Bevco started in business in 1980 as a small local manufacturer of table top conveyors. The company has grown to become an award winning manufacturer of conveyors, high speed gripper type rinsers, pressureless combiners, container elevator/lowerators, accumulation tables, vertical lift case elevators and most recently, bottle and can warmers and coolers.

All Bevco equipment is designed to be practical, efficient and to promote high productivity. It is also backed by a one year or 2,000 hour quality assurance guarantee. The company has established a solid reputation in the beverage and food processing industry in Canada and the U.S.A. based on quality and the ability to customize products to meet and exceed the requirements of customers' product lines.

The firm's head office and manufacturing facility is in Surrey, British Columbia, with a branch office located in Toronto, Ontario, and independent sales agents located in Seattle, Washington, Olathe, Kansas, and San Francisco, California. All representatives are trained in the area of sales and after-sales service. The company has exported to the U.S., Pacific Rim, European, and Middle Eastern markets by way of independent sales agents.

### Products/Services Available for Export:

Washing/Rinsing/Drying Machines, Bottle  
Washing/Rinsing/Drying Machines, Can  
Accumulation Tables  
Conveyor, Converging/Diverging  
Conveyor, Elevating/Lowering  
Conveyor, Unit/Package/Container/Bottle/Belt/Roller/Plate/Apron  
Bottle/Can Warmer, Coolers, Pasteurizer  
Bulk Bottle/Can Depalletizing

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Bonar Inc.

---

---

**Address:** 2390 McDowell Road  
Burlington, ON  
L7R 4A1

**Phone:** 416-637-5611  
**Fax:** 416-637-9954

**Export Contact:** Mr. R.C. Barrett,

---

---

### Marketing Profile

Bonar Inc., Machinery Division is the packaging machinery arm of Bonar Inc., a principal manufacturer of flexible packaging and rotationally molded plastic products.

The company offers complete packaging systems, mainly in the flexible packaging segment.

Sales of Bonar proprietary equipment are handled directly or through agents in the United States and overseas. The equipment or systems offered are restricted to areas of particular expertise.

The Bonar Intermediate Bulk Container (I.B.C.) Weigh Fill Systems is designed for filling bulk bags or other large containers and is available for single stage manual, semi-automatic or automated and custom installations to meet specific requirements. With over fifty systems either installed or on order and with approximately one-half of these outside Canada, Bonar has a strong track record of successful systems in operation.

For smaller packages Bonar offers its line of Automatic Plastic Bag Filling and Closing Systems. The BAG-MASTER FS makes its own bags from plastic roll stock. The small compact machine is easy to adjust within a range of bag sizes. For completely automatic operation, the machine in these lines can be supplied with electronic weight scales and feeders.

A BAG-MASTER is also available to suit pre-made wicketed polyethylene bags.

### Products/Services Available for Export:

Intermediate Bulk Container Weight Filler  
Automatic Plastic Bag Filling and Closing Systems

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*



## Capmatic Ltée

---

---

**Address:** 11740 4th Avenue  
Rivière-des-Prairies, QUE  
H1E-3B3

**Phone:** 514-643-1512  
**Fax:** 514-643-1518

**Export Contact:** Mr. Bassani Alioscia, General Manager

---

---

### Marketing Profile

After 35 years in the business of manufacturing packaging equipment in Italy, the president of Capmatic Lte, Lavinio Bassani decided in 1979 to break into the North American market by making high-quality production and packaging equipment for the pharmaceuticals, cosmetics, wine, chemical and food industries.

Capmatic's specialty is the Monoblock system, which can fill bottles and install cap liners and caps on the same base. Custom made to meet the client's specific needs, the state-of-the-art machines even exceed the requirements of the PAG. The company's long list of clients includes Sabex Inc, Proctor and Gamble, Cosmair, Ayerst and Technologies SNC. Capmatic's aim is to be a trusted name in the industry, known for quality machines that are easy to operate, the experience of several generations in Italian technology and its special mechanical system for loading and installing cap liners and caps.

Capmatic's production has more than doubled in the last five years as a result of its expansion into foreign markets, particularly the United States. Expansion is ongoing at present; the company is opening another branch in Toronto and establishing contacts abroad. It provides good after-sale service and technical assistance wherever its machines are in use. The company also stocks a full range of replacement parts for all its machines.

### Products/Services Available for Export:

Monoblock System, Filling, Cap Liners and Capping  
Filling Capping Machines  
Filling Stoppering  
Capping Machines  
Conveyors  
Turntables  
Cappers  
Fillers

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Caristrap International Inc.

---

**Address:** 1760 Fortin Boulevard  
Laval, QUE  
H7S 1N8

**Phone:** 514-667-4700  
**Fax:** 514-663-1520

**Export Contact:** Ms. Audrey Karass, Vice President

---

### Marketing Profile

Founded in 1954, Caristrap International Inc. is a family-owned and managed company. It specializes in developing, manufacturing, and marketing strapping systems for the transport of goods, as well as for handling specialized applications. The company has grown steadily and has earned a key position in the market, due to its ability to develop versatile and cost competitive solutions that respond to ever changing customer requirements. The firm holds patents in 45 countries.

Caristrap's Weatherguard product line is a simple high-strength non-metallic strapping system for the transport and storage of goods. A complete system includes related equipment for dispensing, tensioning and sealing. With comparatively few moving parts, this equipment is lightweight, reliable, rugged and low in cost. Caritape, the firm's other main product group, offers versatile solutions for special applications using non-woven materials.

The company serves a diverse clientele, including sawmills, wood treaters, pulp & paper manufacturers, glass and defence industries. Specialized materials are used in solving mining, kraft paper, motor and transformer production problems.

Caristrap serves customers throughout Canada and exports to the U.S.A., EEC, Japan, India, Australia, Mexico and the Caribbean. The firm provides technical advice and training, and has laboratory facilities for the development and testing of new solutions. It is committed to an ISO 9000 quality assurance program and to continuous improvement of its products, all backed by a factory warranty. Its world-class position has been confirmed by endorsements by the Association of American Railroads (A.A.R.) and NATO.

**Products/Services Available for Export:**  
Bunching/Bundling Machines  
Pressing/Bailing/Strapping Machinery

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## CCL Labeling Equipment

---

---

**Address:** 3070 Mainway  
Units 10 & 11  
Burlington, ON  
L7M 3X1

**Phone:** 905-336-8880  
**Fax:** 905-335-5988

**Export Contact:** Mr. Mike Columbus, Plant Manager

---

---

### Marketing Profile

Founded over 20 years ago, CCL Labeling Equipment has used state-of-the-art techniques to become a leading North American supplier of pressure sensitive labeling systems. The company specializes in engineering, installing and servicing labeling systems. An extensive product line includes fully-integrated labeling systems, thermal label printers, semi-automatic applicators, stand-alone labeling heads, and label dispensers.

CCL Labeling Equipment works closely with its label division, CCL Label, to provide its customers the entire system for label printing and application. CCL is the exclusive North American manufacturer and distributor of Mono-Web (registered trade mark), a revolutionary linerless label product and labeling system with point-of-application die cutting.

With over 12 sales and service centres throughout North America, CCL has intensified its growth in the Canadian and U.S. markets over the past five years.

### Products/Services Available for Export:

Labelling/Weigh-Price Labelling/Stamping/Code Marking Machinery

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Charles Lapierre Inc.

---

---

**Address:** 8 Rue Plateau  
Pointe Claire, QUE, H9R 9Z7

**Phone:** 514-630-6990  
**Fax:** 514-695-0801

**Export Contact:** M. Dennis Hébert

---

---

### Marketing Profile

Established over 23 years ago, Charles Lapierre Inc. is a designer and manufacturer of production machinery such as liquid fillers, cappers, labellers, conveyors and accumulating systems. With a complete engineering department and qualified technicians to provide start up and after sales service, the company is able to supply turnkey installations. In the pharmaceutical, cosmetic, food and chemical fields, Charles Lapierre Inc. equipment can meet all needs, either semi or fully-automatic and from a very slow speed to more than 300 containers per minute.

The company's solid reputation has been built on its' full range of versatile and competitive equipment which is adaptable to meet customer's requirements. Their machinery is noted for its' reliability and near maintenance free operation. After-sales service and a complete spare parts inventory are also assets.

Charles Lapierre offices are located in Montreal, Toronto, New Jersey, and Florida. Numerous successful installations operate in Canada, U.S.A. and Europe for such well-known international companies such as Schering, Procter and Gamble, Merck Frosst, Glaxo, and so on.

The company's export development strategy is based on further penetration of the American and European markets, with the assistance of many agents and distributors in these areas.

### Products/Services Available for Export:

Blister/Tray Forming/Filling/Sealing Machinery, Heat or Other	Conveyor, Elevating/Lowering
Filling/Closing/Sealing/Capping Machinery, Bottle	Turntables
Filling/Closing/Sealing/Capping Machinery, Can	Cotton Stuffing Machinery
Filling/Closing/Sealing/Capping Machinery, Jar	Cartonning
Weight-Price-Labeling/Stamping/Code Marking Machinery, Pouch	Form/Fill/Seal
Set-up/Forming/Filling/Closing Machinery, Box/Carton	
Set-up/Forming/Filling/Closing/Sealing Machinery, Case Accumulation	
Unscrambling Machinery, Bottle/Can/Container	
Conveyor, Converging/Diverging	
Conveyor, Unit/Package/Container/Bottle, Belt/Roller/Plate/Apron	

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Control Pak Limited

---

---

**Address:** 287 Norfinch Drive  
Downsview, ON  
M3N-1Y7

**Phone:** 416-663-3318  
**Fax:** 416-663-3319

**Export Contact:** Mr. R.W. Edmunds, Export Manager

---

---

### Marketing Profile

Control Pak Ltd. commenced operations in 1977 for the purpose of manufacturing, selling, renting, and servicing packaging machinery. The company manufactures pressure gravity liquid fillers in many sizes and for many products and containers; cap tighteners; turntables; conveyors and powder fillers. The liquid fillers and cap tighteners are exported to Asia and the U.S.A.

The company's packaging machines are sold to the chemical, food, and cosmetics industries. The main customers are smaller firms with under 100 employees. Control Pak Ltd. offers a complete range of services from design, engineering, installation and after-sales service. The packaging equipment manufactured by Control Pak Ltd. can be customized to meet many different clients' requirements. Well-known customers would be: Procter & Gamble Ltd.; Swish Maintenance Products Ltd.; Wyant Chemical Co. Ltd.; Colgate-Palmolive Ltd.; Wing's Foods Ltd. etc. All the equipment produced by Control Pak Ltd. is easily converted to meet foreign standards (DIN/ISO).

The company works with a Chinese speaking group in Toronto, and through it can communicate effectively with the greater Asian market.

Control Pak Ltd. designs and manufactures all its own electronic systems, and communicates effectively with customers requiring special electronic controls.

#### **Products/Services Available for Export:**

Pressure/Gravity Liquid Fillers, Manual and Automatic  
Cap Tighteners  
Rotary Tables, Accumulating and In-Feed  
Conveyors

## Damark Packaging Inc.

---

---

**Address:** 1200 Tapscott Road  
Scarborough, ON  
M1X 1M5

**Phone:** 416-609-8011  
**Fax:** 416-609-8008

**Export Contact:** Mr. William Steel, Vice-President

---

---

### Marketing Profile

Damark Packaging Inc. was formed in 1981 to manufacture a broad range of shrink packaging equipment. Shrink packaging has been described as the most versatile packaging medium in the world and Damark Packaging's design team has maintained a position at the leading edge of shrink packaging technology, meeting requirements as diverse as those related to pharmaceuticals, lumber products and seafood.

The company's machines are compact and will fit into every packaging situation, from the very small manual and semi-automatic systems to fully automatic high speed operations. Damark packaging Inc. manufactures manual, semi-automatic and fully automatic "L" type-sealers; semi-automatic and automatic sleeve-wrappers; and horizontal form/fill/seal machines. All are available with corresponding shrink-tunnels.

Damark packaging Inc. is located in Scarborough, Ontario, a suburb of Toronto, with excellent access to transportation to the U.S.A. and other export markets. Following on such recent export successes as sales to the United Kingdom, Sweden, Singapore, Thailand, and China, Damark Packaging Inc. is seeking to expand its export potential through sales distribution agreements or licensing arrangements.

### Products/Services Available for Export:

Shrink Packaging/Shrink Tunnel Machinery  
Wrapping Machinery, All types, Food and Non-Food Products

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Deam Company Limited (The)

---

---

**Address:** 101 Jardin Drive Units  
Units 19-22  
Concord, ON  
L4K 1X6

**Phone:** 416-738-0898  
**Fax:** 416-738-3649

**Export Contact:** Ms. Gay Thomson, Marketing Representative

---

---

### Marketing Profile

The Deam Company Limited manufactures stainless steel packaging equipment, case handling systems, and standard and custom-designed conveyors for the dairy, food, beverage and confectionary industries.

Deam has been in operation since 1976 and has become a leader in case flexible milk pouches for the dairy industry with over 100 installations across Canada. For the dairy, food and beverage industries, Deam can provide a complete line of case handling for plastic cases including case packers, stackers destackers, case conveyors, palletizers and case/stack sorting equipment. They offer complete turnkey systems from design to installation.

The Deam Company is presently expanding its international operations. In the United States they are seeking sales agents and distributors and in Europe, complementary equipment manufacturers.

### Products/Services Available for Export:

Case packers for coffee creamer cups, milk cartons and flexible milk pouches  
Case stacking systems for plastic cases in the beverage and food industries  
Standard and custom-designed stainless steel conveyor systems  
Corrugated case erectors

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Edson Packaging Machinery Limited

---

---

**Address:** P.O. Box 4057  
Station "D"  
Hamilton, ON  
L8V 4L5

**Phone:** 416-385-3201  
**Fax:** 416-385-8775

**Export Contact:** Mr. Trevar Gibson, President

---

---

### Marketing Profile

Edson Packaging Machinery Ltd., a small privately held corporation with approximately 40 employees was founded in Hamilton, Ontario over 25 years ago. Edson is a custom designer and manufacturer of case erector-packer-sealers. It has expertise to offer to many markets, especially the tissue industry. For the latter, it has developed equipment to handle such diverse products as household towels, diapers, bathroom tissue and feminine pads.

Edson's customer list reads like a "Who's Who" of Fortune 500 companies. The firm has had extensive dealings with these companies, both domestically and internationally. Its successes in Europe, Australia and the Middle East have contributed significantly to the company's expansion.

As a custom designer of case packing equipment, the firm is driven by the needs of its customers. As an example, many of its machines now incorporate state of the art touch screen controls instead of basic relay control systems.

The company has developed a new "Small Footprint" case packer which occupies less than 40 square feet and is fully automatic.

### Products/Services Available for Export:

Case Erector/Packer/Sealers



## Emplex Systems Inc.

---

---

**Address:** 2045 Midland Avenue  
Scarborough, ON  
M1P 3E2

**Phone:** 416-291-8085  
**Fax:** 416-298-9949

**Export Contact:** Mr. Peter Irvine, President

---

---

### Marketing Profile

Founded over 15 years ago, Emplex Systems Inc. is a leading designer and manufacturer of continuous heat sealing systems for customers located throughout the world. The company produces a wide range of automatic sealing machines designed to enable users to improve the productivity and quality of their flexible packaging, and a standard series of very precise weigher-fillers for measuring solid materials. It has established a strong reputation with major multinational companies, particularly those in the food-processing, medical and general industrial packaging fields. The firm offers a wide range of equipment, including options such as conveyors, marking systems and bag trimmers.

Although Emplex Systems has a major share of the Canadian market for heat sealing equipment, most of the company's sales are made in the U.S.A. Emplex exports to the Far East, the United Kingdom, Europe and Latin America. The firm's North and South American and European sales activities are handled by an extensive dealer network. The company also sells direct in Canada and to selected major accounts worldwide.

Emplex Systems' marketing plan is to continue improving penetration of the U.S. market on the American West coast and in the South. In addition, the company is expanding its European, Pacific Rim and Latin American markets. The company is seeking more dealerships and licensing arrangements to achieve these ends.

**Products/Services Available for Export:**  
Blister/Tray Forming/Filling/Sealing Machinery, Heat or Other  
Filling/Stuffing/Closing/Sealing  
Bag/Envelope Labelling/Weight-Price-Labelling/Stamping/Code  
Marking Machinery

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## General Conveyor Co. Limited

---

---

**Address:** 155 Englehard Drive  
P.O.Box 610  
Aurora, ON  
L4G 4J9

**Phone:** 416-727-7922  
**Fax:** 416-841-1056

**Export Contact:** Mr. Kannan Shanmugathan, Controller

---

---

### Marketing Profile

General Conveyor Company, founded in 1949, is a leading designer and manufacturer of conveying and material handling equipment. The company specializes in standard and custom designed equipment for food, pharmaceutical, aerosol and injection moulding industries. The continuous Research and Development and Quality Control programs implemented in the designing and manufacturing of machinery have given the company the leading edge in the packaging industry.

General Conveyor has been exporting machinery for more than twenty years. The company has earned a solid reputation in the international market for quality machinery and after sales service. During the last four year period, export sales have doubled.

In the two manufacturing facilities located in Aurora, Ontario, the company designs and manufactures bulk cereal handling systems, meat and meat product handling systems, pharmaceutical conveying and accumulating systems, lane dividing, diverting and converging systems, aerosol can-testing systems etc. Most of the above mentioned systems are manufactured as sanitary and wash-down systems. The Research and Development division of the company designs many other special machinery for customers' specific requirements.

General Conveyor is in the process of setting up an Agency/Distributor network worldwide. The firm has technical staff who are fluent in Japanese, German, French & Spanish. The company is seeking to extend its export market in Europe, Asia, South America & the United States.

### Products/Services Available for Export:

Bulk Food Handling Systems  
Palletizing Systems  
Lane Diverting, Converging Systems (Heavy/Light Duty)  
Can Testing Systems

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Gerrard-Ovalstrapping

---

---

**Address:** 5330 South Service Road  
Burlington, ON  
L7L-5L1

**Phone:** 416-632-3662  
**Fax:** 416-639-2290

**Export Contact:** Mr. Jack E. White, President

---

---

### Marketing Profile

With its origins dating back to 1934, Gerrard Company Limited and Ovalstrapping Limited merged in 1976 to become a major supplier of packaging systems, serving the Pulp and Paper industry, newspaper and other general industries which package their products for shipping or handling. The first automatic pulp bale tying machines were introduced in 1960 with succeeding designs following in the late 60's, 70's, 80's and 90's.

Automatic Packaging Systems (Plastic) and Ovalmatic Wire Tying Equipment (Pulp Tying) is sold and serviced internationally either directly or through sales agents. Currently there is G.O. equipment operating successfully in Europe, Asia, Commonwealth of Independent States, South America, and South Africa.

G.O. has been the leader in establishing standards used in the packaging of market pulp. The company holds the unique position, among Wire Tying Equipment suppliers, of maintaining its own Research and Development, Engineering and Service departments. These resources allow G.O. to continuously provide the packaging industry with innovative, reliable, and cost-effective tying systems.

G.O. remains committed to success as an industry leader through market aggressiveness, business integrity, and loyalty to both employees and customers alike. Quality of People, Service and Product is, and will continue to be, a constant goal.

### Products/Services Available for Export:

Automatic Wire Tying Machine (Wood Pulp)  
Automatic Wire Unitizing Machine (Wood Pulp)  
Polypropylene and Polyester Strapping for Packaging  
Specialized Strapping Machines for Packaging  
Steel Tying Wire for Wood Pulp Packaging and Unitizing

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## H.J. Langen & Sons Inc.

---

---

**Address:** 6154 Kestrel Road  
Mississauga, ON  
L5T 1Z2

**Phone:** 905-670-7200  
**Fax:** 905-670-5291

**Export Contact:** Mr. Ben Langen, International Sales Manager

---

---

### **Marketing Profile**

H.J. Langen & Sons Inc.'s history dates back to World War II. The Canadian arm of the company evolved into a leading designer and manufacturer of packaging machinery, primarily cartoners and case packers. The company is amongst the largest manufacturers of its' kind in the world and produces a wide range of cartoning machinery. As a builder of custom packaging machinery, Langen's primary customers have been Fortune 500 in nature. The firm has a long and established track record in machinery exports. At the present time, over 80% of sales volume is exported outside of Canada.

Langen & Sons has had, a sales office in Chicago since 1976. A joint venture was established in Holland in 1987. The joint venture was established to enhance their position in the European market while taking advantage of the European Economic community's plans for 1992. H.J. Langen & Sons Inc. has been active in all major world markets. Their machinery is competitively priced and is well adapted to various operating conditions. Although a network of sales agents has been established throughout the world, the company is constantly endeavouring to improve coverage.

Langen & Sons is a world leader in integrating state-of-the-art electronic hardware with mechanical devices. The firm is highly experienced in the use of CAD systems and has an engineering staff fluent in many languages. Increasing sales into countries outside of the North American market are seen as an important ingredient to maintaining growth expectations.

### **Products/Services Available for Export:**

Blister/Tray Forming/Filling/Sealing Machinery, Heat or Other  
Set-Up/Forming/Filling/Closing Machinery, Box/Carton  
Set-Up/Forming/Filling/Closing/Sealing Machinery, Case  
Bunching/Bundling Machinery  
Wrapping Machinery, All Types. Food and Non-Food Products  
Casepacking, Robotic Loading Casepacking

# Hagedorn Machinery Development and Engineering Inc.

---

---

**Address:** 12120 103 A Avenue  
Surrey, B.C.  
V4N-3P3

**Phone:** 604-888-1141  
**Fax:** 604-888-5244

**Export Contact:** Mr. R. Hagedorn, Owner

---

---

## Marketing Profile

Hagedorn Machinery Development (H.M.D.) Engineering Inc. designs and manufactures standard and custom conveying systems, wraparound case-packers, end-load casers and tray packers. H.M.D. Engineering Inc. has 30 years of experience in this field with packaging machines delivered throughout the world which handle a wide spectrum of goods, from paint to pharmaceuticals.

The company supplies all parts for customized packers and conveying systems. H.M.D.'s customers include Campbell Soup, Clorox and General Foods, U.S.A.

H.M.D. Engineering Inc.'s design and manufacturing process utilizes the latest in CAD system design techniques, combined with CNC machining for complete quality assurance. All H.M.D. Engineering Inc. products are tested thoroughly and approved prior to delivery with full installation and service staff available if required.

## Products/Services Available for Export:

Engineering Services  
Conveyors  
Stackers  
Wrap Around Case Packers  
Tray Packers  
Accumulators  
Inserters

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Halton Packaging Limited

---

---

**Address:** 870 Equestrian CRT.  
Oakville, ON  
L6L 6L7

**Phone:** 416-847-9141  
**Fax:** 416-847-9145

**Export Contact:** Mr. Peter Hughes, General Manager

---

---

### Marketing Profile

Established in 1980, Halton Packaging has emerged as a quality manufacturer and innovator in the pallet/load unitizing machinery area. Its' stretch wrap machines are in use by small and major companies in most areas of North America, applying film to loads that range in size from 6 feet wide by 10 feet long and up to 120 inches high, to small light loads that weigh less than 100 pounds. A full line is available, from semi-automatic machines to computer-integrated automatic conveying, wrapping and weighing systems. The company is aiming to increase its' sales in all regions of the United States, with emphasis on the eastern and midwest states.

Sales are currently made through a distributor network. Halton Packaging is seeking established distributors, currently selling complementary industrial packaging products, to add to this network.

### Products/Services Available for Export:

Collapsing/Flattening Machinery, Bag/Box/Carton/Case/Envelope  
Wrapping Machinery, All Types, Food and Food Products  
Conveyor, Converging/Diverging  
Conveyor, Unit Elevating/Lowering  
Conveyor, Unit/Package/Container/Bottle, Belt/Roller/Plate/Apron

## Hauser Machinery Limited

---

---

**Address:** 45 Nantucket Boulevard  
Scarborough, ON  
M1P 2N5

**Phone:** 416-759-1136  
**Fax:** 416-759-2647

**Export Contact:** Mr. Ken Kawaguchi, Vice President

---

---

### Marketing Profile

Hauser Machinery is a well established engineering and manufacturing company that has been in business for over 20 years.

The company has developed a complete line of filling machines with related accessories. Their product line consists of: auger fillers for dry and liquid products; piston fillers for liquid and cream products; gravity fillers for liquid products; volumetric fillers for dry products; and weigh fillers for dry, granular products. Accessories include conveyors, turntables, screw feeders, heat sealers and pumps, and customized machines for non-standard applications. Their machines are available for automatic and semi-automatic operation and find application in the food, chemical, cosmetic, pharmaceutical and related industries.

Hauser Machinery's products are well known internationally for their simple and practical designs, high quality workmanship and many years of reliable problem-free operation. The equipment has been exported to the United States, United Kingdom, Belgium, Zaire, Nigeria, Singapore, Indonesia, Chile, Paraguay, Trinidad, Jamaica, Barbados, Poland and Sri Lanka.

### Products/Services Available for Export:

Auger Fillers: Dry and Liquid Products  
Piston Fillers: Liquid and Cream Products  
Gravity Fillers: Liquid Products  
Volumetric Fillers: Fry, Granular Products  
Automatic Cappers & Plug Inserters  
Automatic Paint Fillers and Lid Applicators  
Ribbon Mixers  
Tray Denesters  
Lid Placers  
Conveyors, Turntables, Screw Feeders, Heat Sealers and Pumps

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Joseph E. Seagram & Sons Limited (Bottling)

---

---

**Address:** 592 Colby Drive  
Waterloo, ON, N2V 1A2

**Phone:** 519-886-9090  
**Fax:** 519-886-9306

**Export Contact:** Mr. Robert Banyard, Division Director

---

---

### Marketing Profile

Founded in 1960, the Bottling Development Division (B.D.D.) of Joseph E. Seagram and Sons Ltd., since 1987, has expanded out into the non-affiliate marketplace worldwide for its product line, through a growing network of sales agents in South America, Mexico, U.S.A., Canada, and the United Kingdom. B.D.D. is actively seeking to extend its penetration into the European, Asian, Australian, Central and South American markets through direct sales or agency arrangements.

Today B.D.D. is active in - A) the design and manufacturing of packaging equipment change parts, especially "Quick Change" style; B) the design and manufacturing of "Quick Change" line concepts for change-over in less than one hour; C) production of original equipment manufacturers' spare parts; D) package machinery re-conditioning; E) the design and supply of "turn-Key" liquid packaging lines with new and/or rebuilt equipment; and F) new packaging machinery design and manufacturing to suit turn-key systems or satisfy market needs.

The key to B.D.D.'s rapid success has been their High-Speed Rotary Container Orienter, Missing and/or Empty Container Detection in a Case, "Quick Change" line concept, and automatic case-packing. B.D.D. is highly experienced in using CAD, PLC, Servo, and Robotic Systems, and has over 125 years of on-line packaging experience in its technical staff.

### Products/Services Available for Export:

Cartonized and/or Uncartonized Container Drop Casepacker  
Wrap-Around Casepacker  
Full Case Conveyor Director  
Missing and/or Empty Container in a Case Detector  
Hang Tag Coupon Applicator  
All Forms of Container Channelizing  
Rotary and In-Line Container Orientation  
Packaging Line Conveyor, including Straight Line Transfer Boxes  
In Case Z-Liner Inserter  
Turn-Key Liquid Packaging Lines  
"Quick Change" Packaging Line Concept Systems

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*



## Krones Machinery Co. Limited

---

---

**Address:** 28 Regan Road  
Brampton, ON  
L6Y-4O9

**Phone:** 416-840-5000  
**Fax:** 416-840-2900

**Export Contact:** Mr. Gil Bartolini, Vice President

---

---

### Marketing Profile

Krones machine program provides a comprehensive range catering for all outputs and operating conditions. The company provides individually designed machines with the latest technical innovations, offering tailor-made solutions for all requirements.

The continuing aim of Krones design team is to maximize production line efficiency, whilst simultaneously reducing operating costs.

Many years of unparalleled experience, along with the most modern production facilities, extensive research and development, and stringent quality control standards, combine to provide the foundation for the Krones machine range - the ultimate technology for the bottling and packaging industries.

Krones investment in R&D ensures that its machinery is produced using state-of-the-art technology.

### Products/Services Available for Export:

Labelling Machines  
Filling Machines  
Beverage Mixing Systems  
Inspection Systems  
Bottle Washers and Pasteurizers  
Electronic Control and Monitoring Systems  
Conveyors

## Label Systems

---

---

**Address:** 1 Centennial Avenue  
Holland Landing, ON  
LOG-1H0

**Phone:** 416-836-7844  
**Fax:** 416-853-9357

**Export Contact:** Mr. Dennis Kirby, Managing Director

---

---

### Marketing Profile

Founded in 1979, Label Systems is a leading designer and manufacturer of pressure sensitive label applicators with customers throughout North America and Mexico, South Africa and Indonesia. Label Systems produces a wide range of automatic pressure sensitive label applicators designed to enable users to achieve major time savings and therefore cost reductions. Label Systems has established a reputation with multinational companies across a wide range of industries (including food-stuffs, chemical and health care products, to name a few) based on its ability to customize its equipment to meet specific production line requirements of its customers and the reliability of the machines. After sales service and replacement parts are readily available.

Over the past 13 years, Label Systems' export sales have tripled. The company has a network of agents and distributors throughout North America who are trained to work closely with customers in identifying their labelling requirements. Label Systems is seeking to extend its penetration of South America and is interested in acquiring agents/distributors in this area with service capability.

### Products/Services Available for Export:

LS100 Pressure Sensitive Label Applicator  
LS200 Pressure Sensitive Label Applicator  
450D Electric Label Dispenser  
650D Electric Label Dispenser  
Complete Integrated Labelling Systems

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Labelling Technologies

---

---

**Address:** 1235 Bonhill Road, Units 31 & 32  
Mississauga, ON, L5T-1V2

**Phone:** 416-564-2794  
**Fax:** 416-564-2793

**Export Contact:** Mr. William K. Batter, Export Manager

---

---

### Marketing Profile

Labelling Technologies is a rapidly growing Mississauga, Ontario based firm specializing in pressure sensitive, label application equipment. The company was established in 1989 by two individuals with an in-depth knowledge of labelling equipment and design. Since that time, the company has grown to become a capable and successful competitor to the international giants of labelling equipment in the Canadian marketplace.

Labelling Technologies provides technical services and equipment for the manufacturing and packaging industries. End users include the food and beverage industries, pharmaceutical, cosmetic and chemical packagers, as well as any packaging manufacturers. In fact, any industry that performs decoration of a product requires information to be applied to shipping materials or containers has a need which its services and products can fill.

These machines may be applying labels to a large variety of products ranging from shampoo bottles, to drums, to large skids of product, even video cassettes and 60 ton ingots of aluminum. The company's customers include companies such as Kodak Canada, International Nickel Co., Liptons, Toyota, Nestlé, Tetra Pack, CCL Industries, Dupont Canada, Kraft General Foods Inc., The Toronto Star, EMCO Kelloggs-Salada, and a long list of other companies in a wide variety of sectors.

Its production machines are built to high and demanding standards. They are built on a modular concept for versatility and ease of upgrading. Its products range from simple label dispensers to sophisticated high-speed in-line labelling systems. All machines are of custom manufacture and designed to fit each customer's particular needs. Labelling Technologies systems have been designed to conform to European standards (DIN/ISO) from its first day of operation. They select components on the basis of worldwide availability and interchangeability. All its products are export ready.

### Products/Services Available for Export:

Semi-Automatic Labellers  
Label Dispensers (MUTT 120)  
Slitter/Rewind for Off-Line Thermal Transfer Printing  
Combo Labelling Systems, High Speed, In-line Automatic

Utility Head Labellers One a Stand  
Wrap Around Labellers  
Label Dispensers, Wide Web

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Les Machineries Verville Inc

---

---

**Address:** 429 St-Alfred Street  
Drummondville, QUE  
J2C-4A8

**Phone:** 819-477-3135  
**Fax:** 819-477-7954

**Export Contact:** Mr. Patrick Sally, Project Engineer

---

---

### Marketing Profile

Les Machineries Verville Inc has for the past 45 years been the world leader in the manufacture of bagging machines for dry, light and compressible materials used in the peat moss, wood chip and paper fibre industries. Verville has also built a solid reputation in the manufacture of highly automated custom machines. The company uses its own experienced technicians to install its machines in clients' premises and provides excellent after-sale service.

Les Machineries Verville is the leading supplier of bagging machines to Fisons Horticulture and La Compagnie de Tourbe Fafard and also manufactures bagging machines for most American peat moss farms and sawmills.

Exports have always accounted for more than half of Machineries Verville's sales. Because of the company's solid worldwide reputation in the area of bagging, most foreign sales are through direct sales. An agent represents the company internationally; Verville bagging machines are being used on five continents. The company has an excellent CAD system, and technical documentation in English and French assures prospective buyers a reliable and productive installation. Les Machineries Verville would like to raise its profile in the European market through sales and licensing agreements and would like to be able to rely on a solid network of agents and distributors providing after-sale service.

### Products/Services Available for Export:

Bagging Machines for Compressable Material  
Bagging Machines for Non-Compressable Material  
Bundling Machines  
Auger Conveyors  
Push Plate Conveyors  
Conveyor Belts  
Hoppers and Tanks  
Custom Machineries

## Longford Equipment International Limited

---

---

**Address:** 41 Lamont Avenue  
Scarborough, ON  
M1S-1A8

**Phone:** 416-298-6622  
**Fax:** 416-298-6627

**Export Contact:** Mr. Edward Paterson, International Export Manager

---

---

### Marketing Profile

Longford Equipment International Limited has been in business for over 22 years with sales and service worldwide. Manufacturing various paper handling equipment for large and small customers around the globe, including the top 14 out of 15 multinational firms, Longford Equipment manufactures a wide variety of paper handling equipment including coupon dispensers, collators, and high speed in-line card folders. Customers, particularly in the food processing and packaging areas, are able to run coupon and game promotions with confidence, achieving above-average, industry efficiency rating, with quick payback. Longford Equipment International Limited also custom designs, engineers, and manufactures a wide variety of packaging related equipment.

Longford Equipment maintains complete engineering, design, machine electronics and software programming departments along with a modern manufacturing facility in Scarborough, Ontario, a suburb of Toronto. Longford also recently opened a European sales office in Belgium with many other agents and O.E.M. resellers spanning all corners of the globe. The U.S. and Canadian markets are served by an independent sales force as well as agents and O.E.M. manufacturers. Longford remains open to any discussions in regards to sales representation.

### Products/Services Available for Export:

Coupon Dispensers  
Leaflet Dispensers  
Various Paper Handling and Dispensing Equipment  
Batch Counting Equipment  
Collating Equipment  
High Speed Inline Card Folders  
Custom Engineered Systems for Collating and Packaging  
Various Packaging Related Equipment and Systems

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## McCurdy Machinery Inc.

---

---

**Address:** 311 Bowes Road  
Unit B-3  
Concord, ON  
L4K 1J1

**Phone:** 416-669-2019  
**Fax:** 416-669-2475

**Export Contact:** Mr. William McCurdy, President

---

---

### Marketing Profile

McCurdy Machinery Inc., with 40 years experience, produces machines that form, package and cut thermoplastic materials. The machines can be ordered for strict manual operation, or with additional options allowing full in-line automation, from the plastic roll in feed, through the forming/skinning/blistering processes, into the die cutting functions and out to the shipping/processing end of the operation.

One of the company's most innovative machines is a "lid-type" die cutter that is both fast and accurate - the cutting die holds the plastic sheet in place during the cutting action. This machine is useful to packaging customers who require economical, dependable quality die cutting, particularly for clamshell or machine-fed blisters.

McCurdy Machinery Skin Packaging equipment can be obtained with a template in feed which speeds loading and reduces parts movement. A new skin package developed by McCurdy is all plastic giving a see through package similar to a clam shell blister without the expensive tooling.

Machines are tailored to the production requirements of customers and fabricated in-house using high quality parts. Parts are guaranteed for one year and are available at the plant on a reorder basis. North America is the company's primary market although efforts are underway to further develop sales in Latin America and the Caribbean.

### Products/Services Available for Export:

Blister/Tray Forming/Filling/Sealing Machinery, Heat or Other  
Skin Packaging Machinery  
Vacuum Forming Machinery, Small to large industrial formers

## Muller Manufacturing Limited

---

---

**Address:** 845-K Tecumseh Boulevard  
Dollard-Des-Ormeau, QUE  
H9R 4T8

**Phone:** 514-685-3160  
**Fax:** 514-685-3167

**Export Contact:** Mr. Gilles Filion, General Manager

---

---

### Marketing Profile

Founded in 1979, Muller Manufacturing Ltd. is a leading designer and manufacturer of stretch wrapping machines for customers throughout the world. Although Muller produces a strong line of standard machines, the company's reputation has been established on its heavy-duty fully automatic state-of-the-art stretch wrap machines with conveyORIZED systems designed to meet each customer's specific needs. Relationships with sister companies in Europe allow Muller to provide innovative designs for the North American market. The company's full range of services, including design, manufacturing, testing, installation, and after sales service, support its solid reputation.

Over the past three years Muller has entered markets in Hawaii, Mexico, and Venezuela by the establishment of distributors. The firm wishes to expand further in this direction while remaining a leader in the Canadian and U.S. markets.

The firm is highly experienced in using CAD systems and has a technical staff who are fluent in French and English.

### Products/Services Available for Export:

Wrapping Machinery, Food and Non-food Products  
Bundling/Bundling Machinery

## Nordtech Inc.

---

---

**Address:** 563 Queensway East  
Mississauga, ON  
L5A-3X6

**Phone:** 416-273-5115  
**Fax:** 416-273-4760

**Export Contact:** Mr. Joseph E. Stevenson, President

---

---

### Marketing Profile

Nordtech began by doing consulting work and evolved into rebuilding packaging and bottling machinery. It has a reliable staff of skilled and knowledgeable employees. Every piece of equipment that it rebuilds is stripped down to its base, then all worn and damaged parts are replaced, and it is then reassembled, tested in its plant and shipped with a guarantee. The company also does in-plant rebuilds for customers who prefer not to have their machine moved, as well as service/installation, consulting work, involving equipment improvements, customization and modifications, and equipment searches.

Its customers in both Canada and the U.S. consist of companies such as Colgate-Palmolive, Lever Brothers, Procter & Gamble, Helene Curtis, Belvedere International and Reckitt & Coleman. Approximately 80% of its machines are exported into the United States.

The company currently occupies a 20,000 square foot facility in Mississauga, Ontario. The company's greatest asset is years of experienced personnel in the detergent and bottling industry. Nordtech has a sales office located in Atlanta, Georgia and would like to extend its market to Europe and the Pacific Rim. Nordtech is seeking agents, preferably capable of supplying after sales service and installation.

### Products/Services Available for Export:

Rebuilt Packaging and Bottling Machinery



## **Pamco Inc.**

---

---

**Address:** 5030 Francois Cusson  
Lachine, QUE  
H8T 1B3

**Phone:** 514-633-0044  
**Fax:** 514-633-0081

**Export Contact:** Mr. Bill Polsky, President

---

---

### **Marketing Profile**

Montreal based Pamco specializes in packaging machinery for wicketed plastic and foil bags, both regular and re-closeable. The company has been in business for over twenty years and holds many patents on a variety of equipment. The mainstay machine has been the P20 bagger. It opens pre-made wicketed bags, accepts the products, and then releases them. It can operate alone or with fillers and sealers.

In 1987 Pamco developed a new method for sealing plastic bags. The "Pinseal" received an American patent in 1988. Patents are pending in most of the world's industrial countries. The "Pinseal" allows packers to eliminate using expensive tapes, staples and clips. This is an ideal sealer for tamper-proof packaging. This unique sealer is incorporated in its P22/80 "Control Pack" that is used to bag hard to align products.

Pamco also manufactures the P20/98 "Pack It All". The P20/98 bagger/sealer open the regular or re-closeable wicketed plastic or foil bag and allows the packer to put the product in automatically or manually. The filled bag is transferred to the sealing section by clamps which simultaneously stretch the bag top. The bag is then sealed with a wrinkle-free one-eighth inch wide seal and trimmed. The trim can be aspired or blown off sideways. This machine is presently bagging gift bows, frozen pasta, meat balls, IQF products like chicken nuggets and wings, pineapple chunks in a laminated bag and all sorts of value added vegetables such as fleurettes of broccoli and cauliflower. "If it flows freely and can be weighed, counted or volumetrically fed, the Pack It All can bag it". In addition to its line of unique equipment Pamco manufactures machines for bulk bagging, coupon feeders and Pinseal had sealing units.

**Products/Services Available for Export:**  
Blister/Tray Forming/Filling/Sealing Machinery  
Filling/Stuffing/Closing/Sealing, Bag/Envelope  
Set-up/Forming/Filling/Closing Machinery, Box/Carton/Case  
Coupon Feeders

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## **PFM Packaging Canada Limited**

---

---

**Address:** 1 Centennial Avenue  
Holland Landing, ON  
L0G-1H0

**Phone:** 416-836-6709  
**Fax:** 416-853-9357

**Export Contact:** Mr. Dennis Dirby, President

---

---

### **Marketing Profile**

Founded two years ago, PFM Packaging is a licensed manufacturer of Horizontal and Vertical Form, Fill and Seal wrapping machines throughout North America, Venezuela, and Puerto Rico. PFM Packaging produces a wide range of wrapping machines designed to enable users to achieve major time savings and therefore cost reductions. PFM Packaging has established an excellent reputation with multinational companies across a wide range of industries (bakery, food-stuffs, promotional, to name a few) based on its ability to customize its equipment to meet the specific production line requirements of its customers and the reliability of the machines. After sales service and replacement parts are readily available.

PFM Packaging has over 200 installations in Canada and over 400 installations in the United States.

Over the past 2 years, PFM Packaging's export sales have tripled. The company has a network of agents and distributors throughout North America who are trained to work closely with customers in identifying their labelling requirements. PFM Packaging is seeking to extend its penetration of South America and is interested in acquiring agents/distributors in this area with service capability.

### **Products/Services Available for Export:**

PFM30 Horizontal Flow Wrapper  
PFM Maverick Horizontal Flow Wrapper

# Priority One Packaging Limited

---

---

**Address:** 140 Bathurst Drive  
Waterloo, ON  
N2V-1V7

**Phone:** 519-746-6950  
**Fax:** 519-746-3578

**Export Contact:** Mr. Colin M. Cunningham, President

---

---

## Marketing Profile

Priority One Packaging Limited was incorporated in March of 1982 to provide "turn-key" or "design/built" systems to the packaging sector, beverage producers, food packagers, can/glass manufacturers and other material handling firms.

There was/is a need in the marketplace for the firm (specializing in material handling projects) to offer its clients single source systems rather than contend with multiple supplier problems or consulting firms that are not on top of the latest packaging systems technology.

The company began business in 1982 in an office of 300 square feet. It quickly grew with further additions totalling 32,000 square feet of shop space in 1991. Priority One Packaging Limited now employs a full time staff of fifty-two which includes engineering, a fully integrated CAD department, complete electrical controls design group, panel shop millwright and shop personnel.

In January of 1992 Priority One Packaging Limited sold a 50% interest in the company to H&K Holdings of Milwaukee, Wisconsin, and is now a part of the Klockner Group of Companies worldwide. Priority One Packaging Limited has enjoyed a long association with many of its clients, providing high-speed can and bottle lines, solutions to palletizing problems, turn-key systems and line layout consultation. Sales now include the USA, France and export license agreements are currently underway with South Africa, Australia, and Brazil. The company's "total system" approach, combined with the Klockner Group allows the company to evaluate customer projects, conceptualize needs, designs and install complete lines.

### Products/Services Available for Export:

Palletizers	Table-Top Conveyor
Bulk Depalletizers	Case Conveyor
Case Palletizers	

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## **Purity Packaging Division of International Innopac**

---

---

**Address:** 25 Aylmer Street S.  
P.O. Box 209  
Peterborough, ON  
K9J 6Y8

**Phone:** 705-743-4733  
**Fax:** 705-743-4798

**Export Contact:** Mr. Mike Kelly, Director of Sales and Marketing

---

---

### **Marketing Profile**

Over 20 years ago, Purity evolved with the amalgamation of two companies in the food packing industry. Today it is a leading manufacturer of single serving filling and sealing equipment for coffee creamers, butter pats and condiments, supplying also the peripheral equipment and the product used in conjunction with this equipment. It has established a solid reputation in the dairy industry based on the firm's ability to meet the needs of individual customers. Its highly experienced Engineering Department, using state of the art equipment, is constantly developing and upgrading the techniques that have put Purity among the top suppliers of single serving packaging.

The company has been exporting for most of its existence and has a sales office in Ohio, U.S.A. and agents in the United Kingdom and Africa. It has a team of service technicians currently covering Canada and the U.S.A. and gives training courses to all customers using its equipment.

Purity is interested in opportunities to further expand into world markets through sales or licensing arrangements. The sales and technical staff is fluent in English and French.

### **Products/Services Available for Export:**

Filling/Sealing Machinery, Heat or Other  
Accumulation Tables  
Conveyor, Converging/Diverging  
Conveyor, Unit/Package/Container/Bottle, Belt/Roller/Plate/Apron

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Rotoflex International Inc.

---

---

**Address:** 975 Meyerside Drive  
Mississauga, ON  
L5T 1P9

**Phone:** 416-670-8700  
**Fax:** 416-670-3402

**Export Contact:** Mr. Val B. Rimas, Sales & Marketing Manager

---

---

### Marketing Profile

Founded in 1973, Rotoflex began its career in specialized machining and rotary tooling. From the beginning the goal of Rotoflex has been to meet individual customer needs through innovation, superior quality and service.

Becoming the leader in rotary tool manufacturing, Rotoflex expanded its facilities to include custom paper converting equipment; their unique design included ease of use, quick cycles times, minimal material waste - with state of the art electronics.

Rotoflex has adapted new technology to all the major developments within the industry and looks to the future through the eyes of its customers.

Rotoflex converting machines are available in a wide range of models that are designed to each customer's specifications. Their machines handle web widths of ten to twenty inches, are equipped with crush, shear, razor or rotary die slitters, accommodate most types of web and incorporate many automated functions designed to improve quality and productivity.

All Rotoflex equipment is supported by a friendly, knowledgeable service staff, a very comprehensive warranty and world-wide representation.

### Products/Services Available for Export:

Slitting/Inspecting/Rewinding Equipment  
Pharmaceutical Inspection  
Bi-Directional Doctoring Machines  
Unwind/Rewind Systems  
Roll Lifting Units  
Die Cutting/Laminating Equipment  
Rotary Dies/Tooling

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Stanpac Inc.

---

**Address:** Spring Creek Road  
Smithville, ON  
L0R 2A0

**Phone:** 416-957-3326  
**Fax:** 416-957-3616

**Export Contact:** Mr. Murray Bain, Marketing Manager

---

### Marketing Profile

Since 1949 Stanpac Inc. has been satisfying packaging requirements of the dairy and beverage industries. Its products include closures for glass and returnable plastic containers, foil heat seal products for juice and water applications, capping equipment and related packaging.

The firm is continually developing new and innovative packaging systems to meet the changing requirements of the food and dairy industry. Its in-plant quality control programs are constantly being advanced as technology progresses to ensure high standards of service and quality.

The company is currently exporting to the United States and has begun to lay the ground work to expand into Mexico and Latin America. Stanpac is committed to growth in these export areas and to the development of products that meet the needs of its customers.

### Products/Services Available for Export:

Filling/Closing/Sealing/Capping Machinery, Bottle

## Visual Thermoforming

---

---

**Address:** 6435 Cote de Liesse  
St-Laurent, QUE,  
H4T-1E5

**Phone:** 514-344-0024  
**Fax:** 514-344-0918

**Export Contact:** Mr. Dan Maiorino, International Marketing Manager

---

---

### Marketing Profile

Founded over 20 years ago, Visual Thermoforming Ltd. is a leading designer and manufacturer of packaging machinery for customers throughout the world. The company produces a full line of packaging machinery, namely thermoforming equipment, skin packaging equipment, roller die cutters, and blister sealers. A wide range of models varying from manual to fully automatic, enable users to choose equipment best suited for their individual packaging needs. All models offer cost-efficient operation (even unskilled operators can operate equipment with ease), and maximized output. Visual Thermoforming Ltd. has established a solid reputation with a multinational group of industries, ranging from retail product packaging, food and ovenable packaging, display tray and container forming. This reputation is based on the company's ability to customize, and the reliability, durability, versatility and consistency of its equipment to perform even under the strictest of packaging operations.

Over the past ten years, sales have more than tripled, and the firm has established a sales and service network of approximately 225 U.S. distributors, covering territory from the East to West Coast. These initiatives have contributed to Visual Thermoforming's emergence as one of the top three suppliers of this type of packaging equipment in the United States. The company is presently seeking to extend its penetration and representation in the Asian and East European markets through sales and licensing arrangements. The firm has a highly experienced and trained technical staff, fluent in English, French, Italian, and Chinese.

### Products/Services Available for Export:

Automatic Thermoforming Equipment  
Blister/Tray Forming/Filling/Heat Sealing Machinery  
Skin Packaging Equipment  
Roller Die Cutting Equipment  
Hydraulic Cutting Equipment

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

# Weighpack Systems Inc.

---

---

**Address:** 1332 William Street  
Montreal, ON, H3C-1R5

**Phone:** 514-932-3089  
**Fax:** 514-932-8118

**Export Contact:** Mr. Anthony Delviscio, Export Manager

---

---

## Marketing Profile

Weighpack Systems Inc. has established itself, in a very short time, as a leader in the design and manufacture of linear net-weighing packaging systems for customers throughout the United States, and other countries such as Mexico, Bolivia, Egypt, the Caribbean, and Central America.

The module Weighpack machines accurately weigh and fill a variety of different products for small to bulk weight formats, enabling users to achieve increased productivity and accuracies, labour cost reductions, and rapid payback through user-friendly automation.

Weighpack has gained a solid reputation with multinationals and smaller companies alike, particularly those in the food processing industry, based on its ability to customize its machines to meet specific applications. These range from packing spices, snacks, coffee, candies, vegetables, frozen foods, etc. Other industries include tablets and powders for pharmaceutical & chemical companies, bolts and nuts for hardware companies etc. Weighpack has supplied automatic net-weighers to firms such as Nestlé, Glaxo, and McCormick's Ltd.

In the last two years, weighpack has aggressively marketed its machines in the United States, and now has machines in over 40 states. Weighpack's Initiatives have proven that they can successfully compete with any American or overseas manufacturers. One of the reasons for this success is the company's highly skilled team of engineers working on CAD and producing innovative custom designs. At present, while Weighpack is interested in pursuing and developing sales worldwide, it is seeking to extend its penetration in the United States, Mexico, and Central America through direct sales by exhibiting at trade shows and direct mailings. Weighpack is also very interested in developing a broader network of agents/distributors, and requires the assistance of trade programs.

## Products/Services Available for Export:

Automatic Linear Net-Weighing Machines  
Vertical Form-Fill-Seal Packaging Machines  
Packaging Machinery  
Filling Machines, bags, boxes, cartons, cases, tubs jars  
Horizontal Form-Fill-Seal Packaging Machines  
Weighing and Filling Machines, bags/cartons, cases, tubs, jars

Balances and Scales  
Combination Net-Weighers  
Wicketted Bagging Attachments  
Sealers

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*



## **Wexxar Packaging Machinery Limited**

---

---

**Address:** 12511 No. 2 Road  
Richmond, B.C.  
V7E 2G3

**Phone:** 604-277-9222  
**Fax:** 604-274-6418

**Export Contact:** Mr. George Zador, Export Sales Manager

---

---

### **Marketing Profile**

Western Packaging Systems Ltd. manufactures equipment for the automatic forming and sealing of cases made from corrugated paper board. The company was established in 1976 by principals with extensive background in the field of packaging and having several novel ideas for the technology of such machinery. With unique designs, innovative marketing techniques and dedication to customer problem solving, in only four years the company spread its sales through agents and distributors across Canada, into the United States and offshore markets. Strong growth necessitated an increase in manufacturing space and the opening of a marketing-distribution centre in Chicago to serve the United States.

Focusing its field of expertise, the company has developed many technical concepts: all mechanical case separating and erecting, reliable and clean running cold glue-spray case-sealing, extremely compact but robust equipment design and a wide range of features to accommodate customer needs. The company serves a diverse clientele; many large multinational corporations are repeat customers, with over 20 Wexxar machines in operation.

Major export orientation has resulted in 65 to 70 per cent of production being sold outside Canada. In 1984 Western Packaging was the recipient of the prestigious Canada Export Award, given to only 14 companies in the country. Wexxar equipment has been sold to over 30 countries, a significant achievement in light of strong competition from most developed nations.

Sales are conducted through sales agents and distributors with technical service capability. The company is seeking similar representation for any area in the world not presently serviced.

**Products/Services Available for Export:**  
Set-up/Forming/Closing/Sealing Machinery, Case

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## Wiesco Canada Inc.

---

---

**Address:** 121 Earl Thompson Road  
Ayr, ON  
N0B 1E0

**Phone:** 519-622-6666  
**Fax:** 519-622-6669

**Export Contact:** Mr. Peter Wiese, President

---

---

### Marketing Profile

Founded over 10 years ago, Wiesco Canada has become a leading designer and manufacturer of packaging and processing equipment, as well as change parts, for customers throughout North America. The company produces a wide range of manual, semi-automatic, and fully automatic packaging and processing machines designed to enable users to achieve major cost reductions and rapid payback. Wiesco's ability to adapt, rebuild, modify and rationalize machines as well as complete lines gives its customers a sharp competitive edge. Wiesco has established a solid reputation with multinational companies, particularly those in the food, pharmaceutical, cosmetic, and beverage industries, based on its ability to customize its equipment to meet the specific packaging and production line requirements of its customers.

Over the past 10 years, Wiesco's export sales have more than tripled. The firm has opened a regional sales office in Quebec and those initiatives have contributed to Wiesco's emergence as an important supplier in North America of packaging and processing equipment and change parts. Wiesco has also expanded into the South American market via their Mexican representative in Mexico City as well as their representative in Sao Paulo, Brazil, and Buenos Aires, Argentina. At present, Wiesco is seeking to extend its penetration of North and South America, as well as the Pacific Rim markets through sales or licensing arrangements. The firm is highly experienced in using CAD systems and has available technical staff fluent in English, German, Spanish and French.

### Products/Services Available for Export:

Washing/Rinsing/Drying  
Machines/Filling/Capping/Labeling/Case-Packing/Wrapping Machines  
Rebuilding of Existing Machines  
Buying and Selling of Used Equipment

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

# Zepf Technologies Inc.

---

---

**Address:** 70 Rankin Street  
Waterloo, ON, N2V 1V9

**Phone:** 519-884-6470  
**Fax:** 519-884-7456

**Export Contact:** Mr. Frank J. Zepf, Director

---

---

## **Marketing Profile**

Zepf Technologies Inc. was incorporated in 1972 in Waterloo, Ontario. The company designs and manufactures container handling control equipment and components. Specialties include feedscrews for precise container control, changeover parts, combiners, orienters, and other transfer systems.

Zepf has been exporting for over ten years, with exports accounting for nearly 70 per cent of annual sales. The company has grown by serving customers in the home care, oil products, and food, beverage and spirit industries, as well as original equipment manufacturers. Customers include such prominent companies as Proctor & Gamble USA, Lever USA, United Distillers, Bacardi, Heublein, and Kraft. The firm has been noted for its innovativeness in problem solving, its ability to respond quickly to custom requirements, and the servicing of its products. Zepf has totally integrated CAD/CAM into its design and manufacturing. The development of the firm's own CNC equipment for use in its production has given Zepf the ability to manufacture to exact dimensions and to achieve the fast turnovers that customers require today.

Besides the direct sales staff located in Waterloo, the company has agents in the U.K., Mexico and a European office. The firm has staff fluent in French and German. Zepf believes in growing by partnering with others and has proved its value by winning one of the Canadian Government's 1989 Canada Awards of Business Excellence.

The company sees a major market for its products in the EEC (this was verified in a world tradeshow in Germany). Zepf could do a Technology Transfer into this market and do well. The company has been successful in supporting European O.E.M.'s in North America by manufacturing their after-market parts here in Canada, therefore giving the customer faster delivery and service. Joint ventures and partnering are possibilities with foreign firms.

## **Products/Services Available for Export:**

Container Transfer Systems/Feedscrews/Change Parts  
Inspection Machinery, All Types  
Conveyor, Converging/Diverging  
Conveyor, Unit/Package/Container/Bottle, Belt/Roller/Plate/Apron

Planing, Milling or Moulding  
(By Cutting Machines)  
Line Integration & Installation

---

*Department of Foreign Affairs and International Trade  
Directory of Canadian Exporters of Packaging and Labelling Machinery*

## INDEX

### COMPANIES LISTED BY PRODUCT

#### A - Machinery for cleaning or drying bottles or other containers.

1. *Washing/Rinsing/Drying Machines, Bottle*  
Bevco Conveying Systems  
Krones Machinery Co. Limited  
Wiesco Canada Inc.
2. *Washing/Rinsing/Drying Machines, Can*  
Bevco Conveying Systems  
Wiesco Canada Inc.

#### B - Machinery for filling, closing, capsuling or labelling bottles, cans, boxes, bags or other containers; machinery for aerating beverages.

1. *Aerating/Carbonating Machinery, Beverages*  
Krones Machinery Limited
2. *Blister/Tray Forming/Filling/Sealing Machinery, Heat or other*  
Charles Lapierre Inc.  
Emplex Systems Inc.  
H.J. Langen & Sons Inc.  
McCurdy Machine Inc.  
Pamco Inc.  
Purity Packaging Division of International Innopac  
Visual Thermoforming
3. *Filling/Sealing, Collapsible Tube*  
Krones Machinery Co. Limited  
Nordtech Inc.  
Weighpack Systems Inc.
4. *Filling/Stuffing/Closing/Sealing, Bag/Envelope*  
Automation Devices (Canada) Limited  
Bonar Inc.  
Charles Lapierre Inc.  
Emplex Systems Inc.

General Conveyor Co. Limited  
Hauser Machinery Limited  
Krones Machinery Co. Limited  
Les Machineries Verville Inc.  
Longford Equipment International Limited  
Nordtech Inc.  
Pamco Inc.  
Weighpack Systems Inc.

5. *Filling/Closing/Sealing/Capping Machinery, Bottle*

Automation Devices (Canada) Limited  
Charles Lapierre Inc.  
Control Pak Limited  
General Conveyor Co. Limited  
Hauser Machinery Limited  
Krones Machinery Co. Limited  
Nordtech Inc.  
Stanpac Inc.  
Weighpack Systems Inc.

6. *Filling/Closing/Sealing/Capping Machinery, Can*

Automation Devices (Canada) Limited  
Charles Lapierre Inc.  
Control Pak Limited  
General Conveyor Co. Limited  
Hauser Machinery Limited  
Krones Machinery Co. Limited  
Nordtech Inc.  
Weighpack Systems Inc.

7. *Filling/Closing/Sealing/Capping Machinery, Jar*

Automation Devices (Canada) Limited  
Charles Lapierre Inc.  
Control Pak Limited  
General Conveyor Co. Limited  
Hauser Machinery Limited  
Krones Machinery Co. Limited  
Nordtech Inc.  
Weighpack Systems Inc.

8. *Filling/Closing/Sealing/Capping Machinery, Ampoule/Capsule*

Krones Machinery Co. Limited



Weighpack Systems Inc.

*9. Labelling/Weigh-Price-Labelling/Stamping/Code Marking Machinery*

Adhesive Application Systems Ltd  
CCL Labelling Equipment  
Charles Lapierre Inc.  
Emplex Systems Inc.  
Joseph E. Seagram & Sons Limited (Bottling)  
Krones Machinery Co. Limited  
Label Systems  
Labelling Technologies  
Longford Equipment International Limited  
Pamco Inc.  
Weighpack Systems Inc.  
Wiesco Canada Inc.

*10. Setup/Forming/Filling/Closing Machinery, Box/Carton*

Adhesive Application Systems Limited  
Automation Devices (Canada) Limited  
Charles Lapierre Inc.  
H.J. Langen & Sons Inc.  
Joseph E. Seagram & Sons Limited (Bottling)  
Pamco Inc.  
Weighpack Systems Inc.  
Wiesco Canada Inc.

*11. Setup/Forming/Filling/Closing Machinery, Case*

Automation Devices (Canada) Limited  
Deam Company Limited (The)  
Edson Packaging Machinery Limited  
H.J. Langn & Sons Inc.  
Pamco Inc.  
Weighpack Systems Inc.  
Wexxar Packaging Machinery Limited  
Wiesco Canada Inc.

**C - Other packing or wrapping machinery.**

*1. Bunching/Bundling Machinery*

Automation Devices (Canada) Limited  
Bevco Conveying Systems

Caristrap International Inc.  
Deam Company Limited (The)  
General Conveyor Co. Limited  
H.J. Langen & Sons Inc.  
Les Machineries Verville Inc.  
Muller Manufacturing Limited  
Priority One Packaging Limited

2. *Collapsing/Flattening Machinery, Bag/Box/Carton/Case/Envelope*  
Halton Packaging Limited
  
3. *Inspection Machinery, All Types*  
General Conveyor Co. Limited  
Joseph E. Seagram & Sons Limited (Bottling)  
Krones Machinery Co. Limited  
Longford Equipment International Limited  
Rotoflex International Inc.  
Weighpack Systems Inc.  
Zepf Technologies Inc.
  
4. *Pressing/Baling/Strapping Machinery*  
Caristrap International Inc.  
Gerrard-Ovalstrapping
  
5. *Shrink Packaging/Shrink Tunnel Machinery*  
Damark Packaging Inc.
  
6. *Skin Packaging Machinery*  
McCurdy Machine Inc.  
PFM Packaging Canada Limited  
Visual Thermoforming

7. *Wrapping Machinery, All types Food and Non-Food Product*

Damark Packaging Inc.  
H.J. Langen & Sons Inc.  
Hagedorn Machinery Development and Engineering Inc.  
Halton Packaging Limited  
Joseph E. Seagram & Sons Limited (Bottling)  
Muller Manufacturing Limited

8. *Packaging Machinery, Not Elsewhere Specified.*

Adhesive Application Systems Limited  
Edson Packaging Machinery Limited  
Emplex Systems Inc.  
Hagedorn Machinery Development and Engineering Inc.  
Halton Packaging Limited  
Longford Equipment International Limited  
Purity Packaging Division of International Innopac  
Rotoflex International Inc.  
Visual Thermoforming  
Wiesco Canada Inc.  
Zepf Technologies Inc.

**D - Constant weight scales and scales for discharging a predetermined weight of material into a container, including hopper scales**

1. *Accumulation Tables*

Bevco Conveying Systems  
Capmatic Ltée  
Charles Lapierre Inc.  
Control Pak Limited  
Hagedorn Machinery Development and Engineering Inc.  
Purity Packaging Division of International Innopac

2. *Unscrambling Machinery, Bottle/Can/Container*

Capmatic Ltée  
Charles Lapierre Inc.  
Zepf Technologies Inc.

3. *Conveyor, Converging/Diverging*

Automation Devices (Canada) Limited  
Bevco Conveying Systems  
Capmatic Ltée  
Charles Lapierre Inc.



Control Pak Limited  
Deam Company Limited (The)  
General Conveyor Co. Limited  
Hagedorn Machinery Development and Engineering Inc.  
Halton Packaging Limited  
Hauser Machinery Limited  
Joseph E. Seagram & Sons Limited (Bottling)  
Krones Machinery Co. Limited  
Les Machineries Verville Inc.  
Priority One Packaging Limited  
Purity Packaging Division of International Innopac  
Zepf Technologies Inc.

4. *Conveyor, Elevating/Lowering*

Bevco Conveying Systems  
Charles Lapierre Inc.  
Control Pak Limited  
Deam Company Limited (The)  
General Conveyor Co. Limited  
Hagedorn Machinery Development and Engineering Inc.  
Halton Packaging Limited  
Hauser Machinery Limited  
Joseph E. Seagram & Sons Limited (Bottling)  
Krones Machinery Co. Limited  
Les Machineries Verville Inc.  
Priority One Packaging Limited

5. *Conveyor, Unit/Package/Container/Bottle, Belt/Roller/Plate/Apron*

Bevco Conveying Systems  
Charles Lapierre Inc.  
Control Pak Limited  
Deam Company Limited (The)  
General Conveyor Co. Limited  
Hagedorn Machinery Development and Engineering Inc.  
Halton Packaging Limited  
Hauser Machinery Limited  
Joseph E. Seagram & Sons Limited (Bottling)  
Krones Machinery Co. Limited  
Les Machineries Verville Inc.  
Priority One Packaging Limited  
Purity Packaging Division of International Innopac  
Zepf Technologies Inc.

**E - Planning, Milling or Moulding (by cutting) Machines (roller die cutting equipment)**

Rotoflex International Inc.

Visual Thermoforming

Zepf Technologies Inc.

LIBRARY E A/BIBLIOTHEQUE A E



3 5036 20007579 7



60984 81800

