

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

**SELL
ONLY
THE
BEST!**

These substantiate our claim
that : : : :

**Colman's
Mustard**

In Competition with the World
we have received the
**Highest Awards
Made . . .**

IS THE BEST IN THE WORLD

PEEK, FREAN & CO'S

**CELEBRATED
Biscuits and Wafers**

FLORENCE WAFERS

VENICE WAFERS

CHERRY WAFERS

AND
A HUNDRED
OTHER VARIETIES
OF CAKES AND
BISCUITS.

Samples and Prices from

CHAS. GYDE, Canadian Agent, Montreal.

GREASY CANDLES

Smelly Oil Lamps,
Poor Electricity or Flickering Gas?

Isn't it about time to make
a change and

GET more Light
For . . .
Less Money?

Get 100 Candle
Power
for 50c. a month.

GET the Light of Eight Oil
Lamps for the cost of Two.

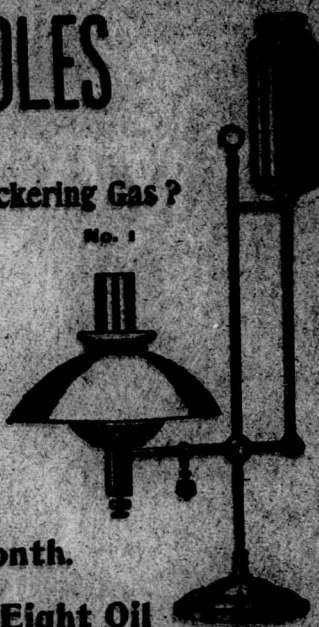
GET AN **AUER GASOLINE LAMP.**

Your money back if you don't like it.

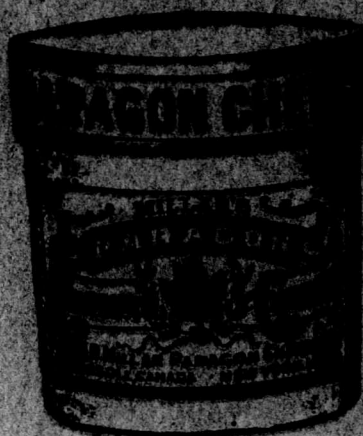
Write for Catalogue.

AUER LIGHT CO.

E. Simpson & Co., Moose Jaw, Agents for the Territories. 1682 NOTRE DAME ST., MONTREAL



REGARDING CHEESE.



*A cheese that
has a delicate, deli-
cious, nutty flavor.*

**MILLAR'S
PARAGON
CHEESE**

*and is so whole-
some, clean and
pure, is the kind*

*of cheese your customers want for their
table. See that they can buy it from you.
No detail is neglected in its preparation to
retain its high standard.*

**T. D. Millar Paragon Cheese Co.,
Ingersoll, Ont.**

Agents—W. H. Dunn & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph
Carmen, Winnipeg. Martin & Robertson, Vancouver and Victoria, B.C.

COLEMAN'S

Established 1868.

SALT

"Educate your customers in regard to quality."

This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. These Salts are pure—they do not cake—certain to please.

RICE'S

Address:

**R. & J. RANSFORD
Clinton, Ont.**

SALT



The Winning Soda.

The "Hand-in-Hand" Brand of Bi Carbonate of Soda wins trade on its merits and not on its advertising. It is very, very pure, containing as it does 98 50/100 of pure bi carbonate of soda.

It has unequalled strength, because of its great purity. It is very white and the grade runs evenly in every pound.

It is made by The United Alkali Company of Great Britain, one of the largest manufacturers of Soda in all England.

Every package or cask of the genuine product bears the registered trade mark of a pair of Clasped Hands. It is "The Winning Soda."

**"Hand-in-Hand"
Brand
Bi-Carb. Soda.**

"Haddies" of Quality.

The "Thistle" Brand of Finnan Haddies has an enviable reputation for unequalled high quality, and rightly, too, because, first, there is no cleaner Brand on the market and never has been; second, there is no more carefully selected fish; third, there is no more perfect curing; fourth, there is no more conscientious packing.

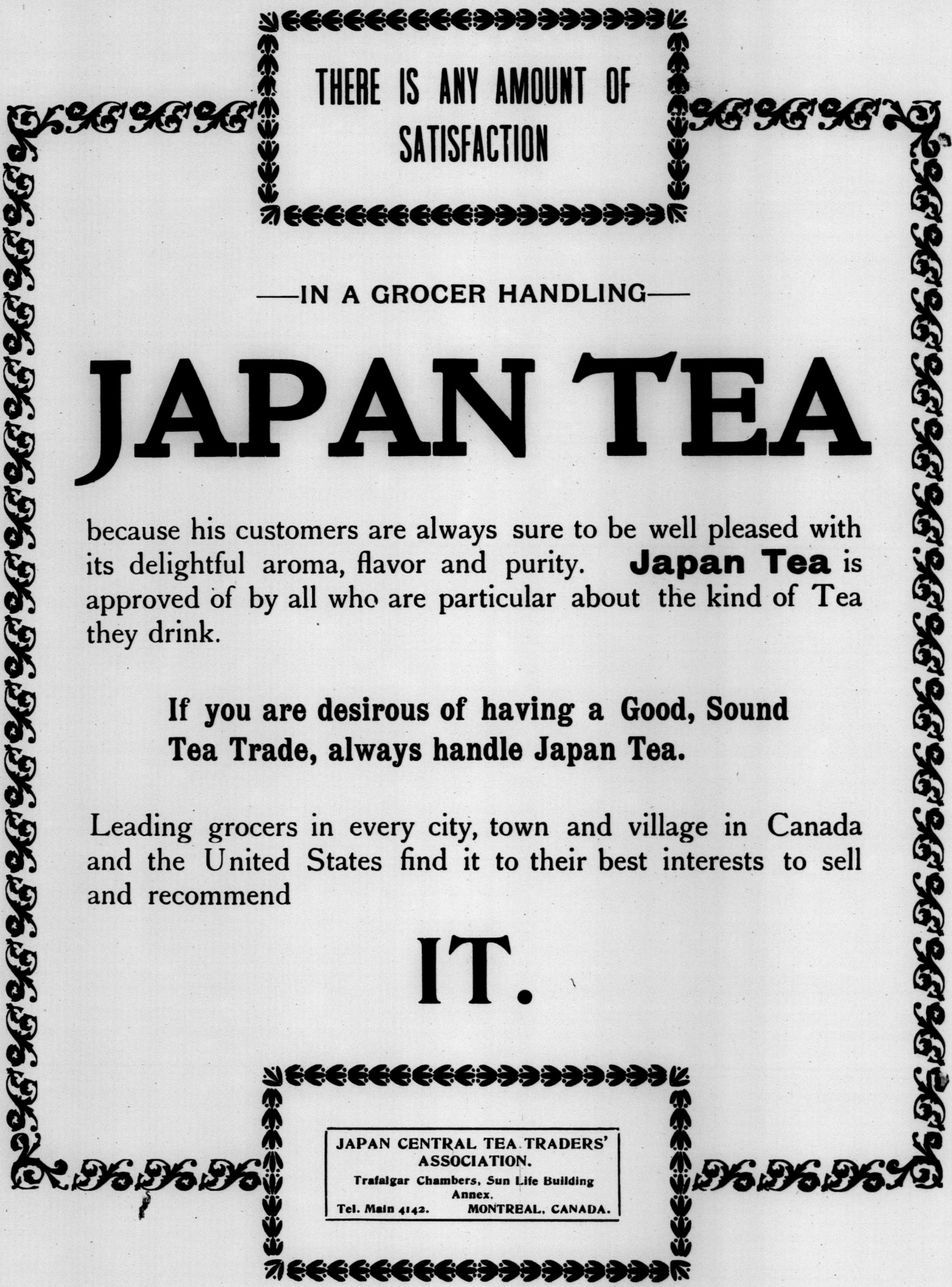
Every can of the "Thistle" Brand contains nothing but *real Finnan Haddies*. They have the rich, delicate, natural flavor of the freshly caught fish. They are "Haddies of Quality," and so recognized by particular people everywhere.

**"Thistle" Brand
of
Finnan Haddies.**

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale,
Montreal.

23 Scott St.,
Toronto.



THERE IS ANY AMOUNT OF
SATISFACTION

—IN A GROCER HANDLING—

JAPAN TEA

because his customers are always sure to be well pleased with its delightful aroma, flavor and purity. **Japan Tea** is approved of by all who are particular about the kind of Tea they drink.

If you are desirous of having a Good, Sound
Tea Trade, always handle Japan Tea.

Leading grocers in every city, town and village in Canada and the United States find it to their best interests to sell and recommend

IT.

JAPAN CENTRAL TEA TRADERS'
ASSOCIATION.

Trafalgar Chambers, Sun Life Building
Annex.

Tel. Main 4142. MONTREAL, CANADA.

TO Protect You!

My offer to send you a trial order of a thousand or more of my Cigars gives you all the protection in the world, because you can send the Cigars back if you find that they do not equal your expectations both in quality, in price and in the profits you make.

My "Pharaoh" 10c. Cigar and my "Pebble" 5c. Cigar are better quality right straight through than any Cigar you ever sold for these prices, but you won't believe it until you send in for that trial order. "The proof of the pudding is in the eating," you know—send in for the order and I'll protect you.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

Your Customers Demand

"Sterling" Brand Pickles.



At least that's the experience of grocers all over the country whose determination is to secure the best trade and please their customers. "Sterling" goods measure up to the best ideals of the epicure.

T. A. LITTLE & CO.

124-128 Richmond St. West,

TORONTO



Your Bank Account

You'll have money in the bank if you pin your faith to quality rather than to price—**and when you want it most it will be right there!** The class of trade you'll win with "quality" are people who pay their bills and pay them promptly. Standard goods win trade. Standard goods are just about the same thing as money in the bank—you can always sell them for their full face value.

Tillson's Pan-Dried Rolled Oats

are standard goods and as staple as flour, sugar, salt. They are liberally advertised—their name is before the people prominently day after day, week after week and year after year. Their rich, nutty flavor, cleanliness and freedom from hulls distinguishes them at once from all other brands—they are best because no others are quite so good. "You'll have money in the bank if you pin your faith to quality rather than price."

The Tillson Co'y, Limited, Tilsonburg, Ont.

VALENCIAS

If in need of **First Quality Valencias**, you can buy from us to advantage.

We are not offering cheap, rain-damaged goods, for price, but the Best Quality, Clean, Sound Fruit.

W. H. GILLARD & CO. Wholesale Grocers, **Hamilton.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
" **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
" **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

BE AYE READY!

TATERSONS'

"CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia, and the Territories. In using **THE GROCER** you cover the field.

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CIRCULATES
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CANADIAN GROCER

AND
GENERAL
STOREKEEPER

VOL. XV.

TORONTO AND MONTREAL, MARCH 1, 1901

NO. 9

A CORNER FOR CLERKS.

By W. T. Robson.

This department being for clerks contributions from them are solicited.

THE question with many a young man is: "Where can I go to improve my position financially?" Some are talking of South Africa, others of our own great Northwest, and some few of the United States. But what of the opportunities here? The London Times, or "The Thunderer," as it is called, speaks of "the possibilities of Canada" thus:

"The timber wealth yields nearly \$100,000,000 a year, and the worth of its forests has hardly been touched.

"Its fisheries reach nearly \$30,000,000 a year, and yet not one-fifth of its waters are fished.

"Its mining products reach over \$30,000,000 a year, and yet only fractions of its mineral resources are being developed.

"Vast stretches of country, which for a long time figured on the map as wilderness, have now their settlements, their industries and their actual or projected railroads.

"Already the construction of a railroad has been begun, which is well on the way to Hudson Bay itself, and the announcement is made that in a few years people may be able to spend their summer with all the comforts of civilization on the shores of this great inland sea. The road will go through a wonderful country.

"Steamships during the summer months may sail round the coasts of Labrador, through the Hudson Straits and down through Hudson Bay to the railroad piers

where the millions of bushels of Canadian grain will be waiting for the journey to the other side of the ocean.

"Being a great country, Canada will have to be developed by great enterprises. It is not a question of thousands of dollars, but of millions and tens of millions.

"Doubtless the far-seeing statesman of the British Empire looks toward Canada for the future greatness of his nation. There the industries exist; thence the development must come; and there even the cold will not check the energy and determination of the makers of civilization."

Our possibilities have been impressed upon me during the past week in reading the addresses of Mr. Francis H. Clergue and Mr. A. J. Moxham. Our country appears to be only awakening to its great natural resources. As young men we ought to be encouraged with such a prospect; to know our Dominion holds within its confines such marvelous and endless riches. Go where you will, search the whole earth over, where can you find any land with such prospects? A new era of prosperity is upon us, such as this country or no other country has ever experienced. A development is going to take place in the next 20 years in this Dominion such as will astonish the world. This cannot be questioned. We have the minerals, we have the fisheries, we have the timber. Where dividends can be earned and assured capital can always

be found. With such a prospect before us there is no other country that has the same attraction to a young man. The process of development in a country was never as rapid as it is to-day. Information is available, transportation is so swift, that which required weeks to accomplish can now be done in days. Let us as Canadians be equal to the management of the business enterprises which have and will increase so tremendously among us. These new conditions that now confront us must yield their harvest for the generation of young men now entering on the scene of the business life of this country.

"J. M." writes: In tying up groceries is it necessary to use scissors?

It is not necessary, but they are handy, and they save string. I never like to see string hanging on a parcel. You will find scissors are very handy to have around you.

"F.C.J." writes: Do you work in a grocery store?

Yes. I have worked in the grocery business for over 12 years. I do not know it all. The object of this corner is to be helpful to clerks, and any information that I can give is always at the service of any of my readers simply for the asking.

"W.L." writes: We have just resurrected our sign "Fresh Maple Syrup." A thaw should come soon.

This is a time-honored joke. The word "fresh" should be omitted. Maple syrup is now kept all the year in most stores. It used to be sold only in the spring, but that day has passed. Make a new card, "W.L.," and leave the word "fresh" out. Say "fine," "clear," "choice," "extra-

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** WELL KNOWN AND RELIABLE.  **IN TINS** GUARANTEED TO THE TRADE.  DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

good," or give it a special name from the locality from which you get it. One store I know calls theirs "Lily Farm Maple Syrup," another "Clover Farm Maple Syrup." Anything is better than the old chestnut "Fresh Maple Syrup."

Not only in maple syrup, but in other goods, is it desirable for a store to have its own special brands. Have good goods—that is the most important; then get a name your customers will remember. Push your goods under that name, and you have a trade that is hard for a competitor to get away from you.

"W.D." writes: We had some extracts on a shelf near the window; they seem to have lost their strength. They had a little sun each day; would that be the cause?

Extracts should never be exposed to the sun. It will certainly cause them to lose strength. Put them where they will have an even temperature and no sun.

"F. McL."—Some of our tin stove-polish has stuck together, and, when I pull them apart, often I find a hole in the tin. What is the cause?

We had some of the same, and it was only a short time in stock. There appears to be an acid in that polish that eats the tin. We had an allowance made for those in that condition.

"A.R."—Will we have an holiday this year on May 24?

In some paper it was said that that day would be kept as Empire Day or Victoria Day. Our Parliament will probably deal with this matter early in the session. We will have a holiday I have no doubt, and it will be announced here. To pass that day by in an ordinary way would seem to most of us a crime, for so long has the day been associated with us as one of the most pleasant holidays of the year. May 24 should be observed in commemoration of the noble Queen.

"W.W."—A customer asked me for "dulce," I did not like to ask him what it was—can you tell me?

It is a dried seaweed and is sold in all large fish dealers' stores.

THE CLERKS' NEW PRESIDENT.



President Bradley.

The recently elected president of the Toronto Grocery Clerks' Association, Mr. A. V. Bradley, is a native of Thamesville, Ont. At an early age he started work in Hugh Malcolmson's canning factory in Chatham, Ont. After working there for two years he was

given a position as clerk in Mr. Malcolmson's store, one of the largest and most up-to-date grocery stores in Western Ontario.

Mr. Bradley's training in Chatham was the basis of his success as a clerk. The head clerk in the store at that time had been taught the trade in England and believed that to be a good clerk, one must spend much time and thought in equipping oneself for the work. Not content with persuading his assistants to study methods, conditions and people in the store, he induced several of them, including Mr. Bradley, to spend some of their evenings in learning more of the business. "He so strongly advised me to read everything relating to the trade, and let me have THE CANADIAN GROCER so regularly that I became a constant reader of it. I read every page from cover to cover, advertising and reading matter. It proved of inestimable value to me."

After three years in this store Mr. Bradley went to Toronto, where he engaged as clerk with W. H. Marmion, a past president of the Toronto Retail Grocers' Association. He clerked there about a year, and, in 1898, went to the store of W. J. Sykes, where he is now engaged. The first year he was with Mr. Sykes he won first prize in a coupon-getting contest conducted by a manufacturing concern, the prize being a trip to Great Britain, which, needless to say, he thoroughly enjoyed. About two years ago he joined the Toronto Grocery Clerks' and Drivers' Association, which was at the

time not in as satisfactory a condition as might be desired. Soon afterwards the association was thoroughly reorganized. Last year Mr. Bradley was elected treasurer. The duties of this position were satisfactorily performed, with the result that this year he was honored with the position of president.

REGINA BOARD OF TRADE.

At the annual meeting of the Regina, N.W.T., Board of Trade, the report showed that the principal work of the board last year had been the operation of a well borer. This had proved beyond all question that there is much water in the district around Regina, which knowledge had led to the incoming of many settlers. Over 1,000 homestead entries had been made during the year, the largest number made at any point of entry in Manitoba or the Northwest. Delegates to the district had been entertained and leaflets distributed to possible settlers.

The following officers were elected:

President—J. W. Smith.
Vice-President—G. Michaelis.
Secretary—Wm. Trant.
Council—B. Spring-Rice, R. H. Williams, J. K. McInnis, J. M. Young, R. Martin, W. Molland, H. Armour, F. N. Darke and J. F. Bole.

ANOTHER MAMMOTH ELEVATOR.

A Port Arthur, Ont., despatch says that the Canadian Northern Railway have let the first contracts for the improvements they intend making at that port. Plans are ready for a 2,000,000 bush. elevator. There are now two round houses, the last one fitted up with all modern machinery. Coal docks and other terminal foundations will be built on their three miles of terminal grounds at Port Arthur. It is expected that fully 5,000 men will be engaged in construction work there during the spring.

Mary L. Hannah, general merchant, Wingham, Ont., has admitted George Hannah, H. E. Jeffrey and W. H. Wightman under the style of Hannah & Co.

ONLY ONE 

line of first-class fruits is put up in glass,
and that line is

GOODWILLIES

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton.

The Mortality Has Been Appalling.

That's rather strong language, but not at all too strong when you consider the dreadful havoc wrought among Package Teas recently.

A Great Number {Of the **999** Package Teas on the market
five or six years ago,

Only a few of them left {The remaining few (of any importance) can be
counted on the fingers of one hand.

The Verdict of a Court of Enquiry

on the probable cause of Death would, do doubt, be summed up in the two little words, NO GOOD, which would be a fact without frills.

GROCER, DO YOU KNOW THIS?

The Grand Old Man of all Package Teas ; the first reliable one introduced into Canada ; the Tea that shows no sign of decay in spite of opposition that has overwhelmed hundreds ; the Tea that combines (as it always did) the virtues of all its competitors ; The one that you will be asked for as long as you are in the business ; the one that will be talked and read about this Century, and perhaps in the next, is

Rapidly **A**dvancing **M**aking **L**arger **A**nd **L**arger **S**ales

just two little words.

JAMES TURNER & CO., Wholesale Grocers. HAMILTON



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY GORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



**Imperial
Goods**

**ALWAYS
THE BEST.**

IMPERIAL SOAP *Snow, Imperial,
Cameo, Klondike.*
IMPERIAL VINEGAR
IMPERIAL COCOANUT

Our Travellers always carry samples.

T. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., TORONTO.

**INQUIRIES REGARDING CANADIAN
TRADE.**

The following were among the recent inquiries relating to Canadian trade received at the High Commissioner's office, in London, England:

1. Inquiry is made for the names of one or two reliable firms in Canada who are in a position to ship cut wood for fruit crates to the Canary Islands.
2. The name of a Canadian firm interested in builders' materials is asked for by a London house having the monopoly of the export of some important lines of special wall tiles, both earthenware and opal glass.
3. A manufacturers' agent in South Africa is desirous of taking up the representation of Canadian hardware, furniture, lumber, rubber and other firms.
4. The names of large exporters of fruit from Canada are asked for by a party who can sell on commission on the Liverpool market.

[The names of the firms making the above inquiries, can be obtained on application to the editor of THE CANADIAN GROCER, Toronto. When asking for names, kindly give number of paragraph and date of issue.]

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, London, England, is in receipt of the following inquiries regarding Canadian trade:

1. A Nottingham produce and provision company desires to take up the handling of Canadian

poultry and invites correspondence from Canadian shippers.

2. A Belfast house desires names of Canadian shippers of tallow.
3. A London firm of manufacturers is prepared to receive and report upon samples of infusorial earth, must be very white in color, light in gravity and fine in texture for their purposes.
4. A Liverpool firm manufacturing wheels and spokes desires quotations for oak pieces 1 3/8 x 1 3/8 in. 7-inches long suitable for turning; quantity, 500,000 pieces; terms, c.i.f. Liverpool.

SARNIA BOARD OF TRADE.

The annual meeting of the Sarnia, Ont., Board of Trade was held on Wednesday last week, the president, Randal Kenny, in the chair. The principal matters considered were proposals to have the exhibition grounds of the Agricultural Society moved nearer the business portion of the town and to secure the erection of a 500,000 bushel elevator. Committees were appointed to consider both matters.

The following officers were elected for 1901:

- President—A. D. McLean.
1st Vice-President—Thos. Symington.
2nd Vice-President—David Milne.
Secretary—Col. C. S. Ellis.
Treasurer—Fred J. Winlow.
Council—Thos. Kenny, D. McCart, Jas. Watson, W. F. Lawrence, Dr. Poussette, W. J. Wiggins, John Cowan, Randal Kenny and Mayor Logie.

BETTER SERVICE TO AUSTRALIA.

A Vancouver despatch says that news has been received in that city from Australia to the effect that the Union Steamship Company of New Zealand has acquired a half interest in the business and vessels of the Canadian-Australian steamship line. As this company is the foremost steamship concern in Australasia this news will be received with pleasure by all Canadian concerns interested in Australian trade. It is understood that a better line than that running between San Francisco and Australia will be put on the Canadian-Australian line, though these changes will not likely be made this year.

EARLY CLOSING IN WOODSTOCK.

Early closing is strong in Woodstock these nights. The grocers, who were never interested in the movement before, are now all closing at 6 30 on the three nights, Monday, Wednesday and Friday. The hardware stores, clothing, dry goods, music and book stores all close at 6 o'clock. These stores make up about seven-eighths of all the business places in Woodstock, and their closing involves a great deal of leisure for a large number of employes. This is a good thing and deserves the hearty support of all people who trade in Woodstock.—Dispatch, Woodstock, N.B., February 20.



IT IS POSSIBLE

That the highest degree of perfection in cheesemaking has not yet been reached,

But it is not Probable

that anything will ever be produced to equal the purity and rich flavor of

MacLAREN'S IMPERIAL CHEESE.

A. F. MacLaren Imperial Cheese Co., Limited.

EVAPORATED } PEACHES AND APRICOTS

Choice Bright Stock.
IN 25-LB. BOXES.

THE DAVIDSON & HAY, LIMITED

36 Yonge Street, TORONTO.

THE LABELS ON SALMON CANS.

A CORRESPONDENT from Vancouver writes to The Victoria Colonist as follows: The compulsory labeling of salmon cans is being talked of among canners, the matter being brought up owing to the well-known fact that last year a great deal of wrong labeling was purposely done, while 75 per cent. of the cans sent to England were labeled when they got to their destination as "put up specially for" some English firm, so that very often the delicious sockeyes caught on the Fraser did British Columbia little or no good, as far as advertising the country is concerned.

A number of canners were interviewed by The Colonist correspondent, among them Mr. Winch, of the firm of Winch & Bower, G. I. Wilson and Frank Burnett.

Mr. Wilson said he believed that the British Columbia Legislature should pass a law compelling all canners to label their cans, and that canners should also be compelled to put on their labels the weight of the fish, what sort of fish, and where and when caught.

Mr. Winch referred to the wholesale wrongful labeling of salmon that he knew had taken place, and said he certainly thought that a law should be passed to prevent this practice, as the Province would

eventually be much injured by it. As regards the compulsory labeling of cans, the only difficulty would be with the firms in England. They say that if cans are sent to them labeled, they would simply have to scrape off the labels and put their own on, and they would not pay for the additional cost of labeling. Mr. Winch gave it as his opinion that if the Legislature passed the Act and these people were notified, they would soon get tired of scratching off the labels. Mr. Winch said that in the United States false labeling had reached the stage that buyers, unless they were thoroughly well posted, did not very often know what they were getting.

Mr. Burnett approved of a law compelling canners to label their products; but as for compulsory labeling, he thought the canners would, in the case of 75 per cent. of the pack, just lose the price of the labels, for the English firms who purchased the salmon would only pay for it minus the value of the label, for they would not sell a can that had not their own label attached. He believed, however, as far as the canners were concerned, that, were they labeled in British Columbia, some measure should be taken by the Legislature to prevent the fraudulent practices now in vogue. He had no doubt that in some instances wrongful labeling

had been practised on the Fraser River; and he had not the least doubt that it was practised, to the discredit of the Province, elsewhere.

Several other canners interviewed briefly stated that, generally speaking, compulsory labeling would be a good thing for the Province and the canners.

EARLY CLOSING ON SATURDAYS.

The Lord's Day Alliance, at the request of a number of Ottawa clerks, are circulating petitions to have the shops close earlier Saturday nights than at present. It is proposed to have the stores close at 9 or 9.30 o'clock. It is said that at present the stores are kept open too late and that the clerks are completely fatigued by the time closing hour arrives. It is held by the Alliance that if the stores were to close at 9 o'clock they would be the gainers. The bulk of the shopping is done before or up to that time, and the majority of those doing shopping later are those who go for a walk first and leave their shopping until going home.

McDougall & Co., general merchants, Renfrew and Dacre, Ont., have sold their branch at Dacre to Benj. Hunter.

UPTON'S

NEW SEASON MARMALADE NOW READY.

Best Quality is Good Economy.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, Sole Agents, Toronto.

CEYLON AND INDIAN TEA

Green and Black

The Blacks already hold the Canadian market.

Ceylon Greens are rapidly gaining ground.

Could there be a higher endorsement than that

DAVIDSON & HAY

are now advertising them?

All Wholesale Houses Sell Them.

The Inducement to handle and push sales of

IMPERIAL SOAP

which will shortly be laid before you by our travellers will be a veritable "Eye-Opener."

WAIT FOR IT.

THE **EBY, BLAIN CO., LIMITED**
 WHOLESALE IMPORTING AND MANUFACTURING GROCERS. TORONTO.

GOOD THINGS ARE IMITATED.

ANY new inventions put on the market in these progressive times soon find many imitators, should they meet with the public approval. About two years ago, a leading Toronto manufacturer placed an adjustable show and display table on the market, made in various styles and sizes. They took so well with the general trade and were so highly commended by all who used them that half-a-dozen imitations were placed on the market in the short space of six months' time.

A conversation was overheard, a few days ago, in a large eastern city, regarding the merits and durability of Boeckh's adjustable table. The merchant called the attention of a group of travellers who were in his store to a table sent him on trial, remarking: "I have only had this in the store three weeks, and it has been to the repair shop once to have the legs repaired, and now has to go again to get shelves fixed, which are giving away under the weight of ordinary goods. Now, look at this one (pointing to Boeckh's), which I have had for two years and is in better shape after all kinds of rough usage than all the so called improved ones I have seen on the market."

This is, no doubt, a good recommendation for Boeckh Bros. & Company's show-stand

over other makes, but this is simply given in order to illustrate the result of buying inferior imitations, as it pays to buy the best in any line of goods, and they are bound to be the cheapest in the end.

A FEATURE OF CURRANTS.

A feature worthy of note is that, although some 10,000 tons of currants are still reported to be remaining in Greece, steamer after steamer visits that country and leaves without being able to obtain any cargo for London. First-hand sellers both in Greece and in England are extremely firm in their pretensions, and seem quite content to await the regular demand rather than attempt to force business by reducing their prices. All the currants now being sold seem to be going into immediate consumption, indicating, if any such indication were needed, that the trade is working on the smallest possible stocks, while the volume of clearances is sufficiently large to warrant the conclusion that the present level of prices is by no means high enough to check consumption unduly. The persistence of the demand and the general stability of prices, in spite of the adverse influence of the apparently heavy landed stocks, appear to justify the happiest augury for steady

business during the remainder of the season. —Produce Markets' Review.

REWARD OF TOO MUCH VIRTUE.

The Toronto News has the following: "A curious example of the reward of excessive virtue is the case of certain pickle manufacturers who have been making their pint bottles hold a little more than a pint, to be on the safe side of the English law. When these pint bottles arrived in Canada they found that there was a law in operation which provides that any package measuring more than a pint must pay duty as a quart!"

A NEW SALT COMPANY.

Sir W. C. Van Horne, R. B. Angus and H. V. Meredith, Montreal; G. R. R. Cockburn, Toronto, and A. D. Bissell, Buffalo, are seeking incorporation under the style of the Canadian Salt Co. The capital stock is placed at \$800,000, half of which has been paid.

Mr. John McCallum, general merchant, Vankleek Hill, Ont., was a caller upon Montreal houses during the week for the purpose of sorting his stocks. Mr. H. Leprohon, of Joliette, was another visitor to Montreal this week.

The Best is the Cheapest in the End. Buy

Lea & Perrins' "Sauce"

J. M. DOUGLAS & CO., Canadian Agents,

MONTREAL, QUE.



It's a Mighty Pleasant Feeling

to sit at home in the evening after a hard day's work and know that your business is making you money. Wouldn't you like to experience this sensation of making your business pay—making it earn dividends? You can if you will only put the **Money-Weight System** in your store—for the whole secret lies in weighing your goods in their money value and making your customer pay you exactly what they are worth. Have you talked with our salesman lately?

Our scales are sold on easy monthly payments.

THE COMPUTING SCALE COMPANY,

DAYTON, OHIO.

Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
 Money-Weight Scale Co., Nos. 50 and 52 Franklin St., New York, N.Y.
 J. B. Polrer, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Canada.
 L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Ont., Canada.

No. 23.
 Under-Counter Mill
 List Price, \$52.00.

COLES COFFEE MILLS

None better for Granulating or Pulverizing.
 Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.
 Our Grinders wear longest.

Agents
 TODHUNTER, MITCHELL & CO., Toronto.
 DEARBORN & CO., St. John, N.B.
 FORBES BROS., Montreal.
 GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Canadian Grocers will find in

Rowntree's

ELECT Cocoa

a most welcome and profitable addition to their stock; one that will make and keep customers.

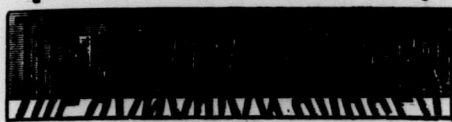
Its great economy (requiring about one-half the quantity of other Cocos to produce a beverage of equal strength), its easy digestibility making it readily assimilable to the most delicate constitution, its fragrant aroma and its delicate flavor all combine to make it one of the most popular and satisfaction-giving Cocos on the market.

As a warmth-giving, nourishing and flesh-forming food beverage, Rowntree's Elect Cocoa can be heartily recommended.

Agents for Canada are:

For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., WINNIPEG.

And for Quebec, Ontario and the Maritime Provinces:
MR. CHAS. GYDE, 20 St Francois Xavier St., MONTREAL.



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JOHN BAYNE MacLEAN,
Montreal.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

WARNING RE FODDER CHEESE.

THE Montreal Butter and Cheese Association has sent out a circular to Canadian cheesemakers urging that fodder cheese shall not be made this spring. It is pointed out that, owing to the heavy exports of cheese from Canada, and the big increase in the make in Great Britain where the stock of cheese now held is so large that at the average ratio of consumption it will not be used up before June, by which time grass butter will be arriving in quantities. Then, if in addition to this large stock a large quantity of fodder cheese should be made from new milk this coming spring, it is easily seen that the result would inevitably be a large surplus of old cheese left over on the English markets in June, which would certainly have the effect of retarding the sale and seriously reducing the price of new grass goods this coming season.

The association advises that factorymen instal the necessary machinery to make both cheese and butter, and that butter be made from fodder milk. Where it is not

possible to work up fodder milk into butter it is urged that farmers put it into stock.

While the facts are as represented by the association, and while the warning uttered by them should be heeded, many factorymen who have not installed butter-making machinery will likely be unable to resist the temptation to make fodder cheese unless there is a reduction in prices by that time. If butter continues high (and the indications seem favorable to its so doing), there should be a heavy production of both dairy and creamery. It is to be hoped that the make of fodder cheese will be small.

HOW TO CLASSIFY EGGS.

IN another column will be found a vigorous and interesting protest from Katherine Leslie, a breezy writer on women's topics in The Toronto World, regarding the manner in which eggs are classified by many grocers. There is altogether too much truth in the statements made therein. Many dealers are foolishly careless in the terms in which they refer to eggs of uncertain age.

It is well that every dealer should be acquainted with and make a habit of using proper terms when referring to eggs.

When eggs are quite recently laid they may be called "boiling stock," "new-laid" or "strictly fresh" eggs. When they have just been received from an egg-gatherer, who has, in turn, just got them from the farmers who have been collecting them since his last visit, a fortnight or so previous, they may be called "fresh-gathered." When they have been stored in some warehouse or cellar for some time, they are admittedly "held" eggs, while, if they have been put in brine or pickle of any kind, they are "pickled eggs." If they are cracked or in but moderate condition, they may be termed "No. 2s.," or "bakers' stock." If candling shows them to be partly decomposed, they must be called bad.

THINK MORE AND TALK LESS.

Members of Parliament at Ottawa are indignant because Hansard, containing the speeches of the previous day, is not in their hands till late in the afternoon. They have the remedy in their own hands. Let them think more and talk less.

COULD NOT GET ENOUGH BEETS.

THE explanation given for the proposed removal of the Wolverine Sugar Refinery from Benton Harbor, Mich., to Wallaceburg, Ont., is its inability to secure a sufficient supply of sugar beets in the vicinity of the factory.

There should be no difficulty in getting a supply of beets in Western Ontario. That part of the country has been found to be well adapted for the production of sugar beets. The only question is as to whether the price the farmers can obtain for them will be sufficiently remunerative to warrant their going in for their extensive cultivation.

The promoters who are going about the country are naturally painting the possibilities of beet-raising in the brightest of colors, and, while in some districts the experience may be all that is predicted, it is possible that in others it may be lamentably less.

We understand that from one district, not far from Wallaceburg, the farmers have been shipping sugar beets across the St. Clair to one of the factories in Michigan, the owners of the factory paying the duty and the growers of the beets receiving \$3.50 per ton. But, of course, the price promised the farmers in Ontario is \$4 or more per ton.

A horse-meat canning factory started some time ago in Oregon has failed. The horse evidently would not "go" after it was put in the can.

SHIPMENTS OF TEAS FROM CANADA.

Some Japan teas have been picked up at points in Canada during the last few weeks and shipped to the United States. Stocks of Japan tea held here were not generally large, although one shipping house had quite a quantity in store, which has for some time tended to keep values down on this market.

A few Young Hysons have also been shipped from here to Great Britain. We also hear of shipments being made from New York.

He who does not want his business to give him the slip should keep his eye upon it.

CANADA AND THE SOUTH-AFRICAN TRADE.

IN last week's issue of THE CANADIAN GROCER appeared an article showing how little Canada was contributing in the way of supplies required by the army in South Africa. The attention of this journal has just been drawn to another matter which, at least, indirectly concerns Canada in South Africa.

It is the decision of the Government of New Zealand to call for tenders for the establishment of a subsidized line of steamers to ply monthly between that country and South Africa. As the absence of a direct service has been a long-felt want in New Zealand, the decision of the Government to supply that want has been hailed with a great deal of satisfaction by the business men, who have held meetings in various parts of the colony at which appreciative resolutions have been adopted.

According to a South-African paper there has long been a demand in that country for New Zealand oats and flour, but it has been difficult to meet it on account of the absence of proper transport facilities. The paper referred to is also of opinion that New Zealand might also do a large trade with South Africa in preserved and frozen meats, hams, bacon, butter and cheese.

The New Zealand Government, in taking the step it has, shows that it is ranging itself alongside those countries which are developing energy in regard to the South-African trade. The other countries are particularly the United States and Germany, whose consuls and commercial agents have for a year or more been trying to impress upon their respective Governments the importance of the South African trade.

While other Governments and other people are getting wide awake to the importance of the trade, the Government of this country and the people of this country are, to say the least, not much concerned. The trouble in Canada is that we are too busy playing the game of politics to attend as we ought to matters commercial.

There is no country under the sun that possesses greater natural possibilities than the Dominion of Canada. Turn to her agricultural resources, her mineral resources, her forest resources, her fishery resources. Where can you find a country that possesses

them all in such an abundance? Nowhere. But we leave it to foreigners to come in and lead in the development of our mining industry. And we leave it to foreigners to come in and lead in the development of our iron industry. Others lead, and we follow. It is not that we are deficient in capital. We have capital, and that in abundance. What we lack is enterprise and the faculty to initiate. And now, New Zealand, a country with an area of 104,471 square miles against our 3,519,000 square miles, and with a population of about 800,000 compared with our 6,000,000, has decided to put on a monthly line of steamships to run direct to South Africa, in order to overcome the disabilities experienced in sending merchandise thereto by way of Melbourne and Sydney.

That the trade of South Africa is worth reaching after is evident from the fact that the imports into Cape Colony alone are over \$90,000,000 annually. In 1899 it was \$93,476,738, and the value of the merchandise received from Canada was only \$66,547. How Canada stood in comparison with other countries may be gathered from the following table:

| | |
|--------------------------------|--------------|
| Great Britain..... | \$63,986,111 |
| Australasia..... | 5,280,109 |
| Canada..... | 66,547 |
| Other British possessions..... | 4,621,309 |
| Germany..... | 3,566,172 |
| United States..... | 10,148,903 |
| Other foreign countries..... | 5,807,587 |

As to Canada's ability to contribute a larger share to the imports into Cape Colony is another question. However, there is not much doubt when we come to examine the class of goods that are imported.

| PRINCIPAL IMPORTS INTO CAPE COLONY, 1899. | |
|---|------------|
| Agricultural implements and tools..... | \$ 738,507 |
| Ale and beer..... | 503,958 |
| Animals, living..... | 251,835 |
| Apparel, etc..... | 3,217,592 |
| Bags..... | 588,536 |
| Boots and shoes..... | 2,486,361 |
| Butter and cheese..... | 994,829 |
| Carriages..... | 682,015 |
| Coal and coke..... | 1,132,201 |
| Cotton, and manufactures of..... | 4,738,094 |
| Drugs and chemicals..... | 1,286,790 |
| Haberdashery and millinery..... | 5,651,723 |
| Hardware and cutlery..... | 3,978,500 |
| Iron, sheet, corrugated, etc..... | 931,855 |
| Leather..... | 595,748 |
| Machinery, agricultural and other..... | 5,204,639 |
| Meats, salted and preserved..... | 1,186,021 |
| Provisions, not elsewhere specified..... | 2,599,438 |
| Railway materials..... | 1,239,486 |
| Spirits and wines..... | 1,228,055 |
| Stationery, printing paper, etc..... | 1,294,460 |
| Tobacco..... | 85,983 |
| Wheat..... | 2,451,948 |
| Furniture..... | 1,351,006 |
| Wood and manufactures of, except furniture..... | 2,182,359 |
| Woollen manufactures..... | 1,398,417 |

We do not for one moment claim that it is the duty of the Government to sell in foreign markets the products of our farms and factories, but we do hold that it is its duty to ascertain the requirements and peculiarities of foreign markets, and, through its agents, acquaint the people of this country with the result. And, furthermore, to encourage the establishment of transportation facilities. As far at least as South Africa is concerned these things are not being done.

A FIRM HONEY MARKET.

THE season of 1900 1901 has witnessed the strongest honey market in Canada for a decade at least. Up to last year honey ranged for several years in the neighborhood of 6 to 7c. for pure clover strained and \$1.25 to \$1.50 for clover comb. In the fall of 1899 a poor crop of clover caused a shortage in honey, and, as the demand, especially in Manitoba and the Northwest Territories, is steadily growing from year to year, prices gradually advanced until 8½ to 9c. for strained clover and \$2.25 to \$2.50 for clover comb were the general quotations. Last summer the crop of honey was considerably larger than the year before, and for some time a slump was looked for.

The jobbers, however, knowing how thoroughly stocks had been cleaned up, and how steadily the demand was increasing, bought fearlessly, and prices strengthened until 9 to 10c. for clover strained and \$2.40 to \$2.60 for No. 1 clover comb became the general quotations. These figures have now been maintained for about three months, and there is every indication of their being maintained for as many more.

THE OAKVILLE FRUIT TRADE.

Those interested in the shipment of fruit from Oakville, Ont., should bestir themselves to secure a proper service for the coming season's trade. The steamer White Star, which ran between Toronto and Oakville last summer, has been sold, and will in all probability, be removed from this route. Unless the Hamilton-Toronto boats are induced to call, or a new line secured, there will be a decidedly poor service next summer.

CANADA AND THE U. S. TAX ON RUSSIAN SUGAR.

CANADA is already being directly affected by the decision of the United States Treasury Department to impose countervailing duties on Russian sugar.

According to section 5 of the United States Customs Tariff of 1897, it is decreed that upon any article which receives a bonus in the country of production a sum equal to the amount of said bonus shall be levied in addition to the regular rate of duty.

Under this clause of the tariff a countervailing duty has been levied on all sugar imported into the United States from Germany, France and Belgium, and until April last on sugar from Russia. But in that month the Secretary of the Treasury, no doubt on representations made by the Russian Government, suspended the countervailing duty on sugar from that country, based on the assumption that Russia gave no bounty.

The American beet sugar manufacturers immediately took the matter up and despatched an expert to Russia who, on his return, prepared a report which those interested in sending him declared to warrant the imposition of a countervailing duty on the sugar of the country in question.

About a month ago a cargo of beet sugar from Russia arrived at Philadelphia. This was the opportunity which the American beet sugar manufacturers appeared to be awaiting, for it was decided to protest against the sugar being admitted free of the countervailing duty. This led the National Association of Manufacturers to make a counter move. They held that Russian sugar should be admitted free of the countervailing duty. And to back up the latter came the Russian consul who declared that the imposition of the countervailing duty would be followed by tariff retaliation by his Government.

Notwithstanding all the influences to the contrary, Secretary Gage, of the Treasury Department, finally decided, in spite of his previous finding, that the sugars of Russia must pay a countervailing duty of .913c. per lb.

Russia almost immediately carried out its threat regarding retaliation by within a day

or so withdrawing the privileges of the conventional tariff on imports from the United States.

Where Canada's interest in the matter comes in is that Russian sugars are turned into this market in order to escape the countervailing duty in the United States. As a result of this, quite an unsettled tone has been given to the home market, notwithstanding the steady tone existing in the outside markets, and last week the Canadian refineries found it necessary to reduce their figures on yellow sugars 10 to 15c. per 100 lb.

Strictly speaking, the Russian Government does not give a bounty on sugar. The Government, it appears, regulates the quantity of sugar the refineries are to sell in the interior markets of the country, and furthermore fixes the maximum figure at which it shall be sold. It also determines what proportion of the total production shall be held in reserve, and what proportion of the reserve shall be exported. On all sugar refined, an internal tax equal to about 2 2-5c. per lb. is imposed, but this tax is refunded on such sugar as may be exported.

No sugar is imported into Russia, for a Customs duty of 6c. per lb. makes it impossible.

As the United States themselves give a rebate of 99 per cent. on exportation on refined sugar made from imported foreign, does it not, after all, seem to be a little inconsistent for them to levy a special tax on countries which are, in spirit at least, doing the same thing? The refiners in Canada know to their cost what the competition of the rebate refined sugar of the United States means.

PREFERENTIAL TRADE WITH AUSTRALIA.

THE CANADIAN GROCER has it upon good authority that it is the intention of the Dominion Government to send one of its members to Australia to negotiate a preferential tariff between that Commonwealth and the Dominion.

The Canadian Manufacturers' Association, led by Mr. George H. Hees, chairman of the tariff committee of that organization, has been an active champion of the move-

ment for a preferential tariff between the two countries in question.

EXPORTING FROZEN MEAT.

ON Monday, this week, an experimental export shipment of chilled meat was made from Toronto to Manchester, Eng. It comprised four carloads, or 164 head of cattle, and was consigned by Wm. Harris & Co., Toronto, to The W. R. Fletcher, Limited, one of the large meat firms which have branches in all the larger cities of Great Britain and about 170 retail stores at smaller centres. This firm will handle the beef on commission.

The cattle were slaughtered Monday morning, and after being properly chilled the beef was placed in special refrigerator cars, in which it was conveyed to St. John. At that port it will be placed in cold air compartments in the steamship Manchester City. If the experiment proves successful it is probable that a big trade will be done in this line.

A representative of the Fletcher company, Mr. Thomas Hays, who has been in Canada for some time arranging for this shipment, expressed the opinion the other day that the quality of Canadian beef is superior to that from Argentine, and fully as good as that from the western United States, of which 40,000 quarters are sold in Great Britain weekly. He thought Canada might easily sell 10,000 quarters a week in Britain if she could produce the stock.

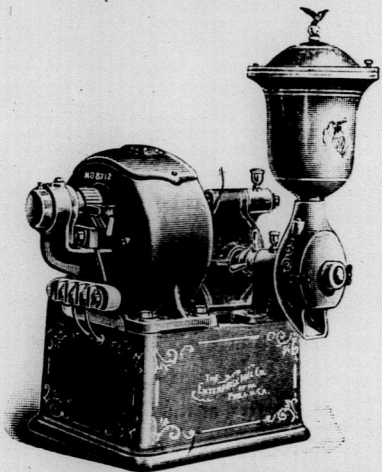
During 1900, about 275,000 quarters of frozen beef were imported into the United Kingdom from Australia, 186,082 quarters from New Zealand, and about 250,000 quarters from the Argentine. In the same year, 2,867,238 cwt. of chilled beef was imported from the United States, and it is reported that one of the large English meat firms has completed its arrangements for regular shipments of chilled meat from the Argentine.

If the United States is able to sell 2,000,000 cwt. of chilled beef in Great Britain, and if Argentine chilled beef can be laid down there in satisfactory condition after a 21 days' journey, which includes crossing the equator, it seems reasonable to hope for success in the efforts that are being made to establish an export trade in the same line from this country to Great Britain.

GRINDING COFFEE BY ELECTRICITY.

THE progressive and up-to-date grocer is constantly on the alert for fixtures that will lessen the labor of himself and his clerks, and at the same time add to the appearance of his store, which in the new century is essential.

The "Enterprise" electrically connected rapid-grinding and pulverizing mill was designed to meet the demand for a mill that would either granulate or pulverize and do so at a minimum cost. Twenty-five lb. of coffee can be ground ordinarily fine for one



cent. They are made in a variety of sizes and styles, and the grinding capacity is from 3 to 10 lb. per minute, according to size.

The machines are fitted with motors for either direct or alternating current and to suit the conditions existing in any locality. Those for direct current are so constructed as to enable the operator to instantly change the speed from fast to slow or vice versa. The fast speed is intended to be used only when coffee is to be granulated and the slow speed for pulverizing. The motor and mill have a direct connection, thus reducing loss of power to a minimum, which is a considerable saving as compared with mills run by motor having a belt connection.

TRADE CHAT.

DRICHARDS & CO., soap manufacturers, Woodstock, Ont., have bought out the Gill Soap Co., Tilsonburg, Ont., the business of which will in future be conducted in Woodstock.

Emile Sauvegeau is starting as grocer in Montreal.

H. S. Reid is starting as confectioner in Truro, N.S.

John Brehant is opening a general store in Goldenville, N.S.

The store of Thomas Powers, grocer, St. John, N.B., was entered by thieves on

Tuesday night last week. The thieves got about \$25 worth of goods, mostly tobacco and cigars.

A cheese factory will probably be started at Gagetown, N.B., this year.

A new cheese factory is to be built at Kinkora, P.E.I., this spring.

Lalonde & Lalonde are opening a general store at Plantagenet Springs, Ont.

The organization of a pork-packing factory to operate in Goderich, Ont., is being agitated.

Anderson & Langstaff, general merchants, Kemptville, Ont., are having a new office built in their store.

The Canadian Dairy Supply Co. has been incorporated in Montreal with \$125,000 capital stock.

Fire was discovered in Hart & Tuckwell's fruit store, Montreal, on Thursday night last week. It was put out before much damage was done.

T. W. Publicover, a Sydney, N.S., business man stated in Montreal last week that Sydney now has a population of over 15,000, and that during the coming season over 700 houses and private residences would be built.

Chas. A. Quick's general store at Kingsville, Ont., was destroyed by fire Friday last week. The loss on the building is \$6,000; insured for \$4,000; loss on stock, \$16,000; insured for \$10,000. The post office and contents in rear of the store were also destroyed. The loss on plate glass in opposite stores will reach \$1,000, partly insured. The fire probably originated from the heavy pressure of natural gas in the furnace.

SUDBURY BOARD OF TRADE.

The following officers were elected at the annual meeting of the Sudbury, Ont., Board of Trade:

President—D. Baikie, reelected.

Vice-President—Jas. A. Orr.

Secretary—A. Fournier.

Treasurer—J. Purvis.

Council—T. J. Ryan, Jas. Purvis, S. E. Wright, J. S. Gill, J. F. Black, F. Cochrane, R. Martin.

MONTREAL CLERKS' ASSOCIATION.

At the regular meeting of the Montreal Retail Grocery Clerks' Association, held in St. Joseph's Hall last week, the following were elected officers for the ensuing year:

President—Z. Martineau.

Secretary—A. Damarais.

Treasurer—J. B. E. Poirier.

General Committee—J. N. E. Bission, G. N. Robert, O. Bergeron, O. Langlois and H. Vezina.

It was decided to hold their annual excursion on June 16, to Louisville, Que.

PUMPKIN FLOUR

WHOLESOME + APPETIZING
ABSOLUTELY PURE

A new and convenient form of the delicious pumpkin—with all the delicate flavor of the fresh fruit—but without the many inconveniences and labour of preparing.

TO THE GROCERS

In attractive packages, of salable size, per case of 3 doz. packages \$2.70.

FOR SALE BY ALL JOBBERS.

THE MORSE PUMPKIN FLOUR MILLS
LEAMINGTON, ONT.

Cooney's Blue.

in SQUARES or BAGS.

Brightest, Bluest and Best.

When you sell this Blue you sell the best there is on the market, but not the highest priced.

Made in Dublin by

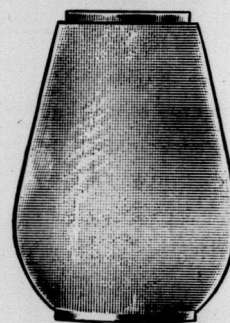
Cooney Manufacturing Co., Limited.

Send for a trial order to

A. Waddell & Co., 6½ Front St. East,
TORONTO

Wm. H. Dunn, St. Paul Street, Montreal
Selling Agents for Canada.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation
in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . . KINGSTON, JA

When you buy Vinegar

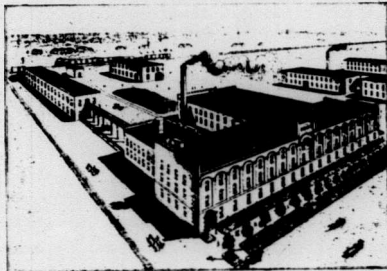
Test our claims to Superiority—by ordering the

Imperial White Wine or Cider.

It makes no difference what you've been accustomed to—you'll like Imperial—

BEST OF ALL.

It's in a class by itself. It has no equal.



THE WALKERVILLE MATCH CO., LIMITED

Manufacturers of the Celebrated

Maple Leaf, Crown,
Knight and Imperial
Parlor Matches



The well and favorably-known

Hero and Jumbo
Sulphur Matches

Our Leaders that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.
Jumbo Sulphur, 1,000 " " " 5 "

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers.

Your customers will be delighted with our . .

MAPLE SUGAR BUTTONS

THEY ARE DELICIOUS. THEY ARE WHOLESOME.
THEY ARE HEALTHFUL.

Made from the pure Maple Sugar and Cream. Put up in 10c. packages—30-lb. pails—5-lb. boxes.

Samples sent on application. Ask your jobber for them.

THE IMPERIAL MAPLE SYRUP CO., LIMITED

ROSE & LAFLAMME, Selling Agents,
Montreal

88 Grey Nun Street, MONTREAL

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

IMPERIAL maple syrup, in kegs of five imperial gallons, and in wine gallon, half-gallon, and quart tins, is going with a rush. The Eby, Blain Co., Limited, selling agents for this market, have a third car in transit due in a few days.

Butter color, 15 and 25c. sizes, for sale with W. H. Gillard & Co.

Choice canned salmon to retail at 10c. can be had from Laporte, Martin & Cie.

If you are needing a dark yellow sugar you may procure it from H. P. Eckardt & Co.

"Bee" brand and "Owl Chop" Ceylon teas in packages are reported to be in good demand.

H. P. Eckardt & Co. report that Pillsbury's oat food, in 2 lb. packages, is a good seller.

T. Kinnear & Co. are offering a new line of canned rock bass and ciscoes in tomato sauce in 1-lb. tins.

Buyers of evaporated apples should communicate with H. P. Eckardt & Co., who are selling at low prices.

"L. S. & B." coffee clearer will soon be found in every first-class grocery store. Packets retail at 15c. each.

A full range of canned fruits is offered by The Eby, Blain Co., Limited—all standard packs at lowest market figures.

Goodwillie's fruits, packed in glass, are offered by Lucas, Steele & Bristol at close figures; quality unsurpassed.

E. D. Marceau is anticipating the wants of the trade for vinegars, and dealers can order just the quality they want.

W. H. Gillard & Co. have just at hand a consignment of Grape Nuts and Postum Cereals, as well as the new cereal coffee.

A fine line of cigars, "Signet" brand, are being offered by W. H. Gillard & Co. They are put up 50 in a box and retail at 5c.

The Eby, Blain Co., Limited, offer specially close prices in Italian Oregon prunes, 30 40's, 40-50's and 50-60's in 25-lb. boxes.

Good, choice dried prunes, which can be sold at 5c. and still bring in a good, round profit, are for sale by Laporte, Martin & Cie.

Laporte, Martin & Cie are selling agents for Sir Thos. Lipton's Indian and Ceylon teas in packages. Prices will be furnished on application.

Warren Bros. & Co. are in receipt of a shipment of "King Fisher" brand of Cali-

fornian prunes, in all sizes. The quality is unusually fine.

Fresh water herring are quoted at close figures f.o.b. Wiartor, Collingwood or Midland for prompt shipment by The Eby, Blain Co., Limited.

In teas, Lucas, Steele & Bristol claim to offer the best assortment they ever had. All descriptions are included; green Ceylons in bulk or 1-lb. canisters to retail at 25c.

A shipment of early picked Japan tea, pale strong liquor, has been received by The Eby, Blain Co., Limited, who state that buyers will have a bargain in this line.

Lucas, Steele & Bristol report good sales for Seely's extracts; they also handle 1890 and Sherriffs. Their own brands "Challenge," "Empire" and "L. S. & B." are guaranteed.

C. A. Chouillou & Co. have just received consignments of German and Belgian granulated sugar, which they are prepared to quote at low figures to the wholesale buyers.

Laporte, Martin & Cie are offering sardines (in oil), of every quality and brand, at surprisingly low prices. They control the sale of several choice brands, and will be happy to send quotations.

L. Chaput, Fils & Cie would advise grocers to have on sale some of that delicious "Quinquina Dubonnet," which is a pleasant antidote to la grippe or evil effects of changes of weather.

Laporte, Martin & Cie are making some special offers in all grades of raisins, including Valencias, Spanish and Californian loose muscatels. They also have some figs to clear out away below cost.

"We have large orders for loose muscatel and Valencia raisins," write Laporte, Martin & Cie. "Our ad. in THE GROCER has brought a big demand. We still have a pretty good lot on hand, which we are prepared to let go at the same low price. Write at once."

INSPECTION OF EXPORT GRAIN.

An Ottawa despatch says that the report handed in by the grain commission will, it is said, recommend either that the Government take hold of the inspection of grain exported to Britain and pay the inspectors or that the Board of Trade assume the whole responsibility for the grain inspection. At present the inspectors are under the control of the local corn exchange and are paid by fees. The report will be considered by the Government and legislation will be introduced and passed this session making those changes which it is deemed desirable should be carried out.

A BIG STEAL OF BAKING POWDER.

ON Thursday afternoon, last week, George McGowan, formerly a shipping clerk with Leeming, Miles & Co., importers, Montreal, pleaded guilty before Judge Choquet to having stolen from that firm \$1,000 worth of baking powder. He confessed that for two months he had been in the habit of sending the company's carter with boxes to be used as kindling wood to his home at 660 Cadieux street. In these, he said, the baking powder, in tins, ranging from 2 lb. to 2 oz., were hidden. He sold it to retail dealers below the regular market price, and when questioned about this by dealers whose suspicions had been aroused by the cheapness, he represented that the powder was smuggled across the line from New York, or that he was going out of business, and would rather sell at a sacrifice than to store the goods. In this way he found numerous customers.

McGowan had left the employ of the firm fully a month before suspicion was aroused. About a fortnight ago Mr. Miles instructed Superintendent Noble to make an investigation, two operatives being put on to the case. One of them scraped up an acquaintance with the suspected man, and a couple of days later told McGowan that he intended opening a bakery. McGowan fell into the trap by saying he knew where a consignment of baking powder could be secured at a low figure. It was arranged to make a purchase, and, to close negotiations, McGowan was invited to the detective's office. In the meantime, a search was made in the Cadieux street residence, the arrest following.

HAMILTON GROCERS AND DEBTS.

At the call of the Hamilton Retail Grocers' Association a well-attended meeting of retail merchants of that city was held on Tuesday evening to consider means of securing legislation to establish a small debtors' court, one that is more expeditious and cheaper than the Division Court, and in which sums up to \$25 can be collected. Andrew Bain occupied the chair. The discussion was general, and all agreed that the Division Court is too expensive for the collection of small debts, and supported the grocers' proposal that the police court be used as a small debtors' court to collect sums up to \$25. This committee was appointed to begin the work of circulating petitions and interesting the grocers' associations of other cities. Andrew Bain, chairman; Adam Ballantyne, C. H. Peebles, Dr. Overholt, J. H. Cline, W. H. Nichol, David Fraser, Chas. Drewa, W. Acres, J. M. Peregrine, J. R. Thompson, Andrew Ross, T. Hazell, J. O. Carpenter, and W. R. Harvey, secretary.



Royal is the baking powder of highest character and reputation, the favorite among housekeepers. The cheapest to consumers, the most profitable for dealers to handle.

Those grocers who are most successful in business---who have the greatest trade, highest reputation, the largest bank accounts---are those who sell the highest quality, purest, best known articles.

It is a discredit to a grocer to sell impure, adulterated and unwholesome goods; nor is the sale of such goods, even though the profits on a single lot may be larger, as profitable in the long run as the sale of pure, wholesome, high-class articles at a less percentage.

Trade is won and held by the sale of the best, the highest grade, the most reliable goods.

A MARKED FALLING OFF.

Last year the imports of **Japan Tea** into Canada fell off 2,113,231 lbs.

Can anything speak more strongly of the immense success that

"SALADA"

Ceylon **Green Tea** has met, with the Canadian public? Its growth is **phenomenal**. It will drive out the colored teas of Japan just as "SALADA" Black has driven out China Congous. All wholesale houses will be replacing Japans with Ceylon Greens in a few months.

For samples and all information apply to

"SALADA," Toronto or Montreal

MANITOBA BUTTER IN BRITISH COLUMBIA.

From Our Own Correspondent.

MR. F. M. BLACK, of the firm of F. R. Stewart & Co., Vancouver, was in the city during the week, and in an interview with your representative gave the following useful facts in regard to the butter and cheese trade of Vancouver and the place Manitoba-made butter and cheese holds on that market.

Mr. Black said that the statement, frequently made, that American butter controlled the Vancouver market was not correct, excepting in so far as it affects business and regulates the prices we can afford to pay for Manitoba butter. The finest Californian, for instance, can be purchased for 19c. This, with the charges for freight, duty etc., means 23½c. for fresh butter of the best quality laid down in Vancouver, and we certainly cannot afford to pay as much for Manitoba's held butter. Then, Australia is another competitor to be reckoned with. Australian butter is popular on the Coast. This season, owing to the cheapness of Californian butter, importations of Australian have not been so heavy as in former years. The Australian article also has the advantage over the Manitoba, it being fresh made, owing to the reversal of the seasons.

The demand of the Yukon is almost entirely for American butter in 2-lb. tins. A number of creameries on the American side have made a specialty of this butter, and the Yukon trade is almost entirely supplied in that way. The Yukon market has been largely lost to Canadians in the past through injudicious preparation of the tinned butter and disregard of quality. The fact is that only the very finest is wanted in the Yukon, and Canadian butter will have to attain a very high standard before it can hope to compete with the prevailing brands of American.

As to commissions, which many Manitoba men consider excessive, Mr. Black said these commissions are not excessive when you consider that all wholesale houses sell on credit, and in the last few years have experienced considerable difficulty with poor collections and bad debts. If there was any hope of the butter and cheese business being transacted on a cash basis it might be possible to work on a smaller percentage, but certainly not under existing conditions. The fact that no produce house in Vancouver has made money out of handling these products in the last three

years is a sufficient answer to the question. Asked as to the wisdom of the suggested Government cold storage for Manitoba products at Vancouver, Mr. Black said: "While cold storage facilities might possibly be better and more extended, I cannot see that you would reap any advantage from such a Government undertaking. Carefulness as to quality and packing will sell your butter and cheese much more quickly than cold storage facilities. That is one reason of the popularity of American goods in the Coast markets. We know that we can always rely on them being of the quality stated, and that they will be properly packed and shipped. The only thing we have to guard against is weight, which is apt to be short."

The Wm. Hunter Co., Limited, general merchants, Silverton, B.C., expect to open a branch establishment at Phoenix, B.C., this week.

Brown & Cooper, fish dealers, Victoria, have opened a branch store at 31 Government street. They have also entered the fish-curing business, and when the supply of fish permits, cater to the wholesale as well as the retail business in that community.

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 27, 1901.

GROCERIES.

BUSINESS is still altogether of a hand-to-mouth character. In no single line can it be said that there is an active demand. Although business continues dull, it is perhaps scarcely as much so as a week ago, as in several lines there is at least a better inquiry. The coffee trade is a little better on retail account, but the higher prices ruling outside have retarded buying on the part of importers. A little more inquiry is reported for canned vegetables, but the volume of business in this line is still very small. In canned fish there is a moderate demand. Very little business is being done in sugar. The feature of the sugar market is a decline in the price of yellow sugar from 10 to 15c. per 100 lb., on account of the competition of Russian sugars. In syrups and molasses, a fair trade is being done. Spices are quiet. There is very little being done in nuts, and Jordan shelled almonds are firmer in the primary market. Tea continues quiet, with the market easy on low grades, but firm on fine teas. All kinds of foreign dried fruits are quiet, although a little better demand is being experienced for prunes and evaporated apricots and peaches. In no line is there any particular change in prices beyond the one already noted. The outlook, generally speaking, is for a little better business.

CANNED GOODS.

Although only an odd case or so of canned vegetables is still going out, yet there is a better inquiry, and wholesalers are looking for a better business. Prices remain much about the same as a week ago, and a rather more confident tone appears to exist. For tomatoes, the ruling prices are 80 to 85c., and for corn and peas 70 to 80c. A little better demand is reported for canned fruits, although the volume of business continues small. Very little is being done in canned meats, and the market is without feature. A little better business is being done this week in canned salmon, but more particu-

larly in the medium grades, from the Northern rivers and inlets, at \$1.60 to \$1.65 per dozen. Really good cohoes are selling at \$1.30 to \$1.35, and we quote Fraser river sockeye at \$1.75 to \$1.85, according to brands. A little better trade is also being done in canned herrings, and in kippered herrings there is almost a famine.

COFFEES.

Prices from outside markets, at the time of writing, report a better tone as to price both for Brazilian and mild grades of coffees. The particular reason for the advance in Brazilian coffees is on account of the shorts making some effort to cover. The effect of the higher prices has been to induce local importers to hold off in anticipation that prices will drop again and will be as low as they were last year. The market has been within about 1c. of last year's figures, but at present it is about 2c. above the figures of a year ago. Local wholesalers are quot-

See pages 35 and 36 for
Toronto, Montreal, and St.
John prices current.

ing 9 to 9½c for green Rio coffee and 9½ to 10½c. for Santos.

SUGAR.

The outside markets are a little firmer, cables early in the week reporting slightly higher prices for beet root sugar in London for February delivery. In New York, however, raw sugar last week declined 1-32c. per lb. Locally, the market is somewhat unsettled on account of the competition of Russian sugars, some shipments of which, originally intended for the United States, having been turned into Canada on account of the imposition of the countervailing duty. The price of granulated has not been affected, but yellows have been reduced 10 to 15c. per 100 lb. The demand for sugar is still light, the buying being, as a rule, of a hand-to-mouth character. The wholesale trade have, however, received an odd order or so for carload lots. Granulated is still quoted at \$4.83 Toronto for Montreal refined and \$4.78 for Acadia. Yellows run from \$3.98 upwards.

SYRUPS AND MOLASSES.

A fair trade is still being done in both syrups and molasses at 32 to 40c. per gal.

for the former, and at 27 to 35c. for the latter in half brls., and 25 to 33c. in brls.

SPICES.

The representatives of shipping houses report a little better inquiry from the wholesale trade for black Penang pepper, but so far very little business has resulted therefrom. The spice trade generally is rather quiet.

RICE AND TAPIOCA.

The demand for rice is just moderate at 3½c. for standard B. up to 5½ to 6½c. for imported Japan. Tapioca is in fair request at 4½c. in sacks, and 4¼c. in less quantities.

NUTS.

Trade is seasonably quiet. Cable advices regarding Jordan shelled almonds state that owing to damage by frost to the new crop there is an increased firmness on the part of holders abroad, and the market is firmer in New York in sympathy, there being very few nuts to be had at less than 34c. Advices from New York state that new crop medium Brazil nuts are being offered to arrive at 7½c. and old on the basis of 8 to 8¼c. for large and medium.

TEAS.

Latest mail advices regarding Indian and Ceylon teas on the London market report further fractional declines in the price of low-grade teas, although fine teas are steady. A cable received this week in Toronto states that desirable Pekoe teas suitable for this market are dearer. Local importers state that while there are plenty of low-grade teas to be had, they are finding it very difficult to secure supplies of fine liquoring teas, whereas a year ago, there were plenty to be had. There has been a little more inquiry during the week for Japan teas at 16 to 18c., but there has only been a small business. There have been some teas picked up in Canada during the past week for shipment to the United States, also some Young Hyson for export to Great Britain. Some of the local brokers have, during the past week, received standards of China black teas for the next season's trade, but no prices have yet been made.

FOREIGN DRIED FRUITS.

CURRENTS—The outside markets continue to gather strength according to advices to hand. The demand is still light, with quotations showing a wide range. Filiatras are quoted all the way from 10 to 11c.; Patras, 12 to 12½c., and Vostizzas, 14 to 16c., according to quality.

VALENCIA RAISINS—These are scarcely moving at all. The ruling prices for standard fruit are 7½c. for fine off-stalk, and 8 to 8½c. for selected. Of course there are lower grades to be had at less figures.

CALIFORNIAN RAISINS—Are dull. We quote: 2-crown, 8¾c.; 3-crown, 9¼c., and 4-crown, 10c.

PRUNES—Although the trade is still rather quiet, the demand is improving. The kind most selling is medium prunes. Further shipments of prunes are to hand this week and some of them are showing more than usually good quality. We have reference particularly to Californian prunes. Advices from the Coast state that, while sales are being made at ¾ to 1c. below association prices, holders are firmer abroad.

MAT FIGS—There is a moderate demand for these at 3½ to 4c. per lb.

DATES—There is not much doing, and ruling prices are 4½ to 5c. for Hallowees and 4 to 4½c. for Sairs.

CALIFORNIAN EVAPORATED FRUITS—There is rather a better demand this week for both apricots and peaches. The ruling prices are: Apricots, 11½ to 12½c. in 25-lb. boxes; peaches, 8½ to 10c. per lb. in bags and 10 to 12c. in boxes, according to quality.

GREEN FRUITS.

A big movement of both oranges and lemons continues. Lemons are steadily stiffening, as the big movement caused by the prevalence of la grippe is absorbing stocks rapidly. An advance of 25c. is noted this week. Navel oranges are in chief favor now, though there has been an advance of 25c. Ordinary Valencias are 50c. dearer. There is a big inquiry for table apples, which are firm at \$3 to \$3.25. The demand for bananas is moderate. Malaga grapes are about done. Cranberries keep firm and move slowly but steadily. Coconuts have not yet begun to sell readily. Florida tomatoes are offering at \$5 to \$5.25 for 6 basket carriers. Pineapples are in moderate demand at 35c. each.

COUNTRY PRODUCE.

EGGS—Receipts of new-laid are steadily increasing and a decline of 1 to 2c. has brought the quotations to 17 to 18c. Stocks of pickled and held eggs are being well sold up, yet the decline in fresh stock has caused a weakness in these now, and the quotations now are 14 to 15c. for pickled and 14 to 16c. for held.

BEANS—The demand is moderate, but prices are well maintained. We quote hand-picked at \$1.65 to \$1.70 and primes at \$1.50 to \$1.60.

HONEY—The market continues steady and is not likely to change for some months. We quote 9 to 10c. for extracted clover, and \$2.40 to \$2.60 for No. 1 clover comb.

DRIED APPLES—There is little doing in a jobbing way, but prices are steady at 3¼ to 4c. for dried and 4½ to 5c. for evaporated.

POULTRY—Good stock is scarce. Choice fresh-killed turkeys are selling from 11 to 12c., and frozen stock from 10 to 11c.; geese are worth from 7 to 8c.; ducks, 50 to 75c. per pair; chickens, 65 to 80c. for choice, and 35 to 50c. for ordinary.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy butter continue considerably larger than anticipated, and a decline of 1c. has been made on all makes. Creamery is steady. We quote: Dairy prints, 18 to 19c.; rolls, 18c.; best tubs, 17 to 18c.; second-grade tubs, 15 to 17c.; lower-grade tubs, 13 to 15c.; creamery prints, 23 to 24c.; boxes, 20 to 22c.

CHEESE—The market is steadier than it has been for some time, as inquiries for export are being received, and a good local movement is reported at 10½c. for late makes. Twins are quoted at 11½c.

FISH AND OYSTERS.

Haddies 1c. per lb. higher. Digby herring are 2c. per box dearer, otherwise there is no change. The Lenten season is resulting in a big demand for all lines. Oysters are in good request. We quote as follows: Fresh fish—Codfish, 6 to 7c.; haddock, 5 to 6c.; British Columbian salmon, 12 to 15c. Frozen fish—Trout, 8c.; whitefish, 7 to 7½c.; perch, 5c.; pike, 6c.; sea herring (large), \$2 per 100. Smoked fish—Finnan haddies, 7 to 7½c. per lb.; Digby herrings, 17c. per box; ciscoes, \$1 to \$1.25 per 100; mild-cured bloaters, 50 in box, \$1.25; No. 1 split herrings, \$3 per half-bbl. and \$5 per bbl. Salted fish—British Columbian salmon, No. 1, \$14 per bbl.; Labrador salmon, \$14 per bbl.; whitefish No. 1, half-bbls., \$6.50; trout, half-bbls., \$5.50 to \$6; green cod, No. 1, \$4.75 to \$5 per 200 lb.; small, \$3.75 per 200 lb. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; fitched cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb. Oysters—Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.25 per gal.; Baltimore selects, \$1.50 per gal.; New York mediums, 80c. per 100; New York selects, 60c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—There is no change. Ontario wheat is still at 63½ to 64c. on track outside for both red and white. Manitoba No. 2 hard is quoted 91½c. at Toronto, grinding in transit. The local street market is active, as roads are in excellent condition and prices are firm. Oats are 1c. and rye 2c. higher. We quote as follows: Wheat, white and red, 68½ to 69c.; goose, 65c.;

oats, 33½ to 34c.; peas, 65c.; rye, 53½c.; barley, 44 to 47c.

FLOUR—The market keeps strong, with a good trade doing. We quote on track, Toronto (bags included), as follows: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.15; Ontario patents, \$3.70 to \$3.85; straight roller, \$3.40 to \$3.60.

BREAKFAST FOODS—Prices are unchanged. The demand keeps good. We quote: Standard oatmeal and rolled oats, \$3.35 in bags, and \$3.45 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$3.90.

HIDES, SKINS AND WOOL.

HIDES—The market is weak and a decline is looked for. There is not much doing. We quote: Cowhides, No. 1, 7¼c.; No. 2, 6¼c.; No. 3, 5¼c. Steer hides are worth 1c. more. Cured hides are quoted at 8c.

SKINS—There is no change. The market is quiet. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep skins, 95c. to \$1.05.

WOOL—A decline of 1c. is noted. The market is decidedly dull. We quote: Combing fleece, 14 to 15c., and unwashed, 8½ to 9½c.

MARKET NOTES.

Lemons and navel oranges are 25c. dearer.

Yellow sugar is from 10 to 15c. per 100 lb. lower.

Florida tomatoes are offering at \$5 to \$5.25 per 6 basket case.

New-laid eggs are 1 to 2c. lower. Dairy butter has declined same amount.

Poultry is sought for, with turkeys 2c. per lb. and chickens 5 to 15c. higher than last week.

OSHAWA BOARD OF TRADE.

On Monday evening at a well-attended meeting the Oshawa, Ont., Board of Trade was reorganized. The following officers were elected:

Honorary Presidents—Robt. McLaughlin and William F. Cowan.
President—E. S. Edmondson.
Vice-President—E. J. Rowse.
Secretary—J. F. Gillespie.
Treasurer—F. E. Ellis.
Chairman Grocers' Committee—G. H. Crysdale.

PERSONAL MENTION.

Mr. John McLeod, general merchant, Prince Albert, N.W.T., is in Winnipeg on business.

T. Kinnear & Co. have in stock Aylmer jams and jellies in 1-lb. glass jars and in 5 and 7-lb. pails.

Toronto Commission Houses.

Marmalade Oranges.

Our policy, during the last few years, has been to select our importations of Bitter Oranges from the second shipments, thus securing fully matured, well colored fruit, the first shipments usually being on the green side.

The really superb fruit we are offering this week proves the correctness of our judgment.

"Sunflower" and "Trophy" Brands California Navels still maintain their lead in the Orange trade.

See this week's price list for special prices.

McWilliam & Everist,

Wholesale Fruit, Produce and Commission Merchants
25 and 27 Church St., TORONTO, Can.

Office Phone 645. Warehouse Phone 8394.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and
BUTTER. WRITE US.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants
76-78-80 Front St. E. - TORONTO.

Save Money

by placing your orders at once
for first quality

SPRUCE BUTTER TUBS

for delivery early this spring.

Get our quotations now, it will pay you.

Rutherford, Marshall & Co.

Commission Merchants,
68 Front Street East, Toronto.
Telephones 2669 and 2641.

The

DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets.

TORONTO

...EVERY...

COMMISSION MERCHANT

in Canada should have a card in these
columns. We will be pleased to talk to you about
it and quote rates.

QUEBEC MARKETS.

Montreal, February 28, 1901.

GROCERIES.

TRADE is rather more active this week,
and a fairly good business is being
done. The feature of the week is
the improved demand for canned vegetables;
some good shipments have been made
during the last few days and the gloomy
feelings that have had hold of the trade
holding large stocks have been to a con-
siderable extent dispelled. The develop-
ments we anticipated in the sugar market
last week on account of some importations
of Russian refined have taken place; No.
1 yellow is 15c. per 100 lb. lower and other
grades of yellows are 10c. down. Refined
remains as before. Syrups remain as before
in brisk demand. Molasses are a little
slow on account of the unsettled condition
of the market. The Barbadoes market
advanced during the week but it reacted
again and first cost is now 13c. Canned
fruits are not moving very freely. In
canned goods there is nothing new to note.
Nuts are rather easy. Teas are experien-
cing a fair inquiry, while coffees are slow.
Lard is fully 1c. per lb. higher on account
of the scarcity of hogs.

SUGARS.

Owing to the importation of sugars coming
into competition with Canadian yellow
refiners have reduced the price of No. 1
yellow 15c. per 100 lb., and all other yellow
10c. Refined remains at the same price,
\$4.65 per 100 lb. Refiners' prices of yellows
are \$3.80 to \$4.45 per 100 lb. The demand
for all sugars is seasonable and dealers are
buying only from hand to mouth. The raw
sugar markets are steady.

SYRUPS.

A good trade continues to be done in
syrups and the Lenten trade will be fully up
to the average in this line. Prices are
steady at 1 1/2 to 2c. for cane syrup and 2 1/4
to 3c., according to quantity, for corn syrup.
Maple syrup is in better demand at former
quotations.

MOLASSES.

At the reduced figures molasses is moving
out in fair quantities, but there is no eager-
ness shown to buy in large lots. Round
lots are being offered between jobbers at
35c. per gallon. In carlots molasses is
worth 38c.; in single puncheons it brings
39c.

CANNED GOODS.

The demand for vegetables has decidedly
improved during the week and a fair trade
is now being done in tomatoes, corn and
peas. Prices are held firmly at 80 to 87 1/2c.
for tomatoes, 75 to 80c. for corn and 75 to
95c. for peas. Salmon is in fair request at

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA
OLD GOLD

CIGARETTES

RIOHMOND STRAIGHT OUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Winnipeg Brokers.

M. B. STEELE

Wholesale Commission Merchant
and Broker.

Correspondence and Agencies Solicited.

Sanford Block,

WINNIPEG, CANADA.

P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange.
Correspondence and Agencies Solicited.

W. R. ROWAN

Manufacturers' Agent and Com-
mission Merchant.

Correspondence Solicited.

OFFICE:

132 Princess St., Winnipeg, Man.

STORAGE

Eastern firms desiring Storage in WINNIPEG
will find it to their advantage to communicate with
me. Track facilities. Lowest rate of insurance in
the city.

E. NICHOLSON

Wholesale Commission Merchant and
Broker.

115 Bannatyne Street East, Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St.,

12th St.,

WINNIPEG, MAN.

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The Roberts Advertising Agency,
WINNIPEG, CANADA.

\$1.50 to \$1.65 for tall, \$1.60 being the value of standard brands, and at \$1.70 to \$1.80 for flats. Lobsters are still quiet at \$10 to \$12 per case for tall and \$11 to \$14 per case for flats. Fruits are rather quiet. We quote: Blueberries, 1's, 60c.; 2's, 80 to 90c.; raspberries, \$1.40 to \$1.50; strawberries, \$1.60 to \$1.70; cherries, \$1.75 to \$2.25; peaches, 2's, \$1.60 to \$1.80; 3's, \$2.25 to \$2.60; pie peaches, 3's, \$1 to \$1.10; in gallons, \$3.50; pears, 2's, \$1.40 to \$1.60; 3's, \$2 to \$2.25; plums, blue, \$1 to \$1.10; lombard, \$1 to \$1.10; greengage, \$1.10 to \$1.25; pineapples, 1's, \$1.40; 1½'s, \$1.80; 3's, \$2.40; apricots, 3's, \$2.40.

SPICES.

The spice market is quiet, only a few small orders being placed. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15c.; Japan 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

DRIED FRUITS.

CURRENTS—Business is slow and the feeling seems to be a little weaker. We hear that some lots of fine Filiatras in half-cases have been sold as low as 9c. The general price is 9½ to 10c.

RAISINS—There has been no change in the prices of raisins during the week. Wholesale houses report a fair demand. Standard fine off-stalk is worth 7 to 7½c.; selected, 7½ to 8c., and layers, 8 to 8½c.

EVAPORATED FRUITS—A fair trade is doing in all evaporated fruits, but more particularly in apples, which are quoted at 6 to 6¼c. for first grades and 5½ to 5¾c. for inferior fruit. Pears are worth 11 to 11½c.; peaches, 9½ to 10c., and apricots, 11 to 11½c. per lb.

DATES—Trade in dates is decidedly slow. Halloween dates are quoted at 4 to 4¼c., and Sairs, 3½c.

PRUNES—Business in prunes has not improved during the week. Prices are unchanged. We quote: 90 100's, 5½c.; 60 70's, 7c.; 40-50's, 10½c.; French prunes, 4 to 5c. and Bosnia prunes, 5½c.

NUTS.

Business is dull, and prices are hardly held. Stocks, however, seem to be low. We quote: Shelled walnuts and Bordeaux, 21 to 22c.; pure Mayette, 23 to 24c.; unshelled walnuts, 10 to 13c.; Sicily filberts, 11 to 12c.; Valencia almonds, 33 to 35c.; Tarragona almonds, 14 to 15c.; in bags, 13 to 15c.; peanuts, 6½ to 7½c.

TEAS.

The demand for teas is not brisk, yet it is

fair. Low-grade Japans continue to be eagerly sought, and their prices are well maintained; the higher grades, running from 19 to 24c., are rather slow, and do not seem to be wanted. We understand, however, that a certain amount of these teas will be wanted in the United States.

There seem to be more China greens selling lately, in firsts, seconds and thirds. There has been quite a marked number of sales of these goods during the last few days, owing to the shortage of Japans. It is altogether probable that Young Hysons will sell right up until September or October, when the new China teas come in.

As for blacks, they seem to be in a better condition again this week, but there are a lot of low-priced teas on the Canadian market.

GREEN FRUITS.

Business is fair. There is no great rush for goods yet; stocks keep moving in and out at a fair rate of speed. New strawberries are on the market. We quote: Jamaica oranges, bbls., \$4 to \$4.50; Californian navels, first grade, \$3.35; second grade, \$2.50 to \$3; Valencia oranges, 420's, \$4 to \$4.25; Jumbos, \$5.25 to \$6.00; 714's, \$5.00 to \$5.25; Florida, bright and russet, \$4; bitter marmalade, \$3.25 to \$3.50 per box; Messina lemons, 300's, \$2.25 to \$2.50; 360's, \$1.75 to \$2 per box; bananas, \$1.50 to \$3 per bunch for freight bananas, and \$2.50 to \$3.50 for express bananas. Apples, No. 2, \$3; No. 1, \$3.50 to \$4.50; fancy spies, \$5 per bbl.; cranberries, \$12 to \$13 per bbl., soft, \$5.50 to \$6.50; Spanish onions, \$2.25 per case and \$1.10 to \$1.20 per small crate; chestnuts, 10c. per lb.; sweet potatoes, Vinelands, \$4.25 to \$4.50 per bbl.; figs, 8 to 12c.; Malaga grapes, \$5.50 to \$8.50 per keg; Californian fancy pears, \$4 to \$5; pineapples, 15 to 25c.; Californian celery, \$4.75 to \$5 per case; Californian cauliflower, \$3.00 to \$3.25 per crate; Florida tomatoes, \$4.50 per crate; radishes, 35 to 40c. per dozen bunches.

COUNTRY PRODUCE.

EGGS—New-laid eggs are arriving more liberally and are selling at 19 to 21c. There appears to be quite a lot of cold storage eggs offering in the west at low figures. Pickled are pretty well all sold, a few small lots having sold at 13 to 15c., as to quality.

MAPLE PRODUCT—There has been better inquiry for syrup, and sales are reported for quite a few small tins at 55 to 65c. In wood, quotations range from 6 to 6½c. per lb. Sugar has sold in small lots at 7½ to 9c. per lb., as to quality and color.

HONEY—Stocks light and the market is steady. White clover in comb is worth 13 to 14c.; other kinds, 10½ to 12c.;

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY. MONTREAL.

Toronto Fruit Merchants.

FANCY NAVEL ORANGES FANCY MESSINA LEMONS

Also Fine Assortment
EVAPORATED FRUITS.

Strained Honey and Maple Syrup

Your Orders receive prompt and careful attention

CLEMES BROS.,
51 Front East, TORONTO.

NAVEL ORANGES

"Camellia" Brand brings the highest price in open competition in New York, being EXTRA FANCY.

LEMONS—Car fancy Messinas.

DATES, FIGS, APRICOTS,
PEACHES, NUTS—Special values.

HUSBAND Bros & Co.

Telephone 54. 82 Colborne St., Toronto.

Victoria Fruit Merchants.

From the Atlantic to the Pacific,

OKELL & MORRIS'

(Gold Medal Brands) of Whole Fruit Preserves

Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

Victoria B.C. Commission Merchants.

PATTON & SONS

Wholesale Produce

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Commission Brokers

Operating B. C. Cold Storage and Ice Works. Bonded and Free Storage.

Consignments Solicited.

Advances Made on Warehouse Receipts.

AGENCIES ACCEPTED.

New Brunswick Lobster Cannery.

GOLDEN CROWN LOBSTER, flats and tall.
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. tall.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

CHATHAM, N.B. Limited

white extracted brings 9 to 10c. Buckwheat in comb is worth 8 to 10c., and extracted, 7 to 8c.

POTATOES—The market is steady under a fairly good demand. Carlots are worth about 47½c. per bag.

ASHES—The market is steady at \$5.10 to \$5.25 per 100 lb. for first pots and \$4.75 to \$4.80 for carlots.

BEANS—Prices are steady at \$1.60 to \$1.65 for prime pea beans.

FLOUR AND GRAIN.

FLOUR—Business in flour is dull. We quote: Manitoba spring wheat patents, \$4.25 to \$4.50; winter wheat patents, \$3.75 to \$4; straight roller, \$3.00 to \$3.40; in bags, \$1.60 to \$1.70, and Manitoba strong bakers', \$4.00 to \$4.20.

GRAIN—We quote: No. 1 spring wheat, 77c. afloat; peas, 73c.; rye, 55 to 56c.; No. 2 barley, 49c.; oats, 33c.; buckwheat, 56c.; corn, 47 to 48c.; barley, 48 to 52c.

FREED—The market holds steady at former prices. We quote: Manitoba bran, in bags, \$17; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$17 and shorts, \$18 per ton.

OATMEAL—The market remains quiet except for local account. We quote: \$3.35 to \$3.40 per bbl. and at \$1.65 to \$1.70 per bag.

HAY—There is a continued firm market here as well as in the interior. We quote: No. 1, \$10.50 to \$11; No. 2, \$9.50 to \$10, and clover \$8 to \$8.25 per ton in carlots on track.

FISH AND GAME.

Business in fish has been very good this week, although we hear that some dealers are shading the prices of cod. We quote as follows: Fresh fish—British Columbian salmon, 10 to 11c. per lb.; haddock, 3½ to 4c.; codfish, 3½c.; halibut, 10c.; whitefish, 7c.; pike, 4½ to 5c.; dore, 5½ to 6c.; fresh frozen herring, \$2.20 to \$2.25 per 100 fish; smelts, 3 to 5c.; steackcod, 4½c.; tommy cods, \$1.50 per bbl. Salt fish—British Columbian salmon No. 1, \$13.00 per bbl.; Labrador salmon, \$12.50 to \$13 per bbl.; green cod, No. 1, \$6.00 per 200 lb.; small, \$5.00 per 200 lb.; Loch Fyne herrings, \$1.05 per keg; Dutch herrings, 75 to 80c. per keg; No. 1 Nova Scotia herring, \$4.75 to \$5 per bbl.; No. 2 mackerel, \$10 per bbl.; ½'s, \$5.50 to \$6. Smoked fish—Finnan haddies, 6 to 7c. per lb.; smoked herrings, 14c. per box. Prepared fish—Skinless cod, in 100-lb. cases, \$4.50; dried cod, in 112-lb. bundles, \$4.75 to \$5.00 per cwt.; boneless cod, in bricks, 5 to 5½c. per lb.; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb.; bloaters, \$1 per box. Shell oysters—Choice malpecques, \$5 to \$6 per bbl., second grade, \$4 to \$4.50; Miramichi,

The Tasteful Decoration of your Store

is a valuable help to selling goods. Nothing makes a finer display than the up-to-date styles in which

Clark's Meats

55 Varieties.

are packed.

New Molasses

100 Puncheons Grocery Barbados.

First of the season, just received, and for sale low in car lots.

Write or wire for Quotations.

Baird & Peters, St. John, N.B.

1% to 3% Monthly and 100% Yearly **PROFITS**

seem excessive, yet many of our customers have realized these unusual profits during the year 1900 by following our intelligent plan of investments in mining stocks, and by purchasing first issues of stocks in promising mine- and dividend-payers. The payment of the regular monthly dividends on the properties we handle as fiscal agents, January 1st, required

FIFTEEN HUNDRED DIVIDEND CHECKS

and we have never yet made a loss for a customer in any mining stock recommended by our house. We make profitable mining investments a specialty and will not handle as financial agents any but meritorious working mines that possess all of the requisites necessary to make valuable producing properties, with conditions favorable for possible "Bonanzas."

WE DO THE LARGEST BUSINESS IN MINING STOCKS

of any firm in the United States because we make our customers' interest our own, and do not advise them to invest in any property that we have not first thoroughly investigated with our own experts and are willing to take a financial interest in, which with their own holdings will insure control and the proper and economical management of the property for profit to its stockholders.

SEND FOR PROSPECTUS OF NEW AND PROMISING MINES AND DIVIDEND PAYERS, TOGETHER WITH SUBSCRIPTION BLANKS AND REPORTS SHOWING PRESENT CONDITIONS OF THE PROPERTIES AND ALSO BOOKLET "ABOUT OURSELVES," GIVING IN DETAIL our intelligent plan of securing the large profits of legitimate mining without the risk of loss.

Canadian Branch, **W. M. P. McLAUGHLIN & CO.,** McLaughlin Buildings, St. John, N.B.

GET YOUR **BULK MIXED PICKLES**

AND

FROM—

CHOW CHOW

TAYLOR & PRINGLE
OWEN SOUND, ONT.

EXTRA FANCY { California Navel
Valencia
Marmalade } **ORANGES**
Messina Lemons

Full lines, Nuts, Dates, Figs; Oysters, Finnan Haddies, etc.

If you want "The Best" at right prices, order from us.

Hugh Walker & Son, Guelph, Ont.

CONCERNING COFFEES

We are now offering some splendid values in RIO, MOCHA, JAVA, CEYLON, COSTA RICA, MARACAIBO, SANTOS, etc. Their flavor we guarantee to be pure and smooth. There is always a good demand for them.

CONCERNING CORKS

We manufacture and import all kinds of corks of the highest quality. Intending buyers should consult us before placing their orders.

CONCERNING TEAS

The wholesale trade cannot do better than to let us send them quotations and samples of our JAPAN, INDIAN, CEYLON or CHINA Teas.

You are sure to be well pleased with both our prices and the quality of our goods.

S. H. EWING & SONS, 96 King Street MONTREAL.

\$3.50 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

The poultry market shows signs of lagging. On the market the following prices rule: Ducks—Blue bills, 40c. per pair; red heads, \$1 per pair; turkeys, 11c. per lb.; chickens, 10 to 11c.; fowl, 9 to 10c.; domestic duck, 10 to 11c.; pigeons, \$1.50 dozen; snipe, \$2.10 dozen; plovers, \$3.60 dozen; wild geese, \$1.00.

LIQUORS.

Trade in liquors is hardly as good as it was last week, still some large shipments have been made:

SCOTCH WHISKIES.

| | Per case of quarts. | |
|---|---------------------|---------------------|
| Roderick Dhu | \$9 50 | less 3 p.c. 30 days |
| Usher's O.V.G. Special Reserve | 9 75 | " " " |
| Usher's G.O.H. | 12 25 | " " " |
| Gaelic, Old Smuggler | 9 75 | " " " |
| Greer's O.V.H. | 9 50 | " " " |
| Old Mull | 9 75 | " " " |
| Sheriff's One Star | 10 25 | " " " |
| " V.O. | 10 50 | " " " |
| Kilmarnoch | 9 75 | " " " |
| Doctor's Special | 10 00 | " " " |
| House of Lords | 10 75 | " " " |
| Bulloch, Lade & Co.— | | |
| Special blend | 9 25 | |
| Extra special | 11 00 | |
| John Dewar & Sons— | | |
| Extra special | 9 50 | |
| Special liqueur | 12 25 | |
| Extra | 16 50 | |
| James Ainslie & Co.— | | |
| Highland Dew | 6 75 | |
| Glen Lion, extra special | 12 50 | |
| J. Brown & Co.— | | |
| Duke of Cambridge | 12 00 | |
| Mitchell's— | | |
| Heather Dew | 7 00 | |
| Special Reserve | 9 00 | |
| Mullmore | 6 50 | |
| W. Teaches & Sons— | | |
| Highland Cream, qts., \$9.50 less 3 p.c. 30 days. | | |

CANADIAN WHISKIES.

| | In barrels per gal. | |
|------------------------------|---------------------|--|
| Gooderham & Worts, 65 O. P. | \$4 50 | |
| Hiram Walker & Sons | 4 50 | |
| J. P. Wiser & Son | 4 49 | |
| J. E. Seagram | 4 49 | |
| H. Corby | 4 49 | |
| Gooderham & Worts, 50 O. P. | 4 10 | |
| Hiram Walker & Sons | 4 10 | |
| J. P. Wiser & Son | 4 09 | |
| J. E. Seagram | 4 09 | |
| H. Corby | 4 09 | |
| Rye, Gooderham & Worts | 2 20 | |
| " Hiram Walker & Sons | 2 20 | |
| " J. P. Wiser & Son | 2 19 | |
| " J. E. Seagram | 2 19 | |
| " H. Corby | 2 19 | |
| Imperial, Walker & Sons | 2 90 | |
| Canadian Club, Walker & Sons | 3 60 | |

Less than one bbl. per gallon.

| | |
|----------|--------|
| 65 O. P. | \$4 55 |
| 50 O. P. | 4 15 |
| Rye | 2 25 |

CHAMPAGNE.

| | Per Case. |
|-------------------------|-----------------|
| Comte de Castellane— | |
| Cuvee Reservee { Quarts | \$12 50 |
| " { Pints | 13 50 |
| Carte d'Or | 15 00 |
| Champagne Ve Amiot— | |
| Carte d'Or | 16 00 |
| " Blanche | 13 00 |
| " d'Argent | 10 50 |
| Pommery— | |
| Sec and Extra Sec. | Quarts. Pints. |
| " " " " " " | \$28 00 \$30 00 |
| Mumm's— | |
| Extra Sec. | 28 00 30 00 |
| Moet & Chandon— | |
| White Seal | 28 00 30 00 |
| Brut Imperial | 31 00 33 00 |
| Perrier-Jouet— | |
| Fruit | 28 00 30 00 |
| Reserve Dry | 28 00 30 00 |

GIN.

| | Per Case. |
|--|-----------|
| Pollen Zoon— | |
| Red, cases of 15 bottles | \$9 75 |
| Green, " " " | 4 75 |
| Violette, " " " | 2 45 |
| P. Hoppe "Night Cap" Brand— | |
| Red, cases of 15 bottles | 10 50 |
| Green, " " " | 5 25 |
| Yellow, " " " | 10 75 |
| Blue, " " " | 5 40 |
| Poney, " " " | 2 50 |
| Draught— | |
| Hogsheads | \$2 95 |
| Quarter casks | 3 00 |
| Octaves | 3 05 |
| De Kuyper— | |
| Violet, 2 doz. cases | 5 30 |
| Green, " " " | 6 00 |
| Red, " " " | 11 50 |
| White, " " " | 4 00 |
| Terms, net 30 days, 1 per cent. off 10 days. | |
| In five case lots, freight may be prepaid. | |
| Key Brand— | |
| Red cases | 10 25 |
| Green " " | 4 85 |
| Poney " " | 2 60 |
| Melcher's— | |
| Infantes (4 doz.) | 4 75 |
| Picnic | 7 75 |
| Poney | 2 60 |
| Blue cases | 4 75 |
| Green " " | 5 50 |
| Red " " | 10 25 |
| Honeysuckle, small | 7 90 |
| " large | 15 25 |

PROVISIONS.

The market is very firm, with a strong upward tendency. Pure lard has been advanced 1c. per lb. Live hogs continue very scarce and prices are advancing. We quote: Heavy Canadian short cut mess pork, \$20 to \$20.50; selected heavy short cut mess pork, boneless, \$21 to \$21.50; family short cut back pork, \$20 to \$20.50; heavy short cut clear pork, \$19.50 to \$20.50; hams, 13 to 14c.; bacon, 14 to 15c.; lard, pure Canadian, \$2.40 per pail; refined lard compound, \$1.72½ per pail; Snow White and Globe compound, \$1.62½ per pail; Cottolene, 8¾c. per lb. in tierces and 9¾c. in pails.

CHEESE AND BUTTER.

CHEESE—The market has a decidedly

sagging tendency, as the buyers on the other side persist in lowering the market. Finest grades are being offered at 9¾ to 9¾c.

BUTTER—There is a steady jobbing demand for creamery butter, which ranges from 22½ to 23c. for finest creamery down to 21 to 21½c. for seconds. Western dairy is quoted at 17½ to 18½c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 27, 1901.

IN grocery lines business is rather quiet. Dealers, in looking over the year, are disappointed with the general profit, particularly those who handle heavy goods. A statement was made to THE GROCER that a large proportion of such goods were continually handled at a loss when on an even market. In sugar this is particularly noticed. To such an extent is this the case that a meeting of the grocers was held to see what steps could be taken to assure a better profit. The suggestion is being made by the Nova Scotia refinery that if the trade will buy only from them they will arrange the retail price so as to leave a good profit for the jobber. A committee has been appointed by the dealers here to meet the Halifax jobbers and those at other competing points. The movement will be watched with interest. An arrangement something of this nature has worked well in the case of Macdonald's tobaccos. Markets show little change. Pork products are high, lard having again advanced. In cream of tartar market continues easy. Pepper, which has been so firm, is hardly as strong in tone.

OIL—There is little to note. The sale of burning oil, while falling off somewhat, is still quite large. The Imperial Oil Co. is putting up a tank for storage in Fredericton. This will mean cheaper oil to the retailer and cut out any competition there might be. Large sales for futures are being made in lubricating oils. In paint oil,

some was bought too early as values rule low.

SALT—There continue to be quite free receipts of Liverpool coarse arriving. Season for sale still early and owing to high prices it has been found necessary to put considerable in store. This adds much to the cost. In table salt, the Canadian holds the market and in dairy salt even in the factory-filled. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is little change and a fair movement reported. Vegetables are in ample supply, and easy in price. Fruits are held firm. There is a good general stock here. Blueberries are low and dull and freely offered. Fish is firm. A fair stock of salmon is here. There is a wide range in price. Sardines are a fair sale at even figures. Haddies and herring are in limited supply. Of the latter there is not enough to meet the demand. In meats, spring orders are being taken. While Canadian has the demand for corned beef, in high-grade goods some American is still sold. Ox tongue is rather lower than last season.

GREEN FRUITS—There is a good sale for the season. Some nice apples are still offered, but price is high. Some fine Bishop pippins are seen, but only in a retail way. Valencia oranges are free sellers, and are the favorites. For best trade Californians and Floridas are sold; but quantity is limited. Lemons have a good demand at firm prices. In bananas, there is some business, but it is light. Cranberries are also handled in a retail way. Some early fruits are seen, such as strawberries; also rhubarb and cucumbers, but prices are too high for any general business.

DRIED FRUITS—There is but little doing. Prunes have a fair movement, but prices are low. There is not a large stock. Some sizes are running low. The demand is for 90's to 100's. Seeded raisins are offered lower. There is a fair sale. Eastern seeded strongly compete with western goods. Other raisins are slow and prices easy. Currants are still chiefly bought in New York. In cleaned goods, there is a fair sale. Dates are quite a large stock. Prices are low. In evaporated apples, there is but a fair stock here, and the price tends higher. There is no large stock of dried, but local demand is light. Prices have been low. Onions have a fair sale at quite advanced figures. In

nuts, peanuts are freely sold, and, while higher, prices are still low.

DAIRY PRODUCE—In butter, the market is rather lower, though quite full figures are still asked, while for best stock full figures are asked and there is a good demand. Eggs, for best stock, command full figures, but for case goods prices are hardly as firm. Cheese is firm with stocks fair.

SUGAR—Prices are unchanged and values continue low. There is a large sale, particularly in granulated. The second grade sells freely because of price. The fine grain is liked. Many of the yellows are poor. Dealers hold that on an even market all business in sugar is being done at a loss. To help this the refinery at Halifax will undertake to set a price that will leave a profit if the jobbing trade will buy wholly from them.

MOLASSES—The West Indian steamer brought 100 casks of Barbadoes this trip. While for a local house these goods were shipped west. Some fine Porto Rico is being sold here. New goods will soon be quite freely offered. While prices will be lower, a quite firm market is expected.

FISH—Lent is bringing an improved demand, particularly for fresh fish. There have been quite free receipts in cod and haddock. Herring are not in the market. Some halibut have been received. Dry fish sell quite freely. The demand is for cod. Prices are unchanged. Smoked herring is firm at the high price. Smoked haddies are also firm and there is a large business. Bay pickled herring is scarce. Some very nice Eastern is offered. In the North large quantities of frozen smelt are shipped and also small cod. We quote as follows: Large and medium dry cod \$3.25 to \$3.50; small, \$2.00 to \$2.25; haddies, 5 to 5½c.; smoked herring, 11½ to 13c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.65 per 100 lb.; pickled herring, \$2.25 to \$2.35 per half bbl.; Canso herring, \$5.25 bbls., \$2.75 halves; Shelburne, bbls., \$4.50, halves, \$2.50; bloaters, 85c. to \$1.25.

PROVISIONS—There is little doing in barreled goods. Pork is high, and the market firm. In quality and in price there is a wide range. In proportion, beef is quite low. Smoked meats are held firm. In lard prices are very high.

FLOUR, FEED AND MEAL—Manitoba flour continues to hold firm, though Ontarios are again rather easier. Still, Manitobas have a large sale. Feed is high and hard to get, particularly bran. In oats full figures are asked. White oatmeal is firm, there is a limited sale. The number of breakfast foods offered affect it. Cornmeal is firm and largely sold. Beans tend rather higher. Choice hand-picked are quite

YOUR BEST CUSTOMERS KNOW
AND WANT

H AND H
TRADE MARK
THE MARVELLOUS CLEANER.

Cleans Carpets (on floor), Curtains, Laces, Silks, Woollens, etc. Removes stains. Cleans house throughout.

KEEP IT ON VIEW.

Ask your Wholesale Grocer.

JAMES MCINTOSH, Sole Agent for Canada,
34 Yonge Street, Toronto.

"Chief Keokuk"

Pickles and Condiments.

"Montrose"

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

KEOKUK PICKLE CO.

KEOKUK, IOWA, U.S.A.

KING FISHER

California Prunes

The best brand St. Clara fruit—all sizes at specially low prices.

WARREN BROS. & CO.

TORONTO.

**Shredded Whole
Wheat Biscuit**

For sale by all
Wholesale Grocers.

J. HEWITT, Agent

61 Front St. E., TORONTO.

COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorites with all grocers

THE COWAN CO., LIMITED, TORONTO

scarce. Hay is firm. All seeds are high and firmly held. We quote as follows: Manitoba flour, \$5 to \$5.15; best Ontario, \$3.90 to \$4; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.20 to \$2.25; middlings, \$2 to \$2.2; oats, 39 to 40c.; hand-picked beans, \$1.85 to \$1.90; prime, \$1.70 to \$1.75; yellow eye beans, \$2.40 to \$2.60; split peas, \$4.10 to \$4.15; round peas, \$3.25 to \$3.40; pot barley, \$3.85 to \$4; hay, \$10 to \$11.50; yellow buckwheat meal, \$1.30 to \$1.40 per 100 lb.

ST. JOHN NOTES.

Geo. E. Barbour offers some extra Canso pickled herring.

James Paterson received this week the first halibut of the season. It weighed over 100 lb.

Dearborn & Co. have been appointed distributors here for "Salada" tea, and the sale is increasing.

Puddington & Merritt received last week the first strawberries, cucumbers and rhubarb arriving here this season.

Baird & Peters received 100 casks Barbadoes molasses by the steamer this week. They expect to ship it west.

T. H. Estabrooks is well pleased with the success of his teas, which he has just introduced in Ontario. "Red Rose" bids fair to be as popular there as in the east.

CONVENTION WEEK IN MANITOBA.

YEAR by year bonspiel time, with its cheap rates, has come to be looked upon as convention week, and between Monday, February 18, and Saturday the 23rd, some nine conventions met and transacted business. Many of these were the annual meetings of fraternal orders, and, in addition, the Manitoba Dairy Association, Sheep and Swine Breeders; Pure Bred Cattle Breeders' Association; Horse Breeders; Veterinary Association, Western Retail Lumber Dealers' Association, and others.

Among the speakers of note at the dairy and stock conventions was Prof. James W. Robertson, Dominion Agricultural and Dairy Commissioner; Prof. Day, of Guelph Agricultural College, and Alex. Galbraith, secretary of American Clydesdale Association. The meetings were all of a practical and helpful character and were extremely well attended.

The Winnipeg Industrial Exhibition Association held its annual meeting on Thursday, February 21, when Mr. F. W. Thompson, general manager in the West of the Ogilvie Milling Company, was elected president.

Mr. P. G. Van Vleet, proprietor and publisher of The Canadian Implement

Trade, was a visitor during the week and attended a gathering of implement men.

Mr. Allan, of the Oneida Community Company, was in the city during the week looking after business interests here. Mr. Allan was on his way to the Coast and California. He reported trade in his line of goods fairly satisfactory.

W. P. Downey, Montreal, has just received a consignment of shelled almonds, which he is offering to the wholesale trade at a low price. He has also just put into stock a large shipment of apricot pulp.

E. D. Marceau is making some interesting seasonable offers in his several lines, and dealers having need of teas, particularly, would do well to examine his goods, for everything he carries is new stock. Mr. Marceau is known as a good blender of teas, and his selected blends have proven to be very satisfactory.

FOR SALE.

3 Tea-Packing Machines. 1 Gummer.
1 Electric Motor. 1 Blender. 1,000 lbs.
1 Tea-Breaker. All in first-class order and as good
as new.

MOONSON TEA CO.,

12 Front Street East. - - - TORONTO.

EXTENDED INSURANCE.

One of the many liberal features embodied in the
UNCONDITIONAL ACCUMULATIVE POLICY
issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After three full annual premium have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director.



CARR & CO'S BISCUITS.

You want a line of Imported Biscuits
to complete your stock.

We will bring you out assorted cases.

Dominion Agents:

Frank Magor & Co.,

16 St. John St., Montreal.

For British Columbia:

C. E. JARVIS & CO.,

Vancouver, B.C.

The Price of Salted ^{AND} Pickled Fish being extremely high,

how would you like to try a small lot of good **Canned Salmon**, tall and flat tins?

We have a big lot on hand, and can give it at such a price as you can sell at 10 cents and make a nice profit.

We also have a considerable lot of **Sardines** (in oil), of the best-known brands. We have the exclusive control for the sale of several of them, and we offer a few lines at extra low figures.

We have received several large orders for

Loose Muscatel and Valencia Raisins--

We still have a pretty large stock and wish to dispose of it.

If you want any, just inquire about our prices.

Do you want any good choice dried

PRUNES,

you could retail at 5 cents a pound and make a good round profit?

If so, write us; we have a big stock of them and are prepared to spring a surprise on you.

We are selling agents for

Sir Thomas Lipton's Famous Ceylon Teas.

We need not say, insist upon the quality of these teas—they are universally known and are in use the world over.

These teas are put up in lead packages containing $\frac{1}{2}$ lb. and 1 lb.

They can be retailed at—

| | | | | |
|------|-----|-------|-----|--------|
| 50c. | per | pound | for | No. 1. |
| 40c. | " | " | " | No. 2. |
| 30c. | " | " | " | No. 3. |

We have also in stock a full assortment of teas, of all grades and descriptions, and will be glad to send samples and prices.

LAPORTE, MARTIN & CIE.

Montreal.



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,
LIMITED
HAMILTON.

To the Retailer :

Have you tried our Sweet and Sour Gherkins in five and ten gallon kegs? We ship the same day order is received. Let us quote you or ask your wholesaler.

REGISTERED
Bow Park
BRANDS

Shuttleworth & Harris,
BOW PARK FARM
BRANTFORD - - ONTARIO

Agents for the Maritime Provinces :
W. S. CLAWSON & CO., ST. JOHN, N.B.

SHORT ROLLS.

Cured Meats are higher in price, and are going to be high this Summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value; they are boneless, sugar cured, and new. We can recommend them. Try them.

F. W. FEARMAN CO.
Limited

Pork Packers and Lard Refiners,
HAMILTON, ONT.

THE CANADIAN PACKING CO.
LONDON, ONT.

WE SELL  LARD
BACON, HAMS
CANNED MEATS

GUARANTEED CHOICE AND PURE.
GOLD MEDAL, PARIS 1900.

Please order goods through your wholesale house.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

ROCK SALT FOR HORSES and CATTLE.

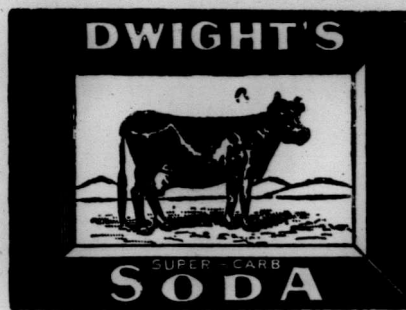


TORONTO SALT WORKS, Toronto, Ont.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application

THE HOME CAKE CO.
QUELPH, ONT.



SATISFACTION.

A satisfied customer is your best advertisement, and if you only sell goods equal in their class to COW BRAND SODA, your

TRADE WILL GROW.

John Dwight & Co., Toronto and Montreal.
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec,
P.Q. St. John's, Nfld.

EPPS'S

GRATEFUL.
COMFORTING.

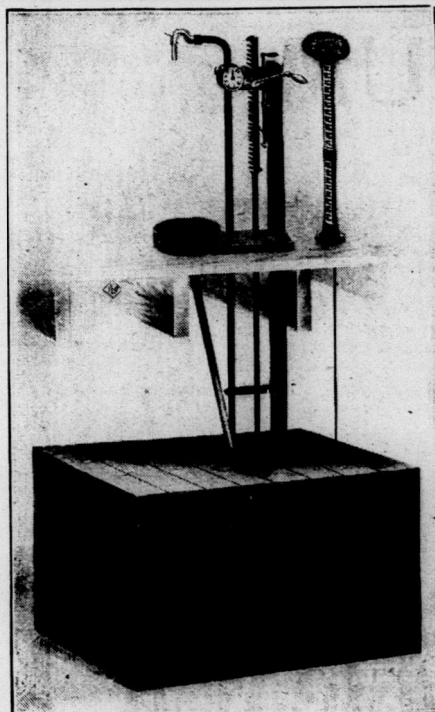
IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg

THE MOST
NUTRITIOUS.

COCOA

WE ARE SPECIALISTS.



BASEMENT TANK.

BOWSER OIL TANKS

ARE EQUIPPED WITH
STEEL BALL CAGE VALVES,
DIAL DISCHARGE REGISTERS
AND ANTI-DRIP NOZZLES.

And Measure Accurate
Gallons, Half-Gallons and Quarts
AT A STROKE.

FIFTY DIFFERENT STYLES.

Catalogue Free Upon Request.

S. F. BOWSER & CO., 65 Front St. E., Toronto.
Factory, Fort Wayne, Ind.

We build but
one thing.

**THE
BOWSER**

3 Measure
Self-
Measuring

OIL TANK

But we build that
in FIFTY DIFFER-
ENT STYLES.

Each style is specially adapted to fit some particular need, peculiar to the retailer of Oils.

We build Basement Outfits, as shown in the cut; First-Floor Outfits that stand on store-room floor; Out-of-door Cabinets which can be locked up; Storage Outfits with Tank out of doors and Pump in store-room; Outfits for handling Kerosene Oil, Gasoline, Lubricating Oils, and Non-Lubricants, such as Linseeds, Turpentine and Varnishes.

We have Tanks for Shops and Mills, for Railroads and Mines, for Gasoline Engines and Automobiles.

If you want an Oil Tank or a Gasoline Tank we can supply your needs. No matter what they may be.

Symington's

**"Edinburgh"
Coffee
Essence**

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, **W. B. BAYLEY & CO.,** Toronto

L. Chaput, Fils & Cie have found in stocktaking that their stock of canned goods is a little too large, and they are clearing at low prices. Dealers requiring prunes or raisins or dried fruits of any kind would do well to examine their values.

Insist on Getting

ADAMS'

TUTTI-FRUTTI

when ordering

CHEWING GUM

Imitations never please your Customers.

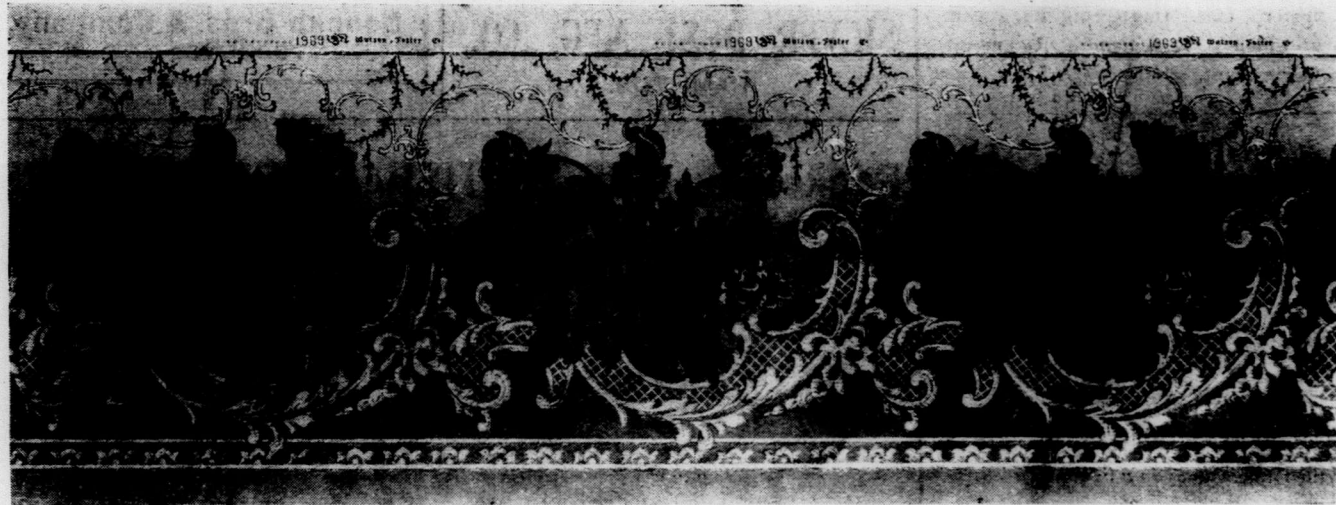
Write for prices to J. A. PHIN, Manager

The American Chicle Co.

Defries Street,

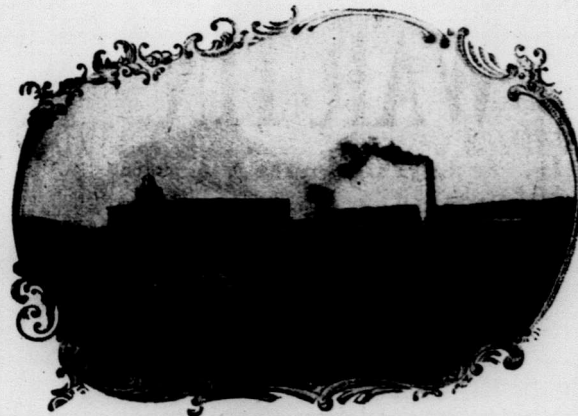
 **TORONTO.**

THE **Watson, Foster Co.,** LIMITED
MONTREAL. WALL PAPERS



18 INCH INGRAIN FRIEZE NO. 1969.

A VERY DECORATIVE ROCOCO PATTERN WHICH MATCHES TWELVE LEADING SHADES. A SMALL SHADE BOOK OF INGRAINS, WITH ILLUSTRATED MATCH COMBINATIONS, OR SAMPLES, WILL BE SENT UPON REQUEST.



RE-ORDER
NOW
ANY PATTERNS
YOU ARE LIKELY
TO BE SHORT OF.

WORKS—ONTARIO STREET EAST,
MONTREAL.

SAMPLE BOOKS
OF ANY DESIRED
GRADE OF WALL
PAPERS SENT
PREPAID TO
THE TRADE.

ITEMS OF BUSINESS INTEREST.

C. B. Snow has bought out C. M. Sherwood, grocer, Woodstock, N.B.

Fred Chantler has opened a general store in Schomberg, Ont.

Contracts have been placed by Detroit capitalists with many farmers around Kingsville, Ont., for tobacco to be used as cigar fillers, to take the place of American leaf.

A large new cheese factory will be started at Kingsford, Ont., this spring by a company of which T. R. Saxsmith, Richmond, Ont., is president.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

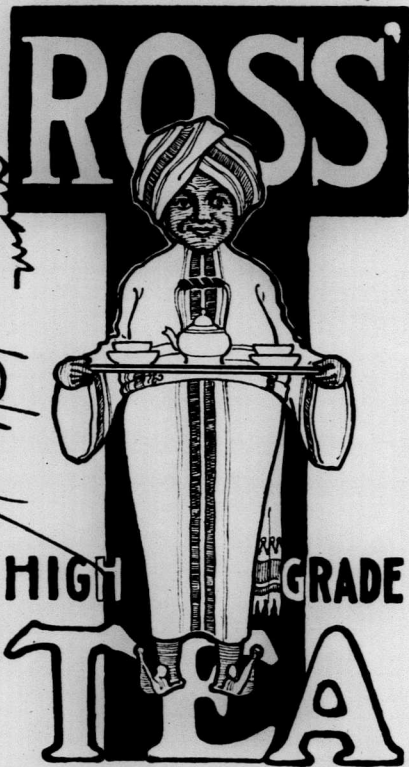
W. A. McCLEAN & CO.

OWEN SOUND.

Pork Packers and Grain Dealers.

Write for quotations on all cuts of Bacon, Hams and Breakfast Bacon.

*To Ross Mr Wilson
7/3/07 see your Wilson
- now called for it.*



Ross' High-Grade Ceylon Tea

is, without exception, the only pure Ceylon packet on the market to-day. All other advertised "Black, and Green mixed Ceylon" are Ceylon and something else, i.e., painted teas of China.

THE ROSS TEA CO.,

11 and 13 Front Street East, - - TORONTO

Silver Dust Soap Powder

(Made in Canada)

PROFIT
Gives More **QUANTITY** Than Any Other
SATISFACTION

SILVER DUST MFG. CO.,
HAMILTON.

WOODEN PACKAGES

Suitable for Liquids in
PAINTS, SYRUPS,
PICKLES, OYSTERS, ETC.

Sizes 1, 2, 3 and 5 Gallons.
Plain or finished wood.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited,
Newmarket, Ont.

Sole Agents
Boeckh Bros. & Company,
TORONTO, ONT.

Packed by THE BRITISH & BENNINGTON'S TEA TRADING ASSOCIATION, Limited

London,
England.



THE NOW FAMOUS WAR TIN

Design Registered for the Dominion.



Full information, prices, etc., can be had from any wholesale house in the Dominion.

Canadian Agents:

C. E. COLSON & SON, Montreal.



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Black
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Corn,
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Peas,
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Pears,
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Pinea
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Peach
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Plum
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Pump
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Raspb
Straw
Succo
Toma
Lobst
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No.
No.

MAGIC
TRADE MARK
SODA
OR SALERATUS
IS THE BEST.
LONDON, ENG. **E.W. GILLETT,** CHICAGO, ILL.
TORONTO, ONT.

TRADE **1000-MILE** MARK.
AXLE GREASE

is the best
in the world.

Put up in 1, 3, 5, 10 and 25-lb. packages.

Made only by

The Campbell Mfg. Co.

FORT ERIE, ONT.

| | Montreal. | Toronto. | St. John, Halifax. |
|---------------------------------|-----------|-----------|--------------------|
| COFFEE | | | |
| Green— | | | |
| Mocha | 24 | 23 28 | 25 30 |
| Old Government Java | 27 | 22 30 | 25 30 |
| Rio | 10 | 9 9½ | 12 13 |
| Santos | 29 | 26 29 | 29 31 |
| Plantation Ceylon | 22 | 22 25 | 24 28 |
| Porto Rico | 22 | 22 25 | 24 26 |
| Gautemala | 18 | 15 20 | 18 22 |
| Jamaica | 18 | 13 18 | 13 15 |
| Maracaibo | 13 | 13 18 | 13 15 |
| NUTS | | | |
| Brazil | | 15 16 | 8 9 |
| Valencia shelled almonds | 42 45 | 40 | 22 25 |
| Tarragona almonds | 15 16 | 15 13 | 13 15 |
| Formegetta almonds | | 43 4½ | |
| Jordan shelled almonds | 50 | 40 43 | |
| Peanuts (roasted) | 6 8 | 9 9 | 9 10 |
| " (green) | 5 7 | 7 7 | 9 10 |
| Cocoanuts, per sack | 3 00 | 3 75 | 3 50 4 00 |
| per doz | | 60 70 | |
| Grenoble walnuts | 11 13 | 12 12 | 9 12 |
| Marbot walnuts | 10 11 | 11 11 | 9 10 |
| Bordeaux walnuts | 8 9 | 9 9 | 9 10 |
| Sicily filberts | 12 13 | 12 12 ½ | 9 10 |
| Naples filberts | | 10 11 | 10 11 |
| Pecans | 12 16 | 13 15 | 12 14 |
| Shelled Walnuts | | 25 30 | |
| SODA | | | |
| Bl-carb, standard, 112-lb. keg | 1 65 1 80 | 2 00 2 25 | 1 70 1 75 |
| Sal soda, per bbl | 70 75 | 80 90 | 85 90 |
| Sal Soda, per keg | 95 1 00 | 1 00 | 95 1 00 |
| Granulated Sal Soda, per lb. | | 1 | |
| SPICES | | | |
| Pepper, black, ground, in kegs | | | |
| pails, boxes | 16 18 | 18 | 14 15 |
| " in 5-lb. cans | 14 17 | 19 | 15 16 |
| " whole | 15 17 | 19 | 12 13 |
| Pepper, white, ground, in kegs | | | |
| pails, boxes | 26 27 | 26 27 | 24 26 |
| " 5-lb. cans | 25 26 | 25 26 | 20 22 |
| " whole | 23 25 | 23 25 | 20 22 |
| Ginger, Jamaica | 19 25 | 22 25 | 20 25 |
| Cloves, whole | 12 30 | 14 35 | 18 20 |
| Pure mixed spice | 25 30 | 25 30 | 25 30 |
| Cassia | 13 18 | 20 40 | 16 20 |
| Cream tartar, French | 25 25 | 24 25 | 20 22 |
| " best | 28 28 | 25 30 | 25 30 |
| Allspice | 10 15 | 13 16 | 16 18 |
| WOODENWARE | | | |
| Pails, No. 1, 2-hoop | 1 90 | 1 60 | 1 90 |
| " " 3-hoop | 2 05 | 1 75 | 2 05 |
| " half, and covers | 1 75 | 1 70 | 1 75 |
| " quarter, jam and covers | 1 45 | 1 20 | 1 45 |
| " candy, and covers | 2 70 | 1 75 2 70 | 3 20 |
| Tubs No. 0 | 11 00 | 8 50 | 11 00 |
| " " 1 | 9 00 | 7 00 | 9 00 |
| " " 2 | 8 00 | 6 25 | 8 00 |
| " " 3 | 7 00 | 5 35 | 7 00 |

| | Montreal. | Toronto. | St. John, Halifax. |
|---------------------------------------|-----------|----------|--------------------|
| PETROLEUM | | | |
| Canadian water white | 17 18 | | 17 18 |
| Sarnia water white | 18 | 16 17 | 17 18 |
| Sarnia prime white | | 15 16 | 17 17 ½ |
| American water white | 20 | 17 18 | 18 19 |
| Pratt's Astral (barrels extra) | 21 | 17 18 | 19 20 |
| Black— TEAS | | | |
| Congou—Half-chests Kaisow | | | |
| Morning, Paking | 13 60 | 12 60 | 11 40 |
| Caddies Paking, Kaisow | 17 40 | 18 50 | 15 40 |
| Indian—Darjeelings | 35 55 | 35 55 | 30 50 |
| Assam Pekoes | 20 40 | 20 40 | 18 40 |
| Pekoe Souchong | 18 25 | 18 25 | 17 24 |
| Ceylon—Broken Pekoes | 35 42 | 35 42 | 34 40 |
| Pekoes | 20 30 | 20 30 | 20 30 |
| Pekoe Souchong | 17 40 | 17 35 | 17 35 |
| China Greens— | | | |
| Gunpowder—Cases, extra first | 42 50 | 42 50 | |
| Half-chests, ordinary firsts | 22 28 | 22 28 | |
| Young Hyson—Cases, sifted | | | |
| extra firsts | 42 50 | 42 50 | |
| Cases, small leaf, firsts | 35 40 | 35 40 | |
| Half-chests, ordinary firsts | 22 28 | 22 28 | |
| Half-chests, seconds | 17 19 | 17 19 | |
| " thirds | 15 17 | 15 17 | |
| " common | 13 14 | 13 14 | |
| Pingsueys— | | | |
| Young Hyson, ½-chests, firsts | 28 32 | 28 32 | 30 40 |
| " " seconds | 16 19 | 16 19 | |
| " Half-boxes, firsts | 28 32 | 28 32 | |
| " " seconds | 16 19 | 16 19 | |
| Japans— | | | |
| ½-chests, finest Maypickings | 38 40 | 38 40 | |
| Choice | 32 36 | 33 37 | |
| Finest | 28 30 | 30 32 | |
| Fine | 25 27 | 27 30 | |
| Good medium | 22 24 | 25 28 | |
| Medium | 19 20 | 21 23 | |
| Good common | 16 18 | 18 20 | |
| Common | 13 15 | 16 17 | |
| Nagasaki, ½-chests, Pekoe | 16 22 | | |
| " Oolong | 14 15 | | |
| " Gunpowder | 16 19 | | |
| " Siftings | 7 11 | | |
| RICE, MACARONI, SAGO, TAPIOCA. | | | |
| Rice—Standard B | 3 00 3 10 | | 3 25 3 40 |
| Patna, per lb | 4 25 4 75 | 4 ½ 5 | 5 6 |
| Japan | 4 40 4 90 | 4 ½ 5 ½ | 5 6 |
| Imperial Seeta | 4 60 4 90 | 4 ½ 5 ½ | 5 6 |
| Extra Burmah | | 4 ½ 5 ½ | 5 6 |
| Java, extra | | 6 6 ½ | 6 7 |
| Macaroni, dom'ic, per lb, bulk | 5 6 | 6 7 ½ | |
| " imp'd, 1-lb. pkg., French | 8 12 | 9 10 | |
| " " Italian | 8 10 | 11 12 ½ | |
| Sago | 3 ½ 4 | 4 4 ½ | 5 6 |
| Tapioca | 4 ½ 4 ½ | 4 ½ 5 | 5 6 |



ABSOLUTELY **BEST** AND **PUREST**

QUALITY ALWAYS THE SAME.

BRUNNER, MOND & CO'S

BICARBONATE OF SODA
CON'TRATED SAL SODA
AND
SODA CRYSTALS

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

TRADE IN COUNTRIES OTHER THAN OUR OWN.

REFERRING to figs, a leading New York house states: "The demand shows considerable increase, and stocks are gradually melting away. In view of the general sound quality of the fruit offering, the price is lower than has been seen in years, and an average demand during the spring will doubtless suffice to clear stocks entirely."

TOMATOES IN BALTIMORE.

Mail advices from Baltimore on the tomato situation state: "A more interesting condition of affairs than prevailed in this market during the past week would be difficult to imagine. The long-looked-for reaction from the present low price on tomatoes did not materialize, though at times it looked as if it was near at hand. The buying orders for them came from such a wide field that holders seem justified in thinking that present quotations will prove to be the lowest of the year. We believe that tomatoes purchased now will not show the buyer any loss before disposed of. Trading in tomatoes for future delivery is light, because the views of the sellers and buyers as to prices are too far apart to permit much dealing in them."

THE ALMOND OUTLOOK.

Cable advices reporting on almonds state that the prospects of the coming crop have

been severely injured by frost, especially in France and Spain, and prices abroad for some sorts have sharply advanced. In view of this news and until further particulars come to hand holders here are less inclined to sell. The result is that the tendency of the market is somewhat upward. Jordans are reported in some quarters to be more firmly held at 34c. either on the spot or to arrive. "Californian shelled, which were selling at unusually low prices, have advanced slightly," says a leading operator, "but still offer very low. Should the frost damage appear to be serious some advance in price may be looked for."—New York Journal of Commerce.

SHIPMENTS OF CUBAN SUGAR.

Offerings of Cuban sugar for forward shipment were small, the market being closely sold up. Refiners were buyers of sugar for March shipment at 2½c. cost and freight for 95 deg. test. The increasing probabilities that an extra session of Congress will be called, to legislate on our relations with Cuba, including a reduction in the import duty on sugar from Cuba, had no apparent influence upon the market. Nevertheless, it is believed by many of the trade that should the extra session of Congress be called and the reduction in the import duty, which some believe may reach as high as 50 per cent., become probable, it

will have a tendency to make shippers of sugar hold their supplies to obtain advantage of the reduction.—New York Journal of Commerce.

GREEK CURRANT MARKET.

Private mail advices from Patras under date of February 2 report that there has been more buying of currants there, and that during the month of January the outgo was considerable, prices being advanced in the market from 5s. to 6s. per cwt. in a few days. "The market," the advices continue, "is strong at the enhanced values, but the advance in the rate of exchange to 43.25-100dr. per pound sterling has in some way made easier the last offers to the consuming markets. The comparative list of shipments to January 31 (exclusive of those for Glenfoil and Venzia, still loading in port) shows our exports as follows:

| | 1901. Tons. | 1900. Tons. |
|--------------------------------|----------------|----------------|
| To England..... | 31,289 | 54,440 |
| To United States and Canada... | 4,145 | 14,764 |
| To Australia..... | 2,920 | 4,290 |
| To France..... | 58 | 1,457 |
| To Holland, etc..... | 2,715 | 20,247 |
| Totals..... | 41,127 | 95,198 |

DISSOLUTION OF PARTNERSHIP.

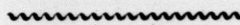
Seyler, Sanderson & Co., brokers and commission merchants, Wellington street west, Toronto, have dissolved. W. H. Seyler will continue alone under the style of W. H. Seyler & Co. Mr. Sanderson, who sold out a retail grocer's business to enter partnership about 18 months ago, will probably reopen in the retail business in the near future.

*There is no better trade-winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

CEYLON and INDIAN
TEA

Green of Black

Many Brands are familiar as household words.



From the East comes

Estabrook's
"RED ROSE" TEA

Black, Ceylon Green or Mixed.

To try it is to welcome it.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

W H. AULT, general merchant, Finch, Ont., has assigned to R. E. Burns, Kingston, and a meeting of his creditors was held on February 25. Zenon Tougas, grocer, Montreal, has assigned to Wm. Renaud.

Isaac Hirtle, grocer, Lunenburg, N.S., has assigned to C. E. Kaulback.

The stock of Romeo Faucher, confectioner, Quebec, is under seizure.

J. Arthur Charron, grocer, Beauharnois, Que., has assigned to Gagnon & Caron.

The bailiff is in possession of the store of M. L. Chevrier, grocer, Ottawa, for rent.

V. E. Paradis has been appointed curator of Eugene Tremblay, grocer, Murray Bay, Que.

White & Co., grocers, etc., Watford, Ont., have compromised at 60c. on the dollar.

Taylor, Breen & Fraser, general merchants, Beulah, Man., are offering 65c. on the dollar.

Premont & Co., general merchants, St. Felecite, Que., have compromised at 40c. on the dollar.

Arthur Hotte, general merchant, St. Cyrille de Wendover, Que., has compromised at 50c. on the dollar.

Morrison & Co., general merchants, Boissevain, Man., have assigned, and a meeting of their creditors has been held.

Oswald Smith has been appointed provisional liquidator under winding up order of The David Inglis Co., Limited, general store and shingle mill, Flatlands, N.B.

PARTNERSHIPS FORMED AND DISSOLVED.

McKenzie & Barton, grocers, Montreal, have dissolved.

T. A. Wood & Co., grocers, Montreal, have dissolved.

Freeman & Black, grocers, Amherst, N.S., have dissolved.

Decelles & Cordeau, general merchants, Farnham, Que., have dissolved.

Petrie Bros., grocers, Little Glace Bay, N.S., have formed a new copartnership.

Trevethick & Kers, general merchants, Brinsley, Ont., have dissolved; J. Trevethick continues.

Humphreys & Teakles, general merchants, Sussex, N.S., have dissolved. Mr. Humphrey continues.

J. C. Murdock, partner in the firm of Williams & Co., grocers, Nelson, B.C., has sold his interest to James Williams.

M. J. Macleod, general merchant, Lacombe, N.W.T., has admitted S. Macleod under the style of M. J. & S. Macleod.

SALES MADE AND PENDING.

T. E. Risk, general merchant, Shetland, Ont., is advertising his business for sale.

A. C. McNab, grocer, Ottawa, has sold out.

Chas. M. Fortin, grocer, etc., Montreal, has sold out.

A. R. Shirk, grocer, Victoria, has sold out to J. Noot.

John Hall, general merchant, Dashwood, Ont., has sold out.

Charles F. Barker, grocer, Nanaimo, has sold out by auction.

The assets of A. Lauzon, grocer, Montreal, have been sold.

John W. Hill, grocer, Clinton, Ont., has sold out to Wesley Kerr.

The assets of George Nadeau, grocer, Montreal, have been sold.

Walkon & Chapple, general merchants, Kirkton, Ont., have sold out.

The stock of the estate of Hill & Co., grocers, Carman, Man., has been sold.

The assets of Alf Boulanger, general merchant, L'Islet, Que., have been sold.

Henry George, general merchant, Ninga, Man., is advertising his business for sale.

The assets of Mrs. E. A. Atkinson, general merchant, L'Avenir, Que., have been sold.

The assets of Fanny Markson, general merchant, Glen Robertson, Ont., are to be sold by tender.

The stock of Alf. Mercier, general merchant, St. Angele, Que., has been sold at 70c. on the dollar.

CHANGES.

J. Toull, grocer, Ingersoll, Ont., has sold out to B. W. Scile.

Mrs. Nicholas Maheux has registered as grocer in Quebec.

John Ward, grocer, Kingston, Ont., is selling out to Thos. Pelow.

D. Ross, general store, Ladysmith, Que., has sold out to J. F. Gronan.

R. R. Argue, general merchant, Wilfrid, Ont., has sold out to L. W. Soper.

Robert Mallough, grocer, etc., Seaforth, Ont., has sold out to A. W. Colbert.

J. J. McIntosh, tobacconist, Moyie, B.C., has been succeeded by D. J. Elmer.

J. T. Cairns, general merchant, Varna, Ont., has sold out to J. E. Harnivel.

S. S. Strong, grocer and shoe dealer, Kentville, N.S., is giving up business.

Butters & Pond, grocers, Trail, B.C., have been succeeded by Pond & Brock.

Roland G. Gordon, general merchant, Wingham, Ont., is closing out business.

The Bemrose Co., general merchants, Lefroy, Ont., have sold out to E. B. Hill.

D. F. Hamlink, fruit evaporator, Goderich, Ont., is removing from that place.

D. N. McDonald, general merchant, Belmore, Ont., has sold out to D. McEachren.

Mrs. Telesphore Poupart has registered

as proprietress of J. Poupart & Co., grocers, Montreal.

Michael McKee, general merchant, Molesworth, Ont., has sold out to W. Murray.

T. J. Morris, grocer, Charlottetown, P.E.I., has been succeeded by his son, J. Harvey Morris.

Mrs. Etienne Lacoste has registered as proprietress of E. Lacoste & Cie, grocers, St. Henri de Montreal.

FIRES.

E. C. Gates, general merchant, Middleton, Ont., has been burned out; insured.

The general store of Chas. A. Quick, Kingsville, Ont., has been destroyed by fire; insured.

DEATHS.

J. M. Watt, grocer, Barrington, N.S., is dead.

John Cronan, fish and provision dealer, Halifax, is dead.

Alex. Chisholm, grocer, St. Francis' Harbor, N.S., is dead.

CANNED SALMON SHIPMENTS.

THE total shipments of canned salmon from British Columbia and San Francisco to the United Kingdom this season are placed at 870,368 cases, despatched in 13 ships from San Francisco and five from the Fraser river and Victoria. Last year 867,987 cases were sent. The shipments from the Fraser river and Victoria totalled 308,943 cases this year, as against 515,821 cases last season. The pack shipped to England in detail is as follows:

BRITISH COLUMBIA TO LIVERPOOL.

| | |
|---------------------------------|--------|
| *Clan Mackenzie, October 8..... | 69,451 |
| *Ardnamurchan, November 28..... | 73,578 |
| *Machrihanish, December 29..... | 68,099 |
| †Naiad, December 12..... | 46,720 |

| | |
|------------------|---------|
| Total, 1900..... | 257,848 |
| Total, 1899..... | 365,151 |

BRITISH COLUMBIA TO LONDON.

| | |
|-------------------------------|---------|
| †Fiery Cross, November 3..... | 51,095 |
| Total, 1900..... | 51,995 |
| Total, 1899..... | 150,670 |
| Total to England, 1900..... | 308,943 |
| Total to England, 1899..... | 515,821 |

*From Fraser river.

†From Victoria.

FROM SAN FRANCISCO TO LIVERPOOL.

| | |
|-------------------------------|--------|
| Afghanistan, August 25..... | 9,501 |
| Hiddekel, September 24..... | 53,134 |
| Edward Sewall, October 4..... | 45,369 |
| Dirigo, October 18..... | 42,026 |
| Loudon Hill, November 14..... | 55,530 |
| Crocodile, December 24..... | 47,250 |
| Riverside, January 4..... | 31,533 |
| Springbank, February 1..... | 21,203 |

| | |
|------------------|---------|
| Total, 1900..... | 308,596 |
| Total, 1899..... | 166,110 |

SAN FRANCISCO TO LONDON.

| | |
|------------------------------|--------|
| Fingal, September 7..... | 17,500 |
| Alstrenix, October 11..... | 91,096 |
| Strathdon, October 29..... | 55,264 |
| Springburn, December 13..... | 52,390 |
| Osborne, January 25..... | 36,579 |

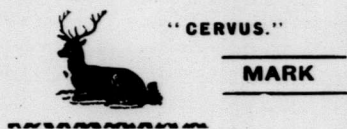
| | |
|-----------------------------|---------|
| Total, 1900..... | 252,829 |
| Total, 1899..... | 186,054 |
| Total to England, 1900..... | 561,423 |
| Total to England, 1899..... | 352,164 |

—Victoria Colonist.

HIGHEST AWARDS and PRIZE MEDALS at EXHIBITIONS.
 Appointed by Royal Warrant Black Lead Manufacturer to



HER MAJESTY THE QUEEN AND



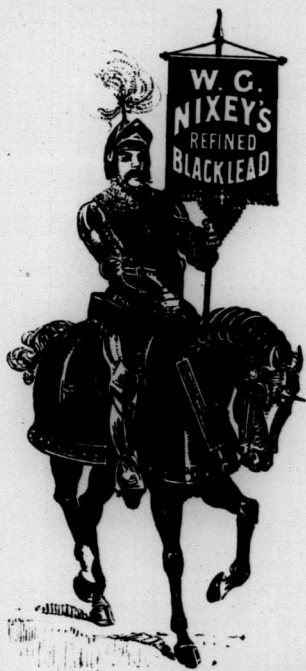
H.R.H. THE PRINCE OF WALES.

FOR "CLEANLINESS" USE ONLY

NIXEY'S

REFINED

BLACK LEAD



The Richest, Deep Lasting, Most Economical and Profitable Black Lead in Existence. Sold in 1d., 2d., 4d., and 1s. sizes.

Insist on having the Original Block Black Lead, and still the best.



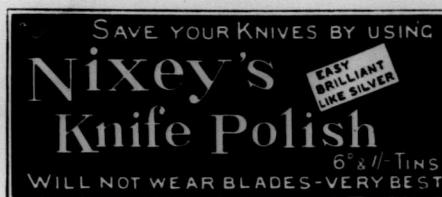
For **SNOW**
 White **LINEN**
 ALWAYS BUY
NIXEY'S
BLUE

In Bags, Ready for use.
 In 1-oz. Squares.
 In Pepper Boxes.



In 2, 5 and 10-cent Blocks.

Sells freely.



Emery Cloth, all numbers.

NIXEY'S Egg Shell Enamel **BERLIN BLACK.**

Dries dead in a few minutes
 No Smell.

6d., 9d., 1/-, 1/6 and 2/- bottles.

NIXEY'S Fine Black Varnish.

GLOSSY BLACK.

In 6d. and 1/- bottles.

NIXEY'S "CERVUS" CYCLE CHAIN LUBRICANT IN 6d. TUBES. ENORMOUS DEMAND.

All kinds of Round, Square, Block and Powder Leads. Apply for Revised Price List and Advertising Novelties, Show Cards, etc., to

W. G. NIXEY, 12 Soho Square, London, Eng.

A LADY'S VIEW ON EGG TERMS.

I AM very much inclined to think that every dealer in eggs should be compelled to hang up in his shop, for the enlightenment and benefit of his customers, a sort of glossary, containing such phrases as "Eggs," "Fresh eggs," "New-laid eggs," "Strictly new-laid eggs," "Fresh cooking eggs," "Fresh country eggs," and "Boiling eggs," each phrase being distinctly defined and explained from the dealer's point of view. For, as we all know to our cost, there is a great gulf of difference between each of these phrases, the which, to the unsuspecting and unsophisticated customer, accustomed to take the King's English at par, is not apparent till the eggs have come to the table, and the dealer is safely out of reach of indictment!

"I want a dozen fresh eggs, the freshest you have," says the customer. "Yes'm," says the dealer, to whom even the superlative of fresh has a different meaning from that of the customer, as he reaches out to a basket, and fills a paper bag, three at a time. When his hand has gone three times into the basket, a thought, a misgiving, comes to the buyer—"I suppose you guarantee these fresh eggs?" she says, pluming herself on her knowingness. "No'm, not these, but we have some we will guarantee!" At which the customer waxes wroth, and demands the guaranteed article. Another time she unsuspectingly asks for "strictly new-laid eggs," and the process of filling the bag begins.

"Did you want them for boiling, Miss?" queries this dealer.

"Certainly," says the amazed woman. "Well, I guess you'd better take the 40c. ones," says the creature with unblushing effrontery. Now, if "strictly new-laid eggs" are not for boiling or poaching, what are they for? And what on earth is the meaning of the phrase "strictly new-laid eggs"? If "strictly new-laid eggs" are not to be depended upon, where do simply "new-laid eggs" come in, and what must be the state of the things that lie in baskets labelled merely "Eggs"?

The sense of confusion that arises in one's mind from the various shades of meaning attached by egg dealers to the phrases mentioned, makes one wonder at times whether one's wits are quite intact! The housekeeper finds to her disgust that to buy so-called "fresh-laid eggs" is to have been "let in" for eggs that have sunk a quarter in the shell, eggs that have a "waugh" smell, instead of being fresh and full to the top, and milky, as eggs so characterized should be. I have counted as many as seven distinct classifications—more or less specious and misleading—of eggs in

a window, and am convinced, through long and vexatious experience, that the dealer who had these seven classifications had also, like Ah Sin, another card concealed—another class which he only produced when he was in danger of losing a sale.

I have bought eggs marked "Fresh country eggs" that looked, oh, so fresh! Moreover, they appeared to have been hurriedly collected, because, here and there, a suggestive feather or two lined the basket; but alack! alas! for my greenness. And I recall a wicked old scheming vendor who brought a huge basket with two crowing hens in it, as a sort of convincing guarantee of the freshness of his wares; taken in by this original and amusing ruse, we had eggs palmed off on us that, though the vendor swore by all his gods they had been laid that morning, must have been weeks old! Many experiences of the kind with egg merchants tend to make the buyer of eggs suspicious and chary, and one can be thankful that, out of a dozen eggs that the dealer will guarantee absolutely fresh, one gets eight or nine really fresh ones! There seems to be no remedy for this state of affairs. If, however, as I said at first, the dealers were compelled to explain definitely just what is meant by the different phrases they use, we might be able to get at least half-a-dozen fresh eggs when we buy "strictly new-laid" ones!—Katherine Leslie, in *The Toronto World*.

ADULTERATED HONEY.

We understand that adulterated honey continues to be dealt out to the unsuspecting public by some of Toronto's unscrupulous grocers—right under the nose of the law. A

couple of ½-lb. packages of this stuff were placed on the table for inspection at the Ontario Bee Keepers' Association meeting at Niagara Falls. The mixture, we presume, was mostly glucose with a small percentage of honey—just enough to give it aroma. The ½-lb. glass package with tin screw top containing it, was what is ordinarily used for honey. The principal feature of the deceit, however, was wrought out in the label; we wish we could give a fac-simile of it; it presented the words "Pure Honey" across the top. The picture of a straw skep with the words "and contents" in small pearl type around its bottom edge, decorated the centre like a trade mark, but evidently for the purpose of protecting the manufacturer and the seller in case of trouble. What are we going to do about this sort of thing? Shall we allow it to continue and yet have a law to protect ourselves and the public?—*Canadian Bee Journal*.

IN A BAD FIX.

It was a discouraging answer that was made to the doting parents of a country boy who had gone to New York under the patronage of a prosperous grocer.

After he had been away for a fortnight the mother wrote to the boy's employer saying that her son was "no hand to write letters," and she was anxious to know how he was getting on. "And do tell us where he sleep nights!" she pleaded, earnestly, at the end of the letter.

To this the grocer made answer within a few days:

"Your son sleeps in the store in the daytime. I don't know where he sleeps nights."

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.,
LIMITED
MONTREAL, QUE.

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
White Castile Soap

C. A. CHOUILLOU & CIE.

14 Place Royale (Customs House Sq.) MONTREAL.

WESTERN Incorporated 1881.
ASSURANCE COMPANY

Fire and Marine

Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,340,000.00
Annual Income - 2,290,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

Most
Excellent
Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited

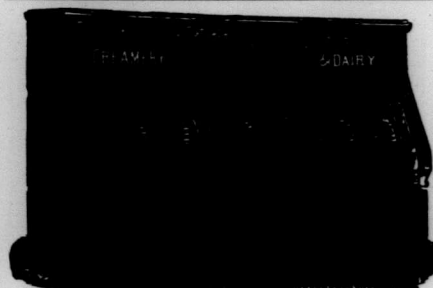
Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

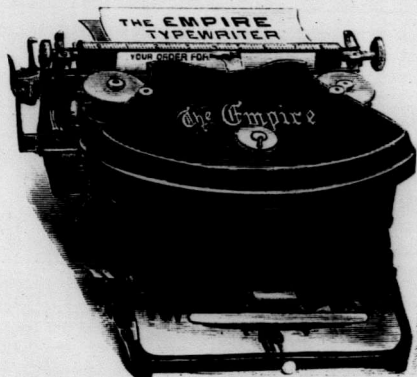
Perkins, Ince & Co., - Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.



The Empire Typewriter

Equal to any Machine in every way.

Superior to all Machines in several Important Features.

Canadian Pacific Railway have 175 Empires in daily use!

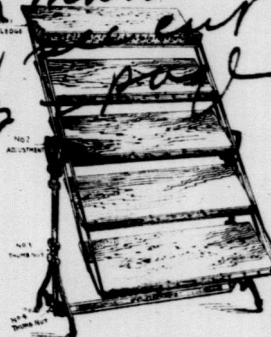
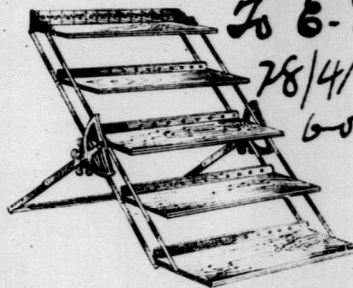
Only \$60-- You can save \$60 by purchasing an Empire.

The Williams Mfg. Co., Limited
MONTREAL.

"THE MARSHALL"

Up-to-Date

Adjustable Display Stand
AND Window Dresser



*To E. M. Marshall
28/4/01
60572
page 185*

Easily adjusted to

More than 20 Different Positions.

Having a ledge on each of the shelves to support the goods when at different angles.

ORNAMENTAL, HIGHLY FINISHED,
STRONGLY MADE.

Manufactured by

E. M. MARSHALL, SARNIA, ONT.

Send for Catalogue and Prices.



Keen's Mustard and Keen's Oxford Blue

are so well-known throughout Canada that advertising would appear unnecessary. But we keep hammering at the name

KEEN

and we hope that everyone will think of KEEN'S when they want

Mustard and Laundry Blue.

Current Market Quotations for Proprietary Articles

February 28, 1901.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

| | | |
|------------------------------------|---------|--|
| Cook's Friend— | | |
| Size 1, in 2 and 4 doz. boxes..... | \$ 2 40 | |
| " 10, in 4 doz. boxes..... | 2 10 | |
| " 2, in 6 "..... | 80 | |
| " 12, in 6 "..... | 70 | |
| " 3, in 4 "..... | 45 | |
| Pound tins, 3 doz. in case..... | 3 00 | |
| oz. tins, 3 "..... | 2 40 | |
| oz. tins, 4 "..... | 1 10 | |
| lb. tins, 1/2 "..... | 4 00 | |
| Diamond— | | |
| W. H. GILLARD & CO. | | |
| 1 lb. tins, 2 doz. in case..... | 2 00 | |
| 1/2 lb. tins, 3 "..... | 1 25 | |
| 1/4 lb. tins, 4 "..... | 0 75 | |

IMPERIAL BAKING POWDER.

| Cases Contain. | Sizes of Cans. | Per Doz. |
|----------------|----------------|----------|
| 4 doz. | 10c. | \$0 85 |
| 3 " | 6-oz. | 1 75 |
| 2 and 3 doz. | 12-oz. | 3 40 |
| 2 and 3 doz. | 16-oz. | 4 35 |
| 1 doz. | 2 1/2-lb. | 10 49 |
| 1/2 and 1 doz. | 5-lb. | 19 50 |

MAGIC BAKING POWDER.

| Cases Contain | Sizes of Cans. | Per Doz. |
|---------------|----------------|----------|
| 4 doz. | 4-oz. | \$0 65 |
| 4 " | 6-oz. | 0 80 |
| 4 " | 8-oz. | 1 00 |
| 4 " | 12-oz. | 1 50 |
| 4 " | 16-oz. | 1 80 |
| 1 " | 2 1/2-lb. | 4 50 |
| 1 " | 5-lb. | 7 75 |

JERSEY CREAM BAKING POWDER.

| | |
|-------------------------------|------|
| 1/2 size, 5 doz. in case..... | 40 |
| 3/4 size, 4 doz. in case..... | 75 |
| 1/2 " 3 " "..... | 1 25 |
| 1 " 2 " "..... | 2 25 |

BLACKING.

| | |
|----------------------------|-----------|
| CARR & SONS. | per gross |
| No. 2—1/4 gross boxes..... | 2 70 |
| No. 4—1/4 gross boxes..... | 5 75 |
| No. 5—1/4 gross boxes..... | 8 00 |
| COONEY'S | |
| Boxes, each 4 doz..... | \$1 50 |
| SHOE POLISH. | |
| HENRI JONAS & Co. | Per gross |
| Jonas'..... | \$9 00 |
| Froments..... | 7 50 |
| Military dressing..... | 24 00 |

BLUE.

| | |
|--|--------|
| Keen's Oxford, per lb..... | \$0 17 |
| In 10 box lots or case..... | 0 16 |
| Reckitt's Square Blue, 12-lb. box..... | 0 17 |
| Reckitt's Square Blue, 5 box lots..... | 0 16 |
| Nixey's "Cervus" in squares, 1 or 1/2 in bags..... | 1/2 |
| and 1 oz. and in paper boxes 2c. and 10c. | |
| Cooney's Royal Windsor, per gross..... | 4 80 |
| Universal, bag, per gross..... | 4 80 |
| BLACK LEAD. | |
| Reckitt's per box..... | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. | |
| Nixey's Refined Id. 2d. and 1st. pkts. | |
| Silver Moonlight 5 and 10c. pkts. | |
| Nixelene Paste Id. 2 1/2 d. 5d. size. | |
| Nixey's Jubilee, round in 1 and 2 oz. boxes. | |
| Cooney's Universal, per gross..... | 4 80 |

COEN BROOMS

| | |
|-----------------------------------|----------|
| BUECKH BROS & COMPANY | doz. net |
| Bamboo Handles, A, 4 strings..... | 4 35 |
| " " B, 4 strings..... | 4 10 |
| " " C, 3 strings..... | 3 85 |
| " " D, 3 strings..... | 3 60 |
| " " F, 3 strings..... | 3 35 |
| " " G, 3 strings..... | 3 10 |
| " " I, 3 strings..... | 2 85 |

BISCUITS.

| | |
|-------------------------|----------------------------|
| PEEK, FREAN & CO. | |
| Metropolitan mixed..... | 40 lb. tins 10c. |
| Florence Wafers..... | 8 lb. tins 35c. |
| Venice Wafers..... | 8 lb. tins 35c. |
| Florence Wafers..... | Small tins \$3.70 per doz. |

CARR & CO., LIMITED.

| | |
|---|----------|
| Frank Magor & Co., Agents. | |
| Cafe Noir..... | 0 15 |
| Ensign..... | 0 12 1/2 |
| Metropolitan mixed..... | 0 09 |
| Special price list of Fancy Tins for Xmas trade and other lines on application. | |

CANNED GOODS.

MUSHROOMS.

| | |
|-------------------------|---------|
| HENRI JONAS & Co. | |
| Mushrooms, Rionel..... | \$14 75 |
| 1st choice Duthell..... | 17 50 |
| 1st choice Lenoir..... | 18 50 |
| extra Lenoir..... | 20 00 |
| Per case, 100 tins. | |

FRENCH PEAS—DELORY'S

| | |
|---------------------|--------|
| HENRI JONAS & Co. | |
| Moyen's No. 2..... | \$9 00 |
| No. 1..... | 10 50 |
| 1/2 Fins..... | 12 50 |
| Fins..... | 14 00 |
| Tres fins..... | 15 00 |
| Extra fins..... | 16 50 |
| Sur extra fins..... | 18 00 |

FRENCH SARDINES.

| | |
|-----------------------|--------|
| HENRI JONAS & Co. | |
| 1/2 Trefavennes..... | \$9 00 |
| 1/2 Rolland..... | 9 50 |
| 1/2 Delory..... | 10 50 |
| 1/2 Club Alpines..... | 11 50 |

CHOCOLATES & COCOAS.

| | |
|--|----------|
| Epps's cocoa, case of 14 lbs., per lb..... | 0 35 |
| Smaller quantities..... | 0 37 1/2 |

CADBURY'S.

| | |
|--|----------|
| Frank Magor & Co., Agents. | per doz. |
| Cocoa essence, 3 oz. packages..... | \$1 65 |
| Mexican chocolate, 1/4 and 1/2 lb. pkgs..... | 0 40 |
| Rook Chocolate, loose..... | 0 40 |
| " " 1-lb. tins..... | 0 42 |
| Nibs, 11-lb. tins..... | 0 35 1/2 |

TODHUNTER, MITCHELL & CO.'S.

| | |
|----------------------------------|---------|
| Chocolate— | per lb. |
| French, 1/4's—5 and 12 lbs..... | 0 30 |
| Caracas, 1/4's—5 and 12 lbs..... | 0 35 |
| Premium, 1/4's—5 and 12 lbs..... | 0 30 |
| Sante, 1/4's—5 and 12 lbs..... | 0 26 |
| Diamond, 1/4's—5 and 12 lbs..... | 0 22 |
| Sticks, gross boxes, each..... | 1 00 |

COCOA.

| | |
|--|------|
| Homeopathic, 1/4's, 5 and 14 lbs..... | 0 30 |
| Pearl..... | 0 25 |
| London Pearl 12 and 18 "..... | 0 22 |
| Rook..... | 0 30 |
| Bulk, in boxes..... | 0 18 |
| Royal Cocoa Essence, pkgs., per doz..... | 1 40 |

Chocolate—FRY'S.

| | |
|--|------|
| Caracas, 1/4's, 6-lb. boxes..... | 0 42 |
| Vanilla, 1/4's..... | 0 42 |
| Gold Medal Sweet, 1/4's, 6 lb. bxs..... | 0 29 |
| Pure, unsweetened, 1/4's, 6 lb. bxs..... | 0 42 |
| Fry's "Diamond", 1/4's, 14 lb. bxs..... | 0 24 |
| Fry's "Monogram", 1/4's, 14 lb. bxs..... | 0 24 |

Cocoa—

| | |
|--|------|
| Concentrated 1/4's, 1 doz. in box..... | 2 40 |
| " 1/2's..... | 4 50 |
| " 1 lb. | 8 25 |
| Homeopathic, 1/4's, 14 lb. boxes..... | 0 34 |
| 1/2 lbs. 12 lb. boxes..... | |

JOHN P. MOTT & CO.'S.

| | |
|--|--------------|
| R. S. McIndoe Agent, Toronto | |
| Mott's Broma..... | per lb. 0 20 |
| Mott's Prepared Cocoa..... | 0 28 |
| Mott's Homeopathic Cocoa..... | 0 22 |
| Mott's Breakfast Cocoa (in tins)..... | 0 40 |
| Mott's No. 1 Chocolate..... | 0 30 |
| Mott's Breakfast Chocolate..... | 0 28 |
| Mott's Caracas Chocolate..... | 0 40 |
| Mott's Diamond Chocolate..... | 0 22 |
| Mott's French-Can. Chocolate..... | 0 18 |
| Mott's Navy or Cooking Chocolate..... | 0 28 |
| Mott's Cocoa Nibs..... | 0 35 |
| Mott's Cocoa Shells..... | 0 05 |
| Vanilla Sticks, per gross..... | 0 30 |
| Mott's Confectionery Chocolate..... | 0 31 |
| Mott's Sweet Chocolate Liquors 0 19 0 30 | |

COWAN COCOA AND CHOCOLATE CO.

| | |
|--|--------|
| Hygienic Cocoa, 1/4 lb. tins, per doz..... | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz..... | 2 25 |
| Soluble Cocoa, No. 1 bulk, per lb..... | 0 70 |
| Diamond Chocolate, 12 lb. boxes..... | 0 25 |
| Royal Navy Chocolate, 12 lb. boxes..... | 0 20 |
| Mexican Vanilla Chocolate, 12 lb. bxs..... | 0 25 |

CHEESE.

| | |
|--|--------|
| Imperial—Large size jars, per doz..... | \$8 25 |
| Medium size jars..... | 4 50 |
| Small size jars..... | 2 40 |
| Individual size jars..... | 1 00 |
| Imperial Holder—Large size..... | 18 00 |
| Medium size..... | 15 00 |
| Small size..... | 12 00 |
| Paragon—Large size, per doz..... | 8 25 |
| Medium size..... | 4 50 |
| Small size..... | 2 40 |
| Individual size..... | 1 00 |

BAYLE'S PATENT.

| | |
|--------------------------------------|-----------------------|
| Robert Greig & Co., Agents, Toronto. | |
| 1-lb. | 5-lb. |
| Jar..... | Jar..... |
| After Dinner..... | \$2 40 \$4 25 \$18 80 |
| Devilled..... | 2 65 4 75 |

Mocca ..
Damasc ..
Cairo ..
Sirdar ..
Old Dub ..
201
Escolio ..
Jersey ..
Rajah ..
Old Gove ..
Maracal ..
West Ind ..
Rio, choi ..
Clothes ..
case, ..
doz. per ..
doz. per ..
1 oz. Lon ..
1 oz. ..
2 oz. ..
3 oz. Spr ..
3 oz. Ang ..
4 oz. ..
8 oz. ..
1 lb. ..
1 oz. Fla ..
2 oz. Flat ..
2 oz. Squ ..
4 oz. ..
8 oz. ..
4 oz. ..
8 oz. ..
2 1/2 oz. Ec ..
4 oz. Jool ..
RE

"THE EDWARDSBURG BRANDS"

Starch .. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East.
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

| COFFEE. | | FOOD. | | "Acme" Pellets, 5 lb. cans, per can.. 2 00 | | MINCE MEAT. | |
|--|----------|---|------|--|--|---|--|
| JAMES TURNER & CO. per lb. | | per doz | | "Acme" Pellets, fancy boxes (40) per box | | Wetley's Condensed, per gross, net \$12 00 | |
| Mecca | 0 32 | Robinson's Patent Barley 1/2 lb. tins.. 1 2 | 1 2 | Tar, Licorice and Tolu Wafers, 5 lb. cans, per can | | per case of doz., net 3 00 | |
| Damascus | 0 28 | " " 1 lb. tins .. 2 25 | 2 25 | Licorice Lozenges, 5 lb. glass jars | | ORANGE MARMALADE. | |
| Calro | 0 20 | " " Groats, 1/2 lb. tins .. 1 25 | 1 25 | " " 100 sticks | | T. UPTON & CO. | |
| Sirdar | 0 17 | " " 1 lb. tins .. 2 25 | 2 25 | "Purity" Licorice, 200 sticks | | 1-lb. glass 2 doz. case, per doz.. \$1 00 | |
| Old Dutch Rio | 0 12 1/2 | GILLETT'S POWDERED LYE. | 5 | " " 100 sticks | | 7-lb. pail 6 pails crate, per lb. 0 07 1/2 | |
| TODHUNTER MITCHELL & CO. | | 4 doz. in case | | Dalce, large cent sticks, 100 in box. | | PICKLES. | |
| Excelsior Blend | 0 32 | \$3 60 | | MUSTARD. | | STEPHENS'. | |
| Jersey | 0 29 | JAMS AND JELLIES | | COLMAN'S OR KEEN'S. | | A. P. Tippet & Co., Agents. | |
| Eajah | 0 30 | SOUTHWELL'S GOODS. per doz. | | D. S.F., 1/2 lb. tins, per doz. | | Patent stoppers (pints), per doz. 2 30 | |
| Old Government Java | 0 23 | Frank Magor & Co., Agents. | | " " 1 lb. tins, " | | Corked | |
| Maracaibo | 0 18 | Orange Marmalade | | " " 1 lb. tins, " | | BAYLE'S. | |
| West India | 0 16 | Strawberry W. F. Jam | | Durham, 4 lb. jars, per jar | | Robert Greig & Co., Toronto, Agents. | |
| Rio, choice | 0 12 | Raspberry | | " " 1 lb. | | 1/2 Pints. Pints | |
| CLOTHES PINS | | Apricot | | F. D., 1/2 lb. tins, per doz. | | Pandora, per doz. \$2 15 \$3 60 | |
| BOEKH BROS. & CO. | | Black Currant | | " " 1 lb. tins | | Sliced Sweet | |
| Clothes Pins (full count), 5 gross in case, per case | | Other Jams, W. F. | | BAYLE'S PREPARED MUSTARDS. | | Hot Stuff | |
| doz. packages (12 to a case) | | Red Currant Jelly | | Robert Greig & Co., Toronto, Agents. | | Tobasco Sauce, 2-oz. bottle, per doz. \$4 25 | |
| doz. package (12 to a case) | | T. UPTON & CO. | | 1/2-lb. jars 1-lb. jars | | Tobasco Pods in vinegar, 1/2 pt. 3 25 | |
| EXTRACTS. | | Jams— | | HORSE RADISH | | QUICKMAID RENNET TABLETS | |
| HENRI JONAS & Co. Per gross. | | 1-lb. glass jars, 2 doz. in case, per doz. \$1 00 | | English Sandwich | | Single dozens | |
| 1 oz. London Extracts | \$6 00 | 5-lb. tin pails, 8 pails in crate, per lb. 0 07 | | JONAS' FRENCH MUSTARDS | | 1/4 gross, with or without wooden bxs. 2 00 | |
| 1 oz. " (no corkscrews) | 5 50 | 7-lb. wood pails, 6 " " 0 07 | | HENRI JONAS & Co. Per gross. | | 1/2 gross | |
| 2 oz. " | 9 00 | 14-lb. wood pails, per lb. 0 07 | | Pony size | | 1 gross | |
| 2 oz. Spruce essence | 6 00 | 30-lb. " " 0 06 1/2 | | Imperial, medium | | In lots of 5 gross or over, \$6.50 per gross. | |
| 2 oz. Anchor extracts | 9 00 | Jellies— | | Imperial, large | | SODA.—COW BRAND | |
| 4 oz. " | 21 00 | 1-lb. glass jars, per doz. \$1 00 | | Tumblers | | Case of 1 lbs. (con | |
| 8 oz. " | 35 00 | 7-lb. wood pails, per lb. 0 06 3/4 | | Mugs | | taining 60 pkgs. | |
| 1 lb. " | 70 00 | 14-lb. " " 0 06 3/4 | | Pint jars | | per box, \$3.00. | |
| 1 oz. Flat | 9 00 | 30-lb. " " 0 06 1/2 | | Quart jars | | Case of 1/2 lbs. (con | |
| 2 oz. Flat, Ancho. extracts | 18 00 | KNIFE POLISH. | | Eddy's Telegraph, single cases | | taining 120 pkgs. | |
| 2 oz. Square | 21 00 | Nixey's "Cervus" 6d. and 1s. tins | | " " five cases | | per box, \$3.00. | |
| 4 oz. " (corked) | 36 00 | For price list and sliding scale apply W. G. | | Telephone, single cases | | Case of 1/2 lbs. and 1/2 | |
| 8 oz. " | 72 00 | Nixey, 12 Soho Sq. London, Eng. | | " " five cases | | lbs. (containing 30 | |
| Per doz. | | LIQORICE. | | Eagle Parlor, single cases | | 1 lbs. and 50 1/2 lb. | |
| 4 oz. " glass stop extracts | 3 50 | YOUNG & SMYTHE'S LIST. | | " " five cases | | package per box, \$3.00. | |
| 8 oz. " | 7 00 | 5-lb. boxes, wood or paper, per lb. \$0 40 | | " " five cases | | Case of 5c. pkgs (containing 96 pkgs) per | |
| 2 1/2 oz. Round quintessence extracts | 2 00 | Rancy boxes (35 or 50 sticks) per box.. 1 25 | | " " five cases | | box \$3.00 | |
| 4 oz. Jockey decanters | 3 50 | " Ringed" 5 lb. boxes, per lb. 0 40 | | | | | |

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over \$3.20 Per Dozen.
Less Quantity, 3.30 "

GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

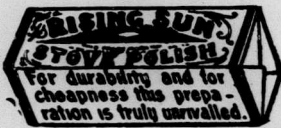
SOAP



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., \$10.70.
Maypole Soap, black, per grs., \$15.30.
Ortolo Soap, per gross \$10.20

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



Per gross
Rising Sun, 6-oz. cakes, 1/2 gross boxes \$ 8 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1/4 gross boxes 10 00
Sun Paste, 5c. size, 1/4 gross boxes 5 00



No. 4—3 dozen in case, per gross 4 80
6—3 dozen in case 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.
No. 1 White or Blue, 4-lb. cartons 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada Laundry " " " 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 06
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons... 0 07 1/2
No. 1 White, bbls. and kegs... 0 04 1/2
Benson's Enamel, per box... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn... 0 06
Canada Pure Corn... 0 04 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., 0 06
6-lb. boxes, sliding covers
(12-lb. boxes each crate) 0 08 1/2

PURE—40-lb. boxes 1-lb. pack... 0 07
48-lb. " 16 3-lb. boxes... 0 07
For puddings, custards, etc.
OSWEGO } 40-lb. boxes, 1-lb. packages... 0 07 1/2
CORN STARCH }
ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles... 0 06
STAROH IN } Silver Gloss... 0 07 1/2
BARRELS } Pure... 0 06 1/2
BEE STARCH.

Cases, 61 pkgs. 48's... \$5.00
1/2 Cases, 32 pkgs. 24's... 2.50
Packages 10c. each.



Cases, each 60 1-lb... 0 35
" " 60 1/2-lb... 0 35
" " 30 1-lb... 0 36
" " 120 1/2-lb... 0 36

TEAS.



SALADA CEYLON.

Wholesale. Retail
Brown Label, 1's... 0 20 0 25
" " 1/2's... 0 21 0 26
Green Label, 1s and 1/2's... 0 22 0 30
Blue Label, 1s, 1/2's, 3/4's and 5/8's... 0 30 0 40
Red Label, 1s and 1/2's... 0 36 0 50
Gold Label, 1/2's... 0 44 0 60



LUDELLA CEYLON, 1'S AND 1/2'S PKGS.

Blue Label, 1's... 0 18 1/2 0 25
Blue Label, 1/2's... 0 19 0 25
Orange Label, 1's and 1/2's... 0 21 0 30
Brown Label, 1's and 1/2's... 0 23 0 40
Green Label, 1/2's... 0 30 0 40
Green Label, 1's and 1/2's... 0 35 0 50
Red Label, 1/2's... 0 40 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c... 0 19
1/2-lb. " " " 0 20
Blue Label, retail at 30c... 0 22
Green Label " 40c... 0 28
Red Label " 50c... 0 35
Orange Label, retail at 60c... 0 42
Gold Label, " 80c... 0 55

CROWN BRAND

Wholesale Retail
Red Label, 1-lb. and 1/2's... 0 35 0 50
Blue Label, 1-lb. and 1/2's... 0 28 0 40
Green Label, 1-lb... 0 19 0 25
Green Label, 1/2's... 0 20 0 25
Japan, 1's... 0 19 0 25



English Breakfast Hopped Tea, 29c. retail, 40c. A. Waddell & Co., agents, Toronto. Samples on application.

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3 1/2's, 5s and 10s... 0 39
Royal Oak, 2 x 3, Solace, 8s... 0 53
Something Good, 7s... 0 48
Chewing—Bobs, 5s and 10s... 0 36
Currency, 1 1/2 oz. bars, spaced 9s... 0 39
Currency, 6s and 10s... 0 38
Old Fox, Narrow 10s... 0 40
Snowshoe, 10% oz. bars, spaced 8s... 0 44
Snowshoe, pound bars, spaced 6s... 0 44
Snowshoe, 2x4, 6s... 0 44
Pay roll, 6s... 0 44

WOODENWARE.

BOECKH BROS. & COMPANY.
Washboards Leader Globe... 1 55
" Improved Globe... 1 65
" Standard Globe... 1 80
" Solid Back Globe... 1 90
" Jubilee (perforated)... 2 10
" Crown... 1 45
F.o.b. Toronto.

Matches, Kodak, per case (200's) 9 boxes to packages, 40 packages to case... 3 30

YEAST.

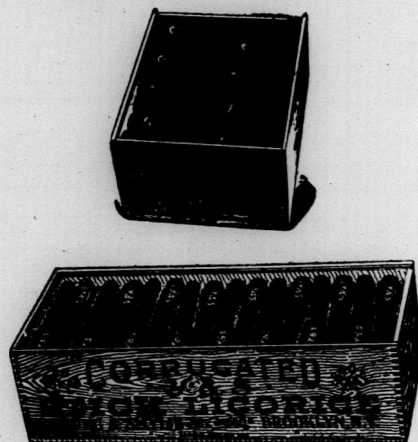
Royal yeast, 3 doz. 5c. pkgs. in case... 1 00

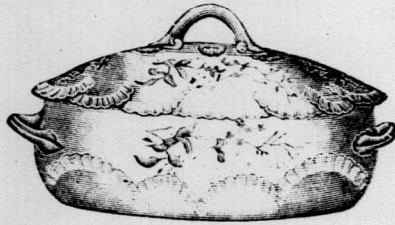
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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. IN PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.





WE HAVE SOME EXTRA GOOD LINES IN

Dinner Sets
Toilet Sets
Printed Ware

in assorted crates and open stock.

Write for prices, illustrations and contents of our assorted packages.

GOWANS, KENT & CO.,
TORONTO AND WINNIPEG.



When Asked His Opinion Of
WETHEY'S
CONDENSED
MINCE MEAT

A certain grocer merely replied:

"I Have No Better Selling Article in My Store."

I have no hesitation in claiming that this is the opinion of all who handle it.

The reason it is so popular is because of its unexcelled deliciousness, purity, wholesomeness.

YOUR WHOLESALE GROCER WILL FILL YOUR ORDER.

J. H. WETHEY,
Sole Manufacturer, ST. CATHARINES, ONT.

Crosse & Blackwell, Limited
Pickles, Sauces, Jams and
Preserved Provisions.

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MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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