

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, SEPTEMBER 21, 1906.

NO. 38.



Raised on it.

If your customers are thoughtful
housekeepers they will know of

Robinson's Patent Barley

If they don't know of it, you
will do them a service by tell-
ing them of it, and at the same
time make a good profit on the
sale of the goods.

WRITE US FOR PARTICULARS

Frank Magor & Co., 403 St. Paul St., MONTREAL, Agents for the Dominion

The Selling of SYRUP is an Easy and
Profitable Thing When it is

CROWN  BRAND

Table Syrup

that is offered to your customers. CROWN BRAND TABLE SYRUP
is the most perfect product of Corn. As a syrup it is clear, clean, golden
in color, delicious in flavor and perfect syrup consistency. You cannot
buy a better syrup and should not want to sell any other corn syrup.

FOR SALE BY ALL JOBBERS.

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

Works,
CARDINAL, Ont.

53 Front St. East,
TORONTO, Ont.

164 St. James Street,
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 29

There's Money In It.

There's a large business to be done in Burton's All-Healing Tar Soap.



1. It is a pure high-grade antiseptic soap
2. The ideal soap for Doctors, Surgeons, Dentists, Medical Students and Nurses. With this class of people it sells largely.
3. Every home is visited by sickness or accident; therefore Burton's All-Healing Tar Soap has a place in every home.
4. For cleansing the hair and scalp it is very beneficial.
5. It is used by many of the leading hospitals throughout Canada.
6. It bears a good profit and is a good seller.

Vital reasons why you should sell

Burton's All-Healing Tar Soap

One of the excellent lines manufactured by Albert Soaps, Limited, Montreal

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal



**Y. & S.
SCUDDER
M. & R.**

STICK LICORICE

ACME PELLETS

**M. & R. WAFERS
LOZENGES, ETC.**

and a complete line of

Hard and Soft Licorice Specialties.

Price Lists and Illustrated Catalogue on request.

National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. McINDOE, Agent.

Montreal Depot, 21 Bonsecours St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.	TORONTO
JOHN W. BICKLE & GREENING,	HAMILTON
GEO. H. GILLESPIE,	LONDON
JOSEPH CARMAN,	WINNIPEG

**Doubt
Less**

"Earn More"
"Earn More"
"Earn More"

and

"Earn More"
"Earn More"

**Earn
More**

Earn more money by buying goods of standard value—Doubt less when choosing. Think more of quality than price. How about those dusty, dirty, fly-specked packages up there on the shelf? What did it, quality or price? "Doubt Less and Earn More."

**Sell Goods of Known
Quality**



"SHELL BRAND"
(LA COQUILLE)

"Shell" Soap

Containing 67 per cent. of pure oil as against 60 per cent. in ordinary brands. Packed and shipped in cases and boxes in bars of 1 pound each and upwards. Pressed Cakes in boxes also. "Earn More" by selling it.

Cox's Gelatine

Best and goes farthest—always produces sure results. Oldest and most trustworthy. Quality always the same—always *highest* quality. In powdered and shredded form.

Codou's Macaroni

Made only from the real Taganrog Russian Wheat—no other wheat produces quality so superb. Full weight—unvarying quality. Every package tastefully packed and labelled.

ARTHUR P. TIPPET & CO., Agents



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOS, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQueune, Paspébiac.

CHARLOTTETOWN, P. E. I.

HORACE HASZARD
IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.
EXPORTER of Cheese, Butter and Canned Goods.
AGENT in Canada and the United States for the famous BRAHMIN TEA.
Charlottetown, Prince Edward Island.

HALIFAX, N. S.

J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N. S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P. O. Box 238, MOOSE JAW, Sask
Office, 8 Main Street.

MONTREAL.

J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

TEL. MAIN 778. BOND 28.

J. H. MAIDEN
425 St. Paul Street, MONTREAL
Manufacturers' Agent and Commission Broker.
Domestic and Foreign Agencies solicited.
Special attention to introducing New Lines to the Trade.

A. J. HUGHES
Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,
1483 Notre Dame Street, MONTREAL
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

BANANAS
exclusively the year round.
Best fruit Properly crated Lowest prices
JOSEPH BROWN & SONS
29 and 31 Youville Square
Montreal

TORONTO.

W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

MacLAREN IMPERIAL CHEESE CO. Limited
AGENCY DEPARTMENT:
Agents for Grocers' Specialties and Wholesale Grocery Brokers.
Correspondence solicited. Address all communications to our head office.
26 Front St. East, Toronto

Ask us for prices on
EVAPORATED APPLES

W. H. MILLMAN & SONS
Grocery Brokers
TORONTO

W. G. Patrick & Co.
Manufacturers' Agents
and Importers
29 Melinda St., Toronto

McGAW & RUSSELL
Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2647

C. E. KYLE **S. HOOPER**
KYLE & HOOPER
Wholesale Grocery Brokers and Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

QUEBEC.

P. W. CARRIER
COMMISSION
GROCERIES, FLOUR, GRAIN
Domestic and Foreign Agencies Solicited.
Hochelaga Bank Building,
QUEBEC.

WINNIPEG.

DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

STUART WATSON
Manufacturers' Agent and Wholesale Commission Broker.
Winnipeg, Man.
Highest References. Correspondence Solicited.

W. A. TAYLOR
BROKER and WAREHOUSEMAN
243 Main Street
WINNIPEG, MAN.
HIGHEST REFERENCES

ESTABLISHED 1887.
JOSEPH CARMAN
Wholesale Grocery Broker and Manufacturing Agent.
Union Bank Block, Rooms, 722 and 723
Winnipeg, Man.
Correspondence Solicited. Highest References.

(Continued on page 4.)

New Seasons--
Early May Pickings

JAPAN TEAS

Drop us
a Card
for
Samples
and
Quotations

We have just passed into stock an invoice showing very handsome style and excellent draw—

You'll do well to stock up with

JAMAICA CRYSTALS **RAW SUGARS** GROCERY BARBADOES

Under present market conditions, these are particularly good buying at our present quotations—

If you are looking for a really good **IMPORTED ENGLISH MALT VINEGAR**

YOU SHOULD SELL—**HOLBROOK'S**—It has **QUALITY**
CASES 3 DOZ. REP. QUART BOTTLES— TRY A CASE WITH YOUR NEXT ORDER—

The **EBY, BLAIN CO., LIMITED,** WHOLESALE GROCERS
TORONTO

TRADE WAS

NEVER BETTER

with us, than it is now

WHY?

Because the **extraordinary quality** of our Blends,
and the manner in which we prepare them for
retail sale is **unequaled.**

The Blue Ribbon Tea Co., Limited
12 Front East, Toronto



JESSELL
and Importers
st, Toronto
responsibility Solicited
2647

S. HOOPER
OPER
Brokers and
Agents
Toronto
missions solicited

ARRIER
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ATSON
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HOUSEMAN
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MAN.
ENCES

1887.
ARMAN
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s, 722 and 723
Man.
Highest References.

Manufacturers' Agents—Continued.

WINNIPEG.

G. C. WARREN
REGINA

Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

H. W. MITCHELL
WINNIPEG, MAN.

Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.

Highest references and financial responsibility.

G. B. THOMPSON
Wholesale Broker and Commission Merchant

159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

A GOOD COUNTER FOR SALE

Here's an excellent chance for a merchant to buy a second-hand counter at a reasonable price.

The top is walnut, the front and sides oak.

Size, 2 feet, 2 inches wide; 3 feet deep; 15 feet long.

THE MACLEAN PUBLISHING CO., Limited
10 FRONT ST. EAST, TORONTO

R. B. WISEMAN & CO.
WINNIPEG, MAN.

Wholesale Brokers and Storage Warehousemen.

CENTRALLY LOCATED.

Can handle a few additional lines.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firms wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

"CRYSTAL BRAND" VEGETABLE PARCHMENT
TASTELESS, ODORLESS, WATERPROOF, PURE, CLEAN
JUST RIGHT FOR BUTTER WRAPPERS

SAMPLES AND PRICES FOR THE ASKING.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence invited.**

—OFFICES IN CANADA—

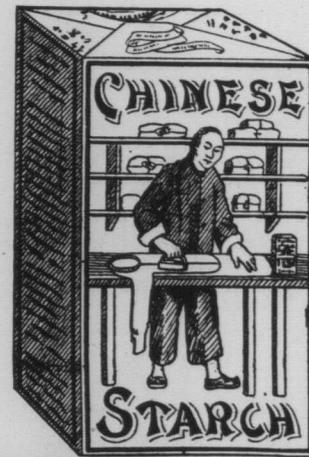
CALGARY, ALTA.
HALIFAX, N.S.
OTTAWA, ONT.

HAMILTON, ONT.
QUEBEC, QUE.
VANCOUVER, B.C.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.



CHINESE Starch

The best money maker in your store—
Write for particulars—

OCEAN MILLS, - MONTREAL

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80).

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

VICTORY DINNER RELISH



is the sauce for every dinner—hot or cold, and the sauce for every Grocer,—large or small.

Awarded 16 Medals.

SPECIFY IT IN YOUR NEXT ORDER.

G. F. SUTTON, SONS & CO.

King's Cross

LONDON, ENGLAND

CANADIAN AGENTS:

MACLURE & LANGLEY, Ltd

154 Pearl St., Toronto
30 Hospital St. Montreal

Leaders **OURS** **YOURS**

Canada First (Aylmer)

Little Chief (Picton)

Log Cabin (Trenton)

Horseshoe (Bowlbys)

Kent (Chatham)

Auto (Canadian Cannery)

Canadian Cannery **LIMITED**



Starch

our store—

MONTREAL

GLAND

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are allowed to
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RY

LISH

sauce for
dinner—
cold, and
auce for
Grocer,—
or small.

16 Medals.

**CIFY IT
JR NEXT
DER.**

**SUTTON,
& CO.**

's Cross

, ENGLAND

AN AGENTS:

& LANGLEY, Ltd

1 St., Toronto

1 St. Montreal

Prejudiced in Favor

of Old Homestead Canned Goods is every housewife who has displayed before her the handsome, richly lithographed package of Old Homestead Canned Goods.

She doesn't know for a fact that because the label is a beauty that therefore the contents are delicious. But she rightly infers that a firm so careful with the label they use, will likewise be particular with every other detail in the canning business, and the result—perfection.

That is the reason we advise all retailers to bring

OLD HOMESTEAD BRAND CANNED GOODS

to the front. They will bear inspection. Inspection means a trial order, and a trial order means a permanent user of Old Homestead brand. It means greater consumption of canned goods, more sales and greater profits for you.

Old Homestead Brand Canned Goods will better repay pushing on your part than any other brand, because they are thoroughly reliable, always delicious, will please your customers, will sell more readily and more largely than any other brand.

**Insist on Having Old Homestead, the
Brand of Quality.**

The Old Homestead Canning Co.

PICTON, ONT.

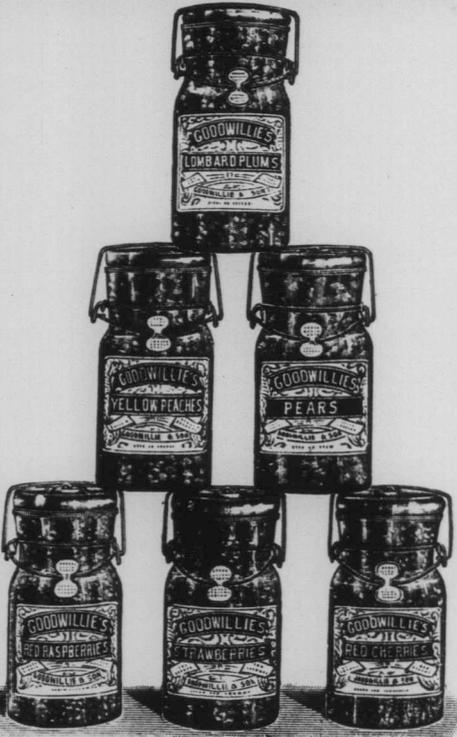
Our Factory now boasts the most up-to-date equipment for making Catsup in Canada. We also have one of the best Catsup Cooks on the Continent.

For the last four weeks we have been buying tons and tons of the very finest Rose Tomatoes. These have been washed, scalded, peeled and seeded, then have gone through the process of making them into Crest Brand Tomato Catsup. Nothing of the delicious flavor of the ripe tomato has been taken away, and our chef's blending of the spices and condiments has given it an appetizing piquancy that cannot be equalled.

Put up in large 14-oz screw-top bottle, with an exceptionally pretty label, it makes one of the most attractive packages ever put on the market. We guarantee its purity, and the absolute cleanliness of our factory and methods makes its wholesomeness beyond dispute.

Packed in cases of two doz., \$1.00 per doz. f.o.b. Montreal.

THE OZO CO., LIMITED
MONTREAL



THEY
Sell Well

Show
a Nice Profit

Give
Satisfaction.

WHY?

Because they are
CANADA'S BEST
ROSE & LAFLAMME, MONTREAL

Batger's Whole Fruit Strawberry Jam

Batger & Co., London, England, with over 150 years experience, together with the finest Garden Strawberries England can produce, are to-day manufacturing Strawberry Jam by the most modern methods, in a factory where cleanliness comes first. As a result we are offering you a first-class reliable article, a jam that every Good Grocer in Canada can sell to his customers, knowing that it will give the satisfaction that builds up trade.

ROSE & LAFLAMME
MONTREAL and TORONTO

When buying your
Valencia Raisins
Ask your Wholesaler
for these Reliable Brands
MAHIQUES, DOMENECH & CO.
"M. D. & Co." Special Fancy Quality
"W. Abel" Standard Quality
*4 Cr. Layers
Selected
Fine Off Stalk*
They will please you
AGENTS—
ROSE & LAFLAMME MONTREAL
TORONTO

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable
"IMPERIAL BRAND"
MAPLE SYRUP
has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME
AGENTS, MONTREAL.

YOU CAN DOUBLE

Your tea-trade by bringing to the notice of your customers

"SALADA"

Ceylon Tea

This is being proven every day by thousands of grocers throughout Canada.

Make "SALADA" your leader and see what it will do for you

Prices and samples from

The "SALADA" Tea Co., Toronto or Montreal



GILLETT'S LYE
The Good Cleaner.

GILLETT'S LYE

is a good cleaner, it cleans thoroughly, whether the dirt is visible or invisible.

Grocers can recommend Gillett's Lye, it's a trade bringer to your store.



Gillett's Chemical Works, Established 1852.

"MADE IN CANADA" PICKLES AND RELISHES



Not only because "Made in Canada," but that none better are made anywhere is the reason

"STERLING" BRAND PICKLES

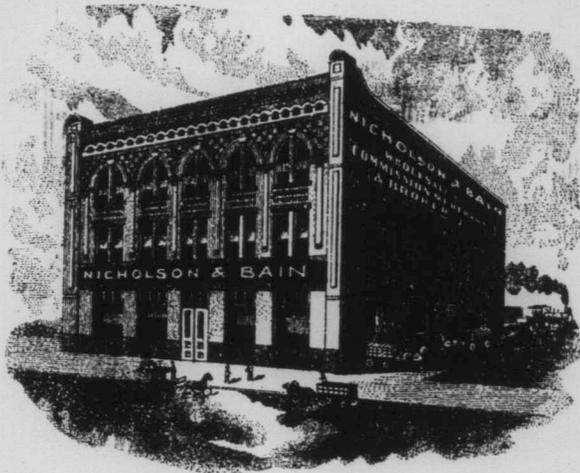
have won favor among Canadian people everywhere and are selling favorites with all grocers.

Buy From Your Jobber or Direct

THE T. A. LYTLE CO. Limited
TORONTO, CAN.

WINNIPEG and CALGARY

The distributing centres of Western Canada



TO MANUFACTURERS AND SHIPPERS

DEAR SIRS,—

What **are you** doing to secure a foothold in the rapidly increasing trade of **Western Canada**. Do you want to establish **your name** and **your Brands** now in this **Great West**. If so, do not put it off till to-morrow and allow your competitors to take advantage of your delay, but write us at once. We offer you our services as wholesale commission merchants and brokers, and can also distribute and store cars of general merchandise at reasonable rates.

We will be pleased to quote any firm in Canada, Great Britain or foreign countries prices of Rolled Oats, Oatmeal or Mill Feed, cost and freight or c.i.f. any point.

We are, Yours truly,

NICHOLSON & BAIN,
Wholesale Commission Merchants and Brokers
WINNIPEG and CALGARY

Established 1882.

The Handsome Label on "Riverdale Brand" Simply Stirs
Up Sales.

The label is sometimes an index of the people behind the pack. The label on

RIVERDALE
BRAND Canned Goods 

indicates that The Lakeside Canning Co. is a model of cleanliness,
has an eye for the attractive, and is justly proud of Riverdale Brand.

You had better book your orders now.

— WRITE OR WIRE —

The Lakeside Canning Company, Limited

Wellington, - Ontario

VALENCIA
RAISINS

ASK your Jobber for

RIERA'S "Maple Leaf" brand

D. RATTRAY & SONS

AGENTS

QUEBEC

Montreal

OTTAWA

**DO
YOU
SELL
COFFEE
?**

HAVE you any customers who, while buying most of their household necessities from you, **don't buy coffee** at your store? Why is it? Simply because they think **better** coffee can be got somewhere else. Just to meet this condition we have specially blended and packed in handsomely embossed one-pound tins a coffee **so good** that, if once tried, these customers who now go elsewhere for coffee will buy that also **from you** with the rest of their goods.

OUR **White Swan blend** is a coffee for **particular** people. It so pleases popular taste that nothing else seems quite as good. It is a coffee that **makes** trade and **keeps** it. Try a sample lot and see how your coffee sales will grow.

THE ROBERT GREIG COMPANY

LIMITED

White Swan Mills,
TORONTO

Ready ?

There's going to be a big demand for

**'CAMP'
COFFEE**

Customers everywhere—yours among the rest are determined to *try it*. Once they have tried it, they will be even more determined to use it regularly. "CAMP" Coffee is the safest stock you can buy—never deteriorates in price or quality; never wastes; always does credit to the seller, and gives full satisfaction to the buyer. Is your stock of "CAMP" Coffee **READY ?**

R. PATERSON & SONS,
COFFEE SPECIALISTS, GLASGOW.

Agents:
**ROSE & LAFLAMME,
MONTREAL.**



ROWAT'S

The name that applied
to

**PICKLES and
OLIVES**

means

Quality the best
Profit satisfactory
Business increasing

**You can't wish for more.
All jobbers.**

RED ROSE

is one of the oldest brands of Indo-Ceylon Tea on the Canadian market. There are a great many brands, some claiming to be as good as **Red Rose**.

Do any of them **EVER CLAIM TO BE BETTER?**
IF NOT, WHY NOT?

BUY A POUND

of **Red Rose** Tea and compare it with any other Tea at about the same price, and you will know why it is an **acknowledged standard** that competitors everywhere try to match.

Are you satisfied with their "matches," or do you prefer to handle the tea that they admit cannot be beaten. The one they can only **try to match?**

T. H. Estabrooks

Tea Importer and Blender

St. John, N.B.

Branches { TORONTO, ONT.
WINNIPEG, MAN.

THE CANADIAN GROCER

SEEDED RAISINS

We can give you lowest quotations on these for either
present or future delivery

THE DAVIDSON & HAY, LIMITED
WHOLESALE GROCERS, TORONTO

Nature does not produce, nor
Science prepare a tea more perfect
than

Japan Tea

*Pure, Clean,
Fragrant, Healthy and
Nourishing*

The wise grocer studies the Tea question -

HORSESHOE SALMON

NEW GOODS. 1s tall, 1s flat, 1/2s flat.

Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**



much n
price o
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The

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Our
gives wo
delicious
Recc
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Tho



OUR MOTTO:

"Quality Regardless of Price"

much more than the ordinary brands put on the market, but is sold at a very slight advance in price over the ordinary brands. Now, what is true of our **Cream Sugar Corn** quality is also equally true of **Farmers' Brand of Canned Peas, Corn, Beans, Tomatoes, etc.** These are **all** delivered from our own fields to the factory, and packed fresh the same day as they are gathered.

This motto peculiarly applies to our **Cream of Sugar Corn**, which in selection, careful handling, ingredients of syrup, is made to cost

Proof of dealers' and consumers' appreciation being that though our **1906 Pack** doubles that of 1905, but very little of the former remains to be sold. We solicit a small trial order that you may be in the swim with dealers who are buying our goods.

The FARMERS' CANNING COMPANY, Limited
BLOOMFIELD, ONT.

"EDINBURGH'S PRIDE"

EVERY BOTTLE OF



Symington's
"Edinburgh"

Coffee Essence

does credit to the makers and the city of production. Every bottle gives satisfaction and helps to create further demand.

Our **ESSENCE OF COFFEE AND CHICORY** gives wonderful value. One bottle makes 40 cups of delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer outings. It always pleases.

Thos. Symington & Co.
EDINBURGH

Agents—W. B. BAYLEY & CO.
Cor. Church and Colborne Sts. Toronto.

The Strike is still spreading

It's the only strike that has the approval of employer and employe, and the public

It's the strike of

Our Matches

We cannot turn them out fast enough. If you haven't tried any ask your jobber, or write us.

The Improved Match Co.,

Limited

Head Office:
BOARD OF TRADE,
MONTREAL.

Factory:
DRUMMONDVILLE,
P. Q.

And
She Trusted You!

Loss of confidence begets loss of trade—it's a good thing to keep on the safe side of the "Woman of the house." When you told that woman last week that a particular kind of Salt (not Windsor Salt) wouldn't cake and was pure, she believed you, but she didn't know you made a little extra profit on the Salt. She trusted you and later found out her mistake.

Next Time Give Her
Windsor Table Salt

—the Salt that set the standard of quality for other salts so many years ago. "Windsor"—the pure, white Salt. Give her Windsor Salt and you can be absolutely sure that whatever you may say about it will be **so absolutely**. That woman will keep on trading at your store.

The Canadian Salt Co., Limited
Windsor, Ont.



CAPSTAN BRAND
High-Grade Tomato Catsup

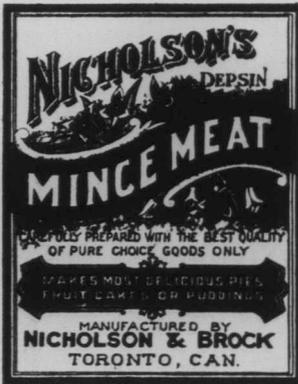
Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

We guarantee this Catsup to give perfect satisfaction.

Ask your wholesale Grocer for it or see our travellers' samples.

The CAPSTAN MFG. CO., Toronto, Ont., Can.



FEED YOUR STORE ON GOOD ARTICLES

You cannot have a substantial business without substantial articles.

NICHOLSON'S MINCE MEAT

has stood the test of time. It has always been the Best. It always will be the Best.

We are just going to tell you to stock up

- N. & S. JELLY POWDER
- N. & S. ICING POWDER
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NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.

"Health"
COCOA
— IS —
Absolutely Pure



Trade Mark.

It is the right article to stock, being

RIGHT IN QUALITY
RIGHT IN PRICE
RIGHT IN PROFIT

SOLE MANUFACTURERS:
Hy. Thorne & Co., Limited
THE COCOA WORKS

LEEDS, ENGLAND

SOLE AGENTS FOR THE PROVINCE OF ONTARIO:

GREEN & CO., 25 Front St. East, TORONTO

Good Coffee

Good Trade

Good Profit



FOR THE MAN
WHO SELLS

Chase &
Sanborn's

HIGH-
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Chase & Sanborn

The Importers, - MONTREAL

VALENCIA RAISINS

SULTANA RAISINS

CURRANTS

For Import—

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THOS. BELL, SONS & CO.,
MONTREAL

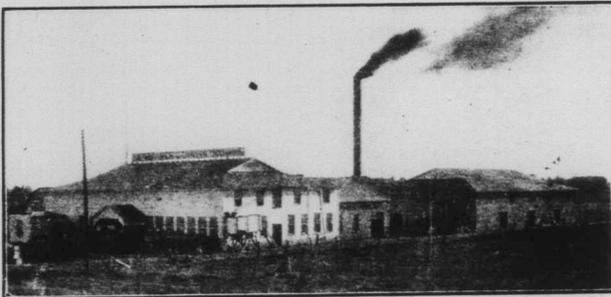
The Season for Coffee

If there has been anything wanting in your coffee trade that has puzzled you, give up worrying. Write us for samples of our "CLUB" and "PRINCE OF WALES" brands. These brands of coffee will do for you what they have done for others—increase your coffee trade.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 66.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.
Telephone orders receive prompt attention.



*Cleanliness is a mighty
important factor with the
Napinee Canning Co.*

All the floors in our factory are made of cement. The ceilings in our factory are very high. A first-class sewer runs direct from our factory to the river.

These virtues cannot do other than this one thing :
produce perfect sanitary conditions for putting up

"CANADA'S PRIDE" CANNED FRUIT and VEGETABLES

Have you ordered our delicious Tomatoes,
our delicious Corn ?

WM. GALBRAITH & SON,
Sole Agents for Montreal.

NAPANEE CANNING CO., Limited
W. A. CARSON, Manager - - Napinee, Ont.

WILLIAM GALBRAITH & SON WHOLESALE GROCERS

68 MCGILL ST., MONTREAL

We control the sale of

"CANADA'S PRIDE" CANNED GOODS

FOR MONTREAL

The Best in the Dominion.

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To Make Good Pickles
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SPICES
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SIGN OF PURITY

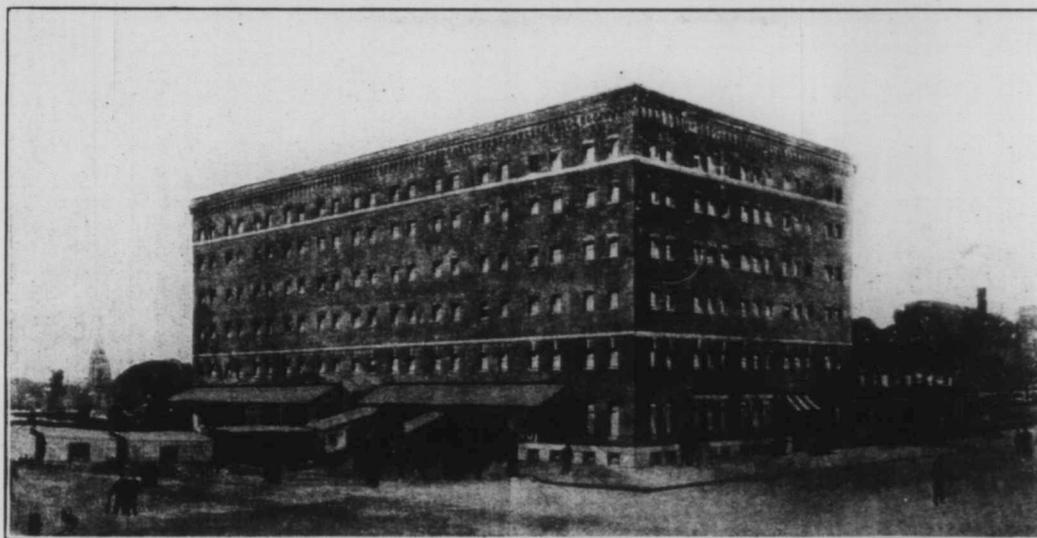
Stock Now
WACSTAFFE'S Sealed Fruits,
in glass
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in glass
ALL PURE FRUIT and SUGAR

If You Want the First FIGS in Canada

send us your orders for shipment on arrival, four row, five row boxes, and 2½-inch and 3-inch Figs in 24s, and 48s. We also have earliest new Sultanas, Shelled Almonds, and a large assortment of Malaga Table Raisins, all descriptions. These come by fast steamer. New Prunes arrive October, new Seeded Muscals arrive October. We got in right on these goods. See our travellers before placing your order.

When in a hurry phone 596, our long distance number.

BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON



TERMINAL STORAGE WAREHOUSE

THE most modern, best equipped, absolutely Fireproof Public Storage Warehouse on the continent. Bonded and free. Heated throughout by the hot blast system.
Now in course of construction in the centre of the city. Will be ready to receive consignments August 1st, next. Railroad siding direct into building: Deliveries and transshipments to all Steamship Lines, Railroads, and Merchants in the city and vicinity.
Special facilities for the storage of Canned Goods, Wines and Spirits, Tea and Coffee, Flour and Grocers' Sundries.
Lowest rates of Insurance. Ratage and deterioration reduced to a minimum.
Customs, Storage, Cartage, Transshipping and Delivery of Goods, Insurance and Warehouse Receipts arranged by one company, by one Letter.
Less worry for merchants and manufacturers when dealing with a company of large financial responsibility.
For information please communicate with the

TERMINAL WAREHOUSE & CARTAGE CO., LTD.
12-38 Grey Nun Street, MONTREAL

Currants Currants Currants

GREECE'S FINEST PRODUCTIONS:

**HAYCASTLE, OLYMPIC, PARADISE,
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about $\frac{1}{4}$ c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

W. H. GILLARD & CO.
HAMILTON

Wholesale Grocers

Importers of Fine Fruits

Another Car

of our celebrated

“Bargain Molasses”

just to hand in barrels and halves.

Quality our First Consideration.

LUCAS, STEELE & BRISTOL

Wholesale Grocers,

HAMILTON,

ONT.

“ANTITIS PEPPER”

The New Pepper Packed in 2, 4, and 8 oz.,
1 lb. and 7 lb. Tins.

KING OF ALL PEPPERS

Guaranteed absolutely a pure blend
of Finest Peppers

Specially Selected
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

ANTITIS PEPPER CO., 40 Botolph Lane
LONDON, England
TRIAL ORDERS SOLICITED

TO MANUFACTURERS' AGENTS:

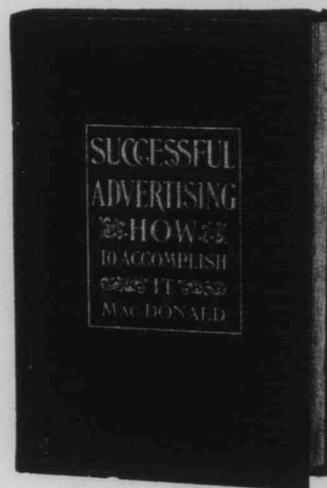
THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address

Business Manager

CANADIAN GROCER
Montreal and Toronto.



The Retail Storekeeper

Who is endeavoring to run a 20th century store cannot afford not to advertise; neither can he afford to advertise injudiciously.

Successful Advertising

How to Accomplish It

was written especially for retail storekeepers by a

man who has proven himself to be a thorough master of the subject.

There is not a dealer in Canada to-day using advertising space who can afford to be without this valuable work.

**Plant this Book in your Business
and it will Bring Forth Dollars**

THE MACLEAN PUBLISHING CO.
MONTREAL TORONTO WINNIPEG

Price
careful,



Triangl

Evapora

“

Fine Fil

Fine Cas

Eleme P

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Comma

Turkish

Washed

Prunes,

“

JAM



☆ FALL 1906

Prices in all lines of goods required for Fall and Winter trade are advancing all along the line. The prudent, careful, keen buyer is now booking to get in before the advance.

We purchased at the lowest opening prices in all lines. Our travellers have full information as to market probabilities and quotations for shipment on arrival of new goods.

Our supplies are all coming by quickest routes, and will arrive as soon as any on the market.



Triangle Brand

One Quality—the Best

Evaporated Apples, Cases
 " " Half Cases
 Fine Filiatra Currants } Cleaned and Uncleaned
 Fine Casalina " }
 Eleme Figs, 2³/₄'s } 20-lb., 10-lb., 14-oz. boxes
 " " 2¹/₂'s } 14-oz. parchment wrapped strips
 " " 2's }
 Commadre Figs
 Turkish Natural Figs
 Washed Vleena Figs in baskets
 Prunes, all sizes, in 25 and 50-lb. boxes
 " in 3-lb. cartons

Seeded Muscatels, 12 oz. and 16 oz.
 Malaga Raisins, 1/2-boxes, 1/4-boxes and 1-lb. cartons
 Sultanas, Royal
 " Imperial
 Lemon Peel "Triangle," turned down boxes and tins
 " " "Beaver," candied, boxes
 Orange Peel, "Triangle," turned down boxes and tins
 " " "Beaver," candied, boxes
 Citron Peel, "Triangle," turned down boxes and tins
 " " "Beaver," boxes
 Cut Mixed Peel, 1/2-lb. and 1-lb. drums
 Salmon, "Maple Leaf," "Clover Leaf," "Eagle," "Cascade"

JAMES TURNER & CO., HAMILTON, ONT.
 LIMITED

DRIVING A BARGAIN

ESSEX BRAND
 "SPELLS"
 BUSINESS



YOU and your CUSTOMER are both getting a bargain when you buy the ESSEX BRAND.

YOU will secure good steady PROFITS and your customer absolute SATISFACTION.

Our factory is situated in Essex, the BANNER county for Tomatoes, Corn and Fruit of every description and we are putting the utmost value into all our goods.

We ask you quite confidently for your trial order as we know the QUALITY of Essex Brand and are convinced that we will be giving you the BEST on the market.

The BEST always pays, especially when, as in this case, it costs no more.

THE ESSEX CANNING AND PRESERVING CO.
 8 Wellington St. E., TORONTO, Can.
 Factory at Essex, Ont.

ALLSPICE, GROWING AND MAKING

One of the Best Known Spices and is Produced Almost Wholly in Jamaica—
Other Sources—The Pimento Groves a Favorite Resort of Natives—
How the berries are Harvested and Cured.

To all in the trade the spice commonly known as "allspice" is very familiar, says Ivor Etherington in the Tea and Coffee Trade Journal. The name is merely a conventional trade term for the small, cured berry of the pimento tree (*Eugenia pimenta*); and the spice is so called because of its flavor resembling a compound of cloves, cinnamon and nutmeg. The tree is indigenous to South America and the West Indies, although it has been introduced into Ceylon and other spice-growing countries; but the West Indian Islands, especially Jamaica, are the principal place of production. In fact, this spice is also known to the trade as "Jamaica pepper," though it is far more aromatic, having a real flavor which can hardly be accredited to the simply pungent pepper.

Eugenia pimenta is a handsome, moderate-sized tree, reaching at maturity a height of about 40 feet, with the glossy, dark green leaves of the myrtle family. The essential oil of pimento, which gives the flavor, is present in the leaves, as in some other spice trees, and these when crushed and broken give out a strong, aromatic scent.

Jamaica the Centre.

Jamaica, as stated, is the centre of its cultivation, and one writer in 1892 stated that there were nearly 10,000 acres of pimento trees under cultivation in the island. If a plantation be near a town it usually forms a favorite resort for the inhabitants, who love to saunter along the "pimento walks."

There is little cultivation required for the plant, and in Jamaica it seems to thrive without much attention.

Seed, to be used for sowing, has to have the external pulp removed by washing, and then dried before it will freely germinate; otherwise the pulp dries to a hard outer covering or skin and hinders germination for a long time. But most of the trees in Jamaica are naturally sown in bird droppings.

The Tree and its Berries.

Writing in Cundall's "Jamaica in 1904," Mr. Roxburgh says:

"In Jamaica, where labor of a kind is comparatively cheap, we can gather in the spice at a price which allows of considerable profit to the grower and yet gives the laborer a very fair wage for his time. An erroneous idea respecting pimento is that it will not grow if planted by hand, but must be dropped by birds on the ground. The birds certainly are very fond of the ripe berries and it is a fact that nearly all our pimento trees are planted in this way, but it is a great mistake to suppose that it is necessary for the seed first to be planted by a bird, for if a ripe seed is washed and cleared of the external pulp and then planted it grows readily."

The pimento trees come to a fruiting age at about ten years old, but it is another six to eight years before it is full bearing, and then it lasts for a lengthy period of years, giving its crop regularly. The flowers are on racemes or in small bunches, and when these are fer-

tilized the fruit forms small, green berries in bunches. It is interesting to note that pimentos are of two kinds, known as the male and female trees, the latter of which alone bear fruit. It is maintained by some that the male, or barren, trees are useless and not necessary for the fertilizing of the blooms on the fruiting trees; but others differ from this and state that if the males are cut down the yield on the fruiting trees is diminished.

Harvesting the Berries.

The berries darken in color as they ripen, the green changing to olive brown and finally to a shining black. The essential oil giving them their flavor is most abundant just before they are fully ripe, and it is then that they are harvested. The plucking of the bunches of berries is done by boys, who climb the tree armed with long crooked sticks. They break off the small fruiting branches, dropping them to the ground, where they are gathered in baskets by women and children. The tree is thus pruned by the process of gathering the berries, and without being thus "thrashed" or "broken" will not produce abundant crops.

Process of Curing.

The baskets of berries on being brought to the factory are spread out on cement or paved courts, called the barbecue, such as are used for drying cacao beans on cacao plantations. Here they are exposed to the heat of the sun for drying, and are thoroughly dried and cured in eight to ten days, being turned or raked over each day. No rain must touch the drying berries, and they must be taken in or protected from dews or moisture at night. Wet damages the berries, spoiling the bright brown color which is the mark of good quality. The berries are thoroughly dry when they rattle on being shaken, the kernel being loosened from its woody shell. They are then stored until the whole crop is cured when they are passed through a fanning machine for clearing out all dirt, dust, twigs, dried leaves, etc.

Average Production.

"The average production of pimento in Jamaica," says Mr. Roxburgh, "is about 50,000 to 60,000 bags of about 150 pounds weight per annum for the whole island. When sold in the island, the price is calculated per 100 pounds, and the average price for the past five years has been 15s. per 100 pounds. We have known pimento during the last twenty years as high as 40s. per 100 pounds, and for a good many years 25s. to 28s. ruled as the value. Plantation pimento will, of course, always fetch a higher price than settlers' produce, owing to the quality being superior—not from any fault on the part of the spice itself, but from the careless manner of curing on the part of the settlers, as a rule."

A very high value was formerly set upon pimento berries, probably because they were difficult to obtain in Europe. The name "pimenta" was given to the

spice by the old Spanish navigators, who thought it resembled in appearance and pungent taste the peppers of Spain. It was known in Britain in the early part of the seventeenth century, for the writer Parkinson says it was "being introduced for amomum, so that some more audacious than wise put it in their compositions instead of the right," showing that food adulteration is no modern trick. Parkinson's "Amomum" is probably the Cardamom spice. Allspice is now a very general and favorite flavoring agent in the United States and Europe, for it is inexpensive and wholesome.

RAPID TRANSIT DESIRABLE.

Council of Board of Trade Think Trade Requires it.

A meeting of the council of the Board of Trade, Montreal, was held September 13, F. H. Matheson presiding. A letter from one of the members was read, which advised application to the Montreal Street Railway Company to increase their surface tracks. The city had grown considerably, and the traffic demanded more car lines. The writer suggested that it might be a good thing for the board to agitate for either elevated or underground tracks, or both. The council will take the matter up at a future meeting.

Notification was received from the British Chamber of Commerce, Paris, stating that a special Canadian section had been arranged with the object of devoting special attention to the Franco-Canadian trade. The chamber is of the opinion that there is in France a splendid field for Canadian manufactures and products.

A report was submitted by the delegates sent to the Chambers of Commerce of the Empire recently held in London. Full details of the work done were given.

The council decided to send a letter of thanks to the Postmaster-General for his prompt action in making arrangements for an additional mail from Canada to the Old Country on Saturdays.

BOILED "ROAST" BEEF.

American canned roast beef will continue to bear the label of "roast beef" notwithstanding the fact that it is really boiled beef. This decision was reached after the matter had been fully considered by President Roosevelt Senator Hopkins, of Illinois, and Thomas Wilson, general manager of the Nelson Morris Packing Co., of Chicago. The method of preparing canned roast beef is to parboil the meat fifteen minutes and then put it in cans and subject it to steam heat for three hours. It is of particular value to the packers to keep the term roast beef, otherwise Australian and South American packers, who had copied the method would profit by the American packers being forced to abandon it. The cans may be labeled as roast beef; it must also be stated on the label how the contents were prepared and cooked. The decision was entirely satisfactory to the packers.

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A Feature

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BRIGHT TALK ON THE WINDOW

A Feature of Window that May be Made Profitable—Get Thinking About the Store Window—Interior of a Halifax Store—Some Ideas on Store Ventilation.

Last week the subject of window cards was broached in this page. Here are some ideas compiled by an American editor:

Show cards in the windows and placards in the windows and throughout the

have the people reading your ads you are in a fair way to get part of their business.

In the days of old Rameses, king of Egypt the grocers and saloonkeepers used a sign something like this:

dignified and progressive in gentility. Note these two:

"Pay for it Now, and You Get it, and So De We."

"Thank You; We Knew You Would Not Ask For Trust."

Here are a few more that will attract a little attention and cause a little laugh, if nothing more.

"Trust Makes Enemies— We are Looking for Friends."

A saloonkeeper in a Massachusetts town places a large card bearing the



IN A HALIFAX GROCERY.

Looking at the accompanying illustration the reader is in the store of C. E. Choat & Co., Halifax, N.S., and thousands of Canadian Grocer readers will be hundreds of miles from home. This rapid transit of the imagination via the optic nerve is neither unpleasant nor unprofitable. "As far as the east is from the west," said the Psalmist, whose knowledge of distance was limited to Bible geography; what would he have

said had he been a Canadian? But the enchantment of distance is for the purpose of reproducing this picture. Choat & Co. are hustling grocers of the progressive type. A little while ago they renovated their store throughout, put in hardwood floors, metal ceilings, new counters with pivotal bin and silent salesman front. "Our stah now numbers eight," said a member of the firm to a Grocer representative recently, "and we are kept busy all the time." The

business of the firm has increased and is increasing very rapidly.

If grocers looking at this picture have a suggestion of a better arrangement of the stock, or part of it, they could increase the value of the illustration to the owners of the store and the readers of The Grocer by writing and telling the editor about it. If grocers could often look into other stores it ought to tend strongly to improve the standard of their store keeping.

store may be made attractive and useful. Where the merchant has a sense of the witty, combined with business tact, he may make these cards and placards very bright and excite more or less curiosity as to what he will do next.

"Ten Dollar Tom," of Chicago, is the most expert card merchant in the business. When the daily procession passes Tom's windows, the crowds stop and read its latest signs. When you

"To Trust To Bust—No Trust—No Bust."

Saloon men adopted from this the bolder document:

"To Trust To Bust—To Bust is Hell—No Trust No Bust—No Bust No Hell."

Occasionally this somewhat profane placard appeared:

"In God we Trust—All Others Cash." In modern times the cards are more

following in his window every Saturday night:

"Get It To-Night, Boys—We Must Close To-Morrow."

A barber across the way, evidently favorably impressed with the liquor store card, places this one in his window each Saturday night:

"Better have a shave to-night, Boys.

(Continued on page 26.)



Established 1886

The MacLean Publishing Co. Limited

JOHN BAYNE MACLEAN - President

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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TORONTO - - - - 10 Front Street East
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WINNIPEG - - - - 511 Union Bank Bldg.
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VANCOUVER - - - - Geo. S. B. Perry
ST. JOHN, N.B. - - - 7 Market Wharf
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- GREAT BRITAIN—**
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A BUSINESS MAN FOR MAYOR.

In the attitude of the fire insurance companies towards the acceptance of risks in Winnipeg the citizens of the western metropolis have a practical example of the results that are sure to follow when the direction of the affairs of a great and growing city is entrusted to a number of professional politicians. The fire insurance companies are afraid of Winnipeg risks because of the inadequate water supply and the water supply is not what it should be for the simple reason that the men in charge of the civic administration were not big enough to plan for the future. For years the leading business men of Winnipeg have shirked their civic responsibilities. When pressed to stand for election to the city council they have answered that they could not spare the time, and, as a result, the control of affairs has fallen into incompetent hands. The civic administration for years has been marked by vacillation, hesitation and unnecessary delay, with the result that the extension to the various public services has not kept pace with the rapid growth of the city. The inadequate water works system is

not the only example of the inability of the council to realize the necessity of providing for the future and, in a word, the civic administration has been one of blundering incapacity. Affairs have been badly muddled.

Now the management of the affairs of the most rapidly growing city in Canada is a task that requires trained ability of the highest kind. The position is no sinecure, it demands a business man of proved ability, tried integrity and indomitable energy and resource. Happily the citizens of Winnipeg seem to realize this truth at last.

In the present civic crisis the citizens in general are turning to J. H. Ashdown, and on all sides is heard the remark that if only Mr. Ashdown were mayor a thorough civic housecleaning might be expected and a broad progressive businesslike administration would undoubtedly be inaugurated. A man of broad outlook and proved business ability of the highest type, Mr. Ashdown is undoubtedly the man whom the people of Winnipeg desire to "honor," and whose assistance is required at the present juncture.

Will Mr. Ashdown consent to be a candidate? We do not know. He is not the class of man who seeks popularity or who desires public office, and to be mayor of Winnipeg would necessarily involve great personal and financial sacrifice on his part. But Mr. Ashdown has always shown himself a public spirited citizen—witness his effective work on the Transportation Commission and on the Water Commission—and it may be that if he is shown convincingly that his fellow citizens want him for mayor, and that it is essential that some one should inaugurate a businesslike administration of the affairs of Winnipeg—it may be that he will consent to make the big sacrifice that the acceptance of the position would involve. Winnipeg needs the services of Mr. Ashdown, and it is to be hoped that she will succeed in convincing him of the fact.

COMING TO THE FRONT.

Canada is rapidly coming to the fore among the nations of the world. The day has passed when those upon the other side of the water on hearing of Canada conjure up in their minds pictures of a savage country, populated by people who are scarcely civilized. Rather does the name bring before them a country which gives promise of developing into one of the greatest of nations. The mention of the name to a business man arrests his attention. Never before has this country been given as much attention. As a convincing proof of the interest taken in the Dominion by business men of other countries, it is but

necessary to look up the trade inquiries from abroad received by the Department of Trade and Commerce at Ottawa. That department is in receipt of an average of one thousand inquiries a month from business men in Great Britain and elsewhere. When this is considered — over thirty inquiries a day—and compared with the number of inquiries received a few years ago, some eight or ten a week, the growing interest displayed in Canada is at once manifest. Up to the end of August this year there have been received over eight thousand inquiries, as compared with three thousand during the same period last year. And it must be remembered that these inquiries receive the best attention of the Government, which encourages them. Quite frequently the inquiries are for agents wanted, and result in the appointment of a Canadian representative. Again, some foreign firm wishes to hear from houses in Canada desirous of placing their goods on certain foreign markets as yet uncovered by them. These are only instances known to every merchant, but the volume of such inquiries cannot but show that the Dominion of Canada is rapidly acquiring an enviable place among the commercial countries of the universe. Her wonderful growth, particularly in the west, is attracting the attention of the world. Her commercial development this past few years has been astonishing, compelling outsiders to sit up and take notice. Business men are beginning to see in Canada a country possessing apparently unlimited possibilities in a commercial way, and are anxious to get in on the ground floor, as it were, to share in the general prosperity.

FISH AND GAME PROTECTION.

A valuable and public spirited work is being done for all sections of the community by the Ontario Fish and Game Protective Association, of which Mr. A. Kelly Evans, of Toronto, is the energetic secretary. To the hardware and grocery trades, however, the work is of particular interest, and where local associations are formed merchants can well afford to help along the movement to the extent of active membership at least. The platform of the association deals with many important interests and is worthy of considerable study.

(a). That game, fish and game, through the attraction they form to tourists are a most valuable financial asset to the province and that therefore their protection should be encouraged.

(b). That the food fish in our waters should be conserved and regulated for the good of the masses of the people and not wasted or used for the benefit of one small class of the community.

(c). That certain game birds and song

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and insectivorous birds are an immensely valuable friend to the farmer in destroying harmful insects, weed seeds, rodents, etc., and the lack of knowledge by the public on such subjects should be combatted steadily.

(d). That the wild lands of the province suitable to game and the waters suitable to game fish should be ever kept the property of the public and that the association must always endeavor to prevent the acquisition by individuals or groups of individuals of large tracts of territory for the purposes of forming private game preserves.

(e). That the association should have no connection with politics or any political party.

Canada is favored in having splendid hunting grounds and fishing waters, and by wise regulation the supply of game and fish can be kept up and the tourist trade developed to a much greater extent than at present. In this tourist trade there is profit not only for the supply merchants in the larger cities, but also for the local merchants in the lake districts. One Toronto grocer issues an extensive catalogue and makes a large annual profit on its trade with campers, hunters and fishermen, while several Toronto hardware and sporting goods dealers find their trade in fishing tackle and shooting materials one of the best paying branches of their trade.

The development and perpetuation of fish and game means an increased population in the Summer resorts and remote districts where sport is most easily found. This means an increased consumption of canned goods, cereals and other foodstuffs, as well as additional hardware for the cabins and cottages erected. Extra labor will be required to erect these buildings and manufacture canoes, boats and launches for use in the rivers and lakes. Even the farmers will benefit by the increased demand for the products of the farms and factories.

The proper regulation of the taking of food fish in our lakes by fishermen and fishing companies also has its interesting possibilities, and the association does well by including under its protective wing commercial fish and useful birds. Much educational work is possible pointing out the dangers of destroying such valuable friends of mankind, and the information given on these subjects in our public schools might be extended considerably to the advantage of both students and parents.

In declaring for non-political action and in favor of conserving the public domain the association protects itself against being used by political wire-pullers, in addition to maintaining a principle which will win the appreciation of all citizens desiring to see Canada continue, as it now is, one of the happiest spots in which to enjoy life to be found on the world's map.

BANK SOUNDS A WARNING.

A period of prosperity such as has been experienced in Canada for some years past is not an unmixed blessing. That is to say, while it affords wonderful opportunities for betterment to men of shrewdness and foresight, it also increases the temptation to spend prodigally money which is easily made. Going a step farther, it also creates an inclination to assume financial responsibilities, to borrow money in unusual amounts, because prospects for meeting these obligations appear to be good.

A mania for speculation is another circumstance attending "good times." In the Great West this has been carried almost to an extreme in these days of rapidly advancing land values. Merchants frequently complain that farmers instead of using the proceeds of a season's harvest to reduce their liabilities, sink them in land speculations, buoyed up by the hope that they will quickly realize large profits.

Similar conditions prevail in the east. Expansion is everywhere the watchword. Those who cannot enlarge their capacity on their own resources have found the banks competing with each other to supply the necessary money, and debts have been incurred which would cripple many of these expansionists should the "growing time" receive a sudden check.

Under the circumstances, a memorandum which was recently sent out to branch managers by the general manager of a leading Canadian bank will be of considerable interest and we feel justified in repeating it, for the benefit of our readers.

This well-known financier speaks as follows:

"Now that the time is drawing near for the harvests of Ontario to be marketed, I consider it an opportune time to draw your serious attention to the existing conditions of business in all its branches throughout Ontario, and to impress upon you the fact that the management of this institution insists that you exercise the utmost caution in the granting of credits, and unceasing watchfulness over credits already granted, during this period of what might be termed a 'revel of prosperity.' Merchants, manufacturers, cattle buyers, grain merchants, and, in fact, all classes of the commercial community are apparently straining at the leash of credit and it is the duty of every banker, not only to his bank, but to the country at large, to judiciously control this financial impetuosity. I would have you see that as far as possible the returns

for all goods marketed this Winter go to reduce your customers' existing liabilities, urging on them to 'put their house in order' while this period of rich production lasts, and to exercise economy in order to start with greatly lessened liabilities next Spring, in case bad harvests should be Canada's lot next Fall."

EDITORIAL NOTES.

The coming Spanish olive crop is reported by U. S. Consul Bartleman, at Seville, to be in excellent condition, with prospects for a good average harvest.

There is talk of the West Indian sugar planters establishing a refinery of their own in Canada, because they think the present refiners deprive them of the benefits of the tariff preference.

Technical education for clerks and assistants in the grocery and provision trades is making rapid headway in England. It is carried on largely by local societies in the various towns and cities. The Manchester and Salford Society has been going two years and the classes have been attended by 400 students. One of the founders of this society, W. P. Bowman, has donated a prize of £500 to be competed for throughout England two years hence. The prize will be given in the form of a thoroughly equipped grocery store.

Canada's sales of food stuffs to Great Britain last fiscal year were pretty satisfactory. The quantity of bacon decreased because of the scarcity of raw material. Following are two years' figures:

	1905	1906
Cheese	\$20,194,211	\$24,300,908
Butter	5,568,999	6,802,003
Bacon	12,180,817	11,563,619
Canned meats....	3,525,250	1,349,880
Wheat, bushels..	11,280,407	36,027,692
Cattle		11,079,065
Eggs	660,610	448,163

In addition to the Brazil Government's valorization law to control the price of coffee, it is said the railroad interests of the State of Sao Paulo, the largest coffee producing state of the republic, have got together and decided to so regulate traffic as to limit deliveries at the seaboard to exceed 1,000,000 bags a month. The coffee market, however, seems to rely more upon the assurance of Lord Rothschild that money for the \$75,000,000 loan to carry valorization into effect will not be forthcoming.

BRIGHT TALK ON THE WINDOW.

(Concluded from page 23.)

Then You'll Look Like Somebody on Sunday."

In a butcher shop the owner displays this sign:

"You Save Money Here. You'll Be Out If You Don't Come In. You'll Be In If You Trade With Us."

A fish dealer has this sign in his window:

"Our Fish are Weighed Without the Scales."

A grocer in a Connecticut town, having been visited by thieves three times within a month, placed this sign in one of his windows where the light showed it up clearly:

"There Is NO MONEY IN The Safe or Register. Please DO NOT Break The Doors or Windows As They Cost Money. If You Must Get In, Call For The Key at 10 L— street, It Is Yours For The Asking."

SILENT SALESMEN.

The vital principle of successful retailing is to "show the goods." It has been frequently said that "goods well displayed are half sold." The negative of this would be, "goods poorly displayed will not sell well."

With the passage of the years the necessity for the display of merchandise, recognized with each succeeding day, has led men into the manufacture of store fixtures as a business, thus displacing the carpenter, who was about the only maker of fixtures—counters, shelving, etc., in the years that have gone.

It matters not in what line of merchandising you are engaged, it is necessary to show the goods.

When a shopper goes to the city or country retail store the goods must be placed where they may be examined.

Goods frequently sell themselves and the high grade modern fixtures that display an article to such advantage that the passerby stops to examine it and perhaps, as frequently happens, to enter the establishment and purchase the article, is an inexpensive, silent and yet aggressive salesman, working over-hours uncomplainingly for the establishment.

With a steady advance in the art of merchandising the retailer has come to recognize the show windows as the very best "fixtures" to show goods to the passing throngs. Salesmen cannot exert their art in disposing of merchandise until the "prospect" enters the store. The window is a coxer of trade, it is a getter of business. And the up-to-date merchant uses it to the utmost.

The decoration of the show window has brought out the art of the maker of fixtures for this department, just as the necessity for the display of certain lines inside the establishment has given him ideas and suggestions for interior fixtures.—Commercial Bulletin and N. W. Trade.

HERE AND THERE WITH THE TRADE

Happenings Among Foodstuff Dealers From the Atlantic to the Pacific—News of Your Brother Grocer in all the Provinces.

T. Kinnear, Toronto, was in Peterboro last week.

Colgan & Wilson, grocers, Dundalk, Ont., have gone out of business.

A cold storage plant for the halibut fisheries is about to be established at Nanaimo, B.C.

Williams & Purcell, Seaforth, Ont., successors to B. B. Gunn, are preparing for a big Fall trade.

Boyd, Hickling & Co., Flesherton, Ont., are dissolving partnership. Mr. Boyd will continue the business.

Armand Chaput, of L. Chaput, Fils & Cie, Montreal, was last week on a business trip to Quebec and district.

Durham, Ont., is enjoying a boom. The C.P.R. is building east to Teeswater and west to Preston to connect up their lines.

Lew Walsh, with John Welsh, St. Mary's, Ont., took in the Toronto Exhibition and got as much of it under his hat as most of them.

E. S. and Mrs. Ford, Mitchell, Ont., were in Toronto at the recent millinery openings. They didn't neglect the wholesale grocers either.

Ed. Walsh, of Walsh Bros., Stratford, Ont., and his nephew, Sandy Walsh, were in Toronto, Exhibition week and saw the wholesale trade.

J. Pattison, Fergus, was in Toronto Exhibition week and saw most of his wholesale friends. Everybody, they say, is always glad to see "Jimmy."

W. T. Stenberg, formerly a grocer in London, now a traveler for Mayell & Co., manufacturers of grocers' sundries, Toronto, was in Toronto on Saturday.

Kennedy Bros., Georgetown, Ont., are building a new block adjoining their premises. It will be occupied by the Bank of Commerce.

W. R. Smith, of Seaforth, Ont., successor to the late A. Young, says trade with him is very good and the outlook for the Fall is satisfactory.

R. Robertson is the latest addition to the traveling staff of T. Kinnear & Co., wholesale grocers, Toronto. His territory will be the North Shore.

Couch & Schneider, Mitchell, Ont., have been making extensive preparations for the Fair. They know what is good for the community and push it along.

Norman Gates, Galt, Ont., was married on Labor Day to a lady of St. Catharines. They have returned from their wedding trip, and Norman is again at work.

Jno. McEachren, Inglewood, after a few days visiting in Toronto and Hamilton is concluding two or three weeks' holidays on the shore of Lake Simcoe, near Beaverton, Ont.

A. E. Wenger, Ayton, Ont., is putting a new glass front into his store and

making other improvements. When the work is completed the store will be one of the finest in Northwestern Ontario.

R. E. A. Stinson, Moorefield, Ont., has been in Toronto making purchases for his Fall trade, which promises to be better than ever.

The Jamieson Confectionery Co., Galt, Ont., have recently purchased the wholesale, retail and manufacturing business of Campbell & Spittal. Extensive improvements are being carried out.

W. Biggar, formerly with McFarlane, Stafford & Co., Markdale, Ont., is opening a grocery of his own in that thriving village. Mr. Biggar is enterprising and progressive and is sure to succeed.

A Kingston, Ont., despatch states celery-growers' report that the crop this year has been greatly damaged by blight. It has been in evidence for two years. One grower stated he would not sell \$20 worth out of 7,000 plants.

Peter Anderson's marvellous tea store, Guelph, Ont., is reputed among travelers to be one of the nicest stores in Western Ontario, and Mr. Anderson has the reputation—one of the Up-to-Dates; anyway he keeps his store in fine shape.

C. M. McCollum, Brampton, Ont., while in Toronto recently is reported to have ordered a size larger hat. It's like this: They have a girl of five, but the first boy arrived lately. He's a dandy, and if any one doubts it ask his pa. Charlie is very convincing on the subject.

W. R. Cole, Mitchell, Ont., is a star fowler and is delighted at the success that has attended the Mitchellites this season. They won several trophies and were one of the few clubs to hold their own against the gentlemen from the Old Country.

A. D. Kirby and W. H. Wherry, Detroit, and W. Bong, Dr. James Sampson and A. H. Clarke, Windsor, have been incorporated as the San Diego Fruit Co. with share capital of \$150,000. The head office of the company will be at Windsor.

Albert Ahrens & Co., Chicago, are receiving from three to six cars of Canadian turnips per day, and will continue until the season is over. Mr. Ahrens says the stock is very fine this year, and meets with a ready sale.—Fruitman's Guide.

Ald. W. H. McClarty, a leading grocer of Owen Sound, Ont., is one of the busiest men in the trade. Last week, when seen, he hadn't time to talk he was so taken up with hatching to make the Owen Sound Exhibition bigger and better than ever. It was he got the performing elephants that were the chief attraction before the grand stand at Toronto. The grocer alderman knows a good thing when he sees it, sure 'nough.

(Additional notes on page 45.)

CEN

Great Fair
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The Exhibition Fair Association to 15, closed attendance a number of new buildings and no doubt the public edifice. While the Exhibition commended their latest open to grounds beyond village is high time attention to proper roadway. Another, and the patched stand. Such be made the fire some night his brigade of buildings. On Main Building, ciation, barr tion. This w of nearly ev remedied in 1 opportunities canal bank a ing the Fair. The management of the Fair grant o

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CENTRAL CANADA EXHIBITION

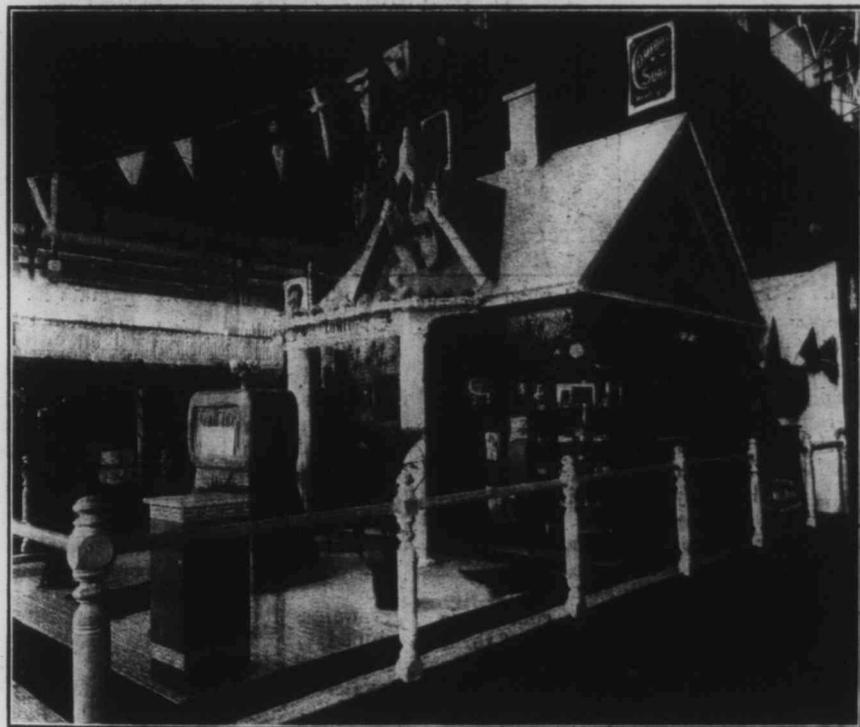
Great Fair at Ottawa—Some Needed Improvements—Large Attendance and Many Interesting Exhibits—Management are After the Dominion Fair Grant for Next Year.

The Exhibition of the Central Canada Fair Association held at Ottawa, Sept. 7 to 15, closed its doors upon the best attendance since its organization. A number of new and large buildings had been erected, notably the new Dairy Building and the auditorium, the latter no doubt the largest and best arranged public edifice of its kind in Canada. While the Exhibition directors are to be commended upon the improvements in their latest buildings they are certainly open to censure for neglecting the grounds proper. The Fair has gone beyond village and township shows and it is high time that the management paid attention to laying out the grounds in proper roadways, sidewalks and paths. Another, and still more chilling sight is the patched-up, ungainly and ugly grandstand. Such a monstrosity might well be made the sport of a charitable bonfire some night with Chief Prevost and his brigade on hand to protect the other buildings. On the other hand the fine Main Building is a credit to the association, barring the inefficient ventilation. This was a complaint on the part of nearly every exhibitor and must be remedied in the future. There are ample opportunities, with the lovely park and canal bank and pond, at hand for making the Fair grounds an ideal show spot. The management aspire for the Dominion Fair grant of 1907.

cess of those of previous years and on the whole were most satisfactory and from an educational point of view, highly instructive. A process building is



Central Canada Exhibition, Ottawa—Battle Creek Health Food Co.



Central Canada Exhibition, Ottawa—Comfort Soap.

As regards the exhibits proper, the number shown was given out as in ex-

also a necessity, as the wind-tossed, unprotected sheds along the banks of the

canal have outlived their usefulness. The attendance was large and Secretary E. McMahon and Treasurer T. Cameron Bate were busy officials throughout the Exhibition. To these gentlemen The Grocer representative is indebted for many kindnesses. Next year, it was stated, the public would find many improvements and as the Central Canada Exhibition is an established event and an annual outing for the whole of East-

tern and Central Canada, the greatest encouragement should be given to these gentlemen, the president and directors, in their efforts to make the Ottawa Fair the Mecca for all Canada.

Pugsley, Dingman & Co., Toronto.

Pugsley, Dingman & Co., Toronto, proprietors of Comfort Soap, have had many and handsome exhibits at Canada's leading Exhibitions, but the one at the Central Canada Fair in Ottawa this year will stand out as a rare achievement of artistic arrangement and effective advertising. A glance at the photo will show the excellent position of the display, the huge bar of Comfort Soap in the centre, the guessing of the weight of which was attempted by thousands every day. And the effort to gauge the weight of the monster cake was worthy the thought of all as the five handsome premiums for the winners were valuable enough to make the short-weight guessers envious. The cottage in the centre in bright and cheerful colors and draperies was hung with an array of the handsome premium pictures that go to savers of Comfort Soap wrappers. As at the Sherbrooke Fair, visitors brought thousands of wrappers for redemption of pictures, silverware, jewelry and useful household articles. F. D. Cockburn, Montreal representative, assisted by the two Eastern Ontario and Ottawa representatives, the

latter of whom being the designer of the booth, worked like the proverbial beaver to keep up with the inquiries for premiums, guessing slips, while a number of most satisfactory orders were secured from visiting merchants. That "Comfort Soap was all right" was evident on all sides, and the entire display in its conception and artistic arrangement well deserved the Exhibition Association's diploma for the best design and exhibit in the class.

Battle Creek Health Food.

Near the eastern entrance of the Main Building the exhibit of the products of the Battle Creek Health Food Co., Limited, Canadian factory, London, Ont., was one of the most striking, attractive and best patronized booths. The arrangement was one that brought out clearly the various health foods, Life

ducts, are especially prepared as a food for invalids, dyspeptics and infants, and eaten with cream or fruit juices, make a unique and healthful diet. Granola is a health food pure and simple, and is a mixture of the most nutritive grains, thoroughly worked, dextrinized and granulated, and its introduction by the Battle Creek Health Food Co., Limited, has received the praise of the most eminent physicians and nerve specialists. Put up in 1-lb. cartons to retail at 15c., it is a line that should interest profitably every grocer. In their search for healthy articles of diet, the Battle Creek Health Food Co., Limited, have not hesitated to attack the drinking customs of the public and after a thirty years' close study of the effect of tea and coffee drinking on the human system, have secured in their caramel cereal coffee a substitute

Motard, Fils & Senecal, Montreal.

The exhibit of Motard, Fils & Senecal, Montreal, located in the Main Building, drew to itself the attention of visitors in a manner that should prove advantageous to the company. Its singularity consisted in being the only exhibit of the famous wine of the Trappist Fathers of Oka, P.Q., known as "Vin Phosphate au Quinquina." This tonic wine, for which Motard, Fils & Senecal are sole agents throughout the world, is coming rapidly to the front as an almost indispensable article to sufferers from anaemia, asthma, rheumatism and stomach troubles. Its endorsement by leading physicians places it at once in the category of indispensable tonics, and the grocery and wine merchants will find it to their advantage to recommend and sell it. Messrs. Motard, Fils & Senecal

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Central Canada Exhibition, Ottawa—Motard, Fils & Senecal.



Central Canada Exhibition, Ottawa—Melagama Tea.

Chips, Granose Flakes, Granose Biscuits, Granola and Caramel cereal coffee. These foods, so extensively advertised throughout the United States and Canada, have received the most favorable consideration on the part of the consumer, and the grocery trade of Canada is extending its support to them in a manner that is not only profitable to itself but also a reflection of the consumers' appreciation. Life Chips, a blend of the choicest white Winter wheat toasted and mixed with best quality of malt, contains body and brain-building elements, and as a breakfast food is a necessity to every well conducted household. Served with cream and sugar by the young lady demonstrators, it elicited highly commendatory remarks. Granose Flakes and Granose Biscuits, two dainty, flaky wheat pro-

ducts, are especially prepared as a food for invalids, dyspeptics and infants, and eaten with cream or fruit juices, make a unique and healthful diet. Granola is a health food pure and simple, and is a mixture of the most nutritive grains, thoroughly worked, dextrinized and granulated, and its introduction by the Battle Creek Health Food Co., Limited, has received the praise of the most eminent physicians and nerve specialists. Put up in 1-lb. cartons to retail at 15c., it is a line that should interest profitably every grocer. In their search for healthy articles of diet, the Battle Creek Health Food Co., Limited, have not hesitated to attack the drinking customs of the public and after a thirty years' close study of the effect of tea and coffee drinking on the human system, have secured in their caramel cereal coffee a substitute

for the nerve-racking tea leaf and coffee bean. It is a purely cereal preparation of different grains producing a very fragrant, flavorful and rich beverage, having the appearance and general characteristics of coffee without its deleterious effects on the body and brain. The exhibit was designed by and was under the direct personal supervision of E. A. Shoebottom, the representative of the Battle Creek Health Food Co. He was assisted by Mrs. Taylor, the company's head demonstrator, and a staff of three young ladies, whose training assisted in placing the qualities of the various products appreciatively before visitors. The leading grocers of Canada can make no mistake in placing these excellent foods on sale. Same are obtainable from the leading grocery jobbers from Halifax to Vancouver.

also displayed the famous Fournier & Co. Brandy (V. Fournier & Co., Cognac, France) whose reputation is world-wide, it being a celebrated medicinal brandy and possessing properties that appeal to every connoisseur and epicure. Since the introduction of this cognac by Motard, Fils & Senecal, the demand has increased in a remarkable degree, the trade judging it to be of especial merit and favor. Orders for both the Vin Quinquina and Fournier cognac are shipped from the Montreal warehouses of Motard, Fils & Senecal, 5 Place Royale. The American agency for Vin Phosphate au Quinquina is at Rouse's Point, N.Y., from which point the wine has been introduced and placed on sale in Boston, New York, Providence, Worcester, Springfield and other Eastern States business centres. Inquiries from

American merchandise if addressed to

L. H. Packard

Near the eastern entrance of the Main Building, was located the exhibit of L. H. Packard & Co., Limited, which displays and sells

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so long on the become a house covered with P stands and part it evident that shoe dressings. in charge of advertising material. Daily, representing Quebec and will demonstrate the O. Tan-O and I their selling price Black-O was reasonable stock been provided, to wire for m shoe dressings. favor day by d best materials; facture an absolute guarantee will find Black polish," said M trouble seems to up with our (that L. H. Packard the largest and best shoe and polish

Canada Map

As usual at the Exhibitions, the change, Montreal the most striking exhibit, which

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American merchants will receive attention if addressed to Rouse's Point, N.Y.

L. H. Packard & Co., Toronto.

Near the eastern entrance of the Main Building, in the large central aisle, was located the booth of L. H. Packard & Co., Limited, Montreal, whose shoe polishes and shoe dressings have been

Dairy Building, occupied a prominent position, being located at the right hand side of the main entrance. The display of the company's products was splendidly arranged and showed in an effective manner the maple sugar confections, maple sugar syrups, etc. The putting up of maple products in this way ensures hygienic conditions that appeal to

er. The cheaper grades of maple syrup are guaranteed to be made from pure Beauce County sugar and the fact that the demand for same is growing rapidly is an evidence of their good qualities. The brands of the Canada Maple Exchange have obtained a reputation that extends not only through Canada, but also in England, South Africa and other foreign countries. The booth at the Ottawa Fair was designed and arranged by Mr. Hanam, local representative, and with the assistance of several salesladies a large business was done.

Minto Bros., Toronto.

The only exhibit of tea at the Canada Central Fair was that of Minto Bros.' "Melagama." The booth in the centre aisle of the Main Building was one so unique and strikingly attractive that it in itself drew to it constant crowds. Aside from the booth effect the sampling of Melagama tea was an event to every lady visitor and housekeeper attending the Fair, and the merits of the tea were appraised at high value. One of the features of the booth, and a splendid idea, was the lady fortune teller, clad in a bright Mother Hubbard costume lettered with the legend "Melagama tea." Many a fortune she was called upon to decide with the lingering tea leaves, the greatest fortune to all being that the drinking of Melagama tea was essential to success and health and happiness. The reception that Melagama tea has met in Ottawa and the Valley towns must be flattering and satisfactory to Messrs. Minto Bros., and F. J. White, proprietor, whom The Grocer met during the week, expressed himself most optimistically as to the future prospects in Eastern Canada. W. Men, representative, and who designed and planned the booth and campaign during the Fair, was most assiduous in his efforts to show the public the good tea that Melagama is. It is a feather in his cap

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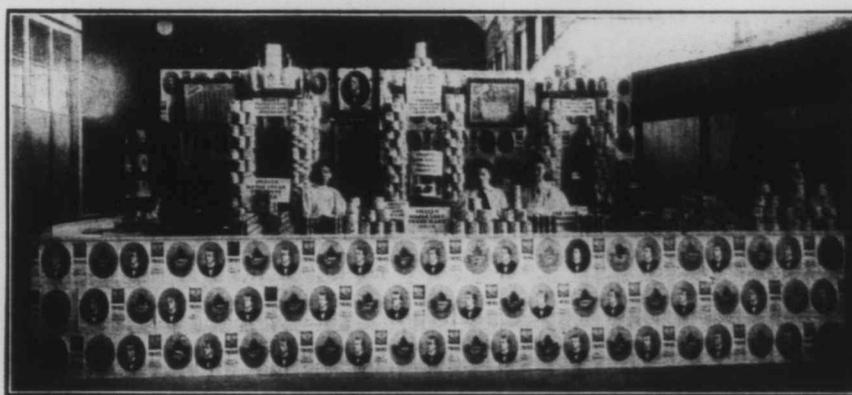
Central Canada Exhibition, Ottawa—L. H. Packard & Co.

so long on the Canadian market as to become a household word. The land is covered with Packard's shoe shining stands and particularly in large cities is it evident that people use Packard's shoe dressings. The booth, which was in charge of James William Strike, advertising manager, and H. Walter Daly, representing the company between Quebec and Winnipeg, and well did they demonstrate the quality of their Black-O, Tan-O and French glycerine. With their selling privileges the demand for Black-O was remarkable, and although ample stock was thought to have been provided, it was found necessary to wire for more supplies. Packard's shoe dressings are growing into greater favor day by day and as only the very best materials are used in their manufacture an absolutely safe polish is always guaranteed. "The grocery trade will find Black-O a winning 10c. shoe polish," said Mr. Strike. "The only trouble seems to be that we cannot keep up with our orders, despite the fact that L. H. Packard & Co. have to-day the largest and best equipped shoe dressing and polish plant in Canada."

Canada Maple Exchange, Montreal.

As usual at Dominion and Provincial Exhibitions, the Canada Maple Exchange, Montreal, exhibit was one of the most striking. At this Fair, the exhibit, which was located in the new

the consumer. In addition to the maple cream chocolates, maple cream frosting cream, etc., the Canada Maple Exchange have received an ETAOIN SHRDLU h have secured the sole control of the out-



Central Canada Exhibition, Ottawa—Canada Maple Exchange.

put of the Quebec Maple Co., whose products number, among others, the "Habitant" brand of Beauce County maple syrup. Many dealers have a demand for a cheap line of syrup, and the Canada Maple Exchange is in a position to supply their requirements in a manner to satisfy every dealer and consum-

that his booth was awarded the diploma for best display and design. Assisted by Mrs. Brown, chief demonstrator, and two young ladies, he gave to visitors to the Fair the closest attention. That profitable results will follow is a foregone conclusion. Good work with good goods always wins out.



Melagama Tea.

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Baking Powder.

Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.

Biscuits, Confectionery, Gum, Etc.

Cowan Co., Toronto.
Jacobs, W. & R., Dublin, Ireland.
Kingsley Mfg. Co., Cincinnati.
McLauchlan, Sons & Co., Owen Sound.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
White Candy Co., St. John, N.B.

Brooms and Brushes.

Woods, Walter, & Co., Hamilton.

Canned Goods.

Balfour, Smye & Co., Hamilton.
Belleville Canning Co., Belleville, Ont.
Bloomfield Packing Co., Bloomfield, Ont.
Canadian Cannery, Hamilton.
Lakeside Canning Co., Wellington, Ont.
Manitoba Canning Co., Grande Pointe, Man.
Napanee Canning Co., Napanee, Ont.
Old Homestead Canning Co., Picton.
Turner, James & Co., Hamilton, Ont.

Cans, Tin.

Acme Can Co., Montreal.

Cash Registers.

National Cash Register Co., Dayton, O.

Cash Sales Books.

Carter-Crume Co., Toronto.

Cheese Cabinets.

Walker Bin and Store Fixture Co., Berlin

Cigars, Tobaccos, Etc.

American Tobacco Co., Montreal.
Cote, Joseph, Quebec, Que.
Empire Tobacco Co., Montreal.
McDougal, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E. & Son Co., Hamilton.

Clothes Lines.

Hamilton Cotton Co., Hamilton.

Cocoas and Chocolates.

Baker, Walter & Co., Dorchester, Mass.
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
Epps, James, & Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
Peter's Chocolate, Montreal.
Thorne, Hy., & Co., Leeds, Eng.

Computing Scales.

Computing Scale Co., Toronto.
Toledo Computing Scale Co., Hamilton.

Concentrated Lye.

Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.

Borden's—Wm. H. Dunn, Montreal.
Truro Condensed Milk Co., Truro, N.S.

Counter Check Books, Etc.

Allison Coupon Co., Indianapolis, Ind.
Carter-Crume Co., Toronto.
Crain, Rolla L., Co., Ottawa.

Cordials.

Batgers, Rose & Laflamme, Montreal.

Crockery, Glassware and Pottery.

Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.

Clark, Wm., Montreal.
Dawson Commission Co., Toronto.
Fearman, F. W., Co., Hamilton.
Graham Bros., Kilmount, Ont.
MacLaren Imperial Cheese Co., Toronto.
Montreal Packing Co., Montreal.
Park, Blackwell Co., Toronto.
Power, B. H., Halifax, N.S.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., & Co., Toronto.

Financial Institutions & Insurance.

Bradstreet Co.

Fish.

Atlantic Fish Co., Lunenburg, N.S.
Connors Bros., Black's Harbor, N.B.
Halifax Cold Storage Co., Halifax, N.S.
James, F. T., Co., Toronto.
Loggie, W. S. & Co., Chatham, N.B.
McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
Northrup & Co., Halifax, N.S.
Windsor, J. W., Montreal.

Flavoring Extracts.

Capstan Mfg. Co., Toronto.
Imperial Extract Co., Toronto.

Fly Pads.

Wilson, Archdale, Hamilton, Ont.

Foreign Importers.

Boyd, Thos., & Co., Liverpool, Eng.
Collbeck, Henry, Newcastle-on-Tyne, Eng.
Doughty, A. C. & Co., London, Eng.
Gaitskell, J. H., Liverpool, Eng.
Gregson, W. C., & Co., Liverpool, Eng.
Little, Geo., Manchester, Eng.
Murray, Oswald & Co., London, Eng.
Rapp, Herman, & Co., Liverpool, Eng.
Scott, David, & Co., Liverpool, Eng.
Vincentelli, P. & F., Antwerp.
Wickes, Hamilton, & Co., London, Eng.

Fruits—Dried, Green, and Nuts.

Brown Bros. & Sons, Montreal.
Davidson & Hay, Toronto.
Dawson Commission Co., Toronto.
De Y Barrondo, J. V. & Co., Bordeaux, France.

Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton, Ont.
Hilborn, W. W., Leamington, Ont.
James, F. T., Co., Toronto.
Kincaid, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Ozo, The Company, Montreal.
Rattray, D., & Son, Montreal.
Robinson, O. E., Ingersoll.
Smith, E. D., Winona, Ont.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
Walker, Hugh, & Son, Guelph.
Warren Bros. & Co., Toronto.
White & Co., Toronto.

Gelatine.

Cox, J. & G., Edinburgh, Scotland.

Nicholson & Brock, Toronto.

Grain, Flours and Cereals.

Greig, Robert, Co., Toronto.
Hamilton Saratoga Chip Co., Hamilton.
Kirouac, Nap. G., & Co., Quebec.
Leitch Bros., Oak Lake, Man.
Mackay, J. Co., Ltd., Bowmanville, Ont.
McFall, A. A., Bolton, Ont.
McLeod Milling Co., Stratford, Ont.
Nicholson & Bain, Winnipeg.
Nicholson & Brock, Toronto.
Peterboro' Cereal Co., Peterboro', Ont.
Quance Bros., Delhi, Ont.
Tanguay, Alf. T., & Co., Quebec.
Western Canada Flour Mills Co., Toronto.
Wilsn, W. H., Co., Tillsonburg, Ont.
Woodstock Cereal Co., Woodstock, Ont.

Grocers—Wholesale.

Balfour, Smye & Co., Hamilton.
Barbour, G. E., Company, St. John, N.B.
Battle Creek Health Food Co., Battle Creek, Mich.
Bell, Thos. Sons & Co., Montreal.
Canada Brokerage Co., Toronto.
Codville-Georgeson Co., Winnipeg.
Colson, C. E. & Son, Montreal.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.

Grocers' Grinding and Packing Machinery.

Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.
Fisher, A. D., Co., Toronto.
Sprague Canning Machinery Co., Chicago.

Infants' Foods.

Keen, Robinson & Co., London, Eng.

Interior and Exterior Store Fittings.

Walker Bin and Store Fixture Co., Berlin

Jams, Jellies, Etc.

Batgers—Rose & Laflamme, Montreal.
Goodwillie—Rose & Laflamme, Montreal.
Smith, E. D., Winona, Ont.
Southwell & Co.—Frank Magor & Co., Montreal.
Upton, Thos., & Co., Hamilton.

Manufacturers' Agents, Brokers and Commission Merchants.

Adam, Geo., & Co., Winnipeg, Man.
Adamson, J. T., Montreal.
Ashley & Lightcap, Winnipeg.
Carman, Joseph, Winnipeg, Man.
Carrier, W. W., Quebec.
Dawson Commission Co., Toronto.
Dominion Brokerage Co., Calgary, Alta.
Dunn, Wm. H., Montreal and Toronto.
Gorham, J. W., & Co., Halifax, N.S.
Hazard, Horace, Charlottetown, P.E.I.
Hughes, A. J., Montreal.
Kyle & Hooper, Toronto.
Lambe, W. G. A., & Co., Toronto.
MacLaren Imperial Cheese Co., Toronto.
Maiden, J. H., Montreal.
Millman, W. H., & Sons, Toronto.
Moose Jaw Fruit & Produce Co., Moose Jaw, Man.
Nicholson & Bain, Winnipeg.
Radford, Herbert, Winnipeg.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., Co., Toronto.
Scott, Bathgate, & Co., Winnipeg.
Stevens, H. J., Montreal.
Taylor, W. A., Winnipeg.
Thompson, G. B., Winnipeg, Man.
Tippet, A. P., & Co., Montreal.
Watson, Stuart, Winnipeg, Man.
Wiseman, R. B., & Co., Winnipeg.

Matches.

Improved Match Co., Montreal.

Mince Meat.

Capstan Mfg. Co., Toronto.
Clark, Wm., Montreal.
Fearman, F. W., Co., Montreal.
Lytle, T. A., Co., Toronto.
Nicholson & Brock, Toronto.
Wethey J. H., St. Catharines.

Office Supplies.

Copeland & Chatterton Co., Toronto.
Crain, Rolla L., Co., Ottawa.
Universal Systems, Toronto.
Queen City Oil Co., Toronto.

Oil Tanks.

Bowser, S. F., & Co., Toronto.

Pass Books, Etc.

Allison Coupon Co., Indianapolis, Ind.

Pickles, Sauces, Relishes, Etc.

Capstan Mfg. Co., Toronto.

Polishes—Metal.

English Embrocation Co., Montreal.
Oakley, John, & Sons, London, Eng.

Polishes—Stone.

Nickel Plate Polish Co., Chicago.
James' Dome, W. G. A.: Lambe & Co., Toronto.
Morse Bros., Canton, Mass.

Refrigerators.

Eureka Refrigerator Co., Toronto.

Salt.

Canadian Salt Co., Windsor, Ont.
Gray, Young & Sparling, Wingham, Ont.
Toronto Salt Works, Toronto.

Soap.

Albert Soaps, Montreal.
St. Croix Soap Co., St. Stephen, N.B.

Soda—Baking.

Church & Dwight, Montreal.

Starch.

Edwardsburg Starch Co., Cardinal, Ont.
Ocean Mills, Montreal.
St. Lawrence Starch Co., Port Credit.

Sugars, Syrups and Molasses.

Canada Sugar Refining Co., Montreal.
Crosby, The Molasses Co., St. John, N.B.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Lucas, Steele & Bristol, Hamilton.
"Sugars" Limited, Montreal.
Tippet, A. P., & Co., Montreal.

Teas, Coffees, and Spices.

Balfour, Smye & Co., Hamilton.
Braid, Wm., & Co., Vancouver, B.C.
Oeylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
Codville-Georgeson Co., Winnipeg.
Ewing, S. H. & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Greig, Robt. Co., Toronto.
Japan Tea Traders' Ass'n.
Paterson, R. & Sons, Glasgow, Scot.
Salada Tea Co., Toronto and Montreal.
Symington, T., Edinburgh, Scot.
Truro Condensed Milk Co., Truro, N.S.
Turner, James, & Co., Hamilton.
Warren Bros., Toronto.
Wood, Thos., & Co., Montreal.

Vinegar and Cider.

White, Cottell & Co., London, S.E.

Washing Compound.

Fairbank, N. K. Co., Montreal.
Gillett, E. W. Co., Toronto.

Woodenware.

Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Twine, Etc.

Canada Paper Co., Toronto.

Yeast.

Gillett, E. W., Co., Toronto.

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QUEBEC
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Markets and Market Notes

QUEBEC MARKETS.

FLUCTUATIONS—

- Rice—Advanced.
- Fish—Revised.
- Currants—Advanced.
- Evaporated apples—Declined 1-2c.

Montreal, Sept. 20, 1906.

Trade is in a healthy condition, and few complaints as to lack of business are heard around either wholesale or retail establishments. The upward tendency in grocery lines is still noticeable more so in certain lines than in others. The dried fruit market particularly illustrates the tendency of the trade at present. California raisins have been advanced, while Valencia's are such that no one cares to say anything about them. Currants are higher than at the time of our last report, while nuts continue their flight. Canned goods prices for tomatoes and corn are not yet out, as it was thought they would be by this time. However, everybody has a story to tell as to what prices are going to be, but no person is in a position to state for a certainty what figures will rule. There has been an change in sugar since last report, and jobbers say they are doing a good business. Molasses is unchanged, while coffee is little different to what it was last week. Spices remain about the same. Tea presents no new feature other than the advance in flavoring Ceylon blacks. Evaporated apples are easier this week, as is also honey. Rice has been advanced ten cents since last report.

There is said to be little trouble in making collections, jobbers being quite satisfied with the way the money is coming in.

CANNED GOODS—Contrary to expectations prices were not given out on tomatoes and corn as a result of the meeting of the canners last week. It cannot be said that there is a great deal of disappointment in the trade in consequence, but nevertheless merchants are desirous of having prices as soon as possible. Many wish to buy in these times, but prefer waiting for the new prices, to taking old stock at figures now ruling. Rumors as to the probable price of tomatoes are still going the rounds. Every person has his own version of the situation, so that it is hard to learn anything definite and at the same time authoritative. As a matter of fact there is probably nobody in a position to speak of prices with any degree of certainty, since the canners themselves did not deem it advisable to fix them when they met. It is likely that lists will come out in ten days or so at most, before which time it would be difficult to state anything in the way of reliable information. In the meantime there is

no surplus of old stock on hand, fish, and salmon in particular being scarce.

	Group No. 1	Group No. 2
Cherries—		
2's, red, pitted.....	2 25	2 22½
2's, red, not pitted.....	1 75	1 72½
2's, black, pitted.....	2 25	2 22½
2's, black, not pitted.....	1 75	1 72½
2's, white, pitted.....	2 40	2 37½
2's, white, not pitted.....	1 90	1 87½
Currants—		
Red, heavy syrup.....	1 80	1 77½
Red, preserved.....	1 90	1 87½
Black, heavy syrup.....	1 90	1 87½
Black, preserved.....	2 77½	2 75
Gal. apples.....	2 77½	2 75
Gooseberries—		
Heavy syrup.....	1 90	1 87½
Gallons, standard.....	6 50	6 50
Lawtonberries—		
Heavy syrup.....	6 50	6 50
Gallons, standard.....	5 50	5 50
Peaches—		
Yellow, flats, 1½.....	1 70	1 67½
" " 2.....	1 90	1 87½
" " 2½.....	2 60	2 57½
" " 3.....	2 85	2 82½
whole 2.....	2 37½	2 35
White.....	1 75	1 72½
" " 2.....	2 50	2 47½
" " 2½.....	2 70	2 67½
" " 3.....	1 25	1 22½
Pie.....	3 57½	3 55
Pie, not peeled, gal.....	4 52½	4 50
Pears—		
Flemish beauty 2.....	1 65	1 62½
" " 2½.....	1 97½	1 95
" " 3.....	2 12	2 10
Bartlett.....	1 80	1 77½
" " 2.....	2 17	2 15
" " 2½.....	2 32	2 30
" " 3.....	1 27	1 25
Pie.....	3 80	3 77½
Pie, not peeled, gal.....	3 27	3 25
Pie, not peeled, gal.....	2 50	2 50
Pineapples—		
2's, sliced.....	2 25	2 25
2's " grated.....	2 50	2 50
3's " whole.....	2 50	2 50
Plums—		
2's, Damsan, light syrup.....	1 00	1 00
2's " " heavy syrup.....	1 20	1 20
2's " " " ".....	1 72½	1 72½
3's " " " ".....	1 85	1 85
Gals. " " standard.....	2 95	2 95
2's " Lombard, light syrup.....	1 05	1 05
2's " " heavy syrup.....	1 35	1 35
2's " " " ".....	1 62½	1 62½
3's " " " ".....	1 90	1 90
Gals. " " standard.....	3 15	3 15
2's " Green Gage, light syrup.....	1 47	1 47
2's " " heavy syrup.....	1 72½	1 72½
2's " " " ".....	2 00	2 00
3's " " " ".....	3 45	3 45
Gals. " " standard.....	1 52½	1 52½
2's " Egg, heavy syrup.....	1 80	1 80
2's " " " ".....	2 10	2 10
Raspberries—		
Red, light syrup.....	1 50	1 50
Red, heavy syrup.....	1 75	1 72½
Red, gallons, standard.....	5 50	5 50
" " solid pack.....	8 50	8 50
Black, heavy syrup.....	1 75	1 72½
Black, preserved.....	1 90	1 87½
Black, gallons, standard.....	5 25	5 25
" " solid packed.....	8 25	8 25
Strawberries—		
2's, heavy syrup.....	2 00	1 97½
2's, preserved.....	2 15	2 12½
Gallons, standard.....	6 25	6 25
VEGETABLES		
Asparagus—		
2's, tips.....	52	2 50
Beets, sugar.....	0 85	0 95
Beans—		
2's, wax.....	\$0 85	\$0 82½
2's, refugee.....	0 85	0 82½
Corn—		
2-lb. tins, per doz.....	0 85	0 85
Gallon, per doz.....	5 00	5 00
Peas—		
2's, standard (No. 4).....	0 85	0 82½
2's, early June (No. 3).....	0 95	0 92½
2's, sweet wrinkled (No. 2).....	1 00	0 97½
2's, extra fine sifted (No. 1).....	1 25	1 22½
Pumpkins—		
3-lb. tins.....	0 80	0 80
Rhubarb—		
2's, preserved.....	1 17	1 15
3's, preserved.....	1 92	1 90
Gallons, standard.....	2 65	2 62

Spinach—		
2's, table.....	1 42½	1 40
3's, table.....	1 82½	1 80
Gallons, table.....	5 02	5 00
Squash—		
3-lb.	1 00	1 00
Tomatoes—		
3-lb. tins, per doz.....	1 20	1 20
Gallon tins, per doz.....	3 02	3 02

FISH

Lobster, tails.....	3 50	3 50
" 1-lb. flats.....	3 85	3 85
" ½-lb. flats.....	2 00	2 00
Mackerel.....	1 00	1 25
Salmon, Horse Shoe, Maple Leaf, Clover Leaf.....		
1-lb. Tails, 5 cases and over, per doz.....	1 55	1 55
1-lb. " less than 5 cases, ".....	1 57½	1 57½
1-lb. Flat, 5 cases and over, ".....	1 67½	1 67½
1-lb. " less than 5 cases, ".....	1 70	1 70
Arrow brand, 7½ cents less.....		
1-lb. " 5 cases and over, ".....	1 00	1 00
1-lb. " less than 5 cases, ".....	1 02½	1 02½
Low Inlet.....		
1-lb. Flat, 5 cases and over, ".....	0 95	0 95
1-lb. " less than 5 cases, ".....	0 97½	0 97½
" Thistle" haddies, 4 doz. 1-lb. flats, per doz.....	1 20	1 20
Canadian kippered herring, 4 doz. ovals, per doz.....	1 00	1 00
fresh herring in tomato sauce, 4 doz. ovals, per doz.....	1 00	1 00
Canadian plain herring, per doz.....	1 00	1 00
Scotch kippered herring, per doz.....	1 35	1 40
" herring in tomato sauce, per doz.....	1 30	1 35

SUGAR—Very good business has been done under last week's advance in price. Country orders for Fall trade are very good, while business in the city is also satisfactory. The only complaint made by jobbers is that they cannot obtain the sugar to make deliveries, but this is being gradually remedied with the coming forward of supplies.

Granulated, bbls.....	\$4 40
" ½-bbls.....	4 75
" bags.....	4 35
Paris lump, barrels.....	5 05
" " half-barrels.....	5 05
" " boxes, 50 lbs.....	4 95
" " boxes, 50 lbs.....	5 05
Extra ground, bbls.....	4 80
" " 50-lb. boxes.....	4 90
" " 25-lb. boxes.....	5 00
Powdered, bbls.....	4 60
" " 50-lb. boxes.....	4 80
Phoenix.....	4 40
Bright coffee.....	4 30
" yellow.....	4 25
No. 3 yellow.....	4 25
No. 2 ".....	4 10
No. 1 " bbls.....	4 00
No. 1 " bags.....	3 95

SYRUPS AND MOLASSES—Molasses is unchanged, the market being about firm. There are some who are surprised that the state of raw sugar has not affected the market. To date, however, the advancing tendency of this article has not been felt in the molasses market.

Syrups are picking up for Fall and some good orders have been booked recently.

Barbadoes, in puncheons.....	0 30
" " in barrels.....	0 32
" " in half-barrels.....	0 33
New Orleans.....	0 22
Antigua.....	0 35
Porto Rico.....	0 40
Corn syrups, bbls.....	0 63
" " 1-bbls.....	0 62
" " 2-bbls.....	1 40
" " 25-lb. pails.....	1 00
Cases, 2-lb. tins, 2 doz. per case.....	1 95
" " 5-lb. " 1 doz. ".....	2 40
" " 10-lb. " ½ doz. ".....	2 35
" " 30-lb. " ¼ doz. ".....	2 25

TEA—There is very little that is new in the tea market at present. The only feature this week is the advance in Ceylon blacks. Cable advices from the island say that there has been an advance of a penny a pound on flavory blacks. Ceylon and Indian greens are a little

dearer. There is a good inquiry for all grades of Japans, including siftings and fannings. Of the latter two there is very little held, however. China greens are going very well at about last week's figures, while blacks are on the quiet side.

Japans—Fine	0 26	0 30
Medium	0 20	0 23
Good common	0 13	0 15
Common	0 13	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 17	0 18
Hysons	0 16	0 17
Gunpowders	0 13	0 14
China greens—Pingsuey gunpowder, low grade	0 11	0 15
" " pea leaf	0 19	0 22
" " pinhead	0 28	0 32

COFFEE—Coffee continues about normal. Business in the city is picking up considerably, while country accounts are beginning to show interest in the article. Mocha is slightly higher in the primary market, but other lines are nominal.

Jamaica	0 10	0 11
Java	0 15	0 22
Mocha	0 09	0 10
Rio, No. 7	0 10	0 11
Santos	0 11	0 13
Maracaibo	0 11	0 13

SPICES—There has been practically no change in spices since last report. Consumptive demand is very good on general lines, while there is an upward tendency in peppers and ginger.

Peppers, black	0 16	0 22
" white	0 25	0 30
Ginger, whole	0 16	0 24
Ginger, Cochin	0 17	0 17
Cloves, whole	0 17	0 32
Cream of tartar	0 25	0 30
Allspice	0 12	0 15
Nutmegs	0 30	0 55

FOREIGN DRIED FRUITS—Prices are still upwards inclined in nearly all lines. Valencia raisins are unsettled. Watt, Scott & Goodaere, in their report of September 18, say of the situation:

Shippers of Valencia raisins are very conservative in accepting orders, and will only act in a cautious manner; while we have no positive advance to report, it would not surprise us to see one at any moment. Sultanas are strongly held at the latest advance. The prognostication of our last circular regarding currants is verified by an advance of 1-6 per cwt. to-day, with a strong market. We have advised our friends to secure fruit from the very opening and we still do so. The Jacona (the last direct steamer) will reach Patras about 20th, so prompt action is necessary.

California raisins are advancing, being now half a cent above the opening price. The market is strong according to advices received. Packers are troubled by lack of labor. The wet weather will produce a noticeable effect on prunes of the cheaper grades, and buyers of these lines may be prepared to meet with damaged stock when making their purchases. In nuts, the upward tendency continues. Shelled almonds are now quoted 30c. to 30 1-2c.; shelled walnuts, 24 1-2c.; grenobles, 14c.; Tarragona almonds, 14 1-2c. to 15c.; Brazils, 16 1-2c. to 17c.; filberts, 9 1-2c. to 10c., and French walnuts from 9 1-2c. to 10c.

Valencia Raisins—		
Fine off-stalk, per lb	0 05	
Selected, per lb	0 05	
Layers	0 06	
Dates—		
Dates, Hollowes, per lb	0 05	

Californian Evaporated Fruits—		
Apricots, per lb	0 13	0 14
Peaches, "	0 12	0 14
Pears, "	0 13	0 15

Malaga Raisins—		
London layers	2 25	
" Connoisseur Clusters	2 50	
Royal Buckingham Clusters, 1/2-boxes	1 10	
" " boxes	3 50	
" Excelsior Window Clusters, 1/2-boxes	4 50	
" " boxes	1 3	

Californian Raisins—		
Loose muscatels, fancy seeded, in 1-lb. pkgs.	0 09	0 09
" " choice seeded, in 1-lb. pkgs.	0 08	0 09
" " 2 crown	0 07	0 08
" " 3 crown	0 06	0 09
" " 4 crown		

Prunes—	Per lb.	
30-40s	0 09	0 09
40-50s	0 08	0 09
50-60s	0 08	0 08
60-70s	0 07	0 08
70-80s	0 07	0 07
80-90s	0 06	0 06
90-100s	0 06	0 06
Oregon prunes (Italian style), 40-50s	0 08	0 08
" " 50-60s	0 07	0 07
Oregon prunes (French style), 60-70s	0 07	0 07
" " 90-100s	0 06	0 06
" " 100-120s	0 05	0 05

Currants—		
Filiatras, uncleaned, barrels	0 06	
Fine Filiatras, per lb., in cases	0 06	0 07
" " cleaned	0 07	0 07
" " in 1-lb. cartons	0 06	0 07

Finest Vostizzas	0 06	0 07
Amalias	0 06	0 06
Sultana Raisins—		
Sultana raisins, per lb.	0 06	0 08
" " 1-lb. carton	0 09	

Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes	0 13	
Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 07	0 08
Glove boxes, fine quality, per box	0 10	
Fancy washed figs, in baskets, per basket	0 20	
" " pulled figs, in boxes, per box	0 22	
" " stuffed figs	0 28	
12-oz. boxes	0 06	0 07

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Sept. 20, 1906.

BUTTER—No change in market situation.
CHEESE—Prices slightly higher. Demand very good.
EGGS—Nothing new. Prices hold steady.
PROVISIONS—Sales of smoked meats continue fair to good. Prices unchanged. Dressed hogs quoted \$9.50 to \$9.75 per 100 lbs.

EVAPORATED APPLES—The market this week is easier in tone. Dealers are quoting 8c., at which price there is fair business passing.

RICE AND TAPIOCA—Rice has been advanced ten cents. This is the feature of this market, otherwise there is nothing new. Trade is fair to good. Tapioca is not in very strong demand, owing, of course, to the high price asked.

B rice, in 10 bag lots	3 25
B rice, less than 10 bags	3 35
CC rice, in 10 bag lots	3 15
CC rice in less than 10 bag lots	3 25
Tapioca, medium pearl	0 07 1/2

BEANS—Beans continue unchanged. Spot stocks are just about cleaned up. Prices are firm.

Choice prime beans	1 55	1 60
Lower grades	1 50	1 55

HONEY—Honey is easier this week than it has been for some time. Trade passing is not as large as it might be, but dealers feel that it is very good.

White clover comb honey	0 14
White clover, extracted tins	0 09
Buckwheat	0 08

MAPLE PRODUCTS—There is little change this week. The market is rather firmer, if anything, but prices are unchanged.

Maple syrup, in wood, per lb	0 05	0 06
" " in large tins	0 06	0 07
Pure Township sugar, per lb	0 07	0 08
Pure Beauce County, per lb	0 08	0 08

ONTARIO MARKETS.

FLUCTUATIONS—
 Sugar—Still firm.
 Dried Fruit—Scarce.

Toronto, Sept. 20, 1906.

Business is generally good in the grocery and foodstuff trade, with no new features. The interest in dried fruit continues and each week the market is barer. There are some indications of a panic feeling among the retailers, showing itself in the manner of their buying. There is of course the possibility that this market may go short, and the opinion is strong that prices will not go lower, at any rate not until after the heavy demand for Christmas trade; yet the wholesalers here are buying very sparingly, and the cautious would advise the retailer to go slow also. There are reports of retailers buying at the present high prices pretty heavily of fruit so poor that a little while ago they would not have had it at any price. The gain is not with the risk.

New pack corn and tomatoes are in all the jobbers' hands, but prices are not yet forthcoming. The packers want to see the end of the pack. A sudden frost might put the cover on in a hurry.

Sugar is less interesting, not to say easier. Collections are pretty satisfactory.

CANNED GOODS—No changes are reported and prices on corn and tomatoes are looked for daily to launch a big trade. Initial shipments of the new pack of sockeyes went out this week.

SUGAR—Due it is said to reassuring news from Cuba, European beet turned easier on Monday and went from 10s. 3d, the Saturday price, to 9s. 10 1/2d. Tuesday, however, showed a recovery to 10s. The market in New York is still firm, and there are very few offerings. The recent course of the market has been as follows:

Sept. 12.—European beet, 9s. 10d, f.o.b. Hamburg, equal to 4.06c. duty paid New York for centrifugals 96 degrees.

Sept. 13.—European beet, 9s. 11 1/2d, f.o.b. Hamburg, equal to a shade on 4.09c. duty paid New York for centrifugals 96 degrees.

Sept. 14.—European beet, 10s. 3d, f.o.b. Hamburg, equal to 4.16c. duty paid New York for centrifugals 96 degrees.

Sept. 15.—No change.

Sept. 17.—European beet, 9s. 10 1/2d, f.o.b. Hamburg, equal to 4.07c. duty paid New York.

Sept. 18.—European beet, 10s., f.o.b. Hamburg, equal to 4.10c. duty paid New York for centrifugals 96 degrees.

Willett & Gray, at the end of last week said: "The immediate end of the insurrection would scarcely recover the losses already occurred, while the fact of its occurrence at all will tend to set the island backward several years in its prosperity. Sugars therefore of the world must be considered as on a low basis generally and liable to a more marked improvement than has taken place in years. As bearing upon the present situation in Cuba the parallel case of the Spanish war may be cited.

The crop of 1906 and the anticipated 1,300,000 tons of this disaster were made.

The total sugar crop is 1,737,482 tons last dates. The increase, against 1,500,000 tons last year, floats together of 1,987,794 tons last year 312 tons.

Paris lumps, in 50-lb. St. Lawrence granulated	
Redpath's granulated	
Acadia granulated	
Berlin granulated	
Phoenix	
Bright coffee	
Bright yellow	
No. 3 yellow	
No. 1	
Granulated and yellow	

SYRUPS—Grade molasses, dry markets, change in quality.

Syrups—	
Dark	
Medium	
Bright	
Corn syrup, bbl. per	
" " 1-bbls	
" " kegs	
" " 3 gal. pkgs	
" " 2 gal. "	
" " 2-lb. tins	
" " 5-lb. "	
" " 10-lb. "	
" " 20-lb. "	

Molasses—New Orleans, medium.

Barbadoes, extra fine	
Porto Rico	
West Indian	
Maple syrup—	
Imperial qts.	
1-gal. cans	
5-gal. cans, per gal.	
Barrels, per gal.	
5-gal. Imp. brand, per	
1-gal. "	
4-gal. "	

TEA—Price firming up on forward. London receiving some Meeking & Co. London market say:

"Although the market is firming up and approaching the end of the very strong stand out of prices made in districts were August last at the close great for the slack bidding most kinds. indifferent limited, and in price."

W. J. & I from London

"The statistics show figures to 1 the stocks in some two million and, though clearances the correlative view of the average price

fell to 47 cents. It has for some time now been 49 cents, and this will continue for the present season. As the English combine has patched up its differences, higher prices are expected for next season. There is a fair volume of trade here.

CANNED GOODS—Corn is very low in stock and in few hands in this market. Tomatoes and peas are firmly held. Salmon are very strong, and prices are stiffer than in the Spring. Trade generally is fairly active. As before stated, sardines are a light pack this season and oysters also scarce.

GREEN FRUIT—Regarding apples, the fruit inspector here states that Nova Scotia Gravensteins and Pippins are not up to the mark this year, and it looks as if the proportion of No. 1 would be about one in four. Winter apples look well. Some Ontario apples have been

received here. Ontario grapes, pears and peaches are now on the market. Ontario plums are rather high for this market, but Nova Scotia supplies a few. Some California grapes are still arriving, at reasonable figures. Oranges and lemons are in fair supply at firm prices. There is a good trade in bananas.

DRIED FRUIT—Higher prices are asked at the coast for California prunes and both loose and seeded raisins. Fairly good stocks had been purchased for this market before the advance. The currant market is reported decidedly strong. American Silverskin onions in bags are now on the market, and may be landed here almost as cheap as Canadian. The tendency is therefore a little easier.

SUGAR—There has been an advance in price in sympathy with other markets. Dealers here are well supplied.

WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

Address all communications for this department to THE CANADIAN GROCER, 511 Union Bank Building, Winnipeg, Man.

Midsummer has long been known as the "silly season," the time for seaside flirtations which run their brief and passionate course, seldom or never resulting in matrimony, the time when the magazines are filled with the lighter class of fiction supposed to be suited to the literary tastes of the people during a foolish part of the year, the time when the newspapers are at a loss for news of interest and when as a consequence their otherwise dull pages are filled with improbable but interesting stories which masquerade as fact but are really the product of the fertile imaginations of reporters and news editors at their wits' end for "features."

With the beginning of September midsummer is a thing of the past, according to the calendars, but the hottest weather of the year came in the early part of the month, and it is therefore not surprising to find a Winnipeg contemporary still suffering from the effects of the "silly season."

In a silly editorial this contemporary goes out of its way to cast doubts upon the fact that this paper has been appointed, and is at the present time, the officially recognized medium for news of the Retail Merchants' Association of Western Canada. In a very foolish editorial which reveals considerable editorial excitement caused by the extreme heat, the assertion is made that our contemporary seeks no "puppet" title, but is best qualified to be given a "puppet" title. The rash remark is made by our contemporary that it has the authority of the leading officials of the association for the statement that they recognize no paper as their official organ. Evidently some of the officials have been testing the credulity of a credulous reporter during the "silly season," and this editorial is the result. The trade are too well aware of the relations existing between the association and The Canadian Grocer (and of the reasons which led to the establishment of this relationship) to be at all disturbed by the editorial in question.

During the hot weather and before the opening of the Fall trade association business has also been quiet. Secretary Coulson has visited several country points helping to adjust local differences and assisting in effecting local organization. Money is reported "tight" in all quarters and perhaps this is not the best time of year to press for the collection of fees; but it must not be forgotten that the association is helpless without the "sinews of war," and that the fees of many members are still unpaid.

A splendid example of the benefits which it is possible to derive from a strong local organization of dealers is furnished by the success of the association of the retail grocers in Winnipeg. Winnipeg grocers are now meeting regularly and giving each other information that is of great value. Poor pay customers are now pretty well known and the "delinquent list" is kept up to date. Members wonder now how it was that they did not have their association years ago.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Sept. 20, 1906.)

General business continues very active with few changes in price. Money is reported "tight," and it will be some little time before conditions will be much improved by the marketing of the crop.

CANNED GOODS—New season Goodwillie goods are now on the local market and quotations will be noted below. We quote:

	FRUITS.	
	Group No. 1.	Groups No. 2 & 3
Apples—		
gallons, per doz.	3 35	3 30
3-lb.	2 75	2 70
Cherries—		
red pitted, per 2-doz. case	4 73	4 78
red unpitted, " "	3 73	3 78
black pitted, " "	4 73	4 78
white pitted, " "	5 03	5 08

Currants—		
new, red, 2 doz. cases per case	3 83	3 88
black	4 03	4 08
Gooseberries—		
new	4 53	4 58
Pears—		
2s, F.B., per 2-doz. case	3 58	3 53
3s, " "	5 09	5 04
Peaches—		
2s	4 08	4 03
3s	6 14	6 09
Plums—		
Damson, 1s	2 13	2 08
Lombard, 1s	2 23	2 18
Greengage, 1s	2 33	2 28
Pumpkins—		
3s	2 09	2 04
Pineapples—		
2s, sliced, 2 doz. cases, per case	4 20	
2s, whole, " "	3 75	
2s, whole, " "	4 60	
2s, grated, " "	4 40	
Raspberries—		
red (new)	3 73	3 78
black (new)	3 73	3 78
Strawberries	4 80	4 75
gallon, per doz	6 80	

Goodwillie's Goods.

Strawberries, per case	3 10
Red raspberries, per case	2 60
Red cherries, " "	2 60
Red currants, " "	2 60
Black currants, " "	2 60
Lawtonberries, " "	2 60

VEGETABLES.

Beans—		
golden wax, " "	1 93	1 88
refugee, " "	1 98	1 93
Corn—		
2s	1 98	1 93
Peas—		
(No. 4) 2s	1 93	1 98
(No. 3) 2s	2 13	2 18
(No. 2) 2s sweet wrinkle	2 23	2 28
(No. 1) 2s extra fine sifted	2 73	2 78
Succotash—		
2s	2 63	2 58
Beets—		
whole, " "	2 08	
sliced, " "	2 28	
whole, 3-lb., " "	2 64	
sliced, " "	2 84	
Spinach—		
2s, per doz.	3 08	3 13
3s	4 04	4 09
gallon, per doz.	11 10	
Asparagus per doz.	2 89	
Tomatoes—		
All groups, per case	2 80	
Beans, golden wax	1 93	1 98
refugee	1 93	1 98
crystal wax	2 13	2 18

FISH.

Salmon, Fraser River sockeye, per case	7 25
" Skeena River, " "	7 10
" River's Inlet, " "	6 85
" Red Spring, " "	6 30
" humpback, " "	4 00
" cohoes, " "	5 50
" Clover Leaf, " "	7 20
(Prices are for delivery in October-November.)	
Lobsters (new), 1-lb. flats, per case	16 50
" " 1-lb. tails, per case	10 50
" " 1-lb. tails, per case	15 00
" " flats, per case	15 50

MEATS

Pork and beans (V.C.P. Co.), 1s, per doz.	1 25
" " 2s, " "	1 90
" " 3s, " "	2 60
Clark's 1 lb. plain, per case	2 30
" 2 " " " "	1 85
" 3 " " " "	2 40
" 1 " tomato sauce, per case	2 30
" 2 " " " "	1 85
" 3 " " " "	2 40
" 1 " Chili " " "	2 25
" 2 " " " "	1 95
" 3 " " " "	2 35
Soups (Van Camp's), per doz.	1 25
Canned chicken (Man. Can. Co.) per doz.	3 25
" chicken (Aylmer), per doz	3 30
" " (Delhi), " "	3 20
" turkey (Aylmer), " "	3 30
" " (Delhi), " "	3 20
" duck (Aylmer), " "	3 30
" " (Delhi), " "	3 20
Corned beef " 2s	2 80
" " 1s	1 60
" Man. Can. Co. 2s per doz.	2 50
" " 1s	1 35
Roast beef (Man. Can. Co.), 2s, per doz	2 50
" " 1s	1 35
" (Clark's), 1s, per doz	1 55
" 2s	2 65
Potted meats, 1s, per doz.	0 55
Veal loaf (Libbey's), 1-lb., per doz.	1 25
" " 1-lb. "	2 50
Ham loaf " 1-lb. "	1 25
" " 1-lb. "	2 50
Chicken loaf " 1-lb. "	1 85
" " 1-lb. "	3 50
Lunch tongue (Clark's), 1s, (Aylmer), 1s,	3 00
Sliced smoked beef (Libby's), 1-lb. tins, per doz.	1 80
" " 1-lb. tins, " "	3 10
" " 1-lb. glass, " "	3 35
Chipped " 1-lb. tins, " "	1 45
" " 1-lb. tins, " "	2 50
" " 1-lb. glass, " "	3 05
Sliced bacon, " 1-lb. tins, " "	3 10
" " 1-lb. glass, " "	3 25
Corned beef (Clark's), 1-lb. tins, per doz.	1 50
" 2-lb. " "	2 65

SUGAR—A telegraphic has been ad quote:

Montreal granulated " yellow, in Wallaceburg, in Berlin, granulated Icing sugar in boxes " in small Powdered sugar, in Lump, hard, in Raw sugar.....

SYRUPS A ed last week, vance in Crow

Syrup "Crown Bran " " " " " "

Barbadoes molasses New Orleans molasses Porto Rico molasses Blackstrap, in blbl., " 5 gal.

COFFEE—I price. We qu Whole green Rio, p Standard Java in 25 Old Government Ja Imperial Java, in 25 Pure mocha " Maracaibo Choice Rio. Pure Seal Brand (C & S) Local Blends:— Mocha, and Java in

MATCHES—

"Telegraph," "Telephone," "King Edward," "Head Light," "Rising Star," "Eagle," "Victoria," "Silent," 200's, "Comet."

FOREIGN

raisins have for November for present de be found below

Sultana raisins, bulk cleaned 1 lb pkg Table raisins, Conno extra d Royal Imperio Conno case Conno Valencia raisins, f. o. selo lay

California r

ery. California raisins, m " " ch " " fa " " ch " " fa

California r

California raisins, m " " ch " " fa " " ch " " fa

Prunes, Oct Prunes 100-120 per lb " 90-100 " " 80-90 "

SUGAR—As noted last week in our telegraphic market corrections, sugar has been advanced 10c. per cwt. We quote:

Montreal granulated, in bbls.	5 00
" " in sacks	4 95
" yellow, in bbls.	4 60
" " in sacks	4 55
Wallaceburg, in bbls.	4 90
" " in sacks	4 85
Berlin, granulated in bbls.	4 90
" " sacks	4 85
Icing sugar in bbls.	5 60
" in boxes	5 80
" in small quantities	6 20
Powdered sugar, in bbls.	5 40
" " in boxes	5 60
" " in small quantities	5 85
Lump, hard, in bbls.	5 70
" " in 1-bbls.	5 70
" " in 100-lb cases	5 70
Raw sugar.	4 50

SYRUPS AND MOLASSES—As noted last week, there has been a slight advance in Crown brand syrup. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 25
" " 5-lb tins, per 1 " "	2 70
" " 10-lb tins, per 1 " "	2 65
" " 20-lb tins, per 1 " "	2 50
" " 1 barrel, per lb.	0 03 1/2
" " Sugar syrup, per lb.	0 03 1/2
Barbadoes molasses in 1-bbls, per gal.	0 40
New Orleans molasses in 1-bbls, per lb.	0 30
Porto Rico molasses in 1-bbls, per lb.	0 04 1/2
Blackstrap, in bbls., per gal.	0 31
" " 1/2 gal. bsts., each	0 33
" " 1 gal. bsts., each	2 25

COFFEE—Rios continue very firm in price. We quote:

Whole green Rio, per lb.	0 11 1/2
" roasted, per lb.	0 16 1/2
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" Mocha	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracaibo	0 19
Choice Rio	0 17
Pure	0 16 1/2
Seal Brand (C & S) in 2-lb tins, per lb.	0 32
" " 1-lb	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.	0 23
" " 1-lb.	0 24

MATCHES—

"Telegraph,"	Per case	4 95
"Telephone"		4 85
"King Edward"		3 65
"Head Light"		4 40
"Rising Star"		5 90
"Eagle"		2 05
"Victoria"		3 25
"Silent," 200's.		2 30
" 500's.		4 90
"Comet"		2 25

FOREIGN DRIED FRUIT—Muscatel raisins have been advanced 1/4c. per lb. for November delivery. Revised prices for present delivery from old stock will be found below. We quote:

Sultana raisins, bulk, per lb.	0 09 1/2
" cleaned,	0 11
" 1 lb pkgs	0 13 1/2
Table raisins, Connoisseur clusters, per case	2 60
" extra dessert,	3 40
" Royal Buckingham,	4 00
" Imperial Russian,	5 25
" Connoisseur clusters, 1 lb pkgs, per case (20 pkgs).	3 35
" Connoisseur clusters, boxes (1) 1-lb.	0 80
Valencia raisins, f. o. s.	1 75
" selected.	1 85
" layers.	2 10

California raisins for November delivery.

California raisins, muscatels, 2 crown, per lb.	0 09
" " " 3	0 09 1/2
" " " 4	0 08 1/2
" " choice seeded in 1-lb packages per package	0 07 1/2
" " fancy seeded in 1-lb packages per package	0 07 1/2
" " choice seeded in 1-lb packages per package	0 09 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2

California raisins, spot shipment.

California raisins, muscatels, 2 crown, per lb.	0 08 1/2
" " " 3	0 09
" " " 4	0 09 1/2
" " choice seeded in 1-lb packages per package	0 07 1/2
" " fancy seeded in 1-lb packages per package	0 08
" " choice seeded in 1-lb packages per package	0 09 1/2
" " fancy seeded, 1-lb. packages per package	0 09 1/2

Prunes, October delivery.

Prunes 100-120 per lb.	0 06 1/2
" 90-100 " "	0 07 1/2
" 80-90 " "	0 08 1/2
" 70-80 " "	0 08

Prunes 60-70 " "	0 04
" 50-60 " "	0 04 1/2
" 100-120 per lb	0 09 1/2
" 90-100 " "	0 05
" 80-90 " "	0 06 1/2
" 70-80 " "	0 06 1/2
" 60-70 " "	0 06 1/2
" 50-60 " "	0 07 1/2
" 40-50 " "	0 07 1/2

Currants, uncleaned, loose pack, per lb.	0 06 1/2
" dry cleaned, Filatras, per lb.	0 06 1/2
" wet cleaned, per lb.	0 06 1/2
" Filatras in 1-lb pkg, dry cleaned, per lb	0 07 1/2
" Vostizas, uncleaned.	0 06 1/2
Hallowee dates, new per lb.	0 05 1/2
Figs, cooking in tins and sacks	0 05 1/2
" boxes	0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 18
Apricots, standard in 25-lb. boxes, per lb.	0 17
Peaches, choice, per lb.	0 17 1/2
Apricots, choice (new delivery about August 1), per lb.	0 22
Apricots, standard (new delivery about August 1), per lb.	0 21 1/2
Peaches	0 16 1/2
Pears, choice (halves), per lb	0 16
" standard " "	0 15
Plums, choice (dark pitted) per lb.	0 14 1/2
Nectarines, choice.	0 16

CANDIED PEELS—

Lemon, per lb.	0 10 1/2
Orange	0 10 1/2
Citron	0 18 1/2
Mixed, in 1-lb drums per doz.	2 10

NUTS—As noted last week, almonds have been advanced. We quote:

Almonds, per lb.	0 12 1/2
" (shelled), per lb.	0 30
Filberts	0 10
Peanuts	0 10 1/2
Jumbos	0 12 1/2
Walnuts, new, Grenobles, per lb.	0 15 1/2
" " Marbota	0 13 1/2
" " shelled,	0 32
Pecans, per lb.	0 15
Brazils, per lb.	0 15

SPICES—

Pepper, black, in 10 lb boxes, per lb.	0 18
" white, " 5	0 25
Cayennepepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " "	0 12
Allspice, " "	5 11 1/2
Ginger, in 10-lb. boxes, per lb.	0 13
Mixed spice, in 5-lb. boxes, per lb.	0 20
Mace, in 5-lb. boxes, per lb.	0 70

WHOLE SPICES.

Black pepper, per lb	0 13
White pepper, per lb	0 25
Cinnamon (ordinary), per lb.	0 18
Cinnamon (extra choice), per lb.	0 24
Nutmegs, per lb	0 25
Cloves according to quality.	0 14 1/2
Ginger, per lb.	0 10
Allspice, per lb.	0 08 1/2
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
" 4-oz. packets, per doz.	0 75

HONEY—

Clover honey 1-lb glass, 2 doz. in case, per doz.	2 00
" " 5-lb tins, 1 doz. in case, per tin.	0 50
" " 10-lb tins, 8 in case, per tin	1 00
" " 60-lb tins, per lb	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50
" " per case.	4 75
New honey, 5-lb. tins, 1 doz. in case, per case.	6 75
" " 10-lb. tins, 6 in case, per case.	6 40
" " 60-lb. tins, per lb.	0 10

BUCKWHEAT—Quoted as before at \$1.70 per half sack.

RICE, TAPIOCA AND SAGO — Tapioca is firmer and a further advance is not improbable. We quote:

Japan rice, per lb., cwt. lots.	0 05 1/2
" " 50-lb. lots.	0 05 1/2
Rangoon rice, per lb.	0 04
Patna	0 04 1/2
Tapioca, per cwt.	7 50
Sago, per lb.	7 75

POT AND PEARL BARLEY—

Pot barley, per sack.	2 20
Pearl barley, per half sack (49 lbs.)	1 65
" " sack.	3 30

BEANS—White beans, hand picked, are quoted at \$2.05 per bus., the 3-lb. picked at \$1.80, and the 5-lb. picked at \$1.75.

NOVA SCOTIA MARKETS

Halifax, N.S., Sept. 18, 1906.

The grocery markets continue quite active, trade being good all around with prices steady. Dried fruits are very scarce and the prices high. Valencia layer raisins are quoted at 8c. and 9c.,

and the price of Sultanas is higher than ever before. New canned goods are very slow in arriving and jobbers are at some loss to understand the present condition of affairs. Poultry is not very plentiful yet, and the stock marketed brings high prices, chickens and ducks selling at one dollar per pair for fair sized birds. Fresh pork is also scarce. Beef is in fairly good supply, but lamb is scarce, being quoted at 10c. and 11c. The first shipment of Nova Scotia apples was made during the close of the week when the steamer London City took 3,500 barrels for London direct.

FRUIT—Native apples are coming on the market more plentiful, but the stock offered for sale is of very poor quality. It is thought that the late varieties will be better. Gravensteins will be scarce this season and it is expected that the best quality will bring very high prices. Dealers are still complaining of the high prices and the scarcity of oranges and lemons. Jamaica's are worth about \$8 per barrel and Valencia's \$6 for 200 count. Lemons are \$9.50 per case. California Bartlett pears are \$5 per box. American Bartlett's \$5 to \$7, per barrel and Nova Scotia the same. Cranberries are now on the market and are selling at \$3.50 per bushel. Notwithstanding the early reports regarding the shortage in the plum crop, a great quantity was marketed this week. The cheap varieties, such as Moore's Arctic, are selling at 30c. to 40c. per basket, while the better varieties, like Lombards, green gage and egg plums are quoted at 50c. to 60c. per six-quart basket. Bananas are selling at \$1.75 to \$2. Potatoes advanced in price during the week, caused by the partial failure of the crops raised by local farmers who supply the market until the late crop arrives. They are quoted at 70c. per bushel.

BUTTER AND EGGS—Both butter and eggs are moving upwards and the prices are expected to go still higher before the close of this month. The receipts of both are very limited just at present, and with the approaching exhibition the demand will be heavy. There is very little good dairy butter on the market now and what there is available is quoted at 21c. to 22c. Creamery is quoted at 25c. and large tubs of fair quality are worth 20c. There will be very little local made dairy butter placed on the market while the exhibition is on. Eggs of fair quality are quoted at 20c. and guaranteed strictly fresh eggs are fetching 25c to 30c in small lots, the latter price being obtained by the market people who come to the city once a week to retail their stock.

FISH—There is considerable movement of fish just now and the market is a little unsettled. High prices are being quoted by those who hold codfish in stock. One firm has refused an offer of \$6 per quintal for a thousand quintal lot.

W. H. Stone, Winnipeg, was in Toronto this week and called upon The Canadian Grocer.

TRIP FOR THE WORKERS.

Toronto Retail Grocers' Association Reward the Active Ones.

The Toronto Retail Grocers' Association cleared in the neighborhood of \$200 on their annual picnic. This success was attained only by much painstaking effort on the part of some members of the committee. To show appreciation of the work done a resolution was passed at the last meeting of the association that \$100 be devoted to giving the deserving members an outing, and Vice-Chairman Snow appointed a committee to name the deserving ones. The little company took their outing last week end. It consisted of a trip to Alexander Bay and return by the splendid R. & O. steamer Toronto. They left Toronto Saturday afternoon and returned Monday.

Those who went were: Thos. Clark, Fred Thorne, J. S. Bond, F. W. Johnston and Mrs. Johnston, President R. Van Loon, Vice-President R. B. Snow, R. H. Stewart, David Bell, D. Panter and D. McLean. H. D. Kelly and C. T. Cootes were among those selected to go but were unable to get away.

They all had a very enjoyable time and were enthusiastic in their praise of the comforts afforded on the steamer Toronto.

OVER THE 100,000 MARK.

Following is a copy of a letter received by the New York branch of the Salada Tea Co., and speaks for itself.

"Salada" is always forging ahead.
Toronto, Sept. 14, 1906.

Messrs. The "Salada" Tea Co.,
198 West Broadway,
New York, N. Y.

Dear Sirs,—You will be glad to hear that at last we have gotten over the hundred thousand pound mark for one week, including black, mixed and green tea. One week recently we put out 100,709 lbs., and every ounce of this was in "Salada" packets. We hope before very long to keep up to this rate every week.

As the total importations of tea into Canada during the past fiscal year, ending June 30, 1906, were twenty-five million pounds, we will do this year close on one-fifth of the entire tea business of Canada.

Yours truly,
P. C. LARKINS & CO.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " " 1 year.....	10 00

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f t f.)

AGENCIES WANTED

A GENTLEMAN with considerable experience in manufacturing business and manufacturers' agencies, and possessing a good connection among the grocers, druggists and confectioners of Montreal, desires to obtain the Montreal agency for one or more firms selling to the above-mentioned class of trade. All references as to character and ability. Address at once "Nagroch" care of CANADIAN GROCER, Montreal Office.

COMMISSION MAN—Headquarters Vancouver, requires some good agencies. BOX 123, CANADIAN GROCER.

GOOD Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

POSITION WANTED.

GROCERIES, PROVISIONS—Foreign and Colonial—Patent medicines, wines and spirits. Englishman, having had seventeen years' first-class experience, wants position as traveler, manager, or head counterman. Age 32. Good address. Good references. Distance no object. Thomas Lee, Queen's Hotel, Vegreville, Alberta. [41]

Dunn Pork Factory For Sale

SEALED TENDERS, marked "Tender for Dunn Pork Factory," will be received by the undersigned up to noon on WEDNESDAY, 10th October next, for the factory buildings, plant and premises of the E. B. Dunn Packing Company (Limited) situate on the line of C.P.R. at Fairville, about a mile from the city of Saint John, N.B. The works are new and up-to-date. The goodwill of the business and all tools and delivery wagons included with the property; also a supply of ice now in store, sufficient for the ensuing seasons' operations. Ice is obtained from a pond on the premises in quantities sufficient for the business. The highest or any tender not necessarily accepted. For further particulars apply to the undersigned.

Dated at St. John, N. B., 5th Sept. 1906
BARNHILL, EWING & SANFORD,
Solicitors

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

FOR
SAUER - KRAUT

AND
Pickles in Brine

Write TAYLOR & PRINGLE CO., Ltd.,
Owen Sound, Ont.

HIGHEST PROFITS ABSOLUTELY SURE

WANTED—Agents for the sale of a first-class Food Preparation, highly recommended by authorities.

FOR PARTICULARS ADDRESS

O.F. 1170, care Orell Fussli Publicity, Zurich (Switzerland.)

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

PERCY P. DAVENPORT

622 McIntyre Block, - - WINNIPEG, MAN.

Square your accounts

WHEN YOU WANT TO PLEASE YOUR CUSTOMERS GIVE THEM

Gold Standard Baking Powder

"GUARANTEED THE BEST"

Manufactured from the purest high grade materials, so exactly proportioned that its pure, wholesome strength never varies. The best of cooking is the inevitable result of its use. Let us send you a trial shipment.

The CODVILLE, GEORGESON CO., Limited, - Winnipeg, Man.

CHEESE

Our la rapidly advance to be no new adv that Se sold "I must be

This h son. Pr Everybo ness on been tin and mar expecting future. vancing have be line.

We hav in these much de account and dry sumption canned r dom.

Recent kets in of this advance the puzz that if Great B pay curi ain the

On Se in Lond reported 000 boxe lation of sumptive stocks i less.

Our re week 81, packages of cheese for the s tal since cheese a as comp cheese a for the year.

Our e boxes of butter, a and 26,5 same we May 1 o 293,368 p with 1,3 545 pack ponding

The ah cepts of boxes, i boxes, l less in ago. In cepts of in shipm ing 23,71

PRODUCE AND PROVISIONS

CHEESE AND BUTTER BULLETIN.

Our last week's cheese puzzle is being rapidly solved by a substantial further advance in market prices. There seems to be no pressing demand to cause this new advance, but it seems quite evident that September made cheese have been sold "forward" and these contracts must be filled at any cost.

This has been truly a remarkable season. Prices have ruled high right along. Everybody engaged in the cheese business on either side of the Atlantic has been timid to operate for higher prices and many operators sold goods ahead, expecting declining prices in the near future. Instead we had steadily advancing markets and the "short sales" have been a losing game all along the line.

We have pointed out the real situation in these articles right along, viz., a very much decreased production of milk, on account of the unusually prolonged hot and dry Summer, and an increased consumption of cheese on account of the canned meats scare in the United Kingdom.

Recent cable advices report lower markets in Great Britain, but in the face of this our markets show a substantial advance in prices, which simply adds to the puzzling situation, and it means that if the cheese are really wanted in Great Britain, the importers there must pay current market prices here to obtain the goods.

On September 1 the stocks of cheese in London, Liverpool and Bristol were reported at 337,000 boxes against 222,000 boxes last year, showing an accumulation of 115,000 boxes, but the consumptive demand is still on and our stocks in Canada are fully that much less.

Our receipts in Montreal were last week 81,402 boxes of cheese and 21,914 packages of butter, against 90,775 boxes of cheese and 25,306 packages of butter for the same week of last year, or a total since May 1 of 1,623,116 boxes of cheese and 486,111 packages of butter, as compared with 1,581,381 boxes of cheese and 587,508 packages of butter for the corresponding period of last year.

Our exports were last week 61,467 boxes of cheese and 12,156 packages of butter, against 50,125 boxes of cheese and 26,599 packages of butter for the same week of last year, or a total since May 1 of 1,495,977 boxes of cheese and 293,368 packages of butter, as compared with 1,344,385 boxes of cheese and 428,545 packages of butter for the corresponding period of last year.

The above figures mean increased receipts of cheese in Montreal of 41,735 boxes, increased shipments of 151,592 boxes, leaving 109,857 boxes of cheese less in stock in Montreal than a year ago. In butter we find a decrease in receipts of 101,397 packages and a decrease in shipments of 135,177 packages, leaving 23,780 packages more in stock in

Montreal than at the same time last year.

With approximately 110,000 boxes of cheese less in store in Montreal and 115,000 boxes more in store in the three principal centres in Great Britain, the statistical position regarding visible supplies is not much altered at present, but last year's Fall make of cheese was undoubtedly larger than what we can expect this year on account of the enormous shrinkage in milk, and adding an increased consumption of cheese this year, the situation seems decidedly "bullish" and higher prices seem inevitable.

Butter is also in a puzzling position. It has been cheaper, comparatively, than cheese the whole season, yet stocks have accumulated here over last year as prices have been above an export basis, in spite of a much reduced make, but the weather in European countries supplying Great Britain with butter has also been hot and dry this season, and our short shipments of 135,177 packages so far this season may soon be felt so that further orders will be sent here.

THE PROVISION SITUATION.

The quantity of Danish bacon being marketed in England at the moment is less than at the same time last year, and the indications are that for a few weeks they will run fairly light in quantity. After that the reports that come from Denmark are to the effect that there will be a lot of hogs marketed there, which will mean a lower price for bacon. In Ireland a larger number of hogs than ordinary are being marketed on account of the potato crop shortage. The tendency will be to get them off this to other feed. Ireland's output has been from 25 to 30 thousand hogs a week, of which 8 or 10 thousand were cured and the rest shipped live to Great Britain for slaughter. That means probably a million hogs in the island for which the owners will be seeking a new food.

Then, again, the quantities of bacon coming from Belgium and Central Europe are larger than usual. Trade conditions in England and the demand for bacon, all things considered, is good. The factor that has made the market disappointing and upset the calculations of Canadian packers, has been the increased supplies of American. The consumption of bacon over in England has been remarkably good, stimulated as it has been by the decrease in the consumption of canned meats, the sale of those products having fallen off almost entirely. The people have returned to bacon, and consumption has been greater than in any Summer in recent years. It has now, however, been sufficient to absorb the American bacon on the market. There has not been, as a result, what would be called a firm market this Summer. The Canadian packer has been steadily above the market in the cost of his raw material any-

where from one to ten shillings per cwt. during the past season.

There is, of course, an increased quantity of hogs being taken all the time for domestic purposes, which has materially helped to decrease the exports of Canadian bacon. The number of hogs utilized now for the domestic trade in Canada is now running about 5 to 8 thousand a week the year through. Six or seven years ago this number was only a thousand. The total killings in Canada have been running from 15 to 20 thousand a week, which means that a very important percentage of it is going into Canadian trade. The demand for Canadian meats has been active and has resulted in the price of hogs being unduly stimulated.

The immediate situation is that the packers are getting almost no hogs in Ontario. Conditions are probably natural, farmers not having had time since threshing to get hogs ready for market. Receipts at the packing houses have been less than ever before in September. Advices are, however, that, beginning next week, there will be more hogs to come out, but there will be no liberal supplies for 5 or 6 weeks to come. That would seem to indicate that prices will remain pretty nearly the same as they are for some time. For export the price of hogs is still too high, but the packers hope that the small quantity of Canadian bacon on the English market 6 weeks hence will lead to higher prices, but that depends on the supplies of Danish and American.

OUR LONDON, (ENG.) LETTER.

London, Sept. 5, 1906.

A large quantity of Canadian butter has recently reached this market in a very bad condition. This is a matter which calls for most thorough investigation, for if Canadians are determined, as they say they are, to build for themselves a reputation for their butter over here, they will have to do a great deal better than they are doing at present. There are, it is readily admitted, certain Canadian shippers, whose butter is of a very high standard, indeed a butter expert told the writer that he had handled Canadian butter equal to the best Danish, but this fact is far from being sufficient to establish a first-class reputation. There must be greater uniformity in quality. There are certain Canadian factories, who are persistently turning out mouldy butter, and it is such as these that are undoing the good work done by those Canadian factories whose reputation is favorably known in Britain. The names of the culprits are known, and, it may be said, their butters have been examined by the Canadian Government inspector here in London, and the matter will be taken up further in Canada. The Canadian officials will be do-

BUTTER, CHEESE, EGGS
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.
B. H. POWER
 218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.
O. R. COOPER
TORONTO SALT WORKS
 TORONTO, ONT.
 AGENTS FOR THE DOMINION SALT AGENCY



WILSON'S Fly Pads

Every country store should stock them, because every housekeeper wants them.

BUTTER and EGGS
 —WE ARE—
BUYERS and SELLERS
 Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
TORONTO.

BROOMS
RUSHES
ASKETS

WOODEN **W**ILLOW
ARE **A**RE

Paper Bags
Wrapping Paper | **Twines**
Grocer's Sundries

WALTER WOODS & GO.
 Hamilton and Winnipeg

ing neither more nor less than their duty in watching the defaulting shippers very closely, and in seeing that no mouldy butter is sent this way.

Canadians know best themselves how this evil can be prevented. In the first place, all factories should see to it that their refrigerating apparatus are cooled, not by ice, which damps the air, but by cool air, which can be regulated in temperature to suit occasion. Of course there will be those who will argue that this involves no small expense, but it is a question of reputation versus small expense, and as reputation means ultimate success it is not difficult to see which alternative to choose.

If Australia can send to the British markets butter free from mould, why cannot Canada? The Canadian Government should have greater powers in the supervision of creameries, in the same manner as the New Zealand Government has control over its butter exportation, and nothing should be permitted to pass, about which there is any doubt. When a man in London buys No. 1 New Zealand grade he knows he is getting a first-class article.

A London importer of considerable standing and practical experience, has declared his opinion that in Canada the cream is not collected sufficiently frequent. It should be gathered at least three or four times a week. The difficulty of these frequent collections is not being overlooked but in an industry of such vital importance to Canada's commercial standing, details of this kind should be carefully studied. To mix Monday's cream with Wednesday's cream is, on the face of it, a very bad principle.

To quote once more a London importer, "We feel, as regards ice in the freight cars, that this is a mistake. The cars should be refrigerated in one way only—by cool air. Canadian butter deserves greater care both in transit and in making, for it is of an excellent texture."

CURE FOR MOULDY BUTTER.

Government Inspection—G. A. Putnam's Comments on London Letter.

When shown the letter of the Canadian Grocer's London, England, corres-

pondent regarding mouldy butter, G. A. Putnam, Toronto, superintendent of Farmers' Institutes for Ontario, agreed almost entirely with the writer. He said:

"Yes, we should have Government inspection at the point of export. I don't see how we can be certain of uniformity in our goods and high quality unless we have some method of Government inspection either at central points throughout the provinces or at the point of shipment. Butter should be graded, and if the future is to be considered, a minimum standard should be fixed. Anything below that standard should not be allowed to be shipped out."

"We are doing all that we possibly can with our facilities, to better the quality, but since the introduction of cream separators, it seems impossible to get the quality as fine as it was a few years ago. The reason is that the creamery men are making butter at as low a price as they can and they are gathering the cream only a few times a week, in some cases only twice. What can you expect? Unless you get a raw material right you cannot expect to get your butter right. The real cause of the trouble is the lack of quality in the raw material. This is partly due to the producers not taking proper care and partly to not gathering the cream often enough. Blame, too, rests with some of the creamery men who are not clean and particular enough in the handling of their milk. It is not so much the case now, but at one time separator agents told farmers that separators need be washed out and scalded only every other day and that the rest of the time rinsing would do. I believe it is possible to get all our creameries to put out a good quality of butter. Our Ontario butter is not as good as Quebec butter because down there they gather the whole milk, cream and all, just as we used to do here and the creamery has control of the cream from start to finish."

"Is it possible to go back to the old system of collection in Ontario?" Mr. Putnam was asked.

"We could probably by that means, get a butter that would bring a cent or two more, but the farmers would rather take one or two cents less and have the sweet milk for his calves, and likewise save the increased cost of hauling the milk to the creamery."

You Should Handle

Clark's Sliced Smoked Beef

- Because** every can is guaranteed to be of the first quality.
- Because** of its fine Flavor and Texture.
- Because** it will please your customers and a pleased customer is the best advertisement you can have.
- Because** it is canned by the most perfect and cleanly method known.
- Because** its price is within the reach of all.

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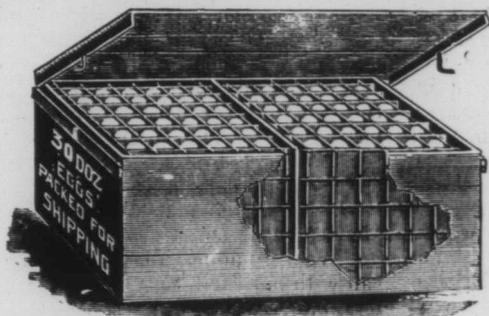
Board I



CONDENSED

TRUR

EGG CASE FILLERS



NEW LAID EGGS
to bring the highest market price
MUST BE PACKED
in clean, fresh Fillers.

These can be obtained from

The Miller Bros. Co., Limited

Manufacturers of Egg Case Fillers

30-38 DOWD STREET

MONTREAL

Board Mills and Filler Factory at GLEN MILLER, ONT.

THE Manitoba Canning Co. Ltd.

GUARANTEES

ALL ITS TINNED MEATS

**Corned Beef, Roast Beef,
Chicken, Tongue, Potted
Meats, etc.**

YOU RUN NO RISK

SELLING AGENTS

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WINNIPEG and CALGARY

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SWETENED

REINDEER

Condensed

MILK

PURE MILK

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TRURO CONDENSED MILK CO., Limited
TRURO, N. S.

Oval Wood Dishes

**Clean, Strong
and Inexpensive**

FOR

**BUTTER, LARD, MINCEMEAT,
PICKLES, and a dozen
other Grocery Lines.**

Make a clean, neat package. Never leak ; never go to pieces.

Your customers will congratulate you on them.

18,000 now ready for shipment. We can fill all orders promptly just now.

Write or wire for prices. You will find them reasonable.

GRAHAM BROS., Kinmount, Ont.

Agent for Maritime Provinces
W. S. CLAWSON & CO.
11-12 South Wharf St., ST. JOHN, N.B.

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PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS—With prices unchanged, the situation remains as it was last week. Locally there is some trade passing in a jobbing way, but otherwise things are inclined to be quiet. Export business is very small, where any is done.

Lard, pure tierces	0 11 1/2	0 12
" " 50-lb. tubs	0 11 1/2	0 11 1/2
" " 20-lb. pails, wood (10)	0 11 1/2	0 12
" " cases, 10-lb. tins, 50 lbs. incase	0 12	0 12 1/2
" " 5-lb. "	0 12 1/2	0 12 1/2
" " 3-lb. "	0 12 1/2	0 12 1/2
Lard, Boar's Head brand, tierces, per lb.	0 09	0 09 1/2
" " 1-bbl., per lb.	0 09 1/2	0 09 1/2
" " tubs.	0 09 1/2	0 09 1/2
Cases, 20 3-lb. tins, per lb.	0 10	0 09 1/2
" " 12 1/2-lb. tins "	0 09 1/2	0 09 1/2
" " 6 10-lb. tins "	0 09 1/2	0 09 1/2
20-lb. wood pails, each	1 90	0 15 1/2
20-lb. tin pails, each	1 50	0 16
Wood net, tin packages, gross weight—		
Canadian short cut mess pork	\$22 50	\$23 00
American short cut clear	22 00	22 50
American fat back	23 00	23 50
Breakfast bacon, per lb.	0 14 1/2	0 15 1/2
Hams	0 14 1/2	0 16
Extra plate beef, per bbl.	12 50	13 00

BUTTER—This week the market is quiet but firm, with unchanged prices. From England the demand is slow, particularly has it been so during the past two weeks. Until that market moves one way or the other, we shall not likely see much alteration in the prices here. Shipments have not been heavy, showing that export orders have not been numerous.

Choicest creamery, salt	0 23 1/2	0 23 1/2
Medium creamery	0 22 1/2	0 23
Western dairy	0 19	0 19 1/2

CHEESE—Another advance has occurred, and with the marketing of the September make, continued high prices are looked for. While stocks in England are accumulating, here they are less than usual, shipments having been very liberal right along this season. Present prices are expected to be maintained, if not improved upon, as the trade seem to think there is a lot of September cheese sold for forward shipment, on which orders will have to be filled. Shipments during the past two weeks have been on the light side, but this, apparently, has not been sufficient to curtail the upward movement in prices.

Ontario	0 13 1/2	0 13 1/2
Townships	0 13	0 13 1/2
Quebec	0 12 1/2	0 1 1/2

EGGS—During the past three weeks the market has remained practically without a change. This week is the third, and prices quoted are just about the same as were asked three weeks ago. Selects bring 20c. to 21c., while No. 1 will bring 17 1/2c. to 18c. Consumption is just about equal to receipts.

TORONTO.

PROVISIONS—What changes in prices there are this week are downward and they are not very important. Long clear pea meal backs are somewhat easier. Short cut is \$1 a barrel less. Lard in tierces has backed up 1-c. The consumptive demand continues pretty good. Packers argue that even at the high prices pork products are cheaper buying than fresh meat.

Long clear bacon, per lb.	0 12 1/2	0 13 1/2
Smoked breakfast bacon, per lb.	0 15	0 17
Roll bacon, per lb.	0 12 1/2	0 13
Small hams, per lb.	0 15 1/2	0 16
Medium hams, per lb.	0 15 1/2	0 16
Large hams per lb.	0 15	0 15
Shoulder hams, per lb.	0 11 1/2	0 11 1/2
Backs, plain, per lb.	0 17	0 17
" " pea meal.	0 17	0 18

Heavy mess pork, per bbl.	21 50	21 50
Short cut, per bbl.	23 00	23 00
Lard, tierces, per lb.	0 11	0 11 1/2
" " tubs	0 11 1/2	0 11 1/2
" " pails	0 11 1/2	0 12
" " compounds, per lb.	0 09	0 09
Plate beef, per 200-lb. bbl.	11 00	12 00
Beef, hind quarters	8 00	8 50
" front quarters	3 00	5 00
" choice carcasses	6 50	7 50
" common	5 00	5 50
Mutton	0 07 1/2	0 08 1/2
Lamb	0 11	0 11 1/2
Hogs, street lots	9 00	9 50
Veal	0 07	0 10

BUTTER—The situation this week is little changed, but the market is firm. Hot weather is drying up the pasture and conditions generally are unfavorable to milk production. The supply of choice dairy is limited. The domestic demand for butter continues good.

Creamery prints	Per lb.	0 25	0 26
" solids, fresh	0 23	0 23 1/2	
Dairy prints, choice	0 21	0 23	
" tubs, choice	0 21	0 21	
Baker's butter	0 17	0 18	

EGGS—Prices continue as a week ago except for bakers, which are cheaper. A run of that class of stock last week carried the price to near 12c. Receipts continue fair and quality has improved. Shrinkage also is less.

Eggs (new laid)	0 18	0 18 1/2
" bakers'	0 14 1/2	0 15

CHEESE—The demand is good and prices are merely following the lead of the cheese boards.

Cheese, large	Per lb.	0 13 1/2
" " twins	0 13 1/2	0 14

FOWL—Deliveries are not large as yet. Prices are about as last week.

Old fowl	0 08	0 09
Young ducks	0 18	0 09
Spring chickens	0 10	0 11

ST. JOHN, N.B.

PROVISIONS — Barrelled pork and beef are steady, but fresh beef is easier, and the like is true of lamb and fresh pork. Smoked meats and lard are steady. Some western fresh beef is coming on the market. It is said by some farmers that because of short crops in some sections of the province more than the usual number of live stock will be marketed this Fall, but this may be far too gloomy a view of the situation.

Mess pork, per bbl.	\$23 00	\$23 50
Clear pork	20 00	23 00
Plate beef	13 50	14 50
Domestic beef, per lb.	0 05	0 06
Western beef	0 07	0 08 1/2
Mutton	0 05	0 06 1/2
Veal	0 07	0 08 1/2
Lamb	0 07	0 09
Pork	0 09	0 09
Hams	0 14	0 16
Rolls	0 12	0 14
Lard pure, tubs	0 12	0 12 1/2
" " pails	0 12 1/2	0 13
Refined lard, tubs	0 09 1/2	0 09 1/2
" " pails	0 09 1/2	0 10

BUTTER—The high price is maintained and there is practically no cheap butter of any kind in this market.

Creamery butter	0 24	0 26
Best dairy butter	0 21	0 23
Good dairy tubs	0 18	0 20

CHEESE—The market is very strong and stocks light. It would be very difficult to pick up anything at less than 13 1/2c.

Cheese, 1er lb.	0 13 1/2	0 14
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EGGS—Henery eggs sell at a flat rate of 25c. The whole market is very firm.

Eggs, strictly fresh	0 25	0 25
" fresh	0 18	0 20

WINNIPEG MARKETS.

BUTTER—Creamery butter prices are unchanged from last week. Supplies are liberal. We quote:

Finest fresh creamery, in 56-lb. boxes	0 20
" " in 28-lb. boxes	0 20
" " in 14-lb. boxes	0 20
" " in 1-lb. bricks (eastern)	0 23
" " (western)	0 21

Produce houses are paying 14 1/2c. per pound for good dairy butter.

CHEESE—

Finest Ontario, large	0 14 1/2
" Manitoba, large	0 13 1/2
" " twins	0 13 1/2
" " small	0 14

LARD—The tierce basis is now 12c. per lb.

Tierce basis, per lb.	0 12
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Small packages take the following advance:	
50-lb. tin cans, per lb.	0 00 1/2
20-lb. tin pails, in 80-lb. cases, per lb.	0 00 1/2
10-lb. " in 60-lb.	0 00 1/2
5-lb. " "	0 00 1/2
3-lb. " "	0 01
20-lb. net white wood pails, per lb.	0 00 1/2

CURED MEATS—

Hams, selected stock, special mild cure	0 18
Bacon, " "	0 22 1/2
Backs, " "	0 18 1/2
Hams, li. ht. 10 to 12 average	0 17 1/2
" " medium, 14 to 16 average	0 17
" " heavy, 20 to 30, for slicing	0 15 1/2
" " heavy, sliced 20 to 30 for slicing	0 17
Picnic hams, light, choice, 6 to 8	0 13 1/2
Shoulders light, choice	0 11
Breakfast bacon, clear, bellies, light, 8 to 10	0 18 1/2
" " clear bellies 12 to 14	0 17
Clear backs, b bacon light	0 18
" " b bacon 12 to 14	0 17 1/2
Spiced rolls, long if in stock	0 18
" " short	0 13
Dried beef ham sets	0 12
Smoked hams boned and rolled, 2, per lb. additional	0 12

DRY SALT MEATS.

Bacon, dry salt long clear	0 13 1/2
" " smoked	0 14 1/2
Shoulders " " boneless backs	0 13 1/2
" " "	0 13 1/2

BARREL PORK.

Heavy mess pork, boneless, per bbl.	24 00
Standard mess pork, per bbl.	12 00
	24 50

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	15 lbs.
Pig's feet	4 50	2 30	1 20
Pig's tongues	14 50	7 50	3 00
Boneless hocks	8 50	4 50	2 00
Sweet pickled spare ribs, not cooked, per lb.			0 04
hocks			0 05

EGGS—Produce houses are paying 17 1/2c. per dozen for fresh eggs delivered in Winnipeg.

LIVE STOCK IMPORTERS.

The Canadian Live Stock Exporters' Association held their annual meeting in the Board of Trade Building, Montreal, last week, and elected the following officers: President, R. Ironside; 1st vice-president, W. Levack; 2nd vice-president, C. Coughlin; treasurer, D. A. Campbell; secretary, D. Munro; R. Bickerdike, J. W. Dunn, W. W. Craig, E. Snell, W. H. Dean, H. Gilchrist, John Sheridan, Alex. McIntosh, Jos. Luness, A. C. Sparrow, F. Hunnissett, and John Brown.

NOTES.

Wilbur Gordon, Tweed, Ont., has secured a patent for a cheese vat support.

A capitalist has offered to put up \$4,000 to start an abattoir and pork packing plant in Arcola, Sask., if five others will add \$2,000 to amount.

With the object of meeting with the wishes of the members of the dairy-men's association and of exporters, the Provincial Government of Quebec has erected the new dairy school building at St. Hyacinthe. It has been furnished with the most modern machinery and is claimed by the people in Quebec to be one of the finest and best fitted buildings of its kind in America.

GRC

Some Fruit and Open

Business will quite brisk every month, quite a place compared

At present the market is still milk supply has last week partly and also a fall in

On the local market is expected to be 40c. for No. 2.

The past week's supply of beyond the regular market is expected to be 40c. for No. 2.

market is expected to be 40c. for No. 2. Apples \$2.75; No. 2, \$1.50 very scarce and w 55c. to 65c. Ban prices very low

The opening a quantity to together will have handling and pu are stock.

On the local ch some 2011 boxes white and 1.113 were sold excepti rived late. The an advance on th 12 5-8c. and 12 1

Some 94 cheese at the Fair was brought 12 5-8c. 12 11-16 for the show that the qua at Ottawa is of th

The Retail Gro its regular meeti owing to it being attendance was su portance was don

take up the Satu next regular meet and with the whol in the city to be r

There is talk o holding a pure fo Winter.

The Gilmour H horse well known t was completely gr da night last. Sc spread that nothin the hotel register.

GROCERY TRADE IN OTTAWA

Some Fruit and Vegetable Prices at the Capital—Proud of Cheese Quality—An Opening for California Raisins—Grocers' Association—The Exhibition—Trade Notes.

Business with retailers is reported quite brisk ever since the first of the month, quite a change having taken place compared with July and August.

At present there is a scarcity of butter; prices are ranging high. Creamery blocks, 25 1-2c., solids 25c., dairy in tubs 21c. to 25c. for choice. The cheese market is still firm, a shortage of the milk supply has been felt during the past week partly owing to the Exhibition and also a falling off in quantity received.

On the local market potatoes are selling from 75c. to 85c. this season, owing to so much dry weather the run is small. There is also a prospect of a shortage in vegetables for Winter use.

The past week has seen an over-abundant supply of peaches, receipts being beyond the regular demand, so that prices dropped on the local exchange from 75c. to 85c. to 50c. and 60c. for No. 1 Crawfords, and from 45c. to 50c. to 25c. and 40c. for No. 2. This week, however, the market is expected to become better. Grapes, both Concord and Niagara have been selling at 22c. to 26c. Rogers, 30c. to 35c. Apples, No. 1 stock, \$2.50 to \$2.75; No. 2, \$1.50 to \$2.00. Plums are very scarce and when offered bring about 55c. to 65c. Bananas are plentiful and prices very low according to quality.

The opening price for raisins is a quandary to retail buyers, and altogether will have the effect of dealers handling and pushing California package stock.

On the local cheese board, Friday last, some 2 011 boxes were boarded, 898 white and 1 113 colored; practically all were sold excepting some 200, which arrived late. The price at this sale was an advance on the previous week, being 12 5-8c. and 12 11-16c. against 12 3-4c.

Some 94 cheese that was on exhibition at the Fair was offered separately and brought 12 5-8c. for 56 packages and 12 11-16 for the balance. This goes to show that the quality of cheese boarded at Ottawa is of the highest grade.

The Retail Grocers' Association held its regular meeting last Wednesday, but owing to it being Exhibition week the attendance was small and nothing of importance was done. It was decided to take up the Saturday closing at the next regular meeting on the 26th inst., and with the whole of the grocery trade in the city to be present, whether members of the association or not.

There is talk of the Ottawa grocers holding a pure food show this coming Winter.

The Gilmour Hotel, Banks street, a house well known to the traveling public, was completely gutted by fire on Friday night last. So quick did the flames spread that nothing was saved, not even the hotel register. Up to the present

time some five or six people are missing, but as it was impossible to start clearing the debris until to-day, owing to the smoldering ruins, the actual loss of life is unknown and it is doubtful if it will ever be found who perished owing to the records being destroyed. Hotel accommodation is fairly well crowded at all times in Ottawa so that this catastrophe makes matters worse.

The Central Canada Exhibition is over and the usual comments are to be heard. In one respect the attendance was all that could be desired. Every day was ahead of previous years. The changes made in the plan of entertainment satisfied most people, whilst others were disappointed. One feature that certainly was not what it might have been was the main building, and it is to this building that the crowds mostly go. Some of the exhibits were identical as they have been for years. It is unexplainable why more Canadian manufacturers do not take advantage of the opportunity of displaying their goods at so important a point as Ottawa is fast becoming, and whose exhibition ranks next to Toronto in attendance and attractiveness.

Messrs. Provost & Allard, wholesale grocers, received a carload of Salada tea last week, which was loaded on the Transport Co's wagons and carted through the principal streets to their warehouse. It proved quite an attraction to the public. It is getting to be a frequent occurrence for Messrs. Provost & Allard to receive Salada this way.

Bryson, Graham & Co. have taken over the grocery department in connection with their store, which was recently owned and operated by the late John A. Bryson.

W. H. Seyler, of the Montreal branch Canadian Grocer, was in the city for exhibition.

DISPLAY YOUR STOVE POLISH.

The hint of Fall in the air should be a suggestion to the wide awake grocer to get ready for the stove polish trade. Within a week or so hundreds of thousands of stoves will be set up throughout Canada and fresh stove polish will be required in the majority of cases. Stove polish is a small thing in itself, but the grocer who hustles can make it amount to a tidy sum. Care should be taken, however, that the polishes sold contain no explosives. Every Fall the newspapers contain accounts of disastrous results from using inflammable stove polishes. The manufacturers of "Rising Sun" and "Sun Paste" stove polishes have always made a strong point of the thorough safety and reliability of their polishes, and the increasing sales of these lines would go to show that the point is one that has weight with the public.

CALIFORNIAN GOODS HIGH.

Opinion of Representative of Packing House on the Coast.

"Owing to conditions out on the Coast, I think all Californian goods will be high this year." So spoke a representative of a large packing house in San Francisco, when interviewed by the Grocer.

"In the first place," he continued, "the markets in Canada and the States are absolutely bare, which is not often the case, and consequently are in a very receptive condition. Then, there is sure to be a strong demand for Californian raisins this year owing to the fact that Valencias opened at a high figure, and appear to be keeping up. With perhaps the exception of apricots, our crops this year have been good. Prunes have turned out wonderfully well, although there may be some little trouble about them owing to the scarcity of labor. Raisins are a good crop, and sufficient to take care of orders. Peaches are good but might have been better. Estimates of the raisin crop turned out to be too large and now the estimate generally accepted is about fifty thousand tons. Of this amount probably half is now booked. Demand for Californian raisins and prunes has been larger this season than for years. As I have already said, Valencias opened high and buyers naturally looked elsewhere for stock when this price continued held. More than one Californian house is completely sold up for September, October and November delivery, refusing to take any business at all for shipment before the end of the last named month. Prunes, I think, have been as low as they are going to be this season. Buyers were inclined to hold off at first, but are coming forward, now that prices have begun to climb."

"Nuts continue upward in tendency, and I can give you no better idea of the situation than by telling you I have been ordered to desist making bookings of walnuts although the firm has had prices out but ten days. As regards salmon, the pack this season is the smallest in years."

"Yes, the San Francisco earthquake naturally affected the trade out there very much. The packers felt it, too, but it is just now that the jobbers are beginning to feel its effect most. Having no warehouses or other place to store their goods, besides poor transportation facilities, the jobbers are in a quandary. Then, this block on the railways is a great nuisance which cannot be helped. From San Francisco to Los Angeles and to Portland the blockade extends. The railway companies are doing the best they can to solve the problem, and will succeed in time. As it is, many houses are loading cars standing on tracks laid alongside their temporary quarters. Business men are working under very adverse conditions. There are strikes on every hand, and these affect business very materially. Then the scarcity of labor is a problem which is giving those on the Coast much thought."

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Exporters' meeting in Montreal, following of- fonside; 1st 2nd vice- easurer, D. Munro; R. W. Craig, I. Gilchrist, ntosh, Jos. Hunnissett,

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THE CANADIAN GROCER

HERE AND THERE WITH THE TRADE.

(Continued from page 26.)

Wm. A. Hill, a Toronto baker, has sold out.

D. Joron, a Montreal grocer, has compromised.

J. A. Shepherd, a Winnipeg grocer, has closed down.

Chas. A. MacSween, of Leamington, Ont., has sold out.

Crawford & McGarry, pork packers, Montreal, have dissolved.

A. M. Cowling, of Colborne, Ont., has sold out to Bradd Bros.

Elmer Titswort, baker, Lacombe, Alta., has been burnt out.

Martin Woodburn, a hotel proprietor in Nanaimo, B.C., is dead.

Deschamps & Fortier, grocers, Grand Mere, Que., have registered.

The bakery of Jas. Tapp, St. Thomas, Ont., has been damaged by fire.

E. H. Ruttan, general merchant at Tupperville, Ont., has sold out.

O. E. Webb, baker and confectioner at Ailsa Craig, Ont., has sold out.

Mrs. P. Fleischer, grocer, Montreal, has registered as P. Fleischer & Co.

The general store of A. M. Campbell, at Lacombe, Alta., has been burned.

O. Brochu & Co., owning a general store in Beauceville, Que., have sold out.

Julius Bros., confectioners, Winnipeg, Man., have advertised their business for sale.

M. Gaudet, owning a general store in

St. Jacques L'Achigan, Que., has sold out.

Fred Campbell, general merchant at Lacombe, Alta., is retiring from business.

Charles Knight, a butcher in Calgary, Alta., has been succeeded by Hewer Bros.

J. Martel & Son, manufacturers of aerated waters, Montreal, have dissolved.

J. Abramovitch & Co., owning a restaurant in Montreal, Que., have registered.

The American Machine Telephone Co., of Brantford, Ont., have obtained a charter.

A. Poirier & Co., butchers, etc., at Montreal, have announced their assets to be sold.

W. H. Lucas, owning a general store and bakery in Shawville, Que., has been burnt out.

Mrs. Joseph A. Brunet, fruit dealer, Montreal, has registered as J. A. Brunet & Co.

M. H. Denton, general merchant at Camilla, Ont., has advertised his business for sale.

Strong & Dauphinais, general merchants at Belle River, Ont., have dissolved partnership.

S. A. McGaw, manager of the Western Canada Flour Mills Co., Winnipeg, was in Toronto last week.

D. B. Robertson, a joint proprietor with Mr. Rudge in a hotel at Fort Simpson, B.C., is dead.

Herbert C. Robinson, merchant at

Postville, Ont., will have a meeting of creditors on the 21st inst.

Herbert Robinson, a merchant at Postville, Ont., has assigned his business to Matthew Clements.

F. J. Fenis, grocer, formerly of 271 Dundas street, Toronto, has moved to 721 King street west.

The death occurred at Cocagne, N.B., on August 20, of Louis Legere, of Goguen & Legere, general merchants.

The Stanford Market, owned by Joseph Stanford and O. Henry St. Onge, of Montreal, has been registered.

D. L. Chauvin, owning a general store at Comber, Ont., advertised his stock to be sold by auction on the 14th inst.

Thomas Thirsk & Son, general merchants, Ferry Point, Alta., have been succeeded by Campbell & Pennington.

McCabe & Stinson, groceries and provisions, at Haileybury, Ont., have assigned their business to Richard Tew.

The St. Lawrence Provision Co., of Lachine, owned by John H. Martin and George E. Chambers, have registered.

E. A. Schmidt, Montreal, has returned from a business trip to Renfrew and other points in the Ottawa Valley.

J. Esdras Martel and Theodule Martel, aerated water manufacturers, Montreal, have registered as J. E. Martel & Frere.

Alex. Fraser, Port Edward, Ont., contemplates going out of the grocery business as soon as he can dispose of his stock.

Goodwin & Finley, owning a general store in Point de Bute, N.B., have dis-



THIS IS THE BRAND THAT SIGNIFIES THE BEST BREAD FLOUR IN THE WORLD



Made entirely from the very choicest selected Manitoba Hard Wheat in the most modern and best equipped milling plant in the Great Dominion.

PURITY FLOUR

is the perfect standard of Patent Flour for Bakers' and Household use.

Western Canada Flour Mills Co., LIMITED



Mills at WINNIPEG, GODERICH and BRANDON



Toronto Office:

Long Distance Phone Main 8060.

Phone in your Orders at our expense.

"HOUSEHOLD" CANADA FLAKES 25c.

A piece of Fine China in Every Package.

The China consists of bread and butter plates, cream jugs, etc. Each one would sell readily at 10c. and more.

THE BEST FOOD THE BEST SELLER

"No Human Hand touches Canada Flakes"

solved partnership. Mr. Finley continues.

Fred Rollins, Sterling, Ont., has moved into larger premises to better accommodate his rapidly increasing business.

William Galbraith & Sons call attention to the special values they are offering in California seeded and muscatel raisins.

W. J. McDonald, Reserve, C.B., is building a new store which, when completed, will be one of the finest in that section of the country.

W. E. Chamberland & Co., tea merchants at Grand Mere, Que., have dissolved partnership. Mrs. W. E. Chamberland has now registered.

Hain & Co., general merchants, Midway, B.C., have assigned their insurance

to E. B. McDermitt, of Nelson, for pro rata distribution to creditors.

Sylvester K. Fraser and Norman L. McDonald have formed a partnership to be known as the Fraser Co., to carry on a grocery business at Sydney, N.S.

Samuel Pierce, general merchant at Sturgeon Falls, Ont., has assigned his business to Jas. G. Strong. There will be a meeting of creditors on the 25th inst.

M. P. Richardson, who a number of years ago conducted a grocery business in Truro, N.S., but of late years has been in the employ of the I.C.R., is dead.

H. F. Baker, West India representative of Crosse & Blackwell, was in Montreal this week on his way back from a trip across Canada to the Paci-

fic. A Grocer representative met Mr. Baker in the offices of C. E. Colson & Son.

Wm. Jones, confectioner, baker and fruiter, Ponoka, Alta., has sold his business on account of Mrs. Jones' indifferent health. The purchaser is L. B. Matusch.

Bezanson & Thompson, general merchants, Mahone Bay, N.S., have added to their equipment a delivery boat for the accommodation of their customers across the water.

Sibbald & Stewart, grocers, of Gravenhurst, have assigned to N. L. Martin. The liabilities are about \$6,000, and a meeting of the creditors will take place on the 26th inst.

J. H. Dunlap, formerly traveler for J. H. Harris & Co., wholesale grocers, Moncton, N.B., has resigned his position and opened a mercantile brokerage agency at Moncton.

Frank Stennett, grocer, Queen street east, Toronto, was married to a Hamilton girl Monday, of last week. Their wedding trip was to a number of the American lake cities.

Clarence Smith, of Burbridge & Co., the London tea merchants, is now in Canada in the interests of his firm. He will go as far west as Winnipeg. Mr. Smith has been coming to the Dominion twenty years.

Archie Northmore, who has been connected with several establishments at Guelph, Ont., for several years, has gone to London, Ont., to accept a responsible position with the wholesale grocery firm of Scandrett Bros.

In Sydney, C.B., retail stores close two evenings in the week during July and August, but should pay day at the steel plant fall on one of those days the stores remain open. The clerks are agitating for three evenings a week.

Those looking for a good powder for the extermination of roaches and other insects will find Peterman's Roach Food as good as there is on the market. It is put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. packages. S. H. Ewing & Sons, Montreal, are agents.

In Brantford, Ont., on September 14, an incipient fire started in the basement of G. W. Series' grocery store on Colborne street. The firemen arrived promptly and soon had the fire extinguished. Beyond damage by smoke the loss was very slight.

WANTED
Choice boiling Peas in two-bushel bags; also, good malting Barley. Send samples with prices delivered Montreal.
H. J. STEVENS,
126 Board of Trade, Montreal.
Mill Feed always wanted.

NAP. G. KIROUAC & CO., QUEBEC
Receivers and Shippers
FLOUR, GRAIN, MILL FEED, SALT and FRESH FISH
Willing to act as Agents for Canned Goods Manufacturers or Grocers' Supplies.

We'll supply you with the best grades of Flour at the fairest prices.
Write, Phone or Wire.
THE McLEOD MILLING CO., LIMITED
Stratford, Ontario

EXPERIENCED ADVERTISEMENT WRITERS
who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

J. A. McLANDRESS, West Lorne, Ont. **WM. McLANDRESS, Dutton, Ont.**
Successors to D. McKillop & Son. Dealers in all kinds of Grain, Wood, Live Stock, Wood and Coal, Screened and Graded Pea Beans in car lots a specialty

BETTER FLOUR
means a better trade for the grocer.

Anchor Brand
Flours are the better kind. A trial order will convince you.

Mixed cars if you want them.

LEITCH BROS.
OAK LAKE, MANITOBA

Pot Pearl BARLEY—FEED
Right Quality, Right Prices
JOHN MACKAY, LIMITED - - BOWMANVILLE, ONT.

CORONET ROLLED OATS
Are the result of fifty years experience in milling oats. You are making no experiment when you handle them.
Write for quotations.
THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

A BIG ADVERTISING CAMPAIGN
has brought the "Battle Creek Idea" before consumers. Our goods are the original health foods.
We Manufacture
Life Chips
Granose Biscuits
Granose Flakes
Granola
Caramel Cereal Coffee
Are you stocked?
The Battle Creek Health Food Company, Limited
Canadian Factory and Office, LONDON, ONT.

— Ready to Ship Promptly —

AWAITING YOUR ORDERS

Aranda Chordi Spanish Onions

Crates, reputed 50 lbs., **75c.**

Terms : Net within 30 days, no discount, F.O.B. Montreal.

The Very "Finest" Fraser River Red Sockeye Salmon

Gazelle Brand

Cases 4 doz. **\$1.70** per
1-lb. tall tins, doz.



Freight prepaid on 5-case lots to any Railway
Station in Quebec and Ontario.

Terms : Net within 30 days, no discount.



Bon Ami Cleans and Polishes Glass, Metal, Wood

The Best Cleaner Known.

Cases, 3 doz., **\$1.19** per dozen,
F.O.B. Wholesaler's Shipping Point.

Lots of 5 gross, **\$13.40** per gross,
delivered to any Railway Station from Halifax to Vancouver.

HUDON, HEBERT & CIE., LIMITED

Montreal

THE MOST LIBERALLY MANAGED FIRM IN CANADA

tive met Mr.
E. Colson &

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LONDON, ONT.

CRANBERRIES

(CAPE CODS)

SWEET POTATOES

(JERSEYS)

JAMAICA ORANGES

(NEW STOCK)

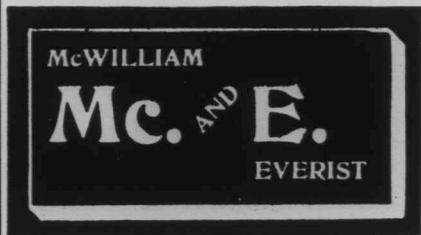
VERDELLI LEMONS

(LAST CAR)

These are all new arrivals and Fresh Stock.

**Valencia Onions
Canadian Onions**

Write for our prices.



Canadian Fruits in Baskets
PEACHES PEARS GRAPES

PEACHES

If you want Peaches of fine quality, write me for prices. All telegrams phoned out to our fruit farm.

W. W. HILBORN,

Phone 83 Leamington, Ont.
Night service.

BASKETS

We make them in all shapes and sizes. We have

**Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE ...

Oakville Basket Co.
Oakville, Ont.

FRUITS, VEGETABLES AND FISH

Business Continues Heavy Without Unusual Changes in Prices—New Lines of Fall Fish Coming in, but Hot Weather is yet Against Demand.

Fruit has been passing into consumption in Canada in greater volume this season than ever before. This is the unanimous opinion of the leaders in the fruit trade. Next week at latest the peach crop will be on the ebb, though much good fruit is yet to come. The grape harvest in Ontario is just nicely under way and the crop promises well. The apple crop is still in the making, but the outlook is encouraging for a good average crop. There will be no such yield as in 1896, when the trees in Ontario averaged 9½ barrels of fruit. There has been no indication of it from the first. Plums have been the only real failure this season and it is not unlikely that some California fruit will be preserved in Ontario. They come in crates holding a basket and three-quarters and will sell at \$1.50. The cranberry season is just opening. The crop promises well both as to quantity and quality. Jamaica and Valencia oranges are arriving freely.

The vegetable markets have developed no unusual features and prices have varied but little.

The fish market is still waiting for cool weather, though the oyster has made its appearance.

MONTREAL MARKETS.

GREEN FRUITS—Trade is brisk in most lines this week. There has been considerable business done with merchants in the country, while city trade is getting larger as people get home from the Summer resorts and their holidays. Lemons are lower this week, as are also bananas. The latter are more plentiful than they have been for some little time past. The quality of the stock offering is first class. The cool weather has made it necessary for dealers to use their ripening rooms to a certain extent. Spanish onions have been advanced, and are likely to advance again as the crop is short and the demand heavy.

Late Valencia oranges, per box	6 00
Dates, per lb.	0 05
Bananas, fine stalk	1 25 1 75
" jumbos	2 00
Cocoanuts, per bag of 100	3 60
Pineapples	5 00 5 50
Apples, bbl.	2 03 3 00
New apples, baskets	0 40
Crab apples, per basket	0 50
New lemons	6 50
Limes, per hundred	7 00
Peaches, per box	1 50 2 00
Plums, " "	1 25 2 00
Pears per box	2 25 3 00
Cantaloupes, per crate	5 00
Jamaica oranges, per bbl.	5 00 6 00
Western melons	1 25 1 30
Spanish Onions, crates	2 50 2 75
56 lb cases	0 75

DRIED APPLES

HIGHEST PRICES PAID
FOR BRIGHT QUARTERS

THE W. A. GIBB CO.
7 and 9 Market Street,
HAMILTON

Blueberries, 22 quart boxes	2 25
Lawton berries	0 10
Jamaica grape fruit, box	6 50
Canadian plums, per basket	1 00 1 25
" pears	0 40 0 60
" peaches	0 50 0 75
" grapes, champions, per basket	0 20 0 35
Almeira grapes, per bbl.	4 50 5 00

VEGETABLES—Prices have been very steadily maintained throughout the week. Business passing is fairly large, dealers reporting good demand from most sections of the country. Corn is selling in good quantities at prices quoted, while there exists a good demand for cucumbers, carrots and beets. Some really excellent tomatoes are now offering at prices which are very reasonable, considering the quality of the goods. Fair trade is passing in cabbage.

Parsley, per doz. bunches	0 20 0 25
Sage, per doz.	0 30
Savory, per doz.	0 75
Green peppers, per basket	0 50
Montreal cabbage, per doz.	0 50 0 75
" tomatoes, basket	0 35
" " per box	0 65 0 75
Turnips, per doz.	0 25 0 50
Water cress, per doz.	0 75
Lettuce, per doz.	0 15 0 50
Spinach, per bbl.	2 00
Cucumbers, per doz.	0 10 0 15
Celery, per doz.	0 25 0 50
Potatoes, per bag	1 00 1 65
Sweet potatoes basket	2 00
barrel	4 50
Beets 3 doz.	0 25
Carrots, per 3 doz.	0 25
Wax beans, per bag	0 50 0 60
Green beans, per bag	0 50 0 60
Corn, per doz.	0 07 0 12½

FISH—Dealers report continued improvement in the state of trade. Orders from points in the country are larger in volume than they have been for some time past. City trade is also beginning to be noticeable in its improvement. In looking over the quotations it will be seen that several lines are out of the market this week, while new stock is being quoted to take their places. Fresh salmon is scarce, but orders in frozen fish are easily filled as stocks are large. Lake trout is arriving in good quantities and trade is brisk. Dore is also coming in. Pike has not yet appeared but supplies are expected next week. New Labrador herring in barrels and half barrels are now offering. Skinless cod is lower this week. In smoked fish kippers may be said to be arriving freely. Haddies continue in small supply.

Fresh haddock, express, per lb	0 04½
Fresh steak cod	0 06
" halibut	0 08½
Lake trout	0 18½
Brook trout	0 20
Sea trout	0 12
Dore, per lb.	0 11
Flounders	0 10
Small sturgeon	0 08
Fresh frozen fish—	
B.C. salmon, per lb.	0 09
Gaspe (chilled) salmon	0 16
Dore, per lb.	0 09
Smoked fish—	
New kippered herring, per box	1 25
New haddies, in 15-lb boxes, per lb	0 67½
Smoked herring, in small boxes, per box	0 12
Oysters and Lobsters—	
Standards, per imp gal	1 50
Oyster pails, pints, per 100	0 90
" quarts	1 25
Prepared fish—	
Boneless cod, "Favorite," 1 and 2-lb. bricks	0 06
" fish, 2-lb. bricks, per lb.	0 05½
" fish, 25-lb. boxes, per lb.	0 04½
Skinless cod, large, per case	5 25
Scotch cured herring, 25 lb. kits	1 00
Salt and pickled fish—	
Labrador herring, per bbl.	6 00
" " per half bbl.	3 25
" " per pail	0 80
" salmon—	
" in bbls.	13 00
" " in ½ bbls	7 00

Mackerel, per pail...
No. 1 green cod, per
small.

TORONTO

FRUIT—An impression of the peach sea. This week the firmer and the color, quality from 30c. to be divided to 30c. to 40c. good medium fancy Crawley are coming for the maximum been reached. is keeping up Last week at selling for 1½ bringing 25c. coming to ha

Oranges, late Valencia
Lemons, Messina, 30
Limes, per crate...
Apples, Duchess and
 " Fall, per b
 " Spies XXX
 " XXX
 " Baldwins, 3
 " " 2
 " other Wint
 " farmers' pe
Bananas, per bunch
Red bananas per b
Plums, per basket
Peaches, per basket
Pears, per basket
Watermelons
Cantaloupes, Canada
 " Canada
 " Rocky
Grapes, small basket
 " large basket
Crabbs, per basket

VEGETABLES—arriving fresh good quality and the demand about normal tendency just dian onions a for higher pr two back the commission u miss it again time to arrive quantities. C ed to the list

New potatoes, Ontario
Sweet potatoes, per
 " large b
Onions, Spanish, pe
 " silver skins
 " Canadian
Cabbage, new Canada
Wax and green bea
Beets, new, per bushel
Carrots, Canadian, 1
Lettuce, per doz. bu
Radish, per doz.
Cucumbers large, pe
 " gerkins
Mushrooms, 1-lb. bo
Beans, white, prime
 " hand-
 " Lima, per lb.
Tomatoes, Canadian
Watercress, per doz
Egg plant
Peppers, green, per
Parsley, per doz.
Turnips, per bushel
Mint, per doz.
Cauliflower, per doz
Celery, Michigan, pe
 " Canadian
Squash, per doz.
Vegetable marrow,
Green corn, per doz.
Leeks, per doz.
Pumpkins, per doz.
Citrons, per doz.
Spinach, per bushel

FISH—Under weather the fish launching out are unchanged nan haddie an

FISH

w Lines of and.

.....	2 25
.....	0 10
.....	6 50
.....	1 00 1 25
.....	0 40 0 60
.....	0 50 0 75
.....	0 20 0 35
.....	4 50 5 00

ve been very throughout the fairly large, demand from ry. Corn is s at prices a good de- s and beets. oes are now very reason- dity of the sing in cab-

.....	0 20	0 25
.....	0 50	0 75
.....	0 50	0 75
.....	0 25	0 50
.....	0 15	0 50
.....	0 10	0 15
.....	0 25	0 50
.....	1 00	1 65
.....	2 00	4 50
.....	0 25	0 75
.....	0 50	0 60
.....	0 50	0 60
.....	0 07	0 12 1/2

ntinued im- rade. Orders re larger in en for some so beginning ovement. In it will be out of the w stock is laces. Fresh s in frozen s are large. d quantities also coming red but sup- New Lab- half barrels od is lower kippers may ly. Haddies

.....	0 04 1/2
.....	0 06
.....	0 08 1/2
.....	0 11 1/2
.....	0 12
.....	0 11
.....	0 10
.....	0 08

.....	0 09
.....	0 16
.....	0 09
.....	1 25
.....	0 07 1/2
.....	0 12

.....	1 50
.....	0 90
.....	1 25
.....	0 06
.....	0 06 1/2
.....	0 04 1/2
.....	5 25
.....	1 00

.....	6 00
.....	3 25
.....	0 80
.....	13 00
.....	7 00

Mackerel, per pail.....	1 75
No. 1 green cod, per lb.....	0 03 1/2
Small.....	0 02 1/2

TORONTO MARKETS.

FRUIT—Among commission men the impression prevails that the height of the peach season was passed last week. This week the market here is a little firmer and the price, according to size, color, quality, quantity and pack, varies from 30c. to \$1.25 a basket. They might be divided this way: Small Crawfords, 30c. to 40c.; good whites, the same; good medium Crawfords, 50c. to 70c.; fancy Crawfords, 85c. to \$1.25. Grapes are coming forward in fair quantity, but the maximum does not appear to have been reached. The market for all fruits is keeping up well in Toronto this year. Last week at Leamington grapes were selling for 15c. that in Toronto were bringing 25c. Jamaica oranges are now coming to hand.

Oranges, late Valencias, 96's, 112's, 288's.....	4 00	6 25
Lemons, Messina, 300's, 360's, per box.....	7 00	8 50
Limes, per crate.....	1 50	
Apples, Duchess and Astrachan, per basket.....	0 25	0 35
Fall, per bbl.....	2 00	2 50
Spies XXX, per bbl.....		
XX, per bbl.....		
Baldwins, XXX, per bbl.....		
" XX, per bbl.....		
" other Winter varieties, XXX, per bbl.....		
" XX, per bbl.....		
" farmers', per bbl.....		
Bananas, per bunch.....	1 25	2 35
Red bananas per bunch.....	2 20	2 50
Plums, per basket.....	0 75	1 00
Peaches, per basket.....	0 35	1 25
Pears, per basket.....	0 35	0 75
Watermelons.....	0 25	0 30
Cantaloupes, Canadian, per basket.....	0 35	0 40
Canadian, per case.....	0 40	0 75
Rockyford's, per basket.....	0 55	0 60
Grapes, small baskets.....	0 25	0 35
large baskets.....	0 45	0 60
Crabbs, per basket.....	0 30	0 40

VEGETABLES—Valencia onions are arriving freely. Sweet potatoes of very good quality are coming to the market and the demand is good. Prices are about normal with a natural downward tendency just now. Growers of Canadian onions are said to be holding back for higher prices because for a year or two back they sold too cheaply. The commission men think the growers will miss it again this year. Tomatoes continue to arrive at the market in large quantities. Citrons and spinach are added to the list.

New potatoes, Ontario, per bag.....	0 90	1 00
Sweet potatoes, per barrel.....	3 75	
large bbls, 3 bush.....	4 50	
Onions, Spanish, per large case.....	2 75	
silver skins, pickling, per basket.....	0 75	1 01
Canadian, per bag.....	1 00	1 15
Cabbage, new Canadian, per doz.....	0 30	0 41
Wax and green beans, per basket.....	0 40	0 50
Beets, new, per bushel.....	0 30	0 40
Carrots, Canadian, per bushel.....	0 40	0 50
Lettuce, per doz. bunches.....	0 20	0 25
Radish, per doz.....	0 20	0 25
Cucumbers large, per basket.....	0 15	0 25
gerkins, per basket.....	0 50	1 00
Mushrooms, 1-lb. boxes, per lb.....	0 40	0 75
Beans, white, prime, bush.....	1 75	
hand-picked, bush.....	1 90	
Lima, per lb.....	0 07	
Tomatoes, Canadian, per basket.....	0 25	0 31
Watercress, per doz. bunches.....	0 25	0 25
Egg plant.....	0 21	
Peppers, green, per small basket.....	0 40	0 60
Parsley, per doz.....	0 20	0 25
Turnips, per bushel.....	0 41	
Mint, per doz.....	0 15	0 20
Cauliflower, per doz.....	1 00	1 50
Celery, Michigan, per doz. bunches.....	0 40	0 50
Canadian.....	0 40	0 50
Squash, per doz.....	1 03	1 25
Vegetable marrow, per doz.....	0 35	0 50
Green corn, per doz.....	0 10	0 12
Leeks, per doz.....	0 25	
Pumpkins, per doz.....	0 75	1 00
Citrons, per doz.....	1 25	
Spinach, per bushel.....	0 50	

FISH—Under the influence of the warm weather the fish business hesitates about launching out upon the Fall trade. Prices are unchanged. Labrador herrings, finnan haddie and oysters are added to the

OYSTERS AND FINNAN HADDIE

Long Island Native Oysters are in a class by themselves. Used by all first-class restaurants and best retailers. Large, clean and solid.

Syda & Cousins' Haddie. Scotch cured. Known for years as the best on the market. Sought after by competitors.

We control the above two lines—if you want the best try them. Just as cheap as poorer quality.

WHITE & CO., LIMITED

TORONTO

Branch at HAMILTON

GROCER!

You've heard about 23 and that it means SKIDOO! Well, ST. NICHOLAS Homeguard Kicking or Puck Lemons never have to take a back seat, let alone skidoo, when compared with other brands.

W. B. STRINGER & CO., Sole Agents - Toronto

We have the first choice car

LABRADOR HERRINGS

in half barrels, No. 1 stock, \$3.25 per half barrel.

Write us for quotations on other lines.

THE F. T. JAMES COMPANY, Limited

Wire, Phone, or Mail your Orders

TORONTO

76 Colborne St 33 Church St.

Now is the time to order your

CANNING PEACHES

THE DAWSON COMMISSION COMPANY, LIMITED, TORONTO

Cor. West Market and Colborne Sts.

BANANAS, WATER MELONS, ORANGES AND LEMONS

And all kinds of

FOREIGN AND DOMESTIC FRUITS

Send us your order

HUGH WALKER & SON

ESTABLISHED 1861

GUELPH, ONT.

PEACHES GRAPES

Guaranteed Uniform.

Car Lots A Specialty. Small Orders Promptly Filled.

AUBURN ORCHARDS, - - Queenston, Ont.

list. All the new lines show fine quality and about normal prices.

Fresh halibut	0 11	0 13
Haddock, fresh caught, per lb.	0 06	0 06 1/2
Fresh cod, per lb.	0 07	0 08
Fresh lobsters, boiled, per lb.	0 18	0 20
Shrimps per gal.	1 00	1 25
Whitefish, per lb.	0 08	0 10
Salmon trout, per lb.	0 08	0 09
Ciscoes, per basket.	0 05	1 25
Perch, per lb.	0 05	0 06
Herring, large, per lb.	0 05	0 08
" medium per lb.	0 04	0 04
Brook trout, per lb.	0 05	0 25
Pike, per lb.	0 05	0 06

Blue fish, per lb.	0 10
Fresh mackerel.	0 20
Eastern salmon, per lb.	0 20
Finnan haddie, per lb.	0 08
Oysters, per gal.	1 75
Labrador herring, per half bbl.	3 25

FISH EATING HABIT.

To increase the consumption of fish in Canada is essential to the development of the industry. It could easily be done if there were more men like the Toronto traveler who when on the Atlantic coast gave the following interview to a Maritime paper:

"A thing that has surprised me very much as I travel through the provinces is the large amount of meat and the small amount of fish served to traveling men by the hotels. I expected when I came down here that, in a fish country, we would get fish as often as we felt like it, but instead I find that it figures small, except in certain houses. One of the latter is the Royal at St. John, another is the King Edward at Halifax. I had a boiled kippered herring at the latter a few days ago that was

better than the best piece of beefsteak I ever tasted. It was nicely cooked, and I couldn't help thinking at the time that if every hotel man in the country would go in for similar dishes, the public who live at hotels would be healthier and the consumption of fish, as a diet, would be greatly increased. Occasionally I hear traveling men say they don't like fish, but I can tell them that had they tasted that kippered herring I got at the King Edward their opinion would undergo a change."

NEW LINES OF FISH.

An opening has been made in the Fall and Winter fish business. The F. T. James Co. have received a car of Labrador herrings. They are No. 1 stock in half barrels and will sell at \$3.25. They report also the opening of the season on oysters. The quality is good and prices are much the same as last year. Some finnan haddie are already on the market and they and other smoked fish will soon be in full swing.

FRUIT NOTES

LeMoine Bros., fish merchants, North Sidney, C.B., have purchased a property there for \$16,000.

Owing to a shortage in fruit baskets it is feared there will be a heavy loss in peaches this year, the Crawfords being ready. This is due mainly to the Williams Co., in Thorold, Ont., closing down their basket forge.

It is announced by the Department of Marine and Fisheries at Ottawa that as a result of the work of the Scotch herring curing expert, J. J. Cowie, a new industry will be established in Nova Scotia in the curing of Spring herring, heretofore used only as fertilizer. It is said \$10 to \$12 a barrel can be had for them in New York, cured as Mr. Cowie cures them.

Because of the small pack of sockeye on the Pacific Coast this year, dog salmon, which are running very freely, will it is said, be packed in considerable numbers. Until a few years ago dog salmon were thrown away, then a few were packed for the South African market and the Japs took to salting them for shipment to Japan. This year, because of the high Japanese protective tariff since the war, for the protection of the home industry, they will pay only 5c. The average price obtained by the fisherman thus far has been 8c.

A St. John's, Nfld., exchange says: The Atlantic Fish Co., a Canadian concern, the manager of which is Mr. W. Duff, of Lunenburg, son of W. Duff, of Carbonear, has recently established a branch at Bay of Islands and intends packing 7,000 barrels of herring there this Fall, for export to Canada and America. This will be a big factor in the question of the disposal of the catch of herring taken by gill net fishing, from which the Americans are virtually excluded, and it is said that some other mercantile concerns there and in his city will also go into the business.

GOLDEN DIAMOND CANNED 1906 BLUEBERRIES

We are now booking orders at opening prices. Please ask us for prices.

W. S. LOGGIE CO., Ltd.
CHATHAM, N.B.

DRIED FRUIT, I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, VALENCIA RAISINS, SULTANAS, FIGS, and DATES

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—
Halifax, N.S., E. D. Adams
St. John, N.B., J. Hunter White
Montreal, D. Ratray & Sons

Toronto, P. L. Mason & Co.
Winnipeg, Jas. Carmon
Victoria, B.C., H. Doukin
Vancouver, C. E. Jarvis & Co.

TH. J. PSIMENOS,
4 Cullum St., E.C. LONDON, ENG.

J.V DE YBARRONDO & CO
Successors to James Violett & Co
IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS	WALNUTS IN SHELL & SHELLED
R ^o ROSE CHOICE	GREEN PEAS OLIVE OIL
SUPERIOR EXTRA	MUSHROOMS SARDINES &c
EXCELSIOR	
EXCELSIOR FLOR	

BORDEAUX FRANCE

Shippers Also of

All Canned Vegetables, Pure White Wine Vinegar, Clarets, Brandies and Champagnes.



"E. D. S. BRAND" JAMS

are declared **PURE** by the best authority in the land—the Government analyst.

Bulletin 119 (June, '06) which you can get from the Inland Revenue Department, Ottawa, proves my assertion.

Will You Write for a Copy and Read It?

My agents are W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.

2-lb. Non
1-lb. Tab
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"NOT - A - BONE - IN - IT."

**"ACADIA"
CODFISH**

PUT UP IN
ACADIA

2-lb. Non Porous Wooden Boxes, 2 doz. to crate
1-lb. Tablets, 20 lbs. to case
English Strips, 30-lbs. to case
Selected Skinless (whole cut), 40-lbs. to case

**THE MOST POPULAR LINE
OF PURE BONELESS COD-
FISH ON THE MARKET.**

Sold by leading Wholesale
Grocers and fish dealers.

SEND FOR FURTHER PARTICULARS

THE ATLANTIC FISH COMPANIES, Limited

Head Offices: **LUNENBURG, N.S., Can.**

A. H. BRITAIN & CO., Agents Quebec and Ontario, Montreal

H. S. CONNOR, Agent, N.W.T., Winnipeg, Man.

CHAS. MILNE, Agent, B. C., Vancouver, B.C.



FINNAN HADDIES

THE FAMOUS
**"BRUNSWICK
BRAND"**

is now on the market. Strictly new pack.
Every tin guaranteed. The large sales
prove they are all right.

Send in your orders while we are packing.

Connors Bros., Limited

Black's Harbour, N. B.

Shipments Now Arriving

NEW PACK

Horse Shoe Salmon



Secure Supplies

While Obtainable

J. H. Todd & Sons

Victoria, B.C.

PACKERS

Wholesale buyers can obtain quotations from
Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Province.

AFTER THE BANANA TRUST.

The United Fruit Co., of Boston, through whom the bulk of the Canadian trade gets its bananas, is being sued by the American Banana Co., under the Sherman anti-trust law on a \$2,000,000 damage claim. Under the Sherman law the injured party may collect triple damages, so that the alleged liability of the United Fruit Co. is \$6,000,000. The complainants received a large tract of land between Costa Rica and Columbia and started growing bananas, but their large force of workmen was forced to quit work by Costa Rican soldiers, at the instigation, it is alleged, of the United Fruit Co. The crop was ruined. In addition, it is alleged a shipload of bananas were seized and the company were discriminated against by the United Fruit Co., who operate a line of steamers between Central America and the United States.

FLORIDA ORANGES.

Florida oranges have commenced to move from the state in carloads and a conservative estimate of the season's crop of oranges and grape fruit would be between 3,500,000 and 4,000,000 boxes.

Mr. High, a well known fruit dealer of Jacksonville, Fla., reports that the grape fruit are much larger than last season, and of a better quality, that the oranges are mostly brights, but later will rust and will then be known to the dealers

as the golden russet, which is as good as the brights in flavor. This season's crop is ten days earlier than last year and the fruit is all in fine condition and will be moving rapidly by Oct. 15.

PRUNES CLIMBING, TOO.**Advice to J. L. Watt & Scott Indicates Strong Market.**

The J. K. Armsby Co., Chicago, in an advice to J. L. Watt & Scott, Toronto, under date of Sept. 10, says:

Gentlemen,—The prune market in California is considerably stronger, owing to the heavy increased demand from American buyers and the unusually heavy demand from foreign buyers. Our foreign agents cable us that the French prune crop is running from 25 per cent. to 30 per cent. short of the early estimates; that the market is from 10 per cent. to 15 per cent. higher and is advancing very fast; consequently, prices on California prunes are out of line in comparison with French prices; in other words, much cheaper, which explains the heavy foreign demand.

Possibly some of our American buyers do not realize that the prices of French prunes dominate the European market, when the French crop is short or prices high, the foreign buyers all look to the California article to supply their wants and year in, year out, big or

little crops abroad, the foreign buyers take more California prunes than the American buyers. Furthermore, the shorts in California who figured that the market would never stop declining, are tumbling over themselves to buy goods. Many of the eastern buyers had the same opinion as the California shorts, with the result that they are coming in fast. The whole situation indicates a gradual advancing market during the Fall. There is a large crop in California this year but it has not been gathered and curing conditions during the Fall may play a very important part in the deal. We have had bad weather before and it is not impossible for the present California crop to be cut in two. The bulk of the operators have sold their full shipping capacity to a finish. We are practically at a point where it is not a question of price but simply ability to get goods out. There is shortage in California of box shooks, owing to the sailors' and water front strike in San Francisco. There is a shortage of labels, owing to the destruction of the lithographer's plants. There is a tremendous shortage of help; consequently the California operators are doing business under about every difficulty it is possible to put up against them.

The people who procrastinate much longer will get their prunes about next January, as December delivery will be the earliest that any operator will take their business.

SPECIAL OFFERING NEXT WEEK

Boneless Cod. In 25-lb. boxes; assorted 1 and 2-lb. blocks.

Pickled Herring. Large bright Nova Scotia fish; brls. and half-brls.

Golden Rule Sardines. Old and new style, also patent opening cans.

All Guaranteed New Stock.

Right Prices.

Wholesale Only.

J. W. WINDSOR, - MONTREAL

HANDLERS OF LARGEST ASSORTMENT OF CANNED GOODS IN CANADA

HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of **Fresh Frozen Smoked Salt Fish Etc.**

Our Ocean Brand HADDIES, BLOATERS, KIPPERED HERRING, MILD-CURED SMOKED SALMON and KIPPERED MACKEREL **Cannot be Equalled**

Correspondence Solicited.

HALIFAX, Nova Scotia

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A good deal about preparing the retailer, in ly, looks and appeal. Who methods are principally to capital, there will be address.

You are n money on adv not got it to to be solicitor have no time styles except along this line

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Now, the fac out his advert appear in prin ives the com lect suitable

EFFECTIVE ADVERTISING

Some of the Essentials—The Writing of an Ad—Much Depends upon the Printer—Individuality Counts—Harmony With Store Policy—Value of System.

A good deal has been said and written about preparing advertisements, but to the retailer, in the small town especially, looks and addresses do not always appeal. When the capital is small the methods are necessarily small. It is principally to the merchant of small capital, therefore, that these remarks will be addressed.

You are not going to spend much money on advertising because you have not got it to spend, and you are going to be solicitous about results. Also you have no time to look into "reason why" styles except that you hope to develop along this line by persistent practice.

Any person who has a knowledge of the English language can write, though there are a number of people who write without that knowledge. The number of words necessary for everyday conversation has been placed at 3,000. Ostensibly this means plain language, but the number or size of words is never as important as the way the words are formed into clauses, then into sentences. And clarity of statement is so essential to a successful interpretation of an advertisement that it is well worth some study. By "study" I do not mean the perusing of books or the probing into theories, but simply working with a consciousness of weakness, holding to the task with the conviction that "anything will not do."

If you can, in your store, convince people that your goods are meritorious, you can convince them of the same thing through the press and reach an infinitely larger number of people. It is a matter of presenting what you have for sale in the best light.

Must be Well Set.

The value of artistic typography has been both over-estimated and under-estimated. The writer who goes to the trouble of marking type names all over his copy puts too high an estimate on typography, and the writer who never asks to see a proof puts too low an estimate on it.

A good deal can be entrusted to the average compositor. He knows more about type and display than the average ad writer. When a writer has served his time in the composing room and made good use of the knowledge gained he is able to talk authoritatively.

But the real trouble arises not so much from leaving the choice of type to the compositor, but from leaving everything to him. Perhaps he gets a piece of wrapping paper on which is scrawled some names, some prices and general statements. The compositor has first to size the copy up, next to make it out, and last to display it advantageously.

Now, the fact is an ad writer can map out his advertisement as he wants it to appear in print. When he does this he gives the compositor a good chance to select suitable type faces and to devote

his talent towards getting balance, chasteness, etc.

Advertisements in manuscript look a hundred per cent. better when written within a ruled space. The edge of the paper is clear and the rudiments of a design is suggested. It does not matter what size of an advertisement you are going to write, rule off a space with your lead pencil (larger than the space you are going to have in the paper because your writing will "spread" more than type) and write within that space. Of course, when the compositor is helped in this way, and the particulars are legibly written, a proof is not absolutely necessary.

Must Have an Individuality.

Make your advertisements distinctive. Do not take too much notice of what competitors are saying, for then their expressions are apt to get intermixed with your own. It would be impossible for me to suggest to you ideas that would be individuality. The moment they left me they would cease to have an individuality. I cannot talk through you and neither can you talk through your clerk. But a theme satisfactory to you can be taken up by a clerk and it is surprising how much of your individuality can be wrapt around it.

You never take much notice of how other merchants talk to customers. Each merchant has his own way. Why shouldn't it be the same when it comes to advertising in a newspaper? If you approach your patrons in an off-hand way in the store adopt an off-hand style of writing. If you employ clear-cut business tactics as a store salesman let the same characterize your advertisements, and so on.

From having seen some half dozen of their advertisements I believe I could select certain merchants' announcements even if their names were not on them. Nothing but the individuality of the advertiser pervading his writings could enable me to do that. It is because writers select first one style and then another that their advertisements are robbed of impressive characteristics. And it is because other merchants choose to be themselves always that the people entrust their confidence to them.

Must Agree With Store Policy.

There is a great tendency in modern-day publicity, to misrepresent goods. It grows upon a writer to exaggerate virtues and gild weaknesses. But while plausible statements read nicely, truthful statements usually get the business. By being moderate in your newspaper enunciations you keep in better touch with your store—maintain harmony between your outdoor and indoor policies, as it were. Did you ever notice how certain goods have been advertised with tremendous enthusiasm and how the clerk who sold them was lifeless? The enthusiasm of the advertising was not

misplaced, but some of it might have been engendered into the clerk.

It is absolutely necessary that salesmen should follow the wording of the advertisement to the letter. I have gone into a store where a clerk has confessed he didn't know certain goods were being advertised at a certain price. Imagine the amount of business such a clerk would personally gather in!

Must Follow Up Systematically.

That sounds like mail-order house phraseology, doesn't it? But by "follow up" I mean that you should form some estimate of sales made from advertising and should always be preparing to push another line of goods "next week."

What you will principally be governed by is reason, and while this somewhat limits your scope, you can accomplish a lot by being timely. The moment it is opportune, advertise certain lines, then pass on to others. Articles that sell at a very low price, and sell quite frequently, will not have to be advertised to any great extent unless your competitor makes some move.

If you are announcing a special sale through the papers you can form some estimate of what the announcements did for you by looking into the orders. If you think the patronage extended to you was not representative, then it is time to get out a circular.

You cannot perfect your advertising policy, but you can and ought to know if you are appealing to the people by way of "needs," if you are presenting your case in the best light, and, most important of all, if you are gradually but surely building up a permanent list of customers.

ADLETS.

Don't wait till to-morrow. Put your ad in to-day.

Rhyme and reason—be sure of the reason.

Remember, all's well that begins well as well as ends well.

Don't forget consistency is a jewel in advertising.

Follow the lead—but be sure it's the right lead. A.A.B.

SOME FANCY ADVERTISING.

Some first-rate specimens of the printing, embossing and writing arts are being mailed to their friends and customers by the Copeland-Chatterson Co., Limited, Toronto. J. S. O'Higgins, advertising manager, prepared both the composition and drawings. A fly-leaf in brown and green extends an invitation to visit the company's offices, where paper and ink and the services of a stenographer will be at guests' disposal. An ivory white embossed card is devoted to an analogy between the mosquito—cause of uncomfortable nights; small worries—cause of uncomfortable days. A folder is given over to Grocer's Salesman's Creed, and a coverlet boasts one or two of the "C.C." phrases. As has been noted before in this paper, Copeland-Chatterson's advertising matter is well worth preserving. If you didn't receive a batch send in a request for them.



However it may be with other Cocoas, you can make a fair profit in selling **Lowney's**, and we promise you that we will create a larger and larger demand for **Lowney's** every year by generous and forcible advertising as well as by the superior and delicious quality of our product.

In **Lowney's** dealers have a guarantee against any cause for criticism by Pure Food officials.

THE WALTER M. LOWNEY CO. of Canada, Limited

165 William St., - - - MONTREAL, CAN.

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,
Cake Icings,
Cream Bars, and
Cowan's famous Milk
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED
TORONTO**

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

You don't have to make
comparisons when selling

MOTT'S Chocolates

"DIAMOND" and
"ELITE" brands

All brands of Chocolate sold in
Canada are compared with

MOTT'S

**John P. Mott & Co.
HALIFAX, N.S.**

SELLING AGENTS:
J. A. TAYLOR MONTREAL R. S. McINDOE TORONTO JOS. E. HUXLEY WINNIPEG

WEBB'S

CHOCOLATES

High-class goods for
High-class grocers.

The largest and finest line of packages
and Christmas novelties in the Dominion.

The HARRY WEBB CO., Limited

31-35 Buchanan St., Toronto

SOMETHING

A bill in equity
the Chancery Court
Walter Baker &
Chester, Mass.,
manufacturers, against
New Jersey con-
Walter Baker Chocolate
Co., Baker, of New
Jersey, for injur-
ing their trade mark.

The bill alleges
that the defendant
has been engaged
in selling business
confectionery in
Newark, and that
it is a part of a
scheme for selling
the defendant's
reputation of the
Walter Baker &
Company, which
it has established
in that line of
business.

EASTERN

A gentleman from
Halifax, Nova Scotia,
says that the
crop this year, in
large in quantity
the quantity will
be larger than
last year's.

The Boston Chamber
of Commerce, in its
annual preliminary
report, says that
the England States
are in excess of
the quantity of
ties, however, do
not seem to be
as plentiful. The
quantity will be
smaller than
last year's.

In Western New
York, the crop is
50 per cent, greater
than last year's.
In the Hudson
River valley, the
crop will be one-half
of last year's.
In the West, the
crop will be
large and mostly
heavy. West Vir-
ginia will produce
25 per cent more
than California and
about the same as
the Canadian crop
will be about the
same as last year,
and plentiful, but
in no greater
quantity than
Great Britain will
produce, while Europe
will produce
only an exception,
and this season
the crop reported
last year are un-
usually large. The
harvest is expected
to be less than
last year's.

TWENTY YEARS

Growth of American
Cocoa

More than 100
million pounds
are eaten yearly
in the United States
Prior to 1886 they
were wholly from
France, and since
then from French
colonies.
According to
the American pro-
ducer, the southern part of

SOMETHING IN A NAME.

A bill in equity has just been filed in the Chancery Court of New Jersey by Walter Baker & Co., Limited, of Dorchester, Mass., the old chocolate manufacturers, against a recently organized New Jersey corporation—the Walter E. Baker Chocolate Company—and Walter E. Baker, of Newark, one of the incorporators.

The bill alleges that Walter E. Baker has been engaged in the hotel and liquor selling business on the outskirts of Newark, and that the company incorporated under his name is engaged in a scheme for selling chocolate upon the reputation of the well known house of Walter Baker & Co., and the reputation it has established for the name "Baker" in that line of business.

EASTERN APPLE CROP.

A gentleman from the Annapolis Valley, Nova Scotia, states that the apple crop this year, while not exceptionally large in quantity, is of fine quality. And the quantity will be greater than last year's.

The Boston Chamber of Commerce, in its annual preliminary report of the apple crop, says that a canvass of the New England States shows that Fall varieties, are in excess of last year; Winter varieties, however, do not promise to be quite as plentiful. The supply of Baldwins will be smaller than last season.

In Western New York the crop will be 50 per cent. greater than last year, while in the Hudson River district the crop will be one-half of last year. The Michigan crop will be heavy, and in the middle west the crop will be exceptionally large and mostly of the Ben Davis variety. West Virginia and Virginia will produce 25 per cent. of last year's crop, and California and Oregon will turn out about the same as in 1905. The Canadian crop will be somewhat in excess of last year, and Fall varieties will be plentiful, but Baldwins will probably be in no greater supply than last year. Great Britain will produce a moderate crop, while Europe's crop will be decidedly in excess of last year. With scarcely an exception, the quality of all the apples this season promises to be fine. Sections reported as producing less than last year are unimportant when compared with other localities, and the total harvest is expected to be greatly in excess of last year.

TWENTY YEARS OF PRUNES.

Growth of American Industry—Crop and Curing.

More than 100,000,000 lbs. of prunes are eaten yearly in the United States. Prior to 1886 the supply came almost wholly from France and the Danubian provinces, and sold under the designation of French or Turkish prunes.

According to What to Eat, most of the American prune supply is from the southern part of California. In Santa

Clara County alone there are 3,700,000 trees growing on 37,000 acres, 100 to the acre. The quantity of prunes raised there exceeds 110,000,000 lbs., more than enough for the requirements of the whole country, but the excess is needed to supply the export demand.

In September the fruit ripens and is gathered by spreading sheets under the trees and shaking the branches. The green fruit is taken to the warehouse, where it is graded in size and passed through a boiling hot liquid, in which process it is cleaned and the outer skin softened. It is then spread out in trays eight feet by three feet in size and exposed to the heat of the sun for three to eight days, depending upon weather conditions.

Ten thousand trays of fruit spread out in one unbroken tract may be seen in Santa Clara in the drying season. When sufficiently cured the prunes are stored in separate bins and there allowed to sweat, this process taking from 10 to 20 days, when they are ready for marketing.

MALAGA CROP SHORT.

Cables received last Saturday, at New York, from Malaga stated that a regular panic prevailed in the raisin market there on account of the discovery of a heavy shortage in the crop. The reports stated that a large portion of the expected output had been destroyed by rain and named prices so high as to be hardly understandable by the trade here.

GRAPES AND PEACHES.

The grape output of the Niagara district this year will be about 4,000 tons, says the St. Catharines correspondent of the Toronto News. He continues:

At present there are about one thousand acres of land in Lincoln, Welland and Wentworth counties planted in grapes, each acre yielding an average of about four tons. The acreage and yield have doubled in a few years, and there is no telling what the possibilities of the future may be.

A good percentage of the grapes grown around here are used for immediate consumption, and for transforming into jelly, but the biggest part of them are shipped to Quebec Province to be converted into wine.

The grape crop this year looks splendid, and as in the case of every other fruit but plums, which are scarce, the yield will perhaps break all previous records.

A gentleman who travels extensively through the district told the News correspondent last evening that there is a tremendous peach crop this year. Though the dry weather kept back growth of the fruit, leaving peaches smaller than usual, the trees are fairly loaded down, the quantity more than making up for the discrepancy in size.

"The Cost Takes Away the Taste"

We were the first people who were able to get the desirable highness in soda biscuit quality without taxing the people for the ascent.



are democratic in price, aristocratic in quality.

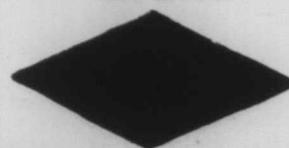
My, if other makers could only say this!

When you sell Perfections you will not have customers saying "The biscuits were all right, but what an outrageous price!"

3-lb. Cards or Tins

THE Mooney Biscuit & Candy Company, LIMITED, Stratford, - Canada.

DIAMOND Brand



MAPLE SYRUP

has that delicate flavor of New Sap Syrup direct from the bush. Try it.

ALL JOBBERS

Sugars Limited, Montreal

W. & R. JACOB & CO.

LIMITED

DUBLIN, IRELAND

HIGH CLASS BISCUIT MAKERS

For Over Fifty Years.

OUR PRODUCTS rank high among the

BEST BISCUITS IN THE WORLD

and are distinguished for their good keeping qualities. We have such variety that no taste is left uncatered for—no biscuit need forgotten.

BISCUITS IN HALF-POUND PACKETS. (Packed in large tins). We wish to draw your special attention to these packets. By this method of packing, the biscuits are preserved in much better condition than if loose in the tin, and any handling of them is avoided. You can serve out at once a correctly weighed packet without loss from breakage, and your customer benefits by obtaining fresher and crisper biscuits.

OUR AGENTS will be happy to send you samples with full particulars regarding prices, etc.

AGENTS:

WILSON BROS.,
Wharf Street,
VICTORIA, B.C.

C. & J. JONES,
424-5 Union Bank Buildings,
WINNIPEG.

KENNETH H. MUNRO,
324 Coristine Buildings,
MONTREAL.

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL

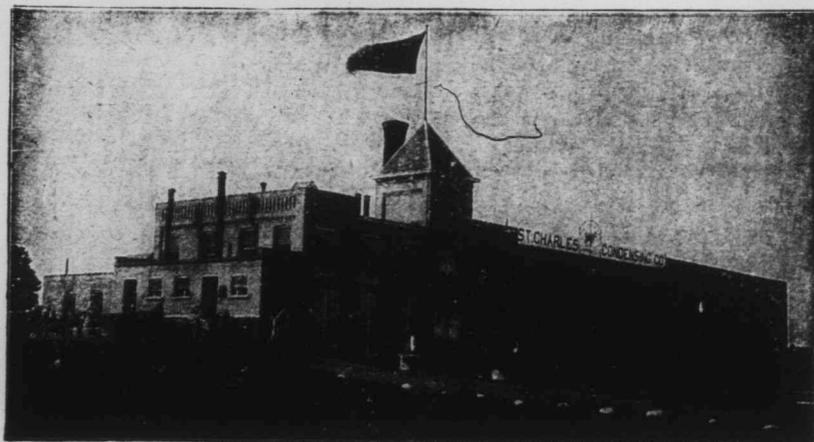


Shirriff's Extracts

Are the kind any grocer can sell with pride. Hadn't you better take a pride in your sales?

MANUFACTURED BY

IMPERIAL EXTRACT CO.
TORONTO



INGERSOLL, CANADA—FACTORY

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

THE INCO

There was a hundred years fish Parliamen pence per gallo sold. Let who

CANNING CHICA



They Cost Something, Of Course.

But enough All Coupon Books to la year won't cost as m as the amount you lose by the careless of your clerks in getting to "charge numerous small chases; and dispa pass - book ent where you have allow your custom kick. or lose him.

IF A MA

for \$10, give him a him with \$10, and t If he buys a plug off a ten-cent coup his purchases up BOOK. NO WR KICKING. There but why not hav free sample.

For

THE EBY, BLA C. O. BEAUCH WM. T SLOAI

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McLAUGHLAN

THE INCOMPARABLE "CAMP."

There was a time—and that but a few hundred years ago—when the English Parliament levied a tax of one penny per gallon on all coffee made to be sold. Let who will bewail the passing

of these good old days; we, personally, are glad to be quit of them.

Coffee is undoubtedly growing in the public favor, growing fast; but, even yet, we are but half awake to the possibilities that lie within this cup of cups.

The fact that so much coffee is married in the making accounts, to a great extent, for our sleepy appreciation of the beverage, which, under ideal conditions, stimulates the flagging nerves, cheers the drooping spirits, does us all manner of good and no vestige of harm.

Housewives do not generally grasp the fact that boiling utterly spoils coffee. To boil coffee for an indefinitely long period—say ten to fifteen minutes,—is almost as bad as to boil tea leaves, throw away the liquor, and eat the leaves minced up with butter, pepper and salt, as did that bewildering old lady who lived in the days of our great grandmothers.

The careful housewife of to-day is apt to stew her coffee, thinking, good soul, that she is drawing out the flavor. How little she knows that the essential volatile oil, which gives to coffee its delightful aroma and exquisite flavor, is vanishing up the chimney or diffusing itself upon the air of the kitchen all the while the coffee is boiling.

Messrs. R. Paterson & Sons, coffee specialists of Glasgow, have long had upon the British market, and have now introduced into this country, a really delicious coffee—a revelation of ease and economy to all true lovers of this delightful beverage.

"Camp" coffee, as Messrs. Paterson name their specialty, retains its full fragrance and freshness for any length of time in any climate. Not the least advantage of this most highly enjoyable "Camp" coffee is that it requires no cooking whatever, merely the addition of boiling water.

Prepared from the purest and finest coffee berries, under the most approved modern processes; of guaranteed uniform strength, flavor and quality, it is impossible that those who try a bottle of the incomparable "Camp" should be other than delighted with it.—Contributed.

**SPRAQUE
CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.**



IT'S A MONEY MAKER
every time, but you will never know it if you never try it. Catalog tells all.
KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

**They Cost
Something,
Of Course.**

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick, or lose him.



IF A MAN WANTS CREDIT

For \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

**THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.**

ALLISON COUPON CO.,
Manufacturers
Indianapolis, Indiana.

**EPPS'S GRATEFUL
COMFORTING**

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, **C. E. COLSON & SON, Montreal.**
In Nova Scotia, **E. D. ADAMS, Halifax.** In Manitoba, **BUCHANAN & GORDON, Winnipeg.**

THE MOST NUTRITIOUS COCOA

Cultivate your Biscuit trade by ordering

McLAUCHLAN'S

Cream Soda Biscuits

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.



Why do you buy imported

**Orange
Marmalade
or Jams**

when you can buy

UPTON'S

just as good, if not better, than most of the imported. **UPTON** is the old reliable and the oldest established Marmalade maker in Canada.



'Tis
Sixty Years
Ago

**COX'S
GELATINE**

celebrates in
1905 the 60th
anniversary of
its introduction to the Canadian public.

FIRST in 1845 in strength and purity,
and first still after all these years.

Canadian Agents: **J. & G. COX, Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "
Gorgie Mills, EDINBURGH

My Record

for fairness in cigar dealings is national in its scope.

Wherever you see cigars, knowledge of J. Bruce Payne and his **Pebble** and **Pharaoh** is not far off.

It has taken me years to get "close" to the grocery man but now I am there for good—if right treatment of my customers and good old-fashioned honesty will keep me there.

I want to add you to my list of friends. I want to gain your confidence.

*Let us talk the Cigar question over!
You start.*

J. BRUCE PAYNE, Limited, GRANBY, QUEBEC

CANADA

FALL IS A GREAT TIME FOR THE PIPE

It's an absolute truth that over eighty per cent. of your townsmen will have pipes going about this time.

The hot weather has passed and any smokers who quit for the "heat" reasons will now be back on the job and as happy as larks.

The tobacco used by these smokers must be bought somewhere—will that be over your counter?

**T. & B.—That's Right
Orders—That's Right**

THE GEO. E. TUCKETT & SON CO., LIMITED
HAMILTON, CANADA

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TOBACCO EXHIBITION.

Some Interesting Features of the Show
Now on in New York.

The Tobacco Exhibition in New York would be an interesting place for every handler of tobacco. The New York Commercial says of it:

Smokers will have an opportunity of judging which is the better and best of tobacco, by visiting the Tobacco Trades Exposition at the Madison Square Garden, where 108 exhibitors will try to prove the superiority of their goods in the ensuing fortnight.

This is the first exhibit of independent tobacco growers, manufacturers and dealers, and if the crowd that filled the garden last night is any criterion, the show will be a success. As the visitor enters the garden and pays 50c., he immediately makes money. Attached to his ticket are seven coupons, each one entitling him to a package of 25c. cigarettes, a 10c. cigar or a package of smoking tobacco. On the whole he gets \$1.35 worth of smoking material, ranging all the way from "Mrs. Miller's Best Chewing and Smoking" to cigarettes, such as are said to be smoked by the King of England.

One finds entertainment on every hand. An Indian band from the Government reservation at Onondaga plays excellent music, while Turkish girls, Parisienne girls, and cigarette-making girls from other countries strive for the prize in the cigarette-rolling race. A Virginia tobacco plantation, with genuine southern darkies, attracted a great deal of attention, particularly when the negroes stopped working to indulge in singing and buck-dancing.

The ideas in the booth building are all clever. A large English cigarette firm has built a reproduction of Windsor Castle, a native Sumatra hut has been imported for a tobacco house of that island; Cuban and Porto Rican houses are plentiful. The most artistic work of the whole exhibition perhaps, is the large meerschaum pipe, the carving representing the landing of Columbus. This is a magnificent piece of work.

Finally the cigar-smoking contest, that is held three times every evening, is worth the price of admission itself. This is held on a raised platform and is open to all, the contest lasting one hour, and the prize of a box of cigars goes to the man who can smoke the greatest number in that time.

Many of the old men can smoke like an engine burning soft coal, while the beardless youth knowing only his pallid cigarette strives to his utmost to cope with the black Havannas, only to grow paler with each puff until the perspiration comes and the cigar drops from his trembling fingers.

TOBACCO LEAVES.

Uncle Sam's smoking outlay last year was nearly \$300,000,000. It included over 7,689,337,207 cigars. The United States have led in tobacco-growing since the day when tobacco was used as currency in Virginia. To-day they raise just six times as much as their nearest competitor, Russia, and one-fourth the world's whole crop.

THE CANADIAN GROCER

THE STREET DUST NUISANCE.

A novel street-cleaning appliance is at present in use in the City of Washington. It consists of a hand sweeping machine, which is worked somewhat on the principle of the carpet sweeper. The city employs 115 men, who work with hand-brooms, while 75 men operate hand-sweeping machines.

Each man handling one of these sweepers is required to sweep 10,000 square yards of pavement, going continually over the area during the day and depositing the sweepings at stated distances along the curb. To every sweeper there is a bag carrier, equipped with a pick-up machine, gathering the sweepings in bags.

This device is a two-wheeled vehicle, holding a bag upright, and fitted with a scraper attached to the handle resting on the ground, and when filled inverted into the sack. The sacks, when filled, are collected by the 10 wagons owned by the department, and hauled to the public dumps, of which there are eight.

Each sweeper is also provided with a sprinkling pot holding five gallons, with which he is required to sprinkle the area before sweeping. The force is divided into six districts of about equal extent, with 35 men in each. Every district is in charge of an inspector, provided with a bicycle, whose duty it is to see the work properly done and make a daily report of men employed, area covered and number of loads of sweepings removed.

The Industrial Transport & Storage Co. has been incorporated by Ontario charter with share capital of \$25,000. The provisional directors are Geo. Cleaver, C. E. Rowell, Geo. Thurlow, and H. B. Sproat, Woodstock; Scott Gillespie, Toronto.

SWEET
CAPORAL

CIGARETTES

STANDARD
OF THE
WORLD

Sold by all leading Wholesale Houses.

McDOUGALL

Insist upon having them.
D. McDOUGALL & SON, Glasgow, Scotland.

CLAY PIPES

IT PAYS TO INVESTIGATE

It pays to buy Pipes, Tobaccos and
Smokers' Sundries from

JOS. COTE

Importer of Pipes, Havana Cigars,
Wholesale Tobacconist186-188 St. Paul St.
QUEBECDon't forget that this firm is the leader for
Leaf Tobacco in Canada.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

FREIGHTS AND CHARTERS

Shipping Business Pretty Good at Present—Movement of Grain Scarcely Begun as Yet—Some Apples in Outgoing Cargoes—Low Water Still Causing Inconvenience.

This week has brought forth few changes in the shipping situation. Business generally is very good, cargoes leaving the port of Montreal being of fair size.

Low water in the harbor and rivers, of course, prevents boats being loaded as they have been in previous seasons when such conditions did not exist. The end of last week the water in the harbor was 26 feet 6 inches deep. This necessitated the restriction of outgoing boats, according to size. Take the Victorian, of the Allan line, which cleared September 14, for instance; this vessel was restricted to 24 feet 6 inches.

Cheese has not been moving out very well recently owing to market conditions. Butter has been somewhat the same. Although prices on the latter are a little lower, demand has not been any larger on that account. Nevertheless, there are some shipments going forward in both lines which are fair to good in size.

There is not a great deal of grain being shipped at the present time. Wheat, which may be called the staple line, is just between seasons. The amount in the elevators of the port is not large. Old crop wheat is almost cleaned up, although there is still some held. It is yet a little too early for the new wheat, which will not begin to arrive for shipment in earnest until about the end of this month. Barley, oats and other grains are moving out to a certain extent, but trade is not large.

Apples are commencing to occupy a place in outgoing boats. Several shipments have been made during the past week or two, which show that there is some inquiry from the other side. The crop of apples in England, however, is sufficient this year to take care of all trade until the time our Fall apples are ready for export, which will not be for some little time yet.

There have been no changes in the rates this week.

The Egwanga, of the Elder-Dempster line, with a cargo of sugar from the

West Indies, docked at the St. Lawrence sugar refinery last week.

It is remarked in shipping circles that the number of sugar boats arriving in Montreal this season is larger than last year, considerably. To date, according to reports from McLean, Kennedy & Co., and Elder-Dempster & Co., whose boats are engaged in this trade, the number of boats, and the tonnage, entering the port this season are in excess of last year.

The Sarmatian, of the Allan line, cleared for London and Havre, with a general cargo on September 14.

The Manxman, of the Dominion line, with a general cargo, left for Bristol on the same day.

BEATING THE PEDDLER.

At the recent annual meeting of the retailers of Pennsylvania a speaker, Mr. Bloom, of Sunbury, on the peddling question said:

"Years ago when any man took an active interest in anything they called him an enthusiastic worker; later on they called him a crank, and to-day they call him a fanatic. That is what the Sunbury people call Bloom on the question of peddling. The business of your town belongs to you, not by right of possession or inheritance, but because you pay your tax on occupation as a merchant, you pay your tax or license for being a merchant. You are expected to head the list on all subscriptions for any and all charitable purposes. You are the financial backbone of your town. You have invested your money in merchandise and are giving your time to serve the people. Is it right for peddlers to come in and do the business that belongs to you? There is a remedy. Have your borough or city council pass an ordinance that carries a penalty without a license for each and every one, including your own merchants. Make the fee high enough that it will not pay the peddler to take out a license. Go to your county courts, have a man licensed as a county detective. By having this officer, the cost of suits outside of attor-

neys' fees, if you lose the case, will fall upon the county. Get your merchants together and agree to stop soliciting orders from house to house. Cut down your expenses of this employe. Notify your customers of this change and have them come to your store. Educate your people to this new order of business, and in two years' time you will not have a peddler where you now have thirty. This is the experience of the Sunbury merchants. And what we have done you can do. By doing this you protect yourselves and protect the unwary or the "easy mark."

Mr. Bloom here gave an illustration of where a peddler had come into his store, purchased a lamp and sold it at a considerable profit. Continuing he said: "There are thirty-five merchants in Sunbury doing business who were there when I went there, but of all that vast number but two quit business, retiring with a competency. I attribute that to the fact that you sell your goods without a profit."

ALLSPICE GROWERS COMBINE.

Herbert L. Northey, of Kingston, Jamaica, told an interviewer in Montreal recently that the growers of allspice, or pimento, had formed an association to secure themselves an increased share of the price paid by consumers for their product. Allspice is grown almost exclusively in Jamaica.

"Though substitutes for allspice," said Mr. Northey, "have been and can be manufactured—chiefly by the combination in proper proportions of pepper, cloves and cinnamon—none of them can compare with the real article. Foreign consumers will therefore be always ready and will even be compelled to purchase pimento, unless the prices are run up to an unnatural figure.

"Although very little pimento has been sold in New York of late, the manufacturers drawing upon their reserve supplies instead of buying more, they will soon be compelled to follow the market in Europe, and buyers are even now preparing to pay 5 and 5 1-4c. a lb. instead of 4 and 4 3-8c., as was the custom before the formation of the syndicate. This is proof conclusive of its good effects, and the advance will not stop there. Before long the price will go to 5 and 5 3-4c. per lb., and even 6c.

QUALITY and PRICE!

These are the two points to consider when buying your cigars.

MOGEN-MOGEN and ROYAL SPORT

FIVE CENTS

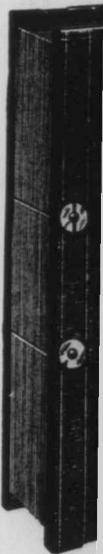
TEN CENTS

These are the cigars which will give the greatest satisfaction.

QUALITY—The very finest. PRICE—The very best consistent with the quality.

The SHERBROOKE CIGAR CO.

SHERBROOKE, P.Q.



This system

Th

Toronto



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\$17.75

This is not a special price. It is the price we have always charged for our

Monthly Account System

never more, never less. It is the same to every person. An outfit consists of

- 1 Current Binder, size 14 x 11, in Corduroy and Leather
- 1 Set of Index with Leather Tabs
- 1 Canvas Day Book Binder
- 1000 Sheets in Duplicate, size 14 x 11

The above price includes sufficient pen or pencil carbon for the number of sheets ordered and allows division of sheets with one, two and three billheads as desired.

This system will save a retail merchant one-half his book-keeping time.

Write us for further information.

The Rolla L. Crain Co., Limited
Ottawa, Canada

Toronto Office :
18 Toronto St.

Montreal Office :
74 Alliance Bldg.

Winnipeg Office :
11 Nanton Block, Main St.

DEALERS
tell us we give too good value in our

Wall Papers

for the price we charge. Well, perhaps we do. It's characteristic of the **STAUNTON LINE**. We give value so you can make good profits.

See our samples. You will find them better than ever.

STAUNTONS LIMITED
Wall Paper Manufacturers
TORONTO, ONT.



What a Difference It Makes

When you look up at a ceiling and, instead of seeing smoky plaster, see beautifully designed

METAL CEILING

That's the aesthetic point! Then there is the sanitary point. **Metal Ceilings** are more healthful than plaster or wood. Then there is the financial point. **Metal Ceilings** need never be repaired. They last forever.

IF YOUR STORE NEEDS THIS CEILING YOU SHOULD GET IT.

METAL SHINGLE & SIDING CO., Limited
PRESTON, - - - ONTARIO

**A MODERN GROCERY
FITTED WITH "WALKER BINS"**



GEO. A. VICK & SONS, ORILLIA, ONT.
Walker Bin Fixtures Make an Old Store New

They so change its appearance and display the stock so cleanly and invitingly that everything tempts the appetite. Everything in sight, too, under glass, and protected from dust, insects and tasters.

There is no way to so effectively display goods as with
"WALKER BINS"

Booklet for the asking. It's worth the little trouble it takes to write for it.

THE WALKER BIN & STORE FIXTURE CO., LIMITED
BERLIN, ONTARIO

Representatives
Manitoba:—Stuart Watson, Winnipeg. Saskatchewan and
Alberta:—The H. W. Laird Co., Limited, Regina, Sask.

COLES Electrically Driven
Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest



No. 65

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.
Granulating 2 lbs. per minute.
Pulverizing 1/2 lb. per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

AGENTS:

Forbes Bros., Montreal.
Gorman Eckert & Co., London, Ont.

DO YOU PREFER AN
Automatic Pendulum Computing Scale



to any other style? If so be sure to get the best and at the same time the cheapest—**We have it.**

No. 103 DAYTON

is constructed throughout of best material and workmanship and guaranteed by us.

No Loose Weight on Pendulum.
Full Capacity Thirty Pounds.
Each Pound Same Width on Chart
Each Cent Indicated by a Line.
Working Parts Always in Plain View.

Plate Glass encloses Pendulum.

A Most Beautiful Fixture.

\$57.00

The "Dayton"

Send a postal to

THE COMPUTING SCALE CO.

OF CANADA, LIMITED

164 King Street West, TORONTO

Busy, Busy, Busy

Cans are rushing.

Get your supplies in--Don't wait until the last moment

We are running full capacity and are anxious that you get your orders in early. Don't delay. We want to satisfy you.

Order Now!

Acme Can Works

MONTREAL

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Weight on Pendulum.
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Plate Glass
encloses Pendu-
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A Most Beau-
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\$57.⁰⁰

E CO.

NTO

Busy

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Works

TOLEDO COMPUTING SCALES

Automatic but Springless.

The "Toledo" is a money saver because it positively stops the giving of overweight.

A time saver because it is Automatic.

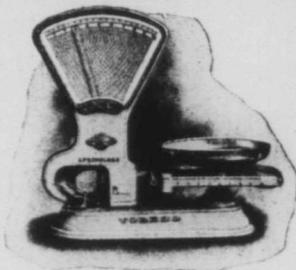
A labor saver because there are no weights to lift, no poises to slide, or prices to set.

A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.

It is honest both to the merchant and customer.

The Toledo system costs you nothing because it is paid for with the money you are now losing.

For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

Oakey's The original and only Genuine
Preparation for Cleaning Cut-
lery, 6d. and 1s. Canisters
'WELLINGTON'
KNIFE POLISH

JOHN Oakey & Sons, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:
**JOHN FORMAN, - 644 Craig Street
MONTREAL.**

. . Deceived . .

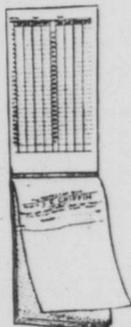
is the Grocer who imagines that the "one-
color" counter check book is the latest
thing out.

We make a

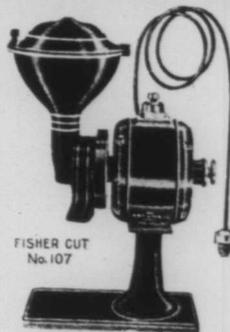
Counter Check Book
SPECIAL DUPLICATING
Two Colors of Paper

Shall our Representative Call?

The Carter-Crume Company,
LIMITED
TORONTO and MONTREAL



ELECTRIC POWER COFFEE MILLS



This small cut illustrates another
of the designs we make.

Fitted with 1/4-H.P. Motor fur-
nished for direct or alternating
current and with metal or nickel
hopper.

Granulates 2 pounds and pulver-
izes 1/2 pound per minute.

Makes neat, attractive store fix-
ture. Saves time and labor—
increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

Show Cards

Have you ever realized the valuable advertising space you have
in your show window—that you can talk to thousands of passers-by
by attractive show cards and price tickets?

We invite your inspection of the finest line ever made in Canada.
Suitable for any business.

Our 72-page Catalogue, giving illustrations, is free to all
interested.

The Martel-Stewart Co., Limited
Montreal, Canada



TRADE MARK

"LION"
BRAND
PUTZ TRIPLE EXTRACT
Metal Polish
LIQUID AND PASTE

For polishing all kinds of metals "Lion" Brand
Putz Triple Extract Metal Polish has no equal. Put
up in liquid and paste form. Has a ready sale

Exceptional terms to retail grocers. Send us a
postal.

**SOMETHING THAT WILL GIVE
YOU LARGE PROFITS**

English Embrocation Co.
MONTREAL, QUE

BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE.



TRY IT

SOLD BY ALL
JOBBERs

3/4-lb. tins—8 doz. in case.

HERE IT IS

The Best Corn Meal Made.
The kind your customers have wanted for years.

It is made of the choicest yellow corn by the most perfect milling processes known. It is uniformly granulated, absolutely pure and free from hulls and specks. Such is



QUAKER BEST CORN MEAL

It is sold only in sealed 3-lb packages.
This is the kind of meal it will pay you to sell, Mr. Retailer. The beautiful carton in which it is packed attracts your customers and saves you the time and trouble of weighing our bulk meal—saves paper, twine and loss, too, but best of all

IT YIELDS YOU A GOOD PROFIT

**Don't delay but order a supply of
Quaker Best Corn Meal from
your Jobber to-day**

The Quaker Oats Company

Successors to

The American Cereal Co.

PETERBOROUGH, ONT.

QU
Quotations
The follow
responsible for t
Grocer, at our n

Baking
Cook's Friend—
size 1, in 2 and 4 doz. b
" 10, in 4 doz. boxes.
" 2, in 6 " "
" 12, in 6 " "
" 3, in 4 " "
Pound tins, 2 doz. in ca
2-oz. tins, 4 " "
5-lb. " 1 " "

W. H. GILL
Diamond—
1-lb. tins, 2 doz. in case
1-lb. tins, 3 " "
1-lb. tins, 4 " "

IMPERIAL BAK
Cases. Size
1 doz. 10c
3 doz. 6c
1 doz. 12c
3 doz. 12c
1 doz. 24c
1 doz. 5lb

OCEAN
Ocean Baking Powder,
" "
Borax, 1/2 lb. pack
Cornstarch, 40 p
Freight paid 5 p.

MAGIC
Cases. Size
6 doz. 4 "
" 4 " 4 "
" 4 " 4 "
" 2 " 2 "
" 2 " 2 "
" 1 " 1 "
" 1 " 1 "
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ROYAL BAKI
Sizes.
Royal—Dime
" 1 lb.
" 6 oz.
" 1 lb.
" 12 oz.
" 1 lb.
" 3 lb.
" 5 lb.

Barrels—When packed
cent. discount will b
CLEVELAND'S BA

CLEVELAND'S BA
Sizes.
Cleveland's—Dime.....
" 1 lb.
" 6 oz.
" 1 lb.
" 12 oz.
" 1 lb.
" 3 lb.
" 5 lb.

Barrels—When packed
cent. discount will b
T. KINNEAR
Crown Brand—
1-lb. tins, 2 doz. in case
" 4 " " "

Blu
Blue's Oxford, per lb...
Blue's 10-box lots or case
Blue's Square Blue, 1
Blue's Mammoth, 1/2 lb
Blue's "Cervus," in 2
" " in 4
" " in 6
according to size..

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Sept. 20, 1906.

Baking Powder.

Brand	Per doz.
Book's Friend—	
size 1, in 2 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 3 doz. in case	3 00
2-oz. tins, 2 doz.	2 40
5-lb. " 1 "	14 00

W. H. GILLARD & CO.

Brand	Per doz.
Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
1-lb. tins, 3 "	1 25
1-lb. tins, 4 "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
1 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	3-lb.	10 50
1 doz.	5-lb.	19 75

OCEAN MILL.

Brand	Per doz.
Ocean Baking Powder, 1-lb., 4 doz.	\$0 45
" " 1-lb., 5 doz.	0 90
" " 1-lb., 3 doz.	1 25
Borax, 1 lb. packages, 4 doz.	0 40
Ornatarch, 40 pks. in a case	0 78

Freight paid 5 p.c. 10 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 "	4-oz.	0 80
4 "	6 "	0 75
4 "	8 "	0 96
4 "	12 "	1 40
4 "	12 "	1 45
4 "	16 "	1 55
4 "	16 "	1 70
1 "	24-lb.	4 10
1 "	5 "	7 30
1 "	6-oz.	Per case
1 "	12 "	\$4 55
1 "	16 "	

ROYAL BAKING POWDER.

Brand	Per Doz.
Royal—Dime	\$0 95
" 1 lb.	1 40
" 6 oz.	1 90
" 1 lb.	2 55
" 12 oz.	3 85
" 1 lb.	4 90
" 3 lb.	13 90
" 5 lb.	22 30

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

Brand	Per Doz.
Cleveland's—Dime	\$0 93
" 1 lb.	1 33
" 6 oz.	1 90
" 1 lb.	2 45
" 12 oz.	3 70
" 1 lb.	4 65
" 3 lb.	13 20
" 5 lb.	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

Brand	Per Doz.
Queen Brand—	
1-lb. tins, 2 doz. in case	\$1 20
" " 4 " " "	0 80
" " 4 " " "	0 45

Blus.

Blus's Oxford, per lb.	\$0 17
Blus's 10-box lots or case	0 18
Blus's Square Blus, 12-lb. box	0 17
Blus's Square Blus, 5 box lots	0 15
Blus's Mammoth, 1/2 gross box	2 00
Blus's "Cervus," 1/2 gross box, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 09 0 10

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size;	
1 gross, 2 oz., or 1/2 gross, 4 oz	
Reckitt's Zebra paste, 1/2-gro. boxes, \$10.20	
per gross.	

JAMES' DOME BLACK LEAD.

	Per gross.
5a size	\$2 40
2a size	2 50

AMERICAN PURE FOOD COMPANY.

Borax "Queen."

40-oz. case, 4 doz.	0 40
8-oz. " 4 "	0 50

Lot 7 cases, freight paid. Conditions—2 per cent. 10 days; net 30 days.

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 06
7-lb. cotton bags, per bag.	



PETERBOROUGH CEREAL CO.

Canada Flakes, "Standard" case, 36 1/2 lbs.	\$4 40
5-case lots, 4 30	
Canada Flakes, "Jumbo" case, 24 1/2 lbs.	4 90
Canada Flakes, "Jumbo" 5-case lots, 4 80	

Freight prepaid.

Chocolates and Cocoas

THE COWAN CO., LIMITED.

Cocoa—	
Perfection, 1-lb., per doz.	\$2 40
" 1/2 lb., " " "	1 30
" 10c. size " " "	0 90
" 5-lb. tins per lb.	0 37
Soluble, No 1.5 and 10-lb. tins, per lb.	0 20
No. 2 5 and 10-lb. tins.	0 18

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—	
Queen's Dessert, 1/2's and 1/4's per lb.	\$0 40
Vanilla " " " "	1 "
Parisian 8s per lb.	0 30

The following sweetened for household purposes:

Royal Navy 1/2's and 1/4's, per lb.	\$0 30
Diamond, " " "	0 25
Special Diamond, 1/2's, " " "	0 22
" 6's, " " "	0 22
" 8's, " " "	0 30

The following unsweetened:

Perfection, 1/2's, per lb.	0 30
" Flat cakes per lb.	0 30

Trings for cake—

Chocolate, white pink, lemon, orange, almond, maple and cocoanut cream in 1-lb. pkgs., per doz.	0 90
Chocolate, white, pink, lemon, orange almond, maple and cocoanut cream, in 1-lb. boxes, per doz.	1 75

Confections—	Per doz.
Cream bars, 60 in box, per box	1 80
6 in box, per doz. boxes	2 25

Chocolate ginger, per lb.	0 30
" 1/2 lbs., per doz.	2 25
Crystallized " 1/2's, per doz. boxes	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.	0 25
Milk chocolate, 36 in box, per box	1 35
" 36 in box, per doz. cakes	0 35

FRY'S

Chocolate—	per lb.
Caracaras, 1/2's, 6-lb. boxes	\$0 42
Vanilla, 1/2's " " "	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24

Cocoa—

	Per doz.
Concentrated, 1/2's, 1 doz. in box	2 40
" " 1-lb. " " "	4 50
" " 1-lb. " " "	8 25
Homoeopathic, 1/2's, 14-lb. boxes	
" 1/2's, 12 lb. boxes	

EPF'S.

Agents, C. E. Colson & Son, Montreal.	
In 1/2, 1 and 1-lb. tins, 14-lb. boxes, per lb.	0 35
Smaller quantities	0 37

BENSDFOR'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

1 lb tins, 4 doz. to case	per doz., \$ 90
" " " " "	2 40
" " " " "	4 75
" " " " "	9 00

JOHN F. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

J. A. Taylor, Montreal.

Jos. E. Huxley, Winnipeg.



Elite, 1/2's	Per lb. \$0 30
Prepared cocoa, 1/2's to 1/4's	0 28
Mott's breakfast cocoa, 1/2's	0 38
" " " " "	0 35
" No. 1 chocolate, 1/2's	0 30
" Navy " " "	0 27
" Vanilla sticks, per gross	1 00
" Diamond chocolate, 1/2's and 6's	0 23
" Confectionery chocolate, 2-lb. to 0 31	
" Sweet chocolate liquors, 20c. to 0 34	

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes	\$0 35
Vanilla chocolate, 6-lb. boxes	0 47
German sweet, 6-lb. boxes	0 28

Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 40
Cracked cocoa, 1-lb. pkgs., 12-lb. boxes	0 33
Caracaras sweet chocolate, 6-lb. boxes	0 37
Caracaras tablets, 100 bundles, tied 5's, per box	3 00
Soluble chocolate (hot or cold soda) 1-lb. cans	0 42
Vanilla chocolate wafers, 48 to box, per box	1 56

The above quotations are f.o.b. Montreal.

WALTER M. LOWNY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoa—	Per lb.
5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c.	

Sweet chocolate powder—

5-lb. tins, 10 tins in case	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c.	

Premium chocolate—	
6-lb. box, 12 boxes in case, 1-lb. pkgs. 30c.	
6-lb. box, 12 boxes in case, 1-lb. pkgs. 30c.	

Milk chocolate—	
6-lb. box, 12 boxes in case, 1-lb. pkgs. 28c.	
100 2-cent pieces in box, each	\$1 25

Vanilla sweet chocolate—	
100 2-cent. pieces in box	\$1 25
6-lb. box, 12 boxes in case, 1-lb. tins, 26c.	
6-lb. box, 12 boxes in case, 1-lb. tins, 25c.	
6-lb. box, 12 boxes in case, 1-lb. pkgs. 25c.	

Diamond sweet chocolate—

6-lb. boxes, 12 boxes in case, 1-lb. pkgs.	22c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	22c.
6-lb. " 12 " " "	22c.

Gold Medal chocolate powder—

5-lb. tins, 10 tins in case	36c.
10-lb. tins, 10 tins in case	33c.

XXXX chocolate powder

5-lb. tins, 10 tins in case	35c.
10-lb. tins, 10 tins case	25c.

TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks)	1 50
10c. tablets or croquettes (20)	1 50
20c. " " (20)	2 42

Condensed Milk

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

Brand	Cases	Doz.
"Eagle" brand (4 doz.)	\$6 00	\$1 50
"Gold Seal" brand (4 doz.)	5 00	1 25
"Challenge" brand (4 doz.)	4 00	1 10
Evaporated cream—		
"Peerless" brand avap. cream, 4 75	1 20	
" " hotel size	4 90	2 45



TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.)	\$4 65
"Reindeer" brand per case (4 doz.)	5 60



Coffees.

Mocha	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 13

E. D. MARCEAU, Montreal.

"Old Crow" Java	\$0 25
" Mocha	0 27
" Condor" Java	0 30
Arabian, Mocha	0 30
15-year-old Mandbeling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 32
" " 2-lb. tins	0 62
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
" II, 40-lb. boxes	42c.
" III, 80-lb. boxes	37c.
" IV, 80-lb. boxes	35c.

S. H. & A. S. SWIN'S.

Mocha and Java coffee, in 1-lb. tins, 30-lb. cases	33
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases	29

Cheese.

Imperial—Large size jars	per doz. \$8 25
Medium size jars	" 4 50
Small size jars	" 2 40
Individual size jars	" 1 00
Imperial holder—Large size	

ADVERTISING.

Have you noticed our large and effective advertising beginning in September issues of papers like Ladies Home Journal, Woman's Home Companion, Good Housekeeping and a lot of others of the same class? We help you sell **RISING SUN** Stove Polish in Cakes and **SUN PASTE** Stove Polish in Tins. You make a good margin of profit on both. The goods have earned a deserved reputation for merit at the head of the list. There you have it—goods of highest merit, affording good profit, backed with liberal and efficient publicity.

MORSE BROS., Props. - Canton, Mass., U.S.A.



"EAGLE" brand Condensed Milk

More people have been told about the merits of
BORDEN'S BRANDS
 Are you looking for a share of this trade?
 Stock the goods and be ready for the call.



"PEERLESS" brand Evaporated Cream (UNSWEETENED)

WILLIAM H. DUNN, Montreal and Toronto,
 Scott, Balfgate & Co., Winnipeg, Man.
 Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.

For Sale by
 all jobbers

EXPORT TRADE DEPARTMENT

Firms Abroad Open for Canadian Business

THOS. BOYD & CO.,
 28 KING ST., LIVERPOOL.
 are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th eds., Western Union and Lieber's Codes. T. A. "Boyd."

This space \$15.00 per year.

HENRY COLBECK
 NEWCASTLE-UPON-TYNE.
 invites consignments of green and dried fruits. Newcastle is the centre of one of the largest mining and industrial districts in the United Kingdom, with a population of upwards of 2,000,000 within a 20-mile radius.

A. C. DOUGHTY & CO.
 Head Office, 39 Eastcheap, LONDON.
PROVISION IMPORTERS
 Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions, A1, Western Union. Highest References.

James Methven, Son & Co., St George's House, EASTCHEAP, LONDON, ENG
 Large connection amongst best Wholesale Grocers and Bakers in Great Britain
 We also ship several British lines to United States and Canada.
 CORRESPONDENCE INVITED.

LONDON is the CAPITAL of the BRITISH EMPIRE, and will take any worthy productions of her children across the seas.
JAMES EVERETT & CO., Grocers' Agents, 38 Gt. Tower St., LONDON, E.C., ENG. do business with all the best buyers. Send them something to sell.

J. H. GAITSKELL & CO.
 PROVISION MERCHANTS, LIVERPOOL, invite consignments of Spare Ribs, Hocks, Tongues, etc. Splendid outlet for all kinds of pickled meats. Best prices—prompt returns. Write us. Established 1883.

This space \$15.00 per year.

W. C. GREGSON & CO.,
 PROVISIONS POULTRY CEREALS
 LIVERPOOL, Produce Exchange Bldg

GEORGE LITTLE LIMITED
 Canadian Produce Importers, MANCHESTER.
 BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

JAMES MARSHALL
 ABERDEEN, SCOTLAND, invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference—Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds.

OSWALD MURRAY & CO
 Merchants and Manufacturers' Agents, 53 Gracechurch Street, London, England
 Are open for Agencies for Canadian produce (fruits, pulps, &c.) such as are used by Confectioners and Jelly makers, and are in touch with all these firms in the United Kingdom. First-class references.

Cable Address "RAPP, LIVERPOOL"
HERMAN RAPP & CO.
 Provision Merchants.
 19 MATHEW STREET, LIVERPOOL.
 Liberal advances on consignments.

P. & F. Vincentelli Makers and Exporters of Candied Peels. Daily capacity of our plant: ten thousand lbs
 Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes.
 General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.
 Best attendance on consignments. HIGHEST BANK REFERENCES

DAVID SCOTT & CO.
 Est. 1878. 10 North John St., LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS.
 T. A.—Scottish, Liverpool.

This space \$15.00 per year.

GEO. RAMSAY WARD,
 53 Limes Grove, Lewisham, England,
 Solicits representation of Canadian shippers of Hams, Cheeses and Canned Goods to canvas for orders from large English wholesale buyers. Extensive connection. Highest references and security.

HAMILTON WICKES & CO.,
 Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL.
 Reports and valuations made in Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

Coupon Book
 For sale in Canada
 Limited, Toronto
 File, Montreal.
 \$1, \$2, \$3, \$5, \$10

In lots of less than
 books, 1 kind and
 100 to 500 books
 100 to 1,000 books ...

Allison's Co
 \$1.00 to \$3.00 books
 5.00 books
 10.00 "
 15.00 "
 20.00 "
 25.00 "
 50.00 "



the Davidson &

Wilson
 50 lbs.
 three bo

Bode's Brands
 RETAIL

Bode's Mental +
 5 cent, 1 kgs. to the
 Bode's Crushed Fru
 pkgs. to the box.
 Bode's Pepsin Gum,
 the box
 Bode's Chulets in 3-
 need 200 to the poi
 Bode's Chulets, 60 5
 cartoon.....

RECKITT'S BLUE and ZEBRA PASTE } Always give your
 Customers Satisfaction.

WM. BRAID & CO., Importers of **TEAS, COFFEES and SPICES**



BRAID'S BEST COFFEE

is winning its way into Canadian homes on merit, which is the result of careful selection of the bean, and scientific blending, imparting a flavor rich and smooth, which is instantly recognized by the consumer.

ONCE USED ALWAYS USED

Packed in 1, 2, 5, 10, 25 and 50-lb. air-tight cans, also in barrels.

WM. BRAID & CO., Vancouver, B.C. BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and num bered.
In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3c.	4c.
100 to 1,000 books	3c.	3c.

Allison's Coupon Pass Book.

\$1 00 to \$3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
30 00 "	9 "
35 00 "	10 "
40 00 "	11 "
45 00 "	12 "

Cleaner.

	Per doz.
4-oz. cans	\$ 0 80
6-oz. "	1 35
10-oz. "	1 85
Quart "	3 75
Gallon "	10 00

Wholesale Agent
The Davidson & Hay, Limited, Toronto

Fly Pads.

Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Bode's Brands of Chewing Gum.

	Per Box
Bode's Menthal "Pepsin" Gum, 40 5-cent pkgs. to the box.	\$1 5
Bode's Crushed Fruit Gum, 36 5-cent pkgs. to the box.	1 00
Bode's Pepsin Gum, 23 5-cent pkgs. to the box.	0 75
Bode's Chulets in 3-lb. boxes, guaranteed 200 to the pound	1 4
Bode's Chulets, 60 5-cent. pkgs. to the cartoon.	per cartoon 10

Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	2 25
" "	groats	1 25
" "	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate.	0 07
7 and 14-lb. wood pails	0 07
30-lb. wood pails	0 06
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	0 07
30-lb. wood pails	0 06
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	\$1 60
5, 7, 14 and 30-lb. pails, per lb.	0 09

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces	\$0 08
1-lb. tins	0 29
Tubs	0 09
Cases, 3-lb. tins	0 09
" 5-lb. "	0 09
" 10-lb. "	0 09
20-lb. wooden pails	1 83
20-lb. tin pails	1 73
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.	
5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
3 cases of 4 doz.	\$3 50
" Purity " licorice 10 sticks	1 45
" 100 sticks	0 73
Dulce large cent sticks, 100 in box	0 73

Lye (Concentrated).

GILLETT'S PERFUMED.	Per case.
1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetthey's condensed per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.	
D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condon," 12-lb. boxes—	
1-lb. tins	per lb. \$0 35
" 1-lb. tins	0 35
" 1-lb. tins	0 32
4-lb. jars	per jar 1 30
1-lb. jars	0 35
Old Crow, 12-lb. boxes—	
1-lb. tins	per lb. 25
" 1-lb. tins	25
" 1-lb. tins	0 23
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.	
12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40

In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case,	
per doz.	1 75

Saratoga Chips.

MRS. ROBER'S SARATOGA CHIPS.	
36 large size pkgs., per case	\$1 40
72 small "	5 40
Assorted 18's and 36's	5 40
In bulk—Bbls., 50-lb., per lb.	0 25
" 1 bbls., 25-lb. "	0 25
Terms 30 days net, or 1 per cent. 10 days.	

Sauces.

Worcestershire, Holbrook's, small,	
per doz.	\$3 15
Worcestershire, Holbrook's, large,	
per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra	

Soda.

COW BRAND.

Case of 1-lb. containing 60 packages per box, \$3 00.	
Case of 1-lb. (containing 120 pkgs. per box, \$3 00.	
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00	
Case of 5c. pkgs. containing 96 pkgs. per box, \$3 00.	

MAGIC BRAND

	Per case.
No. 1, cases, 60 1-lb. packages	\$ 2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " (30 1-lb. ")	2 75
" (60 1-lb. ")	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

Soap and Washing Powders

A. F. TIPPET & CO., Agents.	
Maypole soap, colors	per gross \$10 20
" black	15 30
Orion soap	" 10 30
Gloriola soap	" 13 00
Straw hat polish	" 10 30

Character—Personality

One may develop "character" which is shown in his personality. He becomes a marked man—one possessing distinctive traits.

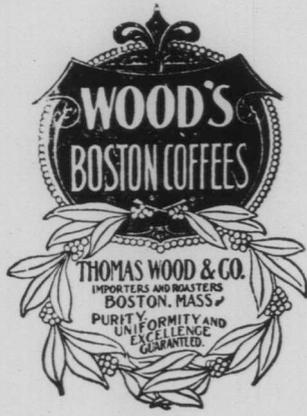
Distinctive qualities also mark the successful commercial commodity, as in

WOOD'S COFFEES

These reach the high-water mark, and invite the most searching criticism from the best posted Grocer.

CANADIAN FACTORY AND SALESROOM:

No. 428 St. Paul Street - - MONTREAL,



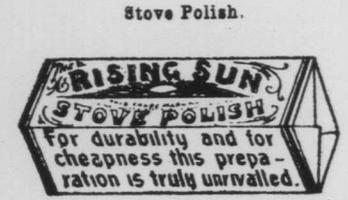
Starch	
EDWARDSBURG STARCH CO., LIMITED	
Laundry Starches—	per lb.
No. 1 White or blue, 4-lb. carton.	\$ 0 61
No. 1 " 3-lb. "	0 61
Canada laundry, "	0 61
Silver gloss, 8-lb. draw-lid boxes.	0 07
Silver gloss, 6-lb. tin canisters.	0 07
Edward's silver gloss, 1-lb. pkg.	0 07
Kege silver gloss, large crystal.	0 07
Renson's satin, 1-lb. cartons.	0 07
No. 1 white, 6-lb. and kegs.	0 07
Canada White Gloss, 1-lb. pkgs.	0 07
Benson's enamel, per box 1 25 to 2 50	
Culinary Starch—	
Benson & Co.'s Prepared Corn.	0 07
Canada Pure Corn	0 07
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car.	0 10
AMERICAN PURE FOOD COMPANY.	
Japanese Starch.	
1 case, 5 doz.	\$5 00
5 " 5 " "	4 85
Lot 5 cases, freight paid.	
CORN STARCH "ROYALTY."	
12-oz. case, 4 doz.	0 50
Lot 10 cases, freight paid.	
BRANTFORD STARCH WORKS, LIMITED	
Ontario and Quebec.	
Laundry Starches—	
Canada Laundry, boxes of 40-lb.	\$0 05
Ame Gloss Starch—	
1-lb. cartons, boxes of 40 lb.	0 05
Finest Quality White Laundry—	
1-lb. Canisters, cases of 40 lb.	0 03
Starrels, 200 lb.	0 03
Kege, 100 lb.	0 03
Lay White Gloss—	
1-lb. fancy cartons, cases 30 lb.	0 07
1-lb. toy trunks, 8 in case.	0 07
1-lb. enameled tin canisters, 8 in case.	0 07
Kege, ex. crystals, 100 lb.	0 06
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lb.	\$0 07
Canadian Electric Starch—	
Boxes of 40 fancy pkgs., per case	2 50
Celluloid Starch—	
Boxes of 45 cartons, per case.	2 50
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 05
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 07
Crystal Malt Corn Starch—	
1-lb. packages, boxes 40 lb.	0 07
SAN TOY STARCH.	
pkgs, cases 5 doz., per case.	4 75
ST. LAWRENCE STARCH CO., LIMITED.	
Ontario and Quebec.	

Culinary Starches—	
St. Lawrence corn starch, 40 lb.	0 07
Durham corn starch, 40 lb.	0 05
Laundry Starches—	
No. 1 White, 4-lb. cartons, 48 lb.	0 05
3-lb. cartons, 36 lb.	0 05
200-lb. bbl.	0 05
100-lb. kegs.	0 05
Canada Laundry, 40 to 48 lb.	0 05
Ivory Gloss, 8-6 family pkgs., 48 lb	0 07
1-lb. fancy, 30 lb.	0 07
large lumps, 100-lb. kegs.	0 06
Patent starch, 1-lb. fancy, 28 lb.	0 07
Akron Gloss, 1-lb. packages, 40-lb.	0 05



OCEAN MILLS.
Chinese starch, per case of 4 doz., \$4, less 5 per cent.

Rice Starch—	
Packed in cases of 56 lbs. each (cases free)	
No. 1, London—	Per lb.
In papers of 4 to 5 lbs.	6c.
Blue, white or assorted.	
In Pictorial Cardboard Boxes—	
4 lbs. net weight.	8c.
1 lb. gross weight	8c.
1 lb. gross weight	9c.
1 lb. gross weight	10c.
Buff Starch, for Curtains, Lace, etc., in Cardboard Boxes.	
1 lb. gross weight	9c.



Syrup.	
"CROWN" BRAND PERFECTION SYRUP.	
Plain tins, with label—	Per case
2 lb. tins, 2 doz. in case.	1 15
5 " 1 " "	2 42
10 " 1 " "	2 31
20 " 1 " "	2 25
(10 and 20 lb. tins have wire handles.)	
SMALL'S BRAND—Standard.	
5 gal. tins, per can.	4 40
1 " " per case.	4 90
" " " " " "	5 45
" " " " " "	5 70



Tea.	
SALADA CEYLON	
Wholesale. Retail	
Brown Label, 1's.	\$0 20 \$0 25
Green Label, 1's and 1/2's.	0 21 0 26
Blue Label, 1's, 1/2's and 1/4's	0 22 0 30
Red Label, 1's and 1/2's.	0 30 0 40
Gold Label, 1's.	0 36 0 50
	0 44 0 60
LUDELLA CEYLON, 1'S AND 1/2'S PEGS.	
Blue Label, 1's.	\$0 18 1/2 \$0 25
Blue Label, 1/2's.	0 19 0 25
Orange Label, 1's and 1/2's	0 21 0 30
Brown Label, 1's and 1/2's	0 28 0 40
Brown Label, 1/2's	0 30 0 40
Green Label, 1's and 1/2's	0 35 0 50
Red Label, 1/2's.	0 40 0 60



put up in 30, 60 and 100 lb. boxes.	
Wholesale. Retail.	
Black, green, mixed, 1 lb.	0 13 0 25
1 lb. "	0 19 0 25
1 lb. & 1/2's.	0 20 0 30
1 lb., 1/2's & 1/4's.	0 28 0 40
1 lb., 1/2's & 1/4's.	0 35 0 50
1 lb., 1/2's & 1/4's.	0 40 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.	
Black Label, 1-lb., retail at 25c.	\$0 19
1-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label.	0 28
Red Label.	0 35
Orange Label.	0 42
Gold Label.	0 55



Wholesale. Retail.	
Brown Label, 1's and 1/2's.	0 20 0 25
Crimson " 1's and 1/2's.	0 22 0 30
Green " 1's and 1/2's.	0 25 0 35
Blue " 1's, 1/2's, 1/4's	0 30 0 40
Bronze " 1's, 1/2's, 1/4's.	0 36 0 50
Gold " 1's, 1/2's, 1/4's.	0 44 0 60



Wholesale. Retail.	
Yellow Label, 1's and 1/2's.	0 20 0 25
Green Label, 1's and 1/2's.	0 22 0 30
Blue Label 1's and 1/2's.	0 25 0 35
Red Label, 1's, 1/2's and 1/4's.	0 30 0 40
Gold Label 1's and 1/2's.	0 35 0 50
Purple Label, 1's and 1/2's.	0 42 0 60
Embossed, 1's and 1/2's.	0 55 0 80
	0 70 1 00



Cases, each 60 1-lb.	\$0 35
" " 60 1-lb.	0 35
" " 30 1-lb.	0 35
" " 150 1-lb.	0 38

"CROWN" BRAND	
Wholesale. Retail	
Red Label, 1-lb. and 1/2's.	\$0 35 \$0 50
Blue Label, 1-lb. and 1/2's.	0 28 0 40
Green Label, 1-lb.	0 19 0 25
Green Label, 1/2's.	0 20 0 25
Japan, 1's	0 19 0 25

Japan Teas—	
"Condor" I 40-lb. boxes.	\$...
" " II 40-lb. boxes.	...
" " III 80-lb. boxes.	...
EMD AAA Japan, 40 lb "at.	...
" " AA " 40 "	...
Blue Jay, basket fired Japan, 70 lbs.,	...
"Condor" IV 80-lb. "	...
" " V 80-lb. "	...
" " XXXX 80-lb. boxes	...
" " XXX 80-lb. "	...
" " XXX 30-lb. "	...
" " XX 80-lb. "	...
" " XX 30-lb. "	...
" " LX 60-lb. per case, lead 0 27 1/2 packets (25 1's and 70 1/2's)	...
"Condor" Ceylon black tea in lead packets	
Green Label, 1/2's, 1/4's and 1/8's	...
60-lb. cases.	retail 0 27 1/2 at 0
Grey Label, 1/2's, 1/4's and 1/8's	...
60-lb. cases.	retail 0 30 at 0 28
Yellow Label, 1/2's and 1/4's	...
60-lb. cases.	retail 0 35 at 0 26
Blue Label, 1/2's, 1/4's and 1/8's	...
50-lb. cases.	retail 0 40 at 0 30
Red Label, 1/2's, 1/4's and 1/8's	...
50-lb. cases.	retail 0 50 at 0 34
White Label, 1/2's, 1/4's and 1/8's	...
50-lb. cases.	retail at 0 40
Black Teas—"Old Crow" blend—	
Bronzed tins of 10, 25, 50 and 80-lb.	...
No. 1	per lb. 0 35
No. 2	" 0 30
No. 3	" 0 25
No. 4	" 0 20
No. 5	" 0 17 1/2

Tobacco	
THE EMPIRE TOBACCO CO., LIMITED.	
Smoking—Empire, 4s, 6s and 12s.	\$0 46
" " Amber, 8s. and 3s.	0 60
" " Ivy, 7s.	0 50
" " Rosebud, 7s.	0 51
Chewing—Currency, 12s. and 6s.	0 48
" " Old Fox, 12s.	0 46
" " Snowshoe, 6s.	0 51
" " Pay Roll, 7s.	0 56
" " Stag, 10 oz.	0 45
" " Boba, 6s. and 12s.	0 45
" " 10 oz. bars, 6s.	0 45
" " Fair Play, 8s. and 13s.	0 53
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10-lb. ".....

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1-lb. ".....

per case, lead 0 27 1/2

5 1's and 70 1/2's)

tea in lead packers

and 1s.

retail 0 27 1/2 at 0

and 1s.

retail 0 30 at 0 28

and 1s.

retail 0 35 at 0 26

and 1s.

retail 0 40 at 0 30

and 1s.

retail 0 50 at 0 34

and 1s.

retail at 0 40

" blend—

5, 50 and 80-lb.

per lb. 0 35

..... 0 30

..... 0 25

..... 0 20

..... 0 17 1/2

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