

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED  
WEEKLY  
\$200 PER YEAR

VOL. VII.

TORONTO, JULY 28, 1893.

No. 30

# COLMAN'S MUSTARD

BEST ON EARTH



MADRE E. HJO (7 SIZES).

EL PADRE AND CABLE.

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NELSON'S

## Steamship Matches

Guaranteed equal to any in the market.

**REDUCED PRICE**

\$3.10 per Case. Freight prepaid or 5 case lots. Special prices for quantities make known on application.

**H. A. NELSON & SONS**  
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# MOTT'S

## DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND  
LARGEST SALE IN CANADA.

### CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious

### CHOCOLATE-MENIER

Sent Free in your own name

To every one of your customers

Apply to C. Alfred Chouillou, Agent, Montreal

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

THE CANADIAN GROCER

CHRIST<sup>Y</sup> JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

# Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm. I will, for 3 months, sell them to retailers at \$2.40 per doz.

These Pickles are equal if not superior to those for which \$3.20 is paid. A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

A Course of Training at the

*CENTRAL Business College.*

TORONTO AND STRATFORD.

Opens up the road to success in business life. Thousands of former students are now enjoying handsome salaries in many of the best business houses in Canada and the United States.

Why don't you Follow their example?

Fall Term begins MONDAY, SEPT., 4th.

Write for Catalogue.—

SHAW & ELLIOTT, Principals.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

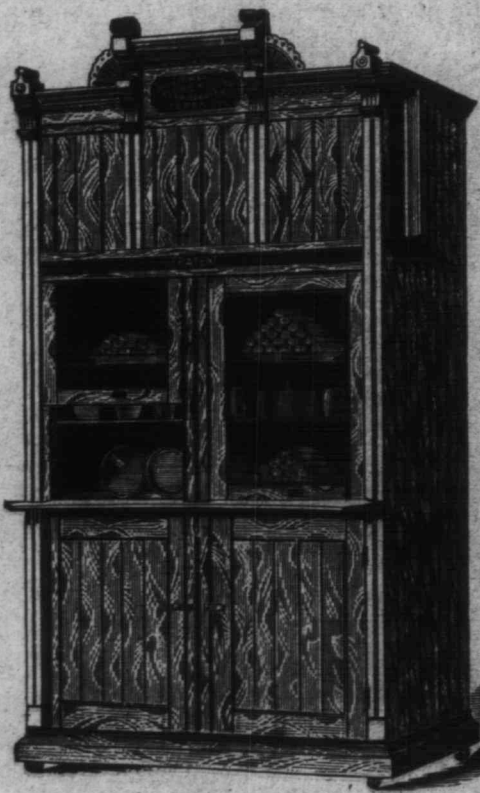
EVERY CAN WARRANTED.

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Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.  
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" W. S. Goodhugh & Co., Montreal  
" Tees & Persse, Winnipeg.



THE PATENT

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# REFRIGERATOR

Manufactured by

## WITHROW & HILLOCK

130 Queen St. East,  
Toronto.

The accompanying cut represents our \$55 Grocer Refrigerator. But we make any size or shape to suit the convenience of our patrons and GUARANTEE satisfaction. We also keep in stock a full line for the use of PRIVATE FAMILIES, HOTELS, BUTCHERS, PROVISION DEALERS, ETC.

Send for Catalogue.

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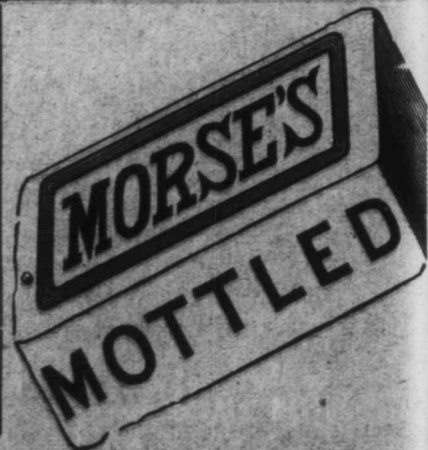
130 Queen St. East,  
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## GROCERY BROKERS

### W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

### THE ST. LAWRENCE SUGAR REFINING CO.,



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“Standard Goods are the best to Handle”

**98 <sup>50</sup>/<sub>100</sub>**  
PER CENT.  
**PURE**

Highest Test  
**BI-CARBONATE  
OF SODA.**

**98 <sup>50</sup>/<sub>100</sub>**  
PER CENT.  
**PURE**

Extra Refined, Packed in Drums, Barrels or Casks, also

Crystal Carbonate, Sal Soda, Soda Ash, Ammonia Ash, Sulphur 99 <sup>50</sup>/<sub>100</sub> pure, and Kindred Products.

**THE UNITED ALKALI CO., Ltd., of Great Britain.**

ARTHUR P. TIPPET & CO., Canadian Agents,

**FRY'S**

If you have  
not tried this

SEND FOR  
A FREE  
SAMPLE

TO



CONCENTRATED . .

**COCOA**

Wholesome  
Pure . . . .

THE STRONGEST FORM  
OF COCOA MADE.

ARTHUR P. TIPPET & CO.,

43 1/2 WELLINGTON STREET EAST, TORONTO.

**COX'S**

1725.



1893.

**Always trustworthy  
Full weights**

ARTHUR P. TIPPET & CO., Agents.

**LAZENBY'S . . .**

TABLE



JELLIES

Made only from the Finest Quality of Gelatine.

# Gillard's New Pickle

Far superior to every other kind.  
The most delicious made.

# Gillard's New Sauce

Is made only from the finest  
ingredients.

Sold retail at 25c. Half Pint Bottle.

Undoubtedly the Best Value offered to Canadian Consumers.

Both these lines are put up by GILLARD & CO., London, England, and sold wholesale by W. H. GILLARD & CO., of Hamilton, who are sole agents for Western Ontario.

A trial of Gillard's New Pickle will convince the most conservative that nothing has been offered that will compare with them in quality and flavor.

**YOU MUST TRY THEM  
TO BE THE JUDGE.**

Once tried, consumers cannot resist the temptation to buy again. Put up 2 dozen in a case, and trial orders filled at the 5 case price.

**Enquiries Solicited. Orders Promptly Executed. Satisfaction Guaranteed.**

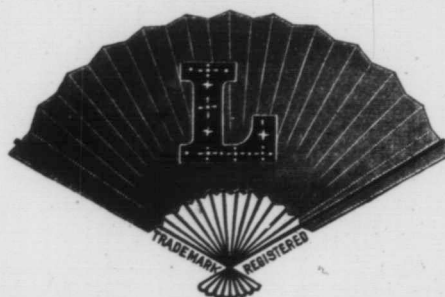
Every retailer in the City of Hamilton is selling these goods. They cost a little more than ordinary goods, but no objection is made on the part of Canadian consumers to pay a fair price for a really first-class article.

**W. H. Gillard & Co.,** Wholesale Grocers, Teas, Spice Dealers, **Hamilton, Ontario.**

**Edward Adams & Co.,** Established 1844, **London, Ont.**

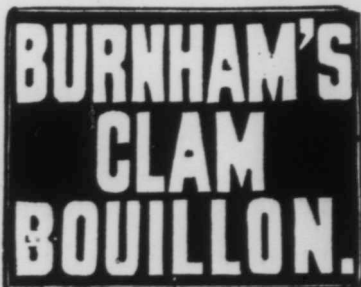
Importers of the Celebrated **"Fan" Brand Teas.**

- Rose's Lime Juice, Qt. Bottles.
- Morton's Raspberry Vinegar, Qt. Bottles
- " White Wine " " "
- " Crystal " " "
- Keiller's Dundee Marmalade, 1 lb. Jars.
- " " " 1/2 lb. Tins.



*New  
Morning  
Congous*

GILLARDS' LONDON PICKLES. ROBERTS' TABLE JELLIES AND CREAMS



## IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A. R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

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J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.

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There is a good deal of talk in England these days about adulterated Danish butter. The Danes are ranked among the best butter makers in the world and much of the increased attention which Australian and New Zealand butter has lately received in the English market has been due to their adopting to some extent the Danish creamery system. Lately however a good deal of complaint has been heard in England regarding the Danish article. It is charged that some of it is being sent into Great Britain fraudulently adulterated with water, but marked, at the same time: "Guaranteed pure butter." The maximum percentage of water allowed by the authorities is 15. Some of the boards of trade at the consuming centres have from time to time taken legal proceedings and had the butter confiscated and the importers fined. Partly no doubt as a result of this the imports of Danish butter into Great Britain last year exhibited a slight decline.

The Danish Government seems to have a jealous regard for the country's reputation as a butter maker. Margarine factories find it difficult to establish themselves there, owing to rigid restrictions. Last year two large factories pulled up pegs and settled in England, where they found the conditions more congenial. Now, in view of the new danger

that threatens the Danish butter industry, the government of that country has asked the British Government to co-operate in a convention directed against the adulterated butter trade. Over this proposal has arisen some discussion both in and out of Parliament. The British Board of Agriculture, although it has not, as far as we know, finally given its answer, does not seem to favor the proposal. The reason is that "a free country could not interfere with the importation of adulterated food stuff provided it was healthy and pleasant." This plea is accounted weak by those who favor the proposal, and is scarcely in accord with the policy that has been pursued of late of prosecuting farmers whose butter was found to contain more than the maximum 15 per cent. of water. "It was unfair to the British farmer and to the honest foreign producer that they should be handicapped in the present competition by the profit arising out of fraudulent adulteration of foreign butter," remarked a member of the House of Lords, who added: "It was also unjust to the retailers that they might be convicted of innocently selling such adulterated butter as genuine."

This Danish butter matter again revives an important question. Unquestionably there are adulterations that do not injure. And these it is the duty of governments to, as a rule, regulate, not prohibit. Water is not injurious to butter. In fact butter free of water does not exist. But the wrong is done when an excessive amount is allowed to remain with fraudulent intent. Although the British Society of Analysts have fixed the permissible quantity of water in butter at 15 per cent., there being no statutory law governing the matter, all authorities are not unanimous on that figure. But in the matter of the Danish adulterations there does not appear to be any question as to intent. To

prosecute under such conditions is only right and proper; and while Denmark's honesty of purpose in proposing a conference is to be commended, the question as to whether England shall or shall not agree to it is a delicate one to decide.

A contemporary remarks that "the best plan is to advertise for a reputation and not for a 'store scouring.'" This is true enough, but it is nevertheless just as necessary to sometimes advertise "a store scouring," or clearing sale as it is commonly called, as for a reputation. The latter requires continual and systematic advertising; the former is special. No matter how careful a buyer a merchant may be, he will at the end of different seasons find himself with certain goods in stock which, either because of the fickleness of fashion or the unusual character of the season, are undesirable. Even if the goods are staples and might be sold if carried over to the next season, there are a good many whose financial strength would scarcely be equal to the task. The proper course for merchants who find themselves in such a position is obvious. In justice both to themselves and their creditors it is their duty to try and dispose of the goods in question. And we have yet to hear of a better way than through the medium of clearing sales. If a better way can be found, why by all means adopt it. But in lieu of something better, start clearing sales when you want to get rid of superfluous stocks. But when you start one, be honest about it. Do not say you have fifty thousand dollars' worth to be sold when you have not perhaps half that amount, or that you are selling for fifty cents something that ordinarily sells for one dollar. In a word, do not deceive people. There are always a number of people on the lookout for bargains. Advertise right, make your

display of goods neat and attractive and you will catch customers. Be live and pushing, but be honest.

A clean and attractive wagon and a clean and attractive store should go together. Too often they do not. Even some grocers who are financially able to turn out a first-class rig do not. Appearances go a long way with some people. From appearances they form their impressions, and if the one is not inviting the other is not good. Make, then, the best appearance you can in the matter of the delivery wagon as well as in your store or yourself and clerks. Besides those who from a point of cleanliness like to see an attractive wagon—are those who are actuated by pride. A nicely appointed wagon drawn by a prancing horse and being driven up to their door by a smart looking young man makes them swell out with almost as much pride as if the turn out was their own. They have perhaps been trying to give their neighbors the impression that they are "somebody," and to have a first-class grocery wagon driven up to their door will, of course, assist in the premises. They are dealing with a first-class grocer and so of course must be "somebody." No grocer is warranted in going beyond his means in the matter of a delivery wagon any more than in any other particular. All that he is justified in doing is to go just as far as the size of his capital will permit, and no further.

Grocers cannot too frequently impress upon their customers the observance of common-sense rules regarding the use of canned goods. Time and again have the public been warned against leaving the vegetables, fish or meats, or whatever it may be, in the can after it has been opened, but again and again has the warning gone unheeded. And if the victims who sometimes experience illness because of their own or somebody's carelessness were the only ones to suffer it would probably not be regretted as long as the consequences were not serious. It would teach them a lesson. But the trouble is that the canned goods trade is injured wherever the illness is announced, and that, it can be guaranteed, will be in a good many places. An English exchange to hand chronicles the illness of a young man through eating canned salmon that had been left for some time exposed in an open tin. There is no more danger from eating canned goods than any other food product if certain simple rules are complied with, but if these are disobeyed penalties are just as likely to follow as in the case of the breaking of any other law. Canned goods are more and more becoming a staple article of food notwithstanding the many obstacles, in the way of prejudices, that they have had to surmount, but this is all the more reason why consumers should have pointed out to

them where the safety marks ends and the danger point begins.

Business matters that require prompt attention are many. Among them none probably more so than the answering of letters; and yet there are merchants who are sadly remiss in this particular. Negligence in the answering of letters suggests carelessness and lack of attention to business, and when this idea obtains look out for your credit. Just as sure as two and two make four will it decay, and when your credit is gone, where are you? Like a vessel drifting to destruction, the keel of your business is already grating on the rocks of bankruptcy, for without credit you cannot do business. Protect it, therefore, as you would your good name. Procrastination is probably the cause, more than any other, of letters going unanswered. Some wholesalers tell us they cannot get answers from some customers until, after repeated writing, they threaten legal proceedings. This is not right. It is not business. No matter what a man's financial condition may be he should not omit to answer promptly the letters of every creditor. If he is not in a position to meet his obligation let him say so. Nothing is lost by being honest and outspoken. Men admire straightforwardness in their fellows. But he who tries to hide behind the hedge of silence gains nothing by it. On the contrary he loses, for his very silence creates suspicion, and where there is suspicion a calm and unprejudiced view of the conditions is often prevented. If you have not a set time for answering your letters appoint one and religiously stick to it. There is nothing like system in letter writing as well as in everything else.

The grain blockage at Kingston does not show much sign of improvement and some of the vessel owners have already begun suits for damages against consignors. Interference with the movement of merchandise is to be deplored at any time, but now, when trade needs all the encouragement possible, it is still more regrettable.

#### CHATS WITH BUSINESS MEN.

"O, say," remarked Robert Stewart of Eby, Blain & Co.'s to me Saturday as he threw his leg over a corner of W. H. Seyler's desk, "I was at Jie D. Stewart's place one day this week. Who's Jie D.? Don't you know? Why he was at one time Eby-Blain's representative in the northwestern part of the province. Now he sits, like the Psalmist of old, under his own vine and fig tree—he has them both—at Russelldale, near Mitchell, where he is justice of the peace and lord of all he surveys."

"And yes," interrupted the poetical Mr. Seyler, "he has every opportunity to ruminate and mount his rural pegasis and soar to the heights of Olympus. Jie D. is a poet you know."

"He has got just a regular Garden of Eden," enthusiastically continued Mr.

Stewart, "and his door is always open to the wayside travellers. He has got the most delightful fifteen acres I ever set eyes upon. There are roses galore—and such roses! Why, he is celebrated for them the country round. When I went into Mitchell with one in my coat, I was hailed by the remark, 'O, you've been out to Jie D's.' He makes a specialty of Jersey cattle, and makes the finest butter in the country. And, by-the-by, he raises dogs on the side. Then he's noted as an horticulturist, and even in New York State he is quoted as an authority."

"Yes, and he's got some of the finest Scotch whisky in the country," chimed in Mr. Seyler.

"O, but he's got better than that, Seyler," rejoined Mr. Stewart, as, with a I-know-whereof-I-am-speaking look, he tapped that gentleman on the shoulder, "he's got some sparkling wine, and it's his own make, too. The people up that way think a lot of Jie D., I can tell you. Words fail to adequately describe the man's hospitality. If a traveler goes in there and expects to get out in ten minutes, he never made a greater mistake in his life."

"Well, we travelers may be a nuisance sometimes, but I think we have our rights as well as other people," said a city traveler the other day.

"What's the matter now?" I queried.

"O, I'm mad. Well, I tell you. Several of us travelers had been given to understand by—perhaps I hadn't better mention names. Well, by a west end grocer who has been pretty successful, that if we would call at a certain time he would let us know his decision regarding the samples of tea that had been left with him. We called at the appointed time. He was there. Without saying anything, he went into his book-keeper. He remained there just one hour. When he came out, Blank, one of the travelers, asked him if he had tested the tea. 'No,' he replied. 'I'm not going to test them to-day.' We were all mad as hatters. Blank was fuming. He used language that the Speaker of the House of Commons would have ruled out of order, but we thought it quite in order, and as he dressed that grocer down the air became strongly impregnated with sulphur and we had to get out. But, say, joking aside, don't you think that the treatment we received was shabby? Even if he found that he couldn't keep his agreement with us, shouldn't he, in common decency, have told us so, and not kept us waiting an hour and then letting us find out for ourselves?"

W. L. Hunter, who represents J. W. Lang & Co. in the Midland counties, told me Saturday that the spring wheat in that part of the province is looking first-class. "The straw," he explained, "is short but the head is heavy. The hay crop is enormous and dealers are going through the country buying it up for export. They are paying half the money down and the balance when delivery is made. The merchants in that part of the country are in excellent spirits.

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## RETAILERS AND CREDIT.

Retail dealers are often perplexed as to how to deal with slow-paying customers says Ironmonger. The dealers need the money for their goods, and at the same time they want to hold all the custom possible, and they fear to offend patrons by too sharp and persistent dunning. The ideal condition of trade would be, that the merchant should receive the pay at the same time the sale is made. Some merchants are able to carry on business on a cash basis, but to the majority this seems an impossibility. Whether this assumption is strictly correct or not we do not here undertake to say. Accepting the condition of trade as it actually is, it is certainly true that to many merchants the severest trial they meet in business is to collect the pay for goods sold. This is one of the crucial tests of a successful merchant. That a dealer, to be successful, must have a practical knowledge of the goods he handles; that he must know the wants of his patrons and be able to supply them satisfactorily; that he must keep posted on the markets and be prepared to buy closely; that he must buy discriminatingly and wisely; that he must keep the public informed of what he has to offer and so display his goods and employ such salesmen, and conduct the details of his business so as to attract customers, these are all points not to be overlooked. But suppose all these matters to have been attended to in a most scrupulous manner, and that he has disposed of a large amount of goods at fair prices, does this make him a successful merchant? Not necessarily. The question remains to be answered whether he has received pay for the goods. It is no trick at all to do business on the benevolent plan of trusting anybody and everybody and giving them all the time they want in which to pay for the goods. That is, it would be no trick to keep this up for a time, but eventually the merchant will find himself unable to purchase goods to keep his store running, unless he can command the resources of a national treasury, or enter upon ways which do not stop short of Canada or the State penitentiary. It requires tact to keep collections up closely and hold trade steadily. This train of thought was suggested by a letter The Ironmonger recently received asking advice upon this matter of collections. The opinion of business men who have had years of experience in such matters and who are successful in meeting such cases, would be more to the point, and we would be glad to have such contribute their views. It is, of course, useless to give advice to apply in individual cases. There are too many unknown conditions to admit of this, but general principles may be stated which may be of some help. It would be very easy, in trying to answer our correspondent's inquiry, to say, sell only for cash; or in individual instances to advise instant suing. This summary manner of dis-

posing of the inquiry would not be at all satisfactory. Coming at it in a different way we may say to begin with, that a retail merchant ought not to grant sixty days credit. Bills should be payable on the first day of every month, accounts running beyond that time would be past due. The date when an account is due should be stated on the bill head or statement. Not every merchant would consider it wise to call only once in fifteen days for an overdue account. There are, of course, all sorts of ways of dunning a man. One man will dun a debtor frequently and with sufficient sharpness to make the impression unmistakable that he is in earnest and yet do it with such tact and good nature as to keep his debtor in good feeling and make him say to himself, "Brown's a good fellow, and I must manage to pay that account by Saturday night at the latest." Make your debtors feel the justice of your claim so strongly that they will stir up their debtors to come to time. If a collector does not secure pay for an account when due, he should get the debtor to set a day—as early as a one as possible, when he will pay it, and be on hand at the date without fail to receive the amount. If the debtor fails to come to time, he should be given to understand that the merchant has gone on with his business arrangements on the basis of faith in the integrity of the debtor's word, and that the least that can now be done is to close the account by note, which the merchant can use temporarily in lieu of cash. Every merchant will be greatly aided in finding the best method of treating individual cases by seeing what tactics his debtors pursue with the dry goods merchant, the grocer, the tailor, the milliner, the butcher, the doctor, etc. If they are in debt to all these people they can hardly be called "good," and the quicker their career of credit is cut short the better. If they pay others and stand off the hardware dealer, it is not to the latter's credit if he allows the game to be kept up. Many merchants lay too much stress on their fear of losing custom by collecting accounts closely. A man who has the right qualities for a successful merchant will keep his accounts closely collected up, and will at the same time hold his customers, even customers who would be slow pay if he allowed them to be. By showing care, diligence, energy and persistence, even in pursuing collections, a merchant will command the respect of his patrons. "Business is business," and a man will be honored for conducting his business in accordance with correct business principles. A man who is thus able to command his capital, and has it in shape to turn it over several times a year, is in better position to serve his customers satisfactorily, and as a rule will so serve them in prices, quality and variety of goods, than one who is cramped by slow-paying patronage. It does not take customers—the customers best worth having—long to find out the truth of this, and it has a correspondingly beneficial effect upon business.

## STOCKS EVAPORATED APPLES.

The stocks of evaporated apples are light; lighter, it is estimated, than they were last season, and are being held in the stores and in cold storage in about equal proportions. Holders who have their goods in cold storage are inclined to carry them over rather than cut prices, but there are a large contingent in the trade who want to see their floors entirely bare when the new apples begin to arrive in the fall, and in consequence are not so anxious as to "what shall we sell our goods at?" as to the question, "who will buy them?" This naturally induces a weak, unsettled feeling and enables buyers to pick up what goods they may want for immediate use at about their own terms, and such is the state of the market at the present moment. It is likely to remain so until September, when, according to precedent, the fall business should start up and trade become again active. We are now between the season of the old and new, and while holders are desirous of disposing of last year's goods, buyers in their turn are waiting for the new crop to arrive and then purchase only what they need for immediate use. Parties who usually take one hundred or two hundred boxes at a time now take twenty-five, and it is not long since we saw a well-known buyer who generally buys in large lots negotiating for half a dozen boxes.—N.Y. Journal of Commerce.

## ENGLISH MACKEREL CATCH.

The latest advices from the English coast indicate that fishermen have taken only a very moderate quantity of mackerel thus far this month. These advices are not as complete or satisfactory as might be desired, since the bulk of the fleet is afloat and the information obtained therefrom obtained in a most primitive way. Fishermen, like nearly everyone else who has something at stake, naturally trim for their own interest. It would seem, however, that the catch during the past fortnight has been disappointing. There is no gainsaying the fact the receipts have been light during the interval, and that prices have advanced \$1 to \$2 from the extreme lowest point of the season here and in the New England markets. Some few early-caught Irish and Norway mackerel have been brought forward, and Nova Scotia has furnished a fairly liberal quantity. But the supply from these sources has been about all distributed, leaving stocks rather light at this point. Regarding prospects for future supplies from Ireland and Norway nothing tangible comes to the surface, nor could any reliable news hardly be expected. The indications are, however, that no decided change can reasonably be looked for during the next month or six weeks unless fishermen are phenomenally fortunate in securing goods.—N.Y. Journal of Commerce.

### THE WHOLESALERS' VACATION.

THE GROCER has much pleasure this week in calling the attention of its readers to the engravings presented herewith, and we feel sure our efforts to present an exact and lifelike reproduction of the wholesale dealers of this city and suburbs (Hamilton) will be duly appreciated. We are chary of boasting of our efforts to please the trade, but it is with a considerable degree of inward satisfaction that we present this work of art to our readers. It has been the aim of this journal to bring the two branches of the grocery trade into closer communi-

ties season to follow these merchant princes to their rural lairs and keep the trade in touch with their doings.

The first sketch, as can readily be seen, is a representation of the arrival of the grocers at a country farm house on the shores of beautiful Lake Simcoe. It is apparent, from the position of Col. John I. Davidson near the gate that he is bent on drilling an awkward squad of the 48th Highlanders, and drumming up the recalcitrant recruits through the broken gate. Quartermaster Adams, with his Glengary cap, is apparently shocked and outraged at the attempt of H. P. Eck-



cation with one another, and, while highly gratified with past efforts, we think a presentation of the august wholesale grocers in naturae will be conducive to more than fraternal feeling. During the days when Sirius is the star of stars, when it becomes necessary to carefully muzzle man's faithful friend, the dog, our reporter and artist find it very difficult to fill their respective columns with matter owing to the absence from the city of the heads of the wholesale grocery houses, and to such an extent has this dearth of news grown that our reporter in desperation decided

ardt to induce him to wear a pair of hoopskirts to cover his "Hieland legs." A very accurate likeness is that of James Ince, jr., in full rig, on the stonewall fence, Sunday hat, cane and all, while on the opposite fence may be seen Capt. Bennett, of the Q.O.R., on his dignity, while Napoleon Hay the Silent is pondering over a remark on lumbering made by his neighbors, Willie and Charlie Warren. Mr. Hugh Blain's patriarchal and beneficent countenance can readily be distinguished in the group in the foreground in deep converse with his partner J. F. Eby, while Policeman Wills,

of the Board of Trade is arbitrating between Willie Keighley and Tommy Kinnear as to the possession of the "still." The empty flask on the ground beside Wills did not fall out of that officer's pocket, but was intentionally dropped by J. W. Lang's manager, Mr. Massie, who, after emptying it, is accusing Willie Ince of "getting the drop on the gang." The four prominent parties in the foreground are the Hamilton contingent, W. H. Gillard and Balfour, investigating the contents of a bottle of mineral water for which the latter is the Canadian agent, but the look on Gillard's face is very, very suggestive. He doesn't apparently believe that Balfour brought mineral water along. Bristol, with the Uncle Sam "beaver" on his head, is inducing the innocent Mewburn to come over and sample the fir—mineral water. Everybody knows the heathen Chinese in the centre—Lumbers is too well known through his attempt to "bust" the iniquitous Guild. He apparently wants to join the hoopskirt crowd again. John Sloan and his partner are examining their boot to see if there is anything in it, snakes or other vicious country reptile. John has just returned from a two weeks' outing with the Governor-General's Body Guard on the top of Wells' Hill, and it is not unlikely that there is something in the boot. Cavalry men, like London coaches, always carry "something" in the "boot." The astonished countenance of A. M. Smith is easily recognized peering over the wall by the side of the dude. Altogether the grocers are a happy lot and our artist is particularly happy in obtaining such exact likenesses of the guild and its satellites.

Very little comment is necessary on the second cut. It speaks for itself. It is the grocers' happiest moment—they are fishing, most of them for "suckers," but some of them are getting bitten or stung by the feelers of a catfish or letting an eel slip through their fingers. A lamentable accident has befallen James Ince. He is getting a bath, while it may be observed that John I. Davidson and his partner are struggling with Lumbers for a prize fish. Lumbers' pole is busted, and the cunning 48th's colonel is getting the forward end of the line as usual. Oh, everybody is supremely happy, even the birds in the air and in the trees are having a glorious time, and the poor little worms are making a bee line from the "frying-pan into the fire."

We feel sure our readers will appreciate our efforts to interest them during the hot spell in furnishing them with two such lifelike pictures as the above, and when the enormous expense of their production is considered the appreciation will no doubt be much keener. We hope at some future time to present the august Guild in as fully an interesting manner as the foregoing. Our reporter

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has only one word of apology to make, and that is to those members of the guild whom the artist failed to catch, but an assurance of future attention is hereby given.

### PRODUCTION OF BEER IN EUROPE.

Temps publishes some interesting particulars with regard to the quantity of beer which is now brewed in Europe, the figures given representing the average of the last five years. According to these figures the total quantity brewed is 3,105,000,000 gallons, Germany coming first with a production of 1,071,066,105 gallons, of which 644,752,505 gallons are brewed in North Germany, 344,830,305 gallons in Bavaria, 70,953,750 gallons in Wurtemberg, 56,445,840 gallons in Baden, and 17,083,305 gallons in Alsace-Lorraine. Great Britain comes next with a total of 874,192,275 gallons while Austria-Hungary is third with a total of 308,889,675 gallons; while France follows with about 225,000,000 gallons. These are the only countries in which the production reaches 100,000,000 gallons, but relatively to their population, Denmark, with 49,185,000 gallons brewed, and Norway with 38,304,990, have a much larger production than most of the others. But Russia, with its vast area and large population, produces only 65,892,870 gallons, while the quantity of beer produced in other countries is: Switzerland, 26,694,495 gallons; Spain, 23,062,500 gallons; Turkey, 3,150,000 gallons; Italy, 3,099,665; Roumania, 2,225,000; Luxemburg and Servia, 2,092,500 gallons each; and Greece, 150,345 gallons. The Temps adds that the average quantity of beer brewed out of Europe is 830,668,815 in the United States, 36,258,940 in Australia, and 4,966,020 in Japan. From the foregoing it is seen that Germany and Great Britain only brew a larger quantity of beer annually than the United States.

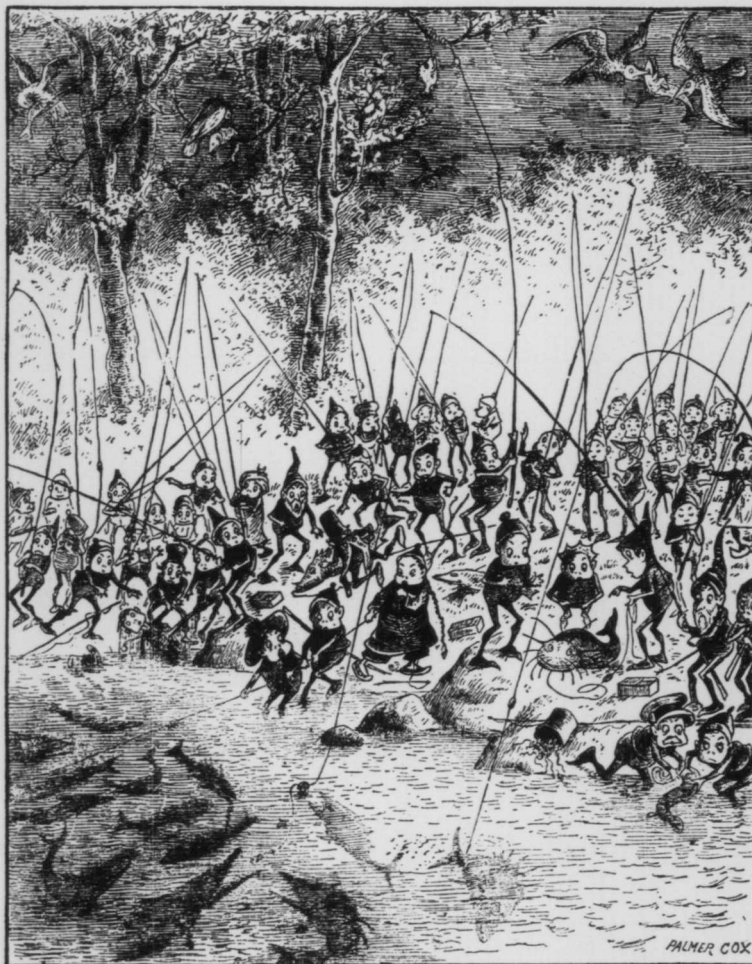
### DEPARTMENT STORES.

The notion that the best way for retail grocers to meet the competition of department stores or bazaars that sell groceries is by "carrying the war into Africa," finds some support in recent developments in the wholesale grocery trade in St. Louis. The Grocer of that city quotes a member of a large jobbing house there as follows: "There is no money in the average grocery staples. A man would go to the poorhouse if he got no other profit than 2-16 of a cent a pound on sugar. We are compelled for self-preservation and self-protection to take up goods that bring more remunerative returns than those which have heretofore furnished a living for grocers, so that to-day we sell pretty nearly everything under the sun."

Looking over the price list of this concern, which is published in the above

mentioned paper, we find quoted, in addition to articles handled by New York wholesale grocers, a large list, including the following items: House-furnishing goods, tinware, glassware, washing machines, carts, waggons and buggies, cutlery, lanterns, hand lamps, sewing machines, cotton batting, churns, combs, harmonicas, horse shoes, fishing lines, leather and findings, school primers, show cases, etc.—articles which in this city would certainly not be looked for in a wholesale grocer's stock. At the same time there is a tendency here to extend the list of articles sold by grocery jobbers, and in time, perhaps, as multi-

eral stocks, which the wholesaler in the grocery line thinks he might as well supply as not. A great many of the country customers of Eastern jobbers handle general merchandise, hence the tendency of the jobbers to constantly increase the number of articles in their stocks. Now, if it pays wholesalers to do this, why should it not pay their city customers to try the same plan? Groceries and dry goods might not combine well in a small store, but there are many things that could be added to a stock of groceries that would help the sale of the latter, afford a good profit and draw trade. Toilet articles, stationery, crockery and



"And fish of every scale and fin  
On every side were gathered in."

farious an assortment of merchandise as the above list comprises will be found in the West Side jobbing houses in this city. It may be as the person quoted by our St. Louis contemporary claims, that the narrow margin of profit on groceries has forced the St. Louis jobbers to handle general merchandise, but we believe the desire to expand the business of each wholesaler is at the bottom of the change. Then the retail department stores have set the wholesalers an example which is easy to follow, as the majority of western retailers handle gen-

glassware, a full line of confectionery, a soda and root beer fountain, and what are known in the wholesale dry goods trade as notions might be more generally added to the grocery stock in cities and towns, when trade is stagnant and competition keen. The big retail dry goods dealers, in going back to first principles and carrying as general a line of merchandise as was carried by the storekeepers of colonial days, have displayed a spirit of enterprise that deserves success, and whether willing or not, the grocers ultimately may be forced in self-defence to follow in their footsteps.—Merchants' Review.

## THE GROCER'S TELEPHONE.

"I say," said a grocer to me the other day, "why don't you write something about the telephone?"

"What do you mean?" I asked.

"Why," said he, "to try and put a stop to this abominable nuisance."

"What nuisance?"

"What nuisance! Why, don't you know? I'll tell you," said he. "Now take out your pencil and put it down just as I tell you, for it is all as true as gospel."

"All right, sir," I replied, as I whipped out my pencil.

"Last Saturday," said he, "was a very busy day with me. I had about six or eight customers in the store, all waiting to get served, when suddenly ring-a-ring went the telephone bell. Being busy I thought the person at the other end, whoever it was, could wait a little while, so I went on attending to my customers. I had just got about half through and was putting an order down, when off she went again, and I had to leave my customer and attend to the confounded thing. I put my ear to the tube and you can imagine how I felt when, instead of an order, or anyone on business, this is what I heard: 'Hello there.' 'Hello,' I answered, 'what do you want.' 'Hello,' came over the wire again, 'is that Mr. D.?' 'Yes,' I replied. 'Well, will you send your boy over to tell my wife I will meet her down at King and Yonge to-day at 3 o'clock?' 'All right, sir,' I replied. 'Now be sure and don't forget,' he said, 'for if you do it will put me in an awful mess.' 'All right, sir,' I said, and rang off. That man don't spend twenty dollars a year with me, and his wife lives half a mile from here. I had to send my boy on purpose with the message, and besides the nuisance to my customer there were about two loads of groceries on the floor waiting to be delivered. I sent the boy, and then resumed finishing my customer's order. She was impatient and I don't think I got an order for half what she really wanted just through being disturbed."

"In a reasonable time the boy returned and informed me that the lady was out. In a few minutes more the bell rang again just as I was in the middle of adding up a customer's account. The noise threw me out, so I started to go over it again, but the confounded bell kept dinging in my ears so that I had to leave the account and attend to it. I was considerably nettled, and on going to the instrument I felt very much like eating someone. 'Well, what is the matter now,' I said. 'Is that Mr. D.?' was the question sent back. 'Yes, it is,' I said. 'Well, if that is you, did you send the message to my wife that I told you?' 'Yes, I did.' 'Well, what did she say?' 'She said nothing.' 'Eh? Why, how is that?' 'She was not in.' 'Well, didn't

I tell you if she was not in to send the boy to Mrs. Thompson's?' (Mrs. Thompson lives two blocks away.) 'No, you did not.' 'Yes, I did. I told you distinctly that if she was not at home to send him to Mrs. Thompson's.' 'Well,' I replied, 'if you did, I did not hear you.' 'I did. I told you distinctly. You had better send him over at once, will you?' 'Yes,' I answered. 'Now, don't forget.'

"How did I feel? Well, I felt like drowning him. I sent the boy after having promised him I would. The boy had just been gone a minute and I had got started to wait on another customer, when in came a girl, walking right up in front of the customer. She said: 'If you please would you mind telephoning down to Eaton's and ask them why they did not send Miss Bell's hat and when it will be up.' 'What is their number,' I asked. 'I don't know,' she said. So I had to take about two or three minutes to find the number. After a little time I found the manager of the right department and he said he would make enquiries. It took about five minutes for him to do that; at last he returned and said the reason it was not sent up was because it was raining the night before and they were afraid of its getting spoiled. I gave the message to the girl and she said, 'Will you please ask him what time it will be up.' I did so, and she went away satisfied, but a customer had to stand waiting until the performance was over, and one who came in, having to catch the train, had to leave without getting served. The boy by this time had got back and told me that the man's wife was not at Mrs. Thompson's. She did not get the message, and he—Well, I don't know what he did.

"But I had hardly got started with another customer before the bell rang again, and I had to leave the customer and attend to it again. 'Hello,' said a voice at the other end. 'Hello,' I said, 'what the—What in cinder do you want?' 'Eh, what's that?' said the voice at the other end. 'I said what do you want.' 'I want to know if that is D., the grocer?' 'Yes it is,' I said, 'if you have any business to transact let me have it. I'm in a hurry.' 'Oh, that's you, is it?' said a voice. 'Yes, it's me.' 'Well, would you be so kind as to let your boy run over to my wife and tell her I have an invite to see the Spanish caravals, and I want her to meet me at the office to-day to make arrangements. There is one or two friends we will have to call on, so please don't forget, as she is just dying to see them.' 'All right,' I said, 'is that all?' 'Yes, I think so. But, say, don't forget.' I rang off, and again apologized to my customer. Of course, she said it was all right, but I could see she was very much displeased.

"I would not mind if they were messages of importance or cases of life and

death, or if they were regular customers, but the cheek of them to expect me to keep a boy for their use, as well as waste my time answering the 'phone for them and putting my customers to the great inconvenience of having to wait till they got through; but that is not all. Why there is a lot of these people come into the store and ask for the use of your telephone, and they would spend an hour, and sometimes longer, while other people and even myself have to wait until they get through. Why, there is that lady who just passed, Miss M.; you know her. That tall lady with the reddish hair."

"Yes, I know her. She is Col. M.'s daughter. I know her well."

"Well, sir, she came into the store the other day and asked if she could use the telephone. I said she could. She rang up eight or ten different parties and asked them to dinner. She gave each one a message with a conversation sandwiched in between. Well, she did that regular once or twice a week, and it did not matter who was waiting for the 'phone, they had to wait until she got through. At last I got so disgusted with her that I told her it was out of order, and the telephone operator got to know her voice so well that she has gone to as many as half a dozen or more 'phones only to be told by the operator that they were out of order. I asked the operator why it was. She told me: 'Oh, I know that girl. She is a perfect nuisance. Let her send her invitations by post like other people.' Well sir, I had just got through with her one day when in came two rather nice looking girls, and the taller of the two asked me for the use of my telephone. I gave permission. Two minutes afterwards I was sorry for doing so, because they occupied fully half an hour, and this is what they said: 'Hello, central. Is that you central? Well, give me 7—, please. Thank you. Oh, is that you, Tom? How are you to-day. Quite well. Oh, I'm so glad. I was afraid you would be sick after Friday night. Oh, I'm so glad. Jessie is here with me. Wouldn't you like to be here? I know you would. She wants me to give you her love. Don't you believe it? Well she does, and say, I saw you down town yesterday driving with a young lady, and, say, I'm jealous. What for? Oh, you know. Don't you really? Yes, you do. I know the young lady who was with you. Yes, I do. Oh, it's no use of your trying to get out of it. I feel awful bad. I've a good mind not to speak to you again. You are naughty. Yes, you are. Oh, you silly boy, what did you want to do that for: I'm surprised. Oh, I'm shocked. I could not believe it. You did not tell me her name. Won't you tell me? I won't tell if you do. It starts with M. What's the next letter? O? Mo—, Montgomery? Is that it? What is it? Oh, that is real mean of you now. Why won't you tell me? If you don't tell me her name I won't speak to you again, no never. Say, I'm going out for a drive to-morrow evening. Will you come? Yes, I'll take you. I'll forgive you. Will you come?' I don't know how much longer they would have stayed," said the grocer, "but they became aware that two travellers were snickering at them, and they stopped, much to my gratification. Some people would not believe this, but it is true. And that is the abominable nuisance I want you to write about and try and put down." C.T.

**HAVE YOU?** Ordered any of those cheap Japans at 15 to 18 cents? If not, get in before they are cleaned out. It won't take long.

**HAVE YOU?** Had a bundle of that hard cured Table Codfish. It is away up in quality and is pleasing well. . . . .

**HAVE YOU?** Given our Mail Order Department a trial. We have paid particular attention to this and it has been a big success. We ship quick, and make the prices right. Try us.

**Lucas, Steele & Bristol,**

Wholesale Grocers.

HAMILTON, ONT.

**Pettijohn's  
California**



**Breakfast  
Food . . .**

Packed 3 Doz. 2 lb. Packages in Case.

Try a Sample Case.

**James Turner & Co.,** Wholesale Grocers, **Hamilton.**

Extra values in New Season's Japan Teas.

Extra values in New Season's Congous.

Extra values in Ceylons and Assams.

Extra values in Dargeelings.

Extra values in Blue Mountain Coffee.

Write us for samples.



**BALFOUR & CO.,** Wholesale Grocers and Importers of Teas, **Hamilton**



We are offering **Special Values** in \_\_\_\_\_

**- - Indian Pekoe Souchongs**

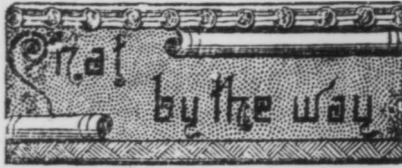
DIRECT SHIPMENTS UNOPENED IN LONDON.

Packed in half-chests from 18c. to 20c.

.. WRITE FOR SAMPLES ..

**STEEL, HAYTER & CO., Toronto**

Proprietors of the well-known "MONSOON" Brand, Pure Indian Tea.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

All the boot and shoe merchants in London have decided to close their stores on Wednesday afternoons during July and August.

England likes cheese, and imports 180,000 tons annually, besides using most of the great quantity which she makes herself.

Walter A. Strowger, manager of the Ireland National Food Co., has been elected a member of the Toronto Board of Trade.

The apple crop will be very short in this district. It will be still worse in the northern portion of New York State.—Whig, Kingston.

As high as \$4.25 per gallon for smuggled rum and \$3.15 for smuggled whiskey was obtained at auction at the Government Customs' sale.

Saturday was the last day of the Industrial Fair, Winnipeg, which proved a great financial success, the attendance being away beyond that of former years.

It is said that the gooseberry yield will be a big failure this year in the neighborhood of Kingston on account of the ground becoming so hard around the bushes.

The annual combined picnic of the employees of John Taylor & Co. and R. & T. Watson took place at Wilson Park, N.Y., on Friday last by steamer Garden City.

All peddlers in Victoria, B.C., will now have to pay a semi-annual license of \$20. Heretofore the license has varied, peddlers of certain wares being charged less than peddlers of other goods.

A villager passing William Scott & Co.'s general store, Brucefield, the other morning, discovered two men burglarizing the establishment, and immediately gave the alarm. After a lively tussle both burglars were captured and taken to Clinton jail.

The Winnipeg Board of Trade met jointly with the City Council and passed unanimously a resolution urging the Dominion Government to re-establish the river police force, the port being now virtually without any protection, to the great prejudice to trade and commerce.

The average circulation of the notes of Canadian banks for June was \$33,484,413, the highest average June circulation since Confederation. The near-

est approach was in June of last year, when the circulation was \$32,614,000. During the nine years 1883-92 the average June circulation was \$29,900,000. The note circulation last month was 12 per cent. higher, therefore, than the average of the previous nine years.

At a special meeting of the London City Council the offer of the M.C.R. to run the L. & P. S. road for thirty days on a basis of 50 per cent. on the profits was accepted, the city guaranteeing the M.C.R. against loss from law suits. The L. & P.S. Railway Board ratified the action of the Council, and once more the white elephant has been safely housed for a month.

Some Kingston merchants with large bank accounts and ample possessions endeavored in 1890 to form a protective association. Their idea of protection is to pass round an untruthful and insulting paper regarding another citizen who tried to collect an account three years old for work they had ordered. They could be in much more creditable business.—Whig, Kingston.

John Murphy is now building at South Westminster a salmon saltery. Here at the beginning of the great sock-eye run he will make a commencement of packing salted salmon for export on a large scale. It is believed that this branch of the B.C. fishery trade, which is at present of almost insignificant proportions, is capable of growth to very large and profitable dimensions. Hence Mr. Murphy's enterprise will be watched with considerable interest.—B.C. Commercial.

St. John Telegraph: Nova Scotia lobsters are very popular on account of their excellent flavor, being taken from a rocky bottom and not being able to get into the mud, as in this vicinity. During the present season 54 cargoes of live lobsters have been brought here from Nova Scotia, comprising 393,335 lobsters. Many of these have gone to the canneries along the coast and others, have supplied the retail trade.

There are still several plans on foot for the establishment of a French line of steamers between Canada and France whenever the commercial treaty between the two countries comes into force. Mr. Baddin, a millionaire, who arrived in Montreal a few days ago, is the latest promoter in the field. He would have a line of steamers from Montreal to Rouen. He is now interviewing Montreal merchants on the subject.

Returns gathered by the U.S. Department of Agriculture show that the acreage devoted to potatoes this year will be 101.1 per cent. of that of last year. This is not an unusual increase. The percentage of condition is 94.8 for the whole country, being not far from the average of July returns for a series of years. Colorado beetles have put in an early ap-

pearance, and promise to be unusually troublesome, especially in the central West.

The grand aggregate trade of the Dominion for the last fiscal year was \$236,651,282. The returns showing the exports and imports for Canada for the past fiscal year have been completed by the customs department. There was an increase for the year of over one million in the exports, and a decrease of nearly six millions in the imports, as compared with last year's figures. Although the imports show this large decrease, still there is an increase in the duty collected of \$611,291.

R. T. Rokeby, ex-president of the Commercial Bank, Winnipeg, who was reported to have decamped because a warrant was out for his arrest for making false returns to the Government, has safely crossed the lines, and is now in Minnesota. He drove to the boundary, where he took a train. He cannot be brought back as the offence is not extraditable. No other warrants have been executed, and it is not now likely any will be, as President McArthur's explanations are said to be perfectly satisfactory.

The growth of the hop industry in Washington State may be judged by the fact that it is reckoned that nearly 6,000 pickers will shortly be required to gather the hops grown in Yakima county. The reckoning is very likely something of an overestimate, but it is certain that several thousand pickers are required by that district. B.C. Indians being now prevented by the Alien Labor Law from taking their part in the work, white laborers are being called in to supplement the Washington State Indians. One dollar a box is the standard price for hop picking.—News-Advertiser, Vancouver.

The death of James Southcott removes another of the pioneers of London. In the first London directory he and his brother Charles are described as keeping a tailoring establishment on the corner of Richmond and York streets, where the Grigg house now stands. In 1864 Mr. Southcott quit tailoring and joined Mr. Ayers, then warden of the county, in a general grocery and produce trade on Talbot street. On the death of his partner he continued the business until his health compelled him to retire a few months since. Deceased was born in Morchad-Bishop, Devonshire, England, and came to Canada on his wedding trip, settling in London.

## To Grocers - -

Teas of all kinds, repacked into Half Chests and Cattie's of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY \_\_\_\_\_

**BLAIKLOCK BROS.,**  
17 Common St., MONTREAL.

Just Arrived



*New Moning Congous*  
*New Medium Japan Teas*  
*Morton's Fresh Herrings*

# DAVIDSON & HAY,

36 Yonge Street, TORONTO

**TO OUR** *Business*

We have just issued a new price list, and are sending one to each of our friends.

Drop us a card if you have not got yours.

Friends

THE **SNOW DRIFT CO.**  
 BRANTFORD.

**WINDOW DRESSING MADE EASY.**  
 ANYONE CAN DO IT?

\$2.50 for \$1.75 Post-Paid, Entire Ourfit.

Book of 288 pages, 150 illustrations showing how to do the work. Sells at \$1.75, including Harman's Handy Hammer.

"New Ideas," 40 pages, especially interesting to grocers. Sells at 50 cents.

"Bon Ami," a cleaner that cleans anything and everything, from the kitchen to the finest plate glass. Sells at 25 cents.

HARRY HARMAN,

The Window Dresser, Decorator and Supplier,  
 Room 1204, Woman's Temple, Chicago.

**LAWSON BROS.** Manufacturers

Rollod Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc. Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

259 and 261 King St. W., Toronto, Ont.

**X. L. C. R. SOAP**

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

## THE CANADA MEAT PACKING CO.,

MONTREAL,  
 BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue  
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

### Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETTHEY, St. Catharines, Ont.

A STEADY SELLER.

## Keen's Oxford Blue

When ordering supplies, don't forget to add some of this WORLD-RENOWNED Brand of Laundry Blue. Its superior quality will Secure you New Customers and retain your present ones.

ALL WHOLESALERS KEEP FULL LINES.  
 LBS. and 1-2 LBS.--SAME PRICE. . . . .

### MERRY MONTREAL GROCERS.

When eight or nine hundred grocers, their sisters, cousins and aunts decide to have a good time it would take a large sized obstacle to stop them. There was no obstacle in the way, however, on the 19th instant, when the retail grocers of Montreal held their annual picnic. The weather was as perfect as that which proverbially graces a queen, the site selected for the outing, Highgate Springs, an ideal pleasure ground; in fact, everything contributed to make the event as successful as any of the thirteen pilgrimages of the Association which preceded it. It was thirteen years ago that the Association first conceived the idea that it would be a good thing to take a pleasuring like the one we are chronicling, and ever since that first event, which, by the way, was held at Highgate also, the grocers' picnic has been one of, if not the leading event, of the summer picnic season. Naturally as grocers they know what is good for the inner man, and each succeeding year their picnics have been noted for the tempting good things provided to satisfy even the most fastidious gourmand. This has in fact been one of the particular features of all their gatherings, and one of the reasons why they have always been so well attended, for a grocer's picnic lunch under a cool canvas tent is a thing to dream of, and there is no danger of those who receive invitations failing to respond. This year this particular department was in the hands of the following gentlemen, and if the spread given is any criterion they certainly fulfilled their duties to perfection, and their choice of a caterer, Mr. J. E. Dixon, a commendable one: Messrs. S. Demers, chairman; S. D. Vallieres, J. B. V. Daoust, N. Lapointe, J. Z. Goulet, J. E. Manning, E. Elliott, Mr. Hughes, Jos. Rabeau, Jos. Gareau, C. Leclair, S. Cardinal, P. B. Messnard, P. Desormier, Jos. Archambault, Marcel Lemieux, R. S. Auld.

Appetite and a good digestion are necessary adjuncts to all good dinners, and the grocers saw that both were provided, for the lunch was so arranged that it was sandwiched in between an extensive and varied programme of sports, the details of which are given elsewhere. The gentlemen who looked after this important part of the programme were Messrs. John Scanlan, chairman; A. Beauchamp, Thos. Gauthier, B. Cannoughton, V. Raby, J. E. Manning, H. Viger, John Johnston.

Now the grocers never neglect the ladies also, and to provide amusement for the fair and their swains, a complete list of dances was arranged and a capable orchestra on hand to tempt them to indulge in the light fantastic. Mr. J. O. Levesque was the chairman of this part of the programme, and the activity displayed by a person of his substantial build was surprising. In fact all the dancing and musical committee were men of generous frame, exemplifying the saying that to be a fat man does not of necessity imply that you are a bad dancer. Messrs. J. A. Dionne, L. H. Goulet, J. B. V. Daoust, D. Lapointe, J. H. Howard, T. Hodge, Wm. Duckworth, were the gentlemen who assisted Mr. Levesque in his pleasant task. In fact everything was in capable hands.

Messrs. B. Cannoughton, chairman, and S. D. Vallieres, W. Carignan, John

Scanlan, Ed. Quinn, J. E. Manning, R. Turner, L. Marchand looked after the railway facilities, while the financial arrangements were in the hands of equally indefatigable members of the Association, as the following names will attest: Messrs. John Johnston, chairman; A. D. Fraser, Ans. Labrecque, James O'Shaughnessy, John Robertson, A. Chasse, M. Delehanty, Geo. Graham, A. Desjardins.

The run to the grounds was pleasant, the C.O.R. providing two trains of nine cars each so that there was no crowding. Once there it was surprising how soon the crowd of fifteen hundred people got out of sight. THE GROCER man was one of the first off the train, and the idea struck him as a good one to time the matter. By his watch it took just fifteen minutes to do the trick, the long string of people who wended their way up from the railway track rapidly melting into little groups or disappearing among the trees. Heading the procession were two pipers, Pipe Majors Mathewson and Clarke, of the Royal Scots, bravely skirling it away until they reached the rather steep ascent leading to the grounds. There they came to a sudden stop rather mixing up the procession headed by the president and prominent guests who followed. (Piper Clarke afterwards assured THE GROCER man that they did it to see whether the procession could keep step or not.) First among the processionists was President Demers, accompanied by a genial smile, who was escorting two prominent guests, Messrs. A. T. Lepine, M.L.A., and Pelletier, M.P. Then "the wind blew," as Mr. John Johnston, or, "John," as the trade familiarly term him, accompanied by what the ladies would call his "loves of whiskers" passed the gate. Vice-President Manning, with a heart-breaking look in his merry Irish eye, was not far away, and then Mr. John Robertson, who has so often safeguarded the financial interests of the Association, came along, accompanied by Mr. Geo. Wait, the well-known wholesale produce dealer, who, according to his own assertion, has never missed a grocers' picnic and never intends to do so while Providence permits. Mr. A. D. Fraser came along next, explaining to Gen. Henry and Col. Taylor, two American guests, how the grocers never missed anything, punctuality itself being the main characteristic of his own well known delivery carts, and the General responded with something about "When I was in the war." Mr. Bernard Cannoughton and a palmetto hat of generous proportions, like the "White plume of Navarre," an unfailing sign of his presence everywhere, escorted Mr. Chas. Childs, of the well-known wholesale grocery firm, and a host of others followed.

The reception committee, with Chairman O'Shaughnessy, who offered to run anyone if they would load up to his weight, were on hand, untiring in their efforts, Messrs. Labrecque, J. O. Ricard, J. B. V. Daoust, F. Bigaouette, John Scanlan, A. D. Fraser, M. P. Laverty, and D. Ruel ably assisting their chairman in seeing that no one was neglected, and no one was.

Mr. Geo. Wait, who acted as judge and master of ceremonies at the games, assisted by Mr. Charles Childs, lost no time in getting off the different events, while Messrs. Johnston and Robertson showed themselves as adept at policing a track as in persuading a customer that so much sugar or tea would be absolutely wanted. As noted above, the games were

partly got over and then everyone sat down to lunch. President Demers presided, with the two legislators above mentioned on his right. The vice chairs were filled by J. E. Manning, with Mr. Chas. Childs on his right; Mr. Johnston, with Mr. George Wait in the place of honor, and Mr. A. D. Fraser, who had General Henry and Colonel Taylor on his right. The chairman proposed "The Queen," which was duly acknowledged, after which Mr. A. D. Fraser toasted the "President of the United States," which called for replies from Gen. Henry and Col. Taylor. "Canada," the next toast, was acknowledged by Messrs. Lepine and Pelletier, after which Mr. Johnston gave "The Wholesale Grocers." Mr. Chas. Childs responded in a few well chosen remarks, and then "The Judges" were honored by Mr. John Scanlan, Mr. Geo. Wait responding. The healths of "The Chairman," "The Press," and "The Ladies," followed, bringing a pleasant little luncheon to a close.

The balance of the programme was afterwards finished in plenty of time to allow for an hour or so of dancing before the return journey to town was commenced at 5.30 p.m.

The following are the detailed results of the sports:

Quarter-mile race, open to bookkeepers and salesmen in the retail grocery trade—Gaffney, 1; L. Mantha, 2; J. McIntyre, 3.

Seventy-five yards dash, girls of twelve years and under—L. Kiddle, 1; Minnie Miller, 2; Nellie O'Lachlan, 3.

One hundred yards dash, M. Leblanc's special race—G. T. Booth, 1; A. Laniel, 2; B. Taylor, 3.

Quarter mile, open to subscribers and their employees—P. Grace, 1; Wilson, 2; F. Hodge, 3.

One hundred yards dash, boys of twelve years and under—F. Dowse, 1; W. Styles, 2; C. Morgan, 3.

Waltzing—Miss McLeod, with Mr. Saunders, 1; Miss Kavanagh, with Mr. Jones, 2; Miss Weir, with Mr. Duckworth, 3.

One hundred yards dash, members of Retail Grocers' Association only—J. E. Manning, 1; M. Elliott, 2; M. Rodrigue, 3.

Quarter-mile race, drivers and salesmen of the retail grocery trade—Miller, 1; Desmarais, 2; Ford, 3; McGlashan, 4.

Two hundred yards dash, city travelers in the wholesale grocery and liquor trades—Grace, 1; Duckworth, 2; Cardinal, 3.

Quarter-mile race, drivers and salesmen of ale trade—Fortier, 1; Bishop, 2; McIsaac, 3.

One hundred and fifty yards dash, salesmen employed by the biscuit manufacturers only—J. Duncan, 1; H. Young, 2; J. Bell, 3.

One hundred yards dash, members of different committees—Dickson, 1; F. Hodge, 2; L. Marchand, 3; J. A. Dionne, 4.

Two hundred yards dash, biscuit and bread drivers—Miller, 1; Allaire, 2; Burns, 3.

Quarter-mile race, open to all not having already won a prize—Fortier, 1; P. H. Hart, 2; H. Turnbull, 3; A. Brown, 4.

Running high jump, open to all—Grace, 1; Leduc, 2; McGlashan, 3.

Quarter mile, special prize by Mr. Gauthier—Z. Mantha, 1.

Special prize by L. A. Wilson for lady waltzer—Miss McLeod.

# A Leader in Japan Tea

We have secured a couple of lines of Japan Teas, which are exceptionally cheap. The style is good and cup quality excellent. Price, 12 and 12½c.

Samples on application.

Send along your orders.

**H. P. Eckardt & Co.,** WHOLESALE GROCERS **Toronto**

**FOOD  
FOR  
BABIES**



**STERILIZED.**

Pronounced by Physicians to be

**Free  
From  
DISEASE GERMS.**

**DELAFIELD, McGOVERN & CO.,**

91 Hudson St., Sole Agents.  
NEW YORK.

33 RIVER STREET,  
CHICAGO.

215 CALIFORNIA ST.,  
SAN FRANCISCO.

For sale in Canada by

**JAMES TURNER & CO**  
Hamilton, Ont.

**Todhunter, Mitchell & Co.,**

— DIRECT IMPORTERS OF —

**HIGH GRADE COFFEES,**

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

**TORONTO.**

**We Offer to the Trade :**

**GREENBANK** Double Concentrated Lye, solid and powdered, in tins.

**GREENBANK** Caustic Soda, in barrels, 98 %.

**GREENBANK** Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

**L. CHAPUT, FILS & CIE,** WHOLESALE GROCERS **Montreal**

**ARRIVING THIS WEEK:**

From the Finest Gardens in Ceylon.

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.

Caddies, Choicest Scented Orange Pekoes.

Caddies, Choicest Formosa Oolongs.

**REGAN, WHITE & CO.** - - - - **Montreal**

**CAVERHILL, HUGHES & CO.**

**IMPORTERS**

**AND**

**WHOLESALE GROCERS**

309, 311 and 313 Commissioner  
Cor. St. Peter Street.

**MONTREAL**

## EXPERIENCING IN ADVERTISING.

My store is a very modest one and is the prototype—or was—of the little Dutch corner grocery, familiar, I have no doubt, to all of you.

I succeeded to a business formerly owned by a German who allowed what had been at one time a fairly prosperous store, to become afflicted with dry rot. I sometimes think it would have paid me better to have started in an entirely new neighborhood. I not only had to build up my own reputation, but I also had to live down his—a rather trying ordeal I assure you. Still I had made the start and was determined to succeed if it was at all possible.

I early looked around for every possible means of attracting custom. I read with avidity all the hints our trade papers conveyed, and studied with interest the methods of my dry goods neighbors, who placed such reliance on the virtues of advertising. I talked the matter over with all the drummers with whom I came in contact, and was much impressed by a short extract from an article by Mr. J. Edward Cowles, of Thurber, Whyland Co., and whom I knew very well, which appeared some time ago in Art In Advertising. What already dawned on me was that no one was suffering for my groceries, and that if I would effect sales I must devise some scheme to bring the people to the store.

I accidentally hit upon an idea that makes me smile when I think how simple it is, and yet how far reaching it has been in its effects. Whenever a very small child came to the store, I made it a point to put a cracker or a bit of candy in the hands of my diminutive customer. When the parents accompanied the child I made it two crackers. The result was surprising. I became at once a great favorite with the children,



TO YOU IT IS

PROFITABLE and a  
QUICK SELLER.

Thousands testify to its PURITY and  
Wonderful washing qualities in  
HARD or SOFT WATER.

TRY IT.

ROYAL SOAP CO.,  
Winnipeg, Man.

and I am afraid that I was frequently the recipient of orders that were meant for my more opulent neighbor across the way. In this way my store became known to the parents, and I frequently heard it said that they never would have thought it worth while to give me a trial had it not been for my kindness to the children.

I early began the observance of special days, so to speak. On Saturdays, though usually a busy day, I announced in flaring posters in the window that I would throw in a dozen clothespins with every purchase of soap or other articles incident to wash day. The profits on these staple articles, particularly the ones largely advertised, are not calculated to make a Rockefeller out of the corner groceryman with appalling speediness, and I was in doubt as to the wisdom of the experiment. But the ultimate result soon justified my temerity. I noticed through the week that a great many other articles naturally followed the demand for soaps, and on the whole, I count the scheme among the best I have yet devised.

My store windows were small and almost wholly obliterated with different signs, placed there by enterprising salesmen, etc. I soon decided to put in large front plate glass windows arranging panels on the bottoms and down the side. I readily let the spaces thus secured to the various firms who desired an out door display, and the rental from those signs, not only paid for the plate glass eventually, but earned a neat little profit besides. I was also enabled to make a splendid showing in the window wherein I was careful to show only such goods as were being then largely advertised in our daily papers. Thus when Cottolene appeared, I had the window decorated entirely with pails of new goods. I never hesitated to buy freely of goods that were heavily advertised. They are good sellers, and though the demand at first is slow, yet it is all important to anticipate the demand, rather than wait till you can no longer afford to be without it. I also reproduced the main feature of the advertising thus: "Here is the new shortening, Cottolene, you hear so much about. It is worth trying." I found that there is always a disposition to try new things at once, but if you have to wait a week or so people get over curiosity and let it go for the time being. Besides I was anxious to get a reputation for having everything first. I had French soups first, plum pudding, etc., etc., and the idea took well. Anything that brought trade was what I wanted.

About this time I removed the awful structure that surrounded my store, which was by courtesy called an awning or shed. It darkened my store and cast a blight on the whole place. I replaced it with a handsome, stylish awning in blue and white. It made a wonderful improvement. I also removed the big, bulky stove that stood in the middle of the room, and took up more space

than anything else in the store. Other trifling improvements of a similar nature were made from time to time, and did much to gratify my customers and attract trade. I do not think money thus invested is ever lost. If I had more money I would spend it all on handsome fixtures. I would follow the plan of the bar-rooms: "Nothing is too good for them," and it evidently pays.—Art in Advertising.

## SPECULATION IN CLOVES.

Cloves have for many years been a favorite article with speculators, but of late, principally owing to the large accumulations of stock in the warehouses, they have been severely left alone. Left to the purely legitimate demand, Zanzibar cloves fell last year to about the lowest price on record, viz., 2¾d. per lb. The lowness of the price induced speculation, and a small syndicate was formed to buy up the article. Operations were conducted on a large scale, and considerable quantities changed hands at continually rising prices. During April and part of May Zanzibar cloves for June August deliveries were quoted 4 1-16d. per lb. The present spot quotation for this description is 3¾d. to 3½d. per lb. It should be mentioned that Zanzibar cloves are practically the clove market, although there are both Amboyna and Penang sorts to be had in comparatively small quantities. The present stock of Zanzibar cloves in the warehouses is 48,481 packages, against 35,000 at the corresponding period of 1892. The deliveries for the first twenty one weeks of this year amount to 7,483 packages, against 6,289 packages during the same time last year. It will thus be seen that the consumption has sensibly fallen off in consequence of enhanced prices, and that the present stock is equal to about three years' requirements, according to the published deliveries to date. Recent advices received from Zanzibar state that the next crop promised to be large, but owing to the lateness of the rains, fears were entertained that they might have a damaging rather than a favorable effect. Clove cultivation in Zanzibar appears to suffer considerably from insufficiency of available labor, especially since slavery has been more or less abolished. It is stated on reliable authority that large estates are falling out of cultivation, although this may be caused as much by the low prices so long current as by want of laborers. However, the fact remains that the Zanzibar clove crop of 1892 has fallen short of that of 1891 by some 50,000 frasilas (a frasila equals about 85 lbs.) while that of 1890 was upwards of 100,000 frasilas better than that of 1891. The present quotation for Amboyna cloves is 4½ to 5¾d. per lb., and for Penang 6d. to 1s. per lb. It will, therefore, be seen at once that Zanzibars at 3¾ to 3½d. per lb. are sure to be most in favor with consumers.—Manchester Guardian.



J. F. EBY

HUGH BLAIN

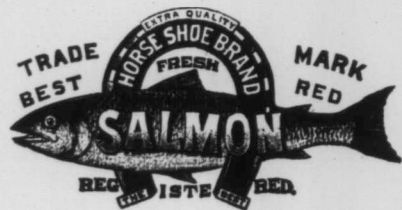
.. FINE ..

New Season's

MONING CONGOUS

Just Received

Write for Samples.



Have you bought the

OLD RELIABLE?

If not, send us your orders  
to be shipped on arrival  
early in September.

Prices Right

EBY, BLAIN & CO. Wholesale Grocers Toronto, Ont.



Our  
Sterling  
Brand

IS \_\_\_\_\_

Unexcelled for a good  
cool, sweet

**SMOKE**



Do you  
Sell it?

Send for Price List.

**EMPIRE  
TOBACCO  
Co.**

**MONTREAL**

**EPSOM SALTS.**

Tallyrand once said of the English in his light-hearted epigrammatic way—so much wisdom packed into a bon mot—that they were a droll people with their thousand religions and their solitary sauce. That was the French view, from the cuisine standpoint. The Germans were as astonished to find that with all our religions we had but a single natural water. They were so rich themselves in such waters, and we had only Epsom Salts. We have the name still, but it is difficult to realize that the little town on the breezy downs, this week a centre of feverish interest, all other weeks so salubrious and dull, was once a popular English Spa, and ranked with Tunbridge and Bath. It has, indeed, its horse races, its gambling, its gay company, but all that history seems to have been wiped away and forgotten, and the record of it reads like a page in a foreign guide book. No novelist has done for Epsom what Jane Austen did for Bath, and Thackeray for Tunbridge Wells. The festivities and modish history of the little place have faded from memory, *quai vate sacro caret*. They had their vogue in their day, and the day dates as far back as Queen Elizabeth. The qualities of the spring were discovered by cattle, who all through a dry summer refused to touch it. Then the Galen of the day came down with his tests and his Latin phrases, and Epsom spring was solemnly pronounced "vulnery and abstersive." It survived these hard names, and the country people gave it a kind of capricious patronage which neither injured it or them. But with the Stuarts came a new analysis, and James the First's physicians found it charged with calcereous nitre. Still these were not the days of companies limited, and the nearest thing to a Kurhaus at Epsom was the building of a shed by the lord of the manor. But there was a good time coming, and about 1640 France and Germany suddenly woke up to the curative properties of salts. They were to do for debilitated mankind in the East what Peruvian bark was afterwards to do in the West. Salts were sold in England at 5s. an ounce, life was to be indefinitely lengthened, and the ordinary drugs laid aside. Soon Epsom made its start. Families and foreigners flocked to it, the lord of the manor built a ballroom 70 feet long, and then it was that the Elm Walk was planted, leading from the London Road. The visitors thronged in, and lodging-houses were run up where they were boarded for the summer season. This was interesting, because it gave rise to a law point, to a leading case involving large interests. Were these proprietors, who supplied the fashionable folk with bed and breakfast and dinner, not publicans in disguise, and so liable to take out a license? The

judges solemnly decided they were not, and the place prospered on the decision. The largest taverns in England were then built at Epsom; sedan chairs brought the fashionable folk down to the springs; coaches lumbered in from town several times a day. There was a public breakfast, music at the wells after it, races on the downs at noon, cudgelling, wrestling bouts, and foot-races in the afternoon, dancing and music at night. In 1711 appeared Toland's description of Epsom, "with the humors and politics of the place, in a letter to Eudoxa." Sixty coaches—he tells Eudoxa—he counted in the ring one Sunday night, and was proud to add that he himself caught a pig by the tail. The great promoter of Epsom in these days was, naturally enough, an apothecary, who built assembly rooms and booths for milliners and toymen, made a bowling green, and opened rooms for "raffling, diseing, fairchance, and all kinds of games." We fancy our simple ancestors in those modish times, with their sedan chairs and their rappee and their chocolate, their gossip, their scandals, their duels, and their little network of small interests, concentrated at that very spot where to-day passengers are discharged in tens of thousands, and all is tumult and excitement. All of a sudden the waters lost their efficacy. For ten years either the cures or the faith dwindled, and the place seemed blighted. Then it suddenly sprung into vogue again. It was just before the South Sea Bubble burst. The village was filled with quacks and alchemists, gaming was carried to a great height, and the cure was believed in—all sorts of things were believed in. A woman established herself as a bone-setter, and called herself "Crazy Sally." She became the vogue at once. The novelty counted for much, and then there was interest about her, for she was sister of the "Polly Peacham" who married the Duke of Bolton. Sally's rooms were crowded; she made 20 guineas a day, and her fame alarmed the surgeons of the place. What was the good of a diploma, if this unlicensed stranger was to carry off all the money? They sent a strong man, with a feigned dislocation, to her for cure. Crazy Sally saw the trick, and took him at his word. She put his wrist out with great skill and composure, and told him to go back to the fools who sent him. But gradually Epsom was losing its vogue. Salts were, after all, not such a panacea. Another faith was arising which was to do heavy damage to the Spas, to wipe away merry Epsom, to eclipse the fame of the more ambitious Tunbridge Wells, and even to overshadow Bath itself. People were taking to "the new fashion of sea bathing," and it was impossible to predict what that might lead to. So said the newspaper of the day, and this generation has lived to see the new fashion established, and Epsom famous only for its horseracing.—Westminster Gazette.

FOR

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**FOR DAIRY**  
**BUTTER**  
**OR DRESSED**  
**POULTRY**  
 Write or Wire  
**PARSONS**  
**PRODUCE CO.**  
 WINNIPEG—MANITOBA

**BUCHANAN & GORDON,**  
 Brokers and Commission Merchants and  
 Manufacturers' Agents.  
 WINNIPEG

Representing in Manitoba and the  
 North-West Territories:  
 ARMOUR & Co., Chicago, Ill.  
 THE ARMOUR PACKING CO., Kansas City, Mo.  
 THE B. C. SUGAR REFINING CO., Ltd., Van-  
 couver, B. C.  
 HIRAM WALKER & SONS, Ltd., Walkerville  
 Ont.  
 JOHN DEWAR & SONS, Tullymet Distillery  
 Perth, N. B.  
 PERINET ET FILS, Reims, Champagne.

**Warehouses on C. P. R. Track.**  
 EXCISE, CUSTOMS AND FREE,  
 AND LOW RATES STORAGE.  
 CORRESPONDENCE SOLICITED.

**LAURENCE GIBB**  
 Provision Merchant,  
 83 COLBORNE STREET, - TORONTO  
 All kinds of Hog Products handled. Also Butter  
 Cheese, Poultry, Tallow, Etc  
 PATENT EGG CARRIERS SUPPLIED.  
 Good Prices paid for Good Dairy Butter.

**THE**  
 Winnipeg Produce and Commission Co. Ltd.  
 Commission Merchants and  
 Manufacturers' Agents.  
 WINNIPEG, - - MANITOBA.  
 Consignments and Correspondence Solicited.  
 Good Warehouse Facilities.  
 Agencies Wanted.

**Strang & Co.**  
 WHOLESALE COMMISSION  
 AND MANUFACTURERS' AGENTS  
**WINNIPEG, MAN.**  
 Correspondence and Agencies Solicited.  
 We are open for a first class Canned Goods  
 Agency.

**PELEE ISLAND WINE**  
 &  
 VINEYARDS CO. LTD.  
 Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
 Sole Agents for Canada. BRANTFORD, ONT

ESTABLISHED 1874.  
**JAMES E. BAILLIE**  
**PORK PACKER**  
 AND WHOLESALE PROVISION MERCHANT  
 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.  
 Cold Storage for Butter and Eggs.  
 Country Consignments Solicited.  
 Prompt Returns Made.

**WILLIAM RYAN,**  
**PORK PACKER**  
 Toronto, Ont.

**HAMS, MESS PORK,**  
**BREAKFAST BACON, SHORT CUT,**  
**ROLLS, LARD.**  
 WRITE FOR PRICES.

**PARK, BLACKWELL & CO.**  
 (Limited.)  
 — SUCCESSORS TO —  
**JAS. PARK & SON.**  
**TORONTO.**

Full lines of Superior Cured Hams, Break-  
 fast Bacon, New Special Rolls,  
 Beef Hams, Long Clear Bacon,  
 Butter, Cheese, Lard, Eggs,  
 Etc.  
 Write for Price List.

**W. A. McClean & Co.**  
 OWEN SOUND.  
**PORK PACKERS**  
 CURERS OF THE

**Diamond A Hams**  
 FOR SALE—LONG CLEAR BACON,  
 HAMS, BACKS, BELLIES and SPICED  
 ROLLS.  
 Write for Quotations.

Butter in good demand; large rolls, pails,  
 crocks, and best store-packed tub sell-  
 ing 15 to 16c.; choice dairy tub, 17c.,  
 no stock on hand. Eggs, 12c. We  
 charge five per cent., and prompt re-  
 turns by registered letter.

**JOHN HAWLEY, Provisions and Commission**  
 88 FRONT ST. EAST.  
 Established 1870. Egg Trade a Specialty.

**S. K. MOYER,**  
 Commission Merchant,  
 76 COLBORNE ST.,  
 TORONTO.  
 — DEALER IN —  
 Bananas, Pine Apples, California, Messina  
 and Valencia Oranges, Lemons  
 dates, Figs, Fresh Fish, etc.  
 Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST.  
**McWILLIAM & EVERIST**  
 Fruit and Commission Merchants  
 25 and 27 Church street,  
 TORONTO, ONT.

We are receiving direct shipments every week  
 of BANANAS, TOMATOES, POTATOES, CAR-  
 BAGE, Etc. in their season, also all kinds of  
 small fruits. A full line of Lemons and Oranges  
 now in stock.  
 All orders will receive our best attention.

**J. CLEGHORN & SON**  
 94 Yonge Street, Toronto.  
 California Riverside Navels  
 " Riverside Seedlings Oranges.  
 Our First Car just arrived, good color, juicy  
 and sweet, better stock than we have ever had.  
 Messina Lemons, Figs, Dates, Nuts, Almeria  
 Grapes, Bananas, Pines, etc., in stock. Full line  
 Fish and Oysters during Lent.

**NOTICE**  
 The British Columbia Fruit Canning and  
 Coffee Co'y, Lt'd.  
**VANCOUVER, B.C.**  
 Having largely increased their capacity. We ad-  
 vise all dealers to see their price list before plac-  
 ing their orders for Jams, Jellies, Canned Fruits,  
 and Canned Vegetables.  
 Besides their regular brands of Ground Coffee,  
 now so favorably known they quote:  
 Blend No. 1 at 35c., either ground or whole roasted  
 " 2 at 33c., " " "  
 " 3 at 30c., " " "  
 Their Flavoring Extracts are of the choicest  
 quality.

McLAREN'S



Is Honest Goods and just  
 the Thing on Which to  
 make or Extend a Busi-  
 ness.

The Best Grocers Make  
 a point of Keeping it al-  
 ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

### TORONTO MARKETS.

TORONTO, July 27, 1893.  
GROCERIES.

The feature of the trade this week was a decline on Tuesday of  $\frac{1}{2}$ c. in the price of granulated sugar. Otherwise the situation remains much as before. The volume of business continues fair for the season, although the decline in the price of sugar has tended to cause a falling off in the demand of that article. The farmers are busy harvesting. Some of them are even cutting fall wheat before they are through haying. It is seldom that a farmer is to be found in the towns and villages, and travelers report that business is in consequence quiet in the country, although the prospects are bright and the merchants in good spirits. Payments appear to be on the whole fairly satisfactory. The local coffee market remains in much the same uninteresting condition as before, and that outside does not seem to be any better. In fruits there is the usual quiet trade doing. Rice is in fair demand, and a reasonable trade is doing in spices. Syrup is quiet and molasses dull. In teas there is some improvement to report. Canned vegetables are slow, but in salmon and lobster there is a brisk trade doing.

#### COFFEES.

Locally there is just a fair trade only doing and the finest grades are still scarce. During the week the outside markets have ruled tame, although supplies are diminishing. Advices state that jobbers in the New York have to pay cash and on this account they are not buying so freely because of the scarcity of money. With a relaxation in the financial stringency on the other side a better feeling is looked for. We quote as before: Rio,  $19\frac{1}{2}$  to  $21\frac{1}{2}$ c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

#### DRIED FRUIT.

There is a fair demand for the cheaper kinds of Valencia raisins at  $3\frac{1}{2}$  to  $3\frac{3}{4}$ c. a pound but outside these there is not a great deal doing. Layers sell ordinarily at 6 to  $6\frac{1}{2}$ c. The new crop Valencia raisins will likely be shipped about August 10. Currants are if anything in rather better demand than a week ago, but the movement at the same time is not large. Fine fruit is scarce and will likely be cleaned out by the time the new crop arrives, which will probably be about the end of September. Ruling prices

are  $5\frac{1}{2}$  to 6c. for provincials,  $7\frac{1}{2}$  to  $8\frac{1}{2}$ c. for Patras and 8 to 9c. for Vostizzas. Sultana raisins are quiet and unchanged at  $6\frac{1}{4}$  to  $6\frac{3}{4}$ c. for good,  $7\frac{1}{4}$  to  $7\frac{3}{4}$ c. for fine and 8 to  $8\frac{3}{4}$ c. for choice. The demand for prunes continues to fall off; 7 to  $7\frac{1}{2}$ c. in cases is the idea. Dates dull and unchanged at 5 to  $5\frac{1}{2}$ c. In figs the market is about cleaned out and the only thing that is selling is a few cooking figs.

#### NUTS.

There is no change, and trade remains much as before. We quote:—Brazil nuts 11 to  $11\frac{1}{2}$ c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to  $12\frac{1}{2}$ c. for green; cocoa nuts, \$5 to \$5.50 per sack; Marbot walnuts  $11\frac{1}{2}$  to 12c.; pecans  $13\frac{1}{2}$  to 16c.

#### RICE AND SPICES.

Rice is in demand and unchanged at  $5\frac{1}{2}$  to 6c. for finest brands, and  $3\frac{3}{8}$  to  $5\frac{3}{4}$ c. for B. quality Japan rice. There is a good, seasonable demand for spices. Whole ginger is quoted at 20 to 25c., pure white pepper at 20 to 28c. and pure black at 14 to 16c.

#### SUGAR.

The feature of the week in this article is the decline of  $\frac{1}{8}$ c. in the price of granulated, announced by the refiners Tuesday last in sympathy with the outside markets. There was an immediate corresponding reduction on the part of most of the wholesale houses. Granulated is now generally quoted at  $5\frac{5}{8}$ c., although a house here and there is hanging out for  $\frac{1}{8}$ c. more than that figure. Yellows are quoted at from  $4\frac{1}{2}$  to  $5\frac{1}{4}$ c. For some days before the decline was announced some local jobbers who were carrying large stocks were supplying their fellow jobbers with granulated at figures slightly under those obtaining at the refineries. At the same time the trade looked upon the decline as being of a temporary character and expect a higher market again in September, when the demand usually becomes the greatest. In the meantime the demand shows some easing off, sales being altogether confined to small lots.

Willet & Gray, New York, in their weekly Statistical, say: The week—Raws declined 3 16c. Refined unchanged. Receipts, 29,585 tons. Total stock in all the principal countries, 914,694 tons, against 1,230,443 tons at same dates last year. Afloats to the United States from all countries estimated, 50,000 tons, against 70,000 tons last year.

Raws—For the reasons fully given last week the refiners have had no occasion to enter the market for raw sugars, and business has been limited to a few sales. Receipts have been unexpectedly large for the past two weeks, and though meltings are on the increase again, the stocks show a further increase for the week, partly owing to the arrival of a large cargo of Philippine Islands sugar, the first of the new crop. The European markets have been extremely unsettled during the week, fluctuating for beet sugar from 18s. to 16s.  $11\frac{1}{4}$ d, and closing at 17s., a decline of 1s. per cwt. or  $\frac{1}{4}$ c. per lb. and reducing the parity of centrifugals to 4 3-16c., at which some few transactions were made. The present reaction of prices is not owing to any particular change of the statistical position of sugar, but more directly to the influence of the financial panics or semi-panics both at home and abroad. While these adverse influences continue it is impossible to foresee what the final effect may be upon the sugar speculation abroad, but it is evident that the intention to advance prices largely which existed when beet sugars were above 18s., has been abandoned for the

present at least. With a removal of the money difficulties there is plenty of time, however, for another upward movement before the new campaign begins. The hand-to-mouth basis is now in full force, and it is probable that by the 1st of August there will be as small an invisible stock in this country as existed on the 1st of January.

Refined—As stated by us at the beginning of the speculative movement in raw sugars, the American Sugar Refining Co. would probably not advance the price of refined sugars to the parity of each advance in raws until satisfied such advance was to be maintained. This course has been followed, and hence the prices of refined have been kept well below the parity of raws, and the present reaction of raws to 4 3-16c. only brings granulated to the usual relative parity at its present price of 5.34c. The same rule will probably hold good now, and prices of refined will only be reduced when a further reduction is made in raws and maintained, for it is by no means improbable that raws will again advance in August, though they may reach no higher figures than those already quoted this season. This will depend entirely upon the ability of the holders of sugar in Europe and Cuba to wait their time of demand. There is accumulating evidence that the trade, with few exceptions, are fully down to minimum stocks, and a more active market for refined should soon appear.

#### SYRUPS AND MOLASSES.

Trade continues light in syrups and what is doing partakes mostly of the brighter grades at about  $2\frac{3}{4}$  to 3c. Molasses continues dull with the ruling price 32c. for barrels and  $34\frac{1}{2}$ c. for half barrels.

#### TEAS.

Demand continues to improve. There have been quite a few Japans and Ceylons moving during the week, the former at prices ranging from 20 to 35c. and the latter at 23 to 28c. Medium grade Ceylons are getting picked up and in England they are scarce. One house on the street made six offers for a certain kind and found that the market had been cleaned out of it. In Japans teas, medium consigned are said not to be covering cost at the price at which they are being offered, and the owners have cabled their agents here not to sell at present prices. Medium Japans never showed better value than now and the reason is ascribed to the fact that they have not been buying these teas as freely as usual in the States owing to the financial troubles over there.

Mail advices from Hankow under date of June 5 state that the demand has continued in excess of supplies and prices generally have been fully maintained. Common Congou is quoted firmer, and there were very few such teas offering. Rainy weather had interfered with shipping. Arrivals to date were: Hankow, 480,000 half chests; Kinkiang, 240,000 half chests; total, 720,000 half chests, against 692,000 half chests the same

(Continued on page 20.)

**Sphinx Prunes** At Close Prices.

Only a few B's and C's left.

**CLEMES BROS.**

Phone. 1786

TORONTO



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Sample 25



**KENT Pickles . .**

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles and 5 gal. Pails.

THE KENT CANNING & PICKLING CO. CHATHAM, ONT.

**THE "Lion Brand"**

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories. PICTON and DEMORESTVILLE. **W. BOULTER & SONS,** PROPRIETORS, PICTON, ONT.

**LYTLE'S PICKLES**



ARE THE BEST.

Try them and be convinced. Once used, will have no other.

**T. A. LYTLE & CO.,** Vinegar and Pickle Manufacturers, TORONTO.

**PUT TEXAS BALSAM IN STOCK**

The Great Hea'er for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order. C. F. SEGSWORTH, 6 Wellington St. East, Toronto. Sample 25c. postpaid.

**Lakeport**

PRESERVING CO.

New Season's Pack **GREEN PEAS** NOW READY

THEY HAVE NO EQUAL.

FACTORIES: LAKEPORT AND TRENTON, ONT.

**CARD'S CELEBRATED Canadian Tomato Chutnee.**

IMPARTS A

Delicious flavor to Hot and Cold Meats, Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Macdonald, (Eraseriff), Albany Club, Queen's Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.

PREPARED ONLY BY

**M. P. CARD,** GUELPH, ONT.

**MAPLE PRODUCTS**

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co., Sherbrooke, P. Q., Canada.

Boy Brand Corn UNBLEACHED



**DAILEY'S**

Please try them. Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co., (LIMITED.) KINGSVILLE, ONT.

Boy Brand Tomatoes



Keep your **EYE** on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

**DELHI CANNING CO.**

## CANNED GOODS.

TORONTO.

There is not much of especial interest to note this week in canned goods. A few cheap lines, such as pumpkins and corn, are being got rid of with a view to cleaning up, but otherwise vegetables and fruits are quiet. In fish and meats a good trade is being done. Demand is light for tomatoes; 85c. is the ordinary price, but there are some that can be obtained at 80c. Futures have been offering at 85c., but the policy of the trade this year seems to be to wait. Peas are quiet and unchanged at 80 to 90c. ordinarily. They are being offered for future delivery at 85c. The demand for corn is light at 80 to 90c. We hear of some being offered on this market at low prices, but the quality is reported to be bad. Peaches are quiet and stocks are light and prices unchanged at \$2.10 to \$2.25 for 2's and \$3 to \$3.25 for 3's. Pumpkins are in good demand at 85 to 90c. Plums are in fair demand and unchanged at \$1.45 to \$1.55. There is very little doing in raspberries and prices are unchanged, at \$1.75 to \$2. Apples are scarce, but there is not much doing. We quote as before at \$2 to \$2.25 for gallons and 85c. to \$1 for 3's. This market is about cleaned out of good salmon in tall tins, and only a few are obtainable in flat tins. Stocks are now largely confined to spring catch and white salmon of not desirable brands. Everybody is now awaiting the new pack, which is expected on this market about the end of August or beginning of September. Demand continues brisk at firm prices. We quote first-class stock at from \$1.50 to \$1.75 for tall and \$1.70 to \$1.80 for flats. In lobsters demand is good for the better brands and stocks are comparatively light; \$1.90 to \$2.10 is the idea for tall and \$2.50 to \$2.70 for flats. Demand for meats continues seasonably good at unchanged prices.

## MARKETS—Continued.

time last year. Settlements—Hankow, 384,000 half chests; Kinkiang, 200,000 half chests; total, 584,000 half chests, against 539,000 half chests the same time last year. Stock—Hankow, 96,000 half chests; Kinkiang, 40,000 half chests; total, 136,000 half chests, compared with 153,000 half chests a year ago. Regarding exchange, the advices reported that four months' credits had fluctuated 3s. 11¼d. to 3s. 11¾d., closing at 3s. 11½d.

## BUTTER AND CHEESE.

Butter is scarce and firm in price. For dairy butter the demand is good. Good, straight dairy tubs sells at 16 to 17½c. and

## A Pure Soap At Moderate Price.



100 Cakes in Each Box--\$5.00.

The St. Croix Soap Mfg. Co.,

Branches :

St. Stephen, N.B.

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright &amp; Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

good store packed tubs at 15 to 16c. The range for tubs, crocks and pails is 14 to 17½c., according to quality. There is a good demand for medium at about 15c. for bakers' use. Farmers' pound prints sell at 17 to 18c. There is just a little jobbing trade doing in creamery butter, and there is not much offering. For creamery tubs 20 to 21c. is the idea, and pound prints are being jobbed at 20 to 22c.

Cheese is unchanged and demand is light. Jobbers are getting 9¼ to 10c., and 9 to 9¼c. is being asked at the factories. The production, owing to the favorable weather, ought to be good.

## COUNTRY PRODUCE.

BEANS—There seems to be a little better demand, and good stock is rather scarce. Jobbers are getting \$1.10 to \$1.20 for medium and \$1.40 to \$1.50 for a good hand-picked bean.

DRIED APPLES—The enquiry continues to improve and prices are firmer. Jobbers are getting from 4½ to 5c., according to quality, and they are paying all the way from 3½ to 4¼c.

EVAPORATED APPLES—Dull; good stock is quoted at 9c., but a cheaper line can be got at 7c. This latter price is also asked for quarters.

EGGS—Receipts continue liberal and prices are weak at 11½ to 11¾c. They are showing the weather and have to be inspected more closely.

POTATOES—Demand is good and receipts are hardly sufficient to supply it, but prices at the same time are lower than a week ago.

The ruling price for both American and Canadian is \$2.50 per barrel, and this price at the moment obtains, whether it be for one or twenty-five-barrel lots.

HONEY—Nothing new to report. Extracted is quoted at 5c. for dark and 8c. for white. There is some this year's section on the market and it is selling at 20c.

ONIONS—Unchanged. Bermudas are out of the market and Egyptian are quoted as before at \$2 to \$2.25.

HOPS—Easier, jobbers quoting large lots at 15 to 16c. and small at 16 to 17c.

## HOGS AND PROVISIONS.

The weather has been too hot for dressed hogs and the price is nominally \$8. Hog products, such as hams, long clear and breakfast bacon, continue in good demand at unchanged prices.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess \$21, Canadian short cut \$22, shoulder mess \$19.50.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

## GREEN FRUIT.

Trade in this line continues good, particularly for tomatoes, bananas, watermelons and lemons, for all of which the demand is

SYMINGTON'S

**C**OFFEE  
ESSENCES

. . UNEQUALLED . .

ASK FOR THEM

WHOLESALE AGENTS

STANWAY &amp; BAYLEY

. . TORONTO . .

HILLS & UNDERWOOD'S  
ENGLISH  
MALT VINEGAR.

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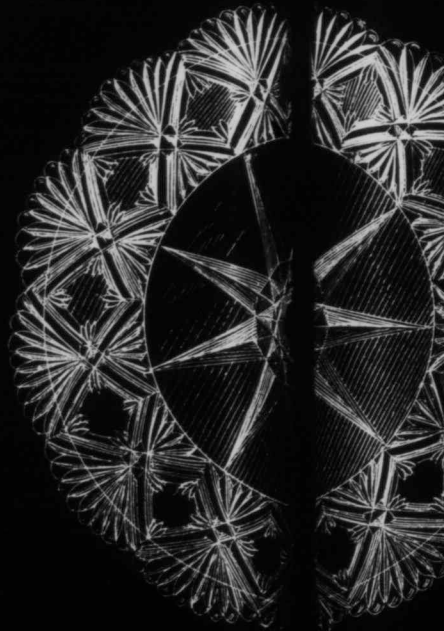
COLUMBIAN FIVE AND TEN CENTS



15010 Sugar.



1302 Mug.



6 in. Plate.



4282 Goblet.



6 in. Brazil Nappy.



15010 Spoon.



7 in. 260 Oblong.

Assortment Consists

- 1 doz. plates,
- 1 doz. mugs,
- 1 doz. assorted Jellies,
- 1 doz. double Tumblers,
- 1 doz. goblets.
- 1 doz. nappies,
- 1 doz. berry Nappies,
- 1 doz. peach Nappies,
- 1 doz. oblongs,
- 1 doz. glasses,
- 1 doz. saucers,
- 1 doz. spoons,
- 1 doz. tatters.

10

PERCY F. SMITH, PRINTING & LITHO. CO., PITTSBURGH, PA.

The above cuts represent one of each of the articles in a 50 lb. Barrel, (no charge for package), containing 120 useful articles and can be profitably retailed at 5 and 10 cents each. For s

TORONTO,  
54 & 56 Wellington, St., W.

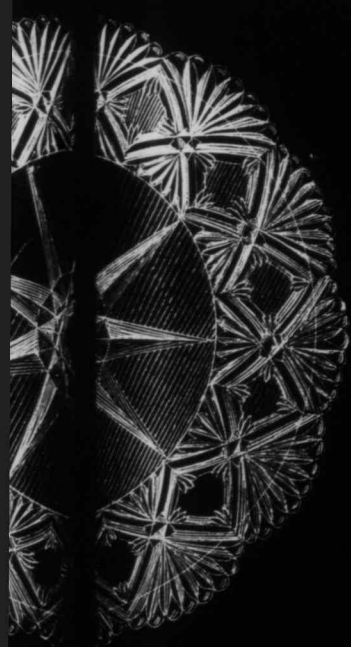
JAMES A. SKINNER

Sole Agents for Canada

— TRY A SAMPLE PACKAGE —



AND EN CENT ASSORTMENT.



6 in. Plate.



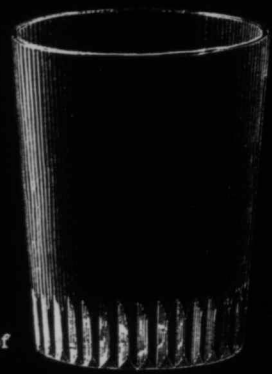
5 in. Magic Jelly.



15010 Cream.



15010 Pickle.



210 Tumbler.

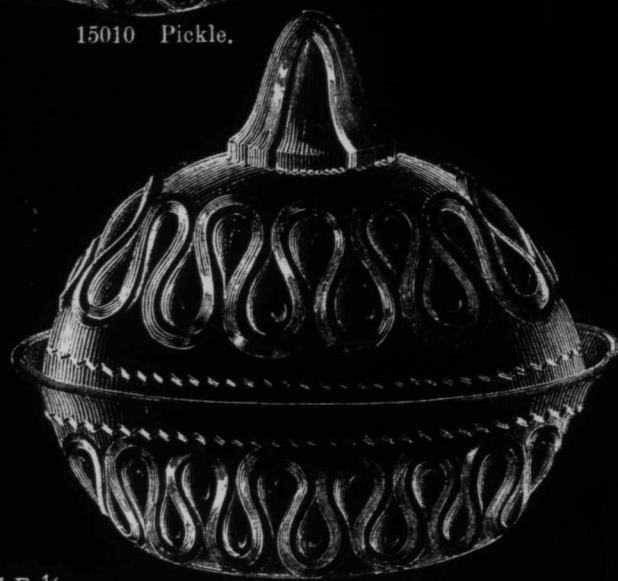
Assortment Consists of

- 1 do. plates,
- 1 do. glasses,
- 1 do. Jellies,
- 1 do. Tumblers,
- 1 do. Pickles,
- 1 do. Berry Nappies,
- 1 do. Lunch Nappies,
- 1 do. Longs,
- 1 do. Gars,
- 1 do. Creams,
- 1 do. Breads,
- 1 do. Butters.

10



5 in. Cottage Berry Nappy.



15010 Butter.

SCALE 1/2.

the articles in the Columbian Assortment, packed in a  
10 useful articles only, which cost no more than Toys,  
 each. For sale only by

**SKINNER & CO.** VANCOUVER, B. C.,  
 Agents for Canada. Hastings St.  
**COMPLETE PACKAGE.**

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# S.A. VanDam & Co.

37 Old Corn Exchange, Manchester, and  
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

**Bacon, Butter, Lard, Eggs,  
Cheese, and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES.”--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

## The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.  
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

# TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,  
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

“Solder Hemmed” Caps.

Inquiries and Correspondence Solicited.

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WOODEN WARE,  
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BROOMS, BRUSHES,  
PAPER AND TWINE,  
GROCERS' SUNDRIES,  
ETC., ETC.

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Manufacturers, Importers,

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Wholesale Dealers

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**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

## GILLARD'S Specialties

High Class, English Made,

“NEW” Pickles and “NEW” Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of  
Wholesale Grocers in the Dominion.

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## BELLEVILLE CANNING CO.

PACKERS OF THE

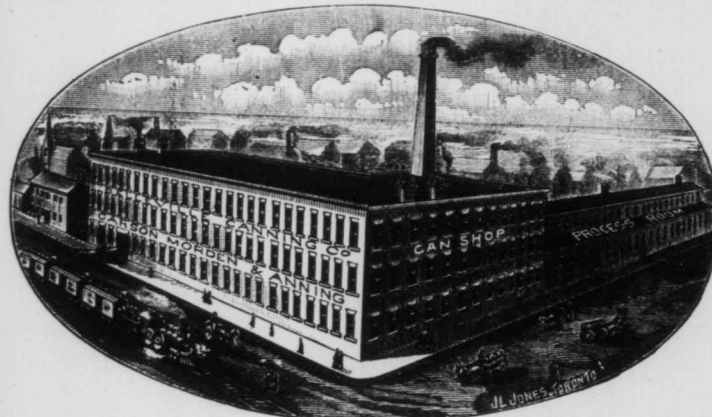
# “Queen Brand”

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

.. THE QUEEN BRAND ..

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada

## MARKETS—Continued

good. Watermelons are scarce. Most of the lemons go out at about \$5. The first shipment of Canadian peaches arrived on this market Tuesday. They were from St. Davids in the Niagara district. This is a week or so earlier than usual. The season is about over for oranges. Huckleberries are on the market, and they are selling at 75c. to \$1 per basket as to condition. We quote: Oranges—Messimas, ½ boxes of 80's, \$2.50; ½ boxes of 100's, \$2.50 to \$2.75; lemons, \$4.50 to \$5.50; bananas, \$1.25 to \$1.75; raspberries, 7c to 8c.; cherries 90 to \$1.25 per basket; red currants 65 to 75c. per basket; tomatoes \$1 to \$1.25 per crate; Canadian tomatoes \$1 per crate; huckleberries, 75c. to \$1; cucumbers, 75c. per basket; beans, 75c. to \$1 per bush; gooseberries, 50 to \$1 per basket; cabbage, \$1.75 to \$2.25 per bbl. for Canadian; watermelons, 20 to 30c.; California fruit—Apricots \$2.25; peaches, \$2 to \$2.25; pears, \$3.25 to \$3.50.

## FISH.

There is a fair business doing at last week's prices, although the supply is not quite sufficient to fill the demand. Herring are a little more plentiful than they were a week ago. We quote as follows: Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, \$3 per half barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$1 to \$1.50 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7c.; eels, 6 to 8c. a lb.

## SALT.

Trade in salt during the past week has not been so brisk as in former weeks, although some good sales were made. Prices continue the same: Barrel salt, \$1; coarse, in sacks, 68c.; dairy, \$1.25; Liverpool rock, \$10 per ton.

## HIDES, SKINS, TALLOW, WOOL.

HIDES—Market in hides is quiet. Few sales are being made at 4¼c. No. 1 green stands at 4c., No. 2 at 3c.

SKINS—Skins remain much the same as last week. Dealers are paying 7c. for selected No. 1 calf. Lamb skins continue firm at 40c., full grown sheep skins are running from \$1 to \$1.50. Pelts continue at 15 to 20c.

WOOL—There is a slight move in wool at 16½ to 17½c. for select combing. Owing to the States dropping entirely out buyers are compelled to look to our own consumers, but as factories continue running on full time the consumption is naturally large.

TALLOW—Tallow offered is poor and difficult to dispose of. As soap manufacturers are having no little difficulty in the disposal of their productions at prices that will pay, they do not care to buy country summer rendered tallow. If this continues much longer tallow will have to come down. Dealers are paying 5c. for rendered and selling at 5¼c.; rough remains at 2c.

## PETROLEUM.

The Petrolia Advertiser, in its weekly review, says:—"Following the first ebullition of joy or of disappointment, according to the political bias, following the change in the tariff with regard to the importation of refined illuminating oil, and the possible or probable effects on our oil industry here, we do not see any cause to despair. The crude market remains firm. The possible effects have been freely discussed in financial circles, and some have contended that the oil industrial securities will be seriously affected

by reasons of unfavorable conditions likely to follow to the detriment of the business. We regard a full discussion of this subject at this time as somewhat premature, but the alarmists are making the most of this opportunity for the purpose of affecting crude oil securities, and this has caused us to take notice of the matter." Petrolia crude, \$1.07 per barrel.

There is a brisk trade doing on the Toronto market in both burning and lubricating oils. Canadian oils are ½ to 2c. per gallon lower, and American show a decline of 2½ to 3c. We quote, imperial gal., Toronto: Canadian, 12½ to 13c.; carbon safety, 16½c.; Canadian water white, 17c.; American water white, 18½ to 19c.; photogene, 22c.

## MARKET NOTES.

Davidson & Hay are in receipt of a fresh stock of Morton's fresh herring.

A new price list has been issued by the Empire Tobacco Co., of Montreal.

The first Canadian peaches for the season arrived on the Toronto market Tuesday.

The Canadian Canned Goods Association met in Toronto Wednesday.

Davidson & Hay have new Moring Congous and medium Japan teas in stock.

Sloan & Crowther are in receipt of a line of golden tip Ceylon tea which is said to be fine.

Warren Bros. & Boomer have invoice of choice Rio coffee which is just arriving in New York.

H. P. Eckardt & Co. are offering Japan teas at 12 and 12½c. which are said to be exceptionally fine value.

Clemes Bros. are in receipt of new season's honey in sections, selected, which they are selling at 20c

Davidson & Hay have a line of Nagasaki Japan teas, gunpowder and Pekoes, which they are offering at low figures.

The Hamilton Retail Grocers' Association is said to have cleared about \$400 out of its recent excursion to Niagara Falls.

Perkins, Ince & Co. have received samples of new pack salmon, "Herring" brand. These are the first to arrive here this season.

Goodall, Backhouse & Co., of Leeds, England, proprietors of "Yorkshire Relish," a sauce which they claim is the most delicious  
(Continued on page 24)

## FLOUR AND FEED.

## TORONTO.

Flour is dull and lower. Mill feed is in fair demand with shorts higher. Oats are in fair demand and steady.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.20 to \$4.25; strong bakers' \$3.75 to \$3.90; white wheat patents, \$3.50 to \$3.90; straight roller, \$3.15 to \$3.20, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.15 to \$3.40.

Car prices are: Toronto freights—Manitoba patents, \$4.00 to \$4.05; Manitoba strong bakers', \$3.65 to \$3.70; Ontario patents, \$3.50 to \$3.60; straight roller, \$2.85 to \$3.10; extra, \$2.70 to \$2.80; low grades, per bag, 90c. to \$1.00.

MEAL—Oatmeal is \$4.10. to \$4.30. Cornmeal is \$3.25 to \$3.50.

FEED—Bran (ton lots) \$12.00, do (on track) \$11.00 to \$11.50, shorts (ton lots) \$16 ditto (on track) \$00.00 to \$16; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats 39 to 40c. on track.

HAY—Baled timothy quiet and unchanged. We quote \$10 to \$10.50.

STRAW—Demand poor and prices unchanged at \$5.50 to \$6.

## MONTREAL.

The week has been a quiet one in flour with no improvement to note. Local dealers are only taking enough for immediate wants and no further business for export is reported. We quote the following quotation: Winter wheat, \$3.90 to \$4.10; Manitoba patents, best brands, \$4.10; straight rollers, \$3.15 to \$3.25; extra, \$2.90 to \$3.05; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.65 to \$3.80; Manitoba strong bakers', best brands, \$3.80 to \$3.90.

### The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,  
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

## EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin  
Special Agent for the Dominion:

C. E. Colson, Montreal

## ENOCH MORGAN'S SONS'



### SAPOLIO

CLEANS WINDOWS, MARBLE, KNIVES.  
POLISHES TINWARE, IRON, STEEL, &c.

### Important Announcement

Please take notice that the price of

## SAPOLIO

In ¼ and ½ Gross Boxes

Is now \$11.30 per gross, ex store, in any quantity, whether large or small. Terms, cash, 10 days, less 3 per cent. discount; or 30 days, less 2 per cent. discount. This brings the price to the retailer down to about \$11.00 per gross, net, and he can sell Sapolio at 10 cents per cake, with a fair profit.

Depots at MONTREAL, QUE. and at ST. JOHN, N.B.

Selling Agents  
**EMIL POLIWKA & CO.,**

ENOCH MORGAN'S SON'S CO., 38 Front St. East, TORONTO, ONT.

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The Western Milling Company  
(Limited.)

**REGINA, ASSA.**

Manufacturers of all kinds of  
High Grade Flours,  
Hungarian Patent,  
and Strong Bakers.

We also handle Hard Wheat Oats, and  
other kinds of feed.

We would solicit the patronage of the  
Millers' of the Eastern Provinces, wanting  
Manitoba Hard Wheat. All orders en-  
trusted to us will be carefully and promptly  
filled.

Correspondence Solicited.

**OATMEAL**

**Dominion Mills,  
LONDON.  
Excelsior Mills,  
MITCHELL.**

Write or wire for Thomson's Brands  
ROLLED OATS PINHEAD & STANDARD MEALS  
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.  
All kinds of Chop and Mill Feed.

**GENERAL GRAIN DEALER.**

Highest price paid for Oats and Peas in car lots

**WALTER THOMSON,** London and Mitchell.

**Embro  
Oatmeal  
Mills**

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

**Oatmeal**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices  
of Oatmeal or Oathulls in carloads or less quan-  
tities, write or wire, and will reply promptly  
Can ship via Canadian Pacific or Grand Trunk  
Railways.

**R. & T. WATSON, Manufacturing Confectioners,**

If you wish to handle the MOST SALABLE  
CONFECTION in the market, try BALA LICO-  
RICE. We are Headquarters for Fine Choco-  
lates, Creams, Swiss Fruits and One Cent Goods,  
Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

**75 Front Street East,**

KOFF NO MORE.

**WATSON'S COUGH DROPS**

Will give positive and instant relief to  
those suffering from Colds, Hoarseness,  
Sore Throat, etc., and are invaluable to  
Orators and Vocalists. R. & T. W  
stamped on each drop. Try them.

**TORONTO.**

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

**Compagnie  
Francaise**

Purveyors by Special Appointment to  
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE  
(Yellow Wrapper.)

PURE COCOA POWDER,  
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,  
A delicious eating Chocolate.

HIGH LIFE BONBONS,  
The most tasteful Dessert Sweetmeat.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.



WE MAKE THE  
**FINEST TEA CADDIES IN CANADA**

Spice, Baking Powder, Tobacco Tins and  
**TIN SIGNS, Lithographed or Japanned.**

In 3 and 5 lb. Lithographed Tea Caddies we can make an  
original design for each customer.

**TRY THIS PLAN FOR INCREASING SALES.**

Write our nearest house for Prices and Catalogue.

**THE McCLARY M'FG COMPANY**

London. Toronto Montreal. Winnipeg.

**WILLIAM ARCHER,** Carpenter and Store Fitter  
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.  
All classes of Store Fittings, Exhibition Cases,  
Show Cases, etc., from the Cheapest to the Most  
Elaborate, made well, quick, and at Reasonable  
Charges. Alterations, Repairs. Estimates Free.  
Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.  
Cor. of Adelaide St.,

**COWAN'S  
COCOAS AND  
CHOCOLATES**

Are Standard, and sold by  
all grocers.

**SAFE WANTED**

Large Fire Proof Safe Wanted  
at once. State dimensions  
and price. Address H. M.,  
GROCER, Office, Toronto.

in the world, and also that it has the largest sale of any sauce in the Old Country, have just commenced pushing in the Dominion. They have appointed C. H. Binks & Co. of Montreal, sole agents for Canada. Yorkshire Relish will be well advertised and a large business will no doubt be done in it, and the trade is advised to write Messrs. Binks & Co. for samples and prices.

In this issue appears an illustration of Jas. A. Skinner & Co.'s latest Code's. The price of the package is only \$6.50, which speaks for itself.

H. P. Eckardt & Co. are still holding a few cases of mackerel, and they are in a position to supply small orders that may be sent in immediately.

Wright & Copp are said to be besieged with orders for Pettjohn California breakfast food. They are unloading a car this week when all orders will be promptly filled.

The T. A. Snider Preserve Co., Cincinnati, have just issued a neat price list for the Dominion. The principal change is a reduction of 50 cents per dozen on quart tomato catsup.

Smith & Keighly are offering a novelty in teas. It is condensed tea with cream and sugar, put up in form of a paste in one-pound tins. Each tin will make about 40 cups. The quality is a fine black.

The "boom" in spot canned tomatoes seems to have spent its force. In any event, anxious buyers would have been accommodated on Saturday with first-class American goods at \$1.40 per dozen, while Canadian pack was offered a shade less than \$1.25, landed here, immediate shipment. New pack American goods were offered at \$1.10 for delivery not later than September 1st.—N. Y. Bulletin.

No grocer or general dealer should be without Nixey's goods in stock. They are popular, and are gradually becoming more so, because of the excellent value they give. Just now the Toronto agent, W. Matthews, No. 7 Richmond street west, is in receipt of a fresh supply of blue, black lead (3 kinds), and knife polish. These goods can be obtained from the wholesale houses in all trade centres. It is said that there is a probability of an advance in prices taking place shortly.

### MONTREAL MARKETS.

MONTREAL, July 27, 1893.  
GROCERIES.

The week as a whole in groceries has been a quiet one, but for all that has not been wanting in interesting features. The chief in this respect is sugar. Outside advices on this staple have been rather soft, and the fact, coupled with some fluctuations in the price of raw in New York, create some easiness on spot, which has led up to the refiners marking down the price of granulated  $\frac{1}{8}$  of a cent. The fact that the feeling was easy, however, has not by any means checked the

enquiry, for all the houses report a fair business in sugar, in fact state that it has furnished the bulk of the movement. Whether the easier feeling in raw will cause any serious reaction in the price of refined is a matter furnishing a difference of opinion on spot. A good many in the trade take a negative view, arguing that the refined article has had no such abnormal advance as raw, and that hence there is no reason for reaction in it. In teas there has been a rather wider movement at steady figures. It appears after all that supplies of Barbadoes molasses are not so excessive, and members of the combine maintain as firm views as ever. Syrups are quiet and inclined to be easy, while coffees and spices are firm. There has been a fair trade in dried raisins, which rule fairly steady. Payments rule fair on the whole.

### SUGAR.

Outside advices have been easier on sugar, especially from London, cables from that market a few days ago stating that it was demoralized and declining rapidly. New York followed suit to a certain extent and then steadied up, but the effect on spot has not been markedly appreciable until within a day or so when refiners decided to cut down granulated to  $5\frac{3}{8}$ c. a decline of an  $\frac{1}{8}$ c. but not touch yellows at all, which remain as before,  $4\frac{3}{8}$ c. and upward according to grade. Whether the refined market will react materially in sympathy with the easiness in raws is difficult to say, but some dealers here are inclined to take a negative view, arguing that the advance in the price of refined was not by any means equivalent to that of raw, hence there is less reason for reaction.

### SYRUPS AND MOLASSES.

The demand for syrups is slow, but there is a fair movement in molasses. It is thought that all the Barbadoes stock has arrived, some 7,000 puncheons in all being turned into stock in Montreal since the spring. Dealers contend however that stock on spot are not large as they have succeeded in moving a good quantity. Prices are unchanged, the combine still asking 33 to 34c. and outsiders 30 to 31c. Sales of Canadian syrup are reported at  $1\frac{7}{8}$  to  $2\frac{1}{8}$ c. per lb. as to quantity.

### TEA.

Holdings report more disposition on the part of buyers to avail themselves of the favorable opportunity of low prices to provide supplies. The result is a fair movement in medium grade Japans at 17 to 19c., some large parcels being moved during the week. A lot of Pingsuey gunpowder changed hands on New York account, but the terms were kept private. We quote Japans: Common 11 to 13c.; medium 15 to 17c.; fine 18 to 21c., and finest 23 to 30c.

### COFFEES AND SPICES.

The coffee market rules steady with sales of Maracaibo at  $20\frac{1}{2}$  to 22c. as to quantity and quality. On spot we quote: Jamaica, 19 to 20c.; Maracaibo,  $20\frac{1}{2}$  to 22c.; Rio, 19 to 21c.; Java, 24 to 28c.; and Mocha, 25 to 28c. for round lots.

Spices are steady and we quote: Jamaica ginger, 16 to 18c., and 20 to 23c. for finer qualities. Black pepper, 8 to 9c.; pimento,  $6\frac{1}{2}$ c.; nutmegs, firm, 50 to  $52\frac{1}{2}$ c. and \$1.

### DRIED FRUIT.

An improved enquiry is reported for Valencia raisins, but the supply here is small, for, as we have already noted, the stock of

fine grades has all been cleaned out of first hands. We quote nominally  $3\frac{1}{2}$ c. for straight lots. Advices from Denia are easy in tone, there being reported offerings from Denia at 16s. 6d. cost and freight Montreal. Currants are quiet at 5 to 6c.

### RICE.

The demand for rice is improving, millers reporting a brisk enquiry at steady prices. New Patna rice is now coming to hand.

### GREEN FRUIT.

There has been a good business doing in all lines of green fruit. Lemons have met a good enquiry at \$3.25 to \$4 for choice and \$2.25 to \$3 for common to good. Oranges have met a good business, and prices are \$2.50 to \$4 for boxes and half boxes \$1.50 to \$1.85. Raspberries are still plentiful and cheap at 60 to 80c. according to package. Peaches are scarce at \$2 per box, and pears are in good demand at \$2.25 to \$2.50. Bananas are in over supply and easy at 80c. to \$1.25. Red currants move at 7c. per box. There is a free sale for cherries at 75c. to \$1.30 per basket, and watermelons are scarce and firm at 25 to 30c. as to quality. Imported onions are in good demand at \$2.40 to \$2.50 for Bermuda and \$2.25 for Egyptian per case.

### BEANS.

The market is quiet and steady, and we quote hand picked \$1.40 to \$1.50 per bushel, ordinary \$1.25 to \$1.30, and inferior 90c. to \$1.10.

### HOPS.

There is a somewhat better feeling in hops, which we quote at 18 to 20c for good to choice, 15 to  $16\frac{1}{2}$ c. for yearlings and 6 to 10c. for old.

### POTATOES.

The market keeps well cleared of old stock. New potatoes are selling freely at \$2.50 per barrel.

### PROVISIONS.

The provision market is dull and uninteresting. Dealers are generally shading prices to induce business, but the movement in spite of this is small. We quote:—Canadian short cut, per brl., \$21 to \$21.50; mess pork, western, new, per brl., \$22.50 to \$23; hams, city cured, per lb., 12 to  $13\frac{1}{2}$ c.; lard, Canadian, in pails, 11 to 12c.; bacon, per lb., 11  $\frac{1}{2}$  to  $12\frac{1}{4}$ c.; lard, com., refined, per lb.,  $9\frac{1}{2}$  to 10c.

### EGGS.

A good local demand is reported for eggs for this season of the year, at 11 to  $11\frac{1}{2}$ c. Single cases of choice fancy candled stock make 12c. Receipts rule moderate.

### CHEESE.

The cheese market remains much the same. Shippers complain as much as ever about it being difficult to negotiate any new business at present prices, but, in the face of this, free buying in the country continues. We understand that the first half of July has been taken in the Townships at  $8\frac{7}{8}$  to 9c. in the country, and also that there has been a good deal of picking up in the French district at a fraction less, while it is pretty generally admitted that up west the first half of the month is closely sold up also at 9 1-16c upward. With this free buying at these full prices, and the complaints about close limits, the market is a hard one to understand. It is evident, however, that some people want cheese, for there was considerable enquiry in a shopping way on the streets to-day for colored western and in a minor degree for white also,  $9\frac{3}{8}$ c. being bid for the former and  $9\frac{1}{8}$  to  $9\frac{1}{4}$ c. for the latter.

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## JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China,  
Glassware, Lamps,  
and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN  
LAMPS AND FANCY GOODS.

No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.  
**GREAT VALUE.**

ESTABLISHED 1851.

WE OFFER

### .. TOMATOES ..

in 3 lb. Tins

Quality Guaranteed,  
at **80c.** per doz.

### N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

## SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

WRITE FOR QUOTATIONS.

**F. W. FEARMAN,**  
**HAMILTON, ONT.**

## J. W. LANG & CO.

Tea, Sugar .  
Syrup . . .  
Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East  
TORONTO

## Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

## SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

## Canned Goods

We are offering three pound Peaches, Apples, Pumpkins, also Corn at bargain prices. It will pay to get our prices before purchasing elsewhere

## WARREN BROS. & BOOMER,

35 and 37  
Front St. East, TORONTO

WE ARE OFFERING—

## Selected Valencias

In 14 lb. Boxes.

Very Fine Quality.

Also **A SNAP** in off-stalk,



May 29th, 1893.

Smith and  
Keighley

9 Front St. E., Toronto.

## JUST TO HAND.

Samples of

—NEW CATCH  
**SALMON**

**PERKINS, INCE & Co.,**

41-43 Front Street East, Toronto.

## JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

## SEELY'S Flavoring Extracts



have stood critical test for 31 years

Their—

Purity, Strength  
and Rich Flavor

have made them the  
**STANDARD GOODS  
OF AMERICA.**

The most attractive line  
in the market.

Send for our Illustrated  
Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

## Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

## T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., TORONTO.

## Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**MONTREAL Markets Continued.**

Colored, however, was hard to get on the street, and there was not much white to do business in either.

**BUTTER.**

Butter is firm, but the market rules quiet for the reason that holders are rather extreme in their views, while there is not much stock of any kind here to do business in. There is a fair export enquiry for creamery at  $21\frac{1}{2}$  to  $21\frac{3}{4}$  c, and business has been put through over the cable at within this range. Townships is usually wanted for the local jobbing demand and fetches full figures, 19 to 20c. being the idea in its case. For Western exporters have paid 17c., but this they consider a full price, but we quote 17 to 18c. as holders of it are firm,  $16\frac{1}{2}$  c. having been paid in the country. We quote: Creamery,  $21\frac{1}{2}$  to 22c.; Townships, 19 to 20c.; Western dairy, 17 to 18c.

**MONTREAL TRADE NOTES.**

Refiners have marked down the price of granulated sugar an  $\frac{1}{8}$  of a cent.

Valencia raisins, off-stalk, are offered from Demia at 16s. 6d. cost and freight Montreal.

New York buyers have been picking up a round lot of Pingsuey gunpowders on this market. The terms are not known, but 16c. is not far from the price.

New Patna rice will be on hand on the market, it is expected before the close of the present week.

The total receipts of Barbadoes molasses on purely Montreal account this season since the opening of navigation are placed at 7,000 puncheons.

**GOING TO HAVE A BIG TIME.**

The finishing touches to the arrangements for holding the annual excursion of the Toronto Retail Grocers' Association to Niagara Falls are being put on, and if the Weather Clerk does not fail in his duty it will be one of the best outings the Association ever had. After leaving the boats at Queenston the excursionists will take the new and delightful electric railway route to the Falls, where special arrangements have been made for their entertainment. The tickets are \$1.25 for adults and 65c. for children. Remember August 2 is the date.

**PERSONAL MENTION.**

John Moffatt, of Kincardine, starts for the World's Fair August 15.

D. McLachlan, Woodville, was in Toronto this week on business.

E. Wissler, of Salem, is snatching time from business to see the World's Fair.

P. W. Hay, of Kincardine, has been holidaying in Detroit, Saginaw, and other American cities.

C. A. Nairn, of Goderich, who has been touring in Detroit, Chicago, Milwaukee, etc., is again back to business.

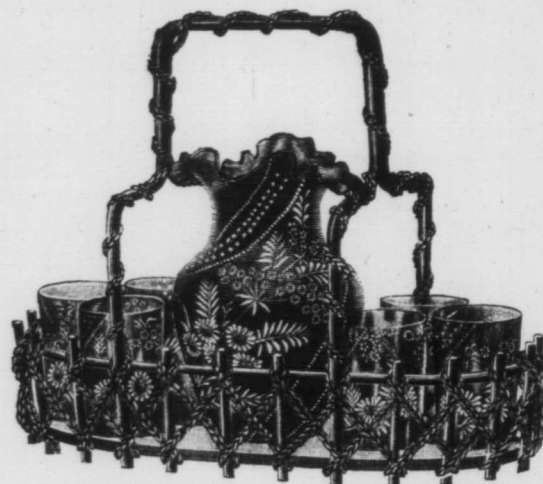
L. Schepp, the well-known cocoa manufacturer, was in Toronto Tuesday. He said his reason was to see what inducements the city would give him to locate the Canadian branch of his factory here.

The factory is now in Hamilton, and should it be removed to Toronto would be enlarged.

F. A. Mills, of Wingham, has returned from Chicago where he has been taking in the World's Fair. He is much pleased with what he saw.

**WATER SETS.**

The accompanying illustration shows one of the many designs of water sets shown by Nerlich & Co. Full information was given in their advertisement which appeared in THE GROCER two weeks ago. Their great run is a case containing ten sets assorted, which they sell at \$9.50, and some of these sell re-



tail at \$2.50. Their price list on these goods shows a great variety of style and decoration. The list can be secured by dropping a card to 35 Front street west, Toronto. They also carry a full stock of pipes, tobaccos, cigars, and fancy goods of all descriptions.

A day or two ago a city traveller named J. A. Amyot, in the employ of David Latour, boot and shoe manufacturer, Montreal, came to the office and reported that he had sold goods to different parties to the value of \$300, and at once drew his commission upon the sales. When the firm came to look to the delivery of the goods in question, the several alleged purchasers knew nothing whatever of the supposed sales, consequently Amyot was arrested for procuring money under false pretenses. He was brought before the police court and pleaded guilty to the charge. The unfortunate man said he was being pushed by his creditors and took the money to obtain relief, adding that he intended to refund the same thus dishonestly obtained.

The report of the trustees of the gratuity fund of the Toronto Board of Trade has been presented. During the past year one name has been added to the membership, making the total of subscribing members 851. There have been 44 transfers made this year, the average age of those relinquishing their interest being 43, and of the new participants 39. There have been 15 deaths during

the year. The average age of those who died was fifty years. The amount on mortgage is \$52,250, invested on property appraised at \$118,000. The amount in bonds is \$23,000. The average rate of interest is a fraction over five per cent.

While speaking generally, the prospects for grapes in this vicinity are fairly good, although the fall will have to be open to ensure their ripening. A strange blight has struck some of the vines in the gardens in this town. The blight came on very suddenly—in fact, in a few hours. The young fruit at first has a wilted appearance, followed in a remarkably short time by a sort of mildew gathering thereon, eventually resulting in the bunch withering and becoming quite white. We do not know

as to whether the disease is at all general, but we do know that some vines have got it bad.—Galt Reporter.

Controller of Customs Wallace has given a decision allowing hop-bitters ale to be admitted under section 547 of the Customs' Act—articles not elsewhere enumerated—at 20 per cent. duty. This is an English preparation said to be non-alcoholic, and intended to take the place of ordinary ale. It is said to be made with best English hops and cane sugar, and chemical analysis, it is claimed of one per cent. of alcohol, so that it can scarcely be called an intoxicating drink.

Victoria's Board of Trade report counsels, amongst other matters, the establishment of a Provincial Board for the regulation of the inland fisheries, and calls upon the provincial press to depreciate and discourage a too prevalent tendency to gamble in paper town sites. The Board also advises municipalities to go somewhat slow in taking up debenture loans, lest they thus in interest exhaust too much of their ordinary income, and also warns public bodies to be very careful in the matter of guaranteeing industries established within their borders.

Post Office Clerk—"No address on this letter, miss."

Miss Simple—"Oh, yes, it's under the stamp."

Miss Etta Lambe, who was drowned at Toronto Island Tuesday last, was a sister of W. G. A. Lambe, the well-known broker of Wellington street east, and he has the sympathy of the trade in his trouble.

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# Thousands of Retailers . . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our . . .

Matches

Wooden Ware

Wash Boards

Indurated Ware

&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE **E. B. EDDY CO.**

**Mammoth Works** - - - **Hull, Canada.**

## DRY GOODS.

## MONTREAL MARKET.

The dry goods market has been generally quiet during the past week, but a fair aggregate trade is doing. Buyers generally manifest a conservative spirit, but the steady movement that is going on is all the more encouraging in view of that. Several of the houses report booking good orders for fall woollen fabrics, while summer goods have also been in request in a sorting way, a large number of light dress goods having been disposed of in the aggregate.

Mill agents say that the woollen mills are running full time on orders and have orders a long way ahead, so much so in fact that it is feared that some orders will not be delivered on time. The city retail trade has ruled quiet. Remittances are fair, and city collections show some improvement.

Mr. Fraser, of S. Greenshields, Son & Co., has got back from his holiday trip looking thoroughly rejuvenated.

Jas. Johnston & Co. are receiving some fine lines of fall trimmings this week, and in several cases are simply repacking and re-shipping them.

Gault Bros. note a brisk demand for cashmeres in all the various shades known under the caption of Henry II. colors, running from light mauve to a dark purple, etc. If anything the brighter shades have the best of the percentage of sales.

S. Greenshields, Son & Co. will be receiving some extensive lines of fall goods next week.

Wm. Agnew & Co. are opening up this week several extensive lines of meline cloth in all the new shades; also lines of hop sacking in double width, of which they have been forwarding some good-sized orders.

Mr. Towers, of Mathews, Towers & Co., has returned from a western trip, and reports a satisfactory turnover of their fine lines of gents' furnishings. The firm are no longer handling cowboy hats.

The agent of a Paris house has enquired of an agent here what the prospect is for whipcords. The reply was unfavorable, and several of the trade express the same expectation.

## TORONTO MARKET.

Strange as it may seem sorting orders are still remaining quite numerous, although the extent of the trade is not so voluminous as the number of orders might indicate. Few buyers have been on the market, but letter orders have been steady and numerous. Travellers have picked up a number of sorting orders of varying size and value. But all combine to maintain a trade, although there can be no doubt that the latter half of July and the first half of August is one of the quietest periods of the year.

Very little cutting is being done, outside of dress goods, in order to clear summer

stocks. Some houses have found no occasion to reduce any prices. This is a gratifying feature.

Many buyers and proprietors are away on their summer holidays.

Gordon, Mackay & Co. have gone in heavily for fancy flannel shirtings. Novelty of design and coloring characterize this purchase.

Caldecott, Burton & Spence are making a leader of a ladies' elastic ribbed woollen shaped vest with ribbon-trimmed neck. This can be retailed at 50c., and is certainly exceptional value.

Alexander & Anderson have been restocking linens, and their stock is now complete for fall. They are showing special value in cream table linens.

W. R. Brock & Co. have purchased the balance of the stock of Paris quilts in assorted colors. They bought these at a great reduction in price and are offering them at nearly 20 per cent. lower than previous close quotations.

John Macdonald & Co. are showing a full range in horse clothing in jute and all-wool, stripes and checks. A repeat of several numbers of elastic canvas is to hand, and also of two special numbers in bleached tabling.

Caldecott, Burton & Spence have a full stock of small wares in such lines as elastics, hooks and eyes, marking cotton, dress shields, etc. The first two lines are scarce at present.

Gordon, Mackay & Co. have purchased a manufacturer's stock of black silk laces (fine mesh) at a discount that enables them to quote less than half ordinary price.

Caldecott, Burton & Spence are showing a novelty in ladies' wear in the shape of a nursing vest, which has two openings, one over each breast, and each opening has a protective flap. This is a very superior article and can be retailed at \$1.

W. R. Brock & Co., have received the first shipment of 'Bargain' braces. This is the line which was referred to in a recent issue as having been cleared out from a manufacturer, and which could be retailed at 12½ to 15 cents per pair instead of 20 to 25, the latter being the regular price.

Hook and eyes have been stocked by John Macdonald & Co. These goods have been scarce lately. Dress trimmings in astrachan moss and silk are to hand in great variety. These include all the latest continental novelties in this class of goods.

Alexander & Anderson have now a heavy stock of tapestry, union, wool and hemp carpets. Every line has been replenished with the newest designs, and they claim that their prices are equal to any in the market.

Wyld, Grasett & Darling are opening up some magnificent lines in fancy flannels. These are all wool goods and in newest patterns. Some very new shades and designs in plain and twill flannelettes are shown. They have recently opened large

shipments of linens. They show undoubted values in low grade dice and medium cream damasks. Their range of towellings is the largest they have ever shown. The grades are chosen with especial regard for both country and city trade.

Gordon, Mackay & Co. have received another large shipment of their now famous satin quilt. They have all sizes in stock at present.

Alexander & Anderson are clearing the balance of their stock of summer parasols at reduced prices. A shipment of the latest novelties in dress trimmings, frogs, mantle and dress buttons are to hand.

Caldecott, Burton & Spence have now on hand a full range of colors in velveteens, also a full stock of blacks. All placed orders will be executed at once. They report fur and astrachan trimmings moving actively for the fall; also a lively movement in jet goods.

W. R. Brock & Co. have just received their fall stock of hemp carpets. The designs are better than last season and prices will be found suitable. This is the second season in which they have carried these goods. They have a line of pure Cape wool flannel that has been singularly successful for the better class of trade.

Gordon, Mackay & Co. report the necessity of cabling for black cashmeres. Though their purchases in this line were of considerable magnitude it is already evident that they will not meet the demand.

John Macdonald & Co. have just opened 20 cases of a low line of 43 inch colored henrietta. This is a line especially suitable for the fall trade, and the size of the shipment will enable them to give many retailers the benefit derived from handling it. Ten cases of silk surahs are also being opened up in plains and shot effects. These are all in new colors and notwithstanding the heavy advance in these goods, are shown at fairly low prices.

Gordon, Mackay & Co. are showing a large range of woollen shawls, and report unusually good results for the coming season. Tourists wraps for immediate use are finding ready sale.

Last week W. R. Brock & Co. enumerated in these columns a number of leading lines which they considered special value—plums to retail at 25c. They have also secured several startling lines which can be retailed at 50c., this being another popular price in the retail trade. Amongst these are the following: A line of ladies' natural wool vests, shaped pearl button front, ribbon trimmed neck, called "Ohmy," which is superior to any line that was in the market last season to retail at 75 cents; a line of ladies' brushed merino vests and drawers called "Stunner," in two sizes, and two lines of wool knit gloves for men, Nos. N. 3 fancy and B. B. solid black. In the men's furnish-

ing department of ties, which are selected.

John Macdonald the famous B coatings. The now, and any expected these g They are made yarns of select from shoddy, a qualities of th yard of genui back.

## FOOD PI

A commerci says an excha tail price per articles of do qualities, in s Europe during are: Paris, l Main, Hami Prague, Rome prices of prim Prague it cou in Vienna, for for 8½d.; wh between 1s. a as 1s. 5½d. f from 1 1-10d. Paris, Frankf to notice tha purchased fo household b was exactly and flour bei under 1d. a Hamburg. Brussels) to cracked or s Rome and I plantation, r chicory or of 4½d. in Ber Paris. In Bri es can be ot

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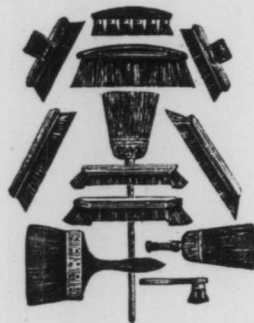
MONTREAL: EVANS; LYMA; LYMA; KERR; J. O. LI; N. QUI  
TORONTO:— LYMA; NORT; ELLIC  
QUEBEC:— W. BR; EDMU; DR. E;  
LONDON:— JAS. A; LOND

ing department they have also large ranges of ties, which are choice goods and specially selected.

John Macdonald & Co., are still selling the famous Belwarp serges and worsted coatings. Their numbers are all complete now, and any merchant who has not yet inspected these goods should arrange to do so. They are made only from specially prepared yarns of selected pure wool, absolutely free from shoddy, and they have all the wearing qualities of the "good old times." Every yard of genuine cloth is stamped on the back.

**FOOD PRICES IN EUROPEAN CITIES.**

A commercial return has just been issued, says an exchange, showing the average retail price per pound avoirdupois of various articles of domestic consumption, medium qualities, in some of the principal cities of Europe during the year. The cities selected are: Paris, Lille, Berlin, Frankfort-on-the-Main, Hamburg, Vienna, Buda-Pesth, Prague, Rome, Florence, and Brussels. The prices of prime beet varied very much. In Prague it could be obtained for 7d. a pound; in Vienna, for 8d.; in Rome and Buda-Pesth, for 8½d.; while in Paris the price fluctuated between 1s. and 1s. 4d.; and in Lille as much as 1s. 5½d. had to be paid. Flour ranged from 1 1-10d.; in Buda-Pesth, to 2½d.; in Paris, Frankfort and Florence, it is curious to notice that, while in Lille flour can be purchased for 2¼d. a pound, and white household bread cost 1¼d. in Berlin; this was exactly reversed, bread costing 2¼d., and flour being ½d. cheaper. Potatoes were under 1d. a pound in all the cities except Hamburg. Rice ranged from 1¼d. (in Brussels) to 5d.; sugar, good white lump, cracked or sawed, from 3¼d. to 7½d. (in Rome and Florence), and coffee (Brazil or plantation, roasted and ground, without chicory or other coffee substitute), from 1s. 4¾d. in Berlin to 2s. 6d. (fresh roasted) in Paris. In Brussels, coffee from Dutch colonies can be obtained for 1s. 2¾d. a pound.



The Windsor Patent Brush Co. Ltd.  
WINDSOR, ONT.

Make a Full Line of Saleable

**BRUSHES, WHISKS AND BROOMS**

For the General Trade.



**AMMONIA SOAP**

**W. A. BRADSHAW & CO.**  
TORONTO, ONT.

**TANGLEFOOT**

Is sold by the following  
**CANADIAN JOBBERS**

- MONTREAL:—  
EVANS & SONS, Ltd.,  
LYMAN, SONS & CO.,  
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KERRY, WATSON & CO.,  
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N. QUINTAL & FILS.
- TORONTO:—  
LYMAN BROS. & CO.,  
NORTHRUP & LYMAN CO.,  
ELLIOTT & CO.
- QUEBEC:—  
W. BRUNET & CO.,  
EDMUND, GIROUX & BROS.,  
DR. ED. MORIN & CO.,
- LONDON:—  
JAS. A. KENNEDY & CO.,  
LONDON DRUG CO.



**TANGLEFOOT**

Is sold by the following  
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- HAMILTON:—  
J. WINER & CO.
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HENRY SKINNER & CO.
- HALIFAX:—  
BROWN & WEBB,  
FORSYTH, SUTCLIFFE & CO.,  
SIMSON BROS. & CO.,
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MARTIN, ROSSER & CO.
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THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, &C.

SOLD  
EVERYWHERE.

— PROPRIETORS. —  
**GOODALL, BACKHOUSE & CO.**  
LEEDS, ENGLAND.

## NEW CROP VALENCIA RAISINS.

In less than three weeks time the first of the new crop Valencia raisins will have started on the voyage to this port. The proportions of the first shipment is at present a matter of some doubt, and whether the invoice loaded will consist largely of consigned goods, or actual orders, is also a question which at this time is rather difficult to decide. Those who are usually looked upon as importers are this year somewhat in doubt as to the course that should be pursued in reference to early importations. The past year, taken as a whole, has been an unprofitable one, and the unremunerative prices realized during the greater portion of the time since first receipts last year are fresh in the minds of the leading operators, hence the hesitance to plunge with the opening talk of new crop this season. There is usually more or less ambition shown among importers to be included in the list of owners of the first cargo leaving Denia, the same being recognized as a good business card from the fact that upon the arrival of the vessel the importer is prepared to offer his customers a line of new fruit, thus paving the way for obtaining additional favors, orders for new crop being accompanied as a rule by memorana including other lines. This spirit of competition, however, does not appear to be present this year. The trade and finan-

cial results of the past twelve months have borne with depressing influence upon importers generally, and their feelings to-day are certainly of a subdued character. First steamer shipments have offered in one or two instances at 24s. c. and f. for layer, and 19s. for off-stalk, but as similar prices were asked and obtained at the opening last year, importers now consider circumstances as such that to meet these figures would only serve to invite losses, an experience which the majority have had an abundance, and are now desirous of carefully avoiding if such is possible. Other shippers in Spain, unwilling to contract for first steamer, are in the field seeking orders for all August, a contract term which might mean second or third boat, the goods being placed aboard in August, with bill of lading showing date, and the sailing not actually occurring until September has been entered upon. For such shipment 21s. 6d. c. & f. for layer, and 17s. 6d. for off-stalk has been quoted, but so far as we are able to learn no considerable orders have gone out, importers here when interviewed upon the subject expressing a determination to go slow, and feel their way cautiously until they are satisfied that there is some show or possibility of turning purchases at a profit. The next contract term to follow is first half September shipment, but upon this period there is a singular absence of information, packers abroad not having cabled prices at which they are prepared to accept orders, while on the other

hand local importers do not appear at all disturbed by the fact that the fruit is not offered for the period referred to. To judge from appearances there is not likely to be any rush to obtain first, or even early, shipments of new fruit this year. The prices cabled thus far are not in accordance with buyers' ideas as to cheapness.—N. Y. Journal of Commerce.

## SMUGGLING TOBACCO.

The United States customs officers are watching Montreal closely, as they suspect an extensive system of smuggling. Tobacco rated as first-class, with a duty of \$2 a pound, is passed through as second-class tobacco, with a duty of only 35 cents. To-day a very large seizure of this tobacco was made in Philadelphia. It was undervalued at that point and had been classified as second-class at Ogdensburg. Recently six bales of Sumatra tobacco for wrappers, certified to be for Consul-General Knapp of this city, were entered at the port of Ogdensburg, N.Y., as four bales of Sumatra leaf tobacco not fit for wrappers and two bales fit for wrappers. This change in the invoice was not challenged until it reached the examiner. He altered it to one bale unfit for wrappers and five bales fit for wrappers. The consignees thereupon took only the one bale, paying duty at 35 cents per pound, and returned the other five, on which a duty of \$2 a pound was asked. Mr. Knapp says the invoice could not be changed without fraud. Ogdensburg is suspected to be the door through which the smuggling goes on.—Montreal correspondent Globe.

Sold  
by . .  
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Dealers  
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Sold  
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Dealers  
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where.



**Silver Star .  
. Stove Polish**  
Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 2 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

**The F. F. Dalley Co.  
of Hamilton, Limited.**

We also make a polish for stove moulder's use; put up in bulk only.

Have You **Adams' Tutti-Frutti?**

It pays the dealer to keep the most popular Chewing Gum, because it sells faster than all others, and it satisfies the customer better than any other. Adams' Tutti-Frutti Chewing Gum has this double advantage.

Have You Adams' Tutti-Frutti in Stock?



**You Can't Beat It**

Sold only in Cans by the Live  
Wholesale and Retail  
Trade

and Manufactured by

**THE HAMILTON COFFEE  
AND SPICE CO. . . .**  
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The **HEADQUARTERS** for

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Of Every Description —————

**Lightbound, Ralston & Co.**

Seeing is believing.

Send for Samples.



**MONTREAL**

## BUSINESS CHANGES.

## SALES MADE OR PENDING.

The estate of Boucher & Co., boot and manufacturers, Montreal, is to be sold.

The stock of A. C. Clarke (The Tea Co.), Toronto, is advertised for sale by tender.

The estate of J. J. Baskerville, groceries and liquors, Ottawa, is advertised for sale.

E. W. Shaw, general merchant, saw mill, etc., is advertising mill and lumber for sale.

The liquor stock of C. M. Arkell, St. Thomas, amounting in value to \$859, has been sold by auction to John Barnes at 97c. on the dollar.

## PARTNERSHIPS FORMED AND DISSOLVED.

A. Sinclair & Co., grocers, St. John, N. B., have dissolved.

Musgrave & Dooley, grocers, North Sydney, N. S., have dissolved.

Ash & Cross, general merchants, Beaver Harbor, N. B., have dissolved.

Hawley & Membery, hotel, Toronto, have dissolved, J. Hawley continuing.

Carne & Mensie, grocers, Victoria, B. C., have dissolved. T. Carne continues.

C. A. Norton & Co., Equors, Halifax, co-partnership registered, Chas. A. Norton only.

Louis Gareau and Auguste Beauchamp, of Lachine, wood, grain and hay merchants, have joined in partnership.

David Leblanc and Olier Belec, doing business as hotel keepers under the firm name of Belec & Leblanc, Montreal, have dissolved partnership.

Marie Agnes Villeneuve, Montreal, spinner, has registered that she is doing business alone as tobacconist under the firm name of C. B. Biron & Cie.

James P. Jordan, tobacconist, and William Scott, confectioner, Montreal, heretofore doing business as tobacconists under the firm name of Jordan & Co., have dissolved partnership.

S. Davis & Sons, cigar manufacturers, Montreal, have dissolved and a new partnership has been formed, composed of Samuel Davis, M. E. Davis, M. D. Davis, and Melvin M. Davis; style unchanged.

Samuel Coulson, merchant, Montreal, Emily Guscot Rea, wife separate as to property of David Rea, and formerly doing business as merchants and manufacturers under the name of David Rea & Co. have dissolved partnership. The business will be carried on in future under the same firm name of Mrs. E. G. Rea.

## ASSIGNMENTS, DIFFICULTIES, COMPROMISES.

W. H. Stephenson, general dealer, Norwood, has assigned.

John W. McDonagh, grocer, Woodstock, N.B., has assigned.

W. L. Sterns, general merchant, Souris, P.E.I., has assigned.

W. H. Cochrane, boots and shoes, St. John, N.B., has assigned.

A. G. Horne & Co., general merchants,

Nanaimo, B.C., have assigned to Joseph Lawson.

W. Geddes, general merchant, Saber Island, N. S., has assigned.

Masse & Co., boot and shoe manufacturers, Three Rivers, have assigned.

W. A. & H. R. Lambert, general merchant, Craven, Man., have assigned.

Mrs. A. Lindsey, Apsley, general store, has assigned to Henry Barber & Co.

Severe Bourrette, grocer, Montreal, has compromised at 37½c. on the dollar cash.

J. L. Preville, general merchant, Joliette, Que., has compromised at 60c. on the dollar.

G. Duckett, general storekeeper, Maxville, is offering to compromise at 45c. on the dollar.

Attachment is out against M. C. Crowdis, general merchant, Margaree, N.S., and he is away.

James A. Morrison, teas, etc., Halifax, has assigned, stock, debts, etc., \$3,500, to John M. Smith.

Beaubien & Frere, general merchants, Ste. Elizabeth, Que., are offering to compromise at 50c. on the dollar, cash.

Wm. Calhoun, grocer, Strachan avenue, Toronto, assigned to W. A. Campbell. No statement has yet been prepared.

W. H. Fortier, boot and shoe manufacturer, Toronto, has assigned to Charles Langley. The liabilities are about \$5,000.

John Ballantyne, general merchant, Havre-aux-Maisons, has assigned. H. O. Fortier, in the same line of business at Sherbrooke, has followed his example.

The crockery firm of Charles & Bawden of Kingston has assigned to a Kingston firm. The liabilities are about \$2,000, the assets about \$3,000. The firm was endeavoring to obtain a compromise, when some of the creditors secured a judgment, with the foregoing results.

The inspectors appointed by the creditors of Thompson Bros., the insolvent cheese manufacturers of Kingston, to examine the assets, report that the supposed discrepancies in their accounts do not exist, but that their failure and present liabilities have been brought about by heavy losses incurred in the purchase of sale cheese, butter, hogs, and grain and other produce over which they had no control, and that no transaction of any kind has been attended by any act of dishonesty upon the part of the firm. They recommend that the creditors accept a compromise of 20 cents on the dollar, net cash, and 5 cents on the dollar payable in six months by unsecured note. They make this recommendation owing to the nature of the assets and the fact of their being scattered over three provinces, which would entail a large expense in winding up the estate. The following is a short statement of the assets and liabilities: Assets in Manitoba, consisting of real estate and farming implements, \$22,346 10; in Ontario, consisting of real estate and interest in cheese factories, \$8,829.75; in Quebec, consisting of saw

mill and stock, store and stock, and interest in cheese factories, \$12,722.75; total, \$43,548.60. Liabilities, lease, mortgages and secured claims, \$14,440; balance, \$29,108.60. Unsecured claims about \$75,000.

## CHANGES.

Jacob Gibbons, grocer, Leamington, has sold out to George H. Sibbald.

Thos. Sheppard, hotel, Zeypher, has been succeeded by Mrs. Jane Dafoe.

George Barber, general merchant, Rosemont, out of business and gone to Sault Ste. Marie.

## FIRES.

John Dawkins, general merchant, Bethany, burned out.

The smoke-house belonging to Hutchinson & Son, London, was destroyed by fire between 1 and 2 o'clock Sunday. Loss about \$100.

Thomas Reid's livery stable, Chesley, occupied by James Armstrong, were totally destroyed by fire Monday, and before the fire could be got under control four other buildings were destroyed. Loss, \$3,000; insurance, \$1,800. The fire was caused by a lamp exploding in the livery stable.

These have been burned out in Fairville, N.B.: N. F. Barnhill, grocer; C. L. Doherty, boots and shoes; C. Durdan, boots and shoes; Jas. Durdan, shoemaker; Robert Fair & Co., general store; Abner Hansen, grocer; G. Irvine, general store; Robert Irvine, victualler; James Ready, brewer.

## DEATHS.

Andrew McNabb, ex-alderman and a well-known carriage builder of Winnipeg, died of diabetes at Carberry Sunday.

Alexander Douglas, for many years extensively engaged in the boot and shoe trade at Montreal, is dead. Mr. Douglas died suddenly at his residence, 37 St. Famille street.

## PROMPT CLOSING.

Recently we stepped from the elevated station at West Twenty-third street at a minute or two before 6 o'clock in the evening. Having occasion to purchase some linen, we went to a prominent sixth avenue store, arriving at sharp 6. The door was being closed and we were denied admittance. By 6.07 p.m. we had passed through West Twenty-third street to Broadway, and found every retail store closed and iron gates shut. We discovered that in the greatest shopping district in New York the rule of closing at 6 p.m. is carried out with military precision. It makes no difference how many customers are at the door, the rule is enforced. Within a few minutes after the closing hour the employees leave the place, and all is as quiet as on a Sabbath.

This teaches that retail grocers can, if they will, enforce an early and universal closing at a fixed hour. The patrons of city stores are quick to learn and respect the rules. There is no legitimate excuse for retail grocers working from fourteen to sixteen hours every day. People can be taught to buy their food, as well as their dry goods, within limited hours.—American Grocer.

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# ENORMOUS SALES - -

and Constantly Increasing.

## PETTIJOHN'S

# California Breakfast Food

It is a cooling, refreshing, and nourishing food for summer use.

It is far more delicious and wholesome than oat meal.

Every Retailer should carry it in stock.

The following Wholesale Grocers will supply you :



DAVIDSON & HAY,  
EBY, BLAIN & CO.,  
H. P. ECKARDT & CO.,  
T. KINNEAR & CO.,  
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W. H. GILLARD & CO.,  
LUCAS, STEEL  
& BRISTOL,  
JAS. TURNER & CO.,  
Montreal.  
GEO. CHILDS & CO.,

Write for samples and particulars.

**WRIGHT & COPP,** Dominion Agents, **Toronto**

## GOODS

that are



**CHEESE.**

# Always Reliable.

Wholesale Grocers Sell Them.



Write us for samples and particulars.

**WRIGHT & COPP,** DOMINION AGENTS **TORONTO**



A Popular Table Luxury,  
A Culinary Article,  
AND  
A Perfect Infant Food.

COMPLETELY STERILIZED

FOR SALE BY ALL WHOLESALE GROCERS

... PREPARED BY ...

**HELVETIA MILK CONDENSING CO.,** HIGHLAND, ILL. U. S. A.

WRIGHT & COPP, Toronto

# BATTY'S

**BATTY & CO.**  
London, Eng.

**Pickles, Sauces, Jams, Jellies,  
Marmalades, Etc.**

Wholesale Grocers Sell Them.



**WRIGHT & COPP,** Dominion Agents, **TORONTO**

**E. BROWN & SON'S**

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

<b>BOOT PREPARATIONS SOLD EVERYWHERE.</b>			
			
<b>MELTONIAN BLACKING</b> <small>(As used in the Royal Household) Renders the Boots soft, durable and waterproof.</small>	<b>MELTONIAN CREAM</b> <small>(white or black) For Renovating all kinds of Glace Kid Boots and Shoes.</small>	<b>ROYAL LUTETIAN CREAM</b> <small>The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.</small>	<b>NONPAREIL DE GUICHE</b> <small>Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other</small>

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

**A WATCH  
OR A TURNIP?**

The Watch given with Somerville's MEXICAN FRUIT and PEPSIN Chewing Gums, IS A WATCH. Nice size. Good looking. Splendid time keeper. Over fifty have already been sent out, and expressions of satisfaction from our customers are very pleasant to hear.

COSTS YOU NOTHING TO GET ONE!

G. R. SOMERVILLE, London, Canada.



**Licorice  
Lozenges**

Manufactured exclusively by

**YOUNG & SMYLLIE,**  
BROOKLYN, N.Y.

These Goods can be obtained from any of the leading first-class houses in Canada.

**MUNN'S FAMOUS BONELESS CODFISH.**

NEW and GENUINE. NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

**MUNN'S BONELESS CODFISH.**

Packed in 100 lb. Boxes, Whole Fish. Delightful thick Codfish Steak.

Orders can be filled at short notice after this. **STEWART, MUNN & CO., Montreal.**

By Royal Warrant, Manufacturers To Her Majesty, The Queen. THE "MOST POPULAR" BLACK LEAD. THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's Black NO DUST Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST REPUTATION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE **"SILVER MOONLIGHT PLUMBAGO" STOVE POLISH.**

Always Bright & Beautiful. In Large Packets 1d. & 2d. each. Use only for Laundry Purposes, producing the best results.

**NIXEY'S "SOHO SQUARE" BLUE**  
THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.  
Eight 1-oz. squares in Box for 8d. Of all Grocers and Oilmen; or write to 18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc. Won't Wear the Blades like others. 6d. and 1s. Tins.

**NIXEY'S "CERVUS" KNIFE POLISH.**  
OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives: Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

Established 1852



Are You

Agent: C

This list is... day. The price... lication, and... and quantitie... by retail deal... of credit.

Goods in la... pay are gener... prices.

All quotati... are under the... Editor, and... tored by any... bing house u... name; the r... exclude such... reliable info...

BAKING



doz in case. 4 oz. cans, 4 a

Dunn's No. 1. " " 2. Cook's Gem, " " " " " "



... UNPRECEDENTED SUCCESS ...

GOLD MEDALS AWARDED

BY HER MAJESTY'S



ROYAL LETTERS PATENT

Established  
1852.

**EBEN<sup>R</sup>. ROBERTS**

Established  
1852.



This illustration is a fac simile of packet.

**ROYAL TABLE CREAMS,  
AND  
INVALID AND TABLE JELLIES,**

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy **EBEN<sup>R</sup>. ROBERTS'.**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

**EBEN<sup>R</sup>. ROBERTS, London, England.**

**THE CANADIAN GROCER PRICES CURRENT.**

TORONTO, July 27, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

**BAKING POWDER.**

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
3 1/2 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
5 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Per doz	
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
" " " " " "	12



Empire, 5 dozen 4 oz cans	Per doz \$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15
<b>COOK'S FRIEND.</b>	
(in Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	7c
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 0c
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 2c
" " 5 lb, 1/2 "	9 60

<b>OCEAN WAVE</b>	
DIAMOND BAKING POWDER.	
1/2 lb. tins, 4 doz cases	0 67 1/2
1 lb. " 3 " "	1 17
1 lb. " 2 " "	1 98

<b>BISCUITS.</b>	
TORONTO BISCUIT AND CONFECTIONERY CO.	
Abernethy	8 1/2
Arrowroot	\$0 10 1/2
Butter	0 6
" " 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06 1/2
People's Mixed	0 10

Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" " 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07 1/2
Wine	0 08 1/2

<b>BLACKING.</b>	
Day & Martin's, pints, per doz	\$3 20
" " " " "	2 10
" " " " "	1 10
Spanish, No. 3	4 50
" " " " "	8 00
" " " " "	9 00
Japanese, No. 3	4 50
" " " " "	7 50
Jaquot's French No. 2	3 00
" " " " "	4 50
" " " " "	6 00
" " " " "	9 00
" " " " "	7 50
Egyptian, No. 1	9 00
" " " " "	4 50

<b>P. G. FRENCH DRESSING (LADIES.)</b>	
For ladies' and children's boots and shoes.	
per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " " "	1 25
<b>P. G. FRENCH BLACKING.</b>	
per gross	
No. 4, " " " "	\$4 00
No. 6, " " " "	4 50
No. 8, " " " "	7 25
No. 10, " " " "	25

<b>BLACK LEAD.</b>	
NIXEY'S	
London Canada	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 5
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00

Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	1 50
6 1/2 lb. in large 1/2 d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1/2 d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1/2 d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/2 gro., 4 oz.	

<b>F. F. DALLEY &amp; CO.</b>	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

<b>BLUE.</b>	
Reckitt's Pure Blue, per gross	10
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

<b>CORN BROOMS.</b>	
CHAS. BOECKE & sons, per doz	
Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

<b>CANNED GOODS.</b>	
Per doz	
Apples, 3's	\$0 95 \$1 00
" " " " "	2 10 2 20
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 00 1 10
Beans, 2's	0 90 1 00

# ..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application.

## N. W. Taussig & Co.

96 Wall Street, NEW YORK

Atlantic Sugar House, BROOKLYN.

Cable Address,  
"Taussig, New York."

CANADIAN AGENTS:

R. S. McINDOE,  
Toronto.

JAS. SIMPSON & SON,  
Hamilton.

L. H. DOBBIN,  
Montreal.

J. WINFIELD,  
Quebec.

M. F. EAGAR,  
Halifax.

Prices Current Continued—

Corn, 2's	0 90	1 00	Sandwich Ham or Tongue, 1/4 lb cans	1 50
" Epicure	1 15		Ham, Chicken and Tongue, 1/4 lb cans	1 25
" Special Brands	1 40	1 50		
Cherries, red pitted, 2's	2 10			
Peas, 2's	0 90	1 00		
" Sifted select	1 40			
Pears, Bartlett, 2's	1 75			
" Sugar, 2's	1 50			
Pineapple, 2's	2 25	2 40		
Peaches, 2's	3 25			
" 3's	3 25			
" Pie, 3's	2 00			
Plums, Gr Gages, 2's	1 75	2 00		
" Lombard	1 50	1 60		
" Dawson Blue	1 50	1 60		
Pumpkins, 3's	0 90	1 00		
" gallons	3 00	3 25		
Raspberries, 2's	1 90	2 10		
Strawberries, choice 2's	2 00	2 10		
Succotash, 2's	1 65			
Tomatoes, 3's	0 85	1 00		
" Thistle" Finnan haddies	1 50			
Lobster, Clover Leaf	2 75			
" Star (tall)	2 00			
" Imp'r'l Crown flat	2 60	2 70		
" tall	1 90	2 00		
" Other brands	1 80	2 00		
Mackerel	1 10	1 35		
Salmon, tall	1 45	1 60		
" flat	1 70	1 80		
Sardines Albert, 1/2's tins	1 15			
" 1/4's tins	2 20			
" Sportsman, 1/2 genu				
ine French high grade, key				
opener	12 1/2	13		
Sardines, key opener, 1/2's	10 1/2	10 1/2		
" Martiny, 1/2's	17 1/2	18		
" Other brands, 9/4	11 16	17		
" P & C, 1/2's tins	23 25			
" 1/4's	33 36			
Sardines Amer, 1/2's	6 1/2	8		
" 1/4's	9 11			
" Mustard, 1/2 size, cases				
50 tins, per 100	11 00			

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 65	\$1 70
" "	2 70	2 80
" "	4 80	5 00
" "	8 75	9 00
" "	17 50	18 50
minced Collops, 2 lb cans	2 60	
Roast Beef	1 50	1 75
" "	2 60	2 75
" "	4 75	
Par Ox Tongue, 2 1/2	9 50	
Ox Tongue	7 85	8 00
Church Tongue	3 25	
" "	6 75	
English Brawn	2 75	2 80
Camb. Sausage	2 50	
" "	4 00	
Soups, assorted	1 50	
" "	2 25	
Soups & Bouilli	1 80	
" "	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	
Potted Ham, Tongue or Beef, 6 oz cans	1 35	
Devilled Tongue or Ham, 1/4 lb cans	1 40	
Devilled Chicken or Turkey, 1/4 lb cans	2 25	

Sandwich Ham or Tongue, 1/4 lb cans	1 50
Ham, Chicken and Tongue, 1/4 lb cans	1 25

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 25c packets	0 75
Orange Blossom, 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first)	
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Key, 150 "	0 90
Mexican Fruit, 36 5c bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic	
Tutti Frutti Girl	800 pieces
Sign Box (new)	6 00
Tutti Frutti cash box 800 "	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c Bars	1 20
Pepsin (Dyspepsia), 20-5c Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homop'at'c, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs	18
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2
BENSOPOR'S ROYAL DUTCH COCOA.	
Boxes each 1 lbs	
1/4 lb. cans, per doz	\$2 40
1/2 " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
" Fry's" Diamond 1/4's, 6 lb bxs.	0 26
" Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box	2 40
" 1/4's, " "	4 50
" 1 lbs, " "	8 75
Homopathic, 1/4's, 14 lb boxes	0 34
1/4 lbs, 12 lb boxes	0 34

JOHN F. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homop'at'c Cocoa (1/4)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick 92&24	23-24
Mott's Confec Chocolate	23-24
Mott's Sweet Choc. Liquors 21c-31	

COWAN COCOA AND CHOCOLATE CO.

Cocoa—	per doz
Hygienic Cocoa in 1 lb. tins, 12	
24 and 36 lbs in box	7 25
Hygienic Cocoa in 1/2 lb tins, 12	
24 and 36 lbs in box	3 75
Hygienic Cocoa in 1/4 lb tins, 12	
24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz	
in box	1 40
Iceland Moss, in 1/4 lb pkgs, 6 and 12 lb boxes	0 95
London Pearl, in 1/4 lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30 lb boxes	0 21
Soluble (bulk) No. 2, in 10 to 30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10 lb tins	0 21
Nibs, any quantity	30-35
Shells, any quantity	0 05
CHOCOLATES—	
Queen's Dessert, 1/2 and 1/4 in 6 and 12 lb boxes	0 40
Diamond, 1/4's, 6 and 12 lb boxes	0 25
" "	0 28
Mexican Vanilla, 1/4 and 1/2 in 6 and 12 lb boxes	0 35
Sweet Ceylon, 1/4 and 1/2 in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, 1/4 and 1/2, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) 1/4 and 1/2, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25-35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
1/2 lb "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb, in cases 12 bxs 12 lbs each	30
48 Fingers to the lb, in cases 24 bxs 6 lbs each	30
8 Cakes to the lb, in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb. Cocoa—	
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs.	
Each in boxes, 12 lbs., each, 1/2 lb. tins	30
Breakfast Cocoa—	
1/2 bxs 6 & 12 lbs., each, 1/2 lb., tins	48
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel	
Per 120 lb. case lot.	Per 12 lb. box.
Yellow wrapper	\$0 34 \$0 36
Chamois	0 43 0 48
Pink	0 50 0 56
Blue	0 58 0 66
Green	0 50 0 56
Lilac	0 58 0 66
Bronze	0 65 0 74
White Glace	0 73 0 83
Premium	0 38 0 42
Fancy Chocolates.	
Fingers—	
40 in a box	per box } \$0 36 \$0 40
20 " " "	
Croquettes—	
Yellow wrap	" } 2 70 3 00
Pink	" } 3 75 4 20
Green	" } 3 75 4 20
Croquettes are packed 12 1/2 lb. packages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink	" } 0 55 0 60
Green	" } 0 55 0 60
Each case contains 54 1 1/2 lb packages or 108 3/4 lb packages.	



"Highland Brand Evaporated Cream, per case 7 25 4 doz 1 lb tins.

## RECKITT'S Blue and Black Lead

(ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

J  
Toro

Prices current  
5 gross, per  
4 gross,  
6 gross,  
Mocha  
Old Govern  
Rio  
Plantation  
Porto Rico  
Guatemala  
Jamaica  
Maracaibo  
TODHUN  
Excelior  
Our Own  
Jersey  
Lagayra  
Mocha and  
Old Govern  
Arabian M  
Maracaibo  
Santos

DRUGS

Alum  
Blue Vitric  
Brimstone  
Borax  
Camphor  
Carbolic  
Castor Oil  
Cream Tar  
Epsom Sal  
Paris Gree  
Extract I

DURABLE

WM. CANE  
Steel hoop  
Brass hoc  
No 1 tubs  
No 2 "  
No 3 "

Dalley's F

(SEE  
Concentr  
In Len  
Flavors.  
in gross q

# JUMBLES

A Biscuit that is having a great run just now. 11c.  
Get them while the craze is on.

WATCH THIS SPACE  
FOR NEW LINES . . .

## Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

**CLOTHES PINS.**

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 00

**CHAS. BECKER & SONS, per box**

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" " " "	1 25	
" " " "	0 90	

**COFFEE.**

GREEN		c per lb
Mocha	28	33
Old Government Java	25	35
Bio	21	22
Plantation Ceylon	29	31
Porto Rico	24	26
Guatemala	24	26
Jamaica	22	23
Maracaibo	24	26
TODDINGTON, MITCHELL & CO.'S		
Excelsior Blend	34	
Our Own	32	
Jersey	30	
Laguayra	28	
Mocha and Java	35	
Old Government Java	30	32
Arabian Mocha	35	
Maracaibo	30	
Santos	27	28

**DRUGS AND CHEMICALS.**

Alum	lb	0 02	0 03
Blue Vitriol	0 06	0 07	
Brimstone	0 03	0 03	
Borax	0 12	0 14	
Camphor	0 80	0 85	
Carbolic Acid	0 30	0 50	
Castor Oil	0 07	0 08	
Cream Tartar	0 28	0 30	
Epsom Salts	0 02	0 02	
Paris Green	0 16	0 17	
Extract Logwood, bulk	0 13	0 14	
" boxes	0 15	0 17	
Gentian	0 10	0 13	
Glycerine, per lb	0 17	0 20	
Hellebore	0 16	0 17	
Iodine	5 50	8 00	
Insect Powder	0 30	0 35	
Saltpetre	0 08	0 09	
Soda Bicarb, per keg	2 50		
Sal Soda	1 00	1 25	
Madder	0 12		

**DURABLE PAILS AND TUBS**

WM. CANE & SONS, MANUFACTURING CO  
NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

**EXTRACTS.**

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2oz. full measure	1 75
4 oz. " "	3 00
In Lemon, Vanilla and Assorted	
Flavors. Less 10 per cent. discount	
in gross quantities or more	

**FLUID BEEF.**

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	2 75	3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

**FRUITS.**

FOREIGN. c. per lb

Currants, Provincial, bbls	5 1/2
" " " " bbls	5 1/2
" Filiatras, bbls	5 1/2
" " " " bbls	5 1/2
Currants, Patras, bbls	6 1/2
" " " " bbls	6 1/2
" " cases	7 1/2
" Vostizzas, cases	7 1/2
" " cases	7 1/2
" 5-crown Excelsior (cases)	8 1/2
" " case	8 1/2
Dates, Persian, boxes	5 1/2
Figs, Elemes, 14oz. per box	10 10 1/2
" 10 lb boxes	10 11
" 30 lb bxs. 7 crown	14 14 1/2
Gold medal washed Turkey, bgs abt 6 lbs., finest grade grown	10 1/2
Prunes, Bosnia, cases, new	7 1/2
Raisins, Valencia, offstalk old	4 1/2
Selected	6 1/2
Layers	6 1/2
Raisins, Sultanas	6 1/2
" Eleme	2 25
London layers	1 60
Loose muscatels, Califor	3 50
Imperial cabinets	3 50
Connoisseur clusters	3 50
Extra dessert	4 50
" qrs.	3 50
Royal clusters	3 50
Fancy Vega boxes	3 40
Black baskets	3 50
" qrs.	3 50
Blue	3 00
Fine Dehesas	3 00
" qrs.	3 00
Lemons	2 75
Oranges, Jamaica	2 75
" Valencias	4 50
" Floridas	3 00
Seedlings	3 00
Navels	3 00

**DOMESTIC**

Apples, Dried, per lb.	0 05
do Evaporated	0 09

**FISH.**

Oysters, per gallon	
select, per gallon	
Pickrel	per lb
Pike	do
White fish	do
Manitoba White fish	do
Salmon Trout	do
Lake herring	p. 100
Pickled and Salt Fish:	
Labrador herring, p. bbl	
Shore herring	
Salmon trout, per 1/2 bbl	
White Fish, 1/2 bbl	
Dried Fish:	
Codfish, per quintal	
" cases	
Boneless fish	per lb
Boneless cod	
Smoked Fish:	
Finnan Haddies, per lb	0 07 1/2
Bloaters	per box
Digby herring	
Sea Fish: Haddock per lb	0 05
Cod	0 05
B.C. salmon	0 13
Market Cod	0 05
Frozen Sea Herrings	2 55



BREAKFAST FOOD.

PETTICORN'S

Per case, 3 doz. 2 lb pkg in case \$1 40

**GRAIN.**

Wheat, White	0 61	0 62
" Red Winter	0 61	0 62
" Goose	0 60	0 61
Wheat, Spring, No 2	0 60	
" Man Hard No 1	0 82	0 83
" " No 2	0 80	0 81
" " No 3	0 73	0 74
Oats, No 2, per 34 lbs	39	40
Barley, No 1, per 48 lbs	45	
" No 2	40	
" No 3	32	33
Rye	55	56
Peas	58	60
Corn	55	60

**HAY & STRAW.**

Hay, Pressed, "on track	10 00	10 50
Straw Pressed	5 50	6 00

**HARDWARE, PAINTS AND OILS.**

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 18 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

**HORSE NAILS:**

"O" 60 and 10 to 60 and 10 and 7 1/2

**HOSE SHOES:**

From Toronto, per keg

From Toronto, per keg	3 65
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**SCREWS: Wood—**

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 7 1/2 p.c.	

**WINDOW GLASS:** [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 " )	3 40
4th " (51 to 60 " )	3 70
5th " (61 to 70 " )	4 00

**ROPE: Manila** 0 11 1/2

**Sisal** 0 09 1/2

**New Zealand** 0 08 1/2

**AXES:** Per box, \$6 to \$12

**SHOT:** Canadian, dis. 12 1/2 per cent.

**HINGES:** Heavy T and strap .04 1/2

" Screw, hook & strap .03 1/2

**WHITE LEAD:** Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	4 1/2
No. 1	"	4 1/2
No. 2	"	4 1/2
No. 3	"	4

**TURPENTINE** Selected packages, per gal

Selected packages, per gal	0 45	0 47
LINSEED OIL, per gal, raw	0 60	0 62
Boiled, per gal.	0 63	0 65
GLUE: Common, per lb	0 10	0

**INDURATED FIBRE WARE.**

1/2 pail, 6 qt.	\$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " "	13 25
" " "	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " "	9 00
" " "	8 00
" " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

**JAMS AND JELLIES.**

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's.	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

**MARMALADE—orange** 0 12

**KNIFE POLISH.**

NIXEY'S

"Cervus" boxes of 1 doz.	
6d London 5s., Canada	\$2 00
"Cervus" boxes of 1 doz.	
1s. London 10s., Canada	\$4 00

**LICORICE.**

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb.	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and ToluWafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " 100 " "	0 72 1/2
Imitation Calabria, 5 lb bxs	0 25
p lb	

**MINCE MEAT.**

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.	\$12 00
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**MUSTARD.**

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	25
" " Fine, in 1 lb jars	22
" " Fine, in 4 lb jars	70
" " Ex Sup. in bulk, per lb	30
" " Superior in bulk, p. lb	20
" " Fine,	15

Prices current, continued.

**CHERRY'S IRISH**

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

**NUTS.** per lb

Almonds, Ivica.....	16 16 1/2
" Tarragona.....	16 16 1/2
" Forpigotta.....	45 50
Almonds, Shelled Valencia.....	28 32
" Jordan.....	28 30
" Canary.....	28 30
Brazil.....	14 1/2
Cocounuts.....	5 6
Filberts, Sicily.....	10 1/2
Pecans.....	13 1/2
Peanuts, roasted.....	13 1/4
" green.....	11 12 1/4
Walnuts, Grenoble.....	15 16
" Bordeaux.....	10 11
" Naples, cases.....	11 1/2
" Marbots.....	11 1/2

**PETROLEUM.**

5 to 10 bbl lots, Toronto... Imp. gal	
Canadian.....	0 13 1/2
Caroon Safety.....	0 17 1/2
Canadian Water White.....	0 19
Amer'n Water White.....	0 21
Photogene.....	0 25
For prices at Petrolia, see Market Report.)	

**PICKLES, SAUCES, SOUPS.**

THE T. A. SNIDER PRESERVE CO., CINCINNATI.

Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup.....	per doz	6 00
" " ".....	pts	3 50
" " ".....	1/2 pts	2 00
" Chili Sauce.....	pts	4 50
" " ".....	1/4 pts	3 25
Snider's Soups (in 3 lb cans).		
Tomato.....	pts	3 50
Chicken, Mock-Turtle, Cream of Peas, Cream of Asparagus, Cream of Celery, Cream of Corn.....	4 50	

Chicken Gumbo, Or Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea Assorted..... 4 25

Per doz

Worcester Sauce, 1/2 pts.....	\$3 60	\$3 75
" dairy, tubs, choice.....	0 15	0 17
" " medium.....	0 14	0 15
" low grades to com.....		
Butter, pound rolls.....	3 15	0 17
" large rolls.....	0 13	0 16
" store crocks.....		
Cheese.....	0 08 1/2	0 10

**PRODUCE.**

**DAIRY.** Per lb

Butter, creamery, tubs.....	\$0 18	\$0 21
" dairy, tubs, choice.....	0 15	0 17
" " medium.....	0 14	0 15
" low grades to com.....		
Butter, pound rolls.....	3 15	0 17
" large rolls.....	0 13	0 16
" store crocks.....		
Cheese.....	0 08 1/2	0 10

**COUNTRY**

Eggs, fresh, per doz.....	0 11	0 11 1/2
" limed.....		
Beans.....	1 30	1 45
Onions, per bag.....	2 00	2 50
Potatoes, per bag.....	90	1 90
Hops, 1891 crop.....	0 18	0 15
" 1892 ".....	0 15	0 17
Honey, extracted.....	0 05	0 08
" section.....	0 10	0 15

**PROVISIONS.**

Bacon, long clear, p lb.....	0 10 1/2	0 11
Pork, mess, p. bbl.....	0 21	
" short cut.....	21 00	21 50
Hams, smoked, per lb.....	13	0 13 1/2
" pickled.....		0 12
Bellies.....		0 13 1/2
Rolls.....		0 13 1/2
Backs.....		0 13
Lard, pure, per lb.....	0 12 1/2	0 13 1/2
Compound.....	0 10	0 10 1/2
Tallow, refined, per lb.....	0 05 1/2	0 06
" rough.....		0 02

**RICE, ETC.** Per lb

Rice, Aracan.....	3 1/2	3 1/2
" Patna.....	4 1/2	
" Japan.....	5	
" extra Burmah.....	3 1/2	4
" Java extra.....	6 1/2	6 1/2
" Genuine Carolina.....	9 1/2	10
Grand Duke.....	6 1/2	6 1/2
Sago.....	4 1/2	5 1/2
Tapioca.....	5	5 1/2
Goathead (finest imported).....	6 1/2	
Crystal, 25 lb sacks.....	81	35
50 " bags.....	2	60

**SAPOLIO.** Per grs., in 1/2 or 1/4 grs. boxes..... \$1 30

**ROOT BEER.**

Hire's (Liquid) per doz..... \$2 25

**SPICES.** Per lb.

**GROUND**

Pepper, black, pure.....	\$0 14	\$0 16
" fine to superior.....	10	15
" white, pure.....	20	25
" fine to choice.....	20	25
Ginger, Jamaica, pure.....	25	27
" African.....	16	18
Jassia, fine to pure.....	18	25
Cloves.....	14	25
Allspice, choice to pure.....	12	15
Cayenne.....	30	35
Nutmegs.....	75	1 20
Mace.....	1 00	1 25
Mixed Spice, choice to pure.....	30	35
Cream of Tartar, fine to pure.....	25	32

**STARCH.**

**BRITISH AMERICA STARCH CO BRANTFORD.**

1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.....	5 1/2
Ditto.....	5
Ditto.....	5
Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartons, cases, 36 lbs.....	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.....	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 50 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

**Pure Starch—**

40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages.....	8
12-lb " ".....	8 1/2
38 to 45-lb boxes.....	6
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package.....	9 1/2
40-lb " 1/2 lb. ".....	10
40-lb " assorted 1/2 and 1/4 lbs.....	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages.....	8 1/2
20-lb " ".....	8 1/2

**ST. LAWRENCE STARCH CO.'S**

**Culinary Starches—**

St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7

**Laundry Starches—**

No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	5
" " Kegs.....	5
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivoryine Starch in cases of 40 packages.....	\$3 00

**SUGAR.** c. per lb

Granulated.....	5 1/2
Paris Lump, bbls and 100 lb. bxs.....	6 1/2
" " 50 lb. boxes.....	6 1/2
Extra Ground, bbls Iceing.....	6 1/2
" " less than a bbl.....	6 1/2
Powdered, bbls.....	6 1/2
" " less than a bbl.....	6 1/2
Extra bright refined.....	5 1/2
Bright Yellow.....	4 1/2
Medium.....	4 1/2
Brown.....	4 1/2
Dark yellow.....	4 1/2

**SALT.**

Bbl salt, car lots.....	1 00
Coarse, car lots, F.O.B.....	0 65
" small lots.....	0 85
Dairy, car lots, F.O.B.....	1 00
" small lots.....	1 25
" quarter-sacks.....	0 40

# COFFEE

## In Large Variety

FINEST IMPORTED  
OLD GOVERNMENT JAVA,  
ARABIAN MOCHA, JAMAICA,  
EAST INDIA, MARACAIBO  
And SANTOS.

Orders for these Goods Receive our  
Personal Attention.

THE

# Pure Gold Mfg. Co.

TORONTO.

# Kingsford's Oswego STARCH.

**STRONGEST. PUREST. BEST.**

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss" Kingsford's  
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING  
JOBBER IN CANADA.

# T. KINGSFORD & SON

OSWEGO, N.Y.

**D**

**Prices current.**

Common, fine  
Rock salt, per  
Liverpool co

**HIGGIN**

F.O.B. Mo  
Full sacks, 22  
Quarter sack  
Sacks con'g 1

F.O.B. Toron  
Full sacks, 22  
Quarter sack  
Sacks con'g 1

**SYRUPS**

Trinidad, in  
Do. 2, 6-16  
Primrose, 12  
John A., 10 0  
Mayflower, 1  
Gem, 3 lb ba  
" 18 oz, 1  
Queen's Lau  
Sapolio, per

Eclipse  
Ruby, 10 oz  
Monster, 8 c  
Detroit, 14 c  
Lily White  
Everyday  
Queen City,

Mottled in 5

Electric  
Hard Water  
Royal Lan  
Octagon

Royal Magn

Anchor, Ass  
" Cat  
Morse's Ass  
Morse's Ros  
" Wil  
" Cast  
Bouquet, pa  
Prize Magn

"  
" Sweet Briar  
Extra Perf  
Old Brown  
White Lav

DON'T HESITATE

# St. Lawrence Starch

Should be the choice of all

RETAIL GROCERS

Prices current, continued—

Common, fine car lots	0 75
" small lots	0 95 1 10
Rock salt, per ton	12 00
Liverpool coarse	0 75 0 80

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 224 lbs.	\$ 2 30
Quarter sacks, 56 lbs.	0 58
Sacks con'g 16-14 lb. p'kts.	2 75

F.o.b. Toronto—	Per Sack.
Full sacks, 224 lbs.	2 60
Quarter sacks, 56 lbs.	0 57
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	
	Per lb. bbls. & bbls.
D.	24
M.	24
B.	23 31
V.B.	23 31
E.V.B.	24 24
E. Superior	24 24
XX	23 31
XXX	23 31
Crown	3 34

MOLASSES.

Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" " bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porte Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" " barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb 6
Do. 2, 6-16 and 3 lb bars	5 1/2
Primrose, 12 oz. cake, per doz.	48
John A., 10 oz. cake, per doz.	50
Mayflower, 12 oz. cake, per doz.	48
Gem, 3 lb bars per lb.	4
" 12 oz. 1 and 2 lb. bars	4
Queen's Laundry, per bar	7
Sapallo, per gross	11 30

Eclipse	Per lb 0 05 1/2
Ruby, 10 oz.	0 42
Monster, 8 oz.	0 30
Detroit, 14 oz.	0 48
Lily White	0 80
Everyday	0 80
Queen City, 14 oz.	0 72

Mottled in 5 box lots, 100 bars	5 25
" " 60 bars	3 20
Electric	2 25
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

Royal Magnum	Per doz 0 30
" 25 doz per box	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

Per box	
Sweet Briar	0 72
Extra Perfume	0 85
Old Brown Windsor Squares	0 55
White Lavender	0 30
	1 00

White Castile Bars	Per doz 0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Pure Coconut, 3 doz. bxs. wood	0 45
Heliotrope paper	0 50
Carnation	1 50
Rose Boquet	0 60
Cocoa Castile	0 60
Arcadian	0 45
New Arcadian, per gross	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 50
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (10 cakes)	5 00
Sunlight	3 50

TEAS.

CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	28 30
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7 11

BLACK.	
Congou—	
Half Chests Kaisow, Mon- ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's	57
Laurel, 3's	64
Brier, 7's	55

Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5 lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise, Solace, 12s. caddies about 16 lbs	46
Florence, Solace, 12s. caddies about 17 lbs	42
Hawthorne, 3s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING

Good Luck, spun roll, 16 boxes 4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 1 1/4 oz. Spaced 8s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about 22 lbs.	47
Morning Star, 12s. Butts about 22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies about 23 lbs.	44
Anchor Twist, 12s. Caddies about 23 lbs.	42 1/2

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOs. per lb	
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb. box	70
Old Virgin, 1-10 lbpgk, 10 lbxbs	62
Gold Block, ninths, 5 lb. boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb. boxes	83
Puritan, 1-10, 5 lb. boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
Gem, " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	\$1 70
" " " " No. 2	1 90
Pails, 2 hoops, clear No. 2	1 60
" " " " " No. 2	1 80
" " " " " painted	1 80
Tubs, No. 0	9 50
" " " " " 1	8 00
" " " " " 2	7 00
" " " " " 3	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " Single Crescent	1 30
" " Double	3 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

Matches, 5 case lots, single case	
Parlor	1 75 \$1 80
Telephone	3 40 3 50
Telegraph	3 60 3 70
Safety	4 20 4 30
French	3 60 3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb	
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates ast'd	3 60

YEAST.

BARM MFG. CO. per box	
1 box containing 2 doz. 6c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

THE ST. LAWRENCE SUGAR REFINING CO'S  
 GRANULATED,  
 YELLOWS  
 and SYRUPS  
 ARE PURE.

**NO BLUEING** Material whatsoever is used in the

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THE CANADA SUGAR REFINING CO'Y [LIMITED],  
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Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
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**Lump Sugar**, in 50 and 100 lb. boxes.

**"Crown" Granulated**, Special Brand, the finest which can be made

**Extra Granulated**, very Superior Quality.

**"Cream" Sugars**, (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

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Strictly first-class. The favorite commercial house along the line of C. P. R.

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Messrs. Jas. Simpson & Son,  
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All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

### Unlike the Dutch Process

No Alkalies

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Other Chemicals

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### Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

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Maintains its high standard as

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### Staminal

is a FOOD and A TONIC combined.

It contains the feeding qualities of BEEF AND WHEAT and the tonic qualities of HYPOPHOSPHITES in the form of a

PALATABLE BEEF TEA.

### MILK GRANULES

is the perfect equivalent of MOTHER'S MILK.

It contains nothing that is not naturally present in pure cow's milk.

It is the NATURAL FOOD for an Infant deprived of its mother's milk.



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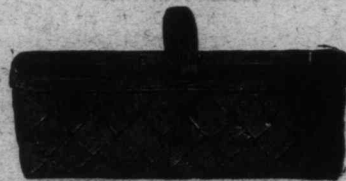
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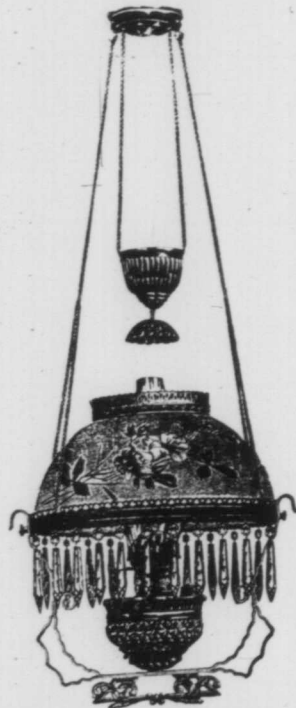
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For a few cents, Only have them try the board and your reputation is made. Manufactured only by

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SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made," } Made from Seville Oranges.

"Perfection."

"Lemon Jelly Marmalade," "Messina Lemons."

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