## THE



# PHILATELIC CANADIAN

## Ganadian Revenues.

Don't overlook these rare stamps. You can get them now at reasonable prices.

Packet A contains 12 var Bill Stamps, all	
issues	250
Packet B contains 12 var. Ontario Law	250
stamps, all issues	250
Packet C contains 6 var. Manitoba Law stamps, all issues	25c
Packet D contains 12 var. Quebec Law stames, all issues	30c
Packet E contains complete set Quebec law, 1st issue, 10c to \$5.00 complete, catalogue value, \$11.45, my price	3.50
Packet F contains 40 var. of fine Canada revenues, including 1 to 12 value of Law stam 8, also high value Canadian Bill, Gas	
stamps, etc., a very fine collection, cat. 88	1.00
Packet G contains 65 var. revenue stamps, cat value, over > 3.00, my price	5.00

No. 1. Contains 100 var. Foreign Samps including Canadian 2 and 5c register, 5, i, and 8c Canadian stames Newfoundland, Dut h Lahes, 10 var. old issue U.S. stamps Brazal, Chile, Argentine, Venezuela, Queensland, Turkey, Mexico, Western Australia, Japan, Jil Cuba, Greece, India, Portugal, 5 different Russia, etc., 100 National Hinges and 15 fine "lank approval sheets.

#### The lot for 25 cts. Postage 3 cts. Extra.

No. 2. Contains 20 varities foreign stamps same quality as above, also 25 blank app. sheets the finest and 1000 perfect stamp hinges.

#### The lot for 50 cts.

J. W. Scotts catalogue prices all stamps 15c. Agents wanted, 32 page price list free.

#### Address

A. F. WICKS, 372 Horton St. LONDON, Can.

## Adams' Bargains.

Read Jaunary Issue of the C.P.M., free.

FIRST COLUMN IS GATALOGUE PRICE, LAST ONE, SELLING PRICE.

Canadian Philatelic Magazine, one ye	ear,	
and Scott's 1807 (large size) Catalo	gué	70
Adams' Canada Revenue Catalogue.	·	10
Canada, 1859, 17c Blue, fine copies	1.50	85
" We ghts and Measures, red	15.00	1.25
" Sp wove	35	19
" Spired, perforated	3.50	1.75
" 3c red. laid paper (1869)	5.00	2.14)
" 50c blue, medium copies	35	16
" So ribbed (1858)	2.50	1.00
" 5c olive (1870)	60	35
" 2c vermilion, registered	25	6
United States, 10c green (1861)	15	Ğ
" 12c purple (1872)	75	40
" 24c purble (1872)	2.50	1.15
New Brunswick, 2c orange, per 100	8.00	1.65
5c green, per 160.	5.00	1.25
Newfoundland, 69 lake	1.00	45
" fo lake	1.00	45
Canada Revenues	20.00	2.75
Canada Bill Stan-ps. assorted, 1000	211.00	3.00
1/1 mody rett. 4000		*****

Many coules of above stamps on hand, so order what you want. Money refunded if sold out.

## Our Specialty

Is Approval Pooks of Stamps, filled with United States and Canada postage and revenues. British Colonials and good Foreign stamps, all in variety, at

#### 50% Discount.

Canada Revenues at greater reduction.

WM. R. ADAMS, 7 Ann Street TORONTO, CAN.

## Weldon's Snaps!

My packets contain only good, clean stamps, and will be found to be splendid value for the price asked. I am selling my own collection, and am disposing of all the cheaper varieties in this way.

50 varieties South and Central America, including nearly every country in South and Central America. Price, post paid, 53 ents.

25 varieties from Australia, including all the colonies and some old issues. Price, post paid, 23 cents.

25 varie.ies from Africa, including Gold Coast, Natal, Egypt, etc. Price, post paid, 23 cents.

to varieties U.S. Revenues	05
30 varieties U.S. stamps, no	
envelopes	50
15 varieties U.S. medicine	
stamps	15
100 varieties choice foreign	
stamps	15
200 var. choice stamps	50
300 " "	1.25
10 var. Canada Bill Stamps	10
10 var. Canada Law Stamps	10

#### MY SPECIAL DEALER'S OUTFIT.

mps to	sell a	t 1c each	1.00
ic	"	2c each	1.00
46	"	3c each	75
41	46	5c each	50
da rev	enue a	t 10c each	20
ık appı	roval s	heets	50
din Pl	ilateli	c Canadian	50
	u da rev ik appi	" " " " da revenue a ik approval s	" 3c each

\$4.45

#### ALL FOR \$1.04.

Positively the best bargain in this line ever offered.

Clark's Pocket Duplicate Albums	28
Pocket Albums, hold 400 stamps	13

#### I. E. WELDON,

157 GERRARD ST. EAST, TORONTO, CAN.

#### WANTED.

## CANADA - REVENUES.

In exchange for Cuban stamps. For every 25 Canadian revenues, catalogue price not less than 5 cents each, I will send 4 sets of 8 unused Cuba stamps, cat. value by 56th edition, over \$1 50, or will give an entire sheet of 100 Cubans unused. Will take large or small quantities in good cendition.

Send 25c for 10 var. of paper money, Confederate State, etc. 500 mixed bills for only \$1.25. Dealers supplied. Large lots of bills, stamps, etc., on hand at low wholesale prices. A trial solicited.

## J. E. HANDSHAW,

N. Y.

Smithtown Branch,

#### NOVA SCOTIA.

Unused originals—1c black, 2c mauve, 32c green The set of 3, only \$2.90.

Thousands of similar bargains will be found in

MY 1897 PRICE LIST.

Ask for it if you did not see it.

## A four months trial subscription to the POST OFFICE

One of the leading philatelic monthlies, only ten cents. 100 var. of postage stamps free to every new subscriber, if you send a self-addressed envelope with return postage, and mention this journal. Fine approval sheets at 25% to 50%.

HENRY GREMMEL, 85 Nassau Street, New York.

#### THE HERALD EXCHANGE.

Superb'M entity ubscript in 25 cents. ample Copy Free.

Ad. Rates—3 inch, 20c: 1 inch, 35c; 2 inches, 65c; 3 inches, 95c; 1 column; \$3.00; ½ page, .4.56; 1 page—28½ inches— 8.75.

Address all orders to

M.I TANSIG, Manager, 9 East 108 St., New York.

## The · Philatelic · Canadian

#### A MONTHLY STAMP PAPER

Vol. I.

TORONTO, JANUARY, 1897.

No. 2.

(Continued from December number.)

#### NATIONAL CHARACTERISTICS DISPLAYED IN POSTAGE STAMPS.

BY I. E. WELDON.

Of 1888, all of Britain's stamps are simple, almost homely, in design and colors. They are indictive of British solidity and substantiability. like the dress of the average Britisher, not Anglo-maniaes, represent British character-a quiet, but good apparel, no gaudy blaze of colors and designs. English stamps are like English newspapers, no ostentation, no display, the outside page is covered with advertisments, the reading matter is concealed within. No sensational headlines occupying half a column, followed by a paragraph of three or four lines in description of some every-day event. The intense loyalty to the Queen is also shown in every British stamp. course, the English are not without their faults. They have a hobby-it is Loyalty. If Americans are hero wor. shippers, the British are certainly Sovereign worshippers. The average man could stand to see the stamps of Great Britain adorned, if but for a short time, with the striking countenance of that "grand old man," William E Gladstone.

Turning from a review of the national characteristics as shown in their postage stamps, of two such great countries as the United States and Great Britain, to some of the South American republics, one could almost be sure from the

gaudy dress in which we find these stamps attired, that the nations were small and insignificant. The shallower brained and more insignificant a man or nation, the more the ostentation and display. It is not necessary for a great man or a great nation to dress flashily in order to occupy a place of distinction in the world. Take the stamps of Costa Rica, Guatamala or Honduras. The colors of their stamps are perfectly striking. They remind us of the becollared, be-cuffed, be-glassed, caned, be - crysanthinumed young dandy, from whose very appearance it is easily discernable there is no depth of character behind all this display. But when one comes to understand the term "Seebecked," and discovers that these nations have fallen so low as to humiliate themselves by trying to increase their finances by a few thousand dollars, by pandering to the tastes of stamp collectors, my contention is proved, and one feels like crying "What else could be expected from so much

Then turn to Chili, a country whose stamps are not of the flaming order. Printed in quiet colors, very much like those of European countries, contrast her stamps with those of Brazil a country which has issued five times as many stamps as her smaller southern neighbor. Brazil is eternally getting out something new in stamps, something entirely new in design and color. There seems to be no order or consistency—now an Emperor, then a President, then some symbolic design adorns her stamps. Upon inquiry, we find that Brazil is a nation of revolutions and

government everthrowings, and for her territorial size and population, holds a very inferior rank amongst nations. There is no stability about the country. With Chili it is different. Although not favored by Providence with anything like the natural resources of Brazil, still constitutional government is well established there. This fact is shown in her postage stamps. Chili makes very few changes in her postal emissions and there is no ostentation or display about them.

Clancing at Germany, we find the character of her people indeliably marked in her stamps. Color and the design—the most monotonous in existance. They do not even bother with having "Kaiser Bill" staring them in the face on every envelope. The heavy phlegmatic character of the German is portrayed in each and every one of her stamps.

For a last illustration take Japan. Her early stamps, printed upon paper so heavy that most of us would he sitate before using it for wall paper, yet there was nothing common-place about their appearance. The paper did not look cheap, it only looked behind the times. Look at Japan's more recent postal emissions, and we will see that she has been making rapid advances in civilization. The "Jap" has been to Europe, and has discovered how to make just as good a stamp out of half the paper.

And so I might go on and enumerate numbers of countries, to all of which this test could be applied. Examine a stamp earefully, and then think of the issuing country, and in the great majority of cases we shall discover numerous traits of character.

## THE SPECULATOR AND PHILATELY.

The desire to make money easily and quickly is so universal that it far exceeds in scope and intensity any other passion

which agitates the human breast. Humanity loves money and hates work. Nothing delights man so much as to make money "on a spec," This desire of ours to prey upon our fellow-men has induced speculation in almost every article of a pecuninary value known to the world The commonest speculator is, perhaps, the man on 'change, who buys and sells stocks and grain But turn where we will we see examples of the nineteenth century spirit for speculation. Even the person of man himself is not inviolate. Both dead and alive. men have been the subject of barter. All the world knows how much speculation there formerly was in slaves; and there now lives, in a large American town, a person who devotes his whole time to visiting the various hospitals in the city and purchasing the dead bodies of unknown people, which he afterwards sells to doctors, students, and medical institutions. No doubt this dealer in corpses goes as much into exceticies over the purchase of a "sub" who has died of some peculiar disease and which is, consequently, in great demand, as we stamp collectors would upon the "find" of a 12d Canada. Taking into consideration the great prevalence and far reaching effects of this modern in clination to speculation, can we wonder that the Goddess of Philately has been turned into a golden calf, before which kneels many worshippers.

Perhaps, before going any further, I might say that in using the term "philatelic speculator," I do not include the dealer who buys and sells stamps as a matter of business, but by "speculator" I mean a quasi-collector who keeps buying large quantities of duplicates, hoping to make large profits, as the stamps which he holds rises in value.

It may seem incredible to the uninitiated, but it is undoubtedly a fact, that thousands of the dollars of men' who care nothing for philately, and know nothing of collecting, are now

invested ir stamps. I know personally a capitalist of some magnitude, who has about \$4000 invested in very desirable stamps. This gentleman never had a collection in his life, knows very little concerning philately as a science or as a hobby, and does not even know the value of any other stamps, except the ones he is endeavoring to corner. A collecting friend excited his imagination with fairy tales of the rapid advance in value of stamps, and this is the result.

Some of my readers will, perhaps. not understand the modus-operandi of what is known as "cornering the market." A person who desires to get a "correr" in any stamp of value must be possessed of means. Let us suppose that I am desirous of "cornering" the market in 17c Canada. These stamps are now catalogued at \$1.50, and can be purchased at about \$1 each. I notify the stamp dealers of the world that I am willing to buy 17e Canada's in quantities, saying that I will pay \$1 each for them. A large number of these stamps will then be offered me. When I have bought all possible at this price, I offer \$1,10 each for any others that may be out. This extra inducement may bring out another large lot. If I again advance my purchase price, and offer \$1.25 each, I would probably get most of these stamps to be had. If, hoping to procure practically all these stamps in existence, I offered \$2 each for them, and did succeed in buying practically all of these stamps in existence, then I would be said to have "cornered" the market in 17c Canada. I can then hold my stock of these stamps, set my price on them-say \$3 each-and not sell any less than this, until at the proper moment I can "unload," making a profit one or two hundred per cent.

Supposing, though, at the time, I had offered \$2 each for the stamps, two or three large holders of these (of whom I was entirely ignorant), had come forward and offered some thousands at \$2.

and I had not enough money to buy all, then the "corner" would be broken. 17c Canada would soon drop to their old value of \$1 each. I would then lose the difference between what I had paid for them and their real value, and if I attempted to sell my enormous stock of these all at once, the market would become glutted, a panic would seize the holders of these stamps, and the probabilities are that before many days had expired, the price of the 17c would be down to 50 cents.

The latter course is exactly the one which was pursued by one unlucky man who tried to corner the market on \$2 Columbians. It is reported that \$200.-000 was invested by this gentleman in these stamps. But for some reason or other, probably on account of the insufficiency of the wherewithall, this would-be-millionaire was unable to buy up all of these stamps on the market. The result was disastrious. Two dollar Columbians rapidly fell to face value. and when the speculator attempted to dispose of his large accumulations, the price rapidly dropped below face, until at the present time this stamp, unused, can actually be purchased for \$1.75, and it would appear that there is now such a glut of these stamps that they will come down still lower.

The effect of the collapse of a boom such as the one above referred to, is very disastrious to stamp collecting in general. By the extensive accumulation of copies of any one stamp, a fictitious value is given to that stamp by dealers and collectors, and when the bubble is punctured, prices go down with a crash Collectors no longer have contidence in stamps-they vie with one another in disposing off their collections. The result is a great diminuation in the value of all stamps. Collectors who may have retained their collections become disgusted and cease to buy, and the probabilities are that their albums are laid away never to be re-opened by their once proud owners.

## The - Philatelic - Canadian.

WALTER McMAHON, Publisher,

6 Yonge Street Arcade

TORONTO, CAN.

#### SUBSCRIPTIONS.

United States and Canada, yearly	<b>≱</b> ñe
All other countries, per year	400
Subscriptions must begin with the current	issue.

#### ADVERTISING RATES.

Space	1 Mo	3 M is	6 Mos	1 year
One Inch	8 50	* 1 25	8 2 25	\$ 4 00
Two Inches	90	2 25	4 00	7.50
Half Column	1 50	4 00	7 00	12 59
One Column	2 75	7 90	12 50	22.50
One Page	à W	12 50	22 3 ,	40 00

Unused stemps will be accepted for amounts under one dollar. Larger amounts should be seat by registered letter or money order.

Copy should reach us by the 15th of the month to insure insertion.

We will exchange one or two copies with all philatelic publications.

WE HEREWITH present to the stamp world the second number of the CANAI -IAN, and while it is no better than its predeces or, it has a very much wider circulation, which we hope will be ofgreat advantage to our advertisers. We recognize most thoroughly the fact that to make a stamp paper pay, it must have a large advertising patronage. We doubt very much whether the whole amount of money received in subscriptions in a year by anyone of, perhaps five-sixths of the stamp papers published, would be equal to the cost necessary in issuing even one number of that paper. With the generality of stamp periodicals, a great many more numbers of each issue are sent out as sample copies than are sent out to bona-fide subscribers. When the greater part of an issbe are sent out as sample copies, the result is that about one-third of the entire issue is placed in the hands of parties who have long since lost interest in our pursuit, the result being a great loss to the advertiser.' We have determined in hereafter issues to be of service to

those who may favor us with their advertisements. Our aim is to have the largest bona-fide paid-up subscription list of any stamp paper on this continent, and to this end we have inaugurated a system of premiums whereby we are able to give this paper for one year, practically free. These words, are, perhaps, directed to YOU. We send you a sample copy this month. If we do not receive your subscription we can only conclude that you are not now interested in stamps, and you have only yourself to blame if you see us no more.

WE must thank most cordially those who already favored us with subscriptions and advertisements.

IN the first number of the "Halifax Philatelic Magazine," which came to hand some days ago, Mr. A. M. Muirhead, one of the editors, gives a history of the Dominion Philatelic Association, which, in some respects is admirable, but in others is just the reverse. In the first place not enough credit is given to the gentleman who really organized and, subsequently, "carried" the Association-Mr. W. S. Weatherston. As a matter of fact, Mr. Weatherston did five times more work for the society than all the rest of the members combined. Mr. Muirhead issued 3 or 4 numbers of the "Canadian Philatelic Magazine," and then suspended publica-The D.P.A. at that time did not amount to a row of pins, and it never would have, had not Mr. Weatherston resumed the publication of the "C.P.M.", and reorganized the society. In the fall of 1894, a stamp society was organized in Canada, known as the International Stamp Exchange, with headquarters at Toronto. This society, shortly after its inception, had upwards of 50 members, and gave great promise of being within a short time one of the largest and most influential on the continent. Mr. R. Geo. Hitchman and Mr. I. E. Weldon, of Toronto, were president and secretary

respectively. About this time, Mr. W., finding that the publication of his paper occupied too much of his time, decided to sell out, which he accordingly did to the International Stamp Exchange, who had decided to continue the publication of the paper as their organ. From indications then visible, it was apparent that the . D.P.A. was a thing of the past, as without Mr. Weatherston or an official organ, the society would, undoubtedly, not have survived a month. About this time, overtures were made by some D.P.A. members to amalgamate that society with the International Stamp Exchange. Crashley and Mr. Muirhead, two officers of the D.P.A., were the only members of the Association to object to the union-Mr. Crashley was a mere boy, and rightly forsaw that should the union take place, he would likely be supplanted in his position of secretary-treasurer by a more experienced person, and so he objected most strongly to the amalgamation. Perhaps a kindred feeling also animated Brother Muirhead in his opposition to the union. As a matter of fact, this "job" in the shape of a union "with a would-be international society, called the 'International Stamp Exchange," to use Mr. Muirhead's words, was the only thing that prevented the death of the D.P.A. a couple of years ago.

THERE is some prospect that a union will be effected between Canada's two national societies, the Canadian Philatelic Association and the Dominion Philatelic Association. If this should come to pass, the CANADIAN will be a candidate for the official organship. We have at all times taken a great interest in both the D.P.A. and the C.P.A., and should the members think this paper worthy of the position to which we aspire, we will make every effort in our power to maintain this paper second to none in the Dominion.

Subscribe to the Philatelic Canadian.

#### MY STAMPS.

How dear to my heart is each wee colored label— These labels so dainty that hang in my book! How I scan them and fondle as much as I'm able, And add others to them "by hook or by crook."

For they tell me the story of kings and of queens
That have risen and flourished, and then have
decayed;

'Tis told in soft colors—blues, lilacs and greens, Vermilion, black, orange—in order displayed.

They tell me-dumb visions-of wars that have raged.

Usurpers that rose on the foam of a day,
Then fell, and in history scarcely are paged—
Yetthey left us their pictures ere passing away.

They tell me of kingdoms as solid as stone,
Of fortunes quite fickle, adventure and fame;
They speak of our progress in color alone,
So I hoarded and cherished each stamp as it

came.

I hoard them and gather them—grilled or un-

grilled,
Watermarked, woven, riblied, perfor roulette;
And so I'll proceed till my album is filled

And so I'll proceed till my album is filled.

Or forced to unload to relieve me from debt.

In fond recollection, the moments ex; ended O'er each little paper, now comes to my mind. Full many an hour on this book I've attended, With pleasure and knowledges of fully combin'd

How dear to my heart is each wee colored late!—
These labels so dainty that hang in my book!
How I scan them and fondle as much as I'm able,
And add others to them "by hork or by crook."

W. H. THERSTON.

#### ADVERTISING.

A man does not have to get his head very far above the sea of medriocrity to command attention. Nine cases in ten, when a man says that advertising does not pay, he has arrived at this conclusion because he has expected the stamp paper to do it all. If he were to neglect his stamps as he neglects his advertising space, he would have still more complaints to make about stamp business in

general. If the stamps were never washed or pressed, lots of surplus hinges on the back, the display of specimens on the sheet never changed, he would not expect many collectors to stop and lose themselves in an ecstacy of admiration; and yet he seems to expect just this sort of thing from an old moss-covered ad.

An advertisement of stamps or of a stamp paper, is supposed to tell the good points. If it does not, it is very much the same to the reader as if it did not exist.

Advertising, in the stamp business, is simply and solely telling collectors where the right stamps and the right services can be found. Poor stamps will not stand good advertising, because good advertising is truth telling. Your advertisement is a means of communication -it is histhe stamps or the dealer in the slightest degree. The best an advertisement can do is to represent the stamps or dealer in a perfectly just and vivid way. The more perfectly the advertisement reflects the stamps and the spirit of the dealer, the better advertising it is. If it misrepresents by reason of inadequacy or exaggeration, it is bad advertising. If it doesn't show the stamps as good as they are, it is bad. If it shows them better than they are, it is perhaps even worse.

A stamp dealer cannot do profitable advertising unless he deals in the stamps that collectors want.

Advertising will not sell stamps for which there is no demand simply because they supply no want.

The fewer stamp advertisements that appear in a paper, the more those few are worth to the advertiser.

Many of our papers are full of ads. of dealers who try to write funny ads. I think the joke is often on the fellow who tries to write the funny ad.

RAM'S LORN.

## THIS PAPER FREE

FOR ONE YEAR.

In order to obtain a large circulation for this paper we have decided to give any **One** of the following premiums to those sending 25 cents for a year's subscription, and enclosing a self-addressed and stamped envelope.

- A packet of 50 varieties of Foreign the stamps or the dealer in the slightest degree. The best an advertisement can do is to represent the stamps or dealer in a perfectly just and vivid way. The more perfectly the advertisement reflects the stamps and the spirit of the dealer, the better advertising it is. If it misrep-
  - B A copy of Adams' Catalogue of U. S. and Canada Revenue Stamps, a foreign postage stamp, no trash, catalogued at not less than 25 cents.
  - C A 1000 stamp hinges and a foreign stamp catalogued at not less than 25 cents.
  - D Ten varieties of Canada Bill stamps all issues
  - E A packet of Canada Revenue issues catalogued at not less than 50c.

These offers will not remain open long, so send at once. Premiums given only on orders sent to publishers.

Do not stamp your self-addressed envelope with U.S. stamps, but enclose extra amount and we will stamp letters.

WALTER McMAHON

6 YONGE ST. ARCADE. TORONTO.

## TORONTO PHILATELIC CLUB.

PRESIDENT-W. H. BROUSE.

VICE-PRESIDENT-THOS. PINKNEY.

SECRETARY-TREASURER-GEO. A. LOWE, 49 Adelaide St. East

#### EXECUTIVE COMMITTEE:

J. M. Mackenzie.

Prof. Hebner.

J. W. Lester.

Atwell Fleming

G. H. Grundy.

Walter McMahon.

E. Y. Parker.

The regular semi-monthly meeting of the Toronto Philatelic Club was held on the evening of January 18th, at the Oddfellow's Hall, corner of Yonge and College Sts.

In the absence of the president, the vice-president, Thos. Pinkney, was

called upon to fill the chair.

Quite an amount of business was transacted in a very short time, and then the members listened to a very well prepared paper on "A Commemorative Issue of Stamps for Canada" to celebrate the discovery of Canada by Cabot, read by Mr. Geo. A. Lowe. After the reading of the paper, it was decided by the Club members present to memoralize the Dominion government for a new issue of Canada stamps. A committee composed of Messrs, Lowe, Brouse, Pinkney, Parker, McMahon, were elected to draw up a suitable memorial.

Mr. E. Y. Parker, the Purchasing Agent, then laid before the meeting the manner in which it was intended that the department should be conducted during the present year. Members who wished to receive the new issues as soon as they are obtainable, will be required to make a deposit of \$5 with the Purchasing Agent, who will supply the stamps at an advance of 15 per cent over face. All members should take advantage of this, as the stamps could not be imported in small lots at less than 20 per cent. Mr. Parker deserves great credit for his kindness in thus

lending such valuable assistance to the Club.

Upon motion, it was resolved that members of this Club patronize only those Toronto dealers who are members of the Club. This is a move in the right direction, as a dealer who can afford, or who does not take enough interest in stamps for their own sake, to spend a couple of hours every two weeks in social intercourse with his customer, does not deserve to be patronized by those customers.

#### AMALGAMATION.

Just as we go to press we learn that the D.P.A. convention held in Toronto has not resulted in any definite action being taken regarding amalgamation with the C.P.A.

It was decided to elect a permanent official organ for the D.P.A. All the stamp papers in Canada have been nominated.

The PHILATELIC CANADIAN is a candidate. Will you give us a vote? Send your vote to the Secretary—Mr. A. H. Adams, Whitby, Ont., not later than Feb. 15th. as the poll closes then.

#### If You Haven't Seen

#### THE NEW YORK PHILATELIST

You are certainly behind the times. Always up to date. For 25 cents you will receive this paper a whole year. (a 80 word exchange notice goes free with every subscription.) B.st ad. medium out. The N.Y. Phil., is published by two collectors and is not a house organ.

The NEW YORK PHILATELIST.
103 E. 111th Street NEW YORK, CITY.

## THE PHILATELIC CANADIAN. MONTHLY RARGAINS

(

	MONTHL	7	BARGAINS.	
	CANADA.		NOVA SCOTIA.	
1851	3d red, laid	75	1851 1d red brown	6 00
1852	3d red wove	20	3d blue	1 00
	6d purple black, wove 3	50	6d yellow green, used	7 50
1855	10d blue 11		6d durkgreen 1	3 00
1857		00	1860 le black, used	30
	7½d green		2c mauve, used	40
1858		00 00	5c blue, used	20 1 50
1000	3d red, ribbed paper	75		1 00
	3d red, perf 2	öö		00
1859	le pink	7		
	5e red	3	PRINCE EDWARD ISLAND	<b>)</b> .
	10e violet	25	ALL UNUSED.	
		85 20		1 25
		00	2d rose	12
	2e pink	75	3d blue	12 1 25
1868	ge black	12		1 25
	ic brown red	12	4d black	12
	2c green	7		1 00
	3r red	2	1c orange	12
	6c brown	.7	2c blue	18
		25 15	3c rose	75
	15c violet 1c brown-red, watermark	75	4c green	15
		50	6c black	12
	3e red, wmkd, fine	75	12c mauve	13
	6c brown, wmkd fine 7	50	BRITISH COLUMBIA.	
1000		50	3d blue, new	50
1870		00 00	2d brown, used	90
1869	1c yellow	18	NEWFOUNDLAND.	
10/2	10c rose lilac	3		6 00
1875		40		8 00
	15c slate	5	6d orange, used	8 00
1892	20c red	7		1 25
.0~-		20		(H)
1875	2c orange registration	2 10		2 ()() 1 ()()
	5c yellow green "	5		2 50
	5c blue green "	2		1 00
		75		8 00
1860	5c envelope, cut square	75	6ld lake, new :	2 00
	10c envelope cut square 2	00	8d lake, new	5 00
	NEW BRUNSWICK.			1 50
1851		25		4 ()) 1 ())
1001	3d red			1 00
1860		50		2 (11)
2000	123e blue	40		2 50
	6 varieties, new	75		1 50

We send no stamps on approval, but sell for spot cash in advance. Postage, Se on all orders. Any of the above that prove unsatisfactory, money refunded.

JOS. P. KENNY,
101 SPADINA AVENUE, TORONTO, CAN.

#### BRITISH NORTH AMERICAN

Are my specialty. We all know they are the Most Beautiffel. And Satisfactory Stamisto Collect and as I have the best stock in New York we may do some husiness, as I am a collector and dealer as well.

My B.N.A. Collection is now Comillete and I will exchange from my stock many fine and scarce for equally rare foreign to build up my general collection, I offer

New Brungwick 6d

New Didistica, ou	S Trw
Canada, 73d	21 00
" 10d	
" 6d	3 85
" 6d laid p	4 35
Newfoundland 1s 1857, either shade	120 00
Only 20 old leaves	
Cuba, 13 old issues	15
" 17 older, all different from above	
better grade and fine	40
Hawaii, 18c, lists 1 00	40
Newfoundland, Sc blue, new	12
	12
" 6c pink, new	15
New Brunswick 1c lilac	8
" 17e black	17
TT C 1001 To make a Management of the con-	
U S 1894, 1c pale ultramarine, new	5
ZC pills, ilew	4
oc chocoline, new	20
Set of (3) mint state, gum	26
Blocks at same rate.	
" 8c, no wmk and margin of	
sheet, new	10
10c Special Delivery, orange, full gum,	
fine	18
On overage II C Theory and 9 00	1 10
2c orange U.S. Prop, cat 3.00	
Packet 100 var	19
Fine Transparent Perforation Guage	15
Postage 2cts extra on orders below 6	o cents

Unused U S stamps accepted at full in payment for any of above.

EDGAR NELTON, 137 East 12th St.

Wanted scarce B.N.A, and U.S, on covers eash or exchange.

#### POSTAGE DUES. CURRENT ISSUE WATERMARKED.

I	Per 1.	Per 19.	
1c8	02	\$ 12	
2c		23	
8c	06	45	
5e	07	60	
10c	13	1 20	
50c	60	5 75	

#### NO WATERMARK.

30c, light shade, each 45c, per 10, \$4.00. One of each of above, \$1.25. Unused, o.g. Cash with order. Postage extra under 50c.

> J. F. DODGE, NEW OXFORD, Penna.

E. T. PARKER'S

Priced List.

E. T. PARKER, BETHLEHEM. - PENN.

#### FREE! FREE!

Send for my unexcelled Approval Sneets and receive a packet of Stamps FREE. Reference required. Price list of packets, sets, etc., free.

#### 3 cents 1000 Hinges....

W. A. LYDIATT, Stamp Dealer, WALLACEBURG, ONT.

#### WANTED.

Collections, duplicates, odd or job lots, and all kinds of good stamps for cash. For trash send for inspection, with lowest cash price. Publishers, send sample copy of philatelic papers.

#### CHARLES BAILEY.

85 Euclid Ave. TURONTO, CANADA. Reference-Pub. of this paper. D.P.A. 24.

### A. E. LABELLE,

212 ST. HUBERT ST. MONTREAL, CAN.

Nice Approval Sheets of postage and Canadian revenue stamps.

Wanted, in any quantity, 5, 6, 10, 15 20 and 50c, actual issue, for cash or good exchange.

## Have You Anything

## TO SELL?



I wish to buy for cash, at highest prices, any old issues of Canada, New Brunswick, British Columbia, Prince Edward Island, Newfoundland, Nova Scotia postage stamps.

Send on approval with net cash prices.

#### T. PINKNEY.

TORONTO, CANADA. P.O. BOX 2506

#### Cheap Sets of British Colonial

Following sets contain used stamps only. Postage extra. Orders under 25c respectfully declined.

and respectivity decimed.	
10 Cape of Good Hope, 1p to 5sh	35
10 Ceylon	30
6 Gambia, ½p to 6p	50
8 Gold Coast, Ip to 1sh	60
3 Grenada, unpaid, 1p, 2p and 3p	30
20 India	35
7 Labuan, 1894, lithographed, 2c	
to 40c	75
8 Natal, p to 1sh	40
8 Newfoundland	20
9 North Borneo, 1887-92, 1c to 10c	30
7 Queensland, 1p to 1sh	15
5 St. Lucia, ap to 4p	30
5 Sarawak, 1872-75, 3c to 12c	75
3 Perak, 1892, 1c, 2c and 5c	15
8 Selangor, 1892, 1c 2c and 5c,	15
4 Trinidad, <sup>1</sup> / <sub>2</sub> p to 4p	15
10 Jamaica	20
6 Labuan, 1894, 1c to 8c	35
6 North Borneo, 1893	30

7 South Australia, ½p to 1sh 15 For other bargains see Philatelic Messenger quarterly 12c a year, 5c stamp free with every number

MATTHEW R. KNIGHT, OAK HILL, N.B.

British North America and United States, 25.5 to 35 %.

British Colonies and Foreign, 331%, to 50%.

FREE, FREE. All sending for my sheets of rarities of the above stamps, and enclosing references, will receive free a

#### SET OF STAMPS

GUARANTEED to catalogue not less than 50 cents. Send at once. Price List free.

DEALERS. Send for samples of my Blank Approval Books free. They are by far the cheapest and best yet put on the market.

## E. MARKS STAMP CO., 169-171 McCaul St.,

TORONTO. CANADA.

## HALL'S BARGAIN COUNTER

Has made a bit, a palpable hit, in offering good to rare U.S., B.N.A., and Colonials at 25% to 60% discount.

The latest tip is Canadian revenues. I can fill all wants at from 33\frac{1}{2} to 60 per cent, discount.

Regular leaders this month:

Cat. Price My Price
Canada, 1859, 5c VARIETY...\$15.00 89 00

" 1868, 3c laid paper 5.00 2.10

" Officially Sealed... 2.50 1.00

" Ribbon Fiscals. 50
in collection, rare..... 5.00

British Columbia Laws, 1st issue complete (4).... 5.00 200

Cash with order. Send Want Lists.

W. KELSEY HALL, PETERBOROUGH, ONT.

#### AUCTION SALES.

SEASON 1897.

Our first sale will be held on February 8th and 9th, and will contain a magnificent line of United States and Foreign Stamps, including some of the greatest known rarieties, as well as a fine line of medium stamps for the average collector.

#### 122222

Our second sale will be held late in February, will contain the finest collection of United States stamps ever offered at public auction.

56666

## Catalogues of these Sales

Free of Charge.

Send us your name and address and we shall send you catalogues of these sales, as well as of those which may follow.

SCOTT STAM? & COIN CO. LTD.

18 EAST 23RD ST. NEW YORK.