# The Chronicle

## Banking, Insurance and Finance

ESTABLISHED JANUARY, 1881

PUBLISHED EVERY FRIDAY

Vol. XXXIX. No. 35.

MONTREAL, AUGUST 30, 1918

Single Copy 10c. Annual Subscription \$3.00

### THE GENERAL FINANCIAL SITUATION

That Canadian capitalists, large and small, are steadily increasing their capacity or ability to subscribe for the second Victory Loan is apparently indicated by the course of the "notice deposits" as shown in the monthly bank returns. Since the record-breaking drop of \$95,000,000 in January, 1918 caused by withdrawals for making payments on the subscriptions to the first Victory loan, there has been a steady recovery. Up to June 30th, the recovery had amounted to \$65,000,-000, or an average of \$13,000,000 per month. Now comes the July bank statement with a further gain of \$26,000,000 for that month-bringing the grand total up to \$992,000,000 which is within \$4,000,000 of the aggregate shown for December 31, 1917, before the extraordinary Victory Loan withdrawals were made. An increase of notice deposits amounting to \$92,000,000 in six months gives a monthly average of over \$15,000,000. This eclipses the record for last year-notice deposits in the eleven months' January 31 to December 31, 1917, increased \$131,000,000, or about \$12,000,000 per month.

Much of this gain, of course, represents accumulations in the savings departments, and it is frequently referred to as entirely representing such accumulations; nevertheless a considerable part of the increase may each month consist of special time deposits made by corporations or capitalists.

That there was in July a further increase in the issues of Dominion notes against securities is indicated by the fact that Dominion notes held in bank vaults increased \$2,700,000, while the deposits carried by the banks in Central Gold Reserves increased \$4,400,000. The June 30th, statement of the Finance Department showed a total of \$281,000,000 Dominion notes outstanding; and of this total \$108,095,000 represented the issues of notes against deposits of approved securities, under the Finance Act, 1914. It is expected that these large issues of notes based on securities will be entirely redeemed after the war through liquidation of the British Treasury's bills, which are supposed to represent the greater part of the cover for the notes. Possibly we shall receive payment for the treasury bills in the form of New York funds. The final settlements between the United Kingdom and the United States may be arranged in that way. If so, our banks would become possessed of very large balances with

American correspondents. Then if it devolved that a considerable part of the extra or special issues of Dominion notes was required by the banks for reserve or other purposes, it would perhaps be possible for the banks to convert a portion of their New York balances into gold, which could be imported to Canada and tendered to the Dominion Government in settlement of the special loans negotiated at the Treasury. In that case the Dominion notes outstanding would not contract, but gold would be substituted for securitles as cover for them, thus the currency situation would be corrected. On the other hand, if the New York funds acquired by the banks were much needed for exchange purposes—to settle our balances owing to the United States on trade account - and at the same time the banks find that the Dominion note circulation is larger than necessary, the debts due by the banks to the treasury could be paid through presentation of Dominion notes which would then be cancelled, while the balances in the United States could be utilized to pay the trade and other balances owing to Americans by Canadian corporations, individuals, municipalities, etc.

As expected, the gross earnings of Canadian railways took a sharp up-turn in the week ending August 21st. The 20 p.c. freight rate increase was effective August 12th, and the third week in August would be the first one to show the results of the change. Next month, when the Western wheat crop begins to move rapidly to market, the rate increase should have an even more important effect upon the weekly traffic reports. Interest in the stock markets continues lively, and while the inevitable reactions have been in evidence, the street appears to have confidence that times are improving. For this optimism, no doubt the continued good news from France is partly responsible. Never, since the beginning of the war, have the Germans suffered such a quick succession of stinging defeats; and apparently the victorious operations of Generalissimo Foch have not yet been sensibly checked or stopped. In view of the large captures of men and guns, some of our more optimstic observers are beginnig to look for a break-down of the German army's nerves. It is quite conceivable, if the Allies continue at intervals of a few days or a week to capture prisoners in lots of 10,000 or 15,000, that the section or sections of the German host suffering such punishment might go to pieces. Should that

(Continued on Page 905)

## BANK OF MONTREAL

Capital Paid up, \$16,000,000

ESTABLISHED 100 YEARS (1817-1917

Rest, \$16,000,000

U

Total Assets - - \$426,322,096

Undivided Profits, \$1,784,979

#### BOARD OF DIRECTORS:

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General Manager-Sir Frederick Williams-Taylor

BRANCHES OF THE BANK LOCATED IN ALL IMPORTANT CITIES AND TOWNS IN THE DOMINION.

Savings Department connected with each Canadian Branch and Interest allowed at current rates.

Collections at all points throughout the world undertaken at favorable rates.

Travellers' Cheques, Limited Cheques and Travellers' Letters of Credit issued, negotiable in all parts of the world.

This Bank, with its Branches at every important point in Canada, offers exceptional facilities for the transaction of a

general banking business.

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LONDON, Eng.: 47 Threadneedle St., E.C. G. C. CASSELS, Manager. Sub-Agency: 9 Waterloo Place Pall Mall, S.W. Trafalgar Square Branch

NEW YORK, CHICAGO, and SPOKANE in the UNITED STATES and MEXICO CITY

NEWFOUNDLAND: St. John's, Curling and Grand Falls.

## THE CANADIAN BANK OF COMMERCE

Established 1867

Head Office: TORONTO

Pald-up Capital

\$15,000,000

Rest -

13,500,000

SIR EDMUND WALKER, C.V.O., LL.D., D.C.L. President

SIR JOHN AIRD, General Manager. H. V. F. JONES, Assistant General Manager.

BRANCHES OF THE BANK IN EVERY PROVINCE OF CANADA AND AT THE FOLLOWING POINTS OUTSIDE CANADA:

Great Britain-London.

Mexico-Mexico City.

United States-New York; Portland, Ore.; San Francisco, Cal.; Seattle, Wash.

Newfoundland-St. John's.

Agents a d Correspondents throughout the World

## The Molsons Bank

152nd DIVIDEND

The Shareholders of the Molson's Bank are hereby notified that a Dividend of TWO AND THREE-QUARTERS PER CENT. (being at the rate of Eleven per cent. per annum) upon the capital stock has been declared for the current quarter, and that the same will be payable at the office of the Bank, in Montreal, and at the Branches, on and after the

FIRST DAY OF OCTOBER NEXT, to Shareholders of record on 15th September, 1918.

THE ANNUAL GENERAL MEETING

of the Shareholders of the Bank will be held at its banking house, in this City, on MON-DAY, the 4th of NOVEMBER next, at three o'clock in the afternoon.

By the order of the Board,

EDWARD C. PRATT, General Manager.

Montreal, 21st August, 1918.

## THE BANK OF BRITISH NORTH AMERICA

Established in 1836 Incorporated by Royal Charter in 1840

\$4,866,666 Paid-up Capital -3,017,333 Reserve Fund,

#### Head Office:

## 3 GRACECHURCH STREET, LONDON, E.C. 3

Capt. JACKSON DODDS Secretary

W. S. GOLDBY Manager

#### Court of Directors

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### Head Office In Canada: ST. JAMES STREET, MONTREAL

Advisory Committee in Montreal: SIR HERBERT B. AMES, M.P. W. R. MACINNES W. R. MILLER

### H. B. MACKENZIE, General Manager

- J. ANDERSON, Superintendent of Branches.
- O. R. ROWLEY, Superintendent of Eastern Branches, Montreal.
- J. McEACHERN, Superintendent of Central Branches, Winnipeg.
- A. S. HALL, Inspector of Branch Returns.
- J. H. GILLARD and N. V. R. HUUS, Inspectors, Montreal.

This Bank has Branches in all the principal Cities of Canada, including Dawson (Y.T.), and Agencies at New York and San Francisco in the United States.

Agents and Correspondents in every part of

COLLECTIONS MADE AT LOWEST RATES

Drafts, Money Orders, Circular Letters of Credit and Travellers' Cheques issued, Negotiable anywhere.

Agents in Canada for Colonial Bank, London and West Indies

G. B. GERRARD, Manager, Montreal Branch

## MERCHANTS BANK OF CANADA

HEAD OFFICE - MONTREAL \$7,000,000 Capital Paid-up Reserve and Undivided Profits 7,437,973 113,000,000 Total Deposits (May, 1918) Total Assets (May 1918) 144,000,000

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How we can serve Corporations & Business Houses

Besides guarding their money while in our care, we can help them With information on financial ques-

With information on innational cutions.

By buying their Drafts and other negotiable paper.
By issuing Bank Money Orders, Travellers' Cheques and Letters of Credit.
By making collections in every section of Canada and abroad.
In short, by giving them a Banking Service that is modern and complete in every detail.

236 BRANCHES IN CANADA Extending from the Atlantic to the Pacific

New York Agency: 68 & 65 Wall Street

Head Office: Toronto

Capital Paid Up - - \$7,000,000 - 7,000,000 Reserve Fund

PELEG HOWLAND

E. HAY General Manager

Government, Municipal and other High Class Securities Bought and Sold.

Correspondence Invited

ADDRESS

THE MANAGER, BOND DEPARTMENT,

Toronto

## THE ROYAL BANK OF CANADA

Capital Paid Up, \$14,000,000

Reserves, \$15,000,000 Assets, \$360,000,000

Head Office, Montreal

#### 520 BRANCHES IN CANADA

Newfoundland, Cuba, Porto Rico, Dominican Republic, Costa Rica, Venezuela

#### BRITISH WEST INDIES

In Antigua, Bahamas, Earbados, Dominica, Grenada, Jamaica, Montserrat, Nevis, St. Kitts, Tobago, Trinidad, British Guiana and British Honduras Spain, Barcelona, Plaza de Catalina 6

London, Eng. Princes Street, E.C.

**New York** Cor. William & Cedar Sts.

SAVINGS DEPARTMENT

In connection with all Branches. Accounts opened with deposits of ONE DOLLAR and upwards. Interest paid or credited at highest current rates.

## **Victory Loan Securities**

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

Will be accepted for safekeeping from subscribers for moderate amounts for one

year free of charge.

A special Savings Department has recently been opened. Deposits of \$1 and upwards received.

### THE DOMINION BANK

160 St. James Street, MONTREAL

M. S. BOGERT, Manager

Incorporated

## NKOFTOR

Head Office: TORONTO, Canada

Paid-up Capital, \$5,000,000.

**Reserved Funds, \$6,555,306** 

Business men are offered in this Bank the satisfactory banking service provided by our complete facilities and extensive connections.

Bankers-NEW YORK-National Bank of Commerce. CHICAGO-First National Bank. LONDON, ENG.-London City and Midland Bank, Limited

NEW YORK

#### DIRECTORS.

W. G. GOODERHAM, President J. HENDERSON, Vice-President. WILLIAM STONE, JOHN MACDONALD LT.-COL. A. E. GOODERHAM, BRIG.-GEN. F. S. MEIGHEN, J. L. ENGLEHART, WM I. GEAR, PAUL J. MYLER, A. H. CAMPBELL, A. H. CAMPBRIA,
THOS. F. HOW, Gen Manager,
JOHN R. LAMB, Assistant Gen
Manager

D. C. GRANT, Chief Inspector.

#### THE BANK OF NOVA SCOTIA

INCORPORATED 1832

\$6,500,000.00 Reserve Fund -12,000,000.00 Total Assets over 130,000,000.00

- HALIFAX, N.S. CHARLES ARCHIBALD, President

Genl. Manager's Office, TORONTO, Ont. H. A. RICHARDSON, General Manager Branches throughout every Province in Canada, and in Newfoundland, Jamaica and Cuba CHICAGO

## "The Home Bank Monthly"

The Editor of "The Home Bank Monthly" will be pleased to send the current issues of the publication, post paid, on application.

Address: "The Home Bank Monthly' The Home Bank of Canada 8-10 King St. West Toronto

A Copy mailed to your address post paid

 $\mathsf{THF}$ 

ESTABLISHED 1874

Capital Paid-Up

\$4,000,000

\$4,750,000

#### 94 Branches in Canada

#### BOARD OF DIRECTORS.

HON. GEORGE BRYSON, President. JOHN B. FRASER, Vice-President.

RUSSELL BLACKBURN SIR GEORGE BURN SIR HENRY K. EGAN HON, GEORGE GORDON General Manager, D. M. FINNIE

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W. DUTHIE, Chief Inspector.

Ban well equipped to serve the public; Drafts, Mo ey Orders and Letters' of Credit issued Interest added half-yearly to Savings Balances.

## The Chronicle Banking, Insurance and Finance

ESTABLISHED 1881. PUBLISHED EVERY FRIDAY. F. WILSON-SMITH, Proprietor and Managing Editor.

Office:

406-408 Lake of the Woods Building, 10 St. John Street, Montreal.

Annual Subscription, \$3.00 Single Copy, 10 cents.

MONTREAL, FRIDAY, AUGUST 30, 1918

#### THE GENERAL FINANCIAL SITUATION.

(Continued from Front Page)

happen there is every confidence that the Allied high command would take full advantage of the

opportunity.

The inspiring war news has benefitted Wall Street also—the railway stocks showing considerable activity with tendency to rise. A statement by Secretary McAdoo averring his confidence that long-pending contract differences between the United States Government and the railway corporations, had something to do in diverting speculative interest to railway securities. This question of the railway contracts has been dragging along for eight months, and if it is settled in a manner satisfactory to the holders of the railway securities, the market should be helped materially.

Money rates in New York are practically unchanged. Call loans on mixed collateral keeping pretty steadily around the 6 p.c. level while loans with industrial collateral are 6½. Time money continues very scarce, rates being firmly held at 6 p.c. for all maturities. Clearing house banks in New York in their Saturday statement reported an increase of \$29,000,000 in excess reserves, bringing the total excess up to \$59,000,000. Important changes were: decrease of loans, \$55,000,000; increase of reserve in Federal Reserve Bank, \$21,000,000; increase of net demand deposits, \$25,000,000; decrease of Government deposits \$139,000,000.

#### EARNINGS OF CANADIAN RAILWAYS.

The Canadian Bank of Commerce in its

monthly Commercial Letter says:-

Owing to rate advances the aggregate railway earnings of the three chief systems for the first half of the current year exceed those of any previous corresponding period. The tonnage carried has been practically the same as last year. At present the amount of freight offering is equal to the capacity of the existing facilities. While the additional advance of 20 per cent. which comes into effect on August 12th will for the next half-year ensure earnings sufficient to cover the advanced costs of operation, the volume of tonnage may be less as a result of the decreased cereal production in the West. To some extent this decline in tonnage may be offset by the

increased business to be obtained from busy industrial centres where complaints as to lack of facilities are still made, attributable in part to the subjection of ordinary to war requirements.

Since the beginning of 1915, the cost of operating the railroads has steadily advanced and has absorbed a correspondingly larger proportion of the earnings. Not until the winter of last year was an appreciable advance in rates put into effect, and since that time extraordinary advances in wages have been granted, necessitating a further increase in rates. In the record of monthly gross earnings given in the chart enclosed, it is to be remembered that the rates are the same as those prevailing before the war with the exception of those for the closing month of 1917 and for the first half of the current year. It is quite evident that serious as were the difficulties caused by the high price and scarcity of labour, materials and rolling stock, transportation companies have been able to increase the transportation service they give to the country, although they were not permitted until quite recently to increase their charges at all in proportion to the increased cost of operation.

#### SHIPPING AND SHIPBUILDING.

Shipbuilding is being delayed by the scarcity of labour and by disputes in some districts, although in others very satisfactory progress is being made. Plans for permanent shipyards in Canada are being matured under official auspices. The Harbour Commissioners of Montreal in their report to the Minister of Finance show that a larger number of ocean-going vessels called at that port during 1917 than in any previous year. The tonnage was the highest since 1914 for oceangoing vessels, but considerably less for other vessels. The total trade of the port of Montreal in 1917 as compared with that of the four largest Atlantic ports in 1916 is as follows:—

Atlantic	h	 113	***	Montreal	New York
Imports				\$194,924,348	\$1,191,865,982
Exports				382,741,463	2,332,286,213

Total . . . . . \$577,665,811 \$3,524,152,195 Boston. Philadelphia. Baltimore. Imports . .\$210,900,243 \$ 95,801,175 \$ 27,808,916 Exports . 131,229,946 193,495,296 180,703,374

Total. . .\$342,130,189 \$289,296,471 \$208,512,290

\$342,130,189 \$289,296,471 \$208,512,290

#### CANADIAN MUNICIPAL ISSUES.

	1918	1917	1916	1915
January	\$1,750,000	\$3,915,000	\$5,069,997	\$2,324,667
February .	3,600,000	1,185,824	3,111,140	10,451,029
March	3,350,000	2,315,000	2,766,442	9,916,151
April	3,968,995	750,000	2,704,592	14,769,292
May	5,527,596	1,500,000	11,948,554	4,281,740 2,889,328
June	5,383,429	1,750,000	5,913,177	1,850,443
July	1,475,357	4,800,000	5,266,358	1,000,110

\$25,055,377 \$16,215,824 \$36,780,260 \$46,482,650

Note—Bond Issues of \$100,000 and over

Montreal, Que.—Protestant Schools, \$900,000; Township of York, \$200,000.



## THE LIVERPOOL AND LONDON AND GLOBE

INSURANCE COMPANY LIMITED CANADIAN BRANCH HEAD OFFICE - MONTREAL

Sir Alexandre Lacoste Sir Frederick Williams-Taylor, LL.D. M. Chevalier, Esq. William Molson Macpherson, Esq.

J. Gardner Thompson, Manager. Lewis Laing, Assistant Manager J. D. Simpson, Deputy Assistant Manager.



## THE LIVERPOOL - MANITOBA ASSURANCE COMPANY

Liability Guaranteed by THE LIVERPOOL and LONDON and GLOBE Insurance Company Limited Head Office: Cor. Dorchester St. West and Union Ave., MONTREAL DIRECTORS:

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J. D. Simpson, Assistant Secretary.

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## The Globe Indemnity Company

Liability Guaranteed by THE LIVERPOOL and LONDON and GLOBE Insurance Company Limited

Head Office: 343 Dorchester Street W., MONTREAL

CASUALTY Insurance including Accident, Sickness, Guarantee, Burglary Employers' Liability and Automobile

== FIRE INSURANCE ===

John Emo Sexetlary and General&Manager
Robt. Welch Assistant Manager
Lewis Laing Fire Manager
J. D. Simpson Assistant Fire Manager

J. Gardner Thompson, President.

M. Chevalier Wm. Molson Macpherson A. G. Dent J. D. Simpsot
Sir Frederick Williams-Taylor, LL.D. Sir Alexandre Lacoste

## 410 TONS OF GOLD HAVE BEEN PAID TO POLICYHOLDERS BY Insurance Company of North America

THE OLDEST AMERICAN STOCK FIRE INSURANCE COMPANY

WE MAINTAIN A DEPARTMENT TO ASSIST AGENTS IN SECURING LOCAL RISKS CONTROLLED OUTSIDE. IF THERE ARE ANY SUCH RISKS IN YOUR FIELD, WRITE US ABOUT THEM. WE MAY BE ABLE TO HELP YOU. IT IS WORTH TRYING.

ROBERT HAMPSON & SON, LIMITED GENERAL AGENTS MONTREAL

## LONDON & LANCASHIRE LIFE

AND GENERAL ASSURANCE ASSOCIATION

of LONDON, ENGLAND

ESTABLISHED IN CANADA, 1868

ASSETS EXCEED \$24,500,000

A. J. DAWER, Esq. H. B. MACKENS E. F. HENDEN, Esq. C. PRATT, E. Manager for Canada, C. PRATT, E.

BRANCHES THROUGHOUT THE DOMINION HEAD OFFICE FOR CANADA:

LONDON AND LANCASHIRE LIFE BUILDING 164 St. James Street, Montreal, P.Q.

### Take Your Choice

We have several good openings for General Agents, both in urban and rural districts. Keen, energetic men, looking for advancement, will find it to their interest to connect themselves with a progressive Company like The Manufacturers Life which stands foursquare on the principles of sound Life Insurance.

#### THE MANUFACTURERS LIFE INSURANCE COMPANY

TOBONTO

CANADA

Week ending

14 .....

21 .....

Aug. 7. ....

1916

841,500

841,500

846,300

Increase

859,800

819,100

912,700

84,300

72,300

164,200

#### TRAFFIC RETURNS.

Canadian	Pacific	Railway.
1916	1917	1918

Week ending	1916 3,047,000 1916 2,985,000 2,943,000 2,860,000	1917 \$82,500,000 1917 2,559,000 2,746,000 2,700,000	1918 \$82,133,000 1918 2,882,000 2,759,000 2,942,000	Decrease \$367,000 Increase 323,000 13,000 242,000	1
	Grand	Trunk Rail	way.		
Year to date July 31\$ Week ending Aug. 7 14 21	1916	1917 \$36,503,344 1917 984,921 993,965 1,043,948	1918 \$39,612,196 1918 1,236,343	Increase \$3,108,852 Increase 251,422 297,879 297,879	
		Northern I	Railway.		
Year to date July 31	1916	1917 \$23,466,100	1918 \$24,331,200	Increase \$865,100 Increase	

### HARRY R. BEVERIDGE, ROYAL INSURANCE COMPANY.

1917

775,500

746,800

748,500

#### Killed in Action.

The news received this week in Montreal of the death of Harry R. Beveridge (killed in action) was deeply regretted, and came as a great surprise, as it was known by his relatives here that he was recently in England, at Witly Camp, where he acted as physical instructor. He was previously wounded at the front where he won distinction, and was presented with the Military Medal. The deceased young hero was 24 years of age, and for some years prior to the war was connected with the head office for Canada of the Royal Insurance Company. He was the first to offer his services to the Empire from that office, and left for France in 1914 with the Heavy Artillery. He was most popular in this city, and was also very prominent in M.A.A.A. affairs where he was president of the boxing club, he also had the distinction of holding the lightweight championship for amateur boxing in this city.

### CANADA'S EXCHANGE WITH NEW YORK UNFAVOURABLE.

The Minister of Finance says:-

"Owing to many complex causes arising out of the war, and due partly to world-wide conditions,

Canada's exchange with New York, which is the great exchange centre of America, has been for some time past unfavourable. The rate against us has at times exceeded 2 per cent. It is to be pointed out that in this, with war conditions, there is nothing exceptional. Great Britain's exchange with the United States has for two or more years been at as high a discount, and exchange rates with neutral countries have, in the case both of Great Britain and the United States, been at times unfavourable to the rate of even 30 per cent., and this upon an immense volume of purchases. Adverse exchange is not an unmixed evil to a country at war. Economically speaking, it is the natural corrective of national extravagance, and of unduly large outside investment of funds needed for war issues at home.'

ESTABLISHED 1873

THE

## Standard Bank

of CANADA

Head Office, TORONTO



## **Business** Accounts

All classes of Business Accounts Receive Careful Attention



Montreal Branch: 136 ST. JAMES ST. E. C. GREEN, Manager

## LOYDS BANK LIMITED, 71, LOMBARD ST., LONDON, E.C. 3. HEAD OFFICE:



\$156,521,000 CAPITAL SUBSCRIBED 25,043,360 CAPITAL PAID UP 20,000,000 RESERVE FUND 873,489,725 (December, 1917)

DEPOSITS, &c. 307,333,545 ADVANCES, &c.

THIS BANK HAS NEARLY 900 OFFICES IN ENGLAND & WALES. Colonial and Foreign Department: 17, CORNHILL, LONDON, E.C. 3. London Agency of the Imperial Bank of Canada. The Agency of Foreign and Colonial Banks is undertaken.

FRENCH AUXILIARY : OYDS BANK (FRANCE) & NATIONAL PROVINCIAL BANK (FRANCE) LIMITED

## Commercial Union

ASSURANCE COMPANY LIMITED of LONDON, England

The largest general Insurance Company in the world (As at 31st December, 1917)

Capital Fully Subscribed	\$14,750,000
Capital Paid Up	1,475,000
Life Fund, and Special Trust	
Funds	73,045,450
Total Annual Income exceeds	57,000,000
Total Funds exceed	159,000,000
Total Fire Losses Paid	204,667,570
Deposit with Dominion Govern-	
ment	1 393 333

## **Palatine**

INSURANCE COMPANY LIMITED of LONDON, England

(As at 31st December, 1917)

Capital Fully Paid	\$1,000,000
Fire Premiums 1917, Net	\$2,896,395 142,130
Total Income	\$3,038,525
Funds	\$5,476,985
Deposit with Dominion Gov'nt	\$318,267

N.B.—In addition to the above there is the further guarantee of the Commercial Union Assurance Company Limited, whose Funds exceed \$159,000,000.

Applications for Agencies Solicited in Unrepresented Districts

Head Office: CANADIAN BRANCH

COMMERCIAL UNION BUILDING.

J. MaGRGOR, Manager

232-236 St. James Street,

MONTREAL

W. S. JOPLING, Assistant Manager

GOVERNMENT

LICENBED BY THE DOMINION

FIRE INSURANCE COMPANY OF NEW YORK

"THE OLD PHENIX"

Assets Exceed - \$20,900,000

Head Office for Canada and Newfoundland

W. E. BALDWIN. 17 St. John St., MONTREAL

F. K. RIDGE

### A Fire Insurance Policy does not cover

Loss or Damage resulting from Explosion, War, Invasion, Insurrection, Riot, Civil War, Civil Commotion, Military or Usurped Power. Protection against these hazards is provided by a special policy issued by

## NOVA-SCOTIA-FIRE

UNDERWRITERS AGENCY

PREMIUM RATES MAY BE HAD FROM

McBEAN & HILL, GENERAL AGENTS, Lowis Montreal, Que.

## C. R. G. JOHNSON, POIRIER & JENNINGS, INC.

INSURANCE

**BROKERS** 

11 ST. SACRAMENT STREET MONTREAL, P.Q.

APTNA INSURANCE CO. OF HARTFORD ST. PAUL FIRE & MARINE INSURANCE CO. BRITISH TRADERS INSURANCE CO., LIMITE

#### RAILWAY PASSENGERS ASSURANCE CO.

Founded in 1849 in London, England, originally for the purpose of insuring against Railway Accidents the Railway Passengers Assurance Company, is the oldest accident office in the world, the company's operations now extend to embrace casulty insurance of all kinds comprising, accident, disease, liability, motor car, glass, burglary and fidelity guarantee. It will be seen that great changes have taken place since the Railway Passengers started on its useful and honourable career, and the title of the company no longer indicates, the scope and variety of its operations. But an honoured name is perpetuated and the pioneer of accident insurance preserved as a memorial of successful enterprise. The company though still refraining from invading the province of fire and life offices, keeps well up-to-date, in the facilities it offers in its special domain.

For the year ended 31st December, 1917, the net premium income was \$2,384,385, and the interest from investments \$169,230, as against \$2,181,875, and \$147,310 respectively for 1916. It is satisfactory to note, that the substantial increase in total income for the year amounting to \$202,510, was accompanied by a very gratifying increase in profits for 1917 as compared with the previous year. The profits for the year under review, after taking into account, outstanding claims, unearned premiums, and working expenses, and including interest amount to \$674,830 an increase of \$145,590 over 1916 when the profits amounted to \$529,240. The amount disbursed in claims, including medical and legal expenses, \$933,475 represents the very satisfactory ratio of 39.14 per cent. of the net premium income. Expenses including commissions, etc., amounted to \$841,410 figuring a moderate ratio of 35.29 This is especially satisfactory in war per cent. times.

The balance at credit of profit and loss account in 1916 was \$1,519,650. After adding the profit for the year and deducting bad debts, income tax, also \$75,000 to writing down investments, and after payment of interim dividends, the balance to credit of profit and loss account now stands at \$1,925,565. The reserve for unexpired risks is fully maintained at 40 per cent. of the premiums, and is increased from \$872,750 to \$953,750, as at 31st December, 1917. The total assets of the company amount to \$4,928,925 including a paid up capital of \$1,000,000. The financial position is of course one of great strength, and the protection afforded policyholders unexcelled. In addition to the more than ample security afforded by the funds specified in balance sheet published on another page. Policy-holders of the Railway Passengers have also all contracts guaranteed by the North British and Mercantile with its immense resources.

#### The Company in Canada.

The Railway Passengers entered the Canadian field in 1902 under the management of Mr. Frank H. Russell, a most careful underwriter, whose wise policy of organising and building up the business of the company throughout Canada on a conservative basis, looking more to quality of the

risks rather than undue expansion of premiums has been well justified by results. Net cash received for premiums in 1917 amounted to \$246,496, an increase of over \$38,000 compared with 1916. The loss ratio for 1917 was very favourable at 34.78 per cent. of premiums demonstrating the conservative and careful underwriting referred to: the company has built up a reputation throughout Canada, for prompt and equitable dealings with its customers, and it may be assumed that an institution of such proved utility, will have a continuance of public favour assured to it.

#### GET AFTER THE FIREBUGS.

According to daily newspaper reports, the situation in regard to fires of suspicious origin in Montreal, is rapidly becoming alarming. it is true that an unusual number of fires have occurred during the last few days in Montreal, involving in one case an insurance loss of \$20,000 and another of \$13,000, others being very much below those figures, and one or two other fires published in the daily papers as having occurred in Montreal, were upon investigation a good deal the result of imagination of reporters. other hand (making every allowance for exaggerated reports published) citizens should not minimize the importance of taking every precaution to protect property in view of the frequency with which fires are occurring in this city as already stated.

Mr. Tremblay, the Director of Public Safety, and the other authorities respsonsible for coping with this situation must be aware, that the citizens expect energetic, and even exceptional measures, to meet and stop this campaign of outrage. Shooting a firebug at sight may be possibly an indictable offence, but under present circumstances one cannot be too squeamish in methods of dealing with gentry whose pernicious activities, it may be surmised, have some other origin than criminal instincts. It will not have escaped the notice of the general public that many of these fires are in factories and store-houses of primary importance at this time, either for their vital activities or their occupancy by invaluable raw materials. On this account, there is much more at stake than in the case of fires of incendiary origin in more or less normal times.

The most vigorous measures must then be taken by those in authority for the tracing and prompt punishment of the miscreants responsible for these fires. The general public, and particularly the business community, will not be satisfied with solomn enquiries which lead to nothing. These have been tolerated in Montreal long enough and under present circumstances, should not be tolerated any longer. Special measures should be immediately initiated, if they have not been already taken, to seek out the offenders. In connection with recent outbreaks of fires in Monttreal many of which were checked before becoming serious, a good deal of credit is due to the very efficient work done by the members of the Montreal fire brigade, which of recent years has

been a credit to the city.

## The Trust and Loan Co.

OF CANADA

 Capital Subscribed
 \$14,600,000.00

 Paid-up Capital
 2,820,000.00

 Reserve Funds
 2,783,996.38

MONEY TO LOAN ON REAL ESTATE

30 St. James Street, Montreal

## **Prudential Trust Company**

LIMITED

Head Office

Montreal

Trustee for Bondholders
, Transfer Agent & Registrar
Administrator Receiver Executor
Liquidator Guardian Assignee
Trustee Custodian
Real Estate and Insurance Departments
Insurance of every kind placed at
lowest possible rates.

Vaults
Terms Exceptionally moderate.
Correspondence invited

Safety Beposit

B. HAL. BROWN, President and Gen. Manager

## Monthly Income Policies a Necessity

A legacy of life insurance amounting to \$100,000 was completely dissipated in seven years by faulty investments and expensive living; in another case a beneficiary squandered the proceeds of a life insurance policy amounting to \$50,000 in a single year. To protect the beneficiary against inexperience in making investments and against extravagance, the monthly income policy has been introduced, providing an automatic, safe and profitable investment of life insurance funds. Supplement your existing insurance with a monthly income policy. It can be written on the life, limited life, or endowment plan. Such a policy with our disability clause incorporated is without an equal in furnishing ideal household protection. We will gladly furnish full particulars and illustrations.

## The Mutual Life Assurance Co. of Canada

CHARLES RUBY, Gen. Mgr.

E. P. CLEMENT, K.C., Pres

The LIFE AGENTS' MANUAL THE CHRONICLE - MONTREAL

## Western

Assurance Company
Incorporated In 1851

FIRE, MARINE, EXPLOSION AND AUTOMOBILE INSURANCE

ASSETS

over

\$6,000,000.00

LOSSES paid since organization of Company . . . over \$70,000,000.00

#### DIRECTORS

W. B. MEIKLE, President and General Manager
Sir John Aird John Hoskin, K.C., LL.D.
Robt. Bickerdike, (Montreal)
Lt. Col. Henry Brock
Alfred Cooper, (London, Eng.)
H. C. Cox Frederick Nieholls
John H. Fulton, (New York)
D. B. Hanna
E. Hay E. R. Wood

HEAD OFFICE - TORONTO

## THE PROVIDENT ASSURANCE COMPANY

All lines of

Accidents, Sickness, Liability, Guarantee and Automobile Insurance

Head Office

189 St. James St. - - Montreal
REPRESENTATIVES WANTED FOR ONTARIO AND
MARITIME PROVINCES

### A BRITISH COMPANY

## Union Insurance Society of Canton, Limited

Head Office: HONGKONG

Assets over \$18,000,000

TOTAL ASSETS Union and Allied Companies, \$30,000,000
FIRE, MARINE AND AUTOMOBILE

Head Office for Canada, 36 Toronto Street, TORONTO

General Agent Montreal, JOSEPH ROWAT

Manager for Canada, C. R. DRAYTON

## Railway Passengers Assurance Company

LONDON, ENGLAND.

## SIXTY-NINTH ANNUAL ACCOUNT

Year Ending 31st December, 1917.

#### REVENUE ACCOUNT, 1917.

Amount of Fund at the beginning of year:  Reserve for Unexpired Risks \$872,750 Estimated Liability in respect of Out- standing Claims	\$1,666,770
Premiums         \$ 85,935           Interest and Dividends         \$ 85,935           Less Income Tax thereon         21,485	2,384,385 64,450

Legal Expenses	
Expenses of Management	
Amount of Fund at the end of the year:— Reserve for Unexpired Risks, being 40 per cent, of Premium Income for the year	
Total Estimated Liability in respect of Outstanding Claims 781,915	
Reserve for Contingencies 35,000	1,770,665
Delawas to Drofit and Loss Account	570.055

Payments under Policies, including Medical and

\$4,115,605

#### PROFIT AND LOSS ACCOUNT, 1917.

Balance of last year's Account	. \$1,519,6
Transferred from Revenue Account Interest and Dividends not carried to	. 570,0
Revenue Account \$139,70	0
Less Income Tax thereon 34,92	104.7
Profit on Investments realised	

Dividends	de	cla	red	on	ac	ec	u	n	t	of	19	17	ŀ	es	13	7	C	X	\$ 127,500
Bad Debts													 ,						4,580
Income Ta																			64,070
Written of																			75,000
Balance ca	rri	ed	fo	rwa	rd														1,925,565
																19			

\$2,196,715

82,196,715

465,650 84,928,925

#### BALANGE SHEET on the 31st December, 1917

### LIABILITIES.

Shareholders' Capital:— 100,000 Shares of \$50 each, paid up \$10 per Share (now vested in the North British and Mercantile Insurance Company)	\$1,000,000
Amount of Fund:— Reserve for Unexpired Risks\$953,759	
Reserve for Outstanding Claims 781,915	
Reserve for Contingencies 35,000	1,770,665

Profit and Loss Account	1,920,000
Other Sums owing by the Company:-	
Due to other Companies\$ 38,690 Sundry Creditors 180,455	
Unclaimed Dividends, etc 13,550	999 695

Secur Part	of th	re inser e above	Ass der l	ets h	ander las be	Exchan cost price en speci	fi-
place	s out	of the	Unite	d Kii	ngdom	as secu	ır-

\$5 taken as equivalent of £1 Stg.

[2] 이 마음 이 등 사람들은 그는 한 경기를 보고 있다면 보고 있다. 그는 사람들이 보고 있는 것이 없는 것이 없는 것이 없는 것이 없는 것이 없는 것이 없는 것이다. 그는 것이 없는 것이다.		
British Government Securities \$	1,276,290	
Municipal and County Securities in the United Kingdom	60,530	
Indian and Colonial Govt. Securities	219,485	
Indian and Colonial Gove Securities	210,100	
Indian and Colonial Municipal Secur-	83,920	
ities	356,235	
Foreign Government Securities	141,570	
Foreign Municipal Securities	141,010	
Guaranteed and other Indian Rail-	101 700	
way Stock	101,780	
Railway and other Debentures and		
Debentures Stock Home and For-	710 070	
eign	719,870	
Rallway and other Preference and		
Guaranteed Stock	90,705	
Railway Ordinary Stock (Foreign)	8,085	
Ground Rents	29,680	
Leasehold Premises partly used as		
Offices and partly let	195,390	
Loans on Stocks and Shares	1,179,730	** *** ***
	-	\$4,463,275
	286,405	
Agents' Balances	9,160	
Outstanding Premiums	40,225	
Interest accrued	40,220	
Cash:-	S. De B. A. L.	
On Deposit	35,000	
In hand and on Current Account	31,130	de .
Due from Sundry Debtors	3,670	
Due Hom panary Depress	-	465,650

\$4,928,925

232.695

TORONTO.

Head Office for Canada F. H. RUSSELL, General Manager.

## CANADA PERMANENT MORTGAGE CORPORATION

ESTABLISHED 1855.

President—W. G. Gooderham. First Vice-President—W. D. Matthews. Second Vice-President—R. S. Hudson. Joint General Managers—R. S. Hudson, John Massey. Assistant General Manager—George H. Smith.

PAID-UP CAPITAL - - - - - RESERVE FUND (Earned) - - - UNAPPROPRIATED PROFITS - -197,977.41 CAPITAL AND SURPLUS -

DEPOSITS RECEIVED in sums of One Dollar and upwards, and interest allowed compounded half-yearly.

A TRUSTEE INVESTMENT.—The Bonds issued by this Corporation are a high-class security in which Executors and Trustees are authorized by law to invest Trust Funds. Enquire about them.

## Seventy-Five Years Ago

On the first of February, 1843, The Mutual Life of New York issued the first mathematical reserve policy ever written by an American company.

Having completed its 75th fiscal year on the 31st December, 1917, the Company enters upon the new year with a justifiable pride in its impregnable strength, its unsurpassed policy contracts, its generous dividends, and its great body of well-satisfied policyholders.

THE OLDEST COMPANY IN AMERICA IS THE COMPANY FOR YOU.

For terms to producing agents address

## THE MUTUAL LIFE

INSURANCE COMPANY OF NEW YORK

34 Nassau Street . . New York City

## ATLAS ASSURANCE COMPANY LIMITED

Founded in the Reign of George III

Subscribed Capital - - - \$ 11,000,000 Capital Paid Up - - - - 1,320,000 Additional Funds - - - -22,141,355

The Company enjoys the highest reputation for prompt and liberal settlement of claims and will be glad to receive applications for agencies from gentlemen in a position to introduce business.

Head Office for Canada:

260 St. James St., MONTREAL MATTHEW C. HINSHAW, Branch Manager



Assets: \$22,022,227.19

Surplus: \$7,426,114.26

Canadian' Head Office: MONTREAL. J. W. BINNIE, Manager

THE

## London Assurance

CORPORATION

OF ENGLAND.

INCORPORATED BY ROYAL CHARTER A. D. 1730

CAPITAL PAID UP - - - - \$ 2,241,375 TOTAL CASH ASSETS - - - - 22,457,415

Head Office for Canada - MONTREAL W. KENNEDY, W. B. COLLEY, Joint Managers.

The Life Agent's Manual Published by The Chronicie, Montreal

## L'UNION

FIRE INSURANCE COMPANY, Limited Head Office: PARIS, France. Established 1838

Capital fully subscribed - - - \$2,000,000.00

25 p. c. pald-up - - - 5,539,000.00 Fire Reserve Funds Available Balance from Profit

and Loss account - - - - 111,521.46 Net Premiums in 1916 - - - 5,630,376.43 Total Losses paid to 31 Dec., 1916 100,942,000.00

Canadian Branch:

LEWIS BUILDING, 17 St. John St, MONTREAL Manager for Canada: MAURICE FERBAND.

## COMPARATIVE ABSTRACT OF THE BANK STATEMENT, JULY, 1918

(Compiled by the Chronicle).

	July 31 June 30 1918 1918		Month's Movement 1918		July 31, 1917	Month's Movement, 1917		Year's Movement.	
Assets		A Shirt		1 010 000	72.242.843	-8	4.809,684	18	4,335,423
pecie\$	76,578,266	75,564,627		1,013,639	122,743,664		126,504		63,776,508
Iominion Notes	186,520,172	183,814,738		2,705,434	50,220,000		6,770,000		38,650,000
Deposit in Central Gold Reserves	88,870,000	84,470,000		4,400,600	19,907,148		654,817		5,065,490
Notes of other Banks	24,972,638	23,184,239		1,788,399	67,912,501	T	9,468,678		15,094,674
beques on other Banks	83,007,175	84,568,652		1,561,477	5,756,623		1,225,798		91,476
Deposit to secure Note issues	5,848,099	5,821,486	+	26,613	0,100,020		1,220,100		01,110
Deposits with and balances due from				##9 one	5,727,440	1	695,933	_	1,643,758
other Banks in Canada	4,083,682	4,636,978		553,296 4,318,893	13,823,786		3,880,177	-	5,524,974
Due from Banks, etc., in U.K.	8,298,812	12,617,705		5,142,156	60,031,786		15,826,557	-	14,295,788
Due from Banks, etc., elsewhere	45,735,998	50,878,154			134,085,656		38,580,842	+	9,688,769
lom, and Prov. Securities	143,774,425	100,152,237	+	43,622,188	101,000,000	1	4		0,000,100
Can. Mun. Brit., For. & Col. Pub.	Ass 155 490	000 000 00		11,070,826	182,461,263	+	14,691,851	+	72,694,175
Socurities	255,155,438	266,226,264		566,496	59,297,033		37,597		1,468,728
Rlwy, & other Bonds & Stocks	57,828,305	58,394,80		31,984,866	375,843,952		53,235,096		80,914,216
Total Securities held	456,758,168	424,773,30		2,588,158	71,376,788		4,708,432		3,005,974
Call Loans in Canada	74,382,762	76,970,920		2,921,640	151,875,676		7,433,457		15,237,160
Call Loans outside Canada	167,112,836	170,034,470 247,005,390		5,509,798	223, 252, 464		12,141,889		18,243,134
Potel Call and Short Loans	241,495,598	247,000,39	1	0,000,100		1		1	
Current Loans and Discounts in	905,677,233	897,226,01	24	8,451,221	829,560,700	) -	9,795,082	+	76,116,533
Canada	99,702,919	103,033,28		3,330,370	90,253,882	2 -	2,896,201	+	9,449,037
Current Loans and Discounts outside	1,005,380,152	1,000,259,30		5,120,851	919,814,583	2 -	12,691,283	+	85,565,570
Total Current Loans & Discounts	1,000,000,102	1,000,200,00	1	0,120,001	3,849,310	6 +	3,849,316	-	3,849,310
Loans to Dominion Government	2,442,046	3,637,23	4 -	1,195,188	5,056,12	2 -	367,560	-	2,614,070
Loans to Provincial Governments	56,589,173	58,000,42		1,411,251	43,989,20	7 +	1,231,534	+	12,599,960
Loans to Cities, Towns, etc	52,954,694	52,780,88		173,809	50,577,67	0+	127,520	1	2,377,02
Bank Premises	2,379,512,651	2,349,836,29		29,676,354	2,072,686,19	4+	39,063,24	1+	306,826,45
TOTAL ASSETS	2,373,312,331	2,010,000,00				-		-	
LIABILITIES	107 002 022	194,681,71	0_	6,815,877	154,692,26	8 -	1.933.43	3 +	33,173,56
Notes in Circulation	187,865,833 87,301,606	86,436,24		865,361	21,748,07		7,482,52	6 +	65,553,53
Due to Dominion Government	22,623,369	20,531,26		2,092,100	20,517,57	3 +	1,424,30	71+	2,105,79
Due to Provincial Governments	22,020,000	20,001,20	T	2,002,100		1.		1.	
Deposits in Canada, payable on	549,068,651	549,327,0	18 -	258,427	450,849,35	6+	1,159,68	6+	98,219,29
demand	049,000,001	010,021,0				1		1	
Deposits in Canada, payable after	992,015,137	965,934,5	56 +	26,080,581	929,442,34		28,931,78		62,572,79
notice	1.541,083,788	1.515,261,6		25,822,154	1,380,291,69	16 +	30,091,47		160,792,09
Deposits elsewhere than in Canada	216,003,804	210,118,9		5,884,865	183,846,71	8+	5,872,58		32,157,08
Total deposits other than Govt	1.757.087.592	1,725,380,5		31,707,019	1,564,138,41		35,964,00		192,949,17
Deposits & Bal., other Can. Bks	9,815,417	8,022,2		1,793,162			1,368,03		1,084,26
Due to Bks. & Correspts. in U.K	5,159,972	6,193,9		1,034,006	4,576,93		444,68		583,01
Due to Banks & Correspts. elsewhere.	24.864,627	30,854,3		5,989,686	23,806,27				1,058,35
TOTAL LIABILITIES	2,127,819,534	2,101,467,3		26,352,184	1,827,273,10	69 +	36,838,81	2 +	300,546,36
CAPITAL, ETC.	The best of the		1			1		1	
Capital paid up	111,450,680	111,781,3	31 -	330,651	111,647,9	59 +	4,8	15 -	197,27
Rest.	114,140,148	114,344,0		203,920		03 +		+ 07	640,9
Loans to Directors & their Firms	7,642,280	8,013,6		371,342		50 +	51,0	17 +	134,9
Greatest Circulation in Month	198,779,395	195,135,5		3,643,818					37,016,53

## NEW YORK STATE INSURANCE FEDERATION.

The executive committee of the Insurance Federation of the State of New York at a special meeting held on 21st instant, decided to inaugurate an educational campaign respecting the insurance business, and to acquaint the members of Congress from this State and other public officials at Washington regarding the magnitude of the insurance business, its relationship to other business and its necessity in commercial and financial transactions; its well equipped and highly trained inspection service and safety organizations; the vast army of our citizens employed at the home offices and in the field; the large amount of detail and intricate knowledge of practices necessary for its successful operation. It was also decided to press home by every means on all interested in the business of insurance, from

the smallest local agent to the highest company official, the need and value of the federation movement and the necessity of full co-operation from all the forces engaged in the business of insurance.

#### WOODEN SHINGLES PROHIBITED.

Twenty-nine cities in the United States, including thirteen in Massachusetts, have adopted ordinances prohibiting the use of wooden shingles on houses constructed in the future.

#### STIMULATE USE OF LIGHTNING RODS.

Canada has begun a governmental campaign to stimulate the use of lightning rods, contending that \$400,000 a year could be saved if Ontario's barns were all rodded.



Security

\$36,000,000

ONTARIO AND NORTH WEST BRANCH 14 Richmond Street, East, TORONTO

PROVINCE OF QUEBEC BRANCH 164 St. James St., Cor. St. John St., MONTREAL



PERSONAL ACCIDENT SICKNESS FIDELITY GUARANTEE PLATE GLASS AUTOMOBILE GENERAL LIABILITY

Head Office: TORONTO. Quebec, 81 St. Peter Street. Montreal, 164 St. James Street.

## Mount Royal Assurance Company

SURPLUS AND RESERVES, \$970,499 TOTAL FUNDS, \$1,199,903

TOTAL LOSSES PAID \$2,224,512

Applications for Agencies Invited

HEAD OFFICE MONTREAL

P. J. PERRIN and J. R. MACDONALD.

Joint Managers

## Ætna Insurance Company Established in Canada 1821

## Ætna Fire Underwriters Agency

Of Atna Insurance Co., Hartford, Conn.

Applications for Agencies Invited J. B. HUGHES, Special Agent, WATERLOO, Ont. J. R. STEWART, Special Agent, 36 Toronto Street, TORONTO, Ont.

R. LONG, Special Agent, 21 Canada Life Bidg., CALGARY, Alta.

## EXCELSIOR

INSURANCE

COMPANY

A Strong Canadian Company

J. J. Robiehaud, Provincial Inspector MONTREAL TRUST BUILDING, 11 Place d'Armes, MC nes, MONTREAL

## Union Assurance Society, Ltd.

OF LONDON, ENGLAND (Fire Insurance since A.D. 1714)

CANADA BRANCH, MONTREAU T. L. MORRISEY, Resident Manager. NORTH WEST BRANCH, WINNIPEG THOS. BRUCE, Branch Manager.

Agencies throughout the Dominion.

## The Law Union & Rock

INSURANCE CO. LIMITED, LONDON.

Assets Exceed - \$48,500,000.00 Over \$12,500,000 invested in Canada. FIRE and ACCIDENT RISKS accepted. Canadian Head Office: 57 Beaver Hall Hill, MONTREAL

Agents wanted in unrepresented towns in Canada. J. E. E. DICKSON Canadian Manager. W. D. AIKEN, Superintendent, Accident Dept.

### INSURANCE SALESMEN, ATTENTION!

We have one or two choice vacancies in Western Ontario awaiting District Managers, for men of character and ability. If you are a productive worker, and would like to improve your position, write, stating experience, etc., to H. A. KENTY, Superintendent of Agencies,

## THE CONTINENTAL LIFE INSURANCE CO.

GEORGE B. WOODS, President.

TORONTO, Ont.

CHAS. H. FULLER, Secretary.

#### EAGLE STAR AND BRITISH DOMINIONS.

## Marine Department Under Management of Dale & Co.

As mentioned in our recent issue the amalgamations of the British Dominions with the Eagle, the Star, the Sceptre and latterly the British Crown have produced an organization which ranks as one of the strongest of our British Insurance Institutions.

The British Dominions when formed was, as most of our readers will remember, a marine company which by careful and successful underwriting produced for itself a very satisfactory position, enabling it to add other departments including fire. Even now with the vast addition to its income which the amalgamations have produced the marine department is a very important portion of the business and ever since the company entered Canada the well known firm of Dale & Company have been their chief agents and managers for Canada. Since the British Crown entered Canada in 1910 this latter office has maintained a Canadian Branch at Toronto, recently under the very successful management of Mr. J. H. Riddel. With the amalgamation of the British Crown, however, it has been decided to establish a head office for Canada for the fire and automobile hail departments at the offices of the British Crown, with Mr. Riddel as manager for all companies, Messrs. Dale & Company continuing as chief agents for the fire department in Montreal and the province of Ontario. This will enable the company to consolidate its reporting and as the three organizations will be controlled by the parent company all head office functions will be performed by one office. The marine department will remain as it has always been under the Canadian management of Messrs. Dale & Company, Marine and Fire Underwriters, with branches throughout Canada.

#### LIFE INSURANCE FARM MORTGAGE IN-VESTMENTS IN THE UNITED STATES IN WAR TIMES.

In helping to finance the recent extraordinary demands upon American agricultural production, American life insurance companies during two years of the world war increased by nearly two hundred million dollars their mortgage loans in those farming districts which are now supplying the bulk of the foodstuffs to that country and its Allies. In addition to this net increase, which was during 1915 and 1916, the same companies made new loans of two hundred million dollars to the same sections during the first nine months of 1917. This second sum, however, does not represent the net increase for the later period, as the amount of matured mortgages, pre-payments, etc., has not been deducted. About 95 p.c. of both these funds was sent to nineteen states in the West and South. This and other information concerning one source of financial support back of the expanding agricultural production of the

United States is disclosed in a printed report made to American life insurance companies.

"The radical trend toward real estate mortgage loans that stood out as the dominant feature of the period from 1904 to 1914 is still noticeable in the experience of the companies in 1915 and 1916. The mortgage loans increased from \$670,-000,000 in 1904 to \$1,700,000,000 in 1914 or more than 150 per cent. Where in 1904 they amounted to 27 per cent. of all assets they jumped to 341/2 per cent. in 1914. Two years later we find them about \$190,000,000 more, although there is a very slight downward fluctuation in their ratio to total assets. Side by side with this remarkable growth in real estate mortgages as a favorite life insurance investment we find a slight reduction in the proportion of railroad and other classes of corporate bonds held, to total investments.

"When the 1914 figures showing the sub-division of the real estate mortgages into farm and city loans were contained it was disclosed that the farm mortgage loans amount to \$655,000,000 or 39 per cent. of all mortgage loans held by American life insurance companies. This was 38 per cent. of all farm mortgage loans reported by the United States Census of 1910 and \$100,000,000 more than the total amount of the farm mortgage loans credited to all banks and trust companies by the Comptroller of the Currency in 1914. It is thus evident that the life insurance companies, before the outbreak of the present world war, were a leading factor in the agricultural development of the United States.

### Average Rate of Interest.

The average interest rates received were reported by the companies on about 75 per cent. of the farm loans outstanding at the end of 1916 and on over 50 per cent. of the new loans made in 1917. From this data it appears that the average rate on farm mortgages increased slightly throughout the country between the years 1914 and 1916, viz: From 5.55 p.c. in 1914 to 5.63 p.c. in 1916; but that the average rate throughout the country on the 200 millions of loans made in the first nine months of 1917 dropped to 5.52 p.c. This rate of 5.52 p.c. was on loans made up to September 30th only and complete statistics for the year would doubtless show a higher average rate, for the reason that the interest returns on Y the market value of stocks and bonds have risen materially since that date, indicating increase in the value of the use of money. Federal Farm Loan Board recognized this fact by raising, in December of 1917, the rate to the farmer to 51/2 p.c., or within two-tenths of 1 p.c. of the average rate received by life insurance companies for the first nine months of 1917.

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(Compiled by The Chronicle). Fire at North Cobalt, Ont. - On the 21st instant a fire occurred in a vacant shed adjoining the store of a Legault, North Cobalt, the fire spread to other buildings. Loss about \$7,500.

Fire at Hamilton, Ont.—On the 26th instant a fire broke out in the Aberdeen Yards, of the Toronto, Hamilton & Buffalo Railway Co., Hamilton, Ont. Loss about \$7,000.

Fire at St. Catharines, Ont. - On the 26th instant a fire broke out in the plant of the Steel and Radiation Co., Limited, St. Catherines. Loss about \$4,500.

Fire at St. Laurent, Montreal. - On the 24th instant a fire occurred in the premises of O. Crevier, hay and grain merchant, 206 Main street, St. Laurent. Loss about \$12,000, partly insured.

Fire at Cote St. Michel, Que. — On the 26th instant a fire destroyed the stables of Mrs. L. Turcot, Cote St. Michel. Loss about \$2,000.

Fire at Almonte, Ont .- On the 27th instant a fire destroyed the large flannel mill owned by Mr. W. Thoburn caused by a hot box. Loss about \$60,000.

Fire at Montreal. — On the 26th instant the premises of H. Chagnon & Co. (sash and door factory), 37 Burnett Lane, Montreal, were destroyed. The plant was built of wood and contained a large quantity of lumber, the fire started in the wood drying room of the factory. Insurance as follows: Royal, \$2,500; Northern, \$2,500; London Guarantee, \$2,500; New York Underwriters, \$1,250; Brit. Colonial \$1,250; Great American, \$1,500; Mount Royal, \$2,500; Aetna \$1,000; Norwich Union, \$2,500; Globe & Rutgers, \$1,250; Niagara, \$625; Springfield, \$625. Total \$20,000. Loss about total.

Fire at Montreal — On the 26th instant the bakery owned by Mr. J. A. Brosseau, 71 Boyer street, Montreal, was destroyed, Insurance: Mount Royal, \$13,050. Loss total. Property loss probably \$25,000.

Fire at Montreal.—On the 26th instant a fire broke out in the premises of the James Shearer Co., Limited, lumber merchants, Wellington Basin, Montreal. The following companies are interested in a total amount of \$73,000 insurance on lumber: Atlas, British America, Commercial Union, Caledonian, Guardian, Great American, General of Paris, Globe & Rutgers, Home, London & Lanca-shire, Northern, Phenix of Paris, Queen, Royal Exchange, Union of England, Western, British Dominion, Fidelity-Phenix and Scottish Union. Loss probably about \$6,000.

Fire at Montreal.—By the fire which occurred on the 26th instant on the premises of J. S. Mathun, 77 Fabre street, Montreal. Insurance: North America, \$1,200. Loss total.

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### THE HOHENZOLLERN PLOT.

(Herr Thyssen's Revelation).

(Senator Owen in the course of a recent speech in the United States Senate put into the record a pamphlet written by a German capitalist, August Thyssen, who has violently attacked the Hohenzollern dynasty for precipitating the war. Herr Thyssen is one of the chief iron, coal, and steel magnates of Central Germany. He is seventyeight years of age. Thyssen possessed until the beginning of the war huge mines, ironworks, docks, and even harbors, in British India, in other English colonial dependencies, as well as in France and in Russia, all of which have been sequestrated by the governments of these three powers as property belonging to a German foe. He has vast docks and shipbuilding works at Vlaardingen, near Rotterdam. He controls the Vulcan Iron and Steamship Building Company of Germany. Herr Thyssen's pamphlet is as follows.)

I am writing this pamphlet because I want to open the eyes of Germans, especially of the business community, to facts. When the Hohenzollerns wanted to get the support of the commercial class for their war plans, they put their ideas before us as a business proposition. A large number of business and commercial men were asked to support the Hohenzollern war policy on the ground that it would pay them to do so. Let me frankly confess that I am one of those who were led to agree to support the Hohenzollern war plan when this appeal was made to the leading business men of Germany in 1912-13. I was led to do so, however, against my better judgment.

In 1912 the Hohenzollerns saw that the war had become a necessity to the preservation of the military system, upon which their power depends. In that year the Hohenzollerns might have directed, if they had desired, the foreign affairs of our country so that peace would have been assured in Europe for at least fifty years. But prolonged peace would have resulted certainly in the break-up of our military system, and with the break-up of our military system the power of the Hohenzollerns would come to an end. The emperor and his family, as I said, clearly understood this, and they therefore, in 1912, decided to embark on a great war of conquest.

But to do this they had to get the commercial community to support them in their aims. They did this by holding out to them hopes of great personal gain as a result of the war. In the light of events that have taken place since August, 1914, these promises now appear supremely ridiculous, but most of us at the time were led to believe that they would probably be realized.

### Promises of Vast Conquest.

I was personally promised a free grant of 30,-000 acres in Australia and a loan from the Deutsch Bank of £150,000, at 3 per cent., to enable me to develop my business in Australia. Several other firms were promised special trading facilities in India, which was to be conquered by Germany, be it noted, by the end of 1915. A syndicate was formed for the exploitation of Canada.

syndicate consisted of the heads of twelve great firms; the working capital was fixed at £20,000,-000, half of which was to be found by the German government.

There were, I have heard, promises made of a more personal character. For example, the "conquest of England" was to be made the occasion of bestowing upon certain favored and wealthy men some of the most desirable residences in England, but of this I have no actual proof.

Every trade and interest was appealed Huge indemnities were, of course, to be levied on the conquered nations, and the fortunate German manufacturers were, by this means, practically to be relieved of taxation for years after the war.

These promises were not vaguely given. They were made definitely by Bethmann-Hollweg on behalf of the emperor to gatherings of business men, and in many cases to individuals. mentioned the promise of a grant of 30,000 acres in Australia that was made to me. Promises of a similar kind were made to at least eighty other persons at special interviews with the chancellor, and all particulars of these promises were entered in a book at the Trades Department.

But not only were these promises made by the chancellor; they were confirmed by the emperor, who, on three occasions, addressed large private gatherings of business men in Berlin, Munich, and Cassel in 1912 and 1913. I was at one of these gatherings. The emperor's speech was one of the most flowery orations I have listened to, and so profuse were the promises he made that were even half of what he promised to be fulfilled, most of the commercial men in Germany would become rich beyond the dreams of avarice.

The emperor was particularly enthusiastic over the coming German conquest of India. "India," he said, "is occupied by the British. It is in a way governed by the British, but it is by no means completely governed by them. We shall conquer it, and the vast revenues that the British allow to be taken by Indian princes will, after our conquest, flow in a golden stream into the Fatherland. In all the richest lands of the earth the German flag will fly over every other flag."

Finally the emperor concluded:

"I am making you no promises that can not be redeemed, and they shall be redeemed if you are now prepared to make the sacrifices which are necessary to secure the position that our country must and shall occupy in the world. He who refuses to help is a traitor to the Fatherland; he who helps willingly and generously will have his

rich reward." All sounded, I admit, tempting and alluring, and though there were some who viewed rather dubiously the prospect of Germany being able to conquer the world in a year, the majority of business and commercial men agreed to support the Hohenzollern war plans. Most of them have since wished they had never paid any attention to them.

According to the promises of the Hohenzollern, victory was to have been achieved in December, 1915, and the promises made to myself and other

(Continued on page 921.)



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C. A. WITHERS, General Manager

#### THE HOHENZOLLERN PLOT.

(Continued from page 9194)

commercial men in Germany when our money for the Kaiser's war chest was wanted were to have been then redeemed.

#### Charges Imperial Blackmail.

But this is what has happened in reality: In December of 1916 the chancellor, Bethmann-Hollweg, began to have interviews once more with business men. The purpose of these interviews was to get more money from them. Guarantees were asked from seventy-five buisness men in Germany, including myself, that they would undertake to subscribe £200,000,000 to the next I was personally asked to guarantee a subscription of £200,000. I declined to give this I was then guarantee; so did some others.

favored with a private interview with Bethmann-Hollweg's private secretary, who told me that if I declined to give the guarantee and subsequently the money I would lose on a contract I had with the War Office. But not only that-I was threatened with the practical ruin of my business if I did not give the guarantee.

I described this demand as blackmail of the worst sort and refused to guarantee a mark to the war loan. Two months later I lost my contract, and the greater part of my business has been taken over at a figure that means confiscation. Moreover, I am not to get paid until after the war. but am to receive 4 per cent. on the purchase price. Every man who declined to promise a subscription to the amount he was asked has been treated in the same manner.

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