

**PAGES
MISSING**

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, MAY 22, 1896.

No. 21

COLMAN'S MUSTARD



BEST ON EARTH

Kippered Herrings

The recognized leading Brand in all the markets of the world.



- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

THE ONLY TEN CENT CIGAR

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

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Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,
JAMES HAYWOOD
 Toronto
J. L. WATT & SCOTT
 Montreal
J. HUNTER WHITE
 St. John, N.B.

**Armour
 Packing
 Co. . .**

Kansas City,
 U.S.A.

SPECIAL IN DINNER SETS

Our own I.X.L. Shape
 In Brown or Dove Colors

97 PIECES, - \$4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—
 5 per cent. discount.

Assorted packages in **White Granite
 Seconds** a specialty.

The **CANADA GROCERY IMPORTING CO. Ltd.**

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896	REGULAR.		"LITTLE."	
	One Box	- 45 Cents	One Box	- 18 Cents
One Case	- \$4.00	One Case	- \$2.10	
Five Cases	- 3.75			
	10 Boxes in a Case.		15 Boxes in a Case.	

LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.
 Balfour & Co.
 W. H. Gillard & Co.
 Lucas, Steele & Bristol.

KINGSTON, ONT.
 Geo. Robertson & Son.

LONDON, ONT.
 Elliott, Marr & Co.

OTTAWA, ONT.
 H. N. Bate & Sons.

TORONTO, ONT.
 H. P. Eckardt & Co.

QUEBEC, QUE.
 Geo. Childs & Co.
 N. Quintal & Fils.
 Langlois & Paradis.

ST. JOHN, N.B.
 Dearborn & Co.

HOLDERS Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.



Standard Goods THE Best to Handle

Sell the Best---No Musty Flavor

S T O W E R ' S

PURE LIME JUICE.

LIME JUICE CORDIAL.

CLARIFIED LEMON SQUASH.

Now is

the time

you want it



Popular

Palatable

Profitable

To be had of leading Wholesale Grocers throughout the Dominion as follows:

Messrs. Caverhill, Hughes & Co.	}	MONTREAL	Messrs. Eby, Blain Co. Ltd.	-	TORONTO
" D. H. Renoldson			" G. Robertson & Son	-	KINGSTON
" L. Chaput, Fils & Cie.			" W. G. Craig & Co.	-	
" Birks, Corner & Co.			" Whitehead & Turner		
" Jas. Turner & Co.	}	HAMILTON	" N. Rioux & Co.		QUEBEC
" Lucas, Steele & Co.			" A. Joseph & Son		
" Balfour & Co.			" N. Turcotte & Co.		
" W. H. Gillard & Co.			" C. & E. McMichael		ST. JOHN, N.B.
" Turner, Mackeand & Co.	}	WINNIPEG	" Baird & Peters		
" Thompson, Codville & Co.			" Dunlop & Co.	-	MONCTON
" Sutherland & Campbell			" Jno. Tobin & Co.,	-	HALIFAX
" E. B. Smith, - - -		LONDON	" N. Rattenbury, -		CHARLOTTETOWN, P.E.I.

Lazenby's

**CHOICEST
JELLY
TABLETS**

ALL FLAVORS

**COX'S
GELATINE**

UNRIVALLED FOR

Quality, Strength
and Cheapness

Lazenby's

**CHOICEST
JELLY
TABLETS**

ALL FLAVORS

A. P. TIPPET & CO.
MONTREAL and TORONTO

AGENTS

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Broken Dishes

Will be one of the results of house-cleaning. New ones must be bought, and they must be better than the old ones. Our

YELLOW AND BRISTOL GLAZED GOODS AND ROCKINGHAM WARE

cannot be improved upon. We can sell you Dishes, Crocks, Jars, etc., of any size and shape, and in any quantity.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

TEAS

A splendid lot of Japans cheap at 22c., we offer (while they last) to reduce stock at . . .

18c.

Aberdeen Blend (Ceylon and Indian) in iron chests, to introduce we offer for 60 days at 18c.

GRAND MOGUL Tea at 30, 40, 50 and 60c.—push it. Every sale will bring you further sales.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. **London, Ont.**

The selection of goods like the choosing of

PARLIAMENTARY CANDIDATES

insures success.

See that you CHOOSE

Order from your Wholesale Grocer

ROSE & LAFLAMME — Montreal

Co.
LTD

and they

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any size

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RETAILERS, when your stock is
running low in

MATCHES



Order EDDY'S and---"whisper"---see that
you get EDDY'S; there are no others "just
as good" although some may try to persuade
you so.

OUR BRANDS ARE:

TELEGRAPH	TELEPHONE
TIGER	PHENIX
EAGLE PARLOR	RED PARLOR
BEAVER PARLOR	FLAMERS
WAX VESTAS	

The **E. B. EDDY CO.** Ltd.

HULL, CANADA

318 St. James St.	-	MONTREAL
38 Front St. West	-	TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;
James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "Rose Brand"—High-class Goods.

PACKED BY

The GEO. MATTHEWS CO. Ltd., Ottawa and Peterborough

*No Sulphur Match
on Earth*

... CAN BEAT OUR ...

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Camping Parties

come your way for supplies

CONDENSED COFFEES, CONDENSED COCOA,
CONDENSED MILK,
AND
EVAPORATED CREAM, (Unsweetened)

Are just what are wanted

"REINDEER BRAND" the best

See that you have some of each of the above ready for sale. There will be a steady demand all summer.

BUY IN SMALL LOTS AND OFTEN

COMPETITION



The tonic of business life—keeps us all hustling for supremacy and success. If we lag in the race competitors take advantage of our hesitancy and indecision. So it is all along the line.

ONE of the cardinal points in a successful grocer's career is to please his customers every time in tea. It pays to keep what the public want and he profits thereby.

We Are Modest, and our space is limited, therefore we simply direct your attention to the fact that **TEA** is a special department with us and is energetically and carefully looked after. The values we are offering in Young Hysons and Indians (High and Medium Grades) are, in our opinion, above competition. Ask for samples, and verify our statements.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG

Wethey's
Condensed
Mince Meat



Is Always
The Same

Still Harping.



On Boulters' PEERLESS "Lion" Brand Canned Goods. Never mind the other brands. Life is too short to sell a sleepy article.

BOULTERS' IS THE PRIDE OF THE TRADE.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, MAY 22, 1896

(\$2.00 per Year) No. 21

DROPS FROM THE EDITOR'S PEN.

It is usually lazy people who are in a hurry to get rich.

Attend to your business, or it will not attend to you.

There is action in dry rot; but it is misplaced action.

The best way to get a man's custom is to get his confidence.

Earnestness is the parent of life and energy in business.

Mercantile exaggeration is the forerunner of mercantile annihilation.

Merit is the only safe foundation upon which business can be built.

The appearance of a rival in trade should induce a revival of energies.

The clerk who is not faithful to his employer is not faithful to himself.

A civil servant is frequently anything but civil to his masters—the people.

What we want just now is business in politics, not politics in business.

A wedding that is always desirable: The union of caution with confidence.

If advertising is worth anything, it is good for dull times as well as for bright.

A healthy business is not worth much if the body of the merchant is unhealthy.

If politics are not kept out of the store there is danger that customers will be.

Thoroughness, not genius, is the void which needs to be filled up in this world.

Business is giving place to politics in the country just now; it is to be hoped that when

the new Parliament meets politics will give place to business. And it will if the right kind of men are sent there.

More money is made by keeping your eye on the markets than on your competitors.

Caution is a good quality, but it is confidence and push that restore good times.

An idea does not become active till it is hit on the head with the mallet of decision.

When an article tickles the palate of a customer it finds a warm place in his heart.

A good head for business is worth more every day in the week than a good hand for cards.

The average "drummer," like Napoleon's drummer boy, never learned to beat a retreat.

Patient merchants are frequently the most energetic and wide-awake hustlers after business.

A run into the country at this time of the year is as elixir to the weary, store-tied city merchant.

Summer is the season when people go holidaying with the money that they owe to the grocer.

During hours of judicious relaxation the merchant accumulates energy for the up-grades of life.

It is only by having good quality goods that a merchant can hope to have a good quantity of customers.

The man who is always looking for something for nothing eventually comes to be looked upon as nothing.

It is no excuse for a young man to diverge from the path of duty because an obstacle gets in the way. Men went through

obstacles centuries before it was ever dreamed that X rays would penetrate opaque bodies.

The up-to-date merchant keeps his head replenished with new ideas as well as his shelves with salable goods.

It is not good for a merchant that he should have a big head; but it is good that he should have a big advertisement.

You may not see the fruit of your labors in a day, a week, a month, or a year. The best fruits usually take the longest to ripen.

The business tree that is not perpetually bringing forth new buds will eventually become barren and be cut down by the creditors.

The peculiarities of customers are as varied as the customers are numerous, and yet the up-to-date merchant knows how to deal with them all.

People who would not deign to earn their bread by the sweat of their brow are often made to sweat mentally keeping the wolf from the door.

A carload of potatoes sold at 4c. per bag, free on board point of shipment, last week. The hogs would have paid a better price than that for them.

The experience of the cash grocer is a creator of hope in the breast of the merchant who stands trembling, hesitating to take the step from credit to cash.

If some merchants, like horses, had blinkers on, they would make better headway, for less time would be spent in watching their competitors than there now is.

It is not because of the superabundance they possess themselves that some people are not open to new ideas: It is because the receipt of new ideas would burst the bubble of their own importance.

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TRADE.

A TYPICAL GROCER - POLITICIAN.

THE following is from The Grocery World, and is quite apropos to Canada just now:

I got into the shop of one of those fellows who believe in mixing politics with his business. I think that if anybody who believes that this scheme is a good one could have seen the condition of that man's business affairs, as I did, he would change his opinion mighty quick.

This grocer lives in a good-sized Pennsylvania town, nearer to Philadelphia than it is to Pittsburg. He ought to do a business of at least \$75,000 every year. Judging by the fact that he was unable when I called there to settle a little bill of \$10, and that he showed me conclusively that he was unable, he isn't doing the half of that.

There was nobody in the store when I got there except a small boy, who was too busy looking at a dog fight in the lane beside the store to pay attention to anybody so unimportant as a customer. After several efforts I learned that the proprietor was over in the City Hall "tending a meeting of the Township Committee."

Meanwhile several customers came in. The boy waited on them in a slovenly sort of way, and flew back to his dog fight hardly before they were gone. Once or twice he snapped out a surly answer when a lady asked him a question. I wanted to kick him clear out of the window, but I didn't know how large his father was, so I repressed my wrath.

In about fifteen minutes the grocer himself came in, heading a crowd of five or six men.

"Come on in, boys," he said, "we can meet right here in the store." I afterwards found out that it was the "Ward Committee."

The meeting opened in one corner of the store, and once or twice the talk got hot. Lady customers came in and were waited on if the grocer wasn't just then deep in some political debate with another of the heelers. If he was, the lady waited. Even while he was waiting on customers he would put his oar in the conversation,

yelling clear across the store, and paying scanty attention to the order of the customer. Once when he was in the midst of wrapping up ten pounds of granulated sugar, one of the rounders over in the corner said something which excited his ire, and he actually frothed at the mouth. He got so mad and talked so loud that the sugar bag got burst in the shuffle and the sugar poured out all over the customer's pocket-book which lay on the counter.

By and by the gang of heelers left, and the grocer got time to talk to me.

"You're quite a politician down here, they tell me," I said.

"Oh, yes," he said, swelling perceptibly with pride, "I'm a member of the Township Committee, chairman of the Ward Committee, school trustee, and now the boys are talking about making me assessor," with a fat laugh.

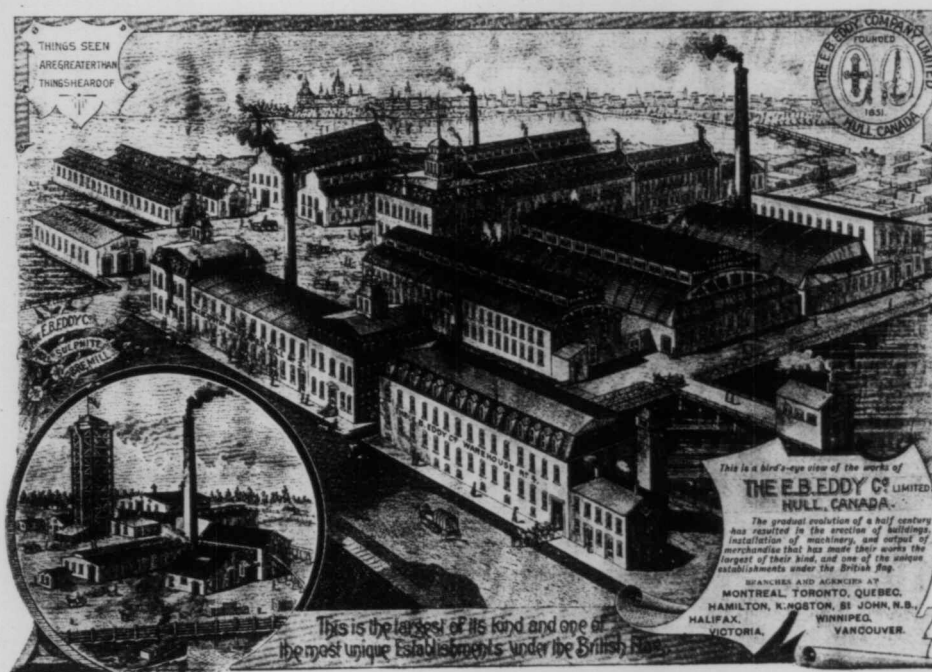
too many men is that they do not recognize an opportunity when they see it. They have their views as to the best methods that will serve them, and will not consent to the adoption of any method that is not in accordance with their self-made ideas.

Failures are more often ascribable to an inability to take advantage of our disadvantages than to the absence or non-existence of advantages. Ability in business is better demonstrated by the tact shown in making a good use of existing opportunities than by the creation of opportunities.

Success is seldom attained by making the condition in advance of the requirements of the situation. Those who know how to make a profitable use of the existing conditions are the ones who most surely succeed. In short, we must take the world as it is. We are entitled to as much credit for ascertaining the best way to supply

the known wants of the public as we are for creating or changing a demand.

Consequently to know how to sell known goods is as important as the knowledge which makes it possible to produce new goods that will "fill a long felt want," and thus exact patronage. In plain words, it is better for the average tradesman to learn how to sell known goods than to waste time in an effort to produce something new.



"How's business?" I asked.

"Very poor," he said, "nobody seems to have any money. I'm doing less than I did last year."

I didn't say anything, but I never felt more like giving that man some good advice in my life. I'm afraid, though, it would have been casting pearls before swine. He must have weighed at least 250 pounds.

A TIME TO SELL GOODS.

It is said that there comes a time in the life of every man when fortune or fame comes around to shake hands, says Interstate Grocer. The grain of truth in this statement lies in the fact that there are always opportunities for success if they are recognized at the right moment and used in an intelligent manner. The trouble with

THE MOST PERFECT FRUIT.

The banana, remarks an exchange, is said to be the most perfect fruit that grows, in that it alone will sustain life for an indefinite time. It is an educated taste with adults to relish the banana, and its popularity in this country is largely due to the fact that children take to it naturally. It is cheap, healthy and abundant. Some recent figures show that its consumption in the United States has reached enormous proportions. Last year's importations amounted to 17,427,846 bunches. Many of these went to Southern ports, New Orleans taking 5,725,339 bunches, and Mobile, 2,496,138; New York, 4,557,671 bunches, and Philadelphia, 2,037,000. The amount is increasing steadily, and it is becoming more extensively used in the north.

Prominent Men

Possess distinct and notable characteristics which distinguish them from others—they are “marked” men.

Hillwattée in packets and **Dannawalla** in bulk are “marked” products of nature and science. They are distinct from ordinary goods and leaders in the tea-selling world.

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS Hamilton, Ont.

Hot Weather Suggests Cooling Beverages

WE HAVE

Henderson's Wild Cherry Extract

Wilson's Root Beer, 10 cent size

Hire's Root Beer, 25 cent size

Lemonade Tablets

Sovereign Lime Juice, nice and very cheap, Quarts

Rose's Lime Juice, Quarts

Stower's Clarified Lemon Squash

Morton's Raspberry Vinegar, Pints and ½ Pints

JAMES TURNER & CO., Hamilton, Ont.

We are offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon

Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO.

HAMILTON.

A FEW SPECIALS

Lobsters, 1-lb. tall tins, \$1 per doz.
Boulter's Sifted Early June Peas, \$1 doz.
Imported Sardines, $\frac{1}{4}$ s, $6\frac{1}{2}$ c.
Marmalade, 7-lb. pails, 40c. pail.

Layer Valencias, 28-lb. boxes, \$1.10 per box.
F.O.S. Valencias, 28-lb. boxes, \$1 per box.
Damson Plums, 2s, in heavy syrup, \$1.50 doz.
California Apricots, 3s, in heavy syrup, \$2 doz.

H. P. ECKARDT & CO. - TORONTO

THE LOBSTER BUSINESS.

THE catch of lobsters during the week may be considered fair under all the circumstances, that is, considering the earliness of the season, the cold weather and the scarcity of bait, says an Arichat correspondent in The St. Peter's Gazette. The number of men engaged in this fishery this year is larger than ever, with more than a corresponding increase in the number of traps, each fisherman having on an average augmented the capacity of his gear. In proportion to the increase in men and gear the quantity caught so far is reported to be small, although large in the aggregate.

The first shipment, from Isle Madame, of lobsters canned this spring, consisting of 136 cases, was made Friday morning, April 24th, by Mr. Henry E. Duff per steamer John L. Cann to Mulgrave, whence it goes by rail to Halifax, to be shipped thence by steamer to London. This is the earliest shipment ever made from this place, and no doubt from any part of Cape Breton, since the beginning of the industry here, as this is the first time a consignment of these freshly canned crustacea was made in April. The fact indicates the earliness of the season at

which the fishing has commenced and affords another proof, if any was required, of the business enterprise of the shipper. Other canners, of course, have also large quantities on hand ready for shipment.

There are in all seven canneries operated on this island this season; two are operated by Mr. Duff, three by the Messrs. Power for W. K. Lewis & Co., one by Mr. Charles Mauger and one by Mr. James Dobson. This means the employment of many hundreds of our people and points to the very great importance and value of the industry to us, so great that without it our shore fishermen, many of them, would be in straitened circumstances. A simple calculation will demonstrate the advantage of this industry to our people. There are sixteen women and six men employed on an average in each factory; the men being paid \$7.50 and the women \$2 per week, making \$77 paid weekly for wages in each and amounting to \$540 for the seven establishments. There are at least 200 boats engaged in fishing, and if we put down the average catch per boat a day at 150 lobsters, we have a daily catch of 30,000, which, at \$2 per hundred count, gives \$500 a day, or \$3,600 a week for the seven canneries. Adding the wages paid to the employes to the amount received by the fisher-

men we get a total weekly disbursement distributed among our population of \$4,140. I feel I have kept below rather than above the real figures in my estimate.—Chronicle, Halifax.

A TERSE WINDOW CARD.

A terse, neatly lettered window card, remarks Chicago Grocer, often makes a good hit with the people who pass a store, and is productive of much good advertising. A Wabash avenue store displays this in one of its attractive windows: "A Flurry in Flour." These pertinent window card texts are not to be composed hurriedly. They must tell their story briefly and simply, and in a manner calculated to excite interest and inquiry.

COMMERCIAL EDUCATION.

The Central Business College, located at the corner of Gerrard and Yonge streets, Toronto, still continues to occupy a leading position among the commercial colleges of America. This is evident from the fact that the enrolment of new students for the current year is 25 per cent. in advance of that of any previous year in its history. Thorough conscientious work on behalf of its numerous patrons has won for this school a most enviable reputation, and all persons requiring a training in the special courses given by such institutions, will do well to write to the principal for a prospectus.

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

Ask your wholesale grocer for it.

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

30 St. Francois Xavier Street

.... TORONTO

.... MONTREAL

RICE

We can give you close quotations on all grades of **Rice**—**Standard** and **Fancy**.

OUR STOCK IS COMPLETE.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

The Retailers Profit.

There's not only the saving to you of the profit of the wholesaler, but as well, the profit that's made from a sterling class of buyers. Questionable credit belongs to folks who don't care about quality. If you sell a Corn Meal of unvarying excellence, you lessen the chances of losing your money, for reliable consumers will buy

American Process Gold-Dust Corn Meal

THE TILLSON CO. LTD.

TILSONBURG, ONT.

It Satisfies.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

THE FRUIT SALES.

THE third fruit sale this season took place Tuesday at the Montreal Fruit Auction Co.'s room on McGill street. It was the steamship Bellona's cargo, and consisted of 2,000 boxes and 600 half-boxes of Messina oranges, a large quantity of Palermo and Catania in boxes and half-boxes, 1,600 cases of Valencia, 28,000 boxes Messina and 7,000 boxes of Palermo lemons. C. E. Thurston was the auctioneer, and started the sale at 2 p. m. sharp, and it was not over until after 8 p. m. The attendance of buyers from the United States, Upper and Lower Canada, and the city was fully as large as that of the two previous sales. The condition and the quality of the fruit was up to the standard, but buyers did not seem to be very hungry, except at low prices, and the bidding in consequence was very slow at times, and values were, no doubt, unsatisfactory, as a considerable quantity of the fruit was withdrawn. The bulk of the lemons was taken on American account, and the prices realized show a decline of 10 to 40c. per box, as compared with those paid for the previous cargo, sales being made at from 80c. to \$3 per box as to quality and condition. On the other hand, oranges were bid up 50c. to \$1.50 per box higher, but even at this advance they were not satisfactory, as a quantity of Catania oranges were withdrawn. Ca-

tania boxes sold at \$3.50; half-boxes at \$1.15 to \$2; Palermos, boxes, \$1 to \$2; half-boxes, 90c. to \$1.90; Messina, boxes, \$1.50 to \$4.50; half-boxes, 65c. to \$1.50. The principal buyers were: Lumsden, of New York; V. Zorn, Herbert C. Parsons, Emery, of Boston; W. Spier, of Porter Bros., Boston; Thacker, Peacock, of Chicago; Clemes, McWilliam & Everist, Dawson, Toronto; W. Husband, of Guelph; Dixon, of Hamilton; Voishart, of St. Catharines; Shuttleworth, of London, Ont.; Bardon, of Quebec; Messrs. Rheume, Beauchamp, Plain, H. A. & J. A. Brouse and G. W. Hunt, of Ottawa. The principal local buyers were: Messrs. John Barry & Sons, Hart & Tuckwell, O. & E. Hart, J. R. Clogg & Co., Montreal Fruit Exchange, T. S. Vipond, Vipond & Vipond, Vipond, McBride & Co., J. J. Vipond & Co., L. M. Silvestre, Bowes & McWilliams.

TRADE CHAT.

Messrs. Fraser, Viger & Co. made a very large shipment of campers' supplies this week. They were going to W. K. Vanderbilt, who is enjoying the salmon fishing down on the Metapedia.

Early on Sunday morning Sarnia was visited by a serious fire, the total loss sustained footing up to close on \$70,000. The large flour and oatmeal mills of the King Milling Co. were completely destroyed

(partly covered by insurance), together with other business properties.

The roller mills, Tilsonburg, have commenced running again, after having been shut down for a few days to allow of some improvements being made to the rolls.

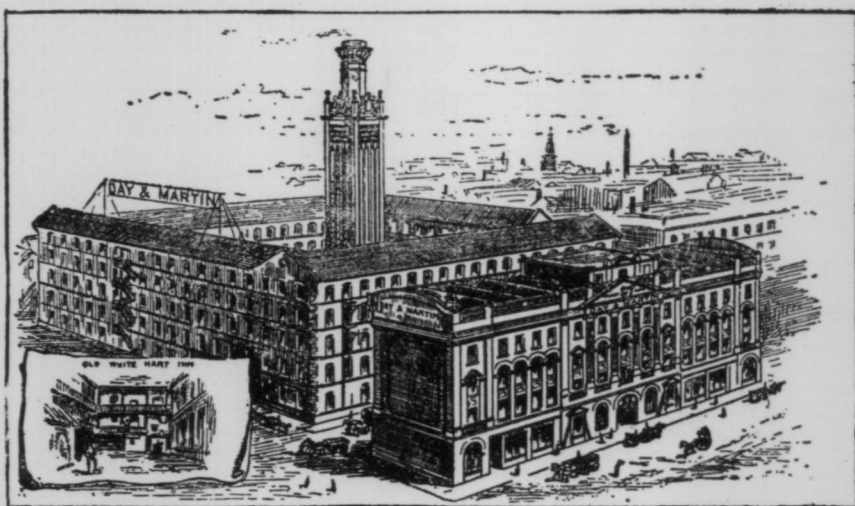
E. H. Thomas, of Norwich, is in Montreal making arrangements to establish a warehouse to facilitate the distribution of his goods throughout the province of Quebec.

Merner & Co., grocers, Brandon, Man., have decided to retire from business. The premises now occupied by the firm will on the 15th of June be taken possession of by W. R. Bartlett, druggist, who vacates the store he now does business in.

At the last meeting of the Brockville Cheese Board Mr. A. W. Grant, president of the Montreal Butter and Cheese Association, expressed the opinion that cheese would hereafter be cheap, as the English people could purchase cheaper food products.

Seeding along the main line of the Northern Pacific is being pushed rapidly. A great many thought that there would only be about 40 per cent. as large an acreage of wheat seeded as there was last year, but with favorable weather from now on it is thought there will be about 80 per cent. of last year's wheat acreage seeded.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory,

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

A GOOD BUSINESS POINT

EVERY GROCER knows that often it is some little thing which brings a customer into the store, and some little satisfactory purchase often insures a customer's steady trade ---the paying kind of trade. For a single sale at double profit it doesn't pay to risk the dissatisfaction from an inferior article, when these goods will always give satisfaction and will always be asked for if you carry them. The question of supply and demand has an important bearing upon all trade and commerce. It not only largely influences price, production and profits, but the demand at least indicates the quality of an article. That is our strongest guarantee for these articles. They are known from Halifax to Vancouver, and wherever they are known they are used. See the business point? Always carry them.

Crown Brand Flavoring Extracts

In forty different flavors, absolutely pure and of greatest strength. We know—we make them.

Hubbard's Rusks

Every week marks an increase in sale of these celebrated Scotch Rusks. A reputation of fifty years as the most nutritious and easily prepared food for infants and invalids has its influence on Canadian trade. Put them in stock. You cannot recommend them too highly.

Bryant & May's Matches

The years of experience in building up a world-wide match trade—in making matches which strike easily, kindle quickly and burn steadily—are what count in making reliable matches. Housekeepers will use the "Tiger" and smokers the Wax Vestas, if you carry them.

Craven & Son's Confectionery

Principally hard-boiled Candies. Drops and Candies in 5-lb. bottles, Toffee Cubes in 8-lb. bottles, Cachous in 1-lb. bottles.

ROBERT GREIG & CO.

Sole Agents
for Canada

MONTREAL

and
Liverpool
Quebec.

Extracts

You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

WHOLESALE
GROGERS

Winnipeg

ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this
perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.



OFFICE AND
WORKS: **Wallaceburg, Ont.**

The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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BUSINESS MEN FOR PARLIAMENT.

A GRATIFYING feature of the election campaign now going on in the Dominion is the number of business men that are being nominated for parliamentary honors.

A country, like a mercantile concern, must be conducted on business lines if disaster is to be averted.

This principle has not been applied to the conduct of the affairs of the Dominion of Canada for a long time, if in fact it ever has been since the different provinces composing it federated. It may be that we do not enjoy a monopoly in this respect. But monopoly or no monopoly, we are none the less sinners.

It will not advance the interests of this country or help to work out its salvation among the nations to know that there are others in the same unregenerated state as ourselves in regard to weakness of business-like management of its affairs.

It is no use for us to thank goodness that we are not as bad as other nations. We know that in the past, and during the last few years particularly, we have managed the business affairs of the country shamefully. Our sins have been sins of omission and commission; and during the last session of Parliament we might well have been led to declare that there was no health in us.

It could not well be otherwise: We have been sending unbusiness-like instead of business-like men to Parliament; or rather it has been left to the "machine" to select these men for us, and we have voted for them and elected them.

When a man has failed in law, in medicine, or some of the other professions, he has "called" himself to the service of the country and got the "machine" to ratify it. It would be a libel upon some of the undoubtedly good men in the last and previous Parliaments to assert that the total mem-

bership of the House has been of this type. But much the larger part of it has. And the fact that there has been so much bad legislation and ignoring of good legislation proves it.

When men go to Parliament to serve, first the party—and a good many of them to serve party for what the party can do for them—God help the country; or better, God help the country to help itself.

Where the Parliament of a country is burdened with such elements, these elements must perforce exert their influence in the heart of the system itself—the Cabinet. And this has been the trouble with Canada. Men have been appointed to superintend business departments, whose proper sphere was conducting a pettifogging police court case, or prescribing for an over-fed urchin, while capable men have been driven therefrom by the machinations of the political scourgings who had floated into the House of Commons and occupied seats therein.

Men have asked whether representative government was not a failure. But it is obvious to the man who will give the matter second thought that the fault lies not in representative government as a principle, but in the apathy of the electorate. Upon their shoulders must chiefly rest the onus.

The first to recognize and the first to feel the adverse influence of the lack of the business element in Parliament and in the Cabinet was naturally the mercantile interests of the country. And following the recognition has come an awakening such as the business men of this country never experienced before.

From one end of the country to the other business men are asserting their independence and exerting their influence to bring out candidates that are qualified, not because of their faithfulness to party, but because of the practical business experience and practical business common sense which they possess. Such men, for instance, as E. B. Osler and E. F. Clarke in West Toronto, Robert MacKay in the St. Antoine division of Montreal, A. T. Wood and MacPherson of Hamilton, W. Paterson of Brant, James McLauchlan of North Grey, J. H. Ashdown of Marquette, Weismiller of West Huron, Lieut-Col. Prior of Victoria, Wellington Boulter of Prince Edward, and other business men of both shades of politics who might be mentioned.

The business man, like the professional politician, has his party sympathies. Practical business common sense does not crowd out party feeling. But it does keep that party feeling in check; it does not allow measures of evident advantage to the business interests of the country to go by the board, or allow measures inimical to the business interests of the country to find a place on the statute book.

It is about two years ago since THE CANADIAN GROCER started an agitation for better

representation of the business interests and less of the professional politician type. The non-partisan press, daily and weekly, has since fallen into line, and, judging from the character of many of the candidates now in the field, the next Parliament promises to be a great improvement over its predecessor.

THE DECLINE IN JAPAN TEA.

EARLY last March THE CANADIAN GROCER called attention to the fact that forward contracts for early May Japan teas were lighter than usual. It was pointed out that a leading reason for this was the fact that in previous years jobbers, after contracting early in the spring, found out that if they had delayed their purchases, they might have secured their high-grade early-picked teas much cheaper. This was the experience during the two previous springs, and it was for this reason that THE CANADIAN GROCER drew attention to the fact. As a result the contracting since has not been heavy; in fact, it has been a general complaint that the forward import business in teas was extremely light. Still there were a few firms who contracted; and it now turns out, as in the two previous springs, that the process has been unprofitable.

Recent advices from Japan state that the prices of the early-picked teas have declined fully 15 per cent. on the opening figure. This means that the traders who did not take the tip given by THE CANADIAN GROCER, on the 13th March last, are out so much money.

At the present writing the decline in prices at primary markets has greatly strengthened the determination so often expressed by importers to await consignments before they make any heavy purchases of tea.

Of course, many firms have to provide for a certain quantity of high-grade stock, but the tendency is becoming stronger each year to do as much of their purchasing on "laid down" basis as possible. A fact that tends to accentuate this disposition is the increasing volume of consignments that come forward every season. They promise, according to all accounts, to be as large this spring as ever.

CALIFORNIA LOOSE MUSCATELS.

The outlook for California three-crown loose Muscatel raisins is strong. Advices received in Toronto within the last few days state that stocks of this grade of fruit are getting very scarce there, and that before July 1, judging from present conditions, prices will be $\frac{1}{4}$ to $\frac{1}{2}$ c. per pound higher than at the moment.

It is expected that stocks will be much more nearly consumed by the time the new season opens than is usual, while the new crop fruit is not likely to be on the Canadian market until well into October, about one month later than last year.



Winnipeg



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Victoria.

SUGAR AGREEMENT WITHDRAWN.

THE CANADIAN GROCER understands that the agreement between the Montreal refineries regarding 250-barrel lots of sugar has fallen through, at any rate as far as the Toronto market is concerned.

For some time there has been an understanding between the refineries in question to the effect that a certain price was only good for 250-barrel lots. For anything below that quantity a fraction more was to be obtained.

Last week, however, for some unexplained reason or other, this agreement was suspended or withdrawn altogether, and one hundred, or even eighty, barrels of granulated can now be obtained at the figure which a week or two ago was demanded for two hundred and fifty barrels. It is understood that there also has been some actual shading of prices. "But," said one man, "you cannot get a concession except you buy a round lot."

Although the market, both at home and abroad, is dull, there are a good many who claim that those who are fearful of lower prices are so without good reason.

Whatever may be the condition of the market at the moment, those who are on the bull side have good reason for being there.

At the close of last week the total stocks of sugar in Europe and America were 2,176,976 tons, against 2,446,548 tons last year. On December 27th last there was a surplus of 758,248 tons. The cane and beet sugar production of 1895-96 is estimated at 7,062,700 tons, a decrease of 1,259,679 tons compared with a year ago.

The key to the situation is, of course, Cuba, where no less than 52 sugar mills have been destroyed by the rebels. As has been pointed out in previous issue, the Cuba cane crop is likely to be 800,000 tons less than last year.

Although the market is so dull at the moment, the refiners and the wholesale men look for higher prices with an improvement in the demand.

CARE IN PACKING BUTTER.

D AIRY tub butter is beginning to arrive on the Toronto market in the quantities usual at this time of the year. In view of the experiences of the past, a suggestion or so will not be inappropriate.

Unsatisfactory butter secures an unsatisfactory price, and the cause is not so much with the original butter-maker as with the person who packs the butter into the tubs. In other words, care is not exercised as it should be by some of the country merchants.

In making their selections for packing into tubs, merchants cannot be too careful in regard to uniformity of color and quality. It takes more time and trouble, but it earns

more money. That this care is not always exercised is patent to everyone. That it does pay to exercise care in this respect is evident from the fact that the butter put up by some country merchants always obtains a better figure than that which ordinarily obtains on the market.

With the butter well selected, the next thing to take into consideration is the packing. The tubs should never be filled. A space of at least three-quarters of an inch should be left on the top for the receipt of the salt paste.

The reason that the Eastern Townships' dairy butter is so much more popular than western butter is largely due to the fact that the people down there exercise more care in packing it.

Country merchants should also ship their butter more regularly. Butter is not like bricks, uninfluenced by weather and atmosphere. And yet, in spite of the fact that the ordinary cellar is no place to keep store butter, stored it is, the result of which is deteriorated quality and decreased value.

Now and then money is undoubtedly made by holding butter, but the certainty of long-kept or ill-kept butter deteriorating in value, together with the uncertainty of the market, makes it evident that the better plan, in the long run, is to keep stocks well cleaned up.

MORE MOLASSES CHARTERS.

The barque Perfection, 509 tons, and the brigantine Mary Claasen, 200 tons, are both loading at Barbadoes, the former for Montreal and the latter for Quebec. The Perfection will carry about 1,000 puncheons and the Claasen about 350. This makes the aggregate contracts so far in the vicinity of 5,000 puncheons or so, and Canada's annual consumption is figured at 20,000 puncheons.

MAPLE SUGAR AND HONEY WANTED.

C. E. Jarvis & Co., of Vancouver, B. C., are desirous of purchasing 1,000 pounds of pure maple sugar and the same quantity of good extracted honey. Any of our readers who may be in a position to supply the same are advised to wire prices.

GETTING READY FOR MORE BUSINESS.

Richardson & Loree, general merchants, Carman, Manitoba, have commenced building new premises, and work will be pushed vigorously until completed. They have selected a site in the centre of the town, adjoining the post-office. As the location is a good one and the firm well known, their already large trade will, no doubt, increase in their new establishment.

PURITY OF CANADIAN BUTTER.

THROUGH an American source we learn gratifying news regarding Canadian butter on the British market. It is embraced in a communication from the British Board of Agriculture to an official of the United States Agricultural Bureau at Washington.

It appears that the British Board of Agriculture has since May, 1895, up to February last, been systematically analysing samples of butter imported into Great Britain from the different countries. From Canada 39 samples were analysed, and each, it is gratifying to learn, were free from adulteration.

The noteworthy points in the report are the tremendous proportion of adulterated specimens (over 34 per cent.) from Germany, the large proportion (numbering over 25 per cent.) contributed from Holland, and the fact that Denmark, by far the largest contributor of foreign butter products to the British market, and enjoying hitherto an almost irreproachable reputation in the butter market, should have contributed in a total of 182 specimens 8 adulterated, or nearly 5 per cent.

The worst that could ever be said regarding Canadian butter was not that it was adulterated, but that it lacked uniformity in color and quality. Fortunately, however, with the expansion of the creamery system and the improved shipping facilities, we can look with confidence to an increased consumption of Canadian butter on the British market.

MANITOBA'S CROP ACREAGE.

General Superintendent Whyte, of the Canadian Pacific Railway, was asked recently for information as to seeding returns from the districts lying along the line of railway. The weather, Mr. Whyte said, has been fairly favorable for seeding operations and good work has been accomplished. In the very wet section at Marquette and in the vicinity of Winnipeg there will be quite a decrease in the acreage under crop. From Austin east there is from 10 to 30 per cent. less acreage under crop than last year. The same applies east of the Red River on the Emerson branch line, and in some parts of Southern Manitoba.

On the other hand, there is a slight increase at such points in the west as Stockton, Indian Head, Regina, Whitewood, Wapella, Alameda, Sinaluta, Grenfell, Balgonie, and at Pipestone and Ninga in the province; the increase varies from 5 to 33 per cent. At Winkler and Gretna the decrease will be about 10 per cent. less than last year. Seeding will be finished by the 23rd instant.—Free Press, Winnipeg.

Cobourg people want reduced Saturday fares over the G.T.R. to Toronto and return.

THE SITUATION IN CURRANTS.

THE position of the currant market is somewhat unique. Taking into consideration the export duty imposed by the Grecian Government, the prices at which currants are being offered on the Toronto market are lower than they have been for many years.

In spite of the low prices being offered, they have little or no attraction for the wholesale man, although his stock appears to be fair only. The explanation of this is probably due to the fact that the quiet times of recent years have driven the spirit of speculation pretty well out of the wholesaler's mind.

It is estimated, based on the experiences of the past, that the new crop of currants will cost from three to five shillings more than the figures now ruling. And it is contended, by those who want to sell of course, that for anyone who knows how to use the old fruit, there is money in purchasing at present prices.

According to latest advices, the Greek market is strong, with a disposition to advance, the level of prices being higher there than in London, probably due to the export trade for wine making.

In referring to the low figures ruling on currants The Produce Markets Review, in a recent issue, says: "The present values of good medium qualities, compared with those ruling at Christmas, show a startling decline, probably as much as from 3 to 5s. per cwt., while the fine to finest growths are from 5 to 10s. cheaper. This is the more remarkable, as the consumption has been supplied for these descriptions, even to a greater extent than in former years; and, with so moderate a stock as now exists in London, it is highly probable that a scarcity will soon begin to make itself felt."

FREIGHT RATES TO KOOTENAY.

New freight tariff from Winnipeg to West Kootenay points went into effect on the 15th inst. The rates show an advance of about ten cents per 100 pounds over existing rates. They are as follows: To Nelson and common points—Class 1, \$2.32; class 2, \$2.06; class 3, \$1.80; class 4, \$1.59; class 5, \$1.28. Sandon and common points—Class 1, \$2.77; class 2, \$2.44; class 3, \$2.10; class 4, \$1.82; class 5, \$1.49.

A NATURAL SODA WATER.

A NATURAL soda water is an invaluable adjunct to the manufacture of soda water, ginger ale and other aerated liquids of the kind. When a manufacturer gets his supply right on the premises where his works are situated, he is indeed in clover. This is the position of the Laurentian Mineral Water Company, whose

factory is at the corner of Craig and Beaudry streets, Montreal.

THE CANADIAN GROCER paid a visit to the establishment last week, and was furnished some interesting facts in connection with the source of water supply. Three years ago, R. White, one of the directors of the company, decided to bore for water under his shoe factory on Craig street. He wanted a supply for his boiler and engines. After he had gone to a depth of over 300 feet below the level of Craig street a beautiful clear water flowed out with great force. No particular attention was paid to it at first. Eventually, however, owing to its peculiar clearness and flavor, it was placed in the hands of Prof. Donald of Bishop's College for analysis, and then it was discovered to be a regular find. The professor declared that it was an absolutely pure and natural soda water, containing 35 grains carbonate of soda to the gallon. It is surmised that the water comes from the Laurentian range, about 65 miles back of Montreal, and as the well flows 50,000 gallons per day the vein must be a large one, especially as it has sufficient power to mount to the top storey of the Craig street factory, in the basement of which it was discovered. In addition to being used for the preparations put on the market by the Laurentian Water Company, the company supplies the Laurentian baths adjacent with water. When gassed, the water makes a perfect sparkling soda water, and the ginger ale and other preparations manufactured with this water are equally fine.

It is well known that in filtering any water loses a certain part of its life and becomes more or less insipid. The water from the Laurentian well is a crystal artesian water, which requires no filtering. Being already charged with soda, naturally the process of transforming it into soda water is easier than with ordinary water.

The water is carried from the spring by pipes direct into the factory. It is there received into an immense slate vat. It is drawn off from this vat and charged with carbonic acid gas by the most improved machinery, which was imported specially from Belfast by the company. In a word, the ginger ale, soda water, etc., turned out by the company, owing to the natural properties of their water supply, are the equal, if not the superior, of any imported liquids of the kind.

P.E.I. LOBSTER PACK.

Reports from Prince Edward Island show a fair lobster pack for the early part of the season. Prices at Grand Manan are very high, \$4.50 per cwt. being paid one day for the grade used in canning, while those for market brought 8½c. each. These are for the American market. Large quantities are sent there alive from Yarmouth, N.S.

BUSINESS CALLS.

In making a business call, the business should be the object to the call, and when the business is transacted the call should be promptly terminated, remarks Michigan Tradesman. In too many instances, when the business is finished, there is careless, lazy hesitation and waiting. It does not necessarily follow that the business caller should always immediately proceed on his journey when the business of the call is ended. If the circumstances and the humor of the recipient of the visit are propitious, there may follow a friendly call or chat; but let the business be wound up and the change to the other kind of call be positive. Any hesitation or waiting, that seems to need something more to be said when all is said that is necessary, quickly becomes exceedingly annoying; and, while the man receiving such a call may not formulate in his mind the reason for the annoyance, he conceives a dislike unconsciously. There are some men—young men mostly—who consider an abrupt, gruff manner as a business-like acquirement. Such a manner is quickly set down by the man of experience as callow affectation. This is not so serious a danger as the other, but it is one to be avoided. Be natural; be courteous; and above all, be prompt.

MAPLE SUGAR IN THE STATES.

The ordinary annual product of pure maple sugar in the United States is estimated at from 18,000,000 to 20,000,000 pounds, and of pure maple syrup at from 1,800,000 to 2,000,000 gallons. Both the sugar and the syrup are extensively adulterated, especially in Chicago and Milwaukee, by the addition of from 90 to 95 per cent. of glucose to only 5 or 10 per cent. of pure maple sugar. Maple sugar is produced in Vermont, Massachusetts, Northern New York, Ohio, Wisconsin, Michigan and Indiana. About one-half of the crop comes from Vermont and one-quarter from Ohio, both of which States have stringent laws for preventing adulteration. The penalty in Vermont for each offence is a fine of not less than \$50 nor more than \$200, of which one-half is given to the complainant.

ST. PAUL-KOOTENAY FREIGHT RATES.

Notice has been given by the Soo line of its intention to put in effect June 1 a rate of \$60 from St. Paul to Kootenay points. Tickets will have limits in both directions of forty days and final return limits of ninety days. The same road has also declared that it will maintain the round trip rate to points intermediate to those named which will be \$10 lower than any round trip rates now in effect or which may be put in effect from St. Paul and Missouri river points to Spokane.



Why we laugh

It's easy to laugh when we feel so cool and comfortable during the hot weather. We laugh because of the delightful lingering sensation of the last drink, and laugh in anticipation of the refreshing, effervescing beverage that awaits us. We simply bubble over with mirth. Why shouldn't we? We drink

PILGRIM'S SUMMER BEVERAGES

New York Ginger Ale.

Birch Beer.

Lemon Sour, etc.

Great snap in . . .
BOWLBY BROS. GALLON APPLES
"Horse Shoe" Brand

Our grocer says 'tis a cool way to make a tidy sum
and he orders five-case lots from

W. H. GILLARD & CO. Wholesale Agents Hamilton

Sometimes the Best

Doesn't Cost

The Most

Sometimes a really good article gets a good name and the demand is great. What is the result? Often the price is raised and customers are paying extra for the name, while a really better article is selling for less money.

VICTORIA MATCHES

Are cheap in price but not in quality. You pay for the matches and not for their name. We are having a large sale to the trade at \$2.40 a case—less in large lots. Try them yourself, then show them to your customers. See if they are not as good as higher priced matches.

Sole Agents for Canada

Laporte, Martin & Cie.

72 to 78 St. Peter
Street . . .

Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

REPORTS are heard here and there regarding slight improvement in business, but they are by no means general. The conditions are evidently much about the same as a week ago. Trade is quiet beyond question, "and it will be until after the elections," is what one hears on all sides. The sugar market is as dull as ever, and prices are not as firmly held as they were, although no quotable change has been made in figures. Canned vegetables remain strong, that is, peas and tomatoes, although the demand is scarcely as active as it was. The demand for canned salmon is gradually increasing. There are a few lots of molasses going out, but in syrups there is scarcely anything doing. New rice is receiving fair attention. Teas are quiet. In foreign dried fruits a fair demand is to be noted in Valencia raisins and currants. Payments are still unsatisfactory.

CANNED GOODS.

There have been a few offers of new season's salmon for forward delivery, but the prices asked have been, in the opinion of the trade, so ridiculously high that the wholesalers would have nothing to do with them. We hear of two distinct offers. One was at \$4.75 and the other at \$5 per case, f.o.b. at the Coast. The demand for salmon on the local market is gradually becoming more active, with prices firm and unchanged. A fairly active demand is still experienced in canned tomatoes and corn, but the volume of business is not as large as it was a week ago. We quote: Tomatoes, 80 to 90c.; corn, 55 to 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$2 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.25; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.05 to \$1.15; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, \$7.50 to \$8; 14's, \$15 to \$16.50.

COFFEE.

The local market is still devoid of special feature, business being quiet. The demand is principally for Rio coffee at about 17 to 17½c. At Rio receipts of coffee are liberal and at Santos light. The market is steady. We quote green in bags: Rio, 17 to 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is very little doing. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is a fair movement, this being the season when molasses enters a good deal into the making of cakes. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The volume of business is still very small. As far as prices are concerned, while quotations are unchanged, the feeling is weaker, the recent fluctuations in the outside markets having created a want of confidence in some minds. In the outside markets there is little disposition to operate although prices are fairly steady. Wholesalers' quotations are: Granulated, 4¼ to 4¾c.; yellows, 3¾c. up; Demerara in bags, \$3.75 to \$3.85 per 100 lbs.

SPICES.

Trade is fair for the season, but devoid of any special feature. The exports from Singapore and Penang during the first half of May were as follows: Black pepper to the United States, nil tons, and to Great Britain 300 tons; to Continent 80 tons. Nutmegs to United States, nil tons. Total exports since January 1st were as follows: Black pepper to United States, 1,050 tons, against 2,925 in 1895, and 1,090 in 1894, and to Great Britain 3,030 tons, against 2,350 in 1895, and 2,840 in 1894. Nutmegs to United States, 51 tons, against 105 in 1895, and 113 in 1894. To Continent, total exports of black pepper were 1,750, against 3,790 in 1895, and 3,445 in 1894. Prices on the local market are unchanged at the following figures: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

A good movement is reported in new season's rice, particularly in No. 1 quality of imported Japan at about 5½c. There is also a good demand for tapioca. We quote: Standard "B" at 3½ to 4c.; imported Japan at 5¼ to 5½c.; tapioca, 3¼ to 5c.

NUTS.

Business is still quiet and prices unchanged. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 ½ to 11c. for small lots; pecans, 10 ½ to 11c.

TEAS.

The first sample of new season's Japan teas arrived on the Toronto market on Monday. They were May pickings, but are attracting little or no attention, the day having gone by when wholesale merchants in Toronto purchase these fancy-priced teas. A good many forward orders for Japan teas

have, however, been placed on last year's samples, but at considerably lower prices than obtained a year ago. Low grade Indian and Ceylon teas are scarce and firm in England owing to the way these teas are being picked up for blending purposes. The offerings of Indian teas in London during April were 67,000 packages, against 53,000 the same month in 1895. The qualities offered were not very attractive, nearly all the teas of the favorite garden marks having been sold. Advices by wire from Calcutta report serious storms, and the opening of the season has been retarded. The average of public sales for the month was 8½d. per lb. against 9¼d. per lb. same month last year. In Ceylon teas the offerings at public auction in London were 72,000 packages, against 81,000 in April, 1895. Finest teas with improved liquor are scarce and sell well. The average of public sale prices for the month was the same as a year ago, namely, 8¼d. per lb. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are still in fairly active demand, with prices tending towards greater firmness in consequence. One Toronto firm has recently sold three or four carloads of Valencia raisins for shipment to Quebec. We quote: Off-stalk 4¼ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4¼ to 5c.

The demand for California dried and evaporated fruits continues to ease off, although a good many are still going out. Higher prices are anticipated on 3-crown loose muscatel raisins. We quote: Apri-

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"

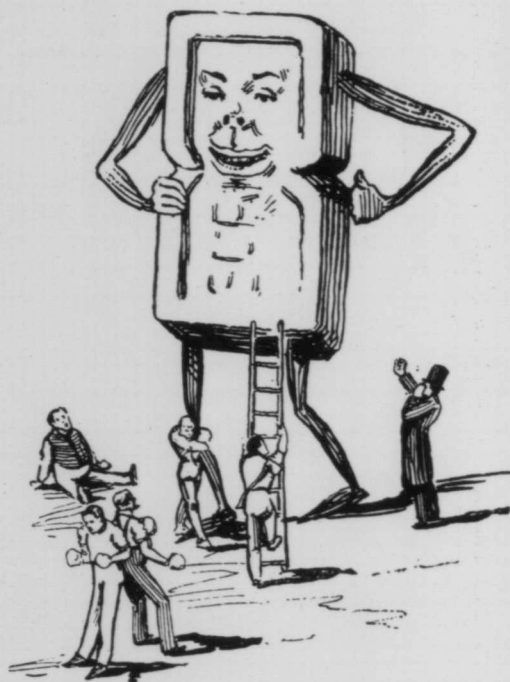
CEYLON TEA

P. C. LARKIN & CO.

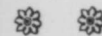
Wholesale Agents,

25 Front St. East,
and TORONTO

318 St. Paul St., MONTREAL



It is useless . . . to attack Surprise Soap



Scores of attempts have been made to "down" it, but it knocks out all comers. Its quality, its ready sale, and the satisfaction it gives to every user, keep it ahead of all others.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

cots, 8 to 14c.; peaches, $5\frac{3}{4}$ to $8\frac{1}{2}$ c., in bags, and $\frac{1}{2}$ c. per lb. more in boxes; pears, 8 to 10c.; plums, $6\frac{1}{2}$ c. for unpitted, and $9\frac{1}{2}$ to $10\frac{1}{2}$ c. pitted; nectarines, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.

Currants are still going out nicely for this time of the year. We quote: Provincials, $3\frac{3}{4}$ to 4c. in bbls.; fine Filatras, in bbls., $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; do, half-bbls., $4\frac{1}{4}$ to $4\frac{3}{4}$ c.; ditto, half-cases, $4\frac{3}{4}$ to 5c.; Casalinas, cases, 5 to $5\frac{1}{4}$ c.; Vostizzas, cases, 6 to $6\frac{1}{2}$ c.; ditto, half-cases, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.; ditto, extra fine, $6\frac{3}{4}$ to $7\frac{1}{4}$ c.; ditto, half-cases, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.; Panaretas, in cases, 9c.

There are a good many cheap prunes going out, but are becoming less active. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. $7\frac{3}{4}$ c., "U," 102 to lb., 6 to $6\frac{1}{2}$ c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, $8\frac{1}{2}$ to $9\frac{1}{2}$ c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to $8\frac{1}{2}$ c. per lb.; 80-90, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.; 90-100, $6\frac{1}{2}$ to 7c.; 110-120, $5\frac{1}{2}$ to 6c.; Bohemian, $3\frac{1}{2}$ to 4c.; French, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.

Sultana raisins are quiet and firm at $5\frac{1}{2}$ to 6c.

The improvement noted a couple of weeks ago in the demand for figs was temporary, there practically being nothing doing at present. We quote: Eleme, 14 oz., 8 to 9c.; 10 lb., 8 to 9c.; 12 lb., 10c.; 28 lb., 12c.

Dates are quiet at $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

GREEN FRUIT.

Valencia oranges are much firmer. It is getting toward the end of the season for this orange, and the fruit coming forward is "wasty" and is costing more. The demand is chiefly for Valencia oranges. There is not much doing in Messina oranges, although enquiries are beginning to come in. Although slightly lower prices are being

quoted, the market is no easier, the lower figures being on soft lemons, which are showing a little waste. Bananas are in good demand and firm. Supplies of pineapples are fairly liberal, and although the demand is good prices are easier. The second shipment of Egyptian onions has arrived and prices are a little easier. We quote as follows: Lemons—Messina, \$2.75 to \$3.50 for 360's and 300's per box. Oranges—California navels, \$3.75 to \$4.50, according to size; ditto seedlings, \$2.75 to \$3.50; Valencias, 420's, \$6.50; Jumbo's, 420's, \$7.50; ditto, 714's, \$7.50; Sevilles, \$2.50 to \$2.75 per box; Messinas, half-boxes, \$1.75 to \$2; ditto, boxes, \$3.25 to \$3.75. Bananas, \$1.75 to \$2.25; cocoanuts, \$5 to \$5.50 a sack; apples, Spies, \$4.50 to \$5, Ben Davis, \$3 to \$4; Golden Russets, \$3.50 to \$4.50; domestic onions, 75c. per bag; Bermuda onions, \$1.50 to \$1.75 per small crate; Egyptian onions, \$2.75 per bag; pineapples, 8 to 15c.

BUTTER AND CHEESE.

BUTTER—Receipts of large rolls are not as free as they were, but larger quantities of tub butter are coming in, quality of which has improved. The commission houses are not experiencing an active demand for butter owing to the fact that a great deal is coming in direct to retailers. All that is coming in is being cleaned up. In creamery butter the only demand that is being experienced is for pound blocks. We quote: Large rolls, 9 to 12c.; dairy tubs, 10 to 11c.; dairy 1-lb. prints, 12 to 13c.; creamery pound prints, 16 to 17c.

CHEESE—There is a fairly good demand for old cheese at from 8 to 9c., and new cheese is receiving some attention at 7 to 8c.

COUNTRY PRODUCE.

BEANS—There is scarcely anything doing, and prices are easy at 85 to 90c. per bushel.

EVAPORATED APPLES—There is a little more doing, and prices are slightly firmer. The ruling price outside is $5\frac{3}{8}$ to $5\frac{1}{2}$ c. f.o.b. in round lots; jobbers still quote $5\frac{1}{2}$ to 6c.

DRIED APPLES—Are dull at $3\frac{1}{2}$ to 4c. in a jobbing way.

EGGS—Receipts are falling off, a good many eggs being picked up by packers at outside points. There are not a great many wanted, however, as the picklers are getting pretty well filled up. Prices are steady. We quote: Firsts, $9\frac{1}{2}$ to 10c.; seconds, 8 to $8\frac{1}{2}$ c.

HONEY—There is still very little doing and prices are nominally unchanged. We quote: Strained, clover, 9 to 10c.; dark, $4\frac{1}{2}$ to 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

POULTRY—Very little doing. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—The market is dull and weak. Prices are nominally 18c. on track, and 25c. out of store.

PROVISIONS AND DRESSED HOGS.

Trade has been fairly steady in provisions, although orders are small. The few dressed hogs which are coming on the market sell at \$4 to \$4.75.

DRY SALTED MEATS—Long clear bacon, $5\frac{1}{2}$ to $5\frac{3}{4}$ c. for carload lots, and 6 to $6\frac{1}{4}$ c. for small lots; backs, $7\frac{1}{4}$ to $7\frac{1}{2}$ c.

The Toronto Cold Storage Co.

are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

**THE TORONTO COLD STORAGE CO.,
13 CHURCH ST., TORONTO, ONT.**

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. **LOUIS HILLIARD, Proprietor.**

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET

TORONTO

Lemons

Lemons

Lemons

Now is the time to buy your Summer Stock.

We are large importers.

WRITE US FOR PRICES.

CLEMES BROS., TORONTO

SMOKED MEATS — Breakfast bacon, 9½ to 10c.; rolls, 6c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs, 9½c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 8c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13 to \$13.50; clear shoulder mess, \$11.

FISH.

There is a good supply of all kinds, and there are a great many lake white fish and herring coming forward. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, \$1.25 per 100; pike, 4½ to 5c. per lb.; British Columbia salmon, 15 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6 to 6¼c.; eels, 5 to 6c. per lb.

SEEDS.

The season is practically over for alsike, red clover and timothy, but there is a good demand for ensilage corn, Hungarian and millet seed. The jobbing prices out of store here are as follows: Hungarian, 75 to 90c.; millet, 75 to 85c. per bush.; ensilage corn, 50 to \$1 per bush., according to variety.

GRAIN, FLOUR, FEED, ETC.

GRAIN — Receipts continue light. We quote: White wheat, 80c.; red, 78c.; goose, 55½c.; barley, 35c.; oats, 25 to 25½c.; peas, 52c.; buckwheat, 36 to 40c.

HAY — Supplies continue liberal, and prices are easy at \$12 to \$13 for No. 1.

FLOUR—Market continues dull and prices easy. We quote: Straight roller, \$3.40 to \$3.45, carload lots, Toronto freights, and \$3.50 to \$3.60 in job lots; Manitoba patents, \$3.75 to \$4 per bbl.; Ontario patents, \$3.60 to \$3.65 per bbl.; Manitoba strong bakers', \$3.50 to \$3.60.

BREAKFAST FOODS—Business continues quiet. We quote: Standard oatmeal and rolled oats, \$2.90 to \$3; rolled wheat, \$2.25 to \$2.30 in 100-lb. barrels; cornmeal, \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

SALT.

Business continues fairly good. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Trade continues fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

A. T. CLEGHORN

General Commission Agent

Correspondence solicited. **LONDON, CAN.**

WESTERN STORAGE & COMMISSION CO.

Warehousemen, Manufacturers' Agents General Commission Merchants

If you wish to buy or sell anything in our market, we will be pleased to hear from you. Reasonable cash advances made on approved consignments.

420 and 422 Ridout St.,

P.O. Box 384. **LONDON, ONT.**

ESTABLISHED 1892.

Butter and Eggs WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna

Also the following New Grades, well worth the special attention of consumers:

"J" Seed Java "Polished" Patna

D. W. ROSS CO.

514 Board of Trade Bldg. **MONTREAL**

WILLIAM EVANS

Seedsman to the Council of Agriculture for the Province of Quebec.

WAREHOUSES:
89, 91 and 93 McGill St.,
104, 106 and 108 Foundling St.,
and 42 Norman St.

Montreal.

SEND FOR CATALOGUE.

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

Soap

made at all sale, every

N.B.

PRODUCE.

ely anything doing, to 90c. per bushel.

—There is a little are slightly firmer. is 5½ to 5¼c. f.o.b. ill quote 5½ to 6c. dull at 3½ to 4c. in

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DRESSED HOGS.

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-Long clear bacon, ots, and 6 to 6¼c. to 7¼c.

SOMETHING NEW : GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLaughlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

MARKET NOTES.

Valencia oranges are dearer.

Pineapples are in more liberal supply and firmer.

Evaporated apples are in better demand and slightly firmer.

The first samples of new season's Japan tea reached the Toronto market on Monday.

Canned salmon for forward delivery has been offered on the Toronto market at \$4.75 to \$5.

The second shipment of Egyptian onions has arrived and prices are lower in consequence.

California three-crown loose muscatel raisins are expected to be higher shortly owing to their scarcity.

Advices received from the Coast state that freight rates to the east will be advanced about five cents per 100 lbs.

QUEBEC MARKETS.

MONTREAL, May 21, 1896.

GROCERIES.

THE grocery market fails to show any radical change, business, as a rule, being of a quiet character. In sugar jobbers have been experiencing more enquiry, but the volume of business is narrow, as buyers are uncertain about the future in its political sense. More molasses charters are noted, but the cost will not mean any change in prices on new stock to arrive. Syrups are dull. The same can be said of coffees and spices. Teas have been more enquired for by retailers, but otherwise the market is dull, and importers are operating very sparingly. Dried fruits are steady, in fact firm, as to values, but business is unimportant. In canned goods vegetables have attracted some attention, and tomatoes and corn present a better tone. Otherwise the market is featureless.

SUGAR.

The sugar market has not shown any radical change since our last report, but there has been rather more enquiry during the week, though it was of a limited character. With the political uncertainty dispelled and

a very good fruit season in prospect, many people look for an active trade in refined sugar later on. In a jobbing way we quote prices firm at 4 $\frac{3}{4}$ c. for granulated, and 3 $\frac{5}{8}$ to 4 $\frac{1}{4}$ c. for yellows, as to grade. The raw market abroad has been rather unsettled, both in beet and cane.

SYRUPS.

Business in syrups continues quiet, with little signs of improvement. Stocks in first hands are very moderate, and the fact tends to prevent any slump in values. We quote: Bright grades, 2 $\frac{1}{4}$ to 3c., and dark 1 $\frac{1}{2}$ to 1 $\frac{3}{4}$ c.

MOLASSES.

There have been one or two more charters for cargo lots of Barbadoes closed for Canadian account, making the total quantity so far contracted 5,000 puncheons. The cost price was about the same as previous lots, and spot values are unchanged. The stock of old remaining in store is very small and there is little demand for it, as buyers are awaiting the new stock. Ex store old stock Barbadoes ranges from 34 to 37c. and Barbadoes to arrive is quoted at 31c. in car lots and 32c. in smaller quantities.

RICE.

The rice market has been more active since the new crop was offered and a good business is doing at steady prices. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50; and Java \$3.75 to \$4.

SPICES.

Business in spices continues quiet, and though changes in primary cost are noted on some staple lines, no alteration on spot is recorded. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

The coffee market is entirely without change. Indeed, there is almost no business at all to report in a wholesale way. We quote: Rio, 16 $\frac{1}{2}$ to 20c.; Maracaibo, 18 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

There has been a fair degree of activity in a jobbing sense from second hands, but in a wholesale way the market is lifeless, as importers are in no hurry at all about buying. Low-grade Congous and Japans are scarce on spot, and, as they are difficult to obtain, jobbers are holding all they have got for

their own trade. The advices from primary markets continue of much the same tenor, viz., that the price has an easy tendency. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11 $\frac{1}{2}$ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There is a steady demand for California raisins. Recent arrivals have been light, and stocks here are very moderate. As a result, values rule firm in their tendency at 6 $\frac{3}{4}$ to 7c. for 4-crown; 5 $\frac{1}{2}$ to 6c. for 3-crown, and 4 $\frac{1}{4}$ to 4 $\frac{3}{4}$ c. for 2-crown.

Valencia raisins have been well cleaned up here by the recent purchases from first hands. There is little doing in them in consequence, but prices are firmly held. Common, 4 $\frac{1}{2}$ c.; fine, 5 to 5 $\frac{1}{4}$ c.; selected, 5 $\frac{1}{4}$ to 6c., and layers 6 to 6 $\frac{1}{4}$ c.

The strong advices from abroad on Sultana raisins continue and stocks are light here with prices firm at 5 $\frac{3}{4}$ to 6 $\frac{1}{2}$ c. No fresh supplies could be laid down at the inside figure.

Currants are quiet and steady. We quote: Barrels, 4 to 4 $\frac{1}{4}$ c.; half-barrels, 4 $\frac{1}{2}$ to 5c., and cases, 4 $\frac{1}{2}$ to 5 $\frac{1}{2}$ c., as to grade.

Advices continue strong on prunes and there is no change on spot, stocks being light and prices steady for all kinds. We quote: French, 5 to 5 $\frac{1}{2}$ c., and Austrian, 6 to 6 $\frac{1}{2}$ c. California and Oregons range from 5 $\frac{1}{2}$ to 12c.

There has been a fair trade in figs at steady prices. We quote: Ordinary boxes, 8 $\frac{1}{2}$ to 9c., and fancy, 12 to 17c. But little bag stock remains.

Dates continue quiet but firm at 5 to 5 $\frac{1}{4}$ c. under gradually decreasing stocks.

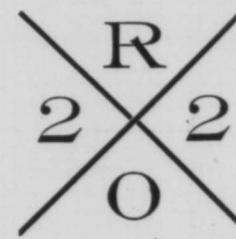
NUTS.

The market is without feature, business being very quiet. We quote: Grenoble walnuts, 11 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c.; filberts, 7 $\frac{1}{2}$ to 8c.; Tarragona almonds, 11 $\frac{1}{2}$ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There is no great activity to note in canned goods, but a fair enquiry has been experienced during the week for canned vegetables. In this connection tomatoes are rather steadier than they were, and 75c. is now the inside price for them. Corn is also firm in tone at 65c. In canned salmon nothing in the way of new contracts is noted.

"STRATHROY"
CANNED GOODS



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DO YOU MAKE YOUR OWN

Baking Powders?



If you do send to us for a keg (112 lbs.) of our "SWAN" brand, double refined B.C. Soda. It is wonderful-- price, \$2.75 per keg.

Tomato Catsup

2-lb. Tins, "GARDEN CITY" brand--cases 2 doz. Price, 50c. per doz. A snap.

Scaled Herrings

At 6¼c.; only a few hundred boxes left. Order promptly--5 boxes in a bundle.

Figs Taps of Comadra Figs, at 3½c.

10c. for a "Corker" in Young Hyson Tea, half-chests. Will make money for you.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

The spot cost on all leading brands in stock is below the parity of values asked so far f.o.b. on the Coast. We quote as follows: Tomatoes, 75 to 85c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Maple Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.35; 2's, \$2.15 to \$2.25; 6's, \$7.25 to \$8; 14's, \$15 to \$16.50.

GREEN FRUIT.

The auction fruit sales of lemons and oranges still attract the chief attention, the third of this series taking place on Tuesday last, details of which are given elsewhere. In other fruits there is nothing special to report except that the general impression seems to be in favor of a large yield. We quote: Apples, \$4.50 to \$5; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, \$1.25 to \$2; pineapples, 8 to 15c., and strawberries, 15 to 20c.

COUNTRY PRODUCE.

EGGS—The egg market has continued to decline under increasing receipts, and now prices are away down to 9¼ to 9½c. for choice and 8 to 8¾c. for seconds.

MAPLE PRODUCTS—Have been in very good demand, and prices all round are firmer. Syrup has sold up to 60c. per tin, while sugar is ½ to ¾c. higher at 8 to 8¾c. for bright goods. Dark sugar is slow of sale at 7 to 7½c.

BEANS—Continue quiet but steady at 95c. to \$1.05 in a jobbing way, with car lots on track at 85 to 90c.

POTATOES—Are slow and heavy at 30 to 35c. in a jobbing way, but car lots on track are freely offered at 25c. per bag.

TALLOW—continues dull and nominal as to price at 4 to 5½c.

HOPS—Furnish very few sales. We quote: Choice, 6 to 7½c., and fair to medium, 5 to 5½c.

HONEY—Continues dull at 12 to 14c. for bright comb, and 10 to 12c. for dark. Extracted is slow at 7 to 8c.

HAY.

There is no change in hay. No. 1 baled is offering at \$13 to \$13.50, and No. 2, \$11.50 to \$12.

PROVISIONS.

There have been few new features in the local provision market. Pork continues slow, but a fair jobbing enquiry is noted for lard and smoked meats. We quote as follows: Canadian short cut, clear, \$12.50 to \$13; Canadian short cut, mess, \$13 to \$13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

There has been some fair export enquiry for flour during the past week which took some 4,000 sacks or so of Manitoba grades off the market. The local demand also has been fair. Prices generally are steady on the whole. We quote as follows: Winter wheat, \$4.15; spring wheat, patents, \$3.80

to \$4; straight roller, \$3.70 to \$3.75; straight roller, bags, \$1.75 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.40 to \$3.75.

The demand for oatmeal continues very slow, and the market is quiet and unchanged. We quote: Standard, barrels, \$3 to \$3.10; granulated, barrels, \$3.10 to \$3.20; rolled oats, barrels, \$2.80 to \$2.90; rolled wheat, per 100 lbs., \$2.40 to \$2.50.

There was a weaker feeling in the feed market for bran, and prices are fully 50c. per ton lower, at \$12.50. Shorts are plentiful and moving slow, at \$12.50 to \$13.50. We quote: Bran, \$12.50; shorts, \$12.50 to \$13.50; mouillie, \$19 to \$20.

CHEESE AND BUTTER.

Cheese furnishes many conflicting circumstances at the moment. West of Toronto buyers are only bidding 6½ to 6¾c, whereas in eastern Ontario they have paid almost one cent more. At the wharf here Monday morning also some 500 boxes of French cheese realized 7 to 7¼c.

The butter market fails to show any radical change, though some enquiry is making itself felt on lower port account. With full grass goods on the market, the more sanguine expect that the low prices will induce some demand from abroad. Until this makes itself evident, the market will drag along slowly. We quote creamery 14 to 14½c. as to quality.

ASHES.

There is no change in ashes and we quote first pots, \$3.50; seconds, \$3.25, and pearls, \$4.75.

MONTREAL NOTES.

The first importations of new brandies and wines are expected this week.

Recent sales have practically cleaned up the market on spot of Valencia raisins.

So far about 5,000 puncheons of Barbadoes molasses have been contracted for on Montreal account.

Since the new crop rice was offered, the demand experienced at the mills and by jobbers has been more active.

Low-grade China blacks and Japan teas are wanted here by jobbers whose supplies are light, while the demand from retailers is better.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 21, 1896.

DURING the past week the movement in business has been somewhat less than for some time past; and though there is still a good demand noted, the tendency is toward quieter business. Collections come in slowly. In the lumber business there is good demand at good prices, a number of very large steamers being here loading. The only trouble is, the weather is so dry that quite a quantity of logs will be hung up. The weather is also too dry for the farmer, everything burning up—very different from Manitoba, where there is too much rain. Markets show little change. Flour and sugar are dull, although the feeling is rather for higher prices. All

Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

J. J. DUFFY & Co.

Importers and Wholesale

Coffee and Spice
Merchants . .

Canada Mills 376 St. Paul Street . . MONTREAL

WINDOW DRESSING FOR GROCERS
BY MARRY MARMAN
PUBLISHER
JOURNAL OF WINDOW DRESSING
1125 S. CLARK ST. CHICAGO
POST PAID \$1.00
ENGRAVINGS ORIGINAL

HART BROS. & LAZIER

Stoneware Manufacturers

BELLEVILLE, ONT.

BEST NEW JERSEY CLAY
ASK FOR PRICES

DON'T BUY A refrigerator until you have seen the EUREKA
It is built on scientific principles, and of best materials.
A catalogue will give you all details.
ADDRESS:
Eureka Refrigerator Co.
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Pure Made under Government supervision. Quality and flavor

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JARVIS ST.
79 and 81.

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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Bird Lore.

Professional fanciers use almost as many drugs and special foods as do physicians; and birds in a wild state utilize herbs and seeds innumerable. "BIRD BREAD" results from a lifetime's study of these herbs and seeds, and so skillfully are its many ingredients balanced and their beneficial properties so harmoniously blended, that "BIRD BREAD" has been called "the Avicultural Wonder of the Age." "BIRD BREAD" is placed in every packet of COTTAM'S BIRD SEED. Protect your customers by being sure "BART. COTTAM" is on every packet, there are so many imitations of this patent food.

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FRUIT
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Consignments Solicited
GEORGE McWILLIAM. FRANK EVERIST.
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GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



THE ..
Select Back
is one of the most profitable cuts of
BACON
that you can handle.
Very little waste,
tasty, and
LOW IN PRICE.

Try Them
F. W. FEARMAN
HAMILTON

kinds of fish are very dull, except fresh, which, owing to the small catch, are held firm. Canned goods show better movement, while provisions are dull. In cream of tartar, of which quite a large quantity is imported here from France, the price continues very firm and high.

OIL—There is still little of interest to note in both burning and lubricating oil. This season is always quiet. It is not thought there will be any change in price, at least, not till after the elections. We quote: American burning oil, 22½c.; best Canadian, 20½ to 21c.; prime, 18c.; 2nd, 17½c. No charge for barrels.

SALT—Two cargoes arrived during the past week by sailer, containing 14,000 sacks coarse and 2,500 sacks factory-filled. It is understood that all English factory-filled salt is not the same. This is not always taken into consideration, and when difference in price has been noted it is seldom thought that this is the reason. There is no doubt the sale of Canadian butter and cheese salt has been aided by cheap grades of English factory-filled being brought here. Demand is but fair, and most of the last to arrive has been put in store. No cargoes are reported afloat for here, but there are a number of small cargoes on the way for outside ports in the province. We quote: Coarse, 48 to 50c.; English factory-filled, 90c. to \$1; 5-lb. bags in barrels, \$3 to \$3.25; 10-lb. bags in barrels, \$2.75 to \$3; 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz.; butter and cheese salt, bulk, \$2.65 to \$2.70 per bbl.

CANNED GOODS—There is a better demand, and stocks are getting lighter. Prices of staples are, however, kept low. New lobsters have been on the market; all brands are higher than last season and held firm. Hoegg's lobsters, so well known here, are not seen here this season, though our merchants will, as a rule, pay higher for them than other brands, but this season the price was beyond them. He sold his full pack at his own price outside. New finnan haddies will soon be on the market. Very large quantities of these goods are shipped west. It is expected prices will open same as last year. A better demand is noted for oysters. Canned meats move more freely. We quote: Corn, 80 to 90c.; peas, 95 to \$1; tomatoes, 90 to 95c.; gallon apples, \$2.20 to \$2.25; corned beef, 2-lb. tins, \$2.40 to \$2.70; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.45 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2 to \$2.40; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 to \$5.75 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—There is a large business doing at present. Valencia oranges are scarce, but further shipments are expected.

Consignments of _____

BUTTER, EGGS and all kinds of Produce

prompt returns. _____
handed to the best advantage

H. F. PRICE 102 Foundling Street
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CONSUMERS WANT IT

Don't fail to order at once from your wholesaler, a case of



BROCK'S BIRD SEED Prepared by
NICHOLSON & BROCK - TORONTO

HAMS
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OUR WELL KNOWN BRAND

Write for prices.

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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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WHEN YOU KEEP . . .

Maple Leaf Brand
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Your trade increases; your customers are pleased, because **Maple Leaf Brand** is the best.

D. GUNN, BROS. & CO.
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Fancy California Washington Navel and Seedling

ORANGES

Choice and Strictly Fancy Lemons **PRICES**
Finest Bananas **RIGHT**

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PRICES

DON'T BUY A Refrigerator until you have seen the

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A catalogue will give you all details.

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54 Noble Street,
TORONTO.

Under Government supervision. Quality and flavor

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W, SCOTT & CO.
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Californias still show no sale. In apples there are but light stocks and light demand. Bananas are very large sale at this season. One of our merchants has six rooms for ripening. Pineapples still arrive only in small quantities. A few Florida cabbages are seen, but sale is very limited. Strawberries are coming in from the States freely, and have this week sold quite low, and it is doubtful if they will go lower for a little. Native rhubarb is now in good supply and finds good demand. Lemons have large sale. We quote: Apples, \$2.50 to \$4; lemons, \$2.50 to \$3; Valencia oranges, \$5.50 to \$6.50; California do., \$2; Messina oranges, \$3.50 to \$3.75; blood oranges, \$2.25 to \$2.50; pineapples, \$1.50 to \$2.50; cranberries, \$3 per box; bananas, \$1.50 to \$2; rhubarb, 2½ to 3c.; strawberries, 18 to 20c.

DRIED FRUIT—This is the quiet season. From outside markets raisins are quoted firm, but no change is noted here, and demand is very light. In our climate California loose muscatels keep splendidly—much better than in New York. Currants continue a fair sale. Few merchants have yet placed orders for peels, the season being early with prices high. Figures have been received for September shipment of French prunes. The position of the California market will have more influence on this trade than before. Dried apples are looking in vain for buyers. There is some movement in evaporated, but at low prices. Bermuda and Egyptian onions are both in good supply and find good demand. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.70 to \$1.85. Currants, bbls., 3¼ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, \$1 to \$2; Bermuda onions, \$1.50 to \$1.75 per crate; cocoanuts, \$3 to \$4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—In cheese a few new are here from Ontario and Quebec, and there is a fair movement. Old cheese is dull and moves only in small quantities. It will be three weeks before Maritime Province cheese are on the market. Present prospects are for an improved market over last year, but it is too early to know much. Butter continues to come in from Ontario and Quebec, where it is quoted very low. Where quality is right a good demand is noted. Creamery is chiefly bought. Our own butter is coming in more freely. In eggs the feeling is firmer, though they still sell low. We quote as follows: Common dairy butter, old, 10 to 16c.; new dairy, 16 to 17c.; new creamery prints, 22 to 23c.; cheese, 8 to 8½c.; creamery, tubs, 18 to 20c.; eggs, 9 to 9½c.

SUGAR—Stocks are getting lighter, but there is still a quantity held here. Demand is slow and the expected advance is still, as for so long, in the future. The extra demand of the berry season will soon be here and this should have the desired effect, if anything will. We quote: Granulated, 4¼ to 4¾c.; yellow, 4 to 4¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—A small quantity of Porto Rico arrived this week. As noted last week, upwards of 1,000 casks is bought to arrive. This, with the quantity of Barbadoes now here, keeps the market easy. There is a

fair movement. The large arrivals of West India affect the demand for New Orleans, some grades coming in at lower prices. In syrup at this season there is no demand. We quote as follows: Barbadoes, 31 to 33c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c.; Antigua, 27 to 28c.; St. Croix, 28 to 30c.

FISH—Fresh have the floor. Gaspereaux have been a light catch during the week and find a good demand at good prices. Shad are taken in large numbers, but season is yet early and very large catches are not expected. In haddock a better catch is noted, and the importing from Boston to smoke is stopped. Very few salmon are yet caught. In dry fish trade is slow and prices rather lower. Pickled show no change in price, but there is very little business. Smoked continue very low and dull. We quote: Large cod, \$3.25 to \$3.50; medium, \$3 to \$3.25; pollock, \$1.25 to \$1.30; bay herring, \$1.25 to \$1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, \$4 to \$4.50 per bbl.; shad, half-bbl., \$5; Shelburne, \$2.50 to \$2.75 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c.; smoked do, 90 to \$1; fresh shad, 15 to 20c.; salmon, fresh, 20 to 25c. per lb.

PROVISIONS—Holders of pork are blue. Prices continue to fall off, and at this season there is but limited sale. Plate beef shows little change. In smoked meats there is but fair demand at easy prices. Lard is also disappointing and keeps low. We quote: Clear pork, \$14.50 to \$15; mess, \$13 to \$13.50; beef, \$13 to \$14; domestic mess pork, \$13 to \$13.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¼ to 8c.

FLOUR, FEED, MEAL AND SEED—There is little new to report. Stocks are getting smaller, and, when merchants have to buy, it looks like higher prices, but the market cannot be called strong. The low price of corn keeps the sale of mill feed dull. In beans there is a firmness, but much advance is very doubtful. The bulk of what is quite a large stock was bought above present prices. In oatmeal, demand is quiet and price keeps low. Oats are relatively higher than meal, but there is no lack to fill all demand. After a very successful season—one in which a larger quantity has been handled than usual—the seed business is drawing to a close. We quote as follows: Manitoba, \$4.60 to \$4.65; best Ontario, \$4.50 to \$4.60; medium, \$4.30 to \$4.40; oatmeal, \$3.25 to \$3.50; cornmeal, \$2.10 to \$2.15; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1 to \$1.10; prime, 90c. to \$1; oats, 34 to 35c.; hay, \$11.50 to \$13; barley, \$4; round peas, \$3.65; split peas, \$3.70 to \$3.80; yellow-eye beans, \$1.75; buckwheat, native, \$1.30 to \$1.35; American timothy, \$2; Canadian timothy, \$2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9 to 9½c.

ST. JOHN NOTES.

Large shipments of rough granite are being made from St. John to New York.

J. J. McAfee has bought the stock of S. H. White & Co. at Petitcodiac, and will continue to carry on the business.

The new international steamer, St. Croix, not only brings the largest cargoes, but makes the fastest time ever made between Boston and St. John.

Albert Peters, so long known as keeping one of the best livery stables in our city, is

Bellhouse, Dillon & Co.
MONTREAL

CHEMICAL IMPORTERS

Sal Soda Bicarb Soda Sulphur
Bluestone Borax Epsoms, etc.

We Solicit . . .

Your consignments of all kinds of Produce.

Prompt returns. Correspondence invited.
References—Bradstreet's Agency.

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PRODUCE AND COMMISSION MERCHANT

Wholesale dealer in

Apples a Specialty . . . Domestic Fruits
TELEPHONE 1211. and Vegetables

E. T. STURDEE

Mercantile Broker,
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ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

G. E. COLSON - MONTREAL


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Wholesale Fruit Importers and Commission
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Consignments 140 Princess St.
Solicited. Market Square
WINNIPEG

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS

MACHINE 

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO

Sole proprietors, Toronto, Ont.

THE GREAT SUCCESS attending
the sale of

**"GOLDEN" FINNAN
HADDIES**

Is due to their Superiority over all other Canned Haddies. Every can Warranted. The most Delicious and Economical of all canned fish.

GEO. WATT & SONS

BRANTFORD, ONT.

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 REAL
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IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade—the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

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 most Delicious
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Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

IT'S SOUND BUSINESS SENSE

To supply your customer with the best article at the smallest possible price.

TOMATO CATSUP

if it is our make, pleases customer every time. Write for quotations.

T. A. Lytle & Co.
 Vinegar Manufacturers,
TORONTO

XLCR . . .

Egg Preserver

Packed in 3-doz. cases
 Per case, \$12.00
 Per dozen, \$4.20

Guaranteed to preserve 50 doz. eggs for 1 year.

JOHN SLOAN & CO.
 Wholesale Grocers **TORONTO**

Rose Brand Lard

Absolutely Pure
 Open Kettle Rendered

And superior to any brand in the market. For finest trade it has no equal.

WARREN BROS. & CO.
 Wholesale Grocers,
 35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
 Silver Prunes, 25-lb. Boxes
 Peaches, 25-lb. Boxes
 Peaches, Bags about 70-lb.
 French Prunes, 40 50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.
 Wholesale Grocers
 49 Front St. E., **TORONTO.**

**50 Casks
 Best
 Imported
 Chicory**

EWING, HERRON & CO.
 Coffee and Spices
 . . . **MONTREAL**

A GOOD SELLER To know is to appreciate.

W. CLARK - MONTREAL

JAPAN RICE

Imported No. 1 Polished

A shipment of our quality just to hand.
 Samples and quotations.

PERKINS, INCE & Co.
TORONTO.

Received Ex. Montevideo 500 Half-Cases

FINE CASSALINA

Patras Currants

Ask for samples and prices.

SMITH & KEIGHLEY
 9 Front St. E. **TORONTO.**

about to make a change, having bought the trunk business of J. Munro & Son.

C. P. R. Telegraph messengers are now using bicycles in delivering messages. The extra promptness is appreciated by the merchants, and the boys enjoy the work.

Halifax is to have another steamship to run between that port and Trinidad and Demerara. If there is business the service will be extended to Pernambuco, Bahia, Rio Janeiro and Santos.

James Patterson received this week some extra lobsters. There are fair quantities arriving, but prices keep very firm. Mr. Patterson receives fresh supplies daily. A large number are shipped west.

Owing to the small price received for cheese during the past year, factorymen are backward about making a price for milk. Their present ideas are below those of the farmers. It is thought this will aid in bringing the co-operative system more fully into use.

THE CANADIAN GROCER, talking with Northrup & Co., agents for Golden finnan haddie, learned that the new goods would be on the market in about two weeks. Little if any change is expected in price, though, on account of small stocks now on hand, a good prompt demand is expected. The demand for these goods shows a steady increase from year to year.

HINTS TO BUYERS.

TKINNEAR & CO. are in receipt of a carload of New Orleans molasses in half-barrels. They also have some 25-lb. boxes of fine California dried peaches.

Davidson & Hay report the arrival of medium grades Ceylon teas.

John Sloan & Co. have in stock a shipment of "Excelsior" egg preserver.

Fresh shipments of "Montserrat" lime juice are in stock with Davidson & Hay.

A shipment of prime Vostizza currants in half-cases is to hand with John Sloan & Co.

The season is now at its height for sliced "Acme" beef and "Star" brand boneless herring.

Davidson & Hay are showing samples of imported fancy and polished rice at low figures.

Davidson & Hay are quoting imported Castile soap, bars or cakes, spring shipments.

Extra values in heavy syrup peaches, pears and pineapples are being offered by Lucas, Steele & Bristol.

Warren Bros. & Co. have been appointed agents for Toronto and Western Ontario of "Rose" brand lard.

Lucas, Steele & Bristol call attention to their "Hillwatee," queen of teas, and "Danawalla," king of teas.

The Eby, Blain Co., Ltd., have sold out their first shipment of Stower's lime juice

cordials, etc. They were compelled to cable last week for another 100-case lot, expected early in June.

T. B. Escott & Co. desire to call attention to their special sale of Japan teas, advertised in another column.

Wool soap washes woolens without shrinking them. Order a trial box from Lucas, Steele & Bristol.

"Aberdeen" blend black tea in iron cases is having large sale at the low price it is offered by T. B. Escott & Co.

Smith & Keighley report that they are offering an excellent low grade in New Orleans molasses in half-barrels.

A large shipment of Hogarth's sauces arrived for the Eby, Blain Co., Ltd., in pints, half-pints and hock-bottle pints.

Lumsden Bros. have been advised that their first shipment of new season's Japan teas left Yokohama on May 11th.

"All we can collect these hard times (?) goes to pay freight on 'Instantaneous Tapioca,'" say Howe, McIntyre Co.

Howe, McIntyre Co., representing Golden finnan haddies in Montreal, report good demand now that fresh fish are scarce.

Hamilton is a large purchaser of Marshall's Scotch fish delicacies, some heavy shipments to that point just landing.

Another shipment of new season's orange marmalade (Southwell's) just in per ss. Canadian to Frank Magor & Co., Montreal.

The Eby, Blain Co., Ltd., report the arrival of a shipment of "La Vierge" Castile soap, in boxes of 200 cakes or 3-lb. bars.

Cocoa buyers should inspect Lucas, Steele & Bristol's "K.O.S." in extra choice brands of bulk goods before placing large orders.

The Eby, Blain Co., Ltd., report enormous sales of their clean, stemless currants. Their customers will have no other kind, they say.

Excellent value is being offered by W. H. Gillard & Co. in bag and box evaporated peaches. They have a large stock and will sell low.

Perkins, Ince & Co. have in stock a shipment of new season's imported Japan rice. The quality is good and the price said to be reasonable.

Frank Magor & Co., Montreal, are making a special run just now on summer drinks. Southwell's lime juice and lemon squash is their specialty.

The Eby, Blain Co., Ltd., are in receipt of shipment "Swan" brand of double-refined American bicarb. soda, for which they are sole agents. They claim that it is the finest baking soda in the market.

Marshall & Co., Aberdeen, Scotland, have made some large shipments this spring to the leading wholesale grocers, Toronto, of their kippered herrings, herrings in tom-

WANTED.

WANTED FOR SPOT CASH—JOB LINES OF Shoe Blackings and General Grocers' Sundries. Russell's, in the St. Lawrence Market. (21)

SITUATION WANTED.

SITUATION OR AGENCY OR SPECIALTY, staple reliable article, daily use, grocery trade or similar; now in business, age 41; want change; too old where I am; speak and write some French; Channel Islands or South England preferred, or British Columbia or California; must be first-class, reliable, both firm and article; could invest \$200; refer Canadian Branch Mercantile Agencies. For address write "X" this office. (21)

BETTER THAN A POT OF MONEY

For any young man or woman is a

... GOOD ...

BUSINESS EDUCATION

The best spot in Canada to secure it is in Toronto, at the ...

Central Business College . . .

Cor. Gerrard and Yonge Sts.

Up-to-date in every particular; modern methods, thorough work, low fees. A postal will bring you all particulars by return mail. Address,

W. H. SHAW, Principal

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.



Her Expression alone tells that That store has lost a customer. Imitations and cheap artificial preparations are not "just as good" as the famous HIRES'.

Ask your Wholesale House for it.

T. J. COOKE & CO.

Agents for Canada.

... MONTREAL

CANADA FIRST AND CANADA'S FIRST

Pure Gold Baking Powder

BEST IN THE WORLD

IS MADE FROM PURE GOLD CREAM TARTAR AND PURE GOLD BI-CARB SODA

(You know what they are.)

It will pay you better to push this line than to sell any other Baking Powder.

Ask our travellers for particulars or drop us a card.

It costs you less—Costs your customers less, and gives everybody better satisfaction than any other high-class Baking Powder on the market.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

ato and anchovy sauce, bloaters, fresh herrings, etc. High quality keeps the brand of "Marshall" constantly in demand.

"We still have some extra values in 17 and 18-cent Ceylon and Indian teas," say Lucas, Steele & Bristol. "Pleased to send samples at any time."

"Grand Mogul" tea stands the test of time. Our sales so far this year are the largest since it was first placed on the market," write T. B. Escott & Co.

The only stock of California raisins held in first hands here is a small lot of London layers. The agents are holding these for 5 1/2 c. net cash on the straight lot.

W. H. Gillard & Co. wish to direct the attention of the trade to their stock of Young Hysons and Indians, high and medium grades, which they state are bargains every one.

T. A. Lytle & Co. report that May sales are assuming proportions of great magnitude, not only in pickles, vinegars and catsups, but in jams, jellies and marmalade as well.

Laporte, Martin & Cie. will have in stock, they expect, by the end of this week their full spring importations of new French brandies and wines of all the leading brands. Now is the time to secure quotations.

A. P. Tippet & Co. note firmer advices from the Coast on all kinds of dried fruits.

They closed out lots of both 2 and 3-crown raisins at an advance of 1/2 c. on what they received in April last.

Pilgrim's New York ginger ale and other summer beverages are selling rapidly, and many repeat orders have been received by W. H. Gillard & Co.

James Turner & Co. advise having received a consignment of choice Vostizza currants; also a heavy shipment of the well-known "Ostrich" prunes.

James Turner & Co. are advertising this week a refreshing list of summer drinks for the warm weather, heading the list with Henderson's Wild Cherry Extract, which they introduced successfully last season.

Lumsden Bros., of Hamilton, have made arrangements for 200 bags of specially selected cocoanuts to arrive about every four weeks. They expect from this out to be able to fill all orders for shredded and feather strips promptly.

"Our steam power machinery is kept busy turning out the various brands cleaned currants (although the capacity is two tons per day), indicating that the people know a good thing when they see it," write T. B. Escott & Co., of London.

"We sent out nearly double the quantity of Robinson's patent groats and patent barley in 1895 than the year previous, and 1896 bids fair to show a still larger increase," write Frank Magor & Co., Montreal, agents for these foods.

HIS CUSTOMERS PAY INTEREST.

A WRITER in American Storekeeper ran across a retail grocer recently, whose experience may throw some light upon the present mooted question as to whether a grocer should charge a credit customer more for the same goods than the one who buys for cash. The business of the grocer mentioned is probably as good an example of the credit system as can be found. He has several customers who pay only twice a year, and some who settle yearly, the sums amounting to \$600 or \$700. This, of course, means that the grocer, unless he is possessed of abundant capital, must borrow the money at 5 per cent. interest to lend to his yearly-paying customers for nothing. This grocer had been troubled by thoughts like this, and resolved to do something, if possible, to relieve himself of it. He accordingly went to one of the customers who settled yearly, and laid the matter plainly before him.

"It is hardly fair," he said, "to allow my capital to lie during the whole year without return."

"That's your look-out," rejoined the customer, indifferently.

The grocer went home and pondered, and, since he had been plainly told that his protection was his own look-out, he resolved to protect himself. The method he hit upon was to add a small percentage to the account of this and other long-credit customers, the amount of which would be a fair rate of interest. Accordingly, every customer who takes more than an average credit now pays that grocer legal interest on his indebtedness, as he should do.

ED.
 SH—JOB LINES OF
 eral Grocers' Sundries,
 rket. (21)
 WANTED.
 Y OR SPECIALTY,
 use, grocery trade or
 ; want change; too cold
 some French; Channel
 d, or British Columbia or
 reliable, both firm and
 r Canadian Branch Mar-
 rite "X" this office. (21)
 OT OF MONEY
 . GOOD . .
 ESS EDUCATION
 a to secure it
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 Cor. Gerrard and
 Yonge Sts.
 ar; modern methods,
 A postal will bring
 mail. Address,
 HAW, Principal
 N
 E COMPANY
 OF LONDON.
 65,000.
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 n Deposit, \$200,000.
 re Dame St., Montreal.
 - Manager.
 f, Inspector.
 It isn't
 IRES'
 rootbeer
 alone tells that
 customer.
 artificial prepara-
 as good" as the
 esale House for it.
 & CO.
 anada.
 . MONTREAL

THE IRELAND NATIONAL FOOD CO.

Manufacturers of . . .

Breakfast Cereal Foods

Write for Samples and
. . . Price Lists.

Special attention given to
. . . Mail Orders.

CANNED FRUITS FOR BRITAIN.

According to San Francisco mail advices of the 9th inst., the shipments of California canned fruits to Great Britain from July 10th, 1895, to date amounted to 273,266 cases. These shipments have comprised several varieties and have considerably relieved the market. It is now too late to expect further shipments hence to Europe of the pack of 1895. Despite the low freights by sail during the season, it is believed that considerable consignments of California canned fruit have found an outlet in Europe by way of Panama, and also by overland route to New York, and thence by steamer across the Atlantic.

ADULTERATED BUTTER.

A Washington despatch says: In a communication from the British Board of Agriculture a report is made of samples of imported butter, analyzed under the direction of the Board from May, 1895, to February,

1896, inclusive. The total number of samples so analyzed was 995, representing the products of twelve different countries. The countries in whose products adulterated specimens were found were Belgium, Denmark, Germany, Holland, Norway and Sweden and Russia. The countries contributing samples among which no adulterated specimens were found were Argentine, Austria, Canada, France, New Zealand and the United States. Denmark, by far the largest contributor of foreign butter products to the British market, and enjoying hitherto an almost irreproachable reputation in the butter market, contributed, in a total of 182 specimens, eight adulterated, or nearly 5 per cent.

Beginning with June 6, both the Canadian Pacific and Grand Trunk Railways will issue Saturday return tickets good until Monday, to all points, at the rate of a single fare and 10c. over.

THE MODERN STORE.

Obliging Clerk—"Ten yards of brocade satin—here you are, ma'am! En'g else—"

Customer—"Er—Yes; a kit of mackerel—"

"Yes'm. Send 'em home?"

"I see you have some very fine laces, I see—"

"The rarest, ma'am. A few yards off this piece?"

"Well, yes; send eight yards and a load of coal—"

"Exactly. And the ribbons?"

"Send twenty yards of the pink and a bale of hay—"

"Um-huh! Now, as to the wrap. Here's a beauty for—"

"That will do. Send it with a bushel of turnips and a barrel of lime—"

"So. And the silk muffler—want it—think?"

"Oh—I—yes. You might send it with a thousand lap shingles, a peck of onions, a pair of tongs, a bolt of tidy cotton and a load of tanbark."—Exchange.

Turn butcher for the summer

You needn't bother with meat blocks, saws, choppers, or any other special fixtures. All you require to do is to lay in a small assortment of our prepared meat dainties. Sensible people quickly recognize the economy of buying their dinners ready for the table during the summer months. We will tell you more about this later on.

Delhi Canning Co., Delhi

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage
for breakfast.
Most perfect preparation
of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process
Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer
should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

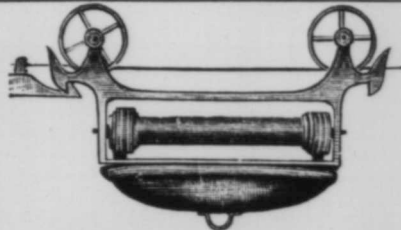
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts
are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in
the market. In use from P.E.I. to Victoria. Send for cir-
cular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal



This is a cut of our high Grocer Refrigerator which we
make in three sizes. We also have two sizes in a low style
of Grocer Refrigerator and in point of workmanship and
efficiency cannot be excelled in this or any other country.
We make them for Butchers', Grocers', Hotel and Family
use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.



Laurentian

SPRING WATER CO.

90 Beaudry Street . . .

Montreal

LAURENTIAN GINGER ALE

LAURENTIAN SODA WATER

LAURENTIAN CREAM SODA

LAURENTIAN TABLE WATER

All our goods are made from the celebrated **Laurentian Artesian Spring Water**, and the
trade will find them equal in every respect (except price) to any brand of imported waters.

Send Sample Order, which will receive Prompt Attention.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather

Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



HALIFAX TRADE GOSSIP.

THE markets this week are practically unchanged. The refinery has been looking for an improvement in prices, and so have merchants who put in a big stock of sugars on the strength of the reports of a short crop. The improvement is slow in coming, and, in fact, seems further off than three months ago. The reports of an improvement in the West India fish market have been verified, and numerous shipments have gone forward. In this connection it may not be out of place to mention that the new fish drying process introduced by T. S. Whitman is having a good effect on the foreign markets. Imperfectly cured fish had an influence against Nova Scotia shippers, but fish cured by the new process is meeting with a ready demand, and is proving a strong competitor with the Norwegian article. Mr. Whitman has concluded a contract of Robin, Collas & Co. to put up one of the dryers at Paspébiac, Quebec. Canso fish dealers want him to put up one on the eastern shore, but it is understood he declines on the ground that he wants the Nova Scotia business for his Halifax establishment.

Molasses is coming in freely. The receipts during the past week have been very large, both by steamer and sailing crafts. The market keeps about steady. Quotations are: Extra fancy Demerara, 38 to 40c.; fancy Porto Rico, 35c.; good do., 33c.; Antigua, 26c.; St. Kitts, 26c., and other grades 25 to 26c.

Everything is quiet in breadstuffs. The flour market is quiet and weak and the outlook is not encouraging. Some dealers throughout the province try to boom trade by inserting misleading reports in the local papers. A New Glasgow paper recently said that bread was about to advance 3c. per loaf on account of the "rise," and a Charlottetown paper reports "flour has advanced 15c. per barrel." All this proves the necessity of the dealers taking a live trade paper. The new mill at New Glasgow is reported to be turning out a good article of flour, which is meeting with a fair demand in eastern Nova

Scotia and Cape Breton. The Dartmouth corn mill is also doing a good business.

Eggs were quoted at 8½c. in Charlottetown on Monday. The price here seems to keep up to 10c. in a jobbing way. Retailers ask from 12 to 14c.

Live Canadian cattle continue to arrive. J. A. Leaman & Co. have a whole stable full of it, which they import mainly for their army and navy contracts and their own local trade. Trade in provisions is fair. The city trade is good, owing, no doubt, to the large amount of money being put in circulation by the work on the new electric tram company's gas-pipe line and other improvements. Chicago mess pork is quoted at \$15.50 to \$16; clear do., \$16.50 to \$17; P. E. Island mess, \$13.50. Canadian plate beef is strong at \$12 and Libby's at \$14. Pure lard is worth 9½c.

Butter and cheese remain unchanged. The butter market is healthy, but the demand in cheese is limited.

Dried fruits are also quiet. The advance of 1c. per lb. in the London market in Valencia raisins has strengthened this market, but has not changed the price. The demand for prunes has improved. Evaporated apples, dates and figs are slow.

There is no change in green fruit this week, owing to the steamer not bringing the regular supplies from Boston on Monday. Some Mediterranean oranges were received from London on Saturday.

A good business is reported in canned goods, but prices remain low.

Mackerel has struck in on the western shore. Fair catches have been made near Yarmouth.

The annual meeting of the New Glasgow Milling Co. took place last week, when the following directors were elected: James Wentworth, Truro; J. L. Jennison, New Glasgow; T. P. Putnam, Onslow; H. V. Jennison, New Glasgow; J. Howard, New Glasgow; W. Christie, Moncton. The meeting was well attended, and the reports showed that the company is doing a very satisfactory business.

PERSONAL MENTION.

Mr. Theo. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week.

W. H. Murphy, representing the Armour Packing Co. of Kansas City, is in Toronto this week and is being introduced to the trade by Mr. Haywood, the firm's Toronto representative.

Mr. Wm. Ramsay, Midlothian, Scotland, formerly a well-known wholesale grocer in Toronto and father of Capt. Ramsay of the 48th Highlanders, is in Toronto this week.

The secretary of the Western Ontario Commercial Travelers' Association has been advised by the general passenger agents of the G.T.R. and C.P.R. that it has been decided to grant the request of the association to allow checking of baggage on tickets purchased ahead at the end of the week, in order to facilitate the movements of the travelers. Instructions have been issued to commence the practice at once.

BEATTY, BLACKSTOCK, NESBITT,
CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO, ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?
WISH THUS TO BUILD
an
advertisement
in the
**CONTRACT-
RECORD.**
TORONTO
will bring you
tenders from the
best contractors

The Eloquence of Daniel Webster



If applied to our cheese, would fail to convey to your mind an edequate idea of its good qualities. Taste alone can do it justice. That is one reason why we are now putting it up in "individual" pots. They sell freely as samples and induce trade in the larger sizes.

A. F. MacLAREN & CO., - Toronto.



Something New *East India Pickles*

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN
IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**

KNOX'S GELATINE

Is without doubt the finest in the world. It received the Medal of Superiority over all brands at:

American Institute Fair	- -	New York,	1891
Boston Pure Food Exposition		Boston,	1891
Detroit Exposition	- -	Detroit,	1892
Mass. Charitable Mechanics Ass.,		Boston,	1892
San Francisco Exhibition	-		1893
WORLD'S FAIR, Only Medal and Diploma,		Chicago,	1893
Cotton States Exhibition	-	Atlanta,	1895

Those who use Knox's Gelatine notice its sparkling purity and use it again with pleasure, for with it dessert-making **is a pleasure**, and nothing impure to go to the table.

A. E. Richards & Co., Agents for Canada, **Hamilton, Ont.**

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON
and they will make a **TRADE FOR YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



Spring Picked!!!
Skilfully Blended!!
Attractively Packed!

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Important to buyers of Blended Teas

NEW LINE IN
STANDARD
BLENDS



22c. per Pound

No low China, only Ceylon and Indian Teas. Good Leaf. Clean, Stout Liquor. Samples on application.

TETLEY & CO.

14 Lemoine Street

MONTREAL

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO
THE QUEEN OF ENGLAND.

Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India.

They are put up in one-pound and half-pound airtight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - Hamilton
A. M. Smith & Co., - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

FOUR REASONS WHY YOU should handle

"SCIENTIFIC" Stove Enamel



Because it is

The Best Neatest Package Will Not Cake Canadian Made

WHY handle foreign goods when you can get BETTER and MORE for your money at home? Is it doing justice to our country? Get it from your wholesale house or direct.

SCIENTIFIC VARNISH MFG. CO.

Telephone 2905.

TORONTO.

WHO IS NEXT ?

Until the end of this month you can have one or five cases of "INSTANTANEOUS TAPIOCA" delivered freight paid to any address in Ontario or Quebec.

Howe, McIntyre Co. MONTREAL, Que.

Price, \$5 50. per case of 50 1-lb. pkgs. Pure Tapioca.

We always have . .

SALT

FOR ANY PURPOSE

Send card for prices.

VERRET, STEWART & CO. QUEBEC AND MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

ARROWROOT



REGISTERED.

In 13-lb. and 6-lb.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms
Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. Our Price List for 1896 is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street Toronto
MONTREAL BRANCH: - 301 St. Paul Street.

A REFRESHING AND TONIC BEVERAGE

Lemon . . .
Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK ?

Prepared by . . .
THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JAMES DICKSON & CO., provisions and fish, Toronto, have assigned to E. R. C. Clarkson.

W. McKee, general merchant, Orton, is offering to compromise.

Joseph Matty, fish, Wellington, B.C., is reported to have left town.

L. R. Gingras, general merchant, Eastman, has assigned to Kent & Turcotte.

Arthur Bourgette, general merchant, St. Clair, Que., has compromised at 50c. on the dollar.

A meeting of the creditors of N. Bloom, general merchant, Valleyfield, Que., will be held 27th inst.

Mrs. J. Stewart, general store, Dunnville, who met her creditors in Toronto the other day, made an offer of 100 cents, but as she made this unsecured and wanted considerable time, the creditors gave her time to make a cash offer. The statement of affairs was as follows: Liabilities, \$3,500; stock, \$8,000; book debts, \$1,100. Toronto houses are interested chiefly.

CHANGES.

James Matthews is starting a grocery store at Ottawa.

E. Merner & Co., grocers, etc., Brandon, Man., are retiring from business.

SALES MADE AND PENDING.

The stock, etc., of G. W. Halstead, general merchant, Roslin, are advertised for sale.

The assets of P. Johnson, general merchant, Lake Megantic, are to be sold on the 22nd.

Halifax Baking & Confectionery Co., Ltd., Halifax, is advertising plant and premises for sale.

Neville & Co., wholesale groceries and liquors, Ottawa, are offering the business for sale.

The stock of S. Hetherington, general merchant, Ayer's Flats, Que., has been sold at 33c. on the dollar.

The bankrupt stock of T. C. Maddock, general merchant, Acton, valued at \$2,389, was sold on Saturday at 68c. on the dollar. The purchaser was H. Dolle, of St. Catharines.

PARTNERSHIPS FORMED AND DISSOLVED.

Chambers & Lewin, grocers, Halifax, have dissolved. Thos. E. Chambers continues in his own name.

Louis Bois and Louis Pigeon have registered a partnership in Montreal to carry on business as grocers under the style of Bois & Pigeon.

T. H. Mallette & Co., groceries and liquors, Montreal; a new partnership has been registered composed of Mr. T. H. Mallette as general partner and Joseph I. Mallette as special partner for \$1,000, to May 1, 1897.

DEATHS.

H. Woodington, groceries, etc., Niagara, is dead.

James J. Fox, flour merchant, Fredericton, N.B., is dead.

W. Penny, of Penny & Sons, general merchants, fish dealers, etc., Ramea, Nfd., is dead.

METHOD OF PRESERVING HONEY.

Down cellar is where the ordinary purchaser of comb honey is almost sure to put it. No place could be more undesirable, remarks an exchange. Dryness and warmth are the requisities for keeping comb honey. As ordinarily kept, comb honey will candy before spring, but by keeping it in a warm atmosphere it will not candy and will really improve with time.

HIRED TO SELL GOODS.

ONE of the wealthiest and most intelligent ladies of Austin entered Mr. Conner's grocery establishment on Austin avenue, and, pointing a jeweled finger, said to the new clerk:

"Send me home a bushel of them pertaterses."

"I suppose you mean a bushel of potatoes," said the clerk, smiling in a supercilious manner. "'Them pertaterses' is hardly good grammar."

The lady flounced out of the store, gritting her teeth. When the proprietor of the store heard that he had lost one of his best customers, he, too, gritted his teeth.

At first he thought that he would discharge the clerk, but, on reflection, as clerks were scarce, he contented himself with telling him that his business was merely to sell goods, and not to correct mistakes in grammar.

"All right, sir," responded the clerk. "I will not seek to enlighten your ignorant customers again."

After that things went on smoothly. The proprietor noticed customers just flocking to his new clerk. He was kept busy all the time. The customers did not care to have anybody except that particular clerk to wait on them. At the same time he could not help noticing that the amount of cash taken was not as large as the run of customers seemed to justify.

One morning the proprietor seated himself near the clerk and pretended to be reading a paper. A colored woman came in and made some purchases. When it came to settling, she counted up:

"Ten pounds of coffee at 20c. a pound makes 40c.: 10c. for soap, 10c. for blueing and 30c. for starch makes 50c.," and putting down a dollar asked for 35c. change, which the clerk promptly gave her.

"Hold on, there! That's all wrong."

"Of course it's all wrong," responded the clerk, calmly, "but I don't consider it my duty to teach your customers arithmetic. I did start out to teach them grammar, when they asked for 'them pertaterses,' but you told me all I had to do was to sell them

goods. If you are not going to let me correct their grammar, I don't see why I should correct their arithmetic."

"That's the last college graduate that I'll hire for a clerk," remarked the proprietor when he got through putting the ex-clerk out into the street.—Texas Siftings.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

"SANITAS"

NATURE'S
GREAT DISINFECTANT.

Non-Poisonous.
Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited,
BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted
in each Canadian City.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.

No medical examination is required for our pension.

Bond policy and rates are away down.

MANUFACTURERS' LIFE
INSURANCE COMPANY

HEAD OFFICE, Toronto, Can.

Some People

Can make good soup—others can not—but whether your customers can or can not, they should use our

.. OX TAIL SOUP ..

If they want to be sure of getting the best results. It is a marvel of strength and nourishment, not a thin, watery mixture, but a rich and wholesome soup. We make a dozen or more soups. Shall we send you a price list?



The Laing Packing and Provision Co.

MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

LIVE GROCERS . . .

BUY and sell

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND keep them.

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price \$2.00 per case; sell at 15 cents per package. Profit on case, \$1.60. You see it pays to sell them—why not do it?

Toronto Salt Works

128 Adelaide Street East
TORONTO, ONT.

City Agents for the Windsor Salt Works

Stearns Bicycles

Are handsome, light, durable. Such grace of design as is embodied in this "fast, easy-running, much-talked-about" mount can only be secured by the most approved methods, finest material and skilled workmanship. The '06 Stearns will be the best bicycle it is possible to produce. Finished at your option in orange or black. Address now for beautiful new catalogue. "The Yellow Fellow"

AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



IS THE BEST.

ASK FOR

MOTT'S

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WHAT'S IN A NAME?



Southwell's Finest Orange Marmalade

In 1-lb. clear Glass Jars. \$1.50 per doz., New Season's Make.

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

McLAREN'S



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, May 21, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
1/4 lb. tins, 4 doz. in case..... per doz.	\$0 75
1/2 " " 3 " " " " " " " " " "	2 00
1 " " 2 " " " " " " " " " "	6 50
3 " " 1 " " " " " " " " " "	10 00
5 " " 1/2 " " " " " " " " " "	16
10 lb. boxes..... per lb.	16
30 lb. pails.....	16
Dominion—	
1/4 lb. tins, 4 doz. in case..... per doz.	1 00
1/2 " " 3 " " " " " " " " " "	1 75
1 " " 2 " " " " " " " " " "	3 00
10 lb. boxes..... per lb.	20
30 lb. pails.....	20
PURE GOLD—	
per doz	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90



Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 " " " " " " " " " " " "	80
" 12, in 6 doz. boxes.....	70
" 3, in 4 " " " " " " " " " " " "	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 doz. in case.....	2 40
oz. tins, 4 " " " " " " " " " " " "	1 10
lb. tins, 1/2 doz. in case.....	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case..... per doz.	1 20
1/2 lb. tins, 3 doz. in case.....	90
1/4 lb. tins, 4 doz. in case.....	60

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins.....	\$1 25
Standard Baking Powder, 1-lb. tins.....	1 50
Jersey Cream B'kg Powder, 1/4-lbs.....	75
" " " " " " " " " " " " " " " "	1 25
" " " " " " " " " " " " " " " "	2 25

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each. per gross.	
No. 1 size (4 gross to a case).....	\$ 2 40
No. 2 size 3 " " " " " " " " " " " "	3 30
No. 3 size 3 " " " " " " " " " " " "	5 00
No. 4 size 2 " " " " " " " " " " " "	6 85
No. 5 size 2 " " " " " " " " " " " "	9 00
Embos'd 97 4 " " " " " " " " " " " "	6 00
Liquid..... per doz.	
Pints, A (6 doz. per bbl).....	\$ 3 30
2 1/2 " " B 9 " " " " " " " " " " " "	2 25
1/2 " " C 15 " " " " " " " " " " " "	1 25
Russet Paste. (3 doz. in box)..... per gross.	
No. 1. In tins.....	\$ 3 75
" 2. " " " " " " " " " " " " " " "	5 65
" 3. " " " " " " " " " " " " " " "	7 85
Russet Cream. (1 gross cases) per doz.	
No. 1. In bottles.....	\$ 0 80
2. In bottles.....	1 60
3. " " " " " " " " " " " " " " "	1 90
4. " " " " " " " " " " " " " " "	

Polishing Cream. (1 gross cases)..... per doz.	
No. 1. In bottles.....	\$0 80
" 2. " " " " " " " " " " " " " " "	1 35
" 3. " " " " " " " " " " " " " " "	2 25
In Metal Tubes.....	1 90
P. G. FRENCH BLACKING..... per gross.	
1/4 No. 4.....	\$4 00
1/2 No. 6.....	4 50
3/4 No. 8.....	7 25
1 No. 10.....	8 25
P. G. FRENCH DRESSING..... per doz.	
No. 7, 1 or 2 doz. in box.....	\$2 00
No. 4, 1 or 2 doz. in box.....	1 25
CROWN PARISIAN DRESSING..... per gross.	
No. 4, 1 or 2 doz. in box.....	5 00

BLACK LEAD.

Reckitt's Black Lead, per box.....	\$1 15
Each box contains either 1 gross, 1 oz. 1/2 gro. 2 oz. or 1/4 gro. 4 oz. per gr.	
Silver Star Stove Paste.....	\$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz.....	7 2

SCIENTIFIC STOVE ENAMEL.

Scientific Stove Enamel..... gross. 1/4 gross. doz.	
Scientific Stove Pipe Varnish..... 9 00 2 50 90	
Scientific Furniture Polish.....	1 25

BLUE.

KEEN'S OXFORD..... per lb.	
1 lb. packets.....	\$0 17
1/4 lb. " " " " " " " " " " " " " " "	0 17
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

CORN BROOMS

CHAR. BOECKH & SONS. per doz. net.	
Carpet Brooms—	
" Imperial," extra fine, 8, 4 strings.....	\$3 65
" " " " " " " " " " " " " " " "	3 45
" " " " " " " " " " " " " " " "	3 25
" " " " " " " " " " " " " " " "	3 30
" " " " " " " " " " " " " " " "	3 10
" " " " " " " " " " " " " " " "	2 90
" " " " " " " " " " " " " " " "	2 90
" " " " " " " " " " " " " " " "	2 75
" " " " " " " " " " " " " " " "	2 60
" " " " " " " " " " " " " " " "	2 40

BIRD SEEDS.

BART. COTTAM & CO.	
"Cottam's" Bird Seed.....	0 67
Warblers Bird Seed.....	0 66 1/2
Belgian Bird Seed.....	0 65 1/2
International Bird Seed.....	0 65
German X Bird Seed.....	0 65 1/2
German Bird Seed.....	0 65 1/2
London Bird Seed, bulk 25 lb. cases.....	0 65
Bird Gravel, 10c. pkts., 24 in case.....	0 66
Bird Gravel, 5c. pkts., 48 in case.....	0 63

CANNED GOODS.

per doz	
Apples, 3s.....	\$0 80
" " " " " " " " " " " " " " " "	\$0 80
" " " " " " " " " " " " " " " "	1 80
Blackberries, 2.....	1 75
Blueberries, 2.....	0 90
Beans, 2.....	0 75
Corn, 2s.....	0 55
Cherries, red pitted, 2s.....	2 00
Peas, 2s.....	1 00
" " " " " " " " " " " " " " " "	1 10
" Sifted select.....	1 45
" Extra sifted.....	1 50
Pears, Bartlett, 2s.....	1 65
" " " " " " " " " " " " " " " "	1 75
" " " " " " " " " " " " " " " "	2 40
Pineapple, 2s.....	1 75
" " " " " " " " " " " " " " " "	2 40
" " " " " " " " " " " " " " " "	2 40
Peaches, 2s.....	1 90
" " " " " " " " " " " " " " " "	2 50
" " " " " " " " " " " " " " " "	2 50
Plums, Green Gages, 2s.....	1 85
" " " " " " " " " " " " " " " "	2 00
" Lombard.....	1 60
" Damson Blue.....	1 60
" " " " " " " " " " " " " " " "	0 80
Pumpkins, 3s.....	0 80
" " " " " " " " " " " " " " " "	2 10
" " " " " " " " " " " " " " " "	2 25
Raspberries, 2s.....	1 40
Strawberries, choice, 2s.....	1 90
Succotash, 2s.....	1 15
Tomatoes, 3s.....	0 80
Lobster, talls.....	1 85
" " " " " " " " " " " " " " " "	2 50
" " " " " " " " " " " " " " " "	1 10
Mackerel.....	1 35
Salmon, Sockeye, talls.....	1 35
" " " " " " " " " " " " " " " "	1 35
" Cohoes.....	1 10
Sardines, Albert, 1/2 s tins.....	0 13
" " " " " " " " " " " " " " " "	0 20
" Sportmen, 1/4 a genu-ine French high grade, key opener.....	0 13 1/2
" " " " " " " " " " " " " " " "	0 10 1/2
Sardines, key opener, 1/2 s.....	0 11
" " " " " " " " " " " " " " " "	0 18 1/2
" " " " " " " " " " " " " " " "	0 19

The Astute Grocer

Who experiments with a miscellaneous list of **STARCHES** is like the man who "digs a well to put out a house on fire." While he experiments, his customers are leaving. Our

EDWARDSBURG STARCH

has long since passed the period of experiment, and has become the standard.

Don't risk the losing of customers by gratifying your curiosity in blind investigations.

Accept "**EDWARDSBURG**" as your standard, make it your Leader, and further investigation is unnecessary.

EDWARDSBURG STARCH CO.

Cardinal, Ont.

Sardines, other brands 9 1/4 11	0 16	0 17
" P. & C., 1/4's tins	0 23	0 25
" " " " "	0 35	0 36
Sardines, Amer., 1/4's "	0 04 1/2	0 09
" " " " "	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardley's Boneless Herring. per doz. 1 4z

Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	
Cocoa essence, 3 oz. packages	per doz. \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb. 0 40
Rock Chocolate, loose	0 37 1/2
" " " " " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODD HUNTER, MITCHELL & CO.'S	
Chocolate—	
French, 1/4's—6 and 12 lbs.	per lb. 0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, " " " "	0 22
Rock, " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	
per doz.	1 40
Cocoa—	
Case of 112 lbs. each	per lb. 0 35
Smaller quantities	0 37 1/2

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4's)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes		0 22 1/2
1/4 lb. cake, per lb.	0 40	
Royal Navy Chocolate, 12 lb. boxes		0 30
1/2 lb. cake, per lb.	0 40	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.		0 35
WALTER BAKER & CO.'S		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each		0 42
Baker's Vanilla in boxes, 12 lbs. each		0 50
Caracas Sweet, in boxes, 6 lbs. each		0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.		4 20
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each		0 25
Grocers' Style, in boxes, 6 lbs. each		0 25
Eight cakes to the lb., in bxs, 6 lbs. e.		0 25
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.		0 50
Breakfast Cocoa—		
In bxs, and 12 lbs. each, 1/2 lb. tins.		0 49

COFFEE.

Green.	
Mocha	per lb. 0 28
Old Government Java	0 30
Rio	0 30
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND		
Corned Beef, 1 lb.	1 40	1 50
" " " " " 2 lb.	2 60	2 75
" " " " " 4 lb.	5 50	5 80
" " " " " 6 lb.	8 50	8 80
" " " " " 14 lb.	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" " " " " 2 lb.	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" " " " " 2 lb.	2 75	2 85
Brawn 1 lb.	2 35	2 50
" " " " " 2 lb.	4 60	4 80
" " " " " 14 lb.	14 50	15 00
Ox Tongue, 1 1/2 lb.	7 00	7 20
" " " " " 2 lb.	8 50	8 80
" " " " " 2 1/2 lb.	10 75	11 00
Lunch Tongue, 1 lb.	3 35	3 50
" " " " " 2 lb.	6 50	6 80
Chipped Beef, 1/2 lb.	1 60	1 70
" " " " " 1 lb.	2 65	2 80
Pigs Feet, 1 lb.	1 65	1 75
" " " " " 2 lb.	2 45	2 60
WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
" " " " " 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Flower Roast	5 00	
Sliced Gold Band Bacon	3 00	

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " " " 2 "	2 40	2 55
Comp Corn Beef 4-lb. cans	6 "	7 75
" " " " " 6 "	16 00	18 00
" " " " " 14 "	2 60	2 65
Mince Callops 2 "	3 40	3 50
" " " " " 2 "	6 00	6 00
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	2 50	2 50
" " " " " 1 "	4 00	4 00
Soups, assorted 2 "	1 50	1 50
" " " " " 2 "	2 25	2 25
Soups and Boull. 2 "	1 80	1 80
" " " " " 6 "	4 50	4 50

Codfish.

Beardley's Shredded, 2 doz. pkgs.	0 90
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CHEWING GUM.

ADAMS & SONS CO.	
Tutti Frutti, 36 5c bars	per box \$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs.	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

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CO.
0 07
0 05 1/4
0 06
0 05 1/2
0 05
0 04 1/2
b. cases. 0 05
case. 0 06
ase. 0 03

ODS, per doz
.. \$0 80 \$0 95
.. 1 80 2 25
.. 1 75 2 00
.. 0 90 1 10
.. 0 75 0 95
.. 0 55 0 70
.. 2 00 2 25
.. 1 00 1 10
.. 1 10 1 10
.. 1 45 1 50
.. 1 65 1 70
.. 1 75 2 10
.. 2 40 2 40
.. 1 90 2 20
.. 2 50 3 00
.. 1 85 2 00
.. 1 60 1 75
.. 0 80 0 90
.. 2 10 2 20
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.. 1 90 2 10
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0 18 1/2



Keep ..
your
stock
Moving

Don't buy up stuff that you can't sell. Buy goods that your customers want and your stock will keep moving.

Yucan Oil Blacking

is the best polish on the market and is well liked by everyone who has tried it. Order a sample case from your wholesaler or from the manufacturers.

The F. F. DALLEY CO., Ltd.

— Hamilton

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE
TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151
St. Maurice Street

Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

A GLASS PITCHER



... Free

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

What is it ?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

SOAP.
Babbitt's "1776" Soap Powder \$3 5



1 Box Lot..... 4 20
5 Box Lot..... 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		per lb.	per lb.
Congou—			
Half Chests Kaisow, Mon-		0 12	0 60
ing, Paking			
Caddies, Paking, Kaisow		0 18	0 50
INDIAN.			
Darjeelings		0 35	0 55
Assam Pekoes		0 20	0 40
Pekoe Souchong		0 18	0 25
CEYLON.			
Broken Pekoes		0 35	0 42
Pekoes		0 20	0 40
Pekoe Souchong		0 17	0 35
CHINA GREENS.			
Gunpowder—			
Cases, extra firsts		0 42	0 50
Half Chests, ordinary			
firsts		0 22	0 38

Young Hyson—			
Cases, sifted, extra firsts.	0 42	0 50	
Cases, small leaf, firsts ..	0 35	0 40	
Half Chests, ordinary			
firsts	0 22	0 38	
Half Chests, seconds	0 17	0 19	
Half Chests, thirds	0 15	0 17	
Half Chests, common	0 13	0 14	

PING SUEYS.

Young Hyson—			
Half Chests, firsts	0 28	0 32	
Half Boxes, firsts	0 28	0 32	
Half Boxes, seconds	0 16	0 19	

JAPAN.

Half Chests—			
Finest May pickings	0 38	0 40	
Choice	0 32	0 36	
Finest	0 28	0 30	
Fine	0 25	0 27	
Good medium	0 22	0 24	
Medium	0 19	0 20	
Good common	0 16	0 18	
Common	0 13½	0 15	
Nagasaki, ½ chests Pekoe	0 16	0 22	
Oolong	0 14	0 15	
Gunpowder	0 16	0 19	
Siftings	0 07½	0 11	

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.	
No. 2. " 50c.; " 35c.	
Mixed. " 40c.; " 30c.	

"ALADA" CEYLON.



	per lb.
Green label, retail at 30c.	0 22
Blue label, retail at 40c.	0 30
Red label, retail at 50c.	0 36
Gold label, retail at 60c.	0 44
Terms. 30 days net.	

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.	
Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's: Twin Gold	
Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49

Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
L. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	\$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	43
Spun roll chewing, boxes	55

Plug smoking (with or without tags)—		per lb.
Black Crown smoking, in caddies		0 35
Crown Rouge smoking		0 38
Leaf tobacco, in bales	0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Madre E Hijo, Lord Lansdowne	\$60 00
Paneltas	60 00

Madre E Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
Reina Victoria Especial	50 00
Conchas de Regalia	50 00
Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$ 1 45
" " " " " 2	1 60
" " " " " 3	1 40
" " " " " 4	1 55
" " " " " 5	1 40
Tubs, No. 0	8 00
" " " " " 1	6 50
" " " " " 2	5 50
" " " " " 3	4 50
Washboards, Globe	1 90 2 00
" " Water Witch	1 40
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	1 80
" " Quick and Easy	2 00
" " World	1 75
" " Rattler	1 30
Butter Tubs	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 30
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 50
Per Case.	
Matches—	
5-Case Lots, Single Case	
Telegraph	\$3 30 \$3 50
Telephone	3 10 3 30
Tiger	2 60 2 80
Parlor	1 70 1 90
Red Parlor	1 70 1 90
Safety	4 00 4 20
Favorite	2 25 2 35
Flamers	2 25 2 35

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Acme Licorice Pellets
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Licorice Lozenges
"Purity" Penny Licorice

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OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall out. The hoops expand and contract with the wood. **BEST GOODS MADE.**

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MANUFACTURERS OF



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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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TORONTO

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ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say:—

* * * * *

For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it. It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively. Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES HONEY JARS

ETC.

Prices Right.

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